## NewsRelease

Corporation

# Bank of Hawai‘i Corporation Third Quarter 2022 Financial Results 

- Diluted Earnings Per Common Share $\mathbf{\$ 1 . 2 8}$
- Net Income $\mathbf{\$ 5 2 . 8}$ Million
- Board of Directors Declares Dividend of \$0.70 Per Common Share


## FOR IMMEDIATE RELEASE

HONOLULU, HI (October 24, 2022) -- Bank of Hawai‘i Corporation (NYSE: BOH) today reported diluted earnings per common share of $\$ 1.28$ for the third quarter of 2022, compared with diluted earnings per common share of $\$ 1.38$ in the previous quarter and $\$ 1.52$ in the same quarter last year. Net income for the third quarter of 2022 was $\$ 52.8$ million, down $7.1 \%$ from the second quarter of 2022 and down $14.9 \%$ from the third quarter of 2021 . The decrease from the second quarter of 2022 was primarily due to a one-time pre-tax charge of $\$ 6.9$ million related to our agreement to sell assets that will terminate certain leveraged leases and a decrease in the negative provision for credit losses. The decrease from the third quarter of 2021 was primarily due to the aforementioned charge, a decrease in the negative provision for credit losses and lower PPP income in the current quarter and one-time items in the third quarter of 2021.
"Bank of Hawai'i continued to perform well during the third quarter of 2022," said Peter Ho, Chairman, President, and CEO. "We experienced quality core market loan growth and continued net interest income and margin expansion. Asset quality, capital, and liquidity remained strong."

## Financial Highlights

- The return on average assets for the third quarter of 2022 was $0.91 \%$ compared with $1.00 \%$ in the previous quarter and $1.07 \%$ in the same quarter of 2021 .
- The return on average common equity for the third quarter of 2022 was $16.98 \%$ compared with $18.19 \%$ in the previous quarter and $17.08 \%$ in the same quarter of 2021.
- Net interest income for the third quarter of 2022 was $\$ 141.7$ million, an increase of $6.6 \%$ from the second quarter of 2022 and an increase of $11.7 \%$ from the third quarter of 2021. Net interest margin was $2.60 \%$ in the third quarter of 2022, an increase of 13 basis points compared to the previous quarter and an increase of 28 basis points from the same quarter of 2021.
- The increase in net interest income and margin in the third quarter of 2022 compared to prior periods was due to the higher rate environment and continued strong loan growth.
- Net interest income for the second quarter of 2022 included $\$ 1.1$ million of interest recoveries.
- There was no provision for credit losses for the third quarter of 2022 compared with a net benefit of $\$ 2.5$ million in the previous quarter and a net benefit of $\$ 10.4$ million in the same quarter of 2021.
- Noninterest income was $\$ 30.7$ million in the third quarter of 2022 , a decrease of $27.3 \%$ from the previous quarter and a decrease of $25.9 \%$ from the same quarter of 2021 primarily due to one-time items in the current quarter.
- Noninterest income in the current quarter included a one-time pre-tax charge of $\$ 6.9$ million related to our agreement to sell assets that will terminate leveraged leases related to 31 locomotives. The sale and lease termination will complete the Company's process of exiting the leveraged lease market. In addition, noninterest income in the current quarter also included a negative adjustment of $\$ 0.9$ million related to a change in the Visa Class B conversion ratio.
- Noninterest expense was $\$ 105.7$ million in the third quarter of 2022 , an increase of $2.7 \%$ from the previous quarter and an increase of $9.6 \%$ from the same quarter of 2021.
- Compared to the same period in 2021, noninterest expense included the impact of higher salaries and benefits, including $\$ 1.8$ million in separation expenses, and higher occupancy expenses, primarily due to a one-time benefit in the same quarter of last year from the sale of property.
- One-time significant items in the third quarter of 2021 included a gain of $\$ 6.3$ million related to the sale of property partially offset by $\$ 3.8$ million of fees related to the early termination of repurchase agreements and $\$ 1.2$ million in separation expenses.
- The effective tax rate for the third quarter of 2022 was $20.7 \%$ compared with $23.8 \%$ in the previous quarter and $24.4 \%$ during the same quarter of 2021.
- The lower effective tax rate in the current quarter is primarily due to tax benefits related to the aforementioned agreement to sell assets that will terminate certain leveraged leases.


## Asset Quality

The Company's overall asset quality remained strong during the third quarter of 2022.

- Total non-performing assets were $\$ 13.9$ million at September 30, 2022, down by $\$ 1.6$ million from June 30, 2022 and down $\$ 6.8$ million from September 30, 2021. Non-performing assets as a percentage of total loans and leases and foreclosed real estate were $0.10 \%$ at the end of the quarter, a decrease of 2 basis points from the end of the prior quarter and a decrease of 7 basis points from the same quarter of 2021.
- Net loan and lease charge-offs during the third quarter of 2022 were $\$ 1.1$ million or $0.03 \%$ annualized of total average loans and leases outstanding.
- Net loan and lease charge-offs for the third quarter of 2022 were comprised of charge-offs of $\$ 2.9$ million partially offset by recoveries of $\$ 1.7$ million.
- Compared to the prior quarter, net loan and lease charge-offs increased by $\$ 0.5$ million or 1 basis point annualized on total average loans and leases outstanding.
- Compared to the same quarter of 2021, net loan and lease charge-offs decreased by $\$ 0.05$ million or 1 basis point annualized on total average loans and leases outstanding.
- The allowance for credit losses on loans and leases was $\$ 146.4$ million at September 30, 2022, a decrease of $\$ 2.1$ million from June 30, 2022 and a decrease of $\$ 21.5$ million from September 30, 2021. The ratio of the allowance for credit losses to total loans and leases outstanding was $1.10 \%$ at the end of the quarter, down 5 basis points from the end of the prior quarter and down 29 basis points from the end of the same quarter of 2021.


## Balance Sheet

- Total assets were $\$ 23.1$ billion at September 30, 2022, a decrease of 0.4\% from June 30, 2022 and an increase of $0.7 \%$ from September 30, 2021.
- The investment securities portfolio was $\$ 7.9$ billion at September 30, 2022, a decrease of $4.7 \%$ from June 30, 2022 and a decrease of $14.8 \%$ from September 30, 2021.
- During the third quarter, the Company transferred investment securities with total fair value of approximately $\$ 1.3$ billion from available-for-sale to held-to-maturity.
- The investment portfolio remains largely comprised of securities issued by U.S. government agencies and U.S. government-sponsored enterprises.
- Total loans and leases were $\$ 13.3$ billion at September 30, 2022, an increase of $2.9 \%$ from June 30, 2022 and an increase of $10.3 \%$ from September 30, 2021.
- Total loans and leases excluding PPP loans were $\$ 13.3$ billion at September 30, 2022, an increase of $2.9 \%$ from June 30, 2022 and an increase of $12.7 \%$ from September 30, 2021.
- Total deposits were $\$ 20.9$ billion at September 30, 2022, a decrease of $0.7 \%$ from June 30, 2022 and an increase of $1.9 \%$ from September 30, 2021.


## Capital and Dividends

- The Tier 1 Capital Ratio was $12.72 \%$ at September 30, 2022 compared with $13.01 \%$ at June 30, 2022 and $13.47 \%$ at September 30, 2021.
- The Tier 1 Leverage Ratio was $7.28 \%$ at September 30, 2022 compared with $7.29 \%$ at June 30, 2022 and 7.10\% at September 30, 2021.
- The Company repurchased 187.5 thousand shares of common stock at a total cost of $\$ 15.0$ million under its share repurchase program in the third quarter of 2022 at an average cost of $\$ 79.84$ per share repurchased.
- Total remaining buyback authority under the share repurchase program was $\$ 50.9$ million at September 30, 2022.
- The Company's Board of Directors declared a quarterly cash dividend of $\$ 0.70$ per share on the Company's outstanding common shares. The dividend will be payable on December 14, 2022 to shareholders of record at the close of business on November 30, 2022.
- On October 4, 2022, the Board of Directors declared the quarterly dividend payment of $\$ 10.94$ per share, equivalent to $\$ 0.2735$ per depositary share, on its preferred stock. The depositary shares representing the Series A Preferred Stock are traded on the NYSE under the symbol "BOH.PRA." The dividend will be payable on November 1, 2022 to shareholders of record of the preferred stock at the close of business on October 17, 2022.


## Conference Call Information

The Company will review its third quarter financial results today at 8:00 a.m. Hawaii Time (2:00 p.m. Eastern Time). The live call, including a slide presentation, will be accessible on the investor relations link of Bank of Hawai‘i Corporation's website, www.boh.com.

- The webcast can be accessed via the link below: https://register.vevent.com/register/BIb16c1a66caad46fe8057fb079c9fe595.
- A replay of the conference call will be available for one year beginning approximately 11:00 a.m. Hawaii Time on Monday, October 24, 2022. The replay will be accessible via the same link. In addition, the replay will be available on the Company's website, www.boh.com.


## Forward-Looking Statements

This news release, and other statements made by the Company in connection with it may contain "forwardlooking statements" (as defined in the Private Securities Litigation Reform Act of 1995) that involve risks and uncertainties that could cause results to be materially different from expectations. Forecasts of our financial results and condition, expectations for our operations and business prospects, and our assumptions used in those forecasts and expectations are examples of certain of these forward-looking statements. Do not unduly rely on forward-looking statements. Actual results might differ significantly from our forecasts and expectations because of a variety of factors. More information about these factors is contained in Bank of Hawai‘i Corporation's Annual Report on Form 10-K for the year ended December 31, 2021 and its Form 10-Q for the fiscal quarters ended March 31, 2022 and June 30, 2022, which were filed with the U.S. Securities and Exchange Commission. These forward-looking statements are not guarantees of future performance and speak only as of the date made, and, except as required by law, the Company undertakes no obligation to update or revise any forward-looking statements to reflect subsequent events, new information or future circumstances.

Bank of Hawai 'i Corporation is an independent regional financial services company serving businesses, consumers, and governments in Hawaii and the West Pacific. The Company's principal subsidiary, Bank of Hawai'i, was founded in 1897. For more information about Bank of Hawai'i Corporation, see the Company's web site, www.boh.com. Bank of Hawai' $i$ Corporation is a trade name of Bank of Hawaii Corporation.

## Bank of Hawaii Corporation and Subsidiaries

Financial Highlights
Table 1

| (dollars in thousands, except per share amounts) | Three Months Ended |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | September 30,$2022$ |  |  | June 30,$2022$ |  |  | $\begin{gathered} \hline \text { September 30, } \\ 2021 \end{gathered}$ |  |  | September 30, |  |  |  | 2021 |
| For the Period: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Operating Results |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Interest Income | \$ | 141,655 |  | \$ | 132,902 |  | \$ | 126,819 |  | \$ | 399,820 |  | \$ | 370,902 |
| Provision for Credit Losses |  | - |  |  | $(2,500)$ |  |  | $(10,400)$ |  |  | $(8,000)$ |  |  | $(40,800)$ |
| Total Noninterest Income |  | 30,660 |  |  | 42,158 |  |  | 41,378 |  |  | 116,369 |  |  | 128,779 |
| Total Noninterest Expense |  | 105,749 |  |  | 102,939 |  |  | 96,519 |  |  | 312,562 |  |  | 291,911 |
| Pre-Provision Net Revenue |  | 66,566 |  |  | 72,121 |  |  | 71,678 |  |  | 203,627 |  |  | 207,770 |
| Net Income |  | 52,801 |  |  | 56,862 |  |  | 62,053 |  |  | 164,497 |  |  | 189,535 |
| Net Income Available to Common Shareholders |  | 50,832 |  |  | 54,893 |  |  | 61,047 |  |  | 158,590 |  |  | 188,529 |
| Basic Earnings Per Common Share |  | 1.28 |  |  | 1.38 |  |  | 1.53 |  |  | 4.00 |  |  | 4.73 |
| Diluted Earnings Per Common Share |  | 1.28 |  |  | 1.38 |  |  | 1.52 |  |  | 3.98 |  |  | 4.70 |
| Dividends Declared Per Common Share |  | 0.70 |  |  | 0.70 |  |  | 0.70 |  |  | 2.10 |  |  | 2.04 |
| Performance Ratios |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Return on Average Assets |  | 0.91 | \% |  | 1.00 | \% |  | 1.07 | \% |  | 0.96 | \% |  | 1.15 \% |
| Return on Average Shareholders' Equity |  | 15.31 |  |  | 16.40 |  |  | 15.41 |  |  | 15.25 |  |  | 17.31 |
| Return on Average Common Equity |  | 16.98 |  |  | 18.19 |  |  | 17.08 |  |  | 16.81 |  |  | 18.10 |
| Efficiency Ratio ${ }^{1}$ |  | 61.37 |  |  | 58.80 |  |  | 57.38 |  |  | 60.55 |  |  | 58.42 |
| Net Interest Margin ${ }^{2}$ |  | 2.60 |  |  | 2.47 |  |  | 2.32 |  |  | 2.47 |  |  | 2.37 |
| Dividend Payout Ratio ${ }^{3}$ |  | 54.69 |  |  | 50.72 |  |  | 45.75 |  |  | 52.50 |  |  | 43.13 |
| Average Shareholders' Equity to Average Assets |  | 5.91 |  |  | 6.08 |  |  | 6.95 |  |  | 6.28 |  |  | 6.63 |
| Average Balances |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average Loans and Leases | \$ | 13,126,717 |  | \$ | 12,700,825 |  | \$ | 11,958,321 |  | \$ | 12,709,045 |  | \$ | 12,002,426 |
| Average Assets |  | 23,135,820 |  |  | 22,891,262 |  |  | 22,993,036 |  |  | 22,959,246 |  |  | 22,079,174 |
| Average Deposits |  | 20,863,681 |  |  | 20,569,363 |  |  | 20,473,777 |  |  | 20,621,310 |  |  | 19,619,053 |
| Average Shareholders' Equity |  | 1,367,946 |  |  | 1,390,653 |  |  | 1,598,076 |  |  | 1,441,706 |  |  | 1,463,566 |
| Per Share of Common Stock |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Book Value ${ }^{4}$ | \$ | 27.55 |  | \$ | 29.09 |  | \$ | 35.16 |  | \$ | 27.55 |  | \$ | 35.16 |
| Tangible Book Value |  | 26.76 |  |  | 28.30 |  |  | 34.38 |  |  | 26.76 |  |  | 34.38 |
| Market Value |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Closing |  | 76.12 |  |  | 74.40 |  |  | 82.17 |  |  | 76.12 |  |  | 82.17 |
| High |  | 85.45 |  |  | 84.93 |  |  | 87.12 |  |  | 92.38 |  |  | 99.10 |
| Low |  | 70.89 |  |  | 70.97 |  |  | 75.68 |  |  | 70.89 |  |  | 75.65 |
|  |  |  |  |  | $\begin{gathered} \text { ptember 30, } \\ 2022 \\ \hline \end{gathered}$ |  |  | June 30, 2022 |  |  | ember 31, $2021$ |  |  | tember 30, $2021$ |
| As of Period End: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance Sheet Totals |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Loans and Leases |  |  |  | \$ | 13,321,606 |  | \$ | 12,951,573 |  | \$ | 12,259,076 |  | \$ | 12,072,750 |
| Total Assets |  |  |  |  | 23,134,040 |  |  | 23,232,699 |  |  | 22,784,941 |  |  | 22,965,383 |
| Total Deposits |  |  |  |  | 20,888,773 |  |  | 21,025,681 |  |  | 20,360,108 |  |  | 20,493,678 |
| Other Debt |  |  |  |  | 10,319 |  |  | 10,343 |  |  | 10,391 |  |  | 10,414 |
| Total Shareholders' Equity |  |  |  |  | 1,282,384 |  |  | 1,348,746 |  |  | 1,611,611 |  |  | 1,597,109 |
| Asset Quality |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Non-Performing Assets |  |  |  | \$ | 13,868 |  | \$ | 15,493 |  | \$ | 18,966 |  | \$ | 20,620 |
| Allowance for Credit Losses - Loans and Leases |  |  |  |  | 146,436 |  |  | 148,512 |  |  | 157,821 |  |  | 167,920 |
| Allowance to Loans and Leases Outstanding ${ }^{5}$ |  |  |  |  | 1.10 | \% |  | 1.15 | \% |  | 1.29 | \% |  | 1.39 \% |
| Capital Ratios ${ }^{6}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Common Equity Tier 1 Capital Ratio |  |  |  |  | 11.42 | \% |  | 11.66 | \% |  | 12.12 | \% |  | 12.02 \% |
| Tier 1 Capital Ratio |  |  |  |  | 12.72 |  |  | 13.01 |  |  | 13.56 |  |  | 13.47 |
| Total Capital Ratio |  |  |  |  | 13.82 |  |  | 14.14 |  |  | 14.81 |  |  | 14.72 |
| Tier 1 Leverage Ratio |  |  |  |  | 7.28 |  |  | 7.29 |  |  | 7.32 |  |  | 7.10 |
| Total Shareholders' Equity to Total Assets |  |  |  |  | 5.54 |  |  | 5.81 |  |  | 7.07 |  |  | 6.95 |
| Tangible Common Equity to Tangible Assets ${ }^{7}$ |  |  |  |  | 4.64 |  |  | 4.90 |  |  | 6.15 |  |  | 6.04 |
| Tangible Common Equity to Risk-Weighted Assets ${ }^{7}$ |  |  |  |  | 7.97 |  |  | 8.72 |  |  | 11.44 |  |  | 11.46 |
| Non-Financial Data |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Full-Time Equivalent Employees |  |  |  |  | 2,115 |  |  | 2,114 |  |  | 2,056 |  |  | 2,049 |
| Branches |  |  |  |  | 51 |  |  | 54 |  |  | 54 |  |  | 54 |
| ATMs |  |  |  |  | 316 |  |  | 310 |  |  | 307 |  |  | 303 |

${ }^{1}$ Efficiency ratio is defined as noninterest expense divided by total revenue (net interest income and total noninterest income).
${ }^{2}$ Net interest margin is defined as net interest income, on a taxable-equivalent basis, as a percentage of average earning assets.
${ }^{3}$ Dividend payout ratio is defined as dividends declared per common share divided by basic earnings per common share
${ }^{4}$ Book Value was revised from $\$ 35.30$ for the three months ended and nine months ended September 30, 2021.
${ }^{5}$ The numerator comprises the Allowance for Credit Losses - Loans and Leases
${ }^{6}$ Regulatory capital ratios as of September 30, 2022 are preliminary.
Tangible common equity to tangible assets and tangible common equity to risk-weighted assets are Non-GAAP financial measures.
Tangible common equity is defined by the Company as common shareholders' equity minus goodwill.
See Table 2 "Reconciliation of Non-GAAP Financial Measures"

## Bank of Hawaii Corporation and Subsidiaries

Reconciliation of Non-GAAP Financial Measures
Table 2

| (dollars in thousands) | $\begin{gathered} \text { September 30, } \\ 2022 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { June 30, } \\ 2022 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2021 \end{gathered}$ |  | $\begin{gathered} \text { September 30, } \\ 2021 \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total Shareholders' Equity | \$ | 1,282,384 | \$ | 1,348,746 | \$ | 1,611,611 | \$ | 1,597,109 |
| Less: Preferred Stock |  | 180,000 |  | 180,000 |  | 180,000 |  | 180,000 |
| Goodwill |  | 31,517 |  | 31,517 |  | 31,517 |  | 31,517 |
| Tangible Common Equity | \$ | 1,070,867 | \$ | 1,137,229 | \$ | 1,400,094 | \$ | 1,385,592 |
|  |  |  |  |  |  |  |  |  |
| Total Assets |  | 23,134,040 |  | 23,232,699 |  | 22,784,941 |  | 22,965,383 |
| Less: Goodwill |  | 31,517 |  | 31,517 |  | 31,517 |  | 31,517 |
| Tangible Assets | \$ | 23,102,523 | \$ | 23,201,182 | \$ | 22,753,424 | \$ | 22,933,866 |


| Risk-Weighted Assets, determined in accordance |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
| with prescribed regulatory requirements ${ }^{1}$ | $\$$ | $13,428,188$ | $\$$ | $13,038,852$ | $\$$ |

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## Bank of Hawaii Corporation and Subsidiaries

## Consolidated Statements of Income

Table 3

| (dollars in thousands, except per share amounts) | Three Months Ended |  |  |  |  |  | Nine Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | September 30, 2022 |  | $\begin{gathered} \text { June 30, } \\ 2022 \\ \hline \end{gathered}$ |  | September 30,$2021$ |  | September 30, |  |  |  |
|  |  |  |  | 2022 |  |  |  | 2021 |
| Interest Income |  |  |  |  |  |  |  |  |  |  |
| Interest and Fees on Loans and Leases | \$ | 115,013 |  |  | \$ | 101,663 | \$ | 100,570 | \$ | 311,115 |  | 300,763 |
| Income on Investment Securities |  |  |  |  |  |  |  |  |  |  |
| Available-for-Sale |  | 16,995 |  | 17,984 |  | 16,396 |  | 52,079 |  | 48,700 |
| Held-to-Maturity |  | 20,243 |  | 18,838 |  | 16,754 |  | 57,782 |  | 43,630 |
| Deposits |  | 10 |  | 5 |  | 2 |  | 19 |  | 9 |
| Funds Sold |  | 2,335 |  | 719 |  | 382 |  | 3,181 |  | 779 |
| Other |  | 322 |  | 353 |  | 159 |  | 877 |  | 526 |
| Total Interest Income |  | 154,918 |  | 139,562 |  | 134,263 |  | 425,053 |  | 394,407 |
| Interest Expense |  |  |  |  |  |  |  |  |  |  |
| Deposits |  | 10,296 |  | 3,535 |  | 3,837 |  | 16,184 |  | 12,318 |
| Securities Sold Under Agreements to Repurchase |  | 2,745 |  | 2,794 |  | 3,423 |  | 8,311 |  | 10,426 |
| Funds Purchased |  | 40 |  | 57 |  | - |  | 99 |  | 1 |
| Short-Term Borrowings |  | - |  | 92 |  | - |  | 92 |  | - |
| Other Debt |  | 182 |  | 182 |  | 184 |  | 547 |  | 760 |
| Total Interest Expense |  | 13,263 |  | 6,660 |  | 7,444 |  | 25,233 |  | 23,505 |
| Net Interest Income |  | 141,655 |  | 132,902 |  | 126,819 |  | 399,820 |  | 370,902 |
| Provision for Credit Losses |  | - |  | $(2,500)$ |  | $(10,400)$ |  | $(8,000)$ |  | $(40,800)$ |
| Net Interest Income After Provision for Credit Losses |  | 141,655 |  | 135,402 |  | 137,219 |  | 407,820 |  | 411,702 |
| Noninterest Income |  |  |  |  |  |  |  |  |  |  |
| Trust and Asset Management |  | 10,418 |  | 11,457 |  | 11,415 |  | 33,151 |  | 34,375 |
| Mortgage Banking |  | 1,002 |  | 1,247 |  | 3,136 |  | 4,989 |  | 12,056 |
| Service Charges on Deposit Accounts |  | 7,526 |  | 7,309 |  | 6,510 |  | 22,107 |  | 18,703 |
| Fees, Exchange, and Other Service Charges |  | 13,863 |  | 14,193 |  | 13,604 |  | 41,008 |  | 41,018 |
| Investment Securities Losses, Net |  | $(2,147)$ |  | $(1,295)$ |  | $(1,259)$ |  | $(4,987)$ |  | (39) |
| Annuity and Insurance |  | 1,034 |  | 870 |  | 735 |  | 2,695 |  | 2,348 |
| Bank-Owned Life Insurance |  | 2,486 |  | 2,658 |  | 1,897 |  | 7,493 |  | 5,877 |
| Other |  | $(3,522)$ |  | 5,719 |  | 5,340 |  | 9,913 |  | 14,441 |
| Total Noninterest Income |  | 30,660 |  | 42,158 |  | 41,378 |  | 116,369 |  | 128,779 |
| Noninterest Expense |  |  |  |  |  |  |  |  |  |  |
| Salaries and Benefits |  | 59,938 |  | 57,769 |  | 56,447 |  | 177,631 |  | 168,859 |
| Net Occupancy |  | 10,186 |  | 9,930 |  | 3,079 |  | 29,942 |  | 17,216 |
| Net Equipment |  | 9,736 |  | 9,543 |  | 8,924 |  | 28,432 |  | 26,598 |
| Data Processing |  | 4,616 |  | 4,607 |  | 4,722 |  | 13,783 |  | 15,601 |
| Professional Fees |  | 3,799 |  | 3,542 |  | 2,948 |  | 10,599 |  | 9,468 |
| FDIC Insurance |  | 1,680 |  | 1,590 |  | 1,594 |  | 4,772 |  | 4,917 |
| Other |  | 15,794 |  | 15,958 |  | 18,805 |  | 47,403 |  | 49,252 |
| Total Noninterest Expense |  | 105,749 |  | 102,939 |  | 96,519 |  | 312,562 |  | 291,911 |
| Income Before Provision for Income Taxes |  | 66,566 |  | 74,621 |  | 82,078 |  | 211,627 |  | 248,570 |
| Provision for Income Taxes |  | 13,765 |  | 17,759 |  | 20,025 |  | 47,130 |  | 59,035 |
| Net Income | \$ | 52,801 | \$ | 56,862 | \$ | 62,053 | \$ | 164,497 | \$ | 189,535 |
| Preferred Stock Dividends |  | 1,969 |  | 1,969 |  | 1,006 |  | 5,908 |  | 1,006 |
| Net Income Available to Common Shareholders | \$ | 50,832 | \$ | 54,893 | \$ | 61,047 | \$ | 158,589 | \$ | 188,529 |
| Basic Earnings Per Common Share | \$ | 1.28 | \$ | 1.38 | \$ | 1.53 | \$ | 4.00 | \$ | 4.73 |
| Diluted Earnings Per Common Share | \$ | 1.28 | \$ | 1.38 | \$ | 1.52 | \$ | 3.98 | \$ | 4.70 |
| Dividends Declared Per Common Share | \$ | 0.70 | \$ | 0.70 | \$ | 0.70 | \$ | 2.10 | \$ | 2.04 |
| Basic Weighted Average Common Shares |  | ,567,047 |  | 39,693,593 |  | ,881,437 |  | 39,670,409 |  | 39,870,450 |
| Diluted Weighted Average Common Shares |  | ,758,209 |  | 39,842,608 |  | ,080,919 |  | 39,848,795 |  | 40,088,899 |

## Bank of Hawaii Corporation and Subsidiaries

Consolidated Statements of Comprehensive Income (Loss)
Table 4

| (dollars in thousands) | Three Months Ended |  |  |  |  |  | Nine Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | September 30, 2022 |  | June 30, 2022 |  | September 30, 2021 |  | September 30, |  |  |  |
|  |  |  |  | 022 |  |  |  | 21 |
| Net Income | \$ | 52,801 |  |  | \$ | 56,862 | \$ | 62,053 | \$ | 164,497 | \$ | 189,535 |
| Other Comprehensive Loss, Net of Tax: |  |  |  |  |  |  |  |  |  |  |
| Net Unrealized Losses on Investment Securities |  | $(79,600)$ |  | $(122,647)$ |  | $(7,541)$ |  | $(382,371)$ |  | $(57,714)$ |
| Defined Benefit Plans |  | 354 |  | 352 |  | 441 |  | 1,059 |  | 1,324 |
| Other Comprehensive Loss |  | $(79,246)$ |  | $(122,295)$ |  | $(7,100)$ |  | $(381,312)$ |  | $(56,390)$ |
| Comprehensive Income (Loss) | \$ | $(26,445)$ | \$ | $(65,433)$ | \$ | 54,953 | \$ | $(216,815)$ | \$ | 133,145 |

## Bank of Hawaii Corporation and Subsidiaries

Consolidated Statements of Condition
Table 5

| (dollars in thousands) | September 30, 2022 |  | June 30, 2022 |  | December 31,$2021$ |  | September 30,$2021$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |  |  |  |  |
| Interest-Bearing Deposits in Other Banks | \$ | 5,429 | \$ | 2,264 | \$ | 2,571 | \$ | 2,188 |
| Funds Sold |  | 402,714 |  | 576,430 |  | 361,536 |  | 422,063 |
| Investment Securities |  |  |  |  |  |  |  |  |
| Available-for-Sale |  | 2,424,608 |  | 3,955,476 |  | 4,276,056 |  | 4,353,520 |
| Held-to-Maturity (Fair Value of \$4,668,074; \$3,823,739; \$4,646,619; and \$4,895,763) |  | 5,461,160 |  | 4,321,693 |  | 4,694,780 |  | 4,899,880 |
| Loans Held for Sale |  | 418 |  | 4,514 |  | 26,746 |  | 21,965 |
| Loans and Leases |  | 13,321,606 |  | 12,951,573 |  | 12,259,076 |  | 12,072,750 |
| Allowance for Credit Losses |  | $(146,436)$ |  | $(148,512)$ |  | $(157,821)$ |  | $(167,920)$ |
| Net Loans and Leases |  | 13,175,170 |  | 12,803,061 |  | 12,101,255 |  | 11,904,830 |
| Total Earning Assets |  | 21,469,499 |  | 21,663,438 |  | 21,462,944 |  | 21,604,446 |
| Cash and Due from Banks |  | 247,506 |  | 260,672 |  | 196,327 |  | 231,711 |
| Premises and Equipment, Net |  | 208,251 |  | 202,063 |  | 199,393 |  | 199,144 |
| Operating Lease Right-of-Use Assets |  | 94,613 |  | 91,901 |  | 95,621 |  | 97,007 |
| Accrued Interest Receivable |  | 50,143 |  | 47,141 |  | 45,242 |  | 46,751 |
| Foreclosed Real Estate |  | 1,040 |  | 2,332 |  | 2,332 |  | 2,332 |
| Mortgage Servicing Rights |  | 23,104 |  | 23,540 |  | 22,251 |  | 22,099 |
| Goodwill |  | 31,517 |  | 31,517 |  | 31,517 |  | 31,517 |
| Bank-Owned Life Insurance |  | 451,407 |  | 448,925 |  | 344,587 |  | 293,230 |
| Other Assets |  | 556,960 |  | 461,170 |  | 384,727 |  | 437,146 |
| Total Assets | \$ | 23,134,040 | \$ | 23,232,699 | \$ | 22,784,941 | \$ | 22,965,383 |

## Liabilities

| Deposits |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Noninterest-Bearing Demand | \$ | 7,300,157 | \$ | 7,374,055 | \$ | 7,275,287 | \$ | 7,111,693 |
| Interest-Bearing Demand |  | 4,399,625 |  | 4,339,520 |  | 4,628,567 |  | 4,768,725 |
| Savings |  | 7,954,006 |  | 8,054,899 |  | 7,456,165 |  | 7,540,345 |
| Time |  | 1,234,985 |  | 1,257,207 |  | 1,000,089 |  | 1,072,915 |
| Total Deposits |  | 20,888,773 |  | 21,025,681 |  | 20,360,108 |  | 20,493,678 |
| Securities Sold Under Agreements to Repurchase |  | 425,490 |  | 425,490 |  | 450,490 |  | 450,490 |
| Other Debt |  | 10,319 |  | 10,343 |  | 10,391 |  | 10,414 |
| Operating Lease Liabilities |  | 102,705 |  | 99,722 |  | 103,210 |  | 104,452 |
| Retirement Benefits Payable |  | 37,053 |  | 37,532 |  | 38,494 |  | 49,802 |
| Accrued Interest Payable |  | 3,405 |  | 2,545 |  | 2,499 |  | 3,415 |
| Taxes Payable |  | 13,527 |  | 10,607 |  | 11,901 |  | 9,815 |
| Other Liabilities |  | 370,384 |  | 272,033 |  | 196,237 |  | 246,208 |
| Total Liabilities |  | 21,851,656 |  | 21,883,953 |  | 21,173,330 |  | 21,368,274 |
| Shareholders' Equity |  |  |  |  |  |  |  |  |
| Preferred Stock (\$.01 par value; authorized 180,000 shares; |  |  |  |  |  |  |  |  |
| issued / outstanding: September 30, 2022; June 30, 2022; December 31, 2021; |  | 180,000 |  | 180,000 |  | 180,000 |  | 180,000 |
| and September 30, 2021-180,000) |  |  |  |  |  |  |  |  |
| Common Stock (\$. 01 par value; authorized 500,000,000 shares; |  |  |  |  |  |  |  |  |
| issued / outstanding: September 30, $2022-58,728,796$ / 40,011,473; |  |  |  |  |  |  |  |  |
| June 30, 2022 - 58,727,909 / 40,182,659; December 31, 2021 - 58,554,669 / 40,253,193; |  | 582 |  | 582 |  | 581 |  | 580 |
| and September 30, $2021-58,559,089 / 40,305,801$ ) |  |  |  |  |  |  |  |  |
| Capital Surplus |  | 615,985 |  | 611,694 |  | 602,508 |  | 598,341 |
| Accumulated Other Comprehensive Loss |  | $(447,694)$ |  | $(368,448)$ |  | $(66,382)$ |  | $(48,568)$ |
| Retained Earnings |  | 2,024,641 |  | 2,002,005 |  | 1,950,375 |  | 1,916,861 |
| Treasury Stock, at Cost (Shares: September 30, 2022 - 18,717,323; June 30, $2022-18,545,250$; |  |  |  |  |  |  |  |  |
| December 31, 2021-18,301,476; and September 30, 2021-18,253,288) |  | $(1,091,130)$ |  | $(1,077,087)$ |  | $(1,055,471)$ |  | $(1,050,105)$ |
| Total Shareholders' Equity |  | 1,282,384 |  | 1,348,746 |  | 1,611,611 |  | 1,597,109 |
| Total Liabilities and Shareholders' Equity | \$ | 23,134,040 | \$ | 23,232,699 | \$ | 22,784,941 | \$ | 22,965,383 |



## Bank of Hawaii Corporation and Subsidiaries

Average Balances and Interest Rates - Taxable-Equivalent Basis ${ }^{1}$
Table 7a


[^1]
## Bank of Hawaii Corporation and Subsidiaries

Average Balances and Interest Rates - Taxable-Equivalent Basis ${ }^{1}$
Table 7b

| (dollars in millions) | Nine Months Ended September 30, 2022 |  |  |  |  | Nine Months Ended September 30, 2021 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average <br> Balance |  | Income/ <br> Expense ${ }^{2}$ |  | $\begin{gathered} \hline \text { Yield/ } \\ \text { Rate } \\ \hline \end{gathered}$ |  | Average <br> Balance |  | Income/ <br> Expense ${ }^{2}$ |  | $\begin{aligned} & \text { Yield/ } \\ & \text { Rate } \\ & \hline \end{aligned}$ |
| Earning Assets |  |  |  |  |  |  |  |  |  |  |  |
| Interest-Bearing Deposits in Other Banks | \$ | 3.3 | \$ | - | 0.76 | \% | \$ | 2.9 | \$ | - | 0.44 \% |
| Funds Sold |  | 308.6 |  | 3.2 | 1.36 |  |  | 833.7 |  | 0.8 | 0.12 |
| Investment Securities |  |  |  |  |  |  |  |  |  |  |  |
| Available-for-Sale |  |  |  |  |  |  |  |  |  |  |  |
| Taxable |  | 3,998.2 |  | 52.0 | 1.74 |  |  | 4,252.9 |  | 48.4 | 1.52 |
| Non-Taxable |  | 2.8 |  | - | 1.84 |  |  | 11.5 |  | 0.4 | 4.29 |
| Held-to-Maturity |  |  |  |  |  |  |  |  |  |  |  |
| Taxable |  | 4,530.4 |  | 57.4 | 1.69 |  |  | 3,728.9 |  | 42.9 | 1.53 |
| Non-Taxable |  | 35.7 |  | 0.6 | 2.10 |  |  | 48.2 |  | 0.9 | 2.46 |
| Total Investment Securities |  | 8,567.1 |  | 110.0 | 1.71 |  |  | 8,041.5 |  | 92.6 | 1.54 |
| Loans Held for Sale |  | 8.1 |  | 0.2 | 3.43 |  |  | 25.5 |  | 0.5 | 2.81 |
| Loans and Leases ${ }^{3}$ |  |  |  |  |  |  |  |  |  |  |  |
| Commercial and Industrial |  | 1,339.0 |  | 31.4 | 3.13 |  |  | 1,281.0 |  | 28.1 | 2.94 |
| Paycheck Protection Program |  | 51.7 |  | 2.5 | 6.59 |  |  | 545.9 |  | 20.0 | 4.90 |
| Commercial Mortgage |  | 3,350.3 |  | 81.3 | 3.25 |  |  | 2,894.5 |  | 64.5 | 2.98 |
| Construction |  | 227.7 |  | 7.3 | 4.30 |  |  | 280.0 |  | 7.3 | 3.51 |
| Commercial Lease Financing |  | 94.0 |  | 1.0 | 1.49 |  |  | 107.1 |  | 1.2 | 1.52 |
| Residential Mortgage |  | 4,439.1 |  | 108.6 | 3.26 |  |  | 4,211.8 |  | 106.2 | 3.36 |
| Home Equity |  | 2,026.5 |  | 44.1 | 2.91 |  |  | 1,596.4 |  | 36.9 | 3.09 |
| Automobile |  | 764.2 |  | 18.4 | 3.21 |  |  | 712.5 |  | 18.4 | 3.46 |
| Other ${ }^{4}$ |  | 416.5 |  | 17.0 | 5.44 |  |  | 373.2 |  | 18.1 | 6.48 |
| Total Loans and Leases |  | 12,709.0 |  | 311.6 | 3.27 |  |  | 12,002.4 |  | 300.7 | 3.35 |
| Other |  | 37.2 |  | 0.9 | 3.14 |  |  | 32.4 |  | 0.5 | 2.17 |
| Total Earning Assets |  | 21,633.3 |  | 425.9 | 2.63 |  |  | 20,938.4 |  | 395.1 | 2.52 |
| Cash and Due from Banks |  | 235.0 |  |  |  |  |  | 259.6 |  |  |  |
| Other Assets |  | 1,090.9 |  |  |  |  |  | 881.2 |  |  |  |
| Total Assets | \$ | 22,959.2 |  |  |  |  | \$ | 22,079.2 |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Interest-Bearing Liabilities |  |  |  |  |  |  |  |  |  |  |  |
| Interest-Bearing Deposits |  |  |  |  |  |  |  |  |  |  |  |
| Demand | \$ | 4,459.9 |  | 2.6 | 0.08 |  | \$ | 4,450.6 |  | 2.0 | 0.06 |
| Savings |  | 7,733.3 |  | 9.5 | 0.16 |  |  | 7,414.6 |  | 5.0 | 0.09 |
| Time |  | 1,023.6 |  | 4.1 | 0.53 |  |  | 1,437.1 |  | 5.3 | 0.49 |
| Total Interest-Bearing Deposits |  | 13,216.8 |  | 16.2 | 0.16 |  |  | 13,302.3 |  | 12.3 | 0.12 |
| Short-Term Borrowings |  | 23.9 |  | 0.2 | 1.05 |  |  | 0.8 |  | - | 0.09 |
| Securities Sold Under Agreements to Repurchase |  | 441.1 |  | 8.3 | 2.48 |  |  | 572.7 |  | 10.4 | 2.40 |
| Other Debt |  | 10.3 |  | 0.6 | 7.05 |  |  | 33.5 |  | 0.8 | 3.03 |
| Total Interest-Bearing Liabilities |  | 13,692.1 |  | 25.3 | 0.25 |  |  | 13,909.3 |  | 23.5 | 0.22 |
| Net Interest Income |  |  | \$ | 400.6 |  |  |  |  | \$ | 371.6 |  |
| Interest Rate Spread |  |  |  |  | 2.38 |  |  |  |  |  | 2.30 \% |
| Net Interest Margin |  |  |  |  | 2.47 |  |  |  |  |  | 2.37 \% |
| Noninterest-Bearing Demand Deposits |  | 7,404.5 |  |  |  |  |  | 6,316.8 |  |  |  |
| Other Liabilities |  | 420.9 |  |  |  |  |  | 389.5 |  |  |  |
| Shareholders' Equity |  | 1,441.7 |  |  |  |  |  | 1,463.6 |  |  |  |
| Total Liabilities and Shareholders' Equity | \$ | 22,959.2 |  |  |  |  | \$ | 22,079.2 |  |  |  |

[^2]
## Bank of Hawaii Corporation and Subsidiaries

Analysis of Change in Net Interest Income - Taxable-Equivalent Basis
Table 8a

| (dollars in millions) | Three Months Ended September 30, 2022 Compared to June 30, 2022 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Volume ${ }^{1}$ |  | Rate ${ }^{1}$ |  | Total |  |
| Change in Interest Income: |  |  |  |  |  |  |
| Funds Sold | \$ | 0.5 | \$ | 1.1 | \$ | 1.6 |
| Investment Securities |  |  |  |  |  |  |
| Available-for-Sale |  |  |  |  |  |  |
| Taxable |  | (3.0) |  | 2.0 |  | (1.0) |
| Held-to-Maturity |  |  |  |  |  |  |
| Taxable |  | 1.2 |  | 0.2 |  | 1.4 |
| Total Investment Securities |  | (1.8) |  | 2.2 |  | 0.4 |
| Loans and Leases |  |  |  |  |  |  |
| Commercial and Industrial |  | 0.2 |  | 2.4 |  | 2.6 |
| Paycheck Protection Program |  | (0.1) |  | (0.2) |  | (0.3) |
| Commercial Mortgage |  | 1.5 |  | 5.6 |  | 7.1 |
| Construction |  | 0.1 |  | 0.3 |  | 0.4 |
| Commercial Lease Financing |  | 0.1 |  | - |  | 0.1 |
| Residential Mortgage |  | 0.6 |  | 0.4 |  | 1.0 |
| Home Equity |  | 0.9 |  | 1.1 |  | 2.0 |
| Automobile |  | 0.3 |  | - |  | 0.3 |
| Other ${ }^{2}$ |  | 0.1 |  | 0.2 |  | 0.3 |
| Total Loans and Leases |  | 3.7 |  | 9.8 |  | 13.5 |
| Total Change in Interest Income |  | 2.4 |  | 13.1 |  | 15.5 |
|  |  |  |  |  |  |  |
| Change in Interest Expense: |  |  |  |  |  |  |
| Interest-Bearing Deposits |  |  |  |  |  |  |
| Demand |  | - |  | 0.7 |  | 0.7 |
| Savings |  | 0.1 |  | 4.6 |  | 4.7 |
| Time |  | 0.2 |  | 1.2 |  | 1.4 |
| Total Interest-Bearing Deposits |  | 0.3 |  | 6.5 |  | 6.8 |
| Short-Term Borrowings |  | (0.2) |  | 0.2 |  | - |
| Securities Sold Under Agreements to Repurchase |  | (0.2) |  | 0.1 |  | (0.1) |
| Other Debt |  | - |  | (0.1) |  | (0.1) |
| Total Change in Interest Expense |  | (0.1) |  | 6.7 |  | 6.6 |
| Change in Net Interest Income | \$ | 2.5 | \$ | 6.4 | \$ | 8.9 |

[^3]
## Bank of Hawaii Corporation and Subsidiaries

Analysis of Change in Net Interest Income - Taxable-Equivalent Basis
Table 8b

| (dollars in millions) | Three Months Ended September 30, 2022 Compared to September 30, 2021 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Volume ${ }^{1}$ |  | Rate ${ }^{1}$ |  | Total |  |
| Change in Interest Income: |  |  |  |  |  |  |
| Funds Sold | \$ | (0.4) | \$ | 2.3 | \$ | 1.9 |
| Investment Securities |  |  |  |  |  |  |
| Available-for-Sale |  |  |  |  |  |  |
| Taxable |  | (4.0) |  | 4.7 |  | 0.7 |
| Non-Taxable |  | (0.1) |  | - |  | (0.1) |
| Held-to-Maturity |  |  |  |  |  |  |
| Taxable |  | 1.4 |  | 2.2 |  | 3.6 |
| Non-Taxable |  | (0.2) |  | - |  | (0.2) |
| Total Investment Securities |  | (2.9) |  | 6.9 |  | 4.0 |
| Loans Held for Sale |  | (0.2) |  | 0.1 |  | (0.1) |
| Loans and Leases |  |  |  |  |  |  |
| Commercial and Industrial |  | 0.8 |  | 2.6 |  | 3.4 |
| Paycheck Protection Program |  | (4.6) |  | (3.1) |  | (7.7) |
| Commercial Mortgage |  | 4.8 |  | 6.6 |  | 11.4 |
| Construction |  | (0.6) |  | 0.9 |  | 0.3 |
| Commercial Lease Financing |  | (0.1) |  | 0.1 |  | - |
| Residential Mortgage |  | 2.3 |  | 0.3 |  | 2.6 |
| Home Equity |  | 4.0 |  | 0.2 |  | 4.2 |
| Automobile |  | 0.6 |  | (0.4) |  | 0.2 |
| Other ${ }^{2}$ |  | 0.9 |  | (0.7) |  | 0.2 |
| Total Loans and Leases |  | 8.1 |  | 6.5 |  | 14.6 |
| Other |  | - |  | 0.1 |  | 0.1 |
| Total Change in Interest Income |  | 4.6 |  | 15.9 |  | 20.5 |
|  |  |  |  |  |  |  |
| Change in Interest Expense: |  |  |  |  |  |  |
| Interest-Bearing Deposits |  |  |  |  |  |  |
| Demand |  | (0.1) |  | 0.8 |  | 0.7 |
| Savings |  | 0.1 |  | 4.7 |  | 4.8 |
| Time |  | (0.1) |  | 1.0 |  | 0.9 |
| Total Interest-Bearing Deposits |  | (0.1) |  | 6.5 |  | 6.4 |
| Short-Term Borrowings |  | 0.1 |  | - |  | 0.1 |
| Securities Sold Under Agreements to Repurchase |  | (0.8) |  | 0.1 |  | (0.7) |
| Total Change in Interest Expense |  | (0.8) |  | 6.6 |  | 5.8 |
|  |  |  |  |  |  |  |
| Change in Net Interest Income | \$ | 5.4 | \$ | 9.3 | \$ | 14.7 |

[^4]
## Bank of Hawaii Corporation and Subsidiaries

Analysis of Change in Net Interest Income - Taxable-Equivalent Basis
Table 8c

| (dollars in millions) | Nine Months Ended September 30, 2022 Compared to September 30, 2021 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Volume ${ }^{1}$ |  | Rate ${ }^{1}$ |  | Total |  |
| Change in Interest Income: |  |  |  |  |  |  |
| Funds Sold | \$ | (0.8) | \$ | 3.2 | \$ | 2.4 |
| Investment Securities |  |  |  |  |  |  |
| Available-for-Sale |  |  |  |  |  |  |
| Taxable |  | (3.0) |  | 6.6 |  | 3.6 |
| Non-Taxable |  | (0.3) |  | (0.1) |  | (0.4) |
| Held-to-Maturity |  |  |  |  |  |  |
| Taxable |  | 9.9 |  | 4.6 |  | 14.5 |
| Non-Taxable |  | (0.2) |  | (0.1) |  | (0.3) |
| Total Investment Securities |  | 6.4 |  | 11.0 |  | 17.4 |
| Loans Held for Sale |  | (0.4) |  | 0.1 |  | (0.3) |
| Loans and Leases |  |  |  |  |  |  |
| Commercial and Industrial |  | 1.3 |  | 2.0 |  | 3.3 |
| Paycheck Protection Program |  | (22.6) |  | 5.1 |  | (17.5) |
| Commercial Mortgage |  | 10.8 |  | 6.0 |  | 16.8 |
| Construction |  | (1.5) |  | 1.5 |  | - |
| Commercial Lease Financing |  | (0.1) |  | (0.1) |  | (0.2) |
| Residential Mortgage |  | 5.7 |  | (3.3) |  | 2.4 |
| Home Equity |  | 9.4 |  | (2.2) |  | 7.2 |
| Automobile |  | 1.3 |  | (1.3) |  | - |
| Other ${ }^{2}$ |  | 2.0 |  | (3.1) |  | (1.1) |
| Total Loans and Leases |  | 6.3 |  | 4.6 |  | 10.9 |
| Other |  | 0.1 |  | 0.3 |  | 0.4 |
| Total Change in Interest Income |  | 11.6 |  | 19.2 |  | 30.8 |

Change in Interest Expense:

| Interest-Bearing Deposits |  |  |  |
| :---: | :---: | :---: | :---: |
| Demand | - | 0.6 | 0.6 |
| Savings | 0.2 | 4.3 | 4.5 |
| Time | (1.6) | 0.4 | (1.2) |
| Total Interest-Bearing Deposits | (1.4) | 5.3 | 3.9 |
| Short-Term Borrowings | 0.2 | - | 0.2 |
| Securities Sold Under Agreements to Repurchase | (2.5) | 0.4 | (2.1) |
| Other Debt | (0.8) | 0.6 | (0.2) |
| Total Change in Interest Expense | (4.5) | 6.3 | 1.8 |

Change in Net Interest Income
\$
16.1 \$
12.9 \$
29.0

[^5]
## Bank of Hawaii Corporation and Subsidiaries

$\underline{\text { Salaries and Benefits }}$
Table 9

| (dollars in thousands) | Three Months Ended |  |  |  |  |  | Nine Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | September 30, 2022 |  | June 30, 2022 |  | September 30, 2021 |  | September 30, |  |  |  |
|  |  |  |  |  |  |  |  |  |
| Salaries | \$ | 37,792 |  |  | \$ | 36,721 | \$ | 34,676 | \$ | 109,445 | \$ | 99,658 |
| Incentive Compensation |  | 5,885 |  | 6,073 |  | 4,677 |  | 18,069 |  | 15,763 |
| Share-Based Compensation |  | 3,558 |  | 3,962 |  | 3,335 |  | 11,319 |  | 9,093 |
| Commission Expense |  | 1,005 |  | 1,232 |  | 1,772 |  | 3,878 |  | 6,807 |
| Retirement and Other Benefits |  | 4,448 |  | 4,036 |  | 4,746 |  | 13,177 |  | 15,552 |
| Payroll Taxes |  | 2,826 |  | 3,034 |  | 2,825 |  | 10,804 |  | 9,819 |
| Medical, Dental, and Life Insurance |  | 2,605 |  | 2,591 |  | 3,222 |  | 8,430 |  | 8,850 |
| Separation Expense |  | 1,819 |  | 120 |  | 1,194 |  | 2,509 |  | 3,317 |
| Total Salaries and Benefits | \$ | 59,938 | \$ | 57,769 | \$ | 56,447 | \$ | 177,631 | \$ | 168,859 |

## Bank of Hawaii Corporation and Subsidiaries

Loan and Lease Portfolio Balances
Table 10

| (dollars in thousands) | September 30, 2022 |  | $\begin{gathered} \text { June 30, } \\ 2022 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { March 31, } \\ 2022 \\ \hline \end{gathered}$ |  | December 31,$2021$ |  | September 30, 2021 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial |  |  |  |  |  |  |  |  |  |  |
| Commercial and Industrial | \$ | 1,368,966 | \$ | 1,323,830 | \$ | 1,354,757 | \$ | 1,361,921 | \$ | 1,325,446 |
| Paycheck Protection Program |  | 22,955 |  | 31,964 |  | 57,809 |  | 126,779 |  | 268,480 |
| Commercial Mortgage |  | 3,591,943 |  | 3,464,126 |  | 3,257,689 |  | 3,152,130 |  | 2,994,520 |
| Construction |  | 236,498 |  | 246,177 |  | 248,363 |  | 220,254 |  | 296,052 |
| Lease Financing |  | 73,989 |  | 89,535 |  | 98,107 |  | 105,108 |  | 107,526 |
| Total Commercial |  | 5,294,351 |  | 5,155,632 |  | 5,016,725 |  | 4,966,192 |  | 4,992,024 |
| Consumer |  |  |  |  |  |  |  |  |  |  |
| Residential Mortgage |  | 4,585,723 |  | 4,486,571 |  | 4,405,718 |  | 4,309,602 |  | 4,272,540 |
| Home Equity |  | 2,185,484 |  | 2,101,612 |  | 1,958,285 |  | 1,836,588 |  | 1,680,229 |
| Automobile |  | 820,640 |  | 775,065 |  | 742,934 |  | 736,565 |  | 727,234 |
| Other ${ }^{1}$ |  | 435,408 |  | 432,693 |  | 420,830 |  | 410,129 |  | 400,723 |
| Total Consumer |  | 8,027,255 |  | 7,795,941 |  | 7,527,767 |  | 7,292,884 |  | 7,080,726 |
| Total Loans and Leases | \$ | 13,321,606 | \$ | 12,951,573 | \$ | 12,544,492 | \$ | 12,259,076 | \$ | 12,072,750 |

Deposits

| (dollars in thousands) | September 30,$2022$ |  | $\begin{gathered} \text { June 30, } \\ 2022 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { March 31, } \\ 2022 \\ \hline \end{gathered}$ |  | December 31, 2021 |  | September 30,$2021$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Consumer | \$ | 10,507,946 | \$ | 10,554,121 | \$ | 10,654,192 | \$ | 10,438,844 | \$ | 10,150,199 |
| Commercial |  | 8,841,781 |  | 8,824,609 |  | 8,818,477 |  | 8,641,932 |  | 8,767,733 |
| Public and Other |  | 1,539,046 |  | 1,646,951 |  | 1,243,618 |  | 1,279,332 |  | 1,575,746 |
| Total Deposits | \$ | 20,888,773 | \$ | 21,025,681 | \$ | 20,716,287 | \$ | 20,360,108 | \$ | 20,493,678 |

[^6]
## Bank of Hawaii Corporation and Subsidiaries

Non-Performing Assets and Accruing Loans and Leases Past Due 90 Days or More
Table 11

| (dollars in thousands) | September 30,$2022$ |  | June 30,$2022$ |  | $\begin{gathered} \text { March 31, } \\ 2022 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2021 \end{gathered}$ |  | September 30, 2021 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Non-Performing Assets |  |  |  |  |  |  |  |  |  |  |
| Non-Accrual Loans and Leases |  |  |  |  |  |  |  |  |  |  |
| Commercial |  |  |  |  |  |  |  |  |  |  |
| Commercial and Industrial | \$ | 49 | \$ | 85 | \$ | 99 | \$ | 243 | \$ | 209 |
| Commercial Mortgage |  | 3,396 |  | 3,462 |  | 8,065 |  | 8,205 |  | 8,309 |
| Total Commercial |  | 3,445 |  | 3,547 |  | 8,164 |  | 8,448 |  | 8,518 |
| Consumer |  |  |  |  |  |  |  |  |  |  |
| Residential Mortgage |  | 4,945 |  | 5,179 |  | 3,845 |  | 3,305 |  | 4,348 |
| Home Equity |  | 4,438 |  | 4,435 |  | 5,638 |  | 4,881 |  | 5,422 |
| Total Consumer |  | 9,383 |  | 9,614 |  | 9,483 |  | 8,186 |  | 9,770 |
| Total Non-Accrual Loans and Leases |  | 12,828 |  | 13,161 |  | 17,647 |  | 16,634 |  | 18,288 |
| Foreclosed Real Estate |  | 1,040 |  | 2,332 |  | 2,332 |  | 2,332 |  | 2,332 |
| Total Non-Performing Assets | \$ | 13,868 | \$ | 15,493 | \$ | 19,979 | \$ | 18,966 | \$ | 20,620 |

Accruing Loans and Leases Past Due 90 Days or More
Commercial


| Ratio of Commercial Non-Performing Assets to Total Commercial Loans |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- |
| and Leases and Commercial Foreclosed Real Estate | $0.07 \%$ | $0.07 \%$ | $0.16 \%$ | $0.17 \%$ |
|  |  |  |  |  |
| Ratio of Consumer Non-Performing Assets to Total Consumer Loans <br> and Leases and Consumer Foreclosed Real Estate | $0.13 \%$ | $0.15 \%$ | $0.16 \%$ | $0.14 \%$ |

Ratio of Non-Performing Assets and Accruing Loans and Leases
Past Due 90 Days or More to Total Loans and Leases
and Foreclosed Real Estate

Quarter to Quarter Changes in Non-Performing Assets

| Balance at Beginning of Quarter | \$ | 15,493 | \$ | 19,979 | \$ | 18,966 | \$ | 20,620 | \$ | 18,974 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Additions |  | 489 |  | 2,293 |  | 2,243 |  | 357 |  | 3,171 |
| Reductions |  |  |  |  |  |  |  |  |  |  |
| Payments |  | (706) |  | (5,511) |  | $(1,230)$ |  | (972) |  | (889) |
| Return to Accrual Status |  | (116) |  | $(1,267)$ |  | - |  | $(1,038)$ |  | (606) |
| Sales of Foreclosed Real Estate |  | $(1,292)$ |  | - |  | - |  | - |  | - |
| Charge-offs/Write-downs |  | - |  | (1) |  | - |  | (1) |  | (30) |
| Total Reductions |  | $(2,114)$ |  | $(6,779)$ |  | $(1,230)$ |  | $(2,011)$ |  | $(1,525)$ |
| $\underline{\text { Balance at End of Quarter }}$ | \$ | 13,868 | \$ | 15,493 | \$ | 19,979 | \$ | 18,966 | \$ | 20,620 |

[^7]
## Bank of Hawaii Corporation and Subsidiaries

Reserve for Credit Losses
Table 12

| (dollars in thousands) | Three Months Ended |  |  |  |  |  | Nine Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | September 30, 2022 |  | $\begin{gathered} \text { June 30, } \\ 2022 \end{gathered}$ |  | September 30, 2021 |  | September 30, |  |  |  |
|  |  |  |  | 2022 |  |  |  | 2021 |
| Balance at Beginning of Period | \$ | 154,098 |  |  | \$ | 157,264 | \$ | 186,371 | \$ | 164,297 | \$ | 221,303 |


| Loans and Leases Charged-Off |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial |  |  |  |  |  |  |  |  |  |  |
| Commercial and Industrial |  | (147) |  | (233) |  | (196) |  | (729) |  | (900) |
| Consumer |  |  |  |  |  |  |  |  |  |  |
| Residential Mortgage |  | - |  | (80) |  | (197) |  | (80) |  | (316) |
| Home Equity |  | - |  | (22) |  | (289) |  | (90) |  | (412) |
| Automobile |  | (794) |  | $(1,157)$ |  | (576) |  | $(3,481)$ |  | $(3,894)$ |
| Other ${ }^{1}$ |  | $(1,924)$ |  | $(1,854)$ |  | $(2,187)$ |  | $(5,739)$ |  | $(8,523)$ |
| Total Loans and Leases Charged-Off |  | $(2,865)$ |  | $(3,346)$ |  | $(3,445)$ |  | $(10,119)$ |  | $(14,045)$ |
| Recoveries on Loans and Leases Previously Charged-Off |  |  |  |  |  |  |  |  |  |  |
| Commercial |  |  |  |  |  |  |  |  |  |  |
| Commercial and Industrial |  | 45 |  | 51 |  | 118 |  | 465 |  | 374 |
| Consumer |  |  |  |  |  |  |  |  |  |  |
| Residential Mortgage |  | 156 |  | 920 |  | 173 |  | 1,130 |  | 1,609 |
| Home Equity |  | 367 |  | 416 |  | 216 |  | 1,298 |  | 1,276 |
| Automobile |  | 441 |  | 684 |  | 943 |  | 1,864 |  | 3,034 |
| Other ${ }^{1}$ |  | 709 |  | 644 |  | 802 |  | 2,098 |  | 2,459 |
| Total Recoveries on Loans and Leases Previously Charged-Off |  | 1,718 |  | 2,715 |  | 2,252 |  | 6,855 |  | 8,752 |
| Net Charged-Off - Loans and Leases |  | $(1,147)$ |  | (631) |  | $(1,193)$ |  | $(3,264)$ |  | $(5,293)$ |
| Net Charged-Off - Accrued Interest Receivable |  | - |  | - |  | (70) |  | (47) |  | (502) |
| Provision for Credit Losses: |  |  |  |  |  |  |  |  |  |  |
| Loans and Leases |  | (929) |  | $(2,885)$ |  | $(11,272)$ |  | $(8,121)$ |  | $(43,039)$ |
| Accrued Interest Receivable |  | - |  | - |  | (703) |  | (367) |  | $(1,531)$ |
| Unfunded Commitments |  | 905 |  | 350 |  | 1,575 |  | 429 |  | 3,770 |
| Balance at End of Period | \$ | 152,927 | \$ | 154,098 | \$ | 174,708 | \$ | 152,927 | \$ | 174,708 |

## Components



| Ratio of Net Loans and Leases Charged-Off to |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Average Loans and Leases Outstanding (annualized) | $0.03 \%$ | $0.02 \%$ | $0.04 \%$ | $0.03 \%$ | $0.06 \%$ |
| Ratio of Allowance for Credit Losses to Loans and Leases Outstanding ${ }^{2}$ | $1.10 \%$ | $1.15 \%$ | $1.39 \%$ | $1.10 \%$ | $1.39 \%$ |

[^8]| (dollars in thousands) | Consumer Banking |  | Commercial <br> Banking |  | Treasury and Other |  | Consolidated <br> Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Three Months Ended September 30, 2022 |  |  |  |  |  |  |  |  |
| Net Interest Income (Loss) | \$ | 85,666 | \$ | 56,249 | \$ | (260) | \$ | 141,655 |
| Provision for Credit Losses |  | 1,148 |  | (1) |  | $(1,147)$ |  | - |
| Net Interest Income After Provision for Credit Losses |  | 84,518 |  | 56,250 |  | 887 |  | 141,655 |
| Noninterest Income (Loss) |  | 30,974 |  | (911) |  | 597 |  | 30,660 |
| Noninterest Expense |  | $(83,278)$ |  | $(17,073)$ |  | $(5,398)$ |  | $(105,749)$ |
| Income (Loss) Before Income Taxes |  | 32,214 |  | 38,266 |  | $(3,914)$ |  | 66,566 |
| Provision for Income Taxes |  | $(8,104)$ |  | $(9,273)$ |  | 3,612 |  | $(13,765)$ |
| Net Income (Loss) | \$ | 24,110 | \$ | 28,993 | \$ | (302) | \$ | 52,801 |
| Total Assets as of September 30, 2022 | \$ | 8,399,068 | \$ | 5,486,330 | \$ | 9,248,642 | \$ | 23,134,040 |

Three Months Ended September 30, 2021

| Net Interest Income | \$ | 72,062 | \$ | 50,088 | \$ | 4,669 | \$ | 126,819 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Provision for Credit Losses |  | 1,235 |  | (42) |  | $(11,593)$ |  | $(10,400)$ |
| Net Interest Income After Provision for Credit Losses |  | 70,827 |  | 50,130 |  | 16,262 |  | 137,219 |
| Noninterest Income |  | 32,046 |  | 7,906 |  | 1,426 |  | 41,378 |
| Noninterest Expense |  | $(71,377)$ |  | $(15,924)$ |  | $(9,218)$ |  | $(96,519)$ |
| Income Before Income Taxes |  | 31,496 |  | 42,112 |  | 8,470 |  | 82,078 |
| Provision for Income Taxes |  | $(8,001)$ |  | $(10,373)$ |  | $(1,651)$ |  | $(20,025)$ |
| Net Income | \$ | 23,495 | \$ | 31,739 | \$ | 6,819 | \$ | 62,053 |
| Total Assets as of September 30, 2021 | \$ | 7,530,513 | \$ | 5,087,831 | \$ | 10,347,039 | \$ | 22,965,383 |

Business Segments Selected Financial Information
Table 13b

| (dollars in thousands) | Consumer Banking |  | Commercial <br> Banking |  | Treasury <br> and Other |  | Consolidated Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Nine Months Ended September 30, $2022{ }^{1}$ |  |  |  |  |  |  |  |  |
| Net Interest Income | \$ | 232,654 | \$ | 152,391 | \$ | 14,775 | \$ | 399,820 |
| Provision for Credit Losses |  | 3,463 |  | (200) |  | $(11,263)$ |  | $(8,000)$ |
| Net Interest Income After Provision for Credit Losses |  | 229,191 |  | 152,591 |  | 26,038 |  | 407,820 |
| Noninterest Income |  | 94,811 |  | 17,650 |  | 3,908 |  | 116,369 |
| Noninterest Expense |  | $(247,724)$ |  | $(52,757)$ |  | $(12,081)$ |  | $(312,562)$ |
| Income Before Income Taxes |  | 76,278 |  | 117,484 |  | 17,865 |  | 211,627 |
| Provision for Income Taxes |  | $(19,151)$ |  | $(28,721)$ |  | 742 |  | $(47,130)$ |
| Net Income | \$ | 57,127 | \$ | 88,763 | \$ | 18,607 | \$ | 164,497 |
| Total Assets as of September 30, $2022{ }^{1}$ | \$ | 8,399,068 | \$ | 5,486,330 | \$ | 9,248,642 | \$ | 23,134,040 |

Nine Months Ended September 30, 2021

| Net Interest Income | \$ | 212,991 | \$ | 146,269 | \$ | 11,642 | \$ | 370,902 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Provision for Credit Losses | 5,088 |  |  | 205 |  | $(46,093)$ |  | $(40,800)$ |
| Net Interest Income After Provision for Credit Losses | 207,903 |  |  | 146,064 |  | 57,735 |  | 411,702 |
| Noninterest Income | 98,344 |  |  | 22,339 |  | 8,096 |  | 128,779 |
| Noninterest Expense | $(222,426)$ |  |  | $(47,343)$ |  | $(22,142)$ |  | $(291,911)$ |
| Income Before Income Taxes | 83,821 |  |  | 121,060 |  | 43,689 |  | 248,570 |
| Provision for Income Taxes | $(20,840)$ |  |  | $(29,634)$ |  | $(8,561)$ |  | $(59,035)$ |
| Net Income | \$ | 62,981 | \$ | 91,426 | \$ | 35,128 | \$ | 189,535 |
| Total Assets as of September 30, 2021 | \$ | 7,530,513 | \$ | 5,087,831 | \$ | 10,347,039 | \$ | 22,965,383 |


| (dollars in thousands, except per share amounts) | Three Months Ended |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { September 30, } \\ 2022 \end{gathered}$ |  | $\begin{gathered} \hline \text { June 30, } \\ 2022 \\ \hline \end{gathered}$ |  | $\begin{gathered} \hline \text { March 31, } \\ 2022 \\ \hline \end{gathered}$ |  | $\begin{gathered} \hline \text { December 31, } \\ 2021 \\ \hline \end{gathered}$ |  | $\begin{gathered} \hline \text { September 30, } \\ 2021 \\ \hline \end{gathered}$ |  |
| Quarterly Operating Results |  |  |  |  |  |  |  |  |  |  |
| Interest Income |  |  |  |  |  |  |  |  |  |  |
| Interest and Fees on Loans and Leases | \$ | 115,013 | \$ | 101,663 | \$ | 94,439 | \$ | 97,853 | \$ | 100,570 |
| Income on Investment Securities |  |  |  |  |  |  |  |  |  |  |
| Available-for-Sale |  | 16,995 |  | 17,984 |  | 17,100 |  | 15,850 |  | 16,396 |
| Held-to-Maturity |  | 20,243 |  | 18,838 |  | 18,701 |  | 18,325 |  | 16,754 |
| Deposits |  | 10 |  | 5 |  | 4 |  | 1 |  | 2 |
| Funds Sold |  | 2,335 |  | 719 |  | 127 |  | 104 |  | 382 |
| Other |  | 322 |  | 353 |  | 202 |  | 176 |  | 159 |
| Total Interest Income |  | 154,918 |  | 139,562 |  | 130,573 |  | 132,309 |  | 134,263 |
| Interest Expense |  |  |  |  |  |  |  |  |  |  |
| Deposits |  | 10,296 |  | 3,535 |  | 2,353 |  | 2,898 |  | 3,837 |
| Securities Sold Under Agreements to Repurchase |  | 2,745 |  | 2,794 |  | 2,772 |  | 2,834 |  | 3,423 |
| Funds Purchased |  | 40 |  | 57 |  | 2 |  | 6 |  | - |
| Short-Term Borrowings |  | - |  | 92 |  | - |  | - |  | - |
| Other Debt |  | 182 |  | 182 |  | 183 |  | 183 |  | 184 |
| Total Interest Expense |  | 13,263 |  | 6,660 |  | 5,310 |  | 5,921 |  | 7,444 |
| Net Interest Income |  | 141,655 |  | 132,902 |  | 125,263 |  | 126,388 |  | 126,819 |
| Provision for Credit Losses |  | - |  | $(2,500)$ |  | $(5,500)$ |  | $(9,700)$ |  | $(10,400)$ |
| Net Interest Income After Provision for Credit Losses |  | 141,655 |  | 135,402 |  | 130,763 |  | 136,088 |  | 137,219 |
| Noninterest Income |  |  |  |  |  |  |  |  |  |  |
| Trust and Asset Management |  | 10,418 |  | 11,457 |  | 11,276 |  | 11,693 |  | 11,415 |
| Mortgage Banking |  | 1,002 |  | 1,247 |  | 2,740 |  | 2,908 |  | 3,136 |
| Service Charges on Deposit Accounts |  | 7,526 |  | 7,309 |  | 7,272 |  | 6,861 |  | 6,510 |
| Fees, Exchange, and Other Service Charges |  | 13,863 |  | 14,193 |  | 12,952 |  | 14,439 |  | 13,604 |
| Investment Securities Losses, Net |  | $(2,147)$ |  | $(1,295)$ |  | $(1,545)$ |  | $(1,258)$ |  | $(1,259)$ |
| Annuity and Insurance |  | 1,034 |  | 870 |  | 791 |  | 876 |  | 735 |
| Bank-Owned Life Insurance |  | 2,486 |  | 2,658 |  | 2,349 |  | 1,907 |  | 1,897 |
| Other |  | $(3,522)$ |  | 5,719 |  | 7,716 |  | 5,148 |  | 5,340 |
| Total Noninterest Income |  | 30,660 |  | 42,158 |  | 43,551 |  | 42,574 |  | 41,378 |
| Noninterest Expense |  |  |  |  |  |  |  |  |  |  |
| Salaries and Benefits |  | 59,938 |  | 57,769 |  | 59,924 |  | 59,434 |  | 56,447 |
| Net Occupancy |  | 10,186 |  | 9,930 |  | 9,826 |  | 9,028 |  | 3,079 |
| Net Equipment |  | 9,736 |  | 9,543 |  | 9,153 |  | 9,105 |  | 8,924 |
| Data Processing |  | 4,616 |  | 4,607 |  | 4,560 |  | 4,696 |  | 4,722 |
| Professional Fees |  | 3,799 |  | 3,542 |  | 3,258 |  | 3,427 |  | 2,948 |
| FDIC Insurance |  | 1,680 |  | 1,590 |  | 1,502 |  | 1,619 |  | 1,594 |
| Other |  | 15,794 |  | 15,958 |  | 15,651 |  | 14,369 |  | 18,805 |
| Total Noninterest Expense |  | 105,749 |  | 102,939 |  | 103,874 |  | 101,678 |  | 96,519 |
| Income Before Provision for Income Taxes |  | 66,566 |  | 74,621 |  | 70,440 |  | 76,984 |  | 82,078 |
| Provision for Income Taxes |  | 13,765 |  | 17,759 |  | 15,606 |  | 13,147 |  | 20,025 |
| Net Income | \$ | 52,801 | \$ | 56,862 | \$ | 54,834 | \$ | 63,837 | \$ | 62,053 |
| Preferred Stock Dividends |  | 1,969 |  | 1,969 |  | 1,969 |  | 1,969 |  | 1,006 |
| Net Income Available to Common Shareholders | \$ | 50,832 | \$ | 54,893 | \$ | 52,865 | \$ | 61,868 | \$ | 61,047 |
|  |  |  |  |  |  |  |  |  |  |  |
| Basic Earnings Per Common Share | \$ | 1.28 | \$ | 1.38 | \$ | 1.33 | \$ | 1.56 | \$ | 1.53 |
| Diluted Earnings Per Common Share | \$ | 1.28 | \$ | 1.38 | \$ | 1.32 | \$ | 1.55 | \$ | 1.52 |

Balance Sheet Totals


[^9]
## Bank of Hawaii Corporation and Subsidiaries

Hawaii Economic Trends
Table 15


| (in thousands) | Monthly Visitor Arrivals, Not Seasonally Adjusted | Percentage Change from Previous Year |
| :---: | :---: | :---: |
| Tourism ${ }^{5}$ |  |  |
| August 31, 2022 | 829.7 | 14.8 \% |
| July 31, 2022 | 919.2 | 4.5 |
| June 30, 2022 | 841.8 | 6.4 |
| May 31, 2022 | 774.1 | 22.9 |
| April 30, 2022 | 809.6 | 67.3 |
| March 31, 2022 | 785.7 | 78.7 |
| February 28, 2022 | 623.7 | 165.1 |
| January 31, 2022 | 567.2 | 229.8 |
| December 31,2021 | 753.7 | 219.6 |
| November 30, 2021 | 613.4 | 233.8 |
| October 31, 2021 | 550.8 | 618.2 |
| September 30, 2021 | 505.9 | 2,647.9 |
| August 31, 2021 | 723.0 | 2,995.6 |
| July 31, 2021 | 879.6 | 3,798.4 |
| June 30, 2021 | 791.1 | 4,534.7 |
| May 31, 2021 | 629.7 | 6,807.4 |
| April 30, 2021 | 484.1 | 10,506.3 |
| March 31, 2021 | 439.8 | 1.1 |
| February 28, 2021 | 235.3 | (71.6) |
| January 31, 2021 | 172.0 | (80.1) |
| December 31, 2020 | 235.8 | (75.2) |
| November 30, 2020 | 183.8 | (77.3) |
| October 31, 2020 | 76.7 | (90.4) |
| September 30, 2020 | 18.4 | (97.5) |
| August 31, 2020 | 23.4 | (97.5) |
| July 31, 2020 | 22.6 | (97.7) |
| June 30, 2020 | 17.1 | (98.2) |
| May 31, 2020 | 9.1 | (98.9) |
| April 30, 2020 | 4.6 | (99.5) |
| March 31, 2020 | 434.9 | (53.7) |
| February 29, 2020 | 828.1 | 5.8 |
| January 31, 2020 | 862.6 | 5.1 |

[^10]
# Bank of Hawaii Corporation third quarter 2022 financial report 

October 24, 2022

## disclosure

## forward-looking statements

this presentation, and other statements made by the Company in connection with it, may contain forward-looking statements concerning, among other things, forecasts of our financial results and condition, expectations for our operations and business prospects, and our assumptions used in those forecasts and expectations. we have not committed to update forward-looking statements to reflect later events or circumstances.

## unemployment

## Hawaii unemployment rate




## visitor arrivals

monthly by market, indexed to January 2017

revenue per available room
revenue per available room (RevPAR)


## strong real estate market

Oahu market indicators - Sep 2022

## continued strength in Oahu real estate

|  | single family homes |  |  |  |  | condominiums |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Sep 2022 | Sep 2021 | Sep 2019 | $\triangle$ Sep 2021 | $\Delta \operatorname{Sep} 2019$ | Sep 2022 | Sep 2021 | Sep 2019 | $\triangle$ Sep 2021 | $\triangle$ Sep 2019 |
| months of inventory | 1.9 | 1.2 | 3.6 | 0.7 months | -1.7 months | 2.0 | 1.8 | 4.2 | 0.2 months |  |
| median sales price (000s) | \$1,100 | \$1,050 | \$777 |  |  | \$503 | \$478 | \$445 |  | $12.9 \%$ |
| median days on market | 18 | 9 | 29 |  |  | 14 | 11 | 27 |  |  |

## 3Q financial update

## balanced core loan growth




## low cost, long duration deposits

\$ in billions
Corporation

by product

by tenure


## sustainable NII growth

\$ in millions

hh Bank of Hawaií
Corporation



## asset sensitive

estimated impact on future annual NII
projected repricing, maturities \& prepayments (\$ in billions)

# disciplined expenses 

modest decrease in core expenses and steady investment in innovation


## financial summary

\$ in millions, except per share amounts

|  | 3Q 2022 |  | 2Q 2022 |  | 3Q 2021 |  | $\triangle$ 2Q 2022 |  | $\triangle$ 3Q 2021 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| net interest income | \$ | 141.7 | \$ | 132.9 | \$ | 126.8 | \$ | 8.8 | \$ | 14.8 |
| noninterest income |  | 30.7 |  | 42.2 |  | 41.4 |  | (11.5) |  | (10.7) |
| total revenue |  | 172.3 |  | 175.1 |  | 168.2 |  | (2.7) |  | 4.1 |
| noninterest expense |  | 105.7 |  | 102.9 |  | 96.5 |  | 2.8 |  | 9.2 |
| operating income |  | 66.6 |  | 72.1 |  | 71.7 |  | (5.6) |  | (5.1) |
| credit provision |  | - |  | (2.5) |  | (10.4) |  | 2.5 |  | 10.4 |
| income taxes |  | 13.8 |  | 17.8 |  | 20.0 |  | (4.0) |  | (6.3) |
| net income | \$ | 52.8 | \$ | 56.9 | \$ | 62.1 | \$ | (4.1) | \$ | (9.3) |
| net income available to common | \$ | 50.8 | \$ | 54.9 | \$ | 61.0 | \$ | (4.1) | \$ | (10.2) |
| diluted EPS | \$ | 1.28 | \$ | 1.38 | \$ | 1.52 | \$ | (0.10) | \$ | (0.24) |
| return on assets |  | 0.91 \% |  | 1.00 \% |  | 1.07 \% |  | (0.09) \% |  | (0.16) \% |
| return on common equity |  | 16.98 |  | 18.19 |  | 17.08 |  | (1.21) |  | (0.10) |
| net interest margin |  | 2.60 |  | 2.47 |  | 2.32 |  | 0.13 |  | 0.28 |
| efficiency ratio |  | 61.37 |  | 58.80 |  | 57.38 |  | 2.57 |  | 3.99 |
| end of period balances |  |  |  |  |  |  |  |  |  |  |
| investment portfolio | \$ | 7,886 | \$ | 8,277 | \$ | 9,253 |  | (4.7) \% |  | (14.8) \% |
| loans and leases |  | 13,322 |  | 12,952 |  | 12,073 |  | 2.9 |  | 10.3 |
| loans and leases excl. PPP |  | 13,299 |  | 12,920 |  | 11,804 |  | 2.9 |  | 12.7 |
| total deposits |  | 20,889 |  | 21,026 |  | 20,494 |  | (0.7) |  | 1.9 |
| shareholders' equity |  | 1,282 |  | 1,349 |  | 1,597 |  | (4.9) |  | (19.7) |

loan to deposit ratio compared with peers
strong liquidity to fund continued growth

—BOH —weighted average peers -weighted average local peers

## fortress capital position

strong risk-based capital


## 3Q credit update

## Ioan portfolio

excluding PPP
$80 \%$ of portfolio secured with quality real estate with combined weighted average Ioan to value of $56 \%$

40\% commercial $73 \%$ real estate secured wtd avg LTV 57\% $57 \%$ w/ BOH $\geq 10$ yrs avg balance $\$ 0.7 \mathrm{MM}$


60\% consumer 84\% real estate secured wtd avg LTV 55\% $58 \%$ w/ BOH $\geq 10$ yrs

## credit quality

net charge-offs

| $0.04 \%$ | $0.02 \%$ | $0.03 \%$ |
| :---: | :---: | :---: |
| 3Q21 | 2Q22 | 3Q22 |
|  | - NCOs/average loans |  |

delinquencies

non-performing assets

criticized


* 81\% of total criticized in CRE with $61 \%$ wtd avg LTV
production quality


## commercial

comm. mortg.

[^11]

construction

C\&l (excl. PPP)
resi. mortgage

indirect


## consumer

## reserve trend

\$ in millions
allowance for credit losses


## other highlights

## Hawai'i's Best Bank

12 consecutive years


Awarded by the $\mathfrak{S t a r} \mathcal{F}$ Advertiser


Star Advertiser Hawaili's Best Bank

| 2022 |
| :---: |
| 2021 |
| 2020 |
| 2019 |
| 2018 |
| 2017 |
| 2016 |
| 2015 |
| 2014 |
| 2013 |
| 2012 |
| 2011 |

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Corporation

Q \& A


[^0]:    ${ }^{1}$ Regulatory capital ratios as of September 30, 2022 are preliminary.

[^1]:    Due to rounding, the amounts presented in this table may not tie to other amounts presented elsewhere in this report
    ${ }^{2}$ Interest income includes taxable-equivalent basis adjustments, based upon a federal statutory tax rate of $21 \%$, of $\$ 343,000, \$ 221,000$, and $\$ 315,000$
    for the three months ended September 30, 2022, June 30, 2022, and September 30, 2021, respectively.
    ${ }^{3}$ Non-performing loans and leases are included in the respective average loan and lease balances. Income, if any, on such loans and leases is recognized on a cash basis
    ${ }^{4}$ Comprised of other consumer revolving credit, installment, and consumer lease financing

[^2]:    Due to rounding, the amounts presented in this table may not tie to other amounts presented elsewhere in this report
    ${ }^{2}$ Interest income includes taxable-equivalent basis adjustments, based upon a federal statutory tax rate of $21 \%$, of $\$ 818,000$ and $\$ 836,000$
    for nine months ended September 30, 2022 and September 30, 2021, respectively
    ${ }^{3}$ Non-performing loans and leases are included in the respective average loan and lease balances. Income, if any, on such loans and leases is recognized on a cash basis
    ${ }^{4}$ Comprised of other consumer revolving credit, installment, and consumer lease financing

[^3]:    ${ }^{1}$ The change in interest income and expense not solely due to changes in volume or rate has been allocated on a pro-rata basis to the volume and rate columns.
    ${ }^{2}$ Comprised of other consumer revolving credit, installment, and consumer lease financing.

[^4]:    ${ }^{1}$ The change in interest income and expense not solely due to changes in volume or rate has been allocated on a pro-rata basis to the volume and rate columns.
    ${ }^{2}$ Comprised of other consumer revolving credit, installment, and consumer lease financing.

[^5]:    ${ }^{1}$ The change in interest income and expense not solely due to changes in volume or rate has been allocated on a pro-rata basis to the volume and rate columns
    ${ }^{2}$ Comprised of other consumer revolving credit, installment, and consumer lease financing.

[^6]:    Comprised of other revolving credit, installment, and lease financing.

[^7]:    ${ }^{1}$ Comprised of other revolving credit, installment, and lease financing.

[^8]:    ${ }^{1}$ Comprised of other revolving credit, installment, and lease financing.
    ${ }^{2}$ The numerator comprises the Allowance for Credit Losses - Loans and Leases.

[^9]:    ${ }^{1}$ Efficiency ratio is defined as noninterest expense divided by total revenue (net interest income and noninterest income).
    ${ }^{2}$ Net interest margin is defined as net interest income, on a taxable-equivalent basis, as a percentage of average earning assets.

[^10]:    ${ }^{1}$ Source: Hawaii Department of Business, Economic Development \& Tourism
    ${ }^{2}$ Source: U.S. Bureau of Labor Statistics
    ${ }^{3}$ Source: University of Hawaii Economic Research Organization (UHERO)
    ${ }^{4}$ Source: Honolulu Board of Realtors
    ${ }^{5}$ Source: Hawaii Tourism Authority

[^11]:    ■ leveraged

