# Bank of Hawaii Corporation First Quarter 2015 Financial Results 

- Diluted Earnings Per Share $\$ 0.97$
- Net Income \$42.4 Million
- Board of Directors Declares Dividend of \$0.45 Per Share


## FOR IMMEDIATE RELEASE

HONOLULU, HI (April 20, 2015) -- Bank of Hawaii Corporation (NYSE: BOH) today reported diluted earnings per share of $\$ 0.97$ for the first quarter of 2015 , up from $\$ 0.94$ in the previous quarter, and up from $\$ 0.87$ in the same quarter last year. Net income for the first quarter of 2015 was $\$ 42.4$ million, an increase of $\$ 1.3$ million compared with net income of $\$ 41.2$ million in the fourth quarter of 2014 , and up $\$ 3.9$ million from net income of $\$ 38.6$ million in the first quarter of 2014.

Loan and lease balances increased to $\$ 7.2$ billion at March 31, 2015, up 4.1 percent from December 31, 2014 and 15.6 percent compared with March 31, 2014. Deposit growth remained strong during the quarter, increasing 2.7 percent from December 31, 2014 and 7.8 percent from March 31, 2014.
"Bank of Hawaii Corporation had a solid start to 2015 with good financial performance in the first quarter," said Peter S. Ho, Chairman, President, and CEO. "Our balance sheet remains strong with growth in both loans and deposits, and we maintained our disciplined approach to risk and capital management. During the quarter we sold $\$ 10.1$ million in Visa shares which exceeded our previous quarterly rate of $\$ 2.0$ million because of our counterparty's minimum transaction requirement. We do not currently anticipate further sales of Visa shares during 2015."

The return on average assets for the first quarter of 2015 was 1.15 percent, an increase from 1.12 percent during the previous quarter and same quarter last year. The return on average equity for the first quarter of 2015 was 16.18 percent, up from 15.39 percent in the fourth quarter of 2014 and 15.15 percent in the first quarter of 2014. The efficiency ratio during the first quarter of 2015 was 58.30 percent compared with 57.03 percent in the previous quarter and 60.54 percent in the same quarter last year.

- more -


## Financial Highlights

Net interest income, on a taxable-equivalent basis, for the first quarter of 2015 was $\$ 99.6$ million, up $\$ 0.1$ million from the fourth quarter of 2014 , and up $\$ 3.5$ million from the first quarter of 2014. The net interest margin was 2.81 percent for the first quarter of 2015, a decrease of 3 basis points compared with the net interest margin of 2.84 percent in the fourth quarter of 2014, and a 6 basis point decrease from 2.87 percent in the first quarter of 2014. Analyses of the changes in net interest income are included in Tables 8a and 8b.

Noninterest income was $\$ 52.3$ million for the first quarter of 2015, an increase of $\$ 6.5$ million compared with noninterest income of $\$ 45.8$ million in the fourth quarter of 2014, and an increase of $\$ 7.5$ million compared with noninterest income of $\$ 44.8$ million in the first quarter of 2014. Noninterest income in the first quarter of 2015 included a net gain of $\$ 10.1$ million resulting from the sale of 95,000 Visa Class B shares ( 156,589 Class A equivalents). The Company also contributed 4,700 Visa Class B shares to the Bank of Hawaii Foundation during the quarter. The contribution had no impact on noninterest expense; however, the contribution did favorably impact the effective tax rate during the quarter. Noninterest income in the first quarter of 2014 included a gain of $\$ 2.0$ million resulting from the sale of 22,000 Visa Class B shares. As of March 31, 2015, the Company has 297,814 Visa Class B shares remaining ( 490,887 Class A equivalents).

Noninterest expense was $\$ 86.9$ million in the first quarter of 2015, up $\$ 5.7$ million from noninterest expense of $\$ 81.2$ million in the fourth quarter of 2014 , and up $\$ 3.4$ million from noninterest expense of $\$ 83.5$ million in the same quarter last year. Noninterest expense in the first quarter of 2015 included seasonal payroll-related expenses resulting from annual payments from the Company's incentive compensation plans and higher payroll taxes, $\$ 1.9$ million in severance payments, higher medical and commission expenses, and increased technology investments. An analysis of noninterest expenses related to salaries and benefits is included in Table 9.

The effective tax rate for the first quarter of 2015 was 31.72 percent compared with 32.71 percent in the previous quarter and 29.13 percent during the same quarter last year. The lower effective tax rate in the first quarter of 2014 was primarily due to a $\$ 1.2$ million credit for the release of reserves due to a settlement with the State of Hawaii related to prior year tax issues.

The Company's business segments are defined as Retail Banking, Commercial Banking, Investment Services, and Treasury \& Other. Results for the business segments are determined based on the Company's internal financial management reporting process and organizational structure. Selected financial information for the business segments is included in Table 13.

## Asset Quality

The Company's asset quality remained strong during the first quarter of 2015. Total nonperforming assets decreased to $\$ 28.8$ million at March 31, 2015, down from non-performing assets of $\$ 30.1$ million at December 31, 2014 and $\$ 37.0$ million at March 31, 2014. As a percentage of total loans and leases, including foreclosed real estate, non-performing assets were 0.40 percent at the end of the first quarter of 2015, down from 0.44 percent at the end of the fourth quarter of 2014, and 0.60 percent at the end of the first quarter last year.

Accruing loans and leases past due 90 days or more were $\$ 8.0$ million at March 31, 2015, down from $\$ 8.7$ million at December 31, 2014 and $\$ 9.7$ million at March 31, 2014. Restructured
loans not included in non-accrual loans or accruing loans past due 90 days or more were $\$ 46.6$ million at March 31, 2015, up from $\$ 45.5$ million at December 31, 2014 and $\$ 44.5$ million at March 31, 2014. More information on non-performing assets and accruing loans and leases past due 90 days or more is presented in Table 11.

Net loan and lease charge-offs during the first quarter of 2015 were $\$ 1.2$ million or 0.07 percent annualized of total average loans and leases outstanding. Loan and lease charge-offs of $\$ 4.1$ million were partially offset by recoveries of $\$ 2.9$ million. Net charge-offs in the fourth quarter of 2014 were $\$ 1.7$ million, or 0.10 percent annualized of total average loans and leases outstanding, and were comprised of $\$ 3.7$ million in charge-offs partially offset by recoveries of $\$ 2.1$ million. Net charge-offs during the first quarter of 2014 were $\$ 1.3$ million, or 0.09 percent annualized of total average loans and leases outstanding, and were comprised of $\$ 4.0$ million in charge-offs partially offset by recoveries of $\$ 2.7$ million.

The allowance for loan and lease losses was $\$ 107.5$ million at March 31, 2015, down from $\$ 108.7$ million at December 31, 2014 and $\$ 114.1$ million at March 31, 2014. The ratio of the allowance for loan and lease losses to total loans and leases outstanding was 1.50 percent at March 31, 2015. The reserve for unfunded commitments was $\$ 5.9$ million at March 31, 2015, unchanged from the previous quarter and down from $\$ 6.0$ million at March 31, 2014. Details of loan and lease charge-offs, recoveries, and the components of the total reserve for credit losses are summarized in Table 12.

## Other Financial Highlights

Total assets were $\$ 15.14$ billion at March 31, 2015, up from $\$ 14.79$ billion at December 31, 2014 and $\$ 14.26$ billion at March 31, 2014. Average total assets were $\$ 14.95$ billion during the first quarter of 2015, an increase from average total assets of $\$ 14.60$ billion during the previous quarter and $\$ 14.03$ billion during the same quarter last year.

The investment securities portfolio decreased to $\$ 6.58$ billion at March 31, 2015, compared with $\$ 6.76$ billion at December 31, 2014 and $\$ 6.97$ billion at March 31, 2014. The portfolio at March 31, 2015 remains largely comprised of securities issued by U. S. government agencies and included $\$ 4.31$ billion in securities held to maturity and $\$ 2.27$ billion in securities available for sale.

Total loans and leases were $\$ 7.18$ billion at March 31, 2015, up from $\$ 6.90$ billion at December 31, 2014 and $\$ 6.21$ billion at March 31, 2014. Average total loans and leases were $\$ 7.05$ billion during the first quarter of 2015 , up from $\$ 6.75$ billion during the fourth quarter of 2014 , and up from $\$ 6.10$ billion during the same quarter last year.

The commercial loan portfolio was $\$ 2.96$ billion at the end of the first quarter of 2015, an increase of 4.5 percent from commercial loans of $\$ 2.83$ billion at the end of the fourth quarter of 2014, and up 14.9 percent from commercial loans of $\$ 2.57$ billion at the end of the same quarter last year. The consumer loan portfolio was $\$ 4.22$ billion at the end of the first quarter of 2015, an increase of 3.8 percent from consumer loans of $\$ 4.07$ billion at the end of the fourth quarter of 2014 , and up 16.1 percent from $\$ 3.64$ billion at the end of the same quarter last year. Loan and lease portfolio balances are summarized in Table 10.

Total deposits increased to $\$ 12.98$ billion at March 31, 2015 compared with $\$ 12.63$ billion at December 31, 2014 and $\$ 12.04$ billion at March 31, 2014. Average total deposits were $\$ 12.79$ billion during the first quarter of 2015, up from $\$ 12.44$ billion during the previous quarter and $\$ 11.81$ billion during the same quarter last year.

Consumer deposits increased 2.1 percent from the previous quarter and 4.4 percent compared with the first quarter last year. Commercial deposits increased 5.5 percent from the previous quarter and 14.8 percent compared with the first quarter last year. Other deposits, including public funds, decreased 4.5 percent from the previous quarter and 2.0 percent compared with the same quarter last year. Deposit balances are summarized in Tables 7 and 10.

During the first quarter of 2015, the Company repurchased 178.5 thousand shares of common stock at a total cost of $\$ 10.3$ million under its share repurchase program. The average cost was $\$ 57.70$ per share repurchased. From the beginning of the share repurchase program initiated during July 2001 through March 31, 2015, the Company has repurchased 52.2 million shares and returned over $\$ 1.9$ billion to shareholders at an average cost of $\$ 37.03$ per share. Remaining buyback authority under the share repurchase program was $\$ 62.9$ million at March 31, 2015. From April 1 through April 17, 2015, the Company repurchased an additional 48.0 thousand shares of common stock at an average cost of $\$ 61.58$ per share. As of April 17, 2015, remaining buyback authority under the share repurchase program was $\$ 60.0$ million.

Total shareholders' equity increased to $\$ 1.08$ billion at March 31, 2015, up from $\$ 1.06$ billion at December 31, 2014 and $\$ 1.03$ billion at March 31, 2014. At March 31, 2015, the Tier 1 Capital Ratio was 14.62 percent and the Tier 1 leverage ratio was 7.17 percent. Capital ratios are calculated under Basel III rules, which became effective January 1, 2015.

The Company's Board of Directors declared a quarterly cash dividend of $\$ 0.45$ per share on the Company's outstanding shares. The dividend will be payable on June 12, 2015 to shareholders of record at the close of business on May 29, 2015.

## Hawaii Economy

The overall Hawaii economy remained positive during the first quarter of 2015 due to the continuation of a strong tourism industry, expanding construction activity, relatively low unemployment, and stable real estate market. For the first two months of 2015, total visitor arrivals increased 0.8 percent and visitor spending decreased 3.3 percent compared to the same period in 2014. Following another record level of tourism in 2014, the current level of visitor activity still reflects a healthy tourism industry despite the mixed year-to-date results. The statewide seasonally-adjusted unemployment rate declined to 4.1 percent in February 2014, compared to 5.5 percent nationally.

For the first quarter of 2015, the volume of single-family home sales on Oahu decreased 4.0 percent and the volume of condominium sales on Oahu decreased 1.4 percent compared with the same period last year. During the first quarter of 2015, the median price of single-family home sales on Oahu increased 3.2 percent and the median price of condominium sales on Oahu increased 5.4 percent compared with the same period last year. As of March 31, 2015, months of inventory of single-family homes and condominiums on Oahu remained extremely low at 2.7 months and 3.4 months, respectively. More information on current Hawaii economic trends is presented in Table 15.

## Conference Call Information

The Company will review its first quarter financial results today at 2:00 p.m. Eastern Time (8:00 a.m. Hawaii Time). The conference call will be accessible via teleconference and via the Investor Relations link of Bank of Hawaii Corporation's web site, www.boh.com. Conference call participants located in the United States or Canada should dial 1 (800) 708-4540. All other international conference call participants should dial 1 (847) 619-6397. Use the pass code "Bank of Hawaii" to access the call. A replay will be available for one week beginning on Monday, April 20, 2015 by dialing 1 (888) 843-7419 in the United States or Canada and 1 (630) 652-3042 from other international locations. Enter the pass code number 38310708\# when prompted. A replay of the conference call will also be available via the Investor Relations link on the Company's website, www.boh.com.

## Forward-Looking Statements

This news release, and other statements made by the Company in connection with it may contain "forward-looking statements", such as forecasts of our financial results and condition, expectations for our operations and business prospects, and our assumptions used in those forecasts and expectations. Do not unduly rely on forward-looking statements. Actual results might differ significantly from our forecasts and expectations because of a variety of factors. More information about these factors is contained in Bank of Hawaii Corporation's Annual Report on Form 10-K for the year ended December 31, 2014, which was filed with the U.S. Securities and Exchange Commission. We have not committed to update forward-looking statements to reflect later events or circumstances.

Bank of Hawaii Corporation is a regional financial services company serving businesses, consumers, and governments, in Hawaii, American Samoa, and the West Pacific. The Company's principal subsidiary, Bank of Hawaii, was founded in 1897 and is the largest independent financial institution in Hawaii. For more information about Bank of Hawaii Corporation, see the Company's web site, www.boh.com.

Table 1


| (dollars in thousands) |  | $\begin{array}{r} \text { March 31, } \\ 2015 \\ \hline \end{array}$ | December 31, 2014 |  | $\begin{array}{r} \text { March 31, } \\ 2014 \\ \hline \end{array}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total Shareholders' Equity | \$ | 1,075,251 | \$ | 1,055,086 | \$ | 1,028,904 |
| Less: Goodwill |  | 31,517 |  | 31,517 |  | 31,517 |
| Tangible Common Equity | \$ | 1,043,734 | \$ | 1,023,569 | \$ | 997,387 |
| Total Assets | \$ | 15,139,179 | \$ | 14,787,208 | \$ | 14,263,118 |
| Less: Goodwill |  | 31,517 |  | 31,517 |  | 31,517 |
| Tangible Assets | \$ | 15,107,662 | \$ | 14,755,691 | \$ | 14,231,601 |



[^0]

Table 4

| (dollars in thousands) | Three Months Ended |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { March 31, } \\ 2015 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2014 \end{gathered}$ |  | $\begin{gathered} \text { March 31, } \\ 2014 \end{gathered}$ |  |
| Net Income | \$ | 42,442 | \$ | 41,191 | \$ | 38,592 |
| Other Comprehensive Income (Loss), Net of Tax: |  |  |  |  |  |  |
| Net Unrealized Gains on Investment Securities |  | 5,294 |  | 1,567 |  | 6,271 |
| Defined Benefit Plans |  | 220 |  | $(12,190)$ |  | 156 |
| Total Other Comprehensive Income (Loss) |  | 5,514 |  | $(10,623)$ |  | 6,427 |
| Comprehensive Income | \$ | 47,956 | \$ | 30,568 | \$ | 45,019 |

## Bank of Hawaii Corporation and Subsidiaries

Consolidated Statements of Condition
Table 5

| (dollars in thousands) | March 31, 2015 |  | December 31,$2014$ |  | $\begin{array}{r} \text { March 31, } \\ 2014 \\ \hline \end{array}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |  |  |
| Interest-Bearing Deposits in Other Banks | \$ | 3,383 | \$ | 2,873 | \$ | 4,085 |
| Funds Sold |  | 620,331 |  | 360,577 |  | 382,154 |
| Investment Securities |  |  |  |  |  |  |
| Available-for-Sale |  | 2,271,186 |  | 2,289,190 |  | 2,188,064 |
| Held to Maturity (Fair Value of \$4,378,007; \$4,504,495; and \$4,774,032) |  | 4,306,353 |  | 4,466,679 |  | 4,777,494 |
| Loans Held for Sale |  | 1,951 |  | 5,136 |  | 2,437 |
| Loans and Leases |  | 7,178,628 |  | 6,897,589 |  | 6,209,857 |
| Allowance for Loan and Lease Losses |  | $(107,461)$ |  | $(108,688)$ |  | $(114,126)$ |
| Net Loans and Leases |  | 7,071,167 |  | 6,788,901 |  | 6,095,731 |
| Total Earning Assets |  | 14,274,371 |  | 13,913,356 |  | 13,449,965 |
| Cash and Due from Banks |  | 151,793 |  | 172,126 |  | 159,079 |
| Premises and Equipment, Net |  | 109,223 |  | 109,854 |  | 107,323 |
| Accrued Interest Receivable |  | 47,017 |  | 44,654 |  | 46,431 |
| Foreclosed Real Estate |  | 2,095 |  | 2,311 |  | 3,450 |
| Mortgage Servicing Rights |  | 23,643 |  | 24,695 |  | 27,378 |
| Goodwill |  | 31,517 |  | 31,517 |  | 31,517 |
| Bank-Owned Life Insurance |  | 264,228 |  | 262,807 |  | 223,883 |
| Other Assets |  | 235,292 |  | 225,888 |  | 214,092 |
| Total Assets | \$ | 15,139,179 | \$ | 14,787,208 | \$ | 14,263,118 |

## Liabilities

Deposits

| Noninterest-Bearing Demand | $\$$ | $4,047,334$ | $\$$ |
| :--- | ---: | ---: | ---: |
| Interest-Bearing Demand | $3,832,943$ | $\$$ | $3,679,410$ |
| Savings | $5,014,684$ | $2,559,570$ | $2,378,414$ |
| Time | $1,308,932$ | $1,434,001$ | $4,515,026$ |
| Total Deposits | $12,979,616$ | $12,633,089$ | $12,044,623$ |
| Funds Purchased | 8,459 | 8,459 | 9,982 |
| Short-Term Borrowings | - | - | 375 |
| Securities Sold Under Agreements to Repurchase | 672,329 | 688,601 | 797,213 |
| Other Debt | 173,898 | 173,912 | 174,695 |
| Retirement Benefits Payable | 55,197 | 55,477 | 35,111 |
| Accrued Interest Payable | 5,836 | 5,148 | 5,743 |
| Taxes Payable and Deferred Taxes | 46,987 | 27,777 | 45,811 |
| Other Liabilities | 121,606 | 139,659 | 120,811 |
| Total Liabilities | $14,063,928$ | $13,732,122$ | $13,234,214$ |

Shareholders' Equity
Common Stock ( $\$ .01$ par value; authorized 500,000,000 shares;

| issued / outstanding: March 31, $2015-57,733,267 / 43,652,628 ;$ |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
| December 31, $2014-57,634,755 / 43,724,208 ;$ |  |  |  |  |
| and March 31, $2014-57,620,212 / 44,467,593)$ | 575 | 574 | 573 |  |
| Capital Surplus | 534,141 | 531,932 | 524,912 |  |
| Accumulated Other Comprehensive Loss | $(21,172)$ | $(26,686)$ | $(25,396)$ |  |
| Retained Earnings | $1,257,341$ | $1,234,801$ | $1,170,068$ |  |
| Treasury Stock, at Cost (Shares: March 31, 2015-14,080,639; |  |  |  |  |
| December 31, 2014-13,910,547; and March 31, 2014-13,152,619) | $(695,634)$ | $(685,535)$ | $(641,253)$ |  |
| Total Shareholders' Equity | $1,075,251$ | $1,055,086$ | $1,028,904$ |  |
| Total Liabilities and Shareholders' Equity | $\$ 15,139,179$ | $\$$ | $14,787,208$ | $\$$ |



| (dollars in millions) | Three Months Ended March 31, 2015 |  |  | Three Months Ended December 31, 2014 |  |  |  |  | Three Months Ended March 31, 2014 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average Balance | Income/ Expense | Yield/ <br> Rate |  | Average Balance | Income/ Expense | Yield/ <br> Rate |  | Average Balance | Income/ Expense | Yield Rate |
| Earning Assets |  |  |  |  |  |  |  |  |  |  |  |
| Interest-Bearing Deposits in Other Banks | \$ 3.1 | \$ | 0.44 | \% | \$ 3.4 | \$ | 0.24 | \% | \$ 5.7 | \$ | 0.23 |
| Funds Sold | 484.3 | 0.2 | 0.21 |  | 358.8 | 0.2 | 0.21 |  | 270.5 | 0.1 | 0.20 |
| Investment Securities |  |  |  |  |  |  |  |  |  |  |  |
| Available-for-Sale |  |  |  |  |  |  |  |  |  |  |  |
| Taxable | 1,560.8 | 6.5 | 1.67 |  | 1,563.9 | 7.0 | 1.78 |  | 1,548.9 | 7.2 | 1.86 |
| Non-Taxable | 723.3 | 5.7 | 3.16 |  | 715.1 | 5.8 | 3.24 |  | 677.5 | 5.5 | 3.27 |
| Held-to-Maturity |  |  |  |  |  |  |  |  |  |  |  |
| Taxable | 4,140.9 | 22.8 | 2.21 |  | 4,256.3 | 23.3 | 2.19 |  | 4,501.6 | 26.3 | 2.34 |
| Non-Taxable | 249.1 | 2.5 | 3.94 |  | 250.0 | 2.5 | 3.95 |  | 252.6 | 2.5 | 3.96 |
| Total Investment Securities | 6,674.1 | 37.5 | 2.25 |  | 6,785.3 | 38.6 | 2.27 |  | 6,980.6 | 41.5 | 2.38 |
| Loans Held for Sale | 3.1 | - | 3.63 |  | 2.8 | - | 3.92 |  | 4.2 | 0.1 | 4.68 |
| Loans and Leases ${ }^{1}$ |  |  |  |  |  |  |  |  |  |  |  |
| Commercial and Industrial | 1,130.5 | 8.9 | 3.18 |  | 1,025.3 | 8.5 | 3.30 |  | 923.8 | 7.8 | 3.41 |
| Commercial Mortgage | 1,449.5 | 13.7 | 3.83 |  | 1,421.3 | 13.9 | 3.87 |  | 1,250.0 | 12.7 | 4.12 |
| Construction | 103.8 | 1.1 | 4.39 |  | 110.4 | 1.2 | 4.52 |  | 97.3 | 1.1 | 4.43 |
| Commercial Lease Financing | 225.9 | 1.9 | 3.42 |  | 228.7 | 1.9 | 3.41 |  | 245.8 | 1.4 | 2.33 |
| Residential Mortgage | 2,631.3 | 27.5 | 4.18 |  | 2,501.8 | 26.5 | 4.24 |  | 2,286.9 | 24.4 | 4.27 |
| Home Equity | 878.5 | 8.1 | 3.72 |  | 850.5 | 8.2 | 3.82 |  | 781.8 | 7.6 | 3.97 |
| Automobile | 331.5 | 4.3 | 5.25 |  | 314.0 | 4.2 | 5.29 |  | 263.3 | 3.5 | 5.39 |
| Other ${ }^{2}$ | 302.1 | 5.5 | 7.36 |  | 294.3 | 5.5 | 7.37 |  | 255.1 | 5.0 | 7.90 |
| Total Loans and Leases | 7,053.1 | 71.0 | 4.06 |  | 6,746.3 | 69.9 | 4.13 |  | 6,104.0 | 63.5 | 4.19 |
| Other | 66.0 | 0.3 | 1.83 |  | 68.7 | 0.3 | 1.76 |  | 76.8 | 0.3 | 1.57 |
| Total Earning Assets ${ }^{3}$ | 14,283.7 | 109.0 | 3.07 |  | 13,965.3 | 109.0 | 3.11 |  | 13,441.8 | 105.5 | 3.16 |
| Cash and Due from Banks | 136.5 |  |  |  | 140.2 |  |  |  | 142.5 |  |  |
| Other Assets | 525.8 |  |  |  | 498.0 |  |  |  | 449.6 |  |  |
| Total Assets | \$ 14,946.0 |  |  |  | \$ 14,603.5 |  |  |  | \$ 14,033.9 |  |  |

Interest-Bearing Liabilities
Interest-Bearing Deposits


[^1]for the three months ended March 31, 2015, December 31, 2014, and March 31, 2014, respectively.

| (dollars in millions) | Three Months Ended March 31, 2015 Compared to December 31, 2014 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Volume ${ }^{1}$ |  |  | Rate ${ }^{1}$ |  | Total |
| Change in Interest Income: |  |  |  |  |  |  |
| Investment Securities |  |  |  |  |  |  |
| Available-for-Sale |  |  |  |  |  |  |
| Taxable | \$ | - | \$ | (0.5) | \$ | (0.5) |
| Non-Taxable |  | 0.1 |  | (0.2) |  | (0.1) |
| Held-to-Maturity |  |  |  |  |  |  |
| Taxable |  | (0.7) |  | 0.2 |  | (0.5) |
| Total Investment Securities |  | (0.6) |  | (0.5) |  | (1.1) |
| Loans and Leases |  |  |  |  |  |  |
| Commercial and Industrial |  | 0.7 |  | (0.3) |  | 0.4 |
| Commercial Mortgage |  | 0.1 |  | (0.3) |  | (0.2) |
| Construction |  | (0.1) |  | - |  | (0.1) |
| Residential Mortgage |  | 1.4 |  | (0.4) |  | 1.0 |
| Home Equity |  | 0.2 |  | (0.3) |  | (0.1) |
| Automobile |  | 0.1 |  | - |  | 0.1 |
| Total Loans and Leases |  | 2.4 |  | (1.3) |  | 1.1 |
| Total Change in Interest Income |  | 1.8 |  | (1.8) |  | - |
| Change in Interest Expense: |  |  |  |  |  |  |
| Interest-Bearing Deposits |  |  |  |  |  |  |
| Savings |  | 0.1 |  | - |  | 0.1 |
| Time |  | (0.1) |  | - |  | (0.1) |
| Total Interest-Bearing Deposits |  | - |  | - |  | - |
| Securities Sold Under Agreements to Repurchase |  | (0.2) |  | 0.1 |  | (0.1) |
| Total Change in Interest Expense |  | (0.2) |  | 0.1 |  | (0.1) |
| Change in Net Interest Income | \$ | 2.0 | \$ | (1.9) | \$ | 0.1 |

[^2]| (dollars in millions) | Three Months Ended March 31, 2015 Compared to March 31, 2014 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Volume ${ }^{1}$ |  |  | Rate ${ }^{1}$ |  | Total |
| Change in Interest Income: |  |  |  |  |  |  |
| Funds Sold | \$ | 0.1 | \$ | - | \$ | 0.1 |
| Investment Securities |  |  |  |  |  |  |
| Available-for-Sale |  |  |  |  |  |  |
| Taxable |  | 0.1 |  | (0.8) |  | (0.7) |
| Non-Taxable |  | 0.4 |  | (0.2) |  | 0.2 |
| Held-to-Maturity |  |  |  |  |  |  |
| Taxable |  | (2.1) |  | (1.4) |  | (3.5) |
| Total Investment Securities |  | (1.6) |  | (2.4) |  | (4.0) |
| Loans Held for Sale |  | (0.1) |  | - |  | (0.1) |
| Loans and Leases |  |  |  |  |  |  |
| Commercial and Industrial |  | 1.6 |  | (0.5) |  | 1.1 |
| Commercial Mortgage |  | 1.9 |  | (0.9) |  | 1.0 |
| Construction |  | 0.1 |  | (0.1) |  | - |
| Commercial Lease Financing |  | (0.1) |  | 0.6 |  | 0.5 |
| Residential Mortgage |  | 3.6 |  | (0.5) |  | 3.1 |
| Home Equity |  | 0.9 |  | (0.4) |  | 0.5 |
| Automobile |  | 0.9 |  | (0.1) |  | 0.8 |
| Other ${ }^{2}$ |  | 0.9 |  | (0.4) |  | 0.5 |
| Total Loans and Leases |  | 9.8 |  | (2.3) |  | 7.5 |
| Total Change in Interest Income |  | 8.2 |  | (4.7) |  | 3.5 |
| Change in Interest Expense: |  |  |  |  |  |  |
| Interest-Bearing Deposits |  |  |  |  |  |  |
| Savings |  | 0.1 |  | - |  | 0.1 |
| Time |  | - |  | (0.1) |  | (0.1) |
| Total Interest-Bearing Deposits |  | 0.1 |  | (0.1) |  | - |
| Securities Sold Under Agreements to Repurchase |  | (1.0) |  | 1.0 |  | - |
| Total Change in Interest Expense |  | (0.9) |  | 0.9 |  | - |
| Change in Net Interest Income | \$ | 9.1 | \$ | (5.6) | \$ | 3.5 |

[^3]| (dollars in thousands) | Three Months Ended |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { March 31, } \\ 2015 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2014 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { March 31, } \\ 2014 \end{gathered}$ |  |
| Salaries | \$ | 27,914 | \$ | 28,751 | \$ | 27,914 |
| Incentive Compensation |  | 4,514 |  | 4,639 |  | 4,231 |
| Share-Based Compensation |  | 2,345 |  | 2,342 |  | 1,969 |
| Commission Expense |  | 1,592 |  | 1,383 |  | 1,059 |
| Retirement and Other Benefits |  | 4,731 |  | 3,947 |  | 4,986 |
| Payroll Taxes |  | 3,585 |  | 2,007 |  | 3,568 |
| Medical, Dental, and Life Insurance |  | 3,184 |  | 2,653 |  | 2,621 |
| Separation Expense |  | 1,915 |  | (202) |  | 549 |
| Total Salaries and Benefits | \$ | 49,780 | \$ | 45,520 | \$ | 46,897 |

## Bank of Hawaii Corporation and Subsidiaries

Loan and Lease Portfolio Balances
Table 10

| (dollars in thousands) |  | $\begin{array}{r} \text { March 31, } \\ 2015 \end{array}$ | December 31, <br> 2014 |  | September 30, 2014 |  | June 30, 2014 |  | $\begin{array}{r} \text { March 31, } \\ 2014 \\ \hline \end{array}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial |  |  |  |  |  |  |  |  |  |  |
| Commercial and Industrial | \$ | 1,141,408 | \$ | 1,055,243 | \$ | 991,157 | \$ | 988,940 | \$ | 955,599 |
| Commercial Mortgage |  | 1,477,902 |  | 1,437,513 |  | 1,373,289 |  | 1,345,549 |  | 1,284,181 |
| Construction |  | 111,381 |  | 109,183 |  | 132,097 |  | 121,434 |  | 91,452 |
| Lease Financing |  | 224,419 |  | 226,189 |  | 232,381 |  | 237,585 |  | 240,931 |
| Total Commercial |  | 2,955,110 |  | 2,828,128 |  | 2,728,924 |  | 2,693,508 |  | 2,572,163 |
| Consumer |  |  |  |  |  |  |  |  |  |  |
| Residential Mortgage |  | 2,699,434 |  | 2,571,090 |  | 2,444,989 |  | 2,355,085 |  | 2,305,153 |
| Home Equity |  | 884,742 |  | 866,688 |  | 838,206 |  | 811,180 |  | 797,341 |
| Automobile |  | 339,686 |  | 323,848 |  | 306,003 |  | 287,794 |  | 273,553 |
| Other ${ }^{1}$ |  | 299,656 |  | 307,835 |  | 288,228 |  | 278,786 |  | 261,647 |
| Total Consumer |  | 4,223,518 |  | 4,069,461 |  | 3,877,426 |  | 3,732,845 |  | 3,637,694 |
| $\underline{\text { Total Loans and Leases }}$ | \$ | 7,178,628 | \$ | 6,897,589 | \$ | 6,606,350 | \$ | 6,426,353 | \$ | 6,209,857 |

Deposits

|  |  | March 31, | December 31, | September 30, | June 30, | March 31, |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| (dollars in thousands) |  | $\mathbf{2 0 1 5}$ | $\mathbf{2 0 1 4}$ | $\mathbf{2 0 1 4}$ | $\mathbf{2 0 1 4}$ | $\mathbf{2 0 1 4}$ |  |  |
| Consumer | $\$$ | $6,220,391$ | $\$$ | $6,092,929$ | $\$$ | $5,972,435$ | $\$$ | $5,938,123$ |
| Commercial |  | $5,444,814$ |  | $5,163,352$ | $5,960,485$ |  |  |  |
| Public and Other |  | $1,314,411$ |  | $1,376,808$ | $1,318,980$ | $5,207,026$ | $4,742,308$ |  |
| Total Deposits | $\$$ | $12,979,616$ | $\$$ | $12,633,089$ | $\$$ | $12,361,441$ | $\$$ | $12,624,885$ |

[^4]| (dollars in thousands) | $\begin{array}{r} \text { March 31, } \\ 2015 \\ \hline \end{array}$ |  | December 31, 2014 |  | September 30, 2014 |  | June 30, 2014 |  | March 31, <br> 2014 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Non-Performing Assets |  |  |  |  |  |  |  |  |  |  |
| Non-Accrual Loans and Leases |  |  |  |  |  |  |  |  |  |  |
| Commercial |  |  |  |  |  |  |  |  |  |  |
| Commercial and Industrial | \$ | 8,641 | \$ | 9,088 | \$ | 8,952 | \$ | 10,437 | \$ | 11,239 |
| Commercial Mortgage |  | 732 |  | 745 |  | 1,366 |  | 1,403 |  | 1,421 |
| Total Commercial |  | 9,373 |  | 9,833 |  | 10,318 |  | 11,840 |  | 12,660 |
| Consumer |  |  |  |  |  |  |  |  |  |  |
| Residential Mortgage |  | 14,344 |  | 14,841 |  | 16,756 |  | 15,818 |  | 19,003 |
| Home Equity |  | 2,965 |  | 3,097 |  | 2,671 |  | 2,787 |  | 1,935 |
| Total Consumer |  | 17,309 |  | 17,938 |  | 19,427 |  | 18,605 |  | 20,938 |
| Total Non-Accrual Loans and Leases |  | 26,682 |  | 27,771 |  | 29,745 |  | 30,445 |  | 33,598 |
| Foreclosed Real Estate |  | 2,095 |  | 2,311 |  | 3,562 |  | 3,944 |  | 3,450 |
| Total Non-Performing Assets | \$ | 28,777 | \$ | 30,082 | \$ | 33,307 | \$ | 34,389 | \$ | 37,048 |

## Accruing Loans and Leases Past Due 90 Days or More

Commercial

| Commercial and Industrial | \$ | - | \$ | 2 | \$ | 14 | \$ | - | \$ | 150 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total Commercial |  | - |  | 2 |  | 14 |  | - |  | 150 |
| Consumer |  |  |  |  |  |  |  |  |  |  |
| Residential Mortgage |  | 3,914 |  | 4,506 |  | 4,819 |  | 6,082 |  | 5,729 |
| Home Equity |  | 2,425 |  | 2,596 |  | 2,816 |  | 2,505 |  | 2,845 |
| Automobile |  | 537 |  | 616 |  | 612 |  | 236 |  | 346 |
| Other ${ }^{1}$ |  | 1,078 |  | 941 |  | 842 |  | 844 |  | 644 |
| Total Consumer |  | 7,954 |  | 8,659 |  | 9,089 |  | 9,667 |  | 9,564 |
| Total Accruing Loans and Leases Past Due 90 Days or More | \$ | 7,954 | \$ | 8,661 | \$ | 9,103 | \$ | 9,667 | \$ | 9,714 |
| Restructured Loans on Accrual Status and Not Past Due 90 Days or More | \$ | 46,639 | \$ | 45,474 | \$ | 45,169 | \$ | 43,625 | \$ | 44,473 |
| Total Loans and Leases | \$ | 7,178,628 | \$ | 6,897,589 | \$ | 6,606,350 | \$ | 6,426,353 | \$ | 6,209,857 |
| Ratio of Non-Accrual Loans and Leases to Total Loans and Leases |  | 0.37\% |  | 0.40\% |  | 0.45\% |  | 0.47\% |  | 0.54\% |
| Ratio of Non-Performing Assets to Total Loans and Leases <br> and Foreclosed Real Estate $\quad 0.40 \% \quad 0.44 \% \quad 0.50 \%$ 0.53\% |  |  |  |  |  |  |  |  |  |  |
| Ratio of Commercial Non-Performing Assets to Total Commercial Loans <br> and Leases and Commercial Foreclosed Real Estate $0.34 \%$ $0.38 \%$ $0.42 \%$ $0.48 \%$ $0.53 \%$ |  |  |  |  |  |  |  |  |  |  |
| Ratio of Consumer Non-Performing Assets to Total Consumer Loans and Leases and Consumer Foreclosed Real Estate |  | 0.44\% |  | 0.47\% |  | 0.56\% |  | 0.57\% |  | 0.64\% |
| Ratio of Non-Performing Assets and Accruing Loans and Leases <br> Past Due 90 Days or More to Total Loans and Leasesand Foreclosed Real Estate $0.51 \%$ $0.56 \%$ $0.64 \%$ $0.69 \%$ $0.75 \%$ |  |  |  |  |  |  |  |  |  |  |
| Quarter to Quarter Changes in Non-Performing Assets |  |  |  |  |  |  |  |  |  |  |
| Balance at Beginning of Quarter | \$ | 30,082 | \$ | 33,307 | \$ | 34,389 | \$ | 37,048 | \$ | 39,650 |
| Additions |  | 621 |  | 1,885 |  | 2,565 |  | 2,798 |  | 2,491 |
| Reductions |  |  |  |  |  |  |  |  |  |  |
| Payments |  | $(1,427)$ |  | $(1,822)$ |  | $(2,381)$ |  | $(2,753)$ |  | $(1,855)$ |
| Return to Accrual Status |  | (187) |  | $(1,291)$ |  | (704) |  | (904) |  | $(1,864)$ |
| Sales of Foreclosed Real Estate |  | (37) |  | $(1,480)$ |  | (449) |  | $(1,782)$ |  | (737) |
| Charge-offs/Write-downs |  | (275) |  | (517) |  | (113) |  | (18) |  | (637) |
| Total Reductions |  | $(1,926)$ |  | $(5,110)$ |  | $(3,647)$ |  | $(5,457)$ |  | $(5,093)$ |
| Balance at End of Quarter | \$ | 28,777 | \$ | 30,082 | \$ | 33,307 | \$ | 34,389 | \$ | 37,048 |

[^5]| (dollars in thousands) | Three Months Ended |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { March 31, } \\ 2015 \\ \hline \end{gathered}$ |  | $\begin{gathered} \hline \text { December 31, } \\ 2014 \\ \hline \end{gathered}$ |  | $\begin{gathered} \hline \text { March 31, } \\ 2014 \\ \hline \end{gathered}$ |  |
| Balance at Beginning of Period | \$ | 114,575 | \$ | 116,249 | \$ | 121,521 |
| Loans and Leases Charged-Off |  |  |  |  |  |  |
| Commercial |  |  |  |  |  |  |
| Commercial and Industrial |  | (235) |  | (205) |  | (819) |
| Consumer |  |  |  |  |  |  |
| Residential Mortgage |  | (559) |  | (97) |  | (329) |
| Home Equity |  | (216) |  | (293) |  | (351) |
| Automobile |  | $(1,428)$ |  | $(1,376)$ |  | (917) |
| Other ${ }^{1}$ |  | $(1,650)$ |  | $(1,772)$ |  | $(1,622)$ |
| Total Loans and Leases Charged-Off |  | $(4,088)$ |  | $(3,743)$ |  | $(4,038)$ |


| Recoveries on Loans and Leases Previously Charged-Off |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial |  |  |  |  |  |  |
| Commercial and Industrial | 646 |  |  | 396 | 920 |  |
| Commercial Mortgage | 14 |  |  | 14 | 14 |  |
| Construction | 8 |  |  | 8 |  | 5 |
| Lease Financing | 68 |  |  | 4 |  | 2 |
| Consumer |  |  |  |  |  |  |
| Residential Mortgage | 342 |  |  | 542 |  | 272 |
| Home Equity | 881 |  |  | 204 |  | 551 |
| Automobile | 494 |  |  | 467 |  | 445 |
| Other ${ }^{1}$ | 408 |  |  | 434 |  | 501 |
| Total Recoveries on Loans and Leases Previously Charged-Off | 2,861 |  |  | 2,069 |  | 2,710 |
| Net Loans and Leases Charged-Off | $(1,227)$ |  |  | $(1,674)$ |  | $(1,328)$ |
| Provision for Unfunded Commitments | - |  |  | - |  | (57) |
| Balance at End of Period ${ }^{2}$ | \$ | 113,348 |  | 114,575 |  | 120,136 |


| Components |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Allowance for Loan and Lease Losses | $\$$ | 107,461 | $\$$ | 108,688 | $\$$ |
| Reserve for Unfunded Commitments | 5,887 | 114,126 |  |  |  |
| Total Reserve for Credit Losses | $\$$ | 113,348 | $\$$ | 114,575 | $\$$ |
|  |  |  |  |  |  |
|  | $7,053,061$ | $\$$ | $6,746,332$ | $\$$ | $6,104,041$ |

Ratio of Net Loans and Leases Charged-Off to
Average Loans and Leases Outstanding (annualized)
Ratio of Allowance for Loan and Lease Losses to Loans and Leases Outstanding

${ }^{1}$ Comprised of other revolving credit, installment, and lease financing.
${ }^{2}$ Included in this analysis is activity related to the Company's reserve for unfunded commitments, which is separately recorded in other liabilities in the Consolidated Statements of Condition.

## Bank of Hawaii Corporation and Subsidiaries

Business Segments Selected Financial Information
Table 13

| (dollars in thousands) |  | Retail Banking |  | Commercial Banking |  | Investment Services |  | Treasury and Other | Consolidated Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Three Months Ended March 31, 2015 |  |  |  |  |  |  |  |  |  |  |
| Net Interest Income | \$ | 48,015 | \$ | 35,927 | \$ | 2,977 | \$ | 9,851 | \$ | 96,770 |
| Provision for Credit Losses |  | 1,723 |  | (464) |  | (8) |  | $(1,251)$ |  | - |
| Net Interest Income After Provision for Credit Losses |  | 46,292 |  | 36,391 |  | 2,985 |  | 11,102 |  | 96,770 |
| Noninterest Income |  | 19,073 |  | 5,599 |  | 14,717 |  | 12,918 |  | 52,307 |
| Noninterest Expense |  | $(50,033)$ |  | $(18,188)$ |  | $(14,444)$ |  | $(4,250)$ |  | $(86,915)$ |
| Income Before Provision for Income Taxes |  | 15,332 |  | 23,802 |  | 3,258 |  | 19,770 |  | 62,162 |
| Provision for Income Taxes |  | $(5,447)$ |  | $(8,402)$ |  | $(1,205)$ |  | $(4,666)$ |  | $(19,720)$ |
| Net Income | \$ | 9,885 | \$ | 15,400 | \$ | 2,053 | \$ | 15,104 | \$ | 42,442 |
| Total Assets as of March 31, 2015 | \$ | 4,239,641 | \$ | 2,910,258 | \$ | 188,399 | \$ | 7,800,881 | \$ | 15,139,179 |

## Three Months Ended March 31, $2014{ }^{1}$



[^6]|  | Three Months Ended |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| (dollars in thousands, except per share amounts) | March 31, | December 31, | September 30, | June 30, | March 31, |
|  | 2015 | 2014 | 2014 | 2014 | 2014 |


| Quarterly Operating Results |  |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Interest Income | $\$ 0,961$ | $\$$ | 69,974 | $\$$ | 68,089 | $\$$ | 65,818 |
| Interest and Fees on Loans and Leases | 70,96 | 63,526 |  |  |  |  |  |
| Income on Investment Securities |  |  |  |  |  |  |  |
| $\quad$ Available-for-Sale | 10,198 | 10,732 | 10,286 | 10,697 | 10,760 |  |  |
| Held-to-Maturity | 24,407 | 24,966 | 26,067 | 26,938 | 27,889 |  |  |
| Deposits | 3 | 2 | 3 | 1 | 3 |  |  |
| Funds Sold | 259 | 192 | 176 | 168 | 137 |  |  |
| Other | 302 | 303 | 302 | 302 | 302 |  |  |
| Total Interest Income | 106,130 | 106,169 | 104,923 | 103,924 | 102,617 |  |  |


| Interest Expense |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Deposits | 2,368 | 2,392 | 2,391 | 2,393 | 2,358 |
| Securities Sold Under Agreements to Repurchase | 6,371 | 6,520 | 6,523 | 6,465 | 6,397 |
| Funds Purchased | 3 | 3 | 3 | 3 | 3 |
| Other Debt | 618 | 622 | 627 | 650 | 626 |
| Total Interest Expense | 9,360 | 9,537 | 9,544 | 9,512 | 9,384 |
| Net Interest Income | 96,770 | 96,632 | 95,379 | 94,412 | 93,233 |
| Provision for Credit Losses | - | - | $(2,665)$ | $(2,199)$ | - |


| Provision for Credit Losses |  |  | (2,665 | , 1 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Net Interest Income After Provision for Credit Losses | 96,770 | 96,632 | 98,044 | 96,611 | 93,233 |
| Noninterest Income |  |  |  |  |  |
| Trust and Asset Management | 12,180 | 12,225 | 11,716 | 12,005 | 11,852 |
| Mortgage Banking | 1,693 | 2,116 | 1,646 | 1,804 | 2,005 |
| Service Charges on Deposit Accounts | 8,537 | 9,058 | 9,095 | 8,638 | 8,878 |
| Fees, Exchange, and Other Service Charges | 12,897 | 13,702 | 13,390 | 13,370 | 12,939 |
| Investment Securities Gains, Net | 10,231 | 1,966 | 1,858 | 2,079 | 2,160 |
| Annuity and Insurance | 2,044 | 1,664 | 2,348 | 1,930 | 2,123 |
| Bank-Owned Life Insurance | 1,734 | 1,874 | 1,644 | 1,519 | 1,602 |
| Other | 2,991 | 3,213 | 3,253 | 3,136 | 3,209 |
| Total Noninterest Income | 52,307 | 45,818 | 44,950 | 44,481 | 44,768 |


| Total Noninterest Income | 52,307 | 45,818 | 44,950 | 44,481 | 44,768 |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Noninterest Expense |  |  |  |  |  |  |
| Salaries and Benefits | 49,780 | 45,520 | 45,530 | 45,081 | 46,897 |  |
| Net Occupancy | 9,333 | 9,291 | 9,334 | 9,254 | 9,417 |  |
| Net Equipment | 5,288 | 4,734 | 4,473 | 4,669 | 4,603 |  |
| Data Processing | 3,773 | 3,823 | 3,665 | 3,842 | 3,649 |  |
| Professional Fees | 2,334 | 3,086 | 1,835 | 2,613 | 2,260 |  |
| FDIC Insurance | 2,140 | 2,055 | 1,750 | 2,055 | 2,076 |  |
| Other | 14,267 | 12,731 | 14,443 | 13,568 | 14,645 |  |
| Total Noninterest Expense | 86,915 | 81,240 | 81,030 | 81,082 | 83,547 |  |
| Income Before Provision for Income Taxes | 62,162 | 61,210 | 61,964 | 60,010 | 54,454 |  |
| Provision for Income Taxes |  | 19,720 |  | 20,019 |  | 20,195 |
| Net Income | $\$$ | 42,442 | $\$$ | 41,191 | $\$$ | 41,769 |
|  |  |  |  |  |  |  |

## Balance Sheet Totals

## Loans and Leases

Total Assets
Total Deposits
Total Shareholders' Equity
\$ 7,178,628
15,139,179
12,979,616
1,075,251

$$
\begin{array}{r}
\$ 6,897,589 \\
14,787,208 \\
12,633,089 \\
1,055,086
\end{array}
$$

\$ 6,606,350
14,510,166
12,361,441
1,057,413
\$ 6,426,353
\$ 6,209,857
14,844,505
12,670,034
1,050,801

14,263,118
12,044,473
1,028,904

## Performance Ratios

| Return on Average Assets | 1.15 | $\%$ | 1.12 | $\%$ | 1.15 | $\%$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Return on Average Shareholders' Equity | 16.18 | 15.39 | 15.57 | 1.17 | $\%$ | 1.12 |
| Efficiency Ratio $^{1}$ | 58.30 | 57.03 | 57.74 | 58.38 | 15.15 |  |
| Net Interest Margin $^{2}$ | 2.81 | 2.84 | 2.85 | 60.54 |  |  |

[^7]
## Bank of Hawaii Corporation and Subsidiaries



Tourism ${ }^{5}$

| February 28, 2015 | 661.7 | 2.3 |
| :---: | :---: | :---: |
| January 31, 2015 | 678.9 | (0.6) |
| December 31, 2014 | 765.3 | 6.2 |
| November 30, 2014 | 637.7 | 2.2 |
| October 31, 2014 | 659.8 | 3.0 |
| September 30, 2014 | 622.2 | 4.1 |
| August 31, 2014 | 730.7 | (2.4) |
| July 31, 2014 | 772.1 | 1.9 |
| June 30, 2014 | 725.1 | 1.2 |
| May 31, 2014 | 649.1 | 1.8 |
| April 30, 2014 | 662.6 | (0.7) |
| March 31, 2014 | 728.8 | (5.2) |
| February 28, 2014 | 646.8 | (4.3) |
| January 31, 2014 | 682.6 | 0.1 |
| December 31, 2013 | 720.8 | (1.8) |
| November 30, 2013 | 624.1 | (4.2) |
| October 31, 2013 | 640.3 | (0.1) |
| September 30, 2013 | 597.7 | 0.5 |
| August 31, 2013 | 748.8 | 2.5 |
| July 31, 2013 | 758.0 | 4.6 |
| June 30, 2013 | 716.6 | 5.5 |
| May 31, 2013 | 637.5 | 2.4 |
| April 30, 2013 | 667.0 | 3.1 |
| March 31, 2013 | 769.1 | 7.6 |
| February 28, 2013 | 675.5 | 7.8 |
| January 31, 2013 | 681.9 | 5.9 |
| December 31, 2012 | 733.7 | 6.3 |
| November 30, 2012 | 651.2 | 14.5 |
| October 31, 2012 | 640.7 | 8.6 |
| September 30, 2012 | 595.0 | 6.1 |
| August 31, 2012 | 725.6 | 11.0 |
| July 31, 2012 | 720.4 | 7.8 |
| June 30, 2012 | 677.2 | 11.5 |
| May 31, 2012 | 622.9 | 12.5 |

[^8]
[^0]:    ${ }^{1}$ Risk-weighted assets and capital ratios as of March 31, 2015 calculated under Basel III rules, which became effective January 1, 2015.

[^1]:    ${ }^{1}$ Non-performing loans and leases are included in the respective average loan and lease balances. Income, if any, on such loans and leases
    is recognized on a cash basis.
    ${ }^{2}$ Comprised of other consumer revolving credit, installment, and consumer lease financing.
    ${ }^{3}$ Interest income includes taxable-equivalent basis adjustments, based upon a federal statutory tax rate of $35 \%$, of $\$ 2,878,000, \$ 2,908,000$ and $\$ 2,824,000$

[^2]:    The change in interest income and expense not solely due to changes in volume or rate has been allocated on a pro-rata basis to the volume and rate columns.

[^3]:    ${ }^{1}$ The change in interest income and expense not solely due to changes in volume or rate has been allocated on a pro-rata basis to the volume and rate columns.
    ${ }^{2}$ Comprised of other consumer revolving credit, installment, and consumer lease financing.

[^4]:    ${ }^{1}$ Comprised of other revolving credit, installment, and lease financing.

[^5]:    ${ }^{1}$ Comprised of other revolving credit, installment, and lease financing.

[^6]:    ${ }^{1}$ Certain prior period information has been reclassified to conform to current presentation.

[^7]:    ${ }^{1}$ Efficiency ratio is defined as noninterest expense divided by total revenue (net interest income and noninterest income).
    ${ }^{2}$ Net interest margin is defined as net interest income, on a taxable-equivalent basis, as a percentage of average earning assets.

[^8]:    Source: Hawaii Department of Business, Economic Development \& Tourism
    ${ }^{2}$ Source: U. S. Bureau of Labor
    ${ }^{3}$ Source: Hawaii Department of Labor and Industrial Relations
    ${ }^{4}$ Source: Honolulu Board of REALTORS
    ${ }^{5}$ Source: Hawaii Tourism Authority
    Note: Certain prior period seasonally adjusted information has been revised.

