NewsRelease

NYSE: BOH

Ah Bank of Hawaii Corporation

Media Inquiries Stafford Kiguchi Telephone: 808-694-6580 Mobile: 808-265-6367 E-mail: Stafford.Kiguchi@boh.com

Investor/Analyst Inquiries Cindy Wyrick Telephone: 808-694-8430 E-mail: Cindy.Wyrick@boh.com

Bank of Hawaii Corporation Second Quarter 2019 Financial Results

- Diluted Earnings Per Share \$1.40
- Net Income \$56.9 Million
- Board of Directors Approves Dividend of \$0.65 Per Share

FOR IMMEDIATE RELEASE

HONOLULU, HI (July 22, 2019) -- Bank of Hawaii Corporation (NYSE: BOH) today reported diluted earnings per share of \$1.40 for the second quarter of 2019, down from diluted earnings per share of \$1.43 in the previous quarter, and up from diluted earnings per share of \$1.30 in the same quarter last year. Net income for the second quarter of 2019 was \$56.9 million compared with net income of \$58.8 million in the first quarter of 2019 and net income of \$54.7 million in the second quarter of 2018.

Loan and lease balances increased to \$10.8 billion at June 30, 2019, up 2.0 percent from March 31, 2019, and up 7.0 percent compared with June 30, 2018. Total deposits were \$15.5 billion at the end of the second quarter of 2019, up 1.5 percent from March 31, 2019 and up 3.7 percent compared with June 30, 2018.

"Bank of Hawaii Corporation continued to perform well during the second quarter of 2019," said Peter Ho, Chairman, President and CEO. "Loans and deposits continued to grow, asset quality remains strong, and we maintained our disciplined approach to risk, capital, and expense management."

The return on average assets for the second quarter of 2019 was 1.31 percent, down from 1.38 percent in the previous quarter and up from 1.30 percent in the same quarter last year. The return on average equity for the second quarter of 2019 was 17.97 percent, down from 18.81 percent for the first quarter of 2019 and up from 17.68 percent for the second quarter of 2018. The efficiency ratio for the second quarter of 2019 improved to 54.69 percent compared with 55.22 percent in the previous quarter and 56.12 percent in the same quarter last year.

- more –

130 Merchant Street
PO Box 2900
Honolulu HI 96846-6000
Fax 808-694-8440
Website www.boh.com

For the six-month period ended June 30, 2019, net income was \$115.7 million, an increase of \$6.9 million from net income of \$108.8 million during the same period last year. Diluted earnings per share were \$2.82 for the first half of 2019, an increase of \$0.25 from diluted earnings per share of \$2.57 for the first half of 2018.

The return on average assets for the six-month period ended June 30, 2019 was 1.34 percent compared with the return on average assets of 1.29 percent for the same six months in 2018. The year-to-date return on average equity was 18.39 percent for the first half of 2019 compared with the return on average equity of 17.71 percent for the six-month period ended June 30, 2018. The efficiency ratio for the first half of 2019 improved to 54.95 percent compared with 57.01 percent in the same period last year.

Financial Highlights

Net interest income, on a taxable equivalent basis, for the second quarter of 2019 was \$124.7 million, a decrease of \$1.1 million compared with \$125.8 million in the first quarter of 2019 and an increase of \$2.9 million compared with \$121.8 million in the second quarter of 2018. Net interest income, on a taxable equivalent basis, for the first half of 2019 was \$250.5 million, an increase of \$8.4 million compared with net interest income of \$242.1 million for the first half of 2018. Analyses of the changes in net interest income are included in Tables 8a, 8b and 8c.

The net interest margin was 3.04 percent for the second quarter of 2019, down 8 basis points from 3.12 percent in the previous quarter and equal to the net interest margin of 3.04 percent in the second quarter of 2018. The net interest margin for the first six months of 2019 was 3.08 percent compared with the net interest margin of 3.02 percent for the same six-month period last year.

Results for the second quarter of 2019 included a provision for credit losses of \$4.0 million compared with \$3.0 million in the previous quarter and \$3.5 million in the same quarter last year. The provision for credit losses during the first half of 2019 was \$7.0 million compared with a provision for credit losses of \$7.6 million during the same period in 2018.

Noninterest income was \$45.5 million in the second quarter of 2019, an increase of \$1.8 million compared with \$43.7 million in the first quarter of 2019 and an increase of \$4.2 million compared with \$41.3 million in the second quarter of 2018. There were no significant items in noninterest income during the second quarter of 2019. Noninterest income in the first quarter of 2019 included a \$1.4 million commission related to insurance products offered through a third-party administrator. Noninterest income during the second quarter of 2018 included a negative adjustment of \$1.0 million related to a change in the Visa Class B conversion ratio. Noninterest income for the first half of 2019 was \$89.1 million, an increase of \$3.8 million compared with noninterest income of \$85.3 million for the first half of 2018.

Noninterest expense was \$92.7 million in the second quarter of 2019, a decrease of \$0.4 million compared with \$93.1 million in the first quarter of 2019 and an increase of \$1.9 million compared with \$90.8 million in the second quarter last year. There were no significant items in noninterest expense during the second quarter of 2019 or the second quarter of 2018. Noninterest expense in the first quarter of 2019 included seasonal payroll expenses of approximately \$2.7 million. Noninterest expense for the first half of 2019 was \$185.8 million, an increase of \$0.6 million compared with noninterest expense of \$185.2 million for the first half of 2018. An analysis of noninterest expenses related to salaries and benefits is included in Table 9.

- more -

The effective tax rate for the second quarter of 2019 was 21.84 percent compared with 18.85 percent in the previous quarter and 18.94 percent in the same quarter last year. The higher effective tax rate in the second quarter of 2019 was primarily due to repositioning of the investment securities portfolio which reduced municipal securities and the related tax benefit. The effective tax rate for the first half of 2019 was 20.35 percent compared with an effective tax rate of 17.60 percent during the same period last year.

The Company's business segments are defined as Retail Banking, Commercial Banking, Investment Services and Private Banking, and Treasury & Other. Results for the business segments are determined based on the Company's internal financial management reporting process and organizational structure. Selected financial information is included in Tables 13a and 13b.

Asset Quality

The Company's asset quality continued to remain strong during the second quarter of 2019. Total non-performing assets were \$21.8 million at June 30, 2019 compared with \$17.9 million at March 31, 2019 and \$15.2 million at June 30, 2018. The increase in non-performing assets during the second quarter of 2019 is due to the addition of commercial mortgage loan exposure to one customer in Guam. As a percentage of total loans and leases, including foreclosed real estate, non-performing assets were 0.20 percent at the end of the second quarter of 2019 compared with 0.17 percent at the end of the first quarter of 2019 and 0.15 percent at the end of the second quarter last year.

Accruing loans and leases past due 90 days or more were \$6.4 million at June 30, 2019 compared with \$6.1 million at March 31, 2019 and \$13.3 million at June 30, 2018. Restructured loans not included in non-accrual loans or accruing loans past due 90 days or more were \$48.6 million at June 30, 2019, essentially flat with March 31, 2019 and down from \$50.2 million at June 30, 2018. More information on non-performing assets and accruing loans and leases past due 90 days or more is presented in Table 11.

Net loan and lease charge-offs during the second quarter of 2019 were \$2.4 million or 0.09 percent annualized of total average loans and leases outstanding. Loan and lease charge-offs of \$5.1 million during the quarter were partially offset by recoveries of \$2.8 million. Net charge-offs during the first quarter of 2019 were \$3.7 million or 0.14 percent annualized of total average loans and leases outstanding and comprised of \$6.8 million in charge-offs and recoveries of \$3.2 million. Net charge-offs during the second quarter of 2018 were \$3.3 million or 0.13 percent annualized of total average loans and leases outstanding and comprised of \$5.7 million in charge-offs and recoveries of \$2.4 million. Net charge-offs during the first half of 2019 were \$6.0 million or 0.12 percent annualized of total average loans and leases outstanding compared with net charge-offs of \$6.8 million or 0.14 percent annualized of total average loans and leases outstanding compared with net charge-offs of \$6.8 million or 0.14 percent annualized of total average loans and leases outstanding compared with net charge-offs of \$6.8 million or 0.14 percent annualized of total average loans and leases outstanding for the first half of 2018.

The allowance for loan and lease losses was \$107.7 million at June 30, 2019 compared with \$106.0 million at March 31, 2019 and \$108.2 million at June 30, 2018. The ratio of the allowance for loan and lease losses to total loans and leases was 1.00 percent at June 30, 2019, a decrease of 1 basis point from the previous quarter and 8 basis points from the second quarter last year. The reserve for unfunded commitments of \$6.8 million at June 30, 2019 was unchanged from March 31, 2019 and June 30, 2018. Details of loan and lease charge-offs, recoveries and the components of the total reserve for credit losses are summarized in Table 12.

Other Financial Highlights

Total assets were \$17.7 billion at June 30, 2019, up from \$17.4 billion at March 31, 2019 and \$17.1 billion at June 30, 2018. Average total assets were \$17.5 billion during the second quarter of 2019 compared with \$17.2 billion during the previous quarter and \$16.9 billion during the second quarter last year.

The investment securities portfolio was \$5.6 billion at June 30, 2019, up from \$5.5 billion at March 31, 2019 and down from \$5.7 billion at June 30, 2018. The portfolio remains largely comprised of securities issued by U.S. government agencies and includes \$3.0 billion in securities held to maturity and \$2.6 billion in securities available for sale. The securities available for sale compared with \$3.6 billion in securities held to maturity and \$1.9 billion in securities available for sale compared with \$3.6 billion in securities held to maturity and \$2.1 billion in securities available for sale at June 30, 2018.

Total loans and leases were \$10.8 billion at June 30, 2019, up from \$10.5 billion at March 31, 2019, and \$10.1 billion at June 30, 2018. Average total loans and leases increased to \$10.6 billion during the second quarter of 2019 compared with \$10.5 billion during the previous quarter and \$10.0 billion during the same quarter last year. The commercial loan portfolio was \$4.1 billion at June 30, 2019, up \$102.1 million or 2.6 percent from commercial loans of \$4.0 billion at June 30, 2019, and up \$286.0 million or 7.5 percent from commercial loans of \$3.8 billion at June 30, 2018. The consumer loan portfolio increased to \$6.7 billion at June 30, 2019, up \$108.5 million or 1.7 percent from consumer loans of \$6.5 billion at March 31, 2019 and up \$419.8 million or 6.7 percent from consumer loans of \$6.2 billion at June 30, 2018. Loan and lease portfolio balances are summarized in Table 10.

Total deposits were \$15.5 billion at June 30, 2019, up from \$15.3 billion at March 31, 2019 and \$14.9 billion at June 30, 2018. Average total deposits were \$15.2 billion during the second quarter of 2019, up from \$15.0 billion during the previous quarter and \$14.7 billion during the same quarter last year. Consumer deposits of \$7.9 billion at June 30, 2019 were down \$64.5 million or 0.8 percent from consumer deposits at March 31, 2019 and up \$207.8 million or 2.7 percent from consumer deposits of \$7.7 billion at June 30, 2018. Commercial deposits increased to \$6.2 billion at June 30, 2019, up \$16.9 million or 0.3 percent from commercial deposits of \$6.2 billion at March 31, 2019 and up \$257.6 million or 4.3 percent from commercial deposits of \$5.9 billion at June 30, 2018. Other deposits, including public funds, were \$1.4 billion at June 30, 2019, up \$269.1 million from other deposits of \$1.2 billion at June 30, 2018. The increase in other deposits from the previous quarter was largely due to seasonal public demand deposits. Deposit balances are summarized in Tables 7a, 7b, and 10.

During the second quarter of 2019, the Company repurchased 433.4 thousand shares of common stock at a total cost of \$34.9 million under its share repurchase program at an average cost was \$80.49 per share. From the beginning of the share repurchase program initiated during July of 2001 through June 30, 2019, the Company has repurchased 56.2 million shares and returned over \$2.2 billion to shareholders at an average cost of \$39.81 per share. Remaining buyback authority under the share repurchase program was \$86.9 million at June 30, 2019. From July 1 through July 19, 2019, the Company repurchased an additional 84.0 thousand shares of common stock at an average cost of \$81.75 per share.

Total shareholders' equity increased to \$1.29 billion at June 30, 2019 compared with \$1.27 billion at March 31, 2019 and \$1.25 billion at June 30, 2018. The Tier 1 Capital Ratio at June 30, 2019 was 12.46 percent compared with 12.75 percent at March 31, 2019 and 13.27 percent at June 30, 2018. The Tier 1 leverage ratio at June 30, 2019 was 7.36 percent compared with 7.46 percent at March 31, 2019 and 7.53 percent at June 30, 2018.

The Company's Board of Directors declared a quarterly cash dividend of \$0.65 per share on the Company's outstanding shares. The dividend will be payable on September 16, 2019 to shareholders of record at the close of business on August 30, 2019.

Hawaii Economy

General economic conditions in Hawaii continued to remain positive during the second quarter of 2019. The statewide seasonally-adjusted unemployment rate in Hawaii of 2.8 percent in June 2019 continues to remain among the lowest in the United States compared with 3.7 percent nationally. For the first five months of 2019, total visitor arrivals increased 3.8 percent and air seat capacity increased 1.6 percent compared to the same period in 2018. For the first five months of 2019, visitor spending decreased 3.1 percent even with the continued growth in arrivals. The real estate market remained active during the first half of 2019 despite slower sales. For the first six months of 2019, the volume of single-family home sales on Oahu decreased 3.7 percent and median sales prices were down 0.5 percent compared with the same period in 2018. The volume of condominium sales during the first half of 2019 on Oahu declined 8.8 percent with median sales prices 1.4 percent lower than 2018. As of June 30, 2019, months of inventory of single-family homes and condominiums on Oahu remained low at 3.6 months and 3.9 months, respectively. More information on current Hawaii economic trends is presented in Table 15.

Conference Call Information

The Company will review its second quarter 2019 financial results today at 2:00 p.m. Eastern Time (8:00 a.m. Hawaii Time). The call will be accessible via teleconference and via the investor relations link of Bank of Hawaii Corporation's website, <u>www.boh.com</u>. The toll-free number is 1 (844) 543-5235 in the United States and Canada and 1 (703) 318-2209 for other international callers. Use the pass code "Bank of Hawaii" to access the call. A replay will be available for one week beginning approximately 11:00 a.m. Hawaii Time on Monday, July 22, 2019. The replay number is 1 (855) 859-2056 in the United States and Canada and 1 (404) 537-3406 from other international locations. Enter the conference ID 5038719 when prompted. In addition, a replay will be available on the Company's website, <u>www.boh.com</u>.

Forward-Looking Statements

This news release, and other statements made by the Company in connection with it may contain "forward-looking statements", such as forecasts of our financial results and condition, expectations for our operations and business prospects, and our assumptions used in those forecasts and expectations. Do not unduly rely on forward-looking statements. Actual results might differ significantly from our forecasts and expectations because of a variety of factors. More information about these factors is contained in Bank of Hawaii Corporation's Annual Report on Form 10-K for the year ended December 31, 2018, which was filed with the U.S. Securities and Exchange Commission. We have not committed to update forward-looking statements to reflect later events or circumstances.

Bank of Hawaii Corporation is a regional financial services company serving businesses, consumers, and governments in Hawaii, American Samoa, and the West Pacific. The Company's principal subsidiary, Bank of Hawaii, was founded in 1897. For more information about Bank of Hawaii Corporation, see the Company's web site, <u>www.boh.com</u>.

Financial Highlights

Financial Highlights		Three	e Months End	od			Six Mor	the E-	Table 1
	 June 30,	Inree	March 31,	ea	June 30,			ne 30,	idea
(dollars in thousands, except per share amounts)	2019		2019		2018		2019	ne 30,	2018
For the Period:									
Operating Results									
Net Interest Income	\$ 124,097	\$	124,837	\$	120,496	\$	248,934	\$	239,452
Provision for Credit Losses	4,000		3,000		3,500		7,000		7,625
Fotal Noninterest Income	45,450		43,679		41,298		89,129		85,333
Fotal Noninterest Expense	92,725		93,057		90,791		185,782		185,175
Net Income	56,919		58,799		54,718		115,718		108,758
Basic Earnings Per Share	1.40		1.44		1.31		2.84		2.59
Diluted Earnings Per Share	1.40		1.43		1.30		2.82		2.57
Dividends Declared Per Share	0.65		0.62		0.60		1.27		1.12
Performance Ratios									
Return on Average Assets	1.31	%	1.38	%	1.30	%	1.34	%	1.29
Return on Average Shareholders' Equity	17.97		18.81		17.68		18.39		17.71
fficiency Ratio ¹	54.69		55.22		56.12		54.95		57.01
let Interest Margin ²	3.04		3.12		3.04		3.08		3.02
Dividend Payout Ratio ³	46.43		43.06		45.80		44.72		43.24
Average Shareholders' Equity to Average Assets	7.27		7.35		7.34		7.31		7.31
Average Balances									
verage Loans and Leases	\$ 10,631,558	\$	10,467,321	\$	9,962,860	\$	10,549,893	\$	9,883,746
werage Assets	17,480,651		17,236,059		16,921,820		17,359,031		16,939,527
verage Deposits	15,162,782		14,971,404		14,709,299		15,067,622		14,714,752
verage Shareholders' Equity	1,270,162		1,267,438		1,241,672		1,268,808		1,238,628
er Share of Common Stock									
ook Value	\$ 31.61	\$	30.91	\$	29.65	\$	31.61	\$	29.65
angible Book Value	30.83		30.14		28.90		30.83		28.90
larket Value									
Closing	82.91		78.87		83.42		82.91		83.42
High	84.53		83.94		88.92		84.53		89.09
Low	75.24		66.54		80.20		66.54		78.40
			June 30	,	March 31	,	December 31,		June 30,
			2019	•	2019		2018		2018
<u>As of Period End:</u> Balance Sheet Totals									
oans and Leases		\$	10,759,129	\$	10,548,609	\$	10,448,774	\$	10,053,323
Total Assets		Ψ	17,688,845		17,446,413	Ψ	17,143,974	Ψ	17,124,162
otal Deposits			15,488,821		15,267,310		15,027,242		14,943,358
Dther Debt			110,605		110,624		135,643		235,681
otal Shareholders' Equity			1,285,948		1,269,690		1,268,200		1,247,717
sset Quality									
Ion-Performing Assets		\$	21,782	\$	17,925	\$	12,930	\$	15,157
Ilowance for Loan and Lease Losses		Ψ	107,672		106,023	Ψ	106,693	Ψ	108,188
Ilowance to Loans and Leases Outstanding			1.00		1.01	%	1.02	%	1.08
-				, 0		,.		,.	
apital Ratios			10.40	0/	40.75	0/	10.07	0/	40.07
Common Equity Tier 1 Capital Ratio			12.46		12.75	%	13.07	%	13.27
ier 1 Capital Ratio			12.46		12.75		13.07		13.27
otal Capital Ratio			13.57		13.87		14.21		14.47
ier 1 Leverage Ratio			7.36		7.46		7.60		7.53
otal Shareholders' Equity to Total Assets			7.27		7.28		7.40		7.29
angible Common Equity to Tangible Assets ⁴ angible Common Equity to Risk-Weighted Assets ⁴			7.10 12.17		7.11 12.28		7.23 12.52		7.12 12.68
			12.17		12.20		12.52		12.00
on-Financial Data ull-Time Equivalent Employees			2,152		2,112		2,122		2,173
ranches			2,152		2,112		2,122		2,173
ATMs			383		385		382		385

¹ Efficiency ratio is defined as noninterest expense divided by total revenue (net interest income and total noninterest income).

² Net interest margin is defined as net interest income, on a taxable-equivalent basis, as a percentage of average earning assets.

³ Dividend payout ratio is defined as dividends declared per share divided by basic earnings per share.

⁴ Tangible common equity to tangible assets and tangible common equity to risk-weighted assets are Non-GAAP financial measures. See Table 2 "Reconciliation of Non-GAAP Financial Measures."

Reconciliation of Non-GAAP Financial Measures

Reconciliation of Non-GAAP Financial Measures				Table 2
	June 30,	March 31,	December 31,	June 30,
(dollars in thousands)	2019	2019	2018	2018
Total Shareholders' Equity	\$ 1,285,948	\$ 1,269,690	\$ 1,268,200	\$ 1,247,717
Less: Goodwill	31,517	31,517	31,517	31,517
Tangible Common Equity	\$ 1,254,431	\$ 1,238,173	\$ 1,236,683	\$ 1,216,200
Total Assets	\$ 17,688,845	\$ 17,446,413	\$ 17,143,974	\$ 17,124,162
Less: Goodwill	31,517	31,517	31,517	31,517
Tangible Assets	\$ 17,657,328	\$ 17,414,896	\$ 17,112,457	\$ 17,092,645
Risk-Weighted Assets, determined in accordance				
with prescribed regulatory requirements	\$ 10,309,085	\$ 10,079,858	\$ 9,878,904	\$ 9,593,242
Total Shareholders' Equity to Total Assets	7.27%	7.28%	7.40%	7.29%
Tangible Common Equity to Tangible Assets (Non-GAAP)	7.10%	7.11%	7.23%	7.12%
Tier 1 Capital Ratio	12.46%	12.75%	13.07%	13.27%
Tangible Common Equity to Risk-Weighted Assets (Non-GAAP)	12.17%	12.28%	12.52%	12.68%

Consolidated Statements of Income

		TI	hree	Months Ende	ed			Six Months Ended				
		June 30,		March 31,		June 30,			June) 30,		
(dollars in thousands, except per share amounts)		2019		2019		2018		2019			2018	
Interest Income												
Interest and Fees on Loans and Leases	\$	110,401	\$	108,511	\$	101,311	\$	218	,912	\$	198,945	
Income on Investment Securities												
Available-for-Sale		15,072		13,432		12,380		28	,504		24,521	
Held-to-Maturity		22,149		21,921		20,711		44	,070		42,007	
Deposits		9		15		(4)			24		14	
Funds Sold		730		1,444		846		2	,174		1,603	
Other		210		319		341			529		641	
Total Interest Income		148,571		145,642		135,585		294	,213		267,731	
Interest Expense												
Deposits		18,628		15,284		9,459		33	,912		17,040	
Securities Sold Under Agreements to Repurchase		4,623		4,571		4,617		9	,194		9,181	
Funds Purchased		512		157		83			669		136	
Short-Term Borrowings		1		36		13			37		29	
Other Debt		710		757		917		1	,467		1,893	
Total Interest Expense		24,474		20,805		15,089		45	,279		28,279	
Net Interest Income		124,097		124,837		120,496		248	,934		239,452	
Provision for Credit Losses		4,000		3,000		3,500			,000		7,625	
Net Interest Income After Provision for Credit Losses		120,097		121,837		116,996		241	,934		231,827	
Noninterest Income				,		· ·			,		·	
Trust and Asset Management		11,385		10,761		11,356		22	,146		22,537	
Mortgage Banking		3,336		2,287		2,179			,623		4,324	
Service Charges on Deposit Accounts		7,283		7,364		6,865			,647		13,994	
Fees, Exchange, and Other Service Charges		14,252		14,208		14,400			,460		28,733	
Investment Securities Gains (Losses), Net		(776)		(835)		(1,702)			,611)		(2,368)	
Annuity and Insurance		1,806		2,578		1,847			,384		3,053	
Bank-Owned Life Insurance		1,779		1,710		1,796			,489		3,638	
Other		6,385		5,606		4,557			,991		11,422	
Total Noninterest Income		45,450		43,679		41,298			,129		85,333	
Noninterest Expense		,				,			,		,	
Salaries and Benefits		53,511		56,586		52,148		110	,097		106,570	
Net Occupancy		8,579		7,594		8,588			,173		17,122	
Net Equipment		6,895		6,833		5,845			,728		11,372	
Data Processing		4,727		4,526		4,563			,253		8,454	
Professional Fees		2,177		2,453		2,546			,630		5,319	
FDIC Insurance		1,290		1,269		2,182			,559		4,339	
Other		15,546		13,796		14,919			,342		31,999	
Total Noninterest Expense		92,725		93,057		90,791			,782		185,175	
Income Before Provision for Income Taxes		72,822		72,459		67,503			,281		131,985	
Provision for Income Taxes		15,903		13,660		12,785			,563		23,227	
Net Income	\$	56,919	\$	58,799	\$	54,718	\$,718	\$	108,758	
Basic Earnings Per Share	\$	1.40	\$	1.44	\$	1.31	\$		2.84	\$	2.59	
Diluted Earnings Per Share	ֆ \$	1.40	ֆ \$	1.44	ֆ \$	1.31	э \$		2.82	э \$	2.59	
Dividends Declared Per Share	ֆ \$	0.65	ֆ \$	0.62	ֆ \$	0.60	ф \$		2.02	э \$	1.12	
Basic Weighted Average Shares	φ	40,541,594	φ	40,938,318	φ	0.60 41,884,221	φ	40,738		Ψ	41,960,743	
		40,041,094		40,330,310		+1,004,∠∠I		40,130	.114		+1.300.143	

Table 3

Consolidated Statements of Comprehensive Income

	_		Thre	Six Months Ended					
		June 30,		March 31,	June 30,		June) 30	,
(dollars in thousands)		2019		2019	2018		2019		2018
Net Income	\$	56,919	\$	58,799	\$ 54,718	\$	115,718	\$	108,758
Other Comprehensive Income (Loss), Net of Tax:									
Net Unrealized Gains (Losses) on Investment Securities		16,209		6,919	(2,974)		23,128		(12,095)
Defined Benefit Plans		245		246	216		491		432
Other Comprehensive Income (Loss)		16,454		7,165	(2,758)		23,619		(11,663)
Comprehensive Income	\$	73,373	\$	65,964	\$ 51,960	\$	139,337	\$	97,095

Table 4

Consolidated Statements of Condition

Consolidated Statements of Condition					Table 5
	June 30,	March 31,	Decembe	er 31,	June 30,
(dollars in thousands)	2019	2019		2018	2018
Assets					
Interest-Bearing Deposits in Other Banks	\$ 3,859	\$ 3,550	\$ 3	,028	\$ 3,524
Funds Sold	204,340	243,867	198	,860	361,933
Investment Securities					
Available-for-Sale	2,649,949	1,859,256	2,007	,942	2,092,870
Held-to-Maturity (Fair Value of \$2,973,229; \$3,637,496; \$3,413,994; and \$3,500,497)	2,959,611	3,668,811	3,482	,092	3,595,891
Loans Held for Sale	22,706	17,909	10	,987	16,025
Loans and Leases	10,759,129	10,548,609	10,448	,774	10,053,323
Allowance for Loan and Lease Losses	(107,672)	(106,023)	(106	,693)	(108,188)
Net Loans and Leases	10,651,457	10,442,586	10,342	,081	9,945,135
Total Earning Assets	16,491,922	16,235,979	16,044	,990	16,015,378
Cash and Due from Banks	282,164	293,871	324	,081	312,303
Premises and Equipment, Net	169,671	159,344	151	,837	142,791
Operating Lease Right-of-Use Assets	103,336	104,166		-	-
Accrued Interest Receivable	49,726	52,820	51	,230	50,594
Foreclosed Real Estate	2,737	3,225	1	,356	2,926
Mortgage Servicing Rights	24,233	24,149	24	,310	24,583
Goodwill	31,517	31,517	31	,517	31,517
Bank-Owned Life Insurance	285,295	285,155		,771	281,018
Other Assets	248,244	256,187		,882	263,052
Total Assets	\$ 17,688,845	\$	\$ 17,143		\$ 17,124,162
Deposits Noninterest-Bearing Demand Interest-Bearing Demand Savings Time	\$ 4,528,251 3,033,066 6,004,528 1,922,976	\$ 4,595,915 2,961,444 5,946,881 1,763,070	\$ 4,739 3,002 5,539 1,745	,925 ,199	\$ 4,729,203 3,111,069 5,389,763 1,713,323
Total Deposits	15,488,821	15,267,310	15,027		14,943,358
Short-Term Borrowings	-	-	10,027	, <u>242</u> 199	330
Securities Sold Under Agreements to Repurchase	504,299	504,299	504	,296	504,193
Other Debt	110,605	110,624		,643	235,681
Operating Lease Liabilities	110,003	111,230	100	,043	200,001
Retirement Benefits Payable	40,047	40,343	40	,494	36,730
Accrued Interest Payable	9,454	40,343 8,474		,253	7,395
Taxes Payable and Deferred Taxes	21,337	29,935		,736	15,136
Other Liabilities	117,851	104,508		,911,	133,622
Total Liabilities	16,402,897	16,176,723	15,875		15,876,445
Shareholders' Equity	10,402,007	10,170,720	10,070	,,,,,	10,070,440
Common Stock (\$.01 par value; authorized 500,000,000 shares; issued / outstanding: June 30, 2019 - 58,175,367 / 40,687,719; March 31, 2019 - 58,166,535 / 41,078,688; December 31, 2018 - 58,063,689 / 41,499,898;					
and June 30, 2018 - 58,070,285 / 42,084,066)	579	578		577	577
Capital Surplus	577,346	574,594	571	,704	566,436
Accumulated Other Comprehensive Loss	(27,424)	(43,878)	(51	,043)	(53,855)
Retained Earnings	1,704,993	1,674,264	1,641		1,581,168
Treasury Stock, at Cost (Shares: June 30, 2019 - 17,487,648; March 31, 2019 - 17,087,847;		·			
December 31, 2018 - 16,563,791; and June 30, 2018 - 15,986,219)	(969,546)	(935,868)	(894	,352)	(846,609)
December 31, 2010 - 10,000,791, and June 30, 2010 - 10,900,219)		/			/
Total Shareholders' Equity	1,285,948	1,269,690	1,268	,200	1,247,717

Consolidated Statements of Shareholders' Equity

					Accum.			
					Other			
					Compre-			
			_		hensive			
	Common Shares	C	Common	Capital	Income	Retained	Treasury	
(dollars in thousands)	Outstanding		Stock	Surplus	(Loss)	Earnings	Stock	Total
Balance as of December 31, 2018	41,499,898	\$	577	\$ 571,704	\$ (51,043)	\$ 1,641,314	\$ (894,352)	\$ 1,268,200
Net Income	-		-	-	-	115,718	-	115,718
Other Comprehensive Income	-		-	-	23,619	-	-	23,619
Share-Based Compensation	-		-	4,438	-	-	-	4,438
Common Stock Issued under Purchase and Equity								
Compensation Plans	174,709		2	1,204	-	162	2,981	4,349
Common Stock Repurchased	(986,888)		-	-	-	-	(78,175)	(78,175)
Cash Dividends Declared (\$1.27 per share)	-		-	-	-	(52,201)	-	(52,201)
Balance as of June 30, 2019	40,687,719	\$	579	\$ 577,346	\$ (27,424)	\$ 1,704,993	\$ (969,546)	\$ 1,285,948
Balance as of December 31, 2017	42,401,443	\$	576	\$ 561,161	\$ (34,715)	\$ 1,512,218	\$ (807,372)	\$ 1,231,868
Net Income	-		-	-	-	108,758	-	108,758
Other Comprehensive Loss	-		-	-	(11,663)	-	-	(11,663)
Reclassification of the Income Tax Effects of the								
Tax Cuts and Jobs Act from AOCI	-		-	-	(7,477)	7,477	-	-
Share-Based Compensation	-		-	4,055	-	-	-	4,055
Common Stock Issued under Purchase and Equity								
Compensation Plans	179,644		1	1,220	-	166	2,992	4,379
Common Stock Repurchased	(497,021)		-	-	-	-	(42,229)	(42,229)
Cash Dividends Declared (\$1.12 per share)	-		-	-	-	(47,451)	-	(47,451)
Balance as of June 30, 2018	42,084,066	\$	577	\$ 566,436	\$ (53,855)	\$ 1,581,168	\$ (846,609)	\$ 1,247,717

Average Balances and Interest Rates - Taxable-Equivalent Basis

	Three N	Ionths Ende	he		Three M	Ionths End	ed	Three M	/Ionths End	ed	-
		e 30, 2019	JU			h 31, 2019	cu		e 30, 2018		
	Average	Income/	Yield/		Average	Income/	Yield/	Average		Yield/	-
(dollars in millions)	Balance	Expense	Rate		Balance	Expense	Rate	Balance		Rate	
Earning Assets											-
Interest-Bearing Deposits in Other Banks	\$ 2.9	\$-	1.25	%	\$ 3.0	\$ -	2.05	% \$ 2.9	\$-	(0.52)	٥ ٧
Funds Sold	123.6	¢ 0.8	2.34	70	241.6	۰ 1.5	2.39	185.2	¢ 0.8	1.81	
Investment Securities		0.0							0.0		
Available-for-Sale											
Taxable	2,004.3	14.3	2.87		1,595.8	11.5	2.90	1,564.5	9.2	2.35	
Non-Taxable	86.8	0.9	4.15		279.1	2.4	3.45	583.6	4.0	2.78	
Held-to-Maturity	0010	0.0			27011		0110	00010		2.1.0	
Taxable	3,358.0	21.0	2.50		3,373.5	20.5	2.43	3,471.7	19.2	2.22	
Non-Taxable	193.0	1.5	3.08		234.1	1.8	3.15	237.1	1.9	3.17	
Total Investment Securities	5,642.1	37.7	2.68		5,482.5	36.2	2.65	5,856.9	34.3	2.35	-
Loans Held for Sale	18.7	0.2	4.05		12.4	0.1	4.35	14.8	0.2	4.44	-
Loans and Leases ¹	10.7	0.2	1.00		г ∠ .⊤	0.1	1.00	14.0	0.2	1. 77	
Commercial and Industrial	1,385.7	14.9	4.31		1,357.8	15.3	4.57	1,307.6	12.8	3.92	
Commercial Mortgage	2,386.3	25.9	4.35		2,310.4	24.9	4.36	2,123.5	21.9	4.13	
Construction	125.3	1.7	5.51		150.4	1.9	5.08	183.4	21.3	4.82	
Commercial Lease Financing	159.9	1.0	2.49		160.9	0.9	2.28	179.4	1.0	2.24	
Residential Mortgage	3,730.4	36.0	3.87		3,680.2	35.5	3.86	3,526.9	33.6	3.81	
Home Equity	1,694.9	16.2	3.83		3,680.2 1,690.0	16.1	3.87	1,612.7	15.1	3.76	
Automobile	688.5	6.2	3.62		668.2	6.0	3.66	573.6	5.7	3.97	
Other ²	460.6	0.2 8.4	7.33		449.4	7.9	7.13	455.8	5.7 8.9	7.86	
Total Loans and Leases	10,631.6	110.3	4.16		10,467.3	108.5	4.18	9,962.9	101.2	4.07	-
Other	35.0	0.2	2.40		35.5	0.3	3.60	<u>9,902.9</u> 39.8	0.4	3.43	-
Total Earning Assets ³	16,453.9	149.2	3.63		16,242.3	146.6	3.64	16,062.5	136.9		-
Cash and Due from Banks	241.6	149.2	3.03		240.8	140.0	3.04	251.0	130.9	3.41	-
Other Assets											
Total Assets	<u>785.2</u>			-	753.0 • 17.226.1			608.3 © 16.021.8			
I Oldi Assels	\$ 17,480.7			=	\$ 17,236.1			\$ 16,921.8			
Interest Rearing Liphilities											
Interest-Bearing Liabilities											
Interest-Bearing Deposits	¢ 2,002 E	1 1	0.10		¢ 2,020,0	1 5	0.20	¢ 2.060.8	1.0	0.46	
Demand	\$ 2,902.5	1.4	0.19		\$ 2,939.9 5 760 8	1.5	0.20	\$ 2,969.8 5 202 2	1.2	0.16	
Savings	6,002.0	8.9	0.60		5,760.8	6.7	0.47	5,392.2	3.1	0.23	
Time	1,866.6	8.3	1.79		1,703.4	7.1	1.69 0.60	1,705.7	5.2	1.21	_
Total Interest-Bearing Deposits	10,771.1	18.6	0.69		10,404.1	15.3		10,067.7	9.5	0.38	-
Short-Term Borrowings	82.3	0.5	2.46		31.1	0.2	2.49	21.0	0.1	1.80	
Securities Sold Under Agreements to Repurchase	504.3	4.7	3.63		504.3	4.6	3.63	505.1	4.6	3.62	
Other Debt	110.6	0.7	2.57		120.0	0.7	2.55	235.7	0.9	1.56	-
Total Interest-Bearing Liabilities	11,468.3	24.5	0.85		11,059.5	20.8 ¢ 125.8	0.76	10,829.5	15.1	0.56	-
Net Interest Income	:	\$ 124.7	0 70	0 ′	=	\$ 125.8	0.00	0/	\$ 121.8	0.05	,
Interest Rate Spread			2.78	%			2.88	%		2.85	
Net Interest Margin			3.04	%	. =		3.12	%		3.04	
Noninterest-Bearing Demand Deposits	4,391.7				4,567.3			4,641.6			
Other Liabilities	350.5				341.9			209.0			
Shareholders' Equity	1,270.2			_	1,267.4			1,241.7			
Total Liabilities and Shareholders' Equity	\$ 17,480.7			-	\$ 17,236.1			\$ 16,921.8			

¹ Non-performing loans and leases are included in the respective average loan and lease balances. Income, if any, on such loans and leases is recognized on a cash basis.

² Comprised of other consumer revolving credit, installment, and consumer lease financing.

³ Interest income includes taxable-equivalent basis adjustments, based upon a federal statutory tax rate of 21%, of \$601,000, \$981,000, and \$1,298,000

for the three months ended June 30, 2019, March 31, 2019, and June 30, 2018, respectively.

Average Balances and Interest Rates - Taxable-Equivalent Basis

		onths Ended			onths Ended	2018 come/ Yield/			
		ie 30, 2019				ie 30, 2018	<u>N:-1-1/</u>		
(dollars in millions)	Average Balance	Income/ Expense	Yield/ Rate		Average Balance	Income/ Expense			
Earning Assets		•				•			
Interest-Bearing Deposits in Other Banks	\$ 2.9	\$-	1.65 %	\$	2.9	\$-	0.94 %		
Funds Sold	182.3	2.2	2.37	·	194.9				
Investment Securities									
Available-for-Sale									
Taxable	1,801.2	25.9	2.88		1,579.7	18.0	2.29		
Non-Taxable	182.5	3.3	3.63		594.1				
Held-to-Maturity									
Taxable	3,365.7	41.5	2.46		3,551.0	39.0	2.20		
Non-Taxable	213.4	3.3	3.12		237.6	3.8	3.17		
Total Investment Securities	5,562.8	74.0	2.66		5,962.4	69.0	2.32		
Loans Held for Sale	15.6	0.3	4.16		14.5	0.3	4.11		
Loans and Leases ¹									
Commercial and Industrial	1,371.8	30.2	4.43		1,294.3	24.6	3.83		
Commercial Mortgage	2,348.6	50.7	4.36		2,110.0	42.4	4.06		
Construction	137.8	3.6	5.27		186.4	4.3	4.63		
Commercial Lease Financing	160.4	1.9	2.38		179.5	2.0	2.22		
Residential Mortgage	3,705.4	71.5	3.86		3,502.6	66.9	3.82		
Home Equity	1,692.5	32.3	3.85		1,604.1	29.7	3.73		
Automobile	678.4	12.3	3.64		557.7	11.3	4.08		
Other ²	455.0	16.3	7.23		449.1	17.6	7.88		
Total Loans and Leases	10,549.9	218.8	4.17		9,883.7	198.8	4.04		
Other	35.2	0.5	3.00		40.3	0.7	3.19		
Total Earning Assets ³	16,348.7	295.8	3.63		16,098.7	270.4	3.37		
Cash and Due from Banks	241.2		0.00		239.9		0.01		
Other Assets	769.1				600.9				
Total Assets	\$ 17,359.0			\$	16,939.5				
Interest-Bearing Liabilities									
Interest-Bearing Deposits									
Demand	\$ 2,921.1	2.8	0.20	\$	2,974.0	1.9	0.13		
Savings	5,882.1	15.7	0.54	Ŷ	5,379.3	5.3	0.20		
Time	1,785.4	15.4	1.74		1,709.6	9.8	1.16		
Total Interest-Bearing Deposits	10,588.6	33.9	0.65		10,062.9	17.0	0.34		
Short-Term Borrowings	56.8	0.7	2.47		20.0	0.2	1.64		
Securities Sold Under Agreements to Repurchase	504.3	9.2	3.63		505.2	9.2	3.61		
Other Debt	115.3	1.5	2.56		246.3	1.9	1.55		
Total Interest-Bearing Liabilities	11,265.0	45.3	0.81		10,834.4	28.3	0.52		
Net Interest Income		\$ 250.5	0.01			\$ 242.1	0.02		
Interest Rate Spread	=		2.82 %		=	<u> </u>	2.85		
Net Interest Margin			3.08 %				3.02		
Noninterest-Bearing Demand Deposits	4,479.0		0.00 /0		4,651.9		0.02		
Other Liabilities	4,479.0				214.6				
Shareholders' Equity	1,268.8				1,238.6				
Total Liabilities and Shareholders' Equity	\$ 17,359.0			\$	16,939.5				

Table 7b

¹ Non-performing loans and leases are included in the respective average loan and lease balances. Income, if any, on such loans and leases is recognized on a cash basis.

² Comprised of other consumer revolving credit, installment, and consumer lease financing.

³ Interest income includes taxable-equivalent basis adjustments, based upon a federal statutory tax rate of 21%, of \$1,582,000 and \$2,642,000

for the six months ended June 30, 2019 and June 30, 2018, respectively.

Analysis of Change in Net Interest Income - Taxable-Equivalent Basis

Table 8a

	Three Months I	Ended June 30, 20 [,])19	
	 Compared t	o March 31, 2019		
(dollars in millions)	Volume ¹	Rate ¹	Total	
Change in Interest Income:				
Funds Sold	\$ (0.7) \$	- \$	(0.7)	
Investment Securities				
Available-for-Sale				
Taxable	2.9	(0.1)	2.8	
Non-Taxable	(1.9)	0.4	(1.5)	
Held-to-Maturity				
Taxable	(0.1)	0.6	0.5	
Non-Taxable	(0.3)	-	(0.3)	
Total Investment Securities	0.6	0.9	1.5	
Loans Held for Sale	0.1	-	0.1	
Loans and Leases				
Commercial and Industrial	0.4	(0.8)	(0.4)	
Commercial Mortgage	1.1	(0.1)	1.0	
Construction	(0.3)	0.1	(0.2)	
Commercial Lease Financing	-	0.1	0.1	
Residential Mortgage	0.5	-	0.5	
Home Equity	0.1	-	0.1	
Automobile	0.2	-	0.2	
Other ²	0.2	0.3	0.5	
Total Loans and Leases	2.2	(0.4)	1.8	
Other	-	(0.1)	(0.1)	
Total Change in Interest Income	2.2	0.4	2.6	
Change in Interest Expense:				
Interest-Bearing Deposits				
Demand	-	(0.1)	(0.1)	
Savings	0.3	1.9	2.2	
Time	0.7	0.5	1.2	
Total Interest-Bearing Deposits	1.0	2.3	3.3	
Short-Term Borrowings	0.3	-	0.3	
Securities Sold Under Agreements to Repurchase	 -	0.1	0.1	
Total Change in Interest Expense	1.3	2.4	3.7	
Change in Net Interest Income	\$ 0.9 \$	(2.0) \$	(1.1)	

¹ The change in interest income and expense not solely due to changes in volume or rate has been allocated on a pro-rata basis to the volume and rate columns.

 $^{2}\,$ Comprised of other consumer revolving credit, installment, and consumer lease financing.

Analysis of Change in Net Interest Income - Taxable-Equivalent Basis

Table 8b

	Three Months E	Ended June 30, 201	9
	 Compared	to June 30, 2018	
(dollars in millions)	Volume ¹	Rate ¹	Total
Change in Interest Income:			
Funds Sold	\$ (0.2) \$	0.2 \$	-
Investment Securities			
Available-for-Sale			
Taxable	2.8	2.3	5.1
Non-Taxable	(4.5)	1.4	(3.1)
Held-to-Maturity			
Taxable	(0.6)	2.4	1.8
Non-Taxable	(0.3)	(0.1)	(0.4)
Total Investment Securities	(2.6)	6.0	3.4
Loans and Leases			
Commercial and Industrial	0.8	1.3	2.1
Commercial Mortgage	2.8	1.2	4.0
Construction	(0.8)	0.3	(0.5)
Commercial Lease Financing	(0.1)	0.1	-
Residential Mortgage	1.9	0.5	2.4
Home Equity	0.8	0.3	1.1
Automobile	1.1	(0.6)	0.5
Other ²	0.1	(0.6)	(0.5)
Total Loans and Leases	6.6	2.5	9.1
Other	(0.1)	(0.1)	(0.2)
Total Change in Interest Income	3.7	8.6	12.3
Change in Interest Expense:			
Interest-Bearing Deposits			
Demand	-	0.2	0.2
Savings	0.4	5.4	5.8
Time	0.4	2.7	3.1
Total Interest-Bearing Deposits	0.8	8.3	9.1
Short-Term Borrowings	0.4	-	0.4
Securities Sold Under Agreements to Repurchase	-	0.1	0.1
Other Debt	 (0.6)	0.4	(0.2)
Total Change in Interest Expense	0.6	8.8	9.4
Change in Net Interest Income	\$ 3.1 \$	(0.2) \$	2.9

¹ The change in interest income and expense not solely due to changes in volume or rate has been allocated on a pro-rata basis to the volume and rate columns.

² Comprised of other consumer revolving credit, installment, and consumer lease financing.

Analysis of Change in Net Interest Income - Taxable-Equivalent Basis

Table 8c

	Six Months Ended June 30, 2019							
		Compared t						
(dollars in millions)		Volume ¹	Rate ¹	Total				
Change in Interest Income:								
Funds Sold	\$	(0.1) \$	0.7 \$	0.6				
Investment Securities								
Available-for-Sale								
Taxable		2.8	5.1	7.9				
Non-Taxable		(6.9)	2.0	(4.9)				
Held-to-Maturity								
Taxable		(2.1)	4.6	2.5				
Non-Taxable		(0.4)	(0.1)	(0.5)				
Total Investment Securities		(6.6)	11.6	5.0				
Loans and Leases								
Commercial and Industrial		1.5	4.1	5.6				
Commercial Mortgage		5.0	3.3	8.3				
Construction		(1.2)	0.5	(0.7)				
Commercial Lease Financing		(0.2)	0.1	(0.1)				
Residential Mortgage		3.9	0.7	4.6				
Home Equity		1.7	0.9	2.6				
Automobile		2.3	(1.3)	1.0				
Other ²		0.2	(1.5)	(1.3)				
Total Loans and Leases		13.2	6.8	20.0				
Other		(0.1)	(0.1)	(0.2)				
Total Change in Interest Income		6.4	19.0	25.4				
Change in Interest Expense:								
Interest-Bearing Deposits								
Demand		-	0.9	0.9				
Savings		0.5	9.9	10.4				
Time		0.5	5.1	5.6				
Total Interest-Bearing Deposits		1.0	15.9	16.9				
Short-Term Borrowings		0.4	0.1	0.5				
Other Debt		(1.3)	0.9	(0.4)				
Total Change in Interest Expense		0.1	16.9	17.0				
Change in Net Interest Income	\$	6.3 \$	2.1 \$	8.4				

¹ The change in interest income and expense not solely due to changes in volume or rate has been allocated on a pro-rata basis to the volume and rate columns.

² Comprised of other consumer revolving credit, installment, and consumer lease financing.

Salaries and Benefits

	 7	Three	Six Months Ended				
	June 30,		March 31,	June 30,		June 30	,
(dollars in thousands)	2019		2019	2018		2019	2018
Salaries	\$ 32,834	\$	32,480	\$ 33,269	\$	65,314 \$	65,973
Incentive Compensation	5,464		5,904	4,416		11,368	9,594
Share-Based Compensation	1,994		3,079	2,423		5,073	4,504
Commission Expense	1,704		930	1,272		2,634	2,226
Retirement and Other Benefits	4,580		5,107	4,178		9,687	9,019
Payroll Taxes	2,643		4,247	2,568		6,890	6,740
Medical, Dental, and Life Insurance	3,926		4,465	3,820		8,391	7,281
Separation Expense	366		374	202		740	1,233
Total Salaries and Benefits	\$ 53,511	\$	56,586	\$ 52,148	\$	110,097 \$	106,570

Table 9

Loan and Lease Portfolio Balances

Loan and Lease Portfolio Balances					Table 10
	June 30,	March 31,	December 31,	September 30,	June 30,
(dollars in thousands)	2019	2019	2018	2018	2018
Commercial					
Commercial and Industrial	\$ 1,408,729 \$	1,331,345 \$	5 1,331,149	\$ 1,314,609 \$	1,282,967
Commercial Mortgage	2,411,289	2,381,213	2,302,356	2,237,020	2,169,357
Construction	119,228	132,775	170,061	176,447	185,350
Lease Financing	163,070	154,919	176,226	172,232	178,598
Total Commercial	4,102,316	4,000,252	3,979,792	3,900,308	3,816,272
Consumer					
Residential Mortgage	3,785,006	3,702,553	3,673,796	3,596,627	3,548,444
Home Equity	1,694,577	1,698,666	1,681,442	1,625,208	1,622,314
Automobile	703,523	676,730	658,133	625,086	592,705
Other ¹	473,707	470,408	455,611	483,833	473,588
Total Consumer	6,656,813	6,548,357	6,468,982	6,330,754	6,237,051
Total Loans and Leases	\$ 10,759,129 \$	10,548,609 \$	5 10,448,774	\$ 10,231,062 \$	10,053,323

Deposits

	June 30,	March 31,	December 31,	September 30,	June 30,
(dollars in thousands)	2019	2019	2018	2018	2018
Consumer	\$ 7,880,284 \$	7,944,793 \$	7,726,731	\$ 7,627,527	\$ 7,672,435
Commercial	6,178,984	6,162,042	6,098,186	5,967,343	5,921,414
Public and Other	1,429,553	1,160,475	1,202,325	1,248,465	1,349,509
Total Deposits	\$ 15,488,821 \$	15,267,310 \$	15,027,242	\$ 14,843,335	\$ 14,943,358

¹ Comprised of other revolving credit, installment, and lease financing.

		June 30,		March 31,	Decemb	er 31,	Se	eptember 30,	June 30
(dollars in thousands)		2019		2019		2018		2018	201
Non-Performing Assets									
Non-Accrual Loans and Leases									
Commercial									
Commercial and Industrial	\$	552	\$	393	\$	542	\$	1,205	\$ 917
Commercial Mortgage		11,310		5,911	2	2,040		652	659
Total Commercial		11,862		6,304	2	2,582		1,857	1,576
Consumer									
Residential Mortgage		4,697		5,599	5	5,321		6,359	6,722
Home Equity		2,486		2,797	3	3,671		3,673	3,933
Total Consumer		7,183		8,396	8	3,992		10,032	10,655
Total Non-Accrual Loans and Leases		19,045		14,700	11	,574		11,889	12,231
Foreclosed Real Estate		2,737		3,225	1	,356		1,909	2,926
Total Non-Performing Assets	\$	21,782	\$	17,925	\$ 12	2,930	\$	13,798	
Accruing Loans and Leases Past Due 90 Days or More									
Commercial									
Commercial and Industrial	\$	-	\$	66	\$	10	\$	-	\$ 2
Commercial Mortgage	Ŧ	-	Ŧ	-	Ŧ	-	Ŧ	-	5,680
Total Commercial		-		66		10		-	5,682
Consumer									
Residential Mortgage	\$	1,859	\$	903	\$ 2	2,446	\$	2,426	\$ 2,281
Home Equity	+	2,981	Ŧ	3,381		2,684	Ŧ	3,112	3,016
Automobile		607		734		513		829	674
Other ¹		963		1,033		914		1,727	1,660
Total Consumer		6,410		6,051	6	6,557		8,094	7,631
Total Accruing Loans and Leases Past Due 90 Days or More	\$	6,410	\$	6,117		6,567	\$	8,094	
Restructured Loans on Accrual Status									
and Not Past Due 90 Days or More	\$	48,563	\$	48,571	\$ 48	3,731	\$	49,462	\$ 50,212
Total Loans and Leases	\$	10,759,129	\$	10,548,609				10,231,062	
Ratio of Non-Accrual Loans and Leases to Total Loans and Leases		0.18%		0.14%	().11%		0.12%	0.12%
Ratio of Non-Performing Assets to Total Loans and Leases									
and Foreclosed Real Estate		0.20%		0.17%	().12%		0.13%	0.15%
Ratio of Commercial Non-Performing Assets to Total Commercial Loans									
and Leases and Commercial Foreclosed Real Estate		0.29%		0.16%	().06%		0.05%	0.04%
Ratio of Consumer Non-Performing Assets to Total Consumer Loans									
and Leases and Consumer Foreclosed Real Estate		0.15%		0.18%	().16%		0.19%	0.22%
Ratio of Non-Performing Assets and Accruing Loans and Leases									
Past Due 90 Days or More to Total Loans and Leases									
and Foreclosed Real Estate		0.26%		0.23%	ſ).19%		0.21%	0.28%
						_ , 0			
Quarter to Quarter Changes in Non-Performing Assets									
Balance at Beginning of Quarter	\$	17,925	\$	12,930		8,798	\$	15,157	
Additions		6,186		8,217	2	1,509		2,030	1,949

Reductions

Payments	(441)	(989)	(3,759)	(415)	(1,847)
Return to Accrual Status	(1,344)	(316)	(605)	(1,420)	(126)
Sales of Foreclosed Real Estate	(374)	-	(653)	(1,301)	(421)
Charge-offs/Write-downs	(170)	(1,917)	(360)	(253)	(134)
Total Reductions	(2,329)	(3,222)	(5,377)	(3,389)	(2,528)
Balance at End of Quarter	\$ 21,782 \$	17,925 \$	12,930 \$	13,798 \$	15,157

¹ Comprised of other revolving credit, installment, and lease financing.

Reserve for Credit Losses

		Т	hree	e Months End	ed			Six Mont	hs E	nded
		June 30,		March 31,		June 30,		Jun	e 30	I
(dollars in thousands)		2019		2019		2018		2019		2018
Balance at Beginning of Period	\$	112,845	\$	113,515	\$	114,760	\$	113,515		114,168
Loans and Leases Charged-Off										
Commercial										
Commercial and Industrial		(206)		(370)		(485)		(576)		(691)
Commercial Mortgage		-		(1,616)		-		(1,616)		-
Consumer										
Residential Mortgage		(51)		(4)		(3)		(55)		(100)
Home Equity		(145)		(295)		(44)		(440)		(135)
Automobile		(1,691)		(1,753)		(1,515)		(3,444)		(3,769)
Other ¹		(3,036)		(2,790)		(3,614)		(5,826)		(6,954)
Total Loans and Leases Charged-Off		(5,129)		(6,828)		(5,661)		(11,957)		(11,649)
Recoveries on Loans and Leases Previously Charged-Off										
Commercial										
Commercial and Industrial		401		501		366		902		694
Consumer										
Residential Mortgage		95		484		214		579		434
Home Equity		746		588		451		1,334		1,076
Automobile		908		881		738		1,789		1,337
Other ¹		628		704		642		1,332		1,325
Total Recoveries on Loans and Leases Previously Charged-Off		2,778		3,158		2,411		5,936		4,866
Net Loans and Leases Charged-Off		(2,351)		(3,670)		(3,250)		(6,021)		(6,783)
Provision for Credit Losses		4,000		3,000		3,500		7,000		7,625
Provision for Unfunded Commitments		-		-		-		-		-
Balance at End of Period ²	\$	114,494	\$	112,845	\$	115,010	\$	114,494	\$	115,010
Components										
Allowance for Loan and Lease Losses	\$	107,672	\$	106,023	\$	108,188	\$	107,672		108,188
Reserve for Unfunded Commitments	Ŷ	6,822	Ŧ	6,822	¥	6,822	Ŧ	6,822		6,822
Total Reserve for Credit Losses	\$	114,494	\$	112,845	\$	115,010	\$	114,494	\$	115,010
	Ψ	,	Ψ		*	110,010	Ψ	,	*	
Average Loans and Leases Outstanding	\$	10,631,558	\$	10,467,321	\$	9,962,860	\$1	0,549,893	\$ 9	9,883,746
Ratio of Net Loans and Leases Charged-Off to										
Average Loans and Leases Outstanding (annualized)		0.09%		0.14%		0.13%		0.12%		0.14%
Ratio of Allowance for Loan and Lease Losses to Loans and Leases Outstanding		1.00%		1.01%		1.08%		1.00%		1.08%
		1.0070		1.0170		1.0070		1.0070		1.0070

¹ Comprised of other revolving credit, installment, and lease financing.

² Included in this analysis is activity related to the Company's reserve for unfunded commitments, which is separately recorded in other liabilities in the Consolidated Statements of Condition.

Business Segments Selected Financial Information

						Investment				
						Services and				
		Retail		Commercial		Private		Treasury	(Consolidated
(dollars in thousands)		Banking		Banking		Banking		and Other		Total
Three Months Ended June 30, 2019										
Net Interest Income	\$	67,217	\$	45,703	\$	9,846	\$	1,331	\$	124,097
Provision for Credit Losses		2,527		(175)		(1)		1,649		4,000
Net Interest Income After Provision for Credit Losses		64,690		45,878		9,847		(318)		120,097
Noninterest Income		21,108		6,938		14,859		2,545		45,450
Noninterest Expense		(52,086)		(21,260)		(16,457)		(2,922)		(92,725)
Income Before Provision for Income Taxes		33,712		31,556		8,249		(695)		72,822
Provision for Income Taxes		(8,231)		(7,945)		(2,174)		2,447		(15,903)
Net Income	\$	25,481	\$	23,611	\$	6,075	\$	1,752	\$	56,919
Total Assets as of June 30, 2019	\$	6,586,854	\$	4,089,452	\$	337,484	\$	6,675,055	\$	17,688,845
Three Months Ended June 30, 2018										
·	ድ	65 602	¢	44.040	¢	10 506	¢	077	\$	100 406
Net Interest Income	\$	65,683	\$	44,010	\$	10,526	\$	277	Ф	120,496
Provision for Credit Losses		3,445		(194)		-		249		3,500
Net Interest Income After Provision for Credit Losses		62,238		44,204		10,526		28		116,996
Noninterest Income		19,598		5,512		14,745		1,443		41,298
Noninterest Expense		(51,939)		(19,858)		(16,400)		(2,594)		(90,791)
Income Before Provision for Income Taxes		29,897		29,858		8,871		(1,123)		67,503
Provision for Income Taxes		(7,473)		(6,740)		(2,338)		3,766		(12,785)
Net Income	\$	22,424	\$	23,118	\$	6,533	\$	2,643	\$	54,718
Total Assets as of June 30, 2018	\$	6,142,457	\$	3,799,535	\$	342,464	\$	6,839,706	\$	17,124,162

Business Segments Selected Financial Information

			Investment			
			Services and			
	Retail	Commercial	Private	Treasury	(Consolidated
(dollars in thousands)	Banking	Banking	Banking	and Other		Total
Six Months Ended June 30, 2019						
Net Interest Income	\$ 133,371	\$ 92,993	\$ 20,044	\$ 2,526	\$	248,934
Provision for Credit Losses	4,768	1,271	(18)	979		7,000
Net Interest Income After Provision for Credit Losses	128,603	91,722	20,062	1,547		241,934
Noninterest Income	42,341	13,999	28,104	4,685		89,129
Noninterest Expense	(104,610)	(42,215)	(33,360)	(5,597)		(185,782)
Income Before Provision for Income Taxes	66,334	63,506	14,806	635		145,281
Provision for Income Taxes	(16,336)	(13,947)	(3,903)	4,623		(29,563)
Net Income	\$ 49,998	\$ 49,559	\$ 10,903	\$ 5,258	\$	115,718
Total Assets as of June 30, 2019	\$ 6,586,854	\$ 4,089,452	\$ 337,484	\$ 6,675,055	\$	17,688,845
Six Months Ended June 30, 2018						
Net Interest Income	\$ 130,080	\$ 86,908	\$ 20,413	\$ 2,051	\$	239,452
Provision for Credit Losses	7,188	(345)	(60)	842		7,625
Net Interest Income After Provision for Credit Losses	122,892	87,253	20,473	1,209		231,827
Noninterest Income	38,851	11,154	28,415	6,913		85,333
Noninterest Expense	(106,538)	(40,190)	(32,607)	(5,840)		(185,175)
Income Before Provision for Income Taxes	55,205	58,217	16,281	2,282		131,985
Provision for Income Taxes	(13,764)	(13,564)	(4,292)	8,393		(23,227)
Net Income	\$ 41,441	\$ 44,653	\$ 11,989	\$ 10,675	\$	108,758
Total Assets as of June 30, 2018	\$ 6,142,457	\$ 3,799,535	\$ 342,464	\$ 6,839,706	\$	17,124,162

Selected Quarterly Financial Data

					Thr	ee Months End	led				
		June 30,		March 31		December 31,		September 30,			June 30
(dollars in thousands, except per share amounts)		2019		201	9	2018	1	2018			201
Quarterly Operating Results											
Interest Income	^	110 101				¢ 407 404		¢ 404.040		^	101.01
Interest and Fees on Loans and Leases	\$	110,401		\$ 108,511		\$ 107,404		\$ 104,248		\$	101,31
Income on Investment Securities											
Available-for-Sale		15,072		13,432		13,043		12,588			12,38
Held-to-Maturity		22,149		21,921		21,482		20,821			20,71
Deposits		9		15	5	10		10			(•
Funds Sold		730		1,444	Ļ	727		1,393			84
Other		210		319)	352		364			34
Total Interest Income		148,571		145,642	-	143,018		139,424			135,58
Interest Expense											
Deposits		18,628		15,284	Ļ	13,172		10,931			9,459
Securities Sold Under Agreements to Repurchase		4,623		4,571		4,671		4,667			4,61
Funds Purchased		512		157	•	440		33			8
Short-Term Borrowings		1		36	5	88		28			1;
Other Debt		710		757	•	674		838			91 [.]
Total Interest Expense		24,474		20,805		19,045		16,497			15,08
Net Interest Income		124,097		124,837		123,973		122,927			120,490
Provision for Credit Losses		4,000		3,000		2,000		3,800			3,500
Net Interest Income After Provision for Credit Losses		120,097		121,837		121,973		119,127			116,99
Noninterest Income		,		,		,		,			
Trust and Asset Management		11,385		10,761		10,558		10,782			11,350
Mortgage Banking		3,336		2,287		2,148		1,965			2,179
Service Charges on Deposit Accounts		7,283		7,364		7,562		7,255			6,86
Fees, Exchange, and Other Service Charges		14,252		14,208		14,576		14,173			14,40
Investment Securities Gains (Losses), Net		(776)		(835		(841)		(729)			(1,70)
		,		•	,	, , , , , , , , , , , , , , , , , , ,		,			• •
Annuity and Insurance		1,806		2,578		1,409		1,360			1,84
Bank-Owned Life Insurance		1,779		1,710		1,941		1,620			1,79
Other		6,385		5,606		4,755		5,056			4,55
Total Noninterest Income		45,450		43,679)	42,108		41,482			41,29
Noninterest Expense						- /		- /			
Salaries and Benefits		53,511		56,586		54,856		51,782			52,14
Net Occupancy		8,579		7,594		8,918		8,702			8,588
Net Equipment		6,895		6,833		6,364		6,116			5,84
Data Processing		4,727		4,526		5,151		4,241			4,56
Professional Fees		2,177		2,453	}	2,467		2,206			2,54
FDIC Insurance		1,290		1,269)	1,336		2,057			2,18
Other		15,546		13,796	6	16,819		15,434			14,919
Total Noninterest Expense		92,725		93,057	,	95,911		90,538			90,79
Income Before Provision for Income Taxes		72,822		72,459)	68,170		70,071			67,50
Provision for Income Taxes		15,903		13,660)	14,259		13,138			12,78
Net Income	\$	56,919		\$ 58,799)	\$ 53,911		\$ 56,933		\$	54,718
Pooio Forningo Dor Shoro	¢	1.40		\$ 1.44		\$ 1.30		\$ 1.37		¢	1.3
Basic Earnings Per Share Diluted Earnings Per Share	\$ \$	1.40		\$ 1.44 \$ 1.43		\$ 1.30 \$ 1.30		\$ 1.37 \$ 1.36		\$ \$	1.3
	Ψ	1.40		v 1.+0	•	φ 1.00		φ 1.00		Ψ	1.50
Balance Sheet Totals											
Loans and Leases	\$	10,759,129	:	\$ 10,548,609)	\$ 10,448,774		\$ 10,231,062		\$10	,053,32
Total Assets		17,688,845		17,446,413	5	17,143,974		16,991,734		17	,124,16
Fotal Deposits		15,488,821		15,267,310)	15,027,242		14,843,335		14	,943,35
Total Shareholders' Equity		1,285,948		1,269,690)	1,268,200		1,253,327		1	,247,71
Performance Ratios											
		1.31	%	4 00	8 %	4.00	%	1.33	%		1 0
Return on Average Assets			70	1.38		1.26	70		70		1.3
Return on Average Shareholders' Equity		17.97		18.81		17.05		18.06			17.6
Efficiency Ratio ¹		54.69		55.22		57.75		55.07			56.12
Net Interest Margin ²		3.04		3.12)	3.10		3.07			3.04

¹ Efficiency ratio is defined as noninterest expense divided by total revenue (net interest income and noninterest income).

² Net interest margin is defined as net interest income, on a taxable-equivalent basis, as a percentage of average earning assets.

Hawaii Economic Trends

	Fiv	e Months E	nded	_			Yea	ar Er	nded		
(\$ in millions; jobs in thousands)		May 31, 20 ⁻	19		December	31, 2018			Decemb	er 31, 2017	
Hawaii Economic Trends											
State General Fund Revenues ¹	\$	3,196.6	6.4	%	\$ 6,933.1	6.9	%	\$	6,485.0	4.3	%
General Excise and Use Tax Revenue ¹	\$	1,551.9	8.3	%	\$ 3,426.5	2.3	%	\$	3,349.8	4.5	%
Jobs ²		648.9			660.0				664.5		

	June 30,	Decemb	er 31,
pot rates)	2019	2018	2017
nemployment ³			
Statewide, seasonally adjusted	2.8 %	2.5 %	2.1 %
Oahu	3.1	2.2	1.7
Island of Hawaii	4.1	2.9	2.0
Maui	3.1	2.3	1.8
Kauai	3.1	2.3	1.7

	June 30,		December 31,	
percentage change, except months of inventory)	2019	2018	2017	2016
Housing Trends (Single Family Oahu) 4				
Median Home Price	(0.5) %	4.6 %	2.7 %	5.0 %
Home Sales Volume (units)	(3.7) %	(7.7) %	6.3 %	6.5 %
Months of Inventory	3.6	2.8	2.1	2.5

in the user de)	Monthly Visitor Arrivals, Not Seasonally Adjusted	Percentage Change from Previous Year
in thousands) Fourism ⁵	Not Seasonally Aujusted	fioni Frevious real
ounsin		
May 31, 2019	841.4	4.6
April 30, 2019	856.3	6.6
March 31, 2019	939.1	3.9
February 28, 2019	782.6	0.5
January 31, 2019	820.6	3.0
December 31, 2018	910.1	3.4
November 30, 2018	782.0	4.3
October 31, 2018	770.4	4.4
September 30, 2018	724.9	3.5
August 31, 2018	845.1	3.2
July 31, 2018	939.4	5.3
June 30, 2018	897.1	7.3
May 31, 2018	804.1	7.0
April 30, 2018	803.0	6.6
March 31, 2018	903.6	12.5
February 28, 2018	778.6	10.3
January 31, 2018	796.5	5.4
December 31, 2017	879.7	6.2
November 30, 2017	749.5	7.5
October 31, 2017	737.6	2.9
September 30, 2017	700.5	4.9
August 31, 2017	818.6	4.8
July 31, 2017	891.9	6.8
June 30, 2017	835.9	4.5
May 31, 2017	751.2	4.5
April 30, 2017	753.0	7.5
March 31, 2017	802.8	2.1
February 28, 2017	706.1	2.5

¹ Source: Hawaii Department of Business, Economic Development & Tourism
 ² Source: U. S. Bureau of Labor Statistics
 ³ Source: Hawaii Department of Labor and Industrial Relations, County jobs data not seasonally adjusted.
 ⁴ Source: Honolulu Board of REALTORS

⁵ Source: Hawaii Tourism Authority

January 31, 2017

4.9

756.0