

NewsRelease

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Bank of Hawai'i Corporation Fourth Quarter 2022 Financial Results

- 2022 Diluted Earnings Per Common Share \$5.48
- 2022 Net Income \$225.8 Million
- Diluted Earnings Per Common Share \$1.50 for the Fourth Quarter of 2022
- Net Income \$61.3 Million for the Fourth Quarter of 2022
- Board of Directors Declares Dividend of \$0.70 Per Common Share

FOR IMMEDIATE RELEASE

HONOLULU, HI (January 23, 2023) -- Bank of Hawai'i Corporation (NYSE: BOH) today reported diluted earnings per common share of \$5.48 for the full year of 2022, compared with diluted earnings per common share of \$6.25 for the full year of 2021. Net income for the year was \$225.8 million, down 10.9% from the previous year. Return on average assets for the full year of 2022 was 0.98%, compared to 1.14% in 2021. Return on average common equity for the full year of 2022 was 17.83% compared to 17.92% in 2021.

Diluted earnings per common share for the fourth quarter of 2022 was \$1.50, compared with diluted earnings per common share of \$1.28 in the previous quarter and \$1.55 in the same quarter last year. Net income for the fourth quarter of 2022 was \$61.3 million, up 16.1% from the third quarter of 2022 and down 4.0% from the fourth quarter of 2021. The increase from the third quarter of 2022 was primarily due to a one-time charge in the third quarter related to our agreement to sell assets that terminated certain leveraged leases.

"Bank of Hawai'i ended 2022 with strong financial performance," said Peter Ho, Chairman, President, and CEO. "As we look forward into 2023, we are well positioned for a challenging environment, thanks to our leading market position, superior credit quality, disciplined expense management, and strong liquidity and capital."

Financial Highlights

- The return on average assets for the fourth quarter of 2022 was 1.05% compared with 0.91% in the previous quarter and 1.12% in the same quarter of 2021.
- The return on average common equity for the fourth quarter of 2022 was 21.28% compared with 16.98% in the previous quarter and 17.40% in the same quarter of 2021.

- Net interest income for the fourth quarter of 2022 was \$140.7 million, a decrease of 0.6% from the third quarter of 2022 and an increase of 11.4% from the fourth quarter of 2021. Net interest margin was 2.60% in the fourth quarter of 2022, unchanged from the previous quarter and an increase of 26 basis points from the same quarter of 2021.
 - o The increase in net interest income and margin in the fourth quarter of 2022 compared to the prior year was due to the higher rate environment and strong loan growth over the year.
- There was a \$0.2 million provision for credit losses for the fourth quarter of 2022 compared with no provision in the previous quarter and a net benefit of \$9.7 million in the same quarter of 2021.
- Noninterest income was \$41.2 million in the fourth quarter of 2022, an increase of 34.3% from the previous quarter and a decrease of 3.3% from the same quarter of 2021.
 - Noninterest income in the third quarter of 2022 included a one-time pre-tax charge of \$6.9 million related to our agreement to sell assets that terminated leveraged leases related to 31 locomotives. In addition, noninterest income in the third quarter also included a negative adjustment of \$0.9 million related to a change in the Visa Class B conversion ratio.
- Noninterest expense was \$102.7 million in the fourth quarter of 2022, a decrease of 2.9% from the previous quarter and an increase of 1.0% from the same quarter of 2021.
 - O Noninterest expense in the third quarter of 2022 included \$1.8 million in separation expenses.
- The effective tax rate for the fourth quarter of 2022 was 22.4% compared with 20.7% in the previous quarter and 17.1% during the same quarter of 2021.
 - O The lower effective tax rate in the prior quarter was primarily due to tax benefits related to the aforementioned agreement to sell assets that terminated certain leveraged leases.
 - O The lower effective tax rate in the fourth quarter of 2021 included a \$3.6 million benefit due to larger than expected tax credits from 2020 and a reduction in the valuation allowance related to low-income housing partnerships.

Asset Quality

The Company's overall asset quality remained strong during the fourth quarter of 2022.

- Total non-performing assets were \$12.6 million at December 31, 2022, down \$1.2 million from September 30, 2022 and down \$6.3 million from December 31, 2021. Non-performing assets as a percentage of total loans and leases and foreclosed real estate were 0.09% at the end of the quarter, a decrease of 1 basis point from the end of the prior quarter and a decrease of 6 basis points from the same quarter of 2021.
- Net loan and lease charge-offs during the fourth quarter of 2022 were \$1.9 million or 0.05% annualized of total average loans and leases outstanding.
 - Net loan and lease charge-offs for the fourth quarter of 2022 were comprised of charge-offs of \$3.2 million partially offset by recoveries of \$1.4 million.
 - O Compared to the prior quarter, net loan and lease charge-offs increased by \$0.7 million or 2 basis points annualized on total average loans and leases outstanding.
 - O Compared to the same quarter of 2021, net loan and lease charge-offs increased by \$1.2 million or 3 basis points annualized on total average loans and leases outstanding.

• The allowance for credit losses on loans and leases was \$144.4 million at December 31, 2022, a decrease of \$2.0 million from September 30, 2022 and a decrease of \$13.4 million from December 31, 2021. The ratio of the allowance for credit losses to total loans and leases outstanding was 1.06% at the end of the quarter, down 4 basis points from the end of the prior quarter and down 23 basis points from the end of the same quarter of 2021.

Balance Sheet

- Total assets were \$23.6 billion at December 31, 2022, an increase of 2.0% from September 30, 2022 and an increase of 3.6% from December 31, 2021.
- The investment securities portfolio was \$8.3 billion at December 31, 2022, an increase of 4.7% from September 30, 2022 and a decrease of 7.9% from December 31, 2021.
 - The investment portfolio remains largely comprised of securities issued by U.S. government agencies and U.S. government-sponsored enterprises.
- Total loans and leases were \$13.6 billion at December 31, 2022, an increase of 2.4% from September 30, 2022 and an increase of 11.3% from December 31, 2021.
 - O Total loans and leases excluding PPP loans were \$13.6 billion at December 31, 2022, an increase of 2.5% from September 30, 2022 and an increase of 12.3% from December 31, 2021.
- Total deposits were \$20.6 billion at December 31, 2022, a decrease of 1.3% from September 30, 2022 and an increase of 1.3% from December 31, 2021.

Capital and Dividends

- The Tier 1 Capital Ratio was 12.15% at December 31, 2022 compared with 12.72% at September 30, 2022 and 13.56% at December 31, 2021.
- The Tier 1 Leverage Ratio was 7.37% at December 31, 2022 compared with 7.28% at September 30, 2022 and 7.32% at December 31, 2021.
- The Company repurchased 192.3 thousand shares of common stock at a total cost of \$15.0 million under its share repurchase program in the fourth quarter of 2022 at an average cost of \$77.77 per share repurchased.
 - o The Company's Board of Directors increased the authorization under the share repurchase program by an additional \$100.0 million. Total remaining buyback authority under the share repurchase program was \$135.9 million at January 20, 2023.
- The Company's Board of Directors declared a quarterly cash dividend of \$0.70 per share on the Company's outstanding common shares. The dividend will be payable on March 14, 2023 to shareholders of record at the close of business on February 28, 2023.

• On January 4, 2023, the Board of Directors declared the quarterly dividend payment of \$10.94 per share, equivalent to \$0.2735 per depositary share, on its preferred stock. The depositary shares representing the Series A Preferred Stock are traded on the NYSE under the symbol "BOH.PRA." The dividend will be payable on February 1, 2023 to shareholders of record of the preferred stock at the close of business on January 17, 2023.

Conference Call Information

The Company will review its fourth quarter financial results today at 8:00 a.m. Hawaii Time (1:00 p.m. Eastern Time). The live call, including a slide presentation, will be accessible on the investor relations link of Bank of Hawai'i Corporation's website, www.boh.com.

- The webcast can be accessed via the link below: https://register.vevent.com/register/Bldfc785c2e350424681d5c04507f9b94f.
- A replay of the conference call will be available for one year beginning approximately 11:00 a.m. Hawaii Time on Monday, January 23, 2023. The replay will be accessible via the same link. In addition, the replay will be available on the Company's website, www.boh.com.

Forward-Looking Statements

This news release, and other statements made by the Company in connection with it may contain "forward-looking statements" (as defined in the Private Securities Litigation Reform Act of 1995) that involve risks and uncertainties that could cause results to be materially different from expectations. Forecasts of our financial results and condition, expectations for our operations and business prospects, and our assumptions used in those forecasts and expectations are examples of certain of these forward-looking statements. Do not unduly rely on forward-looking statements. Actual results might differ significantly from our forecasts and expectations because of a variety of factors. More information about these factors is contained in Bank of Hawai'i Corporation's Annual Report on Form 10-K for the year ended December 31, 2021 and its Form 10-Q for the fiscal quarters ended March 31, 2022, June 30, 2022 and September 30, 2022, which were filed with the U.S. Securities and Exchange Commission. These forward-looking statements are not guarantees of future performance and speak only as of the date made, and, except as required by law, the Company undertakes no obligation to update or revise any forward-looking statements to reflect subsequent events, new information or future circumstances.

Bank of Hawai'i Corporation is an independent regional financial services company serving businesses, consumers, and governments in Hawaii and the West Pacific. The Company's principal subsidiary, Bank of Hawai'i, was founded in 1897. For more information about Bank of Hawai'i Corporation, see the Company's web site, www.boh.com. Bank of Hawai'i Corporation is a trade name of Bank of Hawaii Corporation.

Financial Highlights Table 1

			Thre	e Months En	ded		Year Ended						
	D	ecember 31,	S	eptember 30,		December 31,			Dece	embe	ber 31,		
(dollars in thousands, except per share amounts)		2022		2022		2021			2022			2021	
For the Period:													
Operating Results													
Net Interest Income	\$	140,738	\$	141,655		\$ 126,388		\$	540,558		\$	497,290	
Provision for Credit Losses		200		-		(9,700))		(7,800))		(50,500)	
Total Noninterest Income		41,172		30,660		42,574			157,541			171,353	
Total Noninterest Expense		102,703		105,749		101,678			415,265			393,589	
Pre-Provision Net Revenue		79,207		66,566		67,284			282,834			275,054	
Net Income		61,307		52,801		63,837			225,804			253,372	
Net Income Available to Common Shareholders		59,338		50,832		61,868			217,928			250,397	
Basic Earnings Per Common Share		1.51		1.28		1.56			5.50			6.29	
Diluted Earnings Per Common Share		1.50		1.28		1.55			5.48			6.25	
Dividends Declared Per Common Share		0.70		0.70		0.70			2.80			2.74	
Performance Ratios													
Return on Average Assets		1.05	%	0.91	%	1.12	%		0.98	%		1.14	
Return on Average Shareholders' Equity		18.91		15.31		15.92			16.10			16.94	
Return on Average Common Equity		21.28		16.98		17.40			17.83			17.92	
Efficiency Ratio ¹		56.46		61.37		60.18			59.49			58.86	
Net Interest Margin ²		2.60		2.60		2.34			2.50			2.36	
Dividend Payout Ratio ³		46.36		54.69		44.87			50.91			43.56	
Average Shareholders' Equity to Average Assets		5.56		5.91		7.02			6.10			6.73	
		5.50		3.71		7.02			0.10			0.75	
Average Balances													
Average Loans and Leases	\$	13,452,791	\$	13,126,717		\$ 12,086,705		\$	12,896,510		\$	12,023,669	
Average Assets		23,147,398		23,135,820		22,666,280			23,006,671			22,227,156	
Average Deposits		20,341,327		20,863,681		20,222,470			20,550,739			19,771,147	
Average Shareholders' Equity		1,286,291		1,367,946		1,590,600			1,402,533			1,495,586	
Per Share of Common Stock													
Book Value	\$	28.54	\$	27.55		\$ 35.57		\$	28.54		\$	35.57	
Tangible Book Value		27.75		26.76		34.78			27.75			34.78	
Market Value													
Closing		77.56		76.12		83.76			77.56			83.76	
High		82.87		85.45		88.96			92.38			99.10	
Low		70.15		70.89		78.73			70.15			75.65	
						December 31,		e,	eptember 30,		D.	ecember 31,	
						2022		.50	2022		D	2021	
As of Period End:						2022							
Balance Sheet Totals													
Loans and Leases						\$ 13,646,420		\$	13,321,606		\$	12,259,076	
Total Assets						23,606,877		-	23,134,040		-	22,784,941	
Total Deposits						20,615,696			20,888,773			20,360,108	
Other Debt						410,294			10,319			10,391	
Total Shareholders' Equity						1,316,995			1,282,384			1,611,611	
						1,510,770			1,202,501			1,011,011	
Asset Quality													
Non-Performing Assets						\$ 12,647		\$	13,868		\$	18,966	
Allowance for Credit Losses - Loans and Leases						144,439			146,436			157,821	
Allowance to Loans and Leases Outstanding ⁴						1.06	%		1.10	%		1.29	0
Capital Ratios ⁵													
Common Equity Tier 1 Capital Ratio						10.92	%		11.42	%		12.12	9
Tier 1 Capital Ratio						12.15			12.72			13.56	
Total Capital Ratio						13.17			13.82			14.81	
Tier 1 Leverage Ratio						7.37			7.28			7.32	
Total Shareholders' Equity to Total Assets						5.58			5.54			7.07	
Tangible Common Equity to Tangible Assets 6						4.69			4.64			6.15	
Tangible Common Equity to Risk-Weighted Assets ⁶						7.76			7.97			11.44	
Non-Financial Data													
Full-Time Equivalent Employees						2,076			2,115			2,056	
Branches						51			51			54	
ATMs						320			316			307	
						320			510			307	

¹ Efficiency ratio is defined as noninterest expense divided by total revenue (net interest income and total noninterest income).

² Net interest margin is defined as net interest income, on a taxable-equivalent basis, as a percentage of average earning assets.

³ Dividend payout ratio is defined as dividends declared per common share divided by basic earnings per common share.

 $^{^{\}rm 4}\,$ The numerator comprises the Allowance for Credit Losses - Loans and Leases.

⁵ Regulatory capital ratios as of December 31, 2022 are preliminary.

⁶ Tangible common equity to tangible assets and tangible common equity to risk-weighted assets are Non-GAAP financial measures.

Tangible common equity is defined by the Company as common shareholders' equity minus goodwill. See Table 2 "Reconciliation of Non-GAAP Financial Measures".

	D	ecember 31,	S	eptember 30,	D	ecember 31,
(dollars in thousands)		2022		2022		2021
Total Shareholders' Equity	\$	1,316,995	\$	1,282,384	\$	1,611,611
Less: Preferred Stock		180,000		180,000		180,000
Goodwill		31,517		31,517		31,517
Tangible Common Equity	\$	1,105,478	\$	1,070,867	\$	1,400,094
Total Assets		23,606,877		23,134,040		22,784,941
Less: Goodwill		31,517		31,517		31,517
Tangible Assets	\$	23,575,360	\$	23,102,523	\$	22,753,424
Risk-Weighted Assets, determined in accordance						
with prescribed regulatory requirements 1	\$	14,238,798	\$	13,428,188	\$	12,236,805
Total Shareholders' Equity to Total Assets		5.58%		5.54%		7.07%
Tangible Common Equity to Tangible Assets (Non-GAAP)		4.69%		4.64%		6.15%
Tier 1 Capital Ratio ¹		12.15%		12.72%		13.56%
Tangible Common Equity to Risk-Weighted Assets (Non-GAAP) ¹		7.76%		7.97%		11.44%

¹ Regulatory capital ratios as of December 31, 2022 are preliminary.

Consolidated Statements of Income

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	Three Months Ended					Year Ended				
	D	ecember 31,	Se	eptember 30,	D	ecember 31,		Decem	ber	31,
(dollars in thousands, except per share amounts)		2022		2022		2021		2022		2021
Interest Income										
Interest and Fees on Loans and Leases	\$	128,683	\$	115,013	\$	97,853	\$	439,798	\$	398,616
Income on Investment Securities										
Available-for-Sale		18,476		16,995		15,850		70,555		64,550
Held-to-Maturity		23,708		20,243		18,325		81,490		61,955
Deposits		13		10		1		32		10
Funds Sold		1,093		2,335		104		4,274		883
Other		340		322		176		1,217		702
Total Interest Income		172,313		154,918		132,309		597,366		526,716
Interest Expense										
Deposits		23,494		10,296		2,898		39,678		15,216
Securities Sold Under Agreements to Repurchase		4,289		2,745		2,834		12,600		13,260
Funds Purchased		318		40		6		417		7
Short-Term Borrowings		1,978		-		-		2,070		-
Other Debt		1,496		182		183		2,043		943
Total Interest Expense		31,575		13,263		5,921		56,808		29,426
Net Interest Income		140,738		141,655		126,388		540,558		497,290
Provision for Credit Losses		200		-		(9,700)		(7,800)		(50,500)
Net Interest Income After Provision for Credit Losses		140,538		141,655		136,088		548,358		547,790
Noninterest Income		·		•		·				•
Trust and Asset Management		10,652		10,418		11,693		43,803		46,068
Mortgage Banking		991		1,002		2,908		5,980		14,964
Service Charges on Deposit Accounts		7,513		7,526		6,861		29,620		25,564
Fees, Exchange, and Other Service Charges		13,906		13,863		14,439		54,914		55,457
Investment Securities Losses, Net		(1,124)		(2,147)		(1,258)		(6,111)		(1,297)
Annuity and Insurance		1,087		1,034		876		3,782		3,224
Bank-Owned Life Insurance		2,475		2,486		1,907		9,968		7,784
Other		5,672		(3,522)		5,148		15,585		19,589
Total Noninterest Income		41,172		30,660		42,574		157,541		171,353
Noninterest Expense		41,172		30,000		72,377		157,541		171,555
Salaries and Benefits		57,639		59,938		59,434		235,270		228,293
Net Occupancy		9,499		10,186		9,028		39,441		26,244
Net Equipment		9,942		9,736		9,105		38,374		35,703
Data Processing		4,579		4,616		4,696		18,362		20,297
Professional Fees		3,958		3,799		3,427		14,557		12,895
FDIC Insurance		1,774		1,680		1,619		6,546		6,536
Other		15,312		15,794		14,369		62,715		63,621
						101,678				
Total Noninterest Expense		102,703		105,749				415,265		393,589
Income Before Provision for Income Taxes		79,007 17,700		66,566		76,984		290,634		325,554
Provision for Income Taxes	•		¢	13,765	¢.	13,147	· ·	64,830	¢.	72,182
Net Income	\$	61,307	Þ	52,801	Ф	63,837	\$		\$	253,372
Preferred Stock Dividends Not Income Available to Common Showholders	Ф	1,969	ø	1,969	•	1,969	0	7,877	ø	2,975
Net Income Available to Common Shareholders	\$		\$	50,832		61,868	\$	217,927	\$	250,397
Basic Earnings Per Common Share	\$	1.51	\$		\$	1.56	\$	5.50		6.29
Diluted Earnings Per Common Share	\$	1.50	\$		\$	1.55	\$	5.48		6.25
Dividends Declared Per Common Share	\$	0.70	\$		\$	0.70	\$	2.80	\$	2.74
Basic Weighted Average Common Shares		39,395,338		39,567,047		39,741,063		39,601,089		39,837,798
Diluted Weighted Average Common Shares		39,618,896		39,758,209		39,955,525		39,788,002		40,053,664

Consolidated Statements of Comprehensive Income (Loss)

	Three Months Ended							Year Ended				
	Dec	ember 31,	Se	eptember 30,	D	December 31,		December	31,			
(dollars in thousands)		2022		2022		2021		2022	2021			
Net Income	\$	61,307	\$	52,801	\$	63,837	\$	225,804 \$	253,372			
Other Comprehensive Income (Loss), Net of Tax:												
Net Unrealized Gains (Losses) on Investment Securities		5,677		(79,600)		(26,244)		(376,694)	(83,958)			
Defined Benefit Plans		7,359		354		8,430		8,418	9,754			
Other Comprehensive Income (Loss)		13,036		(79,246)		(17,814)		(368,276)	(74,204)			
Comprehensive Income (Loss)	\$	74,343	\$	(26,445)	\$	46,023	\$	(142,472) \$	179,168			

Table 4

Consolitation Statements of Condition	December 31,	September 30,	December 31,
(dollars in thousands)	2022	2022	2021
Assets		<u> </u>	
Interest-Bearing Deposits in Other Banks	\$ 3,724	\$ 5,429	\$ 2,571
Funds Sold	81,364	402,714	361,536
Investment Securities			
Available-for-Sale	2,844,823	2,424,608	4,276,056
Held-to-Maturity (Fair Value of \$4,615,393; \$4,668,074; and \$4,646,619)	5,414,139	5,461,160	4,694,780
Loans Held for Sale	1,035	418	26,746
Loans and Leases	13,646,420	13,321,606	12,259,076
Allowance for Credit Losses	(144,439)		(157,821)
Net Loans and Leases	13,501,981	13,175,170	12,101,255
Total Earning Assets	21,847,066	21,469,499	21,462,944
Cash and Due from Banks	316,679	247,506	196,327
Premises and Equipment, Net	206,777	208,251	199,393
Operating Lease Right-of-Use Assets	92,307	94,613	95,621
Accrued Interest Receivable	61,002	50,143	45,242
Foreclosed Real Estate	1,040	1,040	2,332
Mortgage Servicing Rights	22,619	23,104	22,251
Goodwill	31,517	31,517	31,517
Bank-Owned Life Insurance	453,882	451,407	344,587
Other Assets	573,988	556,960	384,727
Total Assets	\$ 23,606,877	\$ 23,134,040	\$ 22,784,941
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Liabilities			
Deposits			
Noninterest-Bearing Demand	\$ 6,714,982	\$ 7,300,157	\$ 7,275,287
Interest-Bearing Demand	4,232,567	4,399,625	4,628,567
Savings	7,962,410	7,954,006	7,456,165
Time	1,705,737	1,234,985	1,000,089
Total Deposits	20,615,696	20,888,773	20,360,108
Securities Sold Under Agreements to Repurchase	725,490	425,490	450,490
Other Debt	410,294	10,319	10,391
Operating Lease Liabilities	100,526	102,705	103,210
Retirement Benefits Payable	26,991	37,053	38,494
Accrued Interest Payable	9,698	3,405	2,499
·	7,104	13,527	11,901
Taxes Payable Other Liabilities	394,083	370,384	196,237
Total Liabilities	22,289,882	21,851,656	21,173,330
Shareholders' Equity	22,209,002	21,831,030	21,173,330
Preferred Stock (\$.01 par value; authorized 180,000 shares;			
issued / outstanding: December 31, 2022; September 30, 2022; and December 31, 2021 - 180,000)	180,000	180,000	180,000
Common Stock (\$.01 par value; authorized 500,000,000 shares;	180,000	180,000	180,000
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issued / outstanding: December 31, 2022 - 58,733,625 / 39,835,750;	582	582	581
September 30, 2022 - 58,728,796 / 40,011,473; and December 31, 2021 - 58,554,669 / 40,253,193)			
Capital Surplus	620,578	615,985	602,508
Accumulated Other Comprehensive Loss	(434,658)		(66,382)
Retained Earnings	2,055,912	2,024,641	1,950,375
Treasury Stock, at Cost (Shares: December 31, 2022 - 18,897,875; September 30, 2022 - 18,717,323;	(1.105.410)	(1.001.120)	(1.055.451)
and December 31, 2021 - 18,301,476)	(1,105,419)		(1,055,471)
Total Shareholders' Equity	1,316,995	1,282,384	1,611,611
Total Liabilities and Shareholders' Equity	\$ 23,606,877	\$ 23,134,040	\$ 22,784,941

						Accumulated			
					_	Other			
	Preferred		Common	_		omprehensive		_	
	Shares	Preferred	Shares	Common	Capital	Income	Retained	Treasury	
(dollars in thousands)	Outstanding	Stock	Outstanding	Stock	Surplus	(Loss)	Earnings	Stock	Total
Balance as of December 31, 2020	- \$	-	40,119,312 \$	580 \$	591,360 \$	7,822 \$	1,811,979 \$	(1,037,234) \$	1,374,507
Net Income	-	-	-	-	-	-	253,372	-	253,372
Other Comprehensive Loss	-	-	-	-	-	(74,204)	-	-	(74,204)
Share-Based Compensation	-	-	-	-	13,267	-	-	-	13,267
Preferred Stock Issued, Net	180,000	180,000	-	-	(4,513)	-	-	-	175,487
Common Stock Issued under Purchase and Equity									
Compensation Plans and Related Tax Benefits	-	-	507,121	1	2,394	-	(1,368)	13,021	14,048
Common Stock Repurchased	-	-	(373,240)	-	-	-	-	(31,258)	(31,258)
Cash Dividends Declared Common Stock (\$2.74 per share)	-	-	-	-	-	-	(110,633)	-	(110,633)
Cash Dividends Declared Preferred Stock	-	-	-	-	-	-	(2,975)	-	(2,975)
Balance as of December 31, 2021	180,000 \$	180,000	40,253,193 \$	581 \$	602,508 \$	(66,382) \$	1,950,375 \$	(1,055,471) \$	1,611,611
Net Income	-	-	-	-	-	-	225,804	-	225,804
Other Comprehensive Loss	-	-	-	-	-	(368,276)	-	-	(368,276)
Share-Based Compensation	-	-	-	-	16,066	-	-	-	16,066
Common Stock Issued under Purchase and Equity									
Compensation Plans and Related Tax Benefits	-	-	272,007	1	2,004	-	167	5,115	7,287
Common Stock Repurchased	-	-	(689,450)	-	-	-	-	(55,063)	(55,063)
Cash Dividends Declared Common Stock (\$2.80 per share)	-	-	-	-	-	-	(112,557)	-	(112,557)
Cash Dividends Declared Preferred Stock		-		-	-		(7,877)		(7,877)
Balance as of December 31, 2022	180,000 \$	180,000	39,835,750 \$	582 \$	620,578 \$	(434,658) \$	2,055,912 \$	(1,105,419) \$	1,316,995

	Three 1	Months Ended			Three	Months Ended		Three Months Ended				
	Decen	nber 31, 2022			Septer	mber 30, 2022		Decer	mber 31, 20	21		
(1.11. · · · · · · · · · · · · · · · · ·	Average	Income/ Expense ²	Yield/ Rate		verage	Income/ Expense ²	Yield/ Rate	Average Balance	Income/ Expense ²	Yield/		
(dollars in millions) Earning Assets	Balance	Expense	Kate	D	alance	Ехрепяс	Kate	Багапсе	Ехрепэс	Rate		
Interest-Bearing Deposits in Other Banks	\$ 2.2	s -	2.32 %	\$	2.9	s -	1.32 %	\$ 2.2	\$ -	0.05 %		
Funds Sold	118.1	1.2	3.62	Ф	411.8	2.3	2.22	273.2	0.1	0.05 70		
Investment Securities	116.1	1.2	3.02		411.0	2.3	2.22	213.2	0.1	0.13		
Available-for-Sale												
Taxable	2,593.5	18.4	2.83		3,481.9	17.0	1.95	4,308.6	15.8	1.47		
Non-Taxable	7.5	0.1	4.14		2.5	-	1.56	5.8	0.1	3.67		
Held-to-Maturity	7.5	0.1	7.17		2.3	-	1.50	5.0	0.1	3.07		
Taxable	5,401.9	23.5	1.74		4,645.7	20.1	1.73	4,757.4	18.1	1.52		
Non-Taxable						0.2						
Total Investment Securities	35.4 8,038.3	0.2 42.2	2.10		35.6 8,165.7	37.3	2.10 1.82	58.0 9,129.8	0.3 34.3	2.31 1.50		
Loans Held for Sale	3.3	- 42.2	5.65		4.3	0.1	4.46	20.8	0.1	2.85		
Loans and Leases ³	3.3	-	5.05		4.3	0.1	4.40	20.8	0.1	2.63		
Commercial and Industrial	1,379.9	14.8	4.25		1,353.8	12.5	3.66	1,297.0	8.9	2.72		
Paycheck Protection Program	21.3	0.1	2.30		28.0	0.2	3.02	181.0	5.7	12.55		
Commercial Mortgage	3,627.4	40.6	4.44		3,530.9	33.3	3.74	3,075.1	22.2	2.86		
Construction	246.9	3.3	5.29		233.0	2.8	4.81	246.8	2.2	3.50		
Commercial Lease Financing	72.0	0.3	1.49		89.1	0.4	1.58	107.4	0.3	1.12		
Residential Mortgage	4,617.9	38.9	3.37		4,526.6	37.4		4,293.6	33.9	3.16		
							3.30					
Home Equity	2,207.7	17.9	3.23		2,144.8	16.4	3.04	1,757.8	12.8	2.88		
Automobile Other ⁴	851.1	7.0	3.29		795.5	6.4	3.19	730.2	6.1	3.34		
	428.6	6.1	5.64		425.0	5.9	5.48	397.8	5.8	5.79		
Total Loans and Leases	13,452.8	129.0	3.81		13,126.7	115.3	3.49	12,086.7	97.9	3.22		
Other Total Fourier Assets	50.1	0.4	3.17		36.9	0.3 155.3	3.49	34.4	0.2	2.05		
Total Earning Assets	21,664.8	172.8	3.17		21,748.3	133.3	2.84	21,547.1	132.6	2.45		
Cash and Due from Banks	244.3				233.5			231.3				
Other Assets	1,238.3			\$	1,154.0			\$ 22,666.2				
Total Assets	\$ 23,147.4			3	23,135.8			\$ 22,666.3				
Latercat Decision Linkship												
Interest-Bearing Liabilities												
Interest-Bearing Deposits	¢ 4121.4	2.5	0.22	e	1.20(.0	1.4	0.12	£ 4.605.7	0.7	0.06		
Demand	\$ 4,131.4	3.5	0.33	\$	4,286.0	1.4	0.13	\$ 4,685.7	0.7	0.06		
Savings	7,869.9	13.4	0.68 1.78		7,962.0	6.6	0.33	7,443.2 1,019.2	1.2	0.06 0.40		
Time	1,467.7	6.6			1,146.9	2.3	0.79		1.0			
Total Interest-Bearing Deposits	13,469.0	23.5	0.69		13,394.9	10.3	0.30	13,148.1	2.9	0.09		
Short-Term Borrowings	234.9	2.3	3.82		4.9	0.1	3.17	18.5	- 20	0.13		
Securities Sold Under Agreements to Repurchase	594.5	4.3	2.82		425.5	2.7	2.52	450.5	2.8	2.46		
Other Debt	137.5	1.5	4.32		10.3	0.2	7.05	10.4	0.2	7.05		
Total Interest-Bearing Liabilities	14,435.9	\$ 141.2	0.87		13,835.6	13.3	0.38	13,627.5	5.9 \$ 126.7	0.17		
Net Interest Income	=	\$ 141.2	2.20 07		_	\$ 142.0	2.46	·	\$ 126.7	2.20		
Interest Rate Spread			2.30 %				2.46 %			2.28 %		
Net Interest Margin	() 72 -		2.60 %		7.460.0		2.60 %			2.34 %		
Noninterest-Bearing Demand Deposits	6,872.3				7,468.8			7,074.4				
Other Liabilities	552.9				463.5			373.8				
Shareholders' Equity	1,286.3			Ф.	1,367.9			1,590.6				
Total Liabilities and Shareholders' Equity	\$ 23,147.4			\$	23,135.8			\$ 22,666.3				

 $^{^{1}\,}$ Due to rounding, the amounts presented in this table may not tie to other amounts presented elsewhere in this report.

² Interest income includes taxable-equivalent basis adjustments, based upon a federal statutory tax rate of 21%, of \$433,000, \$343,000, and \$280,000 for the three months ended December 31, 2022, September 30, 2022, and December 31, 2021, respectively.

Non-performing loans and leases are included in the respective average loan and lease balances. Income, if any, on such loans and leases is recognized on a cash basis.

 $^{^{\}rm 4}$ Comprised of other consumer revolving credit, installment, and consumer lease financing.

	ı	Year Ended December 31, 2022	,	Year Ended December 31, 2021						
-	Average	Income/	Yield/	Average	Income/	Yield/				
(dollars in millions)	Balance	Expense ²	Rate	Balance	Expense 2	Rate				
Earning Assets										
Interest-Bearing Deposits in Other Banks	\$ 3.0	\$ -	1.05	% \$ 2.7	\$ -	0.36 %				
Funds Sold	260.5	4.3	1.64	692.4	0.9	0.13				
Investment Securities										
Available-for-Sale										
Taxable	3,644.2	70.5	1.93	4,266.9	64.2	1.50				
Non-Taxable	4.0	0.1	2.92	10.1	0.4	4.21				
Held-to-Maturity										
Taxable	4,750.0	80.9	1.70	3,988.1	61.0	1.53				
Non-Taxable	35.6	0.7	2.10	50.7	1.2	2.41				
Total Investment Securities	8,433.8	152.2	1.80	8,315.8	126.8	1.53				
Loans Held for Sale	6.9	0.3	3.70	24.3	0.7	2.82				
Loans and Leases ³										
Commercial and Industrial	1,349.3	46.2	3.42	1,285.1	37.1	2.88				
Paycheck Protection Program	44.0	2.7	6.07	453.9	25.7	5.67				
Commercial Mortgage	3,420.1	121.9	3.56	2,940.0	86.7	2.95				
Construction	232.6	10.6	4.56	271.6	9.5	3.50				
Commercial Lease Financing	88.5	1.3	1.49	107.2	1.5	1.42				
Residential Mortgage	4,484.2	147.4	3.29	4,232.4	140.1	3.31				
Home Equity	2,072.2	62.1	3.00	1,637.1	49.6	3.03				
Automobile	786.1	25.4	3.23	717.0	24.6	3.43				
Other ⁴	419.5	23.4		379.4	23.9	6.30				
			5.49							
Total Loans and Leases	12,896.5	440.6	3.42	12,023.7	398.7	3.32				
Other	40.5	1.2	3.01	32.9	0.7	2.13				
Total Earning Assets	21,641.2	598.6	2.77	21,091.8	527.8	2.50				
Cash and Due from Banks	237.4			252.5						
Other Assets Total Assets	1,128.1 \$ 23,006.7	_		\$82.9						
1 Otal Assets	\$ 23,006.7	=		\$ 22,227.2						
Interest-Bearing Liabilities										
Interest-Bearing Deposits Demand	\$ 4,377.1	6.1	0.14	\$ 4,509.8	2.7	0.06				
Savings	7,767.7	22.9	0.30	7,421.9	6.2	0.08				
Time	1,135.5	10.7	0.94	1,331.8	6.3	0.47				
Total Interest-Bearing Deposits	13,280.3	39.7	0.30	13,263.5	15.2	0.11				
Short-Term Borrowings	77.1	2.5	3.23	5.2	-	0.13				
Securities Sold Under Agreements to Repurchas	479.8	12.6	2.63	541.9	13.3	2.45				
Other Debt	42.4	2.0	4.82	27.7	0.9	3.41				
Total Interest-Bearing Liabilities	13,879.6	56.8	0.41	13,838.3	29.4	0.21				
Net Interest Income		\$ 541.8		0/	\$ 498.4	•				
Interest Rate Spread			2.36	%		2.29 %				
Net Interest Margin			2.50	%		2.36 %				
Noninterest-Bearing Demand Deposits	7,270.4			6,507.6						
Other Liabilities	454.2			385.7						
Shareholders' Equity	1,402.5			1,495.6						
Total Liabilities and Shareholders' Equity	\$ 23,006.7	=		\$ 22,227.2	-					

 $^{^{1}}$ Due to rounding, the amounts presented in this table may not tie to other amounts presented elsewhere in this report.

² Interest income includes taxable-equivalent basis adjustments, based upon a federal statutory tax rate of 21%, of \$1,251,000 and \$1,116,000 for the year ended December 31, 2022 and December 31, 2021, respectively.

³ Non-performing loans and leases are included in the respective average loan and lease balances. Income, if any, on such loans and leases is recognized on a cash basis.

 $^{^{\}rm 4}\,$ Comprised of other consumer revolving credit, installment, and consumer lease financing.

Analysis of Change in Net Interest Income - Taxable-Equivalent Basis

Three Months Ended December 31, 2022 Compared to September 30, 2022 Rate 1 Volume 1 Total (dollars in millions) Change in Interest Income: \$ Funds Sold (2.1) \$ 1.0 \$ (1.1)**Investment Securities** Available-for-Sale Taxable (5.1)6.5 1.4 Non-Taxable 0.1 0.1 Held-to-Maturity 3.2 0.2 Taxable 3.4 (1.8)4.9 **Total Investment Securities** 6.7 Loans Held for Sale (0.1)(0.1)Loans and Leases Commercial and Industrial 0.3 2.0 2.3 Paycheck Protection Program (0.1)(0.1)0.9 Commercial Mortgage 6.4 7.3 0.2 0.3 0.5 Construction Commercial Lease Financing (0.1)(0.1)0.8 0.7 1.5 Residential Mortgage Home Equity 0.5 1.0 1.5 0.4 0.2 Automobile 0.6 Other ² 0.2 0.2 2.9 10.8 Total Loans and Leases 13.7 Other 0.4 (0.3)0.1 **Total Change in Interest Income** (0.7)18.2 17.5 Change in Interest Expense: **Interest-Bearing Deposits** Demand 2.1 2.1 (0.1)Savings 6.9 6.8 0.8 3.5 4.3 Time 0.7 12.5 13.2 Total Interest-Bearing Deposits 2.2 2.2 **Short-Term Borrowings** Securities Sold Under Agreements to Repurchase 1.2 0.4 1.6 Other Debt 1.4 (0.1)1.3 **Total Change in Interest Expense** 5.5 12.8 18.3 **Change in Net Interest Income** \$ (6.2) \$ 5.4 \$ (0.8)

¹ The change in interest income and expense not solely due to changes in volume or rate has been allocated on a pro-rata basis to the volume and rate columns.

² Comprised of other consumer revolving credit, installment, and consumer lease financing.

	Thr	Three Months Ended December 31, 2022							
		Compared	to December 31	, 2021					
(dollars in millions)	Volu	ıme 1	Rate 1	Total					
Change in Interest Income:									
Funds Sold	\$	(0.1) \$	1.2 \$	1.1					
Investment Securities									
Available-for-Sale									
Taxable		(8.1)	10.7	2.6					
Held-to-Maturity									
Taxable		2.6	2.8	5.4					
Non-Taxable		(0.1)	-	(0.1)					
Total Investment Securities		(5.6)	13.5	7.9					
Loans Held for Sale		(0.2)	0.1	(0.1)					
Loans and Leases									
Commercial and Industrial		0.6	5.3	5.9					
Paycheck Protection Program		(2.9)	(2.7)	(5.6)					
Commercial Mortgage		4.5	13.9	18.4					
Construction		-	1.1	1.1					
Commercial Lease Financing		(0.1)	0.1	-					
Residential Mortgage		2.7	2.3	5.0					
Home Equity		3.5	1.6	5.1					
Automobile		1.0	(0.1)	0.9					
Other ²		0.4	(0.1)	0.3					
Total Loans and Leases		9.7	21.4	31.1					
Other		0.1	0.1	0.2					
Total Change in Interest Income		3.9	36.3	40.2					
Change in Interest Expense:									
Interest-Bearing Deposits									
Demand		(0.1)	2.9	2.8					
Savings		0.1	12.1	12.2					
Time		0.6	5.0	5.6					
Total Interest-Bearing Deposits		0.6	20.0	20.6					
Short-Term Borrowings		0.7	1.6	2.3					
Securities Sold Under Agreements to Repurchase		1.0	0.5	1.5					
Other Debt		1.4	(0.1)	1.3					
Total Change in Interest Expense		3.7	22.0	25.7					
Change in Net Interest Income	\$	0.2 \$	14.3 \$	14.5					

¹ The change in interest income and expense not solely due to changes in volume or rate has been allocated on a pro-rata basis to the volume and rate columns.

 $^{^{2}\,}$ Comprised of other consumer revolving credit, installment, and consumer lease financing.

Year Ended December 31, 2022 Compared to December 31, 2021 Volume 1 Rate 1 Total (dollars in millions) Change in Interest Income: Funds Sold \$ (0.9) \$ 4.3 \$ 3.4 **Investment Securities** Available-for-Sale Taxable (10.3)16.6 6.3 Non-Taxable (0.2)(0.1)(0.3)Held-to-Maturity Taxable 12.5 7.4 19.9 Non-Taxable (0.2)(0.5)(0.3)1.7 23.7 **Total Investment Securities** 25.4 Loans Held for Sale 0.2 (0.6)(0.4)Loans and Leases 9.1 Commercial and Industrial 1.9 7.2 Paycheck Protection Program 1.8 (24.8)(23.0)Commercial Mortgage 15.5 19.7 35.2 Construction (1.5)2.6 1.1 Commercial Lease Financing (0.2)(0.2)Residential Mortgage 8.3 (1.0)7.3 Home Equity 12.5 13.1 (0.6)Automobile 2.3 (1.5)0.8 Other² 2.3 (3.2)(0.9)Total Loans and Leases 16.9 25.0 41.9 0.2 0.3 0.5 Other **Total Change in Interest Income** 17.3 53.5 70.8 Change in Interest Expense: Interest-Bearing Deposits Demand 3.5 3.4 (0.1)Savings 0.3 16.4 16.7 Time 5.4 (1.0)4.4 Total Interest-Bearing Deposits 25.3 24.5 (0.8)0.9 1.6 2.5 **Short-Term Borrowings** Securities Sold Under Agreements to Repurchase 0.9 (1.6)(0.7)Other Debt 0.6 0.5 1.1 **Total Change in Interest Expense** 28.3 27.4 (0.9)\$ 43.4 **Change in Net Interest Income** 18.2 \$ 25.2 \$

¹ The change in interest income and expense not solely due to changes in volume or rate has been allocated on a pro-rata basis to the volume and rate columns.

² Comprised of other consumer revolving credit, installment, and consumer lease financing.

Salaries and Benefits

Table 9

	Three Months Ended							Year Ended				
	De	cember 31,	Se	ptember 30,	r 30, December 31,			Decemb	ıber 31,			
(dollars in thousands)		2022		2022		2021		2022		2021		
Salaries	\$	37,395	\$	37,792	\$	35,758	\$	146,840	\$	135,416		
Incentive Compensation		5,356		5,885		6,699		23,425		22,462		
Share-Based Compensation		3,901		3,558		3,396		15,220		12,489		
Commission Expense		830		1,005		2,094		4,708		8,901		
Retirement and Other Benefits		4,065		4,448		4,661		17,242		20,213		
Payroll Taxes		2,591		2,826		2,585		13,395		12,404		
Medical, Dental, and Life Insurance		3,528		2,605		3,981		11,958		12,831		
Separation Expense		(27)		1,819		260		2,482		3,577		
Total Salaries and Benefits	\$	57,639	\$	59,938	\$	59,434	\$	235,270	\$	228,293		

Loan and Lease Portfolio Balances

Table 10

	De	ecember 31,	, September 30,		June 30,]	March 31,	De	ecember 31,
(dollars in thousands)		2022	2022 2022			2022		2021	
Commercial									
Commercial and Industrial	\$	1,389,066	\$	1,368,966	\$ 1,323,830	\$	1,354,757	\$	1,361,921
Paycheck Protection Program		19,579		22,955	31,964		57,809		126,779
Commercial Mortgage		3,725,542		3,591,943	3,464,126		3,257,689		3,152,130
Construction		260,825		236,498	246,177		248,363		220,254
Lease Financing		69,491		73,989	89,535		98,107		105,108
Total Commercial		5,464,503		5,294,351	5,155,632		5,016,725		4,966,192
Consumer									_
Residential Mortgage		4,653,072		4,585,723	4,486,571		4,405,718		4,309,602
Home Equity		2,225,950		2,185,484	2,101,612		1,958,285		1,836,588
Automobile		870,396		820,640	775,065		742,934		736,565
Other ¹		432,499		435,408	432,693		420,830		410,129
Total Consumer		8,181,917		8,027,255	7,795,941		7,527,767		7,292,884
Total Loans and Leases	\$	13,646,420	\$	13,321,606	\$ 12,951,573	\$	12,544,492	\$	12,259,076

Deposits

	D	December 31,		ptember 30,	June 30,	March 31,	D	ecember 31,
(dollars in thousands)		2022		2022	2022	2022		2021
Consumer	\$	10,304,335	\$	10,507,946	\$ 10,554,121	\$ 10,654,192	\$	10,438,844
Commercial		8,569,670		8,841,781	8,824,609	8,818,477		8,641,932
Public and Other		1,741,691		1,539,046	1,646,951	1,243,618		1,279,332
Total Deposits	\$	20,615,696	\$	20,888,773	\$ 21,025,681	\$ 20,716,287	\$	20,360,108

 $^{^{1}\,}$ Comprised of other revolving credit, installment, and lease financing.

	De	ecember 31,	Se	ptember 30,	June 30,	March 31,	D	ecember 31,
(dollars in thousands)		2022		2022	2022	2022		2021
Non-Performing Assets								
Non-Accrual Loans and Leases								
Commercial								
Commercial and Industrial	\$	37	\$	49	\$ 85	\$ 99	\$	24.
Commercial Mortgage		3,309		3,396	3,462	8,065		8,20:
Total Commercial		3,346		3,445	3,547	8,164		8,44
Consumer								
Residential Mortgage		4,239		4,945	5,179	3,845		3,30
Home Equity		4,022		4,438	4,435	5,638		4,88
Total Consumer		8,261		9,383	9,614	9,483		8,18
Total Non-Accrual Loans and Leases		11,607		12,828	13,161	17,647		16,63
Foreclosed Real Estate		1,040		1,040	2,332	2,332		2,33
Total Non-Performing Assets	\$	12,647	\$	13,868	\$ 15,493	\$ 19,979	\$	18,96
Accruing Loans and Leases Past Due 90 Days or More								
Commercial								
Commercial and Industrial	\$	-	\$	-	\$ -	\$ 22	\$	
Total Commercial		-		-	-	22		
Consumer								
Residential Mortgage		2,429		3,279	2,638	4,113		3,15
Home Equity		1,673		1,061	2,029	2,722		3,45
Automobile		589		467	359	504		72
Other ¹		683		513	508	649		42
Total Consumer		5,374		5,320	5,534	7,988		7,77
Total Accruing Loans and Leases Past Due 90 Days or More	\$	5,374	\$	5,320	\$ 5,534	\$ 8,010	\$	7,77
Restructured Loans on Accrual Status								
and Not Past Due 90 Days or More	\$	43,658	\$	44,641	\$ 46,024	\$ 54,136	\$	60,51
Total Loans and Leases	\$	13,646,420	\$	13,321,606	\$ 12,951,573	\$ 12,544,492	\$	12,259,070
Ratio of Non-Accrual Loans and Leases to Total Loans and Leases	_	0.09%		0.10%	0.10%	0.14%		0.14
Ratio of Non-Performing Assets to Total Loans and Leases								
and Foreclosed Real Estate		0.09%		0.10%	0.12%	0.16%		0.15
Ratio of Non-Performing Assets to Total Assets		0.05%		0.06%	0.06%	0.07%		0.079
Ratio of Commercial Non-Performing Assets to Total Commercial Loar	IS							
and Leases and Commercial Foreclosed Real Estate		0.06%		0.07%	0.07%	0.16%		0.17
Ratio of Consumer Non-Performing Assets to Total Consumer Loans								
and Leases and Consumer Foreclosed Real Estate		0.11%		0.13%	0.15%	0.16%		0.14
Ratio of Non-Performing Assets and Accruing Loans and Leases								
Past Due 90 Days or More to Total Loans and Leases								
and Foreclosed Real Estate		0.13%		0.14%	0.16%	0.22%		0.22
Oncorton to Oncorton Chay Non-Books								
Quarter to Quarter Changes in Non-Performing Assets	•	10.000			10.0=0	10.055	•	20.55
Balance at Beginning of Quarter	\$	13,868	\$	15,493	\$ 19,979	\$ 18,966	\$	20,62
Additions		704		489	2,293	2,243		35
Reductions								
Payments		(1,605)		(706)	(5,511)	(1,230)		(97
Return to Accrual Status		(301)		(116)	(1,267)	-		(1,03
Sales of Foreclosed Real Estate		-		(1,292)	-	-		
Charge-offs / Write-downs		(19)		-	(1)	-		(
Total Reductions		(1,925)		(2,114)	(6,779)	(1,230)		(2,01
	\$							

 $^{^{1}\,}$ Comprised of other revolving credit, installment, and lease financing.

Reserve for Credit Losses

Table 12

		T	h	ree Months Ende	Year Ended					
	D	ecember 31,		September 30,	D	ecember 31,		Decen	ıber	31,
(dollars in thousands)		2022		2022		2021		2022		2021
Balance at Beginning of Period	\$	152,927	\$	5 154,098	\$	174,708	\$	164,297	\$	221,303
Loans and Leases Charged-Off										
Commercial										
Commercial and Industrial		(196)		(147)		(217)		(925)		(1,117)
Consumer										
Residential Mortgage		-		-		-		(80)		(316)
Home Equity		(10)		-		(5)		(100)		(417)
Automobile		(1,171)		(794)		(1,045)		(4,652)		(4,939)
Other ¹		(1,846)		(1,924)		(2,007)		(7,585)		(10,530)
Total Loans and Leases Charged-Off		(3,223)		(2,865)		(3,274)		(13,342)		(17,319)
Recoveries on Loans and Leases Previously Charged-Off										
Commercial										
Commercial and Industrial		87		45		132		552		506
Consumer										
Residential Mortgage		63		156		858		1,193		2,467
Home Equity		202		367		390		1,500		1,666
Automobile		412		441		476		2,276		3,510
Other ¹		604		709		746		2,702		3,205
Total Recoveries on Loans and Leases Previously Charged-Off		1,368		1,718		2,602		8,223		11,354
Net Charged-Off - Loans and Leases		(1,855)		(1,147)		(672)		(5,119)		(5,965)
Net Charged-Off - Accrued Interest Receivable		(25)		-		(39)		(131)		(541)
Provision for Credit Losses:										
Loans and Leases		(142)		(929)		(9,427)		(8,263)		(52,466)
Accrued Interest Receivable		25		-		(214)		(283)		(1,745)
Unfunded Commitments		317		905		(59)		746		3,711
Total Provision for Credit Losses		200		(24)		(9,700)		(7,800)		(50,500)
Balance at End of Period	\$	151,247	\$	152,927	\$	164,297	\$	151,247	\$	164,297
Components										
Allowance for Credit Losses - Loans and Leases	\$	144,439	\$	146,436	\$	157,821	\$	144,439	\$	157,821
Allowance for Credit Losses - Accrued Interest Receivable		-		-		414		-		414
Reserve for Unfunded Commitments		6,808		6,491		6,062		6,808		6,062
Total Reserve for Credit Losses	\$	151,247	\$	152,927	\$	164,297	\$	151,247	\$	164,297
Average Loans and Leases Outstanding	\$	13,452,791	\$	13,126,717	\$	12,086,705	\$	12,896,510	\$	12,023,669
Ratio of Net Loans and Leases Charged-Off to										
Average Loans and Leases Outstanding (annualized)		0.05%		0.03%		0.02%		0.04%		0.05%
Ratio of Allowance for Credit Losses to Loans and Leases Outstanding ²		1.06%		1.10%		1.29%		1.06%		1.29%
Create Leader to Leader and Leader Outstanding		1.00/0		1.1070		1.27/0		1.0070		1.2)/

 $^{^{\}rm 1}$ Comprised of other revolving credit, installment, and lease financing.

² The numerator comprises the Allowance for Credit Losses - Loans and Leases.

Business Segments Selected Financial Information

Table 13a

	C	Consumer	(Commercial	Treasury	Consolidated
(dollars in thousands)		Banking		Banking	and Other	Total
Three Months Ended December 31, 2022						
Net Interest Income (Loss) \$		94,918	\$	56,878	\$ (11,058)	\$ 140,738
Provision for Credit Losses		1,861		(6)	(1,655)	200
Net Interest Income (Loss) After Provision for Credit Losses		93,057		56,884	(9,403)	140,538
Noninterest Income		31,526		8,288	1,358	41,172
Noninterest Expense		(82,383)		(17,587)	(2,733)	(102,703)
Income (Loss) Before Income Taxes		42,200		47,585	(10,778)	79,007
Provision for Income Taxes		(10,846)		(12,005)	5,151	(17,700)
Net Income (Loss) \$		31,354	\$	35,580	\$ (5,627)	\$ 61,307
Total Assets as of December 31, 2022 \$	8	,545,896	\$	5,522,916	\$ 9,538,065	\$ 23,606,877
Three Months Ended December 31, 2021 ¹						
Net Interest Income \$		71,146	\$	48,140	\$ 7,102	\$ 126,388
Provision for Credit Losses		676		(4)	(10,372)	(9,700)
Net Interest Income After Provision for Credit Losses		70,470		48,144	17,474	136,088
Noninterest Income		32,948		8,298	1,328	42,574
Noninterest Expense		(81,385)		(17,127)	(3,166)	(101,678)
Income Before Income Taxes		22,033		39,315	15,636	76,984
Provision for Income Taxes		(5,609)		(9,436)	1,898	(13,147)
Net Income \$		16,424	\$	29,879	\$ 17,534	\$ 63,837
Total Assets as of December 31, 2021 1 \$	7	,701,447	\$	5,107,001	\$ 9,976,493	\$ 22,784,941

 $^{^{1}}$ Certain prior period information has been reclassified to conform to current presentation.

Business Segments Selected Financial Information

Table 13b

	Consumer	(Commercial	Treasury	Consolidated
(dollars in thousands)	Banking		Banking	and Other	Total
Year Ended December 31, 2022 ¹					
Net Interest Income	\$ 327,940	\$	209,272	\$ 3,346	\$ 540,558
Provision for Credit Losses	5,324		(205)	(12,919)	(7,800)
Net Interest Income After Provision for Credit Losses	322,616		209,477	16,265	548,358
Noninterest Income	126,336		25,937	5,268	157,541
Noninterest Expense	(330,561)		(70,601)	(14,103)	(415,265)
Income Before Income Taxes	118,391		164,813	7,430	290,634
Provision for Income Taxes	(29,974)		(40,659)	5,803	(64,830)
Net Income	\$ 88,417	\$	124,154	\$ 13,233	\$ 225,804
Total Assets as of December 31, 2022 ¹	\$ 8,545,896	\$	5,522,916	\$ 9,538,065	\$ 23,606,877
Year Ended December 31, 2021 ¹					
Net Interest Income	\$ 284,597	\$	194,409	\$ 18,284	\$ 497,290
Provision for Credit Losses	5,764		201	(56,465)	(50,500)
Net Interest Income After Provision for Credit Losses	278,833		194,208	74,749	547,790
Noninterest Income	131,292		30,637	9,424	171,353
Noninterest Expense	(304,177)		(64,470)	(24,942)	(393,589)
Income Before Income Taxes	105,948		160,375	59,231	325,554
Provision for Income Taxes	(26,474)		(39,070)	(6,638)	(72,182)
Net Income	\$ 79,474	\$	121,305	\$ 52,593	\$ 253,372
Total Assets as of December 31, 2021 ¹	\$ 7,701,447	\$	5,107,001	\$ 9,976,493	\$ 22,784,941

¹ Certain prior period information has been reclassified to conform to current presentation.

					Thre	e Months En	ded					
	D	ecember 31,	S	eptember 30,		June 30,		March 31,		Decemb	er 31,	
(dollars in thousands, except per share amounts)		2022		2022		2022		2022		202	1	
Quarterly Operating Results												Г
Interest Income												
Interest and Fees on Loans and Leases	\$	128,683	\$	115,013	\$	101,663	\$	94,439		\$ 9	97,853	
Income on Investment Securities		-,		- ,		,,,,,		. ,			.,	
Available-for-Sale		18,476		16,995		17,984		17,100		1	15,850	
Held-to-Maturity		23,708		20,243		18,838		18,701			18,325	
Deposits		13		10		5		4			1	
Funds Sold		1,093		2,335		719		127			104	
Other		340		322		353		202			176	
Total Interest Income		172,313		154,918		139,562		130,573		13	32,309	_
Interest Expense		172,515		151,510		137,302		130,573			2,507	
Deposits Deposits		23,494		10,296		3,535		2,353			2,898	
Securities Sold Under Agreements to Repurchase		4,289		2,745		2,794		2,772			2,834	
Funds Purchased		318		40		57		2,772			6	
Short-Term Borrowings		1,978		-10		92		_			U	
5				102							102	
Other Debt Total Interest Expense		1,496		182		182		5 210			183	
Total Interest Expense		31,575		13,263		6,660		5,310		17	5,921	_
Net Interest Income		140,738		141,655		132,902		125,263			26,388	
Provision for Credit Losses		200		-		(2,500)		(5,500)			(9,700)	
Net Interest Income After Provision for Credit Losses		140,538		141,655		135,402		130,763		13	36,088	
Noninterest Income												
Trust and Asset Management		10,652		10,418		11,457		11,276		1	11,693	
Mortgage Banking		991		1,002		1,247		2,740			2,908	
Service Charges on Deposit Accounts		7,513		7,526		7,309		7,272			6,861	
Fees, Exchange, and Other Service Charges		13,906		13,863		14,193		12,952			14,439	
Investment Securities Losses, Net		(1,124)		(2,147)		(1,295))	(1,545)			(1,258)	١
Annuity and Insurance		1,087		1,034		870		791			876	
Bank-Owned Life Insurance		2,475		2,486		2,658		2,349			1,907	
Other		5,672		(3,522)		5,719		7,716			5,148	
Total Noninterest Income		41,172		30,660		42,158		43,551		4	12,574	
Noninterest Expense												
Salaries and Benefits		57,639		59,938		57,769		59,924		5	59,434	
Net Occupancy		9,499		10,186		9,930		9,826			9,028	
Net Equipment		9,942		9,736		9,543		9,153			9,105	
Data Processing		4,579		4,616		4,607		4,560			4,696	
Professional Fees		3,958		3,799		3,542		3,258			3,427	
FDIC Insurance		1,774		1,680		1,590		1,502			1,619	
Other		15,312		15,794		15,958		15,651		1	14,369	
Total Noninterest Expense		102,703		105,749		102,939		103,874		10	01,678	
Income Before Provision for Income Taxes		79,007		66,566		74,621		70,440		7	76,984	
Provision for Income Taxes		17,700		13,765		17,759		15,606		1	13,147	
Net Income	\$	61,307	\$	52,801	\$	56,862	\$	54,834		\$ 6	53,837	
Preferred Stock Dividends		1,969		1,969		1,969		1,969			1,969	
Net Income Available to Common Shareholders	\$	59,338	\$	50,832	\$	54,893	\$	52,865		\$ 6	51,868	
Basic Earnings Per Common Share	\$	1.51	\$		\$	1.38	\$	1.33		\$	1.56	
Diluted Earnings Per Common Share	\$	1.50	\$	1.28	\$	1.38	\$	1.32		\$	1.55	
Balance Sheet Totals												
Loans and Leases	\$	13,646,420	\$	13,321,606	\$	12,951,573	\$	12,544,492		\$ 12,25	59,076	
Total Assets		23,606,877		23,134,040		23,232,699		23,000,317		22,78	84,941	
Total Deposits		20,615,696		20,888,773		21,025,681		20,716,287		20,36	50,108	
Total Shareholders' Equity		1,316,995		1,282,384		1,348,746		1,448,885		1,61	11,611	
Performance Ratios												
Return on Average Assets		1.05	%	0.91	%	1.00	%	0.97	%		1.12	
Return on Average Shareholders' Equity		18.91		15.31		16.40		14.18			15.92	
Return on Average Common Equity		21.28		16.98		18.19		15.44			17.40	
Efficiency Ratio ¹		56.46		61.37		58.80		61.53			60.18	
Net Interest Margin ²		2.60		2.60		2.47		2.34			2.34	
~												

¹ Efficiency ratio is defined as noninterest expense divided by total revenue (net interest income and noninterest income).

² Net interest margin is defined as net interest income, on a taxable-equivalent basis, as a percentage of average earning assets.

Hawaii Economic Trends Table 15

	 Eleven Month	s Ended		Year Ended									
(dollars in millions; jobs in thousands)	November 30	0, 2022		Decem	ber 31, 2021		Decen	nber 31, 2020					
Hawaii Economic Trends													
State General Fund Revenues 1	\$ 8,675.9	16.7	% \$	8,137.9	26.9	%	\$6,415.1	(12.3) %					
General Excise and Use Tax Revenue 1	3,916.3	18.9		3,604.3	18.6		3,038.8	(15.6)					
Jobs ²	652.3			642.6			594.4						

	November 31,	Decembe	er 31,
	2022	2021	2020
Unemployment, seasonally adjusted ³			
Statewide	3.3 %	4.3 %	9.8 %
Honolulu County	3.4	4.0	8.8
Hawaii County	3.0	4.2	9.3
Maui County	3.5	5.4	13.9
Kauai County	3.2	6.0	13.6

		December 3	31,	
(1-year percentage change, except months of inventory)	2022	2021	2020	2019
Housing Trends (Single Family Oahu) 4				
Median Home Price	11.6 %	19.3 %	5.2 %	(0.1) %
Home Sales Volume (units)	(23.2) %	17.9 %	2.3 %	3.9 %
Months of Inventory	2.1	0.8	1.4	2.5

	Monthly Visitor Arrivals,	Percentage Change
(in thousands)	Not Seasonally Adjusted	from Previous Year
Tourism ⁵		
November 30, 2022	725.5	18.2 %
October 31, 2022	726.1	31.8
September 30, 2022	691.8	37.1
August 31, 2022	829.7	14.8
July 31, 2022	919.2	4.5
June 30, 2022	841.8	6.4
May 31, 2022	774.1	22.9
April 30, 2022	809.6	67.3
March 31, 2022	785.7	78.7
February 28, 2022	623.7	165.1
January 31, 2022	567.2	229.8
December 31,2021	753.7	219.6
November 30, 2021	614.0	234.1
October 31, 2021	550.8	618.2
September 30, 2021	504.6	2,641.0
August 31, 2021	723.0	2,995.6
July 31, 2021	879.6	3,798.4
June 30, 2021	791.1	4,534.7
May 31, 2021	629.7	6,807.4
April 30, 2021	484.1	10,506.3
March 31, 2021	439.8	1.1
February 28, 2021	235.3	(71.6)
January 31, 2021	172.0	(80.1)

 $^{^1}$ Source: Hawaii Department of Business, Economic Development & Tourism 2 Source: U.S. Bureau of Labor Statistics

³ Source: University of Hawaii Economic Research Organization (UHERO)

⁴ Source: Honolulu Board of Realtors

⁵ Source: Hawaii Tourism Authority



Bank of Hawai'i Corporation fourth quarter 2022 financial report

January 23, 2023

disclosure



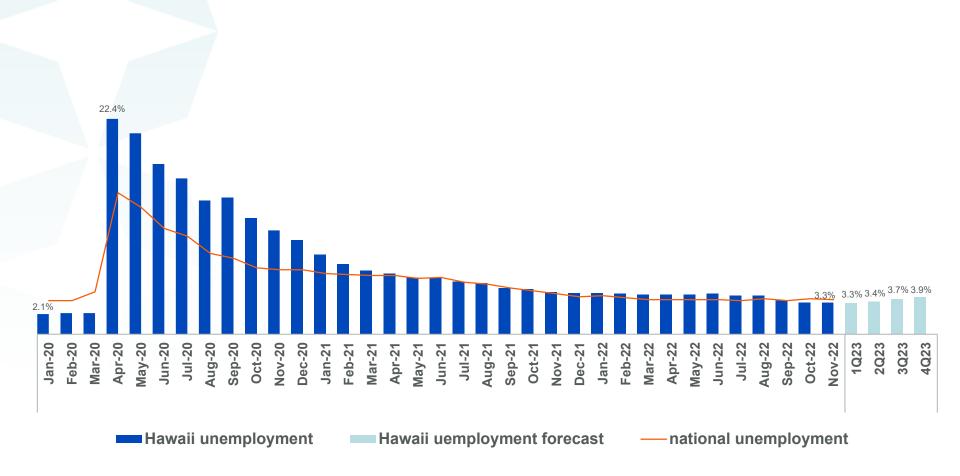
forward-looking statements

this presentation, and other statements made by the Company in connection with it, may contain forward-looking statements concerning, among other things, forecasts of our financial results and condition, expectations for our operations and business prospects, and our assumptions used in those forecasts and expectations. we have not committed to update forward-looking statements to reflect later events or circumstances.

unemployment

experience & forecast



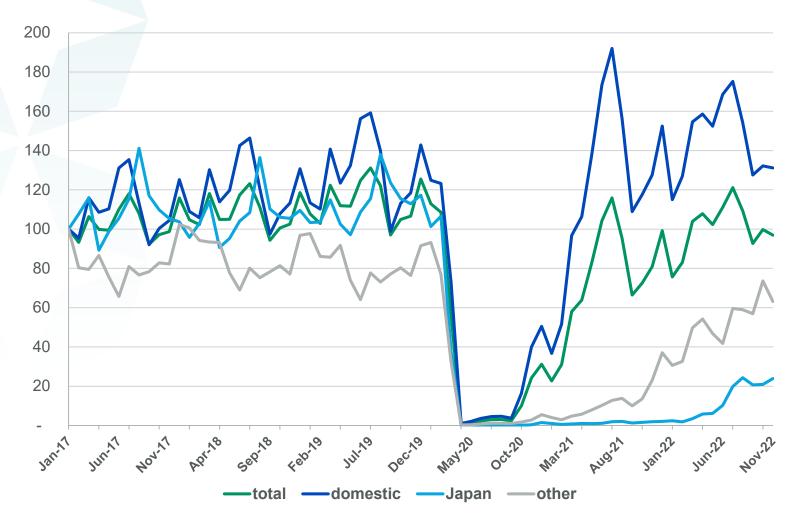


visitor arrivals

Th Bank of Hawai'i

monthly by market, indexed to January 2017

Corporation

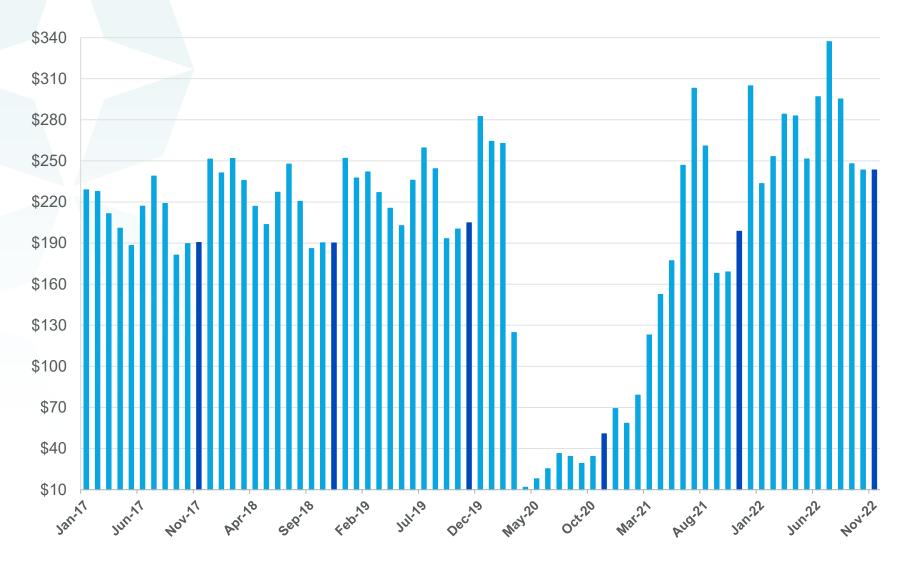


revenue per available room

1h Bank of Hawai'i

revenue per available room (RevPAR)

Corporation



stable real estate prices



Oahu market indicators - Dec 2022

		sin	gle family	homes		condominiums									
	<u>Dec 2022</u>	<u>Dec 2021</u>	<u>Dec 2019</u>	<u>Δ Dec 2021</u>	<u>Δ Dec 2019</u>	Dec 2022	<u>Dec 2021</u>	<u>Dec 2019</u>	<u>Δ Dec 2021</u>	<u>Δ Dec 2019</u>					
median sales price (000s)	\$1,050	\$1,050	\$820	0.0%	28.0%	\$503	\$485	\$426	3.6%	18.1%					
months of inventory	2.1	0.8	2.7	1.3 months	-0.6 months	2.2	1.6	3.7	0.6 months	-1.5 months					
closed sales	202	378	309	-46.6%	-34.6%	360	593	428	-39.3%	-15.9%					
median days on market	25	11	18	14 days	7 days	21	13	30	8 days	-9 days					



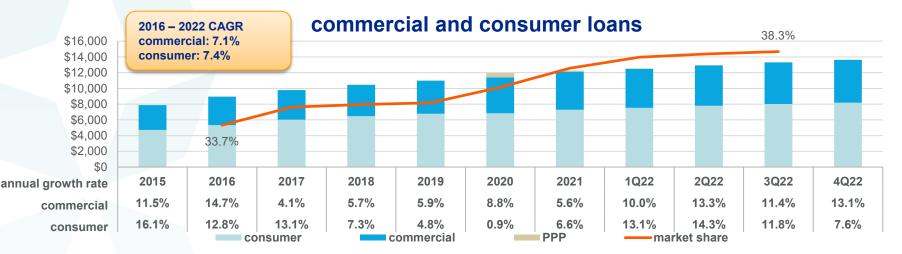
4Q financial update

balanced core loan growth

1h Bank of Hawai'i

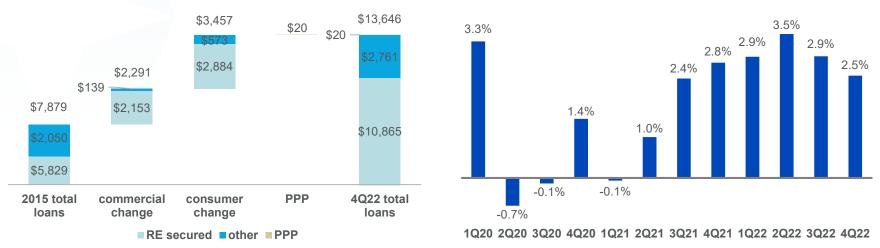
Corporation





cumulative growth

q-o-q core loan growth (%)



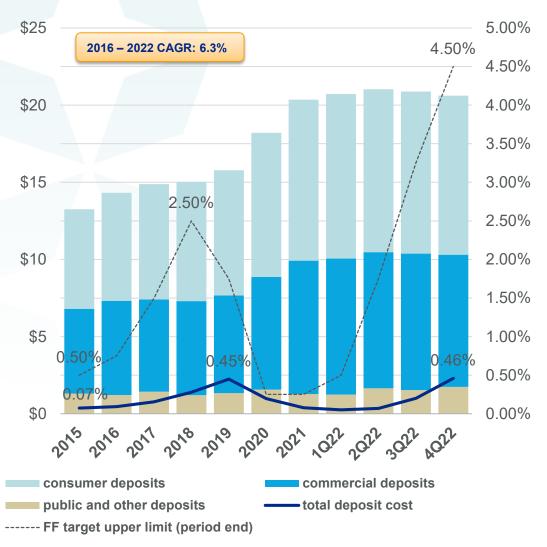
note: numbers may not add up due to rounding, CAGR, annual growth rate, and q-o-q core loan growth exclude PPP market share includes four banks: Bank of Hawai'i, First Hawaiian Bank, American Savings Bank (ASB), and Central Pacific Bank, excludes mainland loans, note: mainland loans not disclosed for ASB and assumed to be zero. market share unavailable for 4Q22

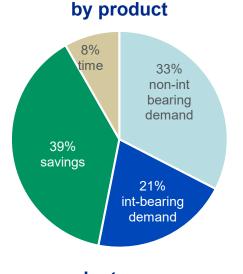
low cost, long duration deposits

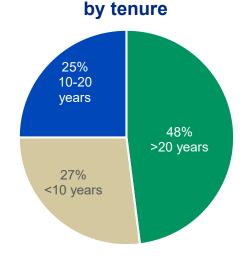
1h Bank of Hawai'i

\$ in billions

Corporation







strong deposit beta performance Ih Bank of Hawai'i

Corporation \$ in billions

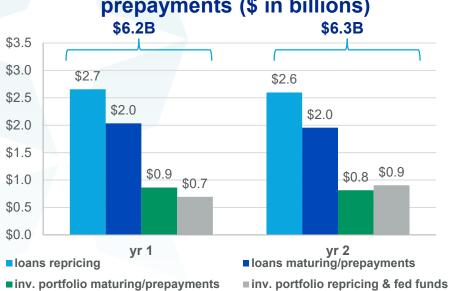


cashflow and repricing

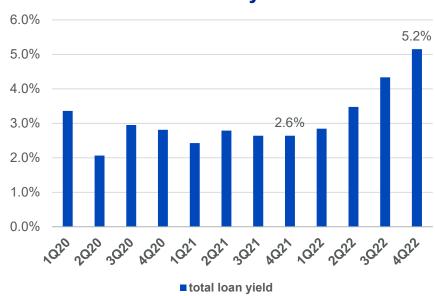
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Corporation





new loan yield



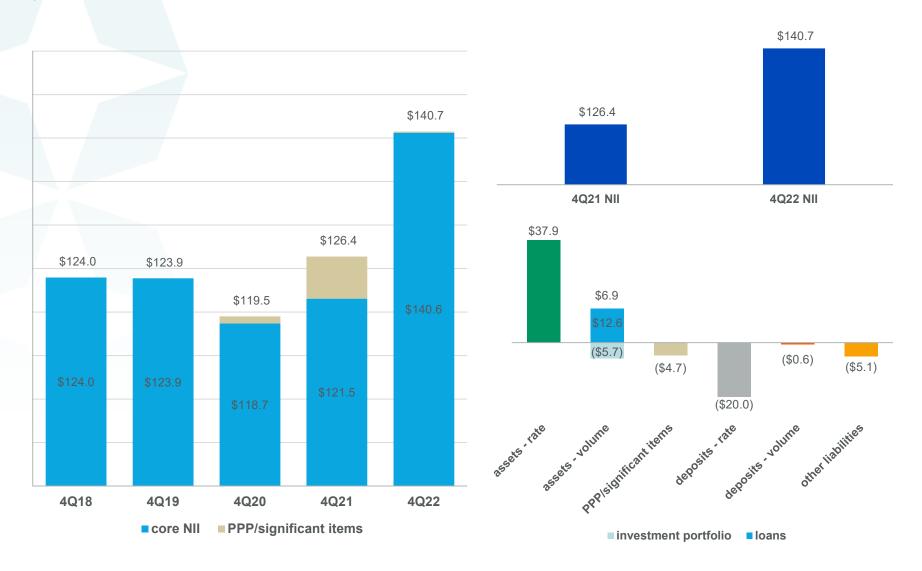
matured/run-off yield

reinvestment opportunity



NII year-over-year comparison Ah Bank of Hawai'i

Corporation \$ in millions



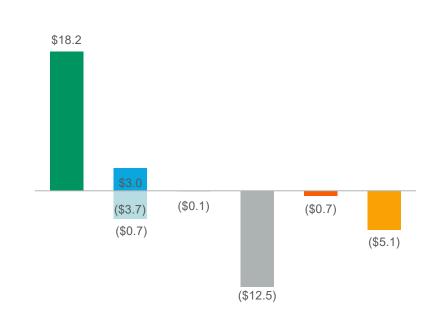
NII headwinds

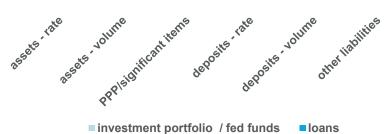
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Corporation

\$ in millions







near term NII drivers



likely dilutive

yield curve

deposit cost

uncertain

deposit levels

deposit beta

likely accretive

loan growth

earning asset yields

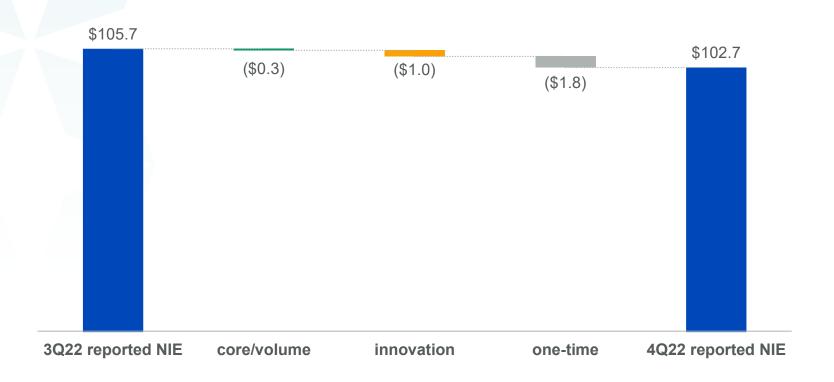
disciplined expenses

Ah Bank of Hawai'i

Corporation

\$ in millions

rationalization of expenses across core and innovation



financial summary

h Bank of Hawai'i

\$ in millions, except per share amounts

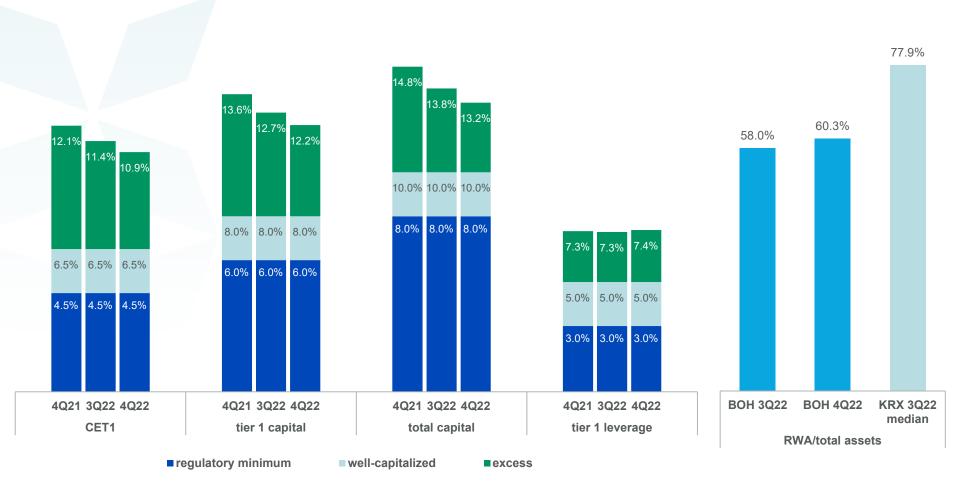
Corporation

		4Q 2022		;	3Q 2022		4	4Q 2021		<u>∆</u> 3	Q 2022	<u> </u>	4(Q 2021	2022		<u>∆ 2021</u>
net interest income	\$	140.7		\$	141.7		\$	126.4		\$	(0.9)	\$	5	14.4	\$ 540.6		\$ 43.3
noninterest income		41.2			30.7			42.6			10.5			(1.4)	157.5		(13.8)
total revenue		181.9			172.3			169.0			9.6			12.9	698.1		29.5
noninterest expense		102.7			105.7			101.7			(3.0)			1.0	415.3		21.7
operating income		79.2			66.6			67.3			12.6			11.9	282.8		7.8
credit provision		0.2			-			(9.7)			0.2			9.9	(7.8)		42.7
income taxes		17.7			13.8			13.1			3.9			4.6	64.8		(7.4)
net income	\$	61.3		\$	52.8		\$	63.8		\$	8.5	\$	<u>`</u>	(2.5)	\$ 225.8		\$ (27.6)
net income available to commo	n \$	59.3		\$	50.8		\$	61.9		\$	8.5	\$	<u>)</u>	(2.5)	\$ 217.9		(32.5)
diluted EPS	\$	1.50		\$	1.28		\$	1.55		\$	0.22	\$	<u>`</u>	(0.05)	\$ 5.48		\$ (0.77)
return on assets		1.05	%		0.91	%		1.12	%		0.14 %	%		(0.07) %	0.98	%	(0.16) %
return on common equity		21.28			16.98			17.40			4.30			3.88	17.83		(0.09)
net interest margin		2.60			2.60			2.34			-			0.26	2.50		0.14
efficiency ratio		56.46			61.37			60.18			(4.91)			(3.72)	59.49		0.63
end of period balances																	
investment portfolio	\$	8,259		\$	7,886		\$	8,971			4.7 %	%		(7.9) %	\$ 8,259		(7.9) %
loans and leases		13,646			13,322			12,259			2.4			11.3	13,646		11.3
loans and leases excl. PPP		13,627			13,299			12,132			2.5			12.3	13,627		12.3
total deposits		20,616			20,889			20,360			(1.3)			1.3	20,616		1.3
shareholders' equity		1,317			1,282			1,612			2.7			(18.3)	1,317		(18.3)

fortress capital position



strong risk-based capital





4Q credit update

loan portfolio

excluding PPP

40% commercial

73% real estate secured

wtd avg LTV 57%

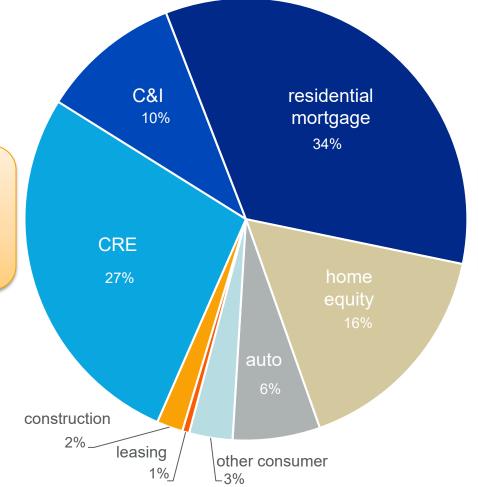
57% w/ BOH ≥ 10 yrs

avg balance \$0.7MM

h Bank of Hawai'i

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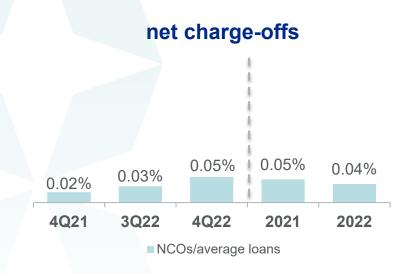
80% of portfolio secured with quality real estate with combined weighted average loan to value of 56%



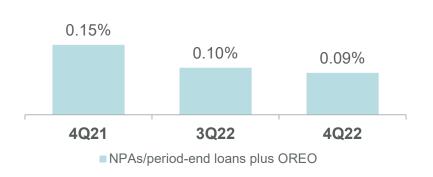
60% consumer
84% real estate secured
wtd avg LTV 55%
57% w/ BOH ≥ 10 yrs

credit quality

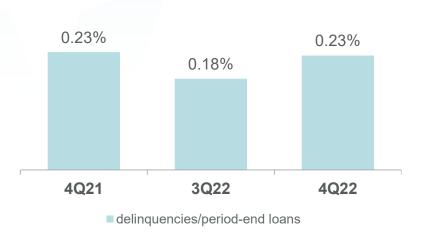




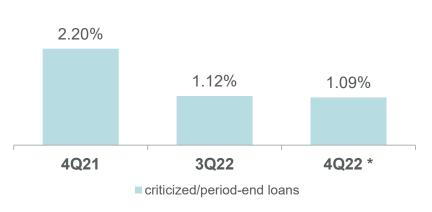








criticized

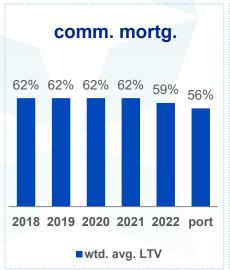


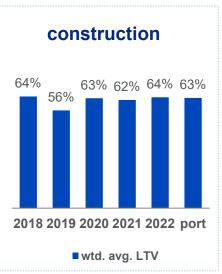
* 82% of total criticized in CRE with 61% wtd avg LTV

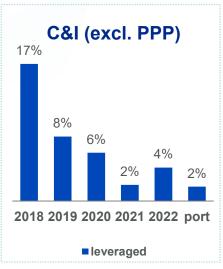
production quality

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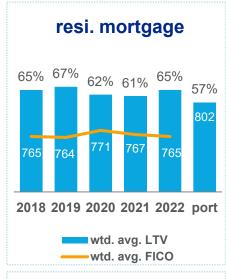
commercial

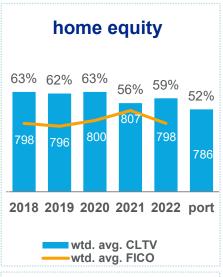


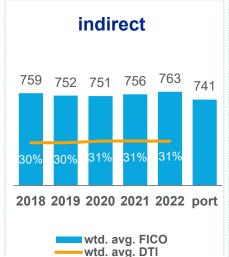


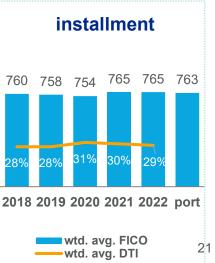


consumer









reserve trend

\$ in millions

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Corporation

allowance for credit losses



well positioned for current environment



- market leading brand awareness and penetration
- superior credit quality
- deposit betas fortified by granular, long-tenured deposit base
- controlled expenses
- solid capital

4h Bank of Hawai'i

Corporation

Q & A