

NewsRelease

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Bank of Hawaii Corporation First Quarter 2022 Financial Results

- Diluted Earnings Per Common Share \$1.32
- Net Income \$54.8 Million
- Board of Directors Declares Dividend of \$0.70 Per Common Share

FOR IMMEDIATE RELEASE

HONOLULU, HI (April 25, 2022) -- Bank of Hawaii Corporation (NYSE: BOH) today reported diluted earnings per common share of \$1.32 for the first quarter of 2022, compared with diluted earnings per common share of \$1.55 in the previous quarter and \$1.50 in the same quarter last year. Net income for the first quarter of 2022 was \$54.8 million, down 14.1% from the fourth quarter of 2021 and down 8.5% from the first quarter of 2021.

"Bank of Hawaii had a good start to 2022 with solid operating performance," said Peter Ho, Chairman, President, and CEO. "We saw good continuing momentum in core loan and deposit growth and expansion in core net interest margin. Asset quality continued its stable trend, and capital and liquidity remain strong."

Financial Highlights

- The return on average assets for the first quarter of 2022 was 0.97% compared with 1.12% in the previous quarter and 1.15% in the same quarter of 2021. The return on average common equity for the first quarter of 2022 was 15.44% compared with 17.40% in the previous quarter and 17.65% in the same quarter of 2021.
 - The decrease from prior quarter was primarily driven by lower provision release and seasonal payroll expenses.
 - o The decrease from prior year was primarily driven by lower provision release.
- Net interest income for the first quarter of 2022 was \$125.3 million, a decrease of 0.9% from the fourth quarter of 2021 and an increase of 3.9% from the first quarter of 2021. Net interest margin was 2.34% in the first quarter of 2022, unchanged compared to the previous quarter and a decrease of 9 basis points from the same quarter of 2021.
 - One-time significant items in the fourth quarter of 2021 included a negative \$0.9 million adjustment to net interest income for deferred mortgage loan fees related to prior quarters of 2021. The adjustment had a negative impact of 2 basis points on the net interest margin.

- The provision for credit losses for the first quarter of 2022 was a net benefit of \$5.5 million compared with a net benefit of \$9.7 million in the previous quarter and a net benefit of \$14.3 million in the same quarter of 2021.
- Noninterest income was \$43.6 million in the first quarter of 2022, an increase of 2.3% from the previous quarter and an increase of 1.4% from the same quarter of 2021.
- Noninterest expense was \$103.9 million in the first quarter of 2022, an increase of 2.2% from the previous quarter and an increase of 5.1% from the same quarter of 2021.
 - o Noninterest expense in the first quarter of 2022 included seasonal payroll expenses of approximately \$3.7 million.
 - One-time significant items in the fourth quarter of 2021 included \$1.2 million related to an increase in vacation carryover limits.
 - Noninterest expense in the first quarter of 2021 included seasonal payroll expenses of approximately \$2.1 million, charges related to the rollout of contactless cards of \$1.9 million, and separation expenses of \$1.8 million.
- The effective tax rate for the first quarter of 2022 was 22.15% compared with 17.08% in the previous quarter and 24.09% during the same quarter of 2021.
 - The fourth quarter of 2021 included a \$3.6 million benefit due to larger than expected tax credits from 2020 and a reduction in the valuation allowance related to low-income housing partnerships.

Asset Quality

The Company's overall asset quality continued to remain strong during the first quarter of 2022.

- Total non-performing assets were \$20.0 million at March 31, 2022, up by \$1.0 million from December 31, 2021 and up \$2.1 million from March 31, 2021. Non-performing assets as a percentage of total loans and leases and foreclosed real estate were 0.16% at the end of the quarter, an increase of 1 basis point from the end of both the prior quarter and same quarter of 2021.
- Net loan and lease charge-offs during the first quarter of 2022 were \$1.5 million or 0.05% annualized of total average loans and leases outstanding.
 - O Net loan and lease charge-offs for the first quarter of 2022 were comprised of charge-offs of \$3.9 million partially offset by recoveries of \$2.4 million.
 - O Compared to the prior quarter, net loan and lease charge-offs increased by \$0.8 million or 3 basis points annualized on total average loans and leases outstanding.
 - O Compared to the same quarter of 2021, net loan and lease charge-offs decreased by \$1.4 million or 5 basis points annualized on total average loans and leases outstanding.
- The allowance for credit losses on loans and leases was \$152.0 million at March 31, 2022, a decrease of \$5.8 million from December 31, 2021 and \$46.3 million from March 31, 2021. The ratio of the allowance for credit losses to total loans and leases outstanding was 1.21% at the end of the quarter, down 8 basis points from the end of the prior quarter and down 42 basis points from the end of the same quarter of 2021.

Balance Sheet

- Total assets were \$23.0 billion at March 31, 2022, an increase of 0.9% from December 31, 2021 and an increase of 4.8% from March 31, 2021.
- The investment securities portfolio was \$8.7 billion at March 31, 2022, a decrease of 2.5% from December 31, 2021 and an increase of 16.8% from March 31, 2021.
 - o The investment portfolio remains largely comprised of securities issued by U.S. government agencies and U.S. government-sponsored enterprises.
 - o The increase from March 31, 2021 was primarily due to growth in deposits that outpaced loan growth.
- Total loans and leases were \$12.5 billion at March 31, 2022, an increase of 2.3% from December 31, 2021 and an increase of 3.3% from March 31, 2021.
 - o Total loans and leases excluding PPP loans were \$12.5 billion at March 31, 2022, an increase of 2.9% from December 31, 2021 and an increase of 9.4% from March 31, 2021.
- Total deposits reached a new record high of \$20.7 billion at March 31, 2022, an increase of 1.7% from December 31, 2021 and an increase of 5.9% from March 31, 2021.

Capital and Dividends

- The Tier 1 Capital Ratio was 13.22% at March 31, 2022 compared with 13.56% at December 31, 2021 and 12.35% at March 31, 2021.
 - The increase from the same period in 2021 was driven by the issuance of \$180 million of Fixed Rate Non-Cumulative Perpetual Preferred Stock, Series A in the second quarter of 2021.
- The Tier 1 Leverage Ratio was 7.30% at March 31, 2022 compared with 7.32% at December 31, 2021 and 6.61% at March 31, 2021.
 - The increase from the same period in 2021 was driven by the aforementioned issuance of preferred stock in the second quarter of 2021.
- The Company repurchased 116.8 thousand shares of common stock at a total cost of \$10.0 million under its share repurchase program in the first quarter of 2022 at an average cost of \$85.34 per share repurchased.
 - o Total remaining buyback authority under the share repurchase program was \$75.8 million at March 31, 2022.
- The Company's Board of Directors declared a quarterly cash dividend of \$0.70 per share on the Company's outstanding common shares. The dividend will be payable on June 14, 2022 to shareholders of record at the close of business on May 31, 2022.

• On April 5, 2022, the Board of Directors declared the quarterly dividend payment of \$10.94 per share, equivalent to \$0.2735 per depositary share, on its preferred stock. The depositary shares representing the Series A Preferred Stock are traded on the NYSE under the symbol "BOH.PRA." The dividend will be payable on May 2, 2022 to shareholders of record of the preferred stock at the close of business on April 18, 2022.

Conference Call Information

The Company will review its first quarter financial results today at 8:00 a.m. Hawaii Time (2:00 p.m. Eastern Time). The live call, including a slide presentation, will be accessible on the investor relations link of Bank of Hawaii Corporation's website, www.boh.com.

- The webcast link is https://edge.media-server.com/mmc/p/5x73dqat.
- The toll-free number for the teleconference is 1 (844) 543-5235 in the United States and Canada and 1 (703) 318-2209 for other international callers. Use the pass code "Bank of Hawaii" to access the call.
- A replay of the conference call will be available for one week beginning approximately 11:00 a.m. Hawaii Time on Monday, April 25, 2022. The replay number is 1 (855) 859-2056 in the United States and Canada and 1 (404) 537-3406 from other international locations. Enter the conference ID 4637209 when prompted. In addition, the replay will be available on the Company's website, www.boh.com.

Forward-Looking Statements

This news release, and other statements made by the Company in connection with it may contain "forward-looking statements" (as defined in the Private Securities Litigation Reform Act of 1995) that involve risks and uncertainties that could cause results to be materially different from expectations. Forecasts of our financial results and condition, expectations for our operations and business prospects, and our assumptions used in those forecasts and expectations are examples of certain of these forward-looking statements. Do not unduly rely on forward-looking statements. Actual results might differ significantly from our forecasts and expectations because of a variety of factors. More information about these factors is contained in Bank of Hawaii Corporation's Annual Report on Form 10-K for the year ended December 31, 2021 which was filed with the U.S. Securities and Exchange Commission. These forward-looking statements are not guarantees of future performance and speak only as of the date made, and, except as required by law, the Company undertakes no obligation to update or revise any forward-looking statements to reflect subsequent events, new information or future circumstances.

Bank of Hawaii Corporation is an independent regional financial services company serving businesses, consumers, and governments in Hawaii and the West Pacific. The Company's principal subsidiary, Bank of Hawai'i, was founded in 1897. For more information about Bank of Hawaii Corporation, see the Company's web site, www.boh.com.

Financial Highlights Table 1

| Financial Highlights | Three Months Ended | | | | | | |
|--|--------------------|----|--------------|----|------------|--|--|
| | March 31, | | December 31, | u | March 31, | | |
| (dollars in thousands, except per share amounts) | 2022 | | 2021 | | 2021 | | |
| For the Period: | | | | | | | |
| Operating Results | | | | | | | |
| Net Interest Income | \$ 125,263 | \$ | 126,388 | \$ | 120,569 | | |
| Provision for Credit Losses | (5,500) |) | (9,700) | | (14,300) | | |
| Total Noninterest Income | 43,551 | | 42,574 | | 42,970 | | |
| Total Noninterest Expense | 103,874 | | 101,678 | | 98,865 | | |
| Net Income | 54,834 | | 63,837 | | 59,949 | | |
| Basic Earnings Per Common Share | 1.33 | | 1.56 | | 1.51 | | |
| Diluted Earnings Per Common Share | 1.32 | | 1.55 | | 1.50 | | |
| Dividends Declared Per Common Share | 0.70 | | 0.70 | | 0.67 | | |
| Performance Ratios | | | | | | | |
| Return on Average Assets | 0.97 | % | 1.12 | % | 1.15 % | | |
| Return on Average Shareholders' Equity | 14.18 | | 15.92 | | 17.65 | | |
| Return on Average Common Equity | 15.44 | | 17.40 | | 17.65 | | |
| Efficiency Ratio ¹ | 61.53 | | 60.18 | | 60.45 | | |
| Net Interest Margin ² | 2.34 | | 2.34 | | 2.43 | | |
| Dividend Payout Ratio ³ | 52.63 | | 44.87 | | 44.37 | | |
| Average Shareholders' Equity to Average Assets | 6.87 | | 7.02 | | 6.51 | | |
| Average Balances | | | | | | | |
| Average Loans and Leases | \$ 12,290,402 | \$ | 12,086,705 | \$ | 11,952,587 | | |
| Average Assets | 22,847,488 | | 22,666,280 | | 21,150,670 | | |
| Average Deposits | 20,426,076 | | 20,222,470 | | 18,665,222 | | |
| Average Shareholders' Equity | 1,568,725 | | 1,590,600 | | 1,377,272 | | |
| Per Share of Common Stock | | | | | | | |
| Book Value | \$ 31.50 | \$ | 35.57 | \$ | 33.67 | | |
| Tangible Book Value | 30.71 | | 34.78 | | 32.89 | | |
| Market Value | | | | | | | |
| Closing | 83.92 | | 83.76 | | 89.49 | | |
| High | 92.38 | | 88.96 | | 99.10 | | |
| Low | 79.60 | | 78.73 | | 75.65 | | |
| | March 31, | 1 | December 31, | | March 31, | | |
| | 2022 | | 2021 | | 2021 | | |
| As of Period End: | | | | | | | |
| Balance Sheet Totals | | | | | | | |
| Loans and Leases | \$ 12,544,492 | \$ | 12,259,076 | \$ | 12,140,703 | | |
| Total Assets | 23,000,317 | | 22,784,941 | | 21,947,271 | | |
| Total Deposits | 20,716,287 | | 20,360,108 | | 19,556,651 | | |
| Other Debt | 10,367 | | 10,391 | | 60,459 | | |
| Total Shareholders' Equity | 1,448,885 | | 1,611,611 | | 1,360,221 | | |
| Asset Quality | | | | | | | |
| Non-Performing Assets | \$ 19,979 | \$ | 18,966 | \$ | 17,883 | | |
| Allowance for Credit Losses - Loans and Leases | 152,028 | | 157,821 | | 198,343 | | |
| Allowance to Loans and Leases Outstanding 4 | 1.21 | % | 1.29 | % | 1.63 % | | |
| Capital Ratios 5 | | | | | | | |
| Common Equity Tier 1 Capital Ratio | 11.83 | % | 12.12 | % | 12.35 % | | |
| Tier 1 Capital Ratio | 13.22 | | 13.56 | | 12.35 | | |
| Total Capital Ratio | 14.41 | | 14.81 | | 13.61 | | |
| Tier 1 Leverage Ratio | 7.30 | | 7.32 | | 6.61 | | |
| Total Shareholders' Equity to Total Assets | 6.30 | | 7.07 | | 6.20 | | |
| Tangible Common Equity to Tangible Assets ⁶ | 5.39 | | 6.15 | | 6.06 | | |
| Tangible Common Equity to Risk-Weighted Assets ⁶ | 9.77 | | 11.44 | | 11.78 | | |
| Non-Financial Data | | | | | | | |
| Full-Time Equivalent Employees | 2,084 | | 2,056 | | 2,058 | | |
| Branches | 54 | | 54 | | 63 | | |
| ATMs | 307 | | 307 | | 361 | | |
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¹ Efficiency ratio is defined as noninterest expense divided by total revenue (net interest income and total noninterest income).

 $^{^{2}}$ Net interest margin is defined as net interest income, on a taxable-equivalent basis, as a percentage of average earning assets.

³ Dividend payout ratio is defined as dividends declared per common share divided by basic earnings per common share.

 $^{^{\}rm 4}\,$ The numerator comprises the Allowance for Credit Losses - Loans and Leases.

 $^{^{\}rm 5}\,$ Regulatory capital ratios as of March 31, 2022 are preliminary.

⁶ Tangible common equity to tangible assets and tangible common equity to risk-weighted assets are Non-GAAP financial measures. Tangible common equity is defined by the Company as common shareholders' equity minus goodwill. See Table 2 "Reconciliation of Non-GAAP Financial Measures".

Table 2

| Tree on the control of the control o | | | | I ubic 2 |
|--|------------------|----|-------------|------------------|
| | March 31, | D | ecember 31, | March 31, |
| (dollars in thousands) | 2022 | | 2021 | 2021 |
| Total Shareholders' Equity | \$ 1,448,885 | \$ | 1,611,611 | \$ 1,360,221 |
| Less: Preferred Stock | 180,000 | | 180,000 | - |
| Goodwill | 31,517 | | 31,517 | 31,517 |
| Tangible Common Equity | \$ 1,237,368 | \$ | 1,400,094 | \$ 1,328,704 |
| Total Assets | 23,000,317 | | 22,784,941 | 21,947,271 |
| Less: Goodwill | 31,517 | | 31,517 | 31,517 |
| Tangible Assets | \$ 22,968,800 | \$ | 22,753,424 | \$ 21,915,754 |
| Risk-Weighted Assets, determined in accordance | | | | |
| with prescribed regulatory requirements ¹ | \$ 12,663,646 | \$ | 12,236,805 | \$ 11,275,565 |
| Total Shareholders' Equity to Total Assets | 6.30% | | 7.07% | 6.20% |
| Tangible Common Equity to Tangible Assets (Non-GAAP) | 5.39% | | 6.15% | 6.06% |
| Tier 1 Capital Ratio ¹ | 13.22% | | 13.56% | 12.35% |
| Tangible Common Equity to Risk-Weighted Assets (Non-GAAP) 1 | 9.77% | | 11.44% | 11.78% |

 $^{^{1}\,}$ Regulatory capital ratios as of March 31, 2022 are preliminary.

| _ | Three Months Ende | | | | | ed | | |
|---|-------------------|---------|------|------------|----|------------|--|--|
| | March | 31, | Dece | mber 31, | | March 31, | | |
| (dollars in thousands, except per share amounts) | 2022 | 2 | 2 | 2021 | | 2021 | | |
| Interest Income | | | | | | | | |
| Interest and Fees on Loans and Leases | \$ | 94,439 | \$ | 97,853 | \$ | 99,299 | | |
| Income on Investment Securities | | | | | | | | |
| Available-for-Sale | | 17,100 | | 15,850 | | 15,837 | | |
| Held-to-Maturity | | 18,701 | | 18,325 | | 13,300 | | |
| Deposits | | 4 | | 1 | | 7 | | |
| Funds Sold | | 127 | | 104 | | 137 | | |
| Other | | 202 | | 176 | | 185 | | |
| Total Interest Income | 1 | 30,573 | | 132,309 | | 128,765 | | |
| Interest Expense | | | | | | | | |
| Deposits | | 2,353 | | 2,898 | | 4,329 | | |
| Securities Sold Under Agreements to Repurchase | | 2,772 | | 2,834 | | 3,533 | | |
| Funds Purchased | | 2 | | 6 | | 1 | | |
| Other Debt | | 183 | | 183 | | 333 | | |
| Total Interest Expense | | 5,310 | | 5,921 | | 8,196 | | |
| Net Interest Income | 1 | 25,263 | | 126,388 | | 120,569 | | |
| Provision for Credit Losses | | (5,500) | | (9,700) | | (14,300) | | |
| Net Interest Income After Provision for Credit Losses | 1 | 30,763 | | 136,088 | | 134,869 | | |
| Noninterest Income | | | | | | | | |
| Trust and Asset Management | | 11,276 | | 11,693 | | 11,278 | | |
| Mortgage Banking | | 2,740 | | 2,908 | | 5,862 | | |
| Service Charges on Deposit Accounts | | 7,272 | | 6,861 | | 6,128 | | |
| Fees, Exchange, and Other Service Charges | | 12,952 | | 14,439 | | 13,607 | | |
| Investment Securities Losses, Net | | (1,545) | | (1,258) | | (1,203) | | |
| Annuity and Insurance | | 791 | | 876 | | 702 | | |
| Bank-Owned Life Insurance | | 2,349 | | 1,907 | | 1,917 | | |
| Other | | 7,716 | | 5,148 | | 4,679 | | |
| Total Noninterest Income | | 43,551 | | 42,574 | | 42,970 | | |
| Noninterest Expense | | | | | | | | |
| Salaries and Benefits | | 59,924 | | 59,434 | | 56,251 | | |
| Net Occupancy | | 9,826 | | 9,028 | | 9,090 | | |
| Net Equipment | | 9,153 | | 9,105 | | 8,878 | | |
| Data Processing | | 4,560 | | 4,696 | | 6,322 | | |
| Professional Fees | | 3,258 | | 3,427 | | 3,406 | | |
| FDIC Insurance | | 1,502 | | 1,619 | | 1,654 | | |
| Other | | 15,651 | | 14,369 | | 13,264 | | |
| Total Noninterest Expense | 1 | 03,874 | | 101,678 | | 98,865 | | |
| Income Before Provision for Income Taxes | | 70,440 | | 76,984 | | 78,974 | | |
| Provision for Income Taxes | | 15,606 | | 13,147 | | 19,025 | | |
| Net Income | \$ | 54,834 | \$ | 63,837 | \$ | 59,949 | | |
| Preferred Stock Dividends | | 1,969 | | 1,969 | | - | | |
| Net Income Available to Common Shareholders | \$ | 52,865 | \$ | 61,868 | \$ | 59,949 | | |
| Basic Earnings Per Common Share | \$ | 1.33 | \$ | 1.56 | \$ | 1.51 | | |
| Diluted Earnings Per Common Share | \$ | 1.32 | \$ | 1.55 | \$ | 1.50 | | |
| | \$ | 0.70 | \$ | 0.70 | \$ | 0.67 | | |
| Basic Weighted Average Common Shares | 39,7 | 52,679 | 3 | 39,741,063 | | 39,827,590 | | |
| Diluted Weighted Average Common Shares | 39,9 | 56,391 | 3 | 39,955,525 | | 40,071,477 | | |

Consolidated Statements of Comprehensive Income (Loss)

| Consolidated Statements of Comprehensive Income (Loss) | | | | | | Table 4 |
|--|----|-----------|---------|--------------|------|-----------|
| | | | Three ! | Months Ended | | |
| (dollars in thousands) | | Aarch 31, | Dec | ember 31, | I | March 31, |
| | | 2022 | | 2021 | 2021 | |
| Net Income | \$ | 54,834 | \$ | 63,837 | \$ | 59,949 |
| Other Comprehensive Loss, Net of Tax: | | | | | | |
| Net Unrealized Losses on Investment Securities | | (180,124) | | (26,244) | | (50,050) |
| Defined Benefit Plans | | 353 | | 8,430 | | 441 |
| Other Comprehensive Loss | | (179,771) | | (17,814) | | (49,609) |
| Comprehensive Income (Loss) | \$ | (124,937) | \$ | 46,023 | \$ | 10,340 |

Table 4

| Consolidated Statements of Condition | March 31, | December 31, | March 31, |
|---|---------------|---------------|---------------|
| (dollars in thousands) | 2022 | 2021 | 2021 |
| Assets | | | |
| Interest-Bearing Deposits in Other Banks | \$ 2,488 | \$ 2,571 | \$ 4,506 |
| Funds Sold | 356,373 | 361,536 | 1,101,631 |
| Investment Securities | | | |
| Available-for-Sale | 4,258,534 | 4,276,056 | 4,024,763 |
| Held-to-Maturity (Fair Value of \$4,171,262; \$4,646,619; \$3,477,346) | 4,489,615 | 4,694,780 | 3,464,360 |
| Loans Held for Sale | 5,293 | 26,746 | 18,320 |
| Loans and Leases | 12,544,492 | 12,259,076 | 12,140,703 |
| Allowance for Credit Losses | (152,028) | (157,821) | (198,343) |
| Net Loans and Leases | 12,392,464 | 12,101,255 | 11,942,360 |
| Total Earning Assets | 21,504,767 | 21,462,944 | 20,555,940 |
| Cash and Due from Banks | 236,193 | 196,327 | 286,717 |
| Premises and Equipment, Net | 199,743 | 199,393 | 198,107 |
| Operating Lease Right-of-Use Assets | 93,563 | 95,621 | 97,750 |
| Accrued Interest Receivable | 45,392 | 45,242 | 47,917 |
| Foreclosed Real Estate | 2,332 | 2,332 | 2,332 |
| Mortgage Servicing Rights | 23,968 | 22,251 | 22,320 |
| Goodwill | 31,517 | 31,517 | 31,517 |
| Bank-Owned Life Insurance | 446,926 | 344,587 | 291,764 |
| Other Assets | 415,916 | 384,727 | 412,907 |
| Total Assets | \$ 23,000,317 | \$ 22,784,941 | \$ 21,947,271 |
| | | | |
| Liabilities | | | |
| Deposits | | | |
| Noninterest-Bearing Demand | 7,500,741 | 7,275,287 | 6,227,436 |
| Interest-Bearing Demand | 4,591,178 | 4,628,567 | 4,379,243 |
| Savings | 7,701,849 | 7,456,165 | 7,474,580 |
| Time | 922,519 | 1,000,089 | 1,475,392 |
| Total Deposits | 20,716,287 | 20,360,108 | 19,556,651 |
| Securities Sold Under Agreements to Repurchase | 450,490 | 450,490 | 600,490 |
| Other Debt | 10,367 | 10,391 | 60,459 |
| Operating Lease Liabilities | 101,274 | 103,210 | 105,820 |
| Retirement Benefits Payable | 38,008 | 38,494 | 50,687 |
| Accrued Interest Payable | 2,545 | 2,499 | 4,109 |
| Taxes Payable | 17,265 | 11,901 | 15,599 |
| Other Liabilities | 215,196 | 196,237 | 193,235 |
| Total Liabilities | 21,551,432 | 21,173,330 | 20,587,050 |
| Shareholders' Equity | | | |
| Preferred Stock (\$.01 par value; authorized 180,000 shares; | | | |
| issued / outstanding: March 31, 2022 and December 31, 2021 - 180,000) | 180,000 | 180,000 | - |
| Common Stock (\$.01 par value; authorized 500,000,000 shares; | | | |
| issued / outstanding: March 31, 2022 - 58,717,811 / 40,288,365; | | | |
| December 31, 2021 - 58,554,669 / 40,253,193; and March 31, 2021 - 58,553,365 / 40,394,234 | 1 582 | 581 | 580 |
| Capital Surplus | 607,061 | 602,508 | 594,804 |
| Accumulated Other Comprehensive Loss | (246,153) | (66,382) | (41,787) |
| Retained Earnings | 1,974,790 | 1,950,375 | 1,844,057 |
| Treasury Stock, at Cost (Shares: March 31, 2022 - 18,429,446; December 31, 2021 - 18,301,476; | | | |
| and March 31, 2021 - 18,159,131) | (1,067,395) | (1,055,471) | (1,037,433) |
| Total Shareholders' Equity | 1,448,885 | 1,611,611 | 1,360,221 |
| Total Liabilities and Shareholders' Equity | \$ 23,000,317 | \$ 22,784,941 | \$ 21,947,271 |
| | ,000,017 | ÷ ==,,,,,,,, | ,-,-,-,1 |

| | | | | | | Accum. | | | |
|---|-------------|------------|-------------|--------|------------|--------------|--------------|-------------------|--------------|
| | | | | | | Other | | | |
| | | | | | | Compre- | | | |
| | Preferred | | Common | | | hensive | | | |
| | Shares | Preferred | Shares | Common | Capital | Income | Retained | Treasury | |
| (dollars in thousands) | Outstanding | Stock | Outstanding | Stock | Surplus | (Loss) | Earnings | Stock | Total |
| Balance as of December 31, 2021 | 180,000 | \$ 180,000 | 40,253,193 | \$ 581 | \$ 602,508 | \$ (66,382) | \$ 1,950,375 | \$ (1,055,471) | 1,611,611 |
| Net Income | - | - | - | - | - | - | 54,834 | - | 54,834 |
| Other Comprehensive Loss | - | - | - | - | - | (179,771) | - | - | (179,771) |
| Share-Based Compensation | - | - | - | - | 4,010 | - | - | - | 4,010 |
| Common Stock Issued under Purchase and | | | | | | | | | |
| Equity Compensation Plans | - | - | 197,783 | 1 | 543 | - | (185) | 2,036 | 2,395 |
| Common Stock Repurchased | - | - | (162,611) | - | - | - | - | (13,960) | (13,960) |
| Cash Dividends Declared Common Stock | | | | | | | | | |
| (\$0.70 per share) | - | - | - | - | - | - | (28,265) | - | (28,265) |
| Cash Dividends Declared Preferred Stock | - | - | - | - | - | - | (1,969) | - | (1,969) |
| Balance as of March 31, 2022 | 180,000 | \$ 180,000 | 40,288,365 | \$ 582 | \$ 607,061 | \$ (246,153) | \$ 1,974,790 | \$ (1,067,395) | 1,448,885 |
| | | | | | | | | | |
| Balance as of December 31, 2020 | - | - | 40,119,312 | 580 | 591,360 | 7,822 | 1,811,979 | (1,037,234) | 1,374,507 |
| Net Income | - | - | - | - | - | - | 59,949 | - | 59,949 |
| Other Comprehensive Loss | - | - | - | - | - | (49,609) | - | - | (49,609) |
| Share-Based Compensation | - | - | - | - | 2,780 | - | - | - | 2,780 |
| Common Stock Issued under Purchase and | | | | | | | | | |
| Equity Compensation Plans | - | - | 310,905 | - | 664 | - | (845) | 2,990 | 2,809 |
| Common Stock Repurchased | - | - | (35,983) | - | - | - | - | (3,189) | (3,189) |
| Cash Dividends Declared Common Stock | | | | | | | | | |
| (\$0.67 per share) | - | - | - | - | - | - | (27,026) | - | (27,026) |
| Balance as of March 31, 2021 | - | \$ - | 40,394,234 | \$ 580 | \$ 594,804 | \$ (41,787) | \$ 1,844,057 | \$ (1,037,433) \$ | \$ 1,360,221 |

| | Three M | Three Months Ended Three | | | | led | Three M | Three Months Ended | | | | |
|---|---------------|--------------------------|--------------|---------------|-------------|--------|-------------|--------------------|--------|----|--|--|
| | Mar | ch 31, 2022 | | Decem | ber 31, 202 | 21 | Mar | ch 31, 2021 | | | | |
| | Average | Income/ | Yield/ | Average | Income/ | Yield/ | Average | Income/ | Yield/ | - | | |
| (dollars in millions) | Balance | Expense | Rate | Balance | Expense | Rate | Balance | Expense | Rate | | | |
| Earning Assets | | | | | | | | | | | | |
| Interest-Bearing Deposits in Other Banks | \$ 3.4 | \$ - | 0.45 | % \$ 2.2 | \$ - | 0.05 | % \$ 3.2 | \$ - | 0.93 | % | | |
| Funds Sold | 238.5 | 0.1 | 0.21 | 273.2 | 0.1 | 0.15 | 550.6 | 0.1 | 0.10 | | | |
| Investment Securities | | | | | | | | | | | | |
| Available-for-Sale | | | | | | | | | | | | |
| Taxable | 4,399.9 | 17.1 | 1.56 | 4,308.6 | 15.8 | 1.47 | 4,007.9 | 15.8 | 1.57 | | | |
| Non-Taxable | 3.0 | - | 1.93 | 5.8 | 0.1 | 3.67 | 12.3 | 0.1 | 4.27 | | | |
| Held-to-Maturity | | | | | | | | | | | | |
| Taxable | 4,567.4 | 18.6 | 1.63 | 4,757.4 | 18.1 | 1.52 | 3,385.8 | 13.1 | 1.55 | | | |
| Non-Taxable | 35.8 | 0.2 | 2.10 | 58.0 | 0.3 | 2.31 | 38.1 | 0.2 | 2.55 | | | |
| Total Investment Securities | 9,006.1 | 35.9 | 1.59 | 9,129.8 | 34.3 | 1.50 | 7,444.1 | 29.2 | 1.57 | | | |
| Loans Held for Sale | 13.7 | 0.1 | 2.78 | 20.8 | 0.1 | 2.85 | 26.2 | 0.2 | 2.76 | | | |
| Loans and Leases ² | | | | | | | | | | | | |
| Commercial and Industrial | 1,421.9 | 10.8 | 3.08 | 1,478.0 | 14.6 | 3.92 | 1,904.5 | 14.3 | 3.05 | | | |
| Commercial Mortgage | 3,158.8 | 21.7 | 2.80 | 3,075.1 | 22.2 | 2.86 | 2,846.0 | 21.3 | 3.04 | | | |
| Construction | 227.6 | 2.1 | 3.68 | 246.8 | 2.2 | 3.50 | 264.1 | 2.3 | 3.48 | | | |
| Commercial Lease Financing | 98.8 | 0.4 | 1.45 | 107.4 | 0.3 | 1.12 | 106.4 | 0.4 | 1.43 | | | |
| Residential Mortgage | 4,343.3 | 34.9 | 3.21 | 4,293.6 | 33.9 | 3.16 | 4,146.6 | 35.9 | 3.46 | | | |
| Home Equity | 1,898.9 | 13.3 | 2.83 | 1,757.8 | 12.8 | 2.88 | 1,594.1 | 12.6 | 3.20 | | | |
| Automobile | 737.4 | 5.9 | 3.23 | 730.2 | 6.1 | 3.34 | 708.3 | 6.1 | 3.51 | | | |
| Other ³ | 403.7 | 5.5 | 5.47 | 397.8 | 5.8 | 5.79 | 382.6 | 6.4 | 6.75 | | | |
| Total Loans and Leases | 12,290.4 | 94.6 | 3.10 | 12,086.7 | 97.9 | 3.22 | 11,952.6 | 99.3 | 3.35 | | | |
| Other | 36.7 | 0.2 | 2.21 | 34.4 | 0.2 | 2.05 | 33.4 | 0.2 | 2.21 | | | |
| Total Earning Assets ⁴ | 21,588.8 | 130.9 | 2.44 | 21,547.1 | 132.6 | 2.45 | 20,010.1 | 129.0 | 2.60 | | | |
| Cash and Due from Banks | 233.3 | 150.5 | | 231.3 | 102.0 | 2 | 270.7 | 125.0 | 2.00 | | | |
| Other Assets | 1,025.4 | | | 887.9 | | | 869.9 | | | | | |
| Total Assets | \$ 22,847.5 | - | | \$ 22,666.3 | | | \$ 21,150.7 | - | | | | |
| 1000 113503 | Ψ 22,017.3 | = | | Ψ 22,000.3 | | | Ψ 21,130.7 | | | | | |
| Interest-Bearing Liabilities | | | | | | | | | | | | |
| Interest-Bearing Deposits | | | | | | | | | | | | |
| Demand | 4,655.4 | 0.5 | 0.04 | 4,685.7 | 0.7 | 0.06 | 4,186.4 | 0.6 | 0.06 | | | |
| Savings | 7,540.6 | 1.1 | 0.04 | 7,443.2 | 1.2 | 0.06 | 7.016.6 | 1.5 | 0.00 | | | |
| Time | 971.5 | 0.8 | 0.34 | 1,019.2 | 1.0 | 0.40 | 1,630.0 | 2.2 | 0.56 | | | |
| Total Interest-Bearing Deposits | 13,167.5 | 2.4 | 0.07 | 13,148.1 | 2.9 | 0.40 | 12,833.0 | 4.3 | 0.30 | | | |
| Short-Term Borrowings | 6.8 | - 2.4 | 0.07 | 13,148.1 | - 2.9 | 0.09 | 2.4 | 4.3 | 0.14 | | | |
| | | | | | | | | | | | | |
| Securities Sold Under Agreements to Repurchase Other Debt | 450.5 10.4 | 2.8 0.2 | 2.46 7.05 | 450.5 10.4 | 2.8 0.2 | 2.46 | 600.5 | 3.6 0.3 | 2.35 | | | |
| Total Interest-Bearing Liabilities | | | | | | 7.05 | | | | | | |
| | 13,635.2 | \$ 125.5 | 0.16 | 13,627.5 | \$ 126.7 | 0.17 | 13,496.4 | \$ 120.8 | 0.24 | | | |
| Net Interest Income | | \$ 123.3 | 2.20 | 0/ | φ 120./ | 2.20 | 0/ | \$ 120.8 | 2.26 | 0/ | | |
| Interest Rate Spread | | | 2.28 | % | | 2.28 | % | | 2.36 | 9/ | | |
| Net Interest Margin | 7.250 5 | | 2.34 | | | 2.34 | | | 2.43 | % | | |
| Noninterest-Bearing Demand Deposits | 7,258.6 | | | 7,074.4 | | | 5,832.2 | | | | | |
| Other Liabilities | 385.0 | | | 373.8 | | | 444.8 | | | | | |
| Shareholders' Equity | 1,568.7 | | | 1,590.6 | | | 1,377.3 | | | | | |
| Total Liabilities and Shareholders' Equity | \$ 22,847.5 | _ | | \$ 22,666.3 | | | \$ 21,150.7 | | | | | |

 $^{^{1}}$ Due to rounding, the amounts presented in this table may not tie to other amounts presented elsewhere in this report.

² Non-performing loans and leases are included in the respective average loan and lease balances. Income, if any, on such loans and leases is recognized on a cash basis.

 $^{^{3}\,}$ Comprised of other consumer revolving credit, installment, and consumer lease financing.

⁴ Interest income includes taxable-equivalent basis adjustments, based upon a federal statutory tax rate of 21%, of \$254,000, \$280,000, and \$252,000 for the three months ended March 31, 2022, December 31, 2021, and March 31, 2021, respectively.

| | Three | Three Months Ended March 31, 2022 | | | | | | | |
|--|----------|-----------------------------------|----------|--|--|--|--|--|--|
| | Com | npared to December | 31, 2021 | | | | | | |
| (dollars in millions) | Volume 1 | Rate 1 | Total | | | | | | |
| Change in Interest Income: | | | | | | | | | |
| Investment Securities | | | | | | | | | |
| Available-for-Sale | | | | | | | | | |
| Taxable | \$ 0.3 | \$ 1.0 | \$ 1.3 | | | | | | |
| Non-Taxable | (0.1 |) - | (0.1) | | | | | | |
| Held-to-Maturity | | | | | | | | | |
| Taxable | (0.7 | 1.2 | 0.5 | | | | | | |
| Non-Taxable | (0.1 | - | (0.1) | | | | | | |
| Total Investment Securities | (0.6 | 5) 2.2 | 1.6 | | | | | | |
| Loans and Leases | | | | | | | | | |
| Commercial and Industrial | (2.3 | (1.5) | (3.8) | | | | | | |
| Commercial Mortgage | 0.3 | (0.8) | (0.5) | | | | | | |
| Construction | (0.2 | 2) 0.1 | (0.1) | | | | | | |
| Commercial Lease Financing | - | 0.1 | 0.1 | | | | | | |
| Residential Mortgage | 0.4 | 0.6 | 1.0 | | | | | | |
| Home Equity | 0.8 | (0.3) | 0.5 | | | | | | |
| Automobile | 0.1 | (0.3) | (0.2) | | | | | | |
| Other ² | 0.1 | (0.4) | (0.3) | | | | | | |
| Total Loans and Leases | (0.8 | 3) (2.5) | (3.3) | | | | | | |
| Total Change in Interest Income | (1.4 | (0.3) | (1.7) | | | | | | |
| | | | | | | | | | |
| Change in Interest Expense: | | | | | | | | | |
| Interest-Bearing Deposits | | | | | | | | | |
| Demand | - | (0.2) | (0.2) | | | | | | |
| Savings | - | (0.1) | (0.1) | | | | | | |
| Time | (0.1 |) (0.1) | (0.2) | | | | | | |
| Total Interest-Bearing Deposits | (0.1 |) (0.4) | (0.5) | | | | | | |
| Securities Sold Under Agreements to Repurchase | 0.1 | (0.1) | - | | | | | | |
| Total Change in Interest Expense | - | (0.5) | (0.5) | | | | | | |
| Character Not Leavest Language | m |) | e (1.2) | | | | | | |
| Change in Net Interest Income | \$ (1.4 | 9) \$ 0.2 | \$ (1.2) | | | | | | |

¹ The change in interest income and expense not solely due to changes in volume or rate has been allocated on a pro-rata basis to the volume and rate columns.

 $^{^{2}\,}$ Comprised of other consumer revolving credit, installment, and consumer lease financing.

| | | Three Months Ended March 31, 2022 | | | | | | | |
|--|------|-----------------------------------|------------------------|-------|--|--|--|--|--|
| | | Comp | pared to March 31, 202 | 21 | | | | | |
| (dollars in millions) | Volu | me ¹ | Rate 1 | Total | | | | | |
| Change in Interest Income: | | | | | | | | | |
| Funds Sold | \$ | (0.1) | \$ 0.1 \$ | - | | | | | |
| Investment Securities | | | | | | | | | |
| Available-for-Sale | | | | | | | | | |
| Taxable | | 1.5 | (0.2) | 1.3 | | | | | |
| Non-Taxable | | (0.1) | - | (0.1) | | | | | |
| Held-to-Maturity | | | | | | | | | |
| Taxable | | 4.8 | 0.7 | 5.5 | | | | | |
| Total Investment Securities | | 6.2 | 0.5 | 6.7 | | | | | |
| Loans Held for Sale | | (0.1) | - | (0.1) | | | | | |
| Loans and Leases | | | | | | | | | |
| Commercial and Industrial | | (6.0) | 2.5 | (3.5) | | | | | |
| Commercial Mortgage | | 2.2 | (1.8) | 0.4 | | | | | |
| Construction | | (0.3) | 0.1 | (0.2) | | | | | |
| Commercial Lease Financing | | 0.1 | (0.1) | - | | | | | |
| Residential Mortgage | | 1.7 | (2.7) | (1.0) | | | | | |
| Home Equity | | 2.2 | (1.5) | 0.7 | | | | | |
| Automobile | | 0.3 | (0.5) | (0.2) | | | | | |
| Other ² | | 0.3 | (1.2) | (0.9) | | | | | |
| Total Loans and Leases | | 0.5 | (5.2) | (4.7) | | | | | |
| Total Change in Interest Income | | 6.5 | (4.6) | 1.9 | | | | | |
| Change in Interest Expense: | | | | | | | | | |
| Interest-Bearing Deposits | | | | | | | | | |
| Demand | | 0.1 | (0.2) | (0.1) | | | | | |
| Savings | | 0.1 | (0.5) | (0.4) | | | | | |
| Time | | (0.7) | (0.7) | (1.4) | | | | | |
| Total Interest-Bearing Deposits | | (0.5) | (1.4) | (1.9) | | | | | |
| Securities Sold Under Agreements to Repurchase | | (1.0) | 0.2 | (0.8) | | | | | |
| Other Debt | | (0.4) | 0.3 | (0.1) | | | | | |
| Total Change in Interest Expense | | (1.9) | (0.9) | (2.8) | | | | | |
| | _ | | (2.5) | | | | | | |

8.4

\$

(3.7) \$

4.7

Change in Net Interest Income

¹ The change in interest income and expense not solely due to changes in volume or rate has been allocated on a pro-rata basis to the volume and rate columns.

 $^{^{2}\,}$ Comprised of other consumer revolving credit, installment, and consumer lease financing.

Salaries and Benefits Table 9

| | Three Months Ended | | | | | | | | | |
|-------------------------------------|------------------------|----|--------------|-----------|--------|--|--|--|--|--|
| | March 31, | | December 31, | March 31, | | | | | | |
| (dollars in thousands) | 2022 | | 2021 | | 2021 | | | | | |
| Salaries | \$ 34,932 | \$ | 35,758 | \$ | 31,569 | | | | | |
| Incentive Compensation | 6,111 | | 6,699 | | 5,914 | | | | | |
| Share-Based Compensation | 3,799 | | 3,396 | | 2,584 | | | | | |
| Commission Expense | 1,641 | | 2,094 | | 2,436 | | | | | |
| Retirement and Other Benefits | 4,693 | | 4,661 | | 5,517 | | | | | |
| Payroll Taxes | 4,944 | | 2,585 | | 3,968 | | | | | |
| Medical, Dental, and Life Insurance | 3,234 | | 3,981 | | 2,424 | | | | | |
| Separation Expense | 570 | | 260 | | 1,839 | | | | | |
| Total Salaries and Benefits | \$ 59,924 | \$ | 59,434 | \$ | 56,251 | | | | | |

Loan and Lease Portfolio Balances

| Ta | hle | 10 |
|-----|-----|----|
| 1 a | nic | 10 |

| · | March 31, December 31, September 30, | | | June 30, | | March 31, | | | |
|---------------------------|--|-----------|------------|----------|------------|-----------|------------|----|------------|
| (dollars in thousands) | 2022 | 2022 2021 | | 2021 | | 2021 | | | 2021 |
| Commercial | | | | | | | | | |
| Commercial and Industrial | \$ 1,354,757 | \$ | 1,361,921 | \$ | 1,325,446 | \$ | 1,257,305 | \$ | 1,288,496 |
| PPP ¹ | 57,809 | | 126,779 | | 268,480 | | 513,513 | | 725,485 |
| Commercial Mortgage | 3,257,689 | | 3,152,130 | | 2,994,520 | | 2,944,435 | | 2,859,246 |
| Construction | 248,363 | | 220,254 | | 296,052 | | 277,393 | | 281,164 |
| Lease Financing | 98,107 | | 105,108 | | 107,526 | | 110,500 | | 104,980 |
| Total Commercial | 5,016,725 | | 4,966,192 | | 4,992,024 | | 5,103,146 | | 5,259,371 |
| Consumer | | | | | | | | | |
| Residential Mortgage | 4,405,718 | | 4,309,602 | | 4,272,540 | | 4,264,180 | | 4,216,976 |
| Home Equity | 1,958,285 | | 1,836,588 | | 1,680,229 | | 1,594,781 | | 1,577,500 |
| Automobile | 742,934 | | 736,565 | | 727,234 | | 714,729 | | 710,407 |
| Other ² | 420,830 | | 410,129 | | 400,723 | | 364,542 | | 376,449 |
| Total Consumer | 7,527,767 | | 7,292,884 | | 7,080,726 | | 6,938,232 | | 6,881,332 |
| Total Loans and Leases | \$ 12,544,492 | \$ | 12,259,076 | \$ | 12,072,750 | \$ | 12,041,378 | \$ | 12,140,703 |

Deposits

| | N | March 31, | | December 31, | | September 30, | | June 30, | | March 31, |
|------------------------|----|------------|----|--------------|----|---------------|----|------------|----|------------|
| (dollars in thousands) | | 2022 | | 2021 | | 2021 | | 2021 | | 2021 |
| Consumer | \$ | 10,654,192 | \$ | 10,438,844 | \$ | 10,150,199 | \$ | 9,848,285 | \$ | 9,746,713 |
| Commercial | | 8,818,477 | | 8,641,932 | | 8,767,733 | | 8,675,909 | | 8,241,102 |
| Public and Other | | 1,243,618 | | 1,279,332 | | 1,575,746 | | 1,645,515 | | 1,568,836 |
| Total Deposits | \$ | 20,716,287 | \$ | 20,360,108 | \$ | 20,493,678 | \$ | 20,169,709 | \$ | 19,556,651 |

¹ The PPP amounts presented, which are reported net of deferred costs and fees, were previously included as a component of the Commercial and Industrial loan class.

² Comprised of other revolving credit, installment, and lease financing.

Non-Performing Assets and Accruing Loans and Leases Past Due 90 Days or More Table 11 March 31, December 31, September 30, June 30, March 31, 2022 2021 2021 2021 2021 (dollars in thousands) Non-Performing Assets Non-Accrual Loans and Leases Commercial Commercial and Industrial \$ 99 \$ 243 \$ 209 \$ 258 \$ 293 Commercial Mortgage 8,065 8,205 8,309 8,413 8,503 8,796 Total Commercial 8,164 8,448 8,518 8,671 Consumer 3,845 3,305 4,348 2,437 1,804 Residential Mortgage Home Equity 5,638 4,881 5,422 5,534 4,951 Total Consumer 9,483 8,186 9,770 7,971 6,755 18,288 15,551 Total Non-Accrual Loans and Leases 17,647 16,634 16,642 Foreclosed Real Estate 2,332 2,332 2,332 2,332 2,332 **Total Non-Performing Assets** 19,979 \$ 18,966 20,620 18,974 17,883 Accruing Loans and Leases Past Due 90 Days or More Commercial 22 9 Commercial and Industrial Total Commercial 22 9 Consumer 4,113 3,159 4,776 4,069 4,069 Residential Mortgage Home Equity 2,722 3,456 2,946 4,498 4,906 Automobile 504 729 395 277 604 Other 1 649 593 434 828 426 Total Consumer 7,988 7,770 8,710 9,278 10,407 9,278 Total Accruing Loans and Leases Past Due 90 Days or More \$ 8,010 7,770 8,710 10,416 Restructured Loans on Accrual Status and Not Past Due 90 Days or More \$ 54,136 \$ 60,519 62,787 74,926 \$ 74,216 \$ 12,544,492 12,259,076 12,072,750 12,041,378 12,140,703 **Total Loans and Leases** \$ \$ \$ \$ Ratio of Non-Accrual Loans and Leases to Total Loans and Leases 0.14% 0.14% 0.15%0.14% 0.13% Ratio of Non-Performing Assets to Total Loans and Leases 0.16% 0.15% 0.17% 0.16% 0.15% and Foreclosed Real Estate Ratio of Commercial Non-Performing Assets to Total Commercial Loans 0.17% 0.17% 0.17% and Leases and Commercial Foreclosed Real Estate 0.16% 0.17% Ratio of Consumer Non-Performing Assets to Total Consumer Loans and Leases and Consumer Foreclosed Real Estate 0.16% 0.15% 0.13% 0.14% 0.17% Ratio of Non-Performing Assets and Accruing Loans and Leases Past Due 90 Days or More to Total Loans and Leases and Foreclosed Real Estate 0.22% 0.22%0.24% 0.23% 0.23% Quarter to Quarter Changes in Non-Performing Assets **Balance at Beginning of Quarter** \$ 18,966 \$ 20,620 \$ 18,974 \$ 17,883 \$ 18,481 Additions 2,243 357 3,171 2,229 2,992 Reductions Payments (1,230)(972)(889)(722)(2,481)Return to Accrual Status (1,038)(416)(1,014)(606)Charge-offs/Write-downs (1) (30)(95) (3,590) **Total Reductions** (2,011)(1,230)(1,525)(1,138)17,883 **Balance at End of Quarter** 19,979 18,966 20,620 18,974 \$

Comprised of other revolving credit, installment, and lease financing.

Reserve for Credit Losses

Table 12

| | Three Months Ended | | | | | | | | | |
|---|--------------------|------------|----|-------------|----|------------|--|--|--|--|
| | | March 31, | D | ecember 31, | | March 31, | | | | |
| (dollars in thousands) | | 2022 | | 2021 | | 2021 | | | | |
| Balance at Beginning of Period | \$ | 164,297 | \$ | 174,708 | | 221,303 | | | | |
| Loans and Leases Charged-Off | | | | | | | | | | |
| Commercial | | | | | | | | | | |
| Commercial and Industrial | | (349) | | (217) | | (248) | | | | |
| Consumer | | | | | | | | | | |
| Residential Mortgage | | - | | - | | (4) | | | | |
| Home Equity | | (68) | | (5) | | (16) | | | | |
| Automobile | | (1,530) | | (1,045) | | (2,109) | | | | |
| Other ¹ | | (1,961) | | (2,007) | | (3,914) | | | | |
| Total Loans and Leases Charged-Off | | (3,908) | | (3,274) | | (6,291) | | | | |
| Recoveries on Loans and Leases Previously Charged-Off | | | | | | | | | | |
| Commercial | | | | | | | | | | |
| Commercial and Industrial | | 369 | | 132 | | 112 | | | | |
| Consumer | | | | | | | | | | |
| Residential Mortgage | | 54 | | 858 | | 955 | | | | |
| Home Equity | | 515 | | 390 | | 533 | | | | |
| Automobile | | 739 | | 476 | | 919 | | | | |
| Other ¹ | | 745 | | 746 | | 856 | | | | |
| Total Recoveries on Loans and Leases Previously Charged-Off | | 2,422 | | 2,602 | | 3,375 | | | | |
| Net Charged-Off - Loans and Leases | | (1,486) | | (672) | | (2,916) | | | | |
| Net Charged-Off - Accrued Interest Receivable | | (47) | | (39) | | (308) | | | | |
| Provision for Credit Losses: | | | | | | | | | | |
| Loans and Leases | | (4,307) | | (9,427) | | (14,993) | | | | |
| Accrued Interest Receivable | | (367) | | (214) | | - | | | | |
| Unfunded Commitments | | (826) | | (59) | | 693 | | | | |
| Balance at End of Period ² | \$ | 157,264 | \$ | 164,297 | \$ | 203,779 | | | | |
| | | | | | | | | | | |
| Components | | | | | | | | | | |
| Allowance for Credit Losses - Loans and Leases | | 152,028 | | 157,821 | | 198,343 | | | | |
| Allowance for Credit Losses - Accrued Interest Receivable | | - | | 414 | | 2,392 | | | | |
| Reserve for Unfunded Commitments | | 5,236 | | 6,062 | | 3,044 | | | | |
| Total Reserve for Credit Losses | \$ | 157,264 | \$ | 164,297 | \$ | 203,779 | | | | |
| Average Loans and Leases Outstanding | \$ | 12,290,402 | \$ | 12,086,705 | \$ | 11,952,587 | | | | |
| Arreinge Loans and Deases Outstanding | Ψ | 12,270,702 | Ψ | 12,000,705 | Ψ | 11,732,307 | | | | |
| Ratio of Net Loans and Leases Charged-Off to | | | | | | | | | | |
| Average Loans and Leases Outstanding (annualized) | | 0.05% | | 0.02% | | 0.10% | | | | |
| Ratio of Allowance for Credit Losses to Loans and Leases Outstanding ³ | | 1.21% | | 1.29% | | 1.63% | | | | |

 $^{^{1}\,}$ Comprised of other revolving credit, installment, and lease financing.

² Included in this analysis is activity related to the Company's reserve for unfunded commitments, which is separately recorded in other liabilities in the Consolidated Statements of Condition.

 $^{^{\}rm 3}\,$ The numerator comprises the Allowance for Credit Losses - Loans and Leases.

Business Segments Selected Financial Information

| | Consumer | Commercial | Treasury | Consolidated |
|---|-----------------|-----------------|-----------------|------------------|
| (dollars in thousands) | Banking | Banking | and Other | Total |
| Three Months Ended March 31, 2022 | | | | |
| Net Interest Income | \$ 70,235 | \$ 46,349 | \$ 8,679 | \$ 125,263 |
| Provision for Credit Losses | 1,683 | (197) | (6,986) | (5,500) |
| Net Interest Income After Provision for Credit Losses | 68,552 | 46,546 | 15,665 | 130,763 |
| Noninterest Income | 31,969 | 10,198 | 1,384 | 43,551 |
| Noninterest Expense | (81,698) | (18,669) | (3,507) | (103,874) |
| Income Before Income Taxes | 18,823 | 38,075 | 13,542 | 70,440 |
| Provision for Income Taxes | (4,710) | (9,197) | (1,699) | (15,606) |
| Net Income | \$ 14,113 | \$ 28,878 | \$ 11,843 | \$ 54,834 |
| Total Assets as of March 31, 2022 | \$ 7,900,273 | \$ 5,174,115 | \$ 9,925,929 | \$ 23,000,317 |
| | | | | |
| Three Months Ended March 31, 2021 | | | | |
| Net Interest Income | \$ 69,762 | \$ 47,143 | \$ 3,664 | \$ 120,569 |
| Provision for Credit Losses | 2,866 | 50 | (17,216) | (14,300) |
| Net Interest Income After Provision for Credit Losses | 66,896 | 47,093 | 20,880 | 134,869 |
| Noninterest Income | 33,698 | 7,858 | 1,414 | 42,970 |
| Noninterest Expense | (78,181) | (15,677) | (5,007) | (98,865) |
| Income Before Income Taxes | 22,413 | 39,274 | 17,287 | 78,974 |
| Provision for Income Taxes | (5,474) | (9,558) | (3,993) | (19,025) |
| Net Income | \$ 16,939 | \$ 29,716 | \$ 13,294 | \$ 59,949 |
| Total Assets as of March 31, 2021 | \$ 7,556,756 | \$ 5,224,386 | \$ 9,166,129 | \$ 21,947,271 |

Table 13

Selected Quarterly Financial Data

Table 14

| | | | | | Thre | e Months En | ded | | | | | |
|--|----|------------|----|--------------|------|--------------|-----|------------|----|------------|---|--|
| | | March 31, |] | December 31, | S | eptember 30, | | June 30, | | March 31, | | |
| (dollars in thousands, except per share amounts) | | 2022 | | 2021 | | 2021 | | 2021 | | 2021 | | |
| Quarterly Operating Results | | | | | | | | | | | | |
| Interest Income | | | | | | | | | | | | |
| Interest and Fees on Loans and Leases | \$ | 94,439 | \$ | 97,853 | \$ | 100,570 | \$ | 100,894 | \$ | 99,299 |) | |
| Income on Investment Securities | | | | | | | | | | | | |
| Available-for-Sale | | 17,100 | | 15,850 | | 16,396 | | 16,467 | | 15,837 | 7 | |
| Held-to-Maturity | | 18,701 | | 18,325 | | 16,754 | | 13,576 | | 13,300 |) | |
| Deposits | | 4 | | 1 | | 2 | | - | | 7 | 7 | |
| Funds Sold | | 127 | | 104 | | 382 | | 260 | | 137 | 7 | |
| Other | | 202 | | 176 | | 159 | | 182 | | 185 | 5 | |
| Total Interest Income | | 130,573 | | 132,309 | | 134,263 | | 131,379 | | 128,765 | ; | |
| Interest Expense | | | | | | | | | | | | |
| Deposits | | 2,353 | | 2,898 | | 3,837 | | 4,152 | | 4,329 |) | |
| Securities Sold Under Agreements to Repurchase | | 2,772 | | 2,834 | | 3,423 | | 3,470 | | 3,533 | | |
| Funds Purchased | | 2 | | 6 | | - | | - | | 1 | | |
| Other Debt | | 183 | | 183 | | 184 | | 243 | | 333 | | |
| Total Interest Expense | | 5,310 | | 5,921 | | 7,444 | | 7,865 | | 8,196 | | |
| Net Interest Income | | 125,263 | | 126,388 | | 126,819 | | 123,514 | | 120,569 | | |
| Provision for Credit Losses | | | | | | (10,400) | | | | | | |
| | | (5,500) | | (9,700) | , | | | (16,100) | | (14,300) | _ | |
| Net Interest Income After Provision for Credit Losses | | 130,763 | | 136,088 | | 137,219 | | 139,614 | | 134,869 | | |
| Noninterest Income | | 11.076 | | 11 (02 | | 11 417 | | 11 (02 | | 11.070 |) | |
| Trust and Asset Management | | 11,276 | | 11,693 | | 11,415 | | 11,682 | | 11,278 | | |
| Mortgage Banking | | 2,740 | | 2,908 | | 3,136 | | 3,058 | | 5,862 | | |
| Service Charges on Deposit Accounts | | 7,272 | | 6,861 | | 6,510 | | 6,065 | | 6,128 | | |
| Fees, Exchange, and Other Service Charges | | 12,952 | | 14,439 | | 13,604 | | 13,807 | | 13,607 | | |
| Investment Securities Gains (Losses), Net | | (1,545) | | (1,258) | | (1,259) |) | 2,423 | | (1,203) | | |
| Annuity and Insurance | | 791 | | 876 | | 735 | | 911 | | 702 | | |
| Bank-Owned Life Insurance | | 2,349 | | 1,907 | | 1,897 | | 2,063 | | 1,917 | 1 | |
| Other | | 7,716 | | 5,148 | | 5,340 | | 4,422 | | 4,679 |) | |
| Total Noninterest Income | | 43,551 | | 42,574 | | 41,378 | | 44,431 | | 42,970 |) | |
| Noninterest Expense | | | | | | | | | | | | |
| Salaries and Benefits | | 59,924 | | 59,434 | | 56,447 | | 56,161 | | 56,251 | | |
| Net Occupancy | | 9,826 | | 9,028 | | 3,079 | | 5,047 | | 9,090 |) | |
| Net Equipment | | 9,153 | | 9,105 | | 8,924 | | 8,796 | | 8,878 | 3 | |
| Data Processing | | 4,560 | | 4,696 | | 4,722 | | 4,557 | | 6,322 | 2 | |
| Professional Fees | | 3,258 | | 3,427 | | 2,948 | | 3,114 | | 3,406 | 5 | |
| FDIC Insurance | | 1,502 | | 1,619 | | 1,594 | | 1,669 | | 1,654 | ļ | |
| Other | | 15,651 | | 14,369 | | 18,805 | | 17,183 | | 13,264 | | |
| Total Noninterest Expense | | 103,874 | | 101,678 | | 96,519 | | 96,527 | | 98,865 | | |
| Income Before Provision for Income Taxes | | 70,440 | | 76,984 | | 82,078 | | 87,518 | | 78,974 | | |
| Provision for Income Taxes | | 15,606 | | 13,147 | | 20,025 | | 19,985 | | 19,025 | | |
| Net Income | \$ | 54,834 | \$ | | \$ | | \$ | 67,533 | \$ | | | |
| Preferred Stock Dividends | Ψ | 1,969 | Ψ | 1,969 | | 1,006 | Ψ | - | Ψ | 25,515 | | |
| Net Income Available to Common Shareholders | \$ | 52,865 | \$ | | | | \$ | 67,533 | \$ | 59,949 |) | |
| | | | | · | | | | · | | | _ | |
| Basic Earnings Per Common Share | \$ | 1.33 | \$ | 1.56 | \$ | 1.53 | \$ | 1.69 | \$ | 1.51 | | |
| Diluted Earnings Per Common Share | \$ | 1.32 | \$ | | | | \$ | 1.68 | \$ | | | |
| | Ψ | 1.52 | φ | 1.33 | φ | 1.52 | φ | 1.00 | Ф | 1.50 | | |
| Balance Sheet Totals | | | | | | | | | | | | |
| Loans and Leases | ¢ | 12,544,492 | • | 12,259,076 | ф | 12 072 750 | ¢ | 12,041,378 | ø | 12,140,703 | į | |
| | Ф | | \$ | | \$ | 12,072,750 | \$ | | \$ | | | |
| Total Denogita | | 23,000,317 | | 22,784,941 | | 22,965,383 | | 22,672,183 | | 21,947,271 | | |
| Total Deposits | | 20,716,287 | | 20,360,108 | | 20,493,678 | | 20,169,709 | | 19,556,651 | | |
| Total Shareholders' Equity | | 1,448,885 | | 1,611,611 | | 1,597,109 | | 1,583,531 | | 1,360,221 | | |
| | | | | | | | | | | | | |
| Performance Ratios | | | | | | | | | | | | |
| Return on Average Assets | | 0.97 | % | 1.12 | | 1.07 | % | 1.23 | % | 1.15 | | |
| Return on Average Shareholders' Equity | | 14.18 | | 15.92 | | 15.41 | | 19.17 | | 17.65 | | |
| Return on Average Common Equity | | 15.44 | | 17.40 | | 17.08 | | 19.61 | | 17.65 | , | |
| | | | | | | | | | | | | |
| Efficiency Ratio ¹ Net Interest Margin ² | | 61.53 | | 60.18 | | 57.38 | | 57.47 | | 60.45 | 5 | |

¹ Efficiency ratio is defined as noninterest expense divided by total revenue (net interest income and noninterest income).

 $^{^{2}\,}$ Net interest margin is defined as net interest income, on a taxable-equivalent basis, as a percentage of average earning assets.

Hawaii Economic Trends

Table 15

| | Two Months Ended | | | Year Ended | | | | | | | |
|--------------------------------------|------------------|-------------------|------|------------|----|----------|------------|---------|-------------------|--|--|
| (\$ in millions; jobs in thousands) | F | February 28, 2022 | | | | December | r 31, 2021 | Decemb | December 31, 2020 | | |
| Hawaii Economic Trends | | | | | | | | | | | |
| State General Fund Revenues 1 | \$ | 1,543.9 | 41.1 | % | \$ | 8,147.0 | 27.0 % \$ | 6,415.1 | (12.3) % | | |
| General Excise and Use Tax Revenue 1 | | 706.6 | 27.8 | | | 3,604.3 | 18.6 | 3,038.8 | (15.6) | | |
| Jobs ² | | 644.3 | | | | 642.6 | | 594.4 | | | |

| | March 31, | December | · 31, |
|--|-----------|----------|-------|
| | 2022 | 2021 | 2020 |
| Unemployment, seasonally adjusted ³ | | | |
| Statewide | 4.1 % | 4.3 % | 9.8 % |
| Honolulu County | 4.0 | 4.1 | 8.9 |
| Hawaii County | 4.0 | 4.1 | 9.2 |
| Maui County | 4.8 | 5.1 | 13.7 |
| Kauai County | 4.6 | 5.9 | 13.5 |

| | March 31, | December 31, | | | | | | |
|---|-----------|--------------|-------|---------|--|--|--|--|
| (percentage change, except months of inventory) | 2022 | 2021 | 2020 | 2019 | | | | |
| Housing Trends (Single Family Oahu) 4 | | | | | | | | |
| Median Home Price | 20.2 % | 19.3 % | 5.2 % | (0.1) % | | | | |
| Home Sales Volume (units) | (2.6) % | 17.9 % | 2.3 % | 3.9 % | | | | |
| Months of Inventory | 1.0 | 0.8 | 1.4 | 2.5 | | | | |

| | Monthly Visitor Arrivals, | Percentage Change |
|----------------------|---------------------------|--------------------|
| (in thousands) | Not Seasonally Adjusted | from Previous Year |
| Tourism ⁵ | | |
| February 28, 2022 | 623.7 | 165.1 % |
| January 31, 2022 | 567.2 | 229.8 |
| December 31,2021 | 753.7 | 219.6 |
| November 30, 2021 | 613.4 | 233.8 |
| October 31, 2021 | 550.8 | 618.2 |
| September 30, 2021 | 505.9 | 2,647.9 |
| August 31, 2021 | 722.4 | 2,993.0 |
| July 31, 2021 | 879.6 | 3,798.4 |
| June 30, 2021 | 791.1 | 4,534.7 |
| May 31, 2021 | 629.7 | 6,807.4 |
| April 30, 2021 | 484.1 | 10,506.3 |
| March 31, 2021 | 439.8 | 1.1 |
| February 28, 2021 | 235.3 | (71.6) |
| January 31, 2021 | 172.0 | (80.1) |
| December 31, 2020 | 235.8 | (75.2) |
| November 30, 2020 | 183.8 | (77.3) |
| October 31, 2020 | 76.7 | (90.4) |
| September 30, 2020 | 18.4 | (97.5) |
| August 31, 2020 | 23.4 | (97.5) |
| July 31, 2020 | 22.6 | (97.7) |
| June 30, 2020 | 17.1 | (98.2) |
| May 31, 2020 | 9.1 | (98.9) |
| April 30, 2020 | 4.6 | (99.5) |
| March 31, 2020 | 434.9 | (53.7) |
| February 29, 2020 | 828.1 | 5.8 |
| January 31, 2020 | 862.6 | 5.1 |

 $^{^{\}rm 1}\,$ Source: Hawaii Department of Business, Economic Development & Tourism

² Source: U.S. Bureau of Labor Statistics

³ Source: University of Hawaii Economic Research Organization (UHERO)

⁴ Source: Honolulu Board of Realtors

⁵ Source: Hawaii Tourism Authority

1h Bank of Hawaii

Corporation

Bank of Hawaii Corporation first quarter 2022 financial report

April 25, 2022

disclosure



forward-looking statements

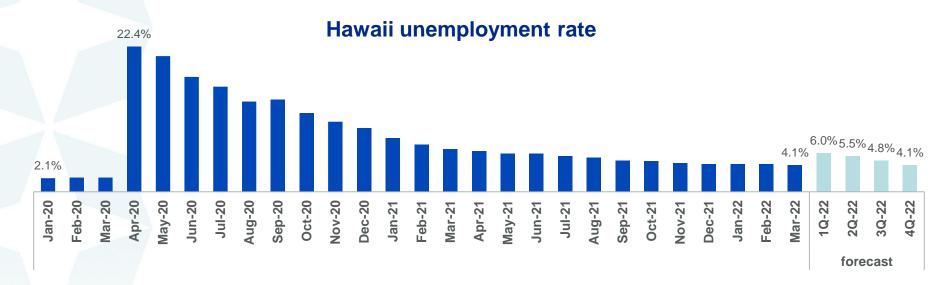
this presentation, and other statements made by the Company in connection with it, may contain forward-looking statements concerning, among other things, forecasts of our financial results and condition, expectations for our operations and business prospects, and our assumptions used in those forecasts and expectations. we have not committed to update forward-looking statements to reflect later events or circumstances.

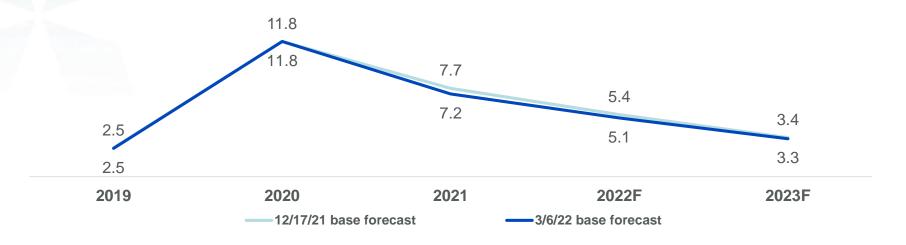
unemployment

Ah Bank of Hawaii

Corporation

experience & forecast





Oahu real estate



Oahu market indicators – 2022 vs 2021

continued strength in Oahu real estate

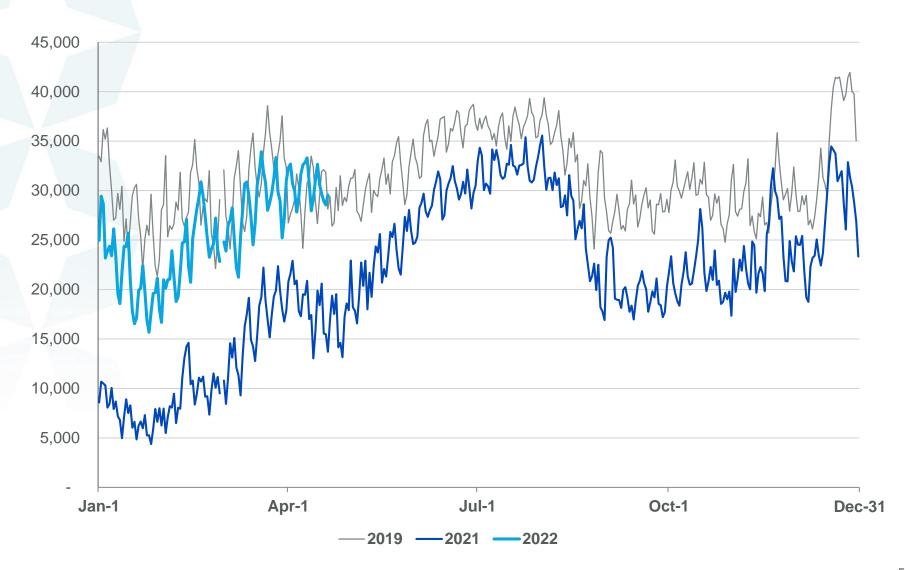
| | si | ngle fan | nily hom | es | condominiums | | | | | |
|--|---------|----------------|----------------|-----------------|----------------|----------------|--------------|---------------|--|--|
| | 2022 | YTD | Mar 2022 | | 2022 | 2 YTD | Mar | 2022 | | |
| closed sales median sales price (000s) | \$1,100 | -2.6% 20.2% | 321 \$1,150 | -11.1% 21.1% | 1,710 \$510 | 16.8% 12.1% | 672 \$516 | 7.3% 14.3% | | |
| median days on market | 11 | 22.2% | 9 | 0.0% | 11 | -35.3% | 9 | -35.7% | | |

daily arrivals

4h Bank of Hawaii

Corporation

total passenger count*





1Q financial update

core loan and NII growth



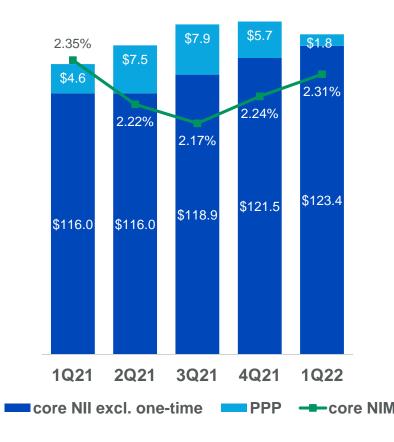
Corporation

strong core loan and steady NII growth excluding PPP continues

core loan growth



net interest income



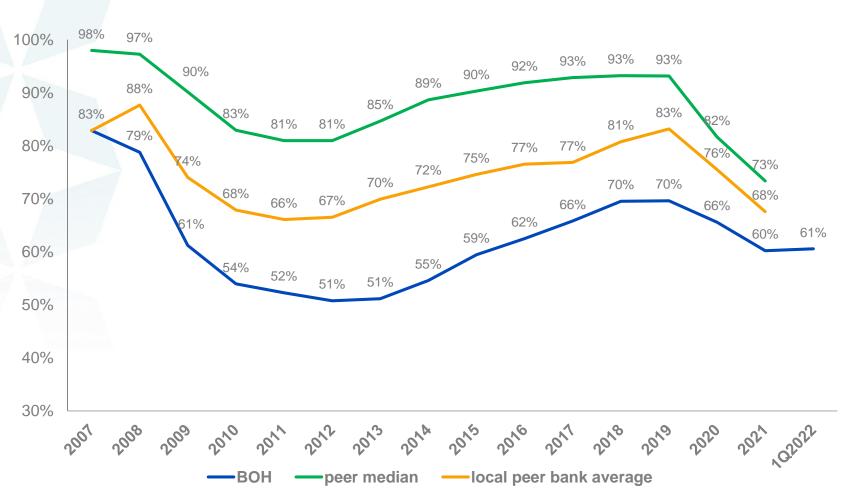
ample liquidity



Corporation

loan to deposit ratio compared with peers

strong liquidity to fund continued growth



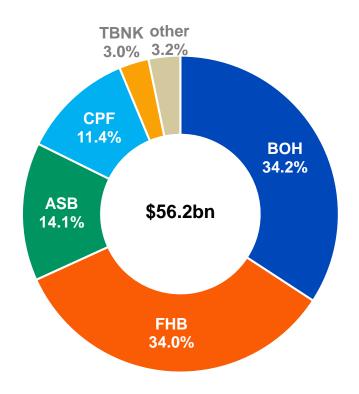
unique deposit market



FDIC Summary of Deposits as of June 30, 2021

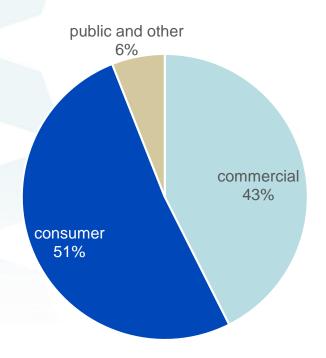
Corporation

top 5 local banks account for 96.8% of market

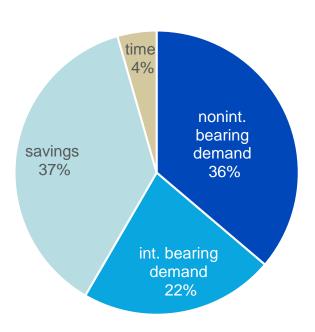


strong core deposit base





94% core consumer and commercial customers



96% core checking and savings deposits

note: as of March 31, 2022

attractive funding costs



Corporation

\$ in millions

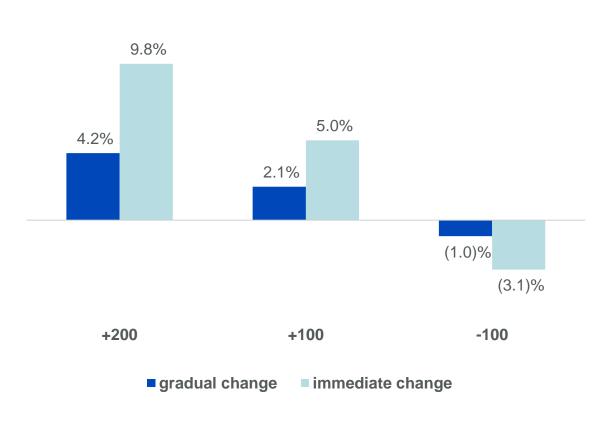
strong low cost, long duration core deposit base helps to mitigate rising rates



asset sensitive



estimated impact on future annual NII



financial summary



Corporation

\$ in millions, except per share amounts

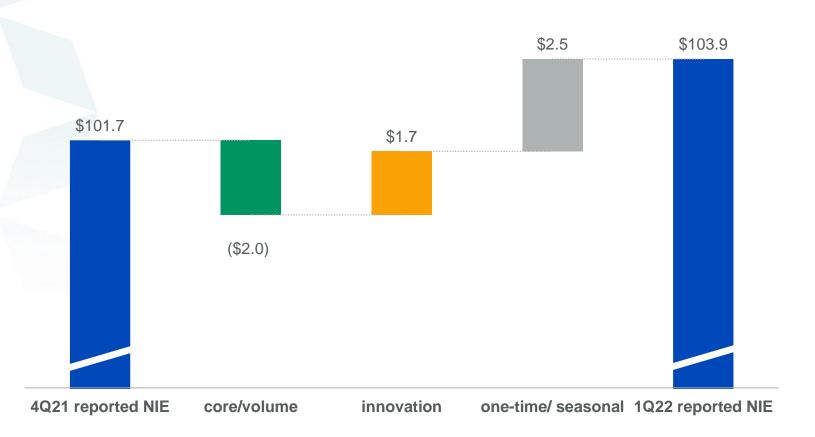
| | 1Q 2022 | 4Q 2021 | 1Q 2021 | <u>∆ 4</u> | Q 2021 | <u>Δ</u> 1 | Q 2021 |
|--------------------------------|-------------|-------------|-------------|------------|---------|------------|--------|
| net interest income | \$ 125.3 | \$ 126.4 | \$ 120.6 | \$ | (1.1) | \$ | 4.7 |
| noninterest income | 43.6 | 42.6 | 43.0 | | 1.0 | | 0.6 |
| total revenue | 168.8 | 169.0 | 163.5 | | (0.1) | | 5.3 |
| noninterest expense | 103.9 | 101.7 | 98.9 | | 2.2 | | 5.0 |
| operating income | 64.9 | 67.3 | 64.7 | | (2.3) | | 0.3 |
| credit provision | (5.5) | (9.7) | (14.3) | | 4.2 | | 8.8 |
| income taxes | 15.6 | 13.1 | 19.0 | | 2.5 | | (3.4) |
| net income | \$ 54.8 | \$ 63.8 | \$ 59.9 | \$ | (9.0) | \$ | (5.1) |
| net income available to common | 52.9 | 61.9 | 59.9 | | (9.0) | | (7.1) |
| diluted EPS | \$ 1.32 | \$ 1.55 | \$ 1.50 | \$ | (0.23) | \$ | (0.18) |
| end of period balances | | | | | | | |
| investment portfolio | \$ 8,748 | \$ 8,971 | \$ 7,489 | | (2.5) % | | 16.8 % |
| loans and leases | 12,544 | 12,259 | 12,141 | | 2.3 | | 3.3 |
| loans and leases excl. PPP | 12,487 | 12,132 | 11,415 | | 2.9 | | 9.4 |
| total deposits | 20,716 | 20,360 | 19,557 | | 1.7 | | 5.9 |
| shareholders' equity | 1,449 | 1,612 | 1,360 | | (10.1) | | 6.5 |
| | | | | | | | |

disciplined expenses



\$ in millions

normalized expenses remained flat as continued innovation spend offset by savings in core expenses



performance metrics



| | 1Q 2022 | 4Q 2021 | 1Q 2021 | ∆ 4Q 2021 | <u>∆ 1Q 2021</u> |
|-------------------------|---------|---------|---------|------------------|------------------|
| return on assets | 0.97 % | 1.12 % | 1.15 % | (0.15)% | (0.18)% |
| return on common equity | 15.44 | 17.40 | 17.65 | (1.96) | (2.21) |
| net interest margin | 2.34 | 2.34 | 2.43 | - | (0.09) |
| efficiency ratio | 61.53 | 60.18 | 60.45 | 1.35 | 1.08 |
| CET1 capital ratio | 11.83 % | 12.12 % | 12.35 % | (0.29)% | (0.52)% |
| tier 1 capital ratio | 13.22 | 13.56 | 12.35 | (0.34) | 0.87 |
| tier 1 leverage ratio | 7.30 | 7.32 | 6.61 | (0.02) | 0.69 |



1Q credit update

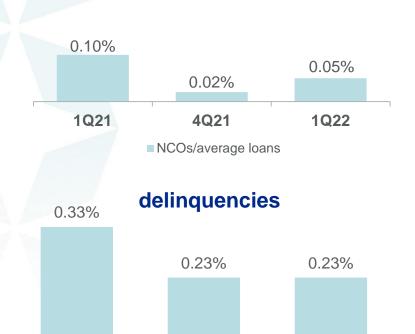
credit quality

1Q21





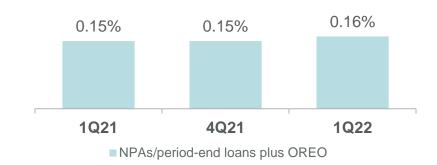
non-performing assets



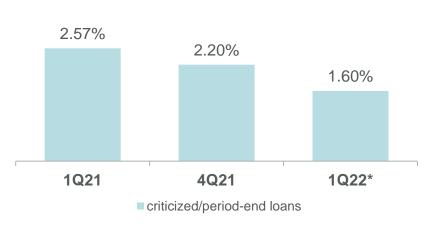
4Q21

delinquencies/period-end loans

1Q22



criticized

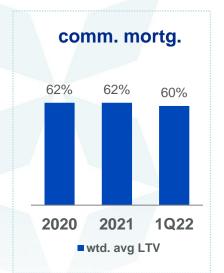


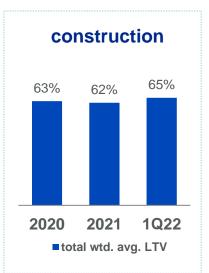
1Q22 - production quality

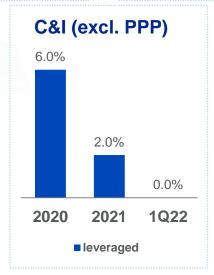


Corporation

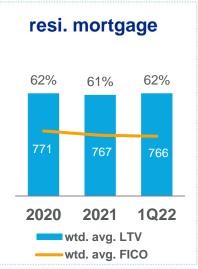
commercial



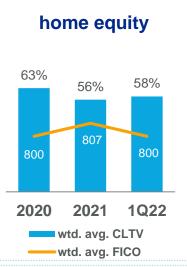


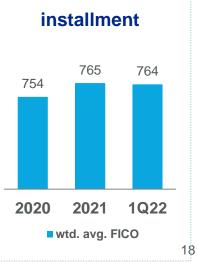


consumer









reserve trend

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Corporation

\$ in millions

allowance for credit losses





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Corporation

Q & A



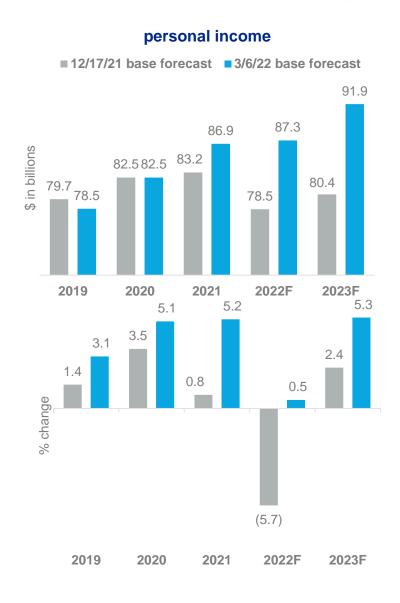
appendix

economic forecast



Corporation





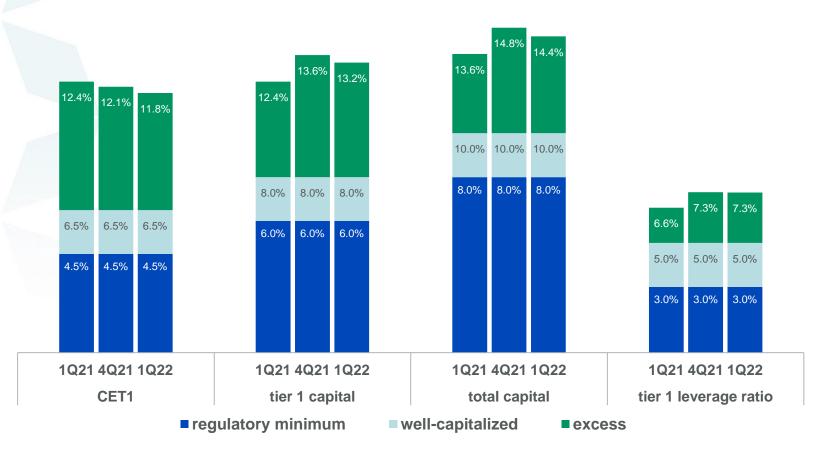
source: UHERO

fortress capital position



Corporation

strong risk-based capital



loan portfolio



excluding PPP

40% commercial

71% real estate secured

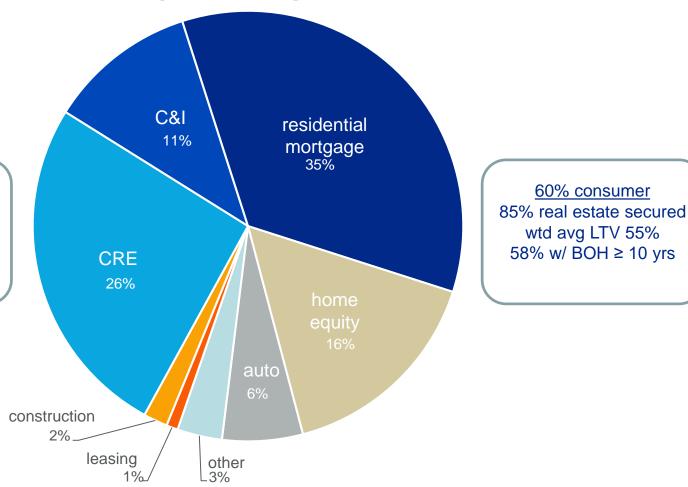
wtd avg LTV 57%

57% w/ BOH ≥ 10 yrs

avg balance \$0.6MM

Corporation

79% of portfolio secured with quality real estate with combined weighted average loan to value of 56%

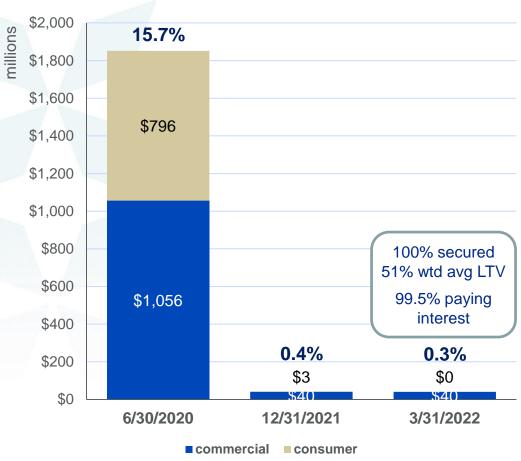


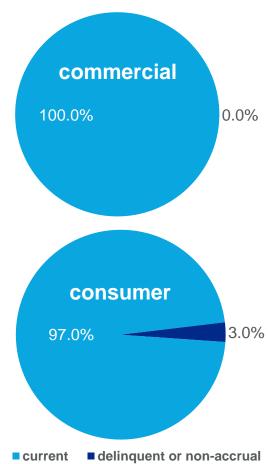
customer relief update

Ah Bank of Hawaii Corporation









97.8% decline in deferrals since June 30, 2020

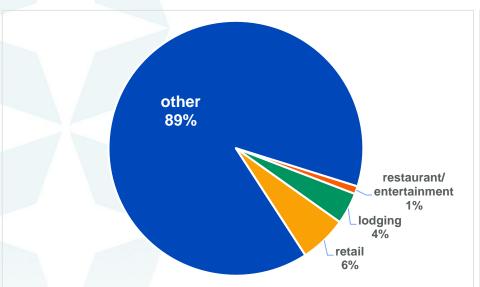
98.9% of former deferrals are current

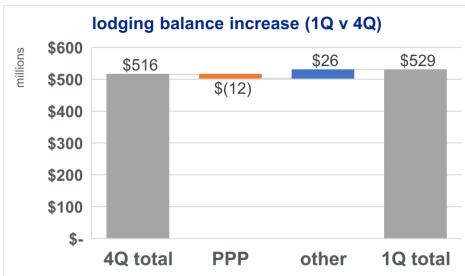
high risk industries

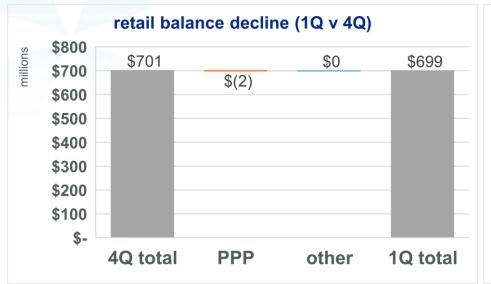


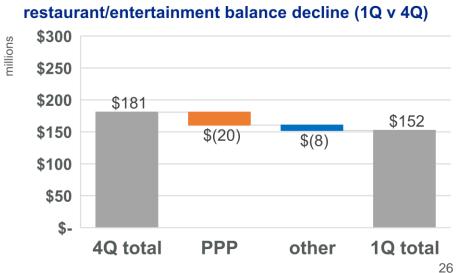
Corporation

\$1,381 million (11%) / \$1,349 million (11%) excluding PPP







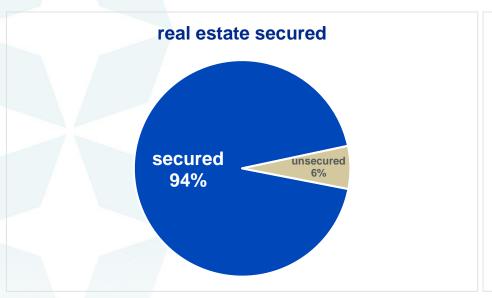


retail

h Bank of Hawaii

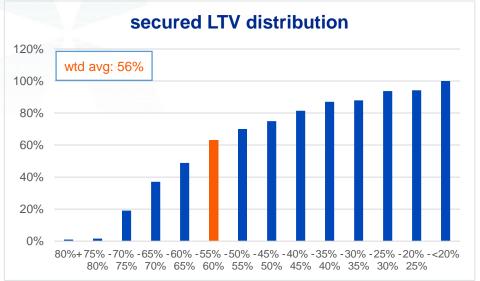
Corporation

\$698 million (6%) – excluding PPP





- 56% wtd avg LTV
- average exposure \$3.7MM
- largest exposure \$39MM
- 63% of portfolio has an LTV ≤ 65%
- 99% is secured or has essential anchor
- 0% unsecured and deferred
- 100% secured or paying interest



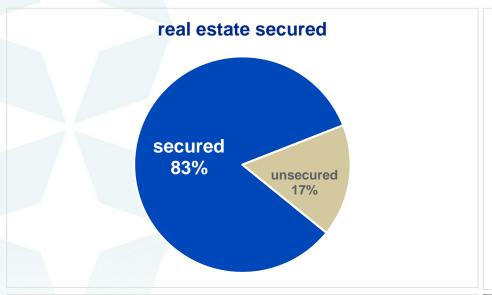
| % | | deferred | | |
|---------|-------|----------|-------|--------|
| | | yes | no | total |
| secured | yes | 0.9% | 92.7% | 93.6% |
| | no | 0.0% | 6.4% | 6.4% |
| | total | 0.9% | 99.1% | 100.0% |

lodging

1h Bank of Hawaii

Corporation

\$514 million (4%) – excluding PPP



- 83% real estate secured
 - 56% wtd avg LTV
 - average exposure \$9.6MM
 - largest exposure \$40MM
 - 82% of portfolio has an LTV ≤ 65%
- 94% of unsecured outstandings to global hotel and timeshare brands
- 0% unsecured and deferred
- 100% secured or paying interest

| secured LTV distribution | | | | | | | | |
|--------------------------|--|--|--|--|--|--|--|--|
| 120% | | | | | | | | |
| | wtd avg: 56% | | | | | | | |
| 100% | | | | | | | | |
| 80% | | | | | | | | |
| 60% | | | | | | | | |
| 40% | | | | | | | | |
| 20% | | | | | | | | |
| 0% | 80%+75% -70% -65% -60% -55% -50% -45% -40% -35% -30% -25% -20% -<20% 80% 75% 70% 65% 60% 55% 50% 45% 40% 35% 30% 25% | | | | | | | |

| % | | deferred | | |
|---------|-------|----------|-------|--------|
| | | yes | no | total |
| secured | yes | 5.8% | 77.4% | 83.2% |
| | no | 0.0% | 16.8% | 16.8% |
| | total | 5.8% | 94.2% | 100.0% |

restaurant / entertainment

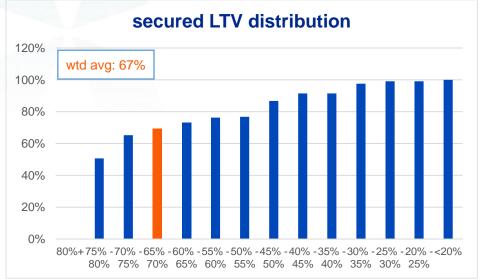


\$137 million (1%) – excluding PPP

Corporation



- 52% real estate secured
 - 67% wtd avg LTV
 - average exposure \$2.1MM
 - largest exposure \$29MM
 - 31% of portfolio has an LTV ≤ 65%
- 0.1% unsecured and deferred
- 100% secured or paying interest



| % | | deferred | | |
|---------|-------|----------|-------|--------------|
| | | yes | no | total |
| secured | yes | 0.0% | 51.9% | 51.9% |
| | no | 0.1% | 48.0% | 48.1% |
| | total | 0.1% | 99.9% | 100.0% 29 |