



Ah Bank of HawaiiCorporation

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Bank of Hawaii Corporation First Quarter 2016 Financial Results

- Diluted Earnings Per Share \$1.16
- Net Income \$50.2 Million
- Board of Directors Increases Dividend to \$0.48 Per Share
- Board of Directors Increases Share Repurchase Authorization \$100 Million

FOR IMMEDIATE RELEASE

HONOLULU, HI (April 25, 2016) -- Bank of Hawaii Corporation (NYSE: BOH) today reported diluted earnings per share of \$1.16 for the first quarter of 2016, up from \$0.99 in the previous quarter, and up from \$0.97 in the same quarter last year. Net income for the first quarter of 2016 was \$50.2 million, an increase of \$7.4 million compared with net income of \$42.8 million in the fourth quarter of 2015, and up \$7.8 million from net income of \$42.4 million in the first quarter of 2015.

The Company's Board of Directors declared a quarterly cash dividend of \$0.48 per share on the outstanding shares, an increase of \$0.03 per share from the \$0.45 per share dividend declared in the prior quarter. The dividend will be payable on June 14, 2016 to shareholders of record at the close of business on May 31, 2016.

Loan and lease balances increased to \$8.1 billion at March 31, 2016, up 2.4 percent from December 31, 2015 and 12.4 percent compared with March 31, 2015. Deposit growth remained strong during the quarter, increasing 1.8 percent from December 31, 2015 and 3.9 percent from March 31, 2015.

"Bank of Hawaii Corporation had good financial performance in the first quarter and a great start for the year," said Peter S. Ho, Chairman, President, and CEO. "Balance sheet growth remains strong and we maintained our disciplined approach to risk and capital management. During the quarter we sold \$11.2 million in Visa shares and made progress on our many strategic initiatives."

The return on average assets for the first quarter of 2016 was 1.30 percent, an increase from 1.11 percent during the previous quarter and 1.15 percent in the same quarter last year. The return on average equity for the first quarter of 2016 was 17.88 percent, up from 15.41 percent in the fourth quarter of 2015 and 16.18 percent in the first quarter of 2015. The efficiency ratio during the first quarter of 2016 was 54.88 percent compared with 58.55 percent in the previous quarter and 58.30 percent in the same quarter last year.

Financial Highlights

Net interest income, on a taxable-equivalent basis, for the first quarter of 2016 was \$106.0 million, up \$1.3 million from net interest income of \$104.7 million in the fourth quarter of 2015 and up \$6.4 million from net interest income of \$99.6 million in the first quarter of 2015. Net interest income in the first quarter of 2016 included interest recoveries of \$1.3 million related to one commercial client in Guam. The net interest margin was 2.86 percent for the first quarter of 2016, up 1 basis point compared with the previous quarter and up 5 basis points from the first quarter last year primarily due to the interest recoveries. Analyses of the changes in net interest income are included in Tables 8a and 8b.

Results for the first quarter of 2016 included a negative provision for credit losses of \$2.0 million largely due to the full recovery of loans previously charged off relating to the previously mentioned commercial client. Results for the fourth quarter of 2015 included a provision for credit losses of \$1.0 million due to strong growth of loans and leases during the year partially offset by improved credit metrics. There was no provision for credit losses during the first quarter of 2015.

Noninterest income was \$56.2 million in the first quarter of 2016, an increase of \$11.4 million compared with noninterest income of \$44.8 million in the fourth quarter of 2015 and an increase of \$3.9 million compared with noninterest income of \$52.3 million in the first quarter of 2015. Noninterest income in the first quarter of 2016 included a net gain of \$11.2 million resulting from the sale of 100,000 Visa Class B shares and net gains of \$1.9 million related to sales of leased assets. Noninterest income in the fourth quarter of 2015 included a gain of \$1.0 million due to a distribution from a low-income housing partnership. Noninterest income in the first quarter of 2015 included a net gain of \$10.1 million resulting from the sale of 95,000 Visa Class B shares. As of March 31, 2016, the Company has 188,714 Visa Class B shares remaining.

Noninterest expense was \$87.4 million in the first quarter of 2016, up \$1.7 million from noninterest expense of \$85.7 million in the fourth quarter of 2015 and up \$0.5 million from noninterest expense of \$86.9 million in the same quarter last year. Noninterest expense in the first quarter of 2016 included seasonal payroll-related expenses of approximately \$2.5 million, higher incentive compensation, an increase of \$0.5 million to the provision for unfunded commitments, and increased investments in solar tax credit partnerships. Partially offsetting the first quarter expenses was a net gain of \$1.5 million for the sale of a real estate property in Guam. Noninterest expense in the fourth quarter of 2015 included net gains of \$3.9 million related to the disposal of two branches which were partially offset by expenses of \$1.3 million for the roll-out of chipenabled debit cards, operating losses of \$1.1 million, and severance expenses of \$0.5 million. Noninterest expense in the first quarter of 2015 included seasonal payroll-related expenses of approximately \$2.5 million, \$1.9 million in severance payments and increased costs related to technology investments. An analysis of noninterest expenses related to salaries and benefits is included in Table 9.

The effective tax rate for the first quarter of 2016 was 32.01 percent compared with 28.23 percent in the previous quarter and 31.72 percent during the same quarter last year. The lower effective tax rate during the fourth quarter of 2015 was due to the release of a valuation allowance related to the sale of a low-income housing investment.

The Company's business segments are defined as Retail Banking, Commercial Banking, Investment Services, and Treasury & Other. Results for the business segments are determined based on the Company's internal financial management reporting process and organizational structure. Selected financial information for the business segments is included in Table 13.

Asset Quality

The Company's asset quality remained strong during the first quarter of 2016. Total non-performing assets decreased to \$22.0 million at March 31, 2016, down from non-performing assets of \$28.8 million at December 31, 2015 and March 31, 2015. The decrease in non-performing assets was largely due to the previously mentioned commercial loan recoveries in Guam. As a percentage of total loans and leases, including foreclosed real estate, non-performing assets were 0.27 percent at the end of the first quarter of 2016, down from 0.37 percent at the end of the fourth quarter of 2015 and 0.40 percent at the end of the first quarter last year.

Accruing loans and leases past due 90 days or more were \$7.9 million at March 31, 2016, compared with \$7.6 million at December 31, 2015 and \$8.0 million at March 31, 2015. Restructured loans not included in non-accrual loans or accruing loans past due 90 days or more were \$50.7 million at March 31, 2016, up from \$49.4 million at December 31, 2015 and \$46.6 million at March 31, 2015. More information on non-performing assets and accruing loans and leases past due 90 days or more is presented in Table 11.

The Company recorded a net recovery of loans and leases previously charged off of \$3.8 million during the first quarter of 2016 as charge-offs of \$4.9 million were more than offset by recoveries of \$8.7 million. Net charge-offs in the fourth quarter of 2015 were \$2.2 million or 0.11 percent annualized of total average loans and leases outstanding and comprised of \$4.5 million in charge-offs partially offset by recoveries of \$2.3 million. Net charge-offs during the first quarter of 2015 were \$1.2 million, or 0.07 percent annualized of total average loans and leases outstanding, and comprised of \$4.1 million in charge-offs partially offset by recoveries of \$2.9 million.

The allowance for loan and lease losses was \$104.7 million at March 31, 2016, an increase from \$102.9 million at December 31, 2015 and down from \$107.5 million at March 31, 2015. The ratio of the allowance for loan and lease losses to total loans and leases outstanding was 1.30 percent at March 31, 2016 compared with 1.31 percent at December 31, 2015 and 1.50 percent at March 31, 2015. The reserve for unfunded commitments increased to \$6.6 million at March 31, 2016 compared with \$6.1 million at December 31, 2015 and \$5.9 million at March 31, 2015. Details of loan and lease charge-offs, recoveries, and the components of the total reserve for credit losses are summarized in Table 12.

Other Financial Highlights

Total assets were \$15.65 billion at March 31, 2016, up from \$15.46 billion at December 31, 2015 and \$15.14 billion at March 31, 2015. Average total assets were \$15.54 billion during the first quarter of 2016, an increase from average total assets of \$15.34 billion during the previous quarter and \$14.95 billion during the same quarter last year.

The investment securities portfolio decreased to \$6.21 billion at March 31, 2016 compared with \$6.24 billion at December 31, 2015 and \$6.58 billion at March 31, 2015. The portfolio at March 31, 2016 remains largely comprised of securities issued by U. S. government agencies and includes \$3.91 billion in securities held to maturity and \$2.29 billion in securities available for sale.

Total loans and leases were \$8.07 billion at March 31, 2016, up from \$7.88 billion at December 31, 2015 and \$7.18 billion at March 31, 2015. Average total loans and leases were \$7.94 billion during the first quarter of 2016, up from \$7.79 billion during the fourth quarter of 2015 and \$7.05 billion during the same quarter last year.

The commercial loan portfolio was \$3.26 billion at the end of the first quarter of 2016, an increase of 3.2 percent from commercial loans of \$3.15 billion at the end of the fourth quarter of 2015 and up 10.2 percent from commercial loans of \$2.96 billion at the end of the same quarter last year. The consumer loan portfolio increased to \$4.81 billion at the end of the first quarter of 2016, up 1.8 percent from consumer loans of \$4.73 billion at the end of the fourth quarter of 2015 and up 13.9 percent from \$4.22 billion at the end of the same quarter last year. Loan and lease portfolio balances are summarized in Table 10.

Total deposits increased to \$13.49 billion at March 31, 2016 compared with \$13.25 billion at December 31, 2015 and \$12.98 billion at March 31, 2015. Average total deposits were \$13.33 billion during the first quarter of 2016, up from \$13.04 billion during the previous quarter and \$12.79 billion during the same quarter last year.

Consumer deposits increased to \$6.57 billion at the end of the first quarter of 2016, up 1.9 percent from the previous quarter and up 5.6 percent compared with the first quarter last year. Commercial deposits increased to \$5.68 billion at the end of the first quarter of 2016, up 3.2 percent from the previous quarter and up 4.3 percent compared with the first quarter last year. Other deposits, including public funds, were \$1.24 billion at the end of the first quarter, a decrease of 4.7 percent from the previous quarter and down 5.6 percent compared with the same quarter last year. Deposit balances are summarized in Tables 7 and 10.

Total shareholders' equity increased to \$1.14 billion at March 31, 2016 compared with \$1.12 billion at December 31, 2015 and \$1.08 billion at March 31, 2015. The Tier 1 Capital Ratio was 13.85 percent at March 31, 2016 compared with 13.97 percent at December 31, 2015 and 14.62 percent at March 31, 2015. The Tier 1 Leverage Ratio at March 31, 2016 was 7.25 percent compared with 7.26 percent at December 31, 2015 and 7.17 percent at March 31, 2015.

During the first quarter of 2016, the Company repurchased 297.0 thousand shares of common stock at a total cost of \$18.7 million under its share repurchase program. The average cost was \$62.92 per share repurchased. From the beginning of the share repurchase program initiated during July 2001 through March 31, 2016, the Company has repurchased 53.1 million shares and returned nearly \$2.0 billion to shareholders at an average cost of \$37.50 per share.

The Company's Board of Directors increased the authorization under the share repurchase program by an additional \$100.0 million. This authorization, combined with previously announced authorizations of \$2.0 billion, brings the total repurchase authority to \$2.1 billion. From April 1 through April 22, 2016 the Company repurchased an additional 51.0 thousand shares of common stock at an average cost of \$67.56 per share. Remaining buyback authority under the share repurchase program was \$100.9 million at April 22, 2016.

Hawaii Economy

General economic conditions in Hawaii remained positive during the first quarter of 2016 due to a continuation of the strong tourism market, active construction industry, relatively low unemployment levels, and robust real estate market. For the first two months of 2016, total visitor arrivals increased 5.2 percent and visitor spending increased 3.8 percent compared to the same period in 2015. The statewide seasonally-adjusted unemployment rate was 3.1 percent in March 2016 compared to 5.0 percent nationally.

For the first quarter of 2016, the volume of single-family home sales on Oahu increased 17.4 percent and the volume of condominium sales on Oahu increased 17.8 percent compared with the same period last year. During the first quarter of 2016, the median sales price of a single-family home on Oahu increased 7.2 percent and the median sales price of a condominium on Oahu increased 4.5 percent compared with the same period last year. As of March 31, 2016, months of inventory of single-family homes and condominiums on Oahu remained extremely low at 2.1 months and 2.3 months, respectively. More information on current Hawaii economic trends is presented in Table 15.

Conference Call Information

The Company will review its first quarter financial results today at 2:00 p.m. Eastern Time (8:00 a.m. Hawaii Time). The conference call will be accessible via teleconference and via the Investor Relations link of Bank of Hawaii Corporation's web site, www.boh.com. The toll-free number is 1 (877) 783-7534 in the United States and 1 (530) 379-4714 for international callers. Use the pass code "Bank of Hawaii" to access the call. A replay will be available for one week beginning approximately 11:00 a.m. Hawaii Time on Monday, April 25, 2016. The replay number is 1 (855) 859-2056 in the United States and 1 (404) 537-3406 from international locations. Enter the pass code 83894304 when prompted. Participants can also dial 1 (800) 585-8367 to access the replay. In addition, a replay of the conference call will be available via the Investor Relations link on the Company's website, www.boh.com.

Forward-Looking Statements

This news release, and other statements made by the Company in connection with it may contain "forward-looking statements", such as forecasts of our financial results and condition, expectations for our operations and business prospects, and our assumptions used in those forecasts and expectations. Do not unduly rely on forward-looking statements. Actual results might differ significantly from our forecasts and expectations because of a variety of factors. More information about these factors is contained in Bank of Hawaii Corporation's Annual Report on Form 10-K for the year ended December 31, 2015, which was filed with the U.S. Securities and Exchange Commission. We have not committed to update forward-looking statements to reflect later events or circumstances.

Bank of Hawaii Corporation is a regional financial services company serving businesses, consumers, and governments, in Hawaii, American Samoa, and the West Pacific. The Company's principal subsidiary, Bank of Hawaii, was founded in 1897 and is the largest independent financial institution in Hawaii. For more information about Bank of Hawaii Corporation, see the Company's web site, www.boh.com.

Financial Highlights Table 1

		Three Months Ende		
	March 31,	December 31,	March 31,	
(dollars in thousands, except per share amounts)	2016	2015	2015	
For the Period:				
Operating Results				
Net Interest Income	\$ 103,024	\$ 101,644	\$ 96,770	
Provision for Credit Losses	(2,000)	1,000	-	
Total Noninterest Income	56,207	44,766	52,307	
Total Noninterest Expense	87,386	85,727	86,915	
Net Income	50,210	42,832	42,442	
Basic Earnings Per Share	1.17	1.00	0.98	
Diluted Earnings Per Share	1.16	0.99	0.97	
Dividends Declared Per Share	0.45	0.45	0.45	
Performance Ratios				
Return on Average Assets	1.30			
Return on Average Shareholders' Equity	17.88	15.41	16.18	
Efficiency Ratio ¹	54.88	58.55	58.30	
Net Interest Margin ²	2.86	2.85	2.81	
Dividend Payout Ratio ³	38.46	45.00	45.92	
Average Shareholders' Equity to Average Assets	7.27	7.19	7.12	
Average Balances	* 7.040.007		A 7 050 004	
Average Loans and Leases	\$ 7,940,097	\$ 7,785,346	\$ 7,053,061	
Average Assets	15,537,073	15,335,574	14,946,037	
Average Deposits	13,334,550	13,038,637	12,786,449	
Average Shareholders' Equity	1,129,561	1,102,548	1,064,112	
Per Share of Common Stock				
Book Value	\$ 26.43	\$ 25.79	\$ 24.63	
Tangible Book Value	25.70	25.06	23.91	
Market Value				
Closing	68.28	62.90	61.21	
High	69.37	70.07	62.58	
Low	54.55	60.55	53.90	
	March 31, 2016	December 31, 2015	March 31, 2015	
As of Period End:				
Balance Sheet Totals				
Loans and Leases	\$ 8,065,610	\$ 7,878,985	\$ 7,178,628	
Total Assets	15,654,695	15,455,016	15,139,179	
Total Deposits	13,488,892	13,251,103	12,979,616	
Other Debt	220,771	245,786	173,898	
Total Shareholders' Equity	1,138,753	1,116,260	1,075,251	
Asset Quality				
Non-Performing Assets	\$ 22,015	\$ 28,801	\$ 28,777	
Allowance for Loan and Lease Losses	104,677	102,880	107,461	
Allowance to Loans and Leases Outstanding	1.30	% 1.31 %	1.50	
Capital Ratios				
Common Equity Tier 1 Capital Ratio	13.85			
Tier 1 Capital Ratio	13.85	13.97	14.62	
Total Capital Ratio	15.10	15.22	15.87	
Tier 1 Leverage Ratio	7.25	7.26	7.17	
Total Shareholders' Equity to Total Assets	7.27	7.22	7.10	
Tangible Common Equity to Tangible Assets ⁴	7.09	7.03	6.91	
Tangible Common Equity to Risk-Weighted Assets 4	13.62	13.62	14.27	
Non-Financial Data				
Full-Time Equivalent Employees	2,139	2,164	2,156	
Branches	70	70	74	

¹ Efficiency ratio is defined as noninterest expense divided by total revenue (net interest income and total noninterest income).

² Net interest margin is defined as net interest income, on a taxable-equivalent basis, as a percentage of average earning assets.

 $^{^{3}\,}$ Dividend payout ratio is defined as dividends declared per share divided by basic earnings per share.

⁴ Tangible common equity to tangible assets and tangible common equity to risk-weighted assets are Non-GAAP financial measures. See Table 2 "Reconciliation of Non-GAAP Financial Measures."

Reconciliation of Non-GAAP Financial Measures

Recondition of Non SAA Tindhold Medsares				Table 2
	March 31,	D	ecember 31,	March 31,
(dollars in thousands)	2016		2015	2015
Total Shareholders' Equity	\$ 1,138,753	\$	1,116,260	\$ 1,075,251
Less: Goodwill	31,517		31,517	31,517
Tangible Common Equity	\$ 1,107,236	\$	1,084,743	\$ 1,043,734
Total Assets	\$ 15,654,695	\$	15,455,016	\$ 15,139,179
Less: Goodwill	31,517		31,517	31,517
Tangible Assets	\$ 15,623,178	\$	15,423,499	\$ 15,107,662
Risk-Weighted Assets, determined in accordance				
with prescribed regulatory requirements	\$ 8,130,093	\$	7,962,484	\$ 7,313,682
Total Shareholders' Equity to Total Assets	7.27%		7.22%	7.10%
Tangible Common Equity to Tangible Assets (Non-GAAP)	7.09%		7.03%	6.91%
Tier 1 Capital Ratio	13.85%		13.97%	14.62%
Tangible Common Equity to Risk-Weighted Assets (Non-GAAP)	13.62%		13.62%	14.27%

Consolidated Statements of Income

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		Three Months Ended					
		March 31, Dec			December 31,		
(dollars in thousands, except per share amounts)		2016		2015		2015	
Interest Income							
Interest and Fees on Loans and Leases	\$	80,895	\$	78,122	\$	70,961	
Income on Investment Securities							
Available-for-Sale		10,814		10,829		10,198	
Held-to-Maturity		20,391		21,722		24,407	
Deposits		4		1		3	
Funds Sold		753		315		259	
Other		212		381		302	
Total Interest Income		113,069		111,370		106,130	
Interest Expense							
Deposits		2,886		2,443		2,368	
Securities Sold Under Agreements to Repurchase		6,153		6,246		6,371	
Funds Purchased		3		3		3	
Other Debt		1,003		1,034		618	
Total Interest Expense		10,045		9,726		9,360	
Net Interest Income		103,024		101,644		96,770	
Provision for Credit Losses		(2,000)		1,000		, -	
Net Interest Income After Provision for Credit Losses		105,024		100,644		96,770	
Noninterest Income		,		,			
Trust and Asset Management		11,256		11,243		12,180	
Mortgage Banking		3,189		3,130		1,693	
Service Charges on Deposit Accounts		8,443		8,663		8,537	
Fees, Exchange, and Other Service Charges		13,444		13,764		12,897	
Investment Securities Gains, Net		11,180		(181)		10,231	
Annuity and Insurance		1,901		2,014		2,044	
Bank-Owned Life Insurance		1,548		1,608		1,734	
Other		5,246		4,525		2,991	
Total Noninterest Income		56,207		44,766		52,307	
Noninterest Expense		30,207		44,700		32,307	
Salaries and Benefits		50,514		47,997		49,780	
Net Occupancy		7,003		4,876		9,333	
Net Equipment		5,409		5,244		5,288	
Data Processing		3,951		5,106		3,773	
Professional Fees		2,639		2,803		2,334	
FDIC Insurance		2,352		2,322		2,140	
Other Translation of Francisco		15,518		17,379		14,267	
Total Noninterest Expense		87,386		85,727		86,915	
Income Before Provision for Income Taxes		73,845		59,683		62,162	
Provision for Income Taxes	<u></u>	23,635	œ.	16,851	æ	19,720	
Net Income	\$	50,210	\$	42,832	\$	42,442	
Basic Earnings Per Share	\$	1.17	\$	1.00	\$	0.98	
Diluted Earnings Per Share	\$	1.16	\$	0.99	\$	0.97	
Dividends Declared Per Share	\$	0.45	\$	0.45	\$	0.45	
Basic Weighted Average Shares		42,920,794		43,003,191		43,386,402	
Diluted Weighted Average Shares		43,126,526		43,275,377		43,597,504	

Consolidated Statements of Comprehensive Income

	Three Months Ended							
	M	arch 31,	De	ecember 31,	N	March 31,		
(dollars in thousands)		2016		2015		2015		
Net Income	\$	50,210	\$	42,832	\$	42,442		
Other Comprehensive Income (Loss), Net of Tax:								
Net Unrealized Gains (Losses) on Investment Securities		8,694		(6,860)		5,294		
Defined Benefit Plans		141		4,595		220		
Total Other Comprehensive Income (Loss)		8,835		(2,265)		5,514		
Comprehensive Income	\$	59,045	\$	40,567	\$	47,956		

		March 31,	D	ecember 31,		March 31,
(dollars in thousands)		2016		2015		2015
Assets						
Interest-Bearing Deposits in Other Banks	\$	4,453	\$	4,130	\$	3,383
Funds Sold		626,206		592,892		620,331
Investment Securities						
Available-for-Sale		2,293,751		2,256,818		2,271,186
Held-to-Maturity (Fair Value of \$3,981,830; \$4,006,412; and \$4,378,007)		3,911,703		3,982,736		4,306,353
Loans Held for Sale		16,854		4,808		1,951
Loans and Leases		8,065,610		7,878,985		7,178,628
Allowance for Loan and Lease Losses		(104,677)		(102,880)		(107,461)
Net Loans and Leases		7,960,933		7,776,105		7,071,167
Total Earning Assets		14,813,900		14,617,489		14,274,371
Cash and Due from Banks		164,012		158,699		151,793
Premises and Equipment, Net		111,086		111,199		109,223
Accrued Interest Receivable		47,504		44,719		47,017
Foreclosed Real Estate		1,728		824		2,095
Mortgage Servicing Rights		22,663		23,002		23,643
Goodwill		31,517		31,517		31,517
Bank-Owned Life Insurance		269,723		268,175		264,228
Other Assets		192,562		199,392		235,292
Total Assets	\$	15,654,695	\$	15,455,016	\$	15,139,179
Liabilities						
Deposits						
Noninterest-Bearing Demand	\$	4,329,321	\$	4,286,331	\$	4,047,334
Interest-Bearing Demand	·	2,759,357	Ť	2,761,930	•	2,608,664
Savings		5,172,206		5,025,191		5,014,686
Time		1,228,008		1,177,651		1,308,932
Total Deposits		13,488,892		13,251,103		12,979,616
Funds Purchased		7,333		7,333		8,459
Short-Term Borrowings		408		-		-
Securities Sold Under Agreements to Repurchase		586,785		628,857		672,329
Other Debt		220,771		245,786		173,898
Retirement Benefits Payable		47,408		47,374		55,197
Accrued Interest Payable		5,661		5,032		5,836
Taxes Payable and Deferred Taxes		43,134		17,737		46,987
Other Liabilities		115,550		135,534		121,606
Total Liabilities		14,515,942		14,338,756		14,063,928
Shareholders' Equity		1 1,0 10,0 12		11,000,100		1 1,000,020
Common Stock (\$.01 par value; authorized 500,000,000 shares;						
issued / outstanding: March 31, 2016 - 57,849,536 / 43,080,503;						
December 31, 2015 - 57,749,071 / 43,282,153;						
and March 31, 2015 - 57,733,267 / 43,652,628)		576		575		575
Capital Surplus		544,267		542,041		534,141
Accumulated Other Comprehensive Loss		(14,722)		(23,557)		(21,172)
Retained Earnings		1,347,374		1,316,260		1,257,341
Treasury Stock, at Cost (Shares: March 31, 2016 - 14,769,033; December 31, 2015 - 14,466,918;		1,541,514		1,510,200		1,201,041
·		(720 740)		(710.050)		(60F 62A)
and March 31, 2015 - 14,080,639)		(738,742)		(719,059)		(695,634)
Total Shareholders' Equity Total Liabilities and Shareholders' Equity	\$	1,138,753 15,654,695	\$	1,116,260 15,455,016	\$	1,075,251 15,139,179
Total Elabilities and Sharenoluers Equity	φ	10,004,030	ψ	13,433,010	φ	13,133,173

Consolidated Statements of Shareholders' Equity

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				Other			
				Compre-			
				hensive			
	Common Shares	Common	Capital	Income	Retained	Treasury	
(dollars in thousands)	Outstanding	Stock	Surplus	(Loss)	Earnings	Stock	Total
Balance as of December 31, 2015	43,282,153	\$ 575	\$ 542,041	\$ (23,557)	\$ 1,316,260	\$ (719,059)	\$1,116,260
Net Income	-	-	-	-	50,210	-	50,210
Other Comprehensive Income	-	-	-	8,835	-	-	8,835
Share-Based Compensation	-	-	1,599	-	-	-	1,599
Common Stock Issued under Purchase and Equity							
Compensation Plans and Related Tax Benefits	141,083	1	627	-	368	1,775	2,771
Common Stock Repurchased	(342,733)	-	-	-	-	(21,458)	(21,458)
Cash Dividends Declared (\$0.45 per share)	-	-	-	-	(19,464)	-	(19,464)
Balance as of March 31, 2016	43,080,503	\$ 576	\$ 544,267	\$ (14,722)	\$ 1,347,374	\$ (738,742)	\$1,138,753
Balance as of December 31, 2014	43,724,208	\$ 574	\$ 531,932	\$ (26,686)	\$ 1,234,801	\$ (685,535)	\$1,055,086
Net Income	-	-	-	-	42,442	-	42,442
Other Comprehensive Income	-	-	-	5,514	-	-	5,514
Share-Based Compensation	-	-	1,776	-	-	-	1,776
Common Stock Issued under Purchase and Equity							
Compensation Plans and Related Tax Benefits	155,646	1	433	-	(218)	3,045	3,261
Common Stock Repurchased	(227,226)	-	-	-	-	(13,144)	(13,144)
Cash Dividends Declared (\$0.45 per share)		-	-	-	(19,684)	-	(19,684)
Balance as of March 31, 2015	43,652,628	\$ 575	\$ 534,141	\$ (21,172)	\$ 1,257,341	\$ (695,634)	\$1,075,251

	Three N	onths End	ed			Three M	lonths End	ed		Three N	onths End	ed	-
	Marc	ch 31, 2016			December 31, 2015				March 31, 2015				
	Average	Income/	Yield/			Average	Income/	Yield/		Average	Income/	Yield/	
(dollars in millions)	Balance	Expense	Rate			Balance	Expense	Rate		Balance	Expense	Rate	
Earning Assets													
Interest-Bearing Deposits in Other Banks	\$ 4.4	\$ -	0.41	%	\$	3.8	\$ -	0.10	% \$	3.1	\$ -	0.44	%
Funds Sold	647.7	0.8	0.46			466.3	0.3	0.26		484.3	0.2	0.21	
Investment Securities													
Available-for-Sale													
Taxable	1,588.5	7.2	1.80			1,573.3	7.1	1.81		1,560.8	6.5	1.67	
Non-Taxable	715.0	5.6	3.15			718.5	5.7	3.18		723.3	5.7	3.16	
Held-to-Maturity													
Taxable	3,679.6	18.8	2.05			3,827.9	20.2	2.10		4,140.9	22.8	2.21	
Non-Taxable	245.5	2.4	3.91			246.6	2.4	3.92		249.1	2.5	3.94	
Total Investment Securities	6,228.6	34.0	2.19			6,366.3	35.4	2.22		6,674.1	37.5	2.25	_
Loans Held for Sale	12.2	0.1	3.89			7.1	0.1	4.26		3.1	-	3.63	-
Loans and Leases 1													
Commercial and Industrial	1,127.4	10.8	3.84			1,155.2	9.4	3.22		1,130.5	8.9	3.18	
Commercial Mortgage	1,689.2	15.7	3.74			1,653.9	15.5	3.71		1,449.5	13.7	3.83	
Construction	170.0	2.0	4.63			140.9	1.7	4.90		103.8	1.1	4.39	
Commercial Lease Financing	198.9	1.3	2.69			204.2	1.8	3.46		225.9	1.9	3.42	
Residential Mortgage	2,918.5	29.6	4.05			2,895.3	29.2	4.04		2,631.3	27.5	4.18	
Home Equity	1,103.5	10.1	3.69			1,027.4	9.3	3.61		878.5	8.1	3.72	
Automobile	388.6	5.0	5.19			373.7	4.9	5.19		331.5	4.3	5.25	
Other ²	344.0	6.5	7.64			334.7	6.4	7.57		302.1	5.5	7.36	
Total Loans and Leases	7,940.1	81.0	4.09			7,785.3	78.2	4.00		7,053.1	71.0	4.06	-
Other	38.4	0.2	2.21			41.1	0.4	3.71		66.0	0.3	1.83	
Total Earning Assets ³	14,871.4	116.1	3.13		1	4,669.9	114.4	3.11		14,283.7	109.0	3.07	
Cash and Due from Banks	131.0	110.1	5.15		<u>'</u>	126.2	117.7	0.11		136.5	103.0	5.07	-
Other Assets	534.7					539.5				525.8			
Total Assets	\$ 15,537.1			•	\$ 1	5,335.6				14,946.0			
Total Assets	Ψ 10,007.1			:	ΨΙ	3,333.0				14,340.0			
Interest-Bearing Liabilities													
Interest-Bearing Deposits													
Demand	\$ 2,761.6	0.3	0.04		\$	2,653.2	0.2	0.03	\$	2,577.1	0.2	0.03	
Savings	5,137.6	1.1	0.09			5,028.8	1.1	0.09		4,941.0	1.1	0.09	
Time	1,208.4	1.5	0.50			1,178.2	1.1	0.38		1,378.3	1.1	0.33	_
Total Interest-Bearing Deposits	9,107.6	2.9	0.13			8,860.2	2.4	0.11		8,896.4	2.4	0.11	_
Short-Term Borrowings	7.8	-	0.14			8.1	-	0.14		8.5	-	0.14	
Securities Sold Under Agreements to Repurchase	602.9	6.2	4.04			630.5	6.3	3.88		678.0	6.4	3.76	
Other Debt	232.3	1.0	1.73			306.4	1.0	1.34		173.9	0.6	1.43	_
Total Interest-Bearing Liabilities	9,950.6	10.1	0.40			9,805.2	9.7	0.39		9,756.8	9.4	0.39	_
Net Interest Income		\$ 106.0				=	\$ 104.7				\$ 99.6		
Interest Rate Spread		<u></u>	2.73	%)	-		2.72	%			2.68	
Net Interest Margin			2.86	%)			2.85	%			2.81	
Noninterest-Bearing Demand Deposits	4,227.0					4,178.4				3,890.0			
Other Liabilities	229.9					249.5				235.1			
Shareholders' Equity	1,129.6					1,102.5			_	1,064.1			
Total Liabilities and Shareholders' Equity	\$ 15,537.1				\$ 1	5,335.6			\$	14,946.0			

¹ Non-performing loans and leases are included in the respective average loan and lease balances. Income, if any, on such loans and leases is recognized on a cash basis.

 $^{^{\,2}\,}$ Comprised of other consumer revolving credit, installment, and consumer lease financing.

³ Interest income includes taxable-equivalent basis adjustments, based upon a federal statutory tax rate of 35%, of \$3,013,000, \$3,016,000 and \$2,878,000 for the three months ended March 31, 2016, December 31, 2015, and March 31, 2015, respectively.

	Three Months E	nded March 31, 20)16
	 Compared to	December 31, 201	5
(dollars in millions)	Volume ¹	Rate 1	Total
Change in Interest Income:			
Funds Sold	\$ 0.2 \$	0.3 \$	0.5
Investment Securities			
Available-for-Sale			
Taxable	0.1	-	0.1
Non-Taxable	-	(0.1)	(0.1)
Held-to-Maturity			
Taxable	(0.9)	(0.5)	(1.4)
Total Investment Securities	(0.8)	(0.6)	(1.4)
Loans and Leases			
Commercial and Industrial	(0.2)	1.6	1.4
Commercial Mortgage	0.1	0.1	0.2
Construction	0.4	(0.1)	0.3
Commercial Lease Financing	-	(0.5)	(0.5)
Residential Mortgage	0.2	0.2	0.4
Home Equity	0.6	0.2	0.8
Automobile	0.1	-	0.1
Other ²	0.1	-	0.1
Total Loans and Leases	1.3	1.5	2.8
Other	-	(0.2)	(0.2)
Total Change in Interest Income	0.7	1.0	1.7
Change in Interest Expense:			
Interest-Bearing Deposits			
Demand	0.1	-	0.1
Time	-	0.4	0.4
Total Interest-Bearing Deposits	0.1	0.4	0.5
Securities Sold Under Agreements to Repurchase	(0.3)	0.2	(0.1)
Other Debt	(0.3)	0.3	_
Total Change in Interest Expense	(0.5)	0.9	0.4
Change in Net Interest Income	\$ 1.2 \$	0.1 \$	1.3

¹ The change in interest income and expense not solely due to changes in volume or rate has been allocated on a pro-rata basis to the volume and rate columns.

² Comprised of other consumer revolving credit, installment, and consumer lease financing.

	Three Months E	nded March 31, 20)16
	 Compared t	o March 31, 2015	
(dollars in millions)	Volume ¹	Rate 1	Total
Change in Interest Income:			
Funds Sold	\$ 0.1 \$	0.5 \$	0.6
Investment Securities			
Available-for-Sale			
Taxable	0.1	0.6	0.7
Non-Taxable	(0.1)	-	(0.1)
Held-to-Maturity			
Taxable	(2.4)	(1.6)	(4.0)
Non-Taxable	(0.1)	-	(0.1)
Total Investment Securities	(2.5)	(1.0)	(3.5)
Loans Held for Sale	0.1	-	0.1
Loans and Leases			
Commercial and Industrial	-	1.9	1.9
Commercial Mortgage	2.3	(0.3)	2.0
Construction	0.8	0.1	0.9
Commercial Lease Financing	(0.2)	(0.4)	(0.6)
Residential Mortgage	3.0	(0.9)	2.1
Home Equity	2.1	(0.1)	2.0
Automobile	0.8	(0.1)	0.7
Other ²	0.8	0.2	1.0
Total Loans and Leases	9.6	0.4	10.0
Other	(0.1)	-	(0.1)
Total Change in Interest Income	7.2	(0.1)	7.1
Change in Interest Expense:			
Interest-Bearing Deposits			
Demand	0.1	-	0.1
Time	(0.2)	0.6	0.4
Total Interest-Bearing Deposits	(0.1)	0.6	0.5
Securities Sold Under Agreements to Repurchase	(0.7)	0.5	(0.2)
Other Debt	0.2	0.2	0.4
Total Change in Interest Expense	(0.6)	1.3	0.7
Change in Net Interest Income	\$ 7.8 \$	(1.4) \$	6.4

¹ The change in interest income and expense not solely due to changes in volume or rate has been allocated on a pro-rata basis to the volume and rate columns.

 $^{^{\,2}\,}$ Comprised of other consumer revolving credit, installment, and consumer lease financing.

Salaries and Benefits Table 9

		Three Months Ended						
	March 31,	December 31,	March 31,					
(dollars in thousands)	2016	2015	2015					
Salaries	\$ 29,14	1 \$ 29,356	\$ 27,914					
Incentive Compensation	5,96	5 4,971	4,514					
Share-Based Compensation	2,31	2,678	2,345					
Commission Expense	1,35	7 1,375	1,592					
Retirement and Other Benefits	4,95	4,056	4,731					
Payroll Taxes	3,57	7 2,032	3,585					
Medical, Dental, and Life Insurance	2,89	3,077	3,184					
Separation Expense	31	3 452	1,915					
Total Salaries and Benefits	\$ 50,51	47,997	\$ 49,780					

Loan and Lease Portfolio Balances

Table 10

	~						
		March 31,	December 31,	September 30,	June 30,	March 31,	
(dollars in thousands)		2016	2015	2015	2015	2015	
Commercial							
Commercial and Industrial	\$	1,180,341 \$	1,115,168	\$ 1,169,817 \$	1,173,259 \$	1,141,408	
Commercial Mortgage		1,687,199	1,677,147	1,622,119	1,528,685	1,477,902	
Construction		192,909	156,660	129,254	118,714	111,381	
Lease Financing		195,804	204,877	202,055	222,113	224,419	
Total Commercial		3,256,253	3,153,852	3,123,245	3,042,771	2,955,110	
Consumer							
Residential Mortgage		2,929,388	2,925,605	2,875,605	2,787,847	2,699,434	
Home Equity		1,131,796	1,069,400	993,817	931,191	884,742	
Automobile		399,825	381,735	367,640	352,128	339,686	
Other ¹		348,348	348,393	329,465	314,501	299,656	
Total Consumer		4,809,357	4,725,133	4,566,527	4,385,667	4,223,518	
Total Loans and Leases	\$	8,065,610 \$	7,878,985	\$ 7,689,772 \$	7,428,438 \$	7,178,628	

Deposits

	March 31,	December 31,	September 30,	June 30,	March 31,
(dollars in thousands)	2016	2015	2015	2015	2015
Consumer	\$ 6,568,651 \$	6,445,510	\$ 6,254,862	\$ 6,221,691 \$	6,220,391
Commercial	5,678,987	5,502,739	5,397,857	5,524,153	5,444,814
Public and Other	1,241,254	1,302,854	1,284,243	1,344,851	1,314,411
Total Deposits	\$ 13,488,892 \$	13,251,103	\$ 12,936,962	\$ 13,090,695 \$	12,979,616

 $^{^{\}rm 1}\,$ Comprised of other revolving credit, installment, and lease financing.

Non-Performing Assets and Accruing Loans and Leases	Pa	st Due 90	Da	ys or More						Table 11
(dellars is the consede)		March 31, 2016	C	ecember 31, 2015	Se	eptember 30, 2015		June 30, 2015		March 31 201
(dollars in thousands) Non-Performing Assets		2010		2013		2013		2013		201
Non-Accrual Loans and Leases										
Commercial	•	000	•	F 000	•	0.500	•	0.000	Φ.	0.044
Commercial and Industrial	\$	666	\$	5,829	Ъ	8,532	\$		\$	8,641
Commercial Mortgage		3,401		3,469		1,058		716		732
Total Commercial		4,067		9,298		9,590		9,015		9,373
Consumer										
Residential Mortgage		13,719		14,598		14,749		14,918		14,344
Home Equity		2,501		4,081		3,814		3,528		2,965
Total Consumer		16,220		18,679		18,563		18,446		17,309
Total Non-Accrual Loans and Leases		20,287		27,977		28,153		27,461		26,682
Foreclosed Real Estate		1,728		824		1,392		1,989		2,095
Total Non-Performing Assets	\$	22,015	\$	28,801	\$	29,545	\$	29,450	\$	28,777
Accruing Loans and Leases Past Due 90 Days or More										
Commercial										
Commercial and Industrial	\$	_	\$	-	\$	-	\$	750	\$	
Total Commercial		-		-		-		750		
Consumer										
Residential Mortgage		4,219		4,453		5,060		4,789		3,914
Home Equity		2,096		1,710		1,396		2,395		2,425
Automobile		524		315		631		323		537
Other ¹		1,099		1,096		1,058		1,395		1,078
Total Consumer		7,938		7,574		8,145		8,902		7,954
Total Accruing Loans and Leases Past Due 90 Days or More	\$	7,938	\$	7,574	\$	8,145	\$		\$	7,954
Restructured Loans on Accrual Status	Ψ	1,000	Ψ	7,071	Ψ	0,110	Ψ	0,002	Ψ	7,001
and Not Past Due 90 Days or More	\$	50,707	\$	49,430	\$	49,506	\$	48,339	\$	46,639
Total Loans and Leases	\$	8,065,610	\$	7,878,985	\$	7,689,772	\$		\$	7,178,628
Total Loans and Leases	Ψ	8,005,010	Ψ	7,070,903	Ψ	7,009,772	Ψ	7,420,430	Ψ	7,170,020
Ratio of Non-Accrual Loans and Leases to Total Loans and Leases		0.25%		0.36%		0.37%		0.37%		0.37%
Ratio of Non-Performing Assets to Total Loans and Leases										
and Foreclosed Real Estate		0.27%		0.37%		0.38%		0.40%		0.40%
Ratio of Commercial Non-Performing Assets to Total Commercial										
Loans and Leases and Commercial Foreclosed Real Estate		0.12%		0.29%		0.31%		0.32%		0.34%
Ratio of Consumer Non-Performing Assets to Total Consumer Loans										
and Leases and Consumer Foreclosed Real Estate		0.37%		0.41%		0.44%		0.45%		0.44%
Ratio of Non-Performing Assets and Accruing Loans and Leases										
Past Due 90 Days or More to Total Loans and Leases										
and Foreclosed Real Estate		0.37%		0.46%		0.49%		0.53%		0.51%
Quarter to Quarter Changes in Non-Performing Assets										
Balance at Beginning of Quarter	\$	28,801	\$	29,545	\$	29,450	\$	28,777	\$	30,082
Additions	7	4,002	*	2,353	*	4,427	7	1,909	-	621
Reductions		-1,002		2,000		7,721		1,303		021
Payments		(6 D12)		(0.470)		(4.404)		(4.020)		(4.40
і аупісню		(6,012)		(2,473)		(1,191)		(1,020)		(1,427

(4,272)

(248)

(256)

22,015 \$

(10,788)

(24)

(458)

(142)

28,801 \$

(3,097)

(1,748)

(1,300)

(4,332)

(93)

29,545 \$

(187)

(37)

(275)

(1,926)

28,777

(83)

(133)

29,450 \$

(1,236)

Return to Accrual Status

Charge-offs/Write-downs

Balance at End of Quarter

Total Reductions

Sales of Foreclosed Real Estate

¹ Comprised of other revolving credit, installment, and lease financing.

Reserve for Credit Losses Table 12

		•	Three	Months Ended	l	
	ı	March 31,	De	cember 31,	N	March 31,
(dollars in thousands)		2016		2015		2015
Balance at Beginning of Period	\$	108,952	\$	110,110	\$	114,575
Loans and Leases Charged-Off						
Commercial						
Commercial and Industrial		(257)		(304)		(235)
Consumer						
Residential Mortgage		(205)		-		(559)
Home Equity		(643)		(269)		(216)
Automobile		(1,560)		(1,719)		(1,428)
Other ¹		(2,222)		(2,170)		(1,650)
Total Loans and Leases Charged-Off		(4,887)		(4,462)		(4,088)
Recoveries on Loans and Leases Previously Charged-Off						
Commercial						
Commercial and Industrial		6,867		420		646
Commercial Mortgage		14		18		14
Construction		23		8		8
Lease Financing		1		1		68
Consumer						
Residential Mortgage		201		577		342
Home Equity		513		349		881
Automobile		592		519		494
Other ¹		473		412		408
Total Recoveries on Loans and Leases Previously Charged-Off		8,684		2,304		2,861
Net Loans and Leases Recovered (Charged-Off)		3,797		(2,158)		(1,227)
Provision for Credit Losses		(2,000)		1,000		-
Provision for Unfunded Commitments		500		-		-
Balance at End of Period ²	\$	111,249	\$	108,952	\$	113,348
Components						
Allowance for Loan and Lease Losses	\$	104,677	\$	102,880	\$	107,461
Reserve for Unfunded Commitments		6,572		6,072		5,887
Total Reserve for Credit Losses	\$	111,249	\$	108,952	\$	113,348
Average Loans and Leases Outstanding	\$	7,940,097	\$	7,785,346	\$	7,053,061
Ratio of Net Loans and Leases Charged-Off (Recovered) to						
Average Loans and Leases Outstanding (annualized)		-0.19%		0.11%		0.07%
Ratio of Allowance for Loan and Lease Losses to Loans and Leases Outstanding		1.30%		1.31%		1.50%
3 Salar and Education Local and Education and Education Control and Educa		1.00 /0		1.0170		1.0070

¹ Comprised of other revolving credit, installment, and lease financing.

² Included in this analysis is activity related to the Company's reserve for unfunded commitments, which is separately recorded in other liabilities in the Consolidated Statements of Condition.

Business Segments Selected Financial Information

	Retail	Commercial	Investment	Treasury	(Consolidated
(dollars in thousands)	Banking	Banking	Services	and Other		Total
Three Months Ended March 31, 2016						
Net Interest Income	\$ 58,010	\$ 38,348	\$ 6,452	\$ 214	\$	103,024
Provision for Credit Losses	2,835	(6,626)	(6)	1,797		(2,000)
Net Interest Income After Provision for Credit Losses	55,175	44,974	6,458	(1,583)		105,024
Noninterest Income	20,807	7,600	14,024	13,776		56,207
Noninterest Expense	(52,741)	(17,268)	(15,427)	(1,950)		(87,386)
Income Before Provision for Income Taxes	23,241	35,306	5,055	10,243		73,845
Provision for Income Taxes	(8,227)	(12,656)	(1,870)	(882)		(23,635)
Net Income	\$ 15,014	\$ 22,650	\$ 3,185	\$ 9,361	\$	50,210
Total Assets as of March 31, 2016	\$ 4,763,749	\$ 3,196,413	\$ 284,891	\$ 7,409,642	\$	15,654,695
Three Months Ended March 31, 2015 ¹						
Net Interest Income	\$ 48,349	\$ 34,274	\$ 4,300	\$ 9,847	\$	96,770
Provision for Credit Losses	1,723	(464)	(8)	(1,251)		_
Net Interest Income After Provision for Credit Losses	46,626	34,738	4,308	11,098		96,770
Noninterest Income	19,108	5,651	14,726	12,822		52,307
Noninterest Expense	(50,340)	(17,886)	(14,590)	(4,099)		(86,915)
Income Before Provision for Income Taxes	15,394	22,503	4,444	19,821		62,162
Provision for Income Taxes	 (5,526)	 (7,865)	(1,644)	 (4,685)		(19,720)
Net Income	\$ 9,868	\$ 14,638	\$ 2,800	\$ 15,136	\$	42,442
Total Assets as of March 31, 2015 ¹	\$ 4,239,641	\$ 2,910,911	\$ 188,399	\$ 7,800,228	\$	15,139,179

¹ Certain prior period information has been reclassified to conform to current presentation.

Selected Quarterly Financial Data

						ee Months En							_
(dellare in the control of a control of the control		March 31,		December 31,		September 30,			June 30,		ı	March 31,	
(dollars in thousands, except per share amounts)		2016		2015)	2015			2015			2015	-
Quarterly Operating Results Interest Income													
Interest moorne Interest and Fees on Loans and Leases	\$	80,895		\$ 78,122		\$ 75,874		\$	73,565		\$	70,961	
Income on Investment Securities	Ψ	00,030		ψ 70,122		ψ 13,014		Ψ	7 3,303		Ψ	70,301	
Available-for-Sale		10,814		10,829		10,192			10,273			10,198	
Held-to-Maturity		20,391		21,722		20,689			22,832			24,407	
Deposits		4		1		20,000			22,002			3	
Funds Sold		753		315		291			268			259	
Other		212		381		312			310			302	
Total Interest Income		113,069		111,370		107,360			107,250			106,130	-
Interest Expense		110,000		111,070		107,000			107,200			100,100	-
Deposits		2,886		2,443		2,410			2,405			2,368	
Securities Sold Under Agreements to Repurchase		6,153		6,246		6,307			6,440			6,371	
Funds Purchased		3		3		3			3			3	
Other Debt		1,003		1,034		749			620			618	
Total Interest Expense		10,045		9,726		9,469			9,468			9,360	-
Net Interest Income		103,024		101,644		97,891			97,782			96,770	-
Provision for Credit Losses		(2,000)		1,000		-			-			-	
Net Interest Income After Provision for Credit Losses		105,024		100,644		97,891			97,782			96,770	-
Noninterest Income		100,021		100,011		07,001			01,102			00,110	-
Trust and Asset Management		11,256		11,243		11,907			12,355			12,180	
Mortgage Banking		3,189		3,130		3,291			3,469			1,693	
Service Charges on Deposit Accounts		8,443		8,663		8,669			8,203			8,537	
Fees, Exchange, and Other Service Charges		13,444		13,764		13,340			13,352			12,897	
Investment Securities Gains, Net		11,180		(181)		13,340			86			10,231	
Annuity and Insurance		1,901		2,014	,	1,721			1,885			2,044	
Bank-Owned Life Insurance		1,548		1,608		1,609			2,088			1,734	
Other		5,246		4,525		2,660			4,487			2,991	
Total Noninterest Income		56,207		44,766		43,221			45,925			52,307	-
Noninterest Expense		30,207		44,700		43,221			45,325			32,307	-
Salaries and Benefits		50,514		47,997		46,576			47,610			49,780	
Net Occupancy		7,003		4,876		7,403			8,605			9,333	
Net Equipment		5,409		5,244		4,804			4,826			5,288	
Data Processing		3,951		5,106		3,920			3,673			3,773	
Professional Fees		2,639		2,803		2,258			2,265			2,334	
FDIC Insurance		2,039		2,322		2,236			2,263			2,334	
Other		15,518		17,379		24,788			14,527			14,267	
Total Noninterest Expense		87,386		85,727		91,888			83,574			86,915	-
Income Before Provision for Income Taxes		73,845		59,683		49,224			60,133			62,162	-
Provision for Income Taxes		23,635		16,851		14,948			18,979			19,720	
Net Income	\$	50,210		\$ 42,832		\$ 34,276		\$	41,154		\$	42,442	-
Net mome	Ψ	30,210		Ψ 42,002		ψ 54,270		Ψ	71,107		Ψ	72,772	=
Basic Earnings Per Share	\$	1.17		\$ 1.00		\$ 0.79		\$	0.95		\$	0.98	
Diluted Earnings Per Share	\$	1.16		\$ 0.99		\$ 0.79		\$	0.95		\$	0.97	
Balance Sheet Totals													
Loans and Leases	\$ 8	8,065,610		\$ 7,878,985		\$ 7,689,772		\$ 7	7,428,438		\$ 7	,178,628	
Total Assets		5,654,695		15,455,016		15,164,123			5,248,043			5,139,179	
Total Deposits		3,488,892		13,251,103		12,936,962			3,090,695			2,979,616	
Total Shareholders' Equity		1,138,753		1,116,260		1,098,354			1,082,939			,075,251	
Performance Ratios													
Return on Average Assets		1.30	%	1.11	%	0.89	%		1.10	%		1.15	%
Return on Average Shareholders' Equity		17.88		15.41		12.45			15.33			16.18	
Efficiency Ratio ¹		54.88		58.55		65.12			58.16			58.30	
Net Interest Margin ²		2.86		2.85		2.77			2.81			2.81	
		2.00		2.00		2.11			2.01			2.01	

¹ Efficiency ratio is defined as noninterest expense divided by total revenue (net interest income and noninterest income).

² Net interest margin is defined as net interest income, on a taxable-equivalent basis, as a percentage of average earning assets.

Hawaii Economic Trends Table 15

	Two	Two Months Ended				Year Ended						
(\$ in millions; jobs in thousands)	Fe	bruary 29,	2016			December	31, 2015		December	31, 2014		
Hawaii Economic Trends												
State General Fund Revenues 1	\$	1,063.5	1.6	%	\$	5,998.6	8.4	% \$	5,535.7	1.6	%	
General Excise and Use Tax Revenue 1	\$	574.5	7.5	%	\$	3,141.5	5.4	% \$	2,979.8	2.5	%	
Jobs ²		666.4				658.8			643.7			

	March 31,	Decemb	er 31,
(spot rates)	2016	2015	2014
Unemployment ³			
Statewide, seasonally adjusted	3.1 %	3.2 %	4.0 %
Oahu	3.0	2.7	3.5
Island of Hawaii	3.9	3.7	4.7
Maui	3.4	3.1	3.8
Kauai	3.5	3.5	4.3

	March 31,				December 3	1,		
(percentage change, except months of inventory)	2016		2015		2014		2013	
Housing Trends (Single Family Oahu) ⁴								
Median Home Price	7.2	%	3.7	%	3.8	%	4.8	%
Home Sales Volume (units)	17.4	%	5.2	%	(0.8)	%	4.6	%
Months of Inventory	2.1		2.6		2.6		2.7	

Tourism 5 February 29, 2016 January 31, 2016 December 31, 2015 November 30, 2015 October 31, 2015 September 30, 2015 Gegy September 30, 2015 August 31, 2015 July 31, 2015 Jun 30, 2015 May 31, 2015 May 31, 2015 March 31, 2015 February 28, 2015 Jebember 30, 2015 March 31, 2015 February 28, 2015 Jebember 31, 2016 September 31, 2014 September 30, 2014 September 30, 2014 August 31, 2015 Festivative definition of the september 30, 2014 Festivative definition of the september 31,	entage Change Previous Year
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	2.0
· · · · · · · · · · · · · · · · · · ·	1.1
May 31, 2014 649.1	1.8
April 30, 2014 662.6	(0.7)
March 31, 2014 728.8	(5.2)
February 28, 2014 646.8	(4.3)
January 31, 2014 682.6	0.1

¹ Source: Hawaii Department of Business, Economic Development & Tourism

Note: Certain prior period seasonally adjusted information has been revised.

² Source: U. S. Bureau of Labor

³ Source: Hawaii Department of Labor and Industrial Relations, County jobs data not seasonally adjusted.

⁴ Source: Honolulu Board of REALTORS

⁵ Source: Hawaii Tourism Authority