```
                    U N I T E D S T A T E S
                SECURITIES AND EXCHANGE COMMISSION
                    Washington, D.C. 20549
                    FORM 8-K
                CURRENT REPORT
            Pursuant to Section 13 or 15(d) of the
                Securities Exchange Act of 1934
            Date of Report
    (Date of earliest event reported) August 14, 1998
    PACIFIC CENTURY FINANCIAL CORPORATION
- -------------------------------------------------------------
(Exact name of registrant as specified in its charter)
```



```
    1 3 0 \text { Merchant Street, Honolulu, Hawaii 96813}
- ---------------------------------------------
(Address of principal executive offices)
(Zip Code)
(Registrant's telephone number,
    including area code) (808) 643-3888
Item 5. Other Events.
    Exhibits are filed herewith in connection with a proposed
offering of subordinated notes by Bank of Hawaii, a subsidiary of
Pacific Century Financial Corporation.
Item 7. Financial Statements, Pro Forma Financial Information
and Exhibits
                    EXHIBIT
    (24) Consolidated Financial Statements of
        Bank of Hawaii and Subsidiaries for the
        Years ended December 31, 1997, 1996 and
        1995 with Report of Independent Auditors.
            SIGNATURE
            Pursuant to the requirements of the Securities Exchange Act
of 1934, the Registrant has duly caused this report to be signed
```

on its behalf by the undersigned thereunto duly authorized.

Date: August 14, 199
PACIFIC CENTURY FINANCIAL CORPORATION
/s/ RICHARD J. DAHL (Signature)

Richard J. Dahl
President and Chief Operating Officer

SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549

PACIFIC CENTURY FINANCIAL CORPORATION

## EXHIBIT TO CURRENT REPORT ON

FORM 8-K DATED August 14, 1998

## Exhibit Index

Exhibit No. Description Page
(19) Consolidated Financial Statements

Bank of Hawaii and Subsidiaries for
The Years ended December 31, 1997, 1996 and 1995 with Report of

Independent Auditors ............................ 5

Consolidated Financial Statements<br>Bank of Hawaii and subsidiaries<br>Years ended December 31, 1997, 1996 and 1995 with Report of Independent Auditors<br>Bank of Hawaii and subsidiaries<br>Consolidated Financial Statements<br>Years ended December 31, 1997, 1996 and 1995

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Consolidated Statements of Income . . . . . . . . . . . . . }
Consolidated Statements of Shareholder's Equity . . . . . . }
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Report of Independent Auditors

Board of Directors
Bank of Hawaii

We have audited the accompanying consolidated statements of condition of Bank of Hawaii and subsidiaries as of December 31, 1997, 1996 and 1995, and the related consolidated statements of income, shareholder's equity, and cash flows for the years then ended. These financial statements are the responsibility of the Bank's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the consolidated financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall consolidated financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the consolidated financial position of Bank of Hawaii and subsidiaries at December 31, 1997, 1996 and 1995, and the consolidated results of their operations and their cash flows for the years then ended, in conformity with generally accepted accounting principles.

```
/s/ ERNST & YOUNG LLP
```

January 23, 1998
except for Note 16 , as to which the date is February 17,1998

Bank of Hawaii and subsidiaries
Consolidated Statements of Condition

Assets
Interest-bearing deposits
Investment securities
-Held to maturity (market value of
\$1,103,375, \$1,125,614 and
\$1,115,290, respectively)
-Available for sale
Funds sold
Loans:
Unearned income
Allowance for loan losses
Net loans
Total earning assets
Cash and non-interest bearing deposits
Advances to affiliates
Premises and equipment
Customers' acceptance liability
Accrued interest receivable
Other real estate
Intangibles, including goodwill
Other assets
Total assets

Liabilities and shareholder's equity
Domestic deposits:
Demand-non-interest bearing
Demand-interest bearing
Savings
Time oreign deposits:
Demand-non-interest bearing
Time due to banks
Other savings and time
Total deposits
Securities sold under agreements to
repurchase
Funds purchased
Other short-term borrowings
Bank's acceptances outstanding
Accrued pension costs
Accrued interest payable
Payable to parent in lieu of income taxes
Minority interest
Other liabilities
Long-term debt
Total liabilities
Shareholder's equity
Capital stock (\$8 par value),
authorized $1,875,000$ shares; issued
and outstanding $1,863,516.5$ shares
each year
Capital surplus
Unrealized valuation adjustments
Retained earnings
Total shareholder's equity
Total liabilities and shareholder's equity

| December 31 |  |
| :---: | :---: |
| 1997 | 1996 |

(In Thousands)
\$ $335,128 \quad \$ \quad 612,771 \quad \$$

| 1,101,617 | 1,125,455 | 1,109,805 |
| :---: | :---: | :---: |
| 2,382,098 | 2,334,420 | 2,152,368 |
| 80,457 | 141,920 | 116,173 |
| 7,659,518 | 7,414,235 | 6,889,331 |
| $(194,379)$ | $(169,767)$ | $(132,572)$ |
| $(144,390)$ | $(149,431)$ | $(133,872)$ |
| 7,320,749 | 7,095,037 | 6,622,887 |
| 11,220,049 | 11,309,603 | 10,774,107 |
| 677,922 | 561,076 | 449,938 |
| - | 15,000 | 25,000 |
| 251,514 | 255,123 | 228,378 |
| 21,258 | 21,178 | 16,825 |
| 76,441 | 78,701 | 76,374 |
| 4,265 | 8,765 | 7,986 |
| 57,372 | 62,191 | 49,885 |
| 155,528 | 156,401 | 148,528 |
| \$12,464,349 | \$12,468, 038 | \$11,777,021 |


| \$ 1,364,475 | \$ 1,381,030 | \$ 1,514,503 |
| :---: | :---: | :---: |
| 1,621,975 | 1,474,761 | 1,350,217 |
| 667,249 | 754,092 | 882,847 |
| 1,783,274 | 1,878,567 | 1,684,992 |
| 351,179 | 553,274 | 46,056 |
| 660,827 | 804,818 | 664,269 |
| 1,200,958 | 929,069 | 605,264 |
| 7,649,937 | 7,775,611 | 6,748,148 |
| 2,278,424 | 2,075,571 | 1,925,240 |
| 1,037,475 | 707,996 | 814,700 |
| 107,631 | 223,529 | 336,358 |
| 21,258 | 21,178 | 16,825 |
| 17,047 | 18,946 | 21,145 |
| 54,959 | 67,361 | 46,973 |
| 143,202 | 135,828 | 144,812 |
| 5,758 | 9,307 | 2,961 |
| 58,512 | 67,852 | 51,624 |
| 217,744 | 499,098 | 798,891 |
| 11,591,947 | 11,602,277 | 10,907,677 |


| 14,908 | 14,908 | 14,908 |
| :---: | :---: | :---: |
| 420,341 | 420,341 | 420,341 |
| $(24,929)$ | $(4,241)$ | 12,576 |
| 462,082 | 434,753 | 421,519 |
| 872,402 | 865,761 | 869,344 |
| \$12,464,349 | \$12,468,038 | \$11,777,021 |

See accompanying notes to consolidated financial statements. /TABLE


See accompanying notes to consolidated financial statements.
/TABLE
<TABLE>
Bank of Hawaii and subsidiaries
Consolidated Statements of Shareholder's Equity

Balance at December 31, 1994

| Total | Capital Stock | Capital <br> Surplus | Unrealized Valuation Adjustments | Retained Earnings |
| :---: | :---: | :---: | :---: | :---: |
|  | (In Thous | Except Per | are Amounts) |  |
| \$779,122 | \$14,908 | \$420,341 | \$ $(18,326)$ | \$362,199 |
| 103,746 |  |  |  | 103,746 |
| 27,508 |  |  | 27,508 |  |
| 3,394 |  |  | 3,394 |  |
| $(44,426)$ |  |  |  | $(44,426)$ |
| 869,344 | 14,908 | 420,341 | 12,576 | 421,519 |
| 119,399 |  |  |  | 119,399 |
| $(8,307)$ |  |  | $(8,307)$ |  |


| Changes during 1996: |  |
| :--- | :---: |
| Net income | 119,399 |
| Unrealized valuation adjustments: | $(899$ |
| Investment securities | $(8,307)$ |

Foreign currency translation adjustment

| $(8,510)$ |  | $(8,510)$ |  |  |
| :---: | :---: | :---: | :---: | :---: |
| $(106,165)$ |  |  |  | $(106,165)$ |
| 865,761 | 14,908 | 420,341 | $(4,241)$ | 434,753 |
| 122,182 |  |  |  | 122,182 |
| 3,500 |  |  | 3,500 |  |
| (24,188) |  |  | $(24,188)$ |  |
| $(94,853)$ |  |  |  | $(94,853)$ |
| \$872,402 | \$14,908 | \$420,341 | \$ 24,929$)$ | \$462,082 |

Balance at December 31, 1997

See accompanying notes to consolidated financial statements.
/TABLE
<TABLE>
Bank of Hawaii and subsidiaries
Consolidated Statements of Cash Flows

## Operating activities <br> \section*{Net income}

Adjustments to reconcile net income to net cash
provided by operating activities:
Provision for loan losses
Depreciation and amortization
Deferred income taxes
Realized losses (gains) on investment securities available for sale
Amortization of deferred lease income
Amortization of deferred loan fee income
Decrease (increase) in interest receivable
Decrease (increase) in interest receivabl
Increase (decrease) in interest payable
Increase (decrease) in interest payab
Decrease (increase) in other assets
Decrease (increase) in other a
Decrease in other liabilities
Net cash provided by operating activities
Investing activities
Proceeds from redemptions of investment securities held to maturity
Purchases of investment securities held to maturity
roceeds from sales of investment securities available for sale
Proceeds from redemptions of investment securities available for sale
Purchases of investment securities available for sale
Net (increase) decrease in interest-bearing deposits placed in other banks
Net (increase) decrease in funds sold
Net (increase) decrease in loans
Purchases of premises and equipment
Proceeds from sale of premises and equipment
Purchase of Bank of Hawaii (PNG) Ltd., net of cash
and non-interest bearing deposits acquired
Purchase of Banque d'Hawaii (Vanuatu), Ltd., net of cash and non-interest bearing deposits acquired
Purchase of additional interest in Credipac Polynesie and Credipac Nouvelle Caledonie, net of cash and non-interest bearing deposits acquired

Carry forward

Brought forward
Purchase of Banque de Tahiti and Banque de Nouvelle Caledonie, net of cash and non-interest bearing deposits acquired

Net cash provided (used) by investing activities
Financing activities
Net increase (decrease) in demand, savings and time deposits
Proceeds from long-term debt
Principal payments on long-term debt
Net increase (decrease) in short-term borrowings
Net decrease in advance to affiliates
Cash dividends
Net cash provided (used) by financing activities

$\$(422,200)$

| 148,383 | 307,016 | $(422,200)$ |
| :---: | :---: | :---: |


| $(191,633)$ | 180,176 | 342,782 |
| :---: | :---: | :---: |
| 113,491 | 425,287 | 756,134 |
| $(394,845)$ | $(725,080)$ | $(655,415)$ |
| 416,408 | $(69,202)$ | $3,086)$ |
| 15,000 | 10,000 | $(44,426)$ |
| $(94,853)$ | $(106,165)$ | 328,989 |


| $(24,187)$ | $(8,510)$ | 3,394 |
| :---: | :---: | :---: |
| 116,846 | 111,138 | $(47,754)$ |
| 561,076 | 449,938 | 497,692 |
| \$677,922 | \$561,076 | \$449,938 |

See accompanying notes to consolidated financial statements. /TABLE

Bank of Hawaii and subsidiaries

Notes to Consolidated Financial Statements

December 31, 1997, 1996 and 1995

1. Summary of Significant Accounting Policies

The accounting principles followed by Bank of Hawaii and its subsidiaries and the methods of applying those principles conform with generally accepted accounting principles and general practices within the banking industry. The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the amounts reported in financial statements and accompanying notes. Actual results may differ from those estimates and such differences could be material to the financial statements. Certain accounts have been reclassified to conform with the 1997 presentation. The significant accounting policies are summarized below.

Nature of Operations
The Bank of Hawaii and its subsidiaries (the Bank) is the largest bank headquartered in the State of Hawaii and is the primary subsidiary of Pacific Century Financial Corporation (Pacific Century), formerly known as Bancorp Hawaii, Inc. The Bank of Hawaii provides various financial services to customers primarily in Hawaii, areas of the West and South Pacific, and Asia. The majority of the Bank's operations consist of customary commercial and consumer banking services, including, but not limited to, lending, leasing, deposit services, trust and investment activities and trade financing.

## Consolidation

The consolidated financial statements include the accounts of Bank of Hawaii and its subsidiaries. Significant intercompany accounts have been eliminated and minority interests recognized in consolidation.

Accounting Changes
On January 1, 1997 Bank of Hawaii adopted the Financial Accounting Standards Board's, (FASB) Statement of Financial Accounting Standards (SFAS) No. 125, "Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities." SFAS No. 125 provides accounting and reporting standards for transfers of financial assets where the transferor has retained some continuing involvement with the asset transferred. Examples of continuing involvement include repurchase agreements, recourse arrangements, and servicing
obligations which may be accounted for as a sale if the transferor has surrendered control over the asset.

SFAS No. 125 also requires the recognition of a servicing asset or a servicing liability at fair value whenever an entity agrees to service financial assets and eliminates the previous treatment of an in-substance defeasance by specifying that a debtor shall extinguish a liability if an only if it has been extinguished. The pronouncement also requires that servicing assets be evaluated for impairment by risk characteristics and carried at the lower of capitalized cost or fair value. There was no material effect on Bank of Hawaii's financial position at December 31, 1997 or results of operations for the year then ended from adopting SFAS No. 125.

In June 1997, the FASB issued SFAS No. 130, "Reporting Comprehensive Income." SFAS No. 130 establishes standards for reporting and displaying comprehensive income and its components in a full set of financial statements. The Statement requires that all items that meet the definition of components of comprehensive income be reported in a financial statement for the period in which they are recognized. SFAS No. 130 does not specify a specific format for reporting comprehensive income in financial statements, but requires that the amount representing total comprehensive income be displayed in the financial statements. Under existing accounting standards, other comprehensive income include foreign currency translation adjustments, minimum pension liability adjustments, and unrealized gains and losses on available-for-sale securities. SFAS No. 130 is effective for fiscal years beginning after December 15, 1997 and requires the restatement of financial statements for earlier periods. Its implementation will have no impact on Bank of Hawaii's financial position or results of operations.

In June 1997, the FASB issued SFAS No. 131, "Disclosures about Segments of an Enterprise and Related Information." SFAS No. 131 establishes standards for the reporting of financial information about operating segments in annual financial statements to stockholders, and requires certain selected segment information in interim reports. It also establishes standards for related disclosures about products and services, geographic areas, and major customers. The adoption of SFAS No. 131 will have no material impact on Bank of Hawaii's financial statements. SFAS No. 131 will become effective in 1998 and requires comparative information for earlier years.

Acquisitions
In March 1997, Bank of Hawaii International, Inc. (BOH), a wholly-owned subsidiary of the Bank, acquired $100 \%$ of Indosuez Niugini Bank, Ltd. in Papua New Guinea, for approximately $\$ 5.6$ million. Indosuez Niugini Bank, Ltd. has been renamed Bank of Hawaii (PNG) Ltd. The acquisition was accounted for as a purchase, resulting in $\$ 3,328,000$ in goodwill, which is being amortized over 15 years. At December 31, 1997 the Bank of Hawaii (PNG) Ltd. had approximately $\$ 80,325,000$ in total assets.

In May 1996, BOHI finalized its purchase of majority ownership in Banque de Tahiti (BDT), Bank of Hawaii-Nouvelle Caledonie (BNC), formally known as Banque de Nouvelle Caledonie, and two smaller finance companies for an aggregate cost of $\$ 60,500,000$. After the acquisitions, BOHI's ownership in BDT increased to $92.4 \%$ from $38 \%$ and in BNC it increased to $91.5 \%$ from 21\%. These acquisitions were accounted for using the purchase method, and the resulting goodwill of $\$ 12,200,000$ is being amortized over 15 years on a straight line basis. Total assets of both BDT and BNC were $\$ 921,721,000$ and $\$ 981,400,000$ at year-end 1997 and 1996,
respectively.

In March 1995, BOHI acquired the remaining $20 \%$ of the shares of Banque d'Hawaii (Vanuatu), Limited. This residual acquisition, like the original 80\% purchase of Banque Indosuez Vanuatu, Limited, in 1993, was accounted for using the purchase method. The goodwill recorded in this transaction was $\$ 1.1$ million and is being amortized over 15 years. The combined purchase price totaled $\$ 13.8$ million. Total assets were $\$ 90,600,000, \$ 89,500,000$ and $\$ 74,200,000$ at year-end 1997,1996 and 1995, respectively.

The following table discloses assets acquired and liabilities assumed in conjunction with these acquisitions:
<TABLE>

|  | 1997 | 1996 | 1995 |
| :---: | :---: | :---: | :---: |
|  |  | (In Thous |  |
| Assets acquired | \$1,239,616 | \$552,657 | \$14,127 |
| Cash paid for capital stock | $(209,023)$ | $(60,583)$ | $(1,786)$ |
| Liabilities assumed | \$1,030,593 | \$492,074 | \$12,341 |

In December 1997, Bank of Hawaii entered into a definitive purchase contract to acquire Group Paribas' interest in Banque Paribas Pacifique (located in New Caledonia) and Banque Paribas Polynesie (located in French Polynesia). The purchase, which is expected to close in the second quarter of 1998 , is subject to approval by regulators in France and the United States. Upon completion of this transaction at least $85 \%$ of the Banque Paribas Pacifique shares and 70\% of the Banque Paribas Polynesie shares will be transferred to BOHI or its subsidiaries. At December 31, 1997, total assets of Banque Paribas Pacifique and Banque Paribas Polynesia in the aggregate were $\$ 291,893,000$.

Advertising costs

The nature of Bank of Hawaii's marketing programs generally do not include direct-response advertising. Bank of Hawaii, therefore, recognizes its advertising costs as incurred Advertising expenses were $\$ 8,472,000, \$ 9,480,000$ and $\$ 9,374,000$ for 1997, 1996 and 1995, respectively.

Credit Card Costs

Bank of Hawaii issues it own VISA and Mastercard credit cards for which all costs are recognized as period costs. In 1996, Bank of Hawaii entered into certain arrangements with third parties to originate VISA cards in specific target markets. As of year-end 1997 and 1996 the unamortized capitalized origination costs totaled $\$ 1,611,000$ and $\$ 3,740,000$, respectively. These costs are being amortized over the anticipated life of the cards, currently five years. As cards are canceled, the unamortized costs are expensed. In 1997, capitalized origination costs totaling $\$ 1,606,000$ were charged-off due to higher than expected levels of card cancellations.

Cash and Non-Interest Bearing Deposits

Cash and non-interest bearing deposits include the amounts due from other financial institutions as well as in-transit clearings. Under the terms of the Depository Institution

Deregulation and Monetary Control Act, the Bank is required to place reserves with the Federal Reserve Bank based on the amount of deposits held. For 1997, 1996 and 1995, the average amount of these reserve balances were $\$ 133,314,000, \$ 129,926,000$, and \$149,040,000, respectively.

## Income Taxes

The Bank files a consolidated federal income tax return with Pacific Century and its domestic subsidiaries. Deferred income taxes are provided to reflect the tax effect of temporary differences between financial statement carrying amounts and the corresponding tax basis of assets and liabilities.

The Bank's tax sharing policy provides for the settlement of income taxes between each entity as if each one had filed a separate return. Payments are made to Pacific Century by each entity with tax liabilities, and entities that generate tax benefits receive payments for the benefits as used. Deferred taxes are recorded on the books of the entity which generated the temporary difference.

For lease arrangements, which are accounted for by the financing method, investment tax credits are deferred and amortized over the lives of the respective leases.

Intangible Assets and Amortization
The excess of cost over the fair market value of tangible assets and liabilities purchased in various transactions by the Bank is being amortized using the straight-line method over various periods not exceeding 15 years. Intangibles are reviewed periodically for other than temporary impairment. The amortization expense of these intangibles was $\$ 5,634,000$, $\$ 5,635,000$ and $\$ 4,212,000$ for 1997,1996 and 1995, respectively. As of December 31, 1997, the accumulated amortization totaled $\$ 23,156,000$.

Servicing assets are recognized when mortgage loans are originated and sold or securitized with servicing rights retained. The capitalized cost of servicing assets is amortized over the estimated life of the related loans. The fair value of servicing assets is estimated based on a review of servicing right values of loans with similar characteristics. An impairment analysis is performed on a periodic basis and includes a review of prepayment trends, delinquency and other relevant factors. For purposes of measuring impairment, servicing assets are stratified by product type. Impairment is recognized when the carrying value of the servicing assets for a stratum exceed its fair value.

Interest Rate and Foreign Currency Risk Management
The Bank utilizes off-balance sheet derivative financial instruments, primarily as an end-user in connection with its risk management activities and, to a lesser extent, as a service to accommodate the needs of customers. Most of the Bank's derivative transactions consist of interest rate swaps and foreign exchange contracts. Other derivative instruments may be employed, from time to time, but in the aggregate, these instruments generally are immaterial.

The Bank utilizes interest rate swaps for purpose other than trading to manage its exposure to interest rate risks. Interest rate swaps are contractual agreements that generally require the exchange of fixed and floating rate payments based on specified financial indices and the underlying notional amount over the life of the agreements.

The accrual method is used to account for interest rate swaps. Under this method, the differential between interest to be paid and received is accrued and recognized as an adjustment to interest income or expense of the designated asset or liability. The fair value of these agreements is not recorded in the consolidated financial statements. Changes in the fair value of swap contracts are not recognized as long as the hedge correlation continues to exist. If the hedge correlation ceases to exist based on effectiveness tests, any existing gain or loss is amortized over the remaining term of the agreement, and future changes in fair value are accounted for on a mark-to-market basis. If the designated asset or liability matures, or is extinguished, any unrealized gain or loss on the related derivative instrument is recognized immediately.

A foreign exchange contract is a commitment to exchange foreign currency at a contracted price on a specified date. These derivative instruments are used for purposes other than trading primarily for asset and liability management activities, and changes in the fair value of both the foreign exchange contracts and related assets or liabilities hedged are offset and not included in the financial results.

Derivative instruments entered into for trading purposes consist of foreign exchange contracts that are used to offset foreign currency positions taken on behalf of the customers and for the company's own account. These derivatives are carried at fair value, and the associated unrealized gains and losses are recognized currently in the statement of income.

International Operations

International operations include certain activities located domestically in the International Banking Group, as well as branches and subsidiaries domiciled outside the United States. The activities of branches located in the West and South Pacific which are denominated in U.S. dollars are classified as domestic. The Bank's international operations are primarily located in Japan, South Korea, Singapore, Hong Kong, Taiwan, French Polynesia and New Caledonia.

Investment Securities

The Bank adopted the provisions of SFAS No. 115, "Accounting for Certain Investments in Debt and Equity Securities," affecting the statement of condition as of December 31, 1993. Pursuant to the transition provisions of the FASB's Special Report on Statement 115, in December 1995, the Bank transferred $\$ 235,099,000$ of investment securities classified as held to maturity to the available for sale category. The unrealized gains and losses relating to these securities were $\$ 2,082,000$ and $\$ 2,491,000$, respectively. The primary reason for selecting these securities for reclassification was to further enhance the Bank's flexibility in managing its investment portfolio.

Investment securities held to maturity are those securities, which the Bank has the ability and positive intent to hold to maturity. These securities are stated at cost adjusted for amortization of premiums and accretion of discounts. Restricted equity securities represent Federal Home Loan Bank shares recorded at par, which reflects fair value.

Investment securities available for sale are recorded at fair value with unrealized gains and losses recorded as a valuation adjustment in equity, net of taxes. The fair value of mortgagebacked securities is based on quoted prices.

The Bank uses the specific identification method to determine the
cost of all investment securities sold.

Loans

Loans are carried at the principal amount outstanding. Interest income is generally recognized on the accrual basis. Net loan fees are deferred and amortized as an adjustment to yield.

The Bank's policy is to place loans on non-accrual when a loan is delinquent over 90 days, unless collection is probable based on specific factors such as the type of borrowing agreement and/or collateral. At the time $a$ loan is placed on non-accrual, all accrued but unpaid interest is reversed against current earnings. Subsequent payments received are generally applied to reduce the principal balance.

Other Real Estate

Other real estate consist of properties acquired through foreclosure proceedings, acceptance of a deed-in-lieu of foreclosure, abandoned bank premises and loans for which possession of the collateral has been taken. These properties are carried at the lower of cost or fair market value based on current appraisals less selling costs. Losses arising at the time of acquiring of such property are charged against the reserve for loan losses. Subsequent declines in property value are recognized through charges to operating expense.

Premises and Equipment

Premises and equipment are stated of cost less allowances for depreciation and amortization.

Depreciation is computed using the straight-line method over lives of two to fifty years for premises and improvements and three to ten years for equipment.

Allowance for Loan Losses

The allowance for loan losses is established through provisions that are charged against income. Loans deemed to be uncollectible are charged against the allowance for loan losses, and subsequent recoveries, if any, are credited to the allowance.

The allowance for loan losses is maintained at a level believed adequate by management to absorb estimated future losses. Management's periodic evaluation of the adequacy of the allowance is based on the Bank's past loan loss experience, known and inherent risks in the portfolio, adverse conditions that may affect the borrower's ability to repay (including the timing of future payments), the estimated value of any underlying collateral, composition of the loan portfolio, current economic conditions, and other factors. This evaluation is inherently subjective as it requires material estimates including the amounts and timing of future cash flows expected to be received on loans that may be susceptible to significant changes.

In 1995, the Bank adopted SFAS No. 114. Under the standard, a loan is considered impaired when it is probable that all amounts due according to the contractual terms of the loan will not be collected. Impairment is measured based on discounted cash flows using the loan's initial effective interest rate or the fair value of the collateral for certain collateral dependent loans. Prior to 1995, loan losses were based on undiscounted cash flows, the fair value of the collateral for collateral dependent loans or other factors specific to the credit. Cash receipts on impaired loans generally are applied to reduce the carrying value of the loan.

Large groups of smaller balance homogeneous loans, such as residential mortgages and consumer loans are excluded form the scope of SFAS No. 114. Loans in these groups are evaluated collectively for impairment based primarily on the historical loss experience for each portfolio.
2. Investment Securities

The following presents the details of the investment securities portfolio as of December 31, 1997:

|  | Gross | Gross |  |
| :---: | ---: | :---: | ---: |
| Amortized | Unrealized | Unrealized | Aggregate |
| Cost | Gains | Losses | Fair Value |

```
securities held to maturity
Restricted equity securities
Debt securities issued by:
        agencies 
        United States
    Foreign governments
Mortgage backed-securities
Other debt securities
```

| $\$$ | 42,987 | $\$$ | \$ | - | 42,988 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |


|  |  |  |
| :--- | :--- | :--- |
| 379,239 | 421 | $379)$ |


| 379,239 | 421 | (379) | 379,281 |
| :---: | :---: | :---: | :---: |
| 11,814 | 1,259 | - | 13,073 |
| 62,102 | 1 | (567) | 61,536 |
| 563,892 | 2,458 | $(1,847)$ | 564,503 |
| 41,583 | 417 | (6) | 41,994 |
| \$1,101,617 | \$ 4,557 | \$ 2,799$)$ | 103,375 |

Scurities available for sale
Debt securities issued by:
United States Treasury and
agencies
agencies
Corporate debt securities
Mortgage-backed securi

| \$ 894,331 | \$ 3,283 | \$ $(1,147)$ | \$ 896,467 |
| :---: | :---: | :---: | :---: |
| 64,572 | - | - | 64,572 |
| 1,393,141 | 11,498 | $(4,915)$ | 1,399,724 |
| 21,335 | - | - | 21,335 |
| \$2,373,379 | \$14,781 | \$ 6,062$)$ | \$2,382,098 |

The following presents the details of the investment securities
portfolio as of December 31, 1996:

|  | Amortized Cost | $\begin{array}{r} \text { Gross } \\ \text { Unrealized } \\ \text { Gains } \end{array}$ | $\begin{array}{r} \text { Gross } \\ \text { Unrealized } \\ \text { Losses } \end{array}$ | Aggregate <br> Fair Value |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | sands) |  |
| Securities held to maturity |  |  |  |  |
| Restricted equity securities | 39,835 | \$ - | \$ - | \$ 39,835 |
| Debt securities issued by: |  |  |  |  |
| United States Treasury and agencies | 319,288 | 492 | $(1,428)$ | 318,352 |
| State and municipalities of the United States | 12,413 | 1,470 | - | 13,883 |
| Foreign governments | 74,685 | 1,922 | (7) | 76,600 |
| Mortgage backed-securities | 679,234 | 2,857 | $(5,147)$ | 676,944 |
|  | \$1,125,455 | \$ 6,741 | \$ $(6,582)$ | \$1,125,614 |
| Securities available for sale |  |  |  |  |
| Debt securities issued by: |  |  |  |  |
| United States Treasury and agencies | \$ 966,756 | \$ 5,423 | \$ $(4,146)$ | \$ 968,033 |
| Foreign governments | 31,185 | - | - | 31,185 |
| Corporate debt securities | 66,311 | - | - | 66,311 |
| Mortgage-backed securities | 1,267,238 | 8,894 | $(7,284)$ | 1,268,848 |
| Other debt securities | 43 | - | - | 43 |
|  | \$2,331,533 | \$14,317 | \$ 11,430 ) | \$2,334,420 |

The following presents the details of the investment securities portfolio as of December 31, 1995:

[^0]| Amortized Cost | $\begin{array}{r} \text { Gross } \\ \text { Unrealized } \\ \text { Gains } \end{array}$ | $\begin{array}{r} \text { Gross } \\ \text { Unrealized } \\ \text { Losses } \end{array}$ | Aggregate <br> Fair Value |
| :---: | :---: | :---: | :---: |
|  | (In Thousands) |  |  |
| \$ 36,824 | \$ - | \$ - | 36,824 |
| 481,846 | 909 | (833) | 481,922 |
| 33,589 | 1,802 | - | 35,391 |

Foreign governments
Mortgage backed-securities
Other debt securities

```
ecurities available for sale
Equity securities
Debt securities issued by:
    United States Treasury and
    agencies
    Foreign governments
Mortgage-backed securities
```

| 29,090 | 326 | - | 29,416 |
| :---: | :---: | :---: | :---: |
| 525,929 | 4,696 | $(1,392)$ | 529,233 |
| 2,527 | 1 | (24) | 2,504 |
| \$1,109,805 | 7,734 | \$ 2,249 ) | \$1,115,290 |
| 22,663 | \$ - | \$ - | 22,663 |
| 652,740 | 8,942 | (2) | 661,680 |
| 26,201 | - | - | 26,201 |
| 1,434,038 | 12,502 | $(4,716)$ | 1,441,824 |
| \$2,135,642 | \$21,444 | \$ 4,718$)$ | \$2,152,368 |

The following presents an analysis of the contractual maturities of the investment securities portfolio as of December 31, 1997:
Cstimated

Cost | Fair Value |
| ---: |

(In Thousands)

Securities held to maturity
ue in one year or less
Due after one year through five years
Due after five years through ten years

Mortgage-backed securities
Restricted equity securities

Scurities available for sale
pue in one year or less
Due after one year through five years
Due after five years through ten years
Due after ten years

Mortgage-backed securities

| 367,594 | 367,286 |
| :---: | :---: |
| 126,799 | 128,243 |
| 130 | 130 |
| 215 | 225 |
| 494,738 | 495,884 |
| 563,892 | 564,503 |
| 42,987 | 42,988 |
| 1,101,617 | 1,103,375 |
| 152,466 | 153,465 |
| 667,490 | 667,114 |
| 46,644 | 46,765 |
| 113,638 | 115,030 |
| 980,238 | 982,374 |
| 1,393,141 | 1,399,724 |
| \$2,373,379 | \$2,382,098 |

Proceeds from sales of investment securities available for sale during 1997 were $\$ 810.1$ million. Gross gains of $\$ 169,000$ and gross losses of $\$ 558,000$ were realized on those sales. Tax benefits related to these gains and losses were $\$ 136,000$ in 1997 The cumulative investment valuation reserve was $\$ 5,231,000$ (net of taxes) as of December 31, 1997.

Investment securities carried at $\$ 3,233,000,000, \$ 3,228,450,000$
and $\$ 3,142,067,000$ were pledged to secure deposits of public
(governmental) entities, repurchase agreements and swap
agreements at December 31, 1997, 1996 and 1995, respectively. The
December 31, 1997 amount included investment securities with a
carrying value of $\$ 2,299,749,000$ and a market value of
$\$ 2,306,749,000$ which were pledged solely for repurchase agreements.
3. Loans

Loans consisted of the following at year-end:
1997 -----------------------------------------1995
(In Thousands)

| Domestic loans: |  |
| :--- | :--- |
| Commercial and industrial |  |
| Real estate: |  |
| Construction | - Commercial |
|  | - Residential |
| Mortgage | - Commercial |
| Installment | - Residential |


| $\$ 1,681,980$ | $\$ 1,755,902$ | $\$ 1,857,597$ |
| ---: | ---: | ---: |
| 200,251 | 204,616 | 189,661 |
| 8,185 | 16,535 | 25,056 |
| $1,104,341$ | $1,103,947$ | $1,187,774$ |
| $1,737,843$ | $1,595,195$ | $1,679,608$ |
| 804,365 | 799,304 | 767,972 |
| $-536,965$ | $5,475,499$ | $5,707,668$ |
| $1,608,667$ | $1,506,447$ | 795,477 |
| $7,145,632$ | $6,981,946$ | $6,503,145$ |

Leveraged

| 240,680 | 176,156 | 118,027 |
| :---: | :---: | :---: |
| 273,206 | 256,133 | 268,159 |
| 513,886 | 432,289 | 386,186 |
| \$7,659,518 | \$7,414,235 | \$6,889,331 |

Transactions in the allowance for loan losses were as follows:

Balance at beginning of year
Provision charged to operations
Reserves acquired
Charge-offs
Recoveries
Net charge-offs
Balance at end of year

| 1997 | 1996 | 1995 |
| :---: | :---: | :---: |
| (In Thousands) |  |  |
| \$149,431 | \$133,872 | \$131,323 |
| 29,398 | 21,517 | 16,672 |
| 898 | 6,881 | - |
| $(52,871)$ | $(42,932)$ | $(26,812)$ |
| 17,534 | 30,093 | 12,689 |
| $(35,337)$ | $(12,839)$ | $(14,123)$ |
| \$144,390 | \$149,431 | \$133,872 |

Commercial and mortgage loans totaling $\$ 675,228,000$ were pledged to secure public deposits and the Federal Home Loan Bank advance at December 31, 1997.

As of December 31, 1997, $\$ 96,156,000$ of loans included in the Mortgage - Residential category above are maintained in an available for sale portfolio. The portfolio was recorded at the lower of cost or market on an aggregate basis.

During 1997, Bank of Hawaii capitalized $\$ 2,439,000$ in mortgage servicing rights; approximately $\$ 889,000$ for loans purchased and $\$ 1,549,000$ for loans originated. As of December 31, 1997, Bank of Hawaii's capitalized mortgage servicing rights totaled
$\$ 6,442,000$. In 1997, $\$ 833,000$ in amortized mortgage servicing rights was recognized as expense. As of December 31, 1997, Bank of Hawaii's servicing portfolio totaled
$\$ 1.495$ billion.
Non-performing assets, including non-accrual and restructured
loans and foreclosed real estate, totaled $\$ 78,500,000$,
$\$ 69,406,000$ and $\$ 47,080,000$, as of December 31, 1997, 1996, and 1995, respectively.
4. Premises and Equipment

The following is a summary of data for major categories of premises and equipment:


December 31, 1997
December
Capital leases
Equipment

| \$266,486 | \$ $(93,138)$ | \$173,348 |
| :---: | :---: | :---: |
| 4,464 | (893) | 3,571 |
| 193,228 | $(118,633)$ | 74,595 |
| \$464,178 | \$ 212,664 ) | \$251,514 |
| \$275, 714 | \$ $(92,930)$ | \$182,784 |
| 4,464 | (714) | 3,750 |
| 172,323 | $(103,734)$ | 68,589 |
| \$452,501 | \$ 197,378 ) | \$255,123 |
| \$249,039 | \$ $(73,920)$ | \$175,119 |
| 4,464 | (536) | 3,928 |


| 131,940 | $(82,609)$ | 49,331 |
| :---: | :---: | :---: |
| \$385,443 | \$ $(157,065)$ | \$228,378 |

```
The amounts of depreciation and amortization (including capital
lease amortization) included in consolidated expense were
$31,110,000, $29,209,000 and $22,300,000, in 1997, 1996 and 1995,
respectively.
The Bank's operating leases are for certain branch premises and
data processing equipment. The majority of the premises leases
provide for a base rent over a specified period with various
renewal options thereafter. Portions of certain properties are
subleased to others for periods expiring in various years through
2000. Lease terms generally provide for the lessee to pay
operating costs such as taxes and maintenance.
Future minimum payments, by year and in the aggregate, for
capital leases and noncancelable operating leases with initial or
remaining terms of one year or more consisted of the following at
December 31, 1997:
```

| 1998 | \$ 7 | \$ 11,069 |
| :---: | :---: | :---: |
| 1999 | 7 | 10,254 |
| 2000 | 7 | 9,487 |
| 2001 | 7 | 8,567 |
| 2002 | 7 | 7,145 |
| Thereafter | 34,924 | 98,843 |
| Total minimum lease payments | 34,959 | \$145,365 |
| Amounts representing interest | 28,660 |  |
| Present value of net minimum |  |  |
| lease payments | \$ 6,299 |  |

Minimum future rentals receivable under subleases for
noncancelable operating leases at December 31, 1997 amounted to
\$3,106,000.
Rental expense for all operating leases consisted of:

| 1997 | 1996 | 1995 |
| :---: | :---: | :---: |
|  | (In Thous |  |
| $\begin{array}{r} \$ 19,708 \\ (274) \end{array}$ | $\begin{array}{r} \$ 18,123 \\ (365) \end{array}$ | $\begin{array}{r} \$ 19,454 \\ \quad(273) \end{array}$ |
| \$19,434 | \$17,758 | \$19,181 |

5. Deposits

Interest on deposit liabilities in 1997, 1996 and 1995 consisted of the following:

[^1]
$\$ 2,632,610,000$ in 1997. Of this amount, $\$ 84,281,000$ represents
deposits of public (governmental) entities which require
collateralization by acceptable securities. The majority of
deposits in the foreign category are time deposits in
denominations of $\$ 100,000$ or more.

Maturities of time deposits of $\$ 100,000$ or more at December 31 , 1997 are summarized as follows:

|  | Domestic Foreign |  |
| :---: | :---: | :---: |
|  | (In Thousands) |  |
| Under 3 months | \$408,303 | \$1,262,044 |
| 4 to 6 months | 141,822 | 416,786 |
| 7 to 12 months | 164,414 | 64,759 |
| Greater than 1 to 2 years | 49,486 | 18,204 |
| Greater than 2 to 3 years | 18,212 | 2,083 |
| Greater than 3 to 4 years | 6,419 | 1,437 |
| Greater than 4 to 5 years | 4,851 |  |
| Greater than 5 years | 12,735 | 61,055 |
|  | \$806,242 | \$1,826,368 |

6. Short-term Borrowings<br>Details of short-term borrowings for 1997 , 1996 and 1995 were as<br>follows:

$\left.\begin{array}{lrl} & \begin{array}{r}\text { Securities Sold } \\ \text { Under }\end{array} \\ \text { Agreements } \\ \text { Repurchase }\end{array}\right)$
*Average rates for the year are computed by dividing actual interest expense on borrowings by average daily borrowings.

Funds purchased generally mature on the day following the date of purchase. Other short-term borrowings consist mainly of Foreign Call deposits generally mature in 90 days and bear interest rates that are reflective of rates on borrowings with similar maturities. A one year Bank note for $\$ 150.0$ million bearing a fixed interest rate of $5.63 \%$ matured in November 1997. A Federal Home Loan Bank advance totaling $\$ 15.0$ million bears an interest rate of $5.65 \%$ and matures in December 1998.

Securities sold under agreements to repurchase are accounted for as financing transactions and the obligations to repurchase the identical securities are recorded as liabilities in the statement of condition. The securities underlying the agreements to repurchase continue to be reflected as an asset of the Bank and are held in collateral accounts with third party trustees. At December 31, 1997, the weighted average contractual maturity of these agreements was 103 days and represent investments by public
(governmental) entities, primarily the state of Hawaii (\$1.5 billion) and local municipalities (\$0.8 billion).

A schedule of maturities of these agreements as of December 31, 1997 are as follows (in thousands):

Less than 30 days
\$ 576,296
30 to 90 days
849,484
852,644
----------
7. Long-Term Debt

Amounts outstanding as of year-end were as follows:

Subordinated notes
Medium-term notes
Federal Home Loan Bank advance
Foreign debt

| 1997 | 1996 | 1995 |
| :---: | :---: | :---: |
| (In Thousands) |  |  |
| \$118,755 | \$118,707 | \$118,658 |
| - | 199,956 | 649,746 |
| 50,000 | 125,000 | 25,000 |
| 42,690 | 49,556 | - |
| 6,299 | 5,879 | 5,487 |
| \$217,744 | \$499,098 | \$798,891 |

The subordinated notes, which were issued in 1993, bear a fixed interest rate of 6.875\% and mature in 2003 .

In 1995, the Bank incorporated its existing medium term note program into a $\$ 1.0$ billion revolving note program. Under the terms of this program, upon repayment of the outstanding notes, the Bank may issue additional notes provided that the aggregate amount outstanding does not exceed $\$ 1.0$ billion. At December 31, 1997, there was a total of $\$ 24,991,000$ outstanding under this program, all of which was classified as
short-term.
The Federal Home Loan Bank advance bears an interest rate of 6.14\% and matures in 1998. At December 31, 1997, loans totaling $\$ 60,000,00$ were pledged to secure this advance, along with FHLB stock.

In 1996, Bank of Hawaii borrowed the equivalent of $\$ 50.0$ million USD in French Francs. The debt has a fixed interest rate of $5.16 \%$ and matures in 1999.

Capitalized lease obligations are for certain condominium units in the Financial Plaza of the Pacific. The lease began in 1993 and has a 60 year term. Lease payments are fixed at $\$ 7,000$ per year until 2002; $\$ 605,000$ per year from 2003 to 2007 ; and $\$ 665,000$ per year from 2008 to 2012 and are negotiable thereafter.

Long-term debt maturities for the five years succeeding
December 31, 1997 are $\$ 50,000,000$ in 1998, $\$ 42,690,000$ in 1999;
none in 2000, none in 2001 and none in 2002.
Interest paid on long-term debt in 1997 totaled $\$ 28,230,000$.
8. Shareholder's Equity

The Bank is subject to regulatory restrictions that limit cash
dividends and loans to Pacific Century. As of December 31, 1997, $\$ 342,760,000$ of undistributed earnings of the Bank was available for distribution to Pacific Century without prior regulatory approval.

The following is a breakdown of the unrealized valuation adjustment component of shareholder's equity as of December 31:

| 1997 | 1996 | 1995 |
| :---: | :---: | :---: |
| (In Thousands) |  |  |
| \$ $(30,160)$ | \$ 5,974$)$ | \$ 2,536 |
| 5,231 | 1,733 | 10,040 |
| \$ $(24,929)$ | \$ 4,241$)$ | \$12,576 |

The Bank is required to maintain certain minimum levels of capital to meet regulatory guidelines. For evaluating capital adequacy, the regulators require the Bank to maintain three capital ratios at specific minimum levels. Tier 1 Capital (common equity reduced by certain intangibles and increased for qualifying preferred shares and minority interests) expressed as a percentage of average risk weighted assets is the Tier 1 Capital Ratio. Total Capital (Tier 1 capital plus qualifying portions of the reserve for loan losses) expressed as a percentage of average risk weighted assets is the Total Capital Ratio. The third ratio is the Leverage Ratio which is Tier 1 Capital divided by average assets. The table below presents the minimum levels that an institution must maintain to qualify as "well capitalized" as it applies to the Bank.

The Federal Deposit Insurance Corporation Improvements Act of 1991 (FDICIA) requires the federal banking regulators to take "prompt corrective action" in respect of depository institutions that do not meet minimum capital requirements and imposes certain restrictions upon banks which meet minimum capital requirements but are not "well capitalized" for purposes of FDICIA. Undercapitalized institutions are subject to regulatory monitoring and may be required to divest themselves of or liquidate subsidiaries. Critically undercapitalized institutions are prohibited from making payments of principal and interest on subordinated debt and are generally subject to the mandatory appointment of a conservator or receiver.

Bank of Hawaii has been notified by its primary regulator of its status as "well capitalized." The Bank's capital ratios exceeded the "well capitalized" minimums at December 31, 1997.
(In Thousands)

| Well | December 31 |  |
| :---: | ---: | ---: |
| Capitalized <br> Minimum |  |  |
|  | 1997 | 1996 |
|  | $\$ 872,402$ | $\$ 65,761$ |
|  | 818,136 | 815,983 |
|  | $1,055,129$ | $1,054,089$ |
| $6.0 \%$ | $8.54 \%$ | $8.57 \%$ |
| $10.0 \%$ | $11.01 \%$ | $11.07 \%$ |
| $5.0 \%$ | $6.63 \%$ | $6.63 \%$ |

## 9. International Operations

The following table provides certain selected financial data for the Bank's international operations for the years ended December 31, 1997, 1996 and 1995:

| 1997 | 1996 | 1995 |
| ---: | ---: | ---: |
| (In Thousands) |  |  |
| $\$ 3,005,084$ | $\$ 2,795,514$ | $\$ 1,724,347$ |
| $1,540,294$ | $1,253,695$ | 745,948 |
| $2,074,103$ | $1,672,734$ | 994,102 |
| 215,876 | 192,084 | 107,884 |
| 20,870 | 17,347 | 9,353 |
| 10,243 | 8,082 | 4,805 |

Average assets include short-term, interest-bearing deposits with foreign branches of U.S. banks and large international banks. On average, these deposits were $\$ 704,366,000$, $\$ 584,622,000$ and $\$ 648,473,000$ during 1997, 1996 and 1995, respectively.

To measure international profitability, the Bank maintains an internal transfer pricing system that makes certain income and expense allocations, including interest expense for the use of domestic funds. Interest rates used in determining charges on advances of funds are based on prevailing deposit rates. Overhead is allocated based on services rendered by administration units to profit centers.

By the end of 1997, an economic crisis that first began in Thailand has spread throughout much of Asia. Many countries in the region experienced significant devaluation of their currency, as well as higher interest rates and a general tightening of credit. The tighter credit environment escalated to a liquidity crisis that required the intervention of the International Monetary Fund in South Korea, Thailand and Indonesia. At December 31, 1997 the Bank's cross-border exposure to South Korea, Thailand and Indonesia were $\$ 413.2$ million, $\$ 74.4$ million and $\$ 21.1$ million, respectively. Given the inherent uncertainties and complexities related to the troubled economies in Asia, it is possible that the Bank's estimate of the impact of these uncertainties on its operations may change.

## 10. Contingent Liabilities

The Bank is a defendant in various legal proceedings and in addition, there are various other contingent liabilities arising in the normal course of business. After consultation with legal counsel, management does not anticipate that the disposition of these proceedings and contingent liabilities will have a material effect upon the consolidated financial statements.
11. Profit Sharing, Retirement and Other Post Retirement Benefit Plans

Pacific Century provides a deferred compensation profit-sharing plan (Profit Sharing Plan) for the benefit of all employees of the Bank and its subsidiaries who have met the Profit Sharing Plan's eligibility requirements. The Profit Sharing Plan provides for annual contributions based on a schedule of performance levels. The schedule establishes the percentage of adjusted net income to be contributed based on adjusted return on equity. Participants in the Profit Sharing Plan receive up to $50 \%$ of their annual allocation in cash. The remaining amounts are deferred and may be invested in various mutual funds, including a fund that invests solely in the common shares of Pacific Century Financial Corporation. Contributions amounted to $\$ 8,940,000$ in 1997, $\$ 8,416,000$ in 1996 and $\$ 6,987,000$ in 1995 .

Effective January 1, 1996, the Profit Sharing Plan was enhanced with a company match of $\$ 1.25$ for each $\$ 1.00$ in $401(k)$ contributions made by qualified employees up to $2 \%$ of the employee's compensation. For 1997, matching contributions totaled \$2,669,000.

In 1995, Pacific Century froze its non-contributory, qualified defined-benefit retirement plan (Retirement Plan) and excess retirement plan (Excess Plan) which covered salaried employees of Pacific Century and participating subsidiaries who met the Retirement Plan's eligibility requirements. The Excess Plan is a non-qualified excess benefit plan which covers all employees of Pacific Century and participating subsidiaries who have met eligibility requirements. The unfunded Excess Plan recognizes the liability to Excess Plan participants for amounts exceeding those allowed to be included in the Retirement Plan. Benefits were based on years of service and an average of the five highest years of annual compensation. In freezing this Plan, all participants were fully vested in the Plan and final benefits were determined as of December 31, 1995. In conjunction with the termination of the Retirement Plan, qualifying employees who were at least 50 years of age and had 9 years or more of eligible service were offered an early retirement option. The option provided for an extra 5 years of service and 5 years of age for benefit calculation purposes. In addition, the option also provided employees with $\$ 250.00$ per month until age 65 to defray medical benefit costs. The early retirement option was elected by 340 staff members, almost $75 \%$ of those eligible. At the Pacific Century level, the curtailment gain for the retirement plan was $\$ 2,971,000$ and the curtailment loss for the excess retirement plan was $\$ 2,811,000$ in 1995. Additionally, qualifying employees whose combined age and years of service exceeded 60 as of December 31, 1995, were provided a transition benefit that allows for an increase in salary changes until the year 2000. Pacific Century's funding policy is to contribute annually an amount that falls within the minimum and maximum range deductible for income tax purposes. Retirement Plan assets are managed by investment advisors in accordance with investment policies established by the Retirement Plan Trustees. Investments are generally marketable securities including stocks, bonds and money market funds.

The following table sets forth both the Retirement Plan and Excess Plan's funded status and amounts recognized in Pacific Century's statement of condition at December 31:
$19971996 \quad 1995$

Actuarial present value of benefit
obligations:
Vested benefit obligation
Accumulated benefit obligation

| \$76,599 | \$71,406 | \$71,159 |
| :---: | :---: | :---: |
| \$79,314 | \$74,550 | \$75,725 |
| \$84,243 | \$81,479 | \$82,443 |
| 80,201 | 71,271 | 63,519 |
| $(4,042)$ | $(10,208)$ | $(18,924)$ |
| $(10,459)$ | $(6,150)$ | (836) |
| (633) | (951) | $(1,501)$ |

Projected benefit obligation
Plan assets (primarily marketable
securities) at fair value
Projected benefit obligation in
excess of plan assets
Unrecognized net gain
December 31

Accrued pension liability recognized
in the Statement of Condition of
Pacific Century Financial
Corporation

Net pension costs included the following components:

Service cost benefits earned during
the period
interest cost on projected benefit
obligation
Actual return on assets
Net amortization and deferral
Net periodic pension costs
$\$(15,134) \quad \$(17,309) \quad \$(21,261)$

| (In Thousands) |  |  |
| :---: | :---: | :---: |
| - | \$ | \$6,881 |
| 6,065 | 6,046 | 8,000 |
| $(13,502)$ | $(7,187)$ | $(6,122)$ |
| 7,067 | 1,422 | 111 |
| \$ (370) | \$ 281 | \$8,870 |

$\$(15,134) \quad \$(17,309) \quad \$(21,261)$

```
Weighted-average discount rates
Rates of increase in compensation
    levels
Expected long-term rate of return on
    assets
```

| December 31 |  |  |
| :---: | :---: | :---: |
| 1997 | 1996 | 1995 |
| 7.50\% | 7.75\% | 7.50\% |
| 5.00\% | 5.00\% | 5.00\% |
| 9.00\% | 9.00\% | 8.50\% |

As of January 1, 1996, Pacific Century established a definedcontribution money purchase plan for which it will contribute $4 \%$ of compensation to all employees of the Bank and its subsidiaries meeting certain eligibility and vesting requirements. The money purchase plan has a one year eligibility requirement and a five year vesting period. Employees meeting these requirements as of January 1, 1996 immediately became participants. For 1997, the money purchase plan contribution totaled $\$ 4,574,000$.

Pacific Century's postretirement benefits plan provides retirees with group life, dental and medical insurance coverage. The cost of providing these benefits are "shared costs" where both the employer and employees pay a portion of the premium cost. Most of the employees of the Bank and its subsidiaries who have met the eligibility requirements are covered by this plan. The Bank recognizes the transition obligation over 20 years. The Bank has no segregated assets to provide postretirement benefits.

The curtailment of the Retirement Plan and Excess Plan also affected the post retirement benefit plan. A curtailment loss of $\$ 772,000$ was recorded in 1995 to reflect this change.

The following schedule presents information regarding the accrued post retirement liability and cost as of December 31:
$\qquad$

| Accumulated Postretirement Benefit obligation |  |  |  |
| :---: | :---: | :---: | :---: |
| Retirees | \$ 14,652$)$ | \$ $(15,163)$ | \$ $(14,515)$ |
| Other Fully Eligible Plan Participants | $(4,452)$ | $(3,228)$ | $(3,054)$ |
| Other Active Plan Participants | $(8,643)$ | $(8,457)$ | $(11,095)$ |
| Accumulated Postretirement Benefit |  |  |  |
| Obligation | $(27,747)$ | $(26,848)$ | $(28,664)$ |
| Unrecognized Transition Obligation Being Amortized Over 20 years | 10,446 | 11,142 | 11,838 |
| Unrecognized Net Gain | $(5,302)$ | $(4,494)$ | (459) |
| Accrued Postretirement Benefit |  |  |  |
| Liability | \$ 22,603$)$ | \$ 20,200$)$ | \$ $(17,285)$ |
| The net periodic postretirement |  |  |  |
| benefit cost: |  |  |  |
| Service Cost | \$1,002 | \$1,262 | \$1,046 |
| Interest Cost | 1,894 | 2,057 | 1,912 |
| Amortization of Transition |  |  |  |
| Obligation | 696 | 696 | 647 |
| Other Amortization and Deferral | (189) | - | - |
| Net Periodic Postretirement |  |  |  |
| Benefit cost | \$3,403 | \$4,015 | \$3,605 |

The following table presents the assumptions utilized to determine the expense and liability:

| 1997 | 1996 | 1995 |
| :---: | :---: | :---: |
| 9.00\% | 9.00\% | 15.00\% |
| 7.00\% | 7.00\% | 7.50\% |
| 7.50\% | 7.75\% | 7.50\% |
| 5.00\% | 5.00\% | 5.00\% |

The health care cost trend rate has been revised in 1996 to $9 \%$ per year until the year 1999 and leveling to $7 \%$ thereafter. A one percent increase in this assumption (with all other assumptions remaining constant) would increase the service and interest cost components of the net periodic postretirement cost from $\$ 2,896,000$ to $\$ 3,266,000$. The impact of this one percent increase in the trend rate would cause the accumulated postretirement benefit obligation to rise from $\$ 27,747,000$ to $\$ 30,457,000$ at December 31, 1997 .
12. Income Taxes

The Bank's assessment from its parent for income tax provision includes the following significant components:


The current provision includes taxes on the gains on the sale of securities of $\$ 528,600$, $\$ 157,600$ and $\$ 335,700$ for 1997,1996 and 1995, respectively.

Deferred income taxes reflect the net tax effects of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for income tax purposes. Significant components of the Bank's deferred tax liabilities and assets as of December 31, 1997, 1996 and 1995 reclassified based on the tax returns of its parent as filed, are as follows:
dererred tax liabilities
Lease transactions
deferred investment tax credits
Accelerated depreciation
ot deferred tax liabilities

| 1997 | 1996 | 1995 |
| :---: | :---: | :---: |
|  | (In Thousa |  |
| \$187,566 | \$181,852 | \$181,377 |
| 5,620 | 6,003 | 6,851 |
| 906 | 1,395 | 1,361 |
| 194,092 | 189,250 | 189,589 |
| 49,644 | 52,046 | 50,850 |
| 8,741 | 7,276 | 6,343 |
| 3,541 | 3,969 | 4,507 |
| $(3,488)$ | $(1,154)$ | $(6,693)$ |
| 969 | (355) | 4,288 |
| 59,407 | 61,782 | 59,295 |
| \$134,685 | \$127,468 | \$130,294 |

For financial statement purposes, the Bank's parent had deferred investment tax credits for property purchased for lease to customers of $\$ 5,620,000, \$ 6,003,000$ and $\$ 6,851,000$, at December 31, 1997, 1996 and 1995, respectively. In 1997, 1996 and 1995, investment tax credits included in the computation of the provision were $\$ 383,000, \$ 848,000$ and $\$ 467,000$, respectively.

|  | 1997 | 1996 | 1995 |
| :---: | :---: | :---: | :---: |
| Statutory federal income tax rate | 35.0\% | 35.0\% | 35.0\% |
| Increase (decrease) in tax rate resulting from: |  |  |  |
| State taxes, net of federal income tax and foreign tax adjustments | 3.2 | 3.6 | 3.7 |
| Tax-exempt interest income | (0.2) | (0.3) | (0.6) |
| Low income housing and investment tax credits | (4.3) | (3.1) | (0.8) |
| Other | 1.8 | (0.6) | 0.5 |
| Effective tax rate | 35.5\% | 34.6\% | 37.8\% |

13. Financial Instruments with Off-Balance Sheet Risk

The Bank is a party to financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of its customers and to manage its own exposure to fluctuations in interest and foreign exchange rates. These financial instruments include commitments to extend credit, standby letters of credit, foreign exchange contracts, interest rate swaps and interest rate option swaps. To varying degrees, these instruments involve, elements of credit foreign exchange contracts, and interest rate risk in excess of the amount recognized in the statements of condition. The contract or notional amounts of these instruments reflect the extent of involvement that the Bank has in each class of financial instruments. The FASB has categorized certain of these off-balance sheet financial instruments that include foreign exchange contracts and interest rate swaps as derivative financial instruments. FASB has further categorized these derivative financial instruments into "held or issued for purposes other than trading" or "trading."

The Bank's exposure to off-balance sheet credit risk is defined as the possibility of sustaining a loss due to the failure of the counterparty to perform in accordance with the terms of the contract. Credit risks associated with off-balance sheet financial instruments are similar to those relating to on-balance sheet financial instruments. The Bank manages off-balance sheet credit risk with the same standards and procedures applied to its commercial lending activity.

Traditional Off-Balance Sheet Risk Instruments
Commitments to extend credit are agreements to lend to a customer as long as there is no violation of the terms or conditions established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since commitments may expire without being drawn, the total commitment amount do not necessarily represent future cash requirements. The Bank evaluates each customer's credit worthiness on an individual basis. The amount of collateral obtained is based on management's credit evaluation of the customer. The type of collateral varies, but may include cash, accounts receivable, inventory, and property, plant, and equipment.

Standby letters of credit are conditional commitments issued by the Bank to guarantee the performance of a customer to a third party. These guarantees are primarily issued to support borrowing agreements. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loan facilities to customers. The Bank holds cash and deposits as collateral supporting those commitments for which collateral is deemed necessary.

Foreign exchange contracts are contracts for delayed delivery of foreign currency in which the seller agrees to make delivery at a specified future date at a specified price. Risks arise from the possible inability of counterparties to meet the terms of their contracts and from movements in currency rate. Collateral is generally not required for these transactions.

At December 31, 1997, the notional amount of foreign exchange contracts held for trading totaled $\$ 427.6$ million, with a fair value $\$(6.8)$ million. The Bank uses foreign exchange contracts to offset foreign currency positions taken on behalf of its customers and for its own account. The Bank does not maintain significant net open positions in its foreign exchange trading account.

Derivative Financial Instruments Held or Issued for Other Than Trading

At December 31, 1997 the notional amount of foreign exchange contracts held for other than trading totaled $\$ 406.0$ million with a fair value of $\$ 15.7$ million. The Bank uses these foreign exchange contracts primarily for asset and liability management activities. The Bank does not maintain significant net open foreign exchange positions in its other than trading account.

Interest rate options, which primarily consist of caps and floors, are interest rate protection instruments that involve the obligation of the seller to pay the buyer an interest rate differential in exchange for a premium paid by the buyer. This differential represents the difference between current interest rates and an agreed-upon rate applied to a notional amount.
Exposure to loss on these options will increase or decrease over their respective lives as interest rates fluctuate. The Bank transacts interest rate options on behalf of its customers and does not maintain significant open positions.

The Bank utilizes interest-rates swaps in managing its exposure to interest-rate risk. These financial instruments require the exchange of fixed and floating rate interest payments based on the notional amount of the contract for a specified period. The Bank has used swap agreements to effectively convert portions of its floating rate loan portfolio to fixed rate. At December 31, 1997, $\$ 492.5$ million of such "receive-fixed" swaps were in effect. During the year the Bank also entered into several "pay-fixed" swaps totaling $\$ 70.0$ million to effectively convert the variable loan portfolios of other affiliated subsidiaries of Pacific Century to receive fixed rate.

The Bank's current credit risk exposure on interest-rate swaps is equal to the market value of these instruments plus or minus the market value of any collateral exchanged with swap counterparties. The aggregate credit risk of swaps at year-end 1997 was \$1.6 million. At December 31, 1997 the market value of all positions was \$ (2.4) million compared with $\$(7.7)$ million at year-end 1996 . Net expense on interest rate swap agreements totaled \$(2.5) million, \$(4.2) million and \$(11.7) million for 1997, 1996 and 1995, respectively.

The table below summarizes by notional amounts the activity for each major category of interest-rate swaps in 1997. The Bank had no deferred gains or losses relating to terminated swap contracts in 1997.

| Balance, December 31, 1994 Maturities/Amortizations | $\begin{aligned} & \$ 1,472,050 \\ & (376,814) \end{aligned}$ | $\begin{aligned} & \$ 119,297 \\ & (100,524) \end{aligned}$ |
| :---: | :---: | :---: |
| Balance, December 31, 1995 | 1,095,236 | 18,773 |
| Maturities/Amortizations | $(421,999)$ | $(18,773)$ |
| Balance, December 31, 1996 | 673,237 | - |
| Additions | 50,000 | 70,000 |
| Maturities/Amortizations | $(230,688)$ | - |
| Balance, December 31, 1997 | \$492,549 | \$70,000 |

The approximate annual maturities of interest-rate swap agreements outstanding as of December 31, 1997 were:


In 1997 the Bank entered into three "pay-fixed interest rate swaps" on behalf of its affiliate banks. One $\$ 10.0$ million swap matures in 1998 and the Bank's pay rate is 5.99\% and receive rate is the three month LIBOR rate. Two other "pay-fixed" swaps totaling \$60.0 million mature in 1999 and pay a weighted average rate of $6.41 \%$ while receiving interest at the three month LIBOR rate.
14. Fair Values of Financial Instruments

Fair value information about financial instruments, whether or not recognized in the balance sheet are as follows. When possible, fair values are measured based on quoted market prices for the same or comparable instruments. Because many of the Bank's financial instruments lack an available market price, management must use its best judgment in estimating the fair value of those instruments based on present value or other valuation techniques. Such techniques are significantly affected by estimates and assumptions, including the discount rate, future cash flows, economic conditions, risk characteristics, and other relevant factors. These estimates are subjective in nature and involve uncertain assumptions and, therefore, cannot be determined with precision. Many of the derived fair value estimates cannot be substantiated by comparison to independent markets and could not be realized in immediate settlement of the instrument. Certain financial instruments and all non-financial instruments are excluded from disclosure requirements. Accordingly, the aggregate fair value amounts presented do not represent the underlying value of the Bank.

The following methods and assumptions were used by the Bank in estimating fair values of financial instruments:

Cash and Cash Equivalents

The carrying amounts reported in the balance sheet for cash and short-term investments approximate the fair value of these assets.

Investment Securities Held to Maturity, Investment Securities Available for Sale and Trading Securities

Fair values for investment securities are based on quoted market prices, when available. If quoted market prices are not available, fair values are based on quoted market prices of

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comparable instruments.
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Loans
Fair values of loans are determined by discounting the expected future cash flows of pools of loans with similar characteristics. Loans are first segregated by type such as commercial, real estate, consumer, and foreign and are then further segmented into fixed and adjustable rate and loan quality categories. Expected future cash flows are projected based on contractual cash flows, adjusted for estimated prepayments.

Deposit Liabilities

Fair values for non-interest bearing and interest bearing demand deposits and savings are equal to the amount payable on demand (i.e., their carrying amounts) because the products have no stated maturity. Fair values for time deposits are estimated using discounted cash flow analyses. The discount rates used are based on rates currently offered for deposits with similar remaining maturities.

Short-Term Borrowings

The carrying amounts of funds purchased, securities sold under agreements to repurchase, and other short-term borrowings approximate their fair values.

Long-Term Debt

Fair values for long-term debt are estimated using discounted cash flow analyses, based on the Bank's current incremental borrowing rates for similar types of borrowings.

Off-Balance Sheet Instruments

Fair values for off-balance sheet instruments (e.g., commitments to extend credit, standby letters of credit, commercial letters of credit, foreign exchange and swap contracts, and interest rate swap agreements) are based on fees currently charged to enter into similar agreements, taking into account the remaining terms of the agreements and the counterparties' credit standing, current settlement values, or quoted market prices of comparable instruments.

The following table presents the fair values of Bank of Hawaii's financial instruments at December 31, 1997, 1996 and 1995.

|  | 997 | 1996 |  | 1995 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Book or |  | Book or |  | Book or |  |
| Notional |  | Notional |  | Notional |  |
| Value | Fair Value | Value | Fair Value | Value | Fair Value |

(In Thousands)
Financial Instruments - Assets

| Loans (a) | \$6,916,200 | \$7,089,100 | \$6,741,000 | \$6,913,800 | \$6,342,400 | \$6,570,100 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Investment securities (b) | 3,483,700 | 3,442,500 | 3,459,900 | 3,460,000 | 3,262,200 | 3,267,700 |
| Other financial assets (c) | 415,600 | 415,600 | 754,700 | 754,700 | 889,100 | 889,100 |
| Financial Instruments - Liabilities |  |  |  |  |  |  |
| Deposits | 7,649,900 | 7,691,000 | 7,775,600 | 7,764,000 | 6,748,100 | 6,802,000 |
| Short-term borrowings (d) | 3,423,500 | 3,423,500 | 3,007,000 | 3,007,000 | 3,076,300 | 3,076,300 |
| Long-term debt (e) | 217,700 | 218,900 | 499,100 | 450,700 | 798,900 | 792,500 |

Financial Instruments - Off-Balance Sheet
Financial instruments whose contract amounts represent credit risk:

(a) Includes all loans, net of reserve for loan losses, and excludes leases.
(b) Includes both held to maturity and available for sale securities.
(c) Includes interest-bearing deposits, funds sold, and trading securities.
(d) Includes securities sold under agreements to repurchase, funds purchased and short-term borrowings.
(e) Excludes capitalized lease obligations.

## 15. Related Parties and Related Party Transactions

Included in deposits (foreign, demand non-interest bearing, and demand interest bearing) are deposits from its parent and various affiliates (subsidiaries of its parent), totaling \$172,097,000 and $\$ 10,557,000$, respectively. Interest paid on these deposits totaled $\$ 9,739,000$ in 1997. The Bank paid insurance premiums of $\$ 2,954,000$ to Pacific Century Insurance Services, an affiliate, in 1997.

Certain directors and executive officers of the Bank, its subsidiary companies, companies in which they are principal owners, and trusts and estates in which they are involved, were loan customers during 1997, 1996 and 1995. These loans were made in the ordinary course of business at the Bank's normal credit terms, including interest rate and collateral requirements. Such loans at December 31, 1997, 1996 and 1995 amounted to $\$ 21,383,000$, $\$ 19,069,000$ and $\$ 29,869,000$, respectively. During 1997, the activity in these loans included new borrowings of $\$ 21,958,000$ and repayments of $\$ 23,636,000$ and other adjustments of $\$ 3,992,000$ relating to the changes in directors and the companies and trusts in which they are involved.

## 16. Subsequent Event (Unaudited)

On February 17, 1998, Pacific Century unveiled a comprehensive twoyear reorganization and restructuring program to accelerate expense reduction and improve efficiency. The program will see the merger of First Federal Savings and Loan Association of America (First Federal) with the Bank, the closing of approximately 25 branches in the State of Hawaii, and a comprehensive customer-focused redesign process to begin in 1999. At present, the timing of these changes and their related cost and expenses (including intangibles) have not been determined.

In the near term, the plan calls for First Federal, which was acquired by Pacific Century in 1990, to be merged with the Bank (pending regulatory approval). First Federal branches will be consolidated into the Bank network, and up to 25 branches in Hawaii (approximately 25\% of the combined First Federal and the Bank total) will be closed over the next two years. Customer accounts will be consolidated into the Bank's remaining 75 branches throughout the state.

Pacific Century's restructuring program will culminate in 1999 with a comprehensive nine-month redesign process that will put the company on track to met its financial goals. Pacific Century has contracted with a nationally recognized corporate redesign specialist, to aid in this activity.
17. Year 2000 Issues (Unaudited)

The Bank is currently in the process of addressing Year 2000 issues that arise from past date coding practices in both computer
software and hardware that used only the last two digits to identify the year. If not corrected, these systems will be unable to correctly distinguish the date in the Year 2000.

The Bank is included in Pacific Century's consolidated Year 2000 project plan, which is designed to identify, assess, and resolve Year 2000 issues. Pacific Century currently estimates the cost to achieve Year 2000 compliance to be approximately $\$ 30 \mathrm{million}$.
Additional information regarding the consolidated Year 2000 project is disclosed in Pacific Century's 1997 Annual Report to shareholders.


[^0]:    Restricted equity securities
    Debt securities issued by:
    United States Treasury and
    State and municipalities of the
    United States

[^1]:    omestic interest bearing demand accounts
    Domestic savings accounts
    Domestic time accounts
    Foreign accounts

