# NewsRelease 

## Bank of Hawaii

## Bank of Hawaii Corporation Second Quarter 2015 Financial Results

- Diluted Earnings Per Share $\$ 0.95$
- Net Income \$41.2 Million
- Board of Directors Declares Dividend of \$0.45 Per Share


## FOR IMMEDIATE RELEASE

HONOLULU, HI (July 27, 2015) -- Bank of Hawaii Corporation (NYSE: BOH) today reported diluted earnings per share of $\$ 0.95$ for the second quarter of 2015, down from diluted earnings per share of $\$ 0.97$ in the previous quarter and up from diluted earnings per share of $\$ 0.94$ in the same quarter last year. Net income for the second quarter of 2015 was $\$ 41.2$ million compared with net income of $\$ 42.4$ million in the first quarter of 2015 and net income of $\$ 41.5$ million in the second quarter of 2014. There were no sales of Visa Class B shares during the second quarter of 2015.

Loan and lease balances increased to $\$ 7.4$ billion at June 30, 2015, up 3.5 percent from March 31,2015 and up 15.6 percent compared with June 30, 2014. During the quarter the Company resumed sales of mortgages and sold $\$ 64.4$ million in loans, increasing noninterest income $\$ 1.2$ million. Deposits remained strong during the quarter, as balances increased to $\$ 13.1$ billion at June 30, 2015 compared with $\$ 13.0$ billion at March 31, 2015 and $\$ 12.7$ billion at June 30, 2014.
"Bank of Hawaii Corporation continued to perform well during the second quarter of 2015," said Peter Ho, Chairman, President, and CEO. "Loan balances continued to grow, our margin was stable at 2.81 percent, asset quality remains strong, and expenses were well controlled."

The return on average assets for the second quarter of 2015 was 1.10 percent, down from 1.15 percent in the previous quarter and 1.17 percent in the same quarter last year. The return on average equity for the second quarter of 2015 was 15.33 percent, down from 16.18 percent for the first quarter of 2015 and 15.87 percent in the second quarter of 2014. The efficiency ratio for the second quarter of 2015 was 58.16 percent, an improvement from 58.30 percent in the previous quarter and 58.38 percent in the same quarter last year.

For the six-month period ended June 30, 2015, net income was $\$ 83.6$ million, an increase from net income of $\$ 80.1$ million during the same period last year. Diluted earnings per share were $\$ 1.92$ for the first half of 2015, up from diluted earnings per share of $\$ 1.81$ for the first half of 2014. The year-to-date return on average assets for the six-month period ended June 30, 2015 was 1.12 percent compared with 1.14 percent for the same six months in 2014. The year-to-date return on average equity was 15.75 percent, up from 15.51 percent for the six months ended June 30, 2014. The efficiency ratio for the first half of 2015 improved to 58.23 percent compared with 59.46 percent in the same period last year.

## Financial Highlights

Net interest income, on a taxable equivalent basis, for the second quarter of 2015 was $\$ 100.8$ million, up $\$ 1.2$ million from net interest income of $\$ 99.6$ million in the first quarter of 2015 and up $\$ 3.5$ million from net interest income of $\$ 97.3$ million in the second quarter of 2014 . Net interest income for the first half of 2015 was $\$ 200.4$ million, an increase of $\$ 7.1$ million compared with $\$ 193.3$ million for the first half of 2014. Analyses of the changes in net interest income are included in Tables $8 \mathrm{a}, 8 \mathrm{~b}$, and 8 c .

The net interest margin was 2.81 percent for the second quarter of 2015, unchanged from the previous quarter and a 5 basis point decrease from the net interest margin of 2.86 percent in the second quarter of 2014. The net interest margin for the first six months of 2015 was 2.81 percent compared with 2.87 percent for the same six-month period last year.

The Company did not record a provision for credit losses during the first half of 2015. A negative provision for credit losses of $\$ 2.2$ million was recorded during the second quarter of 2014 due to strong credit recoveries and improving asset quality.

Noninterest income was $\$ 45.9$ million in the second quarter of 2015, a decrease of $\$ 6.4$ million compared with noninterest income of $\$ 52.3$ million in the first quarter of 2015, and an increase of $\$ 1.4$ million compared with noninterest income of $\$ 44.5$ million in the second quarter of 2014. Mortgage banking income increased to $\$ 3.5$ million in the second quarter of 2015 compared with $\$ 1.7$ million in the previous quarter and $\$ 1.8$ million in the same quarter last year. Noninterest income in the first quarter of 2015 included a net gain of $\$ 10.1$ million resulting from the sale of 95,000 Visa Class B shares. Noninterest income in the second quarter of 2014 included a gain of $\$ 2.0$ million resulting from the sale of 23,500 Visa Class B shares. Noninterest income for the first half of 2015 was $\$ 98.2$ million, an increase of $\$ 9.0$ million compared with $\$ 89.2$ million for the first half of 2014. The increase was primarily due to the timing of the Visa Class B shares sales.

Noninterest expense was $\$ 83.6$ million in the second quarter of 2015 , down $\$ 3.3$ million compared with noninterest expense of $\$ 86.9$ million in the first quarter of 2015 , and up $\$ 2.5$ million compared with noninterest expense of $\$ 81.1$ million in the second quarter last year. First quarter expenses include seasonal payroll-related expenses resulting from annual payments from the Company's incentive compensation plans and higher payroll taxes. Noninterest expense in the second quarter of 2015 included separation expense of $\$ 0.9$ million compared with $\$ 1.9$ million in the previous quarter and $\$ 87$ thousand in the same quarter last year. An analysis of noninterest expenses related to salaries and benefits is included in Table 9. Noninterest expense for the first half of 2015 was $\$ 170.5$ million, an increase of $\$ 5.9$ million compared with $\$ 164.6$ million for the first half of 2014.

The effective tax rate for the second quarter of 2015 was 31.56 percent compared with 31.72 percent in the previous quarter and 30.86 percent in the same quarter last year. The effective tax rate for the first half of 2015 was 31.64 percent compared with 30.04 percent during the same period last year. The lower effective tax rate in 2014 was primarily due to the release of reserves related to prior year tax issues.

The Company's business segments are defined as Retail Banking, Commercial Banking, Investment Services, and Treasury \& Other. Results are determined based on the Company's internal financial management reporting process and organizational structure. Selected financial information for the business segments is included in Tables 13a and 13 b .

## Asset Quality

The Company's asset quality remained strong during the second quarter of 2015. Total nonperforming assets were $\$ 29.5$ million at June 30 , 2015, up $\$ 0.7$ million from non-performing assets of $\$ 28.8$ million at March 31, 2015 and down $\$ 4.9$ million from non-performing assets of $\$ 34.4$ million at June 30, 2014. As a percentage of total loans and leases, including foreclosed real estate, nonperforming assets were 0.40 percent at the end of the second quarter of 2015 , unchanged from the first quarter of 2015 , and down from 0.53 percent at the end of the second quarter last year.

Accruing loans and leases past due 90 days or more were $\$ 9.7$ million at June 30, 2015, up from $\$ 8.0$ million at March 31, 2015 and down slightly from June 30, 2014. Restructured loans not included in non-accrual loans or accruing loans past due 90 days or more were $\$ 48.3$ million at June 30, 2015 compared with $\$ 43.6$ million at June 30, 2014. More information on non-performing assets and accruing loans and leases past due 90 days or more is presented in Table 11.

Net loan and lease charge-offs during the second quarter of 2015 were $\$ 1.5$ million or 0.08 percent annualized of total average loans and leases outstanding. Loan and lease charge-offs of $\$ 3.5$ million were partially offset by recoveries of $\$ 2.0$ million. Net loan and lease charge-offs during the first quarter of 2015 were $\$ 1.2$ million or 0.07 percent annualized of total average loans and leases outstanding and were comprised of $\$ 4.1$ million in charge-offs partially offset by recoveries of $\$ 2.9$ million. Net recoveries in the second quarter of 2014 were $\$ 1.9$ million and comprised of $\$ 4.0$ million in charge-offs and recoveries of $\$ 5.9$ million. Net charge-offs in the first half of 2015 were $\$ 2.7$ million or 0.08 percent annualized of total average loans and leases outstanding compared with net recoveries of $\$ 0.6$ million in the first half of 2014.

The allowance for loan and lease losses was reduced to $\$ 106.0$ million at June 30, 2015. The ratio of the allowance for loan and lease losses to total loans and leases was 1.43 percent at June 30, 2015, a decrease of 7 basis points from the previous quarter and commensurate with improvements in credit quality and the Hawaii economy. The reserve for unfunded commitments at June 30, 2015 was unchanged at $\$ 5.9$ million. Details of loan and lease charge-offs, recoveries, and the components of the total reserve for credit losses are summarized in Table 12.

## Other Financial Highlights

Total assets were $\$ 15.25$ billion at June 30 , 2015, up from total assets of $\$ 15.14$ billion at March 31, 2015 and $\$ 14.84$ billion at June 30, 2014. Average total assets increased to $\$ 15.04$ billion during the second quarter of 2015 , up from $\$ 14.95$ billion during the previous quarter and $\$ 14.25$ billion during the same quarter last year.

The investment securities portfolio was $\$ 6.47$ billion at June 30, 2015, down from $\$ 6.58$ billion at March 31, 2015 and $\$ 6.91$ billion at June 30, 2014. The portfolio remains largely comprised of securities issued by U. S. government agencies and included $\$ 4.20$ billion in securities held to maturity and $\$ 2.28$ billion in securities available for sale at June 30, 2015.

Total loans and leases were $\$ 7.43$ billion at June 30, 2015, up from total loans and leases of $\$ 7.18$ billion at March 31, 2015 and total loans and leases of $\$ 6.43$ billion at June 30, 2014. Year-todate total loan growth in 2015 was 7.7 percent compared with growth of 5.4 percent during the same period last year. Average total loans and leases were $\$ 7.30$ billion during the second quarter of 2015, up from $\$ 7.05$ billion during the first quarter of 2015 , and up from $\$ 6.27$ billion during the same quarter last year.

The commercial loan portfolio was $\$ 3.04$ billion at the end of the second quarter of 2015, an increase of 3.0 percent from commercial loans of $\$ 2.96$ billion at the end of the first quarter of 2015, and up 13.0 percent from commercial loans of $\$ 2.69$ billion at the end of the same quarter last year. The consumer loan portfolio was $\$ 4.39$ billion at the end of the second quarter of 2015, an increase of 3.8 percent from consumer loans of $\$ 4.22$ billion at the end of the first quarter of 2015 and up 17.5 percent from $\$ 3.73$ billion at the end of the same quarter last year. Loan and lease portfolio balances are summarized in Table 10.

Total deposits increased to $\$ 13.09$ billion at June 30, 2015 compared with total deposits of $\$ 12.98$ billion at March 31, 2015 and total deposits of $\$ 12.67$ billion at June 30, 2014. Average total deposits were $\$ 12.86$ billion during the second quarter of 2015 , up from $\$ 12.79$ billion during the previous quarter and $\$ 12.03$ billion during the same quarter last year.

Consumer deposits were $\$ 6.22$ billion at June 30, 2015, up slightly from March 31, 2015 and up 4.8 percent compared with June 30, 2014. Commercial deposits were $\$ 5.52$ billion at June 30, 2015, up 1.5 percent from March 31, 2015 and up 6.1 percent compared with June 30, 2014. Other deposits, including public funds, were $\$ 1.34$ billion at June 30, 2015, an increase of 2.3 percent from March 31, 2015 and down 11.8 percent compared with June 30, 2014. The decrease in other deposits compared with the end of the second quarter of 2014 was due to short-term public funds. Deposit balances are summarized in Tables 7 and 10.

During the second quarter of 2015, the Company repurchased 183.7 thousand shares of common stock at a total cost of $\$ 11.5$ million under its share repurchase program. The average cost was $\$ 62.46$ per share repurchased. From the beginning of the share repurchase program initiated during July of 2001 through June 30, 2015, the Company has repurchased 52.4 million shares and returned over $\$ 1.9$ billion to shareholders at an average cost of $\$ 37.12$ per share. From July 1 through July 24, 2015, the Company repurchased an additional 42.5 thousand shares of common stock at an average cost of $\$ 66.93$ per share. Remaining buyback authority under the share repurchase program was $\$ 48.6$ million at July 24, 2015.

Total shareholders' equity was $\$ 1.08$ billion at June 30, 2015, up slightly from March 31, 2015 and up from $\$ 1.05$ billion at June 30, 2014. At June 30, 2015, the Tier 1 Capital Ratio was 14.47 percent compared with 14.62 percent at March 31, 2015 and 15.66 percent at June 30, 2014. The Tier 1 leverage ratio at June 30, 2015 was 7.21 percent compared with 7.17 percent at March 31, 2015 and 7.20 percent at June 30, 2014. Capital ratios are calculated under Basel III rules, which became effective January 1, 2015.

The Company's Board of Directors declared a quarterly cash dividend of $\$ 0.45$ per share on the Company's outstanding shares. The dividend will be payable on September 15, 2015 to shareholders of record at the close of business on August 31, 2015.

## Hawaii Economy

Economic conditions in Hawaii continue to remain positive due to an active construction industry, stable tourism, low unemployment, and a strong real estate market. For the first five months of 2015 , total visitor spending increased 2.0 percent and total arrivals increased 4.1 percent compared to the same period in 2014. The statewide seasonally-adjusted unemployment rate was at 4.0 percent in June 2015 compared to 5.3 percent nationally. For the first six months of 2015, the volume of single-family home sales on Oahu increased 3.4 percent compared with the same period in 2014. The volume of condominium sales on Oahu increased 3.3 percent compared with the same period in 2014. During the first half of 2015 the median price of single-family home sales on Oahu was 2.3 percent higher and the median price of a condominium was 2.4 percent higher compared with 2014. As of June 30, 2015, months of inventory of single-family homes and condominiums on Oahu remained low at approximately 3.2 months and 3.5 months, respectively. More information on current Hawaii economic trends is presented in Table 15.

## Conference Call Information

The Company will review its second quarter 2015 financial results today at 2:00 p.m. Eastern Time (8:00 a.m. Hawaii Time). The conference call will be accessible via teleconference and via the Investor Relations link of Bank of Hawaii Corporation's web site, www.boh.com. Conference call participants located in the United States or Canada should dial 1 (800) 708-4540. Other international conference call participants should dial 1 (847) 619-6397. Use the pass code "Bank of Hawaii" to access the call. A replay will be available for one week beginning on Monday, July 27, 2015 by dialing 1 (888) 843-7419 in the United States or Canada and 1 (630) 652-3042 from other international locations. Enter the pass code number 40183653\# when prompted. A replay of the conference call will also be available via the Investor Relations link on the Company's website, www.boh.com.

## Forward-Looking Statements

This news release, and other statements made by the Company in connection with it may contain "forward-looking statements", such as forecasts of our financial results and condition, expectations for our operations and business prospects, and our assumptions used in those forecasts and expectations. Do not unduly rely on forward-looking statements. Actual results might differ significantly from our forecasts and expectations because of a variety of factors. More information about these factors is contained in Bank of Hawaii Corporation's Annual Report on Form 10-K for the year ended December 31, 2014, which was filed with the U.S. Securities and Exchange Commission. We have not committed to update forward-looking statements to reflect later events or circumstances.

Bank of Hawaii Corporation is a regional financial services company serving businesses, consumers, and governments in Hawaii, American Samoa, and the West Pacific. The Company's principal subsidiary, Bank of Hawaii, was founded in 1897 and is the largest independent financial institution in Hawaii. For more information about Bank of Hawaii Corporation, see the Company's web site, www.boh.com.

| (dollars in thousands, except per share amounts) | Three Months Ended |  |  |  |  |  |  |  | Six Months Ended |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { June } 30, \\ 2015 \end{gathered}$ |  | $\begin{gathered} \hline \text { March 31, } \\ 2015 \\ \hline \end{gathered}$ |  |  |  | $\begin{gathered} \hline \text { June } 30, \\ 2014 \\ \hline \end{gathered}$ |  | June 30, |  |  |  |  |
| For the Period: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Operating Results |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Interest Income | \$ | 97,782 |  | \$ | 96,770 |  | \$ | 94,412 |  | \$ | 194,552 | \$ | 187,645 |
| Provision for Credit Losses |  | - |  |  | - |  |  | $(2,199)$ |  |  | - |  | $(2,199)$ |
| Total Noninterest Income |  | 45,925 |  |  | 52,307 |  |  | 44,481 |  |  | 98,232 |  | 89,249 |
| Total Noninterest Expense |  | 83,574 |  |  | 86,915 |  |  | 81,082 |  |  | 170,489 |  | 164,629 |
| Net Income |  | 41,154 |  |  | 42,442 |  |  | 41,490 |  |  | 83,596 |  | 80,082 |
| Basic Earnings Per Share |  | 0.95 |  |  | 0.98 |  |  | 0.94 |  |  | 1.93 |  | 1.81 |
| Diluted Earnings Per Share |  | 0.95 |  |  | 0.97 |  |  | 0.94 |  |  | 1.92 |  | 1.81 |
| Dividends Declared Per Share |  | 0.45 |  |  | 0.45 |  |  | 0.45 |  |  | 0.90 |  | 0.90 |
| Performance Ratios |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Return on Average Assets |  | 1.10 | \% |  | 1.15 | \% |  | 1.17 | \% |  | 1.12 \% |  | 1.14 |
| Return on Average Shareholders' Equity |  | 15.33 |  |  | 16.18 |  |  | 15.87 |  |  | 15.75 |  | 15.51 |
| Efficiency Ratio ${ }^{1}$ |  | 58.16 |  |  | 58.30 |  |  | 58.38 |  |  | 58.23 |  | 59.46 |
| Net Interest Margin ${ }^{2}$ |  | 2.81 |  |  | 2.81 |  |  | 2.86 |  |  | 2.81 |  | 2.87 |
| Dividend Payout Ratio ${ }^{3}$ |  | 47.37 |  |  | 45.92 |  |  | 47.87 |  |  | 46.63 |  | 49.72 |
| Average Shareholders' Equity to Average Assets |  | 7.16 |  |  | 7.12 |  |  | 7.36 |  |  | 7.14 |  | 7.36 |
| Average Balances |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average Loans and Leases | \$ | 7,300,506 |  | \$ | 7,053,061 |  | \$ | 6,274,595 |  | \$ | 7,177,467 | \$ | 6,189,789 |
| Average Assets |  | 15,038,500 |  |  | 14,946,037 |  |  | 14,253,384 |  |  | 14,992,524 |  | 14,144,273 |
| Average Deposits |  | 12,863,274 |  |  | 12,786,449 |  |  | 12,030,010 |  |  | 12,825,074 |  | 11,922,874 |
| Average Shareholders' Equity |  | 1,076,467 |  |  | 1,064,112 |  |  | 1,048,429 |  |  | 1,070,324 |  | 1,040,962 |
| Per Share of Common Stock |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Book Value | \$ | 24.88 |  | \$ | 24.63 |  | \$ | 23.72 |  | \$ | 24.88 | \$ | 23.72 |
| Tangible Book Value |  | 24.15 |  |  | 23.91 |  |  | 23.01 |  |  | 24.15 |  | 23.01 |
| Market Value |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Closing |  | 66.68 |  |  | 61.21 |  |  | 58.69 |  |  | 66.68 |  | 58.69 |
| High |  | 68.10 |  |  | 62.58 |  |  | 61.73 |  |  | 68.10 |  | 61.73 |
| Low |  | 58.70 |  |  | 53.90 |  |  | 53.45 |  |  | 53.90 |  | 53.45 |
|  |  |  |  |  | June 30, $2015$ |  |  | March 31, 2015 |  |  | cember 31, 2014 |  | June 30, $2014$ |

## As of Period End:

## Balance Sheet Totals

Loans and Leases
Total Assets
Total Deposits
Other Debt
Total Shareholders' Equity

## Asset Quality

Non-Performing Assets
Allowance for Loan and Lease Losses
Allowance to Loans and Leases Outstanding

## Capital Ratios

Common Equity Tier 1 Capital Ratio ${ }^{4}$
Tier 1 Capital Ratio ${ }^{4}$
Total Capital Ratio ${ }^{4}$
Tier 1 Leverage Ratio ${ }^{4}$
Total Shareholders' Equity to Total Assets
Tangible Common Equity to Tangible Assets ${ }^{5}$
Tangible Common Equity to Risk-Weighted Assets ${ }^{4,5}$

## Non-Financial Data

Full-Time Equivalent Employees
Branches
ATMs

15,248,043 13,090,695 170,816 1,082,939 \$


[^0]
## Bank of Hawaii Corporation and Subsidiaries

Reconciliation of Non-GAAP Financial Measures
Table 2

| (dollars in thousands) |  | $\begin{array}{r} \hline \text { June 30, } \\ 2015 \\ \hline \end{array}$ |  | $\begin{array}{r} \hline \text { March 31, } \\ 2015 \\ \hline \end{array}$ | December 31,$2014$ |  | $\begin{array}{r} \text { June 30, } \\ 2014 \\ \hline \end{array}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total Shareholders' Equity | \$ | 1,082,939 | \$ | 1,075,251 | \$ | 1,055,086 | \$ | 1,050,801 |
| Less: Goodwill |  | 31,517 |  | 31,517 |  | 31,517 |  | 31,517 |
| Tangible Common Equity | \$ | 1,051,422 | \$ | 1,043,734 | \$ | 1,023,569 | \$ | 1,019,284 |
| Total Assets | \$ | 15,248,043 | \$ | 15,139,179 | \$ | 14,787,208 | \$ | 14,844,505 |
| Less: Goodwill |  | 31,517 |  | 31,517 |  | 31,517 |  | 31,517 |
| Tangible Assets | \$ | 15,216,526 | \$ | 15,107,662 | \$ | 14,755,691 | \$ | 14,812,988 |


| with prescribed regulatory requirements ${ }^{1}$ | \$ | 7,495,744 | \$ | 7,313,682 | \$ | 7,077,035 | \$ | 6,559,897 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total Shareholders' Equity to Total Assets |  | 7.10\% |  | 7.10\% |  | 7.14\% |  | 7.08\% |
| Tangible Common Equity to Tangible Assets (Non-GAAP) |  | 6.91\% |  | 6.91\% |  | 6.94\% |  | 6.88\% |
| Tier 1 Capital Ratio ${ }^{1}$ |  | 14.47\% |  | 14.62\% |  | 14.69\% |  | 15.66\% |
| Tangible Common Equity to Risk-Weighted Assets (Non-GAAP) ${ }^{1}$ |  | 14.03\% |  | 14.27\% |  | 14.46\% |  | 15.54\% |

[^1]Table 3

| (dollars in thousands, except per share amounts) | Three Months Ended |  |  |  |  |  | Six Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | June 30, 2015 |  | $\begin{gathered} \text { March 31, } \\ 2015 \end{gathered}$ |  | June 30,$2014$ |  | June 30, |  |  |  |
| Interest Income |  |  |  |  |  |  |  |  |  |  |
| Interest and Fees on Loans and Leases | \$ | 73,565 | \$ | 70,961 | \$ | 65,818 | \$ | 144,526 | \$ | 129,344 |
| Income on Investment Securities |  |  |  |  |  |  |  |  |  |  |
| Available-for-Sale |  | 10,273 |  | 10,198 |  | 10,697 |  | 20,471 |  | 21,457 |
| Held-to-Maturity |  | 22,832 |  | 24,407 |  | 26,938 |  | 47,239 |  | 54,827 |
| Deposits |  | 2 |  | 3 |  | 1 |  | 5 |  | 4 |
| Funds Sold |  | 268 |  | 259 |  | 168 |  | 527 |  | 305 |
| Other |  | 310 |  | 302 |  | 302 |  | 612 |  | 604 |
| Total Interest Income |  | 107,250 |  | 106,130 |  | 103,924 |  | 213,380 |  | 206,541 |
| Interest Expense |  |  |  |  |  |  |  |  |  |  |
| Deposits |  | 2,405 |  | 2,368 |  | 2,393 |  | 4,773 |  | 4,751 |
| Securities Sold Under Agreements to Repurchase |  | 6,440 |  | 6,371 |  | 6,465 |  | 12,811 |  | 12,862 |
| Funds Purchased |  | 3 |  | 3 |  | 4 |  | 6 |  | 7 |
| Other Debt |  | 620 |  | 618 |  | 650 |  | 1,238 |  | 1,276 |
| Total Interest Expense |  | 9,468 |  | 9,360 |  | 9,512 |  | 18,828 |  | 18,896 |
| Net Interest Income |  | 97,782 |  | 96,770 |  | 94,412 |  | 194,552 |  | 187,645 |
| Provision for Credit Losses |  | - |  | - |  | $(2,199)$ |  | - |  | $(2,199)$ |
| Net Interest Income After Provision for Credit Losses |  | 97,782 |  | 96,770 |  | 96,611 |  | 194,552 |  | 189,844 |
| Noninterest Income |  |  |  |  |  |  |  |  |  |  |
| Trust and Asset Management |  | 12,355 |  | 12,180 |  | 12,005 |  | 24,535 |  | 23,857 |
| Mortgage Banking |  | 3,469 |  | 1,693 |  | 1,804 |  | 5,162 |  | 3,809 |
| Service Charges on Deposit Accounts |  | 8,203 |  | 8,537 |  | 8,638 |  | 16,740 |  | 17,516 |
| Fees, Exchange, and Other Service Charges |  | 13,352 |  | 12,897 |  | 13,370 |  | 26,249 |  | 26,309 |
| Investment Securities Gains, Net |  | 86 |  | 10,231 |  | 2,079 |  | 10,317 |  | 4,239 |
| Annuity and Insurance |  | 1,885 |  | 2,044 |  | 1,930 |  | 3,929 |  | 4,053 |
| Bank-Owned Life Insurance |  | 2,088 |  | 1,734 |  | 1,519 |  | 3,822 |  | 3,121 |
| Other |  | 4,487 |  | 2,991 |  | 3,136 |  | 7,478 |  | 6,345 |
| Total Noninterest Income |  | 45,925 |  | 52,307 |  | 44,481 |  | 98,232 |  | 89,249 |
| Noninterest Expense |  |  |  |  |  |  |  |  |  |  |
| Salaries and Benefits |  | 47,610 |  | 49,780 |  | 45,081 |  | 97,390 |  | 91,978 |
| Net Occupancy |  | 8,605 |  | 9,333 |  | 9,254 |  | 17,938 |  | 18,671 |
| Net Equipment |  | 4,826 |  | 5,288 |  | 4,669 |  | 10,114 |  | 9,272 |
| Data Processing |  | 3,673 |  | 3,773 |  | 3,842 |  | 7,446 |  | 7,491 |
| Professional Fees |  | 2,265 |  | 2,334 |  | 2,613 |  | 4,599 |  | 4,873 |
| FDIC Insurance |  | 2,068 |  | 2,140 |  | 2,055 |  | 4,208 |  | 4,131 |
| Other |  | 14,527 |  | 14,267 |  | 13,568 |  | 28,794 |  | 28,213 |
| Total Noninterest Expense |  | 83,574 |  | 86,915 |  | 81,082 |  | 170,489 |  | 164,629 |
| Income Before Provision for Income Taxes |  | 60,133 |  | 62,162 |  | 60,010 |  | 122,295 |  | 114,464 |
| Provision for Income Taxes |  | 18,979 |  | 19,720 |  | 18,520 |  | 38,699 |  | 34,382 |
| Net Income | \$ | 41,154 | \$ | 42,442 | \$ | 41,490 | \$ | 83,596 | \$ | 80,082 |
| Basic Earnings Per Share | \$ | 0.95 | \$ | 0.98 | \$ | 0.94 | \$ | 1.93 | \$ | 1.81 |
| Diluted Earnings Per Share | \$ | 0.95 | \$ | 0.97 | \$ | 0.94 | \$ | 1.92 | \$ | 1.81 |
| Dividends Declared Per Share | \$ | 0.45 | \$ | 0.45 | \$ | 0.45 | \$ | 0.90 | \$ | 0.90 |
| Basic Weighted Average Shares |  | 305,813 |  | 386,402 |  | ,053,899 |  | 345,667 |  | ,123,030 |
| Diluted Weighted Average Shares |  | 518,349 |  | 597,504 |  | ,246,431 |  | ,558,664 |  | ,332,838 |


| (dollars in thousands) | Three Months Ended |  |  |  |  |  | Six Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | June 30, 2015 |  | $\begin{gathered} \text { March 31, } \\ 2015 \\ \hline \end{gathered}$ |  | June 30, 2014 |  | June 30, |  |  |  |
| Net Income | \$ | 41,154 | \$ | 42,442 | \$ | 41,490 | \$ | 83,596 | \$ | 80,082 |
| Other Comprehensive Income (Loss), Net of Tax: |  |  |  |  |  |  |  |  |  |  |
| Net Unrealized Gains (Losses) on Investment Securities |  | $(7,610)$ |  | 5,294 |  | 8,617 |  | $(2,316)$ |  | 14,888 |
| Defined Benefit Plans |  | 220 |  | 220 |  | 156 |  | 440 |  | 312 |
| Total Other Comprehensive Income (Loss) |  | $(7,390)$ |  | 5,514 |  | 8,773 |  | $(1,876)$ |  | 15,200 |
| Comprehensive Income | \$ | 33,764 | \$ | 47,956 | \$ | 50,263 | \$ | 81,720 | \$ | 95,282 |

## Bank of Hawaii Corporation and Subsidiaries

Consolidated Statements of Condition
Table 5

| (dollars in thousands) | June 30, 2015 | $\begin{array}{r} \text { March 31, } \\ 2015 \\ \hline \end{array}$ | December 31, 2014 | June 30, 2014 |
| :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |
| Interest-Bearing Deposits in Other Banks | 3,420 | 3,383 | 2,873 | \$ 4,552 |
| Funds Sold | 602,598 | 620,331 | 360,577 | 796,275 |
| Investment Securities |  |  |  |  |
| Available-for-Sale | 2,275,361 | 2,271,186 | 2,289,190 | 2,209,763 |
| Held-to-Maturity (Fair Value of \$4,240,732; \$4,378,007; \$4,504,495; and \$4,743,012) | 4,199,121 | 4,306,353 | 4,466,679 | 4,704,551 |
| Loans Held for Sale | 18,483 | 1,951 | 5,136 | 3,678 |
| Loans and Leases | 7,428,438 | 7,178,628 | 6,897,589 | 6,426,353 |
| Allowance for Loan and Lease Losses | $(106,006)$ | $(107,461)$ | $(108,688)$ | $(113,838)$ |
| Net Loans and Leases | 7,322,432 | 7,071,167 | 6,788,901 | 6,312,515 |
| Total Earning Assets | 14,421,415 | 14,274,371 | 13,913,356 | 14,031,334 |
| Cash and Due from Banks | 150,874 | 151,793 | 172,126 | 141,950 |
| Premises and Equipment, Net | 108,439 | 109,223 | 109,854 | 108,116 |
| Accrued Interest Receivable | 44,475 | 47,017 | 44,654 | 44,311 |
| Foreclosed Real Estate | 1,989 | 2,095 | 2,311 | 3,944 |
| Mortgage Servicing Rights | 23,426 | 23,643 | 24,695 | 26,397 |
| Goodwill | 31,517 | 31,517 | 31,517 | 31,517 |
| Bank-Owned Life Insurance | 265,133 | 264,228 | 262,807 | 260,403 |
| Other Assets | 200,775 | 235,292 | 225,888 | 196,533 |
| Total Assets | \$15,248,043 | \$15,139,179 | \$ 14,787,208 | \$14,844,505 |

Liabilities

| Deposits |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Noninterest-Bearing Demand | \$ 4,156,847 | \$ 4,047,334 | \$ 3,832,943 | \$ 4,070,334 |
| Interest-Bearing Demand | 2,699,517 | 2,608,664 | 2,559,570 | 2,566,240 |
| Savings | 5,044,711 | 5,014,686 | 4,806,575 | 4,525,593 |
| Time | 1,189,620 | 1,308,932 | 1,434,001 | 1,507,867 |
| Total Deposits | 13,090,695 | 12,979,616 | 12,633,089 | 12,670,034 |
| Funds Purchased | 8,459 | 8,459 | 8,459 | 8,467 |
| Securities Sold Under Agreements to Repurchase | 672,310 | 672,329 | 688,601 | 745,626 |
| Other Debt | 170,816 | 173,898 | 173,912 | 173,671 |
| Retirement Benefits Payable | 55,181 | 55,197 | 55,477 | 35,017 |
| Accrued Interest Payable | 5,254 | 5,836 | 5,148 | 5,099 |
| Taxes Payable and Deferred Taxes | 26,244 | 46,987 | 27,777 | 42,131 |
| Other Liabilities | 136,145 | 121,606 | 139,659 | 113,659 |
| Total Liabilities | 14,165,104 | 14,063,928 | 13,732,122 | 13,793,704 |
| Shareholders' Equity |  |  |  |  |
| Common Stock (\$. 01 par value; authorized 500,000,000 shares; <br> issued / outstanding: June 30, 2015-57,745,324 / 43,535,020; <br> March 31, 2015-57,733,267 / 43,652,628; December 31, 2014-57,634,755 / 43,724,208; and June 30, 2014-57,631,552 / 44,297,228) | 575 | 575 | 574 | 573 |
| Capital Surplus | 536,782 | 534,141 | 531,932 | 527,284 |
| Accumulated Other Comprehensive Loss | $(28,562)$ | $(21,172)$ | $(26,686)$ | $(16,623)$ |
| Retained Earnings | 1,278,672 | 1,257,341 | 1,234,801 | 1,191,512 |
| Treasury Stock, at Cost (Shares: June 30, 2015-14,210,304; March 31, 2015-14,080,639; December 31, $2014-13,910,547$; and June 30, 2014-13,334,324) | $(704,528)$ | $(695,634)$ | $(685,535)$ | $(651,945)$ |
| Total Shareholders' Equity | 1,082,939 | 1,075,251 | 1,055,086 | 1,050,801 |
| Total Liabilities and Shareholders' Equity | \$15,248,043 | \$15,139,179 | \$ 14,787,208 | \$14,844,505 |



|  | Three Months Ended June 30, 2015 |  |  |  | Three Months Ended March 31, 2015 |  |  |  | Three Months Ended June 30, 2014 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (dollars in millions) | Average Balance | Income/ Expense | Yield/ <br> Rate |  | Average Balance | Income/ Expense | Yield/ <br> Rate |  | Average <br> Balance | Income/ Expense | Yield Rate |
| Earning Assets |  |  |  |  |  |  |  |  |  |  |  |
| Interest-Bearing Deposits in Other Banks | \$ 3.5 | \$ | 0.17 | \% | \$ 3.1 | \$ | 0.44 | \% | \$ 4.0 | \$ | 0.12 |
| Funds Sold | 473.5 | 0.3 | 0.22 |  | 484.3 | 0.2 | 0.21 |  | 308.3 | 0.2 | 0.22 |
| Investment Securities |  |  |  |  |  |  |  |  |  |  |  |
| Available-for-Sale |  |  |  |  |  |  |  |  |  |  |  |
| Taxable | 1,558.6 | 6.5 | 1.68 |  | 1,560.8 | 6.5 | 1.67 |  | 1,525.1 | 7.0 | 1.84 |
| Non-Taxable | 725.8 | 5.8 | 3.17 |  | 723.3 | 5.7 | 3.16 |  | 701.6 | 5.7 | 3.25 |
| Held-to-Maturity |  |  |  |  |  |  |  |  |  |  |  |
| Taxable | 4,006.4 | 21.3 | 2.12 |  | 4,140.9 | 22.8 | 2.21 |  | 4,505.0 | 25.3 | 2.25 |
| Non-Taxable | 248.2 | 2.4 | 3.93 |  | 249.1 | 2.5 | 3.94 |  | 251.8 | 2.5 | 3.96 |
| Total Investment Securities | 6,539.0 | 36.0 | 2.20 |  | 6,674.1 | 37.5 | 2.25 |  | 6,983.5 | 40.5 | 2.32 |
| Loans Held for Sale | 11.1 | 0.1 | 3.66 |  | 3.1 | - | 3.63 |  | 3.6 | - | 4.33 |
| Loans and Leases ${ }^{1}$ |  |  |  |  |  |  |  |  |  |  |  |
| Commercial and Industrial | 1,156.3 | 9.1 | 3.16 |  | 1,130.5 | 8.9 | 3.18 |  | 950.2 | 8.1 | 3.42 |
| Commercial Mortgage | 1,499.7 | 14.4 | 3.85 |  | 1,449.5 | 13.7 | 3.83 |  | 1,302.2 | 12.7 | 3.91 |
| Construction | 126.0 | 1.5 | 4.85 |  | 103.8 | 1.1 | 4.39 |  | 103.2 | 1.2 | 4.48 |
| Commercial Lease Financing | 225.1 | 2.0 | 3.47 |  | 225.9 | 1.9 | 3.42 |  | 241.2 | 1.7 | 2.80 |
| Residential Mortgage | 2,736.2 | 28.3 | 4.14 |  | 2,631.3 | 27.5 | 4.18 |  | 2,323.5 | 25.4 | 4.38 |
| Home Equity | 906.8 | 8.1 | 3.60 |  | 878.5 | 8.1 | 3.72 |  | 805.9 | 7.9 | 3.93 |
| Automobile | 344.4 | 4.5 | 5.20 |  | 331.5 | 4.3 | 5.25 |  | 280.6 | 3.7 | 5.33 |
| Other ${ }^{2}$ | 306.0 | 5.7 | 7.51 |  | 302.1 | 5.5 | 7.36 |  | 267.8 | 5.1 | 7.65 |
| Total Loans and Leases | 7,300.5 | 73.6 | 4.04 |  | 7,053.1 | 71.0 | 4.06 |  | 6,274.6 | 65.8 | 4.20 |
| Other | 51.6 | 0.3 | 2.40 |  | 66.0 | 0.3 | 1.83 |  | 74.1 | 0.3 | 1.63 |
| Total Earning Assets ${ }^{3}$ | 14,379.2 | 110.3 | 3.07 |  | 14,283.7 | 109.0 | 3.07 |  | 13,648.1 | 106.8 | 3.13 |
| Cash and Due from Banks | 125.8 |  |  |  | 136.5 |  |  |  | 138.3 |  |  |
| Other Assets | 533.5 |  |  |  | 525.8 |  |  |  | 467.0 |  |  |
| Total Assets | $\underline{\text { \$ 15,038.5 }}$ |  |  |  | \$ 14,946.0 |  |  |  | \$ 14,253.4 |  |  |

## Interest-Bearing Liabilities

Interest-Bearing Deposits

| Demand | \$ 2,611.9 | 0.2 | 0.03 |  | \$ 2,577.1 |  | 0.2 | 0.03 |  | \$ 2,359.2 |  | 0.2 | 0.03 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Savings | 5,023.5 | 1.1 | 0.09 |  | 4,941.0 |  | 1.1 | 0.09 |  | 4,540.3 |  | 1.0 | 0.09 |
| Time | 1,256.6 | 1.1 | 0.35 |  | 1,378.3 |  | 1.1 | 0.33 |  | 1,506.5 |  | 1.2 | 0.33 |
| Total Interest-Bearing Deposits | 8,892.0 | 2.4 | 0.11 |  | 8,896.4 |  | 2.4 | 0.11 |  | 8,406.0 |  | 2.4 | 0.11 |
| Short-Term Borrowings | 8.5 | - | 0.14 |  | 8.5 |  | - | 0.14 |  | 9.3 |  | - | 0.14 |
| Securities Sold Under Agreements to Repurchase | 672.2 | 6.5 | 3.79 |  | 678.0 |  | 6.4 | 3.76 |  | 789.9 |  | 6.5 | 3.24 |
| Other Debt | 173.9 | 0.6 | 1.43 |  | 173.9 |  | 0.6 | 1.43 |  | 175.3 |  | 0.6 | 1.49 |
| Total Interest-Bearing Liabilities | 9,746.6 | 9.5 | 0.39 |  | 9,756.8 |  | 9.4 | 0.39 |  | 9,380.5 |  | 9.5 | 0.40 |
| Net Interest Income |  | \$ 100.8 |  |  |  | \$ | 99.6 |  |  |  | \$ | 97.3 |  |
| Interest Rate Spread |  |  | 2.68 | \% |  |  |  | 2.68 | \% |  |  |  | 2.73 |
| Net Interest Margin |  |  | 2.81 | \% |  |  |  | 2.81 | \% |  |  |  | 2.86 |
| Noninterest-Bearing Demand Deposits | 3,971.3 |  |  |  | 3,890.0 |  |  |  |  | 3,624.0 |  |  |  |
| Other Liabilities | 244.1 |  |  |  | 235.1 |  |  |  |  | 200.5 |  |  |  |
| Shareholders' Equity | 1,076.5 |  |  |  | 1,064.1 |  |  |  |  | 1,048.4 |  |  |  |
| Total Liabilities and Shareholders' Equity | \$ 15,038.5 |  |  |  | \$ 14,946.0 |  |  |  |  | \$ 14,253.4 |  |  |  |

[^2]| (dollars in millions) | Six Months Ended June 30, 2015 |  |  |  |  | Six Months Ended June 30, 2014 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Average <br> Balance |  | Income/ Expense | Yield/ <br> Rate |  | Average <br> Balance |  | Income/ <br> Expense | Yield/ <br> Rate |
| Earning Assets |  |  |  |  |  |  |  |  |  |  |
| Interest-Bearing Deposits in Other Banks | \$ | 3.2 | \$ | - | 0.30 \% | \$ | 4.8 | \$ | - | 0.18 |
| Funds Sold |  | 478.9 |  | 0.5 | 0.22 |  | 289.5 |  | 0.3 | 0.21 |
| Investment Securities |  |  |  |  |  |  |  |  |  |  |
| Available-for-Sale |  |  |  |  |  |  |  |  |  |  |
| Taxable |  | 1,559.7 |  | 13.0 | 1.67 |  | 1,536.9 |  | 14.2 | 1.85 |
| Non-Taxable |  | 724.6 |  | 11.5 | 3.17 |  | 689.6 |  | 11.2 | 3.26 |
| Held-to-Maturity |  |  |  |  |  |  |  |  |  |  |
| Taxable |  | 4,073.2 |  | 44.0 | 2.17 |  | 4,503.3 |  | 51.6 | 2.29 |
| Non-Taxable |  | 248.7 |  | 4.9 | 3.94 |  | 252.2 |  | 4.9 | 3.96 |
| Total Investment Securities |  | 6,606.2 |  | 73.4 | 2.23 |  | 6,982.0 |  | 81.9 | 2.35 |
| Loans Held for Sale |  | 7.1 |  | 0.1 | 3.65 |  | 3.9 |  | 0.1 | 4.52 |
| Loans and Leases ${ }^{1}$ |  |  |  |  |  |  |  |  |  |  |
| Commercial and Industrial |  | 1,143.5 |  | 18.0 | 3.17 |  | 937.1 |  | 15.9 | 3.42 |
| Commercial Mortgage |  | 1,474.8 |  | 28.1 | 3.84 |  | 1,276.2 |  | 25.4 | 4.01 |
| Construction |  | 115.0 |  | 2.6 | 4.64 |  | 100.3 |  | 2.2 | 4.45 |
| Commercial Lease Financing |  | 225.5 |  | 3.9 | 3.44 |  | 243.5 |  | 3.1 | 2.56 |
| Residential Mortgage |  | 2,684.0 |  | 55.8 | 4.16 |  | 2,305.3 |  | 49.8 | 4.32 |
| Home Equity |  | 892.7 |  | 16.2 | 3.66 |  | 793.9 |  | 15.6 | 3.95 |
| Automobile |  | 338.0 |  | 8.8 | 5.23 |  | 272.0 |  | 7.2 | 5.36 |
| Other ${ }^{2}$ |  | 304.0 |  | 11.2 | 7.43 |  | 261.5 |  | 10.1 | 7.77 |
| Total Loans and Leases |  | 7,177.5 |  | 144.6 | 4.05 |  | 6,189.8 |  | 129.3 | 4.20 |
| Other |  | 58.8 |  | 0.6 | 2.08 |  | 75.5 |  | 0.6 | 1.60 |
| Total Earning Assets ${ }^{3}$ |  | 14,331.7 |  | 219.2 | 3.07 |  | 13,545.5 |  | 212.2 | 3.14 |
| Cash and Due from Banks |  | 131.1 |  |  |  |  | 140.4 |  |  |  |
| Other Assets |  | 529.7 |  |  |  |  | 458.4 |  |  |  |
| Total Assets | \$ | 14,992.5 |  |  |  | \$ | 14,144.3 |  |  |  |

Interest-Bearing Liabilities
Interest-Bearing Deposits

| Demand | \$ | 2,594.6 |  | 0.4 | 0.03 |  | \$ | 2,342.6 |  | 0.4 | 0.03 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Savings |  | 4,982.5 |  | 2.2 | 0.09 |  |  | 4,528.0 |  | 1.9 | 0.09 |
| Time |  | 1,317.1 |  | 2.2 | 0.34 |  |  | 1,440.2 |  | 2.5 | 0.35 |
| Total Interest-Bearing Deposits |  | 8,894.2 |  | 4.8 | 0.11 |  |  | 8,310.8 |  | 4.8 | 0.12 |
| Short-Term Borrowings |  | 8.4 |  | - | 0.14 |  |  | 9.6 |  | - | 0.14 |
| Securities Sold Under Agreements to Repurchase |  | 675.2 |  | 12.8 | 3.77 |  |  | 792.2 |  | 12.8 | 3.23 |
| Other Debt |  | 173.9 |  | 1.2 | 1.43 |  |  | 175.0 |  | 1.3 | 1.46 |
| Total Interest-Bearing Liabilities |  | 9,751.7 |  | 18.8 | 0.39 |  |  | 9,287.6 |  | 18.9 | 0.41 |
| Net Interest Income |  |  | \$ | 200.4 |  |  |  |  | \$ | 193.3 |  |
| Interest Rate Spread |  |  |  |  | 2.68 | \% |  |  |  |  | 2.73 |
| Net Interest Margin |  |  |  |  | 2.81 | \% |  |  |  |  | 2.87 |
| Noninterest-Bearing Demand Deposits |  | 3,930.9 |  |  |  |  |  | 3,612.1 |  |  |  |
| Other Liabilities |  | 239.6 |  |  |  |  |  | 203.6 |  |  |  |
| Shareholders' Equity |  | 1,070.3 |  |  |  |  |  | 1,041.0 |  |  |  |
| Total Liabilities and Shareholders' Equity | \$ | 14,992.5 |  |  |  |  | \$ | 14,144.3 |  |  |  |

[^3]| (dollars in millions) | Three Months Ended June 30, 2015 Compared to March 31, 2015 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Volume ${ }^{1}$ |  |  | Rate ${ }^{1}$ |  | Total |
| Change in Interest Income: |  |  |  |  |  |  |
| Funds Sold | \$ | - | \$ | 0.1 | \$ | 0.1 |
| Investment Securities |  |  |  |  |  |  |
| Available-for-Sale |  |  |  |  |  |  |
| Non-Taxable |  | - |  | 0.1 |  | 0.1 |
| Held-to-Maturity |  |  |  |  |  |  |
| Taxable |  | (0.7) |  | (0.8) |  | (1.5) |
| Non-Taxable |  | - |  | (0.1) |  | (0.1) |
| Total Investment Securities |  | (0.7) |  | (0.8) |  | (1.5) |
| Loans Held for Sale |  | 0.1 |  | - |  | 0.1 |
| Loans and Leases |  |  |  |  |  |  |
| Commercial and Industrial |  | 0.3 |  | (0.1) |  | 0.2 |
| Commercial Mortgage |  | 0.6 |  | 0.1 |  | 0.7 |
| Construction |  | 0.3 |  | 0.1 |  | 0.4 |
| Commercial Lease Financing |  | - |  | 0.1 |  | 0.1 |
| Residential Mortgage |  | 1.1 |  | (0.3) |  | 0.8 |
| Home Equity |  | 0.2 |  | (0.2) |  | - |
| Automobile |  | 0.2 |  | - |  | 0.2 |
| Other ${ }^{2}$ |  | 0.1 |  | 0.1 |  | 0.2 |
| Total Loans and Leases |  | 2.8 |  | (0.2) |  | 2.6 |
| Other |  | (0.1) |  | 0.1 |  | - |
| Total Change in Interest Income |  | 2.1 |  | (0.8) |  | 1.3 |

Change in Interest Expense:
Interest-Bearing Deposits

| Time | $(0.1)$ | 0.1 |  |
| :--- | :--- | :--- | :--- |
| Total Interest-Bearing Deposits | $(0.1)$ | 0.1 | - |
| Securities Sold Under Agreements to Repurchase | - | 0.1 | 0.1 |
| Total Change in Interest Expense | $(0.1)$ | 0.2 | 0.1 |
|  |  |  |  |
| Change in Net Interest Income | $\$$ | $2.2 ~ \$$ | $(1.0) \$$ |

[^4]| (dollars in millions) | Three Months Ended June 30, 2015 Compared to June 30, 2014 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Volume ${ }^{1}$ |  |  | Rate ${ }^{1}$ |  | Total |
| Change in Interest Income: |  |  |  |  |  |  |
| Funds Sold | \$ | 0.1 | \$ | - | \$ | 0.1 |
| Investment Securities |  |  |  |  |  |  |
| Available-for-Sale |  |  |  |  |  |  |
| Taxable |  | 0.1 |  | (0.6) |  | (0.5) |
| Non-Taxable |  | 0.2 |  | (0.1) |  | 0.1 |
| Held-to-Maturity |  |  |  |  |  |  |
| Taxable |  | (2.7) |  | (1.3) |  | (4.0) |
| Non-Taxable |  | - |  | (0.1) |  | (0.1) |
| Total Investment Securities |  | (2.4) |  | (2.1) |  | (4.5) |
| Loans Held for Sale |  | 0.1 |  | - |  | 0.1 |
| Loans and Leases |  |  |  |  |  |  |
| Commercial and Industrial |  | 1.7 |  | (0.7) |  | 1.0 |
| Commercial Mortgage |  | 1.9 |  | (0.2) |  | 1.7 |
| Construction |  | 0.3 |  | - |  | 0.3 |
| Commercial Lease Financing |  | (0.1) |  | 0.4 |  | 0.3 |
| Residential Mortgage |  | 4.3 |  | (1.4) |  | 2.9 |
| Home Equity |  | 0.9 |  | (0.7) |  | 0.2 |
| Automobile |  | 0.8 |  | - |  | 0.8 |
| Other ${ }^{2}$ |  | 0.7 |  | (0.1) |  | 0.6 |
| Total Loans and Leases |  | 10.5 |  | (2.7) |  | 7.8 |
| Other |  | (0.1) |  | 0.1 |  | - |
| Total Change in Interest Income |  | 8.2 |  | (4.7) |  | 3.5 |
| Change in Interest Expense: |  |  |  |  |  |  |
| Interest-Bearing Deposits |  |  |  |  |  |  |
| Savings |  | 0.1 |  | - |  | 0.1 |
| Time |  | (0.2) |  | 0.1 |  | (0.1) |
| Total Interest-Bearing Deposits |  | (0.1) |  | 0.1 |  | - |
| Securities Sold Under Agreements to Repurchase |  | (1.0) |  | 1.0 |  | - |
| Total Change in Interest Expense |  | (1.1) |  | 1.1 |  | - |
| Change in Net Interest Income | \$ | 9.3 | \$ | (5.8) | \$ | 3.5 |

[^5]| (dollars in millions) | Six Months Ended June 30, 2015 <br> Compared to June 30, 2014 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Volume ${ }^{1}$ |  |  | Rate ${ }^{1}$ |  | Total |
| Change in Interest Income: |  |  |  |  |  |  |
| Funds Sold | \$ | 0.2 | \$ | - | \$ | 0.2 |
| Investment Securities |  |  |  |  |  |  |
| Available-for-Sale |  |  |  |  |  |  |
| Taxable |  | 0.2 |  | (1.4) |  | (1.2) |
| Non-Taxable |  | 0.6 |  | (0.3) |  | 0.3 |
| Held-to-Maturity |  |  |  |  |  |  |
| Taxable |  | (4.8) |  | (2.8) |  | (7.6) |
| Total Investment Securities |  | (4.0) |  | (4.5) |  | (8.5) |
| Loans Held for Sale |  | 0.1 |  | (0.1) |  | - |
| Loans and Leases |  |  |  |  |  |  |
| Commercial and Industrial |  | 3.3 |  | (1.2) |  | 2.1 |
| Commercial Mortgage |  | 3.8 |  | (1.1) |  | 2.7 |
| Construction |  | 0.3 |  | 0.1 |  | 0.4 |
| Commercial Lease Financing |  | (0.2) |  | 1.0 |  | 0.8 |
| Residential Mortgage |  | 7.9 |  | (1.9) |  | 6.0 |
| Home Equity |  | 1.8 |  | (1.2) |  | 0.6 |
| Automobile |  | 1.7 |  | (0.1) |  | 1.6 |
| Other ${ }^{2}$ |  | 1.6 |  | (0.5) |  | 1.1 |
| Total Loans and Leases |  | 20.2 |  | (4.9) |  | 15.3 |
| Other |  | (0.2) |  | 0.2 |  | - |
| Total Change in Interest Income |  | 16.3 |  | (9.3) |  | 7.0 |

Change in Interest Expense:
Interest-Bearing Deposits

| Savings <br> Time | 0.2 | 0.1 |  |
| :--- | :---: | :---: | :---: |
| Total Interest-Bearing Deposits | $(0.2)$ | $(0.1)$ | $(0.3)$ |
| Securities Sold Under Agreements to Repurchase | - | - | - |
| Other Debt | $(2.0)$ | 2.0 | - |
| Total Change in Interest Expense | $(0.1)$ | - | $(0.1)$ |
|  | $(2.1)$ | 2.0 | $(0.1)$ |
| Change in Net Interest Income | $\$$ |  |  |

[^6]Table 9

| (dollars in thousands) | Three Months Ended |  |  |  |  |  | Six Months Ended June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | June 30, <br> 2015 |  | $\begin{gathered} \text { March 31, } \\ 2015 \\ \hline \end{gathered}$ |  | June 30, 2014 |  | $2015$ |  | $\text { e } 30$ | 2014 |
| Salaries | \$ | 28,214 | \$ | 27,914 | \$ | 28,544 | \$ | 56,128 | \$ | 56,458 |
| Incentive Compensation |  | 4,959 |  | 4,514 |  | 4,359 |  | 9,473 |  | 8,590 |
| Share-Based Compensation |  | 2,751 |  | 2,345 |  | 2,271 |  | 5,096 |  | 4,240 |
| Commission Expense |  | 1,927 |  | 1,592 |  | 1,106 |  | 3,519 |  | 2,165 |
| Retirement and Other Benefits |  | 4,117 |  | 4,731 |  | 3,811 |  | 8,848 |  | 8,797 |
| Payroll Taxes |  | 2,278 |  | 3,585 |  | 2,179 |  | 5,863 |  | 5,747 |
| Medical, Dental, and Life Insurance |  | 2,449 |  | 3,184 |  | 2,724 |  | 5,633 |  | 5,345 |
| Separation Expense |  | 915 |  | 1,915 |  | 87 |  | 2,830 |  | 636 |
| Total Salaries and Benefits | \$ | 47,610 | \$ | 49,780 | \$ | 45,081 | \$ | 97,390 | \$ | 91,978 |


| (dollars in thousands) | June 30, <br> 2015 |  |  | $\begin{array}{r} \text { March 31, } \\ 2015 \\ \hline \end{array}$ |  | December 31, 2014 | September 30,2014 |  |  | June 30, |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial |  |  |  |  |  |  |  |  |  |  |
| Commercial and Industrial | \$ | 1,173,259 | \$ | 1,141,408 | \$ | 1,055,243 | \$ | 991,157 | \$ | 988,940 |
| Commercial Mortgage |  | 1,528,685 |  | 1,477,902 |  | 1,437,513 |  | 1,373,289 |  | 1,345,549 |
| Construction |  | 118,714 |  | 111,381 |  | 109,183 |  | 132,097 |  | 121,434 |
| Lease Financing |  | 222,113 |  | 224,419 |  | 226,189 |  | 232,381 |  | 237,585 |
| Total Commercial |  | 3,042,771 |  | 2,955,110 |  | 2,828,128 |  | 2,728,924 |  | 2,693,508 |
| Consumer |  |  |  |  |  |  |  |  |  |  |
| Residential Mortgage |  | 2,787,847 |  | 2,699,434 |  | 2,571,090 |  | 2,444,989 |  | 2,355,085 |
| Home Equity |  | 931,191 |  | 884,742 |  | 866,688 |  | 838,206 |  | 811,180 |
| Automobile |  | 352,128 |  | 339,686 |  | 323,848 |  | 306,003 |  | 287,794 |
| Other ${ }^{1}$ |  | 314,501 |  | 299,656 |  | 307,835 |  | 288,228 |  | 278,786 |
| Total Consumer |  | 4,385,667 |  | 4,223,518 |  | 4,069,461 |  | 3,877,426 |  | 3,732,845 |
| Total Loans and Leases | \$ | 7,428,438 | \$ | 7,178,628 | \$ | 6,897,589 | \$ | 6,606,350 | \$ | 6,426,353 |

## Deposits

| (dollars in thousands) | $\begin{array}{r} \text { June 30, } \\ 2015 \end{array}$ |  |  | March 31, 2015 |  | December 31, 2014 |  | September 30, $2014$ |  | June 30, $2014$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Consumer | \$ | 6,221,691 | \$ | 6,220,391 | \$ | 6,092,929 | \$ | 5,972,435 | \$ | 5,938,123 |
| Commercial |  | 5,524,153 |  | 5,444,814 |  | 5,163,352 |  | 5,070,080 |  | 5,207,026 |
| Public and Other |  | 1,344,851 |  | 1,314,411 |  | 1,376,808 |  | 1,318,926 |  | 1,524,885 |
| Total Deposits | \$ | 13,090,695 | \$ | 12,979,616 |  | 12,633,089 | \$ | 12,361,441 | \$ | 12,670,034 |

[^7]
## Bank of Hawaii Corporation and Subsidiaries

Non-Performing Assets and Accruing Loans and Leases Past Due 90 Days or More
Table 11

| (dollars in thousands) | $\begin{array}{r} \hline \text { June 30, } \\ 2015 \end{array}$ |  | $\begin{array}{r} \text { March 31, } \\ 2015 \\ \hline \end{array}$ |  | December 31,2014 |  | September 30, 2014 |  | June 30, 2014 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Non-Performing Assets |  |  |  |  |  |  |  |  |  |  |
| Non-Accrual Loans and Leases |  |  |  |  |  |  |  |  |  |  |
| Commercial |  |  |  |  |  |  |  |  |  |  |
| Commercial and Industrial | \$ | 8,299 | \$ | 8,641 | \$ | 9,088 | \$ | 8,952 | \$ | 10,437 |
| Commercial Mortgage |  | 716 |  | 732 |  | 745 |  | 1,366 |  | 1,403 |
| Total Commercial |  | 9,015 |  | 9,373 |  | 9,833 |  | 10,318 |  | 11,840 |
| Consumer |  |  |  |  |  |  |  |  |  |  |
| Residential Mortgage |  | 14,918 |  | 14,344 |  | 14,841 |  | 16,756 |  | 15,818 |
| Home Equity |  | 3,528 |  | 2,965 |  | 3,097 |  | 2,671 |  | 2,787 |
| Total Consumer |  | 18,446 |  | 17,309 |  | 17,938 |  | 19,427 |  | 18,605 |
| Total Non-Accrual Loans and Leases |  | 27,461 |  | 26,682 |  | 27,771 |  | 29,745 |  | 30,445 |
| Foreclosed Real Estate |  | 1,989 |  | 2,095 |  | 2,311 |  | 3,562 |  | 3,944 |
| Total Non-Performing Assets | \$ | 29,450 | \$ | 28,777 | \$ | 30,082 | \$ | 33,307 | \$ | 34,389 |

Accruing Loans and Leases Past Due 90 Days or More
Commercial

Ratio of Non-Performing Assets to Total Loans and Leases
and Foreclosed Real Estate

| Ratio of Commercial Non-Performing Assets to Total Commercial Loans and Leases and Commercial Foreclosed Real Estate | 0.32\% | 0.34\% | 0.38\% | 0.42\% | 0.48\% |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Ratio of Consumer Non-Performing Assets to Total Consumer Loans and Leases and Consumer Foreclosed Real Estate | 0.45\% | 0.44\% | 0.47\% | 0.56\% | 0.57\% |


| Ratio of Non-Performing Assets and Accruing Loans and Leases Past Due 90 Days or More to Total Loans and Leases and Foreclosed Real Estate | 0.53\% |  | 0.51\% |  | 0.56\% |  |  | 0.64\% | 0.69\% |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Quarter to Quarter Changes in Non-Performing Assets |  |  |  |  |  |  |  |  |  |  |
| Balance at Beginning of Quarter | \$ | 28,777 | \$ | 30,082 | \$ | 33,307 | \$ | 34,389 | \$ | 37,048 |
| Additions |  | 1,909 |  | 621 |  | 1,885 |  | 2,565 |  | 2,798 |
| Reductions |  |  |  |  |  |  |  |  |  |  |
| Payments |  | $(1,020)$ |  | $(1,427)$ |  | $(1,822)$ |  | $(2,381)$ |  | $(2,753)$ |
| Return to Accrual Status |  | - |  | (187) |  | $(1,291)$ |  | (704) |  | (904) |
| Sales of Foreclosed Real Estate |  | (83) |  | (37) |  | $(1,480)$ |  | (449) |  | $(1,782)$ |
| Charge-offs/Write-downs |  | (133) |  | (275) |  | (517) |  | (113) |  | (18) |
| Total Reductions |  | $(1,236)$ |  | $(1,926)$ |  | $(5,110)$ |  | $(3,647)$ |  | $(5,457)$ |
| Balance at End of Quarter | \$ | 29,450 | \$ | 28,777 | \$ | 30,082 | \$ | 33,307 | \$ | 34,389 |

[^8]| (dollars in thousands) | Three Months Ended |  |  |  |  |  | Six Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | June 30, 2015 |  | $\begin{gathered} \text { March 31, } \\ 2015 \end{gathered}$ |  | June 30,$2014$ |  | June 30, |  |  |  |
| Balance at Beginning of Period | \$ | 113,348 | \$ | 114,575 | \$ | 120,136 | \$ | 114,575 | \$ | 121,521 |
| Loans and Leases Charged-Off |  |  |  |  |  |  |  |  |  |  |
| Commercial |  |  |  |  |  |  |  |  |  |  |
| Commercial and Industrial |  | (255) |  | (235) |  | (749) |  | (490) |  | $(1,568)$ |
| Lease Financing |  | - |  | - |  | (66) |  | - |  | (66) |
| Consumer |  |  |  |  |  |  |  |  |  |  |
| Residential Mortgage |  | (54) |  | (559) |  | (323) |  | (613) |  | (652) |
| Home Equity |  | (211) |  | (216) |  | (553) |  | (427) |  | (904) |
| Automobile |  | $(1,237)$ |  | $(1,428)$ |  | (711) |  | $(2,665)$ |  | $(1,628)$ |
| Other ${ }^{1}$ |  | $(1,739)$ |  | $(1,650)$ |  | $(1,595)$ |  | $(3,389)$ |  | $(3,217)$ |
| Total Loans and Leases Charged-Off |  | $(3,496)$ |  | $(4,088)$ |  | $(3,997)$ |  | $(7,584)$ |  | $(8,035)$ |
| Recoveries on Loans and Leases Previously Charged-Off |  |  |  |  |  |  |  |  |  |  |
| Commercial |  |  |  |  |  |  |  |  |  |  |
| Commercial and Industrial |  | 456 |  | 646 |  | 2,132 |  | 1,102 |  | 3,052 |
| Commercial Mortgage |  | 14 |  | 14 |  | 15 |  | 28 |  | 29 |
| Construction |  | 8 |  | 8 |  | 8 |  | 16 |  | 13 |
| Lease Financing |  | 8 |  | 68 |  | 1 |  | 76 |  | 3 |
| Consumer |  |  |  |  |  |  |  |  |  |  |
| Residential Mortgage |  | 96 |  | 342 |  | 2,335 |  | 438 |  | 2,607 |
| Home Equity |  | 566 |  | 881 |  | 351 |  | 1,447 |  | 902 |
| Automobile |  | 396 |  | 494 |  | 343 |  | 890 |  | 788 |
| Other ${ }^{1}$ |  | 497 |  | 408 |  | 723 |  | 905 |  | 1,224 |
| Total Recoveries on Loans and Leases Previously Charged-Off |  | 2,041 |  | 2,861 |  | 5,908 |  | 4,902 |  | 8,618 |
| Net Loans and Leases Recovered (Charged-Off) |  | $(1,455)$ |  | $(1,227)$ |  | 1,911 |  | $(2,682)$ |  | 583 |
| Provision for Credit Losses |  | - |  | - |  | $(2,199)$ |  | - |  | $(2,199)$ |
| Provision for Unfunded Commitments |  | - |  | - |  | (123) |  | - |  | (180) |
| Balance at End of Period ${ }^{2}$ | \$ | 111,893 | \$ | 113,348 | \$ | 119,725 | \$ | 111,893 | \$ | 119,725 |

## Components

| Allowance for Loan and Lease Losses | $\$ 106,006$ | $\$ 107,461$ | $\$ 113,838$ | $\$$ | 106,006 | $\$ 113,838$ |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Reserve for Unfunded Commitments | 5,887 | 5,887 | 5,887 | 5,887 | 5,887 |  |  |
| Total Reserve for Credit Losses | $\$ 111,893$ | $\$ 113,348$ | $\$ 119,725$ | $\$$ | 111,893 | $\$$ | 119,725 |
|  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
| Average Loans and Leases Outstanding | $\$ 7,300,506$ | $\$ 7,053,061$ | $\$ 6,274,595$ | $\$ 7,177,467$ | $\$ 6,189,789$ |  |  |


| Ratio of Net Loans and Leases Charged-Off (Recovered) to |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Average Loans and Leases Outstanding (annualized) | $0.08 \%$ | $0.07 \%$ | $-0.12 \%$ | $0.08 \%$ | $-0.02 \%$ |
| Ratio of Allowance for Loan and Lease Losses to Loans and Leases Outstanding | $1.43 \%$ | $1.50 \%$ | $1.77 \%$ | $1.43 \%$ | $1.77 \%$ |

[^9]| (dollars in thousands) |  | Retail Banking |  | Commercial Banking |  | Investment Services |  | Treasury and Other | Consolidated Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Three Months Ended June 30, 2015 |  |  |  |  |  |  |  |  |  |  |
| Net Interest Income | \$ | 50,550 | \$ | 35,880 | \$ | 4,335 | \$ | 7,017 | \$ | 97,782 |
| Provision for Credit Losses |  | 1,727 |  | (266) |  | (8) |  | $(1,453)$ |  |  |
| Net Interest Income After Provision for Credit Losses |  | 48,823 |  | 36,146 |  | 4,343 |  | 8,470 |  | 97,782 |
| Noninterest Income |  | 20,809 |  | 5,793 |  | 15,680 |  | 3,643 |  | 45,925 |
| Noninterest Expense |  | $(49,158)$ |  | $(16,569)$ |  | $(14,572)$ |  | $(3,275)$ |  | $(83,574)$ |
| Income Before Provision for Income Taxes |  | 20,474 |  | 25,370 |  | 5,451 |  | 8,838 |  | 60,133 |
| Provision for Income Taxes |  | $(7,219)$ |  | $(8,975)$ |  | $(2,017)$ |  | (768) |  | $(18,979)$ |
| Net Income | \$ | 13,255 | \$ | 16,395 | \$ | 3,434 | \$ | 8,070 | \$ | 41,154 |
| Total Assets as of June 30, 2015 | \$ | 4,404,619 | \$ | 2,984,756 | \$ | 204,253 | \$ | 7,654,415 | \$ | 15,248,043 |

## Three Months Ended June 30, $2014{ }^{1}$

| Net Interest Income | $\$$ | 44,094 | $\$$ | 28,222 | $\$$ | 3,679 | $\$$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $(414)$ | 18,417 | $\$$ | 94,412 |  |  |  |  |
| Provision for Credit Losses |  | $(1,269)$ | $(226)$ | $(290)$ | $(2,199)$ |  |  |
| Net Interest Income After Provision for Credit Losses |  | 44,508 | 29,491 | 3,905 | 18,707 | 96,611 |  |
| Noninterest Income |  | 19,988 | 5,581 | 14,411 | 4,501 | 44,481 |  |
| Noninterest Expense |  | $(48,647)$ | $(16,462)$ | $(13,342)$ | $(2,631)$ | $(81,082)$ |  |
| Income Before Provision for Income Taxes |  | 15,849 | 18,610 | 4,974 | 20,577 | 60,010 |  |
| Provision for Income Taxes |  | $(5,936)$ | $(6,320)$ | $(1,844)$ | $(4,420)$ | $(18,520)$ |  |
| Net Income | $\$$ | 9,913 | $\$$ | 12,290 | $\$$ | 3,130 | $\$$ |
| Total Assets as of June 30, 2014 ${ }^{1}$ | $\$$ | $3,761,140$ | $\$$ | $2,633,218$ | $\$$ | 194,220 | $\$$ |

[^10]Table 13b

| (dollars in thousands) |  | Retail Banking |  | Commercial Banking |  | Investment Services |  | Treasury and Other | Consolidated Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Six Months Ended June 30, 2015 |  |  |  |  |  |  |  |  |  |  |
| Net Interest Income | \$ | 98,900 | \$ | 70,148 | \$ | 8,636 | \$ | 16,868 | \$ | 194,552 |
| Provision for Credit Losses |  | 3,450 |  | (730) |  | (16) |  | $(2,704)$ |  | - |
| Net Interest Income After Provision for Credit Losses |  | 95,450 |  | 70,878 |  | 8,652 |  | 19,572 |  | 194,552 |
| Noninterest Income |  | 39,915 |  | 11,349 |  | 30,407 |  | 16,561 |  | 98,232 |
| Noninterest Expense |  | $(99,498)$ |  | $(34,304)$ |  | $(29,162)$ |  | $(7,525)$ |  | $(170,489)$ |
| Income Before Provision for Income Taxes |  | 35,867 |  | 47,923 |  | 9,897 |  | 28,608 |  | 122,295 |
| Provision for Income Taxes |  | $(12,744)$ |  | $(16,859)$ |  | $(3,662)$ |  | $(5,434)$ |  | $(38,699)$ |
| Net Income | \$ | 23,123 | \$ | 31,064 | \$ | 6,235 | \$ | 23,174 | \$ | 83,596 |
| Total Assets as of June 30, 2015 | \$ | 4,404,619 | \$ | 2,984,756 | \$ | 204,253 | \$ | 7,654,415 | \$ | 15,248,043 |

## Six Months Ended June 30, $2014{ }^{1}$

| Net Interest Income | $\$$ | 85,538 | $\$$ | 55,144 | $\$$ | 7,234 | $\$$ | 39,729 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | :---: | $\mathbf{\$}$| 187,645 |
| :---: |
| Provision for Credit Losses |

[^11]

[^12]

Tourism ${ }^{5}$

| May 31, 2015 | 709.7 | 9.3 |
| :---: | :---: | :---: |
| April 30, 2015 | 677.8 | 2.3 |
| March 31, 2015 | 780.1 | 7.0 |
| February 28, 2015 | 661.7 | 2.3 |
| January 31, 2015 | 678.9 | (0.6) |
| December 31, 2014 | 765.3 | 6.2 |
| November 30, 2014 | 637.7 | 2.2 |
| October 31, 2014 | 659.8 | 3.0 |
| September 30, 2014 | 622.2 | 4.1 |
| August 31, 2014 | 730.7 | (2.4) |
| July 31, 2014 | 772.1 | 1.9 |
| June 30, 2014 | 725.1 | 1.2 |
| May 31, 2014 | 649.1 | 1.8 |
| April 30, 2014 | 662.6 | (0.7) |
| March 31, 2014 | 728.8 | (5.2) |
| February 28, 2014 | 646.8 | (4.3) |
| January 31, 2014 | 682.6 | 0.1 |
| December 31, 2013 | 720.8 | (1.8) |
| November 30, 2013 | 624.1 | (4.2) |
| October 31, 2013 | 640.3 | (0.1) |
| September 30, 2013 | 597.7 | 0.5 |
| August 31, 2013 | 748.8 | 2.5 |
| July 31, 2013 | 758.0 | 4.6 |
| June 30, 2013 | 716.6 | 5.5 |
| May 31, 2013 | 637.5 | 2.4 |
| April 30, 2013 | 667.0 | 3.1 |
| March 31, 2013 | 769.1 | 7.6 |
| February 28, 2013 | 675.5 | 7.8 |
| January 31, 2013 | 681.9 | 5.9 |
| December 31, 2012 | 733.7 | 6.3 |
| November 30, 2012 | 651.2 | 14.5 |
| October 31, 2012 | 640.7 | 8.6 |
| September 30, 2012 | 595.0 | 6.1 |
| August 31, 2012 | 725.6 | 11.0 |
| July 31, 2012 | 720.4 | 7.8 |
| June 30, 2012 | 677.2 | 11.5 |
| May 31, 2012 | 622.9 | 12.5 |

[^13]
[^0]:    ${ }^{1}$ Efficiency ratio is defined as noninterest expense divided by total revenue (net interest income and total noninterest income).
    ${ }^{2}$ Net interest margin is defined as net interest income, on a taxable-equivalent basis, as a percentage of average earning assets.
    ${ }^{3}$ Dividend payout ratio is defined as dividends declared per share divided by basic earnings per share.
    ${ }^{4}$ Capital ratios as of June 30, 2015 and March 31, 2015 calculated under Basel III rules, which became effective January 1, 2015.
    ${ }^{5}$ Tangible common equity to tangible assets and tangible common equity to risk-weighted assets are Non-GAAP financial measures. See Table 2 "Reconciliation of Non-GAAP Financial Measures."

[^1]:    ${ }^{1}$ Risk-weighted assets and capital ratios as of June 30, 2015 and March 31, 2015 calculated under Basel III rules, which became effective January 1, 2015.

[^2]:    ${ }^{1}$ Non-performing loans and leases are included in the respective average loan and lease balances. Income, if any, on such loans and leases is recognized on a cash basis.
    ${ }^{2}$ Comprised of other consumer revolving credit, installment, and consumer lease financing.
    ${ }^{3}$ Interest income includes taxable-equivalent basis adjustments, based upon a federal statutory tax rate of $35 \%$, of $\$ 3,008,000, \$ 2,878,000$ and $\$ 2,874,000$ for the three months ended June 30, 2015, March 31, 2015, and June 30, 2014, respectively.

[^3]:    ${ }^{1}$ Non-performing loans and leases are included in the respective average loan and lease balances. Income, if any, on such loans and leases is recognized on a cash basis.
    ${ }^{2}$ Comprised of other consumer revolving credit, installment, and consumer lease financing.
    ${ }^{3}$ Interest income includes taxable-equivalent basis adjustments, based upon a federal statutory tax rate of $35 \%$, of $\$ 5,886,000$ and $\$ 5,698,000$ for the six months ended June 30, 2015 and June 30, 2014, respectively.

[^4]:    ${ }^{1}$ The change in interest income and expense not solely due to changes in volume or rate has been allocated on a pro-rata basis to the volume and rate columns.
    ${ }^{2}$ Comprised of other consumer revolving credit, installment, and consumer lease financing.

[^5]:    ${ }^{1}$ The change in interest income and expense not solely due to changes in volume or rate has been allocated on a pro-rata basis to the volume and rate columns.
    ${ }^{2}$ Comprised of other consumer revolving credit, installment, and consumer lease financing

[^6]:    ${ }^{1}$ The change in interest income and expense not solely due to changes in volume or rate has been allocated on a pro-rata basis to the volume and rate columns.
    ${ }^{2}$ Comprised of other consumer revolving credit, installment, and consumer lease financing

[^7]:    ${ }^{1}$ Comprised of other revolving credit, installment, and lease financing.

[^8]:    ${ }^{1}$ Comprised of other revolving credit, installment, and lease financing.

[^9]:    ${ }^{1}$ Comprised of other revolving credit, installment, and lease financing.
    ${ }^{2}$ Included in this analysis is activity related to the Company's reserve for unfunded commitments, which is separately recorded in other liabilities in the Consolidated Statements of Condition.

[^10]:    ${ }^{1}$ Certain prior period information has been reclassified to conform to current presentation.

[^11]:    ${ }^{1}$ Certain prior period information has been reclassified to conform to current presentation.

[^12]:    ${ }^{1}$ Efficiency ratio is defined as noninterest expense divided by total revenue (net interest income and noninterest income)
    ${ }^{2}$ Net interest margin is defined as net interest income, on a taxable-equivalent basis, as a percentage of average earning assets.

[^13]:    ${ }^{1}$ Source: Hawaii Department of Business, Economic Development \& Tourism
    ${ }^{2}$ Source: U. S. Bureau of Labor
    ${ }^{3}$ Source: Hawaii Department of Labor and Industrial Relations, County jobs data not seasonally adjusted.
    ${ }^{4}$ Source: Honolulu Board of REALTORS
    ${ }^{5}$ Source: Hawaii Tourism Authority
    Note: Certain prior period seasonally adjusted information has been revised.

