# NewsRelease 

NYSE: BOH

## Bank of Hawaii <br> Corporation

## Bank of Hawaii Corporation Second Quarter 2016 Financial Results

- Diluted Earnings Per Share $\$ 1.03$
- Net Income \$44.2 Million
- Board of Directors Declares Dividend of \$0.48 Per Share


## FOR IMMEDIATE RELEASE

HONOLULU, HI (July 25, 2016) -- Bank of Hawaii Corporation (NYSE: BOH) today reported diluted earnings per share of $\$ 1.03$ for the second quarter of 2016, down from diluted earnings per share of $\$ 1.16$ in the previous quarter and up from diluted earnings per share of $\$ 0.95$ in the same quarter last year. Net income for the second quarter of 2016 was $\$ 44.2$ million compared with net income of $\$ 50.2$ million in the first quarter of 2016 and net income of $\$ 41.2$ million in the second quarter of 2015. Income for the first quarter of 2016 included sales of $\$ 11.2$ million in Visa Class B shares. There were no sales of Visa shares during the second quarter of 2016 or the second quarter of 2015.

Loan and lease balances increased to $\$ 8.3$ billion at June 30, 2016, up 3.3 percent from March 31, 2016 and up 12.2 percent compared with June 30, 2015. Deposits grew 1.1 percent during the quarter, as balances increased to $\$ 13.6$ billion at June 30, 2016 compared with $\$ 13.5$ billion at March 31, 2016 and $\$ 13.1$ billion at June 30, 2015.
"Bank of Hawaii Corporation continued to perform well during the second quarter of 2016," said Peter Ho, Chairman, President and CEO. "Loan balances continued to grow, our margin was stable and asset quality remains strong. We continued to make progress on our many initiatives and completed the installation of 116 smart ATM machines during the quarter. By the end of the second quarter consumer deposit transactions from these new ATMs and our mobile application have increased to approximately $30 \%$ of consumer deposit transactions enabling our branch staff to spend more time serving our customers."

The return on average assets for the second quarter of 2016 was 1.14 percent, down from 1.30 percent in the previous quarter and up from 1.10 percent in the same quarter last year. The return on average equity for the second quarter of 2016 was 15.56 percent, down from 17.88 percent for the first quarter of 2016 and up from 15.33 percent in the second quarter of 2015. The efficiency ratio for the second quarter of 2016 was 57.35 percent compared with 54.88 percent in the previous quarter and 58.16 percent in the same quarter last year.

For the six-month period ended June 30, 2016, net income was $\$ 94.5$ million, an increase of $\$ 10.9$ million from net income of $\$ 83.6$ million during the same period last year. Diluted earnings per share were $\$ 2.19$ for the first half of 2016 , up from $\$ 1.92$ for the first half of 2015 . The return on average assets for the six-month period ended June 30, 2016 was 1.22 percent compared with 1.12 percent for the same six months in 2015. The year-to-date return on average equity was 16.71 percent, up from 15.75 percent for the six months ended June 30, 2015. The efficiency ratio for the first half of 2016 improved to 56.08 percent compared with 58.23 percent in the same period last year.

## Financial Highlights

Net interest income, on a taxable equivalent basis, for the second quarter of 2016 was $\$ 106.5$ million, an increase of $\$ 0.5$ million compared with net interest income of $\$ 106.0$ million in the first quarter of 2016 and an increase of $\$ 5.7$ million compared with net interest income of $\$ 100.8$ million in the second quarter of 2015. Net interest income in the second quarter of 2016 included interest recoveries of $\$ 1.0$ million. The first quarter of 2016 included interest recoveries of $\$ 1.3$ million. Net interest income for the first half of 2016 was $\$ 212.6$ million, an increase of $\$ 12.2$ million compared with net interest income of $\$ 200.4$ million for the first half of 2015. Analyses of the changes in net interest income are included in Tables 8a, 8 b and 8 c .

The net interest margin was 2.85 percent for the second quarter of 2016, down from 2.86 percent in the previous quarter and a 4 basis point increase from the net interest margin of 2.81 percent in the second quarter of 2015. The net interest margin for the first six months of 2016 was 2.86 percent compared with 2.81 percent for the same six-month period last year.

Results for the second quarter of 2016 included a provision for credit losses of $\$ 1.0$ million due to the continued strong growth of loans and leases partially offset by improved credit metrics. Results for the first quarter of 2016 included a negative provision for credit losses of $\$ 2.0$ million largely due to the full recovery of loans previously charged off. There was no provision for credit losses during the second quarter of 2015.

Noninterest income was $\$ 46.5$ million in the second quarter of 2016, a decrease of $\$ 9.7$ million compared with noninterest income of $\$ 56.2$ million in the first quarter of 2016 and an increase of $\$ 0.6$ million compared with noninterest income of $\$ 45.9$ million in the second quarter of 2015 . Noninterest income in the second quarter of 2016 included a service fee of $\$ 1.2$ million resulting from the sale of trust real estate. Mortgage banking income increased to $\$ 4.1$ million in the second quarter of 2016 due to higher loan production and increased sales of conforming loans. The increase in gains on loan sales was partially offset by a $\$ 2.6$ million valuation impairment to our mortgage servicing rights primarily due to the recent decline in interest rates. Noninterest income in the first quarter of 2016 included a net gain of $\$ 11.2$ million resulting from the sale of Visa Class B shares and net gains of $\$ 1.9$ million related to sales of previously leased assets. Noninterest income in the second quarter of 2015 included a fee of $\$ 0.5$ million related to the transition of services provided to some institutional 401k plans. Noninterest income for the first half of 2016 was $\$ 102.7$ million, an increase of $\$ 4.5$ million compared with noninterest income of $\$ 98.2$ million for the first half of 2015.

Noninterest expense was $\$ 86.1$ million in the second quarter of 2016, down $\$ 1.3$ million compared with noninterest expense of $\$ 87.4$ million in the first quarter of 2016 and up $\$ 2.5$ million compared with noninterest expense of $\$ 83.6$ million in the second quarter last year. Noninterest expense in the second quarter of 2016 included higher incentive compensation compared with the second quarter last year due to continued strong business growth, an increase of $\$ 1.0$ million in medical costs from the previous quarter and separation expense of $\$ 0.4$ million. Second quarter expenses were partially offset by
a net gain of $\$ 1.3$ million from the sale of bank-owned real estate property. Noninterest expense in the first quarter of 2016 included seasonal payroll-related expenses, higher incentive compensation compared with the previous year, and an increase of $\$ 0.5$ million to the provision for unfunded commitments. First quarter expenses were partially offset by a net gain of $\$ 1.5$ million from the sale of a real estate property. Noninterest expense in the second quarter of 2015 included separation expense of $\$ 0.9$ million. An analysis of noninterest expenses related to salaries and benefits is included in Table 9. Noninterest expense for the first half of 2016 was $\$ 173.5$ million, an increase of $\$ 3.0$ million compared with noninterest expense of $\$ 170.5$ million for the first half of 2015.

The effective tax rate for the second quarter of 2016 was 29.77 percent compared with 32.01 percent in the previous quarter and 31.56 percent in the same quarter last year. The lower effective tax rate in second quarter of 2016 was primarily due to the release of state tax reserves due to the lapse in the statute of limitations related to prior tax years. The effective tax rate for the first half of 2016 was 30.98 percent compared with 31.64 percent during the same period last year.

The Company's business segments are defined as Retail Banking, Commercial Banking, Investment Services, and Treasury \& Other. Results are determined based on the Company's internal financial management reporting process and organizational structure. Selected financial information for the business segments is included in Tables 13a and 13b.

## Asset Quality

The Company's asset quality remained strong during the second quarter of 2016. Total nonperforming assets declined to $\$ 16.3$ million at June 30, 2016, down $\$ 5.7$ million from non-performing assets of $\$ 22.0$ million at March 31, 2016 and down $\$ 13.2$ million from non-performing assets of $\$ 29.5$ million at June 30, 2015. As a percentage of total loans and leases, including foreclosed real estate, nonperforming assets were 0.20 percent at the end of the second quarter of 2016 , down from 0.27 percent at the end of the first quarter of 2016, and down from 0.40 percent at the end of the second quarter last year.

Accruing loans and leases past due 90 days or more were $\$ 8.8$ million at June 30, 2016, up from $\$ 7.9$ million at March 31, 2016 and down from $\$ 9.7$ million at June 30, 2015. Restructured loans not included in non-accrual loans or accruing loans past due 90 days or more were $\$ 52.2$ million at June 30, 2016, up from $\$ 50.7$ million at March 31, 2016 and $\$ 48.3$ million at June 30, 2015. More information on non-performing assets and accruing loans and leases past due 90 days or more is presented in Table 11.

Net loan and lease charge-offs during the second quarter of 2016 were $\$ 1.7$ million or 0.09 percent annualized of total average loans and leases outstanding. Loan and lease charge-offs of $\$ 3.7$ million were partially offset by recoveries of $\$ 2.0$ million. The Company recorded a net recovery of loans and leases previously charged off of $\$ 3.8$ million during the first quarter of 2016 as charge-offs of $\$ 4.9$ million were more than offset by recoveries of $\$ 8.7$ million. Net charge-offs in the second quarter of 2015 were $\$ 1.5$ million and comprised of $\$ 3.5$ million in charge-offs and recoveries of $\$ 2.0$ million. Net recoveries in the first half of 2016 were $\$ 2.1$ million compared with net charge-offs of $\$ 2.7$ million, or 0.08 percent annualized of total average loans and leases outstanding for the first half of 2015.

The allowance for loan and lease losses was reduced to $\$ 103.9$ million at June 30, 2016. The ratio of the allowance for loan and lease losses to total loans and leases was 1.25 percent at June 30, 2016, a decrease of 5 basis points from the previous quarter and commensurate with improvements in credit quality and the Hawaii economy. The reserve for unfunded commitments at June 30, 2016 was unchanged at $\$ 6.6$ million. Details of loan and lease charge-offs, recoveries, and the components of the total reserve for credit losses are summarized in Table 12.

## Other Financial Highlights

Total assets were $\$ 15.86$ billion at June 30, 2016, up from $\$ 15.65$ billion at March 31, 2016 and $\$ 15.25$ billion at June 30, 2015. Average total assets increased to $\$ 15.64$ billion during the second quarter of 2016, up from $\$ 15.54$ billion during the previous quarter and $\$ 15.04$ billion during the same quarter last year.

The investment securities portfolio was $\$ 6.10$ billion at June 30, 2016, down from $\$ 6.21$ billion at March 31, 2016 and $\$ 6.47$ billion at June 30, 2015 as loan growth continues to outpace deposit growth. The portfolio remains largely comprised of securities issued by U. S. government agencies and included $\$ 3.80$ billion in securities held to maturity and $\$ 2.30$ billion in securities available for sale at June 30 , 2016.

Total loans and leases were $\$ 8.33$ billion at June 30, 2016, up from $\$ 8.07$ billion at March 31, 2016 and up from $\$ 7.43$ billion at June 30, 2015. Average total loans and leases were $\$ 8.21$ billion during the second quarter of 2016, up from $\$ 7.94$ billion during the first quarter of 2016, and up from $\$ 7.30$ billion during the same quarter last year.

The commercial loan portfolio was $\$ 3.31$ billion at the end of the second quarter of 2016, an increase of 1.5 percent from commercial loans of $\$ 3.26$ billion at the end of the first quarter of 2016, and up 8.6 percent from commercial loans of $\$ 3.04$ billion at the end of the same quarter last year. The consumer loan portfolio was $\$ 5.03$ billion at the end of the second quarter of 2016, an increase of 4.5 percent from consumer loans of $\$ 4.81$ billion at the end of the first quarter of 2016 and up 14.6 percent from $\$ 4.39$ billion at the end of the same quarter last year. Loan and lease portfolio balances are summarized in Table 10.

Total deposits increased to $\$ 13.64$ billion at June 30, 2016 compared with $\$ 13.49$ billion at March 31, 2016 and $\$ 13.09$ billion at June 30, 2015. Average total deposits were $\$ 13.45$ billion during the second quarter of 2016, up from $\$ 13.33$ billion during the previous quarter and $\$ 12.86$ billion during the same quarter last year.

Consumer deposits were $\$ 6.62$ billion at June 30, 2016, up from $\$ 6.57$ billion at March 31, 2016 and up from $\$ 6.22$ billion at June 30, 2015. Commercial deposits were $\$ 5.70$ billion at June 30, 2016, up from $\$ 5.68$ billion at March 31, 2016 and up from $\$ 5.52$ billion at June 30, 2015. Other deposits, including public funds, were $\$ 1.33$ billion at June 30, 2016, up from $\$ 1.24$ billion at March 31, 2016 and down slightly from $\$ 1.34$ billion at June 30, 2015. Deposit balances are summarized in Tables 7 and 10.

During the second quarter of 2016, the Company repurchased 213.0 thousand shares of common stock at a total cost of $\$ 14.6$ million under its share repurchase program. The average cost was $\$ 68.71$ per share repurchased. From the beginning of the share repurchase program initiated during July of 2001 through June 30, 2016, the Company has repurchased 53.3 million shares and returned over $\$ 2.0$ billion to shareholders at an average cost of $\$ 37.62$ per share. From July 1 through July 22, 2016, the Company repurchased an additional 60.0 thousand shares of common stock at an average cost of $\$ 68.65$ per share. Remaining buyback authority under the share repurchase program was $\$ 85.6$ million at July 22, 2016.

Total shareholders' equity was $\$ 1.16$ billion at June 30 , 2016, up from $\$ 1.14$ billion at March 31, 2016 and up from $\$ 1.08$ billion at June 30, 2015. At June 30, 2016, the Tier 1 Capital Ratio was 13.66 percent compared with 13.85 percent at March 31, 2016 and 14.47 percent at June 30, 2015. The Tier 1 leverage ratio at June 30, 2016 was 7.29 percent compared with 7.25 percent at March 31, 2016 and 7.21 percent at June 30, 2015.

The Company's Board of Directors declared a quarterly cash dividend of $\$ 0.48$ per share on the Company's outstanding shares. The dividend will be payable on September 15, 2016 to shareholders of record at the close of business on August 31, 2016.

## Hawaii Economy

Economic conditions in Hawaii continue to remain positive during the second quarter of 2016 due to an active construction industry, stable tourism, low unemployment, and a strong real estate market. For the first five months of 2016, total visitor spending increased 1.0 percent and total arrivals increased 3.1 percent compared to the same period in 2015. The statewide seasonally-adjusted unemployment rate in Hawaii was 3.3 percent in June 2016 compared to 4.9 percent nationally. For the first six months of 2016, the volume of single-family home sales on Oahu increased 7.8 percent compared with the same period in 2015. The volume of condominium sales on Oahu increased 10.7 percent compared with the same period in 2015. During the first half of 2016 the median sales price of single-family homes on Oahu was 6.1 percent higher and the median sales price of a condominium was 7.4 percent higher compared with 2015. As of June 30, 2016, months of inventory of single-family homes and condominiums on Oahu remained low at approximately 3.0 months and 3.1 months, respectively. More information on current Hawaii economic trends is presented in Table 15.

## Conference Call Information

The Company will review its second quarter 2016 financial results today at 2:00 p.m. Eastern Time (8:00 a.m. Hawaii Time). The call will be accessible via teleconference and via the investor relations link of Bank of Hawaii Corporation's website, www.boh.com. The toll-free number is 1 (877) 783-7534 in the United States and 1 (530) 379-4714 for international callers. Use the pass code "Bank of Hawaii" to access the call. A replay will be available for one week beginning approximately 11:00 a.m. Hawaii Time on Monday, July 25, 2016. The replay number is 1 (855) 859-2056 in the United States and 1 (404) 537-3406 from international locations. Enter the pass code 40106598 when prompted. Participants can also dial 1 (800) 585-8367 to access the replay. In addition, a replay will be available on the Company's website, www.boh.com.

## Forward-Looking Statements

This news release, and other statements made by the Company in connection with it may contain "forward-looking statements", such as forecasts of our financial results and condition, expectations for our operations and business prospects, and our assumptions used in those forecasts and expectations. Do not unduly rely on forward-looking statements. Actual results might differ significantly from our forecasts and expectations because of a variety of factors. More information about these factors is contained in Bank of Hawaii Corporation's Annual Report on Form 10-K for the year ended December 31, 2015, which was filed with the U.S. Securities and Exchange Commission. We have not committed to update forward-looking statements to reflect later events or circumstances.

Bank of Hawaii Corporation is a regional financial services company serving businesses, consumers, and governments in Hawaii, American Samoa, and the West Pacific. The Company's principal subsidiary, Bank of Hawaii, was founded in 1897 and is the largest independent financial institution in Hawaii. For more information about Bank of Hawaii Corporation, see the Company's web site, www.boh.com.

| (dollars in thousands, except per share amounts) | Three Months Ended |  |  |  |  |  |  |  | Six Months Ended |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | June 30, 2016 |  | $\begin{gathered} \hline \text { March 31, } \\ 2016 \\ \hline \end{gathered}$ |  |  |  | $\begin{gathered} \hline \text { June } 30, \\ 2015 \\ \hline \end{gathered}$ |  | June 30, |  |  |  |  |  |
| For the Period: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Operating Results |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Interest Income | \$ | 103,550 |  | \$ | 103,024 |  | \$ | 97,782 |  | \$ | 206,574 |  | \$ | 194,552 |
| Provision for Credit Losses |  | 1,000 |  |  | $(2,000)$ |  |  | - |  |  | $(1,000)$ |  |  | - |
| Total Noninterest Income |  | 46,519 |  |  | 56,207 |  |  | 45,925 |  |  | 102,726 |  |  | 98,232 |
| Total Noninterest Expense |  | 86,071 |  |  | 87,386 |  |  | 83,574 |  |  | 173,457 |  |  | 170,489 |
| Net Income |  | 44,245 |  |  | 50,210 |  |  | 41,154 |  |  | 94,455 |  |  | 83,596 |
| Basic Earnings Per Share |  | 1.04 |  |  | 1.17 |  |  | 0.95 |  |  | 2.21 |  |  | 1.93 |
| Diluted Earnings Per Share |  | 1.03 |  |  | 1.16 |  |  | 0.95 |  |  | 2.19 |  |  | 1.92 |
| Dividends Declared Per Share |  | 0.48 |  |  | 0.45 |  |  | 0.45 |  |  | 0.93 |  |  | 0.90 |
| Performance Ratios |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Return on Average Assets |  | 1.14 | \% |  | 1.30 | \% |  | 1.10 | \% |  | 1.22 | \% |  | 1.12 |
| Return on Average Shareholders' Equity |  | 15.56 |  |  | 17.88 |  |  | 15.33 |  |  | 16.71 |  |  | 15.75 |
| Efficiency Ratio ${ }^{1}$ |  | 57.35 |  |  | 54.88 |  |  | 58.16 |  |  | 56.08 |  |  | 58.23 |
| Net Interest Margin ${ }^{2}$ |  | 2.85 |  |  | 2.86 |  |  | 2.81 |  |  | 2.86 |  |  | 2.81 |
| Dividend Payout Ratio ${ }^{3}$ |  | 46.15 |  |  | 38.46 |  |  | 47.37 |  |  | 42.08 |  |  | 46.63 |
| Average Shareholders' Equity to Average Assets |  | 7.31 |  |  | 7.27 |  |  | 7.16 |  |  | 7.29 |  |  | 7.14 |
| Average Balances |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average Loans and Leases | \$ | 8,205,104 |  | \$ | 7,940,097 |  | \$ | 7,300,506 |  | \$ | 8,072,600 |  | \$ | 7,177,467 |
| Average Assets |  | 5,639,596 |  |  | 15,537,073 |  |  | 15,038,500 |  |  | 15,588,335 |  |  | 14,992,524 |
| Average Deposits |  | 3,453,953 |  |  | 13,334,550 |  |  | 12,863,274 |  |  | 13,394,251 |  |  | 12,825,074 |
| Average Shareholders' Equity |  | 1,143,884 |  |  | 1,129,561 |  |  | 1,076,467 |  |  | 1,136,722 |  |  | 1,070,324 |
| Per Share of Common Stock |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Book Value | \$ | 26.96 |  | \$ | 26.43 |  | \$ | 24.88 |  | \$ | 26.96 |  | \$ | 24.88 |
| Tangible Book Value |  | 26.23 |  |  | 25.70 |  |  | 24.15 |  |  | 26.23 |  |  | 24.15 |
| Market Value |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Closing |  | 68.80 |  |  | 68.28 |  |  | 66.68 |  |  | 68.80 |  |  | 66.68 |
| High |  | 72.77 |  |  | 69.37 |  |  | 68.10 |  |  | 72.77 |  |  | 68.10 |
| Low |  | 64.96 |  |  | 54.55 |  |  | 58.70 |  |  | 54.55 |  |  | 53.90 |
|  |  |  |  |  | June 30, 2016 |  |  | $\begin{array}{r} \text { March 31, } \\ 2016 \\ \hline \end{array}$ |  |  | $\begin{array}{r} \text { ecember 31, } \\ 2015 \\ \hline \end{array}$ |  |  | $\begin{array}{r} \text { June 30, } \\ 2015 \\ \hline \end{array}$ |
| As of Period End: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance Sheet Totals |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Loans and Leases |  |  |  | \$ | 8,331,469 |  | \$ | 8,065,610 |  | \$ | 7,878,985 |  | \$ | 7,428,438 |
| Total Assets |  |  |  |  | 15,860,901 |  |  | 15,654,695 |  |  | 15,455,016 |  |  | 15,248,043 |
| Total Deposits |  |  |  |  | 13,643,807 |  |  | 13,488,892 |  |  | 13,251,103 |  |  | 13,090,695 |
| Other Debt |  |  |  |  | 267,970 |  |  | 220,771 |  |  | 245,786 |  |  | 170,816 |
| Total Shareholders' Equity |  |  |  |  | 1,157,219 |  |  | 1,138,753 |  |  | 1,116,260 |  |  | 1,082,939 |
| Asset Quality |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Non-Performing Assets |  |  |  | \$ | 16,280 |  | \$ | 22,015 |  | \$ | 28,801 |  | \$ | 29,450 |
| Allowance for Loan and Lease Losses |  |  |  |  | 103,932 |  |  | 104,677 |  |  | 102,880 |  |  | 106,006 |
| Allowance to Loans and Leases Outstanding |  |  |  |  | 1.25 | \% |  | 1.30 | \% |  | 1.31 | \% |  | 1.43 |
| Capital Ratios |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Common Equity Tier 1 Capital Ratio |  |  |  |  | 13.66 | \% |  | 13.85 | \% |  | 13.97 | \% |  | 14.47 |
| Tier 1 Capital Ratio |  |  |  |  | 13.66 |  |  | 13.85 |  |  | 13.97 |  |  | 14.47 |
| Total Capital Ratio |  |  |  |  | 14.91 |  |  | 15.10 |  |  | 15.22 |  |  | 15.72 |
| Tier 1 Leverage Ratio |  |  |  |  | 7.29 |  |  | 7.25 |  |  | 7.26 |  |  | 7.21 |
| Total Shareholders' Equity to Total Assets |  |  |  |  | 7.30 |  |  | 7.27 |  |  | 7.22 |  |  | 7.10 |
| Tangible Common Equity to Tangible Assets ${ }^{4}$ |  |  |  |  | 7.11 |  |  | 7.09 |  |  | 7.03 |  |  | 6.91 |
| Tangible Common Equity to Risk-Weighted Assets ${ }^{4}$ |  |  |  |  | 13.49 |  |  | 13.62 |  |  | 13.62 |  |  | 14.03 |
| Non-Financial Data |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Full-Time Equivalent Employees |  |  |  |  | 2,136 |  |  | 2,139 |  |  | 2,164 |  |  | 2,166 |
| Branches |  |  |  |  | 70 |  |  | 70 |  |  | 70 |  |  | 71 |
| ATMs |  |  |  |  | 451 |  |  | 452 |  |  | 456 |  |  | 455 |

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## Bank of Hawaii Corporation and Subsidiaries

Reconciliation of Non-GAAP Financial Measures
Table 2

| (dollars in thousands) |  | June 30, $\qquad$ <br> 2016 |  | $\begin{array}{r} \text { March 31, } \\ 2016 \\ \hline \end{array}$ | December 31, 2015 |  |  | June 30, <br> 2015 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total Shareholders' Equity | \$ | 1,157,219 | \$ | 1,138,753 | \$ | 1,116,260 | \$ | 1,082,939 |
| Less: Goodwill |  | 31,517 |  | 31,517 |  | 31,517 |  | 31,517 |
| Tangible Common Equity | \$ | 1,125,702 | \$ | 1,107,236 | \$ | 1,084,743 | \$ | 1,051,422 |
| Total Assets | \$ | 15,860,901 | \$ | 15,654,695 | \$ | 15,455,016 | \$ | 15,248,043 |
| Less: Goodwill |  | 31,517 |  | 31,517 |  | 31,517 |  | 31,517 |
| Tangible Assets | \$ | 15,829,384 | \$ | 15,623,178 | \$ | 15,423,499 | \$ | 15,216,526 |


| Risk-Weighted Assets, determined in accordance with prescribed regulatory requirements | \$ | 8,341,990 | \$ | 8,130,093 | \$ | 7,962,484 | \$ | 7,495,744 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total Shareholders' Equity to Total Assets |  | 7.30\% |  | 7.27\% |  | 7.22\% |  | 7.10\% |
| Tangible Common Equity to Tangible Assets (Non-GAAP) |  | 7.11\% |  | 7.09\% |  | 7.03\% |  | 6.91\% |
| Tier 1 Capital Ratio |  | 13.66\% |  | 13.85\% |  | 13.97\% |  | 14.47\% |
| Tangible Common Equity to Risk-Weighted Assets (Non-GAAP) |  | 13.49\% |  | 13.62\% |  | 13.62\% |  | 14.03\% |

Table 3

| (dollars in thousands, except per share amounts) | Three Months Ended |  |  |  |  |  | Six Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | June 30, <br> 2016 |  | $\begin{gathered} \text { March 31, } \\ 2016 \end{gathered}$ |  | June 30, 2015 |  |  | June 30, |  |  |
| Interest Income |  |  |  |  |  |  |  |  |  |  |
| Interest and Fees on Loans and Leases | \$ | 82,323 | \$ | 80,895 | \$ | 73,565 | \$ | 163,218 | \$ | 144,526 |
| Income on Investment Securities |  |  |  |  |  |  |  |  |  |  |
| Available-for-Sale |  | 10,521 |  | 10,814 |  | 10,273 |  | 21,335 |  | 20,471 |
| Held-to-Maturity |  | 20,168 |  | 20,391 |  | 22,832 |  | 40,559 |  | 47,239 |
| Deposits |  | 2 |  | 4 |  | 2 |  | 6 |  | 5 |
| Funds Sold |  | 618 |  | 753 |  | 268 |  | 1,371 |  | 527 |
| Other |  | 153 |  | 212 |  | 310 |  | 365 |  | 612 |
| Total Interest Income |  | 113,785 |  | 113,069 |  | 107,250 |  | 226,854 |  | 213,380 |
| Interest Expense |  |  |  |  |  |  |  |  |  |  |
| Deposits |  | 3,081 |  | 2,886 |  | 2,405 |  | 5,967 |  | 4,773 |
| Securities Sold Under Agreements to Repurchase |  | 6,134 |  | 6,153 |  | 6,440 |  | 12,287 |  | 12,811 |
| Funds Purchased |  | 3 |  | 3 |  | 3 |  | 6 |  | 6 |
| Other Debt |  | 1,017 |  | 1,003 |  | 620 |  | 2,020 |  | 1,238 |
| Total Interest Expense |  | 10,235 |  | 10,045 |  | 9,468 |  | 20,280 |  | 18,828 |
| Net Interest Income |  | 103,550 |  | 103,024 |  | 97,782 |  | 206,574 |  | 194,552 |
| Provision for Credit Losses |  | 1,000 |  | $(2,000)$ |  | - |  | $(1,000)$ |  | - |
| Net Interest Income After Provision for Credit Losses |  | 102,550 |  | 105,024 |  | 97,782 |  | 207,574 |  | 194,552 |
| Noninterest Income |  |  |  |  |  |  |  |  |  |  |
| Trust and Asset Management |  | 12,707 |  | 11,256 |  | 12,355 |  | 23,963 |  | 24,535 |
| Mortgage Banking |  | 4,088 |  | 3,189 |  | 3,469 |  | 7,277 |  | 5,162 |
| Service Charges on Deposit Accounts |  | 8,150 |  | 8,443 |  | 8,203 |  | 16,593 |  | 16,740 |
| Fees, Exchange, and Other Service Charges |  | 13,978 |  | 13,444 |  | 13,352 |  | 27,422 |  | 26,249 |
| Investment Securities Gains (Losses), Net |  | (312) |  | 11,180 |  | 86 |  | 10,868 |  | 10,317 |
| Annuity and Insurance |  | 2,006 |  | 1,901 |  | 1,885 |  | 3,907 |  | 3,929 |
| Bank-Owned Life Insurance |  | 1,551 |  | 1,548 |  | 2,088 |  | 3,099 |  | 3,822 |
| Other |  | 4,351 |  | 5,246 |  | 4,487 |  | 9,597 |  | 7,478 |
| Total Noninterest Income |  | 46,519 |  | 56,207 |  | 45,925 |  | 102,726 |  | 98,232 |
| Noninterest Expense |  |  |  |  |  |  |  |  |  |  |
| Salaries and Benefits |  | 50,289 |  | 50,514 |  | 47,610 |  | 100,803 |  | 97,390 |
| Net Occupancy |  | 7,158 |  | 7,003 |  | 8,605 |  | 14,161 |  | 17,938 |
| Net Equipment |  | 5,065 |  | 5,409 |  | 4,826 |  | 10,474 |  | 10,114 |
| Data Processing |  | 3,972 |  | 3,951 |  | 3,673 |  | 7,923 |  | 7,446 |
| Professional Fees |  | 2,047 |  | 2,639 |  | 2,265 |  | 4,686 |  | 4,599 |
| FDIC Insurance |  | 2,144 |  | 2,352 |  | 2,068 |  | 4,496 |  | 4,208 |
| Other |  | 15,396 |  | 15,518 |  | 14,527 |  | 30,914 |  | 28,794 |
| Total Noninterest Expense |  | 86,071 |  | 87,386 |  | 83,574 |  | 173,457 |  | 170,489 |
| Income Before Provision for Income Taxes |  | 62,998 |  | 73,845 |  | 60,133 |  | 136,843 |  | 122,295 |
| Provision for Income Taxes |  | 18,753 |  | 23,635 |  | 18,979 |  | 42,388 |  | 38,699 |
| Net Income | \$ | 44,245 | \$ | 50,210 | \$ | 41,154 | \$ | 94,455 | \$ | 83,596 |
| Basic Earnings Per Share | \$ | 1.04 | \$ | 1.17 | \$ | 0.95 | \$ | 2.21 | \$ | 1.93 |
| Diluted Earnings Per Share | \$ | 1.03 | \$ | 1.16 | \$ | 0.95 | \$ | 2.19 | \$ | 1.92 |
| Dividends Declared Per Share | \$ | 0.48 | \$ | 0.45 | \$ | 0.45 | \$ | 0.93 | \$ | 0.90 |
| Basic Weighted Average Shares |  | 42,729,731 |  | 42,920,794 |  | 43,305,813 |  | ,825,369 |  | 3,345,667 |
| Diluted Weighted Average Shares |  | 42,942,960 |  | 43,126,526 |  | 43,518,349 |  | ,033,199 |  | 3,558,664 |


| (dollars in thousands) | Three Months Ended |  |  |  |  |  | Six Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | June 30, <br> 2016 |  | $\begin{gathered} \text { March 31, } \\ 2016 \\ \hline \end{gathered}$ |  | June 30, <br> 2015 |  | June 30, |  |  |  |
| Net Income | \$ | 44,245 | \$ | 50,210 | \$ | 41,154 | \$ | 94,455 | \$ | 83,596 |
| Other Comprehensive Income (Loss), Net of Tax: |  |  |  |  |  |  |  |  |  |  |
| Net Unrealized Gains (Losses) on Investment Securities |  | 5,157 |  | 8,694 |  | $(7,610)$ |  | 13,851 |  | $(2,316)$ |
| Defined Benefit Plans |  | 141 |  | 141 |  | 220 |  | 282 |  | 440 |
| Total Other Comprehensive Income (Loss) |  | 5,298 |  | 8,835 |  | $(7,390)$ |  | 14,133 |  | $(1,876)$ |
| Comprehensive Income | \$ | 49,543 | \$ | 59,045 | \$ | 33,764 | \$ | 108,588 | \$ | 81,720 |

$\left.\begin{array}{lrrrrr}\hline & & \text { June 30, } \\ \text { March 31, } & \text { December 31, } \\ \text { (dollars in thousands) } & \text { June 30, } \\ \text { 2016 }\end{array}\right)$

## Liabilities

Deposits

| Noninterest-Bearing Demand | \$ | 4,383,496 | \$ | 4,329,321 | \$ | 4,286,331 | \$ 4,156,847 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest-Bearing Demand |  | 2,838,744 |  | 2,759,357 |  | 2,761,930 | 2,699,517 |
| Savings |  | 5,165,808 |  | 5,172,206 |  | 5,025,191 | 5,044,711 |
| Time |  | 1,255,759 |  | 1,228,008 |  | 1,177,651 | 1,189,620 |
| Total Deposits |  | 13,643,807 |  | 13,488,892 |  | 13,251,103 | 13,090,695 |
| Funds Purchased |  | 7,333 |  | 7,333 |  | 7,333 | 8,459 |
| Short-Term Borrowings |  |  |  | 408 |  |  |  |
| Securities Sold Under Agreements to Repurchase |  | 586,785 |  | 586,785 |  | 628,857 | 672,310 |
| Other Debt |  | 267,970 |  | 220,771 |  | 245,786 | 170,816 |
| Retirement Benefits Payable |  | 47,438 |  | 47,408 |  | 47,374 | 55,181 |
| Accrued Interest Payable |  | 5,532 |  | 5,661 |  | 5,032 | 5,254 |
| Taxes Payable and Deferred Taxes |  | 20,979 |  | 43,134 |  | 17,737 | 26,244 |
| Other Liabilities |  | 123,838 |  | 115,550 |  | 135,534 | 136,145 |
| Total Liabilities |  | 14,703,682 |  | 14,515,942 |  | 14,338,756 | 14,165,104 |
| Shareholders' Equity |  |  |  |  |  |  |  |
| Common Stock (\$. 01 par value; authorized $500,000,000$ shares; <br> issued / outstanding: June 30, 2016 - 57,856,419 / 42,916,163; <br> March 31, 2016 - 57,849,536 / 43,080,503; December 31, 2015 - 57,749,071 / 43,282,153; and June 30, $2015-57,745,324$ / 43,535,020) |  | 576 |  | 576 |  | 575 | 575 |
| Capital Surplus |  | 546,928 |  | 544,267 |  | 542,041 | 536,782 |
| Accumulated Other Comprehensive Loss |  | $(9,424)$ |  | $(14,722)$ |  | $(23,557)$ | $(28,562)$ |
| Retained Earnings |  | 1,370,308 |  | 1,347,374 |  | 1,316,260 | 1,278,672 |
| Treasury Stock, at Cost (Shares: June 30, 2016-14,940,256; March 31, 2016-14,769,033; <br> December 31, 2015-14,466,918; and June 30, 2015-14,210,304) |  | $(751,169)$ |  | $(738,742)$ |  | $(719,059)$ | $(704,528)$ |
| Total Shareholders' Equity |  | 1,157,219 |  | 1,138,753 |  | 1,116,260 | 1,082,939 |
| $\underline{\text { Total Liabilities and Shareholders' Equity }}$ |  | 15,860,901 |  | 15,654,695 | \$ | 15,455,016 | \$15,248,043 |



| (dollars in millions) | Three Months Ended June 30, 2016 |  |  |  | Three Months Ended March 31, 2016 |  |  |  | Three Months Ended June 30, 2015 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average Balance | Income/ Expense | Yield Rate |  | Average Balance | Income/ Expense | Yield/ <br> Rate |  | Average <br> Balance | Income/ Expense | Yield <br> Rate |
| Earning Assets |  |  |  |  |  |  |  |  |  |  |  |
| Interest-Bearing Deposits in Other Banks | \$ 4.0 | \$ | 0.17 | \% | \$ 4.4 | \$ | 0.41 | \% | \$ 3.5 | \$ | 0.17 |
| Funds Sold | 526.8 | 0.6 | 0.46 |  | 647.7 | 0.8 | 0.46 |  | 473.5 | 0.3 | 0.22 |
| Investment Securities |  |  |  |  |  |  |  |  |  |  |  |
| Available-for-Sale |  |  |  |  |  |  |  |  |  |  |  |
| Taxable | 1,619.7 | 6.9 | 1.72 |  | 1,588.5 | 7.2 | 1.80 |  | 1,558.6 | 6.5 | 1.68 |
| Non-Taxable | 691.8 | 5.5 | 3.17 |  | 715.0 | 5.6 | 3.15 |  | 725.8 | 5.8 | 3.17 |
| Held-to-Maturity |  |  |  |  |  |  |  |  |  |  |  |
| Taxable | 3,639.5 | 18.6 | 2.05 |  | 3,679.6 | 18.8 | 2.05 |  | 4,006.4 | 21.3 | 2.12 |
| Non-Taxable | 244.6 | 2.4 | 3.91 |  | 245.5 | 2.4 | 3.91 |  | 248.2 | 2.4 | 3.93 |
| Total Investment Securities | 6,195.6 | 33.4 | 2.16 |  | 6,228.6 | 34.0 | 2.19 |  | 6,539.0 | 36.0 | 2.20 |
| Loans Held for Sale | 19.9 | 0.2 | 3.64 |  | 12.2 | 0.1 | 3.89 |  | 11.1 | 0.1 | 3.66 |
| Loans and Leases ${ }^{1}$ |  |  |  |  |  |  |  |  |  |  |  |
| Commercial and Industrial | 1,176.0 | 9.8 | 3.36 |  | 1,127.4 | 10.8 | 3.84 |  | 1,156.3 | 9.1 | 3.16 |
| Commercial Mortgage | 1,686.7 | 16.4 | 3.91 |  | 1,689.2 | 15.7 | 3.74 |  | 1,499.7 | 14.4 | 3.85 |
| Construction | 210.8 | 2.3 | 4.44 |  | 170.0 | 2.0 | 4.63 |  | 126.0 | 1.5 | 4.85 |
| Commercial Lease Financing | 196.4 | 1.2 | 2.36 |  | 198.9 | 1.3 | 2.69 |  | 225.1 | 2.0 | 3.47 |
| Residential Mortgage | 3,005.4 | 30.1 | 4.01 |  | 2,918.5 | 29.6 | 4.05 |  | 2,736.2 | 28.3 | 4.14 |
| Home Equity | 1,170.9 | 10.5 | 3.61 |  | 1,103.5 | 10.1 | 3.69 |  | 906.8 | 8.1 | 3.60 |
| Automobile | 405.9 | 5.2 | 5.18 |  | 388.6 | 5.0 | 5.19 |  | 344.4 | 4.5 | 5.20 |
| Other ${ }^{2}$ | 353.0 | 6.9 | 7.78 |  | 344.0 | 6.5 | 7.64 |  | 306.0 | 5.7 | 7.51 |
| Total Loans and Leases | 8,205.1 | 82.4 | 4.03 |  | 7,940.1 | 81.0 | 4.09 |  | 7,300.5 | 73.6 | 4.04 |
| Other | 38.1 | 0.1 | 1.61 |  | 38.4 | 0.2 | 2.21 |  | 51.6 | 0.3 | 2.40 |
| Total Earning Assets ${ }^{3}$ | 14,989.5 | 116.7 | 3.12 |  | 14,871.4 | 116.1 | 3.13 |  | 14,379.2 | 110.3 | 3.07 |
| Cash and Due from Banks | 120.4 |  |  |  | 131.0 |  |  |  | 125.8 |  |  |
| Other Assets | 529.7 |  |  |  | 534.7 |  |  |  | 533.5 |  |  |
| Total Assets | \$ 15,639.6 |  |  |  | \$ 15,537.1 |  |  |  | \$ 15,038.5 |  |  |

Interest-Bearing Liabilities
Interest-Bearing Deposits

| Demand | \$ 2,738.1 | 0.3 | 0.04 |  | \$ 2,761.6 | 0.3 | 0.04 |  | \$ 2,611.9 | 0.2 | 0.03 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Savings | 5,184.8 | 1.1 | 0.09 |  | 5,137.6 | 1.1 | 0.09 |  | 5,023.5 | 1.1 | 0.09 |
| Time | 1,214.8 | 1.7 | 0.57 |  | 1,208.4 | 1.5 | 0.50 |  | 1,256.6 | 1.1 | 0.35 |
| Total Interest-Bearing Deposits | 9,137.7 | 3.1 | 0.14 |  | 9,107.6 | 2.9 | 0.13 |  | 8,892.0 | 2.4 | 0.11 |
| Short-Term Borrowings | 7.3 | - | 0.15 |  | 7.8 | - | 0.14 |  | 8.5 | - | 0.14 |
| Securities Sold Under Agreements to Repurchase | 586.8 | 6.1 | 4.14 |  | 602.9 | 6.2 | 4.04 |  | 672.2 | 6.5 | 3.79 |
| Other Debt | 226.8 | 1.0 | 1.80 |  | 232.3 | 1.0 | 1.73 |  | 173.9 | 0.6 | 1.43 |
| Total Interest-Bearing Liabilities | 9,958.6 | 10.2 | 0.41 |  | 9,950.6 | 10.1 | 0.40 |  | 9,746.6 | 9.5 | 0.39 |
| Net Interest Income |  | \$ 106.5 |  |  |  | \$ 106.0 |  |  |  | \$ 100.8 |  |
| Interest Rate Spread |  |  | 2.71 | \% |  |  | 2.73 | \% |  |  | 2.68 |
| Net Interest Margin |  |  | 2.85 | \% |  |  | 2.86 | \% |  |  | 2.81 |
| Noninterest-Bearing Demand Deposits | 4,316.3 |  |  |  | 4,227.0 |  |  |  | 3,971.3 |  |  |
| Other Liabilities | 220.8 |  |  |  | 229.9 |  |  |  | 244.1 |  |  |
| Shareholders' Equity | 1,143.9 |  |  |  | 1,129.6 |  |  |  | 1,076.5 |  |  |
| Total Liabilities and Shareholders' Equity | \$ 15,639.6 |  |  |  | \$ 15,537.1 |  |  |  | \$ 15,038.5 |  |  |

[^1]| (dollars in millions) | Six Months Ended June 30, 2016 |  |  |  |  | Six Months Ended June 30, 2015 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Average Balance |  | Income/ Expense | Yield/ <br> Rate |  | Average Balance |  | Income/ Expense | Yield/ <br> Rate |
| Earning Assets |  |  |  |  |  |  |  |  |  |  |
| Interest-Bearing Deposits in Other Banks | \$ | 4.2 | \$ | - | 0.30 \% | \$ | 3.2 | \$ | - | 0.30 |
| Funds Sold |  | 587.3 |  | 1.4 | 0.46 |  | 478.9 |  | 0.5 | 0.22 |
| Investment Securities |  |  |  |  |  |  |  |  |  |  |
| Available-for-Sale |  |  |  |  |  |  |  |  |  |  |
| Taxable |  | 1,604.1 |  | 14.1 | 1.76 |  | 1,559.7 |  | 13.0 | 1.67 |
| Non-Taxable |  | 703.4 |  | 11.1 | 3.16 |  | 724.6 |  | 11.5 | 3.17 |
| Held-to-Maturity |  |  |  |  |  |  |  |  |  |  |
| Taxable |  | 3,659.5 |  | 37.5 | 2.05 |  | 4,073.2 |  | 44.0 | 2.17 |
| Non-Taxable |  | 245.1 |  | 4.8 | 3.91 |  | 248.7 |  | 4.9 | 3.94 |
| Total Investment Securities |  | 6,212.1 |  | 67.5 | 2.17 |  | 6,606.2 |  | 73.4 | 2.23 |
| Loans Held for Sale |  | 16.0 |  | 0.3 | 3.74 |  | 7.1 |  | 0.1 | 3.65 |
| Loans and Leases ${ }^{1}$ |  |  |  |  |  |  |  |  |  |  |
| Commercial and Industrial |  | 1,151.7 |  | 20.6 | 3.59 |  | 1,143.5 |  | 18.0 | 3.17 |
| Commercial Mortgage |  | 1,687.9 |  | 32.1 | 3.82 |  | 1,474.8 |  | 28.1 | 3.84 |
| Construction |  | 190.4 |  | 4.3 | 4.53 |  | 115.0 |  | 2.6 | 4.64 |
| Commercial Lease Financing |  | 197.7 |  | 2.5 | 2.53 |  | 225.5 |  | 3.9 | 3.44 |
| Residential Mortgage |  | 2,962.0 |  | 59.6 | 4.03 |  | 2,684.0 |  | 55.8 | 4.16 |
| Home Equity |  | 1,137.2 |  | 20.6 | 3.65 |  | 892.7 |  | 16.2 | 3.66 |
| Automobile |  | 397.2 |  | 10.2 | 5.19 |  | 338.0 |  | 8.8 | 5.23 |
| Other ${ }^{2}$ |  | 348.5 |  | 13.4 | 7.71 |  | 304.0 |  | 11.2 | 7.43 |
| Total Loans and Leases |  | 8,072.6 |  | 163.3 | 4.06 |  | 7,177.5 |  | 144.6 | 4.05 |
| Other |  | 38.2 |  | 0.4 | 1.91 |  | 58.8 |  | 0.6 | 2.08 |
| Total Earning Assets ${ }^{3}$ |  | 14,930.4 |  | 232.9 | 3.13 |  | 14,331.7 |  | 219.2 | 3.07 |
| Cash and Due from Banks |  | 125.7 |  |  |  |  | 131.1 |  |  |  |
| Other Assets |  | 532.2 |  |  |  |  | 529.7 |  |  |  |
| Total Assets | \$ | 15,588.3 |  |  |  | \$ | 14,992.5 |  |  |  |

Interest-Bearing Liabilities
Interest-Bearing Deposits

| Demand | \$ | 2,749.9 |  | 0.5 | 0.04 |  | \$ | 2,594.6 |  | 0.4 | 0.03 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Savings |  | 5,161.2 |  | 2.3 | 0.09 |  |  | 4,982.5 |  | 2.2 | 0.09 |
| Time |  | 1,211.6 |  | 3.2 | 0.53 |  |  | 1,317.1 |  | 2.2 | 0.34 |
| Total Interest-Bearing Deposits |  | 9,122.7 |  | 6.0 | 0.13 |  |  | 8,894.2 |  | 4.8 | 0.11 |
| Short-Term Borrowings |  | 7.5 |  | - | 0.15 |  |  | 8.4 |  | - | 0.14 |
| Securities Sold Under Agreements to Repurchase |  | 594.9 |  | 12.3 | 4.09 |  |  | 675.2 |  | 12.8 | 3.77 |
| Other Debt |  | 229.5 |  | 2.0 | 1.77 |  |  | 173.9 |  | 1.2 | 1.43 |
| Total Interest-Bearing Liabilities |  | 9,954.6 |  | 20.3 | 0.41 |  |  | 9,751.7 |  | 18.8 | 0.39 |
| Net Interest Income |  |  | \$ | 212.6 |  |  |  |  | \$ | 200.4 |  |
| Interest Rate Spread |  |  |  |  | 2.72 | \% |  |  |  |  | 2.68 |
| Net Interest Margin |  |  |  |  | 2.86 | \% |  |  |  |  | 2.81 |
| Noninterest-Bearing Demand Deposits |  | 4,271.6 |  |  |  |  |  | 3,930.9 |  |  |  |
| Other Liabilities |  | 225.4 |  |  |  |  |  | 239.6 |  |  |  |
| Shareholders' Equity |  | 1,136.7 |  |  |  |  |  | 1,070.3 |  |  |  |
| Total Liabilities and Shareholders' Equity | \$ | 15,588.3 |  |  |  |  | \$ | 14,992.5 |  |  |  |

[^2]| (dollars in millions) | Three Months Ended June 30, 2016 Compared to March 31, 2016 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Volume ${ }^{1}$ |  |  | Rate ${ }^{1}$ |  | Total |
| Change in Interest Income: |  |  |  |  |  |  |
| Funds Sold | \$ | (0.2) | \$ | - | \$ | (0.2) |
| Investment Securities |  |  |  |  |  |  |
| Available-for-Sale |  |  |  |  |  |  |
| Taxable |  | 0.1 |  | (0.4) |  | (0.3) |
| Non-Taxable |  | (0.2) |  | 0.1 |  | (0.1) |
| Held-to-Maturity |  |  |  |  |  |  |
| Taxable |  | (0.2) |  | - |  | (0.2) |
| Total Investment Securities |  | (0.3) |  | (0.3) |  | (0.6) |
| Loans Held for Sale |  | 0.1 |  | - |  | 0.1 |
| Loans and Leases |  |  |  |  |  |  |
| Commercial and Industrial |  | 0.4 |  | (1.4) |  | (1.0) |
| Commercial Mortgage |  | - |  | 0.7 |  | 0.7 |
| Construction |  | 0.4 |  | (0.1) |  | 0.3 |
| Commercial Lease Financing |  | - |  | (0.1) |  | (0.1) |
| Residential Mortgage |  | 0.9 |  | (0.4) |  | 0.5 |
| Home Equity |  | 0.6 |  | (0.2) |  | 0.4 |
| Automobile |  | 0.2 |  | - |  | 0.2 |
| Other ${ }^{2}$ |  | 0.3 |  | 0.1 |  | 0.4 |
| Total Loans and Leases |  | 2.8 |  | (1.4) |  | 1.4 |
| Other |  | - |  | (0.1) |  | (0.1) |
| Total Change in Interest Income |  | 2.4 |  | (1.8) |  | 0.6 |
| Change in Interest Expense: |  |  |  |  |  |  |
| Interest-Bearing Deposits |  |  |  |  |  |  |
| Time |  | - |  | 0.2 |  | 0.2 |
| Total Interest-Bearing Deposits |  | - |  | 0.2 |  | 0.2 |
| Securities Sold Under Agreements to Repurchase |  | (0.2) |  | 0.1 |  | (0.1) |
| Total Change in Interest Expense |  | (0.2) |  | 0.3 |  | 0.1 |
| Change in Net Interest Income | \$ | 2.6 | \$ | (2.1) | \$ | 0.5 |

[^3]| (dollars in millions) | Three Months Ended June 30, 2016 <br> Compared to June 30, 2015 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Volume ${ }^{1}$ |  |  | Rate ${ }^{1}$ |  | Total |
| Change in Interest Income: |  |  |  |  |  |  |
| Funds Sold | \$ | - | \$ | 0.3 | \$ | 0.3 |
| Investment Securities |  |  |  |  |  |  |
| Available-for-Sale |  |  |  |  |  |  |
| Taxable |  | 0.2 |  | 0.2 |  | 0.4 |
| Non-Taxable |  | (0.3) |  | - |  | (0.3) |
| Held-to-Maturity |  |  |  |  |  |  |
| Taxable |  | (1.9) |  | (0.8) |  | (2.7) |
| Total Investment Securities |  | (2.0) |  | (0.6) |  | (2.6) |
| Loans Held for Sale |  | 0.1 |  | - |  | 0.1 |
| Loans and Leases |  |  |  |  |  |  |
| Commercial and Industrial |  | 0.1 |  | 0.6 |  | 0.7 |
| Commercial Mortgage |  | 1.8 |  | 0.2 |  | 2.0 |
| Construction |  | 0.9 |  | (0.1) |  | 0.8 |
| Commercial Lease Financing |  | (0.2) |  | (0.6) |  | (0.8) |
| Residential Mortgage |  | 2.7 |  | (0.9) |  | 1.8 |
| Home Equity |  | 2.4 |  | - |  | 2.4 |
| Automobile |  | 0.7 |  | - |  | 0.7 |
| Other ${ }^{2}$ |  | 1.0 |  | 0.2 |  | 1.2 |
| Total Loans and Leases |  | 9.4 |  | (0.6) |  | 8.8 |
| Other |  | (0.1) |  | (0.1) |  | (0.2) |
| Total Change in Interest Income |  | 7.4 |  | (1.0) |  | 6.4 |

Change in Interest Expense:
Interest-Bearing Deposits

| Demand | - | 0.1 | 0.1 |
| :--- | :---: | :---: | :---: |
| Time | - | 0.6 | 0.6 |
| Total Interest-Bearing Deposits | - | 0.7 | 0.7 |
| Securities Sold Under Agreements to Repurchase | $(0.9)$ | 0.5 | $(0.4)$ |
| Other Debt | 0.2 | 0.2 | 0.4 |
| Total Change in Interest Expense | $(0.7)$ | 1.4 | 0.7 |
|  | $\$$ | $8.1 \quad \$$ | $(2.4) \$$ |
| Change in Net Interest Income |  |  |  |

[^4]| (dollars in millions) | Six Months Ended June 30, 2016 <br> Compared to June 30, 2015 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Volume ${ }^{1}$ |  |  | Rate ${ }^{1}$ |  | Total |
| Change in Interest Income: |  |  |  |  |  |  |
| Funds Sold | \$ | 0.2 | \$ | 0.7 | \$ | 0.9 |
| Investment Securities |  |  |  |  |  |  |
| Available-for-Sale |  |  |  |  |  |  |
| Taxable |  | 0.4 |  | 0.7 |  | 1.1 |
| Non-Taxable |  | (0.3) |  | (0.1) |  | (0.4) |
| Held-to-Maturity |  |  |  |  |  |  |
| Taxable |  | (4.3) |  | (2.2) |  | (6.5) |
| Non-Taxable |  | (0.1) |  | - |  | (0.1) |
| Total Investment Securities |  | (4.3) |  | (1.6) |  | (5.9) |
| Loans Held for Sale |  | 0.2 |  | - |  | 0.2 |
| Loans and Leases |  |  |  |  |  |  |
| Commercial and Industrial |  | 0.1 |  | 2.5 |  | 2.6 |
| Commercial Mortgage |  | 4.1 |  | (0.1) |  | 4.0 |
| Construction |  | 1.8 |  | (0.1) |  | 1.7 |
| Commercial Lease Financing |  | (0.4) |  | (1.0) |  | (1.4) |
| Residential Mortgage |  | 5.6 |  | (1.8) |  | 3.8 |
| Home Equity |  | 4.4 |  | - |  | 4.4 |
| Automobile |  | 1.5 |  | (0.1) |  | 1.4 |
| Other ${ }^{2}$ |  | 1.7 |  | 0.5 |  | 2.2 |
| Total Loans and Leases |  | 18.8 |  | (0.1) |  | 18.7 |
| Other |  | (0.2) |  | - |  | (0.2) |
| Total Change in Interest Income |  | 14.7 |  | (1.0) |  | 13.7 |
| Change in Interest Expense: |  |  |  |  |  |  |
| Interest-Bearing Deposits |  |  |  |  |  |  |
| Demand |  | - |  | 0.1 |  | 0.1 |
| Savings |  | 0.1 |  | - |  | 0.1 |
| Time |  | (0.2) |  | 1.2 |  | 1.0 |
| Total Interest-Bearing Deposits |  | (0.1) |  | 1.3 |  | 1.2 |
| Securities Sold Under Agreements to Repurchase |  | (1.5) |  | 1.0 |  | (0.5) |
| Other Debt |  | 0.4 |  | 0.4 |  | 0.8 |
| Total Change in Interest Expense |  | (1.2) |  | 2.7 |  | 1.5 |
| Change in Net Interest Income | \$ | 15.9 | \$ | (3.7) | \$ | 12.2 |

[^5]
## Bank of Hawaii Corporation and Subsidiaries

Salaries and Benefits
Table 9

| (dollars in thousands) | Three Months Ended |  |  |  |  |  | Six Months Ended June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | June 30, <br> 2016 |  | $\begin{gathered} \text { March 31, } \\ 2016 \\ \hline \end{gathered}$ |  | June 30,$2015$ |  |  |  |  |  |
|  |  |  | 2016 | 2015 |  |  |  |  |  |
| Salaries | \$ | 28,797 |  |  | \$ | 29,141 | \$ | 28,214 | \$ | 57,938 | \$ | 56,128 |
| Incentive Compensation |  | 5,917 |  | 5,965 |  |  |  | 4,959 |  | 11,882 |  | 9,473 |
| Share-Based Compensation |  | 2,746 |  | 2,310 |  | 2,751 |  | 5,056 |  | 5,096 |
| Commission Expense |  | 2,151 |  | 1,357 |  | 1,927 |  | 3,508 |  | 3,519 |
| Retirement and Other Benefits |  | 4,092 |  | 4,954 |  | 4,117 |  | 9,046 |  | 8,848 |
| Payroll Taxes |  | 2,288 |  | 3,577 |  | 2,278 |  | 5,865 |  | 5,863 |
| Medical, Dental, and Life Insurance |  | 3,872 |  | 2,892 |  | 2,449 |  | 6,764 |  | 5,633 |
| Separation Expense |  | 426 |  | 318 |  | 915 |  | 744 |  | 2,830 |
| Total Salaries and Benefits | \$ | 50,289 | \$ | 50,514 | \$ | 47,610 | \$ | 100,803 | \$ | 97,390 |

## Bank of Hawaii Corporation and Subsidiaries

Loan and Lease Portfolio Balances
Table 10

| (dollars in thousands) | June 30, <br> 2016 |  |  | March 31, 2016 |  | December 31, 2015 | September 30,2015 |  |  | June 30, $2015$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial |  |  |  |  |  |  |  |  |  |  |
| Commercial and Industrial | \$ | 1,174,879 | \$ | 1,180,341 | \$ | 1,115,168 | \$ | 1,169,817 | \$ | 1,173,259 |
| Commercial Mortgage |  | 1,712,271 |  | 1,687,199 |  | 1,677,147 |  | 1,622,119 |  | 1,528,685 |
| Construction |  | 226,062 |  | 192,909 |  | 156,660 |  | 129,254 |  | 118,714 |
| Lease Financing |  | 192,630 |  | 195,804 |  | 204,877 |  | 202,055 |  | 222,113 |
| Total Commercial |  | 3,305,842 |  | 3,256,253 |  | 3,153,852 |  | 3,123,245 |  | 3,042,771 |
| Consumer |  |  |  |  |  |  |  |  |  |  |
| Residential Mortgage |  | 3,032,981 |  | 2,929,388 |  | 2,925,605 |  | 2,875,605 |  | 2,787,847 |
| Home Equity |  | 1,213,154 |  | 1,131,796 |  | 1,069,400 |  | 993,817 |  | 931,191 |
| Automobile |  | 417,017 |  | 399,825 |  | 381,735 |  | 367,640 |  | 352,128 |
| Other ${ }^{1}$ |  | 362,475 |  | 348,348 |  | 348,393 |  | 329,465 |  | 314,501 |
| Total Consumer |  | 5,025,627 |  | 4,809,357 |  | 4,725,133 |  | 4,566,527 |  | 4,385,667 |
| Total Loans and Leases | \$ | 8,331,469 | \$ | 8,065,610 | \$ | 7,878,985 | \$ | 7,689,772 | \$ | 7,428,438 |

## Deposits

|  |  | June 30, | March 31, | December 31, | September 30, | June 30, |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| (dollars in thousands) | $\mathbf{2 0 1 6}$ | $\mathbf{2 0 1 6}$ | $\mathbf{2 0 1 5}$ | $\mathbf{2 0 1 5}$ | $\mathbf{2 0 1 5}$ |  |  |
| Consumer | $\$$ | $6,618,164$ | $\$$ | $6,568,651$ | $\$$ | $6,445,510$ | $\$$ |
| Commercial |  | $5,697,490$ | $5,678,987$ | $5,502,739$ | $5,397,857$ | $\$$ | $6,221,691$ |
| Public and Other |  | $1,328,153$ | $1,241,254$ |  | $1,302,854$ | $1,284,243$ | $1,344,851$ |
| Total Deposits | $\$$ | $13,643,807$ | $\$$ | $13,488,892$ | $\$$ | $13,251,103$ | $\$$ |

[^6]|  | June 30, | March 31, | December 31, September 30, | June 30, |
| :--- | ---: | ---: | ---: | ---: | ---: |
| (dollars in thousands) | 2016 | 2016 | 2015 | 2015 |


| Non-Performing Assets |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Non-Accrual Loans and Leases |  |  |  |  |  |  |  |  |  |  |
| Commercial |  |  |  |  |  |  |  |  |  |  |
| Commercial and Industrial | \$ | 269 | \$ | 666 | \$ | 5,829 | \$ | 8,532 | \$ | 8,299 |
| Commercial Mortgage |  | 1,194 |  | 3,401 |  | 3,469 |  | 1,058 |  | 716 |
| Total Commercial |  | 1,463 |  | 4,067 |  | 9,298 |  | 9,590 |  | 9,015 |
| Consumer |  |  |  |  |  |  |  |  |  |  |
| Residential Mortgage |  | 9,979 |  | 13,719 |  | 14,598 |  | 14,749 |  | 14,918 |
| Home Equity |  | 3,110 |  | 2,501 |  | 4,081 |  | 3,814 |  | 3,528 |
| Total Consumer |  | 13,089 |  | 16,220 |  | 18,679 |  | 18,563 |  | 18,446 |
| Total Non-Accrual Loans and Leases |  | 14,552 |  | 20,287 |  | 27,977 |  | 28,153 |  | 27,461 |
| Foreclosed Real Estate |  | 1,728 |  | 1,728 |  | 824 |  | 1,392 |  | 1,989 |
| Total Non-Performing Assets | \$ | 16,280 | \$ | 22,015 | \$ | 28,801 | \$ | 29,545 | \$ | 29,450 |

## Accruing Loans and Leases Past Due 90 Days or More

Commercial

| Commercial and Industrial | \$ | - | \$ | - | \$ | - | \$ | - | \$ | 750 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total Commercial | - |  |  | - |  | - |  | - |  | 750 |
| Consumer |  |  |  |  |  |  |  |  |  |  |
| Residential Mortgage | 5,640 |  | 4,219 |  | 4,453 |  | 5,060 |  | 4,789 |  |
| Home Equity | 1,128 |  | 2,096 |  | 1,710 |  | 1,396 |  | 2,395 |  |
| Automobile | 464 |  | 524 |  | 315 |  | 631 |  | 323 |  |
| Other ${ }^{1}$ | 1,518 |  | 1,099 |  | 1,096 |  | 1,058 |  | 1,395 |  |
| Total Consumer | 8,750 |  | 7,938 |  | 7,574 |  | 8,145 |  | 8,902 |  |
| Total Accruing Loans and Leases Past Due 90 Days or More | \$ | 8,750 | \$ | 7,938 | \$ | 7,574 | \$ | 8,145 | \$ | 9,652 |
| Restructured Loans on Accrual Status |  |  |  |  |  |  |  |  |  |  |
| Total Loans and Leases | \$ | 8,331,469 | \$ | 8,065,610 | \$ | 7,878,985 | \$ | 7,689,772 | \$ | 7,428,438 |



[^7]| (dollars in thousands) | Three Months Ended |  |  |  |  |  | Six Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { June 30, } \\ 2016 \end{gathered}$ |  | $\begin{gathered} \text { March 31, } \\ 2016 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { June 30, } \\ 2015 \\ \hline \end{gathered}$ |  | June 30, |  |  |  |
| Balance at Beginning of Period | \$ | 111,249 | \$ | 108,952 | \$ | 113,348 | \$ | 108,952 | \$ | 114,575 |
| Loans and Leases Charged-Off |  |  |  |  |  |  |  |  |  |  |
| Commercial |  |  |  |  |  |  |  |  |  |  |
| Commercial and Industrial |  | (204) |  | (257) |  | (255) |  | (461) |  | (490) |
| Consumer |  |  |  |  |  |  |  |  |  |  |
| Residential Mortgage |  | (79) |  | (205) |  | (54) |  | (284) |  | (613) |
| Home Equity |  | 17 |  | (643) |  | (211) |  | (626) |  | (427) |
| Automobile |  | $(1,372)$ |  | $(1,560)$ |  | $(1,237)$ |  | $(2,932)$ |  | $(2,665)$ |
| Other ${ }^{1}$ |  | $(2,117)$ |  | $(2,222)$ |  | $(1,739)$ |  | $(4,339)$ |  | $(3,389)$ |
| Total Loans and Leases Charged-Off |  | $(3,755)$ |  | $(4,887)$ |  | $(3,496)$ |  | $(8,642)$ |  | $(7,584)$ |

Recoveries on Loans and Leases Previously Charged-Off

| Commercial |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial and Industrial |  | 403 |  | 6,867 |  | 456 |  | 7,270 |  | 1,102 |
| Commercial Mortgage |  | 14 |  | 14 |  | 14 |  | 28 |  | 28 |
| Construction |  | - |  | 23 |  | 8 |  | 23 |  | 16 |
| Lease Financing |  | 1 |  | 1 |  | 8 |  | 2 |  | 76 |
| Consumer |  |  |  |  |  |  |  |  |  |  |
| Residential Mortgage |  | 279 |  | 201 |  | 96 |  | 480 |  | 438 |
| Home Equity |  | 322 |  | 513 |  | 566 |  | 835 |  | 1,447 |
| Automobile |  | 541 |  | 592 |  | 396 |  | 1,133 |  | 890 |
| Other ${ }^{1}$ |  | 450 |  | 473 |  | 497 |  | 923 |  | 905 |
| Total Recoveries on Loans and Leases Previously Charged-Off |  | 2,010 |  | 8,684 |  | 2,041 |  | 10,694 |  | 4,902 |
| Net Loans and Leases Recovered (Charged-Off) |  | $(1,745)$ |  | 3,797 |  | $(1,455)$ |  | 2,052 |  | $(2,682)$ |
| Provision for Credit Losses |  | 1,000 |  | $(2,000)$ |  | - |  | $(1,000)$ |  | - |
| Provision for Unfunded Commitments |  | - |  | 500 |  | - |  | 500 |  | - |
| Balance at End of Period ${ }^{2}$ | \$ | 110,504 | \$ | 111,249 | \$ | 111,893 | \$ | 110,504 | \$ | 111,893 |

## Components

| Allowance for Loan and Lease Losses | $\$ 103,932$ | $\$$ | 104,677 | $\$$ | 106,006 | $\$$ | 103,932 | $\$ 106,006$ |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Reserve for Unfunded Commitments | 6,572 | 6,572 | 5,887 | 6,572 | 5,887 |  |  |  |  |  |
| Total Reserve for Credit Losses | $\$$ | 110,504 | $\$$ | 111,249 | $\$$ | 111,893 | $\$$ | 110,504 | $\$$ | 111,893 |


| Average Loans and Leases Outstanding | $\$ 8,205,104 \quad \$ 7,940,097 \quad \$ 7,300,506 \quad \$ 8,072,600 \quad \$ 7,177,467$ |
| :--- | :--- | :--- | :--- |


| Ratio of Net Loans and Leases Charged-Off (Recovered) to |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Average Loans and Leases Outstanding (annualized) | $0.09 \%$ | $-0.19 \%$ | $0.08 \%$ | $-0.05 \%$ | $0.08 \%$ |
| Ratio of Allowance for Loan and Lease Losses to Loans and Leases Outstanding | $1.25 \%$ | $1.30 \%$ | $1.43 \%$ | $1.25 \%$ | $1.43 \%$ |

[^8]| (dollars in thousands) | Retail <br> Banking | Commercial <br> Banking | Investment <br> Services | Treasury <br> and Other | Consolidated <br> Total |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Three Months Ended June 30, 2016 | $\$$ | 60,041 | $\$$ | 38,151 | $\$$ | 6,037 | $\$$ |
| Net Interest Income | 2,006 | $(258)$ | $(679)$ | $\$$ | 103,550 |  |  |
| Provision for Credit Losses | 58,035 | 38,409 | 6,042 | $(743)$ | 1,000 |  |  |
| Net Interest Income After Provision for Credit Losses | 21,771 | 6,438 | 15,946 | 2,364 | 102,550 |  |  |
| Noninterest Income | $(50,758)$ | $(17,762)$ | $(14,780)$ | $(2,771)$ | $(86,519$ |  |  |
| Noninterest Expense | 29,048 | 27,085 | 7,208 | $(343)$ | 62,998 |  |  |
| Income Before Provision for Income Taxes | $(10,402)$ | $(9,608)$ | $(2,667)$ | 3,924 | $(18,753)$ |  |  |
| Provision for Income Taxes | $\mathbf{1 8 , 6 4 6}$ | $\$$ | 17,477 | $\$$ | 4,541 | $\$$ | 3,581 |

Three Months Ended June 30, $2015{ }^{1}$

| Net Interest Income | $\$$ | 50,550 | $\$$ | 35,886 | $\$$ | 4,335 | $\$$ | 7,011 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | $\mathbf{\$}$| 97,782 |
| :--- |
| Provision for Credit Losses |

[^9]Table 13b

| (dollars in thousands) |  | Retail Banking |  | Commercial Banking |  | Investment Services |  | Treasury and Other | Consolidated Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Six Months Ended June 30, 2016 |  |  |  |  |  |  |  |  |  |  |
| Net Interest Income | \$ | 118,051 | \$ | 76,499 | \$ | 12,489 | \$ | (465) | \$ | 206,574 |
| Provision for Credit Losses |  | 4,841 |  | $(6,884)$ |  | (11) |  | 1,054 |  | $(1,000)$ |
| Net Interest Income After Provision for Credit Losses |  | 113,210 |  | 83,383 |  | 12,500 |  | $(1,519)$ |  | 207,574 |
| Noninterest Income |  | 42,578 |  | 14,038 |  | 29,970 |  | 16,140 |  | 102,726 |
| Noninterest Expense |  | $(103,499)$ |  | $(35,030)$ |  | $(30,207)$ |  | $(4,721)$ |  | $(173,457)$ |
| Income Before Provision for Income Taxes |  | 52,289 |  | 62,391 |  | 12,263 |  | 9,900 |  | 136,843 |
| Provision for Income Taxes |  | $(18,629)$ |  | $(22,264)$ |  | $(4,537)$ |  | 3,042 |  | $(42,388)$ |
| Net Income | \$ | 33,660 | \$ | 40,127 | \$ | 7,726 | \$ | 12,942 | \$ | 94,455 |
| Total Assets as of June 30, 2016 | \$ | 5,076,204 | \$ | 3,239,572 | \$ | 282,143 | \$ | 7,262,982 | \$ | 15,860,901 |

## Six Months Ended June 30, $2015{ }^{1}$

| Net Interest Income | \$ | 98,899 | \$ | 70,160 | \$ | 8,636 | \$ | 16,857 | \$ | 194,552 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Provision for Credit Losses |  | 3,450 |  | (731) |  | (17) |  | $(2,702)$ |  |  |
| Net Interest Income After Provision for Credit Losses |  | 95,449 |  | 70,891 |  | 8,653 |  | 19,559 |  | 194,552 |
| Noninterest Income |  | 39,917 |  | 11,544 |  | 30,407 |  | 16,364 |  | 98,232 |
| Noninterest Expense |  | $(99,498)$ |  | $(34,607)$ |  | $(29,161)$ |  | $(7,223)$ |  | $(170,489)$ |
| Income Before Provision for Income Taxes |  | 35,868 |  | 47,828 |  | 9,899 |  | 28,700 |  | 122,295 |
| Provision for Income Taxes |  | $(12,745)$ |  | $(16,824)$ |  | $(3,662)$ |  | $(5,468)$ |  | $(38,699)$ |
| Net Income | \$ | 23,123 | \$ | 31,004 | \$ | 6,237 | \$ | 23,232 | \$ | 83,596 |
| Total Assets as of June 30, $2015{ }^{1}$ | \$ | 4,404,619 | \$ | 2,985,351 | \$ | 204,253 | \$ | 7,653,820 | \$ | 15,248,043 |

[^10]|  | Three Months Ended |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| (dollars in thousands, except per share amounts) | June 30, | March 31, | December 31, | September 30, | June 30, |
| 2016 | 2016 | 2016 | 2015 | 2015 | 2015 |


| Quarterly Operating Results |  |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Interest Income | $\$ 0,895$ | $\$$ | 78,122 | $\$$ | 75,874 | $\$$ | 73,565 |
| $\quad$ Interest and Fees on Loans and Leases | 82,323 | $\$$ | 80, |  |  |  |  |
| Income on Investment Securities |  |  |  |  |  |  |  |
| $\quad$ Available-for-Sale | 10,521 | 10,814 | 10,829 | 10,192 | 10,273 |  |  |
| $\quad$ Held-to-Maturity | 20,168 | 20,391 | 21,722 | 20,689 | 22,832 |  |  |
| Deposits | 2 | 4 | 1 | 2 | 2 |  |  |
| Funds Sold | 618 | 753 | 315 | 291 | 268 |  |  |
| Other | 153 | 212 | 381 | 312 | 310 |  |  |
| Total Interest Income | 113,785 | 113,069 | 111,370 | 107,360 | 107,250 |  |  |


| Interest Expense |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Deposits | 3,081 | 2,886 | 2,443 | 2,410 | 2,405 |
| Securities Sold Under Agreements to Repurchase | 6,134 | 6,153 | 6,246 | 6,307 | 6,440 |
| Funds Purchased | 3 | 3 | 3 | 3 | 3 |
| Other Debt | 1,017 | 1,003 | 1,034 | 749 | 620 |
| Total Interest Expense | 10,235 | 10,045 | 9,726 | 9,469 | 9,468 |
| Net Interest Income | 103,550 | 103,024 | 101,644 | 97,891 | 97,782 |
| Provision for Credit Losses | 1,000 | $(2,000)$ | 1,000 | - | - |
| Net Interest Income After Provision for Credit Losses | 102,550 | 105,024 | 100,644 | 97,891 | 97,782 |


| Noninterest Income |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Trust and Asset Management | 12,707 | 11,256 | 11,243 | 11,907 | 12,355 |
| Mortgage Banking | 4,088 | 3,189 | 3,130 | 3,291 | 3,469 |
| Service Charges on Deposit Accounts | 8,150 | 8,443 | 8,663 | 8,669 | 8,203 |
| Fees, Exchange, and Other Service Charges | 13,978 | 13,444 | 13,764 | 13,340 | 13,352 |
| Investment Securities Gains (Losses), Net | $(312)$ | 11,180 | $(181)$ | 24 | 86 |
| Annuity and Insurance | 2,006 | 1,901 | 2,014 | 1,721 | 1,885 |
| Bank-Owned Life Insurance | 1,551 | 1,548 | 1,608 | 1,609 | 2,088 |
| Other | 4,351 | 5,246 | 4,525 | 2,660 | 4,487 |
| Total Noninterest Income | 46,519 | 56,207 | 44,766 | 43,221 | 45,925 |
| Noninterest Expense |  |  |  |  |  |
| Salaries and Benefits | 50,289 | 50,514 | 47,997 | 46,576 | 47,610 |
| Net Occupancy | 7,158 | 7,003 | 4,876 | 7,403 | 8,605 |
| Net Equipment | 5,065 | 5,409 | 5,244 | 4,804 | 4,826 |
| Data Processing | 3,972 | 3,951 | 5,106 | 3,920 | 3,673 |
| Professional Fees | 2,047 | 2,639 | 2,803 | 2,258 | 2,265 |
| FDIC Insurance | 2,144 | 2,352 | 2,322 | 2,139 | 2,068 |
| Other | 15,396 | 15,518 | 17,379 | 24,788 | 14,527 |
| Total Noninterest Expense | 86,071 | 87,386 | 85,727 | 91,888 | 83,574 |
| Income Before Provision for Income Taxes | 62,998 | 73,845 | 59,683 | 49,224 | 60,133 |
| Provision for Income Taxes | 18,753 | 23,635 | 16,851 | 14,948 | 18,979 |
| Net Income | $\$ 4,245$ | $\$$ | 50,210 | $\$$ | 42,832 |

Basic Earnings Per Share
Diluted Earnings Per Share

| $\$$ | 1.04 | $\$$ | 1.17 | $\$$ | 1.00 | $\$$ | 0.79 | $\$$ | 0.95 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| $\$$ | 1.03 | $\$$ | 1.16 | $\$$ | 0.99 | $\$$ | 0.79 | $\$$ | 0.95 |

## Balance Sheet Totals

Loans and Leases
Total Assets
Total Deposits
Total Shareholders' Equity
\$ 8,331,469
15,860,90
13,643,807
1,157,219
\$ 8,065,610
15,654,695 13,488,892
1,138,753
\$ 7,878,985 15,455,016 13,251,103 1,116,260
\$ 7,689,772
\$ 7,428,438
15,164,123 15,248,043 12,936,962
1,098,354
1,082,939

## Performance Ratios

| Return on Average Assets | 1.14 | $\%$ | 1.30 | $\%$ | 1.11 | $\%$ | 0.89 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Return on Average Shareholders' Equity | 15.56 | 17.88 | 15.41 | 1.10 | $\%$ |  |  |
| Efficiency Ratio $^{1}$ | 57.35 | 54.88 | 58.55 | 65.12 | 15.33 |  |  |
| Net Interest Margin $^{2}$ | 2.85 | 2.86 | 2.85 | 28.16 |  |  |  |

[^11]Bank of Hawaii Corporation and Subsidiaries
Hawaii Economic Trends
Table 15

| (\$ in millions; jobs in thousands) | Five Months Ended |  |  |  | Year Ended |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | May 31, 2016 |  |  |  | December 31, 2015 |  |  | December 31, 2014 |  |  |  |  |
| Hawaii Economic Trends |  |  |  |  |  |  |  |  |  |  |  |  |
| State General Fund Revenues ${ }^{1}$ | \$ | 2,601.0 | 4.4 | \% | \$ | 5,998.6 | 8.4 | \% | \$ | 5,535.7 | 1.6 | \% |
| General Excise and Use Tax Revenue ${ }^{1}$ | \$ | 1,351.1 | 3.3 | \% | \$ | 3,141.5 | 5.4 | \% | \$ | 2,979.8 | 2.5 | \% |
| Jobs ${ }^{2}$ |  | 665.8 |  |  |  | 658.8 |  |  |  | 643.7 |  |  |
| (spot rates) |  |  |  |  |  | June 30, |  |  |  | December 31, |  |  |
|  |  |  |  |  |  | 2016 |  |  |  | 2015 | 2014 |  |


| Unemployment $^{3}$ |  |  |  |
| :--- | :--- | :--- | :--- |
| Statewide, seasonally adjusted | $3.3 \%$ | 3.2 |  |
|  | $\%$ |  |  |
| Oahu | 3.6 | 2.7 |  |
| Island of Hawaii | 5.0 | 3.5 |  |
| Maui | 3.9 | 3.7 | 3.1 |
| Kauai | 4.0 | 3.5 | 3.8 |


| (percentage change, except months of inventory) | $\begin{array}{\|c\|} \hline \text { June 30, } \\ \hline 2016 \\ \hline \end{array}$ |  | December 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2015 |  | 2014 |  | 2013 |  |  |
| Housing Trends (Single Family Oahu) ${ }^{4}$ |  |  |  |  |  |  |  |  |
| Median Home Price | 6.1 | \% | 3.7 | \% | 3.8 | \% | 4.8 | \% |
| Home Sales Volume (units) | 7.8 | \% | 5.2 | \% | (0.8) |  | 4.6 | \% |
| Months of Inventory | 3.0 |  | 2.6 |  | 2.6 |  | 2.7 |  |
| (in thousands) | Monthly <br> Not Seas |  | rivals, justed |  | Perc from | $\begin{gathered} \text { enta } \\ \text { Pre } \end{gathered}$ |  |  |

Tourism ${ }^{5}$

| May 31, 2016 | 718.9 | 1.3 |
| :---: | :---: | :---: |
| April 30, 2016 | 700.6 | 3.4 |
| March 31, 2016 | 786.3 | 0.8 |
| February 29, 2016 | 688.8 | 4.1 |
| January 31, 2016 | 721.0 | 6.2 |
| December 31, 2015 | 794.2 | 3.7 |
| November 30, 2015 | 661.4 | 3.7 |
| October 31, 2015 | 692.9 | 4.8 |
| September 30, 2015 | 652.6 | 4.7 |
| August 31, 2015 | 755.9 | 2.9 |
| July 31, 2015 | 816.3 | 5.6 |
| June 30, 2015 | 767.9 | 6.0 |
| May 31, 2015 | 709.7 | 9.3 |
| April 30, 2015 | 677.8 | 2.3 |
| March 31, 2015 | 780.1 | 7.0 |
| February 28, 2015 | 661.7 | 2.3 |
| January 31, 2015 | 678.9 | (0.6) |
| December 31, 2014 | 766.0 | 6.3 |
| November 30, 2014 | 638.0 | 2.2 |
| October 31, 2014 | 661.0 | 3.2 |
| September 30, 2014 | 623.1 | 4.2 |
| August 31, 2014 | 734.7 | (1.9) |
| July 31, 2014 | 772.8 | 2.0 |
| June 30, 2014 | 724.5 | 1.1 |
| May 31, 2014 | 649.1 | 1.8 |
| April 30, 2014 | 662.6 | (0.7) |
| March 31, 2014 | 728.8 | (5.2) |
| February 28, 2014 | 646.8 | (4.3) |
| January 31, 2014 | 682.6 | 0.1 |

${ }^{1}$ Source: Hawaii Department of Business, Economic Development \& Tourism
${ }^{2}$ Source: U. S. Bureau of Labor
${ }^{3}$ Source: Hawaii Department of Labor and Industrial Relations, County jobs data not seasonally adjusted.
${ }^{4}$ Source: Honolulu Board of REALTORS
${ }^{5}$ Source: Hawaii Tourism Authority
Note: Certain prior period seasonally adjusted information has been revised.


[^0]:    ${ }^{1}$ Efficiency ratio is defined as noninterest expense divided by total revenue (net interest income and total noninterest income).
    ${ }^{2}$ Net interest margin is defined as net interest income, on a taxable-equivalent basis, as a percentage of average earning assets.
    ${ }^{3}$ Dividend payout ratio is defined as dividends declared per share divided by basic earnings per share.
    ${ }^{4}$ Tangible common equity to tangible assets and tangible common equity to risk-weighted assets are Non-GAAP financial measures. See Table 2 "Reconciliation of Non-GAAP Financial Measures."

[^1]:    ${ }^{1}$ Non-performing loans and leases are included in the respective average loan and lease balances. Income, if any, on such loans and leases is recognized on a cash basis.
    ${ }^{2}$ Comprised of other consumer revolving credit, installment, and consumer lease financing.
    ${ }^{3}$ Interest income includes taxable-equivalent basis adjustments, based upon a federal statutory tax rate of $35 \%$, of $\$ 2,977,000, \$ 3,013,000$ and $\$ 3,008,000$ for the three months ended June 30, 2016, March 31, 2016, and June 30, 2015, respectively.

[^2]:    ${ }^{1}$ Non-performing loans and leases are included in the respective average loan and lease balances. Income, if any, on such loans and leases is recognized on a cash basis.
    ${ }^{2}$ Comprised of other consumer revolving credit, installment, and consumer lease financing.
    ${ }^{3}$ Interest income includes taxable-equivalent basis adjustments, based upon a federal statutory tax rate of $35 \%$, of $\$ 5,990,000$ and $\$ 5,886,000$ for the six months ended June 30, 2016 and June 30, 2015, respectively.

[^3]:    ${ }^{1}$ The change in interest income and expense not solely due to changes in volume or rate has been allocated on a pro-rata basis to the volume and rate columns.
    ${ }^{2}$ Comprised of other consumer revolving credit, installment, and consumer lease financing.

[^4]:    ${ }^{1}$ The change in interest income and expense not solely due to changes in volume or rate has been allocated on a pro-rata basis to the volume and rate columns.
    ${ }^{2}$ Comprised of other consumer revolving credit, installment, and consumer lease financing

[^5]:    ${ }^{1}$ The change in interest income and expense not solely due to changes in volume or rate has been allocated on a pro-rata basis to the volume and rate columns.
    ${ }^{2}$ Comprised of other consumer revolving credit, installment, and consumer lease financing.

[^6]:    ${ }^{1}$ Comprised of other revolving credit, installment, and lease financing

[^7]:    ${ }^{1}$ Comprised of other revolving credit, installment, and lease financing.

[^8]:    ${ }^{1}$ Comprised of other revolving credit, installment, and lease financing.
    ${ }^{2}$ Included in this analysis is activity related to the Company's reserve for unfunded commitments, which is separately recorded in other liabilities in the Consolidated Statements of Condition.

[^9]:    ${ }^{1}$ Certain prior period information has been reclassified to conform to current presentation.

[^10]:    ${ }^{1}$ Certain prior period information has been reclassified to conform to current presentation.

[^11]:    ${ }^{1}$ Efficiency ratio is defined as noninterest expense divided by total revenue (net interest income and noninterest income).
    ${ }^{2}$ Net interest margin is defined as net interest income, on a taxable-equivalent basis, as a percentage of average earning assets.

