# NewsRelease 

NYSE: BOH

Media Inquiries

## Bank of Hawaii Corporation Second Quarter 2014 Financial Results

- Diluted Earnings Per Share $\$ 0.94$
- Net Income \$41.5 Million
- Board of Directors Increases Repurchase Authorization by $\$ 100.0$ Million
- Board of Directors Declares Dividend of \$0.45 Per Share


## FOR IMMEDIATE RELEASE

HONOLULU, HI (July 28, 2014) -- Bank of Hawaii Corporation (NYSE: BOH) today reported diluted earnings per share of $\$ 0.94$ for the second quarter of 2014, up from $\$ 0.87$ in the previous quarter and $\$ 0.85$ in the same quarter last year. Net income for the second quarter of 2014 was $\$ 41.5$ million, an increase of $\$ 2.9$ million or 7.5 percent compared with net income of $\$ 38.6$ million in the first quarter of 2014 , and up $\$ 3.7$ million or 9.9 percent from net income of $\$ 37.8$ million in the second quarter of 2013.

Loan and lease balances increased to $\$ 6.4$ billion at June 30, 2014, up 3.5 percent from March 31, 2014 and 9.7 percent compared with June 30, 2013. Deposit growth remained strong during the quarter, as balances increased to $\$ 12.7$ billion at June 30, 2014, up 5.2 percent from March 31, 2014 and 10.7 percent from June 30, 2013.
"Bank of Hawaii Corporation continued to perform well during the second quarter of 2014," said Peter Ho, Chairman, President, and CEO. "Loan balances grew and we continue to increase customer deposits. Our margin was relatively stable at 2.86 percent, asset quality continued its strong trend, and expenses remain well controlled."

The return on average assets for the second quarter of 2014 was 1.17 percent, up from 1.12 percent in the previous quarter and during the same quarter last year. The return on average equity for the second quarter of 2014 was 15.87 percent, an increase from 15.15 percent for the first quarter of 2014 and 14.64 percent in the second quarter of 2013.

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For the six-month period ended June 30 , 2014, net income was $\$ 80.1$ million, an increase from net income of $\$ 73.7$ million during the same period last year. Diluted earnings per share were $\$ 1.81$ for the first half of 2014, up from diluted earnings per share of $\$ 1.65$ for the first half of 2013. The year-to-date return on average assets for the six-month period ended June 30, 2014 was 1.14 percent, up from 1.10 percent for the same six months in 2013. The year-to-date return on average equity was 15.51 percent, up from 14.37 percent for the six months ended June 30, 2013.

## Financial Highlights

Net interest income, on a taxable equivalent basis, for the second quarter of 2014 was $\$ 97.3$ million, up $\$ 1.2$ million from net interest income of $\$ 96.1$ million in the first quarter of 2014 and up $\$ 7.5$ million from net interest income of $\$ 89.8$ million in the second quarter of 2013. Net interest income for the first half of 2014 was $\$ 193.3$ million, an increase of $\$ 12.5$ million compared with net interest income of $\$ 180.8$ million for the first half of 2013. Analyses of the changes in net interest income are included in Tables 8a, 8b, and 8c.

The net interest margin was 2.86 percent for the second quarter of 2014, down 1 basis point from the net interest margin of 2.87 percent in the first quarter of 2014 and a 9 basis point increase from the net interest margin of 2.77 percent in the second quarter of 2013. The net interest margin for the first six months of 2014 was 2.87 percent compared with 2.80 percent for the same six-month period last year.

Due to strong credit recoveries during the quarter and continued stability of asset quality, we recorded a negative provision for credit losses of $\$ 2.2$ million during the second quarter of 2014. The Company did not record a provision for credit losses during the first quarter of 2014 or the first or second quarters of 2013.

Noninterest income was $\$ 44.5$ million in the second quarter of 2014, a decrease of $\$ 0.3$ million compared with noninterest income of $\$ 44.8$ million in the first quarter of 2014, and a decrease of $\$ 3.6$ million compared with noninterest income of $\$ 48.0$ million in the second quarter of 2013. Noninterest income in the second quarter of 2014 included a gain of $\$ 2.0$ million resulting from the sale of 23,500 Visa Class B shares ( 9,884 Class A equivalents). The Company also contributed 5,700 Visa Class B shares to the Bank of Hawaii Foundation. Noninterest income in the first quarter of 2014 included a gain of $\$ 2.0$ million resulting from the sale of 22,000 Visa Class B shares ( 9,253 Class A equivalents). The contributions had no impact on noninterest expense; however, the contributions did favorably impact the effective tax rate for the first and second quarters of 2014. As of June 30, 2014, the Company has 452,914 Visa Class B shares remaining (190,496 Class A equivalents). Mortgage banking revenue was $\$ 1.8$ million in the second quarter of 2014 compared with $\$ 2.0$ million in the previous quarter and $\$ 5.8$ million in the same quarter last year. Noninterest income for the first half of 2014 was $\$ 89.2$ million, a decrease of $\$ 6.6$ million compared with noninterest income of $\$ 95.8$ million for the first half of 2013. The decrease was primarily due to a reduction of $\$ 8.4$ million in mortgage banking income which was partially offset by gains of $\$ 4.0$ million on the sale of 45,500 Visa Class B shares.

Noninterest expense was $\$ 81.1$ million in the second quarter of 2014, down $\$ 2.5$ million compared with $\$ 83.5$ million in the first quarter of 2014, and down $\$ 0.1$ million compared with $\$ 81.2$ million in the second quarter last year. First quarter expenses include seasonal payroll-related expenses resulting from annual payments from the Company's incentive compensation plans and higher payroll taxes. An analysis of noninterest expenses related to salaries and benefits is included in Table 9. Noninterest expense for the first half of 2014 was $\$ 164.6$ million, a decrease of $\$ 1.0$ million compared with noninterest expense of $\$ 165.6$ million for the first half of 2013.

The efficiency ratio for the second quarter of 2014 was 58.38 percent, an improvement from 60.54 percent in the previous quarter and 59.96 percent in the same quarter last year. The efficiency ratio for the first half of 2014 was 59.46 percent down from 60.93 percent in the same period last year.

The effective tax rate for the second quarter of 2014 was 30.86 percent compared with 29.13 percent in the previous quarter and 30.33 percent during the same quarter last year. The lower effective tax rate in the first quarter of 2014 was primarily due to a $\$ 1.2$ million credit for the release of reserves due to a settlement with the State of Hawaii related to prior year tax issues.

The Company's business segments are defined as Retail Banking, Commercial Banking, Investment Services, and Treasury \& Other. Results are determined based on the Company's internal financial management reporting process and organizational structure. Selected financial information for the business segments is included in Tables 13a and 13b.

## Asset Quality

The Company's overall asset quality remained strong during the second quarter of 2014. Total non-performing assets were $\$ 34.4$ million at June 30, 2014, down from $\$ 37.0$ million at March 31, 2014, and down from $\$ 36.4$ million at June 30, 2013. Non-performing assets remain above historical levels due to the lengthy judicial foreclosure process for residential mortgage loans. As a percentage of total loans and leases and foreclosed real estate, non-performing assets were 0.53 percent at June 30, 2014, down from 0.60 percent at March 31, 2014 and down from 0.62 percent at June 30, 2013.

Accruing loans and leases past due 90 days or more were $\$ 9.7$ million at June 30, 2014, down slightly from March 31, 2014 and down from $\$ 10.6$ million at June 30, 2013. Restructured loans and leases not included in non-accrual loans or accruing loans past due 90 days or more were $\$ 43.6$ million at June 30, 2014 and primarily comprised of residential mortgage loans with lowered monthly payments to accommodate our borrowers' financial needs for a period of time. More information on non-performing assets and accruing loans and leases past due 90 days or more is presented in Table 11.

The Company recorded a net recovery of loans and leases previously charged off of \$1.9 million during the second quarter of 2014. Loan and lease charge-offs of $\$ 4.0$ million during the quarter were more than offset by recoveries of $\$ 5.9$ million. Net charge-offs during the first quarter of 2014 were $\$ 1.3$ million, or 0.09 percent annualized of total average loans and leases outstanding, and were comprised of $\$ 4.0$ million in charge-offs partially offset by recoveries of $\$ 2.7$ million. Net charge-offs in the second quarter of 2013 were $\$ 2.3$ million or 0.16 percent annualized of total average loans and leases outstanding, and were comprised of $\$ 4.7$ million in charge-offs partially offset by recoveries of $\$ 2.4$ million. Net recoveries in the first half of 2014 were $\$ 0.6$ million compared with net charge-offs of $\$ 4.3$ million, or 0.15 percent annualized of total average loans and leases outstanding for the first half of 2013.

The allowance for loan and lease losses was reduced to $\$ 113.8$ million at June 30, 2014. The ratio of the allowance for loan and lease losses to total loans and leases was 1.77 percent at June 30, 2014, a decrease of 7 basis points from the previous quarter and commensurate with improvements in credit quality and the Hawaii economy. The reserve for unfunded commitments at June 30, 2013 was relatively unchanged at $\$ 5.9$ million. Details of loan and lease charge-offs, recoveries, and the components of the total reserve for credit losses are summarized in Table 12.

## Other Financial Highlights

Total assets were $\$ 14.84$ billion at June 30 , 2014, up from total assets of $\$ 14.26$ billion at March 31, 2014 and $\$ 13.73$ billion at June 30, 2013. Average total assets were $\$ 14.25$ billion during the second quarter of 2014, up from $\$ 14.03$ billion during the previous quarter and $\$ 13.57$ billion during the same quarter last year.

The investment securities portfolio was $\$ 6.91$ billion at June 30, 2014, down from $\$ 6.97$ billion at March 31, 2014, and up from $\$ 6.84$ billion at June 30, 2013. The portfolio remains largely comprised of securities issued by U. S. government agencies and included $\$ 4.70$ billion in securities held to maturity and $\$ 2.21$ billion in securities available for sale at June 30, 2014.

Total loans and leases increased to $\$ 6.43$ billion at June 30 , 2014, up from $\$ 6.21$ billion at March 31, 2014 and $\$ 5.86$ billion at June 30, 2013. Average total loans and leases were $\$ 6.27$ billion during the second quarter of 2014, up from $\$ 6.10$ billion during the first quarter of 2014 and $\$ 5.78$ billion during the same quarter last year. Commercial loan growth was strong across all major categories during the second quarter of 2014. The total commercial loan portfolio was $\$ 2.69$ billion at the end of the quarter, up from commercial loans of $\$ 2.57$ billion at the end of the previous quarter and up from $\$ 2.40$ billion at the end of the same quarter last year. Total consumer loans increased to $\$ 3.73$ billion at the end of the second quarter of 2014, up from $\$ 3.64$ billion at the end of the first quarter of 2014, and up from consumer loans of $\$ 3.46$ billion at the end of the second quarter of 2013 in all loan categories. Loan and lease portfolio balances, including the higher risk loans and leases outstanding, are summarized in Table 10.

Total deposits were $\$ 12.67$ billion at June 30, 2014, up from $\$ 12.04$ billion at March 31, 2014 and $\$ 11.45$ billion at June 30, 2013. The increase from the previous quarter was largely due to strong growth in short-term public and commercial deposits. Average total deposits were $\$ 12.03$ billion in the second quarter of 2014, up from $\$ 11.81$ billion during the previous quarter and $\$ 11.24$ billion during the same quarter last year.

During the second quarter of 2014, the Company repurchased 220.3 thousand shares of common stock at a total cost of $\$ 12.49$ million under its share repurchase program. The average cost was $\$ 56.70$ per share repurchased. From the beginning of the share repurchase program initiated during July 2001 through June 30, 2014, the Company has repurchased 51.4 million shares and returned $\$ 1.89$ billion to shareholders at an average cost of $\$ 36.72$ per share.

The Company's Board of Directors increased the authorization under the share repurchase program by an additional $\$ 100.0$ million. This authorization, combined with previously announced authorizations of $\$ 1.90$ billion, brings the total repurchase authority to $\$ 2.0$ billion. From July 1 through July 25, 2014, the Company repurchased an additional 43.0 thousand shares of common stock at an average cost of $\$ 57.45$ per share. Remaining buyback authority under the share repurchase program was $\$ 106.5$ million at July 25, 2014.

Total shareholders' equity was $\$ 1.05$ billion at June 30, 2014, compared with $\$ 1.03$ billion at March 31, 2014, and $\$ 1.0$ billion at June 30, 2013. The ratio of tangible common equity to riskweighted assets was 15.54 percent at the end of the second quarter of 2014, compared with 15.69 percent at the end of the first quarter of 2014 and 15.87 percent at the end of the same quarter last year. The Tier 1 leverage ratio at June 30, 2014 was 7.20 percent, down from 7.22 percent at March 31, 2014 and 7.29 percent at June 30, 2013.

The Company's Board of Directors declared a quarterly cash dividend of $\$ 0.45$ per share on the Company's outstanding shares. The dividend will be payable on September 15, 2014 to shareholders of record at the close of business on August 29, 2014.

## Hawaii Economy

General economic conditions in Hawaii continued to remain positive during the second quarter of 2014 due to an expanding construction industry, stable tourism, low unemployment, and a strong real estate market. For the first five months of 2014, total visitor spending increased 3.0 percent although total arrivals declined 0.5 percent compared to the same period in 2013. The statewide seasonally-adjusted unemployment rate was at 4.4 percent in June 2014 compared to 6.1 percent nationally. For the first six months of 2014, the volume of single-family home sales on Oahu increased 1.6 percent compared with the same period in 2013. The volume of condominium sales on Oahu increased 1.3 percent compared with the same period in 2013. The median price of singlefamily home sales and condominiums on Oahu was 7.1 percent higher for the first six months of 2014 compared to the same period in 2013. As of June 30, 2014, months of inventory of single-family homes and condominiums on Oahu remained low at approximately 2.8 months and 3.3 months, respectively. More information on current Hawaii economic trends is presented in Table 15.

## Conference Call Information

The Company will review its second quarter 2014 financial results today at 6:00 p.m. Eastern Time (12:00 p.m. Hawaii Time). The conference call will be accessible via teleconference and via the Investor Relations link of Bank of Hawaii Corporation's web site, www.boh.com. Conference call participants located in the United States or Canada should dial 1 (800) 708-4540. Other international conference call participants should dial 1 (847) 619-6397. Use the pass code "Bank of Hawaii" to access the call. A replay will be available for one week beginning on Monday, July 28, 2014 by dialing 1 (888) 843-7419 in the United States or Canada and 1 (630) 652-3042 from other international locations. Enter the pass code number 37638750\# when prompted. A replay of the conference call will also be available via the Investor Relations link on the Company's website, www.boh.com.

## Forward-Looking Statements

This news release, and other statements made by the Company in connection with it may contain "forward-looking statements", such as forecasts of our financial results and condition, expectations for our operations and business prospects, and our assumptions used in those forecasts and expectations. Do not unduly rely on forward-looking statements. Actual results might differ significantly from our forecasts and expectations because of a variety of factors. More information about these factors is contained in Bank of Hawaii Corporation's Annual Report on Form 10-K for the year ended December 31, 2013, which was filed with the U.S. Securities and Exchange Commission. We have not committed to update forward-looking statements to reflect later events or circumstances.

Bank of Hawaii Corporation is a regional financial services company serving businesses, consumers, and governments in Hawaii, American Samoa, and the West Pacific. The Company's principal subsidiary, Bank of Hawaii, was founded in 1897 and is the largest independent financial institution in Hawaii. For more information about Bank of Hawaii Corporation, see the Company's web site, www.boh.com.

Table 1a

| (dollars in thousands, except per share amounts) | Three Months Ended |  |  |  |  |  |  |  | Six Months Ended |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { June 30, } \\ 2014 \\ \hline \end{gathered}$ |  |  | $\begin{gathered} \hline \text { March 31, } \\ 2014 \end{gathered}$ |  |  | $\begin{gathered} \hline \text { June 30, } \\ 2013 \\ \hline \end{gathered}$ |  | June 30, |  |  |  |  |
| For the Period: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Operating Results |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Interest Income | \$ | 94,412 |  | \$ | 93,233 |  | \$ | 87,340 |  | \$ | 187,645 | \$ | 175,900 |
| Provision for Credit Losses |  | $(2,199)$ |  |  | - |  |  | - |  |  | $(2,199)$ |  | - |
| Total Noninterest Income |  | 44,481 |  |  | 44,768 |  |  | 48,041 |  |  | 89,249 |  | 95,819 |
| Total Noninterest Expense |  | 81,082 |  |  | 83,547 |  |  | 81,181 |  |  | 164,629 |  | 165,568 |
| Net Income |  | 41,490 |  |  | 38,592 |  |  | 37,763 |  |  | 80,082 |  | 73,743 |
| Basic Earnings Per Share |  | 0.94 |  |  | 0.87 |  |  | 0.85 |  |  | 1.81 |  | 1.66 |
| Diluted Earnings Per Share |  | 0.94 |  |  | 0.87 |  |  | 0.85 |  |  | 1.81 |  | 1.65 |
| Dividends Declared Per Share |  | 0.45 |  |  | 0.45 |  |  | 0.45 |  |  | 0.90 |  | 0.90 |
| Performance Ratios |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Return on Average Assets |  | 1.17 | \% |  | 1.12 | \% |  | 1.12 | \% |  | 1.14 \% | \% | 1.10 |
| Return on Average Shareholders' Equity |  | 15.87 |  |  | 15.15 |  |  | 14.64 |  |  | 15.51 |  | 14.37 |
| Efficiency Ratio ${ }^{1}$ |  | 58.38 |  |  | 60.54 |  |  | 59.96 |  |  | 59.46 |  | 60.93 |
| Net Interest Margin ${ }^{2}$ |  | 2.86 |  |  | 2.87 |  |  | 2.77 |  |  | 2.87 |  | 2.80 |
| Dividend Payout Ratio ${ }^{3}$ |  | 47.87 |  |  | 51.72 |  |  | 52.94 |  |  | 49.72 |  | 54.22 |
| Average Shareholders' Equity to Average Assets |  | 7.36 |  |  | 7.36 |  |  | 7.62 |  |  | 7.36 |  | 7.63 |
| Average Balances |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average Loans and Leases | \$ | 6,274,595 |  | \$ | 6,104,041 |  | \$ | 5,781,898 |  | \$ | 6,189,789 | \$ | 5,792,641 |
| Average Assets |  | 14,253,384 |  |  | 14,033,949 |  |  | 13,572,329 |  |  | 14,144,273 |  | 13,564,885 |
| Average Deposits |  | 12,030,010 |  |  | 11,814,548 |  |  | 11,244,600 |  |  | 11,922,874 |  | 11,265,924 |
| Average Shareholders' Equity |  | 1,048,429 |  |  | 1,033,413 |  |  | 1,034,366 |  |  | 1,040,962 |  | 1,034,603 |
| Per Share of Common Stock |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Book Value | \$ | 23.72 |  | \$ | 23.14 |  | \$ | 22.09 |  | \$ | 23.72 | \$ | 22.09 |
| Tangible Book Value |  | 23.01 |  |  | 22.43 |  |  | 21.39 |  |  | 23.01 |  | 21.39 |
| Market Value |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Closing |  | 58.69 |  |  | 60.61 |  |  | 50.32 |  |  | 58.69 |  | 50.32 |
| High |  | 61.73 |  |  | 61.36 |  |  | 52.17 |  |  | 61.73 |  | 52.17 |
| Low |  | 53.45 |  |  | 54.16 |  |  | 46.04 |  |  | 53.45 |  | 44.88 |
|  |  |  |  |  | June 30, 2014 |  |  | $\begin{array}{r} \text { March 31, } \\ 2014 \\ \hline \end{array}$ |  |  | December 31, 2013 |  | June 30, 2013 |

## As of Period End:

## Balance Sheet Totals

Loans and Leases
Total Assets
Total Deposits
Long-Term Debt
Total Shareholders' Equity

Asset Quality
Allowance for Loan and Lease Losses
Non-Performing Assets

## Financial Ratios

| Allowance to Loans and Leases Outstanding | 1.77 \% | 1.84 \% | 1.89 \% | 2.13 |
| :---: | :---: | :---: | :---: | :---: |
| Tier 1 Capital Ratio ${ }^{4}$ | 15.66 | 15.96 | 16.05 | 16.40 |
| Total Capital Ratio ${ }^{4}$ | 16.91 | 17.22 | 17.31 | 17.66 |
| Tier 1 Leverage Ratio ${ }^{4}$ | 7.20 | 7.22 | 7.24 | 7.29 |
| Total Shareholders' Equity to Total Assets | 7.08 | 7.21 | 7.19 | 7.18 |
| Tangible Common Equity to Tangible Assets ${ }^{5}$ | 6.88 | 7.01 | 6.98 | 6.97 |
| Tangible Common Equity to Risk-Weighted Assets ${ }^{4,5}$ | 15.54 | 15.69 | 15.67 | 15.87 |
| Non-Financial Data |  |  |  |  |
| Full-Time Equivalent Employees | 2,194 | 2,181 | 2,196 | 2,227 |
| Branches | 74 | 74 | 74 | 75 |
| ATMs | 457 | 458 | 466 | 486 |

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## Bank of Hawaii Corporation and Subsidiaries

Reconciliation of Non-GAAP Financial Measures
Table 1b

| (dollars in thousands) | $\begin{array}{r} \text { June 30, } \\ 2014 \end{array}$ | $\begin{array}{r} \text { March 31, } \\ 2014 \end{array}$ | $\begin{array}{r} \text { December 31, } \\ 2013 \end{array}$ | $\begin{array}{r} \text { June } 30, \\ 2013 \end{array}$ |
| :---: | :---: | :---: | :---: | :---: |
| Total Shareholders' Equity | \$ 1,050,801 | \$ 1,028,904 | \$ 1,011,976 | \$ 986,368 |
| Less: Goodwill | 31,517 | 31,517 | 31,517 | 31,517 |
| Intangible Assets | - | - | - | 8 |
| Tangible Common Equity | \$ 1,019,284 | \$ 997,387 | \$ 980,459 | \$ 954,843 |
| Total Assets | \$ 14,844,505 | \$ 14,263,118 | \$ 14,084,280 | \$ 13,733,418 |
| Less: Goodwill | 31,517 | 31,517 | 31,517 | 31,517 |
| Intangible Assets | - | - | - | 8 |
| Tangible Assets | \$ 14,812,988 | \$ 14,231,601 | \$ 14,052,763 | \$ 13,701,893 |
| Risk-Weighted Assets, determined in accordance with prescribed regulatory requirements ${ }^{1}$ | \$ 6,559,897 | \$ 6,357,428 | \$ 6,258,178 | \$ 6,015,261 |
| Total Shareholders' Equity to Total Assets | 7.08\% | 7.21\% | 7.19\% | 7.18\% |
| Tangible Common Equity to Tangible Assets (Non-GAAP) | 6.88\% | 7.01\% | 6.98\% | 6.97\% |
| Tier 1 Capital Ratio ${ }^{1}$ | 15.66\% | 15.96\% | 16.05\% | 16.40\% |
| Tangible Common Equity to Risk-Weighted Assets (Non-GAAP) ${ }^{1}$ | 15.54\% | 15.69\% | 15.67\% | 15.87\% |

${ }^{1}$ Risk-weighted assets and financial ratios for prior periods were revised to conform to the current period calculation.

Table 2

| (dollars in thousands) | Three Months Ended |  |  |  |  |  | Six Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { June 30, } \\ 2014 \end{gathered}$ |  | $\begin{gathered} \text { March 31, } \\ 2014 \\ \hline \end{gathered}$ |  | June 30, 2013 |  | June 30, |  |  |  |
|  |  |  |  | 014 |  |  |  | 013 |
| Investment Securities Gains, Net | \$ | 2,079 |  |  | \$ | 2,160 | \$ | - | \$ | 4,239 | \$ | - |
| Decrease in Allowance for Loan and Lease Losses |  | 288 |  | 1,328 |  | 2,303 |  | 1,616 |  | 4,282 |
| Separation Expense |  | (87) |  | (549) |  | (864) |  | (636) |  | $(2,339)$ |
| Operating Losses |  | - |  | (730) |  | - |  | (730) |  | - |
| Significant Items Before the Provision (Benefit) for Income Taxes |  | 2,280 |  | 2,209 |  | 1,439 |  | 4,489 |  | 1,943 |
| Release of Tax Reserve |  | - |  | $(1,249)$ |  | $(1,090)$ |  | $(1,249)$ |  | $(1,090)$ |
| Income Tax Impact |  | 894 |  | 866 |  | 504 |  | 1,760 |  | 680 |
| Net Significant Items | \$ | 1,386 | \$ | 2,592 | \$ | 2,025 | \$ | 3,978 | \$ | 2,353 |

Table 3

| (dollars in thousands, except per share amounts) | Three Months Ended |  |  |  |  |  | Six Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { June } 30, \\ 2014 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { March 31, } \\ 2014 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { June 30, } \\ 2013 \\ \hline \end{gathered}$ |  | June 30, |  |  |  |
| Interest Income |  |  |  |  |  |  |  |  |  |  |
| Interest and Fees on Loans and Leases | \$ | 65,818 | \$ | 63,526 | \$ | 62,729 | \$ | 129,344 | \$ | 125,549 |
| Income on Investment Securities |  |  |  |  |  |  |  |  |  |  |
| Available-for-Sale |  | 10,697 |  | 10,760 |  | 15,073 |  | 21,457 |  | 30,924 |
| Held-to-Maturity |  | 26,938 |  | 27,889 |  | 19,189 |  | 54,827 |  | 39,043 |
| Deposits |  | 1 |  | 3 |  | 1 |  | 4 |  | 4 |
| Funds Sold |  | 168 |  | 137 |  | 74 |  | 305 |  | 133 |
| Other |  | 302 |  | 302 |  | 285 |  | 604 |  | 569 |
| Total Interest Income |  | 103,924 |  | 102,617 |  | 97,351 |  | 206,541 |  | 196,222 |
| Interest Expense |  |  |  |  |  |  |  |  |  |  |
| Deposits |  | 2,393 |  | 2,358 |  | 2,579 |  | 4,751 |  | 5,225 |
| Securities Sold Under Agreements to Repurchase |  | 6,465 |  | 6,397 |  | 6,751 |  | 12,862 |  | 13,756 |
| Funds Purchased |  | 4 |  | 3 |  | 10 |  | 7 |  | 32 |
| Long-Term Debt |  | 650 |  | 626 |  | 671 |  | 1,276 |  | 1,309 |
| Total Interest Expense |  | 9,512 |  | 9,384 |  | 10,011 |  | 18,896 |  | 20,322 |
| Net Interest Income |  | 94,412 |  | 93,233 |  | 87,340 |  | 187,645 |  | 175,900 |
| Provision for Credit Losses |  | $(2,199)$ |  | - |  | - |  | $(2,199)$ |  | - |
| Net Interest Income After Provision for Credit Losses |  | 96,611 |  | 93,233 |  | 87,340 |  | 189,844 |  | 175,900 |
| Noninterest Income |  |  |  |  |  |  |  |  |  |  |
| Trust and Asset Management |  | 12,005 |  | 11,852 |  | 12,089 |  | 23,857 |  | 23,975 |
| Mortgage Banking |  | 1,804 |  | 2,005 |  | 5,820 |  | 3,809 |  | 12,231 |
| Service Charges on Deposit Accounts |  | 8,638 |  | 8,878 |  | 9,112 |  | 17,516 |  | 18,413 |
| Fees, Exchange, and Other Service Charges |  | 13,370 |  | 12,939 |  | 13,133 |  | 26,309 |  | 25,067 |
| Investment Securities Gains, Net |  | 2,079 |  | 2,160 |  | - |  | 4,239 |  | - |
| Insurance |  | 1,930 |  | 2,123 |  | 2,393 |  | 4,053 |  | 4,718 |
| Bank-Owned Life Insurance |  | 1,519 |  | 1,602 |  | 1,335 |  | 3,121 |  | 2,632 |
| Other |  | 3,136 |  | 3,209 |  | 4,159 |  | 6,345 |  | 8,783 |
| Total Noninterest Income |  | 44,481 |  | 44,768 |  | 48,041 |  | 89,249 |  | 95,819 |
| Noninterest Expense |  |  |  |  |  |  |  |  |  |  |
| Salaries and Benefits |  | 45,081 |  | 46,897 |  | 45,341 |  | 91,978 |  | 94,016 |
| Net Occupancy |  | 9,254 |  | 9,417 |  | 9,661 |  | 18,671 |  | 19,296 |
| Net Equipment |  | 4,669 |  | 4,603 |  | 4,380 |  | 9,272 |  | 8,957 |
| Data Processing |  | 3,842 |  | 3,649 |  | 3,050 |  | 7,491 |  | 6,316 |
| Professional Fees |  | 2,613 |  | 2,260 |  | 2,391 |  | 4,873 |  | 4,617 |
| FDIC Insurance |  | 2,055 |  | 2,076 |  | 1,949 |  | 4,131 |  | 3,898 |
| Other |  | 13,568 |  | 14,645 |  | 14,409 |  | 28,213 |  | 28,468 |
| Total Noninterest Expense |  | 81,082 |  | 83,547 |  | 81,181 |  | 164,629 |  | 165,568 |
| Income Before Provision for Income Taxes |  | 60,010 |  | 54,454 |  | 54,200 |  | 114,464 |  | 106,151 |
| Provision for Income Taxes |  | 18,520 |  | 15,862 |  | 16,437 |  | 34,382 |  | 32,408 |
| Net Income | \$ | 41,490 | \$ | 38,592 | \$ | 37,763 | \$ | 80,082 | \$ | 73,743 |
| Basic Earnings Per Share | \$ | 0.94 | \$ | 0.87 | \$ | 0.85 | \$ | 1.81 | \$ | 1.66 |
| Diluted Earnings Per Share | \$ | 0.94 | \$ | 0.87 | \$ | 0.85 | \$ | 1.81 | \$ | 1.65 |
| Dividends Declared Per Share | \$ | 0.45 | \$ | 0.45 | \$ | 0.45 | \$ | 0.90 | \$ | 0.90 |
| Basic Weighted Average Shares |  | 44,053,899 |  | 44,193,267 |  | 44,493,069 |  | 44,123,030 |  | 44,518,629 |
| Diluted Weighted Average Shares |  | 44,246,431 |  | 44,420,349 |  | 44,608,497 |  | 44,332,838 |  | 44,644,348 |

## Bank of Hawaii Corporation and Subsidiaries

Consolidated Statements of Comprehensive Income (Loss)
Table 4

| (dollars in thousands) | Three Months Ended |  |  |  |  |  | Six Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { June } 30, \\ 2014 \end{gathered}$ |  | $\begin{gathered} \text { March 31, } \\ 2014 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { June } 30, \\ 2013 \\ \hline \end{gathered}$ |  | June 30, |  |  |  |
|  |  |  |  | 014 |  |  |  | 2013 |
| Net Income | \$ | 41,490 |  |  | \$ | 38,592 | \$ | 37,763 | \$ | 80,082 | \$ | 73,743 |
| Other Comprehensive Income (Loss), Net of Tax: |  |  |  |  |  |  |  |  |  |  |
| Net Unrealized Gains (Losses) on Investment Securities |  | 8,617 |  | 6,271 |  | $(46,572)$ |  | 14,888 |  | $(56,213)$ |
| Defined Benefit Plans |  | 156 |  | 156 |  | 201 |  | 312 |  | 279 |
| Total Other Comprehensive Income (Loss) |  | 8,773 |  | 6,427 |  | $(46,371)$ |  | 15,200 |  | $(55,934)$ |
| Comprehensive Income (Loss) | \$ | 50,263 | \$ | 45,019 | \$ | $(8,608)$ | \$ | 95,282 | \$ | 17,809 |


| (dollars in thousands) |  | June 30, 2014 |  | $\begin{array}{r} \text { March 31, } \\ 2014 \\ \hline \end{array}$ | December 31, 2013 |  | $\begin{array}{r} \text { June 30, } \\ 2013 \\ \hline \end{array}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |  |  |  |  |
| Interest-Bearing Deposits | \$ | 4,552 | \$ | 4,085 | \$ | 3,617 | \$ | 4,635 |
| Funds Sold |  | 796,275 |  | 382,154 |  | 271,414 |  | 329,922 |
| Investment Securities |  |  |  |  |  |  |  |  |
| Available-for-Sale |  | 2,209,763 |  | 2,188,064 |  | 2,243,697 |  | 2,815,408 |
| Held-to-Maturity (Fair Value of \$4,743,012; \$4,774,032; \$4,697,587; and \$4,036,197) |  | 4,704,551 |  | 4,777,494 |  | 4,744,519 |  | 4,027,829 |
| Loans Held for Sale |  | 3,678 |  | 2,437 |  | 6,435 |  | 25,880 |
| Loans and Leases |  | 6,426,353 |  | 6,209,857 |  | 6,095,387 |  | 5,859,152 |
| Allowance for Loan and Lease Losses |  | $(113,838)$ |  | $(114,126)$ |  | $(115,454)$ |  | $(124,575)$ |
| Net Loans and Leases |  | 6,312,515 |  | 6,095,731 |  | 5,979,933 |  | 5,734,577 |
| Total Earning Assets |  | 14,031,334 |  | 13,449,965 |  | 13,249,615 |  | 12,938,251 |
| Cash and Noninterest-Bearing Deposits |  | 141,950 |  | 159,079 |  | 188,715 |  | 136,386 |
| Premises and Equipment |  | 108,116 |  | 107,323 |  | 108,636 |  | 105,752 |
| Accrued Interest Receivable |  | 44,311 |  | 46,431 |  | 43,930 |  | 43,375 |
| Foreclosed Real Estate |  | 3,944 |  | 3,450 |  | 3,205 |  | 3,256 |
| Mortgage Servicing Rights |  | 26,397 |  | 27,378 |  | 28,123 |  | 27,631 |
| Goodwill |  | 31,517 |  | 31,517 |  | 31,517 |  | 31,517 |
| Other Assets |  | 456,936 |  | 437,975 |  | 430,539 |  | 447,250 |
| Total Assets | \$ | 14,844,505 | \$ | 14,263,118 | \$ | 14,084,280 | \$ | 13,733,418 |

Liabilities
Deposits

| Noninterest-Bearing Demand | \$ | 4,070,334 | \$ | 3,679,410 | \$ | 3,681,128 | \$ | 3,396,835 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest-Bearing Demand |  | 2,566,240 |  | 2,378,414 |  | 2,355,608 |  | 2,269,196 |
| Savings |  | 4,525,593 |  | 4,515,026 |  | 4,560,150 |  | 4,433,042 |
| Time |  | 1,507,867 |  | 1,471,623 |  | 1,317,770 |  | 1,350,125 |
| Total Deposits |  | 12,670,034 |  | 12,044,473 |  | 11,914,656 |  | 11,449,198 |
| Funds Purchased |  | 8,467 |  | 9,982 |  | 9,982 |  | 9,983 |
| Short-Term Borrowings |  | - |  | 375 |  | - |  |  |
| Securities Sold Under Agreements to Repurchase |  | 745,626 |  | 797,213 |  | 770,049 |  | 866,237 |
| Long-Term Debt |  | 173,671 |  | 174,695 |  | 174,706 |  | 174,727 |
| Retirement Benefits Payable |  | 35,017 |  | 35,111 |  | 34,965 |  | 47,318 |
| Accrued Interest Payable |  | 5,099 |  | 5,743 |  | 4,871 |  | 4,399 |
| Taxes Payable and Deferred Taxes |  | 42,131 |  | 45,811 |  | 34,907 |  | 48,947 |
| Other Liabilities |  | 113,659 |  | 120,811 |  | 128,168 |  | 146,241 |
| Total Liabilities |  | 13,793,704 |  | 13,234,214 |  | 13,072,304 |  | 12,747,050 |
| Shareholders' Equity |  |  |  |  |  |  |  |  |
| Common Stock (\$. 01 par value; authorized 500,000,000 shares; <br> issued / outstanding: June 30, 2014-57,631,552 / 44,297,228; <br> March 31, 2014-57,620,212 / 44,467,593; December 31, 2013-57,480,846 / 44,490,385; and June 30, 2013-57,488,745 / 44,644,596) |  | 573 |  | 573 |  | 572 |  | 572 |
| Capital Surplus |  | 527,284 |  | 524,912 |  | 522,505 |  | 518,804 |
| Accumulated Other Comprehensive Loss |  | $(16,623)$ |  | $(25,396)$ |  | $(31,823)$ |  | $(26,726)$ |
| Retained Earnings |  | 1,191,512 |  | 1,170,068 |  | 1,151,754 |  | 1,115,594 |
| Treasury Stock, at Cost (Shares: June 30, 2014-13,334,324; March 31, 2014-13,152,619; December 31, 2013-12,990,461; and June 30, 2013-12,844,149) |  | $(651,945)$ |  | $(641,253)$ |  | $(631,032)$ |  | $(621,876)$ |
| Total Shareholders' Equity |  | 1,050,801 |  | 1,028,904 |  | 1,011,976 |  | 986,368 |
| Total Liabilities and Shareholders' Equity | \$ | 14,844,505 | \$ | 14,263,118 | \$ | 14,084,280 | \$ | 13,733,418 |


| (dollars in thousands) | Common Shares Outstanding |  | mmon Stock | Capital Surplus |  | Accum. <br> Other Comprehensive Income (Loss) | Retained <br> Earnings | Treasury Stock | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance as of December 31, 2013 | 44,490,385 | \$ | 572 | \$ 522,505 |  | $(31,823)$ | \$ 1,151,754 | \$(631,032) | \$ 1,011,976 |
| Net Income | - |  | - | - |  | - | 80,082 | - | 80,082 |
| Other Comprehensive Income | - |  | - | - |  | 15,200 | - | - | 15,200 |
| Share-Based Compensation | - |  | - | 3,820 |  | - | - | - | 3,820 |
| Common Stock Issued under Purchase and Equity |  |  |  |  |  |  |  |  |  |
| Compensation Plans and Related Tax Benefits | 274,621 |  | 1 | 959 |  | - | (279) | 6,074 | 6,755 |
| Common Stock Repurchased | $(467,778)$ |  | - | - |  | - | - | $(26,987)$ | $(26,987)$ |
| Cash Dividends Paid (\$0.90 per share) | - |  | - | - |  | - | $(40,045)$ | - | $(40,045)$ |
| Balance as of June 30, 2014 | 44,297,228 | \$ | 573 | \$ 527,284 |  | $(16,623)$ | \$ 1,191,512 | \$(651,945) | \$ 1,050,801 |
| Balance as of December 31, 2012 | 44,754,835 | \$ | 571 | \$ 515,619 | \$ | 29,208 | \$1,084,477 | \$ 608,210$)$ | \$ 1,021,665 |
| Net Income | - |  | - | - |  | - | 73,743 | - | 73,743 |
| Other Comprehensive Loss | - |  | - | - |  | $(55,934)$ | - | - | $(55,934)$ |
| Share-Based Compensation | - |  | - | 2,732 |  | - | - | - | 2,732 |
| Common Stock Issued under Purchase and Equity |  |  |  |  |  |  |  |  |  |
| Compensation Plans and Related Tax Benefits | 379,870 |  | 1 | 453 |  | - | $(2,235)$ | 10,294 | 8,513 |
| Common Stock Repurchased | $(490,109)$ |  | - | - |  | - | - | $(23,960)$ | $(23,960)$ |
| Cash Dividends Paid (\$0.90 per share) | - |  | - | - |  | - | $(40,391)$ | - | $(40,391)$ |
| Balance as of June 30, 2013 | 44,644,596 | \$ | 572 | \$ 518,804 | \$ | $(26,726)$ | \$ 1,115,594 | \$(621,876) | \$ 986,368 |

Average Balances and Interest Rates - Taxable-Equivalent Basis
Table 7a

|  | Three Months Ended June 30, 2014 |  |  |  | Three Months Ended March 31, 2014 |  |  |  |  | Three Months Ended June 30, 2013 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (dollars in millions) | Average <br> Balance | Incomel Expense | Yield/ Rate |  |  | Average <br> Balance | Incomel Expense | Yield/ Rate |  |  | Average Balance | Incomel Expense | Yield/ Rate |
| Earning Assets |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest-Bearing Deposits | \$ 4.0 | \$ | 0.12 | \% | \$ | 5.7 | \$ | 0.23 | \% | \$ | 4.5 | \$ | 0.06 |
| Funds Sold | 308.3 | 0.2 | 0.22 |  |  | 270.5 | 0.1 | 0.20 |  |  | 168.3 | 0.1 | 0.18 |
| Investment Securities |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Available-for-Sale | 2,226.7 | 12.7 | 2.28 |  |  | 2,226.4 | 12.7 | 2.29 |  |  | 3,212.2 | 17.4 | 2.17 |
| Held-to-Maturity | 4,756.8 | 27.8 | 2.34 |  |  | 4,754.2 | 28.8 | 2.42 |  |  | 3,714.3 | 19.2 | 2.07 |
| Loans Held for Sale | 3.6 | - | 4.33 |  |  | 4.2 | 0.1 | 4.68 |  |  | 22.9 | 0.2 | 3.87 |
| Loans and Leases ${ }^{1}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial and Industrial | 950.2 | 8.1 | 3.42 |  |  | 923.8 | 7.8 | 3.41 |  |  | 855.5 | 7.8 | 3.65 |
| Commercial Mortgage | 1,302.2 | 12.7 | 3.91 |  |  | 1,250.0 | 12.7 | 4.12 |  |  | 1,114.8 | 11.3 | 4.08 |
| Construction | 103.2 | 1.2 | 4.48 |  |  | 97.3 | 1.1 | 4.43 |  |  | 107.5 | 1.2 | 4.61 |
| Commercial Lease Financing | 241.2 | 1.7 | 2.80 |  |  | 245.8 | 1.4 | 2.33 |  |  | 265.2 | 1.6 | 2.36 |
| Residential Mortgage | 2,323.5 | 25.4 | 4.38 |  |  | 2,286.9 | 24.4 | 4.27 |  |  | 2,252.1 | 25.5 | 4.53 |
| Home Equity | 805.9 | 7.9 | 3.93 |  |  | 781.8 | 7.6 | 3.97 |  |  | 752.9 | 7.8 | 4.15 |
| Automobile | 280.6 | 3.7 | 5.33 |  |  | 263.3 | 3.5 | 5.39 |  |  | 225.0 | 3.1 | 5.51 |
| Other ${ }^{2}$ | 267.8 | 5.1 | 7.65 |  |  | 255.1 | 5.0 | 7.90 |  |  | 208.9 | 4.3 | 8.22 |
| Total Loans and Leases | 6,274.6 | 65.8 | 4.20 |  |  | 6,104.0 | 63.5 | 4.19 |  |  | 5,781.9 | 62.6 | 4.34 |
| Other | 74.1 | 0.3 | 1.63 |  |  | 76.8 | 0.3 | 1.57 |  |  | 78.6 | 0.3 | 1.45 |
| Total Earning Assets ${ }^{3}$ | 13,648.1 | 106.8 | 3.13 |  |  | 13,441.8 | 105.5 | 3.16 |  |  | 12,982.7 | 99.8 | 3.08 |
| Cash and Noninterest-Bearing Deposits | 138.3 |  |  |  |  | 142.5 |  |  |  |  | 136.8 |  |  |
| Other Assets | 467.0 |  |  |  |  | 449.6 |  |  |  |  | 452.8 |  |  |
| Total Assets | $\underline{\text { \$ 14,253.4 }}$ |  |  |  |  | 14,033.9 |  |  |  |  | 13,572.3 |  |  |

## Interest-Bearing Liabilities

Interest-Bearing Deposits

| Demand | \$ | 2,359.2 |  | 0.2 | 0.03 | \$ | \$ 2,325.8 |  | 0.2 | 0.03 |  | \$ 2,106.0 |  | 0.2 | 0.03 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Savings |  | 4,540.3 |  | 1.0 | 0.09 |  | 4,515.6 |  | 1.0 | 0.09 |  | 4,451.1 |  | 1.0 | 0.09 |
| Time |  | 1,506.5 |  | 1.2 | 0.33 |  | 1,373.1 |  | 1.2 | 0.37 |  | 1,381.4 |  | 1.4 | 0.42 |
| Total Interest-Bearing Deposits |  | 8,406.0 |  | 2.4 | 0.11 |  | 8,214.5 |  | 2.4 | 0.12 |  | 7,938.5 |  | 2.6 | 0.13 |
| Short-Term Borrowings |  | 9.3 |  | - | 0.14 |  | 10.0 |  | - | 0.14 |  | 29.4 |  | - | 0.12 |
| Securities Sold Under Agreements to Repurchase |  | 789.9 |  | 6.5 | 3.24 |  | 794.4 |  | 6.4 | 3.22 |  | 800.1 |  | 6.7 | 3.34 |
| Long-Term Debt |  | 175.3 |  | 0.6 | 1.49 |  | 174.7 |  | 0.6 | 1.44 |  | 177.3 |  | 0.7 | 1.52 |
| Total Interest-Bearing Liabilities |  | 9,380.5 |  | 9.5 | 0.40 |  | 9,193.6 |  | 9.4 | 0.41 |  | 8,945.3 |  | 10.0 | 0.44 |
| Net Interest Income |  |  | \$ | 97.3 |  |  |  | \$ | 96.1 |  |  |  | \$ | 89.8 |  |
| Interest Rate Spread |  |  |  |  | 2.73 | \% |  |  |  | 2.75 | \% |  |  |  | 2.64 |
| Net Interest Margin |  |  |  |  | 2.86 | \% |  |  |  | 2.87 | \% |  |  |  | 2.77 |
| Noninterest-Bearing Demand Deposits |  | 3,624.0 |  |  |  |  | 3,600.0 |  |  |  |  | 3,306.1 |  |  |  |
| Other Liabilities |  | 200.5 |  |  |  |  | 206.9 |  |  |  |  | 286.5 |  |  |  |
| Shareholders' Equity |  | 1,048.4 |  |  |  |  | 1,033.4 |  |  |  |  | 1,034.4 |  |  |  |
| Total Liabilities and Shareholders' Equity |  | 14,253.4 |  |  |  |  | 14,033.9 |  |  |  |  | \$ 13,572.3 |  |  |  |

[^1]| (dollars in millions) | Six Months Ended June 30, 2014 |  |  |  |  | Six Months Ended June 30, 2013 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Average <br> Balance | Incomel Expense | Yield/ <br> Rate |  |  | Average <br> Balance | Incomel Expense | Yield/ <br> Rate |
| Earning Assets |  |  |  |  |  |  |  |  |  |
| Interest-Bearing Deposits | \$ | 4.8 | \$ | 0.18 | \% | \$ | 4.2 | \$ | 0.18 \% |
| Funds Sold |  | 289.5 | 0.3 | 0.21 |  |  | 162.4 | 0.1 | 0.16 |
| Investment Securities |  |  |  |  |  |  |  |  |  |
| Available-for-Sale |  | 2,226.5 | 25.4 | 2.28 |  |  | 3,266.9 | 35.6 | 2.18 |
| Held-to-Maturity |  | 4,755.5 | 56.5 | 2.38 |  |  | 3,646.6 | 39.1 | 2.14 |
| Loans Held for Sale |  | 3.9 | 0.1 | 4.52 |  |  | 20.6 | 0.4 | 3.90 |
| Loans and Leases ${ }^{1}$ |  |  |  |  |  |  |  |  |  |
| Commercial and Industrial |  | 937.1 | 15.9 | 3.42 |  |  | 839.3 | 15.4 | 3.70 |
| Commercial Mortgage |  | 1,276.2 | 25.4 | 4.01 |  |  | 1,104.1 | 22.4 | 4.09 |
| Construction |  | 100.3 | 2.2 | 4.45 |  |  | 111.5 | 2.7 | 4.83 |
| Commercial Lease Financing |  | 243.5 | 3.1 | 2.56 |  |  | 268.9 | 3.2 | 2.38 |
| Residential Mortgage |  | 2,305.3 | 49.8 | 4.32 |  |  | 2,281.7 | 51.5 | 4.51 |
| Home Equity |  | 793.9 | 15.6 | 3.95 |  |  | 760.4 | 15.7 | 4.15 |
| Automobile |  | 272.0 | 7.2 | 5.36 |  |  | 219.5 | 6.0 | 5.56 |
| Other ${ }^{2}$ |  | 261.5 | 10.1 | 7.77 |  |  | 207.2 | 8.5 | 8.28 |
| Total Loans and Leases |  | 6,189.8 | 129.3 | 4.20 |  |  | 5,792.6 | 125.4 | 4.35 |
| Other |  | 75.5 | 0.6 | 1.60 |  |  | 78.8 | 0.5 | 1.44 |
| Total Earning Assets ${ }^{3}$ |  | 13,545.5 | 212.2 | 3.14 |  |  | 12,972.1 | 201.1 | 3.11 |
| Cash and Noninterest-Bearing Deposits |  | 140.4 |  |  |  |  | 139.4 |  |  |
| Other Assets |  | 458.4 |  |  |  |  | 453.4 |  |  |
| Total Assets |  | 14,144.3 |  |  |  |  | 13,564.9 |  |  |
| Interest-Bearing Liabilities |  |  |  |  |  |  |  |  |  |
| Interest-Bearing Deposits |  |  |  |  |  |  |  |  |  |
| Demand | \$ | 2,342.6 | 0.4 | 0.03 |  | \$ | 2,083.4 | 0.3 | 0.03 |
| Savings |  | 4,528.0 | 1.9 | 0.09 |  |  | 4,429.9 | 1.9 | 0.09 |
| Time |  | 1,440.2 | 2.5 | 0.35 |  |  | 1,446.8 | 3.0 | 0.42 |
| Total Interest-Bearing Deposits |  | 8,310.8 | 4.8 | 0.12 |  |  | 7,960.1 | 5.2 | 0.13 |
| Short-Term Borrowings |  | 9.6 | - | 0.14 |  |  | 43.7 | - | 0.14 |
| Securities Sold Under Agreements to Repurchase |  | 792.2 | 12.8 | 3.23 |  |  | 778.2 | 13.8 | 3.52 |
| Long-Term Debt |  | 175.0 | 1.3 | 1.46 |  |  | 167.3 | 1.3 | 1.57 |
| Total Interest-Bearing Liabilities |  | 9,287.6 | 18.9 | 0.41 |  |  | 8,949.3 | 20.3 | 0.45 |
| Net Interest Income |  |  | \$ 193.3 |  |  |  |  | \$ 180.8 |  |
| Interest Rate Spread |  |  |  | 2.73 | \% |  |  |  | 2.66 \% |
| Net Interest Margin |  |  |  | 2.87 | \% |  |  |  | 2.80 \% |
| Noninterest-Bearing Demand Deposits |  | 3,612.1 |  |  |  |  | 3,305.8 |  |  |
| Other Liabilities |  | 203.6 |  |  |  |  | 275.2 |  |  |
| Shareholders' Equity |  | 1,041.0 |  |  |  |  | 1,034.6 |  |  |
| Total Liabilities and Shareholders' Equity |  | 14,144.3 |  |  |  |  | 13,564.9 |  |  |

[^2]

Change in Interest Expense:
Interest-Bearing Deposits

| Time |  | 0.1 | $(0.1)$ |
| :--- | :--- | :--- | :--- |
| Total Interest-Bearing Deposits | 0.1 | $(0.1)$ |  |
| Securities Sold Under Agreements to Repurchase | - |  |  |
| Total Change in Interest Expense | - | 0.1 |  |
|  |  |  |  |
| Change in Net Interest Income | 0.1 |  |  |

[^3]| (dollars in millions) | Three Months Ended June 30, 2014 Compared to June 30, 2013 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Volume ${ }^{1}$ |  |  | Rate ${ }^{1}$ |  | Total |
| Change in Interest Income: |  |  |  |  |  |  |
| Funds Sold | \$ | 0.1 | \$ | - | \$ | 0.1 |
| Investment Securities |  |  |  |  |  |  |
| Available-for-Sale |  | (5.6) |  | 0.9 |  | (4.7) |
| Held-to-Maturity |  | 5.9 |  | 2.7 |  | 8.6 |
| Loans Held for Sale |  | (0.2) |  | - |  | (0.2) |
| Loans and Leases |  |  |  |  |  |  |
| Commercial and Industrial |  | 0.8 |  | (0.5) |  | 0.3 |
| Commercial Mortgage |  | 1.9 |  | (0.5) |  | 1.4 |
| Commercial Lease Financing |  | (0.2) |  | 0.3 |  | 0.1 |
| Residential Mortgage |  | 0.8 |  | (0.9) |  | (0.1) |
| Home Equity |  | 0.5 |  | (0.4) |  | 0.1 |
| Automobile |  | 0.7 |  | (0.1) |  | 0.6 |
| Other ${ }^{2}$ |  | 1.1 |  | (0.3) |  | 0.8 |
| Total Loans and Leases |  | 5.6 |  | (2.4) |  | 3.2 |
| Total Change in Interest Income |  | 5.8 |  | 1.2 |  | 7.0 |

Change in Interest Expense:
Interest-Bearing Deposits

| Time | 0.1 | $(0.3)$ |  |
| :--- | :--- | :--- | :--- |
| Total Interest-Bearing Deposits | 0.1 | $(0.3)$ | $(0.2)$ |
| Securities Sold Under Agreements to Repurchase | - | $(0.2)$ | $(0.2)$ |
| Long-Term Debt | $(0.1)$ | - | $(0.1)$ |
| Total Change in Interest Expense | - | $(0.5)$ | $(0.5)$ |
|  |  |  |  |
| Change in Net Interest Income | $\$$ | 5.8 | $\$$ |

[^4]| (dollars in millions) | Six Months Ended June 30, 2014 <br> Compared to June 30, 2013 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Volume ${ }^{1}$ |  |  | Rate ${ }^{1}$ |  | Total |
| Change in Interest Income: |  |  |  |  |  |  |
| Funds Sold | \$ | 0.1 | \$ | 0.1 | \$ | 0.2 |
| Investment Securities |  |  |  |  |  |  |
| Available-for-Sale |  | (11.8) |  | 1.6 |  | (10.2) |
| Held-to-Maturity |  | 12.8 |  | 4.6 |  | 17.4 |
| Loans Held for Sale |  | (0.4) |  | 0.1 |  | (0.3) |
| Loans and Leases |  |  |  |  |  |  |
| Commercial and Industrial |  | 1.7 |  | (1.2) |  | 0.5 |
| Commercial Mortgage |  | 3.4 |  | (0.4) |  | 3.0 |
| Construction |  | (0.2) |  | (0.3) |  | (0.5) |
| Commercial Lease Financing |  | (0.3) |  | 0.2 |  | (0.1) |
| Residential Mortgage |  | 0.5 |  | (2.2) |  | (1.7) |
| Home Equity |  | 0.7 |  | (0.8) |  | (0.1) |
| Automobile |  | 1.4 |  | (0.2) |  | 1.2 |
| Other ${ }^{2}$ |  | 2.1 |  | (0.5) |  | 1.6 |
| Total Loans and Leases |  | 9.3 |  | (5.4) |  | 3.9 |
| Other |  | - |  | 0.1 |  | 0.1 |
| Total Change in Interest Income |  | 10.0 |  | 1.1 |  | 11.1 |
| Change in Interest Expense: |  |  |  |  |  |  |
| Interest-Bearing Deposits |  |  |  |  |  |  |
| Demand |  | 0.1 |  | - |  | 0.1 |
| Savings |  | 0.1 |  | (0.1) |  | - |
| Time |  | (0.1) |  | (0.4) |  | (0.5) |
| Total Interest-Bearing Deposits |  | 0.1 |  | (0.5) |  | (0.4) |
| Securities Sold Under Agreements to Repurchase |  | 0.1 |  | (1.1) |  | (1.0) |
| Long-Term Debt |  | 0.1 |  | (0.1) |  | - |
| Total Change in Interest Expense |  | 0.3 |  | (1.7) |  | (1.4) |
| Change in Net Interest Income | \$ | 9.7 | \$ | 2.8 | \$ | 12.5 |

[^5]
## Bank of Hawaii Corporation and Subsidiaries

Salaries and Benefits
Table 9

| (dollars in thousands) | Three Months Ended |  |  |  |  |  | Six Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | June 30, <br> 2014 |  | $\begin{gathered} \text { March 31, } \\ 2014 \\ \hline \end{gathered}$ |  | June 30,$2013$ |  | June 30, |  |  |  |
| Salaries | \$ | 28,544 | \$ | 27,914 | \$ | 28,690 | \$ | 56,458 | \$ | 57,768 |
| Incentive Compensation |  | 4,359 |  | 4,231 |  | 3,861 |  | 8,590 |  | 7,645 |
| Share-Based Compensation |  | 2,271 |  | 1,969 |  | 1,305 |  | 4,240 |  | 2,441 |
| Commission Expense |  | 1,106 |  | 1,059 |  | 1,983 |  | 2,165 |  | 3,764 |
| Retirement and Other Benefits |  | 3,811 |  | 4,986 |  | 3,594 |  | 8,797 |  | 7,962 |
| Payroll Taxes |  | 2,179 |  | 3,568 |  | 2,576 |  | 5,747 |  | 6,816 |
| Medical, Dental, and Life Insurance |  | 2,724 |  | 2,621 |  | 2,468 |  | 5,345 |  | 5,281 |
| Separation Expense |  | 87 |  | 549 |  | 864 |  | 636 |  | 2,339 |
| Total Salaries and Benefits | \$ | 45,081 | \$ | 46,897 | \$ | 45,341 | \$ | 91,978 | \$ | 94,016 |

## Bank of Hawaii Corporation and Subsidiaries

Loan and Lease Portfolio Balances Table 10

| (dollars in thousands) | June 30, 2014 |  |  | March 31, 2014 | December 31,$2013$ |  | September 30, 2013 |  | June 30, 2013 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial |  |  |  |  |  |  |  |  |  |  |
| Commercial and Industrial | \$ | 988,940 | \$ | 955,599 | \$ | 911,367 | \$ | 895,040 | \$ | 875,702 |
| Commercial Mortgage |  | 1,345,549 |  | 1,284,181 |  | 1,247,510 |  | 1,203,670 |  | 1,160,977 |
| Construction |  | 121,434 |  | 91,452 |  | 107,349 |  | 124,230 |  | 107,016 |
| Lease Financing |  | 237,585 |  | 240,931 |  | 262,207 |  | 255,550 |  | 257,067 |
| Total Commercial |  | 2,693,508 |  | 2,572,163 |  | 2,528,433 |  | 2,478,490 |  | 2,400,762 |
| Consumer |  |  |  |  |  |  |  |  |  |  |
| Residential Mortgage |  | 2,355,085 |  | 2,305,153 |  | 2,282,894 |  | 2,282,305 |  | 2,252,117 |
| Home Equity |  | 811,180 |  | 797,341 |  | 773,385 |  | 765,841 |  | 751,790 |
| Automobile |  | 287,794 |  | 273,553 |  | 255,986 |  | 246,704 |  | 233,475 |
| Other ${ }^{1}$ |  | 278,786 |  | 261,647 |  | 254,689 |  | 233,302 |  | 221,008 |
| Total Consumer |  | 3,732,845 |  | 3,637,694 |  | 3,566,954 |  | 3,528,152 |  | 3,458,390 |
| $\underline{\text { Total Loans and Leases }}$ | \$ | 6,426,353 | \$ | 6,209,857 | \$ | 6,095,387 | \$ | 6,006,642 | \$ | 5,859,152 |

Higher Risk Loans and Leases Outstanding

| (dollars in thousands) |  | $\begin{array}{r} \text { June } 30, \\ 2014 \\ \hline \end{array}$ |  | $\begin{array}{r} \text { March 31, } \\ 2014 \\ \hline \end{array}$ | December 31, 2013 |  | September 30, 2013 |  |  | $\begin{array}{r} \text { June } 30, \\ 2013 \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Residential Land Loans ${ }^{2}$ | \$ | 10,016 | \$ | 11,086 | \$ | 11,922 | \$ | 13,635 | \$ | 13,708 |
| Home Equity Loans ${ }^{3}$ |  | 11,307 |  | 11,846 |  | 12,594 |  | 12,588 |  | 13,578 |
| Air Transportation Leases ${ }^{4}$ |  | 24,917 |  | 24,969 |  | 26,152 |  | 26,492 |  | 26,436 |
| Total Higher Risk Loans and Leases | \$ | 46,240 | \$ | 47,901 | \$ | 50,668 | \$ | 52,715 | \$ | 53,722 |

${ }^{1}$ Comprised of other revolving credit, installment, and lease financing.
${ }^{2}$ We consider all of our residential land loans, which are consumer loans secured by unimproved lots, to be of higher risk due to the volatility in the value of the underlying collateral.
${ }^{3}$ Higher risk home equity loans are defined as those loans originated in 2005 or later, with current monitoring credit scores below 600, and with original loan-to-value ratios greater than $70 \%$.
${ }^{4}$ We consider all of our air transportation leases to be of higher risk due to the weak financial profile of the industry.

Deposits

| (dollars in thousands) | $\begin{array}{r} \text { June } 30, \\ 2014 \\ \hline \end{array}$ |  |  | $\begin{array}{r} \text { March 31, } \\ 2014 \\ \hline \end{array}$ |  | December 31, 2013 |  | ptember 30, 2013 |  | $\begin{array}{r} \text { June } 30, \\ 2013 \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Consumer | \$ | 5,938,123 | \$ | 5,960,485 | \$ | 5,829,352 | \$ | 5,707,125 | \$ | 5,626,515 |
| Commercial |  | 5,207,026 |  | 4,742,308 |  | 4,814,076 |  | 4,680,370 |  | 4,537,120 |
| Public and Other |  | 1,524,885 |  | 1,341,680 |  | 1,271,228 |  | 1,220,639 |  | 1,285,563 |
| Total Deposits | \$ | 12,670,034 | \$ | 12,044,473 | \$ | 11,914,656 | \$ | 11,608,134 | \$ | 11,449,198 |

## Bank of Hawaii Corporation and Subsidiaries

Non-Performing Assets and Accruing Loans and Leases Past Due 90 Days or More
Table 11

|  | June 30, | March 31, | December 31, September 30, | June 30, |
| :--- | ---: | ---: | ---: | ---: | ---: |
| (dollars in thousands) | 2014 | 2014 | 2013 | 2013 |

Non-Performing Assets
Non-Accrual Loans and Leases

| Commercial |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial and Industrial | \$ | 10,437 | \$ | 11,239 | \$ | 11,929 | \$ | 5,295 | \$ | 4,909 |
| Commercial Mortgage |  | 1,403 |  | 1,421 |  | 2,512 |  | 2,355 |  | 2,772 |
| Lease Financing |  | - |  | - |  | - |  | - |  | 16 |
| Total Commercial |  | 11,840 |  | 12,660 |  | 14,441 |  | 7,650 |  | 7,697 |
| Consumer |  |  |  |  |  |  |  |  |  |  |
| Residential Mortgage |  | 15,818 |  | 19,003 |  | 20,264 |  | 20,637 |  | 22,876 |
| Home Equity |  | 2,787 |  | 1,935 |  | 1,740 |  | 2,509 |  | 2,602 |
| Total Consumer |  | 18,605 |  | 20,938 |  | 22,004 |  | 23,146 |  | 25,478 |
| Total Non-Accrual Loans and Leases |  | 30,445 |  | 33,598 |  | 36,445 |  | 30,796 |  | 33,175 |
| Foreclosed Real Estate |  | 3,944 |  | 3,450 |  | 3,205 |  | 3,036 |  | 3,256 |
| Total Non-Performing Assets | \$ | 34,389 | \$ | 37,048 | \$ | 39,650 | \$ | 33,832 | \$ | 36,431 |

## Accruing Loans and Leases Past Due 90 Days or More

Commercial


| Ratio of Non-Accrual Loans and Leases to Total Loans and Leases |  | 0.47\% |  | 0.54\% |  | 0.60\% |  | 0.51\% |  | 0.57\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Ratio of Non-Performing Assets to Total Loans and Leases |  |  |  |  |  |  |  |  |  |  |
| Ratio of Commercial Non-Performing Assets to Total Commercial Loans |  |  |  |  |  |  |  |  |  |  |
| Ratio of Consumer Non-Performing Assets to Total Consumer Loans |  |  |  |  |  |  |  |  |  |  |
| Ratio of Non-Performing Assets and Accruing Loans and Leases Past Due 90 Days or More to Total Loans and Leases and Foreclosed Real Estate |  | 0.69\% |  | 0.75\% |  | 0.81\% |  | 0.75\% |  | 0.80\% |
| Quarter to Quarter Changes in Non-Performing Assets |  |  |  |  |  |  |  |  |  |  |
| Balance at Beginning of Quarter | \$ | 37,048 | \$ | 39,650 | \$ | 33,832 | \$ | 36,431 | \$ | 38,374 |
| Additions |  | 2,798 |  | 2,491 |  | 13,040 |  | 3,395 |  | 2,647 |
| Reductions |  |  |  |  |  |  |  |  |  |  |
| Payments |  | $(2,753)$ |  | $(1,855)$ |  | (932) |  | $(2,954)$ |  | $(1,306)$ |
| Return to Accrual Status |  | (904) |  | $(1,864)$ |  | $(2,308)$ |  | $(1,166)$ |  | $(1,978)$ |
| Sales of Foreclosed Real Estate |  | $(1,782)$ |  | (737) |  | $(1,431)$ |  | $(1,498)$ |  | $(1,257)$ |
| Charge-offs/Write-downs |  | (18) |  | (637) |  | $(2,551)$ |  | (376) |  | (49) |
| Total Reductions |  | $(5,457)$ |  | $(5,093)$ |  | $(7,222)$ |  | $(5,994)$ |  | $(4,590)$ |
| Balance at End of Quarter | \$ | 34,389 | \$ | 37,048 | \$ | 39,650 | \$ | 33,832 | \$ | 36,431 |

[^6]| (dollars in thousands) | Three Months Ended |  |  |  |  |  | Six Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { June 30, } \\ 2014 \end{gathered}$ |  | $\begin{gathered} \text { March 31, } \\ 2014 \end{gathered}$ |  | $\begin{gathered} \text { June 30, } \\ 2013 \\ \hline \end{gathered}$ |  | June 30, |  |  |  |
|  |  |  |  | 2014 |  |  |  | 2013 |
| Balance at Beginning of Period | \$ | 120,136 |  |  | \$ | 121,521 | \$ | 132,297 | \$ | 121,521 | \$ | 134,276 |
| Loans and Leases Charged-Off |  |  |  |  |  |  |  |  |  |  |
| Commercial |  |  |  |  |  |  |  |  |  |  |
| Commercial and Industrial |  | (749) |  | (819) |  | (266) |  | $(1,568)$ |  | (648) |
| Lease Financing |  | (66) |  | - |  | - |  | (66) |  | - |
| Consumer |  |  |  |  |  |  |  |  |  |  |
| Residential Mortgage |  | (323) |  | (329) |  | (188) |  | (652) |  | $(1,423)$ |
| Home Equity |  | (553) |  | (351) |  | $(2,016)$ |  | (904) |  | $(3,393)$ |
| Automobile |  | (711) |  | (917) |  | (429) |  | $(1,628)$ |  | $(1,004)$ |
| Other ${ }^{1}$ |  | $(1,595)$ |  | $(1,622)$ |  | $(1,805)$ |  | $(3,217)$ |  | $(3,535)$ |
| Total Loans and Leases Charged-Off |  | $(3,997)$ |  | $(4,038)$ |  | $(4,704)$ |  | $(8,035)$ |  | $(10,003)$ |
| Recoveries on Loans and Leases Previously Charged-Off |  |  |  |  |  |  |  |  |  |  |
| Commercial |  |  |  |  |  |  |  |  |  |  |
| Commercial and Industrial |  | 2,132 |  | 920 |  | 437 |  | 3,052 |  | 875 |
| Commercial Mortgage |  | 15 |  | 14 |  | 14 |  | 29 |  | 24 |
| Construction |  | 8 |  | 5 |  | 8 |  | 13 |  | 346 |
| Lease Financing |  | 1 |  | 2 |  | 11 |  | 3 |  | 22 |
| Consumer |  |  |  |  |  |  |  |  |  |  |
| Residential Mortgage |  | 2,335 |  | 272 |  | 634 |  | 2,607 |  | 1,422 |
| Home Equity |  | 351 |  | 551 |  | 335 |  | 902 |  | 1,083 |
| Automobile |  | 343 |  | 445 |  | 456 |  | 788 |  | 917 |
| Other ${ }^{1}$ |  | 723 |  | 501 |  | 506 |  | 1,224 |  | 1,032 |
| Total Recoveries on Loans and Leases Previously Charged-Off |  | 5,908 |  | 2,710 |  | 2,401 |  | 8,618 |  | 5,721 |
| Net Loans and Leases Recovered (Charged-Off) |  | 1,911 |  | $(1,328)$ |  | $(2,303)$ |  | 583 |  | $(4,282)$ |
| Provision for Credit Losses |  | $(2,199)$ |  | - |  | - |  | $(2,199)$ |  | - |
| Provision for Unfunded Commitments |  | (123) |  | (57) |  | 500 |  | (180) |  | 500 |
| Balance at End of Period ${ }^{2}$ | \$ | 119,725 | \$ | 120,136 | \$ | 130,494 | \$ | 119,725 | \$ | 130,494 |

## Components

| Allowance for Loan and Lease Losses | $\$$ | 113,838 | $\$$ | 114,126 | $\$$ | 124,575 | $\$$ | 113,838 | $\$$ | 124,575 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Reserve for Unfunded Commitments | 5,887 | 6,010 | 5,919 | 5,887 | 5,919 |  |  |  |  |  |
| Total Reserve for Credit Losses | $\$$ | 119,725 | $\$$ | 120,136 | $\$$ | 130,494 | $\$$ | 119,725 | $\$$ | 130,494 |


| Average Loans and Leases Outstanding | $\$ 6,274,595$ | $\$ 6,104,041$ | $\$ 6,781,898$ | $\$ 6,189,789$ | $\$ 5,792,641$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |


| Ratio of Net Loans and Leases Charged-Off (Recovered) to |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- |
| $\quad$ Average Loans and Leases Outstanding (annualized) | $-0.12 \%$ | $0.09 \%$ | $0.16 \%$ | $-0.02 \%$ |
| Ratio of Allowance for Loan and Lease Losses to Loans and Leases Outstanding | $1.77 \%$ | $1.84 \%$ | $2.13 \%$ | $1.77 \%$ |

[^7]| (dollars in thousands) | Retail <br> Banking | Commercial <br> Banking | Investment <br> Services | Treasury <br> and Other | Consolidated <br> Total |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Three Months Ended June 30, 2014 | $\$$ | 45,345 | $\$$ | 28,012 | $\$$ | 2,638 |
| Net Interest Income | $\$$ | 18,417 | $\$$ | 94,412 |  |  |
| Provision for Credit Losses | $(414)$ | $(1,269)$ | $(226)$ | $(290)$ | $(2,199)$ |  |

Three Months Ended June 30, $2013{ }^{1}$

| Net Interest Income | \$ | 40,334 | \$ | 23,874 | \$ | 2,594 | \$ | 20,538 | \$ | 87,340 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Provision for Credit Losses |  | 2,534 |  | (205) |  | (12) |  | $(2,317)$ |  | - |
| Net Interest Income After Provision for Credit Losses |  | 37,800 |  | 24,079 |  | 2,606 |  | 22,855 |  | 87,340 |
| Noninterest Income |  | 22,977 |  | 7,011 |  | 15,288 |  | 2,765 |  | 48,041 |
| Noninterest Expense |  | $(49,831)$ |  | $(15,698)$ |  | $(13,181)$ |  | $(2,471)$ |  | $(81,181)$ |
| Income Before Provision for Income Taxes |  | 10,946 |  | 15,392 |  | 4,713 |  | 23,149 |  | 54,200 |
| Provision for Income Taxes |  | $(4,050)$ |  | $(5,268)$ |  | $(1,744)$ |  | $(5,375)$ |  | $(16,437)$ |
| Net Income |  | 6,896 |  | 10,124 |  | 2,969 |  | 17,774 |  | 37,763 |
| Total Assets as of June 30, $2013{ }^{1}$ | \$ | 3,567,718 | \$ | 2,275,763 | \$ | 188,871 | \$ | 7,701,066 | \$ | 13,733,418 |

[^8]Table 13b

| (dollars in thousands) | Retail <br> Banking | Commercial <br> Banking | Investment <br> Services | Treasury <br> and Other | Consolidated <br> Total |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Six Months Ended June 30, 2014 | $\$$ | 87,913 | $\$$ | 54,783 | $\$$ | 5,219 |
| Net Interest Income | $\mathbf{\$}$ | 39,730 | $\$ \$$ | 187,645 |  |  |
| Provision for Credit Losses | 1,042 | $(1,329)$ | $(294)$ | $(1,618)$ | $(2,199)$ |  |

Six Months Ended June 30, $2013{ }^{1}$

| Net Interest Income | \$ | 81,039 | \$ | 48,856 | \$ | 5,365 | \$ | 40,640 | \$ | 175,900 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Provision for Credit Losses |  | 5,146 |  | (810) |  | (34) |  | $(4,302)$ |  | - |
| Net Interest Income After Provision for Credit Losses |  | 75,893 |  | 49,666 |  | 5,399 |  | 44,942 |  | 175,900 |
| Noninterest Income |  | 45,901 |  | 13,971 |  | 30,098 |  | 5,849 |  | 95,819 |
| Noninterest Expense |  | $(100,689)$ |  | $(32,210)$ |  | $(27,364)$ |  | $(5,305)$ |  | $(165,568)$ |
| Income Before Provision for Income Taxes |  | 21,105 |  | 31,427 |  | 8,133 |  | 45,486 |  | 106,151 |
| Provision for Income Taxes |  | $(7,809)$ |  | $(10,746)$ |  | $(3,009)$ |  | $(10,844)$ |  | $(32,408)$ |
| Net Income |  | 13,296 |  | 20,681 |  | 5,124 |  | 34,642 |  | 73,743 |
| Total Assets as of June 30, $2013{ }^{1}$ | \$ | 3,567,718 | \$ | 2,275,763 | \$ | 188,871 | \$ | 7,701,066 | \$ | 13,733,418 |

[^9]| (dollars in thousands, except per share amounts) | Three Months Ended |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{array}{r} \hline \text { June 30, } \\ 2014 \\ \hline \end{array}$ |  | $\begin{array}{r} \hline \text { March 31, } \\ 2014 \\ \hline \end{array}$ |  |  | $\begin{array}{r} \hline \text { December 31, } \\ 2013 \\ \hline \end{array}$ |  |  | $\begin{array}{r} \hline \text { September 30, } \\ 2013 \\ \hline \end{array}$ |  |  | $\begin{array}{r} \hline \text { June 30, } \\ 2013 \\ \hline \end{array}$ |  |  |
| Quarterly Operating Results |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest Income |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest and Fees on Loans and Leases | \$ | 65,818 |  | \$ | 63,526 |  | \$ | 63,809 |  | \$ | 63,918 |  | \$ | 62,729 |
| Income on Investment Securities |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Available-for-Sale |  | 10,697 |  |  | 10,760 |  |  | 10,608 |  |  | 12,038 |  |  | 15,073 |
| Held-to-Maturity |  | 26,938 |  |  | 27,889 |  |  | 26,882 |  |  | 24,137 |  |  | 19,189 |
| Deposits |  | 1 |  |  | 3 |  |  | 3 |  |  | 3 |  |  | 1 |
| Funds Sold |  | 168 |  |  | 137 |  |  | 105 |  |  | 177 |  |  | 74 |
| Other |  | 302 |  |  | 302 |  |  | 302 |  |  | 301 |  |  | 285 |
| Total Interest Income |  | 103,924 |  |  | 102,617 |  |  | 101,709 |  |  | 100,574 |  |  | 97,351 |
| Interest Expense |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Deposits |  | 2,393 |  |  | 2,358 |  |  | 2,418 |  |  | 2,500 |  |  | 2,579 |
| Securities Sold Under Agreements to Repurchase |  | 6,465 |  |  | 6,397 |  |  | 6,530 |  |  | 6,551 |  |  | 6,751 |
| Funds Purchased |  | 4 |  |  | 3 |  |  | 8 |  |  | 4 |  |  | 10 |
| Short-Term Borrowings |  | - |  |  | - |  |  | 2 |  |  | - |  |  | - |
| Long-Term Debt |  | 650 |  |  | 626 |  |  | 631 |  |  | 632 |  |  | 671 |
| Total Interest Expense |  | 9,512 |  |  | 9,384 |  |  | 9,589 |  |  | 9,687 |  |  | 10,011 |
| Net Interest Income |  | 94,412 |  |  | 93,233 |  |  | 92,120 |  |  | 90,887 |  |  | 87,340 |
| Provision for Credit Losses |  | $(2,199)$ |  |  | - |  |  | - |  |  | - |  |  | - |
| Net Interest Income After Provision for Credit Losses |  | 96,611 |  |  | 93,233 |  |  | 92,120 |  |  | 90,887 |  |  | 87,340 |
| Noninterest Income |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Trust and Asset Management |  | 12,005 |  |  | 11,852 |  |  | 12,240 |  |  | 11,717 |  |  | 12,089 |
| Mortgage Banking |  | 1,804 |  |  | 2,005 |  |  | 2,823 |  |  | 4,132 |  |  | 5,820 |
| Service Charges on Deposit Accounts |  | 8,638 |  |  | 8,878 |  |  | 9,326 |  |  | 9,385 |  |  | 9,112 |
| Fees, Exchange, and Other Service Charges |  | 13,370 |  |  | 12,939 |  |  | 12,670 |  |  | 12,732 |  |  | 13,133 |
| Investment Securities Gains, Net |  | 2,079 |  |  | 2,160 |  |  | - |  |  | - |  |  | - |
| Insurance |  | 1,930 |  |  | 2,123 |  |  | 2,295 |  |  | 2,177 |  |  | 2,393 |
| Bank-Owned Life Insurance |  | 1,519 |  |  | 1,602 |  |  | 1,895 |  |  | 1,365 |  |  | 1,335 |
| Other |  | 3,136 |  |  | 3,209 |  |  | 4,029 |  |  | 3,618 |  |  | 4,159 |
| Total Noninterest Income |  | 44,481 |  |  | 44,768 |  |  | 45,278 |  |  | 45,126 |  |  | 48,041 |
| Noninterest Expense |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Salaries and Benefits |  | 45,081 |  |  | 46,897 |  |  | 43,643 |  |  | 46,552 |  |  | 45,341 |
| Net Occupancy |  | 9,254 |  |  | 9,417 |  |  | 9,602 |  |  | 9,847 |  |  | 9,661 |
| Net Equipment |  | 4,669 |  |  | 4,603 |  |  | 4,837 |  |  | 4,572 |  |  | 4,380 |
| Data Processing |  | 3,842 |  |  | 3,649 |  |  | 3,827 |  |  | 3,697 |  |  | 3,050 |
| Professional Fees |  | 2,613 |  |  | 2,260 |  |  | 2,669 |  |  | 2,119 |  |  | 2,391 |
| FDIC Insurance |  | 2,055 |  |  | 2,076 |  |  | 1,954 |  |  | 1,913 |  |  | 1,949 |
| Other |  | 13,568 |  |  | 14,645 |  |  | 15,892 |  |  | 14,277 |  |  | 14,409 |
| Total Noninterest Expense |  | 81,082 |  |  | 83,547 |  |  | 82,424 |  |  | 82,977 |  |  | 81,181 |
| Income Before Provision for Income Taxes |  | 60,010 |  |  | 54,454 |  |  | 54,974 |  |  | 53,036 |  |  | 54,200 |
| Provision for Income Taxes |  | 18,520 |  |  | 15,862 |  |  | 15,919 |  |  | 15,332 |  |  | 16,437 |
| Net Income | \$ | 41,490 |  | \$ | 38,592 |  | \$ | 39,055 |  | \$ | 37,704 |  | \$ | 37,763 |
| Basic Earnings Per Share | \$ | 0.94 |  | \$ | 0.87 |  | \$ | 0.88 |  | \$ | 0.85 |  | \$ | 0.85 |
| Diluted Earnings Per Share | \$ | 0.94 |  | \$ | 0.87 |  | \$ | 0.88 |  | \$ | 0.85 |  | \$ | 0.85 |
| Balance Sheet Totals |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Loans and Leases | \$ | 6,426,353 |  | \$ | 6,209,857 |  | \$ | 6,095,387 |  | \$ | 6,006,642 |  | \$ | 5,859,152 |
| Total Assets |  | 14,844,505 |  |  | 14,263,118 |  |  | 14,084,280 |  |  | 13,848,871 |  |  | 13,733,418 |
| Total Deposits |  | 12,670,034 |  |  | 12,044,473 |  |  | 11,914,656 |  |  | 11,608,134 |  |  | 11,449,198 |
| Total Shareholders' Equity |  | 1,050,801 |  |  | 1,028,904 |  |  | 1,011,976 |  |  | 992,686 |  |  | 986,368 |
| Performance Ratios |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Return on Average Assets |  | 1.17 | \% |  | 1.12 | \% |  | 1.12 | \% |  | 1.09 | \% |  | 1.12 |
| Return on Average Shareholders' Equity |  | 15.87 |  |  | 15.15 |  |  | 15.36 |  |  | 15.02 |  |  | 14.64 |
| Efficiency Ratio ${ }^{1}$ |  | 58.38 |  |  | 60.54 |  |  | 59.99 |  |  | 61.01 |  |  | 59.96 |
| Net Interest Margin ${ }^{2}$ |  | 2.86 |  |  | 2.87 |  |  | 2.85 |  |  | 2.83 |  |  | 2.77 |

[^10]| (\$ in millions; jobs in thousands) | Five Months Ended |  |  |  | Year Ended |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | May 31, 2014 |  |  |  | December 31, 2013 |  |  | December 31, 2012 |  |  |  |  |
| Hawaii Economic Trends |  |  |  |  |  |  |  |  |  |  |  |  |
| State General Fund Revenues ${ }^{1}$ | \$ | 2,340.8 | (1.0) | \% | \$ | 5,451.3 | 3.7 | \% | \$ | 5,259.1 | 12.8 | \% |
| General Excise and Use Tax Revenue ${ }^{1}$ | \$ | 1,281.6 | (0.1) | \% | \$ | 2,907.6 | 2.2 | \% | \$ | 2,844.7 | 9.9 | \% |
| Jobs ${ }^{2}$ |  | 632.5 |  |  |  | 623.1 |  |  |  | 619.3 |  |  |


|  | June 30, | December 31, |
| :--- | :---: | :---: |
|  | 2014 | 2013 |


| Unemployment $^{3}$ |  |  |  |
| :--- | :--- | :--- | :--- |
| Statewide, seasonally adjusted | 4.4 | $\%$ |  |
|  | $\%$ |  |  |


|  | June 30, | December 31, |  |  |
| :--- | :---: | :---: | :---: | :---: |
|  | 2014 | 2013 |  |  |

Housing Trends (Single Family Oahu) ${ }^{4}$

| Median Home Price | 7.1 | $\%$ | 4.8 | $\%$ | 7.8 | $\%$ |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| Home Sales Volume (units) | $(0.2)$ | $\%$ | 4.6 | $\%$ | 6.5 | $\%$ |
| Months of Inventory | 2.8 |  | 2.7 |  | 2.5 |  |


|  | Monthly Visitor Arrivals, | Percentage Change |
| :--- | :--- | :--- |
| (in thousands) | Not Seasonally Adjusted | from Previous Year |
| Tourism ${ }^{5}$ |  |  |

Tourism ${ }^{5}$

| May 31, 2014 | 649.1 | 1.8 |
| :---: | :---: | :---: |
| April 30, 2014 | 662.6 | (0.7) |
| March 31, 2014 | 728.8 | (5.2) |
| February 28, 2014 | 646.8 | (4.3) |
| January 31, 2014 | 682.6 | 0.1 |
| December 31, 2013 | 722.4 | (1.9) |
| November 30, 2013 | 620.1 | (5.5) |
| October 31, 2013 | 636.2 | (1.6) |
| September 30, 2013 | 594.2 | (1.0) |
| August 31, 2013 | 748.8 | 2.5 |
| July 31, 2013 | 758.0 | 4.6 |
| June 30, 2013 | 716.6 | 5.5 |
| May 31, 2013 | 637.5 | 2.4 |
| April 30, 2013 | 667.0 | 3.1 |
| March 31, 2013 | 769.1 | 7.6 |
| February 28, 2013 | 675.5 | 7.8 |
| January 31, 2013 | 681.9 | 5.9 |
| December 31, 2012 | 733.7 | 6.3 |
| November 30, 2012 | 651.2 | 14.5 |
| October 31, 2012 | 640.7 | 8.6 |
| September 30, 2012 | 595.0 | 6.1 |
| August 31, 2012 | 725.6 | 11.0 |
| July 31, 2012 | 720.4 | 7.8 |
| June 30, 2012 | 677.2 | 11.5 |
| May 31, 2012 | 622.9 | 12.5 |

[^11]
[^0]:    ${ }^{1}$ Efficiency ratio is defined as noninterest expense divided by total revenue (net interest income and total noninterest income).
    ${ }^{2}$ Net interest margin is defined as net interest income, on a taxable-equivalent basis, as a percentage of average earning assets.
    ${ }^{3}$ Dividend payout ratio is defined as dividends declared per share divided by basic earnings per share.
    ${ }^{4}$ Financial ratios for prior periods were revised to conform to the current period calculation.
    ${ }^{5}$ Tangible common equity to tangible assets and tangible common equity to risk-weighted assets are Non-GAAP financial measures. See Table 1b "Reconciliation of Non-GAAP Financial Measures."

[^1]:    ${ }^{1}$ Non-performing loans and leases are included in the respective average loan and lease balances. Income, if any, on such loans and leases is recognized on a cash basis.
    ${ }^{2}$ Comprised of other consumer revolving credit, installment, and consumer lease financing.
    ${ }^{3}$ Interest income includes taxable-equivalent basis adjustments, based upon a federal statutory tax rate of $35 \%$, of $\$ 2,874,000, \$ 2,824,000$, and $\$ 2,490,000$ for the three months ended June 30, 2014, March 31, 2014, and June 30, 2013, respectively.

[^2]:    ${ }^{1}$ Non-performing loans and leases are included in the respective average loan and lease balances. Income, if any, on such loans and leases is recognized on a cash basis.
    ${ }^{2}$ Comprised of other consumer revolving credit, installment, and consumer lease financing.
    ${ }^{3}$ Interest income includes taxable-equivalent basis adjustments, based upon a federal statutory tax rate of 35\%, of \$5,698,000 and \$4,901,000 for the six months ended June 30, 2014 and 2013, respectively.

[^3]:    ${ }^{1}$ The change in interest income and expense not solely due to changes in volume or rate has been allocated on a pro-rata basis to the volume and rate columns.
    ${ }^{2}$ Comprised of other consumer revolving credit, installment, and consumer lease financing.

[^4]:    ${ }^{1}$ The change in interest income and expense not solely due to changes in volume or rate has been allocated on a pro-rata basis to the volume and rate columns.
    ${ }^{2}$ Comprised of other consumer revolving credit, installment, and consumer lease financing.

[^5]:    ${ }^{1}$ The change in interest income and expense not solely due to changes in volume or rate has been allocated on a pro-rata basis to the volume and rate columns.
    ${ }^{2}$ Comprised of other consumer revolving credit, installment, and consumer lease financing.

[^6]:    ${ }^{1}$ Comprised of other revolving credit, installment, and lease financing.

[^7]:    ${ }^{1}$ Comprised of other revolving credit, installment, and lease financing
    ${ }^{2}$ Included in this analysis is activity related to the Company's reserve for unfunded commitments, which is separately recorded in other liabilities in the Consolidated Statements of Condition.

[^8]:    ${ }^{1}$ Certain prior period information has been reclassified to conform to current presentation.

[^9]:    ${ }^{1}$ Certain prior period information has been reclassified to conform to current presentation.

[^10]:    ${ }^{1}$ Efficiency ratio is defined as noninterest expense divided by total revenue (net interest income and noninterest income).
    ${ }^{2}$ Net interest margin is defined as net interest income, on a taxable-equivalent basis, as a percentage of average earning assets.

[^11]:    ${ }^{1}$ Source: Hawaii Department of Business, Economic Development \& Tourism
    ${ }^{2}$ Source: U. S. Bureau of Labor
    ${ }^{3}$ Source: Hawaii Department of Labor and Industrial Relations
    ${ }^{4}$ Source: Honolulu Board of REALTORS
    ${ }^{5}$ Source: Hawaii Tourism Authority
    Note: Certain prior period seasonally adjusted information has been revised

