# UNITED STATES <br> SECURITIES AND EXCHANGE COMMISSION 

Washington, D. C. 20549

## FORM 8-K

# CURRENT REPORT PURSUANT <br> TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 

Date of Report
(Date of earliest event reported) January 25, 2016

# BANK OF HAWAII CORPORATION <br> (Exact name of registrant as specified in its charter) 

| Delaware | $\mathbf{1 - 6 8 8 7}$ <br> (Commission <br> (State of Incorporation) <br> File Number) | $\mathbf{9 9 - 0 1 4 8 9 9 2}$ <br> (IRS Employer <br> Identification No.) |
| :---: | :---: | :---: |
| $\mathbf{1 3 0 ~ M e r c h a n t ~ S t r e e t , ~ H o n o l u l u , ~ H a w a i i ~}$ <br> (Address of principal executive offices) <br> (Registrant's telephone number, <br> including area code) | $\mathbf{9 6 8 1 3}$ |  |
| (Zip Code) |  |  |

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):
$\square$ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
$\square$ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4 (c))

On January 25, 2016, Bank of Hawaii Corporation announced its results of operations for the quarter ended December 31, 2015. The public announcement was made by means of a press release, the text of which is furnished as Exhibit 99.1 hereto and incorporated herein by reference.

## Item 9.01. Financial Statements and Exhibits.

(d) Exhibits

Exhibit No.
99.1 January 25, 2016 Press Release: Bank of Hawaii Corporation Fourth Quarter 2015 Financial Results. Any internet addresses provided in this release are for informational purposes only and are not intended to be hyperlinks. Furnished herewith.

## Signatures

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

By: /s/ Mark A. Rossi
Mark A. Rossi
Vice Chairman and Corporate Secretary

## Bank of Hawaii Corporation 2015 Financial Results

- Diluted Earnings Per Share $\mathbf{\$ 0 . 9 9}$ for the Fourth Quarter of 2015
- Net Income \$42.8 Million for the Fourth Quarter of 2015
- 2015 Diluted Earnings Per Share \$3.70
- 2015 Net Income \$160.7 Million
- Board of Directors Declares Dividend of \$0.45 Per Share


## FOR IMMEDIATE RELEASE

HONOLULU, HI (January 25, 2016) -- Bank of Hawaii Corporation (NYSE: BOH) today reported diluted earnings per share of $\$ 0.99$ for the fourth quarter of 2015 , up from $\$ 0.79$ per share in the previous quarter, and up from $\$ 0.94$ per share in the same quarter last year. Net income for the fourth quarter of 2015 was $\$ 42.8$ million, compared to net income of $\$ 34.3$ million in the third quarter of 2015 and $\$ 41.2$ million in the same quarter last year. The return on average assets for the fourth quarter of 2015 was 1.11 percent, compared with 0.89 percent in the third quarter of 2015 and 1.12 percent in the fourth quarter last year. The return on average equity for the fourth quarter of 2015 was 15.41 percent, compared with 12.45 percent in the third quarter of 2015 and 15.39 percent in the fourth quarter last year.

Loan and lease balances were $\$ 7.9$ billion at December 31, 2015, up 2.5 percent from September 30, 2015 and up 14.2 percent compared with December 31, 2014. Deposit growth remained strong during the fourth quarter, increasing 2.4 percent from September 30,2015 and 4.9 percent from December 31, 2014. The net interest margin was 2.85 percent during the fourth quarter of 2015 compared with 2.77 percent in the previous quarter and 2.84 percent in the same quarter last year. The net interest margin for the full year of 2015 was 2.81 percent, down 4 basis points from the net interest margin of 2.85 percent in 2014.
"Bank of Hawaii finished 2015 with another year of solid financial performance," said Peter Ho, Chairman, President and CEO. "During the fourth quarter our loan balances and deposits continued to grow and we returned to provisioning due to our high level of loan production. During 2015, our net interest margin was relatively stable, asset quality remained solid, capital and liquidity remains strong, core expenses were well controlled, and we maintained our strategic and disciplined approach to grow our businesses.

## Bank of Hawaii Corporation 2015 Financial Results Page 2

Diluted earnings per share for the full year of 2015 were $\$ 3.70$, up slightly from diluted earnings per share of $\$ 3.69$ in 2014 . Net income for the year was $\$ 160.7$ million, down $\$ 2.3$ million or 1.4 percent from net income of $\$ 163.0$ million in the previous year. The return on average assets for the full year of 2015 was 1.06 percent compared with 1.14 percent in 2014 . The return on average equity for the full year of 2015 was 14.82 percent compared with 15.50 percent in 2014.

## Financial Highlights

Net interest income, on a taxable-equivalent basis, for the fourth quarter of 2015 was $\$ 104.7$ million, an increase of $\$ 3.8$ million compared with $\$ 100.9$ million in the third quarter of 2015 and up $\$ 5.2$ million compared with $\$ 99.5$ million in the fourth quarter last year. Net interest income, on a taxable-equivalent basis, for the full year of 2015 was $\$ 406.0$ million, an increase of $\$ 14.9$ million from net interest income of $\$ 391.1$ million in 2014. Analyses of changes in net interest income are included in Tables $8 \mathrm{a}, 8 \mathrm{~b}$ and 8 c .

Results for the fourth quarter of 2015 included a provision for credit losses of $\$ 1.0$ million due to the continued strong growth of loans and leases during the year offset by improved credit metrics. There were no provisions for credit losses during the previous three quarters in 2015 . 2014 financial results included a negative provision for credit losses of $\$ 4.9$ million.

Noninterest income was $\$ 44.8$ million in the fourth quarter of 2015 , an increase of $\$ 1.6$ million compared with $\$ 43.2$ million in the third quarter of 2015 and a decrease of $\$ 1.0$ million compared with $\$ 45.8$ million in the fourth quarter of 2014 . Noninterest income in the fourth quarter of 2015 included a gain of $\$ 1.0$ million due to a distribution from a low-income housing partnership. Noninterest income in the third quarter of 2015 included a loss of $\$ 1.0$ million on the sale of an aircraft lease. Noninterest income in the fourth quarter of 2014 included a gain of $\$ 2.0$ million from the sale of 22,000 Visa Class B shares. Noninterest income for the full year of 2015 was $\$ 186.2$ million compared with noninterest income of $\$ 180.0$ million in 2014 . The increase in noninterest income compared with the previous year was primarily the result of higher mortgage banking income which totaled $\$ 11.6$ million in 2015 compared with $\$ 7.6$ million in 2014 and increased gains on the sales of Visa Class B shares which totaled $\$ 10.1$ million in 2015 compared with $\$ 7.9$ million in 2014.

Noninterest expense was $\$ 85.7$ million in the fourth quarter of 2015 , down $\$ 6.2$ million compared with $\$ 91.9$ million in the third quarter of 2015 and up $\$ 4.5$ million compared with $\$ 81.2$ million in the fourth quarter of 2014 . Noninterest expense in the fourth quarter of 2015 included net gains of $\$ 3.9$ million related to the disposal of two branches which was partially offset by expenses of $\$ 1.3$ million for the roll-out of chip-enabled debit cards, operating losses of $\$ 1.1$ million, and severance expenses of $\$ 0.5$ million. Noninterest expenses in the third quarter of 2015 included a $\$ 9.5$ million impairment on the residual values of six aircraft in which the leases had expired. Noninterest expense in the fourth quarter of 2014 included an insurance reserve reduction of $\$ 2.0$ million. Noninterest expense for the full year of 2015 was $\$ 348.1$ million compared with noninterest expense of $\$ 326.9$ million in 2014.

The efficiency ratio for the fourth quarter of 2015 was 58.55 percent compared with 65.12 percent in the previous quarter and 57.03 percent in the same quarter last year. The efficiency ratio for the full year of 2015 was 59.99 percent compared with 58.41 percent during the full year of 2014.

The effective tax rate for the fourth quarter of 2015 was 28.23 percent compared with 30.37 percent in the previous quarter and 32.71 percent in the same quarter last year. The lower effective tax rate during the fourth quarter of 2015 was due to the release of a valuation allowance related to the sale of a low-income housing investment. The effective tax rate for the full year of 2015 was 30.49 percent compared with 31.39 percent for the full year of 2014 .

## Bank of Hawaii Corporation 2015 Financial Results Page 3

The Company's business segments are defined as Retail Banking, Commercial Banking, Investment Services, and Treasury \& Other. Results are determined based on the Company's internal financial management reporting process and organizational structure. Selected financial information for the business segments is included in Tables 13a and 13b.

## Asset Quality

The Company's overall asset quality continued to remain strong during the fourth quarter of 2015. Total non-performing assets decreased to $\$ 28.8$ million at December 31, 2015, down from $\$ 29.5$ million at September 30, 2015 and $\$ 30.1$ million at December 31, 2014. Non-performing assets, as a percentage of total loans and leases and foreclosed real estate, were 0.37 percent at December 31, 2015, down from 0.38 percent at September 30, 2015 and 0.44 percent at December 31, 2014.

Accruing loans and leases past due 90 days or more were $\$ 7.6$ million at December 31, 2015, down from $\$ 8.1$ million at September 30, 2015 and $\$ 8.7$ million at December 31, 2014. Restructured loans and leases not included in non-accrual loans or accruing loans past due 90 days or more were $\$ 49.4$ million at December 31, 2015 compared with $\$ 49.5$ million at September 30,2015 and $\$ 45.5$ million at December 31, 2014. More information on non-performing assets and accruing loans and leases past due 90 days or more is presented in Table 11.

Net charge-offs during the fourth quarter of 2015 were $\$ 2.2$ million or 0.11 percent annualized of total average loans and leases outstanding. Loan and lease charge-offs of $\$ 4.5$ million during the quarter were partially offset by recoveries of $\$ 2.3$ million. Net charge-offs during the third quarter of 2015 were $\$ 2.0$ million or 0.10 percent annualized of total average loans and leases outstanding and were comprised of charge-offs of $\$ 4.4$ million and recoveries of $\$ 2.4$ million. Net charge-offs during the fourth quarter of 2014 were $\$ 1.7$ million or 0.10 percent annualized of total average loans and leases outstanding and were comprised of charge-offs of $\$ 3.7$ million and recoveries of $\$ 2.1$ million. Net charge-offs for the full year of 2015 were $\$ 6.8$ million or 0.09 percent of total average loans and leases compared with $\$ 1.9$ million or 0.03 percent of total average loans and leases in 2014.

The allowance for loan and lease losses was $\$ 102.9$ million at December 31, 2015, down $\$ 1.1$ million compared with $\$ 104.0$ million at September 30, 2015 and down $\$ 5.8$ million compared with $\$ 108.7$ million at December 31, 2014. The ratio of the allowance for loan and lease losses to total loans and leases outstanding was 1.31 percent at December 31, 2015, a decrease of 4 basis points from September 30, 2015 and down 27 basis points from December 31, 2014. The decrease in the allowance for loan and lease losses is commensurate with the continued improvement in credit quality and the Hawaii economy. The total reserve for unfunded commitments at December 31, 2015 was unchanged from the prior quarter and remained at $\$ 6.1$ million. Details of loan and lease charge-offs, recoveries, and the components of the total reserve for credit losses are summarized in Table 12.

## Other Financial Highlights

The Company's total assets increased to $\$ 15.5$ billion at December 31, 2015, up $\$ 290.9$ million from total assets of $\$ 15.2$ billion at September 30, 2015 and up $\$ 667.8$ million from total assets of $\$ 14.8$ billion at December 31, 2014. Average total assets were $\$ 15.3$ billion during the fourth quarter of 2015 , up $\$ 114.9$ million from average total assets of $\$ 15.2$ billion during the third quarter of 2015 and up $\$ 732.1$ million from average total assets of $\$ 14.6$ billion during the fourth quarter of 2014.

The investment portfolio was $\$ 6.2$ billion at December 31, 2015 compared to $\$ 6.4$ billion at September 30, 2015 and $\$ 6.8$ billion at December 31, 2014. The investment portfolio remains largely comprised of securities issued by U. S. government agencies and includes $\$ 4.0$ billion in securities held to maturity and $\$ 2.2$ billion in securities available for sale.

## Bank of Hawaii Corporation 2015 Financial Results Page 4

Total loans and leases increased to $\$ 7.9$ billion at December 31, 2015, up from $\$ 7.7$ billion at September 30, 2015 and up from $\$ 6.9$ billion at December 31, 2014. The commercial loan portfolio was $\$ 3.2$ billion at the end of the fourth quarter of 2015 , up 1.0 percent from commercial loans of $\$ 3.1$ billion at the end of the third quarter of 2015 and up 11.5 percent from commercial loans of $\$ 2.8$ billion at the end of the fourth quarter last year. Consumer loans increased to $\$ 4.7$ billion at December 31, 2015, up 3.5 percent from consumer loans of $\$ 4.6$ billion at the end of the third quarter of 2015 and up 16.1 percent from consumer loans of $\$ 4.1$ billion at the end of the fourth quarter last year. Average total loans and leases were $\$ 7.8$ billion during the fourth quarter of 2015 , up from $\$ 7.5$ billion during the previous quarter and $\$ 6.7$ billion during the same quarter last year. Loan and lease portfolio balances are summarized in Table 10.

Deposit generation continued to remain strong during the fourth quarter of 2015. Total deposits increased to $\$ 13.3$ billion at December 31, 2015, up from total deposits of $\$ 12.9$ billion at September 30, 2015 and $\$ 12.6$ billion at December 31, 2014. Average total deposits were $\$ 13.0$ billion in the fourth quarter of 2015 , up slightly from the previous quarter and up from $\$ 12.4$ billion during the same quarter last year. Deposit balances are summarized in Tables 7a, 7b, and 10 .

During the fourth quarter of 2015 , the Company repurchased 214.0 thousand shares of common stock at a total cost of $\$ 13.9$ million under its share repurchase program. The average cost was $\$ 65.08$ per share repurchased. From the beginning of the share repurchase program initiated during July 2001 through December 31, 2015, the Company has repurchased 52.8 million shares and returned nearly $\$ 2.0$ billion to shareholders at an average cost of $\$ 37.35$ per share. Remaining buyback authority under the share repurchase program was $\$ 23.0$ million at December 31, 2015. From January 4 through January 22, 2016, the Company repurchased an additional 62.5 thousand shares of common stock at an average cost of $\$ 58.81$ per share repurchased.

Total shareholders' equity was $\$ 1.12$ billion at December 31, 2015, up from $\$ 1.10$ billion at September 30, 2015 and $\$ 1.06$ billion at December 31, 2014. The Tier 1 Capital Ratio was 13.97 percent at December 31, 2015 compared with 14.11 percent at September 30, 2015 and 14.69 percent at December 31, 2014. The Tier 1 Leverage Ratio at December 31, 2015 was 7.26 percent compared with 7.18 percent at September 30, 2015 and 7.13 percent at December 31, 2014.

The Company's Board of Directors declared a quarterly cash dividend of $\$ 0.45$ per share on the Company's outstanding shares. The dividend will be payable on March 14, 2016 to shareholders of record at the close of business on February 29, 2016.

## Hawaii Economy

General economic conditions in Hawaii continued to be healthy during the fourth quarter of 2015 , led by a strong tourism industry, relatively low unemployment, rising real estate prices, and an active construction industry. For the first eleven months of 2015 , total visitor arrivals increased by 4.2 percent and visitor spending increased by 2.2 percent compared to the same period in 2014. The statewide seasonally-adjusted unemployment rate declined to 3.2 percent in November 2015 compared to 5.0 percent nationally. Real estate prices on Oahu reached new records during 2015. The volume of single-family home sales on Oahu during the year increased 5.2 percent and the volume of condominium sales on Oahu increased 4.5 percent compared with 2014. The median price of single-family homes on Oahu increased 3.7 percent and the median price of condominiums on Oahu increased 2.9 percent compared with sales during 2014. As of December 31, 2015, months of inventory of single-family homes and condominiums on Oahu declined to 2.6 months and 2.9 months, respectively. More information on current Hawaii economic trends is presented in Table 15.

## Conference Call Information

The Company will review its 2015 financial results today at 8:00 a.m. Hawaii Time ( $1: 00 \mathrm{p} . \mathrm{m}$. Eastern Time). The call will be accessible via teleconference and via the investor relations link of Bank of Hawaii Corporation's website, www.boh.com. The toll-free number is 1 (877) 783-7534 in the United States and 1 (530) 379-4714 for international callers. Use the pass code "Bank of Hawaii" to access the call. A replay will be available for one week beginning approximately 11:00 a.m. Hawaii Time on Monday, January 25, 2016. The replay number is 1 (855) 859-2056 in the United States and 1 (404) 537-3406 from international locations. Enter the pass code 21670681 when prompted. Participants may also dial 1 (800) 585-8367 to access the replay. A replay will also be available via the investor relations link of the Company's website, www.boh.com.

## Forward-Looking Statements

This news release, and other statements made by the Company in connection with it may contain "forward-looking statements", such as forecasts of our financial results and condition, expectations for our operations and business prospects, and our assumptions used in those forecasts and expectations. Do not unduly rely on forward-looking statements. Actual results might differ significantly from our forecasts and expectations because of a variety of factors. More information about these factors is contained in Bank of Hawaii Corporation's Annual Report on Form 10-K for the year ended December 31, 2014, which was filed with the U.S. Securities and Exchange Commission. We do not promise to update forward-looking statements to reflect later events or circumstances.

Bank of Hawaii Corporation is a regional financial services company serving businesses, consumers and governments in Hawaii, American Samoa, and the West Pacific. The Company's principal subsidiary, Bank of Hawaii, was founded in 1897 and is the largest independent financial institution in Hawaii. For more information about Bank of Hawaii Corporation, see the Company's web site, www.boh.com.

Table 1


## As of Period End: <br> Balance Sheet Totals

| Loans and Leases | \$ | 7,878,985 | \$ | 7,689,772 | \$ | 6,897,589 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total Assets |  | 15,455,016 |  | 15,164,123 |  | 14,787,208 |
| Total Deposits |  | 13,251,103 |  | 12,936,962 |  | 12,633,089 |
| Other Debt |  | 245,786 |  | 270,801 |  | 173,912 |
| Total Shareholders' Equity |  | 1,116,260 |  | 1,098,354 |  | 1,055,086 |

## Asset Quality

| Non-Performing Assets | \$ | 28,801 |  | \$ | 29,545 |  | \$ | 30,082 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Allowance for Loan and Lease Losses |  | 102,880 |  |  | 104,038 |  |  | 108,688 |  |
| Allowance to Loans and Leases Outstanding |  | 1.31 | \% |  | 1.35 | \% |  | 1.58 |  |

## Capital Ratios

| Common Equity Tier 1 Capital Ratio 4 | 13.97 \% | 14.11 | n/a |
| :---: | :---: | :---: | :---: |
| Tier 1 Capital Ratio 4 | 13.97 | 14.11 \% | 14.69 \% |
| Total Capital Ratio 4 | 15.22 | 15.37 | 15.94 |
| Tier 1 Leverage Ratio 4 | 7.26 | 7.18 | 7.13 |
| Total Shareholders' Equity to Total Assets | 7.22 | 7.24 | 7.14 |
| Tangible Common Equity to Tangible Assets 5 | 7.03 | 7.05 | 6.94 |
| Tangible Common Equity to Risk-Weighted Assets 4,5 | 13.62 | 13.78 | 14.46 |


| Non-Financial Data |  |  |
| :--- | :--- | ---: |
| Full-Time Equivalent Employees | 2,164 | 2,154 |
| Branches | 70 | 72 |
| ATMs | 456 | 74 |

1 Efficiency ratio is defined as noninterest expense divided by total revenue (net interest income and total noninterest income).
2 Net interest margin is defined as net interest income, on a taxable-equivalent basis, as a percentage of average earning assets.
3 Dividend payout ratio is defined as dividends declared per share divided by basic earnings per share.
4 Capital ratios as of December 31, 2015 and September 30, 2015 calculated under Basel III rules, which became effective January 1, 2015
5 Tangible common equity to tangible assets and tangible common equity to risk-weighted assets are Non-GAAP financial measures. See Table 2 "Reconciliation of Non-GAAP Financial Measures."

Bank of Hawaii Corporation and Subsidiaries Reconciliation of Non-GAAP Financial Measures

Table 2

|  |  | December 31, | September 30, |
| :--- | ---: | ---: | ---: | ---: | ---: |
| (dollars in thousands) | $\mathbf{2 0 1 5}$ | December 31, |  |
| 2014 |  |  |  |


| Risk-Weighted Assets, determined in accordance |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| with prescribed regulatory requirements ${ }^{1}$ | \$ | 7,962,484 | \$ | 7,740,028 | \$ | 7,077,035 |
|  |  |  |  |  |  |  |
| Total Shareholders' Equity to Total Assets |  | 7.22\% |  | 7.24\% |  | 7.14\% |
| Tangible Common Equity to Tangible Assets (Non-GAAP) |  | 7.03\% |  | 7.05\% |  | 6.94\% |
|  |  |  |  |  |  |  |
| Tier 1 Capital Ratio ${ }^{1}$ |  | 13.97\% |  | 14.11\% |  | 14.69\% |
| Tangible Common Equity to Risk-Weighted Assets (Non-GAAP) ${ }^{1}$ |  | 13.62\% |  | 13.78\% |  | 14.46\% |

1 Risk-weighted assets and capital ratios were calculated under Basel III rules, which became effective January 1,2015 .
$\qquad$

## Bank of Hawaii Corporation and Subsidiaries

| Consolidated Statements of Income |  |  |  |  |  |  | Table 3 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Three Months Ended |  |  |  |  |  | Year Ended |  |  |  |
| (dollars in thousands, except per share amounts) | $\begin{gathered} \hline \text { December 31, } \\ 2015 \\ \hline \end{gathered}$ |  | September 30, 2015 |  | $\begin{gathered} \hline \text { December 31, } \\ 2014 \\ \hline \end{gathered}$ |  | December 31, |  |  |  |
| Interest Income |  |  |  |  |  |  |  |  |  |  |
| Interest and Fees on Loans and Leases | \$ | 78,122 | \$ | 75,874 | \$ | 69,974 | \$ | 298,522 | \$ | 267,407 |
| Income on Investment Securities |  |  |  |  |  |  |  |  |  |  |
| Available-for-Sale |  | 10,829 |  | 10,192 |  | 10,732 |  | 41,492 |  | 42,475 |
| Held-to-Maturity |  | 21,722 |  | 20,689 |  | 24,966 |  | 89,650 |  | 105,860 |
| Deposits |  | 1 |  | 2 |  | 2 |  | 8 |  | 9 |
| Funds Sold |  | 315 |  | 291 |  | 192 |  | 1,133 |  | 673 |
| Other |  | 381 |  | 312 |  | 303 |  | 1,305 |  | 1,209 |
| Total Interest Income |  | 111,370 |  | 107,360 |  | 106,169 |  | 432,110 |  | 417,633 |
| Interest Expense |  |  |  |  |  |  |  |  |  |  |
| Deposits |  | 2,443 |  | 2,410 |  | 2,392 |  | 9,626 |  | 9,534 |
| Securities Sold Under Agreements to Repurchase |  | 6,246 |  | 6,307 |  | 6,520 |  | 25,364 |  | 25,905 |
| Funds Purchased |  | 3 |  | 3 |  | 3 |  | 12 |  | 13 |
| Other Debt |  | 1,034 |  | 749 |  | 622 |  | 3,021 |  | 2,525 |
| Total Interest Expense |  | 9,726 |  | 9,469 |  | 9,537 |  | 38,023 |  | 37,977 |
| Net Interest Income |  | 101,644 |  | 97,891 |  | 96,632 |  | 394,087 |  | 379,656 |
| Provision for Credit Losses |  | 1,000 |  | - |  | - |  | 1,000 |  | $(4,864)$ |
| Net Interest Income After Provision for Credit Losses |  | 100,644 |  | 97,891 |  | 96,632 |  | 393,087 |  | 384,520 |
| Noninterest Income |  |  |  |  |  |  |  |  |  |  |
| Trust and Asset Management |  | 11,243 |  | 11,907 |  | 12,225 |  | 47,685 |  | 47,798 |
| Mortgage Banking |  | 3,130 |  | 3,291 |  | 2,116 |  | 11,583 |  | 7,571 |
| Service Charges on Deposit Accounts |  | 8,663 |  | 8,669 |  | 9,058 |  | 34,072 |  | 35,669 |
| Fees, Exchange, and Other Service Charges |  | 13,764 |  | 13,340 |  | 13,702 |  | 53,353 |  | 53,401 |
| Investment Securities Gains, Net |  | (181) |  | 24 |  | 1,966 |  | 10,160 |  | 8,063 |
| Annuity and Insurance |  | 2,014 |  | 1,721 |  | 1,664 |  | 7,664 |  | 8,065 |
| Bank-Owned Life Insurance |  | 1,608 |  | 1,609 |  | 1,874 |  | 7,039 |  | 6,639 |
| Other |  | 4,525 |  | 2,660 |  | 3,213 |  | 14,663 |  | 12,811 |
| Total Noninterest Income |  | 44,766 |  | 43,221 |  | 45,818 |  | 186,219 |  | 180,017 |
| Noninterest Expense |  |  |  |  |  |  |  |  |  |  |
| Salaries and Benefits |  | 47,997 |  | 46,576 |  | 45,520 |  | 191,963 |  | 183,028 |
| Net Occupancy |  | 4,876 |  | 7,403 |  | 9,291 |  | 30,217 |  | 37,296 |
| Net Equipment |  | 5,244 |  | 4,804 |  | 4,734 |  | 20,162 |  | 18,479 |
| Data Processing |  | 5,106 |  | 3,920 |  | 3,823 |  | 16,472 |  | 14,979 |
| Professional Fees |  | 2,803 |  | 2,258 |  | 3,086 |  | 9,660 |  | 9,794 |
| FDIC Insurance |  | 2,322 |  | 2,139 |  | 2,055 |  | 8,669 |  | 7,936 |
| Other |  | 17,379 |  | 24,788 |  | 12,731 |  | 70,961 |  | 55,387 |
| Total Noninterest Expense |  | 85,727 |  | 91,888 |  | 81,240 |  | 348,104 |  | 326,899 |
| Income Before Provision for Income Taxes |  | 59,683 |  | 49,224 |  | 61,210 |  | 231,202 |  | 237,638 |
| Provision for Income Taxes |  | 16,851 |  | 14,948 |  | 20,019 |  | 70,498 |  | 74,596 |
| Net Income | \$ | 42,832 | \$ | 34,276 | \$ | 41,191 | \$ | 160,704 | \$ | 163,042 |
| Basic Earnings Per Share | \$ | 1.00 | \$ | 0.79 | \$ | 0.95 | \$ | 3.72 | \$ | 3.71 |
| Diluted Earnings Per Share | \$ | 0.99 | \$ | 0.79 | \$ | 0.94 | \$ | 3.70 | \$ | 3.69 |
| Dividends Declared Per Share | \$ | 0.45 | \$ | 0.45 | \$ | 0.45 | \$ | 1.80 | \$ | 1.80 |
| Basic Weighted Average Shares |  | 43,003,191 |  | 43,181,233 |  | 43,499,627 |  | 43,217,818 |  | 43,899,208 |
| Diluted Weighted Average Shares |  | 43,275,377 |  | 43,427,730 |  | 43,758,873 |  | 43,454,877 |  | 44,125,456 |

Bank of Hawaii Corporation and Subsidiaries
Consolidated Statements of Comprehensive Income
Table 4

| (dollars in thousands) | Three Months Ended |  |  |  |  |  | Year Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | December 31, 2015 |  | September 30, 2015 |  | $\begin{gathered} \text { December 31, } \\ 2014 \\ \hline \end{gathered}$ |  | December 31, |  |  |  |
|  |  |  |  | 015 |  |  |  | 2014 |
| Net Income | \$ | 42,832 |  |  | \$ | 34,276 | \$ | 41,191 | \$ | 160,704 | \$ | 163,042 |
| Other Comprehensive Income (Loss), Net of Tax: |  |  |  |  |  |  |  |  |  |  |
| Net Unrealized Gains (Losses) on Investment Securities |  | $(6,860)$ |  | 7,051 |  | 1,567 |  | $(2,125)$ |  | 16,858 |
| Defined Benefit Plans |  | 4,595 |  | 219 |  | $(12,190)$ |  | 5,254 |  | $(11,721)$ |
| Total Other Comprehensive Income (Loss) |  | $(2,265)$ |  | 7,270 |  | $(10,623)$ |  | 3,129 |  | 5,137 |
| Comprehensive Income | \$ | 40,567 | \$ | 41,546 | \$ | 30,568 | \$ | 163,833 | \$ | 168,179 |

## Bank of Hawaii Corporation and Subsidiaries

| Consolidated Statements of Condition |  |  |  |  |  | Table 5 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (dollars in thousands) | December 31, 2015 |  | September 30, 2015 |  | December 31, 2014 |  |
| Assets |  |  |  |  |  |  |
| Interest-Bearing Deposits in Other Banks | \$ | 4,130 | \$ | 3,609 | \$ | 2,873 |
| Funds Sold |  | 592,892 |  | 274,873 |  | 360,577 |
| Investment Securities |  |  |  |  |  |  |
| Available-for-Sale |  | 2,256,818 |  | 2,279,722 |  | 2,289,190 |
| Held-to-Maturity (Fair Value of \$4,006,412; \$4,181,613; and \$4,504,495) |  | 3,982,736 |  | 4,121,768 |  | 4,466,679 |
| Loans Held for Sale |  | 4,808 |  | 3,222 |  | 5,136 |
| Loans and Leases |  | 7,878,985 |  | 7,689,772 |  | 6,897,589 |
| Allowance for Loan and Lease Losses |  | $(102,880)$ |  | $(104,038)$ |  | $(108,688)$ |
| Net Loans and Leases |  | 7,776,105 |  | 7,585,734 |  | 6,788,901 |
| Total Earning Assets |  | 14,617,489 |  | 14,268,928 |  | 13,913,356 |
| Cash and Due from Banks |  | 158,699 |  | 208,601 |  | 172,126 |
| Premises and Equipment, Net |  | 111,199 |  | 108,987 |  | 109,854 |
| Accrued Interest Receivable |  | 44,719 |  | 47,512 |  | 44,654 |
| Foreclosed Real Estate |  | 824 |  | 1,392 |  | 2,311 |
| Mortgage Servicing Rights |  | 23,002 |  | 23,301 |  | 24,695 |
| Goodwill |  | 31,517 |  | 31,517 |  | 31,517 |
| Bank-Owned Life Insurance |  | 268,175 |  | 266,568 |  | 262,807 |
| Other Assets |  | 199,392 |  | 207,317 |  | 225,888 |
| Total Assets | \$ | 15,455,016 | \$ | 15,164,123 | \$ | 14,787,208 |
|  |  |  |  |  |  |  |
| Liabilities |  |  |  |  |  |  |
| Deposits |  |  |  |  |  |  |
| Noninterest-Bearing Demand | \$ | 4,286,331 | \$ | 4,102,713 | \$ | 3,832,943 |
| Interest-Bearing Demand |  | 2,761,930 |  | 2,631,542 |  | 2,559,570 |
| Savings |  | 5,025,191 |  | 5,016,462 |  | 4,806,575 |
| Time |  | 1,177,651 |  | 1,186,245 |  | 1,434,001 |
| Total Deposits |  | 13,251,103 |  | 12,936,962 |  | 12,633,089 |
| Funds Purchased |  | 7,333 |  | 8,459 |  | 8,459 |
| Securities Sold Under Agreements to Repurchase |  | 628,857 |  | 632,138 |  | 688,601 |
| Other Debt |  | 245,786 |  | 270,801 |  | 173,912 |
| Retirement Benefits Payable |  | 47,374 |  | 54,978 |  | 55,477 |
| Accrued Interest Payable |  | 5,032 |  | 5,869 |  | 5,148 |
| Taxes Payable and Deferred Taxes |  | 17,737 |  | 25,294 |  | 27,777 |
| Other Liabilities |  | 135,534 |  | 131,268 |  | 139,659 |
| Total Liabilities |  | 14,338,756 |  | 14,065,769 |  | 13,732,122 |
| Shareholders' Equity |  |  |  |  |  |  |
| Common Stock ( $\$ .01$ par value; authorized $500,000,000$ shares; |  |  |  |  |  |  |
| issued / outstanding: December 31, 2015-57,749,071 / 43,282,153; |  |  |  |  |  |  |
| September 30, $2015-57,749,071 / 43,342,940$; |  |  |  |  |  |  |
| and December 31, $2014-57,634,755 / 43,724,208)$ |  | 575 |  | 575 |  | 574 |
| Capital Surplus |  | 542,041 |  | 539,112 |  | 531,932 |
| Accumulated Other Comprehensive Loss |  | $(23,557)$ |  | $(21,292)$ |  | $(26,686)$ |
| Retained Earnings |  | 1,316,260 |  | 1,293,416 |  | 1,234,801 |
| Treasury Stock, at Cost (Shares: December 31, 2015-14,466,918; |  |  |  |  |  |  |
| September 30, $2015-14,406,131$; and December 31, $2014-13,910,547$ ) |  | $(719,059)$ |  | $(713,457)$ |  | $(685,535)$ |
| Total Shareholders' Equity |  | 1,116,260 |  | 1,098,354 |  | 1,055,086 |
| Total Liabilities and Shareholders' Equity | \$ | 15,455,016 | \$ | 15,164,123 | \$ | 14,787,208 |

## Bank of Hawaii Corporation and Subsidiaries

Consolidated Statements of Shareholders' Equity
Table 6


## Bank of Hawaii Corporation and Subsidiaries

Average Balances and Interest Rates - Taxable-Equivalent Basis
Table 7a


[^0]
## Bank of Hawaii Corporation and Subsidiaries

Average Balances and Interest Rates - Taxable-Equivalent Basis
Table 7b

| (dollars in millions) | Year Ended December 31, 2015 |  |  |  |  |  | Year Ended <br> December 31, 2014 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average Balance |  | Income/ <br> Expense |  | Yield/ <br> Rate |  | Average Balance |  |  | Income/ <br> Expense | $\begin{gathered} \hline \text { Yield/ } \\ \text { Rate } \end{gathered}$ |
| Earning Assets |  |  |  |  |  |  |  |  |  |  |  |
| Interest-Bearing Deposits in Other Banks | \$ | 3.4 | \$ | - | 0.22 | \% | \$ | 4.3 | \$ | - | 0.21 |
| Funds Sold |  | 483.1 |  | 1.1 | 0.23 |  |  | 316.2 |  | 0.7 | 0.21 |
| Investment Securities |  |  |  |  |  |  |  |  |  |  |  |
| Available-for-Sale |  |  |  |  |  |  |  |  |  |  |  |
| Taxable |  | 1,554.2 |  | 26.6 | 1.71 |  |  | 1,536.5 |  | 27.7 | 1.80 |
| Non-Taxable |  | 721.7 |  | 22.9 | 3.18 |  |  | 699.6 |  | 22.7 | 3.24 |
| Held-to-Maturity |  |  |  |  |  |  |  |  |  |  |  |
| Taxable |  | 3,981.2 |  | 83.3 | 2.09 |  |  | 4,412.5 |  | 99.4 | 2.25 |
| Non-Taxable |  | 247.8 |  | 9.8 | 3.93 |  |  | 251.3 |  | 10.0 | 3.95 |
| Total Investment Securities |  | 6,504.9 |  | 142.6 | 2.19 |  |  | 6,899.9 |  | 159.8 | 2.32 |
| Loans Held for Sale |  | 8.7 |  | 0.3 | 3.83 |  |  | 3.2 |  | 0.1 | 4.31 |
| Loans and Leases ${ }^{1}$ |  |  |  |  |  |  |  |  |  |  |  |
| Commercial and Industrial |  | 1,152.3 |  | 36.6 | 3.18 |  |  | 970.3 |  | 33.3 | 3.43 |
| Commercial Mortgage |  | 1,543.5 |  | 58.5 | 3.79 |  |  | 1,331.5 |  | 52.5 | 3.94 |
| Construction |  | 123.9 |  | 5.9 | 4.79 |  |  | 109.4 |  | 4.8 | 4.40 |
| Commercial Lease Financing |  | 217.8 |  | 7.5 | 3.46 |  |  | 237.6 |  | 7.0 | 2.96 |
| Residential Mortgage |  | 2,774.7 |  | 113.9 | 4.10 |  |  | 2,377.9 |  | 101.6 | 4.27 |
| Home Equity |  | 944.0 |  | 34.2 | 3.63 |  |  | 815.6 |  | 31.9 | 3.91 |
| Automobile |  | 352.3 |  | 18.4 | 5.21 |  |  | 288.8 |  | 15.4 | 5.32 |
| Other ${ }^{2}$ |  | 315.1 |  | 23.7 | 7.51 |  |  | 274.3 |  | 20.8 | 7.58 |
| Total Loans and Leases |  | 7,423.6 |  | 298.7 | 4.02 |  |  | 6,405.4 |  | 267.3 | 4.17 |
| Other |  | 49.0 |  | 1.3 | 2.67 |  |  | 72.7 |  | 1.2 | 1.66 |
| Total Earning Assets ${ }^{3}$ |  | 14,472.7 |  | 444.0 | 3.07 |  |  | 13,701.7 |  | 429.1 | 3.13 |
| Cash and Due from Banks |  | 130.0 |  |  |  |  |  | 143.4 |  |  |  |
| Other Assets |  | 533.8 |  |  |  |  |  | 472.4 |  |  |  |
| Total Assets | \$ | 15,136.5 |  |  |  |  | \$ | 14,317.5 |  |  |  |

Interest-Bearing Liabilities


[^1]
## Bank of Hawaii Corporation and Subsidiaries

Analysis of Change in Net Interest Income - Taxable-Equivalent Basis
Table 8a
Three Months Ended December 31, 2015
Compared to September 30, 2015


[^2]
## Bank of Hawaii Corporation and Subsidiaries

Analysis of Change in Net Interest Income - Taxable-Equivalent Basis
Table 8b

| (dollars in millions) | Three Months Ended December 31, 2015 Compared to December 31, 2014 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Volume ${ }^{1}$ |  |  | Rate ${ }^{1}$ |  | Total |
| Change in Interest Income: |  |  |  |  |  |  |
| Funds Sold | \$ |  | \$ | - | \$ | 0.1 |
| Investment Securities |  |  |  |  |  |  |
| Available-for-Sale |  |  |  |  |  |  |
| Taxable |  | - |  | 0.1 |  | 0.1 |
| Non-Taxable |  | - |  | (0.1) |  | (0.1) |
| Held-to-Maturity |  |  |  |  |  |  |
| Taxable |  | (2.3) |  | (0.8) |  | (3.1) |
| Non-Taxable |  | (0.1) |  | - |  | (0.1) |
| Total Investment Securities |  | (2.4) |  | (0.8) |  | (3.2) |
| Loans Held for Sale |  | 0.1 |  | - |  | 0.1 |
| Loans and Leases |  |  |  |  |  |  |
| Commercial and Industrial |  | 1.1 |  | (0.2) |  | 0.9 |
| Commercial Mortgage |  | 2.2 |  | (0.6) |  | 1.6 |
| Construction |  | 0.4 |  | 0.1 |  | 0.5 |
| Commercial Lease Financing |  | (0.1) |  | - |  | (0.1) |
| Residential Mortgage |  | 4.0 |  | (1.3) |  | 2.7 |
| Home Equity |  | 1.6 |  | (0.5) |  | 1.1 |
| Automobile |  | 0.8 |  | (0.1) |  | 0.7 |
| Other 2 |  | 0.8 |  | 0.1 |  | 0.9 |
| Total Loans and Leases |  | 10.8 |  | (2.5) |  | 8.3 |
| Other |  | (0.2) |  | 0.3 |  | 0.1 |
| Total Change in Interest Income |  | 8.4 |  | (3.0) |  | 5.4 |
|  |  |  |  |  |  |  |
| Change in Interest Expense: |  |  |  |  |  |  |
| Interest-Bearing Deposits |  |  |  |  |  |  |
| Savings |  | 0.1 |  | - |  | 0.1 |
| Time |  | (0.3) |  | 0.2 |  | (0.1) |
| Total Interest-Bearing Deposits |  | (0.2) |  | 0.2 |  | - |
| Securities Sold Under Agreements to Repurchase |  | (0.5) |  | 0.3 |  | (0.2) |
| Other Debt |  | 0.4 |  | - |  | 0.4 |
| Total Change in Interest Expense |  | (0.3) |  | 0.5 |  | 0.2 |
|  |  |  |  |  |  |  |
| Change in Net Interest Income | \$ | 8.7 | \$ | (3.5) | \$ | 5.2 |

[^3]
## Bank of Hawaii Corporation and Subsidiaries

Analysis of Change in Net Interest Income - Taxable-Equivalent Basis
Table 8c

| (dollars in millions) | Year Ended December 31, 2015 Compared to December 31, 2014 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Volume ${ }^{1}$ |  |  | Rate ${ }^{1}$ |  | Total |
| Change in Interest Income: |  |  |  |  |  |  |
| Funds Sold | \$ | 0.3 | \$ | 0.1 | \$ | 0.4 |
| Investment Securities |  |  |  |  |  |  |
| Available-for-Sale |  |  |  |  |  |  |
| Taxable |  | 0.3 |  | (1.4) |  | (1.1) |
| Non-Taxable |  | 0.7 |  | (0.5) |  | 0.2 |
| Held-to-Maturity |  |  |  |  |  |  |
| Taxable |  | (9.3) |  | (6.8) |  | (16.1) |
| Non-Taxable |  | (0.1) |  | (0.1) |  | (0.2) |
| Total Investment Securities |  | (8.4) |  | (8.8) |  | (17.2) |
| Loans Held for Sale |  | 0.2 |  | - |  | 0.2 |
| Loans and Leases |  |  |  |  |  |  |
| Commercial and Industrial |  | 5.9 |  | (2.6) |  | 3.3 |
| Commercial Mortgage |  | 8.1 |  | (2.1) |  | 6.0 |
| Construction |  | 0.7 |  | 0.4 |  | 1.1 |
| Commercial Lease Financing |  | (0.6) |  | 1.1 |  | 0.5 |
| Residential Mortgage |  | 16.5 |  | (4.2) |  | 12.3 |
| Home Equity |  | 4.7 |  | (2.4) |  | 2.3 |
| Automobile |  | 3.3 |  | (0.3) |  | 3.0 |
| Other 2 |  | 3.1 |  | (0.2) |  | 2.9 |
| Total Loans and Leases |  | 41.7 |  | (10.3) |  | 31.4 |
| Other |  | (0.5) |  | 0.6 |  | 0.1 |
| Total Change in Interest Income |  | 33.3 |  | (18.4) |  | 14.9 |
|  |  |  |  |  |  |  |
| Change in Interest Expense: |  |  |  |  |  |  |
| Interest-Bearing Deposits |  |  |  |  |  |  |
| Demand |  | 0.1 |  | - |  | 0.1 |
| Savings |  | 0.4 |  | 0.1 |  | 0.5 |
| Time |  | (0.7) |  | 0.2 |  | (0.5) |
| Total Interest-Bearing Deposits |  | (0.2) |  | 0.3 |  | 0.1 |
| Securities Sold Under Agreements to Repurchase |  | (3.3) |  | 2.8 |  | (0.5) |
| Other Debt |  | 0.5 |  | (0.1) |  | 0.4 |
| Total Change in Interest Expense |  | (3.0) |  | 3.0 |  | - |
|  |  |  |  |  |  |  |
| Change in Net Interest Income | \$ | 36.3 | \$ | (21.4) | \$ | 14.9 |

1 The change in interest income and expense not solely due to changes in volume or rate has been allocated on a pro-rata basis to the volume and rate columns.
2 Comprised of other consumer revolving credit, installment, and consumer lease financing.

## Bank of Hawaii Corporation and Subsidiaries

Salaries and Benefits
Table 9

| (dollars in thousands) | Three Months Ended |  |  |  |  |  | Year Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { December 31, } \\ 2015 \end{gathered}$ |  | September 30, 2015 |  | December 31, 2014 |  | 2015 Decem |  | ber 31, 2014 |  |
| Salaries | \$ | 29,356 | \$ | 28,905 | \$ | 28,751 | \$ | 114,389 | \$ | 114,199 |
| Incentive Compensation |  | 4,971 |  | 4,223 |  | 4,639 |  | 18,667 |  | 17,471 |
| Share-Based Compensation |  | 2,678 |  | 2,616 |  | 2,342 |  | 10,390 |  | 8,808 |
| Commission Expense |  | 1,375 |  | 1,639 |  | 1,383 |  | 6,533 |  | 4,831 |
| Retirement and Other Benefits |  | 4,056 |  | 4,064 |  | 3,947 |  | 16,968 |  | 16,800 |
| Payroll Taxes |  | 2,032 |  | 2,200 |  | 2,007 |  | 10,095 |  | 9,916 |
| Medical, Dental, and Life Insurance |  | 3,077 |  | 2,870 |  | 2,653 |  | 11,580 |  | 10,555 |
| Separation Expense |  | 452 |  | 59 |  | (202) |  | 3,341 |  | 448 |
| Total Salaries and Benefits | \$ | 47,997 | \$ | 46,576 | \$ | 45,520 | \$ | 191,963 | \$ | 183,028 |

## Bank of Hawaii Corporation and Subsidiaries

| Loan and Lease Portfolio Balances |  |  |  | $\begin{array}{r} \text { September 30, } \\ 2015 \end{array}$ |  |  |  | $\begin{array}{r} \text { March 31, } \\ 2015 \end{array}$ | Table 10 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (dollars in thousands) | December 31,2015 |  |  |  |  | June 30, 2015 |  |  |  | December 31, 2014 |
| Commercial |  |  |  |  |  |  |  |  |  |  |
| Commercial and Industrial | \$ | 1,115,168 | \$ | 1,169,817 | \$ | 1,173,259 | \$ | 1,141,408 | \$ | 1,055,243 |
| Commercial Mortgage |  | 1,677,147 |  | 1,622,119 |  | 1,528,685 |  | 1,477,902 |  | 1,437,513 |
| Construction |  | 156,660 |  | 129,254 |  | 118,714 |  | 111,381 |  | 109,183 |
| Lease Financing |  | 204,877 |  | 202,055 |  | 222,113 |  | 224,419 |  | 226,189 |
| Total Commercial |  | 3,153,852 |  | 3,123,245 |  | 3,042,771 |  | 2,955,110 |  | 2,828,128 |
| Consumer |  |  |  |  |  |  |  |  |  |  |
| Residential Mortgage |  | 2,925,605 |  | 2,875,605 |  | 2,787,847 |  | 2,699,434 |  | 2,571,090 |
| Home Equity |  | 1,069,400 |  | 993,817 |  | 931,191 |  | 884,742 |  | 866,688 |
| Automobile |  | 381,735 |  | 367,640 |  | 352,128 |  | 339,686 |  | 323,848 |
| Other 1 |  | 348,393 |  | 329,465 |  | 314,501 |  | 299,656 |  | 307,835 |
| Total Consumer |  | 4,725,133 |  | 4,566,527 |  | 4,385,667 |  | 4,223,518 |  | 4,069,461 |
| Total Loans and Leases | \$ | 7,878,985 | \$ | 7,689,772 | \$ | 7,428,438 | \$ | 7,178,628 | \$ | 6,897,589 |

## Deposits

|  | December 31, | September 30, | June 30, | March 31, | December 31, |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| (dollars in thousands) | $\mathbf{2 0 1 5}$ | $\mathbf{2 0 1 5}$ | $\mathbf{2 0 1 5}$ | $\mathbf{2 0 1 5}$ |  |  |  |
| Consumer | $\$$ | $6,445,510$ | $\$$ | $6,254,862$ | $\$$ | $6,221,691$ | $\$$ |
| Commercial | $5,502,739$ | $5,397,857$ | $6,220,391$ | $\$$ | $6,092,929$ |  |  |
| Public and Other | $1,302,854$ | $1,284,243$ | $5,524,153$ | $5,444,814$ |  |  |  |
| Total Deposits | $\$$ | $13,251,103$ | $\$$ | $12,936,962$ | $\$$ | $1,344,851$ | $1,314,411$ |

${ }^{1}$ Comprised of other revolving credit, installment, and lease financing

## Bank of Hawaii Corporation and Subsidiaries

Non-Performing Assets and Accruing Loans and Leases Past Due 90 Days or More
Table 11

| (dollars in thousands) | December 31, 2015 |  | September 30, 2015 |  |  | June 30, 2015 |  | March 31, 2015 |  | December 31, 2014 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Non-Performing Assets |  |  |  |  |  |  |  |  |  |  |
| Non-Accrual Loans and Leases |  |  |  |  |  |  |  |  |  |  |
| Commercial |  |  |  |  |  |  |  |  |  |  |
| Commercial and Industrial | \$ | 5,829 | \$ | 8,532 | \$ | 8,299 | \$ | 8,641 | \$ | 9,088 |
| Commercial Mortgage |  | 3,469 |  | 1,058 |  | 716 |  | 732 |  | 745 |
| Total Commercial |  | 9,298 |  | 9,590 |  | 9,015 |  | 9,373 |  | 9,833 |
| Consumer |  |  |  |  |  |  |  |  |  |  |
| Residential Mortgage |  | 14,598 |  | 14,749 |  | 14,918 |  | 14,344 |  | 14,841 |
| Home Equity |  | 4,081 |  | 3,814 |  | 3,528 |  | 2,965 |  | 3,097 |
| Total Consumer |  | 18,679 |  | 18,563 |  | 18,446 |  | 17,309 |  | 17,938 |
| Total Non-Accrual Loans and Leases |  | 27,977 |  | 28,153 |  | 27,461 |  | 26,682 |  | 27,771 |
| Foreclosed Real Estate |  | 824 |  | 1,392 |  | 1,989 |  | 2,095 |  | 2,311 |
| Total Non-Performing Assets | \$ | 28,801 | \$ | 29,545 | \$ | 29,450 | \$ | 28,777 | \$ | 30,082 |
|  |  |  |  |  |  |  |  |  |  |  |
| Accruing Loans and Leases Past Due 90 Days or More |  |  |  |  |  |  |  |  |  |  |
| Commercial |  |  |  |  |  |  |  |  |  |  |
| Commercial and Industrial | \$ | - | \$ | - | \$ | 750 | \$ | - | \$ | 2 |
| Total Commercial |  | - |  | - |  | 750 |  | - |  | 2 |
| Consumer |  |  |  |  |  |  |  |  |  |  |
| Residential Mortgage |  | 4,453 |  | 5,060 |  | 4,789 |  | 3,914 |  | 4,506 |
| Home Equity |  | 1,710 |  | 1,396 |  | 2,395 |  | 2,425 |  | 2,596 |
| Automobile |  | 315 |  | 631 |  | 323 |  | 537 |  | 616 |
| Other 1 |  | 1,096 |  | 1,058 |  | 1,395 |  | 1,078 |  | 941 |
| Total Consumer |  | 7,574 |  | 8,145 |  | 8,902 |  | 7,954 |  | 8,659 |
| Total Accruing Loans and Leases Past Due 90 Days or More | \$ | 7,574 | \$ | 8,145 | \$ | 9,652 | \$ | 7,954 | \$ | 8,661 |
| Restructured Loans on Accrual Status |  |  |  |  |  |  |  |  |  |  |
| and Not Past Due 90 Days or More | \$ | 49,430 | \$ | 49,506 | \$ | 48,339 | \$ | 46,639 | \$ | 45,474 |
| $\underline{\text { Total Loans and Leases }}$ | \$ | 7,878,985 | \$ | 7,689,772 | \$ | 7,428,438 | \$ | 7,178,628 | \$ | 6,897,589 |
|  |  |  |  |  |  |  |  |  |  |  |
| Ratio of Non-Accrual Loans and Leases to Total Loans and Leases |  | 0.36\% |  | 0.37\% |  | 0.37\% |  | 0.37\% |  | 0.40\% |
|  |  |  |  |  |  |  |  |  |  |  |
| Ratio of Non-Performing Assets to Total Loans and Leases |  |  |  |  |  |  |  |  |  |  |
| and Foreclosed Real Estate |  | 0.37\% |  | 0.38\% |  | 0.40\% |  | 0.40\% |  | 0.44\% |
|  |  |  |  |  |  |  |  |  |  |  |
| Ratio of Commercial Non-Performing Assets to Total Commercial |  |  |  |  |  |  |  |  |  |  |
| Loans and Leases and Commercial Foreclosed Real Estate |  | 0.29\% |  | 0.31\% |  | 0.32\% |  | 0.34\% |  | 0.38\% |
|  |  |  |  |  |  |  |  |  |  |  |
| Ratio of Consumer Non-Performing Assets to Total Consumer |  |  |  |  |  |  |  |  |  |  |
| Loans and Leases and Consumer Foreclosed Real Estate |  | 0.41\% |  | 0.44\% |  | 0.45\% |  | 0.44\% |  | 0.47\% |
|  |  |  |  |  |  |  |  |  |  |  |
| Ratio of Non-Performing Assets and Accruing Loans and Leases |  |  |  |  |  |  |  |  |  |  |
| Past Due 90 Days or More to Total Loans and Leases |  |  |  |  |  |  |  |  |  |  |
| and Foreclosed Real Estate |  | 0.46\% |  | 0.49\% |  | 0.53\% |  | 0.51\% |  | 0.56\% |
|  |  |  |  |  |  |  |  |  |  |  |
| Quarter to Quarter Changes in Non-Performing Assets |  |  |  |  |  |  |  |  |  |  |
| Balance at Beginning of Quarter | \$ | 29,545 | \$ | 29,450 | \$ | 28,777 | \$ | 30,082 | \$ | 33,307 |
| Additions |  | 2,353 |  | 4,427 |  | 1,909 |  | 621 |  | 1,885 |
| Reductions |  |  |  |  |  |  |  |  |  |  |
| Payments |  | $(2,473)$ |  | $(1,191)$ |  | $(1,020)$ |  | $(1,427)$ |  | $(1,822)$ |
| Return to Accrual Status |  | (24) |  | $(1,748)$ |  | - |  | (187) |  | $(1,291)$ |
| Sales of Foreclosed Real Estate |  | (458) |  | $(1,300)$ |  | (83) |  | (37) |  | $(1,480)$ |
| Charge-offs/Write-downs |  | (142) |  | (93) |  | (133) |  | (275) |  | (517) |
| Total Reductions |  | $(3,097)$ |  | $(4,332)$ |  | $(1,236)$ |  | $(1,926)$ |  | (5,110) |
| Balance at End of Quarter | \$ | 28,801 | \$ | 29,545 | \$ | 29,450 | \$ | 28,777 | \$ | 30,082 |

$\qquad$

## Bank of Hawaii Corporation and Subsidiaries

Reserve for Credit Losses
Table 12

| (dollars in thousands) | Three Months Ended |  |  |  |  |  | Year Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { December 31, } \\ 2015 \end{gathered}$ |  | September 30, 2015 |  | $\begin{gathered} \text { December 31, } \\ 2014 \end{gathered}$ |  | December 31, |  |  |  |
|  |  |  |  | 15 |  |  |  | 14 |
| Balance at Beginning of Period | \$ | 110,110 |  |  | \$ | 111,893 | \$ | 116,249 | \$ | 114,575 | \$ | 121,521 |
| Loans and Leases Charged-Off |  |  |  |  |  |  |  |  |  |  |
| Commercial |  |  |  |  |  |  |  |  |  |  |
| Commercial and Industrial |  | (304) |  | (160) |  | (205) |  | (954) |  | $(2,002)$ |
| Lease Financing |  | - |  | - |  | - |  | - |  | (66) |
| Consumer |  |  |  |  |  |  |  |  |  |  |
| Residential Mortgage |  | - |  | - |  | (97) |  | (613) |  | (771) |
| Home Equity |  | (269) |  | (634) |  | (293) |  | $(1,330)$ |  | $(1,672)$ |
| Automobile |  | $(1,719)$ |  | $(1,476)$ |  | $(1,376)$ |  | $(5,860)$ |  | $(3,961)$ |
| Other 1 |  | $(2,170)$ |  | $(2,123)$ |  | $(1,772)$ |  | $(7,682)$ |  | $(6,967)$ |
| Total Loans and Leases Charged-Off |  | $(4,462)$ |  | $(4,393)$ |  | $(3,743)$ |  | $(16,439)$ |  | $(15,439)$ |
| Recoveries on Loans and Leases Previously Charged-Off |  |  |  |  |  |  |  |  |  |  |
| Commercial |  |  |  |  |  |  |  |  |  |  |
| Commercial and Industrial |  | 420 |  | 426 |  | 396 |  | 1,948 |  | 4,625 |
| Commercial Mortgage |  | 18 |  | 15 |  | 14 |  | 61 |  | 57 |
| Construction |  | 8 |  | 8 |  | 8 |  | 32 |  | 29 |
| Lease Financing |  | 1 |  | 55 |  | 4 |  | 132 |  | 10 |
| Consumer |  |  |  |  |  |  |  |  |  |  |
| Residential Mortgage |  | 577 |  | 282 |  | 542 |  | 1,297 |  | 3,448 |
| Home Equity |  | 349 |  | 693 |  | 204 |  | 2,489 |  | 1,637 |
| Automobile |  | 519 |  | 508 |  | 467 |  | 1,917 |  | 1,577 |
| Other 1 |  | 412 |  | 438 |  | 434 |  | 1,755 |  | 2,154 |
| Total Recoveries on Loans and Leases Previously Charged-Off |  | 2,304 |  | 2,425 |  | 2,069 |  | 9,631 |  | 13,537 |
| Net Loans and Leases Charged-Off |  | $(2,158)$ |  | $(1,968)$ |  | $(1,674)$ |  | $(6,808)$ |  | $(1,902)$ |
| Provision for Credit Losses |  | 1,000 |  | - |  | - |  | 1,000 |  | $(4,864)$ |
| $\underline{\text { Provision for Unfunded Commitments }}$ |  | - |  | 185 |  | - |  | 185 |  | (180) |
| $\underline{\text { Balance at End of Period } 2}$ | \$ | 108,952 | \$ | 110,110 | \$ | 114,575 | \$ | 108,952 | \$ | 114,575 |


| Components |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Allowance for Loan and Lease Losses | \$ | 102,880 | \$ | 104,038 | \$ | 108,688 | \$ | 102,880 | \$ | 108,688 |
| Reserve for Unfunded Commitments | 6,072 |  |  | 6,072 |  | 5,887 |  | 6,072 |  | 5,887 |
| Total Reserve for Credit Losses | \$ | 108,952 | \$ | 110,110 | \$ | 114,575 | \$ | 108,952 | \$ | 114,575 |
|  |  |  |  |  |  |  |  |  |  |  |
| Average Loans and Leases Outstanding | \$ | 7,785,346 | \$ | 7,545,985 | \$ | 6,746,332 | \$ | 7,423,572 | \$ | 6,405,431 |
|  |  |  |  |  |  |  |  |  |  |  |
| Ratio of Net Loans and Leases Charged-Off to |  |  |  |  |  |  |  |  |  |  |
| Average Loans and Leases Outstanding (annualized) |  | 0.11\% |  | 0.10\% |  | 0.10\% |  | 0.09\% |  | 0.03\% |
| Ratio of Allowance for Loan and Lease Losses to Loans and Leases Outstanding |  | 1.31\% |  | 1.35\% |  | 1.58\% |  | 1.31\% |  | 1.58\% |

[^4]
## Bank of Hawaii Corporation and Subsidiaries



| Three Months Ended December 31, 20141 |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net Interest Income | \$ | 47,509 | \$ | 32,721 | \$ | 4,140 | \$ | 12,262 | \$ | 96,632 |
| Provision for Credit Losses |  | 1,888 |  | (205) |  | (10) |  | $(1,673)$ |  | - |
| Net Interest Income After Provision for Credit Losses |  | 45,621 |  | 32,926 |  | 4,150 |  | 13,935 |  | 96,632 |
| Noninterest Income |  | 20,089 |  | 6,018 |  | 14,390 |  | 5,321 |  | 45,818 |
| Noninterest Expense |  | $(49,673)$ |  | $(16,926)$ |  | $(13,192)$ |  | $(1,449)$ |  | $(81,240)$ |
| Income Before Provision for Income Taxes |  | 16,037 |  | 22,018 |  | 5,348 |  | 17,807 |  | 61,210 |
| Provision for Income Taxes |  | $(5,831)$ |  | $(7,609)$ |  | $(1,982)$ |  | $(4,597)$ |  | $(20,019)$ |
| Net Income | \$ | 10,206 | \$ | 14,409 | \$ | 3,366 | \$ | 13,210 | \$ | 41,191 |
| Total Assets as of December 31, 20141 | \$ | 4,088,878 | \$ | 2,787,537 | \$ | 202,645 | \$ | 7,708,148 | \$ | 14,787,208 |

[^5]
## Bank of Hawaii Corporation and Subsidiaries

| Business Segments Selected Financial Information |  |  |  | Commercial Banking |  | Investment Services |  | Treasury and Other | Table 13b |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (dollars in thousands) |  | Retail <br> Banking |  |  |  |  |  |  | Consolidated Total |  |
| Year Ended December 31, 2015 |  |  |  |  |  |  |  |  |  |  |
| Net Interest Income | \$ | 202,259 | \$ | 143,944 | \$ | 18,494 | \$ | 29,390 | \$ | 394,087 |
| Provision for Credit Losses |  | 8,033 |  | $(1,165)$ |  | (43) |  | $(5,825)$ |  | 1,000 |
| Net Interest Income After Provision for Credit Losses |  | 194,226 |  | 145,109 |  | 18,537 |  | 35,215 |  | 393,087 |
| Noninterest Income |  | 82,391 |  | 21,804 |  | 58,835 |  | 23,189 |  | 186,219 |
| Noninterest Expense |  | $(199,572)$ |  | $(76,891)$ |  | $(57,852)$ |  | $(13,789)$ |  | $(348,104)$ |
| Income Before Provision for Income Taxes |  | 77,045 |  | 90,022 |  | 19,520 |  | 44,615 |  | 231,202 |
| Provision for Income Taxes |  | $(27,330)$ |  | $(31,457)$ |  | $(7,222)$ |  | $(4,489)$ |  | $(70,498)$ |
| Net Income | \$ | 49,715 | \$ | 58,565 | \$ | 12,298 | \$ | 40,126 | \$ | 160,704 |
| Total Assets as of December 31, 2015 | \$ | 4,680,888 | \$ | 3,099,132 | \$ | 274,469 | \$ | 7,400,527 | \$ | 15,455,016 |


| Year Ended December 31, 20141 |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net Interest Income | \$ | 178,480 | \$ | 119,655 | \$ | 15,238 | \$ | 66,283 | \$ | 379,656 |
| Provision for Credit Losses |  | 4,783 |  | $(2,369)$ |  | (313) |  | $(6,965)$ |  | $(4,864)$ |
| Net Interest Income After Provision for Credit Losses |  | 173,697 |  | 122,024 |  | 15,551 |  | 73,248 |  | 384,520 |
| Noninterest Income |  | 79,562 |  | 23,635 |  | 57,618 |  | 19,202 |  | 180,017 |
| Noninterest Expense |  | $(196,254)$ |  | $(66,760)$ |  | $(54,571)$ |  | $(9,314)$ |  | $(326,899)$ |
| Income Before Provision for Income Taxes |  | 57,005 |  | 78,899 |  | 18,598 |  | 83,136 |  | 237,638 |
| Provision for Income Taxes |  | $(21,079)$ |  | $(26,952)$ |  | $(6,894)$ |  | $(19,671)$ |  | $(74,596)$ |
| Net Income | \$ | 35,926 | \$ | 51,947 | \$ | 11,704 | \$ | 63,465 | \$ | 163,042 |
| Total Assets as of December 31, 20141 | \$ | 4,088,878 | \$ | 2,787,537 | \$ | 202,645 | \$ | 7,708,148 | \$ | 14,787,208 |

[^6]
## Bank of Hawaii Corporation and Subsidiaries

Selected Quarterly Financial Data
Table 14

|  | Three Months Ended |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| (dollars in thousands, except per share amounts) | December 31, | September 30, | June 30, | March 31, | December 31, |

Quarterly Operating Results

| Interest and Fees on Loans and Leases | \$ | 78,122 | \$ | 75,874 | \$ | 73,565 | \$ | 70,961 | \$ | 69,974 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income on Investment Securities |  |  |  |  |  |  |  |  |  |  |
| Available-for-Sale |  | 10,829 |  | 10,192 |  | 10,273 |  | 10,198 |  | 10,732 |
| Held-to-Maturity |  | 21,722 |  | 20,689 |  | 22,832 |  | 24,407 |  | 24,966 |
| Deposits |  | 1 |  | 2 |  | 2 |  | 3 |  | 2 |
| Funds Sold |  | 315 |  | 291 |  | 268 |  | 259 |  | 192 |
| Other |  | 381 |  | 312 |  | 310 |  | 302 |  | 303 |
| $\underline{\text { Total Interest Income }}$ |  | 111,370 |  | 107,360 |  | 107,250 |  | 106,130 |  | 106,169 |
| Interest Expense |  |  |  |  |  |  |  |  |  |  |
| Deposits |  | 2,443 |  | 2,410 |  | 2,405 |  | 2,368 |  | 2,392 |
| Securities Sold Under Agreements to Repurchase |  | 6,246 |  | 6,307 |  | 6,440 |  | 6,371 |  | 6,520 |
| Funds Purchased |  | 3 |  | 3 |  | 3 |  | 3 |  | 3 |
| Other Debt |  | 1,034 |  | 749 |  | 620 |  | 618 |  | 622 |
| Total Interest Expense |  | 9,726 |  | 9,469 |  | 9,468 |  | 9,360 |  | 9,537 |
| Net Interest Income |  | 101,644 |  | 97,891 |  | 97,782 |  | 96,770 |  | 96,632 |
| Provision for Credit Losses |  | 1,000 |  | - |  | - |  | - |  | - |
| Net Interest Income After Provision for Credit Losses |  | 100,644 |  | 97,891 |  | 97,782 |  | 96,770 |  | 96,632 |
| Noninterest Income |  |  |  |  |  |  |  |  |  |  |
| Trust and Asset Management |  | 11,243 |  | 11,907 |  | 12,355 |  | 12,180 |  | 12,225 |
| Mortgage Banking |  | 3,130 |  | 3,291 |  | 3,469 |  | 1,693 |  | 2,116 |
| Service Charges on Deposit Accounts |  | 8,663 |  | 8,669 |  | 8,203 |  | 8,537 |  | 9,058 |
| Fees, Exchange, and Other Service Charges |  | 13,764 |  | 13,340 |  | 13,352 |  | 12,897 |  | 13,702 |
| Investment Securities Gains, Net |  | (181) |  | 24 |  | 86 |  | 10,231 |  | 1,966 |
| Annuity and Insurance |  | 2,014 |  | 1,721 |  | 1,885 |  | 2,044 |  | 1,664 |
| Bank-Owned Life Insurance |  | 1,608 |  | 1,609 |  | 2,088 |  | 1,734 |  | 1,874 |
| Other |  | 4,525 |  | 2,660 |  | 4,487 |  | 2,991 |  | 3,213 |
| Total Noninterest Income |  | 44,766 |  | 43,221 |  | 45,925 |  | 52,307 |  | 45,818 |
| Noninterest Expense |  |  |  |  |  |  |  |  |  |  |
| Salaries and Benefits |  | 47,997 |  | 46,576 |  | 47,610 |  | 49,780 |  | 45,520 |
| Net Occupancy |  | 4,876 |  | 7,403 |  | 8,605 |  | 9,333 |  | 9,291 |
| Net Equipment |  | 5,244 |  | 4,804 |  | 4,826 |  | 5,288 |  | 4,734 |
| Data Processing |  | 5,106 |  | 3,920 |  | 3,673 |  | 3,773 |  | 3,823 |
| Professional Fees |  | 2,803 |  | 2,258 |  | 2,265 |  | 2,334 |  | 3,086 |
| FDIC Insurance |  | 2,322 |  | 2,139 |  | 2,068 |  | 2,140 |  | 2,055 |
| Other |  | 17,379 |  | 24,788 |  | 14,527 |  | 14,267 |  | 12,731 |
| Total Noninterest Expense |  | 85,727 |  | 91,888 |  | 83,574 |  | 86,915 |  | 81,240 |
| Income Before Provision for Income Taxes |  | 59,683 |  | 49,224 |  | 60,133 |  | 62,162 |  | 61,210 |
| Provision for Income Taxes |  | 16,851 |  | 14,948 |  | 18,979 |  | 19,720 |  | 20,019 |
| Net Income | \$ | 42,832 | \$ | 34,276 | \$ | 41,154 | \$ | 42,442 | \$ | 41,191 |
|  |  |  |  |  |  |  |  |  |  |  |
| Basic Earnings Per Share | \$ | 1.00 | \$ | 0.79 | \$ | 0.95 | \$ | 0.98 | \$ | 0.95 |
| Diluted Earnings Per Share | \$ | 0.99 | \$ | 0.79 | \$ | 0.95 | \$ | 0.97 | \$ | 0.94 |


| Balance Sheet Totals |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Loans and Leases | \$ | 7,878,985 | \$ | 7,689,772 | \$ | 7,428,438 | \$ | 7,178,628 | \$ | 6,897,589 |
| Total Assets |  | 15,455,016 |  | 15,164,123 |  | 15,248,043 |  | 15,139,179 |  | 14,787,208 |
| Total Deposits |  | 13,251,103 |  | 12,936,962 |  | 13,090,695 |  | 12,979,616 |  | 12,633,089 |
| Total Shareholders' Equity |  | 1,116,260 |  | 1,098,354 |  | 1,082,939 |  | 1,075,251 |  | 1,055,086 |

## Performance Ratios

| Return on Average Assets | 1.11 | \% | 0.89 | \% | 1.10 | \% | 1.15 | \% | 1.12 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Return on Average Shareholders' Equity | 15.41 |  | 12.45 |  | 15.33 |  | 16.18 |  | 15.39 |


| Efficiency Ratio ${ }^{1}$ | 58.55 | 65.12 | 58.16 | 57.03 |
| :--- | :---: | :---: | :---: | :---: |
| Net Interest Margin 2 | 2.85 | 2.87 | 2.81 | 2.84 |

1 Efficiency ratio is defined as noninterest expense divided by total revenue (net interest income and noninterest income).
2 Net interest margin is defined as net interest income, on a taxable-equivalent basis, as a percentage of average earning assets.

| (\$ in millions; jobs in thousands) | Eleven Months Ended |  |  |  | Year Ended |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | November 30,2015 |  |  |  | December 31, 2014 |  |  | December 31, 2013 |  |  |  |  |
| Hawaii Economic Trends |  |  |  |  |  |  |  |  |  |  |  |  |
| State General Fund Revenues ${ }^{1}$ | \$ | 5,495.9 | 8.1 | \% | \$ | 5,535.7 | 1.6 | \% | \$ | 5,450.6 | 3.7 | \% |
| General Excise and Use Tax Revenue ${ }^{1}$ | \$ | 2,884.2 | 4.8 | \% | \$ | 2,979.8 | 2.5 | \% | \$ | 2,907.6 | 2.2 | \% |
| Jobs ${ }^{2}$ |  | 657.8 |  |  |  | 643.7 |  |  |  | 629.9 |  |  |


|  | November 30, | December 31, |  |
| :---: | :---: | :---: | :---: |
| (spot rates) | 2015 | 2014 | 2013 |
| Unemployment ${ }^{3}$ |  |  |  |
| Statewide, seasonally adjusted | 3.2 \% | 4.0 \% | 4.7 \% |
| Oahu | 3.0 | 3.5 | 3.8 |
| Island of Hawaii | 4.1 | 4.7 | 5.9 |
| Maui | 3.4 | 3.8 | 4.7 |
| Kauai | 3.9 | 4.3 | 5.2 |



| Tourism ${ }^{5}$ |  |  |
| :---: | :---: | :---: |
| November 30,2015 | 661.4 | 3.7 |
| October 31,2015 | 692.9 | 4.8 |
| September 30,2015 | 652.6 | 4.7 |
| August 31,2015 | 755.9 | 2.9 |
| July 31,2015 | 816.3 | 5.6 |
| June 30, 2015 | 767.9 | 6.0 |
| May 31,2015 | 709.7 | 9.3 |
| April 30,2015 | 677.8 | 2.3 |
| March 31,2015 | 780.1 | 7.0 |
| February 28,2015 | 661.7 | 2.3 |
| January 31,2015 | 678.9 | (0.6) |
| December 31,2014 | 765.3 | 6.2 |
| November 30,2014 | 638.0 | 2.2 |
| October 31,2014 | 661.0 | 3.2 |
| September 30,2014 | 623.1 | 4.2 |
| August 31,2014 | 734.7 | (1.9) |
| July 31,2014 | 772.8 | 2.0 |
| June 30,2014 | 724.5 | 1.1 |
| May 31,2014 | 649.1 | 1.8 |
| April 30,2014 | 662.6 | (0.7) |
| March 31, 2014 | 728.8 | (5.2) |
| February 28,2014 | 646.8 | (4.3) |
| January 31, 2014 | 682.6 | 0.1 |
| December 31,2013 | 720.8 | (1.8) |
| November 30,2013 | 624.1 | (4.2) |
| October 31,2013 | 640.3 | (0.1) |
| September 30,2013 | 597.7 | 0.5 |
| August 31,2013 | 748.8 | 2.5 |
| July 31,2013 | 758.0 | 4.6 |
| June 30,2013 | 716.6 | 5.5 |


| May 31,2013 | 637.5 |  |
| :--- | :--- | :--- |
| April 30,2013 | 667.0 | 2.4 |
| March 31,2013 | 769.1 |  |
| February 28,2013 | 6.1 |  |
| January 31,2013 | 675.5 |  |

${ }^{1}$ Source: Hawaii Department of Business, Economic Development \& Tourism
${ }^{2}$ Source: U. S. Bureau of Labor
${ }^{3}$ Source: Hawaii Department of Labor and Industrial Relations, County jobs data not seasonally adjusted.
${ }^{4}$ Source: Honolulu Board of REALTORS
${ }^{5}$ Source: Hawaii Tourism Authority
Note: Certain prior period seasonally adjusted information has been revised.


[^0]:    ${ }^{1}$ Non-performing loans and leases are included in the respective average loan and lease balances. Income, if any, on such loans and leases is recognized on a cash basis
    2 Comprised of other consumer revolving credit, installment, and consumer lease financing.
    ${ }^{3}$ Interest income includes taxable-equivalent basis adjustments, based upon a federal statutory tax rate of $35 \%$, of $\$ 3,016,000, \$ 3,035,000$ and $\$ 2,908,000$ for the three months ended December 31, 2015, September 30, 2015 and December 31, 2014, respectively.

[^1]:    ${ }^{1}$ Non-performing loans and leases are included in the respective average loan and lease balances. Income, if any, on such loans and leases is recognized on a cash basis
    ${ }^{2}$ Comprised of other consumer revolving credit, installment, and consumer lease financing.
    ${ }^{3}$ Interest income includes taxable-equivalent basis adjustments, based upon a federal statutory tax rate of $35 \%$, of $\$ 11,937,000$ and $\$ 11,479,000$ for the year ended December 31, 2015 and December 31, 2014, respectively.

[^2]:    ${ }^{1}$ The change in interest income and expense not solely due to changes in volume or rate has been allocated on a pro-rata basis to the volume and rate columns.
    2 Comprised of other consumer revolving credit, installment, and consumer lease financing.

[^3]:    ${ }^{1}$ The change in interest income and expense not solely due to changes in volume or rate has been allocated on a pro-rata basis to the volume and rate columns.
    ${ }^{2}$ Comprised of other consumer revolving credit, installment, and consumer lease financing.

[^4]:    Comprised of other revolving credit, installment, and lease financing
    ${ }^{2}$ Included in this analysis is activity related to the Company's reserve for unfunded commitments, which is separately recorded in other liabilities in the Consolidated Statements of Condition

[^5]:    ${ }^{1}$ Certain prior period information has been reclassified to conform to current presentation.

[^6]:    ${ }^{1}$ Certain prior period information has been reclassified to conform to current presentation.

