

NYSE: BOH



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Bank of Hawaii Corporation First Quarter 2013 Financial Results

- Diluted Earnings Per Share \$0.81
- Net Income \$36.0 Million
- Board of Directors Declares Dividend of \$0.45 Per Share

FOR IMMEDIATE RELEASE

HONOLULU, HI (April 22, 2013) -- Bank of Hawaii Corporation (NYSE: BOH) today reported diluted earnings per share of \$0.81 for the first quarter of 2013, down from \$0.90 in the previous quarter and \$0.95 in the same quarter last year. Net income for the first quarter of 2013 was \$36.0 million, a decrease of \$4.3 million compared with net income of \$40.3 million in the fourth quarter of 2012, and down \$7.8 million from net income of \$43.8 million in the first quarter of 2012.

Loan and lease balances were \$5.78 billion at the end of the first quarter of 2013 compared with loan and lease balances of \$5.85 billion at the end of the fourth quarter of 2012 as growth in commercial loans was more than offset by reductions in residential mortgage loans. Total deposit balances decreased during the first quarter due to lower levels of public deposits. Consumer and business deposits remained strong during the quarter, up 1.4 percent on average compared with the previous quarter. The allowance for loan and lease losses decreased by \$2.0 million from the fourth quarter to \$126.9 million at March 31, 2013 and represents 2.19 percent of outstanding loans and leases.

"Reduced mortgage income, lower net interest margin, and seasonal expenses resulted in lower operating results during the first quarter of 2013," said Peter S. Ho, Chairman, President, and CEO. "Our balance sheet remains solid and we maintained our disciplined approach to risk and capital management during the quarter. Our many expense control initiatives are expected to have a positive impact on operating leverage as we go forward."

The return on average assets for the first quarter of 2013 was 1.08 percent, down from 1.19 percent in the previous quarter and 1.29 percent in the first quarter of 2012. The return on average equity for the first quarter of 2013 was 14.10 percent compared with 15.47 percent in the fourth quarter of 2012 and 17.26 percent in the first quarter last year. The efficiency ratio during the first quarter of 2013 was 61.90 percent compared with 58.24 percent in the previous quarter and 58.35 percent in the same quarter last year.

Financial Highlights

Net interest income, on a taxable-equivalent basis, for the first quarter of 2013 was \$91.0 million, down \$1.7 million from net interest income of \$92.7 million in the fourth quarter of 2012, and down \$9.0 million from net interest income of \$100.0 million in the first quarter of 2012 due to a continuation of the low interest rate environment. Analyses of the changes in net interest income are included in Tables 8a and 8b.

The net interest margin was 2.82 percent for the first quarter of 2013, a decrease of 5 basis points compared with the net interest margin of 2.87 percent in the fourth quarter of 2012, and a 24 basis point decrease from 3.06 percent in the first quarter of 2012. The reduction in the net interest margin was largely the result of lower interest rates which resulted in decreased yields on loans and investments.

The Company did not record a provision for credit losses during the first quarter of 2013 and fourth quarter of 2012. Net loans and leases charged-off were \$2.0 million in the first quarter of 2013 and \$2.1 million in the fourth quarter of 2012. The provision for credit losses during the first quarter of 2012 was \$0.4 million, or \$3.0 million less than net charge-offs.

Noninterest income was \$47.8 million for the first quarter of 2013, a decrease of \$5.2 million compared with noninterest income of \$53.0 million in the fourth quarter of 2012, and a decrease of \$0.3 million compared with noninterest income of \$48.1 million in the first quarter of 2012. The decrease in noninterest income compared with the previous quarter is largely due to a reduction in mortgage banking revenue, which was \$4.9 million higher in the fourth quarter of 2012 due to strong origination volumes and higher gains on sales. Noninterest income in the first quarter of 2012 included a gain of \$3.5 million on the early termination of leveraged leases for two cargo ships and a loss of \$1.0 million on the termination and sale of an aircraft lease.

Noninterest expense was \$84.4 million in the first quarter of 2013, up \$0.9 million from noninterest expense of \$83.5 million in the fourth quarter of 2012, and down \$0.8 million from noninterest expense of \$85.2 million in the same quarter last year. Noninterest expense in the first quarter of 2013 included \$1.5 million in separation expense related to the implementation of expense reduction initiatives and seasonal payroll-related expenses resulting from annual payments from the Company's incentive compensation plans and higher payroll taxes. Noninterest expense in the fourth quarter of 2012 included charges of \$1.5 million related to the Company's plans to close two branches in American Samoa. Noninterest expense in the first quarter of 2012 included \$1.2 million for the final phase of a refresh of the Company's personal computers. An analysis of noninterest expenses related to salaries and benefits is included in Table 9.

The effective tax rate for the first quarter of 2013 was 30.74 percent compared with 32.67 percent in the previous quarter and 27.55 percent during the same quarter last year. The lower effective tax rate in the first quarter of 2012 was primarily due to a \$2.7 million credit to the provision for income taxes related to the early termination of the previously mentioned leveraged leases.

The Company's business segments are defined as Retail Banking, Commercial Banking, Investment Services, and Treasury & Other. Results for the business segments are determined based on the Company's internal financial management reporting process and organizational structure. Selected financial information for the business segments is included in Table 13.

Asset Quality

The Company's overall asset quality in the first quarter of 2013 continues to reflect the improving Hawaii economy. Total non-performing assets were \$38.4 million at March 31, 2013 compared with \$37.1 million at December 31, 2012 and \$41.4 million at March 31, 2012. As a percentage of total loans and leases, including foreclosed real estate, non-performing assets were 0.66 percent at the end of the first quarter of 2013, up slightly from 0.63 percent at the end of the fourth quarter of 2012, and down from 0.74 percent at the end of the first quarter last year. Non-performing assets remain above historical levels due to the lengthy judicial foreclosure process for residential mortgage loans.

Accruing loans and leases past due 90 days or more were \$11.7 million at March 31, 2013, up from \$10.4 million at December 31, 2012, and up from \$10.1 million at March 31, 2012. The increase was largely due to consumer delinquencies in home equity loans, primarily on neighbor island properties. Restructured loans not included in non-accrual loans or accruing loans past due 90 days or more were \$30.1 million at March 31, 2013 and was primarily comprised of residential mortgages with lowered monthly payments to accommodate the borrowers' financial needs for a period of time. More information on non-performing assets and accruing loans and leases past due 90 days or more is presented in Table 11.

Net loan and lease charge-offs during the first quarter of 2013 were \$2.0 million or 0.14 percent annualized of total average loans and leases outstanding. Loan and lease charge-offs during the quarter were \$5.3 million and were partially offset by recoveries of \$3.3 million. Net charge-offs in the fourth quarter of 2012 were \$2.1 million, or 0.15 percent annualized of total average loans and leases outstanding, and were comprised of \$5.4 million in charge-offs partially offset by recoveries of \$3.3 million. Net charge-offs during the first quarter of 2012 were \$3.4 million, or 0.24 percent annualized of total average loans and leases outstanding, and were comprised of \$7.8 million in charge-offs partially offset by recoveries of \$4.4 million.

Due to the improving Hawaii economy and asset quality, the Company's allowance for loan and lease losses was reduced to \$126.9 million at March 31, 2013, down \$2.0 million from the allowance for loan and lease losses at December 31, 2012 of \$128.9 million, and down \$8.7 million from the allowance for loan and lease losses at March 31, 2012 of \$135.6 million. The ratio of the allowance for loan and lease losses to total loans and leases was 2.19 percent at March 31, 2013, a decrease of one basis point from December 31, 2012, and a decrease of 23 basis points from the same quarter last year. The Company's reserve for unfunded commitments at March 31, 2013 remained unchanged at \$5.4 million. Details of loan and lease charge-offs, recoveries, and the components of the total reserve for credit losses are summarized in Table 12.

Other Financial Highlights

Total assets were \$13.53 billion at March 31, 2013, down from \$13.73 billion at December 31, 2012 and \$13.76 billion at March 31, 2012. Average total assets were \$13.56 billion during the first quarter of 2013, an increase from average total assets of \$13.52 billion during the fourth quarter of 2012, and a decrease from \$13.68 billion during the same quarter last year.

The securities portfolio was \$6.89 billion at March 31, 2013, down from \$6.96 billion at December 31, 2012, and down from \$7.25 billion at March 31, 2012. The portfolio remains largely comprised of securities issued by U. S. government agencies.

Total loans and leases were \$5.78 billion at March 31, 2013, down from \$5.85 billion at December 31, 2012, and up from \$5.60 billion at March 31, 2012. The commercial loan portfolio was \$2.33 billion at the end of the first quarter of 2013, up from commercial loans of \$2.32 billion at the end of the fourth quarter of 2012 and \$2.13 billion at the end of the same quarter last year. Consumer loans were \$3.46 billion at the end of the first quarter of 2013, down from \$3.54 billion at the end of the fourth quarter of 2012 and \$3.47 billion at the end of the same quarter last year due to a decline in the residential mortgage and home equity portfolios. Average total loans and leases were \$5.80 billion during the first quarter of 2013, up slightly from the fourth quarter of 2012, and up from average total loans and leases of \$5.56 billion during the same quarter last year. Loan and lease portfolio balances, including the higher risk loans and leases outstanding, are summarized in Table 10.

Total deposits were \$11.25 billion at March 31, 2013, down from total deposits of \$11.53 billion at December 31, 2012, and up from \$10.62 billion at March 31, 2012. The decrease in total deposits compared with the previous quarter was largely due to a reduction in public time deposits. Average total deposits were \$11.29 billion in the first quarter of 2013 compared with \$11.38 billion during the previous quarter and \$10.43 billion during the same quarter last year.

Long-term debt increased to \$177.4 million at March 31, 2013 compared with long-term debt of \$128.1 million at December 31, 2012 and \$30.7 million at March 31, 2012. The increase in long-term debt was primarily for asset/liability management purposes.

During the first quarter of 2013, the Company repurchased 137.0 thousand shares of common stock at a total cost of \$6.6 million under its share repurchase program. The average cost was \$48.46 per share repurchased. From April1 through April 19, 2013, the Company repurchased an additional 37.5 thousand shares of common stock at an average cost of \$49.04 per share. From the beginning of the share repurchase program initiated during July 2001 through March 31, 2013, the Company has repurchased 50.4 million shares and returned over \$1.8 billion to shareholders at an average cost of \$36.38 per share. Remaining buyback authority under the share repurchase program was \$62.9 million at March 31, 2013.

Total shareholders' equity was \$1.03 billion at March 31, 2013, compared with \$1.02 billion at December 31, 2012 and \$995.9 million at March 31, 2012. The ratio of tangible common equity to risk-weighted assets was 17.04 percent at the end of the first quarter of 2013, compared with 17.24 percent at the end of the fourth quarter of 2012, and 17.62 percent at the end of the first quarter last year. The Tier 1 leverage ratio at March 31, 2013 was 6.90 percent compared with 6.83 percent at December 31, 2012, and 6.57 percent at March 31, 2012.

The Company's Board of Directors declared a quarterly cash dividend of \$0.45 per share on the Company's outstanding shares. The dividend will be payable on June 14, 2013 to shareholders of record at the close of business on May 31, 2013.

Hawaii Economy

Hawaii's economy continued to improve during the first quarter of 2013 led by tourism, the State's largest industry. For the first two months of 2013, total visitor arrivals increased by 6.9 percent and visitor spending increased by 7.6 percent compared with the same period in 2012. The most significant growth in visitor spending was from U.S. Mainland visitors. Hawaii's statewide seasonally-adjusted unemployment rate was 5.1% in March 2013, compared to 7.6% nationally.

For the first three months of 2013, the volume of single-family home sales on Oahu was 6.9 percent higher compared with the same period in 2012 and the volume of condominium sales on Oahu was 37.1 percent higher compared with the same period in 2012. Also, for the first two months of 2013, the median price of single-family home sales on Oahu was 2.7 percent lower compared with the same period in 2012, while the median price of condominium sales on Oahu was 9.7 percent higher compared with the same period in 2012. The median price of single-family home sales on Oahu was 2.4% higher in March 2013 compared to March 2012, while the median price of condominium sales on Oahu was 11.2% higher in March 2013 compared to March 2012. As of March 31, 2013, months of inventory of single-family homes and condominiums on Oahu remained low at approximately 2.4 months and 2.7 months, respectively. More information on current Hawaii economic trends is presented in Table 15.

Conference Call Information

The Company will review its first quarter 2013 financial results today, April 22, 2013, at 8:00 a.m. Hawaii Time. The conference call will be accessible via teleconference and via the Investor Relations link of Bank of Hawaii Corporation's web site, www.boh.com. Conference call participants located in the United States should dial 866-314-5232. International participants should dial 617-213-8052. Use the pass code "Bank of Hawaii" to access the call. A replay will be available for one week beginning Monday, April 22, 2013 by calling 888-286-8010 in the United States or 617-801-6888 internationally and entering the pass code number 93444112 when prompted. A replay will also be available via the Investor Relations link on the Company's web site.

Forward-Looking Statements

This news release, and other statements made by the Company in connection with it may contain "forward-looking statements", such as forecasts of our financial results and condition, expectations for our operations and business prospects, and our assumptions used in those forecasts and expectations. Do not unduly rely on forward-looking statements. Actual results might differ significantly from our forecasts and expectations because of a variety of factors. More information about these factors is contained in Bank of Hawaii Corporation's Annual Report on Form 10-K for the year ended December 31, 2012, which was filed with the U.S. Securities and Exchange Commission. We have not committed to update forward-looking statements to reflect later events or circumstances.

Bank of Hawaii Corporation is a regional financial services company serving businesses, consumers and governments in Hawaii, American Samoa, and the West Pacific. The Company's principal subsidiary, Bank of Hawaii, was founded in 1897 and is the largest independent financial institution in Hawaii. For more information about Bank of Hawaii Corporation, see the Company's web site, www.boh.com.

Financial Highlights Table 1a

Financial Highlights			Three	Months End	ed	Table 1a	-	
		March 31,		ecember 31,	-	March 31, 2012		
(dollars in thousands, except per share amounts)		2013		2012		2012	-	
For the Period: Operating Results								
Net Interest Income	\$	88,560	\$	90,310	\$	97,948		
Provision for Credit Losses	Ψ	-	Ψ	30,310	Ψ	351		
Total Noninterest Income		47,778		52,982		48,082		
Fotal Noninterest Expense		84,387		83,456		85,207		
Net Income		35,980		40,287		43,810		
Basic Earnings Per Share		0.81		0.90		0.96		
Diluted Earnings Per Share		0.81		0.90		0.95		
Dividends Declared Per Share		0.45		0.45		0.45		
Performance Ratios								
Return on Average Assets		1.08	%	1.19	%	1.29	%	
Return on Average Shareholders' Equity		14.10		15.47		17.26		
Efficiency Ratio ¹		61.90		58.24		58.35		
Net Interest Margin ²		2.82		2.87		3.06		
Dividend Payout Ratio ³		55.56		50.00		46.88		
Average Shareholders' Equity to Average Assets		7.63		7.67		7.46		
Average Balances	•	F 000 500	•	F 700 0F	•	F F00 050		
Average Loans and Leases	\$	5,803,503	\$	5,798,057	\$	5,563,358		
Average Assets		13,557,358		13,516,519		13,681,229		
Average Deposits		11,287,485		11,376,875		10,430,215		
verage Shareholders' Equity		1,034,843		1,036,223		1,020,668		
Per Share of Common Stock Book Value	\$	22.87	\$	22.83	\$	21.84		
Market Value	Ψ	22.07	Ψ	22.03	Ψ	21.04		
Closing		50.81		44.05		48.35		
High		50.91		46.38		48.75		
Low		44.88		41.41		44.08		
		March 31	, 1	December 31,	,	March 31	,	
		2013	}	2012	<u> </u>	2012	_	
As of Period End: Balance Sheet Totals								
Loans and Leases	\$	5,782,969	\$	5,854,521	\$	5,598,932		
Total Assets	•	13,525,667	•	13,728,372		13,759,409		
Total Deposits		11,251,860		11,529,482		10,621,170		
ong-Term Debt		177,427		128,055		30,687		
Total Shareholders' Equity		1,026,104		1,021,665		995,897		
Asset Quality								
Allowance for Loan and Lease Losses	\$	126,878	\$	128,857	\$	135,606		
Non-Performing Assets		38,374		37,083		41,406		
inancial Ratios			٠,	0.00	0.4		۰,	
Allowance to Loans and Leases Outstanding		2.19	%	2.20	%	2.42	%	
First Capital Ratio		16.12		16.13		16.50		
Total Capital Ratio		17.38		17.39		17.76		
Fier 1 Leverage Ratio		6.90		6.83		6.57		
Total Shareholders' Equity to Total Assets		7.59		7.44		7.24		
Fangible Common Equity to Tangible Assets ⁴ Fangible Common Equity to Risk-Weighted Assets ⁴		7.37 17.04		7.23 17.24		7.02 17.62		
Ion-Financial Data								
full-Time Equivalent Employees		2,269		2,276		2,318		
tranches and Offices		2,209 75		76		2,310		
ATMs		489		494		498		
		+03		704		730		

¹ Efficiency ratio is defined as noninterest expense divided by total revenue (net interest income and total noninterest income).

² Net interest margin is defined as net interest income, on a taxable-equivalent basis, as a percentage of average earning assets.

 $^{^{3}\,}$ Dividend payout ratio is defined as dividends declared per share divided by basic earnings per share.

⁴ Tangible common equity to tangible assets and tangible common equity to risk-weighted assets are Non-GAAP financial measures. See Table 1b "Reconciliation of Non-GAAP Financial Measures."

Reconciliation of Non-GAAP Financial Measures

Reconcination of Non-GAAF Financial Measures				Table Tb
	March 31,	D	ecember 31,	March 31,
(dollars in thousands)	2013		2012	2012
Total Shareholders' Equity	\$ 1,026,104	\$	1,021,665	\$ 995,897
Less: Goodwill	31,517		31,517	31,517
Intangible Assets	21		33	71
Tangible Common Equity	\$ 994,566	\$	990,115	\$ 964,309
Total Assets	\$ 13,525,667	\$	13,728,372	\$ 13,759,409
Less: Goodwill	31,517		31,517	31,517
Intangible Assets	 21		33	71
Tangible Assets	\$ 13,494,129	\$	13,696,822	\$ 13,727,821
Risk-Weighted Assets, determined in accordance				
with prescribed regulatory requirements	\$ 5,836,354	\$	5,744,722	\$ 5,473,661
Total Shareholders' Equity to Total Assets	7.59%		7.44%	7.24%
Tangible Common Equity to Tangible Assets (Non-GAAP)	7.37%		7.23%	7.02%
Tier 1 Capital Ratio	16.12%		16.13%	16.50%
Tangible Common Equity to Risk-Weighted Assets (Non-GAAP)	17.04%		17.24%	17.62%

Table 1b

Net Significant Income (Expense) Items

	 Three Months Ended							
	March 31,	Dec	cember 31,	M	larch 31,			
(dollars in thousands)	2013		2012		2012			
Gains (Losses) on Disposal of Leased Equipment	\$ -	\$	-	\$	2,473			
Decrease in Allowance for Loan and Lease Losses	1,979		2,114		3,000			
Separation Expense	(1,475)		-		-			
Planned Branch Closures in American Samoa	=		(1,465)		-			
PC Refresh	-		-		(1,163)			
Significant Income (Expense) Items Before the Provision (Benefit) for Income Taxes	504		649		4,310			
Income Taxes Impact Related to Lease Transactions	=		-		(2,733)			
Income Tax Impact	176		227		293			
Net Significant Income (Expense) Items	\$ 328	\$	422	\$	6,750			

Consolidated Statements of Income

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	Three Months Ended						
		March 31,	December 31,			March 31,	
(dollars in thousands, except per share amounts)		2013		2012		2012	
Interest Income							
Interest and Fees on Loans and Leases	\$	62,820	\$	64,627	\$	64,691	
Income on Investment Securities							
Available-for-Sale		15,851		15,349		17,713	
Held-to-Maturity		19,854		20,253		26,413	
Deposits		3		3		2	
Funds Sold		59		180		129	
Other		284		283		280	
Total Interest Income		98,871		100,695		109,228	
Interest Expense							
Deposits		2,646		2,753		3,473	
Securities Sold Under Agreements to Repurchase		7,005		7,158		7,304	
Funds Purchased		22		4		5	
Long-Term Debt		638		470		498	
Total Interest Expense		10,311		10,385		11,280	
Net Interest Income		88,560		90,310		97,948	
Provision for Credit Losses		-		-		351	
Net Interest Income After Provision for Credit Losses		88,560		90,310		97,597	
Noninterest Income							
Trust and Asset Management		11,886		12,066		10,918	
Mortgage Banking		6,411		11,268		5,050	
Service Charges on Deposit Accounts		9,301		9,459		9,591	
Fees, Exchange, and Other Service Charges		11,934		12,333		12,399	
Investment Securities Losses, Net		_		_		(90)	
Insurance		2,325		2,550		2,278	
Other		5,921		5,306		7,936	
Total Noninterest Income		47,778		52,982		48,082	
Noninterest Expense							
Salaries and Benefits		48,675		46,116		47,024	
Net Occupancy		9,635		11,867		10,516	
Net Equipment		4,577		4,705		5,826	
Professional Fees		2,226		2,611		2,132	
FDIC Insurance		1,949		1,892		2,071	
Other		17,325		16,265		17,638	
Total Noninterest Expense		84,387		83,456		85,207	
Income Before Provision for Income Taxes		51,951		59,836		60,472	
Provision for Income Taxes		15,971		19,549		16,662	
Net Income	\$	35,980	\$	40,287	\$	43,810	
Basic Earnings Per Share	\$	0.81	\$	0.90	\$	0.96	
Diluted Earnings Per Share	\$	0.81	\$	0.90	\$	0.95	
Dividends Declared Per Share	\$	0.45	\$	0.45	\$	0.45	
Basic Weighted Average Shares		44,545,092		44,623,823		45,709,936	
Diluted Weighted Average Shares		44,686,632		44,740,109		45,875,238	

Consolidated Statements of Comprehensive Income

		Three Months Ended							
	M	arch 31,	De	cember 31,	ľ	March 31,			
(dollars in thousands)	2013			2012	2012				
Net Income	\$	35,980	\$	40,287	\$	43,810			
Other Comprehensive Loss, Net of Tax:									
Net Unrealized Losses on Investment Securities		(9,641)		(9,858)		(6,454)			
Defined Benefit Plans		78		(3,358)		153			
Total Other Comprehensive Loss		(9,563)		(13,216)		(6,301)			
Comprehensive Income	\$	26,417	\$	27,071	\$	37,509			

		December 31,	March 31,
(dollars in thousands)	2013	2012	2012
Assets			
Interest-Bearing Deposits	\$ 4,840	\$ 3,393	\$ 3,333
Funds Sold	130,734	185,682	213,458
Investment Securities			
Available-for-Sale	3,290,850	3,367,557	3,469,260
Held to Maturity (Fair Value of \$3,679,208; \$3,687,676; and \$3,877,269)	3,597,810	3,595,065	3,779,272
Loans Held for Sale	24,015	21,374	10,655
Loans and Leases	5,782,969	5,854,521	5,598,932
Allowance for Loan and Lease Losses	(126,878)	(128,857)	(135,606)
Net Loans and Leases	5,656,091	5,725,664	5,463,326
Total Earning Assets	12,704,340	12,898,735	12,939,304
Cash and Noninterest-Bearing Deposits	147,796	163,786	154,100
Premises and Equipment	104,844	105,005	106,543
Customers' Acceptances	152	173	117
Accrued Interest Receivable	46,183	43,077	48,032
Foreclosed Real Estate	3,318	3,887	3,530
Mortgage Servicing Rights	26,540	25,240	23,915
Goodwill	31,517	31,517	31,517
Other Assets	460,977	456,952	452,351
Total Assets	\$ 13,525,667	\$ 13,728,372	\$ 13,759,409
Total Assets	ψ 13,323,007	ψ 10,720,072	ψ 10,700,400
Liabilities			
Deposits Naninterest Region Demond	¢ 2.226.406	Ф 2.267.40E	¢ 2.064.272
Noninterest-Bearing Demand	\$ 3,336,406		
Interest-Bearing Demand	2,127,550	2,163,473	1,964,487
Savings	4,451,143	4,399,316	4,440,674
Time	1,336,761	1,599,508	1,251,637
Total Deposits	11,251,860	11,529,482	10,621,170
Funds Purchased	66,296	11,296	11,024
Securities Sold Under Agreements to Repurchase	748,718	758,947	1,825,646
Long-Term Debt	177,427	128,055	30,687
Banker's Acceptances	152	173	117
Retirement Benefits Payable	47,423	47,658	41,862
Accrued Interest Payable	5,772	4,776	6,318
Taxes Payable and Deferred Taxes	93,906	88,014	104,259
Other Liabilities	108,009	138,306	122,429
Total Liabilities	12,499,563	12,706,707	12,763,512
Shareholders' Equity			
Common Stock (\$.01 par value; authorized 500,000,000 shares;			
issued / outstanding: March 31, 2013 - 57,465,782 / 44,861,335;			
December 31, 2012 - 57,319,352 / 44,754,835;			
and March 31, 2012 - 57,290,145 / 45,605,881)	572	571	571
Capital Surplus	517,327	515,619	509,860
Accumulated Other Comprehensive Income	19,645	29,208	28,962
Retained Earnings	1,098,674	1,084,477	1,024,736
Treasury Stock, at Cost (Shares: March 31, 2013 - 12,604,447; December 31, 2012 - 12,564,517;			
and March 31, 2012 - 11,684,264)	(610,114)	(608,210)	(568,232)
Total Shareholders' Equity	1,026,104	1,021,665	995,897
Total Liabilities and Shareholders' Equity	\$ 13,525,667	\$ 13,728,372	\$ 13,759,409

Consolidated Statements of Shareholders' Equity

					Accum.				
					Other				
					Compre-				
	Common Shares	Co	ommon	Capital	hensive	Retained	Treasury		
(dollars in thousands)	Outstanding		Stock	Surplus	Income	Earnings	Stock		Total
Balance as of December 31, 2012	44,754,835	\$	571	\$515,619	\$ 29,208	\$1,084,477	\$ (608,210)	\$ 1	,021,665
Net Income	-		-	-	-	35,980	-		35,980
Other Comprehensive Loss	-		-	-	(9,563)	-	-		(9,563)
Share-Based Compensation	-		-	1,280	-	-	-		1,280
Common Stock Issued under Purchase and Equity□									
Compensation Plans and Related Tax Benefits	277,927		1	428	-	(1,553)	6,395		5,271
Common Stock Repurchased	(171,427)		-	-	-	-	(8,299)		(8,299)
Cash Dividends Paid (\$0.45 per share)	-		-	-	-	(20,230)	-		(20,230)
Balance as of March 31, 2013	44,861,335	\$	572	\$517,327	\$ 19,645	\$1,098,674	\$ (610,114)	\$ 1	,026,104
Balance as of December 31, 2011	45,947,116	\$	571	\$507,558	\$ 35,263	\$1,003,938	\$ (544,663)	\$ 1	,002,667
Net Income	-		-	-	-	43,810	-		43,810
Other Comprehensive Loss	-		-	-	(6,301)	-	-		(6,301)
Share-Based Compensation	-		-	1,831	-	-	-		1,831
Common Stock Issued under Purchase and Equity□									
Compensation Plans and Related Tax Benefits	326,174		-	471	-	(2,317)	7,735		5,889
Common Stock Repurchased	(667,409)		-	-	-	-	(31,304)		(31,304)
Cash Dividends Paid (\$0.45 per share)			-	-	-	(20,695)	-		(20,695)
Balance as of March 31, 2012	45,605,881	\$	571	\$509,860	\$ 28,962	\$1,024,736	\$ (568,232)	\$	995,897

	Three	Months End	ed		Three M	onths Ende	ed		Three Months Ended			
	Mai	ch 31, 2013			Decem	ber 31, 201	2		Marc	ch 31, 2012	!	
	Average	Income/	Yield/		Average	Income/	Yield/		Average	Income/	Yield/	
(dollars in millions)	Balance	Expense	Rate		Balance	Expense	Rate		Balance	Expense	Rate	
Earning Assets												
Interest-Bearing Deposits	\$ 4.0	\$ -	0.32	% \$	3 4.4	\$ -	0.29	% \$	3.2	\$ -	0.25	
Funds Sold	156.4	0.1	0.15		332.1	0.2	0.21		262.4	0.1	0.19	
Investment Securities												
Available-for-Sale	3,322.1	18.2	2.19		3,277.2	17.6	2.15		3,451.6	19.7	2.28	
Held-to-Maturity	3,578.1	19.8	2.22		3,406.3	20.3	2.38		3,737.3	26.4	2.83	
Loans Held for Sale	18.3	0.2	3.94		18.9	0.2	4.36		12.0	0.1	4.22	
Loans and Leases ¹												
Commercial and Industrial	822.9	7.6	3.75		811.3	7.8	3.84		805.9	8.1	4.03	
Commercial Mortgage	1,093.4	11.1	4.10		1,063.6	11.2	4.18		941.6	10.5	4.50	
Construction	115.5	1.4	5.04		104.5	1.2	4.77		103.5	1.4	5.34	
Commercial Lease Financing	272.7	1.6	2.41		275.9	1.7	2.46		294.3	1.7	2.33	
Residential Mortgage	2,311.6	25.9	4.49		2,369.5	27.5	4.64		2,264.4	27.7	4.90	
Home Equity	767.9	7.9	4.16		771.3	8.1	4.18		778.9	8.6	4.43	
Automobile	214.1	3.0	5.61		205.6	3.0	5.73		193.1	3.0	6.20	
Other ²	205.4	4.2	8.33		196.4	4.0	8.15		181.6	3.7	8.08	
Total Loans and Leases	5,803.5	62.7	4.36		5,798.1	64.5	4.44		5,563.3	64.7	4.66	
Other	79.1	0.3	1.44		79.5	0.3	1.43		79.9	0.3	1.40	
Total Earning Assets ³	12,961.5	101.3	3.14		12,916.5	103.1	3.19		13,109.7	111.3	3.40	
Cash and Noninterest-Bearing Deposits	141.9				144.8				137.2			
Other Assets	454.0	=			455.2				434.3			
Total Assets	\$ 13,557.4	=		\$	13,516.5			\$	13,681.2	:		
Interest-Bearing Liabilities												
Interest-Bearing Deposits												
Demand	\$ 2,060.7	0.1	0.03	\$	2,011.2	0.1	0.03	\$	1,867.1	0.1	0.02	
Savings	4,408.4	1.0	0.09		4,451.4	1.0	0.09		4,439.0	1.3	0.12	
Time	1,512.9	1.5	0.41		1,755.6	1.6	0.36		1,260.2	2.1	0.66	
Total Interest-Bearing Deposits	7,982.0	2.6	0.13		8,218.2	2.7	0.13		7,566.3	3.5	0.18	
Short-Term Borrowings	58.1	-	0.15		11.0	-	0.14		15.7	-	0.12	
Securities Sold Under Agreements to Repurchase	756.1	7.0	3.71		776.8	7.2	3.61		1,916.0	7.3	1.51	
Long-Term Debt	157.1	0.7	1.63		36.7	0.5	5.12		30.7	0.5	6.49	
Total Interest-Bearing Liabilities	8,953.3	10.3	0.46		9,042.7	10.4	0.45		9,528.7	11.3	0.47	
Net Interest Income		\$ 91.0				\$ 92.7				\$ 100.0		
Interest Rate Spread			2.68	%	•		2.74	%			2.93	
Net Interest Margin			2.82	%			2.87	%			3.06	
Noninterest-Bearing Demand Deposits	3,305.5				3,158.7				2,864.0			
Other Liabilities	263.8				278.9				267.8			
Shareholders' Equity	1,034.8	_		_	1,036.2			_	1,020.7			
Total Liabilities and Shareholders' Equity	\$ 13,557.4			9	3,516.5			\$	13,681.2			

¹ Non-performing loans and leases are included in the respective average loan and lease balances. Income, if any, on such loans and leases is recognized on a cash basis.

 $^{^{2}\,}$ Comprised of other consumer revolving credit, installment, and consumer lease financing.

³ Interest income includes taxable-equivalent basis adjustments, based upon a federal statutory tax rate of 35%, of \$2,411,000, \$2,394,000 and \$2,070,000 for the three months ended March 31, 2013, December 31, 2012, and March 31, 2012, respectively.

	Three Months Ended March 31, 2013							
	 Compared to	December 31, 201	2					
(dollars in millions)	Volume ¹	Rate 1	Total					
Change in Interest Income:								
Funds Sold	\$ (0.1) \$	- \$	(0.1)					
Investment Securities								
Available-for-Sale	0.3	0.3	0.6					
Held-to-Maturity	0.9	(1.4)	(0.5)					
Loans and Leases								
Commercial and Industrial	0.1	(0.3)	(0.2)					
Commercial Mortgage	0.2	(0.3)	(0.1)					
Construction	0.1	0.1	0.2					
Commercial Lease Financing	-	(0.1)	(0.1)					
Residential Mortgage	(0.7)	(0.9)	(1.6)					
Home Equity	(0.1)	(0.1)	(0.2)					
Automobile	0.1	(0.1)	-					
Other ²	0.1	0.1	0.2					
Total Loans and Leases	(0.2)	(1.6)	(1.8)					
Total Change in Interest Income	0.9	(2.7)	(1.8)					
Change in Interest Expense:								
Interest-Bearing Deposits								
Time	(0.3)	0.2	(0.1)					
Total Interest-Bearing Deposits	(0.3)	0.2	(0.1)					
Securities Sold Under Agreements to Repurchase	(0.3)	0.1	(0.2)					
Long-Term Debt	0.7	(0.5)	0.2					
Total Change in Interest Expense	 0.1	(0.2)	(0.1)					
Change in Net Interest Income	\$ 0.8 \$	(2.5) \$	(1.7)					

¹ The change in interest income and expense not solely due to changes in volume or rate has been allocated on a pro-rata basis to the volume and rate columns.

² Comprised of other consumer revolving credit, installment, and consumer lease financing.

	Three Months Ended March 31, 2013						
	 Compared t	ared to March 31, 2012					
(dollars in millions)	Volume ¹	Rate 1	Total				
Change in Interest Income:							
Investment Securities							
Available-for-Sale	\$ (0.7) \$	(0.8) \$	(1.5)				
Held-to-Maturity	(1.1)	(5.5)	(6.6)				
Loans Held for Sale	0.1	-	0.1				
Loans and Leases							
Commercial and Industrial	0.1	(0.6)	(0.5)				
Commercial Mortgage	1.6	(1.0)	0.6				
Construction	0.1	(0.1)	-				
Commercial Lease Financing	(0.2)	0.1	(0.1)				
Residential Mortgage	0.6	(2.4)	(1.8)				
Home Equity	(0.1)	(0.6)	(0.7)				
Automobile	0.3	(0.3)	-				
Other ²	0.4	0.1	0.5				
Total Loans and Leases	2.8	(4.8)	(2.0)				
Total Change in Interest Income	1.1	(11.1)	(10.0)				
Change in Interest Expense:							
Interest-Bearing Deposits							
Savings	-	(0.3)	(0.3)				
Time	 0.3	(0.9)	(0.6)				
Total Interest-Bearing Deposits	 0.3	(1.2)	(0.9)				
Securities Sold Under Agreements to Repurchase	(6.3)	6.0	(0.3)				
Long-Term Debt	 0.8	(0.6)	0.2				
Total Change in Interest Expense	(5.2)	4.2	(1.0)				
Change in Net Interest Income	\$ 6.3 \$	(15.3) \$	(9.0)				

¹ The change in interest income and expense not solely due to changes in volume or rate has been allocated on a pro-rata basis to the volume and rate columns.

² Comprised of other consumer revolving credit, installment, and consumer lease financing.

Salaries and Benefits Table 9

		Three Months Ended									
(dollars in thousands)		March 31, 2013	December 3 ⁻ 2012	١,	March 31, 2012						
Salaries	\$	29,078	\$ 29,3	78 \$	28,687						
Incentive Compensation		3,784	4,2	48	4,054						
Share-Based Compensation		1,136	1,7	01	1,685						
Commission Expense		1,781	1,9	53	1,536						
Retirement and Other Benefits		4,368	3,8	21	4,390						
Payroll Taxes		4,240	2,0	71	3,818						
Medical, Dental, and Life Insurance		2,813	2,3	88	2,437						
Separation Expense		1,475	Ę	56	417						
Total Salaries and Benefits	\$	48,675	\$ 46,1	16 \$	47,024						

Loan and Lease Portfolio Balances

Table 10

		March 31,		December 31,	;	September 30,		June 30,	March 31,	
(dollars in thousands)		2013		2012		2012		2012	2012	
Commercial										
Commercial and Industrial	\$	834,801	\$	829,512	\$	808,621 \$	3	781,688	\$ 788,718	
Commercial Mortgage		1,104,718		1,097,425		1,039,556		961,984	948,196	
Construction		117,797		113,987		101,818		97,668	110,184	
Lease Financing		269,107		274,969		277,328		281,020	285,860	
Total Commercial		2,326,423		2,315,893		2,227,323		2,122,360	2,132,958	
Consumer										
Residential Mortgage		2,275,209		2,349,916		2,392,871		2,401,331	2,319,485	
Home Equity		757,877		770,376		770,284		766,839	773,643	
Automobile		220,362		209,832		200,788		194,339	193,851	
Other ¹		203,098		208,504		191,038		186,614	178,995	
Total Consumer	·	3,456,546		3,538,628		3,554,981		3,549,123	3,465,974	
Total Loans and Leases	\$	5,782,969	\$	5,854,521	\$	5,782,304 \$	3	5,671,483	\$ 5,598,932	

Higher Risk Loans and Leases Outstanding

	March 31,	December 31,	5	September 30,	June 30,	March 31,
(dollars in thousands)	2013	2012		2012	2012	2012
Residential Land Loans ²	\$ 13,996	\$ 14,984	\$	16,513	\$ 16,703	\$ 17,602
Home Equity Loans ³	20,786	19,914		19,774	22,029	21,359
Air Transportation ⁴	27,115	27,782		27,765	27,633	27,548
Total Higher Risk Loans	\$ 61,897	\$ 62,680	\$	64,052	\$ 66,365	\$ 66,509

¹ Comprised of other revolving credit, installment, and lease financing.

Deposits

	March 31,	ı	December 31,	5	September 30,	June 30,	March 31,
(dollars in thousands)	2013		2012		2012	2012	2012
Consumer	\$ 5,607,862	\$	5,537,624	\$	5,369,724	\$ 5,360,325	\$ 5,377,804
Commercial	4,505,835		4,576,410		4,394,745	4,403,095	4,307,931
Public and Other	1,138,163		1,415,448		1,456,078	1,784,573	935,435
Total Deposits	\$ 11,251,860	\$	11,529,482	\$	11,220,547	\$ 11,547,993	\$ 10,621,170

² We consider all of our residential land loans, which are consumer loans secured by unimproved lots, to be of higher risk due to the volatility in the value of the underlying collateral.

³ Higher risk home equity loans are defined as those loans originated in 2005 or later, with current monitoring credit scores below 600, and with original loan-to-value ratios greater than 70%.

⁴ We consider all of our air transportation leases to be of higher risk due to the weak financial profile of the industry.

Non-Performing Assets and Accruing Loans and Leases Past Due 90 Days or More

Non-Performing Assets and Accruing Loans and Leases Pa	ast Du	e 90 Days	or I	More						Table 11
		March 31,	D	ecember 31,	Se	eptember 30,		June 30,		March 31,
(dollars in thousands)		2013		2012		2012		2012		2012
Non-Performing Assets										
Non-Accrual Loans and Leases										
Commercial	•	F 000	•	5 504	•	5.005	•	F 770	•	5.050
Commercial and Industrial	\$	5,033	\$	5,534	\$	5,635	\$	5,778	\$	5,852
Commercial Mortgage		2,910		3,030		2,671		2,737		2,113
Construction		-		833		953		1,182		1,482
Lease Financing Total Commonsiel		7.042		0.207		0.050		0.607		0.451
Total Commercial		7,943		9,397		9,259		9,697		9,451
Consumer		24.700		24 725		OF 456		26.002		26.256
Residential Mortgage		24,700		21,725		25,456		26,803		26,356
Home Equity		2,413		2,074		2,502		2,425		2,069
Total Non-Assembly considered		27,113		23,799		27,958		29,228		28,425
Total Non-Accrual Loans and Leases		35,056		33,196		37,217		38,925		37,876
Foreclosed Real Estate Total Non-Performing Assets	\$	3,318 38,374	Φ.	3,887 37,083	\$	3,067 40,284	\$	2,569 41,494	\$	3,530 41,406
Total Non-Fertorning Assets	Ψ	30,374	Ψ	37,003	Ψ	40,204	Ψ	41,434	Ψ	41,400
Accruing Loans and Leases Past Due 90 Days or More										
Commercial										
Commercial and Industrial	\$	230	\$	27	\$	-	\$	1	\$	2
Total Commercial		230		27		-		1		2
Consumer										
Residential Mortgage		5,967		6,908		3,988		4,229		6,590
Home Equity		4,538		2,701		2,755		2,445		2,829
Automobile		241		186		154		98		124
Other ¹		676		587		578		395		543
Total Consumer		11,422		10,382		7,475		7,167		10,086
Total Accruing Loans and Leases Past Due 90 Days or More	\$	11,652	\$	10,409	\$	7,475	\$	7,168	\$	10,088
Restructured Loans on Accrual Status										
and Not Past Due 90 Days or More	\$	30,065	\$	31,844	\$	31,426	\$	31,124	\$	29,539
Total Loans and Leases	\$	5,782,969	\$	5,854,521	\$	5,782,304	\$	5,671,483	\$	5,598,932
Ratio of Non-Accrual Loans and Leases to Total Loans and Leases		0.61%		0.57%		0.64%		0.69%		0.68%
Ratio of Non-Performing Assets to Total Loans and Leases,										
and Foreclosed Real Estate		0.66%		0.63%		0.70%		0.73%		0.74%
Ratio of Commercial Non-Performing Assets to Total Commercial Loans										
and Leases, and Commercial Foreclosed Real Estate		0.39%		0.45%		0.46%		0.51%		0.53%
and Eddood, and Commorbial Forcescoa Noai Estate		0.0070		0.1070		0.1070		0.0170		0.0070
Ratio of Consumer Non-Performing Assets to Total Consumer Loans										
and Leases and Consumer Foreclosed Real Estate		0.85%		0.75%		0.84%		0.87%		0.87%
Ratio of Non-Performing Assets and Accruing Loans and Leases										
Past Due 90 Days or More to Total Loans and Leases,										
and Foreclosed Real Estate		0.86%		0.81%		0.83%		0.86%		0.92%
Quarter to Quarter Changes in Non-Performing Assets										
Balance at Beginning of Quarter	\$	37,083	\$	40,284	\$	41,494	\$	41,406	\$	40,790
Additions	φ	7,304	Ψ	3,837	Ψ	2,878	Ψ	7,574	Ψ	5,334
Reductions		7,504		3,037		2,010		1,514		0,004
Payments		(2,630)		(3,994)		(2,408)		(2,942)		(2,524)
Return to Accrual Status		(1,132)		(728)		(1,083)		(2,085)		(535)
Sales of Foreclosed Real Estate		(1,132)		(1,354)		(424)		(2,247)		(1,049)
		(1,510)								(610)
Charge-offs/Write-downs		(341)		(962)		(173)		(717)		
Charge-offs/Write-downs Total Reductions		(341)		(962) (7,038)		(173) (4,088)		(212) (7,486)		(4,718)

¹ Comprised of other revolving credit, installment, and lease financing.

Reserve for Credit Losses Table 12

		T	hree	Months Ended	ŀ	
	1	March 31,	De	cember 31,		March 31,
(dollars in thousands)		2013		2012		2012
Balance at Beginning of Period	\$	134,276	\$	136,390	\$	144,025
Loans and Leases Charged-Off						
Commercial						
Commercial and Industrial		(382)		(589)		(1,431)
Construction		-		-		(330)
Consumer						
Residential Mortgage		(1,235)		(831)		(1,580)
Home Equity		(1,377)		(1,558)		(2,441)
Automobile		(575)		(646)		(526)
Other ¹		(1,730)		(1,806)		(1,451)
Total Loans and Leases Charged-Off		(5,299)		(5,430)		(7,759)
Recoveries on Loans and Leases Previously Charged-Off						
Commercial						
Commercial and Industrial		438		904		1,933
Commercial Mortgage		10		19		24
Construction		338		5		-
Lease Financing		11		11		72
Consumer						
Residential Mortgage		788		1,039		666
Home Equity		748		342		570
Automobile		461		478		538
Other ¹		526		518		605
Total Recoveries on Loans and Leases Previously Charged-Off		3,320		3,316		4,408
Net Loans and Leases Charged-Off		(1,979)		(2,114)		(3,351)
Provision for Credit Losses		-		-		351
Balance at End of Period ²	\$	132,297	\$	134,276	\$	141,025
Components						
Allowance for Loan and Lease Losses	\$	126,878	\$	128,857	\$	135,606
Reserve for Unfunded Commitments		5,419		5,419		5,419
Total Reserve for Credit Losses	\$	132,297	\$	134,276	\$	141,025
Average Loans and Leases Outstanding	\$	5,803,503	\$	5,798,057	\$	5,563,358
Ratio of Net Loans and Leases Charged-Off to						
Average Loans and Leases Outstanding (annualized)		0.14%		0.15%		0.24%
Ratio of Allowance for Loan and Lease Losses to Loans and Leases Outstanding		2.19%		2.20%		2.42%

 $^{^{\}rm 1}$ Comprised of other revolving credit, installment, and lease financing.

² Included in this analysis is activity related to the Company's reserve for unfunded commitments, which is separately recorded in other liabilities in the Consolidated Statements of Condition.

Business Segments Selected Financial Information

	Retail	Commercial	Investment	Treasury	(Consolidated
(dollars in thousands)	Banking	Banking	Services	and Other		Total
Three Months Ended March 31, 2013						
Net Interest Income	\$ 35,909	\$ 29,872	\$ 2,771	\$ 20,008	\$	88,560
Provision for Credit Losses	2,178	(171)	(21)	(1,986)		-
Net Interest Income After Provision for Credit Losses	33,731	30,043	2,792	21,994		88,560
Noninterest Income	20,484	9,400	14,810	3,084		47,778
Noninterest Expense	(44,454)	(22,884)	(14,135)	(2,914)		(84,387)
Income Before Provision for Income Taxes	9,761	16,559	3,467	22,164		51,951
Provision for Income Taxes	(3,612)	(5,672)	(1,283)	(5,404)		(15,971)
Net Income	6,149	10,887	2,184	16,760		35,980
Total Assets as of March 31, 2013	\$ 3,282,022	\$ 2,482,837	\$ 188,662	\$ 7,572,146	\$	13,525,667
Three Months Ended March 31, 2012 ¹						
Net Interest Income	\$ 40,185	\$ 31,442	\$ 3,333	\$ 22,988	\$	97,948
Provision for Credit Losses	4,030	(668)	(12)	(2,999)		351
Net Interest Income After Provision for Credit Losses	36,155	32,110	3,345	25,987		97,597
Noninterest Income	19,540	11,577	13,670	3,295		48,082
Noninterest Expense	(44,612)	(23,522)	(14,762)	(2,311)		(85,207)
Income Before Provision for Income Taxes	11,083	20,165	2,253	26,971		60,472
Provision for Income Taxes	(4,101)	(3,021)	(833)	(8,707)		(16,662)
Net Income	 6,982	17,144	1,420	18,264		43,810
Total Assets as of March 31, 2012 ¹	\$ 3,257,404	\$ 2,294,017	\$ 192,554	\$ 8,015,434	\$	13,759,409

¹ Certain prior period information has been reclassified to conform to current presentation.

		Morek 24		lancer le e			Months En		luma 00		Manch 04	_
(dellars in the consender consent and allowers are consents)		March 31,		ecember	-	Sep	tember 30,		June 30,		March 31	•
(dollars in thousands, except per share amounts)		2013		20	012		2012		2012		201	<u>-</u>
Quarterly Operating Results Interest Income												
Interest income Interest and Fees on Loans and Leases	\$	62,820		\$ 64,6	:27	\$	64,668	\$	63,910		64,691	
Income on Investment Securities	Ψ	02,020	`	φ 04,0	121	Ψ	04,000	Ψ	03,310	`	04,031	
Available-for-Sale		15,851		15,3	10		15,922		16,988		17,713	,
Held-to-Maturity		19,854		20,2			23,232		25,054		26,413	
Deposits		19,004		20,2	3		3		23,034		20,413	
Funds Sold		59		1	80		105		119		129	
Other		284			83		283		281		280	
Total Interest Income		98,871		100,6			104,213		106,353		109,228	_
Interest Expense		30,071		100,0	190		104,213		100,333		109,220	-
Deposits		2,646		2,7	53		2,931		3,219		3,473	
Securities Sold Under Agreements to Repurchase		7,005		7,1			7,185		7,250		7,304	
Funds Purchased		7,003		7,1	4		7,103		7,250		7,304	
Long-Term Debt		638		1	70		458		498		498	
Total Interest Expense		10,311		10,3	_		10,581		10,972		11,280	_
Net Interest Income		88,560		90,3			93,632		95,381		97,948	_
Provision for Credit Losses		00,000		90,3	10		93,032		628		351	
Net Interest Income After Provision for Credit Losses		88,560		90,3	10		93,632		94,753		97,597	_
Noninterest Income		00,000		90,3	10		93,032		94,733		91,591	_
		11.886		12.0	ee		11.050		11 105		10.010	,
Trust and Asset Management		,		12,0			11,050		11,195		10,918	
Mortgage Banking		6,411		11,2			11,745		7,581		5,050	
Service Charges on Deposit Accounts		9,301		9,4			9,346		9,225		9,591	
Fees, Exchange, and Other Service Charges		11,934		12,3	33		11,907		12,326		12,399	
Investment Securities Gains (Losses), Net		- 0.005		-	-		13		- 0.000		(90	
Insurance		2,325		2,5			2,326		2,399		2,278	
Other Total Namintarest Income		5,921		5,3			5,987		4,122		7,936	_
Total Noninterest Income		47,778		52,9	102		52,374		46,848		48,082	_
Noninterest Expense		40.675		46.4	10		47.004		44.027		47.004	
Salaries and Benefits		48,675		46,1			47,231		44,037		47,024	
Net Occupancy		9,635		11,8			10,524		10,058		10,516	
Net Equipment		4,577		4,7			4,523		4,669		5,826	
Professional Fees		2,226		2,6			2,494		2,386		2,132	
FDIC Insurance		1,949		1,8			1,822		2,088		2,071	
Other		17,325		16,2			18,284		17,509		17,638	_
Total Noninterest Expense		84,387		83,4			84,878		80,747		85,207	_
Income Before Provision for Income Taxes		51,951		59,8			61,128		60,854		60,472	
Provision for Income Taxes	\$	15,971		19,5		¢	19,896	\$	20,107		16,662 43,810	_
Net Income		35,980		\$ 40,2	.87	\$	41,232	Ф	40,747		43,810	-
Pagia Egrainga Dar Chara	¢	0.81		ф <u>О</u>	00	¢	0.02	¢	0.00		0.96	
Basic Earnings Per Share	\$ \$	0.81			.90 .90	\$	0.92 0.92	\$ \$				
Diluted Earnings Per Share	Ф	0.61	•	\$ 0.	.90	\$	0.92	Φ	0.90	•	0.95	
Balanca Shoot Tatala												
Balance Sheet Totals Loans and Leases	æ	F 700 000	ď		24	¢	E 700 004	¢	E 074 400	ď	F F00 000	
		5,782,969	4	5,854,5			5,782,304	Ф	5,671,483	\$		
Total Parasite		3,525,667		13,728,3			3,382,425		13,915,626		13,759,409	
Total Observational Facility		1,251,860		11,529,4			1,220,547		11,547,993		10,621,170	
Total Shareholders' Equity		1,026,104		1,021,6	CO		1,024,562		1,003,825		995,897	
Derformance Detice												
Performance Ratios		4.00	0/	_	10	0/	4.00	0/	4.40	0/	4.00	
Return on Average Shareholders' Equity		1.08	%		19	/0	1.22	70	1.19	70	1.29	
Return on Average Shareholders' Equity		14.10		15.			16.02		16.19		17.26	
Efficiency Ratio ¹		61.90		58.			58.13		56.77		58.35	
Net Interest Margin ²		2.82		2.	.87		2.98		2.98		3.06	

¹ Efficiency ratio is defined as noninterest expense divided by total revenue (net interest income and noninterest income).

² Net interest margin is defined as net interest income, on a taxable-equivalent basis, as a percentage of average earning assets.

Hawaii Economic Trends Table 15

	7	Two Months Ended			Year Ended									
(\$ in millions; jobs in thousands)	February 28, 2013			February 28, 2013 December 31, 2012			ebruary 28, 2013 December 31, 2012			December 3	31, 2011			
Hawaii Economic Trends														
State General Fund Revenues 1	\$	949.9	11.9	%	\$	5,259.1	12.8	%	\$	4,662.5	8.1	%		
General Excise and Use Tax Revenue 1	\$	515.4	4.5		\$	2,844.7	9.9		\$	2,588.5	8.8			
Jobs ²		617.3				619.3				614.2				
Jobs ²		617.3				619.3				614.2				

	March 31,		December 31,							
(spot rates)	2013	2012	2011	2010						
Unemployment ³										
Statewide, seasonally adjusted	5.1 %	6 5.2 %	6.2 %	6.3 %						
Oahu	4.6	4.3	5.4	4.8						
Island of Hawaii	7.6	6.9	8.9	8.6						
Maui	5.7	5.2	7.1	7.4						
Kauai	6.4	6.0	7.8	7.8						

	March 31,		December 31,							
(percentage change, except months of inventory)	2013		2012		2011	2010				
Housing Trends (Single Family Oahu) 4										
Median Home Price	(2.7)	%	7.8	%	(3.0) %	3.1	%			
Home Sales Volume (units)	6.9	%	6.5	%	(2.7) %	13.4	%			
Months of Inventory	2.4		2.5		4.8	6.0				

	Monthly Visitor Arrivals,	Percentage Change
(in thousands)	Seasonally Adjusted	from Previous Month
Tourism ⁵		
January 31, 2013	677.9	(0.5) %
December 30, 2012	681.0	(0.8)
November 30, 2012	686.8	4.3
October 31, 2012	658.3	1.7
September 30, 2012	647.2	(1.9)
August 31, 2012	659.5	3.4
July 31, 2012	637.8	(1.8)
June 30, 2012	649.7	0.2
May 30, 2012	648.4	1.4
April 30, 2012	639.5	(3.0)
March 31, 2012	659.4	5.4
February 29, 2012	625.8	(2.8)
January 31, 2012	643.7	2.0
December 31, 2011	631.2	2.7
November 30, 2011	614.8	1.1
October 31, 2011	608.1	(2.1)
September 30, 2011	621.1	5.1
August 31, 2011	591.0	1.4
July 31, 2011	583.1	0.9
June 30, 2011	577.9	0.8
May 31, 2011	573.4	(1.7)
April 30, 2011	583.2	0.2
March 31, 2011	582.3	(4.0)
February 28, 2011	606.9	0.9
January 31, 2011	601.4	2.1

¹ Source: Hawaii Department of Business, Economic Development & Tourism

Note: Certain prior period seasonally adjusted information has been revised.

² Source: U. S. Bureau of Labor

³ Source: Hawaii Department of Labor and Industrial Relations

⁴ Source: Honolulu Board of REALTORS

 $^{^{\}rm 5}$ Source: University of Hawaii Economic Research Organization