# **UNITED STATES**

# SECURITIES AND EXCHANGE COMMISSION

Washington, D. C. 20549

# FORM 8-K

### **CURRENT REPORT**

#### Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported)

October 27, 2003

## **BANK OF HAWAII CORPORATION**

(Exact name of registrant as specified in its charter)

**Delaware** (State of Incorporation) **1-6887** (Commission File Number) **99-0148992** (IRS Employer Identification No.)

**130 Merchant Street, Honolulu, Hawaii** (Address of principal executive offices)

(Registrant's telephone number, including area code)

(808) 537-8430

**96813** (Zip Code)

#### Item 12. Results of Operations and Financial Conditions.

(a) Exhibit 99.1

Press Release: Bank of Hawaii Corporation Third Quarter 2003 Financial Results

#### SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Date: October 27, 2003

BANK OF HAWAII CORPORATION

/s/ Michael E. O'Neill Michael E. O'Neill Chairman, Chief Executive Officer and President

### SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

BANK OF HAWAII CORPORATION

EXHIBIT TO CURRENT REPORT ON FORM 8-K DATED October 27, 2003

Commission File Number 1-6887



#### Bank of Hawaii Corporation Third Quarter 2003 Financial Results

- Diluted Earnings Per Share Increases to \$0.61
- Net Income Increases to \$36.7 Million for the Quarter
- Board of Directors Increases Quarterly Dividend 58% to \$0.30 Per Share

#### FOR IMMEDIATE RELEASE

**HONOLULU, HI** (October 27, 2003) — Bank of Hawaii Corporation (NYSE: BOH) today reported diluted earnings per share of \$0.61 for the third quarter of 2003, up 27.1 percent from diluted earnings per share of \$0.48 in the second quarter of 2003 and up 41.9 percent from \$0.43 in the third quarter last year. Net income for the quarter was \$36.7 million, up 22.2 percent from \$30.0 million in the previous quarter and up 21.5 percent from \$30.2 million in the same quarter last year.

The return on average assets for the third quarter of 2003 was 1.53 percent, up from 1.27 percent in the second quarter of 2003 and up from 1.22 percent in the third quarter of 2002. The return on average equity was 16.69 percent during the quarter, up 29.1 percent from 12.93 percent in the previous quarter and up 60.5 percent from 10.40 percent in the same quarter last year.

"I am pleased by the Company's third quarter financial results," said Michael E. O'Neill, Chairman, CEO and President. "Our credit quality measures continued to improve, our margin increased, total revenue was up and our expenses are coming down. The Hawaii economy is strengthening and, importantly, our businesses are growing. This gives us the confidence to increase our quarterly dividend from \$0.19 per share to \$0.30 per share."

For nine months ended September 30, 2003, net income was \$96.5 million, up \$4.2 million or 4.6 percent from net income of \$92.3 million for the same period last year. Diluted earnings per share were \$1.56 for the first nine months of 2003, up 23.8 percent from diluted earnings per share of \$1.26 for the comparable period last year. The year-to-date return on average assets was 1.37 percent, up from 1.22 percent for the same nine months in 2002. The year-to-date return on average equity was 13.95 percent, up from 10.10 percent for the nine-month period ended September 30, 2002.

130 Merchant Street = PO 8ox 2900 = Honolulu HI 96846-6000 = Fax 808-537-8440 = Website www.boh.com

#### **Financial Highlights**

Net interest income for the third quarter of 2003 on a fully taxable equivalent basis was \$91.1 million, up \$0.6 million from the second quarter of 2003 and down \$1.1 million from net interest income of \$92.2 million in the third quarter of 2002. The decrease in net interest income from the previous year was largely due to reductions in interest rates. An analysis of the change in net interest income is included in Table 6.

The net interest margin was 4.15 percent for the third quarter of 2003, a 3 basis point increase from 4.12 percent in the previous quarter and a 12 basis point increase from 4.03 percent in the same quarter last year.

The Company did not recognize a provision for loan and lease losses during the third quarter of 2003 and has not recorded a provision for the last five quarters. The allowance for loan and lease losses was reduced \$5.3 million from June 30, 2003, which equaled the amount of net charge-offs for the third quarter of 2003.

Non-interest income was \$53.8 million for the quarter, an increase of \$3.1 million or 6.0 percent compared to non-interest income of \$50.7 million in the second quarter of 2003. This improvement was primarily due to a prepayment penalty on a commercial real estate loan and higher insurance income. Non-interest income was up \$6.8 million, or 14.4 percent from non-interest income of \$47.0 million in the third quarter of 2002. The improvement from the prior year quarter was largely due to higher levels of service charge and fee income, growth in insurance revenue and increased mortgage banking income.

Non-interest expense was \$88.9 million in the third quarter of 2003, including \$4.4 million in systems replacement costs. Non-interest expense for the second quarter of 2003 included \$10.1 million in systems replacement costs. Excluding these costs, non-interest expense was \$84.5 million in the third quarter of 2003, down \$0.8 million compared to the previous quarter as reductions in salary and equipment expenses related to the systems replacement project were partially offset by a contribution to the Bank of Hawaii Charitable Foundation. Non-interest expense for the third quarter of 2002 included \$6.6 million in systems replacement costs. Excluding these costs, non-interest expense decreased \$0.6 million from the same quarter last year.

The efficiency ratio was 61.3 percent for the third quarter of 2003. Excluding systems replacement costs, the efficiency ratio was 58.3 percent, a significant improvement compared to 60.4 percent in the previous quarter and 61.2 percent in the same quarter last year. For the nine-month period ended September 30, 2003, the efficiency ratio, excluding systems replacement and net restructuring costs was 59.9 percent compared to 61.7 percent in the comparable period last year.

The Company's business segments are defined as Retail Banking, Commercial Banking, Investment Services Group, and Treasury and Other Corporate. Results are determined based on the Company's internal financial management reporting process and organizational structure. Previously reported results have been reclassified to conform to current methodology for allocating interest income among the segments. Business segment performance details are summarized in Tables 11 and 11a.

#### Asset Quality

Bank of Hawaii Corporation's credit quality continued to improve during the third quarter of 2003. Non-performing assets were \$40.1 million at the end of the quarter, a decrease of \$1.9 million, or 4.5 percent, from non-performing assets of \$42.0 million at the end of the previous quarter. Non-performing assets declined \$23.2 million, or 36.7 percent compared to \$63.3 million at the end of the third quarter last year. At September 30, 2003 the ratio of non-performing assets to total loans and foreclosed real estate was 0.72 percent compared with 0.77 percent at June 30, 2003 and 1.20 percent at September 30, 2002.

Non-accrual loans were \$31.4 million at September 30, 2003, a reduction of \$1.3 million, or 4.0 percent, from \$32.7 million at June 30, 2003 and down \$14.3 million, or 31.3 percent, from \$45.7 million at September 30, 2002. Non-accrual loans as a percentage of total loans were 0.56 percent at September 30, 2003, down from 0.60 percent at the end of the previous quarter and down from 0.87 percent at the end of the comparable quarter last year.

Net charge-offs during the third quarter of 2003 were \$5.3 million, or 0.38 percent (annualized) of total average loans, up from \$2.1 million, or 0.15 percent (annualized) of total average loans in the second quarter of 2003. The increase in net charge-offs from the previous quarter was largely due to \$3.6 million in net charge-offs, primarily consumer loans, remaining from the Pacific Island branches closed last year. Net charge-offs during the third quarter of 2002 were \$4.5 million, or 0.33 percent (annualized) of total average loans. Net charge-offs for the first nine months of 2003 were \$10.2 million, or 0.25 percent (annualized) of total average loans, a decrease from \$16.1 million, or 0.39 percent (annualized) of total average loans in the comparable period last year.

The allowance for loan and lease losses was \$132.7 million at September 30, 2003. The ratio of the allowance for loan and lease losses to total loans was 2.38 percent at September 30, 2003 down from 2.52 percent at June 30, 2003 and down from 2.94 percent at September 30, 2002.

Concentrations of credit exposure to selected components of the portfolio are summarized in Table 7.

#### **Other Financial Highlights**

Total assets were \$9.4 billion at September 30, 2003, down slightly from total assets of \$9.5 billion at December 31, 2002 and down from total assets of \$9.7 billion at September 30, 2002. Total assets were down \$180 million from June 30, 2003. The decrease from the prior periods was largely due to net loan growth that was offset by reductions in short-term investments as excess liquidity was utilized for share repurchases.

Total deposits at September 30, 2003 were \$7.1 billion, up \$182 million from December 31, 2002 and up \$474 million from September 30, 2002 primarily due to continued growth in demand and savings deposits. Total deposits decreased slightly from June 30, 2003.

During the third quarter of 2003, Bank of Hawaii Corporation repurchased 3.1 million shares of common stock at a total cost of \$103.5 million under the share repurchase program. The average cost per share was \$33.85 during the quarter. From the beginning of the share repurchase program in July 2001 through September 30, 2003, the Company had repurchased a total of 28.2 million shares and returned a total of \$790.8 million to the shareholders at an average cost of \$28.02 per share. Through October 24, 2003, the Company repurchased an additional 0.2 million shares of common stock at a cost of \$35.62 per share. Remaining buyback authority, which was increased in September 2003, was \$202.7 million at October 24, 2003.

The Company's capital and liquidity remains exceptionally strong. At September 30, 2003 the Tier 1 leverage ratio was 8.52 percent compared to 9.29 percent at June 30, 2003 and 11.07 percent at September 30, 2002.

#### **Dividend Increase**

The Company's Board of Directors declared an increased quarterly cash dividend of \$0.30 per share on the Company's outstanding shares. The dividend will be payable on December 12, 2003 to shareholders of record at the close of business on November 21, 2003.

#### Information Technology Systems Replacement Project

Bank of Hawaii Corporation completed the conversion of its core computer hardware and software systems to the Metavante platform on July 7, 2003 and has been successfully operating on Metavante since the conversion. In connection with this project, the Company incurred transition charges of \$35.5 million over the five-quarter conversion period that ended during the third quarter of 2003 and all costs have been incurred as of September 30, 2003. Costs totaling \$4.4 million were recognized during the third quarter of 2003. The lower cost platform is expected to provide annual cost savings of over \$17 million compared to second quarter 2002 technology expense levels. Additional details on this project may be found in Table 10.

#### **Economic Update**

The Hawaii economy remained strong during the third quarter of 2003. The construction and real estate investment sectors continued to surge over the summer months, especially in the neighbor island residential markets. Tourism, as measured by passenger arrivals, also increased during the quarter. August 2003 was a record month for Hawaii tourism. Hawaii's seasonally-adjusted unemployment increased slightly to 4.3 percent in August, while nonagricultural payrolls rose more than 2 percent in August 2003 from the prior year level. For more economic information, visit the Company's web site http://www.boh.com/econ/.

#### **Earnings** Outlook

The Company now believes that its earnings for 2003 should exceed the previously published earnings guidance of \$131 million. Based on current conditions, the Company does not expect to record a provision for loan and lease losses in 2003. However, the actual amount of the provision for loan and lease losses depends on determinations of credit risk that are made near the end of each quarter. Earnings per share and return on equity projections continue to be dependent upon the terms and timing of share repurchases.

#### **Conference Call Information**

The Company will review its third quarter 2003 financial results today at 8:00 a.m. Hawaii Time (1:00 p.m. Eastern Time). The presentation will be accessible via teleconference and via the Investor Relations link of Bank of Hawaii Corporation's web site, www.boh.com. The conference call number is (800) 915-4836 in the United States or (973) 317-5319 for international callers. No confirmation code is required to access the call. A replay will be available for one week beginning at 10:00 a.m. Hawaii Time (3:00 p.m. Eastern Time) on Monday, October 27, 2003 by calling (800) 428-6051 in the United States or (973) 709-2089 for international callers and entering the number 273140 when prompted. A replay of the presentation will also be available via the Investor Relations link of the Company's web site.

Bank of Hawaii Corporation is a regional financial services company serving businesses, consumers and governments in Hawaii, American Samoa and the West Pacific. The Company's principal subsidiary, Bank of Hawaii, was founded in 1897 and is the largest independent financial institution in Hawaii. For more information about Bank of Hawaii Corporation, see the Company's web site, www.boh.com.

This news release contains forward-looking statements concerning, among other things, the economic environment in our service area, the expected level of loan loss provisioning, anticipated costs and annual savings of our information technology systems replacement project, and anticipated dividends, revenues and expenses during the remainder of 2003. We believe the assumptions underlying our forward-looking statements are reasonable. However, any of the assumptions could prove to be inaccurate and actual results may differ materially from those projected for a variety of reasons, including, but not limited to: 1) unanticipated changes in business and economic conditions, the competitive environment, fiscal and monetary policies, or legislation in Hawaii and the other markets we serve; 2) changes in our credit quality or risk profile which may increase or decrease the required level of allowance for loan and lease losses; 3) changes in market interest rates that may deteriorate our credit markets and ability to maintain our net interest margin; 4) changes to the amount and timing of our proposed equity repurchases; 5) inability to achieve expected benefits of our information technology systems replacement project States military and real or threatened terrorist activity affecting business conditions; and 7) adverse weather and other natural conditions impacting our and our customers' operations. We do not undertake any obligation to update any forward-looking statements to reflect later events or circumstances.

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### Bank of Hawaii Corporation and Subsidiaries Highlights (Unaudited)

(dollars in thousands except per share amounts)

		Three Mor Septem				nded 0,		
Earnings Highlights and Performance Ratios		2003		2002 (1)		2003		2002 (1)
Net Income	\$	36,687	\$	30,200	\$	96,522	\$	92,272
Basic Earnings Per Share		0.64		0.44		1.63		1.30
Diluted Earnings Per Share		0.61		0.43		1.56		1.26
Cash Dividends		10,887		12,197		33,819		38,442
Return on Average Assets		1.53%	ó	1.22%	)	1.37%		1.22%
Return on Average Equity		16.69%	ó	10.40%	)	13.95%		10.10%
Net Interest Margin		4.15%	, 0	4.03%	)	4.19%		3.97%
Efficiency Ratio		61.34%	ó	65.90%	)	65.06%		63.68%
Efficiency Ratio excluding ITSRP and Restructuring Costs		58.34%	ó	61.18%	)	59.88%		61.68%

		September	30,
Statement of Condition Highlights and Performance Ratios		 2003	2002 (1)
Total Assets		\$ 9,370,755 \$	9,702,700
Net Loans		5,437,730	5,104,857
Total Deposits		7,102,116	6,627,673
Total Shareholders' Equity		823,760	1,100,706
Book Value Per Common Share		\$ 14.71 \$	16.67
Allowance / Loans Outstanding		2.38%	2.94%
Average Equity / Average Assets		9.82%	12.10%
Employees (FTE)		2,764	2,934
Branches and offices		89	97
Market Price Per Share of Common Stock for the Quarter Ended:			
	Closing	\$ 33.58 \$	27.90
	High	\$ 35.55 \$	30.00
	Low	\$ 32.92 \$	22.79

(1) Certain 2002 information has been reclassified to conform to 2003 presentation.

### Bank of Hawaii Corporation and Subsidiaries Consolidated Statements of Income (Unaudited)

	Three Months Ended September 30,					onths Ended mber 30, 2002 (1)			
(dollars in thousands except per share amounts)		2003		2002 (1)		2003		2002 (1)	
Interest Income									
Interest and Fees on Loans and Leases	\$	82,715	\$	89,335	\$	254,442	\$	280,421	
Income on Investment Securities — Held to Maturity		6,407		3,963		11,773		13,652	
Income on Investment Securities — Available for Sale		16,483		26,175		58,761		80,173	
Deposits		1,179		5,384		3,647		16,442	
Funds Sold		248		914		1,834		2,669	
Other		1,032		1,575		3,237		4,302	
Total Interest Income		108,064		127,346		333,694		397,659	
Interest Expense									
Deposits		10,284		20,547		38,040		66,691	
Security Repurchase Agreements		1,947		7,039		6,580		25,588	
Funds Purchased		271		299		695		775	
Short-Term Borrowings		26		334		75		1.272	
Long-Term Debt		4,431		6,946		15,714		23,320	
Total Interest Expense		16,959		35,165		61.104		117.646	
Net Interest Income		91,105		92,181		272,590		280,013	
Provision for Loan and Lease Losses								11,616	
Net Interest Income After Provision for Loan and Lease Losses		91,105		92,181	-	272,590		268,397	
Non-Interest Income		,1,105		,101		272,390		200,397	
Trust and Asset Management		12,511		13,655		38,237		42,648	
Mortgage Banking		5,888		3,669		12,232		14,468	
Service Charges on Deposit Accounts		8,901		7,925		26,496		24,291	
Fees, Exchange, and Other Service Charges		16,034		13,114		42,496		38,631	
Investment Securities Gains		639		15,114		1,809		38,031	
Insurance		3,988		2.677				7,839	
Other				,		10,083		20,100	
		5,830		5,997 47,037		17,930		147,980	
Total Non-Interest Income		53,791		47,037		149,283		147,980	
Non-Interest Expense		26.072		27.004		110 564		115065	
Salaries		36,873		37,994		112,564		115,065	
Pensions and Other Employee Benefits		8,858		7,377		27,307		26,764	
Net Occupancy Expense		9,806		9,597		29,047		28,511	
Net Equipment Expense		7,301		10,058		26,257		30,176	
Restructuring and Other Related Costs								1,979	
Information Technology Systems Replacement Project		4,349		6,576		21,871		6,576	
Other		21,690		20,141		57,425		63,465	
Total Non-Interest Expense		88,877		91,743		274,471		272,536	
Income Before Income Taxes		56,019		47,475		147,402		143,841	
Provision for Income Taxes		19,332		17,275		50,880		51,569	
Net Income	\$	36,687	\$	30,200	\$	96,522	\$	92,272	
Basic Earnings Per Share	\$	0.64	\$	0.44	\$	1.63	\$	1.30	
Diluted Earnings Per Share	\$	0.61	\$	0.43	\$	1.56	\$	1.26	
Dividends Declared Per Share	\$	0.19	\$	0.19	\$	0.57	\$	0.73	
Basic Weighted Average Shares		57,195,570		67,893,086		59,337,319		71,148,663	
Diluted Weighted Average Shares		59,961,823	_	69,910,264		61,911,794		73,158,354	

(1) Certain 2002 information has been reclassified to conform to 2003 presentation.

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### Bank of Hawaii Corporation and Subsidiaries Consolidated Statements of Condition (Unaudited)

#### Table 3

(dollars in thousands)		September 30, 2003		December 31, 2002	s	eptember 30, 2002 (1)
Assets						
Interest-Bearing Deposits	\$	208,712	\$	549,978	\$	1,019,823
Investment Securities — Held to Maturity (Market Value of \$749,036, \$236,016 and						
\$286,526, respectively)		754,659		229,720		277,856
Investment Securities — Available for Sale		2,027,062		2,287,201		2,241,106
Funds Sold		_		195,000		95,000
Loans Held for Sale		23,144		40,118		30,863
Loans		5,570,405		5,359,004		5,259,332
Allowance for Loan and Lease Losses		(132,675)		(142,853)		(154,475)
Net Loans		5,437,730	-	5,216,151	_	5,104,857
Total Earning Assets		8,451,307		8,518,168		8,769,505
Cash and Non-Interest Bearing Deposits		329,705		374,352		331,786
Premises and Equipment		163,277		176,969		182,230
Customers' Acceptance Liability		1,077		2,680		1,106
Accrued Interest Receivable		33,210		36,722		38,839
Foreclosed Real Estate		8,757		9,434		17,568
Mortgage Servicing Rights		23,266		28,820		29,911
Goodwill		36,216		36,216		36,216
Other Assets		323,940		333,057		295,539
Total Assets	\$	9,370,755	\$	9,516,418	\$	9,702,700
Liabilities	<b></b>	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	Ŷ	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	φ	>,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Domestic Deposits						
Non-Interest Bearing Demand	\$	1,846,030	\$	1,719,633	\$	1,593,766
Interest Bearing Demand	ψ	1,266,530	ψ	1,169,128	ψ	1,042,937
Savings		2,760,418		2,535,219		2,403,209
Time		1,178,213		1,461,780		1,549,693
Foreign Deposits		1,170,215		1,401,780		1,549,095
Time Due to Banks		20,832		1,130		4,387
Other Savings and Time		30,093		33,271		33,681
Total Deposits		7,102,116		6,920,161		6,627,673
Securities Sold Under Agreements to Repurchase		646,890		735,621		1,089,287
Funds Purchased		90,520		64,467		116,775
Current Maturities of Long-Term Debt		96,757		114,781		122,945
Short-Term Borrowings		14,796		33,420		17,941
		,				,
Banker's Acceptances Outstanding Retirement Benefits Payable		1,077		2,680		1,106
		63,281		61,385		38,317
Accrued Interest Payable		7,207		13,731		21,870
Taxes Payable		195,628		196,813		191,519
Other Liabilities		101,179		82,596		87,736
Long-Term Debt		227,544		275,004		286,825
Total Liabilities		8,546,995		8,500,659		8,601,994
Shareholders' Equity Common Stock (\$.01 par value); authorized 500,000,000 shares; issued / outstanding: September 2003 — 81,568,791 / 55,985,364; December 2002 — 81,294,730 /						
63,015,442; September 2002 — 81,310,042 / 66,048,072		807		806		806
Capital Surplus		385,694		372,192		371,098
Accumulated Other Comprehensive Income (Loss)		(2,799)		11,659		26,038
Retained Earnings		1,177,459		1,115,910		1,100,016
Deferred Stock Grants		(7,466)		(1,424)		(2,886)
Treasury Stock, at Cost (Shares: September 2003 — 25,583,427; December 2002 —		(7,400)		(1,424)		(2,000)
1623002 - 25,585,427; December 2002 - $18,279,288$ ; September 2002 - $15,261,970$ )		(720.025)		(102 204)		(204.260)
		(729,935) 823,760	_	(483,384)		(394,366)
Total Shareholders' Equity	¢	/	¢	1,015,759	¢	1,100,706
Total Liabilities and Shareholders' Equity	\$	9,370,755	\$	9,516,418	\$	9,702,700

(1) Certain 2002 information has been reclassified to conform to 2003 presentation.

Bank of Hawaii Corporation and Subsidiaries Consolidated Statements of Shareholders' Equity (Unaudited)

(dollars in the	ousands)	Total		Common Stock		Capital Surplus		Accum. Other Compre- hensive Income (Loss)	_	Retained Earnings	Deferred Stock Grants	Treasury Stock	Compre- hensive Income
Balance at De	ecember 31, 2002	\$ 1,015,759	\$	806	S	372,192	\$	11,659	S	1,115,910 \$	(1,424) \$	(483,384)	
Comprehensiv	· · · · · · · · · · · · · · · · · · ·	\$ 1,010,709	Ψ	000	Ψ	5,2,1,2	Ψ	11,005	Ψ	1,110,910 \$	(1,121) ¢	(105,501)	
Net Income		96.522		_				_		96.522	_	— \$	96.522
Other Com	prehensive Income, Net of Tax:												, .
	in Unrealized Gains and Losses on												
0	tment Securities	(14,458)		_		_		(14,458)	)	_	_	_	(14,458)
Total Com	orehensive Income	( , ,						( ) /				\$	82,064
1												-	. ,
Common Stoc	k Issued:												
26.311	Retirement Savings Plan	860				269				_	_	591	
775,872	Stock Option Plan	18,227				2,930		_		(1,154)	(817)	17.268	
67,510	Dividend Reinvestment Plan	2,205		_		696		_		(1,154)	(817)	1,509	
7,174	Directors' Restricted Shares and	2,205				090						1,509	
/,1/4	Deferred Compensation Plan	54		1		237				_		(184)	
266.400	Employees' Restricted Shares	4,145		-		9.370					(5,225)	(104)	
	k Purchased (8,166,579 shares)	(265,735)				,570					(3,223)	(265,735)	
Cash Dividend		(33,819)		_						(33,819)	_	(205,755)	
	ptember 30, 2003	\$ 823,760	\$		\$	385,694	\$	(2,799)	) \$		(7,466) \$	(729,935)	
		\$ 020,700	-	007	-	505,071	φ	(2,777)	, φ	φ	(1,100) ¢	(12),000)	
Balance at De	ecember 31, 2001	\$ 1,247,012	\$	806	\$	367,672	\$	22,761	\$	1,055,424 \$	(7,637) \$	(192,014)	
Comprehensiv	e Income:												
Net Income	•	92,272		_		_		—		92,272	—	— \$	92,272
Other Com	prehensive Income, Net of Tax:												
Change	in Unrealized Gains and Losses on												
Inves	tment Securities	3,859		—		—		3,859		—	_		3,859
Foreign	Currency Translation Adjustment	(582)		—		—		(582)	)	—	—	— _	(582)
Total Comp	orehensive Income											\$	95,549
Common Stoc	k Issued:												
33,402	Retirement Savings Plan	933				196				_		737	
1,369,679	Stock Option Plan	27,895				4,022				(9,236)	(233)	33,342	
77,270	Dividend Reinvestment Plan	2,152				439				(2)	_	1,715	
4,101	Directors' Restricted Shares and	, i i i i i i i i i i i i i i i i i i i										,	
	Deferred Compensation Plan	44				117				_	_	(73)	
(71,300)	Employees' Restricted Shares	3,636		_		(1,348)		_		_	4,984	_	
Treasury Stoc	k Purchased (8,581,000 shares)	(238,073)								_		(238,073)	
Cash Dividend	ls Paid	(38,442)		_						(38,442)	_	_	
Balance at Se	ptember 30, 2002	\$ 1,100,706	\$	806	\$	371,098	\$	26,038	\$	1,100,016 \$	(2,886) \$	(394,366)	
						0							

9

### Bank of Hawaii Corporation and Subsidiaries Consolidated Average Balances and Interest Rates - Taxable Equivalent Basis (Unaudited)

Funds Sold       102.4       0.3       0.97       267.3       0.9       1.23       210.2       0.9       1.74       206.2       1.8         Investment Securities       Held to Maturity       675.1       6.4       3.82       324.8       3.1       3.85       296.9       4.1       5.45       402.4       11.9         Available for Sale       2,090.6       16.5       3.15       2,316.9       19.8       3.42       2,009.5       26.2       5.21       2,224.5       5.88         Loans Held for Sale       52.2       0.7       5.45       81.6       1.1       5.43       40.0       0.6       6.24       48.1       1.9         Loans and Lease Financing       Commercial and Industrial       862.8       10.8       4.95       834.6       10.0       4.81       978.0       12.8       5.19       861.2       31.3         Construction       87.8       0.9       4.26       83.0       0.9       4.50       147.7       2.1       5.57       95.3       3.3         Commercial Mortgage       2.298.8       36.2       6.30       2.295.1       37.3       6.50       2.333.9       40.5       6.94       2.281.1       111.2         Installmen	nths Ended er 30, 2003					Months Ended ember 30, 200			Three Months Ended June 30, 2003				Months Ended mber 30, 2003				
							0										(dollars in millions)
$ \begin{array}{c c c c c c c c c c c c c c c c c c c $																	
Investment Scartifies         under the state         und	3.7 2.12%			\$				\$	2.19%			, \$					Interest Bearing Deposits
$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$	1.8 1.19	1	206.2		1.74	0.9	210.2		1.23	0.9	267.3		0.97	0.3	4	102.4	
$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$																	
$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$																	
Loans and Lease Financing Commercial and Industrial 86.28 10.8 4.95 83.46 10.0 4.81 978.0 12.8 5.19 8.612 31.3 Construction 877.8 0.9 4.26 83.0 0.9 4.50 147.7 2.1 5.57 953 33.3 Commercial Mortgage 2.298.8 36.2 6.30 2.295.1 37.3 6.50 2.333.9 40.5 6.94 2.281.1 11.0 Installment 558.6 12.8 9.09 535.6 13.6 10.18 40.68 11.3 11.01 532.2 39.2 Hone Equity 448.1 5.6 4.99 442.7 5.6 5.06 411.3 5.9 5.70 441.8 16.0 Purchased More Equity 122.6 0.7 2.20 162.3 2.0 496 — — — — — 158.2 5.0 Purchased More Equity 2.56 4.52 482.6 5.3 4.42 500.8 6.3 4.98 488.5 16.7 Total Loans and Lease Financing 487.2 5.6 4.52 482.6 5.3 4.42 500.8 8.7 6.60 5.508 9 252.5 Total Loans and Lease Financing 5.546.5 82.0 5.89 5.518.4 84.8 6.16 5.350.0 88.7 6.60 5.508 9 252.5 Total Loans and Lease Financing 3.524.5 82.0 5.89 5.518.4 84.8 6.16 6.5350.0 88.7 6.60 5.508 9 252.5 Total Loans and Lease Financing 0.5346.5 82.0 5.89 5.518.4 84.8 6.16 6.2350.0 88.7 6.00 5.508 9 252.5 Total Loans and Lease Financing 0.546.5 82.0 5.89 5.518.4 84.8 6.16 6.2350.0 88.7 6.00 5.508 9 252.5 Total Loans and Northerest Baring 0.503.0 10.5% 5 1.02.5 5.9 9.048.5 1.27.4 5.55 8.6956 333.8 Cash and Northerest Baring 0.535.7 300.2 300.1 Other Assets 3.392 3.55.7 300.2 300.1 Total Asset 5 9.500.0 5 9.508.2 5.57 3.500.8 8.7 6.00 5.01.8% 5 1.02.1 5 0.9 0.37% 5 1.185.9 5 1.9 Savings 2.754.6 3.4 0.49 2.744.1 4.5 0.65 2.360.7 8.1 1.35 2.708 12.5 Total Domestic Deposits 5.36.0 0.01.7% 5.310.3 13.3 1.00 4.982.2 20.4 1.62 5.525.9 378 Total Domestic Deposits 5.36 0.0 6.3 30.0 1.091 33.8 0.2 1.68 3.30.2 2.525 Total Interest Baring 1.24011158 Hitterst Baring 1.2401 0.5 3.30.1 0.01.77 5.340.6 13.4 1.00 5.530.0 2.06 6.2 5.255.9 378 Total Interest Baring 0.244.9 6.3 0.01 6.3 30.0 1.091 34.9 0.2 1.59 33.6 0.2 Total Interest Baring 0.244.9 6.3 0.01 6.3 30.0 1.091 34.9 0.2 1.59 33.6 0.2 Total Interest Baring 0.244.1 5.24 5.24 5.24 5.24 5.252.9 378 Total Interest Baring 0.254.1 10.3 0.77 5.340.6 13.4 1.00 5.530.0 2.06 6.2 5.255.9 30.8 Short-Tem Borrowings 8.278 2.3 1.08			)								J						
$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$	1.9 5.40	1	48.1		6.24	0.6	40.0		5.43	1.1	81.6		5.45	0.7	2	52.2	
$\begin{array}{ c c c c c c c c c c c c c c c c c c c$																	
Commercial Mortgage         670.6         9.4         556         682.5         10.1         5.93         571.5         9.8         6.84         650.6         22.8           Residential Mortgage         2.298.8         36.2         6.30         2.295.1         37.3         6.50         2.233.3         40.5         6.94         2.281.1         11.12           Installment         558.6         12.8         9.09         535.6         10.8         406.8         11.3         11.01         532.2         33.2           Hanc Equity         148.1         5.6         4.92         482.6         5.3         4.42         500.8         5.4         4.88         4.88.5         16.7           Total Loans and Lease         76.1         1.0         5.38         75.3         1.0         5.41         9.96         1.5         6.28         75.3         3.2           Coher         76.1         1.00         5.38         75.3         1.0         5.41         9.96         1.5         6.28         75.3         3.32           Total Loans and Lease         8.707.6         10.8.1         4.91         8.706.7         11.9         5.99         9.44.5         9.62.5         8.69.6         3.33.8 </td <td></td>																	
$\begin{array}{c c c c c c c c c c c c c c c c c c c $																	
$\begin{tabular}{ c c c c c c c c c c c c c c c c c c c$	28.6 5.87																
$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$											,						
$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$									10.18								
$\begin{array}{ c c c c c c c c c c c c c c c c c c c$	16.9 5.11						411.3										
$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$	5.3 4.51	5	158.2		—	_	_		4.96	2.0	162.3		2.20	0.7	.6	132.6	Purchased Home Equity
$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$	16.7 4.58	16	488.5		4.98	6.3	500.8		4.42	5.3	482.6		4.52	5.6	2	487.2	
$ \begin{array}{c c c c c c c c c c c c c c c c c c c $																	
Total Earning Assets         8,767.6         108.1         4.91         8,796.7         111.9         5.09         9,148.5         127.4         5.55         8,695.6         333.8           Cash and Non-interest Bearing Deposits         333.2         325.6         300.2         330.1           Other Assets         399.2         385.9         355.7         392.3           Total Assets         § 9,500.0         § 9,508.2         § 9,804.4         § 9,804.4         § 9,418.0           Interest Bearing Deposits         Domestic Deposits         5         9,508.2         § 9,804.4         § 9,418.0           Domestic Deposits         Domestic Deposits         5         1,164.8         § 0.7         0.25%         § 1,021.5         § 0.9         0,37%         § 1,185.9         § 1.9           Savings         2,754.6         3.4         0.49         2,744.1         4.5         0.65         2,360.7         8.1         1.35         2,702.8         12.2           Time         1,249.9         6.3         2.01         1,401.4         8.1         2.31         1,600.0         11.4         2.82         1,364.2         23.4           Foreign Deposits         5.247.2         10.2         0.77         5.30.3         0.1	252.5 6.12														.5	5,546.5	Financing
Cash and Non-interest Bearing Deposits         333.2         325.6         300.2         330.1           Other Assets         399.2         385.9         355.7         392.3         -           Total Assets         \$ 9,500.0         \$ 9,508.2         \$ 9,804.4         \$ 9,418.0         -           Interest Bearing Liabilities         -         -         -         -         -         -           Demand         \$ 1,242.7         \$ 0.5         0.15%         \$ 1,164.8         \$ 0.7         0.25%         \$ 1,021.5         \$ 0.9         0.37%         \$ 1,185.9         \$ 1.9           Savings         2,754.6         3.4         0.49         2,744.1         4.5         0.65         2,360.7         8.1         1.35         2,702.8         12.2         23.4           Total Domestic Deposits         5,247.2         10.2         0.77         5,310.3         13.3         1.00         4,982.2         20.4         1.62         5,252.9         37.8           Time Due to Banks         5.3         -         -         -         -         9.6         -         2.1         -           Other Time and Savings         33.6         0.1         0.63         30.3         0.1         0.91         <																	
$\begin{array}{c c c c c c c c c c c c c c c c c c c $	333.8 5.12	333	8,695.6		5.55	127.4	9,148.5		5.09	111.9	8,796.7		4.91	108.1	.6	8,767.6	Total Earning Assets
Other Assets         399.2         385.9         355.7         392.3           Total Assets         \$ 9,500.0         \$ 9,508.2         \$ 9,804.4         \$ 9,418.0           Interest Bearing Deposits         Interest Bearing Deposits         5         9,208.2         \$ 9,804.4         \$ 9,418.0           Domestic Deposits         Interest Bearing Deposits         5         9,208.2         \$ 9,804.4         \$ 9,418.0           Demand         \$ 1,242.7         \$ 0.5         0.15%         \$ 1,164.8         \$ 0.7         0.25%         \$ 1,021.5         \$ 0.9         0.37%         \$ 1,185.9         \$ 1,99           Savings         2,754.6         3.4         0.49         2,744.1         4.5         0.65         2,360.7         8.1         1.35         2,702.8         12.5           Time         1,249.9         6.3         2.01         1.401.4         8.1         2.31         1.600.0         11.4         2.2         1.364.2         2.34         Total Domestic Deposits         5,247.2         10.2         0.77         5,310.3         13.3         1.00         4,982.2         20.4         1.62         5,252.9         37.8           Total Doreging Deposits         5.3         -         -         -         -																	Cash and Non-interest Bearing
Total Assets         §         9,500.0         §         9,508.2         §         9,804.4         §         9,418.0           Interest Bearing Liabilities Interest Bearing Deposits         Interest Bearing Deposits         Interest Bearing Deposits         5         9,208.4         \$         9,418.0           Demstic Deposits         Demand         \$         1,242.7         \$         0.5         0.15%         \$         1,164.8         \$         0.7         0.25%         \$         1,021.5         \$         0.9         0.37%         \$         1,185.9         \$         1.9           Savings         2,754.6         3.4         0.49         2,744.1         4.5         0.65         2,360.7         8.1         1.35         2,702.8         12.5           Time         1.249.9         6.3         2.01         1.401.4         8.1         2.31         1.600.0         11.4         2.82         1.364.2         23.4           Foreign Deposits         5.3         -         -         -         -         -         -         2.04         1.62         5,25.9         33.6         0.2           Time Due to Banks         5.3         -         -         -         -         -         -			330.1				300.2										Deposits
Interest Bearing Liabilities           Interest Bearing Liabilities           Interest Bearing Deposits           Demand         \$             1.242.7            Savings         2,753.6            2,753.6          3.4          0.49          2,744.1          4.5          0.65          2,360.7          8.1          1.35          2,702.8          1.25          2,702.8          1.25          2,702.8          1.25          2,702.8          1.25          2,702.8          1.25          2,702.8          1.25          2,702.8          1.25          2,702.8          1.25          2,702.8          1.25          2,702.8          1.25          2,702.8          1.25          2,702.8          1.25          2,702.8          1.25          2,702.8          1.25          2,702.8          1.25          2,702.8          1.25          2,702.8          1.25          2,702.8          2,34          5          3,70          3,30          0.1          0,77          5,310.3          0,101																	Other Assets
Interest Bearing Deposits           Domestic Deposits         Demand         \$         1,242.7         \$         0.5         0.15%         \$         1,164.8         \$         0.7         0.25%         \$         1,021.5         \$         0.9         0.37%         \$         1,185.9         \$         1.9           Savings         2,754.6         3.4         0.49         2,744.1         4.5         0.65         2,360.7         8.1         1.35         2,702.8         12.5           Time         1,249.9         6.3         2.01         1.401.4         8.1         2.31         1.600.0         11.4         2.82         1.364.2         23.4         1.62         5.252.9         37.8         77.8         75.310.3         13.3         1.00         4,982.2         20.4         1.62         5.252.9         37.8         7.7         7.510.3         13.3         1.00         4,982.2         20.4         1.62         5.252.9         37.8         7.7			9,418.0	\$			9,804.4	\$			9,508.2	\$			0	\$ 9,500.0	Total Assets
Interest Bearing Deposits           Domestic Deposits         Demand         \$         1,242.7         \$         0.5         0.15%         \$         1,164.8         \$         0.7         0.25%         \$         1,021.5         \$         0.9         0.37%         \$         1,185.9         \$         1.9           Savings         2,754.6         3.4         0.49         2,744.1         4.5         0.65         2,360.7         8.1         1.35         2,702.8         12.5           Time         1,249.9         6.3         2.01         1.401.4         8.1         2.31         1.600.0         11.4         2.82         1.364.2         23.4         1.62         5.252.9         37.8         77.8         75.310.3         13.3         1.00         4,982.2         20.4         1.62         5.252.9         37.8         7.7         7.510.3         13.3         1.00         4,982.2         20.4         1.62         5.252.9         37.8         7.7																	
Interest Bearing Deposits           Domestic Deposits         Demand         \$         1,242.7         \$         0.5         0.15%         \$         1,164.8         \$         0.7         0.25%         \$         1,021.5         \$         0.9         0.37%         \$         1,185.9         \$         1.9           Savings         2,754.6         3.4         0.49         2,744.1         4.5         0.65         2,360.7         8.1         1.35         2,702.8         12.5           Time         1,249.9         6.3         2.01         1.401.4         8.1         2.31         1.600.0         11.4         2.82         1.364.2         23.4         1.62         5.252.9         37.8         77.8         75.310.3         13.3         1.00         4,982.2         20.4         1.62         5.252.9         37.8         7.7         7.510.3         13.3         1.00         4,982.2         20.4         1.62         5.252.9         37.8         7.7																	Interest Bearing Liphilities
Domestic Deposits         Demand         \$ 1,242.7         \$ 0.5         0.15%         \$ 1,164.8         0.7         0.25%         \$ 1,021.5         \$ 0.9         0.37%         \$ 1,185.9         \$ 1.9           Savings         2,754.6         3.4         0.49         2,744.1         4.5         0.65         2,360.7         8.1         1.35         2,702.8         12.5           Time         1,249.9         6.3         2.01         1,401.4         8.1         2.31         1,600.0         11.4         2.82         1,364.2         23.4           Total Domestic Deposits         5,247.2         10.2         0.77         5,310.3         13.3         1.00         4,982.2         20.4         1.62         5,252.9         37.8           Foreign Deposits         5.3         -         -         -         -         -         -         -         2.0         1.62         5,252.9         37.8           Total Foreign Deposits         33.6         0.1         0.63         30.3         0.1         0.91         38.3         0.2         1.68         31.5         0.2           Total Foreign Deposits         5.286.1         10.3         0.77         5.340.6         13.4         1.00         5.03																	
Demand         \$         1,242.7         \$         0.5         0.15%         \$         1,164.8         \$         0.7         0.25%         \$         1,021.5         \$         0.9         0.37%         \$         1,185.9         \$         1.9           Savings         2,754.6         3.4         0.49         2,744.1         4.5         0.65         2,360.7         8.1         1.35         2,702.8         12.23           Total Domestic Deposits         5,247.2         10.2         0.77         5,310.3         13.3         1.00         4,982.2         20.4         1.62         5,252.9         37.8           Foreign Deposits         5         -         -         -         -         -         -         -         -         20.4         1.62         5,252.9         37.8           Time Due to Banks         5.3         -         -         -         -         -         -         -         -         20.4         1.62         5,252.9         37.8           Total Foreign Deposits         38.9         0.1         0.63         30.3         0.1         0.91         38.3         0.2         1.68         31.5         0.2           Total Foreign Deposits																	
$\begin{array}{c c c c c c c c c c c c c c c c c c c $	1.9 0.22%	¢ 1	1 185 0	¢	0.37%	\$ 0.0	1.021.5	¢	0.25%	\$ 0.7	1 164 8	. ¢	0.15%	0.5	7 4	\$ 12427	
$\begin{array}{ c c c c c c c c c c c c c c c c c c c$				φ				¢,				φ					
Total Domestic Deposits         5,247.2         10.2         0.77         5,310.3         13.3         1.00         4,982.2         20.4         1.62         5,252.9         37.8           Foreign Deposits         Time Due to Banks         5.3         -         20.4         1.62         5,252.9         37.8         0.2         1.61         1.62         5,286.5         38.0         0.2         1.61         1.62         5,			)				<i></i>										
Foreign Deposits         7         7         9.6         -         -         2.1         -           Other Time Due to Banks         5.3         -         -         -         -         -         -         2.1         -         -         2.1         -         -         2.1         -         -         2.1         -         -         2.1         -         -         2.1         5         3.0         0.2         1.58         31.5         0.2         1.59         33.6         0.2         1.59         33.6         0.2         1.59         33.6         0.2         1.59         33.6         0.2         1.59         33.6         0.2         1.59         33.6         0.2         1.59         33.6         0.2         1.59         33.6         0.2         1.59         33.6         0.2         1.59         33.6         0.2         1.59         33.6         0.2         1.59         33.6         0.2         1.59         33.6         0.2         1.57         34.0         0.5         5.4         5.85         451.6         6.9         6.10         362.3         1.57         1.57         1.54         5.85         451.6         6.9         6.10         362.3								_				-					
$\begin{array}{c c c c c c c c c c c c c c c c c c c $	57.8 0.90	31	5,252.9		1.02	20.4	4,962.2		1.00	15.5	5,510.5		0.77	10.2	2	3,247.2	
$\begin{array}{ c c c c c c c c c c c c c c c c c c c$			2.1				0.6								2	5.2	
$\begin{array}{c c c c c c c c c c c c c c c c c c c $					1.69				0.01								
Short-Term Borrowings         5,286.1         10.3         0.77         5,340.6         13.4         1.00         5,030.1         20.6         1.62         5,286.5         38.0           Short-Term Borrowings         827.8         2.3         1.08         810.2         2.6         1.30         1,301.3         7.7         2.34         763.3         7.4           Long-Term Debt         325.7         4.4         5.40         371.5         5.4         5.85         451.6         6.9         6.10         362.3         15.7           Total Interest Bearing								_				-					
Short-Term Borrowings         827.8         2.3         1.08         810.2         2.6         1.30         1,301.3         7.7         2.34         763.3         7.4           Long-Term Debt         325.7         4.4         5.40         371.5         5.4         5.85         451.6         6.9         6.10         362.3         15.7           Total Interest Bearing								_				_					
Long-Term Debt         325.7         4.4         5.40         371.5         5.4         5.85         451.6         6.9         6.10         362.3         15.7           Total Interest Bearing Liabilities         6.439.6         17.0         1.04         6.522.3         21.4         1.31         6.783.0         35.2         2.06         6.412.1         61.1           Net Interest Rate Spread         3.87%         3.78%         3.78%         3.49%         3.49%           Net Interest Margin         4.15%         4.12%         4.03%         4.03%         7.726.2           Other Liabilities         344.1         358.7         321.6         354.4         354.4																	
Total Interest Bearing Liabilities         6,439.6         17.0         1.04         6,52.3         21.4         1.31         6,783.0         35.2         2.06         6,412.1         61.1           Net Interest Income         §         91.1         §         90.5         §         92.2         \$         \$         272.7           Interest Rate Spread         3.87%         3.78%         3.78%         3.49%         \$         272.7           Net Interest Margin         4.15%         4.12%         4.03%         \$         272.7           Non-Interest Bearing Demand         1,695.3         1,547.5         1,726.2         \$           Other Liabilities         344.1         358.7         321.6         354.4																	
Liabilities         6,439.6         17.0         1.04         6,522.3         21.4         1.31         6,783.0         35.2         2.06         6,412.1         61.1           Net Interest Income         §         91.1         §         90.5         \$         92.2         6         6,412.1         61.1           Net Interest Rate Spread         3.87%         3.78%         3.78%         3.78%         3.49%           Non-Interest Bearing Demand         4.15%         4.12%         4.03%         700%           Deposits (Domestic)         1.844.4         1.695.3         1.547.5         1.726.2           Other Liabilities         344.1         358.7         321.6         354.4	13./ 3.80	15	302.3		0.10	0.9	431.0	_	3.83	5.4	3/1.3	-	5.40	4.4	./	323.1	
Net Interest Income         §         91.1         §         90.5         §         92.2         §         272.7           Interest Rate Spread         3.87%         3.78%         3.78%         3.49%           Net Interest Margin         4.15%         4.12%         4.03%           Non-Interest Bearing Demand         000000000000000000000000000000000000	61.1 1.27	61	6 412 1		2.06	25.2	6 7 8 2 0		1 2 1	21.4	6 5 2 2 2		1.04	17.0	6	6 120 6	
Interest Rate Spread         3.87%         3.78%         3.49%           Net Interest Margin         4.15%         4.12%         4.03%           Non-Interest Bearing Demand			0,412.1		2.00		0,785.0	_	1.51		0,322.3	_	1.04		0	0,439.0	
Net Interest Margin         4.15%         4.12%         4.03%           Non-Interest Bearing Demand         -		\$ 272			2 400/	\$ 92.2			2 500/	\$ 90.3			2.050/	91.1	3		
Non-Interest Bearing Demand         1,695.3         1,547.5         1,726.2           Other Liabilities         344.1         358.7         321.6         354.4	3.85%																
Deposits (Domestic)         1,844.4         1,695.3         1,547.5         1,726.2           Other Liabilities         344.1         358.7         321.6         354.4	4.19%				4.03%				4.12%				4.15%				
Other Liabilities 344.1 358.7 321.6 354.4			1.726.2				1 6 4 7 6				1 (05.3					1.044.4	
Shareholders' Equity 8/1.9 931.9 1.152.3 925.3																	
			925.3				1,152.3	_			931.9	_			9	871.9	
Total Liabilities and         Sparsholders' Fourity         \$ 9,500.0         \$ 9,508.2         \$ 9,804.4         \$ 9,418.0			0.418.0	¢			0.804.4				0.500.2	¢			0	¢ 0.500.0	
Shareholders' Equity         \$ 9,500.0         \$ 9,508.2         \$ 9,804.4         \$ 9,418.0			9,418.0	\$			9,804.4	3			9,308.2	\$			0	\$ 9,500.0	Snareholders' Equity

(1) Certain 2002 information has been reclassified to conform to 2003 presentation.

#### 10

# Bank of Hawaii Corporation and Subsidiaries Analysis of Change in Net Interest Income - Tax Equivalent Basis (Unaudited)

Г	a	bl	e	6

	Three Months Ended September 30, 2003 Compared to June 30, 2003											
(dollars in millions)	Volu	ime (1)	Rate (1)	Time (1)	Total							
Change in Interest Income:												
Interest Bearing Deposits	\$	0.1	\$ (0.1)	\$	\$ —							
Funds Sold		(0.4)	(0.2)	_	(0.6)							
Investment Securities												
Held to Maturity		3.4	(0.1)	_	3.3							
Available for Sale		(1.8)	(1.8)	0.3	(3.3)							
Loans Held for Sale		(0.4)		_	(0.4)							
Loans and Lease Financing												
Commercial and Industrial		0.4	0.3	0.1	0.8							
Construction		0.1	(0.1)									
Commercial Mortgage		(0.2)	(0.6)	0.1	(0.7)							
Residential Mortgage		0.1	(1.2)		(1.1)							
Installment		0.5	(1.4)	0.1	(0.8)							
Home Equity			(0.1)	0.1	_							
Purchased Home Equity		(0.2)	(1.1)	_	(1.3)							
Lease Financing		0.1	0.1	0.1	0.3							
Total Loans and Lease Financing		0.8	(4.1)	0.5	(2.8)							
Total Change in Interest Income		1.7	(6.3)	0.8	(3.8)							
Change in Interest Expense:												
Interest Bearing Deposits (Domestic)												
Demand		0.1	(0.3)	_	(0.2)							
Savings			(1.1)		(1.1)							
Time		(0.8)	(1.1)	0.1	(1.8)							
Total Interest Bearing Deposits		(0.7)	(2.5)	0.1	(3.1)							
Short-Term Borrowings		0.1	(0.5)	0.1	(0.3)							
Long-Term Debt		(0.7)	(0.4)	0.1	(1.0)							
Total Change in Interest Expense		(1.3)	(3.4)	0.3	(4.4)							
Change in Net Interest Income	\$	3.0	<u>\$ (2.9)</u>	\$ 0.5	\$ 0.6							

(1) The changes for each category of interest income and expense are allocated between the portion of changes attributable to the variance in volume, rate or time for that category.

#### Bank of Hawaii Corporation and Subsidiaries Loan Portfolio Balances (Unaudited)

(dollars in millions)	S	eptember 30, 2003		June 30, 2003		December 31, 2002		September 30, 2002 (1)
Domestic								
Commercial	<b>^</b>	0.40.0	•		<b>^</b>		<b>^</b>	
Commercial and Industrial	\$	843.9	\$	808.5	\$	875.0	\$	863.3
Commercial Mortgage		629.2		689.7		591.1		616.5
Construction		92.3		83.6		127.5		146.3
Lease Financing		426.9		416.9		427.3		433.6
Total Commercial		1,992.3		1,998.7		2,020.9		2,059.7
Consumer								
Residential Mortgage		2,329.4		2,222.0		2,131.4		2,259.8
Home Equity		446.0		450.3		428.2		419.2
Purchased Home Equity		109.8		145.6		185.8		
Other Consumer		582.9		554.8		493.3		421.6
Lease Financing		35.3		34.0		34.5		36.5
Total Consumer		3,503.4		3,406.7		3,273.2		3,137.1
Total Domestic		5,495.7		5,405.4		5,294.1		5,196.8
Foreign		74.7		66.5		64.9		62.5
Total Loans	\$	5,570.4	\$	5,471.9	\$	5,359.0	\$	5,259.3

#### Selected Concentrations of Credit Exposure (Unaudited)

(dollars in millions)	0	utstanding	Se	eptember 30, 2003 Unused Commitments		Total Exposure		Dec. 31, 2002 Total Exposure	S	ept. 30, 2002 (1) Total Exposure
Air Transportation										
Regional Passenger Carriers	\$	45.1	\$	12.5	\$	57.6	\$	57.3	\$	57.2
United States Based Passenger										
Carriers		39.9		_		39.9		39.6		48.3
International Based Passenger										
Carriers		31.7		_		31.7		32.1		32.2
Cargo Carriers		14.4		—		14.4		15.0		15.0
Total Air Transportation	\$	131.1	\$	12.5	\$	143.6	\$	144.0	\$	152.7
					_				_	
Guam										
Hotel	\$	17.8	\$	_	\$	17.8	\$	44.4	\$	104.7
Other Commercial		147.2		35.9		183.1		166.0		134.6
Consumer		271.0		6.5		277.5		257.4		250.6
Total Guam	\$	436.0	\$	42.4	\$	478.4	\$	467.8	\$	489.9
							_			
Syndicated Exposure	\$	249.1	\$	624.4	\$	873.5	\$	1,002.1	\$	1,075.8

Exposure includes loans, leveraged leases and operating leases.

(1) Certain 2002 information has been reclassified to conform to 2003 presentation.

#### 12

Bank of Hawaii Corporation and Subsidiaries Consolidated Non-Performing Assets and Accruing Loans Past Due 90 Days or More (Unaudited)

(dollars in millions)	September 30, 2003			June 30, 2003		March 31, 2003		December 31, 2002	5	September 30, 2002 (1)
Non-Performing Assets										
Non-Accrual Loans										
Commercial										
Commercial and Industrial	\$	7.8	\$	8.8	\$	2.4	\$	5.9	\$	6.4
Commercial Mortgage	*	11.0	+	11.2	*	17.9		20.3		18.1
Construction								0.5		0.9
Lease Financing		2.4		2.5		3.2		4.1		5.7
Total Commercial		21.2		22.5		23.5		30.8		31.1
Consumer		2112		2210		2010		2010		0111
Residential Mortgage		9.7		10.2		11.5		13.9		14.3
Home Equity		0.5				0.1		0.3		0.2
Other Consumer										0.1
Total Consumer		10.2		10.2		11.6		14.2		14.6
Total Non-Accrual Loans		31.4		32.7		35.1		45.0		45.7
		51.1		52.1		55.1		10.0		1017
Foreclosed Real Estate		8.7		9.3		9.1		9.4		17.6
			-	710	-					1110
Total Non-Performing Assets	\$	40.1	\$	42.0	\$	44.2	\$	54.4	\$	63.3
Accruing Loans Past Due 90 Days or More										
Commercial										
Commercial and Industrial	\$	0.7	\$	0.5	\$	—	\$	0.2	\$	—
Commercial Mortgage			_		_	0.4		0.3		
Total Commercial		0.7		0.5		0.4		0.5		—
Consumer										
Residential Mortgage		2.0		1.8		1.6		0.6		1.4
Home Equity		—		0.1		—		—		—
Purchased Home Equity		0.1		0.1						
Other Consumer		1.1		0.4		2.3		0.7		0.3
Total Consumer		3.2		2.4		3.9		1.3		1.7
Total Accruing and Past Due	\$	3.9	\$	2.9	\$	4.3	\$	1.8	\$	1.7
Total Loans	\$	5,570.4	\$	5,471.9	\$	5,565.4	\$	5,359.0	\$	5,259.3
Ratio of Non-Accrual Loans to Total Loans		0.56%	, 0	0.60%	ó	0.63%	)	0.84%		0.87%
Ratio of Non-Performing Assets to Total Loans and										
Foreclosed Real Estate		0.72%	, 0	0.77%	ó	0.79%	)	1.01%		1.20%
Ratio of Non-Performing Assets and Accruing Loans Past Due 90 Days or More to Total Loans		0.79%	, 0	0.82%	, 0	0.87%		1.05%		1.24%
Quarter to Quarter Changes in Non-Performing Assets										
Balance at Beginning of Quarter	\$	42.0	\$	44.2	\$	54.4	\$	63.3	\$	78.8
Additions		3.2		11.6	-	4.8		12.0		7.0
Reductions										
Payments and Sales of Loans		(1.8)		(4.3)		(5.6)		(6.9)		(8.5)
Return to Accrual		(1.5)		(7.5)		(5.6)		(1.9)		(9.1)
Sales of Foreclosed Assets		(1.0)		(0.7)		(1.1)		(9.4)		(1.4)
Charge-offs		(0.8)		(1.3)		(2.7)		(2.7)		(3.5)
Total Reductions		(5.1)		(13.8)		(15.0)		(20.9)		(22.5)
Palance at End of Questor	¢	40.1	¢	42.0	¢	11.2	¢	511	¢	62.2
Balance at End of Quarter	\$	40.1	φ	42.0	\$	44.2	φ	54.4	\$	63.3

(1) Certain 2002 information has been reclassified to conform to 2003 presentation.

#### Bank of Hawaii Corporation and Subsidiaries Consolidated Allowance for Loan and Lease Losses (Unaudited)

Тя	hl	e	g

			Three		Nine Months Ended						
(dollars in millions)	Sep	tember 30, 2003		June 30, 2003	September 30, 2002 (1)			Septem 2003		1ber 30, 2002 (1)	
Balance at Beginning of Period	\$	138.0	\$	140.0	\$	159.0	\$	142.9	\$	159.0	
Loans Charged-Off											
Commercial											
Commercial and Industrial		(1.1)		(0.6)		(0.9)		(3.3)		(11.0)	
Commercial Mortgage		(0.2)		(0.4)		(2.5)		(0.6)		(2.9)	
Construction				—		—		(0.5)		(0.5)	
Lease Financing				(0.3)		(0.1)		(0.3)		(0.3)	
Consumer											
Residential Mortgage		(0.2)		(0.7)		(0.6)		(1.5)		(3.0)	
Home Equity								(0.1)		(0.2)	
Other Consumer		(6.8)		(3.6)		(3.0)		(13.5)		(9.7)	
Lease Financing						(0.1)		(0.2)		(0.2)	
Total Charge-Offs		(8.3)		(5.7)		(7.2)		(20.0)		(27.8)	
Recoveries on Loans Previously Charged-Off											
Commercial											
Commercial and Industrial		0.6		1.8		0.7		3.0		3.4	
Commercial Mortgage				0.1		_		0.1		2.0	
Construction				0.1				1.0			
Consumer											
Residential Mortgage		0.5		0.3		0.1		0.9		0.8	
Home Equity						_		0.1		0.1	
Other Consumer		1.5		1.3		1.5		4.2		4.8	
Lease Financing										_	
Foreign		0.4				0.4		0.5		0.7	
Total Recoveries	· · · · · · · · · · · · · · · · · · ·	3.0		3.6		2.7		9.8		11.7	
Net Loan Charge-Offs		(5.3)		(2.1)		(4.5)		(10.2)		(16.1)	
Provision for Loan and Lease Losses						_		_		11.6	
Balance at End of Period	\$	132.7	\$	138.0	\$	154.5	\$	132.7	\$	154.5	
	<u> </u>		<u>.</u>		<u> </u>		-		<u> </u>		
Average Loans Outstanding	\$	5,546.5	\$	5,518.4	\$	5,350.0	\$	5,508.9	\$	5,479.1	
Ratio of Net Charge-Offs to Average Loans		0.000	,	0.4.50		0.000		0.0.00		0.000	
Outstanding (annualized)		0.38%		0.15%	,	0.33%		0.25%		0.39%	
Ratio of Allowance to Loans Outstanding		2.38%	0	2.52%	)	2.94%	1	2.38%	)	2.94%	

(1) Certain 2002 information has been reclassified to conform to 2003 presentation.

Totals may not add due to rounding.

### Bank of Hawaii Corporation and Subsidiaries Information Technology Systems Replacement Project (Unaudited)

(dollars in millions)	Pr	Professional Fees				Termination	Accelerated Depreciation			Other Associated Costs (1)		Total
Costs Incurred:												
Three Months Ended:												
September 30, 2002	\$	1.9	\$	1.0	\$	3.2	\$	0.5	\$	6.6		
December 31, 2002		3.2		0.2		2.2		1.4		7.0		
Year Ended December 31, 2002		5.1	-	1.2		5.4		1.9		13.6		
Three Months Ended:												
March 31, 2003		3.5		0.4		2.0		1.5		7.4		
June 30, 2003		2.9		2.6		1.8		2.8		10.1		
September 30, 2003		1.4		0.7		0.1		2.2		4.4		
Nine Months Ended September 30, 2003		7.8		3.7		3.9		6.5		21.9		
Total Costs Incurred	\$	12.9	\$	4.9	\$	9.3	\$	8.4	\$	35.5		
Total Expected Project Costs	\$	12.9	\$	4.9	\$	9.3	\$	8.4	\$	35.5		

 $(1)\$ Includes contract termination, equipment, excise tax and other costs.

Bank of Hawaii Corporation and Subsidiaries Business Segment Selected Financial Information (Unaudited)

(dollars in thousands)		Retail Banking		Commercial Banking		Investment Services Group		Treasury and Other Corporate	(	Consolidated Total
Three Months Ended September 30, 2003										
Net Interest Income	\$	51,317	\$	33,958	\$	3,001	\$	2,829	\$	91,105
Provision for Loan and Lease Losses		(2,451)		(3,549)		5		5,995		_
Net Interest Income After Provision for Loan and Lease									_	
Losses		48,866		30,409		3,006		8,824		91,105
Non-Interest Income		23,044		12,148		15,288		3,311		53,791
		71,910		42,557		18,294		12,135		144,896
Information Technology Systems Replacement Project		(36)		—		—		(4,313)		(4,349)
Non-Interest Expense		(44,240)		(22,313)		(15,763)		(2,212)		(84,528)
Income Before Income Taxes		27,634		20,244		2,531		5,610		56,019
Provision for Income Taxes		(10,224)		(7,357)		(937)		(814)		(19,332)
Allocated Net Income		17,410		12,887		1,594		4,796		36,687
Allowance Funding Value		(152)		(940)		(7)		1,099		_
GAAP Provision		2,451		3,549		(5)		(5,995)		—
Economic Provision		(3,014)		(3,139)		(106)		(12)		(6,271)
Tax Effect of Adjustments		265		196		44		1,815		2,320
Income Before Capital Charge		16,960		12,553		1,520		1,703		32,736
Capital Charge		(5,614)		(5,586)		(1,493)		(11,270)		(23,963)
Net Income (Loss) After Capital Charge (NIACC)	\$	11,346	\$	6,967	\$	27	\$	(9,567)	\$	8,773
RAROC (ROE for the Company)		<u>33</u> %		<u>25%</u>	ó	<u>11</u> %	,	1%		<u>17</u> %
Total Assets at September 30, 2003	\$	3,507,960	\$	2,226,160	\$	140,735	\$	3,495,900	\$	9,370,755
Three Months Ended September 30, 2002 (1)	¢	40,422	¢	25 729	¢	2 2 1 0	¢	2 702	¢	02 101
Net Interest Income	\$	49,432	\$	35,738	\$	3,219	\$	3,792	\$	92,181
Provision for Loan and Lease Losses		(722)		(4,456)		(76)		5,254		
Net Interest Income After Provision for Loan and Lease Losses		49 710		21 292		2 1 4 2		0.046		02 1 9 1
		48,710		31,282		3,143		9,046		92,181
Non-Interest Income		<u>19,897</u> 68,607		<u>8,295</u> 39,577		<u>16,640</u> 19,783		2,205		47,037
Information Technology Systems Replacement Project		(587)		39,377		19,785		(5,989)		(6,576)
Non-Interest Expense		(42,628)		(24,260)		(15,711)		(2,568)		(85,167)
Income Before Income Taxes		25,392		15,317		4,072		2,694		47,475
Provision for Income Taxes		(9,395)		(5,587)		(1,507)		(786)		(17,275)
Allocated Net Income		15,997		9,730		2.565		1.908		30,200
Allowance Funding Value		(201)	-	(1,507)		(8)		1,716	-	50,200
GAAP Provision		722		4,456		76		(5,254)		
Economic Provision		(3,128)		(3,340)		(121)		(7)		(6,596)
Tax Effect of Adjustments		965		144		20		1,312		2.441
Income (Loss) Before Capital Charge		14,355		9,483		2,532		(325)		26,045
Capital Charge		(5,216)		(5,814)		(1,475)		(19,176)		(31,681)
Net Income (Loss) After Capital Charge (NIACC)	\$	9,139	\$	3,669	\$	1,057	\$	(19,501)	\$	(5,636)
RAROC (ROE for the Company)		30%	)	18%	ó	19%	,	0%		10%
Total Assets at September 30, 2002	\$	3,135,752	\$	2,325,782	\$	118,625	\$	4,122,541	\$	9,702,700

(1) Certain 2002 information has been reclassified to conform to 2003 presentation.

Table	1	1 a
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(dollars in thousands)		Retail Banking	Commercial Servi		Investment Services Group	ervices and Other		Consolidated Total		
Nine Months Ended Sontember 20, 2002										
Nine Months Ended September 30, 2003 Net Interest Income	\$	156.518	\$	102,981	\$	9.664	\$	3.427	\$	272,590
Provision for Loan and Lease Losses	φ	(4,620)	φ	(6,721)	φ	5	ф	11,336	ф	272,390
Net Interest Income After Provision for Loan and Lease		(4,020)	_	(0,721)		<u> </u>	_	11,550		
Losses		151,898		96,260		9.669		14,763		272,590
Non-Interest Income		64,328		28,507		46,396		10,052		149,283
Non-interest income		216.226		124,767		56.065		24.815		421.873
Information Technology Systems Replacement Project		(986)		(23)		(333)		(20,529)		(21,871)
Non-Interest Expense		(127,035)		(68,237)		(47,604)		(9,724)		(252,600)
Income (Loss) Before Income Taxes		88,205		56,507		8,128		(5,438)		147,402
Provision for Income Taxes		(32,636)		(20,560)		(3,007)		5,323		,
Allocated Net Income (Loss)		55,569		35,947		5,121		(115)		(50,880) 96,522
		(465)	_	· · · · ·		/	_	3,669		90,322
Allowance Funding Value GAAP Provision		4.620		(3,181) 6,721		(23)		(11,336)		
Economic Provision		(8,623)		(9,225)		(350)		(11,330)		(18,220)
Tax Effect of Adjustments				( ) )		(330)		( )		
Income (Loss) Before Capital Charge		<u>1,653</u> 52,754		2,103 32,365		4.883		<u>2,845</u> (4,959)		<u>6,741</u> 85.043
		- )		- )		)		( ) )		
Capital Charge	\$	(16,500)	\$	(16,314)	\$	(4,523)	\$	(39,008)	\$	(76,345)
Net Income (Loss) After Capital Charge (NIACC)	\$	36,254	\$	16,051	\$	360	\$	(43,967)	\$	8,698
RAROC (ROE for the Company)		35%		22%	<i>(</i>	12%		(1)%		14%
KAROC (ROE for the Company)		55/0	) <u> </u>	22/0	0	12/0	)	(1)/0		14/0
Total Assets at September 30, 2003	\$	3,507,960	\$	2,226,160	\$	140,735	\$	3,495,900	\$	9,370,755
Nine Mantha Ended Santan bay 20, 2002 (1)										
Nine Months Ended September 30, 2002 (1)	¢	152 200	¢	100 200	¢	0 ( 10	¢	0.07	¢	200.012
Net Interest Income	\$	153,306	\$	108,380	\$	9,640	\$	8,687	\$	280,013
Provision for Loan and Lease Losses		(3,213)		(14,061)		(76)		5,734		(11,616)
Net Interest Income After Provision for Loan and Lease		150.000		04.210		0.564		14 401		260.207
Losses		150,093		94,319		9,564		14,421		268,397
Non-Interest Income		62,384		25,681		51,840		8,075		147,980
		212,477		120,000		61,404		22,496		416,377
Restructuring and Other Related Costs		(5.97)		—				(1,979)		(1,979)
Information Technology Systems Replacement Project		(587)		(72 (04)		(40.020)		(5,989)		(6,576)
Non-Interest Expense		(133,454)		(73,604)		(49,830)		(7,093)		(263,981)
Income Before Income Taxes		78,436		46,396		11,574		7,435		143,841
Provision for Income Taxes		(29,021)		(16,927)		(4,283)		(1,338)		(51,569)
Allocated Net Income		49,415		29,469		7,291		6,097		92,272
Allowance Funding Value		(672)		(4,656)		(19)		5,347		
GAAP Provision		3,213		14,061		76		(5,734)		11,616
Economic Provision		(8,536)		(11,247)		(372)		(9)		(20,164)
Tax Effect of Adjustments		2,218		682		117		146		3,163
Income Before Capital Charge		45,638		28,309		7,093		5,847		86,887
Capital Charge	-	(15,787)	-	(18,423)	-	(4,596)	_	(62,026)		(100,832)
Net Income (Loss) After Capital Charge (NIACC)	\$	29,851	\$	9,886	\$	2,497	\$	(56,179)	\$	(13,945)
RAROC (ROE for the Company)		32%	,	17%	ó	<u>17</u> %	, )	13%		<u>10</u> %
Total Assets at September 30, 2002	\$	3,135,752	\$	2,325,782	\$	118,625	\$	4,122,541	\$	9,702,700

(1) Certain 2002 information has been reclassified to conform to 2003 presentation.

Bank of Hawaii Corporation and Subsidiaries Quarterly Summary of Selected Consolidated Financial Data (Unaudited)

	Three Months Ended (1)									
(dollars in thousands except per share amounts)	Sept. 30, 2003	June 30, 2003	March 31, 2003	Dec. 31, 2002	Sept. 30, 2002	June 30, 2002	March 31, 2002			
Quarterly Operating Results										
Interest Income										
Interest and Fees on Loans and Leases	\$ 82,715	\$ 85,954	\$ 85,773	\$ 85,945	\$ 89,335	\$ 92,441	\$ 98,645			
Income on Investment Securities — Held										
to Maturity	6,407	3,083	2,283	3,122	3,963	4,544	5,145			
Income on Investment Securities										
Available for Sale	16,483	19,815	22,463	24,088	26,175	26,805	27,193			
Deposits	1,179	1,161	1,307	3,578	5,384	6,011	5,047			
Funds Sold	248	822	764	834	914	752	1,003			
Other	1,032	1,016	1,189	1,312	1,575	1,395	1,332			
Total Interest Income	108,064	111,851	113,779	118,879	127,346	131,948	138,365			
Interest Expense	10.004	12 200	1 4 4 4 7	1.2.4.2.2	00.545	22.144	22.050			
Deposits	10,284	13,309	14,447	17,657	20,547	22,166	23,978			
Security Repurchase Agreements	1,947	2,391	2,242	4,585	7,039	8,256	10,293			
Funds Purchased	271	219	205	255	299	245	231			
Short-Term Borrowings Long-Term Debt	26 4,431	25 5,422	24 5,861	217 5,947	334 6,946	289 8,055	649 8,319			
Total Interest Expense	16,959	21,366	22,779	28,661	35,165	39,011	43,470			
Net Interest Income	91,105	90,485	91,000	90,218	92,181	92,937	94,895			
Provision for Loan and Lease Losses			J1,000	,210	,101	3,324	8,292			
Net Interest Income After Provision for Loan						0,024				
and Lease Losses	91,105	90,485	91,000	90,218	92,181	89,613	86.603			
Non-Interest Income	- ,	,	- ,		- , -	,	,			
Trust and Asset Management	12,511	12,545	13,181	13,085	13,655	14,175	14,818			
Mortgage Banking	5,888	6,061	283	4,398	3,669	2,842	7,957			
Service Charges on Deposit Accounts	8,901	8,645	8,950	8,326	7,925	7,956	8,410			
Fees, Exchange, and Other Service										
Charges	16,034	13,473	12,989	12,963	13,114	13,065	12,452			
Investment Securities Gains	639	587	583	612	_	3				
Insurance	3,988	3,015	3,080	3,099	2,677	2,563	2,599			
Other	5,830	6,413	5,687	7,872	5,997	7,314	6,789			
Total Non-Interest Income	53,791	50,739	44,753	50,355	47,037	47,918	53,025			
Non-Interest Expense										
Salaries	36,873	39,232	36,459	38,462	37,994	37,884	39,187			
Pensions and Other Employee Benefits	8,858	8,479	9,970	6,272	7,377	9,391	9,996			
Net Occupancy Expense	9,806	9,628	9,613	10,638	9,597	9,321	9,593			
Net Equipment Expense Restructuring and Other Related Costs	7,301	9,208	9,748	11,077 385	10,058	9,997	10,121 1,979			
Information Technology Systems				385			1,979			
Replacement Project	4,349	10,105	7,417	7,052	6,576					
Other	21,690	18,742	16,993	22,827	20,141	22,777	20,547			
Total Non-Interest Expense	88,877	95,394	90,200	96,713	91,743	89,370	91,423			
Income Before Income Taxes	56,019	45,830	45,553	43,860	47,475	48,161	48,205			
Provision for Income Taxes	19,332	15,796	15,752	14,952	17,275	17,145	17,149			
Net Income	\$ 36,687	\$ 30,034	\$ 29,801	\$ 28,908	\$ 30,200	\$ 31,016	\$ 31,056			
	<u> </u>	· · · · · · ·	<u> </u>	*	,	<u> </u>	<u> </u>			
Basic Earnings Per Share	\$ 0.64	\$ 0.50	\$ 0.49	\$ 0.45	\$ 0.44	\$ 0.43	\$ 0.42			
Diluted Earnings Per Share	\$ 0.61	\$ 0.48	\$ 0.47	\$ 0.44	\$ 0.43	\$ 0.42	\$ 0.41			
Balance Sheet Totals										
Total Assets	9,370,755	9,550,934	9,410,210	9,516,418	9,702,700	9,824,065	10,245,021			
Net Loans	5,437,730	5,333,896	5,425,343	5,216,151	5,104,857	5,250,216	5,442,601			
Total Deposits	7,102,116	7,140,849	6,987,331	6,920,161	6,627,673	6,455,981	6,543,781			
Total Shareholders' Equity	823,760	913,010	952,007	1,015,759	1,100,706	1,191,072	1,265,907			
Performance Ratios										
Return on Average Assets	1.53%			6 1.20%						
Return on Average Equity	16.69%				6 10.40%		6 9.97%			
Efficiency Ratio	61.34%	67.55%	66.44%	68.80%	65.90%	63.45%	61.81%			
Efficiency Ratio excluding ITSRP and										
Restructuring Costs	58.34%	60.39%	60.98%	63.51%	61.18%	63.45%	60.47%			

(1) Certain 2002 information has been reclassified to conform to 2003 presentation.