# UNITED STATES SECURITIES AND EXCHANGE COMMISSION 

Washington, D.C. 20549

## FORM 10-K

(Mark
One)

## ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended December 31, 2009

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
for the transition period from $\qquad$ to $\qquad$

Commission File Number 1-6887

## BANK OF HAWAII CORPORATION

(Exact name of registrant as specified in its charter)

| Delaware |  |
| :---: | :---: |
| (State of incorporation) | $\mathbf{9 9 - 0 1 4 8 9 9 2}$ |
| (I.R.S. Employer Identification No.) |  |
| (Address of principal executive offices) | $\mathbf{9 6 8 1 3}$ |
| (Zip Code) |  |

1-888-643-3888
(Registrant's telephone number, including area code)
Securities registered pursuant to Section 12(b) of the Act:

Title of Each Class
Common Stock, \$. 01 Par Value

Name of Each Exchange on Which Registered
New York Stock Exchange

Securities registered pursuant to Section 12(g) of the Act:
None

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act.
Yes ${ }^{\boldsymbol{~}}$ No

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act.
Yes $\square$ No $\boldsymbol{\otimes}$

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

## Yes $\mathbf{x}$ No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (Section 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

## Yes $\square$ No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K (Section 229.405 of this chapter) is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form $10-\mathrm{K}$ or any amendment to this Form 10-K.

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

| Large accelerated filer $\boxtimes$ | Accelerated filer $\square$ |
| :--- | :--- |
| Non-accelerated filer $\square$ (Do not check if a smaller reporting company) | Smaller reporting company $\square$ |

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act).

$$
\text { Yes } \square \text { No 区 }
$$

The aggregate market value of the registrant's outstanding voting common stock held by non-affiliates on June 30, 2009 (the last business day of the registrant's most recently completed second fiscal quarter), determined using the per share closing price on that date on the New York Stock Exchange of $\$ 35.83$, was approximately $\$ 1,691,927,176$. Therewas no non-voting common equity of the registrant outstanding on that date.

As of February 16, 2010, there were $48,010,982$ shares of common stock outstanding.

## DOCUMENTS INCORPORATED BY REFERENCE

Portions of the Proxy Statement relating to the Annual Meeting of Shareholders to be held on April 23, 2010, are incorporated by reference into Part III of this Report.

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## Part I

## Item 1. Business

## General

Bank of Hawaii Corporation (the "Parent") is a Delaware corporation and a bank holding company ("BHC") headquartered in Honolulu, Hawaii.
The Parent's principal and only operating subsidiary, Bank of Hawaii (the "Bank"), was organized on December 17, 1897 and is chartered by the State of Hawaii. The Bank's deposits are insured by the Federal Deposit Insurance Corporation (the "FDIC") and the Bank is a member of the Federal Reserve System.

The Bank provides a broad range of financial services and products primarily to customers in Hawaii and the Pacific Islands (Guam, nearby islands, and American Samoa). References to "we," "our," "us," or "the Company" refer to the holding company and its subsidiaries that are consolidated for financial reporting purposes.

The Bank's subsidiaries include Bank of Hawaii Leasing, Inc., Bankoh Investment Services, Inc., Pacific Century Life Insurance Corporation, BOH Wholesale Insurance Agency, Inc. (formerly known as Triad Insurance Agency, Inc.), and Bank of Hawaii Insurance Services, Inc. The Bank's subsidiaries are engaged in equipment leasing, securities brokerage, investment services, wholesale insurance, and insurance agency services. In 2009, the Company sold most of the assets and operations of its wholesale insurance agency and retail insurance brokerage subsidiaries, including the name of its wholesale insurance agency business, Triad Insurance Agency, Inc., to third parties.

We are aligned into four business segments for management reporting purposes: Retail Banking, Commercial Banking, Investment Services, and Treasury. See Management's Discussion and Analysis of Financial Condition and Results of Operations ("MD\&A") and Note 13 to the Consolidated Financial Statements for more information.

Our annual report on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K, and all amendments to those reports can be found free of charge on our website at www.boh.com as soon as reasonably practicable after such material is electronically filed with or furnished to the U.S. Securities and Exchange Commission (the "SEC"). The SEC maintains a website, www.sec.gov, which contains reports, proxy and information statements, and other information regarding issuers that file electronically with the SEC. Our Corporate Governance Guidelines; charters of the Audit Committee, the Executive and Strategic Planning Committee, the Human Resources and Compensation Committee, and the Nominating and Corporate Governance Committee; and our Code of Business Conduct and Ethics are available on our website. Upon written request to the Corporate Secretary at 130 Merchant Street, Honolulu, Hawaii, 96813, this information is available in print form.

The Parent's other subsidiary is the BOHC Investment Fund, LLC (the "Fund"). The Fund was organized in September 2007, to invest in and hold securities of Qualified High Technology Businesses, as defined in the Hawaii Revised Statutes.

We have included the Chief Executive Officer and the Chief Financial Officer certifications required by Section 302 of the Sarbanes-Oxley Act of 2002 as Exhibits 31.1 and 31.2 of thisreport.

## Competition

We are subject to substantial competition from banks, savings associations, credit unions, mortgage companies, finance companies, mutual funds, brokerage firms, insurance companies, and other providers of financial services, including financial service subsidiaries of commercial and manufacturing companies. We also compete with non-financial institutions that offer financial products and services. Some of our competitors are not subject to the same level of regulation and oversight that is required of banks and BHCs. As a result, some of our competitors may have lower cost structures. Also, some of our competitors, through alternative delivery channels such as the internet, may be based outside of the markets that we serve. Our extensive branch network, exceptional service levels, and knowledge of local trends and conditions contribute to our competitive advantage.

## Supervision and Regulation

We are extensively regulated under both federal and state laws. The following information describes significant laws and regulations applicable to us. The description is qualified in its entirety by reference to the applicable laws and regulations. Proposals to change the laws and regulations governing the banking industry are frequently raised in Congress, in state legislatures, and with the various bank regulatory agencies. The recent intervention into the banking system by the federal government to deal with the current financial crisis and its impact on the supervision and regulation of the banking and financial services industries may adversely affect our business, operations, and earnings. Changes in applicable laws or regulations, or a change in the way such laws or regulations are interpreted by regulatory agencies or courts, may have a material impact on our business, operations, and earnings.

## The Parent

The Parent is registered as a BHC under the Bank Holding Company Act of 1956, as amended (the "BHC Act"), and is subject to the supervision of and to examination by the Board of Governors of the Federal Reserve Bank (the "FRB"). The Parent is also registered as a financial institution holding company under the Hawaii Code of Financial Institutions (the "Code") and is subject to the registration, reporting, and examination requirements of the Code.

The BHC Act prohibits, with certain exceptions, a BHC from acquiring beneficial ownership or control of more than 5\% of the voting shares of any company, including a bank, without the FRB's prior approval. The Act also prohibits a BHC from engaging in any activity other than banking, managing or controlling banks or other subsidiaries authorized under the BHC Act, or furnishing services to or performing services for its subsidiaries.

Under FRB policy, a BHC is expected to serve as a source of financial and management strength to its subsidiary bank. A BHC is also expected to commit resources to support its subsidiary bank in circumstances where it might not do so absent such a policy. Under this policy, a BHC is expected to stand ready to provide adequate capital funds to its subsidiary bank during periods of financial adversity and to maintain the financial flexibility and capital-raising capacity to obtain additional resources for assisting its subsidiary bank.

Under the Riegle-Neal Interstate Banking and Branching Efficiency Act, banks and bank holding companies from any state are permitted to acquire banks located in any other state, subject to certain conditions, including certain nationwide and state-imposed deposit concentration limits. The Bank also has the ability, subject to certain restrictions, to acquire branches outside its home state by acquisition or merger. The establishment of new interstate branches is also possible in those states with laws that expressly permit de novo branching. Because the Code permits de novo branching by out-ofstate banks, those banks may establish new branches in Hawaii. Interstate branches are subject to certain laws of the states in which they are located.

Under the BHC Act, a BHC may elect to become a financial holding company and thereby engage in a broader range of financial and other activities than are permissible for traditional BHCs. In order to qualify for the election, all of the depository institution subsidiaries of the BHC must be wellcapitalized and well-managed. Additionally, all of its insured depository institution subsidiaries must have achieved a rating of "satisfactory" or better under the Community Reinvestment Act (the "CRA"). Financial holding companies are permitted to engage in activities that are "financial in nature"; activities incidental to or complementary of the financial activities of traditional BHCs, as determined by the FRB. The Parent has not elected to become a financial holding company.

## Bank of Hawaii

The Bank is subject to supervision and examination by the FRB of San Francisco and the State of Hawaii Department of Commerce and Consumer Affairs ("DCCA"), Division of Financial Institutions. The Bank is subject to extensive federal and state regulations that significantly affect business and activities. Regulatory bodies have broad authority to implement standards and to initiate proceedings designed to prohibit depository institutions from engaging in activities that represent unsafe and unsound banking practices or constitute violations of applicable laws, rules, regulations, administrative orders, or written agreements with regulators.

The standards relate generally to operations and management, asset quality, interest rate exposure, capital, and executive compensation. The agencies are authorized to take action against institutions that fail to meet such standards, including the assessment of civil monetary penalties, the issuance of cease-and-desist orders, and other actions.

Bankoh Investment Services, Inc., the broker dealer subsidiary of the Bank, is incorporated in Hawaii and is regulated by the Financial Industry Regulatory Authority, and the DCCA's Business Registration Division. The Bank's insurance subsidiaries, Bank of Hawaii Insurance Services, Inc. and BOH Wholesale Insurance Agency, Inc. are incorporated in Hawaii and are regulated by the DCCA's Division of Insurance. Pacific Century Life Insurance Corporation is incorporated in Arizona and is regulated by the State of Arizona Department of Insurance.

## Capital Requirements

The federal bank regulatory agencies have issued substantially similar risk-based and leverage capital guidelines applicable to BHCs and the banks they supervise. Under the risk-based capital requirements, the Company and the Bank are each generally required to maintain a minimum ratio of total capital to risk-weighted assets of $8 \%$. At least half of the total capital is to be composed of common equity, retained earnings, and qualifying perpetual preferred stock, less certain intangibles ("Tier 1 Capital"). The remainder may consist of certain subordinated debt, certain hybrid capital instruments and other qualifying preferred stock, and a limited amount of the allowance for loan and lease losses ("Tier 2 Capital") and, together with Tier 1 Capital, equals total capital ("Total Capital"). Risk weighted assets are calculated by taking assets and credit equivalent amounts of off-balance-sheet items and assigning them to one of several broad risk categories. The risk categories are assigned according to the obligor, or, if relevant, to the guarantor, or to the nature of the collateral. The aggregate dollar value of the amount in each category is then multiplied by the risk weight associated with that category.

BHCs and banks are also required to maintain minimum leverage ratios established by the federal bank regulatory agencies. These requirements provide for a minimum leverage ratio of Tier 1 Capital to adjusted quarterly average assets equal to $3 \%$ for BHCs and banks that have the highest regulatory rating and are not experiencing significant growth or expansion. All other BHCs and banks will generally be required to maintain a leverage ratio of at least 100 to 200 basis points above the stated minimum. See Note 11 to the Consolidated Financial Statements for capital ratios for the Company and the Bank.

The risk-based capital standards identify concentrations of credit risk and the risk arising from non-traditional banking activities, as well as an institution's ability to manage these risks, as important factors to be taken into account by the agencies in assessing an institution's overall capital adequacy. The capital guidelines also provide that exposure to a decline in the economic value of an institution's capital due to changes in interest rates is a factor to be considered in evaluating a bank's capital adequacy.

## Dividend Restrictions

The Parent is a legal entity separate and distinct from the Bank. The Parent's principal source of funds to pay dividends on its common stock and to service its debt is dividends from the Bank. Various federal and state laws and regulations limit the amount of dividends the Bank may pay to the Parent without regulatory approval. The FRB is authorized to determine the circumstances when the payment of dividends would be an unsafe or unsound practice and to prohibit such payments. The right of the Parent, its shareholders, and creditors, to participate in any distribution of the assets or earnings of its subsidiaries, is also subject to the prior claims of creditors of those subsidiaries.

For information regarding the limitations on the Bank's ability to pay dividends to the Parent, see Note 11 to the Consolidated Financial Statements.

## Transactions with Affiliates

Under federal law, the Bank is subject to restrictions that limit the transfer of funds or other items of value to the Parent, and any other non-bank affiliates in so-called "covered transactions." In general, covered transactions include loans, leases, other extensions of credit, investments and asset purchases, as well as other transactions involving the transfer of
value from the Bank to an affiliate or for the benefit of an affiliate. Unless an exemption applies, 1) covered transactions by the Bank with a single affiliate are limited to $10 \%$ of the Bank's capital and surplus, and 2) with respect to all covered transactions with affiliates in the aggregate, to $20 \%$ of the Bank's capital and surplus.

## FDIC Insurance

The Deposit Insurance Fund ("DIF") of the FDIC insures deposit accounts in the Bank up to a maximum amount per separately insured depositor. Beginning in October 2008, the FDIC temporarily increased FDIC deposit insurance coverage per separately insured depositor to $\$ 250,000$ through December 31, 2013. On January 1, 2014, thestandard coverage limit is scheduled to return to $\$ 100,000$, per depositor, per insured bank, for all account ownership categories except certain retirement accounts, which will remain at $\$ 250,000$ permanently per depositor, per insured bank.

FDIC-insured depository institutions are required to pay deposit insurance premiums based on the risk an institution poses to the DIF. In order to restore reserves and ensure that the DIF will be able to adequately cover losses from future bank failures, the FDIC approved new deposit insurance rules in November 2009. These rules modify the way the assessment system differentiates risks among insured institutions and implements changes in assessment rates, including base assessment rates, in order to increase assessment revenue. The FDIC's new deposit insurance rules required insured depository institutions to prepay their estimated quarterly risk-based assessments for all of 2010, 2011, and 2012. On December 30, 2009, the Bank prepaid its assessment in the amount of $\$ 42.3$ million related to years 2010 through 2012. For purposes of calculating the prepayment amount, an institution's third quarter 2009 assessment base will be increased quarterly at a 5 percent annual growth rate through the end of 2012. In addition, the annual assessment rate will increase uniformly by 3 basis points beginning in 2011. Continuing declines in the DIF may result in the FDIC imposing additional assessments in the future, which could adversely affect the Company's capital levels and earnings.

In addition to DIF assessments, all FDIC-insured depository institutions must pay an annual assessment to provide funds for the repayment of debt obligations of the Financing Corporation. The Financing Corporation is a government-sponsored entity that was formed to borrow the money necessary to carry out the closing and ultimate disposition of failed thrift institutions by the Resolution Trust Corporation. As of January 1, 2010, the annualized assessment rate of risk-adjusted deposits, established by the FDIC for all DIF-assessable deposits was 1.06 basis points.

In October 2008, the FDIC introduced the Temporary Liquidity Guarantee Program (the "TLGP"), a program designed to improve the functioning of the credit markets and to strengthen capital in the financial system during this period of economic distress. The TLGP has two components: 1) a debt guarantee program, guaranteeing newly issued senior unsecured debt, and 2) a transaction account guarantee program, providing a full guarantee of noninterest-bearing deposit transaction accounts, Negotiable Order of Withdrawal (or "NOW") accounts paying less than $0.5 \%$ annual interest, and interest on Lawyers Trust Accounts, regardless of the amount. The Bank has not issued any senior unsecured debt to take advantage of the debt guarantee program, however, this program remains available to the Bank. The Bank participated in the transaction account guarantee program and, as such, all funds in covered accounts held through December 31, 2009 were covered with a full guarantee. In connection with this guarantee, a 10 basis point annual rate surcharge was assessed on amounts in covered accounts exceeding $\$ 250,000$. Although the FDIC has extended the transaction account guarantee program through June 30, 2010, the Bank is not participating in this extension.

In the event of the liquidation or insolvency of an insured depository institution, the claims of depositors and the FDIC, where the FDIC succeeds to the claims of depositors or has been appointed as a receiver, will be afforded priority over other general unsecured claims against such an institution.

## Other Safety and Soundness Regulations

Under the Federal Deposit Insurance Corporation Improvement Act of 1991 ("FDICIA") the federal banking agencies possess broad powers to take prompt corrective action to resolve problems of insured depository institutions. FDICIA identifies
five capital categories for insured depository institutions: "well capitalized," "adequately capitalized," "undercapitalized," "significantly undercapitalized," or "critically undercapitalized." Under regulations established by the federal banking agencies, a "well capitalized" institution must have a Tier 1 Capital Ratio of at least $6 \%$, a Total Capital Ratio of at least $10 \%$, a Leverage Ratio of at least $5 \%$, and not be subject to a capital directive order. As of December 31, 2009, the Bank was classified as "well capitalized." The classification of a depository institution under FDICIA is primarily for the purpose of applying the federal banking agencies' prompt corrective action provisions, and is not intended to be, nor should it be interpreted as, a representation of the overall financial condition or the prospects of any financial institution.

The federal banking agencies' prompt corrective action powers impose progressively more restrictive constraints on operations, management and capital distributions, depending on the category in which an institution is classified. These actions can include: requiring an insured depository institution to adopt a capital restoration plan guaranteed by the institution's parent company; placing limits on asset growth and restrictions on activities, including restrictions on transactions with affiliates; restricting the interest rates the institution may pay on deposits; prohibiting the payment of principal or interest on subordinated debt; prohibiting the holding company from making capital distributions without prior regulatory approval; and, ultimately, appointing a receiver for the institution.

As required by FDICIA, the federal banking agencies also have adopted guidelines prescribing safety and soundness standards relating to internal controls and information systems, internal audit systems, loan documentation, credit underwriting, interest rate exposure, asset growth, and compensation and benefits. The federal regulatory agencies may take action against a financial institution that does not meet such standards.

## Community Reinvestment and Consumer Protection Laws

In connection with its lending activities, the Bank is subject to a number of federal laws designed to protect borrowers and promote lending to various sectors of the economy and population. These include the Equal Credit Opportunity Act, the Truth-in-Lending Act, the Home Mortgage Disclosure Act, the Real Estate Settlement Procedures Act, and the CRA. In addition, federal banking regulators, pursuant to the Gramm-Leach-Bliley Act, have enacted regulations limiting the ability of banks and other financial institutions to disclose nonpublic consumer information to non-affiliated third parties. The regulations require disclosure of privacy policies and allow consumers to prevent certain personal information from being shared with non-affiliated parties.

The CRA requires the appropriate federal banking agency, in connection with its examination of a bank, to assess the bank's record in meeting the credit needs of the communities served by the bank, including low and moderate income neighborhoods. Under the CRA, institutions are assigned a rating of "outstanding," "satisfactory," "needs to improve," or "substantial non-compliance." The Bank received an "outstanding" rating in its most recent CRA evaluation.

## Bank Secrecy Act / Anti-Money Laundering Laws

The Bank is subject to the Bank Secrecy Act and other anti-money laundering laws and regulations, including the USA PATRIOT Act of 2001. The USA PATRIOT Act substantially broadened the scope of U.S. anti-money laundering laws and regulations by creating new laws, regulations, and penalties, imposing significant new compliance and due diligence obligations, and expanding the extra-territorial jurisdiction of the U.S. These laws and regulations require the Bank to implement policies, procedures, and controls to detect, prevent, and report money laundering and terrorist financing and to verify the identity of their customers. Violations of these requirements can result in substantial civil and criminal sanctions. In addition, provisions of the USA PATRIOT Act require the federal financial institution regulatory agencies to consider the effectiveness of a financial institution's anti-money laundering activities when reviewing bank mergers and BHC acquisitions.

## Employees

As of January 31, 2010, we had approximately 2,400 employees.

## Item 1A. Risk Factors

Our business routinely encounters and addresses risks. There are a number of risks and uncertainties that could cause our financial results and condition to differ materially from expected results.

Recent and pending legislation in response to market and economic conditions may significantly affect our operations, financial condition, and earnings.

Disruptions in the financial system since 2008 have resulted in significantly reduced business activity throughout the global and U.S. economies, which have the potential to significantly affect financial institutions. In response to this financial crisis affecting the banking system and financial markets, several programs have been initiated by the U.S. Treasury, the FRB, and the FDIC to stabilize the financial system.

There are uncertainties regarding the impact that these federal programs, and other liquidity, funding and economic stimulus initiatives of the federal government that may be initiated in the future will have on the financial markets or on the U.S. banking and financial services industries and the broader U.S. and global economies. These new laws, regulations, and changes may continue to increase our FDIC insurance premiums and may also increase our costs of regulatory compliance and of doing business, and otherwise affect our operations. They may significantly affect the markets in which we do business, the markets for and value of our investments, and our ongoing operations, costs, and profitability.

Changes in business and economic conditions, in particular those of Hawaii and the Pacific Islands (Guam, nearby islands, and American Samoa) could continue to lead to lower revenue, lower asset quality, and lower earnings.

Unlike larger national or other regional banks that are more geographically diversified, our business and earnings are closely tied to general business and economic conditions, particularly the economies of Hawaii and the Pacific Islands. These local economies are heavily influenced by tourism, real estate, government, and other service-based industries. Factors that could affect these local economies include declines in tourism, geopolitical risks, such as real or threatened acts of war or terrorism, higher energy costs, the availability of affordable air transportation, reduced consumer or corporate spending, natural disasters or adverse weather, public health issues, and the recent significant deterioration in general economic conditions. A sustained economic downturn, as we are experiencing in Hawaii and the Pacific Islands, could adversely affect the quality of our assets, credit losses, and the demand for our products and services, which could lead to lower revenue and lower earnings.

We continually monitor changes in the economy, including levels of visitor arrivals and spending, changes in housing prices, and unemployment rates. We also monitor the value of collateral, such as real estate, that secures loans we have made. A decline in the value of collateral could also reduce a customer's borrowing power.

## Difficult market conditions have adversely affected our industry.

Dramatic declines in the U.S. Mainland housing market over the past two years, with falling home prices and increasing foreclosures and unemployment, have negatively impacted credit performance of residential mortgage loans and have resulted in significant write-downs of asset values by other financial institutions, including government-sponsored enterprises, as well as major commercial and investment banks. Real estate values in Hawaii continued to be somewhat more resilient than many markets on the U.S. Mainland over the past two years. However, there is no assurance that Hawaii real estate values will continue to be more resilient than U.S. Mainland markets. Many lenders and institutional investors have reduced, and in some cases, ceased providing funding to borrowers, including other financial institutions, reflecting concern about the stability of financial markets, generally, and the strength of counterparties, specifically. This market turmoil and tightening of credit has led to an increased level of commercial and consumer delinquencies for other financial institutions, a lack of confidence in the financial sector, and increased volatility in the financial markets. The resulting economic pressure on consumers and lack of confidence in the financial markets may adversely affect our business, financial condition, and results of operations.

## Changes in interest rates could adversely impact our results of operations.

Our earnings are highly dependent on the spread between the interest earned on loans, leases, and investment securities and the interest paid on deposits and borrowings. Changes in market interest rates impact the rates earned on loans, leases, and investment securities and the rates paid on deposits and borrowings. In addition, changes to market interest rates could impact the level of loans, leases, investment securities, deposits, and borrowings, and the credit profile of our current borrowers. Interest rates are affected by many factors beyond our control, including general economic conditions, currency fluctuations, and the monetary and fiscal policies of various governmental and regulatory authorities. Changes in interest rates may negatively impact our ability to attract deposits, originate loans and leases, and achieve satisfactory interest rate spreads which could adversely affect our financial condition or results of operations.

## Credit losses may continue to increase due to weaker economic conditions.

The risk of nonpayment of loans and leases is inherent in all lending activities. We maintain a reserve for credit losses to absorb estimated probable credit losses inherent in the loan, lease, and commitment portfolios as of the balance sheet date. Management makes various assumptions and judgments about the loan and lease portfolio, in determining the level of the reserve for credit losses. Many of these assumptions are based on current economic conditions. Volatility and deterioration in the broader economy may increase our risk of credit losses. If our assumptions are incorrect or economic conditions change, the reserve for credit losses may not be sufficient to cover losses, which could adversely affect our financial condition or results of operations.

Many of our loans are secured by real estate in Hawaii and Guam. As these locations experience softness in the economy, real estate values and customers' ability to repay could be adversely affected, and our loan and lease losses could exceed the estimates that are currently recorded in the reserve for credit losses.

## Our operations are subject to extensive regulation.

Our operations are subject to extensive regulation by federal and state governmental authorities. The regulations are primarily intended to protect depositors, customers, and the banking system as a whole and not for the protection of shareholders. Failure to comply with applicable regulations could lead to penalties and damage to our reputation. Furthermore, the regulatory environment is constantly undergoing change and the impact of changes to laws and regulations, the interpretation of such laws or regulations, or other actions by regulatory agencies could make regulatory compliance more difficult or expensive. The ramifications and uncertainties of government regulatory reform of the banking and financial services industries could adversely affect the results of our operations. For example, a recent federal rule prohibits a financial institution from automatically enrolling customers in overdraft protection programs, on ATM and one-time debit card transactions, unless a consumer consents, or opts in, to the overdraft service. This recent federal rule is likely to adversely affect the results of our operations.

## Future legislative or regulatory actions responding to perceived financial and market problems could affect our rights against borrowers.

Recently, legislative and regulatory proposals have been discussed at the federal level that would limit an institution's ability to foreclose on the mortgage collateral of borrowers by reducing the amount borrowers are contractually obligated to pay under their mortgage loans. We could experience increased credit losses or increased expense in pursuing our remedies as a creditor, if proposals like these, or other proposals limiting our rights as a creditor, were implemented.

## Competition may adversely affect our business.

Our future depends on our ability to compete effectively. We compete for deposits, loans, leases, and other financial services with a variety of competitors, including banks, thrifts, credit unions, mortgage companies, broker dealers, and insurance companies all of which may be based in or out of Hawaii and the Pacific Islands. Competition in our industry could intensify as a result of the increasing consolidation of financial services companies in
connection with current market conditions. The financial services industry is also likely to become more competitive as further technological advances enable more companies to provide financial services. Failures to effectively compete, innovate, and make effective use of available channels to deliver our products and services could adversely affect our financial condition or results of operations.

Our liquidity is dependent on dividends from the Bank.
The Parent is a separate and distinct legal entity from the Bank. The Parent receives substantially all of its cash in the form of dividends from the Bank. These dividends are the principal source of funds to pay dividends on the Parent's common stock. Various federal and state laws and regulations limit the amount of dividends that the Bank may pay to the Parent. If the amount of dividends paid by the Bank is further limited, the Parent's ability to meet its obligations, pay dividends to shareholders, or repurchase stock, may be further limited.

An interruption or breach in security of our information systems may result in financial losses or in a loss of customers.
We rely heavily on communications, electricity, and information systems to conduct our business. In addition, we rely on third parties to provide key components of our infrastructure, including loan, deposit and general ledger processing, internet connections, and network access. Any disruption in service of these key components could adversely affect our ability to deliver products and services to our customers and otherwise to conduct our operations. Furthermore, security breaches of our information systems or data, whether managed by us or by third parties, could harm our reputation or cause a decrease in the number of customers that choose to do business with us. Security breaches could also subject the Bank to additional regulatory scrutiny and expose the Bank to civil litigation and possible financial liability.

## Negative public opinion could damage our reputation and adversely impact our earnings and liquidity.

Reputational risk, or the risk to our business, earnings, liquidity, and capital from negative public opinion could result from our actual or alleged conduct in a variety of areas, including legal and regulatory compliance, lending practices, corporate governance, litigation, ethical issues, or inadequate protection of customer information. We expend significant resources to comply with regulatory requirements. Failure to comply could result in reputational harm or significant legal or remedial costs. Damage to our reputation could adversely affect our ability to retain and attract new customers, and adversely impact our earnings and liquidity.

Changes in income tax laws or interpretations or in accounting standards could materially affect our financial condition or results of operations.
Changes in income tax laws could be enacted or interpretations of existing income tax laws could change causing an adverse effect to our financial condition or results of operations. Similarly, our accounting policies and methods are fundamental to how we report our financial condition and results of operations. Some of these policies require use of estimates and assumptions that may affect the value of our assets, liabilities, and financial results. Periodically, new accounting standards are imposed or existing standards are revised, changing the methods for preparing our financial statements.

Our performance depends on attracting and retaining key employees and skilled personnel to operate our business effectively.
Our success is dependent on our ability to recruit qualified and skilled personnel to operate our business effectively. Competition for these qualified and skilled people is intense. There are a limited number of qualified personnel in the markets we serve, so our success depends in part on the continued services of many of our current management and other key employees. Failure to retain our key employees and maintain adequate staffing of qualified personnel, could adversely impact our operations and our ability to compete.

## The soundness of other financial institutions may adversely impact our financial condition or results of operations.

Our ability to engage in routine funding transactions could be adversely affected by the actions and commercial soundness of other financial institutions. Financial services institutions are interrelated as a
result of trading, clearing, lending, counterparty, or other relationships. We have exposure to many different industries and counterparties, and we routinely execute transactions with counterparties in the financial industry, including brokers and dealers, commercial banks, investment banks, mutual and hedge funds, the Federal Home Loan Bank of Seattle (the "FHLB"), and other institutional clients. As a result, defaults by, or even rumors or questions about, one or more financial services institutions, or the financial services industry generally, have led to market-wide liquidity problems and could lead to losses or defaults by us or by other institutions. Many of these transactions expose us to credit risk in the event of default of our counterparty or client. In addition, our credit risk may be exacerbated when the collateral held by us cannot be realized upon or is liquidated at prices not sufficient to recover the full amount of the loan or derivative exposure due us. Such losses could materially affect our financial condition or results of operations.

Changes in the equity markets could materially affect the level of assets under management and the demand for our other fee-based services.
Economic downturns could affect the volume of income from and demand for our fee-based services. Our investment management revenues depend in large part on the level of assets under management. Market volatility that leads customers to liquidate investments, as well as lower asset values can reduce our level of assets under management and thereby decreasing our investment management revenues.

## Our mortgage banking income may experience significant volatility.

Our mortgage banking income is highly influenced by the level and direction of mortgage interest rates, and real estate and refinancing activity. In lower interest rate environments, the demand for mortgage loans and refinancing activity will tend to increase. This has the effect of increasing fee income, but could adversely impact the estimated fair value of our mortgage servicing rights as the rate of loan prepayments increase. In higher interest rate environments, the demand for mortgage loans and refinancing activity will generally be lower. This has the effect of decreasing fee income.

## Our investment in FHLB stock may be subject to impairment charges in future periods if the financial condition of the FHLB declines further.

The Bank is a member of the FHLB, and as such, is required to hold FHLB stock as a condition of membership. As of December 31, 2009, the carrying value of our FHLB stock was $\$ 61.3$ million and consisted of 612,924 shares valued at a par value of $\$ 100$ per share. As of December 31, 2009, the Bank held 376,238 shares in excess of the minimum number of shares the Bank was required to hold as a condition of membership. Ownership is restricted and there is no market for these securities. In 2009, the FHLB's primary regulator, the Federal Housing Finance Agency, has chosen to treat the FHLB as if it was undercapitalized because of several factors, including the possibility that declines in the value of its private-label mortgage-backed securities could cause it to fall below its risk-based capital requirements. Due to this determination, the FHLB currently remains unable to repurchase or redeem capital stock or to pay dividends. If the FHLB's financial condition declines further, other-than-temporary impairment charges related to our investment in FHLB stock could occur in future periods. See discussion in MD\&A related to our evaluation of impairment as of December 31, 2009.

## The requirement to record certain assets and liabilities at fair value may adversely affect our financial results.

We report certain assets, including investment securities, at fair value. Generally, for assets that are reported at fair value we use quoted market prices or valuation models that utilize market data inputs to estimate fair value. Because we carry these assets on our books at their estimated fair value, we may incur losses even if the asset in question presents minimal credit risk. Given the continued disruption in the capital markets, we may be required to recognize other-than-temporary impairments in future periods with respect to investment securities in our portfolio. The amount and timing of any impairment recognized will depend on the severity and duration of the decline in fair value of our investment securities and our estimation of the anticipated recovery period.

## Item 1B. Unresolved Staff Comments

## Not Applicable.

## Item 2. Properties

Our principal offices are located in the Financial Plaza of the Pacific in Honolulu, Hawaii. We own and lease other branch offices and operating facilities located throughout Hawaii and the Pacific Islands.

## Item 3. Legal Proceedings

We are involved in various legal proceedings arising from normal business activities. We do not anticipate, at the present time, that the ultimate aggregate liability, if any, arising out of legal proceedings will have a material adverse effect on our financial position. However, we cannot presently determine whether or not any claims asserted against us or others to whom we may have indemnification obligations will have a material adverse effect on our results of operations in any future reporting period. See Note 18 related to commitments and contingencies for more information.

## Item 4. Submission of Matters to a Vote of Security Holders

No matter was submitted during the fourth quarter of 2009 to a vote of security holders through solicitation of proxies or otherwise.

## Executive Officers of the Registrant:

Listed below are executive officers of the Parent as of February 22, 2010.
Allan R. Landon, 61
Chairman and Chief Executive Officer since September 2004; President from December 2003 to April 2008; Chief Operating Officer from May 2004 to August 2004; and Chief Financial Officer from February 2001 to April 2004.

## Peter S. Ho, 44

President since April 2008; Vice Chairman and Chief Banking Officer since January 2006; Vice Chairman, Investment Services from April 2004 to December 2005; and Group Executive Vice President, Hawaii Commercial Banking Group from February 2003 to April 2004.

Kent T. Lucien, 56
Vice Chairman and Chief Financial Officer since April 2008; Trustee, C. Brewer \& Co., Ltd. from April 2006 to December 2007; and Chief Executive Officer Operations, C. Brewer \& Co., Ltd. from May 2001 to April 2006.

Mark A. Rossi, 61
Vice Chairman, Chief Administrative Officer, General Counsel, and Corporate Secretary since February 2007; President of Lane Powell PC from July 2004 to January 2007; and Partner of Lane Powell Spears Lubersky, LLP from April 1996 to July 2004.

Mary E. Sellers, 53
Vice Chairman and Chief Risk Officer since July 2005; and Executive Vice President, Director of Risk Management from June 2003 to June 2005.
Derek J. Norris, 60
Senior Executive Vice President and Controller since December 2009; Executive Vice President and Controller since December 2008; and Executive Vice President and General Auditor from January 2002 to December 2008.

## Part II

## Item 5. Market for Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities

## Market Information, Shareholders, and Dividends

Information regarding the historical market prices of the Parent's common stock and dividends declared on that stock are shown below.
Market Prices, Book Values, and Common Stock Dividends Per Share

| Year/Period | Market Price Range |  |  |  |  |  | Book <br> Value |  | Dividends Declared |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | High |  | Low |  | Close |  |  |  |  |  |
| 2009 | \$ | 48.14 | \$ | 25.33 | \$ | 47.06 | \$ | 18.66 | \$ | 1.80 |
| First Quarter |  | 45.24 |  | 25.33 |  | 32.98 |  |  |  | 0.45 |
| Second |  |  |  |  |  |  |  |  |  |  |
| Quarter |  | 41.42 |  | 31.35 |  | 35.83 |  |  |  | 0.45 |
| Third |  |  |  |  |  |  |  |  |  |  |
| Quarter |  | 42.92 |  | 33.65 |  | 41.54 |  |  |  | 0.45 |
| Fourth |  |  |  |  |  |  |  |  |  |  |
| Quarter |  | 48.14 |  | 39.43 |  | 47.06 |  |  |  | 0.45 |
| 2008 | \$ | 70.00 | \$ | 36.32 | \$ | 45.17 | \$ | 16.56 | \$ | 1.77 |
| First Quarter |  | 52.93 |  | 40.95 |  | 49.56 |  |  |  | 0.44 |
| Second |  |  |  |  |  |  |  |  |  |  |
| Quarter |  | 57.37 |  | 46.62 |  | 47.80 |  |  |  | 0.44 |
| Third |  |  |  |  |  |  |  |  |  |  |
| Quarter |  | 70.00 |  | 37.46 |  | 53.45 |  |  |  | 0.44 |
| Fourth |  |  |  |  |  |  |  |  |  |  |
| Quarter |  | 57.81 |  | 36.32 |  | 45.17 |  |  |  | 0.45 |

The common stock of the Parent is traded on the New York Stock Exchange (NYSE Symbol: BOH) and quoted daily in leading financial publications. As of February 16, 2010, there were 7,315 common shareholders of record.

The Parent's Board of Directors considers on a quarterly basis the feasibility of paying a cash dividend to its shareholders. Under the Parent's general practice, dividends are declared upon completion of a quarter and are paid prior to the end of the subsequent quarter. Dividends declared consider future expected earnings. See "Dividend Restrictions" under "Supervision and Regulation" in Item 1 of this report and Note 11 to the Consolidated Financial Statements for more information.


| 30,2009 | 4,342 | 44.21 | - | $85,356,214$ |
| :--- | ---: | ---: | ---: | ---: |
| December 1-     <br> 31,2009 5,076 45.62 - $85,356,214$ <br> Total 10,059 44.63 -  $\mathbf{l}$ |  |  |  |  |

1 The shares purchased in the fourth quarter of 2009 were shares purchased from employees in connection with option exercises paid with the Parent's common stock, income tax withholdings related to vesting of restricted stock, and shares purchased for a Rabbi Trust. These shares were not purchased as part of the publicly announced program. The shares were purchased at the closing price of the Parent's common stock on the dates of purchase.

The share repurchase program was first announced in July 2001. As of February 16, 2010, $\$ 85.4$ million remained of the total $\$ 1.70$ billion total repurchase amount authorized by the Parent's Board of Directors under the share repurchase program. The program has no set expiration or termination date.

## Performance Graph

The following graph shows the cumulative total return for the Parent's common stock compared to the cumulative total returns for the Standard \& Poor's ("S\&P") 500 Index and the S\&P Banks Index. The graph assumes that $\$ 100$ was invested on December 31, 2004 in the Parent's common stock, the S\&P 500 Index, and the S\&P Banks Index. The cumulative total return on each investment is as of December 31 of each of the subsequent five years and assumes reinvestment of dividends.


|  | $\mathbf{2 0 0 4}$ | $\mathbf{2 0 0 5}$ | $\mathbf{2 0 0 6}$ | $\mathbf{2 0 0 7}$ | $\mathbf{2 0 0 8}$ | $\mathbf{2 0 0 9}$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Bank of Hawaii Corporation | $\$ 100$ | $\$ 104$ | $\$ 113$ | $\$ 110$ | $\$ 101$ | $\$ 110$ |
| S\&P 500 Index | 100 | 105 | 121 | 128 | 81 | 102 |
| S\&P Banks Index | 100 | 100 | 118 | 92 | 63 | 58 |

## Item 6. Selected Financial Data

## Summary of Selected Consolidated Financial Data

| (dollars in millions, except per share amounts) | 2009 |  | 2008 |  | 2007 |  | 2006 |  | 2005 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Year Ended December 31, |  |  |  |  |  |  |  |  |  |  |
| Operating Results |  |  |  |  |  |  |  |  |  |  |
| Net Interest Income | \$ | 412.3 | \$ | 418.8 | \$ | 395.0 | \$ | 402.6 | \$ | 407.1 |
| Provision for Credit Losses |  | 107.9 |  | 60.5 |  | 15.5 |  | 10.8 |  | 4.6 |
| Total Noninterest Income |  | 267.8 |  | 258.1 |  | 240.5 |  | 216.2 |  | 209.3 |
| Total Noninterest Expense |  | 350.0 |  | 346.8 |  | 335.4 |  | 321.0 |  | 327.6 |
| Net Income |  | 144.0 |  | 192.2 |  | 183.7 |  | 180.4 |  | 181.6 |
| Basic Earnings Per Share |  | 3.02 |  | 4.03 |  | 3.75 |  | 3.59 |  | 3.50 |
| Diluted Earnings Per Share |  | 3.00 |  | 3.99 |  | 3.69 |  | 3.52 |  | 3.41 |
| Dividends Declared Per Share |  | 1.80 |  | 1.77 |  | 1.67 |  | 1.52 |  | 1.36 |
| Performance Ratios |  |  |  |  |  |  |  |  |  |  |
| Net Income to Average Total Assets (ROA) |  | 1.22\% |  | 1.84\% |  | 1.75\% |  | 1.76\% |  | 1.81\% |
| Net Income to Average Shareholders' Equity (ROE) |  | 16.42 |  | 24.54 |  | 25.15 |  | 25.90 |  | 24.83 |
| Efficiency Ratio ${ }^{1}$ |  | 51.46 |  | 51.23 |  | 52.78 |  | 51.87 |  | 53.15 |
| Operating Leverage ${ }^{2}$ |  | - |  | 10.00 |  | 0.76 |  | 3.13 |  | 10.54 |
| Net Interest Margin ${ }^{3}$ |  | 3.72 |  | 4.33 |  | 4.08 |  | 4.25 |  | 4.38 |
| Dividend Payout Ratio ${ }^{4}$ |  | 59.60 |  | 43.92 |  | 44.53 |  | 42.34 |  | 38.86 |
| Average Shareholders' Equity to Average Assets |  | 7.44 |  | 7.50 |  | 6.97 |  | 6.80 |  | 7.29 |
| Average Balances |  |  |  |  |  |  |  |  |  |  |
| Average Loans and Leases | \$ | 6,145.0 | \$ | 6,542.2 | \$ | 6,561.6 | \$ | 6,369.2 | \$ | 6,104.4 |
| Average Assets |  | 11,783.4 |  | 10,448.2 |  | 10,472.1 |  | 10,241.4 |  | 10,023.7 |
| Average Deposits |  | 9,108.4 |  | 7,851.3 |  | 7,887.5 |  | 7,731.0 |  | 7,766.5 |
| Average Shareholders' Equity |  | 877.2 |  | 783.1 |  | 730.3 |  | 696.3 |  | 731.1 |


| Weighted Average Shares Outstanding |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Basic Weighted Average Shares | $47,702,500$ | $47,674,000$ | $49,033,208$ | $50,176,685$ | $51,848,765$ |
| Diluted Weighted Average Shares | $48,009,277$ | $48,200,650$ | $49,833,546$ | $51,178,943$ | $53,310,816$ |
|  |  |  |  |  |  |
| As of December 31, |  |  |  |  |  |


| Balance Sheet Totals |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Loans and Leases | \$ | 5,759.8 | \$ | 6,530.2 | \$ | 6,580.9 | \$ | 6,623.2 | \$ | 6,168.5 |
| Total Assets |  | 12,414.8 |  | 10,763.5 |  | 10,472.9 |  | 10,571.8 |  | 10,187.0 |
| Total Deposits |  | 9,409.7 |  | 8,292.1 |  | 7,942.4 |  | 8,023.4 |  | 7,907.5 |
| Long-Term Debt |  | 90.3 |  | 203.3 |  | 235.4 |  | 260.3 |  | 242.7 |
| Total Shareholders' Equity |  | 896.0 |  | 790.7 |  | 750.3 |  | 719.4 |  | 693.4 |
| Asset Quality |  |  |  |  |  |  |  |  |  |  |
| Allowance for Loan and Lease Losses | \$ | 143.7 | \$ | 123.5 | \$ | 91.0 | \$ | 91.0 | \$ | 91.1 |
| Non-Performing Assets ${ }^{5}$ |  | 48.3 |  | 14.9 |  | 5.3 |  | 6.4 |  | 6.5 |
| Financial Ratios |  |  |  |  |  |  |  |  |  |  |
| Allowance to Loans and Leases Outstanding |  | 2.49\% |  | 1.89\% |  | 1.38\% |  | 1.37\% |  | 1.48\% |
| Tier 1 Capital Ratio |  | 14.88 |  | 11.24 |  | 10.32 |  | 9.99 |  | 10.36 |
| Total Capital Ratio |  | 16.15 |  | 12.49 |  | 11.92 |  | 11.92 |  | 12.70 |
| Leverage Ratio |  | 6.78 |  | 7.30 |  | 7.02 |  | 7.06 |  | 7.14 |
| Tangible Common Equity to Total Assets ${ }^{6}$ |  | 6.96 |  | 7.01 |  | 6.82 |  | 6.47 |  | 6.46 |
| Tangible Common Equity to Risk-Weighted Assets ${ }^{6}$ |  | 15.45 |  | 11.28 |  | 10.07 |  | 9.35 |  | 9.51 |
| Non-Financial Data |  |  |  |  |  |  |  |  |  |  |
| Full-Time Equivalent Employees |  | 2,418 |  | 2,581 |  | 2,594 |  | 2,586 |  | 2,585 |
| Branches and Offices |  | 83 |  | 85 |  | 83 |  | 85 |  | 84 |
| ATMs |  | 485 |  | 462 |  | 411 |  | 466 |  | 497 |
| Common Shareholders of Record |  | 7,323 |  | 7,523 |  | 7,721 |  | 7,888 |  | 7,940 |

[^0]2 Operating leverage is defined as the percentage change in income before provision for credit losses and provision for income taxes.
3 Net interest margin is defined as net interest income, on a fully taxable equivalent basis, as a percentage of average earning assets.

Dividend payout ratio is defined as dividends declared per share divided by basic earnings per share.

Excluded from non-performing assets are contractually binding non-accrual loans held for sale of $\$ 4.2$ million as of December 31,2009 .

6 Tangible common equity, a non-GAAP financial measure, is defined by the Company as shareholders' equity minus goodwill and intangible assets. Intangible assets are included as a component of other assets in the Consolidated Statements of Condition.

## Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations

## Forward-Looking Statements

This report contains forward-looking statements concerning, among other things, the economic and business environment in our service area and elsewhere, credit quality, and other financial and business matters in future periods. Our forward-looking statements are based on numerous assumptions, any of which could prove to be inaccurate and actual results may differ materially from those projected because of a variety of risks and uncertainties, including, but not limited to: 1) general economic conditions either nationally, internationally, or locally may be less favorable than expected; 2) changes in the securities markets, public debt markets, and other capital markets in the U.S. and globally; 3) the increase in government oversight in the U.S. banking and financial services industries; 4) competitive pressure among financial services and products; 5) the impact of legislation and the regulatory environment; 6) fiscal and monetary policies of the markets in which we operate; 7) actual or alleged conduct which could harm our reputation; 8) changes in accounting standards; 9) changes in tax laws or regulations or the interpretation of such laws and regulations; 10) changes in our credit quality or risk profile that may increase or decrease the required level of our reserve for credit losses; 11) changes in market interest rates that may affect our credit markets and ability to maintain our net interest margin; 12) unpredicted costs and other consequences of legal or regulatory matters involving the Company; 13) changes to the amount and timing of proposed common stock repurchases; and 14) geopolitical risk, military or terrorist activity, natural disaster, adverse weather, public health, and other conditions impacting us and our customers' operations. A detailed discussion of these and other risks and uncertainties that could cause actual results and events to differ materially from such forward-looking statements is included under the section entitled "Risk Factors" in Part I of this report. Words such as "believes," "anticipates," "expects," "intends," "targeted," and similar expressions are intended to identify forward-looking statements but are not exclusive means of identifying such statements. We do not undertake an obligation to update forward-looking statements to reflect later events or circumstances.

## Critical Accounting Estimates

Our Consolidated Financial Statements were prepared in accordance with U.S. generally accepted accounting principles and follow general practices within the industries in which we operate. The most significant accounting policies we follow are presented in Note 1 to the Consolidated Financial Statements. Application of these principles requires us to make estimates, assumptions, and judgments that affect the amounts reported in the financial statements and accompanying notes. Critical accounting estimates are defined as those that require assumptions or judgments to be made based on information available as of the date of the financial statements. Certain policies inherently have a greater reliance on the use of estimates. Those policies have a greater possibility of producing results that could be materially different than reported if there is a change to any of the estimates, assumptions, or judgments made by us. Based on the potential impact to the financial statements of the valuation methods, estimates, assumptions, and judgments used, we identified the determination of the reserve for credit losses, the valuation of mortgage servicing rights, the valuation of leased asset residual values, the valuation of pension and postretirement benefit obligations, and the determination of income tax expense and liability to be the accounting estimates that are the most subjective or judgmental.

## Reserve for Credit Losses

A consequence of lending activities is that we may incur losses. The amount of such losses will vary, depending upon the risk characteristics of the loan and lease portfolio as affected by economic conditions, including rising interest rates, and the financial performance of borrowers. The reserve for credit losses consists of the Allowance for Loan and Lease Losses (the "Allowance") and a Reserve for Unfunded Commitments (the "Unfunded Reserve"). The reserve for credit losses provides for credit losses inherent in lending or commitments to lend and is based on loss estimates derived from a comprehensive quarterly evaluation, reflecting analyses of individual borrowers and historical loss experience, supplemented as necessary by credit judgment to address observed changes in trends,
conditions, and other relevant environmental and economic factors. The Allowance provides for probable and estimable losses inherent in our loan and lease portfolio. The Allowance is increased or decreased through the provisioning process. There is no exact method of predicting specific losses or amounts that ultimately may be charged-off on particular segments of the loan and lease portfolio.

Our determination of the amount of the reserve for credit losses is a critical accounting estimate as it requires the use of estimates and significant judgment as to the amount and timing of expected future cash flows on impaired loans, estimated loss rates on homogenous portfolios, and deliberation on economic factors and trends. On a quarterly basis, an evaluation of specific individual commercial borrowers is performed to identify impaired loans. See Note 4 to the Consolidated Financial Statements for more information on the reserve for credit losses.

## Valuation of Mortgage Servicing Rights

When mortgage loans are sold with servicing rights retained, a servicing asset is established and accounted for based on estimated fair values. An estimated fair value is used because there is no quoted or established market for valuation of mortgage servicing rights. The estimated fair value is determined using discounted cash flow modeling techniques, which requires us to make estimates and assumptions regarding the amount and timing of expected future cash flows, loan repayment rates, costs to service, and interest rates that reflect the risks involved. Our estimates of the fair value of mortgage servicing rights are sensitive to changes in the underlying estimates and assumptions. Had we assumed lower interest rates and higher loan repayment rates, the estimated fair value of the mortgage servicing rights could have been lower than recorded in our Consolidated Statements of Condition. See Note 5 to the Consolidated Financial Statements for key assumptions used by management as well as a sensitivity analysis of changes in certain key assumptions.

## Valuation of Leased Asset Residual Values

Lease financing receivables include a residual value component, which represents the estimated value of leased assets upon lease expiration. Our determination of residual value is derived from a variety of sources, including equipment valuation services, appraisals, and publicly available market data on recent sales transactions on similar equipment. The length of time until lease termination, the cyclical nature of equipment values, and the limited marketplace for re-sale of certain leased assets, are important variables considered in making this determination. We update our valuation analysis on an annual basis, or more often when events or circumstances warrant. When we determine that the fair value is lower than the expected residual value at lease expiration, the difference is recognized as an asset impairment in the period in which the analysis is completed. See Note 4 to the Consolidated Financial Statements for more information on the residual value of leased assets.

## Pension and Postretirement Benefit Obligations

Our pension and postretirement benefit obligations and net periodic benefit cost are actuarially determined based on a number of key assumptions, including the discount rate, estimated future return on plan assets, and the health care cost trend rate. Our determination of the pension and postretirement benefit obligations and net periodic benefit cost is a critical accounting estimate as it requires the use of estimates and judgment related to the amount and timing of expected future cash out-flows for benefit payments and cash in-flows for maturities and return on plan assets. Changes in estimates and assumptions related to mortality rates and future health care costs could also have a material impact to our financial condition or results of operations. The discount rate is used to determine the present value of future benefit obligations and the net periodic benefit cost. The discount rate used to value the future benefit obligation as of each year-end is the rate used to determine the periodic benefit cost in the following year.

The estimated pension and postretirement net periodic benefit cost for 2010 is $\$ 3.2$ million, based on an assumed discount rate of $6.00 \%$. The following table presents a sensitivity analysis of a 25 basis point change in discount rates to the net periodic benefit cost and benefit obligation:

Discount Rate Sensitivity Analysis
$\begin{array}{llcc} & & \begin{array}{c}\text { Impact of }\end{array} \\$\cline { 3 - 5 } \& $\left.\begin{array}{c}\text { Discount } \\ \text { Rate }\end{array} & \begin{array}{c}\text { Discount } \\ \text { Rate }\end{array} \\ \text { 25 Basis } \\ \text { Point }\end{array}\right\}$

See Note 14 to the Consolidated Financial Statements for more information on our pension and postretirement benefit plans.

## Income Taxes

We determine our liabilities for income taxes based on current tax regulation and interpretations in tax jurisdictions where our income is subject to taxation. Currently, we file tax returns in 11 federal, state and local domestic jurisdictions, and four foreign jurisdictions. In estimating income taxes payable or receivable, we assess the relative merits and risks of the appropriate tax treatment considering statutory, judicial, and regulatory guidance in the context of each tax position. Accordingly, previously estimated liabilities are regularly reevaluated and adjusted, through the provision for income taxes.

Changes in the estimate of income taxes payable or receivable occur periodically due to changes in tax rates, interpretations of tax law, the status of examinations being conducted by various taxing authorities, and newly enacted statutory, judicial and regulatory guidance that impact the relative merits and risks of each tax position. These changes, when they occur, affect accrued income taxes and can be significant to our operating results. See Note 16 to the Consolidated Financial Statements for more information on income taxes.

## Reclassifications

Certain prior period information in Management's Discussion and Analysis of Financial Condition and Results of Operation ("MD\&A") has been reclassified to conform to the 2009 presentation.

## Overview

We are a regional financial services company serving businesses, consumers, and governments in Hawaii, American Samoa, and the West Pacific. Our main operating subsidiary, the Bank, was founded in 1897 and is the largest independent financial institution in Hawaii.

Our vision is "exceptional people building exceptional value for our customers, our island communities, our shareholders, and each other." Our governing objective is "maximizing shareholder value over time."

To achieve our vision and governing objective, our business plan is balanced between opportunities and risk management, and includes the flexibility to adjust. We have given increased priority to actions that result in strengthening measures of soundness including asset quality, reserve and capital levels, and liquidity.

## Hawaii Economy

During the fourth quarter of 2009, Hawaii's economy began to reflect some signs of stabilization. Visitor arrivals began to recover during the summer months and scheduled air seats for December 2009 through February 2010 are higher compared to a year ago. Visitor spending remains weak and declined $11.8 \%$ year-to-date through December 2009. The statewide unemployment rate improved slightly to a seasonally-adjusted $6.9 \%$ in December 2009 and remains better than the national average. Hawaiian Islands other than Oahu continue to experience higher levels of unemployment. The volume of home sales on Oahu for December 2009 was higher than a year ago, albeit at lower median prices, and months of inventory continue to decline.

## Earnings Summary

Net income for 2009 was $\$ 144.0$ million, a decrease of $\$ 48.2$ million or $25 \%$ compared to 2008 . Diluted earnings per share were $\$ 3.00$ for 2009 , a decrease of $\$ 0.99$ or $25 \%$ compared to 2008 . Our lower net income in 2009 was primarily due to the following:

- The provision for credit losses increased by $\$ 47.4$ million in 2009. We experienced higher levels of non-performing assets and net charge-offs of loans and leases in 2009. We took action to reflect the increased risk of loss by increasing the Allowance for Loan and Lease Losses (the "Allowance") by \$20.2 million in 2009.
- Our FDIC insurance expense increased by $\$ 15.8$ million in 2009. This increase was primarily due to $\$ 6.3$ million related to higher assessment rates and the Company's $\$ 5.7$ million share of an industry-wide assessment recorded in the second quarter of 2009 . Also contributing to this increase was the amount of credits available to us to offset our FDIC insurance expense. In 2008, we utilized $\$ 3.9$ million in credits to offset our FDIC insurance expense compared to $\$ 1.5$ million in credits utilized to offset our FDIC insurance expense in 2009.
- Net interest income decreased by $\$ 6.4$ million and our net interest margin decreased by 61 basis points in 2009, reflecting the effects of a decreasing interest rate environment, lower loan balances, conservative investing, and our decision to maintain high levels of liquidity. This was despite a \$1.4 billion increase in average earning assets in 2009.

Our actions in 2009 continued to be influenced by a weak economy as well as the uncertainties regarding the impact of government regulation. We continued to strengthen our balance sheet in 2009 with increased funding, reserves for credit losses, liquidity and capital.

- Total deposits were $\$ 9.4$ billion as of December 31, 2009, an increase of $\$ 1.1$ billion or $13 \%$ from December 31, 2008.
- Our Allowance was $\$ 143.7$ million as of December 31, 2009, an increase of $\$ 20.2$ million or $16 \%$ from December 31, 2008. The ratio of our Allowance to total loans and leases outstanding increased to $2.49 \%$ as of December 31, 2009, compared to $1.89 \%$ as of December 31, 2008.
- We continued to invest excess liquidity conservatively in U.S. Treasury Bills, Notes, and Inflation-Protected Securities, as well as
mortgage-backed securities issued by the Government National Mortgage Association.
- We significantly increased our capital levels during 2009. Shareholders' equity was $\$ 896.0$ million as of December 31, 2009, compared to $\$ 790.7$ million as of December 31, 2008.
- Our Tier 1 capital ratio was $14.88 \%$ as of December 31, 2009, compared to $11.24 \%$ as of December 31,2008. Our ratio of tangible common equity to risk-weighted assets was $15.45 \%$ as of December 31, 2009, compared to $11.28 \%$ as of December 31, 2008.

We also continued to reduce higher risk assets on our balance sheet in 2009 by liquidating our private-label mortgage-backed investment securities and by selling our position in six Shared National Credits to reduce future loss exposure. We also continued to maintain discipline in our loan underwriting.

We anticipate that the challenging economic environment may continue in 2010. We will address these challenges by focusing on our near-term objectives of maintaining high levels of liquidity, reserves for credit losses, and capital.

## Analysis of Statements of Income

Average balances, related income and expenses, and resulting yields and rates are presented in Table 2. An analysis of the change in net interest income, on a taxable equivalent basis, is presented in Table 3.

Table 2
Average Balances and Interest Rates - Taxable Equivalent Basis


## Total Earning

| Assets $^{3}$ | $11,104.5$ | 498.9 | 4.49 | $9,691.5$ | 551.0 | 5.69 | $9,708.4$ | 602.8 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |  |  |  |  |
| Cash and |  |  |  |  |  |  |  |  |
| Noninterest- |  |  |  |  |  |  |  |  |
| Bearing |  |  | 273.3 |  | 288.9 |  |  |  |
| Deposits | 214.8 |  | 483.4 |  | 474.8 |  |  |  |
| Other Assets | 464.1 |  |  |  |  |  |  |  |


| Total Assets | \$11,783.4 |  |  | \$10,448.2 |  |  | \$10,472.1 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest- <br> Bearing <br> Liabilities |  |  |  |  |  |  |  |  |  |
| Interest-Bearing Deposits |  |  |  |  |  |  |  |  |  |
| Demand | \$ 1,747.7 | 1.1 | 0.06 | \$ 1,663.7 | 5.5 | 0.33 | \$ 1,521.7 | 15.3 | 1.01 |
| Savings | 4,046.7 | 28.1 | 0.69 | 2,808.7 | 28.6 | 1.02 | 2,745.8 | 54.1 | 1.97 |
| Time | 1,320.1 | 24.9 | 1.88 | 1,637.2 | 48.3 | 2.95 | 1,728.4 | 68.4 | 3.96 |
| Total Interest- <br> Bearing Deposits | 7,114.5 | 54.1 | 0.76 | 6,109.6 | 82.4 | 1.35 | 5,995.9 | 137.8 | 2.30 |
| Short-Term Borrowings | 20.3 | - | 0.11 | 106.2 | 1.7 | 1.65 | 127.9 | 6.3 | 4.94 |
| Securities Sold <br> Under <br> Agreements to Repurchase | 1,257.0 | 25.9 | 2.06 | 1,083.3 | 33.8 | 3.12 | 1,044.8 | 47.0 | 4.50 |
| Long-Term Debt | 100.4 | 5.4 | 5.43 | 218.2 | 13.4 | 6.15 | 251.9 | 15.8 | 6.22 |
| Total Interest- <br> Bearing <br> Liabilities | 8,492.2 | $85.4$ | 1.01 | 7,517.3 | 131.3 | 1.75 | 7,420.5 | 206.9 | 2.79 |
| Net Interest Income | \$ | \$ 413.5 |  |  | \$ 419.7 |  |  | \$ 395.9 |  |
| Interest Rate <br> Spread |  |  | 3.48\% |  |  | 3.94\% |  |  | 3.42\% |
| Net Interest <br> Margin |  |  | 3.72\% |  |  | 4.33\% |  |  | 4.08\% |
| Noninterest- <br> Bearing <br> Demand <br> Deposits | 1,993.9 |  |  | 1,741.8 |  |  | 1,891.6 |  |  |
| Other Liabilities | 420.1 |  |  | 406.0 |  |  | 429.7 |  |  |
| Shareholders' Equity | 877.2 |  |  | 783.1 |  |  | 730.3 |  |  |
| Total Liabilities and Shareholders' Equity | \$11,783.4 |  |  | \$10,448.2 |  |  | $\underline{\$ 10,472.1}$ |  |  |

[^1]| (dollars in millions) | Year Ended December 31, 2009 Compared to 2008 |  |  |  |  |  | Year Ended December 31, 2008 Compared to 2007 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Volume ${ }^{1}$ |  | Rate ${ }^{1}$ |  | Total |  | Volume ${ }^{1}$ |  | $\text { Rate }^{1}$ |  | Total |  |
| Change in Interest Income: |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest-Bearing Deposits | \$ | (0.2) | \$ | (0.2) | \$ | (0.4) | \$ | (0.4) | \$ | (0.7) | \$ | (1.1) |
| Funds Sold |  | 2.7 |  | (2.5) |  | 0.2 |  | 0.7 |  | (2.2) |  | (1.5) |
| Investment Securities |  |  |  |  |  |  |  |  |  |  |  |  |
| Trading |  | (4.1) |  | - |  | (4.1) |  | (1.3) |  | 1.1 |  | (0.2) |
| Available-for-Sale |  | 59.9 |  | (40.5) |  | 19.4 |  | 4.6 |  | 4.9 |  | 9.5 |
| Held-to-Maturity |  | (2.3) |  | (0.5) |  | (2.8) |  | (2.9) |  | (0.1) |  | (3.0) |
| Loans Held for Sale |  | 0.5 |  | (0.2) |  | 0.3 |  | - |  | (0.1) |  | (0.1) |
| Loans and Leases |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial and Industrial |  | (6.7) |  | (14.1) |  | (20.8) |  | 0.5 |  | (20.2) |  | (19.7) |
| Commercial Mortgage |  | 4.9 |  | (6.9) |  | (2.0) |  | 3.8 |  | (4.4) |  | (0.6) |
| Construction |  | (1.6) |  | (3.0) |  | (4.6) |  | (5.2) |  | (4.1) |  | (9.3) |
| Commercial Lease Financing |  | (0.5) |  | 1.1 |  | 0.6 |  | 0.1 |  | (1.9) |  | (1.8) |
| Residential Mortgage |  | (9.7) |  | (5.1) |  | (14.8) |  | (0.2) |  | (1.4) |  | (1.6) |
| Home Equity |  | (0.9) |  | (8.1) |  | (9.0) |  | 2.6 |  | (16.4) |  | (13.8) |
| Automobile |  | (7.3) |  | (0.8) |  | (8.1) |  | (1.6) |  | (0.3) |  | (1.9) |
| Other ${ }^{2}$ |  | (2.7) |  | (2.7) |  | (5.4) |  | (2.3) |  | (4.6) |  | (6.9) |
| Total Loans and Leases |  | (24.5) |  | (39.6) |  | (64.1) |  | (2.3) |  | (53.3) |  | (55.6) |
| Other |  | - |  | (0.6) |  | (0.6) |  | - |  | 0.2 |  | 0.2 |
| Total Change in Interest Income |  | 32.0 |  | (84.1) |  | (52.1) |  | (1.6) |  | (50.2) |  | (51.8) |
| Change in Interest Expense: |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest-Bearing Deposits |  |  |  |  |  |  |  |  |  |  |  |  |
| Demand |  | 0.3 |  | (4.7) |  | (4.4) |  | 1.4 |  | (11.2) |  | (9.8) |
| Savings |  | 10.4 |  | (10.9) |  | (0.5) |  | 1.2 |  | (26.7) |  | (25.5) |
| Time |  | (8.2) |  | (15.2) |  | (23.4) |  | (3.5) |  | (16.6) |  | (20.1) |
| Total Interest-Bearing Deposits |  | 2.5 |  | (30.8) |  | (28.3) |  | (0.9) |  | (54.5) |  | (55.4) |
| Short-Term Borrowings |  | (0.8) |  | (0.9) |  | (1.7) |  | (0.9) |  | (3.7) |  | (4.6) |
| Securities Sold Under Agreements to Repurchase |  | 4.9 |  | (12.8) |  | (7.9) |  | 1.7 |  | (14.9) |  | (13.2) |
| Long-Term Debt |  | (6.6) |  | (1.4) |  | (8.0) |  | (2.2) |  | (0.2) |  | (2.4) |
| Total Change in Interest Expense |  | - |  | (45.9) |  | (45.9) |  | (2.3) |  | (73.3) |  | (75.6) |
| Change in Net Interest Income | \$ | 32.0 | \$ | (38.2) | \$ | (6.2) | \$ | 0.7 | \$ | 23.1 | \$ | 23.8 |

The changes for each category of interest income and expense are allocated between the portion of changes attributable to the variance in volume and rate for that category.

2 Comprised of other consumer revolving credit, installment, and consumer lease financing.

## Net Interest Income

Net interest income is affected by both changes in interest rates (rate) and the amount and composition of earning assets and interest-bearing liabilities (volume). Net interest margin is calculated as the yield on average earning assets minus the interest rate paid on average interest-bearing liabilities.

Due to the continued uncertainty regarding economic and industry conditions in 2009, we focused on building and maintaining liquidity. As government programs and other factors helped to reduce some of the uncertain industry conditions, we invested some of our liquidity into lower risk and relatively lower yielding investment securities.

Net interest income, on a taxable equivalent basis, decreased by $\$ 6.2$ million or $1 \%$ in 2009 compared to 2008, primarily due to a $\$ 52.1$ million decrease in interest income which was offset by a $\$ 45.9$ million decrease in our funding costs. Net interest margin decreased by 61 basis points in 2009 compared to 2008. Yields on our loan and lease portfolio
decreased by 65 basis points in 2009 compared to 2008. Yields were 145 basis points lower in our commercial and industrial portfolio and 82 basis points lower in our home equity portfolio, as interest rates reset on these variable rate products. Although we made significant investments in our available-for-sale investment securities portfolio in 2009, yields decreased by 133 basis points in 2009 compared to 2008. Partially offsetting the decrease in yields earned on our average earning assets was a corresponding decrease in our funding costs. Rates paid on our interest-bearing deposits decreased by 59 basis points in 2009 compared to 2008, reflecting the full effects of a decreasing interest rate environment during 2009. Also contributing to our lower funding costs was a 106 basis point decrease in rates paid on securities sold under agreements to repurchase in 2009.

Average balances of our earning assets increased by $\$ 1.4$ billion or $15 \%$ in 2009 compared to 2008, primarily due to strong growth in core deposits. Average deposit balances grew by $\$ 1.3$ billion in 2009. Due to limited lending opportunities, our liquidity was mostly deployed in relatively lower yielding debt securities issued by the U.S. Treasury and in mortgage-backed securities issued by government agencies. Average balances of our available-for-sale investment securities portfolio increased by $\$ 1.3$ billion in 2009. Average balances of our loan and lease portfolio decreased by $\$ 397.2$ million in 2009 as a result of loan payoffs and reduced demand for loans and leases.

Net interest income, on a taxable equivalent basis, increased by $\$ 23.8$ million or $6 \%$ in 2008 compared to 2007, primarily due to a $\$ 75.6$ million decrease in funding costs which was partially offset by a $\$ 51.8$ million decrease in interest income. Net interest margin increased by 25 basis points in 2008 compared to 2007, reflective of a steeper yield curve in 2008. Rates paid on interest-bearing deposits decreased by 95 basis points in 2008, reflective of a decreasing interest rate environment during 2008. Also contributing to our lower funding costs was a 138 basis point decrease in rates paid on securities sold under agreements to repurchase in 2008. The decrease in our funding costs was partially offset by a corresponding decrease in interest income from our earning assets. Yields on our loans and leases decreased by 83 basis points in 2008 compared to 2007. Yields were 190 basis points lower in our commercial and industrial portfolio and 166 basis points lower in our home equity portfolio, as interest rates reset on these variable rate products.

Average balances of our earning assets decreased by $\$ 16.9$ million or less than $1 \%$ in 2008 from 2007. Average interest-bearing liabilities increased by $\$ 96.8$ million or $1 \%$ in 2008 compared to 2007, primarily due to growth in interest-bearing demand and savings deposits as customers moved balances to more liquid accounts.

## Provision for Credit Losses

The Provision for Credit Losses (the "Provision") reflects our judgment of the expense or benefit necessary to achieve the appropriate amount of the Allowance. We maintain the Allowance at levels adequate to cover our estimate of probable credit losses as of the end of the reporting period. The Allowance is determined through detailed quarterly analyses of our loan and lease portfolio. The Allowance is based on our loss experience and changes in the economic environment, as well as an ongoing assessment of our credit quality. We recorded a Provision of $\$ 107.9$ million in 2009, $\$ 60.5$ million in 2008, and $\$ 15.5$ million in 2007. The Provision recorded in 2009 increased the Allowance to $\$ 143.7$ million as of December 31, 2009, which was reflective of higher levels of net loans and leases charged-off and increased risk of further losses as the result of the slowdown in economic conditions. For further discussion on the Allowance, see the "Corporate Risk Profile - Allowance for Loan and Lease Losses" section in MD\&A.

## Noninterest Income

Table 4 presents the major components of noninterest income for 2009, 2008, and 2007.
Noninterest Income
Table 4


Fees,
Exchange,
and Other

| Service <br> Charges | 60,122 | 61,995 | 62,216 | $(1,873)$ | $(221)$ | $(3)$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Investment |  |  |  |  |  |  |
| Securities |  |  |  |  |  |  |
| Gains, Net | 25,770 | 532 | 1,485 | 25,238 | $(953)$ | n.m. |

Other Income:
Gain on the
Sale of
Leased

| Assets | 14,227 | 12,209 | 3,126 | 2,018 | 9,083 | 17 | 291 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Income from
Bank-
Owned Life

| Insurance | 7,165 | 8,369 | 7,773 | $(1,204)$ | 596 | (14) |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Gains on Sale
of Insurance
Businesses 2,363 $\quad$ - $2,363 \quad-\quad$ n.m. $\quad$ n.m.

Gain on
Mandatory
Redemption
of
Visa Shares $-13,737 \quad-\quad(13,737) \quad 13,737 \quad$ n.m. n.m.
Gain on the
Sale of Real

| Estate | - | - | 3,095 | - | $(3,095)$ | n.m. | n.m. |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Other | 14,507 | 20,673 | 18,704 | $(6,166)$ | 1,969 | $(30)$ | 11 |
| Total Other <br> Income | 38,262 | 54,988 | 32,698 | $(16,726)$ | 22,290 | $(30)$ | 68 |

Total
Noninterest
$\begin{array}{llllllll}\text { Income } & \$ 267,808 & \$ 258,113 & \$ 240,487 & \$ & 9,695 & \$ & 17,626\end{array}$
n.m. - not meaningful.

Trust and asset management income is comprised of fees earned from the management and administration of trust and other customer assets. These fees are based upon the market value of the assets that we manage and the fee rate charged to customers. Total trust assets under administration were $\$ 9.9$ billion as of December 31, 2009, $\$ 9.8$ billion as of December 31, 2008, and $\$ 13.0$ billion as of December 31, 2007. Trust and asset management income decreased by $\$ 10.8$ million or $19 \%$ in 2009 compared to 2008 primarily due to a $\$ 7.3$ million decrease in mutual fund management fees, which were adversely affected by increases in fee waivers in our money market mutual funds (due to low yields), a decline in average mutual fund holdings, combined with the continued decline in the average value of the equity markets during 2009. Also contributing to the decrease in trust and asset management income was a $\$ 1.0$ million decrease in employee benefit trust and agency fees primarily due to the decrease in the market value of accounts and the average number of accounts under management. Finally, investment management fees decreased by $\$ 0.8$ million primarily due to customers moving certain investment accounts to Bankoh Investment Services, Inc., the broker dealer subsidiary of the Bank, to take advantage of alternative investment options. Trust and asset management income decreased by $\$ 5.9$ million or $9 \%$ in 2008 compared to 2007 primarily due to a $\$ 3.2$ million decrease in investment advisory fees and a $\$ 2.7$ million decrease in fees from accounts under management. Both decreases were affected by the decline in the equity markets during 2008.

Mortgage banking income is highly influenced by mortgage interest rates and the housing market activity. Mortgage banking income increased by $\$ 14.8$ million or $182 \%$ in 2009 compared to 2008 primarily due to higher loan origination volume, the result of higher refinancing activity due to lower interest rates on conforming saleable mortgage-based products in 2009 compared to 2008. Residential mortgage loan originations were $\$ 1.2$ billion in 2009, a $\$ 371.9$ million or $43 \%$ increase from 2008. Residential mortgage loan sales were $\$ 1.0$ billion in 2009, a $\$ 586.2$ million or $128 \%$ increase from 2008. Mortgage banking income decreased by $\$ 3.6$ million or $30 \%$ in 2008 compared to 2007. This decrease was primarily due to a $\$ 12.5$ million decrease in income related to the estimated fair value of our mortgage servicing rights, net of the change in fair value of our designated trading securities. The decrease in our income from mortgage servicing rights was primarily due to higher loan repayment rate assumptions in 2008, as a result of lower interest rates on mortgage-based products and the resulting
increase in refinancing activity. This was partially offset by an $\$ 8.5$ million increase in net gains on our derivative financial instruments in 2008 compared to 2007. The increase in net gains on our derivative financial instruments in 2008 compared to 2007 was primarily due to higher loan origination volume. Residential mortgage loan originations were $\$ 866.3$ million in 2008, a $\$ 55.6$ million or $7 \%$ increase from 2007. Residential mortgage loan sales were $\$ 456.8$ million in 2008, a $\$ 114.4$ million or $33 \%$ increase from 2007. Loan servicing income was $\$ 6.9$ million in 2009, $\$ 6.3$ million in 2008, and $\$ 6.1$ million in 2007. Our portfolio of residential mortgage loans serviced for third parties was $\$ 3.1$ billion as of December 31, 2009, $\$ 2.7$ billion as of December 31, 2008, and $\$ 2.5$ billion as of December 31, 2007.

Service charges on deposit accounts increased by $\$ 3.6$ million or $7 \%$ in 2009 compared to 2008 primarily due to a $\$ 4.9$ million increase in account analysis fees on analyzed business checking accounts as a result of lower earnings credit rates on customer accounts. This was partially offset by a $\$ 1.3$ million decrease in monthly service fees primarily resulting from the introduction of our free checking product in July 2008. Service charges on deposit accounts increased by $\$ 4.6$ million or $10 \%$ in 2008 compared to 2007 primarily due to a $\$ 4.4$ million increase in account analysis fees on analyzed business checking accounts as a result of lower earnings credit rates on customer accounts. In addition, overdraft fees increased by $\$ 1.4$ million primarily due to a fee increase implemented in May 2008. The increase was partially offset by a decrease in monthly service fees due to the introduction of our free checking product in July 2008 mentioned above.

Fees, exchange, and other service charges are primarily comprised of debit card income, fees from ATMs, merchant service activity, and other loan fees and service charges. Fees, exchange, and other service charges decreased by $\$ 1.9$ million or $3 \%$ in 2009 compared to 2008 primarily due to a decrease in ATM fee income as well as lower merchant services income. This was the result of lower transaction volume during 2009 which was impacted by a slower economy in Hawaii and lower levels of visitor arrivals. Fees, exchange, and other service charges decreased by $\$ 0.2$ million or less than $1 \%$ in 2008 compared to 2007.

Investment securities net gains were $\$ 25.8$ million in 2009 compared to $\$ 0.5$ million in 2008. This increase was largely due to sales of available-for-sale investment securities in the fourth quarter of 2009, including a complete liquidation of our investments in private-label mortgage-backed securities. We sold longer maturity available-for-sale investment securities in the fourth quarter of 2009 to reduce investment duration and to preserve capital levels in a potentially rising interest rate environment in future reporting periods.

Insurance income is comprised of commission income derived from our retail and wholesale insurance businesses. Insurance income decreased by $\$ 4.6$ million or $19 \%$ in 2009 compared to 2008 primarily due to a $\$ 3.3$ million decrease in commission and brokerage income and a $\$ 0.9$ million decrease in income from annuity and life insurance products. Insurance income decreased in 2009 due to the sale of certain assets of our retail insurance brokerage operation, Bank of Hawaii Insurance Services, Inc. ("BOHIS") in June 2009, and our wholesale insurance business, BOH Wholesale Insurance Agency, Inc. (formerly known as Triad Insurance Agency, Inc.) in October 2009. These two Bank subsidiaries combined, earned $\$ 6.6$ million in pre-tax income during 2009. Both sales were made to unrelated third parties. Insurance income increased by $\$ 1.4$ million or $6 \%$ in 2008 compared to 2007 primarily due to a $\$ 1.2$ million increase in income from fixed annuity and life insurance products and a $\$ 0.8$ million increase in contingent commission income. This was partially offset by a $\$ 0.4$ million decrease in income from life insurance premiums. The increase in income from fixed annuity products was a result of customers preferring conservative investment alternatives in light of equity market conditions in 2008.

Other noninterest income decreased by $\$ 16.7$ million or $30 \%$ in 2009 compared to 2008 primarily due to the $\$ 13.7$ million gain from the mandatory redemption of our Visa shares in 2008. Also contributing to the decrease was $\$ 3.3$ million in lower unrealized gains recognized in 2009 related to our subordinated notes which were accounted for at fair value. We repaid our subordinated notes in March 2009. Other noninterest income increased by $\$ 22.3$ million or $68 \%$ in 2008 compared to 2007 primarily due to the aforementioned mandatory redemption of our Visa shares and an $\$ 11.6$ million gain on the sale of our equity interest in an aircraft leveraged lease in 2008.

## Noninterest Expense

Table 5 presents the major components of noninterest expense for 2009, 2008, and 2007.

Noninterest Expense
Table 5

| (dollars in thousands) | Year Ended December 31, |  |  | Dollar Change |  | Percent Change |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2009 | 2008 | 2007 | $\begin{gathered} 2009 \text { to } \\ 2008 \end{gathered}$ | $\begin{gathered} 2008 \text { to } \\ 2007 \end{gathered}$ | $\begin{gathered} 2009 \text { to } \\ 2008 \end{gathered}$ | $\begin{gathered} 2008 \text { to } \\ 2007 \end{gathered}$ |
| Salaries and Benefits: |  |  |  |  |  |  |  |
| Salaries | \$ 119,888 | \$ 120,440 | \$ 115,856 | \$ (552) \$ | \$ 4,584 | -\% | 4\% |
| Incentive Compensation | 17,688 | 19,369 | 15,505 | $(1,681)$ | 3,864 | (9) | 25 |
| Share-Based <br> Compensation and Cash Grants for the Purchase of Company Stock | 7,775 | 9,689 | 6,330 | $(1,914)$ | 3,359 | (20) | 53 |
| Commission Expense | 7,071 | 6,941 | 7,444 | 130 | (503) | 2 | (7) |
| Retirement and Other Benefits | 16,425 | 14,660 | 15,131 | 1,765 | (471) | 12 | (3) |
| Payroll Taxes | 9,972 | 10,175 | 9,910 | (203) | 265 | (2) | 3 |
| Medical, Dental, and Life Insurance | 9,001 | 9,010 | 9,289 | (9) | (279) | - | (3) |
| Separation Expense | 748 | 1,674 | 1,400 | (926) | 274 | (55) | 20 |
| Total Salaries and Benefits | 188,568 | 191,958 | 180,865 | $(3,390)$ | 11,093 | (2) | 6 |
| Net Occupancy | 41,053 | 45,129 | 40,073 | $(4,076)$ | 5,056 | (9) | 13 |
| Net Equipment | 17,713 | 18,143 | 19,274 | (430) | $(1,131)$ | (2) | (6) |
| Professional Fees | 12,439 | 11,511 | 11,206 | 928 | 305 | 8 | , |
| FDIC Insurance | 17,342 | 1,510 | 1,018 | 15,832 | 492 | 1,048 | 48 |
| Other Expense: |  |  |  |  |  |  |  |
| Data Services | 13,063 | 13,406 | 13,456 | (343) | (50) | (3) | - |
| Delivery and Postage Services | 9,628 | 10,812 | 10,337 | $(1,184)$ | 475 | (11) | 5 |
| Legal Contingencies | 1,007 | 2,911 | (163) | $(1,904)$ | 3,074 | (65) | n.m. |
| Bank of Hawaii <br> Charitable <br> Foundation and Other Contributions | 1,000 | 2,250 | - | $(1,250)$ | 2,250 | (56) | n.m. |
| Market Premium on Repayment of Privately Placed Notes | 875 | - | - | 875 | - | n.m. | n.m. |
| Call Premium on Capital Securities | - | 991 | - | (991) | 991 | n.m. | n.m. |
| Accrual <br> (Reversal) of Visa Legal Costs | - | $(5,649)$ | 5,649 | 5,649 | $(11,298)$ | n.m. | n.m. |
| Other | 47,336 | 53,802 | 53,692 | $(6,466)$ | 110 | (12) | - |
| Total Other Expense | 72,909 | 78,523 | 82,971 | $(5,614)$ | $(4,448)$ | (7) | (5) |
| Total <br> Noninterest Expense | \$ 350,024 | \$ 346,774 | \$ 335,407 | \$ 3,250 \$ | \$ 11,367 | 1\% | 3\% |

Total salaries and benefits decreased by $\$ 3.4$ million or $2 \%$ in 2009 compared to 2008 primarily due to decreases in incentive compensation, expense related to restricted stock grants, and lower base salaries (a result of fewer full-time equivalent employees). Partially offsetting these decreases in 2009 was an increase in retirement plan expense resulting from a change in assumptions and an increase in the amortization of actuarial losses in 2009. Total salaries and benefits increased by $\$ 11.1$ million or $6 \%$ in 2008 compared to 2007 primarily due to cash for stock grants, broad-based incentive awards, and annual merit increases. The cash for stock grants related to a change in our practice of equity compensation for senior management. Senior officers, other than executive officers, received cash grants to encourage them to purchase our common stock in lieu of receiving restricted stock grants. Incentive compensation increased in 2008 compared to 2007 primarily due to $\$ 1.6$ million in broad-based incentive awards which was designed to reward employees who helped us achieve solid financial performance despite the challenging economic environment in 2008. Partially offsetting these increases in 2008 were decreases in retirement plan expense, a result of assumption changes, and reduced executive retention expense.

Net occupancy decreased by $\$ 4.1$ million or $9 \%$ in 2009 compared to 2008 primarily due to a
$\$ 2.1$ million decrease in utilities expense caused by a reduction in energy costs. In addition, depreciation and amortization decreased by $\$ 0.9$ million primarily due to a building being fully depreciated in 2008. Finally, net rental expense decreased by $\$ 0.9$ million in 2009 primarily the result of paying rent for two Waikiki branch locations in 2008 during the construction of our new Waikiki branch. Net occupancy increased by $\$ 5.1$ million or $13 \%$ in 2008 compared to 2007 primarily due to a $\$ 2.2$ million increase in utilities expense as well as a $\$ 2.1$ million increase in net rental expense. The increase in net rental expense was primarily related to the two Waikiki branch locations noted above and the opening of two new in-store branches in 2008. The increase in utilities expense in 2008 was primarily due to higher energy costs.

Professional fees increased by $\$ 0.9$ million or $8 \%$ in 2009 compared to 2008 primarily due to higher legal fees. Professional fees remained relatively unchanged in 2008 compared to 2007.

FDIC insurance expense increased by $\$ 15.8$ million in 2009 compared to 2008 . The increase was primarily due to higher deposit balances, higher assessment rates, and our participation in the TLGP, coupled with the Company's $\$ 5.7$ million share of an industry-wide assessment by the FDIC which was recorded in the second quarter of 2009. In 2008 and into 2009, we utilized credits from the Federal Deposit Insurance Reform Act of 2005 which were available to offset our deposit insurance assessments. We fully utilized these credits in March 2009. FDIC insurance expense increased nominally by $\$ 0.5$ million in 2008 compared to 2007.

Other noninterest expense decreased by $\$ 5.6$ million or $7 \%$ in 2009 compared to 2008 partially due to a $\$ 1.9$ million decrease in our reserves for legal contingencies. Also contributing to the decrease was a combined $\$ 6.3$ million decline in business development and travel, unrealized gains related to deferred compensation arrangements, delivery and postage services, donations, and advertising. In addition, we incurred a $\$ 1.0$ million call premium expense in 2008 related to our Bancorp Hawaii Capital Trust I Capital Securities ("Capital Securities"). Partially offsetting these decreases was a $\$ 5.6$ million reversal in 2008 of a previously recorded Visa contingency accrual. See Note 18 to the Consolidated Financial Statements for more information on the Visa legal matters. Other noninterest expense decreased by $\$ 4.4$ million or $5 \%$ in 2008 compared to 2007 primarily due to the $\$ 5.6$ million reversal of previously recorded Visa contingency accruals noted above. Also contributing to the decrease in other noninterest expense in 2008 was a $\$ 1.8$ million fraud loss recorded in 2007. These items were partially offset by a $\$ 3.1$ million increase in our reserves for legal contingencies, a $\$ 2.3$ million increase in our contributions to the Bank of Hawaii Charitable Foundation and other charitable organizations, and the $\$ 1.0$ million call premium related to our Capital Securities noted above.

## Income Taxes

Our provision for income taxes and effective tax rates for 2009, 2008, and 2007 were as follows:

| Provision for Income Taxes and Effective Tax Rates |  | Table 6 |
| :--- | ---: | ---: |
| (dollars in thousands) | Provision | Effective Tax Rates |
| 2009 | $\$ 78,207$ | $35.19 \%$ |
| 2008 | 77,388 | 28.70 |
| 2007 | 100,888 | 35.45 |

The higher effective tax rate in 2009 from 2008 was primarily due to a $\$ 12.9$ million credit to the provision for income taxes recorded in September 2008. This credit was the result of our acceptance of the settlement initiative from the IRS related to our Sale In-Lease Out ("SILO") transactions. Also favorably impacting our effective tax rate in 2008 was a pre-tax gain from the sale of our equity interest in an aircraft leveraged lease that would have resulted in an income tax expense of approximately $\$ 4.6$ million, based on statutory income tax rates. However, due to the timing of the sale of our equity interest and the adjustment of previously recognized income tax liabilities, this transaction resulted in a $\$ 1.4$ million net credit to the provision for income taxes. As a result, the total income tax benefit from this transaction was approximately $\$ 6.0$ million.

As noted above, the lower effective tax rate in 2008 from 2007 was primarily due to the $\$ 12.9$ million credit to the provision for income taxes recorded in September 2008 related to our SILO transactions as well as the $\$ 6.0$ million total income tax benefit from the sale of our equity interest in an aircraft leveraged lease.

## Analysis of Business Segments

Our business segments are Retail Banking, Commercial Banking, Investment Services, and Treasury.
Table 7 summarizes net income from our business segments for 2009, 2008, and 2007. Additional information about segment performance, including financial captions discussed below, is presented in Note 13 to the Consolidated Financial Statements.

## Business Segment Net Income

Table 7

|  | Year Ended December 31, |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| (dollars in thousands) | $\mathbf{2 0 0 9}$ | $\mathbf{2 0 0 8}$ | $\mathbf{2 0 0 7}$ |  |  |
| Retail Banking | $\$$ | 56,887 | $\$$ | 92,754 | $\$$ |
| Commercial Banking | 47,103 | 51,456 | 63,335 |  |  |
| Investment Services | 5,365 | 12,027 | 16,289 |  |  |
| Total | $\$ 109,355$ | $\$ 156,237$ | $\$ 177,876$ |  |  |
| Treasury and Other | 34,678 | 35,976 | 5,827 |  |  |
| Consolidated Total | $\$ 144,033$ | $\$ 192,213$ | $\$ 183,703$ |  |  |

## Retail Banking

Net income decreased by $\$ 35.9$ million or $39 \%$ in 2009 compared to 2008 primarily due to an increase in the Provision and noninterest expense and lower net interest income. This was partially offset by higher noninterest income for the segment. The $\$ 29.5$ million increase in the Provision was primarily due to higher net loan losses and risk in the segment's consumer real estate portfolios. The $\$ 4.8$ million increase in noninterest expense was primarily due to higher FDIC base insurance assessments as well as our share of the industry-wide assessment by the FDIC. The $\$ 27.1$ million decrease in net interest income was primarily due to lower earnings credits on the segment's deposit portfolio, partially offset by higher average deposit balances. The $\$ 5.1$ million increase in noninterest income was primarily due to higher mortgage banking income, a result of higher origination and sale activity.

Net income decreased by $\$ 5.5$ million or $6 \%$ in 2008 compared to 2007 primarily due to an increase in the Provision and noninterest expense. This was partially offset by higher net interest income and noninterest income. The $\$ 14.4$ million increase in the Provision was primarily due to higher net loan losses and risk in the segment's consumer portfolios. The $\$ 8.7$ million increase in noninterest expense was primarily due to an increase in debit card usage, occupancy, and salaries and benefits expense, as well as higher allocated expenses to the segment related to earnings-based incentive compensation. The $\$ 8.1$ million increase in net interest income was primarily due to lower loan and deposit funding costs, which was partially offset by lower average deposit balances. The $\$ 6.4$ million increase in noninterest income was primarily due to higher mortgage banking income, overdraft fees, and debit card income.

## Commercial Banking

Net income decreased by $\$ 4.4$ million or $8 \%$ in 2009 compared to 2008 primarily due to an increase in the Provision and noninterest expense. This was partially offset by higher net interest income and noninterest income. The $\$ 16.4$ million increase in the Provision was primarily due to heightened risk in specific loan exposures and general risk from the weak economy in Hawaii and the U.S Mainland. The $\$ 3.9$ million increase in noninterest expense was primarily due to higher FDIC base insurance assessments as well as our share of an industry-wide assessment by the FDIC. The $\$ 8.8$ million increase in net interest income was primarily due to higher average deposit balances. The $\$ 0.8$ million increase in noninterest income was primarily due to higher account analysis fees as a result of lower earnings credit rates on customer accounts.

Net income decreased by $\$ 11.9$ million or $19 \%$ in 2008 compared to 2007 primarily due to an increase in the Provision and noninterest expense. This was partially offset by higher noninterest income and net interest income. The $\$ 30.3$ million increase in the Provision was primarily due to heightened risk exposures in this segment's lending portfolio as noted above. The $\$ 1.1$ million increase in noninterest expense was primarily due to higher allocated expenses to the segment. The $\$ 13.7$ million increase in noninterest income was primarily due to the $\$ 11.6$ million pre-tax gain on the sale of our equity interest in an aircraft leveraged lease and to higher account analysis fees as a result of lower earnings credit rates on customer accounts. The $\$ 0.9$ million increase in net interest income was primarily due to lower funding costs, partially offset by the effects of the settlement of our SILO transactions.

Net income decreased by $\$ 6.7$ million or $55 \%$ in 2009 compared to 2008 primarily due to a decrease in noninterest income and an increase in the Provision. This was partially offset by an increase in net interest income and a decrease in noninterest expense. The $\$ 11.7$ million decrease in noninterest income was primarily due to lower fee income as a result of lower average asset values under trust administration, an increase in fee waivers in our money market mutual funds, and lower fee income related to our annuity products. The $\$ 1.0$ million increase in the Provision was due to higher net charge-offs of loans in the segment. The $\$ 1.3$ million increase in net interest income was primarily due to higher average deposit balances. The $\$ 0.8$ million decrease in noninterest expense was primarily due to lower salaries expense.

Net income decreased by $\$ 4.3$ million or $26 \%$ in 2008 compared to 2007 primarily due to a decrease in noninterest income and increases in noninterest expense and the Provision. This was partially offset by an increase in net interest income. The $\$ 6.1$ million decrease in noninterest income was primarily due to lower fee income as a result of lower asset values under trust administration. The $\$ 1.2$ million increase in noninterest expense was primarily due to higher salaries and allocated expenses. The $\$ 0.8$ million increase in the Provision was due to higher net charge-offs of loans in the segment. The $\$ 1.4$ million increase in net interest income was primarily due to lower funding costs on the segment's deposit balances.

## Treasury

Net income decreased by $\$ 1.3$ million or $4 \%$ in 2009 compared to 2008 primarily due to a higher provision for income taxes. This was partially offset by higher net interest income and noninterest income and lower noninterest expense. The higher provision for income taxes in 2009 was primarily due to the $\$ 12.9$ million credit to provision for income taxes related to our SILO transactions recorded in 2008 . The $\$ 10.6$ million increase in net interest income was primarily due to lower loan and deposit funding costs, higher deposit balances, an increase in the balance of our investment securities portfolio, lower levels of long-term debt, and lower costs associated with securities sold under agreements to repurchase. The $\$ 15.6$ million increase in noninterest income was primarily due to net investment securities gains, partially offset by a $\$ 13.7$ million gain from the mandatory redemption of our Visa shares in 2008. The $\$ 4.6$ million decrease in noninterest expense was primarily due to lower allocated expenses.

Net income increased by $\$ 30.1$ million in 2008 compared to 2007 primarily due to an increase in net interest income, a higher benefit for income taxes, and higher noninterest income. The $\$ 13.4$ million increase in net interest income was primarily due to the net benefit from a reduction in loan rates and deposit funding costs, an increase in the balance of our investment securities portfolio, as well as decreases in the cost of funds purchased and securities sold under agreements to repurchase. The increase in the benefit for income taxes was primarily due to the $\$ 12.9$ million credit related to our SILO transactions recorded in 2008. The $\$ 3.7$ million increase in noninterest income was primarily due to a $\$ 13.7$ million gain from the mandatory redemption of our Visa shares, partially offset by a $\$ 10.0$ million net change in the estimated fair value of our mortgage servicing rights due to changes in valuation assumptions and the fair value of our designated trading securities.

Other organizational units (Technology, Operations, Marketing, Human Resources, Finance, Credit and Risk Management, and Corporate and Regulatory Administration) included in Treasury provide a wide-range of support to our other income earning segments. Expenses incurred by these support units are charged to the business segments through an internal cost allocation process.

## Analysis of Statements of Condition

## Investment Securities

Table 8 presents the contractual maturity distribution, weighted-average yield to maturity, and estimated fair value of our investment securities.

## Contractual Maturity Distribution, Weighted-Average Yield to Maturity, and Fair Value of Investment Securities

Table 8



1 Weighted-average yields on investment securities available-for-sale are based on amortized cost.
2 Weighted-average yields on obligations of states and political subdivisions are generally tax-exempt and are computed on a tax-equivalent basis using a federal statutory tax rate of $35 \%$.

Contractual maturities do not anticipate reductions for periodic paydowns.
Our investment securities portfolio is managed to provide liquidity and interest income. Our portfolio is also used to offset interest rate risk positions and to provide collateral for various banking activities. The carrying amount of our investment securities was $\$ 5.5$ billion as of December 31, 2009. This represents a $\$ 2.8$ billion increase from December 31, 2008, exclusive of the trading securities we held as of that date. The increase in the carrying amount of our investment securities during 2009 was primarily due to investments made in debt securities issued by the U.S. Treasury and mortgagebacked securities issued by government agencies. These investments in high grade securities with relatively short duration, allows us to maintain flexibility to redeploy funds as such opportunities arise. During the fourth quarter of 2009, we sold our remaining investments in private-label mortgage-backed securities.

Our investment securities portfolio had gross unrealized gains of $\$ 68.5$ million or $1 \%$ of total amortized cost as of December 31, 2009. Our investment securities portfolio also had gross unrealized losses of $\$ 21.8$ million or less than $1 \%$ of total amortized cost as of December 31, 2009. The unrealized losses were primarily related to mortgage-backed securities issued by government agencies attributable to changes in interest rates, relative to when the investment securities were purchased. See Note 3 to the Consolidated Financial Statements for more information.

As of December 31, 2009, the par value, amortized cost, and fair value of our debt and mortgage-backed securities issued by the Federal National Mortgage Association and the Federal Home Loan Mortgage Corporation were as follows:

## Investment Securities Issued by the Federal National Mortgage Association and the Federal Home Loan Mortgage Corporation

Table 9

| (dollars in thousands) | Par <br> Value | Amortized <br> Cost | Fair <br> Value |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| As of December 31, 2009 |  |  |  |  |  |
| Debt Securities Issued by U.S. Government-Sponsored Enterprises | $\$$ | 250 | $\$$ | 252 | $\$$ |
| Federal National Mortgage Association | 500 | 499 | 529 |  |  |
| Federal Home Loan Mortgage Corporation | 750 | 751 | 792 |  |  |
| Subtotal |  |  |  |  |  |
| Mortgage-Backed Securities Issued by U.S. Government-Sponsored | 381,023 | 381,715 | 398,597 |  |  |
| Enterprises | 248,941 | 248,986 | 259,097 |  |  |
| Federal National Mortgage Association | 629,964 | 630,701 | 657,694 |  |  |
| Federal Home Loan Mortgage Corporation | $\$ 630,714$ | $\$$ | 631,452 | $\$ 658,486$ |  |
| Subtotal |  |  |  |  |  |

As of December 31, 2009, we did not own any subordinated debt, or preferred or common stock of the Federal National Mortgage Association or the Federal Home Loan Mortgage Corporation.

## Loans and Leases

Loans and leases remains our largest category of interest earning assets and the largest source of revenue. Total loans and leases were $\$ 5.8$ billion as of December 31, 2009. Loans and leases decreased by $\$ 770.4$ million or $12 \%$ from $\$ 6.5$ billion as of December 31, 2008.

The commercial loan and lease portfolio is comprised of commercial and industrial loans, commercial mortgages, construction loans, and lease financing. Commercial and industrial loans are made primarily to corporations, middle market, and small businesses. Commercial mortgages and construction loans are offered to real estate investors, developers, and builders primarily domiciled in Hawaii. Commercial mortgages are secured by real estate. The source of repayment for investor property is cash flow from the property and for owner-occupied property is the operating cash flow from the business. Construction loans are for the purchase or construction of a property for which repayment will be generated by the property. Lease financing consists of direct financing leases and leveraged leases. Although our primary market is Hawaii, the commercial portfolio contains loans to some borrowers based on the U.S. Mainland, including some Shared National Credits.

Commercial loans and leases decreased by $\$ 258.7$ million or $11 \%$ from $\$ 2.4$ billion as of December 31, 2008. This was primarily due to a $\$ 258.6$ million decrease in our commercial and industrial lending portfolio due to continued loan payoffs by corporate national customers and the sale of our position in six Shared National Credits totaling $\$ 37.0$ million, given the potential downside risk of each credit. Our construction loan portfolio decreased by $\$ 45.6$ million, consistent with the slow economy in Hawaii. Our lease financing portfolio decreased by $\$ 55.2$ million, primarily a result of continued reduction in our leveraged lease portfolio. Partially offsetting the decrease in these commercial lending categories was a $\$ 100.7$ million increase in our commercial mortgage portfolio. This increase was primarily due to one new commercial credit added during the second quarter of 2009 as well as our purchase of $\$ 47.5$ million in seasoned loans, secured by real estate in Hawaii, in December 2009.

The consumer loan and lease portfolio is comprised of residential mortgage loans, home equity loans, personal credit lines, direct installment loans, and indirect auto loans and leases. These products are offered generally in the markets we serve through our branch network. Consumer loans and leases decreased by $\$ 511.7$ million or $12 \%$ from $\$ 4.1$ billion as of December 31, 2008. Balances in all
consumer lending categories decreased during 2009, due to reduced customer demand in a slow economy in Hawaii as well as our disciplined underwriting approach. While we continue to lend to credit worthy customers, we remain cautious in the current economic environment.

See Note 4 to the Consolidated Financial Statements for more information on our loan and lease portfolio.
Table 10 presents the geographic distribution of our loan and lease portfolio. Table 11 presents maturities and sensitivities of selected loans to changes in interest rates. This table excludes real estate loans (other than construction loans), lease financing, and consumer loans. See Note 4 to the Consolidated Financial Statements and the "Corporate Risk Profile - Credit Risk" section of MD\&A for more information.

Geographic Distribution of Loan and Lease Portfolio
Table 10

| (dollars in thousands) | December 31, 2009 |  |  |  |  |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Hawaii | U.S. ${ }^{1}$ <br> Mainland | Guam | Other <br> Pacific <br> Islands |  | eign ${ }^{2}$ |  |  |
| Commercial |  |  |  |  |  |  |  |  |
| Commercial and |  |  |  |  |  |  |  |  |
| Commercial <br> Mortgage | 769,303 | 2,570 | 66,113 | 1,330 |  | 2,115 |  | 841,431 |
| Construction | 108,395 | - | - | - |  | - |  | 108,395 |
| Lease <br> Financing | 39,664 | 335,507 | 18,600 | - |  | 19,162 |  | 412,933 |
| Total |  |  |  |  |  |  |  |  |
| Commercial | 1,549,777 | 428,422 | 146,910 | 8,377 |  | 24,440 |  | 2,157,926 |
| Consumer |  |  |  |  |  |  |  |  |
| Residential |  |  |  |  |  |  |  |  |
| Home |  |  |  |  |  |  |  |  |
| Equity | 879,903 | 19,659 | 19,043 | 2,966 |  | - |  | 921,571 |
| Automobile | 208,130 | 29,645 | 42,482 | 3,680 |  | - |  | 283,937 |
| Other ${ }^{3}$ | 159,010 | - | 23,630 | 23,027 |  | 7 |  | 205,674 |
| Total |  |  |  |  |  |  |  |  |
| Consumer | 3,243,756 | 49,304 | 271,529 | 37,263 |  | 7 |  | 3,601,859 |
| Total Loans and Leases | \$ 4,793,533 | \$ 477,726 | \$ 418,439 | \$ 45,640 | \$ | 24,447 |  | 5,759,785 |
| Percentage <br> of Total <br> Loans and |  |  |  |  |  |  |  |  |
|  | 83\% | 8\% | 7\% | 1\% |  | 1\% |  | 100\% |

For secured loans and leases, classification as U.S. Mainland is made based on where the collateral is located. For unsecured loans and leases, classification as U.S. Mainland is made based on the location where the majority of the borrower's business operations are conducted.

2 Loans classified as Foreign represent those which are recorded in the Company's international business units. Lease financing classified as Foreign represent those with air transportation carriers based outside the United States.

Comprised of other revolving credit, installment, and lease financing.
Maturities and Sensitivities of Selected Loans to Changes in Interest Rates ${ }^{1}$
Table 11

|  | Due in <br> One Year or <br> Less | Due After One <br> Year <br> to Five Years ${ }^{2}$ | Due After <br> Five Years $^{2}$ | Total |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| (dollars in thousands) |  |  |  |  |  |  |
| Commercial and |  |  |  |  |  |  |
| $\quad$ Industrial | $\$$ | 383,430 | $\$$ | 300,466 | $\$$ | 111,271 |$\$$| 795,167 |
| :--- |
| Construction |

[^2]
## Other Assets

Other assets were $\$ 496.9$ million as of December 31, 2009, a $\$ 22.4$ million or $5 \%$ increase from December 31, 2008. As of December 31, 2009, we had a total of $\$ 82.5$ million in tax deposits placed with the IRS and State of Hawaii Department of Taxation. These deposits with the respective taxing authorities limits the potential accrual of additional interest based on our current estimate of our tax liabilities. The increase in other assets during 2009 was primarily due to a $\$ 42.3$ million prepayment of our FDIC quarterly risk-based assessments for 2010, 2011, and 2012. This increase was partially offset by an $\$ 18.2$ million decrease in the fair value of our derivative financial instruments recorded in other assets, primarily the estimated fair value of our customer-related interest rate swap accounts, which have off-setting amounts recorded in other liabilities. See Note 7 to the Consolidated Financial Statements for more information.

As of December 31, 2009, the carrying value of our FHLB stock was $\$ 61.3$ million and consisted of 612,924 shares valued at a par value of $\$ 100$ per share. Our investment in the FHLB is a condition of membership and, as such, is required to obtain credit and other services from the FHLB. The FHLB adopted a Capital Plan which among other things provided for the mandatory redemption of members' stock within five years of such request. In 2007, the Bank requested the redemption of 361,645 shares, which under the FHLB's Capital Plan would be redeemable in 2012.

In 2009, the FHLB's primary regulator, the Federal Housing Finance Agency, has chosen to treat the FHLB as if it was undercapitalized because of several factors, including the possibility that declines in the value of its private-label mortgage-backed securities could cause it to fall below its riskbased capital requirements. Due to this determination, the FHLB currently remains unable to repurchase or redeem capital stock or to pay dividends.

As of September 30, 2009, the FHLB had received requests to redeem 9.42 million shares of capital stock, including the Bank's request to redeem 361,645 shares of stock. The FHLB has accounted for these requests by recording a liability under the caption "mandatorily redeemable capital stock" on its balance sheet. In the Form 10-Q for third quarter of 2009, the FHLB stated that "the fair value of capital stock subject to mandatory redemption generally approximates par value as indicated by contemporaneous member purchases and transfers at par value."

The Bank continues to use and has access to the services of the FHLB. Management considers several factors in evaluating impairment including the commitment of the issuer to perform its obligations and to provide services to the Bank. Based upon the foregoing, management has not recorded an impairment of the carrying value of our FHLB stock as of December 31, 2009. See Note 1 to the Consolidated Financial Statements for information related to our accounting and impairment policy.

## Goodwill

Goodwill was $\$ 31.5$ million as of December 31, 2009, a $\$ 3.4$ million or $10 \%$ decrease from December 31, 2008. The decrease in goodwill was the result of our sale of the assets of BOH Wholesale Insurance Agency, Inc., formerly known as Triad Insurance Agency, Inc., during the fourth quarter of 2009. As of December 31, 2009, we had no reporting units where there was a reasonable possibility of failing the Step 1 goodwill impairment test in accordance with GAAP. Step 1 of the goodwill impairment test is used to identify potential goodwill impairment by comparing the estimated fair value of a reporting unit with its carrying amount. See Note 1 to the Consolidated Financial Statements for more information on our goodwill impairment policy.

## Deposits

Total deposits were $\$ 9.4$ billion as of December 31, 2009, a $\$ 1.1$ billion or $13 \%$ increase from December 31, 2008. Weexperienced strong deposit growth from both our consumer and commercial customers throughout 2009. The increase was primarily due to a $\$ 796.2$ million increase in our business money market savings accounts, a $\$ 511.9$ million increase in our bonus rate savings products, and a $\$ 212.9$ million increase in our analyzed business checking accounts. This was partially offset by a $\$ 231.4$ million decrease in public interest-bearing demand accounts and a $\$ 176.1$ million decrease in consumer time deposits of $\$ 100,000$ or more.

Average time deposits of $\$ 100,000$ or more was $\$ 742.0$ million in 2009 and $\$ 946.0$ million in 2008. See Note 8 to the Consolidated Financial Statements for more information.

Table 12 presents the components of our savings deposits as of December 31, 2009 and 2008.

Savings Deposits

| (dollars in thousands) |  |  |
| :--- | ---: | ---: |
| Money Market | $\mathbf{2 0 0 9}$ | $\mathbf{2 0 0 8}$ |
| Regular Savings | $1,967,554$ | $\$ 1,173,132$ |
| Total Savings Deposits | $\mathbf{2 , 4 3 8 , 4 1 5}$ | $1,931,731$ |

## Borrowings

Borrowings consisted of funds purchased and short-term borrowings, including commercial paper. Borrowings were $\$ 15.8$ million as of December 31, 2009, a $\$ 4.8$ million or $23 \%$ decrease from December 31, 2008. This decrease was due to a $\$ 6.8$ million decrease in funds purchased, partially offset by a $\$ 2.0$ million increase in short-term borrowings. We manage the level of our borrowings to ensure that we have adequate sources of liquidity. Due to our successful deposit gathering efforts and our increased capital levels, we reduced the level of borrowings as a source of funds. See Note 9 to the Consolidated Financial Statements for more information.

## Securities Sold Under Agreements to Repurchase

Securities sold under agreements to repurchase were $\$ 1.6$ billion as of December 31, 2009, a $\$ 589.9$ million or $57 \%$ increase from December 31, 2008. This increase was primarily due to new placements to accommodate local government entities. A portion of the increase in securities sold under agreements to repurchase resulted from the withdrawal of public interest-bearing demand deposits in 2009. Securities sold under agreements to repurchase also provide us with a short-term source of liquidity. As many of our securities sold under agreements to repurchase are at variable rates, this provided us with a relatively inexpensive source of short-term funding in the current interest rate environment. Average rates paid on securities sold under agreements to repurchase were $2.06 \%$ in 2009, a 106 basis point decrease from 2008. See Note 9 to the Consolidated Financial Statements for more information.

## Long-Term Debt

Long-term debt, which represents a relatively more expensive source of funds for us, was $\$ 90.3$ million as of December 31, 2009, a $\$ 113.0$ million or $56 \%$ decrease from December 31, 2008. This decrease was primarily due to the repayment of $\$ 119.0$ million in subordinated notes and $\$ 25.0$ million in privately placed notes in the first quarter of 2009. This was partially offset by the recognition of $\$ 32.4$ million in non-recourse debt on the balance sheet in the second quarter of 2009. The non-recourse debt was previously not recognized as a liability on the Company's balance sheet under leveraged lease accounting treatment for one of our commercial leases. See Note 10 to the Consolidated Financial Statements for more information.

## Foreign Activities

Cross-border outstandings are defined as loans (including accrued interest), acceptances, interest-bearing deposits with other banks, other interestbearing investments, and any other monetary assets which are denominated in dollars or other non-local currency. As of December 31, 2009, 2008 and 2007, we did not have cross-border outstandings to any foreign country which exceeded $0.75 \%$ of our total assets.

## Corporate Risk Profile

## Credit Risk

Credit Risk is defined as the risk that borrowers or counter-parties will not be able to repay their obligations to us. Credit exposures reflect legally binding commitments for loans, leases, banker's acceptances, standby and commercial letters of credit, and deposit account overdrafts.

We manage and control risk in the loan and lease portfolio by adhering to well-defined underwriting criteria and account administration standards established by management. Written credit policies document underwriting standards, approval levels, exposure limits, and other limits or standards deemed necessary and prudent. Portfolio diversification at the obligor, industry, product, and/or geographic location
levels is actively managed to mitigate concentration risk. In addition, credit risk management also includes an independent credit review process that assesses compliance with commercial and consumer credit policies, risk ratings, and other critical credit information. In addition to implementing risk management practices that are based upon established and sound lending practices, we adhere to sound credit principles. We understand and evaluate our customers borrowing needs and capacity to repay, in conjunction with their character and history.

Commercial and industrial loans are made primarily for the purpose of financing equipment acquisition, expansion, working capital, and other general business purposes. Lease financing consists of direct financing leases and leveraged leases and are used by commercial customers to finance capital purchases ranging from computer equipment to transportation equipment. The credit decisions for these transactions are based upon an assessment of the overall financial capacity of the applicant. A determination is made as to the applicant's ability to repay in accordance with the proposed terms as well as an overall assessment of the risks involved. In addition to an evaluation of the applicant's financial condition, a determination is made of the probable adequacy of the primary and secondary sources of repayment, such as additional collateral or personal guarantees, to be relied upon in the transaction. Credit agency reports of the applicant's credit history supplement the analysis of the applicant's creditworthiness.

Commercial mortgages and construction loans are offered to real estate investors, developers, builders, and owner-occupants primarily domiciled in Hawaii. These loans are secured by first mortgages on real estate at loan-to-value ("LTV") ratios deemed appropriate based on the property type, location, overall quality, and sponsorship. Generally, these LTV ratios do not exceed $75 \%$. The commercial properties are predominantly developments such as retail centers, apartments, industrial properties and, to a lesser extent, more specialized properties such as hotels. Substantially all of our commercial mortgage loans are secured by properties located in our primary market area.

In the underwriting of our commercial mortgage loans, we obtain appraisals for the underlying properties. Decisions to lend are based on the economic fundamentals of the property and the creditworthiness of the borrower. In evaluating a proposed commercial mortgage loan, we primarily emphasize the ratio of the property's projected net cash flows to the loan's debt service requirement. The debt service coverage ratio normally is not less than $120 \%$ and it is computed after deduction for a vacancy factor and property expenses as appropriate. In addition, a personal guarantee of the loan or a portion thereof is sometimes required from the principal(s) of the borrower. We normally require title insurance insuring the priority of our lien, fire, and extended coverage casualty insurance, and flood insurance, if appropriate, in order to protect our security interest in the underlying property. In addition, business interruption insurance or other insurance may be required.

Owner-occupant commercial mortgage loans are underwritten based upon the cash flow of the business provided that the real estate asset is utilized in the business operation. Real estate is evaluated independently as a secondary source of repayment. LTV ratios generally do not exceed $75 \%$.

Construction loans are underwritten against projected cash flows derived from rental income, business income from an owner-occupant, or the sale of the property to an end-user. We may mitigate the risks associated with these types of loans by requiring fixed-price construction contracts, performance and payment bonding, controlled disbursements, and pre-sale contracts or pre-lease agreements.

We offer a variety of first mortgage and junior lien loans to consumers within our markets with residential home mortgages comprising our largest loan category. These loans are secured by a primary residence and are underwritten using traditional underwriting systems to assess the credit risks and financial capacity and repayment ability of the consumer. Decisions are primarily based on LTV ratios, debt-to-income ("DTI") ratios, liquidity, and credit score. LTV ratios generally do not exceed $80 \%$, although higher levels are permitted with mortgage insurance. We offer variable rate mortgages with interest rates that are subject to change every year after the first, third, fifth, or seventh year, depending on the product and are based on the London Interbank Offered Rate ("LIBOR"). Variable rate mortgages are underwritten at fully-indexed interest rates. Non-traditional product offerings such as interest-only facilities are underwritten using a
fully amortizing payment. We do not offer payment-option facilities, sub-prime or Alt-A loans, or any product with negative amortization.
Automobile lending activities include loans and leases secured by new or used automobiles. We originate automobile loans and leases on an indirect basis through selected dealerships. Our procedures for underwriting automobile loans include an assessment of an applicant's overall financial capacity and repayment ability, including credit history and the ability to meet existing obligations and payments on the proposed loan. Although an applicant's creditworthiness is the primary consideration, the underwriting process also includes a comparison of the value of the collateral security to the proposed loan amount. We require borrowers to maintain collision insurance on automobiles securing consumer loans, with us listed as loss payee.

Home equity loans are secured primarily by second mortgages on residential property of the borrower. The underwriting terms for the home equity product generally permits borrowing availability, in the aggregate, up to $75 \%$ of the appraised value of the collateral property at the time of origination. We offer fixed and variable rate home equity loans, with variable rate loans underwritten at indexed interest rates. Our procedures for underwriting home equity loans include an assessment of an applicant's overall financial capacity and repayment ability. Decisions are primarily based on LTV ratios, DTI ratios, liquidity, and credit scores. We do not offer home equity loan products with reduced documentation.

Our overall credit risk position is reflective of the continued weak economy in 2009, with increasing levels of non-performing assets compared to December 31, 2008. The decline in visitor arrivals appears to be stabilizing, however, visitor spending continues to be lower than recent years. The construction and real estate industries in Hawaii remain weak. Hawaii's seasonally adjusted unemployment rate has improved slightly but was higher in 2009 compared to 2008. The slower economy in Hawaii is resulting in higher delinquencies and loss rates in our loan and lease portfolio, with the primary impact in our commercial and industrial, construction, and mortgage-related consumer lending portfolios.

Table 13 summarizes the amount of our loan and lease portfolio that demonstrate a higher risk profile, based on our current assessment of risk characteristics.

Higher Risk Loans Outstanding
Table 13

|  | December 31, |  |  |
| :--- | :---: | :---: | :---: |
| (dollars in thousands) | $\mathbf{2 0 0 9}$ | $\mathbf{2 0 0 8}$ |  |
| Residential Home Building | $\$ 1,067$ | $\$$ | 5,001 |
| Residential Land Loans | 37,873 | 54,483 |  |
| Home Equity Loans | 28,076 | 14,917 |  |
| Air Transportation | 50,426 | 79,692 |  |

Residential home building loans represent $\$ 60.3$ million or $56 \%$ of our total commercial construction portfolio balance as of December 31, 2009. The higher risk exposure in our residential home building portfolio was $\$ 31.1$ million as of December 31, 2009. This included $\$ 9.2$ million in projects on Hawaiian islands other than Oahu of which $\$ 6.3$ million was included in non-performing assets. The increase in our higher risk exposure in this portfolio segment in 2009 was primarily due to a single regional home builder with operations on Oahu that is largely experiencing difficulties in other markets.

Residential land loans in our residential mortgage portfolio often represent higher risk due to the volatility in the value of the underlying collateral. Our residential land loan portfolio was $\$ 37.9$ million as of December 31,2009 , of which $\$ 32.5$ million related to properties on Hawaiian islands other than Oahu.

The higher risk segment within our Hawaii home equity lending portfolio was $\$ 28.1$ million or $3 \%$ of our total home equity loans outstanding as of December 31, 2009. The higher risk segment within our Hawaii home equity portfolio includes those loans originated in 2005 or later, with current monitoring credit scores below 600, and with original LTV ratios greater than $70 \%$.

We also continue to have elevated risk in our air transportation portfolio. As of December 31, 2009, included in our commercial leasing portfolio were five leveraged leases on aircraft that were originated in the 1990's and prior. Outstanding credit exposure related to these leveraged leases was $\$ 38.4$ million as of December 31, 2009 and $\$ 71.0$ million as of December 31, 2008. The decrease in our air
transportation credit exposure in 2009 was primarily due to the sale of our equity interest in a cargo aircraft in the second quarter of 2009 and the fourth quarter charge-off of our equity interest in two leveraged leases to a lessee that filed for bankruptcy protection. The two leases that were charged-off in the fourth quarter of 2009 had been fully reserved for in the Allowance as of December 31, 2008. As of December 31, 2009, we also had a $\$ 7.9$ million exposure related to one direct financing lease for an aircraft, whose intermediary and guarantor filed for and emerged from bankruptcy protection in the fourth quarter of 2009. Relative to our total loan and lease portfolio, domestic air transportation carriers continue to demonstrate a higher risk profile due to fuel costs, pension plan obligations, consumer demand, and marginal pricing power. We believe that volatile fuel costs, coupled with a weak economy, could place additional pressure on the financial health of air transportation carriers for the foreseeable future.

These higher risk loans and leases have been considered in our quarterly evaluation of the adequacy of the Allowance.

## Non-Performing Assets and Accruing Loans and Leases Past Due 90 Days or More

Table 14 presents a five-year history of non-performing assets and accruing loans and leases past due 90 days or more.

| (dollars in thousands) | December 31, |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2009 |  | 2008 |  | 2007 |  | 2006 |  | 2005 |  |
| Non-Performing Assets ${ }^{1}$ |  |  |  |  |  |  |  |  |  |  |
| Non-Accrual Loans and Leases |  |  |  |  |  |  |  |  |  |  |
| Commercial |  |  |  |  |  |  |  |  |  |  |
| Commercial and Industrial | \$ | 6,646 | \$ | 3,869 | \$ | 598 | \$ | 769 | \$ | 21 |
| Commercial Mortgage |  | 1,167 |  | - |  | 112 |  | 40 |  | 58 |
| Construction |  | 8,154 |  | 5,001 |  | - |  | - |  | - |
| Lease Financing |  | 631 |  | 133 |  | 297 |  | 31 |  | - |
| Total Commercial |  | 16,598 |  | 9,003 |  | 1,007 |  | 840 |  | 270 |
| Consumer |  |  |  |  |  |  |  |  |  |  |
| Residential Mortgage |  | 19,893 |  | 3,904 |  | 2,681 |  | 4,914 |  | 5,439 |
| Home Equity |  | 5,153 |  | 1,614 |  | 1,414 |  | 164 |  | 111 |
| Other ${ }^{2}$ |  | 550 |  | - |  | - |  | - |  | - |
| Total Consumer |  | 25,596 |  | 5,518 |  | 4,095 |  | 5,078 |  | 5,550 |
| Total Non-Accrual Loans and Leases |  | 42,194 |  | 14,521 |  | 5,102 |  | 5,918 |  | 5,820 |
| Non-Accrual Loans Held for Sale |  | 3,005 |  | - |  | - |  | - |  | - |
| Foreclosed Real Estate |  | 3,132 |  | 428 |  | 184 |  | 407 |  | 358 |
| Other Investments |  | - |  | - |  | - |  | 82 |  | 300 |
| Total Non-Performing Assets | \$ | 48,331 | \$ | 14,949 | \$ | 5,286 | \$ | 6,407 | \$ | 6,478 |
| Accruing Loans and Leases Past Due 90 Days or More |  |  |  |  |  |  |  |  |  |  |
| Commercial |  |  |  |  |  |  |  |  |  |  |
| Commercial and Industrial | \$ | 623 | \$ | 6,785 | \$ | - | \$ | - | \$ | - |
| Lease Financing |  | 120 |  | 268 |  | - |  | - |  | - |
| Total Commercial |  | 743 |  | 7,053 |  | - |  | - |  | - |
| Consumer |  |  |  |  |  |  |  |  |  |  |
| Residential Mortgage |  | 8,979 |  | 4,192 |  | 4,884 |  | 519 |  | 1,132 |
| Home Equity |  | 2,210 |  | 1,077 |  | 413 |  | 331 |  | 185 |
| Automobile |  | 875 |  | 743 |  | 1,174 |  | 1,001 |  | 705 |
| Other ${ }^{2}$ |  | 886 |  | 1,134 |  | 1,112 |  | 963 |  | 828 |
| Total Consumer |  | 12,950 |  | 7,146 |  | 7,583 |  | 2,814 |  | 2,850 |
| Total Accruing Loans and Leases |  |  |  |  |  |  |  |  |  |  |
| Restructured Loans Not Included in Non- <br> Accrual Loans and Accruing Loans Past <br> Due 90 Days or More <br> \$ 7,274 \$ <br> - \$ |  |  |  |  |  |  |  |  |  |  |
| Total Loans and Leases | \$ | 5,759,785 | \$ | 6,530,233 | \$ | 6,580,861 | \$ | 6,623,167 | \$ | 6,168,536 |
| Ratio of Non-Accrual Loans and Leases to Total Loans and Leases |  | 0.73\% |  | 0.22\% |  | 0.08\% |  | 0.09\% |  | 0.09\% |
| Ratio of Non-Performing Assets to Total Loans and Leases, Loans Held for Sale, and Foreclosed Real Estate |  | 0.84\% |  | 0.23\% |  | 0.08\% |  | 0.10\% |  | 0.10\% |
| Ratio of Commercial Non-Performing Assets to Total Commercial Loans and Leases, Commercial Loans Held for Sale, and Commercial Foreclosed Real Estate |  | 1.03\% |  | 0.37\% |  | 0.04\% |  | 0.04\% |  | 0.03\% |

Ratio of Consumer Non-Performing Assets to
Total Consumer Loans and Leases and
$\begin{array}{llllll}\text { Consumer Foreclosed Real Estate } & 0.72 \% & 0.14 \% & 0.10 \% & 0.13 \% & 0.15 \%\end{array}$
Ratio of Non-Performing Assets and Accruing
Loans and Leases Past Due 90 Days or More to
Total Loans and Leases, Loans Held for Sale,
and Foreclosed Real Estate

1 Excluded from non-performing assets are contractually binding non-accrual loans held for sale of $\$ 4.2$ million as of December 31 , 2009 .

2 Comprised of other revolving credit, installment, and lease financing.

The following table presents the activity in Non-Performing Assets ("NPAs") for 2009:
Non-Performing Assets
Table 15

| (dollars in thousands) |  |
| :--- | ---: |
| Balance at Beginning of Year | 14,949 |
| Additions | 89,353 |
| Reductions | $(27,494)$ |
| Payments | $(6,189)$ |
| Return to Accrual Status | $(357)$ |
| Sales of Foreclosed Real Estate | $(21,931)$ |
| Charge-offs/Write-downs | $(55,971)$ |
| Total Reductions | $\$$ |
| Balance at End of Year | 48,331 |

NPAs are comprised of non-accrual loans and leases, non-accrual loans held for sale, foreclosed real estate, and other non-performing investments. Our NPAs were $\$ 48.3$ million as of December 31, 2009, compared to $\$ 14.9$ million as of December 31, 2008. This increase was primarily due to a $\$ 20.1$ million increase in consumer NPAs, primarily in residential mortgage loans. Also contributing to the increase in NPAs was a $\$ 13.3$ million increase in commercial NPAs, including non-accrual loans held for sale and foreclosed real estate, primarily in commercial construction loans. The ratio of our non-accrual loans and leases to total loans and leases was $0.73 \%$ as of December 31, 2009, compared to $0.22 \%$ as of December 31, 2008.

Residential mortgage loan NPAs increased by $\$ 16.0$ million from December 31, 2008 to $\$ 19.9$ million as of December 31, 2009. As of December 31, 2009, our residential mortgage loan NPAs were comprised of 92 loans with a weighted average current loan-to-value ratio of $70 \%$.

Commercial construction NPAs, including non-accrual loans held for sale and foreclosed real estate, increased by $\$ 8.9$ million from December 31, 2008 to $\$ 14.3$ million as of December 31, 2009. As of December 31, 2009, we had four non-accrual construction project loans, two of which were partially charged-off. Also as of December 31, 2009, we had one commercial construction NPA, which was included in loans held for sale as we hold an executed letter of intent from the purchaser of the loan, and one construction project that has been foreclosed on.

Included in NPAs are loans that we consider impaired. Impaired loans are defined as those which we believe it is probable we will not collect all amounts due according to the contractual terms of the loan agreement, as well as those loans whose terms have been modified in a troubled debt restructuring ("TDR"). Impaired loans were $\$ 24.7$ million as of December 31, 2009 and $\$ 8.3$ million as of December 31, 2008. We had loans whose terms had been modified in a TDR of $\$ 9.2$ million as of December 31, 2009, primarily in our consumer automobile and commercial and industrial portfolios. Loans modified in a TDR were primarily the result of the modification of interest rates to below market rates and the extensions of maturity dates.

Loans and leases that are 90 days or more past due, as to principal or interest, and still accruing interest are in this category because they are well secured and in the process of collection. Loans and leases past due 90 days or more and still accruing interest were $\$ 13.7$ million as of December 31, 2009, a decrease of $\$ 0.5$ million from December 31, 2008. The $\$ 6.3$ million decrease in commercial loans in this category was primarily due to the refinance of two loans in our Pacific Islands Division in 2009 that were in the process of being refinanced as of December 31, 2008. This was partially offset by a $\$ 5.8$ million increase in consumer loans in this category, primarily in the areas of residential mortgage and home equity lending.

If interest due on the balances of all non-accrual loans (including loans that were on non-accrual status during 2009 but not on non-accrual status as of December 31, 2009) had been accrued under the original terms, approximately $\$ 6.9$ million in total interest income would have been recorded in 2009 , compared to the $\$ 3.5$ million recorded as interest income on those loans (including recoveries of interest income reversed in prior years).

## Allowance for Loan and Lease Losses

Allowance allocations by loan and lease category are presented in Table 16.

## Allocation of Allowance for Loan and Lease Losses

Table 16

|  | $\mathbf{2 0 0 9}$ | $\mathbf{2 0 0 8}$ | $\mathbf{2 0 0 7}$ | $\mathbf{2 0 0 6}$ | $\mathbf{2 0 0 5}$ |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| (dollars in thousands) | $\$$ | 24,551 | $\$$ | 31,183 | $\$$ | 15,117 |
| Commercial | 25,559 | 14,119 | 12,148 | 12,022 | $\$$ | 12,747 |
| Commercial and Industrial | 4,499 | 6,227 | 2,768 | 3,059 | 11,806 |  |
| Commercial Mortgage | 27,698 | 43,091 | 33,428 | 33,068 | 33,927 |  |
| Construction | 82,307 | 94,620 | 63,461 | 66,013 | 61,634 |  |
| Lease Financing |  |  |  |  |  |  |
| Total Commercial | 13,884 | 4,443 | 4,293 | 4,449 | 5,406 |  |
| Consumer | 28,877 | 4,814 | 3,064 | 3,295 | 3,677 |  |
| Residential Mortgage | 7,349 | 10,992 | 11,315 | 7,829 | 6,373 |  |
| Home Equity | 11,241 | 8,629 | 8,865 | 9,412 | 14,000 |  |
| Automobile | 61,351 | 28,878 | 27,537 | 24,985 | 29,456 |  |
| Other ${ }^{1}$ |  |  |  |  |  |  |
| Total Consumer | 143,658 | $\$ 123,498$ | $\$$ | 90,998 | $\$$ | 90,998 |


| 2009 |  | 2008 |  | 2007 |  | 2006 |  | 2005 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Alloc. <br> Allow. <br> as <br> \% of <br> loan <br> or lease <br> category | Loan category as $\%$ of total loans and leases | Alloc. <br> Allow. <br> as <br> \% of <br> loan <br> or lease <br> category | Loan category as \% of total loans and leases | Alloc. <br> Allow. as \% of loan or lease category | Loan <br> category <br> as <br> \% of <br> total <br> loans <br> and <br> leases | Alloc. <br> Allow. <br> as <br> \% of <br> loan <br> or lease <br> category | Loan category as \% of total loans and leases | Alloc. <br> Allow. <br> as <br> \% of <br> loan <br> or lease <br> category | Loan <br> category <br> as <br> \% of <br> total <br> loans <br> and <br> leases |

Commercial
Commercial
and

| $\quad$ Industrial | $3.09 \%$ | $13.81 \%$ | $2.96 \%$ | $16.14 \%$ | $1.43 \%$ | $16.02 \%$ | $1.56 \%$ | $16.51 \%$ | $1.39 \%$ | $14.90 \%$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Commercial | 3.04 | 14.61 | 1.91 | 11.34 | 1.91 | 9.64 | 2.10 | 9.23 | 2.11 | 9.05 |
| $\quad$ Mortgage | 3.15 | 1.88 | 4.04 | 2.36 | 1.33 | 3.17 | 1.23 | 3.76 | 2.05 | 2.49 |
| Construction | 4.3 |  |  |  |  |  |  |  |  |  |
| Lease |  |  |  |  |  |  |  |  |  |  |
| Financing | 6.71 | 7.17 | 9.20 | 7.17 | 6.94 | 7.32 | 6.50 | 7.69 | 7.22 | 7.62 |
| Total |  |  |  |  |  |  |  |  |  |  |


| Commercial | 3.81 | 37.47 | 3.92 | 37.01 | 2.67 | 36.15 | 2.68 | 37.19 | 2.93 | 34.06 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Consumer |  |  |  |  |  |  |  |  |  |  |
| Residential <br> Mortgage | 0.63 | 38.03 | 0.18 | 37.70 | 0.17 | 38.11 | 0.18 | 37.64 | 0.22 | 39.19 |
| Home Equity | 3.13 | 16.00 | 0.47 | 15.82 | 0.31 | 14.79 | 0.35 | 14.27 | 0.41 | 14.40 |
| Automobile | 2.59 | 4.93 | 2.97 | 5.66 | 2.55 | 6.73 | 1.82 | 6.48 | 1.47 | 7.02 |
| Other ${ }^{1}$ | 5.47 | 3.57 | 3.47 | 3.81 | 3.20 | 4.22 | 3.21 | 4.42 | 4.26 | 5.33 |


| Consumer | 1.70 | 62.53 | 0.70 | 62.99 | 0.66 | 63.85 | 0.60 | 62.81 | 0.72 | 65.94 |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total | $2.49 \%$ | $100.00 \%$ | $1.89 \%$ | $100.00 \%$ | $1.38 \%$ | $100.00 \%$ | $1.37 \%$ | $100.00 \%$ | $1.48 \%$ | $100.00 \%$ |

Comprised of other revolving credit, installment, and lease financing.
Based on our ongoing assessment of credit quality of the loan and lease portfolio and the economic environment, our Allowance was $\$ 143.7$ million as of December 31, 2009 and $\$ 123.5$ million as of December 31, 2008. The ratio of the Allowance to total loans and leases outstanding was $2.49 \%$ as of December 31, 2009 compared to $1.89 \%$ as of December 31, 2008. The increase in the ratio of the Allowance to total loans and leases outstanding was
consistent with the increase in our NPAs during 2009 as well as the overall weakness in the economy.

Net loans and leases charged-off was $\$ 87.7$ million or $1.43 \%$ of total average loans and leases in 2009 , an increase from $\$ 28.0$ million or $0.43 \%$ of total average loans and leases in 2008. Net loans and leases charged-off increased in both the commercial and consumer lending portfolios during 2009. Commercial net charge-offs were $\$ 51.3$ million in 2009 , an increase of $\$ 42.6$ million from 2008 . This increase included $\$ 13.8$ million related to our leveraged lease portfolio, $\$ 8.0$ million related to our construction lending portfolio, and $\$ 16.2$ million
related to positions we sold in five Shared National Credits which reduce our future loss exposure. Consumer net charge-offs were $\$ 36.5$ million in 2009, an increase of $\$ 17.1$ million from 2008. This increase included $\$ 9.9$ million related to our home equity portfolio and $\$ 6.2$ million related to our residential mortgage portfolio.

The components of the Allowance, including the allocation between commercial and consumer categories, reflect increasing credit risk during 2009 due to the weak economy. The allocation of the Allowance to our commercial portfolio decreased by $\$ 12.3$ million from December 31, 2008, primarily due to a $\$ 15.4$ million decrease in allocation to our leasing portfolio that resulted from $\$ 13.8$ million in charge-offs related to our leveraged lease portfolio. The allocation of the Allowance to our consumer portfolio increased by $\$ 32.5$ million from December 31, 2008, primarily due to a $\$ 24.1$ million increase in allocation to our home equity portfolio and a $\$ 9.4$ million increase in allocation to our residential mortgage portfolio. This was consistent with the increased risk of loss in these lending portfolios. See Note 4 to the Consolidated Financial Statements for more information on the Allowance.

## Reserve for Unfunded Commitments

The Unfunded Reserve was $\$ 5.4$ million and $\$ 5.2$ million as of December 31, 2009 and December 31, 2008, respectively. The process used to determine the Unfunded Reserve is consistent with the process for determining the Allowance as adjusted for estimated funding probabilities or loan and lease equivalency factors. See Note 4 to the Consolidated Financial Statements for more information on the Unfunded Reserve.

## Market Risk

Market risk is the potential of loss arising from adverse changes in interest rates and prices. We are exposed to market risk as a consequence of the normal course of conducting our business activities. Our market risk management process involves measuring, monitoring, controlling, and mitigating risks that can significantly impact our statements of income and condition. In this management process, market risks are balanced with expected returns in an effort to enhance earnings performance, while limiting volatility. The activities associated with these market risks are categorized into "trading" and "other than trading."

Our trading activities include foreign currency and foreign exchange contracts that expose us to a small degree of foreign currency risk. These transactions are primarily executed on behalf of customers. Our other than trading activities include normal business transactions that expose our balance sheet profile to varying degrees of market risk.

Our primary market risk exposure is interest rate risk.

## Interest Rate Risk

The objective of our interest rate risk management process is to maximize net interest income while operating within acceptable limits established for interest rate risk and maintaining adequate levels of funding and liquidity.

The potential cash flows, sales, or replacement value of many of our assets and liabilities, especially those that earn or pay interest, are sensitive to changes in the general level of interest rates. This interest rate risk arises primarily from our normal business activities of gathering deposits and extending loans. Many factors affect our exposure to changes in interest rates, such as general economic and financial conditions, customer preferences, historical pricing relationships, and repricing characteristics of financial instruments.

Our earnings are affected not only by general economic conditions, but also by the monetary and fiscal policies of the U.S. and its agencies, particularly the FRB. The monetary policies of the FRB can influence the overall growth of loans, investment securities, and deposits and the level of interest rates earned on assets and paid for liabilities. The nature and impact of future changes in monetary policies are generally not predictable.

In managing interest rate risk, we, through the Asset/Liability Management Committee ("ALCO"), measure short and long-term sensitivities to changes in interest rates. The ALCO utilizes several
techniques to manage interest rate risk, which include:

- adjusting balance sheet mix or altering the interest rate characteristics of assets and liabilities;
- changing product pricing strategies;
- modifying characteristics of the investment securities portfolio; or
- using derivative financial instruments.

The use of derivative financial instruments, as detailed in Note 17 to the Consolidated Financial Statements, has generally been limited. This is due to natural on-balance sheet hedges arising out of offsetting interest rate exposures from loans, investment securities with deposits, and other interestbearing liabilities. In particular, the investment securities portfolio is utilized to manage the interest rate exposure and sensitivity to within the guidelines and limits established by ALCO. Natural and offsetting hedges reduce the need to employ off-balance sheet derivative financial instruments to hedge interest rate risk exposures. Expected movements in interest rates are also considered in managing interest rate risk. Thus, as interest rates change, we may use different techniques to manage interest rate risk.

A key element in our ongoing process to measure and monitor interest rate risk is the utilization of an asset/liability simulation model. The model is used to estimate and measure the balance sheet sensitivity to changes in interest rates. These estimates are based on assumptions on the behavior of loan and deposit pricing, repayment rates on mortgage-based assets, and principal amortization and maturities on other financial instruments. The model's analytics include the effects of standard prepayment options on mortgages and customer withdrawal options for deposits. While such assumptions are inherently uncertain, we believe that these assumptions are reasonable. As a result, the simulation model attempts to capture the dynamic nature of the balance sheet.

We utilize net interest income simulations to analyze short-term income sensitivities to changes in interest rates. Table 17 presents, for the next twelve months subsequent to December 31, 2009, 2008, and 2007, an estimate of the change in net interest income that would result from a gradual change in interest rates, moving in a parallel fashion over the entire yield curve, relative to the measured base case scenario. The base case scenario assumes the balance sheet and interest rates are generally unchanged. Based on the net interest income simulation as of December 31, 2009, net interest income sensitivity to changes in interest rates as of December 31,2009 was more sensitive to changes in interest rates as compared to the sensitivity profiles as of December 31, 2008 and 2007, particularly in higher interest rate scenarios. Market conditions remain uncertain at the end of 2009, although they have improved since the end of 2008. Government intervention has caused interest rates to remain relatively low and has decreased market volatility. Credit spreads have narrowed in 2009 and are approaching pre-crisis levels. These factors have contributed to greater interest rate risk to the Company as of December 31, 2009.

Table 17

## Net Interest Income Sensitivity Profile

|  | Change in Net Interest Income <br> December 31, |  |  |  |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | :---: | :---: | :---: | :---: |
| (dollars in thousands) | $\mathbf{2 0 0 9}$ |  |  |  |  |  |  |  | $\mathbf{2 0 0 8}$ | $\mathbf{2 0 0 7}$ |
| Change in Interest Rates (basis <br> points) |  |  |  |  |  |  |  |  |  |  |
| +200 | $\$$ | $(13,566)$ | $(3.3) \% \$$ | 8,543 | $2.0 \%$ | $\$$ |  |  |  |  |
| +100 | $(6,061)$ | $(1.5)$ | 4,062 | 1.0 | $(0.3) \%$ |  |  |  |  |  |
| -100 | $(1,608)$ | $(0.4)$ | $(2,471)$ | $(0.6)$ | $(2,133)$ | $(0.5)$ |  |  |  |  |
| -200 | $(16,246)$ | $(3.9)$ | $(5,821)$ | $(1.4)$ | $(4,859)$ | $(1.2)$ |  |  |  |  |

To analyze the impact of changes in interest rates in a more realistic manner, non-parallel interest rate scenarios are also simulated. These non-parallel interest rate scenarios indicate that net interest income may decrease from the base case scenario should the yield curve flatten or become inverted for a period of time. Conversely, if the yield curve should steepen further from its mostly "normal" profile, net interest income may increase.

We also use the Market Value of Equity ("MVE") sensitivity analysis to estimate the net present value change in our net assets (i.e., assets, liabilities, and off-balance sheet instruments) from changes in interest rates. The MVE was approximately $\$ 2.1$ billion, $\$ 1.3$ billion, and $\$ 1.8$ billion as of December 31, 2009, 2008, and 2007, respectively.During 2008, market credit spreads significantly increased and as a result the MVE as of December 31, 2008 was lower compared to the MVE as of December 31, 2009 and 2007. In addition, the MVE increased as of December 31, 2009 compared to December 31, 2008 due to strong deposit growth in 2009.

Table 18 presents, as of December 31, 2009, 2008, and 2007, an estimate of the change in the MVE that would result from an instantaneous 100 and 200 basis point increase or decrease in interest rates, moving in a parallel fashion over the entire yield curve. The MVE sensitivity decreased as of December 31, 2009 compared to December 31, 2008 as a result of interest rates increasing and credit spreads decreasing as of December 31, 2009, particularly in lower rate environments where a near $0 \%$ interest rate environment will have a marginally positive effect on the MVE. Conversely, higher rate scenarios will now have a negative impact to MVE.

Table 18

## Market Value of Equity Sensitivity Profile

| (dollars in thousands) | Change in Market Value of Equity December 31, |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2009 |  |  | 2008 |  |  | 2007 |  |
| Change in Interest Rates (basis points) |  |  |  |  |  |  |  |  |
| +200 | \$ | $(152,581)$ | (7.3)\% \$ | 15,532 | 1.2\% | \$ | $(169,360)$ | (9.5)\% |
| +100 |  | $(45,040)$ | (2.2) | 41,072 | 3.1 |  | $(70,790)$ | (4.0) |
| -100 |  | 47,601 | 2.3 | $(140,946)$ | (10.6) |  | $(6,949)$ | (0.4) |
| -200 |  | 29,906 | 1.4 | $(368,277)$ | (27.6) |  | $(108,252)$ | (6.1) |

Further enhancing the MVE sensitivity analysis are:

- value-at-risk metrics;
- key rate analysis;
- duration of equity analysis; and
- exposure to basis risk and non-parallel yield curve shifts.

There are inherent limitations to these measures; however, used along with the MVE sensitivity analysis, we obtain better overall insight for managing our exposures to changes in interest rates. Based on the additional analyses, we estimate that our greatest exposure is in scenarios where medium-term interest rates decrease on a relative basis more than long-term interest rates.

## Liquidity Management

Liquidity is managed in an effort to provide continuous access to sufficient, reasonably priced funds. Funding requirements are impacted by loan originations and refinancings, liability issuances and settlements, and off-balance sheet funding commitments. We consider and comply with various regulatory guidelines regarding required liquidity levels and periodically monitor our liquidity position in light of the changing economic environment and customer activity. Based on periodic liquidity assessments, we may alter our asset, liability, and off-balance sheet positions. The ALCO monitors sources and uses of funds and modifies asset and liability positions as liquidity requirements change. This process, combined with our ability to raise funds in money and capital markets and through private placements, provides flexibility in managing the exposure to liquidity risk.

In an effort to satisfy our liquidity needs, we actively manage our assets and liabilities. The potential sources of short-term liquidity include interestbearing deposits as well as the ability to sell certain assets including investment securities available-for-sale. Assets generate long-term liquidity through cash flows from investment securities and loans. With respect to liabilities, short-term liquidity is generated from securities sold under agreements to repurchase and other short-term funding sources such as federal funds while long-term liquidity is generated through growth in deposits and long-term debt.

We continued to strengthen our liquidity position in 2009, with growth in the levels of commercial and
consumer deposits. Total deposits were $\$ 9.4$ billion as of December 31, 2009, a $\$ 1.1$ billion or $13 \%$ increase from December 31, 2008. In 2009, we made investments in debt securities issued by the U.S. Treasury and in mortgage-backed securities issued by government agencies. These investments in high grade securities with relatively short duration, allows us to maintain flexibility to redeploy funds as such opportunities arise.

In February 2009, we repaid $\$ 25.0$ million in fixed rate privately placed notes. In March 2009, we repaid $\$ 119.0$ million in fixed rate subordinated notes. We do not expect to replace these repayments with new long-term debt. In 2010, we expect to contribute $\$ 3.0$ million to our Pension Plans and $\$ 1.4$ million to our postretirement benefit plan.

## Capital Management

The Company and the Bank are subject to regulatory capital requirements administered by the federal banking agencies. Failure to meet minimum capital requirements can cause certain mandatory and discretionary actions by regulators that, if undertaken, could have a material effect on our financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Company and the Bank must meet specific capital guidelines that involve quantitative and qualitative measures. These measures were established by regulation to ensure capital adequacy. As of December 31, 2009, the Company and the Bank were "well capitalized" under this regulatory framework. There have been no conditions or events since December 31, 2009 that management believes have changed either the Company's or the Bank's capital classifications. See Note 11 to the Consolidated Financial Statements for more information.

As of December 31, 2009, our shareholders' equity was $\$ 896.0$ million, an increase of $\$ 105.3$ million or $13 \%$ from December 31, 2008. The increase in shareholders' equity was primarily due to current year earnings of $\$ 144.0$ million, change in unrealized gains and losses on investment securities available-for-sale of $\$ 30.6$ million, and common stock issued under purchase and equity compensation plans of $\$ 9.4$ million. This was partially offset by $\$ 86.2$ million in cash dividends paid during the year.

In response to a slowing economy and economic uncertainty, we began in the second half of 2008 to increase capital and continued this plan throughout 2009. As of December 31, 2009, our Tier 1 capital ratio was $14.88 \%$, our total capital ratio was $16.15 \%$, our leverage ratio was $6.78 \%$, and our tangible common equity to risk-weighted assets was $15.45 \%$.

From the beginning of our share repurchase program in July 2001 through October 28, 2008, we repurchased a total of 45.6 million shares of common stock and returned $\$ 1.6$ billion to our shareholders at an average cost of $\$ 35.44$ per share. We have not repurchased shares of our common stock since October 2008, except for purchases from our employees in connection with income tax withholdings related to the vesting of restricted stock and shares purchased for our Rabbi Trust. As of February 16, 2010, remaining buyback authority under our share repurchase program was $\$ 85.4$ million of the total $\$ 1.7$ billion repurchase amount authorized by the Parent's Board of Directors.

Table 19 presents a five-year history of activities and balances in our capital accounts, along with key capital ratios.

## Shareholders' Equity and Regulatory Capital

Table 19

|  | December 31, |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| (dollars in thousands) | $\mathbf{2 0 0 9}$ | $\mathbf{2 0 0 8}$ | $\mathbf{2 0 0 7}$ | $\mathbf{2 0 0 6}$ | $\mathbf{2 0 0 5}$ |  |
| Change in |  |  |  |  |  |  |
| Shareholders' Equity |  | 144,033 | $\$$ | 192,213 | $\$$ | 183,703 |
| Net Income | $\$$ | 180,359 | $\$$ | 181,561 |  |  |
| Cash Dividends Paid | $(86,236)$ | $(84,855)$ | $(82,371)$ | $(76,747)$ | $(70,833)$ |  |
| Dividend <br> Reinvestment |  |  |  |  |  |  |
| Program | 5,154 | 5,193 | 5,128 | 5,020 | 4,766 |  |
| Common Stock |  |  |  |  |  |  |
| Repurchased | $(1,337)$ | $(62,015)$ | $(99,656)$ | $(129,727)$ | $(247,376)$ |  |
| Other ${ }^{1}$ | 43,655 | $(10,087)$ | 24,031 | 47,163 | 10,400 |  |

## Increase (Decrease)

in Shareholders'
Equity $\quad \$ 105,269 \quad \$ \quad 40,449 \quad \$ \quad 30,835 \quad \$ \quad 26,068 \quad \$(121,482)$

Regulatory Capital
Shareholders' Equity \$ 895,973 \$ 790,704 \$ 750,255 \$ 719,420 \$ 693,352
Add: Capital

| Securities | - | - | 26,425 | 26,425 | 31,425 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Less: Cumulative |  |  |  |  |  |
| Change in |  |  |  |  |  |
| Fair Value of |  |  |  |  |  |
| Financial |  |  |  |  |  |
| Liabilities |  |  |  |  |  |
| Accounted for |  |  |  |  |  |
| Under the |  |  |  |  |  |
| Fair Value |  |  |  |  |  |
| Option | $(2,565)$ | (683) | - | - | - |
| Goodwill | 31,517 | 34,959 | 34,959 | 34,959 | 34,959 |
| Postretirement |  |  |  |  |  |
| Benefit |  |  |  |  |  |
| Liability |  |  |  |  |  |
| Adjustments ${ }^{2}$ | 5,644 | 7,079 | 8,647 | 6,958 | - |
| Unrealized |  |  |  |  |  |
| Valuation and |  |  |  |  |  |
| Other |  |  |  |  |  |
| Adjustments | 26,290 | $(4,277)$ | $(1,388)$ | $(27,491)$ | $(27,295)$ |
| Other Assets | 2,596 | 2,107 | 2,759 | - | - |
| Tier 1 Capital | 832,491 | 751,519 | 731,703 | 731,419 | 717,113 |
| Allowable Reserve |  |  |  |  |  |
| for Credit Losses | 70,909 | 84,163 | 88,716 | 91,585 | 86,617 |
| Qualifying |  |  |  |  |  |
| Subordinated Debt | - | - | 24,982 | 49,942 | 74,883 |
| Unrealized Gains on |  |  |  |  |  |
| Investment Securities |  |  |  |  |  |
| Available-for-Sale | - | - | 59 | 17 | - |

Total Regulatory

| Capital | $\$ 903,400$ | $\$ 835,682$ | $\$ 845,460$ | $\$ 872,963$ | $\$ 878,613$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |


| Risk-Weighted <br> Assets | $\$ 5,594,532$ | $\$ 6,688,530$ | $\$ 7,089,846$ | $\$ 7,322,255$ | $\$ 6,919,822$ |
| :--- | :--- | :--- | :--- | :--- | :--- |

Key Regulatory
Capital Ratios

| Tier 1 Capital Ratio | $14.88 \%$ | $11.24 \%$ | $10.32 \%$ | $9.99 \%$ | $10.36 \%$ |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Total Capital Ratio | 16.15 | 12.49 | 11.92 | 11.92 | 12.70 |
| Leverage Ratio | 6.78 | 7.30 | 7.02 | 7.06 | 7.14 |

1 Includes unrealized gains and losses on investment securities available-for-sale, foreign currency translation, minimum pension liability adjustment, common stock issuances under share-based compensation and related tax benefits.

2 Amount presented as of December 31, 2006 represents the adjustment to initially apply the provisions of an accounting standard related to an employers' accounting for defined benefit pension and other postretirement benefit plans.

## Off-Balance Sheet Arrangements, Credit Commitments, and Contractual Obligations

## Off-Balance Sheet Arrangements

We do not participate in transactions that generate relationships with unconsolidated entities or financial partnerships. Such entities are often referred to as Variable Interest Entities ("VIEs"). We routinely sell residential mortgage loans to investors, with servicing rights retained. Sales of residential mortgage loans are generally made on a non-recourse basis.

## Credit Commitments and Contractual Obligations

Our credit commitments and contractual obligations as of December 31, 2009 were as follows:

$$
\text { Credit Commitments and Contractual Obligations }{ }^{1}
$$

| (dollars in thousands) | Less Than One Year | $\begin{gathered} 1-3 \\ \text { Years } \end{gathered}$ | $\begin{gathered} \text { 4-5 } \\ \text { Years } \end{gathered}$ | After 5 <br> Years | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Credit |  |  |  |  |  |
| Commitments |  |  |  |  |  |
| Unfunded |  |  |  |  |  |
| to Extend |  |  |  |  |  |
| Credit | \$ 560,033 | \$ 371,049 \$ | 65,250 \$ | \$ 1,042,724 \$ | 2,039,056 |
| Standby Letters of Credit | 80,920 | 3,092 | - | - | 84,012 |
| Commercial |  |  |  |  |  |
| Letters of Credit | 23,163 | - | - | - | 23,163 |
| Total Credit |  |  |  |  |  |
| Commitments | 664,116 | 374,141 | 65,250 | 1,042,724 | 2,146,231 |


| Contractual Obligations |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Deposits | 9,085,547 | 269,661 | 32,140 | 22,328 | 9,409,676 |
| Funds |  |  |  |  |  |
| Purchased | 8,888 | - | - | - | 8,888 |
| Short-Term Borrowings | 6,900 | - | - | - | 6,900 |

Securities Sold
Under
Agreements
to Repurchase $\quad 941,258 \quad 2,459 \quad 50,000 \quad 625,000 \quad 1,618,717$

Long-Term

| Debt | 57,631 | 4,522 | 5,746 | 13,439 | 81,338 |
| :--- | :--- | :--- | :--- | :--- | :--- |

Banker's
Acceptances

| Outstanding | 1,386 | - | - | - | 1,386 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Capital Lease Obligations | 665 | 1,330 | 1,330 | 5,654 | 8,979 |
| Non-Cancelable <br> Operating Leases | 14,300 | 25,604 | 18,392 | 147,357 | 205,653 |
| Purchase Obligations | 23,282 | 35,839 | 26,415 | - | 85,536 |
| Pension and <br> Postretirement <br> Benefit <br> Contributions | 2,011 | 4,212 | 4,598 | 12,796 | 23,617 |
| Total Contractual Obligations | 10,141,868 | 343,627 | 138,621 | 826,574 | 11,450,690 |

## Total Credit

## Commitments

and

## Contractual

Obligations $\quad \$ 10,805,984$ \$717,768\$203,871 \$ 1,869,298 \$ 13,596,921

1 Our liability for unrecognized tax benefits ("UTBs") as of December 31, 2009 was $\$ 16.4$ million. We are unable to reasonably estimate the period of cash settlement with the respective taxing authority. As a result, our liability for UTBs is not included in this disclosure.

Commitments to extend credit, standby letters of credit, and commercial letters of credit do not necessarily represent future cash requirements, in that these commitments often expire without being drawn upon.

Non-cancelable operating leases are primarily related to branch premises, equipment, and the Company's headquarters building with lease terms extending through 2052. Purchase obligations arise from agreements to purchase goods or services that are enforceable and legally binding. Our largest purchase obligation is an outsourcing agreement for technology services related to our core systems and applications. Total payments over the remaining term of this contract, through 2014, are estimated to be $\$ 56.1$ million. Other contracts included in purchase obligations primarily consist of service agreements for various systems and applications supporting bank operations. Pension and postretirement benefit contributions represent the minimum expected contribution to these plans. Actual contributions may differ from these estimates.

See Note 18 to the Consolidated Financial Statements for more information on commitments.

## Future Application of Accounting Pronouncements

See Note 1 to the Consolidated Financial Statements for more information regarding the expected impact of accounting pronouncements recently issued but that we have not adopted as of December 31, 2009.

## Fourth Quarter Results and Other Matters

## Net Income

Net income was $\$ 40.5$ million for the fourth quarter of 2009, an increase of $\$ 1.2$ million or $3 \%$ from the fourth quarter of 2008. Diluted earnings per share were $\$ 0.84$ for the fourth quarter of 2009 , an increase of $\$ 0.02$ or $2 \%$ from the fourth quarter of 2008.

## Net Interest Income

Net interest income, on a taxable equivalent basis, for the fourth quarter of 2009 was $\$ 103.5$ million, a decrease of $\$ 2.3$ million or $2 \%$ from the fourth quarter of 2008. The net interest margin was $3.57 \%$ for the fourth quarter of 2009 , a decrease of 86 basis points from the fourth quarter of 2008. The decreases in both the net interest income and net interest margin were the result of lower interest rates and our strategy to deploy our funds conservatively in purchases of investment securities.

## Provision for Credit Losses

Net income for the fourth quarter of 2009 included a Provision of $\$ 26.8$ million compared to a Provision of $\$ 18.6$ million for the fourth quarter of 2008. The Provision exceeded net loans and leases charged off by $\$ 1.0$ million in the fourth quarter of 2009 . Credit quality during the fourth quarter of 2009 continued to reflect a still weakened economy in Hawaii and the U.S. Mainland.

## Noninterest Income

Noninterest income was $\$ 80.8$ million for the fourth quarter of 2009 , an increase of $\$ 26.3$ million or $48 \%$ from the fourth quarter of 2008 . This increase was primarily due to $\$ 25.7$ million in net gains on the sale of investment securities in the fourth quarter of 2009, including a complete liquidation of our remaining private-label mortgage-backed securities. Also contributing to the increase in noninterest income was a $\$ 3.7$ million increase in mortgage banking income, primarily related to the change in fair value of our mortgage servicing rights accounted for at fair value. Partially offsetting these increases was a $\$ 3.6$ million decrease in insurance income, resulting from the previously mentioned asset sales of BOH Wholesale Insurance Agency, Inc. and the sale of BOHIS.

## Noninterest Expense

Noninterest expense was $\$ 88.5$ million for the fourth quarter of 2009 , an increase of $\$ 5.8$ million or $7 \%$ from the fourth quarter of 2008 . This was primarily due to a $\$ 7.2$ million increase in salaries and benefits expense. Fourth quarter of 2009 salaries and benefits expense included $\$ 4.1$ million related to cash grants to employees for the purchase of Company stock and $\$ 2.0$ million related to employee incentives. Also included in noninterest expense for the fourth quarter of 2009 was a $\$ 2.6$ million increase in FDIC insurance expense and a $\$ 1.0$ million increase in donations to the Bank of Hawaii Charitable Foundation.

## Provision for Income Taxes

The provision for income taxes was $\$ 28.5$ million for the fourth quarter of 2009 , an increase of $\$ 8.7$ million or $44 \%$ from the fourth quarter of 2008. The effective tax rate for the fourth quarter of 2009 was $41.30 \%$ compared with an effective tax rate of $33.46 \%$ for the fourth quarter of 2008 . The increase in the provision for income taxes and the effective tax rate for the fourth quarter of 2009 was primarily due to lower low-income housing tax credits and higher amortization expense related to our investments in low-income housing projects. Also contributing to the increase in the provision for income taxes and the effective tax rate for the fourth quarter of 2009 was the book versus tax basis difference related to the sale of certain assets of BOH Wholesale Insurance Agency, Inc.

## Common Stock Repurchase Program

Consistent with our strategy to build capital levels, no shares were repurchased during the fourth quarter of 2009. See Note 11 to the Consolidated Financial Statements for more information.

## Selected Quarterly Consolidated Financial Data

Table 21 presents our selected quarterly financial data for 2009 and 2008.
Selected Quarterly Consolidated Financial Data
Table 21

| (dollars in <br> thousands, <br> except per <br> share <br> amounts) | Three Months Ended 2009 |  |  |  | Three Months Ended 2008 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Dec. 31 | Sept. 30 | June 30 | March 31 | Dec. 31 | Sept. 30 | June 30 | March 31 |
| Interest Income | \$121,476 | \$128,728 | \$124,673 | \$122,917 | \$134,186 | \$132,604 | \$138,635 | \$ 144,676 |
| Interest |  |  |  |  |  |  |  |  |
| Expense | 17,942 | 19,841 | 21,822 | 25,855 | 28,332 | 29,029 | 31,467 | 42,496 |
| Net Interest <br> Income | 103,534 | 108,887 | 102,851 | 97,062 | 105,854 | 103,575 | 107,168 | 102,180 |
| Provision for Credit Losses | 26,801 | 27,500 | 28,690 | 24,887 | 18,558 | 20,358 | 7,172 | 14,427 |
| Investment Securities Gains (Losses), Net | 25,707 | (5) | 12 | 56 | 86 | 159 | 157 | 130 |
| Noninterest Income | 55,104 | 56,805 | 59,820 | 70,309 | 54,377 | 56,827 | 60,382 | 85,995 |
| Noninterest <br> Expense | 88,520 | 83,987 | 89,584 | 87,933 | 82,690 | 86,790 | 83,862 | 93,432 |
| Income Before Provision for Income Taxes | 69,024 | 54,200 | 44,409 | 54,607 | 59,069 | 53,413 | 76,673 | 80,446 |
| Provision for Income Taxes | 28,508 | 17,729 | 13,403 | 18,567 | 19,762 | 6,004 | 28,391 | 23,231 |
| Net Income | \$ 40,516 | \$ 36,471 | \$ 31,006 | \$ 36,040 | \$ 39,307 | \$ 47,409 | \$ 48,282 | \$ 57,215 |
| Basic Earnings Per Share | \$ 0.85 | \$ 0.76 | \$ 0.65 | \$ 0.76 | \$ 0.83 | \$ 1.00 | \$ 1.01 | \$ 1.19 |
| Diluted Earnings Per Share | $\$ \quad 0.84$ | $\text { \$ } \quad 0.76$ | \$ 0.65 | \$ 0.75 | \$ 0.82 | \$ 0.99 | \$ 1.00 | \$ 1.18 |
| Net Income to Average Total Assets (ROA) | 1.31\% | 1.21\% | 1.06\% | 1.32\% | 1.52\% | 1.82\% | 1.85\% | 2.16\% |
| Net Income to Average Shareholders' Equity (ROE) | 16.91 | 16.44 | 14.49 | 17.86 | 19.56 | 24.17 | 24.82 | 29.88 |
| Efficiency Ratio ${ }^{1}$ | 48.02 | 50.69 | 55.07 | 52.52 | 51.58 | 54.05 | 50.01 | 49.62 |
| Net Interest Margin ${ }^{2}$ | 3.57 | 3.85 | 3.73 | 3.76 | 4.43 | 4.33 | 4.41 | 4.17 |

1 Efficiency ratio is defined as noninterest expense divided by total revenue (net interest income and noninterest income).

2 Net interest margin is defined as net interest income, on a fully-taxable equivalent basis, as a percentage of average earning assets.

## Item 7A. Quantitative and Qualitative Disclosures About Market Risk

See the Market Risk section in Management's Discussion and Analysis of Financial Condition and Results of Operation included in Item 7 of this report.

## Item 8. Financial Statements and Supplementary Data

## Report of Independent Registered Public Accounting Firm

The Board of Directors and Shareholders
Bank of Hawaii Corporation
We have audited the accompanying consolidated statements of condition of Bank of Hawaii Corporation and subsidiaries as of December 31, 2009 and 2008, and the related consolidated statements of income, shareholders' equity, and cash flows for each of the three years in the period ended December 31, 2009. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the consolidated financial position of Bank of Hawaii Corporation and subsidiaries at December 31, 2009 and 2008, and the consolidated results of their operations and their cash flows for each of the three years in the period ended December 31, 2009, in conformity with U.S. generally accepted accounting principles.

As discussed in Note 1 to the consolidated financial statements, effective January 1, 2007, the Company changed its method of accounting for mortgage servicing rights in accordance with Accounting Standards Codification ("ASC") Topic 860, Transfers and Servicing; changed its method of accounting for leveraged leases in accordance with ASC Topic 840, Leases; and changed its method of accounting for tax positions in accordance with ASC Topic 740, Income Taxes.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), Bank of Hawaii Corporation and subsidiaries' internal control over financial reporting as of December 31, 2009, based on criteria established in Internal ControlIntegrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission and our report February 22, 2010 expressed as unqualified opinion thereon.
/s/ Ernst \& Young LLP

## Honolulu, Hawaii

February 22, 2010

## Bank of Hawaii Corporation and Subsidiaries

## Consolidated Statements of Income

| (dollars in thousands, except per share amounts) | Year Ended December 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2009 |  | 2008 |  | 2007 |  |
| Interest Income |  |  |  |  |  |  |
| Interest and Fees on Loans and Leases | \$ | 326,921 | \$ | 390,714 | \$ | 446,381 |
| Income on Investment Securities |  |  |  |  |  |  |
| Trading |  | 594 |  | 4,695 |  | 4,903 |
| Available-for-Sale |  | 158,244 |  | 139,076 |  | 129,601 |
| Held-to-Maturity |  | 9,133 |  | 11,877 |  | 14,935 |
| Deposits |  | 20 |  | 457 |  | 1,549 |
| Funds Sold |  | 1,776 |  | 1,601 |  | 3,050 |
| Other |  | 1,106 |  | 1,681 |  | 1,456 |
| Total Interest Income |  | 497,794 |  | 550,101 |  | 601,875 |
| Interest Expense |  |  |  |  |  |  |
| Deposits |  | 54,058 |  | 82,399 |  | 137,847 |
| Securities Sold Under Agreements to Repurchase |  | 25,934 |  | 33,764 |  | 47,031 |
| Funds Purchased |  | 22 |  | 1,585 |  | 5,965 |
| Short-Term Borrowings |  | - |  | 162 |  | 356 |
| Long-Term Debt |  | 5,446 |  | 13,414 |  | 15,658 |
| Total Interest Expense |  | 85,460 |  | 131,324 |  | 206,857 |
| Net Interest Income |  | 412,334 |  | 418,777 |  | 395,018 |
| Provision for Credit Losses |  | 107,878 |  | 60,515 |  | 15,507 |
| Net Interest Income After Provision for Credit Losses |  | 304,456 |  | 358,262 |  | 379,511 |
| Noninterest Income |  |  |  |  |  |  |
| Trust and Asset Management |  | 46,174 |  | 57,014 |  | 62,926 |
| Mortgage Banking |  | 22,995 |  | 8,164 |  | 11,725 |
| Service Charges on Deposit Accounts |  | 54,470 |  | 50,845 |  | 46,260 |
| Fees, Exchange, and Other Service Charges |  | 60,122 |  | 61,995 |  | 62,216 |
| Investment Securities Gains, Net |  | 25,770 |  | 532 |  | 1,485 |
| Insurance |  | 20,015 |  | 24,575 |  | 23,177 |
| Other |  | 38,262 |  | 54,988 |  | 32,698 |
| Total Noninterest Income |  | 267,808 |  | 258,113 |  | 240,487 |
| Noninterest Expense |  |  |  |  |  |  |
| Salaries and Benefits |  | 188,568 |  | 191,958 |  | 180,865 |
| Net Occupancy |  | 41,053 |  | 45,129 |  | 40,073 |
| Net Equipment |  | 17,713 |  | 18,143 |  | 19,274 |
| Professional Fees |  | 12,439 |  | 11,511 |  | 11,206 |
| FDIC Insurance |  | 17,342 |  | 1,510 |  | 1,018 |
| Other |  | 72,909 |  | 78,523 |  | 82,971 |
| Total Noninterest Expense |  | 350,024 |  | 346,774 |  | 335,407 |
| Income Before Provision for Income Taxes |  | 222,240 |  | 269,601 |  | 284,591 |
| Provision for Income Taxes |  | 78,207 |  | 77,388 |  | 100,888 |
| Net Income | \$ | 144,033 | \$ | 192,213 | \$ | 183,703 |
| Basic Earnings Per Share | \$ | 3.02 | \$ | 4.03 | \$ | 3.75 |
| Diluted Earnings Per Share | \$ | 3.00 | \$ | 3.99 | \$ | 3.69 |
| Dividends Declared Per Share | \$ | 1.80 | \$ | 1.77 | \$ | 1.67 |


| Basic Weighted Average Shares | $47,702,500$ | $47,674,000$ | $49,033,208$ |
| :--- | :--- | :--- | :--- |
| Diluted Weighted Average Shares | $48,009,277$ | $48,200,650$ | $49,833,546$ |

The accompanying notes are an integral part of the Consolidated Financial Statements.

## Bank of Hawaii Corporation and Subsidiaries

## Consolidated Statements of Condition

| (dollars in thousands) | $\begin{gathered} \text { December 31, } \\ 2009 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2008 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |
| Interest-Bearing Deposits | \$ | 8,755 | \$ | 5,094 |
| Funds Sold |  | 291,546 |  | 405,789 |
| Investment Securities |  |  |  |  |
| Trading |  | - |  | 91,500 |
| Available-for-Sale |  | 5,330,834 |  | 2,519,239 |
| Held-to-Maturity (Fair Value of \$186,668 and \$242,175) |  | 181,018 |  | 239,635 |
| Loans Held for Sale |  | 16,544 |  | 21,540 |
| Loans and Leases |  | 5,759,785 |  | 6,530,233 |
| Allowance for Loan and Lease Losses |  | $(143,658)$ |  | $(123,498)$ |
| Net Loans and Leases |  | 5,616,127 |  | 6,406,735 |
| Total Earning Assets |  | 11,444,824 |  | 9,689,532 |
| Cash and Noninterest-Bearing Deposits |  | 254,766 |  | 385,599 |
| Premises and Equipment |  | 110,976 |  | 116,120 |
| Customers' Acceptances |  | 1,386 |  | 1,308 |
| Accrued Interest Receivable |  | 45,334 |  | 39,905 |
| Foreclosed Real Estate |  | 3,132 |  | 428 |
| Mortgage Servicing Rights |  | 25,970 |  | 21,057 |
| Goodwill |  | 31,517 |  | 34,959 |
| Other Assets |  | 496,922 |  | 474,567 |
| Total Assets | \$ | 12,414,827 | \$ | 10,763,475 |

## Liabilities

| Deposits |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Noninterest-Bearing Demand | \$ | 2,252,083 | \$ | 1,754,724 |
| Interest-Bearing Demand |  | 1,609,413 |  | 1,854,611 |
| Savings |  | 4,405,969 |  | 3,104,863 |
| Time |  | 1,142,211 |  | 1,577,900 |
| Total Deposits |  | 9,409,676 |  | 8,292,098 |
| Funds Purchased |  | 8,888 |  | 15,734 |
| Short-Term Borrowings |  | 6,900 |  | 4,900 |
| Securities Sold Under Agreements to Repurchase |  | 1,618,717 |  | 1,028,835 |
| Long-Term Debt (includes \$119,275 carried at fair value as of December 31, 2008) |  | 90,317 |  | 203,285 |
| Banker's Acceptances |  | 1,386 |  | 1,308 |
| Retirement Benefits Payable |  | 37,435 |  | 54,776 |
| Accrued Interest Payable |  | 7,026 |  | 13,837 |
| Taxes Payable and Deferred Taxes |  | 229,140 |  | 229,699 |
| Other Liabilities |  | 109,369 |  | 128,299 |
| Total Liabilities |  | 11,518,854 |  | 9,972,771 |
| Commitments and Contingencies (Note 18) |  |  |  |  |
| Shareholders' Equity |  |  |  |  |
| Common Stock ( $\$ .01$ par value; authorized 500,000,000 shares; <br> issued / outstanding: December 31, $2009-57,028,239$ / 48,018,943; <br> and December 31, 2008 - 57,019,887 / 47,753,371) |  |  |  |  |
| Capital Surplus |  | 494,318 |  | 492,515 |
| Accumulated Other Comprehensive Income (Loss) |  | 6,925 |  | $(28,888)$ |


| Retained Earnings | 843,521 | 787,924 |  |
| :--- | ---: | ---: | ---: |
| Treasury Stock, at Cost (Shares: December 31, 2009-9,009,296; <br> and December 31, 2008-9,266,516) | $(449,360)$ | $(461,415)$ |  |
| Total Shareholders' Equity | $\$ 12,414,827$ | $\$$ | $10,763,475$ |
| Total Liabilities and Shareholders' Equity |  |  | 890,704 |

## Bank of Hawaii Corporation and Subsidiaries

## Consolidated Statements of Shareholders' Equity

| (dollars in thousands) |  | Total |  | $\begin{aligned} & \text { nmon } \\ & \text { tock } \end{aligned}$ |  | Capital <br> Surplus |  | Accum. Other Compre- hensive Income (Loss) |  | Retained <br> Earnings | Treasury <br> Stock |  | Compre- <br> hensive <br> Income |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance as of December 31, 2006 | \$ | 719,420 | \$ | 566 | \$ | 475,178 | \$ | $(39,084)$ |  | 630,660 | \$ (347,900) |  |  |
| Cumulative-Effect <br> Adjustment of a Change in Accounting Principle, Net of Tax: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Adoption of Accounting Standard Related to Servicing of Financial Assets |  | 5,126 |  | - |  | - |  | 5,279 |  | (153) | - |  |  |
| Adoption of Accounting Standard Related to Changes in the |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Timing of Cash <br> Flows <br> Associated with Income Taxes Generated by a |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Leveraged Lease Transaction |  | $(27,106)$ |  | - |  | - |  | - |  | $(27,106)$ | - |  |  |
| Adoption of <br> Accounting Standard Related to Uncertainty in Income Taxes |  | $(7,247)$ |  | - |  | - |  | - |  | $(7,247)$ | - |  |  |
| Comprehensive Income: <br> Net Income |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  | 183,703 |  | - |  | - |  | - |  | 183,703 | - | \$ | 183,703 |
| Other Comprehensive Income, Net of Tax: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Change in Unrealized Gains and Losses on Investment Securities Available-for-Sale |  | 20,824 |  | - |  | - |  | $20,824$ |  | - | - |  | 20,824 |
| Unamortized <br> Gains <br> Related to <br> Defined Benefit Plans |  | 7,034 |  | - |  | - |  | 7,034 |  | - | - |  | 7,034 |
| Amortization of <br> Net Losses Related to Defined Benefit Plans |  | 856 |  | - |  | - |  | 856 |  | - | - |  | 856 |
| Total Comprehensive Income |  |  |  |  |  |  |  |  |  |  |  |  | 212,417 |


| Share-Based <br> Compensation | 5,724 | - | 5,724 | - | - | - |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Common Stock Issued under Purchase and Equity |  |  |  |  |  |  |  |
| Compensation Plans and Related Tax Benefits (749,327 shares) | 23,948 | 1 | 3,888 | - | $(8,848)$ | 28,907 |  |
| Common Stock Repurchased (1,933,964 shares) | $(99,656)$ | - | _ | - | - | $(99,656)$ |  |
| Cash Dividends Paid | $(82,371)$ |  | - | - | $(82,371)$ | _ |  |
| Balance as of December 31, 2007 | \$ 750,255 | $567$ | \$ 484,790 | $(5,091)$ | 688,638 | \$ (418,649) |  |
| Cumulative-Effect <br> Adjustment of a Change in Accounting Principle, Net of Tax: |  |  |  |  |  |  |  |
| Adoption of Accounting Standard Related to the Fair Value Option | $(2,736)$ |  | - | - | $(2,736)$ | - |  |
| Comprehensive Income: |  |  |  |  |  |  |  |
| Net Income | 192,213 | - | - | - | 192,213 | - | 192,213 |
| Other <br> Comprehensive Income, Net of Tax: |  |  |  |  |  |  |  |
| Change in Unrealized Gains and Losses on Investment Securities Available-for-Sale | $(2,889)$ |  | - | $(2,889)$ | - | - | $(2,889)$ |
| Unamortized <br> Losses <br> Related to <br> Defined <br> Benefit Plans | $(20,967)$ | - | - | $(20,967)$ | - | - | $(20,967)$ |
| Amortization of <br> Net Losses Related to Defined Benefit Plans | 59 | - | - | 59 | - | - | 59 |
| Total Comprehensive Income |  |  |  |  |  |  | \$ 168,416 |
| Share-Based Compensation | 5,808 | - | 5,808 | - | - |  |  |
| Common Stock <br> Issued under Purchase and Equity |  |  |  |  |  |  |  |
| Compensation Plans and Related Tax Benefits (431,254 shares) | 15,831 | 1 | 1,917 | - | $(5,336)$ | 19,249 |  |
| Common Stock Repurchased (1,267,528 shares) | $(62,015)$ |  |  |  |  | $(62,015)$ |  |


| Cash Dividends Paid | $(84,855)$ |  |  | - |  | - |  | - |  | $(84,855)$ |  | - |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance as of December 31, 2008 | \$ | 790,704 | \$ | 568 | \$ | 492,515 | \$ | $(28,888)$ | \$ | 787,924 |  | $(461,415)$ |  |  |
| Comprehensive Income: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Income |  | 144,033 |  | - |  | - |  | - |  | 144,033 |  | - |  | 144,033 |
| Other <br> Comprehensive Income, Net of Tax: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Change in Unrealized Gains and Losses on Investment Securities Available-for-Sale |  | 30,567 |  | - |  | - |  | 30,567 |  | - |  | - |  | 30,567 |
| Unamortized <br> Gains <br> Related to <br> Defined <br> Benefit Plans |  | 3,750 |  | - |  | _ |  | 3,750 |  | - |  | - |  | 3,750 |
| Amortization of <br> Net Losses Related to Defined Benefit Plans |  | 1,496 |  | - |  | - |  | 1,496 |  | - |  | - |  | 1,496 |
| Total Comprehensive Income |  |  |  |  |  |  |  |  |  |  |  |  |  | 179,846 |
| Share-Based Compensation |  | 3,552 |  | - |  | 3,552 |  | - |  | - |  | - |  |  |
| Common Stock <br> Issued under Purchase and Equity |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Compensation <br> Plans and Related Tax Benefits (301,306 shares) |  | 9,444 |  | 1 |  | $(1,749)$ |  | - |  | $(2,200)$ |  | 13,392 |  |  |
| Common Stock Repurchased (35,734 shares) |  | $(1,337)$ |  | - |  | - |  | - |  | - |  | $(1,337)$ |  |  |
| Cash Dividends Paid |  | $(86,236)$ |  | - |  | - |  | - |  | $(86,236)$ |  | - |  |  |
| $\begin{aligned} & \hline \text { Balance as of } \\ & \text { December 31, } \\ & 2009 \end{aligned}$ | \$ | 895,973 | \$ | 569 | \$ | 494,318 | \$ | 6,925 | \$ | 843,521 |  | $(449,360)$ |  |  |

The accompanying notes are an integral part of the Consolidated Financial Statements.

## Bank of Hawaii Corporation and Subsidiaries

## Consolidated Statements of Cash Flows

| (dollars in thousands) | 2009 |  | Year Ended December 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | 2008 |  | 2007 |
| Operating Activities |  |  |  |  |  |  |
| Net Income | \$ | 144,033 | \$ | 192,213 | \$ | 183,703 |
| Adjustments to Reconcile Net Income to Net Cash Provided by Operating Activities: |  |  |  |  |  |  |
| Provision for Credit Losses |  | 107,878 |  | 60,515 |  | 15,507 |
| Depreciation and Amortization |  | 13,545 |  | 14,437 |  | 14,559 |
| Amortization of Deferred Loan and Lease Fees |  | $(2,405)$ |  | $(2,055)$ |  | $(1,797)$ |
| Amortization and Accretion of Premiums/Discounts on Investment Securities, Net |  | 17,915 |  | 1,609 |  | 2,807 |
| Share-Based Compensation |  | 3,552 |  | 5,808 |  | 5,724 |
| Benefit Plan Contributions |  | $(13,137)$ |  | $(8,949)$ |  | $(8,727)$ |
| Deferred Income Taxes |  | $(41,156)$ |  | $(36,860)$ |  | 16,607 |
| Net Gain on Sale of Real Property |  | - |  | - |  | $(3,095)$ |
| Gains on Sale of Insurance Businesses |  | $(2,264)$ |  | - |  | - |
| Net Gains on Investment Securities |  | $(25,770)$ |  | (532) |  | $(1,485)$ |
| Net Change in Trading Securities |  | 91,500 |  | $(24,214)$ |  | 96,893 |
| Proceeds from Sales of Loans Held for Sale |  | 1,075,851 |  | 449,073 |  | 335,365 |
| Originations of Loans Held for Sale |  | $(1,030,909)$ |  | $(458,271)$ |  | $(335,764)$ |
| Tax Benefits from Share-Based Compensation |  | (278) |  | $(1,825)$ |  | $(3,524)$ |
| Net Change in Other Assets and Other Liabilities |  | $(38,313)$ |  | $(6,025)$ |  | $(82,890)$ |
| Net Cash Provided by Operating Activities |  | 300,042 |  | 184,924 |  | 233,883 |

## Investing Activities

| Investment Securities Available-for-Sale: |  |  |  |
| :--- | ---: | ---: | ---: |
| Proceeds from Prepayments and Maturities | $1,763,050$ | 688,329 | 712,793 |
| Proceeds from Sales | $1,042,766$ | 235,843 | 81,904 |
| Purchases | $(5,561,425)$ | $(885,418)$ | $(884,120)$ |
| Investment Securities Held-to-Maturity: | 58,245 | 52,550 | 78,161 |
| Proceeds from Prepayments and Maturities | 6,769 | - | $(14,122)$ |
| Proceeds from Sale of Insurance Businesses | 677,626 | 24,668 | $(8,401)$ |
| Net Change in Loans and Leases | $(13,380)$ | $(5,812)$ |  |
| Premises and Equipment, Net | $(2,021,370)$ | 102,592 | $(31,196)$ |

## Financing Activities

\(\left.\begin{array}{lccc}Net Change in Deposits \& 1,117,578 \& 349,726 \& (81,022) <br>
Net Change in Short-Term Borrowings \& 585,036 \& (65,698) \& (3,855) <br>
Repayments of Long-Term Debt \& (145,070) \& (32,425) \& (25,000) <br>
Tax Benefits from Share-Based Compensation \& 278 \& 1,825 \& 3,524 <br>
\hline Proceeds from Issuance of Common Stock \& 9,664 \& 14,136 \& 20,633 <br>
Repurchase of Common Stock \& (1,337) \& (62,015) \& (99,656) <br>
Cash Dividends Paid \& (86,236) \& (84,855) \& (82,371) <br>
\hline Net Cash Provided by (Used In) Financing Activities \& 1,479,913 \& 120,694 \& (267,747) <br>
\hline \& (241,415) \& 408,210 \& (65,060) <br>
\hline Net Change in Cash and Cash Equivalents \& 796,482 \& 388,272 \& 453,332 <br>

\hline Cash and Cash Equivalents at Beginning of Period \& \$ 55,067 \& \$ \& 796,482\end{array}\right) \$ 3\)| 388,272 |
| :--- |
| Cash and Cash Equivalents at End of Period |

[^3]| Cash Paid for: |
| :--- |
| Interest |
| Income Taxes |
| Non-Cash Investing and Financing Activities: |
| Transfers from Investment Securities Available-for-Sale to Trading |
| Transfers from Loans and Leases to Foreclosed Real Estate |
| Transfers from Loans and Leases to Loans Held for Sale |
| Replacement of a Leveraged Lease with a Direct Financing Lease |

The accompanying notes are an integral part of the Consolidated Financial Statements.

## Note 1. Summary of Significant Accounting Policies

## Basis of Presentation

Bank of Hawaii Corporation (the "Parent") is a bank holding company headquartered in Honolulu, Hawaii. Bank of Hawaii Corporation and its Subsidiaries (the "Company") provides a broad range of financial products and services to customers in Hawaii and the Pacific Islands (Guam, nearby islands, and American Samoa). The majority of the Company's operations consist of customary commercial and consumer banking services including, but not limited to, lending, leasing, deposit services, trust and investment activities, brokerage services, and trade financing.

The accounting and reporting principles of the Company conform to U.S. generally accepted accounting principles ("GAAP") and prevailing practices within the financial services industry. The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts in the financial statements and accompanying notes. Actual results may differ from those estimates and such differences could be material to the financial statements.

Certain prior period information has been reclassified to conform to the current year presentation.
The following is a summary of the Company's significant accounting policies:

## Consolidation

The Consolidated Financial Statements include the accounts of the Parent and its subsidiaries. The Parent's principal subsidiary is Bank of Hawaii (the "Bank"). All significant intercompany accounts and transactions have been eliminated in consolidation.

The Company has investments in low-income housing projects and sponsors the Bank of Hawaii Charitable Foundation. These entities are not consolidated in the Company's financial statements. The Company also has investments in leveraged leases, as discussed in Note 4 to the Consolidated Financial Statements.

## The Financial Accounting Standards Board ("FASB") Accounting Standards Codification (the "Codification" or "ASC")

In June 2009, the FASB issued an accounting standard which established the Codification to become the single source of authoritative GAAP recognized by the FASB to be applied by nongovernmental entities, with the exception of guidance issued by the U.S. Securities and Exchange Commission (the "SEC") and its staff. All guidance contained in the Codification carries an equal level of authority. The Codification is not intended to change GAAP, but rather is expected to simplify accounting research by reorganizing current GAAP into approximately 90 accounting topics. The Company adopted this accounting standard in preparing the Consolidated Financial Statements for the period ended September 30, 2009. The adoption of this accounting standard, which was subsequently codified into ASC Topic 105, "Generally Accepted Accounting Principles," had no impact on retained earnings and should have no impact on the Company's statements of income and condition.

## Investment Securities

Investment securities are accounted for according to their purpose and holding period. Trading securities are those that are bought and held principally for the purpose of selling them in the near term. Trading securities, which were comprised primarily of mortgage-backed securities, were carried at fair value, with realized and unrealized gains and losses recorded in noninterest income. Available-for-sale investment securities, comprised of debt and mortgage-backed securities, are those that may be sold before maturity due to changes in the

Company's interest rate risk profile or funding needs, and are reported at estimated fair value with unrealized gains and losses, net of taxes, reported as a component of other comprehensive income. Held-to-maturity investment securities, comprised of debt and mortgage-backed securities, are those that management has the positive intent and ability to hold to maturity and are reported at amortized cost.

Realized gains and losses are recorded in noninterest income using the specific identification method. Interest and dividends on investment securities, including amortization of premiums and accretion of discounts, using the effective interest method over the period to maturity, are included in interest income. As principal repayments are received on investment securities, primarily mortgage-backed securities, a pro rata portion of the unamortized premium or discount is recognized in interest income.

## Other-Than-Temporary-Impairments of Investment Securities

The Company conducts an other-than-temporary-impairment ("OTTI") analysis of investment securities on a quarterly basis or more often if a potential loss-triggering event occurs.

In April 2009, the FASB issued an accounting standard which amended OTTI guidance in GAAP for debt securities by requiring a write-down when estimated fair value is below amortized cost in circumstances where: (1) an entity has the intent to sell a security; (2) it is more-likely-than-not that an entity will be required to sell the security before recovery of its amortized cost basis; or (3) an entity does not expect to recover the entire amortized cost basis of the security. If an entity intends to sell a security or if it is more-likely-than-not that the entity will be required to sell the security before recovery, an OTTI write-down is recognized in earnings equal to the entire difference between the security's amortized cost basis and its estimated fair value. If an entity does not intend to sell the security or it is not more-likely-than-not that it will be required to sell the security before recovery, the OTTI write-down is separated into an amount representing credit loss, which is recognized in earnings, and an amount related to all other factors, which is recognized in other comprehensive income. This accounting standard did not amend recognition and measurement guidance related to OTTI writedowns of equity securities. The Company adopted this accounting standard on April 1, 2009. The adoption of this accounting standard, which was subsequently codified into ASC Topic 320, "Investments - Debt and Equity Securities," had no impact on retained earnings and did not impact the Company's statements of income and condition. See Note 3 to the Consolidated Financial Statements for the disclosures required under this accounting standard.

## Loans Held for Sale

Residential mortgage loans originated with the intent to be sold in the secondary market are valued on an aggregate basis at the lower of cost or fair value. Fair value is primarily determined based on quoted prices for similar loans in active markets. Gains and losses on sales of residential mortgage loans (sales proceeds minus carrying value) are recorded in the mortgage banking component of noninterest income. Non-refundable fees and direct loan origination costs related to residential mortgage loans held for sale are deferred and recognized as a component of the gain or loss on sale.

Commercial loans that management has an active plan to sell are valued on an individual basis at the lower of cost or fair value. Fair value is primarily determined based on quoted prices for similar loans in active markets or agreed upon sales prices. Any reduction in the loan's value, prior to being transferred to loans held for sale, is reflected as a charge-off of the recorded investment in the loan resulting in a new cost basis, with a corresponding reduction in the Allowance for Loan and Lease Losses. Further decreases in the loan's value are recognized in noninterest expense and increases in fair value are not recognized until the loans are sold.

## Loans and Leases

Loans are reported at the principal amount outstanding, net of unearned income. Interest income is recognized on an accrual basis. Loan origination fees, certain direct costs, unearned discounts, and premiums are deferred and amortized into interest income as yield adjustments over the term or estimated life of the loan. Loan commitment fees are generally deferred and amortized into interest income over the commitment period. Other credit-related fees are recognized as fee income, a component of noninterest income, when earned.

Direct financing leases are carried at the aggregate of lease payments receivable plus the estimated residual value of leased property, less unearned income. Leveraged leases, which are a form of direct financing leases, are carried net of non-recourse debt. Unearned income on direct financing and leveraged leases is amortized over the lease term by methods that approximate the interest method. Residual values on leased assets are periodically reviewed for other-than-temporary-impairment.

## Leveraged Leases

The timing of cash flows relating to income taxes generated by a leveraged lease is an important assumption that affects the periodic income recognized by the lessor for that lease transaction. During the years 1998 through 2002, the Company entered into one leveraged lease transaction known as a Lease In-Lease Out ("LILO") transaction and five leveraged lease transactions known as Sale In-Lease Out ("SILO") transactions. As of January 1, 2007, these LILO and SILO transactions were in various stages of review by the Internal Revenue Service (the "IRS"). Management estimated that the outcome of these reviews would change the projected timing of cash flows from these leveraged leases.

In July 2006, the FASB issued an accounting standard which stated that a change or projected change in the timing of cash flows relating to income taxes generated by a leveraged lease transaction requires a recalculation of the total and periodic income related to the leveraged lease transaction. This accounting standard also provided that subsequent changes in the timing of projected cash flows that resulted in a change in the net investment of a leveraged lease is to be recorded as a gain or loss in the Company's results of operations in the period in which the assumption is changed. The Company adopted this accounting standard on January 1, 2007. The adoption of this accounting standard, which was subsequently codified into ASC Topic 840, "Leases," resulted in an after-tax cumulative-effect adjustment to reduce retained earnings by $\$ 27.1$ million. This adjustment represented a $\$ 42.7$ million reduction in the carrying value of lease financing balances and a $\$ 15.6$ million reduction in deferred income tax liabilities.

In June 2007, the Company reached an agreement with the IRS as to the terms of settlement of the issues related to the Company's LILO transaction. In October 2008, the Company accepted a general settlement initiative from the IRS related to the Company's five SILO transactions. See Note 16 to the Consolidated Financial Statements for further discussion on the settlement of the Company's LILO and SILO transactions.

## Non-Performing Loans and Leases

Generally, loans and leases are placed on non-accrual status upon becoming contractually past due 90 days or more for principal or interest (unless loans and leases are adequately secured by collateral, are in the process of collection, and are reasonably expected to result in repayment), when terms are renegotiated below market levels, or where substantial doubt about full repayment of principal or interest is evident.

When a loan or lease is placed on non-accrual status, the accrued and unpaid interest receivable is reversed and the loan or lease is accounted for on the cash or cost recovery method until qualifying for return to accrual status. A loan or lease may be returned to accrual status when all delinquent interest and principal become current in accordance with the terms of the loan or lease agreement and when doubt about repayment is resolved.

Loans and leases are charged-off when it is probable that a loss has been incurred and when it is possible to make a reasonable estimate of the loss. For commercial loans, a charge-off is determined on a judgmental basis after due consideration of the debtor's prospects for repayment and the estimated fair value of collateral is deemed deficient. For residential mortgage and home equity loans, a charge-off is recorded at 120 days delinquency for the amount that the estimated fair value (sales price minus costs to acquire title, to hold, and to sell) is less than the loan balance. Other consumer loans are chargedoff upon becoming past due 120 days.

## Impaired Loans

A loan is considered impaired when, based on current information and events, it is probable that the Company will not collect all amounts due according to the contractual terms of the loan agreement, including scheduled interest payments. A quarterly evaluation of specific individual commercial borrowers is performed to identify impaired loans. The identification of specific borrowers for review is based on a review of non-accrual loans as well as those loans specifically identified by management as exhibiting above average levels of risk. Impaired loans also include loans that have been modified in a troubled debt restructuring. When a loan has been identified as being impaired, the amount of impairment is measured based on the present value of expected future cash flows discounted at the loan's effective interest rate, the loan's observable market price, or the estimated fair value of the collateral, less any selling costs, if the loan is collateral-dependent. If the measurement of the impaired loan is less than the recorded investment in the loan (including accrued interest, net of deferred loan fees or costs and unamortized premiums or discounts), an impairment is recognized by creating or adjusting an existing allocation of the Allowance for Loan and Lease Losses, or by recording a partial charge-off of the loan to its estimated fair value. Interest payments made on impaired loans are typically applied to principal unless collectability of the principal amount is reasonably assured, in which case interest is recognized on a cash basis.

## Loans Modified in a Troubled Debt Restructuring

Loans are considered to have been modified in a troubled debt restructuring ("TDR") when due to a borrower's financial difficulties, the Company makes certain concessions to the borrower that it would not otherwise consider. Modifications may include interest rate reductions, principal or interest forgiveness, forbearance, and other actions intended to minimize economic loss and to avoid foreclosure or repossession of collateral. Generally, a nonaccrual loan that has been modified in a TDR remains on non-accrual status for a period of six months to demonstrate that the borrower is able to meet the terms of the modified loan. However, performance prior to the modification, or significant events that coincide with the modification, are included in assessing whether the borrower can meet the new terms and may result in the loan being returned to accrual status at the time of loan modification or after a shorter performance period. If the borrower's ability to meet the revised payment schedule is uncertain, the loan remains on non-accrual status.

## Reserve for Credit Losses

The Company's reserve for credit losses is comprised of two components, the Allowance for Loan and Lease Losses (the "Allowance") and the Reserve for Unfunded Commitments (the "Unfunded Reserve").

## Allowance for Loan and Lease Losses

The Company maintains an Allowance adequate to cover management's estimate of probable credit losses as of the balance sheet date. Changes to the absolute level of the Allowance are recognized through charges or credits to the provision for credit losses (the "Provision"). Loans and leases that are charged-off have the effect of reducing the Allowance while recoveries of loans and leases previously charged-off have the effect of increasing the Allowance.

The level of the Allowance is based on analyses of individual borrowers and historical loss experience supplemented as necessary by credit judgment to address observed changes in trends and conditions, and other relevant environmental and economic factors that may affect the collectability of loans and leases.

Homogeneous pools of loans and leases are analyzed using historical loss patterns in various loan and lease pools that have been grouped based on similar risk characteristics for collective evaluation of impairment. Commercial loan and lease pools are collectively evaluated for impairment based on business unit and internal risk rating segmentation and exclude those loans and leases evaluated individually for impairment. Loss estimates are calculated based on an analysis of historical risk rating migration to loss. Consumer and small business loan and lease pools reflect aggregation of similar products based on geography. Loss estimates are calculated based on historical rolling average loss rates and average delinquency flows to loss.

The Allowance also includes an estimate for inherent losses not reflected in the historical analyses. Relevant factors include, but are not limited to, concentrations of credit risk (geographic, large borrower, and industry), economic trends and conditions, changes in underwriting standards, experience and depth of lending staff, trends in delinquencies, and the level of net charge-offs. In addition, the Company uses a variety of other tools to estimate probable credit losses including, but not limited to, a rolling quarterly forecast of asset quality metrics; stress testing; and performance indicators based on the Company's own experience, peers, or other industry sources.

## Reserve for Unfunded Commitments

The Unfunded Reserve is a component of other liabilities and represents the estimate for probable credit losses inherent in unfunded commitments to extend credit. Unfunded commitments to extend credit include banker's acceptances, and standby and commercial letters of credit. The process used to determine the Unfunded Reserve is consistent with the process for determining the Allowance, as adjusted for estimated funding probabilities or loan and lease equivalency factors. The level of the Unfunded Reserve is adjusted by recording an expense or recovery in other noninterest expense.

## Cash and Cash Equivalents

Cash and cash equivalents include cash and noninterest-bearing deposits, interest-bearing deposits, and funds sold. All amounts are readily convertible to cash and have maturities of less than 90 days.

## Premises and Equipment

Premises and equipment, including leasehold improvements, are stated at cost, less accumulated depreciation and amortization. Capital leases are included in premises and equipment at the capitalized amount less accumulated amortization.

Premises and equipment are depreciated using the straight-line method over the estimated useful lives of the respective assets. Estimated useful lives range from five to 20 years for premises and from three to seven years for equipment. Leasehold improvements are amortized over the shorter of the estimated useful life of the asset or the lease term. Capitalized leased assets are amortized using the straight-line method over the shorter of the estimated useful life of the asset or the lease term. Repairs and maintenance are charged to expense as incurred, while improvements which extend the estimated useful life of the asset are capitalized and depreciated over the estimated remaining life of the asset.

Premises and equipment are periodically evaluated for impairment when events or changes in circumstances indicate the carrying amount may not be recoverable. Impairment exists when the expected undiscounted future cash flows of premises and equipment are less than its carrying amount. In that event, the Company records a loss for the difference between the carrying amount and the estimated fair value of the asset based on quoted
market prices, if applicable, or a discounted cash flow analysis. There was no impairment of the Company's premises and equipment for the years ended December 31, 2009, 2008, and 2007.

## Foreclosed Real Estate

Foreclosed real estate consists of properties acquired through foreclosure proceedings or acceptance of a deed-in-lieu of foreclosure. These properties are carried at the lower of cost or estimated fair value based on current appraisals, less estimated costs to sell. Losses arising at the time of acquiring such property are charged against the Allowance. Subsequent decreases in property values are recognized through charges to noninterest expense.

## Mortgage Servicing Rights

Mortgage servicing rights are recognized as assets when mortgage loans are sold and the rights to service those loans are retained.
In March 2006, the FASB issued an accounting standard that required all separately recognized servicing assets and liabilities to be initially measured at fair value, if practicable. The Company adopted this accounting standard on January 1, 2007. The adoption of this accounting standard, which was subsequently codified into ASC Topic 860, "Transfers and Servicing," resulted in a $\$ 8.0$ million increase in the estimated fair value of the Company's mortgage servicing rights and a corresponding $\$ 5.1$ million increase in retained earnings, net of tax. Also, as permitted by this accounting standard, the Company reclassified investment securities with a carrying value of $\$ 164.2$ million (the "Designated Securities") from the available-for-sale portfolio to the trading portfolio. Concurrently, the Company reclassified unrealized losses of $\$ 5.3$ million, net of tax, previously recorded as a component of accumulated other comprehensive loss, to retained earnings. The Designated Securities were recorded at fair value on the Company's statement of condition, with realized and unrealized gains and losses recorded as a component of mortgage banking income. The change in fair value of the Designated Securities was intended to offset changes in valuation assumptions used in estimating the fair value of the Company's mortgage servicing rights. The net after-tax cumulative-effect adjustment to adopt the provisions of this accounting standard was to reduce retained earnings by $\$ 0.2$ million. The Company also adopted the fair value measurement provisions of this accounting standard for subsequent re-measurements of the Company's class of mortgage servicing rights recognized from January 1, 2007 through June 30, 2008.

The Company established a new class of mortgage servicing rights, to be accounted for under the amortization method, beginning with servicing rights recognized on or after July 1, 2008. This class of mortgage servicing rights is also initially recorded at its estimated fair value, however, is amortized in proportion to and over the period of estimated net servicing income. An impairment analysis is prepared on a quarterly basis by estimating the fair value of the mortgage servicing rights and comparing that value to the carrying amount. Impairment charges related to mortgage servicing rights accounted for under the amortization method are recognized through a charge to mortgage banking income, a component of noninterest income. There were no impairment charges for the year ended December 31, 2009. Impairment charges for the year ended December 31, 2008 were $\$ 0.3$ million.

## Written Loan Commitments

In November 2007, the SEC issued accounting guidance which required entities to include the estimated fair value associated with the expected net future cash flows related to the servicing of the loan in the measurement of interest rate lock commitments that are accounted for at fair value through earnings. The expected net future cash flows from servicing the loan that are to be included in measuring the fair value of the interest rate lock commitment is to be determined in the same manner that the fair value of a recognized servicing asset is measured. However, a separate and distinct servicing asset is not recognized for accounting purposes until the servicing rights have been contractually separated from the underlying loan by sale or securitization of the loan
with servicing rights retained. The Company adopted this accounting guidance on January 1, 2008. The adoption of this accounting guidance, which was subsequently codified into ASC Topic 815, "Derivatives and Hedging," resulted in accelerating the recognition of the estimated fair value of the Company's mortgage servicing rights related to the loan, from the loan sale date to the loan commitment date, increasing mortgage banking income by $\$ 2.0$ million for the year ended December 31, 2008. See Note 17 to the Consolidated Financial Statements for more information on written loan commitments.

## Goodwill

Goodwill represents the excess of the purchase price over the estimated fair value of the net assets acquired in a business combination. Goodwill is assigned to reporting units, which are operating segments or one level below an operating segment. Goodwill is assigned to the Company's reporting units that are expected to benefit from the business combination. Goodwill is assessed annually for impairment, and more frequently if events or changes in circumstances indicate that there may be an impairment. Adverse changes in the economic environment, declining operations, unanticipated competition, loss of key personnel, or other factors could result in a decline in the implied fair value of goodwill. If the implied fair value is less than the carrying amount, a loss would be recognized in other noninterest expense to reduce the carrying amount to the implied fair value of goodwill. A goodwill impairment analysis includes two steps. Step One, used to identify potential impairment, compares the estimated fair value of a reporting unit with its carrying amount, including goodwill. If the estimated fair value of a reporting unit exceeds its carrying amount including goodwill, goodwill of the reporting unit is considered not impaired. If the carrying amount of a reporting unit, including goodwill, exceeds its estimated fair value, the second step of the goodwill impairment analysis is performed to measure the amount of impairment loss, if any. Step Two of the goodwill impairment analysis compares the implied estimated fair value of reporting unit goodwill with the carrying amount of that goodwill. If the carrying amount of goodwill for that reporting unit exceeds the implied fair value of that unit's goodwill, an impairment loss is recognized in an amount equal to that excess. Subsequent reversals of goodwill impairment are prohibited. For purposes of testing goodwill for impairment, the Company uses an income approach in estimating the fair value of its reporting units. The income approach consists of discounting projected future cash flows, which are derived from internal forecasts and economic expectations for the respective reporting units. The projected future cash flows are discounted using a risk-free rate of return. During the fourth quarter of 2009, the Company wrote-off $\$ 3.4$ million of goodwill as a result of the sale of certain assets of the Company's wholesale insurance business, BOH Wholesale Insurance Agency, Inc., formerly known as Triad Insurance Agency, Inc. During the fourth quarter of 2009, the Company also performed the annual goodwill impairment evaluation for the entire organization. This evaluation indicated no impairment of the Company's remaining goodwill.

## Non-Marketable Equity Securities

The Company is required to hold non-marketable equity securities, comprised of Federal Home Loan Bank of Seattle ("FHLB") and Federal Reserve Bank ("FRB") stock, as a condition of membership. These securities are accounted for at cost which equals par or redemption value. Ownership is restricted and there is no market for these securities. These securities are redeemable at par by the issuing government supported institutions. These securities, recorded as a component of other assets, are periodically evaluated for impairment, considering the ultimate recoverability of the par value rather than by recognizing temporary declines in value. The primary factor supporting the carrying value is the commitment of the issuer to perform its obligations, which includes providing credit and other services to the Bank.

## Securities Sold Under Agreements to Repurchase

The Company enters into agreements under which it sells securities subject to an obligation to repurchase the same or similar securities. Under these arrangements, the Company may transfer legal control over the assets but still retain effective control through an agreement that both entitles and obligates the Company to repurchase the assets. As a result, securities sold under agreements to repurchase are accounted for as collateralized financing
arrangements and not as a sale and subsequent repurchase of securities. The obligation to repurchase the securities is reflected as a liability in the Company's Consolidated Statements of Condition, while the securities underlying the securities sold under agreements to repurchase remain in the respective asset accounts and are delivered to and held in collateral by third party trustees.

## Pension and Postretirement Benefit Plans

The Company incurs certain employment-related expenses associated with its two pension plans and a postretirement benefit plan (the "Plans"). In order to measure the expense associated with the Plans, various assumptions are made including the discount rate used to value certain liabilities, expected return on plan assets, anticipated mortality rates, and expected future healthcare costs. The assumptions are based on historical experience as well as current facts and circumstances. The Company uses a December 31 measurement date for its Plans. As of the measurement date, plan assets are determined based on estimated fair value, generally representing observable market prices. The projected benefit obligation is primarily determined based on the present value of projected benefit distributions at an assumed discount rate.

Periodic pension benefit costs include interest costs based on an assumed discount rate, the expected return on plan assets based on actuarially derived market-related values, and recognized net actuarial gains or losses. Periodic postretirement benefit costs include service costs, interest costs based on an assumed discount rate, amortization of prior service credits, and recognized net actuarial gains or losses.

The Company recognizes in its statement of condition an asset for a plan's overfunded status or a liability for a plan's underfunded status. The Company also measures the Plans' assets and obligations that determine its funded status as of the end of the fiscal year and recognizes those changes in the year in which the changes occur as a component of other comprehensive income, net of taxes.

In December 2008, the FASB issued an accounting standard that requires additional disclosures about assets held in an employer's pension or other postretirement benefit plans. The objectives of the new disclosures are to provide an understanding of how investment allocation decisions are made, the major categories of plan assets, the inputs and valuation techniques used to measure fair value, the effect of fair value measurements using significant unobservable inputs on changes in plan assets, and significant concentrations of risk within plan assets. The Company adopted this accounting standard in preparing the Consolidated Financial Statements for the year ended December 31, 2009. The adoption of this accounting standard, which was subsequently codified into ASC Topic 715, "Compensation - Retirement Benefits," had no impact on retained earnings and will have no impact on the Company's statements of income and condition. See Note 14 to the Consolidated Financial Statements for the disclosures required by this accounting standard.

## Income Taxes

The Parent files a consolidated federal income tax return with the Bank and its subsidiaries. Calculation of the Company's provision for income taxes requires the interpretation of income tax laws and regulations and the use of estimates and judgments in its determination. The Company is subject to examination by governmental authorities that may give rise to income tax issues due to differing interpretations. Changes to the liability for income taxes also occur due to changes in income tax rates, implementation of new business strategies, resolution of issues with taxing authorities, and newly enacted statutory, judicial, and regulatory guidance.

Deferred income taxes are provided to reflect the tax effect of temporary differences between financial statement carrying amounts and the corresponding tax basis of assets and liabilities. Deferred income taxes are calculated by applying enacted statutory tax rates and tax laws to future years in which temporary differences are expected to reverse. The impact on deferred tax assets and liabilities of a change in tax rates is recognized in income in the period that the tax rate change is enacted. A deferred tax valuation allowance is established if it is more-likely-than-not that a deferred tax asset will not be realized.

The Company's tax sharing policy provides for the settlement of income taxes between each relevant subsidiary as if the subsidiary had filed a separate return. Payments are made to the Parent by subsidiaries with tax liabilities, and subsidiaries that generate tax benefits receive payments for those benefits as used.

The Company maintains reserves for certain tax positions that arise in the normal course of business. As of December 31, 2009, these positions were evaluated based on an assessment of probabilities as to the likelihood of whether a liability had been incurred. Such assessments are reviewed as events occur and adjustments to the reserves are made as appropriate.

In June 2006, the FASB issued an interpretation on accounting for income taxes, which established a recognition threshold and measurement attributes for income tax positions recognized in the Company's financial statements. In evaluating a tax position for recognition, the interpretation required that the Company judgmentally evaluate whether it is more-likely-than-not that a tax position will be sustained upon examination, including resolution of related appeals or litigation processes, based on the technical merits of the position. If the tax position meets the more-likely-than-not recognition threshold, the tax position is measured and recognized in the Company's financial statements as the largest amount of tax benefit that, in management's judgment, is greater than $50 \%$ likely of being realized upon ultimate settlement. The Company adopted this accounting interpretation on January 1, 2007. The adoption of this accounting interpretation, which was subsequently codified into ASC Topic 740, "Income Taxes," resulted in an after-tax cumulative-effect adjustment to reduce retained earnings by $\$ 7.2$ million. See Note 16 to the Consolidated Financial Statements for further discussion on the Company's tax positions as of December 31, 2009 and 2008.

## Treasury Stock

Shares of the Parent's common stock that are repurchased are recorded in treasury stock at cost. On the date of subsequent re-issuance, the treasury stock account is reduced by the cost of such stock on a first-in, first-out basis.

## Earnings Per Share

Basic earnings per share is computed by dividing net income by the weighted average number of common shares outstanding for the period. Diluted earnings per share is computed by dividing net income by the weighted average number of common shares outstanding for the period, plus the effect of common stock equivalents that are dilutive.

## Derivative Financial Instruments

Management has received authorization from the Bank's Board of Directors to use derivative financial instruments as an end-user in connection with its risk management activities and to accommodate the needs of its customers. The Company has elected not to qualify for hedge accounting methods addressed under current provisions of GAAP. All risk management derivative instruments are stated at fair value on the Consolidated Statements of Condition with changes in fair value reported in current period earnings.

In March 2008, the FASB issued an accounting standard related to disclosure requirements for derivative financial instruments and hedging activities. Expanded qualitative disclosures required by this accounting standard included: (1) how and why an entity uses derivative financial instruments; (2) how derivative financial instruments and related hedged items are accounted for under GAAP; and (3) how derivative financial instruments and related hedged items affect an entity's financial position, financial performance, and cash flows. This accounting standard also required several added quantitative disclosures in financial statements. The Company adopted this accounting standard in preparing the Consolidated Financial Statements for the period ended March 31, 2009. The adoption of this accounting standard, which was subsequently codified into ASC Topic 815, "Derivatives and Hedging," only affected the disclosure requirements for derivative financial
instruments and hedged items and as a result had no impact on the Company's statements of income and condition. See Note 17 to the Consolidated Financial Statements for the disclosures required by this accounting standard.

## Share-Based Compensation

The Company may grant share-based compensation to employees and non-employee directors in the form of restricted stock and stock options. Sharebased compensation expense is measured based on the fair value of the award at the grant date and is recognized in the statement of income on a straight-line basis over the requisite service period for service-based awards. The fair value of restricted stock is determined based on the closing price of the Parent's common stock on the date of grant. The fair value of stock options is estimated at the date of grant using a Black-Scholes option pricing model and related assumptions. The amortization of share-based compensation reflects estimated forfeitures, adjusted for actual forfeiture experience. Share-based compensation is recorded in the statements of income as a component of salaries and benefits for employees and as a component of other noninterest expense for non-employee directors, with a corresponding increase to capital surplus in shareholders' equity. As share-based compensation expense is recognized, a deferred tax asset is established that represents an estimate of future income tax deductions from the release of restrictions or the exercise of options. See Note 15 to the Consolidated Financial Statements for more information on the Company's share-based compensation.

## Advertising Costs

Advertising costs are expensed as incurred. Advertising costs were $\$ 5.0$ million for the year ended December 31, 2009 and $\$ 6.0$ million for the years ended December 31, 2008 and 2007.

## International Operations

The Bank has operations that are conducted in certain Pacific Islands that are denominated in U.S. dollars. These operations are classified as domestic.

## Fair Value Measurements

In September 2006, the FASB issued an accounting standard related to fair value measurements. This accounting standard defined fair value, established a framework for measuring fair value, and expanded disclosure requirements about fair value measurements. Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in the principal or most advantageous market for an asset or liability in an orderly transaction between market participants at the measurement date. The Company adopted this accounting standard related to fair value measurements for the Company's financial assets and financial liabilities on January 1, 2008. The Company deferred adoption of this accounting standard related to fair value measurements for the Company's nonfinancial assets and nonfinancial liabilities, except for those items recognized or disclosed at fair value on an annual or more frequently recurring basis, until January 1, 2009. The adoption of this accounting standard, which was subsequently codified into ASC Topic 820, "Fair Value Measurements and Disclosures," in its entirety had no impact on retained earnings and is not expected to have a material impact on the Company's statements of income and condition.

This accounting standard also established the fair value hierarchy which prioritizes the use of inputs used in valuation methodologies into the following three levels:

Level 1: Inputs to the valuation methodology are quoted prices, unadjusted, for identical assets or liabilities in active markets. A quoted price in an active market provides the most reliable evidence of fair value and shall be used to measure fair value whenever available.

Level 2: Inputs to the valuation methodology include quoted prices for similar assets or liabilities in active markets; inputs to the valuation methodology include quoted prices for identical or similar assets or liabilities in markets that are not active; or inputs to the valuation methodology that are derived principally from or can be corroborated by observable market data by correlation or other means.

Level 3: Inputs to the valuation methodology are unobservable and significant to the fair value measurement. Level 3 assets and liabilities include financial instruments whose value is determined using discounted cash flow methodologies, as well as instruments for which the determination of fair value requires significant management judgment or estimation.

An asset or liability's categorization within the fair value hierarchy is based upon the lowest level of input that is significant to the fair value measurement. Management reviews and updates the fair value hierarchy classifications of the Company's financial assets and liabilities on a quarterly basis. See Note 19 to the Consolidated Financial Statements for the disclosures required by this accounting standard.

In April 2009, the FASB issued an accounting standard that addressed estimating fair value when the volume and level of activity for the asset or liability have significantly decreased and in identifying transactions that are not orderly. In such instances, this accounting standard provides that management must determine whether recent quoted prices are associated with distressed transactions. If management concludes that quoted prices are associated with distressed sales, an adjustment to the quoted prices may be necessary or management may conclude that a change in valuation technique or the use of multiple valuation techniques may be appropriate to estimate an asset or liability's fair value. The Company adopted this accounting standard on April 1, 2009. The adoption of this accounting standard, which was subsequently codified into ASC Topic 820, "Fair Value Measurements and Disclosures," did not result in significant changes to the Company's valuation techniques and is not expected to have a material impact on the Company's statements of income and condition.

## Fair Value Option

In February 2007, the FASB issued an accounting standard that provided entities with an option to report selected financial assets and financial liabilities, on an instrument by instrument basis, at fair value. The Company adopted this accounting standard on January 1, 2008. The Company elected the fair value option for its subordinated notes, which are included in long-term debt on the Company's Consolidated Statements of Condition. The adoption of this accounting standard, which was subsequently codified into ASC Topic 825, "Financial Instruments," resulted in a $\$ 4.2$ million increase in the carrying value of the subordinated notes to fair value and a $\$ 2.7$ million after-tax cumulative-effect adjustment to reduce retained earnings. Since electing the fair value option, accounting for the Company's subordinated notes at fair value has increased other noninterest income by $\$ 0.3$ million and $\$ 3.6$ million for the years ended December 31, 2009 and 2008, respectively. The Company repaid its subordinated notes in March 2009.

## Future Application of Accounting Pronouncements

In June 2009, the FASB issued an accounting standard which amends current GAAP related to the accounting for transfers and servicing of financial assets and extinguishments of liabilities, including the removal of the concept of a qualifying special-purpose entity from GAAP. This new accounting standard also clarifies that a
transferor must evaluate whether it has maintained effective control of a financial asset by considering its continuing direct or indirect involvement with the transferred financial asset. This accounting standard is effective for financial asset transfers occurring after December 31, 2009. The adoption of this accounting standard on January 1, 2010 did not impact the Company's statements of income and condition.

In June 2009, the FASB issued an accounting standard which will require a qualitative rather than a quantitative analysis to determine the primary beneficiary of a variable interest entity ("VIE") for consolidation purposes. The primary beneficiary of a VIE is the enterprise that has: (1) the power to direct the activities of the VIE that most significantly impact the VIE's economic performance, and (2) the obligation to absorb losses of the VIE that could potentially be significant to the VIE or the right to receive benefits of the VIE that could potentially be significant to the VIE. The adoption of this accounting standard on January 1, 2010 did not impact the Company's statements of income and condition.

In January 2010, the FASB issued Accounting Standards Update ("ASU") No. 2010-06, "Improving Disclosures About Fair Value Measurements," which adds disclosure requirements about transfers into and out of Levels 1,2 , and 3 , clarifies existing fair value disclosure requirements about the appropriate level of disaggregation, and clarifies that a description of the valuation technique (e.g., market approach, income approach, or cost approach) and inputs used to measure fair value is required for recurring, nonrecurring, and Level 2 and 3 fair value measurements. These provisions of the ASU are effective for the Company's reporting period ending March 31, 2010. The ASU also requires that Level 3 activity about purchases, sales, issuances, and settlements be presented on a gross basis rather than as a net number as currently required. This provision of the ASU is effective for the Company's reporting period ending March 31, 2011. As this ASU amends only the disclosure requirements for fair value measurements, the adoption will have no impact on the Company's statements of income and condition.

## Subsequent Events

Management has evaluated subsequent events through February 22, 2010, which is the date we issued our financial statements for the year ended December 31, 2009. There were no material subsequent events that would require recognition or disclosure in our financial statements for the year ended December 31, 2009.

## Note 2. Restrictions on Cash and Noninterest-Bearing Deposits

The FRB requires bank subsidiaries to maintain minimum average reserve balances based on the amount of deposits held. The Bank's average required reserve balance was $\$ 61.5$ million and $\$ 51.9$ million as of December 31, 2009 and 2008, respectively.

## Note 3. Investment Securities

The amortized cost, gross unrealized gains and losses, and estimated fair value of the Company's investment securities as of December 31, 2009, 2008, and 2007 were as follows:

| (dollars in thousands) | Amortized Cost |  | Gross <br> Unrealized <br> Gains |  | Gross <br> Unrealized <br> Losses |  | Fair <br> Value |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| December 31, 2009 |  |  |  |  |  |  |  |  |
| Available-for-Sale: |  |  |  |  |  |  |  |  |
| Debt Securities Issued by the U.S. Treasury and Government Agencies | \$ | 711,223 | \$ | 11,248 | \$ | $(1,679)$ | \$ | 720,792 |
| Debt Securities Issued by States and Political Subdivisions |  | 52,742 |  | 1,391 |  | (17) |  | 54,116 |
| Debt Securities Issued by U.S. Government-Sponsored Enterprises |  | 751 |  | 41 |  | - |  | 792 |
| Mortgage-Backed Securities Issued by |  |  |  |  |  |  |  |  |
| Government Agencies |  | 4,015,816 |  | 26,900 |  | $(20,029)$ |  | 4,022,687 |
| U.S. Government-Sponsored Enterprises |  | 509,225 |  | 23,276 |  | (54) |  | 532,447 |
| Total Mortgage-Backed Securities |  | 4,525,041 |  | 50,176 |  | $(20,083)$ |  | 4,555,134 |
| Total | \$ | 5,289,757 | \$ | 62,856 | \$ | $(21,779)$ | \$ | 5,330,834 |
| Held-to-Maturity: |  |  |  |  |  |  |  |  |
| Mortgage-Backed Securities Issued by |  |  |  |  |  |  |  |  |
| Government Agencies | \$ | 59,542 | \$ | 1,879 | \$ | - | \$ | 61,421 |
| U.S. Government-Sponsored Enterprises |  | 121,476 |  | 3,771 |  | - |  | 125,247 |
| Total | \$ | 181,018 | \$ | 5,650 | \$ | - | \$ | 186,668 |
| December 31, 2008 |  |  |  |  |  |  |  |  |
| Available-for-Sale: |  |  |  |  |  |  |  |  |
| Debt Securities Issued by the U.S. Treasury and Government Agencies | \$ | 3,562 | \$ | 50 | \$ | (51) | \$ | 3,561 |
| Debt Securities Issued by States and Political Subdivisions |  | 47,033 |  | 1,028 |  | (61) |  | 48,000 |
| Debt Securities Issued by U.S. Government-Sponsored Enterprises |  | 232,269 |  | 973 |  | (215) |  | 233,027 |
| Mortgage-Backed Securities Issued by |  |  |  |  |  |  |  |  |
| Government Agencies |  | 421,030 |  | 8,952 |  | (852) |  | 429,130 |
| U.S. Government-Sponsored Enterprises |  | 1,520,539 |  | 28,972 |  | (335) |  | 1,549,176 |
| Private-Label Mortgage-Backed Securities |  | 301,453 |  | 59 |  | $(45,199)$ |  | 256,313 |
| Total Mortgage-Backed Securities |  | 2,243,022 |  | 37,983 |  | $(46,386)$ |  | 2,234,619 |
| Other Debt Securities |  | 34 |  | - |  | (2) |  | 32 |
| Total | \$ | 2,525,920 | \$ | 40,034 | \$ | $(46,715)$ | \$ | 2,519,239 |
| Held-to-Maturity: |  |  |  |  |  |  |  |  |
| Mortgage-Backed Securities Issued by |  |  |  |  |  |  |  |  |
| Government Agencies | \$ | 71,907 | \$ | 1,463 | \$ | - | \$ | 73,370 |
| U.S. Government-Sponsored Enterprises |  | 167,728 |  | 1,735 |  | (658) |  | 168,805 |
| Total | \$ | 239,635 | \$ | 3,198 | \$ | (658) | \$ | 242,175 |
| December 31, 2007 |  |  |  |  |  |  |  |  |
| Available-for-Sale: |  |  |  |  |  |  |  |  |
| Debt Securities Issued by the U.S. Treasury and Government Agencies | \$ | 7,226 | \$ | 30 | \$ | (48) | \$ | 7,208 |
| Debt Securities Issued by States and Political Subdivisions |  | 47,620 |  | 331 |  | (41) |  | 47,910 |
| Debt Securities Issued by U.S. Government-Sponsored Enterprises |  | 290,292 |  | 1,289 |  | - |  | 291,581 |
| Mortgage-Backed Securities Issued by |  |  |  |  |  |  |  |  |
| Government Agencies |  | 219,517 |  | 4,159 |  | (909) |  | 222,767 |
| U.S. Government-Sponsored Enterprises |  | 1,459,311 |  | 8,255 |  | $(5,862)$ |  | 1,461,704 |
| Private-Label Mortgage-Backed Securities |  | 312,973 |  | - |  | $(8,533)$ |  | 304,440 |
| Total Mortgage-Backed Securities |  | 1,991,801 |  | 12,414 |  | $(15,304)$ |  | 1,988,911 |
| Other Debt Securities |  | 228,421 |  | 172 |  | $(1,013)$ |  | 227,580 |
| Total | \$ | 2,565,360 | \$ | 14,236 | \$ | $(16,406)$ | \$ | 2,563,190 |
| Held-to-Maturity: |  |  |  |  |  |  |  |  |
| Debt Securities Issued by States and Political Subdivisions | \$ | 6 | \$ | - | \$ | - | \$ | 6 |
| Mortgage-Backed Securities Issued by |  |  |  |  |  |  |  |  |
| Government Agencies |  | 88,831 |  | 52 |  | $(2,015)$ |  | 86,868 |
| U.S. Government-Sponsored Enterprises |  | 203,740 |  | 670 |  | $(3,640)$ |  | 200,770 |
| Total Mortgage-Backed Securities |  | 292,571 |  | 722 |  | $(5,655)$ |  | 287,638 |
| Total | \$ | 292,577 | \$ | 722 | \$ | $(5,655)$ | \$ | 287,644 |

Investment securities pledged where the secured parties have the right to sell or repledge the investment securities had a carrying value of $\$ 2.7$ billion and $\$ 2.0$ billion as of December 31, 2009 and 2008, respectively. These investment securities were pledged to secure deposits of governmental entities and securities sold under agreements to repurchase.

The table below presents an analysis of the contractual maturities of the Company's investment securities as of December 31, 2009. Mortgage-backed securities are disclosed separately in the table below as these investment securities may prepay prior to their scheduled contractual maturity dates.

| (dollars in thousands) | Amortized <br> Cost |  | Gross <br> Unrealized <br> Gains |  | Gross <br> Unrealized <br> Losses |  | Fair <br> Value |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Available-for-Sale: |  |  |  |  |  |  |  |  |
| Due in One Year or Less | \$ | 12,106 | \$ | 94 | \$ | - | \$ | 12,200 |
| Due After One Year Through Five Years |  | 336,285 |  | 414 |  | $(1,640)$ |  | 335,059 |
| Due After Five Years Through Ten Years |  | 101,808 |  | 1,449 |  | (15) |  | 103,242 |
| Due After Ten Years |  | 314,517 |  | 0,723 |  | (41) |  | 325,199 |
|  |  | 764,716 |  | 2,680 |  | $(1,696)$ |  | 775,700 |
| Mortgage-Backed Securities Issued by |  |  |  |  |  |  |  |  |
| Government Agencies |  | 4,015,816 |  | 26,900 |  | $(20,029)$ |  | 4,022,687 |
| U.S. Government-Sponsored Enterprises |  | 509,225 |  | 23,276 |  | (54) |  | 532,447 |
| Total Mortgage-Backed Securities |  | 4,525,041 |  | 50,176 |  | $(20,083)$ |  | 4,555,134 |
| Total | \$ | 5,289,757 | \$ | 62,856 | \$ | $(21,779)$ | \$ | 5,330,834 |

## Held-to-Maturity:

| Mortgage-Backed Securities Issued by |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Government Agencies | \$ | 59,542 | \$ | 1,879 | \$ | - | \$ | 61,421 |
| U.S. Government-Sponsored Enterprises |  | 121,476 |  | 3,771 |  | - |  | 125,247 |
| Total | \$ | 181,018 | \$ | 5,650 | \$ | - | \$ | 186,668 |

Gross gains and losses from the sales of investment securities for the years ended December 31, 2009, 2008, and 2007 were as follows:

| (dollars in thousands) | $\mathbf{2 0 0 9}$ |  |  |  |  |  | $\mathbf{2 0 0 8}$ | $\mathbf{2 0 0 7}$ |  |
| :--- | :---: | :---: | :---: | :---: | ---: | :---: | :---: | :---: | :---: |
| Gross Gains on Sales of Investment Securities | $\$$ | 37,541 | $\$$ | 549 | $\$$ |  |  |  |  |
| Gross Losses on Sales of Investment Securities |  | $(11,771)$ | $(17)$ | - |  |  |  |  |  |
| Net Gains on Sales of Investment Securities | $\$$ | 25,770 | $\$$ | 532 | $\$$ |  |  |  |  |

The Company's temporarily impaired investment securities as of December 31, 2009 and 2008 were as follows:

| (dollars in thousands) F |  | Less Than 12 Months |  |  | 12 Months or Longer |  |  | Total |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Fair Value | Gross <br> Unrealized <br> Losses |  | Fair <br> Value | $\begin{gathered} \text { Gross } \\ \text { Unrealized } \\ \text { Losses } \end{gathered}$ |  | Fair Value |  | Gross <br> Unrealized <br> Losses |  |
| December 31, 2009 |  |  |  |  |  |  |  |  |  |  |  |
| Debt Securities Issued by the U.S. Treasury and Government Agencies |  | 347,324 | \$ | $(1,656)$ \$ | 1,703 | \$ | (23) | \$ | 349,027 | \$ | $(1,679)$ |
| Debt Securities Issued by |  |  |  |  |  |  |  |  |  |  |  |
| States and Political Subdivisions |  | 878 |  | (5) | 322 |  | (12) |  | 1,200 |  | (17) |
| Mortgage-Backed Securities Issued by |  |  |  |  |  |  |  |  |  |  |  |
| Government Agencies |  | 2,171,588 |  | $(20,029)$ | - |  | - |  | 2,171,588 |  | $(20,029)$ |
| U.S. GovernmentSponsored Enterprises |  | 8,982 |  | (54) | - |  | - |  | 8,982 |  | (54) |
| Total Mortgage-Backed |  |  |  |  |  |  |  |  |  |  |  |
| Total Temporarily Impaired Investment Securities |  | $2,528,772$ |  | $(21,744)$ \$ | 2,025 | \$ | (35) |  | 2,530,797 | \$ | $(21,779)$ |
| December 31, 2008 |  |  |  |  |  |  |  |  |  |  |  |
| Debt Securities Issued by the U.S. Treasury and Government Agencies |  | 612 | \$ | (13) \$ | 1,591 | \$ | (38) | \$ | 2,203 | \$ | (51) |
| Debt Securities Issued by |  |  |  |  |  |  |  |  |  |  |  |
| States and Political Subdivisions |  | 745 |  | (11) | 284 |  | (50) |  | 1,029 |  | (61) |
| Debt Securities Issued by |  |  |  |  |  |  |  |  |  |  |  |
| U.S. GovernmentSponsored Enterprises |  | 18,763 |  | (215) | - |  | - |  | 18,763 |  | (215) |
| Mortgage-Backed Securities Issued by |  |  |  |  |  |  |  |  |  |  |  |
| Government Agencies |  | 73,638 |  | (852) | - |  | - |  | 73,638 |  | (852) |
| U.S. GovernmentSponsored Enterprises |  | 148,830 |  | (536) | 59,385 |  | (457) |  | 208,215 |  | (993) |
| Private-Label Mortgage- <br> Backed Securities |  | 123,549 |  | $(16,641)$ | 121,482 |  | $(28,558)$ |  | 245,031 |  | $(45,199)$ |
| Total Mortgage-Backed Securities |  | 346,017 |  | $(18,029)$ | 180,867 |  | $(29,015)$ |  | 526,884 |  | $(47,044)$ |
| Other Debt Securities |  | - |  | - | 32 |  | (2) |  | 32 |  | (2) |
| Total Temporarily Impaired Investment Securities |  | 366,137 |  | $(18,268)$ \$ | 182,774 |  | $(29,105)$ |  | 548,911 |  | $(47,373)$ |

The Company does not believe that the investment securities that were in an unrealized loss position as of December 31, 2009, which was comprised of 134 securities, represent an other-than-temporary impairment. Total gross unrealized losses were primarily attributable to changes in interest rates, relative to when the investment securities were purchased, and not due to the credit quality of the investment securities. The Company does not intend to sell the investment securities that were in an unrealized loss position and it is not more likely than not that the Company will be required to sell the security before recovery of their amortized cost bases, which may be maturity.

As of December 31, 2009, the gross unrealized losses reported for mortgage-backed securities relate to investment securities issued by government agencies, such as the Government National Mortgage Association, and U.S. government-sponsored enterprises, such as the Federal National Mortgage Association and Federal Home Loan Mortgage Corporation. As of December 31, 2009, there were no private-label securities in our mortgage-backed securities portfolio.

Substantially all of the Company's interest income on investment securities for the years ended December 31, 2009, 2008, and 2007, was comprised of taxable interest income. Income tax expense related to the Company's net realized gains on the sales of investment securities was $\$ 10.1$ million, $\$ 0.2$ million, and $\$ 0.6$ million for the years ended December 31, 2009, 2008, and 2007, respectively. Net unrealized gains on the Company's available-for-sale investment securities, net of tax, was $\$ 26.3$ million as of December 31, 2009 and was recorded as a component of accumulated other comprehensive income. Net unrealized losses on the Company's
available-for-sale investment securities, net of tax, was $\$ 4.3$ million and $\$ 1.4$ million as of December 31, 2008 and 2007, respectively, and was recorded as a component of accumulated other comprehensive loss.

## Note 4. Loans and Leases and the Reserve for Credit Losses

## Loans and Leases

The Company's loan and lease portfolio was comprised of the following as of December 31:

| (dollars in thousands) |  | 2009 |  | 2008 |  | 2007 |  | 2006 |  | 2005 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial |  |  |  |  |  |  |  |  |  |  |
| Commercial and Industrial | \$ | 795,167 | \$ | 1,053,781 | \$ | 1,054,355 | \$ | 1,093,392 | \$ | 918,842 |
| Commercial Mortgage |  | 841,431 |  | 740,779 |  | 634,483 |  | 611,334 |  | 558,346 |
| Construction |  | 108,395 |  | 153,952 |  | 208,670 |  | 249,263 |  | 153,682 |
| Lease <br> Financing |  | 412,933 |  | 468,140 |  | 481,882 |  | 508,997 |  | 470,155 |
| Total Commercial |  | 2,157,926 |  | 2,416,652 |  | 2,379,390 |  | 2,462,986 |  | 2,101,025 |
| Consumer |  |  |  |  |  |  |  |  |  |  |
| Residential <br> Mortgage |  | 2,190,677 |  | 2,461,824 |  | 2,486,284 |  | 2,487,123 |  | 2,418,768 |
| Home Equity |  | 921,571 |  | 1,033,221 |  | 994,972 |  | 950,860 |  | 886,830 |
| Automobile |  | 283,937 |  | 369,789 |  | 443,011 |  | 429,149 |  | 433,027 |
| Other ${ }^{1}$ |  | 205,674 |  | 248,747 |  | 277,204 |  | 293,049 |  | 328,886 |
| Total Consumer |  | 3,601,859 |  | 4,113,581 |  | 4,201,471 |  | 4,160,181 |  | 4,067,511 |
| Total Loans and Leases | \$ | 5,759,785 | \$ | 6,530,233 | \$ | 6,580,861 | \$ | 6,623,167 | \$ | 6,168,536 |

1 Comprised of other revolving credit, installment, and lease financing.
Total loans and leases were reported net of unearned income of $\$ 145.9$ million and $\$ 179.6$ million as of December 31, 2009 and 2008, respectively.
Commercial and residential mortgage loans of $\$ 466.4$ million and $\$ 504.6$ million were pledged to secure an undrawn FRB line of credit as of December 31, 2009 and 2008, respectively. Residential mortgage loans of $\$ 60.3$ million and $\$ 60.2$ million were pledged to secure FHLB advances as of December 31, 2009 and 2008, respectively.

Net gains related to the sales of residential mortgage loans, recorded as a component of mortgage banking income, were $\$ 2.4$ million, $\$ 1.0$ million, and $\$ 0.7$ million for the years ended December 31, 2009, 2008, and 2007, respectively.

Net gains on the sales of commercial loans were not material for the year ended December 31, 2009. There were no sales of commercial loans for the years ended December 31, 2008 and 2007.

## Leveraged Leases

The Company's net investment in leveraged leases was comprised of the following as of December 31, 2009 and 2008:

| (dollars in thousands) | $\mathbf{2 0 0 9}$ | $\mathbf{2 0 0 8}$ |  |
| :--- | :---: | :---: | :---: |
| Rental Receivable (Net of Principal and Interest on Non-Recourse Debt) | $\$ 67,163$ | $\$$ | 273,059 |
| Estimated Residual Value of Leased Assets | 273,685 | 191,989 |  |
| Less: Unearned and Deferred Income | $(95,689)$ | $(142,543)$ |  |
| Investment in Leveraged Leases | 245,159 | 322,505 |  |
| Less: Deferred Income Taxes Arising from Leveraged Leases | $(124,314)$ | $(164,277)$ |  |
| Net Investment in Leveraged Leases | $\$$ | 120,845 | $\$$ |

The Company is the lessor in various leveraged lease agreements under which airplanes, rail cars, and watercraft, are leased with estimated remaining economic lives ranging from six to 27 years. These leveraged lease agreements have remaining terms up to 19 years. The Company's equity investment typically represents between $20 \%$ and $30 \%$ of the purchase price, with the remaining percentage being provided by third-party financing in the form of long-term debt that provides for no recourse against the Company and is secured by a first lien on the asset. The residual value of the leased asset is estimated at the beginning of the leveraged lease agreement, based on appraisals and other methods, and is reviewed at least annually for impairment. At the end of the lease term, the asset is returned to the Company. Generally, for federal income tax purposes, the Company receives the benefit of income tax deductions for depreciation on the entire leased asset and for interest on the long-term debt. During the early years of a leveraged lease, income tax deductions exceed lease rental income, resulting in reduced income taxes payable. In the later years of a leveraged lease, lease rental income will exceed income tax deductions, resulting in increased income taxes payable. Deferred income taxes are provided for this timing difference. The Company's investment in leveraged leases was $\$ 245.2$ million and $\$ 322.5$ million as of December 31, 2009 and 2008, respectively, and is reflected as a component of commercial lease financing.

In May 2009, the Company replaced an existing leveraged lease with a direct financing lease with a sub-lessee to the leveraged lease transaction. In recording this transaction, the Company removed $\$ 17.9$ million in the investment balance from the balance sheet and recorded a $\$ 4.4$ million charge-off to the Allowance. The Company also recorded a $\$ 1.6$ million benefit for income taxes which resulted from the over accrual of income taxes from the inception of the lease through the termination of the leveraged lease transaction. The Company recorded a direct financing lease of $\$ 45.9$ million and also recognized $\$ 32.4$ million in non-recourse debt on the Consolidated Statements of Condition, which was previously not recognized as an obligation of the Company under leveraged lease accounting treatment.

During the year ended December 31, 2009, the Company also sold its equity interest in three leveraged leases with an investment balance of $\$ 48.4$ million. Pre-tax gains from these three sales were $\$ 13.8$ million. In December 2009, the Company also recorded a charge-off of two leveraged leases related to the bankruptcy filing of a lessee with an investment balance of $\$ 9.4$ million.

## Related Party Loans

Certain directors and executive officers of the Company, companies in which they are principal owners, and trusts in which they are involved, have loans with the Bank. These loans were made in the ordinary course of business at normal credit terms, including interest rate and collateral requirements. As of December 31, 2009 and 2008, related party loan balances were $\$ 14.1$ million and $\$ 16.2$ million, respectively.

## Reserve for Credit Losses

Activity in the Company's reserve for credit losses was as follows for the years ended December 31:

| (dollars in thousands) | $\mathbf{2 0 0 9}$ | $\mathbf{2 0 0 8}$ | $\mathbf{2 0 0 7}$ | $\mathbf{2 0 0 6}$ | $\mathbf{2 0 0 5}$ |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Balance at Beginning of Period <br> Loans and Leases Charged-Off | 128,667 | $\$$ | 96,167 | $\$$ | 96,167 | $\$$ |
| Commercial |  |  |  |  |  |  |

[^4]Non-accrual loans and leases as of December 31, 2009 and 2008 were $\$ 42.2$ million and $\$ 14.5$ million, respectively. Loans and leases past due 90 days or more and still accruing interest as of December 31, 2009 and 2008 were $\$ 13.7$ million and $\$ 14.2$ million, respectively.

## Impaired Loans

The Company's impaired loans as of December 31, 2009, 2008, and 2007 were as follows:

| (dollars in thousands) | $\mathbf{2 0 0 9}$ | $\mathbf{2 0 0 8}$ | $\mathbf{2 0 0 7}$ |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Recorded Investment in Impaired Loans Not Requiring an Allowance for Loan |  |  |  |  |  |
| $\quad$ Losses | $\$ 10,317$ | $\$$ | 8,197 | $\$$ | - |
| Recorded Investment in Impaired Loans Requiring an Allowance for Loan Losses |  | 14,376 | 125 | 87 |  |
| Recorded Investment in Impaired Loans | $\$$ | 24,693 | $\$$ | 8,322 | $\$$ |
| Allowance for Loan Losses on Impaired Loans | $\$$ | 2,336 | $\$$ | 13 | $\$$ |
| Average Recorded Investment in Impaired Loans | $\$$ | 25,885 | $\$$ | 1,728 | $\$$ |

Interest income recognized during the time loans were considered impaired by management was not material for the years ended December 31, 2009, 2008, and 2007.

## Note 5. Mortgage Servicing Rights

The Company's portfolio of residential mortgage loans serviced for third parties was $\$ 3.1$ billion, $\$ 2.7$ billion, and $\$ 2.5$ billion as of December 31, 2009, 2008, and 2007, respectively. All of the Company's residential mortgage loans sold to third parties is sold on a non-recourse basis. The Company's mortgage servicing activities include collecting principal, interest, and escrow payments from borrowers; making tax and insurance payments on behalf of the borrowers; monitoring delinquencies and executing foreclosure proceedings; and accounting for and remitting principal and interest payments to investors. Servicing income, including late and ancillary fees, was $\$ 6.9$ million, $\$ 6.3$ million, and $\$ 6.1$ million for the years ended December 31, 2009, 2008, and 2007, respectively. Servicing income is recorded as a component of mortgage banking income in the Company's Consolidated Statements of Income. The Company's residential mortgage loan servicing portfolio is comprised primarily of fixed rate loans concentrated in Hawaii.

For the years ended December 31, 2009, 2008, and 2007, the change in the fair value of the Company's mortgage servicing rights accounted for under the fair value measurement method was as follows:
\(\left.\begin{array}{lrrrr}(dollars in thousands) \& \mathbf{2 0 0 9} \& \mathbf{2 0 0 8} \& \mathbf{2 0 0 7} <br>
\hline Balance at Beginning of Year \& \$ 19,553 \& \$ \& 27,588 \& \$ <br>
\hline Servicing Rights that Resulted From Asset Transfers \& - \& 3,717 \& 4,153 <br>
\hline Changes in Fair Value: \& \& \& \& <br>
Due to Change in Valuation Assumptions^{1} \& 43 \& (9,331) \& 184 <br>
Due to Paydowns and Other^{2} \& (4,264) \& (2,421) \& (4,193) <br>
\hline Total Changes in Fair Value of Mortgage Servicing Rights \& (4,221) \& (11,752) \& (4,009) <br>

\hline Balance at End of Year \& \$ \& 15,332 \& \$ \& 19,553\end{array}\right) \$\)| 27,588 |
| :--- |

[^5]For the years ended December 31, 2009 and 2008, the change in the carrying value of the Company's mortgage servicing rights accounted for under the amortization method, net of a valuation allowance, was as follows:

| (dollars in thousands) | 2009 |  | $2008{ }^{1}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Balance at Beginning of Year | \$ | 1,796 | \$ | - |
| Servicing Rights that Resulted From Asset Transfers |  | 9,628 |  | 1,843 |
| Amortization |  | (786) |  | (47) |
| Balance at End of Year | \$ | 10,638 | \$ | 1,796 |
| Valuation Allowance: |  |  |  |  |
| Balance at Beginning of Year | \$ | 292 | \$ | - |
| Provision (Recoveries) |  | (292) |  | 292 |
| Balance at End of Year | \$ | - | \$ | 292 |
| Mortgage Servicing Rights Accounted for Under the Amortization Method, Net of a Valuation Allowance | \$ | 10,638 | \$ | 1,504 |
| Fair Value of Mortgage Servicing Rights Accounted for Under the Amortization Method |  |  |  |  |
| Beginning of Year | \$ | 1,504 | \$ | - |
| End of Year | \$ | 14,853 | \$ | 1,504 |

1 The Company established a new class of mortgage servicing rights, to be accounted for under the amortization method, beginning with servicing rights recognized on or after July 1, 2008.

The key assumptions used in estimating the fair value of the Company's mortgage servicing rights as of December 31, 2009 and 2008 were as follows:

|  | $\mathbf{2 0 0 9}$ | $\mathbf{2 0 0 8}$ |
| :--- | :---: | :---: |
| Weighted-Average Constant Prepayment Rate ${ }^{1}$ | $14.45 \%$ | $17.81 \%$ |
| Weighted-Average Life (in years) | 5.55 | 4.17 |
| Weighted-Average Note Rate | $5.27 \%$ | $5.74 \%$ |
| Weighted-Average Discount Rate ${ }^{2}$ | $8.00 \%$ | $6.23 \%$ |
| 1 | Represents annualized loan repayment rate assumption. |  |
| 2 | Derived from multiple interest rate scenarios that incorporate a spread to the London Interbank Offered Rate swap curve and market volatilities. |  |

Residential mortgage loan repayment rates for the Company's servicing portfolio, which is concentrated in Hawaii, approximated the national average for the years ended December 31, 2009 and 2008.

A sensitivity analysis of the Company's fair value of mortgage servicing rights to changes in certain key assumptions as of December 31, 2009 and 2008 is presented in the following table.

| (dollars in thousands) | $\mathbf{2 0 0 9}$ | $\mathbf{2 0 0 8}$ |  |
| :--- | :--- | :--- | :--- |
| Constant Prepayment Rate |  |  |  |
| Decrease in fair value from 25 basis points ("bps") adverse change | $(315)$ | $\$$ | $(216)$ |
| Decrease in fair value from 50 bps adverse change | $(624)$ | $(427)$ |  |
| Discount Rate | $(385)$ | $(202)$ |  |
| Decrease in fair value from 25 bps adverse change | $(755)$ | $(400)$ |  |

This analysis generally cannot be extrapolated because the relationship of a change in one key assumption to the change in the fair value of the Company's mortgage servicing rights usually is not linear. Also, the effect of changing one key assumption without changing other assumptions is not realistic.

## Note 6. Premises and Equipment

The components of the Company's premises and equipment as of December 31, 2009 and 2008 were as follows:

## Accumulated

Depreciation and

| (dollars in thousands) | Cost | Amortization | Net Book Value |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| December 31, 2009 | $\$$ | 294,093 | $\$$ | $(200,367)$ | $\$$ | 93,726 |
| Premises | 161,265 |  | $(145,443)$ | 15,822 |  |  |
| Equipment | 4,464 |  | $(3,036)$ | 1,428 |  |  |
| Capital Leases | $\$$ | 459,822 | $\$$ | $(348,846)$ | $\$$ | 110,976 |
| Total |  |  |  |  |  |  |
| December 31, 2008 | $\$$ | 291,379 | $\$$ | $(192,034)$ | $\$$ | 99,345 |
| Premises | 197,615 |  | $(182,447)$ | 15,168 |  |  |
| Equipment | 4,464 |  | $(2,857)$ | 1,607 |  |  |
| Capital Leases | $\$$ | 493,458 | $\$$ | $(377,338)$ | $\$$ | 116,120 |
| Total |  |  |  |  |  |  |

Depreciation and amortization (including capital lease amortization) included in noninterest expense was $\$ 13.5$ million, $\$ 14.4$ million, and $\$ 14.6$ million for the years ended December 31, 2009, 2008, and 2007, respectively.

## Note 7. Other Assets

The components of the Company's other assets as of December 31, 2009 and 2008 were as follows:

| (dollars in thousands) | $\mathbf{2 0 0 9}$ | $\mathbf{2 0 0 8}$ |  |
| :--- | ---: | ---: | ---: |
| Bank-Owned Life Insurance | $\$ 202,649$ | $\$$ | 196,043 |
| Federal and State Tax Deposits | 82,500 | 82,500 |  |
| Federal Home Loan Bank and Federal Reserve Bank Stock | 79,758 | 79,705 |  |
| Prepaid Expenses | 49,789 | 8,742 |  |
| Low-Income Housing and Other Equity Investments | 27,814 | 30,920 |  |
| Derivative Financial Instruments | 20,696 | 38,870 |  |
| Accounts Receivable | 13,821 | 17,607 |  |
| Other | 19,895 | 20,180 |  |
| Total Other Assets | $\$ 496,922$ | $\$$ | 474,567 |

## Note 8. Deposits

## Time Deposits

As of December 31, 2009 and 2008, the Company's total time deposits were $\$ 1.1$ billion and $\$ 1.6$ billion, respectively. As of December 31, 2009, the contractual maturities of these time deposits were as follows:

| (dollars in thousands) | Amount |  |
| :--- | ---: | ---: |
| 2010 | $\$$ | 818,082 |
| 2011 | 228,507 |  |
| 2012 | 41,154 |  |
| 2013 | 16,326 |  |
| 2014 | 15,814 |  |
| Thereafter | 22,328 |  |
| Total | $\$ 1,142,211$ |  |

The amount of time deposits with balances of $\$ 100,000$ or more was $\$ 662.8$ million and $\$ 922.2$ million as of December 31, 2009 and 2008, respectively. As of December 31, 2009, the contractual maturities of these time deposits were as follows:

| (dollars in thousands) | Amount |  |
| :--- | ---: | ---: |
| Three Months or Less | $\mathbf{2 3 7 , 3 8 5}$ |  |
| Over Three Months through Six Months | 119,082 |  |
| Over Six Months through Twelve Months | 149,708 |  |
| Over Twelve Months | 156,581 |  |
| Total | $\$ \quad 662,756$ |  |

## Public Deposits

As of December 31, 2009 and 2008, deposits of governmental entities of $\$ 259.6$ million and $\$ 332.9$ million, respectively, required collateralization by acceptable investment securities of the Company.

## Note 9. Borrowings

Details of the Company's borrowings as of and for the years ended December 31, 2009, 2008, and 2007 were as follows:

| (dollars in thousands) | $\mathbf{2 0 0 9}$ | $\mathbf{2 0 0 8}$ | $\mathbf{2 0 0 7}$ |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Funds Purchased | $\$$ | 8,888 | $\$$ | 15,734 | $\$$ |
| Amounts Outstanding as of End of Year | 13,624 | 90,945 | 120,212 |  |  |
| Average Amount Outstanding During Year | 33,888 | 255,900 | 234,200 |  |  |
| Maximum Amount Outstanding at Any Month End | $0.16 \%$ | $1.74 \%$ | $4.96 \%$ |  |  |
| Weighted Average Interest Rate During Year | $0.21 \%$ | $0.09 \%$ | $2.28 \%$ |  |  |
| Weighted Average Interest Rate End of Year |  |  |  |  |  |
|  | $\$$ | 943,717 | $\$$ | 353,835 | $\$$ |
| Securities Sold Under Agreements to Repurchase |  | 429,340 |  |  |  |
| Amounts Outstanding as of End of Year | 581,998 | 428,225 | 400,902 |  |  |
| Average Amount Outstanding During Year | $1,124,794$ | 581,962 | 487,511 |  |  |
| Maximum Amount Outstanding at Any Month End | $0.31 \%$ | $2.75 \%$ | $4.86 \%$ |  |  |
| Weighted Average Interest Rate During Year ${ }^{2}$ | $0.15 \%$ | $1.37 \%$ | $4.35 \%$ |  |  |

[^6]As of December 31, 2009, the contractual maturities of the Company's total securities sold under agreements to repurchase were as follows:

| (dollars in thousands) | Amount |  |
| :--- | ---: | ---: |
| Overnight | $\$$ | - |
| 2 to 30 Days | 723,478 |  |
| 31 to 90 Days | 169,674 |  |
| Over 90 Days | 725,565 |  |
| Total | $1,618,717$ |  |

Funds purchased generally mature on the next business day following the date of purchase.

Short-term borrowings include treasury tax and loan balances, which represent tax payments collected on behalf of the U.S. Government, callable at any time and bearing market interest rates, and commercial paper which is issued in various denominations generally maturing 90 days or less from the date of issuance.

The Company's total securities sold under agreements to repurchase was $\$ 1.6$ billion as of December 31, 2009, and $\$ 1.0$ billion as of December 31, 2008, and 2007. As of December 31, 2009, total securities sold under agreements to repurchase placed with private institutions were $\$ 675.0$ million, of which $\$ 125.0$ million were indexed to the London Interbank Offered Rate ("LIBOR") and $\$ 550.0$ million were at fixed interest rates. As of December 31, 2009, the remaining terms of agreements with private institutions ranged from four to 12 years. However, the private institutions have the right to terminate the agreements on predetermined dates. If the agreements with private institutions, which are indexed to LIBOR, are not terminated by the predetermined dates, interest rates on the agreements become fixed, at rates ranging from $4.00 \%$ to $5.00 \%$, for the remaining term of the respective agreements. As of December 31, 2009, the weighted average interest rate for the Company's agreements with private institutions was $3.65 \%$.

As of December 31, 2009, the weighted average maturity was 43 days for the Company's securities sold under agreements to repurchase with government entities and 7.29 years for securities sold under agreements to repurchase with private institutions, subject to the private institutions' right to terminate agreements at earlier specified dates which could decrease the weighted average maturity to 385 days.

## Note 10. Long-Term Debt

The Company's long-term debt as of December 31, 2009 and 2008 were as follows:

| (dollars in thousands) | $\mathbf{2 0 0 9}$ | $\mathbf{2 0 0 8}$ |  |
| :--- | ---: | ---: | ---: |
| Federal Home Loan Bank Advances | $\$$ | 50,000 | $\$$ |
| Non-Recourse Debt | 30,000 |  |  |
| Capitalized Lease Obligations | 8,338 | - |  |
| Subordinated Notes | - | 119,279 | 9,010 |
| Privately Placed Notes | - | 25,000 |  |
| Total Long-Term Debt | $\$$ | 90,317 | $\$$ |

The Bank is a member of the FHLB. The Bank may borrow funds from the FHLB in amounts up to $15 \%$ of the Bank's total assets, provided the Bank is able to pledge an adequate amount of qualified assets to secure the borrowings. The Bank is required to hold FHLB stock as a condition of membership. As of December 31, 2009 and 2008, the Bank held $\$ 61.3$ million of FHLB stock which is recorded as a component of other assets. The stated interest rate on the FHLB advances is fixed at $4.0 \%$ with maturity in June 2010. Residential mortgage loans of $\$ 60.3$ million and $\$ 60.2$ million were pledged to secure the FHLB advances as of December 31, 2009 and 2008, respectively.

As disclosed in Note 4, the Company replaced an existing leveraged lease with a direct financing lease with a sub-lessee to the leveraged lease transaction. As a result of this transaction, the Company recognized $\$ 32.4$ million in non-recourse debt on the Consolidated Statements of Condition, which was previously not recognized as an obligation of the Bank under leveraged lease accounting treatment. The stated interest rate on the nonrecourse debt is fixed at $6.6 \%$ with maturity in June 2021.

Capitalized lease obligations relate to office space at the Company's headquarters. The lease began in 1993 and has a 60 year term. Lease payments are fixed at $\$ 0.7$ million per year through 2012 and are negotiable thereafter.

In March 2009, the Bank repaid $\$ 119.0$ million in fixed rate subordinated notes which were issued in 1999. In February 2009, the Parent repaid $\$ 25.0$ million in fixed rate privately placed notes which were issued in 2006.

As of December 31, 2009, the Company also had an undrawn line of credit with the FRB of $\$ 213.8$ million. Commercial and residential mortgage loans of $\$ 466.4$ million were pledged to secure this undrawn line of credit with the FRB as of December 31, 2009.

As of December 31, 2009, future principal payments on long-term debt, excluding capital lease obligations, were expected to be as follows:

| (dollars in thousands) | Amount |
| :--- | ---: |
| 2010 | 57,631 |
| 2011 | 1,920 |
| 2012 | 2,602 |
| 2013 | 2,779 |
| 2014 | 2,967 |
| Thereafter | 13,439 |
| Total | $\$ 81,338$ |

## Note 11. Shareholders' Equity

## Regulatory Capital

The table below sets forth the minimum required capital amounts and ratios for well capitalized institutions and the actual capital amounts and ratios for the Company and the Bank as of December 31, 2009 and 2008:

| (dollars in thousands) | Well Capitalized Minimum Ratio | Company |  | Bank |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| As of December 31, 2009: |  |  |  |  |  |
| Shareholders' Equity |  | \$ | 895,973 | \$ | 804,753 |
| Tier 1 Capital |  |  | 832,491 |  | 755,400 |
| Total Capital |  |  | 903,400 |  | 826,206 |
| Tier 1 Capital Ratio | 6\% |  | 14.88\% |  | 13.52\% |
| Total Capital Ratio | 10\% |  | 16.15\% |  | 14.79\% |
| Leverage Ratio | 5\% |  | 6.78\% |  | 6.18\% |
| As of December 31, 2008: |  |  |  |  |  |
| Shareholders' Equity |  | \$ | 790,704 | \$ | 743,927 |
| Tier 1 Capital |  |  | 751,519 |  | 718,870 |
| Total Capital |  |  | 835,682 |  | 802,933 |
| Tier 1 Capital Ratio | 6\% |  | 11.24\% |  | 10.76\% |
| Total Capital Ratio | 10\% |  | 12.49\% |  | 12.02\% |
| Leverage Ratio | 5\% |  | 7.30\% |  | 6.97\% |

The Company and the Bank are subject to various regulatory capital requirements administered by the federal banking agencies. Failure to meet minimum capital requirements can result in certain mandatory, and possibly additional discretionary, actions by regulators that, if undertaken, could have a direct material effect on the Company's financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Company and the Bank must meet specific capital guidelines that involve quantitative measures of assets, liabilities, and certain off-balance sheet items as calculated under regulatory accounting practices. The capital amounts and classifications are also subject to qualitative judgments by regulators about the components of regulatory capital, risk weightings, and other factors.

Quantitative measures established by regulation to ensure capital adequacy require the Company and the Bank to maintain minimum amounts and ratios of Tier 1 and Total Capital. Tier 1 Capital is common shareholders' equity, reduced by certain intangible assets, postretirement benefit liability adjustments, and unrealized gains and losses on available-for-sale investment securities. Total Capital is Tier 1 Capital plus an allowable amount of the reserve for credit. Three capital ratios are used to measure capital adequacy: Tier 1 Capital divided by risk-weighted assets, as defined; Total Capital divided by risk-weighted assets; and the leverage ratio, which is Tier 1 Capital divided by quarterly average total assets.

As of December 31, 2009, the Company and the Bank were well capitalized as defined in the regulatory framework for prompt corrective action. There were no conditions or events since December 31, 2009 that management believes have changed the Company or the Bank's capital ratings.

## Dividends

Dividends paid by the Parent are substantially funded from dividends received from the Bank. The Bank is subject to federal and state regulatory restrictions that limit cash dividends and loans to the Parent. These restrictions generally require advanced approval from the Bank's regulator for payment of dividends in excess of net income for the current calendar year and net income for the prior two calendar years.

## Common Stock Repurchase Program

The Company has a common stock repurchase program in which shares repurchased are held in treasury stock for reissuance in connection with sharebased compensation plans and for general corporate purposes. As of February 16, 2010, remaining buyback authority under this share repurchase program was $\$ 85.4$ million of the total $\$ 1.7$ billion repurchase amount authorized by the Parent's Board of Directors. The Parent has made no repurchases under the share repurchase program from January 1, 2009 through February 16, 2010. The Parent repurchased 1.2 million shares and 1.9 million shares for the years ended December 31, 2008 and 2007, respectively. From the beginning of the share repurchase program in July 2001 through February 16, 2010, the Parent repurchased a total of 45.6 million shares and returned a total of $\$ 1.6$ billion to shareholders at an average cost of $\$ 35.44$ per share.

Accumulated Other Comprehensive Income (Loss)
The components of accumulated other comprehensive income (loss), net of tax, which is a component of shareholders' equity were as follows:

| (dollars in thousands) | Prior Service Credit and Net Actuarial Gains (Losses) Related to Postretirement Plan | Net <br> Actuarial <br> Gains <br> (Losses) <br> Related to <br> Pension <br> Plans | Net <br> Unrealized <br> Gains (Losses) on Investment Securities |  | ulated <br> er <br> hensive <br> (Loss) |
| :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{aligned} & \text { Balance, } \\ & \text { December 31, } \\ & 2006 \end{aligned}$ | 6,958 | \$ (18,551)\$ | \$ $(27,491)$ |  | $(39,084)$ |
| Net change | 1,689 | 6,201 | 26,103 |  | 33,993 |
| Balance, December 31, 2007 | 8,647 | $(12,350)$ | $(1,388)$ |  | $(5,091)$ |
| Net change | $(1,568)$ | $(19,340)$ | $(2,889)$ |  | $(23,797)$ |
| Balance, December 31, 2008 | 7,079 | $(31,690)$ | $(4,277)$ |  | $(28,888)$ |
| Net change | $(1,435)$ | 6,681 | 30,567 |  | 35,813 |
| Balance, <br> December 31, 2009 | \$ 5,644 | \$ $(25,009)$ \$ | \$ 26,290 | \$ | 6,925 |

The following table presents the change in accumulated other comprehensive income (loss), net of tax, related to each component:
Before Tax

| (dollars in thousands) | Amount |  | Tax Effect |  | Net of Tax |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| December 31, 2009: |  |  |  |  |  |  |
| Net Unrealized Gains on Investment Securities Available-for-Sale Arising During the Year | \$ | 73,528 | \$ | 26,470 | \$ | 47,058 |
| Reclassification of Net Gains on Investment Securities Available-for-Sale Included in Net Income |  | $(25,770)$ |  | $(9,279)$ |  | $(16,491)$ |
| Change in Unrealized Gains and Losses on Investment Securities Available-for-Sale |  | 47,758 |  | 17,191 |  | 30,567 |
| Amortization of Net Losses Related to Defined Benefit Plans |  | 2,338 |  | 842 |  | 1,496 |
| Unamortized Gains Related to Defined Benefit Plans |  | 5,859 |  | 2,109 |  | 3,750 |
| Change in Accumulated Other Comprehensive Income (Loss) | \$ | 55,955 | \$ | 20,142 | \$ | 35,813 |
| December 31, 2008: |  |  |  |  |  |  |
| Net Unrealized Losses on Investment Securities Available-for-Sale Arising During the Year | \$ | $(3,979)$ | \$ | $(1,431)$ | \$ | $(2,548)$ |
| Reclassification of Net Gains on Investment Securities Available-for-Sale Included in Net Income |  | (532) |  | (191) |  | (341) |
| Change in Unrealized Gains and Losses on Investment Securities Available-for-Sale |  | $(4,511)$ |  | $(1,622)$ |  | $(2,889)$ |
| Amortization of Net Losses Related to Defined Benefit Plans |  | 92 |  | 33 |  | 59 |
| Unamortized Losses Related to Defined Benefit Plans |  | $(32,761)$ |  | $(11,794)$ |  | $(20,967)$ |
| Change in Accumulated Other Comprehensive Income (Loss) | \$ | $(37,180)$ | \$ | $(13,383)$ | \$ | $(23,797)$ |
| December 31, 2007: |  |  |  |  |  |  |
| Net Unrealized Gains on Investment Securities |  |  |  |  |  |  |
| Reclassification of Unrealized Losses to Retained Earnings to <br> Initially Apply the Accounting Standard Related to Servicing of Financial Assets <br> $8,248 \quad 2,969$ <br> 5,279 |  |  |  |  |  |  |
| Reclassification of Net Gains on Investment Securities |  |  |  |  |  |  |
| Change in Unrealized Gains and Losses on |  |  |  |  |  |  |
| Amortization of Net Losses Related to Defined Benefit Plans |  | 1,337 |  | 481 |  | 856 |
| Unamortized Gains Related to Defined Benefit Plans |  | 10,990 |  | 3,956 |  | 7,034 |
| Change in Accumulated Other Comprehensive Income (Loss) | \$ | 53,111 | \$ | 19,118 | \$ | 33,993 |

## Note 12. Earnings Per Share

There were no adjustments to net income, the numerator, for purposes of computing basic earnings per share. The following is a reconciliation of the weighted average number of common shares outstanding for computing diluted earnings per share for the years ended December 31, 2009, 2008, and 2007:

|  | Weighted Average Shares |  |  |
| :--- | ---: | ---: | ---: |
|  | $\mathbf{2 0 0 9}$ | $\mathbf{1 0 0 8}$ | $\mathbf{2 0 0 7}$ |
| Denominator for Basic Earnings Per Share | $47,702,500$ | $47,674,000$ | $49,033,208$ |
| Dilutive Effect of Stock Options | 273,703 | 472,129 | 651,794 |
| Dilutive Effect of Restricted Stock | 33,074 | 54,521 | 148,544 |
| Denominator for Diluted Earnings Per Share | $48,009,277$ | $48,200,650$ | $49,833,546$ |

The following table presents the number of stock options and restricted stock outstanding but excluded from the computation of diluted earnings per share for the years ended December 31, 2009, 2008, and 2007 as they were antidilutive:

|  | Antidilutive Shares |  |  |
| :--- | :---: | :---: | :---: |
|  | $\mathbf{2 0 0 9}$ | $\mathbf{2 0 0 8}$ | $\mathbf{2 0 0 7}$ |
| Stock Options and Restricted Stock | 401,308 | 250,405 | 24,101 |

## Note 13. Business Segments

The Company's business segments are defined as Retail Banking, Commercial Banking, Investment Services, and Treasury. The Company's internal management accounting process measures the performance of the business segments based on the management structure of the Company. This process, which is not necessarily comparable with similar information for any other financial institution, uses various techniques to assign balance sheet and income statement amounts to the business segments, including allocations of income, expense, the Provision, and capital. This process is dynamic and requires certain allocations based on judgment and other subjective factors. Unlike financial accounting, there is no comprehensive, authoritative guidance for management accounting that is equivalent to GAAP. Previously reported results have been reclassified to conform to the current organizational reporting structure.

The net interest income of the business segments reflects the results of a funds transfer pricing process that matches assets and liabilities with similar interest rate sensitivity and maturity characteristics and reflects the allocation of net interest income related to the overall asset and liability management activities on a proportionate basis. The basis for the allocation of net interest income is a function of the Company's assumptions that are subject to change based on changes in current interest rates and market conditions. Funds transfer pricing also serves to transfer interest rate risk to Treasury. However, the other business segments have some latitude to retain certain interest rate exposures related to customer pricing decisions within guidelines.

## Retail Banking

Retail Banking offers a broad range of financial products and services to consumers and small businesses. Loan and lease products include residential mortgage loans, home equity lines of credit, automobile loans and leases, and installment loans. Deposit products include checking, savings, and time deposit accounts. Retail Banking also offers retail life insurance products and provides merchant services to its small business customers. Products and services from Retail Banking are delivered to customers through 71 Hawaii branch locations, 485 ATMs throughout Hawaii and the Pacific Islands, eBankoh (on-line banking service), a 24-hour customer service center, and a mobile banking service.

## Commercial Banking

Commercial Banking offers products including corporate banking, commercial real estate loans, commercial lease financing, auto dealer financing, and deposit and cash management products. Commercial lending, deposit, and cash management services are offered to middle-market and large companies in Hawaii. Commercial real estate mortgages focus on customers that include investors, developers, and builders domiciled in Hawaii. Commercial Banking also includes syndicated lending activities, international banking, and operations at our 12 branches in the Pacific Islands.

## Investment Services

Investment Services includes private banking, trust services, asset management, and institutional investment advisory services. A significant portion of this segment's income is derived from fees, which are generally based on the market values of assets under management. The private banking and personal trust group assists individuals and families in building and preserving their wealth by providing investment, credit, and trust services to high-net-worth individuals. The asset management group manages portfolios and creates investment products. Institutional sales and service offers investment advice to corporations, government entities, and foundations. This segment also provides a full service brokerage offering equities, mutual funds, life insurance, and annuity products.

## Treasury

Treasury consists of corporate asset and liability management activities, including interest rate risk management and a foreign exchange business. This segment's assets and liabilities (and related interest income and expense) consist of interest-bearing deposits, investment securities, federal funds sold and purchased, government deposits, and short- and long-term borrowings. The primary sources of noninterest income are from bank-owned life insurance and foreign exchange income related to customer driven currency requests from merchants and island visitors. The net residual effect of the transfer pricing of assets and liabilities is included in Treasury, along with eliminations of intercompany transactions.

Other organizational units (Technology, Operations, Marketing, Human Resources, Finance, Credit and Risk Management, and Corporate and Regulatory Administration) included in Treasury provide a wide-range of support to our other income earning segments. Expenses incurred by these support units are charged to the business segments through an internal cost allocation process.

Selected business segment financial information as of and for the years ended December 31, 2009, 2008, and 2007 were as follows:

| (dollars in <br> thousands) | Retail <br> Banking | Commercial <br> Banking | Investment <br> Services | Treasury <br> and Other | Consolidated <br> Total |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| Year Ended <br> December 31, <br> 2009 |  |  |  |  |  |  |
| Net Interest <br> Income | $\$ 218,681 \$$ | $158,259 \$$ | $16,942 \$$ | $18,452 \$$ | 412,334 |  |
| Provision for <br> Credit Losses | 56,807 | 49,308 | 2,073 | $(310)$ | 107,878 |  |
| Net Interest <br> Income After |  |  |  |  |  |  |
| Provision for <br> Credit Losses | 161,874 | 108,951 | 14,869 | 18,762 | 304,456 |  |
| Noninterest <br> Income | 103,864 | 67,282 | 57,732 | 38,930 | 267,808 |  |
| Noninterest <br> Expense | $(174,755)$ | $(103,396)$ | $(64,085)$ | $(7,788)$ | $(350,024)$ |  |
| Income Before |  |  |  |  |  |  |
| Provision for <br> Income Taxes | 90,983 | 72,837 | 8,516 | 49,904 | 222,240 |  | | Provision for |
| :--- |
| Income Taxes |

Total Assets as
of
December 31,
$2009 \quad \$ 3,340,804 \$ 2,465,128 \$ \quad 212,145 \$ 6,396,750 \$ 12,414,827$

| Year Ended December 31, 2008 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Net Interest |  |  |  |  |  |
| Income | \$ 245,768 \$ | 149,472 \$ | 15,643 \$ | 7,894 \$ | 418,777 |
| Provision for |  |  |  |  |  |
| Credit Losses | 27,347 | 32,915 | 1,088 | (835) | 60,515 |


| Net Interest <br> Income After <br> Provision for <br> Credit Losses | 218,421 | 116,557 | 14,555 | 8,729 | 358,262 |
| :--- | :---: | :--- | :---: | :---: | :---: |
| Noninterest <br> Income | 98,795 | 66,524 | 69,452 | 23,342 | 258,113 |
| Noninterest <br> Expense | $(169,917)$ | $(99,537)$ | $(64,917)$ | $(12,403)$ | $(346,774)$ |
| Income Before <br> Provision for |  |  |  |  |  |
| Income Taxes | 147,299 | 83,544 | 19,090 | 19,668 | 269,601 |
| Provision for <br> Income Taxes | $(54,545)$ | $(32,088)$ | $(7,063)$ | 16,308 | $(77,388)$ |
| Net Income | $92,754 \$$ | $51,456 \$$ | $12,027 \$$ | $35,976 \$$ | 192,213 |

Total Assets as
of
December 31,
$2008 \quad \$ 3,994,532 \$ 2,729,738 \$ \quad 278,748 \$ 3,760,457 \$ 10,763,475$

Year Ended
December 31, 2007
Net Interest

| Income (Loss) \$ | $237,703 \$$ | $148,559 \$$ | $14,215 \$$ | $(5,459) \$$ | 395,018 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Provision for |  |  |  |  |  |
| Credit Losses | 12,949 | 2,576 | 258 | $(276)$ | 15,507 |


| Net Interest <br> Income (Loss) <br> After |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Provision for <br> Credit Losses | 224,754 | 145,983 | 13,957 | $(5,183)$ | 379,511 |
| Noninterest <br> Income | 92,407 | 52,825 | 75,571 | 19,684 | 240,487 |
| Noninterest <br> Expense | $(161,216$ | $(98,467)$ | $(63,672)$ | $(12,052)$ | $(335,407)$ |
| Income Before <br> Provision for <br> Income Taxes | 155,945 | 100,341 | 25,856 | 2,449 | 284,591 |
| Provision for <br> Income Taxes | $(57,693)$ | $(37,006)$ | $(9,567)$ | 3,378 | $(100,888)$ |
| Net Income | $98,252 \$$ | $63,335 \$$ | $16,289 \$$ | $5,827 \$$ | 183,703 |

Total Assets as
of
December 31,
$2007 \quad \$ 4,043,380 \$ 2,741,038 \$ \quad 254,756$ \$3,433,768 \$ 10,472,942

## Note 14. Employee Benefits

The Company has defined contribution plans, defined benefit plans, and a postretirement benefit plan.

## Defined Contribution Plans

The Bank of Hawaii Retirement Savings Plan (the "Savings Plan") has three Company contribution components in addition to employee contributions: 1) $401(\mathrm{k})$ matching; 2) a $3 \%$ fixed amount based on eligible compensation; and 3) a discretionary value-sharing contribution.

Under the $401(\mathrm{k})$ matching component, participating employees may contribute up to $50 \%$ of their eligible compensation (within federal limits) to the Savings Plan. The Company makes matching contributions on behalf of participants equal to $\$ 1.25$ for each $\$ 1.00$ contributed by participants, up to $2 \%$ of the participants' eligible compensation, and $\$ 0.50$ for every $\$ 1.00$ contributed by participants over $2 \%$, up to $5 \%$ of the participants' eligible compensation. A $3 \%$ fixed contribution and a discretionary value-sharing contribution, that is linked to the Company's financial goals, are made regardless of whether the participating employee contributes to the Savings Plan and are invested in accordance with the participant's selection of investment options available under the Savings Plan. The Company also has a non-qualified savings plan which covers certain employees with compensation exceeding IRS limits on pay amounts usable in the allocations of Savings Plan benefits. Total expense for all components of the Savings Plans was $\$ 11.2$ million, $\$ 12.0$ million, and $\$ 11.4$ million for the years ended December 31, 2009, 2008, and 2007,respectively.

## Defined Benefit Plans

The Company has two defined benefit plans (the "Pension Plans"). In 1995, the Company froze its non-contributory, qualified defined benefit retirement plan (the "Retirement Plan") and excess retirement plan (the "Excess Plan"), which covered employees of the Company and participating subsidiaries who met certain eligibility requirements. Beginning January 1, 2001, the Retirement Plan no longer provided for compensation increases in the determination of benefits. The projected benefit obligation is equal to the accumulated benefit obligation due to the frozen status of the plans.

Pension Plan assets primarily consist of equity and fixed income mutual funds and money market funds. The assets of the Pension Plan include investment securities of related parties (Pacific Capital Funds' family of mutual funds). The Asset Management Group of the Bank, an SEC registered investment adviser, serves as investment advisor to the Pacific Capital Funds' family of mutual funds. During the year ended December 31, 2009, the majority of the Pacific Capital Funds' family of mutual fund shares were sold and reinvested in other mutual funds. The fair values of Pension Plan assets managed by related parties were not material as of December 31, 2009 and $\$ 23.1$ million as of December 31, 2008.

The Excess Plan is a non-qualified excess retirement benefit plan which covers certain employees of the Company and participating subsidiaries with compensation exceeding IRS limits on pay amounts applicable to the Pension Plan's benefit formula. The Excess Plan has no plan assets. The Excess Plan's projected benefit obligation and accumulated benefit obligation were $\$ 5.0$ million and $\$ 5.2$ million as of December 31, 2009 and 2008, respectively.

## Postretirement Benefit Plan

The Company's postretirement benefit plan provides retirees with life, dental, and medical insurance coverage. The retiree life insurance benefit for participants who retired after 2003 was terminated as of December 31, 2003. For eligible participants that retired between the ages of 62 and 64 , the Company and retiree share in the cost of providing postretirement benefits where both the employer and retirees pay a portion of the premium. Eligible participants who retired before age 62 continued on the Company's benefit plans, but pay for their full premiums. Most employees of the Company who have met certain eligibility requirements are covered by this plan. The Company amended the postretirement medical plan for employees who as of December 31, 2008 were not yet retired and not: 1) at least 55 years old with at least 10 years of service, with at least 70 years of combined age and service; or 2 ) at least 65 years old with at least 5 years of service, with at least 70 years of combined age and service. The plan amendment provides for eligible participants, a Health Reimbursement Account ("HRA") in which most retirees receive an initial credit of $\$ 500$ with a $3 \%$ annual increase capped at $\$ 1,000$ for each year of service. Thereafter, an annual individual credit of $\$ 300$, or $\$ 600$ if married, with a $3.0 \%$ annual increase until reaching a maximum of $\$ 600$ for an individual, or $\$ 1,200$ if married, is provided into the HRA. The retiree may use the HRA for medical, vision, prescription drug and dental premiums, co-payments, and medically necessary health care expenses that are not covered by any medical or dental insurance program
or flexible health spending account. As of December 31, 2009 and 2008, the Company had no segregated assets to provide for postretirement benefits.
The following table provides a reconciliation of changes in benefit obligation and fair value of plan assets, as well as the funded status recognized in the Company's Consolidated Statements of Condition for the Pension Plans and postretirement benefit plan for the years ended December 31, 2009 and 2008.

| (dollars in thousands) | Pension Benefits |  |  |  | Postretirement Benefits |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2009 |  | 2008 |  | 2009 |  | 2008 |  |
| Benefit Obligation at Beginning of Year | \$ | 84,192 | \$ | 76,893 | \$ | 27,430 | \$ | 25,084 |
| Service Cost |  | - |  | - |  | 444 |  | 438 |
| Interest Cost |  | 5,177 |  | 5,165 |  | 1,707 |  | 1,647 |
| Actuarial Losses |  | 3,054 |  | 5,592 |  | 1,609 |  | 1,556 |
| Employer Benefits Paid ${ }^{1}$ |  | $(3,798)$ |  | $(3,458)$ |  | $(1,215)$ |  | $(1,295)$ |
| Benefit Obligation at End of Year | \$ | 88,625 | \$ | 84,192 | \$ | 29,975 | \$ | 27,430 |
| Fair Value of Plan Assets at Beginning of Year | \$ | 56,862 | \$ | 71,993 | \$ | - | \$ | - |
| Actual Return on Plan Assets |  | 16,195 |  | $(19,342)$ |  | - |  | - |
| Employer Contributions |  | 11,975 |  | 7,669 |  | 1,215 |  | 1,295 |
| Employer Benefits Paid ${ }^{1}$ |  | $(3,798)$ |  | $(3,458)$ |  | $(1,215)$ |  | $(1,295)$ |
| Fair Value of Plan Assets at End of Year | \$ | 81,234 | \$ | 56,862 | \$ | - | \$ | - |
| Funded Status at End of Year ${ }^{2}$ | \$ | $(7,391)$ | \$ | $(27,330)$ | \$ | $(29,975)$ | \$ | $(27,430)$ |

[^7]The following presents the amounts recognized in the Company's accumulated other comprehensive income (loss) for the Pension Plans and postretirement benefit plan as of December 31, 2009 and 2008.

| (dollars in thousands) | Pension Benefits |  |  |  | Postretirement Benefits |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2009 |  | 2008 |  | 2009 |  | 2008 |  |
| Amounts Recognized in Accumulated Other Comprehensive Income (Loss), Net of Tax |  |  |  |  |  |  |  |  |
| Net Actuarial Gains (Losses) | \$ | $(25,009)$ | \$ | $(31,690)$ | \$ | 4,418 | \$ | 5,717 |
| Prior Service Credit |  | - |  | - |  | 1,226 |  | 1,362 |
| Total Amounts Recognized in Accumulated Other Comprehensive Income (Loss), Net of Tax | \$ | $(25,009)$ | \$ | $(31,690)$ | \$ | 5,644 | \$ | 7,079 |

Components of net periodic benefit cost for the Company's Pension Plans and the postretirement benefit plan are presented in the following table for the years ended December 31, 2009, 2008, and 2007.

| (dollars in thousands) | Pension Benefits |  |  |  |  |  | Postretirement Benefits |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2009 |  | 2008 |  | 2007 |  | 2009 |  | 2008 |  | 2007 |  |
| Service Cost | \$ | - | \$ | - | \$ | - | \$ | 444 | \$ | 438 | \$ | 548 |
| Interest Cost |  | 5,177 |  | 5,165 |  | 4,894 |  | 1,707 |  | 1,648 |  | 1,573 |
| Expected <br> Return on <br> Plan Assets |  | $(5,672)$ |  | $(6,271)$ |  | $(5,622)$ |  | - |  | - |  | - |
| Amortization of: |  |  |  |  |  |  |  |  |  |  |  |  |
| Prior Service |  |  |  |  |  |  |  |  |  |  |  |  |


| Credit |  | - |  | - |  | - | (213) |  |  | (213) | (213) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net Actuaria <br> Losses <br> (Gains) |  | 2,970 |  | 985 |  | 1,841 |  | (420) |  | (680) |  | (291) |
| Net Periodic Benefit Cost ${ }^{1}$ | \$ | 2,475 | \$ | (121) | \$ | 1,113 | \$ | 1,518 |  | 1,193 | \$ | 1,617 |

Represents reclassification adjustments from accumulated other comprehensive income (loss) during the period.

The estimated net actuarial loss related to the Company's Pension Plans that is expected to be amortized from accumulated other comprehensive income (loss) into net period benefit cost for the year ending December 31, 2010 is $\$ 3.0$ million. The estimated net gain and prior service credit related to the Company's postretirement plan that is expected to be amortized from accumulated other comprehensive income (loss) into net periodic benefit cost for the year ending December 31, 2010 is $\$ 0.3$ million and $\$ 0.2$ million, respectively.

Assumptions used to determine the benefit obligations as of December 31, 2009 and 2008 for the Company's Pension Plans and postretirement benefit plan were as follows:

|  | Pension Benefits |  | Postretirement Benefits |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  | $\mathbf{2 0 0 9}$ |  | $\mathbf{2 0 0 8}$ | $\mathbf{2 0 0 9}$ | $\mathbf{2 0 0 8}$ |
| Weighted Average Assumptions as of December 31: |  |  |  |  |  |
| Discount Rate | $6.00 \%$ | $6.25 \%$ | $6.00 \%$ | $6.25 \%$ |  |
| Health Care Cost Trend Rate Assumed For Next Year | - | - | $9.00 \%$ | $10.00 \%$ |  |

The health care cost trend rate is assumed to decrease annually, until reaching the ultimate trend rate of 5\% in 2018.
Assumptions used to determine the net periodic benefit cost for the Company's Pension Plans and postretirement benefit plan for the years ended December 31, 2009, 2008, and 2007 were as follows:

|  | Pension Benefits |  |  | Postretirement Benefits |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  | $\mathbf{2 0 0 9}$ | $\mathbf{2 0 0 8}$ | $\mathbf{2 0 0 7}$ | $\mathbf{2 0 0 9}$ | $\mathbf{2 0 0 8}$ | $\mathbf{2 0 0 7}$ |
| Weighted Average Assumptions as of <br> December 31: |  |  |  |  |  |  |
| Discount Rate | $6.25 \%$ | $6.85 \%$ | $5.80 \%$ | $6.25 \%$ | $6.85 \%$ | $5.80 \%$ |
| Expected Long-Term Rate of Return on <br> Plan Assets | $8.00 \%$ | $8.50 \%$ | $8.50 \%$ |  |  |  |
| Health Care Cost Trend Rate | - | - | - | $10.00 \%$ | $7.50 \%$ | $7.50 \%$ |

A combination of factors is used by management in determining the expected long-term rate of return on plan assets. Historical return experience for major asset categories are evaluated and current market factors, such as inflation and interest rates, are considered in determining the expected long-term rate of return assumption.

A one percent change in the health care cost trend rate assumption (with all other assumptions remaining constant) would impact the service and interest cost components of the net periodic postretirement benefit cost and the postretirement benefit obligation for the year ended December 31, 2009 as follows:

| (dollars in thousands) | One Percent <br> Increase | One Percent <br> Decrease |  |
| :--- | ---: | ---: | ---: |
| Effect on the Total of Service and Interest Cost Components of | $\$$ | 82 | $\$$ |
| Net Periodic Postretirement Benefit Cost | $(69)$ <br> Effect on the Postretirement Benefit Obligation | 1,184 | $(1,010)$ |

The Company expects to contribute $\$ 3.0$ million to the Pension Plans and $\$ 1.4$ million to the postretirement benefit plan for the year ending December 31, 2010.

As of December 31, 2009, expected benefits to be paid in each of the next five years and in the aggregate for the five years thereafter are as follows:
Postretirement

| (dollars in thousands) | Pension Benefits | Benefits |  |
| :--- | :---: | ---: | ---: |
| 2010 | $\$$ | 4,264 | $\$$ |
| 2011 |  | 4,563 | 1,367 |
| 2012 | 4,924 | 1,555 |  |
| 2013 | 5,335 | 1,692 |  |
| 2014 | 5,902 | 1,790 |  |
| Years 2015-2019 | 33,344 | 1,873 |  |

Plan Assets
The Company's overall investment strategy is to achieve a target mix of approximately $60 \%$ of investments for equity securities and $40 \%$ for fixed income securities. Within the equity securities portfolio, the strategic target for domestic and international equity securities is $75 \%$ and $25 \%$, respectively. The strategy includes investing in a wide diversification of asset types, fund strategies and fund managers. The asset allocation guidelines are $40 \%$ to $80 \%$ for equity securities, $20 \%$ to $60 \%$ for fixed income securities, and zero to $20 \%$ for cash. All assets selected for the Plan must have a readily ascertainable market value and must be readily marketable.

The strategic asset allocation targets identified for the Plan represent the asset mix that the Benefit Plans Committee expects under neutral market conditions. However, the Benefit Plans Committee is allowed the flexibility to adjust the Plan's actual allocation, within specified limits, based on its evaluation of the relative risks and potential rewards for each asset class. The Benefit Plans Committee seeks a return on investment that will enhance the purchasing power of the principal amount of these assets over the long-term through capital appreciation and reinvestment of income.

Due to market fluctuations or cash flows, the allocation limits for each asset class may be breached by as much as plus or minus $5 \%$. Such situations are acceptable on a temporary basis, but asset allocation is expected to conform to range limits within 90 days of such an occurrence.

The fair values of the Retirement Plan assets as of December 31, 2009 and 2008 by asset category were as follows:

| Asset Category (dollars in thousands) | Fair Value Measurements |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Quoted <br> Prices in <br> Active <br> Markets <br> for <br> Identical <br> Assets <br> (Level 1) | Significant <br> Other <br> Observable <br> Inputs <br> (Level 2) | Significant Other Unobservable Inputs (Level 3) |  | Total as of Dec. 31, 2009 | Total as of Dec. 31, 2008 |
| Cash | \$ 1,007 |  | - \$ | -\$ | 1,007 | 11,212 |
| Equity <br> security - <br> mutual <br> funds: |  |  |  |  |  |  |
| Large-cap | 19,240 |  | - - |  | 19,240 | 7,790 |
| Mid-cap | 6,286 |  | - - | - | 6,286 | 2,274 |
| Small-cap | 2,486 |  | - - |  | 2,486 | 2,265 |
| Mixed-cap | 7,368 |  | - - |  | 7,368 | 3,330 |
| International large-cap | 9,962 |  | - - |  | 9,962 | 4,108 |
| Emerging market growth | 4,750 |  | - - |  | 4,750 | - |
| Equity <br> security common |  |  |  |  |  |  |


| stocks |  | 5 | - | - | 5 | 10,718 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Fixed |  |  |  |  |  |  |
| income mutual funds |  | 30,130 | - | - | 30,130 | 15,165 |
| Total | \$ | 81,234 \$ | - \$ | - \$ | 81,234 | 56,862 |

Quoted prices for these investments were available in active markets, and therefore were classified as Level 1 measurements in the fair value hierarchy.

The Retirement Plan's investments in funds managed by the Bank as of December 31, 2009 and 2008 were as follows:
2009

|  | Number of Shares | Dividends Earned |  | Number of Shares |  | Fair Value |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (dollars in thousands) |  |  |  | Purchased | Sold | 2009 |  | 2008 |  |
| Pacific Capital Cash Assets |  |  |  |  |  |  |  |  |  |
| Trust Fund | 1,913 | \$ | - | 26,315 | $(60,211)$ | \$ | 2 | \$ | 36 |
| Pacific Capital High Grade Core Fixed Income Fund | _ |  | 104 | 9,531 | $(1,389,430)$ |  | - |  | 15,165 |
| Pacific Capital Small-Cap <br> Fund | - |  | - | - | $(245,934)$ |  | - |  | 2,265 |
| Pacific Capital Growth Stock Fund | - |  | 7 | 1,032 | $(502,619)$ |  | - |  | 3,330 |
| Pacific Capital Mid-Cap Fund | - |  | 2 | 273 | $(387,624)$ |  | - |  | 2,274 |
| Total | 1,913 | \$ | 113 | 37,151 | $(2,585,818)$ | \$ | 2 | \$ | 23,070 |

## Note 15. Share-Based Compensation

The Company has share-based compensation plans for its employees and non-employee directors. Share-based compensation expense was $\$ 3.6$ million, $\$ 5.8$ million, and $\$ 5.7$ million for the years ended December 31, 2009, 2008, and 2007, respectively. The related income tax benefit recognized by the Company was $\$ 1.6$ million for the year ended December 31, 2009 and $\$ 2.5$ million for the years ended December 31, 2008 and 2007.

The Company reports cash flows from the tax benefits resulting from tax deductions in excess of the compensation expense recognized for restricted stock and stock options as financing cash flows. The Company reported tax benefits from share-based compensation of $\$ 0.3$ million, $\$ 1.8$ million, and $\$ 3.5$ million as financing cash flows for the years ended December 31, 2009, 2008, and 2007, respectively.

There were no stock options granted for the years ended December 31, 2009, 2008, and 2007.
The Company reissues treasury stock to satisfy stock option exercises.

## Director Stock Compensation Program

The Company has a Director Stock Compensation Program that allows for annual grants of shares of restricted common stock ("Restricted Shares") and/or stock options to each non-employee director. Restricted Shares granted after December 31, 2007 vest after one year and those granted from January 1, 2005 through December 31, 2007 vest after three years or, in each case, upon death or disability of the director or a change in control of the Company, if earlier. Restricted Shares are generally not transferable. The total number of shares authorized for awards under the Director Stock Compensation Program was 471,900 as of December 31, 2009.

Prior to January 1, 2007, the Company also issued stock options to each non-employee director. Stock options granted during the years ended December 31, 2006 and 2005 vest ratably over three years and expire at the earliest of 1) three months after termination of the director's membership on the Parent or Bank's Board of Directors for any reason other than death or disability; 2) one year after termination of the director's membership on the Parent or Bank's Board of Directors due to death or disability; or 3) ten years after the date of grant. The Company recognizes shared-based compensation expense, measured as the fair value of the equity award on the date of grant, on a straight-line basis over the vesting period.

Stock options granted prior to January 1, 2005 were immediately exercisable and expired ten years from the date of grant. However, the shares received upon exercise of stock options granted prior to January 1, 2005 ("Option Shares") were generally restricted. The restriction period for both Restricted Shares granted prior to January 1, 2005 and Option Shares continued as long as the director remained a member of the Parent or Bank's Board of Directors. If an optionee ceased to serve as a director prior to the end of his or her term, for any reason other than death or disability of the director or change in control of the Company, the Option Shares would be
redeemed by the Company at the exercise price and any unexercised Option Shares and Restricted Shares would be forfeited.
During the year ended December 31, 2008, directors were given the opportunity to amend their outstanding Option Shares and outstanding awards of Restricted Shares granted prior to January 1, 2005 to become fully vested on November 1, 2008, if so elected. Directors were also given the opportunity to amend the terms of any stock options granted prior to January 1, 2005 and outstanding as of October 1, 2008 to provide for fully vested shares to be issued upon exercise of the options. Four Directors agreed to the proposed amendments.

As of December 31, 2009, there were 180,471 stock options and 59,791 Restricted Shares outstanding under this program.

## Employee Stock Option Plans

The Company's employee stock option plans are shareholder approved and administered by the Human Resources and Compensation Committee of the Board of Directors. Awards under the employee stock option plans may include stock options, stock appreciation rights, restricted stock, and restricted stock units. The total number of shares authorized for awards under the 2004 Employee Stock Option Plan was 1.7 million shares as of December 31, 2009.

## Stock Options

Stock options provide grantees the option to purchase shares of the Parent's common stock at a specified exercise price and, generally, expire ten years from the date of grant. Stock option grants include incentive and nonqualified stock options whose vesting may be based on a service period and/or Company performance measures. All stock options were fully vested as of December 31, 2009. Stock option exercise prices were equal to the quoted market price of the Parent's common stock on the date of grant. The Company recognizes compensation expense, measured as the fair value of the stock option on the date of grant, on a straight-line basis over the vesting period.

The following table presents the activity related to stock options under all plans for the year ended December 31, 2009.
$\left.\begin{array}{lccccc} & & & \begin{array}{c}\text { Weighted } \\ \text { Average } \\ \text { Stock } \\ \text { Options }\end{array} & \begin{array}{c}\text { Weighted } \\ \text { Average } \\ \text { Exercise Price }\end{array} & \begin{array}{c}\text { Aggregate } \\ \text { Contractual } \\ \text { Term (in years) }\end{array} \\ \hline \begin{array}{c}\text { Intrinsic } \\ \text { Value }\end{array} \\ \text { (in thousands) }\end{array}\right]$

The following table presents the intrinsic value (the amount by which the fair value of the underlying common stock exceeds the exercise price of a stock option on the exercise date) of stock options exercised, cash received from stock options exercised, the tax benefits realized for deductions related to stock options exercised, and the total fair value of stock options that vested during the years ended December 31, 2009, 2008, and 2007.

| (dollars in thousands) | $\mathbf{2 0 0 9}$ | $\mathbf{2 0 0 8}$ | $\mathbf{2 0 0 7}$ |  |
| :--- | ---: | ---: | ---: | ---: |
| Intrinsic value of stock options exercised | $\$ 1,688$ | $\$$ | 6,717 | $\$$ |
| Cash received from stock options exercised | 2,736 | 7,073 | 13,523 |  |
| Tax benefits realized for deductions related to stock options exercised | 278 | 1,524 | 3,197 |  |
| Total fair value of stock options that vested | 96 | 162 | 162 |  |

## Restricted Stock

Restricted Stock provides grantees with rights to shares of common stock upon completion of a service period or achievement of Company performance measures. During the restriction period, all shares are considered outstanding and dividends are paid on the Restricted Stock. Generally, Restricted Stock vests over periods ranging from three to ten years from the date of grant, although accelerated vesting was provided for in certain grants, based on the attainment of defined Company performance measures. The Company recognizes compensation expense, measured as the quoted market price of the Parent's common stock on the date of grant, on a straight-line basis over the vesting period for service-based awards, plus additional recognition of costs associated with accelerated vesting based on the projected attainment of Company performance measures. Restricted Stock is forfeited if an employee terminates prior to vesting.

As of December 31, 2009, unrecognized compensation cost related to unvested Restricted Stock was $\$ 2.3$ million. The unrecognized compensation cost is expected to be recognized over a weighted average period of 1.6 years.

The grant date fair value of restricted stock that vested and the weighted average grant date fair value of restricted stock granted are presented in the following table for the years ended December 31, 2009, 2008, and 2007.

|  | $\mathbf{2 0 0 9}$ | $\mathbf{2 0 0 8}$ | $\mathbf{2 0 0 7}$ |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Grant Date Fair Value of Restricted Stock That Vested During the Year (in <br> thousands) | $\$ 3,906$ | $\$ 5,756$ | $\$ 3,906$ |
| Weighted Average Grant Date Fair Value of Restricted Stock Granted During the <br> Year | N/A | 51.34 | 52.12 |

There were no restricted stock grants to employees for the year ended December 31, 2009. The following table presents the activity for Restricted Stock for the year ended December 31, 2009.

|  | Number of <br> Shares | Weighted Average <br> Grant Date Fair Value |  |
| :--- | ---: | ---: | ---: |
| Unvested as of December 31, 2008 | 200,210 | $\$$ | 51.81 |
| Vested | $(75,399)$ | 51.80 |  |
| Forfeited | $(1,777)$ | 51.78 |  |
| Unvested as of December 31, 2009 | 123,034 | 51.81 |  |

## Restricted Stock Units

A Restricted Stock Unit ("RSU") entitles grantees to a cash payment based upon the fair value of the Parent's common stock at the time the award vests. During the vesting period, the participant is entitled to dividend equivalent payments equal to dividends declared on the Parent's common stock. Expenses associated with RSUs are considered share-based compensation expense and are recognized over the vesting period. The RSUs granted during the year ended December 31, 2007 were based on the achievement of certain performance objectives
which were met, resulting in the vesting of that grant. There was no share-based compensation expense related to RSUs for the years ended December 31, 2009 and 2008. Total share-based compensation expense related to RSUs was $\$ 1.0$ million for the year ended December 31, 2007.

There were no RSUs granted during the years ended December 31, 2009 and 2008. The following table presents the activity for RSUs for the year ended December 31, 2007.

|  | Number of <br> Units | Weighted Average <br> Grant Date Fair <br> Value | Aggregate <br> Intrinsic <br> Value $^{\mathbf{1}}$ |  |
| :--- | ---: | ---: | ---: | ---: |
| Balance as of December 31, 2006 | - | $\$$ |  |  |
| Granted | 20,000 |  | - |  |
| Vested | $(20,000)$ | 51.14 |  |  |

Balance as of December 31, 2007 - \$

Represents the value of the Parent's common stock on the date that the restricted stock unit vested.
No payment was made during the year ended December 31, 2007; however, \$1.0 million was paid in January 2008 related to RSUs that vested in 2007.

## Note 16. Income Taxes

## Provision for Income Taxes

The components of the Company's provision for income taxes for the years ended December 31, 2009, 2008, and 2007 were as follows:

| (dollars in thousands) | $\mathbf{2 0 0 9}$ | $\mathbf{2 0 0 8}$ | $\mathbf{2 0 0 7}$ |  |
| :--- | ---: | ---: | ---: | ---: |
| Current: | $\$ 102,175$ | $\$ 100,962$ | $\$$ | 72,967 |
| Federal | 14,830 | 10,661 | 6,449 |  |
| State | 2,358 | 2,625 | 4,865 |  |
| Foreign | 119,363 | 114,248 | 84,281 |  |
| Total Current |  |  |  |  |
| Deferred: | $(35,959)$ | $(35,193)$ | 9,491 |  |
| Federal | $(5,197)$ | $(1,667)$ | 7,116 |  |
| State | $(41,156)$ | $(36,860)$ | 16,607 |  |
| Total Deferred | $\mathbf{7 8 , 2 0 7}$ | $\$$ | 77,388 | $\$$ |
| Provision for Income Taxes ${ }^{\mathbf{1}}$ |  | 100,888 |  |  |

[^8]
## Deferred Tax Liabilities and Assets

Significant components of the Company's deferred tax liabilities and assets as of December 31, 2009 and 2008 were as follows:

| (dollars in thousands) | 2009 |  | 2008 |  |
| :---: | :---: | :---: | :---: | :---: |
| Deferred Tax Liabilities: |  |  |  |  |
| Accrued Pension Cost | \$ | $(13,924)$ | \$ | $(13,674)$ |
| Federal Home Loan Bank Stock |  | $(9,855)$ |  | $(9,884)$ |
| Lease Transactions |  | $(157,211)$ |  | $(175,350)$ |
| Net Unrealized Gains on Investments Securities Available-for-Sale |  | $(14,746)$ |  | - |
| Deferred Loan Fees |  | $(2,847)$ |  | $(5,792)$ |
| Originated Mortgage Servicing Rights |  | $(7,147)$ |  | $(5,873)$ |
| Other |  | (48) |  | (190) |
| Gross Deferred Tax Liabilities |  | $(205,778)$ |  | $(210,763)$ |
| Deferred Tax Assets: |  |  |  |  |
| Accelerated Depreciation |  | 7,500 |  | 9,856 |
| Allowance for Loan Losses |  | 47,842 |  | 34,841 |
| Minimum Pension Liability |  | 10,862 |  | 14,893 |
| Net Unrealized Losses on Investments Securities Available-for-Sale |  | - |  | 2,588 |
| Accrued Expenses |  | 16,546 |  | 14,982 |
| Postretirement Benefit Obligations |  | 15,214 |  | 16,102 |
| Capital Lease Expenses |  | 2,961 |  | 2,912 |
| Restricted Stock |  | 2,148 |  | 2,827 |
| Investment in Unincorporated Entities |  | 10,763 |  | 10,897 |
| Deductible State and Local Taxes |  | 12,074 |  | 11,006 |
| Other |  | 4,536 |  | 2,966 |
| Gross Deferred Tax Assets Before Valuation Allowance |  | 130,446 |  | 123,870 |
| Valuation Allowance |  | $(9,737)$ |  | $(10,044)$ |
| Gross Deferred Tax Assets After Valuation Allowance |  | 120,709 |  | 113,826 |
| Net Deferred Tax Liabilities | \$ | $(85,069)$ | \$ | $(96,937)$ |

Both positive and negative evidence was considered by management in determining the need for a valuation allowance. Negative evidence included the uncertainty regarding the generation of capital gains in future years and restrictions on the ability to sell low-income housing investments during periods when carrybacks of capital losses are allowed. Positive evidence included capital gains in the current year and carryback years. After considering all available evidence, management determined that a valuation allowance to offset deferred tax assets related to low-income housing investments that can only be used to offset capital gains was appropriate. Management determined that a valuation allowance was not required for the remaining deferred tax assets because it is more likely than not these assets will be realized through future reversals of existing taxable temporary differences, future taxable income exclusive of reversing temporary differences, and taxable income in prior carryback years.

## Effective Tax Rate

The following is a reconciliation of the statutory federal income tax rate to the Company's effective tax rate for the years ended December 31, 2009, 2008, and 2007:

|  | $\mathbf{2 0 0 9}$ | $\mathbf{2 0 0 8}$ | $\mathbf{2 0 0 7}$ |
| :--- | :---: | :---: | :---: |
| Statutory Federal Income Tax Rate | $35.00 \%$ | $35.00 \%$ | $35.00 \%$ |
| Increase (Decrease) in Income Tax Rate Resulting From: |  |  |  |
| State Taxes, Net of Federal Income Tax | 3.09 | 4.59 | 3.28 |
| Leveraged Leases | $(0.69)$ | $(8.10)$ | $(0.30)$ |
| Bank-Owned Life Insurance | $(1.12)$ | $(1.09)$ | $(0.96)$ |
| Low-Income Housing Investments | 0.27 | $(0.14)$ | $(0.15)$ |
| Tax Reserve Adjustments | $(0.81)$ | - | - |
| Foreign Tax Credits | - | - | $(1.12)$ |
| Other | $(0.55)$ | $(1.56)$ | $(0.30)$ |
| Effective Tax Rate | $35.19 \%$ | $28.70 \%$ | $35.45 \%$ |

## LILO and SILO Transactions

As disclosed in Note 1, the Company reached an agreement with the IRS to effectively settle the matter related to the LILO transaction in June 2007. The effective settlement with the IRS resulted in a change in the timing of projected cash flows from the LILO transaction. With the effective settlement of the LILO transaction at a disallowance percentage of less than its original estimate, the Company recalculated the total and periodic income from the LILO transaction from the inception of the lease through June 30, 2007. In June 2007, the Company recorded a net gain of $\$ 1.5$ million, which was comprised of a $\$ 1.1$ million increase to lease financing interest income and a $\$ 0.4$ million net credit to the provision for income taxes, as a result of the change in the disallowance assumption.

In August 2008, the IRS publicly released a general settlement initiative for identified participants, including the Company, in LILO and SILO transactions that would disallow $80 \%$ of previously claimed income tax deductions through December 31, 2007 but offered relief from penalties that might have otherwise been imposed. As noted above, the Company previously reached an agreement with the IRS as to the terms of the settlement of the issues related to the Company's LILO transaction. As a result, the general settlement initiative had no impact on the LILO transaction which had previously been settled. In October 2008, the Company accepted the settlement initiative from the IRS. In accordance with the terms of the settlement initiative, the Company considered December 31, 2008 to be the deemed termination date of the SILO transactions for income tax purposes. With the effective settlement of the SILO transactions at a disallowance percentage of less than its original estimate, the Company recalculated the total and periodic income from the SILO transactions from the inception of the lease through December 31, 2008. In September 2008, the Company recorded a net gain of $\$ 8.9$ million, which was comprised of a $\$ 4.0$ million decrease to lease financing interest income and a $\$ 12.9$ million credit to the provision for income taxes, as a result of the change in the disallowance assumption. The Company signed a closing agreement with the IRS with respect to four of the five SILO transactions in February 2009. This resulted in a nominal adjustment to lease financing interest income and the provision for income taxes which was recorded in February 2009. The Company signed a closing agreement with the IRS with respect to the one remaining SILO transaction in December 2009. This resulted in the Company recording a $\$ 1.7$ million credit to the provision for income taxes to adjust liability accounts in December 2009.

Management expects that cash payments to settle matters related to the LILO and SILO transactions will be made to the IRS and State of Hawaii Department of Taxation in 2010. The cash payments will be made from tax deposits previously placed with the respective taxing authorities.

## Unrecognized Tax Benefits

The Company is required to record a liability, referred to as an unrecognized tax benefit ("UTB"), for the entire amount of benefit taken in a prior or future income tax return when the Company determines that a tax position has a less than $50 \%$ likelihood of being accepted by the taxing authority. The following presents a reconciliation of the Company's liability for UTBs for the years ended December 31, 2009 and 2008:

| (dollars in thousands) | $\mathbf{2 0 0 9}$ | $\mathbf{2 0 0 8}$ |
| :--- | ---: | ---: |
| Unrecognized Tax Benefits at Beginning of Year | $\$ 16,850$ | $\$ 130,430$ |
| Gross Increases, Related to Tax Positions Taken in a Prior Period | 2,850 | 3,600 |
| Settlements with Taxing Authorities | - | $(113,830)$ |
| Lapse of Statute of Limitations | $(3,300)$ | $(3,350)$ |
| Unrecognized Tax Benefits at End of Year | $\$$ | 16,400 |

As a result of the Company accepting the settlement initiative from the IRS related to the SILO transactions, the Company decreased its liability for UTBs by $\$ 115.5$ million in September 2008. As of December 31, 2009 and 2008, all of the $\$ 16.4$ million and $\$ 16.9$ million, respectively, in liabilities for UTBs was related to UTBs that if reversed would have an impact on the Company's effective tax rate.

Management believes that it is reasonably possible that the Company's liability for UTBs could significantly decrease as a result of the expiration of statutes of limitations and potential settlements with taxing authorities within the next 12 months. However, management is currently not able to estimate a range of possible change in the amount of the liability for UTBs recorded as of December 31, 2009.

The Company classifies interest and penalties, if any, related to the liability for UTBs as a component of the provision for income taxes. For the years ended December 31, 2009, 2008, and 2007, the Company recorded net credits of $\$ 0.3$ million, $\$ 5.8$ million, and $\$ 0.2$ million, respectively, for interest and penalties through the provision for income taxes. As of December 31, 2009 and 2008, the Company had accrued $\$ 3.0$ million and $\$ 3.2$ million, respectively, for the payment of possible interest and penalties.

The Company's federal income tax returns for 2005 through 2008 remain subject to examination by the IRS. The State of Hawaii is currently in the process of examining state income tax returns filed for 2003 through 2005. The Company's State of Hawaii income tax returns for 2003 through 2008 remain subject to examination by the taxing authorities.

## Note 17. Derivative Financial Instruments

The notional and estimated fair values of the Company's derivative financial instruments as of December 31, 2009 and 2008 were as follows:

| (dollars in thousands) | 2009 |  |  |  | 2008 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Notional Amount |  | Fair Value |  | Notional Amount |  | Fair Value |  |
| Forward Commitments | \$ | 58,895 | \$ | 1,118 | \$ | 254,743 | \$ | $(1,261)$ |
| Interest Rate Lock Commitments |  | 64,390 |  | (16) |  | 282,016 |  | 3,258 |
| Interest Rate Swap Agreements |  |  |  |  |  |  |  |  |
| Receive Fixed/Pay Variable Swaps |  | 249,832 |  | 18,373 |  | 264,348 |  | 34,247 |
| Pay Fixed/Receive Variable Swaps |  | 249,832 |  | $(18,537)$ |  | 264,348 |  | $(34,454)$ |
| Foreign Exchange Contracts |  |  |  |  |  |  |  |  |
| Buy |  | 13,646 |  | (93) |  | 32,245 |  | 294 |
| Sell |  | 17,272 |  | (134) |  | 24,006 |  | 16 |
|  |  |  |  |  |  |  |  |  |

The following table presents the Company's derivative financial instruments, their estimated fair values, and balance sheet location as of December 31, 2009:

| Derivative Financial Instruments Not Designated as Hedging Instruments (dollars in thousands) | As of December 31, 2009 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Asset Derivatives |  |  | Liability Derivatives |  |  |
|  | Balance Sheet Location | Fair <br> Value |  | Balance Sheet Location |  | Fair <br> Value |
| Forward Commitments | Other Assets | \$ | 1,123 | Other <br> Liabilities | \$ | 5 |
| Interest Rate Lock Commitments | Other Assets |  | 564 | Other <br> Liabilities |  | 580 |
| Interest Rate Swap Agreements | Other Assets |  | 18,834 | Other <br> Liabilities |  | 18,998 |
| Foreign Exchange Contracts | Other Assets |  | 175 | Other <br> Liabilities |  | 402 |
| Total Derivative Financial Instruments Not Designated as Hedging Instruments |  | \$ | 20,696 |  | \$ | 19,985 |

The following table presents the Company's derivative financial instruments and the amount and location of the net gains recognized in the statements of income for the year ended December 31, 2009:

| Derivative Financial Instruments Not Designated as Hedging Instruments (dollars in thousands) | Year Ended December 31, 2009 |  |  |
| :---: | :---: | :---: | :---: |
|  | Location of Net Gains Recognized in the Statement of Income | Amount of Net Gains Recognized in the Statement of Income |  |
| Forward Commitments | Mortgage Banking | \$ | 1,746 |
| Interest Rate Lock Commitments | Mortgage Banking |  | 13,221 |
| Interest Rate Swap Agreements | Other Noninterest Income |  | 1,093 |
| Foreign Exchange Contracts | Other Noninterest Income |  | 2,895 |
| Total Derivative Financial Instruments Not Designated as Hedging Instruments |  | \$ | 18,955 |

The Company is a party to derivative financial instruments in the normal course of its business to meet the financing needs of its customers and to manage its own exposure to fluctuations in interest and foreign exchange rates. Where derivative financial instruments have been entered into to facilitate the risk management activities of our customers, the Company generally enters into transactions with dealers to offset its risk exposure. These financial instruments have been limited to forward commitments, interest rate lock commitments, interest rate swap agreements, and foreign exchange contracts.

Derivative financial instruments are required to be carried at its estimated fair value on the Company's Consolidated Statements of Condition. As of December 31, 2009 and 2008, the Company did not designate any derivative financial instruments as fair value, cash flow, or net investment in foreign operations hedges. The Company's free-standing derivative financial instruments have been recorded at fair value on the Company's Consolidated Statements of Condition.

The Company enters into forward commitments for the future delivery of residential mortgage loans to reduce interest rate risk associated with loans held for sale and interest rate lock commitments to fund loans at a specified interest rate. The forward commitments and interest rate lock commitments are free-standing derivatives which are carried at estimated fair value with changes recorded in the mortgage banking component of noninterest income. For interest rate lock commitments issued prior to January 1, 2008, the Company recorded a zero fair value at inception. Effective January 1, 2008, the Company adopted accounting guidance which required the Company to include, at inception and during the life of the interest rate lock commitment, the estimated fair value associated with the expected net future cash flows related to the servicing of the loan in the measurement of the interest rate lock commitments. Changes in the estimated fair value of forward commitments and interest rate lock commitments subsequent to inception are based on changes in the fair value of the underlying loan resulting from the fulfillment of the commitment and changes in the probability that the loan will fund within the terms of the commitment, which is affected primarily by changes in interest rates and the passage of time.

All of the Company's interest rate swap agreements as of December 31, 2009 and 2008 were to facilitate the risk management strategies of a small number of commercial banking customers. The Company mitigates this risk by entering into equal and offsetting interest rate swap agreements with highly rated third parties.

The Company utilizes foreign exchange contracts to offset risks related to transactions executed on behalf of customers. Changes in the estimated fair value of the Company's foreign exchange contracts are included in other noninterest income in the Company's Consolidated Statements of Income.

As with any financial instrument, derivative financial instruments have inherent risks. Adverse changes in interest rates, foreign exchange rates, and equity prices affect the Company's market risks. The market risks are balanced with the expected returns to enhance earnings performance and shareholder value, while limiting the volatility of each. The Company uses various processes to monitor its overall market risk exposure, including sensitivity analysis, value-at-risk calculations, and other methodologies.

The Company's exposure to derivative credit risk is defined as the possibility of sustaining a loss due to the failure of the counterparty to perform in accordance with the terms of the contract. Credit risk associated with derivative financial instruments are similar to those relating to traditional onbalance sheet financial instruments. The Company manages derivative credit risk with the same standards and procedures applied to its commercial lending activities.

## Note 18. Commitments and Contingencies

The Company's credit commitments as of December 31, 2009 were as follows:

| (dollars in thousands) | Total |
| :--- | ---: | ---: |
| Unfunded Commitments to Extend Credit | $\$ 2,039,056$ |
| Standby Letters of Credit | 84,012 |
| Commercial Letters of Credit | 23,163 |
| Total Credit Commitments | $2,146,231$ |

## Unfunded Commitments to Extend Credit

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of the terms or conditions established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since commitments may expire without being drawn, the total commitment amount does not necessarily represent future cash requirements.

## Standby and Commercial Letters of Credit

Standby letters of credit are conditional commitments issued by the Company to guarantee the performance of a customer to a third party. Standby letters of credit generally become payable upon the failure of the customer to perform according to the terms of the underlying contract with the third party, while commercial letters of credit are issued specifically to facilitate commerce and typically result in the commitment being drawn on when the underlying transaction is consummated between the customer and a third party. The Company holds cash and deposits as collateral on those standby letters of credit for which collateral is deemed necessary. Assets valued at $\$ 27.7$ million secured certain specifically identified standby letters of credit as of December 31, 2009. As of December 31, 2009, the standby and commercial letters of credit had remaining terms ranging from one month to three years.

## Lease Commitments

The Company leases certain branch premises and equipment with lease terms extending through 2048. The Company's headquarters' building lease term is through 2052. Most of the leases for premises provide for a base rent over a specified period with renewal options thereafter. Portions of certain properties are subleased for periods expiring in various years through 2015. Lease terms generally specify that the Company is to pay for taxes, maintenance, and other operating costs.

Future minimum payments for capital leases and non-cancelable operating leases with initial or remaining terms of one year or more consisted of the following as of December 31, 2009:

| (dollars in thousands) | Capital Leases | Operating Leases |  |
| :--- | ---: | ---: | ---: |
| 2010 | $\$$ | 665 | $\$$ |
| 2011 |  | 665 | 14,300 |
| 2012 | 665 | 13,727 |  |
| 2013 | 665 | 11,877 |  |
| 2014 | 665 | 9,981 |  |
| Thereafter | 25,253 | 8,411 |  |
| Total Future Minimum Lease Payments | 28,578 | $\$$ | 147,357 |
| Amounts Representing Interest |  | $(19,599)$ |  |
| Present Value of Net Future Minimum Lease Payments | $\$$ | 8,979 |  |
|  |  |  |  |

Minimum future rental income receivable under subleases from non-cancelable operating leases were $\$ 11.0$ million as of December 31, 2009.
Rental expense for all operating leases for the years ended December 31, 2009, 2008, and 2007 were as follows:

| (dollars in thousands) | $\mathbf{2 0 0 9}$ |  | $\mathbf{2 0 0 8}$ |  | $\mathbf{2 0 0 7}$ |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Minimum Rentals | $\$$ | 18,935 | $\$$ | 19,177 | $\$$ |
| Sublease Rental Income |  | $(5,107)$ |  | $(4,361)$ | $(4,394)$ |
| Total | $\$$ | 13,828 | $\$$ | 14,816 | $\$$ |

## Technology Services Contract

The Company has a contract with a vendor to provide for technology services related to the Company's core systems and applications through 2014. Under the technology services contract, the Company incurred expenses of $\$ 10.7$ million, $\$ 10.6$ million, and $\$ 11.0$ million for the years ended December 31, 2009, 2008, and 2007, respectively.

The Company's actual payments under the contract will depend, in part, upon future transaction volumes. Based upon estimated future transaction volumes, estimated payments in future years are as follows:

| (dollars in thousands) | Amount |  |
| :--- | ---: | ---: |
| 2010 | $\$ 11,169$ |  |
| 2011 | 11,249 |  |
| 2012 | 11,239 |  |
| 2013 | 11,238 |  |
| 2014 | 11,240 |  |
| Total | $\$$ | 56,135 |

## Contingencies

In March 2008, Visa, Inc. ("Visa") completed its initial public offering ("IPO") and the Company received approximately 0.8 million shares of Class B common stock in Visa. Concurrently, Visa exercised its option to mandatorily redeem approximately 0.3 million shares of the Company's Class B common stock in Visa in exchange for cash, which resulted in the Company recording a $\$ 13.7$ million gain in other noninterest income. The Company did not recognize a gain or loss on the remaining Class B shares (approximately 0.5 million ) in Visa. As a result of the IPO and mandatory redemption of Class B shares, Visa deposited $\$ 3.0$ billion into an escrow account to be used to satisfy settlement obligations with respect to prior litigation and to make payments with respect to the future resolution of covered litigation as discussed below.

In November 2007, Visa announced that it had reached an agreement with American Express, related to its claim that Visa and its member banks had illegally blocked American Express from the bank-issued card business in the U.S. The Company was not a named defendant in the lawsuit and, therefore, was not directly liable for any amount of the settlement. However, according to an interpretation of Visa's by-laws, the Company and other Visa U.S.A., Inc. (a wholly-owned subsidiary of Visa) members were obligated to indemnify Visa for certain losses, including the settlement of the American Express matter. The Company's indemnification obligation is limited to its proportionate interest in Visa U.S.A., Inc. In December 2007, as a result of Visa's agreement with American Express, the Company established a liability of $\$ 4.3$ million for this indemnification obligation. However, as a result of Visa's IPO and funding of the escrow account, the Company reversed the $\$ 4.3$ million liability previously established and recorded a credit to other noninterest expense in March 2008.

In 2004, Discover Financial Services, Inc. ("Discover") filed a lawsuit against Visa claiming that Visa prevented banks from issuing payment cards on the Discover network. In December 2007, the Company established a liability of $\$ 1.3$ million related to the indemnification of Visa in the Discover lawsuit. However, as a result of Visa's IPO and funding of the escrow account, the Company reversed the $\$ 1.3$ million liability previously established and recorded a credit to other noninterest expense in March 2008. In October 2008, Visa announced that it had reached an agreement with Discover and that the lawsuit would be settled, in part, from the escrow account previously established.

Visa deposited $\$ 0.7$ billion and $\$ 1.1$ billion into the escrow account during the years ended December 31, 2009 and 2008, respectively. Visa funded the additional amounts into the escrow account by reducing each Class B shareholder's conversion ratio to Visa Class A shares. Other litigation covered by the Company's indemnification of Visa, which is expected to be settled from the escrow account, remain unresolved as of December 31, 2009. As of December 31, 2009, management believes that the Company's indemnification of Visa, related to the costs of these lawsuits, will be sufficiently funded from the escrow account.

In addition to the Visa litigation, the Company is subject to various other pending and threatened legal proceedings arising out of the normal course of business or operations.

## Note 19. Fair Value of Assets and Liabilities

The following describes the valuation methodologies used for assets and liabilities recorded at fair value and in estimating fair value for financial instruments not recorded at fair value.

## Assets and Liabilities Measured at Fair Value on a Recurring Basis

## Investment Securities, Trading and Available-for-Sale

Fair values of investment securities trading and available-for-sale were primarily measured using information from a third-party pricing service. This pricing service provides pricing information by utilizing evaluated pricing models supported with market data information. Standard inputs include benchmark yields, reported
trades, broker/dealer quotes, issuer spreads, two-sided markets, benchmark securities, bids, offers, and reference data from market research publications. If quoted prices were available in an active market, investment securities were classified as Level 1 measurements. Level 1 investment securities included debt securities issued by the U.S. Treasury. If quoted prices in active markets were not available, fair values were estimated primarily by the use of pricing models. Level 2 investment securities were primarily comprised of mortgage-backed securities issued by government agencies and U.S. government-sponsored enterprises. In certain cases where there were limited or less transparent information provided by the Company's thirdparty pricing service, fair value was estimated by the use of secondary pricing services or through the use of non-binding third-party broker quotes.

On a quarterly basis, management reviews the pricing information received from the Company's third-party pricing service. This review process includes a comparison to non-binding third-party broker quotes, as well as a review of market-related conditions impacting the information provided by the Company's third-party pricing service.

Management primarily identifies investment securities which may have traded in illiquid or inactive markets by identifying instances of a significant decrease in the volume and frequency of trades, relative to historical levels, as well as instances of a significant widening of the bid-ask spread in the brokered markets. Investment securities that are deemed to have been trading in illiquid or inactive markets may require the use of significant unobservable inputs. For example, management may use quoted prices for similar investment securities in the absence of a liquid and active market. As of December 31, 2009, we did not make any adjustments to prices provided to us by our third-party pricing service as a result of illiquid or inactive markets.

## Mortgage Servicing Rights

Mortgage servicing rights do not trade in an active market with readily observable market data. As a result, the Company estimates the fair value of mortgage servicing rights by using a discounted cash flow model to calculate the present value of estimated future net servicing income. The assumptions used in the discounted cash flow model are those that we believe market participants would use in estimating future net servicing income, including estimates of loan prepayment rates, servicing costs, ancillary income, impound account balances, and discount rates. Significant assumptions in the valuation of mortgage servicing rights include changes in interest rates, estimated loan repayment rates, and the timing of cash flows, among other factors. Mortgage servicing rights are classified as Level 3 measurements due to the use of significant unobservable inputs and management judgment and estimation.

## Other Assets

Other assets recorded at fair value on a recurring basis are primarily comprised of investments related to deferred compensation arrangements. Quoted prices for these investments, primarily in mutual funds, are available in active markets. Thus, the Company's investments related to deferred compensation arrangements are classified as Level 1 measurements in the fair value hierarchy.

## Derivative Financial Instruments

Derivative financial instruments recorded at fair value on a recurring basis are comprised of forward commitments, interest rate lock commitments, interest rate swap agreements, and foreign exchange contracts. The fair values of forward commitments are deemed Level 2 measurements as they are primarily based on quoted prices from the secondary market based on the settlement date of the contracts, interpolated or extrapolated, if necessary, to estimate a fair value as of the end of the reporting period. The fair values of interest rate lock commitments are calculated using a discounted cash flow approach utilizing inputs such as the fall-out ratio. The fall-out ratio is derived from the Bank's internal data and is adjusted using significant management judgment as to the percentage of loans which are currently in a lock position which will ultimately not close. The fair values of interest rate swap agreements are also calculated using a discounted cash flow
approach and utilize inputs such as the LIBOR swap curve, effective date, maturity date, notional amount, and stated interest rate. Interest rate lock commitments and interest rate swap agreements are deemed Level 3 measurements as significant unobservable inputs and management judgment is required. The fair values of foreign exchange contracts are calculated using the Bank's multi-currency accounting system which utilizes contract specific information such as currency, maturity date, contractual amount, and strike price, along with market data information such as spot rates of the specific currency and yield curves. Foreign exchange contracts are deemed Level 2 measurements because while they are valued using the Bank's multi-currency accounting system, significant management judgment or estimation is not required.

The Company is exposed to credit risk if the counterparties fail to perform. The Company seeks to minimize credit risk through credit approvals, limits, monitoring procedures, and collateral requirements. The Company generally enters into transactions with counterparties that carry high quality credit ratings. Credit risk associated with the counterparties as well as the Company's non-performance risk is factored into the determination of the estimated fair value of the derivative financial instruments.

## Long-Term Debt

The Company's subordinated notes, a component of long-term debt on the statements of condition, were recorded at fair value on a recurring basis. The Company estimated the fair value of the subordinated notes using a discounted cash flow approach using discount rates currently offered for new notes with similar remaining maturities and considering the Company's non-performance risk. The subordinated notes were classified as Level 3 measurements due to the use of significant unobservable inputs and management judgment and estimation. The subordinated notes were repaid by the Bank in March 2009.

The table below presents the balances of assets and liabilities measured at fair value on a recurring basis as of December 31, 2009 and 2008:


| Agencies | \$ |  | \$ | 24,370 | \$ |  | \$ | 24,370 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| U.S. Government- <br> Sponsored Enterprises |  | - |  | 67,130 |  | - |  | 67,130 |
| Total Investment Securities Trading |  | - |  | 91,500 |  | - |  | 91,500 |
| Investment Securities Available-for-Sale |  |  |  |  |  |  |  |  |
| Debt Securities Issued by the U.S. Treasury and Government Agencies |  | 576 |  | 2,985 |  | - |  | 3,561 |
| Debt Securities Issued by States and Political Subdivisions |  | - |  | 48,000 |  | - |  | 48,000 |
| Debt Securities Issued <br> by U.S. Government- <br> Sponsored <br> Enterprises |  | 1 |  | 233,026 |  | - |  | 233,027 |
| Mortgage-Backed Securities Issued by |  |  |  |  |  |  |  |  |
| Government Agencies |  | - |  | 429,130 |  | - |  | 429,130 |
| U.S. Government- <br> Sponsored Enterprises |  | - |  | 1,493,461 |  | 55,715 |  | 1,549,176 |
| Private-Label <br> Mortgage-Backed Securities |  | - |  | 256,313 |  | - |  | 256,313 |
| Total Mortgage-Backed Securities |  | - |  | 2,178,904 |  | 55,715 |  | 2,234,619 |
| Other Debt Securities |  | - |  | 32 |  | - |  | 32 |
| Total Investment <br> Securities Available-for-Sale |  | 577 |  | 2,462,947 |  | 55,715 |  | 2,519,239 |
| Mortgage Servicing <br> Rights |  | - |  | - |  | 19,553 |  | 19,553 |
| Other Assets |  | 6,674 |  | - |  | - |  | 6,674 |
| Net Derivative Assets and Liabilities |  | - |  | (951) |  | 3,051 |  | 2,100 |
| Total Assets Measured at Fair Value on a Recurring Basis as of December 31, 2008 | \$ | 7,251 | \$ | 2,553,496 | \$ | 78,319 |  | 2,639,066 |
| Long-Term Debt | \$ |  | \$ |  | \$ | 119,275 | \$ | 119,275 |
| Total Liabilities <br> Measured at Fair <br> Value on a <br> Recurring Basis as of December 31, 2008 | \$ | - | \$ |  | \$ | 119,275 |  | 119,275 |

The Company sold its investment securities trading portfolio during the year ended December 31, 2009. As of December 31, 2009, the Company had no liabilities measured at fair value on a recurring basis.

For the years ended December 31, 2009 and 2008, the changes in Level 3 assets and liabilities measured at fair value on a recurring basis were as follows:

| Assets (dollars in thousands) | $\begin{gathered} \text { Investment } \\ \text { Securities } \\ \text { Available-for-Sale }^{\mathbf{1}} \end{gathered}$ |  | Mortgage <br> Servicing $\text { Rights }^{2}$ |  | Net <br> Derivative <br> Assets and <br> Liabilities ${ }^{3}$ |  |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Year Ended December 31, 2009 |  |  |  |  |  |  |  |  |
| Balance as of January 1, 2009 | \$ | 55,715 | \$ | 19,553 | \$ | 3,051 |  | 78,319 |
| Realized and Unrealized Net Gains (Losses): |  |  |  |  |  |  |  |  |
| Included in Net Income |  | - |  | $(4,221)$ |  | 14,314 |  | 10,093 |
| Purchases, Sales, Issuances, and Settlements, Net |  | $(55,715)$ |  | - |  | $(17,545)$ |  | $(73,260)$ |
| Balance as of December 31, 2009 | \$ | - | \$ | 15,332 | \$ | (180) |  | 15,152 |
| Total Unrealized Net Gains (Losses) Included in Net Income Related to Assets Still Held as of December 31, 2009 | \$ | - | \$ | 43 | \$ | (180) |  | (137) |



| Assets (dollars in thousands) | Investment <br> Securities <br> Available-for-Sale ${ }^{1}$ |  | Mortgage <br> Servicing <br> Rights ${ }^{2}$ |  | Net <br> Derivative Assets and Liabilities ${ }^{3}$ |  |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Year Ended December 31, 2008 |  |  |  |  |  |  |  |  |
| Balance as of January 1, 2008 | \$ | 218,980 | \$ | 27,588 | \$ | 113 | \$ | 246,681 |
| Realized and Unrealized Net Gains (Losses): |  |  |  |  |  |  |  |  |
| Included in Net Income |  | - |  | $(11,752)$ |  | 11,566 |  | (186) |
| Included in Other Comprehensive Income |  | 1,478 |  | - |  | - |  | 1,478 |
| Purchases, Sales, Issuances, and Settlements, Net |  | $(164,743)$ |  | 3,717 |  | $(8,628)$ |  | $(169,654)$ |
| Balance as of December 31, 2008 | \$ | 55,715 | \$ | 19,553 | \$ | 3,051 | \$ | 78,319 |
| Total Unrealized Net Gains (Losses) Included in Net Income Related to Assets Still Held as of December 31, 2008 | \$ | - | \$ | $(9,331)$ | \$ | 3,051 | \$ | $(6,280)$ |


| Liabilities (dollars in thousands) | Long-Term |  | Total |  |
| :---: | :---: | :---: | :---: | :---: |
| Year Ended December 31, 2008 |  |  |  |  |
| Balance as of January 1, 2008 | \$ | 129,032 | \$ | 129,032 |
| Unrealized Net Gains Included in Net Income |  | $(3,645)$ |  | $(3,645)$ |
| Purchases, Sales, Issuances, and Settlements, Net |  | $(6,112)$ |  | $(6,112)$ |
| Balance as of December 31, 2008 | \$ | 119,275 | \$ | 119,275 |
| Total Unrealized Net Gains Included in Net Income |  |  |  |  |
| Related to Liabilities Still Held as of December 31, 2008 | \$ | $(3,563)$ | \$ | $(3,563)$ |

[^9]
## Assets and Liabilities Measured at Fair Value on a Nonrecurring Basis

As of December 31, 2009, there were no adjustments to fair value for the Company's assets and liabilities measured at fair value on a nonrecurring basis in accordance with GAAP. The following presents the financial assets that the Company measured at fair value on a nonrecurring basis in accordance with GAAP as of December 31, 2008. As of December 31, 2008, there were no adjustments to fair value for the Company's liabilities measured at fair value on a nonrecurring basis in accordance with GAAP.


The Company's residential loans held for sale are reported on an aggregate basis at the lower of cost or fair value. Unrealized losses related to the Company's residential loans held for sale as of December 31, 2008 were less than $\$ 0.1$ million. Foreclosed real estate is carried at the lower of cost or estimated fair value based on current appraisals, less estimated costs to sell. Unrealized losses related to the Company's foreclosed real estate as of December 31, 2008 were $\$ 0.1$ million. The Company's mortgage servicing rights accounted for under the amortization method are periodically assessed for impairment. Unrealized losses related to the Company's mortgage servicing rights accounted for under the amortization method as of December 31, 2008 were $\$ 0.3$ million. Goodwill is assessed annually for impairment, and more frequently if events or changes in circumstances indicate that there may be an impairment. The Company's low-income housing and other equity investments are amortized and are assessed at least annually for impairment. The Company's non-marketable equity securities, comprised of FHLB and FRB stock, are accounted for at cost which equals par or redemption value. These securities are periodically evaluated for impairment, considering the ultimate recoverability of the par value rather than by recognizing temporary declines in value. Based on management's assessment, there was no write-down to fair value required for the Company's goodwill, low-income housing and other equity investments, or non-marketable equity securities as of December 31, 2008.

## Disclosures about Fair Value of Financial Instruments

These disclosures exclude financial instruments that are recorded at fair value on a recurring basis on the Company's Consolidated Statements of Condition as well as short-term financial assets, such as cash and cash equivalents, and liabilities, such as short-term borrowings, for which the carrying amounts approximate fair value. The assumptions used below are expected to approximate those that market participants would use in valuing these financial instruments.

## Investment Securities Held-to-Maturity

The fair value of the Company's investment securities held-to-maturity was primarily measured using information from a third-party pricing service. Quoted prices in active markets were used whenever available. If quoted prices were not available, estimated fair values were measured using pricing models or other valuation techniques such as the present value of future cash flows, adjusted for credit loss assumptions.

## Loans Held for Sale

The estimated fair value of the Company's residential mortgage loans held for sale was determined based on quoted prices for similar loans in active markets. The estimated fair value of the Company's commercial loans held for sale was determined based on quoted prices for similar loans in active markets or agreed upon sales prices.

## Loans

The estimated fair value of the Company's loans was determined by discounting the expected future cash flows of pools of loans with similar characteristics. Loans were first segregated by type such as commercial, real estate, and consumer, and were then further segmented into fixed and variable rate and loan quality categories. Expected future cash flows were projected based on contractual cash flows, adjusted for estimated prepayments.

## Deposit Liabilities

The estimated fair values of the Company's noninterest-bearing and interest-bearing demand deposits and savings deposits were equal to the amount payable on demand (i.e., their carrying amounts) because these products have no stated maturity. The estimated fair values of the Company's time deposits were estimated using discounted cash flow analyses. The discount rates used were based on rates currently offered for deposits with similar remaining maturities.

## Long-Term Debt

The estimated fair values of the Company's long-term debt were calculated using a discounted cash flow approach and applying discount rates currently offered for new notes with similar remaining maturities and considering the Company's non-performance risk.

The following presents the carrying amount and fair values of the Company's financial instruments as of December 31, 2009 and 2008:


## Note 20. Bank of Hawaii Corporation Financial Statements

Condensed financial statements of the Parent were as follows:

## Condensed Statements of Income

| (dollars in thousands) | Year Ended December 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2009 |  | 2008 |  | 2007 |  |
| Income |  |  |  |  |  |  |
| Dividends From Bank of Hawaii | \$ | 123,774 | \$ | 175,860 | \$ | 175,003 |
| Interest Income From Subsidiaries |  | 130 |  | 755 |  | 2,887 |
| Redemption of Visa Shares |  | - |  | 13,737 |  | - |
| Other Income |  | 462 |  | 476 |  | 485 |
| Total Income |  | 124,366 |  | 190,828 |  | 178,375 |
| Interest Expense |  |  |  |  |  |  |
| Commercial Paper |  | - |  | 2 |  | 151 |
| Long-Term Debt with Affiliated Grantor Trust |  | - |  | 931 |  | 6,207 |
| Privately Placed Notes |  | 145 |  | 1,540 |  | 1,541 |
| Total Interest Expense |  | 145 |  | 2,473 |  | 7,899 |
| Noninterest Expense |  |  |  |  |  |  |
| Intercompany Salaries and Services |  | 925 |  | 1,100 |  | 935 |
| Other Expenses |  | 3,164 |  | 3,562 |  | 4,896 |
| Total Noninterest Expense |  | 4,089 |  | 4,662 |  | 5,831 |
| Income Before Benefit (Provision) for Income Taxes and Equity in |  |  |  |  |  |  |
| Benefit (Provision) for Income Taxes |  | 2,489 |  | $(3,267)$ |  | 4,108 |
| Equity in Undistributed Income of Subsidiaries |  | 21,412 |  | 11,787 |  | 14,950 |
| Net Income | \$ | 144,033 | \$ | 192,213 | \$ | 183,703 |

## Condensed Statements of Condition

|  | December 31, |  |  |
| :--- | ---: | ---: | ---: |
| (dollars in thousands) | $\mathbf{2 0 0 9}$ | $\mathbf{2 0 0 8}$ |  |
| Assets | $\$ 5,001$ | $\$$ | 5,037 |
| Cash with Bank of Hawaii | - | 1,000 |  |
| Interest-Bearing Deposits with Bank of Hawaii | 77,000 | 56,300 |  |
| Funds Sold to Bank of Hawaii | - | 32 |  |
| Investment Securities Available-for-Sale | 14,129 | 14,129 |  |
| Goodwill | 1,077 | 25,404 |  |
| Income Taxes Receivable and Deferred Tax Asset | 7,537 | 6,659 |  |
| Other Assets | 803,549 | 743,927 |  |
| Equity in Net Assets of Bank of Hawaii | 1,624 | 1,568 |  |
| Equity in Net Assets of Other Subsidiaries | $\$ 90,917$ | $\$$ | 854,056 |
| Total Assets | $\$$ |  |  |
| Liabilities | - | $\$$ | 513 |
| Accrued Interest Payable | 5,564 | 26,637 |  |
| Taxes Payable | 8,380 | 11,202 |  |
| Other Liabilities | - | 25,000 |  |
| Privately Placed Notes |  |  |  |


| Total Liabilities | 13,944 | 63,352 |  |
| :--- | ---: | ---: | ---: |
| Shareholders' Equity | 895,973 | 790,704 |  |
| Total Liabilities and Shareholders' Equity | $\$$ | 909,917 | $\$$ |

## Condensed Statements of Cash Flows

| (dollars in thousands) | 2009 |  | ar | Ended Dec |  | 31, |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2008 |  | 2007 |  |
| Operating Activities |  |  |  |  |  |  |
| Net Income | \$ | 144,033 | \$ | 192,213 | \$ | 183,703 |
| Adjustments to Reconcile Net Income to Net Cash Provided by Operating Activities: |  |  |  |  |  |  |
| Share-Based Compensation, Net of Tax |  | 374 |  | $(1,067)$ |  | $(3,253)$ |
| Undistributed Income of Bank of Hawaii |  | $(21,412)$ |  | $(11,787)$ |  | $(14,950)$ |
| Net Change in Other Assets and Liabilities |  | (700) |  | 9,841 |  | 86,190 |
| Net Cash Provided by Operating Activities |  | 122,295 |  | 189,200 |  | 251,690 |
| Investing Activities |  |  |  |  |  |  |
| Capital Contribution to BOHC Investment Fund, LLC |  | - |  | $(1,000)$ |  | $(2,120)$ |
| Proceeds from Dissolution of Bancorp Hawaii Capital Trust I |  | - |  | 3,093 |  | - |
| Net Cash Provided by (Used in) Investing Activities |  | - |  | 2,093 |  | $(2,120)$ |
| Financing Activities |  |  |  |  |  |  |
| Net Change in Short-Term Borrowings |  | - |  | (427) |  | $(3,336)$ |
| Repayment of Long-Term Debt |  | $(25,000)$ |  | $(29,518)$ |  | $(68,575)$ |
| Tax Benefits from Share-Based Compensation |  | 278 |  | 1,825 |  | 3,524 |
| Proceeds from Issuance of Common Stock |  | 9,664 |  | 14,136 |  | 20,633 |
| Repurchase of Common Stock |  | $(1,337)$ |  | $(62,015)$ |  | $(99,656)$ |
| Cash Dividends Paid |  | $(86,236)$ |  | $(84,855)$ |  | $(82,371)$ |
| Net Cash Used in Financing Activities |  | $(102,631)$ |  | $(160,854)$ |  | $(229,781)$ |
| Net Change in Cash and Cash Equivalents |  | 19,664 |  | 30,439 |  | 19,789 |
| Cash and Cash Equivalents at Beginning of Period |  | 62,337 |  | 31,898 |  | 12,109 |
| Cash and Cash Equivalents at End of Period | \$ | 82,001 | \$ | 62,337 | \$ | 31,898 |

## Item 9. Changes in and Disagreements With Accountants on Accounting and Financial Disclosure

None.

## Item 9A. Controls and Procedures

## Disclosure Controls and Procedures

The Company's management, including the Chief Executive Officer and Chief Financial Officer, evaluated the Company's disclosure controls and procedures (as defined in Rule 13a-15(e) or Rule 15d-15(e) under the Securities Exchange Act of 1934, as amended (the "Exchange Act")) that are designed to ensure that information required to be disclosed by the Company in the reports that it files or submits under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the U.S. Securities and Exchange Commission's rules and forms, and that such information is accumulated and communicated to the Company's management, including the Company's Chief Executive Officer and Chief Financial Officer, to evaluate the effectiveness of the Company's disclosure controls and procedures as of December 31, 2009. Based on this evaluation, the Chief Executive Officer and Chief Financial Officer concluded that the Company's disclosure controls and procedures are effective.

## Changes in Internal Control over Financial Reporting

There were no changes in the Company's internal controls over financial reporting (as defined in Rule 13a-15(f) and Rule 15d-15(f) under the Exchange Act) that occurred during the quarter ended December 31, 2009 that have materially affected or are reasonably likely to materially affect the Company's internal control over financial reporting.

## Management's Annual Report on Internal Control over Financial Reporting

Management of the Company is responsible for establishing and maintaining effective internal control over financial reporting. Internal control is designed to provide reasonable assurance to the Company's management and board of directors regarding the preparation of reliable published financial statements. Internal control over financial reporting includes self-monitoring mechanisms, and actions are taken to correct deficiencies as they are identified.

Because of inherent limitations in any system of internal control, no matter how well designed, misstatements due to error or fraud may occur and not be detected, including the possibility of the circumvention or overriding of controls. Accordingly, even effective internal control over financial reporting can provide only reasonable assurance with respect to financial statement preparation. Further, because of changes in conditions, internal control effectiveness may vary over time.

Management assessed the Company's internal control over financial reporting as of December 31, 2009. This assessment was based on criteria for effective internal control over financial reporting described in "Internal Control - Integrated Framework" issued by the Committee of Sponsoring Organizations of the Treadway Commission. Based on this assessment, the Chief Executive Officer and Chief Financial Officer assert that the Company maintained effective internal control over financial reporting as of December 31, 2009 based on the specified criteria.

The effectiveness of the Company's internal control over financial reporting as of December 31, 2009, has been audited by Ernst \& Young LLP, the independent registered public accounting firm who also has audited the Company's consolidated financial statements included in this Annual Report on Form 10-K. Ernst \& Young LLP's report on the Company's internal control over financial reporting appears on the following page.

## Report of Independent Registered Public Accounting Firm

## The Board of Directors and Shareholders

## Bank of Hawaii Corporation

We have audited Bank of Hawaii Corporation's internal control over financial reporting as of December 31, 2009, based on criteria established in Internal Control - Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (the "COSO criteria"). Bank of Hawaii Corporation's management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting included in the accompanying Management's Annual Report on Internal Control over Financial Reporting. Our responsibility is to express an opinion on the company's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, testing and evaluating the design and operating effectiveness of internal control based on the assessed risk and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect and correct misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, Bank of Hawaii Corporation maintained, in all material respects, effective internal control over financial reporting as of December 31, 2009, based on the COSO criteria.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated statements of condition of Bank of Hawaii Corporation and subsidiaries as of December 31, 2009 and 2008 and the related consolidated statements of income, shareholders' equity and cash flows for each of the three years in the period ended December 31, 2009 and our report dated February 22, 2010 expressed an unqualified opinion thereon.
/s/ Ernst \& Young LLP
Honolulu, Hawaii
February 22, 2010

## Item 9B. Other Information

None.

## Part III

Except as otherwise indicated, the following information required by the Instructions to Form $10-\mathrm{K}$ is incorporated herein by reference from various sections of the Bank of Hawaii Corporation Proxy Statement for the annual meeting of shareholders to be held on April 23, 2010, as summarized below:

## Item 10. Directors, Executive Officers and Corporate Governance

"Board of Directors"; "Audit Committee Report"; and "Section 16(a) Beneficial Ownership Reporting Compliance."
Information regarding the executive officers of the Parent is incorporated by reference from "Executive Officers of the Registrant" at the end of Part I of this report.

The Parent's Board of Directors has determined that Robert Huret and Mark A. Burak, members of the Parent's Audit Committee, are financial experts within the meaning of Section 3(a)(58) of the Exchange Act. These financial experts are independent within the meaning of Section 10A(m)(3) of the Exchange Act.

The Company has adopted a written code of ethics within the meaning of Item 406 of Regulation S-K that applies to the Parent's Chief Executive Officer, Chief Financial Officer, and Chief Accounting Officer. A copy of the Code of Ethics for Senior Financial Officers is available on the Company's website, www.boh.com. The Company intends to provide disclosure of any change to, or waiver from, the Company's code of ethics for its senior financial officers via its website.

## Item 11. Executive Compensation

"Corporate Governance - Compensation Committee Interlocks and Insider Participation"; "Director Compensation"; "Compensation Committee Report"; and "Executive Compensation."

## Item 12. Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters

"Beneficial Ownership" and "Equity Compensation Plan Information."

## Item 13. Certain Relationships and Related Transactions, and Director Independence

"Corporate Governance - Director Independence" and "Certain Relationships and Related Transactions."

## Item 14. Principal Accounting Fees and Services

Fees paid to the Company's independent registered public accounting firm are disclosed under the caption "Proposal 2: Ratification of Selection of an Independent Registered Public Accounting Firm" and related pre-approval policies are in the Company's Audit Committee Charter, a copy of which is posted in the Investor Relations section of the Company's website at www.boh.com.

## Part IV

## Item 15. Exhibits, Financial Statement Schedules

(a) Financial Statements and Schedules

The following Consolidated Financial Statements of Bank of Hawaii Corporation and Subsidiaries are included in Item 8 of this report:
Consolidated Statements of Income - Years ended December 31, 2009, 2008, and 2007

Consolidated Statements of Condition - December 31, 2009 and 2008

Consolidated Statements of Shareholders' Equity - Years ended December 31, 2009, 2008, and 2007

Consolidated Statements of Cash Flows - Years ended December 31, 2009, 2008, and 2007

Notes to Consolidated Financial Statements

All other schedules to the Consolidated Financial Statements stipulated by Article 9 of Regulation S-X and all other schedules to the financial statements of the registrant required by Article 5 of Regulation S-X are not required under the related instructions or are inapplicable and, therefore, have been omitted.

## Exhibit Table

Exhibit
Number
3.1 Certificate of Incorporation of Bank of Hawaii Corporation ( $\mathrm{f} / \mathrm{k} / \mathrm{a}$ Pacific Century Financial Corporation andBancorp Hawaii, Inc.), as amended (incorporated by reference from Exhibit 3.1 to Bank of HawaiiCorporation's Annual Report on Form 10-K for its fiscal year ended December 31, 2005, as filed onFebruary 28, 2006 (the "2005 10-K")).
3.2 Certificate of Amendment of Certificate of Incorporation of Bank of Hawaii Corporation (incorporated byreference from Exhibit 3.1 to Bank of Hawaii Corporation's Current Report on Form 8-K filed on April 30,2008 (the "April 30, 2008 8-K")).
3.3 Amended and Restated By-Laws of Bank of Hawaii Corporation (incorporated by reference from Exhibit 3.2to the April 30, 2008 8-K).
4.1 Instruments defining the rights of holders of long-term debt of Bank of Hawaii Corporation and itsconsolidated subsidiaries are not filed as exhibits because the amount of debt authorized under any suchinstruments does not exceed $10 \%$ of the total assets of Bank of Hawaii Corporation and its consolidatedsubsidiaries. Bank of Hawaii Corporation agrees to furnish a copy of any such instrument to the Commissionupon request.
10.1 Bank of Hawaii Corporation's Executive Incentive Plan, as amended (incorporated by reference fromExhibit 10.2 to the 2005 10-K).*
10.2 Bank of Hawaii Corporation's Executive Base Salary Deferral Plan (incorporated by reference fromExhibit 10.1 to the Bank of Hawaii Corporation's Current Report on Form 8-K filed on December 22, 2005).*
10.3 Bank of Hawaii Corporation's Directors' Deferred Compensation Plan, as amended (incorporated by referencefrom Exhibit 10.7 to the 2005 10-K).*
10.4 Bank of Hawaii Corporation's Director Stock Compensation Program, as amended (incorporated by referencefrom Exhibit 10.8 to the 2005 10-K).*
10.5 Bank of Hawaii Corporation's Amended and Restated Director Stock Compensation Plan (incorporated byreference from Appendix B to Bank of Hawaii Corporation's Definitive Proxy Statement on Schedule 14A forthe 2005 Annual Meeting of Shareholders filed on March 17, 2005).*
10.6 Bank of Hawaii Corporation's Amended and Restated Director Stock Compensation Plan - Restricted StockAgreement (incorporated by reference from Exhibit 10.1 to Bank of Hawaii Corporation's Quarterly Report onForm 10-Q for its quarterly period ended June 30, 2005, as filed on July 27, 2005 (the "June 30, 2005 10-Q")).*
10.7 Bank of Hawaii Corporation's Amended and Restated Director Stock Compensation Plan - Form of StockOption Agreement (incorporated by reference from Exhibit 10.2 to the June 30, 2005 10-Q).*
10.8 Bank of Hawaii Corporation's Stock Option Plan of 1994, as amended (incorporated by reference fromExhibit 10.12 to the 2005 10-K).*
10.9 Bank of Hawaii Corporation's 2004 Stock and Incentive Compensation Plan (incorporated by reference fromAppendix C to Bank of Hawaii Corporation's Definitive Proxy Statement on Schedule 14A for the 2004Annual Meeting of Shareholders, as filed on March 18, 2004).*
10.10 Bank of Hawaii Corporation's 2004 Stock and Incentive Compensation Plan - Form of Stock OptionAgreement (incorporated by reference from Exhibit 10.14 to the 2005 10-K).*
10.11 Bank of Hawaii Corporation's 2004 Stock and Incentive Compensation Plan - Form of Service-BasedRestricted Share Agreement (incorporated by reference from Exhibit 10.15 to the 2005 10-K).*
10.12 Bank of Hawaii Corporation's 2004 Stock and Incentive Compensation Plan - Form of Performance-Based Restricted Share Agreement (incorporated by reference from Exhibit 10.16 to the 2005 10-K).*
10.13 Amendment 2007-1 to the Bank of Hawaii Corporation 2004 Stock and Incentive Compensation Plan (incorporated by reference from Exhibit 10.13 to the Bank of Hawaii Corporation's Annual Report on Form 10-K for its fiscal year ended December 31, 2007, as filed on February 25, 2008 (the "2007 10-K")).*
10.14 Bank of Hawaii Corporation's Amended and Restated Change-In-Control Retention Plan, (incorporated by reference from Exhibit 10.1 to Bank of Hawaii Corporation's Current Report on Form 8-K, as filed on December 18, 2009).*
10.15 Amendment 2007-1 to the Bank of Hawaii Corporation Executive Incentive Plan (incorporated by reference from Exhibit 10.16 to the 2007 10-K).*
10.16 Board Resolution for Amendment to the Restricted Stock and Option Awards under the Bank of Hawaii Corporation's Amended and Restated Director Stock Compensation Plan (incorporated by reference from Exhibit 10.1 to Bank of Hawaii Corporation's Current Report on Form 8-K, as filed on July 28, 2008).*
10.17 Grant to Peter S. Ho (incorporated by reference from Exhibit 10.2 to Bank of Hawaii Corporation's Current Report on Form 8-K, as filed on December 22, 2008).*
10.18 Grants to Kent T. Lucien, Mark A. Rossi, and Mary E. Sellers (incorporated by reference from Item 5.02 and Exhibit 10.2 to Bank of Hawaii Corporation's Current Report on Form 8-K, as filed on January 19, 2010).*
21.1 Subsidiaries of the Registrant.
23.1 Consent of Independent Registered Public Accounting Firm.
31.1 Certification on Chief Executive Officer Pursuant to Rule 13a-14(a) Under the Securities Exchange Act of 1934.
31.2 Certification of Chief Financial Officer Pursuant to Rule 13a-14(a) Under the Securities Exchange Act of 1934.

32 Certification of Chief Executive Officer and Chief Financial Officer Pursuant to 18 U.S.C. Section 1350, as adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

* Management contract or compensatory plan or arrangement.
(b) Response to this item is the same as Item 15(a).
(c) Response to this item is the same as Item 15(a).


## Signatures

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Date: February 22, 2010
Bank of Hawaii Corporation
By: /s/ Allan R. Landon

Allan R. Landon
Chairman of the Board and
Chief Executive Officer
Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the dates indicated.

Date: February 22, 2010

| /s/ Allan R. Landon | /s/ S. Haunani Apoliona |
| :---: | :---: |
| Allan R. Landon, <br> Chairman of the Board and Chief Executive Officer | S. Haunani Apoliona, Director |
| /s/ Mary G. F. Bitterman | /s/ Mark A. Burak |
| Mary G. F. Bitterman, Director | Mark A. Burak, Director |
| /s/ Michael J. Chun | /s/ Clinton R. Churchill |
| Michael J. Chun, Director | Clinton R. Churchill, Director |
| /s/ David A. Heenan | /s/Robert Huret |
| David A. Heenan, Director | Robert Huret, Director |
| /s/ Kent T. Lucien | /s/ Martin A. Stein |
| Kent T. Lucien, Director and Chief Financial Officer | Martin A. Stein, Director |
| /s/ Donald M. Takaki | /s/ Barbara J. Tanabe |
| Donald M. Takaki, Director | Barbara J. Tanabe, Director |
| /s/ Robert W. Wo, Jr. | /s/ Derek J. Norris |
| Robert W. Wo, Jr., Director | Derek J. Norris <br> Principal Accounting Officer |

## Bank of Hawaii Corporation Subsidiaries of the Registrant

The required information with respect to subsidiaries of Bank of Hawaii Corporation as of December 31, 2009 is provided below. All domestic subsidiaries are wholly-owned. Each entity is consolidated with its immediate parent company except as noted.

BANK OF HAWAII CORPORATION (Parent)
Bank Holding Company - Delaware

Subsidiaries:

## BOHC INVESTMENT FUND, LLC

Hawaii

## BANK OF HAWAII

Hawaii

Subsidiaries:

Bank of Hawaii Leasing, Inc. (Parent) - (Leasing)
Hawaii

Subsidiaries:

BNE Airfleets Corporation Barbados

LPM LLC
Hawaii

Pacific Century Leasing International, LLC
Delaware

Bankoh Investment Services, Inc. (Brokerage)
Hawaii

BOH Wholesale Insurance Agency, Inc. (Insurance)
Hawaii

Bank of Hawaii Insurance Services, Inc. (Insurance) Hawaii

Bankoh Investment Partners, LLC
Delaware

Bank of Hawaii International, Inc. Hawaii

Pacific Century Insurance Services, Inc. (Captive Insurance) Hawaii

RGA Corp. Hawaii

Pacific Century Life Insurance Corporation (Insurance)

QuickLinks
Exhibit 21.1
Bank of Hawaii Corporation Subsidiaries of the Registrant

## QuickLinks -- Click here to rapidly navigate through this document

Exhibit 23.1

## Consent of Independent Registered Public Accounting Firm

We consent to the inclusion in this Annual Report (Form 10-K) of Bank of Hawaii Corporation of our report dated February 22, 2010, with respect to the consolidated financial statements of Bank of Hawaii Corporation and subsidiaries, included in the 2009 Annual Report to Shareholders of Bank of Hawaii Corporation.

Our audits also included the financial statement schedules of Bank of Hawaii Corporation and subsidiaries listed in Item 15(a). These schedules are the responsibility of Bank of Hawaii Corporation's management. Our responsibility is to express an opinion based on our audits. In our opinion, as to which the date is February 22, 2010, the financial statement schedules referred to above, when considered in relation to the basic financial statements taken as a whole, present fairly in all material respects the information set forth therein.

We consent to the incorporation by reference in the following Registration Statements:
(1) Registration Statement (Form S-3 No. 333-64248), pertaining to the Bank of Hawaii Corporation Dividend Reinvestment and Stock Purchase Plan,
(2) Registration Statements (Form S-8 No. 33-54777, Form S-8 No. 333-80127 and Form S-8 No. 33-61134), pertaining to the Pacific Century Financial Corporation Stock Option Plan of 1994 (formerly the Bancorp Hawaii, Inc. Stock Option Plan of 1994),
(3) Registration Statements (Form S-8 No. 2-96329, Form S-8 No. 33-29872, Form S-8 No. 33-49836 and Form S-8 No. 33-57267), pertaining to the Bank of Hawaii Retirement Savings Plan, (formerly the Pacific Century Financial Corporation Profit Sharing Plan),
(4) Registration Statement (Form S-8 No. 333-02835), pertaining to the Pacific Century Financial Corporation Directors' Stock Compensation Program (formerly the Bancorp Hawaii, Inc. Director Stock Compensation Program),
(5) Registration Statement (Form S-8 No. 333-14929), pertaining to Pacific Century Financial Corporation Directors Deferred Compensation Plan (formerly the Bancorp Hawaii, Inc. Directors' Deferred Compensation Plan), and
(6) Registration Statements (Form S-8 No. 333-115325 and Form S-8 No. 333-143295), pertaining to Bank of Hawaii Corporation 2004 Stock and Incentive Compensation Plan;
of our report dated February 22, 2010, with respect to the consolidated financial statements of Bank of Hawaii Corporation included herein, and our report dated February 22, 2010, with respect to the effectiveness of internal control over financial reporting of Bank of Hawaii Corporation, included herein, and our report included in the preceding paragraph with respect to the financial statement schedules of Bank of Hawaii Corporation and subsidiaries included in this Annual Report (Form 10-K) of Bank of Hawaii Corporation for the year ended December 31, 2009.
/s/ Ernst \& Young LLP

Honolulu, Hawaii
February 22, 2010

## QuickLinks

Exhibit 23.1

Consent of Independent Registered Public Accounting Firm

## Certification of Chief Executive Officer Pursuant to Rule 13a-14(a) <br> Under the Securities Exchange Act of 1934

I, Allan R. Landon, certify that:

1. I have reviewed this annual report on Form 10-K of Bank of Hawaii Corporation;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors:
a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: February 22, 2010
/s/ Allan R. Landon
Allan R. Landon
Chairman of the Board and
Chief Executive Officer

## QuickLinks

## Exhibit 31.1

Certification of Chief Executive Officer Pursuant to Rule 13a-14(a) Under the Securities Exchange Act of 1934

## Certification of Chief Financial Officer Pursuant to Rule 13a-14(a) Under the Securities Exchange Act of 1934

I, Kent T. Lucien, certify that:

1. I have reviewed this annual report on Form 10-K of Bank of Hawaii Corporation;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors:
a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: February 22, 2010
/s/ Kent T. Lucien
Kent T. Lucien
Chief Financial Officer

## QuickLinks

Exhibit 31.2
Certification of Chief Financial Officer Pursuant to Rule 13a-14(a) Under the Securities Exchange Act of 1934

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Exhibit 32

## Certification of Chief Executive Officer and Chief Financial Officer <br> Pursuant to 18 U.S.C. Section 1350, as Adopted <br> Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

We hereby certify pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that the Annual Report on Form 10-K of Bank of Hawaii Corporation for the year ended December 31, 2009 (the "Annual Report"):

- fully complies with the requirements of Section 13(a) or 15(d), as applicable, of the Securities Exchange Act of 1934; and
- the information contained in the Annual Report fairly presents, in all material respects, the financial condition and results of operations of Bank of Hawaii Corporation for the dates and periods covered by the Annual Report.

Date: February 22, 2010

| /s/ Allan R. Landon |
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| Allan R. Landon |
| Chairman of the Board and |
| Chief Executive Officer |

/s/ Kent T. Lucien
Kent T. Lucien
Chief Financial Officer
The foregoing certification is being furnished solely pursuant to 18 U.S.C. Section 1350 and is not being filed as part of the Annual Report or as a separate disclosure document.

## QuickLinks

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[^0]:    1 Efficiency ratio is defined as noninterest expense divided by total revenue (net interest income and noninterest income).

[^1]:    1 Non-performing loans and leases are included in the respective average loan and lease balances. Income, if any, on such loans and leases is recognized on a cash basis.

    2 Comprised of other consumer revolving credit, installment, and consumer lease financing.
    3 Interest income includes taxable equivalent basis adjustments, based upon a federal statutory tax rate of $35 \%$, of $\$ 1,137,000$, $\$ 945,000$, and $\$ 923,000$ for the years ended December 31, 2009, 2008, and 2007, respectively.

[^2]:    1 Based on contractual maturities.

    2
    As of December 31, 2009, loans maturing after one year consisted of $\$ 270.5$ million in variable rate loans and $\$ 163.4$ million in fixed rate loans.

[^3]:    Supplemental Information

[^4]:    Comprised of other revolving credit, installment, and lease financing.

[^5]:    1 Principally represents changes in discount rates and loan repayment rate assumptions, mostly due to changes in interest rates.
    2 Principally represents changes due to loan payoffs.

[^6]:    1 Excludes long-term securities sold under agreements to repurchase with private institutions of $\$ 675.0$ million as of December 31 , 2009 and 2008, and $\$ 600.0$ million as of December 31, 2007.

    2 The weighted average interest rates for securities sold under agreements to repurchase were computed by dividing actual interest expense on borrowings by the average daily borrowings.

[^7]:    1 Participants' contributions relative to the postretirement benefit plan were offset against employer benefits paid in the table above. Participants' contributions for postretirement benefits were $\$ 1.3$ million for the years ended December 31, 2009 and 2008.

    2 Amounts are recognized in Retirement Benefits Payable in the Consolidated Statements of Condition.

[^8]:    1 The tax effects of fair value adjustments on investment securities available-for-sale, the minimum pension liability adjustment, and tax benefits related to stock options are recorded directly in consolidated shareholders' equity. The net tax charge (benefit) recorded directly to consolidated shareholders' equity was $\$(8.3)$ million, $\$ 11.3$ million, and $\$(18.7)$ million, for the years ended December 31, 2009, 2008, and 2007, respectively.

[^9]:    1 Unrealized gains and losses related to investment securities available-for-sale are reported as a component of other comprehensive income in the Company's consolidated statements of condition.

    2 Realized and unrealized gains and losses related to mortgage servicing rights are reported as a component of mortgage banking income in the Company's consolidated statements of income.

    3 Realized and unrealized gains and losses related to interest rate lock commitments are reported as a component of mortgage banking income in the Company's consolidated statements of income. Realized and unrealized gains and losses related to interest rate swap agreements are recorded as a component of other noninterest income in the Company's consolidated statements of income.

