# UNITED STATES <br> SECURITIES AND EXCHANGE COMMISSION <br> Washington, D. C. 20549 

FORM 8-K

## CURRENT REPORT <br> PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

| Date of Report | January 25, 2021 |
| :---: | :---: |
| (Date of earliest event reported) |  |

## BANK OF HAWAII CORP

(Exact name of registrant as specified in its charter)

| Delaware | 1-6887 | $\mathbf{9 9 - 0 1 4 8 9 9 2}$ |  |
| :---: | :---: | :---: | :---: |
| (State of Incorporation) | (Commission File Number) | (IRS Employer Identification No.) |  |
| $\mathbf{1 3 0}$ Merchant Street | Honolulu | Hawaii |  |
| (Address of principal executive offices) | (City) | (State) |  |

(888) 643-3888
(Registrant's telephone number, including area code)
N/A
(Former name or former address, if changed since last report)
Securities registered pursuant to Section 12(b) of the Act:

| Title of each class |  | Trading Symbol | Name of each exchange on which registered |
| :---: | :---: | :---: | :---: |
| Common Stock | $\mathbf{\$ . 0 1 ~ P a r ~ V a l u e ~}$ | BOH | New York Stock Exchange |

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):
$\square \quad$ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
$\square \quad$ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
$\square$ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
$\square$ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4 (c))
Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 ( $£ 240.12 \mathrm{~b}-2$ of this chapter).

Emerging growth company $\square$

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

## Item 2.02.Results of Operations and Financial Condition.

On January 25, 2021, Bank of Hawaii Corporation announced its results of operations for the quarter ended December 31, 2020. The public announcement was made by means of a press release, the text of which is furnished as Exhibit 99.1 hereto and incorporated herein by reference.

The information furnished pursuant to this Item 2.02 of this Current Report on Form 8-K, including Exhibits 99.1 and 99.2, shall not be deemed "filed" for purposes of the Securities Exchange Act of 1934, as amended, nor shall it be incorporated by reference into any of the Bank of Hawaii Corporation's filings with the Securities and Exchange Commission, unless otherwise expressly stated in such filing.

## Item 2.05. Costs Associated with Exit or Disposal Activities.

On January 22, 2021, the Board of Directors of Bank of Hawaii Corporation made the determination to permanently close twelve Bank of Hawaii (the "Bank") branches primarily located within local supermarkets in order to increase efficiency and meet changing customer needs. Customers will continue to have access to in-person banking services at nearby branch locations, and all impacted employees have been offered alternative roles within the Bank. The branch closures are expected to be completed, subject to applicable regulatory requirements, by May 31, 2021.

As a result, the Bank recorded a total charge of approximately $\$ 5.6$ million during the fourth quarter of 2020. This aggregate charge includes approximately $\$ 2.5$ million in costs associated with early termination of lease and in-store branch agreements, $\$ 1.2$ million associated with the disposition of assets, and $\$ 1.9$ million associated with site restoration costs. The Bank anticipates annual operating expense savings of approximately $\$ 4.7$ million resulting from the branch closures. These estimates could change as the Bank's plan evolves and becomes finalized.

## Item 9.01.Financial Statements and Exhibits.

## (d) Exhibits

## Exhibit No

| 99.1 | January $25, \underline{2021 \text { Press Release: Bank of Hawaii Corporation Fourth Quarter 2020 Financial Results. Any internet addresses provided in this }}$ |
| :--- | :--- |
| lelease are for informational purposes only and are not intended to be hyperlinks. Furnished herewith. |  |

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

| Date: January 25, 2021 | Bank of Hawaii Corporation |
| :--- | :--- |
|  |  |
|  | By: |
|  | /s/ Patrick M. McGurik |
|  |  |
|  | Patrick M. McGuirk |
|  | Senior Executive Vice President and Corporate Secretary |

# Bank of Hawaii Corporation 2020 Financial Results 

- 2020 Earnings $\$ 3.86$ Per Diluted Share
- 2020 Net Income \$153.8 Million
- Diluted Earnings Per Share \$1.06 for Fourth Quarter of 2020
- Net Income \$42.3 Million for Fourth Quarter of 2020
- Board of Directors Declares Dividend of \$0.67 Per Share


## FOR IMMEDIATE RELEASE

HONOLULU, HI (January 25, 2021) -- Bank of Hawaii Corporation (NYSE: BOH) today reported diluted earnings per share of $\$ 3.86$ for the full year of 2020 compared with diluted earnings per share of $\$ 5.56$ in 2019 . Net income for the year was $\$ 153.8$ million compared with net income of $\$ 225.9$ million in the previous year. The return on average assets for the full year of 2020 was 0.79 percent compared with 1.29 percent in 2019. The return on average equity for the full year of 2020 was 11.38 percent compared with 17.65 percent in 2019. The efficiency ratio for the full year of 2020 improved to 54.91 percent compared with 55.68 percent in 2019.
"Bank of Hawaii finished 2020 with solid financial performance despite the many challenges we faced during the year due to the COVID-19 pandemic," said Peter Ho, Chairman, President, and CEO. "Our loan balances grew 8.6 percent in 2020 and our deposit balances reached another record high, growing 15.4 percent compared with the prior year. Total assets expanded to a new record high of $\$ 20.6$ billion at the end of the year. Our overall asset quality remained stable and our capital and liquidity all remain strong. During the year our disciplined approach to expense management allowed us to continue making significant progress on our strategic initiatives which position us well for continued growth in the future."

Diluted earnings per share were $\$ 1.06$ for the fourth quarter of 2020, an increase from $\$ 0.95$ in the third quarter of 2020 and down from $\$ 1.45$ in the fourth quarter of 2019. Net income for the fourth quarter of 2020 was $\$ 42.3$ million, up from $\$ 37.8$ million in the previous quarter and down from $\$ 58.1$ million in the same quarter in 2019. The return on average assets for the fourth quarter of 2020 was 0.83 percent compared with 0.76 percent in the third quarter of 2020 and 1.29 percent in the fourth quarter of 2019. The return on average equity for the fourth quarter of 2020 was 12.26 percent compared with 11.01 percent in the third quarter of 2020 and 17.84 percent in the fourth quarter of 2019. The efficiency ratio for the fourth quarter of 2020 was 59.88 percent compared with 54.22 percent in the previous quarter and 54.26 percent in the same quarter in 2019.

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## Financial Highlights

Net interest income, on a taxable-equivalent basis, was $\$ 497.6$ million for the full year of 2020, a decrease of $\$ 2.3$ million from net interest income of $\$ 499.9$ million in 2019. Net interest income, on a taxable-equivalent basis, for the fourth quarter of 2020 was $\$ 119.8$ million, a decrease of $\$ 4.7$ million compared with net interest income of $\$ 124.5$ million in the third quarter of 2020 and down $\$ 4.4$ million from net interest income of $\$ 124.2$ million in the fourth quarter of 2019. Net interest income in the fourth quarter of 2020 included a charge of $\$ 3.0$ million related to an impairment in the residual value of a leveraged lease which had a negative impact of 6 basis points on the net interest margin. Analyses of changes in net interest income are included in Tables 8a, 8b and 8c.

The net interest margin for the full year of 2020 was 2.73 percent, a decrease of 30 basis points from the net interest margin of 3.03 percent in 2019. Adjusted for the lease impairment, the decrease in the net interest margin is largely due to lower rates and higher levels of liquidity from continued strong deposit growth. The net interest margin was 2.48 percent in the fourth quarter of 2020, a decrease of 19 basis points from the previous quarter and 47 basis points from the same quarter in 2019.

The provision for credit losses for the full year of 2020 was $\$ 117.8$ million compared with a provision for credit losses of $\$ 16.0$ million in 2019. Results for the fourth quarter of 2020 included a provision for credit losses of $\$ 15.2$ million compared with $\$ 28.6$ million in the previous quarter and $\$ 4.8$ million in the same quarter in 2019.

Noninterest income for the full year of 2020 was $\$ 184.4$ million, an increase of $\$ 1.1$ million or 0.6 percent compared with noninterest income of $\$ 183.3$ million in 2019. Noninterest income was $\$ 45.3$ million in the fourth quarter of 2020 compared with noninterest income of $\$ 41.7$ million in the third quarter of 2020 and $\$ 47.7$ million in the fourth quarter of 2019. The increase in noninterest income during the fourth quarter of 2020 compared with the prior quarter is largely due to an increase in mortgage banking income.

Noninterest expense for the full year of 2020 was $\$ 373.8$ million, a decrease of $\$ 5.4$ million or 1.4 percent compared with noninterest expense of $\$ 379.2$ million in 2019. Noninterest expense was $\$ 98.7$ million in the fourth quarter of 2020 compared with noninterest expense of $\$ 89.9$ million in the third quarter of 2020 and $\$ 93.1$ million in the fourth quarter of 2019. Noninterest expense in the fourth quarter of 2020 included $\$ 6.1$ million in charges related to the decision to permanently close twelve branches and reduce the current number of cash-only ATMs. Noninterest expense in the fourth quarter also included a charge of $\$ 0.8$ million related to the true-up of amortization on an investment. Noninterest expense during the third quarter of 2020 included a gain of $\$ 1.9$ million related to the sale of a branch building partially offset by $\$ 1.8$ million in severance. There were no significant items in noninterest expense during the fourth quarter of 2019. An analysis of noninterest expenses related to salaries and benefits is included in Table 9.

The effective tax rate for the full year of 2020 was 18.68 percent compared with 20.96 percent for the full year of 2019. The effective tax rate for the fourth quarter of 2020 was 16.87 percent compared with 20.09 percent in the previous quarter and 21.15 percent during the same quarter in 2019. The decrease in the effective tax rate for the fourth quarter of 2020 is primarily due to a return to provision adjustment of $\$ 1.6$ million.

The Company's business segments are defined as Consumer Banking, Commercial Banking, and Treasury \& Other. Results for the business segments are determined based on the Company's internal financial management reporting process and organizational structure. Selected financial information is included in Tables 13a and 13b.

## Asset Quality

The Company's overall asset quality continued to remain relatively stable during the fourth quarter of 2020. Total non-performing assets were $\$ 18.5$ million at December 31, 2020, down from $\$ 18.6$ million at September 30, 2020 and $\$ 20.1$ million at December 31, 2019. Non-performing assets as a percentage of total loans and leases and foreclosed real estate were 0.15 percent at December 31, 2020 compared with 0.16 percent at September 30, 2020 and 0.18 percent at December 31, 2019.
loans and leases past due 90 days or more were $\$ 10.5$ million at December 31, 2020 compared with $\$ 9.6$ million at September 30, 2020 and $\$ 8.4$ million at December 31, 2019. Restructured loans and leases not included in non-accrual loans or accruing loans past due 90 days or more were $\$ 68.1$ million at December 31, 2020 compared with $\$ 58.7$ million at September 30, 2020 and $\$ 63.1$ million at December 31, 2019. More information on non-performing assets and accruing loans and leases past due 90 days or more is presented in Table 11.

Net charge-offs for the full year of 2020 were $\$ 7.1$ million or 0.06 percent of total average loans and leases compared with net charge-offs of $\$ 12.7$ million or 0.12 percent of total average loans and leases in 2019. Net charge-offs during the fourth quarter of 2020 were a net recovery of $\$ 0.3$ million and were comprised of charge-offs of $\$ 3.2$ million fully offset by recoveries of $\$ 3.5$ million. Net charge-offs during the third quarter of 2020 were a net recovery of $\$ 1.5$ million as loan charge-offs of $\$ 2.3$ million were fully offset by recoveries of $\$ 3.8$ million. Net charge-offs during the fourth quarter of 2019 were $\$ 3.7$ million or 0.13 percent annualized of total average loans and leases outstanding and were comprised of charge-offs of $\$ 6.2$ million and recoveries of $\$ 2.6$ million.

The allowance for credit losses was $\$ 216.3$ million at December 31, 2020, an increase from $\$ 203.5$ million at September 30, 2020 and $\$ 110.0$ million at December 31, 2019. The ratio of the allowance for credit losses to total loans and leases outstanding was 1.81 percent at December 31, 2020, up from 1.73 percent at September 30, 2020 and 1.00 percent at December 31, 2019. The reserve for unfunded commitments was $\$ 2.4$ million at December 31, 2020, a slight increase from $\$ 2.3$ million at the end of the prior quarter and down from $\$ 6.8$ million at the end of the same quarter in 2019. Details of loan and lease charge-offs, recoveries, and the components of the total reserve for credit losses are summarized in Table 12.

## Other Financial Highlights

Total assets increased to a new record of $\$ 20.6$ billion at December 31, 2020 compared with total assets of $\$ 20.1$ billion at September 30, 2020 and total assets of $\$ 18.1$ billion at December 31, 2019. Average total assets were $\$ 19.4$ billion for the full year of 2020, an increase of 10.5 percent from average total assets of $\$ 17.5$ billion during 2019.

The investment securities portfolio was $\$ 7.1$ billion at December 31, 2020, up from total securities of $\$ 6.4$ billion at September 30, 2020 and $\$ 5.7$ billion at December 31, 2019 due to growth in deposits that continued to outpace loan growth. The portfolio remains largely comprised of securities issued by U.S. government agencies and includes $\$ 3.3$ billion in securities held to maturity and $\$ 3.8$ billion in securities available for sale at December 31, 2020. The securities portfolio at September 30, 2020 included $\$ 3.2$ billion in securities held to maturity and $\$ 3.2$ billion in securities available for sale compared with $\$ 3.0$ billion in securities held to maturity and $\$ 2.6$ billion in securities available for sale at December 31, 2019.

Total loans and leases were $\$ 11.9$ billion at December 31, 2020, an increase of 1.2 percent from total loans and leases of $\$ 11.8$ billion at September 30, 2020 and up 8.6 percent from total loans and leases of $\$ 11.0$ billion at December 31, 2019. Average total loans and leases were $\$ 11.6$ billion during the full year of 2020, an increase of 8.5 percent from average total loans and leases of $\$ 10.7$ billion during 2019.

The commercial loan portfolio was $\$ 5.1$ billion at the end of December 31, 2020, an increase of $\$ 83.8$ million or 1.7 percent from $\$ 5.0$ billion at the end of the third quarter of 2020 and up $\$ 886.9$ million or 21.0 percent from $\$ 4.2$ billion at the end of the fourth quarter of 2019. Consumer loans were $\$ 6.8$ billion at December 31, 2020, an increase of $\$ 62.6$ million or 0.9 percent from $\$ 6.8$ billion at the end of the third quarter of 2020 and up $\$ 62.3$ million or 0.9 percent from $\$ 6.8$ billion at the end of the fourth quarter of 2019. Loan and lease portfolio balances are summarized in Table 10.

Total deposits were $\$ 18.2$ billion at December 31, 2020, an increase of 2.7 percent from total deposits of $\$ 17.7$ billion at September 30, 2020 and up 15.4 percent from total deposits of $\$ 15.8$ billion at December 31, 2019. Average total deposits were $\$ 16.9$ billion during the full year of 2020, an increase of 11.0 percent from average total deposits of $\$ 15.2$ billion during 2019.

Consumer deposits were $\$ 9.3$ billion at December 31, 2020, an increase of $\$ 443.9$ million or 5.0 percent from $\$ 8.9$ billion at the end of the third quarter of 2020 and an increase of $\$ 1.2$ billion or 15.1 percent from $\$ 8.1$ billion at the end of the fourth quarter of 2019. Commercial deposits were $\$ 7.3$ billion at December 31, 2020, an increase of $\$ 143.3$ million or 2.0 percent from $\$ 7.2$ billion at the end of the third quarter of 2020 and an increase of $\$ 978.6$ million or 15.5 percent from $\$ 6.3$ billion at the end of the fourth quarter of 2019. Other deposits, including public funds, were $\$ 1.6$ billion at December 31, 2020, a decrease of $\$ 114.5$ million or 6.8 percent from $\$ 1.7$ billion at the end of the third quarter of 2020 and an increase of $\$ 219.3$ million or 16.3 percent from $\$ 1.3$ billion at the end of the fourth quarter of 2019. Deposit balances are summarized in Tables 7a, 7b, and 10.

Total shareholders' equity was $\$ 1.4$ billion at December 31, 2020, an increase of $\$ 12.8$ million from September 30, 2020, and up $\$ 87.7$ million from December 31, 2019. There were no shares repurchased during the fourth quarter of 2020. The Tier 1 Capital Ratio was 12.06 percent at December 31, 2020 compared with 12.09 percent at September 30, 2020 and 12.18 percent at December 31, 2019. The Tier 1 Leverage Ratio at December 31, 2020 was 6.71 percent compared with 6.81 percent at September 30, 2020 and 7.25 percent at December 31, 2019. The decrease in the Tier 1 Leverage ratio is due to balance sheet growth related to the significant increase in customer deposits.

The Company's Board of Directors declared a quarterly cash dividend of $\$ 0.67$ per share on the Company's outstanding shares. The dividend will be payable on March 12, 2021 to shareholders of record at the close of business on February 26, 2021.

## Conference Call Information

The Company will review its 2020 financial results today at 8:00 a.m. Hawaii Time (1:00 p.m. Eastern Time). The live call, including a slide presentation, will be accessible on the investor relations link of Bank of Hawaii Corporation's website, www.boh.com. The webcast link is https://edge.media-server.com/mmc/p/ukntid8g. The toll-free number for the teleconference is 1 (844) 543-5235 in the United States and Canada and 1 (703) 318-2209 for other international callers. Use the pass code "Bank of Hawaii" to access the call. A replay of the conference call will be available for one week beginning approximately 11:00 a.m. Hawaii Time on Monday, January 25, 2021. The replay number is 1 (855) 859-2056 in the United States and Canada and 1 (404) 537-3406 from other international locations. Enter the conference ID 4199179 when prompted. In addition, the replay will be available on the Company's website, www.boh.com.

- more -


## Forward-Looking Statements

This news release, and other statements made by the Company in connection with it may contain "forward-looking statements" (as defined in the Private Securities Litigation Reform Act of 1995) that involve risks and uncertainties that could cause results to be materially different from expectations. Forecasts of our financial results and condition, expectations for our operations and business prospects, and our assumptions used in those forecasts and expectations are examples of certain of these forward-looking statements. Do not unduly rely on forward-looking statements. Actual results might differ significantly from our forecasts and expectations because of a variety of factors. More information about these factors is contained in Bank of Hawaii Corporation's Annual Report on Form 10-K for the year ended December 31, 2019, and its Form 10-Qs for the fiscal quarters ended March 31, 2020, June 30, 2020 and October 31, 2020, which were filed with the U.S. Securities and Exchange Commission. These forward-looking statements are not guarantees of future performance and speak only as of the date made, and, except as required by law, the Company undertakes no obligation to update or revise any forward-looking statements to reflect subsequent events, new information or future circumstances.

Bank of Hawaii Corporation is an independent regional financial services company serving businesses, consumers, and governments in Hawaii and the West Pacific. The Company's principal subsidiary, Bank of Hawaii, was founded in 1897. For more information about Bank of Hawaii Corporation, see the Company's web site, www.boh.com.

Bank of Hawaii Corporation and Subsidiaries
Financial Highlights
Table 1


1 Efficiency ratio is defined as noninterest expense divided by total revenue (net interest income and total noninterest income).
2 Net interest margin is defined as net interest income, on a taxable-equivalent basis, as a percentage of average earning assets.
3 Dividend payout ratio is defined as dividends declared per share divided by basic earnings per share.
4 Regulatory capital ratios as of December 31, 2020 are preliminary.
5 Tangible common equity to tangible assets and tangible common equity to risk-weighted assets are Non-GAAP financial measures. See Table 2 "Reconciliation of Non-GAAP Financial Measures."

Bank of Hawaii Corporation and Subsidiaries
Reconciliation of Non-GAAP Financial Measures
Table 2

| (dollars in thousands) | $\begin{array}{r} \hline \text { December 31, } \\ 2020 \\ \hline \end{array}$ |  | September 30,2020 |  | December 31,2019 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total Shareholders' Equity | \$ | 1,374,507 | \$ | 1,361,739 | \$ | 1,286,832 |
| Less:Goodwill |  | 31,517 |  | 31,517 |  | 31,517 |
| Tangible Common Equity | \$ | 1,342,990 | \$ | 1,330,222 | \$ | 1,255,315 |
| Total Assets | \$ | 20,603,651 | \$ | 20,109,489 | \$ | 18,095,496 |
| Less:Goodwill |  | 31,517 |  | 31,517 |  | 31,517 |
| Tangible Assets | \$ | 20,572,134 | \$ | 20,077,972 | \$ | 18,063,979 |
| Risk-Weighted Assets, determined in accordance |  |  |  |  |  |  |
| with prescribed regulatory requirements | \$ | 11,295,077 | \$ | 11,068,888 | \$ | 10,589,061 |
| Total Shareholders' Equity to Total Assets |  | 6.67\% |  | 6.77\% |  | 7.11\% |
| Tangible Common Equity to Tangible Assets (Non-GAAP) |  | 6.53\% |  | 6.63\% |  | 6.95\% |
| Tier 1 Capital Ratio |  | 12.06\% |  | 12.09\% |  | 12.18\% |
| Tangible Common Equity to Risk-Weighted Assets (Non-GAAP) |  | 11.89\% |  | 12.02\% |  | 11.85\% |

[^1]| (dollars in thousands, except per share amounts) | Three Months Ended |  |  |  |  |  | Year Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { December 31, } \\ 2020 \\ \hline \end{gathered}$ |  | $\begin{gathered} \hline \text { September 30, } \\ 2020 \\ \hline \end{gathered}$ |  | $\begin{gathered} \hline \text { December 31, } \\ 2019 \\ \hline \end{gathered}$ |  | December 31, |  |  |  |
| Interest Income |  |  |  |  |  |  |  |  |  |  |
| Interest and Fees on Loans and Leases | \$ | 98,471 | \$ | 103,189 | \$ | 109,223 | \$ | 417,498 | \$ | 439,012 |
| Income on Investment Securities |  |  |  |  |  |  |  |  |  |  |
| Available-for-Sale |  | 15,449 |  | 14,558 |  | 16,158 |  | 61,294 |  | 62,174 |
| Held-to-Maturity |  | 14,113 |  | 15,967 |  | 18,750 |  | 66,055 |  | 81,616 |
| Deposits |  | 1 |  | 3 |  | 8 |  | 14 |  | 41 |
| Funds Sold |  | 115 |  | 149 |  | 723 |  | 902 |  | 3,553 |
| Other |  | 167 |  | 151 |  | 239 |  | 661 |  | 1,001 |
| Total Interest Income |  | 128,316 |  | 134,017 |  | 145,101 |  | 546,424 |  | 587,397 |
| Interest Expense |  |  |  |  |  |  |  |  |  |  |
| Deposits |  | 4,861 |  | 5,891 |  | 16,407 |  | 32,966 |  | 68,374 |
| Securities Sold Under Agreements to Repurchase |  | 3,614 |  | 3,622 |  | 4,071 |  | 15,281 |  | 17,522 |
| Funds Purchased |  | 5 |  | - |  | 25 |  | 95 |  | 840 |
| Short-Term Borrowings |  | - |  | 1 |  | - |  | 62 |  | 38 |
| Other Debt |  | 337 |  | 337 |  | 713 |  | 1,698 |  | 2,908 |
| Total Interest Expense |  | 8,817 |  | 9,851 |  | 21,216 |  | 50,102 |  | 89,682 |
| Net Interest Income |  | 119,499 |  | 124,166 |  | 123,885 |  | 496,322 |  | 497,715 |
| Provision for Credit Losses |  | 15,200 |  | 28,600 |  | 4,750 |  | 117,800 |  | 16,000 |
| Net Interest Income After Provision for Credit Losses |  | 104,299 |  | 95,566 |  | 119,135 |  | 378,522 |  | 481,715 |
| Noninterest Income |  |  |  |  |  |  |  |  |  |  |
| Trust and Asset Management |  | 11,239 |  | 10,752 |  | 11,157 |  | 43,456 |  | 44,233 |
| Mortgage Banking |  | 6,851 |  | 4,047 |  | 3,199 |  | 17,871 |  | 13,686 |
| Service Charges on Deposit Accounts |  | 6,335 |  | 6,027 |  | 7,835 |  | 24,910 |  | 30,074 |
| Fees, Exchange, and Other Service Charges |  | 12,143 |  | 12,296 |  | 14,533 |  | 47,056 |  | 57,893 |
| Investment Securities Gains (Losses), Net |  | $(1,193)$ |  | $(1,121)$ |  | (906) |  | 9,932 |  | $(3,986)$ |
| Annuity and Insurance |  | 670 |  | 881 |  | 1,272 |  | 3,362 |  | 6,934 |
| Bank-Owned Life Insurance |  | 2,353 |  | 1,806 |  | 1,879 |  | 7,388 |  | 7,015 |
| Other |  | 6,860 |  | 7,046 |  | 8,733 |  | 30,434 |  | 27,489 |
| Total Noninterest Income |  | 45,258 |  | 41,734 |  | 47,702 |  | 184,409 |  | 183,338 |
| Noninterest Expense |  |  |  |  |  |  |  |  |  |  |
| Salaries and Benefits |  | 50,200 |  | 51,951 |  | 51,664 |  | 207,329 |  | 216,106 |
| Net Occupancy |  | 14,536 |  | 7,281 |  | 8,824 |  | 39,533 |  | 33,800 |
| Net Equipment |  | 9,574 |  | 9,223 |  | 7,930 |  | 35,448 |  | 29,295 |
| Data Processing |  | 4,604 |  | 4,691 |  | 4,828 |  | 18,499 |  | 18,757 |
| Professional Fees |  | 3,174 |  | 2,743 |  | 3,257 |  | 12,186 |  | 10,071 |
| FDIC Insurance |  | 1,484 |  | 1,282 |  | 1,376 |  | 5,780 |  | 5,192 |
| Other |  | 15,082 |  | 12,778 |  | 15,217 |  | 55,032 |  | 66,006 |
| Total Noninterest Expense |  | 98,654 |  | 89,949 |  | 93,096 |  | 373,807 |  | 379,227 |
| Income Before Provision for Income Taxes |  | 50,903 |  | 47,351 |  | 73,741 |  | 189,124 |  | 285,826 |
| Provision for Income Taxes |  | 8,589 |  | 9,511 |  | 15,598 |  | 35,320 |  | 59,913 |
| Net Income | \$ | 42,314 | \$ | 37,840 | \$ | 58,143 | \$ | 153,804 | \$ | 225,913 |
| Basic Earnings Per Share | \$ | 1.06 | \$ | 0.95 | \$ | 1.46 | \$ | 3.87 | \$ | 5.59 |
| Diluted Earnings Per Share | \$ | 1.06 | \$ | 0.95 | \$ | 1.45 | \$ | 3.86 | \$ | 5.56 |
| Dividends Declared Per Share | \$ | 0.67 | \$ | 0.67 | \$ | 0.67 | \$ | 2.68 | \$ | 2.59 |
| Basic Weighted Average Shares |  | 39,773,851 |  | 39,745,120 |  | 39,880,619 |  | 39,726,210 |  | 40,384,328 |
| Diluted Weighted Average Shares |  | 39,963,736 |  | 39,869,135 |  | 40,179,016 |  | 39,892,107 |  | 40,649,570 |

## Bank of Hawaii Corporation and Subsidiaries

Consolidated Statements of Comprehensive Income
Table 4

| (dollars in thousands) | Three Months Ended |  |  |  |  |  | Year Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { December 31, } \\ 2020 \end{gathered}$ |  | September 30,2020 |  | $\begin{gathered} \hline \text { December 31, } \\ 2019 \\ \hline \end{gathered}$ |  | $2020{ }^{\text {Decem }}$ |  | ${ }^{\text {er 31, }} 2019$ |  |
| Net Income | \$ | 42,314 | \$ | 37,840 | \$ | 58,143 | \$ | 153,804 | \$ | 225,913 |
| Other Comprehensive Income (Loss), Net of Tax: |  |  |  |  |  |  |  |  |  |  |
| Net Unrealized Gains (Losses) on Investment Securities |  | (961) |  | $(4,900)$ |  | $(5,856)$ |  | 43,428 |  | 22,677 |
| Defined Benefit Plans |  | $(5,616)$ |  | 374 |  | $(3,482)$ |  | $(4,494)$ |  | $(2,746)$ |
| Other Comprehensive Income (Loss) |  | $(6,577)$ |  | $(4,526)$ |  | $(9,338)$ |  | 38,934 |  | 19,931 |
| Comprehensive Income | \$ | 35,737 | \$ | 33,314 | \$ | 48,805 | \$ | 192,738 | \$ | 245,844 |

Bank of Hawaii Corporation and Subsidiaries
Consolidated Statements of Condition
Table 5

| (dollars in thousands) | $\begin{array}{r} \hline \text { December 31, } \\ 2020 \\ \hline \end{array}$ |  | September 30, 2020 |  | December 31,2019 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |  |  |
| Interest-Bearing Deposits in Other Banks | \$ | 1,646 | \$ | 4,233 | \$ | 4,979 |
| Funds Sold |  | 333,022 |  | 736,524 |  | 254,574 |
| Investment Securities |  |  |  |  |  |  |
| Available-for-Sale |  | 3,791,689 |  | 3,190,313 |  | 2,619,003 |
| Held-to-Maturity (Fair Value of \$3,348,693; \$3,288,668; and \$3,062,882) |  | 3,262,727 |  | 3,198,830 |  | 3,042,294 |
| Loans Held for Sale |  | 82,565 |  | - |  | 39,062 |
| Loans and Leases |  | 11,940,020 |  | 11,793,608 |  | 10,990,892 |
| Allowance for Credit Losses |  | $(216,252)$ |  | $(203,496)$ |  | $(110,027)$ |
| Net Loans and Leases |  | 11,723,768 |  | 11,590,112 |  | 10,880,865 |
| Total Earning Assets |  | 19,195,417 |  | 18,720,012 |  | 16,840,777 |
| Cash and Due from Banks |  | 279,420 |  | 260,167 |  | 299,105 |
| Premises and Equipment, Net |  | 199,695 |  | 199,021 |  | 188,388 |
| Operating Lease Right-of-Use Assets |  | 99,542 |  | 96,200 |  | 100,838 |
| Accrued Interest Receivable |  | 49,303 |  | 57,370 |  | 46,476 |
| Foreclosed Real Estate |  | 2,332 |  | 2,332 |  | 2,737 |
| Mortgage Servicing Rights |  | 19,652 |  | 21,887 |  | 25,022 |
| Goodwill |  | 31,517 |  | 31,517 |  | 31,517 |
| Bank-Owned Life Insurance |  | 291,480 |  | 291,231 |  | 287,962 |
| Other Assets |  | 435,293 |  | 429,752 |  | 272,674 |
| Total Assets | \$ | 20,603,651 | \$ | 20,109,489 | \$ | 18,095,496 |

## Liabilities

| Deposits |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Noninterest-Bearing Demand | \$ | 5,749,612 | \$ | 5,428,567 | \$ | 4,489,525 |
| Interest-Bearing Demand |  | 4,040,733 |  | 3,824,448 |  | 3,127,205 |
| Savings |  | 6,759,213 |  | 6,763,891 |  | 6,365,321 |
| Time |  | 1,662,063 |  | 1,721,977 |  | 1,802,431 |
| Total Deposits |  | 18,211,621 |  | 17,738,883 |  | 15,784,482 |
| Securities Sold Under Agreements to Repurchase |  | 600,590 |  | 602,106 |  | 604,306 |
| Other Debt |  | 60,481 |  | 60,502 |  | 85,565 |
| Operating Lease Liabilities |  | 107,412 |  | 103,869 |  | 108,210 |
| Retirement Benefits Payable |  | 51,197 |  | 43,505 |  | 44,504 |
| Accrued Interest Payable |  | 5,117 |  | 6,613 |  | 8,040 |
| Taxes Payable and Deferred Taxes |  | 2,463 |  | 12,124 |  | 16,085 |
| Other Liabilities |  | 190,263 |  | 180,148 |  | 157,472 |
| Total Liabilities |  | 19,229,144 |  | 18,747,750 |  | 16,808,664 |
| Shareholders' Equity |  |  |  |  |  |  |
| Common Stock (\$.01 par value; authorized 500,000,000 shares; |  |  |  |  |  |  |
| issued / outstanding: December 31, 2020 - 58,285,624 / 40,119,312; |  |  |  |  |  |  |
| September 30, $2020-58,248,690$ / 40,060,675; |  |  |  |  |  |  |
| and December 31, $2019-58,166,910$ / 40,039,695) |  | 580 |  | 580 |  | 579 |
| Capital Surplus |  | 591,360 |  | 588,632 |  | 582,566 |
| Accumulated Other Comprehensive Gain (Loss) |  | 7,822 |  | 14,399 |  | $(31,112)$ |
| Retained Earnings |  | 1,811,979 |  | 1,797,763 |  | 1,761,415 |
| Treasury Stock, at Cost (Shares: December 31, $2020-18,166,312$; |  |  |  |  |  |  |
| September 30, 2020-18,188,015; and December 31, 2019-18,127,215) |  | (1,037,234) |  | $(1,039,635)$ |  | $(1,026,616)$ |
| Total Shareholders' Equity |  | 1,374,507 |  | 1,361,739 |  | 1,286,832 |
| Total Liabilities and Shareholders' Equity | \$ | 20,603,651 | \$ | 20,109,489 | \$ | 18,095,496 |


| (dollars in thousands) | $\begin{array}{r} \text { Common } \\ \text { Shares } \\ \text { Outstanding } \\ \hline \end{array}$ |  | Common Stock |  | Capital <br> Surplus |  | Accum. Other Comprehensive Income (Loss) |  | Retained <br> Earnings |  | Treasury Stock | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance as of December 31, 2018 | 41,499,898 | \$ | 577 | \$ | 571,704 | \$ | $(51,043)$ \$ |  | 1,641,314 | \$ | (894,352) \$ | 1,268,200 |
| Net Income | - |  | - |  | - |  | - |  | 225,913 |  | - | 225,913 |
| Other Comprehensive Income | - |  | - |  | - |  | 19,931 |  | - |  | - | 19,931 |
| Share-Based Compensation | - |  | - |  | 8,337 |  | - |  | - |  | - | 8,337 |
| Common Stock Issued under Purchase and Equity |  |  |  |  |  |  |  |  |  |  |  |  |
| Compensation Plans and Related Tax Benefits | 212,924 |  | 2 |  | 2,525 |  | - |  | (334) |  | 5,385 | 7,578 |
| Common Stock Repurchased | $(1,673,127)$ |  | - |  | - |  | - |  |  |  | $(137,649)$ | $(137,649)$ |
| Cash Dividends Declared (\$2.59 per share) | - |  | - |  | - |  | - |  | $(105,478)$ |  | - | $(105,478)$ |
| Balance as of December 31, 2019 | 40,039,695 | \$ | 579 | \$ | 582,566 | \$ | $(31,112)$ \$ |  | 1,761,415 | \$ | ,026,616) \$ | 1,286,832 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Income | - |  | - |  | - |  | - |  | 153,804 |  | - | 153,804 |
| Other Comprehensive Income | - |  | - |  | - |  | 38,934 |  | - |  | - | 38,934 |
| Cumulative Change in Accounting Principle | - |  | - |  | - |  | - |  | 3,632 |  | - | 3,632 |
| Share-Based Compensation | - |  | - |  | 7,577 |  | - |  | - |  | - | 7,577 |
| Common Stock Issued under Purchase and Equity |  |  |  |  |  |  |  |  |  |  |  |  |
| Compensation Plans and Related Tax Benefits | 283,482 |  | 1 |  | 1,217 |  | - |  | 562 |  | 7,388 | 9,168 |
| Common Stock Repurchased | $(203,865)$ |  | - |  | - |  | - |  | - |  | $(18,006)$ | $(18,006)$ |
| Cash Dividends Declared (\$2.68 per share) | - |  | - |  | - |  | - |  | $(107,434)$ |  | - | $(107,434)$ |
| Balance as of December 31, 2020 | 40,119,312 | \$ | 580 | \$ | 591,360 | \$ | 7,822 \$ | \$ | 1,811,979 | \$ | $(1,037,234) \$$ | 1,374,507 |

Bank of Hawaii Corporation and Subsidiaries
$\underline{\text { Average Balances and Interest Rates - Taxable-Equivalent Basis }}$
Table 7a


1 Non-performing loans and leases are included in the respective average loan and lease balances. Income, if any, on such loans and leases is recognized on a cash basis.
2 Comprised of other consumer revolving credit, installment, and consumer lease financing
 2020, September 30, 2020, and December 31, 2019, respectively.

Bank of Hawaii Corporation and Subsidiaries
Average Balances and Interest Rates - Taxable-Equivalent Basis
Table 7b

|  |  | Year Ended <br> December 31, 2020 |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |

[^2]
## Bank of Hawaii Corporation and Subsidiaries

Analysis of Change in Net Interest Income - Taxable-Equivalent Basis
Table 8a

| (dollars in millions) | Three Months Ended December 31, 2020 Compared to September 30, 2020 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Volume 1 |  | Rate 1 |  |  | Total |
| Change in Interest Income: |  |  |  |  |  |  |
| Investment Securities |  |  |  |  |  |  |
| Available-for-Sale |  |  |  |  |  |  |
| Taxable | \$ | 3.2 | \$ | (2.2) | \$ | 1.0 |
| Non-Taxable |  | (0.1) |  | - |  | (0.1) |
| Held-to-Maturity |  |  |  |  |  |  |
| Taxable | \$ | (0.1) | \$ | (1.7) | \$ | (1.8) |
| Non-Taxable |  | (0.1) |  | - |  | (0.1) |
| Total Investment Securities |  | 2.9 |  | (3.9) |  | (1.0) |
| Loans and Leases |  |  |  |  |  |  |
| Commercial and Industrial |  | (0.2) |  | 0.1 |  | (0.1) |
| Commercial Mortgage |  | 0.4 |  | (0.4) |  | - |
| Construction |  | 0.2 |  | - |  | 0.2 |
| Commercial Lease Financing |  | - |  | (3.0) |  | (3.0) |
| Residential Mortgage |  | 0.9 |  | (1.2) |  | (0.3) |
| Home Equity |  | (0.2) |  | (0.7) |  | (0.9) |
| Other ${ }^{2}$ |  | (0.5) |  | (0.1) |  | (0.6) |
| Total Loans and Leases |  | 0.6 |  | (5.3) |  | (4.7) |
| Total Change in Interest Income |  | 3.5 |  | (9.2) |  | (5.7) |
|  |  |  |  |  |  |  |
| Change in Interest Expense: |  |  |  |  |  |  |
| Interest-Bearing Deposits |  |  |  |  |  |  |
| Demand |  | - |  | 0.2 |  | 0.2 |
| Savings |  | - |  | (0.3) |  | (0.3) |
| Time |  | 0.3 |  | (1.2) |  | (0.9) |
| Total Interest-Bearing Deposits |  | 0.3 |  | (1.3) |  | (1.0) |
| Total Change in Interest Expense |  | 0.3 |  | (1.3) |  | (1.0) |
|  |  |  |  |  |  |  |
| Change in Net Interest Income | \$ | 3.2 | \$ | (7.9) | \$ | (4.7) |

[^3]
## Bank of Hawaii Corporation and Subsidiaries

Analysis of Change in Net Interest Income - Taxable-Equivalent Basis
Table 8b

| (dollars in millions) | Three Months Ended December 31, 2020 Compared to Three Months Ended December 31, 2019 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Volume 1 |  | Rate 1 |  | Total |  |
| Change in Interest Income: |  |  |  |  |  |  |
| Funds Sold | \$ | 0.5 | \$ | (1.1) | \$ | (0.6) |
| Investment Securities |  |  |  |  |  |  |
| Available-for-Sale |  |  |  |  |  |  |
| Taxable |  | 5.2 |  | (5.8) |  | (0.6) |
| Non-Taxable |  | (0.2) |  | - |  | (0.2) |
| Held-to-Maturity |  |  |  |  |  |  |
| Taxable | \$ | 1.5 | \$ | (6.0) | \$ | (4.5) |
| Non-Taxable |  | (0.1) |  | - |  | (0.1) |
| Total Investment Securities |  | 6.4 |  | (11.8) |  | (5.4) |
| Loans Held for Sale |  | (0.1) |  | (0.1) |  | (0.2) |
| Loans and Leases |  |  |  |  |  |  |
| Commercial and Industrial |  | 4.5 |  | (3.8) |  | 0.7 |
| Commercial Mortgage |  | 2.7 |  | (6.5) |  | (3.8) |
| Construction |  | 0.8 |  | (0.6) |  | 0.2 |
| Commercial Lease Financing |  | (0.1) |  | (3.2) |  | (3.3) |
| Residential Mortgage |  | 2.2 |  | (2.5) |  | (0.3) |
| Home Equity |  | (0.8) |  | (1.7) |  | (2.5) |
| Automobile |  | (0.1) |  | - |  | (0.1) |
| Other ${ }^{2}$ |  | (1.3) |  | (0.2) |  | (1.5) |
| Total Loans and Leases |  | 7.9 |  | (18.5) |  | (10.6) |
| Total Change in Interest Income |  | 14.7 |  | (31.5) |  | (16.8) |

Change in Interest Expense:
Interest-Bearing Deposits

| Demand | 0.3 | $(0.7)$ | $(0.4)$ |
| :--- | :---: | :---: | :---: |
| Savings | 0.6 | $(7.2)$ | $(6.6)$ |
| Time | $(0.5)$ | $(4.0)$ | $(4.5)$ |
| Total Interest-Bearing Deposits | 0.4 | $(11.9)$ | $(11.5)$ |
| Securities Sold Under Agreements to Repurchase | $(0.1)$ | $(0.4)$ | $(0.5)$ |
| Other Debt | $(0.3)$ | $(0.1)$ | $(0.4)$ |
| Total Change in Interest Expense | - | $(12.4)$ | $(12.4)$ |
| Change in Net Interest Income | $\$$ | 14.7 | $\$$ |

[^4]
## Bank of Hawaii Corporation and Subsidiaries

Analysis of Change in Net Interest Income - Taxable-Equivalent Basis
Table 8c

| (dollars in millions) | Year Ended December 31, 2020 Compared to December 31, 2019 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Volume 1 |  | Rate 1 |  | Total |  |
| Change in Interest Income: |  |  |  |  |  |  |
| Funds Sold | \$ | 2.4 | \$ | (5.1) | \$ | (2.7) |
| Investment Securities |  |  |  |  |  |  |
| Available-for-Sale |  |  |  |  |  |  |
| Taxable |  | 17.2 |  | (15.8) |  | 1.4 |
| Non-Taxable |  | (3.5) |  | 0.6 |  | (2.9) |
| Held-to-Maturity |  |  |  |  |  |  |
| Taxable |  | (0.6) |  | (12.7) |  | (13.3) |
| Non-Taxable |  | (2.3) |  | (0.5) |  | (2.8) |
| Total Investment Securities |  | 10.8 |  | (28.4) |  | (17.6) |
| Loans Held for Sale |  | (0.1) |  | (0.2) |  | (0.3) |
| Loans and Leases |  |  |  |  |  |  |
| Commercial and Industrial |  | 15.7 |  | (14.3) |  | 1.4 |
| Commercial Mortgage |  | 10.5 |  | (22.0) |  | (11.5) |
| Construction |  | 4.0 |  | (2.0) |  | 2.0 |
| Commercial Lease Financing |  | (0.8) |  | (3.9) |  | (4.7) |
| Residential Mortgage |  | 7.9 |  | (6.6) |  | 1.3 |
| Home Equity |  | (1.7) |  | (5.6) |  | (7.3) |
| Automobile |  | 0.5 |  | (0.3) |  | 0.2 |
| Other ${ }^{2}$ |  | (1.3) |  | (1.1) |  | (2.4) |
| Total Loans and Leases |  | 34.8 |  | (55.8) |  | (21.0) |
| Other |  | - |  | (0.3) |  | (0.3) |
| Total Change in Interest Income |  | 47.9 |  | (89.8) |  | (41.9) |

Change in Interest Expense:
Interest-Bearing Deposits

| Demand | 0.7 | $(3.2)$ | $(2.5)$ |
| :--- | :---: | :---: | :---: |
| Savings | 3.3 | $(23.3)$ | $(20.0)$ |
| Time | $(1.7)$ | $(11.2)$ | $(12.9)$ |
| Total Interest-Bearing Deposits | 2.3 | $(37.7)$ | $(35.4)$ |
| Short-Term Borrowings | $(0.1)$ | $(0.6)$ | $(0.7)$ |
| Securities Sold Under Agreements to Repurchase | 2.1 | $(4.4)$ | $(2.3)$ |
| Other Debt | $(1.3)$ | 0.1 | $(1.2)$ |
| Total Change in Interest Expense | 3.0 | $(42.6)$ | $(39.6)$ |
| Change in Net Interest Income | $\$$ | 44.9 | $\$$ |

[^5]Bank of Hawaii Corporation and Subsidiaries
Salaries and Benefits
Table 9

| (dollars in thousands) | Three Months Ended |  |  |  |  |  | Year Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { December 31, } \\ 2020 \\ \hline \end{gathered}$ |  | $\begin{gathered} \hline \text { September 30, } \\ 2020 \\ \hline \end{gathered}$ |  | $\begin{gathered} \hline \text { December 31, } \\ 2019 \\ \hline \end{gathered}$ |  | 2020 December 31, 2019 |  |  |  |
| Salaries | \$ | 33,907 | \$ | 34,046 | \$ | 33,465 | \$ | 134,178 | \$ | 132,237 |
| Incentive Compensation |  | 3,084 |  | 2,683 |  | 4,864 |  | 9,153 |  | 21,913 |
| Share-Based Compensation |  | 2,029 |  | 1,442 |  | 1,475 |  | 6,783 |  | 8,573 |
| Commission Expense |  | 2,164 |  | 1,800 |  | 2,080 |  | 6,985 |  | 6,474 |
| Retirement and Other Benefits |  | 5,212 |  | 4,164 |  | 4,279 |  | 18,528 |  | 18,151 |
| Payroll Taxes |  | 2,292 |  | 2,624 |  | 2,386 |  | 12,241 |  | 11,795 |
| Medical, Dental, and Life Insurance |  | 1,523 |  | 3,422 |  | 2,903 |  | 12,917 |  | 15,202 |
| Separation Expense |  | (11) |  | 1,770 |  | 212 |  | 6,544 |  | 1,761 |
| Total Salaries and Benefits | \$ | 50,200 | \$ | 51,951 | \$ | 51,664 | \$ | 207,329 | \$ | 216,106 |

## Bank of Hawaii Corporation and Subsidiaries

Loan and Lease Portfolio Balances
Table 10

| (dollars in thousands) |  | December 31, 2020 |  | September 30, 2020 |  | $\begin{array}{r} \hline \text { June 30, } \\ \hline \end{array}$ |  | March 31, 2020 |  | $\begin{array}{r} \hline \text { December 31, } \\ 2019 \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial |  |  |  |  |  |  |  |  |  |  |
| Commercial and Industrial | \$ | 1,875,293 | \$ | 1,908,482 | \$ | 1,956,939 | \$ | 1,558,232 | \$ | 1,379,152 |
| Commercial Mortgage |  | 2,854,829 |  | 2,745,611 |  | 2,707,534 |  | 2,616,243 |  | 2,518,051 |
| Construction |  | 259,798 |  | 250,943 |  | 245,099 |  | 245,390 |  | 194,170 |
| Lease Financing |  | 110,766 |  | 111,831 |  | 113,187 |  | 110,704 |  | 122,454 |
| Total Commercial |  | 5,100,686 |  | 5,016,867 |  | 5,022,759 |  | 4,530,569 |  | 4,213,827 |
| Consumer |  |  |  |  |  |  |  |  |  |  |
| Residential Mortgage |  | 4,130,513 |  | 4,044,228 |  | 3,989,393 |  | 3,928,183 |  | 3,891,100 |
| Home Equity |  | 1,604,538 |  | 1,605,486 |  | 1,640,887 |  | 1,692,154 |  | 1,676,073 |
| Automobile |  | 708,800 |  | 709,937 |  | 700,702 |  | 716,214 |  | 720,286 |
| Other ${ }^{1}$ |  | 395,483 |  | 417,090 |  | 451,629 |  | 485,660 |  | 489,606 |
| Total Consumer |  | 6,839,334 |  | 6,776,741 |  | 6,782,611 |  | 6,822,211 |  | 6,777,065 |
| Total Loans and Leases | \$ | 11,940,020 | \$ | 11,793,608 | \$ | 11,805,370 | \$ | 11,352,780 | \$ | 10,990,892 |

## Deposits

| (dollars in thousands) |  | $\begin{array}{r} \hline \text { December 31, } \\ 2020 \\ \hline \end{array}$ |  | September 30, 2020 |  | $\begin{array}{r} \hline \text { June 30, } \\ 2020 \\ \hline \end{array}$ |  | March 31, 2020 |  | $\begin{array}{r} \hline \text { December 31, } \\ 2019 \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Consumer | \$ | 9,347,725 | \$ | 8,903,808 | \$ | 8,766,885 | \$ | 8,294,464 | \$ | 8,118,494 |
| Commercial |  | 7,302,832 |  | 7,159,531 |  | 7,295,033 |  | 6,358,583 |  | 6,324,214 |
| Public and Other |  | 1,561,064 |  | 1,675,544 |  | 1,361,237 |  | 1,402,314 |  | 1,341,774 |
| Total Deposits | \$ | 18,211,621 | \$ | 17,738,883 | \$ | 17,423,155 | \$ | 16,055,361 | \$ | 15,784,482 |

[^6]Bank of Hawaii Corporation and Subsidiaries
Non-Performing Assets and Accruing Loans and Leases Past Due 90 Days or More
Table 11

| (dollars in thousands) | December 31, 2020 |  | September 30, 2020 |  |  | $\begin{array}{r} \hline \text { June 30, } \\ 2020 \\ \hline \end{array}$ | $\begin{array}{r} \hline \text { March 31, } \\ 2020 \\ \hline \end{array}$ |  |  | $\begin{array}{r} \hline \text { December 31, } \\ 2019 \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Non-Performing Assets |  |  |  |  |  |  |  |  |  |  |
| Non-Accrual Loans and Leases |  |  |  |  |  |  |  |  |  |  |
| Commercial |  |  |  |  |  |  |  |  |  |  |
| Commercial and Industrial | \$ | 441 | \$ | 475 | \$ | 459 | \$ | 634 | \$ | 830 |
| Commercial Mortgage |  | 8,527 |  | 8,615 |  | 8,672 |  | 9,048 |  | 9,244 |
| Total Commercial |  | 8,968 |  | 9,090 |  | 9,131 |  | 9,682 |  | 10,074 |
| Consumer |  |  |  |  |  |  |  |  |  |  |
| Residential Mortgage |  | 3,223 |  | 3,543 |  | 5,888 |  | 4,330 |  | 4,125 |
| Home Equity |  | 3,958 |  | 3,661 |  | 5,176 |  | 4,086 |  | 3,181 |
| Total Consumer |  | 7,181 |  | 7,204 |  | 11,064 |  | 8,416 |  | 7,306 |
| Total Non-Accrual Loans and Leases |  | 16,149 |  | 16,294 |  | 20,195 |  | 18,098 |  | 17,380 |
| Foreclosed Real Estate |  | 2,332 |  | 2,332 |  | 2,506 |  | 2,506 |  | 2,737 |
| Total Non-Performing Assets | \$ | 18,481 | \$ | 18,626 | \$ | 22,701 | \$ | 20,604 | \$ | 20,117 |
|  |  |  |  |  |  |  |  |  |  |  |
| Accruing Loans and Leases Past Due 90 Days or More |  |  |  |  |  |  |  |  |  |  |
| Consumer |  |  |  |  |  |  |  |  |  |  |
| Residential Mortgage | \$ | 5,274 | \$ | 6,607 | \$ | 4,937 | \$ | 3,024 | \$ | 1,839 |
| Home Equity |  | 3,187 |  | 2,571 |  | 3,519 |  | 3,426 |  | 4,125 |
| Automobile |  | 925 |  | 156 |  | 133 |  | 866 |  | 949 |
| Other 1 |  | 1,160 |  | 258 |  | 296 |  | 1,205 |  | 1,493 |
| Total Consumer |  | 10,546 |  | 9,592 |  | 8,885 |  | 8,521 |  | 8,406 |
| Total Accruing Loans and Leases Past Due 90 Days or More | \$ | 10,546 | \$ | 9,592 | \$ | 8,885 | \$ | 8,521 | \$ | 8,406 |
| Restructured Loans on Accrual Status |  |  |  |  |  |  |  |  |  |  |
| and Not Past Due 90 Days or More | \$ | 68,065 | \$ | 58,650 | \$ | 59,713 | \$ | 61,425 | \$ | 63,103 |
| Total Loans and Leases | \$ | 11,940,020 | \$ | 11,793,608 | \$ | 11,805,370 | \$ | 11,352,780 | \$ | 10,990,892 |
|  |  |  |  |  |  |  |  |  |  |  |
| $\underline{\text { Ratio of Non-Accrual Loans and Leases to Total Loans and Leases }}$ |  | 0.14\% |  | 0.14\% |  | 0.17\% |  | 0.16\% |  | 0.16\% |
|  |  |  |  |  |  |  |  |  |  |  |
| Ratio of Non-Performing Assets to Total Loans and Leases |  |  |  |  |  |  |  |  |  |  |
| and Foreclosed Real Estate |  | 0.15\% |  | 0.16\% |  | 0.19\% |  | 0.18\% |  | 0.18\% |
|  |  |  |  |  |  |  |  |  |  |  |
| Ratio of Commercial Non-Performing Assets to Total Commercial Loans |  |  |  |  |  |  |  |  |  |  |
| and Leases and Commercial Foreclosed Real Estate |  | 0.18\% |  | 0.18\% |  | 0.18\% |  | 0.21\% |  | 0.24\% |
|  |  |  |  |  |  |  |  |  |  |  |
| Ratio of Consumer Non-Performing Assets to Total Consumer Loans |  |  |  |  |  |  |  |  |  |  |
| and Leases and Consumer Foreclosed Real Estate |  | 0.14\% |  | 0.14\% |  | 0.20\% |  | 0.16\% |  | 0.15\% |
|  |  |  |  |  |  |  |  |  |  |  |
| Ratio of Non-Performing Assets and Accruing Loans and Leases |  |  |  |  |  |  |  |  |  |  |
| Past Due 90 Days or More to Total Loans and Leases |  |  |  |  |  |  |  |  |  |  |
| and Foreclosed Real Estate |  | 0.24\% |  | 0.24\% |  | 0.27\% |  | 0.26\% |  | 0.26\% |
|  |  |  |  |  |  |  |  |  |  |  |
| Quarter to Quarter Changes in Non-Performing Assets |  |  |  |  |  |  |  |  |  |  |
| Balance at Beginning of Quarter | \$ | 18,626 | \$ | 22,701 | \$ | 20,604 | \$ | 20,117 | \$ | 21,645 |
| Additions |  | 434 |  | 938 |  | 5,856 |  | 1,754 |  | 883 |
| Reductions |  |  |  |  |  |  |  |  |  |  |
| Payments |  | (490) |  | $(3,729)$ |  | $(2,736)$ |  | (315) |  | (495) |
| Return to Accrual Status |  | - |  | $(1,035)$ |  | (822) |  | (437) |  | $(1,673)$ |
| Sales of Foreclosed Real Estate |  | - |  | (175) |  | - |  | (231) |  | (201) |
| Charge-offs/Write-downs |  | (89) |  | (74) |  | (201) |  | (284) |  | (42) |
| Total Reductions |  | (579) |  | $(5,013)$ |  | $(3,759)$ |  | $(1,267)$ |  | $(2,411)$ |
| Balance at End of Quarter | \$ | 18,481 | \$ | 18,626 | \$ | 22,701 | \$ | 20,604 | \$ | 20,117 |

[^7]
# Bank of Hawaii Corporation and Subsidiaries 



[^8]
## Bank of Hawaii Corporation and Subsidiaries

Business Segments Selected Financial Information
Table 13a

| (dollars in thousands) |  | $\begin{array}{r} \text { Consumer } \\ \text { Banking } \\ \hline \end{array}$ |  | Commercial Banking |  | Treasury and Other |  | $\begin{array}{r} \hline \text { Consolidated } \\ \text { Total } \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Three Months Ended December 31, 2020 |  |  |  |  |  |  |  |  |
| Net Interest Income | \$ | 71,707 | \$ | 44,373 | \$ | 3,419 | \$ | 119,499 |
| $\underline{\text { Provision for Credit Losses }}$ |  | (128) |  | (129) |  | 15,457 |  | 15,200 |
| Net Interest Income (Loss) After Provision for Credit Losses |  | 71,835 |  | 44,502 |  | $(12,038)$ |  | 104,299 |
| Noninterest Income |  | 35,091 |  | 8,040 |  | 2,127 |  | 45,258 |
| Noninterest Expense |  | $(78,433)$ |  | $(15,742)$ |  | $(4,479)$ |  | $(98,654)$ |
| Income (Loss) Before Income Taxes |  | 28,493 |  | 36,800 |  | $(14,390)$ |  | 50,903 |
| Provision for Income Taxes |  | $(7,242)$ |  | $(9,804)$ |  | 8,457 |  | $(8,589)$ |
| Net Income (Loss) | \$ | 21,251 | \$ | 26,996 | \$ | $(5,933)$ | \$ | 42,314 |
| Total Assets as of December 31, 2020 | \$ | 7,478,813 | \$ | 5,116,807 | \$ | 8,008,031 | \$ | 20,603,651 |


| Three Months Ended December 31, 20191 |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net Interest Income | \$ | 76,099 | \$ | 45,475 | \$ | 2,311 | \$ | 123,885 |
| Provision for Credit Losses |  | 3,819 |  | (165) |  | 1,096 |  | 4,750 |
| Net Interest Income After Provision for Credit Losses |  | 72,280 |  | 45,640 |  | 1,215 |  | 119,135 |
| Noninterest Income |  | 35,306 |  | 10,624 |  | 1,772 |  | 47,702 |
| Noninterest Expense |  | $(68,494)$ |  | $(21,071)$ |  | $(3,531)$ |  | $(93,096)$ |
| Income (Loss) Before Income Taxes |  | 39,092 |  | 35,193 |  | (544) |  | 73,741 |
| Provision for Income Taxes |  | $(9,909)$ |  | $(6,345)$ |  | 656 |  | $(15,598)$ |
| Net Income | \$ | 29,183 | \$ | 28,848 | \$ | 112 | \$ | 58,143 |
| Total Assets as of December 31, 20191 | \$ | 7,054,511 | \$ | 4,254,261 | \$ | 6,786,724 | \$ | 18,095,496 |

[^9]Bank of Hawaii Corporation and Subsidiaries
Business Segments Selected Financial Information
Table 13b
$\left.\begin{array}{lcccc}\hline \text { (dollars in thousands) } & & \begin{array}{c}\text { Consumer } \\ \text { Banking }\end{array} & \begin{array}{c}\text { Commercial } \\ \text { Banking }\end{array} & \begin{array}{c}\text { Treasury } \\ \text { and Other }\end{array} \\ \hline \text { Year Ended December 31, 2020 } & & & \\ \text { Net Interest Income } & \$ & 292,710 & \$ & 188,626 \\ \text { Consolidated } \\ \text { Total }\end{array}\right\}$

| Year Ended December 31, 20191 |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net Interest Income | \$ | 305,803 | \$ | 185,259 | \$ | 6,653 | \$ | 497,715 |
| Provision for Credit Losses |  | 11,685 |  | 976 |  | 3,339 |  | 16,000 |
| Net Interest Income After Provision for Credit Losses |  | 294,118 |  | 184,283 |  | 3,314 |  | 481,715 |
| Noninterest Income |  | 142,378 |  | 33,362 |  | 7,598 |  | 183,338 |
| Noninterest Expense |  | $(281,662)$ |  | $(84,616)$ |  | $(12,949)$ |  | $(379,227)$ |
| Income Before Income Taxes |  | 154,834 |  | 133,029 |  | $(2,037)$ |  | 285,826 |
| Provision for Income Taxes |  | $(38,654)$ |  | $(28,852)$ |  | 7,593 |  | $(59,913)$ |
| Net Income | \$ | 116,180 | \$ | 104,177 | \$ | 5,556 | \$ | 225,913 |
| Total Assets as of December 31, 20191 | \$ | 7,054,511 | \$ | 4,254,261 | \$ | 6,786,724 | \$ | 18,095,496 |

[^10]

1 Efficiency ratio is defined as noninterest expense divided by total revenue (net interest income and noninterest income).
2 Net interest margin is defined as net interest income, on a taxable-equivalent basis, as a percentage of average earning assets.

Bank of Hawaii Corporation and Subsidiaries
Hawaii Economic Trends
Table 15


1 Source: Hawaii Department of Business, Economic Development \& Tourism
2 Source: U. S. Bureau of Labor Statistics
3 Source: UHERO for 2020 and Hawaii Department of Labor and Industrial Relations for 2019 and 2018. County jobs data not seasonally adjusted.
4 Source: Honolulu Board of REALTORS
5 Source: Hawaii Tourism Authority

## Bank of Hawaii Corporation fourth quarter 2020 financial report

january 25, 2021

## forward-looking statements

this presentation, and other statements made by the Company in connection with it, may contain forward-looking statements concerning, among other things, forecasts of our financial results and condition, expectations for our operations and business prospects, and our assumptions used in those forecasts and expectations. we have not committed to update forward-looking statements to reflect later events or circumstances.


# 2020 unemployment 

Hawaii unemployment rate


## Hawaii unemployment rate


economic forecast
Ah Bank of Hawaii
Corporation
real GDP

personal income

- 9/25 base forecast - 12/11 base forecast



Oahu market indicators - 2020 vs 2019
Corporation

| single family homes |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\underline{2020}$ | $\underline{2019}$ | \% | dec 2020 | dec 2019 | \% |
| closed sales | 3,838 | 3,750 | 2.3\% | 420 | 309 | 35.9\% |
| median sales price (000s) | \$830 | \$789 | 5.2\% | \$870 | \$820 | 6.1\% |
| median days on market | 14 | 22 | -36.4\% | 10 | 18 | -44.4\% |
| months of inventory | 1.4 | 2.5 | -44.0\% | 1.4 | 2.5 | -44.0\% |
|  |  |  |  |  |  |  |
| condominiums |  |  |  |  |  |  |
|  | 2020 YTD | 2019 YTD | \% | dec 2020 | dec 2019 | \% |
| closed sales | 4,706 | 5,408 | -13.0\% | 514 | 428 | 20.1\% |
| median sales price (000s) | \$435 | \$425 | 2.4\% | \$455 | \$425 | 6.9\% |
| median days on market | 24 | 25 | -4.0\% | 19 | 30 | -36.7\% |
| months of inventory | 3.3 | 3.4 | -2.9\% | 3.3 | 3.4 | -2.9\% |

total passenger count*


## COVID-19 cases



## Q4 financial update

|  | 4Q 2020 |  | \$ | 3Q 2020 | $\triangle 3 Q 2020$ |  | 4Q 2019 |  | $\triangle$ 4Q 2019 |  | $\underline{2020}$ |  | \$ | $\triangle 2019$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| net interest income | \$ | 119.5 |  | 124.2 | \$ | (4.7) | \$ | 123.9 | \$ | (4.4) | \$ | 496.3 |  | (1.4) |
| noninterest income |  | 45.3 |  | 41.7 |  | 3.5 |  | 47.7 |  | (2.4) |  | 184.4 |  | 1.1 |
| total revenue |  | 164.8 |  | 165.9 |  | (1.1) |  | 171.6 |  | (6.8) |  | 680.7 |  | (0.3) |
| noninterest expense |  | 98.7 |  | 89.9 |  | 8.7 |  | 93.0 |  | 5.7 |  | 373.8 |  | (5.4) |
| operating income |  | 66.1 |  | 76.0 |  | (9.8) |  | 78.5 |  | (12.4) |  | 306.9 |  | 5.1 |
| credit provision |  | 15.2 |  | 28.6 |  | (13.4) |  | 4.8 |  | 10.5 |  | 117.8 |  | 101.8 |
| income taxes |  | 8.6 |  | 9.5 |  | (0.9) |  | 15.6 |  | (7.0) |  | 35.3 |  | (24.6) |
| net income | \$ | 42.3 | \$ | 37.8 | \$ | 4.5 | \$ | 58.1 | \$ | (15.8) | \$ | 153.8 | \$ | (72.1) |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| diluted EPS | \$ | 1.06 | \$ | 0.95 | \$ | 0.11 | \$ | 1.45 | \$ | (0.39) | \$ | 3.86 | \$ | (1.70) |
| end of period balances |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| investment portfolio | \$ | 7,054 | \$ | 6,389 |  | 10.4 \% | \$ | 5,661 |  | 24.6 \% | \$ | 7,054 |  | 24.6 \% |
| loans and leases |  | 11,940 |  | 11,794 |  | 1.2 |  | 10,991 |  | 8.6 |  | 11,940 |  | 8.6 |
| total deposits |  | 18,212 |  | 17,739 |  | 2.7 |  | 15,784 |  | 15.4 |  | 18,212 |  | 15.4 |
| shareholders' equity |  | 1,375 |  | 1,362 |  | 0.9 |  | 1,287 |  | 6.8 |  | 1,375 |  | 6.8 |

excess liquidity deployed into high-quality, low-risk investment portfolio


Highly liquid and pledgeable
Secure and reliable cash flows

# performance metrics 

|  | 4Q 2020 | 3Q 2020 | $\triangle 3 Q 2020$ | 4Q 2019 | $\triangle 4 \mathrm{Q} 2019$ | $\underline{2020}$ | $\triangle 2019$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| return on assets | 0.83\% | 0.76\% | 0.07\% | 1.29\% | (0.46)\% | 0.79\% | (0.50)\% |
| return on equity | 12.26\% | 11.01\% | 1.25\% | 17.84\% | (5.58)\% | 11.38\% | (6.27)\% |
| net interest margin | 2.48\% | 2.67\% | (0.19)\% | 2.95\% | (0.47)\% | 2.73\% | (0.30)\% |
| efficiency ratio | 59.9\% | 54.2\% | 5.7\% | 54.3\% | 5.6\% | 54.9\% | (0.8)\% |
| CET1 / tier 1 capital ratio | 12.1\% | 12.1\% | (0.0)\% | 12.2\% | (0.1)\% | 12.1\% | (0.1)\% |
| tier 1 leverage ratio | 6.7\% | 6.8\% | (0.1)\% | 7.3\% | (0.5)\% | 6.7\% | (0.5)\% |

## Q4 credit update

$78 \%$ of portfolio secured with quality real estate with combined weighted average loan to value of $56 \%$


# customer relief update 

77\% decline from June 30, 2020
deferrals and extension timeline

credit quality
\$ in millions


- $60 \%$ of total criticized in CRE with $58 \%$ wtd avg LTV



## looking forward

- economic growth conditioned on COVID-19 conditions and trajectory
- accommodative monetary environment
- changed consumer preference
- continued risk vigilance
- support the recovery
- lean into evolving consumer preference
- self fund growth
- exceptional capital \& liquidity position
- customer outreach
- deep market knowledge
- digital


## steady market share performance



# evolving consumer preference $\boldsymbol{\text { h Bank of Hawaii }}$ 

- rapid change in certain consumer preferences
- span of change likely to extend to 18 to 24 months in total from March 2020
- degree of snap back dependent on perception enhancement or inconvenience?
- "new" normal


# evolving consumer preference $\begin{gathered}\text { Ch Bank of Hawaii } \\ \text { Corporation }\end{gathered}$ 

n-person branch transactions have fallen sharply

evolving consumer preference $\frac{\boldsymbol{h} \text { Bank of Hawaii }}{\text { Corporation }}$
transactor type
$\underline{2019}$


2020


growing number of Zelle transactions

\#sent $\quad$ received

- core competency
- strategic \& long-term oriented
- internally driven
- never ending


## proven expense discipline

\$ in millions

commitment to future growth


- digital sub-brand launch in 2017
- 10-year naming agreement with University of Hawaii
- main and most prominent arena sports venue in the
 state

Branch/ATM optimization efforts

- closure of 12 in-store format branches
- sunset 50 cash dispensing ATMs
- $\$ 6.1$ million one time cost, $\$ 5.1$ million in annual savings

Voluntary Separation Incentive Program

- separation incentive eligible to employees with certain age and years-of-service criteria. incentive consists of payment based on years-of-service plus customary retirement benefit
- program is company prescribed but implemented at business unit discretion
- voluntary for eligible employees
competitive innovation edge



## Q \& A

## Bank of Hawaii Corporation fourth quarter 2020 financial report

january 25, 2021

## appendix

loan growth
\$ in millions


## market share

$30.6 \%$

deposit growth
\$ in millions

source: market share calculated from FDIC data per Bloomberg

## growing low cost deposits

continuing to build very low cost funding to mitigate impact of low rates


## funding opportunities

loan to deposit ratio compared with peers
strong liquidity to fund continued growth

strong risk-based capital, well in excess of required minimums


# unbroken history of dividends th Bank of Hawaii Corporation 


$87 \%$ secured with $65 \%$ weighted average LTV as of $12 / 31 / 20$

$84 \%$ secured with $47 \%$ weighted average LTV as of 12/31/20 90\% continue to pay interest

high risk industries
$\$ 1,508$ million (13\%) / \$1,360 million (11\%) excluding PPP
lodging balance growth (Q4 v Q3)

restaurant/entertainment balance growth (Q4 v Q3)


| real estate secured | - $93 \%$ real estate secured <br> - $56 \%$ wtd avg LTV <br> - average exposure $\$ 3.5 \mathrm{MM}$ <br> - largest exposure $\$ 40 \mathrm{MM}$ <br> - $60 \%$ of portfolio has an LTV $\leq 65 \%$ <br> - $98.1 \%$ is secured or has essential anchor <br> - $0.04 \%$ unsecured and deferred <br> - $99.997 \%$ secured or paying interest |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| ${ }_{120 \%}$ secured LTV distribution | \% | deferred |  |  |
|  |  | yes | no | total |
| 100\% md avg 56\% |  |  |  |  |
| 80\% |  | 11.4\% | 81.3\% | 92.6\% |
| 40\% |  | 0.0\% | 7.3\% | 7.4\% |
|  |  | 11.4\% | 88.6\% | 100.0\% |


real estate secured



- $39 \%$ real estate secured
- $64 \%$ wtd avg LTV
- average exposure $\$ 1.7 \mathrm{MM}$
- largest exposure \$25.9 MM
- $44 \%$ of portfolio has an LTV $\leq 65 \%$
- \$26.8 MM unsecured and deferred
- average exposure \$0.5 MM
- $99.5 \%$ secured or paying interest

| $\%$ |  | deferred |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | yes | no | total |  |
| yes | $4.8 \%$ | $34.4 \%$ | $39.2 \%$ |  |
| O | no | $17.1 \%$ | $43.8 \%$ |  |
| \% | no | $\mathbf{6 0 . 8 \%}$ |  |  |
| total | $21.8 \%$ | $\mathbf{7 8 . 2 \%}$ | $100.0 \%$ |  |


[^0]:    130 Merchant Street ■ PO Box 2900 ■ Honolulu HI 96846-6000 ■ Fax 808-694-8440 ■ Website www.boh.com

[^1]:    Note: Risk-Weighted Assets and Regulatory capital ratios as of December 31, 2020 are preliminary.

[^2]:    1 Non-performing loans and leases are included in the respective average loan and lease balances. Income, if any, on such loans and leases is recognized on a cash basis.
    2 Comprised of other consumer revolving credit, installment, and consumer lease financing
    3 Interest income includes taxable-equivalent basis adjustments, based upon a federal statutory tax rate of $21 \%$, of $\$ 1,297,000$ and $\$ 2,230,000$ for the year ended December 31,2020 and December 31, 2019, respectively.

[^3]:    1 The change in interest income and expense not solely due to changes in volume or rate has been allocated on a pro-rata basis to the volume and rate columns.
    2 Comprised of other consumer revolving credit, installment, and consumer lease financing

[^4]:    1 The change in interest income and expense not solely due to changes in volume or rate has been allocated on a pro-rata basis to the volume and rate columns
    2 Comprised of other consumer revolving credit, installment, and consumer lease financing.

[^5]:    1 The change in interest income and expense not solely due to changes in volume or rate has been allocated on a pro-rata basis to the volume and rate columns
    2 Comprised of other consumer revolving credit, installment, and consumer lease financing.

[^6]:    1 Comprised of other revolving credit, installment, and lease financing.

[^7]:    1 Comprised of other revolving credit, installment, and lease financing.

[^8]:    1 Comprised of other revolving credit, installment, and lease financing.
    2 Included in this analysis is activity related to the Company's reserve for unfunded commitments, which is separately recorded in other liabilities in the Consolidated Statements of Condition. 3 On December 31 2020, the Company recorded a $\$ 2.7$ million reserve on accrued interest receivable related to loans in which payment forbearances were granted to borrowers impacted by the COVID-19 pandemic. The reserve was recorded as a contra-asset against accrued interest receivable with the offset to provision for credit losses.

[^9]:    1 Certain prior period information has been reclassified to conform to current presentation.

[^10]:    1 Certain prior period information has been reclassified to conform to current presentation.

