

NYSE: BOH

Ah Bank of Hawaii

Corporation

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Bank of Hawaii Corporation Third Quarter 2020 Financial Results

- Diluted Earnings Per Share \$0.95
- Net Income \$37.8 Million
- Board of Directors Approves Dividend of \$0.67 Per Share

FOR IMMEDIATE RELEASE

HONOLULU, HI (October 26, 2020) -- Bank of Hawaii Corporation (NYSE: BOH) today reported diluted earnings per share of \$0.95 for the third quarter of 2020 compared with diluted earnings per share of \$0.98 in the previous quarter and diluted earnings per share of \$1.29 in the same quarter last year. Net income for the third quarter of 2020 was \$37.8 million compared with net income of \$38.9 million in the second quarter of 2020 and net income of \$52.1 million in the third quarter of 2019.

Loan and lease balances were \$11.8 billion at September 30, 2020 down slightly from June 30, 2020, up 7.3 percent from December 31, 2019, and up 8.4 percent compared with September 30, 2019. Total deposits reached another record high of \$17.7 billion at the end of the third quarter of 2020, an increase of 1.8 percent from June 30, 2020, up 12.4 percent from December 31, 2019, and up 15.6 percent compared with September 30, 2019.

"Our financial results for the third quarter largely reflect current conditions at the local, national and global level," said Peter Ho, Chairman, President and CEO. "Our long-standing commitment to conservatism, liquidity and capital strength positions us relatively well to these extraordinary times."

The return on average assets for the third quarter of 2020 was 0.76 percent, down from 0.82 percent in the previous quarter and 1.17 percent in the same quarter last year. The return on average equity for the third quarter of 2020 was 11.01 percent compared with 11.58 percent for the second quarter of 2020 and 16.02 percent for the third quarter of 2019. The efficiency ratio for the third quarter of 2020 was 54.22 percent compared with 49.95 percent in the previous quarter and 58.55 percent in the same quarter last year.

For the nine-month period ended September 30, 2020, net income was \$111.5 million, down from net income of \$167.8 million during the same period last year. Diluted earnings per share were \$2.80 for the nine-month period in 2020 compared with diluted earnings per share of \$4.11 for the same period in 2019. The return on average assets for the nine-month period ended September 30, 2020 was 0.78 percent compared with the return on average assets of 1.29 percent for the same nine months in 2019. The 2020 year-to-date return on average equity was 11.08 percent compared with 17.58 percent for the nine months ended September 30, 2019. The efficiency ratio for the nine-month period in 2020 was 53.33 percent compared with 56.16 percent in the same period last year.

Financial Highlights

Net interest income, on a taxable equivalent basis, for the third quarter of 2020 was \$124.5 million, a decrease of \$2.5 million compared with \$127.0 million in the second quarter of 2020 and a decrease of \$0.7 million compared with \$125.2 million in the third quarter of 2019. Net interest income in the second quarter of 2020 included an interest recovery of \$2.9 million that increased the margin by 7 basis points. Net interest income, on a taxable equivalent basis, for the nine-month period in 2020 was \$377.8 million, an increase of \$2.1 million compared with net interest income of \$375.7 million for the same period in 2019. Analyses of the changes in net interest income are included in Tables 8a, 8b and 8c.

The net interest margin was 2.67 percent for the third quarter of 2020, down 16 basis points from 2.83 percent in the previous quarter and down 34 basis points from the net interest margin of 3.01 percent in the third quarter of 2019. The decrease is largely due to lower rates and higher levels of liquidity due to the strong deposit growth. The net interest margin for the nine-month period in 2020 was 2.82 percent compared with the net interest margin of 3.05 percent for the same nine-month period last year.

Results for the third quarter of 2020 included a provision for credit losses of \$28.6 million compared with \$40.4 million in the previous quarter and \$4.3 million in the same quarter last year. The provision for credit losses for the nine-month period in 2020 was \$102.6 million compared with a provision for credit losses of \$11.3 million during the same period in 2019.

Noninterest income was \$41.7 million in the third quarter of 2020, a decrease of \$9.6 million compared with \$51.3 million in the second quarter of 2020 and a decrease of \$4.8 million compared with \$46.5 million in the third quarter of 2019. There were no significant items in noninterest income during the third quarter of 2020 or the third quarter of 2019. Noninterest income during the second quarter of 2020 included a gain of \$14.2 million related to a sale of Visa Class B shares. Adjusted for the sale of the Visa shares, the increase in noninterest income compared to the prior quarter was primarily due to higher fee income. The decline in noninterest revenue compared to the third quarter last year is due to lower fee income resulting from decreased customer and visitor activity related to the COVID-19 pandemic. Noninterest income for the nine-month period in 2020 was \$139.2 million, an increase of \$3.6 million compared with noninterest income of \$135.6 million for the same period in 2019.

Noninterest expense was \$89.9 million in the third quarter of 2020, an increase of \$1.0 million compared with \$88.9 million in the second quarter of 2020 and a decrease of \$10.4 million compared with \$100.3 million in the third quarter last year. Noninterest expense during the third quarter of 2020 included a gain of \$1.9 million related to the sale of a branch building partially offset by \$1.8 million in severance. There were no significant items in noninterest expense during the second quarter of 2020. Noninterest expense in the third quarter of 2019 included a \$6.0 million increase in legal reserves. Noninterest expense for the nine-month period in 2020 was \$275.2 million, a decrease of \$10.9 million compared with noninterest expense of \$286.1 million for the same period in 2019. An analysis of noninterest expenses related to salaries and benefits is included in Table 9.

The effective tax rate for the third quarter of 2020 was 20.09 percent compared with 20.05 percent in the previous quarter and 22.08 percent in the same quarter last year. The effective tax rate for the nine-month period in 2020 was 19.34 percent compared with an effective tax rate of 20.89 percent during the same period last year.

The Company's business segments are defined as Consumer Banking, Commercial Banking, and Treasury & Other. Results for the business segments are determined based on the Company's internal financial management reporting process and organizational structure. Selected financial information is included in Tables 13a and 13b.

Asset Quality

The Company's asset quality remained relatively stable during the third quarter of 2020. Total non-performing assets were \$18.6 million at September 30, 2020 down from \$22.7 million at June 30, 2020 and \$21.6 million at September 30, 2019. As a percentage of total loans and leases, including foreclosed real estate, non-performing assets were 0.16 percent, down from 0.19 percent at the end of the previous quarter and 0.20 percent at the end of the third quarter last year.

Accruing loans and leases past due 90 days or more were \$9.6 million at September 30, 2020 compared with \$8.9 million at June 30, 2020 and \$6.1 million at September 30, 2019. Restructured loans not included in non-accrual loans or accruing loans past due 90 days or more were \$58.7 million at September 30, 2020, compared with \$59.7 million at June 30, 2020 and \$46.2 million at September 30, 2019. More information on non-performing assets and accruing loans and leases past due 90 days or more is presented in Table 11.

Net loan and lease charge-offs during the third quarter of 2020 were a net recovery of \$1.5 million. Loan and lease charge-offs of \$2.3 million during the quarter were fully offset by recoveries of \$3.8 million. Net charge-offs during the second quarter of 2020 were \$5.1 million or 0.18 percent annualized of total average loans and leases outstanding and comprised of \$8.3 million in charge-offs and recoveries of \$3.2 million. Net charge-offs during the third quarter of 2019 were \$3.0 million or 0.11 percent annualized of total average loans and leases outstanding and comprised of \$5.8 million in charge-offs and recoveries of \$2.8 million. Net charge-offs during the nine-month period in 2020 were \$7.4 million or 0.09 percent annualized of total average loans and leases outstanding compared with net charge-offs of \$9.0 million or 0.11 percent annualized of total average loans and leases outstanding for the nine-month period in 2019.

The allowance for credit losses was \$203.5 million at September 30, 2020 compared with \$173.4 million at June 30, 2020 and \$108.9 million at September 30, 2019. The ratio of the allowance for credit losses to total loans and leases was 1.73 percent at September 30, 2020 compared with 1.47 percent at June 30, 2020 and 1.00 percent at September 30, 2019. The reserve for unfunded commitments was \$2.3 million at September 30, 2020 compared with \$2.5 million at June 30, 2020 and \$6.8 million at September 30, 2019. Details of loan and lease charge-offs, recoveries and components of the total reserve for credit losses are summarized in Table 12.

Other Financial Highlights

Total assets increased to \$20.1 billion at September 30, 2020 compared with \$19.8 billion at June 30, 2020 and \$17.7 billion at September 30, 2019. Average total assets were \$19.7 billion during the third quarter of 2020 compared with \$19.2 billion during the previous quarter and \$17.6 billion during the third quarter last year.

The investment securities portfolio was \$6.4 billion at September 30, 2020, up from \$6.0 billion at June 30, 2020 and \$5.5 billion at September 30, 2019 due to strong growth in deposits that outpaced loan growth. The portfolio remains largely comprised of securities issued by U.S. government agencies and includes \$3.2 billion in securities held to maturity and \$3.2 billion in securities available for sale. The securities available for sale compared with \$2.9 billion in securities held to maturity and \$2.7 billion in securities available for sale at September 30, 2019.

Total loans and leases were \$11.8 billion at September 30, 2020. Average total loans and leases were \$11.7 billion during the third quarter of 2020 up slightly from the previous quarter and up 9.0 percent from \$10.8 billion during the same quarter last year. The commercial loan portfolio was \$5.0 billion at September 30, 2020, down \$5.9 million or 0.1 percent from June 30, 2020, and up \$860.1 million or 20.7 percent from September 30, 2019. The consumer loan portfolio was \$6.8 billion at September 30, 2020, down \$5.9 million or 0.1 percent from June 30, 2020, and up \$52.2 million or 0.8 percent from September 30, 2019.

Total deposits were \$17.7 billion at September 30, 2020. Average total deposits were \$17.3 billion during the third quarter of 2020, up 3.5 percent from \$16.7 billion during the previous quarter and up 12.7 percent from \$15.3 billion during the same quarter last year. Consumer deposits increased to \$8.9 billion at September 30, 2020, up \$136.9 million or 1.6 percent from \$8.8 billion at June 30, 2020 and up \$1.0 billion or 12.8 percent from \$7.9 billion at September 30, 2019. Commercial deposits were \$7.2 billion at September 30, 2020, down \$135.5 million or 1.9 percent from \$7.3 billion at June 30, 2020 and were up \$1.0 billion or 16.3 percent from \$6.2 billion at September 30, 2019. Other deposits, including public funds, were \$1.7 billion at September 30, 2020, an increase of \$314.3 million or 23.1 percent from June 30, 2020 and up \$381.7 million or 29.5 percent from September 30, 2019. Deposit balances are summarized in Tables 7a, 7b, and 10.

Total shareholders' equity increased to \$1.36 billion at September 30, 2020 compared with \$1.35 billion at June 30, 2020 and \$1.29 billion at September 30, 2019. There were no shares repurchased during the third quarter of 2020. The Tier 1 Capital Ratio at September 30, 2020 was 12.09 percent compared with 12.04 percent at June 30, 2020 and 12.33 percent at September 30, 2019. The Tier 1 leverage ratio at September 30, 2020 was 6.81 percent compared with 6.90 percent at June 30, 2020 and 7.32 percent at September 30, 2019.

The Company's Board of Directors declared a quarterly cash dividend of \$0.67 per share on the Company's outstanding shares. The dividend will be payable on December 14, 2020 to shareholders of record at the close of business on November 30, 2020.

Conference Call Information

The Company will review its third quarter 2020 financial results today at 2:00 p.m. Eastern Time (8:00 a.m. Hawaii Time). The live call, including a slide presentation, will be accessible on the investor relations link of Company's website, www.boh.com. The webcast link is https://edge.media-server.com/mmc/p/xr9ecjhk. The toll-free number for the teleconference is 1 (844) 543-5235 in the United States and Canada and 1 (703) 318-2209 for other international callers. Use the pass code "Bank of Hawaii" to access the call. A replay will be available for one week beginning approximately 11:00 a.m. Hawaii Time on Monday, October 26, 2020. The replay number is 1 (855) 859-2056 in the United States and Canada and 1 (404) 537-3406 from other international locations. Enter the conference ID 6164797 when prompted. In addition, the replay will be available on the Company's website, www.boh.com.

Forward-Looking Statements

This news release, and other statements made by the Company in connection with it may contain "forward-looking statements", such as forecasts of our financial results and condition, expectations for our operations and business prospects, and our assumptions used in those forecasts and expectations. Do not unduly rely on forward-looking statements. Actual results might differ significantly from our forecasts and expectations because of a variety of factors. More information about these factors is contained in Bank of Hawaii Corporation's Annual Report on Form 10-K for the year ended December 31, 2019, which was filed with the U.S. Securities and Exchange Commission. We have not committed to update forward-looking statements to reflect later events or circumstances.

Bank of Hawaii Corporation is a regional financial services company serving businesses, consumers, and governments in Hawaii and the West Pacific. The Company's principal subsidiary, Bank of Hawaii, was founded in 1897. For more information about Bank of Hawaii Corporation, see the Company's web site, www.boh.com.

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Financial Highlights Table 1

rillanciai riiginigitis			Thre	e Months End	led			Nine Mo	nths	Ended	_
	Se	ptember 30,		June 30,	S	eptember 30,		Septe	embe	r 30,	_
(dollars in thousands, except per share amounts)		2020		2020		2019		2020		2019	
For the Period:											
Operating Results											
Net Interest Income	\$	124,166	\$	126,691	\$	124,896	\$	376,823	(373,830)
Provision for Credit Losses		28,600		40,400		4,250		102,600		11,250)
Total Noninterest Income		41,734		51,268		46,507		139,151		135,636	j
Total Noninterest Expense		89,949		88,892		100,349		275,153		286,131	l
Net Income		37,840		38,908		52,052		111,490		167,770)
Basic Earnings Per Share		0.95		0.98		1.30		2.81		4.14	ļ
Diluted Earnings Per Share		0.95		0.98		1.29		2.80		4.11	l
Dividends Declared Per Share		0.67		0.67		0.65		2.01		1.92	2
Performance Ratios											
Return on Average Assets		0.76	%	0.82	%	1.17	%	0.78	%	1.29) %
Return on Average Shareholders' Equity		11.01		11.58		16.02		11.08		17.58	}
Efficiency Ratio ¹		54.22		49.95		58.55		53.33		56.16	;
Net Interest Margin ²		2.67		2.83		3.01		2.82		3.05	j
Dividend Payout Ratio ³		70.53		68.37		50.00		71.53		46.38	3
Average Shareholders' Equity to Average Assets		6.93		7.04		7.32		7.06		7.31	Į.
Average Balances											
Average Loans and Leases	\$	11,739,785	\$	11,727,649	\$	10,770,720	\$	11,510,222	,	10,624,311	ĺ
Average Assets		19,741,139		19,189,581		17,605,394		19,053,626		17,442,054	ŀ
Average Deposits		17,270,206		16,679,511		15,330,691		16,591,640		15,156,275	;
Average Shareholders' Equity		1,367,756		1,351,345		1,289,417		1,344,402		1,275,753	3
Per Share of Common Stock											
Book Value	\$	33.99	\$	33.76	\$	32.00	9	33.99	5	32.00)
Tangible Book Value		33.21		32.97		31.22		33.21		31.22	2
Market Value											
Closing		50.52		61.41		85.93		50.52		85.93	3
High		61.94		72.74		88.20		95.53		88.20)
Low		48.77		51.15		79.13		46.70		66.54	į.
			5	September 30	,	June 30		December 31		September 30),
				2020)	2020)	2019		2019	9
As of Period End:											
Balance Sheet Totals			•	44 700 000	•	44 005 070	4	40,000,000	,	10.004.000	,
Loans and Leases			\$	11,793,608		11,805,370			,		
Total Assets				20,109,489		19,769,942		18,095,496		17,672,140	
Total Deposits				17,738,883		17,423,155		15,784,482		15,340,752	
Other Debt				60,502		60,524		85,565		110,585	
Total Shareholders' Equity				1,361,739		1,352,082		1,286,832		1,291,490	,
Asset Quality					_		_				
Non-Performing Assets			\$	18,626		22,701	\$		(
Allowance for Credit Losses				203,496		173,439		138,150		108,936	
Allowance to Loans and Leases Outstanding				1.73	%	1.47	%	1.00	%	1.00) %
Capital Ratios ⁴											
Common Equity Tier 1 Capital Ratio				12.09	%	12.04	%	12.18	%	12.33	
Tier 1 Capital Ratio				12.09		12.04		12.18		12.33	
Total Capital Ratio				13.35		13.29		13.28		13.44	1
Tier 1 Leverage Ratio				6.81		6.90		7.25		7.32	2
Total Shareholders' Equity to Total Assets				6.77		6.84		7.11		7.31	1
Tangible Common Equity to Tangible Assets 5				6.63		6.69		6.95		7.14	ļ
Tangible Common Equity to Risk-Weighted Assets ⁵				12.02		12.07		11.85		12.10)
Non-Financial Data											
Full-Time Equivalent Employees				2,038		2,112		2,124		2,124	Į.
Branches				67		67		68		67	,
ATMs				358		367		387		379	}

¹ Efficiency ratio is defined as noninterest expense divided by total revenue (net interest income and total noninterest income).

² Net interest margin is defined as net interest income, on a taxable-equivalent basis, as a percentage of average earning assets.

 $^{^{3}\,}$ Dividend payout ratio is defined as dividends declared per share divided by basic earnings per share.

 $^{^{\}rm 4}\,$ Regulatory capital ratios as of September 30, 2020 are preliminary.

⁵ Tangible common equity to tangible assets and tangible common equity to risk-weighted assets are Non-GAAP financial measures. See Table 2 "Reconciliation of Non-GAAP Financial Measures."

Reconciliation of Non-GAAP Financial Measures

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	s	eptember 30,		June 30,		December 31,		September 30,
(dollars in thousands)		2020		2020		2019		2019
Total Shareholders' Equity	\$	1,361,739	\$	1,352,082	\$	1,286,832	\$	1,291,490
Less: Goodwill	•	31,517	,	31,517	•	31,517	•	31,517
Tangible Common Equity	\$	1,330,222	\$	1,320,565	\$	1,255,315	\$	1,259,973
Total Assets	\$	20,109,489	\$	19,769,942	¢	18,095,496	\$	17,672,140
Less: Goodwill	Φ	31,517	φ	31,517	φ	31,517	Φ	31,517
Tangible Assets	\$	20,077,972	\$	19,738,425	\$	18,063,979	\$	17,640,623
Risk-Weighted Assets, determined in accordance								
with prescribed regulatory requirements	\$	11,068,888	\$	10,941,894	\$	10,589,061	\$	10,416,560
Total Shareholders' Equity to Total Assets		6.77%		6.84%		7.11%		7.31%
Tangible Common Equity to Tangible Assets (Non-GAAP)		6.63%		6.69%		6.95%		7.14%
Tier 1 Capital Ratio		12.09%		12.04%		12.18%		12.33%
Tangible Common Equity to Risk-Weighted Assets (Non-GAAP)		12.02%		12.07%		11.85%		12.10%

Note: Risk-Weighted Assets and Regulatory capital ratios as of September 30, 2020 are preliminary.

Table 2

Consolidated Statements of Income

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		Т	hree	Months End	ed		 Nine Months Ended		
	Se	eptember 30,		June 30,	Se	eptember 30,	Septen	nber	30,
(dollars in thousands, except per share amounts)		2020		2020		2019	2020		2019
Interest Income									
Interest and Fees on Loans and Leases	\$	103,189	\$	107,628	\$	110,877	\$ 319,027	\$	329,789
Income on Investment Securities									
Available-for-Sale		14,558		14,576		17,512	45,845		46,016
Held-to-Maturity		15,967		16,723		18,796	51,942		62,866
Deposits		3		1		9	13		33
Funds Sold		149		92		656	787		2,830
Other		151		125		233	494		762
Total Interest Income		134,017		139,145		148,083	418,108		442,296
Interest Expense									
Deposits		5,891		7,954		18,055	28,105		51,967
Securities Sold Under Agreements to Repurchase		3,622		4,020		4,257	11,667		13,451
Funds Purchased		- -		18		146	90		815
Short-Term Borrowings		1		22		1	62		38
Other Debt		337		440		728	1,361		2,195
Total Interest Expense		9,851		12,454		23,187	41,285		68,466
Net Interest Income		124,166		126,691		124,896	376,823		373,830
Provision for Credit Losses		28,600		40,400		4,250	102,600		11,250
Net Interest Income After Provision for Credit Losses		95,566		86,291		120,646	274,223		362,580
Noninterest Income		30,000		00,201		120,040	217,220		002,000
Trust and Asset Management		10,752		10,550		10,930	32,217		33,076
Mortgage Banking		4,047		4,278		4,864	11,020		10,487
Service Charges on Deposit Accounts		6,027		5,097		7,592	18,575		22,239
Fees, Exchange, and Other Service Charges		12,296		9,417		14,900	34,913		43,360
· ·				13,216					
Investment Securities Gains (Losses), Net		(1,121) 881				(1,469)	11,125		(3,080
Annuity and Insurance				883		1,278	2,692		5,662
Bank-Owned Life Insurance		1,806		1,649		1,647	5,035		5,136
Other		7,046		6,178		6,765	23,574		18,756
Total Noninterest Income		41,734		51,268		46,507	139,151		135,636
Noninterest Expense									
Salaries and Benefits		51,951		50,715		54,345	157,129		164,442
Net Occupancy		7,281		8,761		8,803	24,997		24,976
Net Equipment		9,223		8,195		7,637	25,874		21,365
Data Processing		4,691		4,416		4,676	13,895		13,929
Professional Fees		2,743		3,061		2,184	9,012		6,814
FDIC Insurance		1,282		1,558		1,257	4,296		3,816
Other		12,778		12,186		21,447	39,950		50,789
Total Noninterest Expense		89,949		88,892		100,349	275,153		286,131
Income Before Provision for Income Taxes		47,351		48,667		66,804	138,221		212,085
Provision for Income Taxes		9,511		9,759		14,752	26,731		44,315
Net Income	\$	37,840	\$	38,908	\$	52,052	\$ 111,490	\$	167,770
Basic Earnings Per Share	\$	0.95	\$	0.98	\$	1.30	\$ 2.81	\$	4.14
Diluted Earnings Per Share	\$	0.95	\$	0.98	\$	1.29	\$ 2.80	\$	4.11
Dividends Declared Per Share	\$	0.67	\$	0.67	\$	0.65	\$ 2.01	\$	1.92
Basic Weighted Average Shares		39,745,120		39,703,735		40,190,508	39,710,252		40,554,036
Diluted Weighted Average Shares		39,869,135		39,832,475		40,450,742	 39,872,406		40,806,295

Consolidated Statements of Comprehensive Income

		TI	nre	e Months End	ed		Nine Mon	ths	Ended
	Sep	otember 30,		June 30,	Se	ptember 30,	Septen	nber	30,
(dollars in thousands)		2020		2020		2019	2020		2019
Net Income	\$	37,840	\$	38,908	\$	52,052	\$ 111,490	\$	167,770
Other Comprehensive Income (Loss), Net of Tax:									
Net Unrealized Gains (Losses) on Investment Securities		(4,900)		7,730		5,405	44,389		28,533
Defined Benefit Plans		374		374		245	1,122		736
Other Comprehensive Income (Loss)		(4,526)		8,104		5,650	45,511		29,269
Comprehensive Income	\$	33,314	\$	47,012	\$	57,702	\$ 157,001	\$	197,039

Table 4

	S	eptember 30,	June 30,	December 31,	Sep	tember 30,
(dollars in thousands)		2020	2020	2019		2019
Assets						
Interest-Bearing Deposits in Other Banks	\$	4,233	\$ 2,310	\$ 4,979	\$	2,946
Funds Sold		736,524	800,857	254,574		108,446
Investment Securities						
Available-for-Sale		3,190,313	2,726,478	2,619,003		2,594,394
Held-to-Maturity (Fair Value of \$3,288,668; \$3,374,294; \$3,062,882; and \$2,972,273)		3,198,830	3,276,829	3,042,294		2,946,910
Loans Held for Sale		-	20,711	39,062		36,720
Loans and Leases		11,793,608	11,805,370	10,990,892	1	10,881,298
Allowance for Credit Losses		(203,496)	(173,439)	(110,027)		(108,936)
Net Loans and Leases		11,590,112	11,631,931	10,880,865	1	10,772,362
Total Earning Assets		18,720,012	18,459,116	16,840,777	1	16,461,778
Cash and Due from Banks		260,167	242,423	299,105		259,492
Premises and Equipment, Net		199,021	198,582	188,388		179,453
Operating Lease Right-of-Use Assets		96,200	97,166	100,838		101,005
Accrued Interest Receivable		57,370	50,645	46,476		47,897
Foreclosed Real Estate		2,332	2,506	2,737		2,939
Mortgage Servicing Rights		21,887	22,904	25,022		24,408
Goodwill		31,517	31,517	31,517		31,517
Bank-Owned Life Insurance		291,231	291,185	287,962		286,936
Other Assets		429,752	373,898	272,674		276,715
Total Assets	\$	20,109,489	\$,	\$ 18,095,496	\$ 1	
Noninterest-Bearing Demand Interest-Bearing Demand Savings Time	\$	5,428,567 3,824,448 6,763,891 1,721,977	\$ 5,485,015 3,437,654 6,821,710 1,678,776	\$ 4,489,525 3,127,205 6,365,321 1,802,431		4,392,706 3,000,865 6,141,098 1,806,083
Total Deposits		17,738,883	17,423,155	15,784,482	1	15,340,752
Securities Sold Under Agreements to Repurchase		602,106	603,206	604,306		604,299
Other Debt		60,502	60,524	85,565		110,585
Operating Lease Liabilities		103,869	104,741	108,210		108,264
Retirement Benefits Payable		43,505	43,833	44,504		39,682
Accrued Interest Payable		6,613	7,775	8,040		8,435
Taxes Payable and Deferred Taxes		12,124	38,297	16,085		21,089
Other Liabilities		180,148	136,329	157,472		147,544
Total Liabilities		18,747,750	18,417,860	16,808,664	1	16,380,650
Shareholders' Equity						
Common Stock (\$.01 par value; authorized 500,000,000 shares;						
issued / outstanding: September 30, 2020 - 58,248,690 / 40,060,675;						
June 30, 2020 - 58,263,452 / 40,047,694; December 31, 2019 - 58,166,910 / 40,039,695;						
and September 30, 2019 - 58,176,305 / 40,359,259)		580	580	579		579
Capital Surplus		588,632	586,946	582,566		580,200
Accumulated Other Comprehensive Gain (Loss)		14,399	18,925	(31,112)		(21,774)
Retained Earnings		1,797,763	1,786,351	1,761,415		1,730,437
Treasury Stock, at Cost (Shares: September 30, 2020 - 18,188,015; June 30, 2020 - 18,215,758;						
December 31, 2019 - 18,127,215; and September 30, 2019 - 17,817,046)		(1,039,635)	(1,040,720)	(1,026,616)		(997,952)
Total Shareholders' Equity		1,361,739	1,352,082	1,286,832		1,291,490
Total Liabilities and Shareholders' Equity	\$	20,109,489	\$ 19,769,942	\$ 18,095,496	\$ 1	17,672,140

				Accum.				
				Other				
				Compre-				
				hensive				
	Common Shares	Common	Capital	Income	Retained	Treası	ıry	
(dollars in thousands)	Outstanding	Stock	Surplus	(Loss)	Earnings	Sto	ck	Total
Balance as of December 31, 2019	40,039,695	\$ 579	\$ 582,566	\$ (31,112)	\$ 1,761,415	\$ (1,026,6	16)	\$ 1,286,832
Net Income	-	-	-	-	111,490	-		111,490
Other Comprehensive Income	-	-	-	45,511	-	-		45,511
Cumulative Change in Accounting Principle	-	-	-	-	3,632	-		3,632
Share-Based Compensation	-	-	5,347	-	-	-		5,347
Common Stock Issued under Purchase and Equity								
Compensation Plans	222,682	1	719	-	1,762	4,8	78	7,360
Common Stock Repurchased	(201,702)	-	-	-	-	(17,89	97)	(17,897)
Cash Dividends Declared (\$2.01 per share)	=	-	-	-	(80,536)	-		(80,536)
Balance as of September 30, 2020	40,060,675	\$ 580	\$ 588,632	\$ 14,399	\$ 1,797,763	\$ (1,039,63	35)	\$ 1,361,739
Balance as of December 31, 2018	41,499,898	\$ 577	\$ 571,704	\$ (51,043)	\$ 1,641,314	\$ (894,3	52)	\$ 1,268,200
Net Income	-	-	-	-	167,770	-		167,770
Other Comprehensive Income	-	-	-	29,269	-	-		29,269
Share-Based Compensation	-	-	6,662	-	-	-		6,662
Common Stock Issued under Purchase and Equity								
Compensation Plans	200,984	2	1,834	-	(109)	4,2	75	6,002
Common Stock Repurchased	(1,341,623)	-	-	-	-	(107,8	75)	(107,875)
Cash Dividends Declared (\$1.92 per share)		-	-		(78,538)			(78,538)
Balance as of September 30, 2019	40,359,259	\$ 579	\$ 580,200	\$ (21,774)	\$ 1,730,437	\$ (997,9	52)	\$ 1,291,490

Average Balances and Interest Rates - Taxable-Equivalent Basis

Table 7a

	Three M	onths End	led	Three M	lonths End	led	Three M	lonths End	ded	•
	Septen	nber 30, 20	20	June	e 30, 2020		Septem	nber 30, 20	19	
	Average	Income/	Yield/	Average	Income/	Yield/	Average	Income/	Yield/	•
(dollars in millions)	Balance	Expense	Rate	Balance	Expense	Rate	Balance	Expense	Rate	
Earning Assets										•
Interest-Bearing Deposits in Other Banks	\$ 2.6	\$ -	0.45	% \$ 2.6	\$ -	0.18	% \$ 3.1	\$ -	1.19	%
Funds Sold	584.2	0.1	0.10	545.9	0.1	0.07	121.1	0.7	2.12	
Investment Securities										
Available-for-Sale										
Taxable	2,918.6	14.3	1.96	2,614.1	14.3	2.19	2,647.9	17.1	2.59	
Non-Taxable	25.8	0.3	4.22	32.2	0.4	4.45	42.6	0.5	4.45	
Held-to-Maturity										
Taxable	3,257.7	15.7	1.93	2,957.6	16.4	2.22	2,873.7	18.5	2.57	
Non-Taxable	54.1	0.4	2.66	54.4	0.4	2.66	65.2	0.4	2.72	
Total Investment Securities	6,256.2	30.7	1.96	5,658.3	31.5	2.22	5,629.4	36.5	2.59	•
Loans Held for Sale	15.9	0.1	3.24	23.4	0.2	3.24	24.3	0.2	3.94	•
Loans and Leases 1										
Commercial and Industrial	1,917.0	14.1	2.93	1,963.8	17.9	3.67	1,383.8	14.4	4.14	
Commercial Mortgage	2,722.3	21.7	3.18	2,622.9	22.3	3.42	2,423.7	26.2	4.28	
Construction	234.0	2.1	3.60	255.8	2.5	3.93	126.0	1.6	5.10	
Commercial Lease Financing	110.7	0.5	1.82	110.9	0.5	1.88	161.8	1.0	2.57	
Residential Mortgage	3.988.7	36.7	3.68	3,939.6	36.0	3.65	3,809.6	36.5	3.83	
Home Equity	1,625.2	14.1	3.45	1,665.2	14.3	3.45	1,689.2	16.1	3.79	
Automobile	708.3	6.4	3.59	701.2	6.2	3.55	707.0	6.4	3.59	
Other ²	433.6	7.6	6.96	468.2	7.9	6.77	469.6	8.5	7.16	
Total Loans and Leases	11,739.8	103.2	3.50	11,727.6	107.6	3.68	10,770.7	110.7	4.09	-
Other	33.3	0.2	1.81	34.0	0.1	1.47	35.0	0.3	2.66	-
Total Earning Assets ³	18,632.0	134.3	2.88	17,991.8	139.5	3.11	16,583.6	148.4	3.56	-
Cash and Due from Banks	234.3	101.0	2.00	302.4	100.0	0.11	231.5	110.1	0.00	-
Other Assets	874.8			895.4			790.3			
Total Assets	\$19,741.1	-		\$19,189.6	<u>-</u>		\$17,605.4	<u>-</u>		
		=		Ψ.ο,.οο.ο	=		Ψ11,00011	=		
Interest-Bearing Liabilities										
Interest-Bearing Deposits										
Demand Demand	\$ 3,465.5	0.4	0.04	\$ 3,226.6	0.6	0.07	\$ 2,950.2	1.1	0.15	
Savings	6,886.0	1.7	0.10	6,691.4	2.2	0.13	6,122.0	8.8	0.57	
Time	1,568.3	3.8	0.97	1,826.8	5.2	1.13	1,851.0	8.2	1.75	
Total Interest-Bearing Deposits	11,919.8	5.9	0.20	11,744.8	8.0	0.27	10,923.2	18.1	0.66	_
Short-Term Borrowings	-	-	-	57.6	-	0.28	27.1	0.1	2.13	-
Securities Sold Under Agreements to Repurchase	602.9	3.6	2.35	602.9	4.0	2.64	513.8	4.3	3.24	
Other Debt	60.5	0.3	2.22	60.5	0.5	2.91	110.6	0.7	2.62	
Total Interest-Bearing Liabilities	12,583.2	9.8	0.31	12,465.8	12.5	0.40	11,574.7	23.2	0.79	-
Net Interest Income	12,000.2	\$ 124.5	0.51	12,400.0	\$ 127.0	0.40	11,574.7	\$ 125.2	0.73	-
Interest Rate Spread		Ţ 121.U	2.57	%	Ψ 121.0	2.71	%	ψ 120.Z	2.77	
•			2.67			2.71				
Net Interest Margin	E 2E0 4		2.07			2.03	% 4.407.5		3.01	
Noninterest-Bearing Demand Deposits Other Liabilities	5,350.4			4,934.7			4,407.5			
Other Liabilities	439.7 1,367.8			437.8 1,351.3			333.8 1,289.4			
Shareholders' Equity										

¹ Non-performing loans and leases are included in the respective average loan and lease balances. Income, if any, on such loans and leases is recognized on a cash basis.

 $^{^{\,2}\,}$ Comprised of other consumer revolving credit, installment, and consumer lease financing.

Interest income includes taxable-equivalent basis adjustments, based upon a federal statutory tax rate of 21%, of \$295,000, \$358,000, and \$296,000 for the three months ended September 30, 2020, June 30, 2020, and September 30, 2019, respectively.

	Nine	Months Ende	ed	Nine I	Months Ende	d
	Septe	mber 30, 202	20	Septe	mber 30, 201	9
	Average	Income/	Yield/	Average	Income/	Yield/
(dollars in millions)	Balance	Expense	Rate	Balance	Expense	Rate
Earning Assets						
Interest-Bearing Deposits in Other Banks	\$ 2.2	\$ -	0.76 %	\$ 3.0	\$ -	1.49
Funds Sold	428.3	0.8	0.24	161.7	2.8	2.31
Investment Securities						
Available-for-Sale						
Taxable	2,745.7	45.1	2.19	2,086.5	43.0	2.75
Non-Taxable	30.1	1.0	4.37	135.3	3.8	3.73
Held-to-Maturity						
Taxable	3,084.4	51.0	2.21	3,199.9	59.9	2.50
Non-Taxable	54.4	1.1	2.66	163.5	3.8	3.08
Total Investment Securities	5,914.6	98.2	2.21	5,585.2	110.5	2.64
Loans Held for Sale	20.8	0.5	3.35	18.5	0.6	4.06
Loans and Leases 1						
Commercial and Industrial	1,763.9	45.2	3.43	1,375.9	44.6	4.33
Commercial Mortgage	2,631.9	69.2	3.51	2,373.9	76.9	4.33
Construction	234.3	7.1	4.04	133.8	5.2	5.22
Commercial Lease Financing	111.0	1.6	1.88	160.9	3.0	2.45
Residential Mortgage	3,941.3	109.5	3.70	3,740.5	108.0	3.85
Home Equity	1,656.8	43.6	3.70	1,691.4	48.4	3.83
Automobile	710.2	43.0 19.0	3.57	688.0	46.4 18.6	3.62
Other ²	460.8	23.9	6.93	459.9	24.8	
	11,510.2		3.70	10,624.3		7.21
Total Loans and Leases Other	33.9	319.1 0.5	1.95	35.2	329.5 0.8	4.14 2.89
Total Earning Assets ³	17,910.0	419.1	3.12	16,427.9	444.2	3.61
Cash and Due from Banks	271.7	413.1	J. 1Z	237.9	444.2	3.01
Other Assets	871.9			776.3		
Total Assets	\$ 19,053.6	-		\$ 17,442.1	<u>-</u>	
Total Assets	Ψ 13,000.0	<u> </u>		Ψ 17,442.1	≣:	
Interest-Bearing Liabilities						
Interest-Bearing Deposits						
Demand	\$ 3,268.1	1.9	0.08	\$ 2,930.9	4.0	0.18
Savings	6,693.9	11.0	0.22	5,962.9	24.4	0.55
Time	1,712.2	15.2	1.19	1,807.6	23.6	1.75
Total Interest-Bearing Deposits	11,674.2	28.1	0.32	10,701.4	52.0	0.65
Short-Term Borrowings	38.3	0.2	0.52	46.8	0.9	2.40
Securities Sold Under Agreements to Repurchase	603.4	11.6	2.54	507.5	13.4	3.50
Other Debt	62.6	1.4	2.90	113.7	2.2	2.58
Total Interest-Bearing Liabilities	12,378.5	41.3	0.44	11,369.4	68.5	0.80
Net Interest Income	,	\$ 377.8		· · · · · · · · · · · · · · · · · · ·	\$ 375.7	
Interest Rate Spread			2.68 %			2.81
Net Interest Margin			2.82 %			3.05
Noninterest-Bearing Demand Deposits	4,917.4		70	4,454.9		
Other Liabilities	413.3			342.0		
Shareholders' Equity	1,344.4			1,275.8		
Total Liabilities and Shareholders' Equity	\$ 19,053.6	-		\$ 17,442.1	=	

¹ Non-performing loans and leases are included in the respective average loan and lease balances. Income, if any, on such loans and leases is recognized on a cash basis.

 $^{^{\,2}\,}$ Comprised of other consumer revolving credit, installment, and consumer lease financing.

Interest income includes taxable-equivalent basis adjustments, based upon a federal statutory tax rate of 21%, of \$1,010,000 and \$1,878,000 for the nine months ended September 30, 2020 and September 30, 2019, respectively.

Table 8a

	Thr	ee Months End	led September 3	0, 2020
		Compared	to June 30, 2020)
(dollars in millions)		Volume ¹	Rate 1	Total
Change in Interest Income:				
Investment Securities				
Available-for-Sale				
Taxable	\$	1.6 \$	(1.6) \$	-
Non-Taxable		(0.1)	-	(0.1)
Held-to-Maturity				
Taxable		1.6	(2.3)	(0.7)
Total Investment Securities		3.1	(3.9)	(8.0)
Loans Held for Sale		(0.1)	-	(0.1)
Loans and Leases				
Commercial and Industrial		(0.4)	(3.4)	(3.8)
Commercial Mortgage		0.9	(1.5)	(0.6)
Construction		(0.2)	(0.2)	(0.4)
Residential Mortgage		0.5	0.2	0.7
Home Equity		(0.2)	-	(0.2)
Automobile		0.1	0.1	0.2
Other ²		(0.5)	0.2	(0.3)
Total Loans and Leases		0.2	(4.6)	(4.4)
Other		-	0.1	0.1
Total Change in Interest Income		3.2	(8.4)	(5.2)
Change in Interest Expense:				
Interest-Bearing Deposits				
Demand			(0.2)	(0.2)
Savings		0.1	(0.6)	(0.5)
Time		(0.7)	(0.0)	(1.4)
Total Interest-Bearing Deposits		(0.6)	(1.5)	(2.1)
Securities Sold Under Agreements to Repurchase		-		(0.4)
Other Debt			(0.4) (0.2)	
Total Change in Interest Expense		(0.6)	(0.2)	(0.2)
Total Ollange III litterest Expense		(0.0)	(4.1)	(2.1)
Change in Net Interest Income	\$	3.8 \$	(6.3) \$	(2.5)

¹ The change in interest income and expense not solely due to changes in volume or rate has been allocated on a pro-rata basis to the volume and rate columns.

 $^{^{2}\,}$ Comprised of other consumer revolving credit, installment, and consumer lease financing.

Table 8b

	Thi	ree Months En	ded September 3	30, 2020
		Compared to	September 30, 2	019
(dollars in millions)	-	Volume ¹	Rate 1	Total
Change in Interest Income:				
Funds Sold	\$	0.6 \$	(1.2) \$	(0.6)
Investment Securities				
Available-for-Sale				
Taxable		1.6	(4.4)	(2.8)
Non-Taxable		(0.2)	-	(0.2)
Held-to-Maturity				
Taxable		2.2	(5.0)	(2.8)
Total Investment Securities		3.6	(9.4)	(5.8)
Loans Held for Sale		(0.1)	-	(0.1)
Loans and Leases				
Commercial and Industrial		4.6	(4.9)	(0.3)
Commercial Mortgage		2.9	(7.4)	(4.5)
Construction		1.1	(0.6)	0.5
Commercial Lease Financing		(0.3)	(0.2)	(0.5)
Residential Mortgage		1.7	(1.5)	0.2
Home Equity		(0.6)	(1.4)	(2.0)
Other ²		(0.6)	(0.3)	(0.9)
Total Loans and Leases		8.8	(16.3)	(7.5)
Other		-	(0.1)	(0.1)
Total Change in Interest Income		12.9	(27.0)	(14.1)
Change in Interest Expense:				
Interest-Bearing Deposits				
Demand		0.2	(0.9)	(0.7)
Savings		1.0	(8.1)	(7.1)
Time		(1.2)	(3.2)	(4.4)
Total Interest-Bearing Deposits		-	(12.2)	(12.2)
Short-Term Borrowings		(0.1)	-	(0.1)
Securities Sold Under Agreements to Repurchase		0.6	(1.3)	(0.7)
Other Debt		(0.3)	(0.1)	(0.4)
Total Change in Interest Expense		0.2	(13.6)	(13.4)
Change in Net Interest Income	\$	12.7 \$	(13.4) \$	(0.7)

¹ The change in interest income and expense not solely due to changes in volume or rate has been allocated on a pro-rata basis to the volume and rate columns.

 $^{^{\,2}\,}$ Comprised of other consumer revolving credit, installment, and consumer lease financing.

	Nine M	onths End	led September 3	0, 2020
	Cor	npared to	September 30, 2	2019
(dollars in millions)	Volu	ıme ¹	Rate 1	Total
Change in Interest Income:				
Funds Sold	\$	2.0 \$	(4.0) \$	(2.0)
Investment Securities				
Available-for-Sale				
Taxable		12.0	(9.9)	2.1
Non-Taxable		(3.4)	0.6	(2.8)
Held-to-Maturity				
Taxable		(2.1)	(6.8)	(8.9)
Non-Taxable		(2.2)	(0.5)	(2.7)
Total Investment Securities		4.3	(16.6)	(12.3)
Loans Held for Sale		0.1	(0.2)	(0.1)
Loans and Leases				
Commercial and Industrial		11.1	(10.5)	0.6
Commercial Mortgage		7.8	(15.5)	(7.7)
Construction		3.3	(1.4)	1.9
Commercial Lease Financing		(8.0)	(0.6)	(1.4)
Residential Mortgage		5.6	(4.1)	1.5
Home Equity		(0.9)	(3.9)	(4.8)
Automobile		0.6	(0.2)	0.4
Other ²		-	(0.9)	(0.9)
Total Loans and Leases		26.7	(37.1)	(10.4)
Other		(0.1)	(0.2)	(0.3)
Total Change in Interest Income		33.0	(58.1)	(25.1)
Change in Interest Expense:				
Interest-Bearing Deposits				
Demand		0.4	(2.5)	(2.1)
Savings		2.7	(16.1)	(13.4)
Time		(1.2)	(7.2)	(8.4)
Total Interest-Bearing Deposits		1.9	(25.8)	(23.9)
Short-Term Borrowings		(0.1)	(0.6)	(0.7)
Securities Sold Under Agreements to Repurchase		2.3	(4.1)	(1.8)
Other Debt		(1.1)	0.3	(0.8)
Total Change in Interest Expense		3.0	(30.2)	(27.2)
Change in Net Interest Income	\$	30.0 \$	(27.9) \$	2.1
			•	

¹ The change in interest income and expense not solely due to changes in volume or rate has been allocated on a pro-rata basis to the volume and rate columns.

 $^{^{2}\,}$ Comprised of other consumer revolving credit, installment, and consumer lease financing.

Salaries and Benefits Table 9

		Th	ree	Months Ende	d		Nine Months Ended					
	Sept	ember 30,		June 30,	Se	eptember 30,		Septem	ber	30,		
(dollars in thousands)		2020		2020		2019		2020		2019		
Salaries	\$	34,046	\$	32,739	\$	33,458	\$	100,271	\$	98,772		
Incentive Compensation		2,683		3,141		5,681		6,069		17,049		
Share-Based Compensation		1,442		2,021		2,025		4,754		7,098		
Commission Expense		1,800		1,647		1,760		4,821		4,394		
Retirement and Other Benefits		4,164		4,446		4,185		13,316		13,872		
Payroll Taxes		2,624		2,782		2,519		9,949		9,409		
Medical, Dental, and Life Insurance		3,422		3,830		3,908		11,394		12,299		
Separation Expense		1,770		109		809		6,555		1,549		
Total Salaries and Benefits	\$	51,951	\$	50,715	\$	54,345	\$	157,129	\$	164,442		

Loan and Lease Portfolio Balances

Table 10

	5	September 30,	June 30,	March 31,	December 31,	,	September 30,
(dollars in thousands)		2020	2020	2020	2019		2019
Commercial							
Commercial and Industrial	\$	1,908,482	\$ 1,956,939	\$ 1,558,232	\$ 1,379,152	\$	1,361,011
Commercial Mortgage		2,745,611	2,707,534	2,616,243	2,518,051		2,477,296
Construction		250,943	245,099	245,390	194,170		154,754
Lease Financing		111,831	113,187	110,704	122,454		163,672
Total Commercial		5,016,867	5,022,759	4,530,569	4,213,827		4,156,733
Consumer							
Residential Mortgage		4,044,228	3,989,393	3,928,183	3,891,100		3,846,511
Home Equity		1,605,486	1,640,887	1,692,154	1,676,073		1,681,951
Automobile		709,937	700,702	716,214	720,286		713,424
Other ¹		417,090	451,629	485,660	489,606		482,679
Total Consumer		6,776,741	6,782,611	6,822,211	6,777,065		6,724,565
Total Loans and Leases	\$	11,793,608	\$ 11,805,370	\$ 11,352,780	\$ 10,990,892	\$	10,881,298

Deposits

	5	September 30,		June 30,	March 31,	December 31,	September 30		
(dollars in thousands)		2020		2020		2020	2019		2019
Consumer	\$	8,903,808	\$	8,766,885	\$	8,294,464	\$ 8,118,494	\$	7,893,454
Commercial		7,159,531		7,295,033		6,358,583	6,324,214		6,153,492
Public and Other		1,675,544		1,361,237		1,402,314	1,341,774		1,293,806
Total Deposits	\$	17,738,883	\$	17,423,155	\$	16,055,361	\$ 15,784,482	\$	15,340,752

 $^{^{\}rm 1}\,$ Comprised of other revolving credit, installment, and lease financing.

Non-Performing Assets and Accruing Loans and Leases					March 31		Docombor 21		Contombor 20
(dollars in thousands)	5	eptember 30, 2020		June 30, 2020	March 31, 2020		December 31, 2019		September 30, 2019
Non-Performing Assets									
Non-Accrual Loans and Leases									
Commercial									
Commercial and Industrial	\$	475	\$	459 \$	634	\$	830	\$	573
Commercial Mortgage		8,615		8,672	9,048		9,244		11,088
Total Commercial		9,090		9,131	9,682		10,074		11,661
Consumer									
Residential Mortgage		3,543		5,888	4,330		4,125		4,258
Home Equity		3,661		5,176	4,086		3,181		2,787
Total Consumer		7,204		11,064	8,416		7,306		7,045
Total Non-Accrual Loans and Leases		16,294		20,195	18,098		17,380		18,706
Foreclosed Real Estate		2,332		2,506	2,506		2,737		2,939
Total Non-Performing Assets	\$	18,626	\$	22,701 \$	20,604	\$	20,117	\$	21,645
Accruing Loans and Leases Past Due 90 Days or More									
Commercial									
Commercial and Industrial	\$	-	\$	- \$	-	\$	-	\$	81
Total Commercial				-	-		-		81
Consumer									
Residential Mortgage		6,607		4,937	3,024		1,839		2,032
Home Equity		2,571		3,519	3,426		4,125		2,320
Automobile		156		133	866		949		582
Other ¹		258		296	1,205		1,493		1,076
Total Consumer		9,592		8,885	8,521	_	8,406	_	6,010
Total Accruing Loans and Leases Past Due 90 Days or More	\$	9,592	\$	8,885 \$	8,521	\$	8,406	\$	6,091
Restructured Loans on Accrual Status	•	50.050	•	50.740	04 405	•	00.400	•	10.170
and Not Past Due 90 Days or More	\$	58,650		59,713 \$	61,425	\$		\$	46,178
Total Loans and Leases	\$	11,793,608	\$	11,805,370 \$	11,352,780	\$	10,990,892	\$	10,881,298
Ratio of Non-Accrual Loans and Leases to Total Loans and Leases		0.14%		0.17%	0.16%		0.16%		0.17%
Ratio of Non-Performing Assets to Total Loans and Leases									
and Foreclosed Real Estate		0.16%		0.19%	0.18%		0.18%		0.20%
Ratio of Commercial Non-Performing Assets to Total Commercial Loans									
and Leases and Commercial Foreclosed Real Estate		0.18%		0.18%	0.21%		0.24%		0.28%
Ratio of Consumer Non-Performing Assets to Total Consumer Loans									
and Leases and Consumer Foreclosed Real Estate		0.14%		0.20%	0.16%		0.15%		0.15%
Ratio of Non-Performing Assets and Accruing Loans and Leases									
Past Due 90 Days or More to Total Loans and Leases									
and Foreclosed Real Estate		0.24%		0.27%	0.26%		0.26%		0.25%
Quarter to Quarter Changes in Non-Performing Assets									
Balance at Beginning of Quarter	\$	22,701	\$	20,604 \$	20,117	\$	21,645	\$	21,782
Additions		938		5,856	1,754		883		1,035
Reductions									
Payments		(3,729)		(2,736)	(315)		(495)		(984)
Return to Accrual Status		(1,035)		(822)	(437)		(1,673)		-
Sales of Foreclosed Real Estate		(175)		-	(231)		(201)		-
Charge-offs/Write-downs		(74)	1	(201)	(284)		(42)		(188)
Total Reductions		(5,013)		(3,759)	(1,267)		(2,411)		(1,172)
Balance at End of Quarter	\$	18,626	¢	22,701 \$	20,604	\$	20,117	\$	21,645

¹ Comprised of other revolving credit, installment, and lease financing.

Reserve for Credit Losses

Table 12

		T	hre	Nine Months Ended					
	Se	ptember 30,		June 30,	Se	ptember 30,		Septembe	r 30,
(dollars in thousands)		2020		2020		2019		2020	2019
Balance at Beginning of Period	\$	175,958	\$	141,467		114,494	\$	116,849	113,515
CECL Adoption (Day 1) Impact		-		-		-		(5,072)	-
Loans and Leases Charged-Off									
Commercial									
Commercial and Industrial		(171)		(656)		(239)		(1,520)	(815)
Commercial Mortgage		-		-		-		-	(1,616)
Consumer									
Residential Mortgage		-		(64)		(7)		(84)	(62)
Home Equity		(43)		(273)		(215)		(316)	(655)
Automobile		(489)		(3,114)		(1,696)		(6,103)	(5,140)
Other ¹		(1,644)		(4,176)		(3,598)		(9,784)	(9,424)
Total Loans and Leases Charged-Off		(2,347)		(8,283)		(5,755)		(17,807)	(17,712)
Recoveries on Loans and Leases Previously Charged-Off									
Commercial									
Commercial and Industrial		231		1,524		318		2,044	1,220
Commercial Mortgage		-		-		-		40	-
Consumer									
Residential Mortgage		414		118		649		795	1,228
Home Equity		727		321		428		2,024	1,762
Automobile		1,313		547		660		2,865	2,449
Other ¹		1,119		662		714		2,645	2,046
Total Recoveries on Loans and Leases Previously Charged-Off		3,804		3,172		2,769		10,413	8,705
Net Loans and Leases Recovered (Charged-Off)		1,457		(5,111)		(2,986)		(7,394)	(9,007)
Provision for Credit Losses		28,600		40,400		4,250		102,600	11,250
Provision for Unfunded Commitments		(202)		(798)		-		(1,170)	-
Balance at End of Period ²	\$	205,813	\$	175,958	\$	115,758	\$	205,813 \$	115,758
Components									
Allowance for Credit Losses	\$	203,496		173,439		108,936	\$	203,496	108,936
Reserve for Unfunded Commitments		2,317		2,519		6,822		2,317	6,822
Total Reserve for Credit Losses	\$	205,813	\$	175,958	\$	115,758	\$	205,813 \$	115,758
Average Loans and Leases Outstanding	\$	11,739,785	\$	11,727,649	\$	10,770,720	\$	11,510,222 \$	10,624,311
-								<u> </u>	<u> </u>
Ratio of Net Loans and Leases Charged-Off (Recovered) to									
Average Loans and Leases Outstanding (annualized)		(0.05%)		0.18%		0.11%		0.09%	0.11%
Ratio of Allowance for Credit Losses to Loans and Leases Outstanding		1.73%		1.47%		1.00%		1.73%	1.00%

¹ Comprised of other revolving credit, installment, and lease financing.

² Included in this analysis is activity related to the Company's reserve for unfunded commitments, which is separately recorded in other liabilities in the Consolidated Statements of Condition.

	Consumer	Commercial	Treasury	Consolidated
(dollars in thousands)	Banking	Banking	and Other	Total
Three Months Ended September 30, 2020				
Net Interest Income	\$ 73,868 \$	47,797 \$	2,501	124,166
Provision for Credit Losses	(1,372)	(85)	30,057	28,600
Net Interest Income (Loss) After Provision for Credit Losses	75,240	47,882	(27,556)	95,566
Noninterest Income	31,776	7,672	2,286	41,734
Noninterest Expense	(69,408)	(15,430)	(5,111)	(89,949)
Income (Loss) Before Income Taxes	37,608	40,124	(30,381)	47,351
Provision for Income Taxes	(9,627)	(9,784)	9,900	(9,511)
Net Income (Loss)	\$ 27,981 \$	30,340 \$	(20,481) \$	37,840
Total Assets as of September 30, 2020	\$ 7,383,822 \$	5,027,836 \$	7,697,831	20,109,489

Three Months Ended September 30, 2019 ¹				
Net Interest Income	\$ 76,289	\$ 46,791	\$ 1,816	\$ 124,896
Provision for Credit Losses	3,116	(130)	1,264	4,250
Net Interest Income After Provision for Credit Losses	73,173	46,921	552	120,646
Noninterest Income	36,627	8,739	1,141	46,507
Noninterest Expense	(75,198)	(21,330)	(3,821)	(100,349)
Income (Loss) Before Income Taxes	34,602	34,330	(2,128)	66,804
Provision for Income Taxes	(8,506)	(8,560)	2,314	(14,752)
Net Income	\$ 26,096	\$ 25,770	\$ 186	\$ 52,052
Total Assets as of September 30, 2019 ¹	\$ 6,993,290	\$ 4,145,717	\$ 6,533,133	\$ 17,672,140

¹ Certain prior period information has been reclassified to conform to current presentation.

	Consumer	Commercial	Treasury	Consolidated
(dollars in thousands)	Banking	Banking	and Other	Total
Nine Months Ended September 30, 2020 ¹				
Net Interest Income	\$ 221,003 \$	144,253 \$	11,567 \$	376,823
Provision for Credit Losses	8,215	(819)	95,204	102,600
Net Interest Income (Loss) After Provision for Credit Losses	212,788	145,072	(83,637)	274,223
Noninterest Income	93,309	26,483	19,359	139,151
Noninterest Expense	(210,744)	(47,552)	(16,857)	(275,153)
Income (Loss) Before Income Taxes	95,353	124,003	(81,135)	138,221
Provision for Income Taxes	(24,235)	(30,278)	27,782	(26,731)
Net Income (Loss)	\$ 71,118 \$	93,725 \$	(53,353) \$	111,490
Total Assets as of September 30, 2020	\$ 7,383,822 \$	5,027,836 \$	7,697,831 \$	20,109,489

Nine Months Ended September 30, 2019 ¹				
Net Interest Income	\$ 229,704 \$	139,784	\$ 4,342	\$ 373,830
Provision for Credit Losses	7,866	1,141	2,243	11,250
Net Interest Income After Provision for Credit Losses	221,838	138,643	2,099	362,580
Noninterest Income	107,072	22,738	5,826	135,636
Noninterest Expense	(213,168)	(63,545)	(9,418)	(286,131)
Income Before Income Taxes	115,742	97,836	(1,493)	212,085
Provision for Income Taxes	(28,745)	(22,507)	6,937	(44,315)
Net Income	\$ 86,997 \$	75,329	\$ 5,444	\$ 167,770
Total Assets as of September 30, 2019 ¹	\$ 6,993,290 \$	4,145,717	\$ 6,533,133	\$ 17,672,140

¹ Certain prior period information has been reclassified to conform to current presentation.

Selected Quarterly Financial Data

Table 14

				Thre	ee Months En	ded					_
	September 30,		June 30,		March 31,		ecember 31,		September 30,		
(dollars in thousands, except per share amounts)	2020		2020		2020		2019			2019	_
Quarterly Operating Results											
Interest Income	f 400 400	•	407.000		ф 400 040	đ	100.000		Φ.	440.077	
Interest and Fees on Loans and Leases	\$ 103,189	\$	107,628		\$ 108,210	\$	109,223		\$	110,877	
Income on Investment Securities	44.550		44.550		10 711		40.450			4= = 40	
Available-for-Sale	14,558		14,576		16,711		16,158			17,512	
Held-to-Maturity	15,967		16,723		19,252		18,750			18,796	
Deposits	3		1		9		8			9	
Funds Sold	149		92		546		723			656	
Other	151		125		218		239			233	_
Total Interest Income	134,017		139,145		144,946		145,101			148,083	_
Interest Expense	5.004		7.054		44.000		40.407			40.055	
Deposits	5,891		7,954		14,260		16,407			18,055	
Securities Sold Under Agreements to Repurchase	3,622		4,020		4,025		4,071			4,257	
Funds Purchased			18		72		25			146	
Short-Term Borrowings	1		22		39		-			1	
Other Debt	337		440		584		713			728	_
Total Interest Expense	9,851		12,454		18,980		21,216			23,187	_
Net Interest Income	124,166		126,691		125,966		123,885			124,896	
Provision for Credit Losses	28,600		40,400		33,600		4,750			4,250	_
Net Interest Income After Provision for Credit Losses	95,566		86,291		92,366		119,135			120,646	_
Noninterest Income											
Trust and Asset Management	10,752		10,550		10,915		11,157			10,930	
Mortgage Banking	4,047		4,278		2,695		3,199			4,864	
Service Charges on Deposit Accounts	6,027		5,097		7,451		7,835			7,592	
Fees, Exchange, and Other Service Charges	12,296		9,417		13,200		14,533			14,900	
Investment Securities Gains (Losses), Net	(1,121)		13,216		(970)		(906)			(1,469))
Annuity and Insurance	881		883		928		1,272			1,278	
Bank-Owned Life Insurance	1,806		1,649		1,580		1,879			1,647	
Other	7,046		6,178		10,350		8,733			6,765	
Total Noninterest Income	41,734		51,268		46,149		47,702			46,507	_
Noninterest Expense											
Salaries and Benefits	51,951		50,715		54,463		51,664			54,345	
Net Occupancy	7,281		8,761		8,955		8,824			8,803	
Net Equipment	9,223		8,195		8,456		7,930			7,637	
Data Processing	4,691		4,416		4,788		4,828			4,676	
Professional Fees	2,743		3,061		3,208		3,257			2,184	
FDIC Insurance	1,282		1,558		1,456		1,376			1,257	
Other	12,778		12,186		14,986		15,217			21,447	
Total Noninterest Expense	89,949		88,892		96,312		93,096			100,349	
Income Before Provision for Income Taxes	47,351		48,667		42,203		73,741			66,804	_
Provision for Income Taxes	9,511		9,759		7,461		15,598			14,752	
Net Income	\$ 37,840	\$	38,908		\$ 34,742	\$	58,143		\$	52,052	
		_	2.22		.	_			•	4.00	
Basic Earnings Per Share	\$ 0.95	\$			\$ 0.88	\$			\$	1.30	
Diluted Earnings Per Share	\$ 0.95	\$	0.98		\$ 0.87	\$	1.45		\$	1.29	
Balance Sheet Totals											
Loans and Leases	\$ 11,793,608	\$	11,805,370		\$ 11,352,780	\$	10,990,892		\$ 10,	881,298	
Total Assets	20,109,489		19,769,942		18,542,233		18,095,496		17,	672,140	
Total Deposits	17,738,883		17,423,155		16,055,361		15,784,482			340,752	
Total Shareholders' Equity	1,361,739		1,352,082		1,327,929		1,286,832			291,490	
Parformance Paties											
Performance Ratios	0.70	0/	0.00	0/	^	0/	4.00	0/		4 4-	
Return on Average Assets	0.76	%	0.82	%	0.77	%	1.29	%		1.17	
Return on Average Shareholders' Equity	11.01		11.58		10.64		17.84			16.02	
	E4 22		40.05		55.06		E 1 7 C			58.55	
Efficiency Ratio ¹ Net Interest Margin ²	54.22 2.67		49.95 2.83		55.96 2.96		54.26 2.95			3.01	

¹ Efficiency ratio is defined as noninterest expense divided by total revenue (net interest income and noninterest income).

² Net interest margin is defined as net interest income, on a taxable-equivalent basis, as a percentage of average earning assets.

Hawaii Economic Trends Table 15

(\$ in millions; jobs in thousands) Eight Months Ended August 31, 2020					Year Ended										
						December	31, 2019	December 31, 2018							
Hawaii Economic Trends															
State General Fund Revenues ¹	\$	4,406.3	(11.1)	%	\$	7,316.5	5.5	%	\$	6,933.1	6.9	%			
General Excise and Use Tax Revenue 1	\$	2,118.7	(13.3)	%	\$	3,602.2	5.1	%	\$	3,426.5	2.3	%			
Jobs ²		557.2				648.9				649.0					

	August 31,	Dec	ember 31,
(spot rates)	2020	2019	2018
Unemployment ³			
Statewide, seasonally adjusted	12.5 %	6 2.7	% 2.6 %
Oahu	10.6	2.1	2.2
Island of Hawaii	11.8	2.8	2.9
Maui	20.7	2.2	2.2
Kauai	17.8	2.4	2.3

	September 30,	D			
(percentage change, except months of inventory)	2020	2019	2018	2017	
Housing Trends (Single Family Oahu) 4					
Median Home Price	3.3 %	(0.1) %	4.6 %	2.7 %	
Home Sales Volume (units)	(1.4) %	3.9 %	(7.7) %	6.3 %	
Months of Inventory	1.9	2.5	2.8	2.1	

n the conde	Monthly Visitor Arrivals, Not Seasonally Adjusted	Percentage Change from Previous Year	
n thousands) Tourism 5	Not Seasonally Adjusted	from Previous Year	
August 31, 2020	22.3	(97.6)	
July 31, 2020	22.6	(97.7)	
June 30, 2020	17.1	(98.2)	
May 31, 2020	9.1	(98.9)	
April 30, 2020	4.6	(99.5)	
March 31, 2020	434.9	(53.7)	
February 29, 2020	828.1	5.8	
January 31, 2020	862.6	5.1	
December 31, 2019	954.3	6.0	
November 30, 2019	811.4	4.2	
October 31, 2019	800.4	4.8	
September 30, 2019	741.3	3.5	
August 31, 2019	926.4	9.6	
July 31, 2019	920.4	5.9	
June 30, 2019	951.6	6.1	
May 31, 2019	841.4	4.6	
April 30, 2019	856.3	6.6	
March 31, 2019	939.1	3.9	
February 28, 2019	782.7	0.5	
January 31, 2019	820.6	3.0	
December 31, 2018	900.2	2.3	
November 30, 2018	778.5	3.9	
October 31, 2018	763.7	3.5	
September 30, 2018	716.1	2.2	
August 31, 2018	845.1	3.2	
July 31, 2018	939.4	5.3	
June 30, 2018	897.1	7.3	
May 31, 2018	804.1	7.0	
April 30, 2018	803.0	6.6	
March 31, 2018	903.6	12.5	
February 28, 2018	778.6	10.3	
January 31, 2018	776.5	5.4	

¹ Source: Hawaii Department of Business, Economic Development & Tourism

² Source: U. S. Bureau of Labor Statistics

 $^{^{3}}$ Source: Hawaii Department of Labor and Industrial Relations, County jobs data not seasonally adjusted.

⁴ Source: Honolulu Board of REALTORS

⁵ Source: Hawaii Tourism Authority

Bank of Hawaii Corporation Third Quarter 2020 Financial Results

October 26, 2020

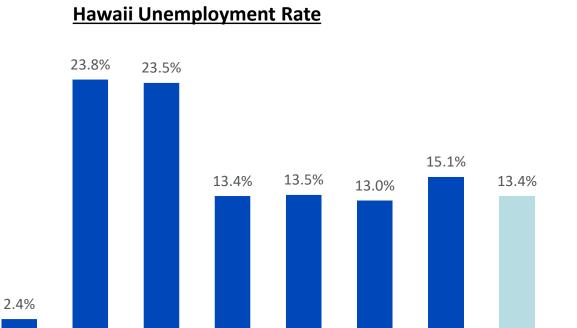
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4Q-20

Forecast

2020 Unemployment

Experience & Forecast



Jul-20

Aug-20

Sep-20

2.7%

Jan-20

2.7%

Feb-20

Mar-20

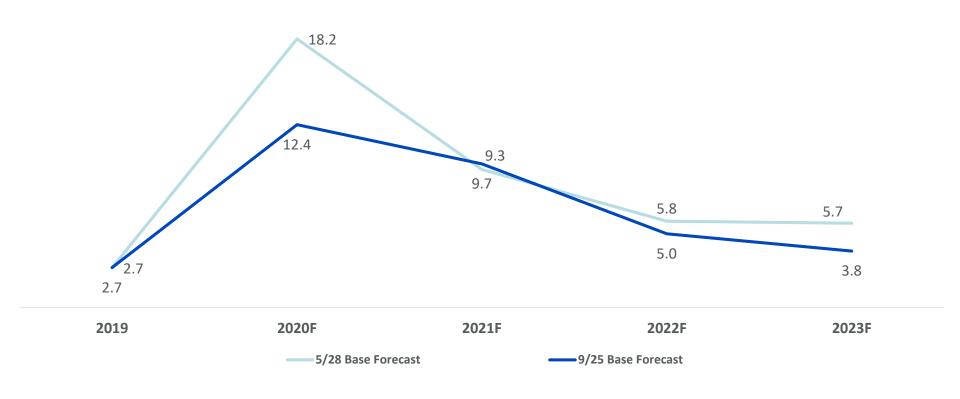
Apr-20

May-20

Jun-20

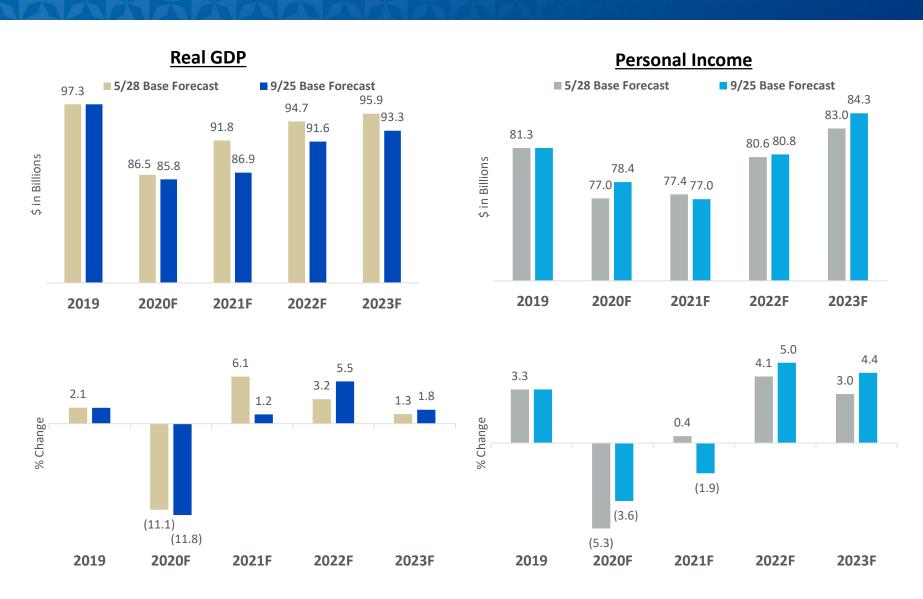
Economic Forecast

Hawaii Unemployment Rate



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Economic Forecast





Hawaii Real Estate Market

Oahu Market Indicators – 2020 vs 2019

SINGLE FAMILY HOMES

	2020 YTD	2019 YTD	<u>%</u>	Sep 2020	Sep 2019	<u>%</u>
Closed Sales	2,735	2,774	-1.4%	391	347	12.7%
Median Sales Price (000s)	\$811	\$785	3.3%	\$880	\$777	13.3%
Median Days on Market	17	23	-26.1%	9	29	-69.0%
Months of Inventory	1.9	3.5	-45.7%	1.9	3.5	-45.7%

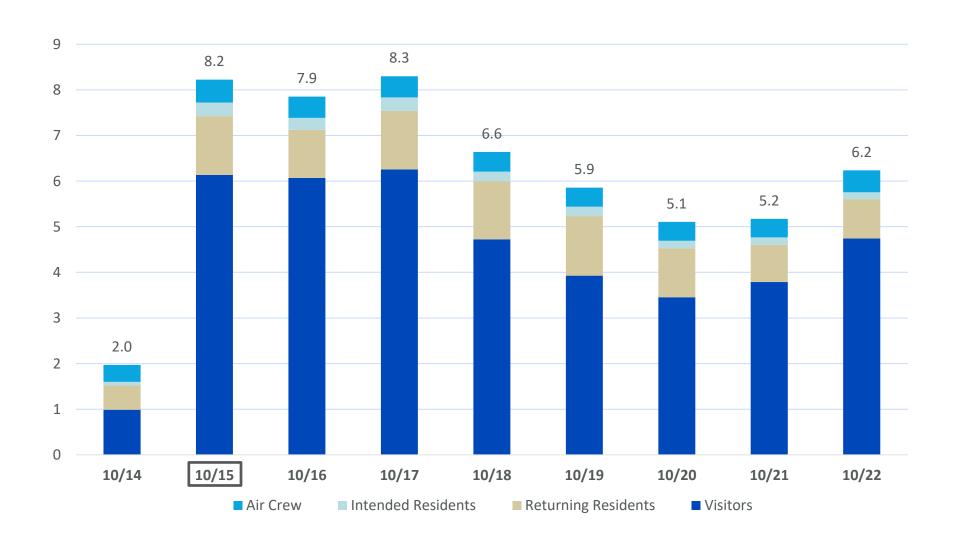
CONDOMINIUMS

	2020 YTD	2019 YTD	<u>%</u>	Sep 2020	Sep 2019	<u>%</u>
Closed Sales	3,305	4,074	-18.9%	456	466	-2.1%
Median Sales Price (000s)	\$430	\$425	1.2%	\$445	\$445	0.0%
Median Days on Market	28	26	7.7%	21	27	-22.2%
Months of Inventory	4.0	3.9	2.6%	4.0	3.9	2.6%

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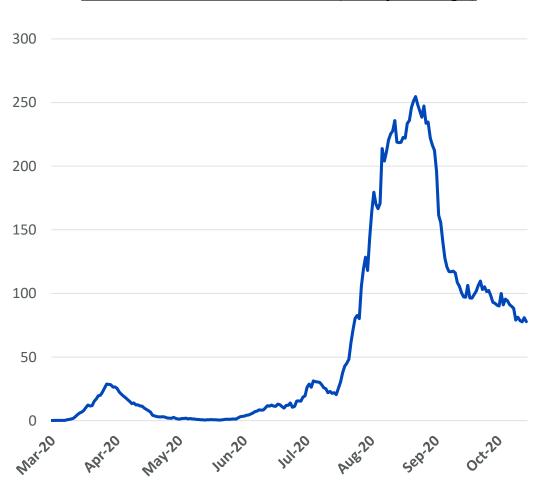
Daily Arrivals

Trans-Pacific Passenger Arrivals in Thousands



COVID-19 Cases

Hawaii New COVID-19 Cases (7-Day Average)



STATES / TERRITORIES WITH LOWEST CASES IN LAST 7 DAYS PER 100,000

Vermont	13
Maine	16
Hawaii	38
New Hampshire	42
Washington, D.C.	52
Oregon	54
New York	54
	34
California	58
Washington	60
Maryland	71
United States	128

Source: NY Times as of 10/21/2020

Source: USAFacts

Well Positioned

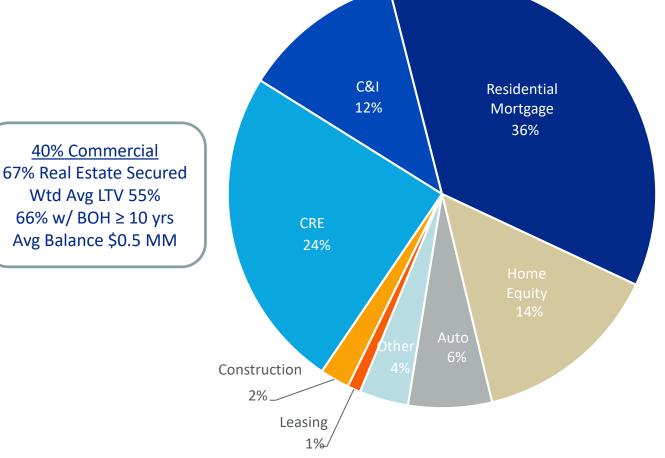
- Strong Credit Metrics
- Continued Stable Loan Growth
- Strong Deposit Growth
- Well Managed Funding Costs
- Strong Liquidity
- Solid Capital Levels

Credit Overview

Loan Portfolio

Excluding PPP

76% of Portfolio Secured with Quality Real Estate with Combined Weighted Average Loan to Value of 56%

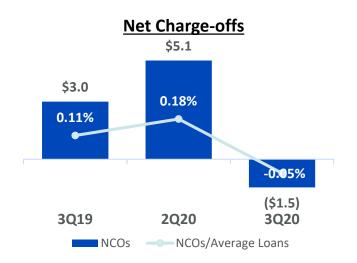


60% Consumer
83% Real Estate Secured
Wtd Avg LTV 56%
56% w/ BOH ≥ 10 yrs

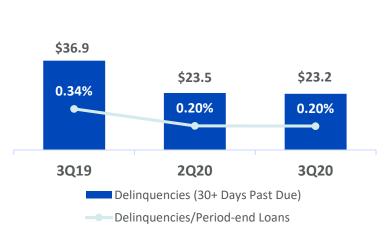
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Credit Quality

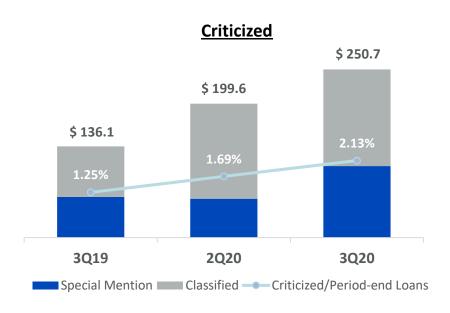
\$ in millions



<u>Delinquencies</u>



\$21.6 \$22.7 \$18.6 0.20% 0.19% 0.16% 3Q19 2Q20 3Q20 NPAs NPAs/Period-end Loans plus OREO





Third Quarter 2020 Reserve Build

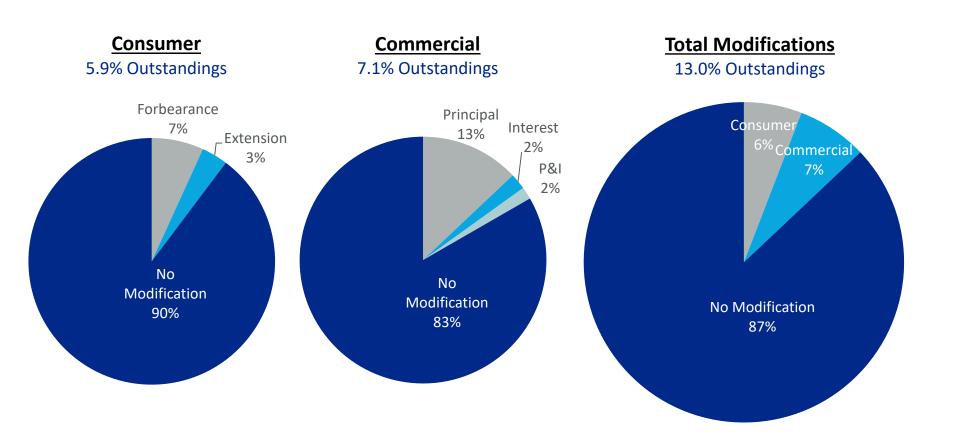
\$ in millions

Portfolio	12/31/2019	CECL adoption impact	1Q20 Build	3/31/2020	2Q20 Build	6/30/2020	3Q20 Build	9/30/2020
Consumer	36.2	17.1	16.9	70.2	30.7	100.9	22.3	123.2
Commercial	73.8	(18.8)	13.0	68.0	4.5	72.5	7.8	80.3
Total	110.0	(1.7)	29.9	138.2	35.2	173.4	30.1	203.5
Coverage	1.00%	-0.01%	0.23%	1.22%	0.25%	1.47%	0.26%	1.73%
Coverage excluding PPP	1.00%	-0.01%	0.23%	1.22%	0.31%	1.53%	0.27%	1.80%



\$1,528 million (13.0%)

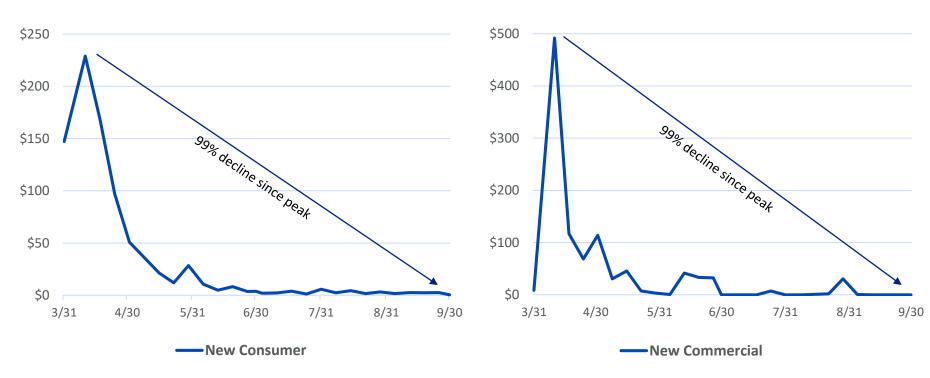
Deferrals & Extensions as of 9/30/20



\$ in millions

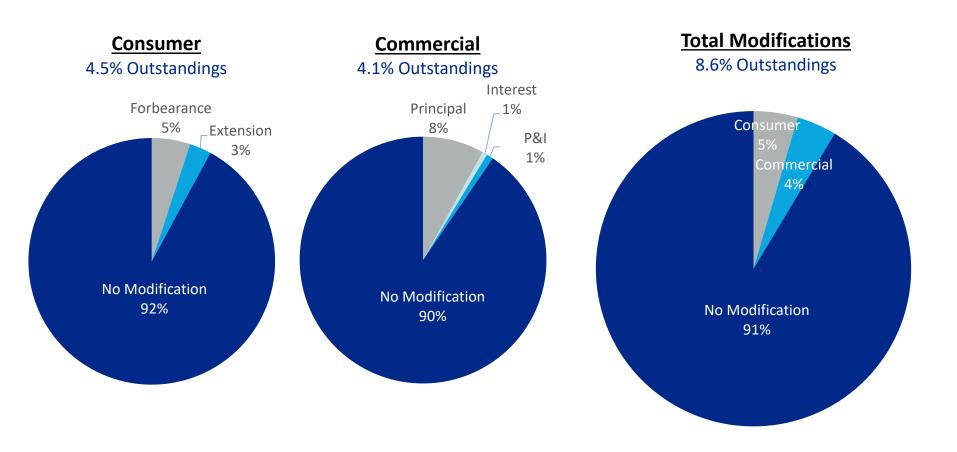
- 16,778 Accounts as of September 30th
- Deceleration in Activity Since Peak in April

Weekly Payment Deferrals Granted



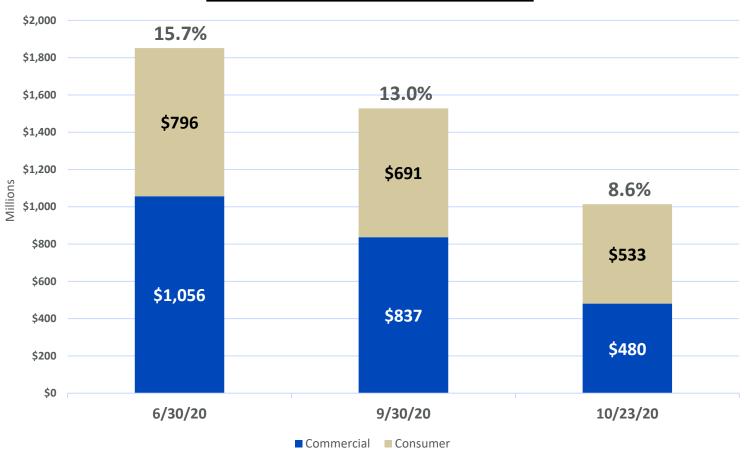
\$1,013 Million (8.6%)

Deferrals & Extensions as of 10/23/20



45% Decline from June 30, 2020

Deferrals and Extension Timeline

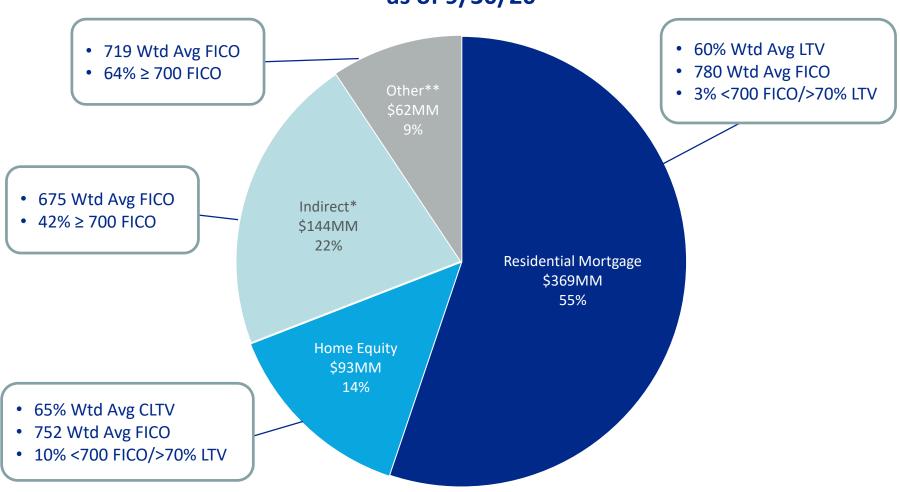


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Consumer Customer Relief

\$668 million (5.7%)



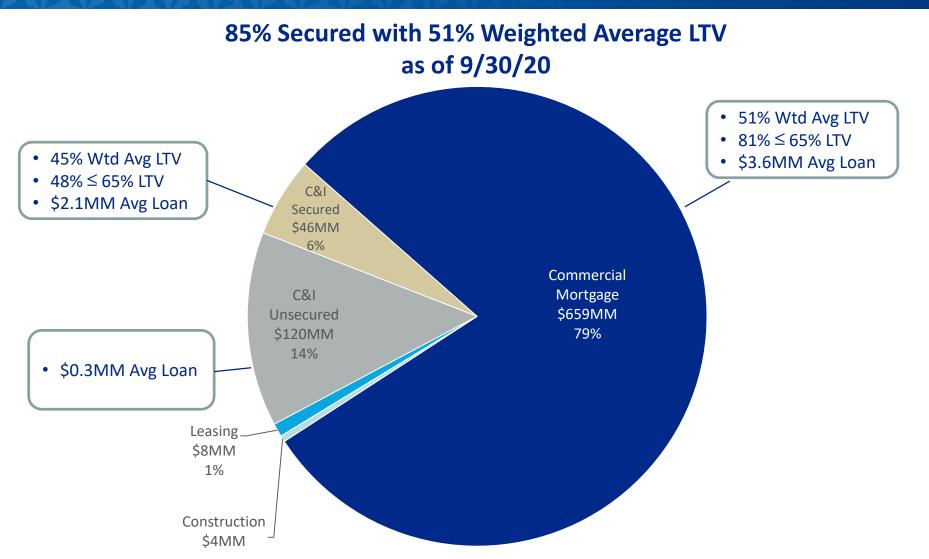


^{*} Indirect excludes recourse loans (\$23MM)

^{**}Other includes Direct Installment loans and Auto Lease. Origination FICO used for Auto Lease.

Commercial Customer Relief

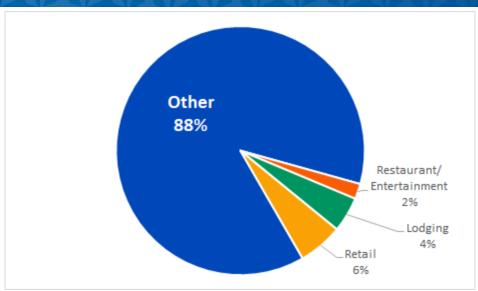
\$837 million (7.1%)

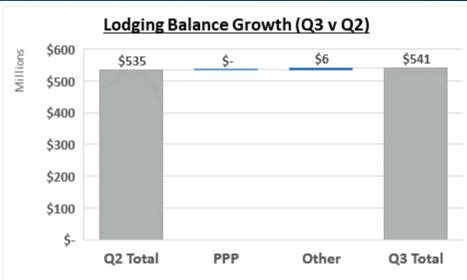


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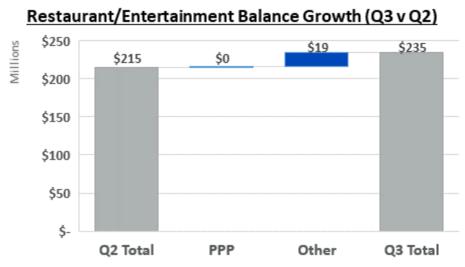
High Risk Industries

\$1,456 million (12%) / \$1,305 million (11%) Excluding PPP



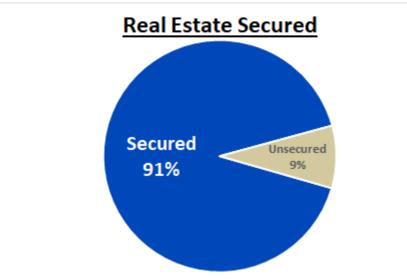


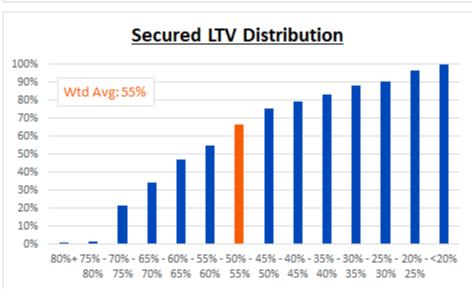




Retail

\$648 million (5%) - Excluding PPP



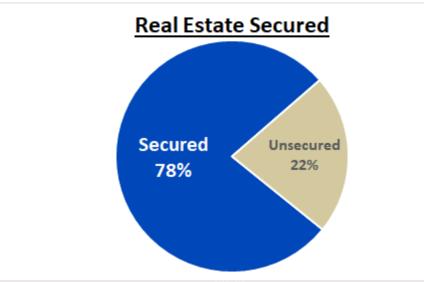


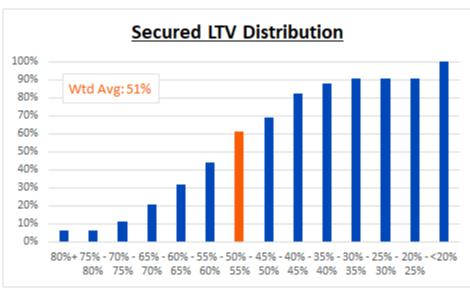
- 91% Real Estate Secured
 - 55% Wtd Avg LTV
 - Average Exposure \$3.4 MM
 - Largest Exposure \$40 MM
 - 66% of Portfolio has an LTV ≤ 65%
- 96.9% is Secured or has Essential Anchor
- 0.9% Unsecured and Deferred
- 99.95% Secured or Paying Interest

%		Deferred			
		Yes No		Total	
Secured	Yes	27.2%	64.1%	91.3%	
	No	0.9%	7.7%	8.7%	
	Total	28.2%	71.8%	100.0%	

Lodging

\$503 million (4%) - Excluding PPP



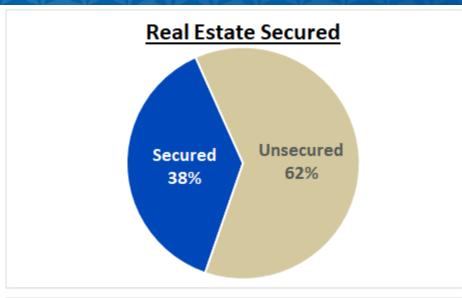


- 78% Real Estate Secured
 - 51% Wtd Avg LTV
 - Average Exposure \$8.9 MM
 - Largest Exposure \$40 MM
 - 79% of Portfolio has an LTV ≤ 65%
- 93% of Unsecured Outstandings to Global Hotel and Timeshare Brands
- 5.3% Unsecured and Deferred
- 95.1% Secured or Paying Interest

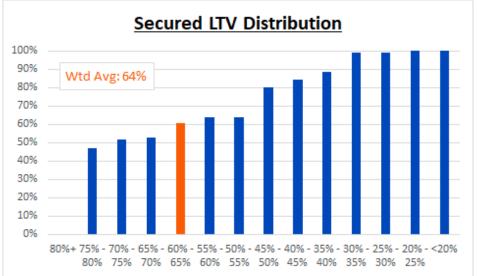
%		Deferred			
		Yes No		Total	
Secured	Yes	47.4%	30.3%	77.8%	
	No	5.3%	16.9%	22.2%	
	Total	52.8%	47.2%	100.0%	

Restaurant/Entertainment

\$154 million (1%) - Excluding PPP



- 38% Real Estate Secured
 - 64% Wtd Avg LTV
 - Average Exposure \$1.6 MM
 - Largest Exposure \$25.7 MM
 - 47% of Portfolio has an LTV ≤ 65%
- \$32.9 MM Unsecured and Deferred
 - Average Exposure \$0.5 MM
- 98.8% Secured or Paying Interest



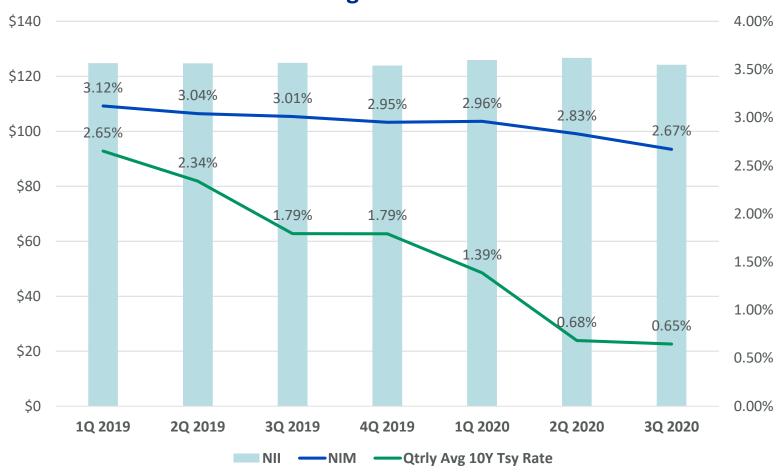
%		Deferred			
		Yes	No	Total	
Secured	Yes	9.6%	28.4%	38.0%	
	No	21.3%	40.6%	62.0%	
	Total	30.9%	69.1%	100.0%	

Financial Overview

Stable Net Interest Income

\$ in millions

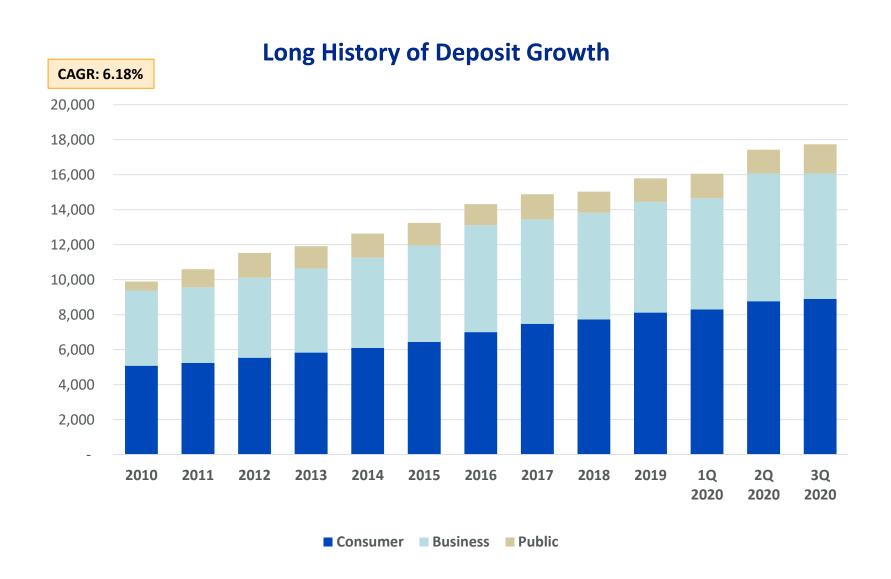
Net Interest Income Steady Despite Sharply Lower Interest Rates and Margin Pressure





History of Deposit Growth by Segment

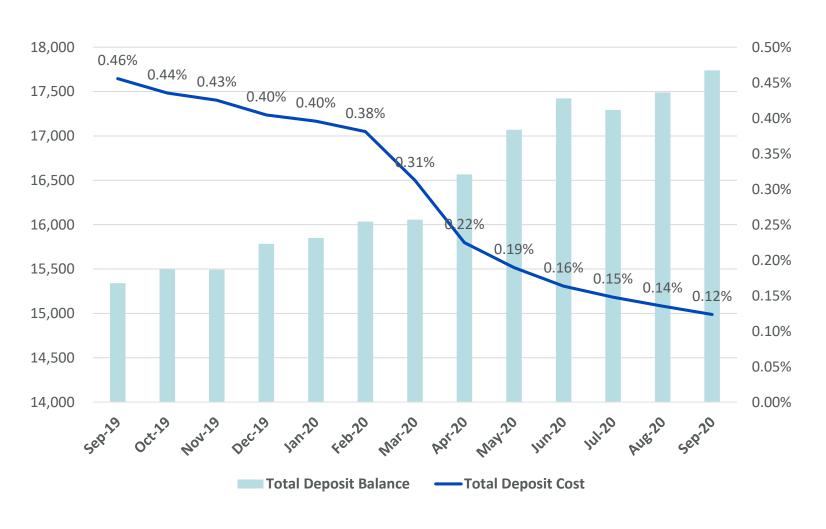
\$ in millions



Deposit Rate Trends

\$ in millions

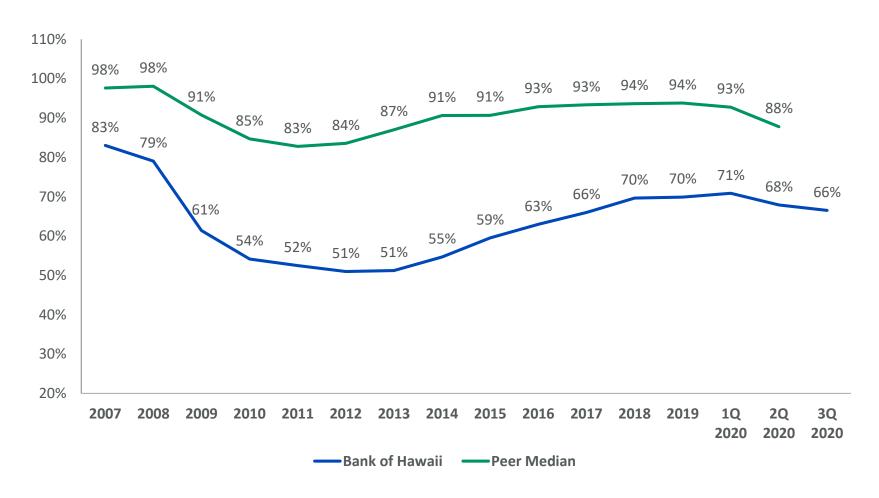
Well-Managed Deposit Rates and Funding Costs Remain Low



Strong Liquidity

Loan to Deposit Ratio Compared with Peers

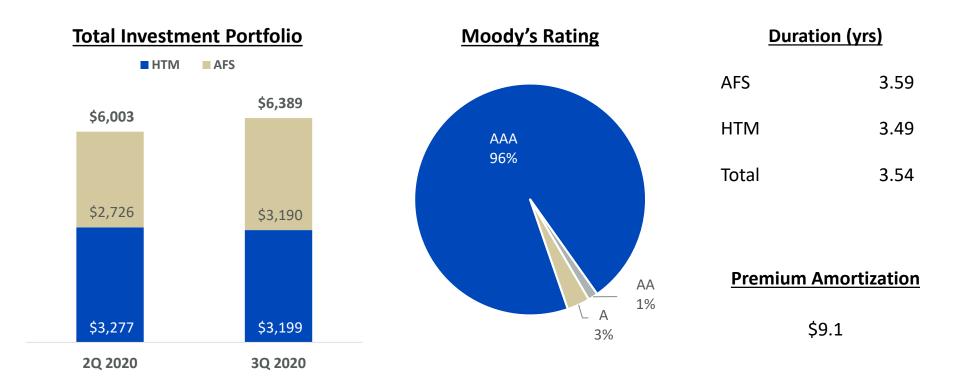
Ample Liquidity to Fund Continued Growth



Investment Portfolio & Duration

\$ in millions

Investment Securities Portfolio Consists of High-Quality Securities

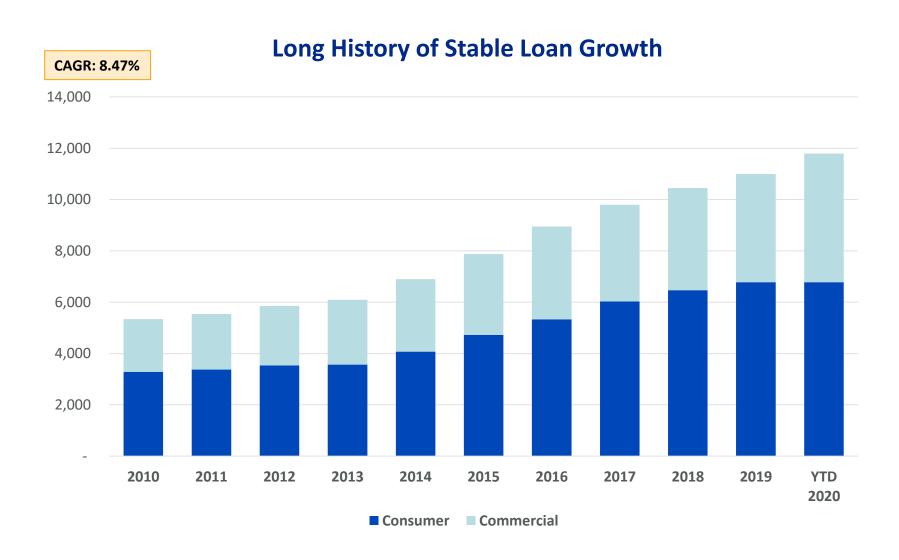


Highly liquid and pledgeable
Secure and reliable cash flows



History of Loan Growth by Segment

\$ in millions



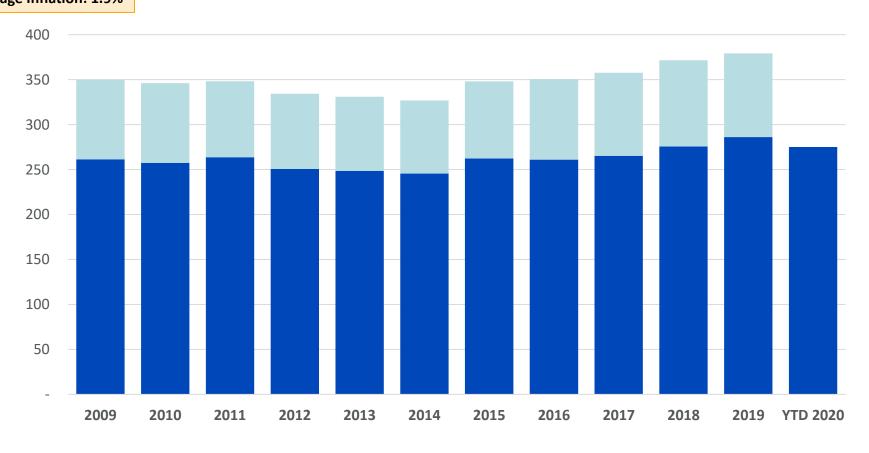
1h Bank of Hawaii

Disciplined Expense Management

\$ in millions

NIE CAGR: 0.8% Average Inflation: 1.9%

Long Term Disciplined Expense Management



■ 1Q - 3Q NIE ■ 4Q NIE

h Bank of Hawaii

Reserve and Capital Build

\$ in millions

YTD 2020





Fortress Capital Position Improving

Growth in Risk-Based Capital, Well in Excess of Required Minimums





Financial Summary

\$ in millions, except per share amounts

	3Q 2020	2Q 2020	<u>3Q 2019</u>	Δ 2Q 2020	<u>Δ 3Q 2019</u>
Net Interest Income	\$ 124.2	\$ 126.7	\$ 124.9	\$ (2.5)	\$ (0.7)
Noninterest Income	41.7	51.3	46.5	(9.5)	(4.8)
Total Revenue	165.9	178.0	171.4	(12.1)	(5.5)
Noninterest Expense	89.9	88.9	100.3	1.1	(10.4)
Operating Income	76.0	89.1	71.1	(13.1)	4.9
Credit Provision	28.6	40.4	4.3	(11.8)	24.4
Income Taxes	9.5	9.8	14.8	(0.2)	(5.2)
Net Income	\$ 37.8	\$ 38.9	\$ 52.1	\$ (1.1)	\$ (14.2)
Diluted EPS	\$ 0.95	\$ 0.98	\$ 1.29	\$ (0.03)	\$ (0.34)
End of Period Balances					
Investment Portfolio	6,389	6,003	5,541	6.4%	15.3%
Loans & Leases	11,794	11,805	10,881	-0.1%	8.4%
Total Deposits	17,739	17,423	15,341	1.8%	15.6%

1,352

1,362

1,291

Shareholders' Equity

5.4%

0.7%

Performance Metrics

	<u>3Q 2020</u>	<u>2Q 2020</u>	<u>3Q 2019</u>	<u>Δ 2Q 2020</u>	∆ 3Q 2019
Return on Assets	0.76%	0.82%	1.17%	-0.06%	-0.41%
Return on Equity	11.01%	11.58%	16.02%	-0.57%	-5.01%
Net Interest Margin	2.67%	2.83%	3.01%	-0.16%	-0.34%
Efficiency Ratio	54.2%	50.0%	58.5%	4.3%	-4.3%

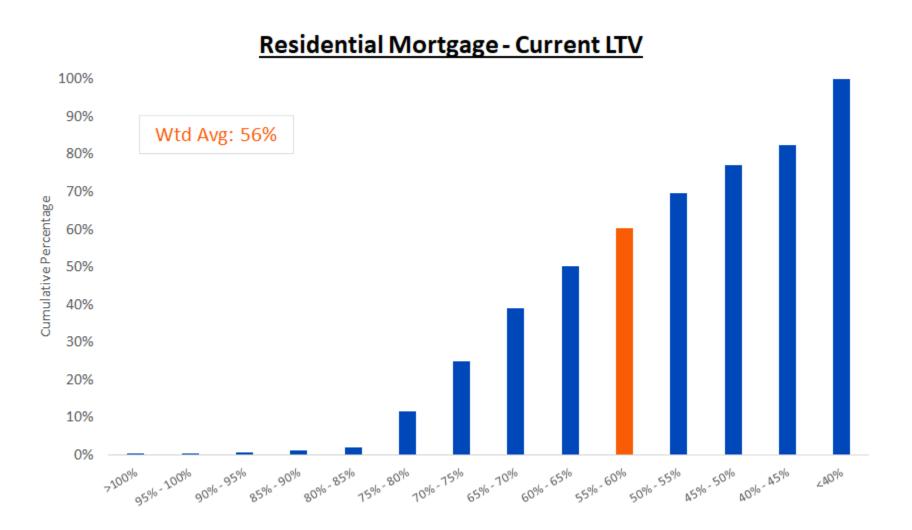
Bank of Hawaii Corporation Third Quarter 2020 Financial Results

October 26, 2020

APPENDIX

Residential Mortgage

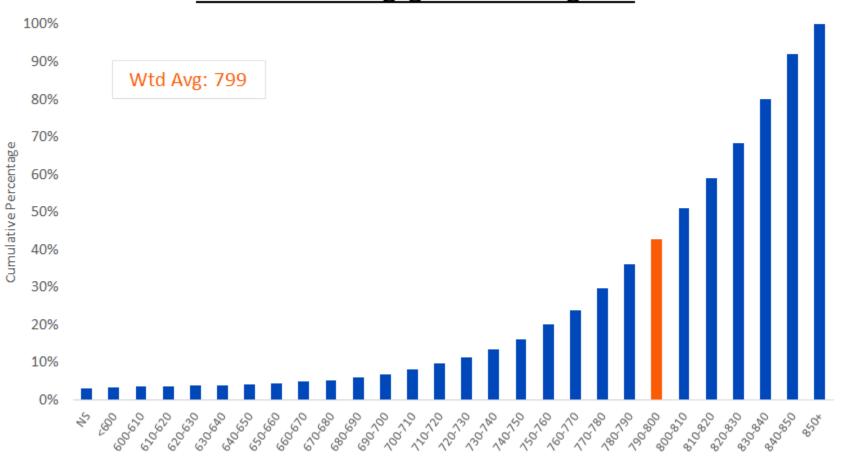
Current LTV



Residential Mortgage

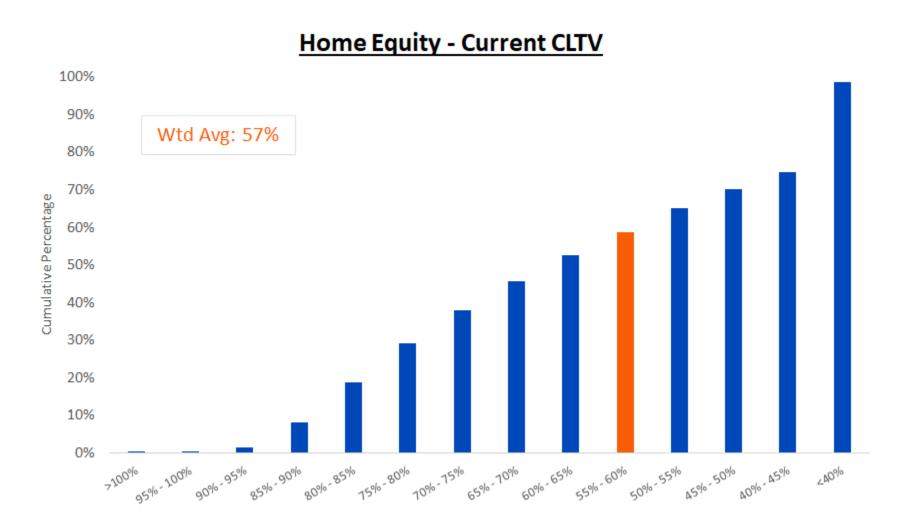
Monitoring FICO

Residential Mortgage - Monitoring FICO



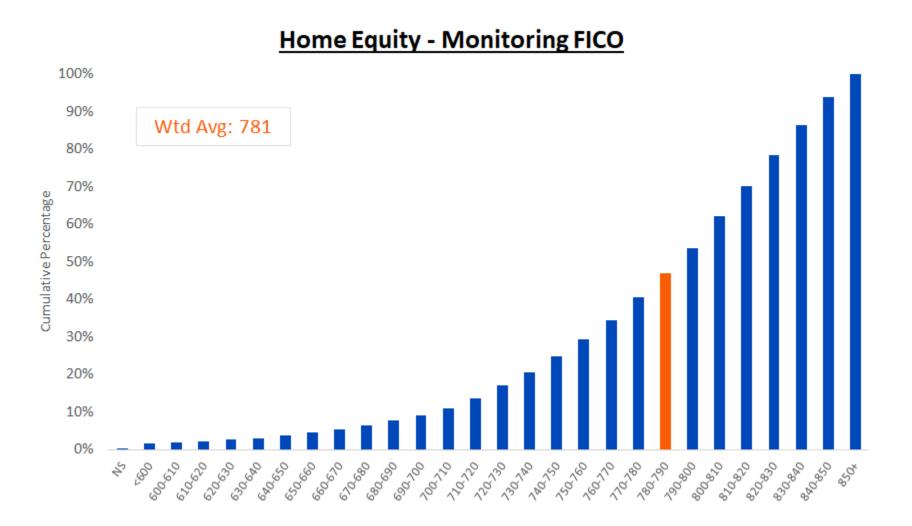
Home Equity

Current CLTV

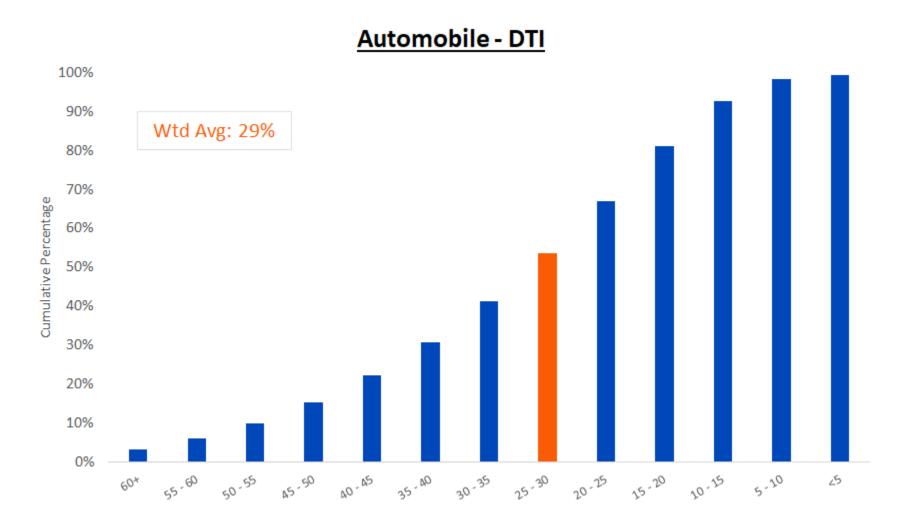


Home Equity

Monitoring FICO

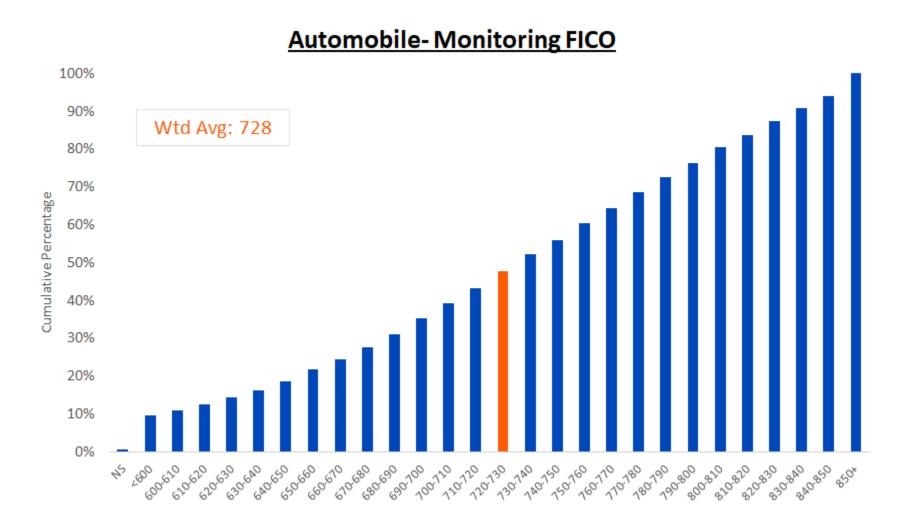


DTI



Automobile

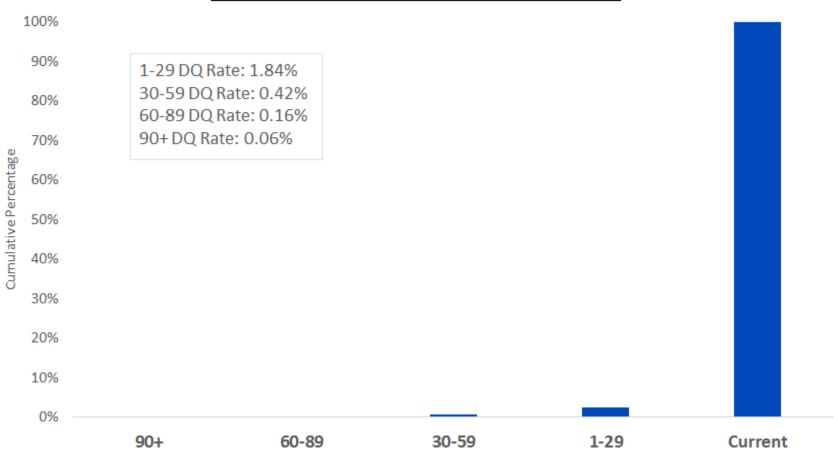
Monitoring FICO



Other Consumer

Delinquency Status

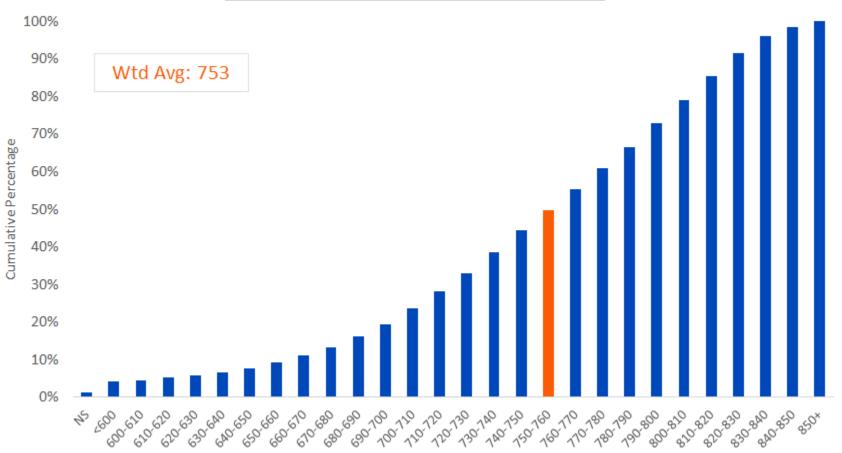
Other Consumer-Delinquency Status



Other Consumer

Monitoring FICO

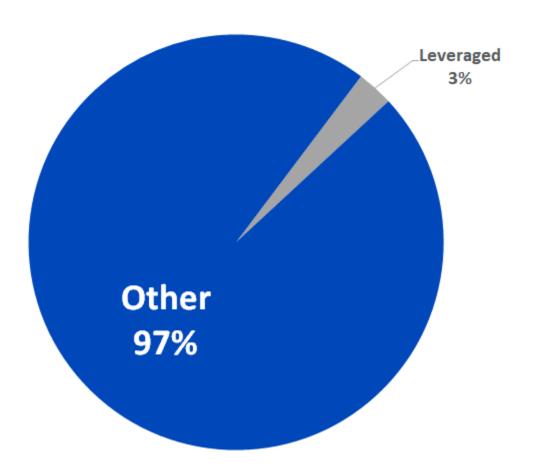




Commercial & Industrial

Leveraged vs Other

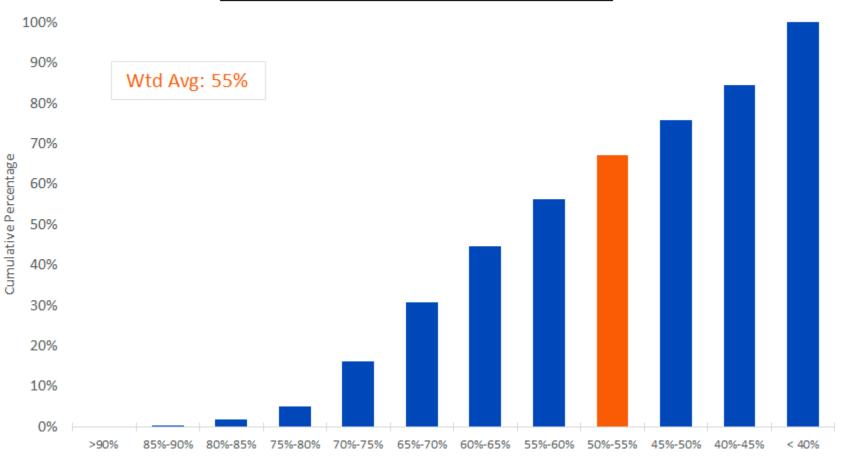
Commercial & Industrial - Leveraged



Commercial Mortgage

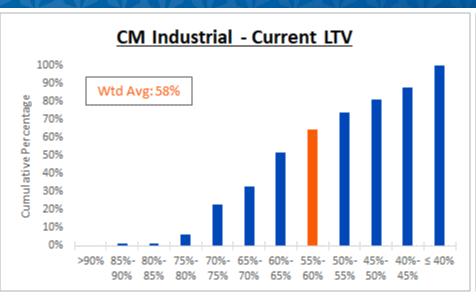
Current LTV

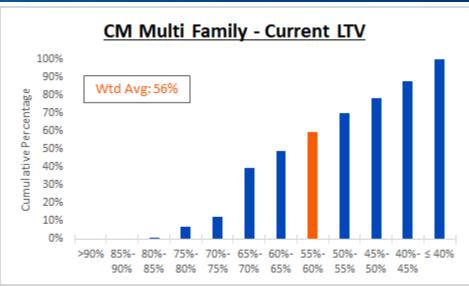
Commercial Mortgage - Current LTV

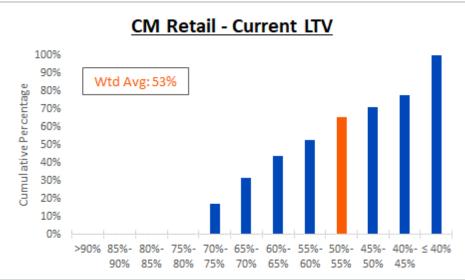


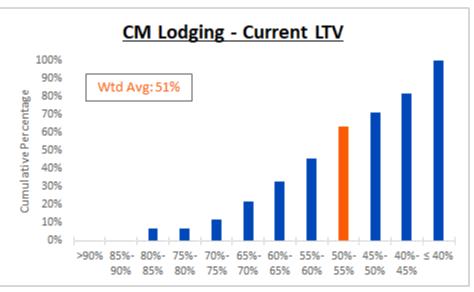
Commercial Mortgage Detail

Current LTV



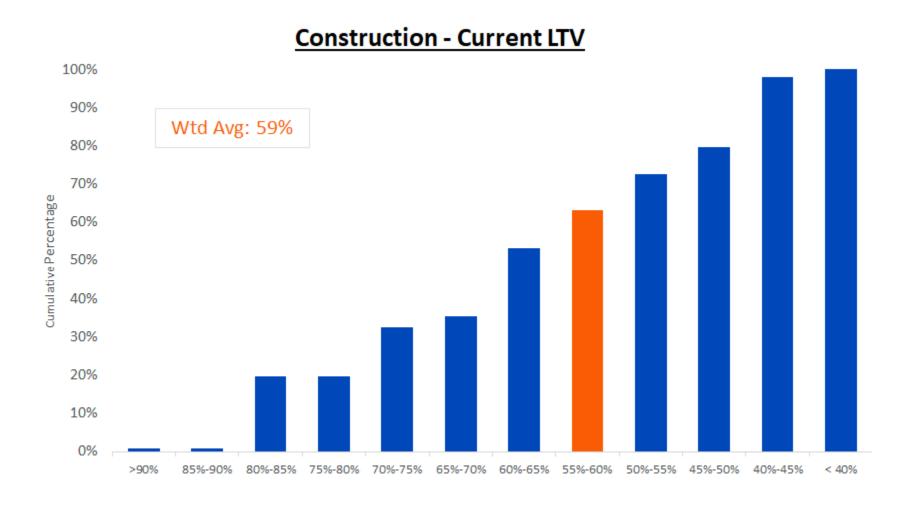






Construction

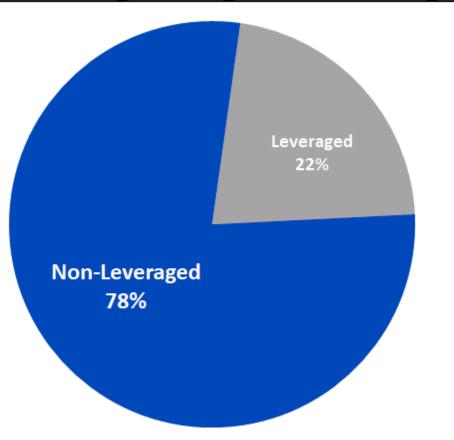
Current LTV



Lease Financing

Leveraged vs Non-Leveraged

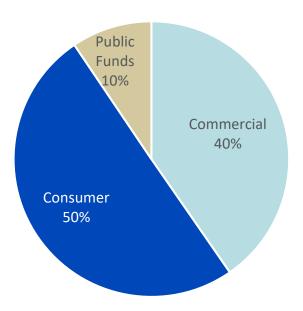
Lease Financing - Leveraged vs Non-Leveraged



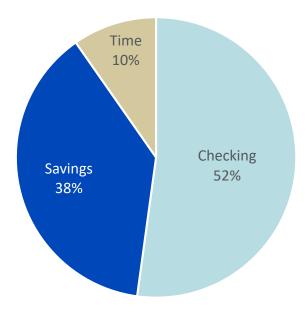
Strong Mix of Deposits

As of September 30, 2020

Solid Base of Core Customers and Core Deposits



90% Core Consumer and Commercial Customers

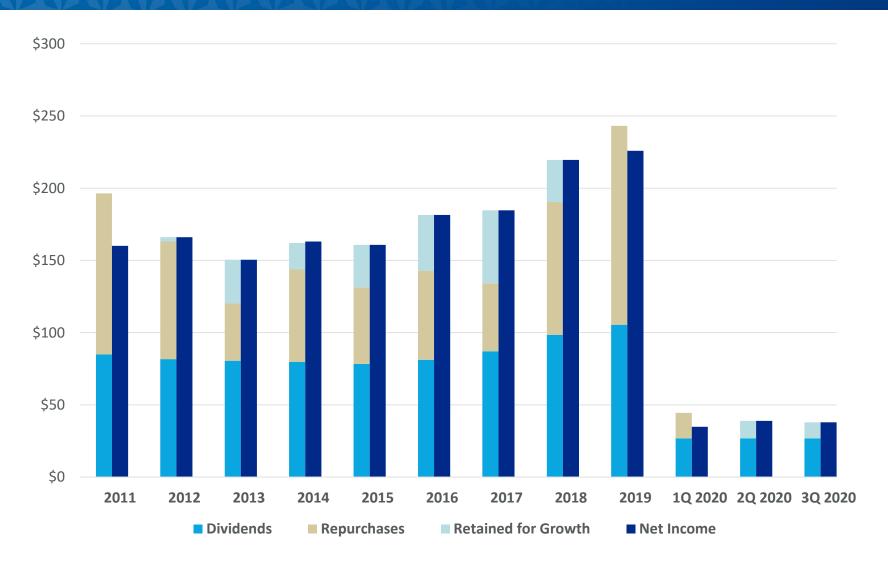


90% Core Checking and Savings Deposits



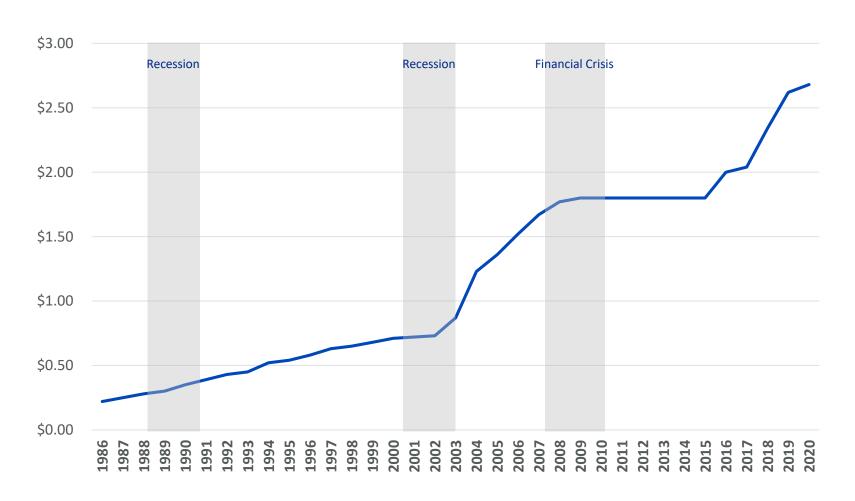
Disciplined Capital Management

\$ in millions



Unbroken History of Dividends

Long and Unbroken History of Dividends





History of Deposit Growth by Product

\$ in millions

