

NewsRelease

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Bank of Hawai'i Corporation Third Quarter 2022 Financial Results

- Diluted Earnings Per Common Share \$1.28
- Net Income \$52.8 Million
- Board of Directors Declares Dividend of \$0.70 Per Common Share

FOR IMMEDIATE RELEASE

HONOLULU, HI (October 24, 2022) -- Bank of Hawai'i Corporation (NYSE: BOH) today reported diluted earnings per common share of \$1.28 for the third quarter of 2022, compared with diluted earnings per common share of \$1.38 in the previous quarter and \$1.52 in the same quarter last year. Net income for the third quarter of 2022 was \$52.8 million, down 7.1% from the second quarter of 2022 and down 14.9% from the third quarter of 2021. The decrease from the second quarter of 2022 was primarily due to a one-time pre-tax charge of \$6.9 million related to our agreement to sell assets that will terminate certain leveraged leases and a decrease in the negative provision for credit losses. The decrease from the third quarter of 2021 was primarily due to the aforementioned charge, a decrease in the negative provision for credit losses and lower PPP income in the current quarter and one-time items in the third quarter of 2021.

"Bank of Hawai'i continued to perform well during the third quarter of 2022," said Peter Ho, Chairman, President, and CEO. "We experienced quality core market loan growth and continued net interest income and margin expansion. Asset quality, capital, and liquidity remained strong."

Financial Highlights

- The return on average assets for the third quarter of 2022 was 0.91% compared with 1.00% in the previous quarter and 1.07% in the same quarter of 2021.
- The return on average common equity for the third quarter of 2022 was 16.98% compared with 18.19% in the previous quarter and 17.08% in the same quarter of 2021.
- Net interest income for the third quarter of 2022 was \$141.7 million, an increase of 6.6% from the second quarter of 2022 and an increase of 11.7% from the third quarter of 2021. Net interest margin was 2.60% in the third quarter of 2022, an increase of 13 basis points compared to the previous quarter and an increase of 28 basis points from the same quarter of 2021.
 - o The increase in net interest income and margin in the third quarter of 2022 compared to prior periods was due to the higher rate environment and continued strong loan growth.
 - o Net interest income for the second quarter of 2022 included \$1.1 million of interest recoveries.

- There was no provision for credit losses for the third quarter of 2022 compared with a net benefit of \$2.5 million in the previous quarter and a net benefit of \$10.4 million in the same quarter of 2021.
- Noninterest income was \$30.7 million in the third quarter of 2022, a decrease of 27.3% from the previous quarter and a decrease of 25.9% from the same quarter of 2021 primarily due to one-time items in the current quarter.
 - Noninterest income in the current quarter included a one-time pre-tax charge of \$6.9 million related to our agreement to sell assets that will terminate leveraged leases related to 31 locomotives. The sale and lease termination will complete the Company's process of exiting the leveraged lease market. In addition, noninterest income in the current quarter also included a negative adjustment of \$0.9 million related to a change in the Visa Class B conversion ratio.
- Noninterest expense was \$105.7 million in the third quarter of 2022, an increase of 2.7% from the previous quarter and an increase of 9.6% from the same quarter of 2021.
 - Compared to the same period in 2021, noninterest expense included the impact of higher salaries and benefits, including \$1.8 million in separation expenses, and higher occupancy expenses, primarily due to a one-time benefit in the same quarter of last year from the sale of property.
 - One-time significant items in the third quarter of 2021 included a gain of \$6.3 million related to the sale of property partially offset by \$3.8 million of fees related to the early termination of repurchase agreements and \$1.2 million in separation expenses.
- The effective tax rate for the third quarter of 2022 was 20.7% compared with 23.8% in the previous quarter and 24.4% during the same quarter of 2021.
 - o The lower effective tax rate in the current quarter is primarily due to tax benefits related to the aforementioned agreement to sell assets that will terminate certain leveraged leases.

Asset Quality

The Company's overall asset quality remained strong during the third quarter of 2022.

- Total non-performing assets were \$13.9 million at September 30, 2022, down by \$1.6 million from June 30, 2022 and down \$6.8 million from September 30, 2021. Non-performing assets as a percentage of total loans and leases and foreclosed real estate were 0.10% at the end of the quarter, a decrease of 2 basis points from the end of the prior quarter and a decrease of 7 basis points from the same quarter of 2021.
- Net loan and lease charge-offs during the third quarter of 2022 were \$1.1 million or 0.03% annualized of total average loans and leases outstanding.
 - Net loan and lease charge-offs for the third quarter of 2022 were comprised of charge-offs of \$2.9 million partially offset by recoveries of \$1.7 million.
 - O Compared to the prior quarter, net loan and lease charge-offs increased by \$0.5 million or 1 basis point annualized on total average loans and leases outstanding.
 - O Compared to the same quarter of 2021, net loan and lease charge-offs decreased by \$0.05 million or 1 basis point annualized on total average loans and leases outstanding.
- The allowance for credit losses on loans and leases was \$146.4 million at September 30, 2022, a decrease of \$2.1 million from June 30, 2022 and a decrease of \$21.5 million from September 30, 2021. The ratio of the allowance for credit losses to total loans and leases outstanding was 1.10% at the end of the quarter, down 5 basis points from the end of the prior quarter and down 29 basis points from the end of the same quarter of 2021.

Balance Sheet

- Total assets were \$23.1 billion at September 30, 2022, a decrease of 0.4% from June 30, 2022 and an increase of 0.7% from September 30, 2021.
- The investment securities portfolio was \$7.9 billion at September 30, 2022, a decrease of 4.7% from June 30, 2022 and a decrease of 14.8% from September 30, 2021.
 - O During the third quarter, the Company transferred investment securities with total fair value of approximately \$1.3 billion from available-for-sale to held-to-maturity.
 - o The investment portfolio remains largely comprised of securities issued by U.S. government agencies and U.S. government-sponsored enterprises.
- Total loans and leases were \$13.3 billion at September 30, 2022, an increase of 2.9% from June 30, 2022 and an increase of 10.3% from September 30, 2021.
 - O Total loans and leases excluding PPP loans were \$13.3 billion at September 30, 2022, an increase of 2.9% from June 30, 2022 and an increase of 12.7% from September 30, 2021.
- Total deposits were \$20.9 billion at September 30, 2022, a decrease of 0.7% from June 30, 2022 and an increase of 1.9% from September 30, 2021.

Capital and Dividends

- The Tier 1 Capital Ratio was 12.72% at September 30, 2022 compared with 13.01% at June 30, 2022 and 13.47% at September 30, 2021.
- The Tier 1 Leverage Ratio was 7.28% at September 30, 2022 compared with 7.29% at June 30, 2022 and 7.10% at September 30, 2021.
- The Company repurchased 187.5 thousand shares of common stock at a total cost of \$15.0 million under its share repurchase program in the third quarter of 2022 at an average cost of \$79.84 per share repurchased.
 - Total remaining buyback authority under the share repurchase program was \$50.9 million at September 30, 2022.
- The Company's Board of Directors declared a quarterly cash dividend of \$0.70 per share on the Company's outstanding common shares. The dividend will be payable on December 14, 2022 to shareholders of record at the close of business on November 30, 2022.
- On October 4, 2022, the Board of Directors declared the quarterly dividend payment of \$10.94 per share, equivalent to \$0.2735 per depositary share, on its preferred stock. The depositary shares representing the Series A Preferred Stock are traded on the NYSE under the symbol "BOH.PRA." The dividend will be payable on November 1, 2022 to shareholders of record of the preferred stock at the close of business on October 17, 2022.

Conference Call Information

The Company will review its third quarter financial results today at 8:00 a.m. Hawaii Time (2:00 p.m. Eastern Time). The live call, including a slide presentation, will be accessible on the investor relations link of Bank of Hawai'i Corporation's website, www.boh.com.

- The webcast can be accessed via the link below: https://register.vevent.com/register/BIb16c1a66caad46fe8057fb079c9fe595.
- A replay of the conference call will be available for one year beginning approximately 11:00 a.m. Hawaii Time on Monday, October 24, 2022. The replay will be accessible via the same link. In addition, the replay will be available on the Company's website, www.boh.com.

Forward-Looking Statements

This news release, and other statements made by the Company in connection with it may contain "forward-looking statements" (as defined in the Private Securities Litigation Reform Act of 1995) that involve risks and uncertainties that could cause results to be materially different from expectations. Forecasts of our financial results and condition, expectations for our operations and business prospects, and our assumptions used in those forecasts and expectations are examples of certain of these forward-looking statements. Do not unduly rely on forward-looking statements. Actual results might differ significantly from our forecasts and expectations because of a variety of factors. More information about these factors is contained in Bank of Hawai'i Corporation's Annual Report on Form 10-K for the year ended December 31, 2021 and its Form 10-Q for the fiscal quarters ended March 31, 2022 and June 30, 2022, which were filed with the U.S. Securities and Exchange Commission. These forward-looking statements are not guarantees of future performance and speak only as of the date made, and, except as required by law, the Company undertakes no obligation to update or revise any forward-looking statements to reflect subsequent events, new information or future circumstances.

Bank of Hawai'i Corporation is an independent regional financial services company serving businesses, consumers, and governments in Hawaii and the West Pacific. The Company's principal subsidiary, Bank of Hawai'i, was founded in 1897. For more information about Bank of Hawai'i Corporation, see the Company's web site, www.boh.com. Bank of Hawai'i Corporation is a trade name of Bank of Hawaii Corporation.

Financial Highlights Table 1

			Three	Months Ende	ed			Nine M	Ionths I	Ended
	Se	eptember 30,		June 30,		September 30,		Septe	mber 30	0,
(dollars in thousands, except per share amounts)		2022		2022		2021		2022		2021
For the Period:										
Operating Results										
Net Interest Income	\$	141,655	\$	132,902	\$	126,819	\$	399,820	\$	370,902
Provision for Credit Losses		-		(2,500))	(10,400))	(8,000)		(40,800)
Total Noninterest Income		30,660		42,158		41,378		116,369		128,779
Total Noninterest Expense		105,749		102,939		96,519		312,562		291,911
Pre-Provision Net Revenue		66,566		72,121		71,678		203,627		207,770
Net Income		52,801		56,862		62,053		164,497		189,535
Net Income Available to Common Shareholders		50,832		54,893		61,047		158,590		188,529
Basic Earnings Per Common Share		1.28		1.38		1.53		4.00		4.73
Diluted Earnings Per Common Share		1.28		1.38		1.52		3.98		4.70
Dividends Declared Per Common Share		0.70		0.70		0.70		2.10		2.04
Performance Ratios										
Return on Average Assets		0.91	%	1.00	%	1.07	%	0.96	%	1.15 %
Return on Average Shareholders' Equity		15.31		16.40		15.41		15.25		17.31
Return on Average Common Equity		16.98		18.19		17.08		16.81		18.10
Efficiency Ratio 1		61.37		58.80		57.38		60.55		58.42
Net Interest Margin ²		2.60		2.47		2.32		2.47		2.37
Dividend Payout Ratio ³		54.69		50.72		45.75		52.50		43.13
Average Shareholders' Equity to Average Assets		5.91		6.08		6.95		6.28		6.63
Average Balances										
Average Loans and Leases	\$	13,126,717	\$	12,700,825	9	11,958,321	\$	12,709,045	\$	12,002,426
Average Assets		23,135,820		22,891,262		22,993,036		22,959,246		22,079,174
Average Deposits		20,863,681		20,569,363		20,473,777		20,621,310		19,619,053
Average Shareholders' Equity		1,367,946		1,390,653		1,598,076		1,441,706		1,463,566
Per Share of Common Stock										
Book Value 4	\$	27.55	\$	29.09	\$	35.16	\$	27.55	\$	35.16
Tangible Book Value		26.76		28.30		34.38		26.76		34.38
Market Value										
Closing		76.12		74.40		82.17		76.12		82.17
High		85.45		84.93		87.12		92.38		99.10
Low		70.89		70.97		75.68		70.89		75.65
			Se	eptember 30,		June 30,		December 31,	Se	eptember 30,
				2022		2022		2021		2021
As of Period End: Balance Sheet Totals										
Loans and Leases			\$	13,321,606	\$	12,951,573	\$	12,259,076	\$	12,072,750
Total Assets			Ψ	23,134,040	4	23,232,699	Ψ	22,784,941	Ψ	22,965,383
Total Deposits				20,888,773		21,025,681		20,360,108		20,493,678
Other Debt				10,319		10,343		10,391		10,414
Total Shareholders' Equity				1,282,384		1,348,746		1,611,611		1,597,109
				-,,		-,,		2,022,022		-,,
Asset Quality			6	12.060	a	15.402	•	10.066	6	20.620
Non-Performing Assets			\$	13,868	\$		\$		\$	20,620
Allowance for Credit Losses - Loans and Leases Allowance to Loans and Leases Outstanding 5				146,436 1.10		148,512 1.15	%	157,821 1.29	%	167,920 1.39 %
Capital Ratios ⁶				1.10		1.13		1.27	-	1.0,5 70
Common Equity Tier 1 Capital Ratio				11.42	%	11.66	%	12.12	%	12.02 %
Tier 1 Capital Ratio				12.72	, 3	13.01	, ,	13.56	. •	13.47
Total Capital Ratio				13.82		14.14		14.81		14.72
Tier 1 Leverage Ratio				7.28		7.29		7.32		7.10
Total Shareholders' Equity to Total Assets				5.54		5.81		7.07		6.95
Tangible Common Equity to Tangible Assets ⁷				4.64		4.90		6.15		6.04
Tangible Common Equity to Risk-Weighted Assets ⁷				7.97		8.72		11.44		11.46
Non-Financial Data										
Full-Time Equivalent Employees				2,115		2,114		2,056		2,049
Branches				51		54		54		54
ATMs				316		310		307		303

¹ Efficiency ratio is defined as noninterest expense divided by total revenue (net interest income and total noninterest income).

 $^{^2}$ Net interest margin is defined as net interest income, on a taxable-equivalent basis, as a percentage of average earning assets.

³ Dividend payout ratio is defined as dividends declared per common share divided by basic earnings per common share.

 $^{^4\,}$ Book Value was revised from \$35.30 for the three months ended and nine months ended September 30, 2021.

 $^{^{\, 5} \,}$ The numerator comprises the Allowance for Credit Losses - Loans and Leases.

 $^{^{\}rm 6}\,$ Regulatory capital ratios as of September 30, 2022 are preliminary.

 $^{^{7}\} Tangible\ common\ equity\ to\ tangible\ assets\ and\ tangible\ common\ equity\ to\ risk-weighted\ assets\ are\ Non-GAAP\ financial\ measures.$

Tangible common equity is defined by the Company as common shareholders' equity minus goodwill.

See Table 2 "Reconciliation of Non-GAAP Financial Measures"

Reconciliation of Non-GAAP Financial Measures

Table 2

	Se	eptember 30,	June 30,	-	December 31,	S	September 30,
(dollars in thousands)		2022	2022		2021		2021
Total Shareholders' Equity	\$	1,282,384	\$ 1,348,746	\$	1,611,611	\$	1,597,109
Less: Preferred Stock		180,000	180,000		180,000		180,000
Goodwill		31,517	31,517		31,517		31,517
Tangible Common Equity	\$	1,070,867	\$ 1,137,229	\$	1,400,094	\$	1,385,592
Total Assets		23,134,040	23,232,699		22,784,941		22,965,383
Less: Goodwill		31,517	31,517		31,517		31,517
Tangible Assets	\$	23,102,523	\$ 23,201,182	\$	22,753,424	\$	22,933,866
Risk-Weighted Assets, determined in accordance							
with prescribed regulatory requirements ¹	\$	13,428,188	\$ 13,038,852	\$	12,236,805	\$	12,093,010
Total Shareholders' Equity to Total Assets		5.54%	5.81%		7.07%		6.95%
Tangible Common Equity to Tangible Assets (Non-GAAP)		4.64%	4.90%		6.15%		6.04%
Tier 1 Capital Ratio ¹		12.72%	13.01%		13.56%		13.47%
Tangible Common Equity to Risk-Weighted Assets (Non-GAAP) 1		7.97%	8.72%		11.44%		11.46%

¹ Regulatory capital ratios as of September 30, 2022 are preliminary.

		Т	Three Months Ended			Nine Months Ended				
	Se	ptember 30,		June 30,	S	September 30,		Septem	ber	30,
(dollars in thousands, except per share amounts)		2022		2022		2021		2022		2021
Interest Income										
Interest and Fees on Loans and Leases	\$	115,013	\$	101,663	\$	100,570	\$	311,115	\$	300,763
Income on Investment Securities										
Available-for-Sale		16,995		17,984		16,396		52,079		48,700
Held-to-Maturity		20,243		18,838		16,754		57,782		43,630
Deposits		10		5		2		19		9
Funds Sold		2,335		719		382		3,181		779
Other		322		353		159		877		526
Total Interest Income		154,918		139,562		134,263		425,053		394,407
Interest Expense										
Deposits		10,296		3,535		3,837		16,184		12,318
Securities Sold Under Agreements to Repurchase		2,745		2,794		3,423		8,311		10,426
Funds Purchased		40		57		-		99		1
Short-Term Borrowings		-		92		-		92		-
Other Debt		182		182		184		547		760
Total Interest Expense		13,263		6,660		7,444		25,233		23,505
Net Interest Income		141,655		132,902		126,819		399,820		370,902
Provision for Credit Losses		-		(2,500)		(10,400)		(8,000)		(40,800)
Net Interest Income After Provision for Credit Losses		141,655		135,402		137,219		407,820		411,702
Noninterest Income		<u> </u>		<u> </u>		,				
Trust and Asset Management		10,418		11,457		11,415		33,151		34,375
Mortgage Banking		1,002		1,247		3,136		4,989		12,056
Service Charges on Deposit Accounts		7,526		7,309		6,510		22,107		18,703
Fees, Exchange, and Other Service Charges		13,863		14,193		13,604		41,008		41,018
Investment Securities Losses, Net		(2,147)		(1,295)		(1,259)		(4,987)		(39)
Annuity and Insurance		1,034		870		735		2,695		2,348
Bank-Owned Life Insurance		2,486		2,658		1,897		7,493		5,877
Other		(3,522)		5,719		5,340		9,913		14,441
Total Noninterest Income		30,660		42,158		41,378		116,369		128,779
Noninterest Expense		30,000		42,136		41,376		110,309		120,779
Salaries and Benefits		59,938		57,769		56,447		177,631		168.859
Net Occupancy		10,186		9,930		3,079		29,942		17,216
Net Equipment		9,736		9,543		8,924		28,432		26,598
		•				•				
Data Processing		4,616		4,607		4,722		13,783		15,601
Professional Fees		3,799		3,542		2,948		10,599		9,468
FDIC Insurance		1,680		1,590		1,594		4,772		4,917
Other		15,794		15,958		18,805		47,403		49,252
Total Noninterest Expense		105,749		102,939		96,519		312,562		291,911
Income Before Provision for Income Taxes		66,566		74,621		82,078		211,627		248,570
Provision for Income Taxes Net Income	\$	13,765	\$	17,759	\$	20,025	\$	47,130	\$	59,035
	Ф	52,801	Ф	56,862	Ф	62,053	Þ	164,497	Ф	189,535
Preferred Stock Dividends Not Income Available to Common Shareholders	•	1,969	¢.	1,969	¢	1,006	•	5,908	¢	1,006
Net Income Available to Common Shareholders	\$	50,832	\$	54,893	\$		\$	158,589	\$	188,529
Basic Earnings Per Common Share	\$	1.28	\$	1.38	\$	1.53	\$	4.00	\$	4.73
Diluted Earnings Per Common Share	\$	1.28	\$		\$	1.52	\$		\$	4.70
Dividends Declared Per Common Share	\$	0.70	\$	0.70	\$	0.70	\$		\$	2.04
Basic Weighted Average Common Shares		39,567,047		39,693,593		39,881,437		39,670,409		39,870,450
Diluted Weighted Average Common Shares		39,758,209		39,842,608		40,080,919		39,848,795		40,088,899

Consolidated Statements of Comprehensive Income (Loss)

		Т	hre	e Months Ende	Nine Months Ended					
	Se	September 30,		June 30,	e 30, September 30,		September 30,			30,
(dollars in thousands)		2022		2022		2021	2022			2021
Net Income	\$	52,801	\$	56,862	\$	62,053	\$	164,497	\$	189,535
Other Comprehensive Loss, Net of Tax:										
Net Unrealized Losses on Investment Securities		(79,600)		(122,647)		(7,541)		(382,371)		(57,714)
Defined Benefit Plans		354		352		441		1,059		1,324
Other Comprehensive Loss		(79,246)		(122,295)		(7,100)		(381,312)		(56,390)
Comprehensive Income (Loss)	\$	(26,445)	\$	(65,433)	\$	54,953	\$	(216,815)	\$	133,145

Table 4

	Se	•		June 30,	D	ecember 31,	•	
(dollars in thousands)		2022		2022		2021		2021
Assets								
Interest-Bearing Deposits in Other Banks	\$	5,429	\$	2,264	\$	2,571	\$	2,188
Funds Sold		402,714		576,430		361,536		422,063
Investment Securities								
Available-for-Sale		2,424,608		3,955,476		4,276,056		4,353,520
Held-to-Maturity (Fair Value of \$4,668,074; \$3,823,739; \$4,646,619; and \$4,895,763)		5,461,160		4,321,693		4,694,780		4,899,880
Loans Held for Sale		418		4,514		26,746		21,965
Loans and Leases		13,321,606		12,951,573		12,259,076		12,072,750
Allowance for Credit Losses		(146,436)		(148,512)		(157,821)		(167,920)
Net Loans and Leases		13,175,170		12,803,061		12,101,255		11,904,830
Total Earning Assets		21,469,499		21,663,438		21,462,944		21,604,446
Cash and Due from Banks		247,506		260,672		196,327		231,711
Premises and Equipment, Net		208,251		202,063		199,393		199,144
Operating Lease Right-of-Use Assets		94,613		91,901		95,621		97,007
Accrued Interest Receivable		50,143		47,141		45,242		46,751
Foreclosed Real Estate		1,040		2,332		2,332		2,332
Mortgage Servicing Rights		23,104		23,540		22,251		22,099
Goodwill		31,517		31,517		31,517		31,517
Bank-Owned Life Insurance		451,407		448,925		344,587		293,230
Other Assets		556,960		461,170		384,727		437,146
Total Assets	\$	23,134,040	\$	23,232,699	\$	22,784,941	\$	22,965,383
Liabilities								
Deposits								
Noninterest-Bearing Demand	\$	7,300,157	\$	7,374,055	\$	7,275,287	\$	7,111,693
Interest-Bearing Demand		4,399,625		4,339,520		4,628,567		4,768,725
Savings		7,954,006		8,054,899		7,456,165		7,540,345
Time		1,234,985		1,257,207		1,000,089		1,072,915
Total Deposits		20,888,773		21,025,681		20,360,108		20,493,678
Securities Sold Under Agreements to Repurchase		425,490		425,490		450,490		450,490
Other Debt		10,319		10,343		10,391		10,414
Operating Lease Liabilities		102,705		99,722		103,210		104,452
Retirement Benefits Payable		37,053		37,532		38,494		49,802
Accrued Interest Payable		3,405		2,545		2,499		3,415
Taxes Payable		13,527		10,607		11,901		9,815
Other Liabilities		370,384		272,033		196,237		246,208
Total Liabilities		21,851,656		21,883,953		21,173,330		21,368,274
Shareholders' Equity								
Preferred Stock (\$.01 par value; authorized 180,000 shares;								
issued / outstanding: September 30, 2022; June 30, 2022; December 31, 2021;		180,000		180,000		180,000		180,000
and September 30, 2021 - 180,000)								
Common Stock (\$.01 par value; authorized 500,000,000 shares;								
issued / outstanding: September 30, 2022 - 58,728,796 / 40,011,473;								
June 30, 2022 - 58,727,909 / 40,182,659; December 31, 2021 - 58,554,669 / 40,253,193;		582		582		581		580
and September 30, 2021 - 58,559,089 / 40,305,801)								
Capital Surplus		615,985		611,694		602,508		598,341
Accumulated Other Comprehensive Loss		(447,694)		(368,448)		(66,382)		(48,568)
Retained Earnings		2,024,641		2,002,005		1,950,375		1,916,861
Treasury Stock, at Cost (Shares: September 30, 2022 - 18,717,323; June 30, 2022 - 18,545,250;		_,,,,		_,,		-,0,070		-, 0,001
December 31, 2021 - 18,301,476; and September 30, 2021 - 18,253,288)		(1,091,130)		(1,077,087)		(1,055,471)		(1,050,105)
Total Shareholders' Equity		1,282,384		1,348,746		1,611,611		1,597,109
Total Liabilities and Shareholders' Equity	\$	23,134,040	\$	23,232,699	\$	22,784,941	\$	22,965,383
The second secon	4	- ,,0 .0	-	- ,,,	+	,		,. 52,500

					Ac	ccumulated			
						Other			
						Compre-			
	Preferred		Common			hensive			
	Shares	Preferred	Shares	Common	Capital	Income	Retained	Treasury	
(dollars in thousands)	Outstanding	Stock	Outstanding	Stock	Surplus	(Loss)	Earnings	Stock	Total
Balance as of December 31, 2021	180,000	\$ 180,000	40,253,193 \$	581 \$	602,508 \$	(66,382) \$	1,950,375	\$ (1,055,471) \$	1,611,611
Net Income	-	-	-	-	-	-	164,497	-	164,497
Other Comprehensive Loss	-	-	-	-	-	(381,312)	-	-	(381,312)
Share-Based Compensation	-	-	-	-	11,947	-	-	-	11,947
Common Stock Issued under Purchase and									
Equity Compensation Plans	-	-	247,966	1	1,530	-	256	3,889	5,676
Common Stock Repurchased	-	-	(489,686)	-	-	-	-	(39,548)	(39,548)
Cash Dividends Declared Common Stock									
(\$2.10 per share)	-	-	-	-	-	-	(84,579)	-	(84,579)
Cash Dividends Declared Preferred Stock	-	-	-	-	-	-	(5,908)	-	(5,908)
Balance as of September 30, 2022	180,000	180,000	40,011,473 \$	582 \$	615,985 \$	(447,694) \$	2,024,641	\$ (1,091,130) \$	1,282,384
Balance as of December 31, 2020	- 5	-	40,119,312 \$	580 \$	591,360 \$	7,822 \$	1,811,979	\$ (1,037,234) \$	1,374,507
Net Income	-	-	-	-	-	-	189,535	-	189,535
Other Comprehensive Loss	-	-	-	-	-	(56,390)	-	-	(56,390)
Share-Based Compensation	-	-	-	-	9,658	-	-	-	9,658
Preferred Stock Issued, Net	180,000	180,000	-	-	(4,513)	-	-	-	175,487
Common Stock Issued under Purchase and									
Equity Compensation Plans	-	-	466,265	-	1,836	-	(1,218)	10,541	11,159
Common Stock Repurchased	-	-	(279,776)	-	-	-	-	(23,412)	(23,412)
Cash Dividends Declared Common Stock									
(\$2.04 per share)	-	-	-	-	-	-	(82,429)	-	(82,429)
Cash Dividends Declared Preferred Stock	-	-	-	-	-	-	(1,006)	-	(1,006)
Balance as of September 30, 2021	180,000	180,000	40,305,801 \$	580 \$	598,341 \$	(48,568) \$	1,916,861	\$ (1,050,105) \$	1,597,109

		Months Ended	1			e Months En	led		Three	ì	
	Average	Income/	Yield/	_	Average	Income/	Yield		Average	ember 30, 2021 Income/	Yield/
(dollars in millions)	Balance	Expense ²	Rate		Balance	Expense			Balance	Expense ²	Rate
Earning Assets											
Interest-Bearing Deposits in Other Banks	\$ 2.9	\$ -	1.32	% \$	3.5	\$ -	0.59	%	\$ 3.2	\$ -	0.23 %
Funds Sold	411.8	2.3	2.22		273.5	C	.7 1.04	ļ	999.5	0.4	0.15
Investment Securities											
Available-for-Sale											
Taxable	3,481.9	17.0	1.95		4,123.1	18	.0 1.74	1	4,454.9	16.3	1.46
Non-Taxable	2.5	-	1.56		2.9	-	1.99)	10.1	0.1	4.34
Held-to-Maturity											
Taxable	4,645.7	20.1	1.73		4,377.0	18	.7 1.71		4,294.6	16.5	1.53
Non-Taxable	35.6	0.2	2.10		35.7	C	.2 2.10)	64.8	0.4	2.37
Total Investment Securities	8,165.7	37.3	1.82		8,538.7	36	.9 1.73	3	8,824.4	33.3	1.51
Loans Held for Sale	4.3	0.1	4.46		6.3	C	.1 4.06	5	24.6	0.2	2.80
Loans and Leases ³											
Commercial and Industrial	1,353.8	12.5	3.66		1,330.0	ç	.9 2.99)	1,252.8	9.1	2.88
Paycheck Protection Program	28.0	0.2	3.02		38.7	C	.5 5.26	6	392.0	7.9	7.98
Commercial Mortgage	3,530.9	33.3	3.74		3,357.2	26	.2 3.13	3	2,952.7	21.9	2.94
Construction	233.0	2.8	4.81		222.6	2	.4 4.39)	289.9	2.5	3.38
Commercial Lease Financing	89.1	0.4	1.58		94.2	C	.3 1.44	ļ	109.3	0.4	1.58
Residential Mortgage	4,526.6	37.4	3.30		4,445.7	36	.4 3.26	5	4,253.2	34.8	3.27
Home Equity	2,144.8	16.4	3.04		2,032.9	14	.4 2.85	5	1,621.4	12.2	2.97
Automobile	795.5	6.4	3.19		759.1	6	.1 3.20)	718.7	6.2	3.41
Other ⁴	425.0	5.9	5.48		420.4	5	.6 5.38		368.3	5.7	6.16
Total Loans and Leases	13,126.7	115.3	3.49		12,700.8	101			11,958.3	100.7	3.35
Other	36.9	0.3	3.49		38.2	C	.3 3.70)	31.5	0.2	2.02
Total Earning Assets	21,748.3	155.3	2.84		21,561.0	139	.8 2.60)	21,841.5	134.8	2.45
Cash and Due from Banks	233.5				238.4				252.2		
Other Assets	1,154.0				1,091.9				899.3		
Total Assets	\$ 23,135.8			\$	22,891.3				\$ 22,993.0		
						=					
Interest-Bearing Liabilities											
Interest-Bearing Deposits											
Demand	\$ 4,286.0	1.4	0.13	\$	4,442.2	C	.7 0.06	5	\$ 4,707.1	0.7	0.06
Savings	7,962.0	6.6	0.33		7,692.8	1	.9 0.10)	7,687.0	1.8	0.09
Time	1,146.9	2.3	0.79		950.4	C	.9 0.40		1,267.0	1.4	0.44
Total Interest-Bearing Deposits	13,394.9	10.3	0.30		13,085.4	3	.5 0.11		13,661.1	3.9	0.11
Short-Term Borrowings	4.9	0.1	3.17		59.8		.1 0.98		-	-	-
Securities Sold Under Agreements to Repurchase	425.5	2.7	2.52		447.7		.8 2.47		547.8	3.4	2.45
Other Debt	10.3	0.2	7.05		10.4		.3 7.05		10.4	0.2	7.04
Total Interest-Bearing Liabilities	13,835.6	13.3	0.38		13,603.3		.7 0.20		14,219.3	7.5	0.21
Net Interest Income	12,023.0	\$ 142.0			12,500.0	\$ 133			- 1,217.0	\$ 127.3	
Interest Rate Spread			2.46	%			_) %			= 2.24 %
Net Interest Margin			2.60					7 %			2.32 %
Noninterest-Bearing Demand Deposits	7,468.8		2.00	, ,	7,484.0		2.77	,0	6,812.7		2.32
Other Liabilities	463.5				413.3				362.9		
Shareholders' Equity	1,367.9				1,390.7				1,598.1		
Total Liabilities and Shareholders' Equity	\$ 23,135.8			\$	22,891.3				\$ 22,993.0	-	

 $^{^{1}\,}$ Due to rounding, the amounts presented in this table may not tie to other amounts presented elsewhere in this report.

² Interest income includes taxable-equivalent basis adjustments, based upon a federal statutory tax rate of 21%, of \$343,000, \$221,000, and \$315,000 for the three months ended September 30, 2022, June 30, 2022, and September 30, 2021, respectively.

³ Non-performing loans and leases are included in the respective average loan and lease balances. Income, if any, on such loans and leases is recognized on a cash basis.

⁴ Comprised of other consumer revolving credit, installment, and consumer lease financing.

		ne Months Ende		Nine Months Ended					
		eptember 30, 202		•	eptember 30, 202	-			
(1.11) · · · · · · · · · · · · · · · · · ·	Average	Income/ Expense ²	Yield/	Average	Income/ Expense ²	Yield/			
(dollars in millions)	Balance	Expense	Rate	Balance	Expense	Rate			
Earning Assets	0 22		0.76.0	/		0.44.0/			
Interest-Bearing Deposits in Other Banks	\$ 3.3	\$ -	0.76 %		\$ -	0.44 %			
Funds Sold	308.6	3.2	1.36	833.7	0.8	0.12			
Investment Securities									
Available-for-Sale	2.000.2	52.0	1.74	4.252.0	40.4	1.50			
Taxable	3,998.2	52.0	1.74	4,252.9	48.4	1.52			
Non-Taxable	2.8	-	1.84	11.5	0.4	4.29			
Held-to-Maturity			4.60		40.0				
Taxable	4,530.4	57.4	1.69	3,728.9	42.9	1.53			
Non-Taxable	35.7	0.6	2.10	48.2	0.9	2.46			
Total Investment Securities	8,567.1	110.0	1.71	8,041.5	92.6	1.54			
Loans Held for Sale	8.1	0.2	3.43	25.5	0.5	2.81			
Loans and Leases ³									
Commercial and Industrial	1,339.0	31.4	3.13	1,281.0	28.1	2.94			
Paycheck Protection Program	51.7	2.5	6.59	545.9	20.0	4.90			
Commercial Mortgage	3,350.3	81.3	3.25	2,894.5	64.5	2.98			
Construction	227.7	7.3	4.30	280.0	7.3	3.51			
Commercial Lease Financing	94.0	1.0	1.49	107.1	1.2	1.52			
Residential Mortgage	4,439.1	108.6	3.26	4,211.8	106.2	3.36			
Home Equity	2,026.5	44.1	2.91	1,596.4	36.9	3.09			
Automobile	764.2	18.4	3.21	712.5	18.4	3.46			
Other ⁴	416.5	17.0	5.44	373.2	18.1	6.48			
Total Loans and Leases	12,709.0	311.6	3.27	12,002.4	300.7	3.35			
Other	37.2	0.9	3.14	32.4	0.5	2.17			
Total Earning Assets	21,633.3	425.9	2.63	20,938.4	395.1	2.52			
Cash and Due from Banks	235.0			259.6					
Other Assets	1,090.9			881.2	_				
Total Assets	\$ 22,959.2			\$ 22,079.2					
Interest-Bearing Liabilities									
Interest-Bearing Deposits									
Demand	\$ 4,459.9	2.6	0.08	\$ 4,450.6	2.0	0.06			
Savings	7,733.3	9.5	0.16	7,414.6	5.0	0.09			
Time	1,023.6	4.1	0.53	1,437.1	5.3	0.49			
Total Interest-Bearing Deposits	13,216.8	16.2	0.16	13,302.3	12.3	0.12			
Short-Term Borrowings	23.9	0.2	1.05	0.8	-	0.09			
Securities Sold Under Agreements to Repurchase	441.1	8.3	2.48	572.7	10.4	2.40			
Other Debt	10.3	0.6	7.05	33.5	0.8	3.03			
Total Interest-Bearing Liabilities	13,692.1	25.3	0.25	13,909.3	23.5	0.22			
Net Interest Income		\$ 400.6			\$ 371.6				
Interest Rate Spread			2.38	%		2.30 %			
Net Interest Margin			2.47	%		2.37 %			
Noninterest-Bearing Demand Deposits	7,404.5			6,316.8					
Other Liabilities	420.9			389.5					
Shareholders' Equity	1,441.7			1,463.6					
Total Liabilities and Shareholders' Equity	\$ 22,959.2			\$ 22,079.2					

 $^{^{1}\,}$ Due to rounding, the amounts presented in this table may not tie to other amounts presented elsewhere in this report.

Interest income includes taxable-equivalent basis adjustments, based upon a federal statutory tax rate of 21%, of \$818,000 and \$836,000 for nine months ended September 30, 2022 and September 30, 2021, respectively.

³ Non-performing loans and leases are included in the respective average loan and lease balances. Income, if any, on such loans and leases is recognized on a cash basis.

 $^{^{\}rm 4}\,$ Comprised of other consumer revolving credit, installment, and consumer lease financing.

	Three	Three Months Ended September 30, 2022					
		Compa	red to June 30, 2	022			
(dollars in millions)	Volum	e ¹	Rate 1	Total			
Change in Interest Income:							
Funds Sold	\$	0.5 \$	1.1	\$ 1.6			
Investment Securities							
Available-for-Sale							
Taxable		(3.0)	2.0	(1.0)			
Held-to-Maturity							
Taxable		1.2	0.2	1.4			
Total Investment Securities		(1.8)	2.2	0.4			
Loans and Leases							
Commercial and Industrial		0.2	2.4	2.6			
Paycheck Protection Program		(0.1)	(0.2)	(0.3)			
Commercial Mortgage		1.5	5.6	7.1			
Construction		0.1	0.3	0.4			
Commercial Lease Financing		0.1	-	0.1			
Residential Mortgage		0.6	0.4	1.0			
Home Equity		0.9	1.1	2.0			
Automobile		0.3	-	0.3			
Other ²		0.1	0.2	0.3			
Total Loans and Leases		3.7	9.8	13.5			
Total Change in Interest Income		2.4	13.1	15.5			
Change in Interest Expense:							
Interest-Bearing Deposits							
Demand		-	0.7	0.7			
Savings		0.1	4.6	4.7			
Time		0.2	1.2	1.4			
Total Interest-Bearing Deposits		0.3	6.5	6.8			
Short-Term Borrowings		(0.2)	0.2	-			
Securities Sold Under Agreements to Repurchase		(0.2)	0.1	(0.1)			
Other Debt		-	(0.1)	(0.1)			
Total Change in Interest Expense		(0.1)	6.7	6.6			
Change in Net Interest Income	\$	2.5 \$	6.4	\$ 8.9			

¹ The change in interest income and expense not solely due to changes in volume or rate has been allocated on a pro-rata basis to the volume and rate columns.

² Comprised of other consumer revolving credit, installment, and consumer lease financing.

	Three Month	Three Months Ended September 30, 2022							
	Compare	ed to September 30,	2021						
(dollars in millions)	$\mathbf{Volume}\ ^{1}$	Rate 1	Total						
Change in Interest Income:									
Funds Sold	\$ (0.4)	\$ 2.3 \$	1.9						
Investment Securities									
Available-for-Sale									
Taxable	(4.0)	4.7	0.7						
Non-Taxable	(0.1)	-	(0.1)						
Held-to-Maturity									
Taxable	1.4	2.2	3.6						
Non-Taxable	(0.2)	-	(0.2)						
Total Investment Securities	(2.9)	6.9	4.0						
Loans Held for Sale	(0.2)	0.1	(0.1)						
Loans and Leases									
Commercial and Industrial	0.8	2.6	3.4						
Paycheck Protection Program	(4.6)	(3.1)	(7.7)						
Commercial Mortgage	4.8	6.6	11.4						
Construction	(0.6)	0.9	0.3						
Commercial Lease Financing	(0.1)	0.1	-						
Residential Mortgage	2.3	0.3	2.6						
Home Equity	4.0	0.2	4.2						
Automobile	0.6	(0.4)	0.2						
Other ²	0.9	(0.7)	0.2						
Total Loans and Leases	8.1	6.5	14.6						
Other	-	0.1	0.1						
Total Change in Interest Income	4.6	15.9	20.5						
Change in Interest Expense:									
Interest-Bearing Deposits									
Demand	(0.1)	0.8	0.7						
Savings	0.1	4.7	4.8						
Time	(0.1)	1.0	0.9						
Total Interest-Bearing Deposits	(0.1)	6.5	6.4						
Short-Term Borrowings	0.1	-	0.1						
Securities Sold Under Agreements to Repurchase	(0.8)	0.1	(0.7)						
Total Change in Interest Expense	(0.8)	6.6	5.8						
Change in Net Interest Income	\$ 5.4	\$ 9.3 \$	14.7						
Change in 1100 interest income	ψ J. 1	y 7.5 \$	17./						

¹ The change in interest income and expense not solely due to changes in volume or rate has been allocated on a pro-rata basis to the volume and rate columns.

² Comprised of other consumer revolving credit, installment, and consumer lease financing.

Analysis of Change in Net Interest Income - Taxable-Equivalent Basis

]	Nine Months Ended September 30, 2022								
		Compared	to September 30,	2021						
(dollars in millions)	V	olume 1	Rate 1	Total						
Change in Interest Income:										
Funds Sold	\$	(0.8) \$	3.2 \$	2.4						
Investment Securities										
Available-for-Sale										
Taxable		(3.0)	6.6	3.6						
Non-Taxable		(0.3)	(0.1)	(0.4)						
Held-to-Maturity										
Taxable		9.9	4.6	14.5						
Non-Taxable		(0.2)	(0.1)	(0.3)						
Total Investment Securities		6.4	11.0	17.4						
Loans Held for Sale		(0.4)	0.1	(0.3)						
Loans and Leases										
Commercial and Industrial		1.3	2.0	3.3						
Paycheck Protection Program		(22.6)	5.1	(17.5)						
Commercial Mortgage		10.8	6.0	16.8						
Construction		(1.5)	1.5	-						
Commercial Lease Financing		(0.1)	(0.1)	(0.2)						
Residential Mortgage		5.7	(3.3)	2.4						
Home Equity		9.4	(2.2)	7.2						
Automobile		1.3	(1.3)	-						
Other ²		2.0	(3.1)	(1.1)						
Total Loans and Leases		6.3	4.6	10.9						
Other		0.1	0.3	0.4						
Total Change in Interest Income		11.6	19.2	30.8						
Change in Interest Expense:										
Interest-Bearing Deposits										
Demand		-	0.6	0.6						
Savings		0.2	4.3	4.5						
Time		(1.6)	0.4	(1.2)						
Total Interest-Bearing Deposits		(1.4)	5.3	3.9						
Short-Term Borrowings		0.2	-	0.2						
Securities Sold Under Agreements to Repurchase		(2.5)	0.4	(2.1)						
Other Debt		(0.8)	0.6	(0.2)						
Total Change in Interest Expense		(4.5)	6.3	1.8						
	•	161 ^	400	20.0						
Change in Net Interest Income	\$	16.1 \$	12.9 \$	29.0						

¹ The change in interest income and expense not solely due to changes in volume or rate has been allocated on a pro-rata basis to the volume and rate columns.

² Comprised of other consumer revolving credit, installment, and consumer lease financing.

Salaries and Benefits

Table 9

			Three M		Nine Months Ended				
	Sept	tember 30,	Jı	ıne 30,	S	September 30,		Septem	ber 30,
(dollars in thousands)		2022		2022		2021		2022	2021
Salaries	\$	37,792	\$	36,721	\$	34,676	\$	109,445	\$ 99,658
Incentive Compensation		5,885		6,073		4,677		18,069	15,763
Share-Based Compensation		3,558		3,962		3,335		11,319	9,093
Commission Expense		1,005		1,232		1,772		3,878	6,807
Retirement and Other Benefits		4,448		4,036		4,746		13,177	15,552
Payroll Taxes		2,826		3,034		2,825		10,804	9,819
Medical, Dental, and Life Insurance		2,605		2,591		3,222		8,430	8,850
Separation Expense		1,819		120		1,194		2,509	3,317
Total Salaries and Benefits	\$	59,938	\$	57,769	\$	56,447	\$	177,631	\$ 168,859

Loan and Lease Portfolio Balances

Table 10

Botti und Bottise i ortifolio Bulunices										Table 10
	Se	ptember 30,		June 30,		March 31,	December 31,		Se	eptember 30,
(dollars in thousands)		2022		2022		2022		2021		2021
Commercial										
Commercial and Industrial	\$	1,368,966	\$	1,323,830	\$	1,354,757	\$	1,361,921	\$	1,325,446
Paycheck Protection Program		22,955		31,964		57,809		126,779		268,480
Commercial Mortgage		3,591,943		3,464,126		3,257,689		3,152,130		2,994,520
Construction		236,498		246,177		248,363		220,254		296,052
Lease Financing		73,989		89,535		98,107		105,108		107,526
Total Commercial		5,294,351		5,155,632		5,016,725		4,966,192		4,992,024
Consumer										
Residential Mortgage		4,585,723		4,486,571		4,405,718		4,309,602		4,272,540
Home Equity		2,185,484		2,101,612		1,958,285		1,836,588		1,680,229
Automobile		820,640		775,065		742,934		736,565		727,234
Other ¹		435,408		432,693		420,830		410,129		400,723
Total Consumer		8,027,255	·	7,795,941		7,527,767	•	7,292,884	•	7,080,726
Total Loans and Leases	\$	13,321,606	\$	12,951,573	\$	12,544,492	\$	12,259,076	\$	12,072,750

Deposits

	Se	September 30,		June 30,		March 31,		December 31,		eptember 30,
(dollars in thousands)		2022		2022		2022		2021		2021
Consumer	\$	10,507,946	\$	10,554,121	\$	10,654,192	\$	10,438,844	\$	10,150,199
Commercial		8,841,781		8,824,609		8,818,477		8,641,932		8,767,733
Public and Other		1,539,046		1,646,951		1,243,618		1,279,332		1,575,746
Total Deposits	\$	20,888,773 \$	\$	21,025,681	\$	20,716,287	\$	20,360,108	\$	20,493,678

¹ Comprised of other revolving credit, installment, and lease financing.

Non-Performing Assets and Accruing Loans and Leases Past Due 90 Days or More

Table 11

	Se	ptember 30,		June 30,		March 31,]	December 31,	Septer	mber 30,
(dollars in thousands)		2022		2022		2022		2021	-	021
Non-Performing Assets										
Non-Accrual Loans and Leases										
Commercial										
Commercial and Industrial	\$	49	\$	85	\$	99	\$	243	\$	209
Commercial Mortgage		3,396		3,462		8,065		8,205		8,309
Total Commercial		3,445		3,547		8,164		8,448		8,518
Consumer										
Residential Mortgage		4,945		5,179		3,845		3,305		4,348
Home Equity		4,438		4,435		5,638		4,881		5,422
Total Consumer		9,383		9,614		9,483		8,186		9,770
Total Non-Accrual Loans and Leases		12,828		13,161		17,647		16,634		18,288
Foreclosed Real Estate		1,040		2,332		2,332		2,332		2,332
Total Non-Performing Assets	\$	13,868	\$	15,493	\$	19,979	\$	18,966	\$	20,620
Accruing Loans and Leases Past Due 90 Days or More										
Commercial Commercial and Industrial	•		•		•	22	¢.		•	
Commercial and Industrial Total Commercial	\$		\$		\$	22	\$	-	Φ	
Total Commercial Consumer		-		-		22		-		•
Consumer Residential Mortgage		2 270		2 620		A 112		2 150		4,776
Residential Mortgage		3,279 1,061		2,638		4,113		3,159		2,946
Home Equity Automobile		467		2,029		2,722		3,456		
Other ¹				359		504		729		395
		513		508		7.000		426		593
Total Accruing Loans and Leases Past Due 90 Days or More	S	5,320 5,320	\$	5,534 5,534	\$	7,988 8,010	\$	7,770 7,770	\$	8,710 8,710
Restructured Loans on Accrual Status		2,320	Ψ	2,551	Ψ	0,010	Ψ	7,770	Ψ	0,710
and Not Past Due 90 Days or More	\$	44,641	\$	46,024	\$	54,136	\$	60,519	\$	62,787
Total Loans and Leases	\$	13,321,606	\$	12,951,573	\$	12,544,492	\$	12,259,076	\$ 1	2,072,750
Ratio of Non-Accrual Loans and Leases to Total Loans and Leases		0.10%		0.10%		0.14%		0.14%		0.15%
Ratio of Non-Performing Assets to Total Loans and Leases										
and Foreclosed Real Estate		0.10%		0.12%		0.16%		0.15%		0.179
Ratio of Non-Performing Assets to Total Assets		0.06%		0.06%		0.07%		0.07%		0.08%
Dri Co il N. D. C. i. A T I.G. ill										
Ratio of Commercial Non-Performing Assets to Total Commercial Loan	S	0.070/		0.050/		0.160/		0.150/		0.170
and Leases and Commercial Foreclosed Real Estate		0.07%		0.07%		0.16%		0.17%		0.17%
Detail of Community Definition Assets to Table Community										
Ratio of Consumer Non-Performing Assets to Total Consumer Loans		0.120/		0.150/		0.160/		0.140/		0.170
and Leases and Consumer Foreclosed Real Estate		0.13%		0.15%		0.16%		0.14%		0.17%
Ratio of Non-Performing Assets and Accruing Loans and Leases										
Past Due 90 Days or More to Total Loans and Leases										
and Foreclosed Real Estate		0.14%		0.16%		0.22%		0.22%		0.24%
and I storiosed real Estate		011170		011070		0.2270		0.2270		0.2.17
Quarter to Quarter Changes in Non-Performing Assets										
Balance at Beginning of Quarter	\$	15,493	\$	19,979	\$	18,966	\$	20,620	\$	18,974
Additions		489		2,293		2,243		357		3,171
Reductions										
Payments		(706)		(5,511)		(1,230)		(972)		(889
Return to Accrual Status		(116)		(1,267)		-		(1,038)		(606
Sales of Foreclosed Real Estate		(1,292)		-		-		-		-
Charge-offs/Write-downs		-		(1)		-		(1)		(30
Total Reductions		(2,114)		(6,779)		(1,230)		(2,011)		(1,525
		(', ')		(",)		(-,0)		(-,1)		(,===

 $^{^{1}\,}$ Comprised of other revolving credit, installment, and lease financing.

Reserve for Credit Losses

Table 12

		T1	ree	Months End	led		Nine Months Ended				
	Se	ptember 30,		June 30,	Se	ptember 30,	Septem		ber	30,	
(dollars in thousands)		2022		2022		2021		2022		2021	
Balance at Beginning of Period	\$	154,098	\$	157,264	\$	186,371	\$	164,297	\$	221,303	
Loans and Leases Charged-Off											
Commercial											
Commercial and Industrial		(147)		(233)		(196)		(729)		(900)	
Consumer											
Residential Mortgage		-		(80)		(197)		(80)		(316)	
Home Equity		-		(22)		(289)		(90)		(412)	
Automobile		(794)		(1,157)		(576)		(3,481)		(3,894)	
Other ¹		(1,924)		(1,854)		(2,187)		(5,739)		(8,523)	
Total Loans and Leases Charged-Off		(2,865)		(3,346)		(3,445)		(10,119)		(14,045)	
Recoveries on Loans and Leases Previously Charged-Off											
Commercial											
Commercial and Industrial		45		51		118		465		374	
Consumer											
Residential Mortgage		156		920		173		1,130		1,609	
Home Equity		367		416		216		1,298		1,276	
Automobile		441		684		943		1,864		3,034	
Other ¹		709		644		802		2,098		2,459	
Total Recoveries on Loans and Leases Previously Charged-Off		1,718		2,715		2,252		6,855		8,752	
Net Charged-Off - Loans and Leases		(1,147)		(631)		(1,193)		(3,264)		(5,293)	
Net Charged-Off - Accrued Interest Receivable		-		-		(70)		(47)		(502)	
Provision for Credit Losses:											
Loans and Leases		(929)		(2,885)		(11,272)		(8,121)		(43,039)	
Accrued Interest Receivable		-		-		(703)		(367)		(1,531)	
Unfunded Commitments		905		350		1,575		429		3,770	
Balance at End of Period	\$	152,927	\$	154,098	\$	174,708	\$	152,927	\$	174,708	
Components											
Allowance for Credit Losses - Loans and Leases	\$	146,436	\$	148,512	\$	167,920	\$	146,436	\$	167,920	
Allowance for Credit Losses - Accrued Interest Receivable		-		-		667		-		667	
Reserve for Unfunded Commitments		6,491		5,586		6,121		6,491		6,121	
Total Reserve for Credit Losses	\$	152,927	\$	154,098	\$	174,708	\$	152,927	\$	174,708	
Average Loans and Leases Outstanding	\$	13,126,717	\$	12,700,825	\$	11,958,321	\$	12,709,045	\$	12,002,426	
Ratio of Net Loans and Leases Charged-Off to											
Average Loans and Leases Outstanding (annualized)		0.03%		0.02%		0.04%		0.03%		0.06%	
Ratio of Allowance for Credit Losses to Loans and Leases Outstanding ²		1.10%		1.15%		1.39%		1.10%		1.39%	

 $^{^{1}\,}$ Comprised of other revolving credit, installment, and lease financing.

 $^{^{2}\,}$ The numerator comprises the Allowance for Credit Losses - Loans and Leases.

Business Segments Selected Financial Information

	Consumer	Commercial	Treasury	Consolidated
(dollars in thousands)	Banking	Banking	and Other	Total
Three Months Ended September 30, 2022				
Net Interest Income (Loss)	\$ 85,666	\$ 56,249 \$	(260) \$	141,655
Provision for Credit Losses	1,148	(1)	(1,147)	-
Net Interest Income After Provision for Credit Losses	84,518	56,250	887	141,655
Noninterest Income (Loss)	30,974	(911)	597	30,660
Noninterest Expense	(83,278)	(17,073)	(5,398)	(105,749)
Income (Loss) Before Income Taxes	32,214	38,266	(3,914)	66,566
Provision for Income Taxes	(8,104)	(9,273)	3,612	(13,765)
Net Income (Loss)	\$ 24,110	\$ 28,993 \$	(302) \$	52,801
Total Assets as of September 30, 2022	\$ 8,399,068	\$ 5,486,330 \$	9,248,642 \$	23,134,040
Three Months Ended September 30, 2021				
Net Interest Income	\$ 72,062	\$ 50,088 \$	4,669 \$	126,819
Provision for Credit Losses	1,235	(42)	(11,593)	(10,400)
Net Interest Income After Provision for Credit Losses	70,827	50,130	16,262	137,219
Noninterest Income	32,046	7,906	1,426	41,378
Noninterest Expense	(71,377)	(15,924)	(9,218)	(96,519)
Income Before Income Taxes	31,496	42,112	8,470	82,078
Provision for Income Taxes	(8,001)	(10,373)	(1,651)	(20,025)
Net Income	\$ 23,495	\$ 31,739 \$	6,819 \$	62,053
Total Assets as of September 30, 2021	\$ 7,530,513	\$ 5,087,831 \$	10,347,039 \$	22,965,383

Table 13a

Business Segments Selected Financial Information

	Consumer	Commercial	Treasury	Consolidated
(dollars in thousands)	Banking	Banking	and Other	Total
Nine Months Ended September 30, 2022 ¹				
Net Interest Income	\$ 232,654	\$ 152,391	\$ 14,775	\$ 399,820
Provision for Credit Losses	3,463	(200)	(11,263)	(8,000)
Net Interest Income After Provision for Credit Losses	229,191	152,591	26,038	407,820
Noninterest Income	94,811	17,650	3,908	116,369
Noninterest Expense	(247,724)	(52,757)	(12,081)	(312,562)
Income Before Income Taxes	76,278	117,484	17,865	211,627
Provision for Income Taxes	(19,151)	(28,721)	742	(47,130)
Net Income	\$ 57,127	\$ 88,763	\$ 18,607	\$ 164,497
Total Assets as of September 30, 2022 ¹	\$ 8,399,068	\$ 5,486,330	\$ 9,248,642	\$ 23,134,040
Nine Months Ended September 30, 2021				
Net Interest Income	\$ 212,991	\$ 146,269	\$ 11,642	\$ 370,902
Provision for Credit Losses	5,088	205	(46,093)	(40,800)
Net Interest Income After Provision for Credit Losses	207,903	146,064	57,735	411,702
Noninterest Income	98,344	22,339	8,096	128,779
Noninterest Expense	(222,426)	(47,343)	(22,142)	(291,911)
Income Before Income Taxes	83,821	121,060	43,689	248,570
Provision for Income Taxes	(20,840)	(29,634)	(8,561)	(59,035)
Net Income	\$ 62,981	\$ 91,426	\$ 35,128	\$ 189,535
Total Assets as of September 30, 2021	\$ 7,530,513	\$ 5,087,831	\$ 10,347,039	\$ 22,965,383

Table 13b

Science Quarterly Financial Data					Thre	e Months End	ded					
dellare in the constant of the constant	Se	eptember 30,		June 30,		March 31, December 31, 2022 2021				September 30, 2021		
dollars in thousands, except per share amounts)		2022		2022		2022		2021		20) <u>21</u>	
Quarterly Operating Results nterest Income												
	e	115.012	e.	101.662	e	04.420	e.	07.052		ø	100 570	
Interest and Fees on Loans and Leases	\$	115,013	\$	101,663	\$	94,439	\$	97,853		\$	100,570	
Income on Investment Securities		4600		4		4.7.400		4.5.0.50			46.006	
Available-for-Sale		16,995		17,984		17,100		15,850			16,396	
Held-to-Maturity		20,243		18,838		18,701		18,325			16,754	
Deposits		10		5		4		1			2	
Funds Sold		2,335		719		127		104			382	
Other		322		353		202		176			159	
Total Interest Income		154,918		139,562		130,573		132,309			134,263	
nterest Expense												
Deposits		10,296		3,535		2,353		2,898			3,837	
Securities Sold Under Agreements to Repurchase		2,745		2,794		2,772		2,834			3,423	
Funds Purchased		40		57		2		6			-	
Short-Term Borrowings		_		92		_		_			-	
Other Debt		182		182		183		183			184	
Total Interest Expense		13,263		6,660		5,310		5,921			7,444	
Net Interest Income		141,655		132,902		125,263		126,388			126,819	
Provision for Credit Losses		171,033										
Net Interest Income After Provision for Credit Losses		1/11 655		(2,500)		(5,500)		(9,700)			(10,400)	
		141,655		135,402		130,763		136,088			137,219	
Noninterest Income											4 4 7 7	
Trust and Asset Management		10,418		11,457		11,276		11,693			11,415	
Mortgage Banking		1,002		1,247		2,740		2,908			3,136	
Service Charges on Deposit Accounts		7,526		7,309		7,272		6,861			6,510	
Fees, Exchange, and Other Service Charges		13,863		14,193		12,952		14,439			13,604	
Investment Securities Losses, Net		(2,147)		(1,295)		(1,545)		(1,258)			(1,259)	
Annuity and Insurance		1,034		870		791		876			735	
Bank-Owned Life Insurance		2,486		2,658		2,349		1,907			1,897	
Other		(3,522)		5,719		7,716		5,148			5,340	
Total Noninterest Income		30,660		42,158		43,551		42,574			41,378	
Noninterest Expense											,	
Salaries and Benefits		59,938		57,769		59,924		59,434			56,447	
Net Occupancy		10,186		9,930		9,826		9,028			3,079	
		9,736				9,820		9,105			8,924	
Net Equipment				9,543								
Data Processing		4,616		4,607		4,560		4,696			4,722	
Professional Fees		3,799		3,542		3,258		3,427			2,948	
FDIC Insurance		1,680		1,590		1,502		1,619			1,594	
Other		15,794		15,958		15,651		14,369			18,805	
Total Noninterest Expense		105,749		102,939		103,874		101,678			96,519	
ncome Before Provision for Income Taxes		66,566		74,621		70,440		76,984			82,078	
Provision for Income Taxes		13,765		17,759		15,606		13,147			20,025	
Net Income	\$	52,801	\$	56,862	\$	54,834	\$	63,837		\$	62,053	
Preferred Stock Dividends		1,969		1,969		1,969		1,969			1,006	
Net Income Available to Common Shareholders	\$	50,832	\$	54,893	\$	52,865	\$	61,868		\$	61,047	
Basic Earnings Per Common Share	\$	1.28	\$	1.38	\$	1.33	\$	1.56		\$	1.53	
Diluted Earnings Per Common Share	\$		\$		\$	1.32	\$	1.55		\$	1.52	
Balance Sheet Totals												
Loans and Leases	\$	13,321,606	\$	12,951,573	\$	12,544,492	S	12,259,076		\$ 12,	,072,750	
Total Assets	Ų	23,134,040	Ψ	23,232,699	Ψ	23,000,317	Ψ	22,784,941			,965,383	
Total Deposits		20,888,773		21,025,681		20,716,287		20,360,108			,493,678	
Total Deposits Total Shareholders' Equity		1,282,384		1,348,746		1,448,885		1,611,611			,597,109	
Performance Ratios												
		0.01	0/-	1.00	0/-	0.07	0/-	1 12	0/		1.07	
Return on Average Assets		0.91	%	1.00	%	0.97	%	1.12	%			
Performance Ratios Return on Average Assets Return on Average Shareholders' Equity		15.31	%	16.40	%	14.18	%	15.92	%		15.41	
Return on Average Assets Return on Average Shareholders' Equity Return on Average Common Equity		15.31 16.98	%	16.40 18.19	%	14.18 15.44	%	15.92 17.40	%		15.41 17.08	
Return on Average Assets Return on Average Shareholders' Equity		15.31	%	16.40	%	14.18	%	15.92	%			

¹ Efficiency ratio is defined as noninterest expense divided by total revenue (net interest income and noninterest income).

 $^{^2\,}$ Net interest margin is defined as net interest income, on a taxable-equivalent basis, as a percentage of average earning assets.

Hawaii Economic Trends Table 15

	Eig	ht Months	Ended	_			ar Ended			
(dollars in millions; jobs in thousands)	August 31, 2022			Decembe	er 31, 2021		December 31, 2020			
Hawaii Economic Trends										
State General Fund Revenues 1	\$	6,698.4	26.0	%	\$ 8,137.9	26.9	%	\$	6,415.1	(12.3) %
General Excise and Use Tax Revenue 1		2,858.8	20.7		3,604.3	18.6			3,038.8	(15.6)
Jobs ²		651.6			642.6				594.4	

	August 31,	Decembe	r 31,
	2022	2021	2020
Unemployment, seasonally adjusted ³			
Statewide	4.1 %	4.3 %	9.8 %
Honolulu County	3.8	4.0	8.8
Hawaii County	4.2	4.2	9.3
Maui County	4.8	5.4	13.9
Kauai County	5.4	6.0	13.6

	September 30,		December 31,	
(1-year percentage change, except months of inventory)	2022	2021	2020	2019
Housing Trends (Single Family Oahu) 4				
Median Home Price	13.9 %	19.3 %	5.2 %	(0.1) %
Home Sales Volume (units)	(15.8) %	17.9 %	2.3 %	3.9 %
Months of Inventory	1.9	0.8	1.4	2.5

,		
	Monthly Visitor Arrivals,	Percentage Change
n thousands)	Not Seasonally Adjusted	from Previous Year
ourism ⁵		
August 31, 2022	829.7	14.8
July 31, 2022	919.2	4.5
June 30, 2022	841.8	6.4
May 31, 2022	774.1	22.9
April 30, 2022	809.6	67.3
March 31, 2022	785.7	78.7
February 28, 2022	623.7	165.1
January 31, 2022	567.2	229.8
December 31,2021	753.7	219.6
November 30, 2021	613.4	233.8
October 31, 2021	550.8	618.2
September 30, 2021	505.9	2,647.9
August 31, 2021	723.0	2,995.6
July 31, 2021	879.6	3,798.4
June 30, 2021	791.1	4,534.7
May 31, 2021	629.7	6,807.4
April 30, 2021	484.1	10,506.3
March 31, 2021	439.8	1.1
February 28, 2021	235.3	(71.6)
January 31, 2021	172.0	(80.1)
December 31, 2020	235.8	(75.2)
November 30, 2020	183.8	(77.3)
October 31, 2020	76.7	(90.4)
September 30, 2020	18.4	(97.5)
August 31, 2020	23.4	(97.5)
July 31, 2020	22.6	(97.7)
June 30, 2020	17.1	(98.2)
May 31, 2020	9.1	(98.9)
April 30, 2020	4.6	(99.5)
March 31, 2020	434.9	(53.7)
February 29, 2020	828.1	5.8
January 31, 2020	862.6	5.1

 $^{^{\}rm 1}$ Source: Hawaii Department of Business, Economic Development & Tourism

² Source: U.S. Bureau of Labor Statistics

³ Source: University of Hawaii Economic Research Organization (UHERO)

⁴ Source: Honolulu Board of Realtors

⁵ Source: Hawaii Tourism Authority



Bank of Hawai'i Corporation third quarter 2022 financial report

October 24, 2022

disclosure



forward-looking statements

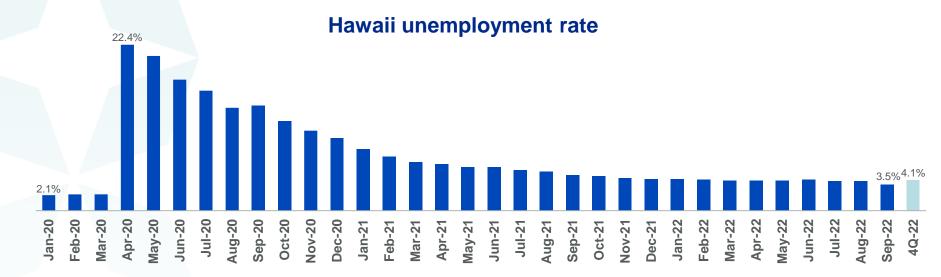
this presentation, and other statements made by the Company in connection with it, may contain forward-looking statements concerning, among other things, forecasts of our financial results and condition, expectations for our operations and business prospects, and our assumptions used in those forecasts and expectations. we have not committed to update forward-looking statements to reflect later events or circumstances.

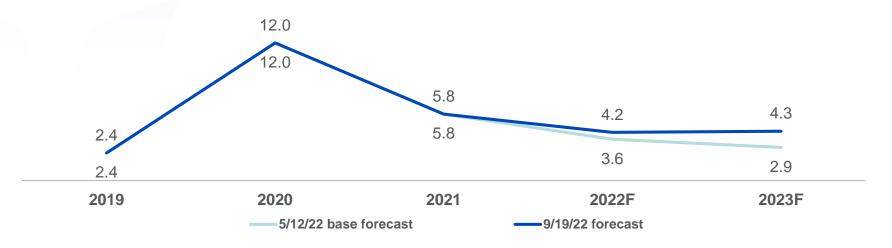
unemployment

Ah Bank of Hawai'i

Corporation

experience & forecast



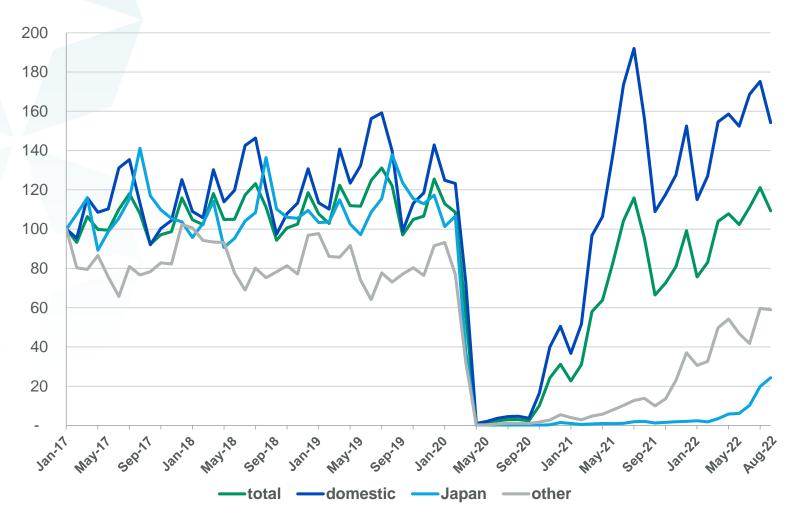


visitor arrivals



monthly by market, indexed to January 2017

Corporation

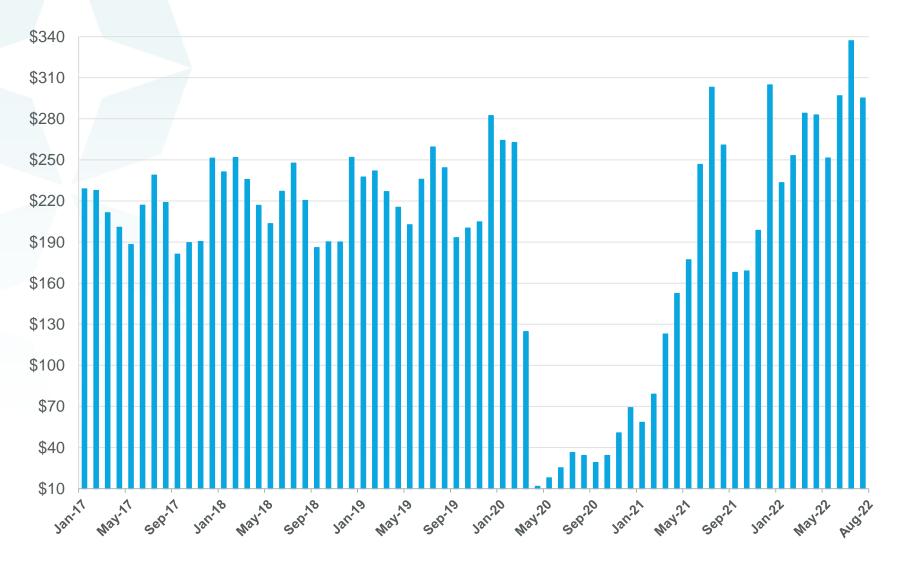


revenue per available room

1h Bank of Hawai'i

revenue per available room (RevPAR)

Corporation



strong real estate market



Oahu market indicators – Sep 2022

continued strength in Oahu real estate

		sin	gle family	y homes		condominiums								
	<u>Sep 2022</u>	<u>Sep 2021</u>	<u>Sep 2019</u>	<u>Δ Sep 2021</u>	<u>Δ Sep 2019</u>	Sep 2022	<u>Sep 2021</u>	<u>Sep 2019</u>	<u>Δ Sep 2021</u>	<u>Δ Sep 2019</u>				
months of inventory	1.9	1.2	3.6	0.7 months	-1.7 months	2.0	1.8	4.2	0.2 months	-2.2 months				
median sales price (000s)	\$1,100	\$1,050	\$777	4.8%	41.6%	\$503	\$478	\$445	5.1%	12.9%				
median days on market	18	9	29	9 days	-11 days	14	11	27	3 days	-13 days				



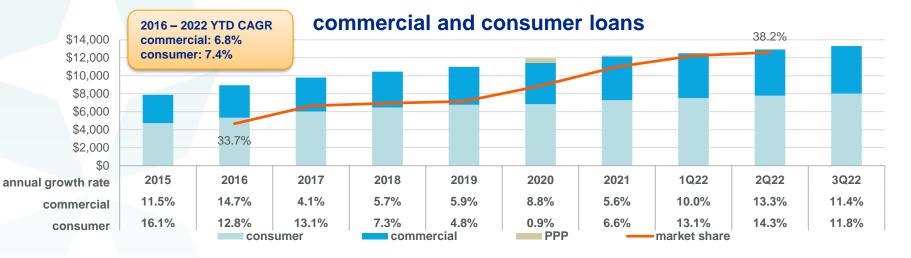
3Q financial update

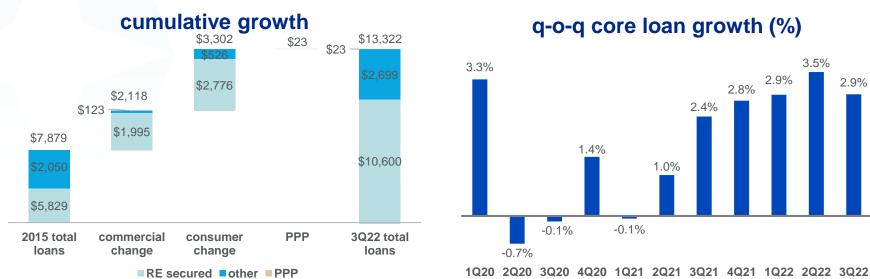
balanced core loan growth

h Bank of Hawai'i



Corporation



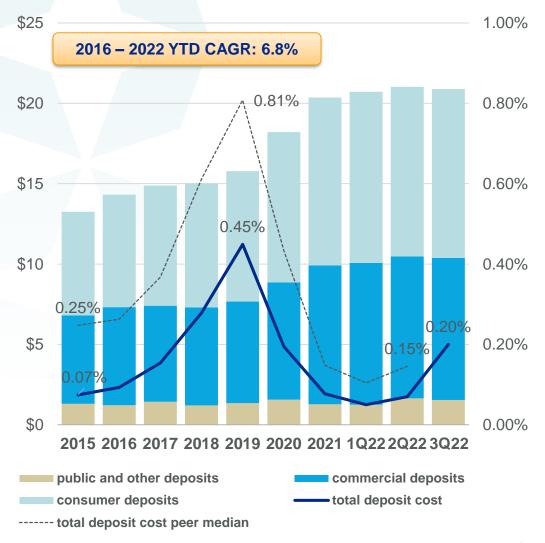


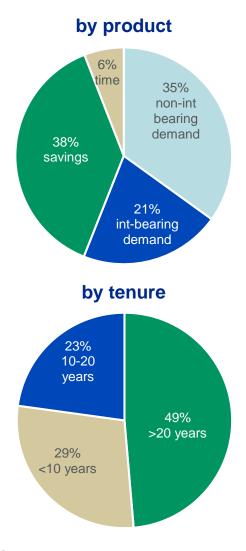
low cost, long duration deposits

1h Bank of Hawai'i

\$ in billions

Corporation



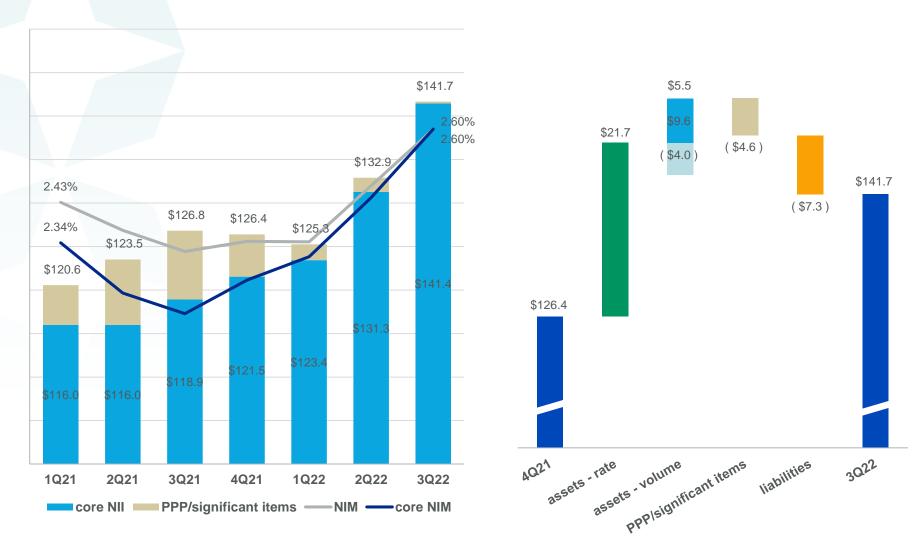


sustainable NII growth

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Corporation

\$ in millions



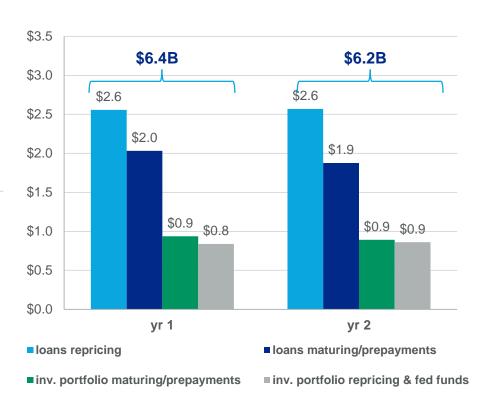
asset sensitive



estimated impact on future annual NII

7.1% 3.6% 1.6% (1.3)% (2.9)% *gradual change immediate change

projected repricing, maturities & prepayments (\$ in billions)



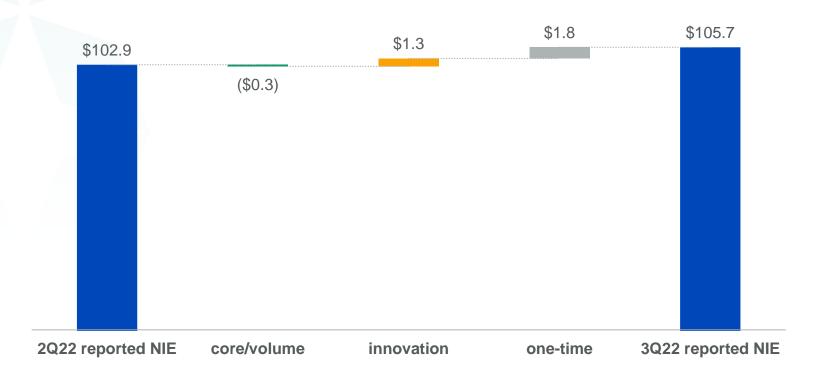
disciplined expenses

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Corporation

\$ in millions

modest decrease in core expenses and steady investment in innovation



financial summary

h Bank of Hawai'i

\$ in millions, except per share amounts

Corporation

	3Q 2022 2Q 2022		1	3Q 2021	<u>Δ 2</u>	∆ 2Q 2022		∆ 3Q 2021	
net interest income	\$ 141.7	\$	132.9	\$	126.8	\$	8.8	\$	14.8
noninterest income	30.7		42.2		41.4		(11.5)		(10.7)
total revenue	172.3		175.1		168.2		(2.7)		4.1
noninterest expense	105.7		102.9		96.5		2.8		9.2
operating income	66.6		72.1		71.7		(5.6)		(5.1)
credit provision	-		(2.5)		(10.4)		2.5		10.4
income taxes	13.8		17.8		20.0		(4.0)		(6.3)
net income	\$ 52.8	\$	56.9	\$	62.1	\$	(4.1)	\$	(9.3)
net income available to common	\$ 50.8	\$	54.9	\$	61.0	\$	(4.1)	\$	(10.2)
diluted EPS	\$ 1.28	\$	1.38	\$	1.52	\$	(0.10)	\$	(0.24)
return on assets	0.91	%	1.00	%	1.07	%	(0.09) %		(0.16) %
return on common equity	16.98		18.19		17.08		(1.21)		(0.10)
net interest margin	2.60		2.47		2.32		0.13		0.28
efficiency ratio	61.37		58.80		57.38		2.57		3.99
end of period balances									
investment portfolio	\$ 7,886	\$	8,277	\$	9,253		(4.7) %		(14.8) %
loans and leases	13,322		12,952		12,073		2.9		10.3
loans and leases excl. PPP	13,299		12,920		11,804		2.9		12.7
total deposits	20,889		21,026		20,494		(0.7)		1.9
shareholders' equity	1,282		1,349		1,597		(4.9)		(19.7)

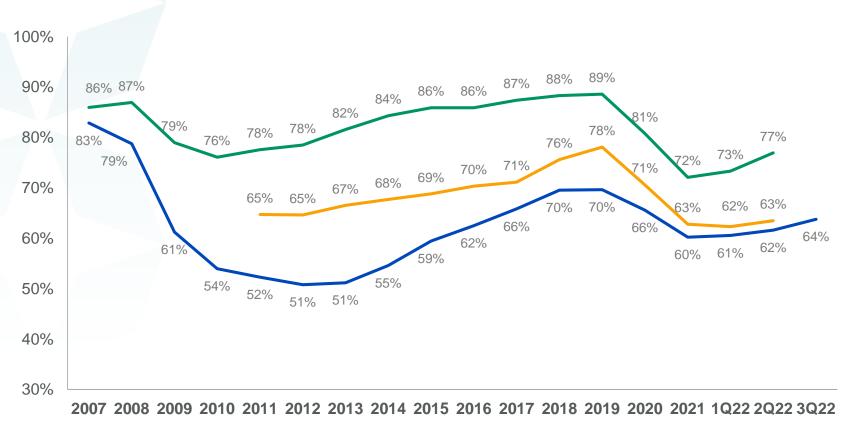
ample liquidity

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Corporation

loan to deposit ratio compared with peers

strong liquidity to fund continued growth

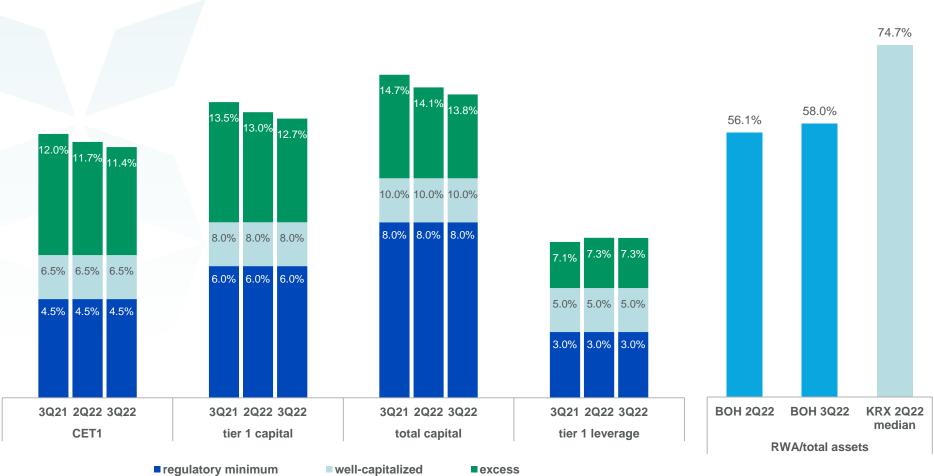


—BOH —weighted average peers —weighted average local peers

fortress capital position



strong risk-based capital





3Q credit update

loan portfolio

excluding PPP

40% commercial

wtd avg LTV 57%

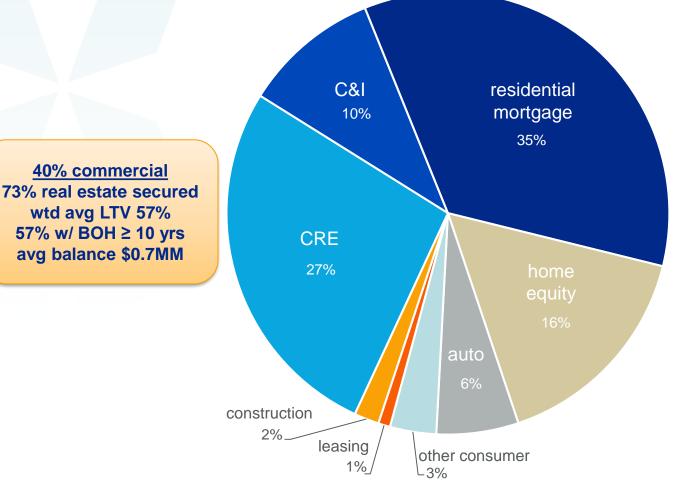
57% w/ BOH ≥ 10 yrs

avg balance \$0.7MM

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80% of portfolio secured with quality real estate with combined weighted average loan to value of 56%

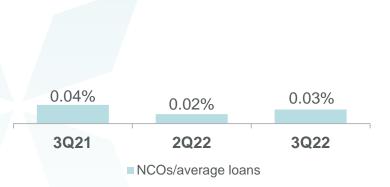


60% consumer 84% real estate secured wtd avg LTV 55% 58% w/ BOH ≥ 10 yrs

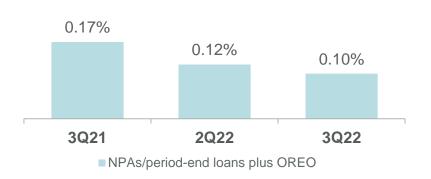
credit quality



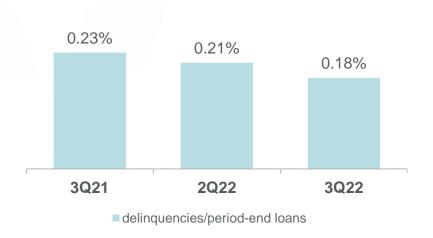




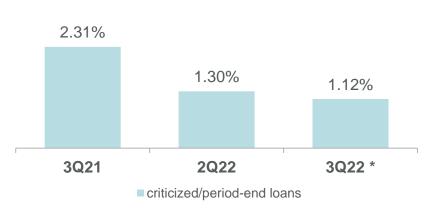
non-performing assets



delinquencies



criticized

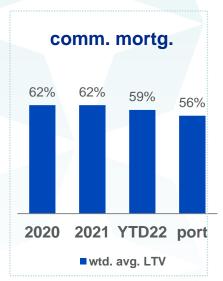


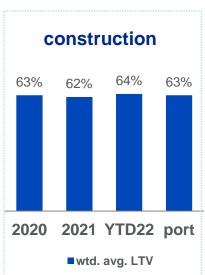
^{* 81%} of total criticized in CRE with 61% wtd avg LTV

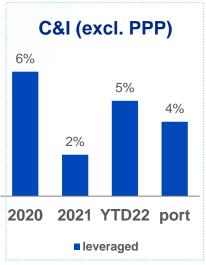
production quality

Ah Bank of Hawai'i Corporation

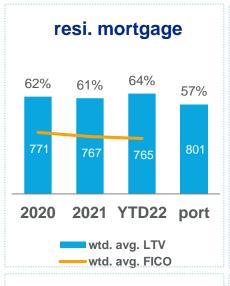
commercial

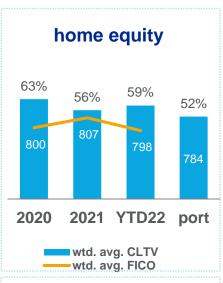


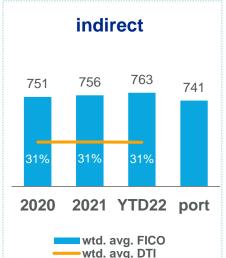




consumer









reserve trend

\$ in millions

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Corporation

allowance for credit losses





other highlights

Hawai'i's Best Bank

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Corporation

12 consecutive years



Star Advertiser Hawai'i's Best Bank



Corporation

Q & A