# NewsRelease 

# Bank of Hawaii Corporation Second Quarter 2020 Financial Results 

- Diluted Earnings Per Share $\$ 0.98$
- Net Income \$38.9 Million
- Board of Directors Approves Dividend of \$0.67 Per Share


## FOR IMMEDIATE RELEASE

HONOLULU, HI (July 27, 2020) -- Bank of Hawaii Corporation (NYSE: BOH) today reported diluted earnings per share of $\$ 0.98$ for the second quarter of 2020 compared with diluted earnings per share of $\$ 0.87$ in the previous quarter and diluted earnings per share of $\$ 1.40$ in the same quarter last year. Net income for the second quarter of 2020 was $\$ 38.9$ million compared with net income of $\$ 34.7$ million in the first quarter of 2020 and net income of $\$ 56.9$ million in the second quarter of 2019.

Loan and lease balances increased to $\$ 11.8$ billion at June 30, 2020, up 4.0 percent from March 31,2020 and up 9.7 percent compared with June 30, 2019. Total deposits reached a new record high of $\$ 17.4$ billion at the end of the second quarter of 2020, up 8.5 percent from March 31, 2020 and up 12.5 percent compared with June 30, 2019.
"Bank of Hawaii Corporation continued to perform well in this very challenging environment," said Peter Ho, Chairman, President and CEO. "Our balance sheet continued to grow while maintaining strong levels of capital and liquidity. Our asset quality remained stable during the quarter and we are well positioned for the future. During the quarter we reopened nine of our branches and our dedicated employees were able to support the needs of our customers and community during this unprecedented period."

The return on average assets for the second quarter of 2020 was 0.82 percent, up from 0.77 percent in the previous quarter and down from 1.31 percent in the same quarter last year. The return on average equity for the second quarter of 2020 was 11.58 percent, up from 10.64 percent for the first quarter of 2020 and down from 17.97 percent for the second quarter of 2019. The efficiency ratio for the second quarter of 2020 improved to 49.95 percent compared with 55.96 percent in the previous quarter and 54.69 percent in the same quarter last year.

For the six-month period ended June 30, 2020, net income was $\$ 73.7$ million, down from net income of $\$ 115.7$ million during the same period last year. Diluted earnings per share were $\$ 1.85$ for the first half of 2020 compared with diluted earnings per share of $\$ 2.82$ for the first half of 2019.

The return on average assets for the six-month period ended June 30 , 2020 was 0.79 percent compared with the return on average assets of 1.34 percent for the same six months in 2019. The year-todate return on average equity was 11.11 percent for the first half of 2020 compared with the return on average equity of 18.39 percent for the first half of 2019. The efficiency ratio for the first half of 2020 improved to 52.90 percent compared with 54.95 percent in the same period last year.

## Financial Highlights

Net interest income, on a taxable equivalent basis, for the second quarter of 2020 was $\$ 127.0$ million, an increase of $\$ 0.7$ million compared with $\$ 126.3$ million in the first quarter of 2020 and an increase of $\$ 2.3$ million compared with $\$ 124.7$ million in the second quarter of 2019. Net interest income in the second quarter of 2020 included an interest recovery of $\$ 2.9$ million. Net interest income, on a taxable equivalent basis, for the first half of 2020 was $\$ 253.4$ million, an increase of $\$ 2.9$ million compared with net interest income of $\$ 250.5$ million for the first half of 2019. Analyses of the changes in net interest income are included in Tables 8a, 8b and 8c.

The net interest margin was 2.83 percent for the second quarter of 2020, down 13 basis points from 2.96 percent in the previous quarter and down 21 basis points from the net interest margin of 3.04 percent in the second quarter of 2019. The decrease in the net interest margin is largely due to lower rates and higher levels of liquidity. The net interest margin for the first six months of 2020 was 2.90 percent compared with the net interest margin of 3.08 percent for the same six-month period last year.

Results for the second quarter of 2020 included a provision for credit losses of $\$ 40.4$ million compared with $\$ 33.6$ million in the previous quarter and $\$ 4.0$ million in the same quarter last year. The provision for credit losses during the first half of 2020 was $\$ 74.0$ million compared with a provision for credit losses of $\$ 7.0$ million during the same period in 2019.

Noninterest income was $\$ 51.3$ million in the second quarter of 2020, an increase of $\$ 5.2$ million compared with $\$ 46.1$ million in the first quarter of 2020 and an increase of $\$ 5.8$ million compared with $\$ 45.5$ million in the second quarter of 2019 . Noninterest income during the second quarter of 2020 included a gain of $\$ 14.2$ million related to a sale of Visa Class B shares. There were no significant items in noninterest income during the first quarter of 2020 or the second quarter of 2019. Adjusted for the sale of the Visa shares, the decline in noninterest income compared to the prior quarter was due to reductions in overdraft and ATM fees and lower customer derivative activity. Noninterest income for the first half of 2020 was $\$ 97.4$ million, an increase of $\$ 8.3$ million compared with noninterest income of $\$ 89.1$ million for the first half of 2019.

Noninterest expense was $\$ 88.9$ million in the second quarter of 2020, a decrease of $\$ 7.4$ million compared with $\$ 96.3$ million in the first quarter of 2020 and a decrease of $\$ 3.8$ million compared with $\$ 92.7$ million in the second quarter last year. There were no significant items in noninterest expense during the second quarter of 2020 or the second quarter of 2019. Noninterest expense in the first quarter of 2020 included seasonal payroll expenses of approximately $\$ 3.1$ million and severance expenses of $\$ 4.7$ million that were partially offset by the elimination of corporate incentive accruals. Noninterest expense for the first half of 2020 was $\$ 185.2$ million, a decrease of $\$ 0.6$ million compared with noninterest expense of $\$ 185.8$ million for the first half of 2019. An analysis of noninterest expenses related to salaries and benefits is included in Table 9.

The effective tax rate for the second quarter of 2020 was 20.05 percent compared with 17.68 percent in the previous quarter and 21.84 percent in the same quarter last year. The effective tax rate for the first half of 2020 was 18.95 percent compared with an effective tax rate of 20.35 percent during the same period last year.

The Company's business segments are defined as Consumer Banking, Commercial Banking, and Treasury \& Other. Results for the business segments are determined based on the Company's internal financial management reporting process and organizational structure. Selected financial information is included in Tables 13a and 13b.

## Asset Quality

The Company's asset quality remained relatively stable during the second quarter of 2020. Total non-performing assets were $\$ 22.7$ million at June 30, 2020 compared with $\$ 20.6$ million at March 31, 2020 and $\$ 21.8$ million at June 30, 2019. As a percentage of total loans and leases, including foreclosed real estate, non-performing assets were 0.19 percent at the end of the second quarter of 2020 compared with 0.18 percent at the end of the first quarter of 2020 and 0.20 percent at the end of the second quarter last year.

Accruing loans and leases past due 90 days or more were $\$ 8.9$ million at June 30, 2020 compared with $\$ 8.5$ million at March 31, 2020 and $\$ 6.4$ million at June 30, 2019. Restructured loans not included in non-accrual loans or accruing loans past due 90 days or more were $\$ 59.7$ million at June 30, 2020, compared with $\$ 61.4$ million at March 31,2020 and $\$ 48.6$ million at June 30, 2019. More information on non-performing assets and accruing loans and leases past due 90 days or more is presented in Table 11.

Net loan and lease charge-offs during the second quarter of 2020 were $\$ 5.1$ million or 0.18 percent annualized of total average loans and leases outstanding. Loan and lease charge-offs of $\$ 8.3$ million during the quarter were partially offset by recoveries of $\$ 3.2$ million. Net charge-offs during the first quarter of 2020 were $\$ 3.7$ million or 0.14 percent annualized of total average loans and leases outstanding and comprised of $\$ 7.2$ million in charge-offs and recoveries of $\$ 3.4$ million. Net charge-offs during the second quarter of 2019 were $\$ 2.4$ million or 0.09 percent annualized of total average loans and leases outstanding and comprised of $\$ 5.1$ million in charge-offs and recoveries of $\$ 2.8$ million. Net charge-offs during the first half of 2020 were $\$ 8.9$ million or 0.16 percent annualized of total average loans and leases outstanding compared with net charge-offs of $\$ 6.0$ million or 0.12 percent annualized of total average loans and leases outstanding for the first half of 2019.

The allowance for credit losses was $\$ 173.4$ million at June 30, 2020 compared with $\$ 138.2$ million at March 31, 2020 and $\$ 107.7$ million at June 30, 2019. The ratio of the allowance for credit losses to total loans and leases was 1.47 percent at June 30, 2020 compared with 1.22 percent at March 31,2020 and 1.00 percent at June 30, 2019. The reserve for unfunded commitments was $\$ 2.5$ million at June 30, 2020 compared with $\$ 3.3$ million at March 31, 2020 and $\$ 6.8$ million at June 30, 2019. Details of loan and lease charge-offs, recoveries and components of the total reserve for credit losses are summarized in Table 12.

## Other Financial Highlights

Total assets increased to $\$ 19.8$ billion at June 30, 2020 compared with $\$ 18.5$ billion at March 31, 2020 and $\$ 17.7$ billion at June 30, 2019. Average total assets were $\$ 19.2$ billion during the second quarter of 2020 compared with $\$ 18.2$ billion during the previous quarter and $\$ 17.5$ billion during the second quarter last year.

The investment securities portfolio was $\$ 6.0$ billion at June 30 , 2020, up from $\$ 5.7$ billion at March 31, 2020 and $\$ 5.6$ billion at June 30, 2019. The portfolio remains largely comprised of securities issued by U.S. government agencies and includes $\$ 3.3$ billion in securities held to maturity and $\$ 2.7$ billion in securities available for sale. The securities portfolio at March 31, 2020 included $\$ 3.0$ billion in securities held to maturity and $\$ 2.7$ billion in securities available for sale compared with $\$ 3.0$ billion in securities held to maturity and $\$ 2.6$ billion in securities available for sale at June 30, 2019.

Total loans and leases were $\$ 11.8$ billion at June 30, 2020, up from $\$ 11.4$ billion at March 31, 2020 and $\$ 10.8$ billion at June 30, 2019. Average total loans and leases increased to $\$ 11.7$ billion during the second quarter of 2020 compared with $\$ 11.1$ billion during the previous quarter and $\$ 10.6$ billion during the same quarter last year. The commercial loan portfolio was $\$ 5.0$ billion at June 30, 2020, up $\$ 492.2$ million or 10.9 percent from commercial loans of $\$ 4.5$ billion at March 31, 2020, and up $\$ 920.4$ million or 22.4 percent from commercial loans of $\$ 4.1$ billion at June 30, 2019. The consumer loan portfolio decreased to $\$ 6.8$ billion at June 30 , 2020, down $\$ 39.6$ million or 0.6 percent from consumer loans of $\$ 6.8$ billion at March 31, 2020 and increased $\$ 125.8$ million or 1.9 percent from consumer loans of $\$ 6.7$ billion at June 30, 2019. Loan and lease portfolio balances are summarized in Table 10.

Total deposits were $\$ 17.4$ billion at June 30, 2020, up from $\$ 16.1$ billion at March 31, 2020 and $\$ 15.5$ billion at June 30, 2019. Average total deposits were $\$ 16.7$ billion during the second quarter of 2020, up from $\$ 15.8$ billion during the previous quarter and $\$ 15.2$ billion during the same quarter last year. Consumer deposits increased to $\$ 8.8$ billion at June 30 , 2020, up $\$ 472.4$ million or 5.7 percent from consumer deposits of $\$ 8.3$ billion at March 31, 2020 and up $\$ 886.6$ million or 11.3 percent from consumer deposits of $\$ 7.9$ billion at June 30, 2019. Commercial deposits increased to $\$ 7.3$ billion at June 30,2020 , up $\$ 936.5$ million or 14.7 percent from commercial deposits of $\$ 6.4$ billion at March 31, 2020 and up $\$ 1.1$ billion or 18.1 percent from commercial deposits of $\$ 6.2$ billion at June 30, 2019. Other deposits, including public funds, were $\$ 1.4$ billion at June 30, 2020, down $\$ 41.1$ million or 2.9 percent from March 31, 2020 and down $\$ 68.3$ million or 4.8 percent from June 30, 2019. Deposit balances are summarized in Tables 7a, 7b, and 10.

Total shareholders' equity increased to $\$ 1.4$ billion at June 30, 2020 compared with $\$ 1.3$ billion at March 31, 2020 and June 30, 2019. There were no shares repurchased during the second quarter of 2020. The Tier 1 Capital Ratio at June 30, 2020 was 12.04 percent compared with 11.81 percent at March 31, 2020 and 12.46 percent at June 30, 2019. The Tier 1 leverage ratio at June 30, 2020 was 6.90 percent compared with 7.12 percent at March 31, 2020 and 7.36 percent at June 30, 2019.

The Company's Board of Directors declared a quarterly cash dividend of $\$ 0.67$ per share on the Company's outstanding shares. The dividend will be payable on September 15, 2020 to shareholders of record at the close of business on August 31, 2020.

## Conference Call Information

The Company will review its second quarter 2020 financial results today at $2: 00$ p.m. Eastern Time (8:00 a.m. Hawaii Time). The conference call including presentation materials will be accessible via teleconference and via the investor relations link of Bank of Hawaii Corporation's website, www.boh.com. The toll-free number is 1 (844) 543-5235 in the United States and Canada and 1 (703) 318-2209 for other international callers. Use the pass code "Bank of Hawaii" to access the call. A replay will be available for one week beginning approximately 11:00 a.m. Hawaii Time on Monday, July 27, 2020. The replay number is 1 (855) 859-2056 in the United States and Canada and 1 (404) 537-3406 from other international locations. Enter the conference ID 5959108 when prompted. In addition, a replay will be available on the Company's website, www.boh.com.

## Forward-Looking Statements

This news release, and other statements made by the Company in connection with it may contain "forward-looking statements", such as forecasts of our financial results and condition, expectations for our operations and business prospects, and our assumptions used in those forecasts and expectations. Do not unduly rely on forward-looking statements. Actual results might differ significantly from our forecasts and expectations because of a variety of factors. More information about these factors is contained in Bank of Hawaii Corporation's Annual Report on Form 10-K for the year ended December 31, 2019, which was filed with the U.S. Securities and Exchange Commission. We have not committed to update forward-looking statements to reflect later events or circumstances.

Bank of Hawaii Corporation is a regional financial services company serving businesses, consumers, and governments in Hawaii and the West Pacific. The Company's principal subsidiary, Bank of Hawaii, was founded in 1897. For more information about Bank of Hawaii Corporation, see the Company's web site, www.boh.com.

| (dollars in thousands, except per share amounts) | Three Months Ended |  |  |  |  |  |  |  | Six Months Ended |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { June 30, } \\ 2020 \\ \hline \end{gathered}$ |  |  | $\begin{gathered} \hline \text { March 31, } \\ 2020 \end{gathered}$ |  |  | June 30, 2019 |  | June 30, |  |  |  |  |
| For the Period: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Operating Results |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Interest Income | \$ | 126,691 |  | \$ | 125,966 |  | \$ | 124,097 |  | \$ | 252,657 | \$ | 248,934 |
| Provision for Credit Losses |  | 40,400 |  |  | 33,600 |  |  | 4,000 |  |  | 74,000 |  | 7,000 |
| Total Noninterest Income |  | 51,268 |  |  | 46,149 |  |  | 45,450 |  |  | 97,417 |  | 89,129 |
| Total Noninterest Expense |  | 88,892 |  |  | 96,312 |  |  | 92,725 |  |  | 185,204 |  | 185,782 |
| Net Income |  | 38,908 |  |  | 34,742 |  |  | 56,919 |  |  | 73,650 |  | 115,718 |
| Basic Earnings Per Share |  | 0.98 |  |  | 0.88 |  |  | 1.40 |  |  | 1.86 |  | 2.84 |
| Diluted Earnings Per Share |  | 0.98 |  |  | 0.87 |  |  | 1.40 |  |  | 1.85 |  | 2.82 |
| Dividends Declared Per Share |  | 0.67 |  |  | 0.67 |  |  | 0.65 |  |  | 1.34 |  | 1.27 |
| Performance Ratios |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Return on Average Assets |  | 0.82 | \% |  | 0.77 | \% |  | 1.31 | \% |  | 0.79 \% |  | 1.34 |
| Return on Average Shareholders' Equity |  | 11.58 |  |  | 10.64 |  |  | 17.97 |  |  | 11.11 |  | 18.39 |
| Efficiency Ratio ${ }^{1}$ |  | 49.95 |  |  | 55.96 |  |  | 54.69 |  |  | 52.90 |  | 54.95 |
| Net Interest Margin ${ }^{2}$ |  | 2.83 |  |  | 2.96 |  |  | 3.04 |  |  | 2.90 |  | 3.08 |
| Dividend Payout Ratio ${ }^{3}$ |  | 68.37 |  |  | 76.14 |  |  | 46.43 |  |  | 72.04 |  | 44.72 |
| Average Shareholders' Equity to Average Assets |  | 7.04 |  |  | 7.21 |  |  | 7.27 |  |  | 7.12 |  | 7.31 |
| Average Balances |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average Loans and Leases | \$ | 11,727,649 | \$ | \$ | 11,060,707 |  | \$ | 10,631,558 |  | \$ | 11,394,178 | \$ | 10,549,893 |
| Average Assets |  | 19,189,581 |  |  | 18,222,602 |  |  | 17,480,651 |  |  | 18,706,092 |  | 17,359,031 |
| Average Deposits |  | 16,679,511 |  |  | 15,817,745 |  |  | 15,162,782 |  |  | 16,248,628 |  | 15,067,622 |
| Average Shareholders' Equity |  | 1,351,345 |  |  | 1,313,848 |  |  | 1,270,162 |  |  | 1,332,596 |  | 1,268,808 |
| Per Share of Common Stock |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Book Value | \$ | 33.76 | \$ | \$ | 33.20 |  | \$ | 31.61 |  | \$ | 33.76 | \$ | 31.61 |
| Tangible Book Value |  | 32.97 |  |  | 32.41 |  |  | 30.83 |  |  | 32.97 |  | 30.83 |
| Market Value |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Closing |  | 61.41 |  |  | 54.91 |  |  | 82.91 |  |  | 61.41 |  | 82.91 |
| High |  | 72.74 |  |  | 95.53 |  |  | 84.53 |  |  | 95.53 |  | 84.53 |
| Low |  | 51.15 |  |  | 46.70 |  |  | 75.24 |  |  | 46.70 |  | 66.54 |
|  |  |  |  |  | June 30, 2020 |  |  | March 31, <br> 2020 |  |  | December 31, 2019 |  | June 30, 2019 |
| As of Period End: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance Sheet Totals |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Loans and Leases |  |  | \$ | \$ | 11,805,370 |  | \$ | 11,352,780 |  | \$ | 10,990,892 | \$ | 10,759,129 |
| Total Assets |  |  |  |  | 19,769,942 |  |  | 18,542,233 |  |  | 18,095,496 |  | 17,688,845 |
| Total Deposits |  |  |  |  | 17,423,155 |  |  | 16,055,361 |  |  | 15,784,482 |  | 15,488,821 |
| Other Debt |  |  |  |  | 60,524 |  |  | 60,545 |  |  | 85,565 |  | 110,605 |
| Total Shareholders' Equity |  |  |  |  | 1,352,082 |  |  | 1,327,929 |  |  | 1,286,832 |  | 1,285,948 |
| Asset Quality |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Non-Performing Assets |  |  | \$ | \$ | 22,701 |  | \$ | 20,604 |  | \$ | 20,117 | \$ | 21,782 |
| Allowance for Credit Losses |  |  |  |  | 173,439 |  |  | 138,150 |  |  | 110,027 |  | 107,672 |
| Allowance to Loans and Leases Outstanding |  |  |  |  | 1.47 | \% |  | 1.22 | \% |  | 1.00 \% |  | 1.00 \% |
| Capital Ratios ${ }^{4}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Common Equity Tier 1 Capital Ratio |  |  |  |  | 12.04 | \% |  | 11.81 | \% |  | 12.18 \% |  | 12.46 \% |
| Tier 1 Capital Ratio |  |  |  |  | 12.04 |  |  | 11.81 |  |  | 12.18 |  | 12.46 |
| Total Capital Ratio |  |  |  |  | 13.29 |  |  | 13.06 |  |  | 13.28 |  | 13.57 |
| Tier 1 Leverage Ratio |  |  |  |  | 6.90 |  |  | 7.12 |  |  | 7.25 |  | 7.36 |
| Total Shareholders' Equity to Total Assets |  |  |  |  | 6.84 |  |  | 7.16 |  |  | 7.11 |  | 7.27 |
| Tangible Common Equity to Tangible Assets ${ }^{5}$ |  |  |  |  | 6.69 |  |  | 7.00 |  |  | 6.95 |  | 7.10 |
| Tangible Common Equity to Risk-Weighted Assets ${ }^{5}$ |  |  |  |  | 12.07 |  |  | 11.85 |  |  | 11.85 |  | 12.17 |
| Non-Financial Data |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Full-Time Equivalent Employees |  |  |  |  | 2,112 |  |  | 2,094 |  |  | 2,124 |  | 2,152 |
| Branches |  |  |  |  | 67 |  |  | 67 |  |  | 68 |  | 68 |
| ATMs |  |  |  |  | 367 |  |  | 382 |  |  | 387 |  | 383 |

${ }^{1}$ Efficiency ratio is defined as noninterest expense divided by total revenue (net interest income and total noninterest income).
${ }^{2}$ Net interest margin is defined as net interest income, on a taxable-equivalent basis, as a percentage of average earning assets.
${ }^{3}$ Dividend payout ratio is defined as dividends declared per share divided by basic earnings per share.
${ }^{4}$ Regulatory capital ratios as of June 30, 2020 are preliminary. CET 1 / Tier 1 Capital Ratios revised from 11.85\%, Total Capital Ratio revised from $13.10 \%$, and Tier 1 Leverage Ratio revised from 7.14\% as of March 31, 2020.
${ }^{5}$ Tangible common equity to tangible assets and tangible common equity to risk-weighted assets are Non-GAAP financial measures. See Table 2 "Reconciliation of Non-GAAP Financial Measures."

| Reconciliation of Non-GAAP Financial Measure |  |  |  |  |  |  |  | Table 2 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (dollars in thousands) | June 30, 2020 |  |  | $\begin{array}{r} \text { March 31, } \\ 2020 \end{array}$ | December 31,$2019$ |  | June 30,$2019$ |  |
| Total Shareholders' Equity | \$ | 1,352,082 | \$ | 1,327,929 | \$ | 1,286,832 | \$ | 1,285,948 |
| Less: Goodwill |  | 31,517 |  | 31,517 |  | 31,517 |  | 31,517 |
| Tangible Common Equity | \$ | 1,320,565 | \$ | 1,296,412 | \$ | 1,255,315 | \$ | 1,254,431 |
| Total Assets | \$ | 19,769,942 | \$ | 18,542,233 | \$ | 18,095,496 | \$ | 17,688,845 |
| Less: Goodwill |  | 31,517 |  | 31,517 |  | 31,517 |  | 31,517 |
| Tangible Assets | \$ | 19,738,425 | \$ | 18,510,716 | \$ | 18,063,979 | \$ | 17,657,328 |
| Risk-Weighted Assets, determined in accordance with prescribed regulatory requirements | \$ | 10,941,894 | \$ | 10,944,260 | \$ | 10,589,061 | \$ | 10,309,085 |
| Total Shareholders' Equity to Total Assets |  | 6.84\% |  | 7.16\% |  | 7.11\% |  | 7.27\% |
| Tangible Common Equity to Tangible Assets (Non-GAAP) |  | 6.69\% |  | 7.00\% |  | 6.95\% |  | 7.10\% |
| Tier 1 Capital Ratio |  | 12.04\% |  | 11.81\% |  | 12.18\% |  | 12.46\% |
| Tangible Common Equity to Risk-Weighted Assets (Non-GAAP) |  | 12.07\% |  | 11.85\% |  | 11.85\% |  | 12.17\% |


| (dollars in thousands, except per share amounts) | Three Months Ended |  |  |  |  |  | Six Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { June 30, } \\ 2020 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { March 31, } \\ 2020 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { June 30, } \\ 2019 \end{gathered}$ |  | June 30, |  |  |  |
| Interest Income |  |  |  |  |  |  |  |  |  |  |
| Interest and Fees on Loans and Leases | \$ | 107,628 | \$ | 108,210 | \$ | 110,401 | \$ | 215,838 | \$ | 218,912 |
| Income on Investment Securities |  |  |  |  |  |  |  |  |  |  |
| Available-for-Sale |  | 14,576 |  | 16,711 |  | 15,072 |  | 31,287 |  | 28,504 |
| Held-to-Maturity |  | 16,723 |  | 19,252 |  | 22,149 |  | 35,975 |  | 44,070 |
| Deposits |  | 1 |  | 9 |  | 9 |  | 10 |  | 24 |
| Funds Sold |  | 92 |  | 546 |  | 730 |  | 638 |  | 2,174 |
| Other |  | 125 |  | 218 |  | 210 |  | 343 |  | 529 |
| Total Interest Income |  | 139,145 |  | 144,946 |  | 148,571 |  | 284,091 |  | 294,213 |
| Interest Expense |  |  |  |  |  |  |  |  |  |  |
| Deposits |  | 7,954 |  | 14,260 |  | 18,628 |  | 22,214 |  | 33,912 |
| Securities Sold Under Agreements to Repurchase |  | 4,020 |  | 4,025 |  | 4,623 |  | 8,045 |  | 9,194 |
| Funds Purchased |  | 18 |  | 72 |  | 512 |  | 90 |  | 669 |
| Short-Term Borrowings |  | 22 |  | 39 |  | 1 |  | 61 |  | 37 |
| Other Debt |  | 440 |  | 584 |  | 710 |  | 1,024 |  | 1,467 |
| Total Interest Expense |  | 12,454 |  | 18,980 |  | 24,474 |  | 31,434 |  | 45,279 |
| Net Interest Income |  | 126,691 |  | 125,966 |  | 124,097 |  | 252,657 |  | 248,934 |
| Provision for Credit Losses |  | 40,400 |  | 33,600 |  | 4,000 |  | 74,000 |  | 7,000 |
| Net Interest Income After Provision for Credit Losses |  | 86,291 |  | 92,366 |  | 120,097 |  | 178,657 |  | 241,934 |
| Noninterest Income |  |  |  |  |  |  |  |  |  |  |
| Trust and Asset Management |  | 10,550 |  | 10,915 |  | 11,385 |  | 21,465 |  | 22,146 |
| Mortgage Banking |  | 4,278 |  | 2,695 |  | 3,336 |  | 6,973 |  | 5,623 |
| Service Charges on Deposit Accounts |  | 5,097 |  | 7,451 |  | 7,283 |  | 12,548 |  | 14,647 |
| Fees, Exchange, and Other Service Charges |  | 9,417 |  | 13,200 |  | 14,252 |  | 22,617 |  | 28,460 |
| Investment Securities Gains (Losses), Net |  | 13,216 |  | (970) |  | (776) |  | 12,246 |  | $(1,611)$ |
| Annuity and Insurance |  | 883 |  | 928 |  | 1,806 |  | 1,811 |  | 4,384 |
| Bank-Owned Life Insurance |  | 1,649 |  | 1,580 |  | 1,779 |  | 3,229 |  | 3,489 |
| Other |  | 6,178 |  | 10,350 |  | 6,385 |  | 16,528 |  | 11,991 |
| Total Noninterest Income |  | 51,268 |  | 46,149 |  | 45,450 |  | 97,417 |  | 89,129 |
| Noninterest Expense |  |  |  |  |  |  |  |  |  |  |
| Salaries and Benefits |  | 50,715 |  | 54,463 |  | 53,511 |  | 105,178 |  | 110,097 |
| Net Occupancy |  | 8,761 |  | 8,955 |  | 8,579 |  | 17,716 |  | 16,173 |
| Net Equipment |  | 8,195 |  | 8,456 |  | 6,895 |  | 16,651 |  | 13,728 |
| Data Processing |  | 4,416 |  | 4,788 |  | 4,727 |  | 9,204 |  | 9,253 |
| Professional Fees |  | 3,061 |  | 3,208 |  | 2,177 |  | 6,269 |  | 4,630 |
| FDIC Insurance |  | 1,558 |  | 1,456 |  | 1,290 |  | 3,014 |  | 2,559 |
| Other |  | 12,186 |  | 14,986 |  | 15,546 |  | 27,172 |  | 29,342 |
| Total Noninterest Expense |  | 88,892 |  | 96,312 |  | 92,725 |  | 185,204 |  | 185,782 |
| Income Before Provision for Income Taxes |  | 48,667 |  | 42,203 |  | 72,822 |  | 90,870 |  | 145,281 |
| Provision for Income Taxes |  | 9,759 |  | 7,461 |  | 15,903 |  | 17,220 |  | 29,563 |
| Net Income | \$ | 38,908 | \$ | 34,742 | \$ | 56,919 | \$ | 73,650 | \$ | 115,718 |
| Basic Earnings Per Share | \$ | 0.98 | \$ | 0.88 | \$ | 1.40 | \$ | 1.86 | \$ | 2.84 |
| Diluted Earnings Per Share | \$ | 0.98 | \$ | 0.87 | \$ | 1.40 | \$ | 1.85 | \$ | 2.82 |
| Dividends Declared Per Share | \$ | 0.67 | \$ | 0.67 | \$ | 0.65 | \$ | 1.34 | \$ | 1.27 |
| Basic Weighted Average Shares |  | 39,703,735 |  | 39,681,611 |  | 40,541,594 |  | 39,692,695 |  | 40,738,772 |
| Diluted Weighted Average Shares |  | 39,832,475 |  | 39,916,986 |  | 40,769,767 |  | 39,873,334 |  | 40,988,001 |


| (dollars in thousands) | Three Months Ended |  |  |  |  |  | Six Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { June 30, } \\ 2020 \end{gathered}$ |  | $\begin{gathered} \text { March 31, } \\ 2020 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { June 30, } \\ 2019 \\ \hline \end{gathered}$ |  | June 30, |  |  |  |
|  |  |  |  | 2020 |  |  |  | 2019 |
| Net Income | \$ | 38,908 |  |  | \$ | 34,742 | \$ | 56,919 | \$ | 73,650 | \$ | 115,718 |
| Other Comprehensive Income, Net of Tax: |  |  |  |  |  |  |  |  |  |  |
| Net Unrealized Gains on Investment Securities |  | 7,730 |  | 41,559 |  | 16,209 |  | 49,289 |  | 23,128 |
| Defined Benefit Plans |  | 374 |  | 374 |  | 245 |  | 748 |  | 491 |
| Other Comprehensive Income |  | 8,104 |  | 41,933 |  | 16,454 |  | 50,037 |  | 23,619 |
| Comprehensive Income | \$ | 47,012 | \$ | 76,675 | \$ | 73,373 | \$ | 123,687 | \$ | 139,337 |


| (dollars in thousands) | June 30,$2020$ |  | March 31, 2020 |  | December 31, 2019 |  | June 30, <br> 2019 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |  |  |  |  |
| Interest-Bearing Deposits in Other Banks | \$ | 2,310 | \$ | 6,346 | \$ | 4,979 | \$ | 3,859 |
| Funds Sold |  | 800,857 |  | 96,898 |  | 254,574 |  | 204,340 |
| Investment Securities |  |  |  |  |  |  |  |  |
| Available-for-Sale |  | 2,726,478 |  | 2,681,049 |  | 2,619,003 |  | 2,649,949 |
| Held-to-Maturity (Fair Value of \$3,374,294; \$3,104,020; \$3,062,882; and \$2,973,229) |  | 3,276,829 |  | 3,004,139 |  | 3,042,294 |  | 2,959,611 |
| Loans Held for Sale |  | 20,711 |  | 20,789 |  | 39,062 |  | 22,706 |
| Loans and Leases |  | 11,805,370 |  | 11,352,780 |  | 10,990,892 |  | 10,759,129 |
| Allowance for Credit Losses |  | $(173,439)$ |  | $(138,150)$ |  | $(110,027)$ |  | $(107,672)$ |
| Net Loans and Leases |  | 11,631,931 |  | 11,214,630 |  | 10,880,865 |  | 10,651,457 |
| Total Earning Assets |  | 18,459,116 |  | 17,023,851 |  | 16,840,777 |  | 16,491,922 |
| Cash and Due from Banks |  | 242,423 |  | 453,465 |  | 299,105 |  | 282,164 |
| Premises and Equipment, Net |  | 198,582 |  | 196,228 |  | 188,388 |  | 169,671 |
| Operating Lease Right-of-Use Assets |  | 97,166 |  | 98,695 |  | 100,838 |  | 103,336 |
| Accrued Interest Receivable |  | 50,645 |  | 46,996 |  | 46,476 |  | 49,726 |
| Foreclosed Real Estate |  | 2,506 |  | 2,506 |  | 2,737 |  | 2,737 |
| Mortgage Servicing Rights |  | 22,904 |  | 22,537 |  | 25,022 |  | 24,233 |
| Goodwill |  | 31,517 |  | 31,517 |  | 31,517 |  | 31,517 |
| Bank-Owned Life Insurance |  | 291,185 |  | 289,536 |  | 287,962 |  | 285,295 |
| Other Assets |  | 373,898 |  | 376,902 |  | 272,674 |  | 248,244 |
| Total Assets | \$ | 19,769,942 | \$ | 18,542,233 | \$ | 18,095,496 | \$ | 17,688,845 |


| Liabilities |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Deposits |  |  |  |  |  |  |  |  |
| Noninterest-Bearing Demand | \$ | 5,485,015 | \$ | 4,378,918 | \$ | 4,489,525 | \$ | 4,528,251 |
| Interest-Bearing Demand |  | 3,437,654 |  | 3,261,101 |  | 3,127,205 |  | 3,033,066 |
| Savings |  | 6,821,710 |  | 6,670,530 |  | 6,365,321 |  | 6,004,528 |
| Time |  | 1,678,776 |  | 1,744,812 |  | 1,802,431 |  | 1,922,976 |
| Total Deposits |  | 17,423,155 |  | 16,055,361 |  | 15,784,482 |  | 15,488,821 |
| Funds Purchased |  | - |  | 75,000 |  | - |  | - |
| Short-Term Borrowings |  | - |  | 75,000 |  | - |  | - |
| Securities Sold Under Agreements to Repurchase |  | 603,206 |  | 603,206 |  | 604,306 |  | 504,299 |
| Other Debt |  | 60,524 |  | 60,545 |  | 85,565 |  | 110,605 |
| Operating Lease Liabilities |  | 104,741 |  | 106,180 |  | 108,210 |  | 110,483 |
| Retirement Benefits Payable |  | 43,833 |  | 44,124 |  | 44,504 |  | 40,047 |
| Accrued Interest Payable |  | 7,775 |  | 7,932 |  | 8,040 |  | 9,454 |
| Taxes Payable and Deferred Taxes |  | 38,297 |  | 32,793 |  | 16,085 |  | 21,337 |
| Other Liabilities |  | 136,329 |  | 154,163 |  | 157,472 |  | 117,851 |
| Total Liabilities |  | 18,417,860 |  | 17,214,304 |  | 16,808,664 |  | 16,402,897 |

Shareholders' Equity
Common Stock ( $\$ .01$ par value; authorized 500,000,000 shares;
issued / outstanding: June 30, 2020 - 58,263,452 / 40,047,694;
March 31, 2020-58,251,725 / 39,996,510; December 31, 2019-58,166,910 / 40,039,695;

| and June 30, 2019-58,175,367 / 40,687,719) | 580 |  | 579 |  | 579 |  | 579 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Capital Surplus |  | 586,946 |  | 584,392 |  | 582,566 |  | 577,346 |
| Accumulated Other Comprehensive Gain (Loss) |  | 18,925 |  | 10,821 |  | $(31,112)$ |  | $(27,424)$ |
| Retained Earnings |  | 1,786,351 |  | 1,773,607 |  | 1,761,415 |  | 1,704,993 |
| Treasury Stock, at Cost (Shares: June 30, 2020-18,215,758; March 31, 2020-18,255,215; December 31, 2019-18,127,215; and June 30, 2019-17,487,648) |  | (1,040,720) |  | (1,041,470) |  | $(1,026,616)$ |  | $(969,546)$ |
| Total Shareholders' Equity |  | 1,352,082 |  | 1,327,929 |  | 1,286,832 |  | 1,285,948 |
| Total Liabilities and Shareholders' Equity | \$ | 19,769,942 | \$ | 18,542,233 | \$ | 18,095,496 | \$ | 17,688,845 |



Table 7a

|  | Three Months Ended June 30, 2020 |  |  |  |  | Three Months Ended March 31, 2020 |  |  |  |  |  |  | Three Months Ended June 30, 2019 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (dollars in millions) |  | Average Balance |  | Income/ <br> Expense | Yield/ <br> Rate |  |  | Average <br> Balance |  | Income/ Expense | Yield/ <br> Rate |  |  | Average <br> Balance | Income/ <br> Expense | Yield <br> Rate |
| Earning Assets |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest-Bearing Deposits in Other Banks | \$ | 2.6 | \$ | - | 0.18 | \% | \$ | 1.4 | \$ | - | 2.36 | \% | \$ | 2.9 | \$ | 1.25 |
| Funds Sold |  | 545.9 |  | 0.1 | 0.07 |  |  | 152.8 |  | 0.6 | 1.41 |  |  | 123.6 | 0.8 | 2.34 |
| Investment Securities |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Available-for-Sale |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Taxable |  | 2,614.1 |  | 14.3 | 2.19 |  |  | 2,702.4 |  | 16.4 | 2.43 |  |  | 2,004.3 | 14.3 | 2.87 |
| Non-Taxable |  | 32.2 |  | 0.4 | 4.45 |  |  | 32.4 |  | 0.4 | 4.40 |  |  | 86.8 | 0.9 | 4.15 |
| Held-to-Maturity |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Taxable |  | 2,957.6 |  | 16.4 | 2.22 |  |  | 3,036.2 |  | 18.9 | 2.50 |  |  | 3,358.0 | 21.0 | 2.50 |
| Non-Taxable |  | 54.4 |  | 0.4 | 2.66 |  |  | 54.7 |  | 0.4 | 2.67 |  |  | 193.0 | 1.5 | 3.08 |
| Total Investment Securities |  | 5,658.3 |  | 31.5 | 2.22 |  |  | 5,825.7 |  | 36.1 | 2.48 |  |  | 5,642.1 | 37.7 | 2.68 |
| Loans Held for Sale |  | 23.4 |  | 0.2 | 3.24 |  |  | 23.2 |  | 0.2 | 3.54 |  |  | 18.7 | 0.2 | 4.05 |
| Loans and Leases ${ }^{1}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial and Industrial |  | 1,963.8 |  | 17.9 | 3.67 |  |  | 1,409.3 |  | 13.2 | 3.77 |  |  | 1,385.7 | 14.9 | 4.31 |
| Commercial Mortgage |  | 2,622.9 |  | 22.3 | 3.42 |  |  | 2,549.4 |  | 25.1 | 3.96 |  |  | 2,386.3 | 25.9 | 4.35 |
| Construction |  | 255.8 |  | 2.5 | 3.93 |  |  | 213.2 |  | 2.5 | 4.65 |  |  | 125.3 | 1.7 | 5.51 |
| Commercial Lease Financing |  | 110.9 |  | 0.5 | 1.88 |  |  | 111.4 |  | 0.5 | 1.95 |  |  | 159.9 | 1.0 | 2.49 |
| Residential Mortgage |  | 3,939.6 |  | 36.0 | 3.65 |  |  | 3,895.4 |  | 36.9 | 3.79 |  |  | 3,730.4 | 36.0 | 3.87 |
| Home Equity |  | 1,665.2 |  | 14.3 | 3.45 |  |  | 1,680.2 |  | 15.2 | 3.64 |  |  | 1,694.9 | 16.2 | 3.83 |
| Automobile |  | 701.2 |  | 6.2 | 3.55 |  |  | 721.0 |  | 6.4 | 3.56 |  |  | 688.5 | 6.2 | 3.62 |
| Other ${ }^{2}$ |  | 468.2 |  | 7.9 | 6.77 |  |  | 480.8 |  | 8.4 | 7.06 |  |  | 460.6 | 8.4 | 7.33 |
| Total Loans and Leases |  | 11,727.6 |  | 107.6 | 3.68 |  |  | 11,060.7 |  | 108.2 | 3.93 |  |  | 10,631.6 | 110.3 | 4.16 |
| Other |  | 34.0 |  | 0.1 | 1.47 |  |  | 34.3 |  | 0.2 | 2.54 |  |  | 35.0 | 0.2 | 2.40 |
| Total Earning Assets ${ }^{3}$ |  | 17,991.8 |  | 139.5 | 3.11 |  |  | 17,098.1 |  | 145.3 | 3.41 |  |  | 16,453.9 | 149.2 | 3.63 |
| Cash and Due from Banks |  | 302.4 |  |  |  |  |  | 278.8 |  |  |  |  |  | 241.6 |  |  |
| Other Assets |  | 895.4 |  |  |  |  |  | 845.7 |  |  |  |  |  | 785.2 |  |  |
| Total Assets | \$ | 19,189.6 |  |  |  |  | \$ | 18,222.6 |  |  |  |  | \$ | 17,480.7 |  |  |

Interest-Bearing Liabilities

| Interest-Bearing Deposits |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Demand | \$ | 3,226.6 |  | 0.6 | 0.07 | \$ | 3,110.0 |  | 1.0 | 0.12 | \$ | 2,902.5 |  | 1.4 | 0.19 |
| Savings |  | 6,691.4 |  | 2.2 | 0.13 |  | 6,502.4 |  | 7.1 | 0.44 |  | 6,002.0 |  | 8.9 | 0.60 |
| Time |  | 1,826.8 |  | 5.2 | 1.13 |  | 1,743.0 |  | 6.2 | 1.43 |  | 1,866.6 |  | 8.3 | 1.79 |
| Total Interest-Bearing Deposits |  | 11,744.8 |  | 8.0 | 0.27 |  | 11,355.4 |  | 14.3 | 0.51 |  | 10,771.1 |  | 18.6 | 0.69 |
| Short-Term Borrowings |  | 57.6 |  | - | 0.28 |  | 57.8 |  | 0.1 | 0.76 |  | 82.3 |  | 0.5 | 2.46 |
| Securities Sold Under Agreements to Repurchase |  | 602.9 |  | 4.0 | 2.64 |  | 604.1 |  | 4.0 | 2.64 |  | 504.3 |  | 4.7 | 3.63 |
| Other Debt |  | 60.5 |  | 0.5 | 2.91 |  | 66.9 |  | 0.6 | 3.51 |  | 110.6 |  | 0.7 | 2.57 |
| Total Interest-Bearing Liabilities |  | 12,465.8 |  | 12.5 | 0.40 |  | 12,084.2 |  | 19.0 | 0.63 |  | 11,468.3 |  | 24.5 | 0.85 |
| Net Interest Income |  |  | \$ | 127.0 |  |  |  | \$ | 126.3 |  |  |  | \$ | 124.7 |  |
| Interest Rate Spread |  |  |  |  | 2.71 | \% |  |  |  | 2.78 | \% |  |  |  | 2.78 |
| Net Interest Margin |  |  |  |  | 2.83 | \% |  |  |  | 2.96 | \% |  |  |  | 3.04 |
| Noninterest-Bearing Demand Deposits |  | 4,934.7 |  |  |  |  | 4,462.3 |  |  |  |  | 4,391.7 |  |  |  |
| Other Liabilities |  | 437.8 |  |  |  |  | 362.3 |  |  |  |  | 350.5 |  |  |  |
| Shareholders' Equity |  | 1,351.3 |  |  |  |  | 1,313.8 |  |  |  |  | 1,270.2 |  |  |  |
| Total Liabilities and Shareholders' Equity | \$ | 19,189.6 |  |  |  | \$ | 18,222.6 |  |  |  |  | 17,480.7 |  |  |  |

[^0]Table 7b

| (dollars in millions) | Six Months Ended June 30, 2020 |  |  |  |  | Six Months Ended June 30, 2019 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Average Balance |  | Income/ <br> Expense | Yield/ <br> Rate |  | Average Balance |  | Incomel <br> Expense | Yield/ <br> Rate |
| Earning Assets |  |  |  |  |  |  |  |  |  |  |
| Interest-Bearing Deposits in Other Banks | \$ | 2.0 | \$ | - | 0.96 \% | \$ | 2.9 | \$ | - | 1.65 |
| Funds Sold |  | 349.3 |  | 0.6 | 0.36 |  | 182.3 |  | 2.2 | 2.37 |
| Investment Securities |  |  |  |  |  |  |  |  |  |  |
| Available-for-Sale |  |  |  |  |  |  |  |  |  |  |
| Taxable |  | 2,658.3 |  | 30.8 | 2.31 |  | 1,801.2 |  | 25.9 | 2.88 |
| Non-Taxable |  | 32.3 |  | 0.7 | 4.43 |  | 182.5 |  | 3.3 | 3.63 |
| Held-to-Maturity |  |  |  |  |  |  |  |  |  |  |
| Taxable |  | 2,996.9 |  | 35.4 | 2.36 |  | 3,365.7 |  | 41.5 | 2.46 |
| Non-Taxable |  | 54.5 |  | 0.7 | 2.67 |  | 213.4 |  | 3.3 | 3.12 |
| Total Investment Securities |  | 5,742.0 |  | 67.6 | 2.35 |  | 5,562.8 |  | 74.0 | 2.66 |
| Loans Held for Sale |  | 23.3 |  | 0.4 | 3.39 |  | 15.6 |  | 0.3 | 4.16 |
| Loans and Leases ${ }^{1}$ |  |  |  |  |  |  |  |  |  |  |
| Commercial and Industrial |  | 1,686.5 |  | 31.1 | 3.71 |  | 1,371.8 |  | 30.2 | 4.43 |
| Commercial Mortgage |  | 2,586.2 |  | 47.4 | 3.69 |  | 2,348.6 |  | 50.7 | 4.36 |
| Construction |  | 234.6 |  | 5.0 | 4.26 |  | 137.8 |  | 3.6 | 5.27 |
| Commercial Lease Financing |  | 111.1 |  | 1.1 | 1.91 |  | 160.4 |  | 1.9 | 2.38 |
| Residential Mortgage |  | 3,917.5 |  | 72.9 | 3.72 |  | 3,705.4 |  | 71.5 | 3.86 |
| Home Equity |  | 1,672.7 |  | 29.5 | 3.55 |  | 1,692.5 |  | 32.3 | 3.85 |
| Automobile |  | 711.1 |  | 12.6 | 3.56 |  | 678.4 |  | 12.3 | 3.64 |
| Other ${ }^{2}$ |  | 474.5 |  | 16.3 | 6.92 |  | 455.0 |  | 16.3 | 7.23 |
| Total Loans and Leases |  | 11,394.2 |  | 215.9 | 3.80 |  | 10,549.9 |  | 218.8 | 4.17 |
| Other |  | 34.2 |  | 0.3 | 2.01 |  | 35.2 |  | 0.5 | 3.00 |
| Total Earning Assets ${ }^{3}$ |  | 17,545.0 |  | 284.8 | 3.26 |  | 16,348.7 |  | 295.8 | 3.63 |
| Cash and Due from Banks |  | 290.6 |  |  |  |  | 241.2 |  |  |  |
| Other Assets |  | 870.5 |  |  |  |  | 769.1 |  |  |  |
| Total Assets | \$ | 18,706.1 |  |  |  | \$ | 17,359.0 |  |  |  |

Interest-Bearing Liabilities
Interest-Bearing Deposits

| Demand | \$ | 3,168.3 |  | 1.5 | 0.10 |  | \$ | 2,921.1 |  | 2.8 | 0.20 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Savings |  | 6,596.9 |  | 9.3 | 0.28 |  |  | 5,882.1 |  | 15.7 | 0.54 |
| Time |  | 1,784.9 |  | 11.4 | 1.28 |  |  | 1,785.4 |  | 15.4 | 1.74 |
| Total Interest-Bearing Deposits |  | 11,550.1 |  | 22.2 | 0.39 |  |  | 10,588.6 |  | 33.9 | 0.65 |
| Short-Term Borrowings |  | 57.7 |  | 0.2 | 0.52 |  |  | 56.8 |  | 0.7 | 2.47 |
| Securities Sold Under Agreements to Repurchase |  | 603.5 |  | 8.0 | 2.64 |  |  | 504.3 |  | 9.2 | 3.63 |
| Other Debt |  | 63.7 |  | 1.0 | 3.23 |  |  | 115.3 |  | 1.5 | 2.56 |
| Total Interest-Bearing Liabilities |  | 12,275.0 |  | 31.4 | 0.51 |  |  | 11,265.0 |  | 45.3 | 0.81 |
| Net Interest Income |  |  | \$ | 253.4 |  |  |  |  | \$ | 250.5 |  |
| Interest Rate Spread |  |  |  |  | 2.75 | \% |  |  |  |  | 2.82 |
| Net Interest Margin |  |  |  |  | 2.90 | \% |  |  |  |  | 3.08 |
| Noninterest-Bearing Demand Deposits |  | 4,698.5 |  |  |  |  |  | 4,479.0 |  |  |  |
| Other Liabilities |  | 400.0 |  |  |  |  |  | 346.2 |  |  |  |
| Shareholders' Equity |  | 1,332.6 |  |  |  |  |  | 1,268.8 |  |  |  |
| Total Liabilities and Shareholders' Equity | \$ | 18,706.1 |  |  |  |  | \$ | 17,359.0 |  |  |  |

[^1]| (dollars in millions) | Three Months Ended June 30, 2020 Compared to March 31, 2020 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Volume ${ }^{1}$ |  |  | Rate ${ }^{1}$ |  | Total |
| Change in Interest Income: |  |  |  |  |  |  |
| Funds Sold | \$ | 0.4 | \$ | (0.9) | \$ | (0.5) |
| Investment Securities |  |  |  |  |  |  |
| Available-for-Sale |  |  |  |  |  |  |
| Taxable |  | (0.5) |  | (1.6) |  | (2.1) |
| Held-to-Maturity |  |  |  |  |  |  |
| Taxable |  | (0.5) |  | (2.0) |  | (2.5) |
| Total Investment Securities |  | (1.0) |  | (3.6) |  | (4.6) |
| Loans and Leases |  |  |  |  |  |  |
| Commercial and Industrial |  | 5.1 |  | (0.4) |  | 4.7 |
| Commercial Mortgage |  | 0.7 |  | (3.5) |  | (2.8) |
| Construction |  | 0.4 |  | (0.4) |  | - |
| Residential Mortgage |  | 0.4 |  | (1.3) |  | (0.9) |
| Home Equity |  | (0.1) |  | (0.8) |  | (0.9) |
| Automobile |  | (0.2) |  | - |  | (0.2) |
| Other ${ }^{2}$ |  | (0.2) |  | (0.3) |  | (0.5) |
| Total Loans and Leases |  | 6.1 |  | (6.7) |  | (0.6) |
| Other |  | - |  | (0.1) |  | (0.1) |
| Total Change in Interest Income |  | 5.5 |  | (11.3) |  | (5.8) |
| Change in Interest Expense: |  |  |  |  |  |  |
| Interest-Bearing Deposits |  |  |  |  |  |  |
| Demand |  | - |  | (0.4) |  | (0.4) |
| Savings |  | 0.2 |  | (5.1) |  | (4.9) |
| Time |  | 0.3 |  | (1.3) |  | (1.0) |
| Total Interest-Bearing Deposits |  | 0.5 |  | (6.8) |  | (6.3) |
| Short-Term Borrowings |  | - |  | (0.1) |  | (0.1) |
| Other Debt |  | (0.1) |  | - |  | (0.1) |
| Total Change in Interest Expense |  | 0.4 |  | (6.9) |  | (6.5) |
| Change in Net Interest Income | \$ | 5.1 | \$ | (4.4) | \$ | 0.7 |

[^2]| (dollars in millions) | Three Months Ended June 30, 2020 Compared to June 30, 2019 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Volume ${ }^{1}$ |  | Rate ${ }^{1}$ |  | Total |  |
| Change in Interest Income: |  |  |  |  |  |  |
| Funds Sold | \$ | 0.6 | \$ | (1.3) | \$ | (0.7) |
| Investment Securities |  |  |  |  |  |  |
| Available-for-Sale |  |  |  |  |  |  |
| Taxable |  | 3.8 |  | (3.8) |  | - |
| Non-Taxable |  | (0.6) |  | 0.1 |  | (0.5) |
| Held-to-Maturity |  |  |  |  |  |  |
| Taxable |  | (2.4) |  | (2.2) |  | (4.6) |
| Non-Taxable |  | (0.9) |  | (0.2) |  | (1.1) |
| Total Investment Securities |  | (0.1) |  | (6.1) |  | (6.2) |
| Loans and Leases |  |  |  |  |  |  |
| Commercial and Industrial |  | 5.5 |  | (2.5) |  | 3.0 |
| Commercial Mortgage |  | 2.3 |  | (5.9) |  | (3.6) |
| Construction |  | 1.4 |  | (0.6) |  | 0.8 |
| Commercial Lease Financing |  | (0.3) |  | (0.2) |  | (0.5) |
| Residential Mortgage |  | 2.0 |  | (2.0) |  | - |
| Home Equity |  | (0.3) |  | (1.6) |  | (1.9) |
| Automobile |  | 0.1 |  | (0.1) |  | - |
| Other ${ }^{2}$ |  | 0.1 |  | (0.6) |  | (0.5) |
| Total Loans and Leases |  | 10.8 |  | (13.5) |  | (2.7) |
| Other |  | - |  | (0.1) |  | (0.1) |
| Total Change in Interest Income |  | 11.3 |  | (21.0) |  | (9.7) |

Change in Interest Expense:

| Interest-Bearing Deposits |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Demand |  | 0.1 |  | (0.9) |  | (0.8) |
| Savings |  | 0.9 |  | (7.6) |  | (6.7) |
| Time |  | (0.1) |  | (3.0) |  | (3.1) |
| Total Interest-Bearing Deposits |  | 0.9 |  | (11.5) |  | (10.6) |
| Short-Term Borrowings |  | (0.1) |  | (0.4) |  | (0.5) |
| Securities Sold Under Agreements to Repurchase |  | 0.8 |  | (1.5) |  | (0.7) |
| Other Debt |  | (0.4) |  | 0.2 |  | (0.2) |
| Total Change in Interest Expense |  | 1.2 |  | (13.2) |  | (12.0) |
| Change in Net Interest Income | \$ | 10.1 | \$ | (7.8) | \$ | 2.3 |

[^3]| (dollars in millions) | Six Months Ended June 30, 2020 <br> Compared to June 30, 2019 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Volume ${ }^{1}$ |  |  | Rate ${ }^{1}$ |  | Total |
| Change in Interest Income: |  |  |  |  |  |  |
| Funds Sold | \$ | 1.1 | \$ | (2.7) | \$ | (1.6) |
| Investment Securities |  |  |  |  |  |  |
| Available-for-Sale |  |  |  |  |  |  |
| Taxable |  | 10.7 |  | (5.8) |  | 4.9 |
| Non-Taxable |  | (3.2) |  | 0.6 |  | (2.6) |
| Held-to-Maturity |  |  |  |  |  |  |
| Taxable |  | (4.4) |  | (1.7) |  | (6.1) |
| Non-Taxable |  | (2.2) |  | (0.4) |  | (2.6) |
| Total Investment Securities |  | 0.9 |  | (7.3) |  | (6.4) |
| Loans Held for Sale |  | 0.1 |  | - |  | 0.1 |
| Loans and Leases |  |  |  |  |  |  |
| Commercial and Industrial |  | 6.3 |  | (5.4) |  | 0.9 |
| Commercial Mortgage |  | 4.9 |  | (8.2) |  | (3.3) |
| Construction |  | 2.2 |  | (0.8) |  | 1.4 |
| Commercial Lease Financing |  | (0.5) |  | (0.3) |  | (0.8) |
| Residential Mortgage |  | 4.0 |  | (2.6) |  | 1.4 |
| Home Equity |  | (0.4) |  | (2.4) |  | (2.8) |
| Automobile |  | 0.6 |  | (0.3) |  | 0.3 |
| Other ${ }^{2}$ |  | 0.7 |  | (0.7) |  | - |
| Total Loans and Leases |  | 17.8 |  | (20.7) |  | (2.9) |
| Other |  | - |  | (0.2) |  | (0.2) |
| Total Change in Interest Income |  | 19.9 |  | (30.9) |  | (11.0) |
| Change in Interest Expense: |  |  |  |  |  |  |
| Interest-Bearing Deposits |  |  |  |  |  |  |
| Demand |  | 0.2 |  | (1.5) |  | (1.3) |
| Savings |  | 1.7 |  | (8.1) |  | (6.4) |
| Time |  | - |  | (4.0) |  | (4.0) |
| Total Interest-Bearing Deposits |  | 1.9 |  | (13.6) |  | (11.7) |
| Short-Term Borrowings |  | - |  | (0.5) |  | (0.5) |
| Securities Sold Under Agreements to Repurchase |  | 1.6 |  | (2.8) |  | (1.2) |
| Other Debt |  | (0.8) |  | 0.3 |  | (0.5) |
| Total Change in Interest Expense |  | 2.7 |  | (16.6) |  | (13.9) |
| Change in Net Interest Income | \$ | 17.2 | \$ | (14.3) | \$ | 2.9 |

[^4]Salaries and Benefits

| (dollars in thousands) | Three Months Ended |  |  |  |  |  | Six Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | June 30,$2020$ |  | $\begin{gathered} \text { March 31, } \\ 2020 \end{gathered}$ |  | June 30,$2019$ |  | June 30, |  |  |  |
| Salaries | \$ | 32,739 | \$ | 33,486 | \$ | 32,834 | \$ | 66,225 | \$ | 65,314 |
| Incentive Compensation |  | 3,141 |  | 245 |  | 5,464 |  | 3,386 |  | 11,368 |
| Share-Based Compensation |  | 2,021 |  | 1,291 |  | 1,994 |  | 3,312 |  | 5,073 |
| Commission Expense |  | 1,647 |  | 1,374 |  | 1,704 |  | 3,021 |  | 2,634 |
| Retirement and Other Benefits |  | 4,446 |  | 4,706 |  | 4,580 |  | 9,152 |  | 9,687 |
| Payroll Taxes |  | 2,782 |  | 4,543 |  | 2,643 |  | 7,325 |  | 6,890 |
| Medical, Dental, and Life Insurance |  | 3,830 |  | 4,142 |  | 3,926 |  | 7,972 |  | 8,391 |
| Separation Expense |  | 109 |  | 4,676 |  | 366 |  | 4,785 |  | 740 |
| Total Salaries and Benefits | \$ | 50,715 | \$ | 54,463 | \$ | 53,511 | \$ | 105,178 | \$ | 110,097 |


| (dollars in thousands) |  | $\begin{array}{r} \text { June } 30, \\ 2020 \\ \hline \end{array}$ |  | $\begin{array}{r} \text { March 31, } \\ 2020 \\ \hline \end{array}$ | December 31,$2019$ |  | September 30,$2019$ |  | $\begin{array}{r} \text { June 30, } \\ 2019 \\ \hline \end{array}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial |  |  |  |  |  |  |  |  |  |  |
| Commercial and Industrial | \$ | 1,956,939 | \$ | 1,558,232 | \$ | 1,379,152 | \$ | 1,361,011 | \$ | 1,408,729 |
| Commercial Mortgage |  | 2,707,534 |  | 2,616,243 |  | 2,518,051 |  | 2,477,296 |  | 2,411,289 |
| Construction |  | 245,099 |  | 245,390 |  | 194,170 |  | 154,754 |  | 119,228 |
| Lease Financing |  | 113,187 |  | 110,704 |  | 122,454 |  | 163,672 |  | 163,070 |
| Total Commercial |  | 5,022,759 |  | 4,530,569 |  | 4,213,827 |  | 4,156,733 |  | 4,102,316 |
| Consumer |  |  |  |  |  |  |  |  |  |  |
| Residential Mortgage |  | 3,989,393 |  | 3,928,183 |  | 3,891,100 |  | 3,846,511 |  | 3,785,006 |
| Home Equity |  | 1,640,887 |  | 1,692,154 |  | 1,676,073 |  | 1,681,951 |  | 1,694,577 |
| Automobile |  | 700,702 |  | 716,214 |  | 720,286 |  | 713,424 |  | 703,523 |
| Other ${ }^{1}$ |  | 451,629 |  | 485,660 |  | 489,606 |  | 482,679 |  | 473,707 |
| Total Consumer |  | 6,782,611 |  | 6,822,211 |  | 6,777,065 |  | 6,724,565 |  | 6,656,813 |
| Total Loans and Leases | \$ | 11,805,370 | \$ | 11,352,780 | \$ | 10,990,892 | \$ | 10,881,298 | \$ | 10,759,129 |

## Deposits

| (dollars in thousands) |  | $\begin{array}{r} \text { June 30, } \\ 2020 \end{array}$ |  | $\begin{array}{r} \text { March 31, } \\ 2020 \\ \hline \end{array}$ |  | $\begin{array}{r} \text { December 31, } \\ 2019 \end{array}$ |  | September 30, $2019$ |  | $\begin{array}{r} \text { June } 30, \\ 2019 \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Consumer | \$ | 8,766,885 | \$ | 8,294,464 | \$ | 8,118,494 | \$ | 7,893,454 | \$ | 7,880,284 |
| Commercial |  | 7,295,033 |  | 6,358,583 |  | 6,324,214 |  | 6,153,492 |  | 6,178,984 |
| Public and Other |  | 1,361,237 |  | 1,402,314 |  | 1,341,774 |  | 1,293,806 |  | 1,429,553 |
| Total Deposits | \$ | 17,423,155 | \$ | 16,055,361 | \$ | 15,784,482 | \$ | 15,340,752 | \$ | 15,488,821 |

[^5]
## Bank of Hawaii Corporation and Subsidiaries

|  | Table 11 |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Non-Performing Assets and Accruing Loans and Leases Past Due 90 Days or More | March 31, | December 31, | September 30, | June 30, |  |
|  | June 30, | 2020 | 2020 | 2019 | 2019 |


| Non-Performing Assets |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Non-Accrual Loans and Leases |  |  |  |  |  |  |  |  |  |  |
| Commercial |  |  |  |  |  |  |  |  |  |  |
| Commercial and Industrial | \$ | 459 | \$ | 634 | \$ | 830 | \$ | 573 | \$ | 552 |
| Commercial Mortgage |  | 8,672 |  | 9,048 |  | 9,244 |  | 11,088 |  | 11,310 |
| Total Commercial |  | 9,131 |  | 9,682 |  | 10,074 |  | 11,661 |  | 11,862 |
| Consumer |  |  |  |  |  |  |  |  |  |  |
| Residential Mortgage |  | 5,888 |  | 4,330 |  | 4,125 |  | 4,258 |  | 4,697 |
| Home Equity |  | 5,176 |  | 4,086 |  | 3,181 |  | 2,787 |  | 2,486 |
| Total Consumer |  | 11,064 |  | 8,416 |  | 7,306 |  | 7,045 |  | 7,183 |
| Total Non-Accrual Loans and Leases |  | 20,195 |  | 18,098 |  | 17,380 |  | 18,706 |  | 19,045 |
| Foreclosed Real Estate |  | 2,506 |  | 2,506 |  | 2,737 |  | 2,939 |  | 2,737 |
| Total Non-Performing Assets | \$ | 22,701 | \$ | 20,604 | \$ | 20,117 | \$ | 21,645 | \$ | 21,782 |

## Accruing Loans and Leases Past Due 90 Days or More

Commercial

| Commercial and Industrial | \$ | - | \$ | - | \$ | - | \$ | 81 | \$ | - |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total Commercial |  | - |  | - |  | - |  | 81 |  | - |
| Consumer |  |  |  |  |  |  |  |  |  |  |
| Residential Mortgage |  | 4,937 |  | 3,024 |  | 1,839 |  | 2,032 |  | 1,859 |
| Home Equity |  | 3,519 |  | 3,426 |  | 4,125 |  | 2,320 |  | 2,981 |
| Automobile |  | 133 |  | 866 |  | 949 |  | 582 |  | 607 |
| Other ${ }^{1}$ |  | 296 |  | 1,205 |  | 1,493 |  | 1,076 |  | 963 |
| Total Consumer |  | 8,885 |  | 8,521 |  | 8,406 |  | 6,010 |  | 6,410 |
| Total Accruing Loans and Leases Past Due 90 Days or More | \$ | 8,885 | \$ | 8,521 | \$ | 8,406 | \$ | 6,091 | \$ | 6,410 |
| Restructured Loans on Accrual Status and Not Past Due 90 Days or More | \$ | 59,713 | \$ | 61,425 | \$ | 63,103 | \$ | 46,178 | \$ | 48,563 |
| Total Loans and Leases | \$ | 11,805,370 | \$ | 11,352,780 | \$ | 10,990,892 | \$ | 10,881,298 | \$ | 10,759,129 |
| $\underline{\text { Ratio of Non-Accrual Loans and Leases to Total Loans and Leases }}$ |  | 0.17\% |  | 0.16\% |  | 0.16\% |  | 0.17\% |  | 0.18\% |
| Ratio of Non-Performing Assets to Total Loans and Leases |  |  |  |  |  |  |  |  |  |  |
| Ratio of Commercial Non-Performing Assets to Total Commercial |  |  |  |  |  |  |  |  |  |  |
| Ratio of Consumer Non-Performing Assets to Total Consumer Loans and Leases and Consumer Foreclosed Real Estate |  | 0.20\% |  | 0.16\% |  | 0.15\% |  | 0.15\% |  | 0.15\% |
| Ratio of Non-Performing Assets and Accruing Loans and Leases Past Due 90 Days or More to Total Loans and Leases and Foreclosed Real Estate |  | 0.27\% |  | 0.26\% |  | 0.26\% |  | 0.25\% |  | 0.26\% |
| Quarter to Quarter Changes in Non-Performing Assets |  |  |  |  |  |  |  |  |  |  |
| Balance at Beginning of Quarter |  | 20,604 | \$ | 20,117 | \$ | 21,645 | \$ | 21,782 | \$ | 17,925 |
| Additions |  | 5,856 |  | 1,754 |  | 883 |  | 1,035 |  | 6,186 |
| Reductions |  |  |  |  |  |  |  |  |  |  |
| Payments |  | $(2,736)$ |  | (315) |  | (495) |  | (984) |  | (441) |
| Return to Accrual Status |  | (822) |  | (437) |  | $(1,673)$ |  | - |  | $(1,344)$ |
| Sales of Foreclosed Real Estate |  | - |  | (231) |  | (201) |  | - |  | (374) |
| Charge-offs/Write-downs |  | (201) |  | (284) |  | (42) |  | (188) |  | (170) |
| Total Reductions |  | $(3,759)$ |  | $(1,267)$ |  | $(2,411)$ |  | $(1,172)$ |  | $(2,329)$ |
| Balance at End of Quarter | \$ | 22,701 | \$ | 20,604 | \$ | 20,117 | \$ | 21,645 | \$ | 21,782 |

[^6]| (dollars in thousands) | Three Months Ended |  |  |  |  | Six Months Ended |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { June } 30, \\ 2020 \end{gathered}$ |  | $\begin{gathered} \text { March 31, } \\ 2020 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { June 30, } \\ 2019 \end{gathered}$ | June 30, |  |  |
| Balance at Beginning of Period | \$ | 141,467 | \$ | 116,849 | 112,845 | \$ | 116,849 | 113,515 |
| CECL Adoption (Day 1) Impact |  | - |  | $(5,072)$ | - |  | $(5,072)$ | - |
| Loans and Leases Charged-Off |  |  |  |  |  |  |  |  |
| Commercial |  |  |  |  |  |  |  |  |
| Commercial and Industrial |  | (656) |  | (693) | (206) |  | $(1,349)$ | (576) |
| Commercial Mortgage |  | - |  | - | - |  | - | $(1,616)$ |
| Consumer |  |  |  |  |  |  |  |  |
| Residential Mortgage |  | (64) |  | (20) | (51) |  | (84) | (55) |
| Home Equity |  | (273) |  | - | (145) |  | (273) | (440) |
| Automobile |  | $(3,114)$ |  | $(2,500)$ | $(1,691)$ |  | $(5,614)$ | $(3,444)$ |
| Other ${ }^{1}$ |  | $(4,176)$ |  | $(3,964)$ | $(3,036)$ |  | $(8,140)$ | $(5,826)$ |
| Total Loans and Leases Charged-Off |  | $(8,283)$ |  | $(7,177)$ | $(5,129)$ |  | $(15,460)$ | $(11,957)$ |


| Recoveries on Loans and Leases Previously Charged-Off |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial |  |  |  |  |  |  |  |  |  |  |
| Commercial and Industrial |  | 1,524 |  | 289 |  | 401 |  | 1,813 |  | 902 |
| Commercial Mortgage |  | - |  | 40 |  | - |  | 40 |  | - |
| Consumer |  |  |  |  |  |  |  |  |  |  |
| Residential Mortgage |  | 118 |  | 263 |  | 95 |  | 381 |  | 579 |
| Home Equity |  | 321 |  | 976 |  | 746 |  | 1,297 |  | 1,334 |
| Automobile |  | 547 |  | 1,005 |  | 908 |  | 1,552 |  | 1,789 |
| Other ${ }^{1}$ |  | 662 |  | 864 |  | 628 |  | 1,526 |  | 1,332 |
| Total Recoveries on Loans and Leases Previously Charged-Off |  | 3,172 |  | 3,437 |  | 2,778 |  | 6,609 |  | 5,936 |
| Net Loans and Leases Charged-Off |  | $(5,111)$ |  | $(3,740)$ |  | $(2,351)$ |  | $(8,851)$ |  | $(6,021)$ |
| Provision for Credit Losses |  | 40,400 |  | 33,600 |  | 4,000 |  | 74,000 |  | 7,000 |
| Provision for Unfunded Commitments |  | (798) |  | (170) |  | - |  | (968) |  | - |
| Balance at End of Period ${ }^{2}$ | \$ | 175,958 | \$ | 141,467 | \$ | 114,494 | \$ | 175,958 | \$ | 114,494 |

## Components

| Allowance for Credit Losses | $\$$ | 173,439 | $\$$ | 138,150 | $\$$ | 107,672 | $\$$ | 173,439 | $\$$ | 107,672 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Reserve for Unfunded Commitments |  | 2,519 |  | 3,317 | 6,822 | 2,519 | 6,822 |  |  |  |
| Total Reserve for Credit Losses | $\$$ | 175,958 | $\$$ | 141,467 | $\$$ | 114,494 | $\$$ | 175,958 | $\$$ | 114,494 |
|  | $\$$ |  |  |  |  |  |  |  |  |  |

Ratio of Net Loans and Leases Charged-Off to

| Average Loans and Leases Outstanding (annualized) | $0.18 \%$ | $0.14 \%$ | $0.09 \%$ | $0.16 \%$ | $0.12 \%$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Ratio of Allowance for Credit Losses to Loans and Leases Outstanding | $1.47 \%$ | $1.22 \%$ | $1.00 \%$ | $1.47 \%$ | $1.00 \%$ |

[^7]| (dollars in thousands) |  | Consumer Banking |  | Commercial <br> Banking |  | Treasury and Other | Consolidated Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Three Months Ended June 30, 2020 |  |  |  |  |  |  |  |  |
| Net Interest Income | \$ | 73,221 | \$ | 51,219 | \$ | 2,251 | \$ | 126,691 |
| Provision for Credit Losses |  | 6,137 |  | $(1,025)$ |  | 35,288 |  | 40,400 |
| Net Interest Income (Loss) After Provision for Credit Losses |  | 67,084 |  | 52,244 |  | $(33,037)$ |  | 86,291 |
| Noninterest Income |  | 28,943 |  | 7,076 |  | 15,249 |  | 51,268 |
| Noninterest Expense |  | $(70,744)$ |  | $(14,776)$ |  | $(3,372)$ |  | $(88,892)$ |
| Income (Loss) Before Provision for Income Taxes |  | 25,283 |  | 44,544 |  | $(21,160)$ |  | 48,667 |
| Provision for Income Taxes |  | $(6,451)$ |  | $(10,940)$ |  | 7,632 |  | $(9,759)$ |
| Net Income (Loss) | \$ | 18,832 | \$ | 33,604 | \$ | $(13,528)$ | \$ | 38,908 |
| Total Assets as of June 30, 2020 | \$ | 7,416,337 | \$ | 5,033,297 | \$ | 7,320,308 | \$ | 19,769,942 |

Three Months Ended June 30, $2019{ }^{1}$


[^8]| (dollars in thousands) | Consumer <br> Banking |  | Commercial <br> Banking |  | Treasury and Other |  | Consolidated Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Six Months Ended June 30, $2020{ }^{1}$ |  |  |  |  |  |  |  |  |
| Net Interest Income | \$ | 147,135 | \$ | 96,456 | \$ | 9,066 | \$ | 252,657 |
| Provision for Credit Losses |  | 9,588 |  | (735) |  | 65,147 |  | 74,000 |
| Net Interest Income (Loss) After Provision for Credit Losses |  | 137,547 |  | 97,191 |  | $(56,081)$ |  | 178,657 |
| Noninterest Income |  | 61,533 |  | 18,811 |  | 17,073 |  | 97,417 |
| Noninterest Expense |  | $(141,644)$ |  | $(32,122)$ |  | $(11,438)$ |  | $(185,204)$ |
| Income (Loss) Before Provision for Income Taxes |  | 57,436 |  | 83,880 |  | $(50,446)$ |  | 90,870 |
| Provision for Income Taxes |  | $(14,527)$ |  | $(20,494)$ |  | 17,801 |  | $(17,220)$ |
| Net Income (Loss) | \$ | 42,909 | \$ | 63,386 | \$ | $(32,645)$ | \$ | 73,650 |
| Total Assets as of June 30, 2020 | \$ | 7,416,337 | \$ | 5,033,297 | \$ | 7,320,308 | \$ | 19,769,942 |

Six Months Ended June 30, $2019{ }^{1}$

| Net Interest Income | \$ | 153,415 | \$ | 92,993 | \$ | 2,526 | \$ | 248,934 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Provision for Credit Losses |  | 4,750 |  | 1,271 |  | 979 |  | 7,000 |
| Net Interest Income After Provision for Credit Losses |  | 148,665 |  | 91,722 |  | 1,547 |  | 241,934 |
| Noninterest Income |  | 70,445 |  | 13,999 |  | 4,685 |  | 89,129 |
| Noninterest Expense |  | $(137,970)$ |  | $(42,215)$ |  | $(5,597)$ |  | $(185,782)$ |
| Income Before Provision for Income Taxes |  | 81,140 |  | 63,506 |  | 635 |  | 145,281 |
| Provision for Income Taxes |  | $(20,239)$ |  | $(13,947)$ |  | 4,623 |  | $(29,563)$ |
| Net Income | \$ | 60,901 | \$ | 49,559 | \$ | 5,258 | \$ | 115,718 |
| Total Assets as of June 30, $2019{ }^{1}$ | \$ | 6,924,338 | \$ | 4,089,452 | \$ | 6,675,055 | \$ | 17,688,845 |

[^9]|  |  | Three Months Ended |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| (dollars in thousands, except per share amounts) | June 30, | March 31, | December 31, | September 30, | June 30, |


| Quarterly Operating Results |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest Income |  |  |  |  |  |  |  |  |  |  |
| Interest and Fees on Loans and Leases | \$ | 107,628 | \$ | 108,210 | \$ | 109,223 | \$ | 110,877 | \$ | 110,401 |
| Income on Investment Securities |  |  |  |  |  |  |  |  |  |  |
| Available-for-Sale |  | 14,576 |  | 16,711 |  | 16,158 |  | 17,512 |  | 15,072 |
| Held-to-Maturity |  | 16,723 |  | 19,252 |  | 18,750 |  | 18,796 |  | 22,149 |
| Deposits |  | 1 |  | 9 |  | 8 |  | 9 |  | 9 |
| Funds Sold |  | 92 |  | 546 |  | 723 |  | 656 |  | 730 |
| Other |  | 125 |  | 218 |  | 239 |  | 233 |  | 210 |
| Total Interest Income |  | 139,145 |  | 144,946 |  | 145,101 |  | 148,083 |  | 148,571 |


| Interest Expense |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Deposits | 7,954 | 14,260 | 16,407 | 18,055 | 18,628 |
| Securities Sold Under Agreements to Repurchase | 4,020 | 4,025 | 4,071 | 4,257 | 4,623 |
| Funds Purchased | 18 | 72 | 25 | 146 | 512 |
| Short-Term Borrowings | 22 | 39 | - | 1 | 1 |
| Other Debt | 440 | 584 | 713 | 728 | 710 |
| Total Interest Expense | 12,454 | 18,980 | 21,216 | 23,187 | 24,474 |
| Net Interest Income | 126,691 | 125,966 | 123,885 | 124,896 | 124,097 |
| Provision for Credit Losses | 40,400 | 33,600 | 4,750 | 4,250 | 4,000 |
| Net Interest Income After Provision for Credit Losses | 86,291 | 92,366 | 119,135 | 120,646 | 120,097 |


| Noninterest Income |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
| Trust and Asset Management | 10,550 | 10,915 | 11,157 | 10,930 |
| Mortgage Banking | 4,278 | 2,695 | 3,199 | 4,864 |
| Service Charges on Deposit Accounts | 5,097 | 7,451 | 7,835 | 7,592 |
| Fees, Exchange, and Other Service Charges | 9,417 | 13,200 | 14,533 | 14,900 |
| Investment Securities Gains (Losses), Net | 13,216 | $(970)$ | $(906)$ | $(1,469)$ |
| Annuity and Insurance | 883 | 928 | 1,283 |  |
| Bank-Owned Life Insurance | 1,649 | 1,580 | 1,272 | $(776)$ |
| Other | 6,178 | 10,350 | 1,879 | 1,647 |
| Total Noninterest Income | 51,268 | 46,149 | 8,733 | 6,765 |


| Noninterest Expense |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Salaries and Benefits |  | 50,715 |  | 54,463 |  | 51,664 |  | 54,345 |  | 53,511 |
| Net Occupancy |  | 8,761 |  | 8,955 |  | 8,824 |  | 8,803 |  | 8,579 |
| Net Equipment |  | 8,195 |  | 8,456 |  | 7,930 |  | 7,637 |  | 6,895 |
| Data Processing |  | 4,416 |  | 4,788 |  | 4,828 |  | 4,676 |  | 4,727 |
| Professional Fees |  | 3,061 |  | 3,208 |  | 3,257 |  | 2,184 |  | 2,177 |
| FDIC Insurance |  | 1,558 |  | 1,456 |  | 1,376 |  | 1,257 |  | 1,290 |
| Other |  | 12,186 |  | 14,986 |  | 15,217 |  | 21,447 |  | 15,546 |
| Total Noninterest Expense |  | 88,892 |  | 96,312 |  | 93,096 |  | 100,349 |  | 92,725 |
| Income Before Provision for Income Taxes |  | 48,667 |  | 42,203 |  | 73,741 |  | 66,804 |  | 72,822 |
| Provision for Income Taxes |  | 9,759 |  | 7,461 |  | 15,598 |  | 14,752 |  | 15,903 |
| Net Income | \$ | 38,908 | \$ | 34,742 | \$ | 58,143 | \$ | 52,052 | \$ | 56,919 |
| Basic Earnings Per Share | \$ | 0.98 | \$ | 0.88 | \$ | 1.46 | \$ | 1.30 | \$ | 1.40 |
| Diluted Earnings Per Share | \$ | 0.98 | \$ | 0.87 | \$ | 1.45 | \$ | 1.29 | \$ | 1.40 |
| Balance Sheet Totals |  |  |  |  |  |  |  |  |  |  |
| Loans and Leases | \$ | 11,805,370 | \$ | 11,352,780 | \$ | 10,990,892 | \$ | 10,881,298 | \$ | 10,759,129 |
| Total Assets |  | 19,769,942 |  | 18,542,233 |  | 18,095,496 |  | 17,672,140 |  | 17,688,845 |
| Total Deposits |  | 17,423,155 |  | 16,055,361 |  | 15,784,482 |  | 15,340,752 |  | 15,488,821 |
| Total Shareholders' Equity |  | 1,352,082 |  | 1,327,929 |  | 1,286,832 |  | 1,291,490 |  | 1,285,948 |

## Performance Ratios

| Return on Average Assets | 0.82 | $\%$ | 0.77 | $\%$ | 1.29 | $\%$ | 1.17 | $\%$ | 1.31 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Return on Average Shareholders' Equity | 11.58 | 10.64 | 17.84 | 16.02 | 17.97 |  |  |  |  |

Efficiency Ratio ${ }^{1}$
Net Interest Margin ${ }^{2}$
49.95

| 58.55 | 54.69 |
| ---: | ---: |
| 3.01 | 3.04 |

[^10]
## Bank of Hawaii Corporation and Subsidiaries

Hawaii Economic Trends
Table 15

| (\$ in millions; jobs in thousands) | Five Months Ended |  |  |  | Year Ended |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | May 31, 2020 |  |  |  | December 31, 2019 |  |  | December 31, 2018 |  |  |  |  |
| Hawaii Economic Trends |  |  |  |  |  |  |  |  |  |  |  |  |
| State General Fund Revenues ${ }^{1}$ | \$ | 2,687.4 | (16.0) | \% | \$ | 7,316.5 | 5.5 | \% | \$ | 6,933.1 | 6.9 | \% |
| General Excise and Use Tax Revenue ${ }^{1}$ | \$ | 1,428.0 | (8.0) | \% | \$ | 3,602.2 | 5.1 | \% | \$ | 3,426.5 | 2.3 | \% |
| Jobs ${ }^{2}$ |  | 479.6 |  |  |  | 648.9 |  |  |  | 649.9 |  |  |
|  |  |  |  |  |  |  | June 30, |  |  |  |  |  |
| (spot rates) |  |  |  |  |  |  | 2020 |  |  | 2019 | 2018 |  |


| Unemployment $^{3}$ |  |  |  |
| :--- | :--- | :--- | :--- |
| Statewide, seasonally adjusted | 13.9 | $\%$ | 2.7 |
|  | $\%$ |  |  |
| Oahu | 12.5 | 2.1 |  |
| Island of Hawaii | 13.7 | 2.2 | 2.8 |
| Maui | 22.6 | 2.2 | 2.9 |
| Kauai | 20.2 | 2.2 | 2.2 |


| (percentage change, except months of inventory) | June 30, |  | December 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2020 |  | 2019 |  | 2018 |  | 2017 |  |
| Housing Trends (Single Family Oahu) ${ }^{4}$ |  |  |  |  |  |  |  |  |
| Median Home Price | 1.3 | \% | (0.1) | \% | 4.6 | \% | 2.7 | \% |
| Home Sales Volume (units) | (4.8) | \% | 3.9 | \% | (7.7) | \% | 6.3 | \% |
| Months of Inventory | 2.5 |  | 2.5 |  | 2.8 |  | 2.1 |  |
| (in thousands) | Monthly Visitor Arrivals, Not Seasonally Adjusted |  |  |  | Percentage Change from Previous Year |  |  |  |

Tourism ${ }^{5}$

| May 31, 2020 | 9.1 |
| :--- | ---: |
| April 30, 2020 | 4.6 |

(98.9)
(99.5)
(53.7)
5.8

February 29, 2020
434.9
828.1
862.6
5.1

January 31, 2020
954.3
811.4

November 30, 2019
800.4
4.2

October 31, 2019
September 30, 2019
741.3

August 31, 2019
928.2

98
July 31, 2019
997.9
6.2

June 30, 2019
May 31, 2019
April 30, 2019
March 31, 2019
February 28, 2019
January 31, 2019
December 31, 2018
November 30, 2018
October 31, 2018
September 30, 2018
August 31, 2018
July 31, 2018
June 30, 2018
May 31, 2018
April 30, 2018
March 31, 2018
February 28, 2018
January 31, 2018
${ }^{1}$ Source: Hawaii Department of Business, Economic Development \& Tourism
${ }^{2}$ Source: U. S. Bureau of Labor Statistics
${ }^{3}$ Source: Hawaii Department of Labor and Industrial Relations, County jobs data not seasonally adjusted
${ }^{4}$ Source: Honolulu Board of REALTORS
${ }^{5}$ Source: Hawaii Tourism Authority


[^0]:    ${ }^{1}$ Non-performing loans and leases are included in the respective average loan and lease balances. Income, if any, on such loans and leases is recognized on a cash basis.
    ${ }^{2}$ Comprised of other consumer revolving credit, installment, and consumer lease financing.
    ${ }^{3}$ Interest income includes taxable-equivalent basis adjustments, based upon a federal statutory tax rate of $21 \%$, of $\$ 358,000, \$ 357,000$, and $\$ 601,000$
    for the three months ended June 30, 2020, March 31, 2020, and June 30, 2019, respectively.

[^1]:    ${ }^{1}$ Non-performing loans and leases are included in the respective average loan and lease balances. Income, if any, on such loans and leases is recognized on a cash basis.
    ${ }^{2}$ Comprised of other consumer revolving credit, installment, and consumer lease financing
    ${ }^{3}$ Interest income includes taxable-equivalent basis adjustments, based upon a federal statutory tax rate of $21 \%$, of $\$ 715,000$ and $\$ 1,582,000$
    for the six months ended June 30, 2020 and June 30, 2019, respectively.

[^2]:    ${ }^{1}$ The change in interest income and expense not solely due to changes in volume or rate has been allocated on a pro-rata basis to the volume and rate columns
    ${ }^{2}$ Comprised of other consumer revolving credit, installment, and consumer lease financing,

[^3]:    ${ }^{1}$ The change in interest income and expense not solely due to changes in volume or rate has been allocated on a pro-rata basis to the volume and rate columns.
    ${ }^{2}$ Comprised of other consumer revolving credit, installment, and consumer lease financing.

[^4]:    ${ }^{1}$ The change in interest income and expense not solely due to changes in volume or rate has been allocated on a pro-rata basis to the volume and rate columns.
    ${ }^{2}$ Comprised of other consumer revolving credit, installment, and consumer lease financing.

[^5]:    ${ }^{1}$ Comprised of other revolving credit, installment, and lease financing.

[^6]:    ${ }^{1}$ Comprised of other revolving credit, installment, and lease financing.

[^7]:    ${ }^{1}$ Comprised of other revolving credit, installment, and lease financing.
    ${ }^{2}$ Included in this analysis is activity related to the Company's reserve for unfunded commitments, which is separately recorded in other liabilities in the Consolidated Statements of Condition.

[^8]:    ${ }^{1}$ Certain prior period information has been reclassified to conform to current presentation.

[^9]:    ${ }^{1}$ Certain prior period information has been reclassified to conform to current presentation.

[^10]:    ${ }^{1}$ Efficiency ratio is defined as noninterest expense divided by total revenue (net interest income and noninterest income).
    ${ }^{2}$ Net interest margin is defined as net interest income, on a taxable-equivalent basis, as a percentage of average earning assets.

