## Bank of Hawaii

## Corporation

## Bank of Hawaii Corporation Third Quarter 2006 Financial Results

October 23, 2006
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## A -- Board of Directors Increases Dividend 11 Percent to \$0.41 Per Share

HONOLULU, Oct 23, 2006 (BUSINESS WIRE) -- Bank of Hawaii Corporation (NYSE: BOH) today reported diluted earnings per share of $\$ 0.93$ for the third quarter of 2006, up from $\$ 0.85$ in the third quarter of 2005 and up from $\$ 0.73$ in the second quarter of 2006 . Net income for the third quarter of 2006 was $\$ 46.9$ million, up $\$ 2.1$ million from $\$ 44.8$ million in the third quarter of 2005 and up $\$ 9.7$ million from $\$ 37.2$ million in the second quarter of 2006.

The return on average assets for the third quarter of 2006 was 1.81 percent, compared to 1.74 percent in the third quarter of 2005 and 1.47 percent in the second quarter of 2006. The return on average shareholders equity was 27.09 percent for the third quarter of 2006 , up from 24.61 percent in the third quarter last year and up from 21.70 percent in the previous quarter
"Bank of Hawaii Corporation had another solid financial performance during the third quarter of 2006 despite a challenging rate environment," said Allan R. Landon, Chairman and CEO. "Loan growth and asset quality were strong during the third quarter and we were able to stabilize net interest income and overall deposit levels."

For the nine months ended September 30, 2006, net income was $\$ 129.4$ million, down $\$ 7.3$ million compared to net income of $\$ 136.8$ million for the same period last year. Diluted earnings per share were $\$ 2.53$ for the nine month period in 2006, down from diluted earnings per share of $\$ 2.55$ for the same period in 2005. Results for 2006 include a charge of $\$ 8.8$ million, or $\$ 0.17$ per diluted share, as a result of the May 2006 Tax Increase Prevention and Reconciliation Act ("TIPRA"), which repealed the exclusion from federal income taxation of a portion of the income from foreign sales corporations. Excluding the TIPRA adjustment, results for the nine months ended September 30, 2006 were $\$ 138.3$ million, an increase of $\$ 1.5$ million compared with the same period last year. Results for the nine month period in 2006 included a provision for credit losses of $\$ 7.6$ million compared to a provision for credit losses of $\$ 3.0$ million during the comparable period in 2005.

The year-to-date return on average assets was 1.70 percent, down from 1.83 percent for the same period in 2005 . The year-to-date return on average shareholders equity was 24.99 percent, up from 24.72 percent for the nine months ended September 30, 2005.

## Financial Highlights

Net interest income, on a taxable equivalent basis, for the third quarter of 2006 was $\$ 100.5$ million, down $\$ 1.6$ million from $\$ 102.1$ million in the third quarter of 2005 and up $\$ 0.5$ million from $\$ 100.0$ million in the second quarter of 2006. An analysis of the change in net interest income from the previous quarter is included in Table 6.

The net interest margin was 4.20 percent for the third quarter of 2006, a 10 basis point decrease from 4.30 percent in the third quarter of 2005 and a 5 basis point decrease from 4.25 percent in the second quarter of 2006. The decrease was primarily due to the effects of the inverted yield curve in the third quarter of 2006 and a continued shift in the funding mix.

Results for the third quarter of 2006 included a provision for credit losses of $\$ 2.8$ million compared to $\$ 3.0$ million in the third quarter of 2005 and $\$ 2.1$ million in the second quarter of 2006.

Noninterest income was $\$ 56.9$ million for the third quarter of 2006, an increase of $\$ 1.4$ million or 2.5 percent compared to noninterest income of $\$ 55.5$ million in the third quarter of 2005 and up $\$ 3.7$ million or 6.9 percent compared to noninterest income of $\$ 53.2$ million in the second quarter of 2006.

Noninterest expense was $\$ 79.8$ million in the third quarter of 2006 , down $\$ 4.8$ million or 5.7 percent from noninterest expense of $\$ 84.6$ million in the same quarter last year and up $\$ 1.1$ million or 1.3 percent from $\$ 78.7$ million in the prior quarter. An analysis of salary and benefit expenses is included in Table 7.

The efficiency ratio for the third quarter of 2006 was 50.75 percent, an improvement from 53.72 percent in the same quarter last year and from 51.45 percent in the previous quarter. For the nine months ended September 30, 2006, the efficiency ratio was 51.47 percent compared to 52.90 percent for the same period in 2005.

The Company's business segments are defined as Retail Banking, Commercial Banking, Investment Services Group, and Treasury and Other Corporate. Results are determined based on the Company's internal financial management reporting process and organizational structure. Selected
financial information for the business segments is included in Tables 11a and 11b.

## Asset Quality

Asset quality remained strong during the third quarter of 2006. Non-performing assets were $\$ 5.4$ million at the end of the quarter, down $\$ 2.8$ million, or 34.0 percent, compared to $\$ 8.3$ million at the end of the same quarter last year and essentially flat with the end of the previous quarter. The ratio of non-performing assets to total loans, foreclosed real estate, and other investments at September 30, 2006 was 0.08 percent, down from 0.13 percent at September 30, 2005 and unchanged from June 30, 2006.

Non-accrual loans and leases were $\$ 5.0$ million at September 30, 2006, down $\$ 2.2$ million or 30.8 percent from $\$ 7.2$ million at September 30 , 2005 and down approximately $\$ 0.2$ million, or 3.1 percent from $\$ 5.1$ million at June 30, 2006. Non-accrual loans and leases as a percentage of total loans and leases at September 30, 2006 were 0.08 percent, down from 0.12 percent at September 30, 2005 and unchanged from June 30 , 2006.

Net charge-offs for the third quarter of 2006 were $\$ 2.8$ million or 0.17 percent annualized of total average loans and leases compared to net charge-offs of $\$ 13.0$ million or 0.84 percent annualized of total average loans and leases in the same quarter last year. Net charge-offs during the third quarter of 2005 included a $\$ 10.0$ million write-off of a fully reserved aircraft lease. Net charge-offs for the second quarter of 2006 were $\$ 2.1$ million or 0.13 percent annualized of total average loans and leases. Details of the reserve for credit losses are summarized in Table 10.

The allowance for loan and lease losses was $\$ 90.8$ million at September 30, 2006, down $\$ 0.9$ million from $\$ 91.7$ million at September 30 , 2005 and down $\$ 0.2$ million from $\$ 91.0$ million at June 30, 2006. The ratio of allowance for loan and lease losses to total loans was 1.40 percent at September 30, 2006, down from 1.48 percent at September 30, 2005 and down from 1.41 percent at June 30, 2006. The reserve for unfunded commitments at September 30, 2006 was $\$ 5.4$ million, up from $\$ 4.5$ million at September 30, 2005 and up from $\$ 5.1$ million at June $30,2006$.

Credit exposure to the air transportation industry is summarized in Table 8.

## Other Financial Highlights

Total assets were $\$ 10.37$ billion at September 30, 2006, up $\$ 286$ million from $\$ 10.09$ billion at September 30, 2005 and up $\$ 46$ million from $\$ 10.33$ billion at June 30, 2006. Total loans and leases were $\$ 6.49$ billion at September 30, 2006, up $\$ 287$ million from $\$ 6.20$ billion at September 30 , 2005 and up $\$ 47$ million from $\$ 6.44$ billion at June 30, 2006. Commercial loans were $\$ 2.36$ billion at September 30, 2006, up $\$ 170$ million from $\$ 2.19$ billion at September 30, 2005 and up $\$ 42$ million from $\$ 2.32$ billion at June 30, 2006. Consumer loans were $\$ 4.13$ billion at September 30 , 2006 , up $\$ 116$ million from $\$ 4.01$ billion at September 30, 2005 and up $\$ 6$ million from $\$ 4.13$ billion at June 30, 2006.

Total deposits at September 30, 2006 were $\$ 7.69$ billion, down $\$ 69$ million from $\$ 7.76$ billion at September 30, 2005 and down $\$ 79$ million from $\$ 7.77$ billion at June 30, 2006. Despite lower deposit balances, the total number of business and consumer deposit accounts increased compared to June 30,2006 and September 30, 2005. Average total deposits were $\$ 7.73$ billion during the third quarter of 2006, down $\$ 102$ million from the same quarter last year and up $\$ 4$ million from $\$ 7.73$ billion during the previous quarter.

During the third quarter of 2006, the Company repurchased 950.0 thousand shares of common stock at a total cost of $\$ 46.6$ million under its share repurchase program. The average cost was $\$ 49.03$ per share repurchased. From the beginning of the share repurchase program in July 2001 through September 30, 2006, the Company repurchased a total of 42.1 million shares and returned over $\$ 1.4$ billion to shareholders at an average cost of $\$ 34.22$ per share. From October 1, 2006 through October 20, 2006, the Company has repurchased an additional 122.5 thousand shares of common stock at an average cost of $\$ 48.36$ per share. Remaining buyback authority under the share repurchase program was $\$ 102.5$ million at October 20 , 2006.

At September 30, 2006 the Tier 1 leverage ratio was 6.90 percent compared to 6.98 percent at September 30, 2005 and 7.09 percent at June 30, 2006.

The Company's Board of Directors has declared a quarterly cash dividend of $\$ 0.41$ per share on the Company's outstanding shares. The dividend will be payable on December 14, 2006 to shareholders of record at the close of business on November 30, 2006.

## Financial Outlook

The Company's previous earnings estimate of approximately $\$ 178$ million in net income for the full year of 2006 remains unchanged. An analysis of credit quality is performed quarterly to determine the adequacy of the reserve for credit losses. This analysis determines the timing and amount of the provision for credit losses.

## Forward-Looking Statements

This news release contains, and other statements made by the Company in connection with this earnings release may contain, forward-looking statements concerning, among other things, the economic and business environment in our service area and elsewhere, credit quality, anticipated net income and other financial and business matters in future periods. Our forward-looking statements are based on numerous assumptions, any of which could prove to be inaccurate and actual results may differ materially from those projected for a variety of reasons, including, but not limited to: 1) unanticipated changes in business and economic conditions, the competitive environment, taxing authority interpretations, legislation in Hawaii and the other markets we serve, or the timing and interpretation of proposed accounting standards; 2) changes in our credit quality or risk profile that may increase or decrease the required level of reserve for credit losses; 3) changes in market interest rates that may affect our credit markets and ability to maintain our net interest margin; 4) unpredictable costs and other consequences of legal, tax or regulatory matters involving the Company; 5) changes to the amount and timing of our proposed equity repurchases; 6) real or threatened acts of war or terrorist activity affecting business conditions; and 7) adverse weather, public health, and other natural hazards or conditions impacting the Company and its customers' operations. For further discussion of these and other risks and uncertainties that could cause actual results to differ materially from such forward-looking statements, please refer to the risk factors discussed in our Annual Report on Form 10-K for the year ended December 31, 2005 filed with the U.S. Securities and Exchange Commission. We do not undertake an obligation to update forward-looking statements to reflect later events or circumstances.

## Conference Call Information

The Company will review its third quarter 2006 financial results today at 8:00 a.m. Hawaii Time (2:00 p.m. Eastern Time). The presentation will be
accessible via teleconference and via the Investor Relations link of Bank of Hawaii Corporation's web site, www.boh.com. The conference call number is 800-299-7928 in the United States or 617-614-3926 for international callers. No passcode is required to access the call. A replay will be available for one week beginning Monday, October 23, 2006 by calling 888-286-8010 in the United States or 617-801-6888 internationally and entering the number 97074126 when prompted. A replay of the presentation will also be available via the Investor Relations link of the Company's web site.

Bank of Hawaii Corporation is a regional financial services company serving businesses, consumers and governments in Hawaii, American Samoa and the West Pacific. The Company's principal subsidiary, Bank of Hawaii, was founded in 1897 and is the largest independent financial institution in Hawaii. For more information about Bank of Hawaii Corporation, see the Company's web site, www.boh.com.

Bank of Hawaii Corporation and Subsidiaries
Highlights (Unaudited)
Table 1



(1) The net interest margin is defined as net interest income, on a fully-taxable equivalent basis, as a percentage of average earning assets.
(2) The efficiency ratio is defined as noninterest expense divided by total revenue (net interest income and noninterest income).
(3) Certain prior period information has been reclassified to conform to current presentation.
(4) Dividend payout ratio is defined as dividends declared per share divided by basic earnings per share for the quarter.

Bank of Hawaii Corporation and Subsidiaries
Consolidated Statements of Income (Unaudited)
Table 2

Three Months Ended
(dollars in thousands, except
per share amounts)
September 30, June 30, September 30,
Interest Income
Interest and Fees on Loans
and Leases
Income on Investment
Securities - Available-for-


[^0](dollars in thousands, except per share

| amounts) | 2006 | 2005 |
| :---: | :---: | :---: |
| Interest Income |  |  |
| Interest and Fees on Loans and Leases | \$ 313,824 | \$ 270,967 |
| Income on Investment Securities -Available-for-Sale | 94,010 | 83,788 |
| Income on Investment Securities - Held-to-Maturity | 13,973 | 16,461 |
| Deposits | 148 | 116 |
| Funds Sold | 361 | 1,175 |
| Other | 816 | 990 |
| Total Interest Income | 423,132 | 373,497 |
| Interest Expense |  |  |
| Deposits | 72,753 | 40,947 |
| Securities Sold Under Agreements to |  |  |
| Repurchase | 29,651 | 14,683 |
| Funds Purchased | 6,815 | 2,785 |
| Short-Term Borrowings | 212 | 127 |
| Long-Term Debt | 11,293 | 11,298 |
| Total Interest Expense | 120,724 | 69,840 |
| Net Interest Income | 302,408 | 303,657 |
| Provision for Credit Losses | 7,615 | 3,000 |
| Net Interest Income After Provision for |  | 300,657 |
| Noninterest Income |  |  |
| Trust and Asset Management | 43,791 | 42,732 |
| Mortgage Banking | 7,950 | 7,802 |
| Service Charges on Deposit Accounts | 30,550 | 29,794 |
| Fees, Exchange, and Other Service Charges | 46,666 | 44,441 |
| Investment Securities Gains, Net | 19 | 345 |
| Insurance | 16,423 | 15,442 |
| Other | 17,261 | 17,949 |
| Total Noninterest Income | 162,660 | 158,505 |
| Noninterest Expense |  |  |
| Salaries and Benefits | 133,730 | 132,991 |
| Net Occupancy | 29,017 | 28,630 |
| Net Equipment | 15,115 | 16,183 |
| Professional Fees | 5,665 | 11,645 |
| Other | 55,838 | 55,014 |
| Total Noninterest Expense | 239,365 | 244,463 |
| Income Before Provision for Income Taxes Provision for Income Taxes | $\begin{aligned} & 218,088 \\ & 88,642 \end{aligned}$ | $\begin{aligned} & 214,699 \\ & 77,919 \end{aligned}$ |
| Net Income \$ | 129,446 \$ | 136,780 |
| Basic Earnings Per Share \$ | \$ 2.58 \$ | \$ 2.62 |
| Diluted Earnings Per Share \$ | \$ 2.53 \$ | \$ 2.55 |
| Dividends Declared Per Share \$ | \$ 1.11 \$ | \$ 0.99 |
| Basic Weighted Average Shares | 50,180,280 | 52,221,345 |
| Diluted Weighted Average Shares | 51,226,763 | 53,745,612 |


| (dollars in thousands) | $\begin{gathered} \text { September } 30 \text {, } \\ 2006 \end{gathered}$ | $\begin{gathered} \text { June } 30, \\ 2006 \end{gathered}$ |
| :---: | :---: | :---: |
| Assets |  |  |
| Interest-Bearing Deposits | \$ 5,238 | \$ 4,145 |
| Funds Sold | - | - |
| Investment Securities - Available-for-Sale |  |  |
| Held in Portfolio | 1,973,719 | 2,177,220 |
| Pledged as Collateral | 678,914 | 334,947 |
| Investment Securities - Held-to-Maturity (Fair Value of $\$ 385,891 ; \$ 408,203 ;$ |  |  |
| Loans Held for Sale | 15,336 | 15,506 |
| Loans and Leases | 6,489,057 | 6,441,625 |
| Allowance for Loan and Lease Losses | $(90,795)$ | $(91,035)$ |
| Net Loans and Leases | 6,398,262 | 6,350,590 |
| Total Earning Assets | 9,468,989 | 9,309,318 |
| Cash and Noninterest-Bearing Deposits | 283,621 | 397,061 |
| Premises and Equipment | 127,521 | 130,435 |
| Customers' Acceptances | 673 | 646 |
| Accrued Interest Receivable | 49,339 | 45,343 |
| Foreclosed Real Estate | 409 | 188 |
| Mortgage Servicing Rights | 18,995 | 18,750 |
| Goodwill | 34,959 | 34,959 |
| Other Assets | 386,709 | 388,490 |
| Total Assets | \$10,371,215 \$ | \$10,325,190 |
| Liabilities |  |  |
| Deposits |  |  |
| Noninterest-Bearing Demand | \$ 1,879,644 | \$ 1,976,051 |
| Interest-Bearing Demand | 1,608,774 | 1,602,914 |
| Savings | 2,596,940 | 2,691,029 |
| Time | 1,601,765 | 1,496,039 |
| Total Deposits | 7,687,123 | 7,766,033 |
| Funds Purchased | 160,600 | 353,700 |
| Short-Term Borrowings | 11,290 | 12,100 |
| Securities Sold Under Agreements to |  |  |
| Repurchase | 1,099,260 | 835,563 |
| Long-Term Debt | 265,268 | 242,749 |
| Banker's Acceptances | 673 | 646 |
| Retirement Benefits Payable | 72,651 | 72,192 |
| Accrued Interest Payable | 18,659 | 13,023 |
| Taxes Payable and Deferred Taxes | 280,611 | 274,146 |
| Other Liabilities | 91,608 | 88,310 |
| Total Liabilities | 9,687,743 | 9,658,462 |

Shareholders' Equity

```
Common Stock ($.01 par value); authorized
    500,000,000 shares; issued /
    outstanding: September 2006 - 56,848,799
    / 49,809,709; June 2006 - 56,855,346 /
    50,570,697; December 2005 - 56,827,483 /
    51,276,286; and September 2005 -
    81,722,233 / 51,282,537
\begin{tabular}{|c|c|c|}
\hline Capital Surplus & 471,908 & 469,461 \\
\hline Accumulated Other Comprehensive Loss & \((49,422)\) & \((76,204)\) \\
\hline Retained Earnings & 605,976 & 581,406 \\
\hline Deferred Stock Grants & - & - \\
\hline Treasury Stock, at Cost (Shares: September 2006-7,039,090; June 2006-6,284,649; December 2005-5,551,197; and September 2005-30,439,696) & \((345,556)\) & \((308,501)\) \\
\hline Total Shareholders' Equity & 683,472 & 666,728 \\
\hline Total Liabilities and Shareholders' Equity & \$10,371,215 & \$10,325,190 \\
\hline (dollars in thousands) & December 31, Se
2005 & \[
\begin{gathered}
\text { eptember } 30 \text {, } \\
2005
\end{gathered}
\] \\
\hline \multicolumn{3}{|l|}{Assets} \\
\hline Interest-Bearing Deposits & \$ 4,893 & \$ 10,119 \\
\hline Funds Sold & - & 10,000 \\
\hline \multicolumn{3}{|l|}{Investment Securities - Available-for-Sale} \\
\hline Held in Portfolio & 2,333,417 & 2,381,462 \\
\hline Pledged as Collateral & 204,798 & 172,500 \\
\hline \multicolumn{3}{|l|}{\begin{tabular}{l}
Investment Securities - Held-to-Maturity \\
(Fair Value of \(\$ 385,891 ;\) \$408,203;
\end{tabular}} \\
\hline Loans Held for Sale & 17,915 & 18,095 \\
\hline \begin{tabular}{l}
Loans and Leases \\
Allowance for Loan and Lease Losses
\end{tabular} & \[
\begin{array}{r}
6,168,536 \\
(91,090)
\end{array}
\] & \[
\begin{aligned}
& 6,202,546 \\
& (91,654)
\end{aligned}
\] \\
\hline Net Loans and Leases & 6,077,446 & 6,110,892 \\
\hline Total Earning Assets & 9,092,709 & 9,188,109 \\
\hline Cash and Noninterest-Bearing Deposits & 493,825 & 296,152 \\
\hline Premises and Equipment & 133,913 & 135,952 \\
\hline Customers' Acceptances & 1,056 & 1,081 \\
\hline Accrued Interest Receivable & 43,033 & 40,898 \\
\hline Foreclosed Real Estate & 358 & 413 \\
\hline Mortgage Servicing Rights & 18,010 & 18,049 \\
\hline Goodwill & 34,959 & 34,959 \\
\hline Other Assets & 369,175 & 369,622 \\
\hline Total Assets & \$10,187,038 & \$10,085,235 \\
\hline \multicolumn{3}{|l|}{Liabilities} \\
\hline \multicolumn{3}{|l|}{Deposits} \\
\hline Noninterest-Bearing Demand & \$ 2,134,916 & \$ 1,890,904 \\
\hline Interest-Bearing Demand & 1,678,454 & 1,716,306 \\
\hline Savings & 2,819,258 & 2,880,066 \\
\hline Time & 1,274,840 & 1,269,310 \\
\hline Total Deposits & 7,907,468 & 7,756,586 \\
\hline Funds Purchased & 268,110 & 172,365 \\
\hline Short-Term Borrowings & 9,447 & 8,537 \\
\hline \multicolumn{3}{|l|}{Securities Sold Under Agreements to} \\
\hline Long-Term Debt & 242,703 & 242,692 \\
\hline Banker's Acceptances & 1,056 & 1,081 \\
\hline Retirement Benefits Payable & 71,116 & 67,136 \\
\hline Accrued Interest Payable & 10,910 & 9,416 \\
\hline Taxes Payable and Deferred Taxes & 269,094 & 276,678 \\
\hline Other Liabilities & 104,402 & 98,026 \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|}
\hline Total Liabilities & 9,493,686 & 9,388,924 \\
\hline Shareholders' Equity & & \\
\hline ```
Common Stock ($.01 par value);
    authorized 500,000,000 shares; issued /
    outstanding: September 2006 -
    56,848,799 / 49,809,709; June 2006 -
    56,855,346 / 50,570,697; December 2005
    - 56,827,483 / 51,276,286; and
    September 2005 - 81,722,233 /
    51,282,537
``` & 565 & 815 \\
\hline Capital Surplus & 473,338 & 463,084 \\
\hline Accumulated Other Comprehensive Loss & \((47,818)\) & \((34,697)\) \\
\hline Retained Earnings & 546,591 & 1,366,058 \\
\hline Deferred Stock Grants & \((11,080)\) & \((5,974)\) \\
\hline Treasury Stock, at Cost (Shares: September 2006 - 7,039,090; June 2006-6,284,649; December 2005-5,551,197; and September 2005-30,439,696) & \((268,244)\) & \((1,092,975)\) \\
\hline Total Shareholders' Equity & 693,352 & 696,311 \\
\hline Total Liabilities and Shareholders' Equity & \$10,187,038 & \$10,085,235 \\
\hline
\end{tabular}

Bank of Hawaii Corporation and Subsidiaries
Consolidated Statements of Shareholders' Equity (Unaudited) Table 4

\(\left.\begin{array}{lllll} & \begin{array}{c}\text { Accum. } \\ \text { Other }\end{array} \\ \text { Compre- }\end{array}\right)\)
```

    of Tax:
    Change in Unrealized Gains and
        Losses on Investment
        Securities - Available-for-
        Sale (21,780) - - (21,780)
    Total Comprehensive Income
    Common Stock Issued under Share-
Based Compensation Plans and
Related Tax Benefits (803,278
shares) 33,268 2 12,086 -
Common Stock Repurchased
(4,478,932 shares) (214,997) - - -
Cash Dividends Paid (51,794) - - -
----------------------------------------------------------------------------
Balance at September 30, 2005 \$ 696,311 \$ 815 \$ 463,084 \$ (34,697)

```
\begin{tabular}{|c|c|c|c|c|}
\hline (dollars in thousands) & Retained Earnings & \begin{tabular}{l}
eferred \\
Stock \\
Grants
\end{tabular} & Treasury Stock & Comprehensive Income \\
\hline Balance at December 31, 2005 & 546,591 \$ & (11, 080 ) \$ & \((268,244)\) & \\
\hline \begin{tabular}{l}
Comprehensive Income: \\
Net Income
\end{tabular} & 129,446 & - & - \$ & 129,446 \\
\hline \begin{tabular}{l}
Other Comprehensive \\
Income, Net of Tax: \\
Change in Unrealized Gains and Losses on Investment Securities -Available-for-Sale
\end{tabular} & - & - & - & \((1,604)\) \\
\hline Total Comprehensive Income & & & = \({ }^{\text {S }}\) & \[
\begin{array}{r}
127,842 \\
=======
\end{array}
\] \\
\hline
\end{tabular}
\begin{tabular}{llll} 
Common Stock Issued under & & & \\
Share-Based Compensation & & & \\
Plans and Related Tax & & \\
Benefits (730,432 shares) & \((13,764)\) & 11,080 & 34,879 \\
Common Stock Repurchased & - & - & \((112,191)\) \\
\((2,194,534\) shares) & \((56,297)\) & - & -
\end{tabular}
Balance at September 30, , \begin{tabular}{l} 
\$ \(605,976 \$ 1\) \\
2006
\end{tabular}\(\quad-\$(345,556)\)

Balance at December 31, \(2004 \quad \$ 1,282,425 \$(8,433) \$(898,052)\)
Comprehensive Income: Net Income 136,780 - - \$ 136,780 Other Comprehensive Income, Net of Tax: Change in Unrealized
Gains and Losses on Investment Securities -Available-for-Sale - - \(\quad\) (21,780)

Total Comprehensive Income
\(\$ 115,000\)
Common Stock Issued under
Share-Based Compensation
Plans and Related Tax
Benefits (803,278 shares) \(\quad\) 20,453) 2,074
\begin{tabular}{|c|c|c|}
\hline Common Stock Repurchased (4,478,932 shares) & - & \((214,997)\) \\
\hline Cash Dividends Paid & \((51,794)\) & - - \\
\hline ```
Balance at September 30,
    2005
``` & \$1,366,058 \$ & \((5,974) \$(1,092,975)\) \\
\hline
\end{tabular}

Bank of Hawaii Corporation and Subsidiaries
Consolidated Average Balances and Interest Rates - Taxable Equivalent Basis (Unaudited)

Table 5




Cash and
Noninterest-Bearing
\begin{tabular}{|c|c|c|}
\hline Deposits & 296.5 & 304.3 \\
\hline Other Assets & 448.1 & 445.8 \\
\hline Total Assets & \$10,309.3 & \$10,169.3 \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline \multicolumn{9}{|l|}{Interest-Bearing Liabilities} \\
\hline \multicolumn{9}{|l|}{Interest-Bearing} \\
\hline \multicolumn{9}{|l|}{Deposits} \\
\hline Demand & \$ & 1,618.9 & 4.1 & 1.01 & \$ & 1,611.7 & 3.9 & 0.97 \\
\hline Savings & & 2,641.4 & 10.6 & 1.59 & & 2,699.0 & 9.4 & 1.39 \\
\hline Time & & 1,542.7 & 13.8 & 3.53 & & 1,432.6 & 11.4 & 3.20 \\
\hline
\end{tabular}


(1) Certain prior period information has been reclassified to conform to current presentation.
(2) Non-performing loans and leases are included in the respective average loan and lease balances. Income, if any, on such loans and leases is recognized on a cash basis.
(3) Interest income includes a taxable-equivalent basis adjustment based upon a statutory tax rate of \(35 \%\).

Bank of Hawaii Corporation and Subsidiaries
Analysis of Change in Net Interest Income - Taxable Equivalent Basis (Unaudited)

Table 6

Three Months Ended September 30, 2006 Compared to June 30, 2006
(dollars in millions)
Volume (1) Rate(1) Time (1) Total

Change in Interest Income:


Change in Interest Expense:
Interest-Bearing Deposits
\begin{tabular}{|c|c|c|c|c|}
\hline \begin{tabular}{l}
Demand \\
Savings \\
Time
\end{tabular} & \[
\begin{gathered}
(0.2) \\
0.9
\end{gathered}
\] & \[
\begin{gathered}
0.2 \\
1.3 \\
1.3
\end{gathered}
\] & \[
\begin{aligned}
& 0.1 \\
& 0.2
\end{aligned}
\] & \[
\begin{gathered}
0.2 \\
1.2 \\
2.4
\end{gathered}
\] \\
\hline Total Interest-Bearing Deposits & 0.7 & 2.8 & 0.3 & 3.8 \\
\hline Short-Term Borrowings & (0.4) & 0.1 & - & (0.3) \\
\hline Securities Sold Under Agreements to Repurchase & 1.7 & 0.3 & 0.1 & 2.1 \\
\hline Long-Term Debt & 0.1 & - & - & 0.1 \\
\hline Total Change in Interest Expense & 2.1 & 3.2 & 0.4 & 5.7 \\
\hline
\end{tabular}

Change in Net Interest Income \(\$ 0.6 \$(0.5) \$ 0.4\) \$ 0.5

(1) The changes for each category of interest income and expense are allocated between the portion of changes attributable to the variance in volume, rate or time for that category.

Bank of Hawaii Corporation and Subsidiaries Salaries and Benefits (Unaudited)

Table 7
\begin{tabular}{|c|c|c|c|c|c|}
\hline \multirow[b]{3}{*}{(dollars in
thousands)} & \multicolumn{3}{|l|}{Three Months Ended} & \multicolumn{2}{|l|}{\multirow[t]{2}{*}{Nine Months Ended September 30,}} \\
\hline & \multicolumn{3}{|l|}{September 30, June 30, September 30, September 30,} & & \\
\hline & 2006 & 2006 & 2005 & 2006 & 2005 \\
\hline Salaries & \$27,829 & \$27,727 & \$27,652 & \$82,280 & \$80,521 \\
\hline \multicolumn{6}{|l|}{Incentive} \\
\hline Compensation & 3,697 & 3,844 & 4,385 & 11,862 & 12,078 \\
\hline \multicolumn{6}{|l|}{Share-Based} \\
\hline Compensation & 1,211 & 1,631 & 1,855 & 4,323 & 5,398 \\
\hline \multicolumn{6}{|l|}{Commission} \\
\hline Expense & 1,721 & 1,833 & 1,864 & 5,476 & 6,397 \\
\hline \multicolumn{6}{|l|}{Retirement and} \\
\hline Other Benefits & 4,454 & 4,833 & 4,512 & 14,522 & 13,717 \\
\hline Payroll Taxes & 2,117 & 2,297 & 2,091 & 7,799 & 7,749 \\
\hline \multicolumn{6}{|l|}{```
Medical, Dental,
    and Life
```} \\
\hline Insurance & 1,620 & 2,185 & 1,805 & 5,966 & 5,859 \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|c|c|c|}
\hline \multicolumn{6}{|l|}{Separation} \\
\hline Expense & 484 & 461 & 202 & 1,502 & 1,272 \\
\hline Total Salaries and Benefits & \$43,133 & \$44,811 & \$44,366 & \$133,730 & \$132,991 \\
\hline
\end{tabular}

Bank of Hawaii Corporation and Subsidiaries Loan and Lease Portfolio Balances (Unaudited)
\begin{tabular}{|c|c|c|c|c|}
\hline (dollars in thousands) & ptember 30,
\[
2006
\] & June 30,
\[
2006 \text { (1) }
\] & \begin{tabular}{l}
December 31, \\
2005 (1)
\end{tabular} & \[
\begin{aligned}
& \text { thember 30, } \\
& 2005 \text { (1) }
\end{aligned}
\] \\
\hline \multicolumn{5}{|l|}{Commercial} \\
\hline \multicolumn{5}{|l|}{Commercial and} \\
\hline \multicolumn{5}{|l|}{Commercial} \\
\hline Mortgage & 635,552 & 619,839 & 558,346 & 574,034 \\
\hline Construction & 238,995 & 212,490 & 153,682 & 170,030 \\
\hline Lease Financing & 489,183 & 475,549 & 470,155 & 468,378 \\
\hline Total Commercial & 2,358,261 & 2,316,496 & 2,101,025 & 2,188,130 \\
\hline \multicolumn{5}{|l|}{Consumer} \\
\hline \multicolumn{5}{|l|}{Residential} \\
\hline Mortgage & 2,464,240 & 2,457,867 & 2,417,523 & 2,370,391 \\
\hline Home Equity & 942,743 & 929,386 & 888,075 & 871,771 \\
\hline \multicolumn{5}{|l|}{Other Revolving} \\
\hline Installment & 701,759 & 714,617 & 736,364 & 745,149 \\
\hline Lease Financing & 22,054 & 23,259 & 25,549 & 27,105 \\
\hline Total Consumer & 4,130,796 & 4,125,129 & 4,067,511 & 4,014,416 \\
\hline \multicolumn{5}{|l|}{Total Loans and} \\
\hline Leases \$6 & \$6,489,057 & \$6,441,625 & \$ 6,168,536 & \$6,202,546 \\
\hline
\end{tabular}

Air Transportation Credit Exposure (2) (Unaudited)
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline \multirow[b]{2}{*}{(dollars in thousands)} & \multicolumn{2}{|r|}{\[
\begin{gathered}
\text { September } 30, \\
2006
\end{gathered}
\]} & \multicolumn{2}{|r|}{\[
\begin{aligned}
& \text { June } 30 \text {, } \\
& 2006
\end{aligned}
\]} & \multicolumn{2}{|l|}{\[
\begin{gathered}
\text { Sept. } 30, \\
2005
\end{gathered}
\]} \\
\hline & Outstanding & Unused Commitments & Total Exposure & \begin{tabular}{l}
Total \\
Exposure
\end{tabular} & & Total Exposure \\
\hline \multicolumn{7}{|l|}{Passenger} \\
\hline \begin{tabular}{l}
Carriers Based \\
In the United \\
States
\end{tabular} & 68,045 & \$ - & \$ 68,045 & \$ 68,213 & \$ & 70,678 \\
\hline \multicolumn{7}{|l|}{Passenger} \\
\hline \multicolumn{7}{|l|}{Carriers Based} \\
\hline \multicolumn{7}{|l|}{Outside the} \\
\hline United States & 19,475 & - & 19,475 & 19,542 & & 21,573 \\
\hline Cargo Carriers & 13,240 & - & 13,240 & 13,240 & & 13,240 \\
\hline \multicolumn{7}{|l|}{Total Air} \\
\hline \multicolumn{7}{|l|}{Transportation} \\
\hline \multicolumn{7}{|l|}{Credit} \\
\hline Exposure \$ & \$ 100,760 & \$ - & \$100,760 & \$100,995 & \$ & 105,491 \\
\hline
\end{tabular}
(1) Certain prior period information has been reclassified to conform
to current presentation.
(2) Exposure includes loans, leveraged leases and operating leases.

Bank of Hawaii Corporation and Subsidiaries
Consolidated Non-Performing Assets and Accruing Loans and Leases Past Due 90 Days or More (Unaudited)

Table 9


Accruing Loans and Leases Past Due
90 Days or More
Residential Mortgage \(\quad \$ \quad 882\) \$ 1,157 \$ 464

Home Equity
\(62 \quad 86 \quad 85\)
\begin{tabular}{cccc} 
Other Revolving Credit and & & & \\
Installment & 2,044 & 1,561 & 1,390 \\
Lease Financing & - & - & 18
\end{tabular}
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline \multicolumn{7}{|l|}{Total Accruing Loans and Leases} \\
\hline Past Due 90 Days or More & \$ & 2,988 & \$ & 2,804 & \$ & 1,957 \\
\hline
\end{tabular}
Total Loans and Leases \(\$ 6,489,057\) \$6,441,625 \$6,246,125


Ratio of Non-Accrual Loans and
Leases to Total Loans and Leases 0.08\% 0.08\% 0.08\%

Ratio of Non-Performing Assets to Total Loans and Leases, Foreclosed Real Estate and Other Investments 0.08\% 0.09\%

Ratio of Non-Performing Assets and Accruing Loans and Leases Past Due 90 Days or More to Total Loans and \(\begin{array}{llll}\text { Leases } & 0.13 \% & 0.13 \% & 0.13 \%\end{array}\)
\begin{tabular}{|c|c|c|c|}
\hline \multicolumn{4}{|l|}{Quarter to Quarter Changes in NonPerforming Assets} \\
\hline Balance at Beginning of Quarter \$ & \$ 5,377 \$ & 5,906 & \$ 6,478 \\
\hline Additions & 1,507 & 1,509 & 907 \\
\hline \multicolumn{4}{|l|}{Reductions} \\
\hline Payments & (848) & \((1,347)\) & (445) \\
\hline Return to Accrual & (382) & (260) & (985) \\
\hline Sales of Foreclosed Assets & (20) & (99) & - \\
\hline Charge-offs/Write-downs & (192) & (332) & (49) \\
\hline Total Reductions & \((1,442)\) & \((2,038)\) & \((1,479)\) \\
\hline Balance at End of Quarter \$ & \$ 5,442 \$ & \$ 5,377 & \$ 5,906 \\
\hline (dollars in thousands) & Decembe
\[
20
\] & \[
\begin{aligned}
& \text { nber 31, Sep } \\
& 2005 \text { (1) }
\end{aligned}
\] & \[
\begin{array}{r}
\text { ptember } 30 \text {, } \\
2005 \text { (1) }
\end{array}
\] \\
\hline \multicolumn{4}{|l|}{Non-Performing Assets} \\
\hline \multicolumn{4}{|l|}{Non-Accrual Loans and Leases} \\
\hline \multicolumn{4}{|l|}{Commercial} \\
\hline Commercial and Industrial & \$ & 212 & 471 \\
\hline Commercial Mortgage & & 130 & 1,617 \\
\hline Lease Financing & & - & 4 \\
\hline Total Commercial & & 342 & 2,092 \\
\hline \multicolumn{4}{|l|}{Consumer} \\
\hline Residential Mortgage & & 5,439 & 5,021 \\
\hline Home Equity & & 39 & 41 \\
\hline Total Consumer & & 5,478 & 5,062 \\
\hline Total Non-Accrual Loans and Leases & & 5,820 & 7,154 \\
\hline Foreclosed Real Estate & & 358 & 413 \\
\hline Other Investments & & 300 & 683 \\
\hline Total Non-Performing Assets & \$ & 6,478 & \$ 8,250 \\
\hline \multicolumn{4}{|l|}{Accruing Loans and Leases Past Due 90 Days or More} \\
\hline Residential Mortgage & \$ & 1,132 \$ & \$ 1,545 \\
\hline Home Equity & & 185 & 83 \\
\hline Other Revolving Credit and Installment & & 1,504 & 1,479 \\
\hline Lease Financing & & 29 & 51 \\
\hline \multicolumn{4}{|l|}{Total Accruing Loans and Leases Past Due 90} \\
\hline Total Loans and Leases & \multicolumn{2}{|r|}{\$6,168,536} & \$6,202,546 \\
\hline \multicolumn{2}{|l|}{Ratio of Non-Accrual Loans and Leases to Total Loans and Leases} & 0.09\% & 0.12\% \\
\hline \multicolumn{2}{|l|}{Ratio of Non-Performing Assets to Total Loans and Leases, Foreclosed Real Estate and Other Investments} & 0.11\% & 0.13\% \\
\hline
\end{tabular}

(1) Certain prior period information has been reclassified to conform to current presentation.

Bank of Hawaii Corporation and Subsidiaries Consolidated Reserve for Credit Losses (Unaudited)

Table 10
\begin{tabular}{|c|c|c|c|}
\hline (dollars in thousands) & \[
\begin{aligned}
& \text { Three } \\
& \text { September 30, } \\
& 2006
\end{aligned}
\] & Months Ended June 30, S 2006 & September 30, 2005 \\
\hline Balance at Beginning of Period & \$ 96,167 & \$ 96,167 & 106,163 \\
\hline \multicolumn{4}{|l|}{\multirow[t]{2}{*}{Loans and Leases Charged-Off Commercial}} \\
\hline & & & \\
\hline Commercial and Industrial & (593) & (677) & (620) \\
\hline Lease Financing & - & - & \((10,049)\) \\
\hline \multicolumn{4}{|l|}{Consumer} \\
\hline Residential Mortgage & - & (29) & (130) \\
\hline Home Equity & (211) & (86) & (26) \\
\hline Other Revolving Credit and Installment & \((3,982)\) & \((4,467)\) & \((4,488)\) \\
\hline Lease Financing & (18) & - & (6) \\
\hline \multicolumn{4}{|l|}{Total Loans and Leases} \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|c|}
\hline \multicolumn{4}{|l|}{Recoveries on Loans and Leases} \\
\hline \multicolumn{4}{|l|}{Previously Charged-Off} \\
\hline \multicolumn{4}{|l|}{Commercial} \\
\hline Commercial and Industrial & 325 & 1,445 & 528 \\
\hline Commercial Mortgage & 84 & 335 & 146 \\
\hline Lease Financing & 1 & - & - \\
\hline \multicolumn{4}{|l|}{Consumer} \\
\hline Residential Mortgage & 223 & 119 & 190 \\
\hline Home Equity & 120 & 127 & 130 \\
\hline Other Revolving Credit and Installment & 1,250 & 1,158 & 1,322 \\
\hline Lease Financing & 16 & 6 & 7 \\
\hline \multicolumn{4}{|l|}{Total Recoveries on Loans and} \\
\hline Net Loan and Lease Charge-Offs
Provision for Credit Losses & \((2,785)\)
2,785 & \((2,069)\)
2,069 & \((12,996)\)
3,000 \\
\hline
\end{tabular}

\begin{tabular}{|c|c|c|c|c|}
\hline Allowance for Loan and Lease Losses Reserve for Unfunded Commitments & \$ & \[
\begin{gathered}
90,795 \\
5,372
\end{gathered}
\] & & \[
\begin{gathered}
91,654 \\
4,513
\end{gathered}
\] \\
\hline Total Reserve for Credit Losses & \$ & 96,167 & \$ & 96,167 \\
\hline Average Loans and Leases Outstanding & \multicolumn{4}{|l|}{\$6,324,454 \$6,087,629} \\
\hline \multicolumn{2}{|l|}{Ratio of Net Loan and Lease Charge-Offs to Average Loans and Leases Outstanding (annualized)} & \multicolumn{2}{|l|}{0.16\%} & 0.45\% \\
\hline Ratio of Allowance for Loans and Lease Losses Loans and Leases Outstanding & & 1.40\% & & 1.48\% \\
\hline
\end{tabular}
(1) Included in this analysis is activity related to the Company's reserve for unfunded commitments, which is separately recorded in other liabilities in the Consolidated Statements of Condition.

Bank of Hawaii Corporation and Subsidiaries Business Segment Selected Financial Information (Unaudited)

Table 11a



RAROC (ROE for the Company)

42\%
36\%
8\%
16\%
25\%

Total Assets at
September 30,
2005 \$3,830,473 \$2,512,802 \$209,222 \$3,532,738 \$10,085,235

(1) Certain prior period information has been reclassified to conform to current presentation.

Bank of Hawaii Corporation and Subsidiaries
Business Segment Selected Financial Information (Unaudited)

Table 11b
\begin{tabular}{|c|c|}
\hline (Unaudited) & Table 11b \\
\hline
\end{tabular}

Investment Treasury


Nine Months
Ended
September 30,
2006
Net Interest
Income \(\$ 175,788 \$ 100,725 \$ 13,175 \$ 12,720\) \$ 302,408
\begin{tabular}{llllll}
\begin{tabular}{c} 
Provision for \\
Credit Losses
\end{tabular}\(\quad 6,965\) & 1,218 & 999 & \((1,567)\) & 7,615
\end{tabular}
\begin{tabular}{|c|c|c|c|c|c|}
\hline \multicolumn{6}{|l|}{Net Interest} \\
\hline \multicolumn{6}{|l|}{Income After} \\
\hline Provision for & & & & & \\
\hline Credit Losses & 168,823 & 99,507 & 12,176 & 14,287 & 294,793 \\
\hline \multicolumn{6}{|l|}{Noninterest} \\
\hline Income & 74,149 & 28,242 & 52,651 & 7,618 & 162,660 \\
\hline \multicolumn{6}{|l|}{Noninterest} \\
\hline Expense & \((126,851)\) & \((58,892)\) & \((48,886)\) & \((4,736)\) & \((239,365)\) \\
\hline \multicolumn{6}{|l|}{Income Before} \\
\hline \multicolumn{6}{|l|}{Provision for} \\
\hline Income Taxes & 116,121 & 68,857 & 15,941 & 17,169 & 218,088 \\
\hline \multicolumn{6}{|l|}{Provision for} \\
\hline Income Taxes & \((42,965)\) & \((34,263)\) & \((5,889)\) & \((5,525)\) & \((88,642)\) \\
\hline \multicolumn{6}{|l|}{Allocated Net} \\
\hline Income & 73,156 & 34,594 & 10,052 & 11,644 & 129,446 \\
\hline \multicolumn{6}{|l|}{Allowance} \\
\hline Funding Value & (589) & \((1,809)\) & (25) & 2,423 & - \\
\hline \multicolumn{6}{|l|}{Provision for} \\
\hline Credit Losses & 6,965 & 1,218 & 999 & \((1,567)\) & 7,615 \\
\hline \multicolumn{6}{|l|}{Economic} \\
\hline Provision & \((9,341)\) & \((6,628)\) & (286) & (1) & \((16,256)\) \\
\hline \multicolumn{6}{|l|}{Tax Effect of} \\
\hline Adjustments & 1,097 & 2,671 & (254) & (316) & 3,198 \\
\hline \multicolumn{6}{|l|}{Income Before} \\
\hline Capital Charge & 71,288 & 30,046 & 10,486 & 12,183 & 124,003 \\
\hline Capital Charge & \((16,257)\) & \((12,282)\) & \((4,727)\) & \((23,893)\) & \((57,159)\) \\
\hline
\end{tabular}
\(\qquad\)
Net Income
(Loss) After
Capital Charge


Total Assets at September 30,
(1) Certain prior period information has been reclassified to conform to current presentation.

Bank of Hawaii Corporation and Subsidiaries Quarterly Summary of Selected Consolidated Financial Data (Unaudited)

Table 12

Three Months Ended


Noninterest Expense


Three Months Ended


Net Interest Income After Provision for


\section*{SOURCE: Bank of Hawaii Corporation}

Bank of Hawaii Corporation
Stafford Kiguchi, 808-537-8580 (Media)
Mobile: 808-265-6367
skiguchi@boh.com
Cindy Wyrick, 808-537-8430 (Investors/Analysts)
cwyrick@boh.com```


[^0]:    Nine Months Ended September 30,

