UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D. C. 20549

FORM 8-K

CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report

Delaware

January 27, 2020

99-0148992

(Date of earliest event reported)

BANK OF HAWAII CORP

(Exact name of registrant as specified in its charter)

1-6887

(State of Incorpo	ration)	(Commission File Number)	(IRS E	mployer Identification No.)
130 Merch	ant Street	Honolulu	Hawaii	96813
(Address of principa	l executive offices)	(City)	(State)	(Zip Code)
	(Regist	(888) 643-3888 rant's telephone number, including	area code)	
	(Former na	N/A me or former address, if changed si	ince last report)	
Securities registered pursuant	to Section 12(b) of the Act:	_		
<u>Title of ea</u> Common Stock	ch class \$.01 Par Value	Trading Symbol BOH	Name of each exchang New York Sto	<u>, </u>
Check the appropriate box belo provisions (see General Instruc		ended to simultaneously satisfy	the filing obligation of the reg	istrant under any of the following
☐ Written communicati	ons pursuant to Rule 425 unde	r the Securities Act (17 CFR 23	30.425)	
\square Soliciting material p	ursuant to Rule 14a-12 under th	ne Exchange Act (17 CFR 240.1	14a-12)	
☐ Pre-commencement	communications pursuant to R	ule 14d-2(b) under the Exchang	ge Act (17 CFR 240.14d-2(b))	
☐ Pre-commencement	communications pursuant to R	ule 13e-4(c) under the Exchang	e Act (17 CFR 240.13e-4 (c))	
Indicate by check mark whether or Rule 12b-2 of the Securities			Rule 405 of the Securities Act	of 1933 (§230.405 of this chapter)
Emerging growth compa	my □			
If an emerging growth company revised financial accounting sta				od for complying with any new or

Item 2.02. Results of Operations and Financial Condition.

On January 27, 2020, Bank of Hawaii Corporation announced its results of operations for the quarter ended December 31, 2019. The public announcement was made by means of a press release, the text of which is furnished as Exhibit 99.1 hereto and incorporated herein by reference.

Item 9.01. Financial Statements and Exhibits.

(d) Exhibits

Exhibit No.

99.1 January 27, 2020 Press Release: Bank of Hawaii Corporation Fourth Quarter 2019 Financial Results. Any internet addresses provided in this release are for informational purposes only and are not intended to be hyperlinks. Furnished herewith.

Signatures

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: January 27, 2020 Bank of Hawaii Corporation

By: /s/ Mark A. Rossi

Mark A. Rossi

Vice Chairman and Corporate Secretary





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Bank of Hawaii Corporation 2019 Financial Results

- 2019 Record Earnings of \$5.56 Per Diluted Share
- 2019 Net Income \$225.9 Million
- Diluted Earnings Per Share \$1.45 for the Fourth Quarter of 2019
- Net Income \$58.1 Million for the Fourth Quarter of 2019
- Board of Directors Declares Dividend of \$0.67 Per Share
- Board of Directors Increases Share Repurchase Authorization by \$100 Million

FOR IMMEDIATE RELEASE

HONOLULU, HI (January 27, 2020) -- Bank of Hawaii Corporation (NYSE: BOH) today reported diluted earnings per share of \$5.56 for the full year of 2019, an increase of 6.3 percent from diluted earnings per share of \$5.23 in 2018. Net income for the year was \$225.9 million, up \$6.3 million or 2.9 percent from net income of \$219.6 million in the previous year. The return on average assets for the full year of 2019 was 1.29 percent unchanged from 1.29 percent in 2018. The return on average equity for the full year of 2019 was 17.65 percent compared with 17.63 percent in 2018. The efficiency ratio for the full year of 2019 improved to 55.68 percent compared with 56.71 percent in 2018.

"Bank of Hawaii finished 2019 with strong financial performance and made significant progress on our strategic initiatives," said Peter Ho, Chairman, President, and CEO. "Our loan balances grew 5.2 percent in 2019 and our deposit balances grew 5.0 percent compared with 2018. Our asset quality, capital and liquidity all remain strong. During the fourth quarter we continued to reduce our leveraged lease exposure with the early buyout of a lease which reduced our loan balances by \$42.7 million."

Diluted earnings per share were \$1.45 for the fourth quarter of 2019, an increase from \$1.29 in the third quarter of 2019 and \$1.30 in the fourth quarter of 2018. Net income for the fourth quarter of 2019 was \$58.1 million, up from \$52.1 million in the previous quarter and \$53.9 million in the same quarter last year. The return on average assets for the fourth quarter of 2019 was 1.29 percent compared with 1.17 percent in the third quarter of 2019 and 1.26 percent in the fourth quarter last year. The return on average equity for the fourth quarter of 2019 was 17.84 percent compared with 16.02 percent in the third quarter of 2019 and 17.05 percent in the fourth quarter last year. The efficiency ratio for the fourth quarter of 2019 was 54.26 percent compared with 58.55 percent in the previous quarter and 57.75 percent in the same quarter last year.

Financial Highlights

Net interest income, on a taxable-equivalent basis, was \$499.9 million for the full year of 2019, an increase of \$8.4 million from net interest income of \$491.5 million in 2018. Net interest income, on a taxable-equivalent basis, for the fourth quarter of 2019 was \$124.2 million, a decrease of \$1.0 million compared with net interest income of \$125.2 million in the third quarter of 2019 and the fourth quarter last year. Analyses of changes in net interest income are included in Tables 8a, 8b and 8c.

The net interest margin for the full year of 2019 was 3.03 percent, a decrease of 2 basis points from the net interest margin of 3.05 percent in 2018. The net interest margin was 2.95 percent in the fourth quarter of 2019, a decrease of 6 basis points from the previous quarter and 15 basis points from the same quarter last year.

The provision for credit losses for the full year of 2019 was \$16.0 million compared with a provision for credit losses of \$13.4 million in 2018. Results for the fourth quarter of 2019 included a provision for credit losses of \$4.8 million compared with \$4.3 million in the previous quarter and \$2.0 million in the same quarter last year.

Noninterest income for the full year of 2019 was \$183.3 million, an increase of \$14.4 million or 8.5 percent compared with noninterest income of \$168.9 million in 2018. The increase from the previous year was primarily due to growth in mortgage banking income, higher gains on sales of leased assets, increased customer derivative activity, and higher service charges on deposits that were partially offset by a decline in credit card fees resulting from the sale of the credit card portfolio in the fourth quarter of 2018. Noninterest income was \$47.7 million in the fourth quarter of 2019 compared with noninterest income of \$46.5 million in the third quarter of 2019 and \$42.1 million in the fourth quarter of 2018. Noninterest income in the fourth quarter of 2019 included a gain of \$3.8 million related to the early buyout of a leveraged lease that was partially offset by a reduction in mortgage banking income and customer derivative activity. Noninterest income during the third quarter of 2019 included a negative adjustment of \$0.5 million related to a change in the Visa Class B conversion. There were no significant items in noninterest income during the fourth quarter of 2018.

Noninterest expense for the full year of 2019 was \$379.2 million, an increase of \$7.6 million or 2.0 percent compared with noninterest expense of \$371.6 million in 2018. The increase from the previous year was primarily due to increased depreciation and equipment costs related to the Company's strategic initiatives, higher salaries and benefits, and increased legal costs that were partially offset by a reduction in credit card expenses due to the sale of the portfolio. Noninterest expense was \$93.1 million in the fourth quarter of 2019 compared with noninterest expense of \$100.3 million in the third quarter of 2019 and \$95.9 million in the fourth quarter of 2018. There were no significant items in noninterest expense during the fourth quarter of 2019. Noninterest expense during the third quarter of 2019 included a \$6.0 million increase in the legal reserve. Noninterest expense in the fourth quarter of 2018 included \$3.0 million in one-time significant items related to a medical expense, an operational loss, and legal expenses. An analysis of noninterest expenses related to salaries and benefits is included in Table 9.

The effective tax rate for the full year of 2019 was 20.96 percent compared with the effective tax rate of 18.73 percent for 2018. The effective tax rate for the fourth quarter of 2019 was 21.15 percent compared with 22.08 percent in the previous quarter and 20.92 percent during the same quarter last year.

The Company's business segments are defined as Retail Banking, Commercial Banking, Investment Services and Private Banking, and Treasury & Other. Results are determined based on the Company's internal financial management reporting process and organizational structure. Selected financial information for the business segments is included in Tables 13a and 13b.

Asset Quality

The Company's strong overall asset quality continued to remain stable during the fourth quarter of 2019. Total non-performing assets were \$20.1 million at December 31, 2019, down from \$21.6 million at September 30, 2019 and up from \$12.9 million at December 31, 2018. Non-performing assets as a percentage of total loans and leases and foreclosed real estate were 0.18 percent at December 31, 2019 compared with 0.20 percent at September 30, 2019 and 0.12 percent at December 31, 2018.

Accruing loans and leases past due 90 days or more were \$8.4 million at December 31, 2019 compared with \$6.1 million at September 30, 2019 and \$6.6 million at December 31, 2018. Restructured loans and leases not included in non-accrual loans or accruing loans past due 90 days or more were \$63.1 million at December 31, 2019 compared with \$46.2 million at September 30, 2019 and \$48.7 million at December 31, 2018. More information on non-performing assets and accruing loans and leases past due 90 days or more is presented in Table 11.

Net charge-offs for the full year of 2019 were \$12.7 million or 0.12 percent of total average loans and leases compared with net charge-offs of \$14.1 million or 0.14 percent of total average loans and leases in 2018. Net charge-offs during the fourth quarter of 2019 were \$3.7 million or 0.13 percent annualized of total average loans and leases outstanding and were comprised of charge-offs of \$6.2 million partially offset by recoveries of \$2.6 million. Net charge-offs during the third quarter of 2019 were \$3.0 million or 0.11 percent annualized of total average loans and leases outstanding and were comprised of charge-offs of \$5.8 million and recoveries of \$2.8 million. Net charge-offs during the fourth quarter of 2018 were \$4.0 million or 0.15 percent annualized of total average loans and leases outstanding and were comprised of charge-offs of \$6.9 million and recoveries of \$2.9 million.

The allowance for loan and lease losses was \$110.0 million at December 31, 2019, an increase from \$108.9 million at September 30, 2019 and \$106.7 million at December 31, 2018. The ratio of the allowance for loan and lease losses to total loans and leases outstanding was 1.00 percent at December 31, 2019, unchanged from September 30, 2019 and down 2 basis points from December 31, 2018. The total reserve for unfunded commitments of \$6.8 million at December 31, 2019 was unchanged from the prior quarter and the same quarter last year. Details of loan and lease charge-offs, recoveries, and the components of the total reserve for credit losses are summarized in Table 12.

Total assets were \$18.10 billion at December 31, 2019, an increase of 2.4 percent from total assets of \$17.67 billion at September 30, 2019 and an increase of 5.6 percent from total assets of \$17.14 billion at December 31, 2018. Average total assets were \$17.54 billion during the full year of 2019, an increase of 3.3 percent from average total assets of \$16.97 billion during 2018.

The investment securities portfolio was \$5.66 billion at December 31, 2019, an increase of 2.2 percent from total securities of \$5.54 billion at September 30, 2019 and an increase of 3.1 percent from total securities of \$5.49 billion at December 31, 2018. The investment securities portfolio remains largely comprised of securities issued by U.S. government agencies and included \$2.62 billion in securities available for sale and \$3.04 billion in securities held to maturity at December 31, 2019.

Total loans and leases were \$10.99 billion at December 31, 2019, an increase of 1.0 percent from total loans and leases of \$10.88 billion at September 30, 2019 and 5.2 percent from total loans and leases of \$10.45 billion at December 31, 2018. Adjusted for the previously mentioned early buyout of a leveraged lease, total loans increased 1.4 percent from the previous quarter and 5.6 percent from the same quarter last year.

The commercial portfolio grew to \$4.21 billion at the end of the fourth quarter of 2019, an increase of 1.4 percent from commercial loans of \$4.16 billion at the end of the third quarter of 2019 and 5.9 percent from commercial loans of \$3.98 billion at the end of the fourth quarter last year. Adjusted for the previously mentioned early buyout of a leveraged lease, commercial loans increased 2.4 percent from the previous quarter and 7.0 percent from the same quarter last year. Consumer loans grew to \$6.78 billion at December 31, 2019, an increase of 0.8 percent from consumer loans of \$6.72 billion at the end of the third quarter of 2019 and 4.8 percent from consumer loans of \$6.47 billion at the end of the fourth quarter last year. Average total loans and leases during the full year of 2019 were \$10.69 billion, an increase of 6.4 percent from average loans and leases of \$10.04 billion during 2018. Loan and lease portfolio balances are summarized in Table 10.

Total deposits were \$15.78 billion at December 31, 2019, an increase of 2.9 percent from total deposits of \$15.34 billion at September 30, 2019 and an increase of 5.0 percent from total deposits of \$15.03 billion at December 31, 2018. Consumer deposits increased to \$8.12 billion at December 31, 2019, an increase of 2.9 percent from consumer deposits of \$7.89 billion at the end of the third quarter of 2019 and an increase of 5.1 percent from \$7.73 billion at the end of the fourth quarter last year. Commercial deposits increased to \$6.32 billion at the end of the fourth quarter of 2019, an increase of 2.8 percent from \$6.15 billion at the end of the third quarter of 2019 and an increase of 3.7 percent from \$6.10 billion at the end of the fourth quarter last year. Other deposits, including public funds, were \$1.34 billion at December 31, 2019, an increase of 3.7 percent from total other deposits of \$1.29 billion at September 30, 2019 and an increase of 11.6 percent from \$1.20 billion at December 31, 2018. Average total deposits during the full year of 2019 were \$15.23 billion, an increase of 3.2 percent compared with average total deposits of \$14.76 billion during 2018. Deposit balances are summarized in Tables 7a, 7b, and 10.

During the fourth quarter of 2019, the Company repurchased 336.2 thousand shares of common stock at a total cost of \$30.0 million under its share repurchase program. The average cost was \$89.11 per share repurchased. From the beginning of the share repurchase program initiated during July 2001 through December 31, 2019, the Company has repurchased 56.9 million shares and returned nearly \$2.3 billion to shareholders at an average cost of \$40.38 per share. From January 2 through January 24, 2020 the Company repurchased an additional 71.5 thousand shares of common stock at an average cost of \$93.50 per share repurchased. The Company's Board of Directors increased the authorization under the share repurchase program by an additional \$100.0 million. Remaining buyback authority under the share repurchase program was \$120.4 million at January 24, 2020.

Total shareholders' equity was \$1.29 billion at December 31, 2019, down slightly from September 30, 2019, and up from \$1.27 billion at December 31, 2018. The Tier 1 Capital Ratio was 12.18 percent at December 31, 2019 compared with 12.33 percent at September 30, 2019 and 13.07 percent at December 31, 2018. The Tier 1 Leverage Ratio at December 31, 2019 was 7.25 percent compared with 7.32 percent at September 30, 2019 and 7.60 percent at December 31, 2018.

The Company's Board of Directors declared a quarterly cash dividend of \$0.67 per share on the Company's outstanding shares. The dividend will be payable on March 13, 2020 to shareholders of record at the close of business on February 28, 2020.

Hawaii Economy

General economic conditions in Hawaii remained stable during 2019 due to low interest rates, a relatively healthy construction sector and growing visitor arrivals. For the first eleven months of 2019 total visitor arrivals increased 5.4 percent and visitor spending increased 0.5 percent compared to the same period in 2018. Total visitor days rose 2.7 percent compared to the first eleven months of 2018.

The statewide seasonally-adjusted unemployment rate in Hawaii continued to remain low at 2.6 percent in December 2019 compared with 3.5 percent nationally.

Real estate prices on Oahu remained steady during 2019 with a modest decline in total annual sales and stable median prices. For the full year of 2019, the median sales price of a single-family home on Oahu decreased 0.1 percent and the median price of a condominium on Oahu increased 1.2 percent compared with the same period in 2018. The volume of single-family home sales on Oahu increased 3.9 percent and the volume of condominium sales on Oahu decreased 4.8 percent in 2019 compared with 2018. As of December 31, 2019, months of inventory of single-family homes and condominiums on Oahu were 2.5 months and 3.4 months, respectively. More information on current Hawaii economic trends is presented in Table 15.

Conference Call Information

The Company will review its 2019 financial results today at 8:00 a.m. Hawaii Time (1:00 p.m. Eastern Time). The call will be accessible via teleconference and via the investor relations link of Bank of Hawaii Corporation's website, www.boh.com. The toll-free number is 1 (844) 543-5235 in the United States and Canada and 1 (703) 318-2209 for other international callers. Use the pass code "Bank of Hawaii" to access the call. A replay will be available for one week beginning approximately 11:00 a.m. Hawaii Time on Monday, January 27, 2020. The replay number is 1 (855) 859-2056 in the United States and Canada and 1 (404) 537-3406 from other international locations. Enter the conference ID 1787817 when prompted. In addition, a replay will be available on the Company's website, www.boh.com.

Forward-Looking Statements

This news release, and other statements made by the Company in connection with it may contain "forward-looking statements", such as forecasts of our financial results and condition, expectations for our operations and business prospects, and our assumptions used in those forecasts and expectations. Do not unduly rely on forward-looking statements. Actual results might differ significantly from our forecasts and expectations because of a variety of factors. More information about these factors is contained in Bank of Hawaii Corporation's Annual Report on Form 10-K for the year ended December 31, 2018, which was filed with the U.S. Securities and Exchange Commission. We do not promise to update forward-looking statements to reflect later events or circumstances

Bank of Hawaii Corporation is an independent regional financial services company serving businesses, consumers, and governments in Hawaii, American Samoa, and the West Pacific. The Company's principal subsidiary, Bank of Hawaii, was founded in 1897. For more information about Bank of Hawaii Corporation, see the Company's web site, www.boh.com.

Financial Highlights Table 1

			1	hree Months End	ed			Year	Ended		_
	D	ecember 31,		September 30,		December 31,		Decer	nber 31,		
(dollars in thousands, except per share amounts)		2019		2019		2018		2019		2018	_
For the Period:											
Operating Results											
Net Interest Income	\$	123,885	5	*	\$		\$	497,715	\$	486,352	
Provision for Credit Losses		4,750		4,250		2,000		16,000		13,425	
Total Noninterest Income		47,702		46,507		42,108		183,338		168,923	
Total Noninterest Expense		93,096		100,349		95,911		379,227		371,624	
Net Income		58,143		52,052		53,911		225,913		219,602	
Basic Earnings Per Share		1.46		1.30		1.30		5.59		5.26	
Diluted Earnings Per Share		1.45		1.29		1.30		5.56		5.23	
Dividends Declared Per Share		0.67		0.65		0.62		2.59		2.34	
Performance Ratios											
Return on Average Assets		1.29	%	1.17	%	1.26	%	1.29	%	1.29	
Return on Average Shareholders' Equity		17.84		16.02		17.05		17.65		17.63	
Efficiency Ratio 1		54.26		58.55		57.75		55.68		56.71	
Net Interest Margin ²		2.95		3.01		3.10		3.03		3.05	
Dividend Payout Ratio ³		45.89		50.00		47.69		46.33		44.49	
Average Shareholders' Equity to Average Assets		7.26		7.32		7.39		7.30		7.34	
Avianaga Palancas											
Average Balances Average Loans and Leases	\$	10,878,672	\$	10,770,720	\$	10,320,051	\$	10,688,424	\$	10,043,661	
Average Assets	Φ	17,821,004	4	17,605,394	φ	16,988,550	Φ	17,537,570	Φ	16,970,992	
Average Deposits		15,441,097		15,330,691		14,779,511		15,228,066		14,757,724	
Average Shareholders' Equity		1,292,930		1,289,417		1,254,704		1,280,082		1,245,672	
		1,232,330		1,203,417		1,234,704		1,200,002		1,240,072	
Per Share of Common Stock									_		
Book Value	\$	32.14	5		\$		\$	32.14	\$	30.56	
Tangible Book Value		31.35		31.22		29.80		31.35		29.80	
Market Value											
Closing		95.16		85.93		67.32		95.16		67.32	
High		95.68		88.20		82.80		95.68		89.09	
Low		81.29		79.13		63.64		66.54		63.64	
						December 31	,	September 30,		December 3	1,
						201	9	2019		201	18
As of Period End:											
Balance Sheet Totals											
Loans and Leases					\$	10,990,892	\$	10,881,298	\$	10,448,774	
Total Assets						18,095,496		17,672,140		17,143,974	
Total Deposits						15,784,482		15,340,752		15,027,242	
Other Debt						85,565		110,585		135,643	
Total Shareholders' Equity						1,286,832		1,291,490		1,268,200	
Asset Quality											
Non-Performing Assets					\$	20,117	\$	21,645	\$	12,930	
						110,027		108,936		106,693	
Allowance for Loan and Lease Losses											
						1.00	%	1.00	%	1.02	ç
Allowance to Loans and Leases Outstanding							%	1.00	%	1.02	,
Allowance to Loans and Leases Outstanding Capital Ratios						1.00					
Allowance to Loans and Leases Outstanding Capital Ratios Common Equity Tier 1 Capital Ratio						1.00	%	12.33	%	13.07	
Allowance to Loans and Leases Outstanding C apital Ratios Common Equity Tier 1 Capital Ratio Fier 1 Capital Ratio						1.00 12.18 12.18		12.33 S		13.07 13.07	(
Allowance to Loans and Leases Outstanding C apital Ratios Common Equity Tier 1 Capital Ratio Fier 1 Capital Ratio Fotal Capital Ratio						1.00 12.18 12.18 13.28		12.33 12.33 13.44		13.07 13.07 14.21	(
Allowance to Loans and Leases Outstanding Capital Ratios Common Equity Tier 1 Capital Ratio Tier 1 Capital Ratio Total Capital Ratio Tier 1 Leverage Ratio						1.00 12.18 12.18 13.28 7.25		12.33 9 12.33 13.44 7.32		13.07 13.07 14.21 7.60	
Allowance to Loans and Leases Outstanding Capital Ratios Common Equity Tier 1 Capital Ratio Tier 1 Capital Ratio Total Capital Ratio Tier 1 Leverage Ratio Total Shareholders' Equity to Total Assets						1.00 12.18 12.18 13.28 7.25 7.11		12.33 12.33 13.44 7.32 7.31		13.07 13.07 14.21 7.60 7.40	
Allowance to Loans and Leases Outstanding Capital Ratios Common Equity Tier 1 Capital Ratio Tier 1 Capital Ratio Total Capital Ratio Tier 1 Leverage Ratio Total Shareholders' Equity to Total Assets Tangible Common Equity to Tangible Assets 4						1.00 12.18 12.18 13.28 7.25 7.11 6.95		12.33 9 12.33 13.44 7.32 7.31 7.14		13.07 13.07 14.21 7.60 7.40	
Allowance to Loans and Leases Outstanding Capital Ratios Common Equity Tier 1 Capital Ratio Tier 1 Capital Ratio Total Capital Ratio Tier 1 Leverage Ratio Total Shareholders' Equity to Total Assets Tangible Common Equity to Tangible Assets 4						1.00 12.18 12.18 13.28 7.25 7.11		12.33 12.33 13.44 7.32 7.31		13.07 13.07 14.21 7.60 7.40	Ç
Allowance to Loans and Leases Outstanding Capital Ratios Common Equity Tier 1 Capital Ratio Fier 1 Capital Ratio Fotal Capital Ratio Fier 1 Leverage Ratio Fotal Shareholders' Equity to Total Assets Fangible Common Equity to Tangible Assets 4 Fangible Common Equity to Risk-Weighted Assets 4						1.00 12.18 12.18 13.28 7.25 7.11 6.95		12.33 9 12.33 13.44 7.32 7.31 7.14		13.07 13.07 14.21 7.60 7.40	(
Allowance to Loans and Leases Outstanding						1.00 12.18 12.18 13.28 7.25 7.11 6.95		12.33 9 12.33 13.44 7.32 7.31 7.14		13.07 13.07 14.21 7.60 7.40	,
Allowance to Loans and Leases Outstanding Capital Ratios Common Equity Tier 1 Capital Ratio Tier 1 Capital Ratio Total Capital Ratio Tier 1 Leverage Ratio Total Shareholders' Equity to Total Assets Tangible Common Equity to Tangible Assets 4 Tangible Common Equity to Risk-Weighted Assets 4 Non-Financial Data						1.00 12.18 12.18 13.28 7.25 7.11 6.95 11.85		12.33 12.33 13.44 7.32 7.31 7.14 12.10		13.07 13.07 14.21 7.60 7.40 7.23 12.52	•

 $^{^{1}}$ Efficiency ratio is defined as noninterest expense divided by total revenue (net interest income and total noninterest income).

 $^{^2}$ Net interest margin is defined as net interest income, on a taxable-equivalent basis, as a percentage of average earning assets.

³ Dividend payout ratio is defined as dividends declared per share divided by basic earnings per share.

⁴ Tangible common equity to tangible assets and tangible common equity to risk-weighted assets are Non-GAAP financial measures. See Table 2 "Reconciliation of Non-GAAP Financial Measures."

Reconciliation of Non-GAAP Financial Measures

	December 31,	i e	September 30,	December 31,
(dollars in thousands)	2019)	2019	2018
Total Shareholders' Equity	\$ 1,286,832	\$	1,291,490	\$ 1,268,200
Less: Goodwill	31,517		31,517	31,517
Tangible Common Equity	\$ 1,255,315	\$	1,259,973	\$ 1,236,683
Total Assets	\$ 18,095,496	\$	17,672,140	\$ 17,143,974
Less: Goodwill	31,517		31,517	31,517
Tangible Assets	\$ 18,063,979	\$	17,640,623	\$ 17,112,457
Risk-Weighted Assets, determined in accordance				
with prescribed regulatory requirements	\$ 10,589,061	\$	10,416,560	\$ 9,878,904
Total Shareholders' Equity to Total Assets	7.11 %		7.31 %	7.40 %
Tangible Common Equity to Tangible Assets (Non-GAAP)	6.95 %		7.14 %	7.23 %
Tier 1 Capital Ratio	12.18 %	,	12.33 %	13.07 %
Tangible Common Equity to Risk-Weighted Assets (Non-GAAP)	11.85 %		12.10 %	12.52 %

Consolidated Statements of Income

			Thr	ee Months Ende	d		Year	End	ed
		December 31,		September 30,		December 31,	 Decei	nber	31,
(dollars in thousands, except per share amounts)		2019		2019		2018	2019		2018
Interest Income									
Interest and Fees on Loans and Leases	\$	109,223	\$	110,877	\$	107,404	\$ 439,012	\$	410,597
Income on Investment Securities									
Available-for-Sale		16,158		17,512		13,043	62,174		50,152
Held-to-Maturity		18,750		18,796		21,482	81,616		84,310
Deposits		8		9		10	41		34
Funds Sold		723		656		727	3,553		3,723
Other		239		233		352	1,001		1,357
Total Interest Income		145,101		148,083		143,018	587,397		550,173
Interest Expense									
Deposits		16,407		18,055		13,172	68,374		41,143
Securities Sold Under Agreements to Repurchase		4,071		4,257		4,671	17,522		18,519
Funds Purchased		25		146		440	840		609
Short-Term Borrowings		_		1		88	38		145
Other Debt		713		728		674	2,908		3,405
Total Interest Expense		21,216		23,187		19,045	89,682		63,821
Net Interest Income		123,885		124,896		123,973	497,715		486,352
Provision for Credit Losses		4,750		4,250		2,000	16,000		13,425
Net Interest Income After Provision for Credit Losses		119,135		120,646		121,973	481,715		472,927
Noninterest Income									
Trust and Asset Management		11,157		10,930		10,558	44,233		43,877
Mortgage Banking		3,199		4,864		2,148	13,686		8,437
Service Charges on Deposit Accounts		7,835		7,592		7,562	30,074		28,811
Fees, Exchange, and Other Service Charges		14,533		14,900		14,576	57,893		57,482
Investment Securities Gains (Losses), Net		(906)		(1,469)		(841)	(3,986)		(3,938)
Annuity and Insurance		1,272		1,278		1,409	6,934		5,822
Bank-Owned Life Insurance		1,879		1,647		1,941	7,015		7,199
Other		8,733		6,765		4,755	27,489		21,233
Total Noninterest Income		47,702		46,507		42,108	183,338		168,923
Noninterest Expense									
Salaries and Benefits		51,664		54,345		54,856	216,106		213,208
Net Occupancy		8,824		8,803		8,918	33,800		34,742
Net Equipment		7,930		7,637		6,364	29,295		23,852
Data Processing		4,828		4,676		5,151	18,757		17,846
Professional Fees		3,257		2,184		2,467	10,071		9,992
FDIC Insurance		1,376		1,257		1,336	5,192		7,732
Other		15,217		21,447		16,819	66,006		64,252
Total Noninterest Expense		93,096		100,349		95,911	379,227		371,624
Income Before Provision for Income Taxes		73,741		66,804		68,170	285,826		270,226
Provision for Income Taxes		15,598		14,752		14,259	59,913		50,624
Net Income	\$	58,143	\$	52,052	\$	53,911	\$ 225,913	\$	219,602
Basic Earnings Per Share	\$	1.46	\$	1.30	\$	1.30	\$ 5.59	\$	5.26
Diluted Earnings Per Share	\$		\$	1.29		1.30	\$ 5.56		5.23
Dividends Declared Per Share	\$	0.67		0.65		0.62	\$ 2.59		2.34
Basic Weighted Average Shares	, , , , , , , , , , , , , , , , , , ,	39,880,619		40,190,508		41,325,456	40,384,328	-	41,714,770
Diluted Weighted Average Shares		40,179,016		40,450,742		41,601,649	40,649,570		41,999,399
<u> </u>		, -,		, , - =		, , . · ·	, -,		,,

Consolidated Statements of Comprehensive Income

	Three Months Ended					Year Ended				
	December 3		September 30,		December 31,			December 31,		
(dollars in thousands)		2019		2019		2018		2019		2018
Net Income	\$	58,143	\$	52,052	\$	53,911	\$	225,913	\$	219,602
Other Comprehensive Income (Loss), Net of Tax:										
Net Unrealized Gains (Losses) on Investment Securities		(5,856)		5,405		11,169		22,677		(6,525)
Defined Benefit Plans		(3,482)		245		(2,974)		(2,746)		(2,326)
Other Comprehensive Income (Loss)		(9,338)		5,650		8,195		19,931		(8,851)
Comprehensive Income	\$	48,805	\$	57,702	\$	62,106	\$	245,844	\$	210,751

Consolidated Statements of Condition

Total Shareholders' Equity

Total Liabilities and Shareholders' Equity

Table 5 December 31, September 30, December 31,

(dollars in thousands)		2019	9	2019	•	2018
Assets						
Interest-Bearing Deposits in Other Banks	\$	4,979	\$	2,946	\$	3,028
Funds Sold		254,574		108,446		198,860
Investment Securities						
Available-for-Sale		2,619,003		2,594,394		2,007,942
Held-to-Maturity (Fair Value of \$3,062,882; \$2,972,273; and \$3,413,994)		3,042,294		2,946,910		3,482,092
Loans Held for Sale		39,062		36,720		10,987
Loans and Leases	-	10,990,892	1	0,881,298		10,448,774
Allowance for Loan and Lease Losses		(110,027)		(108,936)		(106,693)
Net Loans and Leases		10,880,865	1	0,772,362		10,342,081
Total Earning Assets		16,840,777	1	6,461,778		16,044,990
Cash and Due from Banks		299,105		259,492		324,081
Premises and Equipment, Net		188,388		179,453		151,837
Operating Lease Right-of-Use Assets		100,838		101,005		_
Accrued Interest Receivable		46,476		47,897		51,230
Foreclosed Real Estate		2,737		2,939		1,356
Mortgage Servicing Rights		25,022		24,408		24,310
Goodwill		31,517		31,517		31,517
Bank-Owned Life Insurance		287,962		286,936		283,771
Other Assets		272,674		276,715		230,882
Total Assets	\$	18,095,496	\$ 1	7,672,140	\$	17,143,974
Deposits Noninterest-Bearing Demand Interest-Bearing Demand	\$	4,489,525 3,127,205		4,392,706 3,000,865	\$	4,739,596 3,002,925
Savings Time		6,365,321 1,802,431		6,141,098 1,806,083		5,539,199
		1,802,431		5,340,752		1,745,522 15,027,242
Total Deposits		15,/84,482		.5,340,752		
Short-Term Borrowings						199
Securities Sold Under Agreements to Repurchase		604,306		604,299		504,296
Other Debt Operating Lease Liabilities		85,565 108,210		110,585 108,264		135,643
Retirement Benefits Payable		44,504		39,682		40,494
Accrued Interest Payable		8,040		8,435		8,253
Taxes Payable and Deferred Taxes		16,085		21,089		19,736
Other Liabilities		157,472		147,544		139,911
Total Liabilities		16,808,664	1	6,380,650		15,875,774
Shareholders' Equity		10,000,004		.0,500,050		15,675,774
Common Stock (\$.01 par value; authorized 500,000,000 shares;						
issued / outstanding: December 31, 2019 - 58,166,910 / 40,039,695;						
September 30, 2019 - 58,176,305 / 40,359,259;						
and December 31, 2018 - 58,063,689 / 41,499,898)		579		579		577
Capital Surplus		582,566		580,200		571,704
Accumulated Other Comprehensive Loss		(31,112)		(21,774)		(51,043)
Retained Earnings		1,761,415		1,730,437		1,641,314
Treasury Stock, at Cost (Shares: December 31, 2019 - 18,127,215;						
September 30, 2019 - 17,817,046; and December 31, 2018 - 16,563,791)		(1,026,616)		(997,952)		(894,352)
mild III in S		1 200 000		1 201 100		4 000 000

1,286,832

18,095,496 \$

1,291,490

17,672,140 \$

1,268,200

17,143,974

Consolidated Statements of Shareholders' Equity

consominate statements of smarten states Equity							14010 0
				Accum.			
				Other			
				Compre-			
		_		hensive		_	
	Common Shares	Common	Capital	Income	Retained	Treasury	
(dollars in thousands)	Outstanding	Stock	Surplus	(Loss)	Earnings	Stock	Total
Balance as of December 31, 2017	42,401,443 \$	576 \$	561,161 \$	(34,715) \$	1,512,218 \$	(807,372) \$	1,231,868
Net Income	_		_	_	219,602	_	219,602
Other Comprehensive Loss	_	_	_	(8,851)	_	_	(8,851)
Reclassification of the Income Tax Effects of the							
Tax Cuts and Jobs Act from AOCI	_	_	_	(7,477)	7,477	_	_
Share-Based Compensation	_		8,146	_	_	_	8,146
Common Stock Issued under Purchase and Equity							
Compensation Plans and Related Tax Benefits	219,210	1	2,397	_	513	5,008	7,919
Common Stock Repurchased	(1,120,755)	_	_	_	_	(91,988)	(91,988)
Cash Dividends Declared (\$2.34 per share)	_		_	_	(98,496)	_	(98,496)
Balance as of December 31, 2018	41,499,898 \$	577 \$	571,704 \$	(51,043) \$	1,641,314 \$	(894,352) \$	1,268,200
Net Income			_	_	225,913		225,913
Other Comprehensive Income	_	_	_	19,931		<u></u>	19,931
Share-Based Compensation	_	_	8,337		_	_	8,337
Common Stock Issued under Purchase and Equity			•				•
Compensation Plans and Related Tax Benefits	212,924	2	2,525	_	(334)	5,385	7,578
Common Stock Repurchased	(1,673,127)	_	_	_	· —	(137,649)	(137,649)
Cash Dividends Declared (\$2.59 per share)	_	_	_	_	(105,478)	_	(105,478)
Balance as of December 31, 2019	40,039,695 \$	579 \$	582,566 \$	(31,112) \$	1,761,415 \$	(1,026,616) \$	1,286,832

Average Balances and Interest Rates - Taxable-Equivalent Basis

Table 7a

			onths Ended er 31, 2019				onths Ended ber 30, 2019				Ionths Ended ber 31, 2018	
		Average	Income/	Yield/		Average	Income/	Yield/	,	Average	Income/	Yield/
(dollars in millions)		Balance	Expense	Rate		Balance	Expense	Rate	•	Balance	Expense	Rate
Earning Assets												
Interest-Bearing Deposits in Other Banks	\$	3.4 \$	_	0.90 %	\$	3.1 \$	_	1.19	%	\$ 3.3 \$	_	1.21 %
Funds Sold		177.7	0.7	1.59		121.1	0.7	2.12		128.2	0.7	2.22
Investment Securities												
Available-for-Sale												
Taxable		2,578.3	15.9	2.46		2,647.9	17.1	2.59		1,480.5	10.0	2.70
Non-Taxable		33.4	0.4	4.35		42.6	0.5	4.45		556.4	3.8	2.77
Held-to-Maturity												
Taxable		2,994.7	18.4	2.46		2,873.7	18.5	2.57		3,360.5	20.0	2.38
Non-Taxable		61.7	0.4	2.70		65.2	0.4	2.72		235.1	1.9	3.16
Total Investment Securities		5,668.1	35.1	2.47		5,629.4	36.5	2.59		5,632.5	35.7	2.53
Loans Held for Sale		31.0	0.3	3.67		24.3	0.2	3.94		12.1	0.2	4.63
Loans and Leases 1												
Commercial and Industrial		1,356.1	13.3	3.90		1,383.8	14.4	4.14		1,351.1	14.3	4.21
Commercial Mortgage		2,479.7	25.5	4.08		2,423.7	26.2	4.28		2,256.0	24.2	4.25
Construction		179.1	2.1	4.73		126.0	1.6	5.10		179.8	2.2	4.79
Commercial Lease Financing		135.4	0.8	2.38		161.8	1.0	2.57		173.2	1.0	2.42
Residential Mortgage		3,850.4	36.7	3.81		3,809.6	36.5	3.83		3,615.8	35.1	3.88
Home Equity		1,683.4	15.7	3.70		1,689.2	16.1	3.79		1,652.4	15.7	3.78
Automobile		715.2	6.5	3.59		707.0	6.4	3.59		641.8	6.0	3.73
Other ²		479.4	8.5	7.02		469.6	8.5	7.16		450.0	8.8	7.72
Total Loans and Leases		10,878.7	109.1	3.99		10,770.7	110.7	4.09		10,320.1	107.3	4.14
Other		34.9	0.2	2.74		35.0	0.3	2.66		36.8	0.4	3.82
Total Earning Assets 3		16,793.8	145.4	3.45		16,583.6	148.4	3.56		16,133.0	144.3	3.56
Cash and Due from Banks		222.2				231.5				234.3		
Other Assets		805.0				790.3				621.3		
Total Assets	\$	17,821.0			\$	17,605.4			-	\$ 16,988.6		
Total Assets	Ė				÷				=			
Interest-Bearing Liabilities												
Interest-Bearing Deposits												
Demand	\$	2,990.3	1.0	0.14	\$	2,950.2	1.1	0.15		\$ 2,888.3	1.5	0.20
Savings	J	6,245.0	8.0	0.14	Ф	6,122.0	8.8	0.13		5,494.5	4.5	0.20
Time		1,842.3	7.4	1.59		1,851.0	8.2	1.75		1,800.7	7.2	1.59
Total Interest-Bearing Deposits		11,077.6	16.4	0.59		10,923.2	18.1	0.66		10,183.5	13.2	0.51
Short-Term Borrowings		5.8	-	1.66		27.1	0.1	2.13		89.6	0.5	2.31
Securities Sold Under Agreements to Repurchase		604.3	4.1	2.64		513.8	4.3	3.24		504.3	4.7	3.62
Other Debt		106.2	0.7	2.67		110.6	0.7	2.62		145.2	0.7	1.85
			21.2							10,922.6		0.69
Total Interest-Bearing Liabilities		11,793.9		0.71		11,574.7	23.2	0.79			19.1	0.69
Net Interest Income		\$	124.2			\$	125.2			\$	125.2	
Interest Rate Spread				2.74 %				2.77	%			2.87 %
Net Interest Margin				2.95 %				3.01	%			3.10 %
Noninterest-Bearing Demand Deposits		4,363.5				4,407.5				4,596.0		
Other Liabilities		370.7				333.8				215.3		
Shareholders' Equity	_	1,292.9				1,289.4			_	1,254.7		
Total Liabilities and Shareholders' Equity	\$	17,821.0			\$	17,605.4				\$ 16,988.6		

¹ Non-performing loans and leases are included in the respective average loan and lease balances. Income, if any, on such loans and leases is recognized on a cash basis.

² Comprised of other consumer revolving credit, installment, and consumer lease financing.

³ Interest income includes taxable-equivalent basis adjustments, based upon a federal statutory tax rate of 21%, of \$352,000, \$296,000, and \$1,263,000 for the three months ended December 31, 2019, September 30, 2019, and December 31, 2018, respectively.

Average Balances and Interest Rates - Taxable-Equivalent Basis

Table 7b

		Year 1	Ended			Year	Ended	
			r 31, 2019				r 31, 2018	
		Average	Income/	Yield/	-	Average	Income/	Yield/
(dollars in millions)		Balance	Expense	Rate		Balance	Expense	Rate
Earning Assets			-				-	
Interest-Bearing Deposits in Other Banks	\$	3.1 \$	_	1.33 %	6 \$	3.2 \$	_	1.05 %
Funds Sold		165.7	3.6	2.14		200.0	3.7	1.86
Investment Securities								
Available-for-Sale								
Taxable		2,210.5	58.9	2.66		1,537.7	37.6	2.44
Non-Taxable		109.6	4.1	3.78		577.9	15.9	2.76
Held-to-Maturity								
Taxable		3,148.2	78.3	2.49		3,468.4	78.4	2.26
Non-Taxable		137.8	4.2	3.04		236.5	7.5	3.17
Total Investment Securities		5,606.1	145.5	2.60		5,820.5	139.4	2.39
Loans Held for Sale		21.7	0.9	3.92		14.0	0.6	4.31
Loans and Leases 1								
Commercial and Industrial		1,370.9	57.9	4.23		1,304.8	51.9	3.98
Commercial Mortgage		2,400.6	102.4	4.27		2,164.6	89.7	4.14
Construction		145.2	7.4	5.07		184.9	8.6	4.68
Commercial Lease Financing		154.4	3.7	2.43		176.8	4.1	2.29
Residential Mortgage		3,768.2	144.7	3.84		3,546.5	136.0	3.84
Home Equity		1,689.4	64.1	3.80		1,620.8	61.1	3.77
Automobile		694.9	25.1	3.62		591.2	23.2	3.92
Other ²		464.8	33.3	7.16		454.1	35.6	7.85
Total Loans and Leases		10,688.4	438.6	4.10		10,043.7	410.2	4.08
Other		35.1	1.0	2.85		39.0	1.4	3.48
Total Earning Assets ³		16,520.1	589.6	3.57		16,120.4	555.3	3.44
Cash and Due from Banks		234.0				241.6		
Other Assets		783.5				609.0		
Total Assets	\$	17,537.6			\$	16,971.0		
Interest-Bearing Liabilities								
Interest-Bearing Deposits								
Demand	\$	2,945.9	5.0	0.17	\$	2,958.8	4.7	0.16
Savings		6,034.0	32.4	0.54		5,434.3	13.6	0.25
Time		1,816.3	31.0	1.71		1,725.9	22.8	1.32
Total Interest-Bearing Deposits		10,796.2	68.4	0.63		10,119.0	41.1	0.41
Short-Term Borrowings		36.5	0.9	2.41		35.5	0.8	2.13
Securities Sold Under Agreements to Repurchase		531.9	17.5	3.29		504.7	18.5	3.67
Other Debt		111.8	2.9	2.60		211.3	3.4	1.61
Total Interest-Bearing Liabilities		11,476.4	89.7	0.78		10,870.5	63.8	0.59
Net Interest Income		\$	499.9			\$	491.5	
Interest Rate Spread		=		2.79 9	%			2.85 %
Net Interest Margin					%			3.05 %
Noninterest-Bearing Demand Deposits		4,431.9				4,638.7		
Other Liabilities		349.2				216.1		
Shareholders' Equity		1,280.1				1,245.7		
Total Liabilities and Shareholders' Equity	\$	17,537.6			\$	16,971.0		
rotar Erabinues and Shareholders Equity	<u> </u>	,				,-, 1.0		

¹ Non-performing loans and leases are included in the respective average loan and lease balances. Income, if any, on such loans and leases is recognized on a cash basis.

² Comprised of other consumer revolving credit, installment, and consumer lease financing.

³ Interest income includes taxable-equivalent basis adjustments, based upon a federal statutory tax rate of 21%, of \$2,230,000 and \$5,170,000 for the years ended December 31, 2019 and December 31, 2018, respectively.

	Three Months End	led December 31, 2019	
	Compared to S	eptember 30, 2019	
(dollars in millions)	 Volume ¹	Rate ¹	Total
Change in Interest Income:			
Funds Sold	\$ 0.2 \$	(0.2) \$	_
Investment Securities			
Available-for-Sale			
Taxable	(0.4)	(0.8)	(1.2)
Non-Taxable	(0.1)	_	(0.1)
Held-to-Maturity			
Taxable	0.7	(0.8)	(0.1)
Total Investment Securities	0.2	(1.6)	(1.4)
Loans Held for Sale	0.1	_	0.1
Loans and Leases			
Commercial and Industrial	(0.3)	(0.8)	(1.1)
Commercial Mortgage	0.6	(1.3)	(0.7)
Construction	0.6	(0.1)	0.5
Commercial Lease Financing	(0.1)	(0.1)	(0.2)
Residential Mortgage	0.3	(0.1)	0.2
Home Equity	_	(0.4)	(0.4)
Automobile	0.1	_	0.1
Other ²	0.2	(0.2)	_
Total Loans and Leases	1.4	(3.0)	(1.6)
Other	(0.1)	_	(0.1)
Total Change in Interest Income	1.8	(4.8)	(3.0)
Change in Interest Expense:			
Interest-Bearing Deposits			
Demand	_	(0.1)	(0.1)
Savings	0.1	(0.9)	(0.8)
Time		(0.8)	(0.8)
Total Interest-Bearing Deposits	0.1	(1.8)	(1.7)
Short-Term Borrowings	(0.1)	(1.0)	(0.1)
Securities Sold Under Agreements to Repurchase	0.7	(0.9)	(0.1)
Total Change in Interest Expense	0.7	(2.7)	(2.0)
Total Change in Interest Expense	0.7	(4.7)	(2.0)
Change in Net Interest Income	\$ 1.1 \$	(2.1) \$	(1.0)

¹The change in interest income and expense not solely due to changes in volume or rate has been allocated on a pro-rata basis to the volume and rate columns. ²Comprised of other consumer revolving credit, installment, and consumer lease financing.

Analysis of Change in Net Interest income - Taxable-Equiva	alent Dasis			Table ob
		Three Months En	ded December 31, 2019	
		Compared to	December 31, 2018	
(dollars in millions)		Volume ¹	Rate ¹	Total
Change in Interest Income:				
Funds Sold	\$	0.2 \$	(0.2) \$	_
Investment Securities				
Available-for-Sale				
Taxable		6.8	(0.9)	5.9
Non-Taxable		(4.9)	1.5	(3.4)
Held-to-Maturity				
Taxable		(2.2)	0.6	(1.6)
Non-Taxable		(1.2)	(0.3)	(1.5)
Total Investment Securities		(1.5)	0.9	(0.6)
Loans Held for Sale		0.2	(0.1)	0.1
Loans and Leases			` '	
Commercial and Industrial		0.1	(1.1)	(1.0)
Commercial Mortgage		2.3	(1.0)	1.3
Construction		_	(0.1)	(0.1)
Commercial Lease Financing		(0.2)	_	(0.2)
Residential Mortgage		2.2	(0.6)	1.6
Home Equity		0.3	(0.3)	_
Automobile		0.7	(0.2)	0.5
Other ²		0.5	(0.8)	(0.3)
Total Loans and Leases		5.9	(4.1)	1.8
Other		(0.1)	(0.1)	(0.2)
Total Change in Interest Income		4.7	(3.6)	1.1
Change in Interest Expense:				
Interest-Bearing Deposits				
Demand		_	(0.5)	(0.5)
Savings		0.7	2.8	3.5
Time		0.2	_	0.2
Total Interest-Bearing Deposits		0.9	2.3	3.2
Short-Term Borrowings		(0.4)	(0.1)	(0.5)
Securities Sold Under Agreements to Repurchase		0.8	(1.4)	(0.6)
Other Debt		(0.3)	0.3	_
Total Change in Interest Expense		1.0	1.1	2.1
Change in Net Interest Income	\$	3.7 \$	(4.7) \$	(1.0)
Change in the interest medic	Ψ	υ./ ψ	(4.7) Ψ	(1.0)

¹ The change in interest income and expense not solely due to changes in volume or rate has been allocated on a pro-rata basis to the volume and rate columns.

² Comprised of other consumer revolving credit, installment, and consumer lease financing.

	Year Ended	December 31, 2019	
	Compared to	o December 31, 2018	
(dollars in millions)	 Volume ¹	Rate ¹	Total
Change in Interest Income:			
Funds Sold	\$ (0.7) \$	0.6 \$	(0.1)
Investment Securities	, ,		, ,
Available-for-Sale			
Taxable	17.7	3.6	21.3
Non-Taxable	(16.2)	4.4	(11.8)
Held-to-Maturity			
Taxable	(7.6)	7.5	(0.1)
Non-Taxable	(3.0)	(0.3)	(3.3)
Total Investment Securities	(9.1)	15.2	6.1
Loans Held for Sale	0.3	_	0.3
Loans and Leases			
Commercial and Industrial	2.7	3.3	6.0
Commercial Mortgage	10.0	2.7	12.7
Construction	(1.9)	0.7	(1.2)
Commercial Lease Financing	(0.6)	0.2	(0.4)
Residential Mortgage	8.5	0.2	8.7
Home Equity	2.6	0.4	3.0
Automobile	3.8	(1.9)	1.9
Other ²	0.9	(3.2)	(2.3)
Total Loans and Leases	26.0	2.4	28.4
Other	(0.1)	(0.3)	(0.4)
Total Change in Interest Income	16.4	17.9	34.3
Change in Interest Expense:			
Interest-Bearing Deposits			
Demand	_	0.3	0.3
Savings	1.6	17.2	18.8
Time	1.3	6.9	8.2
Total Interest-Bearing Deposits	2.9	24.4	27.3
		0.1	0.1
Short-Term Borrowings Securities Sold Under Agreements to Repurchase	1.0	(2.0)	(1.0)
Other Debt	(2.0)	1.5	(0.5)
	1.9		25.9
Total Change in Interest Expense	 1.9	24.0	25.9
Change in Net Interest Income	\$ 14.5 \$	(6.1) \$	8.4

¹ The change in interest income and expense not solely due to changes in volume or rate has been allocated on a pro-rata basis to the volume and rate columns. ² Comprised of other consumer revolving credit, installment, and consumer lease financing.

Salaries and Benefits

Table 9

	Three Months Ended						Year Ended			
	December 31,		September 30,		December 31,		Decen	ıber 3	81,	
(dollars in thousands)	2019		2019		2018		2019		2018	
Salaries	\$ 33,465	\$	33,458	\$	33,603	\$	132,237	\$	132,884	
Incentive Compensation	4,864		5,681		5,715		21,913		20,687	
Share-Based Compensation	1,475		2,025		1,417		8,573		8,074	
Commission Expense	2,080		1,760		1,158		6,474		4,418	
Retirement and Other Benefits	4,279		4,185		4,369		18,151		17,313	
Payroll Taxes	2,386		2,519		2,277		11,795		11,389	
Medical, Dental, and Life Insurance	2,903		3,908		5,237		15,202		16,134	
Separation Expense	212		809		1,080		1,761		2,309	
Total Salaries and Benefits	\$ 51,664	\$	54,345	\$	54,856	\$	216,106	\$	213,208	

Loan and Lease Portfolio Balances

Table 10

	December 31,	September 30,	June 30,	March 31,	December 31,
(dollars in thousands)	2019	2019	2019	2019	2018
Commercial					
Commercial and Industrial	\$ 1,379,152 \$	1,361,011 \$	1,408,729 \$	1,331,345 \$	1,331,149
Commercial Mortgage	2,518,051	2,477,296	2,411,289	2,381,213	2,302,356
Construction	194,170	154,754	119,228	132,775	170,061
Lease Financing	122,454	163,672	163,070	154,919	176,226
Total Commercial	4,213,827	4,156,733	4,102,316	4,000,252	3,979,792
Consumer					
Residential Mortgage	3,891,100	3,846,511	3,785,006	3,702,553	3,673,796
Home Equity	1,676,073	1,681,951	1,694,577	1,698,666	1,681,442
Automobile	720,286	713,424	703,523	676,730	658,133
Other ¹	489,606	482,679	473,707	470,408	455,611
Total Consumer	6,777,065	6,724,565	6,656,813	6,548,357	6,468,982
Total Loans and Leases	\$ 10,990,892 \$	10,881,298 \$	10,759,129 \$	10,548,609 \$	10,448,774

Deposits

	December 31,	September 30,	June 30,	March 31,	December 31,
(dollars in thousands)	2019	2019	2019	2019	2018
Consumer	\$ 8,118,494 \$	7,893,454 \$	7,880,284 \$	7,944,793 \$	7,726,731
Commercial	6,324,214	6,153,492	6,178,984	6,162,042	6,098,186
Public and Other	1,341,774	1,293,806	1,429,553	1,160,475	1,202,325
Total Deposits	\$ 15,784,482 \$	15,340,752 \$	15,488,821 \$	15,267,310 \$	15,027,242

 $^{^{\}rm 1}\textsc{Comprised}$ of other revolving credit, installment, and lease financing.

- 3		December 21	Cantambay 20	I 20	March 31,	December 21
(dollars in thousands)		December 31, 2019	September 30, 2019	June 30, 2019	March 31, 2019	December 31 2018
Non-Performing Assets		2015	2013	2015	2013	201
Non-Accrual Loans and Leases						
Commercial						
Commercial and Industrial	\$	830 \$	573 \$	552 \$	393 \$	542
Commercial Mortgage	· ·	9,244	11,088	11,310	5,911	2,040
Total Commercial		10,074	11,661	11,862	6,304	2,582
Consumer				,	-,	
Residential Mortgage		4,125	4,258	4,697	5,599	5,321
Home Equity		3,181	2,787	2,486	2,797	3,671
Total Consumer		7,306	7,045	7,183	8,396	8,992
Total Non-Accrual Loans and Leases		17,380	18,706	19,045	14,700	11,574
Foreclosed Real Estate		2,737	2,939	2,737	3,225	1,356
Total Non-Performing Assets	\$	20,117 \$	21,645 \$	21,782 \$	17,925 \$	12,930
Accruing Loans and Leases Past Due 90 Days or More						
Commercial						
Commercial and Industrial	\$	— \$	81 \$	— \$	66 \$	10
Total Commercial		_	81		66	10
Consumer						
Residential Mortgage	\$	1,839 \$	2,032 \$	1,859 \$	903 \$	2,446
Home Equity		4,125	2,320	2,981	3,381	2,684
Automobile		949	582	607	734	513
Other ¹		1,493	1,076	963	1,033	914
Total Consumer		8,406	6,010	6,410	6,051	6,557
Total Accruing Loans and Leases Past Due 90 Days or More	\$	8,406 \$	6,091 \$	6,410 \$	6,117 \$	6,567
Restructured Loans on Accrual Status						
and Not Past Due 90 Days or More	\$	63,103 \$	46,178 \$	48,563 \$	48,571 \$	48,731
Total Loans and Leases	\$	10,990,892 \$	10,881,298 \$	10,759,129 \$	10,548,609 \$	10,448,774
Ratio of Non-Accrual Loans and Leases to Total Loans and Leases		0.16 %	0.17 %	0.18 %	0.14 %	0.11 9
Datis of New Books with a Assatz to Tatal Language II						
Ratio of Non-Performing Assets to Total Loans and Leases and Foreclosed Real Estate		0.18 %	0.20 %	0.20 %	0.17 %	0.12.0
allu Forecioseu Real Estate		0.10 %	0.20 %	0.20 %	0.17 %	0.12 9
Ratio of Commercial Non-Performing Assets to Total Commercial						
Loans and Leases and Commercial Foreclosed Real Estate		0.24 %	0.28 %	0.29 %	0.16 %	0.06
25000 and 25005 and 550005 et al. 25005		5.2.7	0.20 /0	0.25 70	0.10 70	0.00
Ratio of Consumer Non-Performing Assets to Total Consumer						
Loans and Leases and Consumer Foreclosed Real Estate		0.15 %	0.15 %	0.15 %	0.18 %	0.16
Ratio of Non-Performing Assets and Accruing Loans and Leases						
Past Due 90 Days or More to Total Loans and Leases		0.26.0/	0.25.0/	0.26.0/	0.22.0/	0.10 (
and Foreclosed Real Estate		0.26 %	0.25 %	0.26 %	0.23 %	0.19
Quarter to Quarter Changes in Non-Performing Assets						
Balance at Beginning of Quarter	\$	21,645 \$	21,782 \$	17,925 \$	12,930 \$	13,798
Additions		883	1,035	6,186	8,217	4,509
Reductions						
Payments		(495)	(984)	(441)	(989)	(3,759)
Return to Accrual Status		(1,673)	_	(1,344)	(316)	(605)
Sales of Foreclosed Real Estate		(201)	_	(374)		(653)
Charge-offs/Write-downs		(42)	(188)	(170)	(1,917)	(360)
Total Reductions		(2,411)	(1,172)	(2,329)	(3,222)	(5,377)

 $^{^{\}rm 1}$ Comprised of other revolving credit, installment, and lease financing.

Reserve for Credit Losses

	Three Months Ended				Year Ended				
		December 31,		September 30,		December 31,	 Decei	nber	31,
(dollars in thousands)		2019		2019		2018	2019		2018
Balance at Beginning of Period	\$	115,758	\$	114,494	\$	115,512	\$ 113,515	\$	114,168
Loans and Leases Charged-Off									
Commercial									
Commercial and Industrial		(307)		(239)		(365)	(1,122)		(1,505)
Commercial Mortgage		_		_		_	(1,616)		_
Consumer									
Residential Mortgage		(50)		(7)		(1)	(112)		(101)
Home Equity		(245)		(215)		(406)	(900)		(665)
Automobile		(1,990)		(1,696)		(2,335)	(7,130)		(8,218)
Other ¹		(3,651)		(3,598)		(3,781)	(13,075)		(14,075)
Total Loans and Leases Charged-Off		(6,243)		(5,755)		(6,888)	(23,955)		(24,564)
Recoveries on Loans and Leases Previously Charged-Off									
Commercial									
Commercial and Industrial		293		318		803	1,513		2,039
Consumer									
Residential Mortgage		699		649		112	1,927		807
Home Equity		577		428		367	2,339		2,001
Automobile		512		660		949	2,961		2,902
Other ¹		503		714		660	2,549		2,737
Total Recoveries on Loans and Leases Previously Charged-Off		2,584		2,769		2,891	11,289		10,486
Net Loans and Leases Charged-Off		(3,659)		(2,986)		(3,997)	(12,666)		(14,078)
Provision for Credit Losses		4,750		4,250		2,000	16,000		13,425
Balance at End of Period ²	\$	116,849	\$	115,758	\$	113,515	\$ 116,849	\$	113,515
Components									
Allowance for Loan and Lease Losses	\$	110,027	\$	108,936	\$	106,693	\$ 110,027	\$	106,693
Reserve for Unfunded Commitments		6,822		6,822		6,822	6,822		6,822
Total Reserve for Credit Losses	\$	116,849	\$	115,758	\$	113,515	\$ 116,849	\$	113,515
		10.000.000	_	40 ==0 =00	_	40 300 054	40.000.404		10.040.004
Average Loans and Leases Outstanding	\$	10,878,672	\$	10,770,720	\$	10,320,051	\$ 10,688,424	\$	10,043,661
Datic of Net Leave and Leaves Chaused Off to									
Ratio of Net Loans and Leases Charged-Off to		0.13.0	1/	0.11.0	0/	0.15.0/	0.12.0	1/	0.14.0
Average Loans and Leases Outstanding (annualized)		0.13 9		0.11 9		0.15 %	0.12 9		0.14 %
Ratio of Allowance for Loan and Lease Losses to Loans and Leases Outstanding		1.00 9	% 0	1.00 9	% 0	1.02 %	1.00 9	0	1.02 %

¹ Comprised of other revolving credit, installment, and lease financing.
² Included in this analysis is activity related to the Company's reserve for unfunded commitments, which is separately recorded in other liabilities in the Consolidated Statements of Condition.

Dusiness Segments Selected Financial Information)11					Table 13a
				Investme	nt	
				Services an	ıd	
		Retail	Commercial	Priva	te Treasur	y Consolidated
(dollars in thousands)		Banking	Banking	Bankir	ng and Othe	er Total
Three Months Ended December 31, 2019						
Net Interest Income	\$	66,410 \$	45,475	\$ 9,689	\$ 2,311	\$ 123,885
Provision for Credit Losses		3,818	(165)	1	1,096	4,750
Net Interest Income After Provision for Credit Losses		62,592	45,640	9,688	1,215	119,135
Noninterest Income		21,377	10,624	13,929	1,772	47,702
Noninterest Expense		(52,720)	(21,071)	(15,774)	(3,531)	(93,096)
Income Before Provision for Income Taxes		31,249	35,193	7,843	(544)	73,741
Provision for Income Taxes		(7,842)	(6,345)	(2,067)	656	(15,598)
Net Income	\$	23,407 \$	28,848	\$ 5,776	\$ 112	\$ 58,143
Total Assets as of December 31, 2019	\$	6,732,811 \$	4,254,261	\$ 321,700	\$ 6,786,724	\$ 18,095,496
Three Months Ended December 31, 2018						
Net Interest Income	\$	67,452 \$	46,429	\$ 10,235	\$ (143)	\$ 123,973
Provision for Credit Losses		4,481	(484)	(1)	(1,996)	2,000
Net Interest Income After Provision for Credit Losses		62,971	46,913	10,236	1,853	121,973
Noninterest Income		20,339	6,338	13,397	2,034	42,108
Noninterest Expense		(53,417)	(20,912)	(17,583)	(3,999)	(95,911)
Income Before Provision for Income Taxes		29,893	32,339	6,050	(112)	68,170
Provision for Income Taxes		(7,465)	(7,714)	(1,595)	2,515	(14,259)
Net Income	\$	22,428 \$	24,625	\$ 4,455	\$ 2,403	\$ 53,911
Total Assets as of December 31, 2018	\$	6,365,263 \$	3,958,523	\$ 349,832	\$ 6,470,356	\$ 17,143,974

							Table 150
			Investmen	t			
			Services and	l			
Retail	Commercia	al	Private	e	Treasury	7	Consolidated
Banking	Bankin	ıg	Banking	3	and Other		Total
\$ 266,429	185,259	\$	39,374	\$	6,653	\$	497,715
11,670	976		15		3,339		16,000
254,759	184,283		39,359		3,314		481,715
86,682	33,362		55,696		7,598		183,338
(216,688)	(84,616)	١	(64,974)		(12,949)		(379,227)
124,753	133,029		30,081		(2,037)		285,826
(30,725)	(28,852)	1	(7,929)		7,593		(59,913)
\$ 94,028 \$	104,177	\$	22,152	\$	5,556	\$	225,913
\$ 6,732,811	4,254,261	\$	321,700	\$	6,786,724	\$	18,095,496
\$ 264,459	179,577	\$	41,222	\$	1,094	\$	486,352
14,898	(760)		(61)		(652)		13,425
249,561	180,337		41,283		1,746		472,927
79,004	23,733		55,338		10,848		168,923
(211,761)	(81,344)		(65,847)		(12,672)		(371,624)
116,804	122,726		30,774		(78)		270,226
(29,172)	(28,496)	1	(8,113)		15,157		(50,624)
\$ 87,632	94,230	\$	22,661	\$	15,079	\$	219,602
\$ 6,365,263	3,958,523	\$	349,832	\$	6,470,356	\$	17,143,974
\$ \$	\$ 266,429 \$ 11,670 \$ 11,670 \$ 254,759 \$ 86,682 \$ (216,688) \$ 124,753 \$ (30,725) \$ 94,028 \$ \$ 6,732,811 \$ \$ \$ 264,459 \$ \$ 14,898 \$ 249,561 \$ 79,004 \$ (211,761) \$ 116,804 \$ (29,172) \$ \$ 87,632 \$ \$	Banking Banking \$ 266,429 \$ 185,259 11,670 976 254,759 184,283 86,682 33,362 (216,688) (84,616) 124,753 133,029 (30,725) (28,852) \$ 94,028 \$ 104,177 \$ 6,732,811 \$ 4,254,261 \$ 264,459 \$ 179,577 14,898 (760) 249,561 180,337 79,004 23,733 (211,761) (81,344) 116,804 122,726 (29,172) (28,496) \$ 87,632 \$ 94,230	Banking Banking \$ 266,429 \$ 185,259 \$ 11,670 976 254,759 184,283 33,362 33,362 33,362 33,362 33,362 33,362 33,362 33,362 33,302 33,029 30,725 28,852 268,852 33,302 33,029 30,725 28,852 30,725 \$ 268,852 \$ 3,733	Services and Banking Banking Commercial Private \$ 266,429 \$ 185,259 \$ 39,374 11,670 976 15 254,759 184,283 39,359 86,682 33,362 55,696 (216,688) (84,616) (64,974) 124,753 133,029 30,081 (30,725) (28,852) (7,929) \$ 94,028 104,177 22,152 \$ 6,732,811 4,254,261 321,700 \$ 249,561 180,337 41,222 14,898 (760) (61) 249,561 180,337 41,283 79,004 23,733 55,338 (211,761) (81,344) (65,847) 116,804 122,726 30,774 (29,172) (28,496) (8,113) \$ 87,632 94,230 22,661	Banking Banking \$ 266,429 \$ 185,259 \$ 39,374 \$ 11,670 \$ 976 \$ 15 254,759 \$ 184,283 \$ 39,359 \$ 86,682 \$ 33,362 \$ 55,696 \$ (216,688) \$ (84,616) \$ (64,974) \$ 124,753 \$ 133,029 \$ 30,081 \$ (30,725) \$ (28,852) \$ (7,929) \$ \$ 94,028 \$ 104,177 \$ 22,152 \$ \$ \$ 6,732,811 \$ 4,254,261 \$ 321,700 \$ \$ \$ \$ 6,732,811 \$ 4,254,261 \$ 321,700 \$ \$ \$ \$ 14,898 \$ (760) \$ (61) \$ 249,561 \$ 180,337 \$ 41,283 \$ 79,004 \$ 23,733 \$ 55,338 \$ (211,761) \$ (81,344) \$ (65,847) \$ 116,804 \$ 122,726 \$ 30,774 \$ (29,172) \$ (28,496) \$ (8,113) \$ \$ 87,632 \$ 94,230 \$ \$ 22,661 \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	Services and Private Banking Services and Private Treasury Banking Banking Banking Banking Banking And Other and Oth	Retail Retail

				Tł	ree Months Ende	1			
	 December 31	.,	September 30),	June 30	,	March 31,		December 31,
(dollars in thousands, except per share amounts)	2019	9	201	9	2019	9	2019		2018
Quarterly Operating Results									
Interest Income									
Interest and Fees on Loans and Leases	\$ 109,223	\$	110,877	\$	110,401	\$	108,511	\$	107,404
Income on Investment Securities									
Available-for-Sale	16,158		17,512		15,072		13,432		13,043
Held-to-Maturity	18,750		18,796		22,149		21,921		21,482
Deposits	8		9		9		15		10
Funds Sold	723		656		730		1,444		727
Other	239		233		210		319		352
Total Interest Income	145,101		148,083		148,571		145,642		143,018
Interest Expense									
Deposits	16,407		18,055		18,628		15,284		13,172
Securities Sold Under Agreements to Repurchase	4,071		4,257		4,623		4,571		4,671
Funds Purchased	25		146		512		157		440
Short-Term Borrowings	_		1		1		36		88
Other Debt	713		728		710		757		674
Total Interest Expense	21,216		23,187		24,474		20,805		19,045
Net Interest Income	123,885		124,896		124,097		124,837		123,973
Provision for Credit Losses	4,750		4,250		4,000		3,000		2,000
Net Interest Income After Provision for Credit Losses	119,135		120,646		120,097		121,837		121,973
Noninterest Income									
Trust and Asset Management	11,157		10,930		11,385		10,761		10,558
Mortgage Banking	3,199		4,864		3,336		2,287		2,148
Service Charges on Deposit Accounts	7,835		7,592		7,283		7,364		7,562
Fees, Exchange, and Other Service Charges	14,533		14,900		14,252		14,208		14,576
Investment Securities Gains (Losses), Net	(906)		(1,469)		(776)		(835)		(841)
Annuity and Insurance	1,272		1,278		1,806		2,578		1,409
Bank-Owned Life Insurance	1,879		1,647		1,779		1,710		1,941
Other	8,733		6,765		6,385		5,606		4,755
Total Noninterest Income	47,702		46,507		45,450		43,679		42,108
Noninterest Expense									
Salaries and Benefits	51,664		54,345		53,511		56,586		54,856
Net Occupancy	8,824		8,803		8,579		7,594		8,918
Net Equipment	7,930		7,637		6,895		6,833		6,364
Data Processing	4,828		4,676		4,727		4,526		5,151
Professional Fees	3,257		2,184		2,177		2,453		2,467
FDIC Insurance	1,376		1,257		1,290		1,269		1,336
Other	15,217		21,447		15,546		13,796		16,819
Total Noninterest Expense	93,096		100,349		92,725		93,057		95,911
Income Before Provision for Income Taxes	73,741		66,804		72,822		72,459		68,170
Provision for Income Taxes	15,598		14,752		15,903		13,660		14,259
Net Income	\$ 58,143	\$	52,052	\$	56,919	\$	58,799	\$	53,911
Basic Earnings Per Share	\$ 1.46	\$	1.30	\$	1.40	\$	1.44	\$	1.30
Diluted Earnings Per Share	\$ 1.45	\$	1.29	\$	1.40	\$	1.43	\$	1.30
Balance Sheet Totals									
Loans and Leases	\$ 10,990,892	\$	10,881,298	\$	10,759,129	\$	10,548,609	\$	10,448,774
Total Assets	18,095,496		17,672,140		17,688,845		17,446,413		17,143,974
Total Deposits	15,784,482		15,340,752		15,488,821		15,267,310		15,027,242
Total Shareholders' Equity	1,286,832		1,291,490		1,285,948		1,269,690		1,268,200
Performance Ratios					, ,				
Return on Average Assets	1.29	%	1.17	%	1.31	%	1.38	%	1.26
Return on Average Shareholders' Equity	17.84	70	16.02	/0	17.97	70	18.81	70	17.05
Efficiency Ratio ¹	54.26		58.55		54.69		55.22		57.75
Net Interest Margin ²	2.95		3.01		3.04		3.12		3.10
rvet interest ividigiii -	2.95		5.01		3.04		3.12		3.10

 $^{^{1}} Efficiency \ ratio \ is \ defined \ as \ noninterest \ expense \ divided \ by \ total \ revenue \ (net \ interest \ income \ and \ noninterest \ income).$

² Net interest margin is defined as net interest income, on a taxable-equivalent basis, as a percentage of average earning assets.

Hawaii Economic Trends Table 15

-	December 31, 20	018	•	December	31, 2017
.0 %	\$ 6,933.1	6.9	% \$	6,485.0	4.3 %
.4 %	\$ 3,426.5	2.3	% \$	3,349.8	4.5 %
	660.0			664.5	
		.4 % \$ 3,426.5	.4 % \$ 3,426.5 2.3	.4 % \$ 3,426.5 2.3 % \$.4 % \$ 3,426.5 2.3 % \$ 3,349.8

		December 31,				
(spot rates)	2019	2018	2017			
Unemployment ³						
Statewide, seasonally adjusted	2.6 %	2.6 %	2.3 %			
Oahu	2.1	2.2	1.7			
Island of Hawaii	3.0	2.9	2.0			
Maui	2.2	2.2	1.8			
Kauai	2.5	2.3	1.7			

		December 31,					
(percentage change, except months of inventory)	2019	2018	2017	2016			
Housing Trends (Single Family Oahu) ⁴							
Median Home Price	(0.1) %	4.6 %	2.7 %	5.0 %			
Home Sales Volume (units)	3.9 %	(7.7) %	6.3 %	6.5 %			
Months of Inventory	2.5	2.8	2.1	2.5			

	Monthly Visitor Arrivals,	Percentage Change
(in thousands)	Not Seasonally Adjusted	from Previous Year
Tourism ⁵		
November 30, 2019	811.4	4.2
October 31, 2019	800.4	4.8
September 30, 2019	741.3	3.5
August 31, 2019	928.2	9.8
July 31, 2019	997.9	6.2
June 30, 2019	951.6	6.1
May 31, 2019	841.4	4.6
April 30, 2019	856.3	6.6
March 31, 2019	939.1	3.9
February 28, 2019	782.6	0.5
January 31, 2019	820.6	3.0
December 31, 2018	910.1	3.4
November 30, 2018	778.5	3.9
October 31, 2018	763.7	3.5
September 30, 2018	716.1	2.2
August 31, 2018	845.1	3.2
July 31, 2018	939.4	5.3
June 30, 2018	897.1	7.3
May 31, 2018	804.1	7.0
April 30, 2018	803.0	6.6
March 31, 2018	903.6	12.5
February 28, 2018	778.6	10.3
January 31, 2018	796.5	5.4

 $^{^{\}rm 1}$ Source: Hawaii Department of Business, Economic Development & Tourism

² Source: U. S. Bureau of Labor Statistics

 ³ Source: Hawaii Department of Labor and Industrial Relations, County jobs data not seasonally adjusted.
 ⁴ Source: Honolulu Board of REALTORS
 ⁵ Source: Hawaii Tourism Authority