# Bank of Hawaii Corporation Second Quarter 2010 Financial Results 

- Diluted Earnings Per Share $\$ 0.96$
- Net Income for the Quarter \$46.6 Million
- Board of Directors Declares Dividend of \$0.45 Per Share
- Company Announces Plans to Resume Share Repurchase Program


## FOR IMMEDIATE RELEASE

HONOLULU, HI (July 26, 2010) -- Bank of Hawaii Corporation (NYSE: BOH) today reported diluted earnings per share of $\$ 0.96$ for the second quarter of 2010, which was up 48 percent from diluted earnings per share of $\$ 0.65$ in the same quarter last year. Net income for the second quarter of 2010 was $\$ 46.6$ million compared to net income of $\$ 52.7$ million in the first quarter of 2010, and up from $\$ 31.0$ million in the second quarter of 2009. Second quarter 2010 results include a provision for credit losses of $\$ 15.9$ million, down from $\$ 20.7$ million in the first quarter of 2010, and down from $\$ 28.7$ million in the second quarter of 2009. Noninterest income in the second quarter of 2010 included net gains of $\$ 15.0$ million on sales of investment securities compared with $\$ 20.0$ million in the first quarter of 2010.

Average deposits continued to be strong during the second quarter of 2010, holding stable at $\$ 9.4$ billion. Total shareholders' equity exceeded $\$ 1.0$ billion at the end of the quarter. The allowance for loan and lease losses increased to $\$ 147.4$ million during the second quarter of 2010 and represents 2.71 percent of outstanding loans and leases.
"The second quarter was another strong quarter for Bank of Hawaii," said Allan R. Landon, Chairman, and CEO. "Our profitability remained solid and the Hawaii economy continues to show signs of gradual improvement. While we have added $\$ 1.0$ million to our allowance for loan and lease losses this quarter, economic and risk indicators suggest that further increases to the allowance may not be necessary. We are also planning to resume our share repurchase program during the third quarter in an orderly and disciplined manner."

The return on average assets for the second quarter of 2010 was 1.48 percent, down from 1.73 percent in the previous quarter, and up from 1.06 percent during the same quarter last year. The return on average equity for the second quarter of 2010 was 19.01 percent compared to 22.54 percent for the first quarter of 2010 and 14.49 percent in the second quarter of 2009.

For the six months ended June 30, 2010, net income was $\$ 99.3$ million, up $\$ 32.3$ million compared to net income of $\$ 67.0$ million for the same period last year. Diluted earnings per share were $\$ 2.05$ for the first half of 2010, up from $\$ 1.40$ for the first half of 2009. The year-to-date return on average assets was 1.60 percent, up from 1.18 percent for the same period in 2009. The year-to-date return on average equity was 20.73 percent, up from 16.13 percent for the six months ended June 30, 2009. The efficiency ratio for the first half of 2010 was 47.59 percent compared with 53.78 percent for the same period last year.

Results for the first six months of 2010 included $\$ 35.0$ million in net gains on investment securities, net interest recoveries of $\$ 2.8$ million, and a gain of $\$ 1.2$ million on the sale of leased equipment partially offset by an accrual of $\$ 3.3$ million for employee cash grants for the purchase of Company stock. Results for the first six months of 2009 included gains of $\$ 13.7$ million from the disposition of leased equipment and the sale of the Company's retail insurance brokerage business. Gains in the first half of 2009 were partially offset by expenses for legal contingencies, an industry-wide FDIC assessment, and early debt retirement. Details of these items are included in Table 2.

## Financial Highlights

Net interest income, on a taxable equivalent basis, for the second quarter of 2010 was $\$ 104.2$ million, down $\$ 3.7$ million from net interest income of $\$ 107.9$ million in the first quarter of 2010 and up $\$ 1.0$ million from net interest income of $\$ 103.2$ million in the second quarter of 2009. Results for the first quarter of 2010 include the previously mentioned net interest recoveries of \$2.8 million. Analyses of the changes in net interest income are included in Tables 7a, 7b, and 7c.

The net interest margin was 3.51 percent for the second quarter of 2010, a 21 basis point decrease from 3.72 percent in the first quarter of 2010 and a 22 basis point decrease from 3.73 percent in the second quarter of 2009. Adjusted for the net interest recoveries, the net interest margin in the first quarter of 2010 was 3.62 percent.

Results for the second quarter of 2010 included a provision for credit losses of $\$ 15.9$ million compared with $\$ 20.7$ million in the first quarter of 2010 and $\$ 28.7$ million in the second quarter of 2009. The provision for credit losses exceeded net charge-offs of $\$ 14.9$ million by $\$ 1.0$ million in the second quarter of 2010. The provision for credit losses exceeded net charge-offs of $\$ 18.0$ million by $\$ 2.7$ million in the first quarter of 2010 and exceeded net charge-offs of $\$ 25.7$ million by $\$ 3.0$ million in the second quarter of 2009.

Noninterest income was $\$ 68.9$ million for the second quarter of 2010, a decrease of $\$ 2.9$ million compared to noninterest income of $\$ 71.8$ million in the first quarter of 2010, and an increase of $\$ 9.0$ million compared to noninterest income of $\$ 59.8$ million in the second quarter of 2009. Noninterest income in the second quarter of 2010 included the previously mentioned net securities gains of $\$ 15.0$ million and $\$ 1.2$ million on the sale of leased equipment. Noninterest income in the first quarter of 2010 included net securities gains of $\$ 20.0$ million. Results for the second quarter of 2009 included a gain of $\$ 2.8$ million related to the disposition of leased equipment and $\$ 0.9$ million on the sale of the Company's retail insurance brokerage business.

Noninterest expense was $\$ 85.9$ million in the second quarter of 2010, up $\$ 4.2$ million from noninterest expense of $\$ 81.7$ million in the first quarter of 2010 , and down $\$ 3.7$ million from noninterest expense of $\$ 89.6$ million in the same quarter last year. Noninterest expense in the
second quarter of 2010 included $\$ 3.3$ million for the previously mentioned employee cash grants. Noninterest expense in the second quarter of 2009 included a $\$ 5.7$ million industry-wide FDIC assessment. An analysis of salary and benefit expenses is included in Table 8.

The efficiency ratio for the second quarter of 2010 was 49.72 percent, compared with 45.54 percent in the first quarter of 2010 and 55.07 percent in the second quarter of 2009. Adjusted for the income and expense items previously discussed, the efficiency ratio for the second quarter of 2010 was 52.77 percent compared with 52.18 percent in the first quarter of 2010 and 52.71 percent in the second quarter of 2009. A summary of these items is included in Table 2.

The effective tax rate for the second quarter of 2010 was 34.37 percent compared to 31.53 percent in the previous quarter and 30.18 percent during the same quarter last year. The lower effective tax rate in the first quarter of 2010 was primarily due to the expected utilization of capital losses on the sale of a low-income housing investment. The lower effective tax rate in the second quarter of 2009 was primarily due to accounting for the termination of a leveraged lease that resulted in a $\$ 1.6$ million income tax benefit.

The Company's business segments are defined as Retail Banking, Commercial Banking, Investment Services, and Treasury \& Other. Results are determined based on the Company's internal financial management reporting process and organizational structure. Selected financial information for the business segments is included in Table 12a and 12b.

## Asset Quality

Overall credit quality continued to reflect a slowly improving economy during the second quarter of 2010. Non-performing assets remain at elevated levels primarily due to the lengthy resolution process on residential mortgages. Non-performing assets were $\$ 43.2$ million at June 30, 2010, up from $\$ 41.6$ million at March 31, 2010, and up from $\$ 39.1$ million at June 30, 2009. As a percentage of total loans and leases, including loans held for sale and foreclosed real estate, nonperforming assets were 0.79 percent at June 30, 2010.

Accruing loans and leases past due 90 days or more were $\$ 12.9$ million at June 30, 2010, down from $\$ 16.0$ million at March 31, 2010, and up from $\$ 9.6$ million at June 30, 2009. There were no commercial loans past due 90 days or more at June 30, 2010. More information on nonperforming assets and accruing loans and leases past due 90 days or more is presented in Table 10.

Net charge-offs during the second quarter of 2010 were $\$ 14.9$ million or 1.09 percent annualized of total average loans and leases, down from $\$ 18.0$ million or 1.28 percent annualized in the first quarter of 2010 , and $\$ 25.7$ million or 1.65 percent annualized in the second quarter last year. Net charge-offs for the six months ended June 30, 2010 were $\$ 33.0$ million, or 1.19 percent annualized of total average loans and leases, down from $\$ 39.7$ million, or 1.26 percent annualized of total average loans and leases for the same period last year.

The allowance for loan and lease losses increased to $\$ 147.4$ million at June 30, 2010, up from $\$ 146.4$ million at March 31, 2010 and $\$ 137.4$ million at June 30, 2009. The ratio of the allowance for loan and lease losses to total loans and leases was 2.71 percent at June 30, 2010. The reserve for unfunded commitments at June 30, 2010 remained unchanged at $\$ 5.4$ million. Details of charge-offs, recoveries, and the components of the reserve for credit losses are summarized in Table 11.

## Other Financial Highlights

Total assets were $\$ 12.86$ billion at June 30, 2010, higher than total assets of $\$ 12.44$ billion at March 31, 2010, and up from $\$ 12.19$ billion at June 30, 2009. Average total assets were $\$ 12.60$ billion during the second quarter of 2010, higher than average assets of $\$ 12.38$ billion during the previous quarter, and up from $\$ 11.75$ billion during the second quarter last year. The increase in total assets is largely due to growth in investment securities, partially offset by a decline in loan balances due to lower demand and tighter underwriting standards. Wholesale funding with government entities increased $\$ 0.6$ billion during the second quarter.

Total deposits were $\$ 9.32$ billion at June 30, 2010, compared with total deposits of $\$ 9.49$ billion at March 31, 2010 and $\$ 9.02$ billion at June 30, 2009. The decrease in deposits compared with the previous quarter was primarily due to a reduction in commercial savings and public deposits. Average total deposits of $\$ 9.39$ billion during the second quarter were level with average deposits during the previous quarter, and up from $\$ 9.22$ billion during the same quarter last year.

As a result of strong deposit levels and weak loan demand, the investment securities portfolio increased to $\$ 6.13$ billion at June 30, 2010, up from $\$ 5.61$ billion at March 31, 2010, and up from $\$ 4.50$ billion at June 30, 2009.

Total shareholders' equity was $\$ 1.01$ billion at June 30, 2010, up $\$ 73.6$ million from $\$ 939.4$ million at March 31, 2010, and up from $\$ 845.9$ million at June 30, 2009. No shares were repurchased during the second quarter of 2010. The Company intends to resume share repurchases during the third quarter of 2010. Remaining buyback authority under the share repurchase program was $\$ 85.4$ million at June 30, 2010.

At June 30, 2010, the Tier 1 leverage ratio was 7.09 percent, up from 6.97 percent at March 31, 2010, and up from 6.64 percent at June 30, 2009. At June 30, 2010, the ratio of tangible common equity to risk weighted assets increased to 18.57 percent, up from 16.75 percent at March 31, 2010, and up from 13.02 percent at June 30, 2009.

The Company's Board of Directors has declared a quarterly cash dividend of $\$ 0.45$ per share on the Company's outstanding shares. The dividend will be payable on September 15, 2010 to shareholders of record at the close of business on August 31, 2010.

## Hawaii Economy

Hawaii's economy was slightly improved during the second quarter of 2010. Visitor arrivals have improved and spending appears to be stable. Job growth remains weak across most business sectors and unemployment, although significantly better than the national average, is expected to remain elevated. The State's seasonally adjusted unemployment rate of 6.3 percent at the end of June 2010 was the sixth lowest in the country and compared with a national rate of 9.5 percent. Home sales volume statewide continues to improve and prices on Oahu have stabilized, although sales prices on the neighbor islands continue to lag. Private construction activity remains low; however, increased activity is anticipated due to Federal and State stimulus plans. More information on Hawaii economic trends is presented in Table 14.

## Conference Call Information

The Company will review its second quarter 2010 financial results today at 8:00 a.m. Hawaii Time (2:00 p.m. Eastern Time). The conference call will be accessible via teleconference and via the Investor Relations link of Bank of Hawaii Corporation's web site, www.boh.com. Conference call participants in the United States should dial 866-831-6291. International participants should dial 617-213-8860. Use the pass code "Bank of Hawaii" to access the call. A replay of the call will be available for one week beginning Monday, July 26, 2010 by calling 888-286-8010 in the United States or 617-801-6888 internationally and entering the pass code number 70182558 when prompted. A replay will also be available via the Investor Relations link of the Company's web site.

## Forward-Looking Statements

This news release, and other statements made by the Company in connection with it may contain "forward-looking statements", such as forecasts of our financial results and condition, expectations for our operations and business prospects, and our assumptions used in those forecasts and expectations. Do not unduly rely on forward-looking statements. Actual results might differ significantly from our forecasts and expectations because of a variety of factors. More information about these factors is contained in Bank of Hawaii Corporation's Annual Report on Form 10-K for the year ended December 31, 2009, which was filed with the U.S. Securities and Exchange Commission. We have not committed to update forward-looking statements to reflect later events or circumstances.

Bank of Hawaii Corporation is a regional financial services company serving businesses, consumers and governments in Hawaii, American Samoa and the West Pacific. The Company's principal subsidiary, Bank of Hawaii, was founded in 1897 and is the largest independent financial institution in Hawaii. For more information about Bank of Hawaii Corporation, see the Company's web site, www.boh.com.


[^0]| (dollars in thousands) | Three Months Ended |  |  |  |  |  | Six Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | June 30, 2010 |  | $\begin{gathered} \text { March 31, } \\ 2010 \\ \hline \end{gathered}$ |  | June 30, 2009 |  | June 30, |  |  |  |
| Cash Basis Interest Recoveries | \$ | - | \$ | 2,832 | \$ | - | \$ | 2,832 | \$ | - |
| Investment Securities Gains, Net |  | 14,951 |  | 20,021 |  | - |  | 34,972 |  | - |
| Gain on Disposal of Leased Equipment |  | 1,189 |  | - |  | 2,782 |  | 1,189 |  | 12,818 |
| Gain on Sale of Insurance Subsidiary |  | - |  | - |  | 852 |  | - |  | 852 |
| Increase in Allowance for Loan and Lease Losses |  | $(1,000)$ |  | $(2,700)$ |  | $(3,000)$ |  | $(3,700)$ |  | $(13,918)$ |
| Cash Grants for the Purchase of Company Stock |  | $(3,250)$ |  | - |  | - |  | $(3,250)$ |  | - |
| FDIC Special Assessment |  | - |  | - |  | $(5,744)$ |  | - |  | $(5,744)$ |
| Legal Contingencies |  | - |  | - |  | - |  | - |  | $(1,500)$ |
| Market Premium on Repurchased Long-Term Privately Placed Debt |  | - |  | - |  | - |  | - |  | (875) |
| Significant Income (Expense) Items Before the Provision (Benefit) for Income Taxes |  | 11,890 |  | 20,153 |  | $(5,110)$ |  | 32,043 |  | $(8,367)$ |
| Income Taxes Impact Related to Lease Transactions |  | 462 |  | - |  | (286) |  | 462 |  | 3,586 |
| Income Tax Impact |  | 3,745 |  | 7,054 |  | $(2,762)$ |  | 10,799 |  | $(7,414)$ |
| Net Significant Income (Expense) Items | \$ | 7,683 | \$ | 13,099 | \$ | $(2,062)$ | \$ | 20,782 | \$ | $(4,539)$ |

Table 3

| (dollars in thousands, except per share amounts) | Three Months Ended |  |  |  |  |  | Six Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { June 30, } \\ 2010 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { March 31, } \\ 2010 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { June 30, } \\ 2009 \\ \hline \end{gathered}$ |  | June 30, |  |  |  |
| Interest Income |  |  |  |  |  |  |  |  |  |  |
| Interest and Fees on Loans and Leases | \$ | 71,997 | \$ | 77,271 | \$ | 83,342 | \$ | 149,268 | \$ | 169,934 |
| Income on Investment Securities |  |  |  |  |  |  |  |  |  |  |
| Trading |  | - |  | - |  | - |  | - |  | 594 |
| Available-for-Sale |  | 44,989 |  | 43,841 |  | 38,155 |  | 88,830 |  | 70,456 |
| Held-to-Maturity |  | 1,700 |  | 1,863 |  | 2,369 |  | 3,563 |  | 4,936 |
| Deposits |  | 3 |  | 13 |  | 5 |  | 16 |  | 15 |
| Funds Sold |  | 396 |  | 309 |  | 526 |  | 705 |  | 1,103 |
| Other |  | 277 |  | 277 |  | 276 |  | 554 |  | 552 |
| Total Interest Income |  | 119,362 |  | 123,574 |  | 124,673 |  | 242,936 |  | 247,590 |
| Interest Expense |  |  |  |  |  |  |  |  |  |  |
| Deposits |  | 7,930 |  | 8,307 |  | 14,481 |  | 16,237 |  | 31,506 |
| Securities Sold Under Agreements to Repurchase |  | 6,472 |  | 6,429 |  | 6,477 |  | 12,901 |  | 13,129 |
| Funds Purchased |  | 6 |  | 7 |  | 5 |  | 13 |  | 10 |
| Long-Term Debt |  | 1,026 |  | 1,178 |  | 859 |  | 2,204 |  | 3,032 |
| Total Interest Expense |  | 15,434 |  | 15,921 |  | 21,822 |  | 31,355 |  | 47,677 |
| Net Interest Income |  | 103,928 |  | 107,653 |  | 102,851 |  | 211,581 |  | 199,913 |
| Provision for Credit Losses |  | 15,939 |  | 20,711 |  | 28,690 |  | 36,650 |  | 53,577 |
| Net Interest Income After Provision for Credit Losses |  | 87,989 |  | 86,942 |  | 74,161 |  | 174,931 |  | 146,336 |
| Noninterest Income |  |  |  |  |  |  |  |  |  |  |
| Trust and Asset Management |  | 11,457 |  | 11,708 |  | 11,881 |  | 23,165 |  | 23,513 |
| Mortgage Banking |  | 3,752 |  | 3,464 |  | 5,443 |  | 7,216 |  | 14,121 |
| Service Charges on Deposit Accounts |  | 14,856 |  | 13,814 |  | 12,910 |  | 28,670 |  | 26,296 |
| Fees, Exchange, and Other Service Charges |  | 15,806 |  | 14,504 |  | 15,410 |  | 30,310 |  | 30,386 |
| Investment Securities Gains, Net |  | 14,951 |  | 20,021 |  | 12 |  | 34,972 |  | 68 |
| Insurance |  | 2,291 |  | 2,715 |  | 4,744 |  | 5,006 |  | 10,385 |
| Other |  | 5,761 |  | 5,556 |  | 9,432 |  | 11,317 |  | 25,428 |
| Total Noninterest Income |  | 68,874 |  | 71,782 |  | 59,832 |  | 140,656 |  | 130,197 |
| Noninterest Expense |  |  |  |  |  |  |  |  |  |  |
| Salaries and Benefits |  | 47,500 |  | 44,564 |  | 44,180 |  | 92,064 |  | 91,208 |
| Net Occupancy |  | 10,154 |  | 10,144 |  | 10,008 |  | 20,298 |  | 20,336 |
| Net Equipment |  | 4,366 |  | 4,558 |  | 4,502 |  | 8,924 |  | 8,818 |
| Professional Fees |  | 2,091 |  | 1,992 |  | 4,005 |  | 4,083 |  | 6,554 |
| FDIC Insurance |  | 3,107 |  | 3,100 |  | 8,987 |  | 6,207 |  | 10,801 |
| Other |  | 18,700 |  | 17,348 |  | 17,902 |  | 36,048 |  | 39,800 |
| Total Noninterest Expense |  | 85,918 |  | 81,706 |  | 89,584 |  | 167,624 |  | 177,517 |
| Income Before Provision for Income Taxes |  | 70,945 |  | 77,018 |  | 44,409 |  | 147,963 |  | 99,016 |
| Provision for Income Taxes |  | 24,381 |  | 24,282 |  | 13,403 |  | 48,663 |  | 31,970 |
| Net Income | \$ | 46,564 | \$ | 52,736 | \$ | 31,006 | \$ | 99,300 | \$ | 67,046 |
| Basic Earnings Per Share | \$ | 0.97 | \$ | 1.10 | \$ | 0.65 | \$ | 2.07 | \$ | 1.41 |
| Diluted Earnings Per Share | \$ | 0.96 | \$ | 1.09 | \$ | 0.65 | \$ | 2.05 | \$ | 1.40 |
| Dividends Declared Per Share | \$ | 0.45 | \$ | 0.45 | \$ | 0.45 | \$ | 0.90 | \$ | 0.90 |
| Basic Weighted Average Shares |  | 48,080,485 |  | 47,914,412 |  | 47,682,604 |  | 47,997,996 |  | 47,624,521 |
| $\underline{\text { Diluted Weighted Average Shares }}$ |  | 48,415,602 |  | 48,289,427 |  | 47,948,531 |  | 48,352,082 |  | 47,876,509 |

## Bank of Hawaii Corporation and Subsidiaries

| Consolidated Statements of Condition | Table 4 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (dollars in thousands) | June 30, 2010 |  | $\begin{array}{r} \hline \text { March 31, } \\ 2010 \\ \hline \end{array}$ |  | December 31, 2009 |  | June 30,$2009$ |  |
| Assets |  |  |  |  |  |  |  |  |
| Interest-Bearing Deposits | \$ | 4,062 | \$ | 4,910 | \$ | 8,755 | \$ | 4,537 |
| Funds Sold |  | 355,891 |  | 269,410 |  | 291,546 |  | 656,000 |
| Investment Securities |  |  |  |  |  |  |  |  |
| Available-for-Sale |  | 5,980,759 |  | 5,447,239 |  | 5,330,834 |  | 4,292,911 |
| Held-to-Maturity (Fair Value of \$161,441; \$173,646; \$186,668, and \$214,484) |  | 153,190 |  | 167,099 |  | 181,018 |  | 209,807 |
| Loans Held for Sale |  | 13,179 |  | 11,143 |  | 16,544 |  | 40,994 |
| Loans and Leases |  | 5,440,911 |  | 5,610,081 |  | 5,759,785 |  | 6,149,911 |
| Allowance for Loan and Lease Losses |  | $(147,358)$ |  | $(146,358)$ |  | $(143,658)$ |  | $(137,416)$ |
| Net Loans and Leases |  | 5,293,553 |  | 5,463,723 |  | 5,616,127 |  | 6,012,495 |
| Total Earning Assets |  | 11,800,634 |  | 11,363,524 |  | 11,444,824 |  | 11,216,744 |
| Cash and Noninterest-Bearing Deposits |  | 343,514 |  | 355,398 |  | 254,766 |  | 294,022 |
| Premises and Equipment |  | 108,394 |  | 110,310 |  | 110,976 |  | 112,681 |
| Customers' Acceptances |  | 412 |  | 677 |  | 1,386 |  | 2,084 |
| Accrued Interest Receivable |  | 41,420 |  | 42,180 |  | 45,334 |  | 43,042 |
| Foreclosed Real Estate |  | 3,192 |  | 3,192 |  | 3,132 |  | 438 |
| Mortgage Servicing Rights |  | 25,646 |  | 26,082 |  | 25,970 |  | 24,731 |
| Goodwill |  | 31,517 |  | 31,517 |  | 31,517 |  | 34,959 |
| Other Assets |  | 501,116 |  | 502,790 |  | 496,922 |  | 465,994 |
| Total Assets | \$ | 12,855,845 | \$ | 12,435,670 | \$ | 12,414,827 | \$ | 12,194,695 |

## Liabilities

| Deposits |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Noninterest-Bearing Demand | \$ | 2,214,803 | \$ | 2,194,280 | \$ | 2,252,083 | \$ | 2,109,270 |
| Interest-Bearing Demand |  | 1,615,464 |  | 1,669,586 |  | 1,609,413 |  | 1,589,300 |
| Savings |  | 4,423,473 |  | 4,515,597 |  | 4,405,969 |  | 4,054,039 |
| Time |  | 1,070,919 |  | 1,114,621 |  | 1,142,211 |  | 1,267,052 |
| Total Deposits |  | 9,324,659 |  | 9,494,084 |  | 9,409,676 |  | 9,019,661 |
| Funds Purchased |  | 9,832 |  | 8,888 |  | 8,888 |  | 8,670 |
| Short-Term Borrowings |  | 7,000 |  | 7,317 |  | 6,900 |  | 10,000 |
| Securities Sold Under Agreements to Repurchase |  | 2,081,393 |  | 1,529,047 |  | 1,618,717 |  | 1,799,794 |
| Long-Term Debt |  | 40,300 |  | 90,309 |  | 90,317 |  | 91,432 |
| Banker's Acceptances |  | 412 |  | 677 |  | 1,386 |  | 2,084 |
| Retirement Benefits Payable |  | 35,669 |  | 36,895 |  | 37,435 |  | 54,286 |
| Accrued Interest Payable |  | 5,078 |  | 7,766 |  | 7,026 |  | 7,765 |
| Taxes Payable and Deferred Taxes |  | 228,660 |  | 224,112 |  | 229,140 |  | 226,936 |
| Other Liabilities |  | 109,831 |  | 97,203 |  | 109,369 |  | 128,182 |
| Total Liabilities |  | 11,842,834 |  | 11,496,298 |  | 11,518,854 |  | 11,348,810 |
| Shareholders' Equity |  |  |  |  |  |  |  |  |
| Common Stock (\$. 01 par value; authorized 500,000,000 shares; issued / outstanding: June 30, 2010-57,100,287 / 48,264,157; |  |  |  |  |  |  |  |  |
| Capital Surplus |  | 497,082 |  | 494,653 |  | 494,318 |  | 491,784 |
| Accumulated Other Comprehensive Income (Loss) |  | 61,220 |  | 18,063 |  | 6,925 |  | $(1,870)$ |
| Retained Earnings |  | 895,565 |  | 874,305 |  | 843,521 |  | 811,121 |
| Treasury Stock, at Cost (Shares: June 30, 2010-8,836,130; March 31, 2010-8,986,713; December 31, 2009 -9,009,296; and June 30, 2009-9,147,857) |  | $(441,426)$ |  | $(448,219)$ |  | $(449,360)$ |  | $(455,719)$ |
| Total Shareholders' Equity |  | 1,013,011 |  | 939,372 |  | 895,973 |  | 845,885 |
| Total Liabilities and Shareholders' Equity | \$ | 12,855,845 | \$ | 12,435,670 | \$ | 12,414,827 | \$ | 12,194,695 |


| (dollars in thousands) |  | Total | Common |  | Capital Surplus |  | Accum. <br> Other <br> Compre- <br> hensive <br> Income <br> (Loss) |  | Retained Earnings |  | Treasury Stock | Comprehensive Income |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance as of December 31, 2009 | \$ | 895,973 | \$ | 569 | \$ | 494,318 | \$ | 6,925 | \$ | 843,521 | \$ $(449,360)$ |  |  |
| Comprehensive Income: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Income |  | 99,300 |  | - |  | - |  | - |  | 99,300 | - | \$ | 99,300 |
| Other Comprehensive Income, Net of Tax: <br> Change in Unrealized Gains and Losses on Investment |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Securities Available-for-Sale |  | 53,534 |  | - |  | - |  | 53,534 |  | - | - |  | 53,534 |
| Amortization of Net Losses Related to Defined Benefit Plans |  | 761 |  | - |  | - |  | 761 |  | - | - |  | 761 |
| Total Comprehensive Income |  |  |  |  |  |  |  |  |  |  |  |  | 153,595 |
| Share-Based Compensation |  | 1,545 |  | - |  | 1,545 |  | - |  | - | - |  |  |
| Common Stock Issued under Purchase and Equity |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Compensation Plans and Related Tax Benefits (312,707 shares) |  | 8,532 |  | 1 |  | 1,219 |  | - |  | $(3,902)$ | 11,214 |  |  |
| Common Stock Repurchased (67,493 shares) |  | $(3,280)$ |  | - |  | - |  | - |  | - | $(3,280)$ |  |  |
| Cash Dividends Paid |  | $(43,354)$ |  | - |  | - |  | - |  | $(43,354)$ | - |  |  |
| Balance as of June 30, 2010 |  | 1,013,011 | \$ | 570 | \$ | 497,082 | \$ | 61,220 | \$ | 895,565 | \$ $(441,426)$ |  |  |
| Balance as of December 31, 2008 | \$ | 790,704 | \$ | 568 | \$ | 492,515 | \$ | $(28,888)$ | \$ | 787,924 | \$ $(461,415)$ |  |  |
| Comprehensive Income: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Income |  | 67,046 |  | - |  | - |  | - |  | 67,046 | - | \$ | 67,046 |
| Other Comprehensive Income, Net of Tax: <br> Change in Unrealized Gains and Losses on Investment |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Securities Available-for-Sale |  | 26,302 |  | - |  | - |  | 26,302 |  | - | - |  | 26,302 |
| Amortization of Net Losses Related to Defined Benefit Plans |  | 716 |  | - |  | - |  | 716 |  | - | - |  | 716 |
| Total Comprehensive Income |  |  |  |  |  |  |  |  |  |  |  | \$ | 94,064 |
| Share-Based Compensation |  | 944 |  | - |  | 944 |  | - |  | - | - |  |  |
| Common Stock Issued under Purchase and Equity |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Compensation Plans and Related Tax Benefits (152,582 shares) |  | 4,087 |  | 1 |  | $(1,675)$ |  | - |  | (791) | 6,552 |  |  |
| Common Stock Repurchased ( 24,870 shares) |  | (856) |  | - |  | - |  | - |  | - | (856) |  |  |
| Cash Dividends Paid |  | $(43,058)$ |  | - |  | - |  | - |  | $(43,058)$ | - |  |  |
| Balance as of June 30, 2009 | \$ | 845,885 | \$ | 569 | \$ | 491,784 | \$ | $(1,870)$ | \$ | 811,121 | \$ (455,719) |  |  |


| (dollars in millions) | Three Months Ended June 30, 2010 |  |  | Three Months Ended March 31, 2010 |  |  |  | Three Months Ended June 30, 2009 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average <br> Balance | Incomel Expense | Yield/ <br> Rate |  | Average <br> Balance | Incomel Expense | Yield/ <br> Rate |  | Average <br> Balance | Incomel Expense | Yield/ Rate |
| Earning Assets |  |  |  |  |  |  |  |  |  |  |  |
| Interest-Bearing Deposits | \$ 5.3 | \$ | 0.17 | \% | \$ 5.8 | \$ | 0.92 | \% | \$ 5.2 | \$ | 0.36 |
| Funds Sold | 586.8 | 0.4 | 0.27 |  | 463.1 | 0.3 | 0.27 |  | 833.2 | 0.5 | 0.25 |
| Investment Securities |  |  |  |  |  |  |  |  |  |  |  |
| Available-for-Sale | 5,531.2 | 45.2 | 3.27 |  | 5,241.0 | 44.1 | 3.37 |  | 3,662.1 | 38.5 | 4.21 |
| Held-to-Maturity | 160.2 | 1.7 | 4.25 |  | 174.1 | 1.9 | 4.28 |  | 219.9 | 2.4 | 4.31 |
| Loans Held for Sale | 8.5 | 0.1 | 4.46 |  | 8.8 | 0.5 | 23.80 |  | 24.1 | 0.2 | 4.21 |
| Loans and Leases ${ }^{1}$ |  |  |  |  |  |  |  |  |  |  |  |
| Commercial and Industrial | 765.5 | 7.9 | 4.12 |  | 788.5 | 10.2 | 5.25 |  | 984.1 | 9.9 | 4.02 |
| Commercial Mortgage | 826.2 | 10.5 | 5.10 |  | 838.0 | 10.5 | 5.09 |  | 763.8 | 9.9 | 5.22 |
| Construction | 100.3 | 1.3 | 5.28 |  | 108.0 | 1.3 | 4.99 |  | 144.5 | 1.5 | 4.03 |
| Commercial Lease Financing | 400.8 | 3.0 | 2.95 |  | 407.4 | 3.4 | 3.33 |  | 450.2 | 3.5 | 3.13 |
| Residential Mortgage | 2,109.1 | 29.9 | 5.66 |  | 2,160.6 | 30.9 | 5.73 |  | 2,359.0 | 34.6 | 5.88 |
| Home Equity | 875.8 | 10.9 | 5.01 |  | 909.4 | 11.3 | 5.02 |  | 999.3 | 12.6 | 5.07 |
| Automobile | 249.4 | 4.7 | 7.63 |  | 272.6 | 5.2 | 7.73 |  | 325.5 | 6.5 | 7.96 |
| Other ${ }^{2}$ | 195.3 | 3.7 | 7.63 |  | 202.4 | 3.9 | 7.76 |  | 232.0 | 4.6 | 7.89 |
| Total Loans and Leases | 5,522.4 | 71.9 | 5.22 |  | 5,686.9 | 76.7 | 5.44 |  | 6,258.4 | 83.1 | 5.32 |
| Other | 79.8 | 0.3 | 1.39 |  | 79.8 | 0.3 | 1.39 |  | 79.7 | 0.3 | 1.39 |
| Total Earning Assets ${ }^{3}$ | 11,894.2 | 119.6 | 4.03 |  | 11,659.5 | 123.8 | 4.27 |  | 11,082.6 | 125.0 | 4.52 |
| Cash and Noninterest-Bearing Deposits | 221.0 |  |  |  | 229.8 |  |  |  | 203.9 |  |  |
| Other Assets | 488.0 |  |  |  | 488.5 |  |  |  | 467.1 |  |  |
| Total Assets | \$ 12,603.2 |  |  |  | \$ 12,377.8 |  |  |  | \$ 11,753.6 |  |  |
| Interest-Bearing Liabilities |  |  |  |  |  |  |  |  |  |  |  |
| Interest-Bearing Deposits |  |  |  |  |  |  |  |  |  |  |  |
| Demand | \$ 1,659.8 | 0.3 | 0.06 |  | \$ 1,662.0 | 0.3 | 0.07 |  | \$ 1,907.7 | 0.3 | 0.07 |
| Savings | 4,477.8 | 4.2 | 0.38 |  | 4,434.2 | 4.4 | 0.40 |  | 4,036.9 | 7.8 | 0.77 |
| Time | 1,093.0 | 3.4 | 1.24 |  | 1,136.5 | 3.6 | 1.29 |  | 1,330.6 | 6.4 | 1.92 |
| Total Interest-Bearing Deposits | 7,230.6 | 7.9 | 0.44 |  | 7,232.7 | 8.3 | 0.47 |  | 7,275.2 | 14.5 | 0.80 |
| Short-Term Borrowings | 17.7 | - | 0.13 |  | 28.7 | - | 0.10 |  | 16.4 | - | 0.12 |
| Securities Sold Under Agreements to Repurchase | 1,785.2 | 6.5 | 1.44 |  | 1,531.7 | 6.4 | 1.68 |  | 1,168.2 | 6.5 | 2.20 |
| Long-Term Debt | 74.4 | 1.0 | 5.52 |  | 90.3 | 1.2 | 5.25 |  | 71.1 | 0.8 | 4.84 |
| Total Interest-Bearing Liabilities | 9,107.9 | 15.4 | 0.68 |  | 8,883.4 | 15.9 | 0.72 |  | 8,530.9 | 21.8 | 1.02 |
| Net Interest Income |  | \$ 104.2 |  |  |  | \$ 107.9 |  |  |  | \$ 103.2 |  |
| Interest Rate Spread |  |  | 3.35 | \% |  |  | 3.55 | \% |  |  | 3.50 |
| Net Interest Margin |  |  | 3.51 | \% |  |  | 3.72 | \% |  |  | 3.73 |
| Noninterest-Bearing Demand Deposits | 2,157.0 |  |  |  | 2,157.9 |  |  |  | 1,946.9 |  |  |
| Other Liabilities | 356.1 |  |  |  | 387.4 |  |  |  | 417.7 |  |  |
| Shareholders' Equity | 982.2 |  |  |  | 949.1 |  |  |  | 858.1 |  |  |
| Total Liabilities and Shareholders' Equity | \$ 12,603.2 |  |  |  | \$ 12,377.8 |  |  |  | \$ 11,753.6 |  |  |

[^1]Average Balances and Interest Rates - Taxable Equivalent Basis
Table 6b

| (dollars in millions) | Six Months Ended June 30, 2010 |  |  |  |  |  | Six Months Ended June 30, 2009 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average Balance |  | Incomel Expense |  | Yield/ <br> Rate |  | Average <br> Balance |  | Incomel Expense |  | Yield/ <br> Rate |
| Earning Assets |  |  |  |  |  |  |  |  |  |  |  |
| Interest-Bearing Deposits | \$ | 5.6 | \$ | - | 0.56 | \% | \$ | 5.0 | \$ | - | 0.59 |
| Funds Sold |  | 525.2 |  | 0.7 | 0.27 |  |  | 872.8 |  | 1.1 | 0.25 |
| Investment Securities |  |  |  |  |  |  |  |  |  |  |  |
| Trading |  | - |  | - | - |  |  | 24.3 |  | 0.6 | 4.90 |
| Available-for-Sale |  | 5,386.9 |  | 89.3 | 3.32 |  |  | 3,148.3 |  | 71.0 | 4.51 |
| Held-to-Maturity |  | 167.1 |  | 3.6 | 4.26 |  |  | 227.4 |  | 4.9 | 4.34 |
| Loans Held for Sale |  | 8.7 |  | 0.6 | 14.27 |  |  | 23.0 |  | 0.5 | 4.30 |
| Loans and Leases ${ }^{1}$ |  |  |  |  |  |  |  |  |  |  |  |
| Commercial and Industrial |  | 776.9 |  | 18.1 | 4.69 |  |  | 1,007.6 |  | 20.3 | 4.06 |
| Commercial Mortgage |  | 832.1 |  | 21.0 | 5.10 |  |  | 747.3 |  | 19.5 | 5.27 |
| Construction |  | 104.1 |  | 2.7 | 5.13 |  |  | 149.3 |  | 3.1 | 4.12 |
| Commercial Lease Financing |  | 404.1 |  | 6.3 | 3.14 |  |  | 456.5 |  | 7.2 | 3.14 |
| Residential Mortgage |  | 2,134.7 |  | 60.8 | 5.70 |  |  | 2,398.0 |  | 71.0 | 5.92 |
| Home Equity |  | 892.5 |  | 22.2 | 5.01 |  |  | 1,013.9 |  | 25.6 | 5.10 |
| Automobile |  | 260.9 |  | 9.9 | 7.68 |  |  | 340.8 |  | 13.4 | 7.95 |
| Other ${ }^{2}$ |  | 198.9 |  | 7.6 | 7.70 |  |  | 238.5 |  | 9.3 | 7.88 |
| Total Loans and Leases |  | 5,604.2 |  | 148.6 | 5.33 |  |  | 6,351.9 |  | 169.4 | 5.36 |
| Other |  | 79.8 |  | 0.6 | 1.39 |  |  | 79.7 |  | 0.6 | 1.39 |
| Total Earning Assets ${ }^{3}$ |  | 11,777.5 |  | 243.4 | 4.15 |  |  | 10,732.4 |  | 248.1 | 4.64 |
| Cash and Noninterest-Bearing Deposits |  | 225.4 |  |  |  |  |  | 223.6 |  |  |  |
| Other Assets |  | 488.2 |  |  |  |  |  | 470.8 |  |  |  |
| Total Assets |  | 12,491.1 |  |  |  |  | \$ | 11,426.8 |  |  |  |

## Interest-Bearing Liabilities

Interest-Bearing Deposits

| Demand | \$ | 1,660.8 |  | 0.5 | 0.07 |  | \$ | 1,898.2 |  | 0.6 | 0.07 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Savings |  | 4,456.1 |  | 8.7 | 0.39 |  |  | 3,786.4 |  | 16.0 | 0.85 |
| Time |  | 1,114.7 |  | 7.0 | 1.27 |  |  | 1,415.2 |  | 14.9 | 2.12 |
| Total Interest-Bearing Deposits |  | 7,231.6 |  | 16.2 | 0.45 |  |  | 7,099.8 |  | 31.5 | 0.89 |
| Short-Term Borrowings |  | 23.2 |  | - | 0.11 |  |  | 17.6 |  | - | 0.11 |
| Securities Sold Under Agreements to Repurchase |  | 1,659.2 |  | 12.9 | 1.55 |  |  | 1,052.4 |  | 13.1 | 2.48 |
| Long-Term Debt |  | 82.3 |  | 2.2 | 5.37 |  |  | 109.4 |  | 3.0 | 5.56 |
| Total Interest-Bearing Liabilities |  | 8,996.3 |  | 31.3 | 0.70 |  |  | 8,279.2 |  | 47.6 | 1.16 |
| Net Interest Income |  |  | \$ | 212.1 |  |  |  |  | \$ | 200.5 |  |
| Interest Rate Spread |  |  |  |  | 3.45 | \% |  |  |  |  | 3.48 |
| Net Interest Margin |  |  |  |  | 3.61 | \% |  |  |  |  | 3.75 |
| Noninterest-Bearing Demand Deposits |  | 2,157.5 |  |  |  |  |  | 1,888.3 |  |  |  |
| Other Liabilities |  | 371.6 |  |  |  |  |  | 421.0 |  |  |  |
| Shareholders' Equity |  | 965.7 |  |  |  |  |  | 838.3 |  |  |  |
| Total Liabilities and Shareholders' Equity | \$ | 12,491.1 |  |  |  |  | \$ | 11,426.8 |  |  |  |

[^2]Three Months Ended June 30, 2010
Compared to March 31, 2010

| (dollars in millions) | Compared to March 31, 2010 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Volume ${ }^{1}$ |  |  | Rate ${ }^{1}$ |  | Time ${ }^{1}$ |  | Total |
| Change in Interest Income: |  |  |  |  |  |  |  |  |
| Funds Sold | \$ | 0.1 | \$ | - | \$ | - | \$ | 0.1 |
| Investment Securities |  |  |  |  |  |  |  |  |
| Available-for-Sale |  | 2.3 |  | (1.3) |  | 0.1 |  | 1.1 |
| Held-to-Maturity |  | (0.2) |  | - |  | - |  | (0.2) |
| Loans Held for Sale |  | - |  | (0.4) |  | - |  | (0.4) |
| Loans and Leases |  |  |  |  |  |  |  |  |
| Commercial and Industrial |  | (0.3) |  | (2.1) |  | 0.1 |  | (2.3) |
| Commercial Mortgage |  | (0.1) |  | - |  | 0.1 |  | - |
| Construction |  | (0.1) |  | 0.1 |  | - |  | - |
| Commercial Lease Financing |  | - |  | (0.4) |  | - |  | (0.4) |
| Residential Mortgage |  | (0.6) |  | (0.4) |  | - |  | (1.0) |
| Home Equity |  | (0.5) |  | - |  | 0.1 |  | (0.4) |
| Automobile |  | (0.5) |  | (0.1) |  | 0.1 |  | (0.5) |
| Other ${ }^{2}$ |  | (0.1) |  | (0.1) |  | - |  | (0.2) |
| Total Loans and Leases |  | (2.2) |  | (3.0) |  | 0.4 |  | (4.8) |
| Total Change in Interest Income |  | - |  | (4.7) |  | 0.5 |  | (4.2) |

Change in Interest Expense:
Interest-Bearing Deposits

| Savings <br> Time | - | $(0.3)$ | 0.1 | $(0.2)$ |
| :--- | :---: | :---: | :---: | :---: |
| Total Interest-Bearing Deposits | $(0.1)$ | $(0.1)$ | - | $(0.2)$ |
| Securities Sold Under Agreements to Repurchase | $(0.1)$ | $(0.4)$ | 0.1 | $(0.4)$ |
| Long-Term Debt | 1.0 | $(1.0)$ | 0.1 | 0.1 |
| Total Change in Interest Expense | $(0.2)$ | - | - | $(0.2)$ |
|  | 0.7 | $(1.4)$ | 0.2 | $(0.5)$ |
| Change in Net Interest Income |  |  |  |  |

[^3]| (dollars in millions) | Three Months Ended June 30, 2010 Compared to June 30, 2009 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Volume ${ }^{1}$ |  |  | Rate ${ }^{1}$ |  | Total |
| Change in Interest Income: |  |  |  |  |  |  |
| Funds Sold | \$ | (0.2) | \$ | 0.1 | \$ | (0.1) |
| Investment Securities |  |  |  |  |  |  |
| Available-for-Sale |  | 16.6 |  | (9.9) |  | 6.7 |
| Held-to-Maturity |  | (0.6) |  | (0.1) |  | (0.7) |
| Loans Held for Sale |  | (0.2) |  | 0.1 |  | (0.1) |
| Loans and Leases |  |  |  |  |  |  |
| Commercial and Industrial |  | (2.2) |  | 0.2 |  | (2.0) |
| Commercial Mortgage |  | 0.8 |  | (0.2) |  | 0.6 |
| Construction |  | (0.5) |  | 0.3 |  | (0.2) |
| Commercial Lease Financing |  | (0.3) |  | (0.2) |  | (0.5) |
| Residential Mortgage |  | (3.5) |  | (1.2) |  | (4.7) |
| Home Equity |  | (1.5) |  | (0.2) |  | (1.7) |
| Automobile |  | (1.6) |  | (0.2) |  | (1.8) |
| Other ${ }^{2}$ |  | (0.7) |  | (0.2) |  | (0.9) |
| Total Loans and Leases |  | (9.5) |  | (1.7) |  | (11.2) |
| Total Change in Interest Income |  | 6.1 |  | (11.5) |  | (5.4) |
| Change in Interest Expense: |  |  |  |  |  |  |
| Interest-Bearing Deposits |  |  |  |  |  |  |
| Savings |  | 0.7 |  | (4.3) |  | (3.6) |
| Time |  | (1.0) |  | (2.0) |  | (3.0) |
| Total Interest-Bearing Deposits |  | (0.3) |  | (6.3) |  | (6.6) |
| Securities Sold Under Agreements to Repurchase |  | 2.7 |  | (2.7) |  | - |
| Long-Term Debt |  | 0.1 |  | 0.1 |  | 0.2 |
| Total Change in Interest Expense |  | 2.5 |  | (8.9) |  | (6.4) |
| Change in Net Interest Income | \$ | 3.6 | \$ | (2.6) | \$ | 1.0 |

[^4]| (dollars in millions) | Six Months Ended June 30, 2010 <br> Compared to June 30, 2009 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Volume ${ }^{1}$ |  |  | Rate ${ }^{1}$ |  | Total |
| Change in Interest Income: |  |  |  |  |  |  |
| Funds Sold | \$ | (0.5) | \$ | 0.1 | \$ | (0.4) |
| Investment Securities |  |  |  |  |  |  |
| Trading |  | (0.3) |  | (0.3) |  | (0.6) |
| Available-for-Sale |  | 40.6 |  | (22.3) |  | 18.3 |
| Held-to-Maturity |  | (1.3) |  | - |  | (1.3) |
| Loans Held for Sale |  | (0.5) |  | 0.6 |  | 0.1 |
| Loans and Leases |  |  |  |  |  |  |
| Commercial and Industrial |  | (5.1) |  | 2.9 |  | (2.2) |
| Commercial Mortgage |  | 2.2 |  | (0.7) |  | 1.5 |
| Construction |  | (1.0) |  | 0.6 |  | (0.4) |
| Commercial Lease Financing |  | (0.9) |  | - |  | (0.9) |
| Residential Mortgage |  | (7.6) |  | (2.6) |  | (10.2) |
| Home Equity |  | (3.0) |  | (0.4) |  | (3.4) |
| Automobile |  | (3.0) |  | (0.5) |  | (3.5) |
| Other ${ }^{2}$ |  | (1.5) |  | (0.2) |  | (1.7) |
| Total Loans and Leases |  | (19.9) |  | (0.9) |  | (20.8) |
| Total Change in Interest Income |  | 18.1 |  | (22.8) |  | (4.7) |

Change in Interest Expense:
Interest-Bearing Deposits

| Demand | $(0.1)$ | - | $(0.1)$ |
| :--- | :---: | :---: | :---: |
| Savings | 2.4 | $(9.7)$ | $(7.3)$ |
| Time | $(2.7)$ | $(5.2)$ | $(7.9)$ |
| Total Interest-Bearing Deposits | $(0.4)$ | $(14.9)$ | $(15.3)$ |
| Securities Sold Under Agreements to Repurchase | 5.8 | $(6.0)$ | $(0.2)$ |
| Long-Term Debt | $(0.7)$ | $(0.1)$ | $(0.8)$ |
| Total Change in Interest Expense | 4.7 | $(21.0)$ | $(16.3)$ |
|  |  |  |  |

[^5]
## Bank of Hawaii Corporation and Subsidiaries

Salaries and Benefits

| (dollars in thousands) | Three Months Ended |  |  |  |  |  | Six Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | June 30,$2010$ |  | $\begin{gathered} \text { March 31, } \\ 2010 \end{gathered}$ |  | June 30, 2009 |  | June 30, |  |  |  |
| Salaries | \$ | 29,942 | \$ | 29,143 | \$ | 30,732 | \$ | 59,085 | \$ | 60,577 |
| Incentive Compensation |  | 3,447 |  | 3,446 |  | 3,407 |  | 6,893 |  | 6,699 |
| Share-Based Compensation and Cash Grants for the Purchase of Company Stock |  | 3,984 |  | 556 |  | 604 |  | 4,540 |  | 1,391 |
| Commission Expense |  | 1,259 |  | 1,346 |  | 1,750 |  | 2,605 |  | 4,005 |
| Retirement and Other Benefits |  | 3,857 |  | 4,109 |  | 3,804 |  | 7,966 |  | 8,423 |
| Payroll Taxes |  | 2,331 |  | 3,433 |  | 2,344 |  | 5,764 |  | 5,844 |
| Medical, Dental, and Life Insurance |  | 2,481 |  | 2,480 |  | 1,236 |  | 4,961 |  | 3,900 |
| Separation Expense |  | 199 |  | 51 |  | 303 |  | 250 |  | 369 |
| Total Salaries and Benefits | \$ | 47,500 | \$ | 44,564 | \$ | 44,180 | \$ | 92,064 | \$ | 91,208 |


| (dollars in thousands) |  | $\begin{gathered} \text { June } 30, \\ 2010 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { March 31, } \\ 2010 \end{gathered}$ | December 31,2009 |  | September 30, 2009 |  |  | $\begin{array}{r} \text { June } 30, \\ 2009 \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial |  |  |  |  |  |  |  |  |  |  |
| Commercial and Industrial | \$ | 758,851 | \$ | 782,298 | \$ | 795,167 | \$ | 845,056 | \$ | 932,444 |
| Commercial Mortgage |  | 816,165 |  | 834,086 |  | 841,431 |  | 777,498 |  | 788,226 |
| Construction |  | 88,823 |  | 104,349 |  | 108,395 |  | 137,414 |  | 140,455 |
| Lease Financing |  | 399,744 |  | 398,939 |  | 412,933 |  | 458,696 |  | 468,030 |
| Total Commercial |  | 2,063,583 |  | 2,119,672 |  | 2,157,926 |  | 2,218,664 |  | 2,329,155 |
| Consumer |  |  |  |  |  |  |  |  |  |  |
| Residential Mortgage |  | 2,087,380 |  | 2,138,094 |  | 2,190,677 |  | 2,246,729 |  | 2,309,971 |
| Home Equity |  | 861,196 |  | 892,109 |  | 921,571 |  | 952,076 |  | 977,632 |
| Automobile |  | 238,671 |  | 260,472 |  | 283,937 |  | 299,657 |  | 309,877 |
| Other ${ }^{1}$ |  | 190,081 |  | 199,734 |  | 205,674 |  | 214,232 |  | 223,276 |
| Total Consumer |  | 3,377,328 |  | 3,490,409 |  | 3,601,859 |  | 3,712,694 |  | 3,820,756 |
| Total Loans and Leases | \$ | 5,440,911 | \$ | 5,610,081 | \$ | 5,759,785 | \$ | 5,931,358 | \$ | 6,149,911 |

## Higher Risk Loans Outstanding

| (dollars in thousands) |  | $\begin{gathered} \text { June 30, } \\ 2010 \\ \hline \end{gathered}$ |  | $\begin{array}{r} \text { March 31, } \\ 2010 \end{array}$ | $\begin{array}{r} \text { December 31, } \\ 2009 \end{array}$ |  | September 30, 2009 |  |  | $\begin{array}{r} \text { June } 30 \\ 2009 \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Residential Home Building ${ }^{2}$ | \$ | 18,993 | \$ | 29,475 | \$ | 31,067 | \$ | 38,592 | \$ | 22,850 |
| Residential Land Loans ${ }^{3}$ |  | 30,262 |  | 33,514 |  | 37,873 |  | 43,128 |  | 47,871 |
| Home Equity Loans ${ }^{4}$ |  | 25,055 |  | 24,595 |  | 28,076 |  | 24,339 |  | 21,832 |
| Air Transportation ${ }^{5}$ |  | 39,165 |  | 39,743 |  | 50,426 |  | 60,996 |  | 62,148 |

${ }^{1}$ Comprised of other revolving credit, installment, and lease financing.
${ }^{2}$ Residential home building loans were $\$ 41.4$ million as of June 30,2010 . Higher risk loans within this segment are defined as those loans with a well-defined weakness or weaknesses that jeopardizes the orderly repayment of the loan.
${ }^{3}$ We consider all of our residential land loans, which are consumer loans secured by unimproved lots, to be of higher risk due to the volatility in the value of the underlying collateral.
${ }^{4}$ Higher risk home equity loans are defined as those loans originated in 2005 or later, with current monitoring credit scores below 600, and with original loan-to-value ratios greater than $70 \%$.
${ }^{5}$ We consider all of our air transportation leases to be of higher risk due to the weak financial profile of the industry.

## Deposits

| (dollars in thousands) |  | $\begin{gathered} \text { June } 30, \\ 2010 \\ \hline \end{gathered}$ |  | $\begin{aligned} & \text { March 31, } \\ & 2010^{6} \\ & \hline \end{aligned}$ | $\begin{array}{r} \text { December 31, } \\ 2009{ }^{6} \end{array}$ |  | September 30, 2009 |  |  | $\begin{array}{r} \text { June } 30 \\ 2009^{6} \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Consumer | \$ | 4,925,579 | \$ | 4,940,576 | \$ | 4,926,567 | \$ | 4,776,626 | \$ | 4,747,612 |
| Commercial |  | 4,036,679 |  | 4,126,287 |  | 4,115,286 |  | 4,002,619 |  | 3,829,035 |
| Public and Other |  | 362,401 |  | 427,221 |  | 367,823 |  | 470,855 |  | 443,014 |
| Total Deposits | \$ | 9,324,659 | \$ | 9,494,084 | \$ | 9,409,676 | \$ | 9,250,100 | \$ | 9,019,661 |

[^6]
## Bank of Hawaii Corporation and Subsidiaries

| Non-Performing Assets a |  | or M |  |  |  |  |  |  |  | Table 10 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (dollars in thousands) |  | June 30, 2010 |  | $\begin{array}{r} \text { March 31, } \\ 2010 \\ \hline \end{array}$ |  | ber 31, 2009 |  | ber 30, 2009 |  | June 30, 2009 |
| Non-Performing Assets ${ }^{1}$ |  |  |  |  |  |  |  |  |  |  |
| Non-Accrual Loans and Leases |  |  |  |  |  |  |  |  |  |  |
| Commercial |  |  |  |  |  |  |  |  |  |  |
| Commercial and Industrial | \$ | 741 | \$ | 3,342 | \$ | 6,646 | \$ | 9,924 | \$ | 10,511 |
| Commercial Mortgage |  | 3,476 |  | 1,662 |  | 1,167 |  | 1,193 |  | 1,219 |
| Construction |  | 5,640 |  | 7,297 |  | 8,154 |  | 15,534 |  | 6,548 |
| Lease Financing |  | 63 |  | 73 |  | 631 |  | 690 |  | 956 |
| Total Commercial |  | 9,920 |  | 12,374 |  | 16,598 |  | 27,341 |  | 19,234 |
| Consumer |  |  |  |  |  |  |  |  |  |  |
| Residential Mortgage |  | 27,491 |  | 23,214 |  | 19,893 |  | 16,718 |  | 16,265 |
| Home Equity |  | 2,638 |  | 2,844 |  | 5,153 |  | 3,726 |  | 2,567 |
| Other ${ }^{2}$ |  | - |  | - |  | 550 |  | 550 |  | 550 |
| Total Consumer |  | 30,129 |  | 26,058 |  | 25,596 |  | 20,994 |  | 19,382 |
| Total Non-Accrual Loans and Leases |  | 40,049 |  | 38,432 |  | 42,194 |  | 48,335 |  | 38,616 |
| Non-Accrual Loans Held for Sale |  | - |  | - |  | 3,005 |  | - |  |  |
| Foreclosed Real Estate |  | 3,192 |  | 3,192 |  | 3,132 |  | 201 |  | 438 |
| Total Non-Performing Assets | \$ | 43,241 | \$ | 41,624 | \$ | 48,331 | \$ | 48,536 | \$ | 39,054 |

## Accruing Loans and Leases Past Due 90 Days or More

| Commercial |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial and Industrial | \$ | - | \$ | 2,192 | \$ | 623 | \$ | 137 | \$ | 13 |
| Construction |  | - |  | 2,170 |  | - |  | 3,005 |  | - |
| Lease Financing |  | - |  | - |  | 120 |  | - |  |  |
| Total Commercial |  |  |  | 4,362 |  | 743 |  | 3,142 |  | 13 |
| Consumer |  |  |  |  |  |  |  |  |  |  |
| Residential Mortgage |  | 9,019 |  | 8,136 |  | 8,979 |  | 5,951 |  | 4,657 |
| Home Equity |  | 2,256 |  | 1,608 |  | 2,210 |  | 1,698 |  | 2,879 |
| Automobile |  | 464 |  | 571 |  | 875 |  | 749 |  | 769 |
| Other ${ }^{2}$ |  | 1,161 |  | 1,345 |  | 886 |  | 739 |  | 1,270 |
| Total Consumer |  | 12,900 |  | 11,660 |  | 12,950 |  | 9,137 |  | 9,575 |
| Total Accruing Loans and Leases Past Due 90 Days or More | \$ | 12,900 | \$ | 16,022 | \$ | 13,693 | \$ | 12,279 | \$ | 9,588 |
| Total Loans and Leases | \$ | 5,440,911 | \$ | 5,610,081 | \$ | 5,759,785 | \$ | 5,931,358 | \$ | 6,149,911 |
| $\underline{\text { Ratio of Non-Accrual Loans and Leases to Total Loans and Leases }}$ |  | 0.74\% |  | 0.69\% |  | 0.73\% |  | 0.81\% |  | 0.63\% |
| Ratio of Non-Performing Assets to Total Loans and Leases, |  |  |  |  |  |  |  |  |  |  |
| Ratio of Commercial Non-Performing Assets to Total Commercial Loans and |  |  |  |  |  |  |  |  |  |  |
| Ratio of Consumer Non-Performing Assets to Total Consumer Loans and Leases and Consumer Foreclosed Real Estate |  | 0.90\% |  | 0.76\% |  | 0.72\% |  | 0.57\% |  | 0.52\% |
| Ratio of Non-Performing Assets and Accruing Loans and Leases Past Due 90 Days or More to Total Loans and Leases, Loans Held for Sale, and Foreclosed Real Estate |  | 1.03\% |  | 1.02\% |  | 1.07\% |  | 1.02\% |  | 0.79\% |
| Quarter to Quarter Changes in Non-Performing Assets ${ }^{1}$ |  |  |  |  |  |  |  |  |  |  |
| Balance at Beginning of Quarter | \$ | 41,624 | \$ | 48,331 | \$ | 48,536 | \$ | 39,054 | \$ | 40,329 |
| Additions |  | 10,761 |  | 9,533 |  | 14,874 |  | 22,856 |  | 22,459 |
| Reductions |  |  |  |  |  |  |  |  |  |  |
| Payments |  | $(4,414)$ |  | $(5,689)$ |  | $(4,128)$ |  | $(6,899)$ |  | $(15,593)$ |
| Return to Accrual Status |  | - |  | $(3,505)$ |  | $(1,818)$ |  | $(3,373)$ |  | (230) |
| Sales of Foreclosed Real Estate |  | - |  | - |  | (38) |  | (237) |  | - |
| Charge-offs/Write-downs |  | $(4,730)$ |  | $(7,046)$ |  | $(9,095)$ |  | $(2,865)$ |  | $(7,911)$ |
| Total Reductions |  | $(9,144)$ |  | $(16,240)$ |  | $(15,079)$ |  | $(13,374)$ |  | $(23,734)$ |
| Balance at End of Quarter | \$ | 43,241 | \$ | 41,624 | \$ | 48,331 | \$ | 48,536 | \$ | 39,054 |

[^7]| (dollars in thousands) | Three Months Ended |  |  |  |  |  | Six Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | June 30, 2010 |  | $\begin{gathered} \text { March } 31, \\ 2010 \end{gathered}$ |  | June 30, 2009 |  | June 30, |  |  |  |
| Balance at Beginning of Period | \$ | 151,777 | \$ | 149,077 | \$ | 139,835 | \$ | 149,077 | \$ | 128,667 |
| Loans and Leases Charged-Off |  |  |  |  |  |  |  |  |  |  |
| Commercial |  |  |  |  |  |  |  |  |  |  |
| Commercial and Industrial |  | $(3,056)$ |  | $(3,906)$ |  | $(12,249)$ |  | $(6,962)$ |  | $(18,713)$ |
| Commercial Mortgage |  | $(1,000)$ |  | (303) |  | - |  | $(1,303)$ |  | - |
| Construction |  | $(1,417)$ |  | (857) |  | - |  | $(2,274)$ |  |  |
| Lease Financing |  | (107) |  | (190) |  | $(4,473)$ |  | (297) |  | $(4,493)$ |
| Consumer |  |  |  |  |  |  |  |  |  |  |
| Residential Mortgage |  | $(4,377)$ |  | $(3,255)$ |  | $(1,814)$ |  | $(7,632)$ |  | $(2,641)$ |
| Home Equity |  | $(2,886)$ |  | $(7,436)$ |  | $(3,303)$ |  | $(10,322)$ |  | $(5,619)$ |
| Automobile |  | $(1,752)$ |  | $(2,027)$ |  | $(2,121)$ |  | $(3,779)$ |  | $(5,103)$ |
| Other ${ }^{1}$ |  | $(2,530)$ |  | $(2,822)$ |  | $(3,643)$ |  | $(5,352)$ |  | $(7,220)$ |
| Total Loans and Leases Charged-Off |  | $(17,125)$ |  | $(20,796)$ |  | $(27,603)$ |  | $(37,921)$ |  | $(43,789)$ |
| Recoveries on Loans and Leases Previously Charged-Off |  |  |  |  |  |  |  |  |  |  |
| Commercial |  |  |  |  |  |  |  |  |  |  |
| Commercial and Industrial |  | 367 |  | 858 |  | 228 |  | 1,225 |  | 770 |
| Commercial Mortgage |  | - |  | 24 |  | - |  | 24 |  | - |
| Lease Financing |  | 11 |  | 1 |  | 30 |  | 12 |  | 32 |
| Consumer |  |  |  |  |  |  |  |  |  |  |
| Residential Mortgage |  | 236 |  | 422 |  | 126 |  | 658 |  | 271 |
| Home Equity |  | 197 |  | 100 |  | 76 |  | 297 |  | 172 |
| Automobile |  | 826 |  | 753 |  | 735 |  | 1,579 |  | 1,462 |
| Other ${ }^{1}$ |  | 549 |  | 627 |  | 718 |  | 1,176 |  | 1,423 |
| Total Recoveries on Loans and Leases Previously Charged-Off |  | 2,186 |  | 2,785 |  | 1,913 |  | 4,971 |  | 4,130 |
| Net Loans and Leases Charged-Off |  | $(14,939)$ |  | $(18,011)$ |  | $(25,690)$ |  | $(32,950)$ |  | $(39,659)$ |
| Provision for Credit Losses |  | 15,939 |  | 20,711 |  | 28,690 |  | 36,650 |  | 53,577 |
| Provision for Unfunded Commitments |  | - |  | - |  | - |  | - |  | 250 |
| Balance at End of Period ${ }^{2}$ | \$ | 152,777 | \$ | 151,777 | \$ | 142,835 | \$ | 152,777 | \$ | $\underline{142,835}$ |
| Components |  |  |  |  |  |  |  |  |  |  |
| Allowance for Loan and Lease Losses | \$ | 147,358 | \$ | 146,358 | \$ | 137,416 | \$ | 147,358 | \$ | 137,416 |
| Reserve for Unfunded Commitments |  | 5,419 |  | 5,419 |  | 5,419 |  | 5,419 |  | 5,419 |
| Total Reserve for Credit Losses | \$ | 152,777 | \$ | 151,777 | \$ | 142,835 | \$ | 152,777 | \$ | 142,835 |
| Average Loans and Leases Outstanding | \$ | 5,522,423 | \$ | 5,686,923 | \$ | 6,258,403 | \$ | 5,604,218 | \$ | 6,351,938 |
| Ratio of Net Loans and Leases Charged-Off to |  |  |  |  |  |  |  |  |  |  |
| Average Loans and Leases Outstanding (annualized) |  | 1.09\% |  | 1.28\% |  | 1.65\% |  | 1.19\% |  | 1.26\% |
| Ratio of Allowance for Loan and Lease Losses to Loans and Leases Outstanding |  | 2.71\% |  | 2.61\% |  | 2.23\% |  | 2.71\% |  | 2.23\% |
| ${ }^{1}$ Comprised of other revolving credit, installment, and lease financing. |  |  |  |  |  |  |  |  |  |  |


| (dollars in thousands) |  | Retail Banking |  | Commercial Banking |  | Investment Services |  | Treasury and Other | Consolidated Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Three Months Ended June 30, 2010 |  |  |  |  |  |  |  |  |  |  |
| Net Interest Income | \$ | 48,253 | \$ | 36,336 | \$ | 4,215 | \$ | 15,124 | \$ | 103,928 |
| Provision for Credit Losses |  | 9,871 |  | 6,206 |  | (127) |  | (11) |  | 15,939 |
| Net Interest Income After Provision for Credit Losses |  | 38,382 |  | 30,130 |  | 4,342 |  | 15,135 |  | 87,989 |
| Noninterest Income |  | 25,806 |  | 11,697 |  | 14,310 |  | 17,061 |  | 68,874 |
| Noninterest Expense |  | $(43,436)$ |  | $(24,977)$ |  | $(15,553)$ |  | $(1,952)$ |  | $(85,918)$ |
| Income Before Provision for Income Taxes |  | 20,752 |  | 16,850 |  | 3,099 |  | 30,244 |  | 70,945 |
| Provision for Income Taxes |  | $(7,678)$ |  | $(5,866)$ |  | $(1,147)$ |  | $(9,690)$ |  | $(24,381)$ |
| Net Income |  | 13,074 |  | 10,984 |  | 1,952 |  | 20,554 |  | 46,564 |
| Total Assets as of June 30, 2010 | \$ | 3,155,472 | \$ | 2,328,378 | \$ | 312,676 | \$ | 7,059,319 | \$ | 12,855,845 |

Three Months Ended June 30, $2009{ }^{1}$

| Net Interest Income | \$ | 55,843 | \$ | 41,425 | \$ | 4,326 | \$ | 1,257 | \$ | 102,851 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Provision for Credit Losses |  | 12,753 |  | 15,192 |  | 746 |  | (1) |  | 28,690 |
| Net Interest Income After Provision for Credit Losses |  | 43,090 |  | 26,233 |  | 3,580 |  | 1,258 |  | 74,161 |
| Noninterest Income |  | 25,252 |  | 16,538 |  | 14,615 |  | 3,427 |  | 59,832 |
| Noninterest Expense |  | $(43,937)$ |  | $(27,596)$ |  | $(15,797)$ |  | $(2,254)$ |  | $(89,584)$ |
| Income Before Provision for Income Taxes |  | 24,405 |  | 15,175 |  | 2,398 |  | 2,431 |  | 44,409 |
| Provision for Income Taxes |  | $(9,047)$ |  | $(5,436)$ |  | (887) |  | 1,967 |  | $(13,403)$ |
| Net Income |  | 15,358 |  | 9,739 |  | 1,511 |  | 4,398 |  | 31,006 |
| Total Assets as of June 30, $2009{ }^{1}$ | \$ | 3,554,288 | \$ | 2,659,944 | \$ | 267,546 | \$ | 5,712,917 | \$ | 12,194,695 |

[^8]| (dollars in thousands) |  | Retail Banking |  | Commercial Banking |  | Investment Services |  | Treasury and Other | Consolidated Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Six Months Ended June 30, 2010 |  |  |  |  |  |  |  |  |  |  |
| Net Interest Income | \$ | 97,565 | \$ | 77,485 | \$ | 8,538 | \$ | 27,993 | \$ | 211,581 |
| Provision for Credit Losses |  | 25,227 |  | 11,347 |  | 88 |  | (12) |  | 36,650 |
| Net Interest Income After Provision for Credit Losses |  | 72,338 |  | 66,138 |  | 8,450 |  | 28,005 |  | 174,931 |
| Noninterest Income |  | 49,273 |  | 21,715 |  | 29,337 |  | 40,331 |  | 140,656 |
| Noninterest Expense |  | $(85,769)$ |  | $(48,839)$ |  | $(29,598)$ |  | $(3,418)$ |  | $(167,624)$ |
| Income Before Provision for Income Taxes |  | 35,842 |  | 39,014 |  | 8,189 |  | 64,918 |  | 147,963 |
| Provision for Income Taxes |  | $(13,261)$ |  | $(13,874)$ |  | $(3,031)$ |  | $(18,497)$ |  | $(48,663)$ |
| Net Income |  | 22,581 |  | 25,140 |  | 5,158 |  | 46,421 |  | 99,300 |
| Total Assets as of June 30, 2010 | \$ | 3,155,472 | \$ | 2,328,378 | \$ | 312,676 | \$ | 7,059,319 | \$ | 12,855,845 |

Six Months Ended June 30, $2009{ }^{1}$

| Net Interest Income (Loss) | \$ | 111,093 | \$ | 81,166 | \$ | 8,318 | \$ | (664) | \$ | 199,913 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Provision for Credit Losses |  | 29,322 |  | 22,950 |  | 1,550 |  | (245) |  | 53,577 |
| Net Interest Income (Loss) After Provision for Credit Losses |  | 81,771 |  | 58,216 |  | 6,768 |  | (419) |  | 146,336 |
| Noninterest Income |  | 53,666 |  | 40,364 |  | 29,060 |  | 7,107 |  | 130,197 |
| Noninterest Expense |  | $(87,786)$ |  | $(53,381)$ |  | $(32,357)$ |  | $(3,993)$ |  | $(177,517)$ |
| Income Before Provision for Income Taxes |  | 47,651 |  | 45,199 |  | 3,471 |  | 2,695 |  | 99,016 |
| Provision for Income Taxes |  | $(17,651)$ |  | $(16,522)$ |  | $(1,282)$ |  | 3,485 |  | $(31,970)$ |
| Net Income |  | 30,000 |  | 28,677 |  | 2,189 |  | 6,180 |  | 67,046 |
| Total Assets as of June 30, $2009{ }^{1}$ | \$ | 3,554,288 | \$ | 2,659,944 | \$ | 267,546 | \$ | 5,712,917 | \$ | 12,194,695 |

[^9]

Return on Average Shareholders' Equity
Net Interest Margin ${ }^{2}$

[^10]

| Unemployment ${ }^{3}$ |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Statewide, seasonally adjusted | 6.3 | \% | 6.8 | \% | 7.0 | \% | 7.0 | \% | 5.6 | \% | 3.0 | \% |
| Oahu | 5.8 |  | 5.3 |  | 6.3 |  | 6.6 |  | 3.5 |  | 2.5 |  |
| Island of Hawaii | 10.4 |  | 9.6 |  | 10.8 |  | 10.9 |  | 5.5 |  | 3.3 |  |
| Maui | 8.5 |  | 8.8 |  | 9.7 |  | 9.4 |  | 4.5 |  | 2.8 |  |
| Kauai | 9.1 |  | 8.9 |  | 9.6 |  | 10.5 |  | 4.4 |  | 2.5 |  |


| (percentage change, except months of inventory) | $\begin{gathered} \hline \text { June 30, } \\ \hline 2010 \\ \hline \end{gathered}$ | $\begin{gathered} \text { December 31, } \\ \hline 2009 \\ \hline \end{gathered}$ |  |  | September 30, |  | December 31, |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | 2009 |  | 2008 | 2007 |  |
| Housing Trends (Single Family Oahu) ${ }^{4}$ |  |  |  |  |  |  |  |  |  |
| Median Home Price | 0.9 | \% | (7.9) | \% | (8.0) | \% | (3.0) \% | 2.1 | \% |
| Home Sales Volume (units) | 8.4 | \% | (5.7) | \% | (16.2) | \% | (24.4) | (10.2) | \% |
| Months of Inventory | 6.2 |  | 4.2 |  | 5.3 |  | 8.9 | 6.0 |  |
| (in thousands) |  |  | Monthly Vis Seasonal | $\begin{aligned} & \text { sitor } \\ & \text { Ily Ac } \end{aligned}$ | r Arrivals, Adjusted |  | Percentage from Previo | hange <br> Month |  |

## Tourism ${ }^{2}$

| April 30, 2010 | 560.8 | (0.7) \% |
| :---: | :---: | :---: |
| March 31, 2010 | 564.8 | 2.0 |
| February 28, 2010 | 553.9 | 0.5 |
| January 31, 2010 | 551.4 | 3.0 |
| December 31, 2009 | 535.2 | 0.5 |
| November 30, 2009 | 532.7 | (0.8) |
| October 31, 2009 | 537.2 | (2.2) |
| September 30, 2009 | 549.1 | 2.8 |
| August 31, 2009 | 534.3 | 3.2 |
| July 31, 2009 | 517.6 | 2.5 |
| June 30, 2009 | 504.8 | (9.0) |
| May 31, 2009 | 554.4 | (0.1) |
| April 30, 2009 | 555.0 | 8.9 |
| March 31, 2009 | 509.5 | (7.3) |
| February 28, 2009 | 549.4 | 1.7 |
| January 31, 2009 | 540.0 | 4.4 |

[^11]
[^0]:    ${ }^{1}$ Efficiency ratio is defined as noninterest expense divided by total revenue (net interest income and total noninterest income).
    ${ }^{2}$ Operating leverage is defined as the percentage change in income before the provision for credit losses and the provision for income taxes. Measures are presented on a linked quarter basis.
    ${ }^{3}$ Net interest margin is defined as net interest income, on a taxable equivalent basis, as a percentage of average earning assets.
    ${ }^{4}$ Dividend payout ratio is defined as dividends declared per share divided by basic earnings per share.
    ${ }^{5}$ Excluded from non-performing assets are contractually binding non-accrual loans held for sale of $\$ 4.2$ million and $\$ 5.2$ million as of December 31, 2009 and June 30, 2009, respectively.
    ${ }^{6}$ Tier 1 Capital Ratio as of December 31, 2009 and June 30, 2009 was revised from $14.88 \%$ and $12.56 \%$, respectively.
    ${ }^{7}$ Total Capital Ratio as of December 31, 2009 and June 30, 2009 was revised from $16.15 \%$ and $13.82 \%$, respectively.
    ${ }^{8}$ Leverage Ratio as of December 31, 2009 and June 30, 2009 was revised from $6.78 \%$ and $6.66 \%$, respectively.
    ${ }^{9}$ Tangible common equity, a non-GAAP financial measure, is defined by the Company as shareholders' equity minus goodwill and intangible assets. Intangible assets are included as a component of other assets in the Consolidated Statements of Condition.

[^1]:    ${ }^{1}$ Non-performing loans and leases are included in the respective average loan and lease balances. Income, if any, on such loans and leases is recognized on a cash basis.
    ${ }^{2}$ Comprised of other consumer revolving credit, installment, and consumer lease financing.
    ${ }^{3}$ Interest income includes taxable equivalent basis adjustments, based upon a federal statutory tax rate of $35 \%$, of $\$ 237,000$, $\$ 239,000$, and $\$ 331,000$ for the three months ended June 30 , 2010, March 31, 2010, and June 30, 2009, respectively

[^2]:    ${ }^{1}$ Non-performing loans and leases are included in the respective average loan and lease balances. Income, if any, on such loans and leases is recognized on a cash basis.
    ${ }^{2}$ Comprised of other consumer revolving credit, installment, and consumer lease financing.
    

[^3]:    ${ }^{1}$ The changes for each category of interest income and expense are allocated between the portion of changes attributable to the variance in volume, rate, and time for that categor
    ${ }^{2}$ Comprised of other consumer revolving credit, installment, and consumer lease financing.

[^4]:    ${ }^{1}$ The changes for each category of interest income and expense are allocated between the portion of changes attributable to the variance in volume and rate for that category.
    ${ }^{2}$ Comprised of other consumer revolving credit, installment, and consumer lease financing.

[^5]:    ${ }^{1}$ The changes for each category of interest income and expense are allocated between the portion of changes attributable to the variance in volume and rate for that category.
    ${ }^{2}$ Comprised of other consumer revolving credit, installment, and consumer lease financing.

[^6]:    ${ }^{6}$ Certain prior period information has been reclassified to conform to current presentation.

[^7]:    Excluded from non-performing assets were contractually binding non-accrual loans held for sale of $\$ 4.2$ million, $\$ 7.7$ million, and $\$ 5.2$ million as of December 31 , 2009 ,
    September 30, 2009, and June 30, 2009, respectively.
    ${ }^{2}$ Comprised of other revolving credit, installment, and lease financing

[^8]:    ${ }^{1}$ Certain prior period information has been reclassified to conform to current presentation.

[^9]:    ${ }^{1}$ Certain prior period information has been reclassified to conform to current presentation.

[^10]:    ${ }^{1}$ The efficiency ratio is defined as noninterest expense divided by total revenue (net interest income and noninterest income).
    ${ }^{2}$ The net interest margin is defined as net interest income, on a fully-taxable equivalent basis, as a percentage of average earning assets.

[^11]:    ${ }^{1}$ Source: Hawaii Department of Business, Economic Development \& Tourism
    ${ }^{2}$ Source: University of Hawaii Economic Research Organization.
    ${ }^{3}$ Source: University of Hawaii Economic Research Organization, State of Hawaii Department of Labor and Industrial Relations.
    ${ }^{4}$ Source: Honolulu Board of REALTORS.
    Note: Certain prior period seasonally adjusted information has been revised.

