

NewsRelease



Investor/Analyst Inquiries

Chang Park Email: Chang.Park@boh.com Phone: 808-694-8238

NYSE: BOH

Media Inquiries

Melissa Torres-Laing Email: Melissa.Torres-Laing@boh.com Phone: 808-694-8384 Mobile: 808-859-1703

Bank of Hawai'i Corporation Third Quarter 2024 Financial Results

- Diluted Earnings Per Common Share \$0.93
- Total Assets \$23.8 Billion and Total Deposits \$21.0 Billion at Quarter End
- Net Income \$40.4 Million
- Net Interest Margin 2.18%
- Board of Directors Declares Dividend of \$0.70 Per Common Share

FOR IMMEDIATE RELEASE

HONOLULU, HI (October 28, 2024) -- Bank of Hawai'i Corporation (NYSE: BOH) today reported diluted earnings per common share of \$0.93 for the third quarter of 2024, compared with diluted earnings per common share of \$0.81 in the linked quarter and \$1.17 in the same period last year. Net income for the third quarter of 2024 was \$40.4 million, up 18.4% from the linked quarter and down 15.8% from the same period last year. The return on average common equity for the third quarter of 2024 was 11.50% compared with 10.41% during the linked quarter and 15.38% during the same period last year.

"For the third quarter 2024, we are pleased to report improved net interest income and noninterest income, alongside controlled expenses and steady loan and deposit performance. Credit remained excellent," said Peter Ho, Chairman and CEO.

Financial Highlights

Net interest income for the third quarter of 2024 was \$117.6 million, an increase of 2.4% from the linked quarter and a decrease of 2.7% as compared to the same period last year. The increase from the previous quarter was primarily due to increases in the average balance and yield on our earning assets, partially offset by increases in the average balance and cost of our interest-bearing liabilities. The decrease from same period last year was primarily due to decreases in the average balance of our earnings assets and higher funding costs, partially offset by higher earning asset yields and lower average balance of our interest-bearing liabilities.

Net interest margin was 2.18% in the third quarter of 2024, an increase of 3 basis points from the linked quarter and an increase of 5 basis points from the same period last year. The increase from the linked quarter was primarily due to higher earning asset yields, partially offset by higher funding costs. The increase from the same period last year was primarily due to higher earning asset yields and lower average balance of our earning assets, partially offset by higher funding costs.

The average yield on loans and leases was 4.82% in the third quarter of 2024, up 6 basis points from the linked quarter and up 48 basis points from the same period last year. The average yield on total earning assets was 4.06% in the third quarter of 2024, up 7 basis points from the linked quarter and up 34 basis points from the same period last year. The average cost of interest-bearing deposits was 2.52% in the third quarter of 2024, up 6 basis points from the linked quarter and up 57 basis points from the same period last year. The average cost of total deposits, including noninterest-bearing deposits, was 1.87%, up 6 basis points from the linked quarter and up 47 basis points from the same period last year. The changes in yields and rates over the linked quarter and year over year period reflected deposit mix shift and repricing.

Noninterest income was \$45.1 million in the third quarter of 2024, an increase of 7.2% from the linked quarter and a decrease of 10.4% from the same period in 2023. Noninterest income in the third quarter of 2023 included a \$14.7 million gain from the early termination of private repurchase agreements, partially offset by a \$4.6 million net loss related to investment securities sales and a negative \$0.8 million adjustment related to a change in the Visa Class B conversion ratio. Adjusted for these items, noninterest income increased by 9.9% from adjusted noninterest income in the same period in 2023. The increase from the same period last year was primarily due to increases in trust and asset management income, and fees, exchange, and other service charges.

Noninterest expense was \$107.1 million in the third quarter of 2024, a decrease of 2.0% from the linked quarter and an increase of 1.4% from the same period last year. Noninterest expense in the second quarter of 2024 included an industry-wide FDIC Special Assessment of \$2.6 million, separation expenses of \$0.8 million and \$0.6 million of other expenses that are not expected to recur in 2024. Noninterest expense in the third quarter of 2023 included separation expenses of \$2.1 million and extraordinary expenses related to the Maui wildfires of \$0.4 million. Adjusted for these items, noninterest expense increased by 1.7% from adjusted noninterest expense in the linked quarter and increased by 3.9% from adjusted noninterest expense in the same period last year.

The effective tax rate for the third quarter of 2024 was 23.33% compared with 24.77% during the linked quarter and 24.76% during the same period last year. The lower effective tax rate in the third quarter of 2024 as compared to the linked quarter was mainly due to a decrease in discrete items and an increase in tax exempt income. The lower effective tax rate in the third quarter of 2024 as compared to the same period last year was primarily due to an increase in tax benefits from low-income housing investments and an increase in tax exempt income.

Asset Quality

The Company's overall asset quality remained strong during the third quarter of 2024. Provision for credit losses for the third quarter of 2024 was \$3.0 million compared with \$2.4 million in the linked quarter and \$2.0 million in the same period last year.

Total non-performing assets were \$19.8 million at September 30, 2024, up \$4.6 million from June 30, 2024 and up \$8.3 million from September 30, 2023. Non-performing assets as a percentage of total loans and leases and foreclosed real estate were 0.14% at the end of the quarter, an increase of 3 basis points from the linked quarter and an increase of 6 basis points from the same period last year.

Net loan and lease charge-offs during the third quarter of 2024 were \$3.8 million or 11 basis points annualized of total average loans and leases outstanding and comprised of gross charge-offs of \$5.3 million partially offset by gross recoveries of \$1.5 million. Compared to the linked quarter, net loan and lease charge-offs increased by \$0.4 million or 1 basis point annualized on total average loans and leases outstanding. Compared to the same period last year, net loan and lease charge-offs increased by \$1.8 million or 5 basis points annualized on total average loans and leases outstanding.

The allowance for credit losses on loans and leases was \$147.3 million at September 30, 2024, a decrease of \$0.1 million from June 30, 2024 and an increase of \$2.1 million from September 30, 2023. The ratio of the allowance for credit losses to total loans and leases outstanding was 1.06% at the end of the quarter, down 1 basis point from the linked quarter and up 2 basis points from the same period last year.

Balance Sheet

Total assets were \$23.8 billion at September 30, 2024, an increase of 2.1% from June 30, 2024 and an increase of 1.1% from September 30, 2023. The increase from the prior periods was primarily due to an increase in federal funds sold.

The investment securities portfolio was \$7.3 billion at September 30, 2024, an increase of 2.1% from June 30, 2024 and a decrease of 2.9% from September 30, 2023. This linked quarter increase was primarily due to the purchases of \$236.1 million of floating rate investment securities partially offset by cashflows from the portfolio. The decrease from the same period last year was primarily due to the sale of \$159.1 million of investment securities in the third quarter of 2023 and cashflows from the portfolio, partially offset by the above-mentioned purchase of investment securities in the third quarter of 2024. The investment portfolio remains largely comprised of securities issued by U.S. government agencies and U.S. government-sponsored enterprises.

Total loans and leases were \$13.9 billion at September 30, 2024, an increase of 0.6% from June 30, 2024 and flat from September 30, 2023. Total commercial loans were \$5.9 billion at September 30, 2024, an increase of 2.0% from June 30, 2024 and an increase of 4.4% from September 30, 2023. The increase from the linked quarter was primarily due to an increase in commercial mortgage portfolio. The increase from the same period last year was primarily due to increases in commercial mortgage, construction and commercial and industrial portfolios. Total consumer loans were \$8.0 billion at September 30, 2024, a decrease of 0.3% from the linked quarter and a decrease of 3.1% from the same period last year. The decrease from the linked quarter was primarily due to decreases in our home equity and automobile portfolios, partially offset by an increase in residential mortgage portfolio. The decrease from the same period last year was primarily due to decreases in our residential mortgage, home equity and automobile portfolios.

Total deposits were \$21.0 billion at September 30, 2024, an increase of 2.8% from June 30, 2024 and an increase of 0.8% from September 30, 2023. Noninterest-bearing deposits made up 25.8% of total deposit balances at September 30, 2024, down from 26.3% at June 30, 2024 and down from 27.3% at September 30, 2023. Average total deposits were \$20.5 billion for the third quarter of 2024, up 0.6% from \$20.4 billion in the linked quarter and flat from the same period last year. Insured and uninsured but collateralized deposits represented 58% of total deposit balances at September 30, 2024, down from 59% at June 30, 2024 and flat from September 30, 2023. At the end of the quarter, our readily available liquidity of \$10.6 billion exceeded total uninsured and uncollateralized deposits of \$8.8 billion.

Capital and Dividends

The Company's capital levels increased quarter over quarter and remain well above regulatory well-capitalized minimums.

The Tier 1 Capital Ratio was 14.05% at September 30, 2024 compared with 13.96% at June 30, 2024 and 12.53% at September 30, 2023. The Tier 1 Leverage Ratio was 8.38% at September 30, 2024, up 1 basis point from 8.37% at June 30, 2024 and up 116 basis points from 7.22% at September 30, 2023. The increases from the linked quarter were due to retained earnings growth and partially offset by increases in risk-weighted assets and average total assets. The increases from the same period last year were primarily due to the issuance of \$165.0 million of Fixed Rate Non-Cumulative Perpetual Preferred Stock, Series B, at a rate of 8.00% in the second quarter of 2024.

No shares of common stock were repurchased under the share repurchase program in the third quarter of 2024. Total remaining buyback authority under the share repurchase program was \$126.0 million at September 30, 2024.

The Company's Board of Directors declared a quarterly cash dividend of \$0.70 per share on the Company's outstanding common shares. The dividend will be payable on December 13, 2024 to shareholders of record at the close of business on November 29, 2024.

On October 4, 2024, the Company announced that the Board of Directors declared a quarterly dividend payment of \$10.94 per share, equivalent to \$0.2735 per depositary share, of Fixed Rate Non-Cumulative Perpetual Preferred Stock, Series A, and a quarterly dividend payment of \$20.00 per share, equivalent to \$0.5000 per depositary share, of Fixed Rate Non-Cumulative Perpetual Preferred Stock, Series B. The depositary shares representing the Series A Preferred Stock and Series B Preferred Stock are traded on the NYSE under the symbol "BOH.PRA" and "BOH.PRB", respectively. The dividends on the Series A Preferred Stock and Series B Preferred Stock will be payable on November 1, 2024 to shareholders of record of the preferred stock as of the close of business on October 17, 2024.

Conference Call Information

The Company will review its third quarter financial results today at 8:00 a.m. Hawai'i Time (2:00 p.m. Eastern Time). The live call, including a slide presentation, will be accessible on the investor relations link of Bank of Hawai'i Corporation's website, www.boh.com. The webcast can be accessed via the link: https://register.vevent.com/register/BIe5723fafb08d499d83a299d646fa683d. A replay of the conference call will be available for one year beginning approximately 11:00 a.m. Hawai'i Time on Monday, October 28, 2024. The replay will be available on the Company's website, www.boh.com.

Investor Announcements

Investors and others should note that the Company intends to announce financial and other information to the Company's investors using the Company's investor relations website at https://ir.boh.com, social media channels, press releases, SEC filings and public conference calls and webcasts, all for purposes of complying with the Company's disclosure obligations under Regulation FD. Accordingly, investors should monitor these channels, as information is updated, and new information is posted.

Forward-Looking Statements

This news release, and other statements made by the Company in connection with it may contain "forward-looking statements" (as defined in the Private Securities Litigation Reform Act of 1995) that involve risks and uncertainties that could cause results to be materially different from expectations. Forecasts of our financial results and condition, expectations for our operations and business prospects, and our assumptions used in those forecasts and expectations are examples of certain of these forward-looking statements. Do not unduly rely on forward-looking statements. Actual results might differ significantly from our forecasts and expectations because of a variety of factors. More information about these factors is contained in Bank of Hawai'i Corporation's Annual Report on Form 10-K for the year ended December 31, 2023 and its Form 10-Q for fiscal quarters ended March 31, 2024 and June 30, 2024, which were filed with the U.S. Securities and Exchange Commission. These forward-looking statements are not guarantees of future performance and speak only as of the date made, and, except as required by law, the Company undertakes no obligation to update or revise any forward-looking statements to reflect subsequent events, new information or future circumstances.

Bank of Hawai'i Corporation is an independent regional financial services company serving businesses, consumers, and governments in Hawai'i and the West Pacific. The Company's principal subsidiary, Bank of Hawai'i, was founded in 1897. For more information about Bank of Hawai'i Corporation, see the Company's website, www.boh.com. Bank of Hawai'i Corporation is a trade name of Bank of Hawaii Corporation.

####

Financial Highlights Table 1

Financial Highlights	Three Months Ended								Table 1 Nine Months Ended				
	Se	ptember 30,			June 30,	Se	ptember 30,		Septen				
(dollars in thousands, except per share amounts)		2024			2024		2023		2024		2023		
For the Period:													
Operating Results													
Net Interest Income	\$	117,618		\$	114,846	\$	120,937	\$	346,402	\$	381,240		
Provision for Credit Losses		3,000			2,400		2,000		7,400		6,500		
Total Noninterest Income		45,110			42,087		50,334		129,482		134,326		
Total Noninterest Expense		107,092			109,226		105,601		322,177		321,556		
Pre-Provision Net Revenue		55,636			47,707		65,670		153,707		194,010		
Net Income		40,358			34,083		47,903		110,832		140,806		
Net Income Available to Common Shareholders ¹		36,922			32,114		45,934		103,458		134,899		
Basic Earnings Per Common Share		0.94			0.81		1.17		2.62		3.44		
Diluted Earnings Per Common Share		0.93			0.81		1.17		2.61		3.42		
Dividends Declared Per Common Share		0.70			0.70		0.70		2.10		2.10		
Performance Ratios													
Return on Average Assets		0.69	%		0.59 %		0.78 %		0.64 %	ó	0.78 %		
Return on Average Shareholders' Equity		9.90			9.53		13.92		9.92		13.91		
Return on Average Common Equity		11.50			10.41		15.38		11.04		15.37		
Efficiency Ratio ²		65.81			69.60		61.66		67.70		62.37		
Net Interest Margin ³		2.18			2.15		2.13		2.15		2.27		
Dividend Payout Ratio ⁴		74.47			86.42		59.83		80.15		61.05		
Average Shareholders' Equity to Average Assets		6.95			6.22		5.60		6.42		5.61		
Average Balances													
Average Loans and Leases	\$	13,809,977		\$	13,831,797	\$	13,903,214	\$	13,836,760	\$	13,833,164		
Average Assets		23,338,529			23,145,107		24,387,421		23,255,372		24,124,360		
Average Deposits		20,484,391			20,358,393		20,492,082		20,462,222		20,314,079		
Average Shareholders' Equity		1,621,936			1,438,476		1,365,143		1,492,645		1,353,815		
Per Share of Common Stock													
Book Value	\$	33.22		\$	31.91	\$	29.78	\$	33.22	\$	29.78		
Tangible Book Value		32.43			31.12		28.99		32.43		28.99		
Market Value													
Closing		62.77			57.21		49.69		62.77		49.69		
High		70.44			62.53		58.63		73.73		81.73		
Low		55.75			54.50		39.02		54.50		30.83		
				Sep	otember 30,		June 30,	D	ecember 31,	S	eptember 30,		
As of Period End:					2024		2024		2023		2023		
Balance Sheet Totals													
Loans and Leases				\$	13,918,583	\$	13,831,266	\$	13,965,026	\$	13,919,491		
Total Assets					23,799,174	4	23,300,768	4	23,733,296	4	23,549,785		
Total Deposits					20,978,322		20,408,502		21,055,045		20,802,309		
Other Debt					558,297		560,136		560,190		560,217		
Total Shareholders' Equity							1,612,849		1,414,242		1,363,840		
1 3					1,003,4/4		1.014.07/		, ,		, ,		
Asset Quality					1,665,474		1,012,047						
				¢		¢		¢	11 747	•	11 510		
Non-Performing Assets				\$	19,781	\$	15,179	\$	11,747	\$	11,519		
Non-Performing Assets Allowance for Credit Losses - Loans and Leases				\$		\$			11,747 146,403 1.05 %		145,263		
Non-Performing Assets Allowance for Credit Losses - Loans and Leases Allowance to Loans and Leases Outstanding ⁵				\$	19,781 147,331	\$	15,179 147,477		146,403		145,263		
Non-Performing Assets Allowance for Credit Losses - Loans and Leases Allowance to Loans and Leases Outstanding ⁵ Capital Ratios ⁶				\$	19,781 147,331	\$	15,179 147,477		146,403	⁄o	145,263 1.04 %		
Non-Performing Assets Allowance for Credit Losses - Loans and Leases Allowance to Loans and Leases Outstanding ⁵ Capital Ratios ⁶ Common Equity Tier 1 Capital Ratio ⁷				\$	19,781 147,331 1.06 %	\$	15,179 147,477 1.07 %		146,403 1.05 %	⁄o	145,263 1.04 %		
Non-Performing Assets Allowance for Credit Losses - Loans and Leases Allowance to Loans and Leases Outstanding ⁵ Capital Ratios ⁶ Common Equity Tier 1 Capital Ratio ⁷ Tier 1 Capital Ratio ⁷				\$	19,781 147,331 1.06 % 11.66 % 14.05	\$	15,179 147,477 1.07 % 11.56 % 13.96		146,403 1.05 % 11.33 % 12.56	⁄o	145,263 1.04 % 11.29 % 12.53		
Non-Performing Assets Allowance for Credit Losses - Loans and Leases Allowance to Loans and Leases Outstanding ⁵ Capital Ratios ⁶ Common Equity Tier 1 Capital Ratio ⁷ Tier 1 Capital Ratio ⁷ Total Capital Ratio ⁷				\$	19,781 147,331 1.06 % 11.66 % 14.05 15.11	\$	15,179 147,477 1.07 % 11.56 % 13.96 15.02		146,403 1.05 % 11.33 % 12.56 13.60	⁄o	145,263 1.04 % 11.29 % 12.53 13.56		
Non-Performing Assets Allowance for Credit Losses - Loans and Leases Allowance to Loans and Leases Outstanding ⁵ Capital Ratios ⁶ Common Equity Tier 1 Capital Ratio ⁷ Tier 1 Capital Ratio ⁷ Total Capital Ratio ⁷ Tier 1 Leverage Ratio				\$	19,781 147,331 1.06 % 11.66 % 14.05 15.11 8.38	\$	15,179 147,477 1.07 % 11.56 % 13.96 15.02 8.37		146,403 1.05 % 11.33 % 12.56 13.60 7.51	⁄o	145,263 1.04 % 11.29 % 12.53 13.56 7.22		
Non-Performing Assets Allowance for Credit Losses - Loans and Leases Allowance to Loans and Leases Outstanding ⁵ Capital Ratios ⁶ Common Equity Tier 1 Capital Ratio ⁷ Tier 1 Capital Ratio ⁷ Total Capital Ratio ⁷ Tier 1 Leverage Ratio Total Shareholders' Equity to Total Assets				\$	19,781 147,331 1.06 % 11.66 % 14.05 15.11 8.38 7.00	\$	15,179 147,477 1.07 % 11.56 % 13.96 15.02 8.37 6.92		146,403 1.05 % 11.33 % 12.56 13.60 7.51 5.96	⁄o	145,263 1.04 % 11.29 % 12.53 13.56 7.22 5.79		
Non-Performing Assets Allowance for Credit Losses - Loans and Leases Allowance to Loans and Leases Outstanding ⁵ Capital Ratios ⁶ Common Equity Tier 1 Capital Ratio ⁷ Tier 1 Capital Ratio ⁷ Total Capital Ratio ⁷ Tier 1 Leverage Ratio Total Shareholders' Equity to Total Assets Tangible Common Equity to Tangible Assets ⁸				\$	19,781 147,331 1.06 % 11.66 % 14.05 15.11 8.38	\$	15,179 147,477 1.07 % 11.56 % 13.96 15.02 8.37		146,403 1.05 % 11.33 % 12.56 13.60 7.51	⁄o	145,263 1.04 % 11.29 % 12.53 13.56 7.22		
Non-Performing Assets Allowance for Credit Losses - Loans and Leases Allowance to Loans and Leases Outstanding ⁵ Capital Ratios ⁶ Common Equity Tier 1 Capital Ratio ⁷ Tier 1 Capital Ratio ⁷ Total Capital Ratio ⁷ Tier 1 Leverage Ratio Total Shareholders' Equity to Total Assets Tangible Common Equity to Risk-Weighted Assets ⁸ Tangible Common Equity to Risk-Weighted Assets				\$	19,781 147,331 1.06 % 11.66 % 14.05 15.11 8.38 7.00 5.42	\$	15,179 147,477 1.07 % 11.56 % 13.96 15.02 8.37 6.92 5.31		146,403 1.05 % 11.33 % 12.56 13.60 7.51 5.96 5.07	⁄o	145,263 1.04 % 11.29 % 12.53 13.56 7.22 5.79 4.90		
Non-Performing Assets Allowance for Credit Losses - Loans and Leases Allowance to Loans and Leases Outstanding ⁵ Capital Ratios ⁶ Common Equity Tier 1 Capital Ratio ⁷ Tier 1 Capital Ratio ⁷ Total Capital Ratio ⁷ Tier 1 Leverage Ratio Total Shareholders' Equity to Total Assets Tangible Common Equity to Tangible Assets ⁸ Tangible Common Equity to Risk-Weighted Assets ^{7,8} Non-Financial Data				\$	19,781 147,331 1.06 % 11.66 % 14.05 15.11 8.38 7.00 5.42	\$	15,179 147,477 1.07 % 11.56 % 13.96 15.02 8.37 6.92 5.31		146,403 1.05 % 11.33 % 12.56 13.60 7.51 5.96 5.07	⁄o	145,263 1.04 % 11.29 % 12.53 13.56 7.22 5.79 4.90		
Asset Quality Non-Performing Assets Allowance for Credit Losses - Loans and Leases Allowance to Loans and Leases Outstanding ⁵ Capital Ratios ⁶ Common Equity Tier 1 Capital Ratio ⁷ Tier 1 Capital Ratio ⁷ Total Capital Ratio ⁷ Tier 1 Leverage Ratio Total Shareholders' Equity to Total Assets Tangible Common Equity to Tangible Assets ⁸ Tangible Common Equity to Risk-Weighted Assets ^{7,8} Non-Financial Data Full-Time Equivalent Employees Branches				\$	19,781 147,331 1.06 % 11.66 % 14.05 15.11 8.38 7.00 5.42 9.17	\$	15,179 147,477 1.07 % 11.56 % 13.96 15.02 8.37 6.92 5.31 8.80		146,403 1.05 % 11.33 % 12.56 13.60 7.51 5.96 5.07 8.45	⁄o	145,263 1.04 % 11.29 % 12.53 13.56 7.22 5.79 4.90 8.10		

¹ Due to rounding, the amounts presented in this table may not tie to other amounts presented elsewhere in this report.

² Efficiency ratio is defined as noninterest expense divided by total revenue (net interest income and total noninterest income).

³ Net interest margin is defined as net interest income, on a taxable-equivalent basis, as a percentage of average earning assets.

⁴ Dividend payout ratio is defined as dividends declared per common share divided by basic earnings per common share.

 $^{^{5}\,}$ The numerator comprises the Allowance for Credit Losses - Loans and Leases.

⁶ Regulatory capital ratios as of September 30, 2024 are preliminary.

 $^{^{7}}$ Regulatory capital ratios for June 30, 2024 have been updated to reflect final reported ratios.

⁸ Tangible common equity to tangible assets and tangible common equity to risk-weighted assets are Non-GAAP financial measures. Tangible common equity is defined by the Company as common shareholders' equity minus goodwill. See Table 2 "Reconciliation of Non-GAAP Financial Measures".

Reconciliation of Non-GAAP Financial Measures

Table 2

	Se	ptember 30,	June 30,	Γ	December 31,	Se	eptember 30,
(dollars in thousands)		2024	2024		2023		2023
Total Shareholders' Equity	\$	1,665,474	\$ 1,612,849	\$	1,414,242	\$	1,363,840
Less: Preferred Stock		345,000	345,000		180,000		180,000
Goodwill		31,517	31,517		31,517		31,517
Tangible Common Equity	\$	1,288,957	\$ 1,236,332	\$	1,202,725	\$	1,152,323
Total Assets	\$	23,799,174	\$ 23,300,768	\$	23,733,296	\$	23,549,785
Less: Goodwill		31,517	31,517		31,517		31,517
Tangible Assets	\$	23,767,657	\$ 23,269,251	\$	23,701,779	\$	23,518,268
Risk-Weighted Assets, determined in accordance							
with prescribed regulatory requirements 1, 2	\$	14,054,698	\$ 14,051,627	\$	14,226,780	\$	14,222,825
Total Shareholders' Equity to Total Assets		7.00%	6.92%		5.96%		5.79%
Tangible Common Equity to Tangible Assets (Non-GAAP)		5.42%	5.31%		5.07%		4.90%
Tier 1 Capital Ratio ^{1, 2}		14.05%	13.96%		12.56%		12.53%
Tangible Common Equity to Risk-Weighted Assets (Non-GAAP) 1, 2		9.17%	8.80%		8.45%		8.10%

¹ Regulatory capital ratios as of September 30, 2024 are preliminary.

 $^{^{2}\,}$ Regulatory capital ratios for June 30, 2024 have been updated to reflect final reported ratios.

Consolidated Statements of Income

7	٦,	h	l۸	2
	•	n	ıe	7

			Thre	ee Months Ende	ed			Nine Mon	ths l	Ended
	Se	eptember 30,		June 30,	Se	eptember 30,		Septem	ber	30,
(dollars in thousands, except per share amounts)		2024		2024		2023		2024		2023
Interest Income										
Interest and Fees on Loans and Leases	\$	166,286	\$	163,208	\$	151,245	\$	488,830	\$	432,287
Income on Investment Securities										
Available-for-Sale		23,257		21,468		23,552		66,482		70,746
Held-to-Maturity		21,107		21,595		22,838		64,838		70,161
Deposits		29		25		18		84		63
Funds Sold		8,951		6,114		12,828		21,192		22,589
Other		1,018		1,120		1,464		3,108		4,182
Total Interest Income		220,648		213,530		211,945		644,534		600,028
Interest Expense										
Deposits		96,067		91,542		72,153		276,665		163,726
Securities Sold Under Agreements to Repurchase		993		1,180		4,034		3,616		14,847
Funds Purchased		-		44		-		44		888
Short-Term Borrowings		-		-		-		-		5,713
Other Debt		5,970		5,918		14,821		17,807		33,614
Total Interest Expense		103,030		98,684		91,008		298,132		218,788
Net Interest Income		117,618		114,846		120,937		346,402		381,240
Provision for Credit Losses		3,000		2,400		2,000		7,400		6,500
Net Interest Income After Provision for Credit Losses		114,618		112,446		118,937		339,002		374,740
Noninterest Income										
Fees, Exchange, and Other Service Charges		14,945		13,769		13,824		42,837		41,782
Trust and Asset Management		11,916		12,223		10,548		35,328		32,453
Service Charges on Deposit Accounts		8,075		7,730		7,843		23,752		23,167
Bank-Owned Life Insurance		3,533		3,396		2,749		10,285		8,467
Annuity and Insurance		1,460		1,583		1,156		4,089		3,465
Mortgage Banking		1,188		1,028		1,059		3,167		3,239
Investment Securities Losses, Net		(1,103)		(1,601)		(6,734)		(4,201)		(9,836)
Other		5,096		3,959		19,889		14,225		31,589
Total Noninterest Income		45,110		42,087		50,334		129,482		134,326
Noninterest Expense										
Salaries and Benefits		58,626		57,033		58,825		173,874		180,088
Net Occupancy		10,806		10,559		10,327		31,821		30,190
Net Equipment		10,120		10,355		9,477		30,578		30,425
Professional Fees		4,725		4,929		3,846		14,331		12,380
Data Processing		4,712		4,745		4,706		14,227		13,888
FDIC Insurance		3,355		7,170		3,361		14,139		9,768
Other		14,748		14,435		15,059		43,207		44,817
Total Noninterest Expense		107,092		109,226		105,601		322,177		321,556
Income Before Provision for Income Taxes		52,636		45,307		63,670		146,307		187,510
Provision for Income Taxes		12,278		11,224		15,767		35,475		46,704
Net Income	\$	40,358	\$	34,083	\$	47,903	\$	110,832	\$	140,806
Preferred Stock Dividends		3,436		1,969		1,969		7,375		5,908
Net Income Available to Common Shareholders	\$	36,922	\$	32,114	\$	45,934	\$	103,457	\$	134,898
Basic Earnings Per Common Share	\$	0.94	\$	0.81	\$	1.17	\$	2.62	\$	3.44
Diluted Earnings Per Common Share	\$	0.93	\$		\$	1.17	\$	2.61	\$	3.42
Dividends Declared Per Common Share	\$	0.70	\$	0.70	\$	0.70	\$	2.10	\$	2.10
Basic Weighted Average Common Shares		39,488,187	-	39,450,551	,	39,274,626	-	39,429,815	•	39,264,450
Diluted Weighted Average Common Shares		39,736,492		39,618,705		39,420,531		39,654,705		39,392,433

Consolidated Statements of Comprehensive Income

Consolidated Statements of Comprehensive Income									Table 4
		Tł	ree	Months End	led		Nine Mon	ths I	Ended
	Sep	tember 30,		June 30,	Sep	otember 30,	Septem	ber 3	30,
(dollars in thousands)		2024		2024		2023	2024		2023
Net Income	\$	40,358	\$	34,083	\$	47,903	\$ 110,832	\$	140,806
Other Comprehensive Income (Loss), Net of Tax:									
Net Unrealized Gains (Losses) on Investment Securities		38,833		9,052		(18,264)	60,823		(7,205)
Defined Benefit Plans		168		168		84	505		252
Other Comprehensive Income (Loss)		39,001		9,220		(18,180)	61,328		(6,953)
Comprehensive Income	\$	79,359	\$	43,303	\$	29,723	\$ 172,160	\$	133,853

	Se	ptember 30,	June 30,	Г	December 31,	Se	ptember 30,
(dollars in thousands, except share amounts)		2024	2024		2023		2023
Assets							
Interest-Bearing Deposits in Other Banks	\$	8,287	\$ 3,259	\$	2,761	\$	4,676
Funds Sold		992,854	624,089		690,112		386,086
Investment Securities							
Available-for-Sale		2,550,324	2,298,092		2,408,933		2,387,324
Held-to-Maturity (Fair Value of \$4,072,596; \$4,002,122; \$4,253,637; and \$4,104,469)		4,710,245	4,812,954		4,997,335		5,088,013
Loans Held for Sale		5,048	2,664		3,124		1,450
Loans and Leases		13,918,583	13,831,266		13,965,026		13,919,491
Allowance for Credit Losses		(147,331)	(147,477)		(146,403)		(145,263)
Net Loans and Leases		13,771,252	13,683,789		13,818,623		13,774,228
Total Earning Assets		22,038,010	21,424,847		21,920,888		21,641,777
Cash and Due from Banks		271,622	297,990		308,071		261,464
Premises and Equipment, Net		191,899	192,319		194,855		196,094
Operating Lease Right-of-Use Assets		81,736	84,757		86,110		86,896
Accrued Interest Receivable		66,534	67,554		66,525		65,541
Foreclosed Real Estate		2,667	2,672		2,098		1,040
Mortgage Servicing Rights		19,571	19,954		20,880		21,273
Goodwill		31,517	31,517		31,517		31,517
Bank-Owned Life Insurance		475,263	470,708		462,894		458,260
Other Assets		620,355	708,450		639,458		785,923
Total Assets	\$	23,799,174	\$ 23,300,768	\$	23,733,296	\$	23,549,785
Deposits Noninterest-Bearing Demand Interest-Bearing Demand Savings Time Total Deposits Securities Sold Under Agreements to Repurchase Other Debt Operating Lease Liabilities Retirement Benefits Payable Accrued Interest Payable Taxes Payable Other Liabilities	\$	5,412,048 3,734,601 8,663,147 3,168,526 20,978,322 100,490 558,297 90,356 22,870 40,434 1,722 341,209	\$ 5,371,593 3,928,295 8,207,902 2,900,712 20,408,502 100,490 560,136 93,364 23,142 37,278 5,289 459,718	\$	6,058,554 3,749,717 8,189,472 3,057,302 21,055,045 150,490 560,190 94,693 23,673 41,023 7,636 386,304	\$	5,687,442 3,925,469 8,530,384 2,659,014 20,802,309 150,490 560,217 95,453 26,074 33,434 6,965 511,003
Total Liabilities		22,133,700	21,687,919		22,319,054		22,185,945
Shareholders' Equity Preferred Stock (Series A, \$.01 par value; authorized 180,000 shares issued and outstanding) Preferred Stock (Series B, \$.01 par value; authorized 165,000 shares issued and outstanding)		180,000 165,000	180,000 165,000		180,000		180,000
Common Stock (\$.01 par value; authorized 500,000,000 shares;							
issued / outstanding: September 30, 2024 - 58,765,907 / 39,748,304;							
June 30, 2024 - 58,765,907 / 39,729,941; December 31, 2023 - 58,755,465 / 39,753,138;							
and September 30, 2023 - 58,767,820 / 39,748,700)		585	585		583		583
Capital Surplus		643,620	639,841		636,422		632,425
Accumulated Other Comprehensive Loss		(335,360)	(374,361)		(396,688)		(441,611)
Retained Earnings		2,127,585	2,119,140		2,107,569		2,108,702
Treasury Stock, at Cost (Shares: September 30, 2024 - 19,017,603; June 30, 2024 - 19,035,966;		,,,,,,	,,1.0		, .,,,,,,,,		, , , , , , ,
December 31, 2023 - 19,002,327; and September 30, 2023 - 19,019,120)		(1,115,956)	(1,117,356)		(1,113,644)		(1,116,259)
Total Shareholders' Equity		1,665,474	1,612,849		1,414,242		1,363,840
Total Liabilities and Shareholders' Equity	\$	23,799,174	\$ 23,300,768	\$	23,733,296	\$	23,549,785

Consolidated Statements of Shareholders' Equity

							1	Accumulated			
	Preferred		Preferred					Other			
	Shares	Preferred	Shares	Preferred	Common		C	omprehensive			
	Series A	Series A	Series B	Series B	Shares	Common	Capital	Income	Retained	Treasury	
(dollars in thousands, except share amounts)	Outstanding	Stock	Outstanding	Stock	Outstanding	Stock	Surplus	(Loss)	Earnings	Stock	Total
Balance as of December 31, 2023	180,000	\$ 180,000	-	\$ -	39,753,138 \$	583 \$	636,422 \$	(396,688) \$	2,107,569 \$	(1,113,644) \$	1,414,242
Net Income	-	-	-	-	-	-	-	-	110,832	-	110,832
Other Comprehensive Income	-	-	-	-	-	-	-	61,328	-	-	61,328
Share-Based Compensation	-	-	-	-	-	-	11,051	-	-	-	11,051
Preferred Stock Issued, Net	-	-	165,000	165,000	-	-	(4,386)	-	-	-	160,614
Common Stock Issued under Purchase and											
Equity Compensation Plans	-	-	-	-	78,753	2	533	-	768	2,829	4,132
Common Stock Repurchased	-	-	-	-	(83,587)	-	-	-	-	(5,141)	(5,141)
Cash Dividends Declared Common Stock (\$2.10 per share)	-	-	-	-	-	-	-	-	(84,209)	-	(84,209)
Cash Dividends Declared Preferred Stock	-	-	-	-	-	-	-	-	(7,375)	-	(7,375)
Balance as of September 30, 2024	180,000	\$ 180,000	165,000	\$ 165,000	39,748,304 \$	585 \$	643,620 \$	(335,360) \$	2,127,585 \$	(1,115,956) \$	1,665,474
Balance as of December 31, 2022	180,000	\$ 180,000	-	\$ -	39,835,750 \$	582 \$	620,578 \$	(434,658) \$	2,055,912 \$	(1,105,419) \$	1,316,995
Net Income	-	-	-	-	-	-	-	-	140,806	-	140,806
Other Comprehensive Loss	-	-	-	-	-	-	-	(6,953)	-	-	(6,953)
Share-Based Compensation	-	-	-	-	-	-	11,979	-	-	-	11,979
Common Stock Issued under Purchase and											
Equity Compensation Plans	-	-	-	-	121,040	1	(132)	-	1,716	3,216	4,801
Common Stock Repurchased	-	-	-	-	(208,090)	-	-	-	-	(14,056)	(14,056)
Cash Dividends Declared Common Stock (\$2.10 per share)	-	-	-	-	-	-	-	-	(83,824)	-	(83,824)
Cash Dividends Declared Preferred Stock				<u> </u>		-			(5,908)		(5,908)
Balance as of September 30, 2023	180,000	\$ 180,000	-	\$ -	39,748,700 \$	583 \$	632,425 \$	(441,611) \$	2,108,702 \$	(1,116,259) \$	1,363,840

		Months Ende			Months Ende	d		Three Months Ended September 30, 2023				
	Average	Income /	Yield /	Average	Income /	Yield /	Average	Income /	Yield /			
(dollars in millions)	Balance	Expense ²	Rate	Balance	Expense ²	Rate	Balance	Expense ²	Rate			
Earning Assets												
Interest-Bearing Deposits in Other Banks	\$ 4.0	\$ 0.0	2.89 %	\$ 4.3	\$ 0.0	2.40 %	% \$ 2.9	\$ 0.0	2.40 %			
Funds Sold	663.8	9.0	5.28	455.8	6.1	5.31	944.8	12.8	5.31			
Investment Securities												
Available-for-Sale												
Taxable	2,430.0	23.0	3.80	2,308.3	21.5	3.73	2,605.4	23.5	3.60			
Non-Taxable	11.8	0.2	6.63	1.6	0.0	2.01	3.5	0.0	3.21			
Held-to-Maturity												
Taxable	4,735.5	21.0	1.77	4,837.2	21.4	1.77	5,118.6	22.7	1.77			
Non-Taxable	34.4	0.2	2.10	34.6	0.2	2.10	35.0	0.2	2.10			
Total Investment Securities	7,211.7	44.4	2.46	7,181.7	43.1	2.40	7,762.5	46.4	2.39			
Loans Held for Sale	3.8	0.1	6.13	1.4	0.0	6.30	3.8	0.1	6.28			
Loans and Leases ³												
Commercial and Industrial	1,658.1	22.6	5.43	1,683.2	22.3	5.34	1,515.0	18.9	4.96			
Paycheck Protection Program	7.2	0.0	1.42	9.5	0.1	2.24	13.1	0.0	1.32			
Commercial Mortgage	3,744.6	52.0	5.51	3,723.6	51.6	5.57	3,792.6	51.1	5.35			
Construction	357.3	7.1	7.95	321.3	6.3	7.85	241.9	3.7	6.09			
Commercial Lease Financing	59.6	0.4	2.58	59.3	0.3	2.28	62.6	0.3	1.84			
Residential Mortgage	4,593.7	46.4	4.03	4,595.2	45.6	3.97	4,715.3	42.8	3.62			
Home Equity	2,206.9	22.4	4.04	2,231.7	21.8	3.92	2,283.5	20.1	3.49			
Automobile	795.7	9.4	4.72	813.5	9.1	4.52	868.0	8.2	3.75			
Other ⁴	386.9			394.5	6.8		411.2		6.24			
Total Loans and Leases	13,810.0	6.9	7.13 4.82		163.9	6.95 4.76		6.5	4.34			
Other	63.2	167.2	6.43	13,831.8		7.18	13,903.2 91.6	151.6	6.40			
				62.5	1.2			1.5				
Total Earning Assets	21,756.5	221.7	4.06	21,537.5	214.3	3.99	22,708.8	212.4	3.72			
Cash and Due from Banks	258.8			233.4			289.8					
Other Assets	1,323.2			1,374.2	_		1,388.8					
Total Assets	\$ 23,338.5			\$ 23,145.1	-		\$ 24,387.4					
Interest-Bearing Liabilities												
Interest-Bearing Deposits												
Demand	\$ 3,775.6	8.9	0.94	\$ 3,788.5	8.8	0.94	\$ 3,929.7	6.6	0.67			
Savings	8,402.9	55.7	2.63	8,259.2	52.0	2.53	7,952.6	39.1	1.95			
Time	3,008.7	31.5	4.17	2,935.9	30.7	4.20	2,767.8	26.5	3.79			
Total Interest-Bearing Deposits	15,187.2	96.1	2.52	14,983.6	91.5	2.46	14,650.1	72.2	1.95			
Funds Purchased	0.0	0.0	5.40	3.2	0.0	5.37	-	-	-			
Short-Term Borrowings	0.0	0.0	5.40	0.0	0.0	5.40	-	-	-			
Securities Sold Under Agreements to Repurchase	100.5	1.0	3.87	121.9	1.2	3.83	528.5	4.0	2.99			
Other Debt	560.1	5.9	4.24	560.2	6.0	4.25	1,365.7	14.8	4.31			
Total Interest-Bearing Liabilities	15,847.8	103.0	2.59	15,668.9	98.7	2.53	16,544.3	91.0	2.18			
Net Interest Income		\$ 118.7			\$ 115.6			\$ 121.4				
Interest Rate Spread			1.47 %			1.46	%		1.54 %			
Net Interest Margin			2.18 %			2.15			2.13 %			
Noninterest-Bearing Demand Deposits	5,297.2			5,374.8		2.10	5,842.0					
•	571.6			662.9			636.0					
Other Liabilities												
Other Liabilities Shareholders' Equity	1,621.9			1,438.5			1,365.1					

¹ Due to rounding, the amounts presented in this table may not tie to other amounts presented elsewhere in this report.

² Interest income includes taxable-equivalent basis adjustments, based upon a federal statutory tax rate of 21%, of \$1.0 million, \$774 thousand, and \$437 thousand for the three months ended September 30, 2024, June 30, 2024, and September 30, 2023, respectively.

³ Non-performing loans and leases are included in the respective average loan and lease balances. Income, if any, on such loans and leases is recognized on a cash basis.

⁴ Comprised of other consumer revolving credit, installment, and consumer lease financing.

			Months H							onths Ended		
			tember 30,			_				ber 30, 2023		_
(dollars in millions)		Average Balance	Incom Expens		Yield / Rate			verage alance		Income / Expense ²	Yield / Rate	
Earning Assets												
Interest-Bearing Deposits in Other Banks	\$	4.3	\$	0.1	2.59	%	\$	3.2	\$	0.1	2.60) %
Funds Sold		525.7		21.2	5.30			582.7		22.6	5.11	
Investment Securities												
Available-for-Sale												
Taxable		2,373.1		66.4	3.73			2,721.5		70.6	3.46	í
Non-Taxable		5.0		0.2	5.59			7.6		0.2	4.22	2
Held-to-Maturity												
Taxable		4,832.9		64.4	1.78			5,227.8		69.7	1.78	}
Non-Taxable		34.6		0.5	2.10			35.2		0.6	2.10	
Total Investment Securities		7,245.6		131.5	2.42			7,992.1		141.1	2.36	
Loans Held for Sale		2.5		0.1	6.16			2.7		0.1	5.82	
Loans and Leases ³												
Commercial and Industrial		1,664.5		67.0	5.38			1,461.2		52.7	4.82	<u>,</u>
Paycheck Protection Program		9.1		0.1	1.70			14.8		0.2	1.70)
Commercial Mortgage		3,728.3		153.9	5.52			3,781.7		145.6	5.15	
Construction		329.0		19.0	7.71			256.2		11.1	5.81	
Commercial Lease Financing		59.1		1.0	2.25			64.9		0.5	1.11	
Residential Mortgage		4,613.0		137.0	3.96			4,695.4		123.8	3.51	
Home Equity		2,229.5		65.3	3.91			2,265.2		57.3	3.38	
Automobile		813.3		27.5	4.51			873.0		23.2	3.55	
Other ⁴		391.0		20.2	6.91			420.8		19.0	6.04	
Total Loans and Leases		13,836.8		491.0	4.74			13,833.2		433.4	4.19	
Other		62.6		3.1	6.61			84.6		4.1	6.59	
Total Earning Assets		21,677.5		547.0	3.98			22,498.5		601.4	3.57	
Cash and Due from Banks		244.4		917.0	3.70			308.4		001.1	3.57	_
Other Assets		1,333.5						1,317.5				
Total Assets	\$	23,255.4					\$	24,124.4				
								, , , , , , , , , , , , , , , , , , ,				
Interest-Bearing Liabilities												
Interest-Bearing Deposits												
Demand	\$	3,776.1		25.4	0.90		\$	4,060.0		19.3	0.64	ļ
Savings	Ψ	8,264.9		157.1	2.54		Ψ	7,876.1		86.3	1.46	
Time		3,008.6		94.2	4.18			2,288.2		58.1	3.40	
Total Interest-Bearing Deposits		15,049.6	,	276.7	2.46			14,224.3		163.7	1.54	
Funds Purchased		1.1		0.0	5.37			24.8		0.9	4.72	
Short-Term Borrowings		0.0		0.0	5.40			152.4		5.7	4.72	
Securities Sold Under Agreements to Repurchase		124.2		3.6	3.82			659.1		14.8	2.97	
Other Debt		560.2		17.8	4.25			1,043.6		33.7	4.31	
Total Interest-Bearing Liabilities		15,735.1	,	298.1	2.53			16,104.2		218.8	1.81	
Net Interest Income		10,700.1		348.8	2.33			10,107.2	\$	382.6	1.01	
Interest Rate Spread			Ψ	10.0	1.45	%			Ψ	302.0	1.76	5 9
Net Interest Margin					2.15	%					2.27	
Noninterest-Bearing Demand Deposits		5,412.6			2.13	70		6,089.8			2.21	
Other Liabilities		615.1						576.6				
Shareholders' Equity		1,492.6						1,353.8				
A DECORATION OF A STATE OF A STAT		1,472.0						1,333.6				

¹ Due to rounding, the amounts presented in this table may not tie to other amounts presented elsewhere in this report.

² Interest income includes taxable-equivalent basis adjustments, based upon a federal statutory tax rate of 21%, of \$2.5 million and \$1.4 million for the nine months ended September 30, 2024 and September 30, 2023, respectively.

³ Non-performing loans and leases are included in the respective average loan and lease balances. Income, if any, on such loans and leases is recognized on a cash basis.

⁴ Comprised of other consumer revolving credit, installment, and consumer lease financing.

Table 8a

Three Months Ended September 30, 2024 Compared to June 30, 2024 Volume 1 Rate 1 Total (dollars in millions) Change in Interest Income: Interest-Bearing Deposits in Other Banks \$ (0.0) \$ 0.0 \$ 0.0 **Funds Sold** 3.0 (0.0)2.9 **Investment Securities** Available-for-Sale 0.3 1.5 Taxable 1.2 Non-Taxable 0.1 0.1 0.2 Held-to-Maturity (0.4)0.1 (0.4)Taxable Non-Taxable (0.0)(0.0)(0.0)**Total Investment Securities** 0.9 0.4 1.3 Loans Held for Sale 0.0 (0.0)0.0 Loans and Leases Commercial and Industrial 0.5 0.3 (0.2)Paycheck Protection Program (0.1)(0.0)(0.1)Commercial Mortgage 0.5 (0.1)0.4 Construction 0.8 (0.0)0.8 Commercial Lease Financing 0.1 0.0 0.1 Residential Mortgage (0.0)0.8 0.8 Home Equity 0.8 0.6 (0.2)Automobile (0.2)0.5 0.3 Other² (0.1)0.2 0.1 Total Loans and Leases 0.6 2.8 3.3 Other (0.0)(0.3)(0.3)2.9 **Total Change in Interest Income** 4.5 7.4 Change in Interest Expense: **Interest-Bearing Deposits** 0.1 0.0 0.1 Demand Savings 1.1 2.6 3.7 0.9 Time 1.0 (0.2)Total Interest-Bearing Deposits 2.2 2.4 4.6 **Funds Purchased** (0.0)0.0 (0.0)**Short-Term Borrowings** (0.0)(0.0)Securities Sold Under Agreements to Repurchase 0.0 (0.2)(0.2)Other Debt 0.0 (0.1)(0.0)**Total Change in Interest Expense** 1.9 4.3 2.4 **Change in Net Interest Income** \$ 2.5 \$ 0.5 \$ 3.0

¹ The change in interest income and expense not solely due to changes in volume or rate has been allocated on a pro-rata basis to the volume and rate columns.

² Comprised of other consumer revolving credit, installment, and consumer lease financing.

Three Months Ended September 30, 2024 Compared to September 30, 2023 Volume 1 Rate 1 Total (dollars in millions) Change in Interest Income: \$ 0.0 \$ 0.0 \$ 0.0 Interest-Bearing Deposits in Other Banks **Funds Sold** (3.8)0.0 (3.8)**Investment Securities** Available-for-Sale Taxable (1.7)1.2 (0.5)0.1 0.1 Non-Taxable 0.2 Held-to-Maturity Taxable (1.7)(0.0)(1.7)Non-Taxable (0.0)(0.0)(0.0)**Total Investment Securities** (3.3)1.3 (2.0)Loans Held for Sale 0.0 (0.0)(0.0)Loans and Leases Commercial and Industrial 1.8 1.9 3.7 Paycheck Protection Program (0.0)0.0 (0.0)Commercial Mortgage (0.6)0.9 1.5 2.1 Construction 1.3 3.4 Commercial Lease Financing 0.0 0.1 0.1 Residential Mortgage (1.1)4.7 3.6 2.3 Home Equity (0.7)3.0 Automobile (0.7)1.9 1.2 Other² (0.5)0.9 0.4 Total Loans and Leases 0.3 15.3 15.6 Other (0.5)0.0 (0.5)**Total Change in Interest Income** (7.3)16.6 9.3 Change in Interest Expense: Interest-Bearing Deposits 2.3 Demand (0.3)2.6 Savings 2.3 14.3 16.6 Time 2.4 2.6 5.0 Total Interest-Bearing Deposits 4.4 19.5 23.9 Securities Sold Under Agreements to Repurchase 1.0 (4.0)(3.0)Other Debt (8.7)(0.2)(8.9)**Total Change in Interest Expense** 20.3 12.0 (8.3)**Change in Net Interest Income** 1.0 (3.7) \$ (2.7)

¹ The change in interest income and expense not solely due to changes in volume or rate has been allocated on a pro-rata basis to the volume and rate columns.

² Comprised of other consumer revolving credit, installment, and consumer lease financing.

Nine Months Ended September 30, 2024

	Compared to September 30, 2023								
(dollars in millions)	Volume 1	Rate 1	Total						
Change in Interest Income:									
Interest-Bearing Deposits in Other Banks	\$ 0.0	\$ (0.0) \$	0.0						
Funds Sold	(2.2)	0.8	(1.4)						
Investment Securities									
Available-for-Sale									
Taxable	(9.4)	5.2	(4.2)						
Non-Taxable	(0.1)	0.1	-						
Held-to-Maturity									
Taxable	(5.2)	(0.1)	(5.3)						
Non-Taxable	(0.0)	(0.1)	(0.1)						
Total Investment Securities	(14.7)	5.1	(9.6)						
Loans Held for Sale	(0.0)	0.0	-						
Loans and Leases									
Commercial and Industrial	7.8	6.5	14.3						
Paycheck Protection Program	(0.1)	(0.0)	(0.1)						
Commercial Mortgage	(2.1)	10.4	8.3						
Construction	3.6	4.3	7.9						
Commercial Lease Financing	(0.0)	0.5	0.5						
Residential Mortgage	(2.2)	15.4	13.2						
Home Equity	(0.9)	8.9	8.0						
Automobile	(1.6)	5.9	4.3						
Other ²	(1.4)	2.6	1.2						
Total Loans and Leases	3.1	54.5	57.6						
Other	(1.1)	0.1	(1.0)						
Total Change in Interest Income	(14.9)	60.5	45.6						
Change in Interest Expense:									
Interest-Bearing Deposits									
Demand	(1.4)	7.5	6.1						
Savings	4.5	66.3	70.8						
Time	20.8	15.3	36.1						
Total Interest-Bearing Deposits	23.9	89.1	113.0						
Funds Purchased	(1.0)	0.1	(0.9)						
Short-Term Borrowings	(6.2)	0.1							
Short-Term Borrowings Securities Sold Under Agreements to Repurchase	(14.6)	3.4	(5.7)						
	, ,								
Other Debt Total Change in Interest Expanse	(15.4)	(0.5)	(15.9)						
Total Change in Interest Expense	(13.3)	92.6	79.3						
Change in Net Interest Income	\$ (1.6)	\$ (32.1) \$	(33.7)						

¹ The change in interest income and expense not solely due to changes in volume or rate has been allocated on a pro-rata basis to the volume and rate columns.

² Comprised of other consumer revolving credit, installment, and consumer lease financing.

Salaries and Benefits

Table 9

		T	hre	e Months Ende	d		 Nine Mont	hs E	nded
	Sep	tember 30,		June 30,	S	eptember 30,	 Septemb	ber 3	30,
(dollars in thousands)		2024		2024		2023	2024		2023
Salaries	\$	38,993	\$	38,662	\$	39,426	\$ 115,686	\$	116,005
Incentive Compensation		5,086		3,109		2,956	11,285		9,937
Retirement and Other Benefits		3,692		3,961		3,809	11,952		13,186
Medical, Dental, and Life Insurance		3,512		3,211		2,835	9,935		10,267
Share-Based Compensation		3,364		3,296		4,072	10,459		11,327
Payroll Taxes		2,839		3,070		2,921	10,639		12,079
Commission Expense		979		939		676	2,490		2,098
Separation Expense		161		785		2,130	1,428		5,189
Total Salaries and Benefits	\$	58,626	\$	57,033	\$	58,825	\$ 173,874	\$	180,088

Loan and Lease Portfolio Balances

Table 10

	Sep	otember 30,	June 30,	March 31,	D	December 31,	Se	ptember 30,
(dollars in thousands)		2024	2024	2024		2023		2023
Commercial								
Commercial Mortgage	\$	3,868,566	\$ 3,741,140	\$ 3,715,032	\$	3,749,016	\$	3,784,339
Commercial and Industrial		1,675,347	1,691,441	1,669,482		1,652,699		1,569,572
Construction		319,150	315,571	323,069		304,463		251,507
Lease Financing		60,665	59,388	57,817		59,939		61,522
Paycheck Protection Program		6,346	7,997	10,177		11,369		12,529
Total Commercial		5,930,074	5,815,537	5,775,577		5,777,486		5,679,469
Consumer								
Residential Mortgage		4,622,677	4,595,586	4,616,900		4,684,171		4,699,140
Home Equity		2,195,844	2,221,073	2,240,946		2,264,827		2,285,974
Automobile		786,910	806,240	825,854		837,830		856,113
Other ¹		383,078	392,830	394,560		400,712		398,795
Total Consumer		7,988,509	8,015,729	8,078,260		8,187,540		8,240,022
Total Loans and Leases	\$	13,918,583	\$ 13,831,266	\$ 13,853,837	\$	13,965,026	\$	13,919,491

¹ Comprised of other revolving credit, installment, and lease financing.

Deposits

	Se	ptember 30,	June 30,	March 31,	D	December 31,	Se	ptember 30,
(dollars in thousands)		2024	2024	2024		2023		2023
Consumer	\$	10,340,466	\$ 10,382,432	\$ 10,429,004	\$	10,319,809	\$	10,036,261
Commercial		8,356,239	7,995,618	8,323,330		8,601,224		8,564,536
Public and Other		2,281,617	2,030,452	1,924,252		2,134,012		2,201,512
Total Deposits	\$	20,978,322	\$ 20,408,502	\$ 20,676,586	\$	21,055,045	\$	20,802,309

Average Deposits

	Three Months Ended									
	Se	ptember 30,		June 30,		March 31,	D	ecember 31,	S	September 30,
(dollars in thousands)		2024		2024		2024		2023		2023
Consumer	\$	10,345,772	\$	10,379,724	\$	10,313,730	\$	10,092,727	\$	9,963,690
Commercial		8,207,310		8,188,685		8,334,540		8,581,426		8,288,891
Public and Other		1,931,309		1,789,984		1,895,370		2,029,917		2,239,501
Total Deposits	\$	20,484,391	\$	20,358,393	\$	20,543,640	\$	20,704,070	\$	20,492,082

Non-Performing Assets and Accruing Loans and Leases Past Due 90 Days or More

Table 11

	Sej	ptember 30,		June 30,		March 31,	l	December 31,	Se	ptember 30,
(dollars in thousands)		2024		2024		2024		2023		2023
Non-Performing Assets										
Non-Accrual Loans and Leases										
Commercial										
Commercial and Industrial	\$	6,218	\$	3,681	\$	13	\$	39	\$	43
Commercial Mortgage		2,680		2,601		2,714		2,884		2,996
Total Commercial		8,898		6,282		2,727		2,923		3,039
Consumer										
Residential Mortgage		4,269		2,998		3,199		2,935		3,706
Home Equity		3,947		3,227		3,240		3,791		3,734
Total Consumer		8,216		6,225		6,439		6,726		7,440
Total Non-Accrual Loans and Leases		17,114		12,507		9,166		9,649		10,479
Foreclosed Real Estate		2,667		2,672		2,672		2,098		1,040
Total Non-Performing Assets	\$	19,781	\$	15,179	\$	11,838	\$	11,747	\$	11,519
Accruing Loans and Leases Past Due 90 Days or More										
Consumer										
Residential Mortgage	\$	4,421	\$	4,524	\$	3,378	\$	3,814	\$	3,519
Home Equity		1,980		2,025		1,580		1,734		2,172
Automobile		580		568		517		399		393
Other ¹		554		733		872		648		643
Total Consumer		7,535		7,850		6,347		6,595		6,727
Total Accruing Loans and Leases Past Due 90 Days or More	\$	7,535	\$	7,850	\$	6,347	\$	6,595	\$	6,727
Total Loans and Leases	\$	13,918,583	\$	13,831,266	\$	13,853,837	\$	13,965,026	\$	13,919,491
Ratio of Non-Accrual Loans and Leases to Total Loans and Leases		0.12%		0.09%		0.07%		0.07%		0.08%
Ratio of Non-Performing Assets to Total Loans and Leases										
and Foreclosed Real Estate		0.14%		0.11%		0.09%		0.08%		0.08%
Ratio of Non-Performing Assets to Total Assets		0.08%		0.07%		0.05%		0.05%		0.05%
-										
Ratio of Commercial Non-Performing Assets to Total Commercial Lo	oans									
and Leases and Commercial Foreclosed Real Estate		0.15%		0.11%		0.05%		0.05%		0.05%
Ratio of Consumer Non-Performing Assets to Total Consumer Loans										
and Leases and Consumer Foreclosed Real Estate		0.14%		0.11%		0.11%		0.11%		0.10%
Ratio of Non-Performing Assets and Accruing Loans and Leases										
Past Due 90 Days or More to Total Loans and Leases										
and Foreclosed Real Estate		0.20%		0.17%		0.13%		0.13%		0.13%
who i dicellosed item Estate		0.2070		0.1770		0.1370		0.1370		0.157
Quarter to Quarter Changes in Non-Performing Assets										
Balance at Beginning of Quarter	\$	15,179	\$	11,838	\$	11,747	\$	11,519	\$	11,477
Additions	Ψ	5,557	Ψ	5,257	Ψ	1,652	Ψ	2,683	Ψ	1,318
Reductions		5,557		3,237		1,032		2,003		1,510
Payments		(734)		(844)		(921)		(2,018)		(1,017)
Return to Accrual Status		(81)		(1,018)		(617)		(437)		
		ì		ì		(23)		(437)		(259)
Charge-offs / Write-downs Total Reductions		(140)		(1.016)		` ′		(2.455)		(1.070)
Total Reductions Polymer of Finds Computers	¢	(955)		(1,916)		(1,561)		(2,455)	¢.	(1,276)
Balance at End of Quarter	\$	19,781		15,179	\$	11,838	\$	11,747	Þ	11,519

¹ Comprised of other revolving credit, installment, and lease financing.

Reserve for Credit Losses

Table 12

		T	hre		Nine Months Ended					
	Se	eptember 30,		June 30,	Se	ptember 30,		September	30,	
(dollars in thousands)		2024		2024		2023		2024	2023	
Balance at Beginning of Period	\$	151,155	\$	152,148	\$	151,702	\$	152,429 \$	151,247	
Loans and Leases Charged-Off										
Commercial										
Commercial and Industrial		(1,021)		(875)		(294)		(2,256)	(758)	
Consumer										
Residential Mortgage		-		(48)		-		(48)	(6	
Home Equity		(125)		(202)		(13)		(362)	(68	
Automobile		(1,651)		(1,095)		(1,353)		(3,794)	(4,309	
Other ¹		(2,539)		(2,610)		(1,957)		(7,461)	(6,296	
Total Loans and Leases Charged-Off		(5,336)		(4,830)		(3,617)		(13,921)	(11,437)	
Recoveries on Loans and Leases Previously Charged-Off										
Commercial										
Commercial and Industrial		66		263		72		445	225	
Consumer										
Residential Mortgage		48		63		69		153	188	
Home Equity		318		113		131		615	893	
Automobile		552		481		721		1,559	2,170	
Other ¹		522		517		575		1,645	1,867	
Total Recoveries on Loans and Leases Previously Charged-Off		1,506		1,437		1,568		4,417	5,343	
Net Charged-Off - Loans and Leases		(3,830)		(3,393)		(2,049)		(9,504)	(6,094	
Provision for Credit Losses:										
Loans and Leases		3,684		3,206		1,945		10,432	6,918	
Unfunded Commitments		(684)		(806)		55		(3,032)	(418	
Total Provision for Credit Losses		3,000		2,400		2,000		7,400	6,500	
Balance at End of Period	\$	150,325	\$	151,155	\$	151,653	\$	150,325 \$	151,653	
Components										
Allowance for Credit Losses - Loans and Leases	\$	147,331	\$	147,477	\$	145,263	\$	147,331 \$	145,263	
Reserve for Unfunded Commitments	Ψ	2,994	Ψ	3,678	Ψ	6,390	Ψ.	2,994	6,390	
Total Reserve for Credit Losses	\$	150,325	\$	151,155	\$	151,653	\$	150,325 \$	151,653	
Average Loans and Leases Outstanding	\$	13,809,977	\$	13,831,797	\$	13,903,214	\$	13,836,760 \$	13,833,164	
Ratio of Net Loans and Leases Charged-Off to										
Average Loans and Leases Outstanding (annualized)		0.11%		0.10%		0.06%		0.09%	0.06%	
Ratio of Allowance for Credit Losses to Loans and Leases Outstanding ²		1.06%		1.07%		1.04%		1.06%	1.04%	

¹ Comprised of other revolving credit, installment, and lease financing.

² The numerator comprises the Allowance for Credit Losses - Loans and Leases.

Business Segments Selected Financial Information

Table 13a

	(Consumer	C	ommercial		Treasury	C	onsolidated
(dollars in thousands)		Banking		Banking	:	and Other		Total
Three Months Ended September 30, 2024								
Net Interest Income (Expense)	\$	97,919	\$	50,556	\$	(30,857)	\$	117,618
Provision for Credit Losses		3,058		772		(830)		3,000
Net Interest Income (Expense) After Provision for Credit Losses		94,861		49,784		(30,027)		114,618
Noninterest Income		34,133		7,786		3,191		45,110
Noninterest Expense		(84,712)		(18,825)		(3,555)		(107,092)
Income (Loss) Before Income Taxes		44,282		38,745		(30,391)		52,636
Provision for Income Taxes		(11,289)		(9,816)		8,827		(12,278)
Net Income (Loss)	\$	32,993	\$	28,929	\$	(21,564)	\$	40,358
Total Assets as of September 30, 2024	\$	8,308,389	\$	5,952,321	\$	9,538,464	\$	23,799,174
Three Months Ended September 30, 2023 ¹								
Net Interest Income (Expense)	\$	98,984	\$	52,066	\$	(30,113)	\$	120,937
Provision for Credit Losses		1,974		74		(48)		2,000
Net Interest Income (Expense) After Provision for Credit Losses		97,010		51,992		(30,065)		118,937
Noninterest Income		31,027		8,483		10,824		50,334
Noninterest Expense		(81,377)		(18,937)		(5,287)		(105,601)
Income (Loss) Before Income Taxes		46,660		41,538		(24,528)		63,670
Provision for Income Taxes		(12,073)		(10,523)		6,829		(15,767)
Net Income (Loss)	\$	34,587	\$	31,015	\$	(17,699)	\$	47,903
Total Assets as of September 30, 2023	\$	8,584,796	\$	5,719,577	\$	9,245,412	\$	23,549,785

 $^{^{1}}$ Certain prior period information has been reclassified to conform to current presentation.

Business Segments Selected Financial Information

Table 13b

	Consumer	Commercial	Treasury	C	onsolidated
(dollars in thousands)	Banking	Banking	and Other		Total
Nine Months Ended September 30, 2024					
Net Interest Income (Expense)	\$ 293,118	\$ 152,934	\$ (99,650)	\$	346,402
Provision for Credit Losses	8,218	1,239	(2,057)		7,400
Net Interest Income (Expense) After Provision for Credit Losses	284,900	151,695	(97,593)		339,002
Noninterest Income	99,768	21,278	8,436		129,482
Noninterest Expense	 (254,428)	(55,478)	(12,271)		(322,177)
Income (Loss) Before Income Taxes	130,240	117,495	(101,428)		146,307
Provision for Income Taxes	 (33,154)	(29,711)	27,390		(35,475)
Net Income (Loss)	\$ 97,086	\$ 87,784	\$ (74,038)	\$	110,832
Total Assets as of September 30, 2024	\$ 8,308,389	\$ 5,952,321	\$ 9,538,464	\$	23,799,174
Nine Months Ended September 30, 2023 ¹					
Net Interest Income (Expense)	\$ 293,681	\$ 159,864	\$ (72,305)	\$	381,240
Provision for Credit Losses	6,035	59	406		6,500
Net Interest Income (Expense) After Provision for Credit Losses	287,646	159,805	(72,711)		374,740
Noninterest Income	94,126	25,072	15,128		134,326
Noninterest Expense	 (247,543)	(58,528)	(15,485)		(321,556)
Income (Loss) Before Income Taxes	134,229	126,349	(73,068)		187,510
Provision for Income Taxes	(34,566)	(31,345)	19,207		(46,704)
Net Income (Loss)	\$ 99,663	\$ 95,004	\$ (53,861)	\$	140,806
Total Assets as of September 30, 2023	\$ 8,584,796	\$ 5,719,577	\$ 9,245,412	\$	23,549,785

 $^{^{1}}$ Certain prior period information has been reclassified to conform to current presentation.

					Thre	e Months End	led				
	Se	eptember 30,		June 30,		March 31,	D	ecember 31,	S	September 30),
(dollars in thousands, except per share amounts)		2024		2024		2024		2023		2023	
Quarterly Operating Results											
nterest Income		466.006	.	4 (0 0 0 0 0	Φ.	4.50.004	Φ.	4.50.004	Φ.		
Interest and Fees on Loans and Leases	\$	166,286	\$	163,208	\$	159,336	\$	158,324	\$	151,245	5
Income on Investment Securities											
Available-for-Sale		23,257		21,468		21,757		22,782		23,552	
Held-to-Maturity		21,107		21,595		22,136		22,589		22,838	
Deposits		29		25		30		23		18	
Funds Sold		8,951		6,114		6,127		5,705		12,828	
Other		1,018		1,120		970		924		1,464	
Total Interest Income		220,648		213,530		210,356		210,347		211,945	5
nterest Expense											
Deposits		96,067		91,542		89,056		87,121		72,153	
Securities Sold Under Agreements to Repurchase		993		1,180		1,443		1,459		4,034	4
Funds Purchased		-		44		-		-		-	
Other Debt		5,970		5,918		5,919		5,982		14,821	
Otal Interest Expense		103,030		98,684		96,418		94,562		91,008	
Net Interest Income		117,618		114,846		113,938		115,785		120,937	
Provision for Credit Losses		3,000		2,400		2,000		2,500		2,000	
Net Interest Income After Provision for Credit Losses		114,618		112,446		111,938		113,285		118,937	7
Ioninterest Income											
Fees, Exchange, and Other Service Charges		14,945		13,769		14,123		13,774		13,824	
Trust and Asset Management		11,916		12,223		11,189		11,144		10,548	8
Service Charges on Deposit Accounts		8,075		7,730		7,947		7,949		7,843	3
Bank-Owned Life Insurance		3,533		3,396		3,356		3,176		2,749	9
Annuity and Insurance		1,460		1,583		1,046		1,271		1,156	6
Mortgage Banking		1,188		1,028		951		1,016		1,059	9
Investment Securities Losses, Net		(1,103)		(1,601)		(1,497)		(1,619)		(6,734	4)
Other		5,096		3,959		5,170		5,572		19,889	9
Total Noninterest Income		45,110		42,087		42,285		42,283		50,334	4
Noninterest Expense											
Salaries and Benefits		58,626		57,033		58,215		53,991		58,825	5
Net Occupancy		10,806		10,559		10,456		9,734		10,327	7
Net Equipment		10,120		10,355		10,103		9,826		9,477	7
Professional Fees		4,725		4,929		4,677		5,079		3,846	6
Data Processing		4,712		4,745		4,770		4,948		4,706	6
FDIC Insurance		3,355		7,170		3,614		18,545		3,361	1
Other		14,748		14,435		14,024		13,839		15,059	9
Otal Noninterest Expense		107,092		109,226		105,859		115,962		105,601	1
ncome Before Provision for Income Taxes		52,636		45,307		48,364		39,606		63,670	0
Provision for Income Taxes		12,278		11,224		11,973		9,210		15,767	
Net Income	\$	40,358	\$	34,083	\$		\$	30,396	\$		
Preferred Stock Dividends		3,436		1,969		1,969		1,969		1,969	9
Net Income Available to Common Shareholders	\$	36,922	\$	32,114	\$	34,422	\$	28,427	\$	-	
											_
Basic Earnings Per Common Share	\$	0.94	\$	0.81	\$	0.87	\$	0.72	\$	1.17	7
Diluted Earnings Per Common Share	\$	0.93	\$	0.81	\$		\$	0.72	\$		
			,			- /	•				
Balance Sheet Totals											
oans and Leases	\$	13,918,583	\$	13,831,266	\$	13,853,837	\$	13,965,026	\$	13,919,491	1
otal Assets	Ψ	23,799,174	Ψ	23,300,768	Ψ	23,420,860	Ψ	23,733,296	Ψ	23,549,785	
otal Deposits		20,978,322		20,408,502		20,676,586		21,055,045		20,802,309	
otal Shareholders' Equity		1,665,474		1,612,849		1,435,977		1,414,242		1,363,840	
• •											
erformance Ratios											
eturn on Average Assets		0.69	%	0.59	%	0.63	%	0.51	%	0.78	8
eturn on Average Shareholders' Equity		9.90		9.53		10.34		8.86		13.92	2
eturn on Average Common Equity		11.50		10.41		11.20		9.55		15.38	8
Efficiency Ratio 1		65.81		69.60		67.76		73.36		61.66	6
Net Interest Margin ²		2.18		2.15		2.11		2.13		2.13	3
											4

¹ Efficiency ratio is defined as noninterest expense divided by total revenue (net interest income and total noninterest income).

² Net interest margin is defined as net interest income, on a taxable-equivalent basis, as a percentage of average earning assets.

Hawaii Economic Trends Table 15

	Eight Months	Ended	Year Ended							
(dollars in millions; jobs in thousands)	August 31,	2024	December 3	31, 2023	Decembe	er 31, 2022				
Hawaii Economic Trends										
State General Fund Revenues 1	\$ 6,568.2	1.5 %	\$ 9,504.1	0.7 % \$	9,441.3	16.0 %				
General Excise and Use Tax Revenue 1	3,094.1	2.2	4,474.1	4.9	4,263.4	18.3				
Jobs ²	651.1		655.2		653.3					

	September 30,	Decembe	r 31,
	2024	2023	2022
Unemployment, seasonally adjusted ²			
Statewide	2.9 %	3.0 %	3.2 %
Honolulu County	2.8	2.6	3.1
Hawaii County	3.2	2.8	3.5
Maui County	2.5	6.2	3.5
Kauai County	3.5	2.5	3.1

	September 30,			
(1-year percentage change, except months of inventory)	2024	2023	2022	2021
Housing Trends (Single Family Oahu) ³				
Median Home Price	4.8 %	(5.0) %	11.6 %	19.3 %
Home Sales Volume (units)	5.8 %	(26.3) %	(23.2) %	17.9 %
Months of Inventory	3.4	2.8	2.1	0.8

	Monthly Visitor Arrivals,	Percentage Change
(in thousands, except percent change)	Not Seasonally Adjusted	from Previous Year
Fourism ⁴		
August 31, 2024	819.2	6.9 %
July 31, 2024	925.3	(0.5)
June 30, 2024	872.6	(1.5)
May 31, 2024	757.8	(4.1)
April 30, 2024	721.9	(10.5)
March 31, 2024	843.5	(5.5)
February 29, 2024	752.7	2.6
January 31, 2024	745.6	(3.8)
December 31, 2023	845.6	(1.5)
November 30, 2023	720.3	0.2
October 31, 2023	700.3	(3.7)
September 30, 2023	643.1	(7.1)
August 31, 2023	766.0	(7.7)
July 31, 2023	929.4	1.2
June 30, 2023	886.0	5.3
May 31, 2023	790.5	2.1
April 30, 2023	806.2	(0.4)
March 31, 2023	892.2	13.6
February 28, 2023	733.6	17.6
January 31, 2023	775.1	36.7
December 31, 2022	858.3	14.0
November 30, 2022	719.0	17.1
October 31, 2022	727.4	32.1
September 30, 2022	692.2	37.2
August 31, 2022	829.8	14.8

 $^{^{1}\,}$ Source: Hawaii Department of Business, Economic Development & Tourism

² Source: U.S. Bureau of Labor Statistics

³ Source: Honolulu Board of Realtors

⁴ Source: Hawaii Tourism Authority



Bank of Hawai'i Corporation third quarter 2024 financial report

October 28, 2024

disclosure



forward-looking statements

this presentation, and other statements made by the Company in connection with it, may contain forward-looking statements concerning, among other things, forecasts of our financial results and condition, expectations for our operations and business prospects, and our assumptions used in those forecasts and expectations. we have not committed to update forward-looking statements to reflect later events or circumstances

highlights



Corporation

earnings highlights

strong credit

stable balance sheet performance

- \$0.93 diluted earnings per common share
- \$40.4 million net income
- net interest margin expanded to 2.18%
- 1.87% average cost of total deposits
- 11.50% return on average common equity

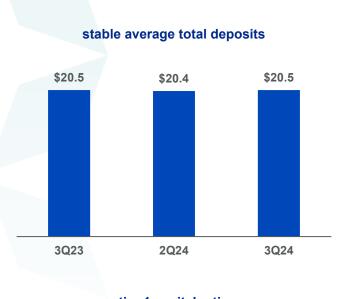
- 0.11% net charge-off rate
- 0.14% non-performing assets level
- 79% of loan portfolio real-estate secured with combined wtd avg LTV of 51%
- CRE portfolio comprises 28% of total loans, office 3%
- stable loan and deposit performance
- tier 1 capital ratio of 14.05% and total capital ratio of 15.11%
- \$10.6 billion in readily available liquidity compared to \$8.8 billion in uninsured/uncollateralized deposits

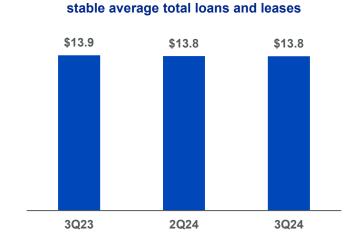
highlights – balance sheet

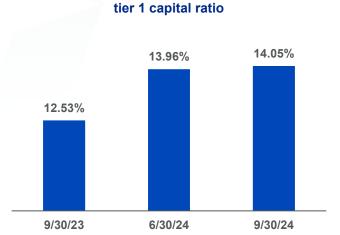


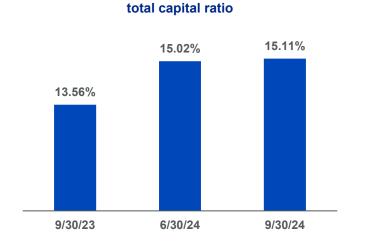
Corporation

\$ in billions









our deposits

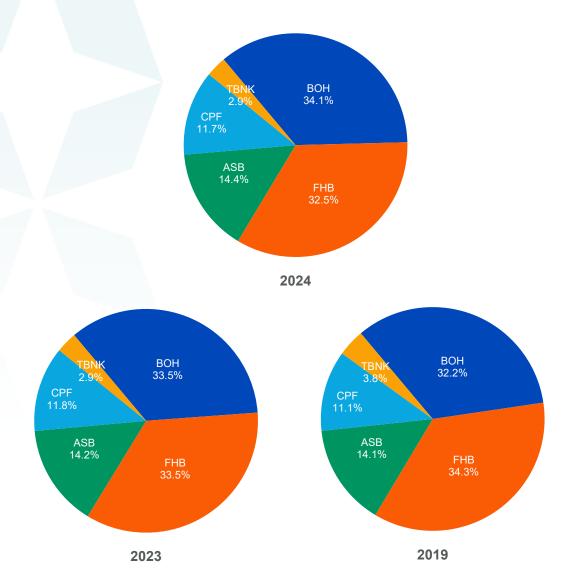


through our 127 year history in the islands, Bank of Hawai'i has developed an exceptionally seasoned deposit base, built one relationship at a time, over many years, and in neighborhoods and communities we understand

- √ unique marketplace
- √ diversified
- √ long tenured

leader in a unique deposit market Ih Bank of Hawai'i

Corporation



the leader in a unique deposit market with five local competitors holding 96% of the bank deposit market

stable deposit balances

1h Bank of Hawai'i

Corporation

\$ in billions

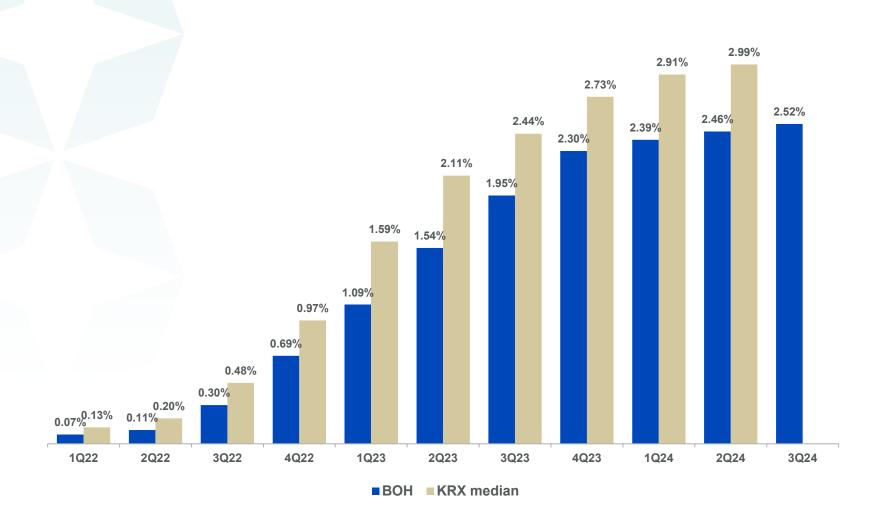
average balances



cost of funds interest-bearing deposits

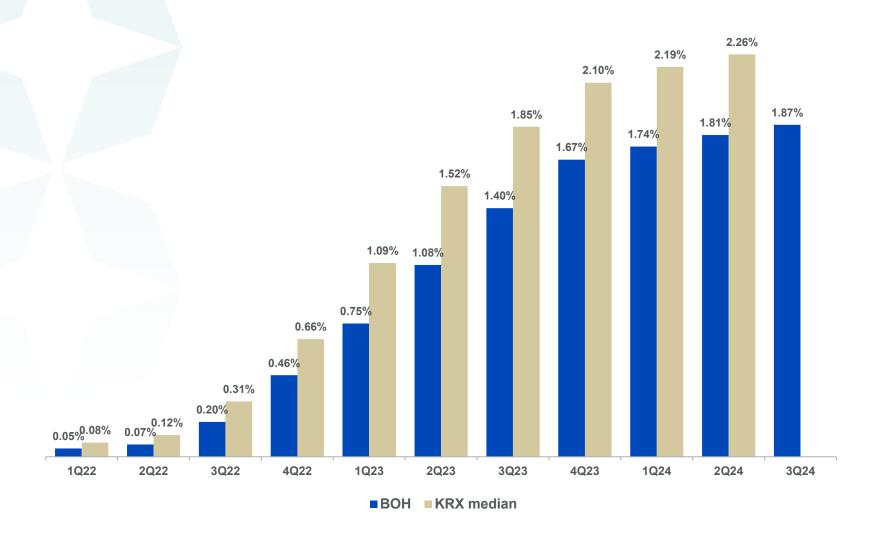


Corporation



cost of funds total deposits

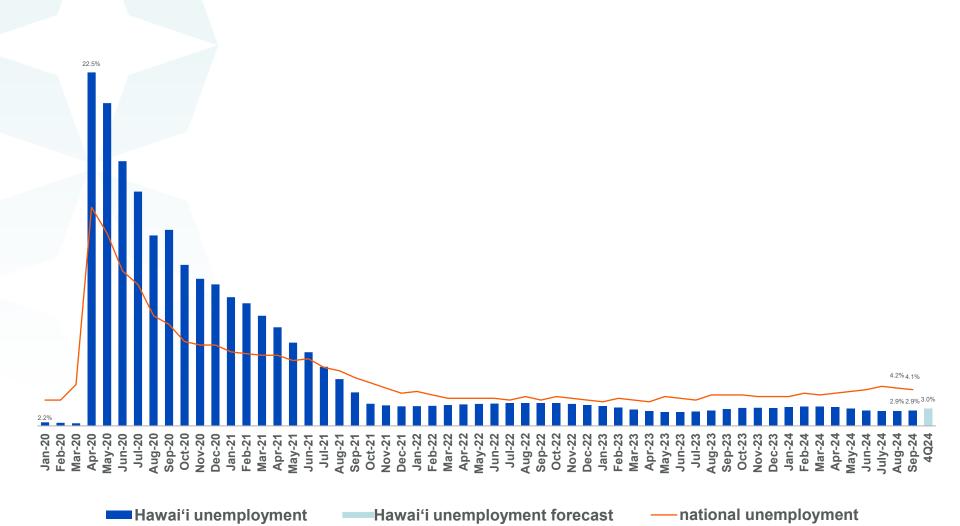




unemployment

experience & forecast



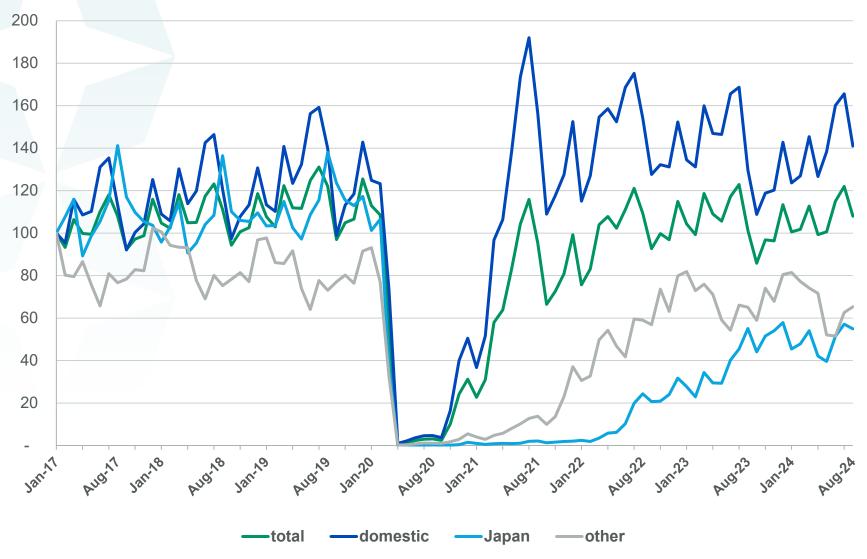


visitor arrivals

h Bank of Hawai'i

monthly by market, indexed to January 2017

Corporation

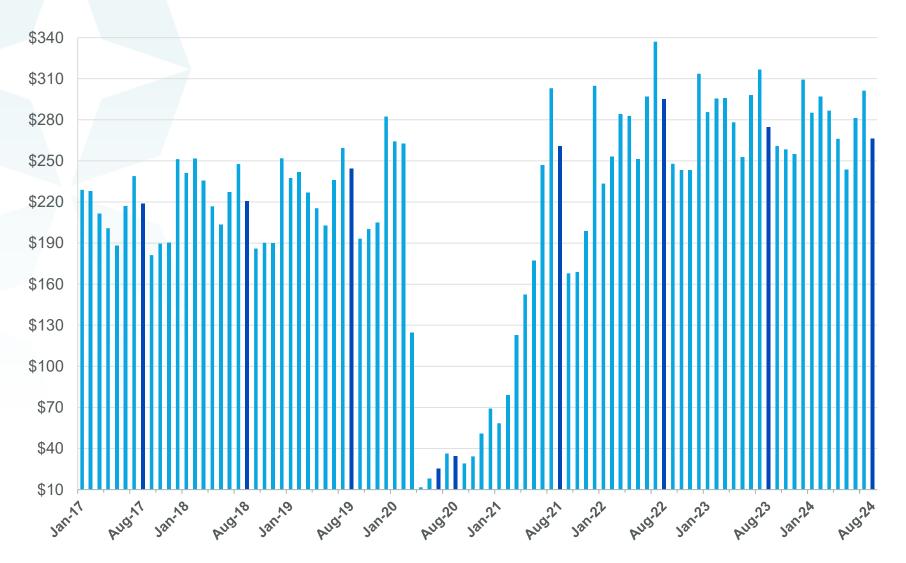


revenue per available room

1h Bank of Hawai'i

revenue per available room (RevPAR)

Corporation



stable real estate prices



Oahu market indicators – YTD 2024 as of September

	sin	gle family h	omes	condominiums				
	YTD-24	YTD-23	<u>Δ YTD-23</u>	YTD-24	YTD-23	<u>Δ YTD-23</u>		
median sales price (000s)	\$1,100	\$1,050	4.8%	\$510	\$505	1.0%		
closed sales	2,101	1,985	5.8%	3,390	3,592	-5.6%		
median days on market	18	22	4 days	29	20	9 days		



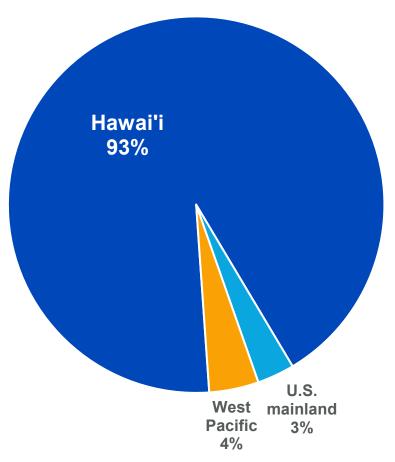
credit performance

lending philosophy



Corporation

we lend in our core markets to long-standing relationships



steady organic loan growth

h Bank of Hawai'i

Corporation

\$ in billions

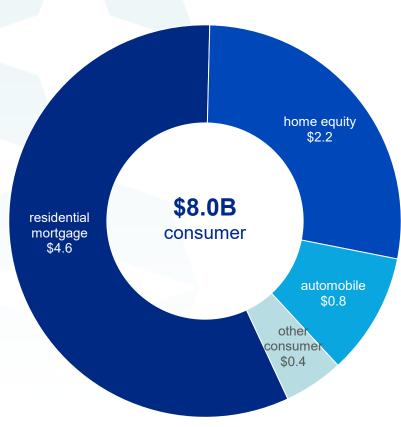
average total loans and leases



consumer portfolio

57% of total loans





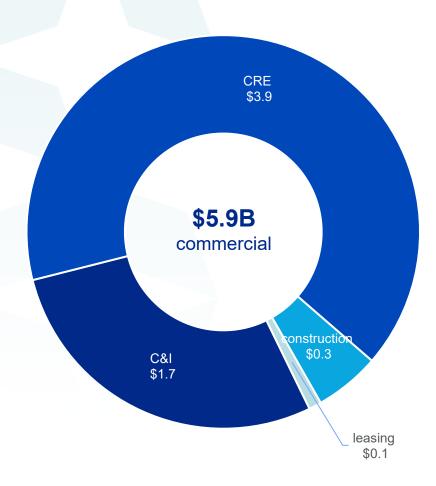
asset type	% total consumer	% total	WALTV	wtd avg FICO	
residential mortgage	58%	33%	49%	805	
home equity	27%	16%	46%	790	
real estate secured	85%	49%	48%	800	
automobile	10%	6%	n/a	733	
other consumer	5%	3%	n/a	759	
total consumer	100%	57%	n/a	792	

commercial portfolio

h Bank of Hawai'i

Corporation

43% of total loans



asset type	% total comml	% total loans	WALTV
commercial real estate	65%	28%	56%
construction	5%	2%	56%
real estate secured	71%	30%	56%
commercial & industrial	28%	12%	n/a
leasing	1%	0.4%	n/a
total commercial	100%	43%	n/a

stable real estate market



Corporation

Oahu market vacancies and inventory

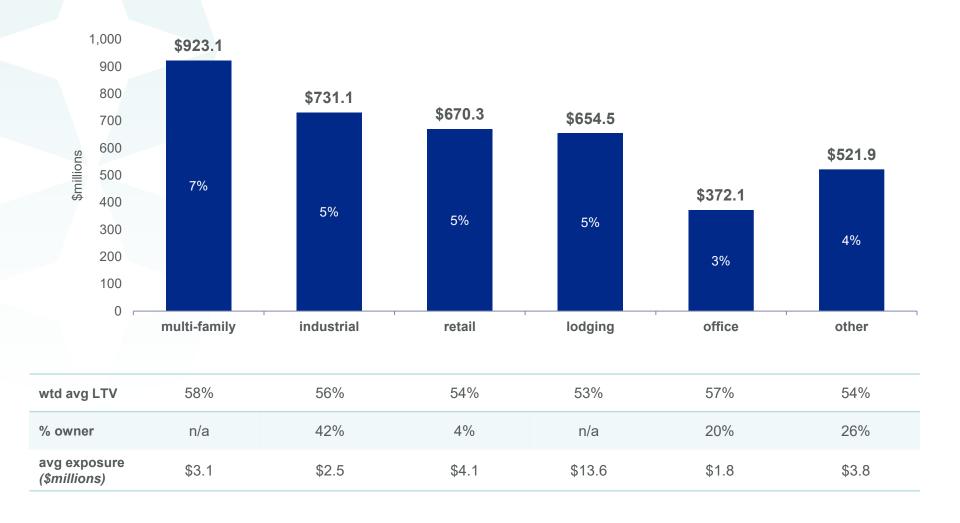
		vacancy		inventory (sq ft)
	<u>2Q24</u>	<u>2Q23</u>	<u>10 yr avg</u>	10 yr CAGR
industrial	1.05%	0.76%	1.75%	0.28%
office	13.57%	12.71%	12.46%	- 1.08%
retail	6.09%	5.92%	5.91%	0.74%
multi-family	4.10%	4.40%	4.67%	0.70%

commercial real estate (CRE)

h Bank of Hawai'i

28% of total loans

Corporation

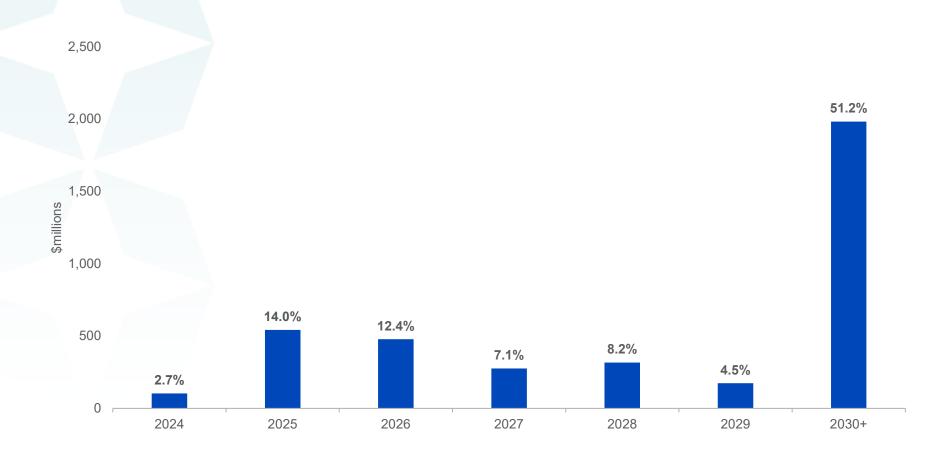


CRE scheduled maturities

h Bank of Hawai'i

Corporation

modest near-term maturities

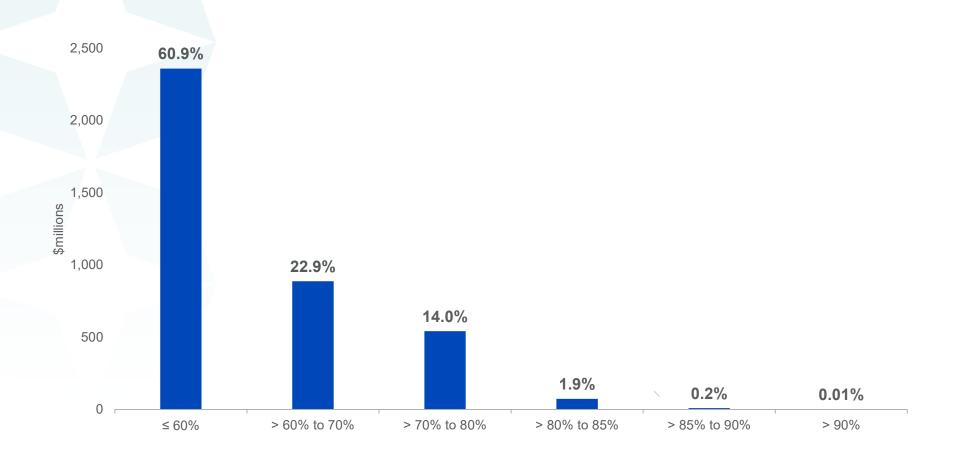


CRE loan balances by LTV

1h Bank of Hawai'i

LTV > 80% - \$84MM, 2.2% of CRE

Corporation



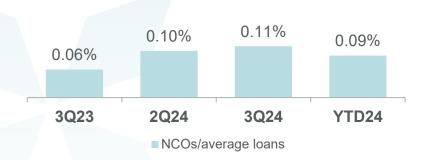
credit quality

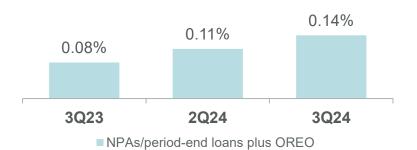
h Bank of Hawai'i

Corporation

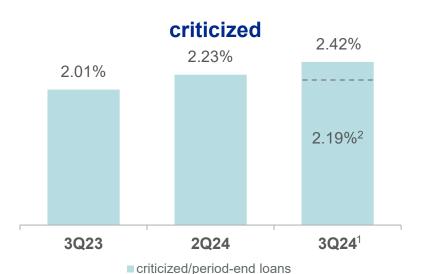
non-performing assets

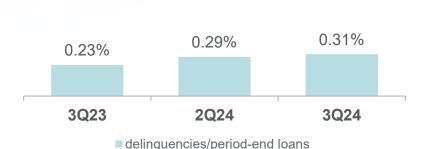






delinquencies





¹ 77% of total criticized is secured with 57% wtd avg LTV ² adjusted to exclude loan fully paid off in October



financial update

NII and **NIM** trends

h Bank of Hawai'i

\$ in millions

Corporation

increasing NII and NIM

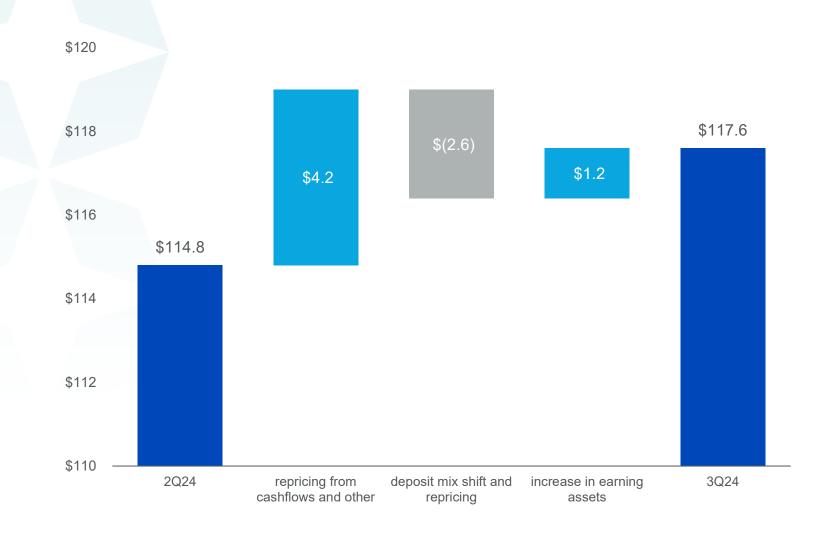


NII breakdown

1h Bank of Hawai'i

Corporation





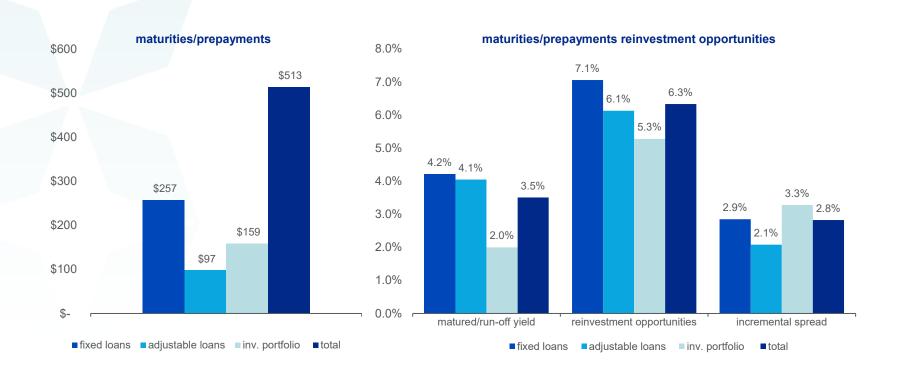
cashflow repricing

4h Bank of Hawai'i

Corporation

\$ in millions

quarterly impact from cashflows repricing: +\$3.6 million



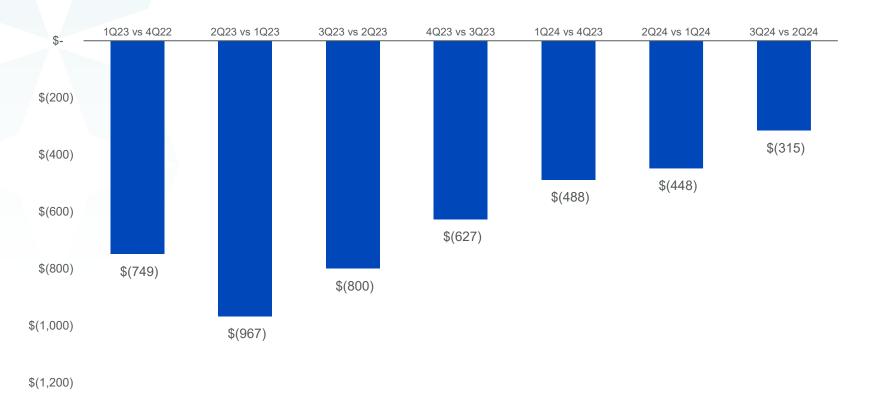
deposit mix shift and repricing In Bank of Hawai'i

\$ in millions

Corporation

quarterly NII impact from deposit mix shift and repricing in 3Q24: \$(2.6) million

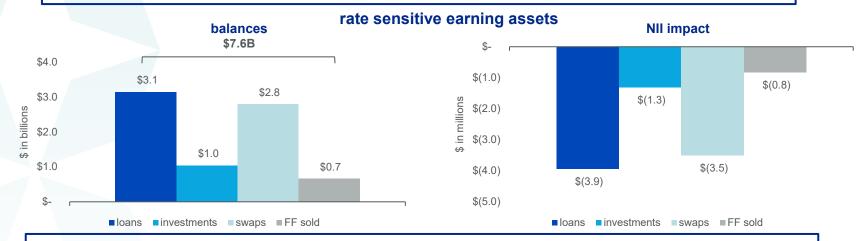
QoQ change in average NIBD and low yield interest-bearing deposit balances



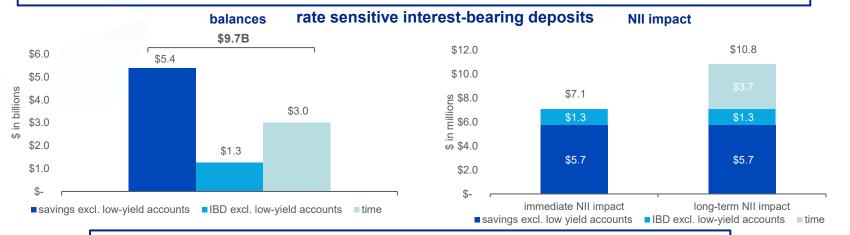
rate sensitive earning assets and 🚹 Bank of Hawaiʻi interest-bearing deposits

Corporation

net NII impact per guarter for 50 bps FF decrease from rate sensitive earning assets: \$(9.6) million



short-term net NII impact per quarter for 50 bps FF decrease from rate sensitive deposits: +\$7.1 million long-term net NII impact per guarter for 50 bps FF decrease from rate sensitive deposits: +\$10.8 million

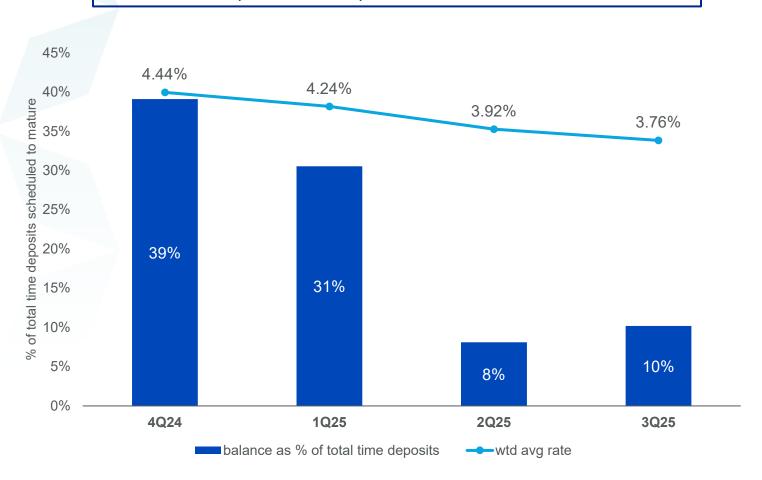


short-term net NII impact: -\$(2.5) million & long-term net NII impact: +\$1.2 million

time deposit maturity schedule Ih Bank of Hawai'i

Corporation

39% of time deposits set to reprice in 3 months and 70% in 6 months



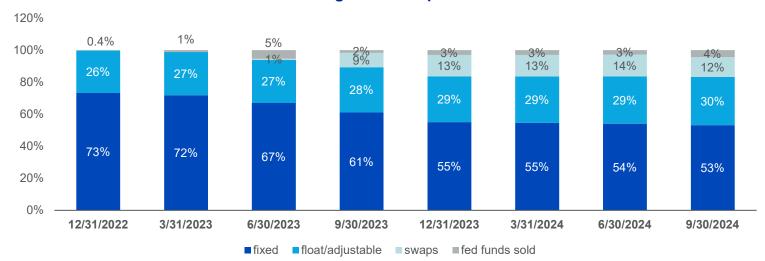
note: as of September 30, 2024

optimizing balance sheet



Corporation

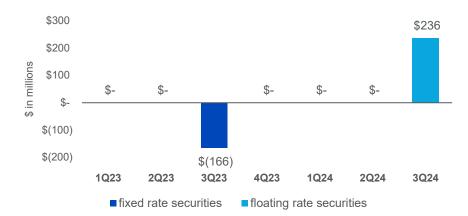
earning asset composition



swap composition

securities purchases / sales





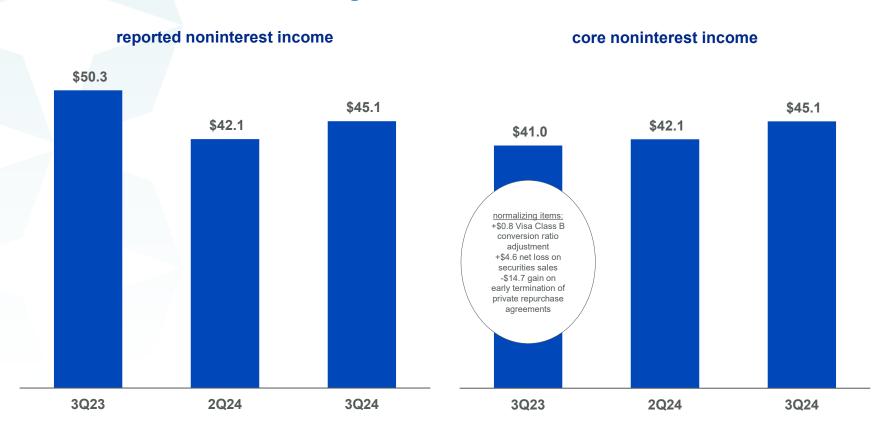
noninterest income

4h Bank of Hawai'i

\$ in millions

Corporation

increasing core noninterest income



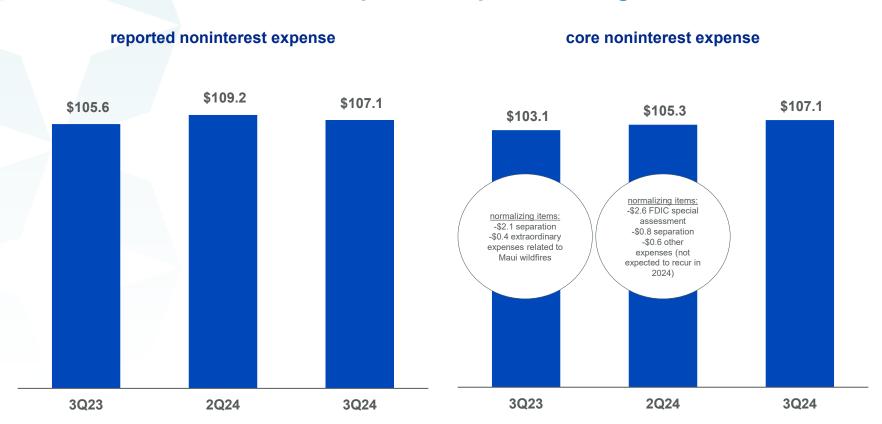
noninterest expense

4h Bank of Hawai'i

Corporation

\$ in millions

continued discipline in expense management



financial summary

h Bank of Hawai'i

Corporation

\$ in millions, except per share amounts

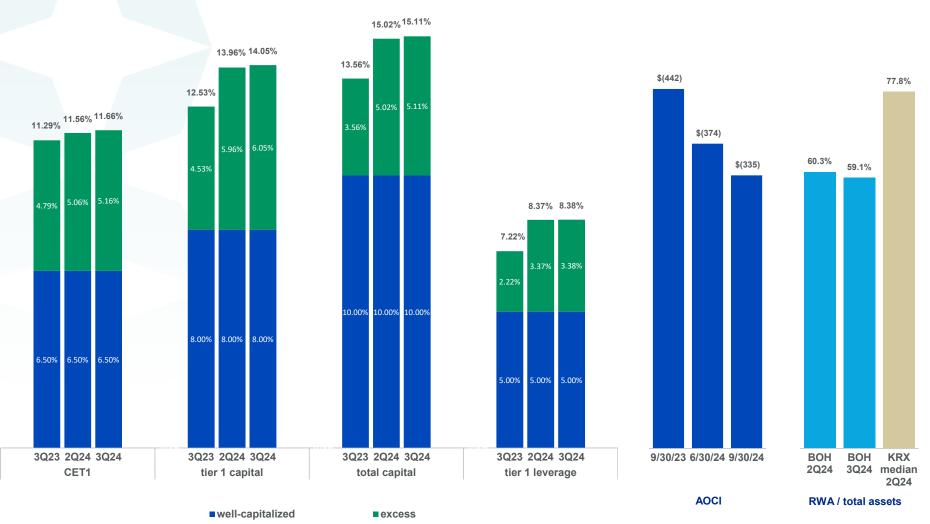
	<u>3</u>	BQ 2024		<u>2Q 2024</u>		<u>3Q 2023</u>	<u>Λ 2</u>	Q 2024		<u>∆ 30</u>	Q 2023	
net interest income	\$	117.6	\$	114.8	\$	120.9	\$	2.8		\$	(3.3)	
noninterest income		45.1		42.1		50.3		3.0			(5.2)	
total revenue		162.7		156.9		171.3		5.8			(8.5)	
noninterest expense		107.1		109.2		105.6		(2.1)			1.5	
operating income		55.6		47.7		65.7		7.9			(10.0)	
credit provision		3.0		2.4		2.0		0.6			1.0	
income taxes		12.3		11.2		15.8		1.1			(3.5)	
net income	\$	40.4	\$	34.1	\$	47.9	Ş	6.3		\$	(7.5)	
net income available to common	\$	36.9	\$	32.1	\$	45.9	Ş	5 4.8		\$	(9.0)	
diluted EPS	\$	0.93	\$	0.81	\$	1.17	Ş	0.12		\$	(0.24)	
return on assets		0.69	%	0.59	%	0.78	%	0.10	%		(0.09)	%
return on average common equity		11.50		10.41		15.38		1.09			(3.88)	
net interest margin		2.18		2.15		2.13		0.03			0.05	
end of period balances												
investment portfolio	\$	7,261	\$	7,111	\$	7,475		2.1	%		(2.9)	%
loans and leases		13,919		13,831		13,919		0.6			(0.0)	
total deposits		20,978		20,409		20,802		2.8			0.8	
shareholders' equity		1,665		1,613		1,364		3.3			22.1	

capital



Corporation

strong capital



takeaways



- √ high quality and low cost deposit base in unique and competitively advantageous deposit market
- √ continuing trend of increase in NII and NIM
- √ exceptional credit quality
- √ strong liquidity and risk-based capital

4h Bank of Hawai'i

Corporation

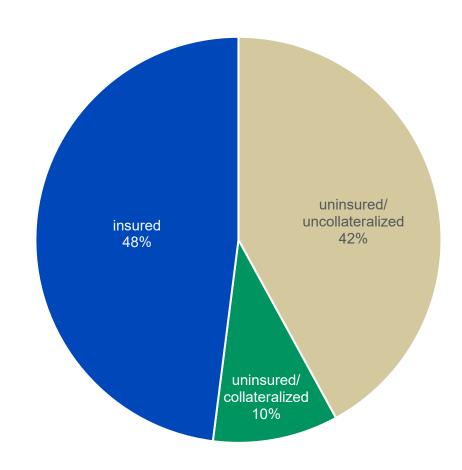
Q & A



appendix

insured/collateralized deposits In Bank of Hawai'i

Corporation

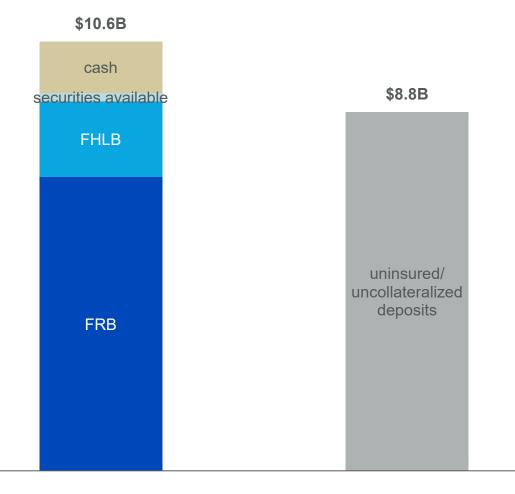


readily available liquidity



Corporation

Bank of Hawai'i carries substantial liquidity lines and equivalents for both day-to-day operational and liquidity backstop purposes

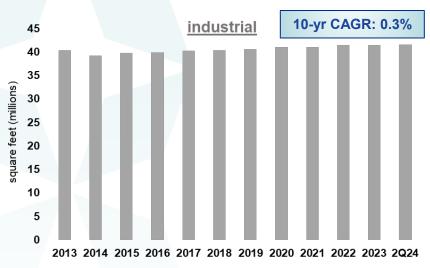


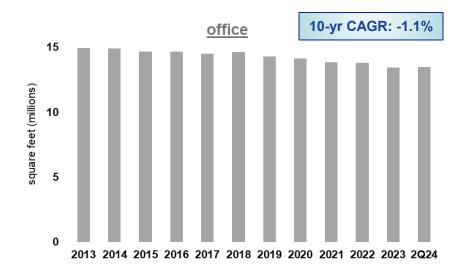
CRE supply constraints

h Bank of Hawai'i

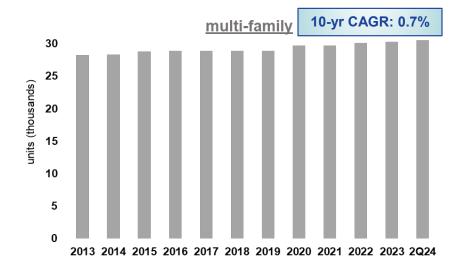
Oahu market inventory









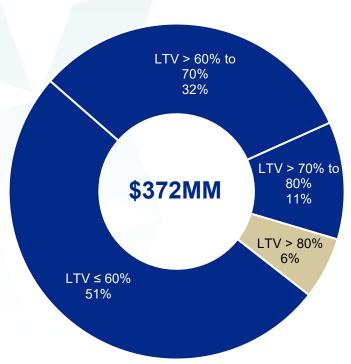


CRE office

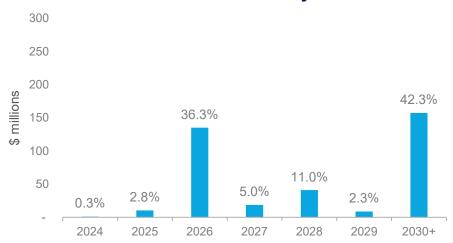
3% of total loans



LTV distribution



scheduled maturity



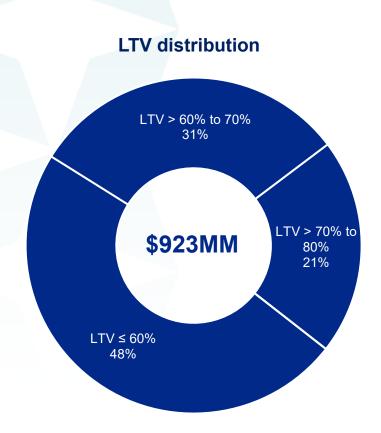
highlights

- 57% wtd avg LTV
- \$1.8MM average exposure
- 24% CBD (Downtown Honolulu)
 - 63% wtd avg LTV
 - 46% with repayment guaranties
- 3% maturing prior to 2026
- 2.4% criticized

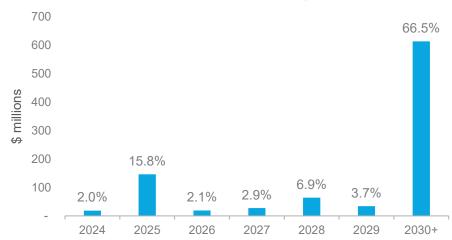
CRE multi-family

7% of total loans





scheduled maturity



highlights

- 58% wtd avg LTV
- \$3.1MM average exposure
- 99.2% LIHTC, affordable or market
- 18% maturing prior to 2026
- 5.8% criticized