$\Delta$ Bank of Hawaiii
Corporation

NewsRelease

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# Bank of Hawai‘i Corporation Fourth Quarter 2023 Financial Results 

- 2023 Diluted Earnings Per Common Share \$4.14
- 2023 Net Income \$171.2 Million
- Diluted Earnings Per Common Share \$0.72 for the Fourth Quarter of 2023
- Net Income $\mathbf{\$ 3 0 . 4}$ Million for the Fourth Quarter of 2023
- Board of Directors Declares Dividend of $\mathbf{\$ 0 . 7 0}$ Per Common Share
- Industry-wide FDIC Special Assessment Resulted in a $\mathbf{\$ 1 4 . 7}$ Million Charge in the Fourth Quarter of 2023


## FOR IMMEDIATE RELEASE

HONOLULU, HI (January 22, 2024) -- Bank of Hawai‘i Corporation (NYSE: BOH) today reported diluted earnings per common share of $\$ 4.14$ for the full year of 2023 compared with diluted earnings per common share of $\$ 5.48$ for the full year of 2022. An industry-wide FDIC Special Assessment resulted in a $\$ 14.7$ million charge in the fourth quarter of 2023 which negatively impacted diluted earnings per common share by $\$ 0.29$. Net income for the year was $\$ 171.2$ million, down $24.2 \%$ from the previous year. The return on average common equity for the full year of 2023 was $13.89 \%$ compared with $17.83 \%$ in 2022.
"Bank of Hawai‘i managed through a challenging economic environment in 2023 and delivered strong financial results," said Peter Ho, Chairman, President, and CEO. "Over the past year, we have demonstrated the resilience of our brand, deposit base and distinct business model. Total deposits were up $2.1 \%$ from the prior year and our credit quality remained excellent with non-performing assets of $0.08 \%$ at quarter end and net charge offs of $0.05 \%$ in the quarter. Our noninterest income held steady and we continued to demonstrate disciplined expense management. We focused on strengthening our balance sheet during the year and we are well positioned to deliver strong results in 2024."

Diluted earnings per common share for the fourth quarter of 2023 was $\$ 0.72$, compared with diluted earnings per common share of $\$ 1.17$ in the previous quarter and $\$ 1.50$ in the same quarter of 2022. Net income for the fourth quarter of 2023 was $\$ 30.4$ million, down $36.5 \%$ from the previous quarter and down $50.4 \%$ from the same quarter of 2022. The return on average common equity for the fourth quarter of 2023 was $9.55 \%$ compared with $15.38 \%$ in the previous quarter and $21.28 \%$ in the same quarter of 2022 .

## Financial Highlights

Net interest income for the fourth quarter of 2023 was $\$ 115.8$ million, a decrease of $4.3 \%$ from the previous quarter and a decrease of $17.7 \%$ from the same quarter of 2022. The decrease in net interest income in the fourth quarter of 2023 was primarily due to higher funding costs, partially offset by higher earning asset yields.

Net interest margin was $2.13 \%$ in the fourth quarter of 2023, unchanged from the previous quarter and a decrease of 47 basis points from the same quarter of 2022. Net interest margin in the fourth quarter of 2023 was negatively impacted by higher funding costs, partially offset by higher earning asset yields.

The average yield on loans and leases was $4.54 \%$ in the fourth quarter of 2023 , up 20 basis points from the prior quarter and up 73 basis points from the same quarter of 2022. The average yield on total earning assets was $3.85 \%$ in the fourth quarter of 2023 , up 13 basis points from the prior quarter and up 68 basis points from the same quarter of 2022. The average cost of interest-bearing deposits was $2.30 \%$ in the fourth quarter of 2023, up 35 basis points from the prior quarter and up 161 basis points from the same quarter of 2022. The average cost of total deposits, including noninterest-bearing deposits, was $1.67 \%$, up 27 basis points from the prior quarter and up 121 basis points from the same quarter of 2022. The changes in yields and rates over the linked quarter and year over year period reflected the higher rate environment, including higher benchmark interest rates.

Noninterest income was $\$ 42.3$ million in the fourth quarter of 2023, a decrease of $16.0 \%$ from the previous quarter and an increase of $2.7 \%$ from the same period in 2022. Noninterest income in the third quarter of 2023 included a $\$ 14.7$ million gain from the early termination of private repurchase agreements, partially offset by a $\$ 4.6$ million net loss related to investment securities sales and a negative $\$ 0.8$ million adjustment related to a change in the Visa Class B conversion ratio. Adjusted for these items in the prior quarter, noninterest income increased by $3.0 \%$ quarter over quarter.

Noninterest expense was $\$ 116.0$ million in the fourth quarter of 2023, an increase of $9.8 \%$ from the previous quarter and an increase of $12.9 \%$ from the same quarter of 2022. Noninterest expense in the fourth quarter of 2023 included an industry-wide FDIC Special Assessment of $\$ 14.7$ million and $\$ 1.7$ million of expense savings that are not expected to recur in 2024. Noninterest expense in the third quarter of 2023 included separation expenses of $\$ 2.1$ million and extraordinary expenses related to the Maui wildfires of $\$ 0.4$ million. Adjusted core noninterest expense in the fourth quarter of 2023 was $\$ 102.9$ million, down slightly from adjusted noninterest expense in the previous quarter and up $0.2 \%$ from the noninterest expense in the same period in 2022.

The effective tax rate for the fourth quarter of 2023 was $23.25 \%$ compared with $24.76 \%$ in the previous quarter and $22.40 \%$ during the same quarter of 2022 . The decrease in the effective tax rate on a linked quarter basis was mainly due to discrete tax items recognized in the fourth quarter. The year over year increase was primarily due to tax benefits in the fourth quarter of 2022 related to our agreement to sell assets that terminated certain leveraged leases.

## Asset Quality

The Company's overall asset quality remained strong during the fourth quarter of 2023. Provision for credit losses for the fourth quarter of 2023 was $\$ 2.5$ million compared with $\$ 2.0$ million in the previous quarter and $\$ 0.2$ million in the same quarter of 2022.

Total non-performing assets were $\$ 11.7$ million at December 31, 2023, up $\$ 0.2$ million from September 30, 2023 and down $\$ 0.9$ million from December 31, 2022. Non-performing assets as a percentage of total loans and leases and foreclosed real estate were $0.08 \%$ at the end of the quarter, unchanged from the end of the prior quarter and a decrease of 1 basis point from the same quarter of 2022.

Net loan and lease charge-offs during the fourth quarter of 2023 were $\$ 1.7$ million or 5 basis points annualized of total average loans and leases outstanding. Net loan and lease charge-offs for the fourth quarter of 2023 were comprised of charge-offs of $\$ 3.5$ million partially offset by recoveries of $\$ 1.8$ million. Compared to the prior quarter, net loan and lease charge-offs decreased by $\$ 0.3$ million or 1 basis point annualized on total average loans and leases outstanding. Compared to the same quarter of 2022, net loan and lease charge-offs decreased by $\$ 0.1$ million.

The allowance for credit losses on loans and leases was $\$ 146.4$ million at December 31, 2023, an increase of $\$ 1.1$ million from September 30, 2023 and an increase of $\$ 2.0$ million from December 31, 2022. The ratio of the allowance for credit losses to total loans and leases outstanding was $1.05 \%$ at the end of the quarter, up 1 basis point from the end of the prior quarter and down 1 basis point from the same quarter of 2022 .

## Balance Sheet

Total assets were $\$ 23.7$ billion at December 31, 2023, an increase of $0.8 \%$ from September 30, 2023 and an increase of $0.5 \%$ from December 31, 2022. The increase from the prior quarter was primarily due to an increase in funds sold. The increase from the same period in 2022 was primarily due to increases in funds sold and loans and leases partially offset by a decrease in investment securities.

The investment securities portfolio was $\$ 7.4$ billion at December 31, 2023, a decrease of $0.9 \%$ from September 30, 2023 and a decrease of $10.3 \%$ from December 31, 2022. The decrease from the prior quarter was mainly due to cashflows from the portfolio not being reinvested into securities. The decrease from the same period in 2022 was primarily due to $\$ 159.1$ million of investment securities sold in the third quarter of 2023 and cashflows from the portfolio not being reinvested into securities. The investment portfolio remains largely comprised of securities issued by U.S. government agencies and U.S. governmentsponsored enterprises.

Total loans and leases were $\$ 14.0$ billion at December 31, 2023, an increase of $0.3 \%$ from September 30, 2023 and an increase of $2.3 \%$ from December 31, 2022. Total commercial loans were $\$ 5.8$ billion at December 31, 2023, an increase of $1.7 \%$ from the prior quarter and an increase of $5.7 \%$ from the same quarter of 2022, primarily due to an increase in our commercial and industrial portfolio. Total consumer loans were $\$ 8.2$ billion as of December 31, 2023, a decrease of $0.6 \%$ from the prior quarter and an increase of $0.1 \%$ from the same period in 2022.

Total deposits were $\$ 21.1$ billion at December 31, 2023, an increase of $1.2 \%$ from September 30, 2023 and an increase of $2.1 \%$ from December 31, 2022. Noninterest-bearing deposits made up $29 \%$ of total deposit balances as of December 31, 2023, up from $27 \%$ as of September 30, 2023, and down from $33 \%$ as of December 31, 2022. Average total deposits were $\$ 20.7$ billion for the fourth quarter of 2023, up $1.0 \%$ from $\$ 20.5$ billion in the prior quarter, and up $1.8 \%$ from $\$ 20.3$ billion in the fourth quarter of 2022. As of December 31, 2023, insured and uninsured but collateralized deposits represent $58 \%$ of total deposit balances, relatively flat from $58 \%$ as of September 30, 2023, and up from $57 \%$ as of December 31, 2022. As of December 31, 2023, our readily available liquidity of $\$ 10.2$ billion exceeded total uninsured and uncollateralized deposits of $\$ 8.9$ billion.

## Capital and Dividends

The Company's capital levels increased quarter over quarter and remain well above regulatory well-capitalized minimums.

The Tier 1 Capital Ratio was $12.56 \%$ at December 31, 2023 compared with $12.53 \%$ at September 30, 2023 and $12.15 \%$ at December 31, 2022. The Tier 1 Leverage Ratio was $7.51 \%$ at December 31, 2023, up 29 basis points from $7.22 \%$ at September 30, 2023 and up 14 basis points from $7.37 \%$ at December 31, 2022. The increases from the prior quarter were due to an increase in Tier 1 capital as a result of retained earnings growth and a decrease in average total assets. The increases from the same period in 2022 were mainly due to an increase in Tier 1 capital as a result of retained earnings growth.

No shares of common stock were repurchased under the share repurchase program in the fourth quarter of 2023. Total remaining buyback authority under the share repurchase program was $\$ 126.0$ million at December 31, 2023.

The Company's Board of Directors declared a quarterly cash dividend of $\$ 0.70$ per share on the Company's outstanding common shares. The dividend will be payable on March 14, 2024 to shareholders of record at the close of business on February 29, 2024.

On January 5, 2024, the Company announced that the Board of Directors declared the quarterly dividend payment of $\$ 10.94$ per share, equivalent to $\$ 0.2735$ per depositary share, on its preferred stock. The depositary shares representing the Series A Preferred Stock are traded on the NYSE under the symbol "BOH.PRA." The dividend will be payable on February 1, 2024 to shareholders of record of the preferred stock as of the close of business on January 16, 2024.

## Conference Call Information

The Company will review its fourth quarter financial results today at 8:00 a.m. Hawai‘i Time (1:00 p.m. Eastern Time). The live call, including a slide presentation, will be accessible on the investor relations link of Bank of Hawai'i Corporation's website, www.boh.com. The webcast can be accessed via the link: https://register.vevent.com/register/BIa96006b6de704a3690a1e0eeb5330a09. A replay of the webcast will be available for one year beginning approximately 11:00 a.m. Hawai'i Time on Monday, January 22, 2024. The replay will be available on the Company's website, www.boh.com.

## Investor Announcements

Investors and others should note that the Company intends to announce financial and other information to the Company's investors using the Company's investor relations website at https://ir.boh.com, social media channels, press releases, SEC filings and public conference calls and webcasts, all for purposes of complying with the Company's disclosure obligations under Regulation FD. Accordingly, investors should monitor these channels, as information is updated, and new information is posted.

## Forward-Looking Statements

This news release, and other statements made by the Company in connection with it may contain "forward-looking statements" (as defined in the Private Securities Litigation Reform Act of 1995) that involve risks and uncertainties that could cause results to be materially different from expectations. Forecasts of our financial results and condition, expectations for our operations and business prospects, and our assumptions used in those forecasts and expectations are examples of certain of these forward-looking statements. Do not unduly rely on forward-looking statements. Actual results might differ significantly from our forecasts and expectations because of a variety of factors. More information about these factors is contained in Bank of Hawai‘i Corporation's Annual Report on Form 10-K for the year ended December 31, 2022 and its Form 10-Q for the fiscal quarter ended March 31, 2023, June 30, 2023 and September 30, 2023, which were filed with the U.S. Securities and Exchange Commission. These forward-looking statements are not guarantees of future performance and speak only as of the date made, and, except as required by law, the Company undertakes no obligation to update or revise any forward-looking statements to reflect subsequent events, new information or future circumstances.

Bank of Hawai' ${ }^{\prime}$ Corporation is an independent regional financial services company serving businesses, consumers, and governments in Hawai' 'i and the West Pacific. The Company's principal subsidiary, Bank of Hawai ' $\downarrow$, was founded in 1897. For more information about Bank of Hawai'i Corporation, see the Company's website, www.boh.com. Bank of Hawai' ' Corporation is a trade name of Bank of Hawaii Corporation.
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Bank of Hawai‘i Corporation and Subsidiaries

${ }^{1}$ Due to rounding, the amounts presented in this table may not tie to other amounts presented elsewhere in this report.
${ }^{2}$ Efficiency ratio is defined as noninterest expense divided by total revenue (net interest income and total noninterest income).
${ }^{3}$ Net interest margin is defined as net interest income, on a taxable-equivalent basis, as a percentage of average earning assets.
${ }^{4}$ Dividend payout ratio is defined as dividends declared per common share divided by basic earnings per common share.
${ }^{5}$ The numerator comprises the Allowance for Credit Losses - Loans and Leases.
${ }^{6}$ Regulatory capital ratios as of December 31, 2023 are preliminary.
${ }^{7}$ Tangible common equity to tangible assets and tangible common equity to risk-weighted assets are Non-GAAP financial measures. Tangible common equity is defined by the Company as
common shareholders' equity minus goodwill. See Table 2 "Reconciliation of Non-GAAP Financial Measures".

## Bank of Hawai‘i Corporation and Subsidiaries

Reconciliation of Non-GAAP Financial Measures
Table 2

| (dollars in thousands) | $\begin{gathered} \text { December 31, } \\ 2023 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { September 30, } \\ 2023 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2022 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total Shareholders' Equity | \$ | 1,414,242 | \$ | 1,363,840 | \$ | 1,316,995 |
| Less: Preferred Stock |  | 180,000 |  | 180,000 |  | 180,000 |
| Goodwill |  | 31,517 |  | 31,517 |  | 31,517 |
| Tangible Common Equity | \$ | 1,202,725 | \$ | 1,152,323 | \$ | 1,105,478 |
|  |  |  |  |  |  |  |
| Total Assets | \$ | 23,733,296 | \$ | 23,549,785 | \$ | 23,606,877 |
| Less: Goodwill |  | 31,517 |  | 31,517 |  | 31,517 |
| Tangible Assets | \$ | 23,701,779 | \$ | 23,518,268 | \$ | 23,575,360 |
|  |  |  |  |  |  |  |
| Risk-Weighted Assets, determined in accordance |  |  |  |  |  |  |
| with prescribed regulatory requirements ${ }^{1}$ | \$ | 14,226,780 | \$ | 14,222,825 | \$ | 14,238,798 |
|  |  |  |  |  |  |  |
| Total Shareholders' Equity to Total Assets |  | 5.96\% |  | 5.79\% |  | 5.58\% |
| Tangible Common Equity to Tangible Assets (Non-GAAP) |  | 5.07\% |  | 4.90\% |  | 4.69\% |
|  |  |  |  |  |  |  |
| Tier 1 Capital Ratio ${ }^{1}$ |  | 12.56\% |  | 12.53\% |  | 12.15\% |
| Tangible Common Equity to Risk-Weighted Assets (Non-GAAP) ${ }^{1}$ |  | 8.45\% |  | 8.10\% |  | 7.76\% |

[^0]Table 3

| (dollars in thousands, except per share amounts) | Three Months Ended |  |  |  |  |  | Year Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { December 31, } \\ 2023 \end{gathered}$ |  | September 30, 2023 |  | $\begin{gathered} \hline \text { December 31, } \\ 2022 \\ \hline \end{gathered}$ |  | December 31, |  |  |  |
|  |  |  |  | 2023 |  |  |  | 2022 |
| Interest Income |  |  |  |  |  |  |  |  |  |  |
| Interest and Fees on Loans and Leases | \$ | 158,324 |  |  | \$ | 151,245 | \$ | 128,683 | \$ | 590,611 | \$ | 439,798 |
| Income on Investment Securities |  |  |  |  |  |  |  |  |  |  |
| Available-for-Sale |  | 22,782 |  | 23,552 |  | 18,476 |  | 93,528 |  | 70,555 |
| Held-to-Maturity |  | 22,589 |  | 22,838 |  | 23,708 |  | 92,750 |  | 81,490 |
| Deposits |  | 23 |  | 18 |  | 13 |  | 86 |  | 32 |
| Funds Sold |  | 5,705 |  | 12,828 |  | 1,093 |  | 28,294 |  | 4,274 |
| Other |  | 924 |  | 1,464 |  | 340 |  | 5,106 |  | 1,217 |
| Total Interest Income |  | 210,347 |  | 211,945 |  | 172,313 |  | 810,375 |  | 597,366 |
| Interest Expense |  |  |  |  |  |  |  |  |  |  |
| Deposits |  | 87,121 |  | 72,153 |  | 23,494 |  | 250,847 |  | 39,678 |
| Securities Sold Under Agreements to Repurchase |  | 1,459 |  | 4,034 |  | 4,289 |  | 16,306 |  | 12,600 |
| Funds Purchased |  | - |  | - |  | 318 |  | 888 |  | 417 |
| Short-Term Borrowings |  | - |  | - |  | 1,978 |  | 5,713 |  | 2,070 |
| Other Debt |  | 5,982 |  | 14,821 |  | 1,496 |  | 39,596 |  | 2,043 |
| Total Interest Expense |  | 94,562 |  | 91,008 |  | 31,575 |  | 313,350 |  | 56,808 |
| Net Interest Income |  | 115,785 |  | 120,937 |  | 140,738 |  | 497,025 |  | 540,558 |
| Provision for Credit Losses |  | 2,500 |  | 2,000 |  | 200 |  | 9,000 |  | $(7,800)$ |
| Net Interest Income After Provision for Credit Losses |  | 113,285 |  | 118,937 |  | 140,538 |  | 488,025 |  | 548,358 |
| Noninterest Income |  |  |  |  |  |  |  |  |  |  |
| Trust and Asset Management |  | 11,144 |  | 10,548 |  | 10,652 |  | 43,597 |  | 43,803 |
| Mortgage Banking |  | 1,016 |  | 1,059 |  | 991 |  | 4,255 |  | 5,980 |
| Service Charges on Deposit Accounts |  | 7,949 |  | 7,843 |  | 7,513 |  | 31,116 |  | 29,620 |
| Fees, Exchange, and Other Service Charges |  | 13,774 |  | 13,824 |  | 13,906 |  | 55,556 |  | 54,914 |
| Investment Securities Losses, Net |  | $(1,619)$ |  | $(6,734)$ |  | $(1,124)$ |  | $(11,455)$ |  | $(6,111)$ |
| Annuity and Insurance |  | 1,271 |  | 1,156 |  | 1,087 |  | 4,736 |  | 3,782 |
| Bank-Owned Life Insurance |  | 3,176 |  | 2,749 |  | 2,475 |  | 11,643 |  | 9,968 |
| Other |  | 5,572 |  | 19,889 |  | 5,672 |  | 37,161 |  | 15,585 |
| Total Noninterest Income |  | 42,283 |  | 50,334 |  | 41,172 |  | 176,609 |  | 157,541 |
| Noninterest Expense |  |  |  |  |  |  |  |  |  |  |
| Salaries and Benefits |  | 53,991 |  | 58,825 |  | 57,639 |  | 234,079 |  | 235,270 |
| Net Occupancy |  | 9,734 |  | 10,327 |  | 9,499 |  | 39,924 |  | 39,441 |
| Net Equipment |  | 9,826 |  | 9,477 |  | 9,942 |  | 40,251 |  | 38,374 |
| Data Processing |  | 4,948 |  | 4,706 |  | 4,579 |  | 18,836 |  | 18,362 |
| Professional Fees |  | 5,079 |  | 3,846 |  | 3,958 |  | 17,459 |  | 14,557 |
| FDIC Insurance |  | 18,545 |  | 3,361 |  | 1,774 |  | 28,313 |  | 6,546 |
| Other |  | 13,839 |  | 15,059 |  | 15,312 |  | 58,656 |  | 62,715 |
| Total Noninterest Expense |  | 115,962 |  | 105,601 |  | 102,703 |  | 437,518 |  | 415,265 |
| Income Before Provision for Income Taxes |  | 39,606 |  | 63,670 |  | 79,007 |  | 227,116 |  | 290,634 |
| Provision for Income Taxes |  | 9,210 |  | 15,767 |  | 17,700 |  | 55,914 |  | 64,830 |
| Net Income | \$ | 30,396 | \$ | 47,903 | \$ | 61,307 | \$ | 171,202 | \$ | 225,804 |
| Preferred Stock Dividends |  | 1,969 |  | 1,969 |  | 1,969 |  | 7,877 |  | 7,877 |
| Net Income Available to Common Shareholders | \$ | 28,427 | \$ | 45,934 | \$ | 59,338 | \$ | 163,325 | \$ | 217,927 |
| Basic Earnings Per Common Share | \$ | 0.72 | \$ | 1.17 | \$ | 1.51 | \$ | 4.16 | \$ | 5.50 |
| Diluted Earnings Per Common Share | \$ | 0.72 | \$ | 1.17 | \$ | 1.50 | \$ | 4.14 | \$ | 5.48 |
| Dividends Declared Per Common Share | \$ | 0.70 | \$ | 0.70 | \$ | 0.70 | \$ | 2.80 | \$ | 2.80 |
| Basic Weighted Average Common Shares |  | 39,303,525 |  | 9,274,626 |  | 39,395,338 |  | 39,274,291 |  | 39,601,089 |
| $\underline{\text { Diluted Weighted Average Common Shares }}$ |  | 39,539,191 |  | 9,420,531 |  | 39,618,896 |  | 39,428,912 |  | 39,788,002 |

## Bank of Hawai'i Corporation and Subsidiaries

## Consolidated Statements of Comprehensive Income (Loss)

Table 4

| (dollars in thousands) | Three Months Ended |  |  |  |  |  | Year Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { December 31, } \\ 2023 \end{gathered}$ |  | September 30, 2023 |  | December 31, 2022 |  | December 31, |  |  |  |
|  |  |  |  | 023 |  |  |  | 2022 |
| Net Income | \$ | 30,396 |  |  | \$ | 47,903 | \$ | 61,307 | \$ | 171,202 | \$ | 225,804 |
| Other Comprehensive Income (Loss), Net of Tax: |  |  |  |  |  |  |  |  |  |  |
| Net Unrealized Gains (Losses) on Investment Securities |  | 43,357 |  | $(18,264)$ |  | 5,677 |  | 36,152 |  | $(376,694)$ |
| Defined Benefit Plans |  | 1,566 |  | 84 |  | 7,359 |  | 1,818 |  | 8,418 |
| Other Comprehensive Income (Loss) |  | 44,923 |  | $(18,180)$ |  | 13,036 |  | 37,970 |  | $(368,276)$ |
| Comprehensive Income (Loss) | \$ | 75,319 | \$ | 29,723 | \$ | 74,343 | \$ | 209,172 | \$ | $(142,472)$ |


| (dollars in thousands) | December 31,$2023$ |  | September 30, 2023 |  | $\begin{gathered} \text { December 31, } \\ 2022 \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |  |  |
| Interest-Bearing Deposits in Other Banks | \$ | 2,761 | \$ | 4,676 | \$ | 3,724 |
| Funds Sold |  | 690,112 |  | 386,086 |  | 81,364 |
| Investment Securities |  |  |  |  |  |  |
| Available-for-Sale |  | 2,408,933 |  | 2,387,324 |  | 2,844,823 |
| Held-to-Maturity (Fair Value of \$4,253,637; \$4,104,469; and \$4,615,393) |  | 4,997,335 |  | 5,088,013 |  | 5,414,139 |
| Loans Held for Sale |  | 3,124 |  | 1,450 |  | 1,035 |
| Loans and Leases |  | 13,965,026 |  | 13,919,491 |  | 13,646,420 |
| Allowance for Credit Losses |  | $(146,403)$ |  | $(145,263)$ |  | $(144,439)$ |
| Net Loans and Leases |  | 13,818,623 |  | 13,774,228 |  | 13,501,981 |
| Total Earning Assets |  | 21,920,888 |  | 21,641,777 |  | 21,847,066 |
| Cash and Due from Banks |  | 308,071 |  | 261,464 |  | 316,679 |
| Premises and Equipment, Net |  | 194,855 |  | 196,094 |  | 206,777 |
| Operating Lease Right-of-Use Assets |  | 86,110 |  | 86,896 |  | 92,307 |
| Accrued Interest Receivable |  | 66,525 |  | 65,541 |  | 61,002 |
| Foreclosed Real Estate |  | 2,098 |  | 1,040 |  | 1,040 |
| Mortgage Servicing Rights |  | 20,880 |  | 21,273 |  | 22,619 |
| Goodwill |  | 31,517 |  | 31,517 |  | 31,517 |
| Bank-Owned Life Insurance |  | 462,894 |  | 458,260 |  | 453,882 |
| Other Assets |  | 639,458 |  | 785,923 |  | 573,988 |
| $\underline{\text { Total Assets }}$ | \$ | 23,733,296 | \$ | 23,549,785 | \$ | 23,606,877 |

Liabilities

| Deposits |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Noninterest-Bearing Demand | \$ | 6,058,554 | \$ | 5,687,442 | \$ | 6,714,982 |
| Interest-Bearing Demand |  | 3,749,717 |  | 3,925,469 |  | 4,232,567 |
| Savings |  | 8,189,472 |  | 8,530,384 |  | 7,962,410 |
| Time |  | 3,057,302 |  | 2,659,014 |  | 1,705,737 |
| Total Deposits |  | 21,055,045 |  | 20,802,309 |  | 20,615,696 |
| Securities Sold Under Agreements to Repurchase |  | 150,490 |  | 150,490 |  | 725,490 |
| Other Debt |  | 560,190 |  | 560,217 |  | 410,294 |
| Operating Lease Liabilities |  | 94,693 |  | 95,453 |  | 100,526 |
| Retirement Benefits Payable |  | 23,673 |  | 26,074 |  | 26,991 |
| Accrued Interest Payable |  | 41,023 |  | 33,434 |  | 9,698 |
| Taxes Payable |  | 7,636 |  | 6,965 |  | 7,104 |
| Other Liabilities |  | 386,304 |  | 511,003 |  | 394,083 |
| Total Liabilities |  | 22,319,054 |  | 22,185,945 |  | 22,289,882 |
| Shareholders' Equity |  |  |  |  |  |  |
| Preferred Stock (\$.01 par value; authorized 180,000 shares; |  |  |  |  |  |  |
| issued / outstanding: December 31, 2023; September 30, 2023; |  |  |  |  |  |  |
| and December 31, 2022-180,000) |  | 180,000 |  | 180,000 |  | 180,000 |
| Common Stock (\$. 01 par value; authorized 500,000,000 shares; |  |  |  |  |  |  |
| issued / outstanding: December 31, 2023 - 58,755,465 / 39,753,138; |  |  |  |  |  |  |
| September 30, 2023-58,767,820 / 39,748,700; and December 31, $2022-58,733,625 / 39,835,750$ ) |  | 583 |  | 583 |  | 582 |
| Capital Surplus |  | 636,422 |  | 632,425 |  | 620,578 |
| Accumulated Other Comprehensive Loss |  | $(396,688)$ |  | $(441,611)$ |  | $(434,658)$ |
| Retained Earnings |  | 2,107,569 |  | 2,108,702 |  | 2,055,912 |
| Treasury Stock, at Cost (Shares: December 31, 2023 - 19,002,327; September 30, $2023-19,019,120$; |  |  |  |  |  |  |
| and December 31, 2022-18,897,875) |  | $(1,113,644)$ |  | $(1,116,259)$ |  | $(1,105,419)$ |
| Total Shareholders' Equity |  | 1,414,242 |  | 1,363,840 |  | 1,316,995 |
| Total Liabilities and Shareholders' Equity | \$ | 23,733,296 | \$ | 23,549,785 | \$ | 23,606,877 |

## Bank of Hawai‘i Corporation and Subsidiaries

## Consolidated Statements of Shareholders' Equity

Table 6


Average Balances and Interest Rates - Taxable-Equivalent Basis ${ }^{1}$

| (dollars in millions) | Three Months Ended <br> December 31, 2023 |  |  |  |  |  | Three Months Ended September 30, 2023 |  |  |  |  |  | Three Months Ended December 31, 2022 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average <br> Balance |  | Income / <br> Expense ${ }^{2}$ |  | Yield / <br> Rate |  | Average Balance |  | Income / <br> Expense ${ }^{2}$ |  | Yield <br> Rate |  | Average <br> Balance |  | Income / <br> Expense ${ }^{2}$ |  | Yield / <br> Rate |  |
| Earning Assets |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest-Bearing Deposits in Other Banks | \$ | 4.3 | \$ | - | 2.08 | \% | \$ | 2.9 | \$ | - | 2.40 | \% | \$ | 2.2 | \$ | - | 2.32 | \% |
| Funds Sold |  | 415.0 |  | 5.7 | 5.38 |  |  | 944.8 |  | 12.8 | 5.31 |  |  | 118.1 |  | 1.2 | 3.62 |  |
| Investment Securities |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Available-for-Sale |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Taxable |  | 2,362.4 |  | 22.8 | 3.84 |  |  | 2,605.4 |  | 23.5 | 3.60 |  |  | 2,593.5 |  | 18.4 | 2.83 |  |
| Non-Taxable |  | 1.8 |  | - | 1.90 |  |  | 3.5 |  | - | 3.21 |  |  | 7.5 |  | 0.1 | 4.14 |  |
| Held-to-Maturity |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Taxable |  | 5,013.6 |  | 22.4 | 1.79 |  |  | 5,118.6 |  | 22.7 | 1.77 |  |  | 5,401.9 |  | 23.5 | 1.74 |  |
| Non-Taxable |  | 34.9 |  | 0.2 | 2.10 |  |  | 35.0 |  | 0.2 | 2.10 |  |  | 35.4 |  | 0.2 | 2.10 |  |
| Total Investment Securities |  | 7,412.7 |  | 45.4 | 2.45 |  |  | 7,762.5 |  | 46.4 | 2.39 |  |  | 8,038.3 |  | 42.2 | 2.10 |  |
| Loans Held for Sale |  | 3.8 |  | 0.1 | 6.89 |  |  | 3.8 |  | 0.1 | 6.28 |  |  | 3.3 |  | - | 5.65 |  |
| Loans and Leases ${ }^{3}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial and Industrial |  | 1,603.5 |  | 21.3 | 5.27 |  |  | 1,515.0 |  | 18.9 | 4.96 |  |  | 1,379.9 |  | 14.8 | 4.25 |  |
| Paycheck Protection Program |  | 11.9 |  | - | 1.36 |  |  | 13.1 |  | - | 1.32 |  |  | 21.3 |  | 0.1 | 2.30 |  |
| Commercial Mortgage |  | 3,760.1 |  | 51.5 | 5.42 |  |  | 3,792.6 |  | 51.1 | 5.35 |  |  | 3,627.4 |  | 40.6 | 4.44 |  |
| Construction |  | 279.5 |  | 4.8 | 6.84 |  |  | 241.9 |  | 3.7 | 6.09 |  |  | 246.9 |  | 3.3 | 5.29 |  |
| Commercial Lease Financing |  | 60.1 |  | 0.3 | 1.95 |  |  | 62.6 |  | 0.3 | 1.84 |  |  | 72.0 |  | 0.3 | 1.49 |  |
| Residential Mortgage |  | 4,676.0 |  | 45.1 | 3.86 |  |  | 4,715.3 |  | 42.8 | 3.62 |  |  | 4,617.9 |  | 38.9 | 3.37 |  |
| Home Equity |  | 2,276.2 |  | 20.9 | 3.65 |  |  | 2,283.5 |  | 20.1 | 3.49 |  |  | 2,207.7 |  | 17.9 | 3.23 |  |
| Automobile |  | 845.7 |  | 8.6 | 4.02 |  |  | 868.0 |  | 8.2 | 3.75 |  |  | 851.1 |  | 7.0 | 3.29 |  |
| Other ${ }^{4}$ |  | 393.1 |  | 6.3 | 6.40 |  |  | 411.2 |  | 6.5 | 6.24 |  |  | 428.6 |  | 6.1 | 5.64 |  |
| Total Loans and Leases |  | 13,906.1 |  | 158.8 | 4.54 |  |  | 13,903.2 |  | 151.6 | 4.34 |  |  | 13,452.8 |  | 129.0 | 3.81 |  |
| Other |  | 60.0 |  | 1.0 | 6.16 |  |  | 91.6 |  | 1.5 | 6.40 |  |  | 50.1 |  | 0.4 | 2.72 |  |
| Total Earning Assets |  | 21,801.9 |  | 211.0 | 3.85 |  |  | 22,708.8 |  | 212.4 | 3.72 |  |  | 21,664.8 |  | 172.8 | 3.17 |  |
| Cash and Due from Banks |  | 243.8 |  |  |  |  |  | 289.8 |  |  |  |  |  | 244.3 |  |  |  |  |
| Other Assets |  | 1,403.5 |  |  |  |  |  | 1,388.8 |  |  |  |  |  | 1,238.3 |  |  |  |  |
| Total Assets | \$ | 23,449.2 |  |  |  |  | \$ | 24,387.4 |  |  |  |  | \$ | $\underline{\text { 23,147.4 }}$ |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest-Bearing Liabilities |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest-Bearing Deposits |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Demand | \$ | 3,737.3 |  | 7.7 | 0.82 |  | \$ | 3,929.7 |  | 6.6 | 0.67 |  | \$ | 4,131.4 |  | 3.5 | 0.33 |  |
| Savings |  | 8,441.0 |  | 51.1 | 2.40 |  |  | 7,952.6 |  | 39.1 | 1.95 |  |  | 7,869.9 |  | 13.4 | 0.68 |  |
| Time |  | 2,830.0 |  | 28.3 | 3.97 |  |  | 2,767.8 |  | 26.5 | 3.79 |  |  | 1,467.7 |  | 6.6 | 1.78 |  |
| Total Interest-Bearing Deposits |  | 15,008.3 |  | 87.1 | 2.30 |  |  | 14,650.1 |  | 72.2 | 1.95 |  |  | 13,469.0 |  | 23.5 | 0.69 |  |
| Funds Purchased |  | - |  | - | - |  |  | - |  | - | - |  |  | 36.6 |  | 0.3 | 3.40 |  |
| Short-Term Borrowings |  | - |  | - | - |  |  | - |  | - | - |  |  | 198.3 |  | 2.0 | 3.90 |  |
| Securities Sold Under Agreements to Repurchase |  | 150.5 |  | 1.5 | 3.79 |  |  | 528.5 |  | 4.0 | 2.99 |  |  | 594.5 |  | 4.3 | 2.82 |  |
| Other Debt |  | 560.2 |  | 6.0 | 4.24 |  |  | 1,365.7 |  | 14.8 | 4.31 |  |  | 137.5 |  | 1.5 | 4.32 |  |
| Total Interest-Bearing Liabilities |  | 15,719.0 |  | 94.6 | 2.39 |  |  | 16,544.3 |  | 91.0 | 2.18 |  |  | 14,435.9 |  | 31.6 | 0.87 |  |
| Net Interest Income |  |  | \$ | 116.4 |  |  |  |  | \$ | 121.4 |  |  |  |  | \$ | 141.2 |  |  |
| Interest Rate Spread |  |  |  |  | 1.46 | \% |  |  |  |  | 1.54 | \% |  |  |  |  | 2.30 | \% |
| Net Interest Margin |  |  |  |  | 2.13 | \% |  |  |  |  | 2.13 | \% |  |  |  |  | 2.60 | \% |
| Noninterest-Bearing Demand Deposits |  | 5,695.8 |  |  |  |  |  | 5,842.0 |  |  |  |  |  | 6,872.3 |  |  |  |  |
| Other Liabilities |  | 673.8 |  |  |  |  |  | 636.0 |  |  |  |  |  | 552.9 |  |  |  |  |
| Shareholders' Equity |  | 1,360.6 |  |  |  |  |  | 1,365.1 |  |  |  |  |  | 1,286.3 |  |  |  |  |
| Total Liabilities and Shareholders' Equity | \$ | 23,449.2 |  |  |  |  | \$ | 24,387.4 |  |  |  |  | \$ | 23,147.4 |  |  |  |  |

${ }^{1}$ Due to rounding, the amounts presented in this table may not tie to other amounts presented elsewhere in this report.
${ }^{2}$ Interest income includes taxable-equivalent basis adjustments, based upon a federal statutory tax rate of $21 \%$, of $\$ 605,000, \$ 437,000$, and $\$ 433,000$
for the three months ended December 31, 2023, September 30, 2023, and December 31, 2022, respectively.
${ }^{3}$ Non-performing loans and leases are included in the respective average loan and lease balances. Income, if any, on such loans and leases is recognized on a cash basis.
${ }^{4}$ Comprised of other consumer revolving credit, installment, and consumer lease financing.

Bank of Hawai‘i Corporation and Subsidiaries
Average Balances and Interest Rates - Taxable-Equivalent Basis ${ }^{1}$
Table 7b

| (dollars in millions) | Year Ended <br> December 31, 2023 |  |  |  |  |  | Year Ended <br> December 31, 2022 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Average <br> Balance |  | Income / <br> Expense ${ }^{2}$ | Yield / <br> Rate |  |  | Average Balance |  | Income / Expense ${ }^{2}$ | Yield / <br> Rate |
| Earning Assets |  |  |  |  |  |  |  |  |  |  |  |
| Interest-Bearing Deposits in Other Banks | \$ | 3.5 | \$ | 0.1 | 2.44 | \% | \$ | 3.0 | \$ | - | 1.05 \% |
| Funds Sold |  | 540.4 |  | 28.3 | 5.24 |  |  | 260.5 |  | 4.3 | 1.64 |
| Investment Securities |  |  |  |  |  |  |  |  |  |  |  |
| Available-for-Sale |  |  |  |  |  |  |  |  |  |  |  |
| Taxable |  | 2,631.0 |  | 93.4 | 3.55 |  |  | 3,644.2 |  | 70.5 | 1.93 |
| Non-Taxable |  | 6.1 |  | 0.2 | 4.06 |  |  | 4.0 |  | 0.1 | 2.92 |
| Held-to-Maturity |  |  |  |  |  |  |  |  |  |  |  |
| Taxable |  | 5,173.9 |  | 92.2 | 1.78 |  |  | 4,750.0 |  | 80.9 | 1.70 |
| Non-Taxable |  | 35.1 |  | 0.7 | 2.10 |  |  | 35.6 |  | 0.7 | 2.10 |
| Total Investment Securities |  | 7,846.1 |  | 186.5 | 2.38 |  |  | 8,433.8 |  | 152.2 | 1.80 |
| Loans Held for Sale |  | 3.0 |  | 0.2 | 6.16 |  |  | 6.9 |  | 0.3 | 3.70 |
| Loans and Leases ${ }^{3}$ |  |  |  |  |  |  |  |  |  |  |  |
| Commercial and Industrial |  | 1,497.1 |  | 74.0 | 4.94 |  |  | 1,349.3 |  | 46.2 | 3.42 |
| Paycheck Protection Program |  | 14.1 |  | 0.2 | 1.63 |  |  | 44.0 |  | 2.7 | 6.07 |
| Commercial Mortgage |  | 3,776.2 |  | 197.0 | 5.22 |  |  | 3,420.1 |  | 121.9 | 3.56 |
| Construction |  | 262.1 |  | 16.0 | 6.09 |  |  | 232.6 |  | 10.6 | 4.56 |
| Commercial Lease Financing |  | 63.7 |  | 0.8 | 1.30 |  |  | 88.5 |  | 1.3 | 1.49 |
| Residential Mortgage |  | 4,690.5 |  | 168.9 | 3.60 |  |  | 4,484.2 |  | 147.4 | 3.29 |
| Home Equity |  | 2,268.0 |  | 78.2 | 3.45 |  |  | 2,072.2 |  | 62.1 | 3.00 |
| Automobile |  | 866.1 |  | 31.8 | 3.67 |  |  | 786.1 |  | 25.4 | 3.23 |
| Other ${ }^{4}$ |  | 413.8 |  | 25.3 | 6.12 |  |  | 419.5 |  | 23.0 | 5.49 |
| Total Loans and Leases |  | 13,851.6 |  | 592.2 | 4.28 |  |  | 12,896.5 |  | 440.6 | 3.42 |
| Other |  | 78.3 |  | 5.1 | 6.51 |  |  | 40.5 |  | 1.2 | 3.01 |
| Total Earning Assets |  | 22,322.9 |  | 812.4 | 3.64 |  |  | 21,641.2 |  | 598.6 | 2.77 |
| Cash and Due from Banks |  | 292.1 |  |  |  |  |  | 237.4 |  |  |  |
| Other Assets |  | 1,339.2 |  |  |  |  |  | 1,128.1 |  |  |  |
| Total Assets | \$ | 23,954.2 |  |  |  |  | \$ | 23,006.7 |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Interest-Bearing Liabilities |  |  |  |  |  |  |  |  |  |  |  |
| Interest-Bearing Deposits |  |  |  |  |  |  |  |  |  |  |  |
| Demand | \$ | 3,978.7 |  | 27.0 | 0.68 |  | \$ | 4,377.1 |  | 6.1 | 0.14 |
| Savings |  | 8,018.4 |  | 137.4 | 1.71 |  |  | 7,767.7 |  | 22.9 | 0.30 |
| Time |  | 2,424.8 |  | 86.4 | 3.56 |  |  | 1,135.5 |  | 10.7 | 0.94 |
| Total Interest-Bearing Deposits |  | 14,421.9 |  | 250.8 | 1.74 |  |  | 13,280.3 |  | 39.7 | 0.30 |
| Funds Purchased |  | 18.5 |  | 0.9 | 4.79 |  |  | 18.5 |  | 0.4 | 2.26 |
| Short-Term Borrowings |  | 114.0 |  | 5.7 | 5.01 |  |  | 58.6 |  | 2.1 | 3.53 |
| Securities Sold Under Agreements to Repurchase |  | 530.9 |  | 16.3 | 3.07 |  |  | 479.8 |  | 12.6 | 2.63 |
| Other Debt |  | 921.8 |  | 39.7 | 4.30 |  |  | 42.4 |  | 2.0 | 4.82 |
| Total Interest-Bearing Liabilities |  | 16,007.1 |  | 313.4 | 1.96 |  |  | 13,879.6 |  | 56.8 | 0.41 |
| Net Interest Income |  |  | \$ | 499.0 |  |  |  |  | \$ | 541.8 |  |
| Interest Rate Spread |  |  |  |  | 1.68 |  |  |  |  |  | 2.36 \% |
| Net Interest Margin |  |  |  |  | 2.24 |  |  |  |  |  | 2.50 \% |
| Noninterest-Bearing Demand Deposits |  | 5,990.5 |  |  |  |  |  | 7,270.4 |  |  |  |
| Other Liabilities |  | 601.1 |  |  |  |  |  | 454.2 |  |  |  |
| Shareholders' Equity |  | 1,355.5 |  |  |  |  |  | 1,402.5 |  |  |  |
| Total Liabilities and Shareholders' Equity | \$ | 23,954.2 |  |  |  |  | \$ | 23,006.7 |  |  |  |

[^1]| (dollars in millions) | Three Months Ended December 31, 2023 Compared to September 30, 2023 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Volume ${ }^{1}$ |  | Rate ${ }^{1}$ |  | Total |  |
| Change in Interest Income: |  |  |  |  |  |  |
| Funds Sold | \$ | (7.3) | \$ | 0.2 | \$ | (7.1) |
| Investment Securities |  |  |  |  |  |  |
| Available-for-Sale |  |  |  |  |  |  |
| Taxable |  | (2.2) |  | 1.5 |  | (0.7) |
| Held-to-Maturity |  |  |  |  |  |  |
| Taxable |  | (0.5) |  | 0.2 |  | (0.3) |
| Total Investment Securities |  | (2.7) |  | 1.7 |  | (1.0) |
| Loans and Leases |  |  |  |  |  |  |
| Commercial and Industrial |  | 1.2 |  | 1.2 |  | 2.4 |
| Commercial Mortgage |  | (0.4) |  | 0.8 |  | 0.4 |
| Construction |  | 0.6 |  | 0.5 |  | 1.1 |
| Residential Mortgage |  | (0.4) |  | 2.7 |  | 2.3 |
| Home Equity |  | (0.1) |  | 0.9 |  | 0.8 |
| Automobile |  | (0.2) |  | 0.6 |  | 0.4 |
| Other ${ }^{2}$ |  | (0.4) |  | 0.2 |  | (0.2) |
| Total Loans and Leases |  | 0.3 |  | 6.9 |  | 7.2 |
| Other |  | (0.4) |  | (0.1) |  | (0.5) |
| Total Change in Interest Income |  | (10.1) |  | 8.7 |  | (1.4) |

Change in Interest Expense:
Interest-Bearing Deposits

| Demand | $(0.3)$ | 1.4 | 1.1 |
| :--- | :---: | :---: | :---: |
| Savings | 2.5 | 9.5 | 12.0 |
| Time | 0.6 | 1.2 | 1.8 |
| Total Interest-Bearing Deposits | 2.8 | 12.1 | 14.9 |
| Securities Sold Under Agreements to Repurchase | $(3.5)$ | 1.0 | $(2.5)$ |
| Other Debt | $(8.6)$ | $(0.2)$ | $(8.8)$ |
| Total Change in Interest Expense | $(9.3)$ | 12.9 | 3.6 |
|  | $(0.8) \$$ | $(4.2) \$ \$$ |  |
| Change in Net Interest Income | $\$$ | $(5.0)$ |  |

[^2]| (dollars in millions) | Three Months Ended December 31, 2023 Compared to December 31, 2022 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Volume ${ }^{1}$ |  | Rate ${ }^{1}$ |  | Total |  |
| Change in Interest Income: |  |  |  |  |  |  |
| Funds Sold | \$ | 3.8 | \$ | 0.7 | \$ | 4.5 |
| Investment Securities |  |  |  |  |  |  |
| Available-for-Sale |  |  |  |  |  |  |
| Taxable |  | (1.8) |  | 6.2 |  | 4.4 |
| Non-Taxable |  | - |  | (0.1) |  | (0.1) |
| Held-to-Maturity |  |  |  |  |  |  |
| Taxable |  | (1.7) |  | 0.6 |  | (1.1) |
| Total Investment Securities |  | (3.5) |  | 6.7 |  | 3.2 |
| Loans Held for Sale |  | - |  | 0.1 |  | 0.1 |
| Loans and Leases |  |  |  |  |  |  |
| Commercial and Industrial |  | 2.6 |  | 3.9 |  | 6.5 |
| Paycheck Protection Program |  | - |  | (0.1) |  | (0.1) |
| Commercial Mortgage |  | 1.6 |  | 9.3 |  | 10.9 |
| Construction |  | 0.4 |  | 1.1 |  | 1.5 |
| Residential Mortgage |  | 0.5 |  | 5.7 |  | 6.2 |
| Home Equity |  | 0.6 |  | 2.4 |  | 3.0 |
| Automobile |  | - |  | 1.6 |  | 1.6 |
| Other ${ }^{2}$ |  | (0.6) |  | 0.8 |  | 0.2 |
| Total Loans and Leases |  | 5.1 |  | 24.7 |  | 29.8 |
| Other |  | 0.1 |  | 0.5 |  | 0.6 |
| Total Change in Interest Income |  | 5.5 |  | 32.7 |  | 38.2 |
|  |  |  |  |  |  |  |
| Change in Interest Expense: |  |  |  |  |  |  |
| Interest-Bearing Deposits |  |  |  |  |  |  |
| Demand |  | (0.4) |  | 4.6 |  | 4.2 |
| Savings |  | 1.0 |  | 36.7 |  | 37.7 |
| Time |  | 9.4 |  | 12.3 |  | 21.7 |
| Total Interest-Bearing Deposits |  | 10.0 |  | 53.6 |  | 63.6 |
| Funds Purchased |  | (0.3) |  | - |  | (0.3) |
| Short-Term Borrowings |  | (2.0) |  | - |  | (2.0) |
| Securities Sold Under Agreements to Repurchase |  | (3.9) |  | 1.1 |  | (2.8) |
| Other Debt |  | 4.5 |  | - |  | 4.5 |
| Total Change in Interest Expense |  | 8.3 |  | 54.7 |  | 63.0 |
|  |  |  |  |  |  |  |
| Change in Net Interest Income | \$ | (2.8) | \$ | (22.0) | \$ | (24.8) |

[^3]
## Bank of Hawai‘i Corporation and Subsidiaries

Analysis of Change in Net Interest Income - Taxable-Equivalent Basis
Table 8c

| (dollars in millions) | Year Ended December 31, 2023 <br> Compared to December 31, 2022 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Volume ${ }^{1}$ |  | Rate ${ }^{1}$ |  | Total |  |
| Change in Interest Income: |  |  |  |  |  |  |
| Interest-Bearing Deposits in Other Banks | \$ | 0.1 | \$ | - | \$ | 0.1 |
| Funds Sold |  | 7.9 |  | 16.1 |  | 24.0 |
| Investment Securities |  |  |  |  |  |  |
| Available-for-Sale |  |  |  |  |  |  |
| Taxable |  | (23.7) |  | 46.6 |  | 22.9 |
| Non-Taxable |  | 0.1 |  | - |  | 0.1 |
| Held-to-Maturity |  |  |  |  |  |  |
| Taxable |  | 7.4 |  | 3.9 |  | 11.3 |
| Total Investment Securities |  | (16.2) |  | 50.5 |  | 34.3 |
| Loans Held for Sale |  | (0.2) |  | 0.1 |  | (0.1) |
| Loans and Leases |  |  |  |  |  |  |
| Commercial and Industrial |  | 5.5 |  | 22.3 |  | 27.8 |
| Paycheck Protection Program |  | (1.2) |  | (1.3) |  | (2.5) |
| Commercial Mortgage |  | 13.8 |  | 61.3 |  | 75.1 |
| Construction |  | 1.5 |  | 3.9 |  | 5.4 |
| Commercial Lease Financing |  | (0.4) |  | (0.1) |  | (0.5) |
| Residential Mortgage |  | 7.0 |  | 14.5 |  | 21.5 |
| Home Equity |  | 6.2 |  | 9.9 |  | 16.1 |
| Automobile |  | 2.7 |  | 3.7 |  | 6.4 |
| Other ${ }^{2}$ |  | (0.3) |  | 2.6 |  | 2.3 |
| Total Loans and Leases |  | 34.8 |  | 116.8 |  | 151.6 |
| Other |  | 1.7 |  | 2.2 |  | 3.9 |
| Total Change in Interest Income |  | 28.1 |  | 185.7 |  | 213.8 |

Change in Interest Expense:
Interest-Bearing Deposits

| Demand | $(0.6)$ | 21.5 | 20.9 |
| :--- | ---: | ---: | ---: |
| Savings | 0.8 | 113.7 | 114.5 |
| Time | 21.8 | 53.9 | 75.7 |
| Total Interest-Bearing Deposits | 22.0 | 189.1 | 211.1 |
| Funds Purchased | - | 0.5 | 0.5 |
| Short-Term Borrowings | 2.5 | 1.1 | 3.6 |
| Securities Sold Under Agreements to Repurchase | 1.4 | 2.3 | 3.7 |
| Other Debt | 37.9 | $(0.2)$ | 37.7 |
| Total Change in Interest Expense | 63.8 | 192.8 | 256.6 |
|  | $\$$ | $(35.7) \$$ | $(7.1) \$$ |
| Change in Net Interest Income $\$$ |  |  | $(42.8)$ |

[^4]
## Bank of Hawai'i Corporation and Subsidiaries

Salaries and Benefits
Table 9

| (dollars in thousands) | Three Months Ended |  |  |  |  |  | $\frac{\text { Year Ended }}{\text { December 31, }}$ |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { December 31, } \\ 2023 \end{gathered}$ |  | September 30,$2023$ |  | $\begin{gathered} \text { December 31, } \\ 2022 \end{gathered}$ |  |  |  |  |  |
|  |  |  | 2023 | 2022 |  |  |  |  |  |
| Salaries | \$ | 38,492 |  |  | \$ | 39,426 | \$ | 37,395 | \$ | 154,497 | \$ | 146,840 |
| Incentive Compensation |  | 3,402 |  | 2,956 |  |  |  | 5,356 |  | 13,339 |  | 23,425 |
| Share-Based Compensation |  | 3,443 |  | 4,072 |  | 3,901 |  | 14,770 |  | 15,220 |
| Commission Expense |  | 700 |  | 676 |  | 830 |  | 2,798 |  | 4,708 |
| Retirement and Other Benefits |  | 2,521 |  | 3,809 |  | 4,065 |  | 15,707 |  | 17,242 |
| Payroll Taxes |  | 2,598 |  | 2,921 |  | 2,591 |  | 14,677 |  | 13,395 |
| Medical, Dental, and Life Insurance |  | 2,500 |  | 2,835 |  | 3,528 |  | 12,767 |  | 11,958 |
| Separation Expense |  | 335 |  | 2,130 |  | (27) |  | 5,524 |  | 2,482 |
| Total Salaries and Benefits | \$ | 53,991 | \$ | 58,825 | \$ | 57,639 | \$ | 234,079 | \$ | 235,270 |

## Bank of Hawai‘i Corporation and Subsidiaries

Loan and Lease Portfolio Balances
Table 10

| (dollars in thousands) | December 31, 2023 |  | September 30, 2023 |  | $\begin{gathered} \text { June 30, } \\ 2023 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { March 31, } \\ 2023 \\ \hline \end{gathered}$ |  | December 31, 2022 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial |  |  |  |  |  |  |  |  |  |  |
| Commercial and Industrial | \$ | 1,652,699 | \$ | 1,569,572 | \$ | 1,502,676 | \$ | 1,425,916 | \$ | 1,389,066 |
| Paycheck Protection Program |  | 11,369 |  | 12,529 |  | 13,789 |  | 15,175 |  | 19,579 |
| Commercial Mortgage |  | 3,749,016 |  | 3,784,339 |  | 3,796,769 |  | 3,826,283 |  | 3,725,542 |
| Construction |  | 304,463 |  | 251,507 |  | 236,428 |  | 232,903 |  | 260,825 |
| Lease Financing |  | 59,939 |  | 61,522 |  | 62,779 |  | 65,611 |  | 69,491 |
| Total Commercial |  | 5,777,486 |  | 5,679,469 |  | 5,612,441 |  | 5,565,888 |  | 5,464,503 |
| Consumer |  |  |  |  |  |  |  |  |  |  |
| Residential Mortgage |  | 4,684,171 |  | 4,699,140 |  | 4,721,976 |  | 4,691,298 |  | 4,653,072 |
| Home Equity |  | 2,264,827 |  | 2,285,974 |  | 2,278,105 |  | 2,260,001 |  | 2,225,950 |
| Automobile |  | 837,830 |  | 856,113 |  | 878,767 |  | 877,979 |  | 870,396 |
| Other ${ }^{1}$ |  | 400,712 |  | 398,795 |  | 423,600 |  | 429,356 |  | 432,499 |
| Total Consumer |  | 8,187,540 |  | 8,240,022 |  | 8,302,448 |  | 8,258,634 |  | 8,181,917 |
| Total Loans and Leases | \$ | 13,965,026 | \$ | 13,919,491 | \$ | 13,914,889 | \$ | 13,824,522 | \$ | 13,646,420 |

${ }^{1}$ Comprised of other revolving credit, installment, and lease financing.

## Deposits

| (dollars in thousands) | $\begin{gathered} \text { December 31, } \\ 2023 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { September 30, } \\ 2023 \\ \hline \end{gathered}$ |  | June 30,$2023$ |  | $\begin{gathered} \text { March 31, } \\ 2023 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2022 \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Consumer | \$ | 10,319,809 | \$ | 10,036,261 | \$ | 10,018,931 | \$ | 10,158,833 | \$ | 10,304,335 |
| Commercial |  | 8,601,224 |  | 8,564,536 |  | 8,019,971 |  | 8,594,441 |  | 8,569,670 |
| Public and Other |  | 2,134,012 |  | 2,201,512 |  | 2,469,713 |  | 1,738,026 |  | 1,741,691 |
| Total Deposits | \$ | 21,055,045 | \$ | 20,802,309 | \$ | 20,508,615 | \$ | 20,491,300 | \$ | 20,615,696 |

Average Deposits

| (dollars in thousands) | Three Months Ended |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { December 31, } \\ 2023 \end{gathered}$ |  | September 30, 2023 |  | June 30, 2023 |  | $\begin{gathered} \text { March 31, } \\ 2023 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2022 \\ \hline \end{gathered}$ |  |
| Consumer | \$ | 10,092,727 | \$ | 9,963,690 | \$ | 9,977,239 | \$ | 10,178,988 | \$ | 10,295,563 |
| Commercial |  | 8,581,426 |  | 8,288,891 |  | 8,138,358 |  | 8,611,960 |  | 8,588,198 |
| Public and Other |  | 2,029,917 |  | 2,239,501 |  | 1,903,004 |  | 1,639,934 |  | 1,457,566 |
| Total Deposits | \$ | 20,704,070 | \$ | 20,492,082 | \$ | 20,018,601 | \$ | 20,430,882 | \$ | 20,341,327 |

## Bank of Hawai‘i Corporation and Subsidiaries

Non-Performing Assets and Accruing Loans and Leases Past Due 90 Days or More
Table 11

|  | December 31, | September 30, | June 30, | March 31, | December 31, |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| (dollars in thousands) | 2023 | 2023 | 2023 | 2023 |  |

Non-Performing Assets

| Non-Accrual Loans and Leases |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial |  |  |  |  |  |  |  |  |  |  |
| Commercial and Industrial | \$ | 39 | \$ | 43 | \$ | 17 | \$ | 31 | \$ | 37 |
| Commercial Mortgage |  | 2,884 |  | 2,996 |  | 3,107 |  | 3,216 |  | 3,309 |
| Total Commercial |  | 2,923 |  | 3,039 |  | 3,124 |  | 3,247 |  | 3,346 |
| Consumer |  |  |  |  |  |  |  |  |  |  |
| Residential Mortgage |  | 2,935 |  | 3,706 |  | 3,504 |  | 4,199 |  | 4,239 |
| Home Equity |  | 3,791 |  | 3,734 |  | 3,809 |  | 3,638 |  | 4,022 |
| Total Consumer |  | 6,726 |  | 7,440 |  | 7,313 |  | 7,837 |  | 8,261 |
| Total Non-Accrual Loans and Leases |  | 9,649 |  | 10,479 |  | 10,437 |  | 11,084 |  | 11,607 |
| Foreclosed Real Estate |  | 2,098 |  | 1,040 |  | 1,040 |  | 1,040 |  | 1,040 |
| Total Non-Performing Assets | \$ | 11,747 | \$ | 11,519 | \$ | 11,477 | \$ | 12,124 | \$ | 12,647 |

Accruing Loans and Leases Past Due 90 Days or More

| Consumer |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Residential Mortgage | \$ | 3,814 | \$ | 3,519 | \$ | 3,560 | \$ | 4,566 | \$ | 2,429 |
| Home Equity |  | 1,734 |  | 2,172 |  | 2,022 |  | 1,723 |  | 1,673 |
| Automobile |  | 399 |  | 393 |  | 577 |  | 598 |  | 589 |
| Other ${ }^{1}$ |  | 648 |  | 643 |  | 633 |  | 632 |  | 683 |
| Total Consumer |  | 6,595 |  | 6,727 |  | 6,792 |  | 7,519 |  | 5,374 |
| Total Accruing Loans and Leases Past Due 90 Days or More | \$ | 6,595 | \$ | 6,727 | \$ | 6,792 | \$ | 7,519 | \$ | 5,374 |
| Total Loans and Leases | \$ | 13,965,026 | \$ | 13,919,491 | \$ | 13,914,889 | \$ | 13,824,522 | \$ | 13,646,420 |


| $\underline{\text { Ratio of Non-Accrual Loans and Leases to Total Loans and Leases }}$ |  | 0.07\% |  | 0.08\% |  | 0.08\% |  | 0.08\% |  | 0.09\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Ratio of Non-Performing Assets to Total Loans and Leases |  |  |  |  |  |  |  |  |  |  |
| and Foreclosed Real Estate |  | 0.08\% |  | 0.08\% |  | 0.08\% |  | 0.09\% |  | 0.09\% |
| Ratio of Non-Performing Assets to Total Assets |  | 0.05\% |  | 0.05\% |  | 0.04\% |  | 0.05\% |  | 0.05\% |
| Ratio of Commercial Non-Performing Assets to Total Commercial Loans |  |  |  |  |  |  |  |  |  |  |
| and Leases and Commercial Foreclosed Real Estate |  | 0.05\% |  | 0.05\% |  | 0.06\% |  | 0.06\% |  | 0.06\% |
| Ratio of Consumer Non-Performing Assets to Total Consumer Loans |  |  |  |  |  |  |  |  |  |  |
| and Leases and Consumer Foreclosed Real Estate |  | 0.11\% |  | 0.10\% |  | 0.10\% |  | 0.11\% |  | 0.11\% |
| Ratio of Non-Performing Assets and Accruing Loans and Leases |  |  |  |  |  |  |  |  |  |  |
| Past Due 90 Days or More to Total Loans and Leases |  |  |  |  |  |  |  |  |  |  |
| and Foreclosed Real Estate |  | 0.13\% |  | 0.13\% |  | 0.13\% |  | 0.14\% |  | 0.13\% |
| Quarter to Quarter Changes in Non-Performing Assets |  |  |  |  |  |  |  |  |  |  |
| Balance at Beginning of Quarter | \$ | 11,519 | \$ | 11,477 | \$ | 12,124 | \$ | 12,647 | \$ | 13,868 |
| Additions |  | 2,683 |  | 1,318 |  | 1,116 |  | 552 |  | 704 |
| Reductions |  |  |  |  |  |  |  |  |  |  |
| Payments |  | $(2,018)$ |  | $(1,017)$ |  | (226) |  | (778) |  | $(1,605)$ |
| Return to Accrual Status |  | (437) |  | (259) |  | $(1,527)$ |  | (297) |  | (301) |
| Charge-offs / Write-downs |  | - |  | - |  | (10) |  | - |  | (19) |
| Total Reductions |  | $(2,455)$ |  | $(1,276)$ |  | $(1,763)$ |  | $(1,075)$ |  | $(1,925)$ |
| Balance at End of Quarter | \$ | 11,747 | \$ | 11,519 | \$ | 11,477 | \$ | 12,124 | \$ | 12,647 |

[^5]| (dollars in thousands) | Three Months Ended |  |  |  |  |  | Year Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { December 31, } \\ 2023 \end{gathered}$ |  | $\begin{gathered} \text { September 30, } \\ 2023 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2022 \\ \hline \end{gathered}$ |  | December 31, |  |  |  |
|  |  |  |  | 2023 |  |  |  | 2022 |
| Balance at Beginning of Period | \$ | 151,653 |  |  | \$ | 151,702 | \$ | 152,927 | \$ | 151,247 | \$ | 164,297 |
|  |  |  |  |  |  |  |  |  |  |  |
| Loans and Leases Charged-Off |  |  |  |  |  |  |  |  |  |  |
| Commercial |  |  |  |  |  |  |  |  |  |  |
| Commercial and Industrial |  | (229) |  | (294) |  | (196) |  | (987) |  | (925) |
| Consumer |  |  |  |  |  |  |  |  |  |  |
| Residential Mortgage |  | - |  | - |  | - |  | (6) |  | (80) |
| Home Equity |  | (14) |  | (13) |  | (10) |  | (82) |  | (100) |
| Automobile |  | (938) |  | $(1,353)$ |  | $(1,171)$ |  | $(5,247)$ |  | $(4,652)$ |
| Other ${ }^{1}$ |  | $(2,349)$ |  | $(1,957)$ |  | $(1,846)$ |  | $(8,645)$ |  | $(7,585)$ |
| Total Loans and Leases Charged-Off |  | $(3,530)$ |  | $(3,617)$ |  | $(3,223)$ |  | $(14,967)$ |  | $(13,342)$ |
| Recoveries on Loans and Leases Previously Charged-Off |  |  |  |  |  |  |  |  |  |  |
| Commercial |  |  |  |  |  |  |  |  |  |  |
| Commercial and Industrial |  | 125 |  | 72 |  | 87 |  | 350 |  | 552 |
| Consumer |  |  |  |  |  |  |  |  |  |  |
| Residential Mortgage |  | 301 |  | 69 |  | 63 |  | 489 |  | 1,193 |
| Home Equity |  | 180 |  | 131 |  | 202 |  | 1,073 |  | 1,500 |
| Automobile |  | 612 |  | 721 |  | 412 |  | 2,782 |  | 2,276 |
| Other ${ }^{1}$ |  | 588 |  | 575 |  | 604 |  | 2,455 |  | 2,702 |
| Total Recoveries on Loans and Leases Previously Charged-Off |  | 1,806 |  | 1,568 |  | 1,368 |  | 7,149 |  | 8,223 |
| Net Charged-Off - Loans and Leases |  | $(1,724)$ |  | $(2,049)$ |  | $(1,855)$ |  | $(7,818)$ |  | $(5,119)$ |
| Net Charged-Off - Accrued Interest Receivable |  | - |  | - |  | (25) |  | - |  | (131) |
| Provision for Credit Losses: |  |  |  |  |  |  |  |  |  |  |
| Loans and Leases |  | 2,864 |  | 1,945 |  | (142) |  | 9,782 |  | $(8,263)$ |
| Accrued Interest Receivable |  | - |  | - |  | 25 |  | - |  | (283) |
| Unfunded Commitments |  | (364) |  | 55 |  | 317 |  | (782) |  | 746 |
| Total Provision for Credit Losses |  | 2,500 |  | 2,000 |  | 200 |  | 9,000 |  | $(7,800)$ |
| Balance at End of Period | \$ | 152,429 | \$ | 151,653 | \$ | 151,247 | \$ | 152,429 | \$ | 151,247 |
|  |  |  |  |  |  |  |  |  |  |  |
| Components |  |  |  |  |  |  |  |  |  |  |
| Allowance for Credit Losses - Loans and Leases | \$ | 146,403 | \$ | 145,263 | \$ | 144,439 | \$ | 146,403 | \$ | 144,439 |
| Reserve for Unfunded Commitments |  | 6,026 |  | 6,390 |  | 6,808 |  | 6,026 |  | 6,808 |
| Total Reserve for Credit Losses | \$ | 152,429 | \$ | 151,653 | \$ | 151,247 | \$ | 152,429 | \$ | 151,247 |
|  |  |  |  |  |  |  |  |  |  |  |
| Average Loans and Leases Outstanding | \$ | 13,906,114 | \$ | 3,903,214 | \$ | 13,452,791 | \$ | 13,851,551 | \$ | 12,896,510 |
|  |  |  |  |  |  |  |  |  |  |  |
| Ratio of Net Loans and Leases Charged-Off to |  |  |  |  |  |  |  |  |  |  |
| Average Loans and Leases Outstanding (annualized) |  | 0.05\% |  | 0.06\% |  | 0.05\% |  | 0.06\% |  | 0.04\% |
| Ratio of Allowance for Credit Losses to Loans and Leases Outstanding ${ }^{2}$ |  | 1.05\% |  | 1.04\% |  | 1.06\% |  | 1.05\% |  | 1.06\% |

${ }^{1}$ Comprised of other revolving credit, installment, and lease financing.
${ }^{2}$ The numerator comprises the Allowance for Credit Losses - Loans and Leases.

|  |  | Consumer <br> Banking | Commercial <br> Banking | Treasury <br> and Other | Consolidated <br> Total |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| (dollars in thousands) |  |  |  |  |  |  |
| Three Months Ended December 31, 2023 | 101,868 | $\$$ | 51,663 | $\$$ | $(37,746)$ | $\$$ |
| Net Interest Income (Loss) | 1,738 | $(15)$ | 777 | 2,500 |  |  |
| Provision for Credit Losses | 100,130 | 51,678 | $(38,523)$ | 113,285 |  |  |
| Net Interest Income (Loss) After Provision for Credit Losses | 32,247 | 7,944 | 2,092 | 42,283 |  |  |
| Noninterest Income | $(92,793)$ | $(18,958)$ | $(4,211)$ | $(115,962)$ |  |  |
| Noninterest Expense | 39,584 | 40,664 | $(40,642)$ | 39,606 |  |  |
| Income (Loss) Before Income Taxes | $(10,165)$ | $(10,316)$ | 11,271 | $(9,210)$ |  |  |
| Provision for Income Taxes | $\$$ | 29,419 | $\$$ | 30,348 | $\$$ | $(29,371)$ |

Three Months Ended December 31, $2022{ }^{1}$

| Net Interest Income (Loss) | \$ | 94,799 | \$ | 56,879 | \$ | $(10,940)$ | \$ | 140,738 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\underline{\text { Provision for Credit Losses }}$ |  | 1,861 |  | (6) |  | $(1,655)$ |  | 200 |
| Net Interest Income (Loss) After Provision for Credit Losses |  | 92,938 |  | 56,885 |  | $(9,285)$ |  | 140,538 |
| Noninterest Income |  | 31,526 |  | 8,288 |  | 1,358 |  | 41,172 |
| Noninterest Expense |  | $(82,286)$ |  | $(17,587)$ |  | $(2,830)$ |  | $(102,703)$ |
| Income (Loss) Before Income Taxes |  | 42,178 |  | 47,586 |  | $(10,757)$ |  | 79,007 |
| Provision for Income Taxes |  | $(10,840)$ |  | $(12,005)$ |  | 5,145 |  | $(17,700)$ |
| Net Income (Loss) | \$ | 31,338 | \$ | 35,581 | \$ | $(5,612)$ | \$ | 61,307 |
| Total Assets as of December 31, 2022 | \$ | 8,520,459 | \$ | 5,522,916 | \$ | 9,563,502 | \$ | 23,606,877 |

[^6]Bank of Hawai‘i Corporation and Subsidiaries
Business Segments Selected Financial Information
Table 13b

|  | Consumer <br> Banking | Commercial <br> Banking | Treasury <br> and Other |
| :--- | ---: | ---: | ---: | ---: |
| (dollars in thousands) |  |  |  |
| Year Ended December 31, 2023 |  |  |  |
| Total |  |  |  |


| Year Ended December 31, $2022{ }^{1}$ |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net Interest Income | \$ | 327,445 | \$ | 209,273 | \$ | 3,840 | \$ | 540,558 |
| Provision for Credit Losses |  | 5,324 |  | (206) |  | $(12,918)$ |  | $(7,800)$ |
| Net Interest Income After Provision for Credit Losses |  | 322,121 |  | 209,479 |  | 16,758 |  | 548,358 |
| Noninterest Income |  | 126,337 |  | 25,938 |  | 5,266 |  | 157,541 |
| Noninterest Expense |  | $(330,140)$ |  | $(70,601)$ |  | $(14,524)$ |  | $(415,265)$ |
| Income Before Income Taxes |  | 118,318 |  | 164,816 |  | 7,500 |  | 290,634 |
| $\underline{\text { Provision for Income Taxes }}$ |  | $(29,954)$ |  | $(40,659)$ |  | 5,783 |  | $(64,830)$ |
| Net Income | \$ | 88,364 | \$ | 124,157 | \$ | 13,283 | \$ | 225,804 |
| Total Assets as of December 31, 2022 | \$ | 8,520,459 | \$ | 5,522,916 | \$ | 9,563,502 | \$ | 23,606,877 |

[^7]Selected Quarterly Financial Data
Table 14

| (dollars in thousands, except per share amounts) | Three Months Ended |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { December 31, } \\ 2023 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { September 30, } \\ 2023 \\ \hline \end{gathered}$ |  | June 30, 2023 |  | $\begin{gathered} \text { March 31, } \\ 2023 \\ \hline \end{gathered}$ |  | $\begin{gathered} \hline \text { December 31, } \\ 2022 \\ \hline \end{gathered}$ |  |
| Quarterly Operating Results |  |  |  |  |  |  |  |  |  |  |
| Interest Income |  |  |  |  |  |  |  |  |  |  |
| Interest and Fees on Loans and Leases | \$ | 158,324 | \$ | 151,245 | \$ | 144,541 | \$ | 136,501 | \$ | 128,683 |
| Income on Investment Securities |  |  |  |  |  |  |  |  |  |  |
| Available-for-Sale |  | 22,782 |  | 23,552 |  | 23,301 |  | 23,893 |  | 18,476 |
| Held-to-Maturity |  | 22,589 |  | 22,838 |  | 23,375 |  | 23,948 |  | 23,708 |
| Deposits |  | 23 |  | 18 |  | 18 |  | 27 |  | 13 |
| Funds Sold |  | 5,705 |  | 12,828 |  | 6,395 |  | 3,366 |  | 1,093 |
| Other |  | 924 |  | 1,464 |  | 2,121 |  | 597 |  | 340 |
| Total Interest Income |  | 210,347 |  | 211,945 |  | 199,751 |  | 188,332 |  | 172,313 |
| Interest Expense |  |  |  |  |  |  |  |  |  |  |
| Deposits |  | 87,121 |  | 72,153 |  | 53,779 |  | 37,794 |  | 23,494 |
| Securities Sold Under Agreements to Repurchase |  | 1,459 |  | 4,034 |  | 5,436 |  | 5,377 |  | 4,289 |
| Funds Purchased |  | - |  | - |  | 184 |  | 704 |  | 318 |
| Short-Term Borrowings |  | - |  | - |  | 2,510 |  | 3,203 |  | 1,978 |
| Other Debt |  | 5,982 |  | 14,821 |  | 13,494 |  | 5,299 |  | 1,496 |
| Total Interest Expense |  | 94,562 |  | 91,008 |  | 75,403 |  | 52,377 |  | 31,575 |
| Net Interest Income |  | 115,785 |  | 120,937 |  | 124,348 |  | 135,955 |  | 140,738 |
| Provision for Credit Losses |  | 2,500 |  | 2,000 |  | 2,500 |  | 2,000 |  | 200 |
| Net Interest Income After Provision for Credit Losses |  | 113,285 |  | 118,937 |  | 121,848 |  | 133,955 |  | 140,538 |
| Noninterest Income |  |  |  |  |  |  |  |  |  |  |
| Trust and Asset Management |  | 11,144 |  | 10,548 |  | 11,215 |  | 10,690 |  | 10,652 |
| Mortgage Banking |  | 1,016 |  | 1,059 |  | 1,176 |  | 1,004 |  | 991 |
| Service Charges on Deposit Accounts |  | 7,949 |  | 7,843 |  | 7,587 |  | 7,737 |  | 7,513 |
| Fees, Exchange, and Other Service Charges |  | 13,774 |  | 13,824 |  | 14,150 |  | 13,808 |  | 13,906 |
| Investment Securities Losses, Net |  | $(1,619)$ |  | $(6,734)$ |  | $(1,310)$ |  | $(1,792)$ |  | $(1,124)$ |
| Annuity and Insurance |  | 1,271 |  | 1,156 |  | 1,038 |  | 1,271 |  | 1,087 |
| Bank-Owned Life Insurance |  | 3,176 |  | 2,749 |  | 2,876 |  | 2,842 |  | 2,475 |
| Other |  | 5,572 |  | 19,889 |  | 6,523 |  | 5,177 |  | 5,672 |
| Total Noninterest Income |  | 42,283 |  | 50,334 |  | 43,255 |  | 40,737 |  | 41,172 |
| Noninterest Expense |  |  |  |  |  |  |  |  |  |  |
| Salaries and Benefits |  | 53,991 |  | 58,825 |  | 56,175 |  | 65,088 |  | 57,639 |
| Net Occupancy |  | 9,734 |  | 10,327 |  | 9,991 |  | 9,872 |  | 9,499 |
| Net Equipment |  | 9,826 |  | 9,477 |  | 10,573 |  | 10,375 |  | 9,942 |
| Data Processing |  | 4,948 |  | 4,706 |  | 4,599 |  | 4,583 |  | 4,579 |
| Professional Fees |  | 5,079 |  | 3,846 |  | 4,651 |  | 3,883 |  | 3,958 |
| FDIC Insurance |  | 18,545 |  | 3,361 |  | 3,173 |  | 3,234 |  | 1,774 |
| Other |  | 13,839 |  | 15,059 |  | 14,874 |  | 14,884 |  | 15,312 |
| Total Noninterest Expense |  | 115,962 |  | 105,601 |  | 104,036 |  | 111,919 |  | 102,703 |
| Income Before Provision for Income Taxes |  | 39,606 |  | 63,670 |  | 61,067 |  | 62,773 |  | 79,007 |
| Provision for Income Taxes |  | 9,210 |  | 15,767 |  | 15,006 |  | 15,931 |  | 17,700 |
| Net Income | \$ | 30,396 | \$ | 47,903 | \$ | 46,061 | \$ | 46,842 | \$ | 61,307 |
| Preferred Stock Dividends |  | 1,969 |  | 1,969 |  | 1,969 |  | 1,969 |  | 1,969 |
| Net Income Available to Common Shareholders | \$ | 28,427 | \$ | 45,934 | \$ | 44,092 | \$ | 44,873 | \$ | 59,338 |
|  |  |  |  |  |  |  |  |  |  |  |
| Basic Earnings Per Common Share | \$ | 0.72 | \$ | 1.17 | \$ | 1.12 | \$ | 1.14 | \$ | 1.51 |
| Diluted Earnings Per Common Share | \$ | 0.72 | \$ | 1.17 | \$ | 1.12 | \$ | 1.14 | \$ | 1.50 |

## Balance Sheet Totals

| Loans and Leases | \$ | 13,965,026 |  | \$ | 13,919,491 |  | \$ | 13,914,889 |  | \$ | 13,824,522 |  | \$ | 13,646,420 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total Assets |  | 23,733,296 |  |  | 23,549,785 |  |  | 24,947,936 |  |  | 23,931,977 |  |  | 23,606,877 |  |
| Total Deposits |  | 21,055,045 |  |  | 20,802,309 |  |  | 20,508,615 |  |  | 20,491,300 |  |  | 20,615,696 |  |
| Total Shareholders' Equity |  | 1,414,242 |  |  | 1,363,840 |  |  | 1,358,279 |  |  | 1,354,430 |  |  | 1,316,995 |  |
| Performance Ratios |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Return on Average Assets |  | 0.51 | \% |  | 0.78 | \% |  | 0.77 | \% |  | 0.80 | \% |  | 1.05 | \% |
| Return on Average Shareholders' Equity |  | 8.86 |  |  | 13.92 |  |  | 13.55 |  |  | 14.25 |  |  | 18.91 |  |
| Return on Average Common Equity |  | 9.55 |  |  | 15.38 |  |  | 14.95 |  |  | 15.79 |  |  | 21.28 |  |
| Efficiency Ratio ${ }^{1}$ |  | 73.36 |  |  | 61.66 |  |  | 62.07 |  |  | 63.34 |  |  | 56.46 |  |
| Net Interest Margin ${ }^{2}$ |  | 2.13 |  |  | 2.13 |  |  | 2.22 |  |  | 2.47 |  |  | 2.60 |  |

[^8]${ }^{2}$ Net interest margin is defined as net interest income, on a taxable-equivalent basis, as a percentage of average earning assets.

## Bank of Hawai‘i Corporation and Subsidiaries

Hawaii Economic Trends
Table 15


| (1-year percentage change, except months of inventory) | December 31, |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2023 | 2022 |  | 2021 |  | 2020 |  |  |
| Housing Trends (Single Family Oahu) ${ }^{4}$ |  |  |  |  |  |  |  |  |
| Median Home Price |  | (5.0) |  | 11.6 | \% | 19.3 | \% | 5.2 | \% |
| Home Sales Volume (units) | (26.3) | \% | (23.2) | \% | 17.9 | \% | 2.3 | \% |
| Months of Inventory | 2.8 |  | 2.1 |  | 0.8 |  | 1.4 |  |


| (in thousands, except percent change) | Monthly Visitor Arrivals, Not Seasonally Adjusted | Percentage Change from Previous Year |
| :---: | :---: | :---: |
| Tourism ${ }^{5}$ |  |  |
| November 30, 2023 | 720.3 | 0.2 \% |
| October 31, 2023 | 700.3 | (3.7) |
| September 30, 2023 | 643.1 | (7.1) |
| August 31, 2023 | 766.0 | (7.7) |
| July 31, 2023 | 929.4 | 1.2 |
| June 30, 2023 | 886.0 | 5.3 |
| May 31, 2023 | 790.5 | 2.1 |
| April 30, 2023 | 806.2 | (0.4) |
| March 31, 2023 | 892.2 | 13.6 |
| February 28, 2023 | 733.6 | 17.6 |
| January 31, 2023 | 775.1 | 36.7 |
| December 31, 2022 | 858.1 | 14.0 |
| November 30, 2022 | 719.0 | 17.1 |
| October 31, 2022 | 727.4 | 32.1 |
| September 30, 2022 | 692.2 | 37.2 |
| August 31, 2022 | 829.8 | 14.8 |
| July 31, 2022 | 918.6 | 4.4 |
| June 30, 2022 | 841.8 | 6.4 |
| May 31, 2022 | 774.1 | 22.9 |
| April 30, 2022 | 809.6 | 67.3 |
| March 31, 2022 | 785.7 | 78.7 |
| February 28, 2022 | 623.7 | 165.1 |
| January 31, 2022 | 567.2 | 229.8 |
| December 31,2021 | 752.8 | 219.3 |
| November 30, 2021 | 614.0 | 234.1 |

${ }^{1}$ Source: Hawaii Department of Business, Economic Development \& Tourism
${ }^{2}$ Source: U.S. Bureau of Labor Statistics
${ }^{3}$ Source: University of Hawaii Economic Research Organization (UHERO)
${ }^{4}$ Source: Honolulu Board of Realtors
${ }^{5}$ Source: Hawaii Tourism Authority

# Bank of Hawaifi Corporation fourth quarter 2023 financial report 

January 22, 2024

## disclosure

## forward-looking statements

this presentation, and other statements made by the Company in connection with it, may contain forward-looking statements concerning, among other things, forecasts of our financial results and condition, expectations for our operations and business prospects, and our assumptions used in those forecasts and expectations. we have
not committed to update forward-looking statements to reflect later events or circumstances

## Lh Bank of Hawaiii

## quality balance sheet performance

## strong liquidity

strong credit
earnings highlights

- period end total deposits increased 1.2\%
- average total deposits increased 1.0\%
- growth attributed to increase in core customer deposits
- total loans and leases increased by 0.3\%
- $\quad \$ 10.2$ billion in readily available liquidity exceeds $\$ 8.9$ billion in uninsured/uncollateralized deposits
- 0.05\% net charge-off rate
- $0.08 \%$ non-performing assets level
- $79 \%$ of loan portfolio real-estate secured with combined wtd avg LTV of 54\%
- CRE portfolio comprises $27 \%$ of total loans
- wtd avg LTV of $55 \%$;
- only $7.9 \%$ maturing in 2024;
- CRE office exposure only 3\% of total loans
- $\quad \$ 0.72$ diluted earnings per common share
- $1.67 \%$ average cost of total deposits
- $9.55 \%$ return on average common equity
- industry-wide FDIC special assessment resulted in a \$14.7 million charge


## highlights - balance sheet <br> \$ in millions

deposit strength

increased readily available liquidity

moderate loans and leases growth

organic capital growth

through our 125 year history in the islands, Bank of Hawai‘i has developed an exceptionally seasoned deposit base, built one relationship at a time, over many years, and in neighborhoods and communities we understand
$\checkmark$ unique marketplace
$\checkmark$ diversified
$\checkmark$ long tenured

## unique deposit market



## long tenured deposit base



| segment ${ }^{(1)}$ | avg tenure (yrs) |
| :---: | :---: |
| Commercial Core | 28.0 |
| The Private Bank | 18.6 |
| Small Business | 18.3 |
| Community | 22.3 |
| total | $\mathbf{2 3 . 4}$ |

stable deposit balances
\$ in billions
spot balance increased by $1.2 \%$ from 9/30/23



## stabilization in NIB

\$ in billions


## 2023 deposit balances change


(1) compares $12 / 27 / 23$ vs. 12/28/22; all commercial bank data derived from H. 8 Assets and Liabilities of Commercial Banks in the United States, Table 9 - Assets and Liabilities of All Commercial Banks in the United States, not seasonally adjusted
(2) compares $12 / 31 / 23$ vs. 12/31/22

## cost of funds interest-bearing deposits



## cost of funds total deposits



## deposit beta performance



## readily available liquidity

Bank of Hawaíi carries substantial liquidity lines and equivalents for both day-to-day operational and liquidity backstop purposes
\$10.2B


## unemployment





- Hawai'i unemployment

Hawai‘i unemployment forecast
-national unemployment

## visitor arrivals

Ah Bank of Hawaiii
monthly by market, indexed to January 2017
Corporation

source: Hawaii Department of Business, Economic Development, and Tourism (DBEDT)
revenue per available room
revenue per available room (RevPAR)

Ah Bank of Hawaií
Corporation


## stable real estate prices

Oahu market indicators - December 2023
single family homes

|  | Dec 2023 | Dec 2022 | Dec 2019 | $\Delta$ Dec 2022 | $\Delta$ Dec 2019 | Dec 2023 | Dec 2022 | Dec 2019 | $\Delta$ Dec 2022 | $\Delta$ Dec 2019 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| median sales price (000s) | \$997 | \$1,050 | \$820 |  |  | \$510 | \$503 | \$426 |  |  |
| months of inventory | 2.8 | 2.1 | 2.5 | 0.7 months | 0.3 months | 3.2 | 2.2 | 3.4 | 1.0 months |  |
| closed sales | 182 | 202 | 309 |  |  | 272 | 360 | 428 |  |  |
| median days on market | 18 | 25 | 18 |  |  | 26 | 21 | 30 |  |  |

Lh Bank of Hawaiii
Corporation

## credit performance

## lending philosophy

we lend in our core markets
to long-standing relationships


## dynamically managing credit risk th Bank of Hawaíi

de-risking the balance sheet

## Ioan portfolio balance



## historical net charge-off rates

lower net charge offs through different economic cycles
annual net charge-off rate


KRX - represents historical average net charge-off rates for banks in the KBW Regional Banking index as of 1/3/23 (source: S\&P Capital IQ) all banks - represents historical average net charge-off rates for all FDIC insured banks (source: FDIC)

## Ioan portfolio

$79 \%$ of portfolio secured with real estate with combined weighted average loan to value of $54 \%$

## 41\% commercial

- $70 \%$ real estate secured
- wtd avg LTV 55\%
- $59 \%$ w/ BOH $\geq 10$ yrs
- avg bal \$0.7MM



## 59\% consumer

- $85 \%$ real estate secured
- wtd avg LTV 54\%
- $60 \% \mathrm{w} / \mathrm{BOH} \geq 10 \mathrm{yrs}$
- avg bal \$0.07MM


## commercial real estate (CRE)



## CRE office

$3 \%$ of total loans
scheduled maturity

## LTV distribution



300


## highlights

- 55\% wtd avg LTV
- \$1.8MM average exposure
- $23 \%$ CBD (Downtown Honolulu)
- 60\% wtd avg LTV
- $43 \%$ with repayment guaranties
- $4 \%$ maturing prior to 2026


## Oahu investor office market

13.5 million square feet
rents remain stable as conversions to alternative purpose continue to drive decline in inventory


## Honolulu multi-family market

severely limited existing and new supply, compounded by the high cost of homeownership, continues to drive rental demand


## Oahu industrial market

vacancy rates at a historic low, while available industrial space listings remain near record low


## Oahu retail market

record retail sales and tourism spend continue to support post-pandemic recovery

20

inventory $\longrightarrow$ vacancy $\quad$ - avg asking net rent - - common area maintenance

## Oahu lodging market

30.9 thousand rooms
outlook is generally positive, as inventory remains flat and occupancy \& RevPar report comparably with pre-pandemic tourism


## CRE scheduled maturities

8\% maturing in 2024
scheduled maturities
2,500

2,000

1,500

1,000


## CRE tail risk



## construction

$2 \%$ of total loans
credit quality
net charge-offs

delinquencies


Corporation
non-performing assets

criticized


* $37 \%$ of total criticized in CRE with $54 \%$ wtd avg LTV


## financial update

## hedging program

increased pay-fixed/receive-float swaps by $\$ 1.0$ billion (\$3.0 billion total notional) in 4Q23 to hedge a portion of fixed-rate asset exposure

## asset composition


\$ in millions

projected repricing, maturities \& prepayments


- loans repricing/swaps ■inv. portfolio repricing/swaps \& fed funds sold $\quad$ fixed loans maturing/prepayments

■ floating/variable loans ■inv. portfolio maturing/prepayments maturing/prepayments

avg total earning assets yield
in basis points


## noninterest income

\$ in millions
moderate growth in core noninterest income
reported noninterest income


## noninterest expense

\$ in millions

## disciplined expense management in challenging operating environment

reported noninterest expense
\$116.0

core noninterest expense


|  | 4Q 2023 |  |  | 3Q 2023 |  | 4Q 2022 |  |  | $\triangle$ 3Q 2023 |  |  | $\triangle$ 4Q 2022 |  |  | $\underline{2023}$ |  |  | $\triangle 2022$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| net interest income | \$ | 115.8 |  | \$ | 120.9 | \$ | 140.7 |  | \$ | (5.2) |  | \$ | (25.0) |  | \$ | 497.0 |  | \$ | (43.5) |  |
| noninterest income |  | 42.3 |  |  | 50.3 |  | 41.2 |  |  | (8.1) |  |  | 1.1 |  |  | 176.6 |  |  | 19.1 |  |
| total revenue |  | 158.1 |  |  | 171.3 |  | 181.9 |  |  | (13.2) |  |  | (23.8) |  |  | 673.6 |  |  | (24.5) |  |
| noninterest expense |  | 116.0 |  |  | 105.6 |  | 102.7 |  |  | 10.4 |  |  | 13.3 |  |  | 437.5 |  |  | 22.3 |  |
| operating income |  | 42.1 |  |  | 65.7 |  | 79.2 |  |  | (23.6) |  |  | (37.1) |  |  | 236.1 |  |  | (46.7) |  |
| credit provision |  | 2.5 |  |  | 2.0 |  | 0.2 |  |  | 0.5 |  |  | 2.3 |  |  | 9.0 |  |  | 16.8 |  |
| income taxes |  | 9.2 |  |  | 15.8 |  | 17.7 |  |  | (6.6) |  |  | (8.5) |  |  | 55.9 |  |  | (8.9) |  |
| net income | \$ | 30.4 |  | \$ | 47.9 | \$ | 61.3 |  | \$ | (17.5) |  | \$ | (30.9) |  | \$ | 171.2 |  | \$ | (54.6) |  |
| net income available to common | \$ | 28.4 |  | \$ | 45.9 | \$ | 59.3 |  | \$ | (17.5) |  | \$ | (30.9) |  | \$ | 163.3 |  | \$ | (54.6) |  |
| diluted EPS | \$ | 0.72 |  | \$ | 1.17 | \$ | 1.50 |  | \$ | (0.45) |  | \$ | (0.78) |  | \$ | 4.14 |  | \$ | (1.34) |  |
| return on assets |  | 0.51 | \% |  | 0.78 \% |  | 1.05 | \% |  | (0.27) | \% |  | (0.54) | \% |  | 0.71 | \% |  | (0.27) | \% |
| return on common equity |  | 9.55 |  |  | 15.38 |  | 21.28 |  |  | (5.83) |  |  | (11.73) |  |  | 13.89 |  |  | (3.94) |  |
| net interest margin |  | 2.13 |  |  | 2.13 |  | 2.60 |  |  | - |  |  | (0.47) |  |  | 2.24 |  |  | (0.26) |  |
| efficiency ratio |  | 73.36 |  |  | 61.66 |  | 56.46 |  |  | 11.70 |  |  | 16.90 |  |  | 64.95 |  |  | 5.46 |  |
| end of period balances |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| investment portfolio | \$ | 7,406 |  | \$ | 7,475 | \$ | 8,259 |  |  | (0.9) | \% |  | (10.3) | \% | \$ | 7,406 |  |  | (10.3) | \% |
| loans and leases |  | 13,965 |  |  | 13,919 |  | 13,646 |  |  | 0.3 |  |  | 2.3 |  |  | 13,965 |  |  | 2.3 |  |
| total deposits |  | 21,055 |  |  | 20,802 |  | 20,616 |  |  | 1.2 |  |  | 2.1 |  |  | 21,055 |  |  | 2.1 |  |
| shareholders' equity |  | 1,414 |  |  | 1,364 |  | 1,317 |  |  | 3.7 |  |  | 7.4 |  |  | 1,414 |  |  | 7.4 |  |

## strong risk-based capital



## takeaways

$\checkmark$ unique and competitively advantageous deposit market
$\checkmark$ high quality deposit base and market leading cost of deposits
$\checkmark$ stable and improving net interest margin
$\checkmark$ high quality assets
$\checkmark$ exceptional credit quality
$\checkmark$ strong risk-based capital

## Q \& A

## appendix

## insured/collateralized deposits th Bank of Hawaíi

Corporation


## Maui portfolio

$11 \%$ of total loans, $1 \%$ of total loans located in fire impacted zone
fire impacted zone exposure down 8.5\% from prior quarter with no change in estimated potential loss of $\$ 11$ million



[^0]:    ${ }^{1}$ Regulatory capital ratios as of December 31, 2023 are preliminary.

[^1]:    ${ }^{1}$ Due to rounding, the amounts presented in this table may not tie to other amounts presented elsewhere in this report.
    ${ }^{2}$ Interest income includes taxable-equivalent basis adjustments, based upon a federal statutory tax rate of $21 \%$, of $\$ 2,008,000$ and $\$ 1,251,000$ for the year ended December 31, 2023 and December 31, 2022, respectively.
    ${ }^{3}$ Non-performing loans and leases are included in the respective average loan and lease balances. Income, if any, on such loans and leases is recognized on a cash basis.
    ${ }^{4}$ Comprised of other consumer revolving credit, installment, and consumer lease financing.

[^2]:    ${ }^{1}$ The change in interest income and expense not solely due to changes in volume or rate has been allocated on a pro-rata basis to the volume and rate columns.
    ${ }^{2}$ Comprised of other consumer revolving credit, installment, and consumer lease financing.

[^3]:    ${ }^{1}$ The change in interest income and expense not solely due to changes in volume or rate has been allocated on a pro-rata basis to the volume and rate columns.
    ${ }^{2}$ Comprised of other consumer revolving credit, installment, and consumer lease financing.

[^4]:    ${ }^{1}$ The change in interest income and expense not solely due to changes in volume or rate has been allocated on a pro-rata basis to the volume and rate columns.
    ${ }^{2}$ Comprised of other consumer revolving credit, installment, and consumer lease financing.

[^5]:    ${ }^{1}$ Comprised of other revolving credit, installment, and lease financing.

[^6]:    ${ }^{1}$ Certain prior period information has been reclassified to conform to current presentation.

[^7]:    ${ }^{1}$ Certain prior period information has been reclassified to conform to current presentation.

[^8]:    Efficiency ratio is defined as noninterest expense divided by total revenue (net interest income and noninterest income).

