# Bank of Hawaii Corporation Third Quarter 2009 Financial Results 

- Diluted Earnings Per Share \$0.76
- Net Income for the Quarter \$36.5 Million
- Board of Directors Declares Dividend of \$0.45 Per Share


## FOR IMMEDIATE RELEASE

HONOLULU, HI (October 26, 2009) -- Bank of Hawaii Corporation (NYSE: BOH) today reported diluted earnings per share of $\$ 0.76$ for the third quarter of 2009, up from $\$ 0.65$ in the previous quarter, and down from $\$ 0.99$ in the same quarter last year. Net income for the third quarter of 2009 was $\$ 36.5$ million compared to net income of $\$ 31.0$ million in the second quarter of 2009, and $\$ 47.4$ million in the third quarter of 2008. Results for the third quarter of 2008 included a net credit of $\$ 8.9$ million related to the Company's resolution of Sale In/Lease Out ("SILO") leases with the Internal Revenue Service. The return on average assets for the third quarter of 2009 was 1.21 percent, compared to 1.06 percent during the previous quarter, and 1.82 percent during the same quarter last year. The return on average equity for the third quarter of 2009 was 16.44 percent compared to 14.49 percent for the second quarter of 2009, and 24.17 percent for the third quarter of 2008.
"Bank of Hawaii Corporation had good results for the third quarter of 2009 despite continuing economic weakness," said Allan R. Landon, Chairman, and CEO. "We were able to increase our liquidity, capital, and reserves, improve profitability, and our Board affirmed our dividend. Asset quality indicators were mixed this quarter as we continue to address weakened credits. Bank of Hawaii has a strong balance sheet and remains safe, balanced, and well prepared for the future."

For the nine months, ended September 30, 2009, net income was $\$ 103.5$ million compared to net income of $\$ 152.9$ million for the same period last year. Diluted earnings per share were $\$ 2.16$ for the nine-month period in 2009, down from $\$ 3.17$ for the same period in 2008. The year-to-date return on average assets was 1.19 percent compared to 1.95 percent for the same period in 2008. The year-to-date return on average equity was 16.24 percent, down from 26.26 percent for the nine months ended September 30, 2008 partially due to the growth in capital.

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Results for the nine months ended September 30, 2009 included gains of $\$ 13.7$ million from the disposition of leased equipment and the sale of the Company's retail insurance brokerage business. These gains were offset by increases in the allowance for loan and lease losses, expenses for legal contingencies, an industry-wide FDIC special assessment, impairment of a leveraged lease residual value, and early debt retirement. Results for the same period in 2008 included $\$ 31.0$ million from the mandatory redemption of Visa shares, a reversal of Visa legal costs, and a lessee's early buy-out of an aircraft lease. Partially offsetting these gains were expenses for employee incentives, legal contingencies, a call premium on Capital Securities, increases in the allowance for loan and lease losses, and contributions to the Bank of Hawaii Charitable Foundation. Details of these items are included in Table 2.

## Financial Highlights

Net interest income, on a taxable equivalent basis, for the third quarter of 2009 was $\$ 109.2$ million, up $\$ 6.0$ million from net interest income of $\$ 103.2$ million in the second quarter of 2009, and up $\$ 5.4$ million from net interest income of $\$ 103.8$ million in the third quarter of 2008. Net interest income in the third quarter of 2009 included a charge of $\$ 1.0$ million related to impairment of the residual value of an aircraft leveraged lease investment. The increase in net interest income compared with the second quarter of 2009 was largely due to a higher level of earning assets and a higher net interest margin. Net interest income in the third quarter of 2008 included a $\$ 4.0$ million reduction of income related to settlement of the SILO leases. For the nine months ended September 30, 2009, net interest income, on a taxable-equivalent basis, was $\$ 309.7$ million compared to $\$ 313.6$ million for the same period in 2008. Analyses of the changes in net interest income are included in Tables 7a, 7b and 7c.

The net interest margin was 3.85 percent for the third quarter of 2009, a 12 basis point increase from 3.73 percent in the second quarter of 2009, and a 48 basis point decrease from 4.33 percent in the third quarter of 2008. For the nine months ended September 30, 2009, the net interest margin was 3.78 percent compared to 4.30 percent for the same nine months in 2008. The decrease in the net interest margin was largely the result of lower interest rates and the Company's strategy to increase liquidity and reduce risk.

Results for the third quarter of 2009 included a provision for credit losses of $\$ 27.5$ million compared with $\$ 28.7$ million in the second quarter of 2009 and $\$ 20.4$ million in the third quarter of 2008. The provision for credit losses exceeded net charge-offs by $\$ 5.2$ million in the third quarter of 2009. The provision for credit losses exceeded net charge-offs by $\$ 3.0$ million in the second quarter of 2009 and exceeded net charge-offs by $\$ 13.0$ million in the third quarter of 2008.

Noninterest income was $\$ 56.8$ million for the third quarter of 2009, a decrease of $\$ 3.0$ million compared to $\$ 59.8$ million in the second quarter of 2009, and essentially flat with noninterest income of $\$ 57.0$ million in the third quarter of 2008. Noninterest income in the second quarter of 2009 included a gain of $\$ 2.8$ million related to the disposition of leased equipment and $\$ 0.9$ million due to the previously mentioned sale of the retail insurance brokerage business.

Noninterest expense was $\$ 84.0$ million in the third quarter of 2009, down $\$ 5.6$ million from $\$ 89.6$ million in the previous quarter, and down $\$ 2.8$ million from $\$ 86.8$ million in the same quarter last year. Noninterest expense in the second quarter of 2009 included $\$ 5.7$ million related to an industry-wide FDIC special assessment. Noninterest expense in the third quarter of 2008 included a $\$ 2.0$ million broad based employee incentive accrual. An analysis of salary and benefit expenses is included in Table 8.

The efficiency ratio for the third quarter of 2009 was 50.69 percent, compared with an efficiency ratio of 55.07 percent in the previous quarter and 54.05 percent in the same quarter last year. The efficiency ratio for the nine-month period ended September 30, 2009 was 52.74 percent compared with 51.12 percent for the same period last year.

The effective tax rate for the third quarter of 2009 was 32.71 percent, compared to 30.18 percent in the previous quarter, and 11.24 percent during the third quarter last year. Taxes in the third quarter of 2009 included a $\$ 0.4$ million credit related to the previously mentioned leveraged lease residual value impairment, and taxes in the second quarter of 2009 were reduced by a $\$ 1.6$ million tax benefit resulting from accounting for the termination of a leveraged lease. The lower effective tax rate in the third quarter of 2008 was due to a credit of $\$ 12.9$ million related to the previously mentioned SILO lease settlement.

The Company's business segments are defined as Retail Banking, Commercial Banking, Investment Services, and Treasury \& Other. Results are determined based on the Company's internal financial management reporting process and organizational structure. Selected financial information for the business segments is included in Tables 12a and 12b.

## Asset Quality

Credit quality during the third quarter of 2009 continued to reflect the weak national and local economies. Non-accrual loans and leases were $\$ 48.3$ million at the end of September 30, 2009, up from $\$ 38.6$ million at June 30, 2009, and up from $\$ 5.6$ million at September 30, 2008. As a percentage of total loans and leases, non-accrual loans and leases were 0.81 percent at September 30, 2009. The increase in non-accrual loans was largely in two commercial construction loans.

Accruing loans and leases past due 90 days or more increased $\$ 2.7$ million during the third quarter of 2009 due to the addition of a $\$ 3.0$ million commercial construction loan on the island of Hawaii, which offset a small decline in delinquent consumer loans. More information on nonperforming assets and accruing loans and leases past due 90 days or more is presented in Table 10.

Net charge-offs during the third quarter of 2009 were $\$ 22.3$ million, down from $\$ 25.7$ million in the second quarter of 2009, and up from $\$ 7.4$ million in the third quarter last year. Net charge-offs for the third quarter of 2009 included $\$ 5.8$ million in partial charge-offs related to three non-accrual commercial construction loans and $\$ 4.0$ million in partial charge-offs related to the sale of three syndicated credits.

The allowance for loan and lease losses was $\$ 142.7$ million at September 30, 2009, up from $\$ 137.4$ million at June 30, 2009 and $\$ 115.5$ million at September 30, 2008. The ratio of the allowance for loan and lease losses to total loans and leases increased to 2.41 percent at September 30, 2009. The reserve for unfunded commitments at September 30, 2009 was unchanged at $\$ 5.4$ million. Details of charge-offs, recoveries and the components of the total reserve for credit losses are summarized in Table 11.

## Other Financial Highlights

Total assets were $\$ 12.21$ billion at September 30, 2009, up slightly from total assets of $\$ 12.19$ billion at June 30, 2009, and up $\$ 1.87$ billion from total assets of $\$ 10.34$ billion at September 30, 2008. Average total assets were $\$ 11.99$ billion during the third quarter of 2009, up $\$ 235$ million from average assets of $\$ 11.75$ billion during the previous quarter, and up $\$ 1.65$ billion
from average assets of $\$ 10.34$ billion during the third quarter last year. The growth in assets was primarily in investment securities available for sale and is the result of strong deposit generation.

The Company continued to decrease loans during the quarter due to reduced loan demand along with planned credit exits and payoffs to reduce overall portfolio risk. Also in the third quarter of 2009, the Company sold its position in three syndicated loans totaling $\$ 19.5$ million. Loan and lease portfolio balances, including elements of higher risk, are summarized in Table 9.

Total deposits were $\$ 9.25$ billion at September 30, 2009, up $\$ 230$ million from $\$ 9.02$ billion at June 30, 2009, and up $\$ 1.59$ billion from $\$ 7.66$ billion at September 30, 2008. The increase in deposits was widespread among deposit categories except time deposits. Average total deposits were $\$ 9.13$ billion in the third quarter of 2009, down $\$ 91$ million from average deposits of $\$ 9.22$ billion during the previous quarter, and up $\$ 1.36$ billion from $\$ 7.77$ billion during the third quarter last year. The Company slowed deposit growth during the third quarter due to the limited lending opportunities. Deposit balances are summarized in Tables 6a, 6b, and 9.

Consistent with the Company's strategy to build capital levels, no shares were repurchased during the third quarter of 2009. Remaining buyback authority under the share repurchase program was $\$ 85.4$ million at September 30, 2009. Total shareholders’ equity increased to $\$ 902.8$ million at September 30, 2009, compared to $\$ 845.9$ million at June 30 , 2009, and $\$ 780.0$ million at September 30, 2008.

The ratio of tangible common equity to risk weighted assets was 14.56 percent at September 30, 2009, up from 13.02 percent at June 30, 2009, and up from 11.04 percent at September 30, 2008. At September 30, 2009, the Tier 1 leverage ratio was 6.67 percent compared to 6.66 percent at June 30, 2009, and 7.27 percent at September 30, 2008. The decrease in the Tier 1 leverage ratio compared with the same quarter last year was due to the significant growth in investment securities, primarily Treasury and Ginnie Mae securities.

The Company's Board of Directors declared a quarterly cash dividend of $\$ 0.45$ per share on the Company's outstanding shares. The dividend will be payable on December 14, 2009 to shareholders of record at the close of business on November 30, 2009.

On October 9, 2009, the Company signed an agreement to sell certain assets of the Company's wholesale insurance business, Triad Insurance Agency, Inc. ("Triad"), to a third party. The agreement precludes the Company from competing directly or indirectly with Triad for a period of five years after the closing date of the sale. In connection with this sale, several employees of Triad were hired by the third party. The sale of Triad closed on October 22, 2009 and resulted in a pre-tax gain of approximately $\$ 1.5$ million. Net income of Triad for the year ended December 31, 2008 was approximately $\$ 4.5$ million.

## Hawaii Economy

Hawaii's economy during the third quarter of 2009 continued to reflect weakness primarily the result of slow national economic conditions and lower visitor activity in the state. Visitor arrivals appear to be stabilizing. However, visitor spending continues to decline as a result of discounting. State general fund revenues have declined 14.4 percent during the first eight months of 2009 primarily due to a decline in general excise and use taxes. Total jobs have contracted 3.1 percent from the beginning of the year. The statewide unemployment rate improved slightly to 7.2 percent on a seasonally adjusted basis at the end of September compared with 7.3 percent at the
end of June. Residential real estate prices in Hawaii continue to hold their value better than many U. S. mainland markets and months of inventory declined to 5.3 months at the end of September. More information on Hawaii economic trends is presented in Table 14.

## Conference Call Information

The Company will review its third quarter 2009 financial results today at 8:00 a.m. Hawaii Time (2:00 p.m. Eastern Time). The conference call will be accessible via teleconference and the Investor Relations link of Bank of Hawaii Corporation's web site, www.boh.com. The conference call number for participants in the United States is 800-510-0146. International participants should call 617-614-3449. No pass code is required. A replay of the conference call will be available for one week beginning Monday, October 26, 2009 by calling 888-286-8010 in the United States or 617-801-6888 internationally and entering the pass code number 79433710 when prompted. A replay will also be available on the Company's web site, www.boh.com.

## Forward-Looking Statements

This news release, and other statements made by the Company in connection with it may contain "forward-looking statements", such as forecasts of our financial results and condition, expectations for our operations and business prospects, and our assumptions used in those forecasts and expectations. Do not unduly rely on forward-looking statements. Actual results might differ significantly from our forecasts and expectations because of a variety of factors. More information about these factors is contained in Bank of Hawaii Corporation's Annual Report on Form 10-K for the year ended December 31, 2008, which was filed with the U.S. Securities and Exchange Commission. We have not committed to update forward-looking statements to reflect later events or circumstances.

Bank of Hawaii Corporation is a regional financial services company serving businesses, consumers, and governments in Hawaii, American Samoa, and the West Pacific. The Company's principal subsidiary, Bank of Hawaii, was founded in 1897 and is the largest independent financial institution in Hawaii. For more information about Bank of Hawaii Corporation, see the Company's web site, www.boh.com.

## Bank of Hawaii Corporation and Subsidiaries

Financial Highlights
Table 1

| (dollars in thousands, except per share amounts) | Three Months Ended |  |  |  |  |  |  |  | Nine Months Ended |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { September 30, } \\ 2009 \\ \hline \end{gathered}$ |  | June 30, 2009 |  |  | September 30, 2008 |  |  |  | September 30, |  |  |  |
| For the Period: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Operating Results |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Interest Income | \$ | 108,887 | \$ | 102,851 |  | \$ | 103,575 |  | \$ | 308,800 |  | \$ | 312,923 |
| Provision for Credit Losses |  | 27,500 |  | 28,690 |  |  | 20,358 |  |  | 81,077 |  |  | 41,957 |
| Total Noninterest Income |  | 56,800 |  | 59,832 |  |  | 56,986 |  |  | 186,997 |  |  | 203,650 |
| Total Noninterest Expense |  | 83,987 |  | 89,584 |  |  | 86,790 |  |  | 261,504 |  |  | 264,084 |
| Net Income |  | 36,471 |  | 31,006 |  |  | 47,409 |  |  | 103,517 |  |  | 152,906 |
| Basic Earnings Per Share |  | 0.76 |  | 0.65 |  |  | 1.00 |  |  | 2.17 |  |  | 3.20 |
| Diluted Earnings Per Share |  | 0.76 |  | 0.65 |  |  | 0.99 |  |  | 2.16 |  |  | 3.17 |
| Dividends Declared Per Share |  | 0.45 |  | 0.45 |  |  | 0.44 |  |  | 1.35 |  |  | 1.32 |
| Performance Ratios |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Return on Average Assets |  | 1.21 |  | 1.06 | \% |  | 1.82 | \% |  | 1.19 | \% |  | 1.95 \% |
| Return on Average Shareholders' Equity |  | 16.44 |  | 14.49 |  |  | 24.17 |  |  | 16.24 |  |  | 26.26 |
| Efficiency Ratio ${ }^{1}$ |  | 50.69 |  | 55.07 |  |  | 54.05 |  |  | 52.74 |  |  | 51.12 |
| Operating Leverage ${ }^{2}$ |  | 11.77 |  | (8.04) |  |  | (12.02) |  |  | (7.21) |  |  | 8.65 |
| Net Interest Margin ${ }^{3}$ |  | 3.85 |  | 3.73 |  |  | 4.33 |  |  | 3.78 |  |  | 4.30 |
| Dividend Payout Ratio ${ }^{4}$ |  | 59.21 |  | 69.23 |  |  | 44.00 |  |  | 62.21 |  |  | 41.25 |
| Average Shareholders' Equity to Average Assets |  | 7.34 |  | 7.30 |  |  | 7.55 |  |  | 7.34 |  |  | 7.41 |
| Average Balances |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average Loans and Leases | \$ | 6,034,956 | \$ | 6,258,403 |  | \$ | 6,512,453 |  | \$ | 6,245,117 |  | \$ | 6,543,871 |
| Average Assets |  | 11,988,995 |  | 11,753,580 |  |  | 10,339,490 |  |  | 11,616,237 |  |  | 10,495,367 |
| Average Deposits |  | 9,131,064 |  | 9,222,130 |  |  | 7,772,535 |  |  | 9,036,247 |  |  | 7,893,972 |
| Average Shareholders' Equity |  | 880,003 |  | 858,139 |  |  | 780,334 |  |  | 852,347 |  |  | 777,650 |
| Market Price Per Share of Common Stock |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Closing | \$ | 41.54 | \$ | 35.83 |  | \$ | 53.45 |  | \$ | 41.54 |  | \$ | 53.45 |
| High |  | 42.92 |  | 41.42 |  |  | 70.00 |  |  | 45.24 |  |  | 70.00 |
| Low |  | 33.65 |  | 31.35 |  |  | 37.46 |  |  | 25.33 |  |  | 37.46 |
|  |  |  |  | ptember 30, 2009 |  |  | June 30, 2009 |  |  | ecember 31, 2008 |  |  | ptember 30, 2008 |
| As of Period End: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance Sheet Totals |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Loans and Leases |  |  | \$ | 5,931,358 |  | \$ | 6,149,911 |  | \$ | 6,530,233 |  | \$ | 6,539,458 |
| Total Assets |  |  |  | 12,208,025 |  |  | 12,194,695 |  |  | 10,763,475 |  |  | 10,335,047 |
| Total Deposits |  |  |  | 9,250,100 |  |  | 9,019,661 |  |  | 8,292,098 |  |  | 7,658,484 |
| Long-Term Debt |  |  |  | 91,424 |  |  | 91,432 |  |  | 203,285 |  |  | 204,616 |
| Total Shareholders' Equity |  |  |  | 902,799 |  |  | 845,885 |  |  | 790,704 |  |  | 780,020 |
| Asset Quality |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Allowance for Loan and Lease Losses |  |  | \$ | 142,658 |  | \$ | 137,416 |  | \$ | 123,498 |  | \$ | 115,498 |
| Non-Performing Assets ${ }^{5}$ |  |  |  | 48,536 |  |  | 39,054 |  |  | 14,949 |  |  | 5,927 |
| Financial Ratios |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Allowance to Loans and Leases Outstanding |  |  |  | 2.41 | \% |  | 2.23 | \% |  | 1.89 | \% |  | 1.77 \% |
| Tier 1 Capital Ratio |  |  |  | 13.43 |  |  | 12.56 |  |  | 11.24 |  |  | 11.14 |
| Total Capital Ratio |  |  |  | 14.70 |  |  | 13.82 |  |  | 12.49 |  |  | 12.40 |
| Leverage Ratio |  |  |  | 6.67 |  |  | 6.66 |  |  | 7.30 |  |  | 7.27 |
| Tangible Common Equity to Total Assets ${ }^{6}$ |  |  |  | 7.11 |  |  | 6.65 |  |  | 7.01 |  |  | 7.20 |
| Tangible Common Equity to Risk-Weighted Assets ${ }^{6}$ |  |  |  | 14.56 |  |  | 13.02 |  |  | 11.28 |  |  | 11.04 |
| Non-Financial Data |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Full-Time Equivalent Employees |  |  |  | 2,474 |  |  | 2,533 |  |  | 2,581 |  |  | 2,573 |
| Branches and Offices |  |  |  | 85 |  |  | 85 |  |  | 85 |  |  | 84 |
| ATMs |  |  |  | 485 |  |  | 486 |  |  | 462 |  |  | 467 |

[^0]Bank of Hawaii Corporation and Subsidiaries
Net Significant Income (Expense) Items
Table 2

| (dollars in thousands) | Three Months Ended |  |  |  |  |  | Nine Months Ended <br> September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | September 30, 2009 |  | $\begin{gathered} \text { June 30, } \\ 2009 \\ \hline \end{gathered}$ |  | September 30, 2008 |  |  |  |  |  |
| Leveraged Lease Residual Value Impairment | \$ | (968) | \$ | - | \$ | - | \$ | (968) | \$ |  |
| SILO Leveraged Lease |  | - |  | - |  | $(3,981)$ |  | - |  | $(3,981)$ |
| Gain on Disposal of Leased Equipment |  | - |  | 2,782 |  | - |  | 12,818 |  | 11,588 |
| Gain on Sale of Insurance Subsidiary |  | - |  | 852 |  | - |  | 852 |  | - |
| Gain on Mandatory Redemption of Visa Shares |  | - |  | - |  | - |  | - |  | 13,737 |
| Increase in Allowance for Loan and Lease Losses |  | $(5,242)$ |  | $(3,000)$ |  | $(13,000)$ |  | $(19,160)$ |  | $(24,500)$ |
| FDIC Special Assessment |  | - |  | $(5,744)$ |  | - |  | $(5,744)$ |  | - |
| Market Premium on Repurchased Long-Term Privately Placed Debt |  | - |  | - |  | - |  | (875) |  | - |
| Cash Grants for the Purchase of Company Stock |  | - |  | - |  | - |  | - |  | $(4,640)$ |
| Employee Incentive Awards |  | - |  | - |  | $(2,000)$ |  | - |  | $(6,386)$ |
| Legal Contingencies |  | - |  | - |  | - |  | $(1,500)$ |  | $(3,016)$ |
| Bank of Hawaii Charitable Foundation and Other Contributions |  | - |  | - |  | - |  | - |  | $(2,250)$ |
| Call Premium on Capital Securities |  | - |  | - |  | - |  | - |  | (991) |
| Separation Expense |  | - |  | - |  | - |  | - |  | (615) |
| Reversal of Visa Legal Costs |  | - |  | - |  | - |  | - |  | 5,649 |
| Significant Income (Expense) Items Before the Benefit for Income Taxes |  | $(6,210)$ |  | $(5,110)$ |  | $(18,981)$ |  | $(14,577)$ |  | $(15,405)$ |
| Income Tax Impact Related to Lease Transactions |  | (373) |  | (286) |  | $(12,920)$ |  | 3,213 |  | $(14,331)$ |
| Income Tax Impact |  | $(1,835)$ |  | $(2,762)$ |  | $(5,250)$ |  | $(9,249)$ |  | $(8,095)$ |
| Net Significant Income (Expense) Items | \$ | $(4,002)$ | \$ | $(2,062)$ | \$ | (811) | \$ | $(8,541)$ | \$ | 7,021 |


| (dollars in thousands, except per share amounts) | Three Months Ended |  |  |  |  |  | Nine Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | September 30,$2009$ |  | $\begin{gathered} \text { June } 30, \\ 2009 \end{gathered}$ |  | September 30, $2008{ }^{1}$ |  | September 30, |  |  |  |
|  |  |  |  | 2009 |  |  |  | $2008{ }^{1}$ |
| Interest Income |  |  |  |  |  |  |  |  |  |  |
| Interest and Fees on Loans and Leases | \$ | 79,530 |  |  | \$ | 83,342 | \$ | 92,744 | \$ | 249,464 | \$ | 295,116 |
| Income on Investment Securities |  |  |  |  |  |  |  |  |  |  |
| Trading |  | - |  | - |  | 1,174 |  | 594 |  | 3,543 |
| Available-for-Sale |  | 46,419 |  | 38,155 |  | 35,152 |  | 116,875 |  | 104,724 |
| Held-to-Maturity |  | 2,179 |  | 2,369 |  | 2,870 |  | 7,115 |  | 9,142 |
| Deposits |  | 3 |  | 5 |  | 33 |  | 18 |  | 432 |
| Funds Sold |  | 320 |  | 526 |  | 141 |  | 1,423 |  | 1,553 |
| Other |  | 277 |  | 276 |  | 490 |  | 829 |  | 1,405 |
| Total Interest Income |  | 128,728 |  | 124,673 |  | 132,604 |  | 376,318 |  | 415,915 |
| Interest Expense |  |  |  |  |  |  |  |  |  |  |
| Deposits |  | 12,235 |  | 14,481 |  | 17,736 |  | 43,741 |  | 65,439 |
| Securities Sold Under Agreements to Repurchase |  | 6,394 |  | 6,477 |  | 7,675 |  | 19,523 |  | 25,780 |
| Funds Purchased |  | 5 |  | 5 |  | 507 |  | 15 |  | 1,410 |
| Short-Term Borrowings |  | - |  | - |  | 13 |  | - |  | 59 |
| Long-Term Debt |  | 1,207 |  | 859 |  | 3,098 |  | 4,239 |  | 10,304 |
| Total Interest Expense |  | 19,841 |  | 21,822 |  | 29,029 |  | 67,518 |  | 102,992 |
| Net Interest Income |  | 108,887 |  | 102,851 |  | 103,575 |  | 308,800 |  | 312,923 |
| Provision for Credit Losses |  | 27,500 |  | 28,690 |  | 20,358 |  | 81,077 |  | 41,957 |
| Net Interest Income After Provision for Credit Losses |  | 81,387 |  | 74,161 |  | 83,217 |  | 227,723 |  | 270,966 |
| Noninterest Income |  |  |  |  |  |  |  |  |  |  |
| Trust and Asset Management |  | 10,915 |  | 11,881 |  | 14,193 |  | 34,428 |  | 44,739 |
| Mortgage Banking |  | 4,656 |  | 5,443 |  | 621 |  | 18,777 |  | 7,656 |
| Service Charges on Deposit Accounts |  | 14,014 |  | 12,910 |  | 13,045 |  | 40,310 |  | 37,539 |
| Fees, Exchange, and Other Service Charges |  | 14,801 |  | 15,410 |  | 15,604 |  | 45,187 |  | 47,098 |
| Investment Securities Gains (Losses), Net |  | (5) |  | 12 |  | 159 |  | 63 |  | 446 |
| Insurance |  | 7,304 |  | 4,744 |  | 5,902 |  | 17,689 |  | 18,622 |
| Other |  | 5,115 |  | 9,432 |  | 7,462 |  | 30,543 |  | 47,550 |
| Total Noninterest Income |  | 56,800 |  | 59,832 |  | 56,986 |  | 186,997 |  | 203,650 |
| Noninterest Expense |  |  |  |  |  |  |  |  |  |  |
| Salaries and Benefits |  | 46,387 |  | 44,180 |  | 46,764 |  | 137,595 |  | 148,221 |
| Net Occupancy |  | 10,350 |  | 10,008 |  | 11,795 |  | 30,686 |  | 33,581 |
| Net Equipment |  | 4,502 |  | 4,502 |  | 4,775 |  | 13,320 |  | 13,570 |
| Professional Fees |  | 2,642 |  | 4,005 |  | 3,270 |  | 9,196 |  | 8,471 |
| FDIC Insurance |  | 3,290 |  | 8,987 |  | 321 |  | 14,091 |  | 817 |
| Other |  | 16,816 |  | 17,902 |  | 19,865 |  | 56,616 |  | 59,424 |
| Total Noninterest Expense |  | 83,987 |  | 89,584 |  | 86,790 |  | 261,504 |  | 264,084 |
| Income Before Provision for Income Taxes |  | 54,200 |  | 44,409 |  | 53,413 |  | 153,216 |  | 210,532 |
| Provision for Income Taxes |  | 17,729 |  | 13,403 |  | 6,004 |  | 49,699 |  | 57,626 |
| Net Income | \$ | 36,471 | \$ | 31,006 | \$ | 47,409 | \$ | 103,517 | \$ | 152,906 |
| Basic Earnings Per Share | \$ | 0.76 | \$ | 0.65 | \$ | 1.00 | \$ | 2.17 | \$ | 3.20 |
| Diluted Earnings Per Share | \$ | 0.76 | \$ | 0.65 | \$ | 0.99 | \$ | 2.16 | \$ | 3.17 |
| Dividends Declared Per Share | \$ | 0.45 | \$ | 0.45 | \$ | 0.44 | \$ | 1.35 | \$ | 1.32 |
| Basic Weighted Average Shares |  | 745,375 |  | 47,682,604 |  | 518,078 |  | 47,665,146 |  | 47,738,245 |
| Diluted Weighted Average Shares |  | 045,873 |  | 47,948,531 |  | 057,965 |  | 47,930,271 |  | 48,295,901 |

[^1]
## Bank of Hawaii Corporation and Subsidiaries

| Statements of Condition Table 4 |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (dollars in thousands) | September 30, |  |  | June 30, 2009 | December 31, 2008 |  | September 30,$2008{ }^{1}$ |  |
| Assets |  |  |  |  |  |  |  |  |
| Interest-Bearing Deposits | \$ | 5,863 | \$ | 4,537 | \$ | 5,094 | \$ | 13,845 |
| Funds Sold |  | 401,200 |  | 656,000 |  | 405,789 |  | - |
| Investment Securities |  |  |  |  |  |  |  |  |
| Trading |  | - |  | - |  | 91,500 |  | 90,993 |
| Available-for-Sale |  | 4,827,588 |  | 4,292,911 |  | 2,519,239 |  | 2,572,111 |
| Held-to-Maturity (Fair Value of \$201,118; \$214,484; \$242,175; and \$245,720) |  | 194,444 |  | 209,807 |  | 239,635 |  | 249,083 |
| Loans Held for Sale |  | 19,346 |  | 40,994 |  | 21,540 |  | 14,903 |
| Loans and Leases |  | 5,931,358 |  | 6,149,911 |  | 6,530,233 |  | 6,539,458 |
| Allowance for Loan and Lease Losses |  | $(142,658)$ |  | $(137,416)$ |  | $(123,498)$ |  | $(115,498)$ |
| Net Loans and Leases |  | 5,788,700 |  | 6,012,495 |  | 6,406,735 |  | 6,423,960 |
| Total Earning Assets |  | 11,237,141 |  | 11,216,744 |  | 9,689,532 |  | 9,364,895 |
| Cash and Noninterest-Bearing Deposits |  | 291,480 |  | 294,022 |  | 385,599 |  | 285,762 |
| Premises and Equipment |  | 110,173 |  | 112,681 |  | 116,120 |  | 118,333 |
| Customers' Acceptances |  | 950 |  | 2,084 |  | 1,308 |  | 1,250 |
| Accrued Interest Receivable |  | 43,047 |  | 43,042 |  | 39,905 |  | 41,061 |
| Foreclosed Real Estate |  | 201 |  | 438 |  | 428 |  | 293 |
| Mortgage Servicing Rights |  | 25,437 |  | 24,731 |  | 21,057 |  | 27,707 |
| Goodwill |  | 34,959 |  | 34,959 |  | 34,959 |  | 34,959 |
| Other Assets |  | 464,637 |  | 465,994 |  | 474,567 |  | 460,787 |
| Total Assets | \$ | 12,208,025 | \$ | 12,194,695 | \$ | 10,763,475 | \$ | 10,335,047 |


| Liabilities |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Deposits |  |  |  |  |  |  |  |  |
| Noninterest-Bearing Demand | \$ | 2,055,872 | \$ | 2,109,270 | \$ | 1,754,724 | \$ | 1,592,251 |
| Interest-Bearing Demand |  | 1,588,705 |  | 1,589,300 |  | 1,854,611 |  | 1,708,183 |
| Savings |  | 4,365,257 |  | 4,054,039 |  | 3,104,863 |  | 2,780,798 |
| Time |  | 1,240,266 |  | 1,267,052 |  | 1,577,900 |  | 1,577,252 |
| Total Deposits |  | 9,250,100 |  | 9,019,661 |  | 8,292,098 |  | 7,658,484 |
| Funds Purchased |  | 8,670 |  | 8,670 |  | 15,734 |  | 189,700 |
| Short-Term Borrowings |  | 7,200 |  | 10,000 |  | 4,900 |  | 10,621 |
| Securities Sold Under Agreements to Repurchase |  | 1,524,755 |  | 1,799,794 |  | 1,028,835 |  | 1,109,431 |
| Long-Term Debt (includes $\$ 119,275$ and $\$ 120,598$ carried at fair value as of |  |  |  |  |  |  |  |  |
| Banker's Acceptances |  | 950 |  | 2,084 |  | 1,308 |  | 1,250 |
| Retirement Benefits Payable |  | 43,918 |  | 54,286 |  | 54,776 |  | 22,438 |
| Accrued Interest Payable |  | 9,740 |  | 7,765 |  | 13,837 |  | 12,702 |
| Taxes Payable and Deferred Taxes |  | 254,375 |  | 226,936 |  | 229,699 |  | 240,795 |
| Other Liabilities |  | 114,094 |  | 128,182 |  | 128,299 |  | 104,990 |
| Total Liabilities |  | 11,305,226 |  | 11,348,810 |  | 9,972,771 |  | 9,555,027 |
| Shareholders' Equity |  |  |  |  |  |  |  |  |
| Common Stock (\$. 01 par value; authorized 500,000,000 shares; <br> issued / outstanding: September 30, 2009-57,028,554 / 47,937,543; <br> June 30, 2009-57,028,940 / 47,881,083; December 31, 2008-57,019,887 / 47,753,371; and September 30, $2008-57,022,797 / 47,707,629$ ) |  | 569 |  | 569 |  | 568 |  | 568 |
| Capital Surplus |  | 492,346 |  | 491,784 |  | 492,515 |  | 491,419 |
| Accumulated Other Comprehensive Income (Loss) |  | 37,307 |  | $(1,870)$ |  | $(28,888)$ |  | $(18,643)$ |
| Retained Earnings |  | 825,709 |  | 811,121 |  | 787,924 |  | 770,373 |
| Treasury Stock, at Cost (Shares: September 30, 2009-9,091,011; June 30, 2009-9,147,857; December 31, 2008-9,266,516; and September 30, 2008-9,315,168) |  | $(453,132)$ |  | $(455,719)$ |  | $(461,415)$ |  | $(463,697)$ |
| Total Shareholders' Equity |  | 902,799 |  | 845,885 |  | 790,704 |  | 780,020 |
| Total Liabilities and Shareholders' Equity | \$ | 12,208,025 | \$ | 12,194,695 | \$ | 10,763,475 | \$ | 10,335,047 |

[^2]
## Bank of Hawaii Corporation and Subsidiaries

Consolidated Statements of Shareholders' Equity
Table 5

| (dollars in thousands) | Total |  | mmon <br> Stock | Capital Surplus | Accum. <br> Other <br> Compre- <br> hensive <br> (Loss) Income | Retained <br> Earnings | Treasury Stock | Comprehensive Income |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance as of December 31, 2008 | \$ 790,704 | \$ | 568 | \$492,515 | \$ $(28,888)$ | \$ 787,924 | \$ $(461,415)$ |  |
| Comprehensive Income: |  |  |  |  |  |  |  |  |
| Net Income | 103,517 |  | - | - | - | 103,517 | - | \$ 103,517 |
| Other Comprehensive Income, Net of Tax: |  |  |  |  |  |  |  |  |
| Securities Available-for-Sale | 65,121 |  | - | - | 65,121 | - | - | 65,121 |
| Amortization of Net Loss Related to Pension and Postretirement Benefit Plans | 1,074 |  | - | - | 1,074 | - | - | 1,074 |
| Total Comprehensive Income |  |  |  |  |  |  |  | \$ 169,712 |
| Share-Based Compensation | 1,700 |  | - | 1,700 | - | - | - |  |
| Common Stock Issued under Purchase and Equity |  |  |  |  |  |  |  |  |
| Compensation Plans and Related Tax Benefits (209,847 shares) | 6,202 |  | 1 | $(1,869)$ | - | $(1,101)$ | 9,171 |  |
| Common Stock Repurchased ( 25,675 shares) | (888) |  | - | - | - | - | (888) |  |
| Cash Dividends Paid | $(64,631)$ |  | - | - | - | $(64,631)$ | - |  |
| Balance as of September 30, 2009 | \$ 902,799 | \$ | 569 | \$492,346 | \$ 37,307 | \$ 825,709 | \$(453,132) |  |
| Balance as of December 31, 2007 | \$ 750,255 | \$ | 567 | \$484,790 | \$ $(5,091)$ | \$ 688,638 | \$ $(418,649)$ |  |
| Cumulative-Effect Adjustment of a Change in Accounting Principle, Net of Tax: |  |  |  |  |  |  |  |  |
| Adoption of Accounting Principles Related to the Fair Value Option | $(2,736)$ |  | - | - | - | $(2,736)$ | - |  |
| Comprehensive Income: |  |  |  |  |  |  |  |  |
| Net Income | 152,906 |  | - | - | - | 152,906 | - | \$ 152,906 |
| Other Comprehensive Income, Net of Tax: |  |  |  |  |  |  |  |  |
| Change in Unrealized Gains and Losses on Investment |  |  |  |  |  |  |  |  |
| Securities Available-for-Sale | $(13,699)$ |  | - | - | $(13,699)$ | - | - | $(13,699)$ |
| Amortization of Net Loss Related to Pension and Postretirement Benefit Plans | 147 |  | - | - | 147 | - | - | 147 |
| Total Comprehensive Income |  |  |  |  |  |  |  | \$ 139,354 |
| Share-Based Compensation | 4,480 |  | - | 4,480 | - | - | - |  |
| Common Stock Issued under Purchase and Equity |  |  |  |  |  |  |  |  |
| Compensation Plans and Related Tax Benefits ( 378,382 shares) | 13,728 |  | 1 | 2,149 | - | $(5,075)$ | 16,653 |  |
| Common Stock Repurchased (1,260,398 shares) | $(61,701)$ |  | - | - | - | - | $(61,701)$ |  |
| Cash Dividends Paid | $(63,360)$ |  | - | - | - | $(63,360)$ | - |  |
| Balance as of September 30, 2008 | \$ 780,020 | \$ | 568 | \$ 491,419 | \$ $(18,643)$ | \$ 770,373 | \$(463,697) |  |

Average Balances and Interest Rates - Taxable Equivalent Basis
Table 6a

|  | Three Months Ended September 30, 2009 |  |  | Three Months Ended June 30, 2009 |  |  |  | Three Months Ended September 30, $2008{ }^{1}$ |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (dollars in millions) | Average <br> Balance | Incomel <br> Expense | Yield/ <br> Rate |  | Average <br> Balance | Incomel <br> Expense | Yield/ <br> Rate |  | Average <br> Balance | Incomel <br> Expense | Yield/ <br> Rate |
| Earning Assets |  |  |  |  |  |  |  |  |  |  |  |
| Interest-Bearing Deposits | \$ 5.1 | \$ | 0.28 | \% | \$ 5.2 | \$ | 0.36 | \% | \$ 6.4 | \$ | 2.06 |
| Funds Sold | 489.7 | 0.3 | 0.26 |  | 833.2 | 0.5 | 0.25 |  | 28.4 | 0.1 | 1.96 |
| Investment Securities |  |  |  |  |  |  |  |  |  |  |  |
| Trading | - | - | - |  | - | - | - |  | 92.6 | 1.2 | 5.07 |
| Available-for-Sale | 4,491.2 | 46.7 | 4.16 |  | 3,662.1 | 38.5 | 4.21 |  | 2,601.2 | 35.4 | 5.44 |
| Held-to-Maturity | 202.0 | 2.2 | 4.31 |  | 219.9 | 2.4 | 4.31 |  | 255.4 | 2.9 | 4.50 |
| Loans Held for Sale | 25.2 | 0.2 | 2.95 |  | 24.1 | 0.2 | 4.21 |  | 6.6 | 0.1 | 6.34 |
| Loans and Leases ${ }^{2}$ |  |  |  |  |  |  |  |  |  |  |  |
| Commercial and Industrial | 884.4 | 9.0 | 4.06 |  | 984.1 | 9.9 | 4.02 |  | 1,049.7 | 13.8 | 5.23 |
| Commercial Mortgage | 787.0 | 10.2 | 5.14 |  | 763.8 | 9.9 | 5.22 |  | 695.3 | 10.5 | 6.04 |
| Construction | 140.9 | 1.4 | 3.81 |  | 144.5 | 1.5 | 4.03 |  | 161.4 | 2.3 | 5.67 |
| Commercial Lease Financing | 464.0 | 3.0 | 2.56 |  | 450.2 | 3.5 | 3.13 |  | 472.9 | 0.2 | 0.15 |
| Residential Mortgage | 2,273.8 | 33.0 | 5.81 |  | 2,359.0 | 34.6 | 5.88 |  | 2,480.7 | 37.6 | 6.05 |
| Home Equity | 963.3 | 12.3 | 5.08 |  | 999.3 | 12.6 | 5.07 |  | 994.6 | 14.4 | 5.77 |
| Automobile | 304.5 | 6.1 | 7.88 |  | 325.5 | 6.5 | 7.96 |  | 403.6 | 8.2 | 8.09 |
| Other ${ }^{3}$ | 217.1 | 4.3 | 7.95 |  | 232.0 | 4.6 | 7.89 |  | 254.3 | 5.6 | 8.80 |
| Total Loans and Leases | 6,035.0 | 79.3 | 5.24 |  | 6,258.4 | 83.1 | 5.32 |  | 6,512.5 | 92.6 | 5.67 |
| Other | 79.7 | 0.3 | 1.39 |  | 79.7 | 0.3 | 1.39 |  | 79.6 | 0.5 | 2.46 |
| Total Earning Assets ${ }^{4}$ | 11,327.9 | 129.0 | 4.54 |  | 11,082.6 | 125.0 | 4.52 |  | 9,582.7 | 132.8 | 5.53 |
| Cash and Noninterest-Bearing Deposits | 203.5 |  |  |  | 203.9 |  |  |  | 274.3 |  |  |
| Other Assets | 457.6 |  |  |  | 467.1 |  |  |  | 482.5 |  |  |
| Total Assets | \$ 11,989.0 |  |  |  | \$ 11,753.6 |  |  |  | \$ 10,339.5 |  |  |

Interest-Bearing Liabilities
Interest-Bearing Deposits


[^3]Average Balances and Interest Rates - Taxable Equivalent Basis
Table 6b

| (dollars in millions) | Nine Months Ended <br> September 30, 2009 |  |  |  |  |  | Nine Months Ended September 30, $2008{ }^{1}$ |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average <br> Balance |  | Incomel <br> Expense |  | Yield/ <br> Rate |  | Average <br> Balance |  | Incomel <br> Expense |  | Yield <br> Rate |
| Earning Assets |  |  |  |  |  |  |  |  |  |  |  |
| Interest-Bearing Deposits | \$ | 5.0 | \$ | - | 0.49 | \% | \$ | 22.2 | \$ | 0.4 | 2.56 |
| Funds Sold |  | 743.7 |  | 1.4 | 0.25 |  |  | 82.6 |  | 1.6 | 2.47 |
| Investment Securities |  |  |  |  |  |  |  |  |  |  |  |
| Trading |  | 16.1 |  | 0.6 | 4.92 |  |  | 95.3 |  | 3.5 | 4.96 |
| Available-for-Sale |  | 3,600.8 |  | 117.8 | 4.36 |  |  | 2,627.5 |  | 105.5 | 5.35 |
| Held-to-Maturity |  | 218.9 |  | 7.1 | 4.33 |  |  | 270.1 |  | 9.1 | 4.51 |
| Loans Held for Sale |  | 23.7 |  | 0.7 | 3.82 |  |  | 8.8 |  | 0.4 | 5.79 |
| Loans and Leases ${ }^{2}$ |  |  |  |  |  |  |  |  |  |  |  |
| Commercial and Industrial |  | 966.1 |  | 29.4 | 4.06 |  |  | 1,058.5 |  | 44.6 | 5.64 |
| Commercial Mortgage |  | 760.7 |  | 29.7 | 5.23 |  |  | 669.2 |  | 31.1 | 6.21 |
| Construction |  | 146.5 |  | 4.4 | 4.02 |  |  | 179.4 |  | 8.2 | 6.09 |
| Commercial Lease Financing |  | 459.0 |  | 10.1 | 2.95 |  |  | 473.8 |  | 8.3 | 2.33 |
| Residential Mortgage |  | 2,356.1 |  | 104.0 | 5.89 |  |  | 2,490.5 |  | 113.7 | 6.09 |
| Home Equity |  | 996.9 |  | 38.0 | 5.09 |  |  | 990.6 |  | 45.1 | 6.07 |
| Automobile |  | 328.6 |  | 19.5 | 7.93 |  |  | 421.7 |  | 25.7 | 8.14 |
| Other ${ }^{3}$ |  | 231.3 |  | 13.7 | 7.90 |  |  | 260.2 |  | 18.0 | 9.22 |
| Total Loans and Leases |  | 6,245.2 |  | 248.8 | 5.32 |  |  | 6,543.9 |  | 294.7 | 6.01 |
| Other |  | 79.7 |  | 0.8 | 1.39 |  |  | 79.6 |  | 1.4 | 2.35 |
| Total Earning Assets ${ }^{4}$ |  | 10,933.1 |  | 377.2 | 4.60 |  |  | 9,730.0 |  | 416.6 | 5.71 |
| Cash and Noninterest-Bearing Deposits |  | 216.8 |  |  |  |  |  | 280.4 |  |  |  |
| Other Assets |  | 466.3 |  |  |  |  |  | 485.0 |  |  |  |
| Total Assets | \$ | 11,616.2 |  |  |  |  | \$ | 10,495.4 |  |  |  |

Interest-Bearing Liabilities

| Interest-Bearing Deposits |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Demand | \$ | 1,806.4 |  | 0.9 | 0.06 | \$ | 1,635.6 |  | 4.9 | 0.40 |
| Savings |  | 3,922.4 |  | 22.6 | 0.77 |  | 2,802.2 |  | 22.1 | 1.06 |
| Time |  | 1,364.5 |  | 20.3 | 1.98 |  | 1,662.6 |  | 38.4 | 3.09 |
| Total Interest-Bearing Deposits |  | 7,093.3 |  | 43.8 | 0.82 |  | 6,100.4 |  | 65.4 | 1.43 |
| Short-Term Borrowings |  | 17.7 |  | - | 0.11 |  | 86.0 |  | 1.5 | 2.25 |
| Securities Sold Under Agreements to Repurchase |  | 1,191.2 |  | 19.5 | 2.16 |  | 1,100.5 |  | 25.8 | 3.10 |
| Long-Term Debt |  | 103.4 |  | 4.2 | 5.47 |  | 223.0 |  | 10.3 | 6.16 |
| Total Interest-Bearing Liabilities |  | 8,405.6 |  | 67.5 | 1.07 |  | 7,509.9 |  | 103.0 | 1.83 |
| Net Interest Income |  |  | \$ | 309.7 |  |  |  | \$ | 313.6 |  |
| Interest Rate Spread |  |  |  |  | 3.53 |  |  |  |  | 3.88 |
| Net Interest Margin |  |  |  |  | 3.78 |  |  |  |  | 4.30 |
| Noninterest-Bearing Demand Deposits |  | 1,943.0 |  |  |  |  | 1,793.5 |  |  |  |
| Other Liabilities |  | 415.3 |  |  |  |  | 414.3 |  |  |  |
| Shareholders' Equity |  | 852.3 |  |  |  |  | 777.7 |  |  |  |
| Total Liabilities and Shareholders' Equity | \$ | 11,616.2 |  |  |  | \$ | 10,495.4 |  |  |  |

[^4]| (dollars in millions) | Three Months Ended September 30, 2009 Compared to June 30, 2009 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Volume ${ }^{1}$ |  |  | Rate ${ }^{1}$ |  | Time ${ }^{1}$ |  | Total |
| Change in Interest Income: |  |  |  |  |  |  |  |  |
| Funds Sold | \$ | (0.2) | \$ | - | \$ | - | \$ | (0.2) |
| Investment Securities |  |  |  |  |  |  |  |  |
| Available-for-Sale |  | 8.4 |  | (0.5) |  | 0.3 |  | 8.2 |
| Held-to-Maturity |  | (0.2) |  | - |  | - |  | (0.2) |
| Loans and Leases |  |  |  |  |  |  |  |  |
| Commercial and Industrial |  | (1.1) |  | 0.1 |  | 0.1 |  | (0.9) |
| Commercial Mortgage |  | 0.3 |  | (0.1) |  | 0.1 |  | 0.3 |
| Construction |  | - |  | (0.1) |  | - |  | (0.1) |
| Commercial Lease Financing |  | 0.1 |  | (0.6) |  | - |  | (0.5) |
| Residential Mortgage |  | (1.5) |  | (0.5) |  | 0.4 |  | (1.6) |
| Home Equity |  | (0.3) |  | - |  | - |  | (0.3) |
| Automobile |  | (0.4) |  | (0.1) |  | 0.1 |  | (0.4) |
| Other ${ }^{2}$ |  | (0.3) |  | - |  | - |  | (0.3) |
| Total Loans and Leases |  | (3.2) |  | (1.3) |  | 0.7 |  | (3.8) |
| Total Change in Interest Income |  | 4.8 |  | (1.8) |  | 1.0 |  | 4.0 |

Change in Interest Expense:
Interest-Bearing Deposits

| Demand |  | (0.1) |  | - |  | - |  | (0.1) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Savings |  | 0.3 |  | (1.5) |  | - |  | (1.2) |
| Time |  | (0.3) |  | (0.8) |  | 0.1 |  | (1.0) |
| Total Interest-Bearing Deposits |  | (0.1) |  | (2.3) |  | 0.1 |  | (2.3) |
| Securities Sold Under Agreements to Repurchase |  | 1.5 |  | (1.7) |  | 0.1 |  | (0.1) |
| Long-Term Debt |  | 0.3 |  | 0.1 |  | - |  | 0.4 |
| Total Change in Interest Expense |  | 1.7 |  | (3.9) |  | 0.2 |  | (2.0) |
| Change in Net Interest Income | \$ | 3.1 | \$ | 2.1 | \$ | 0.8 | \$ | 6.0 |

[^5]
## Bank of Hawaii Corporation and Subsidiaries

Analysis of Change in Net Interest Income - Taxable Equivalent Basis

| (dollars in millions) |  | Three Months Ended September 30, 2009 Compared to September 30, 2008 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Volume ${ }^{1}$ |  | Rate ${ }^{1}$ |  | Total |
| Change in Interest Income: |  |  |  |  |  |  |
| Funds Sold | \$ | 0.4 | \$ | (0.2) | \$ | 0.2 |
| Investment Securities |  |  |  |  |  |  |
| Trading |  | (0.6) |  | (0.6) |  | (1.2) |
| Available-for-Sale |  | 21.1 |  | (9.8) |  | 11.3 |
| Held-to-Maturity |  | (0.6) |  | (0.1) |  | (0.7) |
| Loans Held for Sale |  | 0.2 |  | (0.1) |  | 0.1 |
| Loans and Leases |  |  |  |  |  |  |
| Commercial and Industrial |  | (2.0) |  | (2.8) |  | (4.8) |
| Commercial Mortgage |  | 1.3 |  | (1.6) |  | (0.3) |
| Construction |  | (0.2) |  | (0.7) |  | (0.9) |
| Commercial Lease Financing |  | - |  | 2.8 |  | 2.8 |
| Residential Mortgage |  | (3.1) |  | (1.5) |  | (4.6) |
| Home Equity |  | (0.4) |  | (1.7) |  | (2.1) |
| Automobile |  | (1.9) |  | (0.2) |  | (2.1) |
| Other ${ }^{2}$ |  | (0.8) |  | (0.5) |  | (1.3) |
| Total Loans and Leases |  | (7.1) |  | (6.2) |  | (13.3) |
| Other |  | - |  | (0.2) |  | (0.2) |
| Total Change in Interest Income |  | 13.4 |  | (17.2) |  | (3.8) |

Change in Interest Expense
Interest-Bearing Deposits

| Demand |  | (0.2) |  | (1.1) |  | (1.3) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Savings |  | 2.6 |  | (2.3) |  | 0.3 |
| Time |  | (1.8) |  | (2.7) |  | (4.5) |
| Total Interest-Bearing Deposits |  | 0.6 |  | (6.1) |  | (5.5) |
| Short-Term Borrowings |  | (0.2) |  | (0.3) |  | (0.5) |
| Securities Sold Under Agreements to Repurchase |  | 2.2 |  | (3.5) |  | (1.3) |
| Long-Term Debt |  | (1.5) |  | (0.4) |  | (1.9) |
| Total Change in Interest Expense |  | 1.1 |  | (10.3) |  | (9.2) |
| Change in Net Interest Income | \$ | 12.3 | \$ | (6.9) | \$ | 5.4 |

[^6]
## Bank of Hawaii Corporation and Subsidiaries

Analysis of Change in Net Interest Income - Taxable Equivalent Basis


Change in Interest Expense
Interest-Bearing Deposits


[^7]
## Bank of Hawaii Corporation and Subsidiaries

Salaries and Benefits
Table 8

| (dollars in thousands) | Three Months Ended |  |  |  |  |  | Nine Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | September 30, 2009 |  | $\begin{gathered} \text { June 30, } \\ 2009 \\ \hline \end{gathered}$ |  | September 30, 2008 |  | September 30, |  |  |  |
|  |  |  |  | 2009 |  |  |  | 2008 |
| Salaries | \$ | 29,988 |  |  | \$ | 30,732 | \$ | 30,190 | \$ | 90,565 | \$ | 89,112 |
| Incentive Compensation |  | 5,524 |  | 3,407 |  | 5,969 |  | 12,223 |  | 16,358 |
| Share-Based Compensation and Cash Grants for the Purchase of Company Stock |  | 595 |  | 604 |  | 1,180 |  | 1,986 |  | 8,592 |
| Commission Expense |  | 1,523 |  | 1,750 |  | 1,653 |  | 5,528 |  | 5,518 |
| Retirement and Other Benefits |  | 3,962 |  | 3,804 |  | 3,097 |  | 12,385 |  | 11,822 |
| Payroll Taxes |  | 2,176 |  | 2,344 |  | 2,162 |  | 8,020 |  | 8,067 |
| Medical, Dental, and Life Insurance |  | 2,619 |  | 1,236 |  | 2,452 |  | 6,519 |  | 7,421 |
| Separation Expense |  | - |  | 303 |  | 61 |  | 369 |  | 1,331 |
| Total Salaries and Benefits | \$ | 46,387 | \$ | 44,180 | \$ | 46,764 | \$ | 137,595 | \$ | 148,221 |

## Bank of Hawaii Corporation and Subsidiaries

Loan and Lease Portfolio Balances
Table 9

| (dollars in thousands) | September 30, 2009 |  |  | June 30, $\qquad$ |  | $\begin{array}{r} \text { March 31, } \\ 2009 \\ \hline \end{array}$ | $\begin{array}{r} \text { December 31, } \\ 2008 \\ \hline \end{array}$ |  | September 30, 2008 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial |  |  |  |  |  |  |  |  |  |  |
| Commercial and Industrial | \$ | 845,056 | \$ | 932,444 | \$ | 1,000,640 | \$ | 1,053,781 | \$ | 1,077,314 |
| Commercial Mortgage |  | 777,498 |  | 788,226 |  | 726,193 |  | 740,779 |  | 708,961 |
| Construction |  | 137,414 |  | 140,455 |  | 153,754 |  | 153,952 |  | 153,364 |
| Lease Financing |  | 458,696 |  | 468,030 |  | 454,822 |  | 468,140 |  | 467,279 |
| Total Commercial |  | 2,218,664 |  | 2,329,155 |  | 2,335,409 |  | 2,416,652 |  | 2,406,918 |
| Consumer |  |  |  |  |  |  |  |  |  |  |
| Residential Mortgage |  | 2,246,729 |  | 2,309,971 |  | 2,402,061 |  | 2,461,824 |  | 2,478,925 |
| Home Equity |  | 952,076 |  | 977,632 |  | 1,016,381 |  | 1,033,221 |  | 1,004,437 |
| Automobile |  | 299,657 |  | 309,877 |  | 343,642 |  | 369,789 |  | 395,015 |
| Other ${ }^{2}$ |  | 214,232 |  | 223,276 |  | 241,233 |  | 248,747 |  | 254,163 |
| Total Consumer |  | 3,712,694 |  | 3,820,756 |  | 4,003,317 |  | 4,113,581 |  | 4,132,540 |
| Total Loans and Leases | \$ | 5,931,358 | \$ | 6,149,911 | \$ | 6,338,726 | \$ | 6,530,233 | \$ | 6,539,458 |

Higher Risk Loans Outstanding

| (dollars in thousands) | September 30,$2009$ |  |  | $\begin{array}{r} \text { June } 30, \\ 2009 \end{array}$ |  | $\begin{array}{r} \text { March 31, } \\ 2009 \end{array}$ | December 31, 2008 |  | September 30, 2008 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Residential Home Building ${ }^{3}$ | \$ | 38,592 | \$ | 22,850 | \$ | 8,536 | \$ | 5,001 | \$ | 6,944 |
| Residential Land Loans ${ }^{4}$ |  | 43,128 |  | 47,871 |  | 50,663 |  | 54,483 |  | 58,401 |
| Home Equity Loans ${ }^{5}$ |  | 24,339 |  | 21,832 |  | 19,431 |  | 14,917 |  | 14,028 |
| Air Transportation ${ }^{6}$ |  | 60,996 |  | 62,148 |  | 76,303 |  | 79,692 |  | 79,758 |

${ }^{1}$ Certain prior period information has been reclassified to conform to current presentation.
${ }^{2}$ Comprised of other revolving credit, installment, and lease financing.
${ }^{3}$ Residential home building loans are collateralized by residential developments and comprised $62 \%$ of total commercial construction as of September 30, 2009.
Higher risk exposures represent $45 \%$ of total residential home building and include $\$ 16,462$ outside of Oahu and $\$ 10,282$ in non-performing assets as of September 30, 2009.
${ }^{4}$ Included in residential mortgage, residential land loans are collateralized by land and includes $\$ 36,613$ outside of Oahu as of September 30, 2009.
${ }^{5}$ Current FICO of 600 or less and original LTV above 70\%, all originated after 2004.
${ }^{6}$ Equity in nine leases, eight of which are leveraged, all to passenger carriers, one of which is based outside the United States as of September 30, 2009.

## Deposits

| (dollars in thousands) | September 30,$2009$ |  |  | June 30,$2009$ |  | $\begin{array}{r} \text { March 31, } \\ 2009 \end{array}$ |  | December 31, 2008 |  | September 30, 2008 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Consumer | \$ | 4,776,626 | \$ | 4,747,612 | \$ | 4,702,494 | \$ | 4,593,248 | \$ | 4,460,965 |
| Commercial |  | 4,002,068 |  | 3,828,521 |  | 3,645,842 |  | 3,221,668 |  | 2,835,699 |
| Public and Other |  | 471,406 |  | 443,528 |  | 864,455 |  | 477,182 |  | 361,820 |
| Total Deposits | \$ | 9,250,100 | \$ | 9,019,661 | \$ | 9,212,791 | \$ | 8,292,098 | \$ | 7,658,484 |

## Bank of Hawaii Corporation and Subsidiaries

Non-Performing Assets and Accruing Loans and Leases Past Due 90 Days or More
Table 10

|  | September 30, | June 30, | March 31, | December 31, | September 30, |
| :--- | ---: | ---: | ---: | ---: | ---: |
| (dollars in thousands) | 2009 | 2009 | 2009 | 2008 |  |

Non-Performing Assets ${ }^{1}$

| Non-Accrual Loans and Leases |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial |  |  |  |  |  |  |  |  |  |  |
| Commercial and Industrial | \$ | 9,924 | \$ | 10,511 | \$ | 21,839 | \$ | 3,869 | \$ | 574 |
| Commercial Mortgage |  | 1,193 |  | 1,219 |  | - |  | - |  | - |
| Construction |  | 15,534 |  | 6,548 |  | 5,001 |  | 5,001 |  | - |
| Lease Financing |  | 690 |  | 956 |  | 910 |  | 133 |  | 149 |
| Total Commercial |  | 27,341 |  | 19,234 |  | 27,750 |  | 9,003 |  | 723 |
| Consumer |  |  |  |  |  |  |  |  |  |  |
| Residential Mortgage |  | 16,718 |  | 16,265 |  | 9,230 |  | 3,904 |  | 3,749 |
| Home Equity |  | 3,726 |  | 2,567 |  | 1,620 |  | 1,614 |  | 1,162 |
| Other ${ }^{2}$ |  | 550 |  | 550 |  | 1,383 |  | - |  | - |
| Total Consumer |  | 20,994 |  | 19,382 |  | 12,233 |  | 5,518 |  | 4,911 |
| Total Non-Accrual Loans and Leases |  | 48,335 |  | 38,616 |  | 39,983 |  | 14,521 |  | 5,634 |
| Foreclosed Real Estate |  | 201 |  | 438 |  | 346 |  | 428 |  | 293 |
| Total Non-Performing Assets | \$ | 48,536 | \$ | 39,054 | \$ | 40,329 | \$ | 14,949 | \$ | 5,927 |

Accruing Loans and Leases Past Due 90 Days or More

| Commercial |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial and Industrial | \$ | 137 | \$ | 13 | \$ | - | \$ | 6,785 | \$ | - |
| Construction |  | 3,005 |  | - |  | - |  | - |  | - |
| Lease Financing |  | - |  | - |  | 257 |  | 268 |  | - |
| Total Commercial |  | 3,142 |  | 13 |  | 257 |  | 7,053 |  | - |
| Consumer |  |  |  |  |  |  |  |  |  |  |
| Residential Mortgage |  | 5,951 |  | 4,657 |  | 4,794 |  | 4,192 |  | 3,455 |
| Home Equity |  | 1,698 |  | 2,879 |  | 1,720 |  | 1,077 |  | 296 |
| Automobile |  | 749 |  | 769 |  | 776 |  | 743 |  | 758 |
| Other ${ }^{2}$ |  | 739 |  | 1,270 |  | 1,100 |  | 1,134 |  | 926 |
| Total Consumer |  | 9,137 |  | 9,575 |  | 8,390 |  | 7,146 |  | 5,435 |
| Total Accruing Loans and Leases Past Due 90 Days or More | \$ | 12,279 | \$ | 9,588 | \$ | 8,647 | \$ | 14,199 | \$ | 5,435 |
| Restructured Loans Not Included in Non-Accrual Loans and Accruing Loans Past Due 90 Days or More | \$ | 7,578 | \$ | 2,307 | \$ | - | \$ | - | \$ | - |
| Total Loans and Leases | \$ | 5,931,358 | \$ | 6,149,911 | \$ | 6,338,726 | \$ | 6,530,233 | \$ | 6,539,458 |
| $\underline{\text { Ratio of Non-Accrual Loans and Leases to Total Loans and Leases }}$ |  | 0.81\% |  | 0.63\% |  | 0.63\% |  | 0.22\% |  | 0.09\% |
| Ratio of Non-Performing Assets to Total Loans and Leases and |  |  |  |  |  |  |  |  |  |  |
| Ratio of Commercial Non-Performing Assets to Total Commercial |  |  |  |  |  |  |  |  |  |  |
| Ratio of Consumer Non-Performing Assets to Total Consumer Loans and Leases and Foreclosed Real Estate |  | 0.57\% |  | 0.52\% |  | 0.31\% |  | 0.14\% |  | 0.13\% |
| Ratio of Non-Performing Assets and Accruing Loans and Leases Past Due 90 Days or More to Total Loans and Leases and Foreclosed Real Estate |  | 1.03\% |  | 0.79\% |  | 0.77\% |  | 0.45\% |  | 0.17\% |
| Quarter to Quarter Changes in Non-Performing Assets ${ }^{1}$ |  |  |  |  |  |  |  |  |  |  |
| Balance at Beginning of Quarter | \$ | 39,054 | \$ | 40,329 | \$ | 14,949 | \$ | 5,927 | \$ | 6,680 |
| Additions |  | 22,856 |  | 22,459 |  | 29,164 |  | 15,464 |  | 1,355 |
| Reductions |  |  |  |  |  |  |  |  |  |  |
| Payments |  | $(6,899)$ |  | $(15,593)$ |  | (874) |  | $(2,440)$ |  | (955) |
| Return to Accrual Status |  | $(3,373)$ |  | (230) |  | (768) |  | $(1,468)$ |  | (756) |
| Sales of Foreclosed Real Estate |  | (237) |  | - |  | (82) |  | - |  |  |
| Charge-offs/Write-downs |  | $(2,865)$ |  | $(7,911)$ |  | $(2,060)$ |  | $(2,534)$ |  | (397) |
| Total Reductions |  | $(13,374)$ |  | $(23,734)$ |  | $(3,784)$ |  | $(6,442)$ |  | $(2,108)$ |
| Balance at End of Quarter | \$ | 48,536 | \$ | 39,054 | \$ | 40,329 | \$ | 14,949 | \$ | 5,927 |

[^8]
## Bank of Hawaii Corporation and Subsidiaries

Reserve for Credit Losses
Table 11

| (dollars in thousands) | Three Months Ended |  |  |  |  |  | Nine Months Ended <br> September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | September 30, 2009 |  | $\begin{gathered} \text { June 30, } \\ 2009^{1} \end{gathered}$ |  | September 30, 2008 |  |  |  |  |  |
| Balance at Beginning of Period | \$ | 142,835 | \$ | 139,835 | \$ | 107,667 | \$ | 128,667 | \$ | 96,167 |
| Loans and Leases Charged-Off |  |  |  |  |  |  |  |  |  |  |
| Commercial |  |  |  |  |  |  |  |  |  |  |
| Commercial and Industrial |  | $(4,769)$ |  | $(12,260)$ |  | $(1,783)$ |  | $(23,493)$ |  | $(4,568)$ |
| Commercial Mortgage |  | $(2,092)$ |  | - |  | - |  | $(2,092)$ |  | - |
| Construction |  | $(5,845)$ |  | - |  | - |  | $(5,845)$ |  | - |
| Lease Financing |  | (120) |  | $(4,473)$ |  | (27) |  | $(4,613)$ |  | (303) |
| Consumer |  |  |  |  |  |  |  |  |  |  |
| Residential Mortgage |  | $(2,430)$ |  | $(1,814)$ |  | (398) |  | $(5,071)$ |  | (531) |
| Home Equity |  | $(3,614)$ |  | $(3,303)$ |  | (519) |  | $(9,233)$ |  | $(1,798)$ |
| Automobile |  | $(2,602)$ |  | $(2,110)$ |  | $(2,858)$ |  | $(7,694)$ |  | $(7,960)$ |
| Other ${ }^{2}$ |  | $(3,032)$ |  | $(3,643)$ |  | $(3,444)$ |  | $(10,252)$ |  | $(8,202)$ |
| Total Loans and Leases Charged-Off |  | $(24,504)$ |  | $(27,603)$ |  | $(9,029)$ |  | $(68,293)$ |  | $(23,362)$ |


| Recoveries on Loans and Leases Previously Charged-Off |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial |  |  |  |  |  |  |  |  |  |  |
| Commercial and Industrial |  | 252 |  | 228 |  | 220 |  | 1,022 |  | 1,407 |
| Lease Financing |  | 49 |  | 30 |  | 2 |  | 81 |  | 7 |
| Consumer |  |  |  |  |  |  |  |  |  |  |
| Residential Mortgage |  | 448 |  | 126 |  | 67 |  | 719 |  | 162 |
| Home Equity |  | 67 |  | 76 |  | 36 |  | 239 |  | 83 |
| Automobile |  | 849 |  | 735 |  | 699 |  | 2,311 |  | 2,195 |
| Other ${ }^{2}$ |  | 581 |  | 718 |  | 647 |  | 2,004 |  | 2,051 |
| Total Recoveries on Loans and Leases Previously Charged-Off |  | 2,246 |  | 1,913 |  | 1,671 |  | 6,376 |  | 5,905 |
| Net Loans and Leases Charged-Off |  | $(22,258)$ |  | $(25,690)$ |  | $(7,358)$ |  | $(61,917)$ |  | $(17,457)$ |
| Provision for Credit Losses |  | 27,500 |  | 28,690 |  | 20,358 |  | 81,077 |  | 41,957 |
| Provision for Unfunded Commitments |  | - |  | - |  | - |  | 250 |  |  |
| Balance at End of Period ${ }^{3}$ | \$ | 148,077 | \$ | 142,835 | \$ | 120,667 | \$ | 148,077 | \$ | 120,667 |

## Components

| Allowance for Loan and Lease Losses | \$ | 142,658 | \$ | 137,416 | \$ | 115,498 | \$ | 142,658 | \$ | 115,498 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Reserve for Unfunded Commitments |  | 5,419 |  | 5,419 |  | 5,169 |  | 5,419 |  | 5,169 |
| Total Reserve for Credit Losses | \$ | 148,077 | \$ | 142,835 | \$ | 120,667 | \$ | 148,077 | \$ | 120,667 |
| Average Loans and Leases Outstanding | \$ | 6,034,956 | \$ | 6,258,403 | \$ | 6,512,453 | \$ | 6,245,117 | \$ | 6,543,871 |
| Ratio of Net Loans and Leases Charged-Off to |  |  |  |  |  |  |  |  |  |  |
| Average Loans and Leases Outstanding (annualized) |  | 1.46\% |  | 1.65\% |  | 0.45\% |  | 1.33\% |  | 0.36\% |
| Ratio of Allowance for Loan and Lease Losses to Loans and Leases Outstanding |  | 2.41\% |  | 2.23\% |  | 1.77\% |  | 2.41\% |  | 1.77\% |

[^9]| (dollars in thousands) |  | Retail Banking |  | Commercial Banking |  | Investment Services |  | Treasury and Other | Consolidated Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Three Months Ended September 30, 2009 |  |  |  |  |  |  |  |  |  |  |
| Net Interest Income | \$ | 54,059 | \$ | 39,650 | \$ | 4,275 | \$ | 10,903 | \$ | 108,887 |
| Provision for Credit Losses |  | 15,599 |  | 11,918 |  | 33 |  | (50) |  | 27,500 |
| Net Interest Income After Provision for Credit Losses |  | 38,460 |  | 27,732 |  | 4,242 |  | 10,953 |  | 81,387 |
| Noninterest Income |  | 25,095 |  | 14,668 |  | 14,026 |  | 3,011 |  | 56,800 |
| Noninterest Expense |  | $(42,380)$ |  | $(25,072)$ |  | $(14,952)$ |  | $(1,583)$ |  | $(83,987)$ |
| Income Before Income Taxes |  | 21,175 |  | 17,328 |  | 3,316 |  | 12,381 |  | 54,200 |
| Provision for Income Taxes |  | $(7,865)$ |  | $(6,195)$ |  | $(1,227)$ |  | $(2,442)$ |  | $(17,729)$ |
| Net Income |  | 13,310 |  | 11,133 |  | 2,089 |  | 9,939 |  | 36,471 |
| Total Assets as of September 30, 2009 | \$ | 3,475,273 | \$ | 2,548,944 | \$ | 253,580 | \$ | 5,930,228 | \$ | 12,208,025 |

Three Months Ended September 30, $2008{ }^{1}$

| Net Interest Income | \$ | 61,524 | \$ | 33,280 | \$ | 3,922 | \$ | 4,849 | \$ | 103,575 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Provision for Credit Losses |  | 7,395 |  | 11,906 |  | 1,089 |  | (32) |  | 20,358 |
| Net Interest Income After Provision for Credit Losses |  | 54,129 |  | 21,374 |  | 2,833 |  | 4,881 |  | 83,217 |
| Noninterest Income |  | 24,362 |  | 13,378 |  | 17,458 |  | 1,788 |  | 56,986 |
| Noninterest Expense |  | $(42,545)$ |  | $(25,164)$ |  | $(16,800)$ |  | $(2,281)$ |  | $(86,790)$ |
| Income Before Income Taxes |  | 35,946 |  | 9,588 |  | 3,491 |  | 4,388 |  | 53,413 |
| Provision for Income Taxes |  | $(13,301)$ |  | $(4,993)$ |  | $(1,292)$ |  | 13,582 |  | $(6,004)$ |
| Net Income |  | 22,645 |  | 4,595 |  | 2,199 |  | 17,970 |  | 47,409 |
| Total Assets as of September 30, $2008{ }^{1}$ | \$ | 3,987,651 | \$ | 2,703,677 | \$ | 285,497 | \$ | 3,358,222 | \$ | 10,335,047 |

[^10]
## Bank of Hawaii Corporation and Subsidiaries

Business Segments Selected Financial Information
Table 12b

| (dollars in thousands) |  | Retail <br> Banking |  | Commercial <br> Banking |  | Investment Services |  | Treasury and Other | Consolidated Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Nine Months Ended September 30, 2009 |  |  |  |  |  |  |  |  |  |  |
| Net Interest Income | \$ | 167,166 | \$ | 118,780 | \$ | 12,593 | \$ | 10,261 | \$ | 308,800 |
| Provision for Credit Losses |  | 44,921 |  | 34,868 |  | 1,583 |  | (295) |  | 81,077 |
| Net Interest Income After Provision for Credit Losses |  | 122,245 |  | 83,912 |  | 11,010 |  | 10,556 |  | 227,723 |
| Noninterest Income |  | 78,761 |  | 55,032 |  | 43,086 |  | 10,118 |  | 186,997 |
| Noninterest Expense |  | $(130,165)$ |  | $(78,453)$ |  | $(47,309)$ |  | $(5,577)$ |  | $(261,504)$ |
| Income Before Income Taxes |  | 70,841 |  | 60,491 |  | 6,787 |  | 15,097 |  | 153,216 |
| Provision for Income Taxes |  | $(26,264)$ |  | $(21,964)$ |  | $(2,511)$ |  | 1,040 |  | $(49,699)$ |
| Net Income |  | 44,577 |  | 38,527 |  | 4,276 |  | 16,137 |  | 103,517 |
| Total Assets as of September 30, 2009 | \$ | 3,475,273 | \$ | 2,548,944 | \$ | 253,580 | \$ | 5,930,228 | \$ | 12,208,025 |

Nine Months Ended September 30, $2008{ }^{1}$

| Net Interest Income | \$ | 186,336 | \$ | 112,568 | \$ | 11,731 | \$ | 2,288 | \$ | 312,923 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Provision for Credit Losses |  | 21,414 |  | 20,289 |  | 1,089 |  | (835) |  | 41,957 |
| Net Interest Income After Provision for Credit Losses |  | 164,922 |  | 92,279 |  | 10,642 |  | 3,123 |  | 270,966 |
| Noninterest Income |  | 73,090 |  | 52,411 |  | 54,738 |  | 23,411 |  | 203,650 |
| Noninterest Expense |  | $(126,772)$ |  | $(75,312)$ |  | $(50,026)$ |  | $(11,974)$ |  | $(264,084)$ |
| Income Before Income Taxes |  | 111,240 |  | 69,378 |  | 15,354 |  | 14,560 |  | 210,532 |
| Provision for Income Taxes |  | $(41,196)$ |  | $(27,133)$ |  | $(5,681)$ |  | 16,384 |  | $(57,626)$ |
| Net Income |  | 70,044 |  | 42,245 |  | 9,673 |  | 30,944 |  | 152,906 |
| Total Assets as of September 30, $2008{ }^{1}$ | \$ | 3,987,651 | \$ | 2,703,677 | \$ | 285,497 | \$ | 3,358,222 | \$ | 10,335,047 |

${ }^{1}$ Certain prior period information has been reclassified to conform to current presentation.

## Bank of Hawaii Corporation and Subsidiaries

Selected Quarterly Financial Data
Table 13


[^11]Bank of Hawaii Corporation and Subsidiaries
Hawaii Economic Trends
Table 14

| (in thousands, except jobs) | Eight Months Ended |  |  | Year Ended |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | August 31, 2009 |  |  | December 31, 2008 |  |  |  | December 31, 2007 |  |  |  |  |
| Hawaii Economic Trends |  |  |  |  |  |  |  |  |  |  |  |  |
| State General Fund Revenues ${ }^{1}$ | \$ | 2,643.0 | (14.4) | \% | \$ | 4,611.2 | (1.5) | \% | \$ | 4,683.1 | 3.6 | \% |
| General Excise and Use Tax Revenue ${ }^{1}$ | \$ | 1,563.7 | (10.0) |  | \$ | 2,570.5 | (2.0) |  | \$ | 2,623.5 | 6.8 |  |
| Jobs, seasonally adjusted ${ }^{2}$ |  | 607.5 | (3.1) |  |  | 625.4 | (0.7) |  |  | 630.1 | 1.0 |  |


|  | September 30, | June 30, | December 31, |  |
| :---: | :---: | :---: | :---: | :---: |
| (annual percentage, except September and June) | 2009 | 2009 | 2008 | 2007 |

Unemployment ${ }^{3}$


| Housing Trends (Single Family Oahu) ${ }^{4}$ |  |  |  |
| :--- | ---: | ---: | ---: |
| Median Home Price | $(8.0) \%$ | $(3.0)$ | $\%$ |
| Home Sales Volume (units) | $(16.2)$ | $(24.4)$ |  |
| Months of Inventory | 5.3 | 8.0 | 8.0 |


|  | Monthly Visitor Arrivals, | Percentage Change |
| :--- | :---: | :---: |
| (in thousands) | Seasonally Adjusted | from Previous Month |

Tourism ${ }^{1}$

| August 31, 2009 | 534.4 | 3.2 \% |
| :---: | :---: | :---: |
| July 31, 2009 | 517.7 | 2.5 |
| June 30, 2009 | 504.8 | (9.0) |
| May 31, 2009 | 554.5 | (0.1) |
| April 30, 2009 | 555.1 | 8.9 |
| March 31, 2009 | 509.6 | (7.2) |
| February 28, 2009 | 549.4 | 1.7 |
| January 31, 2009 | 540.0 | 4.4 |
| December 31, 2008 | 517.4 | (4.1) |

[^12]
[^0]:    ${ }^{1}$ Efficiency ratio is defined as noninterest expense divided by total revenue (net interest income and total noninterest income)
    ${ }^{2}$ Operating leverage is defined as the percentage change in income before the provision for credit losses and the provision for income taxes. Measures are presented on a linked quarter basis.
    ${ }^{3}$ Net interest margin is defined as net interest income, on a taxable equivalent basis, as a percentage of average earning assets.
    ${ }^{4}$ Dividend payout ratio is defined as dividends declared per share divided by basic earnings per share.
    ${ }^{5}$ Excluded from non-performing assets are non-accrual loans held for sale of $\$ 7.7$ million and $\$ 5.2$ million as of September 30, 2009 and June 30, 2009, respectively.
    ${ }^{6}$ Tangible common equity, a non-GAAP financial measure, is defined by the Company as shareholders' equity minus goodwill and intangible assets. Intangible assets are included as a component of other assets in the Consolidated Statements of Condition.

[^1]:    ${ }^{1}$ Certain prior period information has been reclassified to conform to current presentation.

[^2]:    ${ }^{1}$ Certain prior period information has been reclassified to conform to current presentation.

[^3]:    ${ }^{1}$ Certain prior period information has been reclassified to conform to current presentation.
    ${ }^{2}$ Non-performing loans and leases are included in the respective average loan and lease balances. Income, if any, on such loans and leases is recognized on a cash basis.
    ${ }^{3}$ Comprised of other consumer revolving credit, installment, and consumer lease financing.
    ${ }^{4}$ Interest income includes taxable equivalent basis adjustments, based upon a federal statutory tax rate of $35 \%$, of $\$ 329,000, \$ 331,000$, and $\$ 234,000$ for the three months ended September 30 , 2009 , June 30, 2009, and September 30, 2008, respectively.

[^4]:    ${ }^{1}$ Certain prior period information has been reclassified to conform to current presentation.
    ${ }^{2}$ Non-performing loans and leases are included in the respective average loan and lease balances. Income, if any, on such loans and leases is recognized on a cash basis.
    ${ }^{3}$ Comprised of other consumer revolving credit, installment, and consumer lease financing.
    ${ }^{4}$ Interest income includes taxable equivalent basis adjustments, based upon a federal statutory tax rate of $35 \%$, of $\$ 886,000$ and $\$ 711,000$ for the nine months ended September 30 , 2009 and 2008 , respect

[^5]:    ${ }^{1}$ The changes for each category of interest income and expense are allocated between the portion of changes attributable to the variance in volume, rate, and time for that category.
    ${ }^{2}$ Comprised of other consumer revolving credit, installment, and consumer lease financing.

[^6]:    ${ }^{1}$ The changes for each category of interest income and expense are allocated between the portion of changes attributable to the variance in volume and rate for that cater
    ${ }^{2}$ Comprised of other consumer revolving credit, installment, and consumer lease financing

[^7]:    ${ }^{1}$ The changes for each category of interest income and expense are allocated between the portion of changes attributable to the variance in volume and rate for that category.
    ${ }^{2}$ Comprised of other consumer revolving credit, installment, and consumer lease financing

[^8]:    ${ }^{1}$ Excluded from non-performing assets are non-accrual loans held for sale of $\$ 7.7$ million and $\$ 5.2$ million as of September 30, 2009 and June 30, 2009, respectively
    ${ }^{2}$ Comprised of other revolving credit, installment, and lease financing.

[^9]:    ${ }^{1}$ Certain prior period information has been reclassified to conform to current presentation.
    ${ }^{2}$ Comprised of other revolving credit, installment, and lease financing.
    ${ }^{3}$ Included in this analysis is activity related to the Company's reserve for unfunded commitments, which is separately recorded in other liabilities in the Consolidated Statements of Condition.

[^10]:    ${ }^{1}$ Certain prior period information has been reclassified to conform to current presentation.

[^11]:    ${ }^{1}$ Certain prior period information has been reclassified to conform to current presentation
    ${ }^{2}$ The efficiency ratio is defined as noninterest expense divided by total revenue (net interest income and noninterest income).
    ${ }^{3}$ The net interest margin is defined as net interest income, on a fully-taxable equivalent basis, as a percentage of average earning assets.

[^12]:    ${ }^{1}$ Source: Hawaii Department of Business, Economic Development \& Tourism.
    ${ }^{2}$ Source: University of Hawaii Economic Research Organization.
    ${ }^{3}$ Source: University of Hawaii Economic Research Organization, State of Hawaii Department of Labor and Industrial Relations
    ${ }^{4}$ Source: Honolulu Board of REALTORS.

