# UNITED STATES <br> SECURITIES AND EXCHANGE COMMISSION <br> Washington, D.C. 20549 <br> FORM 10-Q 

(Mark One)
囚 Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 for the quarterly period ended March 31, 2010
or
$\square \quad$ Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 for the transition period from $\qquad$ to $\qquad$
Commission File Number: 1-6887

## BANK OF HAWAII CORPORATION

(Exact name of registrant as specified in its charter)

## Delaware

(State of incorporation)
130 Merchant Street, Honolulu, Hawaii
(Address of principal executive offices)

99-0148992
(I.R.S. Employer Identification No.)

96813
(Zip Code)

1-888-643-3888
(Registrant's telephone number, including area code)
Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

$$
\text { Yes } \mathbb{X} \quad \text { No } \square
$$

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (Section 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).


Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

| Large accelerated filer $\boxtimes$ | Accelerated filer $\square$ |
| :--- | :--- |
| Non-accelerated filer $\square$ (Do not check if a smaller reporting company) | Smaller reporting company $\square$ |

Indicate by check mark whether the registrant is a shell company (as defined in Rule $12 \mathrm{~b}-2$ of the Exchange Act).

$$
\text { Yes } \square \text { No } \boxtimes
$$

As of April 13, 2010, there were $48,041,730$ shares of common stock outstanding.

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Bank of Hawaii Corporation and Subsidiaries

## Consolidated Statements of Income (Unaudited)



[^0]Bank of Hawaii Corporation and Subsidiaries
Consolidated Statements of Condition (Unaudited)

| (dollars in thousands) | $\begin{array}{r} \hline \text { March 31, } \\ 2010 \end{array}$ |  | $\begin{array}{r} \text { December 31, } \\ 2009 \end{array}$ |  | $\begin{array}{r} \text { March 31, } \\ 2009 \end{array}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |  |  |
| Interest-Bearing Deposits | \$ | 4,910 | \$ | 8,755 | \$ | 5,031 |
| Funds Sold |  | 269,410 |  | 291,546 |  | 895,595 |
| Investment Securities |  |  |  |  |  |  |
| Available-for-Sale |  | 5,447,239 |  | 5,330,834 |  | 3,106,608 |
| Held-to-Maturity (Fair Value of \$173,646; \$186,668; and \$233,633) |  | 167,099 |  | 181,018 |  | 228,177 |
| Loans Held for Sale |  | 11,143 |  | 16,544 |  | 24,121 |
| Loans and Leases |  | 5,610,081 |  | 5,759,785 |  | 6,338,726 |
| Allowance for Loan and Lease Losses |  | $(146,358)$ |  | $(143,658)$ |  | $(134,416)$ |
| Net Loans and Leases |  | 5,463,723 |  | 5,616,127 |  | 6,204,310 |
| Total Earning Assets |  | 11,363,524 |  | 11,444,824 |  | 10,463,842 |
| Cash and Noninterest-Bearing Deposits |  | 355,398 |  | 254,766 |  | 299,393 |
| Premises and Equipment |  | 110,310 |  | 110,976 |  | 114,536 |
| Customers' Acceptances |  | 677 |  | 1,386 |  | 822 |
| Accrued Interest Receivable |  | 42,180 |  | 45,334 |  | 36,928 |
| Foreclosed Real Estate |  | 3,192 |  | 3,132 |  | 346 |
| Mortgage Servicing Rights |  | 26,082 |  | 25,970 |  | 23,528 |
| Goodwill |  | 31,517 |  | 31,517 |  | 34,959 |
| Other Assets |  | 502,790 |  | 496,922 |  | 473,774 |
| Total Assets | \$ | 12,435,670 | \$ | 12,414,827 | \$ | 11,448,128 |
|  |  |  |  |  |  |  |
| Liabilities |  |  |  |  |  |  |
| Deposits |  |  |  |  |  |  |
| Noninterest-Bearing Demand | \$ | 2,194,280 | \$ | 2,252,083 | \$ | 1,970,041 |
| Interest-Bearing Demand |  | 1,669,586 |  | 1,609,413 |  | 1,926,576 |
| Savings |  | 4,515,597 |  | 4,405,969 |  | 3,905,709 |
| Time |  | 1,114,621 |  | 1,142,211 |  | 1,410,465 |
| Total Deposits |  | 9,494,084 |  | 9,409,676 |  | 9,212,791 |
| Funds Purchased |  | 8,888 |  | 8,888 |  | 9,665 |
| Short-Term Borrowings |  | 7,317 |  | 6,900 |  | 10,000 |
| Securities Sold Under Agreements to Repurchase |  | 1,529,047 |  | 1,618,717 |  | 844,283 |
| Long-Term Debt |  | 90,309 |  | 90,317 |  | 59,003 |
| Banker's Acceptances |  | 677 |  | 1,386 |  | 822 |
| Retirement Benefits Payable |  | 36,895 |  | 37,435 |  | 54,450 |
| Accrued Interest Payable |  | 7,766 |  | 7,026 |  | 10,010 |
| Taxes Payable and Deferred Taxes |  | 224,112 |  | 229,140 |  | 258,505 |
| Other Liabilities |  | 97,203 |  | 109,369 |  | 154,664 |
| Total Liabilities |  | 11,496,298 |  | 11,518,854 |  | 10,614,193 |
| Shareholders' Equity |  |  |  |  |  |  |
| ```Common Stock ($.01 par value; authorized 500,000,000 shares; issued / outstanding: March 31, 2010-57,027,543 / 48,040,830; December 31, 2009-57,028,239 / 48,018,943; and March 31, 2009-57,019,595 / 47,803,544)``` |  |  |  |  |  |  |
| Capital Surplus |  | 494,653 |  | 494,318 |  | 491,352 |
| Accumulated Other Comprehensive Income (Loss) |  | 18,063 |  | 6,925 |  | $(1,319)$ |
| Retained Earnings |  | 874,305 |  | 843,521 |  | 802,195 |
| Treasury Stock, at Cost (Shares: March 31, 2010-8,986,713; December 31, 2009-9,009,296; and March 31, 2009-9,216,051) |  | $(448,219)$ |  | $(449,360)$ |  | $(458,862)$ |
| Total Shareholders' Equity |  | 939,372 |  | 895,973 |  | 833,935 |
| Total Liabilities and Shareholders' Equity | \$ | 12,435,670 | \$ | 12,414,827 | \$ | 11,448,128 |

The accompanying notes are an integral part of the Consolidated Financial Statements (Unaudited).

Bank of Hawaii Corporation and Subsidiaries
Consolidated Statements of Shareholders' Equity (Unaudited)


The accompanying notes are an integral part of the Consolidated Financial Statements (Unaudited).

Bank of Hawaii Corporation and Subsidiaries Consolidated Statements of Cash Flows (Unaudited)

| (dollars in thousands) |  | Three Months Ended March 31, |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 2010 |  | 2009 |
| Operating Activities |  |  |  |  |
| Net Income | \$ | 52,736 | \$ | 36,040 |
| Adjustments to Reconcile Net Income to Net Cash Provided by Operating Activities: |  |  |  |  |
| Provision for Credit Losses |  | 20,711 |  | 24,887 |
| Depreciation and Amortization |  | 3,332 |  | 3,399 |
| Amortization of Deferred Loan and Lease Fees |  | (623) |  | (625) |
| Amortization and Accretion of Premiums/Discounts on Investment Securities, Net |  | 10,799 |  | 1,211 |
| Share-Based Compensation |  | 714 |  | 235 |
| Benefit Plan Contributions |  | (687) |  | (421) |
| Deferred Income Taxes |  | $(5,780)$ |  | $(3,811)$ |
| Net Gains on Investment Securities |  | $(20,021)$ |  | (56) |
| Net Change in Trading Securities |  | - |  | 91,500 |
| Proceeds from Sales of Loans Held for Sale |  | 117,261 |  | 398,376 |
| Originations of Loans Held for Sale |  | $(111,860)$ |  | $(400,957)$ |
| Tax Benefits from Share-Based Compensation |  | (10) |  | (17) |
| Net Change in Other Assets and Other Liabilities |  | $(22,495)$ |  | 41,129 |
| Net Cash Provided by Operating Activities |  | 44,077 |  | 190,890 |
|  |  |  |  |  |
| Investing Activities |  |  |  |  |
| Investment Securities Available-for-Sale: |  |  |  |  |
| Proceeds from Prepayments and Maturities |  | 351,199 |  | 243,329 |
| Proceeds from Sales |  | 483,588 |  | 21,791 |
| Purchases |  | $(921,953)$ |  | $(810,966)$ |
| Investment Securities Held-to-Maturity: |  |  |  |  |
| Proceeds from Prepayments and Maturities |  | 13,865 |  | 11,347 |
| Net Change in Loans and Leases |  | 132,316 |  | 177,913 |
| Premises and Equipment, Net |  | $(2,666)$ |  | $(1,814)$ |
| Net Cash Provided by (Used in) Investing Activities |  | 56,349 |  | $(358,400)$ |
|  |  |  |  |  |
| Financing Activities |  |  |  |  |
| Net Change in Deposits |  | 84,408 |  | 920,693 |
| Net Change in Short-Term Borrowings |  | $(89,253)$ |  | $(185,521)$ |
| Repayments of Long-Term Debt |  | - |  | $(143,971)$ |
| Tax Benefits from Share-Based Compensation |  | 10 |  | 17 |
| Proceeds from Issuance of Common Stock |  | 2,034 |  | 2,069 |
| Repurchase of Common Stock |  | $(1,342)$ |  | (729) |
| Cash Dividends Paid |  | $(21,632)$ |  | $(21,511)$ |
| Net Cash Provided by (Used In) Financing Activities |  | $(25,775)$ |  | 571,047 |
|  |  |  |  |  |
| Net Change in Cash and Cash Equivalents |  | 74,651 |  | 403,537 |
| Cash and Cash Equivalents at Beginning of Period |  | 555,067 |  | 796,482 |
| Cash and Cash Equivalents at End of Period | \$ | 629,718 | \$ | 1,200,019 |
|  |  |  |  |  |
| Supplemental Information |  |  |  |  |
| Cash Paid for Interest | \$ | 15,182 | \$ | 29,682 |
| Cash Paid for Income Taxes |  | 37,016 |  | 1,390 |
| Non-Cash Investing Activity: |  |  |  |  |
| Transfer from Loans to Foreclosed Real Estate |  | 60 |  | - |

The accompanying notes are an integral part of the Consolidated Financial Statements (Unaudited).

# Bank of Hawaii Corporation and Subsidiaries Notes to Consolidated Financial Statements <br> (Unaudited) 

## Note 1. Summary of Significant Accounting Policies

## Basis of Presentation

Bank of Hawaii Corporation (the "Parent") is a bank holding company headquartered in Honolulu, Hawaii. Bank of Hawaii Corporation and its subsidiaries (the "Company") provide a broad range of financial products and services to customers in Hawaii, Guam, and other Pacific Islands. The Parent's principal subsidiary is Bank of Hawaii (the "Bank"). All significant intercompany accounts and transactions have been eliminated in consolidation.

The accompanying unaudited consolidated financial statements of the Company have been prepared in accordance with U.S. generally accepted accounting principles ("GAAP") for interim financial information and with the instructions to Form 10-Q and Rule 10-01 of Regulation S-X. Accordingly, they do not include all of the information and accompanying notes required by GAAP for complete financial statements. In the opinion of management, the consolidated financial statements reflect normal recurring adjustments necessary for a fair presentation of the results for the interim periods.

Certain prior period information has been reclassified to conform to the current period presentation.
These statements should be read in conjunction with the audited consolidated financial statements and related notes included in the Company's Annual Report on Form $10-\mathrm{K}$ for the year ended December 31, 2009. Operating results for the three months ended
March 31, 2010 are not necessarily indicative of the results that may be expected for the year ending December 31, 2010.

## Use of Estimates in the Preparation of Financial Statements

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts in the financial statements and accompanying notes. Actual results may differ from those estimates and such differences could be material to the financial statements.

## Fair Value Measurements and Disclosures

In January 2010, the Financial Accounting Standards Board issued Accounting Standards Update ("ASU") No. 2010-06, "Improving Disclosures About Fair Value Measurements, " which added disclosure requirements about transfers in and out of Levels 1 and 2, clarified existing fair value disclosure requirements about the appropriate level of disaggregation, and clarified that a description of valuation techniques and inputs used to measure fair value was required for recurring and nonrecurring Level 2 and 3 fair value measurements. The Company adopted these provisions of the ASU in preparing the Consolidated Financial Statements for the period ended March 31, 2010. The adoption of these provisions of this ASU, which was subsequently codified into Accounting Standards Codification Topic 820, "Fair Value Measurements and Disclosures," only affected the disclosure requirements for fair value measurements and as a result had no impact on the Company's statements of income and condition. See Note 10 to the Consolidated Financial Statements for the disclosures required by this ASU.

This ASU also requires that Level 3 activity about purchases, sales, issuances, and settlements be presented on a gross basis rather than as a net number as currently permitted. This provision of the ASU is effective for the Company's reporting period ending March 31, 2011. As this provision amends only the disclosure requirements for fair value measurements, the adoption will have no impact on the Company's statements of income and condition.

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## Note 2. Investment Securities

The amortized cost, gross unrealized gains and losses, and estimated fair value of the Company's investment securities as of March 31, 2010, December 31, 2009, and March 31, 2009 were as follows:

| (dollars in thousands) | Amortized Cost |  | Gross <br> Unrealized Gains |  |  |  |  | $\begin{array}{r} \text { Fair } \\ \text { Value } \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| March 31, 2010 |  |  |  |  |  |  |  |  |
| Available-for-Sale: |  |  |  |  |  |  |  |  |
| Debt Securities Issued by the U.S. Treasury and Government Agencies | \$ | 746,761 | \$ | 7,050 | \$ | (958) | \$ | 752,853 |
| Debt Securities Issued by States and Political Subdivisions |  | 51,940 |  | 1,402 |  | (16) |  | 53,326 |
| Debt Securities Issued by U.S. Government-Sponsored Enterprises |  | 751 |  | 33 |  | - |  | 784 |
| Mortgage-Backed Securities Issued by |  |  |  |  |  |  |  |  |
| Government Agencies |  | 4,265,067 |  | 44,846 |  | $(6,274)$ |  | 4,303,639 |
| U.S. Government-Sponsored Enterprises |  | 321,681 |  | 14,956 |  | - |  | 336,637 |
| Total Mortgage-Backed Securities |  | 4,586,748 |  | 59,802 |  | $(6,274)$ |  | 4,640,276 |
| Total | \$ | 5,386,200 | \$ | 68,287 | \$ | $(7,248)$ | \$ | 5,447,239 |
| Held-to-Maturity: |  |  |  |  |  |  |  |  |
| Mortgage-Backed Securities Issued by |  |  |  |  |  |  |  |  |
| Government Agencies | \$ | 55,834 | \$ | 2,379 | \$ | - | \$ | 58,213 |
| U.S. Government-Sponsored Enterprises |  | 111,265 |  | 4,168 |  | - |  | 115,433 |
| Total | \$ | 167,099 | \$ | 6,547 | \$ | - | \$ | 173,646 |
|  |  |  |  |  |  |  |  |  |
| December 31, 2009 |  |  |  |  |  |  |  |  |
| Available-for-Sale: |  |  |  |  |  |  |  |  |
| Debt Securities Issued by the U.S. Treasury and Government Agencies | \$ | 711,223 | \$ | 11,248 | \$ | $(1,679)$ | \$ | 720,792 |
| Debt Securities Issued by States and Political Subdivisions |  | 52,742 |  | 1,391 |  | (17) |  | 54,116 |
| Debt Securities Issued by U.S. Government-Sponsored Enterprises |  | 751 |  | 41 |  | - |  | 792 |
| Mortgage-Backed Securities Issued by |  |  |  |  |  |  |  |  |
| Government Agencies |  | 4,015,816 |  | 26,900 |  | $(20,029)$ |  | 4,022,687 |
| U.S. Government-Sponsored Enterprises |  | 509,225 |  | 23,276 |  | (54) |  | 532,447 |
| Total Mortgage-Backed Securities |  | 4,525,041 |  | 50,176 |  | $(20,083)$ |  | 4,555,134 |
| Total | \$ | 5,289,757 | \$ | 62,856 | \$ | $(21,779)$ | \$ | 5,330,834 |
| Held-to-Maturity: |  |  |  |  |  |  |  |  |
| Mortgage-Backed Securities Issued by |  |  |  |  |  |  |  |  |
| Government Agencies | \$ | 59,542 | \$ | 1,879 | \$ | - | \$ | 61,421 |
| U.S. Government-Sponsored Enterprises |  | 121,476 |  | 3,771 |  | - |  | 125,247 |
| Total | \$ | 181,018 | \$ | 5,650 | \$ | - | \$ | 186,668 |
|  |  |  |  |  |  |  |  |  |
| March 31, 2009 |  |  |  |  |  |  |  |  |
| Available-for-Sale: |  |  |  |  |  |  |  |  |
| Debt Securities Issued by the U.S. Treasury and Government Agencies | \$ | 566,606 | \$ | 1,898 | \$ | (501) | \$ | 568,003 |
| Debt Securities Issued by States and Political Subdivisions |  | 50,482 |  | 1,196 |  | (68) |  | 51,610 |
| Debt Securities Issued by U.S. Government-Sponsored Enterprises |  | 145,530 |  | 312 |  | - |  | 145,842 |
| Mortgage-Backed Securities Issued by |  |  |  |  |  |  |  |  |
| Government Agencies |  | 590,072 |  | 13,448 |  | (1) |  | 603,519 |
| U.S. Government-Sponsored Enterprises |  | 1,413,795 |  | 46,662 |  | (4) |  | 1,460,453 |
| Private-Label Mortgage-Backed Securities |  | 279,093 |  | 54 |  | $(27,068)$ |  | 252,079 |
| Total Mortgage-Backed Securities |  | 2,282,960 |  | 60,164 |  | $(27,073)$ |  | 2,316,051 |
| Other Debt Securities |  | 25,088 |  | 15 |  | (1) |  | 25,102 |
| Total | \$ | 3,070,666 | \$ | 63,585 | \$ | $(27,643)$ | \$ | 3,106,608 |
| Held-to-Maturity: |  |  |  |  |  |  |  |  |
| Mortgage-Backed Securities Issued by |  |  |  |  |  |  |  |  |
| Government Agencies | \$ | 69,731 | \$ | 2,276 | \$ | - | \$ | 72,007 |
| U.S. Government-Sponsored Enterprises |  | 158,446 |  | 3,213 |  | (33) |  | 161,626 |
| Total | \$ | 228,177 | \$ | 5,489 | \$ | (33) | \$ | 233,633 |

The table below presents an analysis of the contractual maturities of the Company's investment securities as of March 31, 2010. Mortgage-backed securities are disclosed separately in the table below as these investment securities may prepay prior to their scheduled contractual maturity dates.

| (dollars in thousands) | Amortized Cost |  |  | Gross <br> Unrealized Gains |  | Gross <br> realized <br> Losses |  | Fair Value |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Available-for-Sale: |  |  |  |  |  |  |  |  |
| Due in One Year or Less | \$ | 22,304 | \$ | 87 | \$ | - | \$ | 22,391 |
| Due After One Year Through Five Years |  | 328,177 |  | 930 |  | (283) |  | 328,824 |
| Due After Five Years Through Ten Years |  | 93,930 |  | 992 |  | (14) |  | 94,908 |
| Due After Ten Years |  | 355,041 |  | 6,476 |  | (677) |  | 360,840 |
|  |  | 799,452 |  | 8,485 |  | (974) |  | 806,963 |
| Mortgage-Backed Securities Issued by |  |  |  |  |  |  |  |  |
| Government Agencies |  | 4,265,067 |  | 44,846 |  | $(6,274)$ |  | 4,303,639 |
| U.S. Government-Sponsored Enterprises |  | 321,681 |  | 14,956 |  | - |  | 336,637 |
| Total Mortgage-Backed Securities |  | 4,586,748 |  | 59,802 |  | $(6,274)$ |  | 4,640,276 |
| Total | \$ | 5,386,200 | \$ | 68,287 | \$ | $(7,248)$ | \$ | 5,447,239 |
|  |  |  |  |  |  |  |  |  |
| Held-to-Maturity: |  |  |  |  |  |  |  |  |
| Mortgage-Backed Securities Issued by |  |  |  |  |  |  |  |  |
| Government Agencies | \$ | 55,834 | \$ | 2,379 | \$ | - | \$ | 58,213 |
| U.S. Government-Sponsored Enterprises |  | 111,265 |  | 4,168 |  | - |  | 115,433 |
| Total | \$ | 167,099 | \$ | 6,547 | \$ | - | \$ | 173,646 |

Investment securities pledged where the secured parties have the right to sell or repledge the investment securities had carrying values of $\$ 2.7$ billion as of March 31, 2010 and December 31, 2009, and $\$ 2.3$ billion as of March 31, 2009. These investment securities were pledged to secure deposits of governmental entities and securities sold under agreements to repurchase.

Gross gains on the sales of investment securities were $\$ 20.0$ million and $\$ 0.1$ million for the three months ended March 31 , 2010 and 2009 , respectively. Gross losses on the sales of investment securities were not material for the three months ended March 31, 2010 and 2009. Realized gains and losses on investment securities were recorded in noninterest income using the specific identification method .

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The Company's temporarily impaired investment securities as of March 31, 2010, December 31, 2009, and March 31, 2009 were as follows:


| March 31, 2009 |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Debt Securities Issued by the U.S. Treasury and Government Agencies | \$ | 226,503 | \$ | (454) | \$ | 1,847 | \$ | (47) | \$ | 228,350 | \$ | (501) |
| Debt Securities Issued by |  |  |  |  |  |  |  |  |  |  |  |  |
| States and Political Subdivisions |  | 3,603 |  | (48) |  | 314 |  | (20) |  | 3,917 |  | (68) |
| Mortgage-Backed Securities Issued by |  |  |  |  |  |  |  |  |  |  |  |  |
| Government Agencies |  | 7,948 |  | (1) |  | - |  | - |  | 7,948 |  | (1) |
| U.S. Government-Sponsored Enterprises |  | 22,306 |  | (37) |  | - |  | - |  | 22,306 |  | (37) |
| Private-Label Mortgage-Backed Securities |  | 5,360 |  | $(1,873)$ |  | 235,859 |  | $(25,195)$ |  | 241,219 |  | $(27,068)$ |
| Total Mortgage-Backed Securities |  | 35,614 |  | $(1,911)$ |  | 235,859 |  | $(25,195)$ |  | 271,473 |  | $(27,106)$ |
| Other Debt Securities |  | - |  | - |  | 34 |  | (1) |  | 34 |  | (1) |
| Total Temporarily Impaired |  |  |  |  |  |  |  |  |  |  |  |  |
| Investment Securities | \$ | 265,720 | \$ | $(2,413)$ | \$ | 238,054 | \$ | $(25,263)$ | \$ | 503,774 | \$ | $(27,676)$ |

The Company does not believe that the investment securities that were in an unrealized loss position as of March 31, 2010, which were comprised of 69 securities, represent an other-than-temporary impairment. Total gross unrealized losses were primarily attributable to changes in interest rates, relative to when the investment securities were purchased, and not due to the credit quality of the investment securities. The Company does not intend to sell the investment securities that were in an unrealized loss position and it is not more likely than not that the Company will be required to sell the investment securities before recovery of their amortized cost bases, which may be at maturity.

As of March 31, 2010, the gross unrealized losses reported for mortgage-backed securities relate to investment securities issued by the Government National Mortgage Association.

## Note 3. Mortgage Servicing Rights

The Company's portfolio of residential mortgage loans serviced for third parties was $\$ 3.1$ billion as of March 31,2010 and December 31 , 2009 , and $\$ 2.9$ billion as of March 31, 2009. All of the Company's residential mortgage loans sold to third parties is sold on a non-recourse basis. The Company's mortgage servicing activities include collecting principal, interest, and escrow payments from borrowers; making tax and insurance payments on behalf of the borrowers; monitoring delinquencies and executing foreclosure proceedings; and accounting for and remitting principal and interest payments to investors. Servicing income, including late and ancillary fees, was $\$ 1.8$ million and $\$ 1.6$ million for the three months ended March 31 , 2010 and 2009 , respectively. Servicing income is recorded as a component of mortgage banking income in the Company's Consolidated Statements of Income. The Company's residential mortgage loan servicing portfolio is comprised primarily of fixed rate loans concentrated in Hawaii.

For the three months ended March 31, 2010 and 2009, the change in the fair value of the Company's mortgage servicing rights accounted for under the fair value measurement method was as follows:

|  | Three Months Ended <br> March 31, <br> (dollars in thousands) | $\mathbf{2 0 0 9}$ |
| :--- | ---: | ---: |
| Balance at Beginning of Period | $\mathbf{2 0 1 0}$ | 15,332 |
| Changes in Fair Value: | $\$$ | 19,553 |
| Due to Change in Valuation Assumptions ${ }^{1}$ | $(93)$ | $(432)$ |
| Due to Paydowns and Other ${ }^{2}$ | $(1,558)$ |  |
| Total Changes in Fair Value of Mortgage Servicing Rights | $(525)$ |  |
| Balance at End of Period | $(1,649)$ |  |

1 Principally represents changes in discount rates and loan repayment rate assumptions, mostly due to changes in interest rates.
2 Principally represents changes due to loan payoffs.

The Company established a new class of mortgage servicing rights, to be accounted for under the amortization method, beginning with servicing rights recognized on or after July 1, 2008. For the three months ended March 31, 2010 and 2009, the change in the carrying value of the Company's mortgage servicing rights accounted for under the amortization method, net of a valuation allowance, was as follows:

| (dollars in thousands) |  | Three Months Ended March 31, |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 2010 |  | 2009 |
| Balance at Beginning of Period | \$ | 10,638 | \$ | 1,796 |
| Servicing Rights that Resulted From Asset Transfers |  | 945 |  | 3,923 |
| Amortization |  | (308) |  | (95) |
| Balance at End of Period | \$ | 11,275 | \$ | 5,624 |
| Valuation Allowance: |  |  |  |  |
| Balance at Beginning of Period | \$ | - | \$ | 292 |
| Recoveries |  | - |  | (292) |
| Balance at End of Period | \$ | - | \$ | - |
| Mortgage Servicing Rights Accounted for Under the Amortization Method, Net of a Valuation Allowance | \$ | 11,275 | \$ | 5,624 |
| Fair Value of Mortgage Servicing Rights Accounted for Under the Amortization Method |  |  |  |  |
| Beginning of Period | \$ | 14,853 | \$ | 1,504 |
| End of Period | \$ | 16,453 | \$ | 6,158 |

The key assumptions used in estimating the fair value of the Company's mortgage servicing rights as of March 31, 2010 and 2009 were as follows:


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A sensitivity analysis of the Company's fair value of mortgage servicing rights to changes in certain key assumptions as of March 31,2010 and 2009 is presented in the following table.

| (dollars in thousands) |  | March 31, |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 2010 |  | 2009 |
| Constant Prepayment Rate |  |  |  |  |
| Decrease in fair value from 25 basis points ("bps") adverse change | \$ | (385) | \$ | (259) |
| Decrease in fair value from 50 bps adverse change |  | (709) |  | (517) |
| Discount Rate |  |  |  |  |
| Decrease in fair value from 25 bps adverse change |  | (402) |  | (280) |
| Decrease in fair value from 50 bps adverse change |  | (795) |  | (558) |

This analysis generally cannot be extrapolated because the relationship of a change in one key assumption to the change in the fair value of the Company's mortgage servicing rights usually is not linear. Also, the effect of changing one key assumption without changing other assumptions is not realistic.

## Note 4. Securities Sold Under Agreements to Repurchase

The Company enters into agreements under which it sells securities subject to an obligation to repurchase the same or similar securities. Under these arrangements, the Company may transfer legal control over the assets but still retain effective control through an agreement that both entitles and obligates the Company to repurchase the assets. As a result, securities sold under agreements to repurchase are accounted for as collateralized financing arrangements and not as a sale and subsequent repurchase of securities. The obligation to repurchase the securities is reflected as a liability in the Company's Consolidated Statements of Condition, while the securities underlying the securities sold under agreements to repurchase remain in the respective asset accounts and are delivered to and held in collateral by third party trustees. The Company has not entered into agreements in which the securities sold and the related liability was not recorded in the Consolidated Statements of Condition.

As of March 31, 2010, the contractual maturities of the Company's securities sold under agreements to repurchase were as follows:

| (dollars in thousands) | Amount |
| :--- | ---: |
| Overnight | 7,000 |
| 2 to 30 Days | 658,247 |
| 31 to 90 Days | 148,189 |
| Over 90 Days | 715,611 |
| Total | $1,529,047$ |

## Note 5. Accumulated Other Comprehensive Income (Loss)

The following table presents the change in accumulated other comprehensive income (loss) for the three months ended March 31, 2010 and 2009:

| (dollars in thousands) | Before Tax Amount |  | Tax Effect |  | Net of Tax |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| March 31, 2010: |  |  |  |  |  |  |
| Net Unrealized Gains on Investment Securities |  |  |  |  |  |  |
| Available-for-Sale Arising During the Year | \$ | 39,983 | \$ | 18,436 | \$ | 21,547 |
| Reclassification of Net Gains on Investment Securities |  |  |  |  |  |  |
| Available-for-Sale Included in Net Income |  | $(20,021)$ |  | $(9,231)$ |  | $(10,790)$ |
| Change in Unrealized Gains and Losses on |  |  |  |  |  |  |
| Investment Securities Available-for-Sale |  | 19,962 |  | 9,205 |  | 10,757 |
| Amortization of Net Losses Related to Defined Benefit Plans |  | 595 |  | 214 |  | 381 |
| Change in Accumulated Other Comprehensive Income (Loss) | \$ | 20,557 | \$ | 9,419 | \$ | 11,138 |
|  |  |  |  |  |  |  |
| March 31, 2009: |  |  |  |  |  |  |
| Net Unrealized Gains on Investment Securities |  |  |  |  |  |  |
| Available-for-Sale Arising During the Year | \$ | 42,679 | \$ | 15,399 | \$ | 27,280 |
| Reclassification of Net Gains on Investment Securities |  |  |  |  |  |  |
| Available-for-Sale Included in Net Income |  | (56) |  | (19) |  | (37) |
| Change in Unrealized Gains and Losses on |  |  |  |  |  |  |
| Investment Securities Available-for-Sale |  | 42,623 |  | 15,380 |  | 27,243 |
| Amortization of Net Losses Related to Defined Benefit Plans |  | 509 |  | 183 |  | 326 |
| Change in Accumulated Other Comprehensive Income (Loss) | \$ | 43,132 | \$ | 15,563 | \$ | 27,569 |

## Note 6. Earnings Per Share

There were no adjustments to net income, the numerator, for purposes of computing basic earnings per share. The following is a reconciliation of the weighted average number of common shares outstanding for computing diluted earnings per share for the three months ended March 31, 2010 and 2009:

|  | Three Months Ended March 31, |
| :--- | ---: |
|  | $\mathbf{2 0 1 0}$ |
| Denominator for Basic Earnings Per Share | $47,914,412$ |
| Dilutive Effect of Stock Options | $\mathbf{2 0 0 9}$ |
| Dilutive Effect of Restricted Stock | 205,630 |
| Denominator for Diluted Earnings Per Share | 49,385 |
|  | 48,569 |

For the three months ended March 31, 2010 and 2009, 233,924 and 472,572 shares of stock options and restricted stock, respectively, were outstanding but not included in the calculation of diluted earnings per share as they were antidilutive.

## Note 7. Business Segments

The Company's business segments are defined as Retail Banking, Commercial Banking, Investment Services, and Treasury. The Company's internal management accounting process measures the performance of the business segments based on the management structure of the Company. This process, which is not necessarily comparable with similar information for any other financial institution, uses various techniques to assign balance sheet and income statement amounts to the business segments, including allocations of income, expense, the provision for credit losses, and capital. This process is dynamic and requires certain allocations based on judgment and other subjective factors. Unlike financial accounting, there is no comprehensive authoritative guidance for management accounting that is equivalent to GAAP.

The net interest income of the business segments reflects the results of a funds transfer pricing process that matches assets and liabilities with similar interest rate sensitivity and maturity characteristics and reflects the allocation of net interest income related to the Company's overall asset and liability management activities on a proportionate basis. The basis for the allocation of net interest income is a function of the Company's assumptions that are subject to change based on changes in current interest rates and market conditions. Funds transfer pricing also serves to transfer interest rate risk to Treasury. However, the other business segments have some latitude to retain certain interest rate exposures related to customer pricing decisions within guidelines.

## Retail Banking

Retail Banking offers a broad range of financial products and services to consumers and small businesses. Loan and lease products include residential mortgage loans, home equity lines of credit, automobile loans and leases, and installment loans. Deposit products include checking, savings, and time deposit accounts. Retail Banking also offers retail life insurance products and provides merchant services to its small business customers. Products and services from Retail Banking are delivered to customers through 71 Hawaii branch locations, 483 ATMs throughout Hawaii and the Pacific Islands, e-Bankoh (on-line banking service), a 24 -hour customer service center, and a mobile banking service.

## Commercial Banking

Commercial Banking offers products including corporate banking, commercial real estate loans, commercial lease financing, auto dealer financing, and deposit and cash management products. Commercial lending, deposit, and cash management services are offered to middle-market and large companies in Hawaii. Commercial real estate mortgages focus on customers that include investors, developers, and builders domiciled in Hawaii. Commercial Banking also includes syndicated lending activities, international banking, and operations at the Bank's 12 branches in the Pacific Islands.

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## Investment Services

Investment Services includes private banking, trust services, asset management, and institutional investment advisory services. A significant portion of this segment's income is derived from fees, which are generally based on the market values of assets under management. The private banking and personal trust group assists individuals and families in building and preserving their wealth by providing investment, credit, and trust services to high-net-worth individuals. The asset management group manages portfolios and creates investment products. Institutional sales and service offers investment advice to corporations, government entities, and foundations. This segment also provides a full service brokerage offering equities, mutual funds, life insurance, and annuity products.

## Treasury

Treasury consists of corporate asset and liability management activities, including interest rate risk management and a foreign exchange business. This segment's assets and liabilities (and related interest income and expense) consist of interest-bearing deposits, investment securities, federal funds sold and purchased, government deposits, and short- and long-term borrowings. The primary sources of noninterest income are from bank-owned life insurance and foreign exchange income related to customer driven currency requests from merchants and island visitors. The net residual effect of the transfer pricing of assets and liabilities is included in Treasury, along with the elimination of intercompany transactions.

Other organizational units (Technology, Operations, Marketing, Human Resources, Finance, Credit and Risk Management, and Corporate and Regulatory Administration) included in Treasury provide a wide-range of support to the Company's other income earning segments. Expenses incurred by these support units are charged to the business segments through an internal cost allocation process.

Selected business segment financial information as of and for the three months ended March 31, 2010 and 2009 were as follows:

| (dollars in thousands) |  | Retail Banking |  | Commercial <br> Banking |  | Investment Services |  | Treasury and Other |  | Consolidated <br> Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Three Months Ended March 31, 2010 |  |  |  |  |  |  |  |  |  |  |
| Net Interest Income | \$ | 49,623 | \$ | 40,838 | \$ | 4,323 | \$ | 12,869 | \$ | 107,653 |
| Provision for Credit Losses |  | 15,356 |  | 5,141 |  | 215 |  | (1) |  | 20,711 |
| Net Interest Income After Provision for Credit Losses |  | 34,267 |  | 35,697 |  | 4,108 |  | 12,870 |  | 86,942 |
| Noninterest Income |  | 23,466 |  | 10,019 |  | 15,027 |  | 23,270 |  | 71,782 |
| Noninterest Expense |  | $(42,333)$ |  | $(23,862)$ |  | $(14,045)$ |  | $(1,466)$ |  | $(81,706)$ |
| Income Before Provision for Income Taxes |  | 15,400 |  | 21,854 |  | 5,090 |  | 34,674 |  | 77,018 |
| Provision for Income Taxes |  | $(5,698)$ |  | $(7,892)$ |  | $(1,884)$ |  | $(8,808)$ |  | $(24,282)$ |
| Net Income |  | 9,702 |  | 13,962 |  | 3,206 |  | 25,866 |  | 52,736 |
| Total Assets as of March 31, 2010 | \$ | 3,226,303 | \$ | 2,420,063 | \$ | 298,103 | \$ | 6,491,201 | \$ | 12,435,670 |
|  |  |  |  |  |  |  |  |  |  |  |
| Three Months Ended March 31, 2009 |  |  |  |  |  |  |  |  |  |  |
| Net Interest Income (Loss) | \$ | 55,803 | \$ | 39,188 | \$ | 3,992 | \$ | $(1,921)$ | \$ | 97,062 |
| Provision for Credit Losses |  | 16,567 |  | 7,758 |  | 804 |  | (242) |  | 24,887 |
| Net Interest Income (Loss) After |  |  |  |  |  |  |  |  |  |  |
| Provision for Credit Losses |  | 39,236 |  | 31,430 |  | 3,188 |  | $(1,679)$ |  | 72,175 |
| Noninterest Income |  | 27,982 |  | 24,259 |  | 14,443 |  | 3,681 |  | 70,365 |
| Noninterest Expense |  | $(43,426)$ |  | $(26,208)$ |  | $(16,559)$ |  | $(1,740)$ |  | $(87,933)$ |
| Income Before Provision for Income Taxes |  | 23,792 |  | 29,481 |  | 1,072 |  | 262 |  | 54,607 |
| Provision for Income Taxes |  | $(8,805)$ |  | $(10,886)$ |  | (396) |  | 1,520 |  | $(18,567)$ |
| Net Income |  | 14,987 |  | 18,595 |  | 676 |  | 1,782 |  | 36,040 |
| Total Assets as of March 31, 2009 | \$ | 3,720,576 | \$ | 2,697,807 | \$ | 256,962 | \$ | 4,772,783 | \$ | 11,448,128 |

## Note 8. Pension Plans and Postretirement Benefit Plan

The components of net periodic benefit cost for the Company's pension plans and the postretirement benefit plan for the three months ended March 31 , 2010 and 2009 were as follows:

| (dollars in thousands) | Pension Benefits |  |  |  | Postretirement Benefits |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Three Months Ended March 31, |  |  |  |  |  |  |  |
|  | 2010 |  |  | 2009 | 2010 |  | 2009 |  |
| Service Cost | \$ | - | \$ | - | \$ | 117 | \$ | 109 |
| Interest Cost |  | 1,294 |  | 1,285 |  | 439 |  | 419 |
| Expected Return on Plan Assets |  | $(1,642)$ |  | $(1,332)$ |  | - |  | - |
| Amortization of: |  |  |  |  |  |  |  |  |
| Prior Service Credit |  | - |  | - |  | (53) |  | (53) |
| Net Actuarial Losses (Gains) |  | 724 |  | 732 |  | (76) |  | (119) |
| Net Periodic Benefit Cost | \$ | 376 | \$ | 685 | \$ | 427 | \$ | 356 |

The net periodic benefit cost for the Company's pension plans and postretirement benefit plan are recorded as a component of salaries and benefits in the Consolidated Statements of Income. For the three months ended March 31, 2010, the Company contributed $\$ 0.6$ million to the pension plans and $\$ 0.1$ million to the postretirement benefit plan. The Company expects to contribute $\$ 3.0$ million to the pension plans and $\$ 1.4$ million to the postretirement benefit plan for the year ending December 31, 2010.

## Note 9. Derivative Financial Instruments

The following table presents the Company's derivative financial instruments, their estimated fair values, and balance sheet location as of March 31 , 2010, December 31, 2009, and March 31, 2009:

| Derivative Financial Instruments Not Designated as Hedging Instruments ${ }^{1}$ (dollars in thousands) | As of March 31, 2010 |  |  |  | As of December 31, 2009 |  |  |  | As of March 31, 2009 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Asset <br> Derivatives |  | Liability Derivatives |  | Asset <br> Derivatives |  | Liability Derivatives |  | Asset <br> Derivatives |  | Liability Derivatives |
| Forward Commitments | \$ | 322 | \$ | 12 | \$ | 1,123 | \$ | 5 | \$ | 96 | \$ | 770 |
| Interest Rate Lock Commitments |  | 598 |  | 82 |  | 564 |  | 580 |  | 2,978 |  | 13 |
| Interest Rate Swap Agreements |  | 21,106 |  | 21,285 |  | 18,834 |  | 18,998 |  | 31,152 |  | 31,372 |
| Foreign Exchange Contracts |  | 36 |  | 391 |  | 175 |  | 402 |  | 339 |  | 1,468 |
| Total | \$ | 22,062 | \$ | 21,770 | \$ | 20,696 | \$ | 19,985 | \$ | 34,565 | \$ | 33,623 |

${ }^{1}$ Asset derivatives are included in other assets and liability derivatives are included in other liabilities in the Consolidated Statements of Condition.

The following table presents the Company's derivative financial instruments and the amount and location of the net gains and losses recognized in the statements of income for the three months ended March 31, 2010 and 2009:

| Derivative Financial Instruments Not Designated as Hedging Instruments (dollars in thousands) | Location of Net Gains (Losses) <br> Recognized in the Statements of Income |  | Three Months Ended March 31, |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2010 |  | 2009 |
| Forward Commitments | Mortgage Banking | \$ | (319) | \$ | 587 |
| Interest Rate Lock Commitments | Mortgage Banking |  | 2,359 |  | 6,925 |
| Interest Rate Swap Agreements | Other Noninterest Income |  | 154 |  | 142 |
| Foreign Exchange Contracts | Other Noninterest Income |  | 746 |  | 598 |
| Total |  | \$ | 2,940 | \$ | 8,252 |

Management has received authorization from the Bank's Board of Directors to use derivative financial instruments as an end-user in connection with its risk management activities and to accommodate the needs of its customers. Derivative financial instruments are required to be carried at its estimated fair value on the Company's Consolidated Statements of Condition. As of March 31, 2010, December 31, 2009, and March 31, 2009, the Company did not designate any derivative financial instruments as fair value, cash flow, or net investment in foreign operations hedges. The Company's free-standing derivative financial instruments have been recorded at fair value on the Company's Consolidated Statements of Condition.

The Company is a party to derivative financial instruments in the normal course of its business to meet the financing needs of its customers and to manage its own exposure to fluctuations in interest and foreign exchange rates. Where derivative financial instruments have been entered into to facilitate the risk management activities of our customers, the Company generally enters into transactions with dealers to offset its risk exposure. These financial instruments have been limited to forward commitments, interest rate lock commitments, interest rate swap agreements, and foreign exchange contracts.

The Company enters into forward commitments for the future delivery of residential mortgage loans to reduce interest rate risk associated with loans held for sale and interest rate lock commitments to fund loans at specified interest rates. The forward commitments and interest rate lock commitments are freestanding derivatives which are carried at estimated fair value with changes recorded in the mortgage banking component of noninterest income. Changes in the estimated fair value of forward commitments and interest rate lock commitments subsequent to inception are based on changes in the fair value of the underlying loan resulting from the fulfillment of the commitment and changes in the probability that the loan will fund within the terms of the commitment, which is affected primarily by changes in interest rates and the passage of time.

All of the Company's interest rate swap agreements were to facilitate the risk management strategies of a small number of commercial banking customers. The Company mitigates this risk by entering into equal and offsetting interest rate swap agreements with highly rated third parties. Changes in the estimated fair value of the Company's interest rate swap agreements are included in other noninterest income in the Company's Consolidated Statements of Income.

The Company utilizes foreign exchange contracts to offset risks related to transactions executed on behalf of customers. Changes in the estimated fair value of the Company's foreign exchange contracts are included in other noninterest income in the Company's Consolidated Statements of Income.

As with any financial instrument, derivative financial instruments have inherent risks. Adverse changes in interest rates, foreign exchange rates, and equity prices affect the Company's market risks. The market risks are balanced with the expected returns to enhance earnings performance and shareholder value, while limiting the volatility of each. The Company uses various processes to monitor its overall market risk exposure, including sensitivity analysis, value-at-risk calculations, and other methodologies.

The Company's exposure to derivative credit risk is defined as the possibility of sustaining a loss due to the failure of the counterparty to perform in accordance with the terms of the contract. Credit risks associated with derivative financial instruments are similar to those relating to traditional on-balance sheet financial instruments. The Company manages derivative credit risk with the same standards and procedures applied to its commercial lending activities.

## Note 10. Fair Value of Assets and Liabilities

## Fair Value Hierarchy

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in the principal or most advantageous market for an asset or liability in an orderly transaction between market participants at the measurement date. GAAP established a fair value hierarchy that prioritizes the use of inputs used in valuation methodologies into the following three levels:

Level 1: Inputs to the valuation methodology are quoted prices, unadjusted, for identical assets or liabilities in active markets. A quoted price in an active market provides the most reliable evidence of fair value and shall be used to measure fair value whenever available.

Level 2: Inputs to the valuation methodology include quoted prices for similar assets or liabilities in active markets; inputs to the valuation methodology include quoted prices for identical or similar assets or liabilities in markets that are not active; or inputs to the valuation methodology that are derived principally from or can be corroborated by observable market data by correlation or other means.

Level 3: Inputs to the valuation methodology are unobservable and significant to the fair value measurement. Level 3 assets and liabilities include financial instruments whose value is determined using discounted cash flow methodologies, as well as instruments for which the determination of fair value requires significant management judgment or estimation.

An asset or liability's categorization within the fair value hierarchy is based upon the lowest level of input that is significant to the fair value measurement. Management reviews and updates the fair value hierarchy classifications of the Company's assets and liabilities on a quarterly basis.

## Assets and Liabilities Measured at Fair Value on a Recurring Basis

## Investment Securities Available-for-Sale

Fair values of investment securities available-for-sale were primarily measured using information from a third-party pricing service. This pricing service provides pricing information by utilizing evaluated pricing models supported with market data information. Standard inputs include benchmark yields, reported trades, broker/dealer quotes, issuer spreads, two-sided markets, benchmark securities, bids, offers, and reference data from market research publications. If quoted prices were available in an active market, investment securities were classified as Level 1 measurements. Level 1 investment securities included debt securities issued by the U.S. Treasury. If quoted prices in active markets were not available, fair values were estimated primarily by the use of pricing models. Level 2 investment securities were primarily comprised of mortgage-backed securities issued by government agencies and U.S. governmentsponsored enterprises. In certain cases where there were limited or less transparent information provided by the Company's third-party pricing service, fair value was estimated by the use of secondary pricing services or through the use of non-binding third-party broker quotes.

On a quarterly basis, management reviews the pricing information received from the Company's third-party pricing service. This review process includes a comparison to non-binding third-party broker quotes, as well as a review of market-related conditions impacting the information provided by the Company's third-party pricing service.

Management primarily identifies investment securities which may have traded in illiquid or inactive markets by identifying instances of a significant decrease in the volume and frequency of trades, relative to historical levels, as well as instances of a significant widening of the bid-ask spread in the brokered markets. Investment securities that are deemed to have been trading in illiquid or inactive markets may require the use of significant unobservable inputs. For example, management may use quoted prices for similar investment securities in the absence of a liquid and active market for the investment securities being valued. As of March 31, 2010, management did not make adjustments to prices provided by the third-party pricing service as a result of illiquid or inactive markets.

## Mortgage Servicing Rights

Mortgage servicing rights do not trade in an active market with readily observable market data. As a result, the Company estimates the fair value of mortgage servicing rights by using a discounted cash flow model to calculate the present value of estimated future net servicing income. The assumptions used in the discounted cash flow model are those that we believe market participants would use in estimating future net servicing income, including estimates of loan prepayment rates, servicing costs, ancillary income, impound account balances, and discount rates. Significant assumptions in the valuation of mortgage servicing rights include changes in interest rates, estimated loan repayment rates, and the timing of cash flows, among other factors. Mortgage servicing rights are classified as Level 3 measurements due to the use of significant unobservable inputs and management judgment and estimation.

## Other Assets

Other assets recorded at fair value on a recurring basis are primarily comprised of investments related to deferred compensation arrangements. Quoted prices for these investments, primarily in mutual funds, are available in active markets. Thus, the Company's investments related to deferred compensation arrangements are classified as Level 1 measurements in the fair value hierarchy.

## Derivative Financial Instruments

Derivative financial instruments recorded at fair value on a recurring basis are comprised of forward commitments, interest rate lock commitments, interest rate swap agreements, and foreign exchange contracts. The fair values of forward commitments are deemed Level 2 measurements as they are primarily based on quoted prices from the secondary market based on the settlement date of the contracts, interpolated or extrapolated, if necessary, to estimate a fair value as of the end of the reporting period. The fair values of interest rate lock commitments are calculated using a discounted cash flow approach utilizing inputs such as the fall-out ratio. The fall-out ratio is derived from the Bank's internal data and is adjusted using significant management judgment as to the percentage of loans which are currently in a lock position which will ultimately not close. The fair values of interest rate swap agreements are also calculated using a discounted cash flow approach and utilize inputs such as the London Inter Bank Offered Rate swap curve, effective date, maturity date, notional amount, and stated interest rate. Interest rate lock commitments and interest rate swap agreements are deemed Level 3 measurements as significant unobservable inputs and management judgment is required. The fair values of foreign exchange contracts are calculated using the Bank's multi-currency accounting system which utilizes contract specific information such as currency, maturity date, contractual amount, and strike price, along with market data information such as spot rates of the specific currency and yield curves. Foreign exchange contracts are deemed Level 2 measurements because while they are valued using the Bank's multi-currency accounting system, significant management judgment or estimation is not required.

The Company is exposed to credit risk if the counterparties fail to perform. The Company seeks to minimize credit risk through credit approvals, limits, monitoring procedures, and collateral requirements. The Company generally enters into transactions with counterparties that carry high quality credit ratings. Credit risk associated with the counterparties as well as the Company's non-performance risk is factored into the determination of the estimated fair value of the derivative financial instruments.

The table below presents the balances of assets and liabilities measured at fair value on a recurring basis as of March 31, 2010, December 31, 2009, and March 31, 2009:

| (dollars in thousands) | Quoted Prices in Active Markets for Identical Assets or Liabilities (Level 1) |  |  | Significant Other Observable Inputs (Level 2) | SignificantUnobservableInputs(Level 3) |  |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| March 31, 2010 |  |  |  |  |  |  |  |  |
| Investment Securities Available-for-Sale |  |  |  |  |  |  |  |  |
| Debt Securities Issued by the U.S. Treasury and Government Agencies | \$ | 750,556 | \$ | 2,297 | \$ | - | \$ | 752,853 |
| Debt Securities Issued by States and Political Subdivisions |  | - |  | 53,326 |  | - |  | 53,326 |
| Debt Securities Issued by U.S. Government-Sponsored Enterprises |  | - |  | 784 |  | - |  | 784 |
| Mortgage-Backed Securities Issued by |  |  |  |  |  |  |  |  |
| Government Agencies |  | - |  | 4,303,639 |  | - |  | 4,303,639 |
| U.S. Government-Sponsored Enterprises |  | - |  | 336,637 |  | - |  | 336,637 |
| Total Mortgage-Backed Securities |  | - |  | 4,640,276 |  | - |  | 4,640,276 |
| Total Investment Securities Available-for-Sale |  | 750,556 |  | 4,696,683 |  | - |  | 5,447,239 |
| Mortgage Servicing Rights |  | - |  | - |  | 14,807 |  | 14,807 |
| Other Assets |  | 10,033 |  | - |  | - |  | 10,033 |
| Net Derivative Assets and Liabilities |  | - |  | (45) |  | 337 |  | 292 |
| Total Assets Measured at Fair Value on a Recurring Basis as of March 31, 2010 | \$ | 760,589 | \$ | 4,696,638 | \$ | 15,144 | \$ | 5,472,371 |
|  |  |  |  |  |  |  |  |  |
| December 31, 2009 |  |  |  |  |  |  |  |  |
| Investment Securities Available-for-Sale |  |  |  |  |  |  |  |  |
| Debt Securities Issued by the U.S. Treasury and Government Agencies | \$ | 718,388 | \$ | 2,404 | \$ | - | \$ | 720,792 |
| Debt Securities Issued by States and Political Subdivisions |  | - |  | 54,116 |  | - |  | 54,116 |
| Debt Securities Issued by U.S. Government-Sponsored Enterprises |  | - |  | 792 |  | - |  | 792 |
| Mortgage-Backed Securities Issued by |  |  |  |  |  |  |  |  |
| Government Agencies |  | - |  | 4,022,687 |  | - |  | 4,022,687 |
| U.S. Government-Sponsored Enterprises |  | - |  | 532,447 |  | - |  | 532,447 |
| Total Mortgage-Backed Securities |  | - |  | 4,555,134 |  | - |  | 4,555,134 |
| Total Investment Securities Available-for-Sale |  | 718,388 |  | 4,612,446 |  | - |  | 5,330,834 |
| Mortgage Servicing Rights |  | - |  | - |  | 15,332 |  | 15,332 |
| Other Assets |  | 8,979 |  | - |  | - |  | 8,979 |
| Net Derivative Assets and Liabilities |  | - |  | 891 |  | (180) |  | 711 |
| Total Assets Measured at Fair Value on a Recurring Basis as of December 31, 2009 | \$ | 727,367 | \$ | 4,613,337 | \$ | 15,152 | \$ | 5,355,856 |
|  |  |  |  |  |  |  |  |  |
| March 31, 2009 |  |  |  |  |  |  |  |  |
| Investment Securities Available-for-Sale |  |  |  |  |  |  |  |  |
| Debt Securities Issued by the U.S. Treasury and Government Agencies | \$ | 565,131 | \$ | 2,872 | \$ | - | \$ | 568,003 |
| Debt Securities Issued by States and Political Subdivisions |  | - |  | 51,610 |  | - |  | 51,610 |
| Debt Securities Issued by U.S. Government-Sponsored Enterprises |  | - |  | 145,842 |  | - |  | 145,842 |
| Mortgage-Backed Securities Issued by |  |  |  |  |  |  |  |  |
| Government Agencies |  | - |  | 603,519 |  | - |  | 603,519 |
| U.S. Government-Sponsored Enterprises |  | - |  | 1,460,453 |  | - |  | 1,460,453 |
| Private-Label Mortgage-Backed Securities |  | - |  | 252,079 |  | - |  | 252,079 |
| Total Mortgage-Backed Securities |  | - |  | 2,316,051 |  | - |  | 2,316,051 |
| Other Debt Securities |  | - |  | 25,102 |  | - |  | 25,102 |
| Total Investment Securities Available-for-Sale |  | 565,131 |  | 2,541,477 |  | - |  | 3,106,608 |
| Mortgage Servicing Rights |  | - |  | - |  | 17,904 |  | 17,904 |
| Other Assets |  | 6,343 |  | - |  | - |  | 6,343 |
| Net Derivative Assets and Liabilities |  | - |  | $(1,803)$ |  | 2,745 |  | 942 |
| Total Assets Measured at Fair Value on a Recurring Basis as of March 31, 2009 | \$ | 571,474 | \$ | 2,539,674 | \$ | 20,649 | \$ | 3,131,797 |

For the three months ended March 31, 2010 and 2009, the changes in Level 3 assets and liabilities measured at fair value on a recurring basis were as follows:

| Assets (dollars in thousands) |  |  | Mortgage <br> Servicing <br> Rights ${ }^{1}$ |  | Net Derivative Assets and Liabilities ${ }^{2}$ |  |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Three Months Ended March 31, 2010 |  |  |  |  |  |  |  |  |
| Balance as of January 1, 2010 |  |  | \$ | 15,332 | \$ | (180) | \$ | 15,152 |
| Realized and Unrealized Net Gains (Losses): |  |  |  |  |  |  |  |  |
| Included in Net Income |  |  |  | (525) |  | 2,513 |  | 1,988 |
| Purchases, Sales, Issuances, and Settlements, Net |  |  |  | - |  | $(1,996)$ |  | $(1,996)$ |
| Balance as of March 31, 2010 |  |  | \$ | 14,807 | \$ | 337 | \$ | 15,144 |
|  |  |  |  |  |  |  |  |  |
| Total Unrealized Net Gains (Losses) Included in Net Income Related to Assets Still Held as of March 31, 2010 |  |  | \$ | (93) | \$ | 337 | \$ | 244 |
| Assets (dollars in thousands) |  | Investment Securities Available-for-Sale ${ }^{3}$ |  | Mortgage Servicing Rights ${ }^{1}$ |  | Net Derivative Assets and Liabilities ${ }^{2}$ |  | Total |
| Three Months Ended March 31, 2009 |  |  |  |  |  |  |  |  |
| Balance as of January 1, 2009 | \$ | 55,715 | \$ | 19,553 | \$ | 3,051 | \$ | 78,319 |
| Realized and Unrealized Net Gains (Losses): |  |  |  |  |  |  |  |  |
| Included in Net Income |  | - |  | $(1,649)$ |  | 7,067 |  | 5,418 |
| Purchases, Sales, Issuances, and Settlements, Net |  | $(55,715)$ |  | - |  | $(7,373)$ |  | $(63,088)$ |
| Balance as of March 31, 2009 | \$ | - | \$ | 17,904 | \$ | 2,745 | \$ | 20,649 |
|  |  |  |  |  |  |  |  |  |
| Total Unrealized Net Gains (Losses) Included in Net Income Related to Assets Still Held as of March 31, 2009 | \$ | - | \$ | (92) | \$ | 2,745 | \$ | 2,653 |


| Liabilities (dollars in thousands) | Long-Term Debt ${ }^{4}$ |  | Total |  |
| :--- | ---: | ---: | ---: | :---: |
| Three Months Ended March 31, 2009 |  |  |  |  |
| Balance as of January 1, 2009 |  | 119,275 | $\$$ | 119,275 |
| Unrealized Net Gains Included in Net Income |  | $(304)$ | $(304)$ |  |
| Purchases, Sales, Issuances, and Settlements, Net | $\$$ | $(118,971)$ | $(118,971)$ |  |
| Balance as of March 31, 2009 | - | $\$$ | - |  |

1 Realized and unrealized gains and losses related to mortgage servicing rights are reported as a component of mortgage banking income in the Company's consolidated statements of income.
2 Realized and unrealized gains and losses related to interest rate lock commitments are reported as a component of mortgage banking income in the Company's consolidated statements of income. Realized and unrealized gains and losses related to interest rate swap agreements are recorded as a component of other noninterest income in the Company's consolidated statements of income.
3 Unrealized gains and losses related to investment securities available-for-sale are reported as a component of other comprehensive income in the Company's consolidated statements of condition.
4 Realized and unrealized gains and losses related to long-term debt were reported as a component of other noninterest income in the Company's consolidated statements of income.

## Assets and Liabilities Measured at Fair Value on a Nonrecurring Basis

The Company may be required periodically to measure certain assets and liabilities at fair value on a nonrecurring basis in accordance with GAAP. These adjustments to fair value usually result from the application of lower-of-cost-or-market accounting or impairment write-downs of individual assets. As of March 31, 2010, December 31, 2009, and March 31, 2009, there were no adjustments to fair value for the Company's assets and liabilities measured at fair value on a nonrecurring basis in accordance with GAAP.

## Disclosures about Fair Value of Financial Instruments

These disclosures exclude financial instruments that are recorded at fair value on a recurring basis on the Company's Consolidated Statements of Condition as well as short-term financial assets such as cash and cash equivalents, and liabilities such as short-term borrowings, for which the carrying amounts approximate fair value. The assumptions used below are expected to approximate those that market participants would use in valuing these financial instruments.

## Investment Securities Held-to-Maturity

The fair value of the Company's investment securities held-to-maturity was primarily measured using information from a third-party pricing service. Quoted prices in active markets were used whenever available. If quoted prices were not available, estimated fair values were measured using pricing models or other valuation techniques such as the present value of future cash flows, adjusted for credit loss assumptions.

## Loans Held for Sale

The estimated fair value of the Company's residential mortgage loans held for sale was determined based on quoted prices for similar loans in active markets. The estimated fair value of the Company's commercial loans held for sale was determined based on quoted prices for similar loans in active markets or agreed upon sales prices.

## Loans

The estimated fair value of the Company's loans was determined by discounting the expected future cash flows of pools of loans with similar characteristics. Loans were first segregated by type such as commercial, real estate, and consumer, and were then further segmented into fixed and variable rate and loan quality categories. Expected future cash flows were projected based on contractual cash flows, adjusted for estimated prepayments.

## Deposit Liabilities

The estimated fair values of the Company's noninterest-bearing and interest-bearing demand deposits and savings deposits were equal to the amount payable on demand (i.e., their carrying amounts) because these products have no stated maturity. The estimated fair values of the Company's time deposits were estimated using discounted cash flow analyses. The discount rates used were based on rates currently offered for deposits with similar remaining maturities.

## Long-Term Debt

The estimated fair values of the Company's long-term debt were calculated using a discounted cash flow approach and applying discount rates currently offered for new notes with similar remaining maturities and considering the Company's non-performance risk.

The following presents the carrying amount and fair values of the Company's financial instruments as of March 31, 2010, December 31, 2009, and March 31, 2009 :

| (dollars in thousands) | March 31, 2010 |  |  |  | December 31, 2009 |  |  |  | March 31, 2009 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Carrying Amount |  | Fair Value |  | Carrying Amount |  | Fair Value |  | Carrying <br> Amount |  | Fair Value |  |
| Financial Instruments - Assets |  |  |  |  |  |  |  |  |  |  |  |  |
| Investment Securities Held-to-Maturity | \$ | 167,099 | \$ | 173,646 | \$ | 181,018 | \$ | 186,668 | \$ | 228,177 | \$ | 233,633 |
| Loans Held for Sale |  | 11,143 |  | 11,124 |  | 16,544 |  | 16,552 |  | 24,121 |  | 24,189 |
| Loans ${ }^{1}$ |  | 5,074,571 |  | 5,332,043 |  | 5,217,472 |  | 5,443,649 |  | 5,780,140 |  | 5,794,067 |
| Financial Instruments - Liabilities |  |  |  |  |  |  |  |  |  |  |  |  |
| Deposits |  | 9,494,084 |  | 9,506,092 |  | 9,409,676 |  | 9,421,423 |  | 9,212,791 |  | 9,229,447 |
| Long-Term Debt ${ }^{2}$ |  | 81,338 |  | 81,429 |  | 81,338 |  | 83,265 |  | 50,000 |  | 50,252 |

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

## Forward-Looking Statements

This report contains forward-looking statements concerning, among other things, the economic and business environment in our service area and elsewhere, credit quality, our contributions to the Company's pension plans and the postretirement benefit plan, and other financial and business matters in future periods. Our forward-looking statements are based on numerous assumptions, any of which could prove to be inaccurate and actual results may differ materially from those projected because of a variety of risks and uncertainties, including, but not limited to: 1) general economic conditions either nationally, internationally, or locally may be different than expected; 2 ) unanticipated changes in the securities markets, public debt markets, and other capital markets in the U.S. and globally; 3) the effect of the increase in government intervention in the U.S. financial system; 4) competitive pressure among financial services and products; 5) the impact of legislation and changes in the regulatory environment; 6) changes in fiscal and monetary policies of the markets in which we operate; 7) actual or alleged conduct which could harm our reputation; 8) changes in accounting standards; 9) changes in tax laws or regulations or the interpretation of such laws and regulations; 10) changes in our credit quality or risk profile that may increase or decrease the required level of our reserve for credit losses; 11) changes in market interest rates that may affect credit markets and our ability to maintain our net interest margin; 12) unpredicted costs and other consequences of legal or regulatory matters involving the Company; 13) resumption of common stock repurchases; and 14) geopolitical risk, military or terrorist activity, natural disasters, or adverse weather, public health, and other conditions impacting us and our customers' operations. For a detailed discussion of these and other risks and uncertainties that could cause actual results and events to differ materially from such forward-looking statements, refer to the section entitled "Risk Factors" in Part I of our Annual Report on Form 10-K for the year ended December 31, 2009, and subsequent periodic and current reports, filed with the U.S. Securities and Exchange Commission (the "SEC"). Words such as "appears," "may," "believes," "anticipates," "expects," "intends," "targeted," and similar expressions are intended to identify forward-looking statements but are not exclusive means of identifying such statements. We do not undertake an obligation to update forwardlooking statements to reflect later events or circumstances.

## Reclassifications

Certain prior period information in Management's Discussion and Analysis of Financial Condition and Results of Operations ("MD\&A") has been reclassified to conform to current period classifications.

## Overview

Bank of Hawaii Corporation (the "Parent") is a bank holding company headquartered in Honolulu, Hawaii. The Parent's principal and only operating subsidiary is Bank of Hawaii (the "Bank").

The Bank, directly and through its subsidiaries, provides a broad range of financial services to businesses, consumers, and governments in Hawaii, Guam, and other Pacific Islands. References to "we," "our," "us," or the "Company" refer to the holding company and its subsidiaries that are consolidated for financial reporting purposes.

Our vision is "exceptional people building exceptional value for our customers, our island communities, our shareholders, and each other." "Maximizing shareholder value over time" remains our governing objective.

In striving to achieve our vision and governing objective, our business plan is balanced between growth and risk management, including the flexibility to adjust, given the uncertainties in the current economy. We remain concerned about increases in interest rates, inflation, and the unintended consequences of increased government intervention. In 2010, we intend to continue to focus on asset quality, reserve and capital levels, and liquidity, as well as opportunities to further serve our customers.

## Hawaii Economy

The first quarter of 2010 reflects general stability in Hawaii's economy. Visitor arrivals improved slightly and spending, while still weak, showed signs of stabilization. Some sectors are beginning to add modest numbers of jobs, although additional public sector job losses remain a risk. Hawaii's seasonally-adjusted unemployment rate was $6.9 \%$ at the end of February 2010 compared to the national rate of $9.7 \%$. Home sales on Oahu continue to improve and prices have stabilized, although sales on Hawaiian islands other than Oahu continue to lag. Private construction activity appears to be at a low and the sector may begin to see more benefit from Federal and State spending programs.

## Financial Highlights

For the first quarter of 2010 , net income was $\$ 52.7$ million, an increase of $\$ 16.7$ million or $46 \%$ compared to the first quarter of 2009 . Diluted earnings per share were $\$ 1.09$ per share, an increase of $\$ 0.34$ per share from the first quarter of 2009. Our higher net income for the first quarter of 2010 was primarily due to the following:

- Net interest income increased by $\$ 10.6$ million in the first quarter of 2010 , reflecting lower funding costs. Also contributing to the increase in net interest income was $\$ 2.8$ million in interest recoveries recorded in the first quarter of 2010 .
- Net gains from the sale of investment securities increased by $\$ 20.0$ million in the first quarter of 2010.
- Noninterest expense decreased by $\$ 6.2$ million in the first quarter of 2010, reflecting lower levels of salaries and benefits, legal claims and contingencies, and operational losses.
- The provision for credit losses (the "Provision") decreased by $\$ 4.2$ million in the first quarter of 2010.

The impact of these items were partially offset by a $\$ 5.2$ million decrease in mortgage banking income as a result of lower origination volume, as well as the gains from the sale of our equity interest in two watercraft leveraged leases in the first quarter of 2009. We recorded pre-tax gains of $\$ 10.0$ million and after-tax gains of $\$ 6.2$ million as a result of the sale of our equity interest in these leveraged leases.

A more detailed discussion of the changes in the various components of net income is presented in the following sections of MD\&A.

We continued to strengthen our balance sheet in the first quarter of 2010 with increased funding, reserves for credit losses, liquidity, and capital.

- Total deposits were $\$ 9.5$ billion as of March 31, 2010, an increase of $\$ 84.4$ million or $1 \%$ from December 31, 2009, and an increase of \$281.3 million or 3\% from March 31, 2009.
- Our Allowance for Loan and Lease Losses (the "Allowance") was $\$ 146.4$ million as of March 31, 2010, an increase of $\$ 2.7$ million or $2 \%$ from December 31, 2009, and an increase of $\$ 11.9$ million or $9 \%$ from March 31, 2009. The ratio of our Allowance to total loans and leases outstanding increased to $2.61 \%$ as of March 31, 2010, compared to $2.49 \%$ as of December 31, 2009, and 2.12\% as of March 31, 2009.
- Non-performing assets were $\$ 41.6$ million as of March 31, 2010, a decrease of $\$ 6.7$ million or $14 \%$ from December 31 , 2009.
- We continued to invest excess liquidity conservatively in mortgage-backed securities issued by the Government National Mortgage Association, as well as U.S. Treasury Notes, Bonds, and Inflation-Protected Securities.
- We continued to increase our capital levels during the first quarter of 2010. Shareholders' equity was $\$ 939.4$ million as of March 31, 2010, an increase of $\$ 43.4$ million or $5 \%$ from December 31, 2009, and an increase of $\$ 105.4$ million or $13 \%$ from March 31, 2009.
- Our Tier 1 capital ratio was $15.93 \%$ as of March 31, 2010, compared to $14.84 \%$ as of December 31, 2009, and $11.98 \%$ as of March 31, 2009. Our ratio of tangible common equity to risk-weighted assets was $16.75 \%$ as of March 31, 2010, compared to $15.45 \%$ as of December 31, 2009, and $12.47 \%$ as of March 31, 2009.

Table of Contents
Table 1 presents our financial highlights for the three months ended March 31, 2010 and 2009 and as of March 31, 2010, December 31, 2009, and March 31, 2009.


| (dollars in thousands, except per share amounts) |  | Three Months Ended March 31, |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 2010 |  | 2009 |
| For the Period: |  |  |  |  |
| Operating Results |  |  |  |  |
| Net Interest Income | \$ | 107,653 | \$ | 97,062 |
| Provision for Credit Losses |  | 20,711 |  | 24,887 |
| Total Noninterest Income |  | 71,782 |  | 70,365 |
| Total Noninterest Expense |  | 81,706 |  | 87,933 |
| Net Income |  | 52,736 |  | 36,040 |
| Basic Earnings Per Share |  | 1.10 |  | 0.76 |
| Diluted Earnings Per Share |  | 1.09 |  | 0.75 |
| Dividends Declared Per Share |  | 0.45 |  | 0.45 |
|  |  |  |  |  |
| Performance Ratios |  |  |  |  |
| Return on Average Assets |  | 1.73\% |  | 1.32\% |
| Return on Average Shareholders' Equity |  | 22.54 |  | 17.86 |
| Efficiency Ratio ${ }^{1}$ |  | 45.54 |  | 52.52 |
| Operating Leverage ${ }^{2}$ |  | 1.99 |  | 2.41 |
| Net Interest Margin ${ }^{3}$ |  | 3.72 |  | 3.76 |
| Dividend Payout Ratio ${ }^{4}$ |  | 40.91 |  | 59.21 |
| Average Shareholders' Equity to Average Assets |  | 7.67 |  | 7.37 |



|  | $\begin{array}{r} \text { March 31, } \\ 2010 \\ \hline \end{array}$ |  | $\begin{array}{r} \text { December 31, } \\ 2009 \\ \hline \end{array}$ |  | $\begin{array}{r} \text { March 31, } \\ 2009 \\ \hline \end{array}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| As of Period End: |  |  |  |  |  |  |
| Balance Sheet Totals |  |  |  |  |  |  |
| Loans and Leases | \$ | 5,610,081 | \$ | 5,759,785 | \$ | 6,338,726 |
| Total Assets |  | 12,435,670 |  | 12,414,827 |  | 11,448,128 |
| Total Deposits |  | 9,494,084 |  | 9,409,676 |  | 9,212,791 |
| Long-Term Debt |  | 90,309 |  | 90,317 |  | 59,003 |
| Total Shareholders' Equity |  | 939,372 |  | 895,973 |  | 833,935 |
| Asset Quality |  |  |  |  |  |  |
| Allowance for Loan and Lease Losses | \$ | 146,358 | \$ | 143,658 | \$ | 134,416 |
| Non-Performing Assets 5 |  | 41,624 |  | 48,331 |  | 40,329 |
|  |  |  |  |  |  |  |
| Financial Ratios |  |  |  |  |  |  |
| Allowance to Loans and Leases Outstanding |  | 2.61\% |  | 2.49\% |  | 2.12\% |
| Tier 1 Capital Ratio ${ }^{6}$ |  | 15.93 |  | 14.84 |  | 11.98 |
| Total Capital Ratio ${ }^{7}$ |  | 17.20 |  | 16.11 |  | 13.24 |
| Leverage Ratio ${ }^{8}$ |  | 6.97 |  | 6.76 |  | 6.92 |
| Tangible Common Equity to Total Assets ${ }^{9}$ |  | 7.30 |  | 6.96 |  | 6.97 |
| Tangible Common Equity to Risk-Weighted Assets 9 |  | 16.75 |  | 15.45 |  | 12.47 |
|  |  |  |  |  |  |  |
| Non-Financial Data |  |  |  |  |  |  |
| Full-Time Equivalent Employees |  | 2,400 |  | 2,418 |  | 2,587 |
| Branches and Offices |  | 83 |  | 83 |  | 85 |
| ATMs |  | 483 |  | 485 |  | 463 |

1 Efficiency ratio is defined as noninterest expense divided by total revenue (net interest income and total noninterest income).
2 Operating leverage is defined as the percentage change in income before the provision for credit losses and the provision for income taxes. Measures are presented on a linked quarter basis.
3 Net interest margin is defined as net interest income, on a taxable equivalent basis, as a percentage of average earning assets.
4 Dividend payout ratio is defined as dividends declared per share divided by basic earnings per share.
5 Excluded from non-performing assets are contractually binding non-accrual loans held for sale of $\$ 4.2$ million as of December 31, 2009.
6 Tier 1 Capital Ratio as of December 31, 2009 and March 31, 2009 was revised from $14.88 \%$ and $12.02 \%$, respectively.
7 Total Capital Ratio as of December 31, 2009 and March 31, 2009 was revised from $16.15 \%$ and $13.28 \%$, respectively.

* Leverage Ratio as of December 31, 2009 and March 31, 2009 was revised from $6.78 \%$ and $6.94 \%$, respectively.

9 Tangible common equity, a non-GAAP financial measure, is defined by the Company as shareholders' equity minus goodwill and intangible assets. Intangible assets are included as a component of other assets in the Consolidated Statements of Condition.

## Analysis of Statements of Income

Average balances, related income and expenses, and resulting yields and rates are presented in Table 2. An analysis of the change in net interest income, on a taxable equivalent basis, is presented in Table 3.


1 Non-performing loans and leases are included in the respective average loan and lease balances. Income, if any, on such loans and leases is recognized on a cash basis.
2 Comprised of other consumer revolving credit, installment, and consumer lease financing.
3 Interest income includes taxable equivalent basis adjustments, based upon a federal statutory tax rate of $35 \%$, of $\$ 239,000$ and $\$ 226,000$ for the three months ended March 31 , 2010 and 2009, respectively.

Analysis of Change in Net Interest Income - Taxable Equivalent Basis
Table 3

| (dollars in millions) | Three Months Ended March 31, 2010 Compared to March 31, 2009 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Volume ${ }^{1}$ |  | Rate ${ }^{1}$ |  |  | Total |
| Change in Interest Income: |  |  |  |  |  |  |
| Funds Sold | \$ | (0.3) | \$ | - | \$ | (0.3) |
| Investment Securities |  |  |  |  |  |  |
| Trading |  | (0.3) |  | (0.3) |  | (0.6) |
| Available-for-Sale |  | 24.4 |  | (12.8) |  | 11.6 |
| Held-to-Maturity |  | (0.7) |  | - |  | (0.7) |
| Loans Held for Sale |  | (0.2) |  | 0.5 |  | 0.3 |
| Loans and Leases |  |  |  |  |  |  |
| Commercial and Industrial |  | (2.7) |  | 2.5 |  | (0.2) |
| Commercial Mortgage |  | 1.3 |  | (0.4) |  | 0.9 |
| Construction |  | (0.6) |  | 0.3 |  | (0.3) |
| Commercial Lease Financing |  | (0.5) |  | 0.2 |  | (0.3) |
| Residential Mortgage |  | (4.0) |  | (1.4) |  | (5.4) |
| Home Equity |  | (1.4) |  | (0.3) |  | (1.7) |
| Automobile |  | (1.6) |  | (0.2) |  | (1.8) |
| Other 2 |  | (0.8) |  | (0.1) |  | (0.9) |
| Total Loans and Leases |  | (10.3) |  | 0.6 |  | (9.7) |
| Total Change in Interest Income |  | 12.6 |  | (12.0) |  | 0.6 |
|  |  |  |  |  |  |  |
| Change in Interest Expense: |  |  |  |  |  |  |
| Interest-Bearing Deposits |  |  |  |  |  |  |
| Savings |  | 1.7 |  | (5.5) |  | (3.8) |
| Time |  | (1.7) |  | (3.2) |  | (4.9) |
| Total Interest-Bearing Deposits |  | - |  | (8.7) |  | (8.7) |
| Securities Sold Under Agreements to Repurchase |  | 3.1 |  | (3.4) |  | (0.3) |
| Long-Term Debt |  | (0.8) |  | (0.2) |  | (1.0) |
| Total Change in Interest Expense |  | 2.3 |  | (12.3) |  | (10.0) |
|  |  |  |  |  |  |  |
| Change in Net Interest Income | \$ | 10.3 | \$ | 0.3 | \$ | 10.6 |

${ }^{1}$ The changes for each category of interest income and expense are allocated between the portion of changes attributable to the variance in volume and rate for that category.
${ }^{2}$ Comprised of other consumer revolving credit, installment, and consumer lease financing.

## Net Interest Income

Net interest income is affected by both changes in interest rates (rate) and the amount and composition of earning assets and interest-bearing liabilities (volume). Net interest margin is calculated as the yield on average earning assets minus the interest rate paid on average interestbearing liabilities.

As demand for new lending opportunities remained soft in 2009 and into 2010, we invested some of our liquidity into investment securities.

Net interest income, on a taxable equivalent basis, increased by $\$ 10.6$ million or $11 \%$ in the first quarter of 2010 compared to the same period in 2009, primarily due to lower funding costs on our interest-bearing liabilities. Our net interest margin decreased by 4 basis points in the first quarter of 2010 compared to the same period in 2009.

Rates paid on our interest-bearing liabilities decreased by 58 basis points in the first quarter of 2010 compared to the same period in 2009, reflective of the re-pricing of our liabilities at lower interest rates. Rates paid on our interest-bearing
deposits decreased by 53 basis points and rates paid on our securities sold under agreement to repurchase decreased by 117 basis points, primarily due to lower rates paid on placements with government entities. Partially offsetting our lower funding costs were lower yields received on our interest-earning assets in the first quarter of 2010 compared to the same period in 2009. Yields on our interest-earning assets decreased by 50 basis points in the first quarter of 2010 compared to the same period in 2009, primarily due to the lower yields in our investment securities portfolio. Although average balances of our investment securities available-for-sale portfolio increased by $\$ 2.6$ billion, yields decreased by 158 basis points as a result of a lower risk and lower yield investment strategy. Also contributing to the lower yields on our interest-earning assets was a 23 basis point decrease in our yields earned on our residential mortgage loan portfolio, primarily due to customers refinancing their loans at lower interest rates. Partially offsetting the lower yields on these interestearning assets was a 114 basis point increase in our yields on commercial and industrial loans due to a $\$ 2.4$ million interest recovery in February 2010 related to a loan that was charged-off in 2002. We also recognized a $\$ 0.4$ million interest recovery on a commercial loan held for sale in March 2010.

Average balances of our interest-earning assets increased by $\$ 1.3$ billion or $12 \%$ in the first quarter of 2010 compared to the same period in 2009 , primarily due to the previously noted $\$ 2.6$ billion increase in our investment securities available-for-sale portfolio. The deployment of funds was primarily made in mortgage-backed securities issued by government agencies and debt securities issued by the U.S. Treasury. Partially offsetting the increase in our investment securities available-forsale portfolio was a $\$ 759.6$ million or $12 \%$ decrease in our average loans and leases in the first quarter of 2010 compared to the same period in 2009. This decrease was due to continued pay downs in loan and lease balances, along with weak demand for new lending opportunities. Average balances of our interest-bearing liabilities increased by $\$ 858.7$ million or $11 \%$ in the first quarter of 2010 compared to the same period in 2009. The average balances in our savings deposits increased by $\$ 901.2$ million, primarily due to the continued success of our bonus rate savings and business money market savings products. This increase was partially offset by a $\$ 364.3$ million decrease in average time deposit balances, as some customers moved their deposits to more liquid savings products, and a $\$ 226.6$ million decrease in our average interest-bearing demand deposit balances, as some customers sought higher yielding deposit products. Also contributing to the increase in our average interestbearing liabilities was a $\$ 596.3$ million increase in average balances of securities sold under agreements to repurchase in the first quarter of 2010 compared to the same period in 2009. This increase was primarily due to a government entity moving funds from a savings account to an account under securities sold under agreements to repurchase.

## Provision for Credit Losses

The Provision reflects our judgment of the expense or benefit necessary to achieve the appropriate amount of the Allowance. We maintain the Allowance at levels adequate to cover our estimate of probable credit losses as of the end of the reporting period. The Allowance is determined through detailed quarterly analyses of the loan and lease portfolio. The Allowance is based on our loss experience and changes in the economic environment, as well as an ongoing assessment of our credit quality. We recorded a Provision of $\$ 20.7$ million in the first quarter of 2010 compared to a Provision of $\$ 24.9$ million in the first quarter of 2009. The lower Provision recorded in the first quarter of 2010 reflects stabilizing economic conditions, partially offset by continued weakness in our consumer loan portfolios. For further discussion on the Allowance, see the "Corporate Risk Profile - Reserve for Credit Losses" section in MD\&A.

## Noninterest Income

Noninterest income increased by $\$ 1.4$ million or $2 \%$ in the first quarter of 2010 compared to the same period in 2009.

Trust and asset management income remained relatively unchanged in the first quarter of 2010 compared to the same period in 2009. Mutual fund management fees decreased by $\$ 1.3$ million primarily due to an increase in fee waivers in our money market funds due to low yields, as well as a decline in our money market fund holdings. However, the decrease was entirely offset by increases in other fees such as special service fees, agency fees, and tax service fees. Total trust assets under administration were $\$ 10.1$ billion as of March 31, 2010, $\$ 9.9$ billion as of December 31, 2009, and \$9.1 billion as of March 31, 2009.

Mortgage banking income decreased by $\$ 5.2$ million or $60 \%$ in the first quarter of 2010 compared to the same period in 2009. This decrease was primarily due to lower loan origination volume for the quarter, the result of lower refinancing activity due to higher interest rates on conforming saleable mortgage-based products in the first quarter of 2010 compared to the same period in 2009. Residential mortgage loan originations were $\$ 151.5$ million in the first quarter of 2010 , a $\$ 337.7$ million or $69 \%$ decrease compared to the same period in 2009. Residential mortgage loan sales were $\$ 113.3$ million in the first quarter of 2010, a $\$ 285.1$ million or $72 \%$ decrease compared to the same period in 2009.

Service charges on deposit accounts were $\$ 13.8$ million for the first quarter of 2010 compared to $\$ 13.4$ million for the same period in 2009. These results include overdraft fees. Beginning on July 1, 2010 for new customers and August 15, 2010 for existing customers, federal rules will prohibit a financial institution from assessing a fee to complete an ATM withdrawal or one-time debit card transaction which will cause an overdraft unless the customer consents in advance ("opts-in"). In the first quarter of 2010, we charged customers approximately $\$ 6.3$ million in overdraft fees for ATM and one-time debit card transactions.

Investment securities net gains were $\$ 20.0$ million in the first quarter of 2010 compared to $\$ 0.1$ million in the first quarter of 2009 . We sold available-for-sale investment securities in the first quarter of 2010 to preserve capital levels while managing our duration and extension risk in a potentially rising interest rate environment in future reporting periods.

Insurance income decreased by $\$ 2.9$ million or $52 \%$ in the first quarter of 2010 compared to the same period in 2009. This decrease was largely due to the sale of assets of our retail insurance brokerage operation, Bank of Hawaii Insurance Services, Inc. in June 2009, and our wholesale insurance business, BOH Wholesale Insurance Agency, Inc. (formerly known as Triad Insurance Agency, Inc.) in October 2009. Partially offsetting this decrease was a $\$ 0.4$ million increase in income from annuity and life insurance products.

Other noninterest income decreased by $\$ 10.4$ million or $65 \%$ in the first quarter of 2010 compared to the same period in 2009. This decrease was primarily due to a $\$ 10.0$ million pre-tax gain from the sale of our equity interest in two watercraft leveraged leases in the first quarter of 2009.

## Noninterest Expense

Noninterest expense decreased by $\$ 6.2$ million or $7 \%$ in the first quarter of 2010 compared to the same period in 2009.

Table 4 presents the components of salaries and benefits expense for the first quarter of 2010 and 2009.

| Salaries and Benefits | Table 4 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Three Months Ended March 31, |  |  |  |
| (dollars in thousands) |  | 2010 |  | 2009 |
| Salaries | \$ | 29,143 | \$ | 29,845 |
| Incentive Compensation |  | 3,446 |  | 3,292 |
| Share-Based Compensation and Cash Grants for the Purchase of Company Stock |  | 556 |  | 787 |
| Commission Expense |  | 1,346 |  | 2,255 |
| Retirement and Other Benefits |  | 4,109 |  | 4,619 |
| Payroll Taxes |  | 3,433 |  | 3,500 |
| Medical, Dental, and Life Insurance |  | 2,480 |  | 2,664 |
| Separation Expense |  | 51 |  | 66 |
| Total Salaries and Benefits | \$ | 44,564 | \$ | 47,028 |

Salaries and benefits expense decreased by $\$ 2.5$ million or $5 \%$ in the first quarter of 2010 compared to the same period in 2009. This decrease was primarily due to a $\$ 0.9$ million decrease in commission expense, a $\$ 0.7$ million decrease in base salaries as a result of fewer full-time equivalent employees, and a $\$ 0.5$ million decrease in retirement and other benefits.

Federal Deposit Insurance Corporation ("FDIC") insurance expense increased by $\$ 1.3$ million or $71 \%$ in the first quarter of 2010 compared to the same period in 2009. The increase was primarily due to the Company fully utilizing its credits from the Federal Deposit Insurance Reform Act of 2005, which were available to offset our deposit insurance assessments, in March 2009.

Other noninterest expense decreased by $\$ 4.6$ million or $21 \%$ in the first quarter of 2010 compared to the same period in 2009. This decrease was primarily due to:

- $\quad \$ 1.8$ million reduction in expenses related to legal claims and contingencies;
- $\quad \$ 1.2$ million decrease in operational losses; and
- $\quad \$ 0.9$ million premium recorded in the first quarter of 2009 related to the early repayment of our $\$ 25.0$ million privately placed notes.


## Provision for Income Taxes

Table 5 presents our provision for income taxes and effective tax rates for the first quarter of 2010 and 2009.

| Provision for Income Taxes and Effective Tax Rates |  | Table 5 |  |
| :--- | :---: | :---: | :---: |
|  | Three Months Ended <br> March 31, |  |  |
|  |  | $\mathbf{2 0 1 0}$ |  |
| (dollars in thousands) | $\$$ | 24,282 | $\$$ |
| Provision for Income Taxes | $31.53 \%$ | 18,567 |  |
| Effective Tax Rates |  |  |  |

The lower effective tax rate for the first quarter of 2010 compared to the same period in 2009 was primarily due to the expected utilization of capital losses on the sale of a low-income housing investment.

## Analysis of Statements of Condition

## Investment Securities

The carrying value of our investment securities was $\$ 5.6$ billion as of March 31, 2010, $\$ 5.5$ billion as of December 31, 2009, and $\$ 3.3$ billion as of March 31, 2009. The increase in the carrying value of our investment securities from December 31, 2009 and March 31, 2009 was primarily due to additional investments made in mortgage-backed securities issued by government agencies and debt securities issued by the U.S. Treasury. These investments in high grade securities with base durations of less than three years, allows us to maintain flexibility to redeploy funds as opportunities may arise. Gross unrealized gains in our investment securities portfolio were $\$ 74.8$ million as of March 31, 2010, $\$ 68.5$ million as of December 31, 2009, and $\$ 69.1$ million as of March 31, 2009.

Gross unrealized losses on our temporarily impaired investment securities were $\$ 7.2$ million as of March 31, 2010, $\$ 21.8$ million as of December 31, 2009, and $\$ 27.7$ million as of March 31, 2009. As of March 31, 2010, the gross unrealized losses were primarily related to mortgage-backed securities issued by government agencies attributable to changes in interest rates, relative to when the investment securities were purchased.

As of March 31, 2010, we did not own any subordinated debt, or preferred or common stock of the Federal National Mortgage Association or the Federal Home Loan Mortgage Corporation. As of March 31, 2010, we also did not own any private-label mortgage backed securities. See Note 2 to the Consolidated Financial Statements for more information.

## Loans and Leases

Table 6 presents the composition of our loan and lease portfolio by major categories.

| $\underline{\text { Loan and Lease Portfolio Balances }}$ | March 31, 2010 |  | December 31,2009 |  | $\begin{array}{r} \hline \text { September 30, } \\ 2009 \\ \hline \end{array}$ |  | $\begin{array}{r} \hline \text { June 30, } \\ 2009 \\ \hline \end{array}$ |  | Table 6 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (dollars in thousands) |  |  |  | $\begin{array}{r} \text { March 31, } \\ 2009 \end{array}$ |  |  |  |  |
| Commercial |  |  |  |  |  |  |  |  |  |  |
| Commercial and Industrial | \$ | 782,298 |  |  | \$ | 795,167 | \$ | 845,056 | \$ | 932,444 | \$ | 1,000,640 |
| Commercial Mortgage |  | 834,086 |  | 841,431 |  | 777,498 |  | 788,226 |  | 726,193 |
| Construction |  | 104,349 |  | 108,395 |  | 137,414 |  | 140,455 |  | 153,754 |
| Lease Financing |  | 398,939 |  | 412,933 |  | 458,696 |  | 468,030 |  | 454,822 |
| Total Commercial |  | 2,119,672 |  | 2,157,926 |  | 2,218,664 |  | 2,329,155 |  | 2,335,409 |
| Consumer |  |  |  |  |  |  |  |  |  |  |
| Residential Mortgage |  | 2,138,094 |  | 2,190,677 |  | 2,246,729 |  | 2,309,971 |  | 2,402,061 |
| Home Equity |  | 892,109 |  | 921,571 |  | 952,076 |  | 977,632 |  | 1,016,381 |
| Automobile |  | 260,472 |  | 283,937 |  | 299,657 |  | 309,877 |  | 343,642 |
| Other ${ }^{1}$ |  | 199,734 |  | 205,674 |  | 214,232 |  | 223,276 |  | 241,233 |
| Total Consumer |  | 3,490,409 |  | 3,601,859 |  | 3,712,694 |  | 3,820,756 |  | 4,003,317 |
| Total Loans and Leases | \$ | 5,610,081 | \$ | 5,759,785 | \$ | 5,931,358 | \$ | 6,149,911 | \$ | 6,338,726 |

${ }^{1}$ Comprised of other revolving credit, installment, and lease financing.

Total loans and leases as of March 31, 2010 decreased by $\$ 149.7$ million or 3\% from December 31, 2009 and decreased by $\$ 728.6$ million or $11 \%$ from March 31, 2009.

Commercial loans and leases as of March 31, 2010 decreased by $\$ 38.3$ million or $2 \%$ from December 31, 2009, with balances decreasing in all commercial lending categories during the first quarter of 2010. Demand for commercial lending opportunities continues to remain soft as a result of current economic conditions. Commercial loans and leases as of March 31, 2010 decreased by $\$ 215.7$ million or $9 \%$ from March 31, 2009. Commercial loans and leases decreased in all lending categories, except for commercial mortgage, which was consistent with the slow economy in Hawaii and our
efforts to reduce risk in our positions in Shared National Credits and leveraged leases. The increase in our commercial mortgage portfolio from March 31, 2009 was primarily due to one new commercial credit added in the second quarter of 2009 and our purchase of a $\$ 47.5$ million portfolio of seasoned loans, secured by real estate in Hawaii, in December 2009.

Consumer loans and leases as of March 31, 2010 decreased by $\$ 111.5$ million or 3\% from December 31, 2009 and decreased by $\$ 512.9$ million or $13 \%$ from March 31, 2009. Balances in all consumer lending categories decreased over the past 12 months due to reduced customer demand in a slow economy as well as our disciplined underwriting approach.

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Table 7 presents the composition of our loan and lease portfolio by geographic area and by major categories.

| Geographic Distribution of Loan and Lease Portfolio | $\begin{array}{r} \text { March 31, } \\ 2010 \end{array}$ |  | December 30, 2009 |  | September 30, 2009 |  | $\begin{array}{r} \hline \text { June 30, } \\ 2009 \\ \hline \end{array}$ |  |  | Table 7 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (dollars in thousands) |  |  | $\begin{array}{r} \hline \text { March 31, } \\ 2009 \end{array}$ |  |  |  |  |
| Commercial |  |  |  |  |  |  |  |  |  |  |
| Hawaii |  |  |  |  |  |  |  |  |  |  |
| Commercial and Industrial | \$ | 628,777 |  |  | \$ | 632,415 | \$ | 649,686 | \$ | 685,333 | \$ | 661,733 |
| Commercial Mortgage |  | 763,913 |  | 769,303 |  | 701,712 |  | 701,135 |  | 640,224 |
| Construction |  | 104,349 |  | 108,395 |  | 133,668 |  | 134,638 |  | 146,258 |
| Lease Financing |  | 38,021 |  | 39,664 |  | 43,079 |  | 45,507 |  | 50,311 |
| U.S. Mainland ${ }^{1}$ |  |  |  |  |  |  |  |  |  |  |
| Commercial and Industrial |  | 80,449 |  | 90,345 |  | 121,495 |  | 171,062 |  | 232,772 |
| Commercial Mortgage |  | 2,415 |  | 2,570 |  | 4,050 |  | 14,086 |  | 14,210 |
| Construction |  | - |  | - |  | 3,746 |  | 5,817 |  | 6,220 |
| Lease Financing |  | 324,054 |  | 335,507 |  | 378,605 |  | 385,064 |  | 372,008 |
| Guam |  |  |  |  |  |  |  |  |  |  |
| Commercial and Industrial |  | 58,890 |  | 62,197 |  | 62,599 |  | 64,151 |  | 73,595 |
| Commercial Mortgage |  | 64,419 |  | 66,113 |  | 68,205 |  | 69,667 |  | 70,056 |
| Construction |  | - |  | - |  | - |  | - |  | 1,276 |
| Lease Financing |  | 17,724 |  | 18,600 |  | 17,848 |  | 18,293 |  | 14,479 |
| Other Pacific Islands |  |  |  |  |  |  |  |  |  |  |
| Commercial and Industrial |  | 6,560 |  | 7,047 |  | 7,557 |  | 8,470 |  | 9,343 |
| Commercial Mortgage |  | 1,230 |  | 1,330 |  | 1,409 |  | 1,510 |  | 1,609 |
| Foreign ${ }^{2}$ |  |  |  |  |  |  |  |  |  |  |
| Commercial and Industrial |  | 7,622 |  | 3,163 |  | 3,719 |  | 3,428 |  | 23,197 |
| Commercial Mortgage |  | 2,109 |  | 2,115 |  | 2,122 |  | 1,828 |  | 94 |
| Lease Financing |  | 19,140 |  | 19,162 |  | 19,164 |  | 19,166 |  | 18,024 |
| Total Commercial |  | 2,119,672 |  | 2,157,926 |  | 2,218,664 |  | 2,329,155 |  | 2,335,409 |
| Consumer |  |  |  |  |  |  |  |  |  |  |
| Hawaii |  |  |  |  |  |  |  |  |  |  |
| Residential Mortgage |  | 1,948,831 |  | 1,996,713 |  | 2,046,966 |  | 2,103,104 |  | 2,189,237 |
| Home Equity |  | 851,957 |  | 879,903 |  | 908,051 |  | 931,010 |  | 967,570 |
| Automobile |  | 192,759 |  | 208,130 |  | 216,843 |  | 219,346 |  | 239,960 |
| Other ${ }^{3}$ |  | 156,985 |  | 159,010 |  | 163,092 |  | 167,695 |  | 181,102 |
| U.S. Mainland ${ }^{1}$ |  |  |  |  |  |  |  |  |  |  |
| Home Equity |  | 18,608 |  | 19,659 |  | 21,093 |  | 23,222 |  | 25,876 |
| Automobile |  | 26,198 |  | 29,645 |  | 32,675 |  | 36,302 |  | 41,785 |
| Guam |  |  |  |  |  |  |  |  |  |  |
| Residential Mortgage |  | 181,837 |  | 186,374 |  | 192,078 |  | 198,941 |  | 204,902 |
| Home Equity |  | 19,107 |  | 19,043 |  | 19,884 |  | 20,223 |  | 19,726 |
| Automobile |  | 38,381 |  | 42,482 |  | 46,095 |  | 49,799 |  | 56,665 |
| Other ${ }^{3}$ |  | 21,792 |  | 23,630 |  | 25,639 |  | 27,475 |  | 29,518 |
| Other Pacific Islands |  |  |  |  |  |  |  |  |  |  |
| Residential Mortgage |  | 7,426 |  | 7,590 |  | 7,685 |  | 7,926 |  | 7,922 |
| Home Equity |  | 2,437 |  | 2,966 |  | 3,048 |  | 3,177 |  | 3,209 |
| Automobile |  | 3,134 |  | 3,680 |  | 4,044 |  | 4,430 |  | 5,232 |
| Other ${ }^{3}$ |  | 20,951 |  | 23,027 |  | 25,497 |  | 28,096 |  | 30,609 |
| Foreign ${ }^{2}$ |  |  |  |  |  |  |  |  |  |  |
| Other ${ }^{3}$ |  | 6 |  | 7 |  | 4 |  | 10 |  | 4 |
| Total Consumer |  | 3,490,409 |  | 3,601,859 |  | 3,712,694 |  | 3,820,756 |  | 4,003,317 |
| Total Loans and Leases | \$ | 5,610,081 | \$ | 5,759,785 | \$ | 5,931,358 | \$ | 6,149,911 | \$ | 6,338,726 |

[^1]Our commercial and consumer lending activities are concentrated primarily in Hawaii and the Pacific Islands. Our commercial loan and lease portfolio to borrowers based on the U.S. Mainland includes participation in Shared National Credits and leveraged lease financing. Our consumer loan and lease portfolio includes limited lending activities on the U.S. Mainland.

## Other Assets

Table 8 presents the major components of other assets as of March 31, 2010, December 31, 2009, and March 31, 2009.


Other assets as of March 31, 2010 increased by $\$ 5.9$ million or $1 \%$ from December 31, 2009. The increase in other assets from December 31, 2009 was primarily due to a $\$ 2.3$ million increase in the estimated fair value of our customer-related interest rate swap accounts, which have offsetting amounts recorded in other liabilities. Also contributing to the increase in other assets was a $\$ 1.7$ million increase in the value of our bank-owned life insurance and a $\$ 0.9$ million increase each in our federal tax deposit account and in receivable balances related to the sale of investment securities which were in the process of settlement as of period end.

Other assets as of March 31, 2010 increased by $\$ 29.0$ million or 6\% from March 31, 2009. The increase in other assets from March 31, 2009 was primarily due to a $\$ 42.3$ million prepayment of our FDIC quarterly risk-based assessments for 2010, 2011, and 2012 which was made in December 2009. The remaining balance of this prepayment to the FDIC was $\$ 39.7$ million as of March 31, 2010. Also contributing to the increase in other assets was a $\$ 6.4$ million increase in the value of our bank-owned life insurance. This was partially offset by a $\$ 12.5$ million decrease in the estimated fair value of our derivative financial instruments and a $\$ 2.9$ million
decrease in accounts receivable, arising in the normal course of business.
As of March 31, 2010, the carrying value of our Federal Home Loan Bank of Seattle ("FHLB") stock was $\$ 61.3$ million. Our investment in the FHLB is a condition of membership and, as such, is required to obtain credit and other services from the FHLB. As of December 31, 2009, the FHLB met all of its regulatory capital requirements, but remained classified as "undercapitalized" by its primary regulator, the Federal Housing Finance Agency, due to several factors including the possibility that further declines in the value of its private-label mortgagebacked securities could cause it to fall below its risk-based capital requirements. Due to this determination, the FHLB remains unable to repurchase or redeem capital stock or to pay dividends. The Bank continues to use and has access to the services of the FHLB. Management considers several factors in evaluating impairment including the commitment of the issuer to perform its obligations and to provide services to the Bank. Based upon the foregoing, management has not recorded an impairment of the carrying value of our FHLB stock as of March 31, 2010.

## Deposits

Table 9 presents the composition of our deposits by major customer categories.

| Deposits Table 9 |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (dollars in thousands) |  | $\begin{array}{r} \hline \text { March 31, } \\ 2010 \end{array}$ |  | December 31, $\mathbf{2 0 0 9}$ |  | September 30, 2009 |  | $\begin{array}{r} \hline \text { June 30, } \\ 2009 \\ \hline \end{array}$ |  | $\begin{array}{r} \text { March 31, } \\ 2009 \end{array}$ |
| Consumer | \$ | 4,940,576 | \$ | 4,926,567 | \$ | 4,776,626 | \$ | 4,747,612 | \$ | 4,702,494 |
| Commercial |  | 4,125,587 |  | 4,114,583 |  | 4,002,068 |  | 3,828,521 |  | 3,645,842 |
| Public and Other |  | 427,921 |  | 368,526 |  | 471,406 |  | 443,528 |  | 864,455 |
| Total Deposits | \$ | 9,494,084 | \$ | 9,409,676 | \$ | 9,250,100 | \$ | 9,019,661 | \$ | 9,212,791 |

Deposit balances as of March 31, 2010 increased by $\$ 84.4$ million or $1 \%$ from December 31, 2009. The increase was primarily due to a $\$ 79.8$ million increase in our bonus rate savings products, a $\$ 46.2$ million increase in our qualified public money management accounts, and a $\$ 38.0$ million increase in our public time deposits. This was partially offset by a $\$ 68.7$ million decrease in our analyzed business checking accounts.

Deposit balances as of March 31, 2010 increased by $\$ 281.3$ million or $3 \%$ from March 31 , 2009. The increase was primarily due to a $\$ 421.1$ million increase in our bonus rate savings products, a $\$ 386.8$ million increase in our business money market savings accounts, and a $\$ 181.1$ million increase in our business checking accounts. This was partially offset by a $\$ 403.2$ million decrease in our commercial and consumer time deposits and a $\$ 319.8$ decrease in our qualified public money management accounts.

Table 10 presents the composition of our savings deposits.

| Savings Deposits Table 10 |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (dollars in thousands) |  | March 31, 2010 |  | December 31, 2009 |  | September 30, 2009 |  | $\begin{array}{r} \hline \text { June 30, } \\ 2009 \end{array}$ |  | March 31, 2009 |
| Money Market | \$ | 2,005,902 | \$ | 1,967,554 | \$ | 2,008,094 | \$ | 1,769,023 | \$ | 1,607,375 |
| Regular Savings |  | 2,509,695 |  | 2,438,415 |  | 2,357,163 |  | 2,285,016 |  | 2,298,334 |
| Total Savings Deposits | \$ | 4,515,597 | \$ | 4,405,969 | \$ | 4,365,257 | \$ | 4,054,039 | \$ | 3,905,709 |

Table 11 presents our quarterly average balance of time deposits of $\$ 100,000$ or more.


## Borrowings and Long-Term Debt

Borrowings consisted of funds purchased and short-term borrowings, including commercial paper. Borrowings were $\$ 16.2$ million as of March 31, 2010, a $\$ 0.4$ million or 3\% increase from December 31, 2009, and a $\$ 3.5$ million or $18 \%$ decrease from March 31, 2009. We manage the level of our borrowings to provide adequate sources of liquidity. Due to our high level of deposits and increased capital levels, we have minimized the level of borrowings as a source of funds.

Long-term debt was $\$ 90.3$ million as of March 31, 2010, relatively unchanged from December 31, 2009, and a $\$ 31.3$ million or $53 \%$ increase from March 31, 2009. The increase in long-term debt from March 31, 2009 was primarily due to a May 2009 transaction in which we replaced an existing leveraged lease with a direct financing lease with a sub-lessee to the leveraged lease transaction. This resulted in the recognition of $\$ 32.4$ million in non-recourse debt on the Consolidated Statements of Condition, which was previously not recognized as an obligation of the Company under leveraged lease accounting treatment.

## Securities Sold Under Agreements to Repurchase

Table 12 presents the composition of our securities sold under agreements to repurchase as of March 31, 2010, December 31, 2009, and March 31 , 2009 .

| Securities Sold Under Agreements to Repurchase |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
|  |  |  |  |

Securities sold under agreements to repurchase as of March 31, 2010 decreased by $\$ 89.7$ million or $6 \%$ from December 31, 2009. The decrease was primarily due to our ongoing evaluation of our liquidity position. Securities sold under agreements to repurchase as of March 31, 2010 increased by $\$ 684.8$ million or $81 \%$ from March 31, 2009. The increase was primarily due to new placements to accommodate local government entities. As of March 31, 2010, the weighted average maturity was 40 days for our securities sold under agreements to repurchase with government entities and 7.04 years for securities sold under agreements to repurchase with private institutions, subject to the private institutions' right to terminate agreements at earlier specified dates which could decrease the weighted average maturity to 352 days. As of March 31, 2010, $\$ 125.0$ million of our securities sold under agreements to repurchase placed with private institutions were indexed to the London Inter Bank Offered Rate ("LIBOR") with the remaining $\$ 550.0$ million at fixed interest rates. If the agreements indexed to LIBOR with private institutions are not terminated by specified dates, the interest rates on the agreements become fixed, at rates ranging from $4.25 \%$ to $5.00 \%$, for the remaining term of the respective agreements. As of March 31, 2010, the weighted average interest rate for outstanding agreements with government entities and private institutions was $0.14 \%$ and $3.65 \%$, respectively. We have not entered into agreements in which the securities sold and the related liability was not recorded in the Consolidated Statements of Condition.

## Shareholders' Equity

As of March 31, 2010, shareholders' equity was $\$ 939.4$ million, an increase of $\$ 43.4$ million or $5 \%$ from December 31, 2009, and an increase of $\$ 105.4$ million or $13 \%$ from March 31, 2009. The increase in shareholders' equity from December 31, 2009 was primarily due to earnings for the first quarter of 2010 of $\$ 52.7$ million and changes in the fair value of our investment securities available-for-sale, net of tax, of $\$ 10.8$ million. The change in fair value of our investment securities available-for-sale, net of tax, was primarily due to favorable interest rate movements and the larger investment securities portfolio as of March 31, 2010. This was partially offset by cash dividends paid of $\$ 21.6$ million. Consistent with our strategy to build capital levels, we have not repurchased shares of our common stock in 2010. Further discussion on our capital structure is included in the "Corporate Risk Profile - Capital Management" section of MD\&A.

## Analysis of Business Segments

Our business segments are Retail Banking, Commercial Banking, Investment Services, and Treasury.

Table 13 summarizes net income from our business segments for the three months ended March 31, 2010 and 2009. Additional information about segment performance is presented in Note 7 to the Consolidated Financial Statements

| Business Segment Net Income |  | Table 13 |  |
| :--- | ---: | ---: | ---: |
|  | Three Months Ended March 31, |  |  |
| (dollars in thousands) | $\mathbf{2 0 1 0}$ | $\mathbf{2 0 0 9}$ |  |
| Retail Banking | 9,702 | $\$$ | 14,987 |
| Commercial Banking | 13,962 | 18,595 |  |
| Investment Services | 3,206 | 676 |  |
| Total | 26,870 | 34,258 |  |
| Treasury and Other | 25,866 | 1,782 |  |
| Consolidated Total | $\$$ | 52,736 | $\$$ |

## Retail Banking

Net income decreased by $\$ 5.3$ million or $35 \%$ in the first quarter of 2010 compared to the same period in 2009 , primarily due to a decrease in net interest income and noninterest income. This was partially offset by a decrease in the Provision and noninterest expense. The $\$ 6.2$ million decrease in net interest income was primarily due to lower earnings credits on the segment's deposit portfolio, partially offset by higher average deposit balances. The $\$ 4.5$ million decrease in noninterest income was primarily due to lower mortgage banking income, a result of lower originations and sales activity. The $\$ 1.2$ million decrease in the Provision was primarily due to a reduction in the allocation to the segment's home equity portfolio. The $\$ 1.1$ million decrease in noninterest expense was primarily due to lower commissions expense from lower mortgage originations and sales activity.

## Commercial Banking

Net income decreased by $\$ 4.6$ million or $25 \%$ in the first quarter of 2010 compared to the same period in 2009 , primarily due to a decrease in noninterest income. This was partially offset by a decrease in the Provision and noninterest expense, as well as an increase in net interest income. The $\$ 14.2$ million decrease in noninterest income was primarily due to the $\$ 10.0$ million pre-tax gain on the sale of our equity interest in two watercraft leveraged leases as well as the sale of assets of our wholesale and retail insurance businesses in 2009. The $\$ 2.6$ million decrease in the Provision was primarily due to lower net charge-offs of loans and leases in the segment. The $\$ 2.3$ million decrease in noninterest expense was primarily due to the aforementioned sale of assets of our wholesale and retail insurance businesses in 2009 . The $\$ 1.7$ million increase in net interest income was primarily due to an interest recovery on a previously charged-off loan.

## Investment Services

Net income increased by $\$ 2.5$ million in the first quarter of 2010 compared to the same period in 2009, primarily due to a decrease in noninterest expense and the Provision, as well as an increase in noninterest income. The $\$ 2.5$ million decrease in noninterest expense was primarily due to lower other operating and allocated expenses. The $\$ 0.6$ million decrease in the Provision was due to lower net charge-offs of loans in the segment. The $\$ 0.6$ million increase in noninterest income was primarily due to higher annuity, life insurance, and securities fee income from the segment's full-service brokerage

## Treasury

Net income increased by $\$ 24.1$ million in the first quarter of 2010 compared to the same period in 2009 , primarily due to higher noninterest income and net interest income, partially offset by a $\$ 10.3$ million increase in the provision for income taxes. The $\$ 19.6$ million increase in noninterest income was primarily due to gains on sales of investment securities. The $\$ 14.8$ million increase in net interest income was primarily due to a decrease in the funding cost of the segment's deposit balances.

Other organizational units (Technology, Operations, Marketing, Human Resources, Finance, Credit and Risk Management, Corporate Services Group, and Corporate and Regulatory Administration) included in Treasury provide a wide-range of support to our other income earning segments. Expenses incurred by these support units are charged to the business segments through an internal cost allocation process.

## Corporate Risk Profile

## Credit Risk

As of March 31, 2010, our overall credit risk position is reflective of a weak, but stabilizing economy, with non-performing assets remaining at elevated levels, although at lower levels than December 31, 2009. The decline in visitor arrivals appears to be stabilizing, and spending, while still weak, also showed signs of stabilization. The construction and real estate industries in Hawaii remain weak. Hawaii's seasonally-adjusted unemployment rate increased slightly from 6.8\% in December 2009 to $6.9 \%$ in February 2010. We have experienced higher delinquencies and loss rates in our loan and lease portfolio, with the primary impact in our commercial and industrial, construction, and mortgage-related consumer lending portfolios. However, as noted in Table 14, balances in our loan and lease portfolio which demonstrate a higher risk profile have decreased from December 31, 2009.

Residential home building loans represent $\$ 53.7$ million or $51 \%$ of our total commercial construction portfolio balance as of March 31, 2010. Higher risk exposure in our residential home building portfolio was $\$ 29.5$ million as of March 31, 2010, of which $\$ 3.3$ million was included in nonperforming assets. As of March 31, 2010, $\$ 6.1$ million of this higher risk exposure relates to residential development projects outside of Oahu. The decrease in our higher risk exposure from December 31, 2009 was primarily due to the repayment of a $\$ 3.0$ million loan, which was partially offset by the addition of a $\$ 2.2$ million loan to this category.

Land loans in our residential mortgage portfolio often represents higher risk due to the volatility in the value of the underlying collateral. Our Hawaii residential land loan portfolio was $\$ 33.5$ million as of March 31, 2010, of which $\$ 28.8$ million related to properties on Hawaiian islands other than Oahu.

| Higher Risk Loans Outstanding Table 14 |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (dollars in thousands) | March 31, 2010 |  | $\begin{array}{r} \text { December 31, } \\ 2009 \end{array}$ |  | September 30,2009 |  | $\begin{array}{r} \hline \text { June 30, } \\ 2009 \\ \hline \end{array}$ |  |  | $\begin{array}{r} \hline \text { March 31, } \\ 2009 \\ \hline \end{array}$ |
| Residential Home Building | \$ | 29,475 | \$ | 31,067 | \$ | 38,592 | \$ | 22,850 | \$ | 8,536 |
| Residential Land Loans |  | 33,514 |  | 37,873 |  | 43,128 |  | 47,871 |  | 50,663 |
| Home Equity Loans |  | 24,595 |  | 28,076 |  | 24,339 |  | 21,832 |  | 19,431 |
| Air Transportation |  | 39,743 |  | 50,426 |  | 60,996 |  | 62,148 |  | 76,303 |

The higher risk segment within our Hawaii home equity lending portfolio was $\$ 24.6$ million or $3 \%$ of our total home equity loans outstanding as of March 31, 2010. The higher risk segment within our Hawaii home equity portfolio includes those loans originated in 2005 or later, with current monitoring credit scores below 600 , and with original loan-to-value ("LTV") ratios greater than $70 \%$.

We also continue to have elevated risk in our air transportation portfolio. As of March 31, 2010, included in our commercial leasing portfolio were four leveraged leases on aircraft that were originated in the 1990's and prior. Outstanding credit exposure related to these leveraged leases was $\$ 28.1$ million as of March 31, 2010 and $\$ 38.4$ million as of December 31,
2009. The decrease in our air transportation credit exposure from December 31, 2009 was primarily due to the sale of our equity interest in an aircraft leveraged lease in the first quarter of 2010. Relative to our total loan and lease portfolio, domestic air transportation carriers continue to demonstrate a higher risk profile due to fuel costs, pension plan obligations, consumer demand, and marginal pricing power. We believe that volatile fuel costs, coupled with a weak economy, could place additional pressure on the financial health of air transportation carriers for the foreseeable future.

These higher risk loans and leases have been considered in our quarterly evaluation of the adequacy of the Allowance.

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## Non-Performing Assets

Table 15 presents information on non-performing assets ("NPA") and accruing loans and leases past due 90 days or more.

| Non-Performing Assets and Accruing Loans and Leases Past Due 90 Days or More |  |  |  |  |  |  |  |  |  | Table 15 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (dollars in thousands) | March 31, 2010 |  |  | December 31, 2009 |  | September 30, 2009 |  | June 30, 2009 | March 31, 2009 |  |
| Non-Performing Assets ${ }^{\text {' }}$ |  |  |  |  |  |  |  |  |  |  |
| Non-Accrual Loans and Leases |  |  |  |  |  |  |  |  |  |  |
| Commercial |  |  |  |  |  |  |  |  |  |  |
| Commercial and Industrial | \$ | 3,342 | \$ | 6,646 | \$ | 9,924 | \$ | 10,511 | \$ | 21,839 |
| Commercial Mortgage |  | 1,662 |  | 1,167 |  | 1,193 |  | 1,219 |  | - |
| Construction |  | 7,297 |  | 8,154 |  | 15,534 |  | 6,548 |  | 5,001 |
| Lease Financing |  | 73 |  | 631 |  | 690 |  | 956 |  | 910 |
| Total Commercial |  | 12,374 |  | 16,598 |  | 27,341 |  | 19,234 |  | 27,750 |
| Consumer |  |  |  |  |  |  |  |  |  |  |
| Residential Mortgage |  | 23,214 |  | 19,893 |  | 16,718 |  | 16,265 |  | 9,230 |
| Home Equity |  | 2,844 |  | 5,153 |  | 3,726 |  | 2,567 |  | 1,620 |
| Other ${ }^{2}$ |  | - |  | 550 |  | 550 |  | 550 |  | 1,383 |
| Total Consumer |  | 26,058 |  | 25,596 |  | 20,994 |  | 19,382 |  | 12,233 |
| Total Non-Accrual Loans and Leases |  | 38,432 |  | 42,194 |  | 48,335 |  | 38,616 |  | 39,983 |
| Non-Accrual Loans Held for Sale |  | - |  | 3,005 |  | - |  | - |  | - |
| Foreclosed Real Estate |  | 3,192 |  | 3,132 |  | 201 |  | 438 |  | 346 |
| Total Non-Performing Assets | \$ | 41,624 | \$ | 48,331 | \$ | 48,536 | \$ | 39,054 | \$ | 40,329 |
| Accruing Loans and Leases Past Due 90 Days or More |  |  |  |  |  |  |  |  |  |  |
| Commercial |  |  |  |  |  |  |  |  |  |  |
| Commercial and Industrial | \$ | 2,192 | \$ | 623 | \$ | 137 | \$ | 13 | \$ | - |
| Construction |  | 2,170 |  | - |  | 3,005 |  | - |  | - |
| Lease Financing |  | - |  | 120 |  | - |  | - |  | 257 |
| Total Commercial |  | 4,362 |  | 743 |  | 3,142 |  | 13 |  | 257 |
| Consumer |  |  |  |  |  |  |  |  |  |  |
| Residential Mortgage |  | 8,136 |  | 8,979 |  | 5,951 |  | 4,657 |  | 4,794 |
| Home Equity |  | 1,608 |  | 2,210 |  | 1,698 |  | 2,879 |  | 1,720 |
| Automobile |  | 571 |  | 875 |  | 749 |  | 769 |  | 776 |
| Other ${ }^{2}$ |  | 1,345 |  | 886 |  | 739 |  | 1,270 |  | 1,100 |
| Total Consumer |  | 11,660 |  | 12,950 |  | 9,137 |  | 9,575 |  | 8,390 |
|  | \$ | 16,022 | \$ | 13,693 | \$ | 12,279 | \$ | 9,588 | \$ | 8,647 |
| Restructured Loans Not Included in Non-Accrual Loans and Accruing Loans Past Due 90 Days or More | Restructured Loans Not Included in Non-Accrual Loans and Accruing |  |  | 7,274 |  | 7,578 | \$ | 2,307 | \$ | - |
| Total Loans and Leases | \$ | 5,610,081 | \$ | 5,759,785 | \$ | 5,931,358 | \$ | 6,149,911 | \$ | 6,338,726 |
| Ratio of Non-Accrual Loans and Leases to Total Loans and Leases |  | 0.69\% |  | 0.73\% |  | 0.81\% |  | 0.63\% |  | 0.63\% |
| Ratio of Non-Performing Assets to Total Loans and Leases, Loans Held for |  |  |  |  |  |  |  |  |  |  |
| Ratio of Commercial Non-Performing Assets to Total Commercial Loans and Leases, Commercial Loans Held for Sale, and Commercial Foreclosed Real Estate |  | 0.72\% |  | 1.03\% |  | 1.23\% |  | 0.82\% |  | 1.19\% |
| Ratio of Consumer Non-Performing Assets to Total Consumer Loans and |  |  |  |  |  |  |  |  |  |  |
| Ratio of Non-Performing Assets and Accruing Loans and Leases Past Due 90 Days or More to Total Loans and Leases, Loans Held for Sale, and Foreclosed Real Estate $\qquad$ |  |  |  |  |  |  |  |  |  |  |
| Quarter to Quarter Changes in Non-Performing Assets ${ }^{1}$ |  |  |  |  |  |  |  |  |  |  |
| Balance at Beginning of Quarter | \$ | 48,331 | \$ | 48,536 | \$ | 39,054 | \$ | 40,329 | \$ | 14,949 |
| Additions |  | 9,533 |  | 14,874 |  | 22,856 |  | 22,459 |  | 29,164 |
| Reductions |  |  |  |  |  |  |  |  |  |  |
| Payments |  | $(5,689)$ |  | $(4,128)$ |  | $(6,899)$ |  | $(15,593)$ |  | (874) |
| Return to Accrual Status |  | $(3,505)$ |  | $(1,818)$ |  | $(3,373)$ |  | (230) |  | (768) |
| Sales of Foreclosed Real Estate |  | - |  | (38) |  | (237) |  | - |  | (82) |
| Charge-offs/Write-downs |  | $(7,046)$ |  | $(9,095)$ |  | $(2,865)$ |  | $(7,911)$ |  | $(2,060)$ |
| Total Reductions |  | $(16,240)$ |  | $(15,079)$ |  | $(13,374)$ |  | $(23,734)$ |  | $(3,784)$ |
| Balance at End of Quarter | \$ | 41,624 | \$ | 48,331 | \$ | 48,536 | \$ | 39,054 | \$ | 40,329 |

[^2]NPAs are comprised of non-accrual loans and leases, non-accrual loans held for sale, and foreclosed real estate. Changes in the level of nonaccrual loans and leases typically represent increases for loans and leases that reach a specified past due status, offset by reductions for loans and leases that are charged-off, sold, transferred to foreclosed real estate, or are no longer classified as non-accrual because they return to accrual status.

Overall credit quality reflects a stabilizing economy, albeit with NPAs at elevated levels. Our NPAs were $\$ 41.6$ million as of March 31, 2010, a decrease of $\$ 6.7$ million from December 31, 2009. This decrease was primarily due to the repayment of a $\$ 3.0$ million non-accrual commercial construction loan that had been classified as held for sale, as well as a $\$ 3.3$ million decrease in non-accrual commercial and industrial loans and a $\$ 2.3$ million decrease in non-accrual home equity loans. This was partially offset by a $\$ 3.3$ million increase in non-accrual residential mortgage loans during the first quarter of 2010. The ratio of our NPAs to total loans and leases, loans held for sale, and foreclosed real estate was $0.74 \%$ as of March 31, 2010, compared to $0.84 \%$ as of December 31, 2009. Although NPAs are at lower levels compared to December 31, 2009, NPAs may increase in future periods due to an often lengthy resolution period in addressing problem loans and leases.

Commercial and industrial NPAs decreased by $\$ 3.3$ million from December 31, 2009, primarily due to $\$ 2.1$ million in net charge-offs and the payoff of a $\$ 0.9$ million loan.

Construction loan NPAs decreased by $\$ 0.9$ million from December 31, 2009, primarily due to the partial charge-off of an existing non-accrual loan. Non-accrual loan exposure in this portfolio is comprised of four construction loans. We have evaluated each of these loans for impairment and have taken partial charge-offs on two of these loans and we believe that we are well-secured on the third loan. The fourth loan is also wellsecured, with a $12 \%$ LTV ratio, as it represents the senior tranche in a structured loan with a high level of subordination.

Residential mortgage NPAs increased by $\$ 3.3$ million from December 31, 2009, primarily due to the addition to non-accrual status of eight owneroccupant loans in Hawaii totaling $\$ 6.1$ million. This was partially offset by the removal from NPAs of 27 non-accrual residential mortgage loans totaling $\$ 2.4$ million during the first quarter of 2010. As of March 31, 2010, our residential mortgage loan NPAs were comprised of 78 loans with a weighted average current LTV ratio of $75 \%$.

Home Equity NPAs decreased by $\$ 2.3$ million from December 31, 2009 primarily due to increased charge-offs during the first quarter of 2010.

Impaired loans are defined as loans which we believe it is probable we will not collect all amounts due according to the contractual terms of the loan agreement. Impaired loans primarily consisted of non-accrual commercial loans, as well as commercial and consumer loans whose terms have been modified in a troubled debt restructuring ("TDR"). Impaired loans were $\$ 33.3$ million as of March 31, 2010, $\$ 24.7$ million as of December 31, 2009, and $\$ 26.4$ million as of March 31, 2009. Impaired loans had a related Allowance of $\$ 1.2$ million as of March 31, 2010, $\$ 2.3$ million as of December 31, 2009, and \$4.6 million as of March 31, 2009

We had loans whose terms had been modified in a TDR of $\$ 19.8$ million as of March 31, 2010, primarily in our residential mortgage, commercial mortgage, and consumer automobile loan portfolios. Loans modified in a TDR were primarily the result of the modification of interest rates to below market rates and extensions of maturity dates.

## Loans and Leases Past Due 90 Days or More and Still Accruing Interest

Loans and leases in this category are 90 days or more past due, as to principal or interest, and still accruing interest because they are well secured and in the process of collection. Loans and leases past due 90 days or more and still accruing interest were $\$ 16.0$ million as of March 31, 2010, a $\$ 2.3$ million increase from December 31, 2009 and a $\$ 7.4$ million increase from March 31, 2009. The increase from December 31, 2009 was primarily due to two commercial loans past due 90 days or more and still accruing interest as of March 31, 2010. Both loans are in the process of being restructured and the borrowers are continuing to make interest payments. We expect that the loans will be returned to current status. The increase from March 31, 2009 was due to the two commercial loans noted above, as well as increased delinquency activity in our consumer loans. The weak economy has adversely affected consumer delinquency activity, particularly in our portfolios that are affected by residential real estate.

## Reserve for Credit Losses

Table 16 presents the activity in our reserve for credit losses.

| Reserve for Credit Losses |  |  |  |  |  | Table 16 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (dollars in thousands) | Three Months Ended |  |  |  |  |  |
|  | $\begin{array}{r} \text { March 31, } \\ 2010 \end{array}$ |  |  | $\begin{array}{r} \text { December 31, } \\ 2009 \\ \hline \end{array}$ |  | $\begin{array}{r} \hline \text { March 31, } \\ 2009 \\ \hline \end{array}$ |
| Balance at Beginning of Period | \$ | 149,077 | \$ | 148,077 | \$ | 128,667 |
| Loans and Leases Charged-Off |  |  |  |  |  |  |
| Commercial |  |  |  |  |  |  |
| Commercial and Industrial |  | $(3,906)$ |  | $(3,148)$ |  | $(6,464)$ |
| Commercial Mortgage |  | (303) |  | - |  | - |
| Construction |  | (857) |  | $(4,515)$ |  | - |
| Lease Financing |  | (190) |  | $(9,409)$ |  | (20) |
| Consumer |  |  |  |  |  |  |
| Residential Mortgage |  | $(3,255)$ |  | $(2,697)$ |  | (827) |
| Home Equity |  | $(7,436)$ |  | $(3,489)$ |  | $(2,316)$ |
| Automobile |  | $(2,027)$ |  | $(2,209)$ |  | $(2,982)$ |
| Other ${ }^{1}$ |  | $(2,822)$ |  | $(2,981)$ |  | $(3,577)$ |
| Total Loans and Leases Charged-Off |  | $(20,796)$ |  | $(28,448)$ |  | $(16,186)$ |
| Recoveries on Loans and Leases Previously Charged-Off |  |  |  |  |  |  |
| Commercial |  |  |  |  |  |  |
| Commercial and Industrial |  | 858 |  | 189 |  | 542 |
| Commercial Mortgage |  | 24 |  | 45 |  | - |
| Construction |  | - |  | 476 |  | - |
| Lease Financing |  | 1 |  | 50 |  | 2 |
| Consumer |  |  |  |  |  |  |
| Residential Mortgage |  | 422 |  | 340 |  | 145 |
| Home Equity |  | 100 |  | 125 |  | 96 |
| Automobile |  | 753 |  | 842 |  | 727 |
| Other ${ }^{1}$ |  | 627 |  | 580 |  | 705 |
| Total Recoveries on Loans and Leases Previously Charged-Off |  | 2,785 |  | 2,647 |  | 2,217 |
| Net Loans and Leases Charged-Off |  | $(18,011)$ |  | $(25,801)$ |  | $(13,969)$ |
| Provision for Credit Losses |  | 20,711 |  | 26,801 |  | 24,887 |
| Provision for Unfunded Commitments |  | - |  | - |  | 250 |
| Balance at End of Period ${ }^{2}$ | \$ | 151,777 | \$ | 149,077 | \$ | 139,835 |
|  |  |  |  |  |  |  |
| Components |  |  |  |  |  |  |
| Allowance for Loan and Lease Losses | \$ | 146,358 | \$ | 143,658 | \$ | 134,416 |
| Reserve for Unfunded Commitments |  | 5,419 |  | 5,419 |  | 5,419 |
| Total Reserve for Credit Losses | \$ | 151,777 | \$ | 149,077 | \$ | 139,835 |
|  |  |  |  |  |  |  |
| Average Loans and Leases Outstanding | \$ | 5,686,923 | \$ | 5,847,820 | \$ | 6,446,513 |
|  |  |  |  |  |  |  |
| Ratio of Net Loans and Leases Charged-Off to |  |  |  |  |  |  |
| Average Loans and Leases Outstanding (annualized) |  | 1.28\% |  | 1.75\% |  | 0.88\% |
| Ratio of Allowance for Loan and Lease Losses to Loans and Leases Outstanding |  | 2.61\% |  | 2.49\% |  | 2.12\% |

[^3]We maintain a Reserve that consists of two components, the Allowance and a Reserve for Unfunded Commitments ("Unfunded Reserve"). The Reserve provides for the risk of credit losses inherent in the loan and lease portfolio and is based on loss estimates derived from a comprehensive quarterly evaluation. The evaluation reflects analyses of individual borrowers and historical loss experience, supplemented as necessary by credit judgment that considers observable trends, conditions, and other relevant environmental and economic factors.

The level of the Allowance is adjusted by recording an expense or recovery through the Provision. The level of the Unfunded Reserve is adjusted by recording an expense or recovery in other noninterest expense. The Provision exceeded net charge-offs of loans and leases for the first quarter of 2010 by $\$ 2.7$ million.

Charge-off activity in our commercial lending portfolios decreased by $\$ 11.8$ million in the first quarter of 2010 compared to the fourth quarter of 2009. Lower levels of charge-offs in our commercial lending portfolios in the first quarter of 2010 was primarily due to a $\$ 9.4$ million charge-off of two leveraged leases recorded in the fourth quarter of 2009 related to the bankruptcy filing of an airline company.

Charge-off activity in our consumer lending portfolios increased by $\$ 4.2$ million in the first quarter of 2010 compared to the fourth quarter of 2009. Higher levels of charge-offs in our consumer lending portfolios in the first quarter of 2010 was consistent with the slow, albeit stabilizing economy in Hawaii.

As of March 31, 2010, the Allowance was $\$ 146.4$ million or $2.61 \%$ of total loans and leases outstanding. This represents an increase of 12 basis points from December 31, 2009 and an increase of 49 basis points from March 31, 2009. Although Hawaii's economy shows signs of stabilization, the Allowance reflects an increased level of risk as consumers continue to be impacted by underemployment and higher levels of unemployment.

Although we determine the amount of each component of the Allowance separately, the Allowance as a whole was considered appropriate by management as of March 31, 2010, based on our ongoing analysis of estimated probable credit losses, credit risk profiles, economic conditions, coverage ratios, and other relevant factors.

## The Reserve for Unfunded Commitments

Unfunded Reserve was $\$ 5.4$ million as of March 31, 2010, unchanged from December 31, 2009 and March 31, 2009. The process used to determine the Unfunded Reserve is
consistent with the process for determining the Allowance, as adjusted for estimated funding probabilities or loan and lease equivalency factors.

## Market Risk

Market risk is the potential of loss arising from adverse changes in interest rates and prices. We are exposed to market risk as a consequence of the normal course of conducting our business activities. Our market risk management process involves measuring, monitoring, controlling, and managing risks that can significantly impact our statements of income and condition. In this management process, market risks are balanced with expected returns in an effort to enhance earnings performance, while limiting volatility. The activities associated with these market risks are categorized into "trading" and "other than trading."

Our trading activities include foreign currency and foreign exchange contracts that expose us to a small degree of foreign currency risk. These transactions are primarily executed on behalf of customers. Our other than trading activities include normal business transactions that expose our balance sheet profile to varying degrees of market risk

Our primary market risk exposure is interest rate risk.

## Interest Rate Risk

The objective of our interest rate risk management process is to maximize net interest income while operating within acceptable limits established for interest rate risk and maintaining adequate levels of funding and liquidity.

The potential cash flows, sales, or replacement value of many of our assets and liabilities, especially those that earn or pay interest, are sensitive to changes in the general level of interest rates. This interest rate risk arises primarily from our normal business activities of gathering deposits and extending loans. Many factors affect our exposure to changes in interest rates, such as general economic and financial conditions, customer preferences, historical pricing relationships, and repricing characteristics of financial instruments

Our earnings are affected not only by general economic conditions, but also by the monetary and fiscal policies of the U.S. government and its agencies, particularly the Federal Reserve Bank (the "FRB"). The monetary policies of the FRB influence, to a significant extent, the overall growth of loans, investment securities, and deposits and the level of interest rates earned on assets and paid for liabilities. The nature and impact of future changes in monetary policies are generally not predictable.

In managing interest rate risk, we, through the Asset/Liability Management Committee ("ALCO"), measure short and long-term sensitivities to changes in interest rates. The ALCO utilizes several techniques to manage interest rate risk, which include:

- adjusting balance sheet mix or altering the interest rate characteristics of assets and liabilities;
- changing product pricing strategies;
- modifying characteristics of the investment securities portfolio; or
- using derivative financial instruments.

The use of derivative financial instruments has generally been limited. This is due to natural on-balance sheet hedges arising out of offsetting interest rate exposures from loans, investment securities with deposits, and other interest-bearing liabilities. In particular, the investment securities portfolio is utilized to manage the interest rate exposure and sensitivity to within the guidelines and limits established by the ALCO. Natural and offsetting hedges reduce the need to employ off-balance sheet derivative financial instruments to hedge interest rate risk exposures. Expected movements in interest rates are also considered in managing interest rate risk. Thus, as interest rates change, we may use different techniques to manage interest rate risk.

A key element in our ongoing process to measure and monitor interest rate risk is the utilization of an asset/liability
simulation model. The model is used to estimate and measure the balance sheet sensitivity to changes in interest rates. These estimates are based on assumptions on the behavior of loan and deposit pricing, repayment rates on mortgage-based assets, and principal amortization and maturities on other financial instruments. The model's analytics include the effects of standard prepayment options on mortgages and customer withdrawal options for deposits. While such assumptions are inherently uncertain, we believe that these assumptions are reasonable. As a result, the simulation model attempts to capture the dynamic nature of the balance sheet.

We utilize net interest income simulations to analyze short-term income sensitivities to changes in interest rates. Table 17 presents, as of March 31, 2010 and 2009, an estimate of the change in net interest income during a quarterly time frame that would result from a gradual change in interest rates, moving in a parallel fashion over the entire yield curve, over the next 12 -month period, relative to the measured base case scenario. The base case scenario assumes the balance sheet and interest rates are generally unchanged. Based on the net interest income simulation as of March 31, 2010, net interest income sensitivity to changes in interest rates as of March 31, 2010 was less sensitive to changes in interest rates, except in scenarios where interest rates fell by more than 100 basis points, compared to the sensitivity profile as of March 31, 2009. Economic conditions and government intervention have caused interest rates to remain relatively low and has decreased market volatility.

Net Interest Income Sensitivity Profile
Table 17

| (dollars in thousands) | Impact on Future Quarterly Net Interest Income |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | March 31, 2010 |  |  | March 31, 2009 |  |  |
| Change in Interest Rates (basis points) |  |  |  |  |  |  |
| +200 | \$ | $(1,722)$ | (1.6)\% | \$ | 2,952 | 3.0\% |
| +100 |  | (431) | (0.4) |  | 1,378 | 1.4 |
| -100 |  | (323) | (0.3) |  | (886) | (0.9) |
| -200 |  | $(3,230)$ | (3.0) |  | $(1,673)$ | (1.7) |

To analyze the impact of changes in interest rates in a more realistic manner, non-parallel interest rate scenarios are also simulated. These nonparallel interest rate scenarios indicate that net interest income may decrease from the base case scenario should the yield curve flatten or become inverted for a period of time. Conversely, if the yield curve should steepen further from its mostly "normal" profile, net interest income may increase. We also use the Market Value of Equity ("MVE") sensitivity analysis to estimate the net present value change in our net assets (i.e., assets, liabilities, and off-balance sheet instruments) from changes in interest rates. The MVE was approximately $\$ 2.1$ billion as of March 31, 2010 and
approximately $\$ 1.6$ billion as of March 31,2009 . Table 18 presents, as of March 31, 2010 and 2009, an estimate of the change in the MVE that would occur from an instantaneous 100 and 200 basis point increase or decrease in interest rates, moving in a parallel fashion over the entire yield curve. The MVE sensitivity decreased as of March 31, 2010 compared to March 31, 2009, as a result of changes in the balance sheet, particularly from higher investment portfolio balances. Significantly higher interest rates could reduce the value of our investment portfolio while a significant decline in interest rates effectively creates a $0 \%$ interest rate environment which could reduce the estimated value of our deposits.

Market Value of Equity Sensitivity Profile
Table 18

|  |  | Change in Market Value of Equity |  |  |
| :--- | :---: | :---: | :---: | :---: |
| (dollars in thousands) | March 31, 2010 | March 31, 2009 |  |  |
| Change in Interest Rates (basis points) |  |  |  |  |
| +200 | $(97,067)$ | $(4.6) \%$ | $\$$ | 143,892 |
| +100 | $(9,498)$ | $(0.4)$ | $(106,447$ | $(164,815)$ |
| -100 | $(32,233)$ | $(1.5)$ | $(10.8 \%$ |  |
| -200 | $(84,940)$ | $(4.0)$ | $(23.8)$ |  |

Further enhancing the MVE sensitivity analysis are:

- value-at-risk metrics;
- key rate analysis;
- duration of equity analysis; and
- exposure to basis risk and non-parallel yield curve shifts.

There are inherent limitations to these measures; however, used along with the MVE sensitivity analysis, we obtain better overall insight for managing our exposures to changes in interest rates. Based on the additional analyses, we estimate that our greatest exposure is in scenarios where interest rates fall significantly from current levels.

## Liquidity Management

Liquidity is managed in an effort to provide continuous access to sufficient, reasonably priced funds. Funding requirements are impacted by loan originations and refinancings, liability issuances and settlements, and off-balance sheet funding commitments. We consider and comply with various regulatory guidelines regarding required liquidity levels and periodically monitor our liquidity position in light of the changing economic environment and customer activity. Based on periodic liquidity assessments, we may alter our asset, liability, and off-balance sheet positions. The ALCO monitors sources and uses of funds and modifies asset and liability positions as liquidity requirements change. This process, combined with our ability to raise funds in money and capital markets and through private placements, provides flexibility in managing the exposure to liquidity risk.

In an effort to satisfy our liquidity needs, we actively manage our assets and liabilities. The potential sources of short-term liquidity include interest-bearing deposits as well as the ability to sell certain assets including investment securities available-for-sale. Assets generate longterm liquidity through cash flows from investment securities and loans. With respect to liabilities, short-term liquidity is generated from securities sold under agreements to repurchase and other short-term funding sources such as federal funds while long-term liquidity is generated through growth in deposits and long-term debt.

We strengthened our liquidity position in the first quarter of 2010, with increased levels of funding. Total deposits were $\$ 9.5$ billion as of March 31, 2010, an $\$ 84.4$ million increase from December 31, 2009, and a $\$ 281.3$ million or $3 \%$ increase
from March 31, 2009. In 2010, we made investments in mortgage-backed securities issued by government agencies and in debt securities issued by the U.S. Treasury. These investments in high grade securities with relatively short duration, allows us to maintain flexibility to redeploy funds as such opportunities arise.

## Capital Management

The Company and the Bank are subject to regulatory capital requirements administered by the federal banking agencies. Failure to meet minimum capital requirements can cause certain mandatory and discretionary actions by regulators that, if undertaken, could have a material effect on our financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Company and the Bank must meet specific capital guidelines that involve quantitative and qualitative measures. These measures were established by regulation to ensure capital adequacy. As of March 31, 2010, the Company and the Bank were "well capitalized" under this regulatory framework. There have been no conditions or events since March 31, 2010 that management believes have changed either the Company's or the Bank's capital classifications.

As of March 31, 2010, our shareholders' equity was $\$ 939.4$ million, a $\$ 43.4$ million or $5 \%$ increase from December 31, 2009, and a $\$ 105.4$ million or $13 \%$ increase from March 31, 2009. In response to a slowing economy and economic uncertainty, we began in the second half of 2008 to increase capital. As of March 31, 2010, our Tier 1 capital ratio was $15.93 \%$, our total capital ratio was $17.20 \%$, our leverage ratio was $6.97 \%$, and our ratio of tangible common equity to risk-weighted assets was $16.75 \%$.

The Parent has not repurchased shares of common stock since October 2008, except for purchases from employees in connection with income tax withholdings related to the vesting of restricted stock and shares purchased for our Rabbi Trust. As of April 13, 2010, remaining buyback authority under the Parent's share repurchase program was $\$ 85.4$ million of the total $\$ 1.70$ billion repurchase amount authorized by the Parent's Board of Directors.

In April 2010, the Parent's Board of Directors declared a quarterly cash dividend of $\$ 0.45$ per share on the Parent's outstanding shares. The dividend will be payable on June 14, 2010 to shareholders of record at the close of business on May 28, 2010.

Table 19 presents our regulatory capital and ratios as of March 31, 2010, December 31, 2009, and March 31, 2009.

| $\underline{\text { Regulatory Capital and Ratios }}$ |  |  |  |  | Table 19 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (dollars in thousands) |  | $\begin{array}{r} \text { March 31, } \\ 2010 \\ \hline \end{array}$ | December 31, 2009 |  | $\begin{array}{r} \text { March 31, } \\ 2009 \\ \hline \end{array}$ |  |
| Regulatory Capital |  |  |  |  |  |  |
| Shareholders' Equity | \$ | 939,372 | \$ | 895,973 | \$ | 833,935 |
| Less: Goodwill |  | 31,517 |  | 31,517 |  | 34,959 |
| Postretirement Benefit Liability Adjustments |  | 5,562 |  | 5,644 |  | 6,969 |
| Net Unrealized Gains on Investment Securities |  | 37,047 |  | 26,290 |  | 22,967 |
| Other |  | 2,410 |  | 2,398 |  | 2,155 |
| Tier 1 Capital |  | 862,836 |  | 830,124 |  | 766,885 |
| Allowable Reserve for Credit Losses |  | 68,755 |  | 70,909 |  | 80,758 |
| Total Regulatory Capital | \$ | 931,591 | \$ | 901,033 | \$ | 847,643 |
|  |  |  |  |  |  |  |
| $\underline{\text { Risk-Weighted Assets }}$ | \$ | 5,417,394 | \$ | 5,594,532 | \$ | 6,401,527 |
| Key Requlatory Capital Ratios |  |  |  |  |  |  |
| Tier 1 Capital Ratio ${ }^{1}$ |  | 15.93\% |  | 14.84\% |  | 11.98\% |
| Total Capital Ratio ${ }^{2}$ |  | 17.20 |  | 16.11 |  | 13.24 |
| Leverage Ratio ${ }^{3}$ |  | 6.97 |  | 6.76 |  | 6.92 |

${ }^{1}$ Tier 1 Capital Ratio as of December 31, 2009 and March 31, 2009 was revised from $14.88 \%$ and $12.02 \%$, respectively.
${ }^{2}$ Total Capital Ratio as of December 31, 2009 and March 31, 2009 was revised from $16.15 \%$ and $13.28 \%$, respectively.
${ }^{3}$ Leverage Ratio as of December 31, 2009 and March 31, 2009 was revised from $6.78 \%$ and $6.94 \%$, respectively.

## Off-Balance Sheet Arrangements, Contractual Obligations, and Credit Commitments

## Off-Balance Sheet Arrangements

We do not participate in transactions that generate relationships with unconsolidated entities or financial partnerships. Such entities are often referred to as Variable Interest Entities ("VIEs"). We routinely sell residential mortgage loans to investors, with servicing rights retained. Sales of residential mortgage loans are generally made on a non-recourse basis.

## Contractual Obligations

Our contractual obligations have not changed materially since previously reported in our Annual Report on Form 10-K for the year ended December 31, 2009.

## Credit Commitments

Table 20 presents our credit commitments as of March 31, 2010.


## Item 3. Quantitative and Qualitative Disclosures About Market Risk

See the "Market Risk" section of MD\&A.

## Item 4. Controls and Procedures

The Company's management, including the Chief Executive Officer and Chief Financial Officer, evaluated the effectiveness of the Company's disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended (the "Exchange Act")) as of March 31, 2010. Based on this evaluation, the Chief Executive Officer and Chief Financial Officer concluded that the Company's disclosure controls and procedures were effective as of March 31, 2010. There were no changes in the Company's internal controls over financial reporting (as defined in Rules 13a$15(\mathrm{f})$ and $15 \mathrm{~d}-15(\mathrm{f})$ under the Exchange Act) that occurred during the first quarter of 2010 that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

## Part II - Other Information

## Item 1A. Risk Factors

There are no material changes from the risk factors set forth under Part I, Item 1A. "Risk Factors" in our Annual Report on Form 10-K for the year ended December 31, 2009.

## Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

The Parent's repurchases of equity securities for the first quarter of 2010 were as follows:

## Issuer Purchases of Equity Securities

| Period | Total Number of Shares Purchased ${ }^{1}$ |  | Average Price Paid Per Share | Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs |  | Approximate Dollar Value of Shares that May Yet Be Purchased Under the Plans or Programs ${ }^{2}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| January 1-31, 2010 | 12,849 | \$ | 45.49 | - - | \$ | 85,356,214 |
| February 1-28, 2010 | 4,236 |  | 43.70 | - |  | 85,356,214 |
| March 1-31, 2010 | 13,509 |  | 42.34 | - |  | 85,356,214 |
| Total | 30,594 | \$ | 43.85 | - |  |  |

1 The shares purchased in the first quarter of 2010 were shares purchased from employees in connection with option exercises paid with the Parent's common stock, income tax withholdings related to vesting of restricted stock, and shares purchased for a Rabbi Trust. These shares were not purchased as part of the publicly announced program. The shares were purchased at the closing price of the Parent's common stock on the dates of purchase.
2 The share repurchase program was first announced in July 2001. As of April 13, 2010, $\$ 85.4$ million remained of the total $\$ 1.70$ billion total repurchase amount authorized by the Parent's Board of Directors under the share repurchase program. The program has no set expiration or termination date.

## Item 6. Exhibits

A list of exhibits to this Form 10-Q is set forth on the Exhibit Index and is incorporated herein by reference.

## Signatures

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Date: April 19, 2010

Bank of Hawaii Corporation

By: /s/ Allan R. Landon
Allan R. Landon
Chairman of the Board and
Chief Executive Officer

By: $\qquad$
Kent T. Lucien
Chief Financial Officer

## Exhibit Index

Exhibit Number
31.1
31.2

Certification of Chief Executive Officer Pursuant to Rule 13a-14(a) Under the Securities Exchange Act of 1934

Certification of Chief Financial Officer Pursuant to Rule 13a-14(a) Under the Securities Exchange Act of 1934
Certification of Chief Executive Officer and Chief Financial Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

## Certification of Chief Executive Officer Pursuant to Rule 13a-14(a) Under the Securities Exchange Act of 1934

I, Allan R. Landon, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Bank of Hawaii Corporation;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors:
a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: April 19, 2010

/s/ Allan R. Landon<br>Allan R. Landon<br>Chairman of the Board and<br>Chief Executive Officer

## Certification of Chief Financial Officer Pursuant to Rule 13a-14(a) Under the Securities Exchange Act of 1934

I, Kent T. Lucien, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Bank of Hawaii Corporation;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors:
a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: April 19, 2010
/s/ Kent T. Lucien
Kent T. Lucien
Chief Financial Officer

## Certification of Chief Executive Officer and Chief Financial Officer <br> Pursuant to 18 U.S.C. Section 1350, as Adopted <br> Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

We hereby certify pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that the Form 10-Q of Bank of Hawaii Corporation for the quarterly period ended March 31, 2010 (the "Periodic Report"):

- fully complies with the requirements of Section 13(a) or 15(d), as applicable, of the Securities Exchange Act of 1934; and
- the information contained in the Periodic Report fairly presents, in all material respects, the financial condition and results of operations of Bank of Hawaii Corporation.

Date: April 19, 2010

| /s/ Allan R. Landon |
| :--- |
| Allan R. Landon |
| Chairman of the Board and |
| Chief Executive Officer |
|  |
| /s/Kent T. Lucien |
| Kent T. Lucien |
| Chief Financial Officer |

The foregoing certification is being furnished solely pursuant to 18 U.S.C. Section 1350 and is not being filed as part of the Periodic Report or as a separate disclosure document.


[^0]:    The accompanying notes are an integral part of the Consolidated Financial Statements (Unaudited).

[^1]:    ${ }^{1}$ For secured loans and leases, classification as U.S. Mainland is made based on where the collateral is located. For unsecured loans and leases, classification as U.S. Mainland is made based on the location where the majority of the borrower's business operations are conducted.
    ${ }^{2}$ Loans classified as Foreign represent those which are recorded in the Company's international business units. Lease financing classified as Foreign represent those with air transportation carriers based outside the United States.
    ${ }^{3}$ Comprised of other revolving credit, installment, and lease financing.

[^2]:    ${ }^{1}$ Excluded from non-performing assets were contractually binding non-accrual loans held for sale of $\$ 4.2$ million, $\$ 7.7$ million, and $\$ 5.2$ million as of December 31 , 2009, September 30 , 2009, and June 30, 2009, respectively.
    ${ }^{2}$ Comprised of other revolving credit, installment, and lease financing.

[^3]:    ${ }^{1}$ Comprised of other revolving credit, installment, and lease financing.
    ${ }^{2}$ Included in this analysis is activity related to the Company's reserve for unfunded commitments, which is separately recorded in other liabilities in the Consolidated Statements of Condition.

