

PART I. - Financial Information
Item 1. Financial Statements

| (in thousands of dollars) | $\begin{array}{r} \text { March } 31 \\ 1997 \end{array}$ | $\begin{array}{r} \text { December } 31 \\ 1996 \end{array}$ | $\begin{array}{r} \text { March } 31 \\ 1996 \end{array}$ |
| :---: | :---: | :---: | :---: |


| Assets |  |  |  |
| :---: | :---: | :---: | :---: |
| Interest-Bearing Deposits | \$562,222 | \$635,519 | \$656,292 |
| Investment Securities - Held to Maturity <br> (Market Value of $\$ 1,284,374, \$ 1,261,146$ and $\$ 815,718$ respectively) | 1,289,263 | 1,258,756 | 817,733 |
| Investment Securities - Available for Sale | 2,419,376 | 2,372,897 | 2,365,855 |
| Funds Sold | 72,499 | 141,920 | 64,922 |
| Loans | 8,753,384 | 8,699,286 | 8,247,669 |
| Unearned Income | $(182,472)$ | $(183,586)$ | $(145,924)$ |
| Reserve for Possible Loan Losses | $(170,059)$ | $(167,795)$ | $(152,053)$ |
| Net Loans | 8,400,853 | 8,347,905 | 7,949,692 |
| Total Earning Assets | 12,744,213 | 12,756,997 | 11,854,494 |
| Cash and Non-Interest Bearing Deposits | 532,009 | 581,221 | 430,859 |
| Premises and Equipment | 269,506 | 273,122 | 252,600 |
| Customers' Acceptance Liability | 33,158 | 21,178 | 18,719 |
| Accrued Interest Receivable | 83,457 | 88,074 | 76,471 |
| Other Real Estate | 11,274 | 10,711 | 9,171 |
| Intangibles, including Goodwill | 115,183 | 96,456 | 86,180 |
| Trading Securities | 2,067 | 1,687 | 33 |
| Other Assets | 195,927 | 179,721 | 176,606 |
| Total Assets | \$13,986,794 | \$14,009,167 | \$12,905,133 |
| Liabilities |  |  |  |
| Domestic Deposits |  |  |  |
| Demand - Non-Interest Bearing | \$1,473,197 | \$1,435,091 | \$1,341,678 |
| - Interest-Bearing | 1,765,568 | 1,724,105 | 1,655,638 |
| Savings | 854,633 | 866,453 | 984,709 |
| Time | 2,920,405 | 2,571,569 | 2,265,413 |
| Foreign Deposits |  |  |  |
| Demand - Non-Interest Bearing | 331,989 | 553,274 | 60,415 |
| Time Due to Banks | 821,807 | 804,818 | 635,766 |
| Other Savings and Time | 946,193 | 728,769 | 374,578 |
| Total Deposits | 9,113,792 | 8,684,079 | 7,318,197 |
| Securities Sold Under Agreements to Repurchase | 1,995,206 | 2,075,571 | 1,988,960 |
| Funds Purchased | 376,688 | 599,994 | 605,980 |
| Short-Term Borrowings | 368,297 | 293,257 | 462,895 |
| Bank's Acceptances Outstanding | 33,158 | 21,178 | 18,719 |
| Accrued Pension Costs | 19,573 | 17,309 | 24,052 |
| Accrued Interest Payable | 70,229 | 69,545 | 60,093 |
| Accrued Taxes Payable | 158,340 | 154,984 | 165,055 |
| Minority Interest | 7,486 | 9,307 | 2,580 |
| Other Liabilities | 84,271 | 85,678 | 69,827 |
| Long-Term Debt | 698,350 | 932,143 | 1,142,111 |
| Total Liabilities | 12,925,390 | 12,943,045 | 11,858,469 |
| Shareholders' Equity |  |  |  |
| Common Stock (\$2 par value), authorized 100,000,000 shares; outstanding, March 1997-39,685,182; <br> December 1996 - 39,959,234; March 1996-40,805,147; | 79,370 | 79,918 | 81,610 |
| Surplus | 174,180 | 186,391 | 222,573 |
| Unrealized Valuation Adjustments | $(19,237)$ | $(3,722)$ | 3,541 |
| Retained Earnings | 827,091 | 803,535 | 738,940 |
| Total Shareholders' Equity | 1,061,404 | 1,066,122 | 1,046,664 |
| Total Liabilities and Shareholders' Equity | \$13,986,794 | \$14,009,167 | \$12,905,133 |
| Consolidated Statements of Income (Unaudited) Pacific Century Financial Corporation and subsidiaries |  |  |  |
| (in thousands of dollars except per share amounts) |  | $\begin{array}{r} 3 \text { Months } \\ \text { Ended } \\ \text { March } 31 \\ 1997 \end{array}$ | $\begin{array}{r} 3 \text { Months } \\ \text { Ended } \\ \text { March } 31 \\ 1996 \end{array}$ |
| Interest Income |  |  |  |
| Interest on Loans |  | \$166,325 | \$156,438 |
| Loan Fees |  | 9,370 | 8,294 |
| Income on Lease Financing |  | 8,376 | 3,034 |
| Interest and Dividends on Investment Securities |  |  |  |
| Taxable |  | 19,789 | 14,616 |
| Non-taxable |  | 292 | 311 |
| Income on Investment Securities Available for Sale |  | 39,001 | 37,569 |
| Interest on Deposits |  | 9,669 | 9,812 |
| Interest on Security Resale Agreements |  | 63 | , |


| Interest on Funds Sold | 888 | 1,162 |
| :---: | :---: | :---: |
| Total Interest Income | 253,773 | 231,236 |
| Interest Expense |  |  |
| Interest on Deposits | 76,897 | 63,002 |
| Interest on Security Repurchase Agreements | 26,633 | 25,343 |
| Interest on Funds Purchased | 6,300 | 7,366 |
| Interest on Short-Term Borrowings | 3,903 | 6,144 |
| Interest on Long-Term Debt | 11,401 | 16,395 |
| Total Interest Expense | 125,134 | 118,250 |
| Net Interest Income | 128,639 | 112,986 |
| Provision for Possible Loan Losses | 5,088 | 4,424 |
| Net Interest Income After Provision for Possible Loan Losses 123,551 108,562 Non-Interest Income |  |  |
|  |  |  |
| Trust Income | 13,367 | 12,904 |
| Service Charges on Deposit Accounts | 6,680 | 5,991 |
| Fees, Exchange, and Other Service Charges | 14,655 | 12,529 |
| Other Operating Income | 8,592 | 6,182 |
| Investment Securities Gains (Losses) | 463 | (129) |
| Total Non-Interest Income | 43,757 | 37,477 |
| Non-Interest Expense |  |  |
| Salaries | 41,478 | 36,620 |
| Pensions and Other Employee Benefits | 15,084 | 13,409 |
| Net Occupancy Expense of Premises | 10,337 | 10,782 |
| Net Equipment Expense | 9,032 | 7,757 |
| Other Operating Expense | 33,414 | 28,854 |
| Minority Interest | 320 | 156 |
| Total Non-Interest Expense 109,665 |  | 97,578 |
| Income Before Income Taxes Provision for Income Taxes | 57,643 | 48,461 |
|  | 22,162 | 15,751 |
| Net Income | \$35,481 | \$32,710 |
| Earnings Per Common Share and Common Share Equivalents | \$0.88 | \$0.79 |
| Average Common Shares and Common Share Equivalents Outstandin | 40,271,261 | 546,033 |


| Consolidated Statements of Shareholders' Equity (Un | audited) | Pacific Century Financial Corporation and subsidiaries |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| (in thousands of dollars except per share amounts) | Total | Common Stock | Surplus | Unrealized <br> Valuation Adj. | Retained Earnings |
| Balance at December 31, 1996 | \$1,066,122 | \$79,918 | \$186,391 | (\$3,722) | \$803,535 |
| Net Income | 35,481 | - | - | - | 35,481 |
| Sale of Common Stock |  |  |  |  |  |
| 43,365 Profit Sharing Plan | 1,926 | 87 | 1,839 | - | - |
| 65,009 Stock Option Plan | 1,672 | 130 | 1,542 | - | - |
| 35,453 Dividend Reinvestment Plan | 1,601 | 71 | 1,530 | - | - |
| 221 Directors' Restricted Shares and Deferred Compensation Plan | 9 | - | 9 | - | - |
| Stock Repurchased | $(17,967)$ | (836) | $(17,131)$ | - | - |
| Unrealized Valuation Adjustments |  |  |  |  |  |
| Investment Securities | $(9,384)$ | - | - | $(9,384)$ | - |
| Foreign Exchange Translation Adjustment | $(6,131)$ | - | - | $(6,131)$ | - |
| Cash Dividends Paid of \$.30 Per Share | $(11,925)$ | - | - | - | $(11,925)$ |
| Balance at March 31, 1997 | \$1,061,404 | \$79,370 | \$174,180 | $(\$ 19,237)$ | \$827,091 |
| Balance at December 31, 1995 | \$1,054,436 | \$82,682 | \$240,080 | \$13,902 | \$717,772 |
| Net Income | 32,710 | - | - | - | 32,710 |
| Sale of Common Stock |  |  |  |  |  |
| 30,986 Profit Sharing Plan | 1,056 | 62 | 994 | - | - |
| 24,851 Stock Option Plan | 538 | 50 | 488 | - | - |
| 50,393 Dividend Reinvestment Plan | 2,116 | 100 | 2,016 | - | - |
| Stock Repurchased | $(22,289)$ | $(1,284)$ | (21,005) | - | - |
| Unrealized Valuation Adjustments |  |  |  |  |  |
| Investment Securities | $(8,363)$ | - | - | $(8,363)$ | - |
| Foreign Exchange Translation Adjustment | $(1,998)$ | - | - | $(1,998)$ | - |
| Cash Dividends Paid of \$. 28 Per Share | $(11,542)$ | - | - | - | $(11,542)$ |
| Balance at March 31, 1996 | \$1,046,664 | \$81, 610 | \$222,573 | \$3,541 | \$738,940 |

<TABLE>
Consolidated Statements of Cash Flows (Unaudited) Cific Century Financial Corporation and subsidiaries

| Three Months Ended March 31 (in thousands of dollars) | 1997 | 1996 |
| :---: | :---: | :---: |
| Operating Activities |  |  |
| Net Income | \$35,481 | \$32,710 |
| Adjustments to reconcile net income to net cash provided by operating activities: |  |  |
| Provision for loan losses, depreciation, and amortization of income and expense | 5,301 | 3,970 |
| Deferred income taxes | 7,591 | $(4,711)$ |
| Realized and unrealized investment security gains | (448) | 139,338 |
| Net decrease in trading securities | (380) | (4) |
| Other assets and liabilities, net | $(15,842)$ | 32,600 |
| Net cash provided by operating activities | 31,703 | 203,903 |
| Investing Activities |  |  |
| Proceeds from redemptions of investment securities held to maturity | 37,396 | 360,056 |
| Purchases of investment securities held to maturity | $(20,434)$ | $(48,538)$ |
| Proceeds from sales of investment securities available for sale | 91,800 | 345,457 |
| Purchases of investment securities available for sale | $(153,471)$ | $(633,686)$ |
| Net decrease in interest-bearing deposits placed in other banks | 74,155 | 132,758 |
| Net decrease (increase) in funds sold | 69,421 | 51,251 |
| Net increase in loans and lease financing | $(26,145)$ | $(91,906)$ |
| Premises and equipment, net | $(2,438)$ | $(12,441)$ |
| Purchase of Bank of Hawaii (PNG), Ltd., net of cash and non-interest bearing deposits acquired | $(5,371)$ | -- |
| Purchase of Home Savings of America branches, net of cash and non-interest bearing deposits acquired | 235,020 | -- |
| Net cash provided by investing activities | 299,933 | 102,951 |
| Financing Activities |  |  |
| Net increase in demand, savings, and time deposits | 112,417 | $(258,573)$ |
| Proceeds from lines of credit and long-term debt | 103 | 286,634 |
| Principal payments on lines of credit and long-term debt | $(233,896)$ | $(207,959)$ |
| Net decrease in short-term borrowings | $(228,657)$ | $(133,009)$ |
| Proceeds from sale (repurchase) of stock | $(12,759)$ | $(18,579)$ |
| Cash dividends | $(11,925)$ | $(11,542)$ |
| Net cash used by financing activities | $(374,717)$ | (343,028) |
| Effect of exchange rate changes on cash | $(6,131)$ | $(1,998)$ |
| Decrease in cash and non-interest bearing deposits | $(49,212)$ | $(38,172)$ |
| Cash and non-interest bearing deposits at beginning of year | 581,221 | 469,031 |
| Cash and non-interest bearing deposits at end of period | \$532,009 | \$430,859 |

Note 1. Name Change
On April 25, 1997, the company's name was changed from Bancorp Hawaii, Inc. to Pacific Century Financial Corporation. The change was made to better reflect the company's strategic goals to grow in Hawaii and throughout the Pacific and to position it as a full-service financial provider. Bank of Hawaii will maintain its name along with First Federal Savings \& Loan Association of America, however, several of the company's other subsidiaries will adopt the name Pacific Century and the name will be applied to financial products offered by the company.

## Note 2. Basis of Presentation

The accompanying unaudited consolidated financial statements have been prepared in accordance with generally accepted accounting principles for interim financial information and with the instructions to Form 10-Q and Rule 10-01 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements. In the opinion of management, the consolidated financial statements reflect all adjustments of a normal and recurring nature, including adjustments related to completed acquisitions which are necessary for a fair presentation of the results for the interim periods, and should be read in conjunction with the audited consolidated financial statements and related notes included in Pacific Century's 1996 Annual Report to Shareholders. Operating results for the three months ended March 31, 1997 are not necessarily indicative of the results that may be expected
for the year ending December 31, 1997.
Certain reclassifications have been made from prior year amounts to conform to the 1997 presentation.

Note 3.
Recent Accounting Pronouncements
In June 1996, Statement of Financial Accounting Standards (SFAS) No. 125, "Accounting for Transfers and Servicing of Financial Assets and Extinguishment of Liabilities" was issued. SFAS No. 125 establishes the accounting for transfers and servicing of financial assets and extinguishment of liabilities. In the first quarter of 1997, there was no impact of SFAS No. 125. In accordance with the statement, an entity recognizes the financial assets it controls and the liabilities it has incurred, derecognizes financial assets when control has been surrendered, and derecognizes liabilities when extinguished. The statement also requires that servicing assets and other retained interests in the transferred assets be measured by allocating the previous carrying amount between the assets sold, if any, and retained interests, if any, based on their relative fair values at the date of transfer. Servicing assets and liabilities would subsequently be measured by (a) amortization in proportion to and over the period of estimated net servicing income or loss and (b) assessment for asset impairment or increased obligation based on their fair values. The statement is effective for transfers and servicing of financial assets and extinguishments of liabilities occurring after December 31, 1996. In October 1996 Financial Accounting Standards Board (Board) issued SFAS No. 127 which deferred for one year paragraphs 9-12 (Accounting for Transfers and Servicing of Financial Assets) for securities lending, repurchase agreements, dollar rolls, and other similar secured transactions. The Board also agreed to defer for one year paragraph 15 (Secured borrowings and Collateral) for all transactions.

In February 1997, the FASB issued SFAS No. 128, "Earnings Per Share" and SFAS No. 129, "Capital Structure". SFAS No. 128 simplifies the calculation of earnings per share (EPS) and makes it comparable to international standards. SFAS No. 129 consolidates the existing guidance from several other pronouncements relating to an entity's capital structure.

SFAS No. 128 is effective for both interim and annual financial statements for periods ending after December 15, 1997. Earlier application is not permitted. Under SFAS No. 128, basic EPS for the first quarter would have been $\$ 0.89$ and dilutive EPS $\$ 0.88$.

Under SFAS No. 128 primary EPS is replaced with a calculation called basic EPS. Basic EPS is calculated by dividing income available to common shareholders by the weighted average number of common shares outstanding during the period. Fully diluted EPS has not changed significantly but has been renamed diluted EPS. Under the new rules, income available to common shareholders should be adjusted for the assumed conversion of all potentially dilutive securities. The treasury stock method is used to calculate the dilutive effect of options and warrants. The treasury stock method is applied using the average market price of the company's common stock during the period rather than the higher of the average market price or the ending market price. The dilutive effect of convertible debt or convertible preferred stock will be calculated using the if-converted method, which assumes conversion at the beginning of the period if the effect is dilutive.

Note 4. Mergers and Acquisitions
In February 1997, Bank of Hawaii International Inc. acquired 100\% of the Indosuez Niugini Bank, Ltd. from Indosuez Bank, Ltd. for approximately $\$ 5.6$ million. Indosuez Niugini Bank, Ltd. has been renamed Bank of Hawaii (PNG), Ltd. At March 31, 1997 the Bank has
approximately $\$ 93$ million in total assets. As a result of the acquisition the Bank recognized $\$ 2.5$ million in goodwill and will amortize it over 15 years. The acquisition was accounted for as a purchase.

In March 1997, Pacific Century Bank, N.A. (PCB), a wholly-owned subsidiary of Pacific Century purchased approximately $\$ 254$ million in deposits from Home Savings located in Tucson, Arizona. As a result of the purchase, $P C B$ now has a combined total of ten branches servicing customers in the greater Phoenix vicinity, Tucson and Yuma, Arizona. Pacific Century paid approximately $\$ 19.7$ million for the core deposit base, deposit premium intangibles and other items.

On February 24, 1997, Pacific Century announced the signing of a definitive agreement for Pacific Century to acquire CU Bancorp and its subsidiary bank, California United Bank, a $\$ 844$ million asset financial institution with 21 branches in Westwood, the San Gabriel and San Fernando valleys, the South Bay, and Ventura and Orange counties in southern California. Under terms of the agreement, which is subject to federal and state regulators and shareholder approval, CU Bancorp stock will be converted into rights to receive $\$ 15.34$ per share in cash and/or Pacific Century stock. At least $60 \%$ and not more than $80 \%$ of CU Bancorp's stock will be subject to stock-for-stock conversion. The total merger consideration will be approximately $\$ 183$ million. Pacific Century estimates the merger will be completed in the third quarter of 1997 and will be accounted for as a purchase.

Note 5. Income Taxes
The provision for income taxes is computed by applying statutory federal and state income tax rates to income before income taxes as reported in the financial statements after deducting non-taxable items, principally from state taxes, net of federal income tax and foreign tax adjustments, low income housing and investment tax credits and tax exempt interest income.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Financial Review

Performance Highlights
Pacific Century Financial Corporation (Pacific Century) reported earnings for the first quarter of 1997 of $\$ 35.5$ million, an increase of 8.5\% over the earnings reported for the first quarter of 1996 . On a per share basis, earnings were $\$ 0.88$ for the first quarter of 1997, compared with $\$ 0.79$ for the same quarter a year ago. The improvement in net income reflects a stronger net interest margin and higher level of earning assets comparing the first quarters of 1996 and 1997. The improved earnings were also affected by the May 1996 acquisition of Banque de Tahiti (BDT) and Banque de Nouvelle Caledonie (BNC).

Pacific Century's annualized Return on Average Assets and Return on Average Equity were $1.02 \%$ and $13.40 \%$, respectively for the first quarter of 1997. These ratios compare with $0.99 \%$ and $12.43 \%$, respectively for the twelve months ended December 31, 1996. The ratio of average equity to average assets was 7.64 \% for the first quarter of 1997, compared with 7.95\% for all of 1996.

Total assets remained level from year-end 1996 at $\$ 14.0$ billion as of March 31, 1997. Compared to the asset balances at March 31, 1996, assets have increased 8.4\%, which largely reflected the BDT and BNC acquisition. Net loans outstanding increased from year-end 1996 to $\$ 8.4$ billion representing a $5.7 \%$ increase from March 31, 1996. Again, the increase from March 31, 1996 reflects the change due to the acquisition. Deposits and securities sold under agreements to
repurchase (Repos) ended March 31, 1997 at $\$ 11.1$ billion.
Non-performing assets (NPA) ended March 31, 1997 at $\$ 87.6$ million. Comparing year-end 1996 and March 31, 1996, NPA balances reflect a change from $\$ 83.2$ million and $\$ 62.9$ million, respectively. A further discussion on NPAs and the Reserve for Loan Loss follows later in this report.

Non-interest income, compared with the same quarter last year, was up $16.8 \%$ to $\$ 43.8$ million for the first quarter of 1997 . This improvement was primarily due to the previously discussed acquisitions. Efforts in the non-interest income categories continue to be important to Pacific Century and as the results indicate, progress is being made with all categories reporting increases over the prior year. A further discussion follows later in this report.

Total non-interest expense was $\$ 109.7$ million for the first quarter of 1997 compared with $\$ 97.6$ million for the same quarter in 1996. A significant part of the increase in non-interest expense was due to the acquisition of BDT and BNC. The growth in total noninterest expense remained at levels in line with Pacific Century's expectations. A further discussion on non-interest expense follows.

Risk Elements in Lending Activities
At March 31, 1997, total loans were $\$ 8.8$ billion, a $0.6 \%$ increase from year-end 1996 and 6.1\% above total loan balances on March 31, 1996. The changes in other components of the portfolio are discussed in the following section. The following table presents Pacific Century's total loan portfolio balances for the periods indicated.

| (in millions of dollars) | $\begin{array}{r} \text { March } 31 \\ 1997 \end{array}$ | $\begin{array}{r} \text { December } 31 \\ 1996 \end{array}$ | $\begin{array}{r} \text { March } 31 \\ 1996 \end{array}$ |
| :---: | :---: | :---: | :---: |
| Domestic Loans |  |  |  |
| Commercial and Industrial | \$1,831.6 | \$1,806.7 | \$1,857.8 |
| Real Estate |  |  |  |
| Construction -- Commercial | 226.7 | 212.3 | 207.0 |
| -- Residential | 17.2 | 23.6 | 8.4 |
| Mortgage -- Commercial | 1,194.3 | 1,227.8 | 1,308.2 |
| -- Residential | 2,655.8 | 2,635.3 | 2,800.9 |
| Installment | 853.5 | 849.3 | 816.7 |
| Lease Financing | 441.4 | 437.8 | 388.8 |
| Total Domestic | 7,220.5 | 7,192.8 | 7,387.8 |
| Foreign Loans | 1,532.9 | 1,506.5 | 859.9 |
| Total Loans | \$8,753.4 | \$8,699.3 | \$8,247.7 |

Commercial and Industrial Loans

Commercial and Industrial loans outstanding were relatively consistent at $\$ 1.8$ billion as of March 31, 1997, year-end 1996 and March 31, 1996. The limited growth of loans in this category reflects the lackluster Hawaii economy. The mix of lending in this category remains much as reported at year-end 1996.

Real Estate Loans
Total real estate loans at March 31, 1997 totaled $\$ 4.1$ billion, virtually level with year-end 1996 and $4.65 \%$ below totals at March 31,
1996. The change in balances in these loans reflect the securitization of $\$ 350$ million in residential mortgage loans in the second quarter of 1996. A detailed distribution of the real estate loan portfolio is presented in the Loan Portfolio Table. Commercial real estate balances (including construction) on March 31, 1997 totaled $\$ 1.4$ billion, compared to $\$ 1.5$ billion on March 31, 1996 and $\$ 1.4$ billion at year-end 1996. Residential mortgage balances on March 31, 1996 totaled $\$ 2.8$ billion, decreasing to $\$ 2.7$ billion at March 31, 1997. Construction loan balances (commercial and residential) have increased to \$243.9 million on March 31, 1997 from $\$ 235.9$ million at year-end 1996 , and $\$ 215.4$ million reported at March 31, 1996.

Other Lending
Installment loans and leases have grown modestly from year-end 1996 balances. At March 31, 1997, total installment loans were $\$ 853.5$ million, compared with $\$ 849.3$ million reported at year-end 1996. Compared with the same date in 1996 when installment loan balances were $\$ 816.7$ million, installment loan balances are up 4.51\%. Total leases increased to $\$ 441.4$ million from $\$ 437.8$ million at year-end 1996 and $\$ 388.8$ million at March 31, 1996.

Foreign loan balances grew to $\$ 1,532.9$ million, reflecting an increase of $1.76 \%$ from year-end 1996 , and $78.26 \%$ above March 31,1996 balances. The rise in the foreign loan total from a year ago mainly reflects the acquisition of $B D T$ and $B N C$ and supported increased trade financing activity in the Asian branches. At March 31, 1997, BDT and BNC reported loans outstanding of $\$ 621.9$ million.

Non-Performing Assets and Past Due Loans
Pacific Century's non-performing assets (NPA) include non-accrual loans and foreclosed real estate. NPA totaled $\$ 87.6$ million, representing $1.00 \%$ of total loans outstanding at March 31, 1997. This ratio was $0.76 \%$ at the end of the first quarter 1996 and $0.96 \%$ at yearend 1996.

Non-accrual loans increased during the quarter to $\$ 76.3$ million from $\$ 72.5$ million at year-end 1996 and from $\$ 53.7$ million on March 31, 1996. The distribution of the non-accrual loans by category is disclosed in the table following. Most categories have reported little change since year-end 1996 except residential mortgage loans which have increased to $\$ 29.4$ million as of March 31, 1997. The loans included in the foreign category are all BDT and BNC loans.

The foreclosed real estate category remained close to year-end 1996 totals, ending the quarter at $\$ 11.3$ million. There were only 24 properties in Other Real Estate at the quarter-end with the two largest properties valued at $\$ 7.5$ million. Total non-performing assets, including loans 90 days past due, represented $1.34 \%$ of loans outstanding compared with $1.36 \%$ at year-end 1996 and $1.02 \%$ at March 31, 1996.

Accruing 90 day past due loans in total have decreased from $\$ 34.7$ million at year-end 1996 to $\$ 29.9$ million at March $31,1997$. Comparatively, $\$ 21.3$ million in accruing 90 day past due loans were reported at March 31, 1996.

Since year-end, past due loans have decreased particularly in the commercial real estate and foreign loan categories. Installment loans past due 90 days increased to $\$ 10.2$ million, representing $1.20 \%$ of total installment loans at March 31, 1997. Residential mortgage loans past due 90 days remained at $\$ 6.8$ million, $0.26 \%$ of total residential mortgage loans. Foreign loans decreased to $\$ 8.5$ million, $0.55 \%$ of total foreign loans.

The following table presents NPA and past due loans for the
periods indicated.

Pacific Century Financial Corporation and subsidiaries
Consolidated Non-Performing Assets and Accruing Loans Past Due 90 Days or More


|  | March 31 | December 31 | March 31 |
| ---: | ---: | ---: | ---: |
| (in millions of dollars) | 1997 | 1996 | 1996 |




| Accruing Loans Past Due 90 Days or More Commercial | 1.5 | 2.0 | 1.1 |
| :---: | :---: | :---: | :---: |
| Real Estate |  |  |  |
| Construction | -- | 0.4 | -- |
| Commercial | 2.8 | 6.8 | 2.5 |
| Residential | 6.8 | 6.8 | 6.1 |
| Installment | 10.2 | 9.0 | 11.5 |
| Leases | 0.1 | 0.2 | 0.1 |
| Foreign | 8.5 | 9.5 | -- |
| Subtotal | 29.9 | 34.7 | 21.3 |
| Total | \$117.5 | \$117.9 | \$84.2 |
| Ratio of Non-Performing Assets |  |  |  |
| to Total Loans | $1.00 \%$ | $0.96 \%$ | $0.76 \%$ |

Ratio of Non-Performing Assets and Accruing Loans Past Due 90 Days or More to Total Loans 1.34\% 1.36\% 1.02\%

/TABLE

Summary of Loan Loss Experience

The reserve for loan losses was at $\$ 170.1$ million at March 31, 1997, representing 1.98\% of loans outstanding. Comparatively, the ratio of reserves to loans outstanding on March 31,1996 was $1.88 \%$ and $1.97 \%$ at year-end 1996 .


#### Abstract

Loan loss provisions were $\$ 5.1$ million for the first quarter of 1997, compared with $\$ 4.4$ million reported for the first quarter of 1996. Charge-offs totaled $\$ 7.2$ million for the first quarter of 1997 , compared to the $\$ 6.9$ million reported for the first quarter of 1996 and $\$ 14.1$ million for the fourth quarter of 1996. Recoveries totaled $\$ 5.7$ million for the first quarter of 1997, compared to $\$ 2.8$ million and $\$ 4.2$ million for the first and fourth quarters of 1996, respectively. Resulting net charge-offs were $\$ 1.5$ million, $\$ 4.1$ million and $\$ 9.9$ million for the first quarter of 1997 , the first quarter of 1996 and the fourth quarter of 1996 , respectively. The annualized ratio of net charge-offs to average loans outstanding for the first quarter of 1997 was $0.07 \%$ compared to the ratio of $0.20 \%$ for the same period in 1996 .

The detailed breakdown of the charge-off and recoveries by loan category is presented in the table following.




## Capital

Pacific Century's total at March 31, 1997 totaled $\$ 1.1$ billion. New shares issued for the profit sharing, stock option and dividend reinvestment plans increased capital by $\$ 5.2$ million during the quarter. Under Pacific Century's stock repurchase programs, \$18.0 million in shares were repurchased during the first quarter of 1997. Dividends for the quarter were $\$ 11.9$ million, compared with $\$ 11.5$ million for the first quarter of 1996. Dividends paid were $\$ 0.30$ per share for the first quarter of 1997 and $\$ 0.28$ per share for the first
quarter of 1996.
Regulatory risk-based capital remains well above minimum guidelines. Pacific Century's Total Capital and Tier 1 Capital ratios were $12.97 \%$ and $10.58 \%$ respectively. This compares with year-end 1996, when the Total Capital Ratio was $12.96 \%$ and the Tier 1 Capital Ratio was $10.57 \%$ Regulatory guidelines prescribe a minimum Total Capital Ratio of $10.00 \%$ and a Tier 1 Capital Ratio of $6.00 \%$ for an institution to qualify as well capitalized. These ratios reflect the fourth quarter issuance of $\$ 100$ million Capital Securities by Bancorp Hawaii Capital Trust $I$, a subsidiary of Pacific Century. Pacific Century's strategy is to maintain its capital ratios at levels to meet this qualification to benefit from the financial and regulatory incentives provided to well capitalized institutions.

In addition, the leverage ratio, which represents the ratio of Tier 1 Capital to Total Average Assets, was 7.90\% at March 31, 1997, compared to 7.72\% at March 31, 1996 and 7.98\% at year-end 1996. The required minimum ratio is $5.00 \%$, to qualify an institution as well capitalized.

Spread Management

The average net interest margin or spread on earning assets for the first quarter of 1997 was $4.02 \%$, an increase from the $3.81 \%$ reported for the same period in 1996, and also an increase from the $3.84 \%$ reported for the fourth quarter of 1996. Net interest margin for all of 1996 was $3.84 \%$. The minimal growth in earning assets, the changes in interest rates and the acquisition of BDT and BNC have all helped to improve the spread.

The earning asset yield was $7.93 \%$ for the first quarter of 1997 , compared with the first quarter 1996 yield of $7.78 \%$ and the fourth quarter of 1996 of $7.83 \%$. The earning asset yield for all of 1996 was $7.83 \%$. The cost of funds rate for the first quarter of 1997 was $4.70 \%$, an increase compared with the same quarter a year ago and $4.82 \%$ reported for the fourth quarter of 1996 . The cost of funds for all of 1996 was $4.73 \%$.
<TABLE>
Pacific Century Financial Corporation and subsidiaries
Consolidated Average Balances and Interest Rates Taxable Equivalent

| (in millions of dollars) | Three Months Ended March 31, 1997 <br> Average Income/Yield/ <br> Balance Expense Rate |  |  | Three Months Ended <br> March 31, 1996 <br> Average Income/Yield/ <br> Balance Expense Rate |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Earning Assets |  |  |  |  |  |  |
| Interest Bearing Deposits | \$826. 8 | \$9.7 | 4.74\% | \$631.3 | \$9.8 | 6.25\% |
| Investment Securities Held to Maturity |  |  |  |  |  |  |
| -Taxable | 1,215.6 | 19.8 | 6.60 | 926.4 | 14.6 | 6.35 |
| -Tax-Exempt | 12.6 | 0.4 | 14.45 | 13.8 | 0.5 | 13.95 |
| Investment Securities Available for Sale | 2,378.2 | 39.0 | 6.65 | 2,303.5 | 37.6 | 6.56 |
| Funds Sold | 86.5 | 0.9 | 4.46 | 84.3 | 1.2 | 5.54 |
| Net Loans |  |  |  |  |  |  |
| -Domestic | 7,055.2 | 144.5 | 8.30 | 7,191.5 | 147.1 | 8.23 |
| -Foreign | 1,421.1 | 30.3 | 8.65 | 828.4 | 12.5 | 6.11 |
| Loan Fees |  | 9.4 |  |  | 8.3 |  |
| Total Earning Assets | 12,996.0 | 254.0 | 7.93 | 11,979.2 | 231.6 | 7.78 |
| Cash and Due From Banks | 587.1 |  |  | 427.3 |  |  |
| Other Assets | 484.1 |  |  | 416.1 |  |  |
| Total Assets | \$14,067.2 |  |  | \$12,822.6 |  |  |


| Interest Bearing Liabilities |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Domestic Deposits - Demand | \$1,775.6 | 12.3 | 2.81 | \$1,742.7 | 11.8 | 2.73 |
| - Savings | 904.3 | 5.4 | 2.42 | 999.9 | 6.4 | 2.59 |
| - Time | 2,699.5 | 36.5 | 5.48 | 2,212.2 | 30.1 | 5.47 |
| Total Domestic | 5,379.4 | 54.2 | 4.08 | 4,954.8 | 48.3 | 3.92 |
| Foreign Deposits |  |  |  |  |  |  |
| - Time Due to Banks | 915.6 | 12.7 | 5.65 | 725.4 | 9.6 | 5.30 |
| - Other Time and Savings | 895.6 | 10.0 | 4.52 | 386.3 | 5.1 | 5.30 |
| Total Foreign | 1,811.2 | 22.7 | 5.09 | 1,111.7 | 14.7 | 5.30 |
| Total Deposits | 7,190.6 | 76.9 | 4.34 | 6,066.5 | 63.0 | 4.18 |
| Short-Term Borrowings | 2,772.6 | 36.8 | 5.39 | 2,886.4 | 38.9 | 5.41 |
| Long-Term Debt | 844.0 | 11.4 | 5.48 | 1,221.2 | 16.4 | 5.40 |
| Total Interest Bearing Liabilities | 10,807.2 | 125.1 | 4.70 | 10,174.1 | 118.3 | 4.67 |
| Net Interest Income |  | 128.9 | 3.23 |  | 113.3 | $\begin{aligned} & 3.11 \\ & 3.81 \% \end{aligned}$ |
| Average Spread on Earning Assets |  |  | 4.02\% | 1,369.5 |  |  |
|  | 1,381.8 |  |  |  |  |  |  |
| - Foreign | 258.2 |  |  | 42.3 |  |  |
| Total Demand Deposits | 1,640.0 |  |  | 1,411.8 |  |  |
| Other Liabilities | 545.9 |  |  | 169.2 |  |  |
| Shareholders' Equity | 1,074.1 |  |  | 1,067.5 |  |  |
| Total Liabilities and Shareholders' Equity | \$14,067.2 |  |  | \$12,822.6 |  |  |
| Provision for Possible Loan Losses |  | 5.1 |  |  | 4.4 |  |
| Net Overhead |  | 65.9 |  |  | 60.1 |  |
| Income Before Income Taxes |  | 57.9 |  |  | 48.8 |  |
| Provision for Income Taxes |  | 22.2 |  |  | 15.7 |  |
| Tax-Equivalent Adjustment |  | 0.2 |  |  | 0.4 |  |
| Net Income |  | \$35.5 |  |  | \$32.7 |  |

/TABLE
<TABLE>
Pacific Century Financial Corporation and subsidiaries
Consolidated Average Balances and Interest Rates Taxable Equivalent


| (in millions of dollars) | Three Months Ended December 31, 1996 Average Income/Yield/ |  |  | Twelve Months Ended December 31, 1996 Average Income/Yield/ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Earning Assets |  |  |  |  |  |  |
| Interest Bearing Deposits | \$817.5 | \$9.9 | 4.83\% | \$752.6 | \$38.0 | $5.06 \%$ |
| Investment Securities Held to Maturity |  |  |  |  |  |  |
| -Taxable | 1,232.1 | 20.7 | 6.68 | 1,078.1 | 70.4 | 6.53 |
| -Tax-Exempt | 12.6 | 0.4 | 14.14 | 13.0 | 1.8 | 14.08 |
| Investment Securities Available for Sale | 2,366.1 | 37.6 | 6.32 | 2,288.7 | 146.4 | 6.40 |
| Funds Sold | 105.6 | 1.1 | 4.27 | 92.1 | 4.0 | 4.39 |
| Net Loans |  |  |  |  |  |  |
| -Domestic | 7,003.6 | 145.9 | 8.29 | 7,099.9 | 584.2 | 8.23 |
| -Foreign | 1,457.7 | 33.5 | 9.13 | 1,253.7 | 107.6 | 8.58 |
| Loan Fees |  | 6.7 |  |  | 29.7 |  |
| Total Earning Assets | 12,995.2 | 255.8 | 7.83 | 12,578.1 | 982.1 | 7.81 |
| Cash and Due From Banks | 484.5 |  |  | 462.8 |  |  |
| Other Assets | 419.2 |  |  | 427.1 |  |  |
| Total Assets | \$13,898.9 |  |  | \$13,468.0 |  |  |
| Interest Bearing Liabilities |  |  |  |  |  |  |
| Domestic Deposits - Demand | \$1,727.3 | 11.7 | 2.69 | \$1,726.6 | 47.2 | 2.73 |
| - Savings | 879.0 | 5.5 | 2.52 | 937.0 | 23.7 | 2.53 |
| - Time | 2,663.2 | 36.3 | 5.42 | 2,465.1 | 133.5 | 5.42 |


| Total Domestic | 5,269.5 | 53.5 | 4.04 | 5,128.7 | 204.4 | 3.98 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Foreign Deposits |  |  |  |  |  |  |
| - Time Due to Banks | 785.6 | 13.7 | 6.91 | 692.2 | 84.3 | 5.67 |
| - Other Time and Savings | 893.6 | 11.8 | 5.24 | 795.8 | 46.2 | 5.81 |
| Total Foreign | 1,679.2 | 25.5 | 6.02 | 1,488.0 | 130.5 | 5.67 |
| Total Deposits | 6,948.7 | 79.0 | 4.52 | 6,616.7 | 334.9 | 4.36 |
| Short-Term Borrowings | 2,757.1 | 37.7 | 5.45 | 2,809.6 | 150.2 | 5.35 |
| Long-Term Debt | 1,063.2 | 13.7 | 5.11 | 1,146.2 | 60.9 | 5.31 |
| Total Interest Bearing Liabilities | 10,769.0 | 130.4 | 4.82 | 10,572.5 | 546.0 | 4.73 |
| Net Interest Income |  | 125.4 | $\begin{aligned} & 3.01 \\ & 3.84 \% \end{aligned}$ |  | 436.1 | $\begin{aligned} & 3.08 \\ & 3.84 \% \end{aligned}$ |
| Average Spread on Earning Assets |  |  |  |  |  |  |
| Demand Deposits - Domestic | 1,458.2 |  |  | 1,371.5 |  |  |
| - Foreign | 236.2 |  |  | 194.2 |  |  |
| Total Demand Deposits | 1,694.4 |  |  | 1,565.7 |  |  |
| Other Liabilities | 353.8 |  |  | 258.9 |  |  |
| Shareholders' Equity | 1,081.7 |  |  | 1,070.9 |  |  |
| Total Liabilities and Shareholders' Equity | \$13,898.9 |  |  | \$13,468.0 |  |  |
| Provision for Possible Loan Losses |  | 9.9 |  |  | 22.2 |  |
| Net Overhead |  | 59.1 |  |  | 249.2 |  |
| Income Before Income Taxes |  | 56.4 |  |  | 164.7 |  |
| Provision for Income Taxes |  | 21.8 |  |  | 76.7 |  |
| Tax-Equivalent Adjustment |  | 0.2 |  |  | 1.1 |  |
| Net Income |  | \$34.4 |  |  | \$86.9 |  |

## /TABLE

Interest Rate Risk and Derivatives

As discussed in Pacific Century's 1996 Annual Report, Pacific Century utilizes interest rate sensitivity analysis and computer simulation techniques to measure the exposure of its earnings to interest rate movements. The objective of the process is to position its balance sheet to optimize earnings without unduly increasing risk. The Interest Rate Sensitivity Table presents the traditional method of quantifying the possible exposure to interest rate movements for various time frames at March 31, 1997. As the table indicates, Pacific Century's one year cumulative asset sensitivity gap totaled $\$ 0.7$ billion, representing $4.9 \%$ of total assets. Comparatively, the one year cumulative gap was $\$ 0.4$ billion at year-end 1996, 2.6\% of total assets. Simulation models are also utilized by Pacific Century to measure the interest rate sensitivity of its balance sheet. These models simulate changes in interest rates and project the impact on Pacific Century's net interest income. The results of these simulations are all within established guidelines.

Pacific Century used swaps as a cost effective risk management tool for dealing with interest rate risk from time to time. No new swaps were entered into during the first quarter of 1997. At March 31, 1997, the notional amount of swaps totaled $\$ 0.5$ billion, compared with $\$ 0.7$ billion at year-end 1996 and $\$ 1.0$ billion a year ago. Net expense on interest rate swap agreements totaled $\$ 0.5$ million for the first quarter of 1997. Comparatively, net expense of $\$ 1.2$ million was recognized in the first quarter of 1996 and $\$ 4.2$ million for all of 1996.
<TABLE>
Interest Rate Sensitivity Table

| MARCH 31, 1997 <br> (in millions of dollars) | 90 DAYS 9 | 65 DAYS 1 | YEARS | OVER <br> YEARS | NTEREST BEARING |
| :---: | :---: | :---: | :---: | :---: | :---: |
| ASSETS (1) |  |  |  |  |  |
| InVESTMENT SECURITIES | 1,378.7 | 1,211.5 | 727.8 | 390.6 | - |
| SHORT TERM INVESTMENTS | 66.4 | 6.1 | - | - | - |
| INTERNATIONAL ASSETS | 1,199.7 | 275.7 | 242.1 | 95.0 | 22.4 |
| DOMESTIC LOANS (2) | 2,546.5 | 2,092.7 | 1,974.6 | 643.1 | 53.8 |
| TRADING SECURITIES | - | - | 2.0 | - | - |
| OTHER ASSETS | 85.1 | 42.6 | 297.9 | 132.8 | 499.6 |
| TOTAL ASSETS | 5,276.4 | 3,628.6 | 3,244.4 | 1,261. 5 | 575.8 |
| LIABILITIES AND CAPITAL (1) |  |  |  |  |  |
| NON-INT BEARING DEMAND (3) | 306.3 | 182.7 | 742.7 | 241.5 | - |
| INT BEARING DEMAND (3) | 337.5 | 264.8 | 817.9 | 345.3 | - |
| SAVINGS (3) | 102.6 | 102.6 | 478.6 | 170.9 | - |
| TIME DEPOSITS | 957.2 | 1,192.7 | 724.5 | 46.0 | - |
| FOREIGN DEPOSITS | 1,292.3 | 266.0 | 205.3 | - | 336.4 |
| S/T BORROWINGS | 1,652.7 | 1,039.6 | 47.8 | - | - |
| LONG-TERM DEBT | 20.7 | 90.0 | 368.9 | 218.7 | - |
| OTHER LIABILITIES | - | - | - | - | 373.1 |
| CAPITAL | - | - | - | - | 1,061.4 |
| total liabilities And CApItal | 4,669.3 | 3,138.4 | 3,385.7 | 1,022.4 | 1,770.9 |
| INTEREST RATE SWAPS | -498.4 | 88.6 | 409.8 | - | - |
| INTEREST SENSITIVITY GAP | 108.7 | 578.8 | 268.5 | 239.1 | -1,195.1 |
| CUMULATIVE GAP | 108.7 | 687.5 | 956.0 | 1,195.1 | - |
| PERCENTAGE OF TOTAL ASSETS | $0.78 \%$ | 4.92\% | $6.84 \%$ | 8.54\% | - |

## Assumptions used:

(1) Based on repricing date.
(2) Includes the effect of estimated amortization.
(3) Historical analysis shows that these deposit categories, while technically subject to immediate withdrawal, actually display sensitivity characteristics that generally fall within one and five years. The allocation presented is based on that historic analysis.
/TABLE

Liquidity
The ability to meet day-to-day financial needs of Pacific Century's customer base is essential. Much of the strategy of meeting liquidity needs was described in Pacific Century's 1996 Annual Report and remains in place.

At March 31, 1997, deposits were \$9.1 billion, compared to \$8.7 billion and $\$ 7.3$ billion reported at year-end 1996 and March 31, 1996, respectively. Most of the increase since March 1996 was attributed to the acquisition of BDT and BNC in May 1996. The competition for deposits, not only by banks and savings and loan companies, but also by securities brokerage firms continues to impact the level of deposits. Repos which are offered to government depositors as an alternative to deposits were $\$ 2.0$ billion at March 31, 1997, compared to \$2.0 billion on March 31, 1996, and \$2.1 billion at year-end 1996.

Short term borrowings, including Fed Funds, decreased to \$0.7 billion at March 31, 1997, compared with $\$ 0.9$ billion at year-end 1996 and $\$ 1.1$ billion at March 31, 1996. Long term debt decreased to \$0.7 billion at March 31, 1997 from $\$ 0.9$ billion at year-end 1996 and $\$ 1.1$ billion at March 31, 1996. Long term debt outstanding included $\$ 100$ million of Capital Securities issued by Pacific Century in Bancorp Hawaii Capital Trust I, a subsidiary of Pacific Century in December 1996.

Non-Interest Income and Expense

Pacific Century utilizes the efficiency ratio to measure its success in managing non-interest income and non-interest expense. Pacific Century determines its efficiency ratio by dividing noninterest expense by the sum of net interest income and non-interest
income (excluding securities transactions). For the first quarter of 1997, Pacific Century's ratio was $63.8 \%$ compared with $64.6 \%$ for all of 1996. The non-interest income and non-interest expense components of the efficiency ratio are discussed following.
<TABLE>

| Non-Interest Income (in millions) | 3 Months Ended March 31, 1997 | 3 Months Ended March 31, 1996 |
| :---: | :---: | :---: |
| Trust Income | \$13.4 | \$12.9 |
| Service Charges on Deposits | 6.7 | 6.0 |
| Other Service Charges | 14.6 | 12.5 |
| Other Income | 8.6 | 6.2 |
| Securities Gain (Loss) | 0.5 | (0.1) |
| Total Non-Interest Income | \$43.8 | \$37. 5 |

Non-interest income for the first quarter was $\$ 43.8$ million, a $16.8 \%$ increase from the same quarter in 1996. Trust income reported $\$ 13.4$ million for the quarter, up $3.9 \%$ from the same period last year. Service charges on deposit accounts for the first quarter of 1997 were $\$ 6.7$ million, compared to $\$ 6.0$ million for the like period last year. Fees, exchange and other service charges for the first quarter of 1997 were $\$ 14.6$ million compared to $\$ 12.5$ million for the same period in 1996. Other operating income totaled $\$ 8.6$ million for the first quarter of 1997, compared with $\$ 6.2$ million for the same quarter last year.

| Non-Interest Expense (in millions) | 3 Months Ended March 31, 1997 | 3 Months Ended March 31, 1996 |
| :---: | :---: | :---: |
| Salaries | \$41.5 | \$36.7 |
| Pension and Other Benefits | 15.1 | 13.4 |
| Net Premises | 10.4 | 10.8 |
| Net Equipment | 9.0 | 7.7 |
| Other Expense | 33.4 | 28.8 |
| Minority Interest | 0.3 | 0.2 |
|  | \$109.7 | \$97.6 |

```
Non-interest expense in the first quarter was \$109.7 million, an increase of \(12.4 \%\) over the same period in 1996. The acquisition of BDT and BNC in May of 1996 affect the comparison between the first quarters of 1997 and 1996. Without the BDT and BNC expense, the change between quarters would have been an increase of \(0.5 \%\).
Salary and benefit expenses increased 13.0\% between the first quarters of 1997 and 1996, primarily due to the BDT and BNC acquisition. Comparing fourth quarter 1996 salary and benefits with the first quarter of 1997 , this category of expense increased \(8.2 \%\) reflecting the increase in payroll taxes, mainly FICA.
```

Premises and equipment expenses totaled $\$ 19.4$ million for the first quarter of 1997, an increase from the $\$ 18.5$ million for the same period of 1996. Pacific Century continues to invest in technology as more efficient operations with existing staff counts become increasingly important.

Other operating expense for the first quarter of 1997 totaled $\$ 33.4$ million and increased $16.0 \%$ compared to the same quarter in 1996. Without BDT and BNC expense in 1997, the decrease would have been $8.7 \%$ between the quarters.

PART II. - Other Information

Items 1 to 5 omitted pursuant to instructions.
Item 6. Exhibits and Reports on Form 8-K


* Filed herewith

SIGNATURES
Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

```
PACIFIC CENTURY FINANCIAL
CORPORATION
/s/ Richard J. Dahl
            (Signature)
Richard J. Dahl
President and Chief Operating
Officer
    /s/ David A. Houle
        (Signature)
David A. Houle
Executive Vice President,
Treasurer and Chief Financial
Officer
```

Pacific Century Financial Corporation Exhibit 11 - Statement Regarding Computation of Per Share Earnings Three Months Ended March 31

|  | Primary | $\begin{gathered} \text { Fully } \\ \text { Diluted } \end{gathered}$ |
| :---: | :---: | :---: |
| 1997 |  |  |
| Net Income | \$35,481, 000 | \$35,481, 000 |
| Daily Average Shares Outstanding <br> Shares Assumed Issued for Stock Options | $\begin{array}{r} 39,719,276 \\ 551,985 \end{array}$ | $\begin{array}{r} 39,719,276 \\ 552,706 \end{array}$ |
|  | 40,271,261 | 40,271,982 |
| Earnings Per Common Share and Common Share Equivalents | \$0.88 | \$ 0.88 |
| 1996 |  |  |
| Net Income | \$32,710, 000 | \$32,710, 000 |
| Daily Average Shares Outstanding Shares Assumed Issued for Stock Options | $\begin{array}{r} 41,149,618 \\ 396,415 \end{array}$ | $\begin{array}{r} 41,149,618 \\ 404,395 \end{array}$ |
|  | $41,546,033$ | 41,554,013 |
| Earnings Per Common Share and Common Share Equivalents | \$ 0.79 | \$ 0.79 |

Pacific Century Financial Corporation
Exhibit 99 - Statement Regarding Computation of Ratios Three Months Ended March 31
(in millions of dollars)

Earnings


Fixed Charges:
6. Fixed Charges Including Interest on Deposits
7. Less: Interest on Deposits
8. Fixed Charges Excluding Interest on Deposits

Ratio of Earnings to Fixed Charges:
Including Interest on Deposits (Line 3 divided by Line 6) $1.5 \mathrm{x} \quad 1.4 \mathrm{x}$
Excluding Interest on Deposits (Line 5 divided by Line 8) $2.2 \mathrm{x} \quad 1.9 \mathrm{x}$

```
<ARTICLE> 9
<LEGEND>
THIS SCHEDULE CONTAINS SUMMARY FINANCIAL INFORMATION EXTRACTED FROM
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