



Bank of Hawaii Corporation Third Quarter 2004 Financial Results

October 25, 2004

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HONOLULU--(BUSINESS WIRE)--Oct. 25, 2004--Bank of Hawaii Corporation (NYSE:BOH)

- Diluted Earnings Per Share \$0.78, Year-to-Date Earnings Per Share \$2.26
- Net Income of \$43.1 Million, Year-to-Date Net Income \$127.1 Million
- Board of Directors Declares Dividend of \$0.33 Per Share, Up 10 Percent

Bank of Hawaii Corporation (NYSE:BOH) today reported diluted earnings per share of \$0.78 for the third quarter of 2004, down \$0.01 or 1.3 percent from \$0.79 in the second quarter of 2004, and up \$0.17 or 27.9 percent from \$0.61 reported in the comparable quarter last year. Net income for the third quarter of 2004 was \$43.1 million, down \$1.2 million or 2.6 percent from \$44.2 million in the previous quarter and up \$6.4 million or 17.4 percent from \$36.7 million reported in the same quarter last year.

Return on average assets for the third quarter of 2004 was 1.77 percent, down slightly from 1.80 percent in the second quarter of 2004, and up from 1.53 percent in the third quarter of 2003. Return on average equity was 23.42 percent for the third quarter of 2004, down from 24.28 percent in the previous quarter and up from 16.69 percent in the same quarter last year.

For nine months ended September 30, 2004, net income was \$127.1 million, up \$30.6 million or 31.7 percent from net income of \$96.5 million for the same period last year. Diluted earnings per share were \$2.26 for the first nine months of 2004, an increase of 44.9 percent from diluted earnings per share of \$1.56 for the comparable period last year. The year-to-date return on average assets was 1.74 percent, up from 1.37 percent for the same nine months in 2003. The year-to-date return on average equity was 22.48 percent, up from 13.95 percent for the nine-month period ended September 30, 2003.

"Bank of Hawaii had another good quarter and I am pleased by the ongoing improvement demonstrated by our financial results," said Allan R. Landon, Chairman, CEO and President. "The Hawaii economy remains solid and we remain confident that we are well on the way to achieving the goals of our three-year plan."

Financial Highlights

Net interest income, on a taxable equivalent basis, for the third quarter of 2004 was \$98.8 million, up \$2.9 million from net interest income of \$95.9 million in the second quarter of 2004, and up \$7.7 million from net interest income of \$91.1 million in the third quarter of 2003. An analysis of the change in net interest income is included in Table 6.

The net interest margin was 4.39 percent for the third quarter of 2004, up 22 basis points from the net interest margin of 4.17 percent in the previous quarter and up 24 basis points from 4.15 percent in the same quarter last year. The increase in the net interest margin from the previous quarter was largely due to higher average balances of short-term investments in the second quarter of 2004. In addition, the margin was further improved in the third quarter of 2004 as a result of increased yields on earnings assets, stable interest rates paid on deposits and continuing reductions in short-term borrowings and long-term debt.

Credit quality continued to improve during the quarter. The Company did not recognize a provision for loan and lease losses during the third quarter of 2004. A negative provision of \$3.5 million was recognized in the previous quarter. The allowance for loan and lease losses was reduced \$0.3 million from June 30, 2004, which equaled the amount of net charge-offs for the third quarter of 2004.

Non-interest income was \$53.1 million for the third quarter of 2004 compared to non-interest income of \$54.8 million in the second quarter of 2004 and \$53.8 million in the third quarter of 2003. Non-interest income in the third quarter of 2004 included a gain of \$5.2 million on the sale of assets at the end of a leveraged lease transaction, compared to the previous quarter which included a partnership distribution of \$3.2 million and a gain of \$2.5 million on the sale of land. Included in the third quarter of 2003 was a \$3.1 million prepayment fee on a commercial real estate loan. Excluding these items, non-interest income decreased from the second quarter of 2004 by \$1.4 million largely due to a decline in gains on the sale of mortgage loans.

Non-interest expense for the third quarter of 2004 was \$84.2 million, down \$0.9 million from \$85.1 million in the previous quarter and down \$4.7 million or 5.3 percent from non-interest expense of \$88.9 million in the third quarter of 2003. The decrease from the previous quarter was largely the result of \$2.2 million recorded in the second quarter primarily related to a legal settlement. Non-interest expense in the third quarter of 2003 included \$4.3 million in systems replacement costs.

The efficiency ratio was 55.45 percent for the third quarter of 2004, down from 56.49 percent in the second quarter of 2004 and 61.34 percent in the third quarter of 2003. Excluding systems replacement costs, the efficiency ratio was 58.34 percent in the third quarter of 2003. For nine months ended September 30, 2004, the efficiency ratio was 56.40 percent compared to 65.06 percent for the same period in 2003. Excluding systems replacement costs, the efficiency ratio was 59.88 percent for the nine-month period last year.

The Company's business segments are defined as Retail Banking, Commercial Banking, Investment Services Group, and Treasury and Other Corporate. Results are determined based on the Company's internal financial management reporting process and organizational structure. Business segment performance details are summarized in Table 11a and 11b.

Asset Quality

Non-performing assets declined to \$16.0 million at the end of the third quarter of 2004, a decrease of \$5.2 million, or 24.5 percent, from non-performing assets of \$21.2 million at the end of the second quarter of 2004. Non-performing assets decreased \$24.2 million, or 60.2 percent, compared to non-performing assets of \$40.1 million at the end of the same quarter last year. At September 30, 2004, the ratio of non-performing assets to total loans and foreclosed real estate was 0.27 percent, down from 0.37 percent at June 30, 2004 and down from 0.72 percent at September 30, 2003.

Non-accrual loans were \$15.8 million at September 30, 2004, a reduction of \$0.5 million, or 3.1 percent, from \$16.3 million at June 30, 2004 and down \$15.6 million, or 49.8 percent, from \$31.4 million at September 30, 2003. Non-accrual loans as a percentage of total loans were 0.27 percent at September 30, 2004, down from 0.28 percent at the end of the previous quarter and down from 0.56 percent at the end of the comparable quarter last year.

Net charge-offs were \$0.3 million in the third quarter of 2004, or 0.02 percent (annualized) of total average loans. Charge-offs of \$5.0 million during the third quarter of 2004 were offset by recoveries of \$4.7 million. Net charge-offs were in a net recovery position of \$1.2 million in the second quarter of 2004 as recoveries of \$10.0 million more than offset charge-offs of \$8.8 million. Net charge-offs during the third quarter of 2003 were \$5.3 million, or 0.38 percent (annualized) of total average loans. Net charge-offs for the first nine months of 2004 were \$0.9 million, or 0.02 percent (annualized) of total average loans. In the same period last year, net charge-offs were \$10.2 million, or 0.25 percent (annualized) of total average loans.

The allowance for loan and lease losses was \$124.7 million at September 30, 2004. The ratio of the allowance for loan and lease losses to total loans was 2.14 percent at September 30, 2004 compared with 2.16 percent at June 30, 2004 and 2.38 percent at the end of the same quarter last year.

Concentrations of credit exposure to selected components of the portfolio are summarized in Table 8.

Other Financial Highlights

Total assets were \$9.59 billion at September 30, 2004, a decrease from total assets of \$9.69 billion at June 30, 2004 and an increase from total assets of \$9.37 billion at September 30, 2003. The decrease from the previous quarter was largely due to a reduction in short-term assets that were utilized to pay down debt. Total loans and leases were \$5.82 billion at September 30, 2004, up from \$5.79 billion at June 30, 2004 and \$5.57 billion at September 30, 2003. The increase in total loans and leases is due to ongoing growth in consumer lending. Commercial loan originations remain strong, but were offset by loan prepayments during the quarter.

Total deposits at September 30, 2004 were \$7.41 billion, down from total deposits of \$7.47 billion at June 30, 2004 and up from total deposits of \$7.10 billion at September 30, 2003. The decrease from the previous quarter was mostly due to a reduction in custodial deposits related to mortgage banking activity and a continuation of the decline in time deposits. The Company had a net increase of approximately 2,000 non-interest bearing checking accounts during the quarter.

During the third quarter of 2004, Bank of Hawaii Corporation repurchased 0.7 million shares of common stock at a total cost of \$31.4 million under its share repurchase program. The average cost was \$46.08 per share repurchased during the quarter. From the beginning of the share repurchase program in July 2001 through September 30, 2004, the Company repurchased a total of 33.9 million shares and returned a total of \$1,037.1 million to the shareholders at an average cost of \$30.59 per share. From October 1, 2004 through October 22, 2004, the Company repurchased an additional 0.1 million shares of common stock at an average cost of \$49.11 per share. Remaining buyback authority under the share repurchase program was \$108.9 million at October 22, 2004.

The Company's capital and liquidity remain strong. At September 30, 2004, the Tier 1 leverage ratio was 7.69 percent compared to 7.16 percent at June 30, 2004 and 8.52 percent at September 30, 2003.

The Company's Board of Directors has declared a quarterly cash dividend of \$0.33 per share on the Company's outstanding shares, an increase of \$0.03 per share or 10.0 percent. The dividend will be payable on December 14, 2004 to shareholders of record at the close of business on November 29, 2004.

Economic Outlook

Hawaii's economy continued to grow during the third quarter of 2004. Tourism remains strong and is on track to establish 2004 as a record year in terms of total visitors. Hawaii's unemployment rate fell below 3.0 percent, the lowest in the country, as job growth continued in excess of 2.0 percent. Real estate transactions and valuations continued to increase and military housing privatization initiatives are expected to augment private construction growth, beginning in the fourth quarter of 2004. These trends are expected to drive capital spending forward for several more years. A rise in core inflation in the Honolulu consumer price index (CPI) from around 1.5 percent to 3.0 percent during the first half of 2004 may indicate the state economy is approaching full employment. However, Hawaii's real personal income growth remains stable at 2.0 percent to 3.0 percent in 2004, as it has since 1997.

Earnings Outlook

Bank of Hawaii Corporation currently anticipates net income for the full year of 2004 will be approximately \$166 million to \$168 million. Based on present conditions, the Company does not expect to record a provision for loan and lease losses during the fourth quarter of 2004. However, the actual amount of the provision for loan and lease losses depends on determinations of credit risk that are made near the end of each quarter. Earnings per share and return on average equity projections continue to be dependent upon the terms and timing of share repurchases.

Conference Call Information

The Company will review its third quarter 2004 financial results today at 8:00 a.m. Hawaii Time (2:00 p.m. Eastern Time). The presentation will be accessible via teleconference and via the Investor Relations link of Bank of Hawaii Corporation's web site, www.boh.com. The conference call number is 800-599-9795 in the United States or 617-786-2905 for international callers. No confirmation code is required to access the call. A replay will be available for one week beginning Monday, October 25, 2004 by calling 888-286-8010 in the United States or 617-801-6888 for international callers and entering the number 83955183 when prompted. A replay of the presentation will also be available via the Investor Relations link of the Company's web site.

Bank of Hawaii Corporation is a regional financial services company serving businesses, consumers and governments in Hawaii, American Samoa

and the West Pacific. The Company's principal subsidiary, Bank of Hawaii, was founded in 1897 and is the largest independent financial institution in Hawaii. For more information about Bank of Hawaii Corporation, see the Company's web site, www.boh.com.

Forward-Looking Statements

This news release contains forward-looking statements concerning, among other things, the economic environment in our service area, the expected level of loan and lease loss provisioning, and anticipated net income, dividends, revenues and expenses during 2004 and beyond. Our forward-looking statements are based on numerous assumptions, any of which could prove to be inaccurate and actual results may differ materially from those projected for a variety of reasons, including, but not limited to: 1) unanticipated changes in business and economic conditions, the competitive environment, fiscal and monetary policies, or legislation in Hawaii and the other markets we serve; 2) changes in our credit quality or risk profile which may increase or decrease the required level of allowance for loan and lease losses; 3) changes in market interest rates that may affect our credit markets and ability to maintain our net interest margin; 4) changes to the amount and timing of our proposed equity repurchases and repayment of maturing debt; 5) inability to achieve expected benefits of our business process changes due to adverse changes in implementation processes or costs, operational savings, or timing; 6) real or threatened acts of war or terrorist activity affecting business conditions; and 7) adverse weather and other natural conditions impacting our and our customers' operations. We do not undertake any obligation to update forward-looking statements to reflect later events or circumstances.

Bank of Hawaii Corporation and Subsidiaries Highlights (Unaudited)

Table 1

(dollars in thousands except
per share amounts)

Earnings Highlights and Performance Ratios	Three Months Ended		Nine Months Ended	
	September 30, 2004	September 30, 2003	September 30, 2004	September 30, 2003
Net Income	\$43,067	\$36,687	\$127,098	\$96,522
Basic Earnings Per Share	0.82	0.64	2.40	1.63
Diluted Earnings Per Share	0.78	0.61	2.26	1.56
Cash Dividends	15,904	10,887	48,126	33,819
Net Income to Average Total Assets (ROA)	1.77%	1.53%	1.74%	1.37%
Net Income to Average Shareholders' Equity (ROE)	23.42%	16.69%	22.48%	13.95%
Net Interest Margin	4.39%	4.15%	4.29%	4.19%
Efficiency Ratio (1)	55.45%	61.34%	56.40%	65.06%
Efficiency Ratio excluding Systems Replacement Costs	55.45%	58.34%	56.40%	59.88%

Statement of Condition Highlights and Performance Ratios

September 30,
2004 2003

Total Assets	\$9,594,809	\$9,370,755
Net Loans	5,690,924	5,437,730
Total Deposits	7,413,240	7,102,116
Total Shareholders' Equity	756,707	823,760
Book Value Per Common Share	\$14.27	\$14.71
Allowance / Loans and Leases Outstanding	2.14%	2.38%
Average Equity / Average Assets	7.75%	9.82%
Employees (FTE)	2,655	2,764
Branches and offices	88	89

Market Price Per Share of Common Stock for the Quarter Ended:

Closing	\$47.25	\$33.58
High	\$48.07	\$35.55
Low	\$43.55	\$32.92

(1) The efficiency ratio is defined as non-interest expense divided by total revenue (net interest income and non-interest income).

Bank of Hawaii Corporation and Subsidiaries
Consolidated Statements of Income (Unaudited)

Table 2

(dollars in thousands except per share amounts)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2004	2003	2004	2003
Interest Income				
Interest and Fees on Loans and Leases	\$82,079	\$82,715	\$243,853	\$254,442
Income on Investment Securities - Available for Sale	24,543	16,483	67,134	58,761
Income on Investment Securities - Held to Maturity	6,370	6,407	20,057	11,773
Deposits	496	1,179	3,373	3,647
Funds Sold	108	248	702	1,834
Other	801	1,032	2,524	3,237
Total Interest Income	114,397	108,064	337,643	333,694
Interest Expense				
Deposits	8,990	10,284	26,750	38,040
Securities Sold Under Agreements to Repurchase	2,085	1,947	6,233	6,580
Funds Purchased Short-Term Borrowings	683	271	1,420	695
Long-Term Debt	15	26	43	75
	3,845	4,431	12,538	15,714
Total Interest Expense	15,618	16,959	46,984	61,104
Net Interest Income	98,779	91,105	290,659	272,590
Provision for Loan and Lease Losses	-	-	(3,500)	-
Net Interest Income After Provision for Loan and Lease Losses	98,779	91,105	294,159	272,590
Non-Interest Income				
Trust and Asset Management	12,672	12,511	39,531	38,237
Mortgage Banking	1,711	5,888	6,496	12,232
Service Charges on Deposit Accounts	9,472	8,901	28,962	26,496
Fees, Exchange, and Other Service Charges	13,741	16,034	41,223	42,496
Investment Securities Gains (Losses)	-	639	(37)	1,809
Insurance	3,560	3,988	10,506	10,083
Other	11,898	5,830	30,063	17,930
Total Non-Interest Income	53,054	53,791	156,744	149,283
Non-Interest Expense				

Salaries and Benefits	46,566	45,731	139,256	139,871
Net Occupancy Expense	9,812	9,806	28,741	29,047
Net Equipment Expense	5,847	7,301	17,610	26,257
Information Technology Systems Replacement Project	-	4,349	-	21,871
Other	21,965	21,690	66,730	57,425

Total Non-Interest Expense	84,190	88,877	252,337	274,471

Income Before Income Taxes	67,643	56,019	198,566	147,402
Provision for Income Taxes	24,576	19,332	71,468	50,880

Net Income	\$43,067	\$36,687	\$127,098	\$96,522
=====				
Basic Earnings Per Share	\$0.82	\$0.64	\$2.40	\$1.63
Diluted Earnings Per Share	\$0.78	\$0.61	\$2.26	\$1.56
Dividends Declared Per Share	\$0.30	\$0.19	\$0.90	\$0.57
Basic Weighted Average Shares	52,390,081	57,195,570	53,053,770	59,337,319
Diluted Weighted Average Shares	55,472,868	59,961,823	56,297,277	61,911,794
=====				

Bank of Hawaii Corporation and Subsidiaries
Consolidated Statements of Condition

Table 3

(dollars in thousands)	Sept. 30, 2004	Dec. 31, 2003	Sept. 30, 2003
	(Unaudited)	(Unaudited)	(Unaudited)

Assets			
Interest-Bearing Deposits	\$29,976	\$154,735	\$208,712
Investment Securities - Available for Sale	2,328,327	1,991,116	2,027,062
Investment Securities - Held to Maturity (Market Value of \$624,587, \$720,699, and \$749,036)	630,276	727,233	754,659
Funds Sold	25,000	-	-
Loans Held for Sale	18,595	9,211	23,144
Loans and Leases	5,815,575	5,757,175	5,570,405
Allowance for Loan and Lease Losses	(124,651)	(129,080)	(132,675)

Net Loans	5,690,924	5,628,095	5,437,730

Total Earning Assets	8,723,098	8,510,390	8,451,307

Cash and Non-Interest-Bearing Deposits	290,974	363,495	329,705
Premises and Equipment	149,698	160,005	163,277
Customers' Acceptance Liability	920	1,707	1,077
Accrued Interest Receivable	36,074	32,672	33,210
Foreclosed Real Estate	208	4,377	8,757

Mortgage Servicing Rights	19,995	22,178	23,266
Goodwill	36,216	36,216	36,216
Other Assets	337,626	330,607	323,940

Total Assets	\$9,594,809	\$9,461,647	\$9,370,755
=====			
Liabilities			
Deposits			
Non-Interest-Bearing Demand	\$1,898,602	\$1,933,928	\$1,846,030
Interest-Bearing Demand	1,471,836	1,356,330	1,269,227
Savings	2,991,386	2,833,379	2,760,418
Time	1,051,416	1,209,142	1,226,441

Total Deposits	7,413,240	7,332,779	7,102,116

Securities Sold Under Agreements			
to Repurchase	682,630	472,757	646,890
Funds Purchased	69,755	109,090	90,520
Short-Term Borrowings	11,939	12,690	14,796
Banker's Acceptances Outstanding	920	1,707	1,077
Retirement Benefits Payable	62,976	61,841	63,281
Accrued Interest Payable	6,162	7,483	7,207
Taxes Payable and Deferred Taxes	249,265	207,101	195,628
Other Liabilities	88,596	138,999	101,179
Long-Term Debt	252,619	324,068	324,301

Total Liabilities	8,838,102	8,668,515	8,546,995

Shareholders' Equity			
Common Stock (\$.01 par value);			
authorized 500,000,000 shares;			
issued / outstanding: September			
2004 - 81,710,695 / 53,021,591,			
December 2003 - 81,647,729 /			
54,928,480, September 2003 -			
81,568,791 / 55,985,364			
	813	807	807
Capital Surplus	413,696	391,701	385,694
Accumulated Other Comprehensive			
Income (Loss)	(5,698)	(5,711)	(2,799)
Retained Earnings	1,277,615	1,199,077	1,177,459
Deferred Stock Grants	(9,490)	(8,309)	(7,466)
Treasury Stock, at Cost (Shares:			
September 2004 - 28,689,104,			
December 2003 - 26,719,249,			
September 2003 - 25,583,427)			
	(920,229)	(784,433)	(729,935)

Total Shareholders' Equity	756,707	793,132	823,760

Total Liabilities and			
Shareholders' Equity	\$9,594,809	\$9,461,647	\$9,370,755
=====			

Bank of Hawaii Corporation and Subsidiaries
Consolidated Statements of Shareholders' Equity (Unaudited) Table 4

(dollars in thousands)	Total	Common Stock	Capital Surplus	Accum. Other Compre- hensive Income (Loss)
Balance at December 31, 2003	\$793,132	\$807	\$391,701	\$(5,711)

Comprehensive Income:				
Net Income	127,098	-	-	-
Other Comprehensive Income, Net of Tax:				
Change in Unrealized Gains and Losses on Investment Securities	13	-	-	13
Total Comprehensive Income				

Common Stock Issued under Stock Plans and Related Tax Benefits (2,305,545 shares)	71,984	6	21,995	-
Treasury Stock Purchased (4,209,363 shares)	(187,394)	-	-	-
Cash Dividends Paid	(48,126)	-	-	-

Balance at September 30, 2004 \$756,707 \$813 \$413,696 \$(5,698)
=====

Balance at December 31, 2002	\$1,015,759	\$806	\$372,192	\$11,659
Comprehensive Income:				
Net Income	96,522	-	-	-
Other Comprehensive Income, Net of Tax:				
Change in Unrealized Gains and Losses on Investment Securities	(14,458)	-	-	(14,458)
Total Comprehensive Income				

Common Stock Issued under Stock Plans and Related Tax Benefits (1,143,267 shares)	25,491	1	13,502	-
Treasury Stock Purchased (8,166,579 shares)	(265,735)	-	-	-
Cash Dividends Paid	(33,819)	-	-	-

Balance at September 30, 2003 \$823,760 \$807 \$385,694 \$(2,799)
=====

	Retained	Deferred	Treasury	Compre-
(dollars in thousands)	Earnings	Stock	Treasury	hensive
		Grants	Stock	Income

Balance at December 31, 2003	\$1,199,077	\$(8,309)	\$(784,433)	
Comprehensive Income:				
Net Income	127,098	-	-	\$127,098
Other Comprehensive Income, Net of Tax:				
Change in Unrealized Gains and Losses on Investment Securities	-	-	-	13
Total Comprehensive Income				\$127,111
				=====

Common Stock Issued under Stock Plans and Related Tax Benefits (2,305,545 shares)	(434)	(1,181)	51,598	
Treasury Stock Purchased (4,209,363 shares)	-	-	(187,394)	

Cash Dividends Paid	(48,126)	-	-	

Balance at September 30, 2004	\$1,277,615	\$(9,490)	\$(920,229)	
=====				
Balance at December 31, 2002	\$1,115,910	\$(1,424)	\$(483,384)	
Comprehensive Income:				
Net Income	96,522	-	-	\$96,522
Other Comprehensive Income, Net of Tax:				
Change in Unrealized Gains and Losses on Investment Securities	-	-	-	(14,458)

Total Comprehensive Income				\$82,064
=====				

Common Stock Issued under Stock Plans and Related Tax Benefits (1,143,267 shares)	(1,154)	(6,042)	19,184	
Treasury Stock Purchased (8,166,579 shares)	-	-	(265,735)	
Cash Dividends Paid	(33,819)	-	-	

Balance at September 30, 2003	\$1,177,459	\$(7,466)	\$(729,935)	
=====				

Bank of Hawaii Corporation and Subsidiaries
Consolidated Average Balances and Interest Rates - Taxable
Equivalent Basis (Unaudited) Table 5

(dollars in millions)	Three Months Ended September 30, 2004			Three Months Ended June 30, 2004		
	Average Balance	Income/ Expense	Yield/ Rate	Average Balance	Income/ Expense	Yield/ Rate

Earning Assets						
Interest-Bearing						
Deposits	\$82.6	\$0.5	2.39%	\$408.8	\$1.6	1.62%
Funds Sold	28.6	0.1	1.51	71.3	0.2	0.99
Investment Securities						
Available for Sale	2,325.5	24.6	4.23	2,148.9	21.8	4.06
Held to Maturity	659.0	6.3	3.87	709.8	6.7	3.78
Loans Held for Sale	11.3	0.2	5.74	20.7	0.3	5.54
Loans and Leases						
Commercial and Industrial						
Construction	796.2	10.6	5.34	828.0	10.2	4.97
Commercial Mortgage	81.1	1.0	5.01	100.4	0.9	3.80
Residential						
Mortgage	658.9	8.8	5.29	638.9	8.6	5.39
Mortgage	2,282.6	32.1	5.62	2,281.8	32.2	5.65
Installment	722.7	15.2	8.38	700.4	14.5	8.34
Home Equity	583.7	7.1	4.83	534.6	6.1	4.63
Purchased Home Equity						
Lease Financing	155.2	1.7	4.29	178.8	1.9	4.16
Lease Financing	516.0	5.4	4.17	510.1	5.6	4.38

Total Loans and Leases	5,796.4	81.9	5.63	5,773.0	80.0	5.56

Other	78.7	0.8	4.05	78.1	0.9	4.45
Total Earning Assets	8,982.1	114.4	5.08	9,210.6	111.5	4.86
Cash and Non-Interest-Bearing Deposits	316.9			306.3		
Other Assets	369.5			376.4		
Total Assets	\$9,668.5			\$9,893.3		
Interest-Bearing Liabilities						
Interest-Bearing Deposits						
Demand	\$1,471.0	0.9	0.24	\$1,390.2	0.6	0.17
Savings	2,998.4	3.2	0.43	2,911.5	3.1	0.43
Time	1,078.4	4.9	1.81	1,129.5	4.9	1.74
Total Interest-Bearing Deposits	5,547.8	9.0	0.64	5,431.2	8.6	0.63
Short-Term Borrowings	816.9	2.8	1.36	1,082.5	2.7	1.02
Long-Term Debt	246.8	3.8	6.22	317.3	4.3	5.48
Total Interest-Bearing Liabilities	6,611.5	15.6	0.94	6,831.0	15.6	0.92
Net Interest Income	\$98.8			\$95.9		
Interest Rate Spread			4.14%			3.94%
Net Interest Margin			4.39%			4.17%
Non-Interest-Bearing						
Demand Deposits	1,932.0			1,940.2		
Other Liabilities	393.4			389.4		
Shareholders' Equity	731.6			732.7		
Total Liabilities and Shareholders' Equity	\$9,668.5			\$9,893.3		

(dollars in millions)	Three Months Ended September 30, 2003			Nine Months Ended September 30, 2004		
	Average Balance	Income/Expense	Yield/Rate	Average Balance	Income/Expense	Yield/Rate
Earning Assets						
Interest-Bearing						
Deposits	\$224.7	\$1.2	2.08%	\$246.4	\$3.4	1.83%
Funds Sold	102.4	0.3	0.97	89.4	0.7	1.05
Investment Securities						
Available for Sale	2,090.6	16.5	3.16	2,154.9	67.2	4.16
Held to Maturity	675.1	6.4	3.80	696.1	20.1	3.84
Loans Held for Sale	52.2	0.7	5.45	15.8	0.7	5.53
Loans and Leases						
Commercial and Industrial	862.4	10.8	4.95	822.8	31.0	5.04

Construction	87.8	0.9	4.26	93.9	3.0	4.33
Commercial						
Mortgage	670.6	9.4	5.56	644.0	25.9	5.38
Residential						
Mortgage	2,298.8	36.2	6.30	2,293.9	97.6	5.67
Installment	558.6	12.8	9.09	691.5	44.1	8.51
Home Equity	448.1	5.6	4.99	536.0	19.0	4.74
Purchased Home						
Equity	132.6	0.7	2.20	179.5	6.2	4.59
Lease Financing	487.2	5.6	4.52	509.0	16.4	4.29

Total Loans and Leases	5,546.1	82.0	5.89	5,770.6	243.2	5.63

Other	76.1	1.0	5.38	78.1	2.5	4.32

Total Earning Assets	8,767.2	108.1	4.91	9,051.3	337.8	4.98

Cash and Non-Interest-Bearing Deposits	333.2			316.9		
Other Assets	399.2			378.1		

Total Assets	\$9,499.6			\$9,746.3		
=====						
Interest-Bearing Liabilities						
Interest-Bearing Deposits						
Demand	\$1,245.8	0.5	0.15	\$1,410.6	1.9	0.19
Savings	2,754.6	3.4	0.49	2,927.5	9.6	0.44
Time	1,285.7	6.4	1.97	1,132.0	15.3	1.79

Total Interest-Bearing Deposits	5,286.1	10.3	0.77	5,470.1	26.8	0.65

Short-Term Borrowings						
Borrowings	827.8	2.3	1.08	920.2	7.7	1.12
Long-Term Debt	325.7	4.4	5.43	294.8	12.5	5.67

Total Interest-Bearing Liabilities	6,439.6	17.0	1.05	6,685.1	47.0	0.94

Net Interest Income	\$91.1			\$290.8		
=====						
Interest Rate Spread						
Net Interest Margin			3.86%			4.04%

Non-Interest-Bearing						
Demand Deposits	1,844.0			1,920.6		
Other Liabilities	344.1			385.5		
Shareholders' Equity	871.9			755.1		

Total Liabilities and Shareholders' Equity	\$9,499.6			\$9,746.3		
=====						

Bank of Hawaii Corporation and Subsidiaries
Analysis of Change in Net Interest Income - Taxable
Equivalent Basis (Unaudited)

Table 6

Three Months Ended September 30, 2004
Compared to June 30, 2004

(dollars in millions) Volume (1) Rate (1) Time (1) Total

Change in Interest Income:				
Interest-Bearing Deposits	\$ (1.9)	\$ 0.8	\$ -	\$ (1.1)
Funds Sold	(0.2)	0.1	-	(0.1)
Investment Securities				
Available for Sale	1.9	0.9	-	2.8
Held to Maturity	(0.5)	0.1	-	(0.4)
Loans Held for Sale	(0.1)	-	-	(0.1)
Loans and Leases				
Commercial and Industrial	(0.4)	0.7	0.1	0.4
Construction	(0.2)	0.3	-	0.1
Commercial Mortgage	0.2	(0.1)	0.1	0.2
Residential Mortgage	-	(0.1)	-	(0.1)
Installment	0.4	0.1	0.2	0.7
Home Equity	0.6	0.3	0.1	1.0
Purchased Home Equity	(0.3)	0.1	-	(0.2)
Lease Financing	0.1	(0.3)	-	(0.2)
Total Loans and Leases	0.4	1.0	0.5	1.9
Other	-	(0.1)	-	(0.1)
Total Change in Interest Income	(0.4)	2.8	0.5	2.9

Change in Interest Expense:				
Interest-Bearing Deposits				
Demand	-	0.3	-	0.3
Savings	0.1	-	-	0.1
Time	(0.2)	0.2	-	-
Total Interest-Bearing Deposits	(0.1)	0.5	-	0.4
Short-Term Borrowings	(0.9)	0.9	0.1	0.1
Long-Term Debt	(1.1)	0.6	-	(0.5)
Total Change in Interest Expense	(2.1)	2.0	0.1	-

Change in Net Interest Income \$1.7 \$0.8 \$0.4 \$2.9

(1) The changes for each category of interest income and expense are allocated between the portion of changes attributable to the variance in volume, rate or time for that category.

Bank of Hawaii Corporation and Subsidiaries
Salaries and Benefits (Unaudited)

Table 7

(dollars in thousands)	Three Months Ended		Nine Months Ended	
	September 30, 2004	2003	September 30, 2004	2003
Salaries	\$27,796	\$28,107	\$82,904	\$86,404
Incentive Compensation	4,383	4,033	11,459	10,617
Stock Based Compensation	2,671	763	8,800	4,087
Commission Expense	1,780	3,552	5,691	8,964
Retirement and Other Benefits	4,099	4,929	12,670	13,471
Payroll Taxes	2,415	2,288	8,948	8,445

Medical, Dental, and Life				
Insurance	2,064	1,641	6,304	5,390
Separation Expense	1,358	418	2,480	2,493

Total Salaries and Benefits	\$46,566	\$45,731	\$139,256	\$139,871
=====				

Bank of Hawaii Corporation and Subsidiaries
Loan Portfolio Balances (Unaudited) Table 8

	Sept. 30, 2004	June 30, 2004	Dec. 31, 2003	Sept. 30, 2003

Domestic Loans				
Commercial				
Commercial and Industrial	\$755,455	\$776,815	\$816,246	\$843,895
Commercial Mortgage	648,991	643,382	639,354	629,225
Construction	104,709	98,916	101,321	92,343
Lease Financing	447,005	447,673	435,934	426,839

Total Commercial	1,956,160	1,966,786	1,992,855	1,992,302

Consumer				
Residential Mortgage	2,261,814	2,257,624	2,320,410	2,329,321
Home Equity Purchased Home Equity	609,981	559,225	467,019	446,032
Other Consumer Lease Financing	143,300	162,730	212,514	109,814
	729,747	721,386	658,831	582,934
	33,796	34,676	35,320	35,347

Total Consumer	3,778,638	3,735,641	3,694,094	3,503,448

Total Domestic Loans	5,734,798	5,702,427	5,686,949	5,495,750

Foreign Loans	80,777	84,887	70,226	74,655

Total Loans and Leases	\$5,815,575	\$5,787,314	\$5,757,175	\$5,570,405
=====				

Selected Concentrations of Credit Exposure (Unaudited)

	September 30, 2004		Dec. 31, 2003(1)	Sept. 30, 2003(1)
	Unused	Total	Total	Total
(dollars in thousands)	Outstanding	Commitments	Exposure	Exposure
			Exposure	Exposure

Air				
Transportation				
United States				
Regional				
Passenger Carriers	\$44,602	\$12,903	\$57,505	\$59,231
United States				
National				
Passenger Carriers	37,771	-	37,771	37,259
Passenger Carriers				37,684

Based Outside					
United States	28,540	-	28,540	31,549	31,670
Cargo Carriers	13,771	-	13,771	14,405	14,405

Total Air					
Transportation	\$124,684	\$12,903	\$137,587	\$142,444	\$143,625
=====					
Guam					
Hotel	\$9,348	\$-	\$9,348	\$17,733	\$17,768
Other					
Commercial	156,592	40,868	197,460	184,129	183,115
Consumer	308,689	12,968	321,657	288,831	277,521

Total Guam	\$474,629	\$53,836	\$528,465	\$490,693	\$478,404
=====					
Syndicated					
Exposure	\$186,214	\$604,141	\$790,354	\$925,864	\$918,503
=====					
Other Large					
Borrowers (2)	\$81,394	\$216,632	\$298,026	\$336,748	\$350,897
=====					

Exposure includes loans, leveraged leases and operating leases.

- (1) For three borrowers, reclassifications occurred between Regional and National Carriers. Syndicated Exposure was restated.
- (2) Other Large Borrowers is defined as exposure with commitments of \$25 million and greater, excluding those collateralized by cash and those separately identified as Air Transportation, Guam, and Syndicated Exposure.

Bank of Hawaii Corporation and Subsidiaries
Consolidated Non-Performing Assets and Accruing Loans Past
Due 90 Days or More (Unaudited) Table 9

(dollars in thousands)	Sept. 30, 2004	June 30, 2004	March 31, 2004	Dec. 31, 2003	Sept. 30, 2003

Non-Performing Assets					
Non-Accrual Loans					
Commercial					
Commercial and Industrial	\$775	\$680	\$6,009	\$6,015	\$7,856
Commercial Mortgage	5,552	5,649	7,388	9,337	10,977
Lease Financing	1,913	1,948	1,962	2,181	2,388

Total Commercial	8,240	8,277	15,359	17,533	21,221

Consumer					
Residential Mortgage	7,278	7,688	7,685	9,354	9,669
Home Equity	251	306	406	460	497

Total Consumer	7,529	7,994	8,091	9,814	10,166

Total Non-Accrual Loans	15,769	16,271	23,450	27,347	31,387

Foreclosed Real Estate	208	4,889	4,416	4,377	8,757

Total Non-Performing Assets	\$15,977	\$21,160	\$27,866	\$31,724	\$40,144
=====					
Accruing Loans Past Due 90 Days or More					
Commercial					
Commercial and Industrial	\$65	\$19	\$707	\$725	\$695
Commercial Mortgage	688	693	702	-	-
Lease Financing	-	-	-	117	-

Total Commercial	753	712	1,409	842	695

Consumer Residential Mortgage Purchased					
Home Equity	97	32	107	-	107
Other Consumer	1,533	1,142	1,180	1,210	1,059
Lease Financing	32	57	-	-	-

Total Consumer	4,250	1,929	1,882	2,640	3,193

Total Accruing and Past Due	\$5,003	\$2,641	\$3,291	\$3,482	\$3,888
=====					
Total Loans and Leases	\$5,815,575	\$5,787,314	\$5,714,996	\$5,757,175	\$5,570,405
=====					
Ratio of Non-Accrual Loans to Total Loans	0.27%	0.28%	0.41%	0.48%	0.56%

Ratio of Non-Performing Assets to Total Loans and Foreclosed Real Estate	0.27%	0.37%	0.49%	0.55%	0.72%

Ratio of Non-					

Performing Assets and Accruing Loans Past Due 90 Days or More to Total Loans	0.36%	0.41%	0.55%	0.61%	0.79%
--	-------	-------	-------	-------	-------

Quarter to
Quarter
Changes in
Non-Performing
Assets

Balance at Beginning of Quarter	\$21,160	\$27,866	\$31,724	\$40,144	\$41,952
Additions	2,094	3,909	3,293	2,340	3,199
Reductions					
Payments	(1,386)	(4,232)	(4,555)	(3,416)	(1,782)
Return to Accrual	(1,122)	(2,700)	(1,444)	(839)	(1,464)
Sales of Foreclosed Assets	(682)	(147)	(310)	(4,418)	(1,025)
Charge-offs/ Write-downs	(88)	(3,536)	(842)	(2,087)	(736)
Transfer to Premises	(3,999)	-	-	-	-

Total Reductions	(7,277)	(10,615)	(7,151)	(10,760)	(5,007)
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Balance at End of Quarter	\$15,977	\$21,160	\$27,866	\$31,724	\$40,144
------------------------------	----------	----------	----------	----------	----------

Bank of Hawaii Corporation and Subsidiaries
Consolidated Allowance for Loan and Lease Losses (Unaudited) Table 10

(dollars in thousands)	Three Months Ended			Nine Months Ended	
	Sept. 30, 2004	June 30, 2004	Sept. 30, 2003	September 2004	September 2003

Balance at Beginning of Period	\$124,904	\$127,185	\$137,974	\$129,080	\$142,853
--------------------------------------	-----------	-----------	-----------	-----------	-----------

Loans Charged-
Off

Commercial					
Commercial and Industrial	227	3,328	1,132	3,942	3,314
Commercial Mortgage	-	-	149	574	549
Construction Lease Financing	-	-	-	-	529
Financing	-	379	12	607	352
Consumer					
Residential Mortgage	226	319	39	690	1,416
Home Equity Purchased	11	9	-	20	89

Home Equity	173	201	114	464	114
Other Consumer Lease Financing	4,268	4,564	6,784	13,487	13,492
	45	28	50	109	167

Total Loans Charged-Off	4,950	8,828	8,280	19,893	20,022

Recoveries on Loans Previously Charged-Off					
Commercial					
Commercial and Industrial	1,206	1,245	551	3,431	2,942
Commercial Mortgage	1,093	151	31	1,933	105
Construction	94	-	-	529	955
Lease Financing	2	1	1	18	18
Consumer Residential Mortgage	207	304	455	805	912
Home Equity Purchased	14	101	25	154	129
Home Equity	51	57	-	108	-
Other Consumer Lease Financing	1,502	1,703	1,494	4,868	4,163
	9	16	-	80	52
Foreign	519	6,469	424	7,038	568

Total Recoveries on Loans Previously Charged-Off	4,697	10,047	2,981	18,964	9,844

Net Loan Recoveries (Charge-Offs)	(253)	1,219	(5,299)	(929)	(10,178)
Provision for Loan and Lease Losses	-	(3,500)	-	(3,500)	-

Balance at End of Period	\$124,651	\$124,904	\$132,675	\$124,651	\$132,675
=====					
Average Loans Outstanding	\$5,796,350	\$5,772,926	\$5,546,154	\$5,770,642	\$5,508,778
=====					
Ratio of Net Loan Charge-Offs to Average Loans Outstanding (annualized)	0.02%	(0.08)%	0.38%	0.02%	0.25%
Ratio of Allowance to					

Loans and Leases Outstanding	2.14%	2.16%	2.38%	2.14%	2.38%
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Bank of Hawaii Corporation and Subsidiaries
Business Segment Selected Financial Information (Unaudited) Table 11a

(dollars in thousands)	Retail Banking	Commercial Banking	Investment Services Group	Treasury and Other Corporate	Consolidated Total
Three Months Ended September 30, 2004					
Net Interest Income	\$51,347	\$33,978	\$2,893	\$10,561	\$98,779
Provision for Loan and Lease Losses	2,121	(847)	(1)	(1,273)	-
Net Interest Income After Provision for Loan and Lease Losses	49,226	34,825	2,894	11,834	98,779
Non-Interest Income	22,430	15,399	12,762	2,463	53,054
	71,656	50,224	15,656	14,297	151,833
Non-Interest Expense	(43,605)	(23,092)	(13,559)	(3,934)	(84,190)
Income Before Income Taxes	28,051	27,132	2,097	10,363	67,643
Provision for Income Taxes	(10,379)	(10,062)	(776)	(3,359)	(24,576)
Allocated Net Income	17,672	17,070	1,321	7,004	43,067
Allowance Funding Value	(166)	(621)	(6)	793	-
GAAP Provision	2,121	(847)	(1)	(1,273)	-
Economic Provision	(3,584)	(2,467)	(86)	(1)	(6,138)
Tax Effect of Adjustments	602	1,456	34	179	2,271
Income Before Capital Charge	16,645	14,591	1,262	6,702	39,200
Capital Charge	(5,441)	(4,828)	(1,339)	(8,516)	(20,124)
Net Income (Loss) After Capital Charge (NIACC)	\$11,204	\$9,763	\$(77)	\$(1,814)	\$19,076
RAROC (ROE for the Company)	33%	33%	10%	20%	23%

Total Assets at
September 30,
2004 \$3,711,048 \$2,295,916 \$124,929 \$3,462,916 \$9,594,809

Three Months
Ended
September 30,
2003 (1)

Net Interest
Income \$53,167 \$34,126 \$2,672 \$1,140 \$91,105
Provision for
Loan and Lease
Losses 2,451 3,549 (5) (5,995) -

Net Interest
Income After
Provision for
Loan and Lease
Losses 50,716 30,577 2,677 7,135 91,105

Non-Interest
Income 25,629 12,656 12,196 3,310 53,791

76,345 43,233 14,873 10,445 144,896

Information
Technology
Systems
Replacement
Project (36) - - (4,313) (4,349)

Non-Interest
Expense (47,267) (22,966) (12,083) (2,212) (84,528)

Income Before
Income Taxes 29,042 20,267 2,790 3,920 56,019

Provision for
Income Taxes (10,746) (7,366) (1,032) (188) (19,332)

Allocated Net
Income 18,296 12,901 1,758 3,732 36,687

Allowance
Funding Value (152) (940) (7) 1,099 -

GAAP Provision 2,451 3,549 (5) (5,995) -

Economic
Provision (3,014) (3,147) (98) (12) (6,271)

Tax Effect of
Adjustments 264 199 41 1,817 2,321

Income Before
Capital Charge 17,845 12,562 1,689 641 32,737

Capital Charge (5,797) (5,657) (1,238) (11,272) (23,964)

Net Income
(Loss) After
Capital Charge
(NIACC) \$12,048 \$6,905 \$451 \$(10,631) \$8,773

RAROC (ROE for
the Company) 34% 24% 15% 2% 17%

Total Assets at
September 30,

2003 \$3,512,927 \$2,257,905 \$111,474 \$3,488,449 \$9,370,755

(1) Certain 2003 information has been reclassified to conform to 2004 presentation.

Bank of Hawaii Corporation and Subsidiaries
Business Segment Selected Financial Information (Unaudited) Table 11b

(dollars in thousands)

	Retail Banking	Commercial Banking	Investment Services Group	Treasury and Other Corporate	Consolidated Total
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Nine Months

Ended
September 30,
2004

Net Interest

Income	\$151,155	\$101,648	\$8,572	\$29,284	\$290,659
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Provision for
Loan and Lease
Losses

	7,455	1,630	47	(12,632)	(3,500)
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Net Interest

Income After
Provision for
Loan and Lease
Losses

	143,700	100,018	8,525	41,916	294,159
--	---------	---------	-------	--------	---------

Non-Interest

Income	67,833	38,060	40,101	10,750	156,744
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	211,533	138,078	48,626	52,666	450,903
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Non-Interest

Expense	(131,382)	(69,339)	(39,641)	(11,975)	(252,337)
---------	-----------	----------	----------	----------	-----------

Income Before

Income Taxes	80,151	68,739	8,985	40,691	198,566
--------------	--------	--------	-------	--------	---------

Provision for

Income Taxes	(29,656)	(25,436)	(3,324)	(13,052)	(71,468)
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Allocated Net

Income	50,495	43,303	5,661	27,639	127,098
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Allowance

Funding Value	(442)	(2,045)	(20)	2,507	-
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GAAP Provision

	7,455	1,630	47	(12,632)	(3,500)
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Economic

Provision	(10,489)	(8,065)	(279)	(6)	(18,839)
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Tax Effect of

Adjustments	1,286	3,138	93	3,749	8,266
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Income Before

Capital Charge	48,305	37,961	5,502	21,257	113,025
----------------	--------	--------	-------	--------	---------

Capital Charge

	(16,696)	(15,233)	(3,919)	(26,465)	(62,313)
--	----------	----------	---------	----------	----------

Net Income

(Loss) After
Capital Charge

(NIACC)	\$31,609	\$22,728	\$1,583	\$(5,208)	\$50,712
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RAROC (ROE for
the Company)

	32%	27%	15%	24%	22%
--	-----	-----	-----	-----	-----

=====
Total Assets at
September 30,
2004 \$3,711,048 \$2,295,916 \$124,929 \$3,462,916 \$9,594,809
=====

Nine Months
Ended
September 30,
2003 (1)
Net Interest
Income \$158,498 \$103,479 \$8,627 \$1,986 \$272,590
Provision for
Loan and Lease
Losses 4,620 6,721 (5) (11,336) -

Net Interest
Income After
Provision for
Loan and Lease
Losses 153,878 96,758 8,632 13,322 272,590
Non-Interest
Income 71,938 29,756 37,537 10,052 149,283

225,816 126,514 46,169 23,374 421,873

Information
Technology
Systems
Replacement
Project (986) (23) (333) (20,529) (21,871)
Non-Interest
Expense (136,145) (70,274) (36,457) (9,724) (252,600)

Income (Loss)
Before Income
Taxes 88,685 56,217 9,379 (6,879) 147,402
Provision for
Income Taxes (32,814) (20,453) (3,470) 5,857 (50,880)

Allocated Net
Income (Loss) 55,871 35,764 5,909 (1,022) 96,522

Allowance
Funding Value (465) (3,181) (23) 3,669 -
GAAP Provision 4,620 6,721 (5) (11,336) -
Economic
Provision (8,623) (9,241) (334) (21) (18,219)
Tax Effect of
Adjustments 1,653 2,109 134 2,845 6,741

Income (Loss)
Before Capital
Charge 53,056 32,172 5,681 (5,865) 85,044
Capital Charge (17,052) (16,522) (3,761) (39,011) (76,346)

Net Income
(Loss) After
Capital Charge
(NIACC) \$36,004 \$15,650 \$1,920 \$(44,876) \$8,698
=====

RAROC (ROE for
the Company) 34% 21% 17% (6)% 14%

=====
Total Assets at
September 30,
2003 \$3,512,927 \$2,257,905 \$111,474 \$3,488,449 \$9,370,755
=====

(1) Certain 2003 information has been reclassified to conform to 2004 presentation.

Bank of Hawaii Corporation and Subsidiaries
Quarterly Summary of Selected Consolidated Financial Data
(Unaudited)

Table 12

(dollars in thousands except per share amounts)	Three Months Ended				
	Sept. 30, 2004	June 30, 2004	March 31, 2004	Dec. 31, 2003	Sept. 30, 2003

Quarterly Operating Results					
Interest Income					
Interest and Fees on Loans and Leases	\$82,079	\$80,346	\$81,428	\$80,351	\$82,715
Income on Investment Securities - Available for Sale	24,543	21,745	20,846	19,032	16,483
Income on Investment Securities - Held to Maturity	6,370	6,711	6,976	7,183	6,407
Deposits	496	1,646	1,231	1,169	1,179
Funds Sold	108	177	417	85	248
Other	801	865	858	1,007	1,032

Total Interest Income	114,397	111,490	111,756	108,827	108,064

Interest Expense					
Deposits	8,990	8,560	9,200	9,433	10,284
Securities Sold Under Agreements to Repurchase	2,085	2,222	1,926	1,359	1,947
Funds Purchased	683	506	231	249	271
Short-Term Borrowings	15	13	15	17	26
Long-Term Debt	3,845	4,340	4,353	4,417	4,431

Total Interest Expense	15,618	15,641	15,725	15,475	16,959

Net Interest Income	98,779	95,849	96,031	93,352	91,105
Provision for Loan and Lease Losses	-	(3,500)	-	-	-

Net Interest Income After Provision for Loan and Lease Losses	98,779	99,349	96,031	93,352	91,105

Non-Interest Income					

Trust and Asset Management	12,672	12,995	13,864	12,759	12,511
Mortgage Banking Service Charges on Deposit Accounts	1,711	2,808	1,977	3,324	5,888
Fees, Exchange, and Other Service Charges	9,472	9,540	9,950	9,442	8,901
Investment Securities Gains (Losses)	13,741	14,243	13,239	13,725	16,034
Insurance	-	(37)	-	(20)	639
Other	3,560	3,303	3,643	3,597	3,988
	11,898	11,996	6,169	6,610	5,830

Total Non-Interest Income	53,054	54,848	48,842	49,437	53,791

Non-Interest Expense					
Salaries and Benefits	46,566	46,689	46,001	46,409	45,731
Net Occupancy Expense	9,812	9,543	9,386	9,933	9,806
Net Equipment Expense	5,847	5,799	5,964	7,395	7,301
Information Technology Systems Replacement Project	-	-	-	-	4,349
Other	21,965	23,094	21,671	19,667	21,690

Total Non-Interest Expense	84,190	85,125	83,022	83,404	88,877

Income Before Income Taxes	67,643	69,072	61,851	59,385	56,019
Provision for Income Taxes	24,576	24,840	22,052	20,712	19,332

Net Income	\$43,067	\$44,232	\$39,799	\$38,673	\$36,687
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Basic Earnings Per Share	\$0.82	\$0.84	\$0.73	\$0.70	\$0.64
Diluted Earnings Per Share	\$0.78	\$0.79	\$0.69	\$0.66	\$0.61
Balance Sheet Totals					
Total Assets	9,594,809	9,688,769	10,013,442	9,461,647	9,370,755
Net Loans	5,690,924	5,662,410	5,587,811	5,628,095	5,437,730
Total Deposits	7,413,240	7,469,288	7,363,922	7,332,779	7,102,116
Total Shareholders' Equity	756,707	699,438	785,768	793,132	823,760
Performance Ratios					
Net Income to Average Total Assets (ROA)	1.77%	1.80%	1.65%	1.66%	1.53%
Net Income to Average Shareholders' Equity (ROE)	23.42%	24.28%	19.98%	18.59%	16.69%

Efficiency Ratio					
(1)	55.45%	56.49%	57.31%	58.41%	61.34%
Efficiency Ratio excluding Systems					
Replacement Costs	55.45%	56.49%	57.31%	58.41%	58.34%

(1) The efficiency ratio is defined as non-interest expense divided by total revenue (net interest income and non-interest income).

CONTACT: Bank of Hawaii Corporation
Stafford Kiguchi, 808-537-8580 (Media)
Pager: 877-849-5423
skiguchi@boh.com
Cindy Wyrick, 808-537-8430 (Investors/Analysts)
cwyrick@boh.com

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