

Bank of Hawai'i Corporation  
**second quarter 2025**  
**financial report**

July 28, 2025

## forward-looking statements

*this presentation, and other statements made by the Company in connection with it, may contain forward-looking statements concerning, among other things, forecasts of our financial results and condition, expectations for our operations and business prospects, and our assumptions used in those forecasts and expectations. we have not committed to update forward-looking statements to reflect later events or circumstances*

# second quarter 2025 highlights

## earnings highlights

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**strong credit**  
*credit remained  
pristine*

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**stable balance sheet  
performance**

- \$1.06 diluted earnings per common share
  - \$47.6 million net income
  - net interest margin expanded for the fifth consecutive quarter to 2.39% from 2.32%
  - return on average common equity increased to 12.50% from 11.80%
  - 1.60% average cost of total deposits
- 
- 0.07% net charge-off rate
  - 0.13% non-performing assets level
  - 80% of loan portfolio real estate-secured with combined wtd avg LTV of 51%
  - nominal direct tariff exposure
- 
- stable average deposits and average total loans and leases
  - stable average noninterest-bearing demand deposit and low yield interest-bearing deposit balances
  - tier 1 capital ratio of 14.17% and total capital ratio of 15.23%

# unique business model

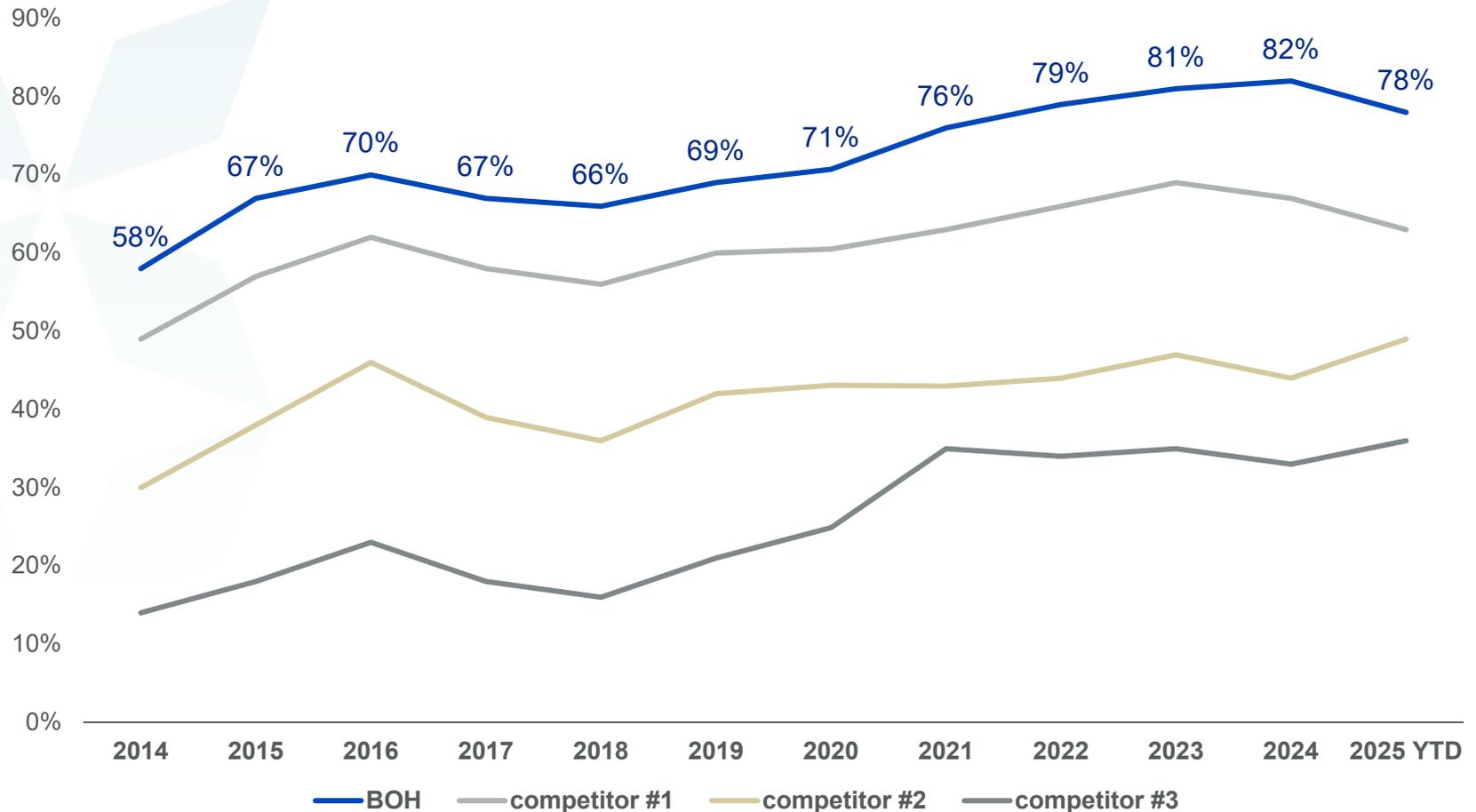
- **attractive core market**
- **dominant market position**
- **fortress risk profile**

**superior risk adjusted  
returns over time**

# unmatched brand awareness – total unaided

**Q. When you think of financial services companies in Hawai'i, what company comes to mind?  
Any others?**

**BOH vs three closest competitors**

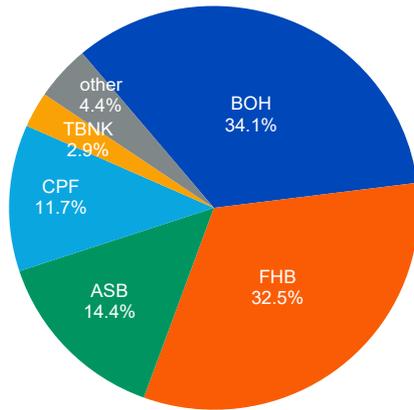


source: blind study commissioned by Bank of Hawai'i with a leading third-party professional research company based in Hawai'i. Hybrid (telephone and online) target sample of 400 adult Hawai'i residents per quarter, primary or shared financial decision-makers in household, and have a checking or savings account with any financial institution. 2025 YTD include data collected in 1Q25 and 2Q25.

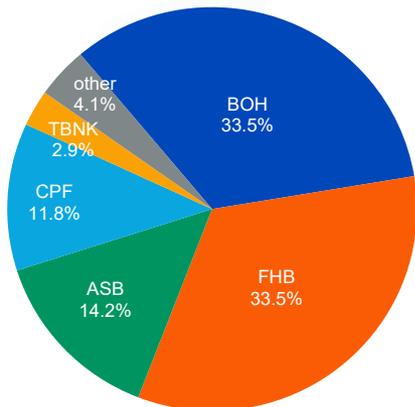
# leader in a unique deposit market Bank of Hawai'i

Corporation

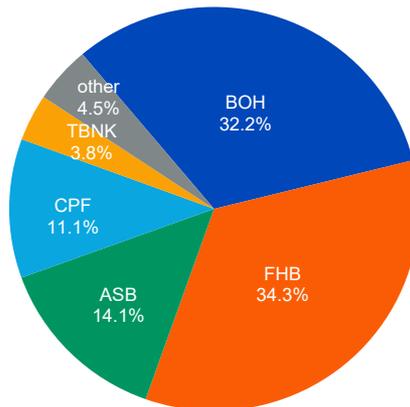
the leader in a unique deposit market with five local competitors holding 96% of the bank deposit market



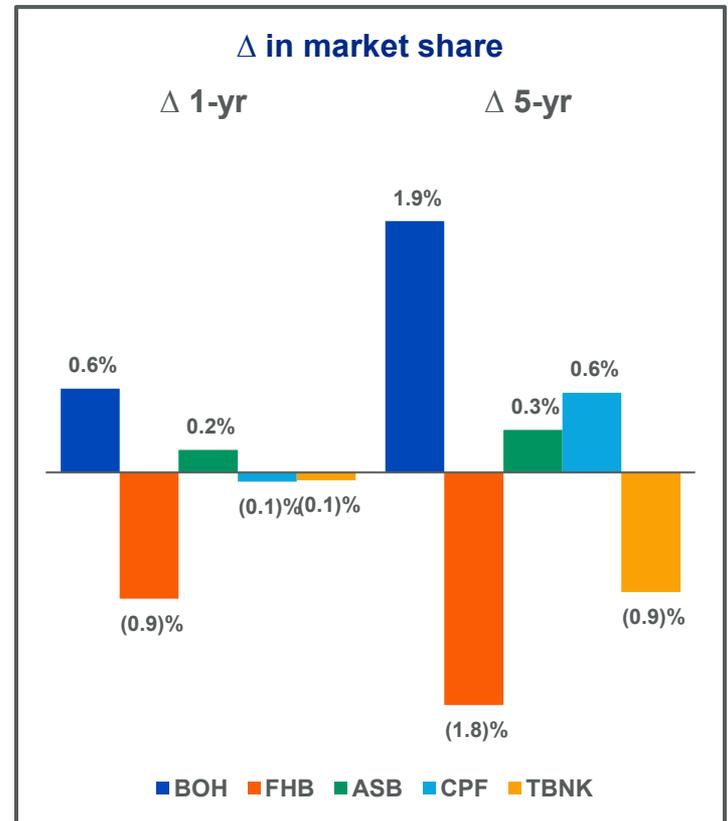
2024



2023



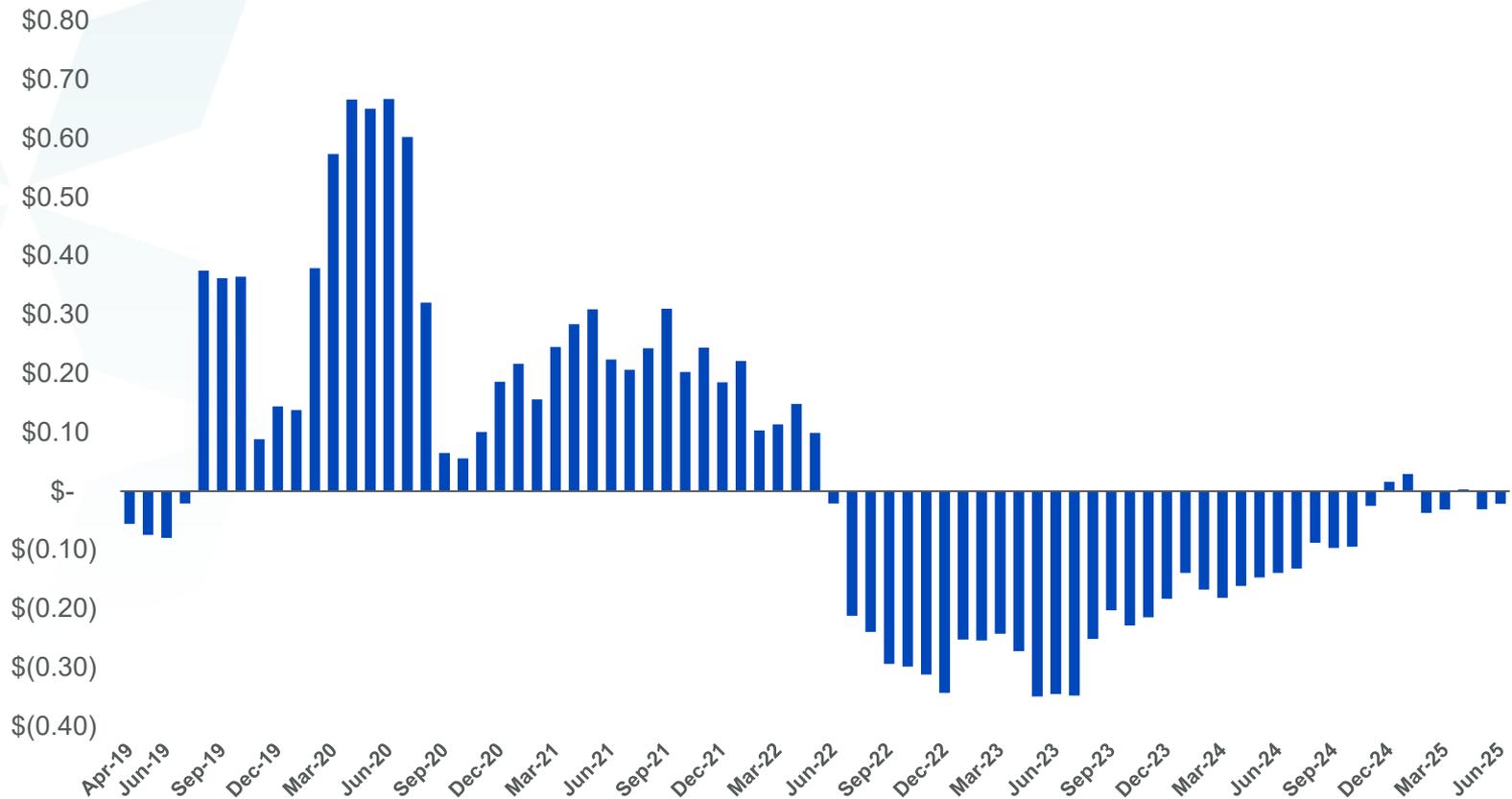
2019



# △ NIBD and low yield interest-bearing deposits

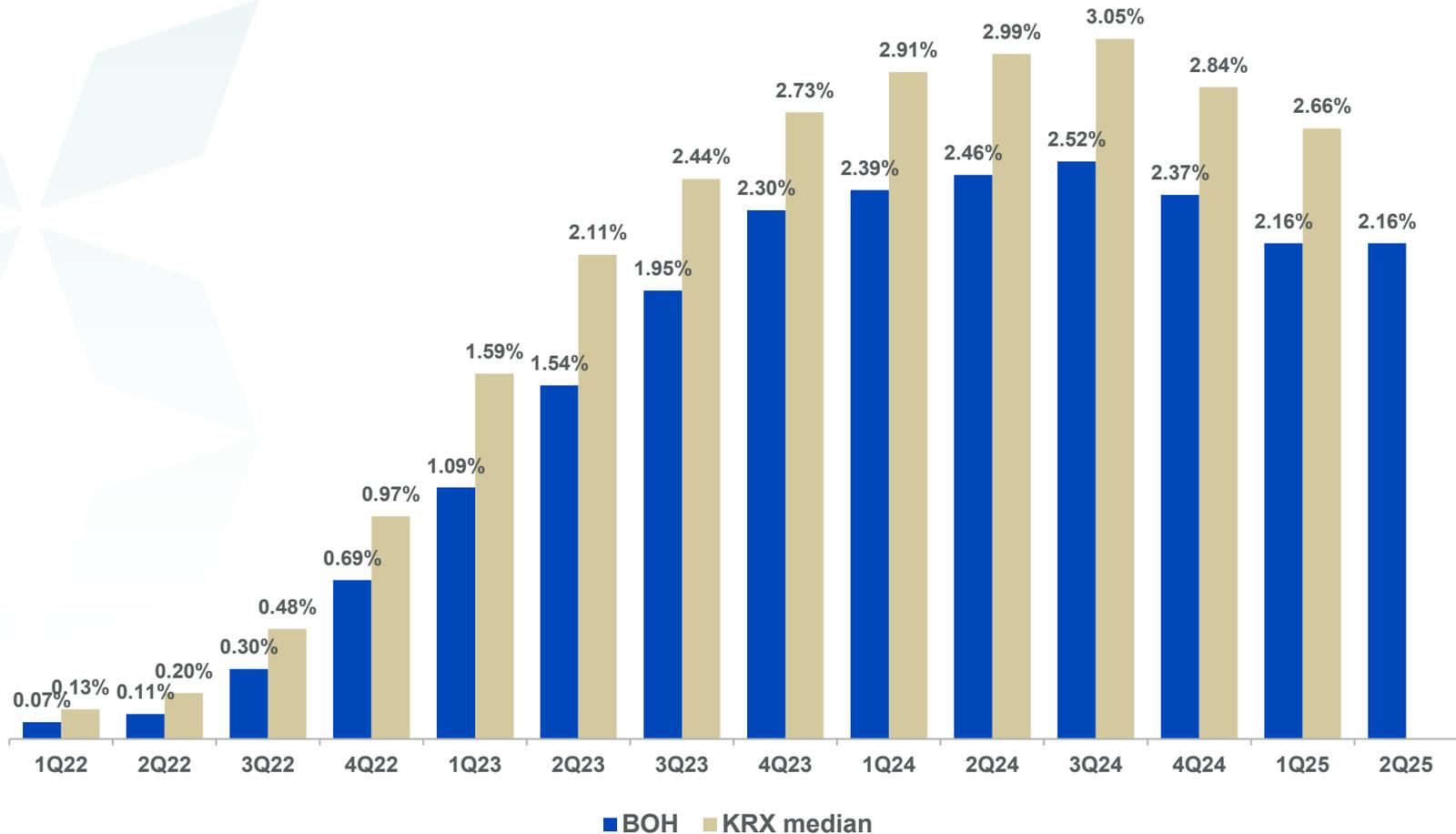
\$ in billions

△ 3-month rolling average balance of NIBD and low yield interest-bearing deposits

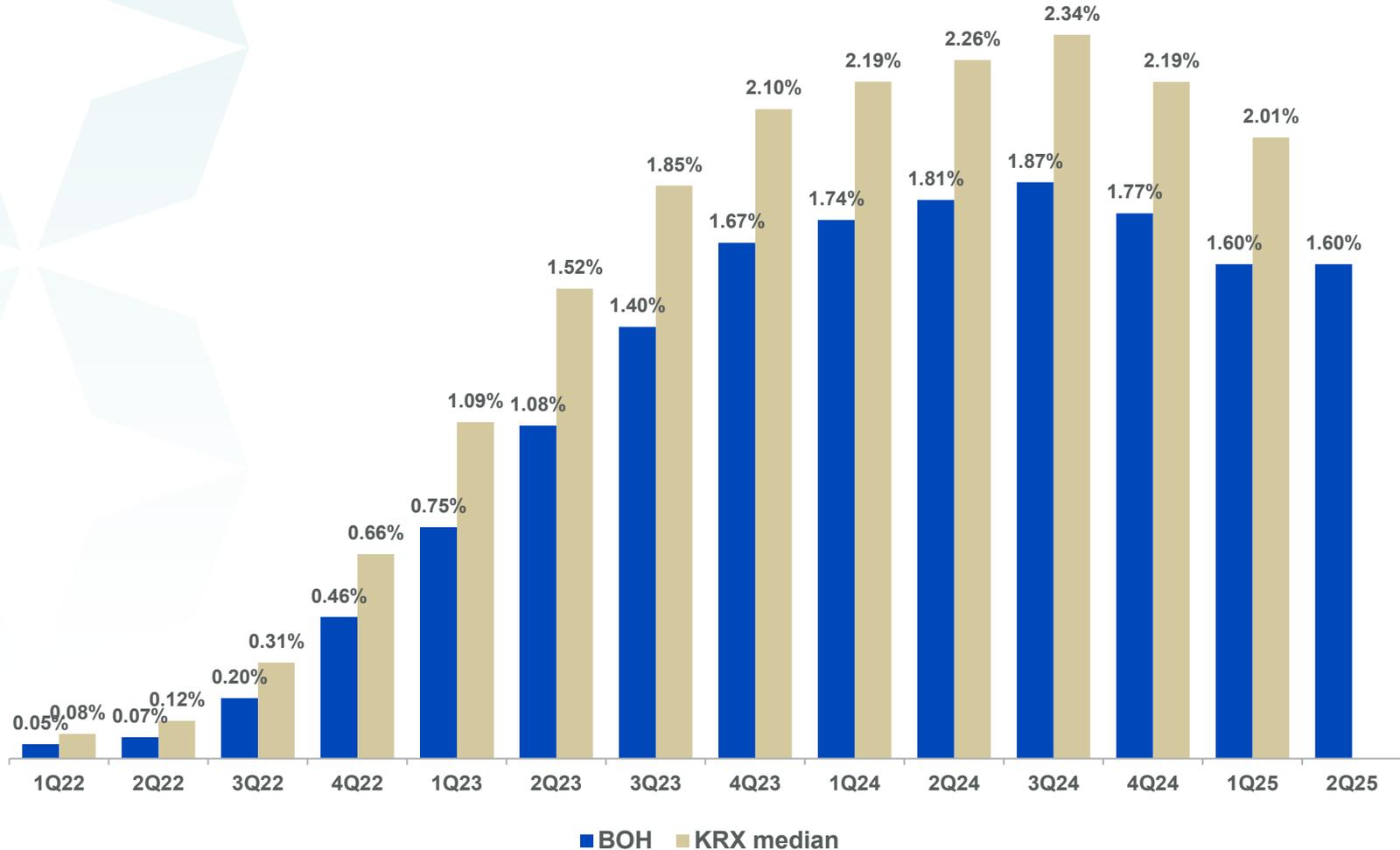


note: low yield interest-bearing deposits include accounts yielding interest of 10 bps or less

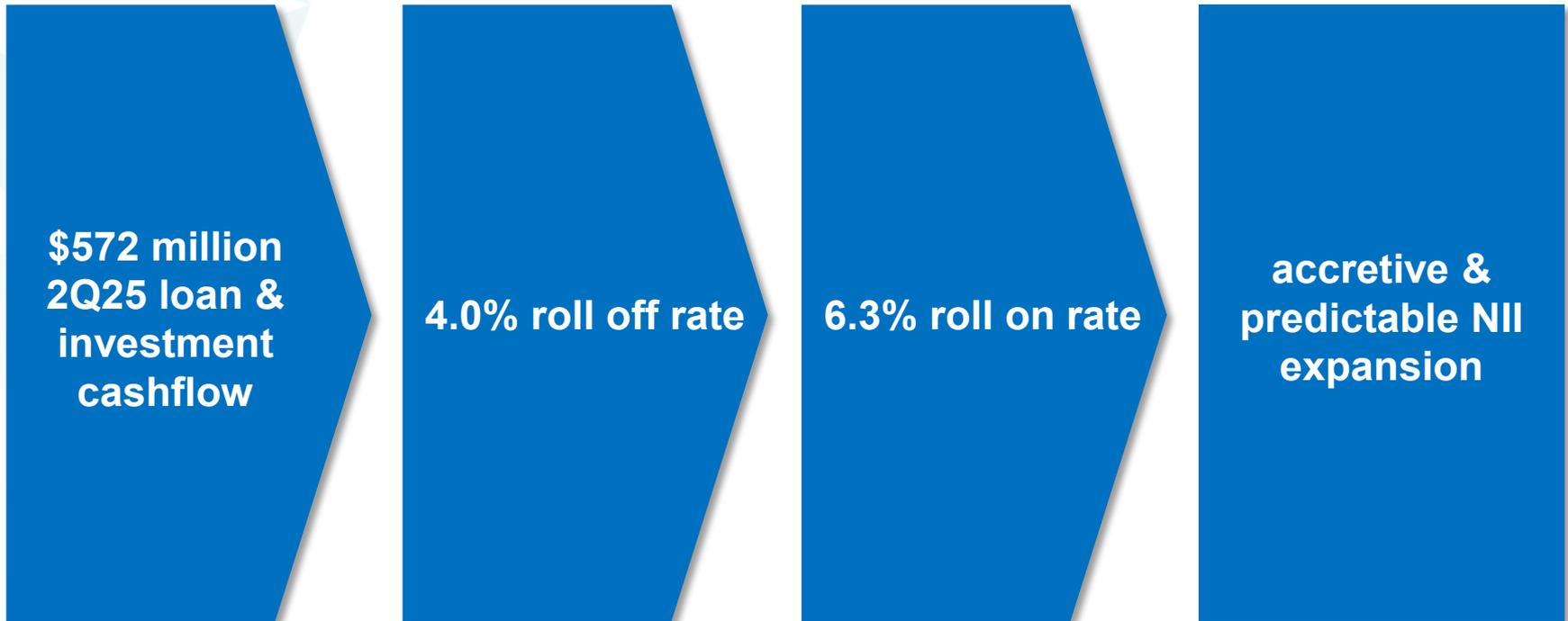
# cost of funds interest-bearing deposits



# cost of funds total deposits



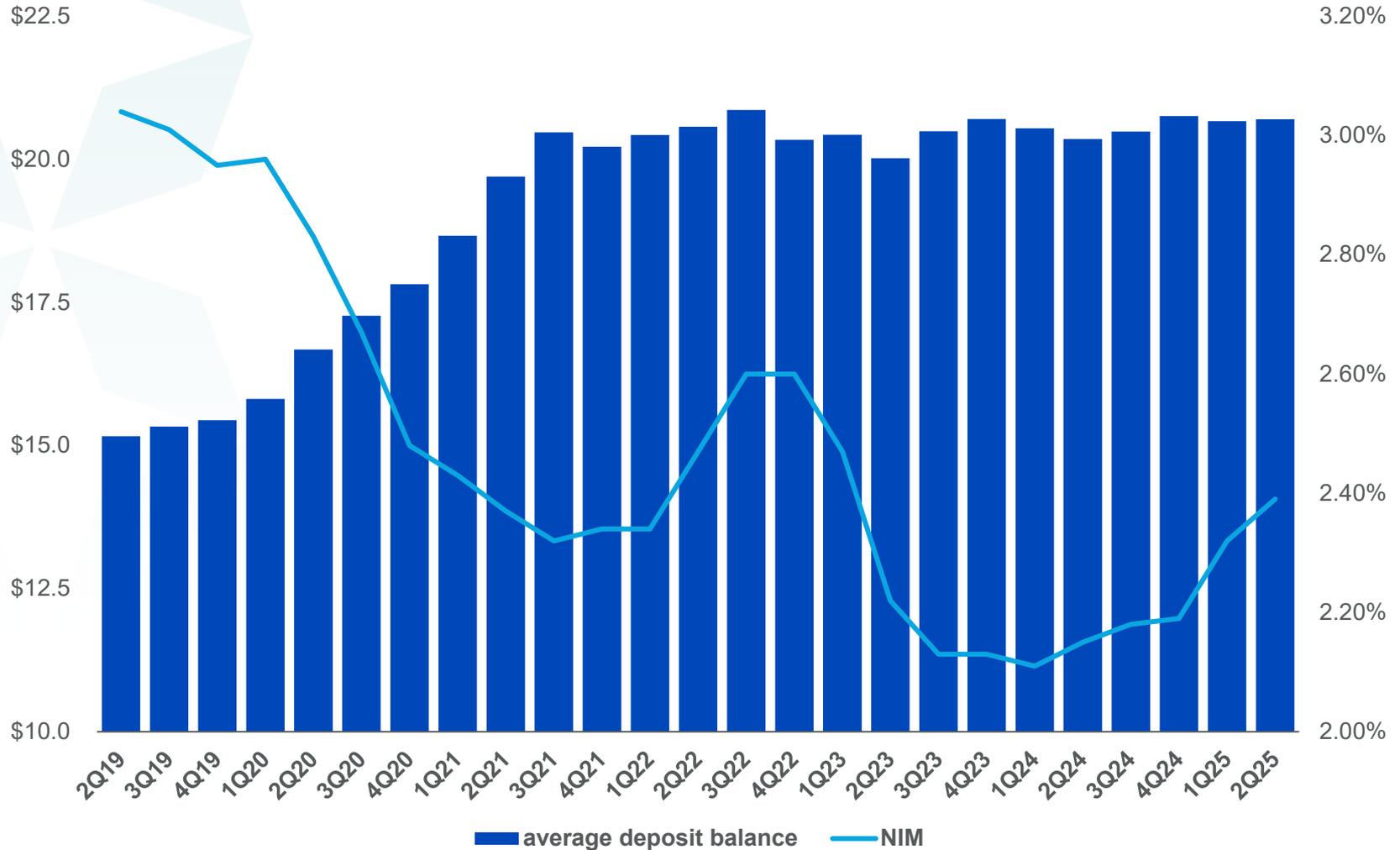
# accretive and predictable balance sheet remix



note: loan cashflow refers to cashflow from fixed and adjustable loans; 6.3% roll on rate assumes that the cashflows from maturities/prepayments from loans were reinvested into the same products and the cashflows from maturities/prepayments from investment portfolio were reinvested into securities at an average rate of 5.4%, equivalent to average yield at the time of purchase of the securities purchased in 2Q25

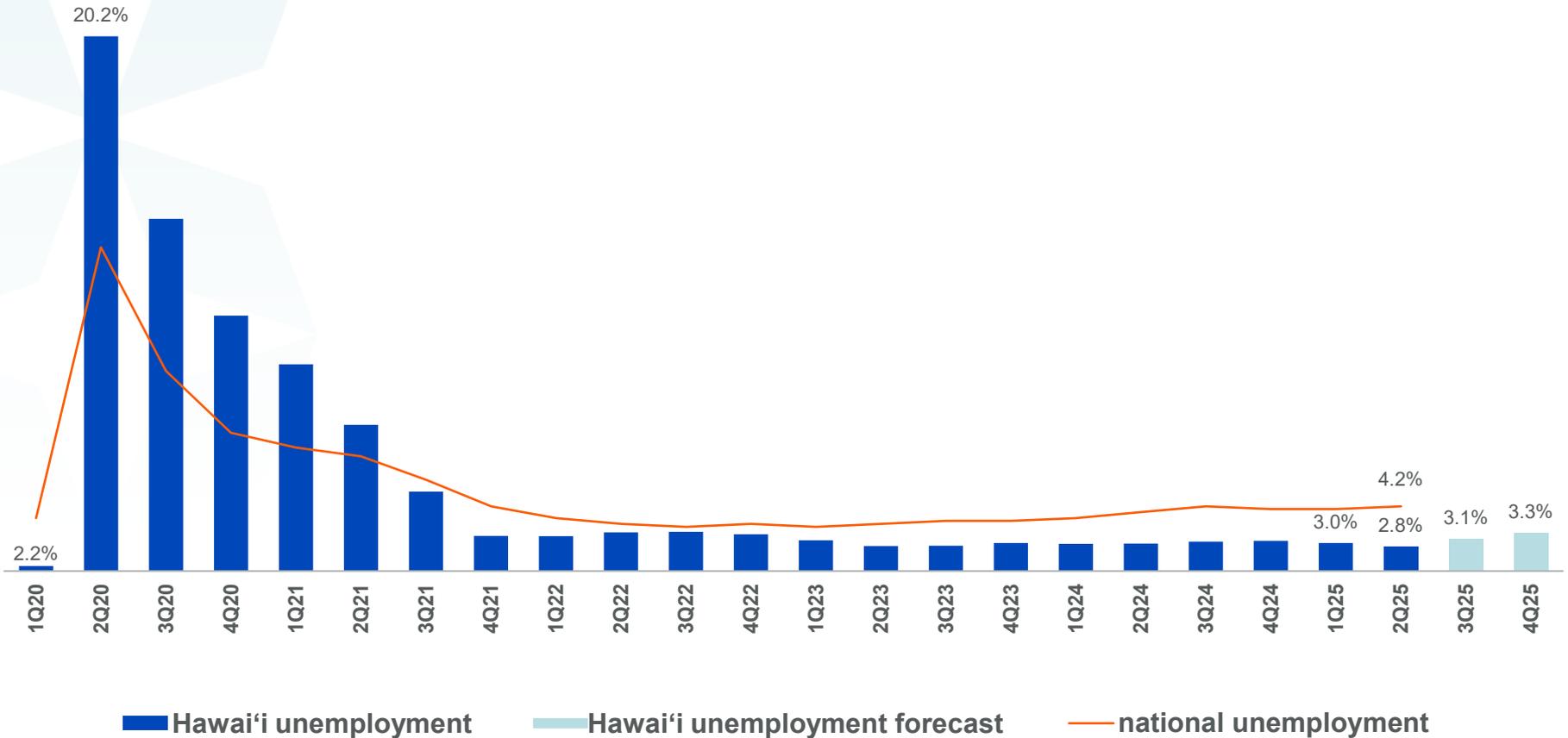
# continued accretive NIM reversion

*\$ in billions*



# unemployment

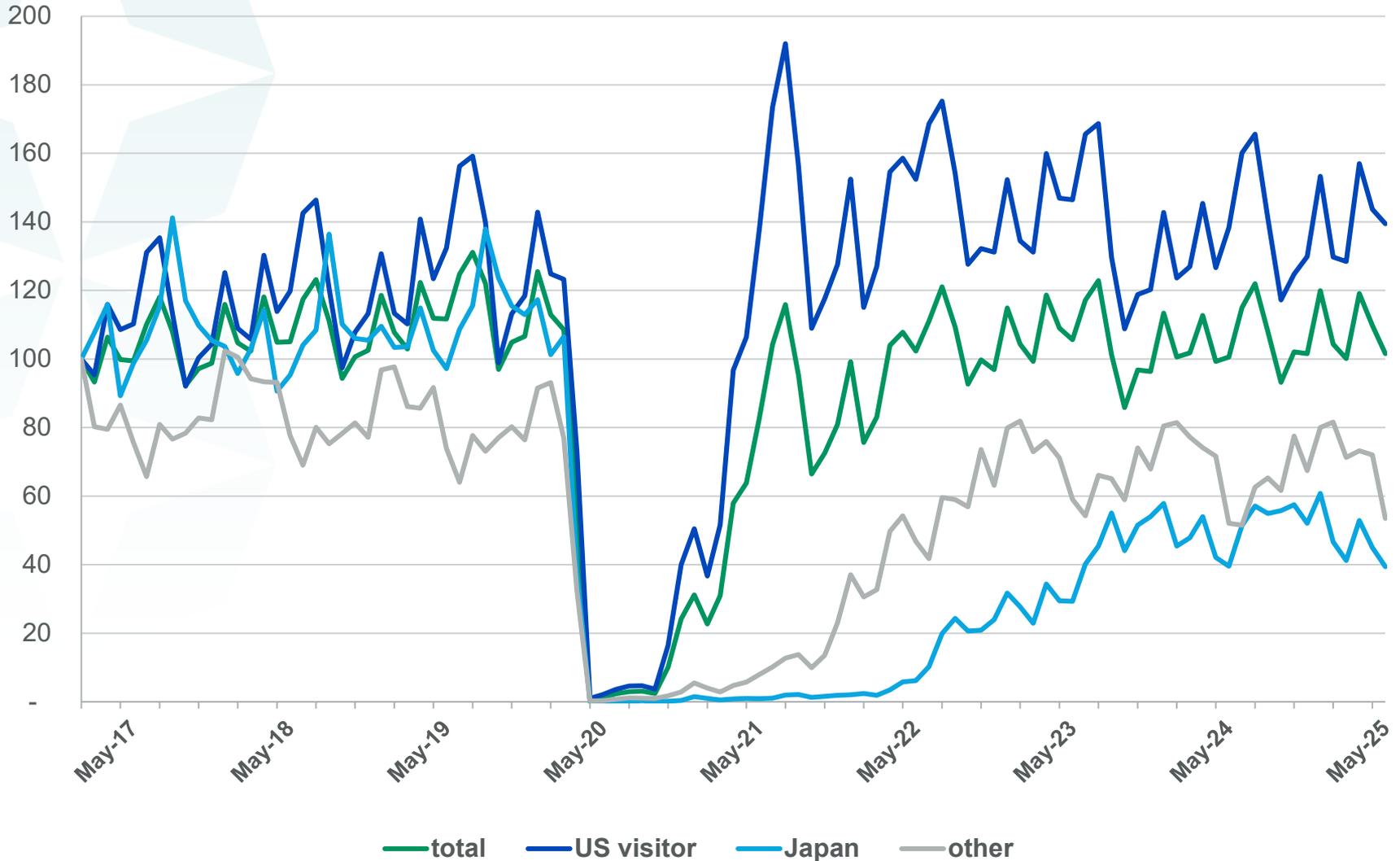
experience & forecast



source for Hawai'i unemployment: University of Hawaii Economic Research Organization (UHERO), quarterly data, seasonally adjusted  
source for national unemployment: Bureau of Labor Statistics, quarterly data, seasonally adjusted

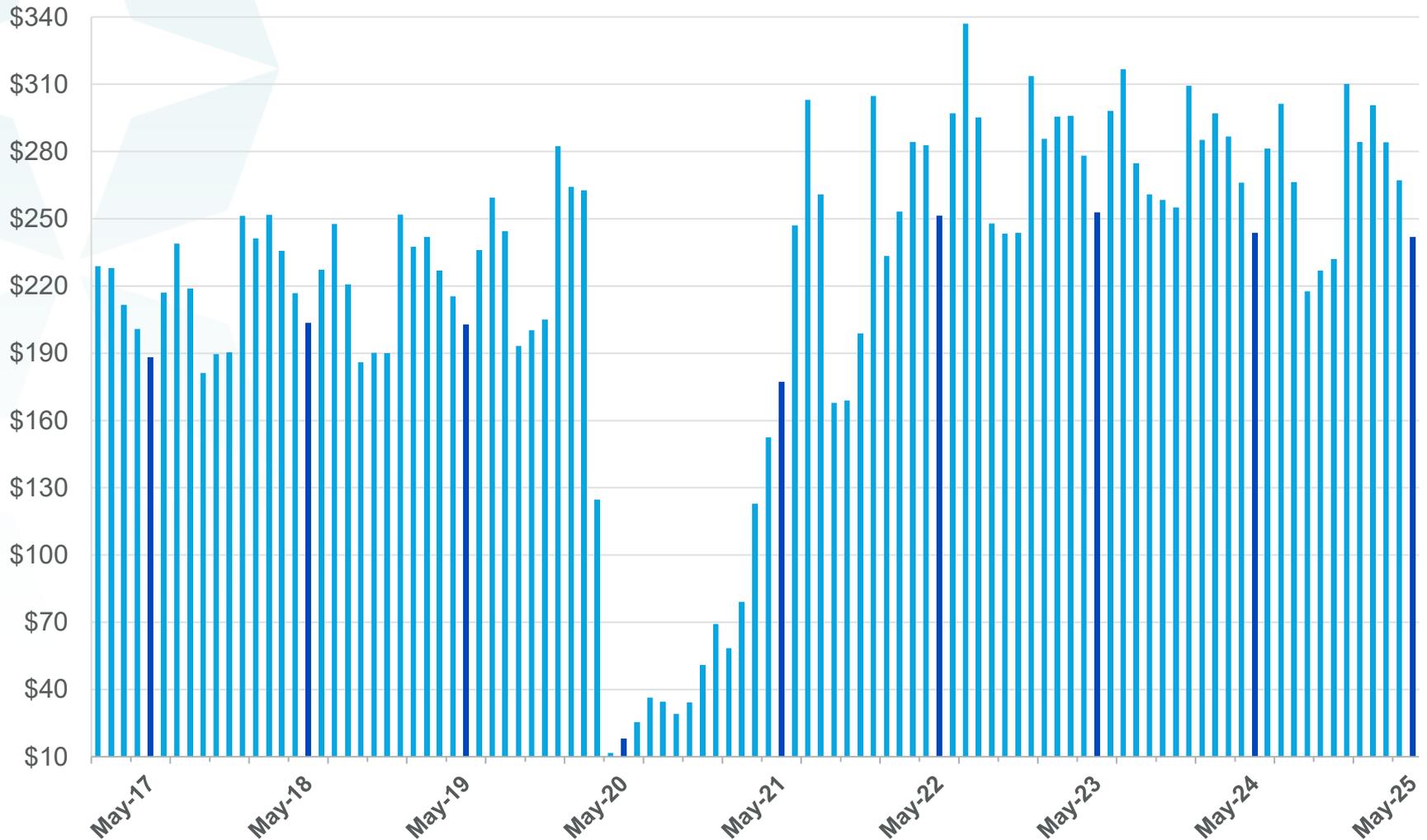
# visitor arrivals

monthly by market, indexed to January 2017



# revenue per available room

revenue per available room (RevPAR)



# stable real estate prices

Oahu market indicators – YTD 2025 as of June 2025

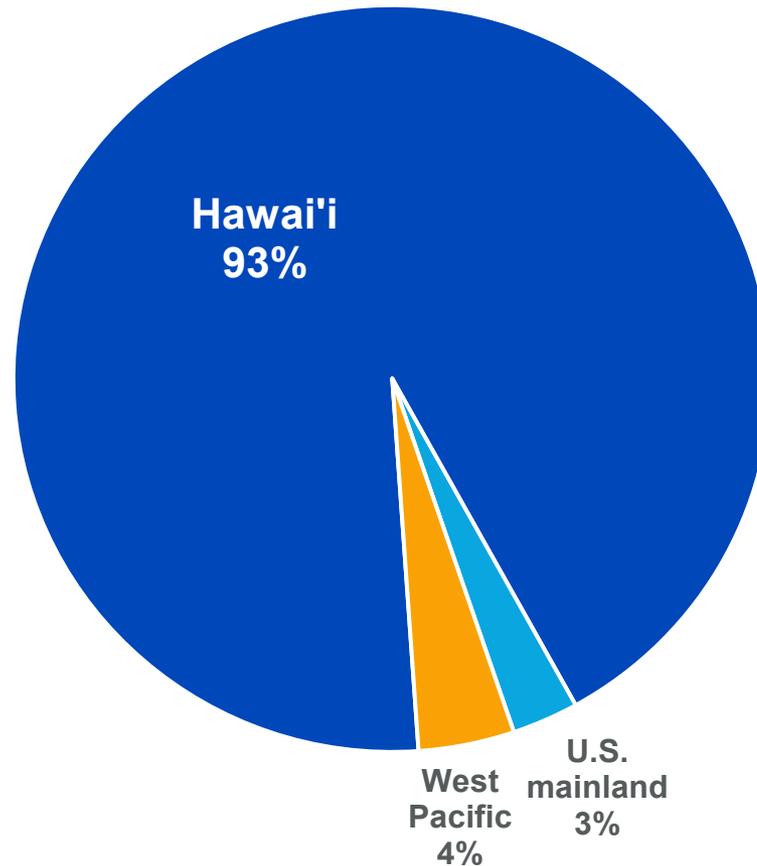
	single family homes			condominiums		
	<u>YTD-25</u>	<u>YTD-24</u>	<u>Δ YTD-24</u>	<u>YTD-25</u>	<u>YTD-24</u>	<u>Δ YTD-24</u>
median sales price (000s)	\$1,150	\$1,085	6.0% 	\$507	\$510	-0.5% 
closed sales	1,334	1,362	-2.1% 	2,101	2,234	-6.0% 
median days on market	22	20	2 days 	41	29	12 days 



# credit performance

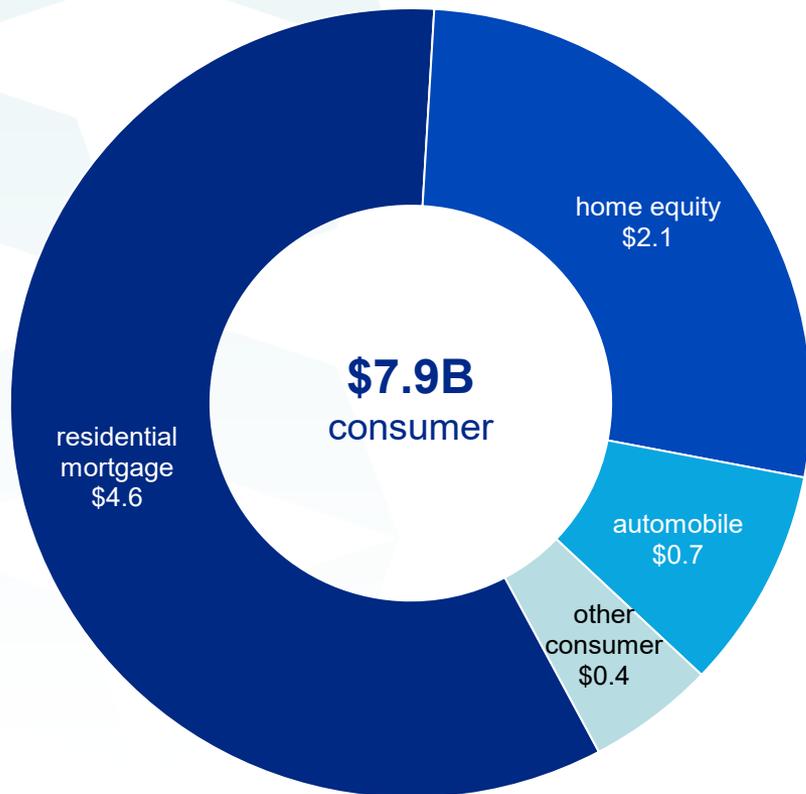
# lending philosophy

we lend in our core markets  
to long-standing relationships



# consumer portfolio

56% of total loans



asset type	% total consumer	% total loans	WALTV	wtd avg FICO
residential mortgage	59%	33%	49%	804
home equity	27%	15%	46%	789
<b>real estate secured</b>	<b>86%</b>	<b>48%</b>	<b>48%</b>	<b>800</b>
automobile	9%	5%	n/a	731
other consumer	5%	3%	n/a	760
<b>total consumer</b>	<b>100%</b>	<b>56%</b>	<b>n/a</b>	<b>791</b>

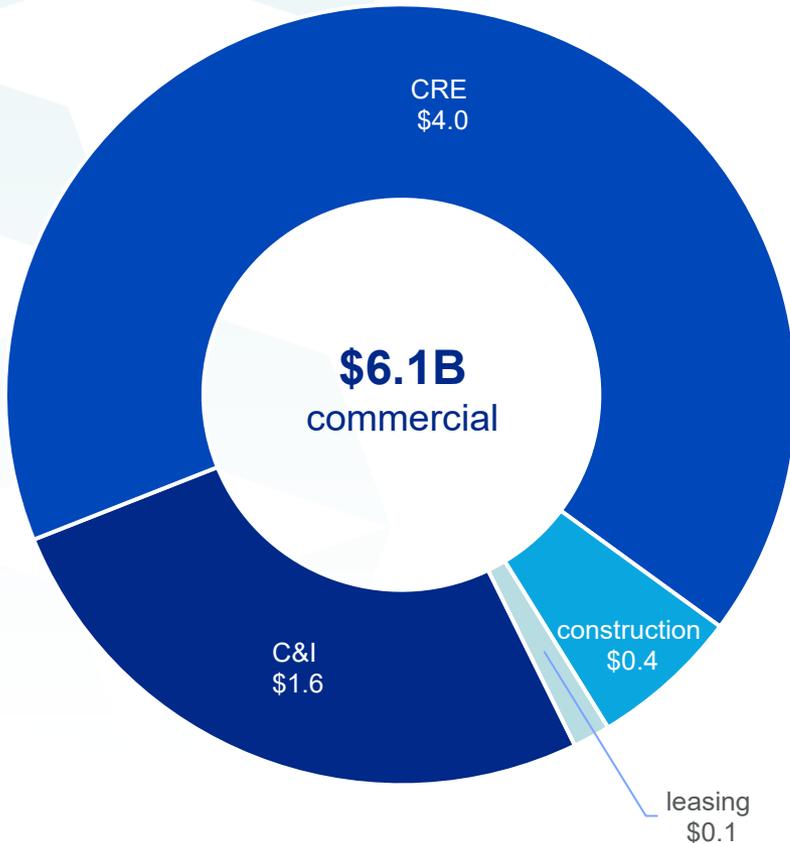
notes: \$ in billions; numbers may not add up due to rounding

other consumer primarily comprised of consumer revolving credit, installment, and auto lease financing

wtd avg monitoring FICO for other consumer utilizes origination FICO for auto lease financing

# commercial portfolio

44% of total loans



asset type	% total comml	% total loans	WALTV
commercial real estate	66%	29%	54%
construction	6%	3%	59%
<b>real estate secured</b>	<b>72%</b>	<b>32%</b>	<b>55%</b>
commercial & industrial	26%	11%	n/a
leasing	2%	1%	n/a
<b>total commercial</b>	<b>100%</b>	<b>44%</b>	<b>n/a</b>

note: \$ in billions; numbers may not add up due to rounding

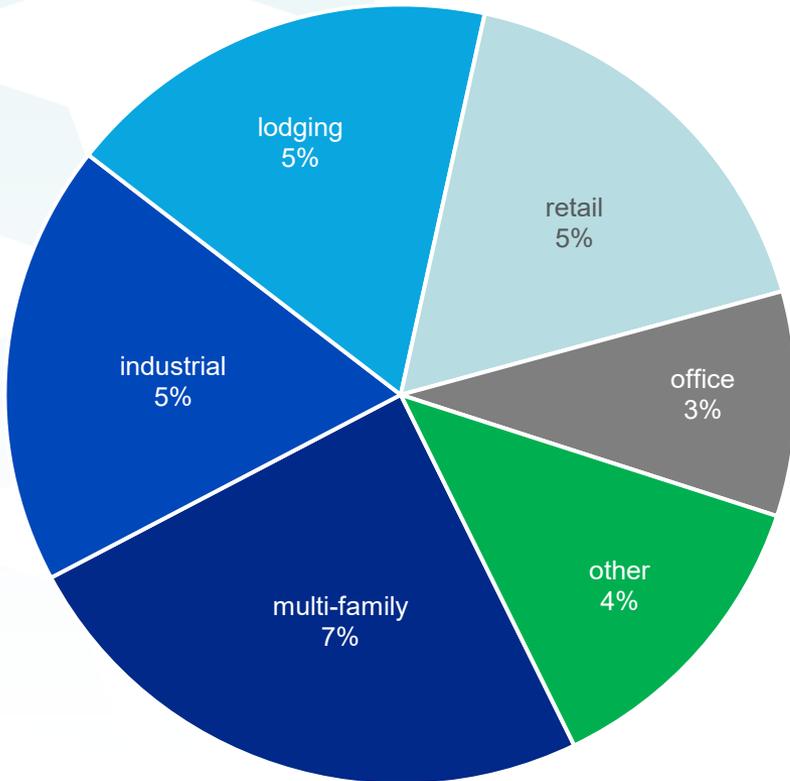
# stable real estate market

## Oahu market vacancies and inventory

	vacancy			inventory (sq ft)
	<u>1Q25</u>	<u>1Q24</u>	<u>10 yr avg</u>	<u>10 yr CAGR</u>
<b>industrial</b>	<b>1.21%</b>	<b>0.76%</b>	<b>1.63%</b>	<b>0.63%</b>
<b>office</b>	<b>12.77%</b>	<b>13.56%</b>	<b>12.42%</b>	<b>-1.01%</b>
<b>retail</b>	<b>5.44%</b>	<b>5.90%</b>	<b>6.08%</b>	<b>0.72%</b>
<b>multi-family</b>	<b>3.88%</b>	<b>3.85%</b>	<b>4.59%</b>	<b>0.68%</b>

# commercial real estate (CRE)

29% of total loans

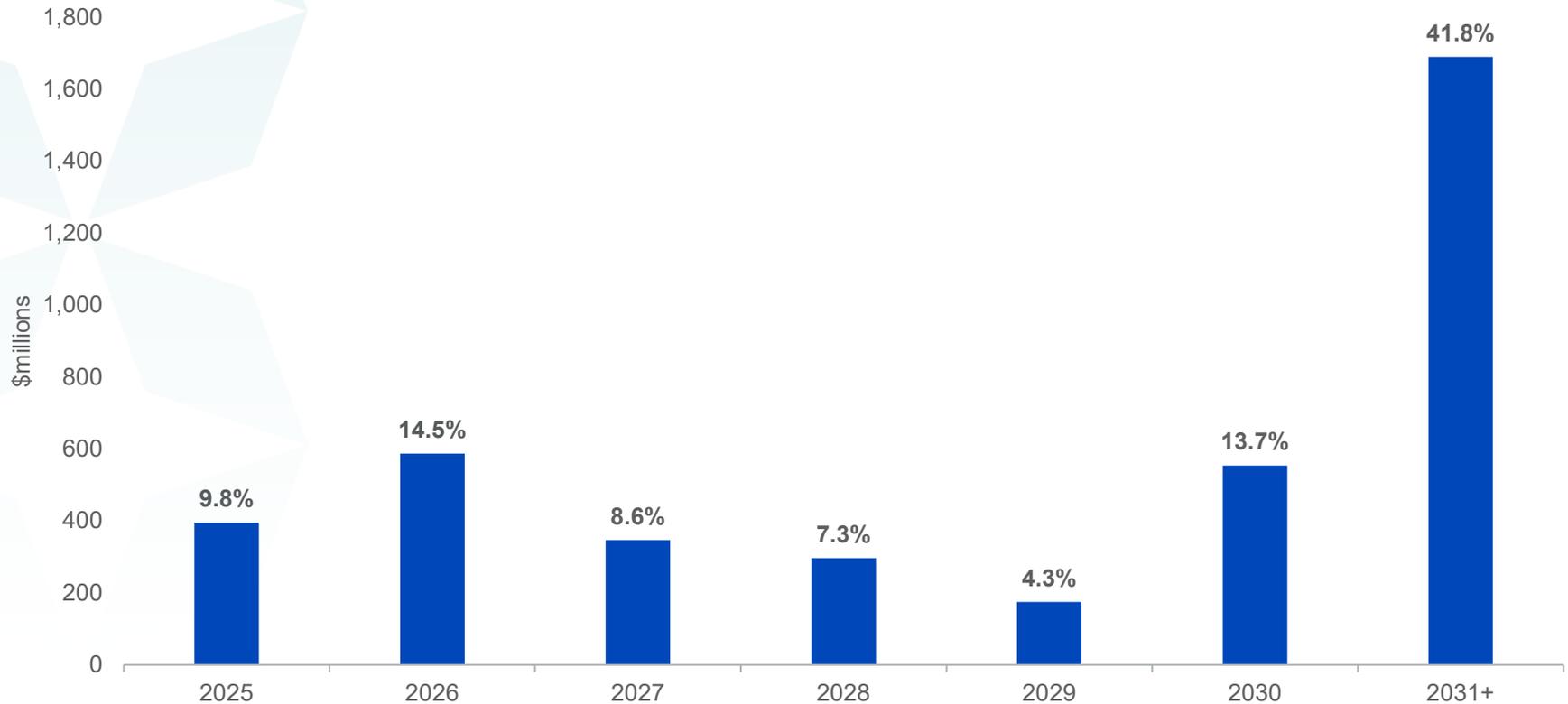


asset type	WALTV	avg. exposure (\$MMs)
multi-family	56%	3.2
industrial	55%	2.5
lodging	52%	14.6
retail	53%	4.3
office	59%	1.8
other	52%	3.7
<b>total CRE</b>	<b>54%</b>	<b>3.5</b>

note: % in chart above is % of total loans

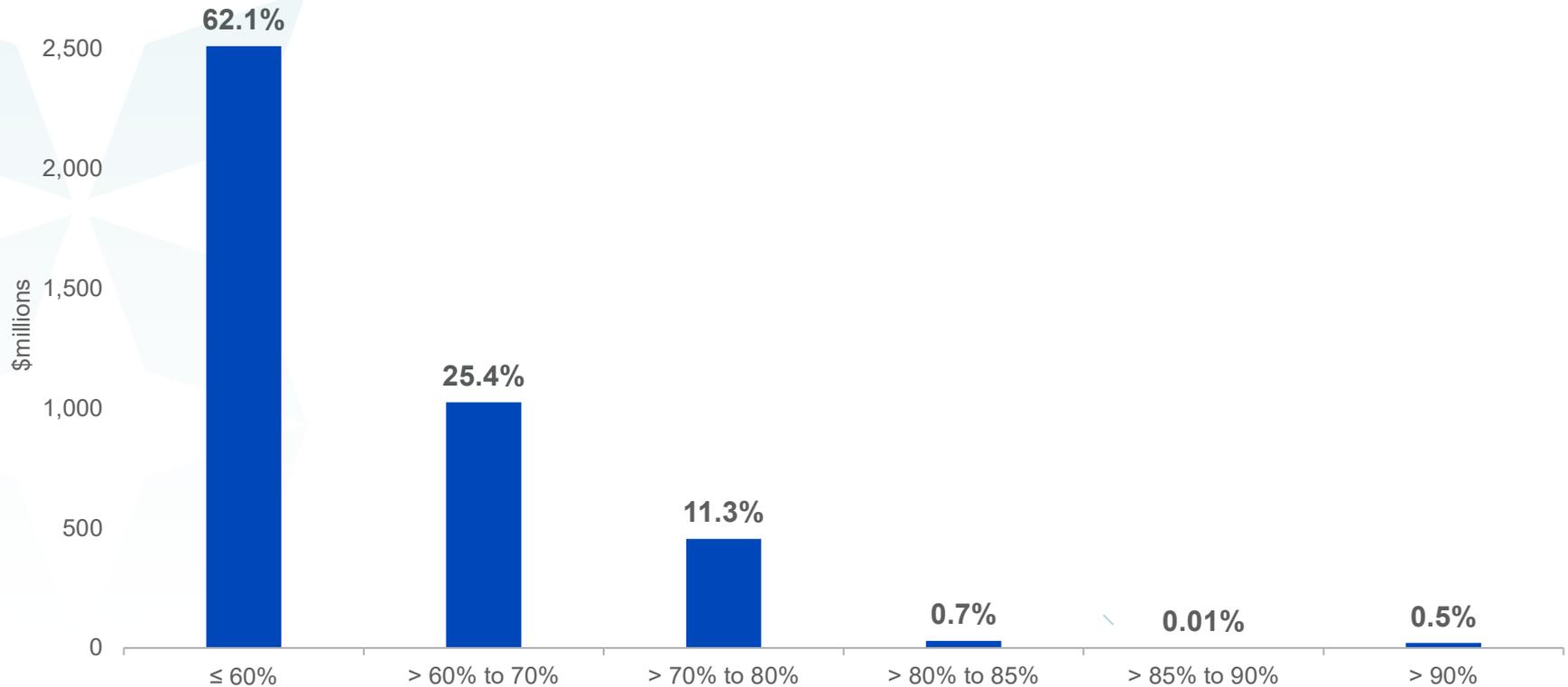
# CRE scheduled maturities

*modest near-term maturities*



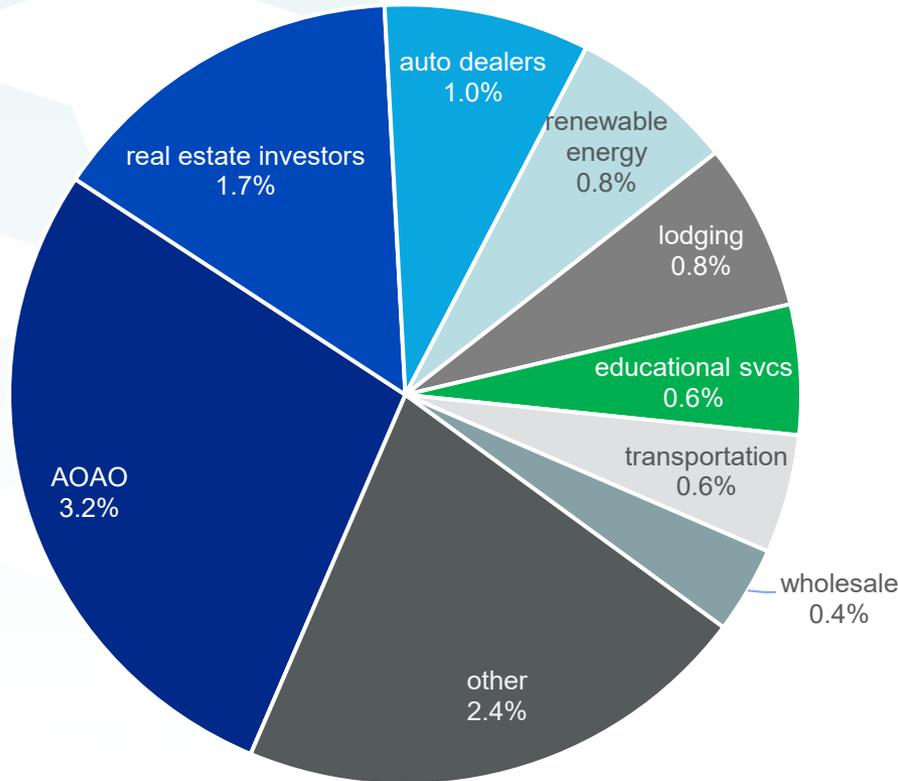
# CRE loan balances by LTV

*LTV > 80% - \$51MM, 1.3% of CRE*



# commercial & industrial

11% of total loans



asset type	% leveraged	avg. exposure (\$MMs)
AOAO	0%	1.8
RE investors	0%	1.2
auto dealers	19%	5.2
renewable energy	0%	2.9
lodging	26%	5.2
educational svcs	0%	2.1
transportation	0%	1.2
wholesale trade	0%	0.4
other	7%	0.3
<b>total C&amp;I</b>	<b>5%</b>	<b>0.6</b>

note: % in chart above is % of total loans

# credit quality

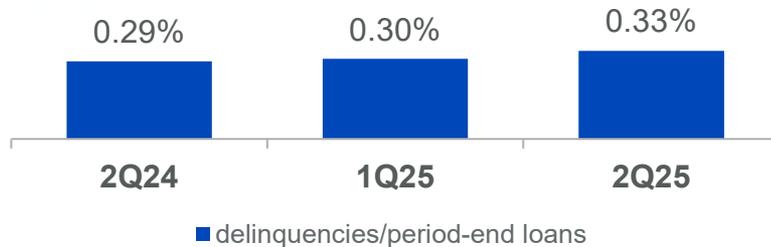
## net charge-offs



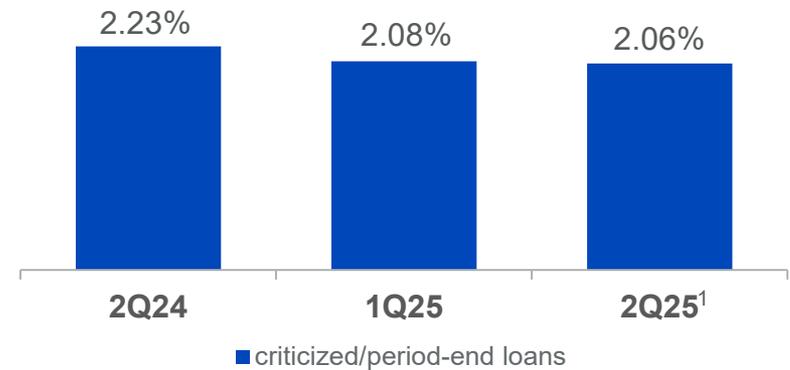
## non-performing assets



## delinquencies



## criticized



<sup>1</sup> 78% of total criticized is secured with 54% wtd avg LTV

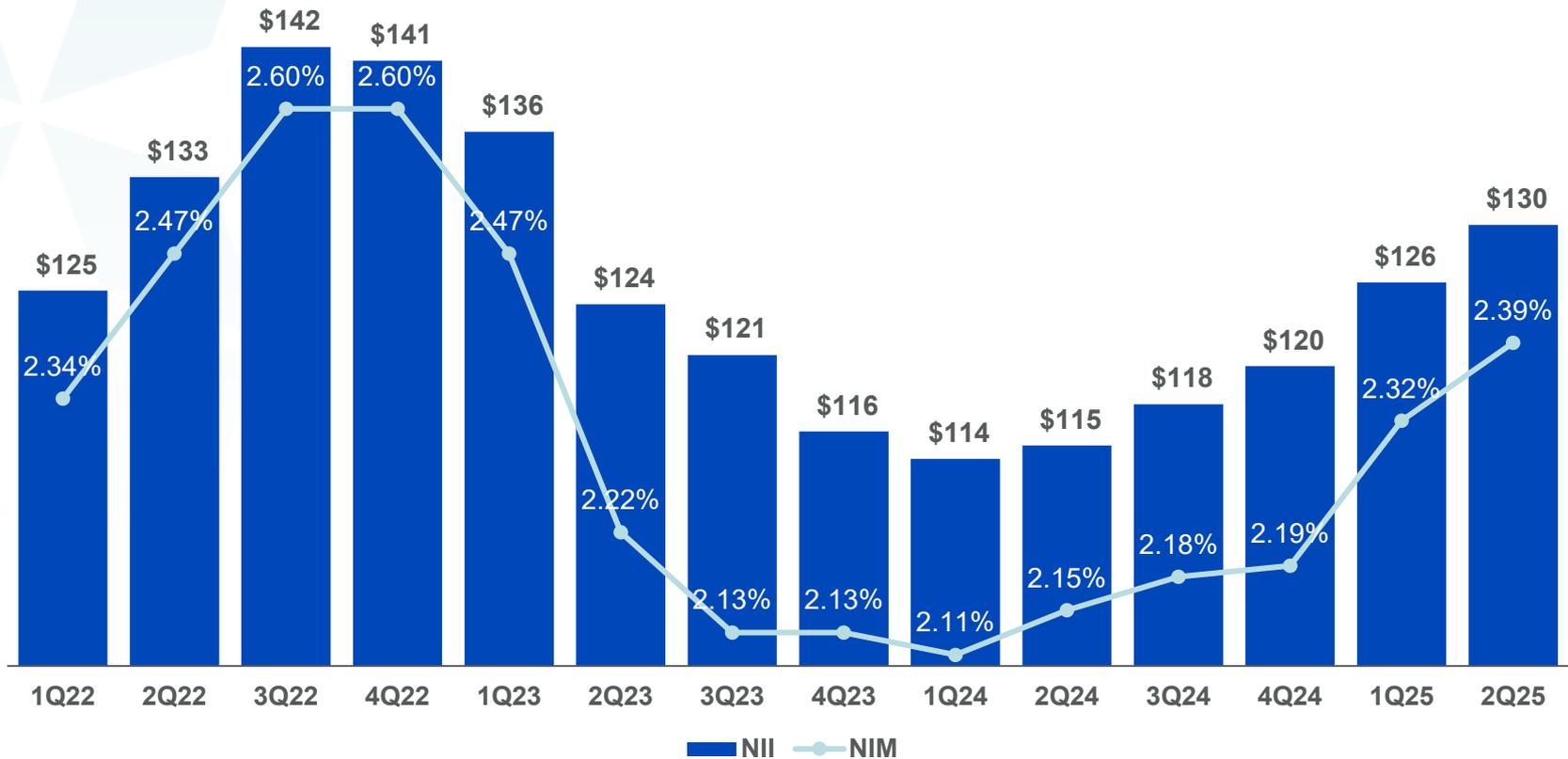


# financial update

# NII and NIM trends

\$ in millions

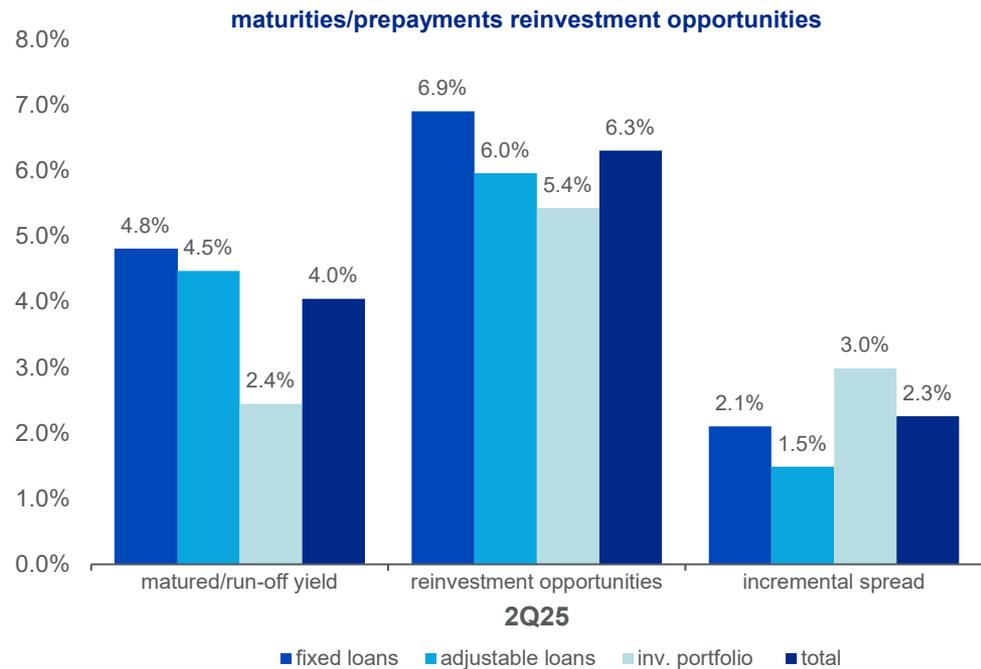
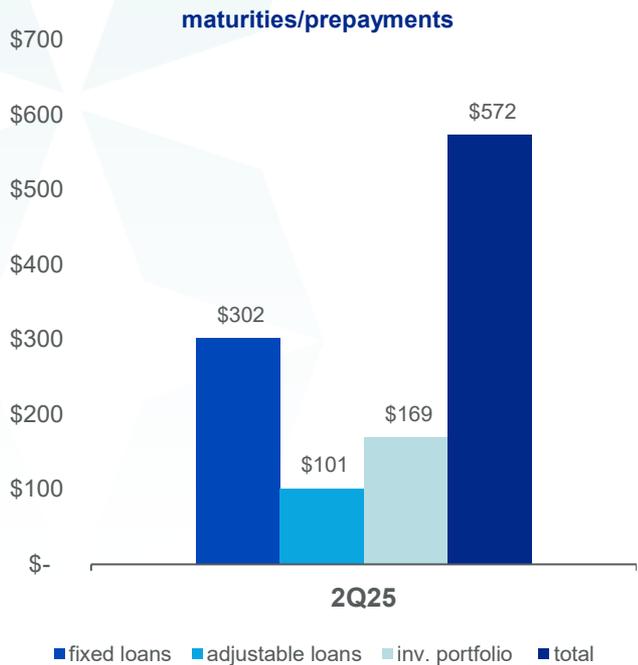
increasing NII and NIM



# cashflow repricing

\$ in millions

total quarterly impact to NII from cashflows repricing: **+\$3.2 million**



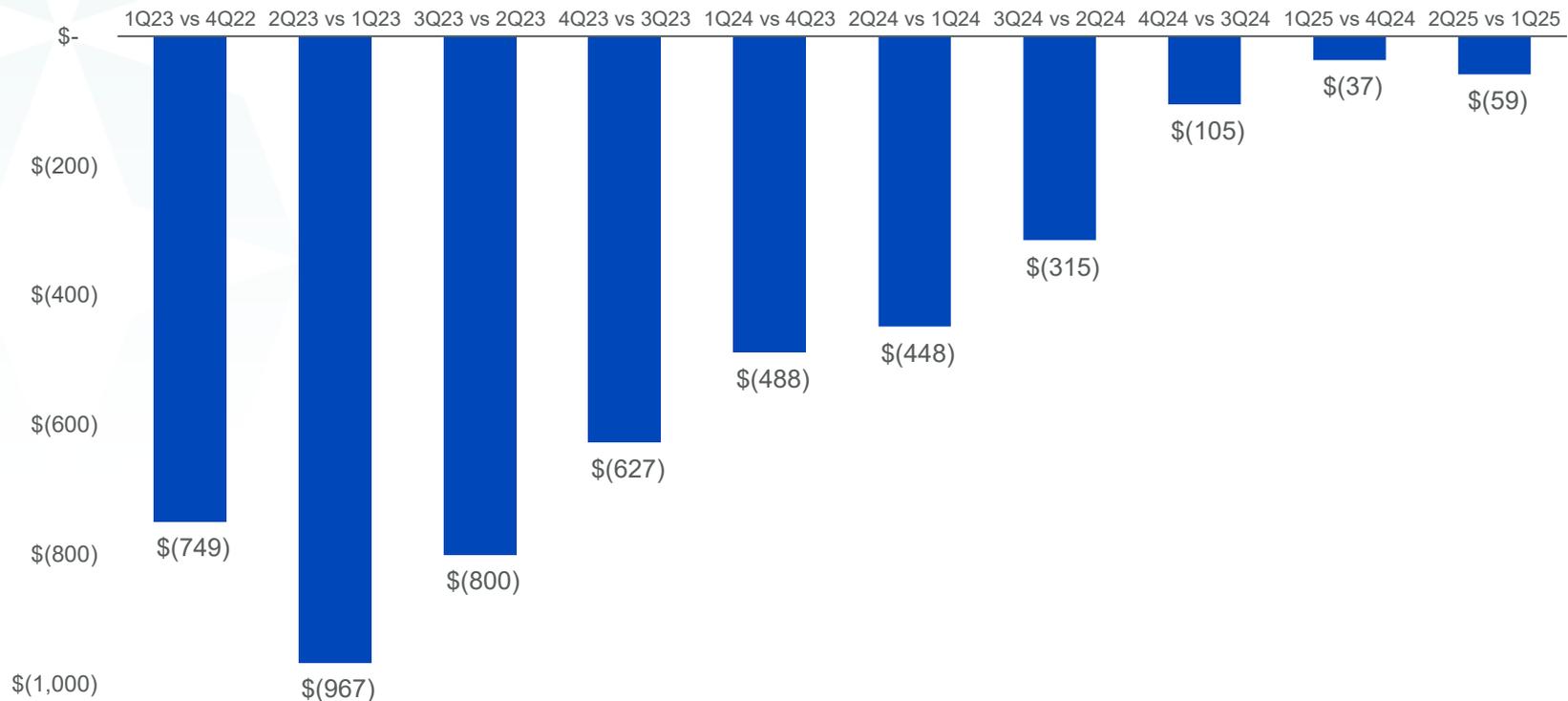
note: +\$3.1 million in quarterly impact from cashflows repricing assumes that the cashflows from maturities/prepayments from loans were reinvested into the same products and the cashflows from maturities/prepayments from investment portfolio were reinvested into securities at an average rate of 5.4%, equivalent to average yield at the time of purchase of the securities purchased in 2Q25; numbers may not add up due to rounding

# deposit mix shift and repricing

\$ in millions

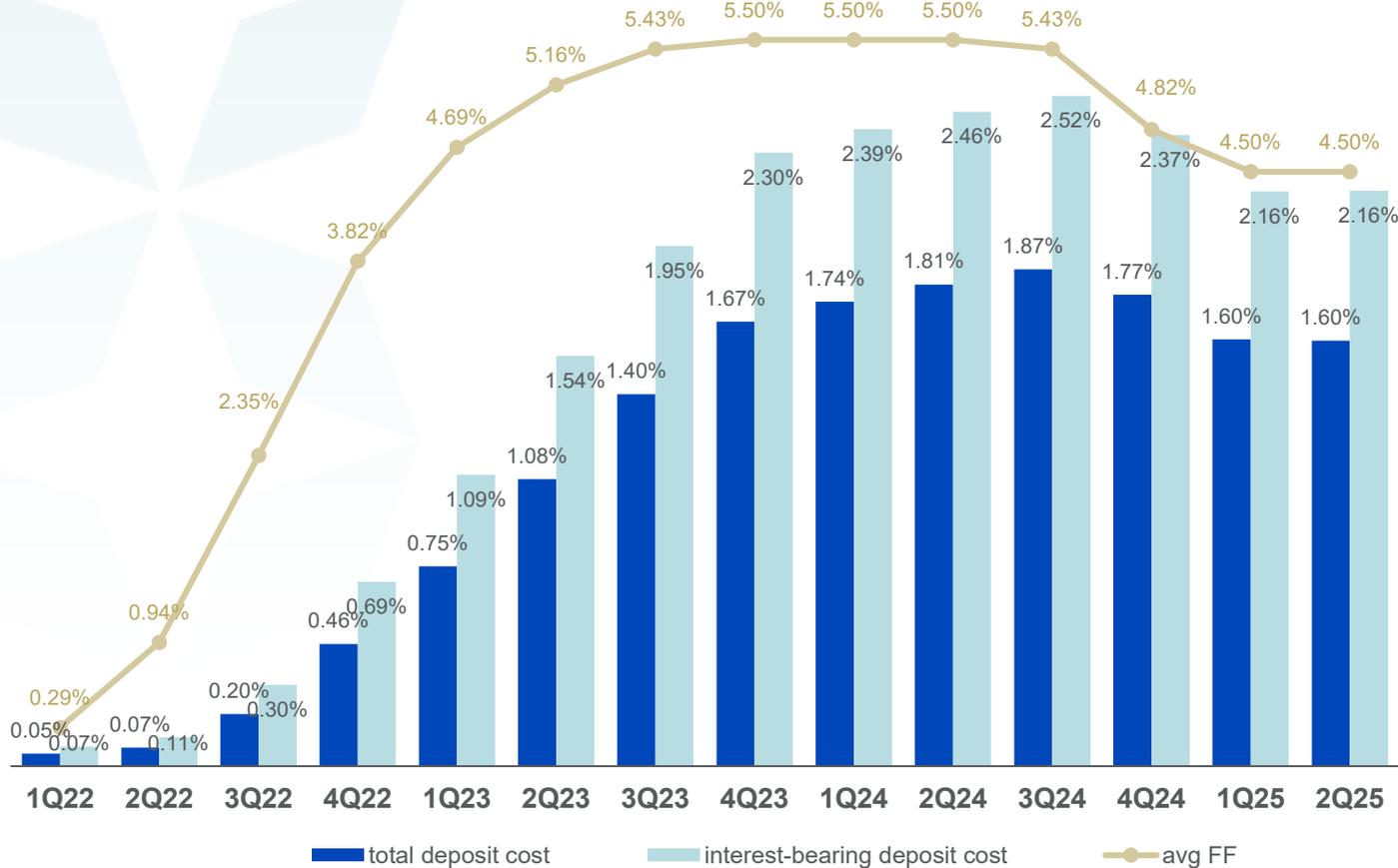
quarterly NII impact from deposit mix shift and repricing in 2Q25: **\$(0.5) million**

## QoQ change in average NIBD and low yield interest-bearing deposit balances

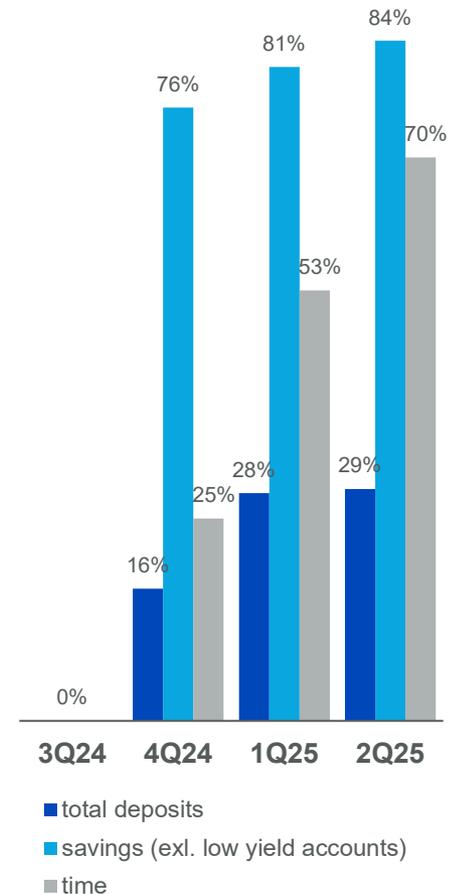


note: low yield interest-bearing deposits include accounts yielding interest of 10 bps or less

# trend in cost of deposits



## downward beta

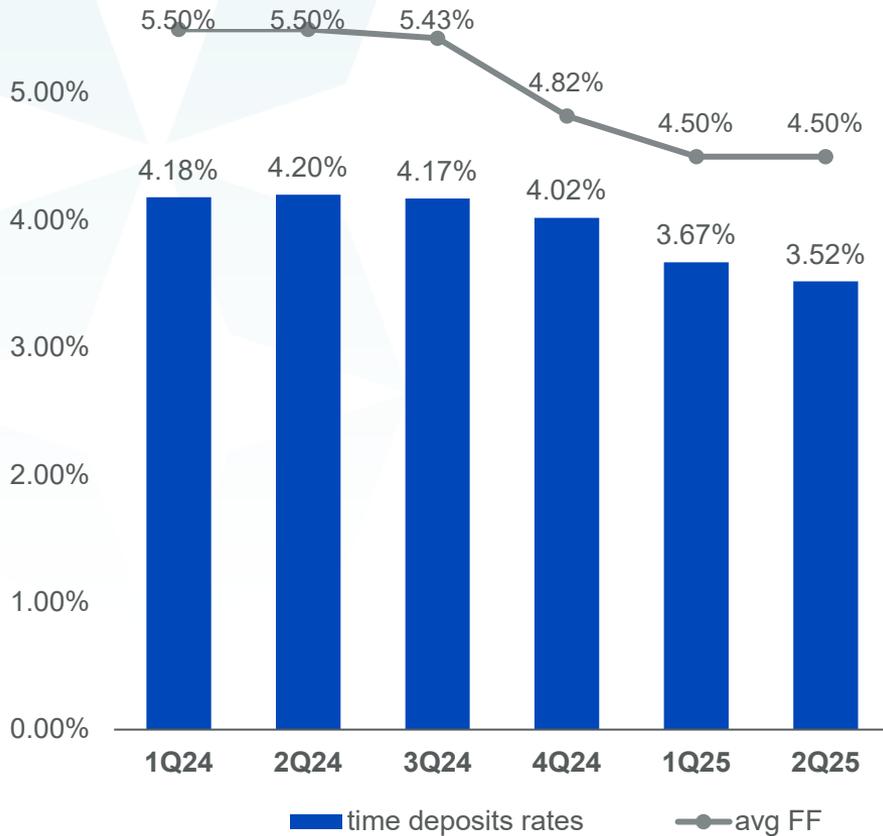


note: low-yield accounts are accounts yielding interest of 10 bps or less

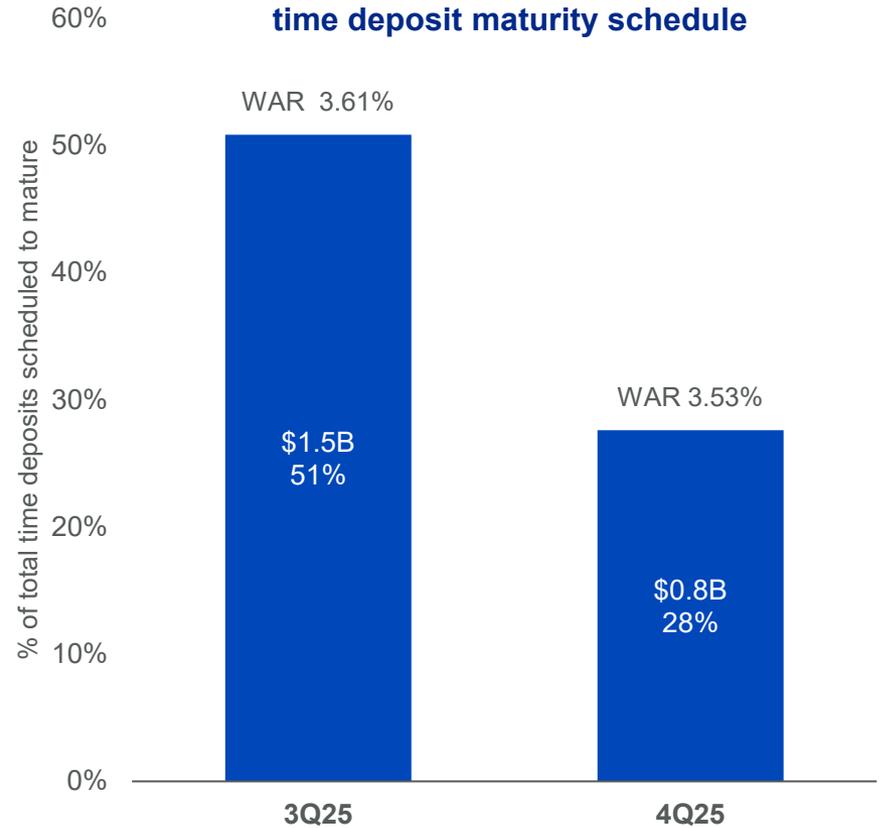
# time deposits

time deposit rates continue to decrease

time deposit rates



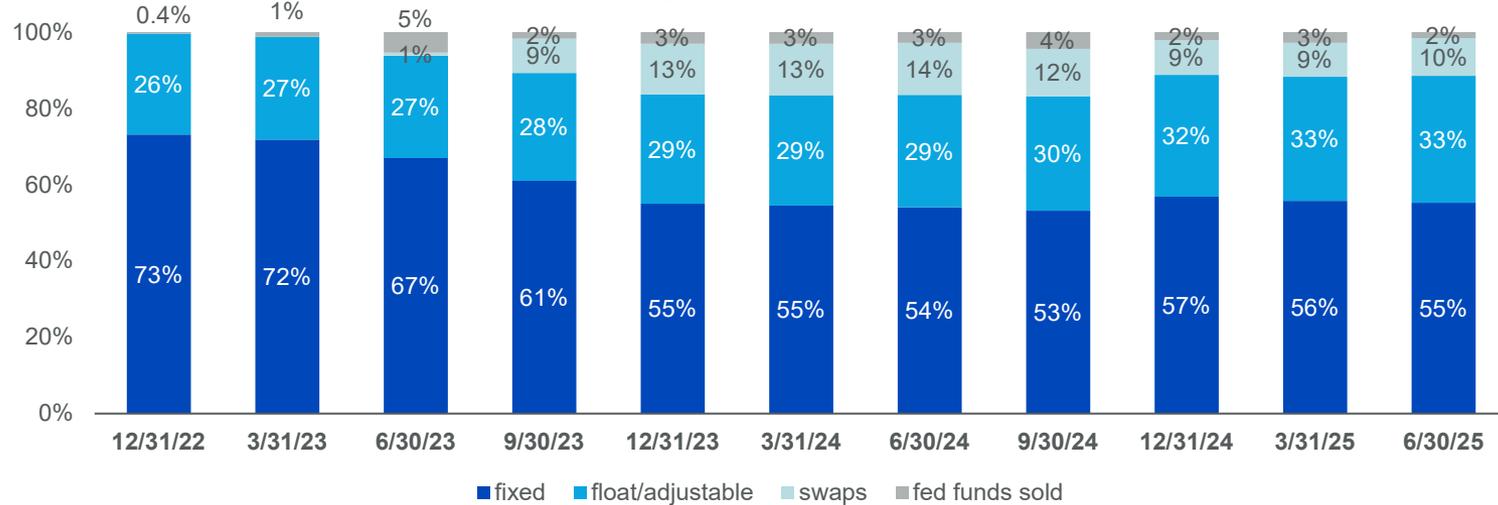
time deposit maturity schedule



note: maturity schedule as of June 30, 2025

# optimizing balance sheet

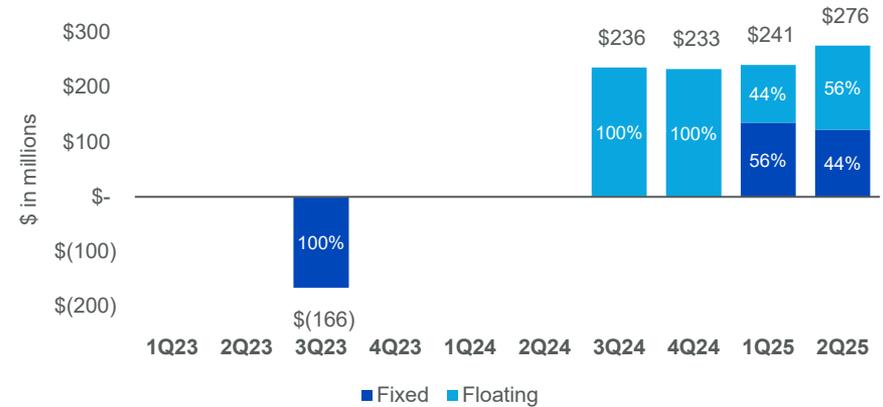
earning asset composition



active swap composition



securities purchases / sales



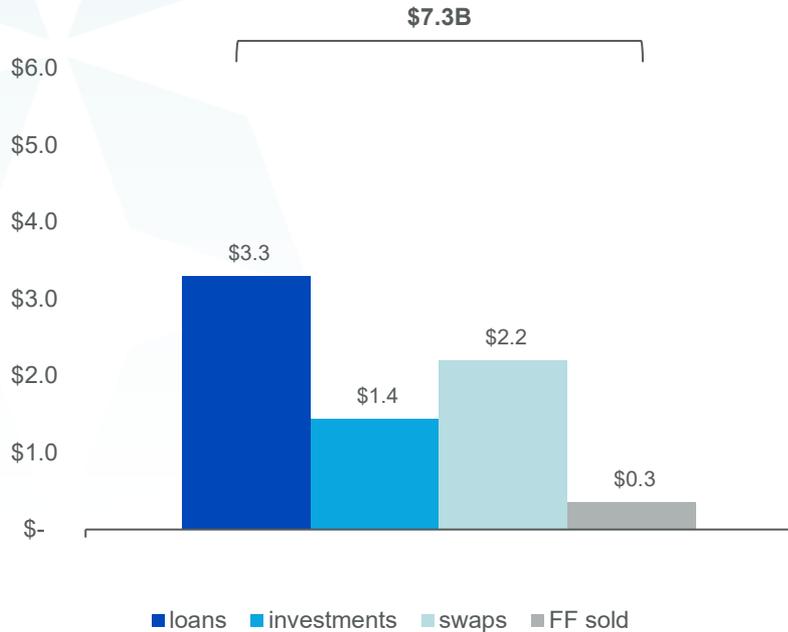
note: swaps in 'earning asset composition' and 'swap composition' does not include \$600 million of forward swaps; 'securities purchases / sales' do not include stock and PCLI purchases

# rate sensitive earning assets and interest-bearing deposits

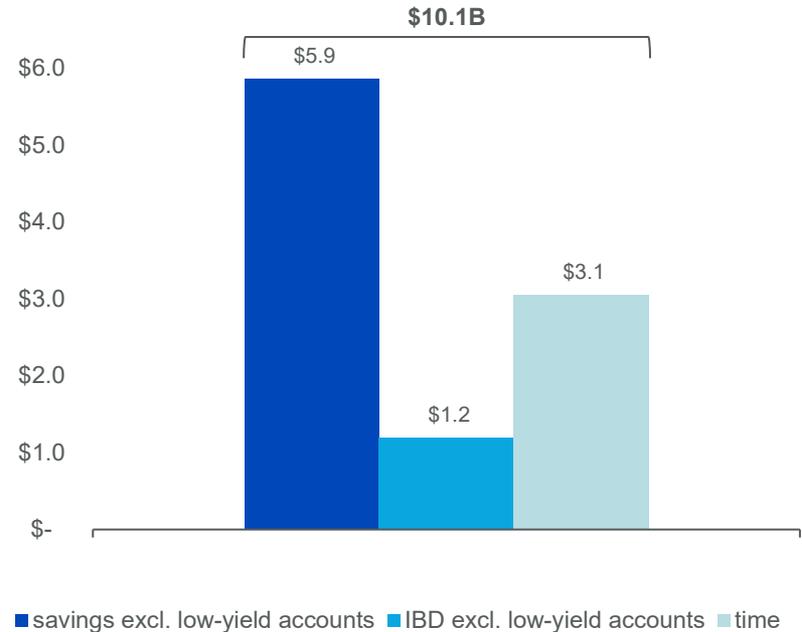
\$ in billions

balance sheet well-positioned for a range of rate outcomes

rate sensitive earning assets



rate sensitive interest-bearing deposits



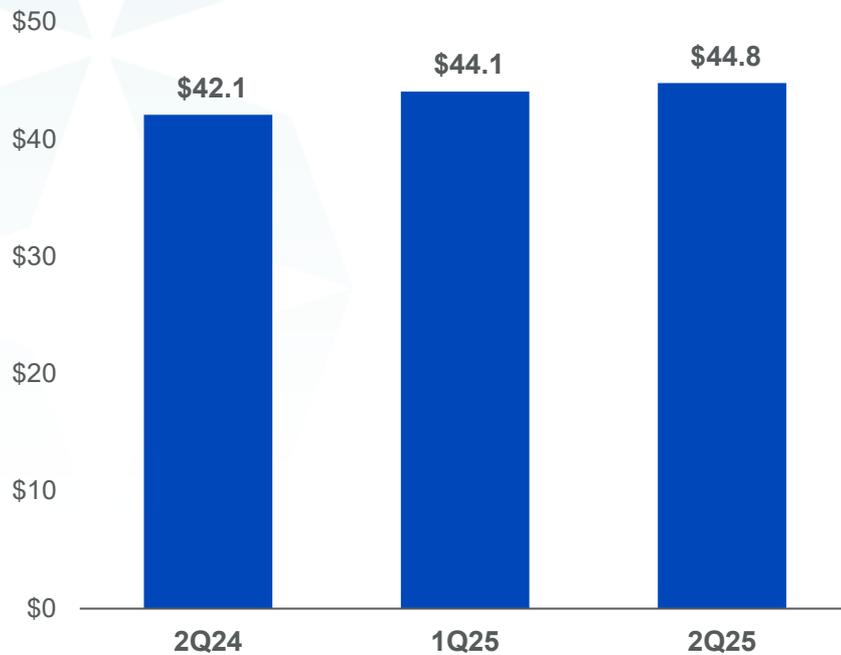
note: loans, investments, swaps and FF sold balances are as of June 30, 2025; rate sensitive deposit balances are 2Q25 average balances; low-yield accounts are accounts yielding interest of 10 bps or less; all qualified business money management checking accounts are included in 'IBD excl. low-yield accounts'; numbers may not add up due to rounding

# noninterest income and expense

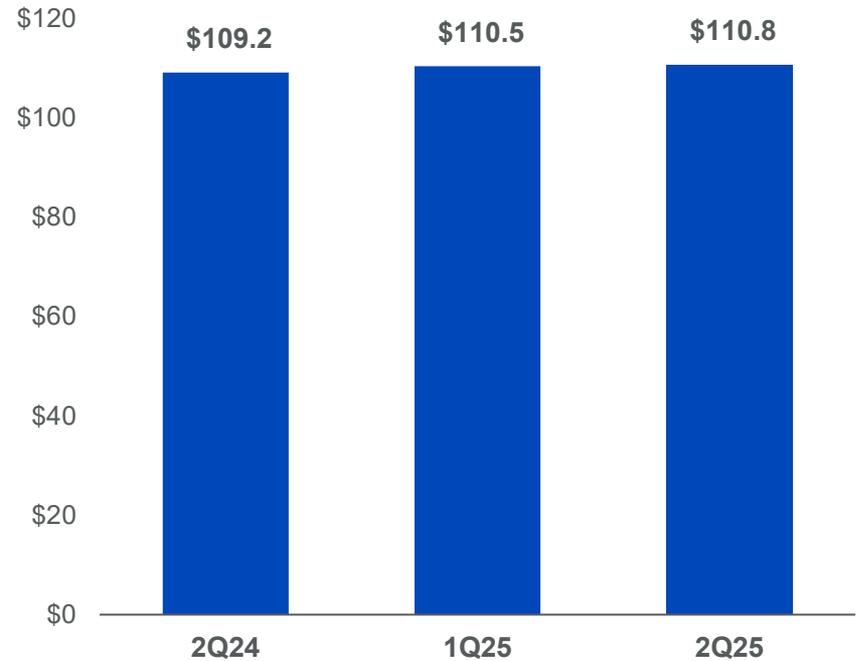
*\$ in millions*

increase in noninterest income and continued discipline in expense management

reported noninterest income



reported noninterest expense



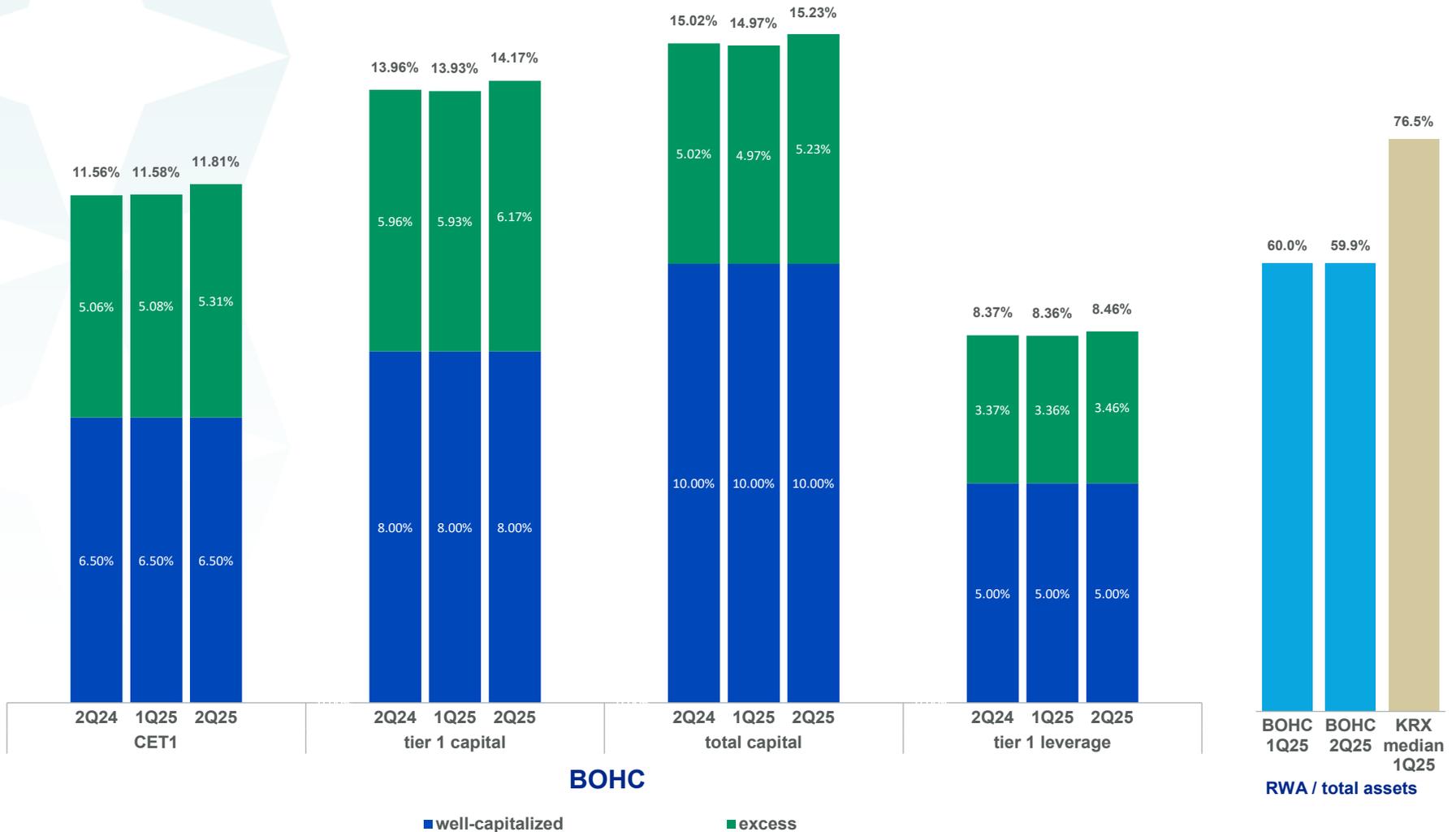
# financial summary

*\$ in millions, except per share amounts*

	<u>2Q 2025</u>	<u>1Q 2025</u>	<u>2Q 2024</u>	<u>Δ 1Q 2025</u>	<u>Δ 2Q 2024</u>
net interest income	\$ 129.7	\$ 125.8	\$ 114.8	\$ 3.9	\$ 14.8
noninterest income	44.8	44.1	42.1	0.7	2.7
<b>total revenue</b>	<b>174.5</b>	<b>169.9</b>	<b>156.9</b>	<b>4.6</b>	<b>17.5</b>
noninterest expense	110.8	110.5	109.2	0.3	1.6
<b>operating income</b>	<b>63.7</b>	<b>59.4</b>	<b>47.7</b>	<b>4.3</b>	<b>16.0</b>
credit provision	3.3	3.3	2.4	-	0.9
income taxes	12.8	12.2	11.2	0.6	1.6
<b>net income</b>	<b>\$ 47.6</b>	<b>\$ 44.0</b>	<b>\$ 34.1</b>	<b>\$ 3.6</b>	<b>\$ 13.6</b>
<b>net income available to common</b>	<b>\$ 42.4</b>	<b>\$ 38.7</b>	<b>\$ 32.1</b>	<b>\$ 3.6</b>	<b>\$ 10.3</b>
<b>diluted EPS</b>	<b>\$ 1.06</b>	<b>\$ 0.97</b>	<b>\$ 0.81</b>	<b>\$ 0.09</b>	<b>\$ 0.25</b>
return on assets	0.81 %	0.75 %	0.59 %	0.06 %	0.22 %
return on average common equity	12.50	11.80	10.41	0.70	2.09
net interest margin	2.39	2.32	2.15	0.07	0.24
<b>end of period balances</b>					
investment portfolio	\$ 7,553	\$ 7,422	\$ 7,111	1.8 %	6.2 %
loans and leases	14,002	14,115	13,831	(0.8)	1.2
total deposits	20,799	21,008	20,409	(1.0)	1.9
shareholders' equity	1,743	1,705	1,613	2.2	8.1

# capital

## strong capital



note: 2Q25 regulatory capital ratios are preliminary

# takeaways

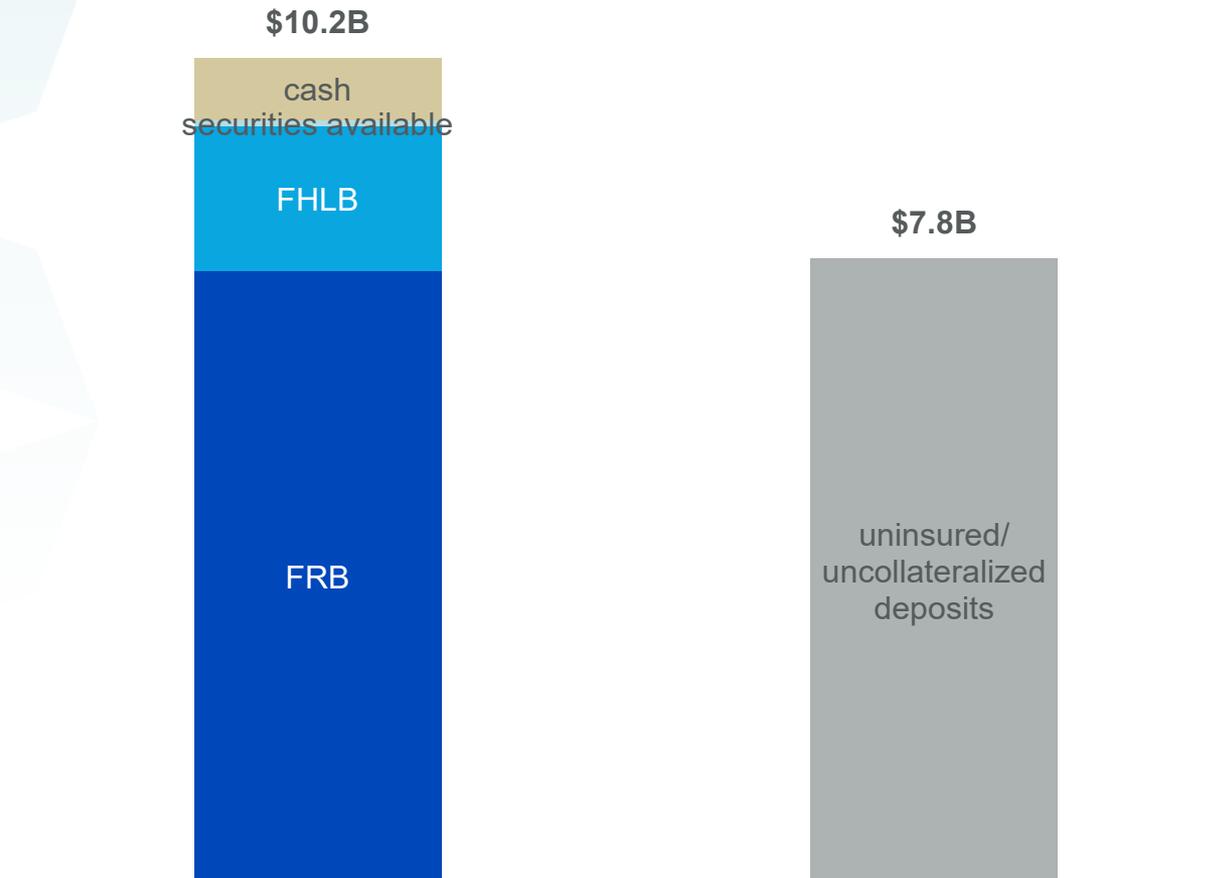
- ✓ NII and NIM increased for the fifth consecutive quarter
- ✓ dominant market position in a unique market
- ✓ exceptional credit quality
- ✓ strong liquidity and risk-based capital

# Q & A

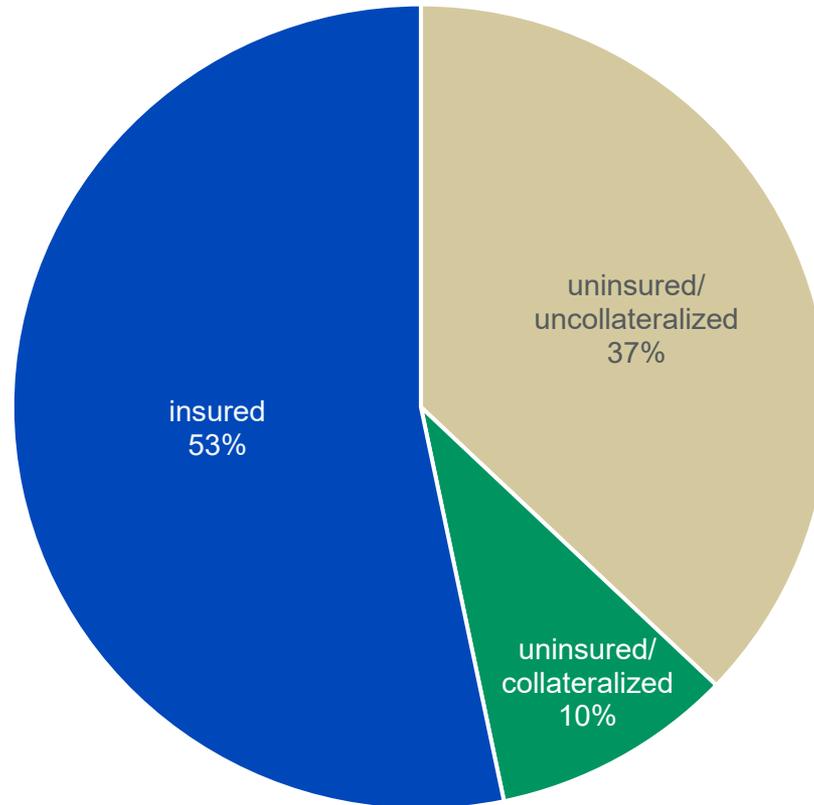
# appendix

# readily available liquidity

**Bank of Hawai'i carries substantial liquidity lines and equivalents for both day-to-day operational and liquidity backstop purposes**

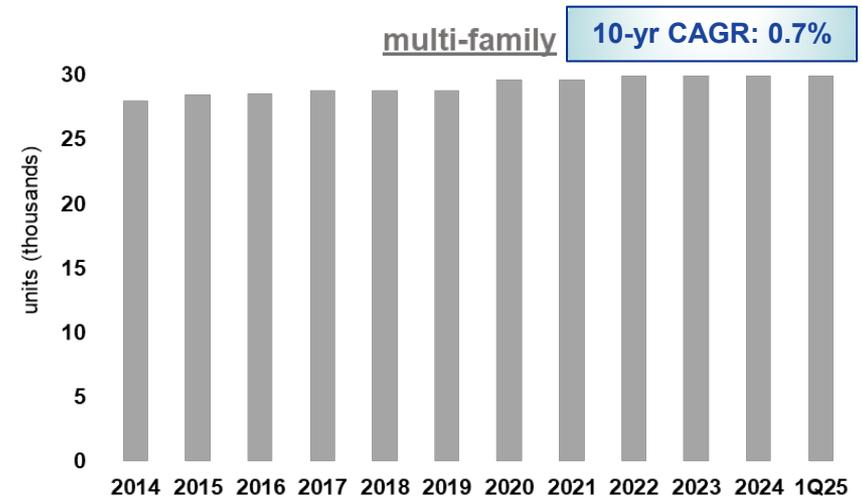
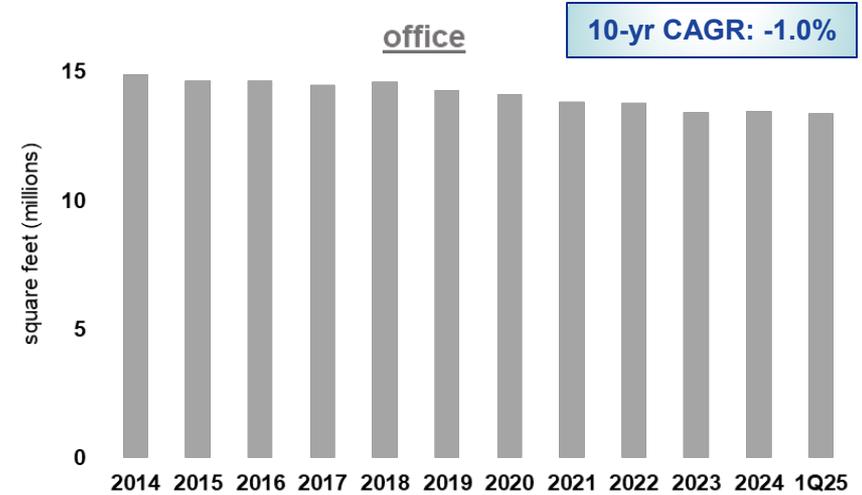
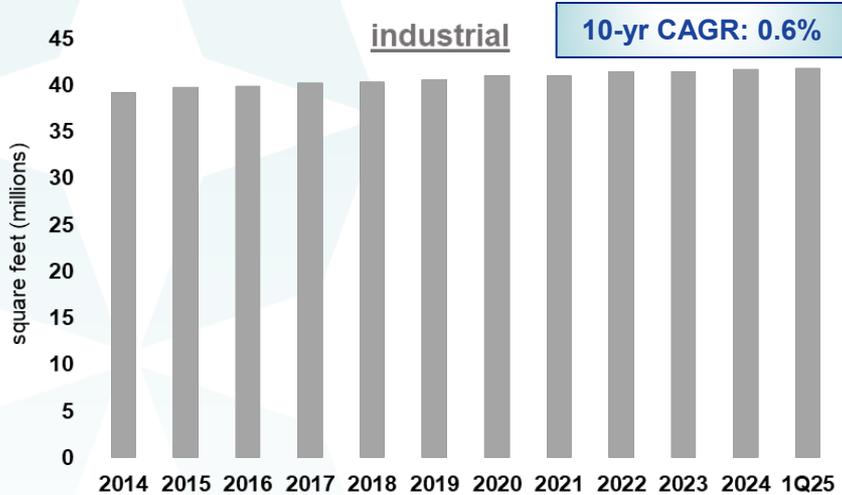


# insured/collateralized deposits



# CRE supply constraints

## Oahu market inventory

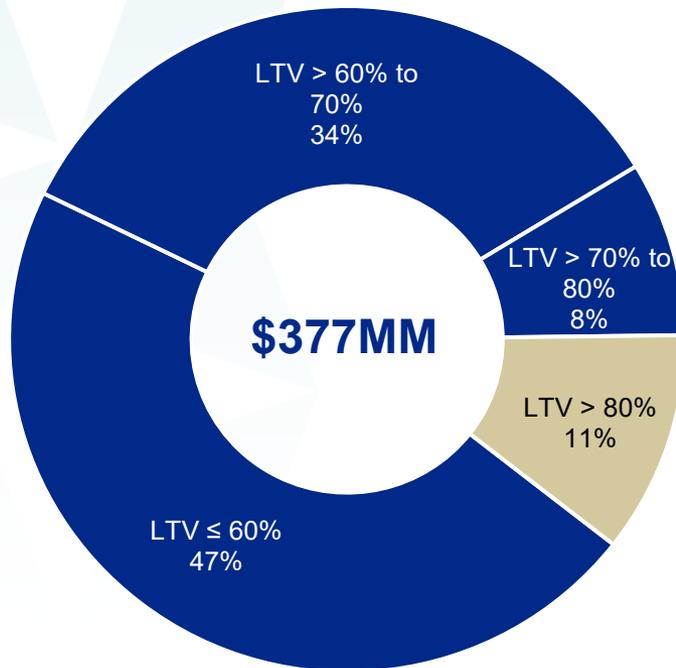


note: 10-yr CAGR for inventory are based on year-end 2014 through 2024  
source: Colliers (industrial, office, retail) and CoStar (multi-family)

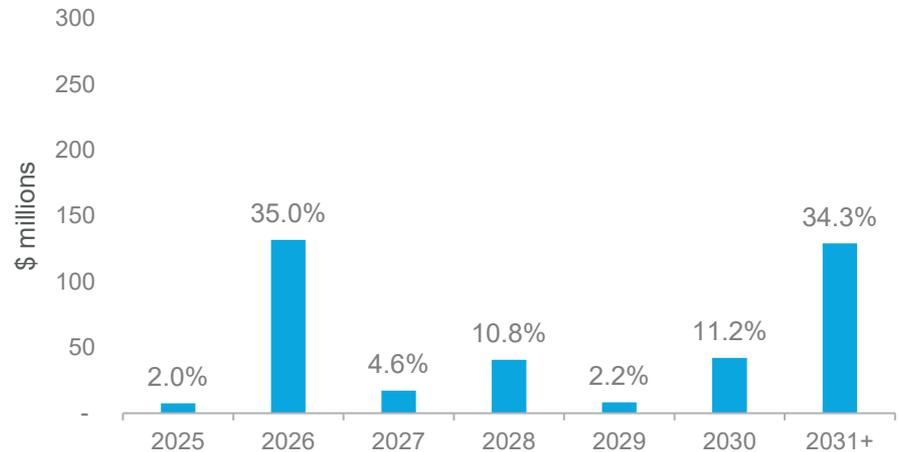
# CRE office

3% of total loans

## LTV distribution



## scheduled maturity



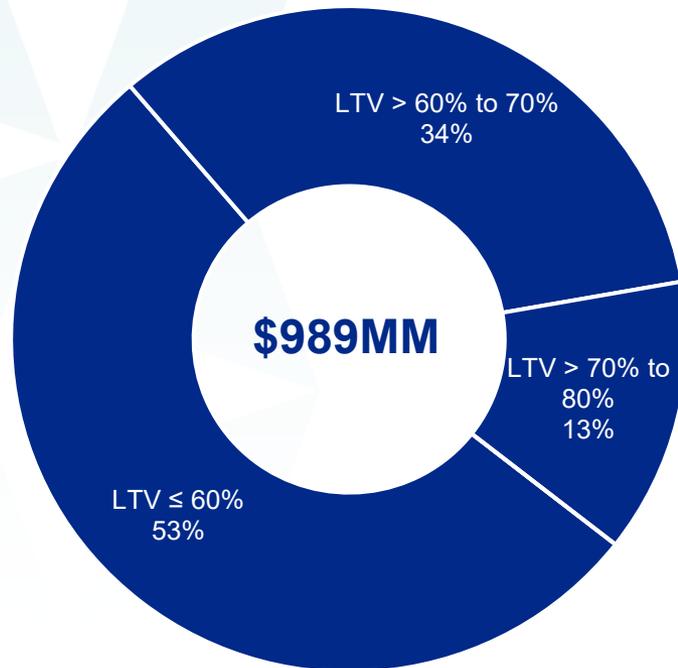
## highlights

- 59% wtd avg LTV
- \$1.8MM average exposure
- 24% CBD (Downtown Honolulu)
  - 62% wtd avg LTV
  - 45% with repayment guaranties
- 37% maturing prior to 2027
- 1.3% criticized

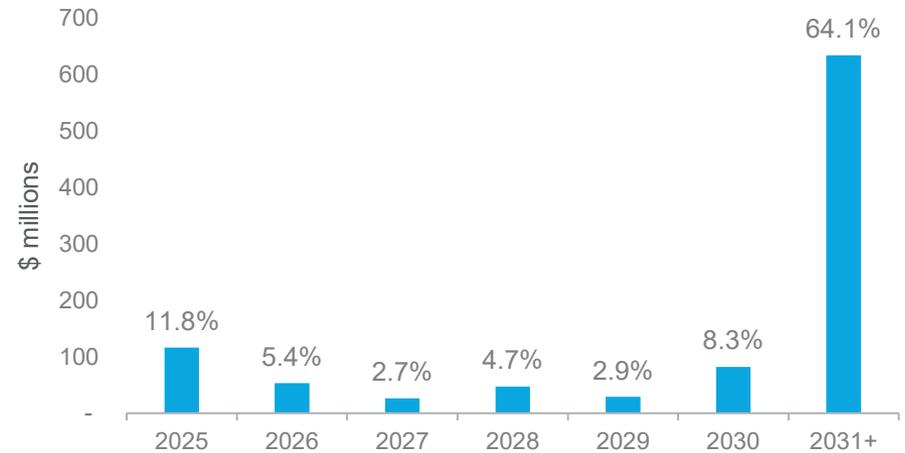
# CRE multi-family

7% of total loans

## LTV distribution



## scheduled maturity



## highlights

- 56% wtd avg LTV
- \$3.2MM average exposure
- 100.0% LIHTC, affordable or market
- 17% maturing prior to 2027
- 4.5% criticized