# Bank of Hawaii Corporation First Quarter 2009 Financial Results 

- Diluted Earnings Per Share \$0.75
- Net Income for the Quarter \$36.0 Million
- Board of Directors Declares Dividend of \$0.45 Per Share


## FOR IMMEDIATE RELEASE

HONOLULU, HI (April 20, 2009) -- Bank of Hawaii Corporation (NYSE: BOH) today reported diluted earnings per share of $\$ 0.75$ for the first quarter of 2009 down from diluted earnings per share of $\$ 1.18$ in the same quarter last year. Net income for the first quarter of 2009 was $\$ 36.0$ million compared to net income of $\$ 57.2$ million in the first quarter of 2008. Results for the first quarter of 2009 included a pre-tax gain of $\$ 10.0$ million related to the Company's sale of its equity interest in the leveraged leases of two watercraft. Results for the first quarter of 2008 included pre-tax gains of $\$ 25.3$ million related to the redemption of Visa shares and the early buyout of an aircraft lease. First quarter 2009 results include a provision for credit losses of $\$ 24.9$ million as compared to $\$ 14.4$ million in the first quarter of 2008.

Deposits increased $\$ 921$ million in the first quarter to $\$ 9.2$ billion at March 31, 2009. Shareholders' equity increased $\$ 43$ million to $\$ 834$ million at March 31, 2009. The allowance for loan and lease losses increased $\$ 11$ million during the first quarter of 2009 and currently represents 2.12 percent of outstanding loans and leases.
"We accomplished our near-term objectives of continuing to increase liquidity, reserves and capital during the first quarter of 2009," said Allan R. Landon, Chairman and CEO. "Our profitability remained solid even as business activity in Hawaii slowed. Bank of Hawaii has a strong balance sheet and is well prepared for future economic developments and opportunities."

The return on average assets for the first quarter of 2009 was 1.32 percent, compared to 2.16 percent during the same quarter last year. The return on average equity for the first quarter of 2009 was 17.86 percent compared to 29.88 percent for the first quarter of 2008. The efficiency ratio for the first quarter of 2009 was 52.52 percent compared to 49.62 percent in the same quarter last year.

## Financial Highlights

Net interest income, on a taxable equivalent basis, for the first quarter of 2009 was $\$ 97.3$ million, down $\$ 5.1$ million from net interest income of $\$ 102.4$ million in the first quarter of 2008 and down $\$ 8.8$ million from net interest income of $\$ 106.1$ million in the fourth quarter of 2008. The decrease compared to the previous quarters was largely due to significant growth and liquidity in the balance sheet during the first quarter of 2009. Analyses of the changes in net interest income are included in Tables 7a and 7b.

The net interest margin was 3.76 percent for the first quarter of 2009, a 41 basis point decrease from 4.17 percent in the first quarter of 2008 and a 67 basis point decrease from 4.43 percent in the fourth quarter of 2008. The decrease in the net interest margin was largely the result of lower interest rates and the Company's strategy to increase deposits and liquidity, and to reduce risk.

Results for the first quarter of 2009 included a provision for credit losses of $\$ 24.9$ million compared with $\$ 14.4$ million in the first quarter of 2008 and $\$ 18.6$ million in the fourth quarter of 2008. The provision for credit losses exceeded net charge-offs of $\$ 14.0$ million by $\$ 10.9$ million in the first quarter of 2009. The provision for credit losses exceeded net charge-offs of $\$ 5.4$ million by $\$ 9.0$ million in the first quarter of 2008 and exceeded net charge-offs of $\$ 10.6$ million by $\$ 8.0$ million in the fourth quarter of 2008.

Noninterest income was $\$ 70.4$ million for the first quarter of 2009, a decrease of $\$ 15.8$ million compared to $\$ 86.1$ million in the first quarter of 2008 and an increase of $\$ 15.9$ million compared to $\$ 54.5$ million in the fourth quarter of 2008. Noninterest income in the first quarter of 2009 included the previously mentioned gain for the disposition of a leveraged lease. Results for the first quarter of 2008 included the previously mentioned Visa share redemption and disposition of an aircraft lease. Adjusted for these items, noninterest income was $\$ 60.3$ million in the first quarter of 2009 compared to $\$ 60.8$ in the first quarter of 2008 and $\$ 54.5$ million in the fourth quarter of 2008.

Noninterest expense was $\$ 87.9$ million in the first quarter of 2009, down $\$ 5.5$ million from noninterest expense of $\$ 93.4$ million in the same quarter last year and up $\$ 5.2$ million from $\$ 82.7$ million in the previous quarter. Noninterest expense in the first quarter of 2009 included a legal contingency reserve of $\$ 1.5$ million and a market premium of $\$ 0.9$ million for the repurchase of long-term privately placed debt. Noninterest expense in the first quarter of 2008 included a reversal of $\$ 5.6$ million related to Visa litigation, accruals of $\$ 9.0$ million for employee incentives, $\$ 3.0$ million for legal contingency reserves, $\$ 2.3$ million for charitable contributions, $\$ 1.0$ million for the call premium on long-term capital securities debt, and $\$ 0.6$ million for separation costs. Adjusted for these items, the increase in noninterest expenses was largely due to an increase of $\$ 1.6$ million in FDIC fees and personnel costs related to incentive compensation. An analysis of salary and benefit expenses is included in Table 8.

The efficiency ratio for the first quarter of 2009 was 52.52 percent, compared with 49.62 percent in the same quarter last year and 51.58 percent in the previous quarter. Adjusted for the income and expense items previously discussed, the efficiency ratio for the first quarter of 2009 was 54.36 percent compared with 51.04 percent in the first quarter of 2008 and 51.58 percent in the fourth quarter of 2008. A summary of these items is included in Table 2.

The effective tax rate for the first quarter of 2009 was 34.00 percent compared to 28.88 percent during the same quarter last year and 33.46 percent in the previous quarter. The lower effective tax rate in the first quarter of 2008 was primarily due to accounting for the disposition of the aircraft lease.

The Company's business segments are defined as Retail Banking, Commercial Banking, Investment Services, and Treasury \& Other. Results are determined based on the Company's internal financial management reporting process and organizational structure. Selected financial information for the business segments is included in Table 12.

## Asset Quality

Credit quality continued to reflect the trend of a weakening economy during the first quarter of 2009. Non-accrual loans were $\$ 40.0$ million at the end of March 31, 2009, up from $\$ 5.8$ million at March 31, 2008 and up from $\$ 14.5$ million at December 31, 2008. As a percentage of total loans and leases, non-accrual loans were 0.63 percent at March 31, 2009. The increase in commercial non-accrual loans was primarily related to a loan for a large national mall owner with a significant presence in Hawaii. The increase in consumer non-accrual loans was largely in residential mortgages and due to one large mortgage loan and four land loans on the neighbor islands.

Net charge-offs during the first quarter of 2009 were $\$ 14.0$ million or 0.88 percent annualized of total average loans and leases compared to $\$ 5.4$ million in the first quarter last year and $\$ 10.6$ million in the fourth quarter of 2008. The increase was largely due to increased net charge-offs in the home equity and other consumer portfolios. Net charge-offs also included \$3.0 million for the previously discussed commercial loan.

The allowance for loan and lease losses was increased in the quarter by $\$ 10.9$ million to $\$ 134.4$ million at March 31, 2009, up from $\$ 100.0$ million at March 31, 2008 and up from $\$ 123.5$ million at December 31, 2008. The ratio of the allowance for loan and lease losses to total loans and leases was 2.12 percent at March 31, 2009. The increase in the allowance for loan and lease losses reflects the increased level of risk given the softening local and national economy. The reserve for unfunded commitments at March 31, 2009 was $\$ 5.4$ million, up from $\$ 5.2$ million at March 31, 2008 and December 31, 2008. Details of charge-offs, recoveries and the components of the total reserve for credit losses are summarized in Table 11.

## Other Financial Highlights

Total assets were $\$ 11.45$ billion at March 31, 2009, up $\$ 625$ million from $\$ 10.82$ billion at March 31, 2008 and up $\$ 685$ million from $\$ 10.76$ billion at December 31, 2008. Average total assets were $\$ 11.10$ billion during the first quarter of 2009, up $\$ 452$ million from average assets of $\$ 10.64$ billion during the first quarter last year and up $\$ 789$ million from average assets of $\$ 10.31$ billion during the previous quarter. The growth in assets was largely due to an increase in the Company's liquidity position in funds sold due to strong deposit generation.

Total loans and leases were $\$ 6.34$ billion at March 31, 2009, down $\$ 241$ million from $\$ 6.58$ billion at March 31, 2008 and down $\$ 192$ million compared with $\$ 6.53$ billion at December 31 , 2008. Average loans and leases were $\$ 6.45$ billion during the first quarter of 2009, down $\$ 141$ million from average loans and leases of $\$ 6.59$ billion during the first quarter last year and down $\$ 91$ million from average loans and leases of $\$ 6.54$ billion during the previous quarter.

Total commercial loans were $\$ 2.34$ billion at March 31, 2009, down $\$ 51$ million from $\$ 2.39$ billion at March 31, 2008 and down $\$ 81$ million from $\$ 2.42$ billion at December 31, 2008. Total consumer loans were $\$ 4.00$ billion at March 31, 2009, down $\$ 189$ million from $\$ 4.19$ billion at March 31, 2008 and down $\$ 110$ million from $\$ 4.11$ billion at December 31, 2008. The decrease in consumer loan balances is largely due to reductions in residential mortgage and automobile loans. Loan and lease portfolio balances are summarized in Table 9.

Total deposits were $\$ 9.21$ billion at March 31, 2009, up $\$ 1.11$ billion from $\$ 8.10$ billion at March 31, 2008 and up $\$ 921$ million from $\$ 8.29$ billion at December 31, 2008. The increase in deposits was widespread among deposit categories except time deposits. Average total deposits were $\$ 8.75$ billion during the first quarter of 2009, up $\$ 799$ million from $\$ 7.95$ billion during the first quarter last year and up $\$ 1.03$ billion from $\$ 7.72$ billion during the previous quarter.

Total long-term debt was $\$ 59.0$ million at March 31, 2009, down $\$ 180.4$ million from $\$ 239.4$ million at March 31, 2008 and down $\$ 144.3$ million from $\$ 203.3$ million at December 31, 2008. The decrease compared to the previous quarter was due to the maturity of $\$ 119.3$ million in subordinated notes and the early payment of $\$ 25.0$ million in privately placed notes during the first quarter of 2009.

Consistent with the Company's plans to build capital levels, no shares were repurchased during the first quarter of 2009. Remaining buyback authority under the share repurchase program was $\$ 85.4$ million at March 31, 2009. Total shareholder's equity was $\$ 833.9$ million at March 31, 2009, up $\$ 67.2$ million from $\$ 766.7$ million at March 31, 2008 and up $\$ 43.2$ million from $\$ 790.7$ million at December 31, 2008.

At March 31, 2009, the Tier 1 leverage ratio was 6.94 percent compared to 6.97 percent at March 31, 2008 and 7.30 percent at December 31, 2008. The decrease in the Tier 1 leverage ratio was due to the significant asset growth during the first quarter of 2009. At March 31, 2009, the ratio of tangible common equity to risk weighted assets was 12.47 percent up from 10.36 percent at March 31, 2008 and 11.28 percent at December 31, 2008.

The Company's Board of Directors has declared a quarterly cash dividend of $\$ 0.45$ per share on the Company's outstanding shares. The dividend will be payable on June 12, 2009 to shareholders of record at the close of business on May 29, 2009.

## Hawaii Economy

During the first quarter of 2009, Hawaii's economy continued to reflect weakness. Hawaii unemployment increased to 7.1 percent in March 2009 and visitor levels remained below the comparable periods last year. Real estate markets in Hawaii continue to be more resilient than the U. S. mainland. Neighbor island markets experienced housing price declines more in line with the U. S. mainland; however, Oahu's urban market has been much less adversely affected. Mortgage delinquency rates ( 90 days or more past due) were 1.64 percent in Honolulu County, and 3.08 percent and 3.15 percent in Hawaii and Maui Counties, respectively.

## Conference Call Information

The Company will review its first quarter 2009 financial results today at 8:00 a.m. Hawaii Time (2:00 p.m. Eastern Time). The conference call will be accessible via teleconference and via the Investor Relations link of Bank of Hawaii Corporation's web site, www.boh.com. The conference call number for participants in the United States is 866-510-0704. International participants should call 617-597-5362. No pass code is required. A replay of the conference call will be available for one week beginning Monday, April 20, 2009 by calling 888-286-8010 in the United States or 617-801-6888 internationally and entering the pass code number 91428407 when prompted. A replay will also be available via the Investor Relations link of the Company's web site.

## Forward-Looking Statements

This news release, and other statements made by the Company in connection with it may contain "forward-looking statements", such as forecasts of our financial results and condition, expectations for our operations and business prospects, and our assumptions used in those forecasts and expectations. Do not unduly rely on forward-looking statements. Actual results might differ significantly from our forecasts and expectations because of a variety of factors. More information about these factors is contained in Bank of Hawaii Corporation's Annual Report on Form 10-K for the year ended December 31, 2008, which was filed with the U.S. Securities and Exchange Commission. We have not committed to update forward-looking statements to reflect later events or circumstances.

Bank of Hawaii Corporation is a regional financial services company serving businesses, consumers and governments in Hawaii, American Samoa and the West Pacific. The Company's principal subsidiary, Bank of Hawaii, was founded in 1897 and is the largest independent financial institution in Hawaii. For more information about Bank of Hawaii Corporation, see the Company's web site, www.boh.com.

## Bank of Hawaii Corporation and Subsidiaries



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## Bank of Hawaii Corporation and Subsidiaries

Net Significant Income (Expense) Items (Unaudited)
Table 2

| (dollars in thousands) | Three Months Ended |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { March 31, } \\ 2009 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2008 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { March 31, } \\ 2008 \\ \hline \end{gathered}$ |  |
| Gain on Disposal of Leased Equipment | \$ | 10,036 | \$ | - | \$ | 11,588 |
| Gain on Mandatory Redemption of Visa Shares |  | - |  | - |  | 13,737 |
| Increase in Allowance for Loan and Lease Losses |  | $(10,918)$ |  | $(8,000)$ |  | $(9,000)$ |
| Market Premium on Repurchased Long-Term Privately Placed Debt |  | (875) |  | - |  | - |
| Cash for Stock Grants |  | - |  | - |  | $(4,640)$ |
| Employee Incentive Awards |  | - |  | - |  | $(4,386)$ |
| Legal Contingencies |  | $(1,500)$ |  | - |  | $(3,016)$ |
| Bank of Hawaii Charitable Foundation and Other Contributions |  | - |  | - |  | $(2,250)$ |
| Call Premium on Capital Securities |  | - |  | - |  | (991) |
| Separation Expense |  | - |  | - |  | (615) |
| Reversal of Visa Legal Costs |  | - |  | - |  | 5,649 |
| Significant Income (Expense) Items Before the Benefit for Income Taxes |  | $(3,257)$ |  | $(8,000)$ |  | 6,076 |
| Benefit for Income Taxes |  | (780) |  | $(2,800)$ |  | $(3,381)$ |
| Net Significant Income (Expense) Items | \$ | $(2,477)$ | \$ | $(5,200)$ | \$ | 9,457 |

## Bank of Hawaii Corporation and Subsidiaries

Consolidated Statements of Income (Unaudited)
Table 3

| (dollars in thousands, except per share amounts) | Three Months Ended |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { March 31, } \\ 2009 \\ \hline \end{gathered}$ |  | December 31, $2008{ }^{1}$ |  | $\begin{gathered} \text { March 31, } \\ 2008^{1} \end{gathered}$ |  |
| Interest Income |  |  |  |  |  |  |
| Interest and Fees on Loans and Leases | \$ | 86,592 | \$ | 95,598 | \$ | 104,413 |
| Income on Investment Securities |  |  |  |  |  |  |
| Trading |  | 594 |  | 1,152 |  | 1,160 |
| Available-for-Sale |  | 32,301 |  | 34,352 |  | 34,251 |
| Held-to-Maturity |  | 2,567 |  | 2,735 |  | 3,239 |
| Deposits |  | 10 |  | 25 |  | 195 |
| Funds Sold |  | 577 |  | 48 |  | 992 |
| Other |  | 276 |  | 276 |  | 426 |
| Total Interest Income |  | 122,917 |  | 134,186 |  | 144,676 |
| Interest Expense |  |  |  |  |  |  |
| Deposits |  | 17,025 |  | 16,960 |  | 27,465 |
| Securities Sold Under Agreements to Repurchase |  | 6,652 |  | 7,984 |  | 10,617 |
| Funds Purchased |  | 5 |  | 175 |  | 633 |
| Short-Term Borrowings |  | - |  | 103 |  | 34 |
| Long-Term Debt |  | 2,173 |  | 3,110 |  | 3,747 |
| Total Interest Expense |  | 25,855 |  | 28,332 |  | 42,496 |
| Net Interest Income |  | 97,062 |  | 105,854 |  | 102,180 |
| Provision for Credit Losses |  | 24,887 |  | 18,558 |  | 14,427 |
| Net Interest Income After Provision for Credit Losses |  | 72,175 |  | 87,296 |  | 87,753 |
| Noninterest Income |  |  |  |  |  |  |
| Trust and Asset Management |  | 11,632 |  | 12,275 |  | 15,086 |
| Mortgage Banking |  | 8,678 |  | 508 |  | 4,297 |
| Service Charges on Deposit Accounts |  | 13,386 |  | 13,306 |  | 12,083 |
| Fees, Exchange, and Other Service Charges |  | 14,976 |  | 14,897 |  | 15,391 |
| Investment Securities Gains, Net |  | 56 |  | 86 |  | 130 |
| Insurance |  | 5,641 |  | 5,953 |  | 7,130 |
| Other |  | 15,996 |  | 7,438 |  | 32,008 |
| Total Noninterest Income |  | 70,365 |  | 54,463 |  | 86,125 |
| Noninterest Expense |  |  |  |  |  |  |
| Salaries and Benefits |  | 47,028 |  | 43,737 |  | 55,473 |
| Net Occupancy |  | 10,328 |  | 11,548 |  | 10,443 |
| Net Equipment |  | 4,316 |  | 4,573 |  | 4,321 |
| Professional Fees |  | 2,549 |  | 3,040 |  | 2,613 |
| Other |  | 23,712 |  | 19,792 |  | 20,582 |
| Total Noninterest Expense |  | 87,933 |  | 82,690 |  | 93,432 |
| Income Before Provision for Income Taxes |  | 54,607 |  | 59,069 |  | 80,446 |
| Provision for Income Taxes |  | 18,567 |  | 19,762 |  | 23,231 |
| Net Income | \$ | 36,040 | \$ | 39,307 | \$ | 57,215 |
| Basic Earnings Per Share | \$ | 0.76 | \$ | 0.83 | \$ | 1.19 |
| Diluted Earnings Per Share | \$ | 0.75 | \$ | 0.82 | \$ | 1.18 |
| Dividends Declared Per Share | \$ | 0.45 | \$ | 0.45 | \$ | 0.44 |
| Basic Weighted Average Shares |  | 47,566,005 |  | ,481,779 |  | 965,722 |
| Diluted Weighted Average Shares |  | 47,802,249 |  | ,927,532 |  | 628,427 |

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## Bank of Hawaii Corporation and Subsidiaries

Consolidated Statements of Condition (Unaudited)
Table 4

| (dollars in thousands) | $\begin{array}{r} \hline \text { March 31, } \\ 2009 \end{array}$ |  | $\begin{array}{r} \text { December 31, } \\ 2008 \end{array}$ |  | $\begin{gathered} \text { March 31, } \\ 2008^{1} \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |  |  |
| Interest-Bearing Deposits | \$ | 5,031 | \$ | 5,094 | \$ | 55,916 |
| Funds Sold |  | 895,595 |  | 405,789 |  | 240,000 |
| Investment Securities |  |  |  |  |  |  |
| Trading |  | - |  | 91,500 |  | 99,966 |
| Available-for-Sale |  | 3,106,608 |  | 2,519,239 |  | 2,672,286 |
| Held-to-Maturity (Fair Value of \$233,633; \$242,175; and \$277,536) |  | 228,177 |  | 239,635 |  | 277,256 |
| Loans Held for Sale |  | 24,121 |  | 21,540 |  | 13,096 |
| Loans and Leases |  | 6,338,726 |  | 6,530,233 |  | 6,579,337 |
| Allowance for Loan and Lease Losses |  | $(134,416)$ |  | $(123,498)$ |  | $(99,998)$ |
| Net Loans and Leases |  | 6,204,310 |  | 6,406,735 |  | 6,479,339 |
| Total Earning Assets |  | 10,463,842 |  | 9,689,532 |  | 9,837,859 |
| Cash and Noninterest-Bearing Deposits |  | 299,393 |  | 385,599 |  | 314,863 |
| Premises and Equipment |  | 114,536 |  | 116,120 |  | 116,683 |
| Customers' Acceptances |  | 822 |  | 1,308 |  | 992 |
| Accrued Interest Receivable |  | 36,928 |  | 39,905 |  | 46,316 |
| Foreclosed Real Estate |  | 346 |  | 428 |  | 294 |
| Mortgage Servicing Rights |  | 23,528 |  | 21,057 |  | 27,149 |
| Goodwill |  | 34,959 |  | 34,959 |  | 34,959 |
| Other Assets |  | 473,774 |  | 474,567 |  | 443,686 |
| Total Assets | \$ | 11,448,128 | \$ | 10,763,475 | \$ | 10,822,801 |

Liabilities

| Deposits |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Noninterest-Bearing Demand | \$ | 1,970,041 | \$ | 1,754,724 | \$ | 2,000,226 |
| Interest-Bearing Demand |  | 1,926,576 |  | 1,854,611 |  | 1,579,943 |
| Savings |  | 3,905,709 |  | 3,104,863 |  | 2,798,635 |
| Time |  | 1,410,465 |  | 1,577,900 |  | 1,724,051 |
| Total Deposits |  | 9,212,791 |  | 8,292,098 |  | 8,102,855 |
| Funds Purchased |  | 9,665 |  | 15,734 |  | 23,800 |
| Short-Term Borrowings |  | 10,000 |  | 4,900 |  | 9,726 |
| Securities Sold Under Agreements to Repurchase |  | 844,283 |  | 1,028,835 |  | 1,231,962 |
| Long-Term Debt (includes \$119,275 and \$128,932 carried at fair value as of |  |  |  |  |  |  |
| December 31, 2008 and March 31, 2008, respectively) |  | 59,003 |  | 203,285 |  | 239,389 |
| Banker's Acceptances |  | 822 |  | 1,308 |  | 992 |
| Retirement Benefits Payable |  | 54,450 |  | 54,776 |  | 29,755 |
| Accrued Interest Payable |  | 10,010 |  | 13,837 |  | 18,322 |
| Taxes Payable and Deferred Taxes |  | 258,505 |  | 229,699 |  | 300,188 |
| Other Liabilities |  | 154,664 |  | 128,299 |  | 99,065 |
| Total Liabilities |  | 10,614,193 |  | 9,972,771 |  | 10,056,054 |
| Shareholders' Equity |  |  |  |  |  |  |
| Common Stock (\$. 01 par value; authorized 500,000,000 shares; issued / outstanding: March 2009-57,019,595 / 47,803,544; |  |  |  |  |  |  |
| December 2008-57,019,887 / 47,753,371; and March 2008-56,995,352 / 47,990,432) |  | 569 |  | 568 |  | 568 |
| Capital Surplus |  | 491,352 |  | 492,515 |  | 487,139 |
| Accumulated Other Comprehensive (Loss) Income |  | $(1,319)$ |  | $(28,888)$ |  | 5,553 |
| Retained Earnings |  | 802,195 |  | 787,924 |  | 720,540 |
| Treasury Stock, at Cost (Shares: March 2009-9,216,051; December 2008-9,266,516; and March 2008-9,004,920) |  | $(458,862)$ |  | $(461,415)$ |  | $(447,053)$ |
| Total Shareholders' Equity |  | 833,935 |  | 790,704 |  | 766,747 |
| Total Liabilities and Shareholders' Equity | \$ | 11,448,128 | \$ | 10,763,475 | \$ | 10,822,801 |

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## Bank of Hawaii Corporation and Subsidiaries

Consolidated Statements of Shareholders' Equity (Unaudited)
Table 5

| (dollars in thousands) | Total | Common |  | Capital <br> Surplus | Accum. <br> Other <br> Compre- <br> hensive <br> (Loss) <br> Income |  |  | Retained <br> Earnings | $\begin{array}{r} \text { Treasury } \\ \text { Stock } \\ \hline \end{array}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance as of December 31, 2008 | \$ 790,704 | \$ | 568 | \$ 492,515 | \$ | $(28,888)$ | \$ | 787,924 | \$ $(461,415)$ |  |  |
| Comprehensive Income: |  |  |  |  |  |  |  |  |  |  |  |
| Net Income | 36,040 |  | - | - |  | - |  | 36,040 | - | \$ | 36,040 |
| Other Comprehensive Income, Net of Tax: Change in Unrealized Gains and Losses on Investment |  |  |  |  |  |  |  |  |  |  |  |
| Securities Available-for-Sale | 27,243 |  | - | - |  | 27,243 |  | - | - |  | 27,243 |
| Amortization of Net Loss Related to Pension and Postretirement Benefit Plans | 326 |  | - | - |  | 326 |  | - | - |  | 326 |
| Total Comprehensive Income |  |  |  |  |  |  |  |  |  | \$ | 63,609 |
| Share-Based Compensation | 235 |  | - | 235 |  | - |  | - | - |  |  |
| Net Tax Benefits related to Share-Based Compensation | (442) |  | - | (442) |  | - |  | - | - |  |  |
| Common Stock Issued under Purchase and Equity |  |  |  |  |  |  |  |  |  |  |  |
| Compensation Plans ( 71,244 shares) | 2,069 |  | 1 | (956) |  | - |  | (258) | 3,282 |  |  |
| Common Stock Repurchased (21,071 shares) | (729) |  | - | - |  | - |  | - | (729) |  |  |
| Cash Dividends Paid | $(21,511)$ |  | - | - |  | - |  | $(21,511)$ | - |  |  |
| Balance as of March 31, 2009 | \$ 833,935 | \$ | 569 | \$ 491,352 | \$ | $(1,319)$ | \$ | 802,195 | \$ (458,862) |  |  |
| Balance as of December 31, 2007 | \$ 750,255 | \$ | 567 | \$ 484,790 | \$ | $(5,091)$ | \$ | 688,638 | \$ $(418,649)$ |  |  |
| Cumulative-Effect Adjustment of a Change in Accounting Principle, Net of Tax: SFAS No. 159, "The Fair Value Option for Financial Assets and Financial Liabilities, including an amendment of FASB Statement No. 115" | $(2,736)$ |  | - | - |  | - |  | $(2,736)$ | - |  |  |
| Comprehensive Income: |  |  |  |  |  |  |  |  |  |  |  |
| Net Income | 57,215 |  | - | - |  | - |  | 57,215 | - | \$ | 57,215 |
| Other Comprehensive Income, Net of Tax: |  |  |  |  |  |  |  |  |  |  |  |
| Change in Unrealized Gains and Losses on Investment Securities Available-for-Sale | 10,595 |  | - | - |  | 10,595 |  | - | - |  | 10,595 |
| Amortization of Net Loss Related to Pension and Postretirement Benefit Plans | 49 |  | - | - |  | 49 |  | - | - |  | 49 |
| Total Comprehensive Income |  |  |  |  |  |  |  |  |  | \$ | 67,859 |
| Share-Based Compensation | 1,751 |  | - | 1,751 |  | - |  | - | - |  |  |
| Net Tax Benefits related to Share-Based Compensation | 583 |  | - | 583 |  | - |  | - | - |  |  |
| Common Stock Issued under Purchase and Equity |  |  |  |  |  |  |  |  |  |  |  |
| Compensation Plans (95,360 shares) | 3,182 |  | 1 | 15 |  | - |  | $(1,378)$ | 4,544 |  |  |
| Common Stock Repurchased ( 686,313 shares) | $(32,948)$ |  | - | - |  | - |  | - | $(32,948)$ |  |  |
| Cash Dividends Paid | $(21,199)$ |  | - | - |  | - |  | $(21,199)$ | - |  |  |
| Balance as of March 31, 2008 | \$ 766,747 | \$ | 568 | \$ 487,139 | \$ | 5,553 | \$ | 720,540 | \$ $(447,053)$ |  |  |

Average Balances and Interest Rates - Taxable Equivalent Basis (Unaudited)
Table 6

|  | Three Months Ended March 31, 2009 |  |  | Three Months Ended December 31, 2008 |  |  |  | Three Months Ended March 31, $2008{ }^{1}$ |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (dollars in millions) | Average Balance | Incomel Expense | Yield/ <br> Rate |  | Average Balance | Incomel Expense | Yield/ <br> Rate |  | Average <br> Balance | Incomel Expense | Yield/ <br> Rate |
| Earning Assets |  |  |  |  |  |  |  |  |  |  |  |
| Interest-Bearing Deposits | \$ 4.9 | \$ | 0.84 | \% | \$ 13.9 | \$ | 0.71 | \% | \$ 27.5 | \$ 0.2 | 2.82 |
| Funds Sold | 912.9 | 0.6 | 0.25 |  | 66.6 | - | 0.28 |  | 138.2 | 1.0 | 2.84 |
| Investment Securities |  |  |  |  |  |  |  |  |  |  |  |
| Trading | 48.8 | 0.6 | 4.87 |  | 90.6 | 1.2 | 5.09 |  | 95.7 | 1.2 | 4.85 |
| Available-for-Sale | 2,628.7 | 32.5 | 4.95 |  | 2,535.6 | 34.6 | 5.46 |  | 2,631.6 | 34.5 | 5.24 |
| Held-to-Maturity | 235.0 | 2.6 | 4.37 |  | 244.7 | 2.7 | 4.47 |  | 285.6 | 3.2 | 4.54 |
| Loans Held for Sale | 21.8 | 0.2 | 4.41 |  | 8.8 | 0.1 | 5.54 |  | 10.5 | 0.1 | 5.43 |
| Loans and Leases ${ }^{2}$ |  |  |  |  |  |  |  |  |  |  |  |
| Commercial and Industrial | 1,031.3 | 10.4 | 4.11 |  | 1,071.1 | 13.7 | 5.08 |  | 1,065.1 | 16.6 | 6.26 |
| Commercial Mortgage | 730.6 | 9.6 | 5.32 |  | 724.6 | 10.8 | 5.94 |  | 649.1 | 10.4 | 6.45 |
| Construction | 154.1 | 1.6 | 4.21 |  | 155.7 | 2.1 | 5.37 |  | 199.5 | 3.3 | 6.73 |
| Commercial Lease Financing | 462.9 | 3.7 | 3.16 |  | 466.1 | 4.9 | 4.21 |  | 477.9 | 4.0 | 3.35 |
| Residential Mortgage | 2,437.4 | 36.3 | 5.96 |  | 2,468.1 | 37.2 | 6.02 |  | 2,496.7 | 38.2 | 6.13 |
| Home Equity | 1,028.7 | 13.0 | 5.13 |  | 1,019.6 | 13.9 | 5.41 |  | 993.4 | 16.4 | 6.60 |
| Automobile | 356.3 | 7.0 | 7.94 |  | 382.3 | 7.7 | 8.02 |  | 438.7 | 8.9 | 8.18 |
| Other ${ }^{3}$ | 245.2 | 4.8 | 7.86 |  | 249.6 | 5.2 | 8.36 |  | 267.4 | 6.5 | 9.73 |
| Total Loans and Leases | 6,446.5 | 86.4 | 5.40 |  | 6,537.1 | 95.5 | 5.82 |  | 6,587.8 | 104.3 | 6.35 |
| Other | 79.7 | 0.3 | 1.39 |  | 79.7 | 0.3 | 1.38 |  | 79.5 | 0.4 | 2.15 |
| Total Earning Assets ${ }^{4}$ | 10,378.3 | 123.2 | 4.77 |  | 9,577.0 | 134.4 | 5.60 |  | 9,856.4 | 144.9 | 5.89 |
| Cash and Noninterest-Bearing Deposits | 243.4 |  |  |  | 252.3 |  |  |  | 294.1 |  |  |
| Other Assets | 474.6 |  |  |  | 478.5 |  |  |  | 493.4 |  |  |
| Total Assets | \$ 11,096.3 |  |  |  | \$ 10,307.8 |  |  |  | \$ 10,643.9 |  |  |

Interest-Bearing Liabilities
Interest-Bearing Deposits

| Demand | \$ 1,888.6 | 0.3 | 0.06 | \$ | 1,747.3 | 0.7 | 0.16 |  | \$ 1,550.9 | 2.3 | 0.59 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Savings | 3,533.0 | 8.2 | 0.94 |  | 2,827.9 | 6.4 | 0.90 |  | 2,755.2 | 9.2 | 1.35 |
| Time | 1,500.8 | 8.5 | 2.30 |  | 1,561.6 | 9.8 | 2.51 |  | 1,747.2 | 16.0 | 3.67 |
| Total Interest-Bearing Deposits | 6,922.4 | 17.0 | 1.00 |  | 6,136.8 | 16.9 | 1.10 |  | 6,053.3 | 27.5 | 1.82 |
| Short-Term Borrowings | 18.7 | - | 0.11 |  | 166.4 | 0.3 | 0.66 |  | 79.7 | 0.7 | 3.31 |
| Securities Sold Under Agreements to Repurchase | 935.4 | 6.7 | 2.85 |  | 1,032.2 | 8.0 | 3.04 |  | 1,164.2 | 10.6 | 3.63 |
| Long-Term Debt | 148.2 | 2.2 | 5.88 |  | 204.0 | 3.1 | 6.09 |  | 239.8 | 3.7 | 6.25 |
| Total Interest-Bearing Liabilities | 8,024.7 | 25.9 | 1.30 |  | 7,539.4 | 28.3 | 1.49 |  | 7,537.0 | 42.5 | 2.26 |
| Net Interest Income |  | \$ 97.3 |  |  |  | \$ 106.1 |  |  |  | \$ 102.4 |  |
| Interest Rate Spread |  |  | 3.47 |  |  |  | 4.11 | \% |  |  | 3.63 |
| Net Interest Margin |  |  | 3.76 |  |  |  | 4.43 | \% |  |  | 4.17 |
| Noninterest-Bearing Demand Deposits | 1,829.0 |  |  |  | 1,587.5 |  |  |  | 1,899.2 |  |  |
| Other Liabilities | 424.4 |  |  |  | 381.5 |  |  |  | 437.5 |  |  |
| Shareholders' Equity | 818.2 |  |  |  | 799.4 |  |  |  | 770.2 |  |  |
| Total Liabilities and Shareholders' Equity | \$ 11,096.3 |  |  |  | 10,307.8 |  |  |  | \$ 10,643.9 |  |  |

[^3]
## Bank of Hawaii Corporation and Subsidiaries

Analysis of Change in Net Interest Income - Taxable Equivalent Basis (Unaudited)
Three Months Ended March 31, 2009
Compared to December 31, 2008

| (dollars in millions) | compar |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Volume ${ }^{1}$ |  |  | Rate ${ }^{1}$ |  | Time ${ }^{1}$ |  | Total |
| Change in Interest Income: |  |  |  |  |  |  |  |  |
| Funds Sold | \$ | 0.6 | \$ | - | \$ | - | \$ | 0.6 |
| Investment Securities |  |  |  |  |  |  |  |  |
| Trading |  | (0.5) |  | (0.1) |  | - |  | (0.6) |
| Available-for-Sale |  | 1.5 |  | (2.8) |  | (0.8) |  | (2.1) |
| Held-to-Maturity |  | (0.1) |  | - |  | - |  | (0.1) |
| Loans Held for Sale |  | 0.1 |  | - |  | - |  | 0.1 |
| Loans and Leases |  |  |  |  |  |  |  |  |
| Commercial and Industrial |  | (0.5) |  | (2.5) |  | (0.3) |  | (3.3) |
| Commercial Mortgage |  | 0.1 |  | (1.1) |  | (0.2) |  | (1.2) |
| Construction |  | - |  | (0.4) |  | (0.1) |  | (0.5) |
| Commercial Lease Financing |  | - |  | (1.2) |  | - |  | (1.2) |
| Residential Mortgage |  | - |  | (0.1) |  | (0.8) |  | (0.9) |
| Home Equity |  | - |  | (0.9) |  | - |  | (0.9) |
| Automobile |  | (0.5) |  | (0.1) |  | (0.1) |  | (0.7) |
| Other ${ }^{2}$ |  | (0.1) |  | (0.3) |  | - |  | (0.4) |
| Total Loans and Leases |  | (1.0) |  | (6.6) |  | (1.5) |  | (9.1) |
| Total Change in Interest Income |  | 0.6 |  | (9.5) |  | (2.3) |  | (11.2) |

Change in Interest Expense:
Interest-Bearing Deposits

| Demand |  | - |  | (0.4) |  | - |  | (0.4) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Savings |  | 1.6 |  | 0.3 |  | (0.1) |  | 1.8 |
| Time |  | (0.3) |  | (0.8) |  | (0.2) |  | (1.3) |
| Total Interest-Bearing Deposits |  | 1.3 |  | (0.9) |  | (0.3) |  | 0.1 |
| Short-Term Borrowings |  | (0.1) |  | (0.2) |  | - |  | (0.3) |
| Securities Sold Under Agreements to Repurchase |  | (0.7) |  | (0.4) |  | (0.2) |  | (1.3) |
| Long-Term Debt |  | (0.7) |  | (0.1) |  | (0.1) |  | (0.9) |
| Total Change in Interest Expense |  | (0.2) |  | (1.6) |  | (0.6) |  | (2.4) |
| Change in Net Interest Income | \$ | 0.8 | \$ | (7.9) | \$ | (1.7) | \$ | (8.8) |

[^4]
## Bank of Hawaii Corporation and Subsidiaries

Analysis of Change in Net Interest Income - Taxable Equivalent Basis (Unaudited)
Table 7b


Change in Interest Expense:
Interest-Bearing Deposits

| Demand |  | 0.4 |  | (2.4) |  | (2.0) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Savings |  | 2.2 |  | (3.2) |  | (1.0) |
| Time |  | (2.1) |  | (5.4) |  | (7.5) |
| Total Interest-Bearing Deposits |  | 0.5 |  | (11.0) |  | (10.5) |
| Short-Term Borrowings |  | (0.3) |  | (0.4) |  | (0.7) |
| Securities Sold Under Agreements to Repurchase |  | (1.9) |  | (2.0) |  | (3.9) |
| Long-Term Debt |  | (1.3) |  | (0.2) |  | (1.5) |
| Total Change in Interest Expense |  | (3.0) |  | (13.6) |  | (16.6) |
| Change in Net Interest Income | \$ | 0.4 | \$ | (5.5) | \$ | (5.1) |

[^5]
## Bank of Hawaii Corporation and Subsidiaries

Salaries and Benefits (Unaudited)
Table 8

| (dollars in thousands) | Three Months Ended |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { March 31, } \\ 2009 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2008 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { March 31, } \\ 2008 \end{gathered}$ |  |
| Salaries | \$ | 29,845 | \$ | 31,328 | \$ | 28,903 |
| Incentive Compensation |  | 3,292 |  | 3,011 |  | 6,267 |
| Share-Based Compensation and Cash for Stock Grants |  | 787 |  | 1,097 |  | 6,288 |
| Commission Expense |  | 2,255 |  | 1,423 |  | 1,873 |
| Retirement and Other Benefits |  | 4,619 |  | 2,838 |  | 5,226 |
| Payroll Taxes |  | 3,500 |  | 2,108 |  | 3,414 |
| Medical, Dental, and Life Insurance |  | 2,664 |  | 1,589 |  | 2,499 |
| Separation Expense |  | 66 |  | 343 |  | 1,003 |
| Total Salaries and Benefits | \$ | 47,028 | \$ | 43,737 | \$ | 55,473 |

## Bank of Hawaii Corporation and Subsidiaries

Loan and Lease Portfolio Balances (Unaudited)
Table 9

| (dollars in thousands) |  | $\begin{array}{r} \text { March 31, } \\ 2009 \end{array}$ |  | $\begin{array}{r} \text { December 31, } \\ 2008 \end{array}$ | September 30, $2008{ }^{1}$ |  |  | $\begin{array}{r} \text { June } 30, \\ 2008{ }^{1} \end{array}$ |  | $\begin{array}{r} \text { March 31, } \\ 2008{ }^{1} \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial |  |  |  |  |  |  |  |  |  |  |
| Commercial and Industrial | \$ | 1,000,640 | \$ | 1,053,781 | \$ | 1,077,314 | \$ | 1,052,319 | \$ | 1,079,772 |
| Commercial Mortgage |  | 726,193 |  | 740,779 |  | 708,961 |  | 680,784 |  | 650,638 |
| Construction |  | 153,754 |  | 153,952 |  | 153,364 |  | 168,678 |  | 190,521 |
| Lease Financing |  | 454,822 |  | 468,140 |  | 467,279 |  | 471,443 |  | 465,945 |
| Total Commercial |  | 2,335,409 |  | 2,416,652 |  | 2,406,918 |  | 2,373,224 |  | 2,386,876 |
| Consumer |  |  |  |  |  |  |  |  |  |  |
| Residential Mortgage |  | 2,402,061 |  | 2,461,824 |  | 2,478,925 |  | 2,485,558 |  | 2,506,594 |
| Home Equity |  | 1,016,381 |  | 1,033,221 |  | 1,004,437 |  | 989,683 |  | 990,759 |
| Automobile |  | 343,642 |  | 369,789 |  | 395,015 |  | 413,338 |  | 430,920 |
| Other ${ }^{2}$ |  | 241,233 |  | 248,747 |  | 254,163 |  | 256,325 |  | 264,188 |
| Total Consumer |  | 4,003,317 |  | 4,113,581 |  | 4,132,540 |  | 4,144,904 |  | 4,192,461 |
| Total Loans and Leases | \$ | 6,338,726 | \$ | 6,530,233 | \$ | 6,539,458 | \$ | 6,518,128 | \$ | 6,579,337 |

Air Transportation Credit Exposure ${ }^{3}$ (Unaudited)

| (dollars in thousands) |  | $\begin{array}{r} \text { March 31, } \\ 2009 \end{array}$ |  | December 31, 2008 | September 30, 2008 |  |  | $\begin{array}{r} \text { June 30, } \\ 2008 \\ \hline \end{array}$ |  | $\begin{array}{r} \text { March 31, } \\ 2008 \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Passenger Carriers Based In the United States | \$ | 56,876 | \$ | 60,189 | \$ | 60,260 | \$ | 60,603 | \$ | 61,190 |
| Passenger Carriers Based Outside the United States |  | 5,433 |  | 5,672 |  | 5,809 |  | 7,161 |  | 7,258 |
| Cargo Carriers |  | 13,994 |  | 13,831 |  | 13,689 |  | 13,568 |  | 13,472 |
| Total Air Transportation Credit Exposure | \$ | 76,303 | \$ | 79,692 | \$ | 79,758 | \$ | 81,332 | \$ | 81,920 |

Deposits (Unaudited)

| (dollars in thousands) |  | $\begin{array}{r} \text { March 31, } \\ 2009 \end{array}$ |  | December 31, 2008 | September 30, 2008 |  |  | $\begin{array}{r} \text { June } 30, \\ 2008 \\ \hline \end{array}$ |  | $\begin{array}{r} \text { March 31, } \\ 2008 \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Consumer |  | 4,702,494 |  | 4,593,248 |  | 4,460,965 |  | 4,463,632 |  | 4,605,743 |
| Commercial |  | 3,645,842 |  | 3,221,668 |  | 2,835,699 |  | 3,013,234 |  | 3,174,676 |
| Public and Other |  | 864,455 |  | 477,182 |  | 361,820 |  | 427,124 |  | 322,436 |
| Total Deposits | \$ | 9,212,791 | \$ | 8,292,098 | \$ | 7,658,484 | \$ | 7,903,990 | \$ | 8,102,855 |

[^6]
## Bank of Hawaii Corporation and Subsidiaries

| Non-Performing Assets and A |  | Due 90 |  | s or More (U |  | udited) |  |  |  | Table 10 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (dollars in thousands) | March 31, 2009 |  | $\begin{array}{r} \text { December 31, } \\ 2008 \\ \hline \end{array}$ |  | September 30, 2008 |  | $\begin{array}{r} \text { June } 30, \\ 2008 \\ \hline \end{array}$ |  | March 31, 2008 |  |
| Non-Performing Assets |  |  |  |  |  |  |  |  |  |  |
| Non-Accrual Loans and Leases |  |  |  |  |  |  |  |  |  |  |
| Commercial |  |  |  |  |  |  |  |  |  |  |
| Commercial and Industrial | \$ | 21,839 | \$ | 3,869 | \$ | 574 | \$ | 1,119 | \$ | 794 |
| Construction |  | 5,001 |  | 5,001 |  | - |  | - |  |  |
| Lease Financing |  | 910 |  | 133 |  | 149 |  | 329 |  | 504 |
| Total Commercial |  | 27,750 |  | 9,003 |  | 723 |  | 1,448 |  | 1,298 |
| Consumer |  |  |  |  |  |  |  |  |  |  |
| Residential Mortgage |  | 9,230 |  | 3,904 |  | 3,749 |  | 3,784 |  | 3,235 |
| Home Equity |  | 1,620 |  | 1,614 |  | 1,162 |  | 1,189 |  | 1,187 |
| Other ${ }^{1}$ |  | 1,383 |  | - |  | - |  | 30 |  | 31 |
| Total Consumer |  | 12,233 |  | 5,518 |  | 4,911 |  | 5,003 |  | 4,453 |
| Total Non-Accrual Loans and Leases |  | 39,983 |  | 14,521 |  | 5,634 |  | 6,451 |  | 5,751 |
| Foreclosed Real Estate |  | 346 |  | 428 |  | 293 |  | 229 |  | 294 |
| Total Non-Performing Assets | \$ | 40,329 | \$ | 14,949 | \$ | 5,927 | \$ | 6,680 | \$ | 6,045 |

## Accruing Loans and Leases Past Due 90 Days or More


${ }^{1}$ Comprised of other revolving credit, installment, and lease financing.

## Bank of Hawaii Corporation and Subsidiaries

Reserve for Credit Losses (Unaudited)
Table 11

| (dollars in thousands) | Three Months Ended |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{array}{r} \text { March 31, } \\ 2009 \\ \hline \end{array}$ |  | December 31,2008 |  |  | $\begin{array}{r} \text { March 31, } \\ 2008 \end{array}$ |
| Balance at Beginning of Period | \$ | 128,667 | \$ | 120,667 | \$ | 96,167 |
| Loans and Leases Charged-Off |  |  |  |  |  |  |
| Commercial |  |  |  |  |  |  |
| Commercial and Industrial |  | $(6,464)$ |  | $(3,490)$ |  | $(1,389)$ |
| Construction |  | - |  | $(1,932)$ |  | - |
| Lease Financing |  | (20) |  | - |  | (134) |
| Consumer |  |  |  |  |  |  |
| Residential Mortgage |  | (827) |  | (192) |  | - |
| Home Equity |  | $(2,316)$ |  | (732) |  | (806) |
| Automobile |  | $(2,982)$ |  | $(3,277)$ |  | $(2,915)$ |
| Other ${ }^{1}$ |  | $(3,577)$ |  | $(2,363)$ |  | $(2,803)$ |
| Total Loans and Leases Charged-Off |  | $(16,186)$ |  | $(11,986)$ |  | $(8,047)$ |


| Recoveries on Loans and Leases Previously Charged-Off |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial |  |  |  |  |  |  |
| Commercial and Industrial |  | 542 |  | 227 |  | 986 |
| Lease Financing |  | 2 |  | 3 |  | 3 |
| Consumer |  |  |  |  |  |  |
| Residential Mortgage |  | 145 |  | 13 |  | 78 |
| Home Equity |  | 96 |  | 25 |  | 21 |
| Automobile |  | 727 |  | 622 |  | 796 |
| Other ${ }^{1}$ |  | 705 |  | 538 |  | 736 |
| Total Recoveries on Loans and Leases Previously Charged-Off |  | 2,217 |  | 1,428 |  | 2,620 |
| Net Loans and Leases Charged-Off |  | $(13,969)$ |  | $(10,558)$ |  | $(5,427)$ |
| Provision for Credit Losses |  | 24,887 |  | 18,558 |  | 14,427 |
| Provision for Unfunded Commitments |  | 250 |  | - |  | - |
| Balance at End of Period ${ }^{2}$ | \$ | 139,835 | \$ | 128,667 | \$ | 105,167 |

## Components

| Allowance for Loan and Lease Losses | $\$$ | 134,416 | $\$$ | 123,498 | $\$$ |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Reserve for Unfunded Commitments | 5,419 | 99,998 |  |  |  |
| Total Reserve for Credit Losses | $\$$ | 139,835 | $\$$ | 128,667 | $\$$ |
|  |  |  |  |  |  |

Ratio of Net Loans and Leases Charged-Off to

| Average Loans and Leases Outstanding (annualized) | $0.88 \%$ | $0.64 \%$ |
| :---: | :---: | :---: |
| Ratio of Allowance for Loan and Lease Losses to Loans and Leases Outstanding | $2.12 \%$ | $1.89 \%$ |

[^7]Bank of Hawaii Corporation and Subsidiaries
Business Segments Selected Financial Information (Unaudited)
Table 12

|  | Retail | Commercial | Investment | Treasury | Consolidated |
| :--- | ---: | ---: | ---: | ---: | ---: |
| (dollars in thousands) | Banking | Banking | Services | and Other | Total |

## Three Months Ended March 31, 2009

| Net Interest Income (Loss) | \$ | 54,081 | \$ | 40,906 | \$ | 3,992 | \$ | $(1,917)$ | \$ | 97,062 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Provision for Credit Losses |  | 14,516 |  | 9,809 |  | 804 |  | (242) |  | 24,887 |
| Net Interest Income (Loss) After Provision for Credit Losses |  | 39,565 |  | 31,097 |  | 3,188 |  | $(1,675)$ |  | 72,175 |
| Noninterest Income |  | 31,982 |  | 20,414 |  | 14,443 |  | 3,526 |  | 70,365 |
| Noninterest Expense |  | $(45,297)$ |  | $(24,549)$ |  | $(16,559)$ |  | $(1,528)$ |  | $(87,933)$ |
| Income Before Provision for Income Taxes |  | 26,250 |  | 26,962 |  | 1,072 |  | 323 |  | 54,607 |
| Provision for Income Taxes |  | $(9,727)$ |  | $(9,935)$ |  | (396) |  | 1,491 |  | $(18,567)$ |
| Net Income | \$ | 16,523 | \$ | 17,027 | \$ | 676 | \$ | 1,814 | \$ | 36,040 |
| Total Assets as of March 31, 2009 | \$ | 3,582,200 | \$ | 2,887,927 | \$ | 256,962 | \$ | 4,721,039 | \$ | 11,448,128 |

Three Months Ended March 31, $2008{ }^{1}$

| Net Interest Income (Loss) | \$ | 58,426 | \$ | 42,835 | \$ | 3,870 | \$ | $(2,951)$ | \$ | 102,180 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Provision for Credit Losses |  | 7,952 |  | 7,226 |  | - |  | (751) |  | 14,427 |
| Net Interest Income (Loss) After Provision for Credit Losses |  | 50,474 |  | 35,609 |  | 3,870 |  | $(2,200)$ |  | 87,753 |
| Noninterest Income |  | 28,547 |  | 22,249 |  | 18,261 |  | 17,068 |  | 86,125 |
| Noninterest Expense |  | $(43,769)$ |  | $(24,721)$ |  | $(16,863)$ |  | $(8,079)$ |  | $(93,432)$ |
| Income Before Provision for Income Taxes |  | 35,252 |  | 33,137 |  | 5,268 |  | 6,789 |  | 80,446 |
| Provision for Income Taxes |  | $(13,043)$ |  | $(12,301)$ |  | $(1,949)$ |  | 4,062 |  | $(23,231)$ |
| Net Income | \$ | 22,209 | \$ | 20,836 | \$ | 3,319 | \$ | 10,851 | \$ | 57,215 |
| Total Assets as of March 31, $2008{ }^{1}$ | \$ | 3,681,581 | \$ | 3,066,272 | \$ | 232,882 | \$ | 3,842,066 | \$ | 10,822,801 |

[^8]|  | Three Months Ended |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| (dollars in thousands, except per share amounts) | March 31, | December 31, | September 30, | June 30, | March 31, |

Quarterly Operating Results

| Interest and Fees on Loans and Leases | \$ | 86,592 | \$ | 95,598 | \$ | 92,744 | \$ | 97,959 | \$ | 104,413 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income on Investment Securities |  |  |  |  |  |  |  |  |  |  |
| Trading |  | 594 |  | 1,152 |  | 1,174 |  | 1,209 |  | 1,160 |
| Available-for-Sale |  | 32,301 |  | 34,352 |  | 35,152 |  | 35,321 |  | 34,251 |
| Held-to-Maturity |  | 2,567 |  | 2,735 |  | 2,870 |  | 3,033 |  | 3,239 |
| Deposits |  | 10 |  | 25 |  | 33 |  | 204 |  | 195 |
| Funds Sold |  | 577 |  | 48 |  | 141 |  | 420 |  | 992 |
| Other |  | 276 |  | 276 |  | 490 |  | 489 |  | 426 |
| Total Interest Income |  | 122,917 |  | 134,186 |  | 132,604 |  | 138,635 |  | 144,676 |
| Interest Expense |  |  |  |  |  |  |  |  |  |  |
| Deposits |  | 17,025 |  | 16,960 |  | 17,736 |  | 20,238 |  | 27,465 |
| Securities Sold Under Agreements to Repurchase |  | 6,652 |  | 7,984 |  | 7,675 |  | 7,488 |  | 10,617 |
| Funds Purchased |  | 5 |  | 175 |  | 507 |  | 270 |  | 633 |
| Short-Term Borrowings |  | - |  | 103 |  | 13 |  | 12 |  | 34 |
| Long-Term Debt |  | 2,173 |  | 3,110 |  | 3,098 |  | 3,459 |  | 3,747 |
| Total Interest Expense |  | 25,855 |  | 28,332 |  | 29,029 |  | 31,467 |  | 42,496 |
| Net Interest Income |  | 97,062 |  | 105,854 |  | 103,575 |  | 107,168 |  | 102,180 |
| Provision for Credit Losses |  | 24,887 |  | 18,558 |  | 20,358 |  | 7,172 |  | 14,427 |
| Net Interest Income After Provision for Credit Losses |  | 72,175 |  | 87,296 |  | 83,217 |  | 99,996 |  | 87,753 |
| Noninterest Income |  |  |  |  |  |  |  |  |  |  |
| Trust and Asset Management |  | 11,632 |  | 12,275 |  | 14,193 |  | 15,460 |  | 15,086 |
| Mortgage Banking |  | 8,678 |  | 508 |  | 621 |  | 2,738 |  | 4,297 |
| Service Charges on Deposit Accounts |  | 13,386 |  | 13,306 |  | 13,045 |  | 12,411 |  | 12,083 |
| Fees, Exchange, and Other Service Charges |  | 14,976 |  | 14,897 |  | 15,604 |  | 16,103 |  | 15,391 |
| Investment Securities Gains, Net |  | 56 |  | 86 |  | 159 |  | 157 |  | 130 |
| Insurance |  | 5,641 |  | 5,953 |  | 5,902 |  | 5,590 |  | 7,130 |
| Other |  | 15,996 |  | 7,438 |  | 7,462 |  | 8,080 |  | 32,008 |
| Total Noninterest Income |  | 70,365 |  | 54,463 |  | 56,986 |  | 60,539 |  | 86,125 |
| Noninterest Expense |  |  |  |  |  |  |  |  |  |  |
| Salaries and Benefits |  | 47,028 |  | 43,737 |  | 46,764 |  | 45,984 |  | 55,473 |
| Net Occupancy |  | 10,328 |  | 11,548 |  | 11,795 |  | 11,343 |  | 10,443 |
| Net Equipment |  | 4,316 |  | 4,573 |  | 4,775 |  | 4,474 |  | 4,321 |
| Professional Fees |  | 2,549 |  | 3,040 |  | 3,270 |  | 2,588 |  | 2,613 |
| Other |  | 23,712 |  | 19,792 |  | 20,186 |  | 19,473 |  | 20,582 |
| Total Noninterest Expense |  | 87,933 |  | 82,690 |  | 86,790 |  | 83,862 |  | 93,432 |
| Income Before Provision for Income Taxes |  | 54,607 |  | 59,069 |  | 53,413 |  | 76,673 |  | 80,446 |
| Provision for Income Taxes |  | 18,567 |  | 19,762 |  | 6,004 |  | 28,391 |  | 23,231 |
| Net Income | \$ | 36,040 | \$ | 39,307 | \$ | 47,409 | \$ | 48,282 | \$ | 57,215 |

Basic Earnings Per Share
Diluted Earnings Per Share

## Balance Sheet Totals

| Loans and Leases | \$ 6,338,726 |  | \$ 6,530,233 |  | \$ | 6,539,458 |  | \$ 6,518,128 |  | \$ 6,579,337 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total Assets | 11,448,128 |  | 10,763,475 |  |  | 10,335,047 |  | 10,371,149 |  | 10,822,801 |
| Total Deposits | 9,212,791 |  | 8,292,098 |  |  | 7,658,484 |  | 7,903,990 |  | 8,102,855 |
| Total Shareholders' Equity | 833,935 |  | 790,704 |  |  | 780,020 |  | 767,558 |  | 766,747 |
| Performance Ratios |  |  |  |  |  |  |  |  |  |  |
| Return on Average Assets | 1.32 | \% | 1.52 | \% |  | 1.82 | \% | 1.85 | \% | 2.16 |
| Return on Average Shareholders' Equity | 17.86 |  | 19.56 |  |  | 24.17 |  | 24.82 |  | 29.88 |
| Efficiency Ratio ${ }^{2}$ | 52.52 |  | 51.58 |  |  | 54.05 |  | 50.01 |  | 49.62 |
| Net Interest Margin ${ }^{3}$ | 3.76 |  | 4.43 |  |  | 4.33 |  | 4.41 |  | 4.17 |

[^9]
[^0]:    ${ }^{1}$ Efficiency ratio is defined as noninterest expense divided by total revenue (net interest income and total noninterest income)
    ${ }^{2}$ Operating leverage is defined as the percentage change in income before the provision for credit losses and the provision for income taxes. Measures are presented on a linked quarter basis.
    ${ }^{3}$ Net interest margin is defined as net interest income, on a taxable equivalent basis, as a percentage of average earning assets.
    ${ }^{4}$ Dividend payout ratio is defined as dividends declared per share divided by basic earnings per share.
    ${ }^{5}$ Leverage ratio as of March 31, 2008 was revised from 6.99\%
    ${ }^{6}$ Tangible common equity, a non-GAAP financial measure, is defined by the Company as shareholders' equity minus goodwill and intangible assets. Intangible assets are included as a component of other assets in the Consolidated Statements of Condition (Unaudited).

[^1]:    ${ }^{1}$ Certain prior period information has been reclassified to conform to current presentation.

[^2]:    ${ }^{1}$ Certain prior period information has been reclassified to conform to current presentation.

[^3]:    ${ }^{1}$ Certain prior period information has been reclassified to conform to current presentation.
    ${ }^{2}$ Non-performing loans and leases are included in the respective average loan and lease balances. Income, if any, on such loans and leases is recognized on a cash basis.
    ${ }^{3}$ Comprised of other consumer revolving credit, installment, and consumer lease financing.
    
    December 31, 2008, and March 31, 2008, respectively.

[^4]:    ${ }^{1}$ The changes for each category of interest income and expense are allocated between the portion of changes attributable to the variance in volume, rate, and time for that category
    ${ }^{2}$ Comprised of other consumer revolving credit, installment, and consumer lease financing.

[^5]:    ${ }^{1}$ The changes for each category of interest income and expense are allocated between the portion of changes attributable to the variance in volume and rate for that category
    ${ }^{2}$ Comprised of other consumer revolving credit, installment, and consumer lease financing.

[^6]:    ${ }^{1}$ Certain prior period information has been reclassified to conform to current presentation.
    ${ }^{2}$ Comprised of other revolving credit, installment, and lease financing.
    ${ }^{3}$ Exposure includes loans, leveraged leases and operating leases.

[^7]:    ${ }^{1}$ Comprised of other revolving credit, installment, and lease financing
    ${ }^{2}$ Included in this analysis is activity related to the Company's reserve for unfunded commitments, which is separately recorded in other liabilities in the Consolidated Statements of Condition (Unaudited).

[^8]:    ${ }^{1}$ Certain prior period information has been reclassified to conform to the current presentation.

[^9]:    ${ }^{1}$ Certain prior period information has been reclassified to conform to current presentation.
    ${ }^{2}$ The efficiency ratio is defined as noninterest expense divided by total revenue (net interest income and noninterest income).
    ${ }^{3}$ The net interest margin is defined as net interest income, on a fully-taxable equivalent basis, as a percentage of average earning assets.

