# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D. C. 20549

# FORM 8-K/A

(Amendment No. 1)

# CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported)

February 28, 2019 (January 28, 2019)

# BANK OF HAWAII CORPORATION

(Exact name of registrant as specified in its charter)

Delaware1-688799-0148992(State of Incorporation)(Commission(IRS EmployerFile Number)Identification No.)

130 Merchant Street, Honolulu, Hawaii96813(Address of principal executive offices)(Zip Code)

(Registrant's telephone number, including area code)

(888) 643-3888

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

- o Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- o Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- o Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- o Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4 (c))

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

- o Emerging growth company
- o If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

# **Explanatory Note**

This Amendment No. 1 on Form 8-K/A (this "Form 8-K/A") is an amendment to the Current Report of Form 8-K of Bank of Hawaii Corporation, dated January 28, 2019 (the "Original Form 8-K"). This Form 8-K/A is being filed for the purpose of correcting fiscal year end date from 10/24 to 12/31. No other changes were made to the Original Form 8-K. References to the exhibits in this Form 8-K/A are references to the exhibits filed with the Original Form 8-K.

## Item 2.02. Results of Operations and Financial Condition.

On January 28, 2019, Bank of Hawaii Corporation announced its results of operations for the quarter ended December 31, 2018. The public announcement was made by means of a press release, the text of which is furnished as Exhibit 99.1 hereto and incorporated herein by reference.

## Item 9.01. Financial Statements and Exhibits.

## (d) Exhibits

## Exhibit No.

99.1 January 28, 2019 Press Release: Bank of Hawaii Corporation Fourth Quarter 2018 Financial Results. Any internet addresses provided in this release are for informational purposes only and are not intended to be hyperlinks. Furnished herewith.

## **Signatures**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: February 28, 2019 Bank of Hawaii Corporation

By: /s/ Mark A. Rossi

Mark A. Rossi

Vice Chairman and Corporate Secretary





Media Inquiries

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# Bank of Hawaii Corporation 2018 Financial Results

- 2018 Earnings \$5.23 Per Diluted Share
- 2018 Net Income \$219.6 Million
- Diluted Earnings Per Share \$1.30 for the Fourth Quarter of 2018
- Net Income \$53.9 Million for the Fourth Ouarter of 2018
- Board of Directors Declares Dividend of \$0.62 Per Share
- Board of Directors Authorizes Increase in Share Repurchase of \$130.0 Million

#### FOR IMMEDIATE RELEASE

**HONOLULU, HI** (January 28, 2019) -- Bank of Hawaii Corporation (NYSE: BOH) today reported diluted earnings per share of \$5.23 for the full year of 2018, up 20.8 percent from diluted earnings per share of \$4.33 in 2017. Net income for the year was \$219.6 million, up \$34.9 million or 18.9 percent from net income of \$184.7 million in the previous year. The return on average assets for the full year of 2018 increased to 1.29 percent compared with 1.10 percent in 2017. The return on average equity for the full year of 2018 increased to 17.63 percent compared with 15.27 percent in 2017.

"Bank of Hawaii finished 2018 with solid financial performance," said Peter Ho, Chairman, President, and CEO. "During the year our loan and deposit balances continued to grow and our net interest margin expanded. Our asset quality, capital and liquidity all remained strong. During the fourth quarter we completed the sale of our MyBankoh Rewards Credit Card portfolio in order to focus on our co-branded Hawaiian Airlines Bank of Hawaii World Elite Mastercard program."

Diluted earnings per share were \$1.30 for the fourth quarter of 2018, down from \$1.36 in the third quarter of 2018 and up from \$1.01 in the fourth quarter of 2017. Net income for the fourth quarter of 2018 was \$53.9 million, down from \$56.9 million in the previous quarter and up from \$43.0 million in the same quarter last year. The return on average assets for the fourth quarter of 2018 was 1.26 percent, compared with 1.33 percent in the third quarter of 2018 and 1.00 percent in the fourth quarter last year. The return on average equity for the fourth quarter of 2018 was 17.05 percent compared with 18.06 percent in the third quarter of 2018 and 13.85 percent in the fourth quarter last year.

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## **Financial Highlights**

Net interest income, on a taxable-equivalent basis, was \$491.5 million for the full year of 2018, an increase of \$22.4 million from net interest income of \$469.1 million in 2017. Net interest income, on a taxable-equivalent basis, for the fourth quarter of 2018 was \$125.2 million, an increase of \$1.0 million compared with net interest income of \$124.2 million in the third quarter of 2018 and up \$3.6 million compared with net interest income of \$121.6 million in the fourth quarter last year. Analyses of changes in net interest income are included in Tables 8a, 8b and 8c.

The net interest margin for the full year of 2018 was 3.05 percent, an increase of 12 basis points from the net interest margin of 2.93 percent in 2017. The net interest margin was 3.10 percent in the fourth quarter of 2018, an increase of 3 basis points from the third quarter of 2018 and 12 basis points from the fourth quarter last year. The sale of the credit card portfolio in the fourth quarter of 2018 resulted in a decrease of 2 basis points in the fourth quarter net interest margin.

The provision for credit losses for the full year of 2018 was \$13.4 million compared with a provision for credit losses of \$16.9 million in 2017. Results for the fourth quarter of 2018 included a provision for credit losses of \$2.0 million compared with \$3.8 million in the previous quarter and \$4.3 million in the same quarter last year.

Noninterest income for the full year of 2018 was \$168.9 million compared with noninterest income of \$185.4 million in 2017. Results for 2017 included a gain of \$12.5 million on the sale of Visa Class B shares compared with a charge of \$1.0 million for the adjustment to the conversions ratio in 2018 and \$0.9 million in higher fees related to the Visa Class B shares sold. Excluding the Visa sale, the decrease from the previous year was primarily due to a decline in mortgage banking income and service charges on deposits that were partially offset by a gain resulting from a low-income housing investment sale and distribution. Noninterest income was \$42.1 million in the fourth quarter of 2018 compared with noninterest income of \$41.5 million in the third quarter of 2018 and noninterest income of \$41.9 million in the fourth quarter of 2017.

Noninterest expense for the full year of 2018 was \$371.6 million compared with noninterest expense of \$357.7 million in 2017. Noninterest expense was \$95.9 million in the fourth quarter of 2018 and included \$4.1 million in one-time significant items related to employee separation, a medical expense, an operational loss, and legal expenses. Noninterest expense was \$90.5 million in the third quarter of 2018. There were no significant items in noninterest expense during the third quarter of 2018. Noninterest expense was \$92.3 million in the fourth quarter of 2017 and included one-time employee bonuses totaling \$2.2 million, including payroll taxes. An analysis of noninterest expenses related to salaries and benefits is included in Table 9.

The efficiency ratio for the full year of 2018 was 56.71 percent compared with 55.66 percent in 2017. The efficiency ratio for the fourth quarter of 2018 was 57.75 percent compared with 55.07 percent in the previous quarter and 57.49 percent in the same quarter last year.

The effective tax rate for the full year of 2018 was 18.73 percent. The effective tax rate for the full year of 2017 was 31.11 percent, which included a one-time adjustment in the fourth quarter of \$3.6 million related to the Tax Cuts and Jobs Act. Excluding this expense, the effective tax rate for the full year of 2017 was 29.78 percent. The lower effective tax rate in 2018 was primarily due to the reduction in the federal corporate tax rate as a result of the tax reform bill. The effective tax rate for the fourth quarter of 2018 was 20.92 percent compared with 18.75 percent in the previous quarter and 32.93 percent during the same quarter last year.

The Company's business segments are defined as Retail Banking, Commercial Banking, Investment Services and Private Banking, and Treasury & Other. Results are determined based on the Company's internal financial management reporting process and organizational structure. Selected financial information for the business segments is included in Tables 13a and 13b.

## **Asset Quality**

The Company's overall asset quality continued to remain strong during the fourth quarter of 2018. Total non-performing assets were \$12.9 million at December 31, 2018 compared with \$13.8 million at September 30, 2018 and \$16.1 million at December 31, 2017. Non-performing assets as a percentage of total loans and leases and foreclosed real estate were 0.12 percent at December 31, 2018 compared with 0.13 percent at September 30, 2018 and 0.16 percent at December 31, 2017.

Accruing loans and leases past due 90 days or more were \$6.6 million at December 31, 2018 compared with \$8.1 million at September 30, 2018 and \$7.1 million at December 31, 2017. Restructured loans and leases not included in non-accrual loans or accruing loans past due 90 days or more declined to \$48.7 million at December 31, 2018 compared with \$49.5 million at September 30, 2018 and \$55.7 million at December 31, 2017. More information on non-performing assets and accruing loans and leases past due 90 days or more is presented in Table 11.

Net charge-offs for the full year of 2018 were \$14.1 million or 0.14 percent of total average loans and leases compared with net charge-offs of \$13.8 million or 0.15 percent of total average loans and leases in 2017. Net charge-offs during the fourth quarter of 2018 were \$4.0 million or 0.15 percent annualized of total average loans and leases outstanding and were comprised of charge-offs of \$6.9 million partially offset by recoveries of \$2.9 million. Net charge-offs during the third quarter of 2018 were \$3.3 million or 0.13 percent annualized of total average loans and leases outstanding and were comprised of charge-offs of \$6.0 million and recoveries of \$2.7 million. Net charge-offs during the fourth quarter of 2017 were \$3.8 million or 0.15 percent annualized of total average loans and leases outstanding and were comprised of charge-offs of \$5.8 million and recoveries of \$2.1 million.

The allowance for loan and lease losses was \$106.7 million at December 31, 2018, a decrease from \$108.7 million at September 30, 2018 and \$107.3 million at December 31, 2017. The ratio of the allowance for loan and lease losses to total loans and leases outstanding was 1.02 percent at December 31, 2018, a decrease of 4 basis points from September 30, 2018 and 8 basis points from December 31, 2017. The reduction in the provision for the allowance for loan and lease losses compared with the net charge-offs during the fourth quarter of 2018 was largely due to the release of credit loss reserves related to the credit card portfolio. The total reserve for unfunded commitments of \$6.8 million at December 31, 2018 was unchanged from the prior quarter and the same quarter last year. Details of loan and lease charge-offs, recoveries, and the components of the total reserve for credit losses are summarized in Table 12.

## Other Financial Highlights

Total assets were \$17.1 billion at December 31, 2018, an increase of \$152.2 million from total assets of \$17.0 billion at September 30, 2018 and an increase of \$54.9 million from total assets of \$17.1 billion at December 31, 2017. Average total assets were \$17.0 billion during the fourth quarter of 2018, a decrease of \$26.8 million compared with average total assets of \$17.0 billion during the previous quarter and a decrease of \$96.0 million compared with average total assets of \$17.1 billion during the same quarter last year.

The investment securities portfolio was \$5.5 billion at December 31, 2018, a decrease of \$224.1 million from total securities of \$5.7 billion at September 30, 2018 and a decrease of \$671.1 million from total securities of \$6.2 billion at December 31, 2017. The investment securities portfolio remains largely comprised of securities issued by U.S. government agencies and included \$3.5 billion in securities held to maturity and \$2.0 billion in securities available for sale at December 31, 2018.

Total loans and leases increased to \$10.4 billion at December 31, 2018, an increase of \$217.7 million or 2.1 percent from total loans and leases of \$10.2 billion at September 30, 2018 and up \$651.8 million or 6.7 percent from total loans and leases of \$9.8 billion at December 31, 2017. The commercial portfolio increased to \$4.0 billion at the end of the fourth quarter of 2018, up \$79.5 million or 2.0 percent from commercial loans of \$3.9 billion at the end of the third quarter of 2018 and up \$213.3 million or 5.7 percent from commercial loans of \$3.8 billion at the end of the fourth quarter last year. Consumer loans grew to \$6.5 billion at December 31, 2018, up \$138.2 million or 2.2 percent from consumer loans of \$6.3 billion at the end of the third quarter of 2018 and up \$438.5 million or 7.3 percent from consumer loans of \$6.0 billion at the end of the fourth quarter last year. The previously mentioned sale of the credit card portfolio during the fourth quarter of 2018 reduced the consumer loan portfolio by \$51.6 million in outstanding balances. Average total loans and leases were \$10.3 billion during the fourth quarter and up 6.5 percent from average loans and leases of \$9.7 billion during the same quarter last year. Loan and lease portfolio balances are summarized in Table 10.

Total deposits were \$15.0 billion at December 31, 2018, up \$183.9 million or 1.2 percent from total deposits of \$14.8 billion at September 30, 2018 and up \$143.3 million or 1.0 percent from total deposits of \$14.9 billion at December 31, 2017. Consumer deposits increased to \$7.7 billion at December 31, 2018, up \$99.2 million or 1.3 percent from consumer deposits of \$7.6 billion at the end of the third quarter of 2018 and up \$248.5 million or 3.3 percent from \$7.5 billion at the end of the fourth quarter last year. Commercial deposits increased to \$6.1 billion at the end of the fourth quarter of 2018, up \$130.8 million or 2.2 percent from \$6.0 billion at the end of the third quarter of 2018 and up \$124.4 million or 2.1 percent from \$6.0 billion at the end of the fourth quarter last year. Other deposits, including public funds, were \$1.2 billion at December 31, 2018, down slightly from \$1.2 billion at September 30, 2018 and down from \$1.4 billion at December 31, 2017 largely due to the strategic decision to continue the reduction of public time deposits. Average total deposits were \$14.8 billion during the fourth quarter of 2018, a decrease of \$41.0 million compared with average total deposits of \$14.8 billion during the previous quarter and a decrease of \$33.7 million compared with average total deposits of \$14.8 billion during the same quarter last year. Deposit balances are summarized in Tables 7a, 7b, and 10.

During the fourth quarter of 2018, the Company repurchased 325.4 thousand shares of common stock at a total cost of \$24.9 million under its share repurchase program. The average cost was \$76.63 per share repurchased. From the beginning of the share repurchase program initiated during July 2001 through December 31, 2018, the Company has repurchased 55.3 million shares and returned nearly \$2.2 billion to shareholders at an average cost of \$39.14 per share. From January 2 through January 25, 2019 the Company repurchased an additional 178.0 thousand shares of common stock at an average cost of \$72.68 per share repurchased. The Company's Board of Directors increased the authorization under the share repurchase program by an additional \$130.0 million. Remaining buyback authority under the share repurchase program was \$148.8 million at January 25, 2019.

Total shareholders' equity was \$1.27 billion at December 31, 2018, up from \$1.25 billion at September 30, 2018, and up from \$1.23 billion at December 31, 2017. The Tier 1 Capital Ratio was 13.07 percent at December 31, 2018 compared with 13.20 percent at September 30, 2018 and 13.24 percent at December 31, 2017. The Tier 1 Leverage Ratio at December 31, 2018 was 7.60 percent compared with 7.55 percent at September 30, 2018 and 7.26 percent at December 31, 2017.

The Company's Board of Directors declared a quarterly cash dividend of \$0.62 per share on the Company's outstanding shares. The dividend will be payable on March 14, 2019 to shareholders of record at the close of business on February 28, 2019.

## Hawaii Economy

General economic conditions in Hawaii remained healthy during 2018, led by record-high visitors, low unemployment, rising real estate prices, and an active construction industry. For the first eleven months of 2018 total visitor arrivals increased 6.1 percent and visitor spending increased 8.0 percent compared to the same period in 2017. The statewide seasonally-adjusted unemployment rate remains low at 2.5 percent in December 2018 compared with 3.9 percent nationally.

Real estate prices on Oahu remained strong during 2018. The volume of single-family home and condominium sales on Oahu decreased compared with 2017, with single-family home sales down 7.7 percent and condominium sales down 2.5 percent. The median sales prices continued to increase during the year, with the median sales price of a single-family home in 2018 up 4.6 percent and the median sales price of a condominium up 3.7 percent compared with 2017. As of December 31, 2018, months of inventory of single-family homes and condominiums on Oahu were 2.8 months and 2.9 months, respectively. More information on current Hawaii economic trends is presented in Table 15.

## **Conference Call Information**

The Company will review its 2018 financial results today at 8:00 a.m. Hawaii Time (1:00 p.m. Eastern Time). The call will be accessible via teleconference and via the investor relations link of Bank of Hawaii Corporation's website, <a href="https://www.boh.com">www.boh.com</a>. The toll-free number is 1 (844) 543-5235 in the United States and Canada and 1 (703) 318-2209 for other international callers. Use the pass code "Bank of Hawaii" to access the call. A replay will be available for one week beginning approximately 11:00 a.m. Hawaii Time on Monday, January 28, 2019. The replay number is 1 (855) 859-2056 in the United States and Canada and 1 (404) 537-3406 from other international locations. Enter the pass code 6070839 when prompted. In addition, a replay will be available on the Company's website, <a href="https://www.boh.com">www.boh.com</a>.

## **Forward-Looking Statements**

This news release, and other statements made by the Company in connection with it may contain "forward-looking statements", such as forecasts of our financial results and condition, expectations for our operations and business prospects, and our assumptions used in those forecasts and expectations. Do not unduly rely on forward-looking statements. Actual results might differ significantly from our forecasts and expectations because of a variety of factors. More information about these factors is contained in Bank of Hawaii Corporation's Annual Report on Form 10-K for the year ended December 31, 2017, which was filed with the U.S. Securities and Exchange Commission. We do not promise to update forward-looking statements to reflect later events or circumstances

Bank of Hawaii Corporation is an independent regional financial services company serving businesses, consumers, and governments in Hawaii, American Samoa, and the West Pacific. The Company's principal subsidiary, Bank of Hawaii, was founded in 1897. For more information about Bank of Hawaii Corporation, see the Company's website, www.boh.com.

Financial Highlights Table 1

			Т	Three Months Ended	l			Yea	ar Ended	
	De	ecember 31,		September 30,		December 31,		Dec		
(dollars in thousands, except per share amounts)		2018		2018		2017		2018		2017
or the Period:										
Operating Results										
Vet Interest Income	\$	123,973	\$	•	\$	118,770	\$	486,352	\$	457,238
Provision for Credit Losses		2,000		3,800		4,250		13,425		16,900
Cotal Noninterest Income		42,108		41,482		41,855		168,923		185,417
Total Noninterest Expense		95,911		90,538		92,336		371,624		357,691
Net Income		53,911		56,933		42,953		219,602		184,672
Basic Earnings Per Share		1.30		1.37		1.02		5.26		4.37
Diluted Earnings Per Share		1.30		1.36		1.01		5.23		4.33
Dividends Declared Per Share		0.62		0.60		0.52		2.34		2.04
erformance Ratios										
eturn on Average Assets		1.26	%	1.33	%	1.00	%	1.29	%	1.10
eturn on Average Shareholders' Equity		17.05		18.06		13.85		17.63		15.27
fficiency Ratio <sup>1</sup>		57.75		55.07		57.49		56.71		55.66
let Interest Margin <sup>2</sup>		3.10		3.07		2.98		3.05		2.93
Dividend Payout Ratio <sup>3</sup>		47.69		43.80		50.98		44.49		46.68
verage Shareholders' Equity to Average Assets		7.39		7.35		7.20		7.34		7.22
verage Balances										
verage Loans and Leases	\$	10,320,051	\$	10,081,886	\$	9,688,710	\$	10,043,661	\$	9,346,828
verage Assets		16,988,550		17,015,340		17,084,596		16,970,992		16,749,230
verage Deposits		14,779,511		14,820,480		14,813,218		14,757,724		14,505,423
verage Shareholders' Equity		1,254,704		1,250,500		1,230,564		1,245,672		1,209,087
er Share of Common Stock										
Book Value	\$	30.56	\$		\$	29.05	\$	30.56	\$	29.05
angible Book Value		29.80		29.22		28.31		29.80		28.31
Market Value		(7.00		50.01		05.70		(7.00		05.80
Closing		67.32		78.91		85.70		67.32		85.70
High		82.80		86.53		88.38		89.09		90.80
Low		63.64		78.30		77.71		63.64		74.72
						December 31,		September 30,		December 31
						2018		2018		2017
s of Period End:										
alance Sheet Totals										
oans and Leases					\$	10,448,774	\$	10,231,062	\$	9,796,947
otal Assets						17,143,974		16,991,734		17,089,052
otal Deposits						15,027,242		14,843,335		14,883,968
Other Debt						135,643		185,662		260,716
otal Shareholders' Equity						1,268,200		1,253,327		1,231,868
sset Quality										
Jon-Performing Assets					\$	12,930	\$	13,798	\$	16,120
Allowance for Loan and Lease Losses						106,693		108,690		107,346
llowance to Loans and Leases Outstanding						1.02	%	1.06	%	1.10
apital Ratios										
ommon Equity Tier 1 Capital Ratio						13.07	%	13.20	%	13.24
er 1 Capital Ratio						13.07		13.20		13.24
otal Capital Ratio						14.21		14.38		14.46
ier 1 Leverage Ratio						7.60		7.55		7.26
otal Shareholders' Equity to Total Assets						7.40		7.38		7.21
angible Common Equity to Tangible Assets <sup>4</sup>						7.23		7.20		7.04
angible Common Equity to Risk-Weighted Assets <sup>4</sup>						12.52		12.56		12.84
on Financial Data										
on-Financial Data ıll-Time Equivalent Employees						2,122		2,143		2,132
1								_,0		_,

Branches	69	69	69
ATMs	382	382	387

<sup>&</sup>lt;sup>1</sup> Efficiency ratio is defined as noninterest expense divided by total revenue (net interest income and total noninterest income).

<sup>&</sup>lt;sup>2</sup> Net interest margin is defined as net interest income, on a taxable-equivalent basis, as a percentage of average earning assets.

<sup>&</sup>lt;sup>3</sup> Dividend payout ratio is defined as dividends declared per share divided by basic earnings per share.

4 Tangible common equity to tangible assets and tangible common equity to risk-weighted assets are Non-GAAP financial measures. See Table 2 "Reconciliation of Non-GAAP Financial Measures." Note: Common Equity Tier 1 and Tier 1 Capital Ratios were revised from 13.19% and Tangible Common Equity to Risk-Weighted Assets were revised from 12.55% as of September 30, 2018.

# Bank of Hawaii Corporation and Subsidiaries Reconciliation of Non-GAAP Financial Measures

Table 2

	December 31,	September 30,	December 31,
(dollars in thousands)	2018	2018	2017
Total Shareholders' Equity	\$ 1,268,200	\$ 1,253,327	\$ 1,231,868
Less: Goodwill	31,517	31,517	31,517
Tangible Common Equity	\$ 1,236,683	\$ 1,221,810	\$ 1,200,351
Total Assets	\$ 17,143,974	\$ 16,991,734	\$ 17,089,052
Less: Goodwill	31,517	31,517	31,517
Tangible Assets	\$ 17,112,457	\$ 16,960,217	\$ 17,057,535
Risk-Weighted Assets, determined in accordance			
with prescribed regulatory requirements	\$ 9,878,904	\$ 9,731,082	\$ 9,348,296
Total Shareholders' Equity to Total Assets	7.40%	7.38%	7.21%
Tangible Common Equity to Tangible Assets (Non-GAAP)	7.23%	7.20%	7.04%
Tier 1 Capital Ratio	13.07%	13.20%	13.24%
Tangible Common Equity to Risk-Weighted Assets (Non-GAAP)	12.52%	12.56%	12.84%

Note: Risk-Weighted Assets was revised from \$9,732,618, Tier 1 Capital Ratio was revised from 13.19%, and Tangible Common Equity to Risk-Weighted Assets was revised from 12.55% as of September 30, 2018.

			Three Months E	nded	1	Year	Ended	l
	D	ecember 31,	September 3	0,	December 31,	December 31,		
(dollars in thousands, except per share amounts)		2018	2018		2017	2018		2017
Interest Income								
Interest and Fees on Loans and Leases	\$	107,404	\$ 104,2	48	\$ 96,974	\$ 410,597	\$	370,441
Income on Investment Securities								
Available-for-Sale		13,043	12,5	88	11,866	50,152		46,772
Held-to-Maturity		21,482	20,8	21	21,782	84,310		81,740
Deposits		10		10	3	34		15
Funds Sold		727	1,3	93	717	3,723		3,882
Other		352	3	64	271	1,357		944
Total Interest Income		143,018	139,4	24	131,613	550,173		503,794
Interest Expense								
Deposits		13,172	10,9	31	6,980	41,143		22,332
Securities Sold Under Agreements to Repurchase		4,671	4,0	67	4,664	18,519		19,592
Funds Purchased		440		33	81	609		123
Short-Term Borrowings		88		28	_	145		64
Other Debt		674	8	38	1,118	3,405		4,445
Total Interest Expense		19,045	16,4	97	12,843	63,821		46,556
Net Interest Income		123,973	122,9		118,770	486,352		457,238
Provision for Credit Losses		2,000	·	300	4,250	13,425		16,900
Net Interest Income After Provision for Credit Losses		121,973	119,1		114,520	472,927		440,338
Noninterest Income		121,773	117,	21	114,520	472,727		440,336
Trust and Asset Management		10,558	10,7	182	11,105	43,877		45,430
Mortgage Banking		2,148	· ·	65	2,593	8,437		12,949
Service Charges on Deposit Accounts		7,562	· · · · · · · · · · · · · · · · · · ·	255	8,053	28,811		32,575
·			· ·		· · ·			54,845
Fees, Exchange, and Other Service Charges		14,576	14,1		13,784	57,482		
Investment Securities Gains (Losses), Net		(841)	ì	(29)	(617)	(3,938)		10,430
Annuity and Insurance		1,409		60	1,273	5,822		6,858
Bank-Owned Life Insurance Other		1,941	·	520	1,609	7,199		6,517
		4,755 42,108		182	4,055	21,233		15,813
Total Noninterest Income		42,108	41,4	82	41,855	168,923		185,417
Noninterest Expense		54.056	51.5	10.2	51.600	212 200		202 720
Salaries and Benefits		54,856	51,7		51,698	213,208		203,729
Net Occupancy		8,918	8,7		8,510	34,742		32,536
Net Equipment		6,364		16	5,454	23,852		22,078
Data Processing		5,151	4,2		4,310	17,846		15,483
Professional Fees		2,467		206	3,266	9,992		11,681
FDIC Insurance		1,336		57	2,253	7,732		8,666
Other		16,819	15,4		16,845	64,252		63,518
Total Noninterest Expense		95,911	90,5		92,336	371,624		357,691
Income Before Provision for Income Taxes		68,170	70,0		64,039	270,226		268,064
Provision for Income Taxes		14,259	13,1		21,086	50,624		83,392
Net Income	\$	53,911	\$ 56,9	33	\$ 42,953	\$ 219,602	\$	184,672
Basic Earnings Per Share	\$	1.30	\$ 1	.37	\$ 1.02	\$ 5.26	\$	4.37
Diluted Earnings Per Share	\$	1.30	\$ 1	.36	\$ 1.01	\$ 5.23	\$	4.33
Dividends Declared Per Share	\$	0.62	\$ 0	.60	\$ 0.52	\$ 2.34	\$	2.04
Basic Weighted Average Shares		41,325,456	41,620,7	76	42,116,452	41,714,770		42,280,931
Diluted Weighted Average Shares		41,601,649	41,899,4	01	42,450,191	41,999,399		42,607,057

Note: Certain prior period information has been reclassified to conform to current presentation.

# **Bank of Hawaii Corporation and Subsidiaries** Consolidated Statements of Comprehensive Income

	. 1		4
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	Three Months Ended					Year Ended		
	December 31,		September 30,	December 31,		December 31,		
(dollars in thousands)		2018	2018	2017		2018	2017	
Net Income	\$	53,911 \$	56,933 \$	42,953	\$	219,602 \$	184,672	
Other Comprehensive Income (Loss), Net of Tax:								
Net Unrealized Gains (Losses) on Investment Securities		11,169	(5,599)	(10,430)		(6,525)	(1,986)	
Defined Benefit Plans		(2,974)	216	738		(2,326)	1,177	
Other Comprehensive Income (Loss)		8,195	(5,383)	(9,692)		(8,851)	(809)	
Comprehensive Income	\$	62,106 \$	51,550 \$	33,261	\$	210,751 \$	183,863	

		December 31,	September 30,	December 31,
(dollars in thousands)		2018	2018	2017
Assets				
Interest-Bearing Deposits in Other Banks	\$	3,028	\$ 3,725	\$ 3,421
Funds Sold		198,860	104,199	181,413
Investment Securities				
Available-for-Sale		2,007,942	2,049,687	2,232,979
Held-to-Maturity (Fair Value of \$3,413,994; \$3,549,235; and \$3,894,121)		3,482,092	3,664,487	3,928,170
Loans Held for Sale		10,987	18,063	19,231
Loans and Leases		10,448,774	10,231,062	9,796,947
Allowance for Loan and Lease Losses		(106,693)	(108,690)	(107,346)
Net Loans and Leases		10,342,081	10,122,372	9,689,601
Total Earning Assets		16,044,990	15,962,533	16,054,815
Cash and Due from Banks		324,081	227,049	263,017
Premises and Equipment, Net		151,837	142,928	130,926
Accrued Interest Receivable		51,230	54,839	50,485
Foreclosed Real Estate		1,356	1,909	1,040
Mortgage Servicing Rights		24,310	24,463	24,622
Goodwill		31,517	31,517	31,517
Bank-Owned Life Insurance		283,771	282,637	280,034
Other Assets		230,882	263,859	252,596
Total Assets	S	17,143,974	\$ 16,991,734	\$ 17,089,052
Noninterest-Bearing Demand Interest-Bearing Demand Savings Time Total Deposits Short-Term Borrowings Securities Sold Under Agreements to Repurchase Other Debt Retirement Benefits Payable Accrued Interest Payable	S	4,739,596 3,002,925 5,539,199 1,745,522 15,027,242 199 504,296 135,643 40,494 8,253	\$ 4,678,981 2,975,069 5,444,053 1,745,232 14,843,335 629 504,293 185,662 36,288 7,689	\$ 4,724,300 3,082,563 5,389,013 1,688,092 14,883,968 ————————————————————————————————————
Taxes Payable and Deferred Taxes		19,736	15,549	24,009
Other Liabilities		139,911	144,962	138,940
Total Liabilities		15,875,774	15,738,407	15,857,184
Shareholders' Equity				
Common Stock (\$.01 par value; authorized 500,000,000 shares;				
issued / outstanding: December 31, 2018 - 58,063,689 / 41,499,898;				
September 30, 2018 - 58,070,578 / 41,809,551;				
and December 31, 2017 - 57,959,074 / 42,401,443)		577	577	576
Capital Surplus		571,704	569,223	561,161
Accumulated Other Comprehensive Loss		(51,043)	(59,238)	(34,715)
Retained Earnings		1,641,314	1,612,998	1,512,218
Treasury Stock, at Cost (Shares: December 31, 2018 - 16,563,791;				
September 30, 2018 - 16,261,027; and December 31, 2017 - 15,557,631)		(894,352)	(870,233)	(807,372)
Total Shareholders' Equity		1,268,200	1,253,327	1,231,868

				Accum.			
				Other			
				Compre-			
				hensive			
	Common Shares	Common	Capital	Income	Retained	Treasury	
(dollars in thousands)	Outstanding	Stock	Surplus	(Loss)	Earnings	Stock	Total
Balance as of December 31, 2016	42,635,978	\$ 576	\$ 551,628	\$ (33,906) \$	1,415,440 \$	(772,201) \$	1,161,537
Net Income	_	_	_	_	184,672	_	184,672
Other Comprehensive Loss	_	_	_	(809)	_	_	(809)
Share-Based Compensation	_	_	7,369	_	_	_	7,369
Common Stock Issued under Purchase and Equity							
Compensation Plans and Related Tax Benefits	337,091	_	2,164	_	(828)	11,905	13,241
Common Stock Repurchased	(571,626)	_	_	_	_	(47,076)	(47,076)
Cash Dividends Declared (\$2.04 per share)	_	_	_	_	(87,066)	_	(87,066)
Balance as of December 31, 2017	42,401,443	\$ 576	\$ 561,161	\$ (34,715) \$	1,512,218 \$	(807,372) \$	1,231,868
Net Income		_	_	_	219,602	_	219,602
Other Comprehensive Loss	<u> </u>	_	_	(8,851)		_	(8,851)
Reclassification of the Income Tax Effects of the							
Tax Cuts and Jobs Act from AOCI	_	_	_	(7,477)	7,477	_	_
Share-Based Compensation	_	_	8,146	_	_	_	8,146
Common Stock Issued under Purchase and Equity							
Compensation Plans and Related Tax Benefits	219,210	1	2,397	_	513	5,008	7,919
Common Stock Repurchased	(1,120,755)	_	_	_	_	(91,988)	(91,988)
Cash Dividends Declared (\$2.34 per share)		_		_	(98,496)	<u> </u>	(98,496)
Balance as of December 31, 2018	41,499,898	\$ 577	\$ 571,704	\$ (51,043) \$	1,641,314 \$	(894,352) \$	1,268,200

## Average Balances and Interest Rates - Taxable-Equivalent Basis

		Thre	e Months Ended			Three	Months Ende	i		Three Months Ended			
		Dec	ember 31, 2018			Septe	mber 30, 2018			December 31, 2017			
		Average	Income/	Yield/		Average	Income/	Yield/		Average	Income/	Yield/	
(dollars in millions)		Balance	Expense	Rate		Balance	Expense	Rate		Balance	Expense	Rate	
Earning Assets													
Interest-Bearing Deposits in Other Banks	\$	3.3	s —	1.21 %	6 \$	3.6	s —	1.09	% \$	3.2	s —	0.46 %	
Funds Sold		128.2	0.7	2.22		281.9	1.4	1.93		221.0	0.7	1.27	
Investment Securities													
Available-for-Sale													
Taxable		1,480.5	10.0	2.70		1,512.1	9.5	2.51		1,669.7	8.5	2.05	
Non-Taxable		556.4	3.8	2.77		567.5	3.9	2.75		619.0	5.1	3.29	
Held-to-Maturity													
Taxable		3,360.5	20.0	2.38		3,413.7	19.3	2.26		3,775.6	20.3	2.15	
Non-Taxable		235.1	1.9	3.16		236.1	1.9	3.16		239.0	2.3	3.87	
Total Investment Securities		5,632.5	35.7	2.53		5,729.4	34.6	2.41		6,303.3	36.2	2.30	
Loans Held for Sale		12.1	0.2	4.63		14.9	0.2	4.45		15.9	0.2	4.02	
Loans and Leases 1													
Commercial and Industrial		1,351.1	14.3	4.21		1,279.4	13.0	4.04		1,284.5	11.7	3.62	
Commercial Mortgage		2,256.0	24.2	4.25		2,180.5	23.0	4.19		2,063.2	20.2	3.89	
Construction		179.8	2.2	4.79		187.0	2.2	4.65		213.8	2.6	4.78	
Commercial Lease Financing		173.2	1.0	2.42		175.0	1.0	2.30		202.6	1.3	2.56	
Residential Mortgage		3,615.8	35.1	3.88		3,563.5	34.0	3.82		3,420.0	32.6	3.81	
Home Equity		1,652.4	15.7	3.78		1,622.4	15.7	3.83		1,552.4	14.3	3.65	
Automobile		641.8	6.0	3.73		606.3	5.9	3.84		516.3	5.8	4.43	
Other <sup>2</sup>		450.0	8.8	7.72		467.8	9.3	7.90		435.9	8.5	7.80	
Total Loans and Leases		10,320.1	107.3	4.14		10,081.9	104.1	4.11		9,688.7	97.0	3.98	
Other		36.8	0.4	3.82		38.9	0.4	3.74		40.6	0.3	2.67	
Total Earning Assets <sup>3</sup>		16,133.0	144.3	3.56		16,150.6	140.7	3.47		16,272.7	134.4	3.29	
Cash and Due from Banks		234.3				252.1				229.5			
Other Assets		621.3				612.6				582.4			
Total Assets	\$	16,988.6	•		\$	17,015.3			\$	17,084.6			
					_				_	,			
Interest-Bearing Liabilities													
Interest-Bearing Deposits													
Demand	\$	2,888.3	1.5	0.20	\$	2,999.5	1.3	0.17	\$	2,877.7	0.5	0.06	
Savings	Ψ	5,494.5	4.5	0.32	Ψ	5,482.4	3.8	0.28	Ψ	5,396.9	1.9	0.14	
Time		1,800.7	7.2	1.59		1,683.0	5.8	1.37		1,767.9	4.6	1.03	
Total Interest-Bearing Deposits		10,183.5	13.2	0.51		10,164.9	10.9	0.43		10,042.5	7.0	0.28	
						<u> </u>				<u> </u>			
Short-Term Borrowings		89.6	0.5	2.31		11.6	0.1	2.06		25.0	0.1	1.27	
Securities Sold Under Agreements to Repurchase		504.3	4.7	3.62		504.3	4.7	3.62		505.3	4.6	3.61	
Other Debt		145.2	0.7	1.85		208.5	0.8	1.60		267.6	1.1	1.66	
Total Interest-Bearing Liabilities		10,922.6	19.1	0.69		10,889.3	16.5	0.60		10,840.4	12.8	0.47	
Net Interest Income			\$ 125.2			_	\$ 124.2			-	\$ 121.6		
Interest Rate Spread				2.87 %				2.87				2.82 %	
Net Interest Margin				3.10 %	6			3.07	%			2.98 %	
Noninterest-Bearing Demand Deposits		4,596.0				4,655.6				4,770.7			
Other Liabilities		215.3				219.9				242.9			
Shareholders' Equity	_	1,254.7			_	1,250.5			_	1,230.6			
Total Liabilities and Shareholders' Equity	\$	16,988.6			\$	17,015.3			\$	17,084.6			

<sup>1</sup> Non-performing loans and leases are included in the respective average loan and lease balances. Income, if any, on such loans and leases is recognized on a cash basis.

 $<sup>^{2}</sup>$  Comprised of other consumer revolving credit, installment, and consumer lease financing.

<sup>3</sup> Interest income includes taxable-equivalent basis adjustments, based upon a federal statutory tax rate of 21% for 2018 and 35% for 2017, of \$1,263,000 for the three months ended December 31, 2018, \$1,265,000 for the three months ended September 30, 2018, and \$2,808,000 for the three months ended December 31, 2017.

			ar Ended	Year Ended					
			nber 31, 2018				mber 31, 2017		
		Average Balance	Income/	Yield/ Rate		Average Balance	Income/	Yield/ Rate	
(dollars in millions)		Daiance	Expense	Kate		Багапсе	Expense	Kate	
Earning Assets Interest-Bearing Deposits in Other Banks	\$	3.2 \$	_	1.05 %	\$	3.4 \$	_	0.45 %	
Funds Sold	Ψ	200.0	3.7	1.86	Ψ	423.0	3.9	0.43 70	
Investment Securities		200.0	3.7	1.00		423.0	3.7	0.72	
Available-for-Sale									
Taxable		1,537.7	37.6	2.44		1,659.3	33.1	2.00	
Non-Taxable		577.9	15.9	2.76		643.7	21.0	3.27	
Held-to-Maturity		2,,,,,		_,,,		0.077		0.27	
Taxable		3,468.4	78.4	2.26		3,648.6	75.7	2.07	
Non-Taxable		236.5	7.5	3.17		240.4	9.3	3.88	
Total Investment Securities		5,820.5	139.4	2.39		6,192.0	139.1	2.25	
Loans Held for Sale		14.0	0.6	4.31		22.6	0.9	3.99	
Loans and Leases 1		14.0	0.0	4.51		22.0	0.5	3.77	
Commercial and Industrial		1,304.8	51.9	3.98		1,262.8	44.5	3.52	
Commercial Mortgage		2,164.6	89.7	4.14		1,977.1	75.7	3.83	
Construction		184.9	8.6	4.68		238.4	11.2	4.69	
Commercial Lease Financing		176.8	4.1	2.29		205.9	4.8	2.32	
Residential Mortgage		3,546.5	136.0	3.84		3,307.6	126.4	3.82	
Home Equity		1,620.8	61.1	3.77		1,467.7	53.2	3.62	
Automobile		591.2	23.2	3.92		486.5	23.2	4.78	
Other <sup>2</sup>		454.1	35.6	7.85		400.8	31.8	7.93	
Total Loans and Leases		10,043.7	410.2	4.08		9,346.8	370.8	3.97	
Other		39.0	1.4	3.48		40.5	0.9	2.33	
Total Earning Assets <sup>3</sup>		16,120.4	555.3	3.44		16,028.3	515.6	3.22	
Cash and Due from Banks		241.6	333.3	5.44		158.7	313.0	3.22	
Other Assets		609.0				562.2			
Total Assets	\$	16,971.0			\$	16,749.2			
Total Assets	Ψ	10,571.0			Ψ	10,715.2			
Interest-Bearing Liabilities									
Interest-Bearing Deposits									
Demand	\$	2,958.8	4.7	0.16	\$	2,871.7	1.7	0.06	
Savings	Ψ	5,434.3	13.6	0.25	Ψ	5,388.5	6.7	0.12	
Time		1,725.9	22.8	1.32		1,589.4	13.9	0.88	
Total Interest-Bearing Deposits		10,119.0	41.1	0.41		9,849.6	22.3	0.23	
Short-Term Borrowings		35.5	0.8	2.13		17.7	0.2	1.05	
Securities Sold Under Agreements to Repurchase		504.7	18.5	3.67		507.0	19.6	3.86	
Other Debt		211.3	3.4	1.61		267.9	4.4	1.66	
Total Interest-Bearing Liabilities		10,870.5	63.8	0.59		10,642.2	46.5	0.44	
Net Interest Income		\$	491.5	0.37		\$	469.1	0.44	
		3	771.3	2.07 .07		3	707.1	0.70 01	
Interest Rate Spread				2.85 %				2.78 %	
Net Interest Margin		4.636.7		3.05 %		4.655.0		2.93 %	
Noninterest-Bearing Demand Deposits		4,638.7				4,655.8			
Other Liabilities		216.1				242.1			
Shareholders' Equity		1,245.7			Φ.	1,209.1			
Total Liabilities and Shareholders' Equity	\$	16,971.0			\$	16,749.2			

<sup>1</sup> Non-performing loans and leases are included in the respective average loan and lease balances. Income, if any, on such loans and leases is recognized on a cash basis.

 $<sup>^{2}</sup>$  Comprised of other consumer revolving credit, installment, and consumer lease financing.

<sup>3</sup> Interest income includes taxable-equivalent basis adjustments, based upon a federal statutory tax rate of 21% for 2018 and 35% for 2017, of \$5,170,000 for the year ended December 31, 2018 and \$11,843,000 for the year ended December 31, 2017.

	Three Months En	ded December 31, 2018	
	Compared to	September 30, 2018	
(dollars in millions)	 Volume <sup>1</sup>	Rate <sup>1</sup>	Total
Change in Interest Income:			
Funds Sold	\$ (0.9) \$	0.2 \$	(0.7)
Investment Securities			
Available-for-Sale			
Taxable	(0.2)	0.7	0.5
Non-Taxable	(0.1)	_	(0.1)
Held-to-Maturity			
Taxable	(0.3)	1.0	0.7
Total Investment Securities	(0.6)	1.7	1.1
Loans and Leases			
Commercial and Industrial	0.8	0.5	1.3
Commercial Mortgage	0.8	0.4	1.2
Construction	(0.1)	0.1	_
Residential Mortgage	0.5	0.6	1.1
Home Equity	0.2	(0.2)	_
Automobile	0.3	(0.2)	0.1
Other 2	(0.3)	(0.2)	(0.5)
Total Loans and Leases	2.2	1.0	3.2
Total Change in Interest Income	0.7	2.9	3.6
Change in Interest Expense:			
Interest-Bearing Deposits			
Demand	_	0.2	0.2
Savings	_	0.7	0.7
Time	0.4	1.0	1.4
Total Interest-Bearing Deposits	0.4	1.9	2.3
Short-Term Borrowings	0.4		0.4
Other Debt	(0.2)	0.1	(0.1)
Total Change in Interest Expense	0.6	2.0	2.6
Change in Net Interest Income	\$ 0.1 \$	0.9 \$	1.0

<sup>1</sup> The change in interest income and expense not solely due to changes in volume or rate has been allocated on a pro-rata basis to the volume and rate columns.

 $<sup>^{2}</sup>$  Comprised of other consumer revolving credit, installment, and consumer lease financing.

	Three Months Ended December 31, 2018						
		Compared to	December 31, 2017				
(dollars in millions)		Volume <sup>1</sup>	Rate 1	Total			
Change in Interest Income:							
Funds Sold	\$	(0.4) \$	0.4 \$	_			
Investment Securities							
Available-for-Sale							
Taxable		(1.0)	2.5	1.5			
Non-Taxable		(0.5)	(0.8)	(1.3)			
Held-to-Maturity		` ′	` ′	· í			
Taxable		(2.4)	2.1	(0.3)			
Non-Taxable		_	(0.4)	(0.4)			
Total Investment Securities		(3.9)	3.4	(0.5)			
Loans Held for Sale		( )					
Loans and Leases							
Commercial and Industrial		0.6	2.0	2.6			
Commercial Mortgage		2.0	2.0	4.0			
Construction		(0.4)	_	(0.4)			
Commercial Lease Financing		(0.2)	(0.1)	(0.3)			
Residential Mortgage		1.9	0.6	2.5			
Home Equity		0.9	0.5	1.4			
Automobile		1.2	(1.0)	0.2			
Other 2		0.4	(0.1)	0.3			
Total Loans and Leases		6.4	3.9	10.3			
Other		(0.1)	0.2	0.1			
Total Change in Interest Income		2.0	7.9	9.9			
Change in Interest Expense:							
Interest-Bearing Deposits							
Demand		_	1.0	1.0			
Savings		_	2.6	2.6			
Time		0.1	2.5	2.6			
Total Interest-Bearing Deposits		0.1	6.1	6.2			
Short-Term Borrowings		0.3	0.1	0.4			
Securities Sold Under Agreements to Repurchase		_	0.1	0.1			
Other Debt		(0.5)	0.1	(0.4)			
Total Change in Interest Expense		(0.1)	6.4	6.3			

\$

2.1 \$

1.5 \$

3.6

**Change in Net Interest Income** 

<sup>&</sup>lt;sup>1</sup> The change in interest income and expense not solely due to changes in volume or rate has been allocated on a pro-rata basis to the volume and rate columns.

<sup>&</sup>lt;sup>2</sup> Comprised of other consumer revolving credit, installment, and consumer lease financing.

	Year Ended December 31, 2018							
		Compared to	December 31, 2017					
(dollars in millions)		Volume 1	Rate 1	Total				
Change in Interest Income:								
Funds Sold	\$	(2.8) \$	2.6 \$	(0.2)				
Investment Securities								
Available-for-Sale								
Taxable		(2.5)	7.0	4.5				
Non-Taxable		(2.0)	(3.1)	(5.1)				
Held-to-Maturity			,					
Taxable		(3.9)	6.6	2.7				
Non-Taxable		(0.1)	(1.7)	(1.8)				
Total Investment Securities		(8.5)	8.8	0.3				
Loans Held for Sale		(0.4)	0.1	(0.3)				
Loans and Leases				· ´				
Commercial and Industrial		1.5	5.9	7.4				
Commercial Mortgage		7.6	6.4	14.0				
Construction		(2.5)	(0.1)	(2.6)				
Commercial Lease Financing		(0.7)		(0.7)				
Residential Mortgage		9.1	0.5	9.6				
Home Equity		5.7	2.2	7.9				
Automobile		4.5	(4.5)	_				
Other 2		4.1	(0.3)	3.8				
Total Loans and Leases		29.3	10.1	39.4				
Other		0.1	0.4	0.5				
Total Change in Interest Income		17.7	22.0	39.7				
Cl I								
Change in Interest Expense:								
Interest-Bearing Deposits								
Demand		0.1	2.9	3.0				
Savings		0.1	6.8	6.9				
Time		1.3	7.6	8.9				
Total Interest-Bearing Deposits		1.5	17.3	18.8				
Short-Term Borrowings		0.3	0.3	0.6				
Securities Sold Under Agreements to Repurchase		(0.1)	(1.0)	(1.1)				
Other Debt		(0.9)	(0.1)	(1.0)				
Total Change in Interest Expense		0.8	16.5	17.3				

\$

16.9 \$

5.5 \$

22.4

**Change in Net Interest Income** 

<sup>&</sup>lt;sup>1</sup> The change in interest income and expense not solely due to changes in volume or rate has been allocated on a pro-rata basis to the volume and rate columns.

<sup>&</sup>lt;sup>2</sup> Comprised of other consumer revolving credit, installment, and consumer lease financing.

# Bank of Hawaii Corporation and Subsidiaries

Salaries and Benefits

Table 9

		Thre	e Months Ended	Year Ended		
	 December 31,	S	eptember 30,	December 31,	December 3	31,
(dollars in thousands)	2018		2018	2017	2018	2017
Salaries	\$ 33,603	\$	33,308 \$	31,132	\$ 132,884 \$	122,334
Incentive Compensation	5,715		5,378	7,078	20,687	22,834
Share-Based Compensation	1,417		2,153	3,040	8,074	10,184
Commission Expense	1,158		1,034	1,427	4,418	6,493
Retirement and Other Benefits	4,369		3,925	4,178	17,313	16,347
Payroll Taxes	2,277		2,372	2,301	11,389	11,025
Medical, Dental, and Life Insurance	5,237		3,616	2,503	16,134	12,362
Separation Expense	1,080		(4)	39	2,309	2,150
<b>Total Salaries and Benefits</b>	\$ 54,856	\$	51,782 \$	51,698	\$ 213,208 \$	203,729

Note: Certain prior period information has been reclassified to conform to current presentation.

# **Bank of Hawaii Corporation and Subsidiaries**

Loan and Lease Portfolio Balances					Table 10
	December 31,	September 30,	June 30,	March 31,	December 31,
(dollars in thousands)	2018	2018	2018	2018	2017
Commercial					
Commercial and Industrial	\$ 1,331,149 \$	1,314,609 \$	1,282,967 \$	1,329,096 \$	1,279,347
Commercial Mortgage	2,302,356	2,237,020	2,169,357	2,097,339	2,103,967
Construction	170,061	176,447	185,350	186,530	202,253
Lease Financing	176,226	172,232	178,598	179,771	180,931
Total Commercial	3,979,792	3,900,308	3,816,272	3,792,736	3,766,498
Consumer					
Residential Mortgage	3,673,796	3,596,627	3,548,444	3,505,239	3,466,773
Home Equity	1,681,442	1,625,208	1,622,314	1,601,698	1,585,455
Automobile	658,133	625,086	592,705	558,468	528,474
Other <sup>1</sup>	455,611	483,833	473,588	458,487	449,747
Total Consumer	6,468,982	6,330,754	6,237,051	6,123,892	6,030,449
<b>Total Loans and Leases</b>	\$ 10,448,774 \$	10,231,062 \$	10,053,323 \$	9,916,628 \$	9,796,947

# Deposits

	December 31,	September 30,	June 30,	March 31,	December 31,
(dollars in thousands)	2018	2018	2018	2018	2017
Consumer	\$ 7,726,731 \$	7,627,527 \$	7,672,435 \$	7,665,926 \$	7,478,228
Commercial	6,098,186	5,967,343	5,921,414	5,897,194	5,973,763
Public and Other	1,202,325	1,248,465	1,349,509	1,394,013	1,431,977
<b>Total Deposits</b>	\$ 15,027,242 \$	14,843,335 \$	14,943,358 \$	14,957,133 \$	14,883,968

<sup>&</sup>lt;sup>1</sup> Comprised of other revolving credit, installment, and lease financing.

(dollars in thousands)		December 31, 2018	September 30, 2018	June 30, 2018	March 31, 2018	December 31, 2017
Non-Performing Assets						
Non-Accrual Loans and Leases						
Commercial						
Commercial and Industrial	\$	542 \$	1,205 \$	917 \$	986 \$	448
Commercial Mortgage		2,040	652	659	1,367	1,398
Total Commercial		2,582	1,857	1,576	2,353	1,846
Consumer						
Residential Mortgage		5,321	6,359	6,722	6,725	9,243
Home Equity		3,671	3,673	3,933	3,890	3,991
Total Consumer		8,992	10,032	10,655	10,615	13,234
Total Non-Accrual Loans and Leases		11,574	11,889	12,231	12,968	15,080
Foreclosed Real Estate		1,356	1,909	2,926	2,768	1,040
Total Non-Performing Assets	\$	12,930 \$	13,798 \$	15,157 \$	15,736 \$	16,120
Accruing Loans and Leases Past Due 90 Days or More						
Commercial						
Commercial and Industrial	\$	10 \$	— \$	2 \$	- \$	_
Commercial Mortgage				5,680		_
Total Commercial		10	_	5,682		_
Consumer						
Residential Mortgage	\$	2,446 \$	2,426 \$	2,281 \$	2,927 \$	2,703
Home Equity		2,684	3,112	3,016	3,013	1,624
Automobile		513	829	674	333	886
Other <sup>1</sup>		914	1,727	1,660	1,895	1,934
Total Consumer		6,557	8,094	7,631	8,168	7,147
Total Accruing Loans and Leases Past Due 90 Days or More	\$	6,567 \$	8,094 \$	13,313 \$	8,168 \$	7,147
Restructured Loans on Accrual Status	s	40.721 P	40.462 · f	50.212	57.742 6	55 (72)
and Not Past Due 90 Days or More  Total Loans and Leases	\$ \$	48,731 \$ 10,448,774 \$	49,462 \$ 10,231,062 \$	50,212 \$	56,743 \$ 9,916,628 \$	55,672 9,796,947
Total Dours and Deases	Ψ	10,110,771 ψ	10,231,002 ψ	10,055,525 ψ	),710,020 \$	7,770,717
Ratio of Non-Accrual Loans and Leases to Total Loans and Leases						
Many of Front Petrual Louis and Leases to Total Louis and Leases		0.11%	0.12%	0.12%	0.13%	0.15%
Ratio of Non-Performing Assets to Total Loans and Leases  Ratio of Non-Performing Assets to Total Loans and Leases		0.11%	0.12%	0.12%	0.13%	0.15%
		0.11%	0.12%	0.12%	0.13%	0.15%
Ratio of Non-Performing Assets to Total Loans and Leases						
Ratio of Non-Performing Assets to Total Loans and Leases						
Ratio of Non-Performing Assets to Total Loans and Leases and Foreclosed Real Estate						0.16%
Ratio of Non-Performing Assets to Total Loans and Leases and Foreclosed Real Estate  Ratio of Commercial Non-Performing Assets to Total Commercial Loans and Leases and Commercial Foreclosed Real Estate		0.12%	0.13%	0.15%	0.16%	0.16%
Ratio of Non-Performing Assets to Total Loans and Leases and Foreclosed Real Estate  Ratio of Commercial Non-Performing Assets to Total Commercial Loans and Leases and Commercial Foreclosed Real Estate  Ratio of Consumer Non-Performing Assets to Total Consumer Loans		0.12%	0.13%	0.15%	0.16%	0.16%
Ratio of Non-Performing Assets to Total Loans and Leases and Foreclosed Real Estate  Ratio of Commercial Non-Performing Assets to Total Commercial Loans and Leases and Commercial Foreclosed Real Estate		0.12%	0.13%	0.15%	0.16%	
Ratio of Non-Performing Assets to Total Loans and Leases and Foreclosed Real Estate  Ratio of Commercial Non-Performing Assets to Total Commercial Loans and Leases and Commercial Foreclosed Real Estate  Ratio of Consumer Non-Performing Assets to Total Consumer Loans		0.12%	0.13%	0.15%	0.16%	0.16%
Ratio of Non-Performing Assets to Total Loans and Leases and Foreclosed Real Estate  Ratio of Commercial Non-Performing Assets to Total Commercial Loans and Leases and Commercial Foreclosed Real Estate  Ratio of Consumer Non-Performing Assets to Total Consumer Loans and Leases and Consumer Foreclosed Real Estate		0.12%	0.13%	0.15%	0.16%	0.16%
Ratio of Non-Performing Assets to Total Loans and Leases and Foreclosed Real Estate  Ratio of Commercial Non-Performing Assets to Total Commercial Loans and Leases and Commercial Foreclosed Real Estate  Ratio of Consumer Non-Performing Assets to Total Consumer Loans and Leases and Consumer Foreclosed Real Estate  Ratio of Non-Performing Assets and Accruing Loans and Leases		0.12%	0.13%	0.15%	0.16%	0.16% 0.05% 0.24%
Ratio of Non-Performing Assets to Total Loans and Leases and Foreclosed Real Estate  Ratio of Commercial Non-Performing Assets to Total Commercial Loans and Leases and Commercial Foreclosed Real Estate  Ratio of Consumer Non-Performing Assets to Total Consumer Loans and Leases and Consumer Foreclosed Real Estate  Ratio of Non-Performing Assets and Accruing Loans and Leases Past Due 90 Days or More to Total Loans and Leases		0.12% 0.06% 0.16%	0.13% 0.05% 0.19%	0.15%	0.16%	0.16% 0.05% 0.24%
Ratio of Non-Performing Assets to Total Loans and Leases and Foreclosed Real Estate  Ratio of Commercial Non-Performing Assets to Total Commercial Loans and Leases and Commercial Foreclosed Real Estate  Ratio of Consumer Non-Performing Assets to Total Consumer Loans and Leases and Consumer Foreclosed Real Estate  Ratio of Non-Performing Assets and Accruing Loans and Leases Past Due 90 Days or More to Total Loans and Leases		0.12% 0.06% 0.16%	0.13% 0.05% 0.19%	0.15%	0.16%	0.16% 0.05% 0.24%
Ratio of Non-Performing Assets to Total Loans and Leases and Foreclosed Real Estate  Ratio of Commercial Non-Performing Assets to Total Commercial Loans and Leases and Commercial Foreclosed Real Estate  Ratio of Consumer Non-Performing Assets to Total Consumer Loans and Leases and Consumer Foreclosed Real Estate  Ratio of Non-Performing Assets and Accruing Loans and Leases Past Due 90 Days or More to Total Loans and Leases and Foreclosed Real Estate  Quarter to Quarter Changes in Non-Performing Assets Balance at Beginning of Quarter	S	0.12% 0.06% 0.16% 0.19%	0.13% 0.05% 0.19% 0.21%	0.15% 0.04% 0.22% 0.28%	0.16% 0.06% 0.22% 0.24%	0.16% 0.05% 0.24% 0.24%
Ratio of Non-Performing Assets to Total Loans and Leases and Foreclosed Real Estate  Ratio of Commercial Non-Performing Assets to Total Commercial Loans and Leases and Commercial Foreclosed Real Estate  Ratio of Consumer Non-Performing Assets to Total Consumer Loans and Leases and Consumer Foreclosed Real Estate  Ratio of Non-Performing Assets and Accruing Loans and Leases Past Due 90 Days or More to Total Loans and Leases and Foreclosed Real Estate  Quarter to Quarter Changes in Non-Performing Assets Balance at Beginning of Quarter Additions	\$	0.12% 0.06% 0.16%	0.13% 0.05% 0.19%	0.15% 0.04% 0.22%	0.16%	0.16% 0.05% 0.24% 0.24%
Ratio of Non-Performing Assets to Total Loans and Leases and Foreclosed Real Estate  Ratio of Commercial Non-Performing Assets to Total Commercial Loans and Leases and Commercial Foreclosed Real Estate  Ratio of Consumer Non-Performing Assets to Total Consumer Loans and Leases and Consumer Foreclosed Real Estate  Ratio of Non-Performing Assets and Accruing Loans and Leases Past Due 90 Days or More to Total Loans and Leases and Foreclosed Real Estate  Quarter to Quarter Changes in Non-Performing Assets Balance at Beginning of Quarter Additions Reductions	\$	0.12%  0.06%  0.16%  0.19%	0.13% 0.05% 0.19% 0.21% 15,157 \$ 2,030	0.15%  0.04%  0.22%  0.28%  15,736 \$ 1,949	0.16% 0.06% 0.22% 0.24% 16,120 \$ 2,332	0.16% 0.05% 0.24% 0.24% 17,035 2,109
Ratio of Non-Performing Assets to Total Loans and Leases and Foreclosed Real Estate  Ratio of Commercial Non-Performing Assets to Total Commercial Loans and Leases and Commercial Foreclosed Real Estate  Ratio of Consumer Non-Performing Assets to Total Consumer Loans and Leases and Consumer Foreclosed Real Estate  Ratio of Non-Performing Assets and Accruing Loans and Leases Past Due 90 Days or More to Total Loans and Leases and Foreclosed Real Estate  Quarter to Quarter Changes in Non-Performing Assets Balance at Beginning of Quarter Additions Reductions Payments	s	0.12%  0.06%  0.16%  0.19%  13,798 \$ 4,509  (3,759)	0.13%  0.05%  0.19%  0.21%  15,157 \$ 2,030  (415)	0.15%  0.04%  0.22%  0.28%  15,736 \$ 1,949  (1,847)	0.16%  0.06%  0.22%  0.24%  16,120 \$ 2,332  (1,251)	0.16% 0.05% 0.24% 0.24% 17,035 2,109 (368)
Ratio of Non-Performing Assets to Total Loans and Leases and Foreclosed Real Estate  Ratio of Commercial Non-Performing Assets to Total Commercial Loans and Leases and Commercial Foreclosed Real Estate  Ratio of Consumer Non-Performing Assets to Total Consumer Loans and Leases and Consumer Foreclosed Real Estate  Ratio of Non-Performing Assets and Accruing Loans and Leases Past Due 90 Days or More to Total Loans and Leases and Foreclosed Real Estate  Quarter to Quarter Changes in Non-Performing Assets Balance at Beginning of Quarter Additions Reductions	\$	0.12%  0.06%  0.16%  0.19%  13,798 \$ 4,509  (3,759) (605)	0.13% 0.05% 0.19% 0.21% 15,157 \$ 2,030	0.15%  0.04%  0.22%  0.28%  15,736 \$ 1,949	0.16% 0.06% 0.22% 0.24% 16,120 \$ 2,332	0.16% 0.05% 0.24% 0.24% 17,035 2,109
Ratio of Non-Performing Assets to Total Loans and Leases and Foreclosed Real Estate  Ratio of Commercial Non-Performing Assets to Total Commercial Loans and Leases and Commercial Foreclosed Real Estate  Ratio of Consumer Non-Performing Assets to Total Consumer Loans and Leases and Consumer Foreclosed Real Estate  Ratio of Non-Performing Assets and Accruing Loans and Leases Past Due 90 Days or More to Total Loans and Leases and Foreclosed Real Estate  Quarter to Quarter Changes in Non-Performing Assets Balance at Beginning of Quarter Additions Reductions Payments	S	0.12%  0.06%  0.16%  0.19%  13,798 \$ 4,509  (3,759) (605) (653)	0.13%  0.05%  0.19%  0.21%  15,157 \$ 2,030  (415) (1,420) (1,301)	0.15%  0.04%  0.22%  0.28%  15,736 \$ 1,949  (1,847)	0.16%  0.06%  0.22%  0.24%  16,120 \$ 2,332  (1,251)	0.16% 0.05% 0.24% 0.24% 17,035 2,109 (368) (1,779) (353)
Ratio of Non-Performing Assets to Total Loans and Leases and Foreclosed Real Estate  Ratio of Commercial Non-Performing Assets to Total Commercial Loans and Leases and Commercial Foreclosed Real Estate  Ratio of Consumer Non-Performing Assets to Total Consumer Loans and Leases and Consumer Foreclosed Real Estate  Ratio of Non-Performing Assets and Accruing Loans and Leases Past Due 90 Days or More to Total Loans and Leases and Foreclosed Real Estate  Quarter to Quarter Changes in Non-Performing Assets  Balance at Beginning of Quarter Additions Reductions Payments Return to Accrual Status	\$	0.12%  0.06%  0.16%  0.19%  13,798 \$ 4,509  (3,759) (605)	0.13%  0.05%  0.19%  0.21%  15,157 \$ 2,030  (415) (1,420)	0.15%  0.04%  0.22%  0.28%  15,736 \$ 1,949  (1,847) (126)	0.16%  0.06%  0.22%  0.24%  16,120 \$ 2,332  (1,251) (1,270)	0.16%  0.05%  0.24%  17,035 2,109  (368) (1,779)

 $<sup>^{\</sup>rm I}$  Comprised of other revolving credit, installment, and lease financing.

Loans and Leases Charged-Off         (365)         (           Commercial and Industrial         (365)         (           Consumer         (1)         (2)         (335)         (2)         (0)         (1)         (1)         (1)         (2)         (3)         (2)         (0)         (1)         (3)         (3)         (3)         (3)         (3)         (4)         (4)         (6)         (6)         (6)         (6)         (8)         (6)         (6)         (8)         (6)         (6)         (8)         (6)         (8)         (8)         (6)         (6)         (8)         (8)         (6)         (8)         (8)         (6)         (8)         (8)         (6)         (8)         (9)         (9)         (9)         (9) <td< th=""><th>December 31, 2017  10 \$ 113,703  49) (495  — (424) (221  14) (2,014  40) (3,108  27) (5,846  42 284  — 1</th><th>4) 4) 4) 8) 5)</th><th>2018  114,168  (1,505)  (101) (665) (8,218) (14,075) (24,564)  2,039 — 807</th><th>2017</th></td<>	December 31, 2017  10 \$ 113,703  49) (495  — (424) (221  14) (2,014  40) (3,108  27) (5,846  42 284  — 1	4) 4) 4) 8) 5)	2018  114,168  (1,505)  (101) (665) (8,218) (14,075) (24,564)  2,039 — 807	2017
Balance at Beginning of Period         \$ 115,512         \$ 115,           Loans and Leases Charged-Off         Commercial and Industrial         (365)         (6           Consumer         Residential Mortgage         (1)         Home Equity         (406)         (1)           Automobile         (2,335)         (2, 0ther 1         (3,781)         (3, 781)         (3, 781)         (3, 781)         (3, 781)         (3, 781)         (3, 781)         (4, 78	10 \$ 113,703  49) (499  — (224) (221  14) (2,012  40) (3,108  27) (5,846  42 284  — 1	4) 4) 4) 8) 5)	(1,505) (101) (665) (8,218) (14,075) (24,564)  2,039 — 807	\$ 110,845 (1,408) (729) (995) (7,737) (12,386) (23,255) 1,482 3
Loans and Leases Charged-Off         (365)         (           Commercial and Industrial         (365)         (           Consumer         (1)         (2)         (335)         (2)         (0)         (1)         (1)         (1)         (2)         (3)         (2)         (0)         (1)         (3)         (3)         (3)         (3)         (3)         (4)         (4)         (6)         (6)         (6)         (6)         (8)         (6)         (6)         (8)         (6)         (6)         (8)         (6)         (8)         (8)         (6)         (6)         (8)         (8)         (6)         (8)         (8)         (6)         (8)         (8)         (6)         (8)         (9)         (9)         (9)         (9) <td< th=""><th>49) (499) — (4224) (221) 14) (2,014) 40) (3,108) 27) (5,846) 42 284 — 1</th><th>4) 4) 4) 8) 5)</th><th>(1,505) (101) (665) (8,218) (14,075) (24,564)  2,039 — 807</th><th>(1,408) (729) (995) (7,737) (12,386) (23,255) 1,482</th></td<>	49) (499) — (4224) (221) 14) (2,014) 40) (3,108) 27) (5,846) 42 284 — 1	4) 4) 4) 8) 5)	(1,505) (101) (665) (8,218) (14,075) (24,564)  2,039 — 807	(1,408) (729) (995) (7,737) (12,386) (23,255) 1,482
Commercial         (365)         (Commercial and Industrial)         (365)         (Commercial and Industrial)           Residential Mortgage         (1)         (406)         (1)           Home Equity         (406)         (2,335)         (2, 335)         (2, 355)         (2, 355)         (2, 356)         (3, 781)         (3, 781)         (3, 781)         (3, 781)         (3, 781)         (3, 781)         (3, 781)         (3, 781)         (3, 781)         (4, 782)         (6, 888)         (8,	— (22) (22) (22) (23) (23) (24) (25) (25) (25) (27) (5,846) (27) (28) (27) (28) (28) (27) (28) (28) (28) (28) (28) (28) (28) (28	4) 1) 4) 8) 5)	(101) (665) (8,218) (14,075) (24,564) 2,039	(729) (995) (7,737) (12,386) (23,255)
Commercial and Industrial         (365)         (Consumer           Residential Mortgage         (1)         (406)         (Consumer           Home Equity         (406)         (Consumer         (2,335)         (2,335)         (2,335)         (2,335)         (2,335)         (3,781)         (3,888)         (6,8	— (22) (22) (22) (23) (23) (24) (25) (25) (25) (27) (5,846) (27) (28) (27) (28) (28) (27) (28) (28) (28) (28) (28) (28) (28) (28	4) 1) 4) 8) 5)	(101) (665) (8,218) (14,075) (24,564) 2,039	(729) (995) (7,737) (12,386) (23,255)
Consumer         (1)           Residential Mortgage         (1)           Home Equity         (406)         (           Automobile         (2,335)         (2,           Other <sup>1</sup> (3,781)         (3,           Total Loans and Leases Charged-Off         (6,888)         (6,           Recoveries on Loans and Leases Previously Charged-Off         Commercial         803	— (22) (22) (22) (23) (23) (24) (25) (25) (25) (27) (5,846) (27) (28) (27) (28) (28) (27) (28) (28) (28) (28) (28) (28) (28) (28	4) 1) 4) 8) 5)	(101) (665) (8,218) (14,075) (24,564) 2,039	(729) (995) (7,737) (12,386) (23,255)
Residential Mortgage       (1)         Home Equity       (406)       (         Automobile       (2,335)       (2,         Other <sup>1</sup> (3,781)       (3,         Total Loans and Leases Charged-Off       (6,888)       (6,         Recoveries on Loans and Leases Previously Charged-Off         Commercial       803       —         Lease Financing       —       —         Consumer       112       —         Residential Mortgage       112       —         Automobile       949       —         Other <sup>1</sup> 660       —         Total Recoveries on Loans and Leases Previously Charged-Off       2,891       2,         Net Loans and Leases Charged-Off       (3,997)       (3,         Provision for Credit Losses       2,000       3,         Provision for Unfunded Commitments       —	24) (221 14) (2,014 40) (3,108 27) (5,846 42 284 — 1	1) 4) 8) 5) 4 1	(665) (8,218) (14,075) (24,564) 2,039 —	(995) (7,737) (12,386) (23,255) 1,482
Home Equity	24) (221 14) (2,014 40) (3,108 27) (5,846 42 284 — 1	1) 4) 8) 5) 4 1	(665) (8,218) (14,075) (24,564) 2,039 —	(995) (7,737) (12,386) (23,255) 1,482
Automobile       (2,335)       (2, Other 1       (3,781)       (3, 3781)       (3, 3781)       (3, 3781)       (3, 3781)       (3, 3781)       (3, 3781)       (3, 3781)       (6, 888)       (6, 888)       (6, 888)       (6, 888)       (6, 888)       (6, 888)       (6, 888)       (6, 888)       (7, 80, 888)       (8, 88)       (8, 88)	14) (2,014 40) (3,108 27) (5,846 42 284 — 1	4 1	(8,218) (14,075) (24,564) 2,039 —	(7,737) (12,386) (23,255) 1,482
Other I         (3,781)         (3,           Total Loans and Leases Charged-Off         (6,888)         (6,           Recoveries on Loans and Leases Previously Charged-Off         Commercial         803         Ease Financing         —           Consumer         — <td>40) (3,108 27) (5,846 42 28<sup>2</sup></td> <td>3) 5) 4 1</td> <td>(14,075) (24,564) 2,039 —</td> <td>(12,386) (23,255) 1,482 3</td>	40) (3,108 27) (5,846 42 28 <sup>2</sup>	3) 5) 4 1	(14,075) (24,564) 2,039 —	(12,386) (23,255) 1,482 3
Total Loans and Leases Charged-Off       (6,888)       (6,         Recoveries on Loans and Leases Previously Charged-Off       Commercial         Commercial and Industrial       803         Lease Financing       —         Consumer       Residential Mortgage       112         Home Equity       367         Automobile       949         Other 1       660         Total Recoveries on Loans and Leases Previously Charged-Off       2,891       2,         Net Loans and Leases Charged-Off       (3,997)       (3,         Provision for Credit Losses       2,000       3,         Provision for Unfunded Commitments       —	27) (5,84¢ 42 28² — 1	5) 4 1	2,039 — 807	(23,255) 1,482 3
Recoveries on Loans and Leases Previously Charged-Off  Commercial  Commercial and Industrial 803  Lease Financing —  Consumer  Residential Mortgage 112  Home Equity 367  Automobile 949  Other 1 660  Total Recoveries on Loans and Leases Previously Charged-Off 2,891 2,  Net Loans and Leases Charged-Off (3,997) (3,  Provision for Credit Losses 2,000 3,  Provision for Unfunded Commitments —	42 28 <sup>2</sup> — I	4 1 2	2,039	1,482
Commercial         803           Lease Financing         —           Consumer           Residential Mortgage         112           Home Equity         367           Automobile         949           Other 1         660           Total Recoveries on Loans and Leases Previously Charged-Off         2,891         2,           Net Loans and Leases Charged-Off         (3,997)         (3,           Provision for Credit Losses         2,000         3,           Provision for Unfunded Commitments         —	1	1	807	3
Commercial and Industrial         803           Lease Financing         —           Consumer           Residential Mortgage         112           Home Equity         367           Automobile         949           Other 1         660           Total Recoveries on Loans and Leases Previously Charged-Off         2,891         2,           Net Loans and Leases Charged-Off         (3,997)         (3,           Provision for Credit Losses         2,000         3,           Provision for Unfunded Commitments         —	1	1	807	3
Lease Financing         —           Consumer           Residential Mortgage         112           Home Equity         367           Automobile         949           Other I         660           Total Recoveries on Loans and Leases Previously Charged-Off         2,891         2,           Net Loans and Leases Charged-Off         (3,997)         (3,           Provision for Credit Losses         2,000         3,           Provision for Unfunded Commitments         —	1	1	807	3
Consumer         Residential Mortgage       112         Home Equity       367         Automobile       949         Other 1       660         Total Recoveries on Loans and Leases Previously Charged-Off       2,891       2,         Net Loans and Leases Charged-Off       (3,997)       (3,         Provision for Credit Losses       2,000       3,         Provision for Unfunded Commitments       —		2		
Residential Mortgage       112         Home Equity       367         Automobile       949         Other 1       660         Total Recoveries on Loans and Leases Previously Charged-Off       2,891       2,         Net Loans and Leases Charged-Off       (3,997)       (3,         Provision for Credit Losses       2,000       3,         Provision for Unfunded Commitments       —	61 182			639
Home Equity   367   Automobile   949   Other   660	61 182			639
Automobile         949           Other 1         660           Total Recoveries on Loans and Leases Previously Charged-Off         2,891         2,           Net Loans and Leases Charged-Off         (3,997)         (3,           Provision for Credit Losses         2,000         3,           Provision for Unfunded Commitments         —		2		
Other 1     660       Total Recoveries on Loans and Leases Previously Charged-Off     2,891     2,       Net Loans and Leases Charged-Off     (3,997)     (3,       Provision for Credit Losses     2,000     3,       Provision for Unfunded Commitments     —	58 498	,	2,001	2,681
Total Recoveries on Loans and Leases Previously Charged-Off       2,891       2,         Net Loans and Leases Charged-Off       (3,997)       (3,         Provision for Credit Losses       2,000       3,         Provision for Unfunded Commitments       —	16 576	5	2,902	2,495
Net Loans and Leases Charged-Off (3,997) (3, Provision for Credit Losses 2,000 3, Provision for Unfunded Commitments —	52 520	)	2,737	2,128
Provision for Credit Losses 2,000 3, Provision for Unfunded Commitments —	29 2,061	1	10,486	9,428
Provision for Unfunded Commitments —	98) (3,785	5)	(14,078)	(13,827)
	00 4,250	)	13,425	16,900
\$ 113,515 \$ 115,		=	_	250
	12 \$ 114,168	8 \$	113,515	\$ 114,168
Components				
Allowance for Loan and Lease Losses \$ 106,693 \$ 108,	90 \$ 107,346	5 \$	106,693	\$ 107,346
Reserve for Unfunded Commitments 6,822 6,	22 6,822	2	6,822	6,822
Total Reserve for Credit Losses \$ 113,515 \$ 115,	12 \$ 114,168	3 \$	113,515	\$ 114,168
Average Loans and Leases Outstanding \$ 10,320,051 \$ 10,081,	86 \$ 9,688,710	\$	10,043,661	\$ 9,346,828
Ratio of Net Loans and Leases Charged-Off to				
-	120/	5%	0.14%	0.15%
Ratio of Allowance for Loan and Lease Losses to Loans and Leases Outstanding 1.02%	13% 0.15	)%	1.02%	1.10%

 $<sup>^{\</sup>rm 1}$  Comprised of other revolving credit, installment, and lease financing.

<sup>2</sup> Included in this analysis is activity related to the Company's reserve for unfunded commitments, which is separately recorded in other liabilities in the Consolidated Statements of Condition.

			Investment		
			Services and		
	Retail	Commercial	Private	Treasury	Consolidated
(dollars in thousands)	Banking	Banking	Banking	and Other	Total
Three Months Ended December 31, 2018					
Net Interest Income	\$ 67,452 \$	46,429 \$	10,235 \$	(143) \$	123,973
Provision for Credit Losses	4,481	(484)	(1)	(1,996)	2,000
Net Interest Income After Provision for Credit Losses	62,971	46,913	10,236	1,853	121,973
Noninterest Income	20,339	6,338	13,397	2,034	42,108
Noninterest Expense	(53,417)	(20,912)	(17,583)	(3,999)	(95,911)
Income Before Provision for Income Taxes	29,893	32,339	6,050	(112)	68,170
Provision for Income Taxes	(7,465)	(7,714)	(1,595)	2,515	(14,259)
Net Income	\$ 22,428 \$	24,625 \$	4,455 \$	2,403 \$	53,911
Total Assets as of December 31, 2018	\$ 6,365,263 \$	3,958,523 \$	349,832 \$	6,470,356 \$	17,143,974
Three Months Ended December 31, 2017					
Net Interest Income	\$ 65,408 \$	43,932 \$	9,008 \$	422 \$	118,770
Provision for Credit Losses	3,595	195	(5)	465	4,250
Net Interest Income After Provision for Credit Losses	61,813	43,737	9,013	(43)	114,520
Noninterest Income	20,910	5,219	13,716	2,010	41,855
Noninterest Expense	(54,021)	(19,726)	(15,982)	(2,607)	(92,336)
Income Before Provision for Income Taxes	28,702	29,230	6,747	(640)	64,039
Provision for Income Taxes	(10,222)	(10,325)	(2,496)	1,957	(21,086)
Net Income	\$ 18,480 \$	18,905 \$	4,251 \$	1,317 \$	42,953
Total Assets as of December 31, 2017	\$ 5,936,568 \$	3,742,991 \$	336,455 \$	7,073,038 \$	17,089,052

			Investment		
			Services and		
	Retail	Commercial	Private	Treasury	Consolidated
(dollars in thousands)	Banking	Banking	Banking	and Other	Total
Year Ended December 31, 2018					
Net Interest Income	\$ 264,459 \$	179,577 \$	41,222 \$	1,094 \$	486,352
Provision for Credit Losses	14,898	(760)	(61)	(652)	13,425
Net Interest Income After Provision for Credit Losses	249,561	180,337	41,283	1,746	472,927
Noninterest Income	79,004	23,733	55,338	10,848	168,923
Noninterest Expense	(211,761)	(81,344)	(65,847)	(12,672)	(371,624)
Income Before Provision for Income Taxes	116,804	122,726	30,774	(78)	270,226
Provision for Income Taxes	(29,172)	(28,496)	(8,113)	15,157	(50,624)
Net Income	\$ 87,632 \$	94,230 \$	22,661 \$	15,079 \$	219,602
Total Assets as of December 31, 2018	\$ 6,365,263 \$	3,958,523 \$	349,832 \$	6,470,356 \$	17,143,974
Year Ended December 31, 2017					
Net Interest Income	\$ 264,041 \$	171,038 \$	29,693 \$	(7,534) \$	457,238
Provision for Credit Losses	14,008	(160)	(21)	3,073	16,900
Net Interest Income After Provision for Credit Losses	250,033	171,198	29,714	(10,607)	440,338
Noninterest Income	85,042	21,670	57,105	21,600	185,417
Noninterest Expense	(209,807)	(74,209)	(61,674)	(12,001)	(357,691)
Income Before Provision for Income Taxes	125,268	118,659	25,145	(1,008)	268,064
Provision for Income Taxes	(44,545)	(41,797)	(9,303)	12,253	(83,392)
Net Income	\$ 80,723 \$	76,862 \$	15,842 \$	11,245 \$	184,672
Total Assets as of December 31, 2017	\$ 5,936,568 \$	3,742,991 \$	336,455 \$	7,073,038 \$	17,089,052

				Thre	ee Months Ended				
	December 31,		September 30,		June 30,		March 31,		December 31,
(dollars in thousands, except per share amounts)	2018		2018		2018		2018		2017
Quarterly Operating Results									
nterest Income									
Interest and Fees on Loans and Leases	\$ 107,404	\$	104,248	\$	101,311	\$	97,634	\$	96,974
Income on Investment Securities									
Available-for-Sale	13,043		12,588		12,380		12,141		11,866
Held-to-Maturity	21,482		20,821		20,711		21,296		21,782
Deposits	10		10		(4)		18		3
Funds Sold	727		1,393		846		757		717
Other	352		364		341		300		271
Total Interest Income	143,018		139,424		135,585		132,146		131,613
nterest Expense									
Deposits	13,172		10,931		9,459		7,581		6,980
Securities Sold Under Agreements to Repurchase	4,671		4,667		4,617		4,564		4,664
Funds Purchased	440		33		83		53		81
Short-Term Borrowings	88		28		13		16		_
Other Debt	674		838		917		976		1,118
Total Interest Expense	19,045		16,497		15,089		13,190		12,843
Net Interest Income	123,973		122,927		120,496		118,956		118,770
Provision for Credit Losses	2,000		3,800		3,500		4,125		4,250
Net Interest Income After Provision for Credit Losses	121,973		119,127		116,996		114,831		114,520
Noninterest Income									
Trust and Asset Management	10,558		10,782		11,356		11,181		11,105
Mortgage Banking	2,148		1,965		2,179		2,145		2,593
Service Charges on Deposit Accounts	7,562		7,255		6,865		7,129		8,053
Fees, Exchange, and Other Service Charges	14,576		14,173		14,400		14,333		13,784
Investment Securities Gains (Losses), Net	(841)		(729)		(1,702)		(666)		(617)
Annuity and Insurance	1,409		1,360		1,847		1,206		1,273
Bank-Owned Life Insurance	1,941		1,620		1,796		1,842		1,609
Other	4,755		5,056		4,557		6,865		4,055
Total Noninterest Income	42,108		41,482		41,298		44,035		41,855
Noninterest Expense									
Salaries and Benefits	54,856		51,782		52,148		54,422		51,698
Net Occupancy	8,918		8,702		8,588		8,534		8,510
Net Equipment	6,364		6,116		5,845		5,527		5,454
Data Processing	5,151		4,241		4,563		3,891		4,310
Professional Fees	2,467		2,206		2,546		2,773		3,266
FDIC Insurance	1,336		2,057		2,182		2,157		2,253
Other	 16,819		15,434		14,919		17,080		16,845
Total Noninterest Expense	95,911		90,538		90,791		94,384		92,336
ncome Before Provision for Income Taxes	68,170		70,071		67,503		64,482		64,039
Provision for Income Taxes	14,259		13,138		12,785		10,442		21,086
Net Income	\$ 53,911	\$	56,933	\$	54,718	\$	54,040	\$	42,953
Basic Earnings Per Share	\$ 1.30	\$	1.37	\$	1.31	\$	1.29	\$	1.02
Diluted Earnings Per Share	\$ 1.30	\$	1.36	\$	1.30	\$	1.28	\$	1.01
Balance Sheet Totals									
Loans and Leases	\$ 10,448,774	\$	10,231,062	\$	10,053,323	\$	9,916,628	\$	9,796,947
Total Assets	17,143,974		16,991,734		17,124,162		17,136,030		17,089,052
Total Deposits	15,027,242		14,843,335		14,943,358		14,957,133		14,883,968
Total Shareholders' Equity	1,268,200		1,253,327		1,247,717		1,241,193		1,231,868
Deufenmen - Defe									
Performance Ratios Leturn on Average Assets	1.26	%	1.33	%	1.30	V <sub>0</sub>	1.29 %	6	1.00
Return on Average Assets  Return on Average Shareholders' Equity	17.05	. •	18.06	. •	17.68		17.74	-	13.85
Efficiency Ratio 1	57.75		55.07		56.12		57.91		57.49

Net Interest Margin <sup>2</sup> 3.10 3.07 3.04 3.00 2.98

- $^{\,1}\,$  Efficiency ratio is defined as noninterest expense divided by total revenue (net interest income and noninterest income).
- <sup>2</sup> Net interest margin is defined as net interest income, on a taxable-equivalent basis, as a percentage of average earning assets.

 $Note: Certain\ prior\ period\ information\ has\ been\ reclassified\ to\ conform\ to\ current\ presentation.$ 

# **Bank of Hawaii Corporation and Subsidiaries**

Hawaii Economic Trends Table 15

	Ele	even Months En	ded		Year Ended		
(\$ in millions; jobs in thousands)	N	ovember 30, 201	18	December 31,	2017	December	31, 2016
Hawaii Economic Trends							
State General Fund Revenues <sup>1</sup>	\$	6,362.7	7.3 %	\$ 6,485.0	4.3 % \$	6,215.4	3.6
General Excise and Use Tax Revenue 1	\$	3,146.1	2.5 %	\$ 3,349.8	4.5 % \$	3,205.7	2.0
Jobs <sup>2</sup>		668.8		668.2		669.4	
						December 31,	
(spot rates)					2018	2017	2016
Unemployment <sup>3</sup>							
Statewide, seasonally adjusted					2.5 %	2.1 %	2.9
Oahu					2.2	1.7	2.4
Island of Hawaii					2.9	2.0	3.1
Maui					2.3	1.8	2.7
Kauai					2.3	1.7	2.8
					December 31,		
(percentage change, except months of inventory)				2018	2017	2016	2015
Housing Trends (Single Family Oahu) <sup>4</sup>							
Median Home Price				4.6 %	2.7 %	5.0 %	3.7
Home Sales Volume (units)				(7.7) %	6.3 %	6.5 %	5.2
Months of Inventory				2.8	2.1	2.5	2.6
				Monthly Visitor Ari	rivals,	Percentage	e Change
(in thousands)				Not Seasonally Adj	usted	from Previ	ious Year
Tourism <sup>5</sup>							
November 30, 2018					782.0		4.3
October 31, 2018					770.4		4.4
September 30, 2018					724.9		3.5
August 31, 2018					845.1		3.2
July 31, 2018					939.4		5.3
June 30, 2018					897.1		7.3
May 31, 2018					804.1		7.0
April 30, 2018					803.0		6.6
March 31, 2018					903.6		12.5
February 28, 2018					778.6		10.3
January 31, 2018					796.5		5.4
December 31, 2017					880.4		6.3
November 30, 2017					749.5		7.5
October 31, 2017					737.6		2.9
September 30, 2017					700.5		4.9
August 31, 2017					818.6		4.8
fuly 31, 2017					891.9		6.8
June 30, 2017					835.9		4.5
May 31, 2017					751.2		4.5
April 30, 2017					753.0		7.5
March 31, 2017					802.8		2.1
February 28, 2017					706.1		2.5

756.0

January 31, 2017

 $<sup>^{\</sup>rm 1}\,$  Source: Hawaii Department of Business, Economic Development & Tourism

<sup>&</sup>lt;sup>2</sup> Source: U. S. Bureau of Labor Statistics

<sup>&</sup>lt;sup>3</sup> Source: Hawaii Department of Labor and Industrial Relations, County jobs data not seasonally adjusted.

 $<sup>^4\,</sup>$  Source: Honolulu Board of REALTORS

<sup>&</sup>lt;sup>5</sup> Source: Hawaii Tourism Authority