

# Bank of Hawaii Corporation First Quarter 2003 Financial Results

## April 28, 2003

HONOLULU, Apr 28, 2003 (BUSINESS WIRE) -- Bank of Hawaii Corporation (NYSE:BOH):

- Diluted Earnings Per Share Increases to \$0.47
- Net Income of \$29.8 Million for the Quarter
- Board of Directors Declares Dividend of \$0.19 Per Share

Bank of Hawaii Corporation (NYSE:BOH) today reported diluted earnings per share of \$0.47 for the first quarter of 2003, up from diluted earnings per share of \$0.44 in the fourth quarter of 2002 and up from \$0.41 in the comparable quarter last year. Net income for the first quarter was \$29.8 million, up from \$28.9 million in the previous quarter and down slightly from \$31.1 million reported in the same quarter last year.

The return on average assets for the first quarter of 2003 was 1.31 percent, up from 1.20 percent in the fourth quarter of 2002 and up from 1.21 percent in the first quarter of 2002. The return on average equity was 12.42 percent in the first quarter, up from 10.72 percent in the previous quarter and a significant improvement from 9.97 percent in the same quarter last year.

"We are encouraged by the first quarter results for 2003," said Michael E. O'Neill, Chairman and CEO. "Despite weak financial market conditions, our net interest income and margin are up, credit losses and other credit quality indicators have improved, and our expenses are coming down. We are pleased to see growth in both loans and deposits. The Hawaii economy has held up well in the face of uncertainty. Our system conversion is on schedule and on budget, and we are looking forward to the benefits it will create for both our customers and our shareholders."

Net income in the first quarter of 2003 included charges of \$7.4 million related to the information technology systems replacement project. Included in the fourth quarter of 2002 were charges of \$7.0 million related to the information technology systems replacement project and \$0.4 million in net restructuring expenses related to the divestiture program. Non-core items in the first quarter of 2002 included net restructuring expenses of \$2.0 million.

### **Financial Highlights**

Net interest income for the first quarter of 2003 on a fully taxable equivalent basis was \$91.0 million, up \$0.8 million from the fourth quarter of 2002, primarily due to increased loan volumes and a reduction in rates on deposits and borrowings. An analysis of the change in net interest income is included in Table 6. Net interest income was down \$3.9 million from the first quarter of 2002 primarily due to lower interest rates.

The net interest margin was 4.29 percent for the first quarter of 2003, a 24 basis point increase from 4.05 percent in the previous quarter and a 37 basis point increase from 3.92 percent in the same quarter last year. The significant improvement in the net interest margin was largely due to lengthening the maturities of certain short-term investments, an improved earning asset mix, and reductions in short-term borrowings and time deposits, as well as debt repurchases in 2002, which lowered the Company's cost of funds.

Bank of Hawaii Corporation's credit quality continued to improve during the first quarter of 2003. As a result, the Company did not recognize a provision for loan and lease losses during the quarter. The allowance for loan and lease losses was reduced by \$2.8 million from December 31, 2002, which equaled the amount of net charge-offs for the quarter. The Company did not recognize a provision for loan and lease losses during the fourth quarter of 2002. The provision for loan and lease losses was \$8.3 million in the first quarter of 2002, which equaled net charge-offs for that quarter.

Non-interest income was \$44.8 million for the quarter compared to non-interest income of \$50.4 million in the fourth quarter of 2002 and \$53.0 million in the first quarter of 2002. The decrease was largely due to a reduction in gains on sales of mortgage loans resulting from the decision at the end of 2002 to hold the majority of first quarter 2003 mortgage loan originations in the portfolio rather than selling them in the secondary market. The decrease in sales gains offset growth in other non-interest revenue, including tax preparation fees, service charges on deposits and other service fee income.

Non-interest expense for the first quarter of 2003 was \$90.2 million, including the previously mentioned \$7.4 million in information technology system replacement costs. Non-interest expense for the fourth quarter of 2002 also included a combined \$7.4 million in information technology system replacement and net restructuring costs, as discussed above. By comparison, non-interest expense in the first quarter of 2002 included net restructuring costs of \$2.0 million. Excluding these items, non-interest expense was \$82.8 million in the first quarter of 2003, a decrease of \$6.5 million, or 7.3 percent, compared to the previous quarter and a decrease of \$6.7 million, or 7.4 percent, from the same quarter last year.

The efficiency ratio was 66.4 percent for the first quarter of 2003. Excluding systems replacement project costs and non-core items, the efficiency ratio

was 61.0 percent in the first quarter, compared to 63.5 percent in the previous quarter and 60.5 percent in the same quarter last year.

The Company's business segments are defined as Retail Banking, Commercial Banking, Investment Services Group, and Treasury and Other Corporate. Business segment results are determined based on the Company's internal financial management reporting process and organizational structure. Business segment performance details are summarized in Table 11.

#### Asset Quality

Bank of Hawaii Corporation's credit quality reflected continued improvement in the first quarter of 2003. Non-performing assets were \$44.2 million at the end of the quarter, a decrease of \$10.2 million, or 18.8 percent, from non-performing assets of \$54.4 million at the end of the fourth quarter. Compared to the same period last year, non-performing assets declined \$46.5 million, or 51.3 percent. At March 31, 2003 the ratio of non-performing assets to total loans plus foreclosed assets and non-performing loans held for sale was 0.79 percent down from 1.01 percent at December 31, 2002 and down from 1.61 percent at March 31, 2002.

Non-accrual loans were \$35.1 million at March 31, 2003, a reduction of \$9.9 million, or 22.0 percent, from \$45.0 million at December 31, 2002 and down \$28.6 million, or 44.9 percent, from \$63.7 million at March 31, 2002. Non-accrual loans as a percentage of total loans were 0.63 percent at March 31, 2003 down from 0.84 percent at the end of the previous quarter and down from 1.14 percent at the end of the comparable quarter last year.

Net charge-offs for the first quarter of 2003 were \$2.8 million, or 0.21 percent (annualized) of total average loans. Charge-offs during the quarter of \$6.1 million were partially offset by recoveries of \$3.3 million. Net charge-offs in the fourth quarter of 2002 were \$11.6 million, or 0.88 percent (annualized) of total average loans. Net charge-offs during the first quarter of 2002 were \$8.3 million, or 0.60 percent (annualized) of total average loans.

The allowance for loan and lease losses was \$140.0 million at March 31, 2003. The ratio of the allowance for loan and lease losses to total loans was 2.52 percent at March 31, 2003 compared with 2.67 percent at December 31, 2002 and 2.84 percent at the end of the same quarter last year.

Concentrations of credit exposure to selected components of the portfolio are summarized in Table 7.

### Other Financial Highlights

Total assets were \$9.4 billion at the end of March 31, 2003, down slightly from \$9.5 billion at the end of December 31, 2002 and down from \$10.2 billion at the end of March 31, 2002. The decrease of \$106 million from the previous quarter was largely due to reductions in short-term investments. Partially offsetting the decrease in short-term investments was growth in loans, which increased \$206 million from December 31, 2002. Compared to the previous year, the decrease in total assets was largely due to reductions in short-term investments as excess liquidity was utilized for share repurchases and debt reduction.

Total deposits at March 31, 2003 were \$7.0 billion, up \$67 million from December 31, 2002 and up \$444 million from March 31, 2002 as growth in demand and savings deposits continued to offset managed decreases in time and foreign deposits. During the first quarter of 2003 the number of checking and savings accounts increased in response to deposit promotions and other initiatives. Offsetting the deposit growth were decreases in short-term borrowings, which reflected the lower funding needs of the Company.

During the first quarter of 2003, Bank of Hawaii Corporation repurchased 2.9 million shares of common stock at a total cost of \$86.3 million under the share repurchase program. The average cost per share was \$30.22 during the quarter. From the beginning of the program through March 31, 2003, the Company had repurchased a total of 23.0 million shares and returned a total of \$614.2 million to the shareholder at an average cost of \$26.71 per share. Through April 25, 2003, the Company repurchased an additional 0.14 million shares of common stock at a cost of \$31.87 per share. Remaining buyback authority was \$181.3 million at April 25, 2003.

The Company's capital and liquidity remained exceptionally strong during the first quarter of 2003. At March 31, 2003 the Tier 1 leverage ratio was 10.03 percent compared to 10.34 percent at December 31, 2002 and 12.64 percent at March 31, 2002.

The Company's Board of Directors declared a quarterly cash dividend of \$0.19 per share on the Company's outstanding shares. The dividend will be payable on June 13, 2003 to shareholders of record at the close of business on May 23, 2003.

#### Information Technology Systems Replacement Project

Bank of Hawaii Corporation signed an agreement with Metavante Corporation in July 2002 to serve as the Company's primary technology systems provider. The seven-year outsourcing arrangement remains on schedule to be operational in the third quarter of 2003 and is expected to provide annual cost savings of over \$17 million compared to 2002 expense levels. In connection with this project, the Company estimates that it will recognize transition charges of approximately \$35 million over the five-quarter conversion period that began in the third quarter of 2002. During the first quarter of 2003, \$7.4 million in transition costs were incurred, bringing the total project-to-date cost to \$21.0 million. System conversion costs are estimated to be approximately \$10.2 million in the second quarter of 2003. Additional details on this project may be found in Table 10.

#### Economic Outlook

The Hawaii economy remained relatively strong during the first quarter of 2003 and is forecast to remain healthy during the remainder of the year. The construction and real estate investment sectors continue to lead the Hawaii economy. Tourism, as measured by passenger arrivals, was up 4.1 percent in the first quarter of 2003 compared to the same quarter last year. The recent conflict in Iraq had minimal effects on Hawaii tourism. Unemployment in Hawaii declined to 3.0 percent during the quarter, about half the national unemployment level. Job growth in the state is projected to be approximately 2.0 percent for 2003 and real income is forecast to grow about 3.0 percent. Inflation expectations remain relatively low at 1.5 percent. For more economic information, visit the Company's web site http://www.boh.com/econ/.

#### Earnings Outlook

The Company's previously published earnings guidance of \$131 million in net income for the full year of 2003 remains unchanged. Based on current conditions, the Company does not expect to record a provision for loan losses in 2003. However, the actual amount of the provision for loan losses will depend on determinations of credit risk that will be made near the end of each quarter. Earnings per share and return on equity projections continue to

be dependent upon the terms and timing of share repurchases.

**Conference Call Information** 

The Company will review its first quarter 2003 financial results today at 8:00 a.m. Hawaii Time (2:00 p.m. Eastern Time). The presentation will be accessible via teleconference and via the investor relations link of Bank of Hawaii Corporation's web site, www.boh.com. The conference call number is (800) 915-4836 in the U.S. or (973) 317-5319 for international callers. A replay will be available for one week beginning at 9:00 a.m. Hawaii Time (3:00 p.m. Eastern Time) on Monday, April 28, 2003 by calling (800) 428-6051 in the U.S or (973) 709-2089 for international and entering the number 273138 when prompted. A replay of the presentation will be also available on the Company's web site.

Bank of Hawaii Corporation is a regional financial services company serving businesses, consumers and governments in Hawaii, American Samoa and the West Pacific. The Company's principal subsidiary, Bank of Hawaii, was founded in 1897 and is the largest independent financial institution in Hawaii. For more information about Bank of Hawaii Corporation, see the Company's web site, www.boh.com.

This news release contains forward-looking statements concerning the expected efficiency ratio, expected level of loan loss provisioning, anticipated costs and annual savings of our technology systems replacement project, and anticipated revenues and expenses in 2003 and beyond. We believe the assumptions underlying our forward-looking statements are reasonable. However, any of the assumptions could prove to be inaccurate and actual results may differ materially from those projected for a variety of reasons, including, but not limited to: 1) unanticipated changes in business and economic conditions, the competitive environment, fiscal and monetary policies, or legislation in Hawaii and the other markets we serve; 2) changes in our credit quality or risk profile which may increase or decrease the required level of allowance for loan and lease losses; 3) changes in market interest rates may deteriorate our credit markets and ability to maintain our net interest margin; 4) changes to the amount and timing of our proposed equity repurchases; 5) inability to achieve expected benefits of our technology outsourcing project and other business process changes due to adverse changes in implementation processes or costs, operational savings, or timing; 6) actions by the United States military and real or threatened terrorist activity affecting business conditions; and 7) adverse weather and other natural conditions impacting our and customers' operations. We do not undertake any obligation to update any forward-looking statements to reflect later events or circumstances.

Bank of Hawaii Corporation and Subsidiaries Highlights (Unaudited) Table 1

(dollars in thousands except per share amounts)

Earnings Highlights and Performance :	Ratios	March 31,	nths Ended March 31, 2002 (1)
Net Income		\$29,801	\$31,056
Basic Earnings Per Share		0.49	0.42
Diluted Earnings Per Share		0.47	0.41
Cash Dividends			13,177
Return on Average Assets		1.31%	1.21%
Return on Average Equity		12.42%	
Net Interest Margin		4.29%	3.92%
Efficiency Ratio		66.44%	61.81%
Efficiency Ratio excluding ITSRP and	l		
Restructuring Costs		60.98%	60.47%
	_		
Statement of Condition Highlights and	d		L, March 31,
Performance Ratios			2002 (1)
Total Assets		¢9 /10 210	\$10,245,021
Net Loans			5,442,601
Total Deposits			6,543,781
Total Shareholders' Equity		952,007	
Total Bharchoracib Equity		552,007	1,205,507
Book Value Per Common Share		\$15.76	\$17.24
Allowance / Loans Outstanding		2.52%	2.84%
Average Equity / Average Assets		10.53%	12.13%
Employees (FTE)		2,891	3,082
Branches and offices		. 91	104
Market Price Per Share of Common			
Stock for the Quarter Ended:			
	Closing	\$30.80	\$26.06

High	\$31.50	\$27.79
Low	\$29.25	\$23.79

(1) Certain 2002 information has been reclassified to conform to 2003 presentation.

Bank of Hawaii Corporation and Subsidiaries Consolidated Statements of Income (Unaudited) Table 2

	nree Months March 31, 1	
dollars in thousands except per share amounts)	2003	2002
nterest Income		
Interest and Fees on Loan and Leases	\$85,773	\$98,645
Income on Investment Securities - Held to		
Maturity	2,283	5,145
Income on Investment Securities - Available		
for Sale	22,463	
Deposits	1,307	-
Funds Sold and Security Resale Agreements		1,003
Other	1,189	1,332
'otal Interest Income	113,779	138,365
nterest Expense		
Deposits	14,447	23,978
Security Repurchase Agreements	-	10,293
Funds Purchased	205	231
Short-Term Borrowings	24	649
Long-Term Debt	5,861	8,319
'otal Interest Expense	22,779	43,470
let Interest Income	91,000	94,895
rovision for Loan and Lease Losses	-	8,292
let Interest Income After Provision for Loan and	 1	
Lease Losses	91,000	86,603
Ion-Interest Income		
Trust and Asset Management	13,190	14,818
Mortgage Banking	283	7,957
Service Charges on Deposit Accounts	8,950	8,410
Fees, Exchange, and Other Service Charges	12,980	12,452
Investment Securities Gains	583	-
Insurance	2,982	2,599
Other	5,785	6,789
'otal Non-Interest Income	44,753	53,025
Ion-Interest Expense		
Salaries	36,459	
Pensions and Other Employee Benefits	9,970	
Net Occupancy Expense	9,613	9,593
Net Equipment Expense	9,748	
Restructuring and Other Related Costs Information Technology Systems Replacement	-	1,979
Project	7,417	-
Other	16,993	20,547
	90,200	91,423
'otal Non-Interest Expense		
'otal Non-Interest Expense  ncome Before Income Taxes	45,553	48,205

Net Income			\$31,056
Basic Earnings Per Share		\$0.49	
Diluted Earnings Per Share		\$0.47	\$0.41
Dividends Per Share		\$0.19	\$0.18
Basic Weighted Average Shares		61,294,460	73,312,573
Diluted Weighted Average Shares		63,535,609	75,199,181
(1) Certain 2002 information has be 2003 presentation.	en reclassi	fied to con:	form to
Bank of Hawaii Corporation and Subs Consolidated Statements of Condition		d)	Table 3
		Dec. 31,	
(dollars in thousands)	2003	2002	2002 (1)
Assets			
Interest-Bearing Deposits Investment Securities - Held to Maturity (Market Value of \$180,043		\$549,978	\$1,347,611
\$236,016 and \$354,187,			
respectively) Investment Securities - Available	175,600	229,720	344,723
for Sale	2 407 509	2,287,201	1 000 270
Funds Sold		195,000	
Loans Held for Sale		40,118	
Loans		5,359,004	
Allowance for Loan and Lease	5,505,511	5,555,001	5,001,500
Losses	(140,028)	(142,853)	(158,979)
Net Loans	5,425,343	5,216,151	5,442,601
Total Earning Assets Cash and Non-Interest Bearing	8,477,787	8,518,168	9,350,086
Deposits	331,994	374,352	248.307
Premises and Equipment		176,969	
Customers' Acceptance Liability	1,372		
Accrued Interest Receivable			40,940
Foreclosed Real Estate	9,097	9,434	19,181
Mortgage Servicing Rights	25,801	28,820	30,501
Goodwill	36,216		36,216
Other Assets	320,402	333,057	326,492
Total Assets	\$9,410,210	\$9,516,418	\$10,245,021
Liabilities			
Domestic Deposits	61 014 CO3		
Non-Interest Bearing Demand		\$1,719,633	
Interest Bearing Demand Savings		1,169,128 2,535,219	
Time		2,535,219	
Foreign Deposits	т, <del>т</del> то, ооо	±, ±0±, /0U	1,007,010
Time Due to Banks	276	1,130	42,261
Other Savings and Time	23,983	33,271	78,492
Total Deposits Securities Sold Under Agreements to		6,920,161	0,545,781
Repurchase	, 646,317	735,621	1,544,718
Funds Purchased	69,890		43,485
Current Maturities of Long-Term Deb			64,975
Short-Term Borrowings	12,096	33,420	20,644
Banker's Acceptances Outstanding	1,372		
Retirement Benefits Payable		61,385	37,055
VECTIEMENT DENETTER LANADIE	02,091	01,303	57,055

Accrued Interest Payable Taxes Payable Other Liabilities Long-Term Debt	12,761 206,139 70,644 270,770	196,813 82,596	1	27,983 46,360 84,874 64,232
Total Liabilities Shareholders' Equity Common Stock (\$.01 par value); authorized 500,000,000 shares; issued / outstanding: March 200 - 81,276,420 / 60,418,539; December 2002 - 81,294,730 / 63,015,442; March 2002 -	8,458,203 03	8,500,659	98,9	979,114
81,346,027 / 73,409,966 Capital Surplus Accumulated Other Comprehensive	807 372,887	806 372,192		806 69,541
Income Retained Earnings Deferred Stock Grants Treasury Stock, at Cost (Shares: March 2003 - 20,857,881; December 2002 - 18,279,288;	1,133,642	11,659 1,115,910 (1,424	) 1,0	20,389 065,706 (4,933)
March 2002 - 7,936,061)	(563,676)	(483,384	4) (	185,602)
Total Shareholders' Equity	952,007	1,015,75	91,	265,907
Total Liabilities and Shareholders Equity	\$9,410,210 \$			-
2003 presentation. Bank of Hawaii Corporation and Sub	sidiaries			
2003 presentation. Bank of Hawaii Corporation and Sub Consolidated Statements of Shareho (Unaudited)		У	Tal	ble 4
- Bank of Hawaii Corporation and Sub Consolidated Statements of Shareho	lders' Equit	-  ommon Cap	A Co ital h	ccum. Other mpre- ensive
Bank of Hawaii Corporation and Sub Consolidated Statements of Shareho (Unaudited) (dollars in thousands)	olders' Equit;  Co Total	ommon Cap Stock Su	A Co ital h urplus	ccum. Other mpre- ensive Income
Bank of Hawaii Corporation and Sub Consolidated Statements of Shareho (Unaudited) (dollars in thousands) Balance at December 31, 2002 Comprehensive Income Net Income Other Comprehensive	olders' Equit;  Total \$1,015,759	ommon Cap Stock Su	A Co ital h urplus 2,192	ccum. Other mpre- ensive Income
Bank of Hawaii Corporation and Sub Consolidated Statements of Shareho (Unaudited) (dollars in thousands) Balance at December 31, 2002 Comprehensive Income Net Income	olders' Equit:  Total \$1,015,759 29,801	ommon Cap Stock Su \$806 \$37	A Co ital h urplus 2,192 -	ccum. Other mpre- ensive Income \$11,659 -
Bank of Hawaii Corporation and Sub Consolidated Statements of Shareho (Unaudited) 	olders' Equit:  Total \$1,015,759 29,801	- 	A Co ital h urplus 2,192 -	ccum. Other mpre- ensive Income \$11,659 -
Bank of Hawaii Corporation and Sub Consolidated Statements of Shareho (Unaudited) 	Co Total \$1,015,759 29,801 (3,386) 216 5,834 543 es	- 	A Co ital h nrplus  2,192 - - - ,083 -	ccum. Other mpre- ensive Income \$11,659 -
Bank of Hawaii Corporation and Sub Consolidated Statements of Shareho (Unaudited) 	Ca Total \$1,015,759 29,801 (3,386) 216 5,834 543 es Plan (6)	- 	A Co ital h urplus  2,192 - - ,083 - 20	ccum. Other mpre- ensive Income \$11,659 - (3,386) - - - - - - -

# Balance at March 31, 2003 \$952,007 \$807 \$372,887 \$8,273

		ferred	-
			Treasury hensive
(dollars in thousands)	Earnings	Grants	Stock Inco
Balance at December 31, 2002	¢1 115 910	¢(1 424	)\$(483 384)
Comprehensive Income	φ <b>1</b> ,113,910	Ϋ(1,121	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Net Income	29,801	_	- \$29,801
Other Comprehensive	20,001		Ç29,001
Income, Net of Tax			
Unrealized Gain on			
Investment Securities	_	_	- (3,386
investment securities	_	-	- (3,300
Total Comprehensive Income			\$26,415
			=======
Common Stock Issued			
9,930 Profit Sharing Plan	-	-	216
245,213 Stock Option Plan	(507)	(44)	5,302
24,969 Dividend Reinvestment Plan	. –	-	543
690 Directors' Restricted Sha:	res		
and Deferred Compensation	Plan –	-	(27)
(19,000)Employees' Restricted Shar	res -	1,542	-
Treasury Stock Purchased		-	
(2,856,600 shares)	-	-	(86,326)
Cash Dividends Paid	(11,562)		-
Balance at March 31, 2003		-	
		=======	
			Accum.
			Other
			Compre-
		Common	Capital hensive
(dollars in thousands)	Total		Surplus Incor
Delenge at Degember 21 2001	61 047 0 <sup>7</sup>	10 8000	
Balance at December 31, 2001	Ş⊥,∠4/,U.	LZ Ş8U6	3301,012 322,10
Comprehensive Income	21 055		
Net Income	3⊥,056	-	
Other Comprehensive			
Income, Net of Tax			
Unrealized Gain on			

	Co	ommon	Capital h	ensıve
(dollars in thousands)	Total	Stock	Surplus	Income
Balance at December 31, 2001	\$1,247,012	\$806	\$367,672	\$22,761
Comprehensive Income				
Net Income	31,056	-	-	-
Other Comprehensive				
Income, Net of Tax				
Unrealized Gain on				
Investment Securities	(1,913)	-	-	(1,913)
Foreign Currency				
Translation Adjustment	(459)	-	-	(459)
Total Comprehensive Income				
Common Stock Issued				
12,113 Profit Sharing Plan	325	-	37	-
884,893 Stock Option Plan	18,237	-	2,455	-
27,454 Dividend Reinvestment Plan	731	-	77	-
(114)Directors' Restricted Share	s			
and Deferred Compensation P	lan (16)	-	(1)	-
(31,100)Employees' Restricted Shares	s 1,259	-	(699)	-
Treasury Stock Purchased				
(701,000 shares)	(17,148)	-	-	-
Cash Dividends Paid	(13,177)	-	-	-

# Balance at March 31, 2002 \$1,265,907 \$806 \$369,541 \$20,389

	De	ferred	Compre-
	Retained	Stock	Treasury hensive
(dollars in thousands)			Stock Income
Balance at December 31, 2001	\$1,055,424	\$(7,637)	\$(192,014)
Comprehensive Income			
Net Income	31,056	-	- \$31,056
Other Comprehensive			
Income, Net of Tax			
Unrealized Gain on			
Investment Securities	-	-	- (1,913)
Foreign Currency			
Translation Adjustment	-	-	- (459)
Total Comprehensive Income			\$28,684
			=======
Common Stock Issued			
12,113 Profit Sharing Plan			288
		-	
	(7,595)		
27,454 Dividend Reinvestment Pla		-	656
(114)Directors' Restricted Sh			
and Deferred Compensatio			(15)
(31,100)Employees' Restricted Sha	ares –	1,958	-
Treasury Stock Purchased			
(701,000 shares)	-		(17,148)
Cash Dividends Paid	(13,177)	-	-
Balance at March 31, 2002			
Bank of Hawaii Corporation and S	ubsidiaries		
Consolidated Average Balances an		Rates -	
Taxable Equivalent Basis (Unaudit	ed)		Table 5
		Three	e Months Ended
		Mai	rch 31, 2003
		Average	Income/ Yield/
(dollars in millions)		Balanc	e Expense Rate
Earning Assets			
Interest Bearing Deposits			.8 \$1.3 2.09%
Funds Sold		250.	5 0.8 1.22
Investment Securities			
- Held-to-Maturity		202	.0 2.3 4.61 .1 22.5 3.96
- Available for Sale		2,268	.1 22.5 3.96
Loans Held for Sale		10.	.1 0.1 5.16
Net Loans and Lease Financing			
Domestic			
- Commercial and Industrial		871	.7 10.7 4.96
- Construction		115.	4 1.4 5.08
- Commercial Mortgage		597	4 1.4 5.08 .8 9.0 6.14
- Residential Mortgage		2,249	.0 37.7 6.70
- Installment			.9 12.6 10.21
- Home Equity			5 5.7 5.28
- Purchased Home Equity			.2 2.6 5.78
- Lease Financing			.6 5.9 4.81

Total Domestic Loans Foreign	-	85.6 6.33
Total Loans Other	74.6	85.6 6.32 1.2 6.47
Total Earning Assets Cash and Non-interest Bearing Deposits Other Assets Total Assets		113.8 5.38
Interest Bearing Liabilities Interest Bearing Deposits Domestic Deposits - Demand - Savings - Time		9.1 2.55
Total Domestic Deposits Foreign Deposits - Time Due to Banks - Other Time and Savings	1.0 30.5	14.4 1.12  0.1 1.23
Total Foreign Deposits		0.1 1.11
Total Interest Bearing Deposits Short-Term Borrowings Long-Term Debt	5,232.2 649.8 390.4	14.5 1.12 2.5 1.54 5.8 6.09
Total Interest Bearing Liabilities		22.8 1.47
Net Interest Income	\$	\$91.0
Interest Rate Spread Net Interest Margin Non-Interest Bearing Demand Deposits (Domest Other Liabilities Shareholders' Equity	tic) 1,636.8 360.7 973.1	3.91% 4.29%
Total Liabilities and Shareholders' Equity	\$9,243.0	

(dollars in millions)	Three Months Ended (1) December 31, 2002 Average Income/ Yield/ Balance Expense Rate
Earning Assets	
Interest Bearing Deposits	\$796.6 \$3.6 1.78%
Funds Sold	234.5 0.8 1.42
Investment Securities	
- Held-to-Maturity	253.8 3.2 4.98
- Available for Sale	2,273.3 24.1 4.24
Loans Held for Sale	38.9 0.6 5.88
Net Loans and Lease Financing	
Domestic	
- Commercial and Industrial	867.7 11.4 5.20
- Construction	131.5 1.8 5.30
- Commercial Mortgage	610.5 9.9 6.40
- Residential Mortgage	2,212.6 38.5 6.97
- Installment	443.3 11.5 10.38
- Home Equity	422.2 5.9 5.50

- Purchased Home Equity	10.1	
- Lease Financing	498.5 6.3 5.03	
Total Domestic Loans Foreign	5,196.4 85.3 6.54 14.0	
Total Loans Other	5,210.4 85.3 6.52 78.7 1.3 6.62	
Total Earning Assets Cash and Non-interest Bearing Deposits Other Assets	8,886.2 118.9 5.33 305.2 363.4	
Total Assets	\$9,554.8	
Interest Bearing Liabilities Interest Bearing Deposits Domestic Deposits		
- Demand - Savings - Time	\$1,099.9 1.1 0.38 2,468.2 6.4 1.03 1,501.1 10.1 2.66	
Total Domestic Deposits Foreign Deposits	5,069.2 17.6 1.37	
<ul> <li>Time Due to Banks</li> <li>Other Time and Savings</li> </ul>	2.9 39.4 0.1 1.38	
Total Foreign Deposits	42.3 0.1 1.29	
Total Interest Bearing Deposits Short-Term Borrowings Long-Term Debt	5,111.5 17.7 1.37 1,053.5 5.1 1.90 389.9 5.9 6.05	
Total Interest Bearing Liabilities	6,554.9 28.7 1.73	
Net Interest Income	\$90.2	
Interest Rate Spread Net Interest Margin Non-Interest Bearing Demand Deposits (Domes Other Liabilities Shareholders' Equity	====== 3.60% 4.05% tic) 1,601.0 329.3 1,069.6	
Total Liabilities and Shareholders' Equity	 \$9,554.8 ======	
	Three Months Ended (1) March 31, 2002 Average Income/ Yield/	
(dollars in millions)	Balance Expense Rate	
Earning Assets Interest Bearing Deposits Funds Sold Investment Securities	\$1,154.7 \$5.0 1.7 237.3 1.0 1.69	7%
<ul> <li>Held-to-Maturity</li> <li>Available for Sale</li> <li>Loans Held for Sale</li> <li>Net Loans and Lease Financing</li> </ul>	368.7 5.2 5.66 1,939.1 27.2 5.61 340.9 5.7 6.66	
Domestic - Commercial and Industrial - Construction - Commercial Mortgage	1,150.9 14.5 5.11 169.8 2.2 5.20 625.9 10.5 6.77	L

<ul> <li>Residential Mortgage</li> <li>Installment</li> <li>Home Equity</li> <li>Purchased Home Equity</li> <li>Lease Financing</li> </ul>	$\begin{array}{cccccccccccccccccccccccccccccccccccc$
Total Domestic Loans Foreign	5,571.1 92.9 6.72 14.3 0.1 1.71
Total Loans Other	5,585.4 93.0 6.71 88.4 1.3 6.12
Total Earning Assets Cash and Non-interest Bearing Depos Other Assets	9,714.5 138.4 5.73 its 304.0 398.3
Total Assets	\$10,416.8 =======
Interest Bearing Liabilities Interest Bearing Deposits Domestic Deposits - Demand	\$926.4 1.0 0.45
- Savings - Time	2,045.5 7.2 1.43 1,891.0 14.8 3.17
Total Domestic Deposits Foreign Deposits - Time Due to Banks	4,862.9 23.0 1.92 118.7 0.6 2.09
- Other Time and Savings	83.9 0.4 1.70
Total Foreign Deposits	202.6 1.0 1.93
Total Interest Bearing Deposits Short-Term Borrowings Long-Term Debt	5,065.5 24.0 1.92 1,738.8 11.2 2.61 538.2 8.3 6.27
Total Interest Bearing Liabilities	7,342.5 43.5 2.40
Net Interest Income	\$94.9 =======
Interest Rate Spread Net Interest Margin	3.33% 3.92%
Non-Interest Bearing Demand Deposit Other Liabilities Shareholders' Equity	s (Domestic) 1,508.9 301.9 1,263.5
Total Liabilities and Shareholders'	
(1) Certain 2002 information has be 2003 presentation.	en reclassified to conform to
Bank of Hawaii Corporation and Subs Analysis of Change in Net Interest - Tax Equivalent Basis (Unaudited)	
(dollars in millions)	Three Months Ended March 31, 2003 Compared to December 31, 2002 (2) Volume(1) Rate(1) Time(1) Total
Change in Interest Income: Interest Bearing Deposits Fed Funds Sold	\$(2.8) \$0.6 \$(0.1) \$(2.3) 0.1 (0.1)

Investment Cogurities				
Investment Securities Held-to-Maturity	(0, 6)	(0.3)	_	(0.9)
Available for Sale		(1.5)		(1.6)
Loans Held for Sale	(0.4)	(0.1)	-	(0.5)
Loans			(0.0	
Commercial and Industrial Construction				) (0.7) (0.4)
Commercial Mortgage				(0.9)
Residential Mortgage		(1.5)		(0.8)
Installment		(0.2)		
Home Equity	0.2	(0.2)	(0.2)	(0.2)
Purchased Home Equity	2.4	0.2 (0.3)	-	2.6
Lease Financing		(0.3)		(0.4)
Total Loans	4.3	(3.0)	(1.0)	0.3
Other	(0.1)	-	-	(0.1)
Total Change in Interest Income	0.4	(4.4)	(1.1	) (5.1)
Change in Interest Expense:				
Interest Bearing Deposits Demand	_	(0.4)	_	(0.4)
Savings	0.2	(1.9)	(0.1)	(1.8)
Time		(0.4)		
				(3.2)
Short-Term Borrowings Long-Term Debt	(1.6)			) (2.6) (0.1)
Total Change in Interest Expense	(1.8)	(3.6)	(0.5	) (5.9)
Change in Net Interest Income	\$2.2	\$(0.8)	\$(0.6	) \$0.8
			=======	
(1) The changes for each category of allocated between the portion of cha in volume, rate or time for that cat	nges att		_	
(2) Certain 2002 information has been 2003 presentation.	reclass	ified to	o confor	m to
Bank of Hawaii Corporation and Subsid	iaries			
Loan Portfolio Balances (Unaudited)				Table 7
(dollars in millions)	20		2002	2002 (1)
Domestic Commercial				
Commercial and Industrial		24.9		
Commercial Mortgage	69	91.7	591.1	617.6
Construction		86.7		
Lease Financing		30.4	427.3	436.1
Total Commercial		33.7 2	,020.9	2,330.0
Consumer				
Residential Mortgage		05.3 2		
Home Equity		9.1		
Purchased Home Equity Other Consumer		70.9	182.8	-
OCHEL CONSUMEL	E 1	8 5	192 2	380 5
Lease Financing		.8.5 3.8		

Total Consumer	3,467.6	3,273.2 3,206.6
Total Domestic	5,501.3	5,294.1 5,536.6
Foreign	64.1	64.9 65.0
Total Loans	\$5,565.4	\$5,359.0 \$5,601.6

(1) Certain 2002 information has been reclassified to conform to 2003 presentation.

Selected Concentrations of Credit Exposure (Unaudited) \_\_\_\_\_ March 31, Dec. 31, Mar. 31, 2003 2002 2002 Unused Total Total Total Outstanding Commitments Exposure Exposure Exposure (dollars in millions) (1) \_\_\_\_\_ Air Transportation Regional Passenger \$46.4 \$12.3 \$58.7 \$57.3 \$59.8 Carriers United States Based 39.7 39.7 39.6 Passenger Carriers -48.7 International Based Passenger - 31.9 31.9 32.1 Carriers 32.4 - 14.7 Cargo Carriers 14.7 15.0 14.8 \_\_\_\_\_ Total Air \$132.7 \$12.3 \$145.0 \$144.0 \$155.7 Transportation \_\_\_\_\_ Guam \$44.4 \$42.8 \$- \$42.8 \$42.8 Hotels 31.7 171.3 Other Commercial 139.6 166.0 230.5 254.0 257.4 283.2 9.9 263.9 Consumer \_\_\_\_\_ \$41.6 \$478.0 \$467.8 \$556.5 Total Guam \$436.4 Syndicated Exposure \$319.4 \$633.1 \$952.5 \$1,002.1 \$1,352.2 \_\_\_\_\_ (1) Exposure includes loans, leveraged and operating leases. Bank of Hawaii Corporation and Subsidiaries Consolidated Non-Performing Assets and Accruing Loans Past Due 90 Days or More (Unaudited) Table 8 \_\_\_\_\_ March 31, Dec. 31, Sept. 30, June 30, March 31, (dollars in millions) 2003 2002 2002(1) 2002(1) 2002(1) \_\_\_\_\_ Non-Performing Assets Non-Accrual Loans Commercial Commercial and Industrial\$2.4\$5.9\$6.4\$14.4\$27.4Commercial Mortgage17.920.318.125.315.1Construction-0.50.90.71.0

Lease Financing	3.2	4.1	5.7	6.9	4.4
Total Commercial Consumer	23.5	30.8	31.1	47.3	47.9
Residential Mortgage	11.5	13.9	14.3	14.2	15.3
Home Equity		0.3		0.1	0.4
Other Consumer	-	-	0.1	-	0.1
Total Consumer	11.6	14.2	14.6	14.3	15.8
Cotal Non-Accrual Loans	35.1	45.0	45.7	61.6	63.7
Non-Accrual Loans Held for Sale	-	_	-	_	7.8
Foreclosed Real Estate	9.1	9.4	17.6	17.2	19.2
Total Non-Performing Assets	\$44.2 =========	\$54.4 ========			
Accruing Loans Past Due 90 Days or More Commercial Commercial and					
Industrial Commercial Mortgage	-	\$0.2 0.3	\$- -	\$- -	\$0.2 1.2
Total Commercial Consumer	0.4	0.5		-	1.4
Residential Mortgage	1.6	0.6	1.4	0.9	2.1
Other Consumer	2.3	0.7	0.3	0.5	0.7
Lease Financing	-	-	-	0.1	0.1
Total Consumer	3.9	1.3	1.7	1.5	2.9
otal Accruing and Past Due	\$4.3	\$1.8	\$1.7	\$1.5	\$4.3
Cotal Loans \$	======== 5,565.4 \$	======== 5,359.0 \$	5,259.3 \$	5,409.2 s	======================================
	========		=======		=======
Ratio of Non-Accrual Loans to Total Loans	0.63%	0.84%	0.87%	1.14%	1.14%
Ratio of Non-Performing As Total Loans, Foreclosed Real Estate and	ssets to				
Non-Performing Loans Held for Sale	0.79%	1.01%	1.20%	1.45%	1.61%
atio of Non-Performing As	ssets				
and Accruing Loans					

Non-Performing Assets Balance at Beginning

of Quarter Additions			\$78.8 7.0		
Reductions					
Payments and Sales			(0,5)		(10.0)
of Loans Return to Accrual Sales of	(5.6)	(6.9)	(8.5) (9.1)	(20.6) (6.2)	(6.3)
Foreclosed Assets Charge-offs			(1.4) (3.5)		
Total Reductions	(15.0)	(20.9)		(32.4)	
Balance at End of Quarter	\$44.2	\$54.4	\$63.3	\$78.8	\$90.7
	=========	========			
<pre>(1) Certain 2002 informati 2003 presentation.</pre>	on has be	een recla	ssified t	o conform	ı to
Bank of Hawaii Corporation Consolidated Allowance for				audited)	Table 9
			Three Mont	hs Ended	(1)
(dollars in millions)		Ma1	rch 31, De		rch 31,
Balance at Beginning of Per	riod		\$142.9	\$154.5	\$159.0
Loans Charged-Off Commercial					
Commercial and Indus	strial		(1.6)	(2.0)	(7.3)
Construction			(0.5)	-	(0.5)
Lease Financing			-	(9.6)	-
Consumer Residential Mortgage	1		(0,7)	(0.4)	(1,4)
Home Equity			(0.1)	(0.4) (0.1)	(0.1)
Other Consumer				(2.8)	
Lease Financing			(0.1)	(0.1)	(0.1)
Total Charge-Offs			(6.1)	(15.0)	(13.1)
Recoveries on Loans Previo Commercial		rged-Off			
Commercial and Indus	trial			1.4	
Commercial Mortgage Construction			-	0.1 0.2	1.8
Consumer			015	011	
Residential Mortgage				0.3	
Home Equity Other Consumer			0.1	- 1.3	0.1
Lease Financing				0.1	-
Foreign				-	
Total Recoveries			3.3	3.4	4.8
Net Loan Charge-Offs Provision for Loan and Leas	e Losses		(2.8)		(8.3)
Balance at End of Period (2	2)		\$140.0	\$142.9	
Average Loans Outstanding		:	\$5,460.8 \$	5,210.4	\$5,585.4
Ratio of Net Charge-Offs t Outstanding (annualized)				0.88%	

Ratio of Allowand	ce to Loan	s Outstandi	.ng	2.52% 2.	67% 2.84%			
(1) Certain 2002 information has been reclassified to conform to 2003 presentation.								
(2) Totals may no	ot add due	to roundir	ng.					
Bank of Hawaii C Information Tech (Unaudited)	-			ject	Table 10			
	Profession	nal Emplo	yee Accele	erated 0	ther Total			
(dollars in milli		ees Termina Benef	_		ociated ts(1)			
Costs Incurred: Three Months End September 30, December 31, 2	2002 \$1		-	-	).5 \$6.6 .4 7.0			
Year Ended								
December 31, 200 Three Months End		.1 1.2	2 5.	4 1	.9 13.6			
March 31, 2003	3.	.5 0.4	1 2.0	) 1	.5 7.4			
Total Costs Incur	rred \$8	-	-		-			
				======		==		
Total Expected Project Costs	•	.1 \$5.9		•	•	==		
<pre>(1) Includes con costs. Bank of Hawaii C Business Segment (Unaudited)</pre>	orporatior	n and Subsid	diaries		and other			
					Table 11			
		I			Table 11			
(dollars in thousands)			Services	Treasury and Other	Table 11 Consolidated Total			
	Banking	Commercial Banking	Services	Treasury and Other	Consolidated			
thousands) Three Months End Net Interest Income Provision for	Banking	Commercial Banking	Services Group	Treasury and Other Corporate	Consolidated Total			
thousands) Three Months End Net Interest Income Provision for Loan and Lease Losses	Banking  ed March 3 \$54,988	Commercial Banking 31, 2003	Services Group	freasury and Other Corporate \$(4,341)	Consolidated Total			
thousands) Three Months End Net Interest Income Provision for Loan and Lease	Banking ed March 3 \$54,988 (848)	Commercial Banking 31, 2003 \$36,383 (2,151)	Services Group \$3,970 	freasury and Other Corporate \$(4,341) 2,999	Consolidated Total \$91,000 -			
thousands) Three Months End Net Interest Income Provision for Loan and Lease Losses Net Interest Income After Provision for Loan and Lease Losses	Banking ed March 3 \$54,988 (848)	Commercial Banking 31, 2003 \$36,383	Services Group \$3,970 	freasury and Other Corporate \$(4,341) 2,999	Consolidated Total \$91,000 -			
thousands) Three Months End Net Interest Income Provision for Loan and Lease Losses Net Interest Income After Provision for Loan and Lease	Banking ed March 3 \$54,988 (848) 	Commercial Banking 31, 2003 \$36,383 (2,151)	Services Group \$3,970  3,970	Treasury and Other Corporate \$(4,341) 2,999 (1,342)	Consolidated Total \$91,000 - 91,000			

Information Technology Syste Replacement Proj		(23)	(244)	(6,567)	(7,417)
Non-Interest Expense				(3,492)	
Income Before Income Taxes Provision for	30,075	20,083	3,502	(8,107)	45,553
	(11,128)	(7,334)	(1,296)	4,006	(15,752)
Allocated Net Income (Loss)	18,947	12,749	2,206	(4,101)	29,801
Allowance Funding Value GAAP Provision Economic	(152) 848	(1,141) 2,151	(10)	1,303 (2,999)	- -
Provision Tax Effect of	(2,708)	(3,058)	(132)	(6)	(5,904)
Adjustments Capital Charge				629 (14,464)	
Net Income (Loss) After Capital Charge (NIACC)	\$12,276	\$6,092	\$600	\$(19,638)	\$(670)
RAROC (ROE for the Company)				(4)%	
Total Assets at March 31, 2003 :					
Three Months Ende	ed March 31	, 2002			
Net Interest Income Provision for	\$49,556	\$35,630	\$3,001	\$6,708	\$94,895
Loan and Lease Losses	(1,942)	(6,510)	-	160	(8,292)
Net Interest Income After Provision for Loan and Lease					
Losses Non-Interest	47,614	29,120	3,001	6,868	86,603
Income	24,052	8,621	17,824	2,528	53,025
Restructuring	71,666	37,741	20,825	9,396	139,628
and Other Related Costs	-	-	-	(1,979)	(1,979)
Non-Interest Expense	(46,314)	(24,955)	(16,061)	(2,114)	(89,444)
Income Before Income Taxes Provision for	25,352	12,786	4,764	5,303	48,205
Income Taxes	(9,380)	(4,655)	(1,763)	(1,351)	(17,149)

Allocated Net Income 15,	972 8	,131	3,001	3,952	31,056			
Allowance								
5	267) (1		(7)	1,825	-			
GAAP Provision 1,	942 6	,510	-	(160)	8,292			
	504) (4	1,239)	(127)	(1)	(6,871)			
Tax Effect of Adjustments	307	(266)	50	(617)	(526)			
Capital Charge (5,								
Net Income (Loss) After Capital Charge								
(NIACC) \$10,	127 \$2	2,026	\$1,416	\$(16,367)	\$(2,798)			
RAROC (ROE for the Company)			22%	24%	10%			
	========							
Total Assets at March 31, 2002 \$3,24								
Bank of Hawaii Corpora Quarterly Summary of	Selected							
Consolidated Financia	l Data (Ur 	naudited	) 		Table 12			
	Three Months Ended (1)(dollars in thousands March 31, Dec. 31, Sept. 30, June 30, March 31,except per share amounts)2003200220022002							
Quarterly Operating R Interest Income	esults							
Interest and Fees on Loan and Leases	\$ \$85,773	\$85,94	5 \$89,3	35 \$92,441	\$98,645			
Income on Investmer Securities -	nt							
Held to Maturity Income on Investmer		3,122	2. 3,96	3 4,544	5,145			
Securities -	00.11-	04.05						
Available for Sale Deposits				75 26,805 4 6,011				
Funds Sold and	1,307	ە، د, د	0,00	- 0,011	5,01/			
Security Resale								
Agreements		834		1 752				
0ther	1,189 	⊥,3⊥∠	1,5/	5 1,395 	1,332			
Total Interest Income Interest Expense	113,779	118,87	9 127,3	46 131,948	138,365			
Deposits		17,657	20,54	7 22,166	23,978			
Security Repurchase		4 =	E 0.2	0 0 055	10 000			
Agreements Funds Purchased	2,242 205			9 8,256 9 245	10,293 231			
Short-Term Borrowin					649			
Long-Term Debt		5,947	6,94	6 8,055				
Total Interest								
Total Interest Expense	22,779	28,661	. 35,16	5 39,011	43,470			
Net Interest Income	91,000	90,21	8 92,18	31 92,937	94,895			

Provision for Loan and Lease Losses	-	-	_	3,324	8,292
Net Interest Income					
After Provision for Loan and Lease Losses Non-Interest Income	91,000	90,218	92,181	89,613	86,603
Trust and Asset					
Management Mortgage Banking Service Charges	13,190 283	13,085 4,398		14,175 2,842	
on Deposit Accounts Fees, Exchange,	8,950	8,326	7,925	7,956	8,410
	12,980	12,963	13,114	13,065	12,452
Investment Securities Gains	583	610		3	
Insurance	2,982	612 3,099	2 677		2 599
Other	5,785	7,872	5,997	2,563 7,314	6,789
Total Non-Interest Income	44,753	50,355	47,037	47,918	53,025
Non-Interest Expense Salaries	36,459	38,462	37,994	37,884	39,187
Pensions and Other Employee	50,459	30,402	57,554	57,004	39,107
Benefits	9.970	6,272	7.377	9,391	9,996
Net Occupancy Expense				9,321	
Net Equipment Expense Restructuring and Oth	9,748	11,077	10,058	9,997	10,121
Related Costs	-	385	-	-	1,979
Information Technolog Systems Replacement	AA A				
Project			6,576	-	-
Other	16,993	22,827	20,141	22,777	20,547
Total Non-Interest					
Expense	90,200	96,713	91,743	89,370	91,423
Income Before					
Income Taxes Provision for	45,553	43,860	47,475	48,161	48,205
Income Taxes	15,752	14,952	17,275	17,145	17,149
Net Income	\$29,801	\$28,908	\$30,200	\$31,016	\$31,056
		======			
Basic Earnings Per Share Diluted Earnings	\$0.49	\$0.45	\$0.44	\$0.43	\$0.42
Per Share	\$0.47	\$0.44	\$0.43	\$0.42	\$0.41
Balance Sheet Totals Total Assets 9,41	0 210 9	516 /19	9 702 700	9 824 065	10,245,021
					5,442,601
Total Deposits 6,98		-			
Total Shareholders'					
Equity 95	2,007 1,	015,759	1,100,706	1,191,072	1,265,907
Performance Ratios					
Return on Average Assets	1.31%	1.20	% 1.22	% 1.23%	1.21%
Return on Average Equity	12.42%	10.72	% 10.40	8 9.948	9.97%
Efficiency Ratio	66.44%	68.80	§ 65.90	8 63.45%	61.81%
Efficiency Ratio					
excluding ITSRP and Restructuring Costs	60.98%	63.51	8 61.18	% 63.45%	60.47%
5 - 7					

(1) Certain 2002 information has been reclassified to conform to 2003 presentation.

SOURCE: Bank of Hawaii

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