# Bank of Hawaii Corporation Second Quarter 2021 Financial Results 

- Diluted Earnings Per Common Share \$1.68
- Net Income \$67.5 Million
- Board of Directors Declares Dividend of \$0.70 Per Share

FOR IMMEDIATE RELEASE

HONOLULU, HI (July 26, 2021) -- Bank of Hawaii Corporation (NYSE: BOH) today reported diluted earnings per common share of $\$ 1.68$ for the second quarter of 2021 , compared with diluted earnings per common share of $\$ 1.50$ in the previous quarter and $\$ 0.98$ in the same quarter last year. Net income for the second quarter of 2021 was $\$ 67.5$ million compared with net income of $\$ 59.9$ million in the first quarter of 2021 and $\$ 38.9$ million in the second quarter of 2020.
"Bank of Hawaii Corporation continued to perform well during the second quarter of 2021," said Peter Ho, Chairman, President, and CEO. "Core loans and deposits continue to grow, and asset quality remains solid. We are also pleased with the success of our inaugural preferred stock issuance in June, which enhances the strength of our balance sheet and positions us well for future growth."

The return on average assets for the second quarter of 2021 was 1.23 percent compared with 1.15 percent during the previous quarter and 0.82 percent in the same quarter last year. The return on average common equity for the second quarter of 2021 was 19.60 percent compared with 17.65 percent during the previous quarter and 11.58 percent in the same quarter last year.

For the six-month period ended June 30, 2021, net income was $\$ 127.5$ million, up from net income of $\$ 73.7$ million during the same period last year. Diluted earnings per common share were $\$ 3.18$ for the first half of 2021 compared with diluted earnings per common share of $\$ 1.85$ for the first half of 2020.

The return on average assets for the six-month period ended June 30, 2021 was 1.19 percent compared with the return on average assets of 0.79 percent for the same six-month period in 2020 . The return on average common equity was 18.63 percent for the first half of 2021 compared with the return on average common equity of 11.11 percent for the first half of 2020.

## Financial Highlights

Net interest income, on a taxable-equivalent basis, for the second quarter of 2021 was $\$ 123.8$ million, an increase of $\$ 3.0$ million from $\$ 120.8$ million in the first quarter of 2021 and down $\$ 3.2$ million from $\$ 127.0$ million in the second quarter of 2020 . The net interest margin was 2.37 percent in the second quarter of 2021, a decrease of 6 basis points from 2.43 percent in the previous quarter and 46 basis points from 2.83 percent in the same quarter last year. The decrease in the net interest margin is largely due to higher levels of liquidity from continued strong deposit growth and lower interest rates, partially offset by higher fees from Paycheck Protection Program ("PPP") loans. Net interest income in the second quarter of 2020 included an interest recovery of $\$ 2.9$ million.

Net interest income, on a taxable equivalent basis, for the first half of 2021 was $\$ 244.7$ million, down $\$ 8.7$ million compared with net interest income of $\$ 253.4$ million for the first half of 2020. The net interest margin for the first six months of 2021 was 2.40 percent, compared with the net interest margin of 2.90 percent for the same six-month period last year. Analyses of changes in net interest income are included in Tables 8a, 8b, and 8c.

Results for the second quarter of 2021 included a negative provision for credit losses of $\$ 16.1$ million compared with a negative provision for credit losses of $\$ 14.3$ million in the previous quarter and provision for credit losses of $\$ 40.4$ million in the same quarter last year. The provision for credit losses during the first half of 2021 was negative $\$ 30.4$ million compared with a provision for credit losses of $\$ 74.0$ million during the same period in 2020.

Noninterest income was $\$ 44.4$ million in the second quarter of 2021, an increase of $\$ 1.4$ million compared with noninterest income of $\$ 43.0$ million in the first quarter of 2021 and a decrease of $\$ 6.9$ million compared with $\$ 51.3$ million in the second quarter of 2020. Noninterest income in the second quarter of 2021 included a gain of $\$ 3.7$ million related to the sale of investment securities, partially offset by lower mortgage banking income. Noninterest income during the second quarter of 2020 included a gain of $\$ 14.2$ million related to a sale of Visa Class B shares. Noninterest income for the first half of 2021 was $\$ 87.4$ million compared with noninterest income of $\$ 97.4$ million for the first half of 2020.

Noninterest expense was $\$ 96.5$ million in the second quarter of 2021, a decrease of $\$ 2.4$ million compared with noninterest expense of $\$ 98.9$ million in the first quarter of 2021 and an increase of $\$ 7.6$ million compared with $\$ 88.9$ million in the second quarter of 2020 . Noninterest expense during the second quarter of 2021 included fees related to the early termination of FHLB advances and repurchase agreements of $\$ 3.2$ million offset by a gain on the sale of property of $\$ 3.1$ million. Noninterest expense in the second quarter of 2021 also included the restoration of incentive compensation that was reduced in the second quarter of 2020. Noninterest expense in the first quarter of 2021 included seasonal payroll expenses of approximately $\$ 2.1$ million, costs related to the rollout of contactless cards of $\$ 1.9$ million, and separation expenses of $\$ 1.8$ million. Noninterest expense for the first half of 2021 was $\$ 195.4$ million compared with noninterest expense of $\$ 185.2$ million for the first half of 2020. An analysis of noninterest expenses related to salaries and benefits is included in Table 9.

The efficiency ratio during the second quarter of 2021 was 57.47 percent compared with 60.45 percent in the previous quarter and 49.95 percent during the same quarter last year. The efficiency ratio for the first half of 2021 was 58.94 percent compared with 52.90 percent in the same period last year.

The effective tax rate for the second quarter of 2021 was 22.84 percent compared with 24.09 percent in the previous quarter and 20.05 percent during the same quarter in 2020 . The effective tax rate for the first half of 2021 was 23.43 percent compared with an effective tax rate of 18.95 percent during the same period last year. The increase in the effective tax rate for the first half of 2021 was primarily due to higher pretax book income in the first half of 2021.

The Company's business segments are defined as Consumer Banking, Commercial Banking, and Treasury \& Other. Results for the business segments are determined based on the Company's internal financial management reporting process and organizational structure. Selected financial information is included in Tables 13a and 13b.

## Asset Quality

The Company's overall asset quality continued to remain stable during the second quarter of 2021. Total non-performing assets were $\$ 19.0$ million at June 30, 2021, up from $\$ 17.9$ million at March 31, 2021 and down from $\$ 22.7$ million at June 30, 2020. Non-performing assets as a percentage of total loans and leases and foreclosed real estate were 0.16 percent at the end of the second quarter of 2021, compared with 0.15 percent at the end of the first quarter of 2021 and 0.19 percent at the end of the second quarter of 2020 .

Accruing loans and leases past due 90 days or more were $\$ 9.3$ million at June 30, 2021 compared with $\$ 10.4$ million at March 31, 2021 and $\$ 8.9$ million at June 30, 2020. Restructured loans on accrual status and not past due 90 days or more were $\$ 74.9$ million at June 30,2021 compared with $\$ 74.2$ million at March 31, 2021 and $\$ 59.7$ million at June 30, 2020. More information on non-performing assets and accruing loans and leases past due 90 days or more is presented in Table 11.

Net loan and lease charge-offs during the second quarter of 2021 were $\$ 1.2$ million or 0.04 percent annualized of total average loans and leases outstanding and were comprised of charge-offs of $\$ 4.3$ million partially offset by recoveries of $\$ 3.1$ million. Net loan and lease charge-offs during the first quarter of 2021 were $\$ 2.9$ million or 0.10 percent annualized of total average loans and leases outstanding and were comprised of charge-offs of $\$ 6.3$ million partially offset by recoveries of $\$ 3.4$ million. Net loan and lease charge-offs during the second quarter of 2020 were $\$ 5.1$ million or 0.18 percent annualized of total average loans and leases outstanding and were comprised of $\$ 8.3$ million of charge-offs partially offset by recoveries of $\$ 3.2$ million. Net loan and lease charge-offs during the first half of 2021 were $\$ 4.1$ million or 0.07 percent annualized of total average loans and leases outstanding compared with net charge-offs of $\$ 8.9$ million or 0.16 percent annualized of total average loans and leases outstanding for the first half of 2020.

The allowance for credit losses on loans and leases was $\$ 180.4$ million at June 30, 2021, a decrease from $\$ 198.3$ million at March 31, 2021 and an increase from $\$ 173.4$ million at June 30,2020 . The ratio of the allowance for credit losses to total loans and leases outstanding was 1.50 percent at June 30, 2021, down from 1.63 percent at March 31, 2021 and up from 1.47 percent at June 30, 2020. The reserve for unfunded commitments was $\$ 4.5$ million at June 30 , 2021, an increase from $\$ 3.0$ million at the end of the prior quarter and an increase from $\$ 2.5$ million at the end of the same quarter in 2020. Details of loan and lease chargeoffs, recoveries, and the components of the total reserve for credit losses are summarized in Table 12.

## Other Financial Highlights

Total assets increased to a new record of $\$ 22.7$ billion at June 30, 2021, an increase compared with total assets of $\$ 21.9$ billion at March 31, 2021 and $\$ 19.8$ billion at June 30, 2020. Average total assets were $\$ 22.1$ billion during the second quarter of 2021 , an increase from $\$ 21.2$ billion during the first quarter of 2021 and $\$ 19.2$ billion in the second quarter of 2020.

The investment securities portfolio was $\$ 8.5$ billion at June 30, 2021, up from $\$ 7.5$ billion at March 31,2021 and from $\$ 6.0$ billion at June 30, 2020 due to growth in deposits that continued to outpace loan growth. The portfolio remains largely comprised of securities issued by U.S. government agencies and U.S. government-sponsored enterprises and includes $\$ 4.5$ billion in securities available-for-sale and $\$ 3.9$ billion in securities held-to-maturity at June 30, 2021. The securities portfolio at March 31, 2021 included $\$ 4.0$ billion in securities available-for-sale and $\$ 3.5$ billion in securities held-to-maturity. The securities portfolio at June 30, 2020 included $\$ 2.7$ billion in securities available-for-sale and $\$ 3.3$ billion in securities held-to-maturity.

Total loans and leases were $\$ 12.0$ billion at June 30, 2021, a decrease of 0.8 percent from total loans and leases of $\$ 12.1$ billion at March 31, 2021 and an increase of 2.0 percent from $\$ 11.8$ billion at June 30, 2020. Average total loans and leases were $\$ 12.1$ billion during the second quarter of 2021, an increase from average total loans and leases of $\$ 12.0$ billion during the first quarter of 2021 and $\$ 11.7$ billion during the second quarter of 2020 .

The commercial loan portfolio was $\$ 5.1$ billion at June 30, 2021, a decrease of $\$ 156.2$ million or 3.0 percent from $\$ 5.3$ billion at March 31, 2021 and up $\$ 80.4$ million or 1.6 percent from $\$ 5.0$ billion at June 30, 2020. Commercial loans excluding PPP loans were $\$ 4.6$ billion at June 30, 2021, an increase of $\$ 55.7$ million or 1.2 percent from $\$ 4.5$ billion at March 31, 2021 and an increase of $\$ 95.3$ million or 2.1 percent from $\$ 4.5$ billion at June 30, 2020. PPP loans were $\$ 513.5$ million at June 30, 2021, a decrease of $\$ 212.0$ million or 29.2 percent from $\$ 725.5$ million at March 31, 2021 and a decrease of $\$ 14.9$ million or 2.8 percent from $\$ 528.5$ million at June 30, 2020. Consumer loans were $\$ 6.9$ billion at June 30, 2021, an increase of $\$ 56.9$ million or 0.8 percent from $\$ 6.9$ billion at March 31, 2021 and up $\$ 155.6$ million or 2.3 percent from $\$ 6.8$ billion at June 30, 2020. Loan and lease portfolio balances are summarized in Table 10.

Total deposits were $\$ 20.2$ billion at June 30, 2021, an increase of 3.1 percent from total deposits of $\$ 19.6$ billion at March 31, 2021 and up 15.8 percent from total deposits of $\$ 17.4$ billion at June 30, 2020. Average total deposits were $\$ 19.7$ billion during the second quarter of 2021, an increase from $\$ 18.7$ billion during the first quarter of 2021 and from $\$ 16.7$ billion during second quarter of 2020.

Consumer deposits were $\$ 9.8$ billion at June 30, 2021, an increase of $\$ 101.6$ million or 1.0 percent from $\$ 9.7$ billion at March 31, 2021 and an increase of $\$ 1.0$ billion or 12.3 percent from $\$ 8.8$ billion at June 30, 2020. Commercial deposits were $\$ 8.7$ billion at June 30, 2021, an increase of $\$ 434.8$ million or 5.3 percent from $\$ 8.2$ billion at March 31, 2021 and an increase of $\$ 1.4$ billion or 18.9 percent from $\$ 7.3$ billion at June 30, 2020. Other deposits, including public funds, were $\$ 1.6$ billion at June 30, 2021, an increase of $\$ 76.7$ million or 4.9 percent from $\$ 1.6$ billion at March 31, 2021 and an increase of $\$ 284.3$ million or 20.9 percent from $\$ 1.4$ billion at June 30, 2020. Deposit balances are summarized in Table 10.

In the second quarter of 2021, the Company issued $\$ 180$ million of Fixed Rate Non-Cumulative Perpetual Preferred Stock, Series A, at a rate of $4.375 \%$. The Company received net proceeds from the offering of $\$ 175.5$ million after issuance costs. There were no repurchases under the share repurchase program in the second quarter of 2021. Total remaining buyback authority under the share repurchase program was $\$ 113.1$ million at July 23, 2021.

Total shareholders' equity was $\$ 1.6$ billion at June 30, 2021, compared with $\$ 1.4$ billion at March 31, 2021 and $\$ 1.4$ billion at June 30, 2020. The Tier 1 Capital Ratio was 13.87 percent at June 30, 2021 compared with 12.35 percent at March 31, 2021 and 12.04 percent at June 30, 2020. The Tier 1 Leverage Ratio at June 30, 2021 was 7.31 percent compared with 6.61 percent at March 31, 2021 and 6.90 percent at June 30, 2020.

The Company's Board of Directors declared a quarterly cash dividend of $\$ 0.70$ per share on the Company's outstanding common shares. The dividend will be payable on September 15, 2021 to shareholders of record at the close of business on August 31, 2021. The Board of Directors previously declared the first quarterly dividend payment of $\$ 5.59$ per share, equivalent to $\$ 0.13975$ per depositary share, on its Fixed Rate Non-Cumulative Perpetual Preferred Stock, Series A for the period covering June 15, 2021 through July 31, 2021. The depositary shares representing the Series A Preferred Stock are traded on the NYSE under the symbol "BOH.PRA." The dividend will be payable on August 2, 2021 to shareholders of record of the preferred stock as of July 16, 2021.

## Conference Call Information

The Company will review its second quarter financial results today at 8:00 a.m. Hawaii Time (2:00 p.m. Eastern Time). The live call, including a slide presentation, will be accessible on the investor relations link of Bank of Hawaii Corporation's website, www.boh.com. The webcast link is https://edge.mediaserver.com $/ \mathrm{mmc} / \mathrm{p} /$ nujqrorp. The toll-free number for the teleconference is 1 (844) 543-5235 in the United States and Canada and 1 (703) 318-2209 for other international callers. Use the pass code "Bank of Hawaii" to access the call. A replay of the conference call will be available for one week beginning approximately 11:00 a.m. Hawaii Time on Monday, July 26, 2021. The replay number is 1 (855) 859-2056 in the United States and Canada and 1 (404) 537-3406 from other international locations. Enter the conference ID 3698556 when prompted. In addition, the replay will be available on the Company's website, www.boh.com.

## Forward-Looking Statements

This news release, and other statements made by the Company in connection with it may contain "forward-looking statements" (as defined in the Private Securities Litigation Reform Act of 1995) that involve risks and uncertainties that could cause results to be materially different from expectations. Forecasts of our financial results and condition, expectations for our operations and business prospects, and our assumptions used in those forecasts and expectations are examples of certain of these forward-looking statements. Do not unduly rely on forward-looking statements. Actual results might differ significantly from our forecasts and expectations because of a variety of factors. More information about these factors is contained in Bank of Hawaii Corporation's Annual Report on Form 10-K for the year ended December 31, 2020 and its Form 10-Q for the fiscal quarter ended March 31, 2021, which were filed with the U.S. Securities and Exchange Commission. These forward-looking statements are not guarantees of future performance and speak only as of the date made, and, except as required by law, the Company undertakes no obligation to update or revise any forward-looking statements to reflect subsequent events, new information or future circumstances.

Bank of Hawaii Corporation is an independent regional financial services company serving businesses, consumers, and governments in Hawaii and the West Pacific. The Company's principal subsidiary, Bank of Hawaii, was founded in 1897. For more information about Bank of Hawaii Corporation, see the Company's web site, www.boh.com.

## Bank of Hawaii Corporation and Subsidiaries

Financial Highlights
Table 1

| (dollars in thousands, except per share amounts) | Three Months Ended |  |  |  |  |  |  |  | Six Months Ended |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | June 30, 2021 |  | $\begin{gathered} \hline \text { March 31, } \\ 2021 \\ \hline \end{gathered}$ |  |  |  | June 30, 2020 |  | June 30, |  |  |  |  |
| For the Period: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Operating Results |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Interest Income | \$ | 123,514 | \$ | \$ | 120,569 |  | \$ | 126,691 |  | \$ | 244,083 | \$ | 252,657 |
| Provision for Credit Losses |  | $(16,100)$ |  |  | $(14,300)$ |  |  | 40,400 |  |  | $(30,400)$ |  | 74,000 |
| Total Noninterest Income |  | 44,431 |  |  | 42,970 |  |  | 51,268 |  |  | 87,401 |  | 97,417 |
| Total Noninterest Expense |  | 96,527 |  |  | 98,865 |  |  | 88,892 |  |  | 195,392 |  | 185,204 |
| Net Income |  | 67,533 |  |  | 59,949 |  |  | 38,908 |  |  | 127,482 |  | 73,650 |
| Basic Earnings Per Common Share |  | 1.69 |  |  | 1.51 |  |  | 0.98 |  |  | 3.20 |  | 1.86 |
| Diluted Earnings Per Common Share |  | 1.68 |  |  | 1.50 |  |  | 0.98 |  |  | 3.18 |  | 1.85 |
| Dividends Declared Per Common Share |  | 0.67 |  |  | 0.67 |  |  | 0.67 |  |  | 1.34 |  | 1.34 |
| Performance Ratios |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Return on Average Assets |  | 1.23 | \% |  | 1.15 | \% |  | 0.82 | \% |  | 1.19 \% | \% | 0.79 |
| Return on Average Shareholders' Equity |  | 19.17 |  |  | 17.65 |  |  | 11.58 |  |  | 18.43 |  | 11.11 |
| Return on Average Common Equity |  | 19.60 |  |  | 17.65 |  |  | 11.58 |  |  | 18.63 |  | 11.11 |
| Efficiency Ratio ${ }^{1}$ |  | 57.47 |  |  | 60.45 |  |  | 49.95 |  |  | 58.94 |  | 52.90 |
| Net Interest Margin ${ }^{2}$ |  | 2.37 |  |  | 2.43 |  |  | 2.83 |  |  | 2.40 |  | 2.90 |
| Dividend Payout Ratio ${ }^{3}$ |  | 39.64 |  |  | 44.37 |  |  | 68.37 |  |  | 41.88 |  | 72.04 |
| Average Shareholders' Equity to Average Assets |  | 6.40 |  |  | 6.51 |  |  | 7.04 |  |  | 6.45 |  | 7.12 |
| Average Balances |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average Loans and Leases | \$ | 12,096,308 | \$ | \$ | 11,952,587 |  | \$ | 11,727,649 |  | \$ | 12,024,844 | \$ | 11,394,178 |
| Average Assets |  | 22,073,569 |  |  | 21,150,670 |  |  | 19,189,581 |  |  | 21,614,669 |  | 18,706,092 |
| Average Deposits |  | 19,698,285 |  |  | 18,665,222 |  |  | 16,679,511 |  |  | 19,184,607 |  | 16,248,628 |
| Average Shareholders' Equity |  | 1,412,924 |  |  | 1,377,272 |  |  | 1,351,345 |  |  | 1,395,197 |  | 1,332,596 |
| Per Share of Common Stock |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Book Value | \$ | 34.80 | \$ | \$ | 33.67 |  | \$ | 33.76 |  | \$ | 34.80 | \$ | 33.76 |
| Tangible Book Value |  | 34.02 |  |  | 32.89 |  |  | 32.97 |  |  | 34.02 |  | 32.97 |
| Market Value |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Closing |  | 84.22 |  |  | 89.49 |  |  | 61.41 |  |  | 84.22 |  | 61.41 |
| High |  | 95.95 |  |  | 99.10 |  |  | 72.74 |  |  | 99.10 |  | 95.53 |
| Low |  | 81.23 |  |  | 75.65 |  |  | 51.15 |  |  | 75.65 |  | 46.70 |
|  |  |  |  |  | June 30, |  |  | March 31, |  |  | December 31, |  | June 30 |
|  |  |  |  |  | 2021 |  |  |  |  |  |  |  | 2020 |
| As of Period End: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance Sheet Totals |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Loans and Leases |  |  | \$ | \$ | 12,041,378 |  | \$ | 12,140,703 |  | \$ | 11,940,020 | \$ | 11,805,370 |
| Total Assets |  |  |  |  | 22,672,183 |  |  | 21,947,271 |  |  | 20,603,651 |  | 19,769,942 |
| Total Deposits |  |  |  |  | 20,169,709 |  |  | 19,556,651 |  |  | 18,211,621 |  | 17,423,155 |
| Other Debt |  |  |  |  | 10,437 |  |  | 60,459 |  |  | 60,481 |  | 60,524 |
| Total Shareholders' Equity |  |  |  |  | 1,583,531 |  |  | 1,360,221 |  |  | 1,374,507 |  | 1,352,082 |
| Asset Quality |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Non-Performing Assets |  |  | \$ | \$ | 18,974 |  | \$ | 17,883 |  | \$ | 18,481 | \$ | 22,701 |
| Allowance for Credit Losses - Loans and Leases |  |  |  |  | 180,385 |  |  | 198,343 |  |  | 216,252 |  | 173,439 |
| Allowance to Loans and Leases Outstanding ${ }^{4}$ |  |  |  |  | 1.50 | \% |  | 1.63 | \% |  | 1.81 \% | \% | 1.47 |
| Capital Ratios ${ }^{5}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Common Equity Tier 1 Capital Ratio |  |  |  |  | 12.36 | \% |  | 12.35 | \% |  | $12.06 \%$ | \% | 12.04 |
| Tier 1 Capital Ratio |  |  |  |  | 13.87 |  |  | 12.35 |  |  | 12.06 |  | 12.04 |
| Total Capital Ratio |  |  |  |  | 15.13 |  |  | 13.61 |  |  | 13.31 |  | 13.29 |
| Tier 1 Leverage Ratio |  |  |  |  | 7.31 |  |  | 6.61 |  |  | 6.71 |  | 6.90 |
| Total Shareholders' Equity to Total Assets |  |  |  |  | 6.98 |  |  | 6.20 |  |  | 6.67 |  | 6.84 |
| Tangible Common Equity to Tangible Assets ${ }^{6}$ |  |  |  |  | 6.08 |  |  | 6.06 |  |  | 6.53 |  | 6.69 |
| Tangible Common Equity to Risk-Weighted Assets ${ }^{6}$ |  |  |  |  | 11.85 |  |  | 11.78 |  |  | 11.89 |  | 12.07 |
| Non-Financial Data |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Full-Time Equivalent Employees |  |  |  |  | 2,085 |  |  | 2,058 |  |  | 2,022 |  | 2,112 |
| Branches |  |  |  |  | 54 |  |  | 63 |  |  | 65 |  | 67 |
| ATMs |  |  |  |  | 312 |  |  | 361 |  |  | 357 |  | 367 |

${ }^{1}$ Efficiency ratio is defined as noninterest expense divided by total revenue (net interest income and total noninterest income).
${ }^{2}$ Net interest margin is defined as net interest income, on a taxable-equivalent basis, as a percentage of average earning assets.
${ }^{3}$ Dividend payout ratio is defined as dividends declared per common share divided by basic earnings per common share.
${ }^{4}$ The numerator comprises the Allowance for Credit Losses - Loans and Leases.
${ }^{5}$ Regulatory capital ratios as of June 30, 2021 are preliminary.
${ }^{6}$ Tangible common equity to tangible assets and tangible common equity to risk-weighted assets are Non-GAAP financial measures. See Table 2 "Reconciliation of Non-GAAP Financial Measures."

| Reconciliation of No |  |  |  |  |  |  |  | Table 2 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (dollars in thousands) | June 30,$2021$ |  |  | $\begin{array}{r} \text { March 31, } \\ 2021 \\ \hline \end{array}$ | December 31,$2020$ |  | June 30, $\qquad$ <br> 2020 |  |
| Total Shareholders' Equity | \$ | 1,583,531 | \$ | 1,360,221 | \$ | 1,374,507 | \$ | 1,352,082 |
| Less: Preferred Stock |  | 175,487 |  | - |  |  |  |  |
| Goodwill |  | 31,517 |  | 31,517 |  | 31,517 |  | 31,517 |
| Tangible Common Equity | \$ | 1,376,527 | \$ | 1,328,704 | \$ | 1,342,990 | \$ | 1,320,565 |
| Total Assets | \$ | 22,672,183 | \$ | 21,947,271 | \$ | 20,603,651 | \$ | 19,769,942 |
| Less: Goodwill |  | 31,517 |  | 31,517 |  | 31,517 |  | 31,517 |
| Tangible Assets | \$ | 22,640,666 | \$ | 21,915,754 | \$ | 20,572,134 | \$ | 19,738,425 |

Risk-Weighted Assets, determined in accordance

| with prescribed regulatory requirements | $\$$ | $11,614,522$ | $\$$ | $11,275,565$ | $\$$ |
| :--- | :---: | :---: | :---: | :---: | :---: |
|  |  | $11,295,077$ | $\$$ | $10,941,894$ |  |
| Total Shareholders' Equity to Total Assets | $6.98 \%$ | $6.20 \%$ | $6.67 \%$ | $6.84 \%$ |  |
| Tangible Common Equity to Tangible Assets (Non-GAAP) | $6.08 \%$ | $6.06 \%$ | $6.53 \%$ | $6.69 \%$ |  |
|  |  |  |  |  |  |
| Tier 1 Capital Ratio | $13.87 \%$ | $12.35 \%$ | $12.06 \%$ | $12.04 \%$ |  |
| Tangible Common Equity to Risk-Weighted Assets (Non-GAAP) | $11.85 \%$ | $11.78 \%$ | $11.89 \%$ | $12.07 \%$ |  |

Note: Risk-Weighted Assets and Regulatory capital ratios as of June 30, 2021 are preliminary.


## Bank of Hawaii Corporation and Subsidiaries

Consolidated Statements of Comprehensive Income
Table 4

| (dollars in thousands) | Three Months Ended |  |  |  |  |  | Six Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | June 30,$2021$ |  | $\begin{gathered} \text { March 31, } \\ 2021 \end{gathered}$ |  | June 30, 2020 |  | June 30, |  |  | 2020 |
| Net Income | \$ | 67,533 | \$ | 59,949 | \$ | 38,908 | \$ | 127,482 | \$ | 73,650 |
| Other Comprehensive Income (Loss), Net of Tax: |  |  |  |  |  |  |  |  |  |  |
| Net Unrealized Gains (Losses) on Investment Securities |  | (123) |  | $(50,050)$ |  | 7,730 |  | $(50,173)$ |  | 49,289 |
| Defined Benefit Plans |  | 442 |  | 441 |  | 374 |  | 883 |  | 748 |
| Other Comprehensive Income (Loss) |  | 319 |  | $(49,609)$ |  | 8,104 |  | $(49,290)$ |  | 50,037 |
| Comprehensive Income | \$ | 67,852 | \$ | 10,340 | \$ | 47,012 | \$ | 78,192 | \$ | 123,687 |

Bank of Hawaii Corporation and Subsidiaries
Consolidated Statements of Condition
Table 5

| (dollars in thousands) |  | June 30, 2021 |  | $\begin{array}{r} \text { March 31, } \\ 2021 \end{array}$ | December 31, <br> 2020 |  | June 30, 2020 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |  |  |  |  |
| Interest-Bearing Deposits in Other Banks | \$ | 2,584 | \$ | 4,506 | \$ | 1,646 | \$ | 2,310 |
| Funds Sold |  | 909,730 |  | 1,101,631 |  | 333,022 |  | 800,857 |
| Investment Securities |  |  |  |  |  |  |  |  |
| Available-for-Sale |  | 4,522,941 |  | 4,024,763 |  | 3,791,689 |  | 2,726,478 |
| Held-to-Maturity (Fair Value of \$3,965,117; \$3,477,346; \$3,348,693; and \$3,374,294) |  | 3,947,613 |  | 3,464,360 |  | 3,262,727 |  | 3,276,829 |
| Loans Held for Sale |  | 47,490 |  | 18,320 |  | 82,565 |  | 20,711 |
| Loans and Leases |  | 12,041,378 |  | 12,140,703 |  | 11,940,020 |  | 11,805,370 |
| Allowance for Credit Losses |  | $(180,385)$ |  | $(198,343)$ |  | $(216,252)$ |  | $(173,439)$ |
| Net Loans and Leases |  | 11,860,993 |  | 11,942,360 |  | 11,723,768 |  | 11,631,931 |
| Total Earning Assets |  | 21,291,351 |  | 20,555,940 |  | 19,195,417 |  | 18,459,116 |
| Cash and Due from Banks |  | 269,153 |  | 286,717 |  | 279,420 |  | 242,423 |
| Premises and Equipment, Net |  | 198,508 |  | 198,107 |  | 199,695 |  | 198,582 |
| Operating Lease Right-of-Use Assets |  | 97,264 |  | 97,750 |  | 99,542 |  | 97,166 |
| Accrued Interest Receivable |  | 47,046 |  | 47,917 |  | 49,303 |  | 50,645 |
| Foreclosed Real Estate |  | 2,332 |  | 2,332 |  | 2,332 |  | 2,506 |
| Mortgage Servicing Rights |  | 21,473 |  | 22,320 |  | 19,652 |  | 22,904 |
| Goodwill |  | 31,517 |  | 31,517 |  | 31,517 |  | 31,517 |
| Bank-Owned Life Insurance |  | 292,805 |  | 291,764 |  | 291,480 |  | 291,185 |
| Other Assets |  | 420,734 |  | 412,907 |  | 435,293 |  | 373,898 |
| Total Assets | \$ | 22,672,183 | \$ | 21,947,271 | \$ | 20,603,651 | \$ | 19,769,942 |

## Liabilities

| Deposits |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Noninterest-Bearing Demand | \$ | 6,570,232 | \$ | 6,227,436 | \$ | 5,749,612 | \$ | 5,485,015 |
| Interest-Bearing Demand |  | 4,498,825 |  | 4,379,243 |  | 4,040,733 |  | 3,437,654 |
| Savings |  | 7,704,575 |  | 7,474,580 |  | 6,759,213 |  | 6,821,710 |
| Time |  | 1,396,077 |  | 1,475,392 |  | 1,662,063 |  | 1,678,776 |
| Total Deposits |  | 20,169,709 |  | 19,556,651 |  | 18,211,621 |  | 17,423,155 |
| Funds Purchased |  | - |  | - |  |  |  |  |
| Short-Term Borrowings |  | - |  | - |  | - |  | - |
| Securities Sold Under Agreements to Repurchase |  | 550,490 |  | 600,490 |  | 600,590 |  | 603,206 |
| Other Debt |  | 10,437 |  | 60,459 |  | 60,481 |  | 60,524 |
| Operating Lease Liabilities |  | 105,380 |  | 105,820 |  | 107,412 |  | 104,741 |
| Retirement Benefits Payable |  | 50,260 |  | 50,687 |  | 51,197 |  | 43,833 |
| Accrued Interest Payable |  | 3,879 |  | 4,109 |  | 5,117 |  | 7,775 |
| Taxes Payable and Deferred Taxes |  | 11,844 |  | 15,599 |  | 2,463 |  | 38,297 |
| Other Liabilities |  | 186,653 |  | 193,235 |  | 190,263 |  | 136,329 |
| Total Liabilities |  | 21,088,652 |  | 20,587,050 |  | 19,229,144 |  | 18,417,860 |
| Shareholders' Equity |  |  |  |  |  |  |  |  |
| Preferred Stock (\$.01 par value; authorized 180,000 shares; issued and outstanding: June 30, 2021-180,000 shares)$180,000$ |  |  |  |  |  |  |  |  |
| Common Stock ( $\$ .01$ par value; authorized $500,000,000$ shares; issued / outstanding: June 30, 2021-58,557,754 / 40,465,482; |  |  |  |  |  |  |  |  |
| Capital Surplus |  | 594,261 |  | 594,804 |  | 591,360 |  | 586,946 |
| Accumulated Other Comprehensive Income (Loss) |  | $(41,468)$ |  | $(41,787)$ |  | 7,822 |  | 18,925 |
| Retained Earnings |  | 1,884,431 |  | 1,844,057 |  | 1,811,979 |  | 1,786,351 |
| Treasury Stock, at Cost (Shares: June 30, 2021-18,092,272; March 31, 2021-18,159,131; |  |  |  |  |  |  |  |  |
| Total Shareholders' Equity |  | 1,583,531 |  | 1,360,221 |  | 1,374,507 |  | 1,352,082 |
| Total Liabilities and Shareholders' Equity | \$ | 22,672,183 | \$ | 21,947,271 | \$ | 20,603,651 | \$ | 19,769,942 |



| (dollars in millions) | Three Months Ended June 30, 2021 |  |  |  | Three Months Ended March 31, 2021 |  |  |  | Three Months Ended June 30, 2020 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average Balance | Incomel Expense | Yield/ Rate |  | Average Balance | Income/ Expense | Yield/ <br> Rate |  | Average <br> Balance | Income/ Expense | Yield/ <br> Rate |
| Earning Assets |  |  |  |  |  |  |  |  |  |  |  |
| Interest-Bearing Deposits in Other Banks | \$ 2.2 | \$ | 0.04 | \% | \$ 3.2 | \$ | 0.93 | \% | \$ 2.6 | \$ | 0.18 |
| Funds Sold | 946.2 | 0.3 | 0.11 |  | 550.6 | 0.1 | 0.10 |  | 545.9 | 0.1 | 0.07 |
| Investment Securities |  |  |  |  |  |  |  |  |  |  |  |
| Available-for-Sale |  |  |  |  |  |  |  |  |  |  |  |
| Taxable | 4,290.8 | 16.3 | 1.53 |  | 4,007.9 | 15.8 | 1.57 |  | 2,614.1 | 14.3 | 2.19 |
| Non-Taxable | 12.3 | 0.1 | 4.27 |  | 12.3 | 0.1 | 4.27 |  | 32.2 | 0.4 | 4.45 |
| Held-to-Maturity |  |  |  |  |  |  |  |  |  |  |  |
| Taxable | 3,496.2 | 13.4 | 1.53 |  | 3,385.8 | 13.1 | 1.55 |  | 2,957.6 | 16.4 | 2.22 |
| Non-Taxable | 41.5 | 0.3 | 2.53 |  | 38.1 | 0.2 | 2.55 |  | 54.4 | 0.4 | 2.66 |
| Total Investment Securities | 7,840.8 | 30.1 | 1.54 |  | 7,444.1 | 29.2 | 1.57 |  | 5,658.3 | 31.5 | 2.22 |
| Loans Held for Sale | 25.7 | 0.2 | 2.86 |  | 26.2 | 0.2 | 2.76 |  | 23.4 | 0.2 | 3.24 |
| Loans and Leases ${ }^{1}$ |  |  |  |  |  |  |  |  |  |  |  |
| Commercial and Industrial | 1,934.5 | 16.8 | 3.49 |  | 1,904.5 | 14.3 | 3.05 |  | 1,963.8 | 17.9 | 3.67 |
| Commercial Mortgage | 2,883.5 | 21.3 | 2.96 |  | 2,846.0 | 21.3 | 3.04 |  | 2,622.9 | 22.3 | 3.42 |
| Construction | 285.6 | 2.6 | 3.66 |  | 264.1 | 2.3 | 3.48 |  | 255.8 | 2.5 | 3.93 |
| Commercial Lease Financing | 105.7 | 0.4 | 1.54 |  | 106.4 | 0.4 | 1.43 |  | 110.9 | 0.5 | 1.88 |
| Residential Mortgage | 4,234.3 | 35.6 | 3.35 |  | 4,146.6 | 35.9 | 3.46 |  | 3,939.6 | 36.0 | 3.65 |
| Home Equity | 1,573.4 | 12.1 | 3.09 |  | 1,594.1 | 12.6 | 3.20 |  | 1,665.2 | 14.3 | 3.45 |
| Automobile | 710.4 | 6.1 | 3.45 |  | 708.3 | 6.1 | 3.51 |  | 701.2 | 6.2 | 3.55 |
| Other ${ }^{2}$ | 368.9 | 6.0 | 6.53 |  | 382.6 | 6.4 | 6.75 |  | 468.2 | 7.9 | 6.77 |
| Total Loans and Leases | 12,096.3 | 100.9 | 3.34 |  | 11,952.6 | 99.3 | 3.35 |  | 11,727.6 | 107.6 | 3.68 |
| Other | 32.3 | 0.2 | 2.26 |  | 33.4 | 0.2 | 2.21 |  | 34.0 | 0.1 | 1.47 |
| Total Earning Assets ${ }^{3}$ | 20,943.5 | 131.7 | 2.52 |  | 20,010.1 | 129.0 | 2.60 |  | 17,991.8 | 139.5 | 3.11 |
| Cash and Due from Banks | 256.1 |  |  |  | 270.7 |  |  |  | 302.4 |  |  |
| Other Assets | 874.0 |  |  |  | 869.9 |  |  |  | 895.4 |  |  |
| Total Assets | \$22,073.6 |  |  |  | \$21,150.7 |  |  |  | \$19,189.6 |  |  |

Interest-Bearing Liabilities
Interest-Bearing Deposits

| Demand | \$ 4,452.4 | 0.7 | 0.07 | \$ | \$ 4,186.4 | 0.6 | 0.06 |  | \$ 3,226.6 | 0.6 | 0.07 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Savings | 7,533.0 | 1.8 | 0.09 |  | 7,016.6 | 1.5 | 0.09 |  | 6,691.4 | 2.2 | 0.13 |
| Time | 1,418.4 | 1.7 | 0.47 |  | 1,630.0 | 2.2 | 0.56 |  | 1,826.8 | 5.2 | 1.13 |
| Total Interest-Bearing Deposits | 13,403.8 | 4.2 | 0.12 |  | 12,833.0 | 4.3 | 0.14 |  | 11,744.8 | 8.0 | 0.27 |
| Short-Term Borrowings | - | - | - |  | 2.4 | - | 0.09 |  | 57.6 | - | 0.28 |
| Securities Sold Under Agreements to Repurchase | 570.3 | 3.5 | 2.41 |  | 600.5 | 3.6 | 2.35 |  | 602.9 | 4.0 | 2.64 |
| Other Debt | 30.2 | 0.2 | 3.22 |  | 60.5 | 0.3 | 2.22 |  | 60.5 | 0.5 | 2.91 |
| Total Interest-Bearing Liabilities | 14,004.3 | 7.9 | 0.22 |  | 13,496.4 | 8.2 | 0.24 |  | 12,465.8 | 12.5 | 0.40 |
| Net Interest Income |  | \$ 123.8 |  |  |  | \$ 120.8 |  |  |  | \$ 127.0 |  |
| Interest Rate Spread |  |  | 2.30 | \% |  |  | 2.36 | \% |  |  | 2.71 |
| Net Interest Margin |  |  | 2.37 | \% |  |  | 2.43 | \% |  |  | 2.83 |
| Noninterest-Bearing Demand Deposits | 6,294.5 |  |  |  | 5,832.2 |  |  |  | 4,934.7 |  |  |
| Other Liabilities | 361.9 |  |  |  | 444.8 |  |  |  | 437.8 |  |  |
| Shareholders' Equity | 1,412.9 |  |  |  | 1,377.3 |  |  |  | 1,351.3 |  |  |
| Total Liabilities and Shareholders' Equity | \$22,073.6 |  |  |  | 21,150.7 |  |  |  | \$19,189.6 |  |  |

[^0]|  | Six Months Ended June 30, 2021 |  |  |  |  |  | Six Months Ended June 30, 2020 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (dollars in millions) |  | Average <br> Balance |  | Incomel Expense | Yield <br> Rate |  |  | Average <br> Balance |  | Income/ <br> Expense | Yield/ <br> Rate |
| Earning Assets |  |  |  |  |  |  |  |  |  |  |  |
| Interest-Bearing Deposits in Other Banks | \$ | 2.7 | \$ | - | 0.56 | \% | \$ | 2.0 | \$ | - | 0.96 |
| Funds Sold |  | 749.5 |  | 0.4 | 0.11 |  |  | 349.3 |  | 0.6 | 0.36 |
| Investment Securities |  |  |  |  |  |  |  |  |  |  |  |
| Available-for-Sale |  |  |  |  |  |  |  |  |  |  |  |
| Taxable |  | 4,150.2 |  | 32.1 | 1.55 |  |  | 2,658.3 |  | 30.8 | 2.31 |
| Non-Taxable |  | 12.3 |  | 0.3 | 4.27 |  |  | 32.3 |  | 0.7 | 4.43 |
| Held-to-Maturity |  |  |  |  |  |  |  |  |  |  |  |
| Taxable |  | 3,441.3 |  | 26.5 | 1.54 |  |  | 2,996.9 |  | 35.4 | 2.36 |
| Non-Taxable |  | 39.8 |  | 0.5 | 2.54 |  |  | 54.5 |  | 0.7 | 2.67 |
| Total Investment Securities |  | 7,643.6 |  | 59.4 | 1.55 |  |  | 5,742.0 |  | 67.6 | 2.35 |
| Loans Held for Sale |  | 25.9 |  | 0.4 | 2.81 |  |  | 23.3 |  | 0.4 | 3.39 |
| Loans and Leases ${ }^{1}$ |  |  |  |  |  |  |  |  |  |  |  |
| Commercial and Industrial |  | 1,919.5 |  | 31.2 | 3.27 |  |  | 1,686.5 |  | 31.1 | 3.71 |
| Commercial Mortgage |  | 2,864.9 |  | 42.6 | 3.00 |  |  | 2,586.2 |  | 47.4 | 3.69 |
| Construction |  | 274.9 |  | 4.9 | 3.57 |  |  | 234.6 |  | 5.0 | 4.26 |
| Commercial Lease Financing |  | 106.1 |  | 0.8 | 1.48 |  |  | 111.1 |  | 1.1 | 1.91 |
| Residential Mortgage |  | 4,190.7 |  | 71.4 | 3.41 |  |  | 3,917.5 |  | 72.9 | 3.72 |
| Home Equity |  | 1,583.7 |  | 24.7 | 3.14 |  |  | 1,672.7 |  | 29.5 | 3.55 |
| Automobile |  | 709.3 |  | 12.2 | 3.48 |  |  | 711.1 |  | 12.6 | 3.56 |
| Other ${ }^{2}$ |  | 375.7 |  | 12.4 | 6.64 |  |  | 474.5 |  | 16.3 | 6.92 |
| Total Loans and Leases |  | 12,024.8 |  | 200.2 | 3.35 |  |  | 11,394.2 |  | 215.9 | 3.80 |
| Other |  | 32.9 |  | 0.4 | 2.24 |  |  | 34.2 |  | 0.3 | 2.01 |
| Total Earning Assets ${ }^{3}$ |  | 20,479.4 |  | 260.8 | 2.56 |  |  | 17,545.0 |  | 284.8 | 3.26 |
| Cash and Due from Banks |  | 263.4 |  |  |  |  |  | 290.6 |  |  |  |
| Other Assets |  | 871.9 |  |  |  |  |  | 870.5 |  |  |  |
| Total Assets | \$ | 21,614.7 |  |  |  |  | \$ | 18,706.1 |  |  |  |

## Interest-Bearing Liabilities

Interest-Bearing Deposits

| Demand | \$ | 4,320.2 |  | 1.3 | 0.06 |  | \$ | 3,168.3 |  | 1.5 | 0.10 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Savings |  | 7,276.2 |  | 3.3 | 0.09 |  |  | 6,596.9 |  | 9.3 | 0.28 |
| Time |  | 1,523.6 |  | 3.9 | 0.52 |  |  | 1,784.9 |  | 11.4 | 1.28 |
| Total Interest-Bearing Deposits |  | 13,120.0 |  | 8.5 | 0.13 |  |  | 11,550.1 |  | 22.2 | 0.39 |
| Short-Term Borrowings |  | 1.2 |  | - | 0.09 |  |  | 57.7 |  | 0.2 | 0.52 |
| Securities Sold Under Agreements to Repurchase |  | 585.3 |  | 7.0 | 2.38 |  |  | 603.5 |  | 8.0 | 2.64 |
| Other Debt |  | 45.3 |  | 0.6 | 2.56 |  |  | 63.7 |  | 1.0 | 3.23 |
| Total Interest-Bearing Liabilities |  | 13,751.8 |  | 16.1 | 0.23 |  |  | 12,275.0 |  | 31.4 | 0.51 |
| Net Interest Income |  |  | \$ | 244.7 |  |  |  |  | \$ | 253.4 |  |
| Interest Rate Spread |  |  |  |  | 2.33 | \% |  |  |  |  | 2.75 |
| Net Interest Margin |  |  |  |  | 2.40 | \% |  |  |  |  | 2.90 |
| Noninterest-Bearing Demand Deposits |  | 6,064.6 |  |  |  |  |  | 4,698.5 |  |  |  |
| Other Liabilities |  | 403.1 |  |  |  |  |  | 400.0 |  |  |  |
| Shareholders' Equity |  | 1,395.2 |  |  |  |  |  | 1,332.6 |  |  |  |
| Total Liabilities and Shareholders' Equity | \$ | 21,614.7 |  |  |  |  | \$ | 18,706.1 |  |  |  |

[^1]|  | Three Months Ended June 30, 2021 <br> Compared to March 31, 2021 |  |  |
| :--- | :--- | ---: | :--- |
| (dollars in millions) | Volume $^{1}$ | Rate $^{1}$ | Total |

[^2]| (dollars in millions) | Three Months Ended June 30, 2021 Compared to June 30, 2020 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Volume ${ }^{1}$ |  |  | Rate ${ }^{1}$ |  | Total |
| Change in Interest Income: |  |  |  |  |  |  |
| Funds Sold | \$ | 0.1 | \$ | 0.1 | \$ | 0.2 |
| Investment Securities |  |  |  |  |  |  |
| Available-for-Sale |  |  |  |  |  |  |
| Taxable |  | 7.2 |  | (5.2) |  | 2.0 |
| Non-Taxable |  | (0.2) |  | (0.1) |  | (0.3) |
| Held-to-Maturity |  |  |  |  |  |  |
| Taxable |  | 2.7 |  | (5.7) |  | (3.0) |
| Non-Taxable |  | (0.1) |  | - |  | (0.1) |
| Total Investment Securities |  | 9.6 |  | (11.0) |  | (1.4) |
| Loans and Leases |  |  |  |  |  |  |
| Commercial and Industrial |  | (0.2) |  | (0.9) |  | (1.1) |
| Commercial Mortgage |  | 2.1 |  | (3.1) |  | (1.0) |
| Construction |  | 0.3 |  | (0.2) |  | 0.1 |
| Commercial Lease Financing |  | - |  | (0.1) |  | (0.1) |
| Residential Mortgage |  | 2.6 |  | (3.0) |  | (0.4) |
| Home Equity |  | (0.8) |  | (1.4) |  | (2.2) |
| Automobile |  | 0.1 |  | (0.2) |  | (0.1) |
| Other ${ }^{2}$ |  | (1.6) |  | (0.3) |  | (1.9) |
| Total Loans and Leases |  | 2.5 |  | (9.2) |  | (6.7) |
| Other |  | - |  | 0.1 |  | 0.1 |
| Total Change in Interest Income |  | 12.2 |  | (20.0) |  | (7.8) |
| Change in Interest Expense: |  |  |  |  |  |  |
| Interest-Bearing Deposits |  |  |  |  |  |  |
| Demand |  | 0.2 |  | (0.1) |  | 0.1 |
| Savings |  | 0.3 |  | (0.7) |  | (0.4) |
| Time |  | (1.0) |  | (2.5) |  | (3.5) |
| Total Interest-Bearing Deposits |  | (0.5) |  | (3.3) |  | (3.8) |
| Securities Sold Under Agreements to Repurchase |  | (0.2) |  | (0.3) |  | (0.5) |
| Other Debt |  | (0.3) |  | - |  | (0.3) |
| Total Change in Interest Expense |  | (1.0) |  | (3.6) |  | (4.6) |
| Change in Net Interest Income | \$ | 13.2 | \$ | (16.4) | \$ | (3.2) |

[^3]

[^4]| (dollars in thousands) | Three Months Ended |  |  |  |  |  | Six Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | June 30,$2021$ |  | $\begin{gathered} \text { March 31, } \\ 2021 \end{gathered}$ |  | June 30,$2020$ |  | June 30, |  |  |  |
| Salaries | \$ | 33,413 | \$ | 31,569 | \$ | 32,739 | \$ | 64,982 | \$ | 66,225 |
| Incentive Compensation |  | 5,172 |  | 5,914 |  | 3,141 |  | 11,086 |  | 3,386 |
| Share-Based Compensation |  | 3,174 |  | 2,584 |  | 2,021 |  | 5,758 |  | 3,312 |
| Commission Expense |  | 2,599 |  | 2,436 |  | 1,647 |  | 5,035 |  | 3,021 |
| Retirement and Other Benefits |  | 5,289 |  | 5,517 |  | 4,446 |  | 10,806 |  | 9,152 |
| Payroll Taxes |  | 3,026 |  | 3,968 |  | 2,782 |  | 6,994 |  | 7,325 |
| Medical, Dental, and Life Insurance |  | 3,204 |  | 2,424 |  | 3,830 |  | 5,628 |  | 7,972 |
| Separation Expense |  | 284 |  | 1,839 |  | 109 |  | 2,123 |  | 4,785 |
| Total Salaries and Benefits | \$ | 56,161 | \$ | 56,251 | \$ | 50,715 | \$ | 112,412 | \$ | 105,178 |

## Bank of Hawaii Corporation and Subsidiaries

Loan and Lease Portfolio Balances
Table 10

| (dollars in thousands) | June 30, <br> 2021 |  |  | $\begin{array}{r} \text { March 31, } \\ 2021 \end{array}$ | December 31, 2020 |  | September 30, 2020 |  | June 30,$2020$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial |  |  |  |  |  |  |  |  |  |  |
| Commercial and Industrial | \$ | 1,257,305 | \$ | 1,288,496 | \$ | 1,357,610 | \$ | 1,376,843 | \$ | 1,428,481 |
| PPP ${ }^{1}$ |  | 513,513 |  | 725,485 |  | 517,683 |  | 531,639 |  | 528,458 |
| Commercial Mortgage |  | 2,944,435 |  | 2,859,246 |  | 2,854,829 |  | 2,745,611 |  | 2,707,534 |
| Construction |  | 277,393 |  | 281,164 |  | 259,798 |  | 250,943 |  | 245,099 |
| Lease Financing |  | 110,500 |  | 104,980 |  | 110,766 |  | 111,831 |  | 113,187 |
| Total Commercial |  | 5,103,146 |  | 5,259,371 |  | 5,100,686 |  | 5,016,867 |  | 5,022,759 |
| Consumer |  |  |  |  |  |  |  |  |  |  |
| Residential Mortgage |  | 4,264,180 |  | 4,216,976 |  | 4,130,513 |  | 4,044,228 |  | 3,989,393 |
| Home Equity |  | 1,594,781 |  | 1,577,500 |  | 1,604,538 |  | 1,605,486 |  | 1,640,887 |
| Automobile |  | 714,729 |  | 710,407 |  | 708,800 |  | 709,937 |  | 700,702 |
| Other ${ }^{2}$ |  | 364,542 |  | 376,449 |  | 395,483 |  | 417,090 |  | 451,629 |
| Total Consumer |  | 6,938,232 |  | 6,881,332 |  | 6,839,334 |  | 6,776,741 |  | 6,782,611 |
| Total Loans and Leases | \$ | 12,041,378 | \$ | 12,140,703 | \$ | 11,940,020 | \$ | 11,793,608 | \$ | 11,805,370 |

## Deposits

|  |  | June 30, | March 31, | December 31, | September 30, | June 30, |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| (dollars in thousands) |  | $\mathbf{2 0 2 1}$ | $\mathbf{2 0 2 1}$ | $\mathbf{2 0 2 0}$ | $\mathbf{2 0 2 0}$ | $\mathbf{2 0 2 0}$ |  |  |
| Consumer | $\$$ | $9,848,285$ | $\$$ | $9,746,713$ | $\$$ | $9,347,725$ | $\$$ | $8,903,808$ |
| Commercial |  | $8,675,909$ | $8,241,102$ | $8,766,885$ |  |  |  |  |
| Public and Other |  | $1,645,515$ |  | $1,568,836$ | $1,302,832$ | $7,159,531$ | $7,295,033$ |  |
| Total Deposits | $\$$ | $20,169,709$ | $\$$ | $19,556,651$ | $\$$ | $18,211,621$ | $\$$ | $17,738,883$ |

[^5]Bank of Hawaii Corporation and Subsidiaries

|  |  | Table 11 |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Non-Performing Assets and Accruing Loans and Leases Past Due 90 | Days or More | June | 30, | March 31, | December 31, September 30, | June 30, |
| (dollars in thousands) | 2021 | 2021 | 2020 | 2020 | 2020 |  |


| Non-Performing Assets |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Non-Accrual Loans and Leases |  |  |  |  |  |  |  |  |  |  |
| Commercial |  |  |  |  |  |  |  |  |  |  |
| Commercial and Industrial | \$ | 258 | \$ | 293 | \$ | 441 | \$ | 475 | \$ | 459 |
| Commercial Mortgage |  | 8,413 |  | 8,503 |  | 8,527 |  | 8,615 |  | 8,672 |
| Total Commercial |  | 8,671 |  | 8,796 |  | 8,968 |  | 9,090 |  | 9,131 |
| Consumer |  |  |  |  |  |  |  |  |  |  |
| Residential Mortgage |  | 2,437 |  | 1,804 |  | 3,223 |  | 3,543 |  | 5,888 |
| Home Equity |  | 5,534 |  | 4,951 |  | 3,958 |  | 3,661 |  | 5,176 |
| Total Consumer |  | 7,971 |  | 6,755 |  | 7,181 |  | 7,204 |  | 11,064 |
| Total Non-Accrual Loans and Leases |  | 16,642 |  | 15,551 |  | 16,149 |  | 16,294 |  | 20,195 |
| Foreclosed Real Estate |  | 2,332 |  | 2,332 |  | 2,332 |  | 2,332 |  | 2,506 |
| Total Non-Performing Assets | \$ | 18,974 | \$ | 17,883 | \$ | 18,481 | \$ | 18,626 | \$ | 22,701 |

## Accruing Loans and Leases Past Due 90 Days or More

Commercial


[^6]| (dollars in thousands) | Three Months Ended |  |  |  |  |  | Six Months Ended |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { June 30, } \\ 2021 \end{gathered}$ |  | $\begin{gathered} \text { March 31, } \\ 2021 \end{gathered}$ |  | $\begin{gathered} \text { June 30, } \\ 2020 \end{gathered}$ |  | June 30, |  |  |
|  |  |  |  | 2021 |  |  | 2020 |
| Balance at Beginning of Period | \$ | 203,779 |  |  | \$ | 221,303 | \$ | 141,467 | \$ | 221,303 | 116,849 |

CECL Adoption (Day 1) Impact
$(5,072)$

Loans and Leases Charged-Off
Commercial

| Commercial and Industrial | (456) | (248) | (656) | (704) | $(1,349)$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Consumer |  |  |  |  |  |
| Residential Mortgage | (115) | (4) | (64) | (119) | (84) |
| Home Equity | (107) | (16) | (273) | (123) | (273) |
| Automobile | $(1,209)$ | $(2,109)$ | $(3,114)$ | $(3,318)$ | $(5,614)$ |
| Other ${ }^{1}$ | $(2,422)$ | $(3,914)$ | $(4,176)$ | $(6,336)$ | $(8,140)$ |
| Total Loans and Leases Charged-Off | $(4,309)$ | $(6,291)$ | $(8,283)$ | $(10,600)$ | $(15,460)$ |

Recoveries on Loans and Leases Previously Charged-Off

| Commercial |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial and Industrial |  | 144 |  | 112 |  | 1,524 |  | 256 |  | 1,813 |
| Commercial Mortgage |  | - |  | - |  | - |  | - |  | 40 |
| Consumer |  |  |  |  |  |  |  |  |  |  |
| Residential Mortgage |  | 481 |  | 955 |  | 118 |  | 1,436 |  | 381 |
| Home Equity |  | 527 |  | 533 |  | 321 |  | 1,060 |  | 1,297 |
| Automobile |  | 1,172 |  | 919 |  | 547 |  | 2,091 |  | 1,552 |
| Other ${ }^{1}$ |  | 801 |  | 856 |  | 662 |  | 1,657 |  | 1,526 |
| Total Recoveries on Loans and Leases Previously Charged-Off |  | 3,125 |  | 3,375 |  | 3,172 |  | 6,500 |  | 6,609 |
| Net Charged-Off - Loans and Leases |  | $(1,184)$ |  | $(2,916)$ |  | $(5,111)$ |  | $(4,100)$ |  | $(8,851)$ |
| Net Charged-Off - Accrued Interest Receivable |  | (124) |  | (308) |  | - |  | (432) |  |  |
| Provision for Credit Losses: |  |  |  |  |  |  |  |  |  |  |
| Loans and Leases |  | $(16,774)$ |  | $(14,993)$ |  | 40,400 |  | $(31,767)$ |  | 74,000 |
| Accrued Interest Receivable |  | (828) |  | - |  | - |  | (828) |  | - |
| Unfunded Commitments |  | 1,502 |  | 693 |  | (798) |  | 2,195 |  | (968) |
| Balance at End of Period ${ }^{2}$ | \$ | 186,371 | \$ | 203,779 | \$ | 175,958 | \$ | 186,371 | \$ | 175,958 |

## Components

| Allowance for Credit Losses - Loans and Leases | \$ | 180,385 |  | 198,343 |  | 173,439 | \$ | 180,385 |  | 173,439 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Allowance for Credit Losses - Accrued Interest Receivable |  | 1,440 |  | 2,392 |  | - |  | 1,440 |  | - |
| Reserve for Unfunded Commitments |  | 4,546 |  | 3,044 |  | 2,519 |  | 4,546 |  | 2,519 |
| Total Reserve for Credit Losses | \$ | 186,371 | \$ | 203,779 | \$ | 175,958 | \$ | 186,371 | \$ | 175,958 |
| Average Loans and Leases Outstanding | \$ | 12,096,308 | \$ | 11,952,587 | \$ | 11,727,649 | \$12,024,844 |  | \$11,394,178 |  |
| Ratio of Net Loans and Leases Charged-Off to |  |  |  |  |  |  |  |  |  |  |
| Average Loans and Leases Outstanding (annualized) | 0.04\% |  | 0.10\% |  |  | 0.18\% | 0.07\% |  | 0.16\% |  |
| Ratio of Allowance for Credit Losses to Loans and Leases Outstanding ${ }^{3}$ | 1.50\% |  | 1.63\% |  |  | 1.47\% | 1.50\% |  | 1.47\% |  |

[^7]Bank of Hawaii Corporation and Subsidiaries
Business Segments Selected Financial Information
Table 13a

| (dollars in thousands) | Consumer <br> Banking | Commercial <br> Banking | Treasury <br> and Other | Consolidated <br> Total |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Three Months Ended June 30, 2021 | $\$$ | 71,167 | $\$$ | 49,038 | $\$$ | 3,309 |
| Net Interest Income | 987 | 197 | $(123,514$ |  |  |  |
| Provision for Credit Losses | 70,180 | 48,841 | 20,593 | $(16,100)$ |  |  |

## Three Months Ended June 30, $2020{ }^{1}$

| Net Interest Income | \$ | 73,221 | \$ | 51,219 | \$ | 2,251 | \$ | 126,691 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Provision for Credit Losses |  | 6,137 |  | $(1,025)$ |  | 35,288 |  | 40,400 |
| Net Interest Income (Loss) After Provision for Credit Losses |  | 67,084 |  | 52,244 |  | $(33,037)$ |  | 86,291 |
| Noninterest Income |  | 28,943 |  | 7,076 |  | 15,249 |  | 51,268 |
| Noninterest Expense |  | $(70,590)$ |  | $(14,776)$ |  | $(3,526)$ |  | $(88,892)$ |
| Income (Loss) Before Income Taxes |  | 25,437 |  | 44,544 |  | $(21,314)$ |  | 48,667 |
| Provision for Income Taxes |  | $(6,492)$ |  | $(10,940)$ |  | 7,673 |  | $(9,759)$ |
| Net Income (Loss) | \$ | 18,945 | \$ | 33,604 | \$ | $(13,641)$ | \$ | 38,908 |
| Total Assets as of June 30, $2020{ }^{1}$ | \$ | 7,416,090 | \$ | 5,033,169 | \$ | 7,320,683 | \$ | 19,769,942 |

[^8]Bank of Hawaii Corporation and Subsidiaries
Business Segments Selected Financial Information
Table 13b

| (dollars in thousands) | Consumer <br> Banking | Commercial <br> Banking | Treasury <br> and Other | Consolidated <br> Total |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Six Months Ended June 30, 2021 | $\$$ |  |  |  |  |

Six Months Ended June 30, $2020{ }^{1}$

| Net Interest Income | $\$$ | 147,135 | $\$$ | 96,456 | $\$$ | 9,066 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |

[^9]| (dollars in thousands, except per share amounts) | Three Months Ended |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{array}{r} \hline \text { June 30, } \\ 2021 \end{array}$ |  |  | $\begin{array}{r} \hline \text { March 31, } \\ 2021 \\ \hline \end{array}$ |  | $\begin{array}{r} \hline \text { December 31, } \\ 2020 \\ \hline \end{array}$ |  |  | $\begin{array}{r} \text { September 30, } \\ 2020 \end{array}$ |  |  | $\begin{array}{r} \hline \text { June 30, } \\ 2020 \\ \hline \end{array}$ |  |  |
| Quarterly Operating Results |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest Income |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest and Fees on Loans and Leases | \$ | 100,894 |  | \$ | 99,299 |  | \$ | 98,471 |  | \$ | 103,189 |  | \$ | 107,628 |
| Income on Investment Securities |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Available-for-Sale |  | 16,467 |  |  | 15,837 |  |  | 15,449 |  |  | 14,558 |  |  | 14,576 |
| Held-to-Maturity |  | 13,576 |  |  | 13,300 |  |  | 14,113 |  |  | 15,967 |  |  | 16,723 |
| Deposits |  | - |  |  | 7 |  |  | 1 |  |  | 3 |  |  | 1 |
| Funds Sold |  | 260 |  |  | 137 |  |  | 115 |  |  | 149 |  |  | 92 |
| Other |  | 182 |  |  | 185 |  |  | 167 |  |  | 151 |  |  | 125 |
| Total Interest Income |  | 131,379 |  |  | 128,765 |  |  | 128,316 |  |  | 134,017 |  |  | 139,145 |
| Interest Expense |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Deposits |  | 4,152 |  |  | 4,329 |  |  | 4,861 |  |  | 5,891 |  |  | 7,954 |
| Securities Sold Under Agreements to Repurchase |  | 3,470 |  |  | 3,533 |  |  | 3,614 |  |  | 3,622 |  |  | 4,020 |
| Funds Purchased |  | - |  |  | 1 |  |  | 5 |  |  | - |  |  | 18 |
| Short-Term Borrowings |  | - |  |  | - |  |  | - |  |  | 1 |  |  | 22 |
| Other Debt |  | 243 |  |  | 333 |  |  | 337 |  |  | 337 |  |  | 440 |
| Total Interest Expense |  | 7,865 |  |  | 8,196 |  |  | 8,817 |  |  | 9,851 |  |  | 12,454 |
| Net Interest Income |  | 123,514 |  |  | 120,569 |  |  | 119,499 |  |  | 124,166 |  |  | 126,691 |
| Provision for Credit Losses |  | $(16,100)$ |  |  | $(14,300)$ |  |  | 15,200 |  |  | 28,600 |  |  | 40,400 |
| Net Interest Income After Provision for Credit Losses |  | 139,614 |  |  | 134,869 |  |  | 104,299 |  |  | 95,566 |  |  | 86,291 |
| Noninterest Income |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Trust and Asset Management |  | 11,682 |  |  | 11,278 |  |  | 11,239 |  |  | 10,752 |  |  | 10,550 |
| Mortgage Banking |  | 3,058 |  |  | 5,862 |  |  | 6,851 |  |  | 4,047 |  |  | 4,278 |
| Service Charges on Deposit Accounts |  | 6,065 |  |  | 6,128 |  |  | 6,335 |  |  | 6,027 |  |  | 5,097 |
| Fees, Exchange, and Other Service Charges |  | 13,807 |  |  | 13,607 |  |  | 12,143 |  |  | 12,296 |  |  | 9,417 |
| Investment Securities Gains (Losses), Net |  | 2,423 |  |  | $(1,203)$ |  |  | $(1,193)$ |  |  | $(1,121)$ |  |  | 13,216 |
| Annuity and Insurance |  | 911 |  |  | 702 |  |  | 670 |  |  | 881 |  |  | 883 |
| Bank-Owned Life Insurance |  | 2,063 |  |  | 1,917 |  |  | 2,353 |  |  | 1,806 |  |  | 1,649 |
| Other |  | 4,422 |  |  | 4,679 |  |  | 6,860 |  |  | 7,046 |  |  | 6,178 |
| Total Noninterest Income |  | 44,431 |  |  | 42,970 |  |  | 45,258 |  |  | 41,734 |  |  | 51,268 |
| Noninterest Expense |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Salaries and Benefits |  | 56,161 |  |  | 56,251 |  |  | 50,200 |  |  | 51,951 |  |  | 50,715 |
| Net Occupancy |  | 5,047 |  |  | 9,090 |  |  | 14,536 |  |  | 7,281 |  |  | 8,761 |
| Net Equipment |  | 8,796 |  |  | 8,878 |  |  | 9,574 |  |  | 9,223 |  |  | 8,195 |
| Data Processing |  | 4,557 |  |  | 6,322 |  |  | 4,604 |  |  | 4,691 |  |  | 4,416 |
| Professional Fees |  | 3,114 |  |  | 3,406 |  |  | 3,174 |  |  | 2,743 |  |  | 3,061 |
| FDIC Insurance |  | 1,669 |  |  | 1,654 |  |  | 1,484 |  |  | 1,282 |  |  | 1,558 |
| Other |  | 17,183 |  |  | 13,264 |  |  | 15,082 |  |  | 12,778 |  |  | 12,186 |
| Total Noninterest Expense |  | 96,527 |  |  | 98,865 |  |  | 98,654 |  |  | 89,949 |  |  | 88,892 |
| Income Before Provision for Income Taxes |  | 87,518 |  |  | 78,974 |  |  | 50,903 |  |  | 47,351 |  |  | 48,667 |
| Provision for Income Taxes |  | 19,985 |  |  | 19,025 |  |  | 8,589 |  |  | 9,511 |  |  | 9,759 |
| Net Income | \$ | 67,533 |  | \$ | 59,949 |  | \$ | 42,314 |  | \$ | 37,840 |  | \$ | 38,908 |
| Basic Earnings Per Common Share | \$ | 1.69 |  | \$ | 1.51 |  | \$ | 1.06 |  | \$ | 0.95 |  | \$ | 0.98 |
| Diluted Earnings Per Common Share | \$ | 1.68 |  | \$ | 1.50 |  | \$ | 1.06 |  | \$ | 0.95 |  | \$ | 0.98 |
| Balance Sheet Totals |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Loans and Leases | \$ | 12,041,378 |  | \$ 1 | 12,140,703 |  | \$ | 11,940,020 |  | \$ | 11,793,608 |  | \$ | 11,805,370 |
| Total Assets |  | 22,672,183 |  |  | 21,947,271 |  |  | 20,603,651 |  |  | 20,109,489 |  |  | 19,769,942 |
| Total Deposits |  | 20,169,709 |  |  | 19,556,651 |  |  | 18,211,621 |  |  | 17,738,883 |  |  | 17,423,155 |
| Total Shareholders' Equity |  | 1,583,531 |  |  | 1,360,221 |  |  | 1,374,507 |  |  | 1,361,739 |  |  | 1,352,082 |
| Performance Ratios |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Return on Average Assets |  | 1.23 | \% |  | 1.15 | \% |  | 0.83 | \% |  | 0.76 | \% |  | 0.82 |
| Return on Average Shareholders' Equity |  | 19.17 |  |  | 17.65 |  |  | 12.26 |  |  | 11.01 |  |  | 11.58 |
| Return on Average Common Equity |  | 19.60 |  |  | 17.65 |  |  | 12.26 |  |  | 11.01 |  |  | 11.58 |
| Efficiency Ratio ${ }^{1}$ |  | 57.47 |  |  | 60.45 |  |  | 59.88 |  |  | 54.22 |  |  | 49.95 |
| Net Interest Margin ${ }^{2}$ |  | 2.37 |  |  | 2.43 |  |  | 2.48 |  |  | 2.67 |  |  | 2.83 |


| (\$ in millions; jobs in thousands) | Five Months Ended |  |  |  | Year Ended |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | May 31, 2021 |  |  |  | December 31, 2020 |  |  | December 31, 2019 |  |  |  |  |
| Hawaii Economic Trends |  |  |  |  |  |  |  |  |  |  |  |  |
| State General Fund Revenues ${ }^{1}$ | \$ | 3,290.3 | 22.4 | \% | \$ | 6,415.1 | (12.3) | \% | \$ | 7,316.5 | 5.5 | \% |
| General Excise and Use Tax Revenue ${ }^{1}$ | \$ | 1,395.8 | (2.3) | \% | \$ | 3,038.8 | (15.6) | \% | \$ | 3,602.2 | 5.1 | \% |
| Jobs ${ }^{2}$ |  | 596.5 |  |  |  | 588.2 |  |  |  | 659.7 |  |  |



| Oahu | 6.7 | 9.3 | 2.0 |
| :--- | ---: | ---: | ---: |
| Island of Hawaii | 7.5 | 10.1 | 2.5 |
| Maui | 10.2 | 14.3 | 2.0 |
| Kauai | 10.8 | 13.9 | 2.1 |


| (percentage change, except months of inventory) | June 30, |  | December 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2021 | 2020 |  |  | 2019 |  | 2018 |  |
| Housing Trends (Single Family Oahu) ${ }^{4}$ |  |  |  |  |  |  |  |  |
| Median Home Price | 21.0 | \% | 5.2 | \% | (0.1) |  | 4.6 | \% |
| Home Sales Volume (units) | 32.9 | \% | 2.3 | \% |  | \% | (7.7) | \% |
| Months of Inventory | 1.2 |  | 1.4 |  | 2.5 |  | 2.8 |  |
| (in thousands) | Monthly Visitor Arrivals, Not Seasonally Adjusted |  |  |  | Percentage Change from Previous Year |  |  |  |

Tourism ${ }^{5}$

| May 31, 2021 | 629.7 | 6,807.4 |
| :---: | :---: | :---: |
| April 30, 2021 | 484.1 | 10,506.3 |
| March 31, 2021 | 439.8 | 1.1 |
| February 28, 2021 | 235.3 | (71.6) |
| January 31, 2021 | 172.0 | (80.1) |
| December 31, 2020 | 235.8 | (75.2) |
| November 30, 2020 | 183.8 | (77.3) |
| October 31, 2020 | 76.6 | (90.4) |
| September 30, 2020 | 18.9 | (97.4) |
| August 31, 2020 | 22.3 | (97.6) |
| July 31, 2020 | 22.6 | (97.7) |
| June 30, 2020 | 17.1 | (98.2) |
| May 31, 2020 | 9.1 | (98.9) |
| April 30, 2020 | 4.6 | (99.5) |
| March 31, 2020 | 434.9 | (53.7) |
| February 29, 2020 | 828.1 | 5.8 |
| January 31, 2020 | 862.6 | 5.1 |
| December 31, 2019 | 952.4 | 5.8 |
| November 30, 2019 | 809.1 | 3.9 |
| October 31, 2019 | 796.2 | 4.3 |
| September 30, 2019 | 738.2 | 3.1 |
| August 31, 2019 | 926.4 | 9.6 |
| July 31, 2019 | 995.2 | 5.9 |
| June 30, 2019 | 951.6 | 6.1 |
| May 31, 2019 | 841.4 | 4.6 |
| April 30, 2019 | 856.3 | 6.6 |
| March 31, 2019 | 939.1 | 3.9 |
| February 28, 2019 | 782.7 | 0.5 |
| January 31, 2019 | 820.6 | 3.0 |

[^10]
# hh Bank of Hawaif 

Corporation

## Bank of Hawaii Corporation second quarter 2021 financial report

July 26, 2021

## disclosure

## Ah Bank of Hawaii

## forward-looking statements

this presentation, and other statements made by the Company in connection with it, may contain forward-looking statements concerning, among other things, forecasts of our financial results and condition, expectations for our operations and business prospects, and our assumptions used in those forecasts and expectations. we have not committed to update forward-looking statements to reflect later events or circumstances.
improving Hawaii economic conditions
stable revenue \& growing balance sheet
disciplined expense management
fortress capital \& liquidity
improving loan deferral population
well positioned
experience \& forecast

Hawaii unemployment rate


## Hawaii real estate market

Oahu market indicators - 2021 vs 2020

## single family homes

|  | 2021 YTD | 2020 YTD | \% |  | Jun 2021 | Jun 2020 | \% |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| closed sales | 2,143 | 1,613 | $32.9 \%$ |  | 451 | 302 | $49.3 \%$ |
| median sales price (000s) | $\$ 949$ | $\$ 785$ | $21.0 \%$ |  | $\$ 979$ | $\$ 770$ | $27.1 \%$ |
| median days on market | 9 | 21 | $-57.1 \%$ |  | 8 | 20 | $-60.0 \%$ |
| months of inventory | - | - | - | 1.2 | 2.5 | $-52.0 \%$ |  |

## condominiums

|  | $\underline{2021 ~ Y T D ~}$ | $\underline{2020}$ YTD | \% |  | Jun 2021 | Jun 2020 | \% |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| closed sales | 3,437 | 2,014 | $70.7 \%$ |  | 730 | 312 | $134.0 \%$ |
| median sales price (000s) | $\$ 455$ | $\$ 428$ | $6.4 \%$ |  | $\$ 460$ | $\$ 422$ | $9.1 \%$ |
| median days on market | 13 | 31 | $-58.1 \%$ |  | 11 | 40 | $-72.5 \%$ |
| months of inventory | - | - | - | 2.1 | 4.1 | $-48.8 \%$ |  |

## daily arrivals

total passenger count*


[^11]Corporation

7 day rolling average of daily new cases per 100,000


## COVID-19 vaccinations

## Ah Bank of Hawaii

Corporation
percent of population that has complete vaccination


## 2Q financial update

core customers continue to drive growth in balances

ample liquidity to fund additional growth: investments increased by $\$ 1$ billion in
highly liquid, low-risk portfolio and holding $\$ 910$ million cash
\$ in millions, except per share amounts

|  | 2Q 2021 |  | 1Q 2021 |  | 2Q 2020 |  | -1Q 2021 |  | $\triangle$ 2Q 2020 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| net interest income | \$ | 123.5 | \$ | 120.6 | \$ | 126.7 | \$ | 2.9 | \$ | (3.2) |
| noninterest income |  | 44.4 |  | 43.0 |  | 51.3 |  | 1.5 |  | (6.8) |
| total revenue |  | 167.9 |  | 163.5 |  | 178.0 |  | 4.4 |  | (10.0) |
| noninterest expense |  | 96.5 |  | 98.9 |  | 88.9 |  | (2.3) |  | 7.6 |
| operating income |  | 71.4 |  | 64.7 |  | 89.1 |  | 6.7 |  | (17.6) |
| credit provision |  | (16.1) |  | (14.3) |  | 40.4 |  | (1.8) |  | (56.5) |
| income taxes |  | 20.0 |  | 19.0 |  | 9.8 |  | 1.0 |  | 10.2 |
| net income | \$ | 67.5 | \$ | 59.9 | \$ | 38.9 | \$ | 7.6 | \$ | 28.6 |


| diluted EPS | $\$$ | 1.68 | $\$$ | 1.50 | $\$$ | 0.98 | $\$$ | 0.18 | $\$$ | 0.70 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

end of period balances investment portfolio
loans and leases
total deposits
shareholders' equity

| $\$ 8,471$ | $\$ 7,489$ | $\$ 6,003$ | $13.1 \%$ | $41.1 \%$ |
| ---: | ---: | ---: | :---: | :---: |
| 12,041 | 12,141 | 11,805 | $(0.8)$ | 2.0 |
| 20,170 | 19,557 | 17,423 | 3.1 | 15.8 |
| 1,584 | 1,360 | 1,352 | 16.4 | 17.1 |

## disciplined expenses

core noninterest expense remains flat; other increases driven by restoration of incentives and higher volume


|  | 2Q 2021 | 1Q 2021 | 2Q 2020 | $\triangle$ 1Q 2021 | -2Q 2020 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| return on assets | 1.23 \% | 1.15 \% | 0.82 \% | 0.08 \% | 0.41 \% |
| return on common equity | 19.60 | 17.65 | 11.58 | 1.95 | 8.02 |
| net interest margin | 2.37 | 2.43 | 2.83 | (0.06) | (0.46) |
| efficiency ratio | 57.47 | 60.45 | 49.95 | (2.98) | 7.52 |
| CET1 capital ratio | 12.36 \% | 12.35 \% | 12.06 \% | 0.01 \% | 0.30 \% |
| tier 1 capital ratio | 13.87 | 12.35 | 12.06 | 1.52 | 1.81 |
| tier 1 leverage ratio | 7.31 | 6.61 | 6.71 | 0.70 | 0.60 |

## stronger fortress capital positioned for further growth

strong capital boosted by preferred stock issuance in June and strong earnings position us well for future balance sheet growth


- total deposit growth of $\$ 4.4$ billion, or $19 \%$ annualized, since end of 2019
- issued $\$ 180$ million $4.375 \%$ fixed rate series A preferred stock in June 2021
- 5th lowest \$25-Par U.S. Bank preferred dividend ever at time of issuance
- 8th lowest \$25-Par preferred dividend ever, across all industries at time of issuance


## return to buybacks and increased dividend

healthy earnings to support dividends and repurchases

share buybacks

- plan to restart share repurchase program in July 2021
- \$113 million share buyback authority remaining
dividends
- raising common equity dividend from $\$ 0.67$ per share to $\$ 0.70$ per share

Corporation

## 2Q credit update

## customer relief update

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Corporation
outstanding deferrals

88.2\% decline in deferrals since June 30, 2020

## returned to payment


credit quality
\$ in millions
Corporation




* $56 \%$ of total criticized in CRE with $59 \%$ wtd avg LTV


## reserve trend

allowance for credit losses


Q \& A

# hh Bank of Hawaif 

Corporation

## Bank of Hawaii Corporation second quarter 2021 financial report

July 26, 2021

## appendix

## Hawaii unemployment rate


economic forecast
real GDP
$\square 3 / 5 / 21$ base forecast $\quad \square / 14 / 21$ base forecast



## personal income

$■ 3 / 5 / 21$ base forecast $\quad$ 5/14/21 base forecast


growing low cost deposits
\$ in millions
continuing to build very low cost funding to mitigate impact of higher rates


## funding opportunities

Ioan to deposit ratio compared with peers
strong liquidity to fund continued growth


## Ioan portfolio

excluding PPP

## $79 \%$ of portfolio secured with quality real estate with combined weighted average Ioan to value of $56 \%$

40\% commercial $70 \%$ real estate secured wtd avg LTV 56\% $62 \%$ w/ BOH $\geq 10$ yrs avg balance $\$ 0.6 \mathrm{MM}$


60\% consumer
$84 \%$ real estate secured wtd avg LTV 56\% $57 \% \mathrm{w} / \mathrm{BOH} \geq 10 \mathrm{yrs}$

## consumer relief

Corporation
$\$ 13$ million (0.1\%)

## 99\% secured with 68\% weighted average LTV as of 6/30/21

- $73 \%$ wtd avg CLTV
- 698 wtd avg FICO
- 29\% < 700 FICO / >70\% CLTV



## commercial relief

$93 \%$ secured with $46 \%$ weighted average LTV as of 6/30/21 97\% continue to pay interest

- \$0.7MM secured with 61\% wtd avg LTV
- \$0.7MM avg loan

- $46 \%$ wtd avg LTV
- $79 \% \leq 65 \%$ LTV
- \$5.7MM avg loan


## high risk industries

$\$ 1,577$ million (13\%) / \$1,379 million (11\%) excluding PPP



restaurant/entertainment balance growth (2Q v 1Q)


## retail

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\$706 million (6\%) - excluding PPP
Corporation

## real estate secured


secured LTV distribution


- $94 \%$ real estate secured
- $55 \%$ wtd avg LTV
- average exposure \$3.7MM
- largest exposure \$39MM
- 64\% of portfolio has an LTV $\leq 65 \%$
- $98.8 \%$ is secured or has essential anchor
- 0.0\% unsecured and deferred
- $100 \%$ secured or paying interest

| \% |  | deferred |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | yes | no | total |
|  | yes | 3.9\% | 90.1\% | 94.0\% |
| J | no | 0.0\% | 6.0\% | 6.0\% |
|  | total | 3.9\% | 96.1\% | 100.0\% |

## real estate secured


secured LTV distribution


- $81 \%$ real estate secured
- $52 \%$ wtd avg LTV
- average exposure $\$ 9.5 \mathrm{MM}$
- largest exposure \$40MM
- $81 \%$ of portfolio has an LTV $\leq 65 \%$
- $92 \%$ of unsecured outstandings to global hotel and timeshare brands
- 0.1\% unsecured and deferred
- $100 \%$ secured or paying interest

|  | \% | deferred |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | yes | no | total |
|  | yes | 17.3\% | 63.2\% | 80.5\% |
| 己 | no | 0.1\% | 19.4\% | 19.5\% |
|  | total | 17.4\% | 82.6\% | 100.0\% |

## restaurant / entertainment

$\$ 152$ million (1\%) - excluding PPP

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## real estate secured


secured LTV distribution


- $41 \%$ real estate secured
- 66\% wtd avg LTV
- average exposure \$1.8MM
- largest exposure \$28.1MM
- $38 \%$ of portfolio has an LTV $\leq 65 \%$
- \$4.7MM unsecured and deferred
- average exposure $\$ 0.5 \mathrm{MM}$
- $100 \%$ secured or paying interest

| \% | deferred |  |  |
| :---: | :---: | :---: | :---: |
|  | yes | no | total |
| yes | 2.4\% | 38.9\% | 41.4\% |
| O్O no | 3.1\% | 55.5\% | 58.6\% |
| total | 5.5\% | 94.5\% | 100.0\% |


[^0]:    ${ }^{1}$ Non-performing loans and leases are included in the respective average loan and lease balances. Income, if any, on such loans and leases is recognized on a cash basis.
    ${ }^{2}$ Comprised of other consumer revolving credit, installment, and consumer lease financing.
    ${ }^{3}$ Interest income includes taxable-equivalent basis adjustments, based upon a federal statutory tax rate of $21 \%$, of $\$ 269,000, \$ 252,000$, and $\$ 358,000$
    for the three months ended June 30, 2021, March 31, 2021, and June 30, 2020, respectively.

[^1]:    ${ }^{1}$ Non-performing loans and leases are included in the respective average loan and lease balances. Income, if any, on such loans and leases is recognized on a cash basis.
    ${ }^{2}$ Comprised of other consumer revolving credit, installment, and consumer lease financing
    ${ }^{3}$ Interest income includes taxable-equivalent basis adjustments, based upon a federal statutory tax rate of $21 \%$, of $\$ 521,000$ and $\$ 715,000$
    for the six months ended June 30, 2021 and June 30, 2020, respectively.

[^2]:    ${ }^{1}$ The change in interest income and expense not solely due to changes in volume or rate has been allocated on a pro-rata basis to the volume and rate columns.
    ${ }^{2}$ Comprised of other consumer revolving credit, installment, and consumer lease financing.

[^3]:    ${ }^{1}$ The change in interest income and expense not solely due to changes in volume or rate has been allocated on a pro-rata basis to the volume and rate columns.
    ${ }^{2}$ Comprised of other consumer revolving credit, installment, and consumer lease financing.

[^4]:    ${ }^{1}$ The change in interest income and expense not solely due to changes in volume or rate has been allocated on a pro-rata basis to the volume and rate columns.
    ${ }^{2}$ Comprised of other consumer revolving credit, installment, and consumer lease financing.

[^5]:    ${ }^{1}$ The PPP amounts presented, which are reported net of deferred costs and fees, were previously included as a component of the Commercial and Industrial loan class.
    ${ }^{2}$ Comprised of other revolving credit, installment, and lease financing.

[^6]:    ${ }^{1}$ Comprised of other revolving credit, installment, and lease financing.

[^7]:    ${ }^{1}$ Comprised of other revolving credit, installment, and lease financing
    ${ }^{2}$ Included in this analysis is activity related to the Company's reserve for unfunded commitments, which is separately recorded in other liabilities in the Consolidated Statements of Condition.
    ${ }^{3}$ The numerator comprises the Allowance for Credit Losses - Loans and Leases.

[^8]:    ${ }^{1}$ Certain prior period information has been reclassified to conform to current presentation

[^9]:    ${ }^{1}$ Certain prior period information has been reclassified to conform to current presentation.

[^10]:    ${ }^{1}$ Source: Hawaii Department of Business, Economic Development \& Tourism
    ${ }^{2}$ Source: U. S. Bureau of Labor Statistics
    ${ }^{3}$ Source: UHERO
    ${ }^{4}$ Source: Honolulu Board of REALTORS
    ${ }^{5}$ Source: Hawaii Tourism Authority

[^11]:    *source: Department of Business, Economic Development, and Tourism, excluding from Canada

