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                    U N I T E D S T A T E S
            SECURITIES AND EXCHANGE COMMISSION
                    Washington, D.C. 20549
                    FORM 10-Q
    (Mark One)
[ X ] Quarterly Report Pursuant to Section 13 or 15(d) of the
        Securities Exchange Act of }1934\mathrm{ for the quarterly period
        ended June 30, 2000
                        or
[ ] Transition Report Pursuant to Section 13 or 15 (d) of
        the Securities Exchange Act of 1934 for the transition
        period from
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Commission File Number 1-6887 PACIFIC CENTURY FINANCIAL CORPORATION
----------------------------------------------------------
(Exact name of registrant as specified in its charter)
Delaware
-----------------------
(State of incorporation)
99-0148992
130 Merchant Street, Honolulu, Hawaii
(888) 643-3888
----------------------------------------------
(Registrant's telephone number, including area code)
Indicate by check mark whether the registrant (1) has filed all
reports required to be filed by Section 13 or 15(d) of the
Securities Exchange Act of }1934\mathrm{ during the preceding 12 months,
and (2) has been subject to such filing requirements for the past
90 days.
Yes X No
Indicate the number of shares outstanding of each of the issuer's
classes of common stock, as of the latest practicable date.
Common Stock, \$.01 Par Value; outstanding at July 31, 2000 -
79,411,621 sharesPACIFIC CENTURY FINANCIAL CORPORATION and subsidiaries
June 30, 2000

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PART I. - Financial Information
Item 1. Financial Statements
\begin{tabular}{|c|c|c|c|}
\hline (in thousands of dollars) & \[
\begin{array}{r}
\text { June } 30 \\
2000
\end{array}
\] & December 31
1999 & \[
\begin{array}{r}
\text { June } 30 \\
1999
\end{array}
\] \\
\hline \multicolumn{4}{|l|}{Assets} \\
\hline \multicolumn{4}{|l|}{Interest-Bearing Deposits \(\quad \$ 199,020 \quad \$ 278,473 \quad \$ 411,239\)} \\
\hline \begin{tabular}{l}
Investment Securities - Held to Maturity \\
(Market Value of \(\$ 721,617, \$ 787,720\) and \(\$ 825,434\), respectively)
\end{tabular} & 730,445 & 796,322 & 828,350 \\
\hline Investment Securities - Available for Sale & 2,493,066 & 2,542,232 & 2,721,765 \\
\hline Securities Purchased Under Agreements to Resell & 0 & 0 & 4,325 \\
\hline Funds Sold & 50,646 & 52,740 & 34,995 \\
\hline Loans & 10,071,517 & 9,717,556 & 9,610,980 \\
\hline Unearned Income & \((327,520)\) & \((242,503)\) & \((219,717)\) \\
\hline Reserve for Loan Losses & \((246,559)\) & \((194,205)\) & \((209,573)\) \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|c|}
\hline Net Loans & 9,497,438 & 9,280,848 & 9,181,690 \\
\hline Total Earning Assets & 12,970,615 & 12,950,615 & 13,182,364 \\
\hline Cash and Non-Interest Bearing Deposits & 473,950 & 639,895 & 493,483 \\
\hline Premises and Equipment & 259,037 & 271,728 & 288,955 \\
\hline Customers' Acceptance Liability & 9,406 & 7,236 & 14,802 \\
\hline Accrued Interest Receivable & 75,883 & 78,974 & 79,384 \\
\hline Other Real Estate & 4,915 & 4,576 & 6,009 \\
\hline Intangibles, including Goodwill & 198,363 & 205,904 & 214,997 \\
\hline Other Assets & 302,456 & 281,387 & 271,464 \\
\hline Total Assets & \$14,294, 625 & \$14,440,315 & \$14,551,458 \\
\hline \multicolumn{4}{|l|}{Liabilities} \\
\hline \multicolumn{4}{|l|}{Domestic Deposits} \\
\hline Demand - Non-Interest Bearing & \$1,696,106 & \$1,676,425 & \$1,699,343 \\
\hline - Interest Bearing & 2,091,074 & 2,076,358 & 2,176,931 \\
\hline Savings & 684,572 & 700,720 & 725,010 \\
\hline Time & 2,781,868 & 2,761,650 & 2,456,318 \\
\hline \multicolumn{4}{|l|}{Foreign Deposits} \\
\hline Demand - Non-Interest Bearing & 378,497 & 401,613 & 442,102 \\
\hline Time Due to Banks & 442,678 & 597,675 & 632,626 \\
\hline Other Savings and Time & 1,034,351 & 1,179,777 & 1,153,825 \\
\hline Total Deposits & 9,109,146 & 9,394,218 & 9,286,155 \\
\hline Securities Sold Under Agreements to Repurchase & 1,573,980 & 1,490,655 & 1,990,178 \\
\hline Funds Purchased & 663,234 & 839,962 & 715,398 \\
\hline Short-Term Borrowings & 530,231 & 458,962 & 353,177 \\
\hline Bank's Acceptances Outstanding & 9,406 & 7,236 & 14,802 \\
\hline Accrued Retirement Expense & 37,214 & 40,360 & 40,892 \\
\hline Accrued Interest Payable & 64,579 & 64,588 & 49,376 \\
\hline Accrued Taxes Payable & 83,343 & 85,022 & 123,720 \\
\hline Minority Interest & 4,350 & 4,435 & 4,374 \\
\hline Other Liabilities & 107,569 & 114,890 & 104,325 \\
\hline Long-Term Debt & 902,174 & 727,657 & 654,847 \\
\hline Total Liabilities & 13,085,226 & 13,227,985 & 13,337,244 \\
\hline \multicolumn{4}{|l|}{Shareholders' Equity} \\
\hline \begin{tabular}{l}
Common Stock ( \(\$ .01\) par value), authorized \(500,000,000\) shares; \\
issued / outstanding; June 2000-80,555,424 / 79,399,919;
\end{tabular} & & & \\
\hline December 1999-80,550,728/80,036,417; June 1999-80,544,104/80,287,805 & 806 & 806 & 805 \\
\hline Capital Surplus & 346,018 & 345,851 & 345,468 \\
\hline Accumulated Other Comprehensive Income & \((75,462)\) & \((66,106)\) & \((39,245)\) \\
\hline Retained Earnings & 959,041 & 942,177 & 912,686 \\
\hline Treasury Stock, at Cost - (June 2000-1,155,505; December 1999-514,311 and June 1999-256,299 shares) & \((21,004)\) & \((10,398)\) & \((5,500)\) \\
\hline Total Shareholders' Equity & 1,209,399 & 1,212,330 & 1,214,214 \\
\hline Total Liabilities and Shareholders' Equity & \$14,294,625 & \$14,440,315 & \$14,551,458 \\
\hline
\end{tabular}

Consolidated Statements of Income (Unaudited)
Pacific Century Financial Corporation and subsidiaries
\begin{tabular}{|c|c|c|c|c|}
\hline (in thousands of dollars except per share amounts) & \[
\begin{array}{r}
3 \text { Months } \\
\text { Ended } \\
\text { June } 30 \\
2000
\end{array}
\] & \[
\begin{array}{r}
3 \text { Months } \\
\text { Ended } \\
\text { June } 30 \\
1999
\end{array}
\] & 6 Months Ended June 30 2000 & 6 Months Ended June 30 1999 \\
\hline \multicolumn{5}{|l|}{Interest Income} \\
\hline Interest on Loans & \$185,584 & \$171,636 & \$365,986 & \$347,636 \\
\hline Loan Fees & 8,977 & 11,717 & 17,223 & 21,298 \\
\hline Income on Lease Financing & 9,747 & 6,448 & 17,726 & 14,716 \\
\hline Interest and Dividends on Investment Securities Taxable & 13,321 & 14,912 & 27,557 & 28,591 \\
\hline Non-taxable & 243 & 276 & 522 & 552 \\
\hline Income on Investment Securities Available for Sale & 41,161 & 41,918 & 82,194 & 83,700 \\
\hline Interest on Deposits & 3,551 & 6,465 & 7,315 & 14,691 \\
\hline Interest on Security Resale Agreements & 6 & 67 & 16 & 168 \\
\hline Interest on Funds Sold & 485 & 1,598 & 958 & 4,151 \\
\hline Total Interest Income & 263,075 & 255,037 & 519,497 & 515,503 \\
\hline \multicolumn{5}{|l|}{Interest Expense} \\
\hline Interest on Deposits & 70,781 & 63,460 & 138,995 & 129,787 \\
\hline Interest on Security Repurchase Agreements & 26,021 & 24,393 & 48,974 & 48,809 \\
\hline Interest on Funds Purchased & 7,834 & 8,743 & 16,361 & 21,511 \\
\hline Interest on Short-Term Borrowings & 6,514 & 3,321 & 11,046 & 6,570 \\
\hline Interest on Long-Term Debt & 13,319 & 10,720 & 26,007 & 20,582 \\
\hline Total Interest Expense & 124,469 & 110,637 & 241,383 & 227,259 \\
\hline Net Interest Income & 138,606 & 144,400 & 278,114 & 288,244 \\
\hline Provision for Loan Losses & 83,407 & 13,948 & 96,929 & 26,538 \\
\hline Net Interest Income After Provision for Loan Losses & 55,199 & 130,452 & 181,185 & 261,706 \\
\hline \multicolumn{5}{|l|}{Non-Interest Income} \\
\hline Trust Income & 16,317 & 14,408 & 33,204 & 29,983 \\
\hline Service Charges on Deposit Accounts & 10,180 & 7,675 & 19,737 & 17,070 \\
\hline Fees, Exchange, and Other Service Charges & 22,586 & 22,618 & 44,212 & 44,616 \\
\hline Other Operating Income & 13,097 & 12,094 & 28,672 & 24,449 \\
\hline Gain on Settlement of Pension Obligation & 11,900 & 0 & 11,900 & 0 \\
\hline Investment Securities Gains (Losses) & (515) & 6,818 & (233) & 8,665 \\
\hline Total Non-Interest Income & 73,565 & 63,613 & 137,492 & 124,783 \\
\hline \multicolumn{5}{|l|}{Non-Interest Expense} \\
\hline Salaries & 44,460 & 50,483 & 92,007 & 101,325 \\
\hline Pensions and Other Employee Benefits & 10,788 & 14,907 & 25,418 & 29,950 \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|c|c|}
\hline Net Occupancy Expense & 12,480 & 11,810 & 24,296 & 24,078 \\
\hline Net Equipment Expense & 12,066 & 11,685 & 24,133 & 23,812 \\
\hline Other Operating Expense & 41,998 & 43,147 & 81,951 & 87,500 \\
\hline Minority Interest & 107 & 96 & 176 & 303 \\
\hline Total Non-Interest Expense & 121,899 & 132,128 & 247,981 & 266,968 \\
\hline Income Before Income Taxes & 6,865 & 61,937 & 70,696 & 119,521 \\
\hline Provision for Income Taxes & 158 & 23,475 & 24,224 & 45,642 \\
\hline Net Income & \$6,707 & \$38,462 & \$46,472 & \$73,879 \\
\hline Basic Earnings Per Share & \$0.08 & \$0.48 & \$0.58 & \$0.92 \\
\hline Diluted Earnings Per Share & \$0.08 & \$0.47 & \$0.58 & \$0.91 \\
\hline Dividends Declared Per Share & \$0.18 & \$0.17 & \$0.35 & \$0.34 \\
\hline Basic Weighted Average Shares & 79,425,245 & 80,302,154 & 79,623,305 & 80,361,529 \\
\hline Diluted Weighted Average Shares & 80,002,989 & 81,121,840 & 79,975,904 & 81,263,475 \\
\hline
\end{tabular}

Pacific Century Financial Corporation and subsidiaries
Consolidated Statements of Shareholders' Equity (Unaudited)
\begin{tabular}{|c|c|c|c|c|c|c|c|}
\hline (in thousands of dollars) & Total & Common Stock & \begin{tabular}{l}
Capital \\
Surplus
\end{tabular} & \[
\begin{gathered}
\text { Accumulated } \\
\text { Other } \\
\text { Comprehensive } \\
\text { Income }
\end{gathered}
\] & \begin{tabular}{l}
Retained \\
Earnings
\end{tabular} & Treasury Stock & Comprehensive Income \\
\hline Balance at December 31, 1999 \$ & \$1,212,330 & \$806 & \$345,851 & \((\$ 66,106)\) & \$942,177 & (\$10,398) & \\
\hline Comprehensive Income & & & & & & & \\
\hline Net Income & 46,472 & - & - & - & 46,472 & - & \$46,472 \\
\hline Other Comprehensive Income, Net of Tax Investment Securities, Net of & - \((10,696)\) & & & \((10,696)\) & & & \((10,696)\) \\
\hline Reclassification Adjus
Foreign Currency Translatio & 1,340 & - & - & 1,340 & - & - & \((10,696)\)
1,340 \\
\hline & & & & & & & \\
\hline Total Comprehensive Income & & & & & & & \$37,116 \\
\hline Common Stock Issued & & & & & & & \\
\hline 39,382 Profit Sharing Plan & 723 & - & 18 & - & (128) & 833 & \\
\hline 140,260 Stock Option Plan & 2,018 & - & 3 & - & \((1,019)\) & 3,034 & \\
\hline 115,574 Dividend Reinvestment Plan & 1,899 & - & 52 & - & (616) & 2,463 & \\
\hline 4,696 Directors' Restricted Shares and & & & & & & & \\
\hline Deferred Compensation & 94 & - & 94 & - & - & - & \\
\hline Treasury Stock Purchased & \((16,936)\) & - & - & - & - & \((16,936)\) & \\
\hline Cash Dividends Paid & \((27,845)\) & - & - & - & \((27,845)\) & - & \\
\hline Balance at June 30, 2000 & \$1,209,399 & \$806 & \$346,018 & \((\$ 75,462)\) & \$959,041 & (\$21,004) & \\
\hline Balance at December 31, 1998 \$ & \$1,185,594 & \$805 & \$342,932 & \((\$ 22,476)\) & \$867,852 & \((\$ 3,519)\) & \\
\hline Comprehensive Income & & & & & & & \\
\hline Net Income & 73,879 & - & - & - & 73,879 & - & \$73,879 \\
\hline Other Comprehensive Income, Net of Tax Investment Securities, Net of & & & & & & & \\
\hline Reclassification Adjus & \((16,470)\) & - & - & \((16,470)\) & - & - & \((16,470)\) \\
\hline Foreign Currency Translatio & (299) & - & - & (299) & - & - & (299) \\
\hline Total Comprehensive Income & & & & & & & \$57,110 \\
\hline Common Stock Issued & & & & & & & \\
\hline 81 Profit Sharing Plan & 370 & - & 3 & - & (9) & 376 & \\
\hline 21,196 Stock Option Plan & 4,952 & - & 2,264 & - & \((1,653)\) & 4,341 & \\
\hline 4,276 Dividend Reinvestment Plan & 2,335 & - & 136 & - & (47) & 2,246 & \\
\hline 6,179 Directors' Restricted Shares and & & & & & & & \\
\hline Deferred Compensation & 133 & - & 133 & - & - & - & \\
\hline Treasury Stock Purchased & \((8,944)\) & - & - & - & - & \((8,944)\) & \\
\hline Cash Dividends Paid & \((27,336)\) & - & - & - & \((27,336)\) & - & \\
\hline Balance at June 30, 1999 \$ & \$1,214,214 & \$805 & \$345,468 & \((\$ 39,245)\) & \$912,686 & \((\$ 5,500)\) & \\
\hline
\end{tabular}

Pacific Century Financial Corporation and subsidiaries
Consolidated Statements of Cash Flows (Unaudited)
Consolidated Statements of Cash Flows (Unaudited)
\begin{tabular}{|c|c|c|}
\hline \begin{tabular}{l}
Six Months ended June 30 \\
(in thousands of dollars)
\end{tabular} & 2000 & 1999 \\
\hline \multicolumn{3}{|l|}{Operating Activities} \\
\hline Net Income & 46,472 & 73,879 \\
\hline \multicolumn{3}{|l|}{Adjustments to reconcile net income to net cash provided by operating activities:} \\
\hline Provision for loan losses, depreciation, and amortization of income and expense & 102,786 & 29,151 \\
\hline Deferred income taxes & \((24,685)\) & 12,033 \\
\hline Realized and unrealized investment security (gains) losses & 78 & \((8,771)\) \\
\hline Other assets and liabilities, net & (942) & \((46,954)\) \\
\hline Net cash provided by operating activities & 123,709 & 59,338 \\
\hline \multicolumn{3}{|l|}{Investing Activities} \\
\hline Proceeds from redemptions of investment securities held to maturity & 84,074 & 169,514 \\
\hline Purchases of investment securities held to maturity & \((18,197)\) & \((345,061)\) \\
\hline Proceeds from sales of investment securities available for sale & 86,216 & 1,083,400 \\
\hline Purchases of investment securities available for sale & \((54,955)\) & \((803,809)\) \\
\hline Net decrease in interest-bearing deposits & 79,453 & 48,788 \\
\hline Net decrease in funds sold & 2,094 & 6,363 \\
\hline Net decrease (increase) in loans & \((290,468)\) & 253,071 \\
\hline Premises and equipment, net & \((6,475)\) & \((13,311)\) \\
\hline Purchase of Triad Insurance Agency, Inc. net of cash and non-interest bearing deposits acquired & -- & \((2,183)\) \\
\hline Purchase of additional interest in Bank of Hawaii Nouvelle Caledonie, net of cash and non-interest bearing deposits acquired & -- & (642) \\
\hline Purchase of additional interest in Banque de Tahiti, & & \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|}
\hline net of cash and non-interest bearing deposits acquired & -- & (633) \\
\hline Net cash provided (used) by investing activities & \((118,258)\) & 395,497 \\
\hline \multicolumn{3}{|l|}{Financing Activities} \\
\hline Net decrease in demand, savings, and time deposits & \((285,072)\) & \((315,977)\) \\
\hline Proceeds from lines of credit and long-term debt & 200,048 & 276,789 \\
\hline Principal payments on lines of credit and long-term debt & \((25,531)\) & \((207,688)\) \\
\hline Net decrease in short-term borrowings & \((22,134)\) & \((248,965)\) \\
\hline Net common stock repurchased & \((12,202)\) & \((1,154)\) \\
\hline Cash dividends & \((27,845)\) & \((27,336)\) \\
\hline Net cash used by financing activities & \((172,736)\) & \((524,331)\) \\
\hline Effect of exchange rate changes on cash & 1,340 & \((1,264)\) \\
\hline Decrease in cash and non-interest bearing deposits & \((165,945)\) & \((70,760)\) \\
\hline Cash and non-interest bearing deposits at beginning of year & 639,895 & 564,243 \\
\hline Cash and non-interest bearing deposits at end of period & 473,950 & 493,483 \\
\hline
\end{tabular}

\section*{Note 1. Basis of Presentation}

The accompanying unaudited consolidated financial statements of Pacific Century Financial Corporation (Pacific Century) have been prepared in accordance with accounting principles generally accepted in the United States for interim financial information and with the instructions to Form 10-Q and Rule 10-01 of Regulation \(S-X\). Accordingly, they do not include all of the information and footnotes required by accounting principles generally accepted in the United States for complete financial statements. In the opinion of management, the consolidated financial statements reflect all adjustments of a normal and recurring nature, including adjustments related to completed acquisitions, which are necessary for a fair presentation of the results for the interim periods, and should be read in conjunction with the audited consolidated financial statements and related notes included in Pacific Century's 1999 Annual Report on Form 10-K. Operating results for the six months ended June 30, 2000 are not necessarily indicative of the results that may be expected for the year ending December 31, 2000.

International operations include certain activities located domestically in Hawaii, as well as branches and subsidiaries domiciled outside the United States. The operations of Bank of Hawaii and First Savings and Loan Association of America located in the West and South Pacific that are denominated in U.S. dollars are classified as domestic. Pacific Century's international operations are primarily concentrated in Hong Kong, Japan, Singapore, South Korea, Taiwan, French Polynesia, Fiji, New Caledonia, Papua New Guinea and Vanuatu.

Certain amounts in prior period financial statements have been reclassified to conform to the 2000 presentation.

Note 2. Recent Accounting Pronouncements
In July 1999, the Financial Accounting Standards Board issued SFAS No. 137 "Deferral of the Effective Date of SFAS No. 133," that delays the effective date of SFAS No. 133 until fiscal years beginning after June 15, 2000. SFAS No. 133 "Accounting for Derivative Instruments and Hedging Activities" standardizes the accounting for derivative instruments by requiring the recognition of those instruments as assets or liabilities measured at fair value in the statement of financial condition. Gains or losses resulting from changes in the fair values of derivatives would be accounted for depending on the use of the derivatives and whether they qualify for hedge accounting. In order to qualify for hedge accounting, the hedging relationship must be highly effective in achieving offsetting changes in fair value or cash flows. SFAS No. 133 requires matching the timing of gain or loss recognition on derivative instruments with the recognition of the changes in the fair value of the hedged asset
or liability that is attributed to the hedged risk or the effect
on earnings of the hedged forecasted transaction. The adoption
of SFAS No. 133 is not expected to have a material impact on
Pacific Century's financial position or results of operations.
Note 3. Gain on Settlement of Pension Obligation

In the second quarter of 2000, the Employees Retirement Plan of Bank of Hawaii, a defined benefit plan, purchased an annuity for retirees currently receiving benefits from the Plan. Benefits for approximately 880 retirees were settled eliminating about \(\$ 36\) million of the projected benefit obligation of the Plan. This partial settlement caused the recognition of a gain of \(\$ 11,900,000\) for Bank of Hawaii as the Plan sponsor.

Note 4.
Earnings Per Share

For the three and six months ended June 30, 2000 and 1999, there were no adjustments to net income (the numerator) for purposes of computing basic and diluted earnings per share (EPS). The weighted average shares (the denominator) for computing basic and diluted EPS for the three and six months ended June 30, 2000 and 1999 are presented in the Consolidated Statements of Income. Included in the weighted average shares for computing EPS is the dilutive effect of stock options of 577,744 and 819,686 shares for the three months ended June 30,2000 and 1999, respectively and 352,599 and 901,946 for the six months ended June 30,2000 and 1999, respectively.

Note 5.

\section*{Income Taxes}

The provision for income taxes is computed by applying statutory federal and state income tax rates to income before income taxes as reported in the Consolidated Statements of Income after adjusting for non-taxable items, principally from certain state tax adjustments, tax exempt interest income, income from bank owned life insurance policies, low income housing tax credits, foreign tax credits and investment tax credits.

Note 6. Business Segments
Pacific Century is a financial services organization that maintains a broad presence throughout the Pacific region. Pacific Century assesses the financial performance of its operating components in accordance with geographic and functional areas of operations. Geographically, Pacific Century has aligned its operations into four principal segments: Hawaii, the Pacific, Asia, and the U.S. Mainland. In addition, the Treasury and Other Corporate segment includes corporate asset and liability management activities and the unallocated portion of various administrative and support units.

Business segment results are determined based on Pacific Century's internal financial management reporting process and organization structure. The financial management reporting process uses various techniques to assign and transfer balance sheet and income statement amounts between business segments including allocations for overhead, economic provision and capital. In its business segment financial reporting process, Pacific Century utilizes certain accounting practices that could differ from accounting principles generally accepted in the United States. Accordingly, certain balances reflected in the business segment report may not agree with corresponding amounts in the Consolidated Financial Statements. For example, the economic provision for loan losses differs from the provision determined under generally accepted accounting principles. The economic provision for loan losses reflects the expected normalized loss factor determined by a statistically applied approach that considers risk factors, including historical loss experience, within a given portfolio. This approach eliminates the unusual loss provisions which allows for a normalized perspective in managing the line of business.

From time to time, Pacific Century's business segment management reporting process may change based on refinements in
segment reporting policies or changes in accounting systems,
information systems, organizational structure, or product lines.
These changes could result in a realignment of business segments or modifications to allocation and transfer methodologies.
Should material changes be made to the financial management
reporting process, prior period reports would be restated.
Presented below are the financial results for each of
Pacific Century's principal market segments for the three and six months ended June 30, 2000 and 1999.

Line of Business Selected Financial Information
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline (in thousands of dollars) & Hawaii & Pacific & Asia & \[
\begin{gathered}
\text { U. S. } \\
\text { Mainland }
\end{gathered}
\] & Treasury and Other Corporate & \begin{tabular}{l}
Consolidated \\
Total
\end{tabular} \\
\hline \multicolumn{7}{|l|}{Three Months Ended June 30, 2000} \\
\hline Net Interest Income & \$68,184 & \$30,198 & \$5,259 & \$30,259 & \$4,704 & \$138,604 \\
\hline Economic Provision (1) & \((7,272)\) & \((3,209)\) & \((4,238)\) & \((2,901)\) & \((65,786)\) & \((83,406)\) \\
\hline Risk-Adjusted Net Interest Income & 60,912 & 26,989 & 1,021 & 27,358 & (61,082) & 55,198 \\
\hline Non-Interest Income & 37,005 & 8,733 & 4,854 & 3,734 & 19,239 & 73,565 \\
\hline Total Risk-Adjusted Revenue & 97,917 & 35,722 & 5,875 & 31,092 & \((41,843)\) & 128,763 \\
\hline Non-Interest Expense & 65,913 & 23,622 & 6,298 & 17,744 & 8,321 & 121,898 \\
\hline Net Income (Loss) Before Income Tax & 32,004 & 12,100 & (423) & 13,348 & \((50,164)\) & 6,865 \\
\hline Income Taxes (2) & \((15,337)\) & \((5,686)\) & 187 & \((4,178)\) & 24,856 & (158) \\
\hline Net Income (Loss) & \$16,667 & \$6,414 & (\$236) & \$9,170 & (\$25,308) & \$6,707 \\
\hline Total Assets & ,059,146 & \$2,301,368 & \$1,222,733 & \$3,093,442 & \$2,617,936 \$ & \$14, 294,625 \\
\hline \multicolumn{7}{|l|}{Three Months Ended June 30, 1999} \\
\hline Net Interest Income & \$72,727 & \$28,894 & \$5,301 & \$25,779 & \$11,699 & \$144,400 \\
\hline Economic Provision (1) (3) & \((7,949)\) & \((3,406)\) & \((4,875)\) & \((2,662)\) & 4,944 & \((13,948)\) \\
\hline Risk-Adjusted Net Interest Income & 64,778 & 25,488 & 426 & 23,117 & 16,643 & 130,452 \\
\hline Non-Interest Income & 31,222 & 9,870 & 4,419 & 7,010 & 11,092 & 63,613 \\
\hline Total Risk-Adjusted Revenue & 96,000 & 35,358 & 4,845 & 30,127 & 27,735 & 194,065 \\
\hline Non-Interest Expense & 71,382 & 26,461 & 6,399 & 17,255 & 10,631 & 132,128 \\
\hline Net Income Before Income Taxes & 24,618 & 8,897 & \((1,554)\) & 12,872 & 17,104 & 61,937 \\
\hline Income Taxes (2) & \((10,847)\) & \((3,895)\) & 576 & (649) & \((8,660)\) & \((23,475)\) \\
\hline Net Income & \$13,771 & \$5,002 & (\$978) & \$12,223 & \$8,444 & \$38,462 \\
\hline Total Assets & , 111,287 & \$2,377,871 & \$1,377,583 & \$2,722,478 & \$2,962,239 \$ & \$14,551,458 \\
\hline
\end{tabular}
(1) The economic provision for loan losses reflects the expected normalized loss factor determined by a statistically applied approach that considers risk factors, including historical loss experience, within a given portfolio. The economic provision differs from the provision determined under generally accepted accounting principles. The difference between the sum of the economic provision for business segments and the provision in the consolidated financial statements is included in Treasury and Other Corporate.
(2) Tax benefits are allocated to the business segment to which they relate. In the quarters ended June 30 , 2000 and 1999, income taxes for the U. S. Mainland segment included \(\$ 3.5\) million in tax benefits for each period from low income housing tax credits and investment tax credits.
(3) The 1999 results were retroactively adjusted to reflect the economic provision for Asia which was adjusted upwards from the amount reported previously to reflect the normalized loss factors resulting from the company's assessment of reform measures initiated to deal with the financial turmoil in the region. Previously, economic provisions for uncertainty in the region were reflected in the provision for Treasury.

Line of Business Selected Financial Information
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline (in thousands of dollars) & Hawaii & Pacific & Asia & \begin{tabular}{l}
U. S. \\
Mainland
\end{tabular} & Treasury and Other Corporate & solidated Total \\
\hline \multicolumn{7}{|l|}{Six Months Ended June 30, 2000} \\
\hline Net Interest Income & \$136,953 & \$60,107 & \$10,969 & \$58,404 & \$11,679 & \$278,112 \\
\hline Economic Provision (1) & \((14,078)\) & \((6,708)\) & (9,099) & \((5,681)\) & \((61,362)\) & \((96,928)\) \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline Risk-Adjusted Net Interest Income & 122,875 & 53,399 & 1,870 & 52,723 & \((49,683)\) & 181,184 \\
\hline Non-Interest Income & 73,571 & 17,468 & 10,051 & 7,094 & 29,308 & 137,492 \\
\hline Total Risk-Adjusted Revenue & 196,446 & 70,867 & 11,921 & 59,817 & \((20,375)\) & 318,676 \\
\hline Non-Interest Expense & 133,732 & 49,990 & 13,158 & 35,456 & 15,644 & 247,980 \\
\hline Net Income Before Income Taxes Income Taxes (2) & \[
\begin{gathered}
62,714 \\
(28,268)
\end{gathered}
\] & \[
\begin{aligned}
& 20,877 \\
& (9,404)
\end{aligned}
\] & \[
\begin{gathered}
(1,237) \\
511
\end{gathered}
\] & \[
\begin{aligned}
& 24,361 \\
& (6,302)
\end{aligned}
\] & \[
\begin{gathered}
(36,019) \\
19,239
\end{gathered}
\] & \[
\begin{gathered}
70,696 \\
(24,224)
\end{gathered}
\] \\
\hline Net Income & \$34,446 & \$11,473 & (\$726) & \$18,059 & (\$16, 780 ) & \$46,472 \\
\hline Total Assets & \$5,059,146 & \$2,301,368 & \$1,222,733 & \$3,093,442 & \$2,617,936 & \$14,294,625 \\
\hline \begin{tabular}{l}
Six Months Ended June 30, 1999 \\
Net Interest Income \\
Economic Provision (1) (3)
\end{tabular} & \[
\begin{array}{r}
\$ 145,545 \\
\quad(16,864)
\end{array}
\] & \[
\begin{aligned}
& \$ 59,794 \\
& (6,789)
\end{aligned}
\] & \[
\begin{array}{r}
\$ 11,174 \\
(9,750)
\end{array}
\] & \[
\begin{aligned}
& \$ 51,964 \\
& (5,613)
\end{aligned}
\] & \[
\begin{array}{r}
\$ 19,767 \\
12,478
\end{array}
\] & \[
\begin{array}{r}
\$ 288,244 \\
\quad(26,538)
\end{array}
\] \\
\hline Risk-Adjusted Net Interest Income Non-Interest Income & \[
\begin{array}{r}
128,681 \\
62,043
\end{array}
\] & \[
\begin{aligned}
& 53,005 \\
& 21,208
\end{aligned}
\] & \[
\begin{aligned}
& 1,424 \\
& 8,640
\end{aligned}
\] & \[
\begin{array}{r}
46,351 \\
9,839
\end{array}
\] & \[
\begin{aligned}
& 32,245 \\
& 23,053
\end{aligned}
\] & \[
\begin{aligned}
& 261,706 \\
& 124,783
\end{aligned}
\] \\
\hline Total Risk-Adjusted Revenue Non-Interest Expense & \[
\begin{aligned}
& 190,724 \\
& 143,901
\end{aligned}
\] & \[
\begin{aligned}
& 74,213 \\
& 54,363
\end{aligned}
\] & \[
\begin{aligned}
& 10,064 \\
& 13,159
\end{aligned}
\] & \[
\begin{aligned}
& 56,190 \\
& 34,727
\end{aligned}
\] & \[
\begin{aligned}
& 55,298 \\
& 20,818
\end{aligned}
\] & \[
\begin{aligned}
& 386,489 \\
& 266,968
\end{aligned}
\] \\
\hline Net Income Before Income Taxes Income Taxes (2) & \[
\begin{gathered}
46,823 \\
(20,452)
\end{gathered}
\] & \[
\begin{aligned}
& 19,850 \\
& (8,436)
\end{aligned}
\] & \[
\begin{gathered}
(3,095) \\
1,249
\end{gathered}
\] & \[
\begin{aligned}
& 21,463 \\
& (2,369)
\end{aligned}
\] & \[
\begin{gathered}
34,480 \\
(15,634)
\end{gathered}
\] & \[
\begin{aligned}
& 119,521 \\
& (45,642)
\end{aligned}
\] \\
\hline Net Income & \$26,371 & \$11,414 & (\$1,846) & \$19,094 & \$18,846 & \$73,879 \\
\hline Total Assets & \$5,111, 287 & \$2,377,871 & \$1,377,583 & \$2, 722,478 & \$2,962, 239 & \$14,551,458 \\
\hline
\end{tabular}
(1) The economic provision for loan losses reflects the expected normalized loss factor determined by a statistically applied approach that considers risk factors, including historical loss experience, within a given portfolio. The economic provision differs from the provision determined under generally accepted accounting principles. The difference between the sum of the economic provision allocated to business segments and the provision in the consolidated financial statements is included in Treasury and Other Corporate.
(2) Tax benefits are allocated to the business segment to which they relate. For the six months ended June 30, 2000 and 1999, income taxes for the U. S. Mainland segment included \(\$ 6.8\) million and \(\$ 6.3\) million, respectively, in tax benefits from low income housing tax credits and investment tax credits.
(3) The 1999 results were retroactively adjusted to reflect the economic provision for Asia which was adjusted upwards from the amount reported previously to reflect the normalized loss factors resulting from the company's assessment of reform measures initiated to deal with the financial turmoil in the region. Previously, economic provisions for uncertainty in the region were reflected in the provision for Treasury.

Item 2. Management's Discussion and Analysis of Financial
Condition and Results of Operations

\section*{PERFORMANCE HIGHLIGHTS}

Pacific Century Financial Corporation (Pacific Century) reported earnings for the three months ended June 30, 2000 of \(\$ 6.7\) million, significantly lower than the \(\$ 38.5\) million reported for the same period in 1999. Earnings for the second quarter of 2000 included the impact of a significant increase in the provision for loan losses responding to an increase in loan charge-offs and non-performing assets. Partially offsetting the larger loss provision was the recognition of an \(\$ 11.9\) million gain on the settlement of certain obligations of the defined benefit pension plan. These transactions are discussed later in this report. Both basic and diluted earnings per share in the second quarter of 2000 were \(\$ 0.08\). Comparatively, basic and diluted earnings per share were \(\$ 0.48\) and \(\$ 0.47\), respectively for the same period last year.

Earnings in the first six months of 2000 totaled \(\$ 46.5\) million, a \(37.1 \%\) decrease from \(\$ 73.9\) million in the same year earlier period. Basic earnings per share were \(\$ 0.58\) in the first six months of 2000 , down from \(\$ 0.92\) in the comparable 1999 period. Diluted earnings per share were also \(\$ 0.58\) for the six months ended June 30,2000 , compared to \(\$ 0.91\) in the like year ago period.

Performance ratios for the three and six months ended June 30, 2000 reflected significant decline from 1999. In the second quarter of 2000 , return on average assets (ROAA) and return on
average equity (ROAE) decreased to \(0.19 \%\) and \(2.19 \%\), respectively from \(1.05 \%\) and \(12.72 \%\) in the like 1999 periods. For the six months ended June 30, 2000, ROAA and ROAE were \(0.66 \%\) and \(7.65 \%\), compared to \(1.01 \%\) and \(12.36 \%\), respectively, in the same year ago period. For the full year of 1999, ROAA was \(0.91 \%\) and ROAE was \(10.99 \%\).

Pacific Century has accounted for all of its business acquisitions under the purchase method, which has resulted in the recognition of goodwill and other intangible assets. These intangible assets are amortized over various periods as a noncash charge to operating income. Operating results under a tangible performance basis excludes from reported earnings the after tax impact of amortization of all intangibles, including goodwill. On a tangible performance basis, Pacific Century's earnings in the second quarter of 2000 were \(\$ 11.0\) million, down from \(\$ 42.3\) million for the same quarter in 1999. Tangible earnings in the first half of 2000 and 1999 were \(\$ 54.9\) million and \(\$ 81.5\) million, respectively. On a per share basis, tangible diluted earnings per share were \(\$ 0.14\) and \(\$ 0.52\) in the second quarters of 2000 and 1999, respectively, and were \(\$ 0.69\) and \(\$ 1.00\) in the first six months of 2000 and 1999, respectively.

Second quarter tangible ROAA for Pacific Century was \(0.32 \%\) in 2000 and 1.18\% in 1999. Tangible ROAE was \(4.30 \%\) and 17.01\% for the similar quarters of 2000 and 1999, respectively. In the first six months of 2000 tangible ROAA and ROAE were \(0.79 \%\) and \(10.84 \%\), respectively, compared to \(1.13 \%\) and \(16.62 \%\), respectively, in the first half of 1999.

On a taxable equivalent basis, net interest income for the three and six months ended June 30,2000 were \(\$ 139.3\) million and \(\$ 279.1\) million, respectively, reflecting a slight decline from \(\$ 144.6\) million and \(\$ 288.5\) million in the same year ago periods. The decline in net interest income is attributed to a decrease in average earning assets while net interest margin has been relatively stable between the periods.

Total assets at June 30, 2000 declined to \(\$ 14.3\) billion relative to \(\$ 14.6\) billion at June 30,1999 and \(\$ 14.4\) billion at December 31, 1999. The decline in total assets is the result of managed reductions in less productive assets such as cash and non-interest bearing deposits and short-term interest bearing deposits and securities. Average assets in the second quarter and first half of 2000 were down \(2.8 \%\) and \(4.1 \%\), respectively, from the same year-earlier periods.

Non-performing assets (NPAs), exclusive of accruing loans past due 90 days or more, ended \(2000^{\prime}\) s second quarter at \(\$ 210.6\) million, or \(2.09 \%\) of total loans, up from \(\$ 136.4\) million at the March 2000 quarter-end. The June 30, 2000 total has been revised from \$199.4 million reported in the July 19, 2000 earnings release. Updated information caused a change in classification on one commercial real estate credit of \(\$ 11.2\) million. Comparatively, NPAs were \(\$ 149.4\) million, or \(1.55 \%\) of total loans at June 30, 1999. The increase in NPAs were primarily from syndicated loans and commercial real estate loans in Hawaii.

The reserve for loan losses totaled \(\$ 246.6\) million at the end of June 2000, representing \(2.53 \%\) of loans outstanding, compared to \(\$ 209.6\) million and \(2.23 \%\), respectively, on the same date in 1999. Net charge-offs for the second quarter of 2000 were \(\$ 32.9\) million, or \(1.37 \%\) (annualized) of average loans, compared to \(\$ 11.3\) million and \(0.48 \%\) (annualized), respectively, in 2000's first quarter and \(\$ 12.7\) million, or \(0.54 \%\) (annualized) in the second quarter of 1999. For the first six months of 2000 net charge-offs were \(\$ 44.2\) million, up from \(\$ 23.5\) million in the like period last year. In the second quarter, provisions for loan losses of \(\$ 83.4\) million were charged to income, up significantly from \(\$ 13.5\) million for the quarter ended March 31 , 2000 and \(\$ 13.9\) million in the same 1999 period. For the six months ended June 30,2000 and 1999 provision for loan losses were \(\$ 96.9\) million and \(\$ 26.5\) million, respectively. The higher 2000 loan loss provision reflects the significant increase in NPAs and net charge-offs.

In September 1999, Pacific Century announced its redesign
program to improve the delivery of financial services in Hawaii
and the West Pacific, generate revenue growth from new and
existing sources, and reduce expenses by simplifying and
streamlining processes. The implementation phase of the redesign began in fourth quarter of 1999 and is expected to be substantially completed in twelve months. When fully implemented at the beginning of the fourth quarter of 2000 , the redesign is expected to contribute an annualized pretax increase in revenue of \(\$ 21\) million and annualized reduction in operating expenses of \(\$ 43\) million. To date, results associated with implementing redesign initiatives have been in line with expectations.

Highlights

Table 1
(in thousands of dollars except per share amounts)
\begin{tabular}{|c|c|c|c|}
\hline \multirow[b]{2}{*}{Earnings Highlights and Performance Ratios} & \multirow[b]{2}{*}{2000} & \multirow[b]{2}{*}{1999} & Percentage \\
\hline & & & Change \\
\hline \multicolumn{4}{|l|}{Three Months Ended June 30} \\
\hline Net Income & \$6,707 & \$38,462 & -82.6\% \\
\hline Basic Earnings Per Share & 0.08 & 0.48 & -83.3\% \\
\hline Diluted Earnings Per Share & 0.08 & 0.47 & -83.0\% \\
\hline Cash Dividends & 14,305 & 13,645 & \\
\hline Return on Average Assets & 0.19\% & 1.05\% & \\
\hline Return on Average Equity & 2.19\% & 12.72\% & \\
\hline Net Interest Margin & 4.27\% & 4.28\% & \\
\hline Efficiency Ratio & 57.31\% & 65.67\% & \\
\hline \multicolumn{4}{|l|}{Six Months Ended June 30} \\
\hline Net Income & \$46,472 & \$73,879 & -37.1\% \\
\hline Basic Earnings Per Share & 0.58 & 0.92 & -37.0\% \\
\hline Diluted Earnings Per Share & 0.58 & 0.91 & -36.3\% \\
\hline Cash Dividends & 27,845 & 27,336 & \\
\hline Return on Average Assets & 0.66\% & 1.01\% & \\
\hline Return on Average Equity & 7.65\% & 12.36\% & \\
\hline Net Interest Margin & 4.28\% & 4.26\% & \\
\hline Efficiency Ratio & 59.63\% & 66.02\% & \\
\hline
\end{tabular}

Summary of Results Excluding the Effect of Intangibles (a)
\begin{tabular}{|c|c|c|c|}
\hline \multicolumn{4}{|l|}{Three Months Ended June 30} \\
\hline Net Income & \$10,995 & \$42,291 & -74.0\% \\
\hline Basic Earnings per Share & \$0.14 & \$0.53 & -73.6\% \\
\hline Diluted Earnings per Share & \$0.14 & \$0.52 & -73.1\% \\
\hline Return on Average Assets & 0.32\% & 1.18\% & \\
\hline Return on Average Equity & 4.30\% & 17.01\% & \\
\hline Efficiency Ratio & 54.96\% & 63.53\% & \\
\hline \multicolumn{4}{|l|}{Six Months Ended June 30} \\
\hline Net Income & \$54,884 & \$81,543 & -32.7\% \\
\hline Basic Earnings per Share & \$0.69 & \$1.01 & -31.7\% \\
\hline Diluted Earnings per Share & \$0.69 & \$1.00 & -31.0\% \\
\hline Return on Average Assets & 0.79\% & 1.13\% & \\
\hline Return on Average Equity & 10.84\% & 16.62\% & \\
\hline Efficiency Ratio & 57.29\% & 63.89\% & \\
\hline
\end{tabular}
(a) Intangibles include goodwill, core deposit and trust intangibles, and other intangibles.
\begin{tabular}{|c|c|c|c|}
\hline Statement of Condition Highlights and Performance & \[
\begin{array}{r}
\text { June } 30 \\
2000
\end{array}
\] & \[
\begin{array}{r}
\text { June } 30 \\
1999
\end{array}
\] & Percentage Change \\
\hline Total Assets & \$14,294,625 & \$14,551,458 & -1.8\% \\
\hline Net Loans & 9,497,438 & 9,181,690 & 3.4\% \\
\hline Total Deposits & 9,109,146 & 9,286,155 & -1.9\% \\
\hline Total Shareholders' Equity & 1,209,399 & 1,214,214 & -0.4\% \\
\hline Book Value Per Common Share & \$15.23 & \$15.12 & \\
\hline Loss Reserve / Loans Outstanding & 2.53\% & 2.23\% & \\
\hline Average Equity / Average Assets & 8.59\% & 8.14\% & \\
\hline Common Stock Price Range & High & Low & \\
\hline
\end{tabular}

Forward-Looking Statements

This report contains forward-looking statements regarding Pacific Century's beliefs, estimates, projections and assumptions. Although Pacific Century believes that its expectations are based on reasonable assumptions, there can be no assurance that such assumptions will ultimately materialize. Forward-looking statements are contained in various sections of this report including those covering the Performance Highlights, International Operations and Corporate Risk Profile. These forward-looking statements are subject to risks and uncertainties, and accordingly, actual results could differ significantly from those stated or implied by such forwardlooking statements. Factors that might cause differences to occur include, but are not limited to, economic conditions in the markets Pacific Century serves and those that impact Hawaii, the U.S. Mainland and Asian economies, fluctuations in interest rates, changes in currencies of Asian Rim and South Pacific countries relative to the U.S. dollar, credit quality and possible changes resulting from the ongoing credit evaluation process, changes in applicable federal, state, and foreign income tax laws, changes in regulatory and monetary policies, the nature and level of competition, and successful implementation of the New Era redesign program.

\section*{LINE OF BUSINESS FINANCIAL REVIEW}

Pacific Century is a financial services organization that maintains a broad presence throughout the Pacific region and operates through a unique trans-Pacific network of locations. Its activities are conducted primarily through more than 180 branches and representative and extension offices (including branches of affiliate banks). Pacific Century provides diverse financial products and services to individuals, businesses, governmental agencies and financial institutions.

Pacific Century assesses the financial performance of its operating components primarily in accordance with geographic and functional areas of operations. Geographically, Pacific Century has aligned its operations into four principal geographic segments: Hawaii, the Pacific, Asia, and the U.S. Mainland. In addition, there is also a segment for Treasury and Other Corporate.

Note 6 to the Consolidated Financial Statements presents Pacific Century's business segment financial reports for the three and six months ended June 30, 2000 and 1999. Because business segment financial reports are prepared in accordance with accounting practices that could differ from accounting principles generally accepted in the United States, the amounts reflected therein may not agree with the corresponding amounts reported in the Consolidated Financial Statements and Management's Discussion and Analysis of Financial Condition and Results of Operations. For example, the economic provision for loan losses differs from the provision determined under generally accepted accounting principles. The economic provision for loan losses reflects the expected normalized loss factor determined by a statistically applied approach that considers risk factors, including historical loss experience, within a given portfolio. This approach eliminates the unusual loss provisions which allows for a normalized perspective in managing the line of business.

In addition to the performance measurements in the business segment financial report, Pacific Century also utilizes riskadjusted return on capital (RAROC) to assess segment performance. RAROC is the ratio of risk-adjusted net income to equity. Equity is allocated to business units based on various risk factors inherent in the operations of each unit. A second performance measurement is net income after capital charge (NIACC). NIACC is net income available to common shareholders less a charge for allocated capital. The cost of capital is based on the estimated
minimum rate of return expected by the financial markets. The minimum rate of return consists of the following components: the long-term government bond rate plus an additional level of return for the average risk premium of an equity investment adjusted for Pacific Century's market risk.

Hawaii Market

Pacific Century's oldest and largest market is Hawaii, where operations are conducted primarily through its principal
subsidiary, Bank of Hawaii. Bank of Hawaii was established in 1897, and is the largest bank headquartered in the State of Hawaii offering a wide array of financial products and services. Bank of Hawaii operates through 76 branches in Hawaii, including both traditional full-service branches and in-store locations.

The Hawaii segment includes retail and commercial operating units. Retail operating units service and sell a broad line of consumer financial products. These units include consumer deposits, consumer lending, residential real estate lending, auto financing, credit cards, and private and institutional services (trust, mutual funds, and stock brokerage).

In the business banking area, Bank of Hawaii is a major commercial lender and maintains a significant presence throughout the State. Commercial operating units in the Hawaii market include small business, Hawaii commercial banking, commercial products and commercial real estate.

For the quarter ended June 30,2000 , the Hawaii segment contributed \(\$ 16.7\) million in net income an increase of \(21 \%\) from the \(\$ 13.8\) million reported for the second quarter of 1999. The increase in the quarter's results was primarily driven by the continued implementation of redesign initiatives during the quarter which resulted in a \(\$ 5.8\) million increase in non-interest income and a \(\$ 5.5\) million reduction in non-interest expense. In addition, the absence of Year 2000 remediations costs expended last year contributed to the decline in non-interest expense. RAROC for this segment rose to \(19 \%\) for the second quarter of 2000 from 15\% in the same quarter of 1999. Total assets in the Hawaii segment were \(\$ 5.1\) billion at June \(30,2000, \$ 5.3\) billion at yearend 1999 and \(\$ 5.1\) billion at June 30, 1999.

For the six months ended June 30, 2000, net income for the Hawaii segment was up \(30.6 \%\) to \(\$ 34.4\) million from \(\$ 26.4\) million in the same year-earlier period. RAROC rose to \(20 \%\) in the first six months of 2000 from \(14 \%\) in the comparable 1999 period.

Pacific Market
Pacific Century's Intra-Pacific region spans island nations across the West and South Pacific. Pacific Century is the only United States financial institution to have such a broad presence in this region.

Pacific Century serves the West Pacific through branches of both Bank of Hawaii and First Savings and Loan Association of America (First Savings).

Pacific Century's presence in the South Pacific includes various subsidiary and affiliate banks and branches of Bank of Hawaii. Subsidiaries in the South Pacific are located in French Polynesia, New Caledonia, Papua New Guinea and Vanuatu, and affiliates are located in Samoa, Solomon Islands, and Tonga. Bank of Hawaii locations in this region consist of three branches in Fiji and two branches in American Samoa.

Net income in the Pacific segment was \(\$ 6.4\) million for the quarter ended June 30,2000 , up from \(\$ 5.0\) million in the second quarter of 1999. In addition to implementing redesign initiatives which enhanced the performance of the West Pacific operations during the second quarter, net interest income increased as the net interest margin improved for that marketplace. In the South Pacific, 2000 results were lower primarily due to unfavorable fluctuations in currency exchange
rates. RAROC, including the amortization of intangibles for this segment, increased to \(12 \%\) in the second quarter of 2000 from \(10 \%\) for the same quarter in 1999. Total assets in the Pacific segment were \(\$ 2.3\) billion at the end of June 2000 , down from \(\$ 2.5\) billion and \(\$ 2.4\) billion from year-end 1999 and the same year ago date, respectively.

For the first six months of 2000, net income for the Pacific segment was \(\$ 11.5\) million, a slight increase from \(\$ 11.4\) million reported in the same period last year. Year-to-date RAROC for the Pacific segment remained at 11\% in 2000 from 11\% for the first six months of 1999.

Asia Market

Pacific Century operates in Asia through Bank of Hawaii branches in Hong Kong, Japan, Singapore, South Korea and Taiwan and a representative office with extensions in the Philippines.

Pacific Century's business focus in Asia is correspondent banking and trade financing. The lending emphasis is on credits relating to and resulting from trade activities, trade finance and working capital loans for companies that have business interests in the Asia-Pacific markets. Pacific Century's network of locations in the Pacific and its presence on the U.S. Mainland help customers facilitate the flow of business and investment transactions across Asia-Pacific.

For the quarter ended June 30, 2000, the Asia segment reflected a net loss of \(\$ 0.2\) million, compared to net loss of \(\$ 1.0\) million for the same quarter in 1999. RAROC for this segment was (1) \% in the second quarter of 2000, compared to (4) \% for the same quarter in 1999. As of June 30, 2000, December 31, 1999 and June 30, 1999, total assets in the Asia segment were \$1.2 billion, \$1.4 billion and \$1.1 billion, respectively.

For the six months ended June 30, 2000, net loss for the Asia segment was \(\$ 0.7\) million, compared to a loss of \(\$ 1.8\) million in the comparable 1999 period. RAROC for the Asia segment was (2) \% and (4) \% for the six months ended June 30, 2000 and 1999.

For additional information on Asia, see the "International Operations" section in this report.

\section*{U.S. Mainland Market}

Pacific Century's U.S. Mainland segment includes Pacific Century Bank, N.A. and Bank of Hawaii operating units for large corporate lending and leasing.

In the second quarter of 2000 , the U.S. Mainland segment contributed net income of \(\$ 9.2\) million, down from \(\$ 12.2\) million in the same year ago quarter. Comparison between periods reflect a pretax security gain of \(\$ 6.5\) million in 1999 relative to the sale of newly issued equity securities acquired in conjunction with leasing transactions. Net income for the three months ended June 30, 2000 and 1999, included tax benefits of \(\$ 3.5\) million for each period, from low income housing tax credits and investment tax credits. RAROC, including the amortization of intangibles for this segment was \(13 \%\) in the second quarter of 2000 , declining from \(17 \%\) for the same quarter in 1999. As of June 30, 2000, December 31, 2000 and June 30, 1999, total assets in the U.S. Mainland segment were \(\$ 3.1\) billion, \(\$ 2.7\) billion and \(\$ 2.7\) billion, respectively.

For the first six months of 2000, net income for the U.S. Mainland segment was \(\$ 18.1\) million, a \(5.4 \%\) decrease from \(\$ 19.1\) million in the like 1999 period. Included in net income were tax benefits from low income housing tax credits and investment tax credits of \(\$ 6.8\) million and \(\$ 6.3\) million for the six months ended June 30,2000 and 1999, respectively. RAROC for the U.S. Mainland segment was \(13 \%\) and \(14 \%\) in the first six months of 2000 and 1999, respectively.

Treasury and Other Corporate

The primary operations in this segment is Treasury, which consists of corporate asset and liability management activities including investment securities, federal funds purchased and sold, government deposits, short and long-term borrowings, and derivative activities for managing interest rate and foreign currency risks. Additionally, the net residual effect of transfer pricing assets and liabilities is included in Treasury, as is any corporate-wide interest rate risk.

The Treasury and Other Corporate segment reflected a second quarter 2000 loss of \(\$ 25.3\) million, compared to net income of \(\$ 8.4\) million in the same quarter in 2000 . The economic provision for loan losses reflects the expected normalized loss factor determined by a statistically applied approach that considers risk factors, including historical loss experience, within a given portfolio. The economic provision differs from the provision determined under generally accepted accounting principles. The difference between the sum of the economic provision for business segments and the provision in the consolidated financial statements is included in Treasury and Other Corporate. During the quarter, Pacific Century recorded loan loss provisions totaling \(\$ 65.8\) million to cover losses sustained in certain credit portfolios. At June 30, 2000, yearend 2000 and June 30,1999 this segment held assets of \(\$ 2.6\) billion, \(\$ 2.6\) billion, and \(\$ 3.2\) billion, respectively. The year-over-year reduction in assets is primarily due to a decline in investment securities and other short-term interest earning assets.

For the six months ended June 30, 2000, net loss for the Treasury and Other Corporate segment was \(\$ 16.8\) million, compared to net income of \(\$ 18.8\) million in the same 1999 period.
STATEMENT OF INCOME ANALYSIS

Net Interest Income
In the second quarter of 2000 , net interest income on a taxable equivalent basis was \(\$ 139.3\) million, down from \(\$ 144.6\) million in the same year-earlier quarter. For the six months ended June 30, 2000, tax equivalent net interest income was \(\$ 279.1\) million about \(3 \%\) lower than the \(\$ 288.5\) million in the first half of 1999. The decline in 2000's net interest income reflected a year-over-year drop in average earning assets of \(\$ 410\) million and \(\$ 564\) million compared with the second quarter and first six months of 2000 , respectively. The decline in average earning assets is attributed to the decline in investment securities and interest bearing deposits.

In the second quarter of 2000 , the average net interest margin on earning assets was \(4.27 \%\) similar to \(4.28 \%\) for the same quarter in 1999 and edged up in the first six months of 2000 to \(4.28 \%\) from \(4.26 \%\) in the comparable year ago period. The improvement in net interest margin was driven by the changes in the mix of earning assets, previously referred to in the discussion on total assets. The year-over-year improvement in the yield on earning assets was 52 and 38 basis points in 2000 's June quarter and first six months, respectively. Comparatively, the cost of funds was \(4.71 \%\) and \(4.58 \%\) for the second quarter of 2000 and year-to-date, respectively, an increase of 67 and 47 basis points over the same periods last year. Presented in Table 2 are average balances, yields, and rates paid for the three and six months ended June 30, 2000 and 1999.

Pacific Century Financial Corporation and subsidiaries
Consolidated Average Balances and Interest Rates Taxable Equivalent (Unaudited)

\begin{tabular}{|c|c|c|c|c|}
\hline & \multicolumn{2}{|l|}{\begin{tabular}{l}
Three Months Ended \\
June 30, 2000
\end{tabular}} & \multicolumn{2}{|l|}{\begin{tabular}{l}
Three Months Ended \\
June 30, 1999
\end{tabular}} \\
\hline & Average Income/ & Yield/ & Average Income/ & Yield/ \\
\hline (in millions of dollars) & Balance Expense & Rate & Balance Expense & Rate \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline \multicolumn{7}{|l|}{Earning Assets} \\
\hline Interest Bearing Deposits & \$220.0 & \$3.6 & 6.49\% & \$458.9 & \$6.5 & 5.65\% \\
\hline \multicolumn{7}{|l|}{Investment Securities Held to Maturity} \\
\hline -Taxable & 723.3 & 13.3 & 7.41 & 831.8 & 14.9 & 7.19 \\
\hline -Tax-Exempt & 8.3 & 0.4 & 18.04 & 11.7 & 0.4 & 14.55 \\
\hline Investment Securities Available for Sale & 2,514.8 & 41.2 & 6.58 & 2,715.0 & 41.9 & 6.19 \\
\hline Funds Sold & 32.2 & 0.5 & 6.13 & 155.0 & 1.7 & 4.31 \\
\hline \multicolumn{7}{|l|}{Net Loans} \\
\hline - Domestic & 8,104.4 & 170.8 & 8.48 & 7,696.3 & 150.0 & 7.82 \\
\hline -Foreign & 1,532.5 & 25.0 & 6.58 & 1,676.7 & 28.1 & 6.71 \\
\hline Loan Fees & & 9.0 & & & 11.7 & \\
\hline Total Earning Assets & 13,135.5 & 263.8 & 8.08 & 13,545.4 & 255.2 & 7.56 \\
\hline Cash and Due From Banks & 444.0 & & & 485.1 & & \\
\hline Other Assets & 638.9 & & & 596.5 & & \\
\hline Total Assets & \$14,218.4 & & & \$14,627.0 & & \\
\hline \multicolumn{7}{|l|}{Interest Bearing Liabilities} \\
\hline Domestic Dep- Demand & \$2,097. 8 & 12.3 & 2.36 & \$2,145.7 & 12.0 & 2.25 \\
\hline - Savings & 691.5 & 3.5 & 2.03 & 728.7 & 3.7 & 2.03 \\
\hline - Time & 2,744.0 & 36.4 & 5.33 & 2,499.7 & 30.0 & 4.81 \\
\hline Total Domestic & 5,533.3 & 52.2 & 3.79 & 5,374.1 & 45.7 & 3.41 \\
\hline \multicolumn{7}{|l|}{Foreign Deposits} \\
\hline - Time Due to Banks & 422.0 & 6.2 & 5.90 & 681.1 & 8.3 & 4.89 \\
\hline - Other Time and Savings & 1,133.8 & 12.4 & 4.42 & 1,155.2 & 9.5 & 3.28 \\
\hline Total Foreign & 1,555.8 & 18.6 & 4.82 & 1,836.3 & 17.8 & 3.88 \\
\hline Total Interest Bearing Deposits & 7,089.1 & 70.8 & 4.02 & 7,210.4 & 63.5 & 3.53 \\
\hline Short-Term Borrowings & 2,728.1 & 40.4 & 5.95 & 3,107.3 & 36.4 & 4.71 \\
\hline Long-Term Debt & 807.2 & 13.3 & 6.64 & 654.3 & 10.7 & 6.57 \\
\hline Total Interest Bearing Liabilities & 10,624.4 & 124.5 & 4.71 & 10,972.0 & 110.6 & 4.04 \\
\hline \multicolumn{2}{|l|}{Net Interest Income} & \multicolumn{2}{|l|}{139.3} & & \multicolumn{2}{|l|}{144.6} \\
\hline Interest Rate Spread & & & 3.37\% & & & 3.52\% \\
\hline Net Interest Margin & & & 4.27\% & & & 4.28\% \\
\hline \multirow[t]{2}{*}{Demand Deposit- \(\begin{aligned} & \text { Domestic } \\ &- \text { Foreign }\end{aligned}\)} & 1,666.5 & & & 1,669.5 & & \\
\hline & 366.0 & & & 396.1 & & \\
\hline Total Demand Deposits & 2,032.5 & & & 2,065.6 & & \\
\hline Other Liabilities & 331.5 & & & 376.5 & & \\
\hline Shareholders' Equity & 1,230.0 & & & 1,212.9 & & \\
\hline Total Liabilities and Shareholders' Equity & \$14,218.4 & & & \$14,627.0 & & \\
\hline \multicolumn{2}{|l|}{Provision for Loan Losses} & 83.4 & & & 13.9 & \\
\hline \multirow[t]{2}{*}{Net Overhead} & & 48.3 & & & 68.5 & \\
\hline & & ---- & & & ---- & \\
\hline Income Before Income Taxes & & 7.6 & & & 62.2 & \\
\hline Provision for Income Taxes & & 0.2 & & & 23.5 & \\
\hline \multicolumn{2}{|l|}{\multirow[t]{2}{*}{Tax-Equivalent Adjustment}} & 0.7 & & & 0.2 & \\
\hline & & ---- & & & ---- & \\
\hline \multirow[t]{2}{*}{Net Income} & & \$6.7 & & & \$38.5 & \\
\hline & & = \(=\) & & & = & \\
\hline
\end{tabular}

Pacific Century Financial Corporation and subsidiaries
Consolidated Average Balances and Interest Rates Taxable Equivalent (Unaudited)
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline \multirow[b]{2}{*}{(in millions of dollars)} & \multicolumn{3}{|c|}{Six Months Ended June 30, 2000} & \multicolumn{3}{|r|}{Six Months Ended June 30, 1999} \\
\hline & \begin{tabular}{l}
Average \\
Balance
\end{tabular} & \begin{tabular}{l}
ncome/ \\
xpense
\end{tabular} & \begin{tabular}{l}
Yield/ \\
Rate
\end{tabular} & \begin{tabular}{l}
Average \\
Balance
\end{tabular} & Income/ expense & \begin{tabular}{l}
Yield/ \\
Rate
\end{tabular} \\
\hline \multicolumn{7}{|l|}{Earning Assets} \\
\hline Interest Bearing Deposits & \$226.0 & \$7.3 & 6.51\% & \$462.7 & \$14.7 & 6.40\% \\
\hline \multicolumn{7}{|l|}{Investment Securities Held to Maturity} \\
\hline -Taxable & 749.4 & 27.6 & 7.40 & 811.0 & 28.6 & 7.11 \\
\hline -Tax-Exempt & 9.1 & 0.8 & 17.65 & 11.7 & 0.8 & 14.64 \\
\hline Investment Securities Available for Sale & 2,520.9 & 82.2 & 6.56 & 2,764.9 & 83.7 & 6.10 \\
\hline Funds Sold & 33.6 & 1.0 & 5.83 & 181.5 & 4.3 & 4.80 \\
\hline \multicolumn{7}{|l|}{Net Loans} \\
\hline - Domestic & 8,001.2 & 334.5 & 8.41 & 7,737.0 & 307.0 & 8.00 \\
\hline -Foreign & 1,559.3 & 49.9 & 6.44 & 1,695.1 & 55.4 & 6.59 \\
\hline Loan Fees & & 17.2 & & & 21.3 & \\
\hline
\end{tabular}

Total Earning Assets Cash and Due From Banks Other Assets

Total Assets

Interest Bearing Liabilities
Domestic Dep- Demand
- Savings
- Time

Total Domestic
Foreign Deposits
- Time Due to Banks
- Other Time and Savings

Total Foreign
Total Interest Bearing Deposits
Short-Term Borrowings
Long-Term Debt
Total Interest Bearing Liabilities

Net Interest Income
Interest Rate Spread
Interest Rate Spread 3.41\%
Net Interest Margin
Demand Deposit- Domestic
- Foreign

Total Demand Deposits
Other Liabilities
Shareholders' Equity
\begin{tabular}{|c|c|c|c|c|c|}
\hline 13,099.5 & 520.5 & 7.99 & 13,663.9 & 515.8 & 7.61 \\
\hline 475.3 & & & 501.2 & & \\
\hline 635.1 & & & 645.2 & & \\
\hline \$14,209.9 & & & \$14, 810.3 & & \\
\hline \$2,106.7 & 24.5 & 2.34 & \$2,154.8 & 24.0 & 2.25 \\
\hline 695.8 & 7.0 & 2.03 & 731.9 & 7.4 & 2.02 \\
\hline 2,754.4 & 71.5 & 5.22 & 2,554.9 & 61.5 & 4.86 \\
\hline 5,556.9 & 103.0 & 3.73 & 5,441.6 & 92.9 & 3.44 \\
\hline 454.9 & 13.2 & 5.84 & 667.0 & 16.9 & 5.12 \\
\hline 1,127.7 & 22.8 & 4.06 & 1,157.6 & 20.0 & 3.48 \\
\hline 1,582.6 & 36.0 & 4.57 & 1,824.6 & 36.9 & 4.08 \\
\hline 7,139.5 & 139.0 & 3.92 & 7,266.2 & 129.8 & 3.60 \\
\hline 2,677.4 & 76.4 & 5.74 & 3,261.2 & 76.9 & 4.75 \\
\hline 790.1 & 26.0 & 6.62 & 631.1 & 20.6 & 6.58 \\
\hline 10,607.0 & 241.4 & 4.58 & 11,158.5 & 227.3 & 4.11 \\
\hline & 279.1 & & & 288.5 & \\
\hline & & 3. \(41 \%\) & & & 3. \(50 \%\) \\
\hline & & 4.28\% & & & \(4.26 \%\) \\
\hline 1,665.0 & & & 1,657.0 & & \\
\hline 392.8 & & & 422.0 & & \\
\hline 2,057.8 & & & 2,079.0 & & \\
\hline 324.1 & & & 367.9 & & \\
\hline 1,221.0 & & & 1,204.9 & & \\
\hline \$14,209.9 & & & \$14,810.3 & & \\
\hline & 96.9 & & & 26.5 & \\
\hline & 110.5 & & & 142.2 & \\
\hline & ---- & & & ---- & \\
\hline & 71.7 & & & 119.8 & \\
\hline & 24.2 & & & 45.6 & \\
\hline & 1.0 & & & 0.3 & \\
\hline & ----- & & & ----- & \\
\hline & ===== & & & ===== & \\
\hline
\end{tabular}

Total Liabilities and Shareholders' Equity \$14,209.9
Provision for Loan Losses
Net Overhead
Income Before Income Taxes
Provision for Income Taxes
Tax-Equivalent Adjustment
Net Income

Provision for Loan Losses
The provision for loan losses was \(\$ 83.4\) million in the second quarter of 2000 , up substantially from \(\$ 13.9\) million for the same quarter in 1999. For the first six months of 2000 , the provision for loan losses totaled \(\$ 96.9\) million, compared to \(\$ 26.5\) million in the like year ago period. For further discussion on credit quality, refer to the section on "Credit Risk - Reserve for Loan Losses."

Non-Interest Income
Total non-interest income in the second quarter of 2000 , was \(\$ 73.6\) million, compared to \(\$ 63.6\) million for the same quarter in 1999, an increase of \(15.6 \%\). For the first six months of 2000 , total non-interest income was \(\$ 137.5\) million, up \(10.2 \%\) over the same year-earlier period. The changes between periods are discussed in each section following.

Non-Interest Income
Table 3
\begin{tabular}{|c|c|c|c|c|}
\hline (in millions) & 3 Months Ended June 30, 2000 & 3 Months Ended June 30, 1999 & 6 Months Ended June 30, 2000 & 6 Months Ended June 30, 1999 \\
\hline Trust Income & \$16.3 & \$14.4 & \$33.2 & \$30.0 \\
\hline Service Charges on Deposit Accounts & 10.2 & 7.7 & 19.7 & 17.1 \\
\hline Fees, Exchange and Other Service Charges & 22.6 & 22.6 & 44.2 & 44.6 \\
\hline Other Operating Income & 13.1 & 12.1 & 28.7 & 24.4 \\
\hline Gain on Settlement of Pension Obligation & 11.9 & - & 11.9 & - \\
\hline Investment Securities Gains & (0.5) & 6.8 & (0.2) & 8.7 \\
\hline Total Non-Interest Income & \$73.6 & \$63.6 & \$137.5 & \$124.8 \\
\hline
\end{tabular}

Trust income for the second quarter of 2000 increased to \(\$ 16.3\) million, up \(13.2 \%\) from the same quarter last year. Year-to-date trust income totaled \(\$ 33.2\) million, reflecting a 10.7\% increase over the first half of 1999. Pacific Century continues to show growth in the trust category due in part, to organizational changes that have allowed relationship officers to deliver a wider array of financial services to customers. The Pacific Capital family of mutual funds and Hawaiian Tax Free Trust, which are managed by Pacific Century Trust, have continued to experience strong growth. At the end of June 2000, the Pacific Capital fund family of investments totaled \(\$ 4.1\) billion compared to \(\$ 3.5\) billion on the same date in 1999.

Service charges on deposit accounts for the June 2000 quarter increased to \(\$ 10.2\) million, from \(\$ 7.7\) million in the second quarter of 1999. The increase largely reflecting the pricing changes developed in the New Era Redesign project. Pricing changes developed in New Era were to realign fees commensurate with the cost to provide the service as well as influence customer behavior to lower cost products and service. For the year-to-date, service charges on deposit accounts increased to \(\$ 19.7\) million, \(15.6 \%\) increase over the same period in 1999.

Fees, exchange and other service charges remained level at \(\$ 22.6\) million for both the second quarters of 2000 and 1999 . The year-to-date total for this category was \(\$ 44.2\) million in 2000 , a decrease of \(\$ 0.4\) million, or \(0.9 \%\), from the first six months of 1999. The change between year-to-date 2000 and 1999 was the net of increases in fees reflecting New Era changes offset by a decline in fees earned in the South Pacific banks. The decline in the South Pacific fees is partly due to the weakening of the exchange rate against the dollar.

Other operating income in the second quarter of 2000 was \(\$ 13.1\) million, an \(8.3 \%\) increase over the \(\$ 12.1\) million reported in the same quarter of 1999. Year-to-date other income increased 17. \(3 \%\) over the first half of 1999. The year-over-year growth in other income is attributed to the growth in brokerage commissions and annuity fees between years. The year-over-year growth is also affected by the non-recurring gain ( \(\$ 2.0\) million) on the sale of shares received as an insurance company demutualized in the first quarter.

During the quarter, Pacific Century recognized a gain on the partial settlement of its pension obligation of \(\$ 11.9\) million. The gain reflects the purchase of an annuity by the defined benefit Employees Retirement Plan of Bank of Hawaii (Plan). Annuities were purchased for all retirees receiving a distribution from the Plan as of July 1, 2000. The annuity reduced the Plan's projected benefit obligation and assets by about \(\$ 36\) million.

Securities transaction for the second quarter of 2000 resulted in a loss of \(\$ 0.5\) million compared to a gain of \(\$ 6.8\) million for the same quarter in 1999. The gain in the second quarter of 1999 reflected the sale of newly issued equity securities received in conjunction with certain lease transactions. For the year-to-date 2000 , securities losses of \(\$ 0.2\) million were recognized, compared with gains of \(\$ 8.7\) million for the same period in 1999.

Non-Interest Expense
Total non-interest expense for the June 2000 quarter was \(\$ 121.9\) million, compared to \(\$ 132.1\) million in the similar quarter of 1999 , a decrease of \(\$ 10.2\) million. Year-to-date total noninterest expense was \(\$ 248.0\) million, down \(7.1 \%\) from the first six months of 1999. Comparisons between 2000 and 1999 largely reflect the impact of the implementation of New Era ideas on the redesign of processes and procedures. The implementation of New Era had its greatest impact on salaries and benefits which is discussed in further detail following. The lower expense levels
also reflect the Year 2000 remediation expenses incurred in 1999.

Non-Interest Expense
Table 4
\begin{tabular}{|c|c|c|c|c|}
\hline (in millions) & 3 Months Ended June 30, 2000 & 3 Months Ended June 30, 1999 & 6 Months Ended June 30, 2000 & 6 Months Ended June 30, 1999 \\
\hline Salaries & \$44.5 & \$50.5 & \$92.0 & \$101.3 \\
\hline Pension and Other Employee Benefits & 10.8 & 14.9 & 25.4 & 30.0 \\
\hline Net Occupancy Expense & 12.5 & 11.8 & 24.3 & 24.1 \\
\hline Net Equipment Expense & 12.0 & 11.7 & 24.1 & 23.8 \\
\hline Other Operating Expense & 42.0 & 43.1 & 82.0 & 87.5 \\
\hline Minority Interest & 0.1 & 0.1 & 0.2 & 0.3 \\
\hline Total Non-Interest Expense & \$121.9 & \$132.1 & \$248.0 & \$267.0 \\
\hline
\end{tabular}

Salaries and pension and other employee benefits expense totaled \(\$ 55.3\) million in the second quarter of 2000 compared to \(\$ 65.4\) million in the same quarter last year. For the first six months, total salaries and benefits declined 10.6\% to \$117.4 million from \(\$ 131.3\) million in the same period last year. This significant change in salary and benefit expense largely reflects the implementation of the process changes in the New Era redesign. The implementation of changes in processes and procedures identified in New Era allowed the reduction of staff and, along with it, lower salary and benefit costs. In addition, the lower results for the quarter caused certain benefits like incentives and profit sharing accruals to also lower as they are based on profitability.

Net occupancy and equipment expense in the June 2000 quarter increased to \(\$ 24.5\) million from \(\$ 23.5\) million for the same period in 1999. For the first six months of 2000 , net occupancy and equipment expense totaled \(\$ 48.4\) million, up \(1.1 \%\) from \(\$ 47.9\) million in the similar period last year.

Other operating expense decreased to \(\$ 42.0\) million in the second quarter of 2000 , a \(2.7 \%\) decline from \(\$ 43.1\) million for the same quarter in 1999. Year-to-date other operating expense decreased \(\$ 5.5\) million to \(\$ 82.0\) million from \(\$ 87.5\) million for the first half of 1999. Much of the decrease in other expense is attributed to the Year 2000 remediation costs incurred in 1999. For the second quarter of 1999, Year 2000 expenses were \(\$ 3.7\) million and \(\$ 7.2\) million for the first half of 1999.

Pacific Century utilizes the efficiency ratio as a tool to manage non-interest income and expense. The efficiency ratio is derived by dividing non-interest expense by net operating revenue (net interest income plus non-interest income before securities transactions). For the second quarter and first six months of 2000, the efficiency ratio was \(57.3 \%\) and \(59.6 \%\) respectively. Excluding the gain recognized on the pension settlement, the efficiency ratio for the second quarter and year-to-date 2000 would have been \(60.7 \%\) and \(61.4 \%\) respectively. Comparatively, this ratio was \(65.7 \%\) in the same quarter last year and \(66.0 \%\) in the first half of 1999.

On a tangible basis, the efficiency ratio was \(55.0 \%\) and \(63.5 \%\) for the second quarters of 2000 and 1999, respectively For the respective years-to-date, the tangible efficiency ratio was 57.3\% and 63.9\% for 2000 and 1999.

BALANCE SHEET ANALYSIS

Loans
Loans comprise the largest category of earning assets for Pacific Century and produce the highest level of earnings. At June 30, 2000, loans outstanding were \(\$ 10.1\) billion, compared to \(\$ 9.7\) billion at year-end 1999 and \(\$ 9.6\) billion at June 30, 1999.

Pacific Century's objective is to maintain a diverse loan portfolio in order to spread credit risk and reduce exposure to economic downturns that may impact different markets and
industries. The composition of the loan portfolio is regularly monitored to ensure diversity as to loan type, geographic distribution, and industry and borrower concentration.

Table 5 presents the composition of the loan portfolio by major loan categories as of June 30, 2000, December 31, 1999 and June 30, 1999.

Pacific Century Financial Corporation and subsidiaries
Loan Portfolio Balances

Table 5
\begin{tabular}{|c|c|c|c|}
\hline (in millions of dollars) & \[
\begin{array}{r}
\text { June } 30 \\
2000
\end{array}
\] & \[
\begin{array}{r}
\text { December } 31 \\
1999
\end{array}
\] & \[
\begin{array}{r}
\text { June } 30 \\
1999
\end{array}
\] \\
\hline \multicolumn{4}{|l|}{Domestic Loans} \\
\hline Commercial and Industrial & \$2,683.8 & \$2,493.0 & \$2,406.5 \\
\hline Real Estate & & & \\
\hline Constructio-- Commercial & 294.3 & 315.1 & 308.7 \\
\hline -- Residential & 21.9 & 13.8 & 18.2 \\
\hline Mortgage --Commercial & 1,241.2 & 1,244.8 & 1,259.8 \\
\hline -- Residential & 2,807.4 & 2,645.4 & 2,559.1 \\
\hline Installment & 750.0 & 756.1 & 736.7 \\
\hline Lease Financing & 782.7 & 627.6 & 548.2 \\
\hline Total Domestic & 8,581.3 & 8,095.8 & 7,837.2 \\
\hline Foreign Loans & 1,490.2 & 1,621.8 & 1,773.8 \\
\hline Total Loans & \$10,071.5 & \$9,717.6 & \$9,611.0 \\
\hline
\end{tabular}

\section*{Investment Securities}

Pacific Century's investment portfolio is managed to provide collateral for cash management needs, to meet strategic asset/liability positioning, and to provide both interest income and balance sheet liquidity. At \(\$ 2.5\) billion, available-for-sale securities at June 30, 2000 were almost level with year-end 1999, but were down from \(\$ 2.7\) billion at the same date last year. Securities held to maturity were \(\$ 0.7\) billion at June 30,2000 , declining from \(\$ 0.8\) billion at year-end 1999 and a year ago. Other short-term interest earning assets totaled \(\$ 0.2\) billion at the end of the second quarter, down from \(\$ 0.3\) billion and \(\$ 0.4\) billion at December 31, 1999 and June 30, 1999, respectively. The decline in investment securities and other short-term interest earning assets relative to year-end 1999 and June 30, 1999, is primarily the result of managed reductions of lower yielding assets to improve balance sheet efficiency.

Deposits
As of June 30, 2000, deposits totaled \(\$ 9.1\) billion, down from \(\$ 9.3\) billion from June 30,1999 and \(\$ 9.4\) billion at year-end 1999. As of June 30,2000 , the mix of deposits has changed with domestic deposits increasing and foreign deposits decreasing. At \(\$ 7.3\) billion, domestic deposits at June 30,2000 were \(\$ 38.5\) million higher than year-end 1999, while foreign deposits decreased \(\$ 324\) million. Lower levels of time and interestbearing demand accounts accounted for most of the decline in domestic deposits. Foreign deposits are declining in part due to the impact of exchange rates particularly in French Polynesia and a reduction in foreign time deposits due to banks (functionally a form of short-term borrowings). Pacific Century has been aggressive in building and extending relationships rather than pursuing rate sensitive single relationship deposit accounts.

Table 6 presents average deposits by type for the second quarters of 2000 and 1999 and the full year 1999.

Table 6
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline & \multicolumn{2}{|l|}{Quarter Ended June 30, 2000} & \multicolumn{2}{|l|}{\[
\begin{aligned}
& \text { Year Ended } \\
& \text { cember } 31,1999
\end{aligned}
\]} & \multicolumn{2}{|l|}{Quarter Ended June 30, 1999} \\
\hline (in millions of dollars) & Amount & Mix & Amount & Mix & Amount & Mix \\
\hline \multicolumn{7}{|l|}{Domestic} \\
\hline Non-Interest Bearing Demand & \$1,666.5 & \(18.3 \%\) & \$1,652.6 & 17.7\% & \$1,669.5 & \(18.0 \%\) \\
\hline Interest-Bearing Demand & 2,097.8 & 23.0 & 2,137.1 & 22.9 & 2,145.7 & 23.1 \\
\hline Regular Savings & 691.5 & 7.6 & 723.9 & 7.8 & 728.7 & 7.8 \\
\hline \begin{tabular}{l}
Time Certificates \\
of Deposit
\end{tabular} & & & & & & \\
\hline (\$100,000 or More) & 1,231.0 & 13.5 & 1,043.2 & 11.2 & 1,028.0 & 11.1 \\
\hline All Other Time and Savings Certificates & 1,513.0 & 16.6 & 1,516.2 & 16.3 & 1,471.7 & 15.9 \\
\hline Total Domestic & 7,199.8 & 79.0 & 7,073.0 & 75.9 & 7,043.6 & 75.9 \\
\hline \multicolumn{7}{|l|}{Foreign} \\
\hline Non-Interest Bearing Demand & 366.0 & 4.0 & 435.2 & 4.7 & 396.1 & 4.3 \\
\hline Time Due to Banks & 422.0 & 4.6 & 641.4 & 6.9 & 681.1 & 7.3 \\
\hline Other Time and Savings & 1,133.8 & 12.4 & 1,165.7 & 12.5 & 1,155.2 & 12.5 \\
\hline Total Foreign & 1,921.8 & 21.0 & 2,242.3 & 24.1 & 2,232.4 & 24.1 \\
\hline Total & \$9,121.6 & \(100.0 \%\) & \$9,315.3 & \(100.0 \%\) & \$9,276.0 & \(100.0 \%\) \\
\hline
\end{tabular}

Borrowings
Short-term borrowings, including funds purchased and securities sold under agreements to repurchase, totaled \(\$ 2.8\) billion at both June 30, 2000 and year-end 1999 and \(\$ 3.1\) billion at June 30, 1999.

Long-term debt on June 30,2000 increased to \(\$ 902\) million from \$728 million at year-end 1999 and \(\$ 655\) million at June 30, 1999. This increase is primarily attributed to new Federal Home Loan Bank advances in the second quarter, net of maturities.

INTERNATIONAL OPERATIONS

Pacific Century maintains an extensive international presence in the Asia-Pacific region that provides opportunities to take part in lending, correspondent banking, trade financing and deposit-taking activities in these markets. Pacific Century divides its international business into two areas: the Asia Market and the Pacific Market, the latter of which is comprised of economies located in the South and West Pacific.

Through its Asia Market, Pacific Century offers banking services to its corporate and financial institution customers in most of the major Asian financial centers with support from its New York and Honolulu operations. The Asia Division of Bank of Hawaii continues to focus on correspondent banking and traderelated financing activities and lending to customers with which it has a direct relationship.

The South Pacific Division consists of investments in subsidiary banks in French Polynesia, New Caledonia, Papua New Guinea, Vanuatu, and Bank of Hawaii branch operations in Fiji and American Samoa. Since American Samoa is U.S. dollar based, its operation is included as domestic. Additionally, Bank of Hawaii has interests in affiliate banks located in Samoa, Solomon Islands and Tonga.

The West Pacific Division includes Bank of Hawaii branches in Guam and in other locations in the region. Since the U.S. dollar is used in these locations, Pacific Century's operations in the West Pacific are not considered foreign for financial
reporting purposes.

A detailed description of controls over risk exposure in international lending is provided in Pacific Century's 1999 Annual Report on Form 10-K. There has been no significant change to that process during 2000. Pacific Century continues to monitor its exposure in international lending with particular attention provided to Asia and the South Pacific.

The foreign countries to which Pacific Century maintains its
largest credit exposure on a cross border basis are Japan, South
Korea and France. Table 7 presents as of June 30, 2000, December
31, 1999, and June 30, 1999 a geographic distribution of Pacific Century's cross-border assets for each country in which such assets exceeded \(0.75 \%\) of total assets.

Geographic Distribution of Cross-Border International Assets (1)
Table 7
\begin{tabular}{|c|c|c|c|}
\hline Country & June 30, 2000 & December 31, 1999 & June 30, 1999 \\
\hline Japan & \$236.7 & \$320.4 & \$272.0 \\
\hline South Korea & 299.4 & 294.3 & 295.3 \\
\hline France & 120.4 & 195.1 & 129.1 \\
\hline All Others (2) & 537.1 & 563.4 & 712.2 \\
\hline & \$1,193.6 & \$1,373.2 & \$1,408.6 \\
\hline
\end{tabular}
(1) This table details by country cross-border outstandings that individually amounted to \(0.75 \%\) or more of consolidated total assets as of June 30, 2000, December 31, 1999 and June 30, 1999. Cross-border outstandings are defined as foreign monetary assets that are payable to Pacific Century in U.S. dollars or other non-local currencies, plus amounts payable in local currency but funded with u.s. dollars or other non-local currencies. Cross-border outstandings include loans, acceptances, and interest-bearing deposits with other banks.
(2) At June 30, 2000, the all others category included cross-border outstandings of \(\$ 55.1\) million in French Polynesia and \(\$ 46.1\) million in New Caledonia. The currency of both of these countries is the Pacific franc.

CORPORATE RISK PROFILE

Credit Risk

Non-Performing Assets and Past Due Loans

Non-performing assets (NPAs) consist of non-accrual loans, restructured loans and foreclosed real estate. These assets increased to \(\$ 210.6\) million at June 30,2000 from \(\$ 149.4\) million a year ago and \$149.9 million at the end of 1999. Compared with the prior quarter-end, NPAs ended June 30, 2000 at \(\$ 74.2\) million above the \(\$ 136.4\) million reported at March 31, 2000.

Total non-accrual loans rose to \(\$ 205.7\) million at June 30 ,
2000, up from \(\$ 145.3\) million and \(\$ 143.4\) million at year-end 1999 and June 30, 1999, respectively. The most significant components of the increase in non-accrual loans were in the Hawaii commercial real estate and commercial and industrial loan categories. In the commercial and industrial loan category, the increase was concentrated in the national syndicated loan segment. The remaining commercial and industrial loan segments in Hawaii, California, Arizona and the West Pacific were all stable or reduced. Foreign non-accrual loans at June 30, 2000 declined from year-end and reflected reductions in both Asia and the South Pacific.

At June 30, 2000, the ratio of NPAs to outstanding loans was 2.09\%. Comparatively the ratio was \(1.54 \%\) at year-end 1999 and \(1.55 \%\) at June 30 , 1999. Table 8 presents Pacific Century's NPAs and ratio of NPAs to total loans.

Pacific Century's policy is to place loans on non-accrual status when a loan is over 90 days delinquent, unless collection is likely based on specific factors such as the type of borrowing agreement and/or collateral. At the time a loan is placed on non-accrual, all accrued but unpaid interest is reversed against
current earnings.

Non-performing residential mortgages (excluding construction loans) totaled \(\$ 23.2\) million at June 30,2000 , compared to \(\$ 29.7\) million at year-end 1999 and \(\$ 35.2\) million a year ago. This decreasing trend in 2000 reflects the first quarter sale of certain non-performing residential loans (\$4.8 million), an aggressive collection effort and an improving residential real estate market. The trend is encouraging when considered along with the trend in foreclosed real estate.

Foreclosed real estate totaled \(\$ 4.9\) million at June 30,2000 compared to \(\$ 4.6\) million at year-end 1999 and \(\$ 6.0\) million a year ago. At June 30, 2000, the foreclosed real estate portfolio consisted of 32 properties, mostly residential property located in Hawaii. The largest property is a commercial property and represented \(16 \%\) of the total.

Accruing loans past due 90 days or more was \(\$ 17.0\) million as of June 30, 2000, the lowest quarter-end balance since December 1995. Accruing loans past due 90 days or more totaled \(\$ 18.5\) million at year-end 1999, and \$21.4 million at June 30, 1999.

Potential Problem Loans

There has been much discussion in the media regarding syndicated national credits. Since quarter-end, the company has received indications that a loan in its syndicated loan portfolio may be subject to criticism by shared national credit examiners. The outstanding balance of that loan was \(\$ 65\) million on June 30, 2000 and the loan was current. Management is monitoring these circumstances closely.

Non-Performing Assets and Accruing Loans Past Due 90 Days or More Table 8
\begin{tabular}{|c|c|c|c|}
\hline (in millions of dollars) & \[
\begin{array}{r}
\text { June } 30 \\
2000
\end{array}
\] & \[
\begin{array}{r}
\text { December } 31 \\
1999
\end{array}
\] & \[
\begin{array}{r}
\text { June } 30 \\
1999
\end{array}
\] \\
\hline \multicolumn{4}{|l|}{Non-Accrual Loans} \\
\hline Commercial and Industrial & \$52.7 & \$23.7 & \$37.5 \\
\hline Real Estate & & & \\
\hline Construction & 8.0 & 1.1 & 0.8 \\
\hline Commercial & 62.2 & 19.0 & 17.2 \\
\hline Residential & 23.2 & 29.7 & 35.2 \\
\hline Installment & 0.1 & 0.5 & 0.8 \\
\hline Leases & 0.3 & 3.9 & 4.4 \\
\hline Total Domestic & 146.5 & 77.9 & 95.9 \\
\hline Foreign & 59.2 & 67.4 & 47.5 \\
\hline Subtotal & 205.7 & 145.3 & 143.4 \\
\hline \multicolumn{4}{|l|}{Foreclosed Real Estate} \\
\hline Domestic & 4.6 & 4.3 & 5.8 \\
\hline Foreign & 0.3 & 0.3 & 0.2 \\
\hline Subtotal & 4.9 & 4.6 & 6.0 \\
\hline Total Non-Performing Assets & 210.6 & 149.9 & 149.4 \\
\hline \multicolumn{4}{|l|}{Accruing Loans Past Due 90 Days or More} \\
\hline Real Estate & 4.7 & 5.9 & 3.9 \\
\hline Construction & 0.0 & 0.0 & 0.2 \\
\hline Commercial & 2.0 & 1.9 & 0.2 \\
\hline Residential & 3.5 & 4.0 & 3.7 \\
\hline Installment & 4.0 & 4.5 & 5.2 \\
\hline Leases & 1.5 & 1.2 & 0.0 \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|c|}
\hline \begin{tabular}{l}
Total Domestic \\
Foreign
\end{tabular} & \[
\begin{array}{r}
15.7 \\
1.3
\end{array}
\] & \[
\begin{array}{r}
17.5 \\
1.0
\end{array}
\] & \[
\begin{array}{r}
13.2 \\
8.2
\end{array}
\] \\
\hline Subtotal & 17.0 & 18.5 & 21.4 \\
\hline Total & \$227.6 & \$168.4 & \$170.8 \\
\hline Ratio of Non-Performing Assets to Total Loans & 2.09\% & 1.54\% & \(1.55 \%\) \\
\hline Ratio of Non-Performing Assets and Accruing Loans Past Due 90 Days or More to Total Loans & \(2.26 \%\) & 1.73\% & \(1.78 \%\) \\
\hline
\end{tabular}

Reserve for Loan Losses
Pacific Century maintains the reserve for loan losses at a level that it believes is adequate to absorb estimated inherent losses in the loan portfolio. The reserve level is determined based on a continuing assessment of problem credits, recent loss experience, changes in collateral values, and current and anticipated economic conditions.

The reserve for loan losses ended the second quarter of 2000 at \(\$ 246.6\) million, a \(\$ 52.4\) million increase from year-end 1999 and a \$37.0 million increase over the same date last year. Net charge-offs for the second quarter of 2000 were \(\$ 32.9\) million or 1.37\% (annualized) of average loans, compared to \(\$ 12.7\) million, or \(0.54 \%\) (annualized) of average loans for the same quarter last year and \(\$ 73.8\) million, or \(0.78 \%\) of average loans for all of 1999. For the six months ended June 30, 2000, net charge-offs were \(\$ 44.2\) million, or \(0.92 \%\) (annualized) of average loans, compared to \(\$ 23.5\) million and \(0.50 \%\) (annualized), respectively in same 1999 period. The ratio of reserves to loans outstanding at June 30, 2000 was \(2.53 \%\), compared to \(2.23 \%\) at this date last year and \(2.05 \%\) at year-end 1999. A summary of the activity in the reserve for loan losses is presented in Table 9.

At June 30, 2000, the reserve for loan losses provided coverage of \(117 \%\) of non-performing loans, compared to \(130 \%\) coverage at year-end 1999 and \(140 \%\) at June 30, 1999. Additionally, the annualized ratio of reserves to gross chargeoffs was 2.3 times for the first half of 2000 , compared to 1.9 times for all of 1999 and 2.6 times for the first half of 1999.

For the first six months of 2000 , recoveries totaled \(\$ 8.4\) million compared to \(\$ 16.7\) million for the same period last year. The 1999 total was largely driven by a \(\$ 7.0\) million recovery of a U.S. mainland loan in the commercial and industrial portfolio and \(\$ 3.2\) million in foreign loan recoveries.

During the second quarter, the Company recorded a provision for loan losses of \(\$ 83.4\) million to bolster the reserve to support increases in non-performing assets and increased risk in the loan portfolio. The increased risk arose from deterioration in the quality of the Company's syndicated loan portfolio and Hawaii commercial real estate loan portfolio, the turmoil in Fiji, and the preliminary results of a grading reevaluation by loan officers of all loans in the Bank of Hawaii commercial portfolios over \(\$ 250,000\) (approximately \(\$ 8.1\) billion in total loans) that the Company initiated in the second quarter in order to assess the accuracy of its loan grading system. The Company's Credit Review Department reviewed and made adjustments to a significant portion of the reevaluated loans and the results are reflected in the second quarter financial results. Credit Review's review of additional loans is still in process.

The Company's Board and Management is in the process of conducting a comprehensive reexamination of the Company's lending and credit practices. The Board has established a special Credit Quality Committee consisting of three outside Directors that is
charged with overseeing this task. The Company has also
appointed a new head of the Hawaii Commercial Real Estate Lending Department and is in the process of hiring a new Chief Credit Officer and a new head of the Credit Review Department.

The extent to which these matters will result in further
changes that may materially and adversely impact the Company's
reserve for loan losses and earnings is uncertain at this time.

Pacific Century Financial Corporation and subsidiaries
Reserve for Loan Losses
Table 9
\begin{tabular}{|c|c|c|c|c|}
\hline (in millions of dollars) & Second Quarter 2000 & Second Quarter 1999 & First Six Months 2000 & First Six Months 1999 \\
\hline Average Amount of Loans Outstanding & \$9,636.9 & \$9,373.0 & \$9,560.5 & \$9,432.1 \\
\hline \multicolumn{5}{|l|}{Balance of Reserve for Loan Losses} \\
\hline \multicolumn{5}{|l|}{Loans Charged-Off} \\
\hline Commercial and Industrial & 8.3 & 7.6 & 9.7 & 15.4 \\
\hline \multicolumn{5}{|l|}{Real Estate} \\
\hline Construction & 0.5 & 0.2 & 0.5 & 0.2 \\
\hline Commercial & 7.6 & 0.2 & 11.5 & 2.2 \\
\hline Residential & 1.3 & 1.6 & 3.7 & 3.6 \\
\hline Installment & 5.2 & 6.9 & 9.9 & 12.9 \\
\hline Leases & 0.2 & 0.1 & 0.2 & 0.1 \\
\hline Total Domestic & 23.1 & 16.6 & 35.5 & 34.4 \\
\hline Foreign & 13.4 & 2.8 & 17.1 & 5.8 \\
\hline Total Charged-Off & 36.5 & 19.4 & 52.6 & 40.2 \\
\hline \multicolumn{5}{|l|}{Recoveries on Loans Previously Charged-Off} \\
\hline Commercial and Industrial & 1.2 & 1.5 & 2.9 & 9.5 \\
\hline \multicolumn{5}{|l|}{Real Estate} \\
\hline Construction & 0.0 & 0.0 & 0.0 & 0.0 \\
\hline Commercial & 0.1 & 0.1 & 0.2 & 0.2 \\
\hline Residential & 0.2 & 0.2 & 0.7 & 0.2 \\
\hline Installment & 1.9 & 2.0 & 3.6 & 3.6 \\
\hline Total Domestic & 3.4 & 3.8 & 7.4 & 13.5 \\
\hline Foreign & 0.2 & 2.9 & 1.0 & 3.2 \\
\hline Total Recoveries & 3.6 & 6.7 & 8.4 & 16.7 \\
\hline Net Charge-Offs & (32.9) & (12.7) & (44.2) & (23.5) \\
\hline Provision Charged to Operating Expenses & 83.4 & 13.9 & 96.9 & 26.5 \\
\hline Other Net Additions (Reductions)* & 0.7 & (0.9) & (0.3) & (4.7) \\
\hline Balance at End of Period & \$246.6 & \$209.6 & \$246.6 & \$209.6 \\
\hline Ratio of Net Charge-Offs to Average Loans Outstanding (annualized) & 1.37\% & 0.54\% & 0.92\% & 0.50\% \\
\hline Ratio of Reserve to Loans Outstanding & 2.53\% & 2.23\% & 2.53\% & 2.23\% \\
\hline
\end{tabular}
* Includes balance transfers, reserves acquired, and foreign currency translation adjustments.

Market Risk

At Pacific Century, assets and liabilities are managed to maximize long term risk adjusted returns to shareholders.
Pacific Century's asset and liability management process involves measuring, monitoring, controlling and managing financial risks that can significantly impact Pacific Century's financial position and operating results. Financial risks in the form of interest rate sensitivity, foreign currency exchange fluctuations, liquidity, and capital adequacy are balanced with expected returns with the objective to maximize earnings performance and shareholder value, while limiting the volatility of each.

Other Than Trading Activities

A key element in Pacific Century's ongoing process to measure and monitor interest rate risk is the utilization of a net interest income (NII) simulation model. This model is used to estimate the amount that NII will change over a one-year time horizon under various interest rate scenarios using numerous assumptions, which management believes are reasonable. The NII simulation model provides a sophisticated estimate rather than a precise prediction of NII's exposure to higher or lower interest rates.

Table 10 presents as of June 30, 2000, December 31, 1999 and June 30, 1999, the results from this model. The NII simulation model provides an estimate of the change in NII from a gradual 200 basis point increase or decrease in interest rates, moving in parallel fashion over the entire yield curve, over the next 12month period relative to what the NII would have been if interest rates did not change. The resulting estimate in NII exposure is well within the approved Asset Liability Management Committee guidelines and presents a balance sheet exposure that is slightly liability sensitive.

Market Risk Exposure to Interest Rate Changes
Table 10
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline & \[
\begin{aligned}
& \text { Interest } \\
& \text { (in b } \\
& -200
\end{aligned}
\] & \[
\begin{gathered}
\text { Change } \\
\text { points) } \\
+200
\end{gathered}
\] & \begin{tabular}{l}
Interes (in \\
-200
\end{tabular} & \[
\begin{gathered}
\text { Change } \\
\text { points) } \\
+200
\end{gathered}
\] & \multicolumn{2}{|l|}{Interest Rate Change (in basis points) -200 +200} \\
\hline Estimated Exposure as a & & & & & & \\
\hline Percent of Net Interest Income & 0.0\% & (2.0) \% & 1.4\% & (1.7) \% & 1.4\% & (0.6) \% \\
\hline
\end{tabular}

To enhance and complement the results from the NII simulation model, Pacific Century also reviews other measures of interest rate risk. These measures include the sensitivity of market value of equity and the exposure to basis risk and nonparallel yield curve shifts. There are some inherent limitations to these measures, but used along with the NII simulation model, Pacific Century gets a better overall insight for managing its exposure to changes in interest rates.

In managing interest rate risks, Pacific Century uses several approaches, both on- and off-balance sheet, to modify its risk position. Approaches that are used to shift balance sheet mix or alter the interest rate characteristics of assets and liabilities include changing product pricing strategies, modifying investment portfolio strategies, or using financial derivatives. The use of financial derivatives has been limited over the past several years. During this period, Pacific Century has relied more on the use of on-balance sheet alternatives to manage its interest rate risk position

Pacific Century's broad area of operations throughout the South Pacific and Asia has the potential to expose it to foreign currency risk. In general, however, most foreign currency denominated assets are funded by like currency liabilities, with imbalances corrected through the use of various hedge instruments. By policy, the net exposure in those balance sheet activities described above is insignificant.

On the other hand, Pacific Century is exposed to foreign currency exchange rate changes from the capital invested in its foreign subsidiaries and branches located throughout the South Pacific and Asian Rim. These investments are designed to diversify Pacific Century's total balance sheet exposure. A portion of the capital investment in French Polynesia and New

Caledonia is offset by a borrowing denominated in euro and a foreign exchange currency hedge transaction. As of June 30, 2000, the remainder of these capital positions which aggregated \(\$ 86.1\) million, was not hedged. The comparative unhedged position at year-end 1999 was \(\$ 87.6\) million and \(\$ 102.2\) million at June 30, 1999.
```

Pacific Century uses a value-at-risk (VAR) calculation to measure the potential loss from foreign currency exposure. Pacific Century's VAR is calculated at a 95\% confidence interval and assumes a normal distribution. Pacific Century utilizes the variance/covariance approach to estimate the probability of future changes in foreign exchange rates. Under this approach, equally weighted daily closing prices are used to determine the daily volatility for the last $10,30,50$, and 100 days. Pacific Century uses the highest daily volatility of the four trading periods in its VAR calculation.
Table 11 presents as of June 30, 2000, December 31, 1999 and June 30, 1999 Pacific Century's foreign currency exposure from its net investment in subsidiaries and branch operations that are denominated in a foreign currency as measured by the VAR.

```

Market Risk Exposure From Changes in Foreign Exchange Rates
Table 11
\(\qquad\)

June 30, 2000 December 31, 1999

June 30, 1999 Book Value Value-at-Risk Book Value Value-at-Risk Book Value Value-at-Risk
(in millions of dollars)
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline \multicolumn{7}{|l|}{Net Investments in Foreign Subsidiaries and Branches} \\
\hline Japanese Yen & \$10.2 & \$ 1.9 & \$ 9.4 & \$ 1.8 & \$ 9.7 & \$ 2.0 \\
\hline Korean Won & 32.3 & 2.6 & 34.3 & 4.2 & 42.8 & 5.8 \\
\hline Pacific Franc (1) & 28.0 & 5.8 & 25.9 & 4.2 & 22.1 & 4.3 \\
\hline Other Currencies & 15.6 & 17.3 & 18.0 & 17.0 & 27.6 & 15.9 \\
\hline Total & \$86.1 & \$27.6 & \$87.6 & \$27.2 & \$102.2 & \$28.0 \\
\hline
\end{tabular}
(1) Net of a \(\$ 37\) million, \(\$ 40\) million and \(\$ 41\) million borrowing at June 30, 2000, December 31, 1999 and June 30, 1999, respectively, denominated in euro and foreign exchange hedge transactions of \(\$ 22\) million, \(\$ 23\) million and \(\$ 24\) million at June 30, 2000, December 31, 1999 and June 30, 1999.

Trading Activities

Trading activities include foreign currency and foreign exchange contracts that expose Pacific Century to a minor degree of foreign currency risk. Pacific Century manages its trading account such that it does not maintain significant foreign currency open positions. Trading activities remain immaterial as of June 30, 2000.

Liquidity Management

Liquidity is managed to ensure that Pacific Century has continuous access to sufficient, reasonably priced funding to conduct its business in a normal manner. Pacific Century's liquidity management process is described in the 1999 Annual Report to Shareholders.

Pacific Century maintained a \(\$ 25\) million annually renewable line of credit for working capital purposes. Fees are paid on the unused balance of the line. During the second quarter of 2000, the line was not drawn upon.

Bank of Hawaii and First Savings are both members of the Federal Home Loan Bank of Seattle. The FHLB provides these institutions with an additional source for short and long-term funding. Borrowings from the FHLB ended the second quarter of 2000 at \(\$ 626\) million, compared to \(\$ 487\) million at the prior quarter-end. This increase is accounted for by net new
borrowings in the second quarter for a term of up to eighteen months.

Additionally, Bank of Hawaii maintains a \(\$ 1\) billion senior and subordinated bank note program. Under this facility, Bank of Hawaii may issue additional notes provided that at any time the aggregate amount outstanding does not exceed \(\$ 1\) billion. At June 30, 2000, there was \(\$ 125\) million issued and outstanding under this program represented by the issuance of subordinated notes in 1999.

Capital Management
Pacific Century manages its capital level to optimize shareholder value, support asset growth, provide protection against unforeseen losses and comply with regulatory requirements. Capital levels are reviewed periodically relative to Pacific Century's risk profile and current and projected economic conditions. Pacific Century's objective is to hold sufficient capital on a regulatory basis to exceed the minimum guidelines of a well capitalized institution.

At June 30, 2000, Pacific Century's shareholders' equity was \(\$ 1.2\) billion, a similar amount at this date in 1999. The shareholders' equity remained level, largely the result of the lower earnings reported for the second quarter of 2000 . Table 12 presents the changes in capital by category for all of 1999 and the six months ended June 30, 1999 and 2000. During the quarter \(\$ 8.6\) million in treasury shares were purchased, slightly higher than \(\$ 8.3\) million purchased in the first quarter of 2000.

Pacific Century's regulatory capital ratios at June 30, 2000
were: Tier 1 Capital Ratio of \(10.66 \%\), Total Capital Ratio of \(13.42 \%\), and Leverage Ratio of \(8.51 \%\). All three capital ratios exceeded the minimum threshold levels that were established by federal bank regulators to qualify an institution as well
capitalized. The minimum regulatory standards to qualify as well capitalized are as follows: Tier 1 Capital 6\%; Total Capital 10\%; and the Leverage Ratio 5\%. These standards are minimum regulatory guidelines and Pacific Century manages its capital base in accordance with the attributes noted at the beginning of this section. Table 12 also presents the activities and balances in Pacific Century's capital accounts along with key capital ratios.

Equity Capital
Table 12


\begin{tabular}{|c|c|c|c|}
\hline Total Capital & \$1,529.4 & \$1,515.3 & \$1,485.4 \\
\hline Risk Weighted Assets & \$11, 216.5 & \$11, 461.0 & \$11,450.9 \\
\hline \multicolumn{4}{|l|}{Key Ratios} \\
\hline Tier I Capital Ratio & 10.66\% & \(10.28 \%\) & \(10.04 \%\) \\
\hline Total Capital Ratio & \(13.64 \%\) & \(13.22 \%\) & \(12.97 \%\) \\
\hline Leverage Ratio & 8.51\% & 8.31\% & \(7.96 \%\) \\
\hline
\end{tabular}
(1) Includes common stock issued under the profit sharing and stock option plans and unrealized valuation adjustments for investment securities, foreign currency translation and pension liability.

Part II. - Other Information

Items 1, 2, 3 and 5 omitted pursuant to instructions.

Item 4 - Submission of Matters to a Vote of Security Holders
(a) Pacific Century's Annual Shareholders' Meeting was held on April 28, 2000 .
(b) Omitted per instructions.
(c) A brief description of each matter voted upon at the Annual Shareholders' Meeting held on April 28, 2000 and number of votes cast for, against or withheld, including a separate tabulation with respect to each nominee for office is presented below:
(1) Election of four Class II directors for terms expiring in 2003.

David A. Heenan -
Votes cast for: 65,662,414
Votes cast against: 0
Votes withheld: 492,557

Stuart T. K. Ho -
Votes cast for: 65,704,498
Votes cast against: 0
Votes withheld: 450,473

Lawrence M. Johnson -
Votes cast for: 65,503,135
Votes cast against: 0
Votes withheld: 651,836

Fred E. Trotter -
Votes cast for: \(65,628,543\)
Votes cast against: 0
Votes withheld: 526,428
(2) Election of Ernst \& Young LLP as Auditor.

Votes cast for: \(65,322,601\)
Votes cast against: 238,066
Votes abstained: 794,302
(d) None.

Item 6 - Exhibits and Reports on Form 8-K
(a) Exhibit Index

Exhibit Number
20 Quarterly Report to Shareholders
27 Financial Data Schedule
99 Statement of Ratios
(b) Form 8-K was filed on June 20, 2000. The 8-K announced an increased provision for loan losses and resulting
lower earnings for the quarter ending June 30, 2000 .

Pursuant to the requirements of the Securities Exchange
Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Date August 11, 2000
PACIFIC CENTURY FINANCIAL
CORPORATION

> /s/ Richard J. Dahl
> (Signature)

Richard J. Dahl
President and Chief Operating Officer

\section*{/s/ David A. Houle} (Signature)

David A. Houle
Executive Vice President, Treasurer and Chief
Financial Officer

To Our Shareholders:

We are pleased to report that Pacific Century Financial Corporation's first quarter 2000 earnings were among the strongest in your company's history. For the first three months of this year, earnings reached \(\$ 39.8\) million, up 12.3 percent from \(\$ 35.4\) million reported for the same period last year. Diluted earnings per share were 50 cents, up 13.6 percent from 44 cents reported for 1999's first quarter.

Tangible earnings for the quarter were \(\$ 43.9\) million
compared to \(\$ 39.3\) million reported for the same period last year. Tangible diluted earnings per share for the quarter were 55 cents, up 14.6 percent from 48 cents reported for the first quarter of 1999.

Return on average assets for the quarter was 1.13 percent compared to 0.96 percent for 1999 's first quarter. Return on average equity was 13.19 percent versus 12.00 percent for the same period last year.

The first quarter's improved performance reflects your company's steady progress in implementing its New Era Redesign initiatives.

Pacific Century saw improvement in non-interest expense in the first quarter, which stood at \(\$ 126.1\) million, down 6.5 percent from the first quarter of 1999. Factors contributing to the improvement in expenses include the implementation of New Era initiatives and the reduction in costs related to Y2K readiness.

We are encouraged to note that Hawaii's economy continues to gain momentum, causing economists to revise growth forecasts for 2000 upward, with consensus forecasts for real GSP growth this year between 2.5 and 3.0 percent. Continued strength in U.S. mainland tourism, stabilization in Asian tourism, and increased construction and investment activity are among the factors contributing to the economic expansion.

Bank of Hawaii recently made headlines when we introduced cutting-edge automated banking technology and service enhancements at our relocated Waikiki Branch--some of which will also be incorporated into other Hawaii branches. Clients can conduct their banking via "virtual" tellers, online and telephone banking kiosks, and a BankLanai featuring advanced-function ATMs and bank machines for businesses. In addition, the branch offers personalized services through personal and business bankers, Asia Division personnel and a BranchConcierge. Bank of Hawaii also recently launched e-Bankoh for Business, an Internet banking service designed for small businesses.

At your company's annual meeting in April, you and your fellow shareholders voted to approve all of the proposals listed in this year's proxy statement: the re-election of four directors to the holding company board, David A. Heenan, Stuart T.K. Ho, Lawrence M. Johnson, and Fred E. Trotter, and the reelection of Ernst \& Young LLP as independent auditor.

At its April 28th meeting, your board of directors declared a quarterly cash dividend of 18 cents per share on the outstanding common stock--an increase of \(5.9 \%\) over last quarter's dividend. The dividend will be payable on June 14, 2000 to shareholders of record at the close of business on May \(26,2000\).

We remain confident in the strength of your company and its ability to build upon the positive momentum reflected in the first quarter earnings. We appreciate your continuing support as we move forward in our New Era and in the new millennium.

Sincerely,
/s/ LARRY JOHNSON

Lawrence M. Johnson
Chairman and CEO
```

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or
Cori C. Weston
Corporate Secretary
Phone: (808) 537-8272
E-mail: cweston@boh.com

```
\begin{tabular}{|c|c|c|c|}
\hline Highlights (Unaudited) & \multicolumn{3}{|l|}{Pacific Century Financial Corporation and subsidiaries} \\
\hline & & \[
\begin{array}{r}
\text { March } 31 \\
2000
\end{array}
\] & \[
\begin{array}{r}
\text { March } 31 \\
1999
\end{array}
\] \\
\hline Return on Average Assets & & 1.13\% & \(0.96 \%\) \\
\hline Return on Average Equity & & \(13.19 \%\) & \(12.00 \%\) \\
\hline Average Spread on Earning Assets & & \(4.31 \%\) & \(4.24 \%\) \\
\hline Average Equity/Average Assets & & 8. \(54 \%\) & \(7.98 \%\) \\
\hline Book Value Per Common Share & & \$15.39 & \$15.01 \\
\hline Loss Reserve/Loans Outstanding & & \(2.05 \%\) & \(2.22 \%\) \\
\hline Common Stock Price Range & High & Low & Dividend \\
\hline 1999 & \$24.94 & \$17.38 & \$0.68 \\
\hline 2000 First Quarter & \$20.38 & \$14.35 & \$0.17 \\
\hline
\end{tabular}
Consolidated Statements of Income (Unaudited)
\begin{tabular}{|c|c|c|}
\hline (in thousands of dollars except per share amounts) & 3 Months Ended Mar 31 2000 & 3 Months Ended Mar 31 1999 \\
\hline Total Interest Income & \$259,552 & \$260,466 \\
\hline Total Interest Expense & 120,044 & 116,622 \\
\hline Net Interest Income & 139,508 & 143,844 \\
\hline Provision for Loan Losses & 13,522 & 12,590 \\
\hline Net Interest Income After Provision for Loan Losses & 125,986 & 131,254 \\
\hline Total Non-Interest Income & 63,927 & 61,170 \\
\hline Total Non-Interest Expense & 126,082 & 134,840 \\
\hline Income Before Income Taxes & 63,831 & 57,584 \\
\hline Provision for Income Taxes & 24,066 & 22,167 \\
\hline Net Income & \$39,765 & \$35,417 \\
\hline Basic Earnings Per Share & \$ 0.50 & \$0.44 \\
\hline Diluted Earnings Per Share & \$0.50 & \$0.44 \\
\hline Basic Weighted Average Shares & 79,821,365 & 80,421,563 \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|c|}
\hline Diluted Weighted Average Shares & & 80, 017,761 & 81,405,868 \\
\hline \multicolumn{4}{|l|}{Consolidated Statements of Condition (Unaudited)} \\
\hline (in thousands of dollars) & \[
\begin{array}{r}
\text { March } 31 \\
2000
\end{array}
\] & \[
\begin{array}{r}
\text { December } 31 \\
1999
\end{array}
\] & \[
\begin{array}{r}
\text { March } 31 \\
1999
\end{array}
\] \\
\hline \multicolumn{4}{|l|}{Assets} \\
\hline Interest-Bearing Deposits & \$225,314 & \$278,473 & \$494,202 \\
\hline ```
Investment Securities
    (Market Value of $3,259,237, $3,329,952,
    and $3,636,296, respectively)
``` & 3,269,961 & 3,338,554 & 3,627,968 \\
\hline Securities Purchased Under Agreements to Resell & 902 & 0 & 4,083 \\
\hline Funds Sold & 42,208 & 52,740 & 111,894 \\
\hline Loans & 9,779,633 & 9,717,556 & 9,637,661 \\
\hline Unearned Income & \((237,764)\) & \((242,503)\) & \((220,206)\) \\
\hline Reserve for Loan Losses & \((195,409)\) & \((194,205)\) & \((209,329)\) \\
\hline Net Loans & 9,346,460 & 9,280,848 & 9,208,126 \\
\hline Total Earning Assets & 12,884,845 & 12,950,615 & 13,446,273 \\
\hline Cash and Non-Interest Bearing Deposits & 491,218 & 639,895 & 617,362 \\
\hline Premises and Equipment & 267,497 & 271,728 & 292,583 \\
\hline Other Assets & 606,826 & 578,077 & 572,068 \\
\hline Total Assets & \$14,250,386 & \$14,440,315 & \$14,928, 286 \\
\hline \multicolumn{4}{|l|}{Liabilities} \\
\hline Deposits & \$9,143,063 & \$9,394,218 & \$9,434,427 \\
\hline Securities Sold Under Agreements to Repurchase & 1,806,197 & 1,490,655 & 2,090,663 \\
\hline Funds Purchased & 511,440 & 839,962 & 775,577 \\
\hline Short-Term Borrowings & 424,720 & 458,962 & 377,387 \\
\hline Other Liabilities & 333,333 & 316,531 & 367,039 \\
\hline Long-Term Debt & 805,726 & 727,657 & 675,634 \\
\hline Total Liabilities & 13,024,479 & 13,227,985 & 13,720,727 \\
\hline \multicolumn{4}{|l|}{Shareholders' Equity} \\
\hline ```
Common Stock ($.01 par value), authorized 500,000,000 shares
    issued / outstanding; March 2000 - 80,551,253 / 79,661,
    December 1999 - 80,550,728 / 80,036,417;
    March 1999 - 80,537,756 / 80,398,067
``` & 806 & 806 & 805 \\
\hline Capital Surplus & 345,863 & 345,851 & 344,955 \\
\hline Accumulated Other Comprehensive Income & \((72,307)\) & \((66,106)\) & \((23,536)\) \\
\hline Retained Earnings & 967,308 & 942,177 & 888,367 \\
\hline \begin{tabular}{l}
Treasury Stock, at Cost - (March 2000-889,774; \\
December 1999-514,311 and March 1999-139,689 shares)
\end{tabular} & \((15,763)\) & \((10,398)\) & (3, 032 ) \\
\hline Total Shareholders' Equity & 1,225,907 & 1,212,330 & 1,207,559 \\
\hline Total Liabilities and Shareholders' Equity & \$14,250,386 & \$14,440,315 & \$14,928,286 \\
\hline
\end{tabular}

\section*{Pacific Century Financial Corporation}

Exhibit 99 - Statement Regarding Computation of Ratios Six Months Ended June 30, 2000 \& 1999
(in millions of dollars)

Earnings:


Ratio of Earnings to Fixed Charges:
Including Interest on Deposits (Line 3 divided by Line 6) \(1.3 \mathrm{x} \quad 1.5 \mathrm{x}\)
Excluding Interest on Deposits (Line 5 divided by Line 8) \(1.7 \times \mathrm{x}\)

2000

\section*{<ARTICLE> 9}
<LEGEND>
THIS SCHEDULE CONTAINS SUMMARY FINANCIAL INFORMATION EXTRACTED FROM THE CONSOLIDATED STATEMENTS OF CONDITION AND CONSOLIDATED STATEMENTS OF INCOME AND IS QUALIFIED IN ITS ENTIRETY BY REFERENCE TO SUCH FINANCIAL STATEMENTS.
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<LOANS> & 10071517 \\
<ALLOWANCE> & 246559 \\
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<DEPOSITS> & 9109146 \\
<SHORT-TERM> & 2767445 \\
<LIABILITIES-OTHER> & 306461 \\
<LONG-TERM> & 902174 \\
<PREFERRED-MANDATORY> & 0 \\
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<COMMON> & 806
\end{tabular}
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<INTEREST-OTHER> 8289
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<INTEREST-INCOME-NET> 278114
<LOAN-LOSSES> 96929
<SECURITIES-GAINS> (233)
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<EPS-DILUTED> 0.58
\(\begin{array}{ll}\text { <YIELD-ACTUAL> } & 4.28\end{array}\)
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\(\begin{array}{lr}\text { <LOANS-PAST> } & 16970\end{array}\)
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<ALLOWANCE-OPEN>
\begin{tabular}{lr} 
<CHARGE-OFFS> & 52601 \\
<RECOVERIES> & 8410 \\
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<ALLOWANCE-DOMESTIC> & 0 \\
<ALLOWANCE-FOREIGN> & 0 \\
<ALLOWANCE-UNALLOCATED> & 0
\end{tabular}```

