

NYSE: BOH

Ah Bank of Hawaii

Corporation

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### Bank of Hawaii Corporation Second Quarter 2018 Financial Results

- Diluted Earnings Per Share \$1.30
- Net Income \$54.7 Million
- Board of Directors Approves Dividend of \$0.60 Per Share

#### FOR IMMEDIATE RELEASE

**HONOLULU, HI** (July 23, 2018) -- Bank of Hawaii Corporation (NYSE: BOH) today reported diluted earnings per share of \$1.30 for the second quarter of 2018, up from diluted earnings per share of \$1.28 in the previous quarter, and up from diluted earnings per share of \$1.05 in the same quarter last year. Net income for the second quarter of 2018 was \$54.7 million compared with net income of \$54.0 million in the first quarter of 2018 and net income of \$44.7 million in the second quarter of 2017.

Loan and lease balances increased to \$10.1 billion at June 30, 2018, up 1.4 percent from March 31, 2018, and up 7.1 percent compared with June 30, 2017. Total deposits were \$14.9 billion at the end of the second quarter, down slightly from March 31, 2018 due to the planned decline in public time deposits. Total deposits were up 1.1 percent compared with June 30, 2017.

"Bank of Hawaii Corporation continued to perform well during the second quarter of 2018," said Peter Ho, Chairman, President and CEO. "Loans continued to grow, our margin expanded, asset quality remains strong, and we maintained our disciplined approach to risk and capital management."

The return on average assets for the second quarter of 2018 was 1.30 percent, up from 1.29 percent in the previous quarter and 1.09 percent in the same quarter last year. The return on average equity for the second quarter of 2018 was 17.68 percent down slightly from 17.74 percent for the first quarter of 2018 and up from 14.87 percent for the second quarter of 2017. The efficiency ratio for the second quarter of 2018 was 56.12 percent compared with 57.91 percent in the previous quarter and 55.99 percent in the same quarter last year.

For the six-month period ended June 30, 2018, net income was \$108.8 million, an increase of \$13.0 million from net income of \$95.8 million during the same period last year. Diluted earnings per share were \$2.57 for the first half of 2018, an increase from diluted earnings per share of \$2.24 for the first half of 2017. The return on average assets for the six-month period ended June 30, 2018 was 1.29 percent compared with 1.17 percent for the same six months in 2017. The year-to-date return on average equity was 17.71 percent for the first half of 2018 compared with 16.22 percent for the six-month period ended June 30, 2017. The efficiency ratio for the first half of 2018 was 57.01 percent compared with 54.67 percent in the same period last year.

#### **Financial Highlights**

Net interest income, on a taxable equivalent basis, for the second quarter of 2018 was \$121.8 million, an increase of \$1.5 million compared with net interest income of \$120.3 million in the first quarter of 2018 and an increase of \$6.5 million compared with net interest income of \$115.3 million in the second quarter of 2017. Net interest income for the first half of 2018 was \$242.1 million, an increase of \$13.8 million compared with net interest income of \$228.3 million for the first half of 2017. Analyses of the changes in net interest income are included in Tables 8a, 8b and 8c.

The net interest margin was 3.04 percent for the second quarter of 2018, up 4 basis points from the net interest margin of 3.00 percent in the previous quarter and a 12 basis point increase from the net interest margin of 2.92 percent in the second quarter of 2017. The net interest margin for the first six months of 2018 was 3.02 percent compared with 2.90 percent for the same six-month period last year.

Results for the second quarter of 2018 included a provision for credit losses of \$3.5 million compared with a provision for credit losses of \$4.1 million in the previous quarter and a provision for credit losses of \$4.3 million in the same quarter last year. The provision for credit losses during the first half of 2018 was \$7.6 million compared with \$8.7 million during the same period in 2017.

Noninterest income was \$41.3 million in the second quarter of 2018, a decrease of \$2.7 million compared with noninterest income of \$44.0 million in the first quarter of 2018 and a decrease of \$3.9 million compared with noninterest income of \$45.2 million in the second quarter of 2017. Noninterest income during the second quarter of 2018 included a negative adjustment of \$1.0 million related to a change in the Visa Class B conversion ratio. Noninterest income in the first quarter of 2018 included \$2.8 million resulting from a low-income housing investment sale and distribution. There were no significant items in noninterest income during the second quarter of 2017. The decrease compared with the second quarter last year was primarily due to lower mortgage banking income and a decline in service charges. Noninterest income for the first half of 2018 was \$85.3 million, a decrease of \$15.9 million compared with noninterest income of \$101.2 million for the first half of 2017. Noninterest income in the first half of 2017 included a gain of \$12.5 million resulting from the sale of 90,000 Visa Class B shares.

Noninterest expense was \$90.8 million in the second quarter of 2018, a decrease of \$3.6 million compared with noninterest expense of \$94.4 million in the first quarter of 2018 and an increase of \$2.6 million compared with noninterest expense of \$88.2 million in the second quarter last year. There were no significant items in noninterest expense during the second quarter of 2018 or the second quarter of 2017. Noninterest expense in the first quarter of 2018 included seasonal payroll expenses of approximately \$2.5 million, a legal reserve of \$2.0 million, and severance expenses of \$1.0 million. Noninterest expense for the first half of 2018 was \$185.2 million, an increase of \$8.4 million compared with \$176.8 million for the first half of 2017. Adjusted for the legal reserve and severance, the increase is largely related to salaries and benefits, including minimum wage increases. An analysis of noninterest expenses related to salaries and benefits is included in Table 9.

The effective tax rate for the second quarter of 2018 was 18.94 percent compared with 16.19 percent in the previous quarter and 31.37 percent in the same quarter last year. The lower effective tax rate in the first and second quarters of 2018 was primarily due to the reduction in the federal corporate tax rate from 35 percent to 21 percent as a result of the Tax Cuts and Jobs Act. The tax rate during the first quarter of 2018 was also favorably impacted by a \$2.0 million adjustment to the Company's low-income housing investments. The effective tax rate for the first half of 2018 was 17.60 percent compared with 30.50 percent during the same period last year.

The Company's business segments are defined as Retail Banking, Commercial Banking, Investment Services and Private Banking, and Treasury & Other. Their results are determined based on the Company's internal financial management reporting process and organizational structure. Selected financial information for the business segments is included in Tables 13a and 13b.

#### **Asset Quality**

The Company's asset quality continued to remain solid during the second quarter of 2018. Total non-performing assets were \$15.2 million at June 30, 2018, down from non-performing assets of \$15.7 million at March 31, 2018 and down from non-performing assets of \$16.4 million at June 30, 2017. As a percentage of total loans and leases, including foreclosed real estate, non-performing assets were 0.15 percent at the end of the second quarter of 2018, down from 0.16 percent at the end of the first quarter of 2018 and down from 0.17 percent at the end of the second quarter last year.

Accruing loans and leases past due 90 days or more were \$13.3 million at June 30, 2018, up from \$8.2 million at March 31, 2018 and \$7.0 million at June 30, 2017. Restructured loans not included in non-accrual loans or accruing loans past due 90 days or more were \$50.2 million at June 30, 2018, down from \$56.7 million at March 31, 2018 and down from \$53.2 million at June 30, 2017. More information on non-performing assets and accruing loans and leases past due 90 days or more is presented in Table 11.

Net loan and lease charge-offs during the second quarter of 2018 were \$3.3 million or 0.13 percent annualized of total average loans and leases outstanding. Loan and lease charge-offs of \$5.7 million during the quarter were partially offset by recoveries of \$2.4 million. Net charge-offs during the first quarter of 2018 were \$3.5 million or 0.15 percent annualized of total average loans and leases outstanding and comprised of \$6.0 million in charge-offs and recoveries of \$2.5 million. Net charge-offs during the second quarter of 2017 were \$3.0 million or 0.13 percent annualized of total average loans and leases outstanding and comprised of \$5.5 million in charge-offs and recoveries of \$2.5 million. Net charge-offs during the first half of 2018 were \$6.8 million or 0.14 percent annualized of total average loans and leases outstanding compared with net charge-offs of \$6.6 million or 0.15 percent annualized of total average loans and leases outstanding for the first half of 2017.

The allowance for loan and lease losses increased to \$108.2 million at June 30, 2018 compared with \$107.9 million at March 31, 2018 and \$106.4 million at June 30, 2017. The ratio of the allowance for loan and lease losses to total loans and leases was 1.08 percent at June 30, 2018, a decrease of 1 basis point from the previous quarter and 5 basis points from the second quarter last year. The allowance for loan and lease losses at June 30, 2018 is commensurate with the Company's strong asset quality and the Hawaii economy. The reserve for unfunded commitments of \$6.8 million at June 30, 2018 was unchanged from March 31, 2018 and June 30, 2017. Details of loan and lease charge-offs, recoveries and the components of the total reserve for credit losses are summarized in Table 12.

#### **Other Financial Highlights**

Total assets were \$17.12 billion at June 30, 2018, down slightly from total assets of \$17.14 billion at March 31, 2018 and up from total assets of \$16.98 billion at June 30, 2017. Average total assets were \$16.92 billion during the second quarter of 2018 compared with \$16.96 billion during the previous quarter and \$16.50 billion during the same quarter last year.

The investment securities portfolio was \$5.69 billion at June 30, 2018, down from \$5.97 billion at March 31, 2018 and \$6.10 billion at June 30, 2017. The portfolio remains largely comprised of securities issued by U.S. government agencies and included \$3.60 billion in securities held to maturity and \$2.09 billion in securities available for sale at June 30, 2018.

Total loans and leases were \$10.05 billion at June 30, 2018, up from total loans and leases of \$9.92 billion at March 31, 2018, and up from total loans and leases of \$9.39 billion at June 30, 2017. Average total loans and leases increased to \$9.96 billion during the second quarter of 2018 from \$9.80 billion during the previous quarter and \$9.22 billion during the same quarter last year.

The commercial loan portfolio was \$3.82 billion at June 30, 2018, up from \$3.79 billion at March 31, 2018, and up from \$3.70 billion at June 30, 2017. The consumer loan portfolio increased to \$6.24 billion at June 30, 2018 compared with \$6.12 billion at March 31, 2018 and \$5.68 billion at June 30, 2017. Loan and lease portfolio balances are summarized in Table 10.

Total deposits were \$14.94 billion at June 30, 2018, down from total deposits of \$14.96 billion at March 31, 2018 and up from total deposits of \$14.78 billion at June 30, 2017. Average total deposits were \$14.71 billion during the second quarter of 2018, down slightly from \$14.72 billion during the previous quarter and up from total deposits of \$14.25 billion during the same quarter last year.

Consumer deposits of \$7.67 billion at June 30, 2018 were up slightly from March 31, 2018 and up from \$7.28 billion at June 30, 2017. Commercial deposits of \$5.92 billion at June 30, 2018 also reflected a small increase from commercial deposits of \$5.90 billion at March 31, 2018 and June 30, 2017. Other deposits, including public funds, were \$1.35 billion at June 30, 2018, down from \$1.39 billion at March 31, 2018 and \$1.60 billion at June 30, 2017 largely due to the decline in public time deposits. Deposit balances are summarized in Tables 7a, 7b, and 10.

During the second quarter of 2018, the Company repurchased 292.0 thousand shares of common stock at a total cost of \$24.8 million under its share repurchase program. The average cost was \$84.93 per share repurchased. From the beginning of the share repurchase program initiated during July of 2001 through June 30, 2018, the Company has repurchased 54.6 million shares and returned over \$2.1 billion to shareholders at an average cost of \$38.68 per share. Remaining buyback authority under the share repurchase program was \$81.3 million at June 30, 2018. From July 2 through July 20, 2018, the Company repurchased an additional 68.0 thousand shares of common stock at an average cost of \$84.55 per share.

Total shareholders' equity increased to \$1.25 billion at June 30, 2018 compared with \$1.24 billion at March 31, 2018 and \$1.21 billion at June 30, 2017. The Tier 1 Capital Ratio at June 30, 2018 was 13.27 percent compared with 13.37 percent at March 31, 2018 and 13.34 percent at June 30, 2017. The Tier 1 leverage ratio at June 30, 2018 was 7.53 percent compared with 7.46 percent at March 31, 2018 and 7.37 percent at June 30, 2017.

The Company's Board of Directors declared a quarterly cash dividend of \$0.60 per share on the Company's outstanding shares. The dividend will be payable on September 17, 2018 to shareholders of record at the close of business on August 31, 2018.

#### Hawaii Economy

Economic conditions in Hawaii continue to remain positive due to growing tourism, healthy construction activity, record low unemployment, and a strong real estate market. The statewide seasonally-adjusted unemployment rate in Hawaii continues to remain among the lowest in the United States at 2.1 percent in June 2018 compared to 4.0 percent nationally. For the first five months of 2018, total visitor spending increased 10.9 percent and visitor arrivals increased 8.4 percent compared to the same period in 2017. For the first five months of 2018, all four of Hawaii's largest visitor markets, U.S. West, U.S. East, Japan, and Canada, have reported strong growth compared with the first five months of 2017. For the first six months of 2018, the volume of single-family home sales on Oahu decreased 1.6 percent while the median sales price increased 3.9 percent compared with the same period in 2017. The volume of condominium sales during the first half of 2018 on Oahu increased 1.3 percent and the median sales price was 6.5 percent higher compared with 2017. As of June 30, 2018, months of inventory of single-family homes and condominiums on Oahu remained low at 2.7 months and 3.0 months, respectively. More information on current Hawaii economic trends is presented in Table 15.

#### **Conference Call Information**

The Company will review its second quarter 2018 financial results today at 2:00 p.m. Eastern Time (8:00 a.m. Hawaii Time). The call will be accessible via teleconference and via the investor relations link of Bank of Hawaii Corporation's website, <a href="www.boh.com">www.boh.com</a>. The toll-free number is 1 (844) 543-5235 in the United States and Canada and 1 (703) 318-2209 for other international callers. Use the pass code "Bank of Hawaii" to access the call. A replay will be available for one week beginning approximately 11:00 a.m. Hawaii Time on Monday, July 23, 2018. The replay number is 1 (855) 859-2056 in the United States and Canada and 1 (404) 537-3406 from other international locations. Enter the pass code 2584747 when prompted. Participants can also dial 1 (800) 585-8367 to access the replay. In addition, a replay will be available on the Company's website, <a href="www.boh.com">www.boh.com</a>.

#### **Forward-Looking Statements**

This news release, and other statements made by the Company in connection with it may contain "forward-looking statements", such as forecasts of our financial results and condition, expectations for our operations and business prospects, and our assumptions used in those forecasts and expectations. Do not unduly rely on forward-looking statements. Actual results might differ significantly from our forecasts and expectations because of a variety of factors. More information about these factors is contained in Bank of Hawaii Corporation's Annual Report on Form 10-K for the year ended December 31, 2017, which was filed with the U.S. Securities and Exchange Commission. We have not committed to update forward-looking statements to reflect later events or circumstances.

Bank of Hawaii Corporation is a regional financial services company serving businesses, consumers, and governments in Hawaii, American Samoa, and the West Pacific. The Company's principal subsidiary, Bank of Hawaii, was founded in 1897. For more information about Bank of Hawaii Corporation, see the Company's web site, <a href="https://www.boh.com">www.boh.com</a>.

Financial Highlights Table 1

			Three	Months End	ded			Six Mo	nths E	nded	_
		June 30,		March 31,		June 30,			ine 30	-	
(dollars in thousands, except per share amounts)		2018		2018		2017		2018		2017	_
For the Period:											
Operating Results	_		_		_		_		_		
Net Interest Income	\$	120,496	\$	118,956			\$		\$		
Provision for Credit Losses		3,500		4,125		4,250		7,625		8,650	
Total Noninterest Income		41,298		44,035		45,236		85,333		101,152	
Total Noninterest Expense		90,791		94,384		88,189		185,175		176,757	
Net Income		54,718		54,040		44,662		108,758		95,838	
Basic Earnings Per Share		1.31		1.29		1.05		2.59		2.26	
Diluted Earnings Per Share Dividends Declared Per Share		1.30 0.60		1.28 0.52		1.05 0.50		2.57 1.12		2.24 1.00	
		0.00		0.32		0.30		1.12		1.00	
Performance Ratios		4.00	0/	4.00	0/	4.00	0.4	4.00	0/	4.47	
Return on Average Assets		1.30	%	1.29	%	1.09	%	1.29	%	1.17	
Return on Average Shareholders' Equity		17.68		17.74		14.87		17.71		16.22	
Efficiency Ratio <sup>1</sup>		56.12		57.91		55.99		57.01		54.67	
Net Interest Margin <sup>2</sup>		3.04		3.00		2.92		3.02		2.90	
Dividend Payout Ratio <sup>3</sup>		45.80		40.31		47.62		43.24		44.25	
Average Shareholders' Equity to Average Assets		7.34		7.29		7.30		7.31		7.23	
Average Balances											
Average Loans and Leases	\$	9,962,860	\$	9,803,753			\$	9,883,746	\$		
Average Assets		16,921,820		16,957,430		16,495,925		16,939,527		16,465,435	
Average Deposits		14,709,299		14,720,266		14,253,149		14,714,752		14,236,112	
Average Shareholders' Equity		1,241,672		1,235,550		1,204,837		1,238,628		1,191,157	
Per Share of Common Stock											
Book Value	\$	29.65	\$	29.33	\$	28.45	\$	29.65	\$	28.45	
Tangible Book Value		28.90		28.59		27.72		28.90		27.72	
Market Value											
Closing		83.42		83.10		82.97		83.42		82.97	
High		88.92		89.09		84.99		89.09		90.80	
Low		80.20		78.40		75.92		78.40		75.92	
				June 30	,	March 31	,	December 31,	ı	June 30	,
				2018	3	2018	3	2017	•	2017	<u> </u>
As of Period End:											
Balance Sheet Totals Loans and Leases			\$	10,053,323	\$	9,916,628	\$	9,796,947	\$	9,387,613	
Total Assets			Ψ	17,124,162		17,136,030	Ψ	17,089,052	Ψ	16,981,292	
Total Deposits				14,943,358		14,957,133		14,883,968		14,784,649	
Other Debt				235,681		235,699		260,716		267,904	
Total Shareholders' Equity				1,247,717		1,241,193		1,231,868		1,213,757	
				1,247,717		1,241,190		1,231,000		1,210,707	
Asset Quality Non-Performing Assets			\$	15,157	\$	15,736	\$	16,120	\$	16,368	
Allowance for Loan and Lease Losses			Ψ	108,188		107,938	Ψ	107,346	Ψ	106,353	
Allowance to Loans and Leases Outstanding				1.08		1.09	%	1.10	%	1.13	
Capital Ratios											
Common Equity Tier 1 Capital Ratio				13.27	%	13.37	%	13.24	%	13.34	0
Tier 1 Capital Ratio				13.27		13.37		13.24		13.34	
Total Capital Ratio				14.47		14.58		14.46		14.58	
Tier 1 Leverage Ratio				7.53		7.46		7.26		7.37	
Total Shareholders' Equity to Total Assets				7.29		7.24		7.21		7.15	
Tangible Common Equity to Tangible Assets <sup>4</sup>				7.12		7.07		7.04		6.97	
Tangible Common Equity to Risk-Weighted Assets <sup>4</sup>				12.68		12.80		12.84		13.01	
Non-Financial Data											
Full-Time Equivalent Employees				2,173		2,138		2,132		2,142	
Branches				69		69		69		69	
				385		377		387		388	

<sup>&</sup>lt;sup>1</sup> Efficiency ratio is defined as noninterest expense divided by total revenue (net interest income and total noninterest income).

<sup>&</sup>lt;sup>2</sup> Net interest margin is defined as net interest income, on a taxable-equivalent basis, as a percentage of average earning assets.

 $<sup>^{3}\,</sup>$  Dividend payout ratio is defined as dividends declared per share divided by basic earnings per share.

<sup>&</sup>lt;sup>4</sup> Tangible common equity to tangible assets and tangible common equity to risk-weighted assets are Non-GAAP financial measures. See Table 2 "Reconciliation of Non-GAAP Financial Measures." Note: Total Capital Ratio as of March 31, 2018 was revised from 14.59%.

# Reconciliation of Non-GAAP Financial Measures

Reconciliation of Non-GAAP Financial Measures				Table 2
	June 30,	March 31,	December 31,	June 30,
(dollars in thousands)	2018	2018	2017	2017
Total Shareholders' Equity	\$ 1,247,717	\$ 1,241,193	\$ 1,231,868	\$ 1,213,757
Less: Goodwill	31,517	31,517	31,517	31,517
Tangible Common Equity	\$ 1,216,200	\$ 1,209,676	\$ 1,200,351	\$ 1,182,240
Total Assets	\$ 17,124,162	\$ 17,136,030	\$ 17,089,052	\$ 16,981,292
Less: Goodwill	31,517	31,517	31,517	31,517
Tangible Assets	\$ 17,092,645	\$ 17,104,513	\$ 17,057,535	\$ 16,949,775
Risk-Weighted Assets, determined in accordance				
with prescribed regulatory requirements	\$ 9,593,242	\$ 9,452,847	\$ 9,348,296	\$ 9,087,057
Total Shareholders' Equity to Total Assets	7.29%	7.24%	7.21%	7.15%
Tangible Common Equity to Tangible Assets (Non-GAAP)	7.12%	7.07%	7.04%	6.97%
Tier 1 Capital Ratio	13.27%	13.37%	13.24%	13.34%
Tangible Common Equity to Risk-Weighted Assets (Non-GAAP)	12.68%	12.80%	12.84%	13.01%

Note: Risk-Weighted Assets as of March 31, 2018 was revised from \$9,451,647.

**Consolidated Statements of Income** 

Table 3

	т	hre	e Months Ende	ed		 Six Mont	hs E	nded
	June 30,		March 31,		June 30,	Jun	e 30,	
(dollars in thousands, except per share amounts)	2018		2018		2017	2018		2017
Interest Income								
Interest and Fees on Loans and Leases	\$ 101,311	\$	97,634	\$	90,909	\$ 198,945	\$	178,846
Income on Investment Securities								
Available-for-Sale	12,380		12,141		11,835	24,521		22,919
Held-to-Maturity	20,711		21,296		19,918	42,007		39,624
Deposits	(4)		18		2	14		7
Funds Sold	846		757		696	1,603		1,586
Other	341		300		208	641		438
Total Interest Income	135,585		132,146		123,568	267,731		243,420
Interest Expense								
Deposits	9,459		7,581		4,998	17,040		8,689
Securities Sold Under Agreements to Repurchase	4,617		4,564		5,079	9,181		10,264
Funds Purchased	83		53		39	136		42
Short-Term Borrowings	13		16		64	29		64
Other Debt	917		976		1,109	1,893		2,210
Total Interest Expense	15,089		13,190		11,289	28,279		21,269
Net Interest Income	120,496		118,956		112,279	239,452		222,151
Provision for Credit Losses	3,500		4,125		4,250	7,625		8,650
Net Interest Income After Provision for Credit Losses	116,996		114,831		108,029	231,827		213,50
Noninterest Income								
Trust and Asset Management	11,356		11,181		11,796	22,537		23,275
Mortgage Banking	2,179		2,145		3,819	4,324		7,119
Service Charges on Deposit Accounts	6,865		7,129		8,009	13,994		16,334
Fees, Exchange, and Other Service Charges	14,400		14,333		13,965	28,733		27,297
Investment Securities Gains (Losses), Net	(1,702)		(666)		(520)	(2,368)		11,613
Annuity and Insurance	1,847		1,206		2,161	3,053		4,156
Bank-Owned Life Insurance	1,796		1,842		1,550	3,638		3,047
Other	4,557		6,865		4,456	11,422		8,311
Total Noninterest Income	41,298		44,035		45,236	85,333		101,152
Noninterest Expense								
Salaries and Benefits	52,148		54,422		49,676	106,570		100,841
Net Occupancy	8,588		8,534		8,131	17,122		16,299
Net Equipment	5,845		5,527		5,706	11,372		11,207
Data Processing	4,563		3,891		3,881	8,454		7,291
Professional Fees	2,546		2,773		2,592	5,319		5,371
FDIC Insurance	2,182		2,157		2,097	4,339		4,306
Other	14,919		17,080		16,106	31,999		31,442
Total Noninterest Expense	90,791		94,384		88,189	185,175		176,757
Income Before Provision for Income Taxes	67,503		64,482		65,076	131,985		137,896
Provision for Income Taxes	12,785		10,442		20,414	23,227		42,058
Net Income	\$ 54,718	\$	54,040	\$	44,662	\$ 108,758	\$	95,838
Basic Earnings Per Share	\$ 1.31	\$	1.29	\$	1.05	\$ 2.59		2.26
Diluted Earnings Per Share	\$ 1.30	\$	1.28	\$	1.05	\$ 2.57	\$	2.24
Dividends Declared Per Share	\$ 0.60	\$	0.52		0.50	\$ 1.12		1.00
Basic Weighted Average Shares	41,884,221		42,038,573		42,353,976	41,960,743		42,379,730
Diluted Weighted Average Shares	42,152,200		42,358,425		42,658,885	42,252,900		42,704,010

Note: Certain prior period information has been reclassified to conform to current presentation.

# Bank of Hawaii Corporation and Subsidiaries Consolidated Statements of Comprehensive Income

	Th	ree	Months End	ed		Six Month	ns E	nded
	June 30,	N	March 31,		June 30,	June	<b>30</b> ,	
(dollars in thousands)	2018		2018		2017	2018		2017
Net Income	\$ 54,718	\$	54,040	\$	44,662	\$ 108,758	\$	95,838
Other Comprehensive Income (Loss), Net of Tax:								
Net Unrealized Gains (Losses) on Investment Securities	(2,974)		(9,121)		3,106	(12,095)		8,000
Defined Benefit Plans	216		216		147	432		293
Other Comprehensive Income (Loss)	(2,758)		(8,905)		3,253	(11,663)		8,293
Comprehensive Income	\$ 51,960	\$	45,135	\$	47,915	\$ 97,095	\$	104,131

Table 4

-	
Consolidated Statements of Condition	

Consolidated Statements of Condition				Table 5
	June 30,	March 31,	December 31,	June 30,
(dollars in thousands)	2018	2018	2017	2017
Assets				
Interest-Bearing Deposits in Other Banks	\$ 3,524	\$ 2,589	\$ 3,421	\$ 3,913
Funds Sold	361,933	387,766	181,413	742,221
Investment Securities				
Available-for-Sale	2,092,870	2,184,187	2,232,979	2,316,728
Held-to-Maturity (Fair Value of \$3,500,497; \$3,711,149; \$3,894,121; and \$3,785,641)	3,595,891	3,789,092	3,928,170	3,782,702
Loans Held for Sale	16,025	23,548	19,231	20,354
Loans and Leases	10,053,323	9,916,628	9,796,947	9,387,613
Allowance for Loan and Lease Losses	(108,188)	(107,938)	(107,346)	(106,353)
Net Loans and Leases	9,945,135	9,808,690	9,689,601	9,281,260
Total Earning Assets	16,015,378	16,195,872	16,054,815	16,147,178
Cash and Due from Banks	312,303	174,871	263,017	128,093
Premises and Equipment, Net	142,791	137,201	130,926	119,569
Accrued Interest Receivable	50,594	52,941	50,485	46,595
Foreclosed Real Estate	2,926	2,768	1,040	1,991
Mortgage Servicing Rights	24,583	24,493	24,622	24,471
Goodwill	31,517	31,517	31,517	31,517
Bank-Owned Life Insurance	281,018	280,537	280,034	277,235
Other Assets	263,052	235,830	252,596	204,643
Total Assets	\$ 17,124,162	\$ 17,136,030	\$ 17,089,052	\$ 16,981,292
Liabilities				
Deposits				
Noninterest-Bearing Demand	\$ 4,729,203	\$ 4,759,777	\$ 4,724,300	\$ 4,706,962
Interest-Bearing Demand	3,111,069	3,028,373	3,082,563	3,029,549
Savings	5,389,763	5,397,291	5,389,013	5,364,191
Time		1,771,692	1,688,092	
	1,713,323			1,683,947
Total Deposits  Short Torm Personalings	14,943,358	14,957,133	14,883,968	14,784,649
Short-Term Borrowings	330	-	- - -	- FOE 202
Securities Sold Under Agreements to Repurchase	504,193	505,293	505,293	505,292
Other Debt	235,681	235,699	260,716	267,904
Retirement Benefits Payable	36,730	37,046	37,312	48,346
Accrued Interest Payable	7,395	8,229	6,946	5,105
Taxes Payable and Deferred Taxes	15,136	29,557	24,009	31,444
Other Liabilities	133,622	121,880	138,940	124,795
Total Liabilities	15,876,445	15,894,837	15,857,184	15,767,535
Shareholders' Equity				
Common Stock (\$.01 par value; authorized 500,000,000 shares;				
issued / outstanding: June 30, 2018 - 58,070,285 / 42,084,066;				
March 31, 2018 - 58,051,646 / 42,314,414; December 31, 2017 - 57,959,074 / 42,401,443;				
and June 30, 2017 - 57,972,647 / 42,655,954)	577	577	576	576
Capital Surplus	566,436	563,598	561,161	556,409
Accumulated Other Comprehensive Loss	(53,855)	(51,097)	(34,715)	(25,613)
Retained Earnings	1,581,168	1,551,900	1,512,218	1,468,328
Treasury Stock, at Cost (Shares: June 30, 2018 - 15,986,219; March 31, 2018 - 15,737,232;				
December 31, 2017 - 15,557,631; and June 30, 2017 - 15,316,693)	(846,609)	(823,785)	(807,372)	(785,943)
Total Shareholders' Equity	1,247,717	1,241,193	1,231,868	1,213,757
Total Liabilities and Shareholders' Equity	\$ 17,124,162	\$ 17,136,030	\$ 17,089,052	\$ 16,981,292

Table 5

# Consolidated Statements of Shareholders' Equity

					Accum.			
					Other			
					Compre-			
					hensive			
	Common Shares	(	Common	Capital	Income	Retained	Treasury	
(dollars in thousands)	Outstanding		Stock	Surplus	(Loss)	Earnings	Stock	Total
Balance as of December 31, 2017	42,401,443	\$	576	\$ 561,161	\$ (34,715)	\$1,512,218	\$ (807,372)	\$1,231,868
Net Income	-		-	-	-	108,758	-	108,758
Other Comprehensive Loss	-		-	-	(11,663)	-	-	(11,663)
Reclassification of the Income Tax Effects of the								
Tax Cuts and Jobs Act from AOCI	-		-	-	(7,477)	7,477	-	-
Share-Based Compensation	-		-	4,055	-	-	-	4,055
Common Stock Issued under Purchase and Equity								
Compensation Plans	179,644		1	1,220	-	166	2,992	4,379
Common Stock Repurchased	(497,021)		-	-	-	-	(42,229)	(42,229)
Cash Dividends Declared (\$1.12 per share)	-		-	-	-	(47,451)	-	(47,451)
Balance as of June 30, 2018	42,084,066	\$	577	\$ 566,436	\$ (53,855)	\$1,581,168	\$ (846,609)	\$1,247,717
Balance as of December 31, 2016	42,635,978	\$	576	\$ 551,628	\$ (33,906)	\$1,415,440	\$ (772,201)	\$1,161,537
Net Income	-		-	-	-	95,838	-	95,838
Other Comprehensive Income	-		-	-	8,293	-	-	8,293
Share-Based Compensation	-		-	3,726	-	-	-	3,726
Common Stock Issued under Purchase and Equity								
Compensation Plans	275,605		-	1,055	-	(162)	7,545	8,438
Common Stock Repurchased	(255,629)		-	-	-	-	(21,287)	(21,287)
Cash Dividends Declared (\$1.00 per share)	_		-	-	-	(42,788)	-	(42,788)
Balance as of June 30, 2017	42,655,954	\$	576	\$ 556,409	\$ (25,613)	\$1,468,328	\$ (785,943)	\$1,213,757

	Three N	onths End	ed		Three N	Nonths End	ed		Three N	Nonths End	ed	
	Jun	e 30, 2018			Marc	ch 31, 2018			Jun	e 30, 2017		
	Average	Income/	Yield/		Average	Income/	Yield/		Average	Income/	Yield/	
(dollars in millions)	Balance	Expense	Rate		Balance	Expense	Rate		Balance	Expense	Rate	
Earning Assets												
Interest-Bearing Deposits in Other Banks	\$ 2.9	\$ -	(0.52)	% \$	3.0	\$ -	2.34	% \$	3.6	\$ -	0.29	
Funds Sold	185.2	0.8	1.81		204.7	0.8	1.48		353.5	0.7	0.78	
Investment Securities												
Available-for-Sale												
Taxable	1,564.5	9.2	2.35		1,595.1	8.9	2.23		1,683.4	8.4	1.98	
Non-Taxable	583.6	4.0	2.78		604.7	4.1	2.74		658.9	5.4	3.26	
Held-to-Maturity												
Taxable	3,471.7	19.2	2.22		3,631.2	19.8	2.18		3,596.1	18.4	2.05	
Non-Taxable	237.1	1.9	3.17		238.0	1.9	3.18		240.9	2.3	3.88	
Total Investment Securities	5,856.9	34.3	2.35		6,069.0	34.7	2.29		6,179.3	34.5	2.23	
Loans Held for Sale	14.8	0.2	4.44		14.1	0.1	3.76		23.8	0.2	4.04	
Loans and Leases <sup>1</sup>												
Commercial and Industrial	1,307.6	12.8	3.92		1,280.9	11.8	3.73		1,251.2	10.9	3.51	
Commercial Mortgage	2,123.5	21.9	4.13		2,096.4	20.6	3.99		1,946.3	18.4	3.80	
Construction	183.4	2.2	4.82		189.4	2.1	4.45		240.0	2.8	4.70	
Commercial Lease Financing	179.4	1.0	2.24		179.6	1.0	2.21		208.0	1.2	2.27	
Residential Mortgage	3,526.9	33.6	3.81		3,478.2	33.3	3.83		3,272.7	31.1	3.80	
Home Equity	1,612.7	15.1	3.76		1,595.4	14.6	3.70		1,445.8	13.1	3.62	
Automobile	573.6	5.7	3.97		541.5	5.6	4.19		474.1	5.9	4.97	
Other <sup>2</sup>	455.8	8.9	7.86		442.4	8.6	7.91		379.7	7.6	8.06	
Total Loans and Leases	9,962.9	101.2	4.07		9,803.8	97.6	4.02		9,217.8	91.0	3.96	
Other	39.8	0.4	3.43		40.7	0.3	2.95		41.0	0.2	2.03	
Total Earning Assets <sup>3</sup>	16,062.5	136.9	3.41		16,135.3	133.5	3.33		15,819.0	126.6	3.21	
Cash and Due from Banks	251.0	100.0	0.41		228.6	100.0	0.00		120.8	120.0	0.21	
Other Assets	608.3				593.5				556.1			
Total Assets	\$ 16,921.8			\$	16,957.4	•			16,495.9	•		
Total Assets	Ψ 10,021.0			Ψ	10,557.4	:			10,400.0	:		
Interest-Bearing Liabilities												
Interest-Bearing Deposits												
Demand	\$ 2,969.8	1.2	0.16	\$	2,978.1	0.8	0.10	\$	2,862.7	0.5	0.07	
Savings	5,392.2	3.1	0.23	•	5,366.3	2.1	0.16	•	5,376.9	1.6	0.12	
Time	1,705.7	5.2	1.21		1,713.5	4.7	1.11		1,480.5	2.9	0.78	
Total Interest-Bearing Deposits	10,067.7	9.5	0.38		10,057.9	7.6	0.31		9,720.1	5.0	0.21	
Short-Term Borrowings	21.0	0.1	1.80		19.1	0.1	1.45		36.5	0.1	1.10	
Securities Sold Under Agreements to Repurchase	505.1	4.6	3.62		505.3	4.5	3.61		505.3	5.1	3.98	
Other Debt	235.7	0.9	1.56		257.1	1.0	1.54		267.9	1.1	1.66	
Total Interest-Bearing Liabilities	10,829.5	15.1	0.56		10,839.4	13.2	0.49		10,529.8	11.3	0.43	
Net Interest Income	10,020.0	\$ 121.8	0.00		. 5,555.4	\$ 120.3	0.70		10,020.0	\$ 115.3	0.70	
Interest Rate Spread		, .2	2.85	%		, ,20.0	2.84	%		,	2.78	
Net Interest Margin				%			3.00	%			2.76	
-	4,641.6		3.04	/0	4,662.4		3.00	/0	4 E33 0		2.32	
Noninterest-Bearing Demand Deposits Other Liabilities	209.0				220.0				4,533.0 228.3			
Shareholders' Equity  Total Liabilities and Shareholders' Equity	1,241.7			•	1,235.6	•		_	1,204.8	•		
Total Liabilities and Shareholders' Equity	\$ 16,921.8			Φ	16,957.4	•		<u> </u>	16,495.9	•		

<sup>&</sup>lt;sup>1</sup> Non-performing loans and leases are included in the respective average loan and lease balances. Income, if any, on such loans and leases is recognized on a cash basis.

 $<sup>^{\,2}\,</sup>$  Comprised of other consumer revolving credit, installment, and consumer lease financing.

<sup>&</sup>lt;sup>3</sup> Interest income includes taxable-equivalent basis adjustments, based upon a federal statutory tax rate of 21% for 2018 and 35% for 2017, of \$1,298,000 for the three months ended June 30, 2018, \$1,344,000 for the three months ended March 31, 2018, and \$3,054,000 for the three months ended June 30, 2017.

	Six M	Months Ended			Six M	Months Ended	]
	 Ju	ne 30, 2018			Ju	ne 30, 2017	
	Average	Income/	Yield/		Average	Income/	Yield/
(dollars in millions)	Balance	Expense	Rate		Balance	Expense	Rate
Earning Assets							
Interest-Bearing Deposits in Other Banks	\$ 2.9	\$ -	0.94 %	\$	3.5	\$ -	0.42
Funds Sold	194.9	1.6	1.64		448.3	1.6	0.70
Investment Securities							
Available-for-Sale							
Taxable	1,579.7	18.0	2.29		1,654.6	15.9	1.93
Non-Taxable	594.1	8.2	2.76		659.8	10.7	3.26
Held-to-Maturity							
Taxable	3,551.0	39.0	2.20		3,592.9	36.6	2.04
Non-Taxable	237.6	3.8	3.17		241.4	4.7	3.88
Total Investment Securities	5,962.4	69.0	2.32		6,148.7	67.9	2.21
Loans Held for Sale	 14.5	0.3	4.11		27.1	0.6	4.01
Loans and Leases <sup>1</sup>							
Commercial and Industrial	1,294.3	24.6	3.83		1,257.4	21.5	3.44
Commercial Mortgage	2,110.0	42.4	4.06		1,914.1	35.9	3.78
Construction	186.4	4.3	4.63		249.5	5.7	4.62
Commercial Lease Financing	179.5	2.0	2.22		208.3	2.3	2.22
Residential Mortgage	3,502.6	66.9	3.82		3,237.4	62.0	3.83
Home Equity	1,604.1	29.7	3.73		1,406.8	25.0	3.59
Automobile	557.7	11.3	4.08		467.9	11.6	5.01
Other <sup>2</sup>	449.1	17.6	7.88		378.2	15.0	7.98
Total Loans and Leases	9,883.7	198.8	4.04		9,119.6	179.0	3.95
Other	40.3	0.7	3.19		40.5	0.4	2.16
Total Earning Assets <sup>3</sup>	16,098.7	270.4	3.37		15,787.7	249.5	3.17
Cash and Due from Banks	239.9				126.5		
Other Assets	600.9				551.2		
Total Assets	\$ 16,939.5			\$	16,465.4		
Interest-Bearing Liabilities							
Interest-Bearing Deposits							
Demand	\$ 2,974.0	1.9	0.13	\$	2,864.6	0.8	0.06
Savings	5,379.3	5.3	0.20		5,391.4	2.9	0.11
Time	1,709.6	9.8	1.16		1,397.5	5.0	0.72
Total Interest-Bearing Deposits	10,062.9	17.0	0.34		9,653.5	8.7	0.18
Short-Term Borrowings	20.0	0.2	1.64		23.1	0.1	0.91
Securities Sold Under Agreements to Repurchase	505.2	9.2	3.61		508.8	10.2	4.01
Other Debt	246.3	1.9	1.55		267.9	2.2	1.66
Total Interest-Bearing Liabilities	10,834.4	28.3	0.52		10,453.3	21.2	0.41
Net Interest Income		\$ 242.1				\$ 228.3	
Interest Rate Spread	•	<u></u>	2.85 %	ó	•		2.76
Net Interest Margin			3.02 %	Ď			2.90
Noninterest-Bearing Demand Deposits	4,651.9				4,582.6		
Other Liabilities	214.6				238.3		
Shareholders' Equity	1,238.6				1,191.2		
Total Liabilities and Shareholders' Equity	\$ 16,939.5			\$	16,465.4		

<sup>1</sup> Non-performing loans and leases are included in the respective average loan and lease balances. Income, if any, on such loans and leases is recognized on a cash basis.

 $<sup>^{2}\,</sup>$  Comprised of other consumer revolving credit, installment, and consumer lease financing.

<sup>&</sup>lt;sup>3</sup> Interest income includes taxable-equivalent basis adjustments, based upon a federal statutory tax rate of 21% for 2018 and 35% for 2017, of \$2,642,000 for the six months ended June 30, 2018 and \$6,115,000 for the six months ended June 30, 2017.

	Three Months E	Ended June 30, 20	18
	 Compared t	o March 31, 2018	
(dollars in millions)	Volume <sup>1</sup>	Rate 1	Total
Change in Interest Income:			
Funds Sold	\$ (0.1) \$	0.1 \$	-
Investment Securities			
Available-for-Sale			
Taxable	(0.2)	0.5	0.3
Non-Taxable	(0.1)	-	(0.1)
Held-to-Maturity			
Taxable	(0.9)	0.3	(0.6)
Total Investment Securities	(1.2)	0.8	(0.4)
Loans Held for Sale	-	0.1	0.1
Loans and Leases			
Commercial and Industrial	0.3	0.7	1.0
Commercial Mortgage	0.3	1.0	1.3
Construction	(0.1)	0.2	0.1
Residential Mortgage	0.5	(0.2)	0.3
Home Equity	0.2	0.3	0.5
Automobile	0.4	(0.3)	0.1
Other <sup>2</sup>	0.3	-	0.3
Total Loans and Leases	1.9	1.7	3.6
Other		0.1	0.1
Total Change in Interest Income	0.6	2.8	3.4
Change in Interest Expense:			
Interest-Bearing Deposits			
Demand	-	0.4	0.4
Savings	-	1.0	1.0
Time	-	0.5	0.5
Total Interest-Bearing Deposits	-	1.9	1.9
Securities Sold Under Agreements to Repurchase	 -	0.1	0.1
Other Debt	 (0.1)	-	(0.1)
Total Change in Interest Expense	 (0.1)	2.0	1.9
Change in Net Interest Income	\$ 0.7 \$	0.8 \$	1.5

<sup>&</sup>lt;sup>1</sup> The change in interest income and expense not solely due to changes in volume or rate has been allocated on a pro-rata basis to the volume and rate columns.

 $<sup>^{2}\,</sup>$  Comprised of other consumer revolving credit, installment, and consumer lease financing.

		Three Months	Ended June 30, 20	18
		Compared	to June 30, 2017	
(dollars in millions)		Volume <sup>1</sup>	Rate 1	Total
Change in Interest Income:				
Funds Sold	\$	(0.5) \$	0.6 \$	0.1
Investment Securities				
Available-for-Sale				
Taxable		(0.6)	1.4	0.8
Non-Taxable		(0.6)	(8.0)	(1.4)
Held-to-Maturity				
Taxable		(0.7)	1.5	0.8
Non-Taxable		-	(0.4)	(0.4)
Total Investment Securities		(1.9)	1.7	(0.2)
Loans Held for Sale		(0.1)	0.1	-
Loans and Leases				
Commercial and Industrial		0.6	1.3	1.9
Commercial Mortgage		1.8	1.7	3.5
Construction		(0.7)	0.1	(0.6)
Commercial Lease Financing		(0.2)	-	(0.2)
Residential Mortgage		2.4	0.1	2.5
Home Equity		1.5	0.5	2.0
Automobile		1.1	(1.3)	(0.2)
Other <sup>2</sup>		1.5	(0.2)	1.3
Total Loans and Leases		8.0	2.2	10.2
Other		-	0.2	0.2
Total Change in Interest Income		5.5	4.8	10.3
Change in Interest Expense:				
Interest-Bearing Deposits				
Demand		-	0.7	0.7
Savings		-	1.5	1.5
Time		0.5	1.8	2.3
Total Interest-Bearing Deposits		0.5	4.0	4.5
Short-Term Borrowings		(0.1)	0.1	-
Securities Sold Under Agreements to Repurchase		-	(0.5)	(0.5)
Other Debt		(0.1)	(0.1)	(0.2)
Total Change in Interest Expense		0.3	3.5	3.8
Charries in Net Interest Income	Φ.	50 f	40 0	0.5
Change in Net Interest Income	\$	5.2 \$	1.3 \$	6.5

<sup>&</sup>lt;sup>1</sup> The change in interest income and expense not solely due to changes in volume or rate has been allocated on a pro-rata basis to the volume and rate columns.

 $<sup>^{2}\,</sup>$  Comprised of other consumer revolving credit, installment, and consumer lease financing.

		Six Months Er	nded June 30, 201	8
		Compared	to June 30, 2017	
(dollars in millions)		Volume <sup>1</sup>	Rate 1	Total
Change in Interest Income:				
Funds Sold	\$	(1.3) \$	1.3 \$	-
Investment Securities				
Available-for-Sale				
Taxable		(0.8)	2.9	2.1
Non-Taxable		(1.0)	(1.5)	(2.5)
Held-to-Maturity				
Taxable		(0.4)	2.8	2.4
Non-Taxable		(0.1)	(8.0)	(0.9)
Total Investment Securities		(2.3)	3.4	1.1
Loans Held for Sale		(0.3)	-	(0.3)
Loans and Leases				
Commercial and Industrial		0.6	2.5	3.1
Commercial Mortgage		3.8	2.7	6.5
Construction		(1.4)	-	(1.4)
Commercial Lease Financing		(0.3)	-	(0.3)
Residential Mortgage		5.0	(0.1)	4.9
Home Equity		3.6	1.1	4.7
Automobile		2.0	(2.3)	(0.3)
Other <sup>2</sup>		2.8	(0.2)	2.6
Total Loans and Leases		16.1	3.7	19.8
Other		-	0.3	0.3
Total Change in Interest Income		12.2	8.7	20.9
Change in Interest Expense:				
Interest-Bearing Deposits				
Demand		-	1.1	1.1
Savings		-	2.4	2.4
Time		1.3	3.5	4.8
Total Interest-Bearing Deposits		1.3	7.0	8.3
Short-Term Borrowings		-	0.1	0.1
Securities Sold Under Agreements to Repurchase		(0.1)	(0.9)	(1.0)
Other Debt		(0.2)	(0.1)	(0.3)
Total Change in Interest Expense		1.0	6.1	7.1
Change in Net Interest Income	\$	11.2 \$	2.6 \$	13.8
ananga m nat mtoroot moomo	Ψ	11.2 Ψ	2.0 ψ	10.0

<sup>&</sup>lt;sup>1</sup> The change in interest income and expense not solely due to changes in volume or rate has been allocated on a pro-rata basis to the volume and rate columns.

 $<sup>^{2}\,</sup>$  Comprised of other consumer revolving credit, installment, and consumer lease financing.

Salaries and Benefits Table 9

	Three Months Ended Six Months En								nded	
	J	une 30,	Ma	arch 31,	J	une 30,		June	30,	
(dollars in thousands)		2018		2018		2017		2018		2017
Salaries	\$	33,269	\$	32,704	\$	30,553	\$	65,973	\$	59,978
Incentive Compensation		4,416		5,178		5,125		9,594		10,899
Share-Based Compensation		2,423		2,081		2,879		4,504		5,182
Commission Expense		1,272		954		1,791		2,226		3,627
Retirement and Other Benefits		4,178		4,841		3,722		9,019		8,326
Payroll Taxes		2,568		4,172		2,427		6,740		6,371
Medical, Dental, and Life Insurance		3,820		3,461		3,136		7,281		6,415
Separation Expense		202		1,031		43		1,233		43
Total Salaries and Benefits	\$	52,148	\$	54,422	\$	49,676	\$	106,570	\$	100,841

Note: Certain prior period information has been reclassified to conform to current presentation.

### **Loan and Lease Portfolio Balances**

Table 10

	June 30,	March 31,	December 31,	September 30,	June 30,
(dollars in thousands)	2018	2018	2017	2017	2017
Commercial					
Commercial and Industrial	\$ 1,282,967	\$ 1,329,096	\$ 1,279,347	\$ 1,252,238	\$ 1,241,953
Commercial Mortgage	2,169,357	2,097,339	2,103,967	2,050,998	2,009,886
Construction	185,350	186,530	202,253	232,487	248,030
Lease Financing	178,598	179,771	180,931	204,240	205,043
Total Commercial	3,816,272	3,792,736	3,766,498	3,739,963	3,704,912
Consumer					
Residential Mortgage	3,548,444	3,505,239	3,466,773	3,366,634	3,317,179
Home Equity	1,622,314	1,601,698	1,585,455	1,528,353	1,473,123
Automobile	592,705	558,468	528,474	506,102	484,092
Other <sup>1</sup>	473,588	458,487	449,747	432,904	408,307
Total Consumer	6,237,051	6,123,892	6,030,449	5,833,993	5,682,701
Total Loans and Leases	\$ 10,053,323	\$ 9,916,628	\$ 9,796,947	\$ 9,573,956	\$ 9,387,613

### Deposits

	June 30,	March 31,	December 31,	;	September 30,	June 30,
(dollars in thousands)	2018	2018	2017		2017	2017
Consumer	\$ 7,672,435	\$ 7,665,926	\$ 7,478,228	\$	7,303,546	\$ 7,278,536
Commercial	5,921,414	5,897,194	5,973,763		6,091,800	5,903,639
Public and Other	1,349,509	1,394,013	1,431,977		1,652,814	1,602,474
Total Deposits	\$ 14,943,358	\$ 14,957,133	\$ 14,883,968	\$	15,048,160	\$ 14,784,649

<sup>&</sup>lt;sup>1</sup> Comprised of other revolving credit, installment, and lease financing.

Non-Performing Assets and Accruing Loans and Leases	Past	Due 90 Da	ys c	or More						Table 1
		June 30,		March 31,	De	ecember 31,	Se	eptember 30,		June 3
(dollars in thousands)		2018		2018		2017		2017		201
Non-Performing Assets										
Non-Accrual Loans and Leases										
Commercial										
Commercial and Industrial	\$	917	\$	986	\$	448	\$	901	\$	17
Commercial Mortgage		659		1,367		1,398		1,425		1,460
Total Commercial		1,576		2,353		1,846		2,326		1,63
Consumer										
Residential Mortgage		6,722		6,725		9,243		9,188		9,33
Home Equity		3,933		3,890		3,991		4,128		3,40
Total Consumer		10,655		10,615		13,234		13,316		12,74
Total Non-Accrual Loans and Leases		12,231		12,968		15,080		15,642		14,37
Foreclosed Real Estate		2,926		2,768		1,040		1,393		1,99
Total Non-Performing Assets	\$	15,157	\$	15,736	\$	16,120	\$	17,035	\$	16,36
Acception Leaves and Leaves Deat Due 00 Deate on Many										
Accruing Loans and Leases Past Due 90 Days or More										
Commercial Commercial and Industrial	æ	0	Φ.		•		Φ.	F	Φ.	
Commercial and Industrial	\$		\$	-	\$	-	\$	5	\$	
Commercial Mortgage		5,680		-		-		-		
Total Commercial		5,682		-		-		5		
Consumer	•	0.004	•		•		•		•	
Residential Mortgage	\$	2,281	\$	2,927	\$		\$	2,933	\$	2,26
Home Equity		3,016		3,013		1,624		1,392		2,34
Automobile		674		333		886		806		53
Other <sup>1</sup>		1,660		1,895		1,934		1,528		1,85
Total Consumer	•	7,631	•	8,168	•	7,147	•	6,659	Φ.	7,010
Total Accruing Loans and Leases Past Due 90 Days or More	\$	13,313	\$	8,168	\$	7,147	\$	6,664	\$	7,010
Restructured Loans on Accrual Status	•	50.040	•	50.740	•	FF 070	•	FF 000	•	50.45
and Not Past Due 90 Days or More	\$	50,212	\$	56,743	\$	55,672	\$	55,038	\$	53,158
Total Loans and Leases	\$	10,053,323	\$	9,916,628	\$	9,796,947	\$	9,573,956	\$	9,387,613
Ratio of Non-Accrual Loans and Leases to Total Loans and Leases		0.12%		0.13%		0.15%		0.16%		0.15
		****								
Ratio of Non-Performing Assets to Total Loans and Leases										
and Foreclosed Real Estate		0.15%		0.16%		0.16%		0.18%		0.17
Ratio of Commercial Non-Performing Assets to Total Commercial Loans										
and Leases and Commercial Foreclosed Real Estate		0.04%		0.06%		0.05%		0.06%		0.04
and Education Commercial Porcologica Near Educe		0.0470		0.0070		0.0070		0.0070		0.04
Ratio of Consumer Non-Performing Assets to Total Consumer Loans										
and Leases and Consumer Foreclosed Real Estate		0.22%		0.22%		0.24%		0.25%		0.26
and Education of Original Policinos and Policinos		0.2270		0.2270		0.2 170		0.2070		0.20
Ratio of Non-Performing Assets and Accruing Loans and Leases										
Past Due 90 Days or More to Total Loans and Leases										
and Foreclosed Real Estate		0.28%		0.24%		0.24%		0.25%		0.25
and a state of the		0.2070		0.27/0		U.Z.T/0		0.2070		0.20
Quarter to Quarter Changes in Non-Performing Assets										
Balance at Beginning of Quarter	\$	15,736	\$	16,120	\$	17,035	\$	16,368	\$	19,00
	φ		φ		Ψ		φ		Ψ	
Additions		1,949		2,332		2,109		2,212		1,57
Reductions		(4.04=)		(4.054)		(000)		(400)		/40
Payments		(1,847)		(1,251)		(368)		(199)		(49
Return to Accrual Status		(126)		(1,270)		(1,779)		(305)		(1,37

(421)

(134)

15,157 \$

(2,528)

\$

(195)

15,736 \$

(2,716)

(951)

(90)

17,035 \$

(1,545)

(353)

(524)

16,120 \$

(3,024)

(1,883)

(457)

(4,207)

16,368

Sales of Foreclosed Real Estate

Charge-offs/Write-downs

Balance at End of Quarter

Total Reductions

<sup>&</sup>lt;sup>1</sup> Comprised of other revolving credit, installment, and lease financing.

Reserve for Credit Losses

Table 12

	Th	ree Months End	led	Six Months Ended			
	June 30,	March 31,	June 30,	June	e 30,		
(dollars in thousands)	2018	2018	2017	2018	2017		
Balance at Beginning of Period	\$ 114,760	\$ 114,168	\$ 111,636	\$ 114,168	\$ 110,845		
Loans and Leases Charged-Off							
Commercial							
Commercial and Industrial	(485)	(206)	(124)	(691)	(298)		
Consumer							
Residential Mortgage	(3)	(97)	(506)	(100)	(689)		
Home Equity	(44)	(91)	(282)	(135)	(645)		
Automobile	(1,515)	(2,254)	(1,512)	(3,769)	(3,802)		
Other <sup>1</sup>	(3,614)	(3,340)	(3,063)	(6,954)	(5,757)		
Total Loans and Leases Charged-Off	(5,661)	(5,988)	(5,487)	(11,649)	(11,191)		
Recoveries on Loans and Leases Previously Charged-Off							
Commercial							
Commercial and Industrial	366	328	265	694	601		
Lease Financing	-	-	1	-	1		
Consumer							
Residential Mortgage	214	220	264	434	368		
Home Equity	451	625	838	1,076	1,346		
Automobile	738	599	607	1,337	1,227		
Other <sup>1</sup>	642	683	551	1,325	1,078		
Total Recoveries on Loans and Leases Previously Charged-Off	2,411	2,455	2,526	4,866	4,621		
Net Loans and Leases Charged-Off	(3,250)	(3,533)	(2,961)	(6,783)	(6,570)		
Provision for Credit Losses	3,500	4,125	4,250	7,625	8,650		
Provision for Unfunded Commitments			250		250		
Balance at End of Period <sup>2</sup>	\$ 115,010	\$ 114,760	\$ 113,175	\$ 115,010	\$ 113,175		
Components							
Allowance for Loan and Lease Losses	\$ 108,188	\$ 107,938	\$ 106,353	\$ 108,188	\$ 106,353		
Reserve for Unfunded Commitments	6,822	6,822	6,822	6,822	6,822		
Total Reserve for Credit Losses	\$ 115,010	\$ 114,760	\$ 113,175	\$ 115,010	\$ 113,175		
Average Loans and Leases Outstanding	\$9,962,860	\$9,803,753	\$9,217,779	\$9,883,746	\$9,119,610		
Ratio of Net Loans and Leases Charged-Off to							
Average Loans and Leases Outstanding (annualized)	0.13%	0.15%	0.13%	0.14%	0.15%		
	1.08%	1.09%	1.13%	1.08%	1.13%		
Ratio of Allowance for Loan and Lease Losses to Loans and Leases Outstanding	1.08%	1.09%	1.13%	1.08%	1.13%		

 $<sup>^{\</sup>mbox{\scriptsize 1}}$  Comprised of other revolving credit, installment, and lease financing.

<sup>&</sup>lt;sup>2</sup> Included in this analysis is activity related to the Company's reserve for unfunded commitments, which is separately recorded in other liabilities in the Consolidated Statements of Condition.

			Investment			
			Services and			
	Retail	Commercial	Private	Treasury	(	Consolidated
(dollars in thousands)	Banking	Banking	Banking	and Other		Total
Three Months Ended June 30, 2018						
Net Interest Income	\$ 65,683	\$ 44,010	\$ 10,526	\$ 277	\$	120,496
Provision for Credit Losses	3,445	(194)	-	249		3,500
Net Interest Income After Provision for Credit Losses	62,238	44,204	10,526	28		116,996
Noninterest Income	19,598	5,512	14,745	1,443		41,298
Noninterest Expense	(51,939)	(19,858)	(16,400)	(2,594)		(90,791)
Income Before Provision for Income Taxes	29,897	29,858	8,871	(1,123)		67,503
Provision for Income Taxes	(7,473)	(6,740)	(2,338)	3,766		(12,785)
Net Income	\$ 22,424	\$ 23,118	\$ 6,533	\$ 2,643	\$	54,718
Total Assets as of June 30, 2018	\$ 6,142,457	\$ 3,799,535	\$ 342,464	\$ 6,839,706	\$	17,124,162
Three Months Ended June 30, 2017						
Net Interest Income	\$ 66,348	\$ 41,737	\$ 6,714	\$ (2,520)	\$	112,279
Provision for Credit Losses	3,099	(132)	(6)	1,289		4,250
Net Interest Income After Provision for Credit Losses	63,249	41,869	6,720	(3,809)		108,029
Noninterest Income	21,920	5,876	15,247	2,193		45,236
Noninterest Expense	(52,018)	(18,407)	(15,295)	(2,469)		(88,189)
Income Before Provision for Income Taxes	33,151	29,338	6,672	(4,085)		65,076
Provision for Income Taxes	(11,741)	(10,325)	(2,469)	4,121		(20,414)
Net Income	\$ 21,410	\$ 19,013	\$ 4,203	\$ 36	\$	44,662
Total Assets as of June 30, 2017	\$ 5,626,767	\$ 3,658,867	\$ 307,529	\$ 7,388,129	\$	16,981,292

				Investment		
			;	Services and		
	Retail	Commercial		Private	Treasury	Consolidated
(dollars in thousands)	Banking	Banking		Banking	and Other	Total
Six Months Ended June 30, 2018						
Net Interest Income	\$ 130,080	\$ 86,908	\$	20,413	\$ 2,051	\$ 239,452
Provision for Credit Losses	7,188	(345)		(60)	842	7,625
Net Interest Income After Provision for Credit Losses	122,892	87,253		20,473	1,209	231,827
Noninterest Income	38,851	11,154		28,415	6,913	85,333
Noninterest Expense	(106,538)	(40,190)		(32,607)	(5,840)	(185,175)
Income Before Provision for Income Taxes	55,205	58,217		16,281	2,282	131,985
Provision for Income Taxes	(13,764)	(13,564)		(4,292)	8,393	(23,227)
Net Income	\$ 41,441	\$ 44,653	\$	11,989	\$ 10,675	\$ 108,758
Total Assets as of June 30, 2018	\$ 6,142,457	\$ 3,799,535	\$	342,464	\$ 6,839,706	\$ 17,124,162
Six Months Ended June 30, 2017						
Net Interest Income	\$ 131,505	\$ 83,668	\$	13,364	\$ (6,386)	\$ 222,151
Provision for Credit Losses	6,900	(320)		(11)	2,081	8,650
Net Interest Income After Provision for Credit Losses	124,605	83,988		13,375	(8,467)	213,501
Noninterest Income	42,845	11,314		29,796	17,197	101,152
Noninterest Expense	(104,278)	(36,762)		(30,766)	(4,951)	(176,757)
Income Before Provision for Income Taxes	63,172	58,540		12,405	3,779	137,896
Provision for Income Taxes	(22,415)	(20,581)		(4,590)	5,528	(42,058)
Net Income	\$ 40,757	\$ 37,959	\$	7,815	\$ 9,307	\$ 95,838
Total Assets as of June 30, 2017	\$ 5,626,767	\$ 3,658,867	\$	307,529	\$ 7,388,129	\$ 16,981,292

**Selected Quarterly Financial Data** 

Table 14

				Thre	e Months End						_
	June 3	•	March 31,		December 31,	S	eptember 30,		Jı	une 30,	•
(dollars in thousands, except per share amounts)	20	18	2018		2017		2017			2017	_
Quarterly Operating Results											
Interest Income									_		
Interest and Fees on Loans and Leases	\$ 101,31	1	\$ 97,634		\$ 96,974		\$ 94,621		\$ 9	90,909	
Income on Investment Securities		_									
Available-for-Sale	12,38		12,141		11,866		11,987			11,835	
Held-to-Maturity	20,71		21,296		21,782		20,334			19,918	
Deposits		4)	18		3		5			2	
Funds Sold	84		757		717		1,579			696	
Other	34		300		271		235		<del></del>	208	_
Total Interest Income	135,58	5	132,146		131,613		128,761		12	23,568	-
Interest Expense	0.45	_	7.504		0.000		0.000			4 000	
Deposits	9,45		7,581		6,980		6,663			4,998	
Securities Sold Under Agreements to Repurchase	4,61		4,564		4,664		4,664			5,079	
Funds Purchased		3	53		81		-			39	
Short-Term Borrowings		3	16		-					64	
Other Debt	91		976		1,118		1,117			1,109	_
Total Interest Expense	15,08		13,190		12,843		12,444			11,289	_
Net Interest Income	120,49		118,956		118,770		116,317		1	12,279	
Provision for Credit Losses	3,50		4,125		4,250		4,000			4,250	_
Net Interest Income After Provision for Credit Losses	116,99	6	114,831		114,520		112,317		1(	08,029	_
Noninterest Income		_									
Trust and Asset Management	11,35		11,181		11,105		11,050			11,796	
Mortgage Banking	2,17		2,145		2,593		3,237			3,819	
Service Charges on Deposit Accounts	6,86		7,129		8,053		8,188			8,009	
Fees, Exchange, and Other Service Charges	14,40		14,333		13,784		13,764		•	13,965	
Investment Securities Gains (Losses), Net	(1,70	•	(666)		(617)		(566)			(520)	İ
Annuity and Insurance	1,84		1,206		1,273		1,429			2,161	
Bank-Owned Life Insurance	1,79		1,842		1,609		1,861			1,550	
Other	4,55		6,865		4,055		3,447			4,456	_
Total Noninterest Income	41,29	8	44,035		41,855		42,410			45,236	-
Noninterest Expense	50.44	•	54.400		<b>54</b> 000		54.400			10.070	
Salaries and Benefits	52,14		54,422		51,698		51,190		4	49,676	
Net Occupancy	8,58		8,534		8,510		7,727			8,131	
Net Equipment	5,84		5,527		5,454		5,417			5,706	
Data Processing	4,56		3,891		4,310		3,882			3,881	
Professional Fees	2,54		2,773		3,266		3,044			2,592	
FDIC Insurance	2,18		2,157		2,253		2,107			2,097	
Other	14,91		17,080		16,845		15,231			16,106	_
Total Noninterest Expense	90,79		94,384		92,336		88,598			88,189	-
Income Before Provision for Income Taxes	67,50		64,482		64,039		66,129			65,076	
Provision for Income Taxes	12,78		10,442		21,086		20,248			20,414	
Net Income	\$ 54,71	8	\$ 54,040		\$ 42,953		\$ 45,881		\$ 4	44,662	=
Basic Earnings Per Share	\$ 1.3	1	\$ 1.29		\$ 1.02		\$ 1.09		\$	1.05	
Diluted Earnings Per Share	\$ 1.3		\$ 1.28		\$ 1.02		\$ 1.08		\$ \$	1.05	
Dilated Earnings For Orlate	Ψ 1.0		Ψ 1.20		Ψ 1.01		Ψ 1.00		Ψ	1.00	
Balance Sheet Totals											
Loans and Leases	\$ 10,053,32	3	\$ 9,916,628		\$ 9,796,947		\$ 9,573,956		\$ 9,3	87,613	
Total Assets	17,124,16	2	17,136,030		17,089,052		17,268,302			81,292	
Total Deposits	14,943,35		14,957,133		14,883,968		15,048,160			84,649	
Total Shareholders' Equity	1,247,71		1,241,193		1,231,868		1,227,893			13,757	
	, ,• •		, ,		, - ,5		, ,===		,_	,	
Performance Ratios		0 01		0.1		٥,		01			
Return on Average Assets	1.3	0 %	1.29	%	1.00	%	1.07	%		1.09	
•										4 4 07	
Return on Average Shareholders' Equity	17.6		17.74		13.85		14.89			14.87	
•	17.6 56.1 3.0	2	17.74 57.91 3.00		13.85 57.49 2.98		14.89 55.82 2.92			55.99 2.92	

<sup>&</sup>lt;sup>1</sup> Efficiency ratio is defined as noninterest expense divided by total revenue (net interest income and noninterest income).

Note: Certain prior period information has been reclassified to conform to current presentation.

 $<sup>^{2}\,</sup>$  Net interest margin is defined as net interest income, on a taxable-equivalent basis, as a percentage of average earning assets.

Hawaii Economic Trends Table 15

	Fiv	Five Months Ended Year Ended							nded			
(\$ in millions; jobs in thousands)	May 31, 2018 December 31, 2017			December 31, 2016								
Hawaii Economic Trends												
State General Fund Revenues 1	\$	3,003.1	12.1	%	\$	6,485.5	4.3	%	\$	6,215.4	3.6	%
General Excise and Use Tax Revenue <sup>1</sup> Jobs <sup>2</sup>	\$	1,432.5 672.8	3.5	%	\$	3,349.8 668.2	4.5	%	\$	3,205.7 669.4	2.0	%

	June 30,	December 31,					
(spot rates)	2018	2017	2016				
Unemployment <sup>3</sup>							
Statewide, seasonally adjusted	2.1 %	2.1 %	2.9 %				
Oahu	2.6	1.7	2.4				
Island of Hawaii	3.4	2.0	3.1				
Maui	2.7	1.8	2.7				
Kauai	2.9	1.7	2.8				

	June 30,		December 31,						
(percentage change, except months of inventory)	2018		2017	2016	2015				
Housing Trends (Single Family Oahu) <sup>4</sup>									
Median Home Price	3.9	%	2.7 %	5.0 %	3.7 %				
Home Sales Volume (units)	(1.6)	%	6.3 %	6.5 %	5.2 %				
Months of Inventory	2.7		2.1	2.5	2.6				

	Monthly Visitor Arrivals,	Percentage Change
(in thousands)	Not Seasonally Adjusted	from Previous Year
Tourism <sup>5</sup>		
May 31, 2018	804.1	7.0
April 30, 2018	803.0	6.6
March 31, 2018	903.6	12.5
February 28, 2018	778.6	10.3
January 31, 2018	796.5	5.4
December 31, 2017	880.4	6.3
November 30, 2017	748.3	7.3
October 31, 2017	737.0	2.8
September 30, 2017	701.8	5.1
August 31, 2017	818.6	4.8
July 31, 2017	891.9	6.8
June 30, 2017	835.9	4.5
May 31, 2017	751.2	4.5
April 30, 2017	753.0	7.5
March 31, 2017	802.8	2.1
February 28, 2017	706.1	2.5
January 31, 2017	756.0	4.9
December 31, 2016	828.2	3.6
November 30, 2016	697.1	4.7
October 31, 2016	717.0	4.3
September 30, 2016	667.6	3.1
August 31, 2016	780.7	3.1
July 31, 2016	835.4	2.1
June 30, 2016	800.3	4.2
May 31, 2016	718.9	1.3
April 30, 2016	700.6	3.4
March 31, 2016	786.3	0.8
February 29, 2016	688.8	4.1
January 31, 2016	721.0	6.2

<sup>&</sup>lt;sup>1</sup> Source: Hawaii Department of Business, Economic Development & Tourism

<sup>&</sup>lt;sup>2</sup> Source: U. S. Bureau of Labor Statistics

 $<sup>^{3}</sup>$  Source: Hawaii Department of Labor and Industrial Relations, County jobs data not seasonally adjusted.

<sup>&</sup>lt;sup>4</sup> Source: Honolulu Board of REALTORS

<sup>&</sup>lt;sup>5</sup> Source: Hawaii Tourism Authority