# Bank of Hawaii Corporation First Quarter 2021 Financial Results 

- Diluted Earnings Per Share $\mathbf{\$ 1 . 5 0}$
- Net Income \$59.9 Million
- Board of Directors Declares Dividend of \$0.67 Per Share

FOR IMMEDIATE RELEASE

HONOLULU, HI (April 26, 2021) -- Bank of Hawaii Corporation (NYSE: BOH) today reported diluted earnings per share of $\$ 1.50$ for the first quarter of 2021, compared with diluted earnings per share of $\$ 1.06$ in the previous quarter and $\$ 0.87$ in the same quarter last year. Net income for the first quarter of 2021 was $\$ 59.9$ million compared with net income of $\$ 42.3$ million in the fourth quarter of 2020 and $\$ 34.7$ million in the first quarter of 2020 .
"We are pleased with our financial performance during the first quarter of 2021," said Peter Ho, Chairman, President, and CEO. "Our balance sheet remains strong with deposit balances and total assets reaching new record highs, solid asset quality, and high levels of liquidity and capital."

The return on average assets for the first quarter of 2021 was 1.15 percent compared with 0.83 percent during the previous quarter and 0.77 percent in the same quarter last year. The return on average equity for the first quarter of 2021 was 17.65 percent compared with 12.26 percent during the previous quarter and 10.64 percent in the same quarter last year.

## Financial Highlights

Net interest income, on a taxable-equivalent basis, for the first quarter of 2021 was $\$ 120.8$ million, an increase of $\$ 1.0$ million from $\$ 119.8$ million in the fourth quarter of 2020 and down $\$ 5.5$ million from $\$ 126.3$ million in the first quarter of 2020. The net interest margin was 2.43 percent in the first quarter of 2021, a decrease of 5 basis points from 2.48 percent the previous quarter and 53 basis points from 2.96 percent in the same quarter last year. Net interest income in the fourth quarter of 2020 included a charge of $\$ 3.0$ million related to an impairment in the residual value of a leveraged lease which had a negative impact of 6 basis points on the net interest margin. The decrease in the net interest margin is largely due to higher levels of liquidity from continued strong deposit growth and lower interest rates. Analyses of changes in net interest income are included in Tables 8a and 8b.

Results for the first quarter of 2021 included a negative provision for credit losses of $\$ 14.3$ million compared with a provision for credit losses of $\$ 15.2$ million in the previous quarter and $\$ 33.6$ million in the same quarter last year.

Noninterest income was $\$ 43.0$ million in the first quarter of 2021 compared with noninterest income of $\$ 45.3$ million in the fourth quarter of 2020 and $\$ 46.1$ million in the first quarter of 2020 . The decrease in noninterest income during the first quarter of 2021 compared with the prior quarter is largely due to a decrease in customer derivative program and mortgage banking income. The decrease in noninterest income compared to the first quarter of 2020 is largely due to a decrease in customer derivative program income and lower service charges on deposit accounts.

Noninterest expense was $\$ 98.9$ million in the first quarter of 2021 compared with noninterest expense of $\$ 98.7$ million in the fourth quarter of 2020 and $\$ 96.3$ million in the first quarter of 2020. Noninterest expense in the first quarter of 2021 included seasonal payroll expenses of approximately $\$ 2.1$ million, charges related to the rollout of contactless cards of $\$ 1.9$ million, and separation expenses of $\$ 1.8$ million. Noninterest expense in the first quarter of 2021 also included the restoration of corporate incentives that were eliminated in the first quarter of 2020. Noninterest expense in the fourth quarter of 2020 included $\$ 6.1$ million in charges related to the decision to permanently close twelve branches and reduce the current number of cash-only ATMs. Noninterest expense in the fourth quarter of 2020 also included a charge of $\$ 0.8$ million related to the true-up of amortization on an investment. Noninterest expense in the first quarter of 2020 included seasonal payroll expenses of approximately $\$ 3.1$ million and separation expenses of $\$ 4.7$ million that were partially offset by the elimination of corporate incentive accruals. An analysis of noninterest expenses related to salaries and benefits is included in Table 9.

The efficiency ratio during the first quarter of 2021 was 60.45 percent compared with 59.88 percent in the previous quarter and 55.96 percent during the same quarter last year.

The effective tax rate for the first quarter of 2021 was 24.09 percent compared with 16.87 percent in the previous quarter and 17.68 percent during the same quarter in 2020. The increase in the effective tax rate for the first quarter of 2021 was primarily due to higher pretax book income in the first quarter of 2021. The fourth quarter of 2020 included a return to provision adjustment of $\$ 1.6$ million. There were no significant items impacting the tax rate during the first quarter of 2020.

The Company's business segments are defined as Consumer Banking, Commercial Banking, and Treasury \& Other. Results for the business segments are determined based on the Company's internal financial management reporting process and organizational structure. Selected financial information is included in Tables 13.

## Asset Quality

The Company's overall asset quality remained stable during the first quarter of 2021. Total nonperforming assets were $\$ 17.9$ million at March 31, 2021, down from $\$ 18.5$ million at December 31, 2020 and from $\$ 20.6$ million at March 31, 2020. Non-performing assets as a percentage of total loans and leases and foreclosed real estate were 0.15 percent at the end of the first quarter of 2021, compared with 0.15 percent at the end of the fourth quarter of 2020 and 0.18 percent at the end of the first quarter of 2020.

Accruing loans and leases past due 90 days or more were $\$ 10.4$ million at March 31, 2021 compared with $\$ 10.5$ million at December 31, 2020 and $\$ 8.5$ million at March 31, 2020. Restructured loans on accrual status and not past due 90 days or more were $\$ 74.2$ million at March 31, 2021 compared with $\$ 68.1$ million at December 31, 2020 and $\$ 61.4$ million at March 31, 2020. More information on non-performing assets and accruing loans and leases past due 90 days or more is presented in Table 11.

Net loan and lease charge-offs during the first quarter of 2021 were $\$ 2.9$ million or 0.10 percent annualized of total average loans and leases outstanding and were comprised of charge-offs of $\$ 6.3$ million partially offset by recoveries of $\$ 3.4$ million. Net charge-offs during the fourth quarter of 2020 were a net recovery of $\$ 0.3$ million and were comprised of charge-offs of $\$ 3.2$ million fully offset by recoveries of $\$ 3.5$ million. Net charge-offs during the first quarter of 2020 were $\$ 3.7$ million or 0.14 percent annualized of total average loans and leases outstanding and were comprised of $\$ 7.2$ million of charge-offs partially offset by recoveries of $\$ 3.4$ million.

The allowance for credit losses on loans and leases was $\$ 198.3$ million at March 31, 2021, a decrease from $\$ 216.3$ million at December 31, 2020 and an increase from $\$ 138.2$ million at March 31, 2020. The ratio of the allowance for credit losses to total loans and leases outstanding was 1.63 percent at March 31, 2021, down from 1.81 percent at December 31, 2020 and up from 1.22 percent at March 31, 2020. The reserve for unfunded commitments was $\$ 3.0$ million at March 31, 2021, a slight increase from $\$ 2.4$ million at the end of the prior quarter and down from $\$ 3.3$ million at the end of the same quarter in 2020. Details of loan and lease charge-offs, recoveries, and the components of the total reserve for credit losses are summarized in Table 12.

## Other Financial Highlights

Total assets increased to a new record of $\$ 21.9$ billion at March 31, 2021, compared with total assets of $\$ 20.6$ billion at December 31, 2020 and $\$ 18.5$ billion at March 31, 2020. Average total assets were $\$ 21.2$ billion during the first quarter of 2021, an increase from $\$ 20.4$ billion during the fourth quarter of 2020 and $\$ 18.2$ billion in the first quarter of 2020 .

The investment securities portfolio was $\$ 7.5$ billion at March 31, 2021, up from $\$ 7.1$ billion at December 31, 2020 and from $\$ 5.7$ billion at March 31, 2020 due to growth in deposits that continued to outpace loan growth. The portfolio remains largely comprised of securities issued by U.S. government agencies and includes $\$ 4.0$ billion in securities available-for-sale and $\$ 3.5$ billion in securities held-tomaturity at March 31, 2021. The securities portfolio at December 31, 2020 included $\$ 3.8$ billion in securities available-for-sale and $\$ 3.3$ billion in securities held-to-maturity. The securities portfolio at March 31,2020 included $\$ 2.7$ billion in securities available-for-sale and $\$ 3.0$ billion in securities held-to-maturity.

Total loans and leases were $\$ 12.1$ billion at March 31, 2021, an increase of 1.7 percent from total loans and leases of $\$ 11.9$ billion at December 31, 2020 and up 6.9 percent from $\$ 11.4$ billion at March 31, 2020. Average total loans and leases were $\$ 12.0$ billion during the first quarter of 2021, an increase from average total loans and leases of $\$ 11.8$ billion during the fourth quarter of 2020 and $\$ 11.1$ billion during the first quarter of 2020 .

The commercial loan portfolio was $\$ 5.3$ billion at the end of March 31, 2021, an increase of $\$ 158.7$ million or 3.1 percent from $\$ 5.1$ billion at the end of the fourth quarter of 2020 and up $\$ 728.8$ million or 16.1 percent from $\$ 4.5$ billion at the end of the first quarter of 2020 . Consumer loans were $\$ 6.9$ billion at March 31, 2021, an increase of $\$ 42.0$ million or 0.6 percent from $\$ 6.8$ billion at the end of the fourth quarter of 2020 and up $\$ 59.1$ million or 0.9 percent from $\$ 6.8$ billion at the end of the first quarter of 2020. Loan and lease portfolio balances are summarized in Table 10.

Total deposits were $\$ 19.6$ billion at March 31, 2021, an increase of 7.4 percent from total deposits of $\$ 18.2$ billion at December 31, 2020 and up 21.8 percent from total deposits of $\$ 16.1$ billion at March 31, 2020. Average total deposits were $\$ 18.7$ billion during the first quarter of 2021, an increase from $\$ 17.8$ billion during the fourth quarter of 2020 and from $\$ 15.8$ billion during first quarter of 2020.

Consumer deposits were $\$ 9.7$ billion at March 31, 2021, an increase of $\$ 399.0$ million or 4.3 percent from $\$ 9.3$ billion at the end of the fourth quarter of 2020 and an increase of $\$ 1.5$ billion or 17.5 percent from $\$ 8.3$ billion at the end of the first quarter of 2020. Commercial deposits were $\$ 8.2$ billion at March 31,2021 , an increase of $\$ 938.3$ million or 12.8 percent from $\$ 7.3$ billion at the end of the fourth quarter of 2020 and an increase of $\$ 1.9$ billion or 29.6 percent from $\$ 6.4$ billion at the end of the first quarter of 2020 . Other deposits, including public funds, were $\$ 1.6$ billion at March 31, 2021, an increase of $\$ 7.8$ million or 0.5 percent from $\$ 1.6$ billion at the end of the fourth quarter of 2020 and an increase of $\$ 166.5$ million or 11.9 percent from $\$ 1.4$ billion at the end of the first quarter of 2020. Deposit balances are summarized in Tables 7 and 10 .

Total shareholders' equity was $\$ 1.4$ billion at March 31, 2021, a decrease of $\$ 14.3$ million from December 31, 2020, and an increase of $\$ 32.3$ million from March 31, 2020. In the first quarter of 2021 there were no repurchases under the share repurchase program. The Tier 1 Capital Ratio was 12.35 percent at March 31, 2021 compared with 12.06 percent at December 31, 2020 and 11.81 percent at March 31, 2020. The Tier 1 Leverage Ratio at March 31, 2021 was 6.61 percent compared with 6.71 percent at December 31, 2020 and 7.12 percent at March 30, 2020. The decrease in the Tier 1 Leverage ratio is due to balance sheet growth related to the significant increase in customer deposits.

The Company's Board of Directors declared a quarterly cash dividend of $\$ 0.67$ per share on the Company's outstanding shares. The dividend will be payable on June 14, 2021 to shareholders of record at the close of business on May 28, 2021.

## Conference Call Information

The Company will review its first quarter financial results today at 8:00 a.m. Hawaii Time (2:00 p.m. Eastern Time). The live call, including a slide presentation, will be accessible on the investor relations link of Bank of Hawaii Corporation's website, www.boh.com. The webcast link is https://edge.mediaserver.com $/ \mathrm{mmc} / \mathrm{p} / \mathrm{xbnzsss} 3$. The toll-free number for the teleconference is 1 (844) 543-5235 in the United States and Canada and 1 (703) 318-2209 for other international callers. Use the pass code "Bank of Hawaii" to access the call. A replay of the conference call will be available for one week beginning approximately 11:00 a.m. Hawaii Time on Monday, April 26, 2021. The replay number is 1 (855) 859-2056 in the United States and Canada and 1 (404) 537-3406 from other international locations. Enter the conference ID 8037629 when prompted. In addition, the replay will be available on the Company's website, www.boh.com.

## Forward-Looking Statements

This news release, and other statements made by the Company in connection with it may contain "forward-looking statements" (as defined in the Private Securities Litigation Reform Act of 1995) that involve risks and uncertainties that could cause results to be materially different from expectations. Forecasts of our financial results and condition, expectations for our operations and business prospects, and our assumptions used in those forecasts and expectations are examples of certain of these forward-looking statements. Do not unduly rely on forward-looking statements. Actual results might differ significantly from our forecasts and expectations because of a variety of factors. More information about these factors is contained in Bank of Hawaii Corporation's Annual Report on Form 10-K for the year ended December 31, 2020, which was filed with the U.S. Securities and Exchange Commission. These forward-looking statements are not guarantees of future performance and speak only as of the date made, and, except as required by law, the Company undertakes no obligation to update or revise any forward-looking statements to reflect subsequent events, new information or future circumstances.

Bank of Hawaii Corporation is an independent regional financial services company serving businesses, consumers, and governments in Hawaii and the West Pacific. The Company's principal subsidiary, Bank of Hawaii, was founded in 1897. For more information about Bank of Hawaii Corporation, see the Company's web site, www.boh.com.

Financial Highlights


## As of Period End:

Balance Sheet Totals


## Bank of Hawaii Corporation and Subsidiaries

Reconciliation of Non-GAAP Financial Measures

| (dollars in thousands) |  | $\begin{array}{r} \text { March 31, } \\ 2021 \end{array}$ | December 31, 2020 |  |  | $\begin{array}{r} \text { March 31, } \\ 2020 \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total Shareholders' Equity | \$ | 1,360,221 | \$ | 1,374,507 | \$ | 1,327,929 |
| Less: Goodwill |  | 31,517 |  | 31,517 |  | 31,517 |
| Tangible Common Equity | \$ | 1,328,704 | \$ | 1,342,990 | \$ | 1,296,412 |
| Total Assets | \$ | 21,947,271 | \$ | 20,603,651 | \$ | 18,542,233 |
| Less: Goodwill |  | 31,517 |  | 31,517 |  | 31,517 |
| Tangible Assets | \$ | 21,915,754 | \$ | 20,572,134 | \$ | 18,510,716 |
| Risk-Weighted Assets, determined in accordance with prescribed regulatory requirements | \$ | 11,275,565 | \$ | 11,295,077 | \$ | 10,944,260 |
| Total Shareholders' Equity to Total Assets |  | 6.20\% |  | 6.67\% |  | 7.16\% |
| Tangible Common Equity to Tangible Assets (Non-GAAP) |  | 6.06\% |  | 6.53\% |  | 7.00\% |
| Tier 1 Capital Ratio |  | 12.35\% |  | 12.06\% |  | 11.81\% |
| Tangible Common Equity to Risk-Weighted Assets (Non-GAAP) |  | 11.78\% |  | 11.89\% |  | 11.85\% |

Note: Risk-Weighted Assets and Regulatory capital ratios as of March 31, 2021 are preliminary. Risk-Weighted Assets revised from $\$ 10,941,909$ and Tier 1 Capital Ratio revised from $11.85 \%$ as of March 31, 2020.

| (dollars in thousands, except per share amounts) | Three Months Ended |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { March 31, } \\ 2021 \\ \hline \end{gathered}$ |  | December 31, 2020 |  | $\begin{gathered} \text { March 31, } \\ 2020 \\ \hline \end{gathered}$ |  |
| Interest Income |  |  |  |  |  |  |
| Interest and Fees on Loans and Leases | \$ | 99,299 | \$ | 98,471 | \$ | 108,210 |
| Income on Investment Securities |  |  |  |  |  |  |
| Available-for-Sale |  | 15,837 |  | 15,449 |  | 16,711 |
| Held-to-Maturity |  | 13,300 |  | 14,113 |  | 19,252 |
| Deposits |  | 7 |  | 1 |  | 9 |
| Funds Sold |  | 137 |  | 115 |  | 546 |
| Other |  | 185 |  | 167 |  | 218 |
| Total Interest Income |  | 128,765 |  | 128,316 |  | 144,946 |
| Interest Expense |  |  |  |  |  |  |
| Deposits |  | 4,329 |  | 4,861 |  | 14,260 |
| Securities Sold Under Agreements to Repurchase |  | 3,533 |  | 3,614 |  | 4,025 |
| Funds Purchased |  | 1 |  | 5 |  | 72 |
| Short-Term Borrowings |  | - |  | - |  | 39 |
| Other Debt |  | 333 |  | 337 |  | 584 |
| Total Interest Expense |  | 8,196 |  | 8,817 |  | 18,980 |
| Net Interest Income |  | 120,569 |  | 119,499 |  | 125,966 |
| Provision for Credit Losses |  | $(14,300)$ |  | 15,200 |  | 33,600 |
| Net Interest Income After Provision for Credit Losses |  | 134,869 |  | 104,299 |  | 92,366 |
| Noninterest Income |  |  |  |  |  |  |
| Trust and Asset Management |  | 11,278 |  | 11,239 |  | 10,915 |
| Mortgage Banking |  | 5,862 |  | 6,851 |  | 2,695 |
| Service Charges on Deposit Accounts |  | 6,128 |  | 6,335 |  | 7,451 |
| Fees, Exchange, and Other Service Charges |  | 13,607 |  | 12,143 |  | 13,200 |
| Investment Securities Gains (Losses), Net |  | $(1,203)$ |  | $(1,193)$ |  | (970) |
| Annuity and Insurance |  | 702 |  | 670 |  | 928 |
| Bank-Owned Life Insurance |  | 1,917 |  | 2,353 |  | 1,580 |
| Other |  | 4,679 |  | 6,860 |  | 10,350 |
| Total Noninterest Income |  | 42,970 |  | 45,258 |  | 46,149 |
| Noninterest Expense |  |  |  |  |  |  |
| Salaries and Benefits |  | 56,251 |  | 50,200 |  | 54,463 |
| Net Occupancy |  | 9,090 |  | 14,536 |  | 8,955 |
| Net Equipment |  | 8,878 |  | 9,574 |  | 8,456 |
| Data Processing |  | 6,322 |  | 4,604 |  | 4,788 |
| Professional Fees |  | 3,406 |  | 3,174 |  | 3,208 |
| FDIC Insurance |  | 1,654 |  | 1,484 |  | 1,456 |
| Other |  | 13,264 |  | 15,082 |  | 14,986 |
| Total Noninterest Expense |  | 98,865 |  | 98,654 |  | 96,312 |
| Income Before Provision for Income Taxes |  | 78,974 |  | 50,903 |  | 42,203 |
| Provision for Income Taxes |  | 19,025 |  | 8,589 |  | 7,461 |
| Net Income | \$ | 59,949 | \$ | 42,314 | \$ | 34,742 |
| Basic Earnings Per Share | \$ | 1.51 | \$ | 1.06 | \$ | 0.88 |
| Diluted Earnings Per Share | \$ | 1.50 | \$ | 1.06 | \$ | 0.87 |
| Dividends Declared Per Share | \$ | 0.67 | \$ | 0.67 | \$ | 0.67 |
| Basic Weighted Average Shares |  | 827,590 |  | 773,851 |  | 681,611 |
| Diluted Weighted Average Shares |  | 071,477 |  | 963,736 |  | 916,986 |


| (dollars in thousands) | Three Months Ended |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { March 31, } \\ 2021 \end{gathered}$ |  | $\begin{gathered} \hline \text { December 31, } \\ 2020 \end{gathered}$ |  | $\begin{gathered} \text { March 31, } \\ 2020 \end{gathered}$ |  |
| Net Income | \$ | 59,949 | \$ | 42,314 | \$ | 34,742 |
| Other Comprehensive Income (Loss), Net of Tax: |  |  |  |  |  |  |
| Net Unrealized Gains (Losses) on Investment Securities |  | $(50,050)$ |  | (961) |  | 41,559 |
| Defined Benefit Plans |  | 441 |  | $(5,616)$ |  | 374 |
| Other Comprehensive Income (Loss) |  | $(49,609)$ |  | $(6,577)$ |  | 41,933 |
| Comprehensive Income | \$ | 10,340 | \$ | 35,737 | \$ | 76,675 |


| (dollars in thousands) |  | March 31, $2021$ |  | December 31, $2020$ |  | March 31, $2020$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |  |  |
| Interest-Bearing Deposits in Other Banks | \$ | 4,506 | \$ | 1,646 | \$ | 6,346 |
| Funds Sold |  | 1,101,631 |  | 333,022 |  | 96,898 |
| Investment Securities |  |  |  |  |  |  |
| Available-for-Sale |  | 4,024,763 |  | 3,791,689 |  | 2,681,049 |
| Held-to-Maturity (Fair Value of \$3,477,346; \$3,348,693; and \$3,104,020) |  | 3,464,360 |  | 3,262,727 |  | 3,004,139 |
| Loans Held for Sale |  | 18,320 |  | 82,565 |  | 20,789 |
| Loans and Leases |  | 12,140,703 |  | 11,940,020 |  | 11,352,780 |
| Allowance for Credit Losses |  | $(198,343)$ |  | $(216,252)$ |  | $(138,150)$ |
| Net Loans and Leases |  | 11,942,360 |  | 11,723,768 |  | 11,214,630 |
| Total Earning Assets |  | 20,555,940 |  | 19,195,417 |  | 17,023,851 |
| Cash and Due from Banks |  | 286,717 |  | 279,420 |  | 453,465 |
| Premises and Equipment, Net |  | 198,107 |  | 199,695 |  | 196,228 |
| Operating Lease Right-of-Use Assets |  | 97,750 |  | 99,542 |  | 98,695 |
| Accrued Interest Receivable |  | 47,917 |  | 49,303 |  | 46,996 |
| Foreclosed Real Estate |  | 2,332 |  | 2,332 |  | 2,506 |
| Mortgage Servicing Rights |  | 22,320 |  | 19,652 |  | 22,537 |
| Goodwill |  | 31,517 |  | 31,517 |  | 31,517 |
| Bank-Owned Life Insurance |  | 291,764 |  | 291,480 |  | 289,536 |
| Other Assets |  | 412,907 |  | 435,293 |  | 376,902 |
| Total Assets | \$ | 21,947,271 | \$ | 20,603,651 | \$ | 18,542,233 |

Liabilities
Deposits

| Noninterest-Bearing Demand | \$ | 6,227,436 | \$ | 5,749,612 | \$ | 4,378,918 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest-Bearing Demand |  | 4,379,243 |  | 4,040,733 |  | 3,261,101 |
| Savings |  | 7,474,580 |  | 6,759,213 |  | 6,670,530 |
| Time |  | 1,475,392 |  | 1,662,063 |  | 1,744,812 |
| Total Deposits |  | 19,556,651 |  | 18,211,621 |  | 16,055,361 |
| Funds Purchased |  |  |  |  |  | 75,000 |
| Short-Term Borrowings |  | - |  | - |  | 75,000 |
| Securities Sold Under Agreements to Repurchase |  | 600,490 |  | 600,590 |  | 603,206 |
| Other Debt |  | 60,459 |  | 60,481 |  | 60,545 |
| Operating Lease Liabilities |  | 105,820 |  | 107,412 |  | 106,180 |
| Retirement Benefits Payable |  | 50,687 |  | 51,197 |  | 44,124 |
| Accrued Interest Payable |  | 4,109 |  | 5,117 |  | 7,932 |
| Taxes Payable and Deferred Taxes |  | 15,599 |  | 2,463 |  | 32,793 |
| Other Liabilities |  | 193,235 |  | 190,263 |  | 154,163 |
| Total Liabilities |  | 20,587,050 |  | 19,229,144 |  | 17,214,304 |
| Shareholders' Equity |  |  |  |  |  |  |
| Common Stock ( $\$ .01$ par value; authorized $500,000,000$ shares; issued / outstanding: March 31, 2021 - 58,553,365 / 40,394,234; December 31, 2020-58,285,624 / 40,119,312; and March 31, $2020-58,251,725$ / 39,996,510) |  | 580 |  | 580 |  | 579 |
| Capital Surplus |  | 594,804 |  | 591,360 |  | 584,392 |
| Accumulated Other Comprehensive Income (Loss) |  | $(41,787)$ |  | 7,822 |  | 10,821 |
| Retained Earnings |  | 1,844,057 |  | 1,811,979 |  | 1,773,607 |
| Treasury Stock, at Cost (Shares: March 31, 2021-18,159,131; <br> December 31, 2020-18,166,312; and March 31, 2020-18,255,215) |  | $(1,037,433)$ |  | $(1,037,234)$ |  | $(1,041,470)$ |
| Total Shareholders' Equity |  | 1,360,221 |  | 1,374,507 |  | 1,327,929 |
| Total Liabilities and Shareholders' Equity | \$ | 21,947,271 | \$ | 20,603,651 | \$ | 18,542,233 |


|  |  |  |  |  |  |  | Accum. |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  | Other |  |  |  |  |  |
|  |  |  |  |  |  |  | Comprehensive |  |  |  |  |  |
| (dollars in thousands) | Common Shares Outstanding |  | Common Stock |  | Capital <br> Surplus |  | Income <br> (Loss) |  | Retained <br> Earnings | Treasury Stock |  | Total |
| Balance as of December 31, 2020 | 40,119,312 | \$ | 580 | \$ | 591,360 | \$ | 7,822 | \$ | 1,811,979 | \$(1,037,234) | \$ | 1,374,507 |
| Net Income | - |  | - |  | - |  | - |  | 59,949 | - |  | 59,949 |
| Other Comprehensive Loss | - |  | - |  | - |  | $(49,609)$ |  | - | - |  | $(49,609)$ |
| Share-Based Compensation | - |  | - |  | 2,780 |  | - |  | - | - |  | 2,780 |
| Common Stock Issued under Purchase and |  |  |  |  |  |  |  |  |  |  |  |  |
| Compensation Plans | 310,905 |  | - |  | 664 |  | - |  | (845) | 2,990 |  | 2,809 |
| Common Stock Repurchased | $(35,983)$ |  | - |  | - |  | - |  | - | $(3,189)$ |  | $(3,189)$ |
| Cash Dividends Declared (\$0.67 per share) | - |  | - |  | - |  | - |  | $(27,026)$ | - |  | $(27,026)$ |
| Balance as of March 31, 2021 | 40,394,234 | \$ | 580 | \$ | 594,804 | \$ | $(41,787)$ | \$ | 1,844,057 | \$(1,037,433) | \$ | 1,360,221 |


| Balance as of December 31, 2019 | 40,039,695 | \$ | 579 | \$ | 582,566 | \$ | $(31,112)$ | \$ | 1,761,415 | \$(1,026,616) | \$ | 1,286,832 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net Income | - |  | - |  | - |  | - |  | 34,742 | - |  | 34,742 |
| Other Comprehensive Income | - |  | - |  | - |  | 41,933 |  | - | - |  | 41,933 |
| Cumulative Change in Accounting Principle | - |  | - |  | - |  | - |  | 3,632 | - |  | 3,632 |
| Share-Based Compensation | - |  | - |  | 1,497 |  | - |  | - | - |  | 1,497 |
| Common Stock Issued under Purchase and Equity |  |  |  |  |  |  |  |  |  |  |  |  |
| Compensation Plans | 154,091 |  | - |  | 329 |  | - |  | 653 | 2,779 |  | 3,761 |
| Common Stock Repurchased | $(197,276)$ |  | - |  | - |  | - |  | - | $(17,633)$ |  | $(17,633)$ |
| Cash Dividends Declared (\$0.67 per share) | - |  | - |  | - |  | - |  | $(26,835)$ | - |  | $(26,835)$ |
| Balance as of March 31, 2020 | 39,996,510 | \$ | 579 | \$ | 584,392 | \$ | 10,821 | \$ | 1,773,607 | \$(1,041,470) | \$ | 1,327,929 |

Average Balances and Interest Rates - Taxable-Equivalent Basis
Table 7

| (dollars in millions) | Three Months Ended March 31, 2021 |  |  | Three Months Ended December 31, 2020 |  |  |  | Three Months Ended March 31, 2020 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average <br> Balance | Income/ Expense | Yield <br> Rate |  | Average <br> Balance | Income/ Expense | Yield/ <br> Rate |  | Average Balance | Income/ Expense | Yield/ <br> Rate |
| Earning Assets |  |  |  |  |  |  |  |  |  |  |  |
| Interest-Bearing Deposits in Other Banks | \$ 3.2 | \$ | 0.93 | \% | \$ 2.2 | \$ | 0.16 | \% | \$ 1.4 | \$ | 2.36 |
| Funds Sold | 550.6 | 0.1 | 0.10 |  | 451.6 | 0.1 | 0.10 |  | 152.8 | 0.6 | 1.41 |
| Investment Securities |  |  |  |  |  |  |  |  |  |  |  |
| Available-for-Sale |  |  |  |  |  |  |  |  |  |  |  |
| Taxable | 4,007.9 | 15.8 | 1.57 |  | 3,605.8 | 15.3 | 1.69 |  | 2,702.4 | 16.4 | 2.43 |
| Non-Taxable | 12.3 | 0.1 | 4.27 |  | 20.2 | 0.2 | 4.33 |  | 32.4 | 0.4 | 4.40 |
| Held-to-Maturity |  |  |  |  |  |  |  |  |  |  |  |
| Taxable | 3,385.8 | 13.1 | 1.55 |  | 3,246.7 | 13.9 | 1.71 |  | 3,036.2 | 18.9 | 2.50 |
| Non-Taxable | 38.1 | 0.2 | 2.55 |  | 47.1 | 0.3 | 2.66 |  | 54.7 | 0.4 | 2.67 |
| Total Investment Securities | 7,444.1 | 29.2 | 1.57 |  | 6,919.8 | 29.7 | 1.71 |  | 5,825.7 | 36.1 | 2.48 |
| Loans Held for Sale | 26.2 | 0.2 | 2.76 |  | 15.1 | 0.1 | 2.98 |  | 23.2 | 0.2 | 3.54 |
| Loans and Leases ${ }^{1}$ |  |  |  |  |  |  |  |  |  |  |  |
| Commercial and Industrial | 1,904.5 | 14.3 | 3.05 |  | 1,897.4 | 14.0 | 2.95 |  | 1,409.3 | 13.2 | 3.77 |
| Commercial Mortgage | 2,846.0 | 21.3 | 3.04 |  | 2,768.0 | 21.7 | 3.12 |  | 2,549.4 | 25.1 | 3.96 |
| Construction | 264.1 | 2.3 | 3.48 |  | 257.4 | 2.3 | 3.62 |  | 213.2 | 2.5 | 4.65 |
| Commercial Lease Financing | 106.4 | 0.4 | 1.43 |  | 112.2 | (2.5) | (9.07) |  | 111.4 | 0.5 | 1.95 |
| Residential Mortgage | 4,146.6 | 35.9 | 3.46 |  | 4,089.7 | 36.4 | 3.57 |  | 3,895.4 | 36.9 | 3.79 |
| Home Equity | 1,594.1 | 12.6 | 3.20 |  | 1,600.9 | 13.2 | 3.28 |  | 1,680.2 | 15.2 | 3.64 |
| Automobile | 708.3 | 6.1 | 3.51 |  | 706.1 | 6.4 | 3.59 |  | 721.0 | 6.4 | 3.56 |
| Other ${ }^{2}$ | 382.6 | 6.4 | 6.75 |  | 404.2 | 7.0 | 6.85 |  | 480.8 | 8.4 | 7.06 |
| Total Loans and Leases | 11,952.6 | 99.3 | 3.35 |  | 11,835.9 | 98.5 | 3.32 |  | 11,060.7 | 108.2 | 3.93 |
| Other | 33.4 | 0.2 | 2.21 |  | 33.3 | 0.2 | 2.01 |  | 34.3 | 0.2 | 2.54 |
| Total Earning Assets ${ }^{3}$ | 20,010.1 | 129.0 | 2.60 |  | 19,257.9 | 128.6 | 2.66 |  | 17,098.1 | 145.3 | 3.41 |
| Cash and Due from Banks | 270.7 |  |  |  | 240.4 |  |  |  | 278.8 |  |  |
| Other Assets | 869.9 |  |  |  | 884.3 |  |  |  | 845.7 |  |  |
| Total Assets | \$21,150.7 |  |  |  | \$ 20,382.6 |  |  |  | \$ 18,222.6 |  |  |

## Interest-Bearing Liabilities

Interest-Bearing Deposits


[^0]

[^1]| (dollars in millions) | Three Months Ended March 31, 2021 Compared to March 31, 2020 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Volume ${ }^{1}$ |  |  | Rate ${ }^{1}$ |  | Total |
| Change in Interest Income: |  |  |  |  |  |  |
| Funds Sold | \$ | 0.4 | \$ | (0.9) | \$ | (0.5) |
| Investment Securities |  |  |  |  |  |  |
| Available-for-Sale |  |  |  |  |  |  |
| Taxable |  | 6.4 |  | (7.0) |  | (0.6) |
| Non-Taxable |  | (0.2) |  | (0.1) |  | (0.3) |
| Held-to-Maturity |  |  |  |  |  |  |
| Taxable |  | 2.0 |  | (7.8) |  | (5.8) |
| Non-Taxable |  | (0.1) |  | (0.1) |  | (0.2) |
| Total Investment Securities |  | 8.1 |  | (15.0) |  | (6.9) |
| Loans and Leases |  |  |  |  |  |  |
| Commercial and Industrial |  | 3.9 |  | (2.8) |  | 1.1 |
| Commercial Mortgage |  | 2.6 |  | (6.4) |  | (3.8) |
| Construction |  | 0.5 |  | (0.7) |  | (0.2) |
| Commercial Lease Financing |  | - |  | (0.1) |  | (0.1) |
| Residential Mortgage |  | 2.3 |  | (3.3) |  | (1.0) |
| Home Equity |  | (0.8) |  | (1.8) |  | (2.6) |
| Automobile |  | (0.2) |  | (0.1) |  | (0.3) |
| Other ${ }^{2}$ |  | (1.7) |  | (0.3) |  | (2.0) |
| Total Loans and Leases |  | 6.6 |  | (15.5) |  | (8.9) |
| Total Change in Interest Income |  | 15.1 |  | (31.4) |  | (16.3) |
| Change in Interest Expense: |  |  |  |  |  |  |
| Interest-Bearing Deposits |  |  |  |  |  |  |
| Demand |  | 0.2 |  | (0.6) |  | (0.4) |
| Savings |  | 0.5 |  | (6.1) |  | (5.6) |
| Time |  | (0.4) |  | (3.6) |  | (4.0) |
| Total Interest-Bearing Deposits |  | 0.3 |  | (10.3) |  | (10.0) |
| Short-Term Borrowings |  | (0.1) |  | - |  | (0.1) |
| Securities Sold Under Agreements to Repurchase |  | 0.1 |  | (0.5) |  | (0.4) |
| Other Debt |  | (0.1) |  | (0.2) |  | (0.3) |
| Total Change in Interest Expense |  | 0.2 |  | (11.0) |  | (10.8) |
| Change in Net Interest Income | \$ | 14.9 | \$ | (20.4) | \$ | (5.5) |

[^2]
## Bank of Hawaii Corporation and Subsidiaries

Salaries and Benefits
Table 9

| (dollars in thousands) | Three Months Ended |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { March 31, } \\ 2021 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2020 \end{gathered}$ |  | $\begin{gathered} \text { March 31, } \\ 2020 \\ \hline \end{gathered}$ |  |
| Salaries | \$ | 31,569 | \$ | 33,907 | \$ | 33,486 |
| Incentive Compensation |  | 5,914 |  | 3,084 |  | 245 |
| Share-Based Compensation |  | 2,584 |  | 2,029 |  | 1,291 |
| Commission Expense |  | 2,436 |  | 2,164 |  | 1,374 |
| Retirement and Other Benefits |  | 5,517 |  | 5,212 |  | 4,706 |
| Payroll Taxes |  | 3,968 |  | 2,292 |  | 4,543 |
| Medical, Dental, and Life Insurance |  | 2,424 |  | 1,523 |  | 4,142 |
| Separation Expense |  | 1,839 |  | (11) |  | 4,676 |
| Total Salaries and Benefits | \$ | 56,251 | \$ | 50,200 | \$ | 54,463 |

## Bank of Hawaii Corporation and Subsidiaries

Loan and Lease Portfolio Balances
Table 10

| (dollars in thousands) |  | March 31, $2021$ |  | December 31, $2020$ | September 30, 2020 |  |  | June 30, <br> 2020 |  | $\begin{array}{r} \text { March 31, } \\ 2020 \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial |  |  |  |  |  |  |  |  |  |  |
| Commercial and Industrial | \$ | 2,013,981 | \$ | 1,875,293 | \$ | 1,908,482 | \$ | 1,956,939 | \$ | 1,558,232 |
| Commercial Mortgage |  | 2,859,246 |  | 2,854,829 |  | 2,745,611 |  | 2,707,534 |  | 2,616,243 |
| Construction |  | 281,164 |  | 259,798 |  | 250,943 |  | 245,099 |  | 245,390 |
| Lease Financing |  | 104,980 |  | 110,766 |  | 111,831 |  | 113,187 |  | 110,704 |
| Total Commercial |  | 5,259,371 |  | 5,100,686 |  | 5,016,867 |  | 5,022,759 |  | 4,530,569 |
| Consumer |  |  |  |  |  |  |  |  |  |  |
| Residential Mortgage |  | 4,216,976 |  | 4,130,513 |  | 4,044,228 |  | 3,989,393 |  | 3,928,183 |
| Home Equity |  | 1,577,500 |  | 1,604,538 |  | 1,605,486 |  | 1,640,887 |  | 1,692,154 |
| Automobile |  | 710,407 |  | 708,800 |  | 709,937 |  | 700,702 |  | 716,214 |
| Other ${ }^{1}$ |  | 376,449 |  | 395,483 |  | 417,090 |  | 451,629 |  | 485,660 |
| Total Consumer |  | 6,881,332 |  | 6,839,334 |  | 6,776,741 |  | 6,782,611 |  | 6,822,211 |
| Total Loans and Leases | \$ | 12,140,703 | \$ | 11,940,020 | \$ | 11,793,608 | \$ | 11,805,370 | \$ | 11,352,780 |

## Deposits

| (dollars in thousands) |  | March 31, $2021$ |  | December 31, $2020$ | $\begin{array}{r} \text { September 30, } \\ 2020 \end{array}$ |  |  | $\begin{array}{r} \text { June } 30, \\ 2020 \\ \hline \end{array}$ |  | $\begin{array}{r} \text { March 31, } \\ 2020 \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Consumer | \$ | 9,746,713 | \$ | 9,347,725 | \$ | 8,903,808 | \$ | 8,766,885 | \$ | 8,294,464 |
| Commercial |  | 8,241,102 |  | 7,302,832 |  | 7,159,531 |  | 7,295,033 |  | 6,358,583 |
| Public and Other |  | 1,568,836 |  | 1,561,064 |  | 1,675,544 |  | 1,361,237 |  | 1,402,314 |
| Total Deposits | \$ | 19,556,651 | \$ | 18,211,621 | \$ | 17,738,883 | \$ | 17,423,155 | \$ | 16,055,361 |

[^3]Non-Performing Assets and Accruing Loans and Leases Past Due 90 Days or More
Table 11

| (dollars in thousands) |  | $\begin{array}{r} \text { March 31, } \\ 2021 \end{array}$ | December 31, 2020 |  | September 30, 2020 |  |  | $\begin{array}{r} \text { June } 30, \\ 2020 \end{array}$ |  | March 31, 2020 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Non-Performing Assets |  |  |  |  |  |  |  |  |  |  |
| Non-Accrual Loans and Leases |  |  |  |  |  |  |  |  |  |  |
| Commercial |  |  |  |  |  |  |  |  |  |  |
| Commercial and Industrial | \$ | 293 | \$ | 441 | \$ | 475 | \$ | 459 | \$ | 634 |
| Commercial Mortgage |  | 8,503 |  | 8,527 |  | 8,615 |  | 8,672 |  | 9,048 |
| Total Commercial |  | 8,796 |  | 8,968 |  | 9,090 |  | 9,131 |  | 9,682 |
| Consumer |  |  |  |  |  |  |  |  |  |  |
| Residential Mortgage |  | 1,804 |  | 3,223 |  | 3,543 |  | 5,888 |  | 4,330 |
| Home Equity |  | 4,951 |  | 3,958 |  | 3,661 |  | 5,176 |  | 4,086 |
| Total Consumer |  | 6,755 |  | 7,181 |  | 7,204 |  | 11,064 |  | 8,416 |
| Total Non-Accrual Loans and Leases |  | 15,551 |  | 16,149 |  | 16,294 |  | 20,195 |  | 18,098 |
| Foreclosed Real Estate |  | 2,332 |  | 2,332 |  | 2,332 |  | 2,506 |  | 2,506 |
| Total Non-Performing Assets | \$ | 17,883 | \$ | 18,481 | \$ | 18,626 | \$ | 22,701 | \$ | 20,604 |

Accruing Loans and Leases Past Due 90 Days or More
Commercial


[^4]| (dollars in thousands) | Three Months Ended |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { March 31, } \\ 2021 \\ \hline \end{gathered}$ |  | December 31, 2020 |  | $\begin{gathered} \text { March 31, } \\ 2020 \\ \hline \end{gathered}$ |  |
| Balance at Beginning of Period | \$ | 221,303 | \$ | 205,813 | \$ | 116,849 |
| CECL Adoption (Day 1) Impact |  | - |  | - |  | $(5,072)$ |
| Loans and Leases Charged-Off |  |  |  |  |  |  |
| Commercial |  |  |  |  |  |  |
| Commercial and Industrial |  | (248) |  | (177) |  | (693) |
| Consumer |  |  |  |  |  |  |
| Residential Mortgage |  | (4) |  | (120) |  | (20) |
| Home Equity |  | (16) |  | (81) |  | - |
| Automobile |  | $(2,109)$ |  | (393) |  | $(2,500)$ |
| Other ${ }^{1}$ |  | $(3,914)$ |  | $(2,460)$ |  | $(3,964)$ |
| Total Loans and Leases Charged-Off |  | $(6,291)$ |  | $(3,231)$ |  | $(7,177)$ |
| Recoveries on Loans and Leases Previously Charged-Off |  |  |  |  |  |  |
| Commercial |  |  |  |  |  |  |
| Commercial and Industrial |  | 112 |  | 244 |  | 289 |
| Commercial Mortgage |  | - |  | - |  | 40 |
| Consumer |  |  |  |  |  |  |
| Residential Mortgage |  | 955 |  | 497 |  | 263 |
| Home Equity |  | 533 |  | 868 |  | 976 |
| Automobile |  | 919 |  | 910 |  | 1,005 |
| Other ${ }^{1}$ |  | 856 |  | 968 |  | 864 |
| Total Recoveries on Loans and Leases Previously Charged-Off |  | 3,375 |  | 3,487 |  | 3,437 |
| Net Recovered (Charged-Off) - Loans and Leases |  | $(2,916)$ |  | 256 |  | $(3,740)$ |
| Net Charged-Off - Accrued Interest Receivable |  | (308) |  | - |  | - |
| Provision for Credit Losses: |  |  |  |  |  |  |
| Loans and Leases |  | $(14,993)$ |  | 12,500 |  | 33,600 |
| Accrued Interest Receivable ${ }^{2}$ |  | - |  | 2,700 |  | - |
| Unfunded Commitments ${ }^{3}$ |  | 693 |  | 34 |  | (170) |
| Balance at End of Period | \$ | 203,779 | \$ | 221,303 | \$ | 141,467 |

## Components

| Allowance for Credit Losses - Loans and Leases | $\$$ | 198,343 | 216,252 |
| :--- | ---: | ---: | ---: |
| Allowance for Credit Losses - Accrued Interest Receivable ${ }^{2}$ | 2,392 | 138,150 |  |
| Reserve for Unfunded Commitments ${ }^{3}$ | - |  |  |
| Total Reserve for Credit Losses | $\$, 044$ | 2,351 |  |


| Average Loans and Leases Outstanding (annualized) | $0.10 \%$ | $(0.01 \%)$ |
| :---: | :---: | :---: |
| Ratio of Allowance for Credit Losses to Loans and Leases Outstanding | $1.63 \%$ | $1.81 \%$ |

${ }^{1}$ Comprised of other revolving credit, installment, and lease financing.
${ }^{2}$ Beginning December 31, 2020, the Company established a reserve on accrued interest receivable related to loans in which interest payment forbearances were granted to borrowers impacted by the COVID-19 pandemic. The reserve was recorded as a contra-asset against accrued interest receivable with the offset to provision for credit losses.
${ }^{3}$ The reserve for unfunded commitments is separately recorded in other liabilities in the consolidated statements of condition. For the three months ended March 31, 2021, the offsetting provision was recorded in provision for credit losses in the consolidated statements of income. In previous reporting periods, the offsetting provision was recorded in other noninterest expense.

Bank of Hawaii Corporation and Subsidiaries
Business Segments Selected Financial Information
Table 13

| (dollars in thousands) | Consumer Banking |  | Commercial Banking |  | Treasury and Other |  | Consolidated$\qquad$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Three Months Ended March 31, 2021 |  |  |  |  |  |  |  |  |
| Net Interest Income | \$ | 69,762 | \$ | 47,143 | \$ | 3,664 | \$ | 120,569 |
| Provision for Credit Losses |  | 2,866 |  | 50 |  | $(17,216)$ |  | $(14,300)$ |
| Net Interest Income After Provision for Credit Losses |  | 66,896 |  | 47,093 |  | 20,880 |  | 134,869 |
| Noninterest Income |  | 33,698 |  | 7,858 |  | 1,414 |  | 42,970 |
| Noninterest Expense |  | $(78,181)$ |  | $(15,677)$ |  | $(5,007)$ |  | $(98,865)$ |
| Income Before Income Taxes |  | 22,413 |  | 39,274 |  | 17,287 |  | 78,974 |
| Provision for Income Taxes |  | $(5,474)$ |  | $(9,558)$ |  | $(3,993)$ |  | $(19,025)$ |
| Net Income | \$ | 16,939 | \$ | 29,716 | \$ | 13,294 | \$ | 59,949 |
| Total Assets as of March 31, 2021 | \$ | 7,556,756 | \$ | 5,224,386 | \$ | 9,166,129 | \$ | 21,947,271 |

Three Months Ended March 31, $2020{ }^{1}$

| Net Interest Income | \$ | 73,914 | \$ | 45,237 | \$ | 6,815 | \$ | 125,966 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Provision for Credit Losses |  | 3,451 |  | 290 |  | 29,859 |  | 33,600 |
| Net Interest Income (Loss) After Provision for Credit Losses |  | 70,463 |  | 44,947 |  | $(23,044)$ |  | 92,366 |
| Noninterest Income |  | 32,590 |  | 11,735 |  | 1,824 |  | 46,149 |
| Noninterest Expense |  | $(70,746)$ |  | $(17,346)$ |  | $(8,220)$ |  | $(96,312)$ |
| Income (Loss) Before Income Taxes |  | 32,307 |  | 39,336 |  | $(29,440)$ |  | 42,203 |
| Provision for Income Taxes |  | $(8,116)$ |  | $(9,555)$ |  | 10,210 |  | $(7,461)$ |
| Net Income (Loss) | \$ | 24,191 | \$ | 29,781 | \$ | $(19,230)$ | \$ | 34,742 |
| Total Assets as of March 31, $2020{ }^{1}$ | \$ | 7,388,217 | \$ | 4,728,651 | \$ | 6,425,365 | \$ | 18,542,233 |

[^5]Table 14

| (dollars in thousands, except per share amounts) | Three Months Ended |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{array}{r} \hline \text { March 31, } \\ 2021 \end{array}$ |  | $\begin{array}{r} \text { December 31, } \\ 2020 \end{array}$ |  |  | $\begin{array}{r} \text { September 30, } \\ 2020 \end{array}$ |  |  |  | $\begin{array}{r} \hline \text { June } 30, \\ 2020 \\ \hline \end{array}$ |  | $\begin{array}{r} \hline \text { March 31, } \\ 2020 \\ \hline \end{array}$ |  |
| Quarterly Operating Results |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest Income |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest and Fees on Loans and Leases | \$ | 99,299 |  | \$ | 98,471 |  | \$ | 103,189 |  | \$ | 107,628 | \$ | 108,210 |
| Income on Investment Securities |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Available-for-Sale |  | 15,837 |  |  | 15,449 |  |  | 14,558 |  |  | 14,576 |  | 16,711 |
| Held-to-Maturity |  | 13,300 |  |  | 14,113 |  |  | 15,967 |  |  | 16,723 |  | 19,252 |
| Deposits |  | 7 |  |  | 1 |  |  | 3 |  |  | 1 |  | 9 |
| Funds Sold |  | 137 |  |  | 115 |  |  | 149 |  |  | 92 |  | 546 |
| Other |  | 185 |  |  | 167 |  |  | 151 |  |  | 125 |  | 218 |
| Total Interest Income |  | 128,765 |  |  | 128,316 |  |  | 134,017 |  |  | 139,145 |  | 144,946 |
| Interest Expense |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Deposits |  | 4,329 |  |  | 4,861 |  |  | 5,891 |  |  | 7,954 |  | 14,260 |
| Securities Sold Under Agreements to Repurchase |  | 3,533 |  |  | 3,614 |  |  | 3,622 |  |  | 4,020 |  | 4,025 |
| Funds Purchased |  | 1 |  |  | 5 |  |  | - |  |  | 18 |  | 72 |
| Short-Term Borrowings |  | - |  |  | - |  |  | 1 |  |  | 22 |  | 39 |
| Other Debt |  | 333 |  |  | 337 |  |  | 337 |  |  | 440 |  | 584 |
| Total Interest Expense |  | 8,196 |  |  | 8,817 |  |  | 9,851 |  |  | 12,454 |  | 18,980 |
| Net Interest Income |  | 120,569 |  |  | 119,499 |  |  | 124,166 |  |  | 126,691 |  | 125,966 |
| Provision for Credit Losses |  | $(14,300)$ |  |  | 15,200 |  |  | 28,600 |  |  | 40,400 |  | 33,600 |
| Net Interest Income After Provision for Credit Losses |  | 134,869 |  |  | 104,299 |  |  | 95,566 |  |  | 86,291 |  | 92,366 |
| Noninterest Income |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Trust and Asset Management |  | 11,278 |  |  | 11,239 |  |  | 10,752 |  |  | 10,550 |  | 10,915 |
| Mortgage Banking |  | 5,862 |  |  | 6,851 |  |  | 4,047 |  |  | 4,278 |  | 2,695 |
| Service Charges on Deposit Accounts |  | 6,128 |  |  | 6,335 |  |  | 6,027 |  |  | 5,097 |  | 7,451 |
| Fees, Exchange, and Other Service Charges |  | 13,607 |  |  | 12,143 |  |  | 12,296 |  |  | 9,417 |  | 13,200 |
| Investment Securities Gains (Losses), Net |  | $(1,203)$ |  |  | $(1,193)$ |  |  | $(1,121)$ |  |  | 13,216 |  | (970) |
| Annuity and Insurance |  | 702 |  |  | 670 |  |  | 881 |  |  | 883 |  | 928 |
| Bank-Owned Life Insurance |  | 1,917 |  |  | 2,353 |  |  | 1,806 |  |  | 1,649 |  | 1,580 |
| Other |  | 4,679 |  |  | 6,860 |  |  | 7,046 |  |  | 6,178 |  | 10,350 |
| Total Noninterest Income |  | 42,970 |  |  | 45,258 |  |  | 41,734 |  |  | 51,268 |  | 46,149 |
| Noninterest Expense |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Salaries and Benefits |  | 56,251 |  |  | 50,200 |  |  | 51,951 |  |  | 50,715 |  | 54,463 |
| Net Occupancy |  | 9,090 |  |  | 14,536 |  |  | 7,281 |  |  | 8,761 |  | 8,955 |
| Net Equipment |  | 8,878 |  |  | 9,574 |  |  | 9,223 |  |  | 8,195 |  | 8,456 |
| Data Processing |  | 6,322 |  |  | 4,604 |  |  | 4,691 |  |  | 4,416 |  | 4,788 |
| Professional Fees |  | 3,406 |  |  | 3,174 |  |  | 2,743 |  |  | 3,061 |  | 3,208 |
| FDIC Insurance |  | 1,654 |  |  | 1,484 |  |  | 1,282 |  |  | 1,558 |  | 1,456 |
| Other |  | 13,264 |  |  | 15,082 |  |  | 12,778 |  |  | 12,186 |  | 14,986 |
| Total Noninterest Expense |  | 98,865 |  |  | 98,654 |  |  | 89,949 |  |  | 88,892 |  | 96,312 |
| Income Before Provision for Income Taxes |  | 78,974 |  |  | 50,903 |  |  | 47,351 |  |  | 48,667 |  | 42,203 |
| Provision for Income Taxes |  | 19,025 |  |  | 8,589 |  |  | 9,511 |  |  | 9,759 |  | 7,461 |
| Net Income | \$ | 59,949 |  | \$ | 42,314 |  | \$ | 37,840 |  | \$ | 38,908 | \$ | 34,742 |
| Basic Earnings Per Share | \$ | 1.51 |  | \$ | 1.06 |  | \$ | 0.95 |  | \$ | 0.98 | \$ | 0.88 |
| Diluted Earnings Per Share | \$ | 1.50 |  | \$ | 1.06 |  | \$ | 0.95 |  | \$ | 0.98 | \$ | 0.87 |
| Balance Sheet Totals |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Loans and Leases |  | 12,140,703 |  | \$ | 11,940,020 |  | \$ | 11,793,608 |  | \$ | 11,805,370 | \$ | 11,352,780 |
| Total Assets |  | 21,947,271 |  |  | 20,603,651 |  |  | 20,109,489 |  |  | 19,769,942 |  | 18,542,233 |
| Total Deposits |  | 19,556,651 |  |  | 18,211,621 |  |  | 17,738,883 |  |  | 17,423,155 |  | 16,055,361 |
| Total Shareholders' Equity |  | 1,360,221 |  |  | 1,374,507 |  |  | 1,361,739 |  |  | 1,352,082 |  | 1,327,929 |
| Performance Ratios |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Return on Average Assets |  | 1.15 | \% |  | 0.83 | \% |  | 0.76 | \% |  | 0.82 | \% | 0.77 |
| Return on Average Shareholders' Equity |  | 17.65 |  |  | 12.26 |  |  | 11.01 |  |  | 11.58 |  | 10.64 |
| Efficiency Ratio ${ }^{1}$ |  | 60.45 |  |  | 59.88 |  |  | 54.22 |  |  | 49.95 |  | 55.96 |
| Net Interest Margin ${ }^{2}$ |  | 2.43 |  |  | 2.48 |  |  | 2.67 |  |  | 2.83 |  | 2.96 |

[^6]| (\$ in millions; jobs in thousands) | Two Months Ended |  |  |  | Year Ended |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | February 28, 2021 |  |  |  | December 31, 2020 |  |  | December 31, 2019 |  |  |  |  |
| Hawaii Economic Trends |  |  |  |  |  |  |  |  |  |  |  |  |
| State General Fund Revenues ${ }^{1}$ | \$ | 1,111.9 | (17.6) | \% | \$ | 6,415.1 | (12.3) | \% | \$ | 7,316.5 | 5.5 | \% |
| General Excise and Use Tax Revenue ${ }^{1}$ | \$ | 551.1 | (18.9) | \% | \$ | 3,038.8 | (15.6) | \% | \$ | 3,602.2 | 5.1 | \% |
| Jobs ${ }^{2}$ |  | 595.3 |  |  |  | 588.2 |  |  |  | 659.7 |  |  |


| (spot rates) | March 31, | December 31, |  |
| :---: | :---: | :---: | :---: |
|  | 2021 | 2020 | 2019 |

Unemployment, seasonally adjusted ${ }^{3}$

| Statewide | 9.0 | $\%$ | $10.3 \%$ |
| :--- | ---: | ---: | ---: |
|  | $\%$ | 9.3 |  |
| Oahu | 7.6 | 2.0 |  |
| Island of Hawaii | 8.3 | 10.1 |  |
| Maui | 12.1 | 14.3 | 2.5 |
| Kauai | 13.0 | 2.0 | 13.9 |


|  | March 31, | December 31, |  |  |
| :---: | :---: | :---: | :---: | :---: |
| (percentage change, except months of inventory) | 2021 | 2020 | 2019 | 2018 |

Housing Trends (Single Family Oahu)

| Median Home Price | 17.3 | $\%$ | 5.2 | $\%$ | $(0.1)$ | $\%$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Home Sales Volume (units) | 11.9 | $\%$ | 2.3 | $\%$ | 3.6 | $\%$ |
| Months of Inventory | 1.3 | 1.4 | $(7.7)$ | $\%$ |  |  |


|  | Monthly Visitor Arrivals, | Percentage Change |
| :--- | :--- | :--- |
| (in thousands) | Not Seasonally Adjusted | from Previous Year |

Tourism ${ }^{5}$


January 31, 2021
172.0
(71.6)

December 31, 2020
235.8
(80.1)

November 30, 2020
183.8
(75.2)

October 31, 2020
76.6

September 30, 2020
18.9
(77.3)
(90.4)

August 31, 2020
22.3
(97.4)

July 31, 2020
22.6
(97.6)

June 30, 2020
17.1
(97.7)

May 31, 2020
9.1

April 30, $2020 \quad 4.6$
March 31, $2020 \quad 434.9$
(98.2)
(98.9)
(99.5)

February 29, $2020 \quad 828.1$
January 31, 2020
862.6

December 31, 2019
952.4

November 30, 2019
809.1

October 31, 2019
796.2

September 30, 2019
738.2

August 31, 2019
926.4

July 31, 2019
995.2
951.6

June 30, 2019
841.4

May 31, 2019
856.3

April 30, 2019
939.1

March 31, 2019
782.7

February 28, 2019
0.5

January 31, 2019
820.6

[^7]
# Ih Bank of Hawaif 

Corporation

## Bank of Hawaii Corporation first quarter 2021 financial report

April 26, 2021

## disclosure

## Ah Bank of Hawaii

## forward-looking statements

this presentation, and other statements made by the Company in connection with it, may contain forward-looking statements concerning, among other things, forecasts of our financial results and condition, expectations for our operations and business prospects, and our assumptions used in those forecasts and expectations. we have not committed to update forward-looking statements to reflect later events or circumstances.
improved Hawaii economic outlook
stable revenue \& growing balance sheet
disciplined expense management
fortress capital \& liquidity
improving loan deferral population
well positioned
experience \& forecast

Hawaii unemployment rate


## Hawaii unemployment rate


economic forecast
dh Bank of Hawaii
Corporation


## personal income

$\square 12 / 11$ base forecast $\quad 3 / 5$ base forecast



## Hawaii real estate market

Oahu market indicators - 2021 vs 2020

## single family homes

|  | $\underline{2021 ~ Y T D}$ | $\underline{2020} \mathbf{~ Y T D}$ | \% |  | mar 2021 | mar 2020 | \% |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| closed sales | 912 | 815 | $11.9 \%$ |  | 361 | 303 | $19.1 \%$ |
| median sales price (000s) | $\$ 915$ | $\$ 780$ | $17.3 \%$ |  | $\$ 950$ | $\$ 810$ | $17.3 \%$ |
| median days on market | 9 | 26 | $-65.4 \%$ |  | 9 | 15 | $-40.0 \%$ |
| months of inventory | - | - | - | 1.3 | 2.6 | $-50.0 \%$ |  |

condominiums

|  | $\underline{2021 ~ Y T D ~}$ | $\underline{2020}$ YTD | \% |  | mar 2021 | mar 2020 | \% |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| closed sales | 1,464 | 1,105 | $32.5 \%$ |  | 626 | 410 | $52.7 \%$ |
| median sales price (000s) | $\$ 455$ | $\$ 430$ | $5.8 \%$ |  | $\$ 451$ | $\$ 435$ | $3.7 \%$ |
| median days on market | 17 | 31 | $-45.2 \%$ |  | 14 | 23 | $-39.1 \%$ |
| months of inventory | - | - | - | 2.9 | 3.6 | $-19.4 \%$ |  |

## daily arrivals

## dh Bank of Hawaii

Corporation
total passenger count*


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7 day rolling average of daily new cases per 100,000


## COVID-19 vaccinations

## Ah Bank of Hawaii

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percent of population that has complete vaccination

source: Washington Post as of $4 / 22 / 21$, percents are calculated for population age 16 and older

## Q1 financial update

1Q deposit growth
\$ in millions
\$1.3 B of growth primarily driven by core customers

growing low cost deposits
\$ in millions
continuing to build very low cost funding to mitigate impact of higher rates


## strong liquidity

\$ in millions
deposit growth conservatively allocated into balanced mix of asset classes

$\frac{\text { 1Q 2021 }}{\$ 120.6} \quad \$ \frac{\text { 4Q 2020 }}{119.5} \quad \$ \frac{\text { 1Q 2020 }}{126.0} \quad \$ \frac{\Delta \text { 4Q 2020 }}{1.1} \quad \$ \quad \frac{\Delta 1 Q 2020}{(5.4)}$
net interest income
noninterest income
total revenue
noninterest expense operating income
credit provision

| income taxes |  | 19.0 |  | 8.6 |  | 7.5 |  | 10.4 | 11.6 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| net income | $\$$ | 59.9 | $\$$ | 42.3 | $\$$ | 34.7 | $\$$ | 17.6 | $\$$ |


| diluted EPS | $\$$ | 1.50 | $\$$ | 1.06 | $\$$ | 0.87 | $\$$ | 0.44 | $\$$ | 0.63 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

end of period balances investment portfolio
loans and leases
total deposits
shareholders' equity
$\begin{array}{rrrr}\text { \$ } 7,489 & \text { \$ } & 7,054 & \text { \$ } \\ 12,141 & 11,940 & & 11,353 \\ 19,557 & & 18,212 & \\ 16,055 \\ 1,360 & & 1,375 & \\ & 1,328\end{array}$

| $6.2 \%$ | $31.7 \%$ |
| :---: | :---: |
| 1.7 | 6.9 |
| 7.4 | 21.8 |
| $(1.0)$ | 2.4 |

## controlled expenses

\$ in millions
Corporation


2019-2021 CAGR of expenses of $1.1 \%$ adjusting for extraordinary items

[^8]1Q 2020 extraordinary items include $\$ 4.7$ million of separation expense
1Q 2021 extraordinary items include $\$ 1.9$ million contactless card rollout and $\$ 1.8$ million of separation expense related to VSIP

|  | 1Q 2021 |  | 4Q 2020 |  | 1Q 2020 | $\triangle$ 4Q 2020 | $\triangle$ 1Q 2020 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| return on assets | 1.15 | \% | 0.83 | \% | 0.77 \% | 0.32 \% | 0.38 \% |
| return on equity | 17.65 |  | 12.26 |  | 10.64 | 5.39 | 7.01 |
| net interest margin | 2.43 |  | 2.48 |  | 2.96 | (0.05) | (0.53) |
| efficiency ratio | 60.45 |  | 59.88 |  | 55.96 | 0.57 | 4.49 |
| CET1 / tier 1 capital ratio | 12.35 | \% | 12.06 | \% | 11.81 \% | 0.29 \% | 0.54 \% |
| tier 1 leverage ratio | 6.61 |  | 6.71 |  | 7.12 | (0.10) | (0.51) |

## fortress capital position

strong risk-based capital, well in excess of required minimums


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## 1Q credit update

## Ioan portfolio

excluding PPP
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## $78 \%$ of portfolio secured with quality real estate with combined weighted average loan to value of $56 \%$

40\% commercial $70 \%$ real estate secured wtd avg LTV 56\% $63 \% \mathrm{w} / \mathrm{BOH} \geq 10 \mathrm{yrs}$ avg balance $\$ 0.5 \mathrm{MM}$


60\% consumer
$84 \%$ real estate secured wtd avg LTV 56\% $56 \% \mathrm{w} / \mathrm{BOH} \geq 10 \mathrm{yrs}$

## customer relief update

85\% decline from June 30, 2020
deferrals and extension timeline

credit quality
\$ in millions
Corporation
net charge-offs

delinquencies
\$55.5

$\longrightarrow$ delinquencies (30+ days past due)
$\longrightarrow$ delinquencies/period-end loans
nonperforming assets



* 56\% of total criticized in CRE with 58\% wtd avg LTV


## reserve trend

allowance for credit losses


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## other highlights

## furthering our digital future

## creating the always open, ubiquitous branch of the future accessible at your fingertips



## Digital One investment

- new digital options and services
- highly intuitive and functionally rich experiences
- low-code implementation to accelerate speed to market
- highly scalable and configurable platform that will grow with the bank's need over time


## SimpliFi by Bank of Hawaii

- make the ways people access, engage, and manage money really, truly simple
- empower customers with tools and information to make better financial choices
- provide simple self-service tools and access to local experts to prosper


## contactless cards


live chat


contactiess
Coming to your maibox soor


## commitment to future growth

\$ in millions


Q \& A

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## Bank of Hawaii Corporation first quarter 2021 financial report

April 26, 2021

## appendix

## funding opportunities

loan to deposit ratio compared with peers
strong liquidity to fund continued growth


## unbroken history of dividends lh Bank of Hawaii

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consumer relief
Corporation
$\$ 51$ million (0.4\%)

## 92\% secured with $63 \%$ weighted average LTV as of 3/31/21



## commercial relief

\$271 million (2.2\%)
Corporation
$92 \%$ secured with $47 \%$ weighted average LTV as of $3 / 31 / 21$ $90 \%$ continue to pay interest

- \$1.7MM secured with 54\% wtd avg LTV
- \$0.5 MM avg Ioan


- $47 \%$ wtd avg LTV
- $81 \% \leq 65 \%$ LTV
- \$4.2MM avg loan


## high risk industries

$\$ 1,612$ million (13\%) / \$1,368 million (11\%) excluding PPP
lodging balance growth (Q1 v Q4)

restaurant/entertainment balance growth (Q1 v Q4)

retail

## Ah Bank of Hawaii

\$704 million (6\%) - excluding PPP
Corporation

## real estate secured


secured LTV distribution


- $93 \%$ real estate secured
- 56\% wtd avg LTV
- average exposure \$3.7 MM
- largest exposure \$40 MM
- $64 \%$ of portfolio has an LTV $\leq 65 \%$
- $97.8 \%$ is secured or has essential anchor
- 0.0\% unsecured and deferred
- $100 \%$ secured or paying interest

| \% | deferred |  |  |
| :---: | :---: | :---: | :---: |
|  | yes | no | total |
| yes | 10.2\% | 82.9\% | 93.1\% |
| - | 0.0\% | 6.9\% | 6.9\% |
| total | 10.2\% | 89.8\% | 100.0\% |

lodging
$\$ 505$ million (4\%) - excluding PPP

## Ah Bank of Hawaii

Corporation

## real estate secured


secured LTV distribution


- $79 \%$ real estate secured
- 51\% wtd avg LTV
- average exposure \$9.6 MM
- largest exposure \$40 MM
- $80 \%$ of portfolio has an LTV $\leq 65 \%$
- $92 \%$ of unsecured outstandings to global hotel and timeshare brands
- $0.1 \%$ unsecured and deferred
- $99.9 \%$ secured or paying interest

| \% |  | deferred |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | yes | no | total |
|  | yes | 18.0\% | 61.4\% | 79.4\% |
| J | no | 0.2\% | 20.4\% | 20.6\% |
|  | total | 18.1\% | 81.9\% | 100.0\% |

## restaurant / entertainment

$\$ 159$ million (1\%) - excluding PPP
real estate secured

secured LTV distribution


- $39 \%$ real estate secured
- 65\% wtd avg LTV
- average exposure \$1.7 MM
- largest exposure \$27.9 MM
- $42 \%$ of portfolio has an LTV $\leq 65 \%$
- \$7.3 MM unsecured and deferred
- average exposure $\$ 0.4 \mathrm{MM}$
- $99.9 \%$ secured or paying interest

| \% | deferred |  |  |
| :---: | :---: | :---: | :---: |
|  | yes | no | total |
| yes | 2.9\% | 35.8\% | 38.7\% |
| J no | 4.6\% | 56.7\% | 61.3\% |
| total | 7.5\% | 92.5\% | 100.0\% |


[^0]:    ${ }^{1}$ Non-performing loans and leases are included in the respective average loan and lease balances. Income, if any, on such loans and leases is recognized on a cash basis.
    ${ }^{2}$ Comprised of other consumer revolving credit, installment, and consumer lease financing
    ${ }^{3}$ Interest income includes taxable-equivalent basis adjustments, based upon a federal statutory tax rate of $21 \%$, of $\$ 252,000, \$ 287,000$, and $\$ 357,000$

[^1]:    ${ }^{1}$ The change in interest income and expense not solely due to changes in volume or rate has been allocated on a pro-rata basis to the volume and rate columns.
    ${ }^{2}$ Comprised of other consumer revolving credit, installment, and consumer lease financing.

[^2]:    ${ }^{1}$ The change in interest income and expense not solely due to changes in volume or rate has been allocated on a pro-rata basis to the volume and rate columns.
    ${ }^{2}$ Comprised of other consumer revolving credit, installment, and consumer lease financing.

[^3]:    ${ }^{1}$ Comprised of other revolving credit, installment, and lease financing.

[^4]:    ${ }^{1}$ Comprised of other revolving credit, installment, and lease financing.

[^5]:    ${ }^{1}$ Certain prior period information has been reclassified to conform to current presentation.

[^6]:    Efficiency ratio is defined as noninterest expense divided by total revenue (net interest income and noninterest income).
    ${ }^{2}$ Net interest margin is defined as net interest income, on a taxable-equivalent basis, as a percentage of average earning assets.

[^7]:    Source: Hawaii Department of Business, Economic Development \& Tourism
    ${ }^{2}$ Source: U. S. Bureau of Labor Statistics
    ${ }^{3}$ Source: UHERO
    ${ }^{4}$ Source: Honolulu Board of REALTORS
    ${ }^{5}$ Source: Hawaii Tourism Authority

[^8]:    incentive compensation reduced in 2020 to support reserve provisioning and restored to normal levels for 2021

