Corporation

# Bank of Hawai‘i Corporation Fourth Quarter 2022 Financial Results 

- 2022 Diluted Earnings Per Common Share $\$ 5.48$
- 2022 Net Income \$225.8 Million
- Diluted Earnings Per Common Share \$1.50 for the Fourth Quarter of 2022
- Net Income \$61.3 Million for the Fourth Quarter of 2022
- Board of Directors Declares Dividend of \$0.70 Per Common Share


## FOR IMMEDIATE RELEASE

HONOLULU, HI (January 23, 2023) -- Bank of Hawai‘i Corporation (NYSE: BOH) today reported diluted earnings per common share of $\$ 5.48$ for the full year of 2022, compared with diluted earnings per common share of $\$ 6.25$ for the full year of 2021. Net income for the year was $\$ 225.8$ million, down $10.9 \%$ from the previous year. Return on average assets for the full year of 2022 was $0.98 \%$, compared to $1.14 \%$ in 2021 . Return on average common equity for the full year of 2022 was $17.83 \%$ compared to $17.92 \%$ in 2021.

Diluted earnings per common share for the fourth quarter of 2022 was $\$ 1.50$, compared with diluted earnings per common share of $\$ 1.28$ in the previous quarter and $\$ 1.55$ in the same quarter last year. Net income for the fourth quarter of 2022 was $\$ 61.3$ million, up $16.1 \%$ from the third quarter of 2022 and down $4.0 \%$ from the fourth quarter of 2021. The increase from the third quarter of 2022 was primarily due to a one-time charge in the third quarter related to our agreement to sell assets that terminated certain leveraged leases.
"Bank of Hawai‘i ended 2022 with strong financial performance," said Peter Ho, Chairman, President, and CEO. "As we look forward into 2023, we are well positioned for a challenging environment, thanks to our leading market position, superior credit quality, disciplined expense management, and strong liquidity and capital."

## Financial Highlights

- The return on average assets for the fourth quarter of 2022 was $1.05 \%$ compared with $0.91 \%$ in the previous quarter and $1.12 \%$ in the same quarter of 2021.
- The return on average common equity for the fourth quarter of 2022 was $21.28 \%$ compared with $16.98 \%$ in the previous quarter and $17.40 \%$ in the same quarter of 2021.
- Net interest income for the fourth quarter of 2022 was $\$ 140.7$ million, a decrease of $0.6 \%$ from the third quarter of 2022 and an increase of $11.4 \%$ from the fourth quarter of 2021. Net interest margin was $2.60 \%$ in the fourth quarter of 2022, unchanged from the previous quarter and an increase of 26 basis points from the same quarter of 2021.
- The increase in net interest income and margin in the fourth quarter of 2022 compared to the prior year was due to the higher rate environment and strong loan growth over the year.
- There was a $\$ 0.2$ million provision for credit losses for the fourth quarter of 2022 compared with no provision in the previous quarter and a net benefit of $\$ 9.7$ million in the same quarter of 2021.
- Noninterest income was $\$ 41.2$ million in the fourth quarter of 2022 , an increase of $34.3 \%$ from the previous quarter and a decrease of $3.3 \%$ from the same quarter of 2021.
- Noninterest income in the third quarter of 2022 included a one-time pre-tax charge of $\$ 6.9$ million related to our agreement to sell assets that terminated leveraged leases related to 31 locomotives. In addition, noninterest income in the third quarter also included a negative adjustment of $\$ 0.9$ million related to a change in the Visa Class B conversion ratio.
- Noninterest expense was $\$ 102.7$ million in the fourth quarter of 2022, a decrease of $2.9 \%$ from the previous quarter and an increase of $1.0 \%$ from the same quarter of 2021.
- Noninterest expense in the third quarter of 2022 included $\$ 1.8$ million in separation expenses.
- The effective tax rate for the fourth quarter of 2022 was $22.4 \%$ compared with $20.7 \%$ in the previous quarter and $17.1 \%$ during the same quarter of 2021 .
- The lower effective tax rate in the prior quarter was primarily due to tax benefits related to the aforementioned agreement to sell assets that terminated certain leveraged leases.
- The lower effective tax rate in the fourth quarter of 2021 included a $\$ 3.6$ million benefit due to larger than expected tax credits from 2020 and a reduction in the valuation allowance related to low-income housing partnerships.


## Asset Quality

The Company's overall asset quality remained strong during the fourth quarter of 2022.

- Total non-performing assets were $\$ 12.6$ million at December 31, 2022, down $\$ 1.2$ million from September 30, 2022 and down $\$ 6.3$ million from December 31, 2021. Non-performing assets as a percentage of total loans and leases and foreclosed real estate were $0.09 \%$ at the end of the quarter, a decrease of 1 basis point from the end of the prior quarter and a decrease of 6 basis points from the same quarter of 2021.
- Net loan and lease charge-offs during the fourth quarter of 2022 were $\$ 1.9$ million or $0.05 \%$ annualized of total average loans and leases outstanding.
- Net loan and lease charge-offs for the fourth quarter of 2022 were comprised of chargeoffs of $\$ 3.2$ million partially offset by recoveries of $\$ 1.4$ million.
- Compared to the prior quarter, net loan and lease charge-offs increased by $\$ 0.7$ million or 2 basis points annualized on total average loans and leases outstanding.
- Compared to the same quarter of 2021, net loan and lease charge-offs increased by $\$ 1.2$ million or 3 basis points annualized on total average loans and leases outstanding.
- The allowance for credit losses on loans and leases was $\$ 144.4$ million at December 31, 2022, a decrease of $\$ 2.0$ million from September 30, 2022 and a decrease of $\$ 13.4$ million from December 31, 2021. The ratio of the allowance for credit losses to total loans and leases outstanding was $1.06 \%$ at the end of the quarter, down 4 basis points from the end of the prior quarter and down 23 basis points from the end of the same quarter of 2021.


## Balance Sheet

- Total assets were $\$ 23.6$ billion at December 31, 2022, an increase of $2.0 \%$ from September 30, 2022 and an increase of $3.6 \%$ from December 31, 2021.
- The investment securities portfolio was $\$ 8.3$ billion at December 31, 2022, an increase of $4.7 \%$ from September 30, 2022 and a decrease of $7.9 \%$ from December 31, 2021.
- The investment portfolio remains largely comprised of securities issued by U.S. government agencies and U.S. government-sponsored enterprises.
- Total loans and leases were $\$ 13.6$ billion at December 31, 2022, an increase of $2.4 \%$ from September 30, 2022 and an increase of $11.3 \%$ from December 31, 2021.
- Total loans and leases excluding PPP loans were $\$ 13.6$ billion at December 31, 2022, an increase of $2.5 \%$ from September 30, 2022 and an increase of $12.3 \%$ from December 31, 2021.
- Total deposits were $\$ 20.6$ billion at December 31, 2022, a decrease of $1.3 \%$ from September 30, 2022 and an increase of $1.3 \%$ from December 31, 2021.


## Capital and Dividends

- The Tier 1 Capital Ratio was $12.15 \%$ at December 31, 2022 compared with $12.72 \%$ at September 30, 2022 and 13.56\% at December 31, 2021.
- The Tier 1 Leverage Ratio was 7.37\% at December 31, 2022 compared with $7.28 \%$ at September 30, 2022 and 7.32\% at December 31, 2021.
- The Company repurchased 192.3 thousand shares of common stock at a total cost of $\$ 15.0$ million under its share repurchase program in the fourth quarter of 2022 at an average cost of $\$ 77.77$ per share repurchased.
- The Company's Board of Directors increased the authorization under the share repurchase program by an additional $\$ 100.0$ million. Total remaining buyback authority under the share repurchase program was \$135.9 million at January 20, 2023.
- The Company's Board of Directors declared a quarterly cash dividend of $\$ 0.70$ per share on the Company's outstanding common shares. The dividend will be payable on March 14, 2023 to shareholders of record at the close of business on February 28, 2023.
- On January 4, 2023, the Board of Directors declared the quarterly dividend payment of $\$ 10.94$ per share, equivalent to $\$ 0.2735$ per depositary share, on its preferred stock. The depositary shares representing the Series A Preferred Stock are traded on the NYSE under the symbol "BOH.PRA." The dividend will be payable on February 1, 2023 to shareholders of record of the preferred stock at the close of business on January 17, 2023.


## Conference Call Information

The Company will review its fourth quarter financial results today at 8:00 a.m. Hawaii Time (1:00 p.m. Eastern Time). The live call, including a slide presentation, will be accessible on the investor relations link of Bank of Hawai‘i Corporation's website, www.boh.com.

- The webcast can be accessed via the link below:
https://register.vevent.com/register/Bldfc785c2e350424681d5c04507f9b94f.
- A replay of the conference call will be available for one year beginning approximately 11:00 a.m. Hawaii Time on Monday, January 23, 2023. The replay will be accessible via the same link. In addition, the replay will be available on the Company's website, www.boh.com.


## Forward-Looking Statements

This news release, and other statements made by the Company in connection with it may contain "forwardlooking statements" (as defined in the Private Securities Litigation Reform Act of 1995) that involve risks and uncertainties that could cause results to be materially different from expectations. Forecasts of our financial results and condition, expectations for our operations and business prospects, and our assumptions used in those forecasts and expectations are examples of certain of these forward-looking statements. Do not unduly rely on forward-looking statements. Actual results might differ significantly from our forecasts and expectations because of a variety of factors. More information about these factors is contained in Bank of Hawai‘ं Corporation's Annual Report on Form 10-K for the year ended December 31, 2021 and its Form 10-Q for the fiscal quarters ended March 31, 2022, June 30, 2022 and September 30, 2022, which were filed with the U.S. Securities and Exchange Commission. These forward-looking statements are not guarantees of future performance and speak only as of the date made, and, except as required by law, the Company undertakes no obligation to update or revise any forward-looking statements to reflect subsequent events, new information or future circumstances.

Bank of Hawai' $i$ Corporation is an independent regional financial services company serving businesses, consumers, and governments in Hawaii and the West Pacific. The Company's principal subsidiary, Bank of Hawai'i, was founded in 1897. For more information about Bank of Hawai'i Corporation, see the Company's web site, www.boh.com. Bank of Hawai' $i$ Corporation is a trade name of Bank of Hawaii Corporation.

Bank of Hawai‘‘ Corporation and Subsidiaries

| Financial Highlights |  |  |  |  |  |  |  |  |  | Table 1 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (dollars in thousands, except per share amounts) | Three Months Ended |  |  |  |  |  |  |  |  | Year Ended |  |  |  |  |
|  | $\begin{gathered} \text { December 31, } \\ 2022 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { September 30, } \\ 2022 \\ \hline \end{gathered}$ |  |  |  | $\begin{gathered} \hline \text { December 31, } \\ 2021 \\ \hline \end{gathered}$ |  |  | December 31, |  |  |  |  |
|  |  |  |  |  |  | 2022 |  |  |  |  | 2021 |
| For the Period: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Operating Results |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Interest Income | \$ | 140,738 |  |  |  |  | \$ | 141,655 |  | \$ | 126,388 |  | \$ | 540,558 |  | \$ | 497,290 |
| Provision for Credit Losses |  | 200 |  |  | - |  |  | $(9,700)$ |  |  | $(7,800)$ |  |  | $(50,500)$ |
| Total Noninterest Income |  | 41,172 |  |  | 30,660 |  |  | 42,574 |  |  | 157,541 |  |  | 171,353 |
| Total Noninterest Expense |  | 102,703 |  |  | 105,749 |  |  | 101,678 |  |  | 415,265 |  |  | 393,589 |
| Pre-Provision Net Revenue |  | 79,207 |  |  | 66,566 |  |  | 67,284 |  |  | 282,834 |  |  | 275,054 |
| Net Income |  | 61,307 |  |  | 52,801 |  |  | 63,837 |  |  | 225,804 |  |  | 253,372 |
| Net Income Available to Common Shareholders |  | 59,338 |  |  | 50,832 |  |  | 61,868 |  |  | 217,928 |  |  | 250,397 |
| Basic Earnings Per Common Share |  | 1.51 |  |  | 1.28 |  |  | 1.56 |  |  | 5.50 |  |  | 6.29 |
| Diluted Earnings Per Common Share |  | 1.50 |  |  | 1.28 |  |  | 1.55 |  |  | 5.48 |  |  | 6.25 |
| Dividends Declared Per Common Share |  | 0.70 |  |  | 0.70 |  |  | 0.70 |  |  | 2.80 |  |  | 2.74 |
| Performance Ratios |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Return on Average Assets |  | 1.05 | \% |  | 0.91 | \% |  | 1.12 | \% |  | 0.98 | \% |  | 1.14 \% |
| Return on Average Shareholders' Equity |  | 18.91 |  |  | 15.31 |  |  | 15.92 |  |  | 16.10 |  |  | 16.94 |
| Return on Average Common Equity |  | 21.28 |  |  | 16.98 |  |  | 17.40 |  |  | 17.83 |  |  | 17.92 |
| Efficiency Ratio ${ }^{1}$ |  | 56.46 |  |  | 61.37 |  |  | 60.18 |  |  | 59.49 |  |  | 58.86 |
| Net Interest Margin ${ }^{2}$ |  | 2.60 |  |  | 2.60 |  |  | 2.34 |  |  | 2.50 |  |  | 2.36 |
| Dividend Payout Ratio ${ }^{3}$ |  | 46.36 |  |  | 54.69 |  |  | 44.87 |  |  | 50.91 |  |  | 43.56 |
| Average Shareholders' Equity to Average Assets |  | 5.56 |  |  | 5.91 |  |  | 7.02 |  |  | 6.10 |  |  | 6.73 |
| Average Balances |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average Loans and Leases | \$ | 13,452,791 |  | \$ | 13,126,717 |  | \$ | 12,086,705 |  | \$ | 12,896,510 |  | \$ | 12,023,669 |
| Average Assets |  | 23,147,398 |  |  | 23,135,820 |  |  | 22,666,280 |  |  | 23,006,671 |  |  | 22,227,156 |
| Average Deposits |  | 20,341,327 |  |  | 20,863,681 |  |  | 20,222,470 |  |  | 20,550,739 |  |  | 19,771,147 |
| Average Shareholders' Equity |  | 1,286,291 |  |  | 1,367,946 |  |  | 1,590,600 |  |  | 1,402,533 |  |  | 1,495,586 |
| Per Share of Common Stock |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Book Value | \$ | 28.54 |  | \$ | 27.55 |  | \$ | 35.57 |  | \$ | 28.54 |  | \$ | 35.57 |
| Tangible Book Value |  | 27.75 |  |  | 26.76 |  |  | 34.78 |  |  | 27.75 |  |  | 34.78 |
| Market Value |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Closing |  | 77.56 |  |  | 76.12 |  |  | 83.76 |  |  | 77.56 |  |  | 83.76 |
| High |  | 82.87 |  |  | 85.45 |  |  | 88.96 |  |  | 92.38 |  |  | 99.10 |
| Low |  | 70.15 |  |  | 70.89 |  |  | 78.73 |  |  | 70.15 |  |  | 75.65 |
|  |  |  |  |  |  |  |  | $\begin{aligned} & \text { ecember 31, } \\ & 2022 \\ & \hline \end{aligned}$ |  |  | ember 30, $2022$ |  |  | ember 31, $2021$ |
| As of Period End: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance Sheet Totals |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Loans and Leases |  |  |  |  |  |  | \$ | 13,646,420 |  | \$ | 13,321,606 |  | \$ | 12,259,076 |
| Total Assets |  |  |  |  |  |  |  | 23,606,877 |  |  | 23,134,040 |  |  | 22,784,941 |
| Total Deposits |  |  |  |  |  |  |  | 20,615,696 |  |  | 20,888,773 |  |  | 20,360,108 |
| Other Debt |  |  |  |  |  |  |  | 410,294 |  |  | 10,319 |  |  | 10,391 |
| Total Shareholders' Equity |  |  |  |  |  |  |  | 1,316,995 |  |  | 1,282,384 |  |  | 1,611,611 |
| Asset Quality |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Non-Performing Assets |  |  |  |  |  |  | \$ | 12,647 |  | \$ | 13,868 |  | \$ | 18,966 |
| Allowance for Credit Losses - Loans and Leases |  |  |  |  |  |  |  | 144,439 |  |  | 146,436 |  |  | 157,821 |
| Allowance to Loans and Leases Outstanding ${ }^{4}$ |  |  |  |  |  |  |  | 1.06 | \% |  | 1.10 | \% |  | 1.29 \% |
| Capital Ratios ${ }^{5}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Common Equity Tier 1 Capital Ratio |  |  |  |  |  |  |  | 10.92 | \% |  | 11.42 | \% |  | 12.12 \% |
| Tier 1 Capital Ratio |  |  |  |  |  |  |  | 12.15 |  |  | 12.72 |  |  | 13.56 |
| Total Capital Ratio |  |  |  |  |  |  |  | 13.17 |  |  | 13.82 |  |  | 14.81 |
| Tier 1 Leverage Ratio |  |  |  |  |  |  |  | 7.37 |  |  | 7.28 |  |  | 7.32 |
| Total Shareholders' Equity to Total Assets |  |  |  |  |  |  |  | 5.58 |  |  | 5.54 |  |  | 7.07 |
| Tangible Common Equity to Tangible Assets ${ }^{6}$ |  |  |  |  |  |  |  | 4.69 |  |  | 4.64 |  |  | 6.15 |
| Tangible Common Equity to Risk-Weighted Assets ${ }^{6}$ |  |  |  |  |  |  |  | 7.76 |  |  | 7.97 |  |  | 11.44 |
| Non-Financial Data |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Full-Time Equivalent Employees |  |  |  |  |  |  |  | 2,076 |  |  | 2,115 |  |  | 2,056 |
| Branches |  |  |  |  |  |  |  | 51 |  |  | 51 |  |  | 54 |
| ATMs |  |  |  |  |  |  |  | 320 |  |  | 316 |  |  | 307 |

[^0]
## Bank of Hawai‘i Corporation and Subsidiaries

Reconciliation of Non-GAAP Financial Measures
Table 2

| (dollars in thousands) | $\begin{gathered} \text { December 31, } \\ 2022 \end{gathered}$ |  | September 30, 2022 |  | $\begin{gathered} \text { December 31, } \\ 2021 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total Shareholders' Equity | \$ | 1,316,995 | \$ | 1,282,384 | \$ | 1,611,611 |
| Less: Preferred Stock |  | 180,000 |  | 180,000 |  | 180,000 |
| Goodwill |  | 31,517 |  | 31,517 |  | 31,517 |
| Tangible Common Equity | \$ | 1,105,478 | \$ | 1,070,867 | \$ | 1,400,094 |
| Total Assets |  | 23,606,877 |  | 23,134,040 |  | 22,784,941 |
| Less: Goodwill |  | 31,517 |  | 31,517 |  | 31,517 |
| Tangible Assets | \$ | 23,575,360 | \$ | 23,102,523 | \$ | 22,753,424 |
| Risk-Weighted Assets, determined in accordance |  |  |  |  |  |  |
| with prescribed regulatory requirements ${ }^{1}$ | \$ | 14,238,798 | \$ | 13,428,188 | \$ | 12,236,805 |
| Total Shareholders' Equity to Total Assets |  | 5.58\% |  | 5.54\% |  | 7.07\% |
| Tangible Common Equity to Tangible Assets (Non-GAAP) |  | 4.69\% |  | 4.64\% |  | 6.15\% |
| Tier 1 Capital Ratio ${ }^{1}$ |  | 12.15\% |  | 12.72\% |  | 13.56\% |
| Tangible Common Equity to Risk-Weighted Assets (Non-GAAP) ${ }^{1}$ |  | 7.76\% |  | 7.97\% |  | 11.44\% |

[^1]
## Bank of Hawai‘i Corporation and Subsidiaries

Consolidated Statements of Income
Table 3

| (dollars in thousands, except per share amounts) | Three Months Ended |  |  |  |  |  | Year Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { December 31, } \\ 2022 \\ \hline \end{gathered}$ |  | September 30, 2022 |  | $\begin{gathered} \text { December 31, } \\ 2021 \\ \hline \end{gathered}$ |  | December 31, |  |  |  |
|  |  |  |  | 2022 |  |  |  | 2021 |
| Interest Income |  |  |  |  |  |  |  |  |  |  |
| Interest and Fees on Loans and Leases | \$ | 128,683 |  |  | \$ | 115,013 | \$ | 97,853 | \$ | 439,798 | \$ | 398,616 |
| Income on Investment Securities |  |  |  |  |  |  |  |  |  |  |
| Available-for-Sale |  | 18,476 |  | 16,995 |  | 15,850 |  | 70,555 |  | 64,550 |
| Held-to-Maturity |  | 23,708 |  | 20,243 |  | 18,325 |  | 81,490 |  | 61,955 |
| Deposits |  | 13 |  | 10 |  | 1 |  | 32 |  | 10 |
| Funds Sold |  | 1,093 |  | 2,335 |  | 104 |  | 4,274 |  | 883 |
| Other |  | 340 |  | 322 |  | 176 |  | 1,217 |  | 702 |
| Total Interest Income |  | 172,313 |  | 154,918 |  | 132,309 |  | 597,366 |  | 526,716 |
| Interest Expense |  |  |  |  |  |  |  |  |  |  |
| Deposits |  | 23,494 |  | 10,296 |  | 2,898 |  | 39,678 |  | 15,216 |
| Securities Sold Under Agreements to Repurchase |  | 4,289 |  | 2,745 |  | 2,834 |  | 12,600 |  | 13,260 |
| Funds Purchased |  | 318 |  | 40 |  | 6 |  | 417 |  | 7 |
| Short-Term Borrowings |  | 1,978 |  | - |  | - |  | 2,070 |  | - |
| Other Debt |  | 1,496 |  | 182 |  | 183 |  | 2,043 |  | 943 |
| Total Interest Expense |  | 31,575 |  | 13,263 |  | 5,921 |  | 56,808 |  | 29,426 |
| Net Interest Income |  | 140,738 |  | 141,655 |  | 126,388 |  | 540,558 |  | 497,290 |
| Provision for Credit Losses |  | 200 |  | - |  | $(9,700)$ |  | $(7,800)$ |  | $(50,500)$ |
| Net Interest Income After Provision for Credit Losses |  | 140,538 |  | 141,655 |  | 136,088 |  | 548,358 |  | 547,790 |
| Noninterest Income |  |  |  |  |  |  |  |  |  |  |
| Trust and Asset Management |  | 10,652 |  | 10,418 |  | 11,693 |  | 43,803 |  | 46,068 |
| Mortgage Banking |  | 991 |  | 1,002 |  | 2,908 |  | 5,980 |  | 14,964 |
| Service Charges on Deposit Accounts |  | 7,513 |  | 7,526 |  | 6,861 |  | 29,620 |  | 25,564 |
| Fees, Exchange, and Other Service Charges |  | 13,906 |  | 13,863 |  | 14,439 |  | 54,914 |  | 55,457 |
| Investment Securities Losses, Net |  | $(1,124)$ |  | $(2,147)$ |  | $(1,258)$ |  | $(6,111)$ |  | $(1,297)$ |
| Annuity and Insurance |  | 1,087 |  | 1,034 |  | 876 |  | 3,782 |  | 3,224 |
| Bank-Owned Life Insurance |  | 2,475 |  | 2,486 |  | 1,907 |  | 9,968 |  | 7,784 |
| Other |  | 5,672 |  | $(3,522)$ |  | 5,148 |  | 15,585 |  | 19,589 |
| Total Noninterest Income |  | 41,172 |  | 30,660 |  | 42,574 |  | 157,541 |  | 171,353 |
| Noninterest Expense |  |  |  |  |  |  |  |  |  |  |
| Salaries and Benefits |  | 57,639 |  | 59,938 |  | 59,434 |  | 235,270 |  | 228,293 |
| Net Occupancy |  | 9,499 |  | 10,186 |  | 9,028 |  | 39,441 |  | 26,244 |
| Net Equipment |  | 9,942 |  | 9,736 |  | 9,105 |  | 38,374 |  | 35,703 |
| Data Processing |  | 4,579 |  | 4,616 |  | 4,696 |  | 18,362 |  | 20,297 |
| Professional Fees |  | 3,958 |  | 3,799 |  | 3,427 |  | 14,557 |  | 12,895 |
| FDIC Insurance |  | 1,774 |  | 1,680 |  | 1,619 |  | 6,546 |  | 6,536 |
| Other |  | 15,312 |  | 15,794 |  | 14,369 |  | 62,715 |  | 63,621 |
| Total Noninterest Expense |  | 102,703 |  | 105,749 |  | 101,678 |  | 415,265 |  | 393,589 |
| Income Before Provision for Income Taxes |  | 79,007 |  | 66,566 |  | 76,984 |  | 290,634 |  | 325,554 |
| Provision for Income Taxes |  | 17,700 |  | 13,765 |  | 13,147 |  | 64,830 |  | 72,182 |
| Net Income | \$ | 61,307 | \$ | 52,801 | \$ | 63,837 | \$ | 225,804 | \$ | 253,372 |
| Preferred Stock Dividends |  | 1,969 |  | 1,969 |  | 1,969 |  | 7,877 |  | 2,975 |
| Net Income Available to Common Shareholders | \$ | 59,338 | \$ | 50,832 | \$ | 61,868 | \$ | 217,927 | \$ | 250,397 |
| Basic Earnings Per Common Share | \$ | 1.51 | \$ | 1.28 | \$ | 1.56 | \$ | 5.50 | \$ | 6.29 |
| Diluted Earnings Per Common Share | \$ | 1.50 | \$ | 1.28 | \$ | 1.55 | \$ | 5.48 | \$ | 6.25 |
| Dividends Declared Per Common Share | \$ | 0.70 | \$ | 0.70 | \$ | 0.70 | \$ | 2.80 | \$ | 2.74 |
| Basic Weighted Average Common Shares |  | ,395,338 |  | ,567,047 |  | ,741,063 |  | 39,601,089 |  | 39,837,798 |
| $\underline{\text { Diluted Weighted Average Common Shares }}$ |  | ,618,896 |  | ,758,209 |  | ,955,525 |  | 39,788,002 |  | 40,053,664 |

## Bank of Hawai'i Corporation and Subsidiaries

Consolidated Statements of Comprehensive Income (Loss)
Table 4

| (dollars in thousands) | Three Months Ended |  |  |  |  |  | Year Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { December 31, } \\ 2022 \\ \hline \end{gathered}$ |  | September 30,$2022$ |  | December 31, 2021 |  | December 31, |  |  |  |
|  |  |  |  | 022 |  |  |  | 21 |
| Net Income | \$ | 61,307 |  |  | \$ | 52,801 | \$ | 63,837 | \$ | 225,804 | \$ | 253,372 |
| Other Comprehensive Income (Loss), Net of Tax: |  |  |  |  |  |  |  |  |  |  |
| Net Unrealized Gains (Losses) on Investment Securities |  | 5,677 |  | $(79,600)$ |  | $(26,244)$ |  | $(376,694)$ |  | $(83,958)$ |
| Defined Benefit Plans |  | 7,359 |  | 354 |  | 8,430 |  | 8,418 |  | 9,754 |
| Other Comprehensive Income (Loss) |  | 13,036 |  | $(79,246)$ |  | $(17,814)$ |  | $(368,276)$ |  | $(74,204)$ |
| Comprehensive Income (Loss) | \$ | 74,343 | \$ | $(26,445)$ | \$ | 46,023 | \$ | $(142,472)$ | \$ | 179,168 |

## Bank of Hawai‘i Corporation and Subsidiaries

## Consolidated Statements of Condition

Table 5

| (dollars in thousands) | $\begin{gathered} \text { December 31, } \\ 2022 \\ \hline \end{gathered}$ |  | September 30, 2022 |  | $\begin{gathered} \text { December 31, } \\ 2021 \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |  |  |
| Interest-Bearing Deposits in Other Banks | \$ | 3,724 | \$ | 5,429 | \$ | 2,571 |
| Funds Sold |  | 81,364 |  | 402,714 |  | 361,536 |
| Investment Securities |  |  |  |  |  |  |
| Available-for-Sale |  | 2,844,823 |  | 2,424,608 |  | 4,276,056 |
| Held-to-Maturity (Fair Value of \$4,615,393; \$4,668,074; and \$4,646,619) |  | 5,414,139 |  | 5,461,160 |  | 4,694,780 |
| Loans Held for Sale |  | 1,035 |  | 418 |  | 26,746 |
| Loans and Leases |  | 13,646,420 |  | 13,321,606 |  | 12,259,076 |
| Allowance for Credit Losses |  | $(144,439)$ |  | $(146,436)$ |  | $(157,821)$ |
| Net Loans and Leases |  | 13,501,981 |  | 13,175,170 |  | 12,101,255 |
| Total Earning Assets |  | 21,847,066 |  | 21,469,499 |  | 21,462,944 |
| Cash and Due from Banks |  | 316,679 |  | 247,506 |  | 196,327 |
| Premises and Equipment, Net |  | 206,777 |  | 208,251 |  | 199,393 |
| Operating Lease Right-of-Use Assets |  | 92,307 |  | 94,613 |  | 95,621 |
| Accrued Interest Receivable |  | 61,002 |  | 50,143 |  | 45,242 |
| Foreclosed Real Estate |  | 1,040 |  | 1,040 |  | 2,332 |
| Mortgage Servicing Rights |  | 22,619 |  | 23,104 |  | 22,251 |
| Goodwill |  | 31,517 |  | 31,517 |  | 31,517 |
| Bank-Owned Life Insurance |  | 453,882 |  | 451,407 |  | 344,587 |
| Other Assets |  | 573,988 |  | 556,960 |  | 384,727 |
| Total Assets | \$ | 23,606,877 | \$ | 23,134,040 | \$ | 22,784,941 |

## Liabilities

| Deposits |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Noninterest-Bearing Demand | \$ | 6,714,982 | \$ | 7,300,157 | \$ | 7,275,287 |
| Interest-Bearing Demand |  | 4,232,567 |  | 4,399,625 |  | 4,628,567 |
| Savings |  | 7,962,410 |  | 7,954,006 |  | 7,456,165 |
| Time |  | 1,705,737 |  | 1,234,985 |  | 1,000,089 |
| Total Deposits |  | 20,615,696 |  | 20,888,773 |  | 20,360,108 |
| Securities Sold Under Agreements to Repurchase |  | 725,490 |  | 425,490 |  | 450,490 |
| Other Debt |  | 410,294 |  | 10,319 |  | 10,391 |
| Operating Lease Liabilities |  | 100,526 |  | 102,705 |  | 103,210 |
| Retirement Benefits Payable |  | 26,991 |  | 37,053 |  | 38,494 |
| Accrued Interest Payable |  | 9,698 |  | 3,405 |  | 2,499 |
| Taxes Payable |  | 7,104 |  | 13,527 |  | 11,901 |
| Other Liabilities |  | 394,083 |  | 370,384 |  | 196,237 |
| Total Liabilities |  | 22,289,882 |  | 21,851,656 |  | 21,173,330 |
| Shareholders' Equity |  |  |  |  |  |  |
| Preferred Stock (\$.01 par value; authorized 180,000 shares; |  |  |  |  |  |  |
| issued / outstanding: December 31, 2022; September 30, 2022; and December 31, 2021-180,000) |  | 180,000 |  | 180,000 |  | 180,000 |
| Common Stock (\$.01 par value; authorized 500,000,000 shares; |  |  |  |  |  |  |
| issued / outstanding: December 31, $2022-58,733,625 / 39,835,750$; |  |  |  |  |  |  |
| September 30, $2022-58,728,796 / 40,011,473$; and December 31, $2021-58,554,669 / 40,253,193)$ |  | 582 |  | 582 |  | 581 |
| Capital Surplus |  | 620,578 |  | 615,985 |  | 602,508 |
| Accumulated Other Comprehensive Loss |  | $(434,658)$ |  | $(447,694)$ |  | $(66,382)$ |
| Retained Earnings |  | 2,055,912 |  | 2,024,641 |  | 1,950,375 |
| Treasury Stock, at Cost (Shares: December 31, 2022 - 18,897,875; September 30, 2022 -18,717,323; |  |  |  |  |  |  |
| and December 31, 2021-18,301,476) |  | $(1,105,419)$ |  | $(1,091,130)$ |  | $(1,055,471)$ |
| Total Shareholders' Equity |  | 1,316,995 |  | 1,282,384 |  | 1,611,611 |
| Total Liabilities and Shareholders' Equity | \$ | 23,606,877 | \$ | 23,134,040 | \$ | 22,784,941 |



Average Balances and Interest Rates - Taxable-Equivalent Basis ${ }^{1}$
Table 7a

|  | Three Months Ended December 31, 2022 |  |  | Three Months Ended September 30, 2022 |  |  | Three Months Ended December 31, 2021 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (dollars in millions) | Average <br> Balance | Income/ <br> Expense ${ }^{2}$ | Yield/ <br> Rate | Average <br> Balance | Income/ Expense ${ }^{2}$ | Yield/ <br> Rate | Average <br> Balance | Income/ <br> Expense ${ }^{2}$ | Yield/ <br> Rate |


| Earning Assets |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest-Bearing Deposits in Other Banks | \$ | 2.2 | \$ | - | 2.32 | \% | \$ | 2.9 | \$ | - | 1.32 | \% | \$ | 2.2 | \$ | - | 0.05 |
| Funds Sold |  | 18.1 |  | 1.2 | 3.62 |  |  | 411.8 |  | 2.3 | 2.22 |  |  | 273.2 |  | 0.1 | 0.15 |


| Investment Securities |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Available-for-Sale |  |  |  |  |  |  |  |  |  |  |  |  |
| Taxable |  | 2,593.5 | 18.4 | 2.83 |  | 3,481.9 | 17.0 | 1.95 |  | 4,308.6 | 15.8 | 1.47 |
| Non-Taxable |  | 7.5 | 0.1 | 4.14 |  | 2.5 | - | 1.56 |  | 5.8 | 0.1 | 3.67 |
| Held-to-Maturity |  |  |  |  |  |  |  |  |  |  |  |  |
| Taxable |  | 5,401.9 | 23.5 | 1.74 |  | 4,645.7 | 20.1 | 1.73 |  | 4,757.4 | 18.1 | 1.52 |
| Non-Taxable |  | 35.4 | 0.2 | 2.10 |  | 35.6 | 0.2 | 2.10 |  | 58.0 | 0.3 | 2.31 |
| Total Investment Securities |  | 8,038.3 | 42.2 | 2.10 |  | 8,165.7 | 37.3 | 1.82 |  | 9,129.8 | 34.3 | 1.50 |
| Loans Held for Sale |  | 3.3 | - | 5.65 |  | 4.3 | 0.1 | 4.46 |  | 20.8 | 0.1 | 2.85 |
| Loans and Leases ${ }^{3}$ |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial and Industrial |  | 1,379.9 | 14.8 | 4.25 |  | 1,353.8 | 12.5 | 3.66 |  | 1,297.0 | 8.9 | 2.72 |
| Paycheck Protection Program |  | 21.3 | 0.1 | 2.30 |  | 28.0 | 0.2 | 3.02 |  | 181.0 | 5.7 | 12.55 |
| Commercial Mortgage |  | 3,627.4 | 40.6 | 4.44 |  | 3,530.9 | 33.3 | 3.74 |  | 3,075.1 | 22.2 | 2.86 |
| Construction |  | 246.9 | 3.3 | 5.29 |  | 233.0 | 2.8 | 4.81 |  | 246.8 | 2.2 | 3.50 |
| Commercial Lease Financing |  | 72.0 | 0.3 | 1.49 |  | 89.1 | 0.4 | 1.58 |  | 107.4 | 0.3 | 1.12 |
| Residential Mortgage |  | 4,617.9 | 38.9 | 3.37 |  | 4,526.6 | 37.4 | 3.30 |  | 4,293.6 | 33.9 | 3.16 |
| Home Equity |  | 2,207.7 | 17.9 | 3.23 |  | 2,144.8 | 16.4 | 3.04 |  | 1,757.8 | 12.8 | 2.88 |
| Automobile |  | 851.1 | 7.0 | 3.29 |  | 795.5 | 6.4 | 3.19 |  | 730.2 | 6.1 | 3.34 |
| Other ${ }^{4}$ |  | 428.6 | 6.1 | 5.64 |  | 425.0 | 5.9 | 5.48 |  | 397.8 | 5.8 | 5.79 |
| Total Loans and Leases |  | 13,452.8 | 129.0 | 3.81 |  | 13,126.7 | 115.3 | 3.49 |  | 12,086.7 | 97.9 | 3.22 |
| Other |  | 50.1 | 0.4 | 2.72 |  | 36.9 | 0.3 | 3.49 |  | 34.4 | 0.2 | 2.05 |
| Total Earning Assets |  | 21,664.8 | 172.8 | 3.17 |  | 21,748.3 | 155.3 | 2.84 |  | 21,547.1 | 132.6 | 2.45 |
| Cash and Due from Banks |  | 244.3 |  |  |  | 233.5 |  |  |  | 231.3 |  |  |
| Other Assets |  | 1,238.3 |  |  |  | 1,154.0 |  |  |  | 887.9 |  |  |
| Total Assets | \$ | 23,147.4 |  |  | \$ | 23,135.8 |  |  |  | 22,666.3 |  |  |

## Interest-Bearing Liabilities

Interest-Bearing Deposits

| Demand | \$ | 4,131.4 |  | 3.5 | 0.33 |  | \$ | 4,286.0 |  | 1.4 | 0.13 |  | \$ | 4,685.7 |  | 0.7 | 0.06 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Savings |  | 7,869.9 |  | 13.4 | 0.68 |  |  | 7,962.0 |  | 6.6 | 0.33 |  |  | 7,443.2 |  | 1.2 | 0.06 |
| Time |  | 1,467.7 |  | 6.6 | 1.78 |  |  | 1,146.9 |  | 2.3 | 0.79 |  |  | 1,019.2 |  | 1.0 | 0.40 |
| Total Interest-Bearing Deposits |  | 13,469.0 |  | 23.5 | 0.69 |  |  | 13,394.9 |  | 10.3 | 0.30 |  |  | 13,148.1 |  | 2.9 | 0.09 |
| Short-Term Borrowings |  | 234.9 |  | 2.3 | 3.82 |  |  | 4.9 |  | 0.1 | 3.17 |  |  | 18.5 |  | - | 0.13 |
| Securities Sold Under Agreements to Repurchase |  | 594.5 |  | 4.3 | 2.82 |  |  | 425.5 |  | 2.7 | 2.52 |  |  | 450.5 |  | 2.8 | 2.46 |
| Other Debt |  | 137.5 |  | 1.5 | 4.32 |  |  | 10.3 |  | 0.2 | 7.05 |  |  | 10.4 |  | 0.2 | 7.05 |
| Total Interest-Bearing Liabilities |  | 14,435.9 |  | 31.6 | 0.87 |  |  | 13,835.6 |  | 13.3 | 0.38 |  |  | 13,627.5 |  | 5.9 | 0.17 |
| Net Interest Income |  |  | \$ | 141.2 |  |  |  |  | \$ | 142.0 |  |  |  |  | \$ | 126.7 |  |
| Interest Rate Spread |  |  |  |  | 2.30 | \% |  |  |  |  | 2.46 | \% |  |  |  |  | 2.28 \% |
| Net Interest Margin |  |  |  |  | 2.60 | \% |  |  |  |  | 2.60 | \% |  |  |  |  | 2.34 \% |
| Noninterest-Bearing Demand Deposits |  | 6,872.3 |  |  |  |  |  | 7,468.8 |  |  |  |  |  | 7,074.4 |  |  |  |
| Other Liabilities |  | 552.9 |  |  |  |  |  | 463.5 |  |  |  |  |  | 373.8 |  |  |  |
| Shareholders' Equity |  | 1,286.3 |  |  |  |  |  | 1,367.9 |  |  |  |  |  | 1,590.6 |  |  |  |
| Total Liabilities and Shareholders' Equity | \$ | 23,147.4 |  |  |  |  | \$ | $\underline{23,135.8}$ |  |  |  |  |  | 22,666.3 |  |  |  |

${ }^{1}$ Due to rounding, the amounts presented in this table may not tie to other amounts presented elsewhere in this report.
${ }^{2}$ Interest income includes taxable-equivalent basis adjustments, based upon a federal statutory tax rate of $21 \%$, of $\$ 433,000, \$ 343,000$, and $\$ 280,000$
for the three months ended December 31, 2022, September 30, 2022, and December 31, 2021, respectively.
${ }^{3}$ Non-performing loans and leases are included in the respective average loan and lease balances. Income, if any, on such loans and leases is recognized on a cash basis
${ }^{4}$ Comprised of other consumer revolving credit, installment, and consumer lease financing.

Average Balances and Interest Rates - Taxable-Equivalent Basis ${ }^{1}$
Table 7b


[^2]
## Bank of Hawai‘i Corporation and Subsidiaries

## Analysis of Change in Net Interest Income - Taxable-Equivalent Basis

Table 8a
Three Months Ended December 31, 2022
Compared to September 30, 2022

| (dollars in millions) | Compared to September 30, 2022 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Volume ${ }^{1}$ |  | Rate ${ }^{1}$ |  | Total |  |
| Change in Interest Income: |  |  |  |  |  |  |
| Funds Sold | \$ | (2.1) | \$ | 1.0 | \$ | (1.1) |
| Investment Securities |  |  |  |  |  |  |
| Available-for-Sale |  |  |  |  |  |  |
| Taxable |  | (5.1) |  | 6.5 |  | 1.4 |
| Non-Taxable |  | 0.1 |  | - |  | 0.1 |
| Held-to-Maturity |  |  |  |  |  |  |
| Taxable |  | 3.2 |  | 0.2 |  | 3.4 |
| Total Investment Securities |  | (1.8) |  | 6.7 |  | 4.9 |
| Loans Held for Sale |  | (0.1) |  | - |  | (0.1) |
| Loans and Leases |  |  |  |  |  |  |
| Commercial and Industrial |  | 0.3 |  | 2.0 |  | 2.3 |
| Paycheck Protection Program |  | (0.1) |  | - |  | (0.1) |
| Commercial Mortgage |  | 0.9 |  | 6.4 |  | 7.3 |
| Construction |  | 0.2 |  | 0.3 |  | 0.5 |
| Commercial Lease Financing |  | (0.1) |  | - |  | (0.1) |
| Residential Mortgage |  | 0.8 |  | 0.7 |  | 1.5 |
| Home Equity |  | 0.5 |  | 1.0 |  | 1.5 |
| Automobile |  | 0.4 |  | 0.2 |  | 0.6 |
| Other ${ }^{2}$ |  | - |  | 0.2 |  | 0.2 |
| Total Loans and Leases |  | 2.9 |  | 10.8 |  | 13.7 |
| Other |  | 0.4 |  | (0.3) |  | 0.1 |
| Total Change in Interest Income |  | (0.7) |  | 18.2 |  | 17.5 |



[^3]Bank of Hawai‘i Corporation and Subsidiaries
Analysis of Change in Net Interest Income - Taxable-Equivalent Basis
Table 8b

| (dollars in millions) | Three Months Ended December 31, 2022 Compared to December 31, 2021 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Volume ${ }^{1}$ |  | Rate ${ }^{1}$ |  | Total |  |
| Change in Interest Income: |  |  |  |  |  |  |
| Funds Sold | \$ | (0.1) | \$ | 1.2 | \$ | 1.1 |
| Investment Securities |  |  |  |  |  |  |
| Available-for-Sale |  |  |  |  |  |  |
| Taxable |  | (8.1) |  | 10.7 |  | 2.6 |
| Held-to-Maturity |  |  |  |  |  |  |
| Taxable |  | 2.6 |  | 2.8 |  | 5.4 |
| Non-Taxable |  | (0.1) |  | - |  | (0.1) |
| Total Investment Securities |  | (5.6) |  | 13.5 |  | 7.9 |
| Loans Held for Sale |  | (0.2) |  | 0.1 |  | (0.1) |
| Loans and Leases |  |  |  |  |  |  |
| Commercial and Industrial |  | 0.6 |  | 5.3 |  | 5.9 |
| Paycheck Protection Program |  | (2.9) |  | (2.7) |  | (5.6) |
| Commercial Mortgage |  | 4.5 |  | 13.9 |  | 18.4 |
| Construction |  | - |  | 1.1 |  | 1.1 |
| Commercial Lease Financing |  | (0.1) |  | 0.1 |  | - |
| Residential Mortgage |  | 2.7 |  | 2.3 |  | 5.0 |
| Home Equity |  | 3.5 |  | 1.6 |  | 5.1 |
| Automobile |  | 1.0 |  | (0.1) |  | 0.9 |
| Other ${ }^{2}$ |  | 0.4 |  | (0.1) |  | 0.3 |
| Total Loans and Leases |  | 9.7 |  | 21.4 |  | 31.1 |
| Other |  | 0.1 |  | 0.1 |  | 0.2 |
| Total Change in Interest Income |  | 3.9 |  | 36.3 |  | 40.2 |

Change in Interest Expense:
Interest-Bearing Deposits

| Demand |  | (0.1) |  | 2.9 |  | 2.8 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Savings |  | 0.1 |  | 12.1 |  | 12.2 |
| Time |  | 0.6 |  | 5.0 |  | 5.6 |
| Total Interest-Bearing Deposits |  | 0.6 |  | 20.0 |  | 20.6 |
| Short-Term Borrowings |  | 0.7 |  | 1.6 |  | 2.3 |
| Securities Sold Under Agreements to Repurchase |  | 1.0 |  | 0.5 |  | 1.5 |
| Other Debt |  | 1.4 |  | (0.1) |  | 1.3 |
| Total Change in Interest Expense |  | 3.7 |  | 22.0 |  | 25.7 |
|  |  |  |  |  |  |  |
| Change in Net Interest Income | \$ | 0.2 | \$ | 14.3 | \$ | 14.5 |

[^4]
## Bank of Hawai‘i Corporation and Subsidiaries

Analysis of Change in Net Interest Income - Taxable-Equivalent Basis
Table 8c

| (dollars in millions) | Year Ended December 31, 2022 Compared to December 31, 2021 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\text { Volume }^{1}$ |  |  | $\text { Rate }^{1}$ | Total |  |
| Change in Interest Income: |  |  |  |  |  |  |
| Funds Sold | \$ | (0.9) | \$ | 4.3 | \$ | 3.4 |
| Investment Securities |  |  |  |  |  |  |
| Available-for-Sale |  |  |  |  |  |  |
| Taxable |  | (10.3) |  | 16.6 |  | 6.3 |
| Non-Taxable |  | (0.2) |  | (0.1) |  | (0.3) |
| Held-to-Maturity |  |  |  |  |  |  |
| Taxable |  | 12.5 |  | 7.4 |  | 19.9 |
| Non-Taxable |  | (0.3) |  | (0.2) |  | (0.5) |
| Total Investment Securities |  | 1.7 |  | 23.7 |  | 25.4 |
| Loans Held for Sale |  | (0.6) |  | 0.2 |  | (0.4) |
| Loans and Leases |  |  |  |  |  |  |
| Commercial and Industrial |  | 1.9 |  | 7.2 |  | 9.1 |
| Paycheck Protection Program |  | (24.8) |  | 1.8 |  | (23.0) |
| Commercial Mortgage |  | 15.5 |  | 19.7 |  | 35.2 |
| Construction |  | (1.5) |  | 2.6 |  | 1.1 |
| Commercial Lease Financing |  | (0.2) |  | - |  | (0.2) |
| Residential Mortgage |  | 8.3 |  | (1.0) |  | 7.3 |
| Home Equity |  | 13.1 |  | (0.6) |  | 12.5 |
| Automobile |  | 2.3 |  | (1.5) |  | 0.8 |
| Other ${ }^{2}$ |  | 2.3 |  | (3.2) |  | (0.9) |
| Total Loans and Leases |  | 16.9 |  | 25.0 |  | 41.9 |
| Other |  | 0.2 |  | 0.3 |  | 0.5 |
| $\underline{\text { Total Change in Interest Income }}$ |  | 17.3 |  | 53.5 |  | 70.8 |

Change in Interest Expense
Interest-Bearing Deposits

| Demand |  | (0.1) |  | 3.5 |  | 3.4 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Savings |  | 0.3 |  | 16.4 |  | 16.7 |
| Time |  | (1.0) |  | 5.4 |  | 4.4 |
| Total Interest-Bearing Deposits |  | (0.8) |  | 25.3 |  | 24.5 |
| Short-Term Borrowings |  | 0.9 |  | 1.6 |  | 2.5 |
| Securities Sold Under Agreements to Repurchase |  | (1.6) |  | 0.9 |  | (0.7) |
| Other Debt |  | 0.6 |  | 0.5 |  | 1.1 |
| Total Change in Interest Expense |  | (0.9) |  | 28.3 |  | 27.4 |
| Change in Net Interest Income | \$ | 18.2 | \$ | 25.2 | \$ | 43.4 |

[^5]
## Bank of Hawai‘i Corporation and Subsidiaries

Salaries and Benefits
Table 9

| (dollars in thousands) | Three Months Ended |  |  |  |  |  | Year Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | December 31, 2022 |  | September 30, 2022 |  | December 31, 2021 |  | December 31, |  |  |  |
|  |  |  |  | 2022 |  |  |  | 2021 |
| Salaries | \$ | 37,395 |  |  | \$ | 37,792 | \$ | 35,758 | \$ | 146,840 | \$ | 135,416 |
| Incentive Compensation |  | 5,356 |  | 5,885 |  | 6,699 |  | 23,425 |  | 22,462 |
| Share-Based Compensation |  | 3,901 |  | 3,558 |  | 3,396 |  | 15,220 |  | 12,489 |
| Commission Expense |  | 830 |  | 1,005 |  | 2,094 |  | 4,708 |  | 8,901 |
| Retirement and Other Benefits |  | 4,065 |  | 4,448 |  | 4,661 |  | 17,242 |  | 20,213 |
| Payroll Taxes |  | 2,591 |  | 2,826 |  | 2,585 |  | 13,395 |  | 12,404 |
| Medical, Dental, and Life Insurance |  | 3,528 |  | 2,605 |  | 3,981 |  | 11,958 |  | 12,831 |
| Separation Expense |  | (27) |  | 1,819 |  | 260 |  | 2,482 |  | 3,577 |
| $\underline{\text { Total Salaries and Benefits }}$ | \$ | 57,639 | \$ | 59,938 | \$ | 59,434 | \$ | 235,270 | \$ | 228,293 |

## Bank of Hawai‘i Corporation and Subsidiaries

Loan and Lease Portfolio Balances
Table 10

| (dollars in thousands) | December 31, 2022 |  | September 30, 2022 |  | $\begin{gathered} \text { June 30, } \\ 2022 \\ \hline \end{gathered}$ |  | March 31,$2022$ |  | $\begin{gathered} \text { December 31, } \\ 2021 \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial |  |  |  |  |  |  |  |  |  |  |
| Commercial and Industrial | \$ | 1,389,066 | \$ | 1,368,966 | \$ | 1,323,830 | \$ | 1,354,757 | \$ | 1,361,921 |
| Paycheck Protection Program |  | 19,579 |  | 22,955 |  | 31,964 |  | 57,809 |  | 126,779 |
| Commercial Mortgage |  | 3,725,542 |  | 3,591,943 |  | 3,464,126 |  | 3,257,689 |  | 3,152,130 |
| Construction |  | 260,825 |  | 236,498 |  | 246,177 |  | 248,363 |  | 220,254 |
| Lease Financing |  | 69,491 |  | 73,989 |  | 89,535 |  | 98,107 |  | 105,108 |
| Total Commercial |  | 5,464,503 |  | 5,294,351 |  | 5,155,632 |  | 5,016,725 |  | 4,966,192 |
| Consumer |  |  |  |  |  |  |  |  |  |  |
| Residential Mortgage |  | 4,653,072 |  | 4,585,723 |  | 4,486,571 |  | 4,405,718 |  | 4,309,602 |
| Home Equity |  | 2,225,950 |  | 2,185,484 |  | 2,101,612 |  | 1,958,285 |  | 1,836,588 |
| Automobile |  | 870,396 |  | 820,640 |  | 775,065 |  | 742,934 |  | 736,565 |
| Other ${ }^{1}$ |  | 432,499 |  | 435,408 |  | 432,693 |  | 420,830 |  | 410,129 |
| Total Consumer |  | 8,181,917 |  | 8,027,255 |  | 7,795,941 |  | 7,527,767 |  | 7,292,884 |
| $\underline{\text { Total Loans and Leases }}$ | \$ | 13,646,420 | \$ | 13,321,606 | \$ | 12,951,573 | \$ | 12,544,492 | \$ | 12,259,076 |

Deposits

|  | December 31, | September 30, | June 30, | March 31, | December 31, |  |  |
| :--- | ---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (dollars in thousands) | $\mathbf{2 0 2 2}$ | $\mathbf{2 0 2 2}$ | $\mathbf{2 0 2 2}$ | $\mathbf{2 0 2 2}$ | $\mathbf{2 0 2 1}$ |  |  |
| Consumer | $\$ 10,304,335$ | $\$ 10,507,946$ | $\$$ | $10,554,121$ | $\$$ | $10,654,192$ | $\$$ |
| Commercial | $8,569,670$ | $8,841,781$ | $8,824,609$ | $8,818,477$ | $8,641,932$ |  |  |
| Public and Other | $1,741,691$ | $1,539,046$ | $1,646,951$ | $1,243,618$ | $1,279,332$ |  |  |
| Total Deposits | $\$$ | $20,615,696$ | $\$$ | $20,888,773$ | $\$$ | $21,025,681$ | $\$$ |

[^6]
## Bank of Hawai‘i Corporation and Subsidiaries

Non-Performing Assets and Accruing Loans and Leases Past Due 90 Days or More
Table 11


## Accruing Loans and Leases Past Due 90 Days or More

| Commercial |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial and Industrial | \$ | - | \$ | - | \$ | - | \$ | 22 | \$ | - |
| Total Commercial |  | - |  | - |  | - |  | 22 |  | - |
| Consumer |  |  |  |  |  |  |  |  |  |  |
| Residential Mortgage |  | 2,429 |  | 3,279 |  | 2,638 |  | 4,113 |  | 3,159 |
| Home Equity |  | 1,673 |  | 1,061 |  | 2,029 |  | 2,722 |  | 3,456 |
| Automobile |  | 589 |  | 467 |  | 359 |  | 504 |  | 729 |
| Other ${ }^{1}$ |  | 683 |  | 513 |  | 508 |  | 649 |  | 426 |
| Total Consumer |  | 5,374 |  | 5,320 |  | 5,534 |  | 7,988 |  | 7,770 |
| Total Accruing Loans and Leases Past Due 90 Days or More | \$ | 5,374 | \$ | 5,320 | \$ | 5,534 | \$ | 8,010 | \$ | 7,770 |
| Restructured Loans on Accrual Status |  |  |  |  |  |  |  |  |  |  |
| and Not Past Due 90 Days or More | \$ | 43,658 | \$ | 44,641 | \$ | 46,024 | \$ | 54,136 | \$ | 60,519 |
| Total Loans and Leases | \$ | 13,646,420 | \$ | 13,321,606 | \$ | 12,951,573 | \$ | 12,544,492 | \$ | 12,259,076 |
|  |  |  |  |  |  |  |  |  |  |  |
| $\underline{\text { Ratio of Non-Accrual Loans and Leases to Total Loans and Leases }}$ |  | 0.09\% |  | 0.10\% |  | 0.10\% |  | 0.14\% |  | 0.14\% |
|  |  |  |  |  |  |  |  |  |  |  |
| Ratio of Non-Performing Assets to Total Loans and Leases |  |  |  |  |  |  |  |  |  |  |
| and Foreclosed Real Estate |  | 0.09\% |  | 0.10\% |  | 0.12\% |  | 0.16\% |  | 0.15\% |
|  |  |  |  |  |  |  |  |  |  |  |
| $\underline{\text { Ratio of Non-Performing Assets to Total Assets }}$ |  | 0.05\% |  | 0.06\% |  | 0.06\% |  | 0.07\% |  | 0.07\% |
|  |  |  |  |  |  |  |  |  |  |  |
| Ratio of Commercial Non-Performing Assets to Total Commercial Loans |  |  |  |  |  |  |  |  |  |  |
| and Leases and Commercial Foreclosed Real Estate |  | 0.06\% |  | 0.07\% |  | 0.07\% |  | 0.16\% |  | 0.17\% |
|  |  |  |  |  |  |  |  |  |  |  |
| Ratio of Consumer Non-Performing Assets to Total Consumer Loans |  |  |  |  |  |  |  |  |  |  |
| and Leases and Consumer Foreclosed Real Estate |  | 0.11\% |  | 0.13\% |  | 0.15\% |  | 0.16\% |  | 0.14\% |
|  |  |  |  |  |  |  |  |  |  |  |
| Ratio of Non-Performing Assets and Accruing Loans and Leases |  |  |  |  |  |  |  |  |  |  |
| Past Due 90 Days or More to Total Loans and Leases |  |  |  |  |  |  |  |  |  |  |
| and Foreclosed Real Estate |  | 0.13\% |  | 0.14\% |  | 0.16\% |  | 0.22\% |  | 0.22\% |
|  |  |  |  |  |  |  |  |  |  |  |
| Quarter to Quarter Changes in Non-Performing Assets |  |  |  |  |  |  |  |  |  |  |
| Balance at Beginning of Quarter | \$ | 13,868 | \$ | 15,493 | \$ | 19,979 | \$ | 18,966 | \$ | 20,620 |
| Additions |  | 704 |  | 489 |  | 2,293 |  | 2,243 |  | 357 |
| Reductions |  |  |  |  |  |  |  |  |  |  |
| Payments |  | $(1,605)$ |  | (706) |  | $(5,511)$ |  | $(1,230)$ |  | (972) |
| Return to Accrual Status |  | (301) |  | (116) |  | $(1,267)$ |  | - |  | $(1,038)$ |
| Sales of Foreclosed Real Estate |  | - |  | $(1,292)$ |  | - |  | - |  | - |
| Charge-offs / Write-downs |  | (19) |  | - |  | (1) |  | - |  | (1) |
| Total Reductions |  | $(1,925)$ |  | $(2,114)$ |  | $(6,779)$ |  | $(1,230)$ |  | $(2,011)$ |
| Balance at End of Quarter | \$ | 12,647 | \$ | 13,868 | \$ | 15,493 | \$ | 19,979 | \$ | 18,966 |

[^7]
## Bank of Hawai'i Corporation and Subsidiaries

Reserve for Credit Losses
Table 12

| (dollars in thousands) | Three Months Ended |  |  |  |  |  | Year Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { December 31, } \\ 2022 \end{gathered}$ |  | September 30, 2022 |  | $\begin{gathered} \text { December 31, } \\ 2021 \\ \hline \end{gathered}$ |  | December 31, |  |  |  |
|  |  |  |  | 22 |  |  |  | 21 |
| Balance at Beginning of Period | \$ | 152,927 |  |  | \$ | 154,098 | \$ | 174,708 | \$ | 164,297 | \$ | 221,303 |
|  |  |  |  |  |  |  |  |  |  |  |
| Loans and Leases Charged-Off |  |  |  |  |  |  |  |  |  |  |
| Commercial |  |  |  |  |  |  |  |  |  |  |
| Commercial and Industrial |  | (196) |  | (147) |  | (217) |  | (925) |  | $(1,117)$ |
| Consumer |  |  |  |  |  |  |  |  |  |  |
| Residential Mortgage |  | - |  | - |  | - |  | (80) |  | (316) |
| Home Equity |  | (10) |  | - |  | (5) |  | (100) |  | (417) |
| Automobile |  | $(1,171)$ |  | (794) |  | $(1,045)$ |  | $(4,652)$ |  | $(4,939)$ |
| Other ${ }^{1}$ |  | $(1,846)$ |  | $(1,924)$ |  | $(2,007)$ |  | $(7,585)$ |  | $(10,530)$ |
| Total Loans and Leases Charged-Off |  | $(3,223)$ |  | $(2,865)$ |  | $(3,274)$ |  | $(13,342)$ |  | $(17,319)$ |

Recoveries on Loans and Leases Previously Charged-Off
Commercial
$\quad$ Commercial and Industrial
Consumer
Residential Mortgage
Home Equity
Automobile
Other ${ }^{1}$

| Components |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Allowance for Credit Losses - Loans and Leases | \$ | 144,439 | \$ | 146,436 | \$ | 157,821 | \$ | 144,439 | \$ | 157,821 |
| Allowance for Credit Losses - Accrued Interest Receivable |  | - |  | - |  | 414 |  | - |  | 414 |
| Reserve for Unfunded Commitments |  | 6,808 |  | 6,491 |  | 6,062 |  | 6,808 |  | 6,062 |
| Total Reserve for Credit Losses | \$ | 151,247 | \$ | 152,927 | \$ | 164,297 | \$ | 151,247 | \$ | 164,297 |


| Average Loans and Leases Outstanding | \$ 13,452,791 | \$ | 13,126,717 | \$ | 12,086,705 | \$ | 12,896,510 | \$ | 12,023,669 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Ratio of Net Loans and Leases Charged-Off to |  |  |  |  |  |  |  |  |  |
| Average Loans and Leases Outstanding (annualized) | 0.05\% |  | 0.03\% |  | 0.02\% |  | 0.04\% |  | 0.05\% |
| Ratio of Allowance for Credit Losses to Loans and Leases Outstanding ${ }^{2}$ | 1.06\% |  | 1.10\% |  | 1.29\% |  | 1.06\% |  | 1.29\% |

[^8]| (dollars in thousands) |  | Consumer <br> Banking | Commercial <br> Banking |  | Treasury and Other |  | Consolidated <br> Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Three Months Ended December 31, 2022 |  |  |  |  |  |  |  |  |
| Net Interest Income (Loss) | \$ | 94,918 | \$ | 56,878 | \$ | $(11,058)$ | \$ | 140,738 |
| Provision for Credit Losses |  | 1,861 |  | (6) |  | $(1,655)$ |  | 200 |
| Net Interest Income (Loss) After Provision for Credit Losses |  | 93,057 |  | 56,884 |  | $(9,403)$ |  | 140,538 |
| Noninterest Income |  | 31,526 |  | 8,288 |  | 1,358 |  | 41,172 |
| Noninterest Expense |  | $(82,383)$ |  | $(17,587)$ |  | $(2,733)$ |  | $(102,703)$ |
| Income (Loss) Before Income Taxes |  | 42,200 |  | 47,585 |  | $(10,778)$ |  | 79,007 |
| Provision for Income Taxes |  | $(10,846)$ |  | $(12,005)$ |  | 5,151 |  | $(17,700)$ |
| Net Income (Loss) | \$ | 31,354 | \$ | 35,580 | \$ | $(5,627)$ | \$ | 61,307 |
| Total Assets as of December 31, 2022 | \$ | 8,545,896 | \$ | 5,522,916 | \$ | 9,538,065 | \$ | 23,606,877 |


| Three Months Ended December 31, $2021{ }^{1}$ |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net Interest Income | \$ | 71,146 | \$ | 48,140 | \$ | 7,102 | \$ | 126,388 |
| Provision for Credit Losses |  | 676 |  | (4) |  | $(10,372)$ |  | $(9,700)$ |
| Net Interest Income After Provision for Credit Losses |  | 70,470 |  | 48,144 |  | 17,474 |  | 136,088 |
| Noninterest Income |  | 32,948 |  | 8,298 |  | 1,328 |  | 42,574 |
| Noninterest Expense |  | $(81,385)$ |  | $(17,127)$ |  | $(3,166)$ |  | $(101,678)$ |
| Income Before Income Taxes |  | 22,033 |  | 39,315 |  | 15,636 |  | 76,984 |
| Provision for Income Taxes |  | $(5,609)$ |  | $(9,436)$ |  | 1,898 |  | $(13,147)$ |
| Net Income | \$ | 16,424 | \$ | 29,879 | \$ | 17,534 | \$ | 63,837 |
| Total Assets as of December 31, $2021{ }^{1}$ | \$ | 7,701,447 | \$ | 5,107,001 | \$ | 9,976,493 | \$ | 22,784,941 |

[^9]
## Bank of Hawai‘i Corporation and Subsidiaries

Business Segments Selected Financial Information
Table 13b

| (dollars in thousands) |  | Consumer <br> Banking |  | Commercial Banking |  | Treasury and Other |  | Consolidated <br> Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Year Ended December 31, $2022{ }^{1}$ |  |  |  |  |  |  |  |  |
| Net Interest Income | \$ | 327,940 | \$ | 209,272 | \$ | 3,346 | \$ | 540,558 |
| Provision for Credit Losses |  | 5,324 |  | (205) |  | $(12,919)$ |  | $(7,800)$ |
| Net Interest Income After Provision for Credit Losses |  | 322,616 |  | 209,477 |  | 16,265 |  | 548,358 |
| Noninterest Income |  | 126,336 |  | 25,937 |  | 5,268 |  | 157,541 |
| Noninterest Expense |  | $(330,561)$ |  | $(70,601)$ |  | $(14,103)$ |  | $(415,265)$ |
| Income Before Income Taxes |  | 118,391 |  | 164,813 |  | 7,430 |  | 290,634 |
| $\underline{\text { Provision for Income Taxes }}$ |  | $(29,974)$ |  | $(40,659)$ |  | 5,803 |  | $(64,830)$ |
| Net Income | \$ | 88,417 | \$ | 124,154 | \$ | 13,233 | \$ | 225,804 |
| Total Assets as of December 31, $2022{ }^{1}$ | \$ | 8,545,896 | \$ | 5,522,916 | \$ | 9,538,065 | \$ | 23,606,877 |

Year Ended December 31, $2021{ }^{1}$

| Net Interest Income | $\$$ | 284,597 | $\$$ | 194,409 | $\$$ | 18,284 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |

[^10]Bank of Hawai'i Corporation and Subsidiaries
Selected Quarterly Financial Data
Table 14

| (dollars in thousands, except per share amounts) | Three Months Ended |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { December 31, } \\ 2022 \\ \hline \end{gathered}$ |  | September 30, 2022 |  |  |  | June 30, <br> 2022 |  |  | March 31,$2022$ |  |  | $\begin{gathered} \text { December 31, } \\ 2021 \end{gathered}$ |  |  |
| Quarterly Operating Results |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest Income |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest and Fees on Loans and Leases | \$ | 128,683 |  | \$ | 115,013 |  | \$ | 101,663 |  | \$ | 94,439 |  | \$ | 97,853 |  |
| Income on Investment Securities |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Available-for-Sale |  | 18,476 |  |  | 16,995 |  |  | 17,984 |  |  | 17,100 |  |  | 15,850 |  |
| Held-to-Maturity |  | 23,708 |  |  | 20,243 |  |  | 18,838 |  |  | 18,701 |  |  | 18,325 |  |
| Deposits |  | 13 |  |  | 10 |  |  | 5 |  |  | 4 |  |  | 1 |  |
| Funds Sold |  | 1,093 |  |  | 2,335 |  |  | 719 |  |  | 127 |  |  | 104 |  |
| Other |  | 340 |  |  | 322 |  |  | 353 |  |  | 202 |  |  | 176 |  |
| Total Interest Income |  | 172,313 |  |  | 154,918 |  |  | 139,562 |  |  | 130,573 |  |  | 132,309 |  |
| Interest Expense |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Deposits |  | 23,494 |  |  | 10,296 |  |  | 3,535 |  |  | 2,353 |  |  | 2,898 |  |
| Securities Sold Under Agreements to Repurchase |  | 4,289 |  |  | 2,745 |  |  | 2,794 |  |  | 2,772 |  |  | 2,834 |  |
| Funds Purchased |  | 318 |  |  | 40 |  |  | 57 |  |  | 2 |  |  | 6 |  |
| Short-Term Borrowings |  | 1,978 |  |  | - |  |  | 92 |  |  | - |  |  | - |  |
| Other Debt |  | 1,496 |  |  | 182 |  |  | 182 |  |  | 183 |  |  | 183 |  |
| Total Interest Expense |  | 31,575 |  |  | 13,263 |  |  | 6,660 |  |  | 5,310 |  |  | 5,921 |  |
| Net Interest Income |  | 140,738 |  |  | 141,655 |  |  | 132,902 |  |  | 125,263 |  |  | 126,388 |  |
| Provision for Credit Losses |  | 200 |  |  | - |  |  | $(2,500)$ |  |  | $(5,500)$ |  |  | $(9,700)$ |  |
| Net Interest Income After Provision for Credit Losses |  | 140,538 |  |  | 141,655 |  |  | 135,402 |  |  | 130,763 |  |  | 136,088 |  |
| Noninterest Income |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Trust and Asset Management |  | 10,652 |  |  | 10,418 |  |  | 11,457 |  |  | 11,276 |  |  | 11,693 |  |
| Mortgage Banking |  | 991 |  |  | 1,002 |  |  | 1,247 |  |  | 2,740 |  |  | 2,908 |  |
| Service Charges on Deposit Accounts |  | 7,513 |  |  | 7,526 |  |  | 7,309 |  |  | 7,272 |  |  | 6,861 |  |
| Fees, Exchange, and Other Service Charges |  | 13,906 |  |  | 13,863 |  |  | 14,193 |  |  | 12,952 |  |  | 14,439 |  |
| Investment Securities Losses, Net |  | $(1,124)$ |  |  | $(2,147)$ |  |  | $(1,295)$ |  |  | $(1,545)$ |  |  | $(1,258)$ |  |
| Annuity and Insurance |  | 1,087 |  |  | 1,034 |  |  | 870 |  |  | 791 |  |  | 876 |  |
| Bank-Owned Life Insurance |  | 2,475 |  |  | 2,486 |  |  | 2,658 |  |  | 2,349 |  |  | 1,907 |  |
| Other |  | 5,672 |  |  | $(3,522)$ |  |  | 5,719 |  |  | 7,716 |  |  | 5,148 |  |
| Total Noninterest Income |  | 41,172 |  |  | 30,660 |  |  | 42,158 |  |  | 43,551 |  |  | 42,574 |  |
| Noninterest Expense |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Salaries and Benefits |  | 57,639 |  |  | 59,938 |  |  | 57,769 |  |  | 59,924 |  |  | 59,434 |  |
| Net Occupancy |  | 9,499 |  |  | 10,186 |  |  | 9,930 |  |  | 9,826 |  |  | 9,028 |  |
| Net Equipment |  | 9,942 |  |  | 9,736 |  |  | 9,543 |  |  | 9,153 |  |  | 9,105 |  |
| Data Processing |  | 4,579 |  |  | 4,616 |  |  | 4,607 |  |  | 4,560 |  |  | 4,696 |  |
| Professional Fees |  | 3,958 |  |  | 3,799 |  |  | 3,542 |  |  | 3,258 |  |  | 3,427 |  |
| FDIC Insurance |  | 1,774 |  |  | 1,680 |  |  | 1,590 |  |  | 1,502 |  |  | 1,619 |  |
| Other |  | 15,312 |  |  | 15,794 |  |  | 15,958 |  |  | 15,651 |  |  | 14,369 |  |
| Total Noninterest Expense |  | 102,703 |  |  | 105,749 |  |  | 102,939 |  |  | 103,874 |  |  | 101,678 |  |
| Income Before Provision for Income Taxes |  | 79,007 |  |  | 66,566 |  |  | 74,621 |  |  | 70,440 |  |  | 76,984 |  |
| Provision for Income Taxes |  | 17,700 |  |  | 13,765 |  |  | 17,759 |  |  | 15,606 |  |  | 13,147 |  |
| Net Income | \$ | 61,307 |  | \$ | 52,801 |  | \$ | 56,862 |  | \$ | 54,834 |  | \$ | 63,837 |  |
| Preferred Stock Dividends |  | 1,969 |  |  | 1,969 |  |  | 1,969 |  |  | 1,969 |  |  | 1,969 |  |
| Net Income Available to Common Shareholders | \$ | 59,338 |  | \$ | 50,832 |  | \$ | 54,893 |  | \$ | 52,865 |  | \$ | 61,868 |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Basic Earnings Per Common Share | \$ | 1.51 |  | \$ | 1.28 |  | \$ | 1.38 |  | \$ | 1.33 |  | \$ | 1.56 |  |
| Diluted Earnings Per Common Share | \$ | 1.50 |  | \$ | 1.28 |  | \$ | 1.38 |  | \$ | 1.32 |  | \$ | 1.55 |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance Sheet Totals |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Loans and Leases | \$ | 13,646,420 |  | \$ | 13,321,606 |  | \$ | 12,951,573 |  | \$ | 12,544,492 |  | \$ | 12,259,076 |  |
| Total Assets |  | 23,606,877 |  |  | 23,134,040 |  |  | 23,232,699 |  |  | 23,000,317 |  |  | 22,784,941 |  |
| Total Deposits |  | 20,615,696 |  |  | 20,888,773 |  |  | 21,025,681 |  |  | 20,716,287 |  |  | 20,360,108 |  |
| Total Shareholders' Equity |  | 1,316,995 |  |  | 1,282,384 |  |  | 1,348,746 |  |  | 1,448,885 |  |  | 1,611,611 |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Performance Ratios |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Return on Average Assets |  | 1.05 | \% |  | 0.91 | \% |  | 1.00 | \% |  | 0.97 | \% |  | 1.12 | \% |
| Return on Average Shareholders' Equity |  | 18.91 |  |  | 15.31 |  |  | 16.40 |  |  | 14.18 |  |  | 15.92 |  |
| Return on Average Common Equity |  | 21.28 |  |  | 16.98 |  |  | 18.19 |  |  | 15.44 |  |  | 17.40 |  |
| Efficiency Ratio ${ }^{1}$ |  | 56.46 |  |  | 61.37 |  |  | 58.80 |  |  | 61.53 |  |  | 60.18 |  |
| Net Interest Margin ${ }^{2}$ |  | 2.60 |  |  | 2.60 |  |  | 2.47 |  |  | 2.34 |  |  | 2.34 |  |

[^11]${ }^{2}$ Net interest margin is defined as net interest income, on a taxable-equivalent basis, as a percentage of average earning assets.

Bank of Hawai‘i Corporation and Subsidiaries
Hawaii Economic Trends
Table 15

| (dollars in millions; jobs in thousands) | Eleven Months Ended |  |  | Year Ended |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | November 30, 2022 |  |  | December 31, 2021 |  |  |  | December 31, 2020 |  |  |  |
| Hawaii Economic Trends |  |  |  |  |  |  |  |  |  |  |  |
| State General Fund Revenues ${ }^{1}$ | \$ | 8,675.9 | 16.7 | \% | \$ | 8,137.9 | 26.9 | \% | \$6,415.1 | (12.3) | \% |
| General Excise and Use Tax Revenue ${ }^{1}$ |  | 3,916.3 | 18.9 |  |  | 3,604.3 | 18.6 |  | 3,038.8 | (15.6) |  |
| Jobs ${ }^{2}$ |  | 652.3 |  |  |  | 642.6 |  |  | 594.4 |  |  |


|  | November 31, <br> 2022 |  | December 31, |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2021 |  | 2020 |
| Unemployment, seasonally adjusted ${ }^{3}$ |  |  |  |  |  |
| Statewide | 3.3 | \% | 4.3 | \% | 9.8 \% |
| Honolulu County | 3.4 |  | 4.0 |  | 8.8 |
| Hawaii County | 3.0 |  | 4.2 |  | 9.3 |
| Maui County | 3.5 |  | 5.4 |  | 13.9 |
| Kauai County | 3.2 |  | 6.0 |  | 13.6 |


| (1-year percentage change, except months of inventory) | December 31, |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2022 |  | 2021 |  | 2020 |  | 2019 |
| Housing Trends (Single Family Oahu) ${ }^{4}$ |  |  |  |  |  |  |  |
| Median Home Price | 11.6 | \% | 19.3 | \% | 5.2 | \% | (0.1) \% |
| Home Sales Volume (units) | (23.2) |  | 17.9 | \% | 2.3 | \% | 3.9 \% |
| Months of Inventory | 2.1 |  | 0.8 |  | 1.4 |  | 2.5 |


| (in thousands) | Monthly Visitor Arrivals, Not Seasonally Adjusted | Percentage Change from Previous Year |
| :---: | :---: | :---: |
| Tourism ${ }^{5}$ |  |  |
| November 30, 2022 | 725.5 | 18.2 \% |
| October 31, 2022 | 726.1 | 31.8 |
| September 30, 2022 | 691.8 | 37.1 |
| August 31, 2022 | 829.7 | 14.8 |
| July 31, 2022 | 919.2 | 4.5 |
| June 30, 2022 | 841.8 | 6.4 |
| May 31, 2022 | 774.1 | 22.9 |
| April 30, 2022 | 809.6 | 67.3 |
| March 31, 2022 | 785.7 | 78.7 |
| February 28, 2022 | 623.7 | 165.1 |
| January 31, 2022 | 567.2 | 229.8 |
| December 31,2021 | 753.7 | 219.6 |
| November 30, 2021 | 614.0 | 234.1 |
| October 31, 2021 | 550.8 | 618.2 |
| September 30, 2021 | 504.6 | 2,641.0 |
| August 31, 2021 | 723.0 | 2,995.6 |
| July 31, 2021 | 879.6 | 3,798.4 |
| June 30, 2021 | 791.1 | 4,534.7 |
| May 31, 2021 | 629.7 | 6,807.4 |
| April 30, 2021 | 484.1 | 10,506.3 |
| March 31, 2021 | 439.8 | 1.1 |
| February 28, 2021 | 235.3 | (71.6) |
| January 31, 2021 | 172.0 | (80.1) |

[^12]
# Bank of Hawai‘i Corporation fourth quarter 2022 financial report 

January 23, 2023

## disclosure

## forward-looking statements

this presentation, and other statements made by the Company in connection with it, may contain forward-looking statements concerning, among other things, forecasts of our financial results and condition, expectations for our operations and business prospects, and our assumptions used in those forecasts and expectations. we have not committed to update forward-looking statements to reflect later events or circumstances.

## unemployment



[^13]
## visitor arrivals

monthly by market, indexed to January 2017

revenue per available room
revenue per available room (RevPAR)


## stable real estate prices

Oahu market indicators - Dec 2022

|  | single family homes |  |  |  |  | condominiums |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Dec 2022 | Dec 2021 | Dec 2019 | $\Delta$ Dec 2021 | $\Delta$ Dec 2019 | Dec 2022 | Dec 2021 | Dec 2019 | $\Delta$ Dec 2021 | $\Delta$ Dec 2019 |
| median sales price (000s) | \$1,050 | \$1,050 | \$820 | $0.0 \%$ | $28.0 \%$ | \$503 | \$485 | \$426 |  | $18.1 \%$ |
| months of inventory | 2.1 | 0.8 | 2.7 | 1.3 months | - 0.6 months | 2.2 | 1.6 | 3.7 | 0.6 months | -1.5 months |
| closed sales | 202 | 378 | 309 |  |  | 360 | 593 | 428 |  |  |
| median days on market | 25 | 11 | 18 | 14 days | 7 days | 21 | 13 | 30 | 8 days |  |

## 4Q financial update

## balanced core loan growth

\$ in millions
Corporation

cumulative growth

note: numbers may not add up due to rounding, CAGR, annual growth rate, and q-o-q core loan growth exclude PPP
market share includes four banks: Bank of Hawai'i, First Hawaiian Bank, American Savings Bank (ASB), and Central
Pacific Bank, excludes mainland loans, note: mainland loans not disclosed for ASB and assumed to be zero. market share unavailable for 4Q22

## low cost, long duration deposits

\$ in billions
Corporation

by product

by tenure


## strong deposit beta performance th Bank of Hawaíi

\$ in billions
Corporation



## cashflow and repricing

projected repricing, maturities \& prepayments (\$ in billions)

■inv. portfolio maturing/prepayments

## NII year-over-year comparison

\$ in millions
Corporation


## NII headwinds

\$ in millions



| likely dilutive |
| :---: |
| yield curve |
| deposit cost |


| uncertain |
| :---: |
| deposit levels |
| deposit beta |

## likely accretive

loan growth
earning asset yields

## disciplined expenses

\$ in millions
rationalization of expenses across core and innovation

financial summary
\$ in millions, except per share amounts


## fortress capital position

strong risk-based capital


Ah Bank of Hawaiii
Corporation

## 4Q credit update

## Ioan portfolio

excluding PPP
$80 \%$ of portfolio secured with quality real estate with combined weighted average Ioan to value of $56 \%$

40\% commercial 73\% real estate secured wtd avg LTV 57\% $57 \%$ w/ BOH $\geq 10$ yrs avg balance $\$ 0.7 \mathrm{MM}$


60\% consumer
84\% real estate secured
wtd avg LTV 55\% $57 \%$ w/ BOH $\geq 10$ yrs
credit quality
non-performing assets

criticized


* 82\% of total criticized in CRE with $61 \%$ wtd avg LTV
production quality


## commercial

comm. mortg.

construction


C\&I (excl. PPP)


## consumer

## reserve trend

\$ in millions
allowance for credit losses


# well positioned for current environment 

- market leading brand awareness and penetration
- superior credit quality
- deposit betas fortified by granular, long-tenured deposit base
- controlled expenses
- solid capital

Lh Bank of Hawaiii
Corporation

Q\&A


[^0]:    ${ }^{1}$ Efficiency ratio is defined as noninterest expense divided by total revenue (net interest income and total noninterest income).
    ${ }^{2}$ Net interest margin is defined as net interest income, on a taxable-equivalent basis, as a percentage of average earning assets.
    ${ }^{3}$ Dividend payout ratio is defined as dividends declared per common share divided by basic earnings per common share
    ${ }^{4}$ The numerator comprises the Allowance for Credit Losses - Loans and Leases
    ${ }^{5}$ Regulatory capital ratios as of December 31, 2022 are preliminary
    ${ }^{6}$ Tangible common equity to tangible assets and tangible common equity to risk-weighted assets are Non-GAAP financial measures
    Tangible common equity is defined by the Company as common shareholders' equity minus goodwill. See Table 2 "Reconciliation of Non-GAAP Financial Measures"

[^1]:    ${ }^{1}$ Regulatory capital ratios as of December 31, 2022 are preliminary.

[^2]:    ${ }^{1}$ Due to rounding, the amounts presented in this table may not tie to other amounts presented elsewhere in this report.
    2 Interest income includes taxable-equivalent basis adjustments, based upon a federal statutory tax rate of $21 \%$, of $\$ 1,251,000$ and $\$ 1,116,000$ for the year ended December 31, 2022 and December 31, 2021, respectively
    ${ }^{3}$ Non-performing loans and leases are included in the respective average loan and lease balances. Income, if any, on such loans and leases is recognized on a cash basis.
    ${ }^{4}$ Comprised of other consumer revolving credit, installment, and consumer lease financing.

[^3]:    ${ }^{1}$ The change in interest income and expense not solely due to changes in volume or rate has been allocated on a pro-rata basis to the volume and rate columns.
    ${ }^{2}$ Comprised of other consumer revolving credit, installment, and consumer lease financing.

[^4]:    ${ }^{1}$ The change in interest income and expense not solely due to changes in volume or rate has been allocated on a pro-rata basis to the volume and rate columns.
    ${ }^{2}$ Comprised of other consumer revolving credit, installment, and consumer lease financing.

[^5]:    ${ }^{1}$ The change in interest income and expense not solely due to changes in volume or rate has been allocated on a pro-rata basis to the volume and rate columns.
    ${ }^{2}$ Comprised of other consumer revolving credit, installment, and consumer lease financing.

[^6]:    ${ }^{1}$ Comprised of other revolving credit, installment, and lease financing.

[^7]:    ${ }^{1}$ Comprised of other revolving credit, installment, and lease financing.

[^8]:    ${ }^{1}$ Comprised of other revolving credit, installment, and lease financing.
    ${ }^{2}$ The numerator comprises the Allowance for Credit Losses - Loans and Leases.

[^9]:    ${ }^{1}$ Certain prior period information has been reclassified to conform to current presentation.

[^10]:    ${ }^{1}$ Certain prior period information has been reclassified to conform to current presentation.

[^11]:    ${ }^{1}$ Efficiency ratio is defined as noninterest expense divided by total revenue (net interest income and noninterest income).

[^12]:    ${ }^{1}$ Source: Hawaii Department of Business, Economic Development \& Tourism
    ${ }^{2}$ Source: U.S. Bureau of Labor Statistics
    ${ }^{3}$ Source: University of Hawaii Economic Research Organization (UHERO)
    ${ }^{4}$ Source: Honolulu Board of Realtors
    ${ }^{5}$ Source: Hawaii Tourism Authority

[^13]:    -Hawaii unemployment Hawaii uemployment forecast - national unemployment

