UN I TED S TATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D. C. 20549

FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or $15(d)$ of the Securities Exchange Act of 1934

Date of Report
(Date of earliest event reported) April 23, 2001

PACIFIC CENTURY FINANCIAL CORPORATION


> 130 Merchant Street, Honolulu, Hawaii
> 96813
> (Address of principal executive offices)
> (Zip Code)
(Registrant's telephone number, including area code)
(808) 537-8430

Item 5. Other Events
(a) Exhibit 99.1

Press Release: First Quarter 2001 Earnings
(b) Exhibit 99.2

Press Release: New Strategy

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Date: April 23, 2001

PACIFIC CENTURY FINANCIAL
CORPORATION
/s/ Richard J. Dahl

(Signature)

Richard J. Dahl
President

SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

PACIFIC CENTURY FINANCIAL CORPORATION

EXHIBIT TO CURRENT REPORT ON
FORM 8-K DATED April 23, 2001

COMMISSION FILE NUMBER 1-6887
[PCFC LETTERHEAD]

PACIFIC CENTURY FINANCIAL CORPORATION REPORTS FIRST QUARTER
NET INCOME OF $\$ 33.7$ MILLION AND EARNINGS PER SHARE OF 42 CENTS

- NON-PERFORMING ASSETS DECLINE 35 PERCENT FROM DECEMBER 31, 2000 LEVEL
- BOARD OF DIRECTORS DECLARES QUARTERLY DIVIDEND OF 18 CENTS PER SHARE

FOR IMMEDIATE RELEASE

HONOLULU, HI (April 23, 2001) -- Pacific Century Financial Corporation (NYSE:BOH) reported first quarter 2001 net income of $\$ 33.7$ million, up 3.4 percent from $\$ 32.6$ million in the fourth quarter of 2000 and down 15.3 percent from 39.8 million reported in the first quarter of 2000 . Diluted earnings per share were $\$ 0.42$, compared to $\$ 0.41$ for the fourth quarter of 2000 and $\$ 0.50$ for the first quarter of 2000 .

Earnings for the first quarter of 2001 included gains of $\$ 75.4$ million from the sale of its $\$ 209$ million credit card portfolio which was completed in March 2001, and $\$ 20.9$ million related to the sale of ownership interest in Star Systems, Inc. which was acquired by Concord EFS (NASDAQ: CEFT).

Pacific Century Financial Corporation's (PCFC) continuing emphasis on improving asset quality resulted in the significant reduction of credit risk during the quarter. The company reported $\$ 119.5$ million in non-performing assets (NPAs), down 34.7 percent from $\$ 183.0$ million reported at December 31, 2000. NPAs at the end of the first quarter represented the lowest level of NPAs since March 1998.
"The first quarter's results clearly demonstrated that we are delivering on our intent to resolve credit issues and position the company for improved performance," said Michael E. O'Neill, PCFC Chairman and Chief Executive Officer. "The significant improvement in asset quality reflects the strength of our risk management group and lays a solid foundation for implementing our strategic focus."

During the quarter, PCFC completed its strategic assessment process which began in December 2000. The results of that comprehensive process are highlighted in the company's announcement of its Strategic Plan, which was released today.
"The next 12 to 18 months will be a transition period for us," said O'Neill. "The company's size, market franchise and business mix will change and the company's underlying performance is being positioned for improvement."

Net interest income for the quarter on a fully taxable equivalent basis totaled $\$ 134.1$ million, down from $\$ 139.8$ million in 2000 's first quarter, and down from $\$ 138.9$ million in 2000 's fourth quarter. The decreases resulted from relatively higher rates paid for borrowings and time deposits, as well as the recognition of $\$ 2.4$ million of losses on lease residuals.

## -more-

PACIFIC CENTURY FINANCIAL CORPORATION REPORTS FIRST QUARTER 2001 EARNINGS

## PAGE 2

Net interest margin for the first quarter 2001 was 4.24 percent compared to 4.29 percent for the fourth quarter of 2000 , reflecting the impact of rate decreases in 2001 and the $\$ 2.4$ million loss in lease residuals.

The provision for loan losses was $\$ 52.5$ million, up from $\$ 13.5$ million in the first quarter of 2000 and $\$ 25.8$ million in the fourth quarter of 2000 . The increased provision was due to the recognition of net loan losses totaling $\$ 97.7$ million related to exiting several higher risk credit relationships.

Non-interest income of $\$ 155.5$ million for the quarter reflected the impact of $\$ 75.4$ million in gains from the sale of the credit card portfolio and $\$ 20.9$ million in investment securities gains related to the sale of ownership interest in Star Systems, Inc. Non-interest income, adjusted for those special items and a $\$ 3.3$ million write down in an equity investment stood at $\$ 62.5$ million. This compares to $\$ 63.9$ million for the first quarter of 2000 and $\$ 64.7$ million for the fourth quarter of 2000 , which included $\$ 3.2$ million from gains on sales of equity investments in foreign banks. After special items, the decrease largely was due to reduced earnings from the trust business, where fees are based partially on asset values.

Non-interest expense for the quarter was \$176.2 million versus \$126.1 million for the first quarter of 2000 and $\$ 123.9$ million for the fourth quarter of 2000. Special expense items recognized during the quarter included \$44.4 million of restructuring and related costs. The largest element of those costs was $\$ 28.0$ million in foreign currency translation losses that were recognized because of strategic decisions to exit foreign locations. Also included were $\$ 6.2$ million of losses from the anticipated inability to recover an equity investment in a bank in the Solomon Islands, and $\$ 5.3$ million of severance and other restructuring related costs. Excluding the special items, non-interest expense increased by $\$ 5.7$ million over the $\$ 126.1$ million reported in the first quarter of 2000. The largest component of this increase was $\$ 2.3$ million in technology and consulting costs.

PCFC's effective tax rate increased for the first quarter of 2001 largely due to foreign and state income taxes.

Adjusted for the gains on sales, additional loan loss provisioning, restructuring and related costs, and other costs, net income for the first quarter of 2001 would be $\$ 30.8$ million and diluted earnings per share would be \$0.38.

## ASSET QUALITY IMPROVEMENT

Asset quality improved for the second consecutive quarter with non-performing assets, exclusive of loans past due 90+ days, dropping 35 percent to $\$ 119.5$ million compared to the fourth quarter of 2000 and down 12.4 percent compared to $\$ 136.4$ million at end of the first quarter of 2000 .

The areas that saw the sharpest decline in NPAs from the fourth quarter of 2000 were commercial loans and foreign loans, which dropped by 57 percent ( $\$ 31.6$ million) and 50 percent ( $\$ 16.6$ million), respectively. Improvement in commercial loans resulted primarily from the sale of substantially all the non-accrual syndicated loans ( $\$ 31.5$ million) during the quarter. Reduction in foreign NPAs was driven by four Asia credits totaling approximately $\$ 10 \mathrm{million}$, of which two credits totaling approximately $\$ 7.4$ million were sold, with $\$ 2.1$ million being charged off. Two commercial real estate non-accrual credits of approximately $\$ 9.5$ million were transferred to real estate owned.

## -more-

PACIFIC CENTURY FINANCIAL CORPORATION REPORTS FIRST QUARTER 2001 EARNINGS

## PAGE 3

Net charge-offs for the quarter were $\$ 97.7$ million. During the quarter, PCFC charged off approximately $\$ 66.7$ million related to syndicated loans, $\$ 10.0$ million in commercial real estate and $\$ 5.6$ million in foreign loans. Of the $\$ 97.7$ million in loan losses, approximately $\$ 58.3$ million was related to loans, which at the time of charge-off were performing.

At quarter-end, the ratio of NPAs to total loans was 1.33 percent compared 1.89 percent at year-end 2000 and 1.39 percent at the end of the first quarter last year. The ratio of allowance for loan losses to non-performing assets (exclusive of loans past due $90+$ days) increased to 167 percent from 135 percent at December 31, 2000 and 143 percent for the first quarter of 2000 . The ratio of allowance for loan losses to outstanding loans stood at 2.29 percent versus 2.62 percent at year-end 2000 and 2.05 percent at the end of 2000 's first quarter.

## OTHER FINANCIAL HIGHLIGHTS

PCFC's success in lowering exposures in syndicated lending and in Asia and the sale of its credit card portfolio were reflected in the company's balance sheet. Total assets at the end of the first quarter were $\$ 13.7$ billion, down 2.1 percent from $\$ 14.0$ billion at year-end 2000 and down 3.5 percent from $\$ 14.2$ billion at March 31,2000 . Correspondingly, loans at first quarter-end 2001 totaled $\$ 8.7$ billion, down 8.5 percent from $\$ 9.5$ billion at year-end 2000 and down 10.3 percent from $\$ 9.7$ billion at March 31, 2000.

On a linked quarter basis, PCFC managed its syndicated loan exposure lower by approximately $\$ 372$ million, of which approximately $\$ 304$ million were loans outstanding, with the balance being undrawn commitments. The company also reduced its Asia exposure by approximately $\$ 70$ million to $\$ 708$ million at the end of the first quarter. At March 31, 2001, outstanding syndicated and Asia loans were approximately $\$ 800$ million and $\$ 525$ million, respectively.

Deposits at the end of the first quarter stood at $\$ 8.8$ billion, down 3.3 percent from $\$ 9.1$ billion at year-end 2000 and down 3.3 percent from March 31, 2000. On a linked quarter basis, domestic deposits grew 1.7 percent and foreign deposits declined 20.9 percent primarily due to a shift in funding strategy.

OTHER HIGHLIGHTS SINCE THE END OF THE FIRST QUARTER

The company's Board of Directors declared a quarterly cash dividend of 18 cents per share on the company's outstanding shares. The dividend will be payable on June 14, 2001 to shareholders of record at the close of business on May 25, 2001.

PCFC's U.S. Mainland subsidiary Pacific Century Bank, N.A. (PCB) completed the sale of PCB's nine-branch Arizona franchise to Zions Bancorporation in April 2001. The sale resulted in a gain of approximately $\$ 24$ million, net of expenses associated with the transaction. The net gain will be recognized in the second quarter of 2001.

Hawaii's economists continue to forecast economic expansion in 2001 with Hawaii real GSP growth estimates between 2.5 percent to 3.0 percent. The key driver of growth, according to the state's Council on Revenues, will be construction which experienced 10 percent to 15 percent growth in 2000 and is expected to have similar growth in 2001. The consensus outlook for tourism in 2001 is 2.5 percent to 3.5 percent growth in visitor arrivals, which factors in the impact of the U.S. economic slowdown.

The company will review first quarter 2001 earnings and the results of its strategic assessment process at a presentation in New York today at 8:00 a.m. ET. The presentation will be accessible via teleconference as well as through the investor relations link of PCFC's web site, wWW. BOH.COM. The conference call number is (800) 230-1096 or for international locations call (612) 332-0720. A replay will be available at 12 noon ET on Monday, April 23, 2001 by calling (800) 475-6701 (USA) or (320) 365-3844 (International) and entering the number 577584 when prompted. A replay of the presentation will be available at 12 noon ET, Monday, April 23, 2001 on PCFC's web site.

Pacific Century Financial Corporation is a regional financial services holding company with locations throughout the Pacific region. Pacific Century and its subsidiaries provide varied financial services to businesses, governments and consumers in four principal markets: Hawaii and the West Pacific, South Pacific, Asia and selected markets on the U.S. Mainland. Pacific Century's principal subsidiary, Bank of Hawaii, is the largest commercial bank in the state of Hawaii.
\# \# \# \#
highlights
PACIFIC CENTURY FINANCIAL CORPORATION AND SUBSIDIARIES

| (in thousands of dollars except per share amounts) |  |  |  |
| :---: | :---: | :---: | :---: |
|  |  |  | Percentage |
| EARNINGS HIGHLIGHTS AND PERFORMANCE RATIOS | 2001 | 2000 | Change |
| Three Months Ended March 31 |  |  |  |
| Net Income | \$33,677 | \$39,765 | -15.3\% |
| Basic Earnings Per Share | 0.42 | 0.50 | -16.0\% |
| Diluted Earnings Per Share | 0.42 | 0.50 | -16.0\% |
| Cash Dividends | 14,363 | 13,541 |  |
| Return on Average Assets | 0.99\% | 1.13\% |  |
| Return on Average Equity | 10.42\% | 13.19\% |  |
| Net Interest Margin | 4.24\% | 4.31\% |  |
| Efficiency Ratio | 65.43 \% | 62.06\% |  |

SUMMARY OF RESULTS EXCLUDING THE EFFECT OF INTANGIBLES (a)

| Three Months Ended March 31 |  |  |  |
| :---: | :---: | :---: | :---: |
| Net Income | \$39,283 | \$43,889 | -10.5\% |
| Basic Earnings per Share | \$0.49 | \$0.55 | -10.9\% |
| Diluted Earnings per Share | \$0.48 | \$0.55 | -12.7\% |
| Return on Average Assets | 1.17\% | 1.26\% |  |
| Return on Average Equity | 14.21\% | 17.54\% |  |
| Efficiency Ratio | 63.10\% | 59.73\% |  |
| (a) Intangibles include goodwill, core deposit and trust intangibles, and other intangibles. |  |  |  |
|  | MARCH 31 | MARCH 31 | Percentage |
| Statement of condition highlights and performance ratios | 2001 | 2000 | Change |
| Total Assets | \$13,710,675 | \$14,250,386 | -3.8\% |
| Net Loans | 8,533,776 | 9,346,460 | -8.7\% |
| Total Deposits | 8,815,523 | 9,143,063 | -3.6\% |
| Total Shareholders' Equity | 1,371,942 | 1,225,907 | 11.9\% |
| Book Value Per Common Share | \$17.18 | \$15.39 |  |
| Loss Reserve / Loans Outstanding | 2.29\% | 2.05\% |  |
| Average Equity / Average Assets | 9.47\% | 8.54\% |  |
| Common Stock Price Range | High | Low |  |
| 2000 .... | \$23.19 | \$11.06 |  |
| 2001 First Quarter. | \$20.99 | \$16.88 |  |

Inquiries:
Allan R. Landon
Vice Chairman and

| CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED) | PACIFIC CENTURY FINANCIAL CORPORATIO | SUBSIDIARIES |
| :---: | :---: | :---: |
| (IN THOUSANDS OF DOLLARS EXCEPT PER SHARE AMOUNTS) | $\begin{array}{r} 3 \text { MONTHS } \\ \text { ENDED } \\ \text { MAR } 31 \\ 2001 \end{array}$ | $\begin{array}{r} 3 \text { MONTHS } \\ \text { ENDED } \\ \text { MAR } 31 \\ 2000 \end{array}$ |
| INTEREST INCOME |  |  |
| Interest on Loans | \$180,173 | \$180,402 |
| Loan Fees | 10,903 | 8,246 |
| Income on Lease Financing | 6,857 | 7,979 |
| Interest and Dividends on Investment Securities |  |  |
| Taxable | 11,636 | 14,236 |
| Non-taxable | 140 | 279 |
| Income on Investment Securities Available for Sale | 39,301 | 41,033 |
| Interest on Deposits | 5,214 | 3,764 |
| Interest on Security Resale Agreements | 38 | 10 |
| Interest on Funds Sold | 1,059 | 473 |
| TOTAL INTEREST INCOME | 255,321 | 256,422 |
| INTEREST EXPENSE |  |  |
| Interest on Deposits | 72,019 | 68,214 |
| Interest on Security Repurchase Agreements | 24,630 | 22,953 |
| Interest on Funds Purchased | 6,123 | 8,527 |
| Interest on Short-Term Borrowings | 3,230 | 4,532 |
| Interest on Long-Term Debt | 15,314 | 12,688 |
| TOTAL INTEREST EXPENSE | 121,316 | 116,914 |
| NET INTEREST INCOME | 134,005 | 139,508 |
| Provision for Loan Losses | 52,466 | 13,522 |
| NET INTEREST INCOME AFTER PROVISION FOR LOAN LOSSES | 81,539 | 125,986 |
| NON-INTEREST INCOME |  |  |
| Trust Income | 15,795 | 16,887 |
| Service Charges on Deposit Accounts | 9,940 | 9,557 |
| Fees, Exchange, and Other Service Charges | 20,782 | 21,626 |
| Other Operating Income | 13,410 | 15,575 |
|  | $75,414$ | - |
| Investment Securities Gains (Losses) | 20,203 | 282 |
| TOTAL NON-INTEREST INCOME | 155,544 | 63,927 |
| NON-INTEREST EXPENSE |  |  |
| Salaries | 47,883 | 47,547 |
| Pensions and Other Employee Benefits | 14,353 | 14,630 |
| Net Occupancy Expense | 12,124 | 11,816 |
| Net Equipment Expense | 13,379 | 12,067 |
| Other Operating Expense | 39,131 | 35,211 |
| Goodwill Amortization | 4,836 | 4,742 |
| Restructuring and Other Related Charges | 44,438 | - |
| Minority Interest | 79 | 69 |
| TOTAL NON-INTEREST EXPENSE | 176,223 | 126,082 |
| INCOME BEFORE INCOME TAXES | 60,860 | 63,831 |
| Provision for Income Taxes | 27,183 | 24,066 |
| NET INCOME | \$33,677 | \$39,765 |
| Basic Earnings Per Share | \$0.42 | \$0.50 |
| Diluted Earnings Per Share | \$0.42 | \$0.50 |
| Dividends Declared Per Share | \$0.18 | \$0.17 |
| Basic Weighted Average Shares | 79,720,284 | 79,821,365 |
| Diluted Weighted Average Shares | 81,124,713 | 80,017,761 |


|  | MARCH 31 | december 31 | MARCH 31 |
| :---: | :---: | :---: | :---: |
| (IN THOUSANDS OF DOLLARS) | 2001 | 2000 | 2000 |
| ASSETS |  |  |  |
| Interest-Bearing Deposits | \$411,070 | \$188,649 | \$225,314 |
| Investment Securities - Held to Maturity |  |  |  |


| (Market Value of $\$ 665,722 ; \$ 676,621$ and $\$ 721,620$ respectively) | 656,174 | 670,038 | 732,344 |
| :---: | :---: | :---: | :---: |
| Investment Securities - Available for Sale | 2,390,518 | 2,507,076 | 2,537,617 |
| Securities Purchased Under Agreements to Resell | 377 | 3,969 | 902 |
| Funds Sold | 84,732 | 134,644 | 42,208 |
| Loans Held for Sale | 308,605 | 179,229 | 115,160 |
| Loans | 8,683,416 | 9,489,061 | 9,664,473 |
| Unearned Income | $(258,445)$ | $(253,903)$ | $(237,764)$ |
| Allowance for Loan Losses | $(199,800)$ | $(246,247)$ | $(195,409)$ |
| NET LOANS | 8,533,776 | 9,168,140 | 9,346,460 |
| total earning assets | 12,076,647 | 12,672,516 | 12,884,845 |
| Cash and Non-Interest Bearing Deposits | 559,227 | 523,969 | 491,218 |
| Premises and Equipment | 251,746 | 254,621 | 267,497 |
| Customers' Acceptance Liability | 7,225 | 14,690 | 8,262 |
| Accrued Interest Receivable | 67,875 | 68,585 | 74,597 |
| Other Real Estate | 11,336 | 4,526 | 4,633 |
| Intangibles, including Goodwill | 186,313 | 192,264 | 202,832 |
| Other Assets | 550,306 | 282,645 | 316,502 |
| total ASSETS | \$13,710,675 | \$14,013,816 | \$14,250,386 |
| LIABILITIES |  |  |  |
| Domestic Deposits |  |  |  |
| Demand - Non-Interest Bearing | \$1,685,149 | \$1,707,724 | \$1,708,635 |
| - Interest Bearing | 2,042,129 | 2,008,730 | 2,110,998 |
| Savings | 665,643 | 665,239 | 693,077 |
| Time | 2,948,232 | 2,836,083 | 2,759,319 |
| Foreign Deposits |  |  |  |
| Demand - Non-Interest Bearing | 337,854 | 385,366 | 380,179 |
| Time Due to Banks | 390,395 | 535,126 | 398,176 |
| Other Savings and Time | 746,121 | 942,313 | 1,092,679 |
| total deposits | 8,815,523 | 9,080,581 | 9,143,063 |
| Securities Sold Under Agreements to Repurchase | 1,703,982 | 1,655,173 | 1,806,197 |
| Funds Purchased | 297,613 | 413,241 | 511,440 |
| Short-Term Borrowings | 278,786 | 211,481 | 424,720 |
| Bank's Acceptances Outstanding | 7,225 | 14,690 | 8,262 |
| Accrued Retirement Expense | 34,820 | 37,868 | 40,851 |
| Accrued Interest Payable | 64,113 | 72,460 | 66,456 |
| Accrued Taxes Payable | 164,893 | 130,766 | 103,826 |
| Minority Interest | 4,295 | 4,536 | 4,269 |
| Other Liabilities | 84,750 | 94,512 | 109,669 |
| Long-Term Debt | 882,733 | 997,152 | 805,726 |
| total liabilities | 12,338,733 | 12,712,460 | 13,024,479 |
| SHAREHOLDERS' EQUITY |  |  |  |
| Common Stock (\$.01 par value), authorized 500,000,000 shares; |  |  |  |
| issued / outstanding; March 2001 - 80,558,704 / 79,863,450; <br> December 2000 - 80,558,811 / 79,612,178; March 2000-80,551,253 / 79,661,479; | 806 | 806 | 806 |
| Capital Surplus | 346,411 | 346,045 | 345,863 |
| Accumulated Other Comprehensive Income | 21,835 | $(25,079)$ | $(72,307)$ |
| Retained Earnings | 1,015,867 | 996,791 | 967,308 |
| Treasury Stock, at Cost - (March 2001 - 695,254; December 2000-946,633; and March 2000 - 889,774) | $(12,977)$ | $(17,207)$ | $(15,763)$ |
| TOTAL SHAREHOLDERS' EQUITY | 1,371,942 | 1,301,356 | 1,225,907 |
| TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY | \$13,710,675 | \$14,013,816 | \$14,250,386 |

PACIFIC CENTURY FINANCIAL CORPORATION AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY (UNAUDITED)
ACCUMULATED
OTHER
(IN THOUSANDS OF DOLLARS)

Total Comprehensive Income

Common Stock Issued
18,317 Profit Sharing Plan
184,092 Stock Option Plan
34,904 Dividend Reinvestment Plan

| 370 | - | 92 | - |
| ---: | :---: | :---: | :---: |
| 3,000 | - | 114 | - |
| 700 | - | 163 | - |
| 288 | - | $(3)$ | - |
| - | - | - | - |
| $(14,363)$ | - | - | - |

Cash Dividends Paid
$(14,363)$

| BALANCE AT MARCH 31, 2001 | \$1,371,942 | \$806 | \$346,411 | \$21,835 |
| :---: | :---: | :---: | :---: | :---: |
| BALANCE AT DECEMBER 31, 1999 | \$1,212,330 | \$806 | \$345,851 | $(\$ 66,106)$ |
| Comprehensive Income |  |  |  |  |


| Net Income | 39,765 | - | - |
| :--- | :---: | :---: | :---: |
| Other Comprehensive Income, Net of Tax |  |  | - |
| Investment Securities, Net of | $(7,630)$ | - | - |
| Reclassification Adjustment | 1,429 | - | - |
| Foreign Currency Translation Adjustment | - | - | - |
| Pension Liability Adjustments |  | $-630)$ |  |

Total Comprehensive Income

CONSOLIDATED AVERAGE BALANCES AND INTEREST RATES TAXABLE EQUIVALENT (UNAUDITED)

|  | THREE MONTHS ENDED MARCH 31, 2001 |  |  | THREE MONTHS ENDED MARCH 31, 2000 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (in millions of dollars) | AVERAGE BALANCE | INCOME/ <br> EXPENSE | YIELD/ <br> RATE | AVERAGE BALANCE | INCOME/ EXPENSE | YIELD/ <br> RATE |
| Earning Assets |  |  |  |  |  |  |
| Interest Bearing Deposits | \$332. 3 | \$5.2 | $6.36 \%$ | \$232.1 | \$3.8 | $6.52 \%$ |



PACIFIC CENTURY FINANCIAL CORPORATION AND SUBSIDIARIES

| (in millions of dollars) | THREE MONTHS ENDED DECEMBER 31, 2000 |  |  | TWELVE MONTHS ENDEDDECEMBER 31, 2000 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | AVERAGE | INCOME/ | YIELD/ <br> RATE | AVERAGE | INCOME/ | YIELD/ <br> RATE |
|  |  |  |  |  |  |  |
| Earning Assets |  |  |  |  |  |  |
| Interest Bearing Deposits | \$215.7 | \$3.7 | 6.91\% | \$216.2 | \$14.7 | 6.78\% |
| Investment Securities Held to Maturity |  |  |  |  |  |  |
| -Taxable | 687.0 | 12.5 | 7.24 | 724.3 | 53.0 | 7.32 |
| -Tax-Exempt | 3.8 | 0.2 | 22.24 | 7.6 | 1.4 | 18.24 |
| Investment Securities Available for Sale | 2,478.4 | 41.2 | 6.60 | 2,502.5 | 165.1 | 6.60 |
| Funds Sold | 66.8 | 1.1 | 6.46 | 43.2 | 2.7 | 6.22 |
| Net Loans |  |  |  |  |  |  |
| - Domestic | 8,108.3 | 178.7 | 8.76 | 8,076.4 | 690.1 | 8.55 |
| -Foreign | 1,319.9 | 22.5 | 6.78 | 1,467.9 | 97.7 | 6.65 |
| Loan Fees |  | 8.7 |  |  | 33.6 |  |
| Total Earning Assets | 12,879.9 | 268.6 | 8.30 | 13,038.1 | 1,058.3 | 8.12 |
| Cash and Due From Banks | 404.6 |  |  | 443.2 |  |  |
| Other Assets | 503.3 |  |  | 574.0 |  |  |
| Total Assets | \$13,787.8 |  |  | \$14,055.3 |  |  |


|  | -=-=- |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest Bearing Liabilities |  |  |  |  |  |  |
| Domestic Deposits $\begin{aligned} & - \text { Demand } \\ & - \text { Savings } \\ & - \text { Time }\end{aligned}$ | \$1,991.6 | 12.1 | 2.41 | \$2,061.9 | 48.7 | 2.36 |
|  | 667.5 | 3.4 | 2.03 | 684.8 | 13.9 | 2.03 |
|  | 2,815.6 | 42.3 | 5.98 | 2,781.1 | 154.1 | 5.54 |
| Total Domestic | 5,474.7 | 57.8 | 4.20 | 5,527.8 | 216.7 | 3.92 |
| Foreign Deposits |  |  |  |  |  |  |
| - Time Due to Banks | 557.9 | 8.7 | 6.23 | 505.4 | 30.4 | 6.03 |
| - Other Time and Savings | 768.9 | 7.1 | 3.65 | 960.5 | 38.9 | 4.05 |
| Total Foreign | 1,326.8 | 15.8 | 4.73 | 1,465.9 | 69.3 | 4.73 |
| Total Interest Bearing Deposits | 6,801.5 | 73.6 | 4.30 | 6,993.7 | 286.0 | 4.09 |
| Short-Term Borrowings | 2,437.1 | 39.1 | 6.38 | 2,597.4 | 156.1 | 6.01 |
| Long-Term Debt | 1,001.6 | 17.0 | 6.72 | 886.9 | 59.1 | 6.66 |
| Total Interest Bearing Liabilities | 10,240.2 | 129.7 | 5.04 | 10,478.0 | 501.2 | 4.78 |
| Net Interest Income |  | 138.9 |  |  | 557.1 |  |
| Interest Rate Spread |  |  | 3.26\% |  |  | 3.34\% |
| Net Interest Margin |  |  | 4.29\% |  |  | 4.27\% |
| Demand Deposits - Domestic <br> - Foreign | 1,610.8 |  |  | 1,640.0 |  |  |
|  | 354.7 |  |  | 371.4 |  |  |
| Total Demand Deposits | 1,965.5 |  |  | 2,011.4 |  |  |
| Other Liabilities | 315.6 |  |  | 331.3 |  |  |
| Shareholders' Equity | 1,266.5 |  |  | 1,234.6 |  |  |
| Total Liabilities and Shareholders' Equity | \$13,787.8 |  |  | \$14,055.3 |  |  |
| Provision for Loan Losses |  | 25.8 |  |  | 142.9 |  |
| Net Overhead |  | 59.2 |  |  | 233.4 |  |
| Income Before Income Taxes |  | 53.9 |  |  | 180.8 |  |
| Provision for Income Taxes |  | 21.2 |  |  | 66.3 |  |
| Tax-Equivalent Adjustment |  | 0.1 |  |  | 0.8 |  |
| Net Income |  | \$32.6 |  |  | \$113.7 |  |

PACIFIC CENTURY FINANCIAL CORPORATION AND SUBSIDIARIES
CONSOLIDATED NON-PERFORMING ASSETS AND ACCRUING LOANS PAST DUE 90 DAYS OR MORE (UNAUDITED)

| (IN MILLIONS OF DOLLARS) | $\begin{array}{r} \text { MAR } 31 \\ 2001 \end{array}$ | $\begin{array}{r} \text { DEC } 31 \\ 2000 \end{array}$ | $\begin{array}{r} \text { SEP } 30 \\ 2000 \end{array}$ | $\begin{array}{r} \text { JUN } 30 \\ 2000 \end{array}$ | $\begin{array}{r} \text { MAR } 31 \\ 2000 \end{array}$ | $\begin{array}{r} \text { DEC } 31 \\ 1999 \end{array}$ | $\begin{array}{r} \text { SEP } 30 \\ 1999 \end{array}$ | $\begin{array}{r} \text { JUN } 30 \\ 1999 \end{array}$ | $\begin{array}{r} \text { MAR } 31 \\ 1999 \end{array}$ | $\begin{array}{r} \text { DEC } 31 \\ 1998 \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Non-Accrual Loans |  |  |  |  |  |  |  |  |  |  |
| Commercial and Industrial | \$23.8 | \$55.4 | \$49.0 | \$52.7 | \$20.1 | \$23.7 | \$31.7 | \$37.5 | \$39.1 | \$28.2 |
| Real Estate |  |  |  |  |  |  |  |  |  |  |
| Construction | 6.3 | 6.4 | 8.1 | 8.0 | 0.9 | 1.1 | 2.1 | 0.8 | 3.1 | 2.9 |
| Commercial | 42.5 | 60.1 | 86.8 | 62.2 | 18.2 | 19.0 | 20.8 | 17.2 | 18.7 | 5.4 |
| Residential | 18.5 | 22.7 | 22.0 | 23.2 | 23.2 | 29.7 | 33.1 | 35.2 | 37.6 | 36.4 |
| Installment | 0.1 | - | 0.1 | 0.1 | 0.5 | 0.5 | 0.7 | 0.8 | 0.5 | 0.8 |
| Leases | 0.2 | 0.4 | 0.2 | 0.3 | 3.7 | 3.9 | 4.8 | 4.4 | 4.5 | 0.7 |
| Total Domestic | 91.4 | 145.0 | 166.2 | 146.5 | 66.6 | 77.9 | 93.2 | 95.9 | 103.5 | 74.4 |
| Foreign | 16.9 | 33.5 | 48.3 | 59.2 | 65.2 | 67.4 | 55.7 | 47.5 | 53.6 | 57.5 |
| Subtotal | 108.3 | 178.5 | 214.5 | 205.7 | 131.8 | 145.3 | 148.9 | 143.4 | 157.1 | 131.9 |
| Foreclosed Real Estate |  |  |  |  |  |  |  |  |  |  |
| Domestic | 10.9 | 4.2 | 4.9 | 4.6 | 4.3 | 4.3 | 5.6 | 5.8 | 6.1 | 5.5 |
| Foreign | 0.3 | 0.3 | 0.2 | 0.3 | 0.3 | 0.3 | 0.3 | 0.2 | 0.1 | 0.1 |
| Subtotal | 11.2 | 4.5 | 5.1 | 4.9 | 4.6 | 4.6 | 5.9 | 6.0 | 6.2 | 5.6 |
| Total Non-Performing Assets | 119.5 | 183.0 | 219.6 | 210.6 | 136.4 | 149.9 | 154.8 | 149.4 | 163.3 | 137.5 |
| Accruing Loans Past Due 90 Days or More |  |  |  |  |  |  |  |  |  |  |
| Commercial and Industrial | 3.9 | 5.0 | 2.2 | 4.7 | 6.7 | 5.9 | 6.2 | 3.9 | 4.3 | 0.4 |
| Real Estate |  |  |  |  |  |  |  |  |  |  |
| Construction | - | - | 0.1 | - | - | - | 0.5 | 0.2 | 0.2 | 0.4 |
| Commercial | 0.9 | 1.3 | 4.9 | 2.0 | 2.1 | 1.9 | 2.4 | 0.2 | 0.4 | - |
| Residential | 3.3 | 3.3 | 7.2 | 3.5 | 5.0 | 4.0 | 2.8 | 3.7 | 3.5 | 4.5 |
| Installment | 2.7 | 5.6 | 4.6 | 4.0 | 4.7 | 4.5 | 4.5 | 5.2 | 6.9 | 7.3 |
| Leases | 0.1 | 0.4 | 0.1 | 1.5 | 1.4 | 1.2 | 0.2 | - | 0.1 | 0.3 |
| Total Domestic | 10.9 | 15.6 | 19.1 | 15.7 | 19.9 | 17.5 | 16.6 | 13.2 | 15.4 | 12.9 |
| Foreign | 0.2 | 3.2 | 1.5 | 1.3 | 3.2 | 1.0 | 5.0 | 8.2 | 6.3 | 7.9 |


| Subtotal | 11.1 | 18.8 | 20.6 | 17.0 | 23.1 | 18.5 | 21.6 | 21.4 | 21.7 | 20.8 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total | \$130.6 | \$201.8 | \$240.2 | \$227.6 | \$159.5 | \$168.4 | \$176.4 | \$170.8 | \$185.0 | \$158.3 |
| Ratio of Non-Performing Assets to Total Loans | 1.33\% | 1.89\% | 2.25\% | 2.09\% | 1.39\% | 1.54\% | 1.59\% | 1.55\% | 1.69\% | 1.40\% |
| Ratio of Non-Performing Assets and Accruing Loans Past Due 90 Days or More to Total Loans | 1.45\% | 2.09\% | 2.46\% | 2.26\% | 1.63\% | 1.73\% | 1.81\% | 1.78\% | 1.92\% | 1.61\% |

PACIFIC CENTURY FINANCIAL CORPORATION AND SUBSIDIARIES
SUMMARY OF LOAN LOSS EXPERIENCE


(1) Intangibles include goodwill, core deposit and trust intangibles, and other intangibles.

EXHIBIT TO CURRENT REPORT ON FORM 8-K DATED April 23, 2001

NEWS RELEASE
[LETTERHEAD]

PACIFIC CENTURY FINANCIAL CORPORATION NEW STRATEGY
TO FOCUS ON HAWAII OPERATIONS
WILL DIVEST NON-CORE HOLDINGS
FOR IMMEDIATE RELEASE
HONOLULU, HI (April 23, 2001) - Pacific Century Financial Corporation (PCFC) today announced its new corporate strategic plan designed to maximize shareholder value by strengthening its Hawaii and West Pacific operations and divesting non-core holdings.

Michael E. O'Neill, PCFC and Bank of Hawaii Chairman and CEO, said, "The new strategy focuses on building on strengths in the company's core markets. We will be directing our efforts at three key business units: retail banking, commercial banking, and financial services." The company also plans to seek approval next year to change the parent company name from Pacific Century Financial Corporation to Bank of Hawaii Corporation.

The new plan, which goes into effect immediately and extends through 2003, is the result of an intensive and detailed four-month strategic assessment process, during which the company made the decision to divest or wind down its holdings in California, most of the South Pacific and Asia. It will retain operations in Hawaii, the West Pacific, American Samoa and Japan, as well as an office in Arizona for its leasing operations and technology support.

O'Neill said, "The decision to divest, while necessary, was certainly difficult since the company has served these regions for many years and has strong historical ties."

He explained, "Although financial projections for these businesses forecast improvement, current and expected returns were insufficient when compared to those in Hawaii and the West Pacific. These lines of business were not creating value for our shareholders."

The plan calls for the divestiture program to be completed by the end of 2001. PCFC and Bank of Hawaii President Richard Dahl will oversee all divestiture-related activities.

Approximately 1,000 employees work throughout the impacted divisions. However, it is anticipated that many of them could continue employment under new owners. The impact on Hawaii-based employees is expected to be minimal.

Successful implementation of the planned changes will have a significant potential impact on the company's profitability and the return to its shareholders. The charts attached to this release show the projected effect through 2003. In addition, implementation as planned will reduce the economic capital required to run the company by nearly half. This will result in approximately $\$ 800$ million in capital that will need to either be reinvested or returned to shareholders.

In our core markets, our major focus will be toward building deeper and broader relationships with existing customers and increasing the share of financial products and services provided. This will be done while maintaining a focus on efficiency and expense management.

RETAIL BANKING: Bank of Hawaii's retail banking franchise and market share in Hawaii, the West Pacific and American Samoa are key strengths of the company. All locations are U.S. dollar-based with similar products and services and operating under traditional U.S. legal systems.
"We see tremendous opportunity for growth in our core markets," o'Neill said. "We've always been exceptionally strong in traditional banking - checking and savings accounts and loans. But today we define financial services much more broadly. People are looking for someone to help with insurance, investments such as mutual funds and stocks, trust services, financial planning, and other needs. When you combine all of those needs, we probably have less than 10 percent market penetration. We think we can at least double that. In addition, we're paying close attention to taking care of customers at all levels, whether they're in the branch, on-line or on the phone."

COMMERCIAL BANKING: Commercial banking is a core strength for the bank. O'Neill described the strategy as "improving credit quality while expanding our strong market share of high-value relationships in Hawaii and the West Pacific." He said Bank of Hawaii enjoys a solid reputation and has excellent market coverage and the expertise and products that commercial customers want and need.

FINANCIAL SERVICES GROUP: Bank of Hawaii has long been a leader in private banking, trust and asset management. The growth strategy for this group is to expand the client base through integration with other areas of the bank and to deepen relationships with existing customers. This will include offering new investment products and lines of insurance.

To ensure the proper oversight of the new organizational structure, the Managing Committee members and their respective responsibilities have been changed. Richard Dahl remains as President with responsibility for implementing the divestiture plan. In addition to Dahl, the Managing Committee will consist of seven vice chairs reporting directly to the Chairman and CEO.

PCFC NEW STRATEGY
PAGE 3

They are: Alton Kuioka (Commercial Banking); David Thomas (Retail Banking - will join in mid-June 2001); Walter Laskey (Financial Services); Allan Landon (Finance); William Nelson (Risk Management); Mary Carryer (Technology / Operations / Procurement / Premises); and Neal Hocklander (Human Resources). Also reporting to O'Neill are Lori McCarney (Marketing and Communications) and Joe Kiefer (General Counsel).

O'Neill said the new management team represents a combination of strengths that will help ensure the company achieves its goals. "Having a flatter organization and broader span of control allows for increased efficiency in decision making."

He said, "We believe our new Hawaii-focused strategy is going to be good for customers and shareholders. We will also continue our practice of being
a responsible corporate citizen, providing generously to worthy charitable causes, and being meaningfully involved in community activities. We're doing tangible things that are going to provide tangible results."

The company will review first quarter 2001 earnings and the results of its strategic assessment process at a presentation in New York today at 8:00 a.m. ET. The presentation will be accessible via teleconference as well as through the investor relations link of PCFC's web site, www.boh.com. The conference call number is (800) 230-1096 or for international locations call (612) 332-0720. A replay will be available at 12 noon ET on Monday, April 23, 2001 by calling (800) 475-6701 (USA) or (320) 365-3844 (International) and entering the number 577584 when prompted. A replay of the presentation will be available at 12 noon ET, Monday, April 23, 2001 on PCFC's web site.

Pacific Century Financial Corporation is a regional financial services company with locations throughout the Pacific region. Pacific Century and its subsidiaries provide varied financial services to businesses, governments and consumers in four principal markets: Hawaii and the West Pacific, South Pacific, Asia and selected markets on the U.S. Mainland. Pacific Century's principal subsidiary, Bank of Hawaii, is the largest commercial bank in the state of Hawaii.

This news release contains forward-looking statements. All statements in this news release that address events or developments that we anticipate may occur in the future are forward-looking statements. We believe the assumptions underlying our forward-looking statements are reasonable. However, any of the assumptions could prove to be inaccurate and actual results may differ materially from those projected for a variety of reasons including, but not limited to: we may not complete implementation of the restructuring plan within expected financial and time estimates; our credit markets may deteriorate; our credit quality initiatives may fall short of our goals; we may not achieve the expense reductions we expect; we may not be able to maintain our net interest margin; we may not be able to implement our proposed equity repurchases in the amount or at the times planned; our restructuring may cause unanticipated organizational disruptions; customer acceptance of our business as restructured may be less than expected; there may be economic or political volatility in the markets we serve; and there may be changes in business and economic conditions, competition, fiscal and monetary policies or legislation. We do not undertake any obligation to update any forward-looking statements to reflect later events or circumstances.

> -more-

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PCFC NEW STRATEGY
PAGE 4

PCFC STRATEGY SUMMARY

|  | FROM 2001 | TO 2003 |
| :---: | :---: | :---: |
| NAME | Pacific Century Financial Corporation | Bank of Hawaii Corporation |
| MISSION | Bank of the Pacific | Maximize shareholder value over time by exceeding customers' expectations |
| FOOTPRINT | ```6 \text { Asian countries; 6 South Pacific} locations; West Pacific; Hawaii; California; Arizona, New York``` | Hawaii, West Pacific, American Samoa, Japan, and Arizona (leasing) |
| ORGANIZATIONAL FOCUS | Business strategy by geographic market | Retail, Commercial and Financial Services |
| EMPLOYEES | 4,166 | Approximately 3,070 |
| BRANDING | Multiple brands | Bank of Hawaii |


| COMMUNITY REINVESTMENT ACT RATING | Outstanding | Outstanding |
| :---: | :---: | :---: |
| TOTAL ASSETS | \$14 billion | Approximately \$9 billion |
| CORE NET INCOME | \$119 million (+/- 2\%) | \$131 million ( + /- 2\%) |
| CORE EPS DILUTED | \$1.51 (+/- 2\%) | \$2.51 (+/- $2 \%$ ) |
| RETURN ON EQUITY | 9\%-10\% | 17\% |

## \#\#\#

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THE STRATEGIC ACTION PLAN
TOTAL BUSINESS FORECAST FOR 2001 (PROJECTION PLUS OR MINUS 2\%)

| (\$millions) | $\begin{gathered} \text { Actual } \\ 1 Q 01 \end{gathered}$ | Forecast <br> Full Year 2001 |
| :---: | :---: | :---: |
| Total Revenue | \$199 | \$702 |
| Total Expense | 132 | 453 |
| Operating Income | 67 | 249 |
| Credit Provision | 16 | 56 |
| Pretax Income | 51 | 193 |
| Provision for Taxes | 20 | 74 |
| Core Net Income | \$ 31 | \$119 |
| Significant Items | \$ 3 |  |
| Core EPS - Diluted | \$0.38 | \$1.51 |

THE STRATEGIC ACTION PLAN
DIVESTED BUSINESSES FORECAST FOR 2001
(PROJECTION PLUS OR MINUS 2\%)

| (\$millions) | $\begin{gathered} \text { Actual } \\ 1201 \end{gathered}$ | ```Forecast ``` |
| :---: | :---: | :---: |
| Total Revenue | \$ 51 | \$121 |
| Total Expense | 35 | 80 |
| Operating Income | 16 | 41 |
| Credit Provision | 4 | 11 |
| Pretax Income | 12 | 30 |
| Provision for Taxes | 5 | 13 |
| Core Net Income | \$ 7 | \$ 17 |


| Core EPS - Diluted | \$0.09 |
| :--- | :--- |

THE STRATEGIC ACTION PLAN
FORECAST FOR 2002 - 2003 (PROJECTION PLUS OR MINUS 2\%)

| (\$millions) | $\begin{gathered} \text { Forecast } \\ 2002 \end{gathered}$ | $\begin{gathered} \text { Forecast } \\ 2003 \end{gathered}$ |
| :---: | :---: | :---: |
| Total Revenue | \$597 | \$619 |
| Total Expense | 369 | 376 |
| Operating Income | 228 | 243 |
| Credit Provision | 36 | 30 |
| Pretax Income | 192 | 213 |
| Provision for Taxes | 73 | 82 |
| Net Income | \$119 | \$131 |
| EPS - Diluted | \$2.19 | \$2.51 |

2001 STRATEGIC ACTION PLAN BALANCE SHEET TRENDS

| ASSETS (\$millions) | 2000 | 2003 | CHANGE |
| :---: | :---: | :---: | :---: |
| Business Dispositions | 2,800 | 100 | $(2,700)$ |

Credit Concentrations:

| Corporate Banking | 1,130 | 440 | (690) |
| :---: | :---: | :---: | :---: |
| Commercial Real Estate | 740 | 500 | (240) |
| Hawaii Commercial Banking | 670 | 590 | (80) |
| Mortgage Portfolio | 2,620 | 1,670 | (950) |
| Securities Portfolio | 2,940 | 2,200 | (740) |
| All Other Lines of Business | 3,160 | 3,200 | 40 |
| TOTAL ASSETS | 14,060 | 8,700 | $(5,360)$ |

THE STRATEGIC ACTION PLAN

|  | 2001 |  | 2002 |  | 2003 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| $\bigcirc$ | Restructure/Clean-up | $\bigcirc$ | Clearly See Benefits | $\bigcirc$ | Steady State |
| - | Assets \$11-12 Billion | $\bigcirc$ | Assets \$8-9 Billion | $\bigcirc$ | Assets \$8-9 Billion |
| - | Capital Targets <br> -leverage 8 - 9\% <br> -Tier 111 - 12\% | $\bigcirc$ | Capital Targets <br> -leverage 9 - 10\% <br> -Tier 1 12\% | $\bigcirc$ | Capital Targets <br> -leverage 10\% <br> -Tier 112 -13\% |
| - | ```Financial Targets -EPS $1.51 (+/- 2%) -ROE 9 - 10% -ROA over 1%``` | $\bigcirc$ | Financial Targets <br> -EPS \$2.19 (+/- 2\%) <br> -ROE 15\% <br> -ROA over 1.3\% | - | Financial Targets <br> -EPS \$2.51 (+/- 2\%) <br> -ROE 17\% <br> -ROA over 1.5\% |

