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                    U N I T E D S T A T E S
                    SECURITIES AND EXCHANGE COMMISSION
                    Washington, D.C. 20549
                            FORM 10-Q
    (Mark One)
[ X ] Quarterly Report Pursuant to Section 13 or 15 (d) of the
        Securities Exchange Act of }1934\mathrm{ for the quarterly period
        ended June 30, 1998
                or
[ ] Transition Report Pursuant to Section 13 or 15(d) of
        the Securities Exchange Act of }1934\mathrm{ for the transition
        period from
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$\qquad$

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Commission File Number 1-6887
PACIFIC CENTURY FINANCIAL CORPORATION
(Exact name of registrant as specified in its charter) Delaware 99-0148992
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(IRS Employer Identification No.)

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(808) 643-3888
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(Registrant's telephone number, including area code)
Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months, and (2) has been subject to such filing requirements for the past 90 days.
Yes X No
Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.
Common Stock, \$.01 Par Value; outstanding at July 31, 1998 -
80,470,568 shares
PACIFIC CENTURY FINANCIAL CORPORATION and subsidiaries
June 30, 1998

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PART I. - Financial Information

Item 1. Financial Statements
\begin{tabular}{|c|c|c|c|}
\hline & June 30 & December 31 & June 30 \\
\hline (in thousands of dollars) & 1998 & 1997 & 1997 \\
\hline
\end{tabular}

\begin{tabular}{|c|c|c|c|c|}
\hline Interest on Funds Sold & 872 & 736 & 1,962 & 1,624 \\
\hline Total Interest Income & 281,036 & 255,539 & 554,102 & 505,708 \\
\hline \multicolumn{5}{|l|}{Interest Expense} \\
\hline Interest on Deposits & 80,851 & 80,459 & 160,729 & 157,264 \\
\hline Interest on Security Repurchase Agreements & 32,345 & 28,399 & 62,943 & 55,032 \\
\hline Interest on Funds Purchased & 6,810 & 5,493 & 13,720 & 11,793 \\
\hline Interest on Short-Term Borrowings & 3,469 & 5,061 & 6,278 & 9,056 \\
\hline Interest on Long-Term Debt & 10,799 & 11,128 & 21,952 & 22,529 \\
\hline Total Interest Expense & 134,274 & 130,540 & 265,622 & 255,674 \\
\hline Net Interest Income & 146,762 & 124,999 & 288,480 & 250,034 \\
\hline Provision for Loan Losses & 41,982 & 7,286 & 60,285 & 12,374 \\
\hline & 104,780 & 117,713 & 228,195 & 237,660 \\
\hline Net Interest Income After Provision for Loan Loss
Non-Interest Income & & & & \\
\hline Trust Income & 13,871 & 12,742 & 27,831 & 26,109 \\
\hline Service Charges on Deposit Accounts & 8,680 & 6,518 & 16,894 & 13,198 \\
\hline Fees, Exchange, and Other Service Charges & 18,867 & 17,538 & 37,777 & 32,193 \\
\hline Other Operating Income & 10,798 & 7,913 & 19,197 & 14,449 \\
\hline Investment Securities Gains / (Losses) & (45) & 1,549 & 3,336 & 2,012 \\
\hline Total Non-Interest Income & 52,171 & 46,260 & 105,035 & 87,961 \\
\hline \multicolumn{5}{|l|}{Non-Interest Expense} \\
\hline Salaries & 49,445 & 40,047 & 95,710 & 81,525 \\
\hline Pensions and Other Employee Benefits & 12,725 & 12,426 & 27,632 & 27,510 \\
\hline Net Occupancy Expense & 10,799 & 11,218 & 21,907 & 21,555 \\
\hline Net Equipment Expense & 12,112 & 9,661 & 22,867 & 18,693 \\
\hline Other Operating Expense & 49,169 & 35,212 & 87,585 & 65,022 \\
\hline Restructuring Charge & 19,400 & -- & 19,400 & -- \\
\hline Minority Interest & 349 & 392 & 601 & 712 \\
\hline Total Non-Interest Expense & 153,999 & 108,956 & 275,702 & 215,017 \\
\hline Income Before Income Taxes & 2,952 & 55,017 & 57,528 & 110,604 \\
\hline Provision (Credit) for Income Taxes & (144) & 19,411 & 20,412 & 39,517 \\
\hline Net Income & \$3,096 & \$35,606 & \$37,116 & \$71,087 \\
\hline Basic Earnings Per Share & \$0.04 & \$0.45 & \$0.47 & \$0.90 \\
\hline Diluted Earnings Per Share & \$0.04 & \$0.44 & \$0.46 & \$0.88 \\
\hline Dividends Declared Per Share & \$0.1625 & \$0.15 & \$0.325 & \$0.30 \\
\hline Basic Weighted Average Shares & 80,258,217 & 78,799,958 & 80,070,764 & 79,117,490 \\
\hline Diluted Weighted Average Shares & 81,416,341 & 79,771,362 & 81,170,893 & 80,115,918 \\
\hline
\end{tabular}

Pacific Century Financial Corporation and subsidiaries
Consolidated Statements of Shareholders' Equity (Unaudited)
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline (in thousands of dollars except per share amounts) & Total & Common
Stock & Capital Surplus & Accumulated
Other
Comprehensive
Income & Retained Earnings & Comprehensive Income \\
\hline Balance at December 31, 1997 & \$1,117,207 & \$159,369 & \$168,920 & (\$24,766) & \$813,684 & \\
\hline Comprehensive Income & & & & & & \\
\hline Net Income & 37,116 & - & - & - & 37,116 & \$37,116 \\
\hline Other Comprehensive Income, Net of Tax Investment Securities, Net of & & & & & & \\
\hline Reclassification Adjustment & 502 & - & - & 502 & - & 502 \\
\hline Foreign Currency Translation Adjustment & \((1,694)\) & - & - & \((1,694)\) & - & \((1,694)\) \\
\hline Total Comprehensive Income & & & & & & \$35,924 \\
\hline Common Stock Issued & & & & & & \\
\hline 125,889 Profit Sharing Plan & 2,851 & 224 & 2,627 & - & - & \\
\hline 431,140 Stock Option Plan & 7,188 & 529 & 6,659 & - & - & \\
\hline 138,738 Dividend Reinvestment Plan & 3,233 & 199 & 3,034 & - & - & \\
\hline 4,721 Directors' Restricted Shares and & & & & & & \\
\hline Deferred Compensation Plan & 115 & 2 & 113 & - & - & \\
\hline Change in par value of common stock from \(\$ 2.00\) per share to \(\$ .01\) per share & - & \((159,519)\) & 159,519 & - & - & \\
\hline Cash Dividends Paid & \((26,044)\) & (159) & - & - & \((26,044)\) & \\
\hline Balance at June 30, 1998 & \$1,140,474 & \$804 & \$340,872 & \((\$ 25,958)\) & \$824,756 & \\
\hline Balance at December 31, 1996 & \$1,066,122 & \$79,918 & \$186,391 & \((\$ 3,722)\) & \$803,535 & \\
\hline Comprehensive Income & & & & & & \\
\hline Net Income & 71,087 & - & - & - & 71,087 & \$71,087 \\
\hline Other Comprehensive Income, Net of Tax Investment Securities, Net of & & & & & & \\
\hline Reclassification Adjustment & \((1,434)\) & - & - & \((1,434)\) & - & \((1,434)\) \\
\hline Foreign Currency Translation Adjustment & \((2,680)\) & - & - & \((2,680)\) & - & \((2,680)\) \\
\hline Total Comprehensive Income & & & & & & \$66,973 \\
\hline
\end{tabular}
\begin{tabular}{rrrr} 
& & \\
57,643 & Profit Sharing Plan & 2,552 & 115 \\
131,711 & Stock Option Plan & 3,451 & 263 \\
72,163 & 3,283 & 145 & 3,188 \\
\hline
\end{tabular}

/TABLE

Note 1. Basis of Presentation
The accompanying unaudited consolidated financial statements of Pacific Century Financial Corporation (Pacific Century) have been prepared in accordance with generally accepted accounting principles for interim financial information and with the instructions to Form 10-Q and Rule 10-01 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements. In the opinion of management, the consolidated financial statements reflect all adjustments of a normal and recurring nature, including adjustments related to completed acquisitions which are necessary for a fair presentation of the results for the interim periods, and should be read in conjunction with the audited consolidated financial statements and related notes included in Pacific Century's 1997 Annual Report to Shareholders. Operating results for the six months ended June 30, 1998 are not necessarily indicative of the results that may be expected for the year ending December 31, 1998.

International operations include certain activities located domestically in Hawaii, as well as branches and subsidiaries
domiciled outside the United States. The operations of Bank of Hawaii and Bancorp Pacific, Inc. located in the West and South Pacific that are denominated in U.S. dollars are classified as domestic. Pacific Century's international operations are primarily located in Japan, South Korea, Singapore, Hong Kong, Taiwan, French Polynesia and New Caledonia.

Certain amounts in prior period financial statements have been reclassified to conform with the 1998 presentation.

Note 2. Recent Accounting Pronouncements
Effective January 1, 1998, Pacific Century adopted Statement of Financial Accounting Standards (SFAS) No. 130, "Reporting Comprehensive Income." With the adoption of SFAS No. 130, the format of the Consolidated Statements of Shareholders' Equity has changed to provide the required disclosures, and prior interim periods have been reclassified to conform with the statement. The adoption of SFAS No. 130 had no material effect on Pacific Century's financial position or results of operations.

In February 1998, the Financial Accounting Standards Board (FASB) issued SFAS No. 132 "Employers' Disclosures about Pensions and Other Postretirement Benefits." This statement standardizes, to the extent practicable, disclosure requirements and requires additional information on changes in benefit obligations, fair value of plan assets and certain other disclosures. It also eliminates certain disclosures that were previously required. SFAS No. 132 is effective for fiscal years beginning after December 15, 1997. The implementation of SFAS No. 132 will have no impact on Pacific Century's financial position or results of operations.

In June 1998, the FASB issued SFAS No. 133 "Accounting for Derivative Instruments and Hedging Activities." This statement standardizes the accounting for derivative instruments by requiring the recognition of those instruments as assets or liabilities in the statement of financial condition, measured at fair value. Gains or losses resulting from changes in the fair values of derivatives would be accounted for depending on the use of the derivatives and whether they qualify for hedge accounting. In order to qualify for hedge accounting, the hedging relationship must be highly effective in achieving offsetting changes in fair value or cash flows. SFAS No. 133 requires matching the timing of gain or loss recognition on derivative instruments with the recognition of the changes in the fair value of the hedged asset or liability that is attributed to the hedged risk or the effect on earnings of the hedged forecasted transaction. SFAS No. 133 will become effective for fiscal years beginning after June 15, 1999. It is expected that the adoption of SFAS No. 133 will not have a material impact on Pacific Century's financial position or results of operations.

Note \(3 . \quad\) Acquisitions
In May 1998, Pacific Century concluded an agreement to acquire the interest of Group Paribas in Banque Paribas Pacifique in New Caledonia and Banque Paribas Polynesie in French Polynesia. As of June 30, 1998, Banque Paribas Pacifique and Banque Paribas Polynesie had total assets of approximately \(\$ 224\) million and \(\$ 80\) million, respectively. The acquisitions were accounted for under the purchase method and the combined recorded goodwill of approximately \(\$ 17.1\) million is being amortized over 15 years on a straight line basis.

Note 4. Earnings Per Share
On December 12, 1997, a two-for-one stock split in the form
of a \(100 \%\) stock dividend was distributed to shareholders. Prior period EPS data in the consolidated financial statements have been retroactively adjusted to reflect the stock split.

On December 31, 1997, Pacific Century adopted SFAS No. 128
"Earnings Per Share." All reported prior period earnings per share (EPS) information have been restated in accordance with SFAS No. 128.

For the three and six months ended June 30, 1998 and 1997, there were no adjustments to net income (the numerator) for purposes of computing basic and diluted EPS. The weighted average shares (the denominator) for computing basic and diluted EPS for the three and six months ended June 30, 1998 and 1997 are presented in the Consolidated Statements of Income. Included in the weighted average shares for computing diluted EPS is the dilutive effect of stock options of \(1,158,124\) and 971,404 shares for the quarter ended June 30,1998 and 1997, respectively, and 1,100,129 and 998,428 shares for the six months ended June 30, 1998 and 1997, respectively.

Note 5. Income Taxes
The provision for income taxes is computed by applying statutory federal and state income tax rates to income before income taxes as reported in the consolidated financial statements after adjusting for non-taxable items, principally from certain state tax adjustments, tax exempt interest income, bank owned life insurance income, and low income housing and investment tax credits.

Note 6. Restructuring Charge
In the second quarter of 1998, Pacific Century recognized a pre-tax restructuring charge of \(\$ 19.4\) million in connection with its previously announced strategic actions to accelerate expense reduction and improve efficiency. These actions, which will be taken over the next two years, include the merger in Hawaii of First Federal Savings and Loan Association of America with Bank of Hawaii, the merger of the two U.S. Mainland banks into a single nationally chartered entity, and the outsourcing of various functions. The merger of the two Hawaii-based companies includes the closing of approximately \(25 \%\) of the combined branches in the State of Hawaii. The restructuring charge includes expected direct and incremental costs associated with these actions and consists primarily of employee severance payments, lease termination costs, losses on disposal of premises and other fixed assets, and certain data processing related costs including the write-off of redundant systems.

Note 7. Shareholders' Equity
At Pacific Century's Annual Meeting in April 1998, shareholders approved a proposal to change the state of incorporation of Pacific Century from Hawaii to Delaware. The reincorporation in Delaware was effective on April 24, 1998. The Delaware Certificate of Incorporation authorizes 500,000,000 shares of Common Stock and reduces the par value to \(\$ .01\) per share from \(\$ 2.00\) per share under the Hawaii Restated Articles of Incorporation.

Performance Highlights

Pacific Century Financial Corporation (Pacific Century) reported earnings for the three months ended June 30,1998 of \(\$ 3.1\) million, compared to \(\$ 35.6\) million in the same quarter in 1997. Basic earnings per share were \(\$ 0.04\) in 1998's second quarter, compared to \(\$ 0.45\) in the same year ago quarter. Diluted earnings per share in the June 1998 quarter were \(\$ 0.04\), down from \(\$ 0.44\) in the second quarter of 1997.

For the six months ended June 30, 1998, earnings were \$37.1 million, a decrease of \(47.8 \%\) from \(\$ 71.1\) million in the same period last year. Basic earnings per share were \(\$ 0.47\) in the first half of 1998 , down from \(\$ 0.90\) for the same year ago period. Diluted earnings per share were \(\$ 0.46\) in the first six months of 1998, compared to \(\$ 0.88\) in the comparable period last year.

The decline in 1998 earnings is attributed to a pre-tax restructuring charge of \(\$ 19.4\) million and an increase in the second quarter provision for loan losses to \(\$ 42.0\) million. The restructuring charge relates to Pacific Century's earlier announcement to merge First Federal Savings and Loan Association of America (First Federal) into Bank of Hawaii and to close approximately 25\% of the combined branches in the State of Hawaii. In addition, Pacific Century will merge its two mainland subsidiaries banks into one nationally chartered entity. Expenses related to completing these actions are included in the restructuring charge. For further information, see the section on Restructuring Plan in this report.

The higher provision for loan losses reflects gross chargeoffs of \(\$ 29.7\) million for the second quarter of 1998 , an increase of \(\$ 9.3\) million over the March 1998 quarter. Foreign loan charge-offs in the current quarter totaled \(\$ 16.0\) million, up \(\$ 5.8\) million over the prior quarter and largely reflects charge-offs related to loans in Thailand and Indonesia. In addition, commercial loan charge-offs rose in the second quarter due to a \(\$ 5.5\) million charge-off of one Hawaii-based loan. For further information, see the Summary of Loan Loss Experience section in this report.

Performance ratios for the six months ended June 30,1998 were down from those reported in the like 1997 period. On an annualized basis, return on average assets (ROAA) was \(0.50 \%\) and return on average equity (ROAE) was 6.53\% in the first half of 1998. Comparatively, ROAA and ROAE for the first six months of 1997 were \(1.04 \%\) and \(13.37 \%\), respectively, and for the full year 1997 were \(0.98 \%\) and \(12.57 \%\), respectively.

Operating results under a tangible performance basis excludes from reported earnings the after tax impact of amortization of all intangibles, including goodwill. On a tangible performance basis, Pacific Century's earnings were \$43.9 million for the six months ended June 30, 1998, compared to \$75.6 million for the same period last year. On a per share basis, tangible diluted earnings per share were \(\$ 0.54\) and \(\$ 0.94\) for the first half of 1998 and 1997, respectively.

Non-performing assets, excluding accruing loans past due 90 days or more, ended the current quarter at \(\$ 139.3\) million, or \(1.47 \%\) of total loans, up from \(\$ 97.1\) million, or \(1.02 \%\) of total loans, at December 31, 1997. This increase is primarily due to a rise in the foreign and commercial categories. The foreign increase includes non-performing assets acquired in the May 1998 acquisitions of Banque Paribas Pacifique and Banque Paribas

Polynesie. The increase in the commercial category is attributed to the addition of a large Hawaii loan and is related to the charge-off referred to earlier.

Asia continues to remain the focus of Pacific Century's attention. At the end of the second quarter, financial volatility remains in those Asian countries that have been impacted by an economic and liquidity crisis that began in mid1997. Pacific Century is carefully following developments in the region, monitoring its credit exposure in those countries that are experiencing financial difficulties, and taking action on credit reserves as appropriate under the circumstances. Additional information regarding Asian events are included in the International Operations section of this report.

Pacific Century's operating performance has been impacted by Hawaii's weak economy. The current forecast among economists is for Hawaii's gross state product to exhibit little growth in 1998, continuing a trend that stretches back to 1991. In addition, recent financial turbulence in Asian markets is expected to challenge the Hawaiian economy to improve in the near term. The Asian economic crisis has weakened the currency exchange rates of certain countries in the Pacific region relative to the U.S. dollar and has resulted in lowering the number of Asian visitors to Hawaii and reducing the level of their spending. Recent increases in the number of U.S. Mainland visitors, however, have partially offset the decline in the Asian market. Additionally, the Asian crisis could adversely affect the economies of other countries in the Pacific in which Pacific Century conducts business.

Pacific Century completed its purchase of approximately \(\$ 20\) million (U.S. dollar equivalent) in Bank of Queensland 6.375\% convertible notes in April 1998. The Bank of Queensland is located in northeastern Australia, and the purchase will enable Pacific Century to broaden its geographic reach in the Pacific Rim.

In May 1998, Pacific Century completed its acquisition of Group Paribas' interest in Banque Paribas Pacifique in New Caledonia and Banque Paribas Polynesie in French Polynesia. As of June 30, 1998, Banque Paribas Pacifique and Banque Paribas Polynesie had total assets of approximately \(\$ 224\) million and \(\$ 80\) million, respectively.

The acquisitions of Banque Paribas Pacifique and Banque Paribas Polynesie, California United Bank (CUB) in July 1997, and Bank of Hawaii (PNG) Ltd. in March 1997 affect the comparability between those amounts reported in the June 30, 1998 consolidated financial statements and the corresponding amounts in the June 30, 1997 statements.

Pacific Century Markets
Pacific Century's oldest and largest market is Hawaii, where operations are conducted primarily through its subsidiaries Bank of Hawaii and First Federal. Over the past four decades, Pacific Century's strategy has called for expanding outside of Hawaii, with emphasis on key Pacific locations. Today, Pacific Century's strategic focus is to provide targeted financial services to four primary markets: Hawaii, the Pacific, Asia, and the U.S. Mainland.

Restructuring Plan
On February 17, 1998, Pacific Century announced a two-year
restructuring plan to accelerate expense reduction and improve Pacific Century's efficiency. In the initial phase, the program calls for First Federal Savings and Loan Association of America (First Federal), which was acquired by Pacific Century in 1990, to be merged with Bank of Hawaii. First Federal branches will be consolidated into the Bank of Hawaii network, and up to 25 branches in Hawaii (approximately 25\% of the combined First Federal and Bank of Hawaii total) will be closed over the next two years.

Pacific Century's U.S. Mainland operations will also be merged into one nationally chartered entity, to be headquartered in California. California United Bank (CUB), acquired in 1997, and Pacific Century Bank, N.A. located in Phoenix, Arizona, will be consolidated under the name Pacific Century Bank, N.A.

When these initial actions are fully implemented, Pacific Century expects to realize annualized pre-tax expense reductions of approximately \(\$ 22\) million.

In July 1998, the necessary regulatory approvals to complete the restructuring actions were obtained. With these approvals, a \(\$ 19.4\) million restructuring charge was taken against second quarter earnings. The restructuring charge consists of direct and incremental costs that are primarily associated with closing facilities, staffing, and outsourcing.

Pacific Century's restructuring program will continue in 1999 with a comprehensive nine-month redesign process to increase revenues and further improve efficiency. Pacific Century has contracted with a nationally recognized corporate redesign specialist to orchestrate this activity.

Risk Elements in Lending Activities

Total loans outstanding were \(\$ 9.4\) billion as of June 30, 1998, compared to \(\$ 9.5\) billion at year-end 1997 and \(\$ 9.0\) billion at June 30 , 1997. Comparability between periods is impacted by the July 1997 CUB and May 1998 Banque Paribas acquisitions. As of June 30, 1998, CUB reported outstanding loans of \(\$ 480\) million, while the two Paribas banks reported loans in the aggregate of \(\$ 211\) million. Excluding the effects of these acquisitions, total loans as of the end of the current quarter would have declined slightly from both year-end 1997 and June 30, 1997. The following table presents Pacific Century's total loan portfolio for the periods indicated.
<TABLE>
Loan Portfolio Balances Pacific Century Financial Corporation and subsidiaries
\begin{tabular}{|c|c|c|c|}
\hline (in millions of dollars) & June 30
\[
1998
\] & \[
\begin{array}{r}
\text { December } 31 \\
1997
\end{array}
\] & June 30
\[
1997
\] \\
\hline \multicolumn{4}{|l|}{Domestic Loans} \\
\hline Commercial and Industrial & \$2,241.7 & \$2,104.3 & \$1,860.6 \\
\hline Real Estate & & & \\
\hline Construction -- Commercial & 261.7 & 268.1 & 242.2 \\
\hline -- Residential & 14.9 & 12.9 & 16.3 \\
\hline
\end{tabular}
\begin{tabular}{cccc} 
Mortgage -- Commercial & \(1,323.5\) & \(1,354.5\) & \(1,219.4\) \\
Installment & & \(2,678.1\) & \(2,738.9\)
\end{tabular}

Commercial and Industrial Loans

Commercial and Industrial (C \& I) loans ended the second quarter of 1998 at approximately \(\$ 2.2\) billion, up \(6.5 \%\) from yearend 1997. This growth reflects a rise in the C \& I portfolio in Hawaii, the U.S. Mainland and the West Pacific. Compared to the same year ago date, \(C \& I\) loans showed an increase of \(\$ 381.1\) million, which is mostly attributed to the CUB acquisition and reflects CUB's emphasis on commercial lending. The proportion of \(C\) \& I loans to the total loan portfolio rose to \(23.7 \%\) at June 30 , 1998 from 22.2\% and 20.6\% at year-end 1997 and June 30, 1997, respectively.

Real Estate Loans

As of June 30, 1998, real estate loans as a group represented \(45.3 \%\) of total loans, down from \(46.0 \%\) at the same date in 1997. The table above presents the composition of real estate loans, which consists of both residential and commercial mortgages. Residential mortgage loans continue to represent the largest component in the real estate group totaling \(\$ 2.7\) billion at June 30, 1998, down 2.2\% from year-end 1997 and up slightly over June 30, 1997.

Commercial mortgage loans were approximately \(\$ 1.3\) billion at both June 30,1998 and year-end 1997 and approximately \(\$ 1.2\) billion at June 30, 1997. About 70\% of commercial mortgage loans are secured by real estate located in Hawaii, with the remainder mostly in Guam, California and Arizona. The commercial real estate portfolio is diversified in the types of properties securing the obligations, which include shopping centers, commercial/industrial/warehouse facilities, and office buildings. Generally, loans secured by commercial/industrial/warehouse and office buildings are either solely or partially owner-occupied.

Total construction loans (both residential and commercial) at June 30,1998 represent \(2.9 \%\) of the total loan portfolio. As of June 30, 1998, total construction loans totaled \(\$ 276.6\) million, a decrease of \(1.6 \%\) from year-end 1997 and an increase of \(7.0 \%\) over June 30,1997 . These loans tend to be short-term in nature with permanent take out financing commitments in place before the construction begins.

\section*{Foreign Loans}

Foreign loans at the end of \(1998^{\prime}\) s second quarter totaled approximately \(\$ 1.6\) billion, down \(1.3 \%\) and 5.5\% from year-end 1997 and June 30 , 1997, respectively. Excluding the effects of the May 1998 Paribas acquisitions, foreign loans as of June 30, 1998 would have declined by about 14.4\% from year-end 1997. At June 30, 1998 foreign loans represented \(16.8 \%\) of the total loan portfolio, down from \(16.9 \%\) and \(18.6 \%\) at year-end 1997 and June 30, 1997, respectively.

As of June 30, 1998, foreign loans in the South Pacific totaled \(\$ 983\) million, an increase of \(28.2 \%\) from \(\$ 767\) million at year-end 1997 reflecting the May 1998 acquisitions in New Caledonia and French Polynesia. Most of the South Pacific loans are in two subsidiary banks, Banque de Tahiti and Bank of HawaiiNouvelle Caledonie, which in the aggregate held loans of \(\$ 887\) million at the end of the second quarter of 1998.

Excluding South Pacific loans, the remaining foreign loans are mostly in Asia. Loans in this group totaled \(\$ 605\) million at June 30, 1998, down 28.1\% from \(\$ 842\) million at year-end 1997. Pacific Century's Asian business emphasis is primarily on correspondent banking, trade finance and working capital loans for companies that have business interests in the Asia-Pacific markets. The majority of Asian loans are short-term and are largely based on Pacific Century's traditional focus on relationships.

Additional information on Asian credit exposure and recent Asian economic events are contained in the International Operations section of this report.

Other Lending
Other lending includes installment loans and lease
financing. Installment loans ended the second quarter of 1998 at \(\$ 843.8\) million, compared to \(\$ 891.6\) million at year-end 1997 and \(\$ 845.7\) million at June 30 , 1997. Credit cards (included in the installment totals) were \(\$ 273.9\) million as of June 30, 1998, down 5.1\% from year-end 1997. Also included in the installment category are consumer installment loans, which totaled \$569.9 million at June 30, 1998, compared to \(\$ 602.9\) million at December 31, 1997. These loans consist mainly of auto loans (direct and indirect), unsecured creditlines, and guaranteed student loans.

Lease financing as of June 30, 1998, declined 4.2\% from year-end 1997 and was up slightly from the same year ago date. At June 30, 1998, total leases outstanding were \(\$ 497.8\) million, compared to \(\$ 519.4\) million at year-end 1997 and \(\$ 482.3\) million at June 30, 1997.

Non-Performing Assets and Past Due Loans
Pacific Century's non-performing assets (NPAs) consist of non-accrual loans, restructured loans and foreclosed real estate. As of June 30, 1998, NPAs totaled \(\$ 139.3\) million, or \(1.47 \%\) of total loans outstanding. Comparatively, this ratio was 1.02\% at year-end 1997 and \(1.04 \%\) at the same year ago date. In dollars, total NPAs have increased from the \(\$ 97.1\) million reported at year-end 1997 and \(\$ 93.6\) million at June 30 , 1997. The increase in non-performing assets mostly results from a rise in the foreign and commercial categories.

Non-accrual loans were \(\$ 126.1\) million at June 30, 1998, up \(\$ 36.8\) million from year-end 1997. This increase is mainly due to higher foreign non-accruals, which stood at \(\$ 59.7\) million at June 30, 1998, reflecting a rise of \(\$ 19.8\) million over year-end 1997. Included in the current quarter-end foreign total were \(\$ 11.2\) million in non-accrual loans relating to the recently acquired Banque Paribas Pacifique and Banque Paribas Polynesie. As of June 30, 1998, foreign non-accruals primarily consisted of \(\$ 35.6\) million in French Polynesia and New Caledonia, \(\$ 19.7\) million in Thailand and \(\$ 2.0\) million in Indonesia. Also contributing to the increase in non-accrual loans during the first six months of 1998, was a \(\$ 13.0\) million rise in the commercial category that reflects the addition of a \(\$ 15.5\) million Hawaii-based loan in
conjunction with a partial charge-off taken in the June quarter.

Foreclosed real estate was \(\$ 11.6\) million at June 30,1998 compared to \(\$ 6.2\) million at year-end 1997 and \(\$ 11.6\) million at June 30, 1997. The increase in foreclosed real estate from yearend 1997 is mostly due to the addition of one \(C\) \& \(I\) property. Excluding this property, foreclosed real estate as of June 30, 1998 consisted primarily of residential properties located in Hawaii. Total foreclosed real estate remains at a low level representing \(0.08 \%\) of total assets as of June 30, 1998.

Accruing loans past due 90 days or more declined to \(\$ 22.1\) million at June 30,1998 from \(\$ 25.0\) million at year-end 1997. Compared to the same time last year, accruing loans past due 90 days were down \(\$ 0.5\) million.

Total NPAs and loans 90 days past due totaled \(\$ 161.4\) million at June 30, 1998, compared to \(\$ 122.1\) million and \(\$ 116.2\) million at year-end 1997 and June 30 , 1997, respectively. Total NPAs and loans 90 days past due represented \(1.71 \%\) of total loans outstanding at June 30, 1998, compared to 1.29\% at both year-end 1997 and June 30, 1997.

The following table presents NPAs and accruing loans past due 90 days or more for the periods indicated.

Pacific Century Financial Corporation and subsidiaries
Consolidated Non-Performing Assets and Accruing Loans Past Due 90 Days or More
\begin{tabular}{|c|c|c|c|}
\hline (in millions of dollars) & \[
\begin{array}{r}
\text { June } 30 \\
1998
\end{array}
\] & \[
\begin{array}{r}
\text { December } 31 \\
1997
\end{array}
\] & \[
\begin{array}{r}
\text { June } 30 \\
1997
\end{array}
\] \\
\hline \multicolumn{4}{|l|}{Non-Accrual Loans} \\
\hline Commercial & \$23.7 & \$10.7 & \$16.6 \\
\hline Real Estate & & & \\
\hline Construction & 2.2 & 1.0 & 0.7 \\
\hline Commercial & 3.4 & 2.8 & 3.5 \\
\hline Residential & 35.2 & 32.9 & 35.7 \\
\hline Installment & 1.9 & 2.0 & 1.7 \\
\hline Leases & -- & -- & 0.3 \\
\hline Foreign & 59.7 & 39.9 & 23.5 \\
\hline Subtotal & 126.1 & 89.3 & 82.0 \\
\hline \multicolumn{4}{|l|}{Restructured Loans} \\
\hline Real Estate & & & \\
\hline Commercial & 1.6 & 1.6 & -- \\
\hline Subtotal & 1.6 & 1.6 & -- \\
\hline \multicolumn{4}{|l|}{Foreclosed Real Estate} \\
\hline Domestic & 11.6 & 6.2 & 11.6 \\
\hline Subtotal & 11.6 & 6.2 & 11.6 \\
\hline Total Non-Performing Assets & 139.3 & 97.1 & 93.6 \\
\hline \multicolumn{4}{|l|}{Accruing Loans Past Due 90 Days or More} \\
\hline Real Estate & & & \\
\hline Construction & 4.2 & -- & 0.1 \\
\hline Commercial & 0.9 & 0.6 & 0.3 \\
\hline Residential & 2.4 & 7.3 & 2.6 \\
\hline Installment & 6.4 & 7.6 & 8.2 \\
\hline Leases & 0.9 & 0.1 & 0.2 \\
\hline Foreign & 4.9 & 7.4 & 10.5 \\
\hline Subtotal & 22.1 & 25.0 & 22.6 \\
\hline
\end{tabular}


Summary of Loan Loss Experience

As of June 30, 1998, the reserve for loan losses totaled \(\$ 204.0\) million, representing \(2.21 \%\) of loans outstanding. Comparatively, this ratio was \(1.88 \%\) and \(1.90 \%\) at year-end 1997 and June 30, 1997, respectively. During the current quarter, the reserve for loan losses increased \(\$ 28.8\) million over the prior quarter-end, reflecting primarily loan provisions that exceeded net charge-offs by \(\$ 16.0\) million and reserves acquired of \(\$ 13.6\) million from the two Banque Paribas acquisitions.

The provision for loan losses was \(\$ 42.0\) million in the second quarter of 1998 , up from \(\$ 18.3\) million in the March 1998 quarter and \(\$ 7.3\) million in the June 1997 quarter. The higher second quarter provision exceeded net charge-offs of \(\$ 26\) million and increased the reserve for loan losses in recognition of the continuing financial volatility in Asia. In the first half of 1998, the provision for loan losses totaled \(\$ 60.3\) million, an increase of \(\$ 47.9\) million from \(\$ 12.4\) million in the same period last year.

Gross charge-offs were \(\$ 29.7\) and \(\$ 50.1\) million during the second quarter and first half of 1998 , up from \(\$ 20.4\) million in the March 1998 quarter and \(\$ 19.1\) million in the first six months of 1997. Foreign loan charge-offs in the June 1998 quarter were \(\$ 16.0\) million, an increase of \(\$ 5.8\) million over the prior quarter and for the first half of 1998 were \(\$ 26.2\) million, compared to zero in the same 1997 period. The increase in foreign chargeoffs is attributed to the negative effects of the Asian economic and financial crisis. Included in the foreign category were Asian charge-offs of \(\$ 14.0\) million in Thailand and \(\$ 2.0\) million in Indonesia in the second quarter of 1998 and \(\$ 8.1\) million in Thailand in the first quarter of 1998. An additional \$1.0 million in Indonesian exposure was charged-off in the June 1998 quarter as a domestic credit. For the three and six months ended June 30, 1998, C \& \(I\) charge-offs increased \(\$ 3.9\) million and \(\$ 4.8\) million, respectively, over the comparable periods in 1997 and reflects a \(\$ 5.5\) million partial charge-off recognized in June on a loan secured by commercial real estate in Hawaii.

In the current quarter, recoveries increased to \$3.7 million, compared to \(\$ 2.5\) million in the prior quarter. Recoveries in the first half of 1998 were \(\$ 6.2\) million, down from \(\$ 9.2\) million in the same year ago period. Net charge-offs in the current quarter were \(\$ 26.0\) million, or \(1.08 \%\) of average loans, compared to \(\$ 17.9\) million, or \(0.78 \%\) of average loans in the March 1998 quarter and \(\$ 8.4\) million, or \(0.39 \%\) in the June 1997 quarter. For the first half of 1998 , net charge-offs were \(\$ 43.9\) million, or \(0.93 \%\) of average loans, compared to \(\$ 9.9\) million, or \(0.23 \%\) of average loans in the first half of 1997.

A detailed breakdown of the loan loss reserve including charge-offs and recoveries by category is presented in the
\begin{tabular}{|c|c|c|c|c|}
\hline \begin{tabular}{l}
<TABLE> \\
Summary of Loan Loss Experience
\end{tabular} & \multicolumn{4}{|l|}{Pacific Century Financial Corporation and subsidiaries} \\
\hline (in millions of dollars) & Second Quarter 1998 & Second Quarter 1997 & First Six Months 1998 & First Six Months 1997 \\
\hline Average Amount of Loans Outstanding & \$9,619.7 & \$8,659.0 & \$9,427.9 & \$8,568.2 \\
\hline Balance of Reserve for Loan Losses at Beginning of Period & \$175.2 & \$170.1 & \$174.4 & \$167.8 \\
\hline Loans Charged-Off & & & & \\
\hline Commercial and Industrial & 7.2 & 3.3 & 9.5 & 4.7 \\
\hline Real Estate - Mortgage & & & & \\
\hline Commercial & 0.2 & 0.2 & 0.2 & 0.2 \\
\hline Residential & 0.2 & 0.6 & 0.8 & 0.7 \\
\hline Installment & 6.0 & 7.7 & 13.2 & 13.3 \\
\hline Foreign & 16.0 & -- & 26.2 & -- \\
\hline Leases & 0.1 & 0.1 & 0.2 & 0.2 \\
\hline Total Charged-Off & 29.7 & 11.9 & 50.1 & 19.1 \\
\hline Recoveries on Loans Previously Charged-Off & & & & \\
\hline Commercial and Industrial & 1.0 & 1.0 & 1.6 & 5.3 \\
\hline Real Estate - Mortgage & & & & \\
\hline Commercial & 1.0 & 0.3 & 1.0 & 0.3 \\
\hline Residential & 0.1 & 0.7 & 0.2 & 0.7 \\
\hline Installment & 1.5 & 1.5 & 3.0 & 2.8 \\
\hline Foreign & 0.1 & -- & 0.4 & 0.1 \\
\hline Total Recoveries & 3.7 & 3.5 & 6.2 & 9.2 \\
\hline Net Charge-Offs & (26.0) & (8.4) & (43.9) & (9.9) \\
\hline Provision Charged to Operating Expenses & 42.0 & 7.3 & 60.3 & 12.4 \\
\hline Other Net Additions (Deductions) * & 12.8 & (1.2) & 13.2 & (2.5) \\
\hline Balance at End of Period & \$204.0 & \$167.8 & \$204.0 & \$167.8 \\
\hline Ratio of Net Charge-Offs to Average Loans Outstanding (annualized) & \(1.08 \%\) & 0.39\% & \(0.93 \%\) & 0.23\% \\
\hline Ratio of Reserve to Loans Outstanding & 2.21\% & 1.90\% & 2.21\% & 1.90\% \\
\hline * Includes balance transfers, reserves acq /TABLE & d foreign & urrency tr & tion adjus & \\
\hline
\end{tabular}

International Operations

Pacific Century maintains an extensive international presence in the Asia-Pacific region that provides opportunities to take part in correspondent banking, lending and deposit-taking activities in these markets. These activities are facilitated through Bank of Hawaii branches, a representative office with extensions, and full service subsidiary/affiliate banks. Pacific Century's international operations are primarily located in Japan, South Korea, Singapore, Hong Kong, Taiwan, French Polynesia and New Caledonia. The operations of Pacific Century's subsidiaries located in the West and South Pacific, which are denominated in U.S. dollars are classified as domestic.

An important part of Pacific Century's strategy is to facilitate trade activity within and across the Pacific. Providing trade financing in both directions throughout the Pacific provides short-term exposure and generates fee income for letters of credit and bankers acceptances. Letters of credit and bankers acceptances sold with recourse (which are off-balance sheet transactions) are considered in Pacific Century's overall
country exposure analysis, but not in the cross-border asset analysis.

Pacific Century's foreign assets consist of both local currency and cross-border lending. Local currency lending are those loans that are funded and will be repaid in the currency of the borrower's country. Cross-border lending, on the other hand, involves credits denominated in a currency other than that of the country in which a borrower is located. This type of lending involves additional risks arising from a country's reserve position, exchange and transfer restrictions, and fluctuations in the currency exchange rate.

Pacific Century's total credit exposure on a cross-border basis was approximately \(\$ 1.5\) billion at June 30, 1998, down from \(\$ 1.6\) billion in the first quarter of 1998 and up slightly over year-end 1997. Cross-border interbank placements and loans were \(\$ 815\) million at June 30, 1998, compared to \(\$ 987\) million at March 31, 1998 and \(\$ 835\) million at December 31, 1997. The table below presents for June 30, 1998, March 31, 1998 and December 31, 1997 a geographic distribution of Pacific Century's cross-border assets in each country in which such assets exceeded \(0.75 \%\) of total assets.
<TABLE>
Geographic Distribution of Cross-Border International Assets (1)
\begin{tabular}{|c|c|c|c|c|c|}
\hline (in millions of dollars) & Government and Other Official Institutions & Banks and Other Financial Institutions (2) & Commercial and Industrial Companies & & Total \\
\hline \multicolumn{6}{|l|}{At June 30, 1998} \\
\hline Japan & \$ - & \$216.1 & \$147.5 & \$ & 363.6 \\
\hline South Korea & 85.1 & 106.3 & 138.2 & & 329.6 \\
\hline Taiwan & - & 118.8 & 43.2 & & 162.0 \\
\hline All Others & 29.5 & 374.0 & 192.7 & & 596.2 \\
\hline & \$114.6 & \$815.2 & \$521.6 & \multicolumn{2}{|r|}{\$1,451.4} \\
\hline \multicolumn{6}{|l|}{At March 31, 1998} \\
\hline Japan & \$ - & \$342.5 & \$138.9 & \multirow[t]{4}{*}{\$} & 481.4 \\
\hline South Korea & - & 204.3 & 142.6 & & 346.9 \\
\hline Taiwan & - & 146.3 & 50.1 & & 196.4 \\
\hline All Others & 30.0 & 293.6 & 218.7 & & 542.3 \\
\hline & \$30.0 & \$986.7 & \$550.3 & \multicolumn{2}{|r|}{\$1,567.0} \\
\hline \multicolumn{6}{|l|}{At December 31, 1997} \\
\hline Japan & \$ & \$253.1 & \$136.8 & \multirow[t]{4}{*}{\$} & 389.9 \\
\hline South Korea & - & 219.7 & 193.5 & & 413.2 \\
\hline Taiwan & 57.5 & 39.5 & 23.8 & & 120.8 \\
\hline All Others & 48.4 & 322.9 & 154.5 & & 525.8 \\
\hline & \$105.9 & \$835.2 & \$508.6 & \multicolumn{2}{|r|}{\$1,449.7} \\
\hline
\end{tabular}
(1) Cross-border outstandings are defined as foreign monetary assets that are payable to Pacific Century in U.S. dollars or other non-local currencies, plus amounts payable in local currency but funded with U.S. dollars or other non-local currencies. Monetary assets include loans, acceptances, and interest-bearing deposits with other banks.
(2) Includes U.S. dollar advances to foreign branches and affiliate banks which were used to fund local currency transactions. Totals for June 30, 1998, March 31, 1998 and December 31, 1997 were \(\$ 380.5\) million, \(\$ 479.1\) million and \(\$ 419.9\) million, respectively.

The Asian economic turmoil that began in mid-1997 has adversely impacted the economies of many countries in the region. Those countries affected have experienced a significant devaluation of their currencies relative to the U.S. dollar, as well as higher interest rates and a general tightening of credit. These problems have made it more difficult for borrowers in those countries to obtain and repay credit. Through the end of the second quarter, economic uncertainty still remains in many Asian countries. Pacific Century is closely following the developments in Asia and has adjusted its activities in the region. In view of the risks, Pacific Century has increased its provision for loan losses in 1998 as more fully discussed in the section on Summary of Loan Loss Experience. Pacific Century will continue to monitor its activities on a country by country basis as events evolve and will take such actions on credit reserves and business strategy as appropriate under the circumstances.

Those countries that have been affected most from the current economic turmoil are Thailand, Indonesia and South Korea, which have all experienced liquidity problems, currency devaluation, and erosion of investor confidence that required the intervention of the International Monetary Fund. These events have generally resulted in severe financial problems for the corporate and financial sectors in those countries and have created a high level of volatility in the financial markets. At Pacific Century, all exposures relating to South Korea, Japan, Taiwan, Hong Kong, the Philippines and Malaysia ended both yearend 1997 and June 30 , 1998 on a performing status. Early in the second quarter, Pacific Century exchanged \(\$ 83.5\) million of shortterm Korean bank loans for loans that are guaranteed by the Republic of Korea, mature over three years, and bear interest at rates of \(2.25 \%\) to \(2.75 \%\) over the six-month London Interbank Offering Rate.

Within Asia, the two most problematic economies remain Thailand and Indonesia, where Pacific Century's cross-border credit assets at June 30,1998 was approximately \(\$ 39\) million and \$18 million, respectively, compared to \(\$ 74\) million and \(\$ 21\) million, respectively, at year-end 1997. In the first quarter of 1998, \(\$ 5.4\) million in U.S. dollar denominated Thai finance company loans were exchanged for Thai baht denominated government deposits. Charge-offs relative to Thai and Indonesian exposures in the first half of 1998 totaled \(\$ 22.1\) million and \(\$ 3.0\) million, respectively. Included in the charge-off total for Indonesian exposures was a \(\$ 1\) million credit that was classified as a domestic loan. Total Thai non-performing assets at June 30, 1998 were \(\$ 19.7\) million, up from \(\$ 17.6\) million at year-end 1997 . With respect to Indonesia, non-performing credits totaled \(\$ 2\) million at June 30, 1998.

Capital
At June 30, 1998, Pacific Century's total capital was \$1.1 billion, an increase of \(\$ 23\) million over year-end 1997. Dividends in the second quarter were paid at \(\$ 0.1625\) per share.

Regulatory risk-based capital remained well above minimum guidelines. At June 30, 1998, Pacific Century's Total Capital, Tier 1 Capital and leverage ratios were \(11.66 \%, 9.56 \%\) and \(6.88 \%\), respectively. This compares with year-end 1997, when the Total Capital Ratio was \(11.65 \%\), the Tier 1 Capital Ratio was 9.34\% and the leverage ratio was 7.21\%. Regulatory guidelines prescribe a minimum Total Capital Ratio of \(10 \%\), a Tier 1 Capital Ratio of \(6 \%\) and a leverage ratio of \(5 \%\) for an institution to qualify as "well capitalized." Pacific Century's strategy is to maintain its capital ratios at levels to meet this qualification to benefit from the financial and regulatory incentives provided to "well
capitalized" institutions.

Market Risk Exposures
Other Than Trading Activities
In the normal course of business, elements of Pacific Century's balance sheet are exposed to varying degrees of market risk. Market risk arises from movements in interest rates and foreign currency exchange rates. A key element in the process of managing market risk involves oversight by the Board of Directors and senior management as to the level of such risk assumed by Pacific Century in its balance sheet. The Board reviews and approves risk management policies, including risk limits and guidelines and delegates to the Asset Liability Management Committee (ALCO) oversight functions. The ALCO, consisting of the Managing Committee and senior business and finance officers, monitors Pacific Century's market risk exposure and as market conditions dictate, modifies balance sheet positions or directs the use of derivative instruments.

Interest Rate Risk. Pacific Century's balance sheet is sensitive to changes in the general level of interest rates. This interest rate risk arises primarily from normal business activities of making loans and taking deposits. Many other factors also affect Pacific Century's exposure to changes in interest rates. These factors include general economic and financial conditions, customer preferences, and historical pricing spread relationships.

The primary method in Pacific Century's ongoing process to measure and monitor interest rate risk is the utilization of a net interest income (NII) simulation model. This model is used to estimate the amount that NII will change over a one-year time horizon under various interest rate scenarios. These estimates are based on numerous assumptions that include loan and deposit volumes and pricing, prepayment speeds on mortgage-related assets, and principal amortization and maturities on other financial instruments. While such assumptions are inherently uncertain, management believes that these assumptions are reasonable. As a result, the NII simulation model provides a sophisticated estimate rather than a precise prediction of the exposure to higher or lower interest rates on NII.

The simulation model is used to estimate the change in NII from a gradual increase or decrease in interest rates, moving in parallel fashion over the entire yield curve, over the next 12month period relative to what the NII would have been if interest rates had not changed. Based on the result of the model as of June 30 , 1998, a 200 basis points rise in interest rate would have resulted in a decline in NII of \(1.8 \%\), while a 200 basis points drop in interest rates would have resulted in an increase in NII of 2.1\%. Comparatively, as of year-end 1997, a 200 basis points rise in interest rates would have resulted in a decline in NII of \(2.0 \%\) while a 200 basis points drop in interest rates would have resulted in an increase in NII of \(2.3 \%\). The resulting estimate in NII exposure is well within the approved ALCO guidelines and presents a balance sheet exposure that is slightly liability sensitive. A liability sensitive exposure would imply a favorable short-term impact on NII in periods of declining interest rates.

In managing interest rate risks, Pacific Century uses several approaches, both on- and off-balance sheet, to modify its risk position. Approaches that are used to shift balance sheet mix or alter the interest rate characteristics of assets and liabilities include changing product pricing strategies, modifying investment portfolio strategies, or using financial
derivatives. The use of financial derivatives has been limited over the past three years. During this period, Pacific Century has relied more on the use of on-balance sheet alternatives to manage its interest rate risk position.

Foreign Currency Risk. Pacific Century's broad area of operations throughout the South Pacific and Asia has the potential to expose Pacific Century to foreign currency risk. In general, however, most foreign currency denominated assets are funded by like currency liabilities, with imbalances corrected through the use of various hedge instruments. By specific policy limits, the net exposure in these "other than trading" activities is insignificant.

On the other hand, Pacific Century is exposed to foreign currency exchange rate changes from the capital invested in its foreign subsidiaries and branches located throughout the South Pacific and Asia. These investments are designed to diversify the total balance sheet exposure. While a portion of the capital investment in French Polynesia and New Caledonia is offset by a borrowing denominated in French Francs or foreign exchange currency hedge transactions, the remainder of these capital positions, aggregating approximately \(\$ 93.1\) million, is not hedged.

Pacific Century uses a value-at-risk (VAR) calculation to measure the potential loss from foreign currency exposure. Pacific Century's VAR is calculated at a \(95 \%\) confidence interval and assumes a normal distribution. Pacific Century utilizes the variance/covariance approach to estimate the probability of future changes in foreign exchange rates. Under this approach, equally weighted daily closing prices are used to determine the daily volatility for the last 10, 30, 50, and 100 days. Pacific Century uses the highest daily volatility of the four trading periods in its VAR calculation.

To estimate the potential loss in its net investment in foreign subsidiaries and branches, Pacific Century takes the daily volatility and annualizes it by multiplying by the number of trading days in a year. Therefore, the VAR determines the potential one-year loss within a 95\% confidence interval of the net investment in subsidiaries.

Presented below is Pacific Century's foreign currency exposure from its net investments in subsidiaries and branch operations that are denominated in a foreign currency as measured by the VAR as of June 30, 1998 and December 31, 1997.

\section*{Market Risk Exposure From Changes in Foreign Exchange Rates}
\begin{tabular}{|c|c|c|c|c|}
\hline (in millions of dollars) & Book Value & \[
\begin{aligned}
& \text { 30, } 1998 \\
& \text { Value-at-Risk }
\end{aligned}
\] & Book Value & \[
\begin{aligned}
& \text { r 31, } 1997 \\
& \text { Value-at-Risk }
\end{aligned}
\] \\
\hline \multicolumn{5}{|l|}{\multirow[t]{2}{*}{Net Investments in Foreign Subsidiaries and Branches}} \\
\hline & & & & \\
\hline Japanese Yen & \$11.4 & \$3.2 & \$11.0 & \$1.9 \\
\hline Korean Won & 35.9 & 12.1 & 29.5 & 23.0 \\
\hline Pacific Franc (1) & 22.3 & 2.6 & 24.3 & 3.7 \\
\hline Other & 23.5 & 12.2 & 29.5 & 8.9 \\
\hline Total & \$93.1 & \$30.1 & \$94.3 & \$37.5 \\
\hline
\end{tabular}
(1) Net of borrowing denominated in French Francs of \(\$ 42.4\) million and \(\$ 43.0\) million as of June 30 , 1998 and December 31, 1997, respectively and foreign exchange hedge transactions of \(\$ 24.7\) million as of June 30 , 1998.
\(\qquad\)

\section*{Trading Activities}

Pacific Century's trading activities include foreign currency and foreign exchange contracts that expose Pacific Century to a modest degree of foreign currency risk. These transactions are executed on behalf of customers and for Pacific Century's own account. Pacific Century, however, manages its trading account such that it does not maintain significant foreign currency open positions. To measure the exposure of these open positions, Pacific Century uses the VAR methodology described above. The VAR measurement for trading activities as of June 30, 1998 continues to be immaterial.

Liquidity
Liquidity is managed to ensure that Pacific Century has continuous access to sufficient, reasonably priced funding to conduct its business in a normal manner.

As of June 30, 1998, total deposits declined \(1.1 \%\) to \(\$ 9.5\) billion from \(\$ 9.6\) billion at year-end 1997 . During this period, domestic deposits declined \(\$ 182\) million, while foreign deposits rose \(\$ 80\) million. The rise in foreign deposits is due to the Banque Paribas acquisitions and was partially offset by the effects of declining foreign currency rates in certain AsiaPacific markets. Part of the decline in domestic deposits is attributed to a shift of public time deposits into securities sold under agreements to repurchase (Repos). Additionally, the intense competition for domestic deposits by banks and other financial institutions, as well as securities brokerage firms, continues to impact the ability to attract and retain domestic deposits. Comparing June 30,1998 with the same date in 1997 , total deposits rose nearly \(\$ 590\) million, which is attributed to the CUB and Paribas acquisitions.

Repos are offered to governmental entities as an alternative to deposits. At June 30, 1998, Repos were \(\$ 2.3\) billion, compared to \(\$ 2.3\) billion and \(\$ 2.1\) billion at year-end 1997 and June 30, 1997, respectively.

Short-term borrowing, including Funds Purchased, were \$745 million at the end of June 1998 down from \(\$ 937\) million at yearend 1997 and \(\$ 963\) million at June 30 , 1997. Long-term debt has decreased from \(\$ 706\) million at year-end 1997 to \(\$ 665\) million at June 30 , 1998, reflecting maturities. During the current quarter no new debt was issued under Bank of Hawaii's \$1 billion "revolving" Bank Note program. Long-term debt outstanding includes the \(\$ 100\) million Bancorp Hawaii Capital Trust I, 8.25\% Capital Securities issued in December 1996.

Net Interest Margin
The average net interest margin (taxable equivalent basis) on earning assets in the second quarter of 1998 was \(4.21 \%\), an increase from 3.90\% for the same quarter in 1997 and \(4.09 \%\) in the fourth quarter of 1997. For the first half of 1998 , the average net interest margin (taxable equivalent basis) was \(4.25 \%\), compared to \(3.94 \%\) in the first half of 1997 . The increase in net margin in 1998 is partly attributed to a wider net margin in the Hawaii market that is driven by higher yields on earning assets and to the CUB acquisition, as CUB's margins are higher than Pacific Century. Net interest income (taxable equivalent basis) totaled \(\$ 146.9\) million and \(\$ 288.8\) million in the second quarter and first half of 1998 , respectively, compared to \(\$ 125.2\) million and \(\$ 250.5\) million in the second quarter and first half of 1997 , respectively.

The yield on earning assets in the second quarter of 1998 improved to \(8.06 \%\) from \(7.96 \%\) in the same year ago quarter. For the first half of 1998, the yield on earning assets was 8.15\%, up from \(7.97 \%\) in the same period last year. The cost of funds rate was \(4.69 \%\) and \(4.82 \%\) for the quarter ended June 30,1998 and 1997, respectively, and \(4.71 \%\) and \(4.78 \%\) for the six months ended June 30, 1998 and 1997, respectively.

Consolidated Average Balances and Interest Rates Taxable Equivalent (Unaudited)
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline (in millions of dollars) & \multicolumn{3}{|l|}{```
Three Months Ended
    June 30, 1998
Average Income/Yield/
Balance Expense Rate
```} & \multicolumn{3}{|l|}{```
Three Months Ended
    June 30, 1997
Average Income/Yield/
Balance Expense Rate
```} \\
\hline \multicolumn{7}{|l|}{Earning Assets} \\
\hline Interest Bearing Deposits & \$593.7 & \$9.6 & 6.52\% & \$544.1 & \$9.2 & 6.80\% \\
\hline Investment Securities Held to Maturity -Taxable & 933.2 & 18.1 & 7.77 & 1,208.8 & 21.2 & 7.02 \\
\hline -Tax-Exempt & 12.0 & 0.5 & 15.87 & 12.6 & 0.4 & 14.02 \\
\hline Investment Securities Available for Sale & 2,763.7 & 42.6 & 6.18 & 2,397.5 & 38.5 & 6.45 \\
\hline Funds Sold & 75.8 & 0.9 & 4.62 & 63.0 & 0.8 & 4.83 \\
\hline Net Loans & & & & & & \\
\hline -Domestic & 7,683.2 & 162.4 & 8.48 & 7,139.9 & 145.7 & 8.18 \\
\hline -Foreign & 1,936.5 & 35.3 & 7.31 & 1,519.1 & 32.6 & 8.61 \\
\hline Loan Fees & & 11.8 & & & 7.4 & \\
\hline Total Earning Assets & 13,998.1 & 281.2 & 8.06 & 12,885.0 & 255.8 & 7.96 \\
\hline Cash and Due From Banks & 619.2 & & & 452.3 & & \\
\hline Other Assets & 837.3 & & & 496.1 & & \\
\hline Total Assets & \$15,454.6 & & & \$13,833.4 & & \\
\hline \multicolumn{7}{|l|}{Interest Bearing Liabilities} \\
\hline Domestic Deposits - Demand & \$2,192.0 & 14.1 & 2.57 & \$1,827.4 & 12.7 & 2.79 \\
\hline - Savings & 794.9 & 4.9 & 2.48 & 836.4 & 5.3 & 2.54 \\
\hline - Time & 2,830.7 & 39.0 & 5.52 & 2,858.3 & 39.0 & 5.48 \\
\hline Total Domestic & 5,817.6 & 58.0 & 3.99 & 5,522.1 & 57.0 & 4.14 \\
\hline \multicolumn{7}{|l|}{Foreign Deposits} \\
\hline - Time Due to Banks & 489.5 & 7.9 & 6.45 & 869.8 & 12.8 & 5.88 \\
\hline - Other Time and Savings & 1,289.5 & 15.0 & 4.68 & 961.7 & 10.7 & 4.46 \\
\hline Total Foreign & 1,779.0 & 22.9 & 5.17 & 1,831.5 & 23.5 & 5.13 \\
\hline Total Interest Bearing Deposits & 7,596.6 & 80.9 & 4.27 & 7,353.6 & 80.5 & 4.39 \\
\hline Short-Term Borrowings & 3,189.8 & 42.6 & 5.36 & 2,824.2 & 39.0 & 5.53 \\
\hline Long-Term Debt & 700.8 & 10.8 & 6.18 & 695.7 & 11.1 & 6.42 \\
\hline Total Interest Bearing Liabilities & 11,487.2 & 134.3 & 4.69 & 10,873.5 & 130.6 & 4.82 \\
\hline Net Interest Income & & 146.9 & 3.37 & & 125.2 & 3.14 \\
\hline Average Spread on Earning Assets & & & 4.21\% & & & 3.90\% \\
\hline Demand Deposits - Domestic & 1,681.6 & & & 1,365.3 & & \\
\hline - Foreign & 460.8 & & & 267.3 & & \\
\hline Total Demand Deposits & 2,142.4 & & & 1,632.6 & & \\
\hline Other Liabilities & 671.0 & & & 256.9 & & \\
\hline Shareholders' Equity & 1,154.0 & & & 1,070.4 & & \\
\hline Total Liabilities and Shareholders' Equity & \$15,454.6 & & & \$13,833.4 & & \\
\hline Provision for Loan Losses & & 42.0 & & & 7.3 & \\
\hline Net Overhead & & 101.8 & & & 62.7 & \\
\hline Income Before Income Taxes & & 3.1 & & & 55.2 & \\
\hline Provision for Income Taxes & & (0.1) & & & 19.4 & \\
\hline Tax-Equivalent Adjustment & & 0.1 & & & 0.2 & \\
\hline Net Income & & \$3.1 & & & \$35.6 & \\
\hline
\end{tabular}
/TABLE
<TABLE>
Consolidated Average Balances and Interest Rates Taxable Equivalent (Unaudited)
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline (in millions of dollars) & \multicolumn{3}{|l|}{\begin{tabular}{l}
Six Months Ended \\
June 30, 1998 \\
Average Income/Yield/ \\
Balance Expense Rate
\end{tabular}} & \multicolumn{3}{|l|}{\begin{tabular}{l}
Six Months Ended June 30, 1997 \\
Average Income/Yield/ \\
Balance Expense Rate
\end{tabular}} \\
\hline \multicolumn{7}{|l|}{Earning Assets} \\
\hline Interest Bearing Deposits & \$481.8 & \$16.1 & 6.75\% & \$545.1 & \$18.7 & 6.90\% \\
\hline Investment Securities Held to Maturity & & & & & & \\
\hline -Taxable & 1,025.5 & 38.0 & 7.48 & 1,219.4 & 41.2 & 6.81 \\
\hline -Tax-Exempt & 12.0 & 0.9 & 15.56 & 12.6 & 0.9 & 14.23 \\
\hline Investment Securities Available for Sale & 2,663.8 & 84.0 & 6.36 & 2,387.9 & 77.6 & 6.55 \\
\hline Funds Sold & 101.3 & 2.0 & 3.91 & 74.7 & 1.7 & 4.62 \\
\hline Net Loans & & & & & & \\
\hline -Domestic & 7,687.0 & 324.9 & 8.52 & 7,097.9 & 286.5 & 8.14 \\
\hline -Foreign & 1,740.9 & 65.9 & 7.63 & 1,470.3 & 62.9 & 8.63 \\
\hline Loan Fees & & 22.6 & & & 16.7 & \\
\hline Total Earning Assets & 13,712.3 & 554.4 & 8.15 & 12,807.9 & 506.2 & 7.97 \\
\hline Cash and Due From Banks & 589.8 & & & 533.2 & & \\
\hline Other Assets & 718.7 & & & 490.3 & & \\
\hline Total Assets & \$15,020.8 & & & \$13,831.4 & & \\
\hline \multicolumn{7}{|l|}{Interest Bearing Liabilities} \\
\hline Domestic Deposits - Demand & \$2,181. 8 & 28.0 & 2.59 & \$1,803.5 & 25.0 & 2.80 \\
\hline - Savings & 809.2 & 10.0 & 2.48 & 873.1 & 10.7 & 2.47 \\
\hline - Time & 2,851.9 & 77.8 & 5.50 & 2,788.5 & 75.5 & 5.46 \\
\hline Total Domestic & 5,842.9 & 115.8 & 3.99 & 5,465.1 & 111.2 & 4.10 \\
\hline \multicolumn{7}{|l|}{Foreign Deposits} \\
\hline - Time Due to Banks & 555.4 & 17.3 & 6.29 & 882.3 & 25.5 & 5.83 \\
\hline - Other Time and Savings & 1,152.1 & 27.6 & 4.84 & 922.6 & 20.6 & 4.50 \\
\hline Total Foreign & 1,707.5 & 44.9 & 5.31 & 1,804.9 & 46.1 & 5.15 \\
\hline Total Interest Bearing Deposits & 7,550.4 & 160.7 & 4.29 & 7,270.0 & 157.3 & 4.36 \\
\hline Short-Term Borrowings & 3,115.1 & 82.9 & 5.37 & 2,804.8 & 75.9 & 5.46 \\
\hline Long-Term Debt & 697.4 & 22.0 & 6.35 & 711.2 & 22.5 & 6.39 \\
\hline Total Interest Bearing Liabilities & 11,362.9 & 265.6 & 4.71 & 10,786.0 & 255.7 & 4.78 \\
\hline Net Interest Income & & 288.8 & 3.44 & & 250.5 & 3.19 \\
\hline Average Spread on Earning Assets & & & 4.25\% & & & 3.94\% \\
\hline Demand Deposits - Domestic & 1,689.8 & & & 1,373.6 & & \\
\hline - Foreign & 366.9 & & & 262.8 & & \\
\hline Total Demand Deposits & 2,056.7 & & & 1,636.4 & & \\
\hline Other Liabilities & 454.7 & & & 336.8 & & \\
\hline Shareholders' Equity & 1,146.5 & & & 1,072.2 & & \\
\hline Total Liabilities and Shareholders' Equity & \$15,020.8 & & & \$13,831.4 & & \\
\hline Provision for Loan Losses & & 60.3 & & & 12.4 & \\
\hline Net Overhead & & 170.7 & & & 127.1 & \\
\hline Income Before Income Taxes & & 57.8 & & & 111.0 & \\
\hline Provision for Income Taxes & & 20.4 & & & 39.5 & \\
\hline Tax-Equivalent Adjustment & & 0.3 & & & 0.4 & \\
\hline Net Income & & \$37.1 & & & \$71.1 & \\
\hline
\end{tabular}

Non-Interest Income and Expense

Pacific Century utilizes the efficiency ratio to measure its success in managing non-interest income and expense. The efficiency ratio is derived by dividing non-interest expense by net operating revenue (net interest income plus non-interest income before securities transactions). The efficiency ratio for the three and six months ended June 30 , 1998 were \(77.4 \%\) and \(70.7 \%\), respectively, compared to \(64.2 \%\) and \(64.0 \%\), respectively, for the comparable periods in 1997. Comparability between
periods is impacted by the restructuring charge. Excluding the restructuring charge, the efficiency ratio would have been \(67.6 \%\) and \(65.7 \%\) for the three and six months ended June 30, 1998.

Non-Interest Income


Non-interest income in the second quarter of 1998 was \(\$ 52.2\) million, up \(12.8 \%\) over the similar quarter in 1997. For the first six months of 1998, non-interest income was \(\$ 105.0\) million, an increase of \(19.4 \%\) over the same period last year. Comparisons between periods are affected by the acquisitions, which accounted for \(\$ 7.6\) million and \(\$ 10.1\) million of the increase in noninterest income in the three and six months ended June 30, 1998, respectively.

Trust income in the second quarter of 1998 and 1997 was \(\$ 13.9\) million and \(\$ 12.8\) million, respectively. Year-to-date trust income totaled \(\$ 27.8\) million, up \(6.6 \%\) from \(\$ 26.1\) million in the same 1997 period. These increases are primarily attributed to a rise in the total trust assets administered and to continued growth in Pacific Century's family of mutual funds.

Service charges on deposit accounts rose \(33.2 \%\) in \(1998^{\prime}\) s second quarter over the same period in 1997 . For the six months ended June 30, 1998, this category totaled \(\$ 16.9\) million, reflecting an increase of \(\$ 3.7\) million over the first half of 1997. This increase is largely accounted for by CUB, who reported \(\$ 2.3\) million in deposit related fees thus far in 1998.

In the first three and six months of 1998, fees, exchanges, and other service charges were up \(7.6 \%\) and \(17.3 \%\), respectively, over the same periods in 1997. The acquisitions accounted for \(\$ 3.2\) million and \(\$ 4.9\) million of the increases for the second quarter and first half of 1998 , respectively. In the current year-to-date period, income from letters of credit was lower than in the same period last year.

Other operating income in the quarter ended June 30, 1998 was \(\$ 10.8\) million compared to \(\$ 7.9\) million in the like 1997 quarter. For the first half of 1998 , other operating income was \(\$ 19.2\) million, an increase of \(\$ 4.7\) million over the same year ago period, which reflects a \(\$ 0.6\) million first quarter asset sale gain and a \(\$ 2.5\) million impact from the acquisitions.

For the six months ended June 30, 1998, net gains from investment securities sales were \(\$ 3.3\) million, up from \(\$ 2.0\) million in the same 1997 period. All of the 1998 gains were recorded in the first quarter.

Non-Interest Expense
3 Months Ended 3 Months Ended 6 Months Ended 6 Months Ended
(in millions) \(\quad\) June 30,1998 June 30,1997 June 30,1998 June 30,1997

June 30, 1998 June 30, 1997 June 30, 1998 June 30, 1997
\begin{tabular}{|c|c|c|c|c|}
\hline Salaries & \$49.5 & \$40.1 & \$95.7 & \$81.5 \\
\hline Pension and Other Employee Benefits & 12.7 & 12.4 & 27.6 & 27.5 \\
\hline Net Occupancy Expense & 10.8 & 11.2 & 21.9 & 21.6 \\
\hline Net Equipment Expense & 12.1 & 9.7 & 22.9 & 18.7 \\
\hline Other Operating Expense & 49.2 & 35.2 & 87.6 & 65.0 \\
\hline Restructuring Charge & 19.4 & - & 19.4 & - \\
\hline Minority Interest & 0.3 & 0.4 & 0.6 & 0.7 \\
\hline Total Non-Interest Expense & \$154.0 & \$109.0 & \$275.7 & \$215.0 \\
\hline
\end{tabular}

Non-interest expense in the second quarter of 1998 totaled \(\$ 154.0\) million, up \(41.3 \%\) from \(\$ 109.0\) million in the same quarter last year. For the six months ended June 30, 1998, non-interest expense increased \(\$ 60.7\) million, or \(28.2 \%\) over the same period in 1997. These increases include the effects of the \(\$ 19.4\) million second quarter restructuring charge and the acquisitions, which added \(\$ 15.0\) million and \(\$ 23.1\) million to non-interest expense in the second quarter and first six months of 1998 , respectively. The restructuring charge is discussed in an earlier section of this report. Excluding the effects of the restructuring charge and the acquisitions, non-interest expense in the first half of 1998 would have increased by approximately \(8 \%\) over the comparable 1997 period.

Salaries and benefits were \(\$ 62.2\) million for the second quarter of 1998 , compared to \(\$ 52.5\) million for the same year ago period. Year-to-date salaries and benefits totaled \$123.3 million, up 13.1\% from \(\$ 109.0\) million in the first half of 1997. These increases are largely due to the acquisitions, which accounted for \(\$ 6.7\) million and \(\$ 10.9\) million of the variance in the three and six months ended June 30 , 1998, respectively. The Year 2000 project, which is discussed in detail in the following section of this report, also contributed to the increase in these expense categories in 1998.

For the second quarter of 1998, net occupancy and equipment expense totaled \(\$ 22.9\) million, compared to \(\$ 20.9\) million in the same period last year. Net occupancy and equipment expense for the six months ended June 30, 1998 totaled \(\$ 44.8\) million, an increase of \(11.2 \%\) from \(\$ 40.3\) million reported for the similar period in 1997. Included in 1998's first quarter were \(\$ 1.7\) million in non-recurring expenses attributed to equipment and premise write-offs. Additionally, about \(\$ 1.3\) million of the increase in the first half of 1998 is explained by the acquisitions.

Other operating expense in the current quarter was \(\$ 49.2\) million, up \(\$ 14.0\) million over 1997's second quarter. In the first half of 1998, other operating expense totaled \(\$ 87.6\) million, an increase of \(34.7 \%\) over the \(\$ 65.0\) million reported for the same period in 1997. For the current year-to-date period, the increase in other operating expense is largely due to \$9.4 million relating to the effects of the acquisitions, \(\$ 1.4\) million in first quarter non-recurring expenses, a \(\$ 2.0\) million second quarter write-down of a real estate investment, \(\$ 2.0\) million in goodwill amortization related to \(C U B\) and costs incurred for the Year 2000 project.

Year 2000
A significant issue facing all banks nationwide that could have a large impact on expenses is the transition to the new millennium. Year 2000 concerns arise primarily from past datecoding practices in both software and hardware that used twodigits rather than four-digits to represent years. If not corrected, systems that use the two-digit format will be unable
to correctly distinguish dates after December 31, 1999. This problem could cause these systems to fail or provide incorrect information.

Pacific Century has made the resolution of Year 2000 exposures its top priority. A Program Management Office has been established to monitor, evaluate and manage the risks, solutions, and costs associated with Year 2000 issues. Pacific Century has developed a Year 2000 project plan that incorporates the following primary parts: identifying information technology and non-information technology assets and systems that have Year 2000 exposure; assessing the size and complexity of the overall project and its parts; determining risks, priorities and resources; renovating systems (e.g. rewriting program code, upgrading software and hardware, replacing systems, and obtaining vendor certifications); testing software and hardware changes; implementing Year 2000 certified systems into production; and formulating contingency plans. The initial project phases of inventory and assessment have been completed. At present, Pacific Century is working on the renovation and testing phases of the project.

Pacific Century has identified its most critical systems and has established priorities to provide assurances that these systems will be Year 2000 compliant in a timely manner. Pacific Century's goal is to have a substantial portion of its business critical systems certified as Year 2000 compliant by December 31, 1998. Management believes that Pacific Century is on target to achieve this goal.

Pacific Century understands that successfully addressing Year 2000 issues extends well beyond the remediation of internal systems. Pacific Century has a detailed and extensive process to ascertain and monitor its vendors' Year 2000 readiness. Additionally, Pacific Century has embarked on a program to determine the Year 2000 readiness of all major customers and counterparties. Plans are in place to take appropriate action should risks be uncovered in either of these areas.

While Pacific Century believes its Year 2000 project plan is designed to be successful in resolving all critical Year 2000 issues, it is possible, because of the scope and complexity involved, that not all potential problems will be satisfactorily completed in a timely manner. To mitigate this possibility, Pacific Century is formulating contingency plans for critical assets to assure an orderly transition into the millennium. In addition, business continuity plans are being developed as a safeguard against unforeseen business interruptions.

Pacific Century estimates that the incremental cost of its Year 2000 project will approximate \(\$ 30\) million. This cost primarily includes estimates for technology and program management staff, staff retention costs, consultant fees, and software and hardware costs. Through June 30, 1998, cumulative incremental costs for the Year 2000 project totaled approximately \(\$ 8.9\) million of which approximately \(\$ 2.6\) million and \(\$ 5.7\) million were incurred in the second quarter and first six months of 1998, respectively. As the Year 2000 project progresses, the cost estimate could change depending on a number of factors, including the failure of third party vendors to address Year 2000 issues in a timely manner.

Forward-Looking Statements
This report contains forward-looking statements regarding management's beliefs, estimates, projections and assumptions. These forward-looking statements are subject to risks and
uncertainties, and accordingly, actual results may differ significantly from those presented in such statements. Factors that might cause such a difference include, but are not limited to, economic conditions in the areas in which Pacific Century conducts its operations, fluctuations in interest rates, fluctuations in foreign currency exchange rates, credit quality, and U.S. foreign government regulations and monetary policies.

Part II. - Other Information

Items 1, 2, 3 and 5 omitted pursuant to instructions.

Item 4 - Submission of Matters to a Vote of Security Holders
(a) Pacific Century's Annual Shareholders' Meeting was held on April 24, 1998.
(b) Omitted per instructions.
(c) A brief description of each matter voted upon at the Annual Shareholders' Meeting held on April 24, 1998 and number of votes cast for, against or withheld, including a separate tabulation with respect to each nominee for office is presented below:

Election of four Class III directors for terms expiring in 2001.

Mary G. F. Bitterman -
Votes cast for: 70,793,189
Votes cast against: 0
Votes withheld: 1,635,916

Herbert M. Richards, Jr. -
Votes cast for: 71,004,410
Votes cast against: 0
Votes withheld: 1,424,695
H. Howard Stephenson -

Votes cast for: 70,883,148
Votes cast against: 0
Votes withheld: 1,545,957

Stanley S. Takahashi -
Votes cast for: 70,640,438
Votes cast against: 0
Votes withheld: 1,788,667
2) Election of Ernst \& Young LLP as Auditor.

Votes cast for: 71,291,074
Votes cast against: 239,837
Votes abstained: 898,194
(3) Proposal to approve an Amendment 97-2 to the Pacific Century Financial Corporation Stock Option Plan of 1994.

Votes cast for: 62,840,694
Votes cast against: 2,804,595
Votes abstained: 1,179,800
(4) Proposal to merge Pacific Century Financial

Corporation into a wholly-owned Delaware subsidiary of Pacific Century Financial in order to change the state of incorporation of Pacific Century Financial Corporation from Hawaii to Delaware.
```

Votes cast for: 62,730,884
Votes cast against: 3,379,882
Votes abstained: 714,323

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(d) None.

Item 6 - Exhibits and Reports on Form 8-K
(a) Exhibit Index

Exhibit Number


SIGNATURES

Pursuant to the requirements of the Securities Exchange
Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Date August 13, 1998
PACIFIC CENTURY FINANCIAL
CORPORATION

> /s/ RICHARD J. DAHL
> (Signature)
> Richard J. Dahl
> President and Chief Operating Officer
/s/ DAVID A. HOULE
(Signature)
David A. Houle
Executive Vice President,
Treasurer and Chief
\begin{tabular}{|c|c|c|}
\hline \multirow[t]{2}{*}{Exhibit 11 -} & al Corporat mutation of June 30 & Share Earning \\
\hline & Basic & Diluted \\
\hline \multicolumn{3}{|l|}{1998} \\
\hline Net Income & \$37,116, 000 & \$37,116, 000 \\
\hline Weighted Average Shares & 80,070,764 & 81,170,893 \\
\hline Earnings Per Share & \$0.47 & \$0.46 \\
\hline \multicolumn{3}{|l|}{1997} \\
\hline Net Income & \$71,087,000 & \$71,087,000 \\
\hline Weighted Average Shares & 79,117,490 & 80,115,918 \\
\hline Earnings Per Share & \$0.90 & \$0.88 \\
\hline
\end{tabular}

To Our Shareholders:

Pacific Century Financial Corporation reported a profit of \(\$ 34.0\) million and diluted earnings per share of \(\$ 0.42\) for the first quarter of 1998. While slightly below the corresponding figures reported at the end of last year's first quarter, these results were up from the fourth quarter of 1997 and in line with stock analysts' expectations, given the economic outlook for Hawaii and continuing uncertainties about Asia.

On a tangible basis, earnings for the quarter were \$36.5 million compared to \(\$ 37.1\) million for the same period last year. Tangible diluted earnings per share for the quarter were \(\$ 0.45\) compared to \(\$ 0.46\) for 1997 's first quarter and \(\$ 0.44\) for \(1997^{\prime} s\) fourth quarter. Your company's total assets at the end of March 1998 were \(\$ 14.8\) billion, up from \(\$ 14.0\) billion at March 31, 1997.

At the annual meeting of shareholders held April 24, 1998, shareholders approved four proposals, including (1) the election of four Class III directors for 3-year terms expiring in 2001 (Mary G.F. Bitterman, Herbert M. Richards, Jr., H. Howard Stephenson, and Stanley S. Takahashi); (2) the election of Ernst \& Young, LLP as Independent Auditor for fiscal year 1998; (3) approval of an amendment to the Pacific Century Stock Option Plan of 1994
providing for issuance of replacement options to certain employees of California United Bank and for the issuance of stock compensation in future mergers or acquisitions; and (4) approval of a change in the state of incorporation from Hawaii to Delaware.

The company's board of directors declared a quarterly cash dividend for the first quarter of \(161 / 4\) cents per share on the outstanding common stock. The dividend will be payable on June 12, 1998 to shareholders of record at the close of business on May 22, 1998.

In light of Hawaii's continuing economic doldrums, management's near-term focus will be on improving efficiency and enhancing revenues through expense reduction and process improvement. Pacific Century has launched a two-year reorganization and restructuring program to accelerate expense reduction and improve efficiency. Upon regulatory approval, the program will see the merger of First Federal Savings \& Loan Association of America with Bank of Hawaii, the closing of approximately 25 branches in Hawaii, and a comprehensive customer-focused redesign process in 1999. Through strategic alliances and rationalization of delivery channels in the State of Hawaii, as well as initiatives relating to the company's corporate charters and the merger of its two mainland subsidiaries, Pacific Century expects to achieve significant operating efficiencies and expense reductions. Subsequent to receiving the necessary regulatory approvals and identifying the branches to be closed, Pacific Century will quantify and realize a restructuring cost.

The value of your investment in Pacific Century Financial Corporation continues to be our utmost priority. We have set a goal to lower (improve) our efficiency ratio to \(55 \%\) by the end of year 2000 and to achieve significant efficiencies in our processes, our delivery systems and our structure. I pledge to you that we are committed to doing what it takes to achieve these goals.

\section*{Sincerely,}
```

/c/ LAWRENCE M. JOHNSON
Lawrence M. Johnson
Chairman and Chief Executive Officer
Corporate Offices:
Financial Plaza of the Pacific
130 Merchant Street
Honolulu, Hawaii 96813
Investor or Analyst Inquiries:
David A. Houle, Executive Vice President, Treasurer and Chief
Financial Officer
(808) 537-8288
or
Sharlene K. Bliss
Investor Relations
(808) 537-8037
or
Cori C. Weston
Corporate Secretary
(808) 537-8272

```
<TABLE>
\begin{tabular}{|c|c|c|}
\hline & \[
\begin{array}{r}
\text { March } 31 \\
1998
\end{array}
\] & \[
\begin{array}{r}
\text { March } 31 \\
1997
\end{array}
\] \\
\hline Return on Average Assets & 0.95\% & 1.04\% \\
\hline Return on Average Equity & 12.11\% & 13.40\% \\
\hline Average Spread on Earning Assets & 4.29\% & 3.99\% \\
\hline Average Equity/Average Assets & 7.81\% & 7.77\% \\
\hline Book Value Per Common Share & \$14.27 & \$13.38 \\
\hline Loss Reserve/Loans Outstanding & 1.90\% & 1.98\% \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|c|}
\hline Common Stock Price Range & High & Low & Dividend \\
\hline 1997 & \$28.06 & \$20.31 & \$0.625 \\
\hline 1998 First Quarter & \$25.13 & \$20.31 & \$0.1625 \\
\hline
\end{tabular}

\begin{tabular}{|c|c|c|}
\hline Total Interest Income & \$273,066 & \$250,169 \\
\hline Total Interest Expense & 131,348 & 125,134 \\
\hline Net Interest Income & 141,718 & 125,035 \\
\hline Provision for Possible Loan Losses & 18,303 & 5,088 \\
\hline Net Interest Income After Provision for Loan Losses & 123,415 & 119,947 \\
\hline Total Non-Interest Income & 52,864 & 41,701 \\
\hline Total Non-Interest Expense & 121,703 & 106,061 \\
\hline Income Before Income Taxes & 54,576 & 55,587 \\
\hline Provision for Income Taxes & 20,556 & 20,106 \\
\hline Net Income & \$34,020 & \$35,481 \\
\hline Basic Earnings Per Share & \$0.43 & \$0.45 \\
\hline Diluted Earnings Per Share & \$0.42 & \$0.44 \\
\hline Basic - Weighted Average Shares & 79,881,229 & 79,438,552 \\
\hline Diluted - Weighted Average Shares & 80,735,604 & 80,542,522 \\
\hline
\end{tabular}

Consolidated Statements of Condition (Unaudited)
\begin{tabular}{|c|c|c|c|}
\hline (in thousands of dollars) & \[
\begin{array}{r}
\text { March } 31 \\
1998
\end{array}
\] & \[
\begin{array}{r}
\text { December } 31 \\
1997
\end{array}
\] & \[
\begin{array}{r}
\text { March } 31 \\
1997
\end{array}
\] \\
\hline \multicolumn{4}{|l|}{Assets} \\
\hline Interest-Bearing Deposits & \$ 425,637 & \$335,847 & \$547, 722 \\
\hline \begin{tabular}{l}
Investment Securities \\
(Market Value of \(\$ 3,805,037, \$ 3,874,505\), and \(\$ 3,718,250\) respectively)
\end{tabular} & 3,800,428 & 3,871,485 & 3,723,139 \\
\hline Funds Sold & 119,480 & 80,457 & 72,499 \\
\hline Loans & 9,403,406 & 9,498,408 & 8,753,384 \\
\hline Unearned Income & \((202,865)\) & \((209,721)\) & \((182,472)\) \\
\hline Reserve for Loan Losses & \((175,194)\) & \((174,362)\) & \((170,059)\) \\
\hline Net Loans & 9,025,347 & 9,114,325 & 8,400,853 \\
\hline Total Earning Assets & 13,370,892 & 13,402,114 & 12,744,213 \\
\hline Cash and Non-Interest Bearing Deposits & 586,746 & 795,332 & 532,009 \\
\hline Premises and Equipment & 285,916 & 288,358 & 269,506 \\
\hline Other Assets & 514,261 & 509,660 & 441,066 \\
\hline Total Assets & \$14,757,815 & \$14,995,464 & \$13,986,794 \\
\hline \multicolumn{4}{|l|}{Liabilities} \\
\hline Deposits & \$9,435,399 & \$9,607,695 & \$9,101, 050 \\
\hline Securities Sold Under Agreements to Repurchase & 2,304,423 & 2,279,124 & 1,995,206 \\
\hline Funds Purchased & 559,573 & 710,472 & 376,688 \\
\hline Short-Term Borrowings & 259,604 & 226,127 & 381,039 \\
\hline Other Liabilities & 370,738 & 349,050 & 373,057 \\
\hline Long-Term Debt & 684,782 & 705,789 & 698,350 \\
\hline Total Liabilities & \(13,614,519\) & 13,878,257 & 12,925,390 \\
\hline \multicolumn{4}{|l|}{Shareholders' Equity} \\
\hline Common Stock (\$2 par value), authorized 200,000,000 shares; issued and outstanding, March 31 - 80,140,398; & & & \\
\hline December 1997 - 79,684,553; March 1997-39,685,182; & 160,281 & 159,369 & 79,370 \\
\hline Capital Surplus & 176,496 & 168,920 & 174,180 \\
\hline Accumulated Other Comprehensive Income & \((28,193)\) & \((24,766)\) & \((19,237)\) \\
\hline Retained Earnings & 834,712 & 813,684 & 827,091 \\
\hline Total Shareholders' Equity & 1,143,296 & 1,117,207 & 1,061,404 \\
\hline Total Liabilities and Shareholders' Equity & \$14,757,815 & \$14,995,464 & \$13,986,794 \\
\hline
\end{tabular}
```

        Pacific Century Financial Corporation
    Exhibit 99 - Statement Regarding Computation of Ratios
Six Months Ended June 30

```
\begin{tabular}{|c|c|c|}
\hline (in millions of dollars) & 1998 & 1997 \\
\hline \multicolumn{3}{|l|}{Earnings:} \\
\hline 1. Income Before Income Taxes & \$57.5 & \$110.6 \\
\hline 2. Plus: Fixed Charges Including Interest on Deposit & 266.9 & 259.0 \\
\hline 3. Earnings Including Fixed Charges & 324.4 & 369.6 \\
\hline 4. Less: Interest on Deposits & 160.7 & 157.3 \\
\hline 5. Earnings Excluding Interest on Deposits & \$163.7 & \$212.3 \\
\hline \multicolumn{3}{|l|}{Fixed Charges:} \\
\hline 6. Fixed Charges Including Interest on Deposits & \$266.9 & \$259.0 \\
\hline 7. Less: Interest on Deposits & 160.7 & 157.3 \\
\hline 8. Fixed Charges Excluding Interest on Deposits & \$106.2 & \$101.7 \\
\hline \multicolumn{3}{|l|}{Ratio of Earnings to Fixed Charges:} \\
\hline Including Interest on Deposits (Line 3 divided by Line & 6) 1.2 & 1.4 \\
\hline Excluding Interest on Deposits (Line 5 divided by Line & 8) 1.5 & 2.1 \\
\hline
\end{tabular}
```

<ARTICLE> 9

<LEGEND>
THIS SCHEDULE CONTAINS SUMMARY FINANCIAL INFORMATION EXTRACTED FROM
THE CONSOLIDATED STATEMENTS OF CONDITION AND CONSOLIDATED STATEMENTS
OF INCOME AND IS QUALIFIED IN ITS ENTIRETY BY REFERENCE TO SUCH
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