

NYSE: BOH

Ah Bank of Hawaii

Corporation

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Bank of Hawaii Corporation Third Quarter 2014 Financial Results

- Diluted Earnings Per Share \$0.95
- Net Income \$41.8 Million
- Board of Directors Declares Dividend of \$0.45 Per Share

FOR IMMEDIATE RELEASE

HONOLULU, HI (October 27, 2014) -- Bank of Hawaii Corporation (NYSE: BOH) today reported diluted earnings per share of \$0.95 for the third quarter of 2014, up from \$0.94 in the second quarter of 2014, and up from \$0.85 in the third quarter of 2013. Net income for the third quarter of 2014 was \$41.8 million, an increase from net income of \$41.5 million in the previous quarter and \$37.7 million in the same quarter last year.

"Bank of Hawaii Corporation continued to perform well during the third quarter of 2014," said Peter Ho, Chairman, President, and CEO. "Loan balances grew 2.8 percent from the previous quarter and average deposits grew 1.4 percent. Our margin remained relatively stable as loan growth partially offset the lower interest rate environment. Asset quality continued to be strong during the quarter and our expenses were well controlled."

The return on average assets for the third quarter of 2014 was 1.15 percent, down slightly from 1.17 percent in the previous quarter and up from 1.09 percent in the same quarter last year. The return on average equity for the third quarter of 2014 was 15.57 percent, down from 15.87 percent for the second quarter of 2014 and up from 15.02 percent in the third quarter of 2013.

For the nine-month period ended September 30, 2014, net income was \$121.9 million, an increase from net income of \$111.4 million for the same period last year. Diluted earnings per share were \$2.75 for the nine-month period in 2014 compared with diluted earnings per share of \$2.50 for the same period in 2013. The 2014 year-to-date return on average assets was 1.15 percent compared with 1.09 percent for the same period in 2013. The 2014 year-to-date return on average equity was 15.53 percent compared with 14.59 percent for the nine months ended September 30, 2013.

Financial Highlights

Net interest income, on a taxable equivalent basis, for the third quarter of 2014 was \$98.3 million, up \$1.0 million from net interest income of \$97.3 million in the second quarter of 2014 and up \$4.8 million from net interest income of \$93.5 million in the third quarter of 2013. Net interest income for the nine-month period in 2014 was \$291.6 million compared with net interest income of \$274.3 million for the same period in 2013. Analyses of the changes in net interest income are included in Tables 8a, 8b, and 8c.

The net interest margin was 2.85 percent for the third quarter of 2014, a 1 basis point decrease from the net interest margin of 2.86 percent in the second quarter of 2014, and a 2 basis point increase from the net interest margin of 2.83 percent in the third quarter of 2013. The net interest margin for the first nine months of 2014 was 2.86 percent compared with 2.81 percent for the same nine-month period last year.

The Company recorded a negative provision for credit losses of \$2.7 million in the third quarter of 2014 compared with a negative provision of \$2.2 million in the second quarter of 2014 and no provision recorded in the third quarter of 2013. The negative provision for credit losses for the third quarter of 2014 was primarily due to a reduction in the specific reserve related to one commercial client. The first nine months of 2014 included a negative provision for credit losses of \$4.9 million compared to no provision for the first nine months of 2013. The negative provision for the first nine months of 2014 reflects the continued strength of our credit risk profile, several large commercial loan recoveries, as well as the reduction in the specific reserve related to one commercial client as noted above.

Noninterest income was \$45.0 million in the third quarter of 2014, an increase of \$0.5 million compared with \$44.5 million in the second quarter of 2014, and a decrease of \$0.1 million compared with \$45.1 million in the third quarter of 2013. Noninterest income in the third quarter of 2014 included a net gain of \$1.9 million resulting from the sale of 23,000 Visa Class B shares (9,478 Class A equivalents). Noninterest income in the second quarter of 2014 included a gain of \$2.0 million from the sale of 23,500 Visa Class B shares. The Company also contributed 5,700 Visa Class B shares (2,349 Class A equivalents) to the Bank of Hawaii Foundation during the third quarter of 2014. The contribution of Visa shares to the Bank of Hawaii Foundation has no impact on noninterest expense; however, the contributions favorably impact the effective tax rate. As of September 30, 2014, the Company has 424,214 Visa Class B shares remaining (174,819 Class A equivalents). Noninterest income for the nine-months ended September 30, 2014 was \$134.2 million, a decrease of \$6.7 million compared with noninterest income of \$140.9 million for the same period in 2013. The decrease was primarily due to a reduction of \$10.9 million in mortgage banking income which was partially offset by net gains of \$5.8 million on the sales of Visa Class B shares during the period.

Noninterest expense was \$81.0 million in the third quarter of 2014, essentially flat with the previous quarter, and down \$2.0 million compared with \$83.0 million in the same quarter last year. Noninterest expense for the nine-months ended September 30, 2014 was \$245.7 million, a decrease of \$2.8 million compared with noninterest expense of \$248.5 million for the same period in 2013. An analysis of noninterest expenses related to salaries and benefits is included in Table 9.

The efficiency ratio for the third quarter of 2014 was 57.74 percent, down from 58.38 percent in the previous quarter and 61.01 percent in the same quarter last year. The efficiency ratio for the nine-month period ended September 30, 2014 was 58.88 percent, an improvement from the efficiency ratio of 60.96 percent for the same period last year.

The effective tax rate for the third quarter of 2014 was 32.59 percent compared with 30.86 percent in the previous quarter and 28.91 percent during the same quarter last year. The effective tax rate for the nine-month period ended September 30, 2014 was 30.93 percent compared to 29.99 percent for the same period last year. The lower effective tax rates during 2013 were due to the release of tax reserves and low-income housing and other tax credits.

The Company's business segments are defined as Retail Banking, Commercial Banking, Investment Services, and Treasury & Other. Results are determined based on the Company's internal financial management reporting process and organizational structure. Selected financial information for the business segments is included in Tables 13a and 13b.

Asset Quality

The Company's overall asset quality continued to remain strong during the third quarter of 2014. Total non-performing assets declined to \$33.3 million at September 30, 2014, down from non-performing assets of \$34.4 million at June 30, 2014 and \$33.8 million at September 30, 2013. As a percentage of total loans and leases and foreclosed real estate, non-performing assets declined to 0.50 percent at September 30, 2014, down from 0.53 percent at June 30, 2014 and 0.56 percent at September 30, 2013.

Accruing loans and leases past due 90 days or more were \$9.1 million at September 30, 2014, down from \$9.7 million at June 30, 2014 and \$11.4 million at September 30, 2013. Restructured loans and leases not included in non-accrual loans or accruing loans past due 90 days or more were \$45.2 million at September 30, 2014 and primarily comprised of residential mortgage loans with lowered monthly payments to accommodate our borrowers' financial needs for a period of time. More information on non-performing assets and accruing loans and leases past due 90 days or more is presented in Table 11.

Net loans and leases charged off during the third quarter of 2014 were \$0.8 million or 0.05 percent annualized of total average loans and leases outstanding. Loan and lease charge-offs of \$3.7 million during the quarter were partially offset by recoveries of \$2.9 million. The Company recorded a net recovery of loans and leases previously charged off of \$1.9 million during the second quarter of 2014 as loan and lease charge-offs of \$4.0 million were more than offset by recoveries of \$5.9 million. Net charge-offs during the third quarter of 2013 were \$0.9 million or 0.06 percent annualized of total average loans and leases outstanding, and were comprised of \$4.7 million in charge-offs partially offset by recoveries of \$3.8 million. Net charge-offs in the nine-month period ended September 30, 2014 were \$0.2 million, or 0.00 percent annualized of total average loans and leases outstanding compared with net charge-offs of \$5.2 million, or 0.12 percent annualized of total average loans and leases outstanding for the same period in 2013.

The allowance for loan and lease losses was reduced to \$110.4 million at September 30, 2014. The ratio of the allowance for loan and lease losses to total loans and leases was 1.67 percent at September 30, 2014, a decrease of 10 basis points from the previous quarter commensurate with continued improvements in credit quality and the Hawaii economy. The reserve for unfunded commitments at September 30, 2014 was unchanged at \$5.9 million. Details of loan and lease charge-offs, recoveries, and the components of the total reserve for credit losses are summarized in Table 12.

Other Financial Highlights

Total assets were \$14.51 billion at September 30, 2014, down from total assets of \$14.84 billion at June 30, 2014 and up from \$13.85 billion at September 30, 2013. Average total assets were \$14.37 billion during the third quarter of 2014, up from \$14.25 billion during the previous quarter and \$13.77 billion during the same quarter last year.

The investment securities portfolio was \$6.78 billion at September 30, 2014, down from \$6.91 billion at June 30, 2014 and \$6.91 billion at September 30, 2013. The portfolio remains largely comprised of securities issued by U. S. government agencies and included \$4.56 billion in securities held to maturity and \$2.22 billion in securities available for sale at September 30, 2014.

Total loans and leases increased to \$6.61 billion at September 30, 2014, up from \$6.43 billion at June 30, 2014 and \$6.01 billion at September 30, 2013. Average total loans and leases were \$6.49 billion during the third quarter of 2014, up from \$6.27 billion during the second quarter of 2014 and \$5.89 billion during the same quarter last year. The commercial loan portfolio increased to \$2.73 billion at the end of the quarter, up from commercial loans of \$2.69 billion at the end of the previous quarter, and up from \$2.48 billion at the end of the same quarter last year. Total consumer loans increased to \$3.88 billion at the end of the third quarter of 2014, up from \$3.73 billion at the end of the second quarter of 2014, and up from \$3.53 billion at the end of the third quarter of 2013 in all loan categories. Loan and lease portfolio balances, including the higher risk loans and leases outstanding, are summarized in Table 10.

Total deposits were \$12.36 billion at September 30, 2014, down from \$12.67 billion at June 30, 2014, and up from \$11.61 billion at September 30, 2013. The decrease from the previous quarter was largely due to strong growth in short-term public and commercial deposits at the end of the second quarter. Average total deposits were \$12.20 billion during the third quarter of 2014, up from \$12.03 billion during the previous quarter and \$11.48 billion during the same quarter last year.

During the third quarter of 2014, the Company repurchased 340.9 thousand shares of common stock at a total cost of \$19.8 million under its share repurchase program. The average cost was \$58.00 per share repurchased. From the beginning of the share repurchase program initiated during July 2001 through September 30, 2014, the Company has repurchased 51.7 million shares and returned over \$1.9 billion to shareholders at an average cost of \$36.86 per share. Remaining buyback authority under the share repurchase program was \$89.2 million at September 30, 2014. From October 1 through October 24, 2014, the Company repurchased an additional 144.0 thousand shares of common stock at an average cost of \$55.58 per share.

Total shareholders' equity was \$1.06 billion at September 30, 2014, compared with \$1.05 billion at June 30, 2014, and \$1.0 billion at September 30, 2013. The ratio of tangible common equity to risk-weighted assets was 15.23 percent at the end of the third quarter of 2014, compared with 15.54 percent at the end of the second quarter of 2014 and 15.62 percent at the end of the same quarter last year. The Tier 1 leverage ratio at September 30, 2014 was 7.19 percent, down from 7.20 percent at June 30, 2014 and up from 7.16 percent at September 30, 2013.

The Company's Board of Directors declared a quarterly cash dividend of \$0.45 per share on the Company's outstanding shares. The dividend will be payable on December 12, 2014 to shareholders of record at the close of business on November 28, 2014.

Hawaii Economy

General economic conditions in Hawaii continued to remain positive during the third quarter of 2014 due to an expanding construction industry, stable tourism, low unemployment, and a strong real estate market. For the first eight months of 2014, total visitor spending increased 2.1% while total visitor arrivals remained relatively unchanged compared to the same period in 2013. The statewide seasonally adjusted unemployment rate was 4.2 percent in September 2014 compared to 5.9 percent nationally. For the first nine months of 2014, the volume of single-family home sales on Oahu increased 1.6 percent, while the volume of condominium sales on Oahu decreased 0.4 percent compared with the same period in 2013. The median price of single-family homes on Oahu increased 4.6 percent, while the median price of condominiums on Oahu increased 5.4 percent for the first nine months of 2014 compared to the same nine-month period in 2013. As of September 30, 2014, months of inventory of single-family homes and condominiums on Oahu remained low at approximately 2.9 months and 3.3 months, respectively. More information on current Hawaii economic trends is presented in Table 15.

Conference Call Information

The Company will review its third quarter 2014 financial results today at 6:00 p.m. Eastern Time (12:00 p.m. Hawaii Time). The conference call will be accessible via teleconference and via the Investor Relations link of Bank of Hawaii Corporation's web site, www.boh.com. Conference call participants located in the United States or Canada should dial 1 (800) 708-4540. Other international conference call participants should dial 1 (847) 619-6397. Use the pass code "Bank of Hawaii" to access the call. A replay will be available for one week beginning on Monday, October 27, 2014 by dialing 1 (888) 843-7419 in the United States or Canada and 1 (630) 652-3042 from other international locations. Enter the pass code number 38213055# when prompted. A replay of the conference call will also be available via the Investor Relations link on the Company's website, www.boh.com.

Forward-Looking Statements

This news release, and other statements made by the Company in connection with it may contain "forward-looking statements," such as forecasts of our financial results and condition, expectations for our operations and business prospects, and our assumptions used in those forecasts and expectations. Do not unduly rely on forward-looking statements. Actual results might differ significantly from our forecasts and expectations because of a variety of factors. More information about these factors is contained in Bank of Hawaii Corporation's Annual Report on Form 10-K for the year ended December 31, 2013, which was filed with the U.S. Securities and Exchange Commission. We have not committed to update forward-looking statements to reflect later events or circumstances.

Bank of Hawaii Corporation is a regional financial services company serving businesses, consumers, and governments in Hawaii, American Samoa, and the West Pacific. The Company's principal subsidiary, Bank of Hawaii, was founded in 1897 and is the largest independent financial institution in Hawaii. For more information about Bank of Hawaii Corporation, see the Company's web site, www.boh.com.

Financial Highlights Table 1a

			Three	Months Ended				Nine Mor		
(dellars is the coord and account to a short and the coord	Se	eptember 30, 2014		June 30, 2014	Se	eptember 30, 2013		Septer 2014	nber 3	30, 2013
(dollars in thousands, except per share amounts) For the Period:		2014		2014		2013		2014		2013
Operating Results										
Net Interest Income	\$	95,379	\$	94,412	\$	90,887	\$	283,024	\$	266,787
Provision for Credit Losses	Ψ	(2,665)	Ψ	(2,199)	Ψ	-	Ψ	(4,864)	Ψ	200,707
Total Noninterest Income		44,950		44,481		45,126		134,199		140,945
Total Noninterest Expense		81,030		81,082		82,977		245,659		248,545
Net Income		41,769		41,490		37,704		121,851		111,447
Basic Earnings Per Share		0.95		0.94		0.85		2.77		2.51
Diluted Earnings Per Share		0.95		0.94		0.85		2.77		2.50
Dividends Declared Per Share		0.45		0.45		0.45		1.35		1.35
Performance Ratios										
Return on Average Assets		1.15 %	%	1.17	%	1.09	%	1.15	%	1.09
Return on Average Shareholders' Equity		15.57		15.87		15.02		15.53		14.59
Efficiency Ratio ¹		57.74		58.38		61.01		58.88		60.96
Net Interest Margin ²		2.85		2.86		2.83		2.86		2.81
Dividend Payout Ratio ³		47.37		47.87		52.94		48.74		53.78
Average Shareholders' Equity to Average Assets		7.41		7.36		7.23		7.38		7.49
Average Balances										
Average Loans and Leases	\$	6,488,780	\$	6,274,595	\$	5,892,888	\$	6,290,548	\$	5,826,424
Average Assets		14,372,375		14,253,384		13,769,699		14,221,143		13,633,907
Average Deposits		12,200,654		12,030,010		11,479,185		12,016,485		11,337,792
Average Shareholders' Equity		1,064,589		1,048,429		995,661		1,048,924		1,021,480
Per Share of Common Stock										
Book Value	\$	24.04	\$	23.72	\$	22.29	\$	24.04	\$	22.29
Tangible Book Value		23.32		23.01		21.58		23.32		21.58
Market Value										
Closing		56.81		58.69		54.45		56.81		54.45
High		60.75		61.73		57.13		61.73		57.13
Low		55.55		53.45		50.50		53.45		44.88
			S	September 30, 2014		June 30, 2014		December 31, 2013	\$	September 30, 2013
As of Period End:				2014		2014		2013		2013
Balance Sheet Totals										
Loans and Leases			\$	6,606,350	\$	6,426,353	\$	6,095,387	\$	6,006,642
Total Assets				14,510,166		14,844,505		14,084,280		13,848,871
Total Deposits				12,361,441		12,670,034		11,914,656		11,608,134
Long-Term Debt				173,926		173,671		174,706		174,717
Total Shareholders' Equity				1,057,413		1,050,801		1,011,976		992,686
Asset Quality										
Allowance for Loan and Lease Losses Non-Performing Assets			\$	110,362 33,307	\$	113,838 34,389	\$	115,454 39,650	\$	123,680 33,832
Financial Ratios				,		- ,		,		/
Allowance to Loans and Leases Outstanding				1.67	0/2	1.77	2/2	1.89	%	2.06
Tier 1 Capital Ratio ⁴				15.32	,0	15.66	, 0	16.05	70	16.04
Total Capital Ratio ⁴				16.57		16.91		17.31		17.30
Tier 1 Leverage Ratio ⁴				7.19		7.20		7.24		7.16
5				7.19		7.20		7.24 7.19		7.10
I DISI Shareholidete Entilivity i Visi Reepie				7.29 7.09		6.88		6.98		6.96
• •				1.03		0.00		0.90		0.90
Tangible Common Equity to Tangible Assets ⁵				15.23		15.54		15.67		15.62
Tangible Common Equity to Tangible Assets ⁵ Tangible Common Equity to Risk-Weighted Assets ^{4, 5}						15.54		15.67		15.62
Tangible Common Equity to Tangible Assets ⁵ Tangible Common Equity to Risk-Weighted Assets ^{4, 5} Non-Financial Data				15.23						
Total Shareholders' Equity to Total Assets Tangible Common Equity to Tangible Assets Tangible Common Equity to Risk-Weighted Assets Non-Financial Data Full-Time Equivalent Employees Branches						15.54 2,194 74		15.67 2,196 74		15.62 2,205 74

¹ Efficiency ratio is defined as noninterest expense divided by total revenue (net interest income and total noninterest income).

² Net interest margin is defined as net interest income, on a taxable-equivalent basis, as a percentage of average earning assets.

 $^{^{3}\,}$ Dividend payout ratio is defined as dividends declared per share divided by basic earnings per share.

⁴ Financial ratios as of December 31, 2013 and September 30, 2013 were revised to conform to the current period calculation.

⁵ Tangible common equity to tangible assets and tangible common equity to risk-weighted assets are Non-GAAP financial measures. See Table 1b "Reconciliation of Non-GAAP Financial Measures."

Reconciliation of Non-GAAP Financial Measures

Table 1b September 30, September 30, June 30, December 31, 2014 2014 2013 2013 (dollars in thousands) Total Shareholders' Equity 1,057,413 \$ 1,050,801 1,011,976 \$ 992,686 Less: Goodwill 31,517 31,517 31,517 31,517 **Tangible Common Equity** \$ 1,025,896 \$ 1,019,284 \$ 980,459 \$ 961,169 **Total Assets** \$ 14,510,166 \$ 14,844,505 \$ 14,084,280 \$ 13,848,871 Less: Goodwill 31,517 31,517 31,517 31,517 **Tangible Assets** \$ 14,478,649 \$ 14,812,988 \$ 14,052,763 \$ 13,817,354 Risk-Weighted Assets, determined in accordance with prescribed regulatory requirements ¹ 6,737,853 6,559,897 6,258,178 6,153,642 Total Shareholders' Equity to Total Assets 7.29% 7.08% 7.19% 7.17% Tangible Common Equity to Tangible Assets (Non-GAAP) 6.96% 7.09% 6.88% 6.98% Tier 1 Capital Ratio 1 15.32% 16.05% 16.04% 15.66% Tangible Common Equity to Risk-Weighted Assets (Non-GAAP) 1 15.23% 15.54% 15.67% 15.62%

¹ Risk-weighted assets and financial ratios as of December 31, 2013 and September 30, 2013 were revised to conform to the current period calculation.

Net Significant Items Table 2

		Th	ree	Months End	ed		Nine Mon	ths	Ended
	Sep	tember 30,		June 30,	Sep	otember 30,	Septem	ber	30,
(dollars in thousands)		2014		2014		2013	2014		2013
Investment Securities Gains, Net	\$	1,858	\$	2,079	\$	-	\$ 6,097	\$	-
Decrease in Allowance for Loan and Lease Losses		3,476		288		896	5,092		5,178
Separation Expense		(14)		(87)		(1,753)	(650)		(4,092)
Operating Losses		-		-		-	(730)		-
Significant Items Before the Provision (Benefit) for Income Taxes		5,320		2,280		(857)	9,809		1,086
Release of Tax Reserve		-		-		(1,267)	(1,249)		(2,357)
Income Tax Impact		2,085		894		(300)	3,845		380
Net Significant Items	\$	3,235	\$	1,386	\$	710	\$ 7,213	\$	3,063

Consolidated Statements of Income

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		Th	ree	Months End	ed			Nine Mon	ths E	nded
	Se	eptember 30,		June 30,	Se	eptember 30,		Septen	ber	30,
(dollars in thousands, except per share amounts)		2014		2014		2013		2014		2013
Interest Income										
Interest and Fees on Loans and Leases	\$	68,089	\$	65,818	\$	63,918	\$	197,433	\$	189,467
Income on Investment Securities		•		•		·	•	,		•
Available-for-Sale		10,286		10,697		12,038		31,743		42,962
Held-to-Maturity		26,067		26,938		24,137		80,894		63,180
Deposits		3		1		3		7		7
Funds Sold		176		168		177		481		310
Other		302		302		301		906		870
Total Interest Income		104,923		103,924		100,574		311,464		296,796
Interest Expense										
Deposits		2,391		2,393		2,500		7,142		7,725
Securities Sold Under Agreements to Repurchase		6,523		6,465		6,551		19,385		20,307
Funds Purchased		3		4		4		10		36
Long-Term Debt		627		650		632		1,903		1,941
Total Interest Expense		9,544		9,512		9,687		28,440		30,009
Net Interest Income		95,379		94,412		90,887		283,024		266,787
Provision for Credit Losses		(2,665)		(2,199)		-		(4,864)		_
Net Interest Income After Provision for Credit Losses		98,044		96,611		90,887		287,888		266,787
Noninterest Income										
Trust and Asset Management		11,716		12,005		11,717		35,573		35,692
Mortgage Banking		1,646		1,804		4,132		5,455		16,363
Service Charges on Deposit Accounts		9,095		8,638		9,385		26,611		27,798
Fees, Exchange, and Other Service Charges		13,390		13,370		12,732		39,699		37,799
Investment Securities Gains, Net		1,858		2,079		-		6,097		-
Insurance		2,348		1,930		2,177		6,401		6,895
Bank-Owned Life Insurance		1,644		1,519		1,365		4,765		3,997
Other		3,253		3,136		3,618		9,598		12,401
Total Noninterest Income		44,950		44,481		45,126		134,199		140,945
Noninterest Expense										
Salaries and Benefits		45,530		45,081		46,552		137,508		140,568
Net Occupancy		9,334		9,254		9,847		28,005		29,143
Net Equipment		4,473		4,669		4,572		13,745		13,529
Data Processing		3,665		3,842		3,697		11,156		10,013
Professional Fees		1,835		2,613		2,119		6,708		6,736
FDIC Insurance		1,750		2,055		1,913		5,881		5,811
Other		14,443		13,568		14,277		42,656		42,745
Total Noninterest Expense		81,030		81,082		82,977		245,659		248,545
Income Before Provision for Income Taxes		61,964		60,010		53,036		176,428		159,187
Provision for Income Taxes		20,195		18,520		15,332		54,577		47,740
Net Income	\$		\$	41,490	\$	37,704	\$	121,851	\$	111,447
Basic Earnings Per Share	\$	0.95	\$	0.94	\$	0.85	\$	2.77	\$	2.51
Diluted Earnings Per Share	\$	0.95	\$	0.94	\$	0.85	\$	2.75	\$	2.50
Dividends Declared Per Share	\$	0.45	\$	0.45	\$	0.45	\$	1.35	\$	1.35
Basic Weighted Average Shares		43,859,396		44,053,899		44,267,356		44,034,047		44,433,967
Diluted Weighted Average Shares		44,088,553		44,246,431	_	44,479,472		44,250,033		44,588,777

Consolidated Statements of Comprehensive Income

		TI	nree	Months End	ed		Nine Mon	ths E	ns Ended	
	Sep	tember 30,		June 30,	Sep	otember 30,	Septen	nber	30,	
(dollars in thousands)		2014		2014		2013	2014		2013	
Net Income	\$	41,769	\$	41,490	\$	37,704	\$ 121,851	\$	111,447	
Other Comprehensive Income (Loss), Net of Tax:										
Net Unrealized Gains (Losses) on Investment Securities		403		8,617		(6,986)	15,291		(63,199)	
Defined Benefit Plans		157		156		202	469		481	
Total Other Comprehensive Income (Loss)		560		8,773		(6,784)	15,760		(62,718)	
Comprehensive Income	\$	42,329	\$	50,263	\$	30,920	\$ 137,611	\$	48,729	

Table 4

(dollars in thousands) Assets Interest-Bearing Deposits Funds Sold Investment Securities Available-for-Sale	\$ 3,883 377,303	2014 \$ 4,552	2013	2013
Interest-Bearing Deposits Funds Sold Investment Securities		\$ 4,552		
Funds Sold Investment Securities		\$ 4,552		
Investment Securities	377,303		\$ 3,617	\$ 3,048
		796,275	271,414	254,940
Available-for-Sale				
Available-101-0ale	2,220,913	2,209,763	2,243,697	2,277,136
Held-to-Maturity (Fair Value of \$4,576,396; \$4,743,012; \$4,697,587; and \$4,621,491)	4,557,614	4,704,551	4,744,519	4,633,399
Loans Held for Sale	2,382	3,678	6,435	18,795
Loans and Leases	6,606,350	6,426,353	6,095,387	6,006,642
Allowance for Loan and Lease Losses	(110,362)	(113,838)	(115,454)	(123,680)
Net Loans and Leases	6,495,988	6,312,515	5,979,933	5,882,962
Total Earning Assets	13,658,083	14,031,334	13,249,615	13,070,280
Cash and Noninterest-Bearing Deposits	172,386	141,950	188,715	131,228
Premises and Equipment	107,560	108,116	108,636	105,181
Accrued Interest Receivable	46,641	44,311	43,930	46,047
Foreclosed Real Estate	3,562	3,944	3,205	3,036
Mortgage Servicing Rights	25,559	26,397	28,123	28,015
Goodwill	31,517	31,517	31,517	31,517
Other Assets	464,858	456,936	430,539	433,567
Total Assets	\$ 14,510,166	\$ 14,844,505	\$ 14,084,280	\$ 13,848,871
Liabilities				
Deposits				
Noninterest-Bearing Demand	\$ 3,824,544	\$ 4,070,334	\$ 3,681,128	\$ 3,524,638
Interest-Bearing Demand	2,369,434	2,566,240	2,355,608	2,320,452
Savings	4,738,364	4,525,593	4,560,150	4,503,963
Time	1,429,099	1,507,867	1,317,770	1,259,081
Total Deposits	12,361,441	12,670,034	11,914,656	11,608,134
Funds Purchased	8,459	8,467	9,982	9,983
Securities Sold Under Agreements to Repurchase	700,203	745,626	770,049	847,239
Long-Term Debt	173,926	173,671	174,706	174,717
Retirement Benefits Payable	35,152	35,017	34,965	47,338
Accrued Interest Payable	6,086	5,099	4,871	6,040
Taxes Payable and Deferred Taxes	42,468	42,131	34,907	40,364
Other Liabilities	125,018	113,659	128,168	122,370
Total Liabilities	13,452,753	13,793,704	13,072,304	12,856,185
Shareholders' Equity				
Common Stock (\$.01 par value; authorized 500,000,000 shares;				
issued / outstanding: September 30, 2014 - 57,633,855 / 43,993,729;				
June 30, 2014 - 57,631,552 / 44,297,228; December 31, 2013 - 57,480,846 / 44,490,385;				
and September 30, 2013 - 57,487,855 / 44,539,247)	573	573	572	572
Capital Surplus	529,530	527,284	522,505	520,510
Accumulated Other Comprehensive Loss	(16,063)	(16,623)	(31,823)	(33,510)
Retained Earnings	1,213,339	1,191,512	1,151,754	1,132,996
Treasury Stock, at Cost (Shares: September 30, 2014 - 13,640,126; June 30, 2014 - 13,334,324;				
December 31, 2013 - 12,990,461; and September 30, 2013 - 12,948,608)	(669,966)	(651,945)	(631,032)	(627,882)
Total Shareholders' Equity	1,057,413	1,050,801	1,011,976	992,686
Total Liabilities and Shareholders' Equity			\$ 14,084,280	

				Accum.			
				Other			
				Compre-			
				hensive			
	Common Shares	Commor	Capital	Income	Retained	Treasury	
(dollars in thousands)	Outstanding	Stock	Surplus	(Loss)	Earnings	Stock	Total
Balance as of December 31, 2013	44,490,385	\$ 572	\$ 522,505	\$ (31,823)	\$1,151,754	\$ (631,032)	\$1,011,976
Net Income	-	-	-	-	121,851	-	121,851
Other Comprehensive Income	-	-	-	15,760	-	-	15,760
Share-Based Compensation	-	-	5,831	-	-	-	5,831
Common Stock Issued under Purchase and Equity							
Compensation Plans and Related Tax Benefits	314,579	1	1,194	-	(318)	7,976	8,853
Common Stock Repurchased	(811,235)	-	-	-	-	(46,910)	(46,910)
Cash Dividends Declared (\$1.35 per share)	-	-	-	-	(59,948)	-	(59,948)
Balance as of September 30, 2014	43,993,729	\$ 573	\$ 529,530	\$ (16,063)	\$1,213,339	\$ (669,966)	\$1,057,413
Balance as of December 31, 2012	44,754,835	\$ 571	\$ 515,619	\$ 29,208	\$1,084,477	\$ (608,210)	\$1,021,665
Net Income		.	-	-	111,447	-	111,447
Other Comprehensive Loss	-	-	-	(62,718)	, -	_	(62,718)
Share-Based Compensation	-	-	4,226	-	-	-	4,226
Common Stock Issued under Purchase and Equity							
Compensation Plans and Related Tax Benefits	444,951	1	665	-	(2,458)	13,521	11,729
Common Stock Repurchased	(660,539)	-	-	-	-	(33,193)	(33,193)
Cash Dividends Declared (\$1.35 per share)					(60,470)	<u> </u>	(60,470)
Balance as of September 30, 2013	44,539,247	\$ 572	\$ 520,510	\$ (33,510)	\$1,132,996	\$ (627,882)	\$ 992,686

	Three M	onths End	ed		Three Mo	onths End	ed	Three N	Months End	led
	Septen	nber 30, 201	14		June	30, 2014		Septer	mber 30, 20	13
	Average	Income/	Yield/		Average	Income/	Yield/	Average	Income/	Yield/
(dollars in millions)	Balance	Expense	Rate		Balance	Expense	Rate	Balance	Expense	Rate
Earning Assets										
Interest-Bearing Deposits	\$ 4.1	\$ -	0.24	% \$	4.0	\$ -	0.12	% \$ 4.3	\$ -	0.30
Funds Sold	326.2	0.2	0.21		308.3	0.2	0.22	335.3	0.2	0.21
Investment Securities										
Available-for-Sale	2,212.0	12.3	2.22		2,226.7	12.7	2.28	2,495.9	13.7	2.18
Held-to-Maturity	4,641.1	26.9	2.32		4,756.8	27.8	2.34	4,385.5	25.0	2.28
Loans Held for Sale	2.0	-	4.03		3.6	-	4.33	16.7	0.2	4.42
Loans and Leases ¹										
Commercial and Industrial	980.8	8.9	3.61		950.2	8.1	3.42	877.3	7.7	3.49
Commercial Mortgage	1,350.6	13.3	3.89		1,302.2	12.7	3.91	1,164.9	12.1	4.12
Construction	126.2	1.3	4.20		103.2	1.2	4.48	120.1	1.4	4.71
Commercial Lease Financing	235.1	2.0	3.33		241.2	1.7	2.80	253.0	1.5	2.32
Residential Mortgage	2,396.7	25.3	4.22		2,323.5	25.4	4.38	2,255.9	25.3	4.49
Home Equity	823.3	8.1	3.92		805.9	7.9	3.93	757.6	7.9	4.13
Automobile	296.6	4.0	5.29		280.6	3.7	5.33	240.6	3.3	5.43
Other ²	279.5	5.2	7.45		267.8	5.1	7.65	223.5	4.6	8.23
Total Loans and Leases	6,488.8	68.1	4.18		6,274.6	65.8	4.20	5,892.9	63.8	4.31
Other	71.4	0.3	1.69		74.1	0.3	1.63	78.1	0.3	1.54
Total Earning Assets ³	13,745.6	107.8	3.13		13,648.1	106.8	3.13	13,208.7	103.2	3.11
Cash and Noninterest-Bearing Deposits	152.4				138.3			140.3		
Other Assets	474.4	_			467.0			420.7	,	
Total Assets	\$ 14,372.4	:		\$	14,253.4			\$13,769.7	ı	
Interest-Bearing Liabilities										
Interest-Bearing Deposits										
Demand	\$ 2,417.4	0.2	0.03	\$	2,359.2	0.2	0.03	\$ 2,147.8	0.1	0.03
Savings	4,591.4	1.0	0.09		4,540.3	1.0	0.09	4,485.3	1.0	0.09
Time	1,440.1	1.2	0.34		1,506.5	1.2	0.33	1,401.5	1.4	0.38
Total Interest-Bearing Deposits	8,448.9	2.4	0.11		8,406.0	2.4	0.11	8,034.6	2.5	0.12
Short-Term Borrowings	9.3	-	0.14		9.3	-	0.14	11.7	-	0.14
Securities Sold Under Agreements to Repurchase	715.6	6.5	3.57		789.9	6.5	3.24	847.2	6.6	3.03
Long-Term Debt	173.8	0.6	1.44		175.3	0.6	1.49	174.7	0.6	1.44
Total Interest-Bearing Liabilities	9,347.6	9.5	0.40		9,380.5	9.5	0.40	9,068.2	9.7	0.42
Net Interest Income		\$ 98.3				\$ 97.3			\$ 93.5	
Interest Rate Spread			2.73	%		_	2.73	%		2.69
Net Interest Margin			2.85	%			2.86	%		2.83
Noninterest-Bearing Demand Deposits	3,751.8				3,624.0			3,444.6		
Other Liabilities	208.4				200.5			261.2		
Shareholders' Equity	1,064.6				1,048.4			995.7	,	
Total Liabilities and Shareholders' Equity	\$ 14,372.4			\$	14,253.4			\$13,769.7		

¹ Non-performing loans and leases are included in the respective average loan and lease balances. Income, if any, on such loans and leases is recognized on a cash basis.

 $^{^{2}\,}$ Comprised of other consumer revolving credit, installment, and consumer lease financing.

³ Interest income includes taxable-equivalent basis adjustments, based upon a federal statutory tax rate of 35%, of \$2,873,000, \$2,874,000 and \$2,597,000 for the three months ended September 30, 2014, June 30, 2014, and September 30, 2013, respectively.

	Nine	Nine Months Ended Nine Months			onths Ende	ıs Ended		
	Septe	ember 30, 20 ⁻	14		Septen	nber 30, 201	3	
	Averag		Yield/		Average		Yield/	
(dollars in millions)	Balanc	e Expense	Rate		Balance	Expense	Rate	
Earning Assets								
Interest-Bearing Deposits	\$ 4.6	5 \$ -	0.20	% 5	\$ 4.2	\$ -	0.22	
Funds Sold	301.9	0.5	0.21		220.7	0.3	0.19	
Investment Securities								
Available-for-Sale	2,221.6	37.6	2.26		3,007.0	49.2	2.18	
Held-to-Maturity	4,716.9	83.5	2.36		3,895.6	64.1	2.19	
Loans Held for Sale	3.3	0.1	4.43		19.3	0.6	4.05	
Loans and Leases ¹								
Commercial and Industrial	951.8	24.8	3.48		852.1	23.1	3.62	
Commercial Mortgage	1,301.3	38.6	3.97		1,124.6	34.5	4.10	
Construction	109.0	3.6	4.35		114.4	4.1	4.79	
Commercial Lease Financing	240.6	5.1	2.81		263.6	4.7	2.36	
Residential Mortgage	2,336.1	75.1	4.29		2,273.0	76.8	4.51	
Home Equity	803.8	23.7	3.94		759.4	23.6	4.14	
Automobile	280.3	11.2	5.33		226.6	9.3	5.51	
Other ²	267.6	15.3	7.66		212.7	13.1	8.26	
Total Loans and Leases	6,290.5	197.4	4.19		5,826.4	189.2	4.34	
Other	74.1	0.9	1.63		78.6	0.9	1.48	
Total Earning Assets ³	13,612.9	320.0	3.14		13,051.8	304.3	3.11	
Cash and Noninterest-Bearing Deposits	144.5	;			139.7			
Other Assets	463.7	<u>, </u>			442.4			
Total Assets	\$ 14,221.1	=			\$ 13,633.9			
Interest-Bearing Liabilities								
Interest-Bearing Deposits								
Demand	\$ 2,367.8	0.5	0.03	9	\$ 2,105.1	0.4	0.03	
Savings	4,549.4	2.9	0.09		4,448.5	3.0	0.09	
Time	1,440.1	3.7	0.35		1,431.6	4.3	0.41	
Total Interest-Bearing Deposits	8,357.3	7.1	0.11		7,985.2	7.7	0.13	
Short-Term Borrowings	9.5	-	0.14		32.9	-	0.14	
Securities Sold Under Agreements to Repurchase	766.4	19.4	3.34		801.5	20.3	3.34	
Long-Term Debt	174.6	1.9	1.45		169.7	2.0	1.53	
Total Interest-Bearing Liabilities	9,307.8	28.4	0.40		8,989.3	30.0	0.44	
Net Interest Income		\$ 291.6				\$ 274.3		
Interest Rate Spread			2.74	%	,		2.67	
Net Interest Margin			2.86	%			2.81	
Noninterest-Bearing Demand Deposits	3,659.2	2			3,352.6			
Other Liabilities	205.2				270.5			
Shareholders' Equity	1,048.9				1,021.5			
Total Liabilities and Shareholders' Equity	\$ 14,221.1			-	\$ 13,633.9	•		

¹ Non-performing loans and leases are included in the respective average loan and lease balances. Income, if any, on such loans and leases is recognized on a cash basis.

 $^{^{\,2}\,}$ Comprised of other consumer revolving credit, installment, and consumer lease financing.

³ Interest income includes taxable-equivalent basis adjustments, based upon a federal statutory tax rate of 35%, of \$8,571,000 and \$7,498,000 for the nine months ended September 30, 2014 and 2013, respectively.

	Three Months End	led September 30,	2014
	 Compared	to June 30, 2014	
(dollars in millions)	Volume ¹	Rate 1	Total
Change in Interest Income:			
Investment Securities			
Available-for-Sale	\$ (0.1) \$	(0.3) \$	(0.4)
Held-to-Maturity	(0.7)	(0.2)	(0.9)
Loans and Leases			
Commercial and Industrial	0.3	0.5	0.8
Commercial Mortgage	0.6	-	0.6
Construction	0.2	(0.1)	0.1
Commercial Lease Financing	-	0.3	0.3
Residential Mortgage	0.8	(0.9)	(0.1)
Home Equity	0.2	-	0.2
Automobile	0.3	-	0.3
Other ²	0.3	(0.2)	0.1
Total Loans and Leases	2.7	(0.4)	2.3
Total Change in Interest Income	1.9	(0.9)	1.0
Change in Interest Expense:			
Securities Sold Under Agreements to Repurchase	(0.7)	0.7	
Total Change in Interest Expense	(0.7)	0.7	-
Change in Net Interest Income	\$ 2.6 \$	(1.6) \$	1.0

¹ The change in interest income and expense not solely due to changes in volume or rate has been allocated on a pro-rata basis to the volume and rate columns.

² Comprised of other consumer revolving credit, installment, and consumer lease financing.

Analysis of Change in Net Interest Income - Taxable-Equivalent Basis

Table 8b

		Three Months End	ed September 30, 20	14
		Compared to S	September 30, 2013	
(dollars in millions)		Volume ¹	Rate 1	Total
Change in Interest Income:				
Investment Securities				
Available-for-Sale	\$	(1.6) \$	0.2 \$	(1.4)
Held-to-Maturity		1.5	0.4	1.9
Loans Held for Sale		(0.2)	-	(0.2)
Loans and Leases				
Commercial and Industrial		0.9	0.3	1.2
Commercial Mortgage		1.9	(0.7)	1.2
Construction		0.1	(0.2)	(0.1)
Commercial Lease Financing		(0.1)	0.6	0.5
Residential Mortgage		1.5	(1.5)	-
Home Equity		0.6	(0.4)	0.2
Automobile		0.8	(0.1)	0.7
Other ²		1.1	(0.5)	0.6
Total Loans and Leases		6.8	(2.5)	4.3
Total Change in Interest Income		6.5	(1.9)	4.6
Change in Interest Expense:				
Interest-Bearing Deposits				
Demand		0.1	-	0.1
Time		-	(0.2)	(0.2)
Total Interest-Bearing Deposits		0.1	(0.2)	(0.1)
Securities Sold Under Agreements to Repurchase		(1.1)	1.0	(0.1)
Total Change in Interest Expense		(1.0)	0.8	(0.2)
Change in Net Interest Income	\$	7.5 \$	(2.7) \$	4.8
Change in Net interest income	Ф	1.υ φ	(Z.1) Φ	4.0

¹ The change in interest income and expense not solely due to changes in volume or rate has been allocated on a pro-rata basis to the volume and rate columns.

² Comprised of other consumer revolving credit, installment, and consumer lease financing.

	1	line Months End	ed September 30,	2014
		Compared to	September 30, 201	3
(dollars in millions)		Volume ¹	Rate 1	Total
Change in Interest Income:				
Funds Sold	\$	0.1 \$	0.1 \$	0.2
Investment Securities				
Available-for-Sale		(13.3)	1.7	(11.6)
Held-to-Maturity		14.3	5.1	19.4
Loans Held for Sale		(0.5)	-	(0.5)
Loans and Leases				
Commercial and Industrial		2.6	(0.9)	1.7
Commercial Mortgage		5.3	(1.2)	4.1
Construction		(0.2)	(0.3)	(0.5)
Commercial Lease Financing		(0.4)	0.8	0.4
Residential Mortgage		2.1	(3.8)	(1.7)
Home Equity		1.3	(1.2)	0.1
Automobile		2.2	(0.3)	1.9
Other ²		3.2	(1.0)	2.2
Total Loans and Leases		16.1	(7.9)	8.2
Other		(0.1)	0.1	-
Total Change in Interest Income		16.6	(0.9)	15.7
Change in Interest Expense:				
Interest-Bearing Deposits				
Demand		0.1	-	0.1
Savings		-	(0.1)	(0.1)
Time		-	(0.6)	(0.6)
Total Interest-Bearing Deposits		0.1	(0.7)	(0.6)
Securities Sold Under Agreements to Repurchase		(0.9)	-	(0.9)
Long-Term Debt		0.1	(0.2)	(0.1)
Total Change in Interest Expense		(0.7)	(0.9)	(1.6)
Change in Net Interest Income	\$	17.3 \$	- \$	17.3

¹ The change in interest income and expense not solely due to changes in volume or rate has been allocated on a pro-rata basis to the volume and rate columns.

 $^{^{2}\,}$ Comprised of other consumer revolving credit, installment, and consumer lease financing.

Salaries and Benefits

Table 9

		•	Thre	Nine Months Ended						
	Sep	tember 30,		June 30,	Se	eptember 30,		Septem	ber 3	30,
(dollars in thousands)		2014		2014		2013	2014			2013
Salaries	\$	28,990	\$	28,544	\$	28,985	\$	85,448	\$	86,753
Incentive Compensation		4,242		4,359		4,242		12,832		11,887
Share-Based Compensation		2,226		2,271		1,333		6,466		3,774
Commission Expense		1,283		1,106		1,888		3,448		5,652
Retirement and Other Benefits		4,056		3,811		4,144		12,853		12,106
Payroll Taxes		2,162		2,179		2,335		7,909		9,151
Medical, Dental, and Life Insurance		2,557		2,724		1,872		7,902		7,153
Separation Expense		14		87		1,753		650		4,092
Total Salaries and Benefits	\$	45,530	\$	45,081	\$	46,552	\$	137,508	\$	140,568

Loan and Lease Portfolio Balances

Loan and Lease Portfolio Balances										Table 10
	September 30,			June 30,		March 31,	[December 31,	S	eptember 30,
(dollars in thousands)		2014		2014		2014		2013		2013
Commercial										
Commercial and Industrial	\$	991,157	\$	988,940	\$	955,599	\$	911,367	\$	895,040
Commercial Mortgage		1,373,289		1,345,549		1,284,181		1,247,510		1,203,670
Construction		132,097		121,434		91,452		107,349		124,230
Lease Financing		232,381		237,585		240,931		262,207		255,550
Total Commercial		2,728,924		2,693,508		2,572,163		2,528,433		2,478,490
Consumer										
Residential Mortgage		2,444,989		2,355,085		2,305,153		2,282,894		2,282,305
Home Equity		838,206		811,180		797,341		773,385		765,841
Automobile		306,003		287,794		273,553		255,986		246,704
Other ¹		288,228		278,786		261,647		254,689		233,302
Total Consumer		3,877,426		3,732,845		3,637,694		3,566,954		3,528,152
Total Loans and Leases	\$	6.606.350	\$	6.426.353	\$	6.209.857	\$	6.095.387	\$	6.006.642

Higher Risk Loans and Leases Outstanding

	Sep	tember 30,	June 30,	March 31,	December 31,	September 30,
(dollars in thousands)		2014	2014	2014	2013	2013
Residential Land Loans ²	\$	9,117 \$	10,016 \$	11,086	\$ 11,922	\$ 13,635
Home Equity Loans ³		9,914	11,307	11,846	12,594	12,588
Air Transportation Leases ⁴		21,668	24,917	24,969	26,152	26,492
Total Higher Risk Loans and Leases	\$	40,699 \$	46,240 \$	47,901	\$ 50,668	\$ 52,715

¹ Comprised of other revolving credit, installment, and lease financing.

Deposits

	Se	September 30,		June 30,		March 31,		December 31,		eptember 30,
(dollars in thousands)		2014		2014		2014		2013		2013
Consumer	\$	5,972,435	\$	5,938,123	\$	5,960,485	\$	5,829,352	\$	5,707,125
Commercial		5,070,080		5,207,026		4,742,308		4,814,076		4,680,370
Public and Other		1,318,926		1,524,885		1,341,680		1,271,228		1,220,639
Total Deposits	\$	12,361,441	\$	12,670,034	\$	12,044,473	\$	11,914,656	\$	11,608,134

Table 10

² We consider all of our residential land loans, which are consumer loans secured by unimproved lots, to be of higher risk due to the volatility in the value of the underlying collateral.

³ Higher risk home equity loans are defined as those loans originated in 2005 or later, with current monitoring credit scores below 600, and with original loan-to-value ratios greater than 70%.

⁴ We consider all of our air transportation leases to be of higher risk due to the weak financial profile of the industry.

	Se	ptember 30,		June 30,		March 31,	D	ecember 31,	Ser	otember 30
(dollars in thousands)		2014		2014		2014		2013	•	2013
Non-Performing Assets										
Non-Accrual Loans and Leases										
Commercial										
Commercial and Industrial	\$	8,952	\$	10,437	\$	11,239	\$	11,929	\$	5,295
Commercial Mortgage		1,366		1,403		1,421		2,512		2,355
Total Commercial		10,318		11,840		12,660		14,441		7,650
Consumer										
Residential Mortgage		16,756		15,818		19,003		20,264		20,637
Home Equity		2,671		2,787		1,935		1,740		2,509
Total Consumer		19,427		18,605		20,938		22,004		23,146
Total Non-Accrual Loans and Leases		29,745		30,445		33,598		36,445		30,796
Foreclosed Real Estate		3,562		3,944		3,450		3,205		3,036
Total Non-Performing Assets	\$	33,307	\$	34,389	\$	37,048	\$	39,650	\$	33,832
Accruing Loans and Leases Past Due 90 Days or More										
Commercial										
Commercial and Industrial	\$	14	\$		\$	150	\$	1,173	\$	8
Total Commercial		14		-		150		1,173		8
Consumer								. =		
Residential Mortgage		4,819		6,082		5,729		4,564		7,460
Home Equity		2,816		2,505		2,845		3,009		2,896
Automobile		612		236		346		322		193
Other ¹		842		844		644		790		841
Total Consumer Total Accruing Loons and Loons Boot Due 90 Days or Mare	Φ.	9,089	Φ.	9,667	Φ.	9,564	Φ.	8,685	Φ.	11,390
Total Accruing Loans and Leases Past Due 90 Days or More	\$	9,103	\$	9,667	\$	9,714	Φ	9,858	\$	11,398
Restructured Loans on Accrual Status and Not Past Due 90 Days or More	\$	45,169	\$	43,625	\$	44,473	\$	51,123	\$	39,845
Total Loans and Leases	<u>Ψ</u> \$	6,606,350	\$	6,426,353	\$	6,209,857	\$	6,095,387	\$	6,006,642
Total Edulis and Eduses	Ψ	0,000,000	Ψ	0,420,000	Ψ	0,200,007	Ψ	0,000,001	Ψ	0,000,042
Ratio of Non-Accrual Loans and Leases to Total Loans and Leases		0.45%		0.47%		0.54%		0.60%		0.51%
Ratio of Non-Performing Assets to Total Loans and Leases										
and Foreclosed Real Estate		0.50%		0.53%		0.60%		0.65%		0.56%
Ratio of Commercial Non-Performing Assets to Total Commercial Loans										
and Leases and Commercial Foreclosed Real Estate		0.42%		0.48%		0.53%		0.61%		0.35%
Ratio of Consumer Non-Performing Assets to Total Consumer Loans										
and Leases and Consumer Foreclosed Real Estate		0.56%		0.57%		0.64%		0.68%		0.71%
Ratio of Non-Performing Assets and Accruing Loans and Leases										
Past Due 90 Days or More to Total Loans and Leases										
and Foreclosed Real Estate		0.64%		0.69%		0.75%		0.81%		0.75%
Quarter to Quarter Changes in Non-Performing Assets										
Balance at Beginning of Quarter	\$	34,389	\$	37,048	\$	39,650	\$	33,832	\$	36,431
Additions		2,565		2,798		2,491		13,040		3,395
Reductions										
Payments		(2,381)		(2,753)		(1,855)		(932)		(2,954)
Return to Accrual Status		(704)		(904)		(1,864)		(2,308)		(1,166)
Sales of Foreclosed Real Estate		(449)		(1,782)		(737)		(1,431)		(1,498)
Charge-offs/Write-downs		(113)		(18)		(637)		(2,551)		(376)
Total Reductions		(3,647)		(5,457)		(5,093)		(7,222)		(5,994)
		(0,0 ,				(-,,		(-,,		

¹ Comprised of other revolving credit, installment, and lease financing.

Reserve for Credit Losses

Table 12

		Thi	Nine Months Ended							
	Se	ptember 30,	,	June 30,	Se	ptember 30,		Septen	ıbe	r 30 ,
(dollars in thousands)		2014		2014		2013		2014		2013
Balance at Beginning of Period	\$	119,725	\$	120,136	\$	130,494	\$	121,521	\$	134,276
Loans and Leases Charged-Off										
Commercial										
Commercial and Industrial		(229)		(749)		(607)		(1,797)		(1,255)
Lease Financing		-		(66)		(16)		(66)		(16)
Consumer										
Residential Mortgage		(22)		(323)		(405)		(674)		(1,828)
Home Equity		(475)		(553)		(1,106)		(1,379)		(4,499)
Automobile		(957)		(711)		(457)		(2,585)		(1,461)
Other ¹		(1,978)		(1,595)		(2,083)		(5,195)		(5,618)
Total Loans and Leases Charged-Off		(3,661)		(3,997)		(4,674)		(11,696)		(14,677)
Recoveries on Loans and Leases Previously Charged-Off										
Commercial										
Commercial and Industrial		1,177		2,132		498		4,229		1,373
Commercial Mortgage		14		15		519		43		543
Construction		8		8		11		21		357
Lease Financing		3		1		11		6		33
Consumer										
Residential Mortgage		299		2,335		1,290		2,906		2,712
Home Equity		531		351		614		1,433		1,697
Automobile		322		343		348		1,110		1,265
Other ¹		496		723		488		1,720		1,520
Total Recoveries on Loans and Leases Previously Charged-Off		2,850		5,908		3,779		11,468		9,500
Net Loans and Leases Recovered (Charged-Off)		(811)		1,911		(895)		(228)		(5,177)
Provision for Credit Losses		(2,665)		(2,199)		-		(4,864)		-
Provision for Unfunded Commitments		-		(123)		148		(180)		648
Balance at End of Period ²	\$	116,249	\$	119,725	\$	129,747	\$	116,249	\$	129,747
Components										
Allowance for Loan and Lease Losses	\$	110,362	\$	113,838	\$	123,680	\$	110,362	\$	123,680
Reserve for Unfunded Commitments		5,887		5,887		6,067		5,887		6,067
Total Reserve for Credit Losses	\$	116,249	\$	119,725	\$	129,747	\$	116,249	\$	129,747
Average Loans and Leases Outstanding	\$	6,488,780	\$	6,274,595	\$	5,892,888	\$(6,290,548	\$5	5,826,424
Ratio of Net Loans and Leases Charged-Off (Recovered) to										
Average Loans and Leases Outstanding (annualized)		0.05%		-0.12%		0.06%		0.00%		0.12%
Ratio of Allowance for Loan and Lease Losses to Loans and Leases Outstanding		1.67%		1.77%		2.06%		1.67%		2.06%
5										

¹ Comprised of other revolving credit, installment, and lease financing.

² Included in this analysis is activity related to the Company's reserve for unfunded commitments, which is separately recorded in other liabilities in the Consolidated Statements of Condition.

	Retail	Commercial	Investment	Treasury	Consolidated
(dollars in thousands)	Banking	Banking	Services	and Other	Total
Three Months Ended September 30, 2014					
Net Interest Income	\$ 46,863	\$ 31,533	\$ 2,676	\$ 14,307	\$ 95,379
Provision for Credit Losses	1,853	(834)	(9)	(3,675)	(2,665)
Net Interest Income After Provision for Credit Losses	45,010	32,367	2,685	17,982	98,044
Noninterest Income	20,265	5,692	14,459	4,534	44,950
Noninterest Expense	(48,963)	(16,190)	(13,443)	(2,434)	(81,030)
Income Before Provision for Income Taxes	16,312	21,869	3,701	20,082	61,964
Provision for Income Taxes	(5,807)	(7,669)	(1,370)	(5,349)	(20,195)
Net Income	\$ 10,505	\$ 14,200	\$ 2,331	\$ 14,733	\$ 41,769
Total Assets as of September 30, 2014	\$ 3,936,206	\$ 2,640,763	\$ 192,739	\$ 7,740,458	\$ 14,510,166
Three Months Ended September 30, 2013 ¹					
Net Interest Income	\$ 41,404	\$ 25,119	\$ 2,574	\$ 21,790	\$ 90,887
Provision for Credit Losses	1,629	(691)	(19)	(919)	-
Net Interest Income After Provision for Credit Losses	39,775	25,810	2,593	22,709	90,887
Noninterest Income	21,785	6,411	14,348	2,582	45,126
Noninterest Expense	(50,150)	(15,746)	(13,590)	(3,491)	(82,977)
Income Before Provision for Income Taxes	11,410	16,475	3,351	21,800	53,036
Provision for Income Taxes	 (4,222)	(5,666)	 (1,240)	 (4,204)	 (15,332)
Net Income	\$ 7,188	\$ 10,809	\$ 2,111	\$ 17,596	\$ 37,704
Total Assets as of September 30, 2013	\$ 3,611,412	\$ 2,356,723	\$ 199,556	\$ 7,681,180	\$ 13,848,871

¹ Certain prior period information has been reclassified to conform to current presentation.

Business Segments Selected Financial Information

	Retail	Commercial	Investment	Treasury	C	onsolidated
(dollars in thousands)	Banking	Banking	Services	and Other		Total
Nine Months Ended September 30, 2014						
Net Interest Income	\$ 134,776	\$ 86,316	\$ 7,895 \$	54,037	\$	283,024
Provision for Credit Losses	2,895	(2,164)	(303)	(5,292)		(4,864)
Net Interest Income After Provision for Credit Losses	131,881	88,480	8,198	59,329		287,888
Noninterest Income	59,890	17,223	43,206	13,880		134,199
Noninterest Expense	(147,737)	(49,215)	(40,842)	(7,865)		(245,659)
Income Before Provision for Income Taxes	44,034	56,488	10,562	65,344		176,428
Provision for Income Taxes	(16,017)	(19,572)	(3,908)	(15,080)		(54,577)
Net Income	\$ 28,017	\$ 36,916	\$ 6,654 \$	50,264	\$	121,851
Total Assets as of September 30, 2014	\$ 3,936,206	\$ 2,640,763	\$ 192,739 \$	7,740,458	\$	14,510,166
Nine Months Ended September 30, 2013 ¹						
Net Interest Income	\$ 122,442	\$ 73,975	\$ 7,938 \$	62,432	\$	266,787
Provision for Credit Losses	6,775	(1,501)	(52)	(5,222)		-
Net Interest Income After Provision for Credit Losses	115,667	75,476	7,990	67,654		266,787
Noninterest Income	67,686	20,382	44,446	8,431		140,945
Noninterest Expense	(150,838)	(47,957)	(40,954)	(8,796)		(248,545)
Income Before Provision for Income Taxes	32,515	47,901	11,482	67,289		159,187
Provision for Income Taxes	(12,030)	(16,413)	(4,248)	(15,049)		(47,740)
Net Income	\$ 20,485	\$ 31,488	\$ 7,234 \$	52,240	\$	111,447
Total Assets as of September 30, 2013	\$ 3,611,412	\$ 2,356,723	\$ 199,556 \$	7,681,180	\$	13,848,871

¹ Certain prior period information has been reclassified to conform to current presentation.

							ree	Months En		_			_		_
	Se	ptember 30,			June 30,			March 31,		D	ecember 31,		Se	ptember 30,	•
(dollars in thousands, except per share amounts)		2014			2014			2014	•		2013			2013	,
Quarterly Operating Results															
Interest Income	¢	CO 000		ው	CE 040		c	CO FOC		ው	C2 000		Φ	CO 040	
Interest and Fees on Loans and Leases	\$	68,089		\$	65,818		\$	63,526		\$	63,809		\$	63,918	
Income on Investment Securities		40.000			40.007			40.700			40.000			40.000	
Available-for-Sale		10,286			10,697			10,760			10,608			12,038	
Held-to-Maturity		26,067			26,938			27,889			26,882			24,137	
Deposits		3			1			3			3			3	
Funds Sold		176			168			137			105			177	
Other		302			302			302			302			301	_
Total Interest Income Interest Expense		104,923			103,924			102,617			101,709			100,574	_
Deposits		2,391			2,393			2,358			2,418			2,500	
Securities Sold Under Agreements to Repurchase		6,523			6,465			6,397			6,530			6,551	
Funds Purchased		0,523			0,405			3			8			4	
		3			4			3						4	
Short-Term Borrowings Long-Term Debt		- 627			- 650			- 626			2 631			- 632	
Total Interest Expense		9,544			9,512			9,384			9,589			9,687	_
Net Interest Income		95,379			94,412			93,233			92,120			90,887	
Provision for Credit Losses		(2,665)			(2,199)			-			-			-	
Net Interest Income After Provision for Credit Losses		98,044			96,611			93,233			92,120			90,887	-
Noninterest Income		33,311			00,011			00,200			02,:20				_
Trust and Asset Management		11,716			12,005			11,852			12,240			11,717	
Mortgage Banking		1,646			1,804			2,005			2,823			4,132	
Service Charges on Deposit Accounts		9,095			8,638			8,878			9,326			9,385	
Fees, Exchange, and Other Service Charges		13,390			13,370			12,939			12,670			12,732	
Investment Securities Gains, Net		1,858			2,079			2,160			-			-	
Insurance		2,348			1,930			2,123			2,295			2,177	
Bank-Owned Life Insurance		1,644			1,519			1,602			1,895			1,365	
Other		3,253			3,136			3,209			4,029			3,618	
Total Noninterest Income		44,950			44,481			44,768			45,278			45,126	
Noninterest Expense		,			, -			,			-, -			-, -	_
Salaries and Benefits		45,530			45,081			46,897			43,643			46,552	
Net Occupancy		9,334			9,254			9,417			9,602			9,847	
Net Equipment		4,473			4,669			4,603			4,837			4,572	
Data Processing		3,665			3,842			3,649			3,827			3,697	
Professional Fees		1,835			2,613			2,260			2,669			2,119	
FDIC Insurance		1,750			2,055			2,076			1,954			1,913	
Other		14,443			13,568			14,645			15,892			14,277	
Total Noninterest Expense		81,030			81,082			83,547			82,424			82,977	
Income Before Provision for Income Taxes		61,964			60,010			54,454			54,974			53,036	_
Provision for Income Taxes		20,195			18,520			15,862			15,919			15,332	
Net Income	\$	41,769		\$	41,490		\$	38,592		\$	39,055		\$	37,704	=
	_			_			_			_					
Basic Earnings Per Share	\$	0.95		\$	0.94		\$	0.87		\$	0.88		\$	0.85	
Diluted Earnings Per Share	\$	0.95		\$	0.94		\$	0.87		\$	0.88		\$	0.85	
Balance Sheet Totals															
Loans and Leases	\$	6,606,350		\$	6,426,353		\$	6,209,857		\$	6,095,387		\$	6,006,642	
Total Assets		14,510,166			14,844,505			14,263,118			14,084,280			13,848,871	
Total Deposits		12,361,441			12,670,034			12,044,473			11,914,656			11,608,134	
Total Shareholders' Equity		1,057,413			1,050,801			1,028,904			1,011,976			992,686	
Performance Ratios															
Return on Average Assets		1.15	%		1.17	%		1.12	%		1.12	%		1.09	%
Return on Average Shareholders' Equity		15.57	,0		15.87	70		15.15	/0		15.36	70		15.02	
Efficiency Ratio ¹		57.74			58.38			60.54			59.99			61.01	
Net Interest Margin ²		2.85			2.86			2.87			2.85			2.83	
riot intorost margin		2.00			2.00			2.07			2.00			2.03	

¹ Efficiency ratio is defined as noninterest expense divided by total revenue (net interest income and noninterest income).

² Net interest margin is defined as net interest income, on a taxable-equivalent basis, as a percentage of average earning assets.

Hawaii Economic Trends Table 15

Hawaii Economic Trends									Table 15				
	Eight Month	s Ended	Year Ended										
(\$ in millions; jobs in thousands)	August 31	, 2014		December 31, 201	3	De	ecember	· 31, 20	12				
Hawaii Economic Trends													
State General Fund Revenues 1	\$3,618.8	(0.9) %	\$ 5,451.3	3.7	%	\$5,259.1		12.8	%				
General Excise and Use Tax Revenue 1	\$2,002.3	0.5 %	\$ 2,907.6	2.2	%	\$2,844.7		9.9	%				
Jobs ²	634.1		623.1			619.3							
				September 30	<u>,</u>		Decemb						
(spot rates)				2014		2013	2	012					
Unemployment ³													
Statewide, seasonally adjusted				4.2	%	4.7	%	5.1	%				
Oahu				4.0		3.8		4.2					
Island of Hawaii				5.4		5.9		6.9					
Maui				4.3		4.7		5.2					
Kauai				4.8		5.2		6.1					
				August 31,	_		Decemb	ber 31,					
(percentage change, except months of inventory)				2014		2013	2	012					
Housing Trends (Single Family Oahu) ⁴													
Median Home Price				4.6	%	4.8	%	7.8	%				
Home Sales Volume (units)				1.6	%	4.6	%	6.5	%				
Months of Inventory				2.9		2.7		2.5					
							ercentage		_				
(in thousands)			Not Seas	Not Seasonally Adjusted				ious Ye	ear				
Tourism ⁵													
August 31, 2014				730.7				(1.3)					
July 31, 2014				772.1				2.5					
June 30, 2014				725.1				1.9					
May 31, 2014				649.1				1.8					
April 30, 2014				662.6				(0.7)					
March 31, 2014				728.8				(5.2)					
February 28, 2014				646.8				(4.3)					
January 31, 2014				682.6				0.1					

July 31, 2014	772.1	2.5
June 30, 2014	725.1	1.9
May 31, 2014	649.1	1.8
April 30, 2014	662.6	(0.7)
March 31, 2014	728.8	(5.2)
February 28, 2014	646.8	(4.3)
January 31, 2014	682.6	0.1
December 31, 2013	722.4	(1.9)
November 30, 2013	620.1	(5.5)
October 31, 2013	636.2	(1.6)
September 30, 2013	594.2	(1.0)
August 31, 2013	740.6	2.1
July 31, 2013	753.3	4.6
June 30, 2013	711.3	5.0
May 31, 2013	637.5	2.4
April 30, 2013	667.0	3.1
March 31, 2013	769.1	7.6
February 28, 2013	675.5	7.8
January 31, 2013	681.9	5.9
December 31, 2012	733.7	6.3
November 30, 2012	651.2	14.5
October 31, 2012	640.7	8.6
September 30, 2012	595.0	6.1
August 31, 2012	725.6	11.0
July 31, 2012	720.4	7.8
June 30, 2012	677.2	11.5
May 31, 2012	622.9	12.5

¹ Source: Hawaii Department of Business, Economic Development & Tourism

Note: Certain prior period seasonally adjusted information has been revised.

² Source: U. S. Bureau of Labor

 $^{^{\}rm 3}$ Source: Hawaii Department of Labor and Industrial Relations

⁴ Source: Honolulu Board of REALTORS

⁵ Source: Hawaii Tourism Authority