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## Bank of Hawaii Corporation Second Quarter 2013 Financial Results

NewsRelease

- Diluted Earnings Per Share \$0.85
- Net Income \$37.8 Million
- Board of Directors Declares Dividend of \$0.45 Per Share

#### FOR IMMEDIATE RELEASE

**HONOLULU, HI** (July 22, 2013) -- Bank of Hawaii Corporation (NYSE: BOH) today reported diluted earnings per share of \$0.85 for the second quarter of 2013, up from \$0.81 in the previous quarter, and down from \$0.90 in the same quarter last year. Net income for the second quarter of 2013 was \$37.8 million, an increase of \$1.8 million or 5.0 percent compared with net income of \$36.0 million in the first quarter of 2013, and down \$3.0 million or 7.3 percent from net income of \$40.7 million in the second quarter of 2012.

"Bank of Hawaii Corporation continued its trend of solid performance in the second quarter of 2013," said Peter Ho, Chairman, President and CEO. "Overall loan balances grew 3% from the same quarter last year as strong commercial, indirect automobile and certain other consumer loan growth was partially offset by refinance sensitive loan categories namely residential mortgage and home equity loans. The organization continues to attract quality deposits with consumer and commercial deposit balances up 4% in the quarter from last year. Asset quality continued its trend of improvement in the quarter with lower levels of non-performing assets and a lower ratio of net charge offs to loans. Expenses remained controlled. The recent trend in higher interest rates should positively impact our operating earnings over time through improved net interest margin. We would note, however, that nearer term, we will likely see a meaningful slowing in our mortgage banking business as the refinance market potentially slows and the purchase market remains impacted by exceptionally tight housing inventory."

The return on average assets for the second quarter of 2013 was 1.12 percent, up from 1.08 percent in the previous quarter, and down from 1.19 percent during the same quarter last year. The return on average equity for the second quarter of 2013 was 14.64 percent compared with 14.10 percent for the first quarter of 2013 and 16.19 percent in the second quarter of 2012.

For the six-month period ended June 30, 2013, net income was \$73.7 million, down from net income of \$84.6 million for the same period last year. Diluted earnings per share were \$1.65 for the first half of 2013, down from diluted earnings per share of \$1.85 for the first half of 2012. The year-to-date return on average assets was 1.10 percent, down from 1.24 percent for the same six months in 2012. The year-to-date return on average equity was 14.37 percent, down from 16.73 percent for the six months ended June 30, 2012.

#### **Financial Highlights**

Net interest income, on a taxable equivalent basis, for the second quarter of 2013 was \$89.8 million, down \$1.2 million from net interest income of \$91.0 million in the first quarter of 2013 and down \$8.1 million from net interest income of \$97.9 million in the second quarter of 2012. Net interest income for the first half of 2013 was \$180.8 million compared with net interest income of \$197.9 million for the first half of 2012. Analyses of the changes in net interest income are included in Tables 8a, 8b, and 8c.

The net interest margin was 2.77 percent for the second quarter of 2013, a 5 basis point decrease from the net interest margin of 2.82 percent in the first quarter of 2013 and a 21 basis point decrease from the net interest margin of 2.98 percent in the second quarter of 2012. The net interest margin for the first six months of 2013 was 2.80 percent compared with 3.02 percent for the same six-month period last year. The decrease in the net interest margin was primarily due to increased levels of liquidity and lower yields on loans and investment securities.

The Company did not record a provision for credit losses during the first or second quarters of 2013. Net loans and leases charged-off were \$2.3 million in the second quarter of 2013 and \$2.0 million in the first quarter of 2013. The provision for credit losses during the second quarter of 2012 was \$0.6 million, or \$3.2 million less than net charge-offs.

Noninterest income was \$48.0 million in the second quarter of 2013, an increase of \$0.3 million compared with noninterest income of \$47.8 million in the first quarter of 2013, and an increase of \$1.2 million compared with noninterest income of \$46.8 million in the second quarter of 2012. Noninterest income included mortgage banking revenue of \$5.8 million in the second quarter of 2013 compared with \$6.4 million in the previous quarter and \$7.6 million in the same quarter last year. Noninterest income for the first half of 2013 was \$95.8 million, an increase of \$0.9 million compared with noninterest income of \$94.9 million for the first half of 2012.

Noninterest expense was \$81.2 million in the second quarter of 2013, down \$3.2 million compared with \$84.4 million in the first quarter of 2013, and up \$0.4 million compared with \$80.7 million in the second quarter last year. Noninterest expense in the first quarter of 2013 included seasonal payroll-related expenses of approximately \$3.0 million and separation expense of \$1.5 million. Separation expenses were \$0.9 million in the second quarter of 2013 and \$0.4 million in the same quarter last year. An analysis of noninterest expenses related to salaries and benefits is included in Table 9. Noninterest expense for the first half of 2013 was \$165.6 million, a decrease of \$0.4 million compared with noninterest expense of \$166.0 million for the first half of 2012.

The efficiency ratio for the second quarter of 2013 was 59.96 percent, down from 61.90 percent in the previous quarter and up from 56.77 percent in the same quarter last year. The efficiency ratio for the first half of 2013 was 60.93 percent compared with 57.57 percent in the same period last year.

The effective tax rate for the second quarter of 2013 was 30.33 percent compared with 30.74 percent in the previous quarter and 33.04 percent during the same quarter last year. The lower effective tax rates during 2013 are due to the release of tax reserves and low-income housing and other tax credits.

The Company's business segments are defined as Retail Banking, Commercial Banking, Investment Services, and Treasury & Other. Results are determined based on the Company's internal financial management reporting process and organizational structure. Selected financial information for the business segments is included in Tables 13a and 13b.

#### **Asset Quality**

The Company's overall asset quality remained strong during the second quarter of 2013. Total non-performing assets were \$36.4 million at June 30, 2013, down from \$38.4 million at March 31, 2013 and down from \$41.5 million at June 30, 2012. Non-performing assets remain above historical levels due to the lengthy judicial foreclosure process for residential mortgage loans. As a percentage of total loans and leases and foreclosed real estate, non-performing assets were 0.62 percent at June 30, 2013, down from 0.66 percent at March 31, 2013 and down from 0.73 percent at June 30, 2012.

Accruing loans and leases past due 90 days or more were \$10.6 million at June 30, 2013, down from \$11.7 million at March 31, 2013 and up from \$7.2 million at June 30, 2012. The increase in consumer delinquencies compared with the prior year was largely due to residential mortgage loans and home equity loans, primarily on neighbor island properties. Restructured loans and leases not included in non-accrual loans or accruing loans that are past due 90 days or more were \$39.2 million at June 30, 2013 and primarily comprised of residential mortgage loans with lowered monthly payments to accommodate the borrowers' financial needs for a period of time. More information on non-performing assets and accruing loans and leases past due 90 days or more is presented in Table 11.

Net loans and leases charged off during the second quarter of 2013 were \$2.3 million or 0.16 percent annualized of total average loans and leases outstanding. Loan and lease charge-offs of \$4.7 million during the quarter were partially offset by recoveries of \$2.4 million. Net charge-offs during the first quarter of 2013 were \$2.0 million, or 0.14 percent annualized of total average loans and leases outstanding, and were comprised of \$5.3 million in charge-offs partially offset by recoveries of \$3.3 million. Net charge-offs in the second quarter of 2012 were \$3.8 million or 0.27 percent annualized of total average loans and leases outstanding, and were comprised of \$5.9 million in charge-offs partially offset by recoveries of \$2.1 million. Net charge-offs in the first half of 2013 were \$4.3 million, or 0.15 percent annualized of total average loans and leases outstanding compared with net charge-offs of \$7.1 million, or 0.26 percent annualized of total average loans and leases outstanding for the first half of 2012.

The allowance for loan and lease losses was reduced to \$124.6 million at June 30, 2013. The ratio of the allowance for loan and lease losses to total loans and leases was 2.13 percent at June 30, 2013, a decrease of 6 basis points from the previous quarter and commensurate with improvements in credit quality and the Hawaii economy. The reserve for unfunded commitments at June 30, 2013 was \$5.9 million, an increase of \$0.5 million or 9% from the balance at March 31, 2013 and June 30, 2012. The increase in the reserve for unfunded commitments was primarily due to growth in commercial commitments. Details of loan and lease charge-offs, recoveries, and the components of the total reserve for credit losses are summarized in Table 12.

#### **Other Financial Highlights**

Total assets were \$13.73 billion at June 30, 2013, up from total assets of \$13.53 billion at March 31, 2013 and down from total assets of \$13.92 billion at June 30, 2012. Average total assets were \$13.57 billion during the second quarter of 2013, up from \$13.56 billion during the previous quarter and down from \$13.75 billion during the same quarter last year.

The total investment securities portfolio totaled \$6.84 billion at June 30, 2013, down from \$6.89 billion at March 31, 2013 and \$7.07 billion at June 30, 2012. The portfolio remains largely comprised of securities issued by U.S. government agencies.

Total loans and leases were \$5.86 billion at June 30, 2013, up from \$5.78 billion at March 31, 2013 and \$5.67 billion at June 30, 2012. The commercial loan portfolio was \$2.40 billion at the end of the second quarter of 2013, up from commercial loans of \$2.33 billion at the end of the first quarter of 2013 and \$2.12 billion at the end of the same quarter last year. Consumer loans were \$3.46 billion at the end of the second quarter of 2013, up slightly from the end of the first quarter of 2013, and down from \$3.55 billion at the end of the second quarter of 2012 due to a decline in the residential mortgage and home equity loan portfolios that offset growth in other consumer lending. Average total loans and leases were \$5.78 billion during the second quarter of 2013, down from \$5.80 billion during the first quarter of 2013 and up from average total loans and leases of \$5.64 billion during the same quarter last year. Loan and lease portfolio balances, including the higher risk loans and leases outstanding, are summarized in Table 10.

Total deposits were \$11.45 billion at June 30, 2013, up from \$11.25 billion at March 31, 2013 due to growth in nearly all deposit categories. Total deposits were down from \$11.55 billion at June 30, 2012 primarily due to a reduction in public deposits. Average total deposits were \$11.24 billion in the second quarter of 2013, down from average deposits of \$11.29 billion during the previous quarter, and up from average deposits of \$10.62 billion during the same quarter last year.

During the second quarter of 2013, the Company repurchased 304.6 thousand shares of common stock at a total cost of \$15.0 million under its share repurchase program. The average cost was \$49.22 per share repurchased. From the beginning of the share repurchase program initiated during July 2001 through June 30, 2013, the Company has repurchased 50.7 million shares and returned over \$1.8 billion to shareholders at an average cost of \$36.44 per share. Remaining buyback authority under the share repurchase program was \$47.9 million at June 30, 2013. From July 1 through July 19, 2013, the Company has repurchased an additional 70.0 thousand shares of common stock at an average cost of \$53.51 per share.

Total shareholders' equity was \$0.99 billion at June 30, 2013, compared with \$1.03 billion at March 31, 2013 and \$1.0 billion at June 30, 2012. The ratio of tangible common equity to risk-weighted assets was 15.65 percent at the end of the second quarter of 2013, compared with 17.04 percent at the end of the first quarter of 2013, and 17.57 percent at the end of the same quarter last year. The Tier 1 leverage ratio at June 30, 2013 was 6.95 percent, up from 6.90 percent at March 31, 2013 and 6.57 percent at June 30, 2012.

The Company's Board of Directors declared a quarterly cash dividend of \$0.45 per share on the Company's outstanding shares. The dividend will be payable on September 16, 2013 to shareholders of record at the close of business on August 30, 2013.

#### Hawaii Economy

Hawaii's economy continued to improve during the second quarter of 2013 led by tourism, the State's largest industry. For the first five months of 2013, total visitor arrivals increased by 5.7% and visitor spending increased by 5.1% compared to the same period in 2012. The statewide seasonally-adjusted unemployment rate was 4.6% in June 2013, compared to 5.1 percent at yearend and 7.6% nationally. For the first six months of 2013, the volume of single-family home sales on Oahu was 11.6% higher compared to the same period in 2012 and the volume of condominium sales on Oahu was 18.8% higher compared to the same period in 2012. As of June 30, 2013 Oahu single-family home inventory was 2.7 months compared to 3.9 months at June 30, 2012. Oahu condominium inventory was 2.7 months at June 30, 2013 compared to 4.2 months last year. Oahu median single-family home prices increased 9.2 percent in June compared to last year and 0.8 percent year-to-date. Oahu median condominium home prices increased 11.1 percent in June compared to last year and 6.8 percent year-to-date. More information on current Hawaii economic trends is presented in Table 15.

#### **Conference Call Information**

The Company will review its second quarter 2013 financial results today at 8:00 a.m. Hawaii Time. The conference call will be accessible via teleconference and via the Investor Relations link of Bank of Hawaii Corporation's web site, <a href="www.boh.com">www.boh.com</a>. Conference call participants located in the United States should dial (866) 788-0542. International participants should dial (857) 350-1680. Use the pass code "Bank of Hawaii" to access the call. A replay will be available for one week beginning Monday, July 22, 2013 by calling (888) 286-8010 in the United States or (617) 801-6888 internationally and entering the pass code number 45894681 when prompted. A replay will also be available via the Investor Relations link on the Company's web site.

#### **Forward-Looking Statements**

This news release, and other statements made by the Company in connection with it may contain "forward-looking statements", such as forecasts of our financial results and condition, expectations for our operations and business prospects, and our assumptions used in those forecasts and expectations. Do not unduly rely on forward-looking statements. Actual results might differ significantly from our forecasts and expectations because of a variety of factors. More information about these factors is contained in Bank of Hawaii Corporation's Annual Report on Form 10-K for the year ended December 31, 2012, which was filed with the U.S. Securities and Exchange Commission. We have not committed to update forward-looking statements to reflect later events or circumstances.

Bank of Hawaii Corporation is a regional financial services company serving businesses, consumers and governments in Hawaii, American Samoa and the West Pacific. The Company's principal subsidiary, Bank of Hawaii, was founded in 1897 and is the largest independent financial institution in Hawaii. For more information about Bank of Hawaii Corporation, see the Company's web site, www.boh.com.

Financial Highlights Table 1a

			Months End	ed			Six Mo		nded
	June 30,		March 31,		June 30,			ıne 30,	0040
dollars in thousands, except per share amounts)	2013		2013		2012		2013		2012
For the Period:									
Operating Results		_		_		_			
Net Interest Income	\$ 87,340	\$	88,560	\$	95,381	\$	175,900	\$	193,329
Provision for Credit Losses	-		-		628		-		979
Total Noninterest Income	48,041		47,778		46,848		95,819		94,930
Total Noninterest Expense	81,181		84,387		80,747		165,568		165,954
Net Income	37,763		35,980		40,747		73,743		84,557
Basic Earnings Per Share	0.85		0.81		0.90		1.66		1.86
Diluted Earnings Per Share	0.85		0.81		0.90		1.65		1.85
Dividends Declared Per Share	0.45		0.45		0.45		0.90		0.90
Performance Ratios									
Return on Average Assets	1.12	%	1.08	%	1.19	%	1.10	%	1.24
Return on Average Shareholders' Equity	14.64		14.10		16.19		14.37		16.73
ifficiency Ratio 1	59.96		61.90		56.77		60.93		57.57
let Interest Margin <sup>2</sup>	2.77		2.82		2.98		2.80		3.02
Dividend Payout Ratio <sup>3</sup>	52.94		55.56		50.00		54.22		48.39
verage Shareholders' Equity to Average Assets	7.62		7.63		7.36		7.63		7.41
verage Balances									
verage Loans and Leases	\$ 5,781,898	\$	5,803,503	\$	5,641,588	\$	5,792,641	\$	5,602,473
verage Assets	13,572,329		13,557,358		13,750,488		13,564,885		13,715,859
verage Deposits	11,244,600		11,287,485		10,622,420		11,265,924		10,526,317
Average Shareholders' Equity	1,034,366		1,034,843		1,012,182		1,034,603		1,016,425
er Share of Common Stock									
Book Value	\$ 22.09	\$	22.87	\$	22.18	\$	22.09	\$	22.18
larket Value				·					
Closing	50.32		50.81		45.95		50.32		45.95
High	52.17		50.91		49.99		52.17		49.99
Low	46.04		44.88		44.02		44.88		44.02
			June 30,	ı	March 31	, 1	December 31	,	June 30
			2013		2013	1	2012	!	2012
As of Period End: Balance Sheet Totals									
oans and Leases		\$	5,859,152	\$	5,782,969	\$	5,854,521	\$	5,671,483
otal Assets		·	13,733,418	•	13,525,667	•	13,728,372	•	13,915,626
otal Deposits			11,449,198		11,251,860		11,529,482		11,547,993
ong-Term Debt			174,727		177,427		128,055		28,075
otal Shareholders' Equity			986,368		1,026,104		1,021,665		1,003,825
asset Quality									
Allowance for Loan and Lease Losses		\$	124,575	\$	126,878	\$	128,857	\$	132,443
Ion-Performing Assets			36,431		38,374		37,083		41,494
inancial Ratios									
Illowance to Loans and Leases Outstanding			2.13	%	2.19	%	2.20	%	2.34
ier 1 Capital Ratio			15.53		16.12		16.13		16.41
otal Capital Ratio			16.79		17.38		17.39		17.67
ier 1 Leverage Ratio			6.95		6.90		6.83		6.57
Fotal Shareholders' Equity to Total Assets			7.18		7.59		7.44		7.21
angible Common Equity to Tangible Assets <sup>4</sup>			6.97		7.37		7.23		7.00
. , .			15.65		17.04		17.24		17.57
angible Common Equity to Risk-Weighted Assets									
Fangible Common Equity to Risk-Weighted Assets  Non-Financial Data  Full-Time Equivalent Employees			2,227		2,269		2,276		2,312
Non-Financial Data			2,227 75		2,269 75		2,276 76		2,312 77

<sup>&</sup>lt;sup>1</sup> Efficiency ratio is defined as noninterest expense divided by total revenue (net interest income and total noninterest income).

<sup>&</sup>lt;sup>2</sup> Net interest margin is defined as net interest income, on a taxable-equivalent basis, as a percentage of average earning assets.

 $<sup>^{3}\,</sup>$  Dividend payout ratio is defined as dividends declared per share divided by basic earnings per share.

<sup>&</sup>lt;sup>4</sup> Tangible common equity to tangible assets and tangible common equity to risk-weighted assets are Non-GAAP financial measures. See Table 1b "Reconciliation of Non-GAAP Financial Measures."

#### **Reconciliation of Non-GAAP Financial Measures**

Reconciliation of Non-GAAP Financial Measures					Table 1b
	June 30,	March 31,	D	December 31,	June 30,
(dollars in thousands)	2013	2013		2012	2012
Total Shareholders' Equity	\$ 986,368	\$ 1,026,104	\$	1,021,665	\$ 1,003,825
Less: Goodwill	31,517	31,517		31,517	31,517
Intangible Assets	8	21		33	58
Tangible Common Equity	\$ 954,843	\$ 994,566	\$	990,115	\$ 972,250
Total Assets	\$ 13,733,418	\$ 13,525,667	\$	13,728,372	\$ 13,915,626
Less: Goodwill	31,517	31,517		31,517	31,517
Intangible Assets	8	21		33	58
Tangible Assets	\$ 13,701,893	\$ 13,494,129	\$	13,696,822	\$ 13,884,051
Risk-Weighted Assets, determined in accordance					
with prescribed regulatory requirements	\$ 6,099,770	\$ 5,836,354	\$	5,744,722	\$ 5,532,285
Total Shareholders' Equity to Total Assets	7.18%	7.59%		7.44%	7.21%
Tangible Common Equity to Tangible Assets (Non-GAAP)	6.97%	7.37%		7.23%	7.00%
Tier 1 Capital Ratio	15.53%	16.12%		16.13%	16.41%
Tangible Common Equity to Risk-Weighted Assets (Non-GAAP)	15.65%	17.04%		17.24%	17.57%

Net Significant Income Items

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		Tł	ree I	Months Ende	ed		Six Months Ended				
	J	une 30,	M	larch 31,		June 30,		June 3	30,		
(dollars in thousands)		2013		2013		2012		2013	2012		
Net Gains on Disposal of Leased Equipment	\$	-	\$	-	\$	-	\$	- \$	2,473		
Decrease in Allowance for Loan and Lease Losses		2,303		1,979		3,163		4,282	6,163		
Separation Expense		(864)		(1,475)		(405)		(2,339)	(822)		
PC Refresh		-		-		-		-	(1,163)		
Significant Income Items Before the Provision for Income Taxes		1,439		504		2,758		1,943	6,651		
Income Taxes Impact Related to Lease Transactions		-		-		-		-	(2,733)		
Release of Tax Reserve		(1,090)		-		-		(1,090)	-		
Income Tax Impact		504		176		965		680	1,112		
Net Significant Income Items	\$	2,025	\$	328	\$	1,793	\$	2,353 \$	8,272		

## **Consolidated Statements of Income**

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	 Т	hree	Months End	ed		Six Mont	nded	
	June 30,		March 31,		June 30,	Jun	e 30,	
(dollars in thousands, except per share amounts)	2013		2013		2012	2013		2012
Interest Income								
Interest and Fees on Loans and Leases	\$ 62,729	\$	62,820	\$	63,910	\$ 125,549	\$	128,601
Income on Investment Securities								
Available-for-Sale	15,073		15,851		16,988	30,924		34,701
Held-to-Maturity	19,189		19,854		25,054	39,043		51,467
Deposits	1		3		1	4		3
Funds Sold	74		59		119	133		248
Other	285		284		281	569		561
Total Interest Income	97,351		98,871		106,353	196,222		215,581
Interest Expense								
Deposits	2,579		2,646		3,219	5,225		6,692
Securities Sold Under Agreements to Repurchase	6,751		7,005		7,250	13,756		14,554
Funds Purchased	10		22		5	32		10
Long-Term Debt	671		638		498	1,309		996
Total Interest Expense	10,011		10,311		10,972	20,322		22,252
Net Interest Income	87,340		88,560		95,381	175,900		193,329
Provision for Credit Losses	-		-		628	-		979
Net Interest Income After Provision for Credit Losses	87,340		88,560		94,753	175,900		192,350
Noninterest Income								
Trust and Asset Management	12,089		11,886		11,195	23,975		22,113
Mortgage Banking	5,820		6,411		7,581	12,231		12,631
Service Charges on Deposit Accounts	9,112		9,301		9,225	18,413		18,816
Fees, Exchange, and Other Service Charges	13,133		11,934		12,326	25,067		24,725
Investment Securities Losses, Net	-		-		-	-		(90)
Insurance	2,393		2,325		2,399	4,718		4,677
Bank-Owned Life Insurance	1,335		1,297		1,739	2,632		3,220
Other	4,159		4,624		2,383	8,783		8,838
Total Noninterest Income	48,041		47,778		46,848	95,819		94,930
Noninterest Expense								
Salaries and Benefits	45,341		48,675		44,037	94,016		91,061
Net Occupancy	9,661		9,635		10,058	19,296		20,574
Net Equipment	4,380		4,577		4,669	8,957		10,495
Data Processing	3,050		3,266		3,160	6,316		6,747
Professional Fees	2,391		2,226		2,386	4,617		4,518
FDIC Insurance	1,949		1,949		2,088	3,898		4,159
Other	14,409		14,059		14,349	28,468		28,400
Total Noninterest Expense	81,181		84,387		80,747	165,568		165,954
Income Before Provision for Income Taxes	54,200		51,951		60,854	106,151		121,326
Provision for Income Taxes	16,437		15,971		20,107	32,408		36,769
Net Income	\$ 37,763	\$	35,980	\$	40,747	\$ 73,743	\$	84,557
Basic Earnings Per Share	\$ 0.85	\$	0.81	\$	0.90	\$ 1.66	\$	1.86
Diluted Earnings Per Share	\$ 0.85	\$	0.81	\$	0.90	\$ 1.65	\$	1.85
Dividends Declared Per Share	\$ 0.45	\$	0.45	\$	0.45	\$ 0.90	\$	0.90
Basic Weighted Average Shares	44,493,069		44,545,092		45,221,293	44,518,629		45,465,910
Diluted Weighted Average Shares	44,608,497		44,686,632		45,347,368	 44,644,348		45,610,489

**Consolidated Statements of Comprehensive Income (Loss)** 

		TI	Six Months Ended						
	J	lune 30,	N	March 31,	June 30,		Jun	e 30,	
(dollars in thousands)		2013		2013	2012		2013		2012
Net Income	\$	37,763	\$	35,980	\$ 40,747	\$	73,743	\$	84,557
Other Comprehensive Income (Loss), Net of Tax:									
Net Unrealized Gains (Losses) on Investment Securities		(46,572)		(9,641)	3,387		(56,213)		(3,067)
Defined Benefit Plans		201		78	153		279		306
Total Other Comprehensive Income (Loss)		(46,371)		(9,563)	3,540		(55,934)		(2,761)
Comprehensive Income (Loss)	\$	(8,608)	\$	26,417	\$ 44,287	\$	17,809	\$	81,796

Table 4

**Consolidated Statements of Condition** 

		June 30,		March 31,	De	cember 31,		June 30,
(dollars in thousands)		2013		2013		2012		2012
Assets								
Interest-Bearing Deposits	\$	4,635	\$	4,840	\$	3,393	\$	3,057
Funds Sold		329,922		130,734		185,682		499,338
Investment Securities								
Available-for-Sale		2,815,408		3,290,850		3,367,557		3,339,472
Held to Maturity (Fair Value of \$4,036,197; \$3,679,208; \$3,687,676; and \$3,828,954)		4,027,829		3,597,810		3,595,065		3,729,665
Loans Held for Sale		25,880		24,015		21,374		14,223
Loans and Leases		5,859,152		5,782,969		5,854,521		5,671,483
Allowance for Loan and Lease Losses		(124,575)		(126,878)		(128,857)		(132,443)
Net Loans and Leases		5,734,577		5,656,091		5,725,664		5,539,040
Total Earning Assets		12,938,251		12,704,340		12,898,735		13,124,795
Cash and Noninterest-Bearing Deposits		136,386		147,796		163,786		131,845
Premises and Equipment		105,752		104,844		105,005		107,421
Customers' Acceptances		114		152		173		176
Accrued Interest Receivable		43,375		46,183		43,077		45,044
Foreclosed Real Estate		3,256		3,318		3,887		2,569
Mortgage Servicing Rights		27,631		26,540		25,240		23,254
Goodwill		31,517		31,517		31,517		31,517
Other Assets		447,136		460,977		456,952		449,005
Total Assets	\$	13,733,418	\$	13,525,667	\$	13,728,372	\$	13,915,626
Noninterest-Bearing Demand Interest-Bearing Demand Savings Time Total Deposits Funds Purchased Securities Sold Under Agreements to Repurchase Long-Term Debt Banker's Acceptances Retirement Benefits Payable Accrued Interest Payable Taxes Payable and Deferred Taxes	\$	3,396,835 2,269,196 4,433,042 1,350,125 11,449,198 9,983 866,237 174,727 114 47,318 4,399 48,947		3,336,406 2,127,550 4,451,143 1,336,761 11,251,860 66,296 748,718 177,427 152 47,423 5,772 93,906		3,367,185 2,163,473 4,399,316 1,599,508 11,529,482 11,296 758,947 128,055 173 47,658 4,776 88,014	\$	3,105,798 2,063,070 4,435,894 1,943,231 11,547,993 13,756 1,065,653 28,075 176 41,812 5,114 86,095
Other Liabilities		146,127		108,009		138,306		123,127
Total Liabilities		12,747,050		12,499,563		12,706,707		12,911,801
Shareholders' Equity  Common Stock (\$.01 par value; authorized 500,000,000 shares; issued / outstanding: June 30, 2013 - 57,488,745 / 44,644,596;  March 31, 2013 - 57,465,782 / 44,861,335; December 31, 2012 - 57,319,352 / 44,754,835;								
and June 30, 2012 - 57,301,892 / 45,248,277)		572		572		571		571
Capital Surplus		518,804		517,327		515,619		511,729
Accumulated Other Comprehensive Income (Loss)		(26,726)		19,645		29,208		32,502
Retained Earnings		1,115,594		1,098,674		1,084,477		1,044,588
Treasury Stock, at Cost (Shares: June 30, 2013 - 12,844,149; March 31, 2013 - 12,604,447;								
December 31, 2012 - 12,564,517; and June 30, 2012 - 12,053,615)		(621,876)		(610,114)		(608,210)		(585,565)
Total Shareholders' Equity		986,368		1,026,104		1,021,665		1,003,825
Total Liabilities and Shareholders' Equity	φ	13,733,418	Ф	13,525,667	œ ·	13,728,372	Ф	13,915,626

Table 5

# Consolidated Statements of Shareholders' Equity

	1 7							
					Accum.			
					Other			
					Compre-			
					hensive			
	Common Shares	Co	ommon	Capital	Income	Retained	Treasury	
(dollars in thousands)	Outstanding		Stock	Surplus	(Loss)	Earnings	Stock	Total
Balance as of December 31, 2012	44,754,835	\$	571	\$ 515,619	\$ 29,208	\$ 1,084,477	\$ (608,210)	\$ 1,021,665
Net Income	-		-	-	-	73,743	-	73,743
Other Comprehensive Loss	-		-	-	(55,934)	-	-	(55,934)
Share-Based Compensation	-		-	2,732	-	-	-	2,732
Common Stock Issued under Purchase and Equity								
Compensation Plans and Related Tax Benefits	379,870		1	453	-	(2,235)	10,294	8,513
Common Stock Repurchased	(490,109)		-	-	-	-	(23,960)	(23,960)
Cash Dividends Paid (\$0.90 per share)	-		-	-	-	(40,391)	-	(40,391)
Balance as of June 30, 2013	44,644,596	\$	572	\$ 518,804	\$ (26,726)	\$ 1,115,594	\$ (621,876)	\$ 986,368
Balance as of December 31, 2011	45,947,116	\$	571	\$ 507,558	\$ 35,263	\$ 1,003,938	\$ (544,663)	\$ 1,002,667
Net Income	, , , <u>-</u>		_	· ,	, -	84,557	-	84,557
Other Comprehensive Loss	-		-	-	(2,761)	-	-	(2,761)
Share-Based Compensation	-		-	3,723	-	-	-	3,723
Common Stock Issued under Purchase and Equity								
Compensation Plans and Related Tax Benefits	400,094		-	448	-	(2,758)	10,684	8,374
Common Stock Repurchased	(1,098,933)		-	-	-	-	(51,586)	(51,586)
Cash Dividends Paid (\$0.90 per share)	<u> </u>		<u> </u>	=		(41,149)		(41,149)
Balance as of June 30, 2012	45,248,277	\$	571	\$ 511,729	\$ 32,502	\$ 1,044,588	\$ (585,565)	\$ 1,003,825

	Three N	Months End	ed	Three M	lonths Ende	ed		Three M	onths Ende	ed	
		e 30, 2013			h 31, 2013				e 30, 2012		
	Average	Income/	Yield/	Average	Income/	Yield/		Average	Income/	Yield/	
(dollars in millions)	Balance	Expense	Rate	Balance	Expense	Rate		Balance	Expense	Rate	
Earning Assets											
Interest-Bearing Deposits	\$ 4.5	\$ -	0.06	% \$ 4.0	\$ -	0.32	% \$	3.0	\$ -	0.12 %	
Funds Sold	168.3	0.1	0.18	156.4	0.1	0.15		237.8	0.1	0.20	
Investment Securities											
Available-for-Sale	3,212.2	17.4	2.17	3,322.1	18.2	2.19		3,410.4	19.4	2.27	
Held-to-Maturity	3,714.3	19.2	2.07	3,578.1	19.8	2.22		3,788.9	25.1	2.65	
Loans Held for Sale	22.9	0.2	3.87	18.3	0.2	3.94		12.1	0.1	4.22	
Loans and Leases <sup>1</sup>											
Commercial and Industrial	855.5	7.8	3.65	822.9	7.6	3.75		786.3	7.7	3.93	
Commercial Mortgage	1,114.8	11.3	4.08	1,093.4	11.1	4.10		953.5	10.4	4.40	
Construction	107.5	1.2	4.61	115.5	1.4	5.04		99.7	1.3	5.07	
Commercial Lease Financing	265.2	1.6	2.36	272.7	1.6	2.41		284.5	1.7	2.36	
Residential Mortgage	2,252.1	25.5	4.53	2,311.6	25.9	4.49		2,371.7	27.9	4.71	
Home Equity	752.9	7.8	4.15	767.9	7.9	4.16		772.3	8.4	4.36	
Automobile	225.0	3.1	5.51	214.1	3.0	5.61		193.7	2.9	6.03	
Other <sup>2</sup>	208.9	4.3	8.22	205.4	4.2	8.33		179.9	3.6	8.12	
Total Loans and Leases	5,781.9	62.6	4.34	5,803.5	62.7	4.36		5,641.6	63.9	4.54	
Other	78.6	0.3	1.45	79.1	0.3	1.44		80.0	0.3	1.41	
Total Earning Assets <sup>3</sup>	12,982.7	99.8	3.08	12,961.5	101.3	3.14		13,173.8	108.9	3.31	
Cash and Noninterest-Bearing Deposits	136.8			141.9				131.7			
Other Assets	452.8			454.0				445.0			
Total Assets	\$ 13,572.3	•		\$ 13,557.4	•		\$	13,750.5	i		
Interest-Bearing Liabilities											
Interest-Bearing Deposits											
Demand	\$ 2,106.0	0.2	0.03	\$ 2,060.7	0.1	0.03	\$	1,906.1	0.1	0.03	
Savings	4,451.1	1.0	0.09	4,408.4	1.0	0.09		4,444.5	1.1	0.10	
Time	1,381.4	1.4	0.42	1,512.9	1.5	0.41		1,253.9	2.0	0.63	
Total Interest-Bearing Deposits	7,938.5	2.6	0.13	7,982.0	2.6	0.13		7,604.5	3.2	0.17	
Short-Term Borrowings	29.4	-	0.12	58.1	-	0.15		15.0	-	0.14	
Securities Sold Under Agreements to Repurchase	800.1	6.7	3.34	756.1	7.0	3.71		1,808.5	7.3	1.59	
Long-Term Debt	177.3	0.7	1.52	157.1	0.7	1.63		30.6	0.5	6.51	
Total Interest-Bearing Liabilities	8,945.3	10.0	0.44	8,953.3	10.3	0.46		9,458.6	11.0	0.46	
Net Interest Income		\$ 89.8			\$ 91.0				\$ 97.9		
Interest Rate Spread			2.64	%		2.68	%			2.85	
Net Interest Margin			2.77	%		2.82	%			2.98	
Noninterest-Bearing Demand Deposits	3,306.1			3,305.5				3,017.9			
Other Liabilities	286.5			263.8				261.8			
Shareholders' Equity	1,034.4	<u>-</u> .		1,034.8	_			1,012.2			
Total Liabilities and Shareholders' Equity	\$ 13,572.3			\$ 13,557.4			\$	13,750.5			

<sup>1</sup> Non-performing loans and leases are included in the respective average loan and lease balances. Income, if any, on such loans and leases is recognized on a cash basis.

 $<sup>^{2}\,</sup>$  Comprised of other consumer revolving credit, installment, and consumer lease financing.

<sup>&</sup>lt;sup>3</sup> Interest income includes taxable-equivalent basis adjustments, based upon a federal statutory tax rate of 35%, of \$2,490,000, \$2,411,000 and \$2,481,000 for the three months ended June 30, 2013, March 31, 2013, and June 30, 2012, respectively.

		Six Mo	onths Ended			Six Mo	onths Ended	
		Jun	e 30, 2013			Jun	e 30, 2012	
		Average	Income/	Yield/		Average	Income/	Yield/
(dollars in millions)		Balance	Expense	Rate		Balance	Expense	Rate
Earning Assets								
Interest-Bearing Deposits	\$	4.2	\$ -	0.18	% \$	3.1	\$ -	0.19
Funds Sold		162.4	0.1	0.16		250.1	0.2	0.20
Investment Securities								
Available-for-Sale		3,266.9	35.6	2.18		3,431.0	39.0	2.28
Held-to-Maturity		3,646.6	39.1	2.14		3,763.1	51.5	2.74
Loans Held for Sale		20.6	0.4	3.90		12.0	0.3	4.22
Loans and Leases <sup>1</sup>								
Commercial and Industrial		839.3	15.4	3.70		796.1	15.8	3.98
Commercial Mortgage		1,104.1	22.4	4.09		947.6	21.0	4.45
Construction		111.5	2.7	4.83		101.6	2.6	5.21
Commercial Lease Financing		268.9	3.2	2.38		289.4	3.4	2.35
Residential Mortgage		2,281.7	51.5	4.51		2,318.0	55.7	4.80
Home Equity		760.4	15.7	4.15		775.6	16.9	4.39
Automobile		219.5	6.0	5.56		193.4	5.9	6.12
Other <sup>2</sup>		207.2	8.5	8.28		180.8	7.3	8.10
Total Loans and Leases		5,792.6	125.4	4.35		5,602.5	128.6	4.60
Other		78.8	0.5	1.44		80.0	0.6	1.40
Total Earning Assets <sup>3</sup>		12,972.1	201.1	3.11		13,141.8	220.2	3.36
Cash and Noninterest-Bearing Deposits		139.4				134.5		
Other Assets		453.4				439.6		
Total Assets	\$	13,564.9			\$	13,715.9		
Interest-Bearing Liabilities								
Interest-Bearing Deposits								
Demand	\$	2,083.4	0.3	0.03	\$	1,886.6	0.2	0.03
Savings	Ψ	4,429.9	1.9	0.09	Ψ	4,441.8	2.4	0.11
Time		1,446.8	3.0	0.42		1,257.0	4.1	0.64
Total Interest-Bearing Deposits		7,960.1	5.2	0.13		7,585.4	6.7	0.18
Short-Term Borrowings		43.7	-	0.14		15.3	-	0.13
Securities Sold Under Agreements to Repurchase		778.2	13.8	3.52		1,862.3	14.6	1.55
Long-Term Debt		167.3	1.3	1.57		30.7	1.0	6.50
Total Interest-Bearing Liabilities		8,949.3	20.3	0.45		9,493.7	22.3	0.47
Net Interest Income			\$ 180.8	0.10			\$ 197.9	0.17
Interest Rate Spread		=	<del>+</del> .55.5	2.66	%	=	<del>+</del>	2.89
					%			3.02
•					/ U			0.02
Net Interest Margin		3 305 B				2 040 0		
Net Interest Margin Noninterest-Bearing Demand Deposits		3,305.8				2,940.9		
Net Interest Margin		3,305.8 275.2 1,034.6				2,940.9 264.9 1,016.4		

<sup>&</sup>lt;sup>1</sup> Non-performing loans and leases are included in the respective average loan and lease balances. Income, if any, on such loans and leases is recognized on a cash basis.

 $<sup>^{\,2}\,</sup>$  Comprised of other consumer revolving credit, installment, and consumer lease financing.

<sup>&</sup>lt;sup>3</sup> Interest income includes taxable-equivalent basis adjustments, based upon a federal statutory tax rate of 35%, of \$4,901,000 and \$4,551,000 for the six months ended June 30, 2013 and 2012, respectively.

	 Three Months I	Ended June 30, 20	13
	 Compared t	o March 31, 2013	
(dollars in millions)	Volume <sup>1</sup>	Rate 1	Total
Change in Interest Income:			
Investment Securities			
Available-for-Sale	\$ (0.6) \$	(0.2) \$	(8.0)
Held-to-Maturity	0.8	(1.4)	(0.6)
Loans and Leases			
Commercial and Industrial	0.4	(0.2)	0.2
Commercial Mortgage	0.3	(0.1)	0.2
Construction	(0.1)	(0.1)	(0.2)
Residential Mortgage	(0.7)	0.3	(0.4)
Home Equity	(0.1)	-	(0.1)
Automobile	0.2	(0.1)	0.1
Other <sup>2</sup>	0.1	-	0.1
Total Loans and Leases	0.1	(0.2)	(0.1)
Total Change in Interest Income	0.3	(1.8)	(1.5)
Change in Interest Expense:			
Interest-Bearing Deposits			
Demand	-	0.1	0.1
Time	(0.1)	-	(0.1)
Total Interest-Bearing Deposits	(0.1)	0.1	-
Securities Sold Under Agreements to Repurchase	0.4	(0.7)	(0.3)
Long-Term Debt	0.1	(0.1)	-
Total Change in Interest Expense	 0.4	(0.7)	(0.3)
Change in Net Interest Income	\$ (0.1) \$	(1.1) \$	(1.2)

<sup>&</sup>lt;sup>1</sup> The change in interest income and expense not solely due to changes in volume or rate has been allocated on a pro-rata basis to the volume and rate columns.

 $<sup>^{2}\,</sup>$  Comprised of other consumer revolving credit, installment, and consumer lease financing.

	Three Months E	Ended June 30, 2013	
	Compared	to June 30, 2012	
(dollars in millions)	Volume <sup>1</sup>	Rate 1	Total
Change in Interest Income:			
Investment Securities			
Available-for-Sale	\$ (1.1) \$	(0.9) \$	(2.0)
Held-to-Maturity	(0.5)	(5.4)	(5.9)
Loans Held for Sale	0.1	-	0.1
Loans and Leases			
Commercial and Industrial	0.7	(0.6)	0.1
Commercial Mortgage	1.7	(0.8)	0.9
Construction	-	(0.1)	(0.1)
Commercial Lease Financing	(0.1)	-	(0.1)
Residential Mortgage	(1.4)	(1.0)	(2.4)
Home Equity	(0.2)	(0.4)	(0.6)
Automobile	0.5	(0.3)	0.2
Other <sup>2</sup>	0.6	0.1	0.7
Total Loans and Leases	1.8	(3.1)	(1.3)
Total Change in Interest Income	0.3	(9.4)	(9.1)
Change in Interest Expense:			
Interest-Bearing Deposits			
Demand	-	0.1	0.1
Savings	-	(0.1)	(0.1)
Time	0.2	(0.8)	(0.6)
Total Interest-Bearing Deposits	0.2	(0.8)	(0.6)
Securities Sold Under Agreements to Repurchase	(5.5)	4.9	(0.6)
Long-Term Debt	0.8	(0.6)	0.2
Total Change in Interest Expense	 (4.5)	3.5	(1.0)
Change in Net Interest Income	\$ 4.8 \$	(12.9) \$	(8.1)

<sup>&</sup>lt;sup>1</sup> The change in interest income and expense not solely due to changes in volume or rate has been allocated on a pro-rata basis to the volume and rate columns.

 $<sup>^{2}\,</sup>$  Comprised of other consumer revolving credit, installment, and consumer lease financing.

	Six Months E	nded June 30, 201	3
	 Compared	to June 30, 2012	
(dollars in millions)	Volume <sup>1</sup>	Rate 1	Total
Change in Interest Income:			
Funds Sold	\$ (0.1) \$	- \$	(0.1)
Investment Securities			
Available-for-Sale	(1.8)	(1.6)	(3.4)
Held-to-Maturity	(1.5)	(10.9)	(12.4)
Loans Held for Sale	0.1	-	0.1
Loans and Leases			
Commercial and Industrial	0.8	(1.2)	(0.4)
Commercial Mortgage	3.2	(1.8)	1.4
Construction	0.3	(0.2)	0.1
Commercial Lease Financing	(0.3)	0.1	(0.2)
Residential Mortgage	(0.9)	(3.3)	(4.2)
Home Equity	(0.3)	(0.9)	(1.2)
Automobile	0.7	(0.6)	0.1
Other <sup>2</sup>	1.1	0.1	1.2
Total Loans and Leases	4.6	(7.8)	(3.2)
Other	(0.1)	-	(0.1)
Total Change in Interest Income	1.2	(20.3)	(19.1)
Change in Interest Expense:			
Interest-Bearing Deposits			
Demand	-	0.1	0.1
Savings	-	(0.5)	(0.5)
Time	0.5	(1.6)	(1.1)
Total Interest-Bearing Deposits	0.5	(2.0)	(1.5)
Securities Sold Under Agreements to Repurchase	(11.8)	11.0	(0.8)
Long-Term Debt	 1.5	(1.2)	0.3
Total Change in Interest Expense	(9.8)	7.8	(2.0)
Change in Net Interest Income	\$ 11.0 \$	(28.1) \$	(17.1)

<sup>&</sup>lt;sup>1</sup> The change in interest income and expense not solely due to changes in volume or rate has been allocated on a pro-rata basis to the volume and rate columns.

 $<sup>^{2}\,</sup>$  Comprised of other consumer revolving credit, installment, and consumer lease financing.

Salaries and Benefits Table 9

			Thre	e Months Ende	onths Ended Six Months En							
	J	lune 30,		March 31,		June 30,		Jun	e 30,			
(dollars in thousands)		2013		2013		2012		2013		2012		
Salaries	\$	28,690	\$	29,078	\$	27,831	\$	57,768	\$	56,518		
Incentive Compensation		3,861		3,784		4,132		7,645		8,186		
Share-Based Compensation		1,305		1,136		1,758		2,441		3,443		
Commission Expense		1,983		1,781		1,754		3,764		3,290		
Retirement and Other Benefits		3,594		4,368		3,481		7,962		7,871		
Payroll Taxes		2,576		4,240		2,437		6,816		6,255		
Medical, Dental, and Life Insurance		2,468		2,813		2,239		5,281		4,676		
Separation Expense		864		1,475		405		2,339		822		
Total Salaries and Benefits	\$	45,341	\$	48,675	\$	44,037	\$	94,016	\$	91,061		

#### **Loan and Lease Portfolio Balances**

_			-	-
Τа	h	ᅀ	1	n

	June 30,	March 31,	December 31,	September 30,	June 30,	
(dollars in thousands)	2013	2013	2012	2012	2012	
Commercial						
Commercial and Industrial	\$ 875,702 \$	834,801	\$ 829,512	\$ 808,621 \$	781,688	
Commercial Mortgage	1,160,977	1,104,718	1,097,425	1,039,556	961,984	
Construction	107,016	117,797	113,987	101,818	97,668	
Lease Financing	257,067	269,107	274,969	277,328	281,020	
Total Commercial	2,400,762	2,326,423	2,315,893	2,227,323	2,122,360	
Consumer						
Residential Mortgage	2,252,117	2,275,209	2,349,916	2,392,871	2,401,331	
Home Equity	751,790	757,877	770,376	770,284	766,839	
Automobile	233,475	220,362	209,832	200,788	194,339	
Other <sup>1</sup>	221,008	203,098	208,504	191,038	186,614	
Total Consumer	3,458,390	3,456,546	3,538,628	3,554,981	3,549,123	
Total Loans and Leases	\$ 5,859,152 \$	5,782,969	\$ 5,854,521	\$ 5,782,304 \$	5,671,483	

#### **Higher Risk Loans and Leases Outstanding**

	June 30,	March 31,	December 31,	September 30,	June 30,
(dollars in thousands)	2013	2013	2012	2012	2012
Residential Land Loans <sup>2</sup>	\$ 13,708 \$	13,996	\$ 14,984	\$ 16,513	\$ 16,703
Home Equity Loans <sup>3</sup>	13,578	20,786	19,914	19,774	22,029
Air Transportation <sup>4</sup>	26,436	27,115	27,782	27,765	27,633
Total Higher Risk Loans	\$ 53,722 \$	61,897	\$ 62,680	\$ 64,052	\$ 66,365

 $<sup>^{\</sup>rm 1}\,$  Comprised of other revolving credit, installment, and lease financing.

### **Deposits**

	June 30,	March 31,	December 31,	S	September 30,	June 30,
(dollars in thousands)	2013	2013	2012		2012	2012
Consumer	\$ 5,626,515	\$ 5,607,862	\$ 5,537,624	\$	5,369,724	\$ 5,360,325
Commercial	4,537,120	4,505,835	4,576,410		4,394,745	4,403,095
Public and Other	1,285,563	1,138,163	1,415,448		1,456,078	1,784,573
Total Deposits	\$ 11,449,198	\$ 11,251,860	\$ 11,529,482	\$	11,220,547	\$ 11,547,993

<sup>&</sup>lt;sup>2</sup> We consider all of our residential land loans, which are consumer loans secured by unimproved lots, to be of higher risk due to the volatility in the value of the underlying collateral.

<sup>&</sup>lt;sup>3</sup> Higher risk home equity loans are defined as those loans originated in 2005 or later, with current monitoring credit scores below 600, and with original loan-to-value ratios greater than 70%.

<sup>&</sup>lt;sup>4</sup> We consider all of our air transportation leases to be of higher risk due to the weak financial profile of the industry.

Maria   Mari	Table 11 March 31, December 31, September 30, June 30,	March 31,	June 30,	Non-Performing Assets and Accruing Loans and Leases Past
Non-nerical and industrial   Substituting   Subst	•	-	•	(dollars in thousands)
Commercial and Industrial   \$   \$   \$   \$   \$   \$   \$   \$   \$				Non-Performing Assets
Commercial Mortgage				Non-Accrual Loans and Leases
Commercial Mortgage				Commercial
Construction	5,033 \$ 5,534 \$ 5,635 \$ 5,778	5,033	4,909 \$	\$ Commercial and Industrial
Construction				Commercial Mortgage
Page	- 833 953 1,182	-	-	Construction
Total Commercial   7,897   7,943   9,397   9,259   Consumer   Residential Mortgage   22,876   24,700   21,725   25,456   Home Equity   2,2602   24,13   2,074   2,5002   7,001   20,001   2,		_	16	Lease Financing
Consumer   Residential Mortgage   22,876   24,700   21,725   25,456   Home Equity   2,802   2,413   2,074   2,502   2,003   Total Consumer   25,478   27,113   22,799   27,958   27,958   27,113   22,799   27,958   27,958   27,113   23,799   27,958   27,113   23,799   27,958   27,113   23,799   27,958   27,113   23,799   27,958   27,113   23,799   27,958   27,113   23,799   27,757   27,1014   27,958   23,318   3,887   3,067   27,1014   27,101	7,943 9,397 9,259 9,697	7,943		
Profice Equity   2,602   2,413   2,074   2,502   2,715   1,502   2,795   2,795   1,502   1,5		· · · · · ·	,	
Policy   P	24,700 21,725 25,456 26,803	24,700	22,876	Residential Mortgage
Total Consumer				
Total Non-Accrual Loans and Leases   33,175   35,086   33,196   37,217     Foreclosed Real Estate   3,256   3,318   3,887   3,067     Foreclosed Real Estate   3,268   3,318   3,887   3,067     Foreclosed Real Estate   3,268   3,318   3,887   3,068   3,068     Foreclosed Real Estate   3,268   3,387   3,887   3,068   3,068     Foreclosed Real Estate   3,268   3,837   3,887   3,068   3,068     Foreclosed Real Estate   3,268   3,278   3,287   3,287     Foreclosed Real Estate   3,268   3,278   3,288     Foreclosed Real Estate   3,276   3,687   3,088   3,288     Foreclosed Real Estate   3,276   3,288   3,270   3,288     Foreclosed Real Estate   3,276   3,275   3,275     Foreclosed Real Estate   3,276   3,288   3,276   3,275     Foreclosed Real Estate   3,276   3,288   3,276   3,275     Foreclosed Real Estate   3,276   3,288   3,276   3,277     Foreclosed Real Estate   3,276   3,288   3,276   3,288     Foreclosed Real Estate   3,276   3,277   3,277   3,277     Foreclosed Real Estate   3,276   3,277   3,277   3,277   3,277     Foreclosed Real Estate   3,276   3,277   3,277   3,277   3,277   3,277   3,277     Foreclosed Real Estate   3,277			·	·
		•		
Non-Performing Assets   \$   36,31   \$   38,374   \$   37,083   \$   40,284   \$				
Commercial of Industrial   S				\$
Commercial and Industrial   S				
Commercial and Industrial   S				Accruing Loans and Leases Past Due 90 Days or More
Total Commercial   Consumer   C				Commercial
Residential Mortgage	230 \$ 27 \$ - \$ 1	230	- \$	\$ Commercial and Industrial
Residential Mortgage	230 27 - 1	230	-	Total Commercial
Nome Equity				Consumer
Automobile   95   241   186   154   156   154   156   154   156   158   156   158   156   158	5,967 6,908 3,988 4,229	5,967	6,876	Residential Mortgage
Chiter   10.594	4,538 2,701 2,755 2,445	4,538	2,768	Home Equity
Total Consumer				
Total Accruing Loans and Leases Past Due 90 Days or More   \$ 10,594 \$ 11,652 \$ 10,409 \$ 7,475 \$	676 587 578 395	676	855	Other <sup>1</sup>
Total Accruing Loans and Leases Past Due 90 Days or More   \$ 10,594 \$ 11,652 \$ 10,409 \$ 7,475 \$	11,422 10,382 7,475 7,167	11,422	10,594	Total Consumer
Restructured Loans on Accrual Status and Not Past Due 90 Days or More   \$ 39,154   \$ 30,065   \$ 31,844   \$ 31,426   \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$		•		\$
Total Loans and Leases   \$ 5.859,152   \$ 5,782,969   \$ 5,854,521   \$ 5,782,004   \$				Restructured Loans on Accrual Status
Ratio of Non-Accrual Loans and Leases to Total Loans and Leases         0.57%         0.61%         0.57%         0.64%           Ratio of Non-Performing Assets to Total Loans and Leases, and Foreclosed Real Estate         0.62%         0.66%         0.63%         0.70%           Ratio of Commercial Non-Performing Assets to Total Commercial Loans and Leases, and Commercial Foreclosed Real Estate         0.37%         0.39%         0.45%         0.46%           Ratio of Consumer Non-Performing Assets to Total Consumer Loans and Leases and Consumer Foreclosed Real Estate         0.80%         0.85%         0.75%         0.84%           Ratio of Non-Performing Assets and Accruing Loans and Leases Past Due 90 Days or More to Total Loans and Leases, and Foreclosed Real Estate         0.80%         0.86%         0.81%         0.83%           Quarter to Quarter Changes in Non-Performing Assets         838,374         \$37,083         \$40,284         \$41,494         \$Additions         2,647         7,304         3,837         2,878           Reductions Payments         (1,306)         (2,630)         (3,994)         (2,408)         (2,408)         Return to Accrual Status         (1,978)         (1,132)         (728)         (1,083)         Sales of Foreclosed Real Estate         (1,257)         (1,910)         (1,354)         (424)	30,065 \$ 31,844 \$ 31,426 \$ 31,124	30,065	39,154 \$	\$ and Not Past Due 90 Days or More
Ratio of Non-Performing Assets to Total Loans and Leases, and Foreclosed Real Estate         0.62%         0.66%         0.63%         0.70%           Ratio of Commercial Non-Performing Assets to Total Commercial Loans and Leases, and Commercial Foreclosed Real Estate         0.37%         0.39%         0.45%         0.46%           Ratio of Consumer Non-Performing Assets to Total Consumer Loans and Leases and Consumer Foreclosed Real Estate         0.80%         0.85%         0.75%         0.84%           Ratio of Non-Performing Assets and Accruing Loans and Leases Past Due 90 Days or More to Total Loans and Leases, and Foreclosed Real Estate         0.80%         0.86%         0.81%         0.83%           Quarter to Quarter Changes in Non-Performing Assets         Balance at Beginning of Quarter         \$ 38,374         \$ 37,083         \$ 40,284         \$ 41,494         \$ Additions           Reductions         2,647         7,304         3,837         2,878           Reductions         9ayments         (1,306)         (2,630)         (3,994)         (2,408)           Return to Accrual Status         (1,978)         (1,132)         (728)         (1,083)           Sales of Foreclosed Real Estate         (1,257)         (1,910)         (1,354)         (424)	,782,969 \$ 5,854,521 \$ 5,782,304 \$ 5,671,483	5,782,969	5,859,152 \$	\$ Total Loans and Leases
Ratio of Non-Performing Assets to Total Loans and Leases, and Foreclosed Real Estate         0.62%         0.66%         0.63%         0.70%           Ratio of Commercial Non-Performing Assets to Total Commercial Loans and Leases, and Commercial Foreclosed Real Estate         0.37%         0.39%         0.45%         0.46%           Ratio of Consumer Non-Performing Assets to Total Consumer Loans and Leases and Consumer Foreclosed Real Estate         0.80%         0.85%         0.75%         0.84%           Ratio of Non-Performing Assets and Accruing Loans and Leases Past Due 90 Days or More to Total Loans and Leases, and Foreclosed Real Estate         0.80%         0.86%         0.81%         0.83%           Quarter to Quarter Changes in Non-Performing Assets         8         38,374         \$ 37,083         \$ 40,284         \$ 41,494         \$ Additions         2,647         7,304         3,837         2,878         Reductions         Payments         (1,306)         (2,630)         (3,994)         (2,408)         Return to Accrual Status         (1,978)         (1,132)         (728)         (1,083)         Sales of Foreclosed Real Estate         (1,257)         (1,910)         (1,354)         (424)				
Ratio of Commercial Non-Performing Assets to Total Commercial Loans and Leases, and Commercial Foreclosed Real Estate   0.37%   0.39%   0.45%   0.46%    Ratio of Consumer Non-Performing Assets to Total Consumer Loans and Leases and Consumer Foreclosed Real Estate   0.80%   0.85%   0.75%   0.84%    Ratio of Non-Performing Assets and Accruing Loans and Leases	0.61% 0.57% 0.64% 0.69%	0.61%	0.57%	Ratio of Non-Accrual Loans and Leases to Total Loans and Leases
Ratio of Commercial Non-Performing Assets to Total Commercial Loans and Leases, and Commercial Foreclosed Real Estate   0.37%   0.39%   0.45%   0.46%    Ratio of Consumer Non-Performing Assets to Total Consumer Loans and Leases and Consumer Foreclosed Real Estate   0.80%   0.85%   0.75%   0.84%    Ratio of Non-Performing Assets and Accruing Loans and Leases				Datic of Non Devicement Access to Total Leave and Leaves
Ratio of Commercial Non-Performing Assets to Total Commercial Loans and Leases, and Commercial Foreclosed Real Estate         0.37%         0.39%         0.45%         0.46%           Ratio of Consumer Non-Performing Assets to Total Consumer Loans and Leases and Consumer Foreclosed Real Estate         0.80%         0.85%         0.75%         0.84%           Ratio of Non-Performing Assets and Accruing Loans and Leases Past Due 90 Days or More to Total Loans and Leases, and Foreclosed Real Estate         0.80%         0.86%         0.81%         0.83%           Quarter to Quarter Changes in Non-Performing Assets         838,374         37,083         40,284         41,494         \$ Additions         2,647         7,304         3,837         2,878         Reductions         Payments         (1,306)         (2,630)         (3,994)         (2,408)         Return to Accrual Status         (1,978)         (1,132)         (728)         (1,083)         Sales of Foreclosed Real Estate         (1,257)         (1,910)         (1,354)         (424)	0.000/ 0.700/ 0.700/ 0.700/	0.000/	0.000/	-
Leases, and Commercial Foreclosed Real Estate         0.37%         0.39%         0.45%         0.46%           Ratio of Consumer Non-Performing Assets to Total Consumer Loans and Leases and Consumer Foreclosed Real Estate         0.80%         0.85%         0.75%         0.84%           Ratio of Non-Performing Assets and Accruing Loans and Leases Past Due 90 Days or More to Total Loans and Leases, and Foreclosed Real Estate         0.80%         0.86%         0.81%         0.83%           Quarter to Quarter Changes in Non-Performing Assets         838,374         \$37,083         \$40,284         \$41,494         \$44,494 <t< td=""><td>0.66% 0.63% 0.70% 0.73%</td><td>0.66%</td><td>0.62%</td><td>and Foreclosed Real Estate</td></t<>	0.66% 0.63% 0.70% 0.73%	0.66%	0.62%	and Foreclosed Real Estate
Leases, and Commercial Foreclosed Real Estate         0.37%         0.39%         0.45%         0.46%           Ratio of Consumer Non-Performing Assets to Total Consumer Loans and Leases and Consumer Foreclosed Real Estate         0.80%         0.85%         0.75%         0.84%           Ratio of Non-Performing Assets and Accruing Loans and Leases Past Due 90 Days or More to Total Loans and Leases, and Foreclosed Real Estate         0.80%         0.86%         0.81%         0.83%           Quarter to Quarter Changes in Non-Performing Assets         838,374         \$37,083         \$40,284         \$41,494         \$44,494 <t< td=""><td></td><td></td><td></td><td>Ratio of Commercial Non-Performing Assets to Total Commercial Loans and</td></t<>				Ratio of Commercial Non-Performing Assets to Total Commercial Loans and
Ratio of Consumer Non-Performing Assets to Total Consumer Loans and Leases and Consumer Foreclosed Real Estate       0.80%       0.85%       0.75%       0.84%         Ratio of Non-Performing Assets and Accruing Loans and Leases         Past Due 90 Days or More to Total Loans and Leases, and Foreclosed Real Estate       0.80%       0.86%       0.81%       0.83%         Quarter to Quarter Changes in Non-Performing Assets         Balance at Beginning of Quarter       \$ 38,374       \$ 37,083       \$ 40,284       \$ 41,494       \$ Additions         Reductions       2,647       7,304       3,837       2,878         Reductions       (1,306)       (2,630)       (3,994)       (2,408)         Return to Accrual Status       (1,978)       (1,132)       (728)       (1,083)         Sales of Foreclosed Real Estate       (1,257)       (1,910)       (1,354)       (424)	0.39% 0.45% 0.46% 0.51%	0.39%	0.37%	
And Leases and Consumer Foreclosed Real Estate         0.80%         0.85%         0.75%         0.84%           Ratio of Non-Performing Assets and Accruing Loans and Leases Past Due 90 Days or More to Total Loans and Leases, and Foreclosed Real Estate         0.80%         0.86%         0.81%         0.83%           Quarter to Quarter Changes in Non-Performing Assets         8         38,374         \$ 37,083         \$ 40,284         \$ 41,494         \$ 4dditions           Additions         2,647         7,304         3,837         2,878           Reductions         (1,306)         (2,630)         (3,994)         (2,408)           Return to Accrual Status         (1,978)         (1,132)         (728)         (1,083)           Sales of Foreclosed Real Estate         (1,257)         (1,910)         (1,354)         (424)	0.1070	0.0070	0.0.70	
And Leases and Consumer Foreclosed Real Estate         0.80%         0.85%         0.75%         0.84%           Ratio of Non-Performing Assets and Accruing Loans and Leases Past Due 90 Days or More to Total Loans and Leases, and Foreclosed Real Estate         0.80%         0.86%         0.81%         0.83%           Quarter to Quarter Changes in Non-Performing Assets         8         38,374         \$ 37,083         \$ 40,284         \$ 41,494         \$ 4dditions           Additions         2,647         7,304         3,837         2,878           Reductions         (1,306)         (2,630)         (3,994)         (2,408)           Return to Accrual Status         (1,978)         (1,132)         (728)         (1,083)           Sales of Foreclosed Real Estate         (1,257)         (1,910)         (1,354)         (424)				Ratio of Consumer Non-Performing Assets to Total Consumer Loans
Ratio of Non-Performing Assets and Accruing Loans and Leases Past Due 90 Days or More to Total Loans and Leases, and Foreclosed Real Estate  0.80%  0.86%  0.81%  0.83%  Quarter to Quarter Changes in Non-Performing Assets  Balance at Beginning of Quarter \$38,374 \$37,083 \$40,284 \$41,494 \$ Additions 2,647 7,304 3,837 2,878  Reductions Payments  (1,306) (2,630) (3,994) (2,408)  Return to Accrual Status (1,978) (1,132) (728) (1,083)  Sales of Foreclosed Real Estate (1,257) (1,910) (1,354) (424)	0.85% 0.75% 0.84% 0.87%	0.85%	0.80%	
Past Due 90 Days or More to Total Loans and Leases, and Foreclosed Real Estate         0.80%         0.86%         0.81%         0.83%           Quarter to Quarter Changes in Non-Performing Assets           Balance at Beginning of Quarter         \$ 38,374         \$ 37,083         40,284         41,494         \$ Additions           Additions         2,647         7,304         3,837         2,878           Reductions         Payments         (1,306)         (2,630)         (3,994)         (2,408)           Return to Accrual Status         (1,978)         (1,132)         (728)         (1,083)           Sales of Foreclosed Real Estate         (1,257)         (1,910)         (1,354)         (424)				
Additions         2,647         7,304         3,837         40,284         41,494         8           Reductions         (1,306)         (2,630)         (3,994)         (2,408)           Return to Accrual Status         (1,978)         (1,132)         (728)         (1,083)           Sales of Foreclosed Real Estate         (1,257)         (1,910)         (1,354)         (424)				Ratio of Non-Performing Assets and Accruing Loans and Leases
Quarter to Quarter Changes in Non-Performing Assets         38,374         37,083         40,284         41,494         \$           Additions         2,647         7,304         3,837         2,878           Reductions         (1,306)         (2,630)         (3,994)         (2,408)           Return to Accrual Status         (1,978)         (1,132)         (728)         (1,083)           Sales of Foreclosed Real Estate         (1,257)         (1,910)         (1,354)         (424)				Past Due 90 Days or More to Total Loans and Leases,
Quarter to Quarter Changes in Non-Performing Assets         Balance at Beginning of Quarter       \$ 38,374 \$ 37,083 \$ 40,284 \$ 41,494 \$         Additions       2,647 7,304 3,837 2,878         Reductions       (1,306) (2,630) (3,994) (2,408)         Payments       (1,306) (1,978) (1,132) (728) (1,083)         Sales of Foreclosed Real Estate       (1,257) (1,910) (1,354) (424)	0.86% 0.81% 0.83% 0.86%	0.86%	0.80%	•
Balance at Beginning of Quarter       \$ 38,374       \$ 37,083       \$ 40,284       \$ 41,494       \$ Additions         Additions       2,647       7,304       3,837       2,878         Reductions         Payments       (1,306)       (2,630)       (3,994)       (2,408)         Return to Accrual Status       (1,978)       (1,132)       (728)       (1,083)         Sales of Foreclosed Real Estate       (1,257)       (1,910)       (1,354)       (424)				
Balance at Beginning of Quarter       \$ 38,374       \$ 37,083       \$ 40,284       \$ 41,494       \$ Additions         Additions       2,647       7,304       3,837       2,878         Reductions         Payments       (1,306)       (2,630)       (3,994)       (2,408)         Return to Accrual Status       (1,978)       (1,132)       (728)       (1,083)         Sales of Foreclosed Real Estate       (1,257)       (1,910)       (1,354)       (424)				Quarter to Quarter Changes in Non-Performing Assets
Additions       2,647       7,304       3,837       2,878         Reductions       Payments       (1,306)       (2,630)       (3,994)       (2,408)         Return to Accrual Status       (1,978)       (1,132)       (728)       (1,083)         Sales of Foreclosed Real Estate       (1,257)       (1,910)       (1,354)       (424)	37,083 \$ 40,284 \$ 41,494 \$ 41,406	37,083	38,374 \$	\$ 
Reductions         Payments       (1,306)       (2,630)       (3,994)       (2,408)         Return to Accrual Status       (1,978)       (1,132)       (728)       (1,083)         Sales of Foreclosed Real Estate       (1,257)       (1,910)       (1,354)       (424)				
Payments       (1,306)       (2,630)       (3,994)       (2,408)         Return to Accrual Status       (1,978)       (1,132)       (728)       (1,083)         Sales of Foreclosed Real Estate       (1,257)       (1,910)       (1,354)       (424)		,	,	
Return to Accrual Status       (1,978)       (1,132)       (728)       (1,083)         Sales of Foreclosed Real Estate       (1,257)       (1,910)       (1,354)       (424)	(2,630) (3,994) (2,408) (2,942	(2.630)	(1,306)	
Sales of Foreclosed Real Estate (1,257) (1,910) (1,354) (424)				·
	(341) (962) (173) (212) (6 012) (7 028) (4 088) (7 486)		(49)	Charge-offs/Write-downs
Total Reductions         (4,590)         (6,013)         (7,038)         (4,088)           Balance at End of Quarter         \$ 36,431         \$ 38,374         \$ 37,083         \$ 40,284         \$				

<sup>&</sup>lt;sup>1</sup> Comprised of other revolving credit, installment, and lease financing.

Reserve for Credit Losses Table 12

		Th	ree	Months End	led			Six Mont	hs E	nded
		June 30,	ı	March 31,		June 30,		Jun	e 30	,
(dollars in thousands)		2013		2013		2012		2013		2012
Balance at Beginning of Period	\$	132,297	\$	134,276	\$	141,025	\$	134,276	\$	144,025
Loans and Leases Charged-Off										
Commercial										
Commercial and Industrial		(266)		(382)		(1,078)		(648)		(2,509)
Construction		-		-		-		-		(330)
Consumer										
Residential Mortgage		(188)		(1,235)		(1,369)		(1,423)		(2,949)
Home Equity		(2,016)		(1,377)		(1,657)		(3,393)		(4,098)
Automobile		(429)		(575)		(438)		(1,004)		(964)
Other <sup>1</sup>		(1,805)		(1,730)		(1,394)		(3,535)		(2,845)
Total Loans and Leases Charged-Off		(4,704)		(5,299)		(5,936)		(10,003)		(13,695)
Recoveries on Loans and Leases Previously Charged-Off										
Commercial										
Commercial and Industrial		437		438		524		875		2,457
Commercial Mortgage		14		10		10		24		34
Construction		8		338		-		346		-
Lease Financing		11		11		11		22		83
Consumer										
Residential Mortgage		634		788		376		1,422		1,042
Home Equity		335		748		165		1,083		735
Automobile		456		461		482		917		1,020
Other <sup>1</sup>		506		526		577		1,032		1,182
Total Recoveries on Loans and Leases Previously Charged-Off		2,401		3,320		2,145		5,721		6,553
Net Loans and Leases Charged-Off		(2,303)		(1,979)		(3,791)		(4,282)		(7,142)
Provision for Credit Losses		-		-		628		-		979
Provision for Unfunded Commitments		500		-		-		500		-
Balance at End of Period <sup>2</sup>	\$	130,494	\$	132,297	\$	137,862	\$	130,494	\$	137,862
Components	•	101 575	•	400.070	•	100 110	•	101 575	•	100 110
Allowance for Loan and Lease Losses	\$	124,575	\$	126,878	\$		\$		\$	132,443
Reserve for Unfunded Commitments	Φ.	5,919	Φ.	5,419	•	5,419		5,919		5,419
Total Reserve for Credit Losses	\$	130,494	\$	132,297	\$	137,862	\$	130,494	\$	137,862
Average Loans and Leases Outstanding	\$	5,781,898	\$	5,803,503	\$	5,641,588	\$	5,792,641	\$	5,602,473
Ratio of Net Loans and Leases Charged-Off to										
Average Loans and Leases Outstanding (annualized)		0.16%		0.14%		0.27%		0.15%		0.26%
Ratio of Allowance for Loan and Lease Losses to Loans and Leases Outstanding		2.13%		2.19%		2.34%		2.13%		2.34%

<sup>&</sup>lt;sup>1</sup> Comprised of other revolving credit, installment, and lease financing.

<sup>&</sup>lt;sup>2</sup> Included in this analysis is activity related to the Company's reserve for unfunded commitments, which is separately recorded in other liabilities in the Consolidated Statements of Condition.

**Business Segments Selected Financial Information** 

Table 13a

	Retail	Commercial	Investment	Treasury	(	Consolidated
(dollars in thousands)	Banking	Banking	Services	and Other		Total
Three Months Ended June 30, 2013						
Net Interest Income	\$ 35,725	\$ 28,554	\$ 2,594	\$ 20,467	\$	87,340
Provision for Credit Losses	1,857	472	(12)	(2,317)		-
Net Interest Income After Provision for Credit Losses	33,868	28,082	2,606	22,784		87,340
Noninterest Income	20,871	9,117	15,288	2,765		48,041
Noninterest Expense	(43,540)	(22,011)	(13,135)	(2,495)		(81,181)
Income Before Income Taxes	11,199	15,188	4,759	23,054		54,200
Provision for Income Taxes	(4,144)	(5,177)	(1,761)	(5,355)		(16,437)
Net Income	7,055	10,011	2,998	17,699		37,763
Total Assets as of June 30, 2013	\$ 3,283,634	\$ 2,567,461	\$ 188,871	\$ 7,693,452	\$	13,733,418
Three Months Ended June 30, 2012 <sup>1</sup>						
Net Interest Income	\$ 39,118	\$ 30,817	\$ 3,150	\$ 22,296	\$	95,381
Provision for Credit Losses	3,334	157	301	(3,164)		628
Net Interest Income After Provision for Credit Losses	35,784	30,660	2,849	25,460		94,753
Noninterest Income	22,376	8,552	14,071	1,849		46,848
Noninterest Expense	(44,164)	(21,577)	(13,415)	(1,591)		(80,747)
Income Before Income Taxes	13,996	17,635	3,505	25,718		60,854
Provision for Income Taxes	(5,178)	(6,042)	(1,297)	(7,590)		(20,107)
Net Income	 8,818	11,593	2,208	18,128		40,747
Total Assets as of June 30, 2012 1	\$ 3,344,319	\$ 2,289,255	\$ 189,008	\$ 8,093,044	\$	13,915,626

 $<sup>^{\</sup>rm 1}$  Certain prior period information has been reclassified to conform to current presentation.

#### **Business Segments Selected Financial Information**

Retail Commercial Investment Consolidated Treasury **Banking Banking** Services and Other Total (dollars in thousands) Six Months Ended June 30, 2013 \$ Net Interest Income 71,634 \$ 58,426 \$ 5,365 \$ 40,475 \$ 175,900 Provision for Credit Losses 4,035 301 (33)(4,303)Net Interest Income After Provision for Credit Losses 67,599 58,125 5,398 44,778 175,900 Noninterest Income 41,355 18,517 30,098 5,849 95,819 Noninterest Expense (87,994)(44,895)(27,270)(5,409)(165,568)Income Before Income Taxes 20,960 31,747 8,226 45,218 106,151 Provision for Income Taxes (7,755)(10,849)(3,044)(10,760)(32,408)**Net Income** 13,205 20,898 5,182 34,458 73,743 Total Assets as of June 30, 2013 \$ 3,283,634 2,567,461 188,871 7,693,452 13,733,418 Six Months Ended June 30, 2012 1 Net Interest Income \$ 79,303 \$ 62,259 \$ 6,483 \$ 45,284 \$ 193,329 Provision for Credit Losses 7,364 (511)289 (6,163)979 Net Interest Income After Provision for Credit Losses 62,770 51,447 192,350 71,939 6,194

41,916

(88,776)

25,079

(9,279)

15,800

3,344,319

\$

27,741

(28,177)

5,758

(2,130)

3,628

189,008 \$

5,144

(3,902)

52,689

(16,297)

36,392

8,093,044 \$ 13,915,626

20,129

(45,099)

37,800

(9,063)

28,737

2,289,255 \$

Noninterest Income

Noninterest Expense

**Net Income** 

Income Before Income Taxes

Total Assets as of June 30, 2012

Provision for Income Taxes

Table 13b

94,930

(165,954)

121,326

(36,769)

84,557

<sup>&</sup>lt;sup>1</sup> Certain prior period information has been reclassified to conform to current presentation.

**Selected Quarterly Financial Data** 

Table 14

						Months En					_
(dallers in the consideration of the consideration		June 30,		March 31,		ecember 31,	Se	ptember 30,		June 3	,
(dollars in thousands, except per share amounts)		2013		2013		2012		2012		201	12
Quarterly Operating Results Interest Income											
	Φ.	00.700				04.007	•	04.000		Φ 00.04	^
Interest and Fees on Loans and Leases	\$	62,729	;	62,820	\$	64,627	\$	64,668		\$ 63,91	U
Income on Investment Securities											
Available-for-Sale		15,073		15,851		15,349		15,922		16,98	
Held-to-Maturity		19,189		19,854		20,253		23,232		25,05	4
Deposits		1		3		3		3			1
Funds Sold		74		59		180		105		11	9
Other		285		284		283		283		28	<i>i</i> 1
Total Interest Income		97,351		98,871		100,695		104,213		106,35	3
Interest Expense											
Deposits		2,579		2,646		2,753		2,931		3,21	9
Securities Sold Under Agreements to Repurchase		6,751		7,005		7,158		7,185		7,25	0
Funds Purchased		10		22		4		7			5
Long-Term Debt		671		638		470		458		49	18
Total Interest Expense		10,011		10,311		10,385		10,581		10,97	<u>-</u>
Net Interest Income		87,340		88,560		90,310		93,632		95,38	_
Provision for Credit Losses		-		-		-		-		62	
Net Interest Income After Provision for Credit Losses		87,340		88,560		90,310		93,632		94,75	_
Noninterest Income		07,340		00,500		90,310		93,032		34,73	<u></u>
		40.000		44.000		40.000		44.050		44.40	
Trust and Asset Management		12,089		11,886		12,066		11,050		11,19	
Mortgage Banking		5,820		6,411		11,268		11,745		7,58	
Service Charges on Deposit Accounts		9,112		9,301		9,459		9,346		9,22	
Fees, Exchange, and Other Service Charges		13,133		11,934		12,333		11,907		12,32	.6
Investment Securities Gains, Net		-		-		-		13		-	
Insurance		2,393		2,325		2,550		2,326		2,39	9
Bank-Owned Life Insurance		1,335		1,297		1,557		2,028		1,73	9
Other		4,159		4,624		3,749		3,959		2,38	3
Total Noninterest Income		48,041		47,778		52,982		52,374		46,84	8
Noninterest Expense											
Salaries and Benefits		45,341		48,675		46,116		47,231		44,03	7
Net Occupancy		9,661		9,635		11,867		10,524		10,05	8
Net Equipment		4,380		4,577		4,705		4,523		4,66	
Data Processing		3,050		3,266		3,058		3,397		3,16	
Professional Fees		2,391		2,226		2,611		2,494		2,38	
FDIC Insurance											
		1,949		1,949		1,892		1,822		2,08	
Other		14,409		14,059		13,207		14,887		14,34	
Total Noninterest Expense		81,181		84,387		83,456		84,878		80,74	
Income Before Provision for Income Taxes		54,200		51,951		59,836		61,128		60,85	
Provision for Income Taxes		16,437		15,971		19,549		19,896		20,10	_
Net Income	\$	37,763		\$ 35,980	(	40,287	\$	41,232		\$ 40,74	<u>_</u>
										_	
Basic Earnings Per Share	\$	0.85		0.81	9		\$			\$ 0.9	
Diluted Earnings Per Share	\$	0.85	;	0.81	9	0.90	\$	0.92		\$ 0.9	0
Balance Sheet Totals											
Loans and Leases		5,859,152	9	5,782,969	\$	5,854,521	\$	5,782,304	9	5,671,48	
Total Assets	1	3,733,418		13,525,667		13,728,372		13,382,425		13,915,62	.6
Total Deposits	1	1,449,198		11,251,860		11,529,482		11,220,547		11,547,99	3
Total Shareholders' Equity		986,368		1,026,104		1,021,665		1,024,562		1,003,82	.5
Parfamenta Patia											
Performance Ratios										_	_
Return on Average Assets		1.12	%	1.08	%	1.19	%	1.22	%		9
Return on Average Shareholders' Equity		14.64		14.10		15.47		16.02		16.1	9
Efficiency Ratio <sup>1</sup> Net Interest Margin <sup>2</sup>		59.96		61.90		58.24		58.13		56.7	7

<sup>&</sup>lt;sup>1</sup> Efficiency ratio is defined as noninterest expense divided by total revenue (net interest income and noninterest income).

<sup>&</sup>lt;sup>2</sup> Net interest margin is defined as net interest income, on a taxable-equivalent basis, as a percentage of average earning assets.

Hawaii Economic Trends Table 15

	Five Months Ended					Ye	ear End	ar Ended					
(\$ in millions; jobs in thousands)	May 31, 2013				December	31, 2012		December	ember 31, 2011				
Hawaii Economic Trends	·												
State General Fund Revenues 1	\$ 2,364.1	7.7	%	\$	5,259.1	12.8	% \$	4,662.5	8.1	%			
General Excise and Use Tax Revenue 1	\$ 1,282.8	7.7	%	\$	2,844.7	9.9	% \$	2,588.5	8.8	%			
Jobs <sup>2</sup>	615.8				619.3			614.2					

(spot rates)	<u>June 30,</u> 2013	March 31,	December 31,			
		2013	2012	2011	2010	
Unemployment <sup>3</sup>						
Statewide, seasonally adjusted	4.6 %	5.1 %	5.2 %	6.2 %	6.3 %	
Oahu	4.7	4.6	4.3	5.4	4.8	
Island of Hawaii	7.5	7.6	6.9	8.9	8.6	
Maui	5.4	5.7	5.2	7.1	7.4	
Kauai	5.9	6.4	6.0	7.8	7.8	

	June 30,		March 31,		December 31,				
(percentage change, except months of inventory)	2013		2013		2012		2011	2010	
Housing Trends (Single Family Oahu) <sup>4</sup>									
Median Home Price	0.8	%	(2.7)	%	7.8	%	(3.0) %	3.1	%
Home Sales Volume (units)	11.6	%	6.9	%	6.5	%	(2.7) %	13.4	1 %
Months of Inventory	2.7		2.4		2.5		4.8	6.0	)

(in thousands)	Monthly Visitor Arrivals, Seasonally Adjusted	Percentage Change from Previous Month		
Tourism <sup>5</sup>				
May 31, 2013	678.3	2.4 %		
April 30, 2013	662.1	(5.4)		
March 31, 2013	699.9	4.1		
February 28, 2013	672.5	(0.2)		
January 31, 2013	673.5	(0.4)		
December 30, 2012	676.0	(2.6)		
November 30, 2012	693.7	5.5		
October 31, 2012	657.4	0.6		
September 30, 2012	653.2	(0.4)		
August 31, 2012	656.1	3.1		
July 31, 2012	636.4	(2.7)		
June 30, 2012	653.9	0.7		
May 30, 2012	649.3	1.5		
April 30, 2012	639.5	(2.0)		
March 31, 2012	652.4	3.4		
February 29, 2012	631.2	(1.1)		
January 31, 2012	638.2	1.6		
December 31, 2011	628.3	2.0		
November 30, 2011	616.3	0.9		
October 31, 2011	610.8	(1.7)		
September 30, 2011	621.6	5.5		
August 31, 2011	589.1	0.4		
July 31, 2011	586.8	1.3		
June 30, 2011	579.3	0.5		
May 31, 2011	576.6	(1.5)		

 $<sup>^{\</sup>rm 1}$  Source: Hawaii Department of Business, Economic Development & Tourism

 $<sup>^{\</sup>rm 2}$  Source: U. S. Bureau of Labor, preliminary figure

<sup>&</sup>lt;sup>3</sup> Source: Hawaii Department of Labor and Industrial Relations

<sup>&</sup>lt;sup>4</sup> Source: Honolulu Board of REALTORS

 $<sup>^{\</sup>rm 5}$  Source: University of Hawaii Economic Research Organization

Note: Certain prior period seasonally adjusted information has been revised.