



## Bank of Hawaii Corporation 2018 Financial Results

January 28, 2019

- **2018 Earnings \$5.23 Per Diluted Share**
- **2018 Net Income \$219.6 Million**
- **Diluted Earnings Per Share \$1.30 for the Fourth Quarter of 2018**
- **Net Income \$53.9 Million for the Fourth Quarter of 2018**
- **Board of Directors Declares Dividend of \$0.62 Per Share**
- **Board of Directors Authorizes Increase in Share Repurchase of \$130.0 Million**

HONOLULU--(BUSINESS WIRE)--Jan. 28, 2019-- Bank of Hawaii Corporation (NYSE: BOH) today reported diluted earnings per share of \$5.23 for the full year of 2018, up 20.8 percent from diluted earnings per share of \$4.33 in 2017. Net income for the year was \$219.6 million, up \$34.9 million or 18.9 percent from net income of \$184.7 million in the previous year. The return on average assets for the full year of 2018 increased to 1.29 percent compared with 1.10 percent in 2017. The return on average equity for the full year of 2018 increased to 17.63 percent compared with 15.27 percent in 2017.

"Bank of Hawaii finished 2018 with solid financial performance," said Peter Ho, Chairman, President, and CEO. "During the year our loan and deposit balances continued to grow and our net interest margin expanded. Our asset quality, capital and liquidity all remained strong. During the fourth quarter we completed the sale of our MyBankoh Rewards Credit Card portfolio in order to focus on our co-branded Hawaiian Airlines Bank of Hawaii World Elite Mastercard program."

Diluted earnings per share were \$1.30 for the fourth quarter of 2018, down from \$1.36 in the third quarter of 2018 and up from \$1.01 in the fourth quarter of 2017. Net income for the fourth quarter of 2018 was \$53.9 million, down from \$56.9 million in the previous quarter and up from \$43.0 million in the same quarter last year. The return on average assets for the fourth quarter of 2018 was 1.26 percent, compared with 1.33 percent in the third quarter of 2018 and 1.00 percent in the fourth quarter last year. The return on average equity for the fourth quarter of 2018 was 17.05 percent compared with 18.06 percent in the third quarter of 2018 and 13.85 percent in the fourth quarter last year.

### Financial Highlights

Net interest income, on a taxable-equivalent basis, was \$491.5 million for the full year of 2018, an increase of \$22.4 million from net interest income of \$469.1 million in 2017. Net interest income, on a taxable-equivalent basis, for the fourth quarter of 2018 was \$125.2 million, an increase of \$1.0 million compared with net interest income of \$124.2 million in the third quarter of 2018 and up \$3.6 million compared with net interest income of \$121.6 million in the fourth quarter last year. Analyses of changes in net interest income are included in Tables 8a, 8b and 8c.

The net interest margin for the full year of 2018 was 3.05 percent, an increase of 12 basis points from the net interest margin of 2.93 percent in 2017. The net interest margin was 3.10 percent in the fourth quarter of 2018, an increase of 3 basis points from the third quarter of 2018 and 12 basis points from the fourth quarter last year. The sale of the credit card portfolio in the fourth quarter of 2018 resulted in a decrease of 2 basis points in the fourth quarter net interest margin.

The provision for credit losses for the full year of 2018 was \$13.4 million compared with a provision for credit losses of \$16.9 million in 2017. Results for the fourth quarter of 2018 included a provision for credit losses of \$2.0 million compared with \$3.8 million in the previous quarter and \$4.3 million in the same quarter last year.

Noninterest income for the full year of 2018 was \$168.9 million compared with noninterest income of \$185.4 million in 2017. Results for 2017 included a gain of \$12.5 million on the sale of Visa Class B shares compared with a charge of \$1.0 million for the adjustment to the conversions ratio in 2018 and \$0.9 million in higher fees related to the Visa Class B shares sold. Excluding the Visa sale, the decrease from the previous year was primarily due to a decline in mortgage banking income and service charges on deposits that were partially offset by a gain resulting from a low-income housing investment sale and distribution. Noninterest income was \$42.1 million in the fourth quarter of 2018 compared with noninterest income of \$41.5 million in the third quarter of 2018 and noninterest income of \$41.9 million in the fourth quarter of 2017.

Noninterest expense for the full year of 2018 was \$371.6 million compared with noninterest expense of \$357.7 million in 2017. Noninterest expense was \$95.9 million in the fourth quarter of 2018 and included \$4.1 million in one-time significant items related to employee separation, a medical expense, an operational loss, and legal expenses. Noninterest expense was \$90.5 million in the third quarter of 2018. There were no significant items in noninterest expense during the third quarter of 2018. Noninterest expense was \$92.3 million in the fourth quarter of 2017 and included one-time employee bonuses totaling \$2.2 million, including payroll taxes. An analysis of noninterest expenses related to salaries and benefits is included in

Table 9.

The efficiency ratio for the full year of 2018 was 56.71 percent compared with 55.66 percent in 2017. The efficiency ratio for the fourth quarter of 2018 was 57.75 percent compared with 55.07 percent in the previous quarter and 57.49 percent in the same quarter last year.

The effective tax rate for the full year of 2018 was 18.73 percent. The effective tax rate for the full year of 2017 was 31.11 percent, which included a one-time adjustment in the fourth quarter of \$3.6 million related to the Tax Cuts and Jobs Act. Excluding this expense, the effective tax rate for the full year of 2017 was 29.78 percent. The lower effective tax rate in 2018 was primarily due to the reduction in the federal corporate tax rate as a result of the tax reform bill. The effective tax rate for the fourth quarter of 2018 was 20.92 percent compared with 18.75 percent in the previous quarter and 32.93 percent during the same quarter last year.

The Company's business segments are defined as Retail Banking, Commercial Banking, Investment Services and Private Banking, and Treasury & Other. Results are determined based on the Company's internal financial management reporting process and organizational structure. Selected financial information for the business segments is included in Tables 13a and 13b.

### Asset Quality

The Company's overall asset quality continued to remain strong during the fourth quarter of 2018. Total non-performing assets were \$12.9 million at December 31, 2018 compared with \$13.8 million at September 30, 2018 and \$16.1 million at December 31, 2017. Non-performing assets as a percentage of total loans and leases and foreclosed real estate were 0.12 percent at December 31, 2018 compared with 0.13 percent at September 30, 2018 and 0.16 percent at December 31, 2017.

Accruing loans and leases past due 90 days or more were \$6.6 million at December 31, 2018 compared with \$8.1 million at September 30, 2018 and \$7.1 million at December 31, 2017. Restructured loans and leases not included in non-accrual loans or accruing loans past due 90 days or more declined to \$48.7 million at December 31, 2018 compared with \$49.5 million at September 30, 2018 and \$55.7 million at December 31, 2017. More information on non-performing assets and accruing loans and leases past due 90 days or more is presented in Table 11.

Net charge-offs for the full year of 2018 were \$14.1 million or 0.14 percent of total average loans and leases compared with net charge-offs of \$13.8 million or 0.15 percent of total average loans and leases in 2017. Net charge-offs during the fourth quarter of 2018 were \$4.0 million or 0.15 percent annualized of total average loans and leases outstanding and were comprised of charge-offs of \$6.9 million partially offset by recoveries of \$2.9 million. Net charge-offs during the third quarter of 2018 were \$3.3 million or 0.13 percent annualized of total average loans and leases outstanding and were comprised of charge-offs of \$6.0 million and recoveries of \$2.7 million. Net charge-offs during the fourth quarter of 2017 were \$3.8 million or 0.15 percent annualized of total average loans and leases outstanding and were comprised of charge-offs of \$5.8 million and recoveries of \$2.1 million.

The allowance for loan and lease losses was \$106.7 million at December 31, 2018, a decrease from \$108.7 million at September 30, 2018 and \$107.3 million at December 31, 2017. The ratio of the allowance for loan and lease losses to total loans and leases outstanding was 1.02 percent at December 31, 2018, a decrease of 4 basis points from September 30, 2018 and 8 basis points from December 31, 2017. The reduction in the provision for the allowance for loan and lease losses compared with the net charge-offs during the fourth quarter of 2018 was largely due to the release of credit loss reserves related to the credit card portfolio. The total reserve for unfunded commitments of \$6.8 million at December 31, 2018 was unchanged from the prior quarter and the same quarter last year. Details of loan and lease charge-offs, recoveries, and the components of the total reserve for credit losses are summarized in Table 12.

### Other Financial Highlights

Total assets were \$17.1 billion at December 31, 2018, an increase of \$152.2 million from total assets of \$17.0 billion at September 30, 2018 and an increase of \$54.9 million from total assets of \$17.1 billion at December 31, 2017. Average total assets were \$17.0 billion during the fourth quarter of 2018, a decrease of \$26.8 million compared with average total assets of \$17.0 billion during the previous quarter and a decrease of \$96.0 million compared with average total assets of \$17.1 billion during the same quarter last year.

The investment securities portfolio was \$5.5 billion at December 31, 2018, a decrease of \$224.1 million from total securities of \$5.7 billion at September 30, 2018 and a decrease of \$671.1 million from total securities of \$6.2 billion at December 31, 2017. The investment securities portfolio remains largely comprised of securities issued by U.S. government agencies and included \$3.5 billion in securities held to maturity and \$2.0 billion in securities available for sale at December 31, 2018.

Total loans and leases increased to \$10.4 billion at December 31, 2018, an increase of \$217.7 million or 2.1 percent from total loans and leases of \$10.2 billion at September 30, 2018 and up \$651.8 million or 6.7 percent from total loans and leases of \$9.8 billion at December 31, 2017. The commercial portfolio increased to \$4.0 billion at the end of the fourth quarter of 2018, up \$79.5 million or 2.0 percent from commercial loans of \$3.9 billion at the end of the third quarter of 2018 and up \$213.3 million or 5.7 percent from commercial loans of \$3.8 billion at the end of the fourth quarter last year. Consumer loans grew to \$6.5 billion at December 31, 2018, up \$138.2 million or 2.2 percent from consumer loans of \$6.3 billion at the end of the third quarter of 2018 and up \$438.5 million or 7.3 percent from consumer loans of \$6.0 billion at the end of the fourth quarter last year. The previously mentioned sale of the credit card portfolio during the fourth quarter of 2018 reduced the consumer loan portfolio by \$51.6 million in outstanding balances. Average total loans and leases were \$10.3 billion during the fourth quarter of 2018, an increase of 2.4 percent from average loans and leases of \$10.1 billion during the previous quarter and up 6.5 percent from average loans and leases of \$9.7 billion during the same quarter last year. Loan and lease portfolio balances are summarized in Table 10.

Total deposits were \$15.0 billion at December 31, 2018, up \$183.9 million or 1.2 percent from total deposits of \$14.8 billion at September 30, 2018 and up \$143.3 million or 1.0 percent from total deposits of \$14.9 billion at December 31, 2017. Consumer deposits increased to \$7.7 billion at December 31, 2018, up \$99.2 million or 1.3 percent from consumer deposits of \$7.6 billion at the end of the third quarter of 2018 and up \$248.5 million or 3.3 percent from \$7.5 billion at the end of the fourth quarter last year. Commercial deposits increased to \$6.1 billion at the end of the fourth quarter of 2018, up \$130.8 million or 2.2 percent from \$6.0 billion at the end of the third quarter of 2018 and up \$124.4 million or 2.1 percent from \$6.0 billion at the end of the fourth quarter last year. Other deposits, including public funds, were \$1.2 billion at December 31, 2018, down slightly from \$1.2 billion at September 30, 2018 and down from \$1.4 billion at December 31, 2017 largely due to the strategic decision to continue the reduction of public time deposits. Average total deposits were \$14.8 billion during the fourth quarter of 2018, a decrease of \$41.0 million compared with average total deposits of \$14.8 billion during the previous quarter and a decrease of \$33.7 million compared with average total deposits of \$14.8 billion during the same quarter last year. Deposit balances are summarized in Tables 7a, 7b, and 10.

During the fourth quarter of 2018, the Company repurchased 325.4 thousand shares of common stock at a total cost of \$24.9 million under its share repurchase program. The average cost was \$76.63 per share repurchased. From the beginning of the share repurchase program initiated during July 2001 through December 31, 2018, the Company has repurchased 55.3 million shares and returned nearly \$2.2 billion to shareholders at an average cost of \$39.14 per share. From January 2 through January 25, 2019 the Company repurchased an additional 178.0 thousand shares of common stock at an average cost of \$72.68 per share repurchased. The Company's Board of Directors increased the authorization under the share repurchase program by an additional \$130.0 million. Remaining buyback authority under the share repurchase program was \$148.8 million at January 25, 2019.

Total shareholders' equity was \$1.27 billion at December 31, 2018, up from \$1.25 billion at September 30, 2018, and up from \$1.23 billion at December 31, 2017. The Tier 1 Capital Ratio was 13.07 percent at December 31, 2018 compared with 13.20 percent at September 30, 2018 and 13.24 percent at December 31, 2017. The Tier 1 Leverage Ratio at December 31, 2018 was 7.60 percent compared with 7.55 percent at September 30, 2018 and 7.26 percent at December 31, 2017.

The Company's Board of Directors declared a quarterly cash dividend of \$0.62 per share on the Company's outstanding shares. The dividend will be payable on March 14, 2019 to shareholders of record at the close of business on February 28, 2019.

## Hawaii Economy

General economic conditions in Hawaii remained healthy during 2018, led by record-high visitors, low unemployment, rising real estate prices, and an active construction industry. For the first eleven months of 2018 total visitor arrivals increased 6.1 percent and visitor spending increased 8.0 percent compared to the same period in 2017. The statewide seasonally-adjusted unemployment rate remains low at 2.5 percent in December 2018 compared with 3.9 percent nationally.

Real estate prices on Oahu remained strong during 2018. The volume of single-family home and condominium sales on Oahu decreased compared with 2017, with single-family home sales down 7.7 percent and condominium sales down 2.5 percent. The median sales prices continued to increase during the year, with the median sales price of a single-family home in 2018 up 4.6 percent and the median sales price of a condominium up 3.7 percent compared with 2017. As of December 31, 2018, months of inventory of single-family homes and condominiums on Oahu were 2.8 months and 2.9 months, respectively. More information on current Hawaii economic trends is presented in Table 15.

## Conference Call Information

The Company will review its 2018 financial results today at 8:00 a.m. Hawaii Time (1:00 p.m. Eastern Time). The call will be accessible via teleconference and via the investor relations link of Bank of Hawaii Corporation's website, [www.boh.com](http://www.boh.com). The toll-free number is 1 (844) 543-5235 in the United States and Canada and 1 (703) 318-2209 for other international callers. Use the pass code "Bank of Hawaii" to access the call. A replay will be available for one week beginning approximately 11:00 a.m. Hawaii Time on Monday, January 28, 2019. The replay number is 1 (855) 859-2056 in the United States and Canada and 1 (404) 537-3406 from other international locations. Enter the pass code 6070839 when prompted. In addition, a replay will be available on the Company's website, [www.boh.com](http://www.boh.com).

## Forward-Looking Statements

This news release, and other statements made by the Company in connection with it may contain "forward-looking statements", such as forecasts of our financial results and condition, expectations for our operations and business prospects, and our assumptions used in those forecasts and expectations. Do not unduly rely on forward-looking statements. Actual results might differ significantly from our forecasts and expectations because of a variety of factors. More information about these factors is contained in Bank of Hawaii Corporation's Annual Report on Form 10-K for the year ended December 31, 2017, which was filed with the U.S. Securities and Exchange Commission. We do not promise to update forward-looking statements to reflect later events or circumstances

*Bank of Hawaii Corporation is an independent regional financial services company serving businesses, consumers, and governments in Hawaii, American Samoa, and the West Pacific. The Company's principal subsidiary, Bank of Hawaii, was founded in 1897. For more information about Bank of Hawaii Corporation, see the Company's web site, [www.boh.com](http://www.boh.com).*

## Bank of Hawaii Corporation and Subsidiaries Financial Highlights

Table 1

	Three Months Ended			Year Ended	
	December 31, 2018	September 30, 2018	December 31, 2017	December 31, 2018	December 31, 2017
(dollars in thousands, except per share amounts)					
<b>For the Period:</b>					
<b>Operating Results</b>					
Net Interest Income	\$ 123,973	\$ 122,927	\$ 118,770	\$ 486,352	\$ 457,238
Provision for Credit Losses	2,000	3,800	4,250	13,425	16,900
Total Noninterest Income	42,108	41,482	41,855	168,923	185,417
Total Noninterest Expense	95,911	90,538	92,336	371,624	357,691
Net Income	53,911	56,933	42,953	219,602	184,672
Basic Earnings Per Share	1.30	1.37	1.02	5.26	4.37
Diluted Earnings Per Share	1.30	1.36	1.01	5.23	4.33
Dividends Declared Per Share	0.62	0.60	0.52	2.34	2.04

## Performance Ratios

Return on Average Assets	1.26	%	1.33	%	1.00	%	1.29	%	1.10	%
Return on Average Shareholders' Equity	17.05		18.06		13.85		17.63		15.27	
Efficiency Ratio <sup>1</sup>	57.75		55.07		57.49		56.71		55.66	
Net Interest Margin <sup>2</sup>	3.10		3.07		2.98		3.05		2.93	
Dividend Payout Ratio <sup>3</sup>	47.69		43.80		50.98		44.49		46.68	
Average Shareholders' Equity to Average Assets	7.39		7.35		7.20		7.34		7.22	

#### Average Balances

Average Loans and Leases	\$ 10,320,051	\$ 10,081,886	\$ 9,688,710	\$ 10,043,661	\$ 9,346,828
Average Assets	16,988,550	17,015,340	17,084,596	16,970,992	16,749,230
Average Deposits	14,779,511	14,820,480	14,813,218	14,757,724	14,505,423
Average Shareholders' Equity	1,254,704	1,250,500	1,230,564	1,245,672	1,209,087

#### Per Share of Common Stock

<b>Book Value</b>	\$ 30.56	\$ 29.98	\$ 29.05	\$ 30.56	\$ 29.05
<b>Tangible Book Value</b>	29.80	29.22	28.31	29.80	28.31
<b>Market Value</b>					
Closing	67.32	78.91	85.70	67.32	85.70
High	82.80	86.53	88.38	89.09	90.80
Low	63.64	78.30	77.71	63.64	74.72

**December 31,**    **September 30,**    **December 31,**  
**2018**                    **2018**                    **2017**

#### As of Period End:

#### Balance Sheet Totals

Loans and Leases			\$ 10,448,774	\$ 10,231,062	\$ 9,796,947
Total Assets			17,143,974	16,991,734	17,089,052
Total Deposits			15,027,242	14,843,335	14,883,968
Other Debt			135,643	185,662	260,716
Total Shareholders' Equity			1,268,200	1,253,327	1,231,868

#### Asset Quality

Non-Performing Assets			\$ 12,930	\$ 13,798	\$ 16,120	
Allowance for Loan and Lease Losses			106,693	108,690	107,346	
Allowance to Loans and Leases Outstanding			1.02	% 1.06	% 1.10	%

#### Capital Ratios

Common Equity Tier 1 Capital Ratio			13.07	% 13.20	% 13.24	%
Tier 1 Capital Ratio			13.07	13.20	13.24	
Total Capital Ratio			14.21	14.38	14.46	
Tier 1 Leverage Ratio			7.60	7.55	7.26	
Total Shareholders' Equity to Total Assets			7.40	7.38	7.21	
Tangible Common Equity to Tangible Assets <sup>4</sup>			7.23	7.20	7.04	
Tangible Common Equity to Risk-Weighted Assets <sup>4</sup>			12.52	12.56	12.84	

#### Non-Financial Data

Full-Time Equivalent Employees			2,122	2,143	2,132
Branches			69	69	69
ATMs			382	382	387

<sup>1</sup> Efficiency ratio is defined as noninterest expense divided by total revenue (net interest income and total noninterest income).

<sup>2</sup> Net interest margin is defined as net interest income, on a taxable-equivalent basis, as a percentage of average earning assets.

<sup>3</sup> Dividend payout ratio is defined as dividends declared per share divided by basic earnings per share.

- 4 Tangible common equity to tangible assets and tangible common equity to risk-weighted assets are Non-GAAP financial measures. See Table 2 "Reconciliation of Non-GAAP Financial Measures."

Note: Common Equity Tier 1 and Tier 1 Capital Ratios were revised from 13.19% and Tangible Common Equity to Risk-Weighted Assets were revised from 12.55% as of September 30, 2018.

**Bank of Hawaii Corporation and Subsidiaries**  
**Reconciliation of Non-GAAP Financial Measures**

(dollars in thousands)	Table 2					
	December 31, 2018	September 30, 2018	December 31, 2017			
Total Shareholders' Equity	\$ 1,268,200	\$ 1,253,327	\$ 1,231,868			
Less: Goodwill	31,517	31,517	31,517			
Tangible Common Equity	\$ 1,236,683	\$ 1,221,810	\$ 1,200,351			
Total Assets	\$ 17,143,974	\$ 16,991,734	\$ 17,089,052			
Less: Goodwill	31,517	31,517	31,517			
Tangible Assets	\$ 17,112,457	\$ 16,960,217	\$ 17,057,535			
Risk-Weighted Assets, determined in accordance with prescribed regulatory requirements	\$ 9,878,904	\$ 9,731,082	\$ 9,348,296			
Total Shareholders' Equity to Total Assets	7.40	%	7.38	%	7.21	%
Tangible Common Equity to Tangible Assets (Non-GAAP)	7.23	%	7.20	%	7.04	%
Tier 1 Capital Ratio	13.07	%	13.20	%	13.24	%
Tangible Common Equity to Risk-Weighted Assets (Non-GAAP)	12.52	%	12.56	%	12.84	%

Note: Risk-Weighted Assets was revised from \$9,732,618, Tier 1 Capital Ratio was revised from 13.19%, and Tangible Common Equity to Risk-Weighted Assets was revised from 12.55% as of September 30, 2018.

**Bank of Hawaii Corporation and Subsidiaries**  
**Consolidated Statements of Income**

(dollars in thousands, except per share amounts)	Three Months Ended			Year Ended	
	December 31, 2018	September 30, 2018	December 31, 2017	December 31, 2018	December 31, 2017
Interest Income					
Interest and Fees on Loans and Leases	\$ 107,404	\$ 104,248	\$ 96,974	\$ 410,597	\$ 370,441
Income on Investment Securities					
Available-for-Sale	13,043	12,588	11,866	50,152	46,772
Held-to-Maturity	21,482	20,821	21,782	84,310	81,740
Deposits	10	10	3	34	15
Funds Sold	727	1,393	717	3,723	3,882
Other	352	364	271	1,357	944
Total Interest Income	143,018	139,424	131,613	550,173	503,794
Interest Expense					
Deposits	13,172	10,931	6,980	41,143	22,332
Securities Sold Under Agreements to Repurchase	4,671	4,667	4,664	18,519	19,592
Funds Purchased	440	33	81	609	123
Short-Term Borrowings	88	28	-	145	64
Other Debt	674	838	1,118	3,405	4,445
Total Interest Expense	19,045	16,497	12,843	63,821	46,556
<b>Net Interest Income</b>	<b>123,973</b>	<b>122,927</b>	<b>118,770</b>	<b>486,352</b>	<b>457,238</b>
Provision for Credit Losses	2,000	3,800	4,250	13,425	16,900
Net Interest Income After Provision for Credit Losses	121,973	119,127	114,520	472,927	440,338

Noninterest Income					
Trust and Asset Management	10,558	10,782	11,105	43,877	45,430
Mortgage Banking	2,148	1,965	2,593	8,437	12,949
Service Charges on Deposit Accounts	7,562	7,255	8,053	28,811	32,575
Fees, Exchange, and Other Service Charges	14,576	14,173	13,784	57,482	54,845
Investment Securities Gains (Losses), Net	(841 )	(729 )	(617 )	(3,938 )	10,430
Annuity and Insurance	1,409	1,360	1,273	5,822	6,858
Bank-Owned Life Insurance	1,941	1,620	1,609	7,199	6,517
Other	4,755	5,056	4,055	21,233	15,813
<b>Total Noninterest Income</b>	<b>42,108</b>	<b>41,482</b>	<b>41,855</b>	<b>168,923</b>	<b>185,417</b>
Noninterest Expense					
Salaries and Benefits	54,856	51,782	51,698	213,208	203,729
Net Occupancy	8,918	8,702	8,510	34,742	32,536
Net Equipment	6,364	6,116	5,454	23,852	22,078
Data Processing	5,151	4,241	4,310	17,846	15,483
Professional Fees	2,467	2,206	3,266	9,992	11,681
FDIC Insurance	1,336	2,057	2,253	7,732	8,666
Other	16,819	15,434	16,845	64,252	63,518
<b>Total Noninterest Expense</b>	<b>95,911</b>	<b>90,538</b>	<b>92,336</b>	<b>371,624</b>	<b>357,691</b>
Income Before Provision for Income Taxes	68,170	70,071	64,039	270,226	268,064
Provision for Income Taxes	14,259	13,138	21,086	50,624	83,392
<b>Net Income</b>	<b>\$ 53,911</b>	<b>\$ 56,933</b>	<b>\$ 42,953</b>	<b>\$ 219,602</b>	<b>\$ 184,672</b>
Basic Earnings Per Share	\$ 1.30	\$ 1.37	\$ 1.02	\$ 5.26	\$ 4.37
Diluted Earnings Per Share	\$ 1.30	\$ 1.36	\$ 1.01	\$ 5.23	\$ 4.33
Dividends Declared Per Share	\$ 0.62	\$ 0.60	\$ 0.52	\$ 2.34	\$ 2.04
Basic Weighted Average Shares	41,325,456	41,620,776	42,116,452	41,714,770	42,280,931
Diluted Weighted Average Shares	41,601,649	41,899,401	42,450,191	41,999,399	42,607,057

Note: Certain prior period information has been reclassified to conform to current presentation.

**Bank of Hawaii Corporation and Subsidiaries**  
**Consolidated Statements of Comprehensive Income**

(dollars in thousands)	Three Months Ended			Year Ended	
	December 31,	September 30,	December 31,	December 31,	December 31,
	2018	2018	2017	2018	2017
Net Income	\$ 53,911	\$ 56,933	\$ 42,953	\$ 219,602	\$ 184,672
Other Comprehensive Income (Loss), Net of Tax:					
Net Unrealized Gains (Losses) on Investment Securities	11,169	(5,599 )	(10,430 )	(6,525 )	(1,986 )
Defined Benefit Plans	(2,974 )	216	738	(2,326 )	1,177
Other Comprehensive Income (Loss)	8,195	(5,383 )	(9,692 )	(8,851 )	(809 )
Comprehensive Income	\$ 62,106	\$ 51,550	\$ 33,261	\$ 210,751	\$ 183,863

**Bank of Hawaii Corporation and Subsidiaries**  
**Consolidated Statements of Condition**

(dollars in thousands)	December	September	December
	31,	30,	31,
	2018	2018	2017
<b>Assets</b>			
Interest-Bearing Deposits in Other Banks	\$ 3,028	\$ 3,725	\$ 3,421
Funds Sold	198,860	104,199	181,413
Investment Securities			
Available-for-Sale	2,007,942	2,049,687	2,232,979
Held-to-Maturity (Fair Value of \$3,413,994; \$3,549,235; and \$3,894,121)	3,482,092	3,664,487	3,928,170
Loans Held for Sale	10,987	18,063	19,231
Loans and Leases	10,448,774	10,231,062	9,796,947
Allowance for Loan and Lease Losses	(106,693 )	(108,690 )	(107,346 )
Net Loans and Leases	10,342,081	10,122,372	9,689,601
Total Earning Assets	16,044,990	15,962,533	16,054,815

Cash and Due from Banks	324,081	227,049	263,017
Premises and Equipment, Net	151,837	142,928	130,926
Accrued Interest Receivable	51,230	54,839	50,485
Foreclosed Real Estate	1,356	1,909	1,040
Mortgage Servicing Rights	24,310	24,463	24,622
Goodwill	31,517	31,517	31,517
Bank-Owned Life Insurance	283,771	282,637	280,034
Other Assets	230,882	263,859	252,596
<b>Total Assets</b>	<b>\$ 17,143,974</b>	<b>\$ 16,991,734</b>	<b>\$ 17,089,052</b>

#### Liabilities

Deposits			
Noninterest-Bearing Demand	\$ 4,739,596	\$ 4,678,981	\$ 4,724,300
Interest-Bearing Demand	3,002,925	2,975,069	3,082,563
Savings	5,539,199	5,444,053	5,389,013
Time	1,745,522	1,745,232	1,688,092
Total Deposits	15,027,242	14,843,335	14,883,968
Short-Term Borrowings	199	629	-
Securities Sold Under Agreements to Repurchase	504,296	504,293	505,293
Other Debt	135,643	185,662	260,716
Retirement Benefits Payable	40,494	36,288	37,312
Accrued Interest Payable	8,253	7,689	6,946
Taxes Payable and Deferred Taxes	19,736	15,549	24,009
Other Liabilities	139,911	144,962	138,940
<b>Total Liabilities</b>	<b>15,875,774</b>	<b>15,738,407</b>	<b>15,857,184</b>

#### Shareholders' Equity

Common Stock (\$.01 par value; authorized 500,000,000 shares; issued / outstanding: December 31, 2018 - 58,063,689 / 41,499,898; September 30, 2018 - 58,070,578 / 41,809,551; and December 31, 2017 - 57,959,074 / 42,401,443)	577	577	576
Capital Surplus	571,704	569,223	561,161
Accumulated Other Comprehensive Loss	(51,043 )	(59,238 )	(34,715 )
Retained Earnings	1,641,314	1,612,998	1,512,218
Treasury Stock, at Cost (Shares: December 31, 2018 - 16,563,791; September 30, 2018 - 16,261,027; and December 31, 2017 - 15,557,631)	(894,352 )	(870,233 )	(807,372 )
<b>Total Shareholders' Equity</b>	<b>1,268,200</b>	<b>1,253,327</b>	<b>1,231,868</b>
<b>Total Liabilities and Shareholders' Equity</b>	<b>\$ 17,143,974</b>	<b>\$ 16,991,734</b>	<b>\$ 17,089,052</b>

#### Bank of Hawaii Corporation and Subsidiaries Consolidated Statements of Shareholders' Equity

Table 6

	Common Shares Outstanding	Common Stock	Capital Surplus	Accum. Other Compre- hensive Income (Loss)	Retained Earnings	Treasury Stock	Total
(dollars in thousands)							
<b>Balance as of December 31, 2016</b>	42,635,978	\$ 576	\$ 551,628	\$(33,906)	\$ 1,415,440	\$(772,201)	\$ 1,161,537
Net Income	-	-	-	-	184,672	-	184,672
Other Comprehensive Loss	-	-	-	(809 )	-	-	(809 )
Share-Based Compensation	-	-	7,369	-	-	-	7,369
Common Stock Issued under Purchase and Equity Compensation Plans and Related Tax Benefits	337,091	-	2,164	-	(828 )	11,905	13,241
Common Stock Repurchased	(571,626 )	-	-	-	-	(47,076 )	(47,076 )
Cash Dividends Declared (\$2.04 per share)	-	-	-	-	(87,066 )	-	(87,066 )
<b>Balance as of December 31, 2017</b>	42,401,443	\$ 576	\$ 561,161	\$(34,715)	\$ 1,512,218	\$(807,372)	\$ 1,231,868
Net Income	-	-	-	-	219,602	-	219,602
Other Comprehensive Loss	-	-	-	(8,851 )	-	-	(8,851 )

Reclassification of the Income Tax Effects of the Tax Cuts and Jobs Act from AOCI	-	-	-	(7,477 )	7,477	-	-
Share-Based Compensation	-	-	8,146	-	-	-	8,146
Common Stock Issued under Purchase and Equity Compensation Plans and Related Tax Benefits	219,210	1	2,397	-	513	5,008	7,919
Common Stock Repurchased	(1,120,755 )	-	-	-	-	(91,988 )	(91,988 )
Cash Dividends Declared (\$2.34 per share)	-	-	-	-	(98,496 )	-	(98,496 )
<b>Balance as of December 31, 2018</b>	<b>41,499,898</b>	<b>\$ 577</b>	<b>\$ 571,704</b>	<b>\$(51,043)</b>	<b>\$ 1,641,314</b>	<b>\$(894,352)</b>	<b>\$ 1,268,200</b>

## Bank of Hawaii Corporation and Subsidiaries

### Average Balances and Interest Rates - Taxable-Equivalent Basis

Table  
7a

(dollars in millions)	Three Months Ended December 31, 2018			Three Months Ended September 30, 2018			Three Months Ended December 31, 2017		
	Average Balance	Income/ Expense	Yield/ Rate	Average Balance	Income/ Expense	Yield/ Rate	Average Balance	Income/ Expense	Yield/ Rate
<b>Earning Assets</b>									
Interest-Bearing Deposits in Other Banks	\$ 3.3	\$ -	1.21 %	\$ 3.6	\$ -	1.09 %	\$ 3.2	\$ -	0.46 %
Funds Sold	128.2	0.7	2.22	281.9	1.4	1.93	221.0	0.7	1.27
Investment Securities Available-for-Sale									
Taxable	1,480.5	10.0	2.70	1,512.1	9.5	2.51	1,669.7	8.5	2.05
Non-Taxable	556.4	3.8	2.77	567.5	3.9	2.75	619.0	5.1	3.29
Held-to-Maturity									
Taxable	3,360.5	20.0	2.38	3,413.7	19.3	2.26	3,775.6	20.3	2.15
Non-Taxable	235.1	1.9	3.16	236.1	1.9	3.16	239.0	2.3	3.87
Total Investment Securities	5,632.5	35.7	2.53	5,729.4	34.6	2.41	6,303.3	36.2	2.30
Loans Held for Sale	12.1	0.2	4.63	14.9	0.2	4.45	15.9	0.2	4.02
Loans and Leases <sup>1</sup>									
Commercial and Industrial	1,351.1	14.3	4.21	1,279.4	13.0	4.04	1,284.5	11.7	3.62
Commercial Mortgage	2,256.0	24.2	4.25	2,180.5	23.0	4.19	2,063.2	20.2	3.89
Construction	179.8	2.2	4.79	187.0	2.2	4.65	213.8	2.6	4.78
Commercial Lease Financing	173.2	1.0	2.42	175.0	1.0	2.30	202.6	1.3	2.56
Residential Mortgage	3,615.8	35.1	3.88	3,563.5	34.0	3.82	3,420.0	32.6	3.81
Home Equity	1,652.4	15.7	3.78	1,622.4	15.7	3.83	1,552.4	14.3	3.65
Automobile	641.8	6.0	3.73	606.3	5.9	3.84	516.3	5.8	4.43
Other <sup>2</sup>	450.0	8.8	7.72	467.8	9.3	7.90	435.9	8.5	7.80
Total Loans and Leases	10,320.1	107.3	4.14	10,081.9	104.1	4.11	9,688.7	97.0	3.98
Other	36.8	0.4	3.82	38.9	0.4	3.74	40.6	0.3	2.67
<b>Total Earning Assets</b> <sup>3</sup>	<b>16,133.0</b>	<b>144.3</b>	<b>3.56</b>	<b>16,150.6</b>	<b>140.7</b>	<b>3.47</b>	<b>16,272.7</b>	<b>134.4</b>	<b>3.29</b>
Cash and Due from Banks	234.3			252.1			229.5		
Other Assets	621.3			612.6			582.4		
<b>Total Assets</b>	<b>\$ 16,988.6</b>			<b>\$ 17,015.3</b>			<b>\$ 17,084.6</b>		
<b>Interest-Bearing Liabilities</b>									
Interest-Bearing Deposits									
Demand	\$ 2,888.3	1.5	0.20	\$ 2,999.5	1.3	0.17	\$ 2,877.7	0.5	0.06
Savings	5,494.5	4.5	0.32	5,482.4	3.8	0.28	5,396.9	1.9	0.14
Time	1,800.7	7.2	1.59	1,683.0	5.8	1.37	1,767.9	4.6	1.03
Total Interest-Bearing Deposits	10,183.5	13.2	0.51	10,164.9	10.9	0.43	10,042.5	7.0	0.28
Short-Term Borrowings	89.6	0.5	2.31	11.6	0.1	2.06	25.0	0.1	1.27
Securities Sold Under Agreements to Repurchase	504.3	4.7	3.62	504.3	4.7	3.62	505.3	4.6	3.61
Other Debt	145.2	0.7	1.85	208.5	0.8	1.60	267.6	1.1	1.66
<b>Total Interest-Bearing Liabilities</b>	<b>10,922.6</b>	<b>19.1</b>	<b>0.69</b>	<b>10,889.3</b>	<b>16.5</b>	<b>0.60</b>	<b>10,840.4</b>	<b>12.8</b>	<b>0.47</b>
<b>Net Interest Income</b>		<b>\$ 125.2</b>			<b>\$ 124.2</b>			<b>\$ 121.6</b>	



Interest Rate Spread		2.87 %		2.87 %		2.82 %
Net Interest Margin		3.10 %		3.07 %		2.98 %
Noninterest-Bearing Demand Deposits	4,596.0		4,655.6		4,770.7	
Other Liabilities	215.3		219.9		242.9	
Shareholders' Equity	1,254.7		1,250.5		1,230.6	
<b>Total Liabilities and Shareholders' Equity</b>	<b>\$ 16,988.6</b>		<b>\$ 17,015.3</b>		<b>\$ 17,084.6</b>	

<sup>1</sup> Non-performing loans and leases are included in the respective average loan and lease balances. Income, if any, on such loans and leases is recognized on a cash basis.

<sup>2</sup> Comprised of other consumer revolving credit, installment, and consumer lease financing.

Interest income includes taxable-equivalent basis adjustments, based upon a federal statutory tax rate of 21% for 2018 and 35% for 2017, of <sup>3</sup> \$1,263,000 for the three months ended December 31, 2018, \$1,265,000 for the three months ended September 30, 2018, and \$2,808,000 for the three months ended December 31, 2017.

### Bank of Hawaii Corporation and Subsidiaries

#### Average Balances and Interest Rates - Taxable-Equivalent Basis

Table 7b

(dollars in millions)	Year Ended December 31, 2018			Year Ended December 31, 2017			
	Average Balance	Income/ Expense	Yield/ Rate	Average Balance	Income/ Expense	Yield/ Rate	
<b>Earning Assets</b>							
Interest-Bearing Deposits in Other Banks	\$ 3.2	\$ -	1.05 %	\$ 3.4	\$ -	0.45 %	
Funds Sold	200.0	3.7	1.86	423.0	3.9	0.92	
Investment Securities							
Available-for-Sale							
Taxable	1,537.7	37.6	2.44	1,659.3	33.1	2.00	
Non-Taxable	577.9	15.9	2.76	643.7	21.0	3.27	
Held-to-Maturity							
Taxable	3,468.4	78.4	2.26	3,648.6	75.7	2.07	
Non-Taxable	236.5	7.5	3.17	240.4	9.3	3.88	
Total Investment Securities	5,820.5	139.4	2.39	6,192.0	139.1	2.25	
Loans Held for Sale	14.0	0.6	4.31	22.6	0.9	3.99	
Loans and Leases <sup>1</sup>							
Commercial and Industrial	1,304.8	51.9	3.98	1,262.8	44.5	3.52	
Commercial Mortgage	2,164.6	89.7	4.14	1,977.1	75.7	3.83	
Construction	184.9	8.6	4.68	238.4	11.2	4.69	
Commercial Lease Financing	176.8	4.1	2.29	205.9	4.8	2.32	
Residential Mortgage	3,546.5	136.0	3.84	3,307.6	126.4	3.82	
Home Equity	1,620.8	61.1	3.77	1,467.7	53.2	3.62	
Automobile	591.2	23.2	3.92	486.5	23.2	4.78	
Other <sup>2</sup>	454.1	35.6	7.85	400.8	31.8	7.93	
Total Loans and Leases	10,043.7	410.2	4.08	9,346.8	370.8	3.97	
Other	39.0	1.4	3.48	40.5	0.9	2.33	
<b>Total Earning Assets</b> <sup>3</sup>	<b>16,120.4</b>	<b>555.3</b>	<b>3.44</b>	<b>16,028.3</b>	<b>515.6</b>	<b>3.22</b>	
Cash and Due from Banks	241.6			158.7			
Other Assets	609.0			562.2			
<b>Total Assets</b>	<b>\$ 16,971.0</b>			<b>\$ 16,749.2</b>			
<b>Interest-Bearing Liabilities</b>							
Interest-Bearing Deposits							
Demand	\$ 2,958.8	4.7	0.16	\$ 2,871.7	1.7	0.06	
Savings	5,434.3	13.6	0.25	5,388.5	6.7	0.12	
Time	1,725.9	22.8	1.32	1,589.4	13.9	0.88	
Total Interest-Bearing Deposits	10,119.0	41.1	0.41	9,849.6	22.3	0.23	
Short-Term Borrowings	35.5	0.8	2.13	17.7	0.2	1.05	
Securities Sold Under Agreements to Repurchase	504.7	18.5	3.67	507.0	19.6	3.86	

Other Debt	211.3	3.4	1.61	267.9	4.4	1.66
<b>Total Interest-Bearing Liabilities</b>	<b>10,870.5</b>	<b>63.8</b>	<b>0.59</b>	<b>10,642.2</b>	<b>46.5</b>	<b>0.44</b>
<b>Net Interest Income</b>		<b>\$ 491.5</b>			<b>\$ 469.1</b>	
Interest Rate Spread			2.85 %			2.78 %
Net Interest Margin			3.05 %			2.93 %
Noninterest-Bearing Demand Deposits	4,638.7			4,655.8		
Other Liabilities	216.1			242.1		
Shareholders' Equity	1,245.7			1,209.1		
<b>Total Liabilities and Shareholders' Equity</b>	<b>\$ 16,971.0</b>			<b>\$ 16,749.2</b>		

<sup>1</sup> Non-performing loans and leases are included in the respective average loan and lease balances. Income, if any, on such loans and leases is recognized on a cash basis.

<sup>2</sup> Comprised of other consumer revolving credit, installment, and consumer lease financing.

<sup>3</sup> Interest income includes taxable-equivalent basis adjustments, based upon a federal statutory tax rate of 21% for 2018 and 35% for 2017, of \$5,170,000 for the year ended December 31, 2018 and \$11,843,000 for the year ended December 31, 2017.

### Bank of Hawaii Corporation and Subsidiaries

#### Analysis of Change in Net Interest Income - Taxable-Equivalent Basis

Table 8a

#### Three Months Ended December 31, 2018 Compared to September 30, 2018

(dollars in millions)	Volume <sup>1</sup>	Rate <sup>1</sup>	Total
Change in Interest Income:			
Funds Sold	\$ (0.9 )	\$ 0.2	\$ (0.7 )
Investment Securities			
Available-for-Sale			
Taxable	(0.2 )	0.7	0.5
Non-Taxable	(0.1 )	-	(0.1 )
Held-to-Maturity			
Taxable	(0.3 )	1.0	0.7
Total Investment Securities	(0.6 )	1.7	1.1
Loans and Leases			
Commercial and Industrial	0.8	0.5	1.3
Commercial Mortgage	0.8	0.4	1.2
Construction	(0.1 )	0.1	-
Residential Mortgage	0.5	0.6	1.1
Home Equity	0.2	(0.2 )	-
Automobile	0.3	(0.2 )	0.1
Other <sup>2</sup>	(0.3 )	(0.2 )	(0.5 )
Total Loans and Leases	2.2	1.0	3.2
<b>Total Change in Interest Income</b>	<b>0.7</b>	<b>2.9</b>	<b>3.6</b>
Change in Interest Expense:			
Interest-Bearing Deposits			
Demand	-	0.2	0.2
Savings	-	0.7	0.7
Time	0.4	1.0	1.4
Total Interest-Bearing Deposits	0.4	1.9	2.3
Short-Term Borrowings	0.4	-	0.4
Other Debt	(0.2 )	0.1	(0.1 )
<b>Total Change in Interest Expense</b>	<b>0.6</b>	<b>2.0</b>	<b>2.6</b>
<b>Change in Net Interest Income</b>	<b>\$ 0.1</b>	<b>\$ 0.9</b>	<b>\$ 1.0</b>

<sup>1</sup> The change in interest income and expense not solely due to changes in volume or rate has been allocated on a pro-rata basis to the volume and rate columns.

<sup>2</sup> Comprised of other consumer revolving credit, installment, and consumer lease financing.

**Bank of Hawaii Corporation and Subsidiaries**

**Analysis of Change in Net Interest Income - Taxable-Equivalent Basis**

**Table 8b**

**Three Months Ended December 31, 2018  
Compared to December 31, 2017**

(dollars in millions)	<b>Volume <sup>1</sup></b>	<b>Rate <sup>1</sup></b>	<b>Total</b>
Change in Interest Income:			
Funds Sold	\$ (0.4 )	\$ 0.4	\$ -
Investment Securities			
Available-for-Sale			
Taxable	(1.0 )	2.5	1.5
Non-Taxable	(0.5 )	(0.8 )	(1.3 )
Held-to-Maturity			
Taxable	(2.4 )	2.1	(0.3 )
Non-Taxable	-	(0.4 )	(0.4 )
Total Investment Securities	(3.9 )	3.4	(0.5 )
Loans and Leases			
Commercial and Industrial	0.6	2.0	2.6
Commercial Mortgage	2.0	2.0	4.0
Construction	(0.4 )	-	(0.4 )
Commercial Lease Financing	(0.2 )	(0.1 )	(0.3 )
Residential Mortgage	1.9	0.6	2.5
Home Equity	0.9	0.5	1.4
Automobile	1.2	(1.0 )	0.2
Other <sup>2</sup>	0.4	(0.1 )	0.3
Total Loans and Leases	6.4	3.9	10.3
Other	(0.1 )	0.2	0.1
<b>Total Change in Interest Income</b>	<b>2.0</b>	<b>7.9</b>	<b>9.9</b>
Change in Interest Expense:			
Interest-Bearing Deposits			
Demand	-	1.0	1.0
Savings	-	2.6	2.6
Time	0.1	2.5	2.6
Total Interest-Bearing Deposits	0.1	6.1	6.2
Short-Term Borrowings	0.3	0.1	0.4
Securities Sold Under Agreements to Repurchase	-	0.1	0.1
Other Debt	(0.5 )	0.1	(0.4 )
<b>Total Change in Interest Expense</b>	<b>(0.1 )</b>	<b>6.4</b>	<b>6.3</b>
<b>Change in Net Interest Income</b>	<b>\$ 2.1</b>	<b>\$ 1.5</b>	<b>\$ 3.6</b>

<sup>1</sup> The change in interest income and expense not solely due to changes in volume or rate has been allocated on a pro-rata basis to the volume and rate columns.

<sup>2</sup> Comprised of other consumer revolving credit, installment, and consumer lease financing.

**Bank of Hawaii Corporation and Subsidiaries**

**Analysis of Change in Net Interest Income - Taxable-Equivalent Basis**

**Table 8c**

**Year Ended December 31, 2018  
Compared to December 31, 2017**

(dollars in millions)	<b>Volume <sup>1</sup></b>	<b>Rate <sup>1</sup></b>	<b>Total</b>
Change in Interest Income:			
Funds Sold	\$ (2.8 )	\$ 2.6	\$ (0.2 )

Investment Securities			
Available-for-Sale			
Taxable	(2.5 )	7.0	4.5
Non-Taxable	(2.0 )	(3.1 )	(5.1 )
Held-to-Maturity			
Taxable	(3.9 )	6.6	2.7
Non-Taxable	(0.1 )	(1.7 )	(1.8 )
Total Investment Securities	(8.5 )	8.8	0.3
Loans Held for Sale	(0.4 )	0.1	(0.3 )
Loans and Leases			
Commercial and Industrial	1.5	5.9	7.4
Commercial Mortgage	7.6	6.4	14.0
Construction	(2.5 )	(0.1 )	(2.6 )
Commercial Lease Financing	(0.7 )	-	(0.7 )
Residential Mortgage	9.1	0.5	9.6
Home Equity	5.7	2.2	7.9
Automobile	4.5	(4.5 )	-
Other <sup>2</sup>	4.1	(0.3 )	3.8
Total Loans and Leases	29.3	10.1	39.4
Other	0.1	0.4	0.5
<b>Total Change in Interest Income</b>	<b>17.7</b>	<b>22.0</b>	<b>39.7</b>

Change in Interest Expense:

Interest-Bearing Deposits			
Demand	0.1	2.9	3.0
Savings	0.1	6.8	6.9
Time	1.3	7.6	8.9
Total Interest-Bearing Deposits	1.5	17.3	18.8
Short-Term Borrowings	0.3	0.3	0.6
Securities Sold Under Agreements to Repurchase	(0.1 )	(1.0 )	(1.1 )
Other Debt	(0.9 )	(0.1 )	(1.0 )
<b>Total Change in Interest Expense</b>	<b>0.8</b>	<b>16.5</b>	<b>17.3</b>

**Change in Net Interest Income** \$ 16.9 \$ 5.5 \$ 22.4

<sup>1</sup> The change in interest income and expense not solely due to changes in volume or rate has been allocated on a pro-rata basis to the volume and rate columns.

<sup>2</sup> Comprised of other consumer revolving credit, installment, and consumer lease financing.

**Bank of Hawaii Corporation and Subsidiaries**  
**Salaries and Benefits**

**Table 9**

(dollars in thousands)	Three Months Ended		Year Ended		
	December 31, 2018	September 30, 2018	December 31, 2017	December 31, 2018	December 31, 2017
Salaries	\$ 33,603	\$ 33,308	\$ 31,132	\$ 132,884	\$ 122,334
Incentive Compensation	5,715	5,378	7,078	20,687	22,834
Share-Based Compensation	1,417	2,153	3,040	8,074	10,184
Commission Expense	1,158	1,034	1,427	4,418	6,493
Retirement and Other Benefits	4,369	3,925	4,178	17,313	16,347
Payroll Taxes	2,277	2,372	2,301	11,389	11,025
Medical, Dental, and Life Insurance	5,237	3,616	2,503	16,134	12,362
Separation Expense	1,080	(4 )	39	2,309	2,150
<b>Total Salaries and Benefits</b>	<b>\$ 54,856</b>	<b>\$ 51,782</b>	<b>\$ 51,698</b>	<b>\$ 213,208</b>	<b>\$ 203,729</b>

Note: Certain prior period information has been reclassified to conform to current presentation.

**Bank of Hawaii Corporation and Subsidiaries**

**Loan and Lease Portfolio Balances**

	<b>Table 10</b>				
	<b>December 31,</b>	<b>September 30,</b>	<b>June 30,</b>	<b>March 31,</b>	<b>December 31,</b>
(dollars in thousands)	<b>2018</b>	<b>2018</b>	<b>2018</b>	<b>2018</b>	<b>2017</b>
<b>Commercial</b>					
Commercial and Industrial	\$ 1,331,149	\$ 1,314,609	\$ 1,282,967	\$ 1,329,096	\$ 1,279,347
Commercial Mortgage	2,302,356	2,237,020	2,169,357	2,097,339	2,103,967
Construction	170,061	176,447	185,350	186,530	202,253
Lease Financing	176,226	172,232	178,598	179,771	180,931
<b>Total Commercial</b>	<b>3,979,792</b>	<b>3,900,308</b>	<b>3,816,272</b>	<b>3,792,736</b>	<b>3,766,498</b>
<b>Consumer</b>					
Residential Mortgage	3,673,796	3,596,627	3,548,444	3,505,239	3,466,773
Home Equity	1,681,442	1,625,208	1,622,314	1,601,698	1,585,455
Automobile	658,133	625,086	592,705	558,468	528,474
Other <sup>1</sup>	455,611	483,833	473,588	458,487	449,747
<b>Total Consumer</b>	<b>6,468,982</b>	<b>6,330,754</b>	<b>6,237,051</b>	<b>6,123,892</b>	<b>6,030,449</b>
<b>Total Loans and Leases</b>	<b>\$ 10,448,774</b>	<b>\$ 10,231,062</b>	<b>\$ 10,053,323</b>	<b>\$ 9,916,628</b>	<b>\$ 9,796,947</b>

**Deposits**

	<b>December 31,</b>	<b>September 30,</b>	<b>June 30,</b>	<b>March 31,</b>	<b>December 31,</b>
(dollars in thousands)	<b>2018</b>	<b>2018</b>	<b>2018</b>	<b>2018</b>	<b>2017</b>
<b>Consumer</b>	<b>\$ 7,726,731</b>	<b>\$ 7,627,527</b>	<b>\$ 7,672,435</b>	<b>\$ 7,665,926</b>	<b>\$ 7,478,228</b>
<b>Commercial</b>	<b>6,098,186</b>	<b>5,967,343</b>	<b>5,921,414</b>	<b>5,897,194</b>	<b>5,973,763</b>
<b>Public and Other</b>	<b>1,202,325</b>	<b>1,248,465</b>	<b>1,349,509</b>	<b>1,394,013</b>	<b>1,431,977</b>
<b>Total Deposits</b>	<b>\$ 15,027,242</b>	<b>\$ 14,843,335</b>	<b>\$ 14,943,358</b>	<b>\$ 14,957,133</b>	<b>\$ 14,883,968</b>

<sup>1</sup> Comprised of other revolving credit, installment, and lease financing.

**Bank of Hawaii Corporation and Subsidiaries****Non-Performing Assets and Accruing Loans and Leases Past Due 90 Days or More**

	<b>December 31,</b>	<b>September 30,</b>	<b>June 30,</b>	<b>March 31,</b>	<b>December 31,</b>
(dollars in thousands)	<b>2018</b>	<b>2018</b>	<b>2018</b>	<b>2018</b>	<b>2017</b>
<b>Non-Performing Assets</b>					
<b>Non-Accrual Loans and Leases</b>					
<b>Commercial</b>					
Commercial and Industrial	\$ 542	\$ 1,205	\$ 917	\$ 986	\$ 448
Commercial Mortgage	2,040	652	659	1,367	1,398
<b>Total Commercial</b>	<b>2,582</b>	<b>1,857</b>	<b>1,576</b>	<b>2,353</b>	<b>1,846</b>
<b>Consumer</b>					
Residential Mortgage	5,321	6,359	6,722	6,725	9,243
Home Equity	3,671	3,673	3,933	3,890	3,991
<b>Total Consumer</b>	<b>8,992</b>	<b>10,032</b>	<b>10,655</b>	<b>10,615</b>	<b>13,234</b>
<b>Total Non-Accrual Loans and Leases</b>	<b>11,574</b>	<b>11,889</b>	<b>12,231</b>	<b>12,968</b>	<b>15,080</b>
<b>Foreclosed Real Estate</b>	<b>1,356</b>	<b>1,909</b>	<b>2,926</b>	<b>2,768</b>	<b>1,040</b>
<b>Total Non-Performing Assets</b>	<b>\$ 12,930</b>	<b>\$ 13,798</b>	<b>\$ 15,157</b>	<b>\$ 15,736</b>	<b>\$ 16,120</b>
<b>Accruing Loans and Leases Past Due 90 Days or More</b>					
<b>Commercial</b>					
Commercial and Industrial	\$ 10	\$ -	\$ 2	\$ -	\$ -
Commercial Mortgage	-	-	5,680	-	-
<b>Total Commercial</b>	<b>10</b>	<b>-</b>	<b>5,682</b>	<b>-</b>	<b>-</b>
<b>Consumer</b>					
Residential Mortgage	\$ 2,446	\$ 2,426	\$ 2,281	\$ 2,927	\$ 2,703
Home Equity	2,684	3,112	3,016	3,013	1,624
Automobile	513	829	674	333	886
Other <sup>1</sup>	914	1,727	1,660	1,895	1,934
<b>Total Consumer</b>	<b>6,557</b>	<b>8,094</b>	<b>7,631</b>	<b>8,168</b>	<b>7,147</b>
<b>Total Accruing Loans and Leases Past Due 90 Days or More</b>	<b>\$ 6,567</b>	<b>\$ 8,094</b>	<b>\$ 13,313</b>	<b>\$ 8,168</b>	<b>\$ 7,147</b>

<b>Restructured Loans on Accrual Status and Not Past Due 90 Days or More</b>	\$ 48,731		\$ 49,462		\$ 50,212		\$ 56,743		\$ 55,672
<b>Total Loans and Leases</b>	\$ 10,448,774		\$ 10,231,062		\$ 10,053,323		\$ 9,916,628		\$ 9,796,947
Ratio of Non-Accrual Loans and Leases to Total Loans and Leases	0.11	%	0.12	%	0.12	%	0.13	%	0.15
Ratio of Non-Performing Assets to Total Loans and Leases and Foreclosed Real Estate	0.12	%	0.13	%	0.15	%	0.16	%	0.16
Ratio of Commercial Non-Performing Assets to Total Commercial Loans and Leases and Commercial Foreclosed Real Estate	0.06	%	0.05	%	0.04	%	0.06	%	0.05
Ratio of Consumer Non-Performing Assets to Total Consumer Loans and Leases and Consumer Foreclosed Real Estate	0.16	%	0.19	%	0.22	%	0.22	%	0.24
Ratio of Non-Performing Assets and Accruing Loans and Leases Past Due 90 Days or More to Total Loans and Leases and Foreclosed Real Estate	0.19	%	0.21	%	0.28	%	0.24	%	0.24
<b>Quarter to Quarter Changes in Non-Performing Assets</b>									
<b>Balance at Beginning of Quarter</b>	\$ 13,798		\$ 15,157		\$ 15,736		\$ 16,120		\$ 17,035
Additions	4,509		2,030		1,949		2,332		2,109
Reductions									
Payments	(3,759)	)	(415)	)	(1,847)	)	(1,251)	)	(368)
Return to Accrual Status	(605)	)	(1,420)	)	(126)	)	(1,270)	)	(1,779)
Sales of Foreclosed Real Estate	(653)	)	(1,301)	)	(421)	)	-	)	(353)
Charge-offs/Write-downs	(360)	)	(253)	)	(134)	)	(195)	)	(524)
Total Reductions	(5,377)	)	(3,389)	)	(2,528)	)	(2,716)	)	(3,024)
<b>Balance at End of Quarter</b>	\$ 12,930		\$ 13,798		\$ 15,157		\$ 15,736		\$ 16,120

<sup>1</sup> Comprised of other revolving credit, installment, and lease financing.

**Bank of Hawaii Corporation and Subsidiaries**  
**Reserve for Credit Losses**

(dollars in thousands)	Three Months Ended			Year Ended	
	December 31,	September 30,	December 31,	December 31,	
	2018	2018	2017	2018	2017
<b>Balance at Beginning of Period</b>	\$ 115,512	\$ 115,010	\$ 113,703	\$ 114,168	\$ 110,845
Loans and Leases Charged-Off					
Commercial					
Commercial and Industrial	(365)	(449)	(499)	(1,505)	(1,408)
Consumer					
Residential Mortgage	(1)	-	(4)	(101)	(729)
Home Equity	(406)	(124)	(221)	(665)	(995)
Automobile	(2,335)	(2,114)	(2,014)	(8,218)	(7,737)
Other <sup>1</sup>	(3,781)	(3,340)	(3,108)	(14,075)	(12,386)
<b>Total Loans and Leases Charged-Off</b>	(6,888)	(6,027)	(5,846)	(24,564)	(23,255)
Recoveries on Loans and Leases Previously Charged-Off					
Commercial					
Commercial and Industrial	803	542	284	2,039	1,482

Table 12

Lease Financing	-	-	1	-	3
Consumer					
Residential Mortgage	112	261	182	807	639
Home Equity	367	558	498	2,001	2,681
Automobile	949	616	576	2,902	2,495
Other <sup>1</sup>	660	752	520	2,737	2,128
<b>Total Recoveries on Loans and Leases Previously Charged-Off</b>	<b>2,891</b>	<b>2,729</b>	<b>2,061</b>	<b>10,486</b>	<b>9,428</b>
Net Loans and Leases Charged-Off	(3,997 )	(3,298 )	(3,785 )	(14,078 )	(13,827 )
Provision for Credit Losses	2,000	3,800	4,250	13,425	16,900
Provision for Unfunded Commitments	-	-	-	-	250
<b>Balance at End of Period <sup>2</sup></b>	<b>\$ 113,515</b>	<b>\$ 115,512</b>	<b>\$ 114,168</b>	<b>\$ 113,515</b>	<b>\$ 114,168</b>
<b>Components</b>					
Allowance for Loan and Lease Losses	\$ 106,693	\$ 108,690	\$ 107,346	\$ 106,693	\$ 107,346
Reserve for Unfunded Commitments	6,822	6,822	6,822	6,822	6,822
<b>Total Reserve for Credit Losses</b>	<b>\$ 113,515</b>	<b>\$ 115,512</b>	<b>\$ 114,168</b>	<b>\$ 113,515</b>	<b>\$ 114,168</b>
<b>Average Loans and Leases Outstanding</b>	<b>\$ 10,320,051</b>	<b>\$ 10,081,886</b>	<b>\$ 9,688,710</b>	<b>\$ 10,043,661</b>	<b>\$ 9,346,828</b>
Ratio of Net Loans and Leases Charged-Off to Average Loans and Leases Outstanding (annualized)	0.15	% 0.13	% 0.15	% 0.14	% 0.15
Ratio of Allowance for Loan and Lease Losses to Loans and Leases Outstanding	1.02	% 1.06	% 1.10	% 1.02	% 1.10

<sup>1</sup> Comprised of other revolving credit, installment, and lease financing.

<sup>2</sup> Included in this analysis is activity related to the Company's reserve for unfunded commitments, which is separately recorded in other liabilities in the Consolidated Statements of Condition.

**Bank of Hawaii Corporation and Subsidiaries**  
**Business Segments Selected Financial Information**

**Table 13a**

	<b>Retail Banking</b>	<b>Commercial Banking</b>	<b>Investment Services and Private Banking</b>	<b>Treasury and Other</b>	<b>Consolidated Total</b>
(dollars in thousands)					
<b>Three Months Ended December 31, 2018</b>					
Net Interest Income	\$ 67,452	\$ 46,429	\$ 10,235	\$ (143 )	\$ 123,973
Provision for Credit Losses	4,481	(484 )	(1 )	(1,996 )	2,000
Net Interest Income After Provision for Credit Losses	62,971	46,913	10,236	1,853	121,973
Noninterest Income	20,339	6,338	13,397	2,034	42,108
Noninterest Expense	(53,417 )	(20,912 )	(17,583 )	(3,999 )	(95,911 )
Income Before Provision for Income Taxes	29,893	32,339	6,050	(112 )	68,170
Provision for Income Taxes	(7,465 )	(7,714 )	(1,595 )	2,515	(14,259 )
<b>Net Income</b>	<b>\$ 22,428</b>	<b>\$ 24,625</b>	<b>\$ 4,455</b>	<b>\$ 2,403</b>	<b>\$ 53,911</b>
<b>Total Assets as of December 31, 2018</b>	<b>\$ 6,365,263</b>	<b>\$ 3,958,523</b>	<b>\$ 349,832</b>	<b>\$ 6,470,356</b>	<b>\$ 17,143,974</b>
<b>Three Months Ended December 31, 2017</b>					
Net Interest Income	\$ 65,408	\$ 43,932	\$ 9,008	\$ 422	\$ 118,770
Provision for Credit Losses	3,595	195	(5 )	465	4,250
Net Interest Income After Provision for Credit Losses	61,813	43,737	9,013	(43 )	114,520
Noninterest Income	20,910	5,219	13,716	2,010	41,855
Noninterest Expense	(54,021 )	(19,726 )	(15,982 )	(2,607 )	(92,336 )
Income Before Provision for Income Taxes	28,702	29,230	6,747	(640 )	64,039
Provision for Income Taxes	(10,222 )	(10,325 )	(2,496 )	1,957	(21,086 )
<b>Net Income</b>	<b>\$ 18,480</b>	<b>\$ 18,905</b>	<b>\$ 4,251</b>	<b>\$ 1,317</b>	<b>\$ 42,953</b>
<b>Total Assets as of December 31, 2017</b>	<b>\$ 5,936,568</b>	<b>\$ 3,742,991</b>	<b>\$ 336,455</b>	<b>\$ 7,073,038</b>	<b>\$ 17,089,052</b>

**Bank of Hawaii Corporation and Subsidiaries**  
**Business Segments Selected Financial Information**

**Table 13b**

	Investment Services and				Consolidated Total
	Retail Banking	Commercial Banking	Private Banking	Treasury and Other	
(dollars in thousands)					
<b>Year Ended December 31, 2018</b>					
Net Interest Income	\$ 264,459	\$ 179,577	\$ 41,222	\$ 1,094	\$ 486,352
Provision for Credit Losses	14,898	(760 )	(61 )	(652 )	13,425
Net Interest Income After Provision for Credit Losses	249,561	180,337	41,283	1,746	472,927
Noninterest Income	79,004	23,733	55,338	10,848	168,923
Noninterest Expense	(211,761 )	(81,344 )	(65,847 )	(12,672 )	(371,624 )
Income Before Provision for Income Taxes	116,804	122,726	30,774	(78 )	270,226
Provision for Income Taxes	(29,172 )	(28,496 )	(8,113 )	15,157	(50,624 )
<b>Net Income</b>	<b>\$ 87,632</b>	<b>\$ 94,230</b>	<b>\$ 22,661</b>	<b>\$ 15,079</b>	<b>\$ 219,602</b>
<b>Total Assets as of December 31, 2018</b>	<b>\$ 6,365,263</b>	<b>\$ 3,958,523</b>	<b>\$ 349,832</b>	<b>\$ 6,470,356</b>	<b>\$ 17,143,974</b>

**Year Ended December 31, 2017**

Net Interest Income	\$ 264,041	\$ 171,038	\$ 29,693	\$ (7,534 )	\$ 457,238
Provision for Credit Losses	14,008	(160 )	(21 )	3,073	16,900
Net Interest Income After Provision for Credit Losses	250,033	171,198	29,714	(10,607 )	440,338
Noninterest Income	85,042	21,670	57,105	21,600	185,417
Noninterest Expense	(209,807 )	(74,209 )	(61,674 )	(12,001 )	(357,691 )
Income Before Provision for Income Taxes	125,268	118,659	25,145	(1,008 )	268,064
Provision for Income Taxes	(44,545 )	(41,797 )	(9,303 )	12,253	(83,392 )
<b>Net Income</b>	<b>\$ 80,723</b>	<b>\$ 76,862</b>	<b>\$ 15,842</b>	<b>\$ 11,245</b>	<b>\$ 184,672</b>
<b>Total Assets as of December 31, 2017</b>	<b>\$ 5,936,568</b>	<b>\$ 3,742,991</b>	<b>\$ 336,455</b>	<b>\$ 7,073,038</b>	<b>\$ 17,089,052</b>

**Bank of Hawaii Corporation and Subsidiaries**  
**Selected Quarterly Financial Data**

**Table 14**

	Three Months Ended				
	December 31, 2018	September 30, 2018	June 30, 2018	March 31, 2018	December 31, 2017
(dollars in thousands, except per share amounts)					
<b>Quarterly Operating Results</b>					
Interest Income					
Interest and Fees on Loans and Leases	\$ 107,404	\$ 104,248	\$ 101,311	\$ 97,634	\$ 96,974
Income on Investment Securities					
Available-for-Sale	13,043	12,588	12,380	12,141	11,866
Held-to-Maturity	21,482	20,821	20,711	21,296	21,782
Deposits	10	10	(4 )	18	3
Funds Sold	727	1,393	846	757	717
Other	352	364	341	300	271
Total Interest Income	143,018	139,424	135,585	132,146	131,613
Interest Expense					
Deposits	13,172	10,931	9,459	7,581	6,980
Securities Sold Under Agreements to Repurchase	4,671	4,667	4,617	4,564	4,664
Funds Purchased	440	33	83	53	81
Short-Term Borrowings	88	28	13	16	-
Other Debt	674	838	917	976	1,118
Total Interest Expense	19,045	16,497	15,089	13,190	12,843
<b>Net Interest Income</b>	<b>123,973</b>	<b>122,927</b>	<b>120,496</b>	<b>118,956</b>	<b>118,770</b>
Provision for Credit Losses	2,000	3,800	3,500	4,125	4,250
Net Interest Income After Provision for Credit Losses	121,973	119,127	116,996	114,831	114,520
Noninterest Income					
Trust and Asset Management	10,558	10,782	11,356	11,181	11,105
Mortgage Banking	2,148	1,965	2,179	2,145	2,593
Service Charges on Deposit Accounts	7,562	7,255	6,865	7,129	8,053
Fees, Exchange, and Other Service Charges	14,576	14,173	14,400	14,333	13,784



Investment Securities Gains (Losses), Net	(841	)	(729	)	(1,702	)	(666	)	(617	)
Annuity and Insurance	1,409		1,360		1,847		1,206		1,273	
Bank-Owned Life Insurance	1,941		1,620		1,796		1,842		1,609	
Other	4,755		5,056		4,557		6,865		4,055	
<b>Total Noninterest Income</b>	<b>42,108</b>		<b>41,482</b>		<b>41,298</b>		<b>44,035</b>		<b>41,855</b>	
Noninterest Expense										
Salaries and Benefits	54,856		51,782		52,148		54,422		51,698	
Net Occupancy	8,918		8,702		8,588		8,534		8,510	
Net Equipment	6,364		6,116		5,845		5,527		5,454	
Data Processing	5,151		4,241		4,563		3,891		4,310	
Professional Fees	2,467		2,206		2,546		2,773		3,266	
FDIC Insurance	1,336		2,057		2,182		2,157		2,253	
Other	16,819		15,434		14,919		17,080		16,845	
<b>Total Noninterest Expense</b>	<b>95,911</b>		<b>90,538</b>		<b>90,791</b>		<b>94,384</b>		<b>92,336</b>	
Income Before Provision for Income Taxes	68,170		70,071		67,503		64,482		64,039	
Provision for Income Taxes	14,259		13,138		12,785		10,442		21,086	
<b>Net Income</b>	<b>\$ 53,911</b>		<b>\$ 56,933</b>		<b>\$ 54,718</b>		<b>\$ 54,040</b>		<b>\$ 42,953</b>	
Basic Earnings Per Share	\$ 1.30		\$ 1.37		\$ 1.31		\$ 1.29		\$ 1.02	
Diluted Earnings Per Share	\$ 1.30		\$ 1.36		\$ 1.30		\$ 1.28		\$ 1.01	

#### Balance Sheet Totals

Loans and Leases	\$ 10,448,774	\$ 10,231,062	\$ 10,053,323	\$ 9,916,628	\$ 9,796,947
Total Assets	17,143,974	16,991,734	17,124,162	17,136,030	17,089,052
Total Deposits	15,027,242	14,843,335	14,943,358	14,957,133	14,883,968
Total Shareholders' Equity	1,268,200	1,253,327	1,247,717	1,241,193	1,231,868

#### Performance Ratios

Return on Average Assets	1.26	%	1.33	%	1.30	%	1.29	%	1.00	%
Return on Average Shareholders' Equity	17.05		18.06		17.68		17.74		13.85	
Efficiency Ratio <sup>1</sup>	57.75		55.07		56.12		57.91		57.49	
Net Interest Margin <sup>2</sup>	3.10		3.07		3.04		3.00		2.98	

<sup>1</sup> Efficiency ratio is defined as noninterest expense divided by total revenue (net interest income and noninterest income).

<sup>2</sup> Net interest margin is defined as net interest income, on a taxable-equivalent basis, as a percentage of average earning assets.

Note: Certain prior period information has been reclassified to conform to current presentation.

#### Bank of Hawaii Corporation and Subsidiaries

##### Hawaii Economic Trends

Table 15

(\$ in millions; jobs in thousands)	Eleven Months Ended		Year Ended		December 31, 2016	
	November 30, 2018		December 31, 2017			
<b>Hawaii Economic Trends</b>						
State General Fund Revenues <sup>1</sup>	\$ 6,362.7	7.3 %	\$ 6,485.0	4.3 %	\$ 6,215.4	3.6 %
General Excise and Use Tax Revenue <sup>1</sup>	\$ 3,146.1	2.5 %	\$ 3,349.8	4.5 %	\$ 3,205.7	2.0 %
Jobs <sup>2</sup>	668.8		668.2		669.4	

(spot rates)	December 31,		
	2018	2017	2016
<b>Unemployment <sup>3</sup></b>			
Statewide, seasonally adjusted	2.5 %	2.1 %	2.9 %
Oahu	2.2	1.7	2.4
Island of Hawaii	2.9	2.0	3.1
Maui	2.3	1.8	2.7
Kauai	2.3	1.7	2.8

December 31,

(percentage change, except months of inventory)	2018		2017		2016		2015
<b>Housing Trends (Single Family Oahu) <sup>4</sup></b>							
Median Home Price	4.6	%	2.7	%	5.0	%	3.7 %
Home Sales Volume (units)	(7.7	) %	6.3	%	6.5	%	5.2 %
Months of Inventory	2.8		2.1		2.5		2.6

(in thousands)	Monthly Visitor Arrivals, Not Seasonally Adjusted	Percentage Change from Previous Year
<b>Tourism <sup>5</sup></b>		
November 30, 2018	782.0	4.3
October 31, 2018	770.4	4.4
September 30, 2018	724.9	3.5
August 31, 2018	845.1	3.2
July 31, 2018	939.4	5.3
June 30, 2018	897.1	7.3
May 31, 2018	804.1	7.0
April 30, 2018	803.0	6.6
March 31, 2018	903.6	12.5
February 28, 2018	778.6	10.3
January 31, 2018	796.5	5.4
December 31, 2017	880.4	6.3
November 30, 2017	749.5	7.5
October 31, 2017	737.6	2.9
September 30, 2017	700.5	4.9
August 31, 2017	818.6	4.8
July 31, 2017	891.9	6.8
June 30, 2017	835.9	4.5
May 31, 2017	751.2	4.5
April 30, 2017	753.0	7.5
March 31, 2017	802.8	2.1
February 28, 2017	706.1	2.5
January 31, 2017	756.0	4.9

<sup>1</sup> Source: Hawaii Department of Business, Economic Development & Tourism

<sup>2</sup> Source: U. S. Bureau of Labor Statistics

<sup>3</sup> Source: Hawaii Department of Labor and Industrial Relations, County jobs data not seasonally adjusted.

<sup>4</sup> Source: Honolulu Board of REALTORS

<sup>5</sup> Source: Hawaii Tourism Authority

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Source: Bank of Hawaii Corporation

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