# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D. C. 20549

## FORM 8-K

### CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported)

April 20, 2015

## **BANK OF HAWAII CORPORATION**

(Exact name of registrant as specified in its charter)

Delaware (State of Incorporation) **1-6887** (Commission File Number) **99-0148992** (IRS Employer Identification No.)

**130 Merchant Street, Honolulu, Hawaii** (Address of principal executive offices)

(Registrant's telephone number, including area code)

(888) 643-3888

96813

(Zip Code)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

□ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

D Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4 (c))

#### Item 2.02. Results of Operations and Financial Condition.

On April 20, 2015, Bank of Hawaii Corporation announced its results of operations for the quarter ended March 31, 2015. The public announcement was made by means of a press release, the text of which is furnished as Exhibit 99.1 hereto and incorporated herein by reference.

#### Item 9.01. Financial Statements and Exhibits.

(d) Exhibits

<u>Exhibit No.</u>

99.1 April 20, 2015 Press Release: Bank of Hawaii Corporation First Quarter 2015 Financial Results. Any internet addresses provided in this release are for informational purposes only and are not intended to be hyperlinks. Furnished herewith.

#### Signatures

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: April 20, 2015

Bank of Hawaii Corporation

By: /s/ Mark A. Rossi

Mark A. Rossi Vice Chairman and Corporate Secretary

NYSE: BOH

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## Bank of Hawaii Corporation First Quarter 2015 Financial Results

**News***Release* 

- Diluted Earnings Per Share \$0.97
- Net Income \$42.4 Million
- Board of Directors Declares Dividend of \$0.45 Per Share

## FOR IMMEDIATE RELEASE

**HONOLULU, HI** (April 20, 2015) -- Bank of Hawaii Corporation (NYSE: BOH) today reported diluted earnings per share of \$0.97 for the first quarter of 2015, up from \$0.94 in the previous quarter, and up from \$0.87 in the same quarter last year. Net income for the first quarter of 2015 was \$42.4 million, an increase of \$1.3 million compared with net income of \$41.2 million in the fourth quarter of 2014, and up \$3.9 million from net income of \$38.6 million in the first quarter of 2014.

Loan and lease balances increased to \$7.2 billion at March 31, 2015, up 4.1 percent from December 31, 2014 and 15.6 percent compared with March 31, 2014. Deposit growth remained strong during the quarter, increasing 2.7 percent from December 31, 2014 and 7.8 percent from March 31, 2014.

"Bank of Hawaii Corporation had a solid start to 2015 with good financial performance in the first quarter," said Peter S. Ho, Chairman, President, and CEO. "Our balance sheet remains strong with growth in both loans and deposits, and we maintained our disciplined approach to risk and capital management. During the quarter we sold \$10.1 million in Visa shares which exceeded our previous quarterly rate of \$2.0 million because of our counterparty's minimum transaction requirement. We do not currently anticipate further sales of Visa shares during 2015."

The return on average assets for the first quarter of 2015 was 1.15 percent, an increase from 1.12 percent during the previous quarter and same quarter last year. The return on average equity for the first quarter of 2015 was 16.18 percent, up from 15.39 percent in the fourth quarter of 2014 and 15.15 percent in the first quarter of 2014. The efficiency ratio during the first quarter of 2015 was 58.30 percent compared with 57.03 percent in the previous quarter and 60.54 percent in the same quarter last year.

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#### **Financial Highlights**

Net interest income, on a taxable-equivalent basis, for the first quarter of 2015 was \$99.6 million, up \$0.1 million from the fourth quarter of 2014, and up \$3.5 million from the first quarter of 2014. The net interest margin was 2.81 percent for the first quarter of 2015, a decrease of 3 basis points compared with the net interest margin of 2.84 percent in the fourth quarter of 2014, and a 6 basis point decrease from 2.87 percent in the first quarter of 2014. Analyses of the changes in net interest income are included in Tables 8a and 8b.

Noninterest income was \$52.3 million for the first quarter of 2015, an increase of \$6.5 million compared with noninterest income of \$45.8 million in the fourth quarter of 2014, and an increase of \$7.5 million compared with noninterest income of \$44.8 million in the first quarter of 2014. Noninterest income in the first quarter of 2015 included a net gain of \$10.1 million resulting from the sale of 95,000 Visa Class B shares (156,589 Class A equivalents). The Company also contributed 4,700 Visa Class B shares to the Bank of Hawaii Foundation during the quarter. The contribution had no impact on noninterest expense; however, the contribution did favorably impact the effective tax rate during the quarter. Noninterest income in the first quarter of 2014 included a gain of \$2.0 million resulting from the sale of 22,000 Visa Class B shares. As of March 31, 2015, the Company has 297,814 Visa Class B shares remaining (490,887 Class A equivalents).

Noninterest expense was \$86.9 million in the first quarter of 2015, up \$5.7 million from noninterest expense of \$81.2 million in the fourth quarter of 2014, and up \$3.4 million from noninterest expense of \$83.5 million in the same quarter last year. Noninterest expense in the first quarter of 2015 included seasonal payroll-related expenses resulting from annual payments from the Company's incentive compensation plans and higher payroll taxes, \$1.9 million in severance payments, higher medical and commission expenses, and increased technology investments. An analysis of noninterest expenses related to salaries and benefits is included in Table 9.

The effective tax rate for the first quarter of 2015 was 31.72 percent compared with 32.71 percent in the previous quarter and 29.13 percent during the same quarter last year. The lower effective tax rate in the first quarter of 2014 was primarily due to a \$1.2 million credit for the release of reserves due to a settlement with the State of Hawaii related to prior year tax issues.

The Company's business segments are defined as Retail Banking, Commercial Banking, Investment Services, and Treasury & Other. Results for the business segments are determined based on the Company's internal financial management reporting process and organizational structure. Selected financial information for the business segments is included in Table 13.

#### **Asset Quality**

The Company's asset quality remained strong during the first quarter of 2015. Total non-performing assets decreased to \$28.8 million at March 31, 2015, down from non-performing assets of \$30.1 million at December 31, 2014 and \$37.0 million at March 31, 2014. As a percentage of total loans and leases, including foreclosed real estate, non-performing assets were 0.40 percent at the end of the first quarter of 2015, down from 0.44 percent at the end of the fourth quarter of 2014, and 0.60 percent at the end of the first quarter last year.

Accruing loans and leases past due 90 days or more were \$8.0 million at March 31, 2015, down from \$8.7 million at December 31, 2014 and \$9.7 million at March 31, 2014. Restructured loans not included in non-accrual loans or accruing loans past due 90 days or more were \$46.6 million at March 31, 2015, up from \$45.5 million at December 31, 2014 and \$44.5 million at March 31, 2014. More information on non-performing assets and accruing loans and leases past due 90 days or more is presented in Table 11.

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Net loan and lease charge-offs during the first quarter of 2015 were \$1.2 million or 0.07 percent annualized of total average loans and leases outstanding. Loan and lease charge-offs of \$4.1 million were partially offset by recoveries of \$2.9 million. Net charge-offs in the fourth quarter of 2014 were \$1.7 million, or 0.10 percent annualized of total average loans and leases outstanding, and were comprised of \$3.7 million in charge-offs partially offset by recoveries of \$2.1 million. Net charge-offs during the first quarter of 2014 were \$1.3 million, or 0.09 percent annualized of total average loans and leases outstanding, and were comprised of \$4.0 million in charge-offs partially offset by recoveries of \$2.7 million.

The allowance for loan and lease losses was \$107.5 million at March 31, 2015, down from \$108.7 million at December 31, 2014 and \$114.1 million at March 31, 2014. The ratio of the allowance for loan and lease losses to total loans and leases outstanding was 1.50 percent at March 31, 2015. The reserve for unfunded commitments was \$5.9 million at March 31, 2015, unchanged from the previous quarter and down from \$6.0 million at March 31, 2014. Details of loan and lease charge-offs, recoveries, and the components of the total reserve for credit losses are summarized in Table 12.

#### **Other Financial Highlights**

Total assets were \$15.14 billion at March 31, 2015, up from \$14.79 billion at December 31, 2014 and \$14.26 billion at March 31, 2014. Average total assets were \$14.95 billion during the first quarter of 2015, an increase from average total assets of \$14.60 billion during the previous quarter and \$14.03 billion during the same quarter last year.

The investment securities portfolio decreased to \$6.58 billion at March 31, 2015, compared with \$6.76 billion at December 31, 2014 and \$6.97 billion at March 31, 2014. The portfolio at March 31, 2015 remains largely comprised of securities issued by U. S. government agencies and included \$4.31 billion in securities held to maturity and \$2.27 billion in securities available for sale.

Total loans and leases were \$7.18 billion at March 31, 2015, up from \$6.90 billion at December 31, 2014 and \$6.21 billion at March 31, 2014. Average total loans and leases were \$7.05 billion during the first quarter of 2015, up from \$6.75 billion during the fourth quarter of 2014, and up from \$6.10 billion during the same quarter last year.

The commercial loan portfolio was \$2.96 billion at the end of the first quarter of 2015, an increase of 4.5 percent from commercial loans of \$2.83 billion at the end of the fourth quarter of 2014, and up 14.9 percent from commercial loans of \$2.57 billion at the end of the same quarter last year. The consumer loan portfolio was \$4.22 billion at the end of the first quarter of 2015, an increase of 3.8 percent from consumer loans of \$4.07 billion at the end of the fourth quarter of 2014, and up 16.1 percent from \$3.64 billion at the end of the same quarter last year. Loan and lease portfolio balances are summarized in Table 10.

Total deposits increased to \$12.98 billion at March 31, 2015 compared with \$12.63 billion at December 31, 2014 and \$12.04 billion at March 31, 2014. Average total deposits were \$12.79 billion during the first quarter of 2015, up from \$12.44 billion during the previous quarter and \$11.81 billion during the same quarter last year.

Consumer deposits increased 2.1 percent from the previous quarter and 4.4 percent compared with the first quarter last year. Commercial deposits increased 5.5 percent from the previous quarter and 14.8 percent compared with the first quarter last year. Other deposits, including public funds, decreased 4.5 percent from the previous quarter and 2.0 percent compared with the same quarter last year. Deposit balances are summarized in Tables 7 and 10.

During the first quarter of 2015, the Company repurchased 178.5 thousand shares of common stock at a total cost of \$10.3 million under its share repurchase program. The average cost was \$57.70 per share repurchased. From the beginning of the share repurchase program initiated during July 2001 through March 31, 2015, the Company has repurchased 52.2 million shares and returned over \$1.9 billion to shareholders at an average cost of \$37.03 per share. Remaining buyback authority under the share repurchase program was \$62.9 million at March 31, 2015. From April 1 through April 17, 2015, the Company repurchased an additional 48.0 thousand shares of common stock at an average cost of \$61.58 per share. As of April 17, 2015, remaining buyback authority under the share repurchase program was \$60.0 million.

Total shareholders' equity increased to \$1.08 billion at March 31, 2015, up from \$1.06 billion at December 31, 2014 and \$1.03 billion at March 31, 2014. At March 31, 2015, the Tier 1 Capital Ratio was 14.62 percent and the Tier 1 leverage ratio was 7.17 percent. Capital ratios are calculated under Basel III rules, which became effective January 1, 2015.

The Company's Board of Directors declared a quarterly cash dividend of \$0.45 per share on the Company's outstanding shares. The dividend will be payable on June 12, 2015 to shareholders of record at the close of business on May 29, 2015.

#### Hawaii Economy

The overall Hawaii economy remained positive during the first quarter of 2015 due to the continuation of a strong tourism industry, expanding construction activity, relatively low unemployment, and stable real estate market. For the first two months of 2015, total visitor arrivals increased 0.8 percent and visitor spending decreased 3.3 percent compared to the same period in 2014. Following another record level of tourism in 2014, the current level of visitor activity still reflects a healthy tourism industry despite the mixed year-to-date results. The statewide seasonally-adjusted unemployment rate declined to 4.1 percent in February 2014, compared to 5.5 percent nationally.

For the first quarter of 2015, the volume of single-family home sales on Oahu decreased 4.0 percent and the volume of condominium sales on Oahu decreased 1.4 percent compared with the same period last year. During the first quarter of 2015, the median price of single-family home sales on Oahu increased 3.2 percent and the median price of condominium sales on Oahu increased 5.4 percent compared with the same period last year. As of March 31, 2015, months of inventory of single-family homes and condominiums on Oahu remained extremely low at 2.7 months and 3.4 months, respectively. More information on current Hawaii economic trends is presented in Table 15.

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#### **Conference Call Information**

The Company will review its first quarter financial results today at 2:00 p.m. Eastern Time (8:00 a.m. Hawaii Time). The conference call will be accessible via teleconference and via the Investor Relations link of Bank of Hawaii Corporation's web site, <u>www.boh.com</u>. Conference call participants located in the United States or Canada should dial 1 (800) 708-4540. All other international conference call participants should dial 1 (847) 619-6397. Use the pass code "Bank of Hawaii" to access the call. A replay will be available for one week beginning on Monday, April 20, 2015 by dialing 1 (888) 843-7419 in the United States or Canada and 1 (630) 652-3042 from other international locations. Enter the pass code number 38310708# when prompted. A replay of the conference call will also be available via the Investor Relations link on the Company's website, <u>www.boh.com</u>.

#### **Forward-Looking Statements**

This news release, and other statements made by the Company in connection with it may contain "forward-looking statements", such as forecasts of our financial results and condition, expectations for our operations and business prospects, and our assumptions used in those forecasts and expectations. Do not unduly rely on forward-looking statements. Actual results might differ significantly from our forecasts and expectations because of a variety of factors. More information about these factors is contained in Bank of Hawaii Corporation's Annual Report on Form 10-K for the year ended December 31, 2014, which was filed with the U.S. Securities and Exchange Commission. We have not committed to update forward-looking statements to reflect later events or circumstances.

Bank of Hawaii Corporation is a regional financial services company serving businesses, consumers, and governments, in Hawaii, American Samoa, and the West Pacific. The Company's principal subsidiary, Bank of Hawaii, was founded in 1897 and is the largest independent financial institution in Hawaii. For more information about Bank of Hawaii Corporation, see the Company's web site, <u>www.boh.com</u>.

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**Financial Highlights** 

Financial Highlights						Table 1
			Thre	e Months Ende	ed	
		ch 31,	D	ecember 31,		March 31,
(dollars in thousands, except per share amounts)	20	015		2014	2014	
For the Period:						
Operating Results						
Net Interest Income	\$	96,770	\$	96,632	\$	93,233
Provision for Credit Losses		—		_		_
Fotal Noninterest Income		52,307		45,818		44,768
Fotal Noninterest Expense		86,915		81,240		83,547
Net Income		42,442		41,191		38,592
Basic Earnings Per Share		0.98		0.95		0.87
Diluted Earnings Per Share		0.97		0.94		0.87
Dividends Declared Per Share		0.45		0.45		0.45
Performance Ratios						
Return on Average Assets		1.15	%	1.12	%	1.12
Return on Average Shareholders' Equity		16.18		15.39		15.15
Efficiency Ratio 1		58.30		57.03		60.54
Net Interest Margin 2		2.81		2.84		2.87
Dividend Payout Ratio 3		45.92		47.37		51.72
Average Shareholders' Equity to Average Assets		7.12		7.27		7.36
Average Balances						
Average Loans and Leases	\$ 7	,053,061	\$	6,746,332	\$	6,104,041
Average Assets		,946,037		14,603,493		14,033,949
Average Deposits		,786,449		12,435,692		11,814,548
Average Shareholders' Equity	1	,064,112		1,061,900		1,033,413
Per Share of Common Stock						
Book Value	\$	24.63	\$	24.13	\$	23.14
Fangible Book Value		23.91		23.41		22.43
Market Value		61.21		59.31		60.61
Closing High		62.58		61.00		61.36
Low		53.90		52.70		54.16
LOW		33.90		52.70		54.10
	Ma	arch 31,	]	December 31,		March 31,
		2015		2014		2014
As of Period End:						
Balance Sheet Totals						
Loans and Leases	\$ 7	,178,628	\$	6,897,589	\$	6,209,857
Fotal Assets	15	,139,179		14,787,208		14,263,118
Fotal Deposits	12	,979,616		12,633,089		12,044,473
Other Debt		173,898		173,912		174,695
Total Shareholders' Equity	1	,075,251		1,055,086		1,028,904
Asset Quality						
Non-Performing Assets	\$	28,777	\$	30,082	\$	37,048
Allowance for Loans and Leases		107,461		108,688		114,126
			0/		0/	
Allowance to Loans and Leases Outstanding		1.50	/0	1.58	70	1.84
Capital Ratios						
Common Equity Tier 1 Capital Ratio 4		14.62	%	n/a		n/a
Fier 1 Capital Ratio 4		14.62		14.69	%	15.96
Fotal Capital Ratio 4		15.87		15.94		17.22
Fier 1 Leverage Ratio 4		7.17		7.13		7.22
Fotal Shareholders' Equity to Total Assets		7.10		7.14		7.21
Fangible Common Equity to Tangible Assets 5		6.91		6.94		7.01
6 15 6						

Non-Financial Data			
Full-Time Equivalent Employees	2,156	2,161	2,181
Branches	74	74	74
ATMs	456	459	458

1 Efficiency ratio is defined as noninterest expense divided by total revenue (net interest income and total noninterest income).

2 Net interest margin is defined as net interest income, on a taxable-equivalent basis, as a percentage of average earning assets.

<sup>3</sup> Dividend payout ratio is defined as dividends declared per share divided by basic earnings per share.

4 Capital ratios as of March 31, 2015 calculated under Basel III rules, which became effective January 1, 2015.

5 Tangible common equity to tangible assets and tangible common equity to risk-weighted assets are Non-GAAP financial measures. See Table 2 "Reconciliation of Non-GAAP Financial Measures."

<b>Reconciliation of Non-GAAP Financial Measures</b>			Table 2
	March 31,	December 31,	March 31,
(dollars in thousands)	2015	2014	2014
Total Shareholders' Equity	\$ 1,075,251	\$ 1,055,086	\$ 1,028,904
Less: Goodwill	31,517	31,517	31,517
Tangible Common Equity	\$ 1,043,734	\$ 1,023,569	\$ 997,387
Total Assets	\$ 15,139,179	\$ 14,787,208	\$ 14,263,118
Less: Goodwill	31,517	31,517	31,517
Tangible Assets	\$ 15,107,662	\$ 14,755,691	\$ 14,231,601
Risk-Weighted Assets, determined in accordance			
with prescribed regulatory requirements <sup>1</sup>	\$ 7,313,682	\$ 7,077,035	\$ 6,357,459
Total Shareholders' Equity to Total Assets	7.10%	7.14%	7.21%
Tangible Common Equity to Tangible Assets (Non-GAAP)	6.91%	6.94%	7.01%
Tier 1 Capital Ratio <sup>1</sup>	14.62%	14.69%	15.96%
Tangible Common Equity to Risk-Weighted Assets (Non-GAAP) 1	14.27%	14.46%	15.69%

<sup>1</sup> Risk-weighted assets and and capital ratios as of March 31, 2015 calculated under Basel III rules, which became effective January 1, 2015.

**Consolidated Statements of Income** 

			Three Months Ended	
(dollars in thousands, except per share amounts)		March 31, 2015	December 31, 2014	March 31, 2014
Interest Income				
Interest and Fees on Loans and Leases	\$	70,961	\$ 69,974 \$	63,526
Income on Investment Securities				,
Available-for-Sale		10,198	10,732	10,760
Held-to-Maturity		24,407	24,966	27,889
Deposits		3	21,,000	3
Funds Sold		259	192	137
Other		302	303	302
Total Interest Income		106.130	106,169	102,617
		100,150	100,109	102,017
Interest Expense		2.2(9	2 202	2.259
Deposits		2,368	2,392	2,358
Securities Sold Under Agreements to Repurchase Funds Purchased		6,371 3	6,520 3	6,397
		618		3
Other Debt			622	626
Total Interest Expense		9,360	9,537	9,384
Net Interest Income		96,770	96,632	93,233
Provision for Credit Losses			-	
Net Interest Income After Provision for Credit Losses		96,770	96,632	93,233
Noninterest Income				
Trust and Asset Management		12,180	12,225	11,852
Mortgage Banking		1,693	2,116	2,005
Service Charges on Deposit Accounts		8,537	9,058	8,878
Fees, Exchange, and Other Service Charges		12,897	13,702	12,939
Investment Securities Gains, Net		10,231	1,966	2,160
Annuity and Insurance		2,044	1,664	2,123
Bank-Owned Life Insurance		1,734	1,874	1,602
Other		2,991	3,213	3,209
Total Noninterest Income		52,307	45,818	44,768
Noninterest Expense				
Salaries and Benefits		49,780	45,520	46,897
Net Occupancy		9,333	9,291	9,417
Net Equipment		5,288	4,734	4,603
Data Processing		3,773	3,823	3,649
Professional Fees		2,334	3,086	2,260
FDIC Insurance		2,140	2,055	2,076
Other		14,267	12,731	14,645
Total Noninterest Expense		86,915	81,240	83,547
Income Before Provision for Income Taxes		62,162	61,210	54,454
Provision for Income Taxes		19,720	20,019	15,862
Net Income	\$	42,442		38,592
Basic Earnings Per Share	\$	0.98		0.87
Diluted Earnings Per Share	\$	0.98		0.87
Dividends Declared Per Share	\$	0.45		0.45
	φ	43,386,402	43,499,627	44,193,267
Basic Weighted Average Shares				

Consolidated Statements of Comprehensive Income

	 Three Months Ended					
	March 31,	December 31,	March 31,			
(dollars in thousands)	2015	2014	2014			
Net Income	\$ 42,442	\$ 41,191 \$	38,592			
Other Comprehensive Income (Loss), Net of Tax:						
Net Unrealized Gains on Investment Securities	5,294	1,567	6,271			
Defined Benefit Plans	220	(12,190)	156			
Total Other Comprehensive Income (Loss)	5,514	(10,623)	6,427			
Comprehensive Income	\$ 47,956	\$ 30,568 \$	45,019			

## Consolidated Statements of Condition

Consolidated Statements of Condition			Table 5
	March 31,	December 31,	March 31,
(dollars in thousands)	2015	2014	2014
Assets			
Interest-Bearing Deposits in Other Banks	\$ 3,383 \$	2,873 \$	4,085
Funds Sold	620,331	360,577	382,154
Investment Securities			
Available-for-Sale	2,271,186	2,289,190	2,188,064
Held to Maturity (Fair Value of \$4,378,007; \$4,504,495; and \$4,774,032)	4,306,353	4,466,679	4,777,494
Loans Held for Sale	1,951	5,136	2,437
Loans and Leases	7,178,628	6,897,589	6,209,857
Allowance for Loan and Lease Losses	(107,461)	(108,688)	(114,126)
Net Loans and Leases	7,071,167	6,788,901	6,095,731
Total Earning Assets	14,274,371	13,913,356	13,449,965
Cash and Due from Banks	151,793	172,126	159,079
Premises and Equipment, Net	109,223	109,854	107,323
Accrued Interest Receivable	47,017	44,654	46,431
Foreclosed Real Estate	2,095	2,311	3,450
Mortgage Servicing Rights	23,643	24,695	27,378
Goodwill	31,517	31,517	31,517
Bank-Owned Life Insurance	264,228	262,807	223,883
Other Assets	235,292	225,888	214,092
Total Assets	\$ 15,139,179 \$	14,787,208 \$	14,263,118
Liabilities			
Deposits			
Noninterest-Bearing Demand	\$ 4,047,334 \$	3,832,943 \$	3,679,410
Interest-Bearing Demand	2,608,664	2,559,570	2,378,414
Savings	5,014,686	4,806,575	4,515,026
Time	1,308,932	1,434,001	1,471,623
Total Deposits	12,979,616	12,633,089	12,044,473
Funds Purchased	8,459	8,459	9,982
Short-Term Borrowings	_	_	375
Securities Sold Under Agreements to Repurchase	672,329	688,601	797,213
Other Debt	173,898	173,912	174,695
Retirement Benefits Payable	55,197	55,477	35,111
Accrued Interest Payable	5,836	5,148	5,743
Taxes Payable and Deferred Taxes	46,987	27,777	45,811
Other Liabilities	121,606	139,659	120,811
Total Liabilities	14,063,928	13,732,122	13,234,214
Shareholders' Equity			
Common Stock (\$.01 par value; authorized 500,000,000 shares;			
issued / outstanding: March 31, 2015 - 57,733,267 / 43,652,628;			
December 31, 2014 - 57,634,755 / 43,724,208;			
and March 31, 2014 - 57,620,212 / 44,467,593)	575	574	573
Capital Surplus	534,141	531,932	524,912
Accumulated Other Comprehensive Loss	(21,172)	(26,686)	(25,396)
Retained Earnings	1,257,341	1,234,801	1,170,068
	.,207,011	1,20 1,001	1,170,000
Treasury Stock, at Cost (Shares: March 31, 2015 - 14,080,639;	(605 (24)	(605 525)	((41.252)
December 31, 2014 - 13,910,547; and March 31, 2014 - 13,152,619)	(695,634)	(685,535)	(641,253)
Total Shareholders' Equity	1,075,251	1,055,086	1,028,904
Total Liabilities and Shareholders' Equity	\$ 15,139,179 \$	14,787,208 \$	14,263,118

Consolidated Statements of Shareholders' Equity

				Other			
				Compre-			
				hensive			
	<b>Common Shares</b>	Common	Capital	Income	Retained	Treasury	
(dollars in thousands)	Outstanding	Stock	Surplus	(Loss)	Earnings	Stock	Total
Balance as of December 31, 2014	43,724,208	\$ 574	\$ 531,932	\$ (26,686) \$	1,234,801 \$	(685,535) \$	1,055,086
Net Income		—	—	—	42,442	—	42,442
Other Comprehensive Income	—	—	—	5,514	—	—	5,514
Share-Based Compensation		—	1,776	—		—	1,776
Common Stock Issued under Purchase and Equity							
Compensation Plans and Related Tax Benefits	155,646	1	433	—	(218)	3,045	3,261
Common Stock Repurchased	(227,226)	—	—	—	_	(13,144)	(13,144)
Cash Dividends Declared (\$0.45 per share)	—	—	—	—	(19,684)	—	(19,684)
Balance as of March 31, 2015	43,652,628	\$ 575	\$ 534,141	\$ (21,172) \$	1,257,341 \$	(695,634) \$	1,075,251
Balance as of December 31, 2013	44,490,385	\$ 572	\$ 522,505	\$ (31,823) \$	1,151,754 \$	(631,032) \$	1,011,976
Net Income	—	_	_	—	38,592	—	38,592
Other Comprehensive Income	_	_		6,427			6,427
Share-Based Compensation	—	_	1,808	—	—	—	1,808
Common Stock Issued under Purchase and Equity							
Compensation Plans and Related Tax Benefits	222,762	1	599	_	(205)	4,063	4,458
Common Stock Repurchased	(245,554)	—	—	—	—	(14,284)	(14,284)
Cash Dividends Declared (\$0.45 per share)		—	_		(20,073)	_	(20,073)
Balance as of March 31, 2014	44,467,593	\$ 573	\$ 524,912	\$ (25,396) \$	1,170,068 \$	(641,253) \$	1,028,904

Accum.

#### Average Balances and Interest Rates - Taxable-Equivalent Basis

	Th	ree Months End	led		Three M	Ionths Ended			Three	Months Ende	d
		March 31, 2015			Decem	ber 31, 2014			Ma	rch 31, 2014	
	Average	e Income/	Yield/	Aver	age	Income/	Yield/		Average	In come/	Yield/
(dollars in millions)	Balance	e Expense	Rate	Bala	nce	Expense	Rate		Balance	Expense	Rate
Earning Assets											
Interest-Bearing Deposits in Other Banks	\$ 3.1	\$ —	0.44	% \$	3.4 \$	_	0.24	% \$	5.7	s —	0.23
Funds Sold	484.3	0.2	0.21	35	8.8	0.2	0.21		270.5	0.1	0.20
Investment Securities											
Available-for-Sale											
Taxable	1,560.8	6.5	1.67	1,50	3.9	7.0	1.78		1,548.9	7.2	1.86
Non-Taxable	723.3	5.7	3.16	71	5.1	5.8	3.24		677.5	5.5	3.27
Held-to-Maturity											
Taxable	4,140.9	22.8	2.21	4,25	6.3	23.3	2.19		4,501.6	26.3	2.34
Non-Taxable	249.1	2.5	3.94	25	0.0	2.5	3.95		252.6	2.5	3.96
Total Investment Securities	6,674.1	37.5	2.25	6,78	5.3	38.6	2.27		6,980.6	41.5	2.38
Loans Held for Sale	3.1	_	3.63		2.8	_	3.92		4.2	0.1	4.68
Loans and Leases <sup>1</sup>											
Commercial and Industrial	1,130.5	8.9	3.18	1,02	5.3	8.5	3.30		923.8	7.8	3.41
Commercial Mortgage	1,449.5	13.7	3.83	1,42	1.3	13.9	3.87		1,250.0	12.7	4.12
Construction	103.8	1.1	4.39	11	0.4	1.2	4.52		97.3	1.1	4.43
Commercial Lease Financing	225.9	1.9	3.42	22	.8.7	1.9	3.41		245.8	1.4	2.33
Residential Mortgage	2,631.3	27.5	4.18	2,50	1.8	26.5	4.24		2,286.9	24.4	4.27
Home Equity	878.5	8.1	3.72	85	0.5	8.2	3.82		781.8	7.6	3.97
Automobile	331.5	4.3	5.25	3	4.0	4.2	5.29		263.3	3.5	5.39
Other <sup>2</sup>	302.1	5.5	7.36	29	4.3	5.5	7.37		255.1	5.0	7.90
Total Loans and Leases	7,053.1	71.0	4.06	6,74	6.3	69.9	4.13		6,104.0	63.5	4.19
Other	66.0	0.3	1.83	(	8.7	0.3	1.76		76.8	0.3	1.57
Total Earning Assets <sup>3</sup>	14,283.7	109.0	3.07	13,90	5.3	109.0	3.11		13,441.8	105.5	3.16
Cash and Due from Banks	136.5			14	0.2				142.5		
Other Assets	525.8			49	0.80				449.6		
Total Assets	\$ 14,946.0	)		\$ 14,60	3.5			\$	14,033.9		

#### Interest-Bearing Liabilities

Interest-Bearing Deposits										
Demand	\$ 2,577.1	0.2	0.03	\$ 2,459.0	0.2	0.03	\$	2,325.8	0.2	0.03
Savings	4,941.0	1.1	0.09	4,720.7	1.0	0.09		4,515.6	1.0	0.09
Time	1,378.3	1.1	0.33	1,480.5	1.2	0.32		1,373.1	1.2	0.37
Total Interest-Bearing Deposits	8,896.4	2.4	0.11	8,660.2	2.4	0.11		8,214.5	2.4	0.12
Short-Term Borrowings	8.5	_	0.14	8.5	—	0.14		10.0	—	0.14
Securities Sold Under Agreements to Repurchase	678.0	6.4	3.76	693.2	6.5	3.68		794.4	6.4	3.22
Other Debt	173.9	0.6	1.43	173.9	0.6	1.43		174.7	0.6	1.44
Total Interest-Bearing Liabilities	9,756.8	9.4	0.39	9,535.8	9.5	0.39		9,193.6	9.4	0.41
Net Interest Income	\$	99.6			\$ 99.5	-		\$	96.1	
Interest Rate Spread			2.68 %			2.72	%			2.75 %
Net Interest Margin			2.81 %			2.84	%			2.87 %
Noninterest-Bearing Demand Deposits	3,890.0			3,775.5				3,600.0		
Other Liabilities	235.1			230.3				206.9		
Shareholders' Equity	 1,064.1			1,061.9				1,033.4		
Total Liabilities and Shareholders' Equity	\$ 14,946.0			\$ 14,603.5	-		\$	14,033.9		

<sup>1</sup> Non-performing loans and leases are included in the respective average loan and lease balances. Income, if any, on such loans and leases is recognized on a cash basis.

 $^2\,$  Comprised of other consumer revolving credit, installment, and consumer lease financing.

<sup>3</sup> Interest income includes taxable-equivalent basis adjustments, based upon a federal statutory tax rate of 35%, of \$2,878,000, \$2,908,000 and \$2,824,000 for the three months ended

March 31, 2015, December 31, 2014, and March 31, 2014, respectively.

Analysis of Change in Net Interest Income - Taxable-Equivalent Basis

Table 8a

	Three Months Ended March 31, 2015							
		Compared to	December 31, 2014					
(dollars in millions)		Volume <sup>1</sup>	Rate 1	Total				
Change in Interest Income:								
Investment Securities								
Available-for-Sale								
Taxable	\$	— \$	(0.5) \$	(0.5)				
Non-Taxable		0.1	(0.2)	(0.1)				
Held-to-Maturity								
Taxable		(0.7)	0.2	(0.5)				
Total Investment Securities		(0.6)	(0.5)	(1.1)				
Loans and Leases								
Commercial and Industrial		0.7	(0.3)	0.4				
Commercial Mortgage		0.1	(0.3)	(0.2)				
Construction		(0.1)	—	(0.1)				
Residential Mortgage		1.4	(0.4)	1.0				
Home Equity		0.2	(0.3)	(0.1)				
Automobile		0.1	—	0.1				
Total Loans and Leases		2.4	(1.3)	1.1				
Total Change in Interest Income		1.8	(1.8)	—				
Change in Interest Expense:								
Interest-Bearing Deposits								
Savings		0.1	_	0.1				
Time		(0.1)	_	(0.1)				
Total Interest-Bearing Deposits		_	_					
Securities Sold Under Agreements to Repurchase		(0.2)	0.1	(0.1)				
Total Change in Interest Expense		(0.2)	0.1	(0.1)				
Change in Net Interest Income	\$	2.0 \$	(1.9) \$	0.1				

<sup>1</sup> The change in interest income and expense not solely due to changes in volume or rate has been allocated on a pro-rata basis to the volume and rate columns.

Analysis of Change in Net Interest Income - Taxable-Equivalent Basis

	Three Months	Ended March 31, 2015		
	Compared	to March 31, 2014		
(dollars in millions)	 Volume 1	Rate 1	Total	
Change in Interest Income:				
Funds Sold	\$ 0.1 \$	— \$	0.1	
Investment Securities				
Available-for-Sale				
Taxable	0.1	(0.8)	(0.7)	
Non-Taxable	0.4	(0.2)	0.2	
Held-to-Maturity				
Taxable	(2.1)	(1.4)	(3.5)	
Total Investment Securities	(1.6)	(2.4)	(4.0)	
Loans Held for Sale	(0.1)	—	(0.1)	
Loans and Leases				
Commercial and Industrial	1.6	(0.5)	1.1	
Commercial Mortgage	1.9	(0.9)	1.0	
Construction	0.1	(0.1)	_	
Commercial Lease Financing	(0.1)	0.6	0.5	
Residential Mortgage	3.6	(0.5)	3.1	
Home Equity	0.9	(0.4)	0.5	
Automobile	0.9	(0.1)	0.8	
Other 2	0.9	(0.4)	0.5	
Total Loans and Leases	9.8	(2.3)	7.5	
Total Change in Interest Income	8.2	(4.7)	3.5	
Change in Interest Expense:				
Interest-Bearing Deposits				
Savings	0.1	_	0.1	
Time		(0.1)	(0.1)	
Total Interest-Bearing Deposits	 0.1	(0.1)		
Securities Sold Under Agreements to Repurchase	(1.0)	1.0	_	
Total Change in Interest Expense	(0.9)	0.9		
Change in Net Interest Income	\$ 9.1 \$	(5.6) \$	3.5	

<sup>1</sup> The change in interest income and expense not solely due to changes in volume or rate has been allocated on a pro-rata basis to the volume and rate columns.

<sup>2</sup> Comprised of other consumer revolving credit, installment, and consumer lease financing.

Salaries and Benefits

	Three Months Ended							
	March 31,	December 31,	March 31,					
(dollars in thousands)	2015	2014	2014					
Salaries	\$ 27,914 \$	28,751 \$	27,914					
Incentive Compensation	4,514	4,639	4,231					
Share-Based Compensation	2,345	2,342	1,969					
Commission Expense	1,592	1,383	1,059					
Retirement and Other Benefits	4,731	3,947	4,986					
Payroll Taxes	3,585	2,007	3,568					
Medical, Dental, and Life Insurance	3,184	2,653	2,621					
Separation Expense	1,915	(202)	549					
Total Salaries and Benefits	\$ 49,780 \$	45,520 \$	46,897					

## Loan and Lease Portfolio Balances

Loan and Lease Portfolio Balances					Table 10
	March 31,	December 31,	September 30,	June 30,	March 31,
(dollars in thousands)	2015	2014	2014	2014	2014
Commercial					
Commercial and Industrial	\$ 1,141,408 \$	1,055,243 \$	991,157 \$	988,940 \$	955,599
Commercial Mortgage	1,477,902	1,437,513	1,373,289	1,345,549	1,284,181
Construction	111,381	109,183	132,097	121,434	91,452
Lease Financing	224,419	226,189	232,381	237,585	240,931
Total Commercial	2,955,110	2,828,128	2,728,924	2,693,508	2,572,163
Consumer					
Residential Mortgage	2,699,434	2,571,090	2,444,989	2,355,085	2,305,153
Home Equity	884,742	866,688	838,206	811,180	797,341
Automobile	339,686	323,848	306,003	287,794	273,553
Other 1	299,656	307,835	288,228	278,786	261,647
Total Consumer	4,223,518	4,069,461	3,877,426	3,732,845	3,637,694
Total Loans and Leases	\$ 7,178,628 \$	6,897,589 \$	6,606,350 \$	6,426,353 \$	6,209,857

Deposits										
		March 31,	December 31,	September 30,	June 30,	March 31,				
(dollars in thousands)		2015	2014	2014	2014	2014				
Consumer	\$	6,220,391 \$	6,092,929 \$	5,972,435 \$	5,938,123 \$	5,960,485				
Commercial		5,444,814	5,163,352	5,070,080	5,207,026	4,742,308				
Public and Other		1,314,411	1,376,808	1,318,926	1,524,885	1,341,680				
Total Deposits	\$	12,979,616 \$	12,633,089 \$	12,361,441 \$	12,670,034 \$	12,044,473				

<sup>1</sup> Comprised of other revolving credit, installment, and lease financing.

		March 31,	December 31,	September 30,	June 30,	March 31,
(dollars in thousands)		2015	2014	2014	2014	2014
Non-Performing Assets						
Non-Accrual Loans and Leases						
Commercial						
Commercial and Industrial	\$	8,641 \$	9,088	\$ 8,952	\$ 10,437 \$	11,239
Commercial Mortgage		732	745	1,366	1,403	1,421
Total Commercial		9,373	9,833	10,318	11,840	12,660
Consumer						
Residential Mortgage		14,344	14,841	16,756	15,818	19,003
Home Equity		2,965	3,097	2,671	2,787	1,935
Total Consumer		17,309	17,938	19,427	18,605	20,938
Total Non-Accrual Loans and Leases		26,682	27,771	29,745	30,445	33,598
Foreclosed Real Estate		2,095	2,311	3,562	3,944	3,450
Total Non-Performing Assets	\$	28,777 \$	30,082	\$ 33,307	\$ 34,389 \$	37,048
Accruing Loans and Leases Past Due 90 Days or More						
Commercial						
Commercial and Industrial	\$	— \$	2	\$ 14	\$ _ \$	150
Total Commercial		_	2	14		150
Consumer						
Residential Mortgage		3,914	4,506	4,819	6,082	5,729
Home Equity		2,425	2,596	2,816	2,505	2,845
Automobile		537	616	612	236	346
Other 1		1,078	941	842	844	644
Total Consumer		7,954	8,659	9,089	9,667	9,564
Total Accruing Loans and Leases Past Due 90 Days or More	\$	7,954 \$	8,661	\$ 9,103	\$ 9,667 \$	9,714
Restructured Loans on Accrual Status						
and Not Past Due 90 Days or More	\$	46,639 \$	45,474	\$ 45,169	\$ 43,625 \$	44,473
Total Loans and Leases	\$	7,178,628 \$	6,897,589	\$ 6,606,350	\$ 6,426,353 \$	6,209,857
Ratio of Non-Accrual Loans and Leases to Total Loans and Leases		0.37%	0.40%	0.45%	0.47%	0.549
Ratio of Non-Performing Assets to Total Loans and Leases						
and Foreclosed Real Estate		0.40%	0.44%	0.50%	0.53%	0.60%
Ratio of Commercial Non-Performing Assets to Total Commercial Loans						
and Leases and Commercial Foreclosed Real Estate		0.34%	0.38%	0.42%	0.48%	0.539
Ratio of Consumer Non-Performing Assets to Total Consumer Loans						
and Leases and Consumer Foreclosed Real Estate		0.44%	0.47%	0.56%	0.57%	0.649
Ratio of Non-Performing Assets and Accruing Loans and Leases						
Past Due 90 Days or More to Total Loans and Leases						
and Foreclosed Real Estate		0.51%	0.56%	0.64%	0.69%	0.759
Quarter to Quarter Changes in Non-Performing Assets Balance at Beginning of Quarter	\$	30,082 \$	33,307	\$ 34,389	\$ 37,048 \$	39,650
Additions	φ	621	1,885	2,565	2,798	2,491
Reductions					,,	,
Payments		(1,427)	(1,822)	(2,381)	(2,753)	(1,855)
Return to Accrual Status		(187)	(1,291)	(704)	(904)	(1,864)
Sales of Foreclosed Real Estate		(37)	(1,480)	(449)	(1,782)	(737)
Charge-offs/Write-downs		(275)	(517)	(113)	(18)	(637)
Total Reductions		(1,926)	(5,110)	(3,647)	(5,457)	(5,093)
	\$	28,777 \$			\$ 34,389 \$	37,048

<sup>1</sup> Comprised of other revolving credit, installment, and lease financing.

**Reserve for Credit Losses** 

Ta	ble	12

		Three Months Ended		
		March 31,	December 31,	March 31,
(dollars in thousands)		2015	2014	2014
Balance at Beginning of Period	\$	114,575 \$	5 116,249	\$ 121,521
Loans and Leases Charged-Off				
Commercial				
Commercial and Industrial		(235)	(205)	(819)
Consumer				
Residential Mortgage		(559)	(97)	(329)
Home Equity		(216)	(293)	(351)
Automobile		(1,428)	(1,376)	(917)
Other 1		(1,650)	(1,772)	(1,622)
Total Loans and Leases Charged-Off		(4,088)	(3,743)	(4,038)
Recoveries on Loans and Leases Previously Charged-Off				
Commercial				
Commercial and Industrial		646	396	920
Commercial Mortgage		14	14	14
Construction		8	8	5
Lease Financing		68	4	2
Consumer				
Residential Mortgage		342	542	272
Home Equity		881	204	551
Automobile		494	467	445
Other 1		408	434	501
Total Recoveries on Loans and Leases Previously Charged-Off		2,861	2,069	2,710
Net Loans and Leases Charged-Off		(1,227)	(1,674)	(1,328)
Provision for Unfunded Commitments		_	—	(57)
Balance at End of Period 2	\$	113,348 \$	5 114,575	\$ 120,136
Components				
Allowance for Loan and Lease Losses	\$	107,461 \$		
Reserve for Unfunded Commitments		5,887	5,887	6,010
Total Reserve for Credit Losses	\$	113,348 \$	5 114,575	\$ 120,136
Average Loans and Leases Outstanding	\$	7,053,061 \$	6,746,332	6,104,041
	φ	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		. 0,101,011
Ratio of Net Loans and Leases Charged-Off to				
Average Loans and Leases Outstanding (annualized)		0.07%	0.10%	0.099
Ratio of Allowance for Loan and Lease Losses to Loans and Leases Outstanding		1.50%	1.58%	1.84%

<sup>1</sup> Comprised of other revolving credit, installment, and lease financing.

<sup>2</sup> Included in this analysis is activity related to the Company's reserve for unfunded commitments, which is separately recorded in other liabilities in the Consolidated Statements of Condition.

<b>Business Segments Selected Financial Informati</b>	on					Table 13
		Retail	Commercial	Investment	Treasury	Consolidated
(dollars in thousands)		Banking	Banking	Services	and Other	Total
Three Months Ended March 31, 2015						
Net Interest Income	\$	48,015 \$	35,927 \$	2,977 \$	9,851 \$	96,770
Provision for Credit Losses		1,723	(464)	(8)	(1,251)	_
Net Interest Income After Provision for Credit Losses		46,292	36,391	2,985	11,102	96,770
Noninterest Income		19,073	5,599	14,717	12,918	52,307
Noninterest Expense		(50,033)	(18,188)	(14,444)	(4,250)	(86,915)
Income Before Provision for Income Taxes		15,332	23,802	3,258	19,770	62,162
Provision for Income Taxes		(5,447)	(8,402)	(1,205)	(4,666)	(19,720)
Net Income	\$	9,885 \$	15,400 \$	2,053 \$	15,104 \$	42,442
Total Assets as of March 31, 2015	\$	4,239,641 \$	2,910,258 \$	188,399 \$	7,800,881 \$	15,139,179

Three Months Ended March 31, 2014 1					
Net Interest Income	\$ 41,102 \$	28,237 \$	2,582 \$	21,312 \$	93,233
Provision for Credit Losses	1,456	(61)	(68)	(1,327)	—
Net Interest Income After Provision for Credit Losses	39,646	28,298	2,650	22,639	93,233
Noninterest Income	19,320	6,260	14,343	4,845	44,768
Noninterest Expense	(49,096)	(17,418)	(14,235)	(2,798)	(83,547)
Income Before Provision for Income Taxes	9,870	17,140	2,758	24,686	54,454
Provision for Income Taxes	(3,652)	(5,879)	(1,020)	(5,311)	(15,862)
Net Income	\$ 6,218 \$	11,261 \$	1,738 \$	19,375 \$	38,592
Total Assets as of March 31, 2014 1	\$ 3,679,909 \$	2,512,523 \$	183,381 \$	7,887,305 \$	14,263,118

<sup>1</sup> Certain prior period information has been reclassified to conform to current presentation.

Selected Quarterly Financial Data

Selected Quarterly Financial Data										Table 14
					Thre	e Months Ended		<b>X A</b> 0		
(dellars in thousands, graant nor show amounts)		March 31, 2015		December 31, 2014		September 30, 2014		June 30, 2014		March 31, 2014
(dollars in thousands, except per share amounts)		2015		2014		2014		2014		2014
Quarterly Operating Results										
Interest Income	¢	70.071	¢.	(0.074	¢	<0.000	¢	(5.010	6	(2.52)
Interest and Fees on Loans and Leases	\$	70,961	\$	69,974	\$	68,089	\$	65,818	\$	63,526
Income on Investment Securities										
Available-for-Sale		10,198		10,732		10,286		10,697		10,760
Held-to-Maturity		24,407		24,966		26,067		26,938		27,889
Deposits		3		2		3		1		3
Funds Sold		259		192		176		168		137
Other		302		303		302		302		302
Fotal Interest Income		106,130		106,169		104,923		103,924		102,617
interest Expense										
Deposits		2,368		2,392		2,391		2,393		2,358
Securities Sold Under Agreements to Repurchase		6,371		6,520		6,523		6,465		6,397
Funds Purchased		3		3		3		4		3
Other Debt		618		622		627		650		626
Fotal Interest Expense		9,360		9,537		9,544		9,512		9,384
Net Interest Income		96,770		96,632		95,379		94,412		93,233
Provision for Credit Losses		_				(2,665)		(2,199)		-
Net Interest Income After Provision for Credit Losses		96,770		96,632		98,044		96,611		93,233
Noninterest Income										
Trust and Asset Management		12,180		12,225		11,716		12,005		11,852
Mortgage Banking		1,693		2,116		1,646		1,804		2,005
Service Charges on Deposit Accounts		8,537		9,058		9,095		8,638		8,878
Fees, Exchange, and Other Service Charges		12,897		13,702		13,390		13,370		12,939
Investment Securities Gains, Net		10,231		1,966		1,858		2,079		2,160
Annuity and Insurance		2,044		1,664		2,348		1,930		2,123
Bank-Owned Life Insurance		1,734		1,874		1,644		1,519		1,602
Other		2,991		3,213		3,253		3,136		3,209
Fotal Noninterest Income		52,307		45,818		44,950		44,481		44,768
Noninterest Expense										
Salaries and Benefits		49,780		45,520		45,530		45,081		46,897
Net Occupancy		9,333		9,291		9,334		9,254		9,417
Net Equipment		5,288		4,734		4,473		4,669		4,603
Data Processing		3,773		3,823		3,665		3,842		3,649
Professional Fees		2,334		3,086		1,835		2,613		2,260
FDIC Insurance		2,140		2,055		1,750		2,055		2,076
Other		14,267		12,731		14,443		13,568		14,645
Fotal Noninterest Expense		86,915		81,240		81,030		81,082		83,547
ncome Before Provision for Income Taxes		62,162		61,210		61,964		60,010		54,454
Provision for Income Taxes		19,720		20,019		20,195		18,520		15,862
Net Income	\$	42,442	\$	41,191	\$	41,769	\$	41,490	\$	38,592
Basic Earnings Per Share	\$	0.98	\$	0.95	\$	0.95	\$	0.94	\$	0.87
biluted Earnings Per Share	\$	0.97	\$	0.94	\$	0.95	\$	0.94	\$	0.87
Loans and Leases	\$	7,178,628	\$	6,897,589	\$	6,606,350	\$	6,426,353	\$	6,209,857
Fotal Assets	φ	15,139,179	φ	14,787,208	φ	14,510,166	φ	14,844,505	Ģ	14,263,118
Fotal Assets		12,979,616		12,633,089		12,361,441		12,670,034		12,044,473
rotal Deposits		1,075,251		12,633,089		12,361,441		1,050,801		1,028,904
oral Shareholder's Equity		1,075,251		1,000,086		1,007,413		1,000,001		1,028,904
Performance Ratios										
Return on Average Assets		1.15	%	1.12	%	1.15	%	1.17 %	0	1.12

Return on Average Shareholders' Equity	16.18	15.39	15.57	15.87	15.15
Efficiency Ratio <sup>1</sup>	58.30	57.03	57.74	58.38	60.54
Net Interest Margin <sup>2</sup>	2.81	2.84	2.85	2.86	2.87

1 Efficiency ratio is defined as noninterest expense divided by total revenue (net interest income and noninterest income).

<sup>2</sup> Net interest margin is defined as net interest income, on a taxable-equivalent basis, as a percentage of average earning assets.

Hawaii Economic Trends

	-	Two Months Ende				Year Ende	ed	
(\$ in millions; jobs in thousands)				Decem		December 31, 2013		
Hawaii Economic Trends		1 cortary 20,201.	5		Detem	51,2014	Detember 51	,2015
State General Fund Revenues 1	\$	1,045.5	12.2 %	\$	5,535.7	1.6 %	\$ 5,450.6	3.7 %
General Excise and Use Tax Revenue <sup>1</sup>	\$	534.4	3.2 %	\$	2,979.8	2.5 %	\$ 2,907.6	2.2 %
Jobs <sup>2</sup>	Ŷ	647.0	5.2 /0	Ŷ	643.7	2.0 /0	629.9	2.2 /
3003		047.0			045.7		027.7	
						February 28,	December	31,
(spot rates)						2015	2014	2013
Unemployment <sup>3</sup>								
Statewide, seasonally adjusted						4.1 %	4.0 %	4.7 %
Oahu						3.9	3.5	3.8
Island of Hawaii						5.3	4.7	5.9
Maui						4.4	3.8	4.7
Kauai						4.8	4.3	5.2
				N	March 31,		December 31,	
(percentage change, except months of inventory)					2015	2014	2013	2012
Housing Trends (Single Family Oahu) <sup>4</sup>								
Median Home Price					3.2 %	3.8 %	4.8 %	7.8 %
Home Sales Volume (units)					(4.0) %	(0.8) %	4.6 %	6.5 %
Months of Inventory					2.7	2.6	2.7	2.5
					Monthly Visi	tor Arrivals	Percentage C	hango
(in thousands)					Not Seasonal		from Previou	
Tourism <sup>5</sup>						ily rajusted	10111100	5 1 001
February 28, 2015						661.7		2.3
January 31,2015						678.9		(0.6)
December 31, 2014						765.3		6.2
November 30, 2014						637.7		2.2
October 31, 2014						659.8		3.0
September 30, 2014						622.2		4.1
August 31, 2014						730.7		(2.4)
July 31, 2014						772.1		1.9
June 30, 2014						725.1		1.2
May 31,2014						649.1		1.8
April 30, 2014						662.6		(0.7)
March 31, 2014						728.8		(5.2)
February 28, 2014						646.8		(4.3)
January 31, 2014						682.6		0.1
December 31, 2013						720.8		(1.8)
November 30, 2013						624.1		(4.2)
October 31, 2013						640.3		(0.1)
September 30, 2013						597.7		0.5
August 31, 2013						748.8		2.5
July 31, 2013						758.0		4.6
June 30, 2013						716.6		5.5
May 31, 2013						637.5		2.4
April 30, 2013						667.0		3.1
March 31, 2013						769.1		7.6
February 28, 2013						675.5		7.8
						681.9		5.9
January 31, 2013						081.9		
						733.7		6.3
January 31, 2013 December 31, 2012 November 30, 2012								
December 31, 2012						733.7		6.3

August 31,2012	725.6	11.0
July 31, 2012	720.4	7.8
June 30, 2012	677.2	11.5
May 31, 2012	622.9	12.5

<sup>1</sup> Source: Hawaii Department of Business, Economic Development & Tourism

<sup>2</sup> Source: U. S. Bureau of Labor

<sup>3</sup> Source: Hawaii Department of Labor and Industrial Relations

<sup>4</sup> Source: Honolulu Board of REALTORS

5 Source: Hawaii Tourism Authority

Note: Certain prior period seasonally adjusted information has been revised.