

# Bank of Hawaii Corporation First Quarter 2006 Financial Results

# April 24, 2006

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HONOLULU--(BUSINESS WIRE)--April 24, 2006--Bank of Hawaii Corporation (NYSE:BOH):

- Diluted Earnings Per Share \$0.87
- Net Income \$45.4 Million
- Board of Directors Declares Dividend of \$0.37 Per Share

Bank of Hawaii Corporation (NYSE:BOH) today reported diluted earnings per share of \$0.87 for the first quarter of 2006, an increase from diluted earnings per share of \$0.83 in the same quarter last year and an increase from diluted earnings per share of \$0.86 in the previous quarter. Net income for the first quarter of 2006 was \$45.4 million, essentially unchanged from \$45.5 million in the first quarter of 2005, and up from \$44.8 million in the fourth quarter of 2005.

The return on average assets for the first quarter of 2006 was 1.82 percent compared to 1.88 percent for the first quarter of 2005 and 1.76 percent in the fourth quarter of 2005. The return on average equity for the first quarter of 2006 was 26.13 percent, up from 23.66 percent for the first quarter of 2005 and up from 25.19 percent in the fourth quarter of 2005.

"Bank of Hawaii had a good start in 2006 with solid performance in the first quarter," said Allan R. Landon, Chairman and CEO. "We've had good loan origination volumes, our deposits continue to be strong and the Hawaii economy remains solid. We are optimistic about achieving our goals for the remainder of the year."

Results for the first quarter of 2006 included a provision for credit losses of \$2.8 million compared to \$1.6 million in the fourth quarter of 2005. The Company did not record a provision for credit losses during the first quarter of 2005.

### **Financial Highlights**

The net interest margin for the first quarter of 2006 was stable at 4.41 percent compared to previous quarters. Net interest income, on a taxable equivalent basis, for the first quarter of 2006 was \$102.2 million, up \$1.5 million from \$100.7 million in the first quarter last year and down \$1.3 million from \$103.5 million in the fourth quarter of 2005. The increase in net interest income compared to the same quarter last year was primarily due to an increase in the yield on earning assets which was partially offset by a rise in deposit and short term borrowing rates. The decrease in net interest income compared to the previous quarter was largely due to fewer days in the first quarter and a shift in the funding mix. An analysis of the change in net interest income is included in Table 6.

As previously mentioned, the provision for credit losses during the first quarter of 2006 was \$2.8 million and equaled net charge-offs for the quarter.

Non-interest income was \$52.6 million for the first quarter of 2006, an increase of \$0.3 million compared to non-interest income of \$52.3 million in the same quarter last year and an increase of \$1.8 million compared to non-interest income of \$50.8 million in the fourth quarter of 2005.

Non-interest expense was \$80.8 million in the first quarter of 2006, essentially flat with non-interest expense of \$80.9 million in the first quarter of 2005 and a decrease of \$2.4 million from non-interest expense of \$83.2 million in the previous quarter. Non-interest expense in the first quarter of 2005 included a gain of \$1.1 million on the sale of a foreclosed property largely offset by a goodwill impairment charge of \$1.3 million related to the Company's insurance business. The decrease from the fourth quarter was largely due to a reduction in legal expenses which was partially offset by an accrual for legal claims. An analysis of salaries and benefit expenses is included in Table 7.

The efficiency ratio for the first quarter of 2006 was 52.22 percent, an improvement from 52.86 percent in the same quarter last year and from 53.92 percent in the previous quarter.

The Company's business segments are defined as Retail Banking, Commercial Banking, Investment Services Group, and Treasury and Other Corporate. Results are determined based on the Company's internal financial management reporting process and organizational structure. Business segment performance details are summarized in Table 11.

#### Asset Quality

Non-performing assets declined to \$5.9 million and the ratio of non-performing assets to total loans and leases, foreclosed real estate, and other

investments decreased to 0.09 percent at March 31, 2006. Non-accrual loans and leases were \$5.2 million at the end of the first quarter of 2006, resulting in a decrease in the ratio of non-accrual loans and leases as a percentage of total loans and leases to 0.08 percent at March 31, 2006. An analysis of asset quality is presented in Table 9.

Net charge-offs for the first guarter of 2006 were \$2.8 million, or 0.18 percent annualized, of total average loans and leases compared to net charge-offs of \$3.7 million, or 0.25 percent annualized, of total average loans and leases in the same quarter last year. Net charge-offs in the fourth quarter of 2005 were \$1.6 million, including a recovery of \$3.0 million, or 0.10 percent annualized, of total average loans and leases. Details of the reserve for credit losses are summarized in Table 10.

The allowance for loan and lease losses was \$91.1 million at March 31, 2006, down from \$105.0 at March 31, 2005 and essentially unchanged from December 31, 2005. The ratio of the allowance for loan and lease losses to total loans and leases was 1.46 percent at March 31, 2006, down from 1.75 percent at March 31, 2005 and down from 1.48 percent at December 31, 2005.

### Other Financial Highlights

Total assets were \$10.53 billion at March 31, 2006, up \$620 million from \$9.91 billion at March 31, 2005 and up \$341 million from \$10.19 billion at December 31, 2005. Total loans and leases were \$6.25 billion at March 31, 2006, up \$230 million from \$6.02 billion at March 31, 2005 and up \$78 million from \$6.17 billion at December 31, 2005. Loan and lease portfolio balances are included in Table 8.

Total deposits at March 31, 2006 were \$8.15 billion, up \$386 million from \$7.76 billion at March 31, 2005 and up \$240 million from \$7.91 billion at December 31, 2005.

During the first quarter of 2006, Bank of Hawaii Corporation repurchased 0.7 million shares of common stock at a total cost of \$34.7 million under its share repurchase program. The average cost was \$53.22 per share repurchased. From the beginning of the repurchase program in July 2001 through March 31, 2006, the Company repurchased a total of 40.6 million shares and returned nearly \$1.37 billion to the shareholders at an average cost of \$33.63 per share. From April 1, 2006 through April 21, 2006, the Company repurchased an additional 130 thousand shares of common stock at an average cost of \$53.18 per share. Remaining buyback authority under the share repurchase program was \$76.4 million at April 21, 2006.

At March 31, 2006 the Tier 1 leverage ratio was 7.19 percent compared to 7.42 percent at March 31, 2005 and 7.14 percent at December 31, 2005.

The Company's Board of Directors has declared a quarterly cash dividend of \$0.37 per share on the Company's outstanding shares. The dividend will be payable on June 14, 2006 to shareholders of record at the close of business on May 31, 2006.

### **Financial Outlook**

Bank of Hawaii Corporation's previous earnings estimate of net income for the full year of 2006 remains unchanged at approximately \$187 million, including a \$17 million provision for credit losses. An analysis of credit quality is performed quarterly to determine the adequacy of the reserve for credit losses. This analysis determines the timing and amount of the provision for credit losses.

### **Conference Call Information**

The Company will review its first quarter 2006 financial results today at 8:00 a.m. Hawaii Time (2:00 p.m. Eastern Time). The presentation will be accessible via teleconference and via the Investor Relations link of Bank of Hawaii Corporation's web site, www.boh.com. The conference call number is (800) 510-9661 in the United States or (617) 614-3452 for international callers. No passcode is required to access the call. A replay will be available for one week beginning Monday, April 24, 2006 by calling (888) 286-8010 in the United States or (617) 801-6888 for international callers and entering the number 67899656 when prompted. A replay of the presentation will also be available via the Investor Relations link of the Company's web site.

Bank of Hawaii Corporation is a bank holding company providing a broad range of financial products and services to customers in Hawaii and the Pacific Islands (Guam, nearby islands and American Samoa). The Company's principal subsidiary, Bank of Hawaii, was founded in 1897 and is the largest independent financial institution in Hawaii. For more information about Bank of Hawaii Corporation, see the Company's web site. www.boh.com.

### Forward-Looking Statements

This news release contains, and other statements made by the Company may contain, forward-looking statements concerning, among other things, the economic and business environment in our service area and elsewhere, credit quality, anticipated net income and other financial and business matters in future periods. Our forward-looking statements are based on numerous assumptions, any of which could prove to be inaccurate and actual results may differ materially from those projected for a variety of reasons, including, but not limited to: 1) unanticipated changes in business and economic conditions, the competitive environment, taxing authority interpretations, legislation in Hawaii and the other markets we serve, or the timing and interpretation of proposed accounting standards; 2) changes in our credit quality or risk profile that may increase or decrease the required level of reserve for credit losses; 3) changes in market interest rates that may affect our credit markets and ability to maintain our net interest margin; 4) unpredictable costs and other consequences of legal, tax or regulatory matters involving the Company; 5) changes to the amount and timing of our proposed equity repurchases; 6) real or threatened acts of war or terrorist activity affecting business conditions; and 7) adverse weather, public health and other natural conditions impacting the Company and its customers' operations. For further discussion of these and other risks and uncertainties that could cause actual results to differ materially from such forward-looking statements, please refer to the risk factors discussed in our Annual Report on Form 10-K for the year ended December 31, 2005 filed with the U.S. Securities and Exchange Commission. We do not undertake an obligation to update forward-looking statements to reflect later events or circumstances.

Bank of Hawaii Corporation and Subsidiaries Highlights (Unaudited) \_\_\_\_\_

> Three Months Ended March 31, December 31, March 31,

Table 1

| amounts)                                                                                                                                                                                                                                                       |         | 2006                                                                                                 | 2005                                                                                               | 2005 (1)                                                                              |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------|------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------|
| For the Period:                                                                                                                                                                                                                                                |         | ени 125 402                                                                                          |                                                                                                    | 4 100 1F0                                                                             |
| Interest Income                                                                                                                                                                                                                                                |         |                                                                                                      | \$ 132,945                                                                                         |                                                                                       |
| Net Interest Income                                                                                                                                                                                                                                            |         |                                                                                                      | 103,456                                                                                            |                                                                                       |
| Net Income                                                                                                                                                                                                                                                     |         | 45,350                                                                                               | 44,781                                                                                             | 45,522                                                                                |
| Basic Earnings Per                                                                                                                                                                                                                                             |         | 0.00                                                                                                 | 0.00                                                                                               | 0.05                                                                                  |
| Share                                                                                                                                                                                                                                                          |         | 0.89                                                                                                 | 0.88                                                                                               | 0.85                                                                                  |
| Diluted Earnings Per<br>Share                                                                                                                                                                                                                                  |         | 0.87                                                                                                 | 0.86                                                                                               | 0.83                                                                                  |
| Dividends Declared Pe                                                                                                                                                                                                                                          | r       |                                                                                                      |                                                                                                    |                                                                                       |
| Share                                                                                                                                                                                                                                                          |         | 0.37                                                                                                 | 0.37                                                                                               | 0.33                                                                                  |
| Net Income to Average<br>Total Assets (ROA)<br>Net Income to Average<br>Shareholders' Equity                                                                                                                                                                   |         | 1.82                                                                                                 | ፥ 1.76 ፥                                                                                           | 5 1.88 %                                                                              |
| (ROE)                                                                                                                                                                                                                                                          |         | 26.13                                                                                                | 25.19                                                                                              | 23.66                                                                                 |
| Net Interest Margin (2                                                                                                                                                                                                                                         | )       | 4.41                                                                                                 | 4.42                                                                                               | 4.42                                                                                  |
| Efficiency Ratio (3)                                                                                                                                                                                                                                           |         |                                                                                                      | 53.92                                                                                              |                                                                                       |
| Average Assets<br>Average Loans and                                                                                                                                                                                                                            |         | \$10,091,665                                                                                         | \$10,079,483                                                                                       | \$ 9,845,765                                                                          |
| Leases                                                                                                                                                                                                                                                         |         | 6,181,697                                                                                            | 6,177,424                                                                                          | 6,000,572                                                                             |
| Average Deposits                                                                                                                                                                                                                                               |         |                                                                                                      | 7,795,381                                                                                          |                                                                                       |
| Average Shareholders'                                                                                                                                                                                                                                          |         |                                                                                                      |                                                                                                    |                                                                                       |
| Equity                                                                                                                                                                                                                                                         |         | 703,856                                                                                              | 705,428                                                                                            | 780,271                                                                               |
| Average Equity to<br>Average Assets                                                                                                                                                                                                                            |         | 6.97                                                                                                 | % 7.00 %                                                                                           | 7.92 %                                                                                |
| Market Price Per Shar                                                                                                                                                                                                                                          | e       |                                                                                                      |                                                                                                    |                                                                                       |
| of Common Stock:                                                                                                                                                                                                                                               | Closing | \$ 53.31                                                                                             | \$ 51.54                                                                                           | \$ 45.26                                                                              |
|                                                                                                                                                                                                                                                                | High    | 55.15                                                                                                | 53.19                                                                                              | 50.95                                                                                 |
|                                                                                                                                                                                                                                                                | Low     | 51.40                                                                                                | 47.21                                                                                              | 44.33                                                                                 |
|                                                                                                                                                                                                                                                                |         |                                                                                                      |                                                                                                    |                                                                                       |
|                                                                                                                                                                                                                                                                |         | March 31,                                                                                            | December 31,                                                                                       | March 31,                                                                             |
|                                                                                                                                                                                                                                                                |         | March 31,<br>2006                                                                                    |                                                                                                    |                                                                                       |
| At Period End:                                                                                                                                                                                                                                                 |         | 2006                                                                                                 | 2005                                                                                               | 2005                                                                                  |
| At Period End:<br>Net Loans and Leases                                                                                                                                                                                                                         |         | 2006                                                                                                 |                                                                                                    | 2005<br>\$ 5,910,784                                                                  |
| Net Loans and Leases<br>Total Assets                                                                                                                                                                                                                           |         | 2006<br>\$ 6,155,061<br>10,528,049                                                                   | 2005<br>\$ 6,077,446<br>10,187,038                                                                 | 2005<br>\$ 5,910,784<br>9,908,030                                                     |
| Net Loans and Leases<br>Total Assets<br>Deposits                                                                                                                                                                                                               |         | 2006<br>\$ 6,155,061<br>10,528,049<br>8,147,101                                                      | 2005<br>\$ 6,077,446<br>10,187,038<br>7,907,468                                                    | 2005<br>\$ 5,910,784<br>9,908,030<br>7,760,662                                        |
| Net Loans and Leases<br>Total Assets<br>Deposits<br>Long-Term Debt                                                                                                                                                                                             |         | 2006<br>\$ 6,155,061<br>10,528,049<br>8,147,101<br>242,730                                           | 2005<br>\$ 6,077,446<br>10,187,038<br>7,907,468<br>242,703                                         | 2005<br>\$ 5,910,784<br>9,908,030<br>7,760,662<br>242,656                             |
| Net Loans and Leases<br>Total Assets<br>Deposits                                                                                                                                                                                                               |         | 2006<br>\$ 6,155,061<br>10,528,049<br>8,147,101                                                      | 2005<br>\$ 6,077,446<br>10,187,038<br>7,907,468                                                    | 2005<br>\$ 5,910,784<br>9,908,030<br>7,760,662                                        |
| Net Loans and Leases<br>Total Assets<br>Deposits<br>Long-Term Debt                                                                                                                                                                                             |         | 2006<br>\$ 6,155,061<br>10,528,049<br>8,147,101<br>242,730<br>681,078                                | 2005<br>\$ 6,077,446<br>10,187,038<br>7,907,468<br>242,703                                         | 2005<br>\$ 5,910,784<br>9,908,030<br>7,760,662<br>242,656                             |
| Net Loans and Leases<br>Total Assets<br>Deposits<br>Long-Term Debt<br>Shareholders' Equity<br>Ratio of Allowance for                                                                                                                                           |         | 2006<br>\$ 6,155,061<br>10,528,049<br>8,147,101<br>242,730<br>681,078                                | 2005<br>\$ 6,077,446<br>10,187,038<br>7,907,468<br>242,703<br>693,352                              | 2005<br>\$ 5,910,784<br>9,908,030<br>7,760,662<br>242,656<br>716,656                  |
| Net Loans and Leases<br>Total Assets<br>Deposits<br>Long-Term Debt<br>Shareholders' Equity<br>Ratio of Allowance for<br>Lease Losses to Loan<br>Leases Outstanding<br>Dividend Payout                                                                          |         | 2006<br>\$ 6,155,061<br>10,528,049<br>8,147,101<br>242,730<br>681,078                                | 2005<br>\$ 6,077,446<br>10,187,038<br>7,907,468<br>242,703<br>693,352<br>% 1.48 %                  | 2005<br>\$ 5,910,784<br>9,908,030<br>7,760,662<br>242,656<br>716,656                  |
| Net Loans and Leases<br>Total Assets<br>Deposits<br>Long-Term Debt<br>Shareholders' Equity<br>Ratio of Allowance fo<br>Lease Losses to Loan<br>Leases Outstanding                                                                                              | s and   | 2006<br>\$ 6,155,061<br>10,528,049<br>8,147,101<br>242,730<br>681,078<br>ad<br>1.46                  | 2005<br>\$ 6,077,446<br>10,187,038<br>7,907,468<br>242,703<br>693,352                              | 2005<br>\$ 5,910,784<br>9,908,030<br>7,760,662<br>242,656<br>716,656<br>\$ 1.75 %     |
| Net Loans and Leases<br>Total Assets<br>Deposits<br>Long-Term Debt<br>Shareholders' Equity<br>Ratio of Allowance for<br>Lease Losses to Loan<br>Leases Outstanding<br>Dividend Payout<br>Ratio (4)<br>Leverage Capital Ratio<br>Book Value Per Common          | s and   | 2006<br>\$ 6,155,061<br>10,528,049<br>8,147,101<br>242,730<br>681,078<br>ad<br>1.46<br>41.57<br>7.19 | 2005<br>\$ 6,077,446<br>10,187,038<br>7,907,468<br>242,703<br>693,352<br>% 1.48 %<br>42.05<br>7.14 | 2005<br>\$ 5,910,784<br>9,908,030<br>7,760,662<br>242,656<br>716,656<br>38.82<br>7.42 |
| Net Loans and Leases<br>Total Assets<br>Deposits<br>Long-Term Debt<br>Shareholders' Equity<br>Ratio of Allowance for<br>Lease Losses to Loan<br>Leases Outstanding<br>Dividend Payout<br>Ratio (4)<br>Leverage Capital Ratio                                   | s and   | 2006<br>\$ 6,155,061<br>10,528,049<br>8,147,101<br>242,730<br>681,078<br>ad<br>1.46<br>41.57         | 2005<br>\$ 6,077,446<br>10,187,038<br>7,907,468<br>242,703<br>693,352<br>% 1.48 %<br>42.05<br>7.14 | 2005<br>\$ 5,910,784<br>9,908,030<br>7,760,662<br>242,656<br>716,656<br>38.82<br>7.42 |
| Net Loans and Leases<br>Total Assets<br>Deposits<br>Long-Term Debt<br>Shareholders' Equity<br>Ratio of Allowance for<br>Lease Losses to Loan<br>Leases Outstanding<br>Dividend Payout<br>Ratio (4)<br>Leverage Capital Ratio<br>Book Value Per Common          | s and   | 2006<br>\$ 6,155,061<br>10,528,049<br>8,147,101<br>242,730<br>681,078<br>ad<br>1.46<br>41.57<br>7.19 | 2005<br>\$ 6,077,446<br>10,187,038<br>7,907,468<br>242,703<br>693,352<br>% 1.48 %<br>42.05<br>7.14 | 2005<br>\$ 5,910,784<br>9,908,030<br>7,760,662<br>242,656<br>716,656<br>38.82<br>7.42 |
| Net Loans and Leases<br>Total Assets<br>Deposits<br>Long-Term Debt<br>Shareholders' Equity<br>Ratio of Allowance for<br>Lease Losses to Loan<br>Leases Outstanding<br>Dividend Payout<br>Ratio (4)<br>Leverage Capital Ratic<br>Book Value Per Common<br>Share | s and   | 2006<br>\$ 6,155,061<br>10,528,049<br>8,147,101<br>242,730<br>681,078<br>ad<br>1.46<br>41.57<br>7.19 | 2005<br>\$ 6,077,446<br>10,187,038<br>7,907,468<br>242,703<br>693,352<br>% 1.48 %<br>42.05<br>7.14 | 2005<br>\$ 5,910,784<br>9,908,030<br>7,760,662<br>242,656<br>716,656<br>38.82<br>7.42 |

(1)Certain prior period information has been reclassified to conform to current presentation.

(2) The net interest margin is defined as net interest income, on a fully-taxable equivalent basis, as a percentage of average earning assets.

(3) The efficiency ratio is defined as non-interest expense divided by

total revenue (net interest income and non-interest income).(4) Dividend payout ratio is defined as dividends declared per share divided by basic earnings per share for the quarter.

| ank of Hawaii Corporation and Subs<br>Consolidated Statements of Income<br>(Unaudited) |                  |                 | Table 2         |
|----------------------------------------------------------------------------------------|------------------|-----------------|-----------------|
|                                                                                        | <br>Three        | Months Ender    | <br>1           |
| I                                                                                      | larch 31, De     |                 |                 |
| dollars in thousands except per                                                        |                  |                 |                 |
| share amounts)                                                                         | 2006             | 2005            | 2005            |
|                                                                                        |                  |                 |                 |
| nterest Income<br>Interest and Fees on Loans and                                       |                  |                 |                 |
| Leases \$                                                                              | 99 371 S         | 97,697 \$       | 86,467          |
| Income on Investment Securities                                                        | <i>JJ</i> 7371 Q | <i>J</i> ,      | 00,10,          |
| - Available for Sale                                                                   | 30,835           | 29,820          | 27,319          |
| Income on Investment Securities                                                        |                  | -               |                 |
| - Held to Maturity                                                                     | 4,757            | 4,899           | 5,825           |
| Deposits                                                                               | 43               | 103             | 23              |
| Funds Sold                                                                             | 125              | 154             | 75              |
| Other                                                                                  | 272              | 272             | 449             |
| otal Interest Income                                                                   | 135,403          | 132,945         | 120,158         |
| <br>nterest Expense                                                                    |                  |                 |                 |
| Deposits                                                                               | 19,633           | 17,479          | 11,604          |
| Securities Sold Under                                                                  | 19,055           | 1,1,1,5         | 11,001          |
| Agreements to Repurchase                                                               | 7,890            | 6,504           | 3,325           |
| Funds Purchased                                                                        | 1,893            | 1,730           | 733             |
| Short-Term Borrowings                                                                  | 57               | 61              | 32              |
| Long-Term Debt                                                                         | 3,728            | 3,715           | 3,806           |
| otal Interest Expense                                                                  | <br>33,201       | 29,489          | <br>19,500      |
|                                                                                        |                  |                 |                 |
| et Interest Income<br>rovision for Credit Losses                                       |                  | 103,456         | 100,658         |
|                                                                                        | 2,761            | , 200           |                 |
| et Interest Income After                                                               |                  |                 |                 |
| Provision for Credit Losses                                                            | 99,441           | 101,868         | 100,658         |
|                                                                                        |                  |                 |                 |
| on-Interest Income                                                                     | 1.4. 0.4.0       | 14 000          | 14 600          |
| Trust and Asset Management                                                             |                  | -               | 14,622          |
| Mortgage Banking<br>Service Charges on Deposit                                         | 2,987            | 2,597           | 2,590           |
| Accounts                                                                               | 10,132           | 10,151          | 10,179          |
| Fees, Exchange, and Other                                                              | 10,152           | 10,151          | 10,175          |
| Service Charges                                                                        | 14,767           | 15,147          | 13,836          |
| Investment Securities Gains                                                            | ,                | ,               | ,               |
| (Losses)                                                                               | -                | (4)             | -               |
| Insurance                                                                              | 5,019            | 4,201           | 5,788           |
| Other                                                                                  | 4,819            | 4,619           | 5,300           |
| otal Non-Interest Income                                                               |                  | 50,809          | <br>52,315      |
| on-Interest Expense                                                                    |                  |                 |                 |
| on-Interest Expense<br>Salaries and Benefits                                           | 45,786           | 43,319          | 44,769          |
|                                                                                        | 45,786<br>9,643  | 43,319<br>9,643 | 44,789<br>9,545 |
|                                                                                        |                  |                 |                 |
| Net Occupancy<br>Net Equipment                                                         | 5 028            | 5 358           | 5 4 / 1         |
| Net Occupancy<br>Net Equipment<br>Professional Fees                                    | 5,028<br>438     | 5,358<br>4,057  |                 |

| Total Non-Interest Expense                                                                                                                                 |      | 80,818                                                    | 83,179           | 80,863                                           |
|------------------------------------------------------------------------------------------------------------------------------------------------------------|------|-----------------------------------------------------------|------------------|--------------------------------------------------|
| Income Before Income Taxes<br>Provision for Income Taxes                                                                                                   |      | 71,195<br>25,845                                          | 69,498<br>24,717 | 72,110<br>26,588                                 |
| Net Income                                                                                                                                                 | \$   | 45,350 \$                                                 | 44,781 \$        | 45,522                                           |
| Basic Earnings Per Share<br>Diluted Earnings Per Share<br>Dividends Declared Per Share<br>Basic Weighted Average Shares<br>Diluted Weighted Average Shares |      | 0.89 \$<br>0.87 \$<br>0.37 \$<br>50,785,244<br>52,106,954 |                  | 0.85<br>0.83<br>0.33<br>53,401,787<br>55,020,050 |
|                                                                                                                                                            | ==== |                                                           | =============    |                                                  |

| Bank of Hawaii Corporation and Su<br>Consolidated Statements of<br>Condition (Unaudited) | lbsidiaries         |                      | Table 3           |
|------------------------------------------------------------------------------------------|---------------------|----------------------|-------------------|
| (dollars in thousands)                                                                   | March 31, I<br>2006 | December 31,<br>2005 | March 31,<br>2005 |
| Assets                                                                                   |                     |                      |                   |
| Interest-Bearing Deposits                                                                | \$ 5,171            | \$ 4,893             | \$ 5,897          |
| Funds Sold                                                                               | 328,000             | -                    | 70,000            |
| Investment Securities - Available                                                        | 2                   |                      |                   |
| for Sale                                                                                 |                     |                      |                   |
| Held in Portfolio                                                                        | 2,268,644           | 2,333,417            | 2,495,447         |
| Pledged as Collateral                                                                    | 280,560             | 204,798              | -                 |
| Investment Securities - Held to                                                          |                     |                      |                   |
| Maturity (Fair Value of \$417,938                                                        | 3,                  |                      |                   |
| \$442,989, and \$547,764)                                                                | 433,021             | 454,240              | 558,834           |
| Loans Held for Sale                                                                      | 22,754              | 17,915               | 20,897            |
| Loans and Leases                                                                         | 6,246,125           | 6,168,536            | 6,015,790         |
| Allowance for Loan and Lease                                                             |                     |                      |                   |
| Losses                                                                                   | (91,064)            | (91,090)             | (105,006)         |
| Net Loans and Leases                                                                     | 6,155,061           | 6,077,446            | 5,910,784         |
| Total Earning Assets                                                                     | 9,493,211           | 9,092,709            | 9,061,859         |
| Cash and Non-Interest-Bearing                                                            |                     |                      |                   |
| Deposits                                                                                 | 422,436             | 493,825              | 306,852           |
| Premises and Equipment                                                                   | 143,392             | 133,913              | 141,615           |
| Customers' Acceptance Liability                                                          | 729                 | 1,056                | 1,054             |
| Accrued Interest Receivable                                                              | 44,149              | 43,033               | 38,427            |
| Foreclosed Real Estate                                                                   | 358                 | 358                  | 183               |
| Mortgage Servicing Rights                                                                | 18,468              | 18,010               |                   |
| Goodwill                                                                                 | 34,959              | 34,959               | 34,959            |
| Other Assets                                                                             | 370,347             | 369,175              | 304,571           |
| Total Assets                                                                             | \$10,528,049        | \$10,187,038         | \$ 9,908,030      |
| Liabilities                                                                              |                     |                      |                   |
| Deposits                                                                                 |                     |                      |                   |
| Non-Interest-Bearing Demand                                                              |                     |                      | 5 \$ 1,943,616    |
| Interest-Bearing Demand                                                                  | 1,674,294           | 1,678,454            |                   |
| Savings                                                                                  | 2,716,572           | 2,819,258            |                   |
| Time                                                                                     | 1,378,880           | 1,274,840            | 1,146,264         |
| Total Deposits                                                                           | 8,147,101           | 7,907,468            | 7,760,662         |
| Funds Purchased                                                                          | <br>55,930          | 268,110              | 76,100            |
| Short-Term Borrowings                                                                    | 2,025               | 9,447                | 8,376             |

2,025

9,447

8,376

Short-Term Borrowings

| Securities Sold Under Agreements<br>to Repurchase<br>Long-Term Debt<br>Banker's Acceptances Outstanding<br>Retirement Benefits Payable<br>Accrued Interest Payable<br>Taxes Payable and Deferred Taxes<br>Other Liabilities                                                                                                                                             | 957,166<br>242,730<br>729<br>71,708<br>11,882<br>273,088<br>84,612 | 242,703<br>1,056<br>71,116<br>10,910<br>269,094 | 242,656<br>1,054<br>66,233<br>7,669<br>274,164 |  |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------|-------------------------------------------------|------------------------------------------------|--|
| Total Liabilities                                                                                                                                                                                                                                                                                                                                                       | 9,846,971                                                          | 9,493,686                                       | 9,191,374                                      |  |
| Shareholders' Equity<br>Common Stock (\$.01 par value);<br>authorized 500,000,000 shares;<br>issued / outstanding: March 2006<br>- 56,858,558 / 50,970,829,<br>December 2005 - 56,827,483 /<br>51,276,286, March 2005 -<br>81,711,752 / 52,826,818<br>Capital Surplus<br>Accumulated Other Comprehensive<br>Income (Loss)<br>Retained Earnings<br>Deferred Stock Grants | 566<br>467,678                                                     |                                                 |                                                |  |
| Treasury Stock, at Cost (Shares:<br>March 2006 - 5,887,729, December<br>2005 - 5,551,197, March 2005 -<br>28,884,934)                                                                                                                                                                                                                                                   |                                                                    | (268,244)                                       | (1,005,842)                                    |  |
| Total Shareholders' Equity                                                                                                                                                                                                                                                                                                                                              | 681,078                                                            | 693,352                                         | 716,656                                        |  |
| Total Liabilities and<br>Shareholders' Equity                                                                                                                                                                                                                                                                                                                           |                                                                    | \$10,187,038                                    | \$ 9,908,030<br>=========                      |  |

# Bank of Hawaii Corporation and Subsidiaries Consolidated Statements of Shareholders' Equity (Unaudited) Table 4

| (dollars in thousands)                                                                          | Total      |            | Capital      | Accum.<br>Other<br>Compre-<br>hensive<br>Income<br>(Loss) |
|-------------------------------------------------------------------------------------------------|------------|------------|--------------|-----------------------------------------------------------|
| Balance at December 31, 2005                                                                    | \$ 693,352 | \$ 565     | 5 \$ 473,338 | 3 \$ (47,818)                                             |
| Comprehensive Income:<br>Net Income<br>Other Comprehensive Income,                              | 45,350     | -          | _            | -                                                         |
| Net of Tax:<br>Change in Unrealized Gains<br>and Losses on Investment<br>Securities             | (17,850)   | _          | _            | (17.850)                                                  |
| Total Comprehensive Income<br>Common Stock Issued under Stock<br>Plans and Related Tax Benefits | ς γ. γ.    |            |              | (                                                         |
| (393,036 shares)                                                                                |            | 1          | (5,660)      | -                                                         |
| Treasury Stock Purchased (697,974 shares)                                                       | (36,848)   |            |              |                                                           |
| Cash Dividends Paid                                                                             | (18,940)   |            | -            | -                                                         |
| Balance at March 31, 2006                                                                       | \$ 681,078 | <br>\$ 566 | 5 \$ 467,678 | \$ (65,668)                                               |

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|                                | = =========   | ======== | ========   | ======== |
|--------------------------------|---------------|----------|------------|----------|
| Balance at December 31, 2004   | \$ 814,834 \$ | 813 \$   | 450,998 \$ | (12,917) |
| Comprehensive Income:          |               |          |            |          |
| Net Income                     | 45,522        | -        | -          | -        |
| Other Comprehensive Income,    |               |          |            |          |
| Net of Tax:                    |               |          |            |          |
| Change in Unrealized Gains     |               |          |            |          |
| and Losses on Investment       |               |          |            |          |
| Securities                     | (20,552)      | -        | - (        | 20,552)  |
| Total Comprehensive Income     |               |          |            |          |
| Common Stock Issued under Stoc | ck            |          |            |          |
| Plans and Related Tax Benefit  | s             |          |            |          |
| (278,339 shares)               | 9,027         | 2        | 2,229      | -        |
| Treasury Stock Purchased       |               |          |            |          |
| (2,411,752 shares)             | (114,580)     | -        | -          | -        |
| Cash Dividends Paid            | (17,595)      | -        | -          | -        |
|                                |               |          |            |          |
| Balance at March 31, 2005      | \$ 716,656 \$ | 815 \$   | 453,227 \$ | (33,469) |
|                                | = =========   | ======== | =======    | ======== |

| (dollars in thousands)                                                              |             | eferred<br>Stock I<br>Grants |             | npre-<br>ensive<br>Income |
|-------------------------------------------------------------------------------------|-------------|------------------------------|-------------|---------------------------|
| Balance at December 31, 2005                                                        |             |                              |             |                           |
| Comprehensive Income:<br>Net Income<br>Other Comprehensive Income,                  | 45,350      | -                            | - \$ 4      | 5,350                     |
| Net of Tax:<br>Change in Unrealized Gains<br>and Losses on Investment<br>Securities | _           | _                            | - (1)       | 7,850)                    |
| Securities                                                                          |             |                              |             |                           |
| Total Comprehensive Income                                                          |             |                              | •           | 27,500<br>=====           |
| Common Stock Issued under<br>Stock Plans and Related Tax                            |             |                              |             |                           |
| Benefits (393,036 shares)                                                           | (7,299)     | 11,080                       | 17,892      |                           |
| Treasury Stock Purchased (697,974 shares)                                           | -           | -                            | (36,848)    |                           |
| Cash Dividends Paid                                                                 | (18,940)    | -                            | -           |                           |
| Balance at March 31, 2006                                                           | \$ 565,702  | \$ - \$                      | (287,200)   |                           |
| Balance at December 31, 2004<br>Comprehensive Income:                               |             |                              |             |                           |
| Net Income<br>Other Comprehensive Income,                                           | 45,522      | -                            | - \$ 4      | 5,522                     |
| Net of Tax:<br>Change in Unrealized Gains<br>and Losses on Investment               |             |                              |             |                           |
| Securities                                                                          | -           | -                            |             | 0,552)                    |
| Total Comprehensive Income                                                          |             |                              | \$ 2        | <br>24,970<br>            |
| Common Stock Issued under<br>Stock Plans and Related Tax                            |             |                              |             | ·                         |
| Benefits (278,339 shares)<br>Treasury Stock Purchased                               |             | 288                          | 6,790       |                           |
| (2,411,752 shares)                                                                  | -           | -                            | (114,580)   |                           |
| Cash Dividends Paid                                                                 | (17,595)    | -                            | -           |                           |
| Balance at March 31, 2005                                                           | \$1,310,070 | \$ (8,145)\$                 | (1,005,842) |                           |
|                                                                                     | = ========= | = =======                    | ==========  |                           |

| Consolidated Average Balances and Inter<br>Basis (Unaudited)<br> |          |                  |                |         | Table 5 |
|------------------------------------------------------------------|----------|------------------|----------------|---------|---------|
|                                                                  |          | Three M<br>March |                |         |         |
|                                                                  | i        | Average          | Incom          | e/      | Yield/  |
| (dollars in millions)                                            |          | Balance          |                |         |         |
| Earning Assets                                                   |          |                  |                |         |         |
| Interest-Bearing Deposits                                        | \$       | 5.3              | Ś              | _       | 3.30%   |
| Funds Sold                                                       | Ŷ        | 11 0             | <sup>-</sup> Ο | 1       | 4.61    |
| Investment Securities                                            |          | 11.0             | 0              | • -     | 1.01    |
| Available for Sale                                               |          | 2,589.4          | 20             | n a     | 1 70    |
|                                                                  |          |                  |                |         |         |
| Held to Maturity                                                 |          |                  |                |         | 4.29    |
| Loans Held for Sale                                              |          | 12.0             | U              | .2      | 6.02    |
| Loans and Leases (2)                                             |          |                  |                |         |         |
| Commercial and Industrial                                        |          |                  |                |         | 7.05    |
| Construction                                                     |          | 142.6            | 2              | .8      | 8.03    |
| Commercial Mortgage                                              |          | 571.9            | 9              | 9.2     | 6.50    |
| Residential Mortgage                                             |          | 2,436.4          | 3              | 5.7     | 5.85    |
| Other Revolving Credit and Installment                           |          | 725.7            | -              | 15.9    | 8.89    |
| Home Equity                                                      |          | 880.7            | 15             | .2      | 7.01    |
| Lease Financing                                                  |          | 492.5            | 4              | . 2     | 3.42    |
|                                                                  |          |                  |                |         |         |
| Total Loans and Leases                                           |          | 6,181.7          |                |         | 6.47    |
| Dther                                                            |          | 79.4             | 0.             | . 3     |         |
|                                                                  |          | 9,322.5          | 13             |         |         |
|                                                                  |          |                  |                |         |         |
| Cash and Non-Interest-Bearing Deposits<br>Other Assets           |          | 437.4            | 5              |         |         |
| Cotal Assets                                                     | <br>خ    | 10,091.7         |                |         |         |
|                                                                  | •        | =======          |                |         |         |
| Interest-Bearing Liabilities                                     |          |                  |                |         |         |
| Interest-Bearing Deposits                                        |          |                  |                |         |         |
| Demand                                                           | \$       | 1,654.7          | 3              | .3      | 0.82    |
| Savings                                                          | Ŷ        | 2,756.2          |                | .2      |         |
| Time                                                             |          | 1,309.7          |                |         |         |
| 11116                                                            |          |                  |                | • ⊥<br> | 2.02    |
| Cotal Interest-Bearing Deposits                                  |          | 5,720.6          |                |         |         |
| Short-Term Borrowings                                            |          |                  |                |         | 4.44    |
| Securities Sold Under Agreements to                              |          | 1/0.0            | 4              | 2.0     | 1.11    |
|                                                                  |          | 770 0            | 7              | 0       | 4.15    |
| Repurchase                                                       |          |                  |                |         |         |
| ong-Term Debt                                                    |          |                  | 3              | . /     | 6.16    |
| 'otal Interest-Bearing Liabilities                               |          | 6,913.3          | 3              |         | 1.95    |
| let Interest Income                                              |          |                  | \$ 102         | 2.2     |         |
| Internet Date Grand                                              |          | :                | =====          | ==      | 2 000   |
| Interest Rate Spread                                             |          |                  |                |         | 3.90%   |
| Net Interest Margin                                              |          |                  |                |         | 4.41%   |
| Ion-Interest-Bearing Demand Deposits                             |          | 2,022.0          | )              |         |         |
| Other Liabilities                                                |          | 452.5            |                |         |         |
| Shareholders' Equity                                             |          | 703.9            |                |         |         |
| otal Liabilities and Shareholders'                               |          |                  |                | -       |         |
|                                                                  | <u>ч</u> | 10 001 7         |                |         |         |
| Equity                                                           | Ş.       | 10,091.7         |                |         |         |
|                                                                  |          |                  |                |         |         |

Bank of Hawaii Corporation and Subsidiaries

|                                                                                                                                                         | December<br>Average           |                          | (1)<br>Yield/ |     |
|---------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------|--------------------------|---------------|-----|
| (dollars in millions)                                                                                                                                   | Balance                       | Expense                  | Rate          |     |
| Earning Assets                                                                                                                                          |                               |                          |               |     |
| Interest-Bearing Deposits                                                                                                                               | \$ 11.2                       | 2\$ 0.1                  | 3.64          | 010 |
| Funds Sold                                                                                                                                              |                               | 0.1                      |               |     |
| Investment Securities                                                                                                                                   |                               |                          |               |     |
| Available for Sale                                                                                                                                      | 2,573.2                       | 29.9                     | 4.64          |     |
| Held to Maturity                                                                                                                                        | 469.9                         | 4.9                      | 4.17          |     |
| Loans Held for Sale                                                                                                                                     | 12.8                          | 0.2                      | 5.67          |     |
| Loans and Leases (2)                                                                                                                                    |                               |                          |               |     |
| Commercial and Industrial                                                                                                                               | 943.7                         | 7 16.0<br>2.9            | 6.74          |     |
| Construction                                                                                                                                            | 161.3                         | 2.9                      | 7.22          |     |
| Commercial Mortgage                                                                                                                                     |                               | 9.0                      |               |     |
| Residential Mortgage                                                                                                                                    |                               | 34.7                     |               |     |
| Other Revolving Credit and Installment                                                                                                                  |                               | 8 16.2                   |               |     |
| Home Equity                                                                                                                                             |                               | 14.3                     |               |     |
| Lease Financing                                                                                                                                         | 493.5                         | 4.4                      | 3.53          |     |
| Total Loans and Leases                                                                                                                                  | -                             | 97.5                     |               |     |
| Other                                                                                                                                                   | 79.4                          | 0.3                      |               |     |
| Total Earning Assets (3)                                                                                                                                | 9,339.0                       |                          |               |     |
| Cash and Non-Interest-Bearing Deposits                                                                                                                  | 314.                          | <br>7                    |               |     |
| Other Assets                                                                                                                                            | 425.8                         | 1                        |               |     |
| JUICE ABSELS                                                                                                                                            | 425.0                         |                          |               |     |
| Total Assets                                                                                                                                            | \$ 10,079.5                   |                          |               |     |
|                                                                                                                                                         | ==========                    |                          |               |     |
| Tetowart Deceipe Tichilitian                                                                                                                            |                               |                          |               |     |
| Interest-Bearing Liabilities                                                                                                                            |                               |                          |               |     |
| Interest-Bearing Deposits                                                                                                                               | а 1 сго о                     | 2 1                      | 0 75          |     |
| Demand                                                                                                                                                  |                               | 3.1                      |               |     |
| Savings                                                                                                                                                 |                               | 6.1                      |               |     |
| Time                                                                                                                                                    | 1,2/3.6                       | 8.3                      | 2.59          |     |
| Total Interest-Bearing Deposits                                                                                                                         |                               | 9 17.5                   |               |     |
| Short-Term Borrowings<br>Securities Sold Under Agreements to                                                                                            |                               | 1.8                      |               |     |
| Repurchase                                                                                                                                              | 710 5                         | 6.5                      | 3 63          |     |
| Long-Term Debt                                                                                                                                          | 242.7                         | 3.7                      | 6.11          |     |
|                                                                                                                                                         |                               |                          |               |     |
|                                                                                                                                                         | 6,938.                        | 2 29.5                   | 5 1.69        |     |
| 3                                                                                                                                                       |                               |                          |               |     |
|                                                                                                                                                         |                               | \$ 103.5                 |               |     |
|                                                                                                                                                         |                               | •                        | 3.98          | 0\0 |
| Net Interest Income                                                                                                                                     |                               | •                        | 3.98<br>4.42  |     |
| Net Interest Income<br>Interest Rate Spread                                                                                                             |                               | =========                |               |     |
| Net Interest Income<br>Interest Rate Spread<br>Net Interest Margin<br>Non-Interest-Bearing Demand Deposits                                              | ą                             | -<br>========<br>\$<br>5 |               |     |
| Net Interest Income<br>Interest Rate Spread<br>Net Interest Margin                                                                                      | ۽<br>1,988.                   | =======<br>}             |               |     |
| Net Interest Income<br>Interest Rate Spread<br>Net Interest Margin<br>Non-Interest-Bearing Demand Deposits<br>Other Liabilities                         | ء<br>1,988.<br>447.4          | =======<br>}             |               |     |
| Net Interest Income<br>Interest Rate Spread<br>Net Interest Margin<br>Non-Interest-Bearing Demand Deposits<br>Other Liabilities                         | ء<br>1,988.<br>447.4<br>705.4 | =======<br>}             |               |     |
| Net Interest Income<br>Interest Rate Spread<br>Net Interest Margin<br>Non-Interest-Bearing Demand Deposits<br>Other Liabilities<br>Shareholders' Equity | ء<br>1,988.<br>447.4<br>705.4 | =======<br>}             |               |     |

|                                                              | March 3<br>Average    | 1, 2005 ( |        |
|--------------------------------------------------------------|-----------------------|-----------|--------|
| (dollars in millions)                                        | Balance               |           |        |
| Earning Assets                                               |                       |           |        |
| Interest-Bearing Deposits                                    | \$ 4.8                | \$ -      | 1.93 % |
| Funds Sold                                                   |                       | 0.1       |        |
| Investment Securities                                        |                       |           |        |
| Available for Sale                                           | 2,491.1               | 27.4      | 4.40   |
| Held to Maturity                                             |                       | 5.8       |        |
| Loans Held for Sale                                          |                       | 0.2       |        |
| Loans and Leases (2)                                         |                       |           |        |
| Commercial and Industrial                                    | 918.8                 | 13.4      | 5.89   |
| Construction                                                 | 106.7                 | 1.4       | 5.38   |
| Commercial Mortgage                                          | 605.9                 | 8.5       | 5.73   |
| Residential Mortgage                                         |                       | 32.6      |        |
| Other Revolving Credit and Installment                       | 738.0                 | 15.1      | 8.27   |
| Home Equity                                                  | 795.6                 | 10.5      | 5.34   |
| Lease Financing                                              | 501.8                 | 4.8       | 3.82   |
|                                                              |                       |           |        |
| Total Loans and Leases                                       | 6,000.6               | 86.3      | 5.80   |
| Other                                                        |                       | 0.4       |        |
| Total Earning Assets (3)                                     | 9,150.8               |           |        |
| Cash and Non-Interest-Bearing Deposits                       |                       |           |        |
| Other Assets                                                 | 379.4                 |           |        |
| Total Assets                                                 | \$ 9,845.8            |           |        |
| Interest-Bearing Liabilities<br>Interest-Bearing Deposits    | <b>4</b> 1 (10 1      | 1 🗉       | 0.40   |
| Demand                                                       | \$ 1,618.1<br>2,972.3 | 1./       | 0.42   |
| Savings                                                      | 2,972.3<br>1,114.7    | 4.4       | 0.60   |
| Time                                                         | 1,114./               | 5.5       | 2.02   |
| Total Interest-Bearing Deposits                              | 5,705.1               | 11.6      | 0.82   |
| Short-Term Borrowings<br>Securities Sold Under Agreements to |                       | 0.8       | 2.41   |
| Repurchase                                                   | 577 6                 | 3.3       | 2.33   |
| Long-Term Debt                                               | 248.7                 | 3.8       | 6.14   |
| Total Interest-Bearing Liabilities                           | 6,660.0               | 19.5      | 1.19   |
| Net Interest Income                                          |                       | \$100.7   |        |
|                                                              |                       | =====     |        |
| Interest Rate Spread                                         |                       |           | 4.10 % |
| Net Interest Margin                                          | 00                    |           | 4.42 % |
| Non-Interest-Bearing Demand Deposits                         | 1,982.7               |           |        |
| Other Liabilities                                            | 422.8                 |           |        |
| Shareholders' Equity                                         | 780.3                 |           |        |
| Total Liabilities and Shareholders'                          |                       |           |        |
| Equity                                                       | \$ 9,845.8            |           |        |
| -1                                                           | Ş 9,849.8             |           |        |
|                                                              |                       |           |        |

(1) Certain prior period information has been reclassified to conform to current presentation.

(2) Non-performing loans and leases are included in the respective average loan and lease balances. Income, if any, on such loans and leases is recognized on a cash basis.

(3) Interest income includes taxable-equivalent basis adjustment based

# Bank of Hawaii Corporation and Subsidiaries Analysis of Change in Net Interest Income - Taxable Equivalent Basis (Unaudited) Table 6

|                                                                                       | <br>        |            |                                     |         |
|---------------------------------------------------------------------------------------|-------------|------------|-------------------------------------|---------|
| (dollars in millions)                                                                 | compared    | d to Decem | March 31,<br>mber 31, 2<br>Time (1) | 005     |
| Change in Interest Income:                                                            |             |            |                                     |         |
| Interest-Bearing Deposits                                                             | \$<br>(0.1) | \$ -       | \$ -                                | \$(0.1) |
| Investment Securities                                                                 |             |            |                                     |         |
| Available for Sale                                                                    | 0.2         | 0.9        | (0.1)                               | 1.0     |
| Held to Maturity                                                                      | (0.3)       | 0.1        | -                                   | (0.2)   |
| Loans and Leases                                                                      |             |            |                                     |         |
| Commercial and Industrial                                                             | (0.2)       | 0.7        | (0.3)                               | 0.2     |
| Construction                                                                          | (0.4)       | 0.3        | -                                   | (0.1)   |
| Commercial Mortgage                                                                   | 0.1         | 0.3        | (0.2)                               | 0.2     |
| Residential Mortgage                                                                  | 0.5         | 0.5        | -                                   | 1.0     |
| Other Revolving Credit and                                                            |             |            |                                     |         |
| Installment                                                                           | (0.3)       | 0.4        | (0.4)                               | (0.3)   |
| Home Equity                                                                           | 0.2         | 1.0        | (0.3)                               | 0.9     |
| Lease Financing                                                                       | -           | (0.2)      | -                                   | (0.2)   |
| Total Loans and Leases                                                                | <br>(0.1)   | 3.0        | (1.2)                               | 1.7     |
| Total Change in Interest Income                                                       | (0.3)       | 4.0        | (1.3)                               | 2.4     |
| Change in Interest Expense:<br>Interest-Bearing Deposits<br>Demand<br>Savings<br>Time |             |            | (0.1)<br>(0.1)<br>-                 |         |
|                                                                                       | <br>        |            |                                     |         |
| Total Interest-Bearing Deposits                                                       | (0.1)       | 2.4        | (0.2)                               | 2.1     |
| Short-Term Borrowings<br>Securities Sold Under Agreements                             | <br>        | 0.2        |                                     | 0.2     |
| to Repurchase                                                                         | 0.6         | 0.9        | (0.1)                               | 1.4     |
| Total Change in Interest Expense                                                      | <br>0.5     | 3.5        | (0.3)                               | 3.7     |
| Change in Net Interest Income                                                         |             |            |                                     |         |
|                                                                                       |             |            |                                     |         |

(1) The changes for each category of interest income and expense are allocated between the portion of changes attributable to the variance in volume, rate or time for that category.

| Share-Based Compensation            | 1,481     | 720       | 1,715       |
|-------------------------------------|-----------|-----------|-------------|
| Commission Expense                  | 1,922     | 1,715     | 2,252       |
| Retirement and Other Benefits       | 5,235     | 4,245     | 4,768       |
| Payroll Taxes                       | 3,385     | 1,999     | 3,453       |
| Medical, Dental, and Life Insurance | 2,161     | 2,168     | 2,231       |
| Separation Expense                  | 557       | 640       | 271         |
|                                     |           |           |             |
| Total Salaries and Benefits         | \$ 45,786 | \$ 43,319 | \$ 44,769   |
|                                     |           |           | =========== |

(1) Certain prior period information has been reclassified to conform to current presentation.

Bank of Hawaii Corporation and Subsidiaries Loan and Lease Portfolio Balances (Unaudited)

| Loan and Lease Portfolio Balances                                                                               | (Unaudited)                                                                    | Table 8           |
|-----------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------|-------------------|
| (dollars in thousands)                                                                                          | March 31, December 31,<br>2006 2005 (1)                                        |                   |
| Commercial<br>Commercial and Industrial<br>Commercial Mortgage<br>Construction<br>Lease Financing               | \$ 957,893 \$ 918,842<br>591,770 558,346<br>154,737 153,682<br>467,688 470,155 | 609,689<br>88,769 |
| Total Commercial                                                                                                | 2,172,088 2,101,025                                                            | 2,099,785         |
| Consumer<br>Residential Mortgage<br>Home Equity<br>Other Revolving Credit and<br>Installment<br>Lease Financing | 2,441,664 2,431,198<br>888,528 874,400<br>719,553 736,364<br>24,292 25,549     | 803,893           |
| Total Consumer                                                                                                  | 4,074,037 4,067,511                                                            | 3,916,005         |
| Total Loans and Leases                                                                                          | \$6,246,125 \$6,168,536                                                        | \$6,015,790       |

Air Transportation Credit Exposure (2) (Unaudited)

|                                                                                                | Ма               | arch 31,<br>2006      |                  | ec. 31, Ma<br>2005 2 |                  |
|------------------------------------------------------------------------------------------------|------------------|-----------------------|------------------|----------------------|------------------|
| (dollars in thousands)                                                                         | Outstanding      | Unused<br>Commitments |                  |                      |                  |
| Passenger Carriers<br>Based In the<br>United States<br>Passenger Carriers<br>Based Outside the | \$ 68,609        | \$ - \$               | 68,609           | \$ 68,829 \$         | 90,353           |
| United States<br>Cargo Carriers                                                                | 20,613<br>13,240 |                       | 20,613<br>13,240 |                      | 24,888<br>13,475 |
| Total Air<br>Transportation<br>Credit Exposure                                                 | \$102,462        |                       | \$102,462        | ·                    |                  |

(1) Certain prior period information has been reclassified to conform

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to current presentation.

(2) Exposure includes loans, leveraged leases and operating leases.

| dollars in thousands)                                                                                                             |                                                 | December 31, Se<br>2005 (1)             |                                     |
|-----------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------|-----------------------------------------|-------------------------------------|
| Ion-Performing Assets<br>Ion-Accrual Loans and Leases<br>Commercial                                                               |                                                 |                                         |                                     |
| Commercial and Industrial<br>Commercial Mortgage<br>ease Financing                                                                | \$ 236 \$<br>52<br>-                            | 212 \$<br>130<br>-                      | 471<br>1,617<br>4                   |
| Total Commercial                                                                                                                  | 288                                             | 342                                     | 2,092                               |
| Consumer                                                                                                                          |                                                 |                                         |                                     |
| Residential Mortgage<br>Home Equity                                                                                               | 4,922<br>38                                     | 5,439<br>39                             | 5,021<br>41                         |
| Total Consumer                                                                                                                    | 4,960                                           | 5,478                                   | 5,062                               |
| 'otal Non-Accrual Loans and<br>Leases                                                                                             | 5,248                                           | 5,820                                   | 7,154                               |
| Foreclosed Real Estate<br>Other Investments                                                                                       | 358<br>300                                      | 358<br>300                              | 413<br>683                          |
| Cotal Non-Performing Assets                                                                                                       | \$ 5,906 \$                                     | 5 6,478 \$                              | 8,250                               |
| Accruing Loans and Leases Pas<br>Due 90 Days or More<br>Commercial<br>Commercial and Industrial<br>Commercial Mortgage            | t                                               | - \$<br>-                               | <br>-<br>-                          |
| 0.0                                                                                                                               |                                                 |                                         |                                     |
| Total Commercial                                                                                                                  | -                                               | -                                       |                                     |
| Total Commercial<br>Consumer<br>Residential Mortgage<br>Home Equity                                                               | -<br>-<br>464<br>85                             | -<br>1,132<br>185                       | 1,545<br>83                         |
| Consumer<br>Residential Mortgage                                                                                                  |                                                 |                                         |                                     |
| Consumer<br>Residential Mortgage<br>Home Equity<br>Other Revolving Credit and<br>Installment<br>Lease Financing<br>Total Consumer | 85<br>1,390<br>18<br>1,957                      | 185<br>1,504<br>29<br>2,850             | 83<br>1,479                         |
| Consumer<br>Residential Mortgage<br>Home Equity<br>Other Revolving Credit and<br>Installment<br>Lease Financing                   | 85<br>1,390<br>18<br>1,957<br>es<br>\$ 1,957 \$ | 185<br>1,504<br>29<br>2,850<br>2,850 \$ | 83<br>1,479<br>51<br>3,158<br>3,158 |

Leases to Total Loans and

| Leases                                                                                                                   | 0.08%               | 0.09%                     | 0.12%                    |
|--------------------------------------------------------------------------------------------------------------------------|---------------------|---------------------------|--------------------------|
| Ratio of Non-Performing Assets<br>to Total Loans and Leases,<br>Foreclosed Real Estate and                               |                     |                           |                          |
| Other Investments                                                                                                        | 0.09%               | 0.11%                     | 0.13%                    |
| Ratio of Non-Performing Assets and<br>Accruing Loans and Leases<br>Past Due 90 Days or More to<br>Total Loans and Leases |                     | 0.15%                     | 0.18%                    |
| Quarter to Quarter Changes in Non-<br>Performing Assets                                                                  |                     |                           |                          |
| Balance at Beginning of Quarter\$<br>Additions<br>Reductions                                                             |                     | 8,250 \$<br>1,191         | 10,920<br>919            |
| Payments<br>Return to Accrual<br>Sales of Foreclosed Assets                                                              | (445)<br>(985)<br>- | (2,345)<br>(231)<br>(122) | (1,326)<br>(2,007)       |
| Charge-offs/Write-downs                                                                                                  |                     | (265)                     | (256)                    |
|                                                                                                                          | (1,479)             | (2,963)                   | (3,589)                  |
| Balance at End of Quarter \$                                                                                             | 5,906 \$            | 6,478 \$                  | 8,250                    |
| (dollars in thousands)                                                                                                   |                     | June 30, №<br>2005 (1)    |                          |
| Non-Performing Assets<br>Non-Accrual Loans and Leases<br>Commercial                                                      |                     |                           |                          |
| Commercial and Industrial<br>Commercial Mortgage<br>Lease Financing                                                      |                     |                           | \$ 470<br>1,994<br>2,418 |
| Total Commercial                                                                                                         |                     |                           | 4,882                    |
| Consumer<br>Residential Mortgage<br>Home Equity                                                                          |                     |                           | 7,432<br>185             |
| Total Consumer                                                                                                           |                     |                           | 7,617                    |
| Total Non-Accrual Loans and Leases                                                                                       |                     | 9,945                     | 12,499                   |
| Foreclosed Real Estate<br>Other Investments                                                                              |                     | 292<br>683                | 183<br>683               |
| Total Non-Performing Assets                                                                                              |                     | \$ 10,920                 |                          |
| Accruing Loans and Leases Past<br>Due 90 Days or More<br>Commercial                                                      |                     |                           |                          |
| Commercial and Industrial<br>Commercial Mortgage                                                                         |                     | \$                        | 29<br>2,243              |
| Total Commercial                                                                                                         |                     |                           | 2,272                    |
| Consumer<br>Residential Mortgage                                                                                         |                     | 1,310                     |                          |

| Home Equity<br>Other Revolving Credit and Installment<br>Lease Financing                                                                                                                                        |     | _<br>1,417<br>_                                     | 70<br>1,417<br>- |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|-----------------------------------------------------|------------------|
| Total Consumer                                                                                                                                                                                                  |     | 2,727                                               | 2,091            |
| Total Accruing Loans and Leases Past Due 90 Day                                                                                                                                                                 | \$  | 4,949 \$                                            |                  |
| Total Loans and Leases                                                                                                                                                                                          | \$6 | ,151,418 \$6                                        | ,015,790         |
| Ratio of Non-Accrual Loans and Leases to Total<br>Loans and Leases                                                                                                                                              |     | 0.16%                                               | 0.21%            |
| Ratio of Non-Performing Assets to Total Loans<br>and Leases, Foreclosed Real Estate and Other<br>Investments                                                                                                    |     | 0.18%                                               | 0.22%            |
| Ratio of Non-Performing Assets and Accruing<br>Loans and Leases<br>Past Due 90 Days or More to Total Loans and<br>Leases                                                                                        |     | 0.26%                                               | 0.29%            |
| Quarter to Quarter Changes in Non-<br>Performing Assets<br>Balance at Beginning of Quarter<br>Additions<br>Reductions<br>Payments<br>Return to Accrual<br>Sales of Foreclosed Assets<br>Charge-offs/Write-downs |     | 13,365 \$<br>3,088<br>(5,097)<br>(392)<br>-<br>(44) | 2,796            |
| Total Reductions                                                                                                                                                                                                |     | (5,533)                                             | (3,290)          |
| Balance at End of Quarter<br>(1) Certain prior period information has been<br>conform to current presentation.                                                                                                  | \$  | 10,920 \$<br>=========                              |                  |

# Bank of Hawaii Corporation and Subsidiaries Consolidated Reserve for Credit Losses (Unaudited)

|                                                                              | Tł                | nree Months End      |                   |
|------------------------------------------------------------------------------|-------------------|----------------------|-------------------|
| (dollars in thousands)                                                       | March 31,<br>2006 | December 31,<br>2005 | March 31,<br>2005 |
| Balance at Beginning of Period<br>Loans and Leases Charged-Off<br>Commercial | \$96,167          | \$96,167             | \$113,596         |
| Commercial and Industrial<br>Consumer                                        | (382)             | (732)                | (574)             |
| Residential Mortgage                                                         | (10)              | (134)                | (315)             |
| Home Equity<br>Other Revolving Credit                                        | (141)             | (236)                | (292)             |
| and Installment<br>Lease Financing                                           | (4,254)<br>(12)   | (5,651)<br>(35)      | (4,582)<br>(34)   |

Table 10

| Total Loans and                                                          | Total Loans and Leases Charged-Off     |                                |             | (6,788)                                 | (5,797)           |
|--------------------------------------------------------------------------|----------------------------------------|--------------------------------|-------------|-----------------------------------------|-------------------|
| Recoveries on La<br>Previously Cha:<br>Commercial                        |                                        | eases                          |             |                                         |                   |
| Commercial and                                                           | l Industria                            | 1                              | 295         | 470                                     | 541               |
| Commercial Mor                                                           | tgage                                  |                                | 89          | 3,006                                   | 62                |
| Lease Financin                                                           | g                                      |                                | -           | 26                                      | 32                |
| Consumer                                                                 | -                                      |                                |             |                                         |                   |
| Residential Mo                                                           | ortgage                                |                                | 122         | 156                                     | 106               |
| Home Equity                                                              |                                        |                                | 61          | 97                                      | 60                |
| Other Revolvin                                                           | ng Credit                              |                                |             |                                         |                   |
| and Installme                                                            |                                        |                                | 1,462       | 1,440                                   | 1,287             |
| Lease Financin                                                           | g                                      |                                | 9           | 5                                       | 19                |
|                                                                          |                                        |                                |             |                                         |                   |
| Total Recoveries                                                         | s on Loans                             | and                            |             |                                         |                   |
| Leases Previous                                                          | sly Chargeo                            | d-Off                          | 2,038       | 5,200                                   | 2,107             |
|                                                                          |                                        |                                |             |                                         |                   |
| Net Loan and Lea                                                         | ase Charge                             | -Offs                          | (2,761)     | (1,588)                                 | (3,690)           |
| Provision for Cr                                                         | edit Losse                             | es                             | 2,761       | 1,588                                   | -                 |
|                                                                          |                                        |                                |             |                                         |                   |
| Balance at End o                                                         | Balance at End of Period (1)           |                                |             | \$96,167                                | \$109,906         |
|                                                                          | ===========                            | ===========                    | =========== | ======================================= | ================= |
|                                                                          |                                        |                                |             |                                         |                   |
| Components                                                               |                                        |                                |             |                                         |                   |
| Allowance for Lo                                                         | oan and Le                             | ase Losses                     | \$91,064    | \$91,090                                | \$105,006         |
| Reserve for Unfunded Commitments                                         |                                        |                                |             | 5,077                                   |                   |
|                                                                          |                                        |                                |             |                                         |                   |
| Total Reserve fo                                                         | or Credit :                            | Losses                         | \$96,167    | \$96,167                                | \$109,906         |
|                                                                          | ===========                            |                                |             |                                         |                   |
| Average Loans a<br>Outstanding                                           |                                        |                                |             |                                         | \$6,000,572       |
| Ratio of Net Loa<br>Charge-Offs to<br>Leases Outstar<br>Ratio of Allowar | Average L<br>nding (annu<br>nce for Lo | oans and<br>ualized)<br>an and | 0.18%       | 0.10%                                   | 0.25%             |
| Lease Losses to                                                          | o Loans an                             | d Leases                       |             |                                         |                   |
| Outstanding                                                              |                                        |                                | 1.46%       | 1.48%                                   | 1.75%             |
| (1) Included in<br>reserve for unfo<br>other liabilitio                  | unded comm                             | itments, w                     | hich is se  | parately re                             | corded in         |
| Bank of Hawaii (<br>Business Segment<br>Information (Un                  | t Selected                             |                                |             |                                         | Table 11          |
|                                                                          | Retail                                 | Commercial                     |             | Treasury<br>and                         | Consolidated      |
| (dollars in thousands)                                                   | Banking                                | Banking                        | Group       | Other<br>Corporate                      | Total             |
| Three Months<br>Ended March<br>31, 2006<br>Net Interest                  |                                        |                                |             |                                         |                   |
| Income                                                                   | \$57,659                               | \$34,777                       | \$3,404     | \$6,362                                 | \$102,202         |
| Provision for                                                            |                                        |                                |             |                                         |                   |
| Credit Losses                                                            | 2,494                                  | 421                            | -           | (154)                                   | 2,761             |

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| Net Interest                            |          |          |          |              |              |
|-----------------------------------------|----------|----------|----------|--------------|--------------|
| Income After                            |          |          |          |              |              |
| Provision for                           |          |          |          |              |              |
| Credit Losses                           | 55,165   | 34,356   | 3,404    | 6,516        | 99,441       |
| Non-Interest<br>Income                  | 23,038   | 9,808    | 17,422   | 2,304        | 52,572       |
|                                         | 78 203   | 44,164   | 20,826   | 8,820        | 152,013      |
| Non-Interest                            | , 0,200  | 11/201   | 20,020   | 0,010        | 101,010      |
| Expense                                 | (40,897) | (21,894) | (16,214) | (1,813)      | (80,818)     |
| Income Before                           |          |          |          |              |              |
| Income Taxes                            | 37,306   | 22,270   | 4,612    | 7,007        | 71,195       |
| Provision for                           |          | ,        | _,       | .,           | ,            |
| Income Taxes                            | (13,803) | (8,187)  | (1,706)  | (2,149)      | (25,845)     |
|                                         |          |          |          |              |              |
| Allocated Net<br>Income                 | 23 503   | 14,083   | 2 906    | 4,858        | 45,350       |
|                                         |          |          | 2,500    |              |              |
| Allowance                               |          |          |          |              |              |
| Funding Value                           | (189)    | (546)    | (8)      | 743          | -            |
| Provision for                           | 2 404    | 401      |          | (1 - 4 )     | 0.761        |
| Credit Losses<br>Economic               | 2,494    | 421      | -        | (154)        | 2,761        |
| Provision                               | (3,160)  | (2,283)  | (102)    | _            | (5,545)      |
| Tax Effect of                           |          |          |          |              |              |
| Adjustments                             | 316      | 891      | 41       | (218)        | 1,030        |
| Income Before                           |          |          |          |              |              |
| Capital Charge                          | 22,964   | 12,566   | 2,837    | 5,229        | 43,596       |
| Capital Charge                          |          |          |          |              |              |
|                                         |          |          |          |              |              |
| Net Income                              |          |          |          |              |              |
| (Loss) After<br>Capital Charge          |          |          |          |              |              |
| (NIACC)                                 |          | \$8,151  | \$1,254  | \$(2,748)    | \$24,229     |
| ======================================= |          |          |          | ============ | ============ |
|                                         |          |          |          |              |              |
| RAROC (ROE for                          | 100      | 2.00     | 0.00     | 1 - 0        | 0.50         |
| the Company)                            | 48%      | 32%      | 20%      | 17%          | 26%          |
|                                         |          |          |          |              |              |
| Total Assets at                         |          |          |          |              |              |
| March 31,                               |          |          |          |              |              |
|                                         |          |          |          |              | \$10,528,049 |
|                                         |          |          |          |              |              |
| Three Months                            |          |          |          |              |              |
| Ended March                             |          |          |          |              |              |
| 31, 2005 (1)                            |          |          |          |              |              |
| Net Interest                            |          |          | 40.000   | 410 055      |              |
| Income<br>Provision for                 | \$52,31O | \$34,562 | \$2,929  | \$10,857     | \$100,658    |
|                                         | 3,485    | 416      | -        | (3,901)      | _            |
|                                         | -        |          |          |              |              |
| Net Interest                            |          |          |          |              |              |
| Income After                            |          |          |          |              |              |
| Provision for<br>Credit Losses          | 48 825   | 34,146   | 2 929    | 14,758       | 100,658      |
| Non-Interest                            | -0,020   | J7,170   | 4,747    | 11,100       | 100,000      |
| Income                                  | 21,528   | 11,531   | 17,340   | 1,916        | 52,315       |
|                                         |          |          |          |              |              |
| Non-Interest                            | 70,353   | 45,677   | 20,269   | 16,674       | 152,973      |
| TAOTI THICETEBE                         |          |          |          |              |              |

| Expense                                                                                      | (40,273)           | (22,560)    | (15,995)                           | (2,035)              | (80,863)           |
|----------------------------------------------------------------------------------------------|--------------------|-------------|------------------------------------|----------------------|--------------------|
| Income Before<br>Income Taxes                                                                | 30,080             | 23,117      | 4,274                              | 14,639               | 72,110             |
| Provision for<br>Income Taxes                                                                | (11,130)           | (8,598)     | (1,582)                            | (5,278)              | (26,588)           |
| Allocated Net<br>Income                                                                      | 18,950             | 14,519      | 2,692                              | 9,361                | 45,522             |
| Allowance<br>Funding Value<br>Provision for                                                  | (162)              | (602)       | (6)                                | 770                  | _                  |
| Credit Losses<br>Economic                                                                    | 3,485              | 416         | -                                  | (3,901)              | -                  |
| Provision<br>Tax Effect of                                                                   | (3,505)            | (2,458)     | (90)                               | (2)                  | (6,055)            |
| Adjustments                                                                                  | 67                 | 978         | 36                                 | 1,159                | 2,240              |
| Income Before<br>Capital Charge<br>Capital Charge                                            |                    |             |                                    |                      |                    |
| Net Income<br>(Loss) After<br>Capital Charge                                                 | +10 - 40           | +           |                                    |                      |                    |
| (NIACC)<br>================                                                                  | \$13,547<br>====== | \$8,217     | \$1,122<br>======                  | \$(2,640)<br>======= | \$20,246<br>====== |
| RAROC (ROE for<br>the Company)                                                               |                    | 31%         |                                    | 20%                  | 24%                |
| Total Assets at<br>March 31,<br>2005 \$                                                      | 3,791,538          | \$2,390,204 | \$142,619                          | \$3,583,669          | \$9,908,030        |
|                                                                                              | =======            |             | =========                          | ===========          |                    |
| (1) Certain prio<br>conform to curre                                                         |                    |             | has been 1                         | reclassified         | to                 |
| Bank of Hawaii C<br>Quarterly Summar<br>Consolidated Fi:                                     | y of Sele          | cted        |                                    |                      | mable 10           |
|                                                                                              |                    |             | .ea)                               |                      | Table 12           |
| (dollars in<br>thousands<br>except per M<br>share amounts)                                   |                    |             | e Months En<br>, September<br>2005 |                      |                    |
| Quarterly<br>Operating<br>Results<br>Interest Income<br>Interest and<br>Fees on<br>Loans and |                    |             |                                    |                      |                    |
| Leases<br>Income on<br>Investment                                                            | \$99,371           | \$97,697    | \$94,381                           | \$90,119             | \$86,467           |
| Securities<br>- Available                                                                    |                    |             |                                    |                      |                    |

| Income on<br>Investment<br>Securities<br>- Held to<br>Maturity<br>Deposits<br>Funds Sold<br>Other | 43      |                | 5,109<br>57<br>935<br>270 | 5,527<br>36<br>165<br>271 | 5,825<br>23<br>75<br>449 |
|---------------------------------------------------------------------------------------------------|---------|----------------|---------------------------|---------------------------|--------------------------|
| Total Interest<br>Income                                                                          | 135,403 | 132,945        | 129,234                   | 124,105                   | 120,158                  |
| Interest Expens<br>Deposits<br>Securities<br>Sold Under<br>Agreements                             |         | 17,479         | 15,766                    | 13,577                    | 11,604                   |
| to Repurchase<br>Funds                                                                            | 7,890   | 6,504          | 6,796                     | 4,562                     | 3,325                    |
| Purchased                                                                                         | 1,893   | 1,730          | 901                       | 1,151                     | 733                      |
| Short-Term<br>Borrowings                                                                          | 57      | 61             | 50                        | 45                        | 32                       |
| Long-Term<br>Debt                                                                                 | 3,728   | 3,715          | 3,761                     | 3,731                     | 3,806                    |
| Total Interest<br>Expense                                                                         | 33,201  | 29,489         | 27,274                    | 23,066                    | 19,500                   |
| Net Interest<br>Income<br>Provision for                                                           | 102,202 | 103,456        | 101,960                   | 101,039                   | 100,658                  |
| Credit Losses                                                                                     | 2,761   | 1,588          | 3,000                     | -                         | -                        |
| Net Interest<br>Income After<br>Provision for<br>Credit Losses                                    | 99,441  | 101,868        | 98,960                    | 101,039                   | 100,658                  |
| Non-Interest In<br>Trust and<br>Asset                                                             | lcome   |                |                           |                           |                          |
| Management<br>Mortgage                                                                            | 14,848  | 14,098         | 14,052                    | 14,058                    | 14,622                   |
| Banking<br>Service<br>Charges on<br>Deposit                                                       | 2,987   | 2,597          | 2,618                     | 2,594                     | 2,590                    |
| Accounts<br>Fees,<br>Exchange,<br>and Other<br>Service                                            | 10,132  | 10,151         | 10,046                    | 9,569                     | 10,179                   |
| Charges<br>Investment<br>Securities<br>Gains                                                      | 14,767  | 15,147         | 15,394                    | 15,211                    | 13,836                   |
| (Losses)                                                                                          | -       | (4)            | 8                         | 337                       | -                        |
| Insurance<br>Other                                                                                | 4,819   | 4,201<br>4,619 | 5,324<br>8,074            | 4,330<br>4,575            |                          |
| Total Non-<br>Interest<br>Income                                                                  |         | 50,809         | 55,516                    | 50,674                    | 52,315                   |
| Non-Interest Ex                                                                                   | pense   |                |                           |                           |                          |

| Salaries and           |               |               |                   |              |             |
|------------------------|---------------|---------------|-------------------|--------------|-------------|
| Benefits<br>Net        |               | 43,319        | 44,366            | 43,856       | 44,769      |
| Occupancy              | 9,643         | 9,643         | 9,896             | 9,189        | 9,545       |
| Net Equipment          |               |               |                   |              | 5,471       |
| Professional           |               |               |                   |              |             |
| Fees                   | 438           | 4,057         | 5,689             |              |             |
| Other                  | 19,923        | 20,802        | 19,310            | 17,677       | 18,027      |
|                        |               |               |                   |              |             |
| Total Non-             |               |               |                   |              |             |
| Interest               | 00 010        | 02 170        | 04 506            | 70 004       | 00 062      |
| Expense                | 80,818        | 83,179        | 84,596            | /9,004       | 80,863      |
| Income Before          |               |               |                   |              |             |
| Income Taxes           |               | 69 498        | 69,880            | 72,709       | 72,110      |
| Provision for          |               | 05,150        | 0,000             | 12,105       | /2,110      |
| Income Taxes           |               | 24.717        | 25.051            | 26.280       | 26,588      |
|                        |               | ,             |                   |              |             |
| Net Income             | \$45,350      | \$44,781      | \$44,829          | \$46,429     | \$45,522    |
| ==============         |               |               | ================= |              | =========== |
|                        |               |               |                   |              |             |
| Basic Earning          | 5             |               |                   |              |             |
| Per Share              | \$0.89        | \$0.88        | \$0.87            | \$0.90       | \$0.85      |
| Diluted                |               |               |                   |              |             |
| Earnings Per           |               |               |                   |              |             |
| Share                  | \$0.87        | \$0.86        | \$0.85            | \$0.87       | \$0.83      |
|                        |               |               |                   |              |             |
| Balance Sheet          | Totals        |               |                   |              |             |
| Total                  |               |               |                   |              |             |
|                        | 10,528,049    | \$10,187,038  | \$10,085,235      | \$10,059,690 | \$9,908,030 |
| Net Loans              |               |               |                   |              |             |
| and Leases             | 6,155,061     | 6,077,446     | 6,110,892         | 6,049,831    | 5,910,784   |
| Total                  | 0 1 4 7 1 0 1 |               |                   |              |             |
| Deposits               | 8,14/,101     | /,90/,408     | /,/50,580         | 7,726,758    | 7,760,662   |
| Total                  |               |               |                   |              |             |
| Shareholders<br>Equity |               | 602 252       | 606 211           | 712 160      | 716 656     |
| Equily                 | 001,070       | 093,352       | 090,311           | 712,169      | /10,050     |
| Performance Ra         | atiog         |               |                   |              |             |
| Net Income to          | 10105         |               |                   |              |             |
| Average Total          | 1             |               |                   |              |             |
| Assets (ROA)           | 1.82 %        | 1.76 %        | 1.74 %            | 1.87 %       | 1.88 %      |
| Net Income to          | 1.02 0        | 1.70 0        | 1.71 0            | 1.07 0       | 1.00 0      |
| Average                |               |               |                   |              |             |
| Shareholders           |               |               |                   |              |             |
| Equity (ROE)           | 26.13         | 25.19         | 24.61             | 25.98        | 23.66       |
| Net Interest           |               |               |                   |              |             |
| Margin (2)             | 4.41          | 4.42          | 4.30              | 4.36         | 4.42        |
| Efficiency             |               |               |                   |              |             |
| Ratio (3)              | 52.22         | 53.92         | 53.72             | 52.07        | 52.86       |
|                        |               |               |                   |              |             |
| (1) Certain p          | rior period   | l informatior | n has been re     | classified t | to          |
| conform to cur         | rrent prese   | entation.     |                   |              |             |
| (2) The net in         | nterest mar   | gin is defir  | ned as net in     | terest incom | ne, on      |
| a fully-taxab          | le equivale   | ent basis, as | s a percentag     | e of average | e earning   |
| assets.                |               |               |                   |              |             |
| (3) The effic:         | -             |               |                   | _            |             |
| divided by to          | cal revenue   | e (net intere | est income an     | d non-intere | est         |

divided by total revenue (net interest income and non-interest income).

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