



Ah Bank of Hawaii

Corporation

Media Inquiries

Stafford Kiguchi
Telephone: 808-694-8580
Mobile: 808-265-6367
E-mail: Stafford.Kiguchi@boh.com

Investor/Analyst Inquiries

Cindy Wyrick Telephone: 808-694-8430 E-mail: Cindy.Wyrick@boh.com

Bank of Hawaii Corporation First Quarter 2014 Financial Results

- Diluted Earnings Per Share \$0.87
- Net Income \$38.6 Million
- Board of Directors Declares Dividend of \$0.45 Per Share

FOR IMMEDIATE RELEASE

HONOLULU, HI (April 21, 2014) -- Bank of Hawaii Corporation (NYSE: BOH) today reported diluted earnings per share of \$0.87 for the first quarter of 2014, down from \$0.88 in the previous quarter and up from \$0.81 in the same quarter last year. Net income for the first quarter of 2014 was \$38.6 million, a decrease of \$0.5 million compared with net income of \$39.1 million in the fourth quarter of 2013, and up \$2.6 million from net income of \$36.0 million in the first quarter of 2013.

Loan and lease balances increased to \$6.2 billion at March 31, 2014, up 1.9 percent from December 31, 2013 and 7.4 percent compared with March 31, 2013. Deposit growth remained strong during the quarter, increasing 1.1 percent from December 31, 2013 and 7.0 percent from March 31, 2013. The net interest margin increased to 2.87 percent during the first quarter of 2014 compared with 2.85 percent in the previous quarter and 2.82 percent in the same quarter last year.

"Bank of Hawaii Corporation had a good start in 2014 with solid performance in the first quarter," said Peter S. Ho, Chairman, President, and CEO. "Our balance sheet remains strong and we maintained our disciplined approach to risk and capital management. Our loan and deposit balances continued to grow during the quarter and we are continuing to see the benefits of our expense initiatives."

The return on average assets for the first quarter of 2014 was 1.12 percent, unchanged from the previous quarter and up from 1.08 percent in the same quarter last year. The return on average equity for the first quarter of 2014 was 15.15 percent compared with 15.36 percent in the fourth quarter of 2013 and 14.10 percent in the first quarter of 2013. The efficiency ratio during the first quarter of 2014 was 60.54 percent compared with 59.99 percent in the previous quarter and 61.90 percent in the same quarter last year.

Financial Highlights

Net interest income, on a taxable-equivalent basis, for the first quarter of 2014 was \$96.1 million, up \$1.3 million from net interest income of \$94.8 million in the fourth quarter of 2013, and up \$5.1 million from net interest income of \$91.0 million in the first quarter of 2013. Analyses of the changes in net interest income are included in Tables 8a and 8b.

The net interest margin was 2.87 percent for the first quarter of 2014, an increase of 2 basis points compared with the net interest margin of 2.85 percent in the fourth quarter of 2013, and a 5 basis point increase from 2.82 percent in the first quarter of 2013.

Noninterest income was \$44.8 million for the first quarter of 2014, a decrease of \$0.5 million compared with noninterest income of \$45.3 million in the fourth quarter of 2013, and a decrease of \$3.0 million compared with noninterest income of \$47.8 million in the first quarter of 2013. Noninterest income included a gain of \$2.0 million resulting from the sale of 22,000 Visa Class B shares (9,253 Class A equivalents) during the first quarter of 2014. The Company also contributed 5,500 Visa Class B shares to the Bank of Hawaii Foundation. The contribution had no impact on noninterest expense; however, the contribution did favorably impact the effective tax rate for the first quarter of 2014. As of March 31, 2014, the Company has 482,114 Visa Class B shares remaining (202,777 Class A equivalents). Noninterest income in the first quarter of 2014 included mortgage banking revenue of \$2.0 compared with mortgage banking revenue of \$2.8 million in the previous quarter and \$6.4 million in the same quarter last year.

Noninterest expense was \$83.5 million in the first quarter of 2014, up \$1.1 million from noninterest expense of \$82.4 million in the fourth quarter of 2013, and down \$0.8 million from noninterest expense of \$84.4 million in the same quarter last year. Noninterest expense in the first quarter of 2014 included seasonal payroll-related expenses resulting from annual payments from the Company's incentive compensation plans and higher payroll taxes, and a \$0.7 million increase in operating losses. An analysis of noninterest expenses related to salaries and benefits is included in Table 9.

The effective tax rate for the first quarter of 2014 was 29.13 percent compared with 28.96 percent in the previous quarter and 30.74 percent during the same quarter last year.

The Company's business segments are defined as Retail Banking, Commercial Banking, Investment Services, and Treasury & Other. Results for the business segments are determined based on the Company's internal financial management reporting process and organizational structure. Selected financial information for the business segments is included in Table 13.

Asset Quality

The Company's overall asset quality remained stable during the first quarter of 2014. Total non-performing assets decreased to \$37.0 million at March 31, 2014, down \$2.6 million from non-performing assets of \$39.7 million at December 31, 2013 and down \$1.3 million from non-performing assets of \$38.4 million at March 31, 2013. As a percentage of total loans and leases, including foreclosed real estate, non-performing assets were 0.60 percent at the end of the first quarter of 2014, down from 0.65 percent at the end of the fourth quarter of 2013, and down from 0.66 percent at the end of the first quarter last year. Non-performing assets remain above historical levels due to the lengthy judicial foreclosure process for residential mortgage loans.

Accruing loans and leases past due 90 days or more were \$9.7 million at March 31, 2014, down from \$9.9 million at December 31, 2013 and \$11.7 million at March 31, 2013. Restructured loans not included in non-accrual loans or accruing loans past due 90 days or more were \$44.5 million at March 31, 2014 and primarily comprised of residential mortgages with lowered monthly payments to accommodate the borrowers' financial needs for a period of time. More information on non-performing assets and accruing loans and leases past due 90 days or more is presented in Table 11.

Net loan and lease charge-offs during the first quarter of 2014 were \$1.3 million or 0.09 percent annualized of total average loans and leases outstanding. Loan and lease charge-offs of \$4.0 million were partially offset by recoveries of \$2.7 million. Net charge-offs in the fourth quarter of 2013 were \$8.2 million, or 0.54 percent annualized of total average loans and leases outstanding, and were comprised of \$10.4 million in charge-offs partially offset by recoveries of \$2.2 million. Net charge-offs during the first quarter of 2013 were \$2.0 million, or 0.14 percent annualized of total average loans and leases outstanding, and were comprised of \$5.3 million in charge-offs partially offset by recoveries of \$3.3 million.

The allowance for loan and lease losses was \$114.1 million at March 31, 2014, down \$1.3 million from the allowance for loan and lease losses of \$115.5 million at December 31, 2013 and down \$12.8 million from the allowance for loan and lease losses of \$126.9 million at March 31, 2013. The ratio of the allowance for loan and lease losses to total loans and leases outstanding was 1.84 percent at March 31, 2014, a decrease of 5 basis points from the previous quarter and down 35 basis points from the same quarter last year. The reserve for unfunded commitments at March 31, 2014 was \$6.0 million, down from \$6.1 million at December 31, 2013 and up from \$5.4 million at March 31, 2013. Details of loan and lease charge-offs, recoveries, and the components of the total reserve for credit losses are summarized in Table 12.

Other Financial Highlights

Total assets were \$14.26 billion at March 31, 2014, up from \$14.08 billion at December 31, 2013 and \$13.53 billion at March 31, 2013. Average total assets were \$14.03 billion during the first quarter of 2014, an increase from average total assets of \$13.86 billion during the previous quarter and average total assets of \$13.56 billion during the same quarter last year.

The investment securities portfolio was \$6.97 billion at March 31, 2014, down from \$6.99 billion at December 31, 2013, and up from \$6.89 billion at March 31, 2013. The portfolio remains largely comprised of securities issued by U. S. government agencies and included \$4.78 billion in securities held to maturity and \$2.19 billion in securities available for sale at March 31, 2014.

Total loans and leases were \$6.21 billion at March 31, 2014, up from \$6.10 billion at December 31, 2013 and \$5.78 billion at March 31, 2013. Average total loans and leases were \$6.10 billion during the first quarter of 2014, up from \$6.05 billion during the fourth quarter of 2013, and up from \$5.80 billion during the same quarter last year.

The commercial loan portfolio was \$2.57 billion at the end of the first quarter of 2014, up 1.7 percent from commercial loans of \$2.53 billion at the end of the fourth quarter of 2013 and up 10.6 percent from commercial loans of \$2.33 billion at the end of the same quarter last year. Adjusted for a lessee's exercise of the early buy-out option on an aircraft leveraged lease during the first quarter of 2014, commercial loans would have been up 2.5 percent compared to the previous quarter.

Consumer loans were \$3.64 billion at the end of the first quarter of 2014, up 2.0 percent from consumer loans of \$3.57 billion at the end of the fourth quarter of 2013 and up from \$3.46 billion at the end of the same quarter last year. Loan and lease portfolio balances, including the higher risk loans and leases outstanding, are summarized in Table 10.

Total deposits increased to \$12.04 billion at March 31, 2014 compared with \$11.91 billion at December 31, 2013 and \$11.25 billion at March 31, 2013. Average total deposits were \$11.81 billion during the first quarter of 2014, up from \$11.57 billion during the previous quarter and \$11.29 billion during the same quarter last year. Consumer deposits increased 2.2 percent from the previous quarter and 6.3 percent compared with the first quarter last year. Commercial deposits were down 1.5 percent from the previous quarter due to a decline in savings deposits and were up 5.2 percent compared with the first quarter last year. Other deposits increased 5.5 percent from the previous quarter and 17.9 percent compared with the same quarter last year. Deposit balances are summarized in Tables 7 and 10.

Long-term debt was \$174.7 million at March 31, 2014, essentially unchanged from December 31, 2013 and down slightly from \$177.4 million at March 31, 2013. The Company maintains long-term debt primarily for asset/liability management purposes.

During the first quarter of 2014, the Company repurchased 214.5 thousand shares of common stock at a total cost of \$12.5 million under its share repurchase program. The average cost was \$58.23 per share repurchased. From April 1 through April 17, 2014, the Company repurchased an additional 45.5 thousand shares of common stock at an average cost of \$59.03 per share. From the beginning of the share repurchase program initiated during July 2001 through March 31, 2014, the Company has repurchased 51.1 million shares and returned over \$1.8 billion to shareholders at an average cost of \$36.63 per share. Remaining buyback authority under the share repurchase program was \$21.5 million at March 31, 2014.

Total shareholders' equity increased to \$1.03 billion at March 31, 2014, up from \$1.01 billion at December 31, 2013 and up slightly from March 31, 2013. The ratio of tangible common equity to risk-weighted assets was 15.51 percent at the end of the first quarter of 2014, compared with 15.49 percent at the end of the fourth quarter of 2013, and 17.04 percent at the end of the first quarter last year. The Tier 1 leverage ratio at March 31, 2014 was 7.06 percent compared with 7.07 percent at December 31, 2013, and 6.90 percent at March 31, 2013.

The Company's Board of Directors declared a quarterly cash dividend of \$0.45 per share on the Company's outstanding shares. The dividend will be payable on June 13, 2014 to shareholders of record at the close of business on May 30, 2014.

Hawaii Economy

General economic conditions in Hawaii remain positive, led by a healthy tourism industry, a growing construction industry, relatively low unemployment, and rising real estate prices. For the first two months of 2014, total visitor arrivals decreased 2.1 percent and visitor spending decreased 2.8 percent compared to the same period in 2013. Following a record level of visitor arrivals in 2013, the current visitor numbers and spending still reflect a healthy tourism industry despite the year-over-year decline. The statewide seasonally-adjusted unemployment rate was at 4.5 percent in March 2014, compared to 6.7 percent nationally. For the first quarter of 2014, the volume of single-family home sales on Oahu increased 1.9 percent compared with the same period

in 2013 and the volume of condominium sales on Oahu increased 1.7 percent compared with the same period in 2013. The median price of single-family home sales on Oahu was 9.2 percent higher for the first three months of 2014 compared to the same period in 2013, while the median price of condominium sales on Oahu was 1.5 percent higher compared to the same period in 2013. As of March 31, 2014, months of inventory of single-family homes and condominiums on Oahu remained low at approximately 2.6 months and 3.2 months, respectively. More information on current Hawaii economic trends is presented in Table 15.

Conference Call Information

The Company will review its first quarter financial results today at 6:00 p.m. Eastern Time (12:00 p.m. Hawaii Time). The conference call will be accessible via teleconference and via the Investor Relations link of Bank of Hawaii Corporation's web site, www.boh.com. Conference call participants located in the United States or Canada should dial 1 (800) 708-4540. All other international conference call participants should dial 1 (847) 619-6397. Use the pass code "Bank of Hawaii" to access the call. A replay will be available for one week beginning on Monday, April 21, 2014 by dialing 1 (888) 843-7419 in the United States or Canada and 1 (630) 652-3042 from other international locations. Enter the pass code number 36975883# when prompted. A replay of the conference call will also be available via the Investor Relations link on the Company's website, www.boh.com.

Forward-Looking Statements

This news release, and other statements made by the Company in connection with it may contain "forward-looking statements", such as forecasts of our financial results and condition, expectations for our operations and business prospects, and our assumptions used in those forecasts and expectations. Do not unduly rely on forward-looking statements. Actual results might differ significantly from our forecasts and expectations because of a variety of factors. More information about these factors is contained in Bank of Hawaii Corporation's Annual Report on Form 10-K for the year ended December 31, 2013, which was filed with the U.S. Securities and Exchange Commission. We have not committed to update forward-looking statements to reflect later events or circumstances.

Bank of Hawaii Corporation is a regional financial services company serving businesses, consumers, and governments, in Hawaii, American Samoa, and the West Pacific. The Company's principal subsidiary, Bank of Hawaii, was founded in 1897 and is the largest independent financial institution in Hawaii. For more information about Bank of Hawaii Corporation, see the Company's web site, www.boh.com.

Financial Highlights Table 1a

Financial Highlights		Three Months Ended						
		March 31,		ecember 31,	<i>,</i>	March 31,		
(dollars in thousands, except per share amounts)		2014		2013		2013		
For the Period:								
Operating Results								
Net Interest Income	\$	93,233	\$	92,120	\$	88,560		
Provision for Credit Losses		-		-		-		
Total Noninterest Income		44,768		45,278		47,778		
Total Noninterest Expense		83,547		82,424		84,387		
Net Income		38,592		39,055		35,980		
Basic Earnings Per Share		0.87		0.88		0.81		
Diluted Earnings Per Share Dividends Declared Per Share		0.87 0.45		0.88 0.45		0.81 0.45		
Performance Ratios								
Return on Average Assets		1.12	%	1.12	%	1.08 %	%	
Return on Average Shareholders' Equity		15.15		15.36		14.10		
Efficiency Ratio ¹		60.54		59.99		61.90		
Net Interest Margin ²		2.87		2.85		2.82		
Dividend Payout Ratio ³		51.72		51.14		55.56		
Average Shareholders' Equity to Average Assets		7.36		7.28		7.63		
Average Balances								
Average Loans and Leases	\$	6,104,041	\$	6,053,607	\$	5,803,503		
Average Assets		14,033,949		13,864,914		13,557,358		
Average Deposits		11,814,548		11,571,905		11,287,485		
Average Shareholders' Equity		1,033,413		1,008,813		1,034,843		
Per Share of Common Stock	•	00.44	•	00.75	Φ.	00.07		
Book Value	\$	23.14	\$	22.75	\$	22.87		
Tangible Book Value		22.43		22.04		22.17		
Market Value		60.61		59.14		50.81		
Closing		61.36		59.14		50.61		
High Low		54.16		53.16		44.88		
2011								
		March 31, 2014		December 31, 2013		March 31, 2013		
As of Period End:								
Balance Sheet Totals	•	0.000.057	•	0.005.007	•	5 700 000		
Loans and Leases	\$	6,209,857	\$	6,095,387	\$	5,782,969		
Total Assets		14,263,118		14,084,280		13,525,667		
Total Deposits		12,044,473		11,914,656		11,251,860		
Long-Term Debt		174,695		174,706		177,427		
Total Shareholders' Equity		1,028,904		1,011,976		1,026,104		
Asset Quality								
Allowance for Loan and Lease Losses	\$	114,126	\$	115,454	\$	126,878		
Non-Performing Assets		37,048		39,650		38,374		
Financial Ratios		4.04	0.4	4.00	0.4	0.40 0/	.,	
Allowance to Loans and Leases Outstanding		1.84	%	1.89	%	2.19 %	6	
Tier 1 Capital Ratio		15.47		15.55		16.12		
Total Capital Ratio		16.73		16.81		17.38		
Tier 1 Leverage Ratio		7.06		7.07		6.90 7.50		
Total Shareholders' Equity to Total Assets Tangible Common Equity to Tangible Assets 4		7.21 7.01		7.19 6.98		7.59 7.37		
Tangible Common Equity to Tangible Assets Tangible Common Equity to Risk-Weighted Assets 4		15.51		15.49		17.04		
Non-Financial Data								
Full-Time Equivalent Employees		2,181		2,196		2,269		
Branches and Offices		74		74		75		
ATMs		458		466		489		

¹ Efficiency ratio is defined as noninterest expense divided by total revenue (net interest income and total noninterest income).

² Net interest margin is defined as net interest income, on a taxable-equivalent basis, as a percentage of average earning assets.

 $^{^{3}}$ Dividend payout ratio is defined as dividends declared per share divided by basic earnings per share.

⁴ Tangible common equity to tangible assets and tangible common equity to risk-weighted assets are Non-GAAP financial measures. See Table 1b "Reconciliation of Non-GAAP Financial Measures."

Reconciliation of Non-GAAP Financial Measures

Table 1b March 31, December 31, March 31, 2014 2013 2013 (dollars in thousands) Total Shareholders' Equity 1,028,904 1,026,104 1,011,976 Less: Goodwill 31,517 31,517 31,517 Intangible Assets 21 Tangible Common Equity \$ 997,387 \$ 980,459 \$ 994,566 **Total Assets** \$ 14,263,118 \$ 14,084,280 \$ 13,525,667 Less: Goodwill 31,517 31,517 31,517 Intangible Assets 21 **Tangible Assets** \$ 14,231,601 \$ 14,052,763 \$ 13,494,129 Risk-Weighted Assets, determined in accordance with prescribed regulatory requirements 6,430,987 6,330,532 5,836,354 Total Shareholders' Equity to Total Assets 7.21% 7.19% 7.59% Tangible Common Equity to Tangible Assets (Non-GAAP) 7.01% 6.98% 7.37% Tier 1 Capital Ratio 15.47% 15.55% 16.12% Tangible Common Equity to Risk-Weighted Assets (Non-GAAP) 15.51% 15.49% 17.04%

Net Significant Items Table 2

	Three Months Ended										
		March 31,			March 31,						
(dollars in thousands)		2014		2013	2013						
Investment Securities Gains, Net	\$	2,160	\$	- \$	-						
Decrease in Allowance for Loan and Lease Losses		1,328		8,225	1,979						
Separation Expense		(549)		(394)	(1,475)						
Operating Losses		(730)		-	-						
Significant Items Before the Provision (Benefit) for Income Taxes		2,209		7,831	504						
Release of Tax Reserve		(1,249)		-	-						
Income Tax Impact		866		2,741	176						
Net Significant Items	\$	2,592	\$	5,090	328						

Consolidated Statements of Income

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	 Three Months Ended								
	March 31,	De	ecember 31,		March 31,				
(dollars in thousands, except per share amounts)	2014		2013		2013				
Interest Income									
Interest and Fees on Loans and Leases	\$ 63,526	\$	63,809	\$	62,820				
Income on Investment Securities									
Available-for-Sale	10,760		10,608		15,851				
Held-to-Maturity	27,889		26,882		19,854				
Deposits	3		3		3				
Funds Sold	137		105		59				
Other	302		302		284				
Total Interest Income	102,617		101,709		98,871				
Interest Expense									
Deposits	2,358		2,418		2,646				
Securities Sold Under Agreements to Repurchase	6,397		6,530		7,005				
Funds Purchased	3		8		22				
Short-Term Borrowings	-		2		-				
Long-Term Debt	626		631		638				
Total Interest Expense	9,384		9,589		10,311				
Net Interest Income	93,233		92,120		88,560				
Provision for Credit Losses	-		-		-				
Net Interest Income After Provision for Credit Losses	93,233		92,120		88,560				
Noninterest Income									
Trust and Asset Management	11,852		12,240		11,886				
Mortgage Banking	2,005		2,823		6,411				
Service Charges on Deposit Accounts	8,878		9,326		9,301				
Fees, Exchange, and Other Service Charges	12,939		12,670		11,934				
Investment Securities Gains, Net	2,160		-		-				
Insurance	2,123		2,295		2,325				
Bank-Owned Life Insurance	1,602		1,895		1,297				
Other	3,209		4,029		4,624				
Total Noninterest Income	44,768		45,278		47,778				
Noninterest Expense	11,700		10,210		11,110				
Salaries and Benefits	46,897		43,643		48,675				
Net Occupancy	9,417		9,602		9,635				
Net Equipment	4,603		4,837		4,577				
Data Processing	3,649		3,827		3,266				
Professional Fees	2,260		2,669		2,226				
FDIC Insurance	2,076		1,954		1,949				
Other	14,645		15,892		14,059				
Total Noninterest Expense					84,387				
·	83,547		82,424						
Income Before Provision for Income Taxes Provision for Income Taxes	54,454		54,974		51,951 15,071				
Net Income	\$ 15,862 38,592	\$	15,919 39,055	\$	15,971 35,980				
Basic Earnings Per Share	\$ 0.87	\$	0.88	\$	0.81				
Diluted Earnings Per Share	\$ 0.87	\$	0.88	\$	0.81				
Dividends Declared Per Share	\$ 0.45	\$	0.45	\$	0.45				
Basic Weighted Average Shares	44,193,267		44,223,281		44,545,092				
Diluted Weighted Average Shares	44,420,349		44,496,313		44,686,632				

Consolidated Statements of Comprehensive Income

		Three Months Ended								
	М	arch 31,	Dec	ember 31,	Ма	arch 31,				
(dollars in thousands)		2014		2013	2013					
Net Income	\$	38,592	\$	39,055	\$	35,980				
Other Comprehensive Income (Loss), Net of Tax:										
Net Unrealized Gains (Losses) on Investment Securities		6,271		(6,006)		(9,641)				
Defined Benefit Plans		156		7,694		78				
Total Other Comprehensive Income (Loss)		6,427		1,688		(9,563)				
Comprehensive Income	\$	45,019	\$	40,743	\$	26,417				

	March 31,	December 31,	March 31,
(dollars in thousands)	2014	2013	2013
Assets			
Interest-Bearing Deposits	\$ 4,085	\$ 3,617	\$ 4,840
Funds Sold	382,154	271,414	130,734
Investment Securities			
Available-for-Sale	2,188,064	2,243,697	3,290,850
Held to Maturity (Fair Value of \$4,774,032; \$4,697,587; and \$3,679,208)	4,777,494	4,744,519	3,597,810
Loans Held for Sale	2,437	6,435	24,015
Loans and Leases	6,209,857	6,095,387	5,782,969
Allowance for Loan and Lease Losses	(114,126)	(115,454)	(126,878)
Net Loans and Leases	6,095,731	5,979,933	5,656,091
Total Earning Assets	13,449,965	13,249,615	12,704,340
Cash and Noninterest-Bearing Deposits	159,079	188,715	147,796
Premises and Equipment	107,323	108,636	104,844
Accrued Interest Receivable	46,431	43,930	46,183
Foreclosed Real Estate	3,450	3,205	3,318
Mortgage Servicing Rights	27,378	28,123	26,540
Goodwill	31,517	31,517	31,517
Other Assets	437,975	430,539	461,129
Total Assets	\$ 14,263,118	\$ 14,084,280	\$ 13,525,667
Liabilities			
Deposits			
Noninterest-Bearing Demand	\$ 3,679,410	\$ 3,681,128	\$ 3,336,406
Interest-Bearing Demand	2,378,414	2,355,608	2,127,550
Savings	4,515,026	4,560,150	4,451,143
Time	1,471,623	1,317,770	1,336,761
Total Deposits	12,044,473	11,914,656	11,251,860
Funds Purchased	9,982	9,982	66,296
Short-Term Borrowings	375	-	-
Securities Sold Under Agreements to Repurchase	797,213	770,049	748,718
Long-Term Debt	174,695	174,706	177,427
Retirement Benefits Payable	35,111	34,965	47,423
Accrued Interest Payable	5,743	4,871	5,772
Taxes Payable and Deferred Taxes	45,811	34,907	93,906
Other Liabilities	120,811	128,168	108,161
Total Liabilities	13,234,214	13,072,304	12,499,563
Shareholders' Equity			
Common Stock (\$.01 par value; authorized 500,000,000 shares;			
issued / outstanding: March 31, 2014 - 57,620,212 / 44,467,593;			
December 31, 2013 - 57,480,846 / 44,490,385;			
and March 31, 2013 - 57,465,782 / 44,861,335)	573	572	572
Capital Surplus	524,912	522,505	517,327
Accumulated Other Comprehensive Income (Loss)	(25,396)	(31,823)	19,645
Retained Earnings	1,170,068	1,151,754	1,098,674
Treasury Stock, at Cost (Shares: March 31, 2014 - 13,152,619; December 31, 2013 - 12,990,461;			
and March 31, 2013 - 12,604,447)	(641,253)	(631,032)	(610,114)
Total Shareholders' Equity	1,028,904	1,011,976	1,026,104
Total Liabilities and Shareholders' Equity	\$ 14,263,118	\$ 14,084,280	\$ 13,525,667

Consolidated Statements of Shareholders' Equity

				Accum.			
				Other			
				Compre-			
	Common			hensive			
	Shares	Common	Capital	Income	Retained	Treasury	
(dollars in thousands)	Outstanding	Stock	Surplus	(Loss)	Earnings	Stock	Total
Balance as of December 31, 2013	44,490,385	\$ 572	\$ 522,505	\$ (31,823)	\$ 1,151,754	\$ (631,032)	\$ 1,011,976
Net Income	-	-	-	-	38,592	-	38,592
Other Comprehensive Income	-	-	-	6,427	-	-	6,427
Share-Based Compensation	-	-	1,808	-	-	-	1,808
Common Stock Issued under Purchase and Equity							
Compensation Plans and Related Tax Benefits	222,762	1	599	-	(205)	4,063	4,458
Common Stock Repurchased	(245,554)	-	-	-	-	(14,284)	(14,284)
Cash Dividends Paid (\$0.45 per share)	-	-	-	-	(20,073)	-	(20,073)
Balance as of March 31, 2014	44,467,593	\$ 573	\$ 524,912	\$ (25,396)	\$ 1,170,068	\$ (641,253)	\$ 1,028,904
Balance as of December 31, 2012	44,754,835	\$ 571	\$ 515,619	\$ 29,208	\$ 1,084,477	\$ (608,210)	\$ 1,021,665
Net Income	-	-	-	-	35,980	-	35,980
Other Comprehensive Loss	-	-	-	(9,563)	-	-	(9,563)
Share-Based Compensation	-	-	1,280	-	-	-	1,280
Common Stock Issued under Purchase and Equity							
Compensation Plans and Related Tax Benefits	277,927	1	428	-	(1,553)	6,395	5,271
Common Stock Repurchased	(171,427)	-	-	-	-	(8,299)	(8,299)
Cash Dividends Paid (\$0.45 per share)	-	-	-	-	(20,230)	-	(20,230)
Balance as of March 31, 2013	44,861,335	\$ 572	\$ 517,327	\$ 19,645	\$ 1,098,674	\$ (610,114)	\$ 1,026,104

	Three N	Months End	ed	Three M	Three Months Ended			Three Months Ended					
	Marc	ch 31, 2014		Decem	ber 31, 201	3	Marc	ch 31, 2013					
	Average	Income/	Yield/	Average	Income/	Yield/	Average	Income/	Yield/				
(dollars in millions)	Balance	Expense	Rate	Balance	Expense	Rate	Balance	Expense	Rate				
Earning Assets													
Interest-Bearing Deposits	\$ 5.7	\$ -	0.23 %	% \$ 3.2	\$ -	0.42	% \$ 4.0	\$ -	0.32				
Funds Sold	270.5	0.1	0.20	222.8	0.1	0.18	156.4	0.1	0.15				
Investment Securities													
Available-for-Sale	2,226.4	12.7	2.29	2,274.8	12.4	2.17	3,322.1	18.2	2.19				
Held-to-Maturity	4,754.2	28.8	2.42	4,653.4	27.7	2.38	3,578.1	19.8	2.22				
Loans Held for Sale	4.2	0.1	4.68	7.8	0.1	5.07	18.3	0.2	3.94				
Loans and Leases 1													
Commercial and Industrial	923.8	7.8	3.41	906.3	7.8	3.42	822.9	7.6	3.75				
Commercial Mortgage	1,250.0	12.7	4.12	1,237.0	12.4	3.97	1,093.4	11.1	4.10				
Construction	97.3	1.1	4.43	115.2	1.3	4.63	115.5	1.4	5.04				
Commercial Lease Financing	245.8	1.4	2.33	255.6	1.4	2.14	272.7	1.6	2.41				
Residential Mortgage	2,286.9	24.4	4.27	2,284.4	24.8	4.35	2,311.6	25.9	4.49				
Home Equity	781.8	7.6	3.97	767.7	7.8	4.04	767.9	7.9	4.16				
Automobile	263.3	3.5	5.39	248.9	3.4	5.39	214.1	3.0	5.61				
Other ²	255.1	5.0	7.90	238.5	4.9	8.08	205.4	4.2	8.33				
Total Loans and Leases	6,104.0	63.5	4.19	6,053.6	63.8	4.19	5,803.5	62.7	4.36				
Other	76.8	0.3	1.57	77.5	0.3	1.55	79.1	0.3	1.44				
Total Earning Assets ³	13,441.8	105.5	3.16	13,293.1	104.4	3.13	12,961.5	101.3	3.14				
Cash and Noninterest-Bearing Deposits	142.5			136.8			141.9						
Other Assets	449.6			435.0	_		454.0	-					
Total Assets	\$ 14,033.9			\$ 13,864.9	=		\$ 13,557.4	•					
Interest-Bearing Liabilities													
Interest-Bearing Deposits													
Demand	\$ 2,325.8	0.2	0.03	\$ 2,245.5	0.1	0.03	\$ 2,060.7	0.1	0.03				
Savings	4,515.6	1.0	0.09	4,499.5	1.0	0.09	4,408.4	1.0	0.09				
Time	1,373.1	1.2	0.37	1,331.2	1.3	0.38	1,512.9	1.5	0.41				
Total Interest-Bearing Deposits	8,214.5	2.4	0.12	8,076.2	2.4	0.12	7,982.0	2.6	0.13				
Short-Term Borrowings	10.0	-	0.14	28.3	-	0.15	58.1	-	0.15				
Securities Sold Under Agreements to Repurchase	794.4	6.4	3.22	832.6	6.6	3.07	756.1	7.0	3.71				
Long-Term Debt	174.7	0.6	1.44	174.7	0.6	1.44	157.1	0.7	1.63				
Total Interest-Bearing Liabilities	9,193.6	9.4	0.41	9,111.8	9.6	0.41	8,953.3	10.3	0.46				
Net Interest Income		\$ 96.1			\$ 94.8			\$ 91.0					
Interest Rate Spread			2.75	%		2.72	%		2.68				
Net Interest Margin			2.87	%		2.85	%		2.82				
Noninterest-Bearing Demand Deposits	3,600.0			3,495.7			3,305.5						
Other Liabilities	206.9			248.6			263.8						
Shareholders' Equity	1,033.4			1,008.8	_		1,034.8						
Total Liabilities and Shareholders' Equity	\$ 14,033.9			\$ 13,864.9			\$ 13,557.4						

¹ Non-performing loans and leases are included in the respective average loan and lease balances. Income, if any, on such loans and leases is recognized on a cash basis.

 $^{^{2}\,}$ Comprised of other consumer revolving credit, installment, and consumer lease financing.

Interest income includes taxable-equivalent basis adjustments, based upon a federal statutory tax rate of 35%, of \$2,824,000, \$2,696,000, and \$2,411,000 for the three months ended March 31, 2014, December 31, 2013, and March 31, 2013, respectively.

	Three Months Ended March 31, 2014					
	 Compared to	3				
(dollars in millions)	Volume ¹	Rate 1	Total			
Change in Interest Income:						
Investment Securities						
Available-for-Sale	\$ (0.3) \$	0.6 \$	0.3			
Held-to-Maturity	0.7	0.4	1.1			
Loans and Leases						
Commercial and Industrial	0.1	(0.1)	-			
Commercial Mortgage	0.1	0.2	0.3			
Construction	(0.2)	-	(0.2)			
Commercial Lease Financing	(0.1)	0.1	-			
Residential Mortgage	-	(0.4)	(0.4)			
Home Equity	-	(0.2)	(0.2)			
Automobile	0.1	-	0.1			
Other ²	0.2	(0.1)	0.1			
Total Loans and Leases	0.2	(0.5)	(0.3)			
Total Change in Interest Income	0.6	0.5	1.1			
Change in Interest Expense:						
Interest-Bearing Deposits						
Demand	0.1	-	0.1			
Time	-	(0.1)	(0.1)			
Total Interest-Bearing Deposits	0.1	(0.1)	-			
Securities Sold Under Agreements to Repurchase	(0.4)	0.2	(0.2)			
Total Change in Interest Expense	(0.3)	0.1	(0.2)			
Change in Net Interest Income	\$ 0.9 \$	0.4 \$	1.3			

¹ The change in interest income and expense not solely due to changes in volume or rate has been allocated on a pro-rata basis to the volume and rate columns.

² Comprised of other consumer revolving credit, installment, and consumer lease financing.

	Three Months Ended March 31, 2014								
		Compared t	o March 31, 2013						
(dollars in millions)		Volume ¹	Rate 1	Total					
Change in Interest Income:									
Investment Securities									
Available-for-Sale	\$	(6.2) \$	0.7 \$	(5.5)					
Held-to-Maturity		7.0	2.0	9.0					
Loans Held for Sale		(0.1)	-	(0.1)					
Loans and Leases									
Commercial and Industrial		0.9	(0.7)	0.2					
Commercial Mortgage		1.6	-	1.6					
Construction		(0.2)	(0.1)	(0.3)					
Commercial Lease Financing		(0.1)	(0.1)	(0.2)					
Residential Mortgage		(0.3)	(1.2)	(1.5)					
Home Equity		0.1	(0.4)	(0.3)					
Automobile		0.6	(0.1)	0.5					
Other ²		1.0	(0.2)	0.8					
Total Loans and Leases		3.6	(2.8)	0.8					
Total Change in Interest Income		4.3	(0.1)	4.2					
Change in Interest Expense:									
Interest-Bearing Deposits									
Demand		0.1	-	0.1					
Time		(0.1)	(0.2)	(0.3)					
Total Interest-Bearing Deposits		-	(0.2)	(0.2)					
Securities Sold Under Agreements to Repurchase		0.3	(0.9)	(0.6)					
Long-Term Debt		-	(0.1)	(0.1)					
Total Change in Interest Expense		0.3	(1.2)	(0.9)					
Change in Net Interest Income	\$	4.0 \$	1.1 \$	5.1					

¹ The change in interest income and expense not solely due to changes in volume or rate has been allocated on a pro-rata basis to the volume and rate columns.

² Comprised of other consumer revolving credit, installment, and consumer lease financing.

Salaries and Benefits Table 9

		Three Months Ended										
		March 31,	December 31,	March 31,								
(dollars in thousands)		2014	2013	2013								
Salaries	\$	27,914	\$ 28,636	\$ 29,078								
Incentive Compensation		4,231	4,681	3,784								
Share-Based Compensation		1,969	1,158	1,136								
Commission Expense		1,059	1,222	1,781								
Retirement and Other Benefits		4,986	3,183	4,368								
Payroll Taxes		3,568	2,091	4,240								
Medical, Dental, and Life Insurance		2,621	2,278	2,813								
Separation Expense		549	394	1,475								
Total Salaries and Benefits	\$	46,897	\$ 43,643	\$ 48,675								

Loan and Lease Portfolio Balances

March 31, December 31, September 30, June 30, March 31, (dollars in thousands) 2014 2013 2013 2013 2013 Commercial Commercial and Industrial \$ 895,040 \$ 955,599 \$ 911,367 \$ 875,702 \$ 834,801 Commercial Mortgage 1,284,181 1,247,510 1,203,670 1,160,977 1,104,718 Construction 91,452 107,349 124,230 107,016 117,797 Lease Financing 240,931 262,207 257,067 255,550 269,107 **Total Commercial** 2,572,163 2,528,433 2,478,490 2,400,762 2,326,423 Consumer Residential Mortgage 2,305,153 2,282,894 2,282,305 2,252,117 2,275,209 Home Equity 797,341 773,385 765,841 751,790 757,877 Automobile 273,553 255,986 246,704 233,475 220,362 Other 1 261,647 254,689 233,302 221,008 203,098

Higher Risk Loans and Leases Outstanding

	March 31,	ı	December 31,	S	eptember 30,	June 30,	March 31,
(dollars in thousands)	2014		2013		2013	2013	2013
Residential Land Loans ²	\$ 11,086	\$	11,922	\$	13,635	\$ 13,708	\$ 13,996
Home Equity Loans ³	11,846		12,594		12,588	13,578	20,786
Air Transportation ⁴	24,969		26,152		26,492	26,436	27,115
Total Higher Risk Loans	\$ 47,901	\$	50,668	\$	52,715	\$ 53,722	\$ 61,897

3,637,694

6,209,857

\$

3,566,954

6,095,387 \$

3,528,152

6,006,642 \$

3,458,390

5,859,152 \$

Deposits

Total Consumer

Total Loans and Leases

	March 31,	December 31,	S	eptember 30,	June 30,	March 31,
(dollars in thousands)	2014	2013		2013	2013	2013
Consumer	\$ 5,960,485	\$ 5,829,352	\$	5,707,125	\$ 5,626,515	\$ 5,607,862
Commercial	4,742,308	4,814,076		4,680,370	4,537,120	4,505,835
Public and Other	1,341,680	1,271,228		1,220,639	1,285,563	1,138,163
Total Deposits	\$ 12,044,473	\$ 11,914,656	\$	11,608,134	\$ 11,449,198	\$ 11,251,860

Table 10

3,456,546

5,782,969

¹ Comprised of other revolving credit, installment, and lease financing.

² We consider all of our residential land loans, which are consumer loans secured by unimproved lots, to be of higher risk due to the volatility in the value of the underlying collateral.

³ Higher risk home equity loans are defined as those loans originated in 2005 or later, with current monitoring credit scores below 600, and with original loan-to-value ratios greater than 70%.

⁴ We consider all of our air transportation leases to be of higher risk due to the weak financial profile of the industry.

Non-Performing	Assets and Accruing	r Loans and Leases	Past Due 90 Days	or More
INDITE CHOILINING	ASSELS AND ACCIONN	i Luaiis allu Leases	rasi Due 30 Davs	OI MIDIE

Non-Performing Assets and Accruing Loans and Leases Past	Due	BU Days	ווע	WIOI E						Table 11
(dollars in thousands)		March 31, 2014	0	ecember 31, 2013	Se	ptember 30, 2013		June 30, 2013		March 31, 2013
Non-Performing Assets										
Non-Accrual Loans and Leases										
Commercial										
Commercial and Industrial	\$	11,239	\$	11,929	\$	5,295	\$	4,909	\$	5,033
Commercial Mortgage		1,421		2,512		2,355		2,772		2,910
Lease Financing		-		-		-		16		_
Total Commercial		12,660		14,441		7,650		7,697		7,943
Consumer										
Residential Mortgage		19,003		20,264		20,637		22,876		24,700
Home Equity		1,935		1,740		2,509		2,602		2,413
Total Consumer		20,938		22,004		23,146		25,478		27,113
Total Non-Accrual Loans and Leases		33,598		36,445		30,796		33,175		35,056
Foreclosed Real Estate		3,450		3,205		3,036		3,256		3,318
Total Non-Performing Assets	\$	37,048	\$	39,650	\$	33,832	\$	36,431	\$	38,374
Accruing Loans and Leases Past Due 90 Days or More										
Commercial										
Commercial and Industrial	\$	150	\$	1,173	\$	8	\$	-	\$	230
Total Commercial		150		1,173		8		-		230
Consumer										
Residential Mortgage		5,729		4,564		7,460		6,876		5,967
Home Equity		2,845		3,009		2,896		2,768		4,538
Automobile		346		322		193		95		241
Other ¹		644		790		841		855		676
Total Consumer		9,564		8,685		11,390		10,594		11,422
Total Accruing Loans and Leases Past Due 90 Days or More	\$	9,714	\$	9,858	\$	11,398	\$	10,594	\$	11,652
Restructured Loans on Accrual Status						•		•		
and Not Past Due 90 Days or More	\$	44,473	\$	51,123	\$	39,845	\$	39,154	\$	30,065
Total Loans and Leases	\$	6,209,857	\$	6,095,387	\$	6,006,642	\$	5,859,152	\$	5,782,969
Ratio of Non-Accrual Loans and Leases to Total Loans and Leases		0.54%		0.60%		0.51%		0.57%		0.61%
Ratio of Non-Performing Assets to Total Loans and Leases										
and Foreclosed Real Estate		0.60%		0.65%		0.56%		0.62%		0.66%
and i dieclosed Neal Estate		0.00 /6		0.0376		0.30 /6		0.02 /6		0.0076
Ratio of Commercial Non-Performing Assets to Total Commercial Loans and										
Leases and Commercial Foreclosed Real Estate		0.53%		0.61%		0.35%		0.37%		0.39%
Ratio of Consumer Non-Performing Assets to Total Consumer Loans										
and Leases and Consumer Foreclosed Real Estate		0.64%		0.68%		0.71%		0.80%		0.85%
Ratio of Non-Performing Assets and Accruing Loans and Leases										
Past Due 90 Days or More to Total Loans and Leases										
and Foreclosed Real Estate		0.75%		0.81%		0.75%		0.80%		0.86%
Quarter to Quarter Changes in Non-Performing Assets										
Balance at Beginning of Quarter	\$	39,650	\$	33,832	\$	36,431	\$	38,374	\$	37,083
Additions	~	2,491	Ψ	13,040	+	3,395	*	2,647	7	7,304
Reductions		_,		.0,010		5,000		_,0 17		7,004
Payments		(1,855)		(932)		(2,954)		(1,306)		(2,630)
Return to Accrual Status		(1,864)		(2,308)		(1,166)		(1,978)		(2,630)
		,								
Sales of Foreclosed Real Estate		(737)		(1,431)		(1,498)		(1,257)		(1,910)
Charge-offs/Write-downs Total Reductions		(637)		(2,551)		(376)		(49)	—	(341)
Total Reductions Relapse at End of Quarter		(5,093)	Φ	(7,222)	φ	(5,994)	r	(4,590)	Φ.	(6,013)
Balance at End of Quarter	\$	37,048	\$	39,650	\$	33,832	Ф	36,431	\$	38,374

¹ Comprised of other revolving credit, installment, and lease financing.

Reserve for Credit Losses Table 12

	Three Months E				nded			
		March 31,	De	cember 31,		March 31,		
(dollars in thousands)		2014		2013		2013		
Balance at Beginning of Period	\$	121,521	\$	129,747	\$	134,276		
Loans and Leases Charged-Off								
Commercial								
Commercial and Industrial		(819)		(6,828)		(382)		
Consumer								
Residential Mortgage		(329)		(185)		(1,235)		
Home Equity		(351)		(721)		(1,377)		
Automobile		(917)		(670)		(575)		
Other ¹		(1,622)		(2,039)		(1,730)		
Total Loans and Leases Charged-Off		(4,038)		(10,443)		(5,299)		
Recoveries on Loans and Leases Previously Charged-Off								
Commercial								
Commercial and Industrial		920		308		438		
Commercial Mortgage		14		14		10		
Construction		5		8		338		
Lease Financing		2		8		11		
Consumer								
Residential Mortgage		272		828		788		
Home Equity		551		246		748		
Automobile		445		363		461		
Other ¹		501		442		526		
Total Recoveries on Loans and Leases Previously Charged-Off		2,710		2,217		3,320		
Net Loans and Leases Charged-Off		(1,328)		(8,226)		(1,979)		
Provision for Unfunded Commitments		(57)		- -		-		
Balance at End of Period ²	\$	120,136	\$	121,521	\$	132,297		
Components								
Allowance for Loan and Lease Losses	\$	114,126	\$	115,454	\$	126,878		
Reserve for Unfunded Commitments		6,010		6,067		5,419		
Total Reserve for Credit Losses	\$	120,136	\$	121,521	\$	132,297		
Average Loans and Leases Outstanding	\$	6,104,041	\$	6,053,607	\$	5,803,503		
Ratio of Net Loans and Leases Charged-Off to								
Average Loans and Leases Outstanding (annualized)		0.09%		0.54%		0.14%		
Ratio of Allowance for Loan and Lease Losses to Loans and Leases Outstanding		1.84%		1.89%		2.19%		

 $^{^{\}rm 1}$ Comprised of other revolving credit, installment, and lease financing.

² Included in this analysis is activity related to the Company's reserve for unfunded commitments, which is separately recorded in other liabilities in the Consolidated Statements of Condition.

Business Segments Selected Financial Information

Retail Commercial Investment **Treasury** Consolidated **Banking Banking** Services and Other **Total** (dollars in thousands) Three Months Ended March 31, 2014 \$ 42,568 \$ Net Interest Income 26,771 \$ 2,582 \$ 21,312 \$ 93,233 Provision for Credit Losses 1,456 (61)(68)(1,327)Net Interest Income After Provision for Credit Losses 93,233 41,112 26,832 2,650 22,639 Noninterest Income 19,492 6,088 14,343 4,845 44,768 Noninterest Expense (49,747)(16,767)(14,235)(2,798)(83,547)Income Before Provision for Income Taxes 10,857 16,153 2,758 24,686 54,454 Provision for Income Taxes (4,017)(5,514)(1,020)(5,311)(15,862)**Net Income** 6,840 10,639 1,738 19,375 38,592 Total Assets as of March 31, 2014 \$ 3,717,269 2,475,163 \$ 183,381 \$ 7,887,305 \$ 14,263,118 Three Months Ended March 31, 2013 1 Net Interest Income \$ 40,703 \$ 24,983 \$ 2,771 \$ 20,103 \$ 88,560 **Provision for Credit Losses** 2,612 (604)(21)(1,987)Net Interest Income After Provision for Credit Losses 88,560 38,091 25,587 2,792 22,090 Noninterest Income 22,924 6,960 14,810 3,084 47,778 Noninterest Expense (50,857)(16,512)(14,183)(2,835)(84,387) Income Before Provision for Income Taxes 51,951 10,158 16,035 3,419 22,339 Provision for Income Taxes (3,759)(5,478)(1,265)(5,469)(15,971)35,980 **Net Income** 6,399 10,557 2,154 16,870 Total Assets as of March 31, 2013 1 3,563,313 \$ 2,193,088 \$ 188,662 7,580,604 13,525,667

¹ Certain prior period information has been reclassified to conform to current presentation.

Selected Quarterly Financial Data

	Three Months Ended							_							
	N	March 31,		Dece	ember 31,	S	Sep	tember 30,			June 30,			March 31	•
dollars in thousands, except per share amounts)		2014			2013			2013			2013			2013	3
Quarterly Operating Results															
Interest Income	•	00.500		Φ.	00.000		Φ.	00.040		Φ.	00.700		Φ.	00.000	_
Interest and Fees on Loans and Leases	\$	63,526		\$	63,809		\$	63,918		\$	62,729		\$	62,820	J
Income on Investment Securities															
Available-for-Sale		10,760			10,608			12,038			15,073			15,851	
Held-to-Maturity		27,889			26,882			24,137			19,189			19,854	
Deposits		3			3			3			1			3	
Funds Sold		137			105			177			74			59	
Other		302			302			301			285			284	-
Total Interest Income		102,617			101,709			100,574			97,351			98,871	l
nterest Expense															_
Deposits		2,358			2,418			2,500			2,579			2,646	
Securities Sold Under Agreements to Repurchase		6,397			6,530			6,551			6,751			7,005	
Funds Purchased		3			8			4			10			22	2
Short-Term Borrowings		-			2			-			-			-	
Long-Term Debt		626			631			632			671			638	
Total Interest Expense		9,384			9,589			9,687			10,011			10,311	
Net Interest Income		93,233			92,120			90,887			87,340			88,560	J
Provision for Credit Losses		-			-						-			-	-
Net Interest Income After Provision for Credit Losses		93,233			92,120			90,887			87,340			88,560	_
Noninterest Income															
Trust and Asset Management		11,852			12,240			11,717			12,089			11,886	
Mortgage Banking		2,005			2,823			4,132			5,820			6,411	
Service Charges on Deposit Accounts		8,878			9,326			9,385			9,112			9,301	1
Fees, Exchange, and Other Service Charges		12,939			12,670			12,732			13,133			11,934	-
Investment Securities Gains, Net		2,160			-			-			-			-	
Insurance		2,123			2,295			2,177			2,393			2,325	:
Bank-Owned Life Insurance		1,602			1,895			1,365			1,335			1,297	i
Other		3,209			4,029			3,618			4,159			4,624	4
Total Noninterest Income		44,768			45,278			45,126			48,041			47,778	
Noninterest Expense															
Salaries and Benefits		46,897			43,643			46,552			45,341			48,675	
Net Occupancy		9,417			9,602			9,847			9,661			9,635	5
Net Equipment		4,603			4,837			4,572			4,380			4,577	7
Data Processing		3,649			3,827			3,697			3,050			3,266	ĉ
Professional Fees		2,260			2,669			2,119			2,391			2,226	ć
FDIC Insurance		2,076			1,954			1,913			1,949			1,949	:
Other		14,645			15,892			14,277			14,409			14,059	3
Total Noninterest Expense		83,547			82,424			82,977			81,181			84,387	7
Income Before Provision for Income Taxes		54,454			54,974			53,036			54,200			51,951	1
Provision for Income Taxes		15,862			15,919			15,332			16,437			15,971	1
Net Income	\$	38,592		\$	39,055		\$	37,704		\$	37,763		\$	35,980	_
Pagia Farninga Dar Chara	¢	0.07		¢	0.00		¢.	0.05		Φ	0.05		ተ	0.04	
Basic Earnings Per Share	\$	0.87		\$	0.88		\$	0.85		\$	0.85		\$	0.81	
Diluted Earnings Per Share	\$	0.87		\$	0.88		\$	0.85		\$	0.85		\$	0.81	1
Balance Sheet Totals															
Loans and Leases	\$ 6	,209,857		\$ 6	5,095,387		\$	6,006,642		\$	5,859,152		\$	5,782,969	
Total Assets		,263,118			4,084,280			13,848,871			13,733,418			13,525,667	
Total Deposits		,044,473			1,914,656			11,608,134			11,449,198			11,251,860	
Fotal Shareholders' Equity		,028,904			1,011,976		,	992,686			986,368			1,026,104	
		, , , , , , , , , , , , , , , , , , , ,			.,5,0.0			552,555			223,000			.,020,10	
Performance Ratios															
Return on Average Assets		1.12	%		1.12	%		1.09	%		1.12	%		1.08	:
Return on Average Shareholders' Equity		15.15			15.36			15.02			14.64			14.10	
Efficiency Ratio 1		60.54			59.99			61.01			59.96			61.90	

¹ Efficiency ratio is defined as noninterest expense divided by total revenue (net interest income and noninterest income).

² Net interest margin is defined as net interest income, on a taxable-equivalent basis, as a percentage of average earning assets.

Hawaii Economic Trends Table 15

	Two	Months E	nded			Υ	ear	End	ed		
(\$ in millions; jobs in thousands)	Feb	ruary 28,	2014		December	31, 2013			Decembe	r 31, 2012	
Hawaii Economic Trends											
State General Fund Revenues 1	\$	930.4	(2.3)	%	\$ 5,451.3	3.7	%	\$	5,259.1	12.8	%
General Excise and Use Tax Revenue 1	\$	517.8	0.5	%	\$ 2,907.6	2.2	%	\$	2,844.7	9.9	%
Jobs ²		626.4			623.1				619.3		

	March 31,	Decemb	er 31,
(spot rates)	2014	2013	2012
Unemployment ³			
Statewide, seasonally adjusted	4.5 %	4.7 %	5.1 %
Oahu	4.0	3.8	4.2
Island of Hawaii	5.9	5.9	6.9
Maui	4.9	4.7	5.2
Kauai	5.3	5.2	6.1

	February 28,		De	cemb	er 31,	
(percentage change, except months of inventory)	2014		2013		2012	
Housing Trends (Single Family Oahu) 4						
Median Home Price	9.8	%	4.8	%	7.8	%
Home Sales Volume (units)	0.9	%	4.6	%	6.5	%
Months of Inventory	2.6		2.7		2.5	

(in the consider)	Monthly Visitor Arrivals, Not Seasonally Adjusted	Percentage Change from Previous Year
(in thousands) Tourism ⁵	Not Seasonally Adjusted	ITOIII Previous Tear
Tourism		
February 28, 2014	646.8	(4.3)
January 31, 2014	682.6	0.1
December 31, 2013	722.4	(1.9)
November 30, 2013	620.1	(5.5)
October 31, 2013	636.2	(1.6)
September 30, 2013	594.2	(1.0)
August 31, 2013	748.8	2.5
July 31, 2013	758.0	4.6
June 30, 2013	716.6	5.5
May 31, 2013	645.7	3.7
April 30, 2013	667.0	3.1
March 31, 2013	769.0	7.6
February 28, 2013	675.5	7.8
January 31, 2013	681.9	5.9
December 31, 2012	733.7	6.3
November 30, 2012	651.2	14.5
October 31, 2012	640.7	8.6
September 30, 2012	595.0	6.1
August 31, 2012	725.6	11.0
July 31, 2012	720.4	7.8
June 30, 2012	677.2	11.5
May 31, 2012	622.9	12.5
April 30, 2012	647.2	11.3
March 31, 2012	715.0	12.9

¹ Source: Hawaii Department of Business, Economic Development & Tourism

Note: Certain prior period seasonally adjusted information has been revised.

 $^{^{\}rm 2}$ Source: U. S. Bureau of Labor, preliminary figure

 $^{^{\}rm 3}$ Source: Hawaii Department of Labor and Industrial Relations

⁴ Source: Honolulu Board of REALTORS

⁵ Source: Hawaii Tourism Authority