NewsRelease

NYSE: BOH

Ah Bank of Hawaii

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Bank of Hawaii Corporation Second Quarter 2016 Financial Results

- Diluted Earnings Per Share \$1.03
- Net Income \$44.2 Million
- Board of Directors Declares Dividend of \$0.48 Per Share

FOR IMMEDIATE RELEASE

HONOLULU, HI (July 25, 2016) -- Bank of Hawaii Corporation (NYSE: BOH) today reported diluted earnings per share of \$1.03 for the second quarter of 2016, down from diluted earnings per share of \$1.16 in the previous quarter and up from diluted earnings per share of \$0.95 in the same quarter last year. Net income for the second quarter of 2016 was \$44.2 million compared with net income of \$50.2 million in the first quarter of 2016 and net income of \$41.2 million in the second quarter of 2015. Income for the first quarter of 2016 included sales of \$11.2 million in Visa Class B shares. There were no sales of Visa shares during the second quarter of 2016 or the second quarter of 2015.

Loan and lease balances increased to \$8.3 billion at June 30, 2016, up 3.3 percent from March 31, 2016 and up 12.2 percent compared with June 30, 2015. Deposits grew 1.1 percent during the quarter, as balances increased to \$13.6 billion at June 30, 2016 compared with \$13.5 billion at March 31, 2016 and \$13.1 billion at June 30, 2015.

"Bank of Hawaii Corporation continued to perform well during the second quarter of 2016," said Peter Ho, Chairman, President and CEO. "Loan balances continued to grow, our margin was stable and asset quality remains strong. We continued to make progress on our many initiatives and completed the installation of 116 smart ATM machines during the quarter. By the end of the second quarter consumer deposit transactions from these new ATMs and our mobile application have increased to approximately 30% of consumer deposit transactions enabling our branch staff to spend more time serving our customers."

The return on average assets for the second quarter of 2016 was 1.14 percent, down from 1.30 percent in the previous quarter and up from 1.10 percent in the same quarter last year. The return on average equity for the second quarter of 2016 was 15.56 percent, down from 17.88 percent for the first quarter of 2016 and up from 15.33 percent in the second quarter of 2015. The efficiency ratio for the second quarter of 2016 was 57.35 percent compared with 54.88 percent in the previous quarter and 58.16 percent in the same quarter last year.

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For the six-month period ended June 30, 2016, net income was \$94.5 million, an increase of \$10.9 million from net income of \$83.6 million during the same period last year. Diluted earnings per share were \$2.19 for the first half of 2016, up from \$1.92 for the first half of 2015. The return on average assets for the six-month period ended June 30, 2016 was 1.22 percent compared with 1.12 percent for the same six months in 2015. The year-to-date return on average equity was 16.71 percent, up from 15.75 percent for the six months ended June 30, 2015. The efficiency ratio for the first half of 2016 improved to 56.08 percent compared with 58.23 percent in the same period last year.

Financial Highlights

Net interest income, on a taxable equivalent basis, for the second quarter of 2016 was \$106.5 million, an increase of \$0.5 million compared with net interest income of \$106.0 million in the first quarter of 2016 and an increase of \$5.7 million compared with net interest income of \$100.8 million in the second quarter of 2015. Net interest income in the second quarter of 2016 included interest recoveries of \$1.0 million. The first quarter of 2016 included interest recoveries of \$1.0 million. Net interest income for the first half of 2016 was \$212.6 million, an increase of \$12.2 million compared with net interest income are included in Tables 8a, 8b and 8c.

The net interest margin was 2.85 percent for the second quarter of 2016, down from 2.86 percent in the previous quarter and a 4 basis point increase from the net interest margin of 2.81 percent in the second quarter of 2015. The net interest margin for the first six months of 2016 was 2.86 percent compared with 2.81 percent for the same six-month period last year.

Results for the second quarter of 2016 included a provision for credit losses of \$1.0 million due to the continued strong growth of loans and leases partially offset by improved credit metrics. Results for the first quarter of 2016 included a negative provision for credit losses of \$2.0 million largely due to the full recovery of loans previously charged off. There was no provision for credit losses during the second quarter of 2015.

Noninterest income was \$46.5 million in the second quarter of 2016, a decrease of \$9.7 million compared with noninterest income of \$56.2 million in the first quarter of 2016 and an increase of \$0.6 million compared with noninterest income of \$45.9 million in the second quarter of 2015. Noninterest income in the second quarter of 2016 included a service fee of \$1.2 million resulting from the sale of trust real estate. Mortgage banking income increased to \$4.1 million in the second quarter of 2016 due to higher loan production and increased sales of conforming loans. The increase in gains on loan sales was partially offset by a \$2.6 million valuation impairment to our mortgage servicing rights primarily due to the recent decline in interest rates. Noninterest income in the first quarter of 2016 included a net gain of \$11.2 million resulting from the sale of Visa Class B shares and net gains of \$1.9 million related to sales of previously leased assets. Noninterest income in the second quarter of 2015 included a fee of \$0.5 million related to the transition of services provided to some institutional 401k plans. Noninterest income for the first half of 2016 was \$102.7 million, an increase of \$4.5 million compared with noninterest income of \$98.2 million for the first half of 2015.

Noninterest expense was \$86.1 million in the second quarter of 2016, down \$1.3 million compared with noninterest expense of \$87.4 million in the first quarter of 2016 and up \$2.5 million compared with noninterest expense of \$83.6 million in the second quarter last year. Noninterest expense in the second quarter of 2016 included higher incentive compensation compared with the second quarter last year due to continued strong business growth, an increase of \$1.0 million in medical costs from the previous quarter and separation expense of \$0.4 million. Second quarter expenses were partially offset by

a net gain of \$1.3 million from the sale of bank-owned real estate property. Noninterest expense in the first quarter of 2016 included seasonal payroll-related expenses, higher incentive compensation compared with the previous year, and an increase of \$0.5 million to the provision for unfunded commitments. First quarter expenses were partially offset by a net gain of \$1.5 million from the sale of a real estate property. Noninterest expense in the second quarter of 2015 included separation expense of \$0.9 million. An analysis of noninterest expenses related to salaries and benefits is included in Table 9. Noninterest expense for the first half of 2016 was \$173.5 million, an increase of \$3.0 million compared with noninterest expense of \$170.5 million for the first half of 2015.

The effective tax rate for the second quarter of 2016 was 29.77 percent compared with 32.01 percent in the previous quarter and 31.56 percent in the same quarter last year. The lower effective tax rate in second quarter of 2016 was primarily due to the release of state tax reserves due to the lapse in the statute of limitations related to prior tax years. The effective tax rate for the first half of 2016 was 30.98 percent compared with 31.64 percent during the same period last year.

The Company's business segments are defined as Retail Banking, Commercial Banking, Investment Services, and Treasury & Other. Results are determined based on the Company's internal financial management reporting process and organizational structure. Selected financial information for the business segments is included in Tables 13a and 13b.

Asset Quality

The Company's asset quality remained strong during the second quarter of 2016. Total nonperforming assets declined to \$16.3 million at June 30, 2016, down \$5.7 million from non-performing assets of \$22.0 million at March 31, 2016 and down \$13.2 million from non-performing assets of \$29.5 million at June 30, 2015. As a percentage of total loans and leases, including foreclosed real estate, nonperforming assets were 0.20 percent at the end of the second quarter of 2016, down from 0.27 percent at the end of the first quarter of 2016, and down from 0.40 percent at the end of the second quarter last year.

Accruing loans and leases past due 90 days or more were \$8.8 million at June 30, 2016, up from \$7.9 million at March 31, 2016 and down from \$9.7 million at June 30, 2015. Restructured loans not included in non-accrual loans or accruing loans past due 90 days or more were \$52.2 million at June 30, 2016, up from \$50.7 million at March 31, 2016 and \$48.3 million at June 30, 2015. More information on non-performing assets and accruing loans and leases past due 90 days or more is presented in Table 11.

Net loan and lease charge-offs during the second quarter of 2016 were \$1.7 million or 0.09 percent annualized of total average loans and leases outstanding. Loan and lease charge-offs of \$3.7 million were partially offset by recoveries of \$2.0 million. The Company recorded a net recovery of loans and leases previously charged off of \$3.8 million during the first quarter of 2016 as charge-offs of \$4.9 million were more than offset by recoveries of \$8.7 million. Net charge-offs in the second quarter of 2015 were \$1.5 million and comprised of \$3.5 million in charge-offs and recoveries of \$2.0 million. Net recoveries in the first half of 2016 were \$2.1 million compared with net charge-offs of \$2.7 million, or 0.08 percent annualized of total average loans and leases outstanding for the first half of 2015.

The allowance for loan and lease losses was reduced to \$103.9 million at June 30, 2016. The ratio of the allowance for loan and lease losses to total loans and leases was 1.25 percent at June 30, 2016, a decrease of 5 basis points from the previous quarter and commensurate with improvements in credit quality and the Hawaii economy. The reserve for unfunded commitments at June 30, 2016 was unchanged at \$6.6 million. Details of loan and lease charge-offs, recoveries, and the components of the total reserve for credit losses are summarized in Table 12.

Other Financial Highlights

Total assets were \$15.86 billion at June 30, 2016, up from \$15.65 billion at March 31, 2016 and \$15.25 billion at June 30, 2015. Average total assets increased to \$15.64 billion during the second quarter of 2016, up from \$15.54 billion during the previous quarter and \$15.04 billion during the same quarter last year.

The investment securities portfolio was \$6.10 billion at June 30, 2016, down from \$6.21 billion at March 31, 2016 and \$6.47 billion at June 30, 2015 as loan growth continues to outpace deposit growth. The portfolio remains largely comprised of securities issued by U. S. government agencies and included \$3.80 billion in securities held to maturity and \$2.30 billion in securities available for sale at June 30, 2016.

Total loans and leases were \$8.33 billion at June 30, 2016, up from \$8.07 billion at March 31, 2016 and up from \$7.43 billion at June 30, 2015. Average total loans and leases were \$8.21 billion during the second quarter of 2016, up from \$7.94 billion during the first quarter of 2016, and up from \$7.30 billion during the same quarter last year.

The commercial loan portfolio was \$3.31 billion at the end of the second quarter of 2016, an increase of 1.5 percent from commercial loans of \$3.26 billion at the end of the first quarter of 2016, and up 8.6 percent from commercial loans of \$3.04 billion at the end of the same quarter last year. The consumer loan portfolio was \$5.03 billion at the end of the second quarter of 2016, an increase of 4.5 percent from consumer loans of \$4.81 billion at the end of the first quarter of 2016 and up 14.6 percent from \$4.39 billion at the end of the same quarter last year. Loan and lease portfolio balances are summarized in Table 10.

Total deposits increased to \$13.64 billion at June 30, 2016 compared with \$13.49 billion at March 31, 2016 and \$13.09 billion at June 30, 2015. Average total deposits were \$13.45 billion during the second quarter of 2016, up from \$13.33 billion during the previous quarter and \$12.86 billion during the same quarter last year.

Consumer deposits were \$6.62 billion at June 30, 2016, up from \$6.57 billion at March 31, 2016 and up from \$6.22 billion at June 30, 2015. Commercial deposits were \$5.70 billion at June 30, 2016, up from \$5.68 billion at March 31, 2016 and up from \$5.52 billion at June 30, 2015. Other deposits, including public funds, were \$1.33 billion at June 30, 2016, up from \$1.24 billion at March 31, 2016 and down slightly from \$1.34 billion at June 30, 2015. Deposit balances are summarized in Tables 7 and 10.

During the second quarter of 2016, the Company repurchased 213.0 thousand shares of common stock at a total cost of \$14.6 million under its share repurchase program. The average cost was \$68.71 per share repurchased. From the beginning of the share repurchase program initiated during July of 2001 through June 30, 2016, the Company has repurchased 53.3 million shares and returned over \$2.0 billion to shareholders at an average cost of \$37.62 per share. From July 1 through July 22, 2016, the Company repurchased an additional 60.0 thousand shares of common stock at an average cost of \$68.65 per share. Remaining buyback authority under the share repurchase program was \$85.6 million at July 22, 2016.

Total shareholders' equity was \$1.16 billion at June 30, 2016, up from \$1.14 billion at March 31, 2016 and up from \$1.08 billion at June 30, 2015. At June 30, 2016, the Tier 1 Capital Ratio was 13.66 percent compared with 13.85 percent at March 31, 2016 and 14.47 percent at June 30, 2015. The Tier 1 leverage ratio at June 30, 2016 was 7.29 percent compared with 7.25 percent at March 31, 2016 and 7.21 percent at June 30, 2015.

The Company's Board of Directors declared a quarterly cash dividend of \$0.48 per share on the Company's outstanding shares. The dividend will be payable on September 15, 2016 to shareholders of record at the close of business on August 31, 2016.

Hawaii Economy

Economic conditions in Hawaii continue to remain positive during the second quarter of 2016 due to an active construction industry, stable tourism, low unemployment, and a strong real estate market. For the first five months of 2016, total visitor spending increased 1.0 percent and total arrivals increased 3.1 percent compared to the same period in 2015. The statewide seasonally-adjusted unemployment rate in Hawaii was 3.3 percent in June 2016 compared to 4.9 percent nationally. For the first six months of 2016, the volume of single-family home sales on Oahu increased 7.8 percent compared with the same period in 2015. The volume of condominium sales on Oahu increased 10.7 percent compared with the same period in 2015. During the first half of 2016 the median sales price of single-family homes on Oahu was 6.1 percent higher and the median sales price of a condominium was 7.4 percent higher compared with 2015. As of June 30, 2016, months of inventory of single-family homes and condominiums on Oahu remained low at approximately 3.0 months and 3.1 months, respectively. More information on current Hawaii economic trends is presented in Table 15.

Conference Call Information

The Company will review its second quarter 2016 financial results today at 2:00 p.m. Eastern Time (8:00 a.m. Hawaii Time). The call will be accessible via teleconference and via the investor relations link of Bank of Hawaii Corporation's website, <u>www.boh.com</u>. The toll-free number is 1 (877) 783-7534 in the United States and 1 (530) 379-4714 for international callers. Use the pass code "Bank of Hawaii" to access the call. A replay will be available for one week beginning approximately 11:00 a.m. Hawaii Time on Monday, July 25, 2016. The replay number is 1 (855) 859-2056 in the United States and 1 (404) 537-3406 from international locations. Enter the pass code 40106598 when prompted. Participants can also dial 1 (800) 585-8367 to access the replay. In addition, a replay will be available on the Company's website, <u>www.boh.com</u>.

Forward-Looking Statements

This news release, and other statements made by the Company in connection with it may contain "forward-looking statements", such as forecasts of our financial results and condition, expectations for our operations and business prospects, and our assumptions used in those forecasts and expectations. Do not unduly rely on forward-looking statements. Actual results might differ significantly from our forecasts and expectations because of a variety of factors. More information about these factors is contained in Bank of Hawaii Corporation's Annual Report on Form 10-K for the year ended December 31, 2015, which was filed with the U.S. Securities and Exchange Commission. We have not committed to update forward-looking statements to reflect later events or circumstances.

Bank of Hawaii Corporation is a regional financial services company serving businesses, consumers, and governments in Hawaii, American Samoa, and the West Pacific. The Company's principal subsidiary, Bank of Hawaii, was founded in 1897 and is the largest independent financial institution in Hawaii. For more information about Bank of Hawaii Corporation, see the Company's web site, <u>www.boh.com</u>.

		Three Months Er	ded	Six Mo	nths Ended
	June 30,	March 31,	June 30,		ne 30,
(dollars in thousands, except per share amounts)	2016	2016	2015	2016	2015
For the Period:					
Operating Results	.				
Net Interest Income	\$ 103,550	\$ 103,024	\$ 97,782	\$ 206,574	\$ 194,552
Provision for Credit Losses	1,000	(2,000		(1,000)	
Total Noninterest Income	46,519	56,207	45,925	102,726	98,232
Total Noninterest Expense	86,071	87,386	83,574	173,457	170,489
Net Income	44,245	50,210	41,154	94,455	83,596
Basic Earnings Per Share	1.04	1.17	0.95	2.21	1.93
Diluted Earnings Per Share	1.03	1.16	0.95	2.19	1.92
Dividends Declared Per Share	0.48	0.45	0.45	0.93	0.90
Performance Ratios					
Return on Average Assets	1.14		% 1.10		% 1.12
Return on Average Shareholders' Equity	15.56	17.88	15.33	16.71	15.75
Efficiency Ratio ¹	57.35	54.88	58.16	56.08	58.23
Net Interest Margin ²	2.85	2.86	2.81	2.86	2.81
Dividend Payout Ratio ³	46.15	38.46	47.37	42.08	46.63
Average Shareholders' Equity to Average Assets	7.31	7.27	7.16	7.29	7.14
Average Balances					
Average Loans and Leases	\$ 8,205,104	\$ 7,940,097	\$ 7,300,506	\$ 8,072,600	\$ 7,177,467
Average Assets	15,639,596	15,537,073	15,038,500	15,588,335	14,992,524
Average Deposits	13,453,953	13,334,550	12,863,274	13,394,251	12,825,074
Average Shareholders' Equity	1,143,884	1,129,561	1,076,467	1,136,722	1,070,324
Per Share of Common Stock					
Book Value	\$ 26.96	\$ 26.43	\$ 24.88	\$ 26.96	\$ 24.88
Tangible Book Value	26.23	25.70	24.15	26.23	24.15
Market Value					
Closing	68.80	68.28	66.68	68.80	66.68
High	72.77	69.37	68.10	72.77	68.10
Low	64.96	54.55	58.70	54.55	53.90
		June 30	, March 31,	December 31,	June 30,
		2010			-
As of Period End:					
Balance Sheet Totals					
Loans and Leases		\$ 8,331,469	\$ 8,065,610	\$ 7,878,985	\$ 7,428,438
Total Assets		15,860,901	15,654,695	15,455,016	15,248,043
Total Deposits		13,643,807	13,488,892	13,251,103	13,090,695
Other Debt		267,970	220,771	245,786	170,816
					1,082,939
		1,157,219	1,138,753	1,116,260	1,002,000
Total Shareholders' Equity Asset Quality		1,157,219	1,138,753		
Total Shareholders' Equity Asset Quality		1,157,219 \$16,280	1,138,753 \$22,015	\$ 28,801	\$ 29,450
Total Shareholders' Equity Asset Quality Non-Performing Assets		1,157,219	1,138,753		
Total Shareholders' Equity Asset Quality Non-Performing Assets Allowance for Loan and Lease Losses		1,157,219 \$16,280	1,138,753 \$ 22,015 104,677	\$ 28,801 102,880	\$
Total Shareholders' Equity Asset Quality Non-Performing Assets Allowance for Loan and Lease Losses Allowance to Loans and Leases Outstanding Capital Ratios		1,157,219 \$ 16,280 103,932 1.25	1,138,753 \$ 22,015 104,677 % 1.30	\$ 28,801 102,880	\$
Total Shareholders' Equity Asset Quality Non-Performing Assets Allowance for Loan and Lease Losses Allowance to Loans and Leases Outstanding Capital Ratios		1,157,219 \$ 16,280 103,932	1,138,753 \$ 22,015 104,677 % 1.30	\$ 28,801 102,880 % 1.31	\$ 29,450 106,006 % 1.43
Total Shareholders' Equity Asset Quality Non-Performing Assets Allowance for Loan and Lease Losses Allowance to Loans and Leases Outstanding		1,157,219 \$ 16,280 103,932 1.25	1,138,753 \$ 22,015 104,677 % 1.30	\$ 28,801 102,880 % 1.31	\$ 29,450 106,006 % 1.43
Total Shareholders' Equity Asset Quality Non-Performing Assets Allowance for Loan and Lease Losses Allowance to Loans and Leases Outstanding Capital Ratios Common Equity Tier 1 Capital Ratio Tier 1 Capital Ratio		1,157,219 \$ 16,280 103,932 1.25 13.66	1,138,753 \$ 22,015 104,677 % 1.30 % 13.85	\$ 28,801 102,880 % 1.31 % 13.97	\$ 29,450 106,006 % 1.43 % 14.47
Total Shareholders' Equity Asset Quality Non-Performing Assets Allowance for Loan and Lease Losses Allowance to Loans and Leases Outstanding Capital Ratios Common Equity Tier 1 Capital Ratio Tier 1 Capital Ratio Total Capital Ratio		1,157,219 \$ 16,280 103,932 1.25 13.66 13.66	1,138,753 \$ 22,015 104,677 % 1.30 % 13.85 13.85	\$ 28,801 102,880 % 1.31 % 13.97 13.97	\$ 29,450 106,006 % 1.43 % 14.47 14.47
Total Shareholders' Equity Asset Quality Non-Performing Assets Allowance for Loan and Lease Losses Allowance to Loans and Leases Outstanding Capital Ratios Common Equity Tier 1 Capital Ratio Tier 1 Capital Ratio Total Capital Ratio Tier 1 Leverage Ratio		1,157,219 \$ 16,280 103,932 1.25 13.66 13.66 14.91	1,138,753 \$ 22,015 104,677 % 1.30 % 13.85 13.85 15.10	\$ 28,801 102,880 % 1.31 % 13.97 13.97 15.22	\$ 29,450 106,006 % 1.43 % 14.47 14.47 15.72
Total Shareholders' Equity Asset Quality Non-Performing Assets Allowance for Loan and Lease Losses Allowance to Loans and Leases Outstanding Capital Ratios Common Equity Tier 1 Capital Ratio		1,157,219 \$ 16,280 103,932 1.25 13.66 13.66 14.91 7.29	1,138,753 \$ 22,015 104,677 % 1.30 % 13.85 13.85 15.10 7.25	\$ 28,801 102,880 % 1.31 % 13.97 13.97 15.22 7.26	\$ 29,450 106,006 % 1.43 % 14.47 14.47 15.72 7.21
Total Shareholders' Equity Asset Quality Non-Performing Assets Allowance for Loan and Lease Losses Allowance to Loans and Leases Outstanding Capital Ratios Common Equity Tier 1 Capital Ratio Tier 1 Capital Ratio Total Capital Ratio Total Capital Ratio Tier 1 Leverage Ratio Total Shareholders' Equity to Total Assets Tangible Common Equity to Tangible Assets ⁴		1,157,219 \$ 16,280 103,932 1.25 13.66 13.66 14.91 7.29 7.30	1,138,753 \$ 22,015 104,677 % 1.30 % 13.85 13.85 15.10 7.25 7.27	\$ 28,801 102,880 % 1.31 % 13.97 13.97 15.22 7.26 7.22	\$ 29,450 106,006 % 1.43 % 14.47 14.47 15.72 7.21 7.10
Total Shareholders' Equity Asset Quality Non-Performing Assets Allowance for Loan and Lease Losses Allowance to Loans and Leases Outstanding Capital Ratios Common Equity Tier 1 Capital Ratio Tier 1 Capital Ratio Total Capital Ratio Total Capital Ratio Total Shareholders' Equity to Total Assets Tangible Common Equity to Risk-Weighted Assets ⁴		1,157,219 \$ 16,280 103,932 1.25 13.66 13.66 14.91 7.29 7.30 7.11	1,138,753 \$ 22,015 104,677 % 1.30 % 13.85 13.85 15.10 7.25 7.27 7.09	\$ 28,801 102,880 % 1.31 % 13.97 13.97 15.22 7.26 7.22 7.03	\$ 29,450 106,006 % 1.43 % 14.47 14.47 15.72 7.21 7.10 6.91
Total Shareholders' Equity Asset Quality Non-Performing Assets Allowance for Loan and Lease Losses Allowance to Loans and Leases Outstanding Capital Ratios Common Equity Tier 1 Capital Ratio Tier 1 Capital Ratio Total Capital Ratio Total Capital Ratio Tier 1 Leverage Ratio Total Shareholders' Equity to Total Assets Tangible Common Equity to Risk-Weighted Assets ⁴ Non-Financial Data		1,157,219 \$ 16,280 103,932 1.25 13.66 13.66 14.91 7.29 7.30 7.11	1,138,753 \$ 22,015 104,677 % 1.30 % 13.85 13.85 15.10 7.25 7.27 7.09	\$ 28,801 102,880 % 1.31 % 13.97 13.97 15.22 7.26 7.22 7.03	\$ 29,450 106,006 % 1.43 % 14.47 14.47 15.72 7.21 7.10 6.91
Total Shareholders' Equity Asset Quality Non-Performing Assets Allowance for Loan and Lease Losses Allowance to Loans and Leases Outstanding Capital Ratios Common Equity Tier 1 Capital Ratio Tier 1 Capital Ratio Total Capital Ratio Tier 1 Leverage Ratio Total Shareholders' Equity to Total Assets		1,157,219 \$ 16,280 103,932 1.25 13.66 13.66 14.91 7.29 7.30 7.11 13.49	1,138,753 \$ 22,015 104,677 % 1.30 % 13.85 13.85 15.10 7.25 7.27 7.09 13.62 2,139	\$ 28,801 102,880 % 1.31 % 13.97 13.97 15.22 7.26 7.26 7.22 7.03 13.62	\$ 29,450 106,006 % 1.43 % 14.47 14.47 15.72 7.21 7.10 6.91 14.03

¹ Efficiency ratio is defined as noninterest expense divided by total revenue (net interest income and total noninterest income).

² Net interest margin is defined as net interest income, on a taxable-equivalent basis, as a percentage of average earning assets.

³ Dividend payout ratio is defined as dividends declared per share divided by basic earnings per share.

⁴ Tangible common equity to tangible assets and tangible common equity to risk-weighted assets are Non-GAAP financial measures. See Table 2 "Reconciliation of Non-GAAP Financial Measures."

Bank of Hawaii Corporation and Subsidiaries Reconciliation of Non-GAAP Financial Measures

	June 30,	March 31,	D	ecember 31,	June 30,
(dollars in thousands)	2016	2016		2015	2015
Total Shareholders' Equity	\$ 1,157,219	\$ 1,138,753	\$	1,116,260	\$ 1,082,939
Less: Goodwill	31,517	31,517		31,517	31,517
Tangible Common Equity	\$ 1,125,702	\$ 1,107,236	\$	1,084,743	\$ 1,051,422
Total Assets	\$ 15,860,901	\$ 15,654,695	\$	15,455,016	\$ 15,248,043
Less: Goodwill	31,517	31,517		31,517	31,517
Tangible Assets	\$ 15,829,384	\$ 15,623,178	\$	15,423,499	\$ 15,216,526
Risk-Weighted Assets, determined in accordance					
with prescribed regulatory requirements	\$ 8,341,990	\$ 8,130,093	\$	7,962,484	\$ 7,495,744
Total Shareholders' Equity to Total Assets	7.30%	7.27%		7.22%	7.10%
Tangible Common Equity to Tangible Assets (Non-GAAP)	7.11%	7.09%		7.03%	6.91%
Tier 1 Capital Ratio	13.66%	13.85%		13.97%	14.47%
Tangible Common Equity to Risk-Weighted Assets (Non-GAAP)	13.49%	13.62%		13.62%	14.03%

Consolidated Statements of Income

	 Т	hre	e Months Ende	ed			Six Mont	hs E	nded
	June 30,		March 31,		June 30,		Jun	e 30	,
(dollars in thousands, except per share amounts)	2016		2016		2015		2016		2015
Interest Income									
Interest and Fees on Loans and Leases	\$ 82,323	\$	80,895	\$	73,565	\$	163,218	\$	144,526
Income on Investment Securities									
Available-for-Sale	10,521		10,814		10,273		21,335		20,471
Held-to-Maturity	20,168		20,391		22,832		40,559		47,239
Deposits	2		4		2		6		5
Funds Sold	618		753		268		1,371		527
Other	153		212		310		365		612
Total Interest Income	113,785		113,069		107,250		226,854		213,380
Interest Expense									
Deposits	3,081		2,886		2,405		5,967		4,773
Securities Sold Under Agreements to Repurchase	6,134		6,153		6,440		12,287		12,811
Funds Purchased	3		3		3		6		6
Other Debt	1,017		1,003		620		2,020		1,238
Total Interest Expense	10,235		10,045		9,468		20,280		18,828
Net Interest Income	103,550		103,024		97,782		206,574		194,552
Provision for Credit Losses	1,000		(2,000)		-		(1,000)		-
Net Interest Income After Provision for Credit Losses	102,550		105,024		97,782		207,574		194,552
Noninterest Income									
Trust and Asset Management	12,707		11,256		12,355		23,963		24,535
Mortgage Banking	4,088		3,189		3,469		7,277		5,162
Service Charges on Deposit Accounts	8,150		8,443		8,203		16,593		16,740
Fees, Exchange, and Other Service Charges	13,978		13,444		13,352		27,422		26,249
Investment Securities Gains (Losses), Net	(312)		11,180		86		10,868		10,317
Annuity and Insurance	2,006		1,901		1,885		3,907		3,929
Bank-Owned Life Insurance	1,551		1,548		2,088		3,099		3,822
Other	4,351		5,246		4,487		9,597		7,478
Total Noninterest Income	46,519		56,207		45,925		102,726		98,232
Noninterest Expense									
Salaries and Benefits	50,289		50,514		47,610		100,803		97,390
Net Occupancy	7,158		7,003		8,605		14,161		17,938
Net Equipment	5,065		5,409		4,826		10,474		10,114
Data Processing	3,972		3,951		3,673		7,923		7,446
Professional Fees	2,047		2,639		2,265		4,686		4,599
FDIC Insurance	2,144		2,352		2,068		4,496		4,208
Other	15,396		15,518		14,527		30,914		28,794
Total Noninterest Expense	86,071		87,386		83,574		173,457		170,489
Income Before Provision for Income Taxes	62,998		73,845		60,133		136,843		122,295
Provision for Income Taxes	18,753		23,635		18,979		42,388		38,699
Net Income	\$ 44,245	\$	50,210	\$	41,154	\$	94,455	\$	83,596
Basic Earnings Per Share	\$ 1.04	\$	1.17	\$	0.95	\$	2.21	\$	1.93
Diluted Earnings Per Share	\$ 1.03	\$	1.16	\$	0.95	\$	2.19	\$	1.92
Dividends Declared Per Share	\$ 0.48	\$	0.45	\$	0.45	\$	0.93	\$	0.90
Basic Weighted Average Shares	42,729,731		42,920,794		43,305,813	4	2,825,369	4	3,345,667
Diluted Weighted Average Shares	42,942,960		43,126,526		43,518,349	4	3,033,199	4	3,558,664

Consolidated Statements of Comprehensive Income

	_	Tł	ree	Months End	led		Six Mont	hs E	nded
	J	lune 30,	I	March 31,		June 30,	 June	e 30,	
(dollars in thousands)		2016		2016		2015	2016		2015
Net Income	\$	44,245	\$	50,210	\$	41,154	\$ 94,455	\$	83,596
Other Comprehensive Income (Loss), Net of Tax:									
Net Unrealized Gains (Losses) on Investment Securities		5,157		8,694		(7,610)	13,851		(2,316)
Defined Benefit Plans		141		141		220	282		440
Total Other Comprehensive Income (Loss)		5,298		8,835		(7,390)	14,133		(1,876)
Comprehensive Income	\$	49,543	\$	59,045	\$	33,764	\$ 108,588	\$	81,720

Consolidated Statements of Condition

Consolidated Statements of Condition				Table 5
	June 30,	March 31,	December 31,	June 30,
(dollars in thousands)	2016	2016	2015	2015
Assets	\$ 3.819	¢ / /50	¢ 4.120	¢ 2,420
Interest-Bearing Deposits in Other Banks	. ,	\$ 4,453		\$ 3,420
Funds Sold	615,395	626,206	592,892	602,598
Investment Securities	0 000 000	0 000 754	0.050.040	0.075.004
Available-for-Sale	2,299,638	2,293,751	2,256,818	2,275,361
Held-to-Maturity (Fair Value of \$3,890,220; \$3,981,830; \$4,006,412; and \$4,240,732)	3,798,200	3,911,703	3,982,736	4,199,121
Loans Held for Sale	105,824	16,854	4,808	18,483
Loans and Leases	8,331,469	8,065,610	7,878,985	7,428,438
Allowance for Loan and Lease Losses	(103,932)	(104,677)	(102,880)	(106,006)
Net Loans and Leases	8,227,537	7,960,933	7,776,105	7,322,432
Total Earning Assets	15,050,413	14,813,900	14,617,489	14,421,415
Cash and Due from Banks	133,836	164,012	158,699	150,874
Premises and Equipment, Net	109,832	111,086	111,199	108,439
Accrued Interest Receivable	45,709	47,504	44,719	44,475
Foreclosed Real Estate	1,728	1,728	824	1,989
Mortgage Servicing Rights	19,631	22,663	23,002	23,426
Goodwill	31,517	31,517	31,517	31,517
Bank-Owned Life Insurance	271,274	269,723	268,175	265,133
Other Assets	196,961	192,562	199,392	200,775
Total Assets	\$15,860,901	\$15,654,695	\$ 15,455,016	\$15,248,043
Liabilities Deposits Noninterest-Bearing Demand	\$ 4,383,496	\$ 4,329,321	\$ 4,286,331	\$ 4,156,847
Interest-Bearing Demand	\$ 4,383,490 2,838,744		⁵ 4,260,331 2,761,930	
-		2,759,357 5,172,206		2,699,517
Savings	5,165,808		5,025,191	5,044,711
Time Total Deposits	1,255,759 13,643,807	1,228,008 13,488,892	1,177,651 13,251,103	1,189,620
Funds Purchased	7,333	7,333	7,333	8,459
	7,555	408	7,555	0,409
Short-Term Borrowings Securities Sold Under Agreements to Repurchase	- 596 795		629 957	672 210
	586,785 267,970	586,785	628,857	672,310
Other Debt		220,771	245,786	170,816
Retirement Benefits Payable	47,438	47,408	47,374	55,181
Accrued Interest Payable	5,532	5,661	5,032	5,254
Taxes Payable and Deferred Taxes	20,979	43,134	17,737	26,244
Other Liabilities	123,838	115,550	135,534	136,145
Total Liabilities Shareholders' Equity	14,703,682	14,515,942	14,338,756	14,165,104
Common Stock (\$.01 par value; authorized 500,000,000 shares;				
issued / outstanding: June 30, 2016 - 57,856,419 / 42,916,163; March 31, 2016 - 57,840,536 / 42,080,503; December 31, 2015 - 57,740,071 / 42,282,153;				
March 31, 2016 - 57,849,536 / 43,080,503; December 31, 2015 - 57,749,071 / 43,282,153;	570	570		-7-
and June 30, 2015 - 57,745,324 / 43,535,020)	576	576	575	575
Capital Surplus	546,928	544,267	542,041	536,782
Accumulated Other Comprehensive Loss	(9,424)	(14,722)	(23,557)	(28,562)
Retained Earnings	1,370,308	1,347,374	1,316,260	1,278,672
Treasury Stock, at Cost (Shares: June 30, 2016 - 14,940,256; March 31, 2016 - 14,769,033;		(700 7 10)		(704 500)
December 31, 2015 - 14,466,918; and June 30, 2015 - 14,210,304)	(751,169)	(738,742)	(719,059)	(704,528)
Total Shareholders' Equity Total Liabilities and Shareholders' Equity	1,157,219 \$15,860,901	1,138,753 \$15,654,695	1,116,260 \$ 15,455,016	1,082,939 \$15,248,043
LOTAL LIADULTION AND SPATONOLOGIC' FOULTV			\$ 15,455,016	

Consolidated Statements of Shareholders' Equity

				Accum.			
				Other			
				Compre-			
				hensive			
	Common Shares	Common	Capital	Income	Retained	Treasury	
(dollars in thousands)	Outstanding	Stock	Surplus	(Loss)	Earnings	Stock	Total
Balance as of December 31, 2015	43,282,153	\$ 575	\$ 542,041	\$ (23,557)	\$ 1,316,260	\$ (719,059)	\$ 1,116,260
Net Income	-	-	-	-	94,455	-	94,455
Other Comprehensive Income	-	-	-	14,133	-	-	14,133
Share-Based Compensation	-	-	3,314	-	-	-	3,314
Common Stock Issued under Purchase and Equity							
Compensation Plans and Related Tax Benefits	201,445	1	1,573	-	(277)	4,900	6,197
Common Stock Repurchased	(567,435)	-	-	-	-	(37,010)	(37,010)
Cash Dividends Declared (\$0.93 per share)	-	-	-	-	(40,130)	-	(40,130)
Balance as of June 30, 2016	42,916,163	\$ 576	\$ 546,928	\$ (9,424)	\$ 1,370,308	\$ (751,169)	\$ 1,157,219
Balance as of December 31, 2014	43,724,208	\$ 574	\$ 531,932	\$ (26,686)	\$ 1,234,801	\$ (685,535)	\$ 1,055,086
Net Income	-	-	-	-	83,596	-	83,596
Other Comprehensive Loss	-	-	-	(1,876)	-	-	(1,876)
Share-Based Compensation	-	-	3,731	-	-	-	3,731
Common Stock Issued under Purchase and Equity							
Compensation Plans and Related Tax Benefits	213,289	1	1,119	-	(408)	5,394	6,106
Common Stock Repurchased	(402,477)	-	-	-	-	(24,387)	(24,387)
Cash Dividends Declared (\$0.90 per share)	-	-	-	-	(39,317)	-	(39,317)
Balance as of June 30, 2015	43,535,020	\$ 575	\$ 536,782	\$ (28,562)	\$ 1,278,672	\$ (704,528)	\$ 1,082,939

Average Balances and Interest Rates - Taxable-Equivalent Basis

	Three M	Ionths End	led		Three N	Ionths End	led		Three N	Ionths End	led	
	Jun	e 30, 2016			Marc	h 31, 2016			Jun	e 30, 2015		
	Average	Income/	Yield/		Average	Income/	Yield/			Income/	Yield/	,
(dollars in millions)	_	Expense	Rate		-	Expense	Rate		Balance	Expense	Rate)
Earning Assets												-
Interest-Bearing Deposits in Other Banks	\$ 4.0	\$-	0.17	%	\$ 4.4	\$-	0.41	%\$	3.5	\$-	0.17	9
Funds Sold	526.8	0.6	0.46		647.7	0.8	0.46		473.5	0.3	0.22	
Investment Securities												
Available-for-Sale												
Taxable	1,619.7	6.9	1.72		1,588.5	7.2	1.80		1,558.6	6.5	1.68	
Non-Taxable	691.8	5.5	3.17		715.0	5.6	3.15		725.8	5.8	3.17	
Held-to-Maturity												
Taxable	3,639.5	18.6	2.05		3,679.6	18.8	2.05		4,006.4	21.3	2.12	
Non-Taxable	244.6	2.4	3.91		245.5	2.4	3.91		248.2	2.4	3.93	
Total Investment Securities	6,195.6	33.4	2.16		6,228.6	34.0	2.19		6,539.0	36.0	2.20	_
Loans Held for Sale	19.9	0.2	3.64		12.2	0.1	3.89		11.1	0.1	3.66	-
Loans and Leases ¹												
Commercial and Industrial	1,176.0	9.8	3.36		1,127.4	10.8	3.84		1,156.3	9.1	3.16	
Commercial Mortgage	1,686.7	16.4	3.91		1,689.2	15.7	3.74		1,499.7	14.4	3.85	
Construction	210.8	2.3	4.44		170.0	2.0	4.63		126.0	1.5	4.85	
Commercial Lease Financing	196.4	1.2	2.36		198.9	1.3	2.69		225.1	2.0	3.47	
Residential Mortgage	3,005.4	30.1	4.01		2,918.5	29.6	4.05		2,736.2	28.3	4.14	
Home Equity	1,170.9	10.5	3.61		1,103.5	10.1	3.69		906.8	8.1	3.60	
Automobile	405.9	5.2	5.18		388.6	5.0	5.19		344.4	4.5	5.20	
Other ²	353.0	6.9	7.78		344.0	6.5	7.64		306.0	5.7	7.51	
Total Loans and Leases	8,205.1	82.4	4.03		7,940.1	81.0	4.09		7,300.5	73.6	4.04	
Other	38.1	0.1	1.61		38.4	0.2	2.21		51.6	0.3	2.40	-
Total Earning Assets ³	14,989.5	116.7	3.12		14,871.4	116.1	3.13	1	4,379.2	110.3	3.07	-
Cash and Due from Banks	120.4				131.0				125.8			-
Other Assets	529.7				534.7				533.5			
Total Assets	\$ 15,639.6			=	\$ 15,537.1			\$ 1	15,038.5	:		
Interest-Bearing Liabilities												
Interest-Bearing Deposits												
Demand	\$ 2,738.1	0.3	0.04		\$ 2,761.6	0.3	0.04	\$	2,611.9	0.2	0.03	
Savings	5,184.8	1.1	0.09		5,137.6	1.1	0.09		5,023.5	1.1	0.09	
Time	1,214.8	1.7	0.57		1,208.4	1.5	0.50		1,256.6	1.1	0.35	
Total Interest-Bearing Deposits	9,137.7	3.1	0.14		9,107.6	2.9	0.13		8,892.0	2.4	0.11	
Short-Term Borrowings	7.3	-	0.15		7.8	-	0.14		8.5	-	0.14	
Securities Sold Under Agreements to Repurchase	586.8	6.1	4.14		602.9	6.2	4.04		672.2	6.5	3.79	
Other Debt	226.8	1.0	1.80		232.3	1.0	1.73		173.9	0.6	1.43	
Total Interest-Bearing Liabilities	9,958.6	10.2	0.41		9,950.6	10.1	0.40		9,746.6	9.5	0.39	
Net Interest Income	.,	\$ 106.5			.,	\$ 106.0			,	\$ 100.8		-
Interest Rate Spread	:		2.71	%	:		2.73	%			2.68	
Net Interest Margin			2.85	%			2.86	%			2.81	
Noninterest-Bearing Demand Deposits	4,316.3				4,227.0				3,971.3			
Other Liabilities	220.8				229.9				244.1			
Shareholders' Equity	1,143.9				1,129.6				1,076.5			
Total Liabilities and Shareholders' Equity	\$ 15,639.6			_	\$ 15,537.1			¢	15,038.5			

¹ Non-performing loans and leases are included in the respective average loan and lease balances. Income, if any, on such loans and leases is recognized on a cash basis.

² Comprised of other consumer revolving credit, installment, and consumer lease financing.

³ Interest income includes taxable-equivalent basis adjustments, based upon a federal statutory tax rate of 35%, of \$2,977,000, \$3,013,000 and \$3,008,000 for the three months ended June 30, 2016, March 31, 2016, and June 30, 2015, respectively.

Average Balances and Interest Rates - Taxable-Equivalent Basis

			Aonths Ended ne 30, 2016			-	lonths Ended ne 30, 2015	
(dollars in millions)		Average Balance	Income/ Expense	Yield/ Rate		Average Balance	Income/ Expense	Yield/ Rate
Earning Assets								
Interest-Bearing Deposits in Other Banks	\$	4.2	\$-	0.30	% \$	3.2	\$ -	0.30
Funds Sold		587.3	1.4	0.46		478.9	0.5	0.22
Investment Securities								
Available-for-Sale								
Taxable		1,604.1	14.1	1.76		1,559.7	13.0	1.67
Non-Taxable		703.4	11.1	3.16		724.6	11.5	3.17
Held-to-Maturity								
Taxable		3,659.5	37.5	2.05		4,073.2	44.0	2.17
Non-Taxable		245.1	4.8	3.91		248.7	4.9	3.94
Total Investment Securities		6,212.1	67.5	2.17		6,606.2	73.4	2.23
Loans Held for Sale		16.0	0.3	3.74		7.1	0.1	3.65
Loans and Leases ¹								
Commercial and Industrial		1,151.7	20.6	3.59		1,143.5	18.0	3.17
Commercial Mortgage		1,687.9	32.1	3.82		1,474.8	28.1	3.84
Construction		190.4	4.3	4.53		115.0	2.6	4.64
Commercial Lease Financing		197.7	2.5	2.53		225.5	3.9	3.44
Residential Mortgage		2,962.0	59.6	4.03		2,684.0	55.8	4.16
Home Equity		1,137.2	20.6	3.65		892.7	16.2	3.66
Automobile		397.2	10.2	5.19		338.0	8.8	5.23
Other ²		348.5	13.4	7.71		304.0	11.2	7.43
Total Loans and Leases		8,072.6	163.3	4.06		7,177.5	144.6	4.05
Other		38.2	0.4	1.91		58.8	0.6	2.08
Total Earning Assets ³		14,930.4	232.9	3.13		14,331.7	219.2	3.07
Cash and Due from Banks		125.7	202.0	0.10		131.1	213.2	5.07
Other Assets		532.2				529.7		
Total Assets	\$	15,588.3			\$	14,992.5		
	φ	15,566.5			φ	14,992.0		
Interest-Bearing Liabilities								
Interest-Bearing Deposits								
Demand	\$	2,749.9	0.5	0.04	\$	2,594.6	0.4	0.03
Savings		5,161.2	2.3	0.09		4,982.5	2.2	0.09
Time		1,211.6	3.2	0.53		1,317.1	2.2	0.34
Total Interest-Bearing Deposits		9,122.7	6.0	0.13		8,894.2	4.8	0.11
Short-Term Borrowings		7.5	-	0.15		8.4	-	0.14
Securities Sold Under Agreements to Repurchase		594.9	12.3	4.09		675.2	12.8	3.77
Other Debt		229.5	2.0	1.77		173.9	1.2	1.43
Total Interest-Bearing Liabilities		9,954.6	20.3	0.41		9,751.7	18.8	0.39
Net Interest Income		:	\$ 212.6			=	\$ 200.4	
Interest Rate Spread				2.72	%			2.68
Net Interest Margin				2.86	%			2.81
Noninterest-Bearing Demand Deposits		4,271.6				3,930.9		
Other Liabilities		225.4				239.6		
Shareholders' Equity		1,136.7				1,070.3		
Total Liabilities and Shareholders' Equity	\$	15,588.3			\$	14,992.5		

Table 7b

¹ Non-performing loans and leases are included in the respective average loan and lease balances. Income, if any, on such loans and leases is recognized on a cash basis.

 $^{2}\,$ Comprised of other consumer revolving credit, installment, and consumer lease financing.

³ Interest income includes taxable-equivalent basis adjustments, based upon a federal statutory tax rate of 35%, of \$5,990,000 and \$5,886,000 for the six months

ended June 30, 2016 and June 30, 2015, respectively.

Analysis of Change in Net Interest Income - Taxable-Equivalent Basis

Table 8a

	Three	Months	Ended June 30, 20	16
	Cc	mpared	to March 31, 2016	
(dollars in millions)	Volum		Rate ¹	Total
Change in Interest Income:				
Funds Sold	\$ (0).2) \$	- \$	(0.2)
Investment Securities				
Available-for-Sale				
Taxable	C).1	(0.4)	(0.3)
Non-Taxable	(0).2)	0.1	(0.1)
Held-to-Maturity				
Taxable	(0).2)	-	(0.2)
Total Investment Securities	(0).3)	(0.3)	(0.6)
Loans Held for Sale	().1	-	0.1
Loans and Leases				
Commercial and Industrial	C).4	(1.4)	(1.0)
Commercial Mortgage	-		0.7	0.7
Construction	C).4	(0.1)	0.3
Commercial Lease Financing	-		(0.1)	(0.1)
Residential Mortgage	C).9	(0.4)	0.5
Home Equity	C).6	(0.2)	0.4
Automobile	C).2	-	0.2
Other ²	C).3	0.1	0.4
Total Loans and Leases	2	2.8	(1.4)	1.4
Other	-		(0.1)	(0.1)
Total Change in Interest Income	2	2.4	(1.8)	0.6
Change in Interest Expense:				
Interest-Bearing Deposits				
Time	-		0.2	0.2
Total Interest-Bearing Deposits	-		0.2	0.2
Securities Sold Under Agreements to Repurchase	(0).2)	0.1	(0.1)
Total Change in Interest Expense).2)	0.3	0.1
		,		
Change in Net Interest Income	\$ 2	2.6 \$	(2.1) \$	0.5

¹ The change in interest income and expense not solely due to changes in volume or rate has been allocated on a pro-rata basis to the volume and rate columns.

² Comprised of other consumer revolving credit, installment, and consumer lease financing.

Analysis of Change in Net Interest Income - Taxable-Equivalent Basis

Table 8b

	Three Months E	nded June 30, 20 ⁻	16
	 Compared t	o June 30, 2015	
(dollars in millions)	Volume ¹	Rate ¹	Total
Change in Interest Income:			
Funds Sold	\$ - \$	0.3 \$	0.3
Investment Securities			
Available-for-Sale			
Taxable	0.2	0.2	0.4
Non-Taxable	(0.3)	-	(0.3)
Held-to-Maturity			
Taxable	(1.9)	(0.8)	(2.7)
Total Investment Securities	(2.0)	(0.6)	(2.6)
Loans Held for Sale	0.1	-	0.1
Loans and Leases			
Commercial and Industrial	0.1	0.6	0.7
Commercial Mortgage	1.8	0.2	2.0
Construction	0.9	(0.1)	0.8
Commercial Lease Financing	(0.2)	(0.6)	(0.8)
Residential Mortgage	2.7	(0.9)	1.8
Home Equity	2.4	-	2.4
Automobile	0.7	-	0.7
Other ²	1.0	0.2	1.2
Total Loans and Leases	9.4	(0.6)	8.8
Other	(0.1)	(0.1)	(0.2)
Total Change in Interest Income	7.4	(1.0)	6.4
Change in Interest Expense:			
Interest-Bearing Deposits			
Demand	-	0.1	0.1
Time	-	0.6	0.6
Total Interest-Bearing Deposits	-	0.7	0.7
Securities Sold Under Agreements to Repurchase	(0.9)	0.5	(0.4)
Other Debt	 0.2	0.2	0.4
Total Change in Interest Expense	(0.7)	1.4	0.7
Change in Net Interest Income	\$ 8.1 \$	(2.4) \$	5.7

¹ The change in interest income and expense not solely due to changes in volume or rate has been allocated on a pro-rata basis to the volume and rate columns.

 $^{2}\,$ Comprised of other consumer revolving credit, installment, and consumer lease financing.

Analysis of Change in Net Interest Income - Taxable-Equivalent Basis

Table 8c

		Six Months Er	nded June 30, 201	6
		Compared	to June 30, 2015	
(dollars in millions)		Volume ¹	Rate ¹	Total
Change in Interest Income:				
Funds Sold	\$	0.2 \$	0.7 \$	0.9
Investment Securities				
Available-for-Sale				
Taxable		0.4	0.7	1.1
Non-Taxable		(0.3)	(0.1)	(0.4)
Held-to-Maturity				
Taxable		(4.3)	(2.2)	(6.5)
Non-Taxable		(0.1)	-	(0.1)
Total Investment Securities		(4.3)	(1.6)	(5.9)
Loans Held for Sale		0.2	-	0.2
Loans and Leases				
Commercial and Industrial		0.1	2.5	2.6
Commercial Mortgage		4.1	(0.1)	4.0
Construction		1.8	(0.1)	1.7
Commercial Lease Financing		(0.4)	(1.0)	(1.4)
Residential Mortgage		5.6	(1.8)	3.8
Home Equity		4.4	-	4.4
Automobile		1.5	(0.1)	1.4
Other ²		1.7	0.5	2.2
Total Loans and Leases		18.8	(0.1)	18.7
Other		(0.2)	-	(0.2)
Total Change in Interest Income		14.7	(1.0)	13.7
Change in Interest Expense:				
Interest-Bearing Deposits				
Demand		-	0.1	0.1
Savings		0.1	-	0.1
Time		(0.2)	1.2	1.0
Total Interest-Bearing Deposits		(0.1)	1.3	1.2
Securities Sold Under Agreements to Repurchase		(1.5)	1.0	(0.5)
Other Debt		0.4	0.4	0.8
Total Change in Interest Expense		(1.2)	2.7	1.5
Change in Net Interest Income	\$	15.9 \$	(3.7) \$	12.2
	Ť		· · · ·	

¹ The change in interest income and expense not solely due to changes in volume or rate has been allocated on a pro-rata basis to the volume and rate columns.

 $^{2}\,$ Comprised of other consumer revolving credit, installment, and consumer lease financing.

Salaries and Benefits

	T	hree	Months End	ed		 Six Mont	hs E	Ended
	June 30,	I	March 31,		June 30,	Jun	e 30	,
(dollars in thousands)	2016		2016		2015	2016		2015
Salaries	\$ 28,797	\$	29,141	\$	28,214	\$ 57,938	\$	56,128
Incentive Compensation	5,917		5,965		4,959	11,882		9,473
Share-Based Compensation	2,746		2,310		2,751	5,056		5,096
Commission Expense	2,151		1,357		1,927	3,508		3,519
Retirement and Other Benefits	4,092		4,954		4,117	9,046		8,848
Payroll Taxes	2,288		3,577		2,278	5,865		5,863
Medical, Dental, and Life Insurance	3,872		2,892		2,449	6,764		5,633
Separation Expense	426		318		915	744		2,830
Total Salaries and Benefits	\$ 50,289	\$	50,514	\$	47,610	\$ 100,803	\$	97,390

Loan and Lease Portfolio Balances

Loan and Lease Portfolio Balances					Table 10
	June 30,	March 31,	December 31,	September 30,	June 30,
(dollars in thousands)	2016	2016	2015	2015	2015
Commercial					
Commercial and Industrial	\$ 1,174,879 \$	1,180,341 \$	1,115,168	\$ 1,169,817 \$	1,173,259
Commercial Mortgage	1,712,271	1,687,199	1,677,147	1,622,119	1,528,685
Construction	226,062	192,909	156,660	129,254	118,714
Lease Financing	192,630	195,804	204,877	202,055	222,113
Total Commercial	3,305,842	3,256,253	3,153,852	3,123,245	3,042,771
Consumer					
Residential Mortgage	3,032,981	2,929,388	2,925,605	2,875,605	2,787,847
Home Equity	1,213,154	1,131,796	1,069,400	993,817	931,191
Automobile	417,017	399,825	381,735	367,640	352,128
Other ¹	362,475	348,348	348,393	329,465	314,501
Total Consumer	5,025,627	4,809,357	4,725,133	4,566,527	4,385,667
Total Loans and Leases	\$ 8,331,469 \$	8,065,610 \$	7,878,985	\$ 7,689,772 \$	7,428,438

Deposits

	June 30,	March 31,	December 31,	September 30,	June 30,
(dollars in thousands)	2016	2016	2015	2015	2015
Consumer	\$ 6,618,164 \$	6,568,651	\$ 6,445,510	\$ 6,254,862	\$ 6,221,691
Commercial	5,697,490	5,678,987	5,502,739	5,397,857	5,524,153
Public and Other	1,328,153	1,241,254	1,302,854	1,284,243	1,344,851
Total Deposits	\$ 13,643,807 \$	13,488,892	\$ 13,251,103	\$ 12,936,962	\$ 13,090,695

¹ Comprised of other revolving credit, installment, and lease financing.

	June 30,	March 31,	Dec	ember 31,	Sej	ptember 30,	June 30
(dollars in thousands)	2016	2016		2015		2015	201
Non-Performing Assets							
Non-Accrual Loans and Leases							
Commercial							
Commercial and Industrial	\$ 269	\$ 666	\$	5,829	\$	8,532	\$ 8,299
Commercial Mortgage	1,194	3,401		3,469		1,058	716
Total Commercial	1,463	4,067		9,298		9,590	9,015
Consumer							
Residential Mortgage	9,979	13,719		14,598		14,749	14,918
Home Equity	3,110	2,501		4,081		3,814	3,528
Total Consumer	13,089	16,220		18,679		18,563	18,446
Total Non-Accrual Loans and Leases	14,552	20,287		27,977		28,153	27,461
Foreclosed Real Estate	1,728	1,728		824		1,392	1,989
Total Non-Performing Assets	\$ 16,280	\$ 22,015	\$	28,801	\$	29,545	\$ 29,450
Accruing Loans and Leases Past Due 90 Days or More							
Commercial							
Commercial and Industrial	\$ -	\$ -	\$	-	\$	-	\$ 750
Total Commercial	-	-		-		-	750
Consumer							
Residential Mortgage	5,640	4,219		4,453		5,060	4,789
Home Equity	1,128	2,096		1,710		1,396	2,395
Automobile	464	524		315		631	323
Other ¹	1,518	1,099		1,096		1,058	1,395
Total Consumer	8,750	7,938		7,574		8,145	8,902
Total Accruing Loans and Leases Past Due 90 Days or More	\$ 8,750	\$ 7,938	\$	7,574	\$	8,145	\$ 9,652
Restructured Loans on Accrual Status							
and Not Past Due 90 Days or More	\$ 52,173	\$ 50,707	\$	49,430	\$	49,506	\$ 48,339
Total Loans and Leases	\$ 8,331,469	\$ 8,065,610	\$	7,878,985	\$	7,689,772	\$ 7,428,438
Ratio of Non-Accrual Loans and Leases to Total Loans and Leases	0.17%	0.25%		0.36%		0.37%	0.37%
Ratio of Non-Performing Assets to Total Loans and Leases							
and Foreclosed Real Estate	0.20%	0.27%		0.37%		0.38%	0.40%
	0.2070	0.2770		0.0770		0.0070	0.407
Ratio of Commercial Non-Performing Assets to Total Commercial							
Loans and Leases and Commercial Foreclosed Real Estate	0.04%	0.12%		0.29%		0.31%	0.32%
Ratio of Consumer Non-Performing Assets to Total Consumer Loans							
and Leases and Consumer Foreclosed Real Estate	0.29%	0.37%		0.41%		0.44%	0.45%
Ratio of Non-Performing Assets and Accruing Loans and Leases							
Past Due 90 Days or More to Total Loans and Leases							0.53%
	0.30%	0.37%		0.46%		0.49%	
Past Due 90 Days or More to Total Loans and Leases and Foreclosed Real Estate	0.30%	 0.37%		0.46%		0.49%	
Past Due 90 Days or More to Total Loans and Leases and Foreclosed Real Estate Quarter to Quarter Changes in Non-Performing Assets	\$		\$		\$		28 777
Past Due 90 Days or More to Total Loans and Leases and Foreclosed Real Estate Quarter to Quarter Changes in Non-Performing Assets Balance at Beginning of Quarter	\$ 22,015	\$ 28,801	\$	29,545	\$	29,450	28,777 1,909
Past Due 90 Days or More to Total Loans and Leases and Foreclosed Real Estate Quarter to Quarter Changes in Non-Performing Assets Balance at Beginning of Quarter Additions	\$	\$	\$		\$		28,777 1,909
Past Due 90 Days or More to Total Loans and Leases and Foreclosed Real Estate Quarter to Quarter Changes in Non-Performing Assets Balance at Beginning of Quarter Additions Reductions	\$ 22,015 1,300	\$ 28,801 4,002	\$	29,545 2,353	\$	29,450 4,427	1,909
Past Due 90 Days or More to Total Loans and Leases and Foreclosed Real Estate Quarter to Quarter Changes in Non-Performing Assets Balance at Beginning of Quarter Additions Reductions Payments	\$ 22,015 1,300 (3,401)	\$ 28,801 4,002 (6,012)	\$	29,545 2,353 (2,473)	\$	29,450 4,427 (1,191)	
Past Due 90 Days or More to Total Loans and Leases and Foreclosed Real Estate Quarter to Quarter Changes in Non-Performing Assets Balance at Beginning of Quarter Additions Reductions Payments Return to Accrual Status	\$ 22,015 1,300	\$ 28,801 4,002 (6,012) (4,272)	\$	29,545 2,353 (2,473) (24)	\$	29,450 4,427 (1,191) (1,748)	1,909 (1,020
Past Due 90 Days or More to Total Loans and Leases and Foreclosed Real Estate Quarter to Quarter Changes in Non-Performing Assets Balance at Beginning of Quarter Additions Reductions Payments Return to Accrual Status Sales of Foreclosed Real Estate	\$ 22,015 1,300 (3,401) (3,560) -	\$ 28,801 4,002 (6,012) (4,272) (248)	\$	29,545 2,353 (2,473) (24) (458)	\$	29,450 4,427 (1,191) (1,748) (1,300)	1,909 (1,020 - (83
Past Due 90 Days or More to Total Loans and Leases and Foreclosed Real Estate Quarter to Quarter Changes in Non-Performing Assets Balance at Beginning of Quarter Additions Reductions Payments Return to Accrual Status	\$ 22,015 1,300 (3,401)	\$ 28,801 4,002 (6,012) (4,272)	\$	29,545 2,353 (2,473) (24)	\$	29,450 4,427 (1,191) (1,748)	1,909 (1,020

¹ Comprised of other revolving credit, installment, and lease financing.

Reserve for Credit Losses

		The		Montho En	ded			Six Mont		
				<u>Months En</u> Iarch 31,				Six Mont June		
(dollars in thousands)	J	June 30, 2016	IV	2016	•	June 30, 2015		2016	3 30	, 2015
Balance at Beginning of Period	\$	111,249	\$		\$	113,348	\$	108,952	\$	114,575
Loans and Leases Charged-Off	Ť	,=	Ŷ		Ŷ		Ŷ		Ŷ	,
Commercial										
Commercial and Industrial		(204)		(257)		(255)		(461)		(490)
Consumer		(=0.)		(=0.)		(200)		(101)		(100)
Residential Mortgage		(79)		(205)		(54)		(284)		(613)
Home Equity		17		(643)		(211)		(626)		(427)
Automobile		(1,372)		(1,560)		(1,237)		(2,932)		(2,665)
Other ¹		(2,117)		(2,222)		(1,739)		(4,339)		(3,389)
Total Loans and Leases Charged-Off		(3,755)		(4,887)		(3,496)		(8,642)		(7,584)
Recoveries on Loans and Leases Previously Charged-Off		(-)/		() /		(-,,		(-)/		()/
Commercial										
Commercial and Industrial		403		6,867		456		7,270		1,102
Commercial Mortgage		14		14		14		28		28
Construction		-		23		8		23		16
Lease Financing		1		1		8		2		76
Consumer										
Residential Mortgage		279		201		96		480		438
Home Equity		322		513		566		835		1,447
Automobile		541		592		396		1,133		890
Other ¹		450		473		497		923		905
Total Recoveries on Loans and Leases Previously Charged-Off		2,010		8,684		2,041		10,694		4,902
Net Loans and Leases Recovered (Charged-Off)		(1,745)		3,797		(1,455)		2,052		(2,682)
Provision for Credit Losses		1,000		(2,000)		-		(1,000)		-
Provision for Unfunded Commitments		-		500		-		500		-
Balance at End of Period ²	\$	110,504	\$	111,249	\$	111,893	\$	110,504	\$	111,893
Components										
Allowance for Loan and Lease Losses	\$	103,932	\$	104,677	\$	106,006	\$	103,932	\$	106,006
Reserve for Unfunded Commitments		6,572		6,572		5,887		6,572		5,887
Total Reserve for Credit Losses	\$	110,504	\$	111,249	\$	111,893	\$	110,504	\$	111,893
Average Loans and Leases Outstanding	\$ {	8,205,104	\$	7,940,097	\$	7,300,506	\$ (8,072,600	\$ 7	7,177,467
Ratio of Net Loans and Leases Charged-Off (Recovered) to										
Average Loans and Leases Outstanding (annualized)		0.09%		-0.19%		0.08%		-0.05%		0.08%
Ratio of Allowance for Loan and Lease Losses to Loans and Leases Outstanding		1.25%		1.30%		1.43%		1.25%		1.43%
		/0						/0		

Table 12

¹ Comprised of other revolving credit, installment, and lease financing.

² Included in this analysis is activity related to the Company's reserve for unfunded commitments, which is separately recorded in other liabilities in the Consolidated Statements of Condition.

Business Segments Selected Financial Information

Business Segments Selected Financial Informa	ation						Table 13a
		Retail	Commercial	Investment	Treasury	C	onsolidated
(dollars in thousands)		Banking	Banking	Services	and Other		Total
Three Months Ended June 30, 2016							
Net Interest Income	\$	60,041	\$ 38,151	\$ 6,037 \$	(679)	\$	103,550
Provision for Credit Losses		2,006	(258)	(5)	(743)		1,000
Net Interest Income After Provision for Credit Losses		58,035	38,409	6,042	64		102,550
Noninterest Income		21,771	6,438	15,946	2,364		46,519
Noninterest Expense		(50,758)	(17,762)	(14,780)	(2,771)		(86,071)
Income Before Provision for Income Taxes		29,048	27,085	7,208	(343)		62,998
Provision for Income Taxes		(10,402)	(9,608)	(2,667)	3,924		(18,753)
Net Income	\$	18,646	\$ 17,477	\$ 4,541 \$	3,581	\$	44,245
Total Assets as of June 30, 2016	\$	5,076,204	\$ 3,239,572	\$ 282,143 \$	7,262,982	\$	15,860,901

Three Months Ended June 30, 2015 ¹

Net Interest Income	\$ 50,550 \$	35,886 \$	4,335 \$	7,011 \$	97,782
Provision for Credit Losses	1,727	(266)	(8)	(1,453)	-
Net Interest Income After Provision for Credit Losses	48,823	36,152	4,343	8,464	97,782
Noninterest Income	20,809	5,892	15,680	3,544	45,925
Noninterest Expense	(49,158)	(16,720)	(14,572)	(3,124)	(83,574)
Income Before Provision for Income Taxes	20,474	25,324	5,451	8,884	60,133
Provision for Income Taxes	(7,219)	(8,958)	(2,017)	(785)	(18,979)
Net Income	\$ 13,255 \$	16,366 \$	3,434 \$	8,099 \$	41,154
Total Assets as of June 30, 2015 ¹	\$ 4,404,619 \$	2,985,351 \$	204,253 \$	7,653,820 \$	15,248,043

¹ Certain prior period information has been reclassified to conform to current presentation.

Business Segments Selected Financial Information

Business Segments Selected Financial Informatio	on						Table 13b
		Retail	Commercial	Investment	Treasury	C	Consolidated
(dollars in thousands)		Banking	Banking	Services	and Other		Total
Six Months Ended June 30, 2016							
Net Interest Income	\$	118,051	\$ 76,499	\$ 12,489	\$ (465)	\$	206,574
Provision for Credit Losses		4,841	(6,884)	(11)	1,054		(1,000)
Net Interest Income After Provision for Credit Losses		113,210	83,383	12,500	(1,519)		207,574
Noninterest Income		42,578	14,038	29,970	16,140		102,726
Noninterest Expense		(103,499)	(35,030)	(30,207)	(4,721)		(173,457)
Income Before Provision for Income Taxes		52,289	62,391	12,263	9,900		136,843
Provision for Income Taxes		(18,629)	(22,264)	(4,537)	3,042		(42,388)
Net Income	\$	33,660	\$ 40,127	\$ 7,726	\$ 12,942	\$	94,455
Total Assets as of June 30, 2016	\$	5,076,204	\$ 3,239,572	\$ 282,143	\$ 7,262,982	\$	15,860,901

Six Months Ended June 30, 2015 ¹

Net Interest Income	\$ 98,899 \$	70,160 \$	8,636 \$	16,857 \$	194,552
Provision for Credit Losses	3,450	(731)	(17)	(2,702)	-
Net Interest Income After Provision for Credit Losses	95,449	70,891	8,653	19,559	194,552
Noninterest Income	39,917	11,544	30,407	16,364	98,232
Noninterest Expense	(99,498)	(34,607)	(29,161)	(7,223)	(170,489)
Income Before Provision for Income Taxes	35,868	47,828	9,899	28,700	122,295
Provision for Income Taxes	(12,745)	(16,824)	(3,662)	(5,468)	(38,699)
Net Income	\$ 23,123 \$	31,004 \$	6,237 \$	23,232 \$	83,596
Total Assets as of June 30, 2015 ¹	\$ 4,404,619 \$	2,985,351 \$	204,253 \$	7,653,820 \$	15,248,043

¹ Certain prior period information has been reclassified to conform to current presentation.

Selected Quarterly Financial Data

Quarterly Operating Results Interest Income Interest and Fees on Loans and Leases \$ 82,323 \$ 80,895 \$ 76 Income on Investment Securities 10,521 10,814 10 Available-for-Sale 10,521 10,814 10 Held-to-Maurity 20,168 20,391 21 Deposits 2 4 Funds Sold 618 753 Other 153 212 Total Interest Income 113,785 113,069 111 Interest Expense 0 2,886 2 Securities Sold Under Agreements to Repurchase 6,134 6,153 6 Funds Purchased 1,017 1,003 1 Total Interest Expense 10,235 100,042 100 Net Interest Income 103,550 105,024 100 100 100,024 100 Noninterest Income 12,707 11,256 11 Morgage Banking 4,088 3,189 3 Service Charges on Deposit Accounts 8,150 8,443 8 Fees, Exchange, and Other Service Charges	s Ended			
Quarterly Operating Results Interest Income Interest and Fees on Loans and Leases \$ 82,323 \$ 80,895 \$ 76 Income on Investment Securities 10,521 10,814 10 Available-for-Sale 10,521 10,814 10 Held-to-Maunity 20,168 20,391 21 Deposits 2 4 Funds Sold 618 753 Other 153 212 111 111 111 111 Interest Expense 10,375 113,069 111 111 111 111 111 111 111 111 111 111 111 111 111 111 111 111 111 111 111 111 111 111 111 111 111 111 111 111 111 111 111 111 111 111 111 111 111 111 111 111 111 111 111 111 111 111 111 111	· ·	tember 30,		June 30
Interest Income \$ 82.323 \$ 80.895 \$ 78 Interest and Fees on Loans and Leases 10.521 10.814 10 10 Heid-to-Maturity 20.168 20.391 21 Deposits 2 4 4 10.521 10.814 10 Heid-to-Maturity 20.168 20.391 21 10 111 113.785 113.069 111 Interest Expense 0 2.866 2 5 113.069 111 Interest Expense 0 3.081 2.866 2 5 10.045 9 9 10.355 10.045 9 9 10.235 10.045 9 9 10.241 101 100 10 10 100 10.045 9 100 100.050 100.050 100.050 100.050 100.050 100.050 100.050 100 100 100 100 100 100 100 100 100 100 100 100 100	2015	2015		201
Interest and Fees on Loans and Leases \$ 82,323 \$ 80,895 \$ 78 Income on Investment Securities 10,521 10,814 10 Available-tor-Sale 10,521 10,814 10 Deposits 2 4 1 Funds Sold 618 753 212 Total Interest Income 113,785 113,069 111 Interest Expense 3,081 2,886 2 Deposits 3,081 2,886 2 Securities Sold Under Agreements to Repurchase 6,153 6 Funds Purchased 3 3 3 Other Debt 10,217 11,003 1 Total Interest Expense 10,235 100,45 9 Net Interest Income 103,550 103,024 101 Provision for Credit Losses 1,000 (2,000) 1 Vet Interest Income 12,707 11,256 11 Intrast and Asset Management 12,707 11,256 14 Investi				
Income on Investment Securities 10,521 10,814 10 Available-for-Sale 10,521 10,814 10 Deposits 2 4 11 Eucle-Naturity 20,168 20,391 21 Deposits 2 4 11 10 Cher 153 212 11 11 Total Interest Income 113,785 113,069 111 Interest Expense 0 2,886 2 Deposits 3 3 3 3 Cher Debt 1,017 10,03 1 10 Total Interest Expense 102,355 100,445 9 Net Interest Income 103,550 103,024 100 Noninterest Income After Provision for Credit Losses 102,550 105,024 100 Noninterest Income After Provision for Credit Losses 102,550 105,024 100 Noninterest Income Asset Management 12,707 11,256 11 Mortgage Banking 4,088 3,189 3	100 ¢	75 074	¢	70 565
Available-for-Sale 10,521 10,814 10 Held-to-Maturity 20,168 20,391 21 Deposits 2 4 Funds Sold 618 753 Other 153 212 Total Interest Income 113,785 113,069 111 Interest Expense 3,081 2,886 2 Securities Sold Under Agreements to Repurchase 6,134 6,153 6 Funds Purchased 3 3 3 0 Other Debt 10,177 1,003 1 101 Provision for Credit Losses 102,550 106,024 100 Provision for Credit Losses 102,550 106,024 100 Noninterest Income 12,707 11,256 11 Mortgage Banking 3 3 Service Charges on Deposit Accounts 8,150 8,443 8 Fees, Exchange, and Other Service Charges 13,978 13,444 13 Investment Securities Gains (Losses), Net (312) 11,180 12 14	122 \$	75,874	\$	73,565
Held-to-Maturity 20,168 20,391 21 Deposits 2 4 - Funds Sold 618 753 - Other 153 212 - Total Interest Income 113,785 113,069 111 Interest Expense - - - Deposits 3,081 2,886 2 Securities Sold Under Agreements to Repurchase 6,134 6,153 6 Funds Purchased 3 3 - - Other Debt 1,017 1,003 1 - Provision for Credit Losses 10,025 103,024 100 Provision for Credit Losses 1,000 (2,000) 1 Trust and Asset Management 12,707 11,256 11 Mortgage Banking 4,088 3,189 3 Service Charges on Deposit Accounts 8,150 8,443 8 Fees, Exchange, and Other Service Charges 13,978 13,444 13 Investment Securities Gains (Losses)		40.400		40.07
Deposits 2 4 Funds Sold 618 753 Other 153 212 Fotal Interest Income 113,765 113,069 111 Interest Expense 3,081 2,886 2 Deposits 3,081 2,886 2 Securities Sold Under Agreements to Repurchase 6,134 6,153 6 Funds Purchased 3 3 3 0 Other Debt 1,017 1,003 1 1 foral Interest Income 103,550 103,024 100 Provision for Credit Losses 102,250 105,024 100 Val Interest Income 12,707 11,256 11 Trust and Asset Management 12,707 11,256 11 Investment Securities Gains (Losses), Net (312) 11,180 - Investment Securities Gains (Losses), Net (312) 11,180 - Investment Securities Gains (Losses), Net (312) 11,481 - Other 4,351 5,246<		10,192		10,273
Funds Sold 618 753 Other 153 212 Consult Interest Expense 113,785 113,069 111 Interest Expense 3,081 2,886 2 Deposits 3,081 2,886 2 Securities Sold Under Agreements to Repurchase 6,134 6,153 6 Funds Purchased 3 3 3 3 Other Debt 1,017 1,003 1 101 Total Interest Expense 10,250 103,024 101 Provision for Credit Losses 1,000 (2,000) 1 Valt Interest Income 102,707 11,256 100 Valt Interest Income 102,707 11,256 11 Mortgage Banking 4,088 3,189 3 Service Charges on Deposit Accounts 8,150 8,443 8 Fees, Exchange, and Other Service Charges 13,978 13,444 13 Investment Securities Gains (Losses), Net (312) 11,180 - Annuity and Insurance </td <td></td> <td>20,689</td> <td></td> <td>22,832</td>		20,689		22,832
Other 153 212 Total Interest Income 113,785 113,069 111 Interest Expense Deposits 3,081 2,886 2 Securities Sold Under Agreements to Repurchase 6,134 6,153 6 Funds Purchased 3 3 0 1 Other Debt 1,017 1,003 1 1 Total Interest Expense 100,3550 103,024 101 Trovision for Credit Losses 1,02,550 105,024 100 Noniterest Income 12,707 11,256 111 Mortgage Banking 4,068 3,189 3 Service Charges on Deposit Accounts 8,150 8,443 8 Fees, Exchange, and Other Service Charges 13,978 13,444 13 Investment Securities Gains (Losses), Net (312) 11,180 11 Other 4,351 5,246 4 4 14 Other 4,351 5,246 4 4 101 11 Other	1	2		2
Total Interest Income 113,785 113,069 111 Interest Expense 3 3 2,886 2 Deposits 3,081 2,886 2 3 3 Other Debt 1,017 1,003 1 1 Total Interest Expense 10,235 10,045 9 Net Interest Income 103,550 103,024 101 Provision for Credit Losses 1,000 (2,000) 1 Vet Interest Income After Provision for Credit Losses 102,550 105,024 100 Vorinterest Income 10,000 (2,000) 1 1 Mortgage Banking 4,088 3,189 3 3 3 Service Charges on Deposit Accounts 8,150 8,443 8 8 5,246 1 1,801 2 Investment Securities Gains (Losses), Net (312) 11,180 1 3 1 3 3 3 4 3 Other 4,351 5,246 4 1 4	315	291		268
Interest Expense 3,081 2,886 2 Deposits 3,081 2,886 2 Securities Sold Under Agreements to Repurchase 6,134 6,153 6 Funds Purchased 3 3 3 Other Debt 1,017 1,003 1 Total Interest Expense 10,235 10,045 9 Wet Interest Income 103,550 103,024 101 Provision for Credit Losses 102,550 105,024 100 Noninterest Income 1 12,707 11,256 11 Motgage Banking 4,088 3,189 3 8 Service Charges on Deposit Accounts 8,150 8,443 8 8 Fees, Exchange, and Other Service Charges 13,978 13,444 13 1 Investment Securities Gains (Losses), Net (312) 11,180 - - Annuity and Insurance 1,551 1,548 1 - - Other 4,351 5,246 4 - - - - - - - - -	381	312		310
Deposits 3,081 2,886 2 Securities Sold Under Agreements to Repurchase 6,134 6,153 6 Funds Purchased 3 3 3 3 Other Debt 1,017 1,003 1 Total Interest Expense 10,235 10,045 9 Vet Interest Income 10,00 (2,000) 1 Total Interest Income 102,550 105,024 100 Voninterest Income 102,707 11,256 11 Mortgage Banking 4,088 3,189 3 Service Charges on Deposit Accounts 8,150 8,443 8 Fees, Exchange, and Other Service Charges 13,978 13,444 13 Investment Securities Gains (Losses), Net (312) 11,180 1 Annuity and Insurance 2,006 1,901 2 Bank-Owned Life Insurance 1,551 1,548 1 Other 4,551 5,246 4 Total Noninterest Income 46,519 56,207 44	370	107,360		107,250
Securities Sold Under Agreements to Repurchase 6,134 6,153 6 Funds Purchased 3 3 3 Other Debt 1,017 1,003 1 Otal Interest Expense 10,235 100,445 9 Net Interest Income 103,550 103,024 101 Provision for Credit Losses 10,250 105,024 100 Norinterest Income 10,250 105,024 100 Moringage Banking 4,088 3,189 3 Service Charges on Deposit Accounts 8,150 8,443 8 Fees, Exchange, and Other Service Charges 13,978 13,444 13 Investment Securities Gains (Losses), Net (312) 11,180 1 Annuity and Insurance 2,006 1,901 2 Bank-Owned Life Insurance 1,551 1,548 1 Other 4,351 5,246 4 Other 4,351 5,246 4 Other 5,065 5,409 5 Provessing <				
Funds Purchased 3 3 Other Debt 1,017 1,003 1 Total Interest Expense 10,235 10,045 9 Bet Interest Income 103,550 103,024 101 Provision for Credit Losses 1,000 (2,000) 1 Vel Interest Income 102,550 105,024 100 Noninterest Income 102,707 11,256 11 Mortgage Banking 4,088 3,189 3 Service Charges on Deposit Accounts 8,150 8,443 8 Fees, Exchange, and Other Service Charges 13,978 13,444 13 Investment Securities Gains (Losses), Net (312) 11,180 7 Annuity and Insurance 2,006 1,901 2 Bank-Owned Life Insurance 1,551 1,548 1 Other 4,351 5,246 4 Fold Noninterest Income 46,519 56,207 44 Net Occupancy 7,158 7,003 4 Net Equipment 5,065	443	2,410		2,405
Other Debt 1,017 1,003 1 Ordal Interest Expense 10,235 10,045 9 Vet Interest Income 103,550 103,024 101 rovision for Credit Losses 102,550 105,024 100 Variant Come 12,707 11,256 11 Mortgage Banking 4,088 3,189 3 Service Charges on Deposit Accounts 8,150 8,443 8 Fees, Exchange, and Other Service Charges 13,978 13,444 13 Investment Securities Gains (Losses), Net (312) 11,180 11 Annuity and Insurance 2,006 1,901 2 Bank-Owned Life Insurance 1,551 1,548 1 Other 4,351 5,246 4 Otal Noninterest Income 46,519 56,207 44 Oninterest Expense 5 3,444 2,352 2 Salaries and Benefits 50,289 50,514 47 Net Occupancy 7,158 7,003 4 4 <td>246</td> <td>6,307</td> <td></td> <td>6,440</td>	246	6,307		6,440
Total Interest Expense 10,235 10,045 9 Vet Interest Income 103,550 103,024 101 Provision for Credit Losses 1,000 (2,000) 1 Vet Interest Income After Provision for Credit Losses 102,550 105,024 100 Valiation for Credit Losses 10,235 10,235 10,235 10,235 Valiation for Credit Losses 8,150 8,443 8 10 100 11,180 100 11,180 100 11,180 10,145 10,145 100 11,180 10,145 10,145 10,145 10,145 10,145 10,145 10,145 10,145 10,145 10,145 10,145 10,165 <	3	3		3
Interest Income 103,550 103,024 101 Provision for Credit Losses 1,000 (2,000) 1 Idet Interest Income 102,550 105,024 100 Morinterest Income 11,256 111 100 Morgage Banking 4,088 3,189 3 Service Charges on Deposit Accounts 8,150 8,443 8 Fees, Exchange, and Other Service Charges 13,978 13,444 13 Investment Securities Gains (Losses), Net (312) 11,180 1 Annuity and Insurance 2,006 1,901 2 Bank-Owned Life Insurance 1,551 1,548 1 Other 4,351 5,246 4 fotal Noninterest Income 46,519 56,207 44 Net Occupancy 7,158 7,003 4 Noticrest Expense 5 5,409 5 Salaries and Benefits 50,289 50,514 47 Net Equipment 5,065 5,409 5 Data Processing <td>034</td> <td>749</td> <td></td> <td>620</td>	034	749		620
Provision for Credit Losses 1,000 (2,000) 1 Idet Interest Income 102,550 105,024 100 Ioninterest Income 11,256 11 11 Mortgage Banking 4,088 3,189 3 Service Charges on Deposit Accounts 8,150 8,443 8 Fees, Exchange, and Other Service Charges 13,978 13,444 13 Investment Securities Gains (Losses), Net (312) 11,180 1 Annuity and Insurance 2,006 1,901 2 Bank-Owned Life Insurance 1,551 1,548 1 Other 4,351 5,246 4 Otal Moninterest Income 46,519 56,207 44 Voininterest Expense 50 540 5 Salaries and Benefits 50,289 50,514 47 Net Occupancy 7,158 7,003 4 Net Occupancy 7,158 7,003 4 Net Equipment 5,065 5,409 5 Data Processing	726	9,469		9,468
Provision for Credit Losses 1,000 (2,000) 1 Net Interest Income After Provision for Credit Losses 102,550 105,024 100 Vaninterest Income 1 100 11,256 11 Mortgage Banking 4,088 3,189 3 3 Service Charges on Deposit Accounts 8,150 8,443 8 Fees, Exchange, and Other Service Charges 13,978 13,444 13 Investment Securities Gains (Losses), Net (312) 11,180 1 Annuity and Insurance 2,006 1,901 2 Bank-Owned Life Insurance 1,551 1,548 1 Other 4,351 5,246 4 Fotal Noninterest Income 46,519 56,207 44 Noninterest Expense Salaries and Benefits 50,289 50,514 47 Net Occupancy 7,158 7,003 4 4 Net Equipment 5,065 5,409 5 5 Data Processing 3,972 3,951 5 5 </td <td>644</td> <td>97,891</td> <td></td> <td>97,782</td>	644	97,891		97,782
Interest Income After Provision for Credit Losses 102,550 105,024 100 Noninterest Income Trust and Asset Management 12,707 11,256 11 Mortgage Banking 4,088 3,189 3 3 Service Charges on Deposit Accounts 8,150 8,443 8 Fees, Exchange, and Other Service Charges 13,978 13,444 13 Investment Securities Gains (Losses), Net (312) 11,180 1 Annuity and Insurance 2,006 1,901 2 Bank-Owned Life Insurance 1,551 1,548 1 Other 4,351 5,246 4 fotal Noninterest Income 46,519 56,207 44 Net Coupancy 7,158 7,003 4 Net Coupment 5,065 5,409 5 Data Processing 3,972 3,951 5 Professional Fees 2,047 2,639 2 Professional Fees 2,047 2,639 2 Other 15,386 15,518	000	-		-
Joninterest Income 12,707 11,256 11 Mortgage Banking 4,088 3,189 3 Service Charges on Deposit Accounts 8,150 8,443 8 Fees, Exchange, and Other Service Charges 13,978 13,444 13 Investment Securities Gains (Losses), Net (312) 11,180 1 Annuity and Insurance 2,006 1,901 2 Bank-Owned Life Insurance 1,551 1,548 1 Other 4,351 5,246 4 Total Noninterest Income 46,519 56,207 44 Net Cocupancy 7,158 7,003 4 Professional Fees 2,047 2,639 2 Professional Fees 2,047 2,639 2 FDIC Insurance 2,144 2,352 2 2 Other 15,396		97,891		97,782
Trust and Asset Management 12,707 11,256 11 Mortgage Banking 4,088 3,189 3 Service Charges on Deposit Accounts 8,150 8,443 8 Fees, Exchange, and Other Service Charges 13,978 13,444 13 Investment Securities Gains (Losses), Net (312) 11,180 11 Annuity and Insurance 2,006 1,901 2 Bank-Owned Life Insurance 1,551 1,548 1 Other 4,351 5,246 4 Fotal Noninterest Income 46,519 56,207 44 Nointerest Expense Salaries and Benefits 50,289 50,514 47 Net Occupancy 7,158 7,003 4 Net Equipment 5,065 5,409 5 Data Processing 3,972 3,951 5 Professional Fees 2,047 2,639 2 Other 15,396 15,518 17 Total Noninterest Expense 86,071 87,386 85 ncome Before Provision for Income Taxes 62,998 73,845 59 <td>-</td> <td>- ,</td> <td></td> <td></td>	-	- ,		
Mortgage Banking 4,088 3,189 3 Service Charges on Deposit Accounts 8,150 8,443 8 Fees, Exchange, and Other Service Charges 13,978 13,444 13 Investment Securities Gains (Losses), Net (312) 11,180 1 Annuity and Insurance 2,006 1,901 2 Bank-Owned Life Insurance 1,551 1,548 1 Other 4,351 5,246 4 Initrerest Income 46,519 56,207 44 Net Decupancy 7,158 7,003 4 Net Occupancy 7,158 7,003 4 Net Equipment 5,065 5,409 5 Data Processing 3,972 3,951 5 Professional Fees 2,047 2,639 2 Other 15,396 15,518 17 Total Noninterest Expense 86,071 87,386 85 necome Before Provision for Income Taxes 62,998 73,845 59 Provision for Income Taxes	243	11,907		12,35
Service Charges on Deposit Accounts 8,150 8,443 8 Fees, Exchange, and Other Service Charges 13,978 13,444 13 Investment Securities Gains (Losses), Net (312) 11,180 11 Annuity and Insurance 2,006 1,901 2 Bank-Owned Life Insurance 1,551 1,548 1 Other 4,351 5,246 4 Total Noninterest Income 46,519 56,207 44 Noninterest Expense 50,289 50,514 47 Net Occupancy 7,158 7,003 4 Net Equipment 5,065 5,409 5 Data Processing 3,972 3,951 5 Professional Fees 2,047 2,639 2 Folic Insurance 2,144 2,352 2 Other 15,396 15,518 17 Total Noninterest Expense 86,071 87,386 55 Profession for Income Taxes 62,998 73,845 59 Provision for Income Taxes <td>130</td> <td>3,291</td> <td></td> <td>3,469</td>	130	3,291		3,469
Fees, Exchange, and Other Service Charges 13,978 13,444 13 Investment Securities Gains (Losses), Net (312) 11,180 12 Annuity and Insurance 2,006 1,901 2 Bank-Owned Life Insurance 1,551 1,548 1 Other 4,351 5,246 4 Other 4,351 5,246 4 Oninterest Income 46,519 56,207 44 Joninterest Expense 50,289 50,514 47 Net Occupancy 7,158 7,003 4 Net Equipment 5,065 5,409 5 Data Processing 3,972 3,951 5 Professional Fees 2,047 2,639 2 FOIC Insurance 2,144 2,352 2 2 Other 15,396 15,518 17 Total Noninterest Expense 86,071 87,3845 59 rovision for Income Taxes 62,998 73,845 59 rovision for Income Taxes 18,753 23,635 16 Let Income \$ 1.04 \$	663	8,669		8,20
Investment Securities Gains (Losses), Net (312) 11,180 Annuity and Insurance 2,006 1,901 2 Bank-Owned Life Insurance 1,551 1,548 1 Other 4,351 5,246 4 Annuity and Insurance 4,351 5,246 4 Other 4,351 5,246 4 Annuterest Income 46,519 56,207 44 Jointerest Expense Salaries and Benefits 50,289 50,514 47 Net Occupancy 7,158 7,003 4 4 Net Equipment 5,065 5,409 5 Data Processing 3,972 3,951 5 Professional Fees 2,047 2,639 2 FDIC Insurance 2,144 2,352 2 2 Other 15,396 15,518 17 Otal Noninterest Expense 86,071 87,386 85 Income Before Provision for Income Taxes 62,998 73,845 59 vorsion for Income Taxe		13,340		13,35
Annuity and Insurance 2,006 1,901 2 Bank-Owned Life Insurance 1,551 1,548 1 Other 4,351 5,246 4 dotal Noninterest Income 46,519 56,207 44 doninterest Expense 50,289 50,514 47 Net Occupancy 7,158 7,003 4 Net Equipment 5,065 5,409 5 Data Processing 3,972 3,951 5 Professional Fees 2,047 2,639 2 FDIC Insurance 2,144 2,352 2 Other 15,396 15,518 17 ford Noninterest Expense 86,071 87,3845 59 provision for Income Taxes 62,998 73,845 59 provision for Income Taxes 18,753 23,635 16 let Income \$ 44,245 \$ 50,210 \$ 42 Basic Earnings Per Share \$ 1.04 \$ 1.17 \$ Diluted Earnings Per Share \$ 1.03 \$ 1.16 \$ coans and Leases \$ 8,331,469 \$ 8,065,610				
Bank-Owned Life Insurance 1,551 1,548 1 Other 4,351 5,246 4 Otal Noninterest Income 46,519 56,207 44 Joninterest Expense 50,289 50,514 47 Salaries and Benefits 50,289 50,514 47 Net Occupancy 7,158 7,003 44 Net Equipment 5,065 5,409 55 Data Processing 3,972 3,951 55 Professional Fees 2,047 2,639 2 FDIC Insurance 2,144 2,352 22 Other 15,396 15,518 17 Total Noninterest Expense 86,071 87,386 85 ncome Before Provision for Income Taxes 62,998 73,845 59 Provision for Income Taxes 18,753 23,635 16 let Income \$ 44,245 \$ 50,210 \$ 42 Basic Earnings Per Share \$ 1.04 \$ 1.17 \$ Othed Earnings Per Share \$ 1.03 \$ 1.16 \$ Salance Sheet Totals 13,643,807 <	181)	24		8
Other 4,351 5,246 4 Total Noninterest Income 46,519 56,207 44 Noninterest Expense 50,289 50,514 47 Net Occupancy 7,158 7,003 4 Net Equipment 5,065 5,409 5 Data Processing 3,972 3,951 5 Professional Fees 2,047 2,639 2 FDIC Insurance 2,144 2,352 2 Other 15,396 15,518 17 Total Noninterest Expense 86,071 87,386 85 ncome Before Provision for Income Taxes 62,998 73,845 59 Provision for Income Taxes 18,753 23,635 16 Net Income \$ 44,245 \$ 50,210 \$ 42 Basic Earnings Per Share \$ 1.04 \$ 1.17 \$ Olluted Earnings Per Share \$ 1.03 \$ 1.16 \$ Joans and Leases \$ 8,331,469 \$ 8,065,610 \$ 7,878 Total Assets 13,643,807	014	1,721		1,88
Total Noninterest Income 46,519 56,207 44 Noninterest Expense Salaries and Benefits 50,289 50,514 47 Net Occupancy 7,158 7,003 4 Net Equipment 5,065 5,409 5 Data Processing 3,972 3,951 5 Professional Fees 2,047 2,639 2 FDIC Insurance 2,144 2,352 2 Other 15,396 15,518 17 Total Noninterest Expense 86,071 87,386 85 ncorne Before Provision for Income Taxes 62,998 73,845 59 Provision for Income Taxes 18,753 23,635 16 Net Income \$ 44,245 \$ 50,210 \$ 42 Basic Earnings Per Share \$ 1.04 \$ 1.17 \$ Stalance Sheet Totals	608	1,609		2,08
Noninterest Expense Salaries and Benefits 50,289 50,514 47 Net Occupancy 7,158 7,003 4 Net Equipment 5,065 5,409 5 Data Processing 3,972 3,951 5 Professional Fees 2,047 2,639 2 FDIC Insurance 2,144 2,352 2 Other 15,396 15,518 17 Total Noninterest Expense 86,071 87,386 85 ncome Before Provision for Income Taxes 62,998 73,845 59 Provision for Income Taxes 18,753 23,635 16 Net Income \$ 44,245 \$ 50,210 \$ 42 Basic Earnings Per Share \$ 1.04 \$ 1.17 \$ Diluted Earnings Per Share \$ 1.03 \$ 1.16 \$ Joans and Leases \$ 8,331,469 \$ 8,065,610 \$ 7,878 Total Assets 15,860,901 15,654,695 15,455 Total Shareholders' Equity 1,157,219 1,138,753 1,	525	2,660		4,48
Salaries and Benefits 50,289 50,514 47 Net Occupancy 7,158 7,003 4 Net Equipment 5,065 5,409 5 Data Processing 3,972 3,951 5 Professional Fees 2,047 2,639 2 FDIC Insurance 2,144 2,352 2 Other 15,396 15,518 17 Total Noninterest Expense 86,071 87,386 85 norme Before Provision for Income Taxes 62,998 73,845 59 Provision for Income Taxes 18,753 23,635 16 Vet Income \$ 44,245 \$ 50,210 \$ 42 Basic Earnings Per Share \$ 1.04 \$ 1.17 \$ Salance Sheet Totals	766	43,221		45,92
Net Occupancy 7,158 7,003 4 Net Equipment 5,065 5,409 5 Data Processing 3,972 3,951 5 Professional Fees 2,047 2,639 2 FDIC Insurance 2,144 2,352 2 Other 15,396 15,518 17 Total Noninterest Expense 86,071 87,386 85 norme Before Provision for Income Taxes 62,998 73,845 59 Provision for Income Taxes 18,753 23,635 16 Iet Income \$ 44,245 \$ 50,210 \$ 42 Basic Earnings Per Share \$ 1.04 \$ 1.17 \$ Diluted Earnings Per Share \$ 1.03 \$ 1.16 \$ Salance Sheet Totals 5 5 5 5 Joans and Leases \$ 8,331,469 \$ 8,065,610 \$ 7,878 Total Assets 15,860,901 15,654,695 15,455 Total Assets 13,643,807 13,488,892 13,251 Total Shareholders'				
Net Equipment 5,065 5,409 5 Data Processing 3,972 3,951 5 Professional Fees 2,047 2,639 2 FDIC Insurance 2,144 2,352 2 Other 15,396 15,518 17 Total Noninterest Expense 86,071 87,386 85 ncome Before Provision for Income Taxes 62,998 73,845 59 Provision for Income Taxes 18,753 23,635 16 Net Income \$ 44,245 \$ 50,210 \$ 42 Basic Earnings Per Share \$ 1.04 \$ 1.17 \$ Diluted Earnings Per Share \$ 1.03 \$ 1.16 \$ Joans and Leases \$ 8,331,469 \$ 8,065,610 \$ 7,878 Total Assets 15,860,901 15,654,695 15,455 Total Assets 13,643,807 13,488,892 13,251 Total Assets 13,643,807 13,488,892 13,251 Total Shareholders' Equity 1,157,219 1,138,753 1,116 <td< td=""><td>997</td><td>46,576</td><td></td><td>47,610</td></td<>	997	46,576		47,610
Data Processing 3,972 3,951 5 Professional Fees 2,047 2,639 2 FDIC Insurance 2,144 2,352 2 Other 15,396 15,518 17 Total Noninterest Expense 86,071 87,386 85 ncome Before Provision for Income Taxes 62,998 73,845 59 Provision for Income Taxes 18,753 23,635 16 Net Income \$ 44,245 \$ 50,210 \$ 42 Basic Earnings Per Share \$ 1.04 \$ 1.17 \$ Diluted Earnings Per Share \$ 1.03 \$ 1.16 \$ Balance Sheet Totals 5 5,860,901 15,654,695 15,455 Cotal Assets 13,643,807 13,488,892 13,251 Total Assets 13,643,807 13,488,892 13,251 Total Shareholders' Equity 1,157,219 1,138,753 1,116	876	7,403		8,605
Professional Fees 2,047 2,639 2 FDIC Insurance 2,144 2,352 2 Other 15,396 15,518 17 Total Noninterest Expense 86,071 87,386 85 ncome Before Provision for Income Taxes 62,998 73,845 59 Provision for Income Taxes 18,753 23,635 16 Net Income \$ 44,245 \$ 50,210 \$ 42 Basic Earnings Per Share \$ 1.04 \$ 1.17 \$ Diluted Earnings Per Share \$ 1.04 \$ 1.17 \$ Balance Sheet Totals	244	4,804		4,826
FDIC Insurance 2,144 2,352 2 Other 15,396 15,518 17 Total Noninterest Expense 86,071 87,386 85 ncome Before Provision for Income Taxes 62,998 73,845 59 Provision for Income Taxes 18,753 23,635 16 let Income \$ 44,245 \$ 50,210 \$ 42 Basic Earnings Per Share \$ 1.04 \$ 1.17 \$ Diluted Earnings Per Share \$ 1.03 \$ 1.16 \$ Balance Sheet Totals	106	3,920		3,673
Other 15,396 15,518 17 Total Noninterest Expense 86,071 87,386 85 ncome Before Provision for Income Taxes 62,998 73,845 59 Provision for Income Taxes 18,753 23,635 16 Net Income \$ 44,245 \$ 50,210 \$ 42 Basic Earnings Per Share \$ 1.04 \$ 1.17 \$ Diluted Earnings Per Share \$ 1.03 \$ 1.16 \$ Balance Sheet Totals	803	2,258		2,265
Total Noninterest Expense 86,071 87,386 85 Income Before Provision for Income Taxes 62,998 73,845 59 Provision for Income Taxes 18,753 23,635 16 Verticities 18,753 23,635 16 Verticities \$ 44,245 \$ 50,210 \$ 42 Basic Earnings Per Share \$ 1.04 \$ 1.17 \$ Diluted Earnings Per Share \$ 1.03 \$ 1.16 \$ Balance Sheet Totals	322	2,139		2,068
ncome Before Provision for Income Taxes 62,998 73,845 59 Provision for Income Taxes 18,753 23,635 16 Vet Income \$ 44,245 \$ 50,210 \$ 42 Basic Earnings Per Share \$ 1.04 \$ 1.17 \$ Diluted Earnings Per Share \$ 1.03 \$ 1.16 \$ Balance Sheet Totals \$ \$ \$ Loans and Leases \$ 8,331,469 \$ 8,065,610 \$ 7,878 Total Assets 15,860,901 15,654,695 15,455 Total Shareholders' Equity 1,157,219 1,138,753 1,116	379	24,788		14,527
Provision for Income Taxes 18,753 23,635 16 Net Income \$ 44,245 \$ 50,210 \$ 42 Basic Earnings Per Share \$ 1.04 \$ 1.17 \$ Diluted Earnings Per Share \$ 1.03 \$ 1.16 \$ Balance Sheet Totals \$ \$ \$ \$ \$ Basic Earnings Per Share \$ 1.03 \$ 1.17 \$ \$ \$ Balance Sheet Totals \$ \$ \$ \$ \$ \$ \$ Balance Sheet Totals \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	727	91,888		83,574
Net Income \$ 44,245 \$ 50,210 \$ 42 Basic Earnings Per Share \$ 1.04 \$ 1.17 \$ Diluted Earnings Per Share \$ 1.03 \$ 1.16 \$ Balance Sheet Totals \$ \$ \$ \$ Loans and Leases \$ 8,331,469 \$ 8,065,610 \$ 7,878 Total Assets \$ 15,860,901 \$ \$ \$ 15,455 Total Deposits \$ 13,643,807 \$ \$ \$ 1,16 Performance Ratios \$ 1.16 \$ 1.14 \$ 1.30 %	683	49,224		60,133
Basic Earnings Per Share \$ 1.04 \$ 1.17 \$ Diluted Earnings Per Share \$ 1.03 \$ 1.16 \$ Balance Sheet Totals \$ \$.03 \$ 1.16 \$ Loans and Leases \$ 8,331,469 \$ 8,065,610 \$ 7,878 Total Assets 15,860,901 15,654,695 15,455 Total Deposits 13,643,807 13,488,892 13,251 Total Shareholders' Equity 1,157,219 1,138,753 1,116 Performance Ratios 1.14 % 1.30 %	851	14,948		18,979
Diluted Earnings Per Share \$ 1.03 \$ 1.16 \$ Balance Sheet Totals	832 \$	34,276	\$	41,154
Diluted Earnings Per Share \$ 1.03 \$ 1.16 \$ Balance Sheet Totals				
Balance Sheet Totals Loans and Leases \$ 8,331,469 \$ 8,065,610 \$ 7,878 Fotal Assets 15,860,901 15,654,695 15,455 Fotal Deposits 13,643,807 13,488,892 13,251 Fotal Shareholders' Equity 1,157,219 1,138,753 1,116 Performance Ratios 1.14 % 1.30 %	1.00 \$	0.79	\$	0.95
Loans and Leases \$ 8,331,469 \$ 8,065,610 \$ 7,878 Fotal Assets 15,860,901 15,654,695 15,455 Fotal Deposits 13,643,807 13,488,892 13,251 Fotal Shareholders' Equity 1,157,219 1,138,753 1,116 Performance Ratios 1.14 % 1.30 %).99 \$	0.79	\$	0.95
coans and Leases \$ 8,331,469 \$ 8,065,610 \$ 7,878 Total Assets 15,860,901 15,654,695 15,455 Total Deposits 13,643,807 13,488,892 13,251 Total Shareholders' Equity 1,157,219 1,138,753 1,116 Performance Ratios Return on Average Assets 1.14 % 1.30 %				
Total Assets 15,860,901 15,654,695 15,455 Total Deposits 13,643,807 13,488,892 13,251 Total Shareholders' Equity 1,157,219 1,138,753 1,116 Performance Ratios 1.14 % 1.30 %	085 ¢ 7	7,689,772	¢	7,428,438
Total Deposits 13,643,807 13,488,892 13,251 Total Shareholders' Equity 1,157,219 1,138,753 1,116 Performance Ratios 1.14 1.30 %				
Total Shareholders' Equity 1,157,219 1,138,753 1,116 Performance Ratios 1.14 1.30 %		5,164,123		5,248,043
Performance Ratios Return on Average Assets 1.14 % 1.30 %		2,936,962		3,090,69
teturn on Average Assets 1.14 % 1.30 %	260 1,	1,098,354	1	,082,93
teturn on Average Assets 1.14 % 1.30 %				
5	1.11 %	0.89	%	1.1(
Etum on Average Shareholders Equity 15.00 17.80 1			70	
o	5.41	12.45		15.33
	3.55 2.85	65.12 2.77		58.16 2.81

¹ Efficiency ratio is defined as noninterest expense divided by total revenue (net interest income and noninterest income).

² Net interest margin is defined as net interest income, on a taxable-equivalent basis, as a percentage of average earning assets.

Hawaii Economic Trends

										10	
	Fiv	e Months E	nded	_			Yea	' En	ded		
(\$ in millions; jobs in thousands)		May 31, 20 ⁻	16	_	December	31, 2015			Decembe	er 31, 2014	
Hawaii Economic Trends											
State General Fund Revenues ¹	\$	2,601.0	4.4	%	\$ 5,998.6	8.4	%	\$	5,535.7	1.6	%
General Excise and Use Tax Revenue ¹	\$	1,351.1	3.3	%	\$ 3,141.5	5.4	%	\$	2,979.8	2.5	%
Jobs ²		665.8			658.8				643.7		

	June 30,	December 31,				
(spot rates)	2016	2015	2014			
Unemployment ³						
Statewide, seasonally adjusted	3.3 %	3.2 %	4.0 %			
Oahu	3.6	2.7	3.5			
Island of Hawaii	5.0	3.7	4.7			
Maui	3.9	3.1	3.8			
Kauai	4.0	3.5	4.3			

	June 30,	_			December 31,		
percentage change, except months of inventory)	2016		2015		2014	2013	
lousing Trends (Single Family Oahu) ⁴							
Median Home Price	6.1	%	3.7	%	3.8 %	4.8	%
Home Sales Volume (units)	7.8	%	5.2	%	(0.8) %	4.6	%
Months of Inventory	3.0		2.6		2.6	2.7	

(in thousands)	Monthly Visitor Arrivals, Not Seasonally Adjusted	Percentage Change from Previous Year
May 31, 2016	718.9	1.3
April 30, 2016	700.6	3.4
March 31, 2016	786.3	0.8
February 29, 2016	688.8	4.1
January 31, 2016	721.0	6.2
December 31, 2015	794.2	3.7
November 30, 2015	661.4	3.7
October 31, 2015	692.9	4.8
September 30, 2015	652.6	4.7
August 31, 2015	755.9	2.9
July 31, 2015	816.3	5.6
June 30, 2015	767.9	6.0
May 31, 2015	709.7	9.3
April 30, 2015	677.8	2.3
March 31, 2015	780.1	7.0
February 28, 2015	661.7	2.3
January 31, 2015	678.9	(0.6)
December 31, 2014	766.0	6.3
November 30, 2014	638.0	2.2
October 31, 2014	661.0	3.2
September 30, 2014	623.1	4.2
August 31, 2014	734.7	(1.9)
July 31, 2014	772.8	2.0
June 30, 2014	724.5	1.1
May 31, 2014	649.1	1.8
April 30, 2014	662.6	(0.7)
March 31, 2014	728.8	(5.2)
February 28, 2014	646.8	(4.3)
January 31, 2014	682.6	0.1

¹ Source: Hawaii Department of Business, Economic Development & Tourism

² Source: U. S. Bureau of Labor

³ Source: Hawaii Department of Labor and Industrial Relations, County jobs data not seasonally adjusted.

⁴ Source: Honolulu Board of REALTORS

⁵ Source: Hawaii Tourism Authority

Note: Certain prior period seasonally adjusted information has been revised.