



## Bank of Hawaii Corporation First Quarter 2018 Financial Results

April 23, 2018

- Diluted Earnings Per Share \$1.28
- Net Income \$54.0 Million
- Board of Directors Authorizes Increased Dividend of \$0.60 Per Share

HONOLULU--(BUSINESS WIRE)--Apr. 23, 2018-- Bank of Hawaii Corporation (NYSE: BOH) today reported diluted earnings per share of \$1.28 for the first quarter of 2018, up from \$1.01 in the previous quarter and up from \$1.20 in the same quarter last year. Net income for the first quarter of 2018 was \$54.0 million, an increase of \$11.0 million compared with net income of \$43.0 million in the fourth quarter of 2017 and up \$2.8 million from net income of \$51.2 million in the first quarter of 2017.

The Company's Board of Directors declared a quarterly cash dividend of \$0.60 per share on the Company's outstanding shares, an increase of 15.4 percent from the cash dividend of \$0.52 per share in the previous quarter. The dividend will be payable on June 14, 2018 to shareholders of record at the close of business on May 31, 2018.

"We were pleased with our financial performance during the first quarter of 2018," said Peter S. Ho, Chairman, President, and CEO. "Our balance sheet remained strong, our net interest margin expanded, asset quality continued its stable trend, and expenses were well controlled. We continue to make solid progress in transforming our branches to the new Branch of Tomorrow concept, with six locations now completed, the most recent being Pearlridge in January."

The return on average assets for the first quarter of 2018 was 1.29 percent, an increase from 1.00 percent during the previous quarter and 1.26 percent in the same quarter last year. The return on average equity for the first quarter of 2018 was 17.74 percent, up from 13.85 percent in the fourth quarter of 2017 and 17.63 percent in the first quarter of 2017. The efficiency ratio during the first quarter of 2018 was 57.91 percent compared with 57.49 percent in the previous quarter and 53.42 percent in the same quarter last year.

### Financial Highlights

Net interest income, on a taxable-equivalent basis, for the first quarter of 2018 was \$120.3 million, down \$1.3 million from net interest income of \$121.6 million in the fourth quarter of 2017 and up \$7.4 million from net interest income of \$112.9 million in the first quarter of 2017. The net interest margin was 3.00 percent for the first quarter of 2018, up 2 basis points compared with 2.98 percent in the previous quarter and up 11 basis points from 2.89 percent for the first quarter last year. The net interest margin in the first quarter of 2018 was negatively impacted by 4 basis points due to revisions in the tax-equivalent adjustment as a result of the Tax Cuts and Jobs Act. There was no impact on net interest income as a result of this revision. Net interest income, on a reported basis, for the first quarter of 2018 was \$119.0 million, up \$0.2 million from net interest income of \$118.8 million in the fourth quarter of 2017 and up \$9.1 million from net interest income of \$108.9 million in the first quarter of 2017. Analyses of the changes in net interest income are included in Tables 8a and 8b.

Results for the first quarter of 2018 included a provision for credit losses of \$4.1 million compared with a provision for credit losses of \$4.3 million in the fourth quarter of 2017 and a provision for credit losses of \$4.4 million in the first quarter of 2017.

Noninterest income was \$44.0 million in the first quarter of 2018, an increase of \$2.1 million compared with noninterest income of \$41.9 million in the fourth quarter of 2017 and a decrease of \$11.9 million compared with noninterest income of \$55.9 million in the first quarter of 2017. Noninterest income in the first quarter of 2018 included \$2.8 million resulting from a low-income housing investment sale and distribution. There were no significant items in noninterest income during the fourth quarter of 2017. Noninterest income in the first quarter of 2017 included a gain of \$12.5 million resulting from the sale of 90,000 Visa Class B shares.

Noninterest expense was \$94.4 million in the first quarter of 2018, an increase of \$2.1 million compared with noninterest expense of \$92.3 million in the fourth quarter of 2017 and an increase of \$5.8 million from noninterest expense of \$88.6 million in the same quarter last year. Noninterest expense in the first quarter of 2018 included seasonal payroll expenses of approximately \$2.5 million, a legal reserve of \$2.0 million, and severance expenses of \$1.0 million. Noninterest expense in the fourth quarter of 2017 included one-time employee bonuses of \$2.2 million. Noninterest expense in the first quarter of 2017 included seasonal payroll expenses of approximately \$2.5 million. An analysis of noninterest expenses related to salaries and benefits is included in Table 9.

The effective tax rate for the first quarter of 2018 was 16.19 percent compared with an effective tax rate of 32.93 percent in the previous quarter and 29.72 percent during the same quarter last year. The provision for income taxes was \$10.4 million in the first quarter of 2018, a decrease of \$10.6 million or 50.5 percent compared with the fourth quarter of 2017 and a decrease of \$11.2 million or 51.8 percent compared to the first quarter in 2017. The lower effective tax rate in the first quarter of 2018 was primarily due to the reduction in the federal corporate tax rate from 35 percent to 21 percent as a result of the Tax Cuts and Jobs Act. The tax rate during the first quarter of 2018 was also favorably impacted by a \$2.0 million adjustment to the Company's low-income housing investments. The effective tax rate for the fourth quarter of 2017 included a \$3.6 million one-time unfavorable adjustment related to the tax reform bill. The first quarter of 2017 included tax benefits from the exercise of stock options and the vesting of restricted stock which were \$1.1 million higher, when compared to the first quarter of 2018.

The Company's business segments are defined as Retail Banking, Commercial Banking, Investment Services and Private Banking, and Treasury & Other. Results for the business segments are determined based on the Company's internal financial management reporting process and organizational structure. Selected financial information is included in Table 13.

## Asset Quality

The Company's strong asset quality remained stable during the first quarter of 2018. Total non-performing assets decreased to \$15.7 million at March 31, 2018, down from non-performing assets of \$16.1 million at December 31, 2017 and \$19.0 million at March 31, 2017. As a percentage of total loans and leases, including foreclosed real estate, non-performing assets were 0.16 percent at the end of the first quarter of 2018, unchanged from the end of the fourth quarter of 2017 and down from 0.21 percent at the end of the first quarter last year.

Accruing loans and leases past due 90 days or more were \$8.2 million at March 31, 2018, compared with \$7.1 million at December 31, 2017 and \$5.9 million at March 31, 2017. Restructured loans not included in non-accrual loans or accruing loans past due 90 days or more were \$56.7 million at March 31, 2018, up from \$55.7 million at December 31, 2017 and \$53.0 million at March 31, 2017. More information on non-performing assets and accruing loans and leases past due 90 days or more is presented in Table 11.

Net loans and leases charged off during the first quarter of 2018 were \$3.5 million or 0.15 percent annualized of total average loans and leases outstanding. Loan and lease charge-offs of \$6.0 million during the quarter were partially offset by recoveries of \$2.5 million. Net charge-offs during the fourth quarter of 2017 were \$3.8 million or 0.15 percent annualized of total average loans and leases outstanding and were comprised of \$5.8 million in charge-offs partially offset by recoveries of \$2.1 million. Net charge-offs during the first quarter of 2017 were \$3.6 million or 0.16 percent annualized of total average loans and leases outstanding and were comprised of \$5.7 million in charge-offs partially offset by recoveries of \$2.1 million.

The allowance for loan and lease losses was \$107.9 million at March 31, 2018, an increase from \$107.3 million at December 31, 2017 and up from \$105.1 million at March 31, 2017. The ratio of the allowance for loan and lease losses to total loans and leases outstanding was 1.09 percent at March 31, 2018 compared with 1.10 percent at December 31, 2017 and 1.15 percent at March 31, 2017. The reserve for unfunded commitments was \$6.8 million at March 31, 2018, unchanged from December 31, 2017 and up from \$6.6 million at March 31, 2017. Details of loan and lease charge-offs, recoveries, and the components of the total reserve for credit losses are summarized in Table 12.

## Other Financial Highlights

Total assets were \$17.14 billion at March 31, 2018, up from \$17.09 billion at December 31, 2017 and \$16.66 billion at March 31, 2017. Average total assets were \$16.96 billion during the first quarter of 2018, a decrease from average total assets of \$17.08 billion during the previous quarter and an increase from \$16.43 billion during the same quarter last year.

The investment securities portfolio was \$5.97 billion at March 31, 2018 compared with \$6.16 billion at December 31, 2017 and \$6.19 billion at March 31, 2017. The portfolio at March 31, 2018 remains largely comprised of securities issued by U. S. government agencies and includes \$3.79 billion in securities held to maturity and \$2.18 billion in securities available for sale.

Total loans and leases were \$9.92 billion at March 31, 2018, up 1.2 percent from \$9.80 billion at December 31, 2017 and up 8.8 percent from \$9.11 billion at March 31, 2017. Average total loans and leases were \$9.80 billion during the first quarter of 2018, up from \$9.69 billion during the fourth quarter of 2017 and \$9.02 billion during the same quarter last year.

The commercial loan portfolio was \$3.79 billion at the end of the first quarter of 2018, up 0.7 percent from commercial loans of \$3.77 billion at the end of the fourth quarter of 2017 and up 4.5 percent from \$3.63 billion at the end of the same quarter last year. The consumer loan portfolio increased to \$6.12 billion at the end of the first quarter of 2018, up 1.5 percent from consumer loans of \$6.03 billion at the end of the fourth quarter of 2017 and up 11.7 percent from \$5.48 billion at the end of the same quarter last year. Loan and lease portfolio balances are summarized in Table 10.

Total deposits increased to \$14.96 billion at March 31, 2018 compared with total deposits of \$14.88 billion at December 31, 2017 and \$14.48 billion at March 31, 2017. Average total deposits were \$14.72 billion during the first quarter of 2018 compared with \$14.81 billion during the previous quarter and \$14.22 billion during the same quarter last year.

Consumer deposits remained strong, increasing to \$7.67 billion at the end of the first quarter of 2018, up 2.5 percent from consumer deposits of \$7.48 billion the previous quarter and up 6.5 percent from \$7.20 billion in the first quarter last year. Commercial deposits were \$5.90 billion at the end of the first quarter of 2018, down 1.3 percent from commercial deposits of \$5.97 billion during the previous quarter and down 2.6 percent from \$6.05 billion in the first quarter last year. Other deposits, including public funds, were \$1.39 billion at the end of the first quarter, down 2.7 percent from other deposits of \$1.43 billion in the previous quarter and up 13.5 percent compared with \$1.23 billion in the same quarter last year. Deposit balances are summarized in Tables 7 and 10.

Total shareholders' equity increased to \$1.24 billion at March 31, 2018 compared with total shareholder's equity of \$1.23 billion at December 31, 2017 and \$1.19 billion at March 31, 2017. The Tier 1 Capital Ratio was 13.37 percent at March 31, 2018 compared with 13.24 percent at December 31, 2017 and 13.41 percent at March 31, 2017. The Tier 1 Leverage Ratio at March 31, 2018 was 7.46 percent compared with 7.26 percent at December 31, 2017 and 7.29 percent at March 31, 2017.

During the first quarter of 2018, the Company repurchased 165.5 thousand shares of common stock at a total cost of \$13.9 million under its share repurchase program. The average cost was \$84.23 per share repurchased. From the beginning of the share repurchase program initiated during July 2001 through March 31, 2018, the Company has repurchased 54.4 million shares and returned over \$2.0 billion to shareholders at an average cost of \$38.43 per share. Remaining buyback authority under the share repurchase program was \$106.1 million at March 31, 2018. From April 1 through April 20, 2018 the Company repurchased an additional 60.0 thousand shares of common stock at an average cost of \$82.75 per share.

## Hawaii Economy

General economic conditions in Hawaii remained positive during the first quarter of 2018 due to continuation of the strong tourism market, active construction industry, low unemployment, and robust real estate market.

The statewide seasonally-adjusted unemployment rate remains very low at 2.1 percent in March 2018 compared to 4.1 percent nationally. For the first two months of 2018, total visitor arrivals increased 7.7 percent and visitor spending increased 8.5 percent compared to the same period in 2017. All four larger Hawaiian Islands recorded increases in both visitor spending and arrivals compared to last year. For the first quarter of 2018, single-family home sales on Oahu decreased 0.4 percent and condominium sales increased 0.7 percent compared with the same period last year. During the first quarter of 2018, the median sales price of a single-family home on Oahu increased 2.0 percent and the median sales price of a condominium on Oahu increased 9.0 percent compared with the same period last year. As of March 31, 2018, the inventory of single-family homes on Oahu was 2.1 months

and the inventory of condominiums was 2.6 months. More information on current Hawaii economic trends is presented in Table 15.

### Conference Call Information

The Company will review its first quarter financial results today at 2:00 p.m. Eastern Daylight Time (8:00 a.m. Hawaii Time). The call will be accessible via teleconference and via the investor relations link of Bank of Hawaii Corporation's website, [www.boh.com](http://www.boh.com). The toll-free number is 1 (844) 543-5235 in the United States and Canada and 1 (703) 318-2209 for other international callers. Use the pass code "Bank of Hawaii" to access the call. A replay will be available for one week beginning at approximately 11:00 a.m. Hawaii Time on Monday, April 23, 2018. The replay number is 1 (855) 859-2056 in the United States and Canada and 1 (404) 537-3406 from other international locations. Enter the pass code 5756239 when prompted. Participants can also dial 1 (800) 585-8367 to access the replay. In addition, a replay will be available on the Company's website, [www.boh.com](http://www.boh.com).

### Forward-Looking Statements

This news release, and other statements made by the Company in connection with it may contain "forward-looking statements", such as forecasts of our financial results and condition, expectations for our operations and business prospects, and our assumptions used in those forecasts and expectations. Do not unduly rely on forward-looking statements. Actual results might differ significantly from our forecasts and expectations because of a variety of factors. More information about these factors is contained in Bank of Hawaii Corporation's Annual Report on Form 10-K for the year ended December 31, 2017, which was filed with the U.S. Securities and Exchange Commission. We have not committed to update forward-looking statements to reflect later events or circumstances.

*Bank of Hawaii Corporation is an independent regional financial services company serving businesses, consumers and governments in Hawaii, American Samoa and the West Pacific. The Company's principal subsidiary, Bank of Hawaii, was founded in 1897. For more information about Bank of Hawaii Corporation, see the Company's web site, [www.boh.com](http://www.boh.com).*

### Bank of Hawaii Corporation and Subsidiaries

#### Financial Highlights

Table 1

	Three Months Ended		
	March 31, 2018	December 31, 2017	March 31, 2017
(dollars in thousands, except per share amounts)			
<b>For the Period:</b>			
<b>Operating Results</b>			
Net Interest Income	\$ 118,956	\$ 118,770	\$ 109,872
Provision for Credit Losses	4,125	4,250	4,400
Total Noninterest Income	44,035	41,855	55,916
Total Noninterest Expense	94,384	92,336	88,568
Net Income	54,040	42,953	51,176
Basic Earnings Per Share	1.29	1.02	1.21
Diluted Earnings Per Share	1.28	1.01	1.20
Dividends Declared Per Share	0.52	0.52	0.50
<b>Performance Ratios</b>			
Return on Average Assets	1.29	% 1.00	% 1.26
Return on Average Shareholders' Equity	17.74	13.85	17.63
Efficiency Ratio <sup>1</sup>	57.91	57.49	53.42
Net Interest Margin <sup>2</sup>	3.00	2.98	2.89
Dividend Payout Ratio <sup>3</sup>	40.31	50.98	41.32
Average Shareholders' Equity to Average Assets	7.29	7.20	7.16
<b>Average Balances</b>			
Average Loans and Leases	\$ 9,803,753	\$ 9,688,710	\$ 9,020,351
Average Assets	16,957,430	17,084,596	16,434,606
Average Deposits	14,720,266	14,813,218	14,218,886
Average Shareholders' Equity	1,235,550	1,230,564	1,177,326
<b>Per Share of Common Stock</b>			
<b>Book Value</b>	\$ 29.33	\$ 29.05	\$ 27.92
<b>Tangible Book Value</b>	28.59	28.31	27.18
<b>Market Value</b>			
Closing	83.10	85.70	82.36
High	89.09	88.38	90.80
Low	78.40	77.71	77.03
	<b>March 31, 2018</b>	<b>December 31, 2017</b>	<b>March 31, 2017</b>

**As of Period End:****Balance Sheet Totals**

Loans and Leases	\$ 9,916,628	\$ 9,796,947	\$ 9,113,809
Total Assets	17,136,030	17,089,052	16,664,215
Total Deposits	14,957,133	14,883,968	14,476,533
Other Debt	235,699	260,716	267,921
Total Shareholders' Equity	1,241,193	1,231,868	1,193,137

**Asset Quality**

Non-Performing Assets	\$ 15,736	\$ 16,120	\$ 19,003	
Allowance for Loan and Lease Losses	107,938	107,346	105,064	
Allowance to Loans and Leases Outstanding	1.09	% 1.10	% 1.15	%

**Capital Ratios**

Common Equity Tier 1 Capital Ratio	13.37	% 13.24	% 13.41	%
Tier 1 Capital Ratio	13.37	13.24	13.41	
Total Capital Ratio	14.59	14.46	14.66	
Tier 1 Leverage Ratio	7.46	7.26	7.29	
Total Shareholders' Equity to Total Assets	7.24	7.21	7.16	
Tangible Common Equity to Tangible Assets <sup>4</sup>	7.07	7.04	6.98	
Tangible Common Equity to Risk-Weighted Assets <sup>4</sup>	12.80	12.84	13.04	

**Non-Financial Data**

Full-Time Equivalent Employees	2,138	2,132	2,115
Branches	69	69	69
ATMs	377	387	441

<sup>1</sup> Efficiency ratio is defined as noninterest expense divided by total revenue (net interest income and total noninterest income).

<sup>2</sup> Net interest margin is defined as net interest income, on a taxable-equivalent basis, as a percentage of average earning assets.

<sup>3</sup> Dividend payout ratio is defined as dividends declared per share divided by basic earnings per share.

<sup>4</sup> Tangible common equity to tangible assets and tangible common equity to risk-weighted assets are Non-GAAP financial measures. See Table 2 "Reconciliation of Non-GAAP Financial Measures."

**Bank of Hawaii Corporation and Subsidiaries**  
**Reconciliation of Non-GAAP Financial Measures**

	<b>Table 2</b>		
	<b>March 31,</b>	<b>December 31,</b>	<b>March 31,</b>
	<b>2018</b>	<b>2017</b>	<b>2017</b>
(dollars in thousands)			
Total Shareholders' Equity	\$ 1,241,193	\$ 1,231,868	\$ 1,193,137
Less: Goodwill	31,517	31,517	31,517
Tangible Common Equity	\$ 1,209,676	\$ 1,200,351	\$ 1,161,620
Total Assets	\$ 17,136,030	\$ 17,089,052	\$ 16,664,215
Less: Goodwill	31,517	31,517	31,517
Tangible Assets	\$ 17,104,513	\$ 17,057,535	\$ 16,632,698
Risk-Weighted Assets, determined in accordance with prescribed regulatory requirements	\$ 9,451,647	\$ 9,348,296	\$ 8,908,024
Total Shareholders' Equity to Total Assets	7.24%	7.21%	7.16%
Tangible Common Equity to Tangible Assets (Non-GAAP)	7.07%	7.04%	6.98%
Tier 1 Capital Ratio	13.37%	13.24%	13.41%
Tangible Common Equity to Risk-Weighted Assets (Non-GAAP)	12.80%	12.84%	13.04%

**Bank of Hawaii Corporation and Subsidiaries**  
**Consolidated Statements of Income**

**Table 3**

	<b>Three Months Ended</b>		
	<b>March 31,</b>	<b>December 31,</b>	<b>March 31,</b>
(dollars in thousands, except per share amounts)	<b>2018</b>	<b>2017</b>	<b>2017</b>
Interest Income			
Interest and Fees on Loans and Leases	\$ 97,634	\$ 96,974	\$ 87,937
Income on Investment Securities			
Available-for-Sale	12,141	11,866	11,084
Held-to-Maturity	21,296	21,782	19,706
Deposits	18	3	5
Funds Sold	757	717	890
Other	300	271	230
Total Interest Income	132,146	131,613	119,852
Interest Expense			
Deposits	7,581	6,980	3,691
Securities Sold Under Agreements to Repurchase	4,564	4,664	5,185
Funds Purchased	53	81	3
Short-Term Borrowings	16	-	-
Other Debt	976	1,118	1,101
Total Interest Expense	13,190	12,843	9,980
<b>Net Interest Income</b>	<b>118,956</b>	<b>118,770</b>	<b>109,872</b>
Provision for Credit Losses	4,125	4,250	4,400
Net Interest Income After Provision for Credit Losses	114,831	114,520	105,472
Noninterest Income			
Trust and Asset Management	11,181	11,105	11,479
Mortgage Banking	2,145	2,593	3,300
Service Charges on Deposit Accounts	7,129	8,053	8,325
Fees, Exchange, and Other Service Charges	14,333	13,784	13,332
Investment Securities Gains (Losses), Net	(666 )	(617 )	12,133
Annuity and Insurance	1,206	1,273	1,995
Bank-Owned Life Insurance	1,842	1,609	1,497
Other	6,865	4,055	3,855
<b>Total Noninterest Income</b>	<b>44,035</b>	<b>41,855</b>	<b>55,916</b>
Noninterest Expense			
Salaries and Benefits	54,422	51,698	51,165
Net Occupancy	8,534	8,510	8,168
Net Equipment	5,527	5,454	5,501
Data Processing	3,891	4,310	3,410
Professional Fees	2,773	3,266	2,779
FDIC Insurance	2,157	2,253	2,209
Other	17,080	16,845	15,336
<b>Total Noninterest Expense</b>	<b>94,384</b>	<b>92,336</b>	<b>88,568</b>
Income Before Provision for Income Taxes	64,482	64,039	72,820
Provision for Income Taxes	10,442	21,086	21,644
<b>Net Income</b>	<b>\$ 54,040</b>	<b>\$ 42,953</b>	<b>\$ 51,176</b>
Basic Earnings Per Share	\$ 1.29	\$ 1.02	\$ 1.21
Diluted Earnings Per Share	\$ 1.28	\$ 1.01	\$ 1.20
Dividends Declared Per Share	\$ 0.52	\$ 0.52	\$ 0.50
Basic Weighted Average Shares	42,038,573	42,116,452	42,406,006
Diluted Weighted Average Shares	42,358,425	42,450,191	42,749,866

Note: Certain prior period information has been reclassified to conform to current presentation.

**Bank of Hawaii Corporation and Subsidiaries**  
**Consolidated Statements of Comprehensive Income**

**Table 4**

	<b>Three Months Ended</b>		
	<b>March 31,</b>	<b>December 31,</b>	<b>March 31,</b>
(dollars in thousands)	<b>2018</b>	<b>2017</b>	<b>2017</b>

Net Income	\$ 54,040	\$ 42,953	\$ 51,176
Other Comprehensive Income (Loss), Net of Tax:			
Net Unrealized Gains (Losses) on Investment Securities	(9,121 )	(10,430 )	4,894
Defined Benefit Plans	216	738	146
Other Comprehensive Income (Loss)	(8,905 )	(9,692 )	5,040
Comprehensive Income	\$ 45,135	\$ 33,261	\$ 56,216

**Bank of Hawaii Corporation and Subsidiaries**  
**Consolidated Statements of Condition**

	<b>March 31,</b>	<b>December</b>	<b>Table 5</b>
	<b>2018</b>	<b>31,</b>	<b>March 31,</b>
		<b>2017</b>	<b>2017</b>
(dollars in thousands)			
<b>Assets</b>			
Interest-Bearing Deposits in Other Banks	\$ 2,589	\$ 3,421	\$ 3,486
Funds Sold	387,766	181,413	620,065
Investment Securities			
Available-for-Sale	2,184,187	2,232,979	2,341,570
Held-to-Maturity (Fair Value of \$3,711,149; \$3,894,121; and \$3,848,609)	3,789,092	3,928,170	3,848,088
Loans Held for Sale	23,548	19,231	20,899
Loans and Leases	9,916,628	9,796,947	9,113,809
Allowance for Loan and Lease Losses	(107,938 )	(107,346 )	(105,064 )
Net Loans and Leases	9,808,690	9,689,601	9,008,745
Total Earning Assets	16,195,872	16,054,815	15,842,853
Cash and Due from Banks	174,871	263,017	119,972
Premises and Equipment, Net	137,201	130,926	114,865
Accrued Interest Receivable	52,941	50,485	48,654
Foreclosed Real Estate	2,768	1,040	2,529
Mortgage Servicing Rights	24,493	24,622	24,291
Goodwill	31,517	31,517	31,517
Bank-Owned Life Insurance	280,537	280,034	275,685
Other Assets	235,830	252,596	203,849
<b>Total Assets</b>	<b>\$ 17,136,030</b>	<b>\$ 17,089,052</b>	<b>\$ 16,664,215</b>
<b>Liabilities</b>			
Deposits			
Noninterest-Bearing Demand	\$ 4,759,777	\$ 4,724,300	\$ 4,593,783
Interest-Bearing Demand	3,028,373	3,082,563	2,886,573
Savings	5,397,291	5,389,013	5,596,080
Time	1,771,692	1,688,092	1,400,097
Total Deposits	14,957,133	14,883,968	14,476,533
Funds Purchased	-	-	4,616
Securities Sold Under Agreements to Repurchase	505,293	505,293	505,292
Other Debt	235,699	260,716	267,921
Retirement Benefits Payable	37,046	37,312	48,436
Accrued Interest Payable	8,229	6,946	6,410
Taxes Payable and Deferred Taxes	29,557	24,009	42,046
Other Liabilities	121,880	138,940	119,824
<b>Total Liabilities</b>	<b>15,894,837</b>	<b>15,857,184</b>	<b>15,471,078</b>
<b>Shareholders' Equity</b>			
Common Stock (\$.01 par value; authorized 500,000,000 shares; issued / outstanding: March 31, 2018 - 58,051,646 / 42,314,414; December 31, 2017 - 57,959,074 / 42,401,443; and March 31, 2017 - 57,962,462 / 42,736,032)	577	576	576
Capital Surplus	563,598	561,161	553,898
Accumulated Other Comprehensive Loss	(51,097 )	(34,715 )	(28,866 )
Retained Earnings	1,551,900	1,512,218	1,444,495
Treasury Stock, at Cost (Shares: March 31, 2018 - 15,737,232; December 31, 2017 - 15,557,631; and March 31, 2017 - 15,226,430)	(823,785 )	(807,372 )	(776,966 )
<b>Total Shareholders' Equity</b>	<b>1,241,193</b>	<b>1,231,868</b>	<b>1,193,137</b>
<b>Total Liabilities and Shareholders' Equity</b>	<b>\$ 17,136,030</b>	<b>\$ 17,089,052</b>	<b>\$ 16,664,215</b>

**Bank of Hawaii Corporation and Subsidiaries**  
**Consolidated Statements of Shareholders' Equity**

**Table 6**

	<b>Common Shares Outstanding</b>	<b>Common Stock</b>	<b>Capital Surplus</b>	<b>Accum. Other Comprehensive Income (Loss)</b>	<b>Retained Earnings</b>	<b>Treasury Stock</b>	<b>Total</b>
(dollars in thousands)							
<b>Balance as of December 31, 2017</b>	42,401,443	\$ 576	\$ 561,161	\$ (34,715)	\$ 1,512,218	\$ (807,372)	\$ 1,231,868
Net Income	-	-	-	-	54,040	-	54,040
Other Comprehensive Loss	-	-	-	(8,905 )	-	-	(8,905 )
Reclassification of the Income Tax Effects of the Tax Cuts and Jobs Act from AOCI	-	-	-	(7,477 )	7,477	-	-
Share-Based Compensation	-	-	1,867	-	-	-	1,867
Common Stock Issued under Purchase and Equity Compensation Plans and Related Tax Benefits	121,299	1	570	-	252	1,128	1,951
Common Stock Repurchased	(208,328 )	-	-	-	-	(17,541 )	(17,541 )
Cash Dividends Declared (\$0.52 per share)	-	-	-	-	(22,087 )	-	(22,087 )
<b>Balance as of March 31, 2018</b>	42,314,414	\$ 577	\$ 563,598	\$ (51,097)	\$ 1,551,900	\$ (823,785)	\$ 1,241,193
<b>Balance as of December 31, 2016</b>	42,635,978	\$ 576	\$ 551,628	\$ (33,906)	\$ 1,415,440	\$ (772,201)	\$ 1,161,537
Net Income	-	-	-	-	51,176	-	51,176
Other Comprehensive Income	-	-	-	5,040	-	-	5,040
Share-Based Compensation	-	-	1,735	-	-	-	1,735
Common Stock Issued under Purchase and Equity Compensation Plans and Related Tax Benefits	235,803	-	535	-	(702 )	6,744	6,577
Common Stock Repurchased	(135,749 )	-	-	-	-	(11,509 )	(11,509 )
Cash Dividends Declared (\$0.50 per share)	-	-	-	-	(21,419 )	-	(21,419 )
<b>Balance as of March 31, 2017</b>	42,736,032	\$ 576	\$ 553,898	\$ (28,866)	\$ 1,444,495	\$ (776,966)	\$ 1,193,137

**Bank of Hawaii Corporation and Subsidiaries**  
**Average Balances and Interest Rates - Taxable-Equivalent Basis**

**Table 7**

	<b>Three Months Ended March 31, 2018</b>			<b>Three Months Ended December 31, 2017</b>			<b>Three Months Ended March 31, 2017</b>		
(dollars in millions)	<b>Average Balance</b>	<b>Income/Expense</b>	<b>Yield/Rate</b>	<b>Average Balance</b>	<b>Income/Expense</b>	<b>Yield/Rate</b>	<b>Average Balance</b>	<b>Income/Expense</b>	<b>Yield/Rate</b>
<b>Earning Assets</b>									
Interest-Bearing Deposits in Other Banks	\$ 3.0	\$ -	2.34 %	\$ 3.2	\$ -	0.46 %	\$ 3.3	\$ -	0.57 %
Funds Sold	204.7	0.8	1.48	221.0	0.7	1.27	544.1	0.9	0.65
Investment Securities									
Available-for-Sale									
Taxable	1,595.1	8.9	2.23	1,669.7	8.5	2.05	1,625.4	7.5	1.87
Non-Taxable	604.7	4.1	2.74	619.0	5.1	3.29	660.7	5.4	3.26
Held-to-Maturity									
Taxable	3,631.2	19.8	2.18	3,775.6	20.3	2.15	3,589.8	18.2	2.03
Non-Taxable	238.0	1.9	3.18	239.0	2.3	3.87	241.8	2.4	3.89
Total Investment Securities	6,069.0	34.7	2.29	6,303.3	36.2	2.30	6,117.7	33.5	2.19
Loans Held for Sale	14.1	0.1	3.76	15.9	0.2	4.02	30.4	0.3	3.99
Loans and Leases <sup>1</sup>									
Commercial and Industrial	1,280.9	11.8	3.73	1,284.5	11.7	3.62	1,263.7	10.5	3.38
Commercial Mortgage	2,096.4	20.6	3.99	2,063.2	20.2	3.89	1,881.5	17.5	3.76
Construction	189.4	2.1	4.45	213.8	2.6	4.78	259.1	2.9	4.54
Commercial Lease Financing	179.6	1.0	2.21	202.6	1.3	2.56	208.7	1.1	2.18
Residential Mortgage	3,478.2	33.3	3.83	3,420.0	32.6	3.81	3,201.7	30.9	3.86

Home Equity	1,595.4	14.6	3.70	1,552.4	14.3	3.65	1,367.4	12.0	3.56
Automobile	541.5	5.6	4.19	516.3	5.8	4.43	461.7	5.8	5.04
Other <sup>2</sup>	442.4	8.6	7.91	435.9	8.5	7.80	376.6	7.3	7.89
Total Loans and Leases	9,803.8	97.6	4.02	9,688.7	97.0	3.98	9,020.4	88.0	3.94
Other	40.7	0.3	2.95	40.6	0.3	2.67	40.1	0.2	2.30
<b>Total Earning Assets<sup>3</sup></b>	<b>16,135.3</b>	<b>133.5</b>	<b>3.33</b>	<b>16,272.7</b>	<b>134.4</b>	<b>3.29</b>	<b>15,756.0</b>	<b>122.9</b>	<b>3.14</b>
Cash and Due from Banks	228.6			229.5			132.2		
Other Assets	593.5			582.4			546.4		
<b>Total Assets</b>	<b>\$ 16,957.4</b>			<b>\$ 17,084.6</b>			<b>\$ 16,434.6</b>		
<b>Interest-Bearing Liabilities</b>									
Interest-Bearing Deposits									
Demand	\$ 2,978.1	0.8	0.10	\$ 2,877.7	0.5	0.06	\$ 2,866.4	0.3	0.04
Savings	5,366.3	2.1	0.16	5,396.9	1.9	0.14	5,406.2	1.3	0.09
Time	1,713.5	4.7	1.11	1,767.9	4.6	1.03	1,313.7	2.1	0.65
Total Interest-Bearing Deposits	10,057.9	7.6	0.31	10,042.5	7.0	0.28	9,586.3	3.7	0.16
Short-Term Borrowings	19.1	0.1	1.45	25.0	0.1	1.27	9.5	-	0.15
Securities Sold Under Agreements to Repurchase	505.3	4.5	3.61	505.3	4.6	3.61	512.2	5.2	4.05
Other Debt	257.1	1.0	1.54	267.6	1.1	1.66	267.9	1.1	1.66
<b>Total Interest-Bearing Liabilities</b>	<b>10,839.4</b>	<b>13.2</b>	<b>0.49</b>	<b>10,840.4</b>	<b>12.8</b>	<b>0.47</b>	<b>10,375.9</b>	<b>10.0</b>	<b>0.39</b>
<b>Net Interest Income</b>		<b>\$ 120.3</b>			<b>\$ 121.6</b>			<b>\$ 112.9</b>	
Interest Rate Spread			2.84 %			2.82 %			2.75 %
Net Interest Margin			3.00 %			2.98 %			2.89 %
Noninterest-Bearing Demand Deposits	4,662.4			4,770.7			4,632.6		
Other Liabilities	220.0			242.9			248.8		
Shareholders' Equity	1,235.6			1,230.6			1,177.3		
<b>Total Liabilities and Shareholders' Equity</b>	<b>\$ 16,957.4</b>			<b>\$ 17,084.6</b>			<b>\$ 16,434.6</b>		

<sup>1</sup> Non-performing loans and leases are included in the respective average loan and lease balances. Income, if any, on such loans and leases is recognized on a cash basis.

<sup>2</sup> Comprised of other consumer revolving credit, installment, and consumer lease financing.

<sup>3</sup> Interest income includes taxable-equivalent basis adjustments, based upon a federal statutory tax rate of 21% for 2018 and 35% for 2017, of \$1,344,000 for the three months ended March 31, 2018 and \$2,808,000 and \$3,061,000 for the three months ended December 31, 2017 and March 31, 2017, respectively.

#### Bank of Hawaii Corporation and Subsidiaries

##### Analysis of Change in Net Interest Income - Taxable-Equivalent Basis

(dollars in millions)	Table 8a		
	Three Months Ended March 31, 2018 Compared to December 31, 2017		
	Volume <sup>1</sup>	Rate <sup>1</sup>	Total
Change in Interest Income:			
Funds Sold	\$ -	\$ 0.1	\$ 0.1
Investment Securities			
Available-for-Sale			
Taxable	(0.4 )	0.8	0.4
Non-Taxable	(0.1 )	(0.9 )	(1.0 )
Held-to-Maturity			
Taxable	(0.8 )	0.3	(0.5 )
Non-Taxable	-	(0.4 )	(0.4 )
Total Investment Securities	(1.3 )	(0.2 )	(1.5 )
Loans Held for Sale	(0.1 )	-	(0.1 )
Loans and Leases			
Commercial and Industrial	-	0.1	0.1
Commercial Mortgage	0.1	0.3	0.4
Construction	(0.3 )	(0.2 )	(0.5 )

Commercial Lease Financing	(0.1 )	(0.2 )	(0.3 )
Residential Mortgage	0.5	0.2	0.7
Home Equity	0.2	0.1	0.3
Automobile	0.2	(0.4 )	(0.2 )
Other <sup>2</sup>	-	0.1	0.1
Total Loans and Leases	0.6	-	0.6
<b>Total Change in Interest Income</b>	<b>(0.8 )</b>	<b>(0.1 )</b>	<b>(0.9 )</b>
Change in Interest Expense:			
Interest-Bearing Deposits			
Demand	-	0.3	0.3
Savings	-	0.2	0.2
Time	(0.2 )	0.3	0.1
Total Interest-Bearing Deposits	(0.2 )	0.8	0.6
Securities Sold Under Agreements to Repurchase	-	(0.1 )	(0.1 )
Other Debt	-	(0.1 )	(0.1 )
<b>Total Change in Interest Expense</b>	<b>(0.2 )</b>	<b>0.6</b>	<b>0.4</b>
<b>Change in Net Interest Income</b>	<b>\$ (0.6 )</b>	<b>\$ (0.7 )</b>	<b>\$ (1.3 )</b>

<sup>1</sup> The change in interest income and expense not solely due to changes in volume or rate has been allocated on a pro-rata basis to the volume and rate columns.

<sup>2</sup> Comprised of other consumer revolving credit, installment, and consumer lease financing.

#### Bank of Hawaii Corporation and Subsidiaries

#### Analysis of Change in Net Interest Income - Taxable-Equivalent Basis

Table 8b

(dollars in millions)	Three Months Ended March 31, 2018 Compared to March 31, 2017		
	Volume <sup>1</sup>	Rate <sup>1</sup>	Total
Change in Interest Income:			
Funds Sold	\$ (0.8 )	\$ 0.7	\$ (0.1 )
Investment Securities			
Available-for-Sale			
Taxable	-	1.4	1.4
Non-Taxable	(0.5 )	(0.8 )	(1.3 )
Held-to-Maturity			
Taxable	0.2	1.4	1.6
Non-Taxable	-	(0.5 )	(0.5 )
Total Investment Securities	(0.3 )	1.5	1.2
Loans Held for Sale	(0.2 )	-	(0.2 )
Loans and Leases			
Commercial and Industrial	0.2	1.1	1.3
Commercial Mortgage	2.0	1.1	3.1
Construction	(0.8 )	-	(0.8 )
Commercial Lease Financing	(0.1 )	-	(0.1 )
Residential Mortgage	2.6	(0.2 )	2.4
Home Equity	2.1	0.5	2.6
Automobile	0.9	(1.1 )	(0.2 )
Other <sup>2</sup>	1.3	-	1.3
Total Loans and Leases	8.2	1.4	9.6
Other	-	0.1	0.1
<b>Total Change in Interest Income</b>	<b>6.9</b>	<b>3.7</b>	<b>10.6</b>
Change in Interest Expense:			
Interest-Bearing Deposits			
Demand	-	0.5	0.5
Savings	-	0.8	0.8
Time	0.8	1.8	2.6
Total Interest-Bearing Deposits	0.8	3.1	3.9

Short-Term Borrowings	-	0.1	0.1
Securities Sold Under Agreements to Repurchase	(0.1 )	(0.6 )	(0.7 )
Other Debt	-	(0.1 )	(0.1 )
<b>Total Change in Interest Expense</b>	<b>0.7</b>	<b>2.5</b>	<b>3.2</b>
<b>Change in Net Interest Income</b>	<b>\$ 6.2</b>	<b>\$ 1.2</b>	<b>\$ 7.4</b>

<sup>1</sup> The change in interest income and expense not solely due to changes in volume or rate has been allocated on a pro-rata basis to the volume and rate columns.

<sup>2</sup> Comprised of other consumer revolving credit, installment, and consumer lease financing.

#### Bank of Hawaii Corporation and Subsidiaries

##### Salaries and Benefits

Table 9

(dollars in thousands)	Three Months Ended		
	March 31, 2018	December 31, 2017	March 31, 2017
Salaries	\$ 32,704	\$ 31,132	\$ 29,425
Incentive Compensation	5,178	7,078	5,774
Share-Based Compensation	2,081	3,040	2,303
Commission Expense	954	1,427	1,836
Retirement and Other Benefits	4,841	4,178	4,604
Payroll Taxes	4,172	2,301	3,944
Medical, Dental, and Life Insurance	3,461	2,503	3,279
Separation Expense	1,031	39	-
<b>Total Salaries and Benefits</b>	<b>\$ 54,422</b>	<b>\$ 51,698</b>	<b>\$ 51,165</b>

Note: Certain prior period information has been reclassified to conform to current presentation.

#### Bank of Hawaii Corporation and Subsidiaries

##### Loan and Lease Portfolio Balances

Table 10

(dollars in thousands)	March 31, 2018	December 31, 2017	September 30, 2017	June 30, 2017	March 31, 2017
Commercial					
Commercial and Industrial	\$ 1,329,096	\$ 1,279,347	\$ 1,252,238	\$ 1,241,953	\$ 1,250,006
Commercial Mortgage	2,097,339	2,103,967	2,050,998	2,009,886	1,909,064
Construction	186,530	202,253	232,487	248,030	262,660
Lease Financing	179,771	180,931	204,240	205,043	208,765
Total Commercial	3,792,736	3,766,498	3,739,963	3,704,912	3,630,495
Consumer					
Residential Mortgage	3,505,239	3,466,773	3,366,634	3,317,179	3,224,206
Home Equity	1,601,698	1,585,455	1,528,353	1,473,123	1,411,489
Automobile	558,468	528,474	506,102	484,092	468,078
Other <sup>1</sup>	458,487	449,747	432,904	408,307	379,541
Total Consumer	6,123,892	6,030,449	5,833,993	5,682,701	5,483,314
<b>Total Loans and Leases</b>	<b>\$ 9,916,628</b>	<b>\$ 9,796,947</b>	<b>\$ 9,573,956</b>	<b>\$ 9,387,613</b>	<b>\$ 9,113,809</b>

##### Deposits

(dollars in thousands)	March 31, 2018	December 31, 2017	September 30, 2017	June 30, 2017	March 31, 2017
Consumer	\$ 7,665,926	\$ 7,478,228	\$ 7,303,546	\$ 7,278,536	\$ 7,196,781
Commercial	5,897,194	5,973,763	6,091,800	5,903,639	6,051,721
Public and Other	1,394,013	1,431,977	1,652,814	1,602,474	1,228,031
<b>Total Deposits</b>	<b>\$ 14,957,133</b>	<b>\$ 14,883,968</b>	<b>\$ 15,048,160</b>	<b>\$ 14,784,649</b>	<b>\$ 14,476,533</b>

<sup>1</sup> Comprised of other revolving credit, installment, and lease financing.

**Bank of Hawaii Corporation and Subsidiaries**
**Non-Performing Assets and Accruing Loans and Leases Past Due 90 Days or More**
**Table 11**

	March 31, 2018	December 31, 2017	September 30, 2017	June 31, 2017	March 31, 2017
(dollars in thousands)					
<b>Non-Performing Assets</b>					
Non-Accrual Loans and Leases					
Commercial					
Commercial and Industrial	\$ 986	\$ 448	\$ 901	\$ 175	\$ 228
Commercial Mortgage	1,367	1,398	1,425	1,460	973
Total Commercial	2,353	1,846	2,326	1,635	1,201
Consumer					
Residential Mortgage	6,725	9,243	9,188	9,337	11,756
Home Equity	3,890	3,991	4,128	3,405	3,517
Total Consumer	10,615	13,234	13,316	12,742	15,273
Total Non-Accrual Loans and Leases	12,968	15,080	15,642	14,377	16,474
Foreclosed Real Estate	2,768	1,040	1,393	1,991	2,529
<b>Total Non-Performing Assets</b>	<b>\$ 15,736</b>	<b>\$ 16,120</b>	<b>\$ 17,035</b>	<b>\$ 16,368</b>	<b>\$ 19,003</b>
<b>Accruing Loans and Leases Past Due 90 Days or More</b>					
Commercial					
Commercial and Industrial	\$ -	\$ -	\$ 5	\$ -	\$ -
Total Commercial	-	-	5	-	-
Consumer					
Residential Mortgage	\$ 2,927	\$ 2,703	\$ 2,933	\$ 2,269	\$ 2,313
Home Equity	3,013	1,624	1,392	2,343	1,133
Automobile	333	886	806	539	673
Other <sup>1</sup>	1,895	1,934	1,528	1,859	1,738
Total Consumer	8,168	7,147	6,659	7,010	5,857
<b>Total Accruing Loans and Leases Past Due 90 Days or More</b>	<b>\$ 8,168</b>	<b>\$ 7,147</b>	<b>\$ 6,664</b>	<b>\$ 7,010</b>	<b>\$ 5,857</b>
<b>Restructured Loans on Accrual Status and Not Past Due 90 Days or More</b>	<b>\$ 56,743</b>	<b>\$ 55,672</b>	<b>\$ 55,038</b>	<b>\$ 53,158</b>	<b>\$ 52,965</b>
<b>Total Loans and Leases</b>	<b>\$ 9,916,628</b>	<b>\$ 9,796,947</b>	<b>\$ 9,573,956</b>	<b>\$ 9,387,613</b>	<b>\$ 9,113,809</b>
Ratio of Non-Accrual Loans and Leases to Total Loans and Leases	0.13	% 0.15	% 0.16	% 0.15	% 0.18
Ratio of Non-Performing Assets to Total Loans and Leases and Foreclosed Real Estate	0.16	% 0.16	% 0.18	% 0.17	% 0.21
Ratio of Commercial Non-Performing Assets to Total Commercial Loans and Leases and Commercial Foreclosed Real Estate	0.06	% 0.05	% 0.06	% 0.04	% 0.03
Ratio of Consumer Non-Performing Assets to Total Consumer Loans and Leases and Consumer Foreclosed Real Estate	0.22	% 0.24	% 0.25	% 0.26	% 0.32
Ratio of Non-Performing Assets and Accruing Loans and Leases Past Due 90 Days or More to Total Loans and Leases and Foreclosed Real Estate	0.24	% 0.24	% 0.25	% 0.25	% 0.27
<b>Quarter to Quarter Changes in Non-Performing Assets</b>					
<b>Balance at Beginning of Quarter</b>	\$ 16,120	\$ 17,035	\$ 16,368	\$ 19,003	\$ 19,761
Additions	2,332	2,109	2,212	1,572	1,221
Reductions					
Payments	(1,251)	(368)	(199)	(497)	(1,017)
Return to Accrual Status	(1,270)	(1,779)	(305)	(1,370)	(645)

Sales of Foreclosed Real Estate	-	(353 )	(951 )	(1,883 )	-
Charge-offs/Write-downs	(195 )	(524 )	(90 )	(457 )	(317 )
Total Reductions	(2,716 )	(3,024 )	(1,545 )	(4,207 )	(1,979 )
<b>Balance at End of Quarter</b>	<b>\$ 15,736</b>	<b>\$ 16,120</b>	<b>\$ 17,035</b>	<b>\$ 16,368</b>	<b>\$ 19,003</b>

<sup>1</sup> Comprised of other revolving credit, installment, and lease financing.

### Bank of Hawaii Corporation and Subsidiaries

#### Reserve for Credit Losses

Table 12

(dollars in thousands)	Three Months Ended		
	March 31, 2018	December 31, 2017	March 31, 2017
<b>Balance at Beginning of Period</b>	\$ 114,168	\$ 113,703	\$ 110,845
Loans and Leases Charged-Off			
Commercial			
Commercial and Industrial	(206 )	(499 )	(174 )
Consumer			
Residential Mortgage	(97 )	(4 )	(183 )
Home Equity	(91 )	(221 )	(363 )
Automobile	(2,254 )	(2,014 )	(2,290 )
Other <sup>1</sup>	(3,340 )	(3,108 )	(2,694 )
<b>Total Loans and Leases Charged-Off</b>	<b>(5,988 )</b>	<b>(5,846 )</b>	<b>(5,704 )</b>
Recoveries on Loans and Leases Previously Charged-Off			
Commercial			
Commercial and Industrial	328	284	336
Lease Financing	-	1	-
Consumer			
Residential Mortgage	220	182	104
Home Equity	625	498	508
Automobile	599	576	620
Other <sup>1</sup>	683	520	527
<b>Total Recoveries on Loans and Leases Previously Charged-Off</b>	<b>2,455</b>	<b>2,061</b>	<b>2,095</b>
Net Loans and Leases Charged-Off	(3,533 )	(3,785 )	(3,609 )
Provision for Credit Losses	4,125	4,250	4,400
Provision for Unfunded Commitments	-	-	-
<b>Balance at End of Period <sup>2</sup></b>	<b>\$ 114,760</b>	<b>\$ 114,168</b>	<b>\$ 111,636</b>
<b>Components</b>			
Allowance for Loan and Lease Losses	\$ 107,938	\$ 107,346	\$ 105,064
Reserve for Unfunded Commitments	6,822	6,822	6,572
<b>Total Reserve for Credit Losses</b>	<b>\$ 114,760</b>	<b>\$ 114,168</b>	<b>\$ 111,636</b>
<b>Average Loans and Leases Outstanding</b>	<b>\$ 9,803,753</b>	<b>\$ 9,688,710</b>	<b>\$ 9,020,351</b>
Ratio of Net Loans and Leases Charged-Off to Average Loans and Leases Outstanding (annualized)	0.15	% 0.15	% 0.16
Ratio of Allowance for Loan and Lease Losses to Loans and Leases Outstanding	1.09	% 1.10	% 1.15

<sup>1</sup> Comprised of other revolving credit, installment, and lease financing.

<sup>2</sup> Included in this analysis is activity related to the Company's reserve for unfunded commitments, which is separately recorded in other liabilities in the Consolidated Statements of Condition.

### Bank of Hawaii Corporation and Subsidiaries

#### Business Segments Selected Financial Information

Table 13

(dollars in thousands)	Investment Services and				Consolidated Total
	Retail Banking	Commercial Banking	Private Banking	Treasury and Other	

**Three Months Ended March 31, 2018**

Net Interest Income	\$ 64,397	\$ 42,898	\$ 9,887	\$ 1,774	\$ 118,956
Provision for Credit Losses	3,743	(151 )	(60 )	593	4,125
Net Interest Income After Provision for Credit Losses	60,654	43,049	9,947	1,181	114,831
Noninterest Income	19,253	5,642	13,670	5,470	44,035
Noninterest Expense	(54,599 )	(20,332 )	(16,207 )	(3,246 )	(94,384 )
Income Before Provision for Income Taxes	25,308	28,359	7,410	3,405	64,482
Provision for Income Taxes	(6,291 )	(6,824 )	(1,954 )	4,627	(10,442 )
<b>Net Income</b>	<b>\$ 19,017</b>	<b>\$ 21,535</b>	<b>\$ 5,456</b>	<b>\$ 8,032</b>	<b>\$ 54,040</b>
<b>Total Assets as of March 31, 2018</b>	<b>\$ 6,041,271</b>	<b>\$ 3,771,678</b>	<b>\$ 332,454</b>	<b>\$ 6,990,627</b>	<b>\$ 17,136,030</b>

**Three Months Ended March 31, 2017**

Net Interest Income	\$ 65,158	\$ 41,931	\$ 6,650	\$ (3,867 )	\$ 109,872
Provision for Credit Losses	3,801	(188 )	(5 )	792	4,400
Net Interest Income After Provision for Credit Losses	61,357	42,119	6,655	(4,659 )	105,472
Noninterest Income	20,925	5,438	14,549	15,004	55,916
Noninterest Expense	(52,260 )	(18,355 )	(15,471 )	(2,482 )	(88,568 )
Income Before Provision for Income Taxes	30,022	29,202	5,733	7,863	72,820
Provision for Income Taxes	(10,673 )	(10,256 )	(2,121 )	1,406	(21,644 )
<b>Net Income</b>	<b>\$ 19,349</b>	<b>\$ 18,946</b>	<b>\$ 3,612</b>	<b>\$ 9,269</b>	<b>\$ 51,176</b>
<b>Total Assets as of March 31, 2017</b>	<b>\$ 5,438,421</b>	<b>\$ 3,577,524</b>	<b>\$ 288,178</b>	<b>\$ 7,360,092</b>	<b>\$ 16,664,215</b>

**Bank of Hawaii Corporation and Subsidiaries  
Selected Quarterly Financial Data**

Table 14

(dollars in thousands, except per share amounts)	Three Months Ended				
	March 31, 2018	December 31, 2017	September 30, 2017	June 30, 2017	March 31, 2017
<b>Quarterly Operating Results</b>					
Interest Income					
Interest and Fees on Loans and Leases	\$ 97,634	\$ 96,974	\$ 94,621	\$ 90,909	\$ 87,937
Income on Investment Securities					
Available-for-Sale	12,141	11,866	11,987	11,835	11,084
Held-to-Maturity	21,296	21,782	20,334	19,918	19,706
Deposits	18	3	5	2	5
Funds Sold	757	717	1,579	696	890
Other	300	271	235	208	230
Total Interest Income	132,146	131,613	128,761	123,568	119,852
Interest Expense					
Deposits	7,581	6,980	6,663	4,998	3,691
Securities Sold Under Agreements to Repurchase	4,564	4,664	4,664	5,079	5,185
Funds Purchased	53	81	-	39	3
Short-Term Borrowings	16	-	-	64	-
Other Debt	976	1,118	1,117	1,109	1,101
Total Interest Expense	13,190	12,843	12,444	11,289	9,980
<b>Net Interest Income</b>	<b>118,956</b>	<b>118,770</b>	<b>116,317</b>	<b>112,279</b>	<b>109,872</b>
Provision for Credit Losses	4,125	4,250	4,000	4,250	4,400
Net Interest Income After Provision for Credit Losses	114,831	114,520	112,317	108,029	105,472
Noninterest Income					
Trust and Asset Management	11,181	11,105	11,050	11,796	11,479
Mortgage Banking	2,145	2,593	3,237	3,819	3,300
Service Charges on Deposit Accounts	7,129	8,053	8,188	8,009	8,325
Fees, Exchange, and Other Service Charges	14,333	13,784	13,764	13,965	13,332
Investment Securities Gains (Losses), Net	(666 )	(617 )	(566 )	(520 )	12,133
Annuity and Insurance	1,206	1,273	1,429	2,161	1,995
Bank-Owned Life Insurance	1,842	1,609	1,861	1,550	1,497
Other	6,865	4,055	3,447	4,456	3,855
<b>Total Noninterest Income</b>	<b>44,035</b>	<b>41,855</b>	<b>42,410</b>	<b>45,236</b>	<b>55,916</b>
Noninterest Expense					
Salaries and Benefits	54,422	51,698	51,190	49,676	51,165
Net Occupancy	8,534	8,510	7,727	8,131	8,168

Net Equipment	5,527	5,454	5,417	5,706	5,501
Data Processing	3,891	4,310	3,882	3,881	3,410
Professional Fees	2,773	3,266	3,044	2,592	2,779
FDIC Insurance	2,157	2,253	2,107	2,097	2,209
Other	17,080	16,845	15,231	16,106	15,336
<b>Total Noninterest Expense</b>	<b>94,384</b>	<b>92,336</b>	<b>88,598</b>	<b>88,189</b>	<b>88,568</b>
Income Before Provision for Income Taxes	64,482	64,039	66,129	65,076	72,820
Provision for Income Taxes	10,442	21,086	20,248	20,414	21,644
<b>Net Income</b>	<b>\$ 54,040</b>	<b>\$ 42,953</b>	<b>\$ 45,881</b>	<b>\$ 44,662</b>	<b>\$ 51,176</b>

Basic Earnings Per Share	\$ 1.29	\$ 1.02	\$ 1.09	\$ 1.05	\$ 1.21
Diluted Earnings Per Share	\$ 1.28	\$ 1.01	\$ 1.08	\$ 1.05	\$ 1.20

#### Balance Sheet Totals

Loans and Leases	\$ 9,916,628	\$ 9,796,947	\$ 9,573,956	\$ 9,387,613	\$ 9,113,809
Total Assets	17,136,030	17,089,052	17,268,302	16,981,292	16,664,215
Total Deposits	14,957,133	14,883,968	15,048,160	14,784,649	14,476,533
Total Shareholders' Equity	1,241,193	1,231,868	1,227,893	1,213,757	1,193,137

#### Performance Ratios

Return on Average Assets	1.29	% 1.00	% 1.07	% 1.09	% 1.26	%
Return on Average Shareholders' Equity	17.74	13.85	14.89	14.87	17.63	
Efficiency Ratio <sup>1</sup>	57.91	57.49	55.82	55.99	53.42	
Net Interest Margin <sup>2</sup>	3.00	2.98	2.92	2.92	2.89	

<sup>1</sup> Efficiency ratio is defined as noninterest expense divided by total revenue (net interest income and noninterest income).

<sup>2</sup> Net interest margin is defined as net interest income, on a taxable-equivalent basis, as a percentage of average earning assets.

Note: Certain prior period information has been reclassified to conform to current presentation.

#### Bank of Hawaii Corporation and Subsidiaries

##### Hawaii Economic Trends

Table 15

(\$ in millions; jobs in thousands)	Two Months Ended		Year Ended		December 31, 2016	
	February 28, 2018		December 31, 2017			
<b>Hawaii Economic Trends</b>						
State General Fund Revenues <sup>1</sup>	\$ 1,233.5	10.4 %	\$ 6,485.5	4.3 %	\$ 6,215.4	3.6 %
General Excise and Use Tax Revenue <sup>1</sup>	\$ 675.8	17.3 %	\$ 3,349.8	4.5 %	\$ 3,205.7	2.0 %
Jobs <sup>2</sup>	669.4		668.2		669.4	

(spot rates)	March 31, 2018	December 31, 2017	December 31, 2016
<b>Unemployment <sup>3</sup></b>			
Statewide, seasonally adjusted	2.1	% 2.1	% 2.9 %
Oahu	1.8	1.7	2.4
Island of Hawaii	2.1	2.0	3.1
Maui	2.0	1.8	2.7
Kauai	1.7	1.7	2.8

(percentage change, except months of inventory)	March 31, 2018	December 31, 2017	December 31, 2016	December 31, 2015
<b>Housing Trends (Single Family Oahu) <sup>4</sup></b>				
Median Home Price	2.0	% 2.7	% 5.0	% 3.7 %
Home Sales Volume (units)	(0.4)	) % 6.3	% 6.5	% 5.2 %
Months of Inventory	2.1	2.1	2.5	2.6

(in thousands)	Monthly Visitor Arrivals, Not Seasonally Adjusted	Percentage Change from Previous Year
<b>Tourism <sup>5</sup></b>		

February 28, 2018	778.6	10.3
January 31, 2018	796.5	5.4
December 31, 2017	880.4	6.3
November 30, 2017	748.3	7.3
October 31, 2017	737.0	2.8
September 30, 2017	701.8	5.1
August 31, 2017	818.6	4.8
July 31, 2017	891.9	6.8
June 30, 2017	835.9	4.5
May 31, 2017	751.2	4.5
April 30, 2017	753.0	7.5
March 31, 2017	802.8	2.1
February 28, 2017	706.1	2.5
January 31, 2017	756.0	4.9
December 31, 2016	828.2	3.6
November 30, 2016	697.1	4.7
October 31, 2016	717.0	4.3
September 30, 2016	667.6	3.1
August 31, 2016	780.7	3.1
July 31, 2016	835.4	2.1
June 30, 2016	800.3	4.2
May 31, 2016	718.9	1.3
April 30, 2016	700.6	3.4
March 31, 2016	786.3	0.8
February 29, 2016	688.8	4.1
January 31, 2016	721.0	6.2

<sup>1</sup> Source: Hawaii Department of Business, Economic Development & Tourism

<sup>2</sup> Source: U. S. Bureau of Labor Statistics

<sup>3</sup> Source: Hawaii Department of Labor and Industrial Relations, County jobs data as of February 28, 2018 and not seasonally adjusted.

<sup>4</sup> Source: Honolulu Board of REALTORS

<sup>5</sup> Source: Hawaii Tourism Authority

Note: Certain prior period information has been revised.



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**Bank of Hawaii Corporation**

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