

## Bank of Hawaii Corporation Third Quarter 2013 Financial Results

- Diluted Earnings Per Share $\$ 0.85$
- Net Income \$37.7 Million
- Board of Directors Declares Dividend of \$0.45 Per Share


## FOR IMMEDIATE RELEASE

HONOLULU, HI (October 28, 2013) -- Bank of Hawaii Corporation (NYSE: BOH) today reported diluted earnings per share of $\$ 0.85$ for the third quarter of 2013, unchanged from the previous quarter, and down from $\$ 0.92$ in the same quarter last year. Net income for the third quarter of 2013 was $\$ 37.7$ million compared with net income of $\$ 37.8$ million in the second quarter of 2013 and net income of $\$ 41.2$ million in the third quarter of 2012.
"Bank of Hawaii Corporation continued to perform well during the third quarter of 2013," said Peter Ho, Chairman, President and CEO. "Our loan balances grew 3 percent from the second quarter and 4 percent from the third quarter last year. Consumer and commercial deposit balances grew 2 percent from the previous quarter and 6 percent from the same quarter from last year. The Hawaii economy is benefitting from a continued strong visitor industry and growing construction activity. Expenses remained well controlled as did credit costs. Importantly, the steepening yield curve is beginning to have a positive impact on our net interest income and net interest margin."

The return on average assets for the third quarter of 2013 was 1.09 percent, down from 1.12 percent in the previous quarter and 1.22 percent during the same quarter last year. The return on average equity for the third quarter of 2013 was 15.02 percent, up from 14.64 percent for the second quarter of 2013 and down from 16.02 percent in the third quarter of 2012.

For the nine-month period ended September 30, 2013, net income was $\$ 111.4$ million, down from net income of $\$ 125.8$ million for the same period last year. Diluted earnings per share were $\$ 2.50$ for the nine-month period in 2013 compared with diluted earnings per share of $\$ 2.77$ for the same period in 2012. The year-to-date return on average assets was 1.09 percent compared with 1.23 percent for the same period in 2012. The year-to-date return on average equity was 14.59 percent compared with 16.49 percent for the nine months ended September 30, 2012.

## Financial Highlights

Net interest income, on a taxable equivalent basis, for the third quarter of 2013 was $\$ 93.5$ million, up $\$ 3.7$ million from net interest income of $\$ 89.8$ million in the second quarter of 2013 and down $\$ 2.7$ million from net interest income of $\$ 96.2$ million in the third quarter of 2012. Net interest income for the nine-month period in 2013 was $\$ 274.3$ million compared with net interest income of $\$ 294.0$ million for the same period in 2012. Analyses of the changes in net interest income are included in Tables 8a, 8b, and 8c.

The net interest margin was 2.83 percent for the third quarter of 2013, a 6 basis point increase from the net interest margin of 2.77 percent in the second quarter of 2013 and a 15 basis point decrease from the net interest margin of 2.98 percent in the third quarter of 2012. The net interest margin for the first nine months of 2013 was 2.81 percent compared with 3.01 percent for the same nine-month period last year.

Noninterest income was $\$ 45.1$ million in the third quarter of 2013, a decrease of $\$ 2.9$ million compared with noninterest income of $\$ 48.0$ million in the second quarter of 2013, and a decrease of $\$ 7.2$ million compared with noninterest income of $\$ 52.4$ million in the third quarter of 2012. Noninterest income included mortgage banking revenue of $\$ 4.1$ million in the third quarter of 2013 compared with $\$ 5.8$ million in the previous quarter and $\$ 11.7$ million in the same quarter last year. Noninterest income for the nine-months ended September 30, 2013 was $\$ 140.9$ million, a decrease of $\$ 6.4$ million compared with noninterest income of $\$ 147.3$ million for the same period in 2012.

Noninterest expense was $\$ 83.0$ million in the third quarter of 2013, an increase of $\$ 1.8$ million compared with noninterest expense of $\$ 81.2$ million in the second quarter of 2013, and a decrease of $\$ 1.9$ million compared with noninterest expense of $\$ 84.9$ million in the third quarter last year. Noninterest expense in the third quarter of 2013 included separation expense of $\$ 1.8$ million. Separation expenses were $\$ 0.9$ million in the second quarter of 2013 and $\$ 1.0$ million in the same quarter last year. The components of salaries and benefits are presented in Table 9. Noninterest expense for the nine-months ended September 30, 2013 was $\$ 248.5$ million, a decrease of $\$ 2.3$ million compared with noninterest expense of $\$ 250.8$ million for the same period in 2012.

The efficiency ratio for the third quarter of 2013 was 61.01 percent, up from 59.96 percent in the previous quarter and 58.13 percent in the same quarter last year. The efficiency ratio for the nine-month period ended September 30, 2013 was 60.96 percent, up from 57.76 percent for the same period last year.

The effective tax rate for the third quarter of 2013 was 28.91 percent compared with 30.33 percent in the previous quarter and 32.55 percent during the same quarter last year. The effective tax rate for the nine-month period ended September 30, 2013 was 29.99 percent compared to 31.06 percent for the same period last year. The lower effective tax rates during 2013 were due to the release of tax reserves and low-income housing and other tax credits.

The Company's business segments are defined as Retail Banking, Commercial Banking, Investment Services, and Treasury \& Other. Results are determined based on the Company's internal financial management reporting process and organizational structure. Selected financial information for the business segments is included in Tables 13a and 13b.

## Asset Quality

The Company’s asset quality was stable during the third quarter of 2013. Total nonperforming assets were $\$ 33.8$ million at September 30, 2013, down from $\$ 36.4$ million at June 30, 2013 and $\$ 40.3$ million at September 30, 2012. Non-performing assets continue to remain above historical levels due to the lengthy judicial foreclosure process for residential mortgage loans. Non-performing assets, as a percentage of total loans and leases and foreclosed real estate, were 0.56 percent at September 30, 2013, down from 0.62 percent at June 30, 2013 and 0.70 percent at September 30, 2012.

Accruing loans and leases past due 90 days or more were $\$ 11.4$ million at September 30, 2013, up from $\$ 10.6$ million at June 30, 2013 and $\$ 7.5$ million at September 30, 2012. The increase in consumer delinquencies was largely due to residential mortgage loans on neighbor island properties. Restructured loans and leases not included in non-accrual loans or accruing loans that are past due 90 days or more were $\$ 39.8$ million at September 30, 2013. Restructured loans and leases are primarily comprised of residential mortgage loans with lowered monthly payments to accommodate the borrowers' financial needs for a period of time. More information on nonperforming assets and accruing loans and leases past due 90 days or more is presented in Table 11.

Net loans and leases charged off during the third quarter of 2013 were $\$ 0.9$ million or 0.06 percent annualized of total average loans and leases outstanding. Loan and lease charge-offs of $\$ 4.7$ million during the quarter were partially offset by recoveries of $\$ 3.8$ million. Net charge-offs during the second quarter of 2013 were $\$ 2.3$ million, or 0.16 percent annualized of total average loans and leases outstanding, and were comprised of $\$ 4.7$ million in charge-offs partially offset by recoveries of $\$ 2.4$ million. Net charge-offs in the third quarter of 2012 were $\$ 1.5$ million or 0.10 percent annualized of total average loans and leases outstanding, and were comprised of \$5.0 million in charge-offs partially offset by recoveries of $\$ 3.6$ million. Net charge-offs in the ninemonth period ended September 30, 2013 were $\$ 5.2$ million, or 0.12 percent annualized of total average loans and leases outstanding compared with net charge-offs of $\$ 8.6$ million, or 0.20 percent annualized of total average loans and leases outstanding for the same period in 2012.

The allowance for loan and lease losses was reduced to $\$ 123.7$ million at September 30, 2013. The ratio of the allowance for loan and lease losses to loans and leases outstanding was 2.06 percent at September 30, 2013, a decrease of 7 basis points from June 30, 2013. The reserve for unfunded commitments at September 30, 2013 was $\$ 6.1$ million, an increase of $\$ 0.1$ million from June 30, 2013 and $\$ 0.6$ million from September 30, 2012. The increase in the reserve for unfunded commitments was primarily due to growth in commercial commitments. Details of loan and lease charge-offs, recoveries, and the components of the total reserve for credit losses are summarized in Table 12.

## Other Financial Highlights

Total assets were $\$ 13.85$ billion at September 30, 2013, an increase from total assets of $\$ 13.73$ billion at June 30, 2013 and total assets of $\$ 13.38$ billion at September 30, 2012. Average assets were $\$ 13.77$ billion during the third quarter of 2013, up from average assets of $\$ 13.57$ billion during the previous quarter and average assets of $\$ 13.49$ billion during the same quarter last year.

The total investment securities portfolio totaled $\$ 6.91$ billion at September 30, 2013, an increase from total securities of $\$ 6.84$ billion at June 30, 2013 and $\$ 6.60$ billion at September 30, 2012. The portfolio remains largely comprised of securities issued by U.S. government agencies and includes $\$ 4.63$ billion in securities held to maturity and $\$ 2.28$ billion in securities available for sale.

Total loans and leases were $\$ 6.01$ billion at September 30, 2013, up from $\$ 5.86$ billion at June 30, 2013 and $\$ 5.78$ billion at September 30, 2012. The commercial loan portfolio was $\$ 2.48$ billion at the end of the third quarter of 2013, up from commercial loans of $\$ 2.40$ billion at the end of the second quarter of 2013 and $\$ 2.23$ billion at the end of the same quarter last year. Consumer loans were $\$ 3.53$ billion at September 30, 2013, up from consumer loans of $\$ 3.46$ billion at the end of the second quarter of 2013, and down slightly from $\$ 3.55$ billion at the end of the third quarter last year. Average total loans and leases were $\$ 5.89$ billion during the third quarter of 2013, up from $\$ 5.78$ billion during the previous quarter and $\$ 5.72$ billion during the same quarter last year. Loan and lease portfolio balances, including the higher risk loans and leases outstanding, are summarized in Table 10.

Total deposits were $\$ 11.61$ billion at September 30, 2013, an increase from total deposits of $\$ 11.45$ billion at June 30, 2013 and $\$ 11.22$ billion at September 30, 2012 due to continued growth in consumer and commercial deposits. Average total deposits were $\$ 11.48$ billion in the third quarter of 2013, up from average deposits of $\$ 11.24$ billion during the previous quarter, and up from average deposits of $\$ 11.30$ billion during the same quarter last year.

During the third quarter of 2013, the Company repurchased 164.5 thousand shares of common stock at a total cost of $\$ 8.9$ million under its share repurchase program. The average cost was $\$ 54.18$ per share repurchased. From the beginning of the share repurchase program initiated during July 2001 through September 30, 2013, the Company has repurchased 50.8 million shares and returned $\$ 1.86$ billion to shareholders at an average cost of $\$ 36.50$ per share. The remaining buyback authority under the share repurchase program was $\$ 39.0$ million at September 30, 2013. From October 1 through October 25, 2013, the Company repurchased an additional 19.0 thousand shares of common stock at an average cost of $\$ 55.31$ per share.

Total shareholders' equity was $\$ 0.99$ billion at September 30, 2013, up slightly from June 30 , 2013 and down from $\$ 1.02$ billion at September 30, 2012. The ratio of tangible common equity to risk-weighted assets was 15.43 percent at the end of the third quarter of 2013, compared with 15.65 percent at the end of the second quarter of 2013 , and 17.43 percent at the end of the same quarter last year. The Tier 1 leverage ratio at September 30, 2013 was 6.95 percent, unchanged from June 30, 2013 and up from 6.78 percent at September 30, 2012.

The Company's Board of Directors declared a quarterly cash dividend of $\$ 0.45$ per share on the Company's outstanding shares. The dividend will be payable on December 13, 2013 to shareholders of record at the close of business on November 29, 2013.

## Hawaii Economy

General economic conditions in Hawaii continued to improve during the third quarter of 2013, led by a strong tourism industry, relatively low unemployment, and rising real estate prices. For the first eight months of 2013, total visitor arrivals and visitor spending both increased by $5.1 \%$
compared to the same period in 2012. We continue to experience strong visitor spending growth from U.S. Mainland visitors. The statewide seasonally-adjusted unemployment rate was at $4.3 \%$ in August 2013, compared to $7.3 \%$ nationally. For the first nine months of 2013, the volume of single-family home sales on Oahu was $7.0 \%$ higher compared to the same period in 2012 while the volume of condominium sales on Oahu was $16.5 \%$ higher compared to the same period in 2012. The median price of single-family home sales on Oahu was $3.3 \%$ higher for the first nine months of 2013 compared to same period in 2012, while the median price of condominium sales on Oahu was $5.4 \%$ higher compared to the same period in 2012. As of September 30, 2013, months of inventory of single-family homes and condominiums on Oahu remained low at approximately 2.8 months and 3.0 months, respectively.

## Conference Call Information

The Company will review its third quarter 2013 financial results today at 8:00 a.m. Hawaii Time. The conference call will be accessible via teleconference and via the Investor Relations link of Bank of Hawaii Corporation's website, www.boh.com. Conference call participants located in the United States or Canada should dial 1 (800) 447-0521. All other international call participants should dial 1 (847) 413-3238. Use the pass code "Bank of Hawaii" to access the call. A replay will be available for one week beginning Monday, October 28, 2013 by calling 1 (888) 843-7419 in the United States or Canada and 1 (630) 652-3042 from other international locations and entering the pass code number 35825438\# when prompted. A replay will also be available via the Investor Relations link on the Company's website.

## Forward-Looking Statements

This news release, and other statements made by the Company in connection with it may contain "forward-looking statements", such as forecasts of our financial results and condition, expectations for our operations and business prospects, and our assumptions used in those forecasts and expectations. Do not unduly rely on forward-looking statements. Actual results might differ significantly from our forecasts and expectations because of a variety of factors. More information about these factors is contained in Bank of Hawaii Corporation's Annual Report on Form 10-K for the year ended December 31, 2012, which was filed with the U.S. Securities and Exchange Commission. We have not committed to update forward-looking statements to reflect later events or circumstances.

Bank of Hawaii Corporation is a regional financial services company serving businesses, consumers and governments in Hawaii, American Samoa and the West Pacific. The Company's principal subsidiary, Bank of Hawaii, was founded in 1897 and is the largest independent financial institution in Hawaii. For more information about Bank of Hawaii Corporation, see the Company's web site, www.boh.com.

Table 1a


## As of Period End:

## Balance Sheet Totals



Loans and Leases
Total Assets
Total Deposits
Long-Term Debt
Total Shareholders' Equity

| \$ | $6,006,642$ | \$ | $5,859,152$ |
| ---: | ---: | ---: | ---: | ---: |
|  | $13,848,871$ |  | $13,733,418$ |
|  | $11,608,134$ |  | $11,449,198$ |
|  | 174,717 |  | 174,727 |
|  | 992,686 |  | 986,368 |
|  |  |  |  |
|  |  |  |  |
| \$ | 123,680 | $\$$ | 124,575 |
|  | 33,832 |  | 36,431 | $11,608,134 \quad 11,449,198$

174,727
986,368
\$
$5,854,521$
$13,728,372$
$11,529,482$
128,055
$1,021,665$
\$ 5,782,304
13,382,425
11,220,547
28,065
1,024,562
Asset Quality
Allowance for Loan and Lease Losses
Non-Performing Assets

| $2.06 \%$ | $2.13 \%$ | $2.20 \%$ | $2.27 \%$ |
| ---: | ---: | ---: | ---: |
| 15.42 | 15.53 | 16.13 | 16.12 |
| 16.68 | 16.79 | 17.39 | 17.39 |
| 6.95 | 6.95 | 6.83 | 6.78 |
| 7.17 | 7.18 | 7.44 | 7.66 |
| 6.96 | 6.97 | 7.23 | 7.44 |
| 15.43 | 15.65 | 17.24 | 17.43 |
|  |  |  |  |
|  |  | 2,276 | 2,304 |
| 2,205 | 2,227 | 76 | 77 |
| 74 | 75 | 494 | 495 |

[^0]
## Bank of Hawaii Corporation and Subsidiaries

Reconciliation of Non-GAAP Financial Measures
Table 1b

| (dollars in thousands) | September 30, |  |  | June 30, 2013 | $\begin{array}{r} \text { December 31, } \\ 2012 \end{array}$ |  | September 30,$2012$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total Shareholders' Equity | \$ | 992,686 | \$ | 986,368 | \$ | 1,021,665 | \$ | 1,024,562 |
| Less: Goodwill |  | 31,517 |  | 31,517 |  | 31,517 |  | 31,517 |
| Intangible Assets |  | - |  | 8 |  | 33 |  | 46 |
| Tangible Common Equity | \$ | 961,169 | \$ | 954,843 | \$ | 990,115 | \$ | 992,999 |
| Total Assets | \$ | 13,848,871 | \$ | 13,733,418 | \$ | 13,728,372 | \$ | 13,382,425 |
| Less: Goodwill |  | 31,517 |  | 31,517 |  | 31,517 |  | 31,517 |
| Intangible Assets |  | - |  | 8 |  | 33 |  | 46 |
| Tangible Assets | \$ | 13,817,354 | \$ | 13,701,893 | \$ | 13,696,822 | \$ | 13,350,862 |
| Risk-Weighted Assets, determined in accordance with prescribed regulatory requirements | \$ | 6,228,293 | \$ | 6,099,770 | \$ | 5,744,722 | \$ | 5,697,581 |
| Total Shareholders' Equity to Total Assets |  | 7.17\% |  | 7.18\% |  | 7.44\% |  | 7.66\% |
| Tangible Common Equity to Tangible Assets (Non-GAAP) |  | 6.96\% |  | 6.97\% |  | 7.23\% |  | 7.44\% |
| Tier 1 Capital Ratio |  | 15.42\% |  | 15.53\% |  | 16.13\% |  | 16.12\% |
| Tangible Common Equity to Risk-Weighted Assets (Non-GAAP) |  | 15.43\% |  | 15.65\% |  | 17.24\% |  | 17.43\% |



| (dollars in thousands, except per share amounts) | Three Months Ended |  |  |  |  |  | Nine Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | September 30, 2013 |  | $\begin{gathered} \text { June 30, } \\ 2013 \\ \hline \end{gathered}$ |  | September 30, 2012 |  |  | September 30, |  |  |
| Interest Income |  |  |  |  |  |  |  |  |  |  |
| Interest and Fees on Loans and Leases | \$ | 63,918 | \$ | 62,729 | \$ | 64,668 | \$ | 189,467 | \$ | 193,269 |
| Income on Investment Securities |  |  |  |  |  |  |  |  |  |  |
| Available-for-Sale |  | 12,038 |  | 15,073 |  | 15,922 |  | 42,962 |  | 50,623 |
| Held-to-Maturity |  | 24,137 |  | 19,189 |  | 23,232 |  | 63,180 |  | 74,699 |
| Deposits |  | 3 |  | 1 |  | 3 |  | 7 |  | 6 |
| Funds Sold |  | 177 |  | 74 |  | 105 |  | 310 |  | 353 |
| Other |  | 301 |  | 285 |  | 283 |  | 870 |  | 844 |
| Total Interest Income |  | 100,574 |  | 97,351 |  | 104,213 |  | 296,796 |  | 319,794 |
| Interest Expense |  |  |  |  |  |  |  |  |  |  |
| Deposits |  | 2,500 |  | 2,579 |  | 2,931 |  | 7,725 |  | 9,623 |
| Securities Sold Under Agreements to Repurchase |  | 6,551 |  | 6,751 |  | 7,185 |  | 20,307 |  | 21,739 |
| Funds Purchased |  | 4 |  | 10 |  | 7 |  | 36 |  | 17 |
| Long-Term Debt |  | 632 |  | 671 |  | 458 |  | 1,941 |  | 1,454 |
| Total Interest Expense |  | 9,687 |  | 10,011 |  | 10,581 |  | 30,009 |  | 32,833 |
| Net Interest Income |  | 90,887 |  | 87,340 |  | 93,632 |  | 266,787 |  | 286,961 |
| Provision for Credit Losses |  | - |  | - |  | - |  | - |  | 979 |
| Net Interest Income After Provision for Credit Losses |  | 90,887 |  | 87,340 |  | 93,632 |  | 266,787 |  | 285,982 |
| Noninterest Income |  |  |  |  |  |  |  |  |  |  |
| Trust and Asset Management |  | 11,717 |  | 12,089 |  | 11,050 |  | 35,692 |  | 33,163 |
| Mortgage Banking |  | 4,132 |  | 5,820 |  | 11,745 |  | 16,363 |  | 24,376 |
| Service Charges on Deposit Accounts |  | 9,385 |  | 9,112 |  | 9,346 |  | 27,798 |  | 28,162 |
| Fees, Exchange, and Other Service Charges |  | 12,732 |  | 13,133 |  | 11,907 |  | 37,799 |  | 36,632 |
| Investment Securities Gains (Losses), Net |  | - |  | - |  | 13 |  | - |  | (77) |
| Insurance |  | 2,177 |  | 2,393 |  | 2,326 |  | 6,895 |  | 7,003 |
| Bank-Owned Life Insurance |  | 1,365 |  | 1,335 |  | 2,028 |  | 3,997 |  | 5,248 |
| Other |  | 3,618 |  | 4,159 |  | 3,959 |  | 12,401 |  | 12,797 |
| Total Noninterest Income |  | 45,126 |  | 48,041 |  | 52,374 |  | 140,945 |  | 147,304 |
| Noninterest Expense |  |  |  |  |  |  |  |  |  |  |
| Salaries and Benefits |  | 46,552 |  | 45,341 |  | 47,231 |  | 140,568 |  | 138,292 |
| Net Occupancy |  | 9,847 |  | 9,661 |  | 10,524 |  | 29,143 |  | 31,098 |
| Net Equipment |  | 4,572 |  | 4,380 |  | 4,523 |  | 13,529 |  | 15,018 |
| Data Processing |  | 3,697 |  | 3,050 |  | 3,397 |  | 10,013 |  | 10,144 |
| Professional Fees |  | 2,119 |  | 2,391 |  | 2,494 |  | 6,736 |  | 7,012 |
| FDIC Insurance |  | 1,913 |  | 1,949 |  | 1,822 |  | 5,811 |  | 5,981 |
| Other |  | 14,277 |  | 14,409 |  | 14,887 |  | 42,745 |  | 43,287 |
| Total Noninterest Expense |  | 82,977 |  | 81,181 |  | 84,878 |  | 248,545 |  | 250,832 |
| Income Before Provision for Income Taxes |  | 53,036 |  | 54,200 |  | 61,128 |  | 159,187 |  | 182,454 |
| Provision for Income Taxes |  | 15,332 |  | 16,437 |  | 19,896 |  | 47,740 |  | 56,665 |
| Net Income | \$ | 37,704 | \$ | 37,763 | \$ | 41,232 | \$ | 111,447 | \$ | 125,789 |
| Basic Earnings Per Share | \$ | 0.85 | \$ | 0.85 | \$ | 0.92 | \$ | 2.51 | \$ | 2.78 |
| Diluted Earnings Per Share | \$ | 0.85 | \$ | 0.85 | \$ | 0.92 | \$ | 2.50 | \$ | 2.77 |
| Dividends Declared Per Share | \$ | 0.45 | \$ | 0.45 | \$ | 0.45 | \$ | 1.35 | \$ | 1.35 |
| Basic Weighted Average Shares |  | 267,356 |  | 44,493,069 |  | 913,348 |  | 44,433,967 |  | 45,280,541 |
| Diluted Weighted Average Shares |  | 479,472 |  | 44,608,497 |  | 050,638 |  | 44,588,777 |  | 45,421,624 |


| (dollars in thousands) | Three Months Ended |  |  |  |  |  | Nine Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | September 30,$2013$ |  | $\begin{gathered} \text { June 30, } \\ 2013 \\ \hline \end{gathered}$ |  | September 30, 2012 |  | September 30, |  |  |  |
| Net Income | \$ | 37,704 | \$ | 37,763 | \$ | 41,232 | \$ | 111,447 | \$ | 125,789 |
| Other Comprehensive Income (Loss), Net of Tax: |  |  |  |  |  |  |  |  |  |  |
| Net Unrealized Gains (Losses) on Investment Securities |  | $(6,986)$ |  | $(46,572)$ |  | 9,770 |  | $(63,199)$ |  | 6,703 |
| Defined Benefit Plans |  | 202 |  | 201 |  | 152 |  | 481 |  | 458 |
| Total Other Comprehensive Income (Loss) |  | $(6,784)$ |  | $(46,371)$ |  | 9,922 |  | $(62,718)$ |  | 7,161 |
| Comprehensive Income (Loss) | \$ | 30,920 | \$ | $(8,608)$ | \$ | 51,154 | \$ | 48,729 | \$ | 132,950 |


| (dollars in thousands) | September 30,2013 |  |  | $\begin{array}{r} \text { June } 30, \\ 2013 \end{array}$ | $\begin{array}{r} \text { December 31, } \\ 2012 \end{array}$ |  | $\begin{array}{r} \text { September 30, } \\ 2012 \\ \hline \end{array}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |  |  |  |  |
| Interest-Bearing Deposits | \$ | 3,048 | \$ | 4,635 | \$ | 3,393 | \$ | 4,673 |
| Funds Sold |  | 254,940 |  | 329,922 |  | 185,682 |  | 251,664 |
| Investment Securities |  |  |  |  |  |  |  |  |
| Available-for-Sale |  | 2,277,136 |  | 2,815,408 |  | 3,367,557 |  | 3,124,209 |
| Held to Maturity (Fair Value of \$4,621,491; \$4,036,197; \$3,687,676; and \$3,587,997) |  | 4,633,399 |  | 4,027,829 |  | 3,595,065 |  | 3,475,259 |
| Loans Held for Sale |  | 18,795 |  | 25,880 |  | 21,374 |  | 25,971 |
| Loans and Leases |  | 6,006,642 |  | 5,859,152 |  | 5,854,521 |  | 5,782,304 |
| Allowance for Loan and Lease Losses |  | $(123,680)$ |  | $(124,575)$ |  | $(128,857)$ |  | $(130,971)$ |
| Net Loans and Leases |  | 5,882,962 |  | 5,734,577 |  | 5,725,664 |  | 5,651,333 |
| Total Earning Assets |  | 13,070,280 |  | 12,938,251 |  | 12,898,735 |  | 12,533,109 |
| Cash and Noninterest-Bearing Deposits |  | 131,228 |  | 136,386 |  | 163,786 |  | 153,599 |
| Premises and Equipment |  | 105,181 |  | 105,752 |  | 105,005 |  | 107,144 |
| Accrued Interest Receivable |  | 46,047 |  | 43,375 |  | 43,077 |  | 47,192 |
| Foreclosed Real Estate |  | 3,036 |  | 3,256 |  | 3,887 |  | 3,067 |
| Mortgage Servicing Rights |  | 28,015 |  | 27,631 |  | 25,240 |  | 23,980 |
| Goodwill |  | 31,517 |  | 31,517 |  | 31,517 |  | 31,517 |
| Other Assets |  | 433,567 |  | 447,250 |  | 457,125 |  | 482,817 |
| Total Assets | \$ | 13,848,871 | \$ | 13,733,418 | \$ | 13,728,372 | \$ | 13,382,425 |

Liabilities
Deposits

| Noninterest-Bearing Demand | \$ | 3,524,638 | \$ | 3,396,835 | \$ | 3,367,185 | \$ | 2,985,561 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest-Bearing Demand |  | 2,320,452 |  | 2,269,196 |  | 2,163,473 |  | 2,034,319 |
| Savings |  | 4,503,963 |  | 4,433,042 |  | 4,399,316 |  | 4,480,733 |
| Time |  | 1,259,081 |  | 1,350,125 |  | 1,599,508 |  | 1,719,934 |
| Total Deposits |  | 11,608,134 |  | 11,449,198 |  | 11,529,482 |  | 11,220,547 |
| Funds Purchased |  | 9,983 |  | 9,983 |  | 11,296 |  | 10,942 |
| Securities Sold Under Agreements to Repurchase |  | 847,239 |  | 866,237 |  | 758,947 |  | 818,080 |
| Long-Term Debt |  | 174,717 |  | 174,727 |  | 128,055 |  | 28,065 |
| Retirement Benefits Payable |  | 47,338 |  | 47,318 |  | 47,658 |  | 41,872 |
| Accrued Interest Payable |  | 6,040 |  | 4,399 |  | 4,776 |  | 5,997 |
| Taxes Payable and Deferred Taxes |  | 40,364 |  | 48,947 |  | 88,014 |  | 94,369 |
| Other Liabilities |  | 122,370 |  | 146,241 |  | 138,479 |  | 137,991 |
| Total Liabilities |  | 12,856,185 |  | 12,747,050 |  | 12,706,707 |  | 12,357,863 |

Shareholders' Equity
Common Stock (\$. 01 par value; authorized 500,000,000 shares;
issued / outstanding: September 30, 2013-57,487,855 / 44,539,247;
June 30, 2013-57,488,745 / 44,644,596; December 31, 2012 - 57,319,352 / 44,754,835;
and September 30, $2012-57,315,093 / 45,004,813$ )

| Capital Surplus | 520,510 | 518,804 | 515,619 | 513,758 |
| :---: | :---: | :---: | :---: | :---: |
| Accumulated Other Comprehensive Income (Loss) | $(33,510)$ | $(26,726)$ | 29,208 | 42,424 |
| Retained Earnings | 1,132,996 | 1,115,594 | 1,084,477 | 1,065,245 |
| Treasury Stock, at Cost (Shares: September 30, 2013-12,948,608; June 30, 2013-12,844,149; December 31, 2012-12,564,517; and September 30, 2012-12,310,280) | $(627,882)$ | $(621,876)$ | $(608,210)$ | $(597,436)$ |
| Total Shareholders' Equity | 992,686 | 986,368 | 1,021,665 | 1,024,562 |
| Total Liabilities and Shareholders' Equity | \$ 13,848,871 | \$ 13,733,418 | \$ 13,728,372 | \$ 13,382,425 |



Average Balances and Interest Rates - Taxable-Equivalent Basis
Table 7a

|  | Three Months Ended September 30, 2013 |  |  |  | Three Months Ended June 30, 2013 |  |  |  | Three Months Ended September 30, 2012 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (dollars in millions) | Average <br> Balance | Incomel <br> Expense | Yield/ <br> Rate |  | Average <br> Balance | Incomel Expense | Yield/ <br> Rate |  | Average <br> Balance | Incomel <br> Expense | Yield <br> Rate |
| Earning Assets |  |  |  |  |  |  |  |  |  |  |  |
| Interest-Bearing Deposits | \$ 4.3 | \$ | 0.30 | \% \$ | \$ 4.5 | \$ | 0.06 | \% | \$ 4.0 | \$ | 0.33 |
| Funds Sold | 335.3 | 0.2 | 0.21 |  | 168.3 | 0.1 | 0.18 |  | 221.5 | 0.1 | 0.19 |
| Investment Securities |  |  |  |  |  |  |  |  |  |  |  |
| Available-for-Sale | 2,495.9 | 13.7 | 2.18 |  | 3,212.2 | 17.4 | 2.17 |  | 3,247.8 | 18.3 | 2.26 |
| Held-to-Maturity | 4,385.5 | 25.0 | 2.28 |  | 3,714.3 | 19.2 | 2.07 |  | 3,617.3 | 23.2 | 2.57 |
| Loans Held for Sale | 16.7 | 0.2 | 4.42 |  | 22.9 | 0.2 | 3.87 |  | 15.8 | 0.2 | 4.32 |
| Loans and Leases ${ }^{1}$ |  |  |  |  |  |  |  |  |  |  |  |
| Commercial and Industrial | 877.3 | 7.7 | 3.49 |  | 855.5 | 7.8 | 3.65 |  | 797.2 | 7.7 | 3.86 |
| Commercial Mortgage | 1,164.9 | 12.1 | 4.12 |  | 1,114.8 | 11.3 | 4.08 |  | 993.2 | 10.8 | 4.32 |
| Construction | 120.1 | 1.4 | 4.71 |  | 107.5 | 1.2 | 4.61 |  | 100.1 | 1.3 | 4.97 |
| Commercial Lease Financing | 253.0 | 1.5 | 2.32 |  | 265.2 | 1.6 | 2.36 |  | 278.5 | 1.7 | 2.42 |
| Residential Mortgage | 2,255.9 | 25.3 | 4.49 |  | 2,252.1 | 25.5 | 4.53 |  | 2,391.8 | 28.1 | 4.70 |
| Home Equity | 757.6 | 7.9 | 4.13 |  | 752.9 | 7.8 | 4.15 |  | 770.2 | 8.3 | 4.28 |
| Automobile | 240.6 | 3.3 | 5.43 |  | 225.0 | 3.1 | 5.51 |  | 194.9 | 2.9 | 5.90 |
| Other ${ }^{2}$ | 223.5 | 4.6 | 8.23 |  | 208.9 | 4.3 | 8.22 |  | 190.5 | 3.9 | 8.09 |
| Total Loans and Leases | 5,892.9 | 63.8 | 4.31 |  | 5,781.9 | 62.6 | 4.34 |  | 5,716.4 | 64.7 | 4.51 |
| Other | 78.1 | 0.3 | 1.54 |  | 78.6 | 0.3 | 1.45 |  | 80.1 | 0.3 | 1.41 |
| Total Earning Assets ${ }^{3}$ | 13,208.7 | 103.2 | 3.11 |  | 12,982.7 | 99.8 | 3.08 |  | 12,902.9 | 106.8 | 3.30 |
| Cash and Noninterest-Bearing Deposits | 140.3 |  |  |  | 136.8 |  |  |  | 134.9 |  |  |
| Other Assets | 420.7 |  |  |  | 452.8 |  |  |  | 453.0 |  |  |
| Total Assets | \$ 13,769.7 |  |  |  | \$ 13,572.3 |  |  |  | \$ 13,490.8 |  |  |

Interest-Bearing Liabilities
Interest-Bearing Deposits


[^1]| (dollars in millions) | Nine Months Ended September 30, 2013 |  |  |  |  | Nine Months Ended September 30, 2012 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Average <br> Balance | Incomel Expense | Yield <br> Rate |  |  | Average <br> Balance | Incomel <br> Expense | Yield/ <br> Rate |
| Earning Assets |  |  |  |  |  |  |  |  |  |
| Interest-Bearing Deposits | \$ | 4.2 | \$ | 0.22 | \% | \$ | 3.4 | \$ | 0.24 |
| Funds Sold |  | 220.7 | 0.3 | 0.19 |  |  | 240.5 | 0.4 | 0.19 |
| Investment Securities |  |  |  |  |  |  |  |  |  |
| Available-for-Sale |  | 3,007.0 | 49.2 | 2.18 |  |  | 3,369.5 | 57.4 | 2.27 |
| Held-to-Maturity |  | 3,895.6 | 64.1 | 2.19 |  |  | 3,714.2 | 74.7 | 2.68 |
| Loans Held for Sale |  | 19.3 | 0.6 | 4.05 |  |  | 13.3 | 0.4 | 4.26 |
| Loans and Leases ${ }^{1}$ |  |  |  |  |  |  |  |  |  |
| Commercial and Industrial |  | 852.1 | 23.1 | 3.62 |  |  | 796.5 | 23.5 | 3.94 |
| Commercial Mortgage |  | 1,124.6 | 34.5 | 4.10 |  |  | 962.9 | 31.7 | 4.40 |
| Construction |  | 114.4 | 4.1 | 4.79 |  |  | 101.1 | 3.9 | 5.13 |
| Commercial Lease Financing |  | 263.6 | 4.7 | 2.36 |  |  | 285.7 | 5.1 | 2.37 |
| Residential Mortgage |  | 2,273.0 | 76.8 | 4.51 |  |  | 2,342.8 | 83.8 | 4.77 |
| Home Equity |  | 759.4 | 23.6 | 4.14 |  |  | 773.8 | 25.2 | 4.35 |
| Automobile |  | 226.6 | 9.3 | 5.51 |  |  | 193.9 | 8.8 | 6.05 |
| Other ${ }^{2}$ |  | 212.7 | 13.1 | 8.26 |  |  | 184.0 | 11.2 | 8.10 |
| Total Loans and Leases |  | 5,826.4 | 189.2 | 4.34 |  |  | 5,640.7 | 193.2 | 4.57 |
| Other |  | 78.6 | 0.9 | 1.48 |  |  | 80.0 | 0.8 | 1.41 |
| Total Earning Assets ${ }^{3}$ |  | 13,051.8 | 304.3 | 3.11 |  |  | 13,061.6 | 326.9 | 3.34 |
| Cash and Noninterest-Bearing Deposits |  | 139.7 |  |  |  |  | 134.6 |  |  |
| Other Assets |  | 442.4 |  |  |  |  | 444.1 |  |  |
| Total Assets |  | 13,633.9 |  |  |  |  | 13,640.3 |  |  |

Interest-Bearing Liabilities
Interest-Bearing Deposits


[^2]
## Bank of Hawaii Corporation and Subsidiaries

Analysis of Change in Net Interest Income - Taxable-Equivalent Basis
Table 8a
Three Months Ended September 30, 2013
Compared to June 30, 2013


Change in Interest Expense:
Interest-Bearing Deposits

| Demand | - | $(0.1)$ | $(0.1)$ |
| :--- | :--- | :--- | :--- |
| Time | 0.1 | $(0.1)$ | - |
| Total Interest-Bearing Deposits | 0.1 | $(0.2)$ | $(0.1)$ |
| Securities Sold Under Agreements to Repurchase | 0.4 | $(0.5)$ | $(0.1)$ |
| Long-Term Debt | - | $(0.1)$ | $(0.1)$ |
| Total Change in Interest Expense | 0.5 | $(0.8)$ | $(0.3)$ |
|  |  |  |  |
| Change in Net Interest Income | $\$$ | $1.1 \quad \$$ | 2.6 |

[^3]| (dollars in millions) | Three Months Ended September 30, 2013 Compared to September 30, 2012 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Volume ${ }^{1}$ |  |  | Rate ${ }^{1}$ |  | Total |
| Change in Interest Income: |  |  |  |  |  |  |
| Funds Sold | \$ | 0.1 | \$ | - | \$ | 0.1 |
| Investment Securities |  |  |  |  |  |  |
| Available-for-Sale |  | (4.1) |  | (0.5) |  | (4.6) |
| Held-to-Maturity |  | 4.6 |  | (2.8) |  | 1.8 |
| Loans and Leases |  |  |  |  |  |  |
| Commercial and Industrial |  | 0.8 |  | (0.8) |  | - |
| Commercial Mortgage |  | 1.8 |  | (0.5) |  | 1.3 |
| Construction |  | 0.2 |  | (0.1) |  | 0.1 |
| Commercial Lease Financing |  | (0.1) |  | (0.1) |  | (0.2) |
| Residential Mortgage |  | (1.6) |  | (1.2) |  | (2.8) |
| Home Equity |  | (0.1) |  | (0.3) |  | (0.4) |
| Automobile |  | 0.6 |  | (0.2) |  | 0.4 |
| Other ${ }^{2}$ |  | 0.6 |  | 0.1 |  | 0.7 |
| Total Loans and Leases |  | 2.2 |  | (3.1) |  | (0.9) |
| Total Change in Interest Income |  | 2.8 |  | (6.4) |  | (3.6) |
| Change in Interest Expense: |  |  |  |  |  |  |
| Interest-Bearing Deposits |  |  |  |  |  |  |
| Savings |  | 0.1 |  | (0.1) |  | - |
| Time |  | (0.4) |  | - |  | (0.4) |
| Total Interest-Bearing Deposits |  | (0.3) |  | (0.1) |  | (0.4) |
| Securities Sold Under Agreements to Repurchase |  | (0.1) |  | (0.5) |  | (0.6) |
| Long-Term Debt |  | 0.7 |  | (0.6) |  | 0.1 |
| Total Change in Interest Expense |  | 0.3 |  | (1.2) |  | (0.9) |
| Change in Net Interest Income | \$ | 2.5 | \$ | (5.2) | \$ | (2.7) |

[^4]
## Bank of Hawaii Corporation and Subsidiaries

Analysis of Change in Net Interest Income - Taxable-Equivalent Basis
Table 8c


[^5]
## Bank of Hawaii Corporation and Subsidiaries

Salaries and Benefits
Table 9

| (dollars in thousands) | Three Months Ended |  |  |  |  |  | Nine Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | September 30,2013 |  | June 30, 2013 |  | $\begin{gathered} \text { September 30, } \\ 2012 \\ \hline \end{gathered}$ |  | September 30, |  |  |  |
|  |  |  |  | 013 |  |  |  | 2012 |
| Salaries | \$ | 28,985 |  |  | \$ | 28,690 | \$ | 29,312 | \$ | 86,753 | \$ | 85,830 |
| Incentive Compensation |  | 4,242 |  | 3,861 |  | 4,492 |  | 11,887 |  | 12,678 |
| Share-Based Compensation |  | 1,333 |  | 1,305 |  | 1,817 |  | 3,774 |  | 5,260 |
| Commission Expense |  | 1,888 |  | 1,983 |  | 1,750 |  | 5,652 |  | 5,040 |
| Retirement and Other Benefits |  | 4,144 |  | 3,594 |  | 4,322 |  | 12,106 |  | 12,193 |
| Payroll Taxes |  | 2,335 |  | 2,576 |  | 2,267 |  | 9,151 |  | 8,522 |
| Medical, Dental, and Life Insurance |  | 1,872 |  | 2,468 |  | 2,255 |  | 7,153 |  | 6,931 |
| Separation Expense |  | 1,753 |  | 864 |  | 1,016 |  | 4,092 |  | 1,838 |
| Total Salaries and Benefits | \$ | 46,552 | \$ | 45,341 | \$ | 47,231 | \$ | 140,568 | \$ | 138,292 |


| (dollars in thousands) | September 30, 2013 |  |  | $\begin{array}{r} \text { June 30, } \\ 2013 \\ \hline \end{array}$ |  | $\begin{array}{r} \text { March 31, } \\ 2013 \\ \hline \end{array}$ | December 31,2012 |  | September 30, 2012 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial |  |  |  |  |  |  |  |  |  |  |
| Commercial and Industrial | \$ | 895,040 | \$ | 875,702 | \$ | 834,801 | \$ | 829,512 | \$ | 808,621 |
| Commercial Mortgage |  | 1,203,670 |  | 1,160,977 |  | 1,104,718 |  | 1,097,425 |  | 1,039,556 |
| Construction |  | 124,230 |  | 107,016 |  | 117,797 |  | 113,987 |  | 101,818 |
| Lease Financing |  | 255,550 |  | 257,067 |  | 269,107 |  | 274,969 |  | 277,328 |
| Total Commercial |  | 2,478,490 |  | 2,400,762 |  | 2,326,423 |  | 2,315,893 |  | 2,227,323 |
| Consumer |  |  |  |  |  |  |  |  |  |  |
| Residential Mortgage |  | 2,282,305 |  | 2,252,117 |  | 2,275,209 |  | 2,349,916 |  | 2,392,871 |
| Home Equity |  | 765,841 |  | 751,790 |  | 757,877 |  | 770,376 |  | 770,284 |
| Automobile |  | 246,704 |  | 233,475 |  | 220,362 |  | 209,832 |  | 200,788 |
| Other ${ }^{1}$ |  | 233,302 |  | 221,008 |  | 203,098 |  | 208,504 |  | 191,038 |
| Total Consumer |  | 3,528,152 |  | 3,458,390 |  | 3,456,546 |  | 3,538,628 |  | 3,554,981 |
| Total Loans and Leases | \$ | 6,006,642 | \$ | 5,859,152 | \$ | 5,782,969 | \$ | 5,854,521 | \$ | 5,782,304 |

Higher Risk Loans and Leases Outstanding

|  | September 30, | June 30, | March 31, | December 31, | September 30, |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| (dollars in thousands) | $\mathbf{2 0 1 3}$ | $\mathbf{2 0 1 3}$ | $\mathbf{2 0 1 3}$ | $\mathbf{2 0 1 2}$ |  |  |  |  |
| Residential Land Loans ${ }^{2}$ | $\$$ | 13,635 | $\$$ | 13,708 | $\$$ | 13,996 | $\$$ | 14,984 |
| Home Equity Loans ${ }^{3}$ | 12,588 | $\mathbf{2 0 1 2}$ |  |  |  |  |  |  |
| Air Transportation ${ }^{4}$ |  | 13,578 | 16,513 |  |  |  |  |  |
| Total Higher Risk Loans | 26,492 | 20,786 | 19,914 | 19,774 |  |  |  |  |

${ }^{1}$ Comprised of other revolving credit, installment, and lease financing.
${ }^{2}$ We consider all of our residential land loans, which are consumer loans secured by unimproved lots, to be of higher risk due to the volatility in the value of the underlying collateral.
${ }^{3}$ Higher risk home equity loans are defined as those loans originated in 2005 or later, with current monitoring credit scores below 600 , and with original loan-to-value ratios greater than $70 \%$.
${ }^{4}$ We consider all of our air transportation leases to be of higher risk due to the weak financial profile of the industry.

Deposits

|  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |

## Bank of Hawaii Corporation and Subsidiaries

Non-Performing Assets and Accruing Loans and Leases Past Due 90 Days or More
Table 11

|  | September 30, | June 30, | March 31, | December 31, |
| ---: | ---: | ---: | ---: | ---: |
| (dollars in thousands) | 2013 | 2013 | 2013 | 2012 |


| Non-Performing Assets |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Non-Accrual Loans and Leases |  |  |  |  |  |  |  |  |  |  |
| Commercial |  |  |  |  |  |  |  |  |  |  |
| Commercial and Industrial | \$ | 5,295 | \$ | 4,909 | \$ | 5,033 | \$ | 5,534 | \$ | 5,635 |
| Commercial Mortgage |  | 2,355 |  | 2,772 |  | 2,910 |  | 3,030 |  | 2,671 |
| Construction |  | - |  | - |  | - |  | 833 |  | 953 |
| Lease Financing |  | - |  | 16 |  | - |  | - |  | - |
| Total Commercial |  | 7,650 |  | 7,697 |  | 7,943 |  | 9,397 |  | 9,259 |
| Consumer |  |  |  |  |  |  |  |  |  |  |
| Residential Mortgage |  | 20,637 |  | 22,876 |  | 24,700 |  | 21,725 |  | 25,456 |
| Home Equity |  | 2,509 |  | 2,602 |  | 2,413 |  | 2,074 |  | 2,502 |
| Total Consumer |  | 23,146 |  | 25,478 |  | 27,113 |  | 23,799 |  | 27,958 |
| Total Non-Accrual Loans and Leases |  | 30,796 |  | 33,175 |  | 35,056 |  | 33,196 |  | 37,217 |
| Foreclosed Real Estate |  | 3,036 |  | 3,256 |  | 3,318 |  | 3,887 |  | 3,067 |
| Total Non-Performing Assets | \$ | 33,832 | \$ | 36,431 | \$ | 38,374 | \$ | 37,083 | \$ | 40,284 |

Accruing Loans and Leases Past Due 90 Days or More
Commercial

| Commercial and Industrial | \$ | 8 | \$ | - | \$ | 230 | \$ | 27 | \$ | - |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total Commercial |  | 8 |  | - |  | 230 |  | 27 |  | - |
| Consumer |  |  |  |  |  |  |  |  |  |  |
| Residential Mortgage |  | 7,460 |  | 6,876 |  | 5,967 |  | 6,908 |  | 3,988 |
| Home Equity |  | 2,896 |  | 2,768 |  | 4,538 |  | 2,701 |  | 2,755 |
| Automobile |  | 193 |  | 95 |  | 241 |  | 186 |  | 154 |
| Other ${ }^{1}$ |  | 841 |  | 855 |  | 676 |  | 587 |  | 578 |
| Total Consumer |  | 11,390 |  | 10,594 |  | 11,422 |  | 10,382 |  | 7,475 |
| Total Accruing Loans and Leases Past Due 90 Days or More | \$ | 11,398 | \$ | 10,594 | \$ | 11,652 | \$ | 10,409 | \$ | 7,475 |
| Restructured Loans on Accrual Status and Not Past Due 90 Days or More | \$ | 39,845 | \$ | 39,154 | \$ | 30,065 | \$ | 31,844 | \$ | 31,426 |
| Total Loans and Leases | \$ | 6,006,642 | \$ | 5,859,152 | \$ | 5,782,969 | \$ | 5,854,521 | \$ | 5,782,304 |
| Ratio of Non-Accrual Loans and Leases to Total Loans and Leases |  | 0.51\% |  | 0.57\% |  | 0.61\% |  | 0.57\% |  | 0.64\% |
| Ratio of Non-Performing Assets to Total Loans and Leases, <br> and Foreclosed Real Estate $\quad 0.56 \% \quad 0.62 \% \quad 0.60 \%$ 0.63\% |  |  |  |  |  |  |  |  |  |  |
| Ratio of Commercial Non-Performing Assets to Total Commercial Loans and <br> $\begin{array}{lllllll}\text { Leases, and Commercial Foreclosed Real Estate } & 0.35 \% & 0.37 \% & 0.39 \% & 0.45 \% & 0.4\end{array}$ |  |  |  |  |  |  |  |  |  |  |
| Ratio of Consumer Non-Performing Assets to Total Consumer Loans and Leases and Consumer Foreclosed Real Estate |  | 0.71\% |  | 0.80\% |  | 0.85\% |  | 0.75\% |  | 0.84\% |
| Ratio of Non-Performing Assets and Accruing Loans and Leases Past Due 90 Days or More to Total Loans and Leases, and Foreclosed Real Estate |  | 0.75\% |  | 0.80\% |  | 0.86\% |  | 0.81\% |  | 0.83\% |
| Quarter to Quarter Changes in Non-Performing Assets |  |  |  |  |  |  |  |  |  |  |
| Balance at Beginning of Quarter | \$ | 36,431 | \$ | 38,374 | \$ | 37,083 | \$ | 40,284 | \$ | 41,494 |
| Additions |  | 3,395 |  | 2,647 |  | 7,304 |  | 3,837 |  | 2,878 |
| Reductions |  |  |  |  |  |  |  |  |  |  |
| Payments |  | $(2,954)$ |  | $(1,306)$ |  | $(2,630)$ |  | $(3,994)$ |  | $(2,408)$ |
| Return to Accrual Status |  | $(1,166)$ |  | $(1,978)$ |  | $(1,132)$ |  | (728) |  | $(1,083)$ |
| Sales of Foreclosed Real Estate |  | $(1,498)$ |  | $(1,257)$ |  | $(1,910)$ |  | $(1,354)$ |  | (424) |
| Charge-offs/Write-downs |  | (376) |  | (49) |  | (341) |  | (962) |  | (173) |
| Total Reductions |  | $(5,994)$ |  | $(4,590)$ |  | $(6,013)$ |  | $(7,038)$ |  | $(4,088)$ |
| Balance at End of Quarter | \$ | 33,832 | \$ | 36,431 | \$ | 38,374 | \$ | 37,083 | \$ | 40,284 |

[^6]| (dollars in thousands) | Three Months Ended |  |  |  |  |  | Nine Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | September 30,$2013$ |  | June 30, 2013 |  | September 30,$2012$ |  | September 30, |  |  |  |
|  |  |  |  | 2013 |  |  |  | 2012 |
| Balance at Beginning of Period | \$ | 130,494 |  |  | \$ | 132,297 | \$ | 137,862 | \$ | 134,276 | \$ | 144,025 |
| Loans and Leases Charged-Off |  |  |  |  |  |  |  |  |  |  |
| Commercial |  |  |  |  |  |  |  |  |  |  |
| Commercial and Industrial |  | (607) |  | (266) |  | (519) |  | $(1,255)$ |  | $(3,028)$ |
| Construction |  | - |  | - |  | - |  | - |  | (330) |
| Lease Financing |  | (16) |  | - |  | - |  | (16) |  | - |
| Consumer |  |  |  |  |  |  |  |  |  |  |
| Residential Mortgage |  | (405) |  | (188) |  | (628) |  | $(1,828)$ |  | $(3,577)$ |
| Home Equity |  | $(1,106)$ |  | $(2,016)$ |  | $(1,061)$ |  | $(4,499)$ |  | $(5,159)$ |
| Automobile |  | (457) |  | (429) |  | (472) |  | $(1,461)$ |  | $(1,436)$ |
| Other ${ }^{1}$ |  | $(2,083)$ |  | $(1,805)$ |  | $(2,354)$ |  | $(5,618)$ |  | $(5,199)$ |
| Total Loans and Leases Charged-Off |  | $(4,674)$ |  | $(4,704)$ |  | $(5,034)$ |  | $(14,677)$ |  | $(18,729)$ |
| Recoveries on Loans and Leases Previously Charged-Off |  |  |  |  |  |  |  |  |  |  |
| Commercial |  |  |  |  |  |  |  |  |  |  |
| Commercial and Industrial |  | 498 |  | 437 |  | 578 |  | 1,373 |  | 3,035 |
| Commercial Mortgage |  | 519 |  | 14 |  | 14 |  | 543 |  | 48 |
| Construction |  | 11 |  | 8 |  | 3 |  | 357 |  | 3 |
| Lease Financing |  | 11 |  | 11 |  | 83 |  | 33 |  | 166 |
| Consumer |  |  |  |  |  |  |  |  |  |  |
| Residential Mortgage |  | 1,290 |  | 634 |  | 739 |  | 2,712 |  | 1,781 |
| Home Equity |  | 614 |  | 335 |  | 258 |  | 1,697 |  | 993 |
| Automobile |  | 348 |  | 456 |  | 433 |  | 1,265 |  | 1,453 |
| Other ${ }^{1}$ |  | 488 |  | 506 |  | 1,454 |  | 1,520 |  | 2,636 |
| Total Recoveries on Loans and Leases Previously Charged-Off |  | 3,779 |  | 2,401 |  | 3,562 |  | 9,500 |  | 10,115 |
| Net Loans and Leases Charged-Off |  | (895) |  | $(2,303)$ |  | $(1,472)$ |  | $(5,177)$ |  | $(8,614)$ |
| Provision for Credit Losses |  | - |  | - |  | - |  | - |  | 979 |
| Provision for Unfunded Commitments |  | 148 |  | 500 |  | - |  | 648 |  | - |
| Balance at End of Period ${ }^{2}$ | \$ | 129,747 | \$ | 130,494 | \$ | 136,390 | \$ | 129,747 | \$ | 136,390 |

Components

| Allowance for Loan and Lease Losses | $\$$ | 123,680 | $\$$ | 124,575 | $\$$ | 130,971 | $\$$ | 123,680 | $\$$ | 130,971 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Reserve for Unfunded Commitments |  | 6,067 | 5,919 | 5,419 |  | 6,067 | 5,419 |  |  |  |
| Total Reserve for Credit Losses | $\$$ | 129,747 | $\$$ | 130,494 | $\$$ | 136,390 | $\$$ | 129,747 | $\$$ | 136,390 |
|  | $\$$ | $5,892,888$ | $\$$ | $5,781,898$ | $\$$ | $5,716,421$ | $\$$ | $5,826,424$ | $\$$ | $5,640,733$ |

Ratio of Net Loans and Leases Charged-Off to

| Average Loans and Leases Outstanding (annualized) | $0.06 \%$ | $0.16 \%$ | $0.10 \%$ | $0.12 \%$ | $0.20 \%$ |
| :---: | :--- | :--- | :--- | :--- | :--- |
| Ratio of Allowance for Loan and Lease Losses to Loans and Leases Outstanding | $2.06 \%$ | $2.13 \%$ | $2.27 \%$ | $2.06 \%$ | $2.27 \%$ |

[^7]Table 13a

| (dollars in thousands) | Retail <br> Banking | Commercial <br> Banking | Investment <br> Services | Treasury <br> and Other |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Three Months Ended September 30, 2013 |  |  |  |  |  |
| Net Interest Income | $\$$ | 41,404 | $\$$ | 24,671 | $\$$ |
| Provision for Credit Losses | 1,629 | 2,574 | $\$$ |  |  |
| Total |  |  |  |  |  |

Three Months Ended September 30, $2012{ }^{1}$

| Net Interest Income | \$ | 44,139 | \$ | 25,803 | \$ | 3,010 | \$ | 20,680 | \$ | 93,632 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Provision for Credit Losses |  | 1,845 |  | (348) |  | (24) |  | $(1,473)$ |  | - |
| Net Interest Income After Provision for Credit Losses |  | 42,294 |  | 26,151 |  | 3,034 |  | 22,153 |  | 93,632 |
| Noninterest Income |  | 28,816 |  | 5,773 |  | 14,366 |  | 3,419 |  | 52,374 |
| Noninterest Expense |  | $(52,609)$ |  | $(15,397)$ |  | $(13,928)$ |  | $(2,944)$ |  | $(84,878)$ |
| Income Before Income Taxes |  | 18,501 |  | 16,527 |  | 3,472 |  | 22,628 |  | 61,128 |
| Provision for Income Taxes |  | $(6,846)$ |  | $(5,669)$ |  | $(1,285)$ |  | $(6,096)$ |  | $(19,896)$ |
| Net Income |  | 11,655 |  | 10,858 |  | 2,187 |  | 16,532 |  | 41,232 |
| Total Assets as of September 30, $2012{ }^{1}$ | \$ | 3,675,639 | \$ | 2,091,517 | \$ | 192,250 | \$ | 7,423,019 | \$ | 13,382,425 |

[^8]| (dollars in thousands) |  | Retail Banking | Commercial Banking |  |  | Investment Services |  | Treasury and Other | Consolidated Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Nine Months Ended September 30, 2013 |  |  |  |  |  |  |  |  |  |  |
| Net Interest Income | \$ | 122,442 | \$ | 73,528 | \$ | 7,938 | \$ | 62,879 | \$ | 266,787 |
| Provision for Credit Losses |  | 6,775 |  | $(1,501)$ |  | (52) |  | $(5,222)$ |  | - |
| Net Interest Income After Provision for Credit Losses |  | 115,667 |  | 75,029 |  | 7,990 |  | 68,101 |  | 266,787 |
| Noninterest Income |  | 67,686 |  | 20,382 |  | 44,446 |  | 8,431 |  | 140,945 |
| Noninterest Expense |  | $(150,838)$ |  | $(47,957)$ |  | $(40,954)$ |  | $(8,796)$ |  | $(248,545)$ |
| Income Before Income Taxes |  | 32,515 |  | 47,454 |  | 11,482 |  | 67,736 |  | 159,187 |
| Provision for Income Taxes |  | $(12,030)$ |  | $(16,247)$ |  | $(4,248)$ |  | $(15,215)$ |  | $(47,740)$ |
| Net Income |  | 20,485 |  | 31,207 |  | 7,234 |  | 52,521 |  | 111,447 |
| Total Assets as of September 30, 2013 | \$ | 3,611,412 | \$ | 2,356,723 | \$ | 199,556 | \$ | 7,681,180 | \$ | 13,848,871 |

Nine Months Ended September 30, $2012{ }^{1}$

| Net Interest Income | \$ | 133,530 | \$ | 77,974 | \$ | 9,493 | \$ | 65,964 | \$ | 286,961 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Provision for Credit Losses |  | 9,148 |  | (798) |  | 265 |  | $(7,636)$ |  | 979 |
| Net Interest Income After Provision for Credit Losses |  | 124,382 |  | 78,772 |  | 9,228 |  | 73,600 |  | 285,982 |
| Noninterest Income |  | 76,232 |  | 20,402 |  | 42,107 |  | 8,563 |  | 147,304 |
| Noninterest Expense |  | $(154,883)$ |  | $(46,999)$ |  | $(42,105)$ |  | $(6,845)$ |  | $(250,832)$ |
| Income Before Income Taxes |  | 45,731 |  | 52,175 |  | 9,230 |  | 75,318 |  | 182,454 |
| Provision for Income Taxes |  | $(16,920)$ |  | $(13,936)$ |  | $(3,415)$ |  | $(22,394)$ |  | $(56,665)$ |
| Net Income |  | 28,811 |  | 38,239 |  | 5,815 |  | 52,924 |  | 125,789 |
| Total Assets as of September 30, $2012{ }^{1}$ | \$ | 3,675,639 | \$ | 2,091,517 | \$ | 192,250 | \$ | 7,423,019 | \$ | 13,382,425 |

[^9]

[^10]
## Bank of Hawaii Corporation and Subsidiaries

Hawaii Economic Trends
Table 15


Tourism ${ }^{5}$

| July 31, 2013 | 670.5 | (3.2) \% |
| :---: | :---: | :---: |
| June 30, 2013 | 692.9 | 2.1 |
| May 31, 2013 | 678.4 | 2.5 |
| April 30, 2013 | 662.1 | (5.4) |
| March 31, 2013 | 699.8 | 4.1 |
| February 28, 2013 | 672.4 | (0.2) |
| January 31, 2013 | 673.5 | (0.4) |
| December 31, 2012 | 675.9 | (2.6) |
| November 30, 2012 | 693.7 | 5.5 |
| October 31, 2012 | 657.3 | 0.6 |
| September 30, 2012 | 653.2 | (0.4) |
| August 31, 2012 | 656.0 | 3.1 |
| July 31, 2012 | 636.3 | (2.7) |
| June 30, 2012 | 653.9 | 0.7 |
| May 31, 2012 | 649.3 | 1.5 |
| April 30, 2012 | 639.4 | (2.0) |
| March 31, 2012 | 652.4 | 3.4 |
| February 29, 2012 | 631.2 | (1.1) |
| January 31, 2012 | 638.1 | 1.6 |
| December 31, 2011 | 628.3 | 2.0 |
| November 30, 2011 | 616.3 | 0.9 |
| October 31, 2011 | 610.8 | (1.7) |
| September 30, 2011 | 621.6 | 5.5 |
| August 31, 2011 | 589.1 | 0.4 |

[^11]
[^0]:    ${ }^{1}$ Efficiency ratio is defined as noninterest expense divided by total revenue (net interest income and total noninterest income).
    ${ }^{2}$ Net interest margin is defined as net interest income, on a taxable-equivalent basis, as a percentage of average earning assets.
    ${ }^{3}$ Dividend payout ratio is defined as dividends declared per share divided by basic earnings per share.
    ${ }^{4}$ Tangible common equity to tangible assets and tangible common equity to risk-weighted assets are Non-GAAP financial measures. See Table 1b "Reconciliation of Non-GAAP Financial Measures."

[^1]:    ${ }^{1}$ Non-performing loans and leases are included in the respective average loan and lease balances. Income, if any, on such loans and leases is recognized on a cash basis.
    ${ }^{2}$ Comprised of other consumer revolving credit, installment, and consumer lease financing.
    ${ }^{3}$ Interest income includes taxable-equivalent basis adjustments, based upon a federal statutory tax rate of $35 \%$, of $\$ 2,597,000, \$ 2,490,000$ and $\$ 2,529,000$ for the three months ended September 30, 2013, June 30, 2013, and September 30, 2012, respectively.

[^2]:    ${ }^{1}$ Non-performing loans and leases are included in the respective average loan and lease balances. Income, if any, on such loans and leases is recognized on a cash basis.
    ${ }^{2}$ Comprised of other consumer revolving credit, installment, and consumer lease financing.
    ${ }^{3}$ Interest income includes taxable-equivalent basis adjustments, based upon a federal statutory tax rate of $35 \%$, of $\$ 7,498,000$ and $\$ 7,080,000$ for the nine months ended September 30, 2013 and 2012, respectively.

[^3]:    ${ }^{1}$ The change in interest income and expense not solely due to changes in volume or rate has been allocated on a pro-rata basis to the volume and rate columns.
    ${ }^{2}$ Comprised of other consumer revolving credit, installment, and consumer lease financing.

[^4]:    ${ }^{1}$ The change in interest income and expense not solely due to changes in volume or rate has been allocated on a pro-rata basis to the volume and rate columns.
    ${ }^{2}$ Comprised of other consumer revolving credit, installment, and consumer lease financing.

[^5]:    ${ }^{1}$ The change in interest income and expense not solely due to changes in volume or rate has been allocated on a pro-rata basis to the volume and rate columns.
    ${ }^{2}$ Comprised of other consumer revolving credit, installment, and consumer lease financing.

[^6]:    ${ }^{1}$ Comprised of other revolving credit, installment, and lease financing

[^7]:    ${ }^{1}$ Comprised of other revolving credit, installment, and lease financing.
    ${ }^{2}$ Included in this analysis is activity related to the Company's reserve for unfunded commitments, which is separately recorded in other liabilities in the
    Consolidated Statements of Condition.

[^8]:    ${ }^{1}$ Certain prior period information has been reclassified to conform to current presentation.

[^9]:    ${ }^{1}$ Certain prior period information has been reclassified to conform to current presentation.

[^10]:    ${ }^{1}$ Efficiency ratio is defined as noninterest expense divided by total revenue (net interest income and noninterest income).
    ${ }^{2}$ Net interest margin is defined as net interest income, on a taxable-equivalent basis, as a percentage of average earning assets.

[^11]:    ${ }^{1}$ Source: Hawaii Department of Business, Economic Development \& Tourism
    ${ }^{2}$ Source: U. S. Bureau of Labor, preliminary figure
    ${ }^{3}$ Source: Hawaii Department of Labor and Industrial Relations
    ${ }^{4}$ Source: Honolulu Board of REALTORS
    ${ }^{5}$ Source: University of Hawaii Economic Research Organization
    Note: Certain prior period seasonally adjusted information has been revised.

