

NYSE: BOH

Ah Bank of Hawaii

Corporation

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Bank of Hawaii Corporation 2013 Financial Results

- 2013 Diluted Earnings Per Share \$3.38
- 2013 Net Income \$150.5 Million
- Diluted Earnings Per Share for the Fourth Quarter of 2013 \$0.88
- Net Income for the Fourth Quarter of 2013 \$39.1 Million
- Board of Directors Declares Dividend of \$0.45 Per Share

FOR IMMEDIATE RELEASE

HONOLULU, HI (January 27, 2014) -- Bank of Hawaii Corporation (NYSE: BOH) today reported diluted earnings per share of \$0.88 for the fourth quarter of 2013, up from \$0.85 per share in the previous quarter, and down from \$0.90 per share in the same quarter last year. Net income for the fourth quarter of 2013 was \$39.1 million, compared to net income of \$37.7 million in the third quarter of 2013 and \$40.3 million in the same quarter last year.

Loan and lease balances were \$6.1 billion at December 31, 2013, up 1.5 percent from September 30, 2013 and up 4.1 percent compared with December 31, 2012. Deposit growth remained strong during the quarter, increasing 2.6 percent from September 30, 2013 and 3.3 percent from December 31, 2012. The net interest margin increased to 2.85 percent during the fourth quarter of 2013 compared with 2.83 percent in the previous quarter.

"Bank of Hawaii finished 2013 with another quarter of solid financial performance," said Peter Ho, Chairman, President, and CEO. "During the quarter loan balances and deposits continued to grow. Our net interest margin improved, credit quality remained stable, our capital ratios remain quite strong, and we maintained our focus on disciplined expense management."

The return on average assets for the fourth quarter of 2013 was 1.12 percent, compared with 1.09 percent in the third quarter of 2013 and 1.19 percent in the fourth quarter last year. The return on average equity for the fourth quarter of 2013 was 15.36 percent, compared with 15.02 percent in the third quarter of 2013 and 15.47 percent in the fourth quarter last year. The return on average assets for the full year of 2013 was 1.10 percent compared with 1.22 percent in 2012. The return on average equity for the full year of 2013 was 14.78 percent compared with 16.23 percent in 2012.

Financial Highlights

Net interest income, on a taxable-equivalent basis, for the fourth quarter of 2013 was \$94.8 million, an increase of \$1.3 million from net interest income of \$93.5 million in the third quarter of 2013, and up \$2.1 million from net interest income of \$92.7 million in the fourth quarter last year. Net interest income, on a taxable-equivalent basis, for the full year of 2013 was \$369.1 million, a decrease of \$17.6 million from net interest income of \$386.7 million in 2012. Analyses of changes in net interest income are included in Tables 8a, 8b and 8c.

The net interest margin was 2.85 percent in the fourth quarter of 2013, an improvement of 2 basis points from the third quarter of 2013 and down 2 basis points from the net interest margin of 2.87 percent in the fourth quarter last year. The net interest margin for the full year of 2013 was 2.81 percent, a 16 basis point decrease from the net interest margin of 2.97 percent in 2012.

Noninterest income was \$45.3 million for the fourth quarter of 2013, up \$0.2 million from noninterest income of \$45.1 million in the third quarter of 2013 and down \$7.7 million compared with noninterest income of \$53.0 million in the fourth quarter of 2012. Noninterest income included mortgage banking revenue of \$2.8 million in the fourth quarter of 2013 compared with \$4.1 million in the previous quarter and \$11.3 million in the same quarter last year. Noninterest income for the full year of 2013 was \$186.2 million compared with noninterest income of \$200.3 million in 2012. The decrease in noninterest revenue compared with the previous year was the result of lower mortgage banking revenue which totaled \$19.2 million in 2013 compared with a historical high of \$35.6 million in 2012.

Noninterest expense was \$82.4 million in the fourth quarter of 2013, down \$0.6 million from noninterest expense of \$83.0 million in the third quarter of 2013, and down \$1.0 million from noninterest expenses of \$83.5 million in the fourth quarter of 2012. There were no significant noninterest expense items in the fourth quarter of 2013. Noninterest expense in the third quarter of 2013 included separation expense of \$1.8 million. Noninterest expense in the fourth quarter of 2012 included total charges of \$1.5 million related to the closure of branches in American Samoa. The components of salaries and benefits are presented in Table 9. Noninterest expense for the full year of 2013 was \$331.0 million, down \$3.3 million, or 1.0 percent, from noninterest expense of \$334.3 million in 2012.

The efficiency ratio for the fourth quarter of 2013 was 59.99 percent compared with 61.01 percent in the previous quarter and 58.24 percent in the same quarter last year. The efficiency ratio for the full year of 2013 was 60.71 percent compared with 57.88 percent during the full year of 2012.

The effective tax rate for the fourth quarter of 2013 was 28.96 percent compared with 28.91 percent in the previous quarter and 32.67 percent in the same quarter last year. The effective tax rate for the full year of 2013 was 29.73 percent compared with 31.46 percent for the full year of 2012. The lower effective tax rates during 2013 were due to the release of tax reserves and low-income housing and other tax credits.

The Company's business segments are defined as Retail Banking, Commercial Banking, Investment Services, and Treasury & Other. Results are determined based on the Company's internal financial management reporting process and organizational structure. Selected financial information for the business segments is included in Tables 13a and 13b.

Asset Quality

The Company's overall asset quality remained stable during the fourth quarter of 2013. Total non-performing assets were \$39.7 million at December 31, 2013, up from \$33.8 million at September 30,

2013 and \$37.1 million at December 31, 2012. The increase in non-performing assets was largely due to the addition of one commercial loan in Guam. Non-performing assets continue to remain above historical levels due to the lengthy judicial foreclosure process for residential mortgage loans. Non-performing assets, as a percentage of total loans and leases and foreclosed real estate, were 0.65 percent at December 31, 2013, up from 0.56 percent at September 30, 2013 and 0.63 percent at December 31, 2012.

Accruing loans and leases past due 90 days or more were \$9.9 million at December 31, 2013, down from \$11.4 million at September 30, 2013 and \$10.4 million at December 30, 2012. Restructured loans not included in non-accrual loans or accruing loans past due 90 days or more were \$51.1 million at December 31, 2013, up from \$39.8 million at September 30, 2013, and \$31.8 million at December 31, 2012. The increase in restructured loans was primarily due to the restructure of a commercial loan in Hawaii which is expected to be fully repaid during the first quarter of 2014. Restructured loans are primarily comprised of residential mortgage loans with lowered monthly payments to accommodate the borrowers' financial needs for a period of time. More information on non-performing assets and accruing loans and leases past due 90 days or more is presented in Table 11.

Net charge-offs during the fourth quarter of 2013 were \$8.2 million or 0.54 percent annualized of total average loans and leases outstanding. Loan and lease charge-offs of \$10.4 million during the quarter were partially offset by recoveries of \$2.2 million. Fourth quarter charge-offs included \$6.6 million related to a commercial loan in Guam. Net charge-offs during the third quarter of 2013 were \$0.9 million or 0.06 percent annualized, and were comprised of charge-offs of \$4.7 million and recoveries of \$3.8 million. Net charge-offs during the fourth quarter of 2012 were \$2.1 million, or 0.15 percent annualized, and were comprised of charge-offs of \$5.4 million and recoveries of \$3.3 million. Net charge-offs for the full year of 2013 were \$13.4 million, or 0.23 percent of total average loans and leases, compared with \$10.7 million or 0.19 percent of total average loans and leases in 2012.

The allowance for loan and lease losses was \$115.5 million at December 31, 2013, down \$8.2 million from the allowance for loan and lease losses of \$123.7 million at September 30, 2013 and down \$13.4 million from the allowance for loan and lease losses of \$128.9 million at December 31, 2012. The ratio of the allowance for loan and lease losses to total loans and leases outstanding was 1.89 percent at December 31, 2013, a decrease of 17 basis points from the previous quarter and 31 basis points from the same quarter last year. The reserve for unfunded commitments at December 31, 2013 was unchanged from the prior quarter and remained at \$6.1 million. Details of loan and lease charge-offs, recoveries, and the components of the total reserve for credit losses are summarized in Table 12.

Other Financial Highlights

The Company's total assets increased to \$14.08 billion at December 31, 2013, up \$235.4 million from total assets of \$13.85 billion at September 30, 2013, and up \$355.9 million from total assets of \$13.73 billion at December 31, 2012. Average total assets were \$13.86 billion during the fourth quarter of 2013, up \$95.2 million from average total assets of \$13.77 billion during the third quarter of 2013, and up \$348.4 million from average total assets of \$13.52 billion during the fourth quarter of 2012.

Total loans and leases increased to \$6.10 billion at December 31, 2013, up from \$6.01 billion at September 30, 2013, and up from \$5.85 billion at December 31, 2012. The commercial loan portfolio was \$2.53 billion at the end of the fourth quarter of 2013, up 2.0 percent from commercial loans of \$2.48 billion at the end of the third quarter of 2013 and up 9.2 percent from commercial loans of \$2.32 billion at the end of the fourth quarter last year. Consumer loans were \$3.57 billion at December 31, 2013, up 1.1 percent from consumer loans of \$3.53 billion at the end of the third quarter of 2013 and up 0.8 percent from consumer loans of \$3.54 billion at the end of the fourth quarter last year. Average total loans and leases were \$6.05 billion during the fourth quarter of 2013, up from \$5.89 billion during the previous

quarter and \$5.80 billion during the same quarter last year. Loan and lease portfolio balances, including the higher risk loans and leases outstanding, are summarized in Table 10.

Deposit generation continued to remain strong during the fourth quarter of 2013. Total deposits increased to \$11.91 billion at December 31, 2013, up from total deposits of \$11.61 billion at September 30, 2013 and \$11.53 billion at December 31, 2012. Average total deposits were \$11.57 billion in the fourth quarter of 2013, up from \$11.48 billion during the previous quarter and \$11.38 billion during the same quarter last year. Deposit balances are summarized in Tables 7a, 7b, and 10.

Long-term debt was \$174.7 million at December 31, 2013, essentially unchanged from September 30, 2013 and up \$46.7 million from December 31, 2012. The increase in long-term debt during 2013 was primarily for asset/liability management purposes.

As a result of the strong deposit growth, which exceeded loan growth during the fourth quarter, the investment portfolio increased to \$6.99 billion at December 31, 2013, compared to \$6.91 billion at September 30, 2013, and \$6.96 billion at December 31, 2012. The investment portfolio remains largely comprised of securities issued by U. S. government agencies and includes \$4.74 billion in securities held to maturity and \$2.24 billion in securities available for sale.

During the fourth quarter of 2013, the Company repurchased 86.3 thousand shares of common stock at a total cost of \$5.0 million under its share repurchase program. The average cost was \$57.87 per share repurchased. From January 2 through January 24, 2014, the Company repurchased an additional 56.0 thousand shares of common stock at an average cost of \$58.95 per share repurchased. From the beginning of the share repurchase program initiated during July 2001 through December 31, 2013, the Company has repurchased 50.9 million shares and returned \$1.9 billion to shareholders at an average cost of \$36.54 per share. Remaining buyback authority under the share repurchase program was \$34.0 million at December 31, 2013.

Total shareholders' equity was \$1.01 billion at December 31, 2013, up from \$0.99 billion at September 30, 2013, and down from \$1.02 billion at December 31, 2012. The ratio of tangible common equity to risk-weighted assets was 15.49 percent at December 31, 2013 compared with 15.43 percent at September 30, 2013 and 17.24 percent at December 31, 2012. The Tier 1 leverage ratio at December 31, 2013 was 7.07 percent, up from 6.95 percent at September 30, 2013 and 6.83 percent at December 31, 2012.

The Company's Board of Directors declared a quarterly cash dividend of \$0.45 per share on the Company's outstanding shares. The dividend will be payable on March 14, 2014 to shareholders of record at the close of business on February 28, 2014.

Hawaii Economy

General economic conditions in Hawaii continue to be healthy, led by a strong tourism industry, relatively low unemployment, rising real estate prices, and accelerating construction activity. For the first eleven months of 2013, total visitor arrivals increased by 3.0 percent and visitor spending increased by 2.9 percent compared to the same period in 2012. While the rate of visitor growth has eased from the prior year, 2013 is on track to be another record year for tourism in Hawaii. The statewide seasonally-adjusted unemployment rate was at 4.4 percent in November 2013, compared to 7.0 percent nationally. The volume of single-family home sales on Oahu was 4.6 percent higher in 2013 compared to 2012 and the volume of condominium sales on Oahu was 11.8 percent higher compared to 2012. The median price of single-family home sales on Oahu increased 4.8 percent in 2013 and the median price of condominium sales on Oahu was 4.6 percent higher compared to 2012. As of December 31, 2013, months of inventory

of single-family homes and condominiums on Oahu remained low at approximately 2.7 months and 2.9 months, respectively. According to the National Housing Trend Report for December 2013, Honolulu has the third lowest median number of days on the market for housing inventory in the United States.

Conference Call Information

The Company will review its 2013 financial results today at 1:00 p.m. Hawaii Time (6:00 p.m. Eastern Time). The call will be accessible via teleconference and via the Investor Relations link of Bank of Hawaii Corporation's web site, www.boh.com. Conference call participants located in the United States or Canada should dial 1 (800) 708-4540. All other international conference call participants should dial 1 (847) 619-6397. Use the pass code "Bank of Hawaii" to access the call. A replay will be available for one week beginning on Monday, January 27, 2014 by dialing 1 (888) 843-7419 in the United States or Canada and 1 (630) 652-3042 from other international locations. Enter the pass code number 36402452# when prompted. A replay of the conference call will also be available via the Investor Relations link on the Company's website, www.boh.com.

Forward-Looking Statements

This news release, and other statements made by the Company in connection with it may contain "forward-looking statements", such as forecasts of our financial results and condition, expectations for our operations and business prospects, and our assumptions used in those forecasts and expectations. Do not unduly rely on forward-looking statements. Actual results might differ significantly from our forecasts and expectations because of a variety of factors. More information about these factors is contained in Bank of Hawaii Corporation's Annual Report on Form 10-K for the year ended December 31, 2012, which was filed with the U.S. Securities and Exchange Commission. We do not promise to update forward-looking statements to reflect later events or circumstances

Bank of Hawaii Corporation is a regional financial services company serving businesses, consumers and governments in Hawaii, American Samoa, and the West Pacific. The Company's principal subsidiary, Bank of Hawaii, was founded in 1897 and is the largest independent financial institution in Hawaii. For more information about Bank of Hawaii Corporation, see the Company's web site, www.boh.com.

Financial Highlights Table 1a

			Three	Months End					r Ende	
	D	ecember 31,	Se	eptember 30,		December 31,			mber	
dollars in thousands, except per share amounts)		2013		2013		2012		2013		2012
For the Period:										
Operating Results	Φ.	00.400	•	00.007	Φ.	00.040	Φ.	250.007	Φ.	077 074
Net Interest Income	\$	92,120	\$	90,887	\$	90,310	\$	358,907	\$	377,271
Provision for Credit Losses		-		-		-		-		979
Total Noninterest Income		45,278		45,126		52,982		186,223		200,286
Total Noninterest Expense		82,424		82,977		83,456		330,969		334,288
Net Income		39,055		37,704		40,287		150,502		166,076
Basic Earnings Per Share		0.88		0.85		0.90		3.39		3.68
Diluted Earnings Per Share Dividends Declared Per Share		0.88 0.45		0.85 0.45		0.90 0.45		3.38 1.80		3.67 1.80
Performance Ratios										
Return on Average Assets		1.12	%	1.09	%	1.19	%	1.10	%	1.22
Return on Average Shareholders' Equity		15.36		15.02		15.47		14.78		16.23
Efficiency Ratio ¹		59.99		61.01		58.24		60.71		57.88
Net Interest Margin ²		2.85		2.83		2.87		2.81		2.97
Dividend Payout Ratio ³		51.14		52.94		50.00		53.10		48.91
Average Shareholders' Equity to Average Assets		7.28		7.23		7.67		7.44		7.52
Average Balances										
Average Loans and Leases	\$	6,053,607	\$	5,892,888	\$	5,798,057	\$	5,883,686	\$	5,680,279
verage Assets		13,864,914		13,769,699		13,516,519		13,692,133		13,609,188
verage Deposits		11,571,905		11,479,185		11,376,875		11,396,801		10,935,016
verage Shareholders' Equity		1,008,813		995,661		1,036,223		1,018,287		1,023,256
er Share of Common Stock										
ook Value	\$	22.75	\$	22.29	\$	22.83	\$	22.75	\$	22.83
angible Book Value		22.04		21.58		22.12		22.04		22.12
larket Value										
Closing		59.14		54.45		44.05		59.14		44.05
High		59.92		57.13		46.38		59.92		49.99
Low		53.16		50.50		41.41		44.88		41.41
						December 31, 2013		September 30, 2013		December 31, 2012
s of Period End:						2013	•	2013		2012
Balance Sheet Totals										
oans and Leases					\$	6,095,387	\$	6,006,642	\$	5,854,521
otal Assets						14,084,280		13,848,871		13,728,372
otal Deposits						11,914,656		11,608,134		11,529,482
ong-Term Debt						174,706		174,717		128,055
otal Shareholders' Equity						1,011,976		992,686		1,021,665
sset Quality										
Ilowance for Loan and Lease Losses Ion-Performing Assets					\$	115,454 39,650	\$	123,680 33,832	\$	128,857 37,083
inancial Ratios										
llowance to Loans and Leases Outstanding						1.89	%	2.06	%	2.20
ier 1 Capital Ratio						15.55		15.42		16.13
otal Capital Ratio						16.81		16.68		17.39
er 1 Leverage Ratio						7.07		6.95		6.83
otal Shareholders' Equity to Total Assets						7.07		7.17		7.44
angible Common Equity to Total Assets 4						6.98		6.96		7.44
angible Common Equity to Tangible Assets angible Common Equity to Risk-Weighted Assets 4						15.49		15.43		17.23 17.24
on-Financial Data										
ull-Time Equivalent Employees						2,196		2,205		2,276
Branches and Offices						74		74		76

¹ Efficiency ratio is defined as noninterest expense divided by total revenue (net interest income and total noninterest income).

² Net interest margin is defined as net interest income, on a taxable-equivalent basis, as a percentage of average earning assets.

 $^{^{\}rm 3}\,$ Dividend payout ratio is defined as dividends declared per share divided by basic earnings per share.

⁴ Tangible common equity to tangible assets and tangible common equity to risk-weighted assets are Non-GAAP financial measures. See Table 1b "Reconciliation of Non-GAAP Financial Measures."

Reconciliation of Non-GAAP Financial Measures

	D	ecember 31,	Se	eptember 30,	D	ecember 31,
(dollars in thousands)		2013		2013		2012
Total Shareholders' Equity	\$	1,011,976	\$	992,686	\$	1,021,665
Less: Goodwill		31,517		31,517		31,517
Intangible Assets		-		-		33
Tangible Common Equity	\$	980,459	\$	961,169	\$	990,115
Total Assets	\$	14,084,280	\$	13,848,871	\$	13,728,372
Less: Goodwill		31,517		31,517		31,517
Intangible Assets		-		-		33
Tangible Assets	\$	14,052,763	\$	13,817,354	\$	13,696,822
Risk-Weighted Assets, determined in accordance						
with prescribed regulatory requirements	\$	6,330,532	\$	6,228,293	\$	5,744,722
Total Shareholders' Equity to Total Assets		7.19%		7.17%		7.44%
Tangible Common Equity to Tangible Assets (Non-GAAP)		6.98%		6.96%		7.23%
Tier 1 Capital Ratio		15.55%		15.42%		16.13%
Tangible Common Equity to Risk-Weighted Assets (Non-GAAP)		15.49%		15.43%		17.24%

Table 1b

	1	Th	ree	Months Ende	ed		Year E	Ende	∌d
	Dec	ember 31,	Se	ptember 30,	De	cember 31,	Decem	ber	31,
(dollars in thousands)		2013		2013		2012	2013		2012
Net Gains on Disposal of Leased Equipment	\$	-	\$	-	\$	-	\$ -	\$	2,473
Decrease in Allowance for Loan and Lease Losses		8,225		896		2,114	13,403		9,749
Planned Branch Closures in American Samoa		-		-		(1,105)	-		(1,105)
Separation Expense ¹		(394)		(1,753)		(556)	(4,486)		(2,394)
PC Refresh		-		-		-	-		(1,163)
Significant Items Before the Provision (Benefit) for Income Taxes		7,831		(857)		453	8,917		7,560
Income Taxes Impact Related to Lease Transactions		-		-		-	-		(2,733)
Release of Tax Reserve		-		(1,267)		-	(2,357)		-
Income Tax Impact		2,741		(300)		159	3,121		1,430
Net Significant Items	\$	5,090	\$	710	\$	294	\$ 8,153	\$	8,863

¹ Includes \$360 thousand for the planned branch closures in American Samoa in the fourth quarter of 2012.

Consolidated Statements of Income

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		Т	hree	Months Ende	ed			Year	Ende	ed
	De	ecember 31,	Se	ptember 30,	De	ecember 31,		Decem	ber	31,
(dollars in thousands, except per share amounts)		2013		2013		2012		2013		2012
Interest Income										
Interest and Fees on Loans and Leases	\$	63,809	\$	63,918	\$	64,627	\$	253,276	\$	257,896
Income on Investment Securities										
Available-for-Sale		10,608		12,038		15,349		53,570		65,972
Held-to-Maturity		26,882		24,137		20,253		90,062		94,952
Deposits		3		3		3		10		9
Funds Sold		105		177		180		415		533
Other		302		301		283		1,172		1,127
Total Interest Income		101,709		100,574		100,695		398,505		420,489
Interest Expense										
Deposits		2,418		2,500		2,753		10,143		12,376
Securities Sold Under Agreements to Repurchase		6,530		6,551		7,158		26,837		28,897
Funds Purchased		8		4		4		44		21
Short-Term Borrowings		2		-		-		2		-
Long-Term Debt		631		632		470		2,572		1,924
Total Interest Expense		9,589		9,687		10,385		39,598		43,218
Net Interest Income		92,120		90,887		90,310		358,907		377,271
Provision for Credit Losses		-		-		_		-		979
Net Interest Income After Provision for Credit Losses		92,120		90,887		90,310		358,907		376,292
Noninterest Income								·		·
Trust and Asset Management		12,240		11,717		12,066		47,932		45,229
Mortgage Banking		2,823		4,132		11,268		19,186		35,644
Service Charges on Deposit Accounts		9,326		9,385		9,459		37,124		37,621
Fees, Exchange, and Other Service Charges		12,670		12,732		12,333		50,469		48,965
Investment Securities Gains (Losses), Net		-		-		-		-		(77)
Insurance		2,295		2,177		2,550		9,190		9,553
Bank-Owned Life Insurance		1,895		1,365		1,557		5,892		6,805
Other		4,029		3,618		3,749		16,430		16,546
Total Noninterest Income		45,278		45,126		52,982		186,223		200,286
Noninterest Expense		•		•		,		•		•
Salaries and Benefits		43,643		46,552		46,116		184,211		184,408
Net Occupancy		9,602		9,847		11,867		38,745		42,965
Net Equipment		4,837		4,572		4,705		18,366		19,723
Data Processing		3,827		3,697		3,058		13,840		13,202
Professional Fees		2,669		2,119		2,611		9,405		9,623
FDIC Insurance		1,954		1,913		1,892		7,765		7,873
Other		15,892		14,277		13,207		58,637		56,494
Total Noninterest Expense		82,424		82,977		83,456		330,969		334,288
Income Before Provision for Income Taxes		54,974		53,036		59,836		214,161		242,290
Provision for Income Taxes		15,919		15,332		19,549		63,659		76,214
Net Income	\$	39,055	\$	37,704	\$	40,287	\$	150,502	\$	166,076
Basic Earnings Per Share	\$	0.88	\$	0.85	\$	0.90	\$	3.39	\$	3.68
Diluted Earnings Per Share	\$	0.88	\$	0.85	\$	0.90	\$	3.38	\$	3.67
Dividends Declared Per Share	\$	0.45	\$	0.45	\$	0.45	\$	1.80	\$	1.80
Basic Weighted Average Shares	Ψ	44,223,281	Ψ	44,267,356	Ψ	44,623,823	Ψ	44,380,948	Ψ	45,115,441
Diluted Weighted Average Shares		44,496,313		44,479,472		44,740,109		44,572,725		45,249,300

Bank of Hawaii Corporation and Subsidiaries Consolidated Statements of Comprehensive Income

nsolidated Statements of Comprehensive Income Tab	ble 4
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	Th	Year Ended					
Dec	ember 31,	Sep	otember 30,	De	cember 31,	Decem	ber 31,
	2013		2013		2012	2013	2012
\$	39,055	\$	37,704	\$	40,287	\$150,502	\$166,076
	(6,006)		(6,986)		(9,858)	(69,206)	(3,155)
	7,694		202		(3,358)	8,175	(2,900)
	1,688		(6,784)		(13,216)	(61,031)	(6,055)
\$	40.743	\$	30 920	\$	27.071	\$ 89.471	\$160,021
		December 31, 2013 \$ 39,055 (6,006) 7,694	December 31, Sep 2013 \$ 39,055 \$ (6,006) 7,694 1,688	December 31, September 30, 2013 2013 2013 \$ 39,055 \$ 37,704 (6,006) (6,986) 7,694 202 1,688 (6,784)	2013 2013 \$ 39,055 \$ 37,704 (6,006) (6,986) 7,694 202 1,688 (6,784)	December 31, September 30, December 31, 2013 2013 2013 2012 \$ 39,055 \$ 37,704 \$ 40,287 (6,006) (6,986) (9,858) 7,694 202 (3,358) 1,688 (6,784) (13,216)	December 31, September 30, December 31, 2013 December 31, 2013 December 31, 2013 \$ 39,055 \$ 37,704 \$ 40,287 \$150,502 (6,006) (6,986) (9,858) (69,206) 7,694 202 (3,358) 8,175 1,688 (6,784) (13,216) (61,031)

(dollars in thousands) Assets Interest-Bearing Deposits Funds Sold Investment Securities	2013 \$ 3,617	2013	2012
Interest-Bearing Deposits Funds Sold	¢ 3.617		
Funds Sold	¢ 2617		
	φ 3,017	\$ 3,048	\$ 3,393
Investment Securities	271,414	254,940	185,682
Available-for-Sale	2,243,697	2,277,136	3,367,557
Held to Maturity (Fair Value of \$4,697,587; \$4,621,491; and \$3,687,676)	4,744,519	4,633,399	3,595,065
Loans Held for Sale	6,435	18,795	21,374
Loans and Leases	6,095,387	6,006,642	5,854,521
Allowance for Loan and Lease Losses	(115,454)	(123,680)	(128,857)
Net Loans and Leases	5,979,933	5,882,962	5,725,664
Total Earning Assets	13,249,615	13,070,280	12,898,735
Cash and Noninterest-Bearing Deposits	188,715	131,228	163,786
Premises and Equipment	108,636	105,181	105,005
Accrued Interest Receivable	43,930	46,047	43,077
Foreclosed Real Estate	3,205	3,036	3,887
Mortgage Servicing Rights	28,123	28,015	25,240
Goodwill	31,517	31,517	31,517
Other Assets	430,539	433,567	457,125
Total Assets	\$ 14,084,280	\$ 13,848,871	\$ 13,728,372
Noninterest-Bearing Demand Interest-Bearing Demand Savings Time Total Deposits Funds Purchased Securities Sold Under Agreements to Repurchase Long-Term Debt Retirement Benefits Payable Accrued Interest Payable Taxes Payable and Deferred Taxes Other Liabilities	\$ 3,681,128 2,355,608 4,560,150 1,317,770 11,914,656 9,982 770,049 174,706 34,965 4,871 34,907 128,168	\$ 3,524,638 2,320,452 4,503,963 1,259,081 11,608,134 9,983 847,239 174,717 47,338 6,040 40,364 122,370	\$ 3,367,185 2,163,473 4,399,316 1,599,508 11,529,482 11,296 758,947 128,055 47,658 4,776 88,014 138,479
Total Liabilities	13,072,304	12,856,185	12,706,707
Shareholders' Equity	13,012,304	12,000,100	12,100,101
Common Stock (\$.01 par value; authorized 500,000,000 shares; issued / outstanding: December 31, 2013 - 57,480,846 / 44,490,385; September 30, 2013 - 57,487,855 / 44,539,247;			
and December 31, 2012 - 57,319,352 / 44,754,835)	572	572	571
Capital Surplus	522,505	520,510	515,619
Accumulated Other Comprehensive Income (Loss)	(31,823)		29,208
Retained Earnings	·	, ,	
5	1,151,754	1,132,996	1,084,477
Treasury Stock, at Cost (Shares: December 31, 2013 - 12,990,461; September 30, 2013 - 12,948,608;	(004 000)	(007.000)	(000.040)
and December 31, 2012 - 12,564,517)	(631,032)	(627,882)	(608,210)
Total Shareholders' Equity Total Liabilities and Shareholders' Equity	1,011,976 \$ 14,084,280	992,686 \$ 13,848,871	1,021,665 \$ 13,728,372

Consolidated Statements of Shareholders' Equity

					Accum.			
					Other			
					Compre-			
					hensive			
	Common Shares	Со	mmon	Capital	Income	Retained	Treasury	
(dollars in thousands)	Outstanding		Stock	Surplus	(Loss)	Earnings	Stock	Total
Balance as of December 31, 2011	45,947,116	\$	571	\$ 507,558	\$ 35,263	\$1,003,938	\$ (544,663)	\$1,002,667
Net Income	-		-	-	-	166,076	-	166,076
Other Comprehensive Loss	-		-	-	(6,055)	-	-	(6,055)
Share-Based Compensation	-		-	7,537	-	-	-	7,537
Common Stock Issued under Purchase and Equity								
Compensation Plans and Related Tax Benefits	565,956		-	524	-	(3,892)	17,897	14,529
Common Stock Repurchased	(1,758,237)		-	-	=	-	(81,444)	(81,444)
Cash Dividends Paid (\$1.80 per share)	=		-	-	-	(81,645)	-	(81,645)
Balance as of December 31, 2012	44,754,835	\$	571	\$ 515,619	\$ 29,208	\$1,084,477	\$ (608,210)	\$1,021,665
Net Income	-	\$	-	\$ -	\$ -	\$ 150,502	\$ -	\$ 150,502
Other Comprehensive Loss	-		-	-	(61,031)			(61,031)
Share-Based Compensation	-		-	5,546	-	-	-	5,546
Common Stock Issued under Purchase and Equity								
Compensation Plans and Related Tax Benefits	505,691		1	1,340	=	(2,691)	16,833	15,483
Common Stock Repurchased	(770,141)		-	-	-	-	(39,655)	(39,655)
Cash Dividends Paid (\$1.80 per share)	-		-	-	-	(80,534)	-	(80,534)
Balance as of December 31, 2013	44,490,385	\$	572	\$ 522,505	\$(31,823)	\$1,151,754	\$ (631,032)	\$1,011,976

	Three I	Months End	ded	Three M	lonths End	led	Three M	Months End	ed
	Decen	nber 31, 20	13	Septem	nber 30, 20	13	Decen	nber 31, 20	12
	Average	Income/	Yield/	Average	Income/	Yield/	Average	Income/	Yield/
(dollars in millions)	Balance	Expense	Rate	Balance	Expense	Rate	Balance	Expense	Rate
Earning Assets									
Interest-Bearing Deposits	\$ 3.2	\$ -	0.42	% \$ 4.3	\$ -	0.30	% \$ 4.4	\$ -	0.29 %
Funds Sold	222.8	0.1	0.18	335.3	0.2	0.21	332.1	0.2	0.21
Investment Securities									
Available-for-Sale	2,274.8	12.4	2.17	2,495.9	13.7	2.18	3,277.2	17.6	2.15
Held-to-Maturity	4,653.4	27.7	2.38	4,385.5	25.0	2.28	3,406.3	20.3	2.38
Loans Held for Sale	7.8	0.1	5.07	16.7	0.2	4.42	18.9	0.2	4.36
Loans and Leases ¹									
Commercial and Industrial	906.3	7.8	3.42	877.3	7.7	3.49	811.3	7.8	3.84
Commercial Mortgage	1,237.0	12.4	3.97	1,164.9	12.1	4.12	1,063.6	11.2	4.18
Construction	115.2	1.3	4.63	120.1	1.4	4.71	104.5	1.2	4.77
Commercial Lease Financing	255.6	1.4	2.14	253.0	1.5	2.32	275.9	1.7	2.46
Residential Mortgage	2,284.4	24.8	4.35	2,255.9	25.3	4.49	2,369.5	27.5	4.64
Home Equity	767.7	7.8	4.04	757.6	7.9	4.13	771.3	8.1	4.18
Automobile	248.9	3.4	5.39	240.6	3.3	5.43	205.6	3.0	5.73
Other ²	238.5	4.9	8.08	223.5	4.6	8.23	196.4	4.0	8.15
Total Loans and Leases	6,053.6	63.8	4.19	5,892.9	63.8	4.31	5,798.1	64.5	4.44
Other	77.5	0.3	1.55	78.1	0.3	1.54	79.5	0.3	1.43
Total Earning Assets ³	13,293.1	104.4	3.13	13,208.7	103.2	3.11	12,916.5	103.1	3.19
Cash and Noninterest-Bearing Deposits	136.8			140.3			144.8		
Other Assets	435.0			420.7			455.2		
Total Assets	\$13,864.9	į		\$13,769.7			\$13,516.5	:	
Interest-Bearing Liabilities									
Interest-Bearing Deposits									
Demand	\$ 2,245.5	0.1	0.03	\$ 2,147.8	0.1	0.03	\$ 2,011.2	0.1	0.03
Savings	4,499.5	1.0	0.09	4,485.3	1.0	0.09	4,451.4	1.0	0.09
Time	1,331.2	1.3	0.38	1,401.5	1.4	0.38	1,755.6	1.6	0.36
Total Interest-Bearing Deposits	8,076.2	2.4	0.12	8,034.6	2.5	0.12	8,218.2	2.7	0.13
Short-Term Borrowings	28.3	-	0.15	11.7	-	0.14	11.0	-	0.14
Securities Sold Under Agreements to Repurchase	832.6	6.6	3.07	847.2	6.6	3.03	776.8	7.2	3.61
Long-Term Debt	174.7	0.6	1.44	174.7	0.6	1.44	36.7	0.5	5.12
Total Interest-Bearing Liabilities	9,111.8	9.6	0.41	9,068.2	9.7	0.42	9,042.7	10.4	0.45
Net Interest Income		\$ 94.8			\$ 93.5			\$ 92.7	
Interest Rate Spread			2.72	%		2.69	%		2.74
Net Interest Margin			2.85	%		2.83	%		2.87
Noninterest-Bearing Demand Deposits	3,495.7			3,444.6			3,158.7		
Other Liabilities	248.6			261.2			278.9		
Shareholders' Equity	1,008.8			995.7			1,036.2		
Total Liabilities and Shareholders' Equity	\$13,864.9			\$13,769.7			\$13,516.5		

¹ Non-performing loans and leases are included in the respective average loan and lease balances. Income, if any, on such loans and leases is recognized on a cash basis.

 $^{^{2}\,}$ Comprised of other consumer revolving credit, installment, and consumer lease financing.

³ Interest income includes taxable-equivalent basis adjustments, based upon a federal statutory tax rate of 35%, of \$2,696,000, \$2,597,000, and \$2,394,000 for the three months ended December 31, 2013, September 30, 2013, and December 31, 2012, respectively.

		Ye	ar Ended			Ye	ar Ended		
		Decen	nber 31, 201	3		Decem	ber 31, 201	2	
		Average	Income/	Yield/		Average	Income/	Yield/	
(dollars in millions)		Balance	Expense	Rate		Balance	Expense	Rate	
Earning Assets									
Interest-Bearing Deposits	\$	4.0	\$ -	0.26	% :	\$ 3.7	\$ -	0.26	%
Funds Sold		221.2	0.4	0.19		263.5	0.5	0.20	
Investment Securities									
Available-for-Sale		2,822.5	61.6	2.18		3,346.3	75.0	2.24	
Held-to-Maturity		4,086.6	91.8	2.25		3,636.7	95.0	2.61	
Loans Held for Sale		16.4	0.7	4.18		14.7	0.6	4.29	
Loans and Leases ¹									
Commercial and Industrial		865.8	30.9	3.57		800.2	31.3	3.91	
Commercial Mortgage		1,152.9	46.9	4.06		988.2	42.9	4.34	
Construction		114.6	5.4	4.75		101.9	5.1	5.04	
Commercial Lease Financing		261.6	6.0	2.31		283.3	6.8	2.39	
Residential Mortgage		2,275.8	101.7	4.47		2,349.6	111.3	4.74	
Home Equity		761.5	31.4	4.12		773.2	33.4	4.31	
Automobile		232.3	12.7	5.48		196.8	11.7	5.96	
Other ²		219.2	18.0	8.21		187.1	15.2	8.11	
Total Loans and Leases		5,883.7	253.0	4.30		5,680.3	257.7	4.54	
Other		78.3	1.2	1.50		79.9	1.1	1.41	
Total Earning Assets ³		13,112.7	408.7	3.12		13,025.1	429.9	3.30	
Cash and Noninterest-Bearing Deposits		138.9				137.2			
Other Assets		440.5	_		_	446.9			
Total Assets	\$	13,692.1	=			\$ 13,609.2			
Interest-Bearing Liabilities									
Interest-Bearing Deposits									
Demand		2,140.5	0.6	0.03		1,938.6	0.5	0.03	
Savings		4,461.4	3.9	0.09		4,447.8	4.5	0.10	
Time		1,406.2	5.6	0.40		1,524.6	7.4	0.48	
Total Interest-Bearing Deposits		8,008.1	10.1	0.13		7,911.0	12.4	0.16	
Short-Term Borrowings		31.7	-	0.15		15.1	_	0.14	
Securities Sold Under Agreements to Repurchase		809.4	26.9	3.32		1,335.7	28.9	2.16	
Long-Term Debt		171.0	2.6	1.50		31.5	1.9	6.10	
Total Interest-Bearing Liabilities		9,020.2	39.6	0.44		9,293.3	43.2	0.47	
Net Interest Income			\$ 369.1			·	\$ 386.7		
Interest Rate Spread				2.68	%	:		2.83	%
Net Interest Margin				2.81	%			2.97	%
Noninterest-Bearing Demand Deposits		3,388.7				3,024.0			
Other Liabilities		264.9				268.6			
Shareholders' Equity	_	1,018.3	_			1,023.3			
Total Liabilities and Shareholders' Equity	\$	13,692.1	=:		-	\$ 13,609.2			

¹ Non-performing loans and leases are included in the respective average loan and lease balances. Income, if any, on such loans and leases is recognized on a cash basis.

² Comprised of other consumer revolving credit, installment, and consumer lease financing.

³ Interest income includes taxable-equivalent basis adjustments, based upon a federal statutory tax rate of 35%, of \$10,194,000 and \$9,473,000 for the year ended December 31, 2013 and 2012, respectively.

	Т	hree Months End	ded December 31,	2013
		Compared to	September 30, 201	3
(dollars in millions)		Volume ¹	Rate 1	Total
Change in Interest Income:				
Funds Sold	\$	(0.1) \$	- \$	(0.1)
Investment Securities				
Available-for-Sale		(1.2)	(0.1)	(1.3)
Held-to-Maturity		1.5	1.2	2.7
Loans Held for Sale		(0.1)	-	(0.1)
Loans and Leases				
Commercial and Industrial		0.3	(0.2)	0.1
Commercial Mortgage		0.7	(0.4)	0.3
Construction		(0.1)	-	(0.1)
Commercial Lease Financing		-	(0.1)	(0.1)
Residential Mortgage		0.3	(0.8)	(0.5)
Home Equity		0.1	(0.2)	(0.1)
Automobile		0.1	-	0.1
Other ²		0.4	(0.1)	0.3
Total Loans and Leases		1.8	(1.8)	-
Total Change in Interest Income		1.9	(0.7)	1.2
Change in Interest Expense:				
Interest-Bearing Deposits				
Time		(0.1)	-	(0.1)
Total Interest-Bearing Deposits		(0.1)	-	(0.1)
Securities Sold Under Agreements to Repurchase		(0.1)	0.1	-
Total Change in Interest Expense		(0.2)	0.1	(0.1)
Change in Net Interest Income	\$	2.1 \$	(0.8) \$	1.3

¹ The change in interest income and expense not solely due to changes in volume or rate has been allocated on a pro-rata basis to the volume and rate columns.

² Comprised of other consumer revolving credit, installment, and consumer lease financing.

		Three Months Ended December 31, 2013									
		Compared to	December 31, 2012								
(dollars in millions)		Volume ¹	Rate 1	Total							
Change in Interest Income:											
Funds Sold	\$	(0.1) \$	- \$	(0.1)							
Investment Securities											
Available-for-Sale		(5.5)	0.3	(5.2)							
Held-to-Maturity		7.4	-	7.4							
Loans Held for Sale		(0.1)	-	(0.1)							
Loans and Leases											
Commercial and Industrial		0.9	(0.9)	-							
Commercial Mortgage		1.8	(0.6)	1.2							
Construction		0.1	-	0.1							
Commercial Lease Financing		(0.1)	(0.2)	(0.3)							
Residential Mortgage		(1.0)	(1.7)	(2.7)							
Home Equity		-	(0.3)	(0.3)							
Automobile		0.6	(0.2)	0.4							
Other ²		0.9	-	0.9							
Total Loans and Leases		3.2	(3.9)	(0.7)							
Total Change in Interest Income		4.9	(3.6)	1.3							
Change in Interest Expense:											
Interest-Bearing Deposits											
Time		(0.4)	0.1	(0.3)							
Total Interest-Bearing Deposits		(0.4)	0.1	(0.3)							
Securities Sold Under Agreements to Repurchase		0.5	(1.1)	(0.6)							
Long-Term Debt		0.7	(0.6)	0.1							
Total Change in Interest Expense		0.8	(1.6)	(8.0)							
	_										
Change in Net Interest Income	\$	4.1 \$	(2.0) \$	2.1							

¹ The change in interest income and expense not solely due to changes in volume or rate has been allocated on a pro-rata basis to the volume and rate columns.

² Comprised of other consumer revolving credit, installment, and consumer lease financing.

	Year Ended December 31, 2013									
		December 31, 20	12							
(dollars in millions)	Volume ¹	Rate 1	Total							
Change in Interest Income:										
Funds Sold	\$ (0.1) \$	- \$	(0.1)							
Investment Securities										
Available-for-Sale	(11.5)	(1.9)	(13.4)							
Held-to-Maturity	11.0	(14.2)	(3.2)							
Loans Held for Sale	0.1	-	0.1							
Loans and Leases										
Commercial and Industrial	2.5	(2.9)	(0.4)							
Commercial Mortgage	6.9	(2.9)	4.0							
Construction	0.6	(0.3)	0.3							
Commercial Lease Financing	(0.6)	(0.2)	(0.8)							
Residential Mortgage	(3.4)	(6.2)	(9.6)							
Home Equity	(0.5)	(1.5)	(2.0)							
Automobile	2.0	(1.0)	1.0							
Other ²	2.6	0.2	2.8							
Total Loans and Leases	 10.1	(14.8)	(4.7)							
Other	-	0.1	0.1							
Total Change in Interest Income	9.6	(30.8)	(21.2)							
Change in Interest Expense:										
Interest-Bearing Deposits										
Demand	0.1	-	0.1							
Savings	-	(0.6)	(0.6)							
Time	(0.6)	(1.2)	(1.8)							
Total Interest-Bearing Deposits	(0.5)	(1.8)	(2.3)							
Securities Sold Under Agreements to Repurchase	(13.9)	11.9	(2.0)							
Long-Term Debt	3.1	(2.4)	0.7							
Total Change in Interest Expense	(11.3)	7.7	(3.6)							
Change in Net Interest Income	20.9	(38.5)	(17.6)							

¹ The change in interest income and expense not solely due to changes in volume or rate has been allocated on a pro-rata basis to the volume and rate columns.

² Comprised of other consumer revolving credit, installment, and consumer lease financing.

Salaries and Benefits Table 9

		1	Three	Months Ende	Year Ended					
	Dec	ember 31,	Se	ptember 30,	D	ecember 31,		Decem	ber :	31,
(dollars in thousands)		2013		2013		2012		2013		2012
Salaries	\$	28,636	\$	28,985	\$	29,378	\$	115,389	\$	115,208
Incentive Compensation		4,681		4,242		4,248		16,568		16,926
Share-Based Compensation		1,158		1,333		1,701		4,932		6,961
Commission Expense		1,222		1,888		1,953		6,874		6,993
Retirement and Other Benefits		3,183		4,144		3,821		15,289		16,014
Payroll Taxes		2,091		2,335		2,071		11,242		10,593
Medical, Dental, and Life Insurance		2,278		1,872		2,388		9,431		9,319
Separation Expense		394		1,753		556		4,486		2,394
Total Salaries and Benefits	\$	43,643	\$	46,552	\$	46,116	\$	184,211	\$	184,408

Loan and Lease Portfolio Balances

Table 10

	D	ecember 31,	September 30,		June 30,	March 31,	С	ecember 31,
(dollars in thousands)		2013	2013		2013	2013		2012
Commercial								
Commercial and Industrial	\$	911,367	\$ 895,040	\$	875,702 \$	834,801	\$	829,512
Commercial Mortgage		1,247,510	1,203,670		1,160,977	1,104,718		1,097,425
Construction		107,349	124,230		107,016	117,797		113,987
Lease Financing		262,207	255,550		257,067	269,107		274,969
Total Commercial		2,528,433	2,478,490		2,400,762	2,326,423		2,315,893
Consumer								
Residential Mortgage		2,282,894	2,282,305		2,252,117	2,275,209		2,349,916
Home Equity		773,385	765,841		751,790	757,877		770,376
Automobile		255,986	246,704		233,475	220,362		209,832
Other ¹		254,689	233,302		221,008	203,098		208,504
Total Consumer		3,566,954	3,528,152		3,458,390	3,456,546		3,538,628
Total Loans and Leases	\$	6,095,387	\$ 6,006,642	\$	5,859,152 \$	5,782,969	\$	5,854,521

Higher Risk Loans and Leases Outstanding

	ı	December 31,	,	September 30,	June 30,	March 31,	D	ecember 31,
(dollars in thousands)		2013		2013	2013	2013		2012
Residential Land Loans ²	\$	11,922	\$	13,635	\$ 13,708	\$ 13,996	\$	14,984
Home Equity Loans ³		12,594		12,588	13,578	20,786		19,914
Air Transportation ⁴		26,152		26,492	26,436	27,115		27,782
Total Higher Risk Loans	\$	50,668	\$	52,715	\$ 53,722	\$ 61,897	\$	62,680

 $^{^{\}rm 1}\,$ Comprised of other revolving credit, installment, and lease financing.

Deposits

	December 31,	5	September 30,		June 30,	March 31			December 31,
(dollars in thousands)	2013		2013		2013		2013		2012
Consumer	\$ 5,829,352	\$	5,707,125	\$	5,626,515	\$	5,607,862	\$	5,537,624
Commercial	4,814,076		4,680,370		4,537,120		4,505,835		4,576,410
Public and Other	1,271,228		1,220,639		1,285,563		1,138,163		1,415,448
Total Deposits	\$ 11,914,656	\$	11,608,134	\$	11,449,198	\$	11,251,860	\$	11,529,482

² We consider all of our residential land loans, which are consumer loans secured by unimproved lots, to be of higher risk due to the volatility in the value of the underlying collateral.

³ Higher risk home equity loans are defined as those loans originated in 2005 or later, with current monitoring credit scores below 600, and with original loan-to-value ratios greater than 70%.

⁴ We consider all of our air transportation leases to be of higher risk due to the weak financial profile of the industry.

Non-Performing Assets and Accruing Loans and Leases Past Due 90 Days or More

Table 11

Non-Performing Assets and Accruing Loans and Leases									Table 1	
(dollars in thousands)	De	ecember 31, 2013	Se	eptember 30, 2013		June 30, 2013		March 31, 2013	December 31 2012	
Non-Performing Assets										
Non-Accrual Loans and Leases										
Commercial										
Commercial and Industrial	\$	11,929	\$	5,295	\$	4,909	\$	5,033	\$ 5,534	
Commercial Mortgage		2,512		2,355		2,772		2,910	3,030	
Construction		-		-		, <u>-</u>		-	833	
Lease Financing		_		_		16		-	_	
Total Commercial		14,441		7,650		7,697		7,943	9,397	
Consumer		,		,		,		,	-,	
Residential Mortgage		20,264		20,637		22,876		24,700	21,725	
Home Equity		1,740		2,509		2,602		2,413	2,074	
Total Consumer		22,004		23,146		25,478		27,113	23,799	
Total Non-Accrual Loans and Leases		36,445		30,796		33,175		35,056	33,196	
Foreclosed Real Estate		3,205		3,036		3,256		3,318	3,887	
Total Non-Performing Assets	\$	39,650	\$	33,832	\$	36,431	\$		\$ 37,083	
<u> </u>								•	· · · · · · · · · · · · · · · · · · ·	
Accruing Loans and Leases Past Due 90 Days or More										
Commercial and Industrial	Φ.	4.470	ው	•	ው		æ	000		
Commercial and Industrial	\$	1,173	\$	8	\$	-	\$		\$ 27	
Total Commercial		1,173		8		-		230	27	
Consumer		4.504		7 400		0.070		5.007	0.000	
Residential Mortgage		4,564		7,460		6,876		5,967	6,908	
Home Equity		3,009		2,896		2,768		4,538	2,701	
Automobile Other ¹		322		193		95		241	186	
		790		841		855		676	587	
Total Consumer	•	8,685	r.	11,390	r.	10,594	Φ	11,422	10,382	
Total Accruing Loans and Leases Past Due 90 Days or More	\$	9,858	\$	11,398	\$	10,594	\$	11,652	\$ 10,409	
Restructured Loans on Accrual Status and Not Past Due 90 Days or More	\$	51,123	\$	39,845	\$	39,154	\$	30,065	\$ 31,844	
Total Loans and Leases	\$	6,095,387	\$	6,006,642	\$	5,859,152	\$	*	\$ 5,854,521	
Total Loans and Leases	Ψ	0,093,307	Ψ	0,000,042	Ψ	3,039,132	Ψ	3,762,909	5 3,034,321	
Ratio of Non-Accrual Loans and Leases to Total Loans and Leases		0.60%		0.51%		0.57%		0.61%	0.57%	
Ratio of Non-Performing Assets to Total Loans and Leases,										
and Foreclosed Real Estate		0.65%		0.56%		0.62%		0.66%	0.63%	
Ratio of Commercial Non-Performing Assets to Total Commercial Loans										
and Leases and Commercial Foreclosed Real Estate		0.61%		0.35%		0.37%		0.39%	0.45%	
Ratio of Consumer Non-Performing Assets to Total Consumer Loans										
and Leases and Consumer Foreclosed Real Estate		0.68%		0.71%		0.80%		0.85%	0.75%	
Ratio of Non-Performing Assets and Accruing Loans and Leases										
Past Due 90 Days or More to Total Loans and Leases										
and Foreclosed Real Estate		0.81%		0.75%		0.80%		0.86%	0.81%	
Quarter to Quarter Changes in Non-Performing Assets	_						_		_	
Balance at Beginning of Quarter	\$	33,832	\$	36,431	\$	38,374	\$	37,083		
Additions		13,040		3,395		2,647		7,304	3,837	
Reductions										
Payments		(932)		(2,954)		(1,306)		(2,630)	(3,994	
Return to Accrual Status		(2,308)		(1,166)		(1,978)		(1,132)	(728	
Sales of Foreclosed Real Estate		(1,431)		(1,498)		(1,257)		(1,910)	(1,354	
Charge offe AMrite downs		(0.554)		(376)		(49)		(341)	(962	
Charge-offs/Write-downs		(2,551)		(0,0)		. ,		. ,		
Total Reductions		(7,222)		(5,994)		(4,590)		(6,013)	(7,038)	

¹ Comprised of other revolving credit, installment, and lease financing.

Reserve for Credit Losses Table 12

		Th	Year Ended							
	De	ecember 31,	Se	eptember 30,	De	cember 31,		Decem	ber	31,
(dollars in thousands)		2013		2013		2012		2013		2012
Balance at Beginning of Period	\$	129,747	\$	130,494	\$	136,390	\$	134,276	\$	144,025
Loans and Leases Charged-Off										
Commercial										
Commercial and Industrial		(6,828)		(607)		(589)		(8,083)		(3,617)
Construction		-		-		-		-		(330)
Lease Financing		-		(16)		-		(16)		-
Consumer										
Residential Mortgage		(185)		(405)		(831)		(2,013)		(4,408)
Home Equity		(721)		(1,106)		(1,558)		(5,220)		(6,717)
Automobile		(670)		(457)		(646)		(2,131)		(2,082)
Other ¹		(2,039)		(2,083)		(1,806)		(7,657)		(7,005)
Total Loans and Leases Charged-Off		(10,443)		(4,674)		(5,430)		(25,120)		(24,159)
Recoveries on Loans and Leases Previously Charged-Off										
Commercial										
Commercial and Industrial		308		498		904		1,681		3,939
Commercial Mortgage		14		519		19		557		67
Construction		8		11		5		365		8
Lease Financing		8		11		11		41		177
Consumer										
Residential Mortgage		828		1,290		1,039		3,540		2,820
Home Equity		246		614		342		1,943		1,335
Automobile		363		348		478		1,628		1,931
Other ¹		442		488		518		1,962		3,154
Total Recoveries on Loans and Leases Previously Charged-Off		2,217		3,779		3,316		11,717		13,431
Net Loans and Leases Charged-Off		(8,226)		(895)		(2,114)		(13,403)		(10,728)
Provision for Credit Losses		-		-		-		-		979
Provision for Unfunded Commitments		-		148		-		648		-
Balance at End of Period ²	\$	121,521	\$	129,747	\$	134,276	\$	121,521	\$	134,276
Components										
Allowance for Loan and Lease Losses	\$	115,454	\$	123,680	\$	128,857	\$	115,454	\$	128,857
Reserve for Unfunded Commitments		6,067		6,067		5,419		6,067		5,419
Total Reserve for Credit Losses	\$	121,521	\$	129,747	\$	134,276	\$	121,521	\$	134,276
Average Leans and Leases Outstanding	¢	6 052 607	Ф	E 002 000	¢	E 709 0E7	¢.	E 002 606	¢ ı	5 690 270
Average Loans and Leases Outstanding	\$	6,053,607	\$	5,892,888	\$	5,798,057	Φ;	5,883,686	φ;	5,680,279
Ratio of Net Loans and Leases Charged-Off to										
Average Loans and Leases Outstanding (annualized)		0.54%		0.06%		0.15%		0.23%		0.19%
Ratio of Allowance for Loan and Lease Losses to Loans and Leases Outstanding		1.89%		2.06%		2.20%		1.89%		2.20%

 $^{^{\}rm 1}\,$ Comprised of other revolving credit, installment, and lease financing.

² Included in this analysis is activity related to the Company's reserve for unfunded commitments, which is separately recorded in other liabilities in the Consolidated Statements of Condition.

Business Segments Selected Financial Information

Retail Commercial Investment Treasury Consolidated Banking Services and Other Banking Total (dollars in thousands) Three Months Ended December 31, 2013 \$ Net Interest Income 42,155 \$ 25,647 \$ 2,614 \$ 21,704 \$ 92,120 Provision for Credit Losses 1,790 6,419 (19)(8,190)Net Interest Income After Provision for Credit Losses 40,365 19,228 2,633 29,894 92,120 Noninterest Income 20,377 6,564 14,862 3,475 45,278 Noninterest Expense (50,015)(16,296)(13,353)(2,760)(82,424)Income Before Provision for Income Taxes 10,727 9,496 30,609 54,974 4,142 Provision for Income Taxes (3,970)(3,054)(1,533)(7,362)(15,919) **Net Income** 6,757 6,442 2,609 23,247 39,055 Total Assets as of December 31, 2013 3,658,495 2,426,452 189,421 7,809,912 \$ 14,084,280

Three Months Ended December 31, 2012 1					
Net Interest Income	\$ 43,553 \$	25,780 \$	2,955 \$	18,022 \$	90,310
Provision for Credit Losses	2,768	(584)	(69)	(2,115)	
Net Interest Income After Provision for Credit Losses	40,785	26,364	3,024	20,137	90,310
Noninterest Income	28,422	6,006	15,347	3,207	52,982
Noninterest Expense	(51,857)	(15,166)	(13,438)	(2,995)	(83,456)
Income Before Provision for Income Taxes	17,350	17,204	4,933	20,349	59,836
Provision for Income Taxes	(6,420)	(5,928)	(1,825)	(5,376)	(19,549)
Net Income	10,930	11,276	3,108	14,973	40,287
Total Assets as of December 31, 2012 ¹	\$ 3,663,287 \$	2,196,682 \$	190,383 \$	7,678,020 \$	13,728,372

¹ Certain prior period information has been reclassified to conform to current presentation.

Table 13a

Business Segments Selected Financial Information

Retail Commercial Investment Consolidated Treasury **Banking Banking** Services and Other Total (dollars in thousands) Year Ended December 31, 2013 Net Interest Income \$ 164,597 \$ 99,623 \$ 10,552 \$ 84,135 \$ 358,907 Provision for Credit Losses 8,565 4,918 (71)(13,412)Net Interest Income After Provision for Credit Losses 156,032 94,705 10,623 97,547 358,907 Noninterest Income 88,063 26,946 59,308 11,906 186,223 Noninterest Expense (200,853)(64,253)(54,307)(11,556)(330,969)Income Before Provision for Income Taxes 43,242 57,398 15,624 97,897 214,161 (22,411)Provision for Income Taxes (16,000)(19,467)(5,781)(63,659)**Net Income** 27,242 37,931 9,843 75,486 150,502 Total Assets as of December 31, 2013 3,658,495 2,426,452 \$ 189,421 7,809,912 14,084,280 Year Ended December 31, 2012 1 Net Interest Income \$ 177,083 \$ 103,754 \$ 12,448 \$ 83,986 \$ 377,271 **Provision for Credit Losses** 11,916 (1,382)196 (9,751)979 Net Interest Income After Provision for Credit Losses 165,167 12,252 376,292 105,136 93,737 Noninterest Income 104,654 26,408 57,454 11,770 200,286 Noninterest Expense (206,740)(62, 165)(55,543)(9,840)(334,288)

63,081

(23,340)

39,741

3,663,287

\$

69,379

(19,864)

49,515

2,196,682 \$

14,163

(5,240)

8,923

190,383 \$

95,667

(27,770)

67,897

7,678,020 \$ 13,728,372

Income Before Provision for Income Taxes

Total Assets as of December 31, 2012 1

Provision for Income Taxes

Net Income

Table 13b

242,290

(76,214)

166,076

¹ Certain prior period information has been reclassified to conform to current presentation.

							ree N	lonths En							_
	Dec	ember 31,	;	Septe	ember 30,			June 30,		- 1	March 31,		Dec	ember 31	•
(dollars in thousands, except per share amounts)		2013			2013			2013			2013			2012	2
Quarterly Operating Results															
Interest Income	•	00.000		•	00.040		•	00 700		•	00.000		•	0.4.00=	
Interest and Fees on Loans and Leases	\$	63,809		\$	63,918		\$	62,729	;	\$	62,820		\$	64,627	
Income on Investment Securities		40.000			40.000			45.070			45.054			45.040	
Available-for-Sale		10,608			12,038			15,073			15,851			15,349	
Held-to-Maturity		26,882			24,137			19,189			19,854			20,253	
Deposits Funds Sold		3			3 177			1 74			3			3	
		105			177						59			180	
Other Total Interest Income		302 101,709			301 100,574			285 97,351			284 98.871			283 100.695	_
Total Interest Income Interest Expense		101,709			100,574			91,331			90,071			100,093	-
Deposits		2,418			2,500			2,579			2,646			2,753	
Securities Sold Under Agreements to Repurchase		6,530			6,551			6,751			7,005			7,158	
Funds Purchased		8			4			10			22			7,130	
Short-Term Borrowings		2						-			-				
Long-Term Debt		631			632			671			638			470	
Total Interest Expense		9,589			9,687			10,011			10,311			10,385	_
Net Interest Income		92,120			90,887			87,340			88,560			90,310	
Provision for Credit Losses		-			-			-			-			-	
Net Interest Income After Provision for Credit Losses		92,120			90,887			87,340			88,560			90,310	_
Noninterest Income		02,120			00,00.			0.,0.0			00,000			00,010	-
Trust and Asset Management		12,240			11,717			12,089			11,886			12,066	
Mortgage Banking		2,823			4,132			5,820			6,411			11,268	
Service Charges on Deposit Accounts		9,326			9,385			9,112			9,301			9,459	
Fees, Exchange, and Other Service Charges		12,670			12,732			13,133			11,934			12,333	
Investment Securities Gains (Losses), Net		-			-			-			-			-	
Insurance		2,295			2,177			2,393			2,325			2,550	
Bank-Owned Life Insurance		1,895			1,365			1,335			1,297			1,557	
Other		4,029			3,618			4,159			4,624			3,749	
Total Noninterest Income		45,278			45,126			48,041			47,778			52,982	
Noninterest Expense		-, -			-, -			- / -			, -			, , , , , , , , , , , , , , , , , , , ,	_
Salaries and Benefits		43,643			46,552			45,341			48,675			46,116	
Net Occupancy		9,602			9,847			9,661			9,635			11,867	
Net Equipment		4,837			4,572			4,380			4,577			4,705	
Data Processing		3,827			3,697			3,050			3,266			3,058	
Professional Fees		2,669			2,119			2,391			2,226			2,611	
FDIC Insurance		1,954			1,913			1,949			1,949			1,892	
Other		15,892			14,277			14,409			14,059			13,207	
Total Noninterest Expense		82,424			82,977			81,181			84,387			83,456	_
Income Before Provision for Income Taxes		54,974			53,036			54,200			51,951			59,836	_
Provision for Income Taxes		15,919			15,332			16,437			15,971			19,549	
Net Income	\$	39,055		\$	37,704		\$	37,763	;	\$	35,980		\$	40,287	_
Basic Earnings Per Share	\$	0.88		\$	0.85		\$	0.85	;	\$	0.81		\$	0.90	
Diluted Earnings Per Share	\$	0.88		\$	0.85		\$	0.85	;	\$	0.81		\$	0.90	
Balance Sheet Totals															
Loans and Leases	\$ (6,095,387		\$ 6	6,006,642		¢	5,859,152		ß 5	5,782,969		\$	5,854,521	
Total Assets		4,084,280			3,848,871			3,733,418	,		3,525,667			3,728,372	
Total Deposits		1,914,656			1,608,134			1,449,198			1,251,860			3,726,372 1,529,482	
Total Shareholders' Equity		1,011,976		11	992,686			986,368			1,026,104			1,021,665	
-100		, , 5 . 0			,500			,500			,0,101			, , 000	
Performance Ratios															
Return on Average Assets		1.12	%		1.09	%		1.12	%		1.08	%		1.19	
Return on Average Shareholders' Equity		15.36			15.02			14.64			14.10			15.47	
Efficiency Ratio ¹		59.99			61.01			59.96			61.90			58.24	
Net Interest Margin ²		2.85			2.83			2.77			2.82			2.87	

¹ Efficiency ratio is defined as noninterest expense divided by total revenue (net interest income and noninterest income).

² Net interest margin is defined as net interest income, on a taxable-equivalent basis, as a percentage of average earning assets.

Hawaii Economic Trends Table 15

	Eleven Months Ended					Year Ended								
(\$ in millions; jobs in thousands)	No	vember 30,	2013		December	31, 2012		Decembe	er 31, 2011					
Hawaii Economic Trends														
State General Fund Revenues 1	\$	5,013.3	4.1	%	\$	5,259.1	12.8	%	\$	4,662.5	8.1	%		
General Excise and Use Tax Revenue 1	\$	2,679.3	2.3	%	\$	2,844.7	9.9	%	\$	2,588.5	8.8	%		
Jobs ²		622.4				619.3				614.2				
	Nov	vember 30,		September 30,		June 30,			D	ecember 31,				
(spot rates)		2013		2013		2013	2012			2011	2010			
Unemployment ³														
Otatavidala anamalli, adivista d		4.4	0/	40.0	,	4.0 0/		0/		0.0 0/	0.0	0.		

(spot rates)	2013	2013	2013	2012	2011	2010
Unemployment ³						
Statewide, seasonally adjusted	4.4 %	4.3 %	4.6 %	5.2 %	6.2 %	6.3 %
Oahu	4.2	4.1	4.7	4.3	5.4	4.8
Island of Hawaii	6.2	6.1	7.5	6.9	8.9	8.6
Maui	4.9	4.8	5.4	5.2	7.1	7.4
Kauai	5.5	5.2	5.9	6.0	7.8	7.8

	December 31,		September 30,		June 30,				December 31,		
(percentage change, except months of inventory)	2013		2013		2013		2012		2011	2010	
Housing Trends (Single Family Oahu) 4											
Median Home Price	4.8	%	3.3	%	0.8	%	7.8	%	(3.0) %	3.1	%
Home Sales Volume (units)	4.6	%	7.0	%	11.6	%	6.5	%	(2.7) %	13.4	%
Months of Inventory	2.7		2.8		2.7		2.5		4.8	6.0	

	Monthly Visitor Arrivals,	Percentage Change from Previous Month	
(in thousands)	Seasonally Adjusted		
Tourism ⁵			
October 31, 2013	649.9	0.5 %	
September 30, 2013	646.7	(4.5)	
August 31, 2013	677.0	1.2	
July 31, 2013	668.7	(3.7)	
June 30, 2013	694.3	1.9	
May 31, 2013	681.2	2.5	
April 30, 2013	664.4	(6.1)	
March 31, 2013	707.3	4.9	
February 28, 2013	674.2	0.2	
January 31, 2013	673.2	(0.8)	
December 31, 2012	678.5	(2.5)	
November 30, 2012	696.2	5.5	
October 31, 2012	659.8	0.6	
September 30, 2012	655.7	(0.4)	
August 31, 2012	658.6	3.1	
July 31, 2012	639.0	(2.7)	
June 30, 2012	656.6	0.8	
May 31, 2012	651.7	1.5	
April 30, 2012	641.9	(2.0)	
March 31, 2012	654.9	3.4	
February 29, 2012	633.5	(1.1)	
January 31, 2012	640.6	2.0	
December 31, 2011	628.3	2.0	
November 30, 2011	616.3	0.9	

¹ Source: Hawaii Department of Business, Economic Development & Tourism

Note: Certain prior period seasonally adjusted information has been revised.

² Source: U. S. Bureau of Labor, preliminary figure

 $^{^{\}rm 3}$ Source: Hawaii Department of Labor and Industrial Relations

⁴ Source: Honolulu Board of REALTORS

 $^{^{\}rm 5}$ Source: University of Hawaii Economic Research Organization