NewsRelease

NYSE: BOH

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Bank of Hawaii Corporation Third Quarter 2017 Financial Results

- Diluted Earnings Per Share \$1.08
- Net Income \$45.9 Million
- Board of Directors Declares Dividend of \$0.52 Per Share
- Board of Directors Increases Share Repurchase Authorization \$100 Million

FOR IMMEDIATE RELEASE

HONOLULU, HI (October 23, 2017) -- Bank of Hawaii Corporation (NYSE: BOH) today reported diluted earnings per share of \$1.08 for the third quarter of 2017, up from \$1.05 in the second quarter of 2017 and \$1.02 in the third quarter of 2016. Net income for the third quarter of 2017 was \$45.9 million, an increase of \$1.2 million from net income of \$44.7 million in the previous quarter and an increase of \$2.4 million from net income of \$43.5 million in the same quarter last year.

Loan and lease balances increased to \$9.6 billion at September 30, 2017, up 2.0 percent from June 30, 2017 and up 10.1 percent compared with September 30, 2016. Deposits grew to \$15.0 billion at the end of the third quarter of 2017, up 1.8 percent from the previous quarter and up 9.0 percent compared with the same quarter last year.

"Bank of Hawaii's financial results remained strong through the third quarter of 2017," said Peter S. Ho, Chairman, President and CEO. "Loan and deposit balances increased, asset quality remained solid, our net interest margin was stable, and our core expenses declined during the quarter."

The return on average assets for the third quarter of 2017 was 1.07 percent, down from 1.09 percent in the previous quarter and 1.09 percent in the same quarter last year. The return on average equity for the third quarter of 2017 was 14.89 percent, up from 14.87 percent for the second quarter of 2017 and equal to the return on average equity of 14.89 percent in the third quarter of 2016. The efficiency ratio for the third quarter of 2017 was 55.82 percent compared with 55.99 percent in the previous quarter and 57.58 percent in the same quarter last year.

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Bank of Hawaii Corporation Third Quarter 2017 Financial Results

For the nine-month period ended September 30, 2017, net income was \$141.7 million, an increase of \$3.8 million from net income of \$137.9 million for the same period last year. Diluted earnings per share were \$3.32 for the nine-month period in 2017 compared with diluted earnings per share of \$3.21 for the same period in 2016. The 2017 year-to-date return on average assets was 1.14 percent compared with 1.17 percent for the same period in 2016. The 2017 year-to-date return on average equity was 15.77 percent compared with 16.09 percent for the nine months ended September 30, 2016. The efficiency ratio for the nine-month period ended September 30, 2017 declined to 55.05 percent compared with 56.57 percent for the same period last year.

Financial Highlights

Net interest income, on a taxable equivalent basis, for the third quarter of 2017 was \$119.2 million, an increase of \$3.9 million from net interest income of \$115.3 million in the second quarter of 2017 and an increase of \$12.3 million from net interest income of \$106.9 million in the third quarter of last year. Net interest income in the third quarter of 2016 included a reversal of \$0.8 million for an interest recovery previously recorded in the second quarter of 2016. Net interest income for the nine-month period in 2017 was \$347.5 million, an increase of \$28.1 million from net interest income of \$319.4 million for the same period in 2016. Analyses of the changes in net interest income are included in Tables 8a, 8b, and 8c.

The net interest margin was 2.92 percent for the third quarter of 2017, unchanged from the second quarter of 2017 and a 12 basis point increase from the net interest margin of 2.80 percent in the third quarter of 2016. Adjusted for the interest reversal, the net interest margin in the third quarter of 2016 was 2.82 percent. The net interest margin for the first nine months of 2017 was 2.91 percent compared with 2.84 percent for the same nine-month period last year.

Results for the third quarter of 2017 included a provision for credit losses of \$4.0 million due to the continued strong growth of loans and leases. Second quarter of 2017 results included a provision for credit losses of \$4.3 million. Results for the third quarter of 2016 included a provision for credit losses of \$2.5 million. The provision for credit losses during the first nine months of 2017 was \$12.7 million compared with \$1.5 million during the same period in 2016. Provision expense in 2016 reflected a recovery of \$6.6 million related to one commercial client in Guam.

Noninterest income was \$42.4 million in the third quarter of 2017, down \$2.8 million from noninterest income of \$45.2 million in the second quarter of 2017 and down \$5.7 million from \$48.1 million in the same quarter last year. Mortgage banking income decreased to \$3.2 million in the third quarter of 2017 compared with \$3.8 million in the second quarter of 2017 and \$6.4 million in the third quarter last year. Noninterest income for the nine-months ended September 30, 2017 was \$143.6 million compared with noninterest income of \$150.8 million for the same period in 2016. The decrease from the previous year was primarily due to the decline in mortgage banking income, lower revenue from the customer derivative program and gains on sales of assets during 2016.

Noninterest expense was \$88.6 million in the third quarter of 2017, up \$0.4 million from noninterest expense of \$88.2 million in the previous quarter and up \$1.1 million from \$87.5 million in the same quarter last year. Noninterest expense in the third quarter of 2017 included \$2.1 million in severance which was partially offset by a reduction of \$0.9 million in share-based compensation. Noninterest expense for the nine-months ended September 30, 2017 was \$265.4 million compared with noninterest expense of \$261.0 million for the same period in 2016. An analysis of noninterest expenses related to salaries and benefits is included in Table 9.

Bank of Hawaii Corporation Third Quarter 2017 Financial Results

The effective tax rate for the third quarter of 2017 was 30.62 percent compared with 31.37 percent in the previous quarter and 29.84 percent during the same quarter last year. Taxes for the third quarter of 2016 included a \$0.7 million release of reserves. The effective tax rate for the nine-month period ended September 30, 2017 was 30.54 percent compared with 30.62 percent for the same period last year.

The Company's business segments are defined as Retail Banking, Commercial Banking, Investment Services, and Treasury & Other. Results are determined based on the Company's internal financial management reporting process and organizational structure. Selected financial information for the business segments is included in Tables 13a and 13b.

Asset Quality

The Company's overall asset quality remained solid during the third quarter of 2017. Total non-performing assets were \$17.0 million at September 30, 2017 compared with \$16.4 million at June 30, 2017 and \$18.7 million at September 30, 2016. As a percentage of total loans and leases and foreclosed real estate, non-performing assets were 0.18 percent at September 30, 2017 compared with 0.17 percent at June 30, 2017 and 0.21 percent at September 30, 2016.

Accruing loans and leases past due 90 days or more were \$6.7 million at September 30, 2017 compared with \$7.0 million at June 30, 2017 and \$5.6 million at September 30, 2016. Restructured loans and leases not included in non-accrual loans or accruing loans past due 90 days or more were \$55.0 million at September 30, 2017 compared with \$53.2 million at June 30, 2017 and \$52.1 million at September 30, 2016. More information on non-performing assets and accruing loans and leases past due 90 days or more is presented in Table 11.

Net loans and leases charged off during the third quarter of 2017 were \$3.5 million or 0.15 percent annualized of total average loans and leases outstanding. Loan and lease charge-offs of \$6.2 million during the quarter were partially offset by recoveries of \$2.7 million. Net charge-offs during the second quarter of 2017 were \$3.0 million or 0.13 percent annualized of total average loans and leases outstanding and were comprised of \$5.5 million in charge-offs partially offset by recoveries of \$2.5 million. Net charge-offs during the third quarter of 2016 were \$2.4 million or 0.11 percent annualized of total average loans and leases outstanding and were comprised of \$2.5 million. Net charge-offs during the third quarter of 2016 were \$2.4 million or 0.11 percent annualized of total average loans and leases outstanding and were comprised of \$4.9 million in charge-offs partially offset by recoveries of \$2.5 million. Net charge-offs in the nine-month period ended September 30, 2017 were \$10.0 million, or 0.15 percent annualized of total average loans and leases outstanding compared with net charge-offs of \$0.3 million, or 0.01 percent annualized of total average loans and leases outstanding the same period in 2016. The lower charge-off rate during 2016 was largely due to the previously mentioned recovery of previously charged off loans to a commercial client in Guam.

The allowance for loan and lease losses increased to \$106.9 million at September 30, 2017 due to continued strong loan growth. The allowance for loan and lease losses was \$106.4 million at June 30, 2017 and \$104.0 million at September 30, 2016. The ratio of the allowance for loan and lease losses to total loans and leases outstanding was 1.12 percent at September 30, 2017, a decrease of 1 basis point from the previous quarter and down 8 basis points from the end of the same quarter last year. The reserve for unfunded commitments at September 30, 2017 of \$6.8 million was unchanged from June 30, 2017 and up from \$6.6 million at September 30, 2016. Details of loan and lease charge-offs, recoveries and the components of the total reserve for credit losses are summarized in Table 12.

Other Financial Highlights

Total assets were \$17.3 billion at September 30, 2017, an increase of \$287.0 million from total assets of \$17.0 billion at June 30, 2017 and \$1.3 billion from total assets of \$16.0 billion at September 30, 2016. Average total assets were \$17.0 billion during the third quarter of 2017 compared with \$16.5 billion during the previous quarter and \$15.9 billion during the same quarter last year.

The investment securities portfolio was \$6.3 billion at September 30, 2017, reflecting increases of \$183.8 million from total securities of \$6.1 billion at June 30, 2017 and \$253.9 million from total securities of \$6.0 billion at September 30, 2016. The portfolio remains largely comprised of securities issued by U. S. government agencies and included \$4.0 billion in securities held to maturity and \$2.3 billion in securities available for sale at September 30, 2017.

Total loans and leases were \$9.6 billion at September 30, 2017, an increase of \$186.3 million from total loans and leases of \$9.4 billion at June 30, 2017 and \$879.9 million from total loans and leases of \$8.7 billion at September 30, 2016. Average total loans and leases increased to \$9.5 billion during the third quarter of 2017 compared with \$9.2 billion during the second quarter of 2017 and \$8.5 billion during the same quarter last year. The commercial loan portfolio increased to \$3.7 billion at the end of the third quarter of 2017, up slightly from the end of the previous quarter and up from \$3.5 billion at the end of the same quarter last year. Total consumer loans increased to \$5.8 billion at the end of the third quarter of 2017, up from \$5.7 billion at the end of the second quarter of 2017 and \$5.2 billion at the end of the third quarter of 2017. Total consumer loans increased to \$5.8 billion at the end of the third quarter of 2017. Total consumer loans increased to \$5.8 billion at the end of the third quarter of 2017. Total consumer loans increased to \$5.8 billion at the end of the third quarter of 2017. Total consumer loans increased to \$5.8 billion at the end of the third quarter of 2017. Total consumer loans increased to \$5.8 billion at the end of the third quarter of 2017. Total consumer loans increased to \$5.8 billion at the end of the third quarter of 2017. Total consumer loans increased to \$5.8 billion at the end of the third quarter of 2017. Total consumer loans increased to \$5.8 billion at the end of the third quarter of 2017. Total consumer loans increased to \$5.8 billion at the end of the third quarter of 2017. Total consumer loans increased to \$5.8 billion at the end of the third quarter of 2016. Loan and lease portfolio balances are summarized in Table 10.

Total deposits were \$15.0 billion at September 30, 2017, an increase of \$263.5 million from total deposits of \$14.8 billion at June 30, 2017 and \$1.2 billion from total deposits of \$13.8 billion at September 30, 2016. Average total deposits increased to \$14.7 billion during the third quarter of 2017 compared with \$14.3 billion during the previous quarter and \$13.7 billion during the same quarter last year. Consumer deposits were \$7.3 billion at the end of the third quarter of 2017, up slightly from the end of the previous quarter and up from \$6.8 billion at the end of the same quarter last year. Commercial deposits were \$6.1 billion at the end of the third quarter of 2017, up from \$5.9 billion at the end of the previous quarter and up from \$5.8 billion at the end of the same quarter last year. Other deposits, including public funds, were \$1.7 billion at the end of the third quarter of 2017, up from \$1.6 billion at the end of the previous quarter and up from \$1.3 billion at the end of the same quarter last year.

During the third quarter of 2017, the Company repurchased 183.5 thousand shares of common stock at a total cost of \$14.8 million under its share repurchase program. The average cost was \$80.89 per share repurchased. From the beginning of the share repurchase program initiated during July 2001 through September 30, 2017, the Company repurchased 54.1 million shares and returned nearly \$2.1 billion to shareholders at an average cost of \$38.19 per share. The Company's Board of Directors increased the authorization under the share repurchase program by an additional \$100.0 million. From October 2 through October 20, 2017 the Company repurchased an additional 44.5 thousand shares of common stock at an average cost of \$83.97 per share. Remaining buyback authority under the share repurchase program was \$126.9 million at October 20, 2017.

Total shareholders' equity was \$1.2 billion at September 30, 2017. The Tier 1 Capital Ratio was 13.27 percent at September 30, 2017 compared with 13.34 percent at June 30, 2017 and 13.40 percent at September 30, 2016. The Tier 1 leverage ratio at September 30, 2017 was 7.24 percent compared with 7.37 percent at June 30, 2017 and 7.25 percent at September 30, 2016.

Bank of Hawaii Corporation Third Quarter 2017 Financial Results

The Company's Board of Directors has declared a quarterly cash dividend of \$0.52 per share on the Company's outstanding shares. The dividend will be payable on December 14, 2017 to shareholders of record at the close of business on November 30, 2017.

Hawaii Economy

General economic conditions in Hawaii remained positive during the third quarter of 2017. The statewide seasonally-adjusted unemployment rate continues to remain low, declining to 2.5 percent in September 2017 compared to 4.2 percent nationally. Tourism remained robust through the first eight months of 2017. Total visitor spending increased 8.5 percent due to growth of 4.7 percent in visitor arrivals and an increase of 3.9 percent in daily spending compared to the same eight-month period in 2016. The real estate market also remains strong. For the first nine months of 2017, the volume of single-family home sales on Oahu increased 5.0 percent and the volume of condominium sales on Oahu increased 5.8 percent compared with the same period in 2016. The median sales price of a single-family home on Oahu increased 3.4 percent and the median price of a condominium on Oahu increased 5.4 percent for the first nine months of 2017 compared to the same nine-month period in 2016. As of September 30, 2017, months of inventory of single-family homes and condominiums on Oahu were 2.4 months and 2.6 months, respectively. More information on current Hawaii economic trends is presented in Table 15.

Conference Call Information

The Company will review its third quarter 2017 financial results today at 2:00 p.m. Eastern Time (8:00 a.m. Hawaii Time). The conference call will be accessible via teleconference and via the investor relations link of Bank of Hawaii Corporation's website, <u>www.boh.com</u>. The toll-free number is (844) 543-5235 in the United States and Canada and (703) 318-2209 for other international callers. Use the pass code "Bank of Hawaii" to access the call. A replay will be available for one week beginning approximately 11:00 a.m. Hawaii Time on Monday, October 23, 2017. The replay number is (855) 859-2056 in the United States and Canada and (404) 537-3406 from other international locations. Enter the pass code 95696390 when prompted. Participants can also dial 1 (800) 585-8367 to access the replay. In addition, a replay will be available on the Company's website, <u>www.boh.com</u>.

Forward-Looking Statements

This news release, and other statements made by the Company in connection with it may contain "forward-looking statements", such as forecasts of our financial results and condition, expectations for our operations and business prospects, and our assumptions used in those forecasts and expectations. Do not unduly rely on forward-looking statements. Actual results might differ significantly from our forecasts and expectations because of a variety of factors. More information about these factors is contained in Bank of Hawaii Corporation's Annual Report on Form 10-K for the year ended December 31, 2016, which was filed with the U.S. Securities and Exchange Commission. We have not committed to update forward-looking statements to reflect later events or circumstances.

Bank of Hawaii Corporation is an independent regional financial services company serving businesses, consumers and governments in Hawaii, American Samoa, and the West Pacific. The Company's principal subsidiary, Bank of Hawaii, was founded in 1897. For more information about Bank of Hawaii Corporation, see the Company's web site, <u>www.boh.com</u>.

Financial Highlights

			Three	Months End	ed			Nine Mo	onths Ended				
<i></i>	Se	ptember 30,		June 30,	Se	eptember 30,		Septer	mber 3				
(dollars in thousands, except per share amounts)		2017		2017		2016		2017		2016			
For the Period:													
Operating Results													
Net Interest Income	\$	116,317	\$	112,279	\$	103,912	\$	338,468	\$	310,486			
Provision for Credit Losses		4,000		4,250		2,500		12,650		1,500			
Total Noninterest Income		42,410		45,236		48,114		143,562		150,840			
Total Noninterest Expense		88,598		88,189		87,532		265,355		260,989			
Net Income		45,881		44,662		43,493		141,719		137,948			
Basic Earnings Per Share		1.09		1.05		1.02		3.35		3.23			
Diluted Earnings Per Share		1.08		1.05		1.02		3.32		3.21			
Dividends Declared Per Share		0.52		0.50		0.48		1.52		1.41			
Performance Ratios													
Return on Average Assets		1.07	%	1.09	%	1.09	%	1.14	%	1.17			
Return on Average Shareholders' Equity		14.89		14.87		14.89		15.77		16.09			
Efficiency Ratio ¹		55.82		55.99		57.58		55.05		56.57			
Net Interest Margin ²		2.92		2.92		2.80		2.91		2.84			
Dividend Payout Ratio ³		47.71		47.62		47.06		45.37		43.65			
Average Shareholders' Equity to Average Assets		7.21		7.30		7.30		7.22		7.30			
Average Balances	•	0.454.055	•	0.0/7 777	•	0 400	*	0.001.01-	•	0.0/0 ====			
Average Loans and Leases	\$	9,451,972	\$	9,217,779	\$	8,483,588	\$	9,231,615	\$	8,210,596			
Average Assets		16,972,202		16,495,925		15,906,760		16,636,213		15,695,251			
Average Deposits		14,727,469		14,253,149		13,687,186		14,401,698		13,492,609			
Average Shareholders' Equity		1,222,885		1,204,837		1,161,655		1,201,850		1,145,094			
Per Share of Common Stock													
Book Value	\$	28.88	\$	28.45	\$	27.24	\$	28.88	\$	27.24			
Tangible Book Value		28.14		27.72		26.50		28.14		26.50			
Market Value													
Closing		83.36		82.97		72.62		83.36		72.62			
High		86.19		84.99		73.44		90.80		73.44			
Low		74.72		75.92		65.19		74.72		54.55			
			S	eptember 30,		June 30		December 31,	S	September 30,			
As of Period End:				2017		2017	, 	2016		2016			
Balance Sheet Totals													
Loans and Leases			\$	9,573,956	\$	9,387,613	\$	8,949,785	\$	8,694,097			
Total Assets				17,268,302		16,981,292		16,492,367		16,014,643			
Total Deposits				15,048,160		14,784,649		14,320,240		13,808,365			
Other Debt				267,887		267,904		267,938		267,954			
Total Shareholders' Equity				1,227,893		1,213,757		1,161,537		1,163,859			
Asset Quality													
Non-Performing Assets			\$	17,035	\$	16,368	\$	19,761	\$	18,672			
Allowance for Loan and Lease Losses				106,881		106,353		104,273		104,033			
Allowance to Loans and Leases Outstanding				1.12	%	1.13	%	1.17	%	1.20			
Capital Ratios													
Common Equity Tier 1 Capital Ratio				13.27	%	13.34	%	13.24	%	13.40			
Tier 1 Capital Ratio				13.27		13.34		13.24		13.40			
Total Capital Ratio				14.51		14.58		14.49		14.65			
Гier 1 Leverage Ratio				7.24		7.37		7.21		7.25			
Total Shareholders' Equity to Total Assets				7.11		7.15		7.04		7.27			
Tangible Common Equity to Tangible Assets ⁴				6.94		6.97		6.86		7.08			
Tangible Common Equity to Risk-Weighted Assets ⁴				12.96		13.01		12.81		13.18			
Non-Financial Data													
Full-Time Equivalent Employees				2,120		2,142		2,122		2,125			
Branches				69		69		69		70			
ATMs				388		388		449		450			

¹ Efficiency ratio is defined as noninterest expense divided by total revenue (net interest income and total noninterest income).

² Net interest margin is defined as net interest income, on a taxable-equivalent basis, as a percentage of average earning assets.

³ Dividend payout ratio is defined as dividends declared per share divided by basic earnings per share.

⁴ Tangible common equity to tangible assets and tangible common equity to risk-weighted assets are Non-GAAP financial measures. See Table 2 "Reconciliation of Non-GAAP Financial Measures."

Reconciliation of Non-GAAP Financial Measures

Reconciliation of Non-GAAP Financial Measures						Table 2
	S	eptember 30,	June 30,	December 31,	S	September 30,
(dollars in thousands)		2017	2017	2016		2016
Total Shareholders' Equity	\$	1,227,893	\$ 1,213,757	\$ 1,161,537	\$	1,163,859
Less: Goodwill		31,517	31,517	31,517		31,517
Tangible Common Equity	\$	1,196,376	\$ 1,182,240	\$ 1,130,020	\$	1,132,342
Total Assets	\$	17,268,302	\$ 16,981,292	\$ 16,492,367	\$	16,014,643
Less: Goodwill		31,517	31,517	31,517		31,517
Tangible Assets	\$	17,236,785	\$ 16,949,775	\$ 16,460,850	\$	15,983,126
Risk-Weighted Assets, determined in accordance						
with prescribed regulatory requirements	\$	9,233,969	\$ 9,087,057	\$ 8,823,485	\$	8,591,440
Total Shareholders' Equity to Total Assets		7.11%	7.15%	7.04%		7.27%
Tangible Common Equity to Tangible Assets (Non-GAAP)		6.94%	6.97%	6.86%		7.08%
Tier 1 Capital Ratio		13.27%	13.34%	13.24%		13.40%
Tangible Common Equity to Risk-Weighted Assets (Non-GAAP)		12.96%	13.01%	12.81%		13.18%

Consolidated Statements of Income

(dollars in thousands, except per share amounts)

Income on Investment Securities

Available-for-Sale

Held-to-Maturity

Total Interest Income

Funds Purchased

Short-Term Borrowings

Interest Expense Deposits

Other Debt

Interest Income

Deposits

Other

Funds Sold

Nine Months Ended Three Months Ended September 30, June 30, September 30, September 30, 2017 2017 2016 2017 2016 Interest and Fees on Loans and Leases \$ 94,621 \$ 90,909 \$ 83,489 \$ 273,467 \$ 246,707 31,648 10,313 11,987 11,835 34,906 59,874 20,334 19,918 19,315 59,958 2 7 5 1 12 2,066 1,579 696 695 3,165 235 208 166 673 531 128,761 123,568 113,979 372,181 340,833 6,663 4,998 3,232 15,352 9,199 Securities Sold Under Agreements to Repurchase 4,664 5,079 5,713 14,928 18,000 42 9 39 3 -64 64 -_ _ 1,117 1,109 <u>1,119</u> 3,327 3,139 12.444 10.067 33.713 30.347 11.289

Total Interest Expense	12,444	11,289	10,067	33,713	30,347
Net Interest Income	116,317	112,279	103,912	338,468	310,486
Provision for Credit Losses	4,000	4,250	2,500	12,650	1,500
Net Interest Income After Provision for Credit Losses	112,317	108,029	101,412	325,818	308,986
Noninterest Income					
Trust and Asset Management	11,050	11,796	11,008	34,325	34,971
Mortgage Banking	3,237	3,819	6,362	10,356	13,639
Service Charges on Deposit Accounts	8,188	8,009	8,524	24,522	25,117
Fees, Exchange, and Other Service Charges	13,764	13,965	14,023	41,061	41,445
Investment Securities Gains (Losses), Net	(566)	(520)	(328)	11,047	10,540
Annuity and Insurance	1,429	2,161	1,653	5,585	5,560
Bank-Owned Life Insurance	1,861	1,550	1,911	4,908	5,010
Other	3,447	4,456	4,961	11,758	14,558
Total Noninterest Income	42,410	45,236	48,114	143,562	150,840
Noninterest Expense					
Salaries and Benefits	51,626	50,113	49,725	153,341	150,528
Net Occupancy	7,727	8,131	8,510	24,026	22,671
Net Equipment	5,417	5,706	4,913	16,624	15,387
Data Processing	3,882	3,881	3,620	11,173	11,543
Professional Fees	3,044	2,592	2,396	8,415	7,082
FDIC Insurance	2,107	2,097	2,104	6,413	6,600
Other	14,795	15,669	16,264	45,363	47,178
Total Noninterest Expense	88,598	88,189	87,532	265,355	260,989
Income Before Provision for Income Taxes	66,129	65,076	61,994	204,025	198,837
Provision for Income Taxes	20,248	20,414	18,501	62,306	60,889
Net Income	\$ 45,881	\$ 44,662	\$ 43,493	\$ 141,719	\$ 137,948
Basic Earnings Per Share	\$ 1.09	\$ 1.05	\$ 1.02	\$ 3.35	\$ 3.23
Diluted Earnings Per Share	\$ 1.08	\$ 1.05	\$ 1.02	\$ 3.32	\$ 3.21
Dividends Declared Per Share	\$ 0.52	\$ 0.50	\$ 0.48	\$ 1.52	\$ 1.41
Basic Weighted Average Shares	42,251,541	42,353,976	42,543,122	42,336,441	42,730,571
Diluted Weighted Average Shares	42,565,364	42,658,885	42,778,346	42,662,163	42,947,059

Table 3

Consolidated Statements of Comprehensive Income

		TI	nree	e Months End	Nine Months Ended					
	Sep	tember 30,		June 30,	Se	ptember 30,		Septerr	nber	30,
(dollars in thousands)		2017		2017		2016		2017		2016
Net Income	\$	45,881	\$	44,662	\$	43,493	\$	141,719	\$	137,948
Other Comprehensive Income (Loss), Net of Tax:										
Net Unrealized Gains (Losses) on Investment Securities		444		3,106		(5,528)		8,444		8,323
Defined Benefit Plans		146		147		140		439		422
Total Other Comprehensive Income (Loss)		590		3,253		(5,388)		8,883		8,745
Comprehensive Income	\$	46,471	\$	47,915	\$	38,105	\$	150,602	\$	146,693

Table 4

Consolidated Statements of Condition

September 20, 2017 June 30, 2017 December 31, 2017 September 30, 2017 Z016 Z016 Assist Interest-Bearing Deposits in Other Banks \$3,161 \$3,013 \$1,161 \$3,013 \$1,161 \$3,013 \$1,161 \$2016 Z016 Available-for-Sine 2,222,068 2,316,728 2,160,748 2,216,728 2,160,748 2,215,429 Available-for-Sine 2,222,068 2,316,728 2,160,748 2,215,429 40,90 60,000 Learns Hold for Sine 2,017,728 2,160,748 2,215,429 60,000 60,000 Lans and Leases 9,752 20,354 62,409 60,000 Lans and Leases 1,042,733 1,042,733 1,042,833 1,042,733 1,042,833 1,042,733 1,042,833 1,042,733 1,042,833 1,042,733 1,042,833 1,042,733 1,042,833 1,042,733 1,042,833 1,042,733 1,042,833 1,042,733 1,042,837 1,042,833 1,042,733 1,042,837 1,042,837 1,042,837 1,042,837 1,042,837 1,042,837 1,042,837 1,042,837	Consolidated Statements of Condition				Table 5
Assets S 3,161 S 3,013 S 3,187 S 4,181 Interest-Bearing Deposits in Other Banks. 5 3,161 S 3,013 S 3,187 S 4,181 Frinds Sold 512,068 742,221 707,343 506,604 22,121,482 Available-for-Sale 2,322,068 2,316,728 2,180,041 2,213,482 Learns Huld Tor Sale 0,573,556 0,307,713 8,949,705 8,694,007 Alboans for Lean and Lease 0,407,7122 10,447,713 16,603,757 10,402,73 Antices and Leases 10,427,712 10,427,717 15,863,757 15,198,312 Cast and Due from Banks 122,342 113,805 110,285 110,285 Foregload Read Estate 1,303 1,907 122,352 274,485 24,447 128,059 143,505 110,285 Cadoull 31,517 31,517 31,517 31,517 31,517 31,517 31,517 31,517 31,517 31,517 31,517 31,517		September 30,	June 30,	December 31,	September 30,
Interest-Bauring Deposits in Other Banks \$ 3,161 \$ 3,161 \$ 3,161 \$ 3,161 \$ 3,161 \$ 3,161 \$ 5,12,668 7,72,271 7,77,343 \$ 5006,004 Investment Securities 2,322,668 2,316,772 2,136,272 2,136,272 2,136,272 2,136,272 2,136,272 2,136,272 2,136,272 2,136,272 2,136,272 2,136,272 2,136,272 2,136,272 2,136,272 2,136,272 2,136,272 2,136,272 2,136,272 2,156,273 1,104,283 1,204,277 1,273,283 2,244,471 1,23,063 1,10,283 1,204,277 1,273,285 2,274,87 3,517 3,1517 3,1517 3,1517 3,1517	(dollars in thousands)	2017	2017	2016	2016
Funds Solution 512,868 742.221 707.343 606.804 Invosiment Socurities 2 218,021 213,482 Helst-Maturiy (Fair Value of \$3,980,956; \$3,785,641; \$3,827,527; and \$3,893,542) 3,980,589 3,782,772 3,832,997 3,815,915 Lonars Hold for Sale 9,773,556 9,377,713 8,482,997 3,815,915 6,660,661 Lonars and Leases 9,0573,556 9,377,713 8,487,075 9,223,203 4,845,723 6,046,823 Loans and Leases 9,487,075 9,223,203 4,845,725 5,193,821 16,963,33 11,04,273 1104,0833 Loans and Leases 9,447,075 9,223,427 113,805 4,849,85 4,849,85 Cock and Due from Banks 2,24,643 146,47178 116,867,773 11,519,813,17 Stored Interest Receivable 5,15,28 24,463 24,471 22,863 20,901 Goodwill 3,15,17 3,15,17 3,15,17 3,15,17 3,15,17 3,15,17 Bank-Owned Life Insurance 276,425 277,425 274,188 2,24,63	Assets				
Investment Securities Available-tor-Sale Available-	Interest-Bearing Deposits in Other Banks	\$ 3,161	\$ 3,913	\$ 3,187	\$ 4,181
Available-tor-Sale 2,322,668 2,316,728 2,186,041 2,213,422 HeldMaturity (Fair Value of \$3,060,365, \$3,785,641; \$3,827,527; and \$3,883,542) 3,060,059 3,787,702 3,882,077 3,882,077 3,882,077 3,882,077 3,882,077 5,802,077 5,802,077 5,802,077 5,802,077 5,923,763 6,949,785 8,604,077 5,287,767 1,516,983,707 1,516,983,712 1,512,558 1,110,283 1,192,936 1,212,356 1,1	Funds Sold	512,868	742,221	707,343	506,604
Held-Maturity (Fair Value of \$3,960,960; \$3,785,641; \$3,827,527; and \$3,839,542) 3,960,598 3,782,702 3,832,977 3,815,917 Lonars Held for Sale 9,752 20,543 6,24,99 6,60,66 Lonars and Leases 9,757 59,287,613 6,24,99 6,60,66 Lonars and Leases 1006,831 (104,833) (104,273) (104,837) Not Loars and Leases 9,467,775 59,281,200 8,445,712 15,198,312 Cash and Due from Banks 124,647 128,093 169,077 127,326 Premises and Equipment, Net 125,152 119,549 110,288 Acrued Interest Receivable 51,526 46,444 46,252 Poendosd Real Estate 1,333 1,991 1,866 1,747 Morago Sorvicing Rights 244,45 2,47,113 1,686,37 1,617 Goodwill 31,517 31,517 31,517 31,517 31,517 Bark-Owned Life Insurance 2,78,425 2,77,205 2,74,188 2,72,267 2,74,188 2,72,607 Deposits Total Assets <td< td=""><td>Investment Securities</td><td></td><td></td><td></td><td></td></td<>	Investment Securities				
Loans Held for Sale 9,752 20,354 62,499 66,066 Loans and Leases 9,573,566 9,3673,366 9,3673,366 9,3673,3673 8,849,783 8,694,987 Net Loans and Leases 9,467,075 9,2487,075 10,368,056 10,368,056 10,368,375 3,3517 31,517 31,517 31,517 31,517 31,517 31,517 31,517 31,517 31,517 31,517 31,517 31,517 31,517 31,517 31,517 31,517 31,5	Available-for-Sale	2,322,668	2,316,728	2,186,041	2,213,482
Loans and Leases 9,573.956 9,387,613 8,949,785 8,684,097 Allowano for Loans and Leases (106,383) (104,273) (104,033) Net Loans and Leases 9,477,775 9,281,260 8,845,121 5,850,024 Cash and Due from Banks 12,727,122 119,160 113,055 110,228 Premises and Equipment, Net 125,152 119,360 113,055 40,444 46,255 Precised Real Estate 1,333 1,911 15,857 44,448 425,257 277,123 119,166 113,055 40,444 46,255 10,228 31,517 </td <td>Held-to-Maturity (Fair Value of \$3,960,956; \$3,785,641; \$3,827,527; and \$3,893,542)</td> <td>3,960,598</td> <td>3,782,702</td> <td>3,832,997</td> <td>3,815,915</td>	Held-to-Maturity (Fair Value of \$3,960,956; \$3,785,641; \$3,827,527; and \$3,893,542)	3,960,598	3,782,702	3,832,997	3,815,915
Allowance for Lean and Lease Lesses (106,283) (104,273) (104,203) Net Leans and Leases 0.467075 0.281,260 8.445,512 8.500,064 Cash and Due from Banks 126,277,122 10,147,173 15,397,271 15,397,371 Cash and Due from Banks 244,487 128,093 119,007 127,396 Premises and Equipment, Net 125,162 119,566 416,444 46,825 Forecload Real Estate 1,333 1,991 1.686 1.747 Mortgage Servicing Rights 244,496 247,471 23,663 20,991 Goodwill 31,517 <td>Loans Held for Sale</td> <td>9,752</td> <td>20,354</td> <td>62,499</td> <td>68,066</td>	Loans Held for Sale	9,752	20,354	62,499	68,066
Allowance for Lean and Lease Lesses (106.353) (104.273) (104.033) Net Leans and Leases 9,467,075 9,281,260 8,445,512 8,580,064 Cash and Due from Banks 126,7712 111,771 15,587,752 115,983,91 Cash and Due from Banks 244,487 119,589 113,505 110,288 Accured Interest Receivable 51,525 46,6556 44,644 46,225 Forecloader Real Estate 1,333 1,991 1.686 1,747 Mortgaps Servicing Rights 24,433 24,433 127,135 271,218 272,263 Other Assets 217,242 216,492,367 \$ 16,014,643 14,279,83 16,014,643 Under Assets \$ 17,268,302 \$ 16,014,643 14,279,83 12,177,70 \$ 4,437,963 Interest-Bearing Demand \$ 4,825,613 \$ 4,706,962 \$ 4,777,705 \$ 4,437,963 Interest-Bearing Demand \$ 4,825,613 \$ 4,706,965 5,052,93 5,052,93 5,0	Loans and Leases	9,573,956	9,387,613	8,949,785	
Net Leans and Leases 9,467.075 9,281,280 6,845,512 6,500.64 Total Earning Assets 16,276,122 16,47,178 15,837,579 15,198,312 Cach and Dub rom Banks 244,487 122,003 168,077 127,326 Premises and Equipment, Net 125,162 110,569 110,288 Accrued Interest Receivable 51,526 46,595 46,444 46,925 Forecised Real Estate 1,333 1,991 1,666 1,747 Mortgage Servicing Rights 24,435 24,471 22,663 224,425 277,235 274,188 272,637 Other Assets 278,425 277,235 274,188 272,637 Total Assets 24,434 144,708 24,430 144,708 24,430 144,708 24,430 146,014,07 127,423 24,431 124,026 16,04,243 124,178 24,437 124,188 272,637 Total Assets 24,245 44,708 24,240 146,014,278 144,020 24,040 146,014,278 144,020 24,040 146,014,278 144	Allowance for Loan and Lease Losses				
Total Earning Assets 16.276,122 16,147,178 15,637,579 15,198,312 Cash and Due from Banks 244,447 122,162 115,059 113,055 110,288 Accrued Interest Receivable 51,526 46,647 46,695 46,444 46,925 Foreclosed Real Estate 1,333 1,991 1,666 1,747 Moragae Servicing Rights 2,4436 2,44,71 23,663 20,991 Goodwill 31,517 31,517 31,517 31,517 31,517 Bark-Owned Life Insurance 278,425 277,235 274,188 272,637 Orther Assets 234,234 204,643 941,708 204,900 Total Assets 2,342,24 204,643 941,708 204,900 Total Assets 2,342,24 204,643 941,708 204,900 Total Assets 5,363,866 5,364,191 5,365,869 5,304,191 5,365,869 5,304,191 5,365,896 5,304,107 2,777,085 Savings 5,363,866 5,364,191 5,365,806 5					
Cash and Due from Banks 245,467 128,083 169,077 127,326 Premises and Equipment, Net 125,162 113,565 110,228 Accured Interest Receivable 51,526 44,5955 44,442,555 Foreciosed Real Estate 1,393 1.991 1.686 1,747 Mortgage Servicing Rights 24,436 24,471 22,663 20,991 Goadwill 31,517 31,517 31,517 31,517 31,517 Bank-Owned Life Insurance 278,425 277,235 274,188 272,637 Other Assets 234,232 204,643 194,708 204,900 Total Assets 234,232 204,643 194,708 204,900 Total Assets 234,242 24,643 5 4,772,727 \$ 4,459,643 Nonitorast-Bearing Demand \$ 4,825,643 \$ 4,772,727 \$ 4,439,635 Total Deposits 10,982,082 1,683,947 1,217,077 1,286,427 13,806,365 Total Deposits 1,992,092 1,686					
Premises and Equipment, Net 125, 162 119, 569 113, 505 110, 288 Accrued Interest Receivable 51, 526 46, 595 46, 444 46, 292 Precicicad Real Estate 1, 333 1, 991 1, 686 1, 747 Morgage Servicing Rights 24, 436 24, 471 23, 663 20, 991 GoodWill 31, 517 31, 516 30, 506 50, 533 51, 563, 56, 56, 56, 56, 56, 56, 56, 56, 56, 56					
Accrued Interest Receivable 51,526 46,595 46,444 46,925 Foreclosed Real Estate 1,393 1,991 1,866 1,747 Mortgage Servicing Rights 24,446 24,471 23,663 20,991 Goodwill 31,517 31,517 31,517 31,517 31,517 Bank-Owned Life Insurance 224,424 227,735 224,488 224,230 216,492,507 \$ 16,042,607 Other Assets \$ 17,268,302 \$ 16,981,292 \$ 16,492,367 \$ 16,044,643 Labilities Deposits Varticest-Bearing Demand \$ 4,825,643 \$ 4,706,962 \$ 4,772,727 \$ 4,437,963 Interest-Bearing Demand \$ 2,896,559 \$ 5,363,866 5,364,191 5,395,699 5,306,880 Time 1,962,092 1,683,497 1,217,707 1,286,427 Total Poposits 1,944,1649 14,320,240 13,808,365 Funds Purchased 5,373,386 5,364,383 46,451 47,522 Funds Purchased 5,177 5,163,3033 505,292 523,373 <					
Foreclosed Real Estate 1,333 1,991 1,666 1,747 Mortgage Servicing Rights 24,436 24,471 23,663 20,991 Goodwill 31,517 31,517 31,517 31,517 31,517 31,517 Bank-Owned Life Insurance 278,425 277,238 274,138 224,900 704 204,603 194,708 204,900 Total Assets 234,234 204,603 \$ 1,693,1292 \$ 1,693,267 \$ 1,6014,643 Liabilities 24,234 204,603 \$ 1,727,727 \$ 4,437,963 Interest-Bearing Demand \$ 4,825,643 \$ 4,706,962 \$ 4,777,705 5 3,669 5,306,191 5,336,699 5,306,809 5,306,809 5,306,809 1,308,366 5,364,191 5,356,699 5,306,809 1,308,365 5,064,303 1,44,320,240 1,3808,365 5,064,303 6,115 5,336,499 5,056,303 5,05,292 5,33,365 5,65,409 5,65,33 6,115 <					
Mortgage Servicing Rights 24,436 24,471 20,663 20,991 GoodWill 31,517 31,517 31,517 31,517 31,517 Dher Assets 277,425 277,235 274,185 274,237 204,643 194,708 204,900 Total Assets 234,234 204,643 194,708 204,900 204,900 204,900 204,900 204,900 204,900 194,708 204,900 204,901 24,234 204,643 \$ 16,981,282 \$ 16,982,667 \$ 16,014,643 Labilities Deposits Statestaning Demand \$ 4,825,643 \$ 4,706,962 \$ 4,772,77 \$ 4,437,663 \$ 4,772,77 1,286,427 12,877,70 1,286,427 12,808,365 \$ 5,362,866 \$ 5,364,191 5,306,680 Tital Deposits 1,614,202,241 14,320,241 14,320,241 13,808,365 \$ 11,808,365 \$ 11,808,365 \$ 11,808,365 \$ 144,267 14,320,241 13,808,365 \$ 12,808,365 \$ 12,808,365 \$ 12,808,365 \$ 12,808,365 \$ 12,808,365 \$ 12,808,365 \$ 12,80					
Goodwill 31,517 31,517 31,517 31,517 31,517 Bank-Owned Life Insurance 278,425 277,425 277,325 274,188 272,437 Other Assets 234,234 204,6403 194,708 204,930 Total Assets 17,268,302 \$ 16,981,292 \$ 16,982,367 \$ 16,014,643 Labilities Deposits Savings 5,363,866 5,364,101 5,382,969 5,302,549 2,2934,107 2,277,958 \$ 4,437,963 Savings 5,363,866 5,364,101 5,308,969 5,306,880 5,364,101 5,308,969 5,306,880 Time 1,962,092 1,683,947 1,217,707 1,286,427 Total Deposits 15,048,160 14,784,649 14,320,240 13,808,365 Funds Purchased 505,293 505,292 523,378 551,683 Other Debt 267,887 267,904 267,934 267,954 Retirement Benefits Payable 6,717 5,105 5,334 6,115 Taxes Payable and Deferred Taxes 31,360					
Bank-Owned Life Insurance 278,425 277,235 274,188 272,637 Other Assets 234,234 204,643 194,708 204,900 Total Assets 234,234 204,643 194,708 204,900 Total Assets 117,268,302 \$ 16,891,292 \$ 16,042,367 \$ 16,043,403 Liabilities Deposits - - - 9,84,559 3,029,549 2,934,107 2,777,995 5,306,880 Time 1,962,092 1,683,947 1,217,07 1,268,427 1,217,07 1,268,427 Total Deposits 15,046,160 14,782,464 14,320,404 13,808,365 9,616 Servings Sorings 5,364,160 14,782,464 14,322,404 13,808,365 Funds Purchased - - 9,616 9,616 Servings Sorings Soring Sori					
Other Assets 234,234 204,843 194,708 204,900 Total Assets \$ 17,268,302 \$ 16,981,292 \$ 16,982,37 \$ 16,014,643 Liabilities Deposits Noninterest-Bearing Demand \$ 4,825,643 \$ 4,772,727 \$ 4,437,963 Interest-Bearing Demand 2,896,559 3,029,549 2,934,107 2,777,095 Savings 5,363,866 5,364,191 5,395,699 5,306,880 Time 1,962,092 1,883,947 1,217,077 1,286,427 Total Deposits 15,048,160 14,784,649 14,320,240 13,806,365 Funds Purchased - - 9,616 9,616 Securities Sold Under Agreements to Repurchase 505,293 505,292 523,378 551,683 Other Debt 267,887 267,904 267,938 267,934 47,522 Accrued Interest Payable 6,717 5,105 5,334 6,115 Taxes Payable and Deferred Taxes 31,360 31,444 21,674 24,922 Other Liabilities 16,040,409 <t< td=""><td></td><td></td><td></td><td></td><td></td></t<>					
Total Assets \$ 17,268,302 \$ 16,881,292 \$ 16,492,367 \$ 16,014,643 Liabilities Deposits Noninterest-Bearing Demand \$ 4,825,643 \$ 4,706,962 \$ 4,772,727 \$ \$ 4,437,963 Interest-Bearing Demand \$ 2,896,559 3,022,549 2,934,107 2,777,995 Savings 5,363,866 5,364,191 5,395,699 5,306,880 Time 1,962,092 1,683,047 1,217,07 1,286,427 Total Deposits 15,048,160 14,784,649 14,320,240 13,808,385 Funds Purchased - - 9,616 9,616 Securities Sold Under Agreements to Repurchase 505,293 505,292 523,378 551,683 Other Debt 267,877 267,904 267,938 267,954 Accrued Interest Payable 38,308 48,346 48,451 47,522 Accrued Interest Payable 13,460 31,444 21,674 24,922 Other Labilities 142,684 124,785 134,199 134,607 Total Liabilities 16,040,409					
Liabilities Deposits Noninterest-Bearing Demand \$ 4,825,643 \$ 4,706,962 \$ 4,772,727 \$ 4,437,963 Interest-Bearing Demand 2,896,559 3,029,549 2,934,107 2,777,095 Savings 5,363,866 5,364,191 5,395,699 5,306,880 Time 1,962,092 1,663,947 1,217,707 1,286,427 Total Deposits 15,048,160 14,784,649 14,320,240 13,808,365 Funds Purchased - - Securities Sold Under Agreements to Repurchase 505,293 505,292 523,378 551,683 Other Debt 267,887 267,904 267,938 267,954 Retirement Benefits Payable 6,717 5,105 5,334 6,115 Accrued Interest Payable 6,717 5,105 5,334 6,115 Taxes Payable and Deferred Taxes 31,360 31,444 21,674 24,922 Other Labilities 142,684 124,795 134,199 134,607 Total Liabilities 16,040,409 15,767,535 15,330,830 14,850,784 Shareholders' Equity Common Stock (\$,01 par value; authorized 500,000,000 shares; issued / outstanding: September 30, 2017 - 57,958,200 / 42,513,348; June 30, 2017 - 57,958,200 / 42,513,348; June 30, 2017 - 57,958,200 / 42,513,348; June 30, 2017 - 57,958,200 / 42,513,348; June 30, 2017 - 57,856,433 / 42,733,513) 576 576 576 576 576 576					
Accrued Interest Payable 6,717 5,105 5,334 6,115 Taxes Payable and Deferred Taxes 31,360 31,444 21,674 24,922 Other Liabilities 142,684 124,795 134,199 134,607 Total Liabilities 16,040,409 15,767,535 15,330,830 14,850,784 Shareholders' Equity Common Stock (\$.01 par value; authorized 500,000,000 shares; issued / outstanding: September 30, 2017 - 57,958,200 / 42,513,348; June 30, 2017 - 57,972,647 / 42,655,954; December 31, 2016 - 57,856,672 / 42,635,978; and September 30, 2016 - 57,854,843 / 42,733,513) 576 576 576 Capital Surplus 558,530 556,409 551,628 549,064 Accumulated Other Comprehensive Loss (25,023) (25,613) (33,906) (14,812) Retained Earnings 1,491,830 1,468,328 1,415,440 1,393,231 Treasury Stock, at Cost (Shares: September 30, 2017 - 15,444,852; June 30, 2017 - 15,316,693; C798,020 (785,943) (772,201) (764,200) Total Shareholders' Equity 1,227,893 1,213,757 1,161,537 1,163,859	Noninterest-Bearing Demand Interest-Bearing Demand Savings Time Total Deposits Funds Purchased Securities Sold Under Agreements to Repurchase	2,896,559 5,363,866 1,962,092 15,048,160 - 505,293	3,029,549 5,364,191 1,683,947 14,784,649 - 505,292	2,934,107 5,395,699 1,217,707 14,320,240 9,616 523,378	2,777,095 5,306,880 1,286,427 13,808,365 9,616 551,683
Taxes Payable and Deferred Taxes31,36031,44421,67424,922Other Liabilities142,684124,795134,199134,607Total Liabilities16,040,40915,767,53515,330,83014,850,784Shareholders' EquityCommon Stock (\$.01 par value; authorized 500,000,000 shares; issued / outstanding: September 30, 2017 - 57,958,200 / 42,513,348; June 30, 2017 - 57,972,647 / 42,655,954; December 31, 2016 - 57,856,672 / 42,635,978; and September 30, 2016 - 57,854,843 / 42,733,513)576576576576Capital Surplus558,530556,409551,628549,064Accumulated Other Comprehensive Loss(25,023)(25,613)(33,906)(14,812)Retained Earnings1,491,8301,468,3281,415,4401,393,231Treasury Stock, at Cost (Shares: September 30, 2017 - 15,444,852; June 30, 2017 - 15,316,693; December 31, 2016 - 15,220,694; and September 30, 2016 - 15,121,330)(798,020)(785,943)(772,201)(764,200)Total Shareholders' Equity1,227,8931,213,7571,161,5371,163,859	Retirement Benefits Payable	38,308	48,346	48,451	47,522
Other Liabilities 142,684 124,795 134,199 134,607 Total Liabilities 16,040,409 15,767,535 15,330,830 14,850,784 Shareholders' Equity Common Stock (\$.01 par value; authorized 500,000,000 shares; issued / outstanding: September 30, 2017 - 57,958,200 / 42,513,348; June 30, 2017 - 57,972,647 / 42,655,954; December 31, 2016 - 57,856,672 / 42,635,978; and September 30, 2016 - 57,854,843 / 42,733,513) 576 516,28	Accrued Interest Payable	6,717	5,105	5,334	6,115
Total Liabilities 16,040,409 15,767,535 15,330,830 14,850,784 Shareholders' Equity Common Stock (\$.01 par value; authorized 500,000,000 shares; issued / outstanding: September 30, 2017 - 57,958,200 / 42,513,348; June 30, 2017 - 57,972,647 / 42,655,954; December 31, 2016 - 57,856,672 / 42,635,978; and September 30, 2016 - 57,854,843 / 42,733,513) 576 576 576 576 Capital Surplus 558,530 556,409 551,628 549,064 Accumulated Other Comprehensive Loss (25,023) (25,613) (33,906) (14,812) Retained Earnings 1,491,830 1,468,328 1,415,440 1,393,231 Treasury Stock, at Cost (Shares: September 30, 2017 - 15,444,852; June 30, 2017 - 15,316,693; December 31, 2016 - 15,220,694; and September 30, 2016 - 15,121,330) (798,020) (785,943) (772,201) (764,200) Total Shareholders' Equity 1,227,893 1,213,757 1,161,537 1,163,859	Taxes Payable and Deferred Taxes	31,360	31,444	21,674	24,922
Shareholders' Equity Common Stock (\$.01 par value; authorized 500,000,000 shares; issued / outstanding: September 30, 2017 - 57,958,200 / 42,513,348; June 30, 2017 - 57,972,647 / 42,655,954; December 31, 2016 - 57,856,672 / 42,635,978; and September 30, 2016 - 57,854,843 / 42,733,513) 576 576 Capital Surplus Accumulated Other Comprehensive Loss (25,023) (25,613) (33,906) (14,812) Retained Earnings 1,491,830 1,468,328 Treasury Stock, at Cost (Shares: September 30, 2017 - 15,444,852; June 30, 2017 - 15,316,693; 0 December 31, 2016 - 15,220,694; and September 30, 2016 - 15,121,330) (798,020) (785,943) (772,201) (764,200) Total Shareholders' Equity 1,227,893 1,213,757 1,161,537 1,163,859	Other Liabilities	142,684	124,795	134,199	134,607
Common Stock (\$.01 par value; authorized 500,000,000 shares; issued / outstanding: September 30, 2017 - 57,958,200 / 42,513,348; June 30, 2017 - 57,972,647 / 42,655,954; December 31, 2016 - 57,856,672 / 42,635,978; and September 30, 2016 - 57,854,843 / 42,733,513) 576 576 Capital Surplus 558,530 556,409 Accumulated Other Comprehensive Loss (25,023) (25,613) (33,906) (14,812) Retained Earnings 1,491,830 1,468,328 1,415,440 1,393,231 Treasury Stock, at Cost (Shares: September 30, 2017 - 15,444,852; June 30, 2017 - 15,316,693; December 31, 2016 - 15,220,694; and September 30, 2016 - 15,121,330) (798,020) (785,943) (772,201) (764,200) Total Shareholders' Equity 1,227,893 1,213,757 1,161,537 1,163,859	Total Liabilities	16,040,409	15,767,535	15,330,830	14,850,784
issued / outstanding: September 30, 2017 - 57,958,200 / 42,513,348; June 30, 2017 - 57,972,647 / 42,655,954; December 31, 2016 - 57,856,672 / 42,635,978; and September 30, 2016 - 57,854,843 / 42,733,513) 576 576 576 576 576 Capital Surplus 558,530 556,409 551,628 549,064 Accumulated Other Comprehensive Loss (25,023) (25,613) (33,906) (14,812) Retained Earnings 1,491,830 1,468,328 1,415,440 1,393,231 Treasury Stock, at Cost (Shares: September 30, 2017 - 15,444,852; June 30, 2017 - 15,316,693; December 31, 2016 - 15,220,694; and September 30, 2016 - 15,121,330) (798,020) (785,943) (772,201) (764,200) Total Shareholders' Equity 1,227,893 1,213,757 1,161,537 1,163,859	Shareholders' Equity				
June 30, 2017 - 57,972,647 / 42,655,954; December 31, 2016 - 57,856,672 / 42,635,978; and September 30, 2016 - 57,854,843 / 42,733,513) 576 576 576 576 Capital Surplus 558,530 556,409 551,628 549,064 Accumulated Other Comprehensive Loss (25,023) (25,613) (33,906) (14,812) Retained Earnings 1,491,830 1,468,328 1,415,440 1,393,231 Treasury Stock, at Cost (Shares: September 30, 2017 - 15,444,852; June 30, 2017 - 15,316,693; Unit of the section of th	Common Stock (\$.01 par value; authorized 500,000,000 shares;				
and September 30, 2016 - 57,854,843 / 42,733,513) 576 576 576 576 Capital Surplus 558,530 556,409 551,628 549,064 Accumulated Other Comprehensive Loss (25,023) (25,613) (33,906) (14,812) Retained Earnings 1,491,830 1,468,328 1,415,440 1,393,231 Treasury Stock, at Cost (Shares: September 30, 2017 - 15,444,852; June 30, 2017 - 15,316,693; Understand September 30, 2016 - 15,121,330) Understand September 30, 2017 - 15,316,693; Total Shareholders' Equity 1,227,893 1,213,757 1,161,537 1,163,859	issued / outstanding: September 30, 2017 - 57,958,200 / 42,513,348;				
Capital Surplus 558,530 556,409 551,628 549,064 Accumulated Other Comprehensive Loss (25,023) (25,613) (33,906) (14,812) Retained Earnings 1,491,830 1,468,328 1,415,440 1,393,231 Treasury Stock, at Cost (Shares: September 30, 2017 - 15,444,852; June 30, 2017 - 15,316,693; December 31, 2016 - 15,220,694; and September 30, 2016 - 15,121,330) (798,020) (785,943) (772,201) (764,200) Total Shareholders' Equity 1,227,893 1,213,757 1,161,537 1,163,859	June 30, 2017 - 57,972,647 / 42,655,954; December 31, 2016 - 57,856,672 / 42,635,978;				
Accumulated Other Comprehensive Loss (25,023) (25,613) (33,906) (14,812) Retained Earnings 1,491,830 1,468,328 1,415,440 1,393,231 Treasury Stock, at Cost (Shares: September 30, 2017 - 15,444,852; June 30, 2017 - 15,316,693; (798,020) (785,943) (772,201) (764,200) Total Shareholders' Equity 1,227,893 1,213,757 1,161,537 1,163,859	and September 30, 2016 - 57,854,843 / 42,733,513)	576	576	576	576
Accumulated Other Comprehensive Loss (25,023) (25,613) (33,906) (14,812) Retained Earnings 1,491,830 1,468,328 1,415,440 1,393,231 Treasury Stock, at Cost (Shares: September 30, 2017 - 15,444,852; June 30, 2017 - 15,316,693; (798,020) (785,943) (772,201) (764,200) Total Shareholders' Equity 1,227,893 1,213,757 1,161,537 1,163,859	Capital Surplus	558,530	556,409	551,628	549,064
Retained Earnings 1,491,830 1,468,328 1,415,440 1,393,231 Treasury Stock, at Cost (Shares: September 30, 2017 - 15,444,852; June 30, 2017 - 15,316,693; -<	Accumulated Other Comprehensive Loss	(25,023)	(25,613)	(33,906)	(14,812)
Treasury Stock, at Cost (Shares: September 30, 2017 - 15,444,852; June 30, 2017 - 15,316,693; December 31, 2016 - 15,220,694; and September 30, 2016 - 15,121,330) (798,020) (785,943) (772,201) (764,200) Total Shareholders' Equity 1,227,893 1,213,757 1,161,537 1,163,859	·				
December 31, 2016 - 15,220,694; and September 30, 2016 - 15,121,330) (798,020) (785,943) (772,201) (764,200) Total Shareholders' Equity 1,227,893 1,213,757 1,161,537 1,163,859	-	, - ,	,,	, -,	,,
Total Shareholders' Equity 1,227,893 1,213,757 1,161,537 1,163,859		(798.020)	(785.943)	(772.201)	(764.200)
	· · ·				

Consolidated Statements of Shareholders' Equity

				Accum.			
				Other			
				Compre-			
				hensive			
	Common Shares	Common	Capital	Income	Retained	Treasury	
(dollars in thousands)	Outstanding	Stock	Surplus	(Loss)	Earnings	Stock	Total
Balance as of December 31, 2016	42,635,978	\$ 576	\$ 551,628	\$ (33,906)	\$ 1,415,440	\$ (772,201)	\$ 1,161,537
Net Income	-	-	-	-	141,719	-	141,719
Other Comprehensive Income	-	-	-	8,883	-	-	8,883
Share-Based Compensation	-	-	5,332	-	-	-	5,332
Common Stock Issued under Purchase and Equity							
Compensation Plans and Related Tax Benefits	319,377	-	1,570	-	(383)	10,552	11,739
Common Stock Repurchased	(442,007)	-	-	-	-	(36,371)	(36,371)
Cash Dividends Declared (\$1.52 per share)	-	-	-	-	(64,946)	-	(64,946)
Balance as of September 30, 2017	42,513,348	\$ 576	\$ 558,530	\$ (25,023)	\$ 1,491,830	\$ (798,020)	\$ 1,227,893
Balance as of December 31, 2015	43,282,153	\$ 575	\$ 542,041	\$ (23,557)	\$ 1,316,260	\$ (719,059)	\$ 1,116,260
Net Income	-	-	-	-	137,948	-	137,948
Other Comprehensive Income	-	-	-	8,745	-	-	8,745
Share-Based Compensation	-	-	5,020	-	-	-	5,020
Common Stock Issued under Purchase and Equity							
Compensation Plans and Related Tax Benefits	224,018	1	2,003	-	(314)	6,224	7,914
Common Stock Repurchased	(772,658)	-	-	-	-	(51,365)	(51,365)
Cash Dividends Declared (\$1.41 per share)	-	-	-	-	(60,663)	-	(60,663)
Balance as of September 30, 2016	42,733,513	\$ 576	\$ 549,064	\$ (14,812)	\$ 1,393,231	\$ (764,200)	\$ 1,163,859

Average Balances and Interest Rates - Taxable-Equivalent Basis

	Three M	Ionths End	ed		Three N	Ionths End	ed		Three M	Ionths Ende	əd	
	Septer	nber 30, 201	7		Jun	e 30, 2017			Septen	nber 30, 201	6	_
	Average	Income/	Yield/		Average	Income/	Yield/		Average	Income/	Yield/	1
(dollars in millions)	Balance	Expense	Rate		Balance	Expense	Rate		Balance	Expense	Rate)
Earning Assets												
Interest-Bearing Deposits in Other Banks	\$ 3.5	\$-	0.48	% \$	\$ 3.6	\$-	0.29	%\$	4.1	\$-	0.19	ç
Funds Sold	575.2	1.6	1.07		353.5	0.7	0.78		585.9	0.7	0.46	
Investment Securities												
Available-for-Sale												
Taxable	1,658.2	8.6	2.08		1,683.4	8.4	1.98		1,574.9	6.8	1.72	
Non-Taxable	636.7	5.2	3.26		658.9	5.4	3.26		687.1	5.4	3.16	
Held-to-Maturity												
Taxable	3,631.1	18.8	2.07		3,596.1	18.4	2.05		3,563.8	17.8	1.99	
Non-Taxable	239.9	2.4	3.87		240.9	2.3	3.88		243.7	2.4	3.90	
Total Investment Securities	6,165.9	35.0	2.27		6,179.3	34.5	2.23		6,069.5	32.4	2.13	
Loans Held for Sale	20.6	0.2	3.88		23.8	0.2	4.04		57.7	0.5	3.52	
Loans and Leases ¹												
Commercial and Industrial	1,251.5	11.3	3.58		1,251.2	10.9	3.51		1,192.0	9.8	3.26	
Commercial Mortgage	2,015.0	19.6	3.87		1,946.3	18.4	3.80		1,730.2	15.4	3.55	
Construction	241.0	2.9	4.73		240.0	2.8	4.70		239.4	2.6	4.38	
Commercial Lease Financing	204.7	1.2	2.30		208.0	1.2	2.27		195.1	1.2	2.38	
Residential Mortgage	3,333.3	31.8	3.82		3,272.7	31.1	3.80		3,082.9	30.4	3.94	
Home Equity	1,502.9	13.8	3.65		1,445.8	13.1	3.62		1,254.4	11.3	3.59	
Automobile	493.2	5.9	4.71		474.1	5.9	4.97		426.2	5.5	5.15	
Other ²	410.4	8.2	7.98		379.7	7.6	8.06		363.4	7.0	7.69	
Total Loans and Leases	9,452.0	94.7	3.99		9,217.8	91.0	3.96		8,483.6	83.2	3.91	-
Other	40.2	0.2	2.34		41.0	0.2	2.03		39.9	0.1	1.66	-
Total Earning Assets ³	16,257.4	131.7	3.23		15,819.0	126.6	3.21		15,240.7	116.9	3.06	-
Cash and Due from Banks	151.2				120.8				133.2			-
Other Assets	563.6				556.1				532.9			
Total Assets	\$ 16,972.2			3	\$ 16,495.9			\$	15,906.8			
Interest-Bearing Liabilities												
Interest-Bearing Deposits												
Demand	\$ 2,880.0	0.5	0.07	9	\$ 2,862.7	0.5	0.07	\$	2,770.2	0.2	0.03	
Savings	5,374.4	1.8	0.13		5,376.9	1.6	0.12		5,208.3	1.1	0.09	
Time	1,788.2	4.4	0.97		1,480.5	2.9	0.78		1,272.6	1.9	0.59	
Total Interest-Bearing Deposits	10,042.6	6.7	0.26		9,720.1	5.0	0.21		9,251.1	3.2	0.14	
Short-Term Borrowings	-	-	-		36.5	0.1	1.10		8.7	-	0.13	
Securities Sold Under Agreements to Repurchase	505.3	4.7	3.61		505.3	5.1	3.98		556.5	5.7	4.02	
Other Debt	267.9	1.1	1.66		267.9	1.1	1.66		268.0	1.1	1.66	
Total Interest-Bearing Liabilities	10,815.8	12.5	0.45		10,529.8	11.3	0.43		10,084.3	10.0	0.39	
Net Interest Income		\$ 119.2				\$ 115.3				\$ 106.9		-
Interest Rate Spread			2.78	%	-		2.78	%			2.67	
Net Interest Margin			2.92	%			2.92	%			2.80	
Noninterest-Bearing Demand Deposits	4,684.9				4,533.0				4,436.1			
Other Liabilities	248.6				228.3				224.7			
Shareholders' Equity	1,222.9				1,204.8				1,161.7			
Total Liabilities and Shareholders' Equity	\$ 16,972.2	•			\$ 16,495.9			\$	15,906.8			

¹ Non-performing loans and leases are included in the respective average loan and lease balances. Income, if any, on such loans and leases is recognized on a cash basis.

² Comprised of other consumer revolving credit, installment, and consumer lease financing.

³ Interest income includes taxable-equivalent basis adjustments, based upon a federal statutory tax rate of 35%, of \$2,920,000, \$3,054,000 and \$2,967,000 for the three months ended September 30, 2017, June 30, 2017, and September 30, 2016, respectively.

Average Balances and Interest Rates - Taxable-Equivalent Basis

			Months Endeo ember 30, 2017		Nine Months Ended September 30, 2016					
		Average	Income/	Yield/		Average	Income/	Yield/		
(dollars in millions)		Balance	Expense	Rate		Balance	Expense	Rate		
Earning Assets			•				•			
Interest-Bearing Deposits in Other Banks	\$	3.5	\$-	0.44	% \$	4.2	\$-	0.26		
Funds Sold		491.1	3.2	0.85		586.8	2.0	0.46		
Investment Securities										
Available-for-Sale										
Taxable		1,655.8	24.6	1.98		1,594.3	20.9	1.75		
Non-Taxable		652.0	15.9	3.26		697.9	16.5	3.16		
Held-to-Maturity										
Taxable		3,605.8	55.4	2.05		3,627.4	55.2	2.03		
Non-Taxable		240.9	7.0	3.88		244.6	7.2	3.91		
Total Investment Securities		6,154.5	102.9	2.23		6,164.2	99.8	2.16		
Loans Held for Sale		24.9	0.7	3.98		30.0	0.8	3.58		
Loans and Leases ¹										
Commercial and Industrial		1,255.4	32.7	3.49		1,165.2	30.3	3.48		
Commercial Mortgage		1,948.1	55.5	3.81		1,702.1	47.5	3.73		
Construction		246.7	8.6	4.66		206.9	6.9	4.47		
Commercial Lease Financing		207.1	3.5	2.25		196.8	3.7	2.48		
Residential Mortgage		3,269.7	93.8	3.82		3,002.6	90.0	4.00		
Home Equity		1,439.2	38.9	3.61		1,176.5	32.0	3.63		
Automobile		476.4	17.5	4.90		407.0	15.8	5.17		
Other ²		389.0	23.2	7.98		353.5	20.4	7.70		
Total Loans and Leases		9,231.6	273.7	3.96		8,210.6	246.6	4.01		
Other		40.4	0.7	2.22		38.8	0.5	1.83		
Total Earning Assets ³		15,946.0	381.2	3.19		15,034.6	349.7	3.10		
Cash and Due from Banks		134.8	001.2	0.10		128.2	040.7	0.10		
Other Assets		555.4				532.5				
Total Assets	\$	16,636.2			\$	15,695.3				
	<u>Ψ</u>	10,000.2				10,000.0				
Interest-Bearing Liabilities										
Interest-Bearing Deposits										
Demand	\$	2,869.7	1.3	0.06	\$	2,756.7	0.7	0.03		
Savings		5,385.7	4.7	0.12		5,177.0	3.4	0.09		
Time		1,529.2	9.4	0.82		1,232.1	5.1	0.55		
Total Interest-Bearing Deposits		9,784.6	15.4	0.21		9,165.8	9.2	0.13		
Short-Term Borrowings		15.3	0.1	0.91		7.9	-	0.14		
Securities Sold Under Agreements to Repurchase		507.7	14.9	3.88		582.0	18.0	4.06		
Other Debt		267.9	3.3	1.66		242.5	3.1	1.73		
Total Interest-Bearing Liabilities		10,575.5	33.7	0.42		9,998.2	30.3	0.40		
Net Interest Income			\$ 347.5			-	\$ 319.4			
Interest Rate Spread				2.77	%	-		2.70		
Net Interest Margin				2.91	%			2.84		
Noninterest-Bearing Demand Deposits		4,617.1				4,326.8				
Other Liabilities		241.7				225.2				
Shareholders' Equity		1,201.9				1,145.1				
Total Liabilities and Shareholders' Equity	\$	16,636.2			\$	15,695.3				

Table 7b

¹ Non-performing loans and leases are included in the respective average loan and lease balances. Income, if any, on such loans and leases is recognized on a cash basis.

² Comprised of other consumer revolving credit, installment, and consumer lease financing.

³ Interest income includes taxable-equivalent basis adjustments, based upon a federal statutory tax rate of 35%, of \$9,035,000 and \$8,957,000 for the nine months

ended September 30, 2017 and September 30, 2016, respectively.

Analysis of Change in Net Interest Income - Taxable-Equivalent Basis

Table 8a

	т	Three Months Ended September 30, 2017								
		Compared	to June 30, 2017							
Funds Sold Investment Securities Available-for-Sale Taxable Non-Taxable Held-to-Maturity Taxable Non-Taxable Held-to-Maturity Taxable Non-Taxable Total Investment Securities Joans and Leases Commercial and Industrial Commercial Mortgage Construction Residential Mortgage Home Equity Automobile Other ² Total Loans and Leases Total Change in Interest Income Change in Interest Expense: Interest-Bearing Deposits Savings Time Total Interest-Bearing Deposits		Volume ¹	Rate ¹	Total						
Change in Interest Income:										
Funds Sold	\$	0.6 \$	0.3 \$	0.9						
Investment Securities										
Available-for-Sale										
Taxable		(0.2)	0.4	0.2						
Non-Taxable		(0.2)	-	(0.2)						
Held-to-Maturity										
Taxable		0.2	0.2	0.4						
Non-Taxable		-	0.1	0.1						
Total Investment Securities		(0.2)	0.7	0.5						
Loans and Leases										
Commercial and Industrial		-	0.4	0.4						
Commercial Mortgage		0.8	0.4	1.2						
Construction		-	0.1	0.1						
Residential Mortgage		0.6	0.1	0.7						
Home Equity		0.6	0.1	0.7						
Automobile		0.3	(0.3)	-						
Other ²		0.7	(0.1)	0.6						
Total Loans and Leases		3.0	0.7	3.7						
Total Change in Interest Income		3.4	1.7	5.1						
Change in Interest Expense:										
Interest-Bearing Deposits										
		-	0.2	0.2						
-		0.7	0.8	1.5						
Total Interest-Bearing Deposits		0.7	1.0	1.7						
Short-Term Borrowings		(0.1)	-	(0.1)						
Securities Sold Under Agreements to Repurchase		-	(0.4)	(0.4)						
Total Change in Interest Expense		0.6	0.6	1.2						
Change in Net Interest Income	\$	2.8 \$	1.1 \$	3.9						

¹ The change in interest income and expense not solely due to changes in volume or rate has been allocated on a pro-rata basis to the volume and rate columns.

² Comprised of other consumer revolving credit, installment, and consumer lease financing.

Analysis of Change in Net Interest Income - Taxable-Equivalent Basis

Table 8b

	Т	Three Months Ended September 30, 2017									
		Compared to S	September 30, 201	2016							
(dollars in millions)		Volume ¹	Rate ¹	Total							
Change in Interest Income:											
Funds Sold	\$	- \$	0.9 \$	0.9							
Investment Securities											
Available-for-Sale											
Taxable		0.4	1.4	1.8							
Non-Taxable		(0.4)	0.2	(0.2)							
Held-to-Maturity											
Taxable		0.3	0.7	1.0							
Total Investment Securities		0.3	2.3	2.6							
Loans Held for Sale		(0.4)	0.1	(0.3)							
Loans and Leases											
Commercial and Industrial		0.5	1.0	1.5							
Commercial Mortgage		2.7	1.5	4.2							
Construction		0.1	0.2	0.3							
Commercial Lease Financing		0.1	(0.1)	-							
Residential Mortgage		2.4	(1.0)	1.4							
Home Equity		2.3	0.2	2.5							
Automobile		0.9	(0.5)	0.4							
Other ²		0.9	0.3	1.2							
Total Loans and Leases		9.9	1.6	11.5							
Other		-	0.1	0.1							
Total Change in Interest Income		9.8	5.0	14.8							
Change in Interest Expense:											
Interest-Bearing Deposits											
Demand		0.1	0.2	0.3							
Savings		-	0.7	0.7							
Time		1.0	1.5	2.5							
Total Interest-Bearing Deposits		1.1	2.4	3.5							
Securities Sold Under Agreements to Repurchase		(0.5)	(0.5)	(1.0)							
Total Change in Interest Expense		0.6	1.9	2.5							
Change in Net Interest Income	\$	9.2 \$	3.1 \$	12.3							

¹ The change in interest income and expense not solely due to changes in volume or rate has been allocated on a pro-rata basis to the volume and rate columns.

² Comprised of other consumer revolving credit, installment, and consumer lease financing.

Analysis of Change in Net Interest Income - Taxable-Equivalent Basis

Table 8c

	I	Nine Months Ended September 30, 20						
		Compared to S	September 30, 201	6				
(dollars in millions)		Volume ¹	Rate ¹	Total				
Change in Interest Income:								
Funds Sold	\$	(0.4) \$	1.6 \$	1.2				
Investment Securities								
Available-for-Sale								
Taxable		0.9	2.8	3.7				
Non-Taxable		(1.1)	0.5	(0.6)				
Held-to-Maturity								
Taxable		(0.3)	0.5	0.2				
Non-Taxable		(0.1)	(0.1)	(0.2)				
Total Investment Securities		(0.6)	3.7	3.1				
Loans Held for Sale		(0.2)	0.1	(0.1)				
Loans and Leases								
Commercial and Industrial		2.3	0.1	2.4				
Commercial Mortgage		6.9	1.1	8.0				
Construction		1.4	0.3	1.7				
Commercial Lease Financing		0.2	(0.4)	(0.2)				
Residential Mortgage		7.8	(4.0)	3.8				
Home Equity		7.1	(0.2)	6.9				
Automobile		2.6	(0.9)	1.7				
Other ²		2.1	0.7	2.8				
Total Loans and Leases		30.4	(3.3)	27.1				
Other		-	0.2	0.2				
Total Change in Interest Income		29.2	2.3	31.5				
Change in Interest Expense:								
Interest-Bearing Deposits								
Demand		0.1	0.5	0.6				
Savings		0.1	1.2	1.3				
Time		1.5	2.8	4.3				
Total Interest-Bearing Deposits		1.7	4.5	6.2				
Short-Term Borrowings		-	0.1	0.1				
Securities Sold Under Agreements to Repurchase		(2.3)	(0.8)	(3.1)				
Other Debt		0.3	(0.1)	0.2				
Total Change in Interest Expense		(0.3)	3.7	3.4				
Change in Net Interest Income	\$	29.5 \$	(1.4) \$	28.1				

¹ The change in interest income and expense not solely due to changes in volume or rate has been allocated on a pro-rata basis to the volume and rate columns.

 $^{2}\,$ Comprised of other consumer revolving credit, installment, and consumer lease financing.

Bank of Hawaii Corporation and Subsidiaries Salaries and Benefits

		Th	ree Months Ende	d		Nine Months Ended				
	Sep	tember 30,	June 30,	September 30	,	Septer	nber	30,		
(dollars in thousands)		2017	2017	2016		2017		2016		
Salaries	\$	31,224 \$	30,553	\$ 29,40)1 \$	91,202	\$	87,339		
Incentive Compensation		4,857	5,125	5,74	3	15,756		17,625		
Share-Based Compensation		1,962	2,879	2,96	8	7,144		8,024		
Commission Expense		1,439	1,791	2,05	51	5,066		5,559		
Retirement and Other Benefits		4,279	4,159	3,86	6	13,479		12,912		
Payroll Taxes		2,353	2,427	2,22	24	8,724		8,089		
Medical, Dental, and Life Insurance		3,444	3,136	3,36	6	9,859		10,130		
Separation Expense		2,068	43	10	6	2,111		850		
Total Salaries and Benefits	\$	51,626 \$	50,113	\$ 49,72	25 \$	5 153,341	\$	150,528		

Table 9

Bank of Hawaii Corporation and Subsidiaries Loan and Lease Portfolio Balances

Loan and Lease Portfolio Balances						Table 10
	S	eptember 30,	June 30,	March 31,	December 31,	September 30,
(dollars in thousands)		2017	2017	2017	2016	2016
Commercial						
Commercial and Industrial	\$	1,252,238 \$	1,241,953 \$	1,250,006 \$	1,249,791	\$ 1,217,849
Commercial Mortgage		2,050,998	2,009,886	1,909,064	1,889,551	1,807,190
Construction		232,487	248,030	262,660	270,018	263,079
Lease Financing		204,240	205,043	208,765	208,332	201,436
Total Commercial		3,739,963	3,704,912	3,630,495	3,617,692	3,489,554
Consumer						
Residential Mortgage		3,366,634	3,317,179	3,224,206	3,163,073	3,098,936
Home Equity		1,528,353	1,473,123	1,411,489	1,334,163	1,295,993
Automobile		506,102	484,092	468,078	454,333	437,659
Other ¹		432,904	408,307	379,541	380,524	371,955
Total Consumer		5,833,993	5,682,701	5,483,314	5,332,093	5,204,543
Total Loans and Leases	\$	9,573,956 \$	9,387,613 \$	9,113,809 \$	8,949,785	\$ 8,694,097

Deposits

	S	eptember 30,	June 30,	March 31,	December 31,	5	September 30,
(dollars in thousands)		2017	2017	2017	2016		2016
Consumer	\$	7,303,546	\$ 7,278,536	\$ 7,196,781	\$ 6,997,482	\$	6,781,371
Commercial		6,091,800	5,903,639	6,051,721	6,110,189		5,751,184
Public and Other		1,652,814	1,602,474	1,228,031	1,212,569		1,275,810
Total Deposits	\$	15,048,160	\$ 14,784,649	\$ 14,476,533	\$ 14,320,240	\$	13,808,365

¹ Comprised of other revolving credit, installment, and lease financing.

Non-Performing Assets and Accruing Loans and Lea	eptember 30,	June 31,	March 31,	l	December 31,	S	eptember 30,
(dollars in thousands)	2017	2017	2017		2016	•	2016
Non-Performing Assets							
Non-Accrual Loans and Leases							
Commercial							
Commercial and Industrial	\$ 901	\$ 175	\$ 228	\$	151	\$	201
Commercial Mortgage	1,425	1,460	973		997		1,023
Total Commercial	2,326	1,635	1,201		1,148		1,224
Consumer							
Residential Mortgage	9,188	9,337	11,756		13,780		12,735
Home Equity	4,128	3,405	3,517		3,147		2,966
Total Consumer	13,316	12,742	15,273		16,927		15,701
Total Non-Accrual Loans and Leases	15,642	14,377	16,474		18,075		16,925
Foreclosed Real Estate	1,393	1,991	2,529		1,686		1,747
Total Non-Performing Assets	\$ 17,035	\$ 16,368	\$ 19,003	\$	19,761	\$	18,672
Accruing Loans and Leases Past Due 90 Days or More							
Commercial							
Commercial and Industrial	\$ 5	\$ -	\$ -	\$	-	\$	-
Total Commercial	 5	-	-		-		-
Consumer							
Residential Mortgage	\$ 2,933	\$ 2,269	\$ 2,313	\$	3,127	\$	2,583
Home Equity	1,392	2,343	1,133		1,457		1,210
Automobile	806	539	673		894		578
Other ¹	 1,528	1,859	1,738		1,592		1,273
Total Consumer	 6,659	7,010	5,857		7,070		5,644
Total Accruing Loans and Leases Past Due 90 Days or More	\$ 6,664	\$ 7,010	\$ 5,857	\$	7,070	\$	5,644
Restructured Loans on Accrual Status							
and Not Past Due 90 Days or More	\$ 55,038	\$ 53,158	\$ 52,965	\$	52,208	\$	52,095
Total Loans and Leases	\$ 9,573,956	\$ 9,387,613	\$ 9,113,809	\$	8,949,785	\$	8,694,097
Ratio of Non-Accrual Loans and Leases to Total Loans and Leases	 0.16%	0.15%	0.18%		0.20%		0.19%
Ratio of Non-Performing Assets to Total Loans and Leases							
and Foreclosed Real Estate	0.18%	0.17%	0.21%		0.22%		0.21%
	 0.1078	0.1770	0.2170		0.2270		0.2170
Ratio of Commercial Non-Performing Assets to Total Commercial							
Loans and Leases and Commercial Foreclosed Real Estate	0.06%	0.04%	0.03%		0.03%		0.04%
	 0.0078	0.0478	0.0378		0.0378		0.0470
Ratio of Consumer Non-Performing Assets to Total Consumer							
Loans and Leases and Consumer Foreclosed Real Estate	 0.25%	0.26%	0.32%		0.35%		0.34%
Ratio of Non-Performing Assets and Accruing Loans and Leases Past Due 90 Days or More to Total Loans and Leases							
and Foreclosed Real Estate	0.25%	0.25%	0.27%		0.30%		0.28%
	 0.2370	0.2070	0.2770		0.0070		0.2070
Quarter to Quarter Changes in Non-Performing Assets							
Balance at Beginning of Quarter	\$ 16,368	\$ 19,003	\$ 19,761	\$	18,672	\$	16,280
Additions	2,212	1,572	1,221		2,142		3,730
Reductions		(497)	(1,017)		(252)		(501)
Reductions Payments	(199)						
	(199) (305)	(1,370)	(645)		(653)		(701)
Payments		(1,370) (1,883)	(645) -		(653) (61)		(701) -
Payments Return to Accrual Status	 (305)		(645) - (317)		. ,		(701) - (136)
Payments Return to Accrual Status Sales of Foreclosed Real Estate	 (305) (951)	(1,883)	-		(61)		-

¹ Comprised of other revolving credit, installment, and lease financing.

Reserve for Credit Losses

Reserve for Credit Losses		Thr	ee I	Months Er	nded	1		Nine Mont	the	Finded
	Septemb			une 30,		tember 30,		Septem		
(dollars in thousands)	201		Ū	2017	000	2016		2017		2016
Balance at Beginning of Period			\$	111,636	\$	110,504	\$	110,845		108,952
Loans and Leases Charged-Off		,		,		,				,
Commercial										
Commercial and Industrial		(611)		(124)		(209)		(909)		(670)
Consumer		. ,		. ,		()		. ,		
Residential Mortgage		(36)		(506)		(104)		(725)		(388)
Home Equity		(129)		(282)		(222)		(774)		(848
Automobile	(1	1,921)		(1,512)		(1,703)		(5,723)		(4,635
Other ¹	(3	3,521)		(3,063)		(2,678)		(9,278)		(7,017)
Total Loans and Leases Charged-Off	(6	6,218)		(5,487)		(4,916)		(17,409)		(13,558)
Recoveries on Loans and Leases Previously Charged-Off										
Commercial										
Commercial and Industrial		597		265		282		1,198		7,552
Commercial Mortgage		-		-		14		-		42
Construction		-		-		-		-		23
Lease Financing		1		1		-		2		2
Consumer										
Residential Mortgage		89		264		517		457		997
Home Equity		837		838		618		2,183		1,453
Automobile		692		607		615		1,919		1,748
Other ¹		530		551		471		1,608		1,394
Total Recoveries on Loans and Leases Previously Charged-Off	2	2,746		2,526		2,517		7,367		13,211
Net Loans and Leases Charged-Off	(3	3,472)		(2,961)		(2,399)		(10,042)		(347)
Provision for Credit Losses	2	4,000		4,250		2,500		12,650		1,500
Provision for Unfunded Commitments		-		250		-		250		500
Balance at End of Period ²	\$ 113	3,703	\$	113,175	\$	110,605	\$	113,703	\$	110,605
Components										
Allowance for Loan and Lease Losses	\$ 106	5,881	\$	106,353		104,033	\$	106,881		104,033
Reserve for Unfunded Commitments	6	6,822		6,822		6,572		6,822		6,572
Total Reserve for Credit Losses	\$ 113	3,703	\$	113,175	\$	110,605	\$	113,703	\$	110,605
Average Loans and Leases Outstanding	\$ 9,451	1,972	\$ 9	9,217,779	\$	8,483,588	<u>\$</u> {	9,231,615	\$ 8	3,210,596
Ratio of Net Loans and Leases Charged-Off to										
Average Loans and Leases Outstanding (annualized)	r	0.15%		0 120/		0.11%		0 150/		0.019
				0.13%				0.15%		0.01%
Ratio of Allowance for Loan and Lease Losses to Loans and Leases Outstanding	1	1.12%		1.13%		1.20%		1.12%		1.20%

Table 12

¹ Comprised of other revolving credit, installment, and lease financing.

² Included in this analysis is activity related to the Company's reserve for unfunded commitments, which is separately recorded in other liabilities in the Consolidated Statements of Condition.

Business Segments Selected Financial Information

Noninterest Expense

Net Income

Provision for Income Taxes

Income Before Provision for Income Taxes

Total Assets as of September 30, 2016

			Investment Services and			
	Retail	Commercial	Private	Treasury	c	Consolidated
(dollars in thousands)	Banking	Banking	Banking	and Other		Total
Three Months Ended September 30, 2017						
Net Interest Income	\$ 67,128	\$ 43,438	\$ 7,321	\$ (1,570)	\$	116,317
Provision for Credit Losses	3,512	(35)	(5)	528		4,000
Net Interest Income After Provision for Credit Losses	63,616	43,473	7,326	(2,098)		112,317
Noninterest Income	21,287	5,137	13,593	2,393		42,410
Noninterest Expense	(51,507)	(17,721)	(14,925)	(4,445)		(88,598)
Income Before Provision for Income Taxes	33,396	30,889	5,994	(4,150)		66,129
Provision for Income Taxes	(11,908)	(10,891)	(2,218)	4,769		(20,248)
Net Income	\$ 21,488	\$ 19,998	\$ 3,776	\$ 619	\$	45,881
Total Assets as of September 30, 2017	\$ 5,758,799	\$ 3,695,606	\$ 305,015	\$ 7,508,882	\$	17,268,302
Three Months Ended September 30, 2016						
Net Interest Income	\$ 61,747	\$ 38,613	\$ 6,029	\$ (2,477)	\$	103,912
Provision for Credit Losses	2,574	(168)	(7)	101		2,500
Net Interest Income After Provision for Credit Losses	59,173	38,781	6,036	(2,578)		101,412
Noninterest Income	24,786	6,977	13,662	2,689		48,114

(51,892)

32,067

(11,329)

5,206,442

20,738 \$

\$

\$

\$

(17,449)

28,309

(10,073)

3,428,424 \$

18,236 \$

(14,579)

5,119

(1,894)

290,207

3,225 \$

\$

(3,612)

(3,501)

4,795

1,294 \$

7,089,570 \$ 16,014,643

(87,532)

61,994

(18,501)

43,493

Table 13a

Business Segments Selected Financial Information

				Investment			
			S	Services and			
	Retail	Commercial		Private	Treasury	C	Consolidated
(dollars in thousands)	Banking	Banking		Banking	and Other		Total
Nine Months Ended September 30, 2017							
Net Interest Income	\$ 198,633	\$ 127,106	\$	20,685	\$ (7,956)	\$	338,468
Provision for Credit Losses	10,413	(355)		(16)	2,608		12,650
Net Interest Income After Provision for Credit Losses	188,220	127,461		20,701	(10,564)		325,818
Noninterest Income	64,132	16,451		43,389	19,590		143,562
Noninterest Expense	(155,786)	(54,483)		(45,692)	(9,394)		(265,355)
Income Before Provision for Income Taxes	96,566	89,429		18,398	(368)		204,025
Provision for Income Taxes	(34,323)	(31,472)		(6,807)	10,296		(62,306)
Net Income	\$ 62,243	\$ 57,957	\$	11,591	\$ 9,928	\$	141,719
Total Assets as of September 30, 2017	\$ 5,758,799	\$ 3,695,606	\$	305,015	\$ 7,508,882	\$	17,268,302
Nine Months Ended September 30, 2016							
Net Interest Income	\$ 179,798	\$ 115,112	\$	18,518	\$ (2,942)	\$	310,486
Provision for Credit Losses	7,415	(7,052)		(18)	1,155		1,500
Net Interest Income After Provision for Credit Losses	172,383	122,164		18,536	(4,097)		308,986
Noninterest Income	67,364	21,015		43,632	18,829		150,840
Noninterest Expense	(155,391)	(52,479)		(44,786)	(8,333)		(260,989)
Income Before Provision for Income Taxes	 84,356	 90,700		17,382	 6,399		198,837
Provision for Income Taxes	(29,958)	(32,337)		(6,431)	7,837		(60,889)
Net Income	\$ 54,398	\$ 58,363	\$	10,951	\$ 14,236	\$	137,948
Total Assets as of September 30, 2016	\$ 5,206,442	\$ 3,428,424	\$	290,207	\$ 7,089,570	\$	16,014,643

Table 13b

Selected Quarterly Financial Data

					Thr	ee Months En					
// · · · · · · · · · · · · · · · · · ·	Septe	ember 30,		June 30,		March 31,	D	ecember 31,	S	eptember 3	
(dollars in thousands, except per share amounts)		2017		2017		2017		2016		20 1	
Quarterly Operating Results											
Interest Income	¢	04.004	¢	00.000		¢ 07.007		00 500		¢ 00.40	
Interest and Fees on Loans and Leases	\$	94,621	\$	90,909		\$ 87,937	9	86,532		\$ 83,48	39
Income on Investment Securities											
Available-for-Sale		11,987		11,835		11,084		10,244		10,31	
Held-to-Maturity		20,334		19,918		19,706		19,213		19,31	.5
Deposits		5		2		5		2			1
Funds Sold		1,579		696		890		795		69)5
Other		235		208		230		281		16	6
Total Interest Income		128,761		123,568		119,852		117,067		113,97	' 9
Interest Expense											
Deposits		6,663		4,998		3,691		3,448		3,23	32
Securities Sold Under Agreements to Repurchase		4,664		5,079		5,185		5,406		5,71	3
Funds Purchased		-		39		3		3		:	3
Short-Term Borrowings		-		64		-		-		-	
Other Debt		1,117		1,109		1,101		1,117		1,11	9
Total Interest Expense		12,444		11,289		9,980		9,974		10,06	7 ذ
Net Interest Income		116,317		112,279		109,872		107,093		103,91	2
Provision for Credit Losses		4,000		4,250		4,400		3,250		2,50)0
Net Interest Income After Provision for Credit Losses		112,317		108,029		105,472		103,843		101,41	
Noninterest Income		1-		,		,		/		- 1	
Trust and Asset Management		11,050		11,796		11,479		11,232		11,00)8
Mortgage Banking		3,237		3,819		3,300		6,256		6,36	
Service Charges on Deposit Accounts		8,188		8,009		8,325		8,537		8,52	
Fees, Exchange, and Other Service Charges		13,764		13,965		13,332		13,731		14,02	
Investment Securities Gains (Losses), Net				(520)		12,133		(337)		(32)	
		(566)		, ,				,			
Annuity and Insurance		1,429		2,161		1,995		1,457		1,65	
Bank-Owned Life Insurance		1,861		1,550		1,497		1,551		1,91	
Other		3,447		4,456		3,855		4,076		4,96	
Total Noninterest Income		42,410		45,236		55,916		46,503		48,11	4
Noninterest Expense										10 -0	
Salaries and Benefits		51,626		50,113		51,602		50,622		49,72	
Net Occupancy		7,727		8,131		8,168		7,581		8,51	
Net Equipment		5,417		5,706		5,501		5,191		4,91	
Data Processing		3,882		3,881		3,410		3,665		3,62	20
Professional Fees		3,044		2,592		2,779		2,990		2,39)6
FDIC Insurance		2,107		2,097		2,209		2,015		2,10)4
Other		14,795		15,669		14,899		17,525		16,26	<u>3</u> 4
Total Noninterest Expense		88,598		88,189		88,568		89,589		87,53	32
Income Before Provision for Income Taxes		66,129		65,076		72,820		60,757		61,99) 4
Provision for Income Taxes		20,248		20,414		21,644		17,244		18,50	
Net Income	\$	45,881	\$	44,662		\$ 51,176	9	6 43,513		\$ 43,49	J3
Dania Engris na Dan Okana	¢	4.00	¢	4.05		¢ 1.01		4.00		¢ 10	~~
Basic Earnings Per Share	\$	1.09	\$			\$ 1.21 \$ 1.20	9			\$ 1.02	
Diluted Earnings Per Share	\$	1.08	\$	5 1.05		\$ 1.20	9	5 1.02		\$ 1.0)2
Balance Sheet Totals											
Loans and Leases	\$ 9	9,573,956	\$	9,387,613		\$ 9,113,809	9	8,949,785		\$ 8,694,09) 7
Total Assets		7,268,302		16,981,292		16,664,215		16,492,367		16,014,64	
Total Deposits		5,048,160		14,784,649		14,476,533		14,320,240		13,808,36	
Total Shareholders' Equity		,227,893		1,213,757		1,193,137		1,161,537		1,163,85	
		,				, ,				,	
Performance Ratios		4.07	0/	4.00	0 /	4.00	0/	4	0/		<u>م</u>
Return on Average Assets		1.07	%	1.09	%	1.26	%	1.07	%	1.0	
Return on Average Shareholders' Equity		14.89		14.87		17.63		14.90		14.8	
Efficiency Ratio ¹		55.82		55.99		53.42		58.33		57.5	
Net Interest Margin ²		2.92		2.92		2.89		2.83		2.8	

¹ Efficiency ratio is defined as noninterest expense divided by total revenue (net interest income and noninterest income).

² Net interest margin is defined as net interest income, on a taxable-equivalent basis, as a percentage of average earning assets.

Hawaii Economic Trends

											Tuble Te
	Eig	ht Months E	Ended				Yea	ar Ei	nded		
(\$ in millions; jobs in thousands)	A	ugust 31, 2	017		 December	31, 2016			Decemb	per 31, 2015	
Hawaii Economic Trends											
State General Fund Revenues ¹	\$	4,357.2	4.5	%	\$ 6,215.4	3.6	%	\$	5,998.6	8.4	%
General Excise and Use Tax Revenue ¹	\$	2,250.2	4.8	%	\$ 3,205.7	2.0	%	\$	3,141.5	5.4	%
Jobs ²		672.4			671.7				658.8		

	September 30,	Decemb	oer 31,
pot rates)	2017	2016	2015
Inemployment ³			
Statewide, seasonally adjusted	2.5 %	2.9 %	3.2 %
Oahu	2.3	2.4	2.7
Island of Hawaii	2.8	3.1	3.7
Maui	2.5	2.7	3.1
Kauai	2.3	2.8	3.5

	September 30,			Decembe	er 31,		
(percentage change, except months of inventory)	2017		2016	2015		2014	
Housing Trends (Single Family Oahu) ⁴							
Median Home Price	3.4	%	5.0 %	3.7	%	3.8	%
Home Sales Volume (units)	5.0 %	%	6.5 %	5.2	%	(0.8)	%
Months of Inventory	2.4		2.5	2.6		2.6	

	Monthly Visitor Arrivals,	Percentage Change
(in thousands)	Not Seasonally Adjusted	from Previous Year
Tourism ⁵		
August 31, 2017	818.6	4.8
July 31, 2017	891.9	6.8
June 30, 2017	835.9	4.5
May 31, 2017	751.2	4.5
April 30, 2017	753.0	7.5
March 31, 2017	802.8	2.1
February 28, 2017	700.4	1.7
January 31, 2017	756.3	4.9
December 31, 2016	828.5	3.6
November 30, 2016	696.9	4.7
October 31, 2016	717.5	4.3
September 30, 2016	666.6	3.0
August 31, 2016	780.7	3.1
July 31, 2016	835.4	2.1
June 30, 2016	800.3	4.2
May 31, 2016	718.9	1.3
April 30, 2016	700.6	3.4
March 31, 2016	786.3	0.8
February 29, 2016	688.8	4.1
January 31, 2016	721.0	6.2
December 31, 2015	799.5	4.4
November 30, 2015	665.9	4.4
October 31, 2015	687.7	4.0
September 30, 2015	647.2	3.9
August 31, 2015	757.5	3.1
July 31, 2015	818.5	5.9
June 30, 2015	767.9	6.0
May 31, 2015	709.7	9.3
April 30, 2015	677.8	2.3
March 31, 2015	780.1	7.0
February 28, 2015	661.7	2.3
January 31, 2015	678.9	(0.6)

¹ Source: Hawaii Department of Business, Economic Development & Tourism

² Source: U. S. Bureau of Labor

³ Source: Hawaii Department of Labor and Industrial Relations, County jobs data not seasonally adjusted.

⁴ Source: Honolulu Board of REALTORS

⁵ Source: Hawaii Tourism Authority

Note: Certain prior period seasonally adjusted information has been revised.