# Bank of Hawai‘i Corporation Second Quarter 2023 Financial Results 

- Diluted Earnings Per Common Share $\mathbf{\$ 1 . 1 2}$
- Net Income \$46.1 Million
- Total Deposits Up 0.1\% Linked Quarter
- Immediately Available Liquidity Increased to $\$ 8.5$ Billion
- Board of Directors Declares Dividend of $\mathbf{\$ 0 . 7 0}$ Per Common Share

FOR IMMEDIATE RELEASE

HONOLULU, HI (July 24, 2023) -- Bank of Hawai‘i Corporation (NYSE: BOH) today reported diluted earnings per common share of $\$ 1.12$ for the second quarter of 2023, compared with diluted earnings per common share of $\$ 1.14$ in the previous quarter and $\$ 1.38$ in the same quarter of 2022. Net income for the second quarter of 2023 was $\$ 46.1$ million, down $1.7 \%$ from the previous quarter and down $19.0 \%$ from the same quarter of 2022. The return on average common equity for the second quarter of 2023 was $14.95 \%$ compared with $15.79 \%$ in the previous quarter and $18.19 \%$ in the same quarter of 2022.
"Bank of Hawai‘i delivered solid financial results in the second quarter of 2023," said Peter Ho, Chairman, President, and CEO. "Our brand strength, built through 125 years of building lasting and longstanding relationships with the consumers, businesses and municipalities of Hawai'i, helped us deliver yet another quarter of stable deposit performance. Total deposits were up modestly from a quarter ago. We also added additional liquidity to the balance sheet with cash and other immediately available borrowing lines growing to $\$ 8.5$ billion at quarter end. Loans grew $0.7 \%$ with growth coming from both our consumer and commercial businesses. Credit quality remained pristine with non-performing assets of $0.08 \%$ at quarter end and net charge offs of $0.04 \%$ in the quarter. CRE loans and office CRE loans were $27.3 \%$ and $2.7 \%$ of total loans at quarter end with both categories having weighted average LTVs of $56 \%$. Scheduled maturities for CRE loans and office CRE loans total $10 \%$ and $3 \%$ respectively through 2024. Finally, our capital position improved in the quarter, as measured by CET 1, Tier 1 Capital, Total Capital and Tier 1 Leverage."

## Financial Highlights

Net interest income for the second quarter of 2023 was $\$ 124.3$ million, a decrease of $8.5 \%$ from the previous quarter and a decrease of $6.4 \%$ from the same quarter of 2022. The decrease in net interest income in the second quarter of 2023 was primarily due to higher funding costs, partially offset by higher earning asset yields.

Net interest margin was $2.22 \%$ in the second quarter of 2023, a decrease of 25 basis points from the previous quarter and from the same quarter of 2022. The decrease in net interest margin was due to higher funding costs and increased liquidity, partially offset by higher earning asset yields.

The average yield on loans and leases was $4.19 \%$ in the second quarter of 2023, up 16 basis points from the prior quarter and up 98 basis points from the same quarter of 2022. The average yield on total earning assets was $3.56 \%$ in the second quarter of 2023 , up 14 basis points from the prior quarter and up 96 basis points from the same quarter of 2022. The average cost of interest-bearing deposits was $1.54 \%$ in the second quarter of 2023 , up 45 basis points from the prior quarter and up 143 basis points from the same quarter of 2022. The average cost of total deposits, including noninterest-bearing deposits, was $1.08 \%$, up 33 basis points from the prior quarter and up 101 basis points from the same quarter of 2022. The changes in yields and rates over the linked quarter and year over year period reflected the higher rate environment, including higher benchmark interest rates.

Noninterest income was $\$ 43.3$ million in the second quarter of 2023 , an increase of $6.2 \%$ from the previous quarter and an increase of $2.6 \%$ from the same period in 2022. Noninterest income in the second quarter of 2023 included $\$ 1.5$ million from the sale of a low-income housing tax credit investment, while noninterest income in the first quarter of 2023 included a negative adjustment of $\$ 0.6$ million related to a change in the Visa Class B conversion ratio. Adjusted noninterest income in the second quarter of 2023 was $\$ 41.7$ million, up $1.0 \%$ from adjusted noninterest income in the prior quarter and down $1.0 \%$ from the same period in 2022.

Noninterest expense was $\$ 104.0$ million in the second quarter of 2023, a decrease of $7.0 \%$ from the previous quarter and an increase of $1.1 \%$ from the same quarter of 2022. Noninterest expense in the first quarter of 2023 included seasonal payroll expenses of approximately $\$ 4.0$ million and separation expenses of $\$ 3.1$ million. Adjusted for these items in the prior quarter, noninterest expense decreased by $0.8 \%$ quarter over quarter.

The effective tax rate for the second quarter of 2023 was $24.57 \%$ compared with $25.38 \%$ in the previous quarter and $23.80 \%$ during the same quarter of 2022 . The decrease in the effective tax rate on a linked quarter basis was mainly due to an unfavorable discrete tax item in the first quarter and an increase in benefits from tax credit investments in the current quarter. The year over year increase was primarily due to lower benefits from tax credit investments and benefits from leveraged leases that have since been terminated which were included in the effective tax rate for the second quarter of 2022.

## Asset Quality

The Company's overall asset quality remained strong during the second quarter of 2023. Provision for credit losses for the second quarter of 2023 was $\$ 2.5$ million compared with $\$ 2.0$ million in the previous quarter and a net benefit of $\$ 2.5$ million in the same quarter of 2022.

Total non-performing assets were $\$ 11.5$ million at June 30, 2023, down $\$ 0.6$ million from March 31, 2023 and down $\$ 4.0$ million from June 30, 2022. Non-performing assets as a percentage of total loans and leases and foreclosed real estate were $0.08 \%$ at the end of the quarter, a decrease of 1 basis point from the end of the prior quarter and a decrease of 4 basis points from the same quarter of 2022.

Net loan and lease charge-offs during the second quarter of 2023 were $\$ 1.4$ million or 4 basis points annualized of total average loans and leases outstanding. Net loan and lease charge-offs for the second quarter of 2023 were comprised of charge-offs of $\$ 3.5$ million partially offset by recoveries of $\$ 2.1$ million. Compared to the prior quarter, net loan and lease charge-offs decreased by $\$ 1.3$ million or 4 basis points annualized on total average loans and leases outstanding. Compared to the same quarter of 2022, net loan and lease charge-offs increased by $\$ 0.7$ million or 2 basis points annualized on total average loans and leases outstanding.

The allowance for credit losses on loans and leases was $\$ 145.4$ million at June 30 , 2023, an increase of $\$ 1.8$ million from March 31, 2023 and a decrease of $\$ 3.1$ million from June 30, 2022. The ratio of the allowance for credit losses to total loans and leases outstanding was $1.04 \%$ at the end of the quarter, flat from the end of the prior quarter and down 10 basis points from the end of the same quarter of 2022.

## Balance Sheet

Total assets were $\$ 24.9$ billion at June 30, 2023, an increase of $4.2 \%$ from March 31, 2023 and an increase of $7.4 \%$ from June 30, 2022, primarily due to growth in our earning assets.

Total funds sold and cash and due from banks was $\$ 1.7$ billion at June 30, 2023, an increase of $\$ 1.1$ billion from March 31, 2023 and $\$ 0.8$ billion from June 30, 2022 and represented $6.7 \%$ of total assets. The growth was due to an increase in short-duration term funding of $\$ 1.3$ billion that enhanced on balance sheet liquidity and provides a hedge against rising short-term rates.

The investment securities portfolio was $\$ 7.9$ billion at June 30, 2023, a decrease of $3.2 \%$ from March 31, 2023 and a decrease of $4.9 \%$ from June 30, 2022. These decreases were due to cashflows from the portfolio not being reinvested into securities. The investment portfolio remains largely comprised of securities issued by U.S. government agencies and U.S. government-sponsored enterprises.

Total loans and leases were $\$ 13.9$ billion at June 30, 2023, an increase of $0.7 \%$ from March 31, 2023 and an increase of $7.4 \%$ from June 30, 2022. Total commercial loans were $\$ 5.6$ billion at June 30, 2023, an increase of $0.8 \%$ from the prior quarter and an increase of $8.9 \%$ from the same quarter of 2022 . The increase from the same period in 2022 was primarily due to an increase in our commercial mortgage and commercial and industrial portfolios. Total consumer loans were $\$ 8.3$ billion as of June 30, 2023, an increase of $0.5 \%$ from the prior quarter and $6.5 \%$ from the same period in 2022, primarily driven by increases in our residential mortgage and home equity portfolios.

Total deposits were $\$ 20.5$ billion at June 30, 2023, an increase of $0.1 \%$ from March 31, 2023 and a decrease of $2.5 \%$ from June 30, 2022. Noninterest-bearing deposits made up $29 \%$ of total deposit balances as of June 30, 2023, down from $31 \%$ as of March 31, 2023 and $35 \%$ as of June 30, 2022. Average deposits were $\$ 20.0$ billion for the second quarter of 2023, down $2.0 \%$ from $\$ 20.4$ billion in the prior quarter, and down $2.7 \%$ from the second quarter of 2022. As of June 30, 2023 insured and collateralized deposits represent $61 \%$ of total deposit balances, up from $58 \%$ as of March 31, 2023 and $57 \%$ as of June 30, 2022.

## Capital and Dividends

The Company's capital levels remain well above regulatory well-capitalized minimums.
The Tier 1 Capital Ratio was $12.21 \%$ at June 30, 2023 compared with $12.10 \%$ at March 31, 2023 and $13.01 \%$ at June 30, 2022. The Tier 1 Leverage Ratio was $7.21 \%$ at June 30, 2023 compared with $7.19 \%$ at March 31, 2023 and 7.29\% at June 30, 2022. The increase from the prior quarter was due to an increase in Tier 1 capital as a result of retained earnings growth partially offset by an increase in risk-weighted and average total assets, as a result of loan growth and increased liquidity over the period. The decrease from the same period in 2022 in the Tier 1 Capital Ratio was due to an increase in risk-weighted assets, and the decline in the Tier 1 Leverage Ratio was due to an increase in average total assets, both as a result of increased liquidity and loan growth over the period.

No shares of common stock were repurchased under the share repurchase program in the second quarter of 2023. Total remaining buyback authority under the share repurchase program was $\$ 126.0$ million at June 30, 2023.

The Company's Board of Directors declared a quarterly cash dividend of $\$ 0.70$ per share on the Company's outstanding common shares. The dividend will be payable on September 15, 2023 to shareholders of record at the close of business on August 31, 2023.

On July 7, 2023, the Board of Directors declared the quarterly dividend payment of $\$ 10.94$ per share, equivalent to $\$ 0.2735$ per depositary share, on its preferred stock. The depositary shares representing the Series A Preferred Stock are traded on the NYSE under the symbol "BOH.PRA." The dividend will be payable on August 1, 2023 to shareholders of record of the preferred stock as of the close of business on July 17, 2023.

## Conference Call Information

The Company will review its second quarter financial results today at 8:00 a.m. Hawaii Time (2:00 p.m. Eastern Time). The live call, including a slide presentation, will be accessible on the investor relations link of Bank of Hawai'i Corporation's website, www.boh.com. The webcast can be accessed via the link: https://register.vevent.com/register/BIa86de171556d47818c0a5a7106c5f8bd. A replay of the conference call will be available for one year beginning approximately 11:00 a.m. Hawaii Time on Monday, July 24,2023 . The replay will be accessible via the same link. In addition, the replay will be available on the Company's website, www.boh.com.

## Forward-Looking Statements

This news release, and other statements made by the Company in connection with it may contain "forward-looking statements" (as defined in the Private Securities Litigation Reform Act of 1995) that involve risks and uncertainties that could cause results to be materially different from expectations. Forecasts of our financial results and condition, expectations for our operations and business prospects, and our assumptions used in those forecasts and expectations are examples of certain of these forward-looking statements. Do not unduly rely on forward-looking statements. Actual results might differ significantly from our forecasts and expectations because of a variety of factors. More information about these factors is contained in Bank of Hawai‘i Corporation's Annual Report on Form 10-K for the year ended December 31, 2022 and its Form 10-Q for the fiscal quarter ended March 31, 2023, which were filed with the U.S. Securities and Exchange Commission. These forward-looking statements are not guarantees of future performance and speak only as of the date made, and, except as required by law, the Company undertakes no obligation to update or revise any forward-looking statements to reflect subsequent events, new information or future circumstances.

Bank of Hawai' ${ }^{\prime}$ Corporation is an independent regional financial services company serving businesses, consumers, and governments in Hawaii and the West Pacific. The Company's principal subsidiary, Bank of Hawai' $i$, was founded in 1897. For more information about Bank of Hawai'i Corporation, see the Company's web site, www.boh.com. Bank of Hawai'i Corporation is a trade name of Bank of Hawaii Corporation.
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Financial Highlights
Table 1

| (dollars in thousands, except per share amounts) | Three Months Ended |  |  |  |  |  |  |  | Six Months Ended |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | June 30, 2023 |  |  | $\begin{gathered} \text { March 31, } \\ 2023 \\ \hline \end{gathered}$ |  |  | June 30, 2022 |  | June 30, |  |  |  |  |  |  |
| For the Period: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Operating Results |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Interest Income | \$ | 124,348 |  | \$ | 135,955 |  | \$ | 132,902 |  | \$ | 260,303 |  | \$ | 258,165 |  |
| Provision for Credit Losses |  | 2,500 |  |  | 2,000 |  |  | $(2,500)$ |  |  | 4,500 |  |  | $(8,000)$ |  |
| Total Noninterest Income |  | 43,255 |  |  | 40,737 |  |  | 42,158 |  |  | 83,992 |  |  | 85,709 |  |
| Total Noninterest Expense |  | 104,036 |  |  | 111,919 |  |  | 102,939 |  |  | 215,955 |  |  | 206,813 |  |
| Pre-Provision Net Revenue |  | 63,567 |  |  | 64,773 |  |  | 72,121 |  |  | 128,340 |  |  | 137,061 |  |
| Net Income |  | 46,061 |  |  | 46,842 |  |  | 56,862 |  |  | 92,903 |  |  | 111,696 |  |
| Net Income Available to Common Shareholders |  | 44,092 |  |  | 44,873 |  |  | 54,893 |  |  | 88,965 |  |  | 107,758 |  |
| Basic Earnings Per Common Share |  | 1.12 |  |  | 1.14 |  |  | 1.38 |  |  | 2.27 |  |  | 2.71 |  |
| Diluted Earnings Per Common Share |  | 1.12 |  |  | 1.14 |  |  | 1.38 |  |  | 2.26 |  |  | 2.70 |  |
| Dividends Declared Per Common Share |  | 0.70 |  |  | 0.70 |  |  | 0.70 |  |  | 1.40 |  |  | 1.40 |  |
| Performance Ratios |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Return on Average Assets |  | 0.77 | \% |  | 0.80 | \% |  | 1.00 | \% |  | 0.78 | \% |  | 0.98 | \% |
| Return on Average Shareholders' Equity |  | 13.55 |  |  | 14.25 |  |  | 16.40 |  |  | 13.90 |  |  | 15.23 |  |
| Return on Average Common Equity |  | 14.95 |  |  | 15.79 |  |  | 18.19 |  |  | 15.36 |  |  | 16.73 |  |
| Efficiency Ratio ${ }^{1}$ |  | 62.07 |  |  | 63.34 |  |  | 58.80 |  |  | 62.72 |  |  | 60.14 |  |
| Net Interest Margin ${ }^{2}$ |  | 2.22 |  |  | 2.47 |  |  | 2.47 |  |  | 2.34 |  |  | 2.41 |  |
| Dividend Payout Ratio ${ }^{3}$ |  | 62.50 |  |  | 61.40 |  |  | 50.72 |  |  | 61.67 |  |  | 51.66 |  |
| Average Shareholders' Equity to Average Assets |  | 5.65 |  |  | 5.59 |  |  | 6.08 |  |  | 5.62 |  |  | 6.47 |  |
| Average Balances |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average Loans and Leases | \$ | 13,876,754 |  | \$ | 13,717,483 |  | \$ | 12,700,825 |  | \$ | 13,797,559 |  | \$ | 12,496,747 |  |
| Average Assets |  | 24,114,443 |  |  | 23,865,478 |  |  | 22,891,262 |  |  | 23,990,649 |  |  | 22,869,496 |  |
| Average Deposits |  | 20,018,601 |  |  | 20,430,882 |  |  | 20,569,363 |  |  | 20,223,603 |  |  | 20,498,115 |  |
| Average Shareholders' Equity |  | 1,363,059 |  |  | 1,332,889 |  |  | 1,390,653 |  |  | 1,348,057 |  |  | 1,479,197 |  |
| Per Share of Common Stock |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Book Value | \$ | 29.66 |  | \$ | 29.62 |  | \$ | 29.09 |  | \$ | 29.66 |  | \$ | 29.09 |  |
| Tangible Book Value |  | 28.87 |  |  | 28.83 |  |  | 28.30 |  |  | 28.87 |  |  | 28.30 |  |
| Market Value |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Closing |  | 41.23 |  |  | 52.08 |  |  | 74.40 |  |  | 41.23 |  |  | 74.40 |  |
| High |  | 52.37 |  |  | 81.73 |  |  | 84.93 |  |  | 81.73 |  |  | 92.38 |  |
| Low |  | 30.83 |  |  | 34.71 |  |  | 70.97 |  |  | 30.83 |  |  | 70.97 |  |
|  |  |  |  |  | June 30, 2023 |  |  | March 31, 2023 |  |  | cember 31, $2022$ |  |  | June 30, <br> 2022 |  |
| As of Period End: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance Sheet Totals |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Loans and Leases |  |  |  | \$ | 13,914,889 |  | \$ | 13,824,522 |  | \$ | 13,646,420 |  | \$ | 12,951,573 |  |
| Total Assets |  |  |  |  | 24,947,936 |  |  | 23,931,977 |  |  | 23,606,877 |  |  | 23,232,699 |  |
| Total Deposits |  |  |  |  | 20,508,615 |  |  | 20,491,300 |  |  | 20,615,696 |  |  | 21,025,681 |  |
| Other Debt |  |  |  |  | 1,760,243 |  |  | 510,269 |  |  | 410,294 |  |  | 10,343 |  |
| Total Shareholders' Equity |  |  |  |  | 1,358,279 |  |  | 1,354,430 |  |  | 1,316,995 |  |  | 1,348,746 |  |
| Asset Quality |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Non-Performing Assets |  |  |  | \$ | 11,477 |  | \$ | 12,124 |  | \$ | 12,647 |  | \$ | 15,493 |  |
| Allowance for Credit Losses - Loans and Leases |  |  |  |  | 145,367 |  |  | 143,577 |  |  | 144,439 |  |  | 148,512 |  |
| Allowance to Loans and Leases Outstanding ${ }^{4}$ |  |  |  |  | 1.04 | \% |  | 1.04 | \% |  | 1.06 | \% |  | 1.15 | \% |
| Capital Ratios ${ }^{5}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Common Equity Tier 1 Capital Ratio |  |  |  |  | 11.00 | \% |  | 10.88 | \% |  | 10.92 | \% |  | 11.66 | \% |
| Tier 1 Capital Ratio |  |  |  |  | 12.21 |  |  | 12.10 |  |  | 12.15 |  |  | 13.01 |  |
| Total Capital Ratio |  |  |  |  | 13.24 |  |  | 13.13 |  |  | 13.17 |  |  | 14.14 |  |
| Tier 1 Leverage Ratio |  |  |  |  | 7.21 |  |  | 7.19 |  |  | 7.37 |  |  | 7.29 |  |
| Total Shareholders' Equity to Total Assets |  |  |  |  | 5.44 |  |  | 5.66 |  |  | 5.58 |  |  | 5.81 |  |
| Tangible Common Equity to Tangible Assets ${ }^{6}$ |  |  |  |  | 4.60 |  |  | 4.78 |  |  | 4.69 |  |  | 4.90 |  |
| Tangible Common Equity to Risk-Weighted Assets ${ }^{6}$ |  |  |  |  | 7.97 |  |  | 7.97 |  |  | 7.76 |  |  | 8.72 |  |
| Non-Financial Data |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Full-Time Equivalent Employees |  |  |  |  | 2,025 |  |  | 2,025 |  |  | 2,076 |  |  | 2,114 |  |
| Branches |  |  |  |  | 51 |  |  | 51 |  |  | 51 |  |  | 54 |  |
| ATMs |  |  |  |  | 320 |  |  | 320 |  |  | 320 |  |  | 310 |  |

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## Bank of Hawai‘i Corporation and Subsidiaries

Reconciliation of Non-GAAP Financial Measures
Table 2

|  |  | June 30, <br> $\mathbf{2 0 2 3}$ | March 31, <br> $\mathbf{2 0 2 3}$ | December 31, <br> $\mathbf{2 0 2 2}$ | June 30, <br> 2022 |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| (dollars in thousands) | $\$$ |  |  |  |  |  |  |
| Total Shareholders' Equity | $\$$ | $1,358,279$ | $\$$ | $1,354,430$ | $\$$ | $1,316,995$ | $\$$ |
| Less: Preferred Stock | 180,000 | $1,348,746$ |  |  |  |  |  |
| Goodwill | 31,517 | 180,000 | 180,000 | 180,000 |  |  |  |
| Tangible Common Equity | $\$$ | $1,146,762$ | $\$$ | $1,142,917$ | $\$$ | $1,105,478$ | $\$$ |
|  |  |  |  |  | $1,137,229$ |  |  |
| Total Assets | $\$$ | $24,947,936$ | $\$$ | $23,931,977$ | $\$$ | $23,606,877$ | $\$$ |
| Less: Goodwill |  | 31,517 |  | 31,517 | $23,232,699$ |  |  |
| Tangible Assets | $\$$ | $24,916,419$ | $\$$ | $23,900,460$ | $\$$ | $23,575,360$ | $\$$ |


| Risk-Weighted Assets, determined in accordance |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| with prescribed regulatory requirements ${ }^{1}$ | \$ | 14,391,943 | \$ | 14,341,397 | \$ | 14,238,798 | \$ | 13,035,674 |
| Total Shareholders' Equity to Total Assets |  | 5.44\% |  | 5.66\% |  | 5.58\% |  | 5.81\% |
| Tangible Common Equity to Tangible Assets (Non-GAAP) |  | 4.60\% |  | 4.78\% |  | 4.69\% |  | 4.90\% |
| Tier 1 Capital Ratio ${ }^{1}$ |  | 12.21\% |  | 12.10\% |  | 12.15\% |  | 13.01\% |
| Tangible Common Equity to Risk-Weighted Assets (Non-GAAP) ${ }^{1}$ |  | 7.97\% |  | 7.97\% |  | 7.76\% |  | 8.72\% |

[^1]
## Bank of Hawai‘i Corporation and Subsidiaries

Consolidated Statements of Income
Table 3

| (dollars in thousands, except per share amounts) | Three Months Ended |  |  |  |  |  | Six Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | June 30, 2023 |  | $\begin{gathered} \hline \text { March 31, } \\ 2023 \\ \hline \end{gathered}$ |  | June 30, 2022 |  | June 30, |  |  |  |
| Interest Income |  |  |  |  |  |  |  |  |  |  |
| Interest and Fees on Loans and Leases | \$ | 144,541 | \$ | 136,501 | \$ | 101,663 | \$ | 281,042 | \$ | 196,102 |
| Income on Investment Securities |  |  |  |  |  |  |  |  |  |  |
| Available-for-Sale |  | 23,301 |  | 23,893 |  | 17,984 |  | 47,194 |  | 35,084 |
| Held-to-Maturity |  | 23,375 |  | 23,948 |  | 18,838 |  | 47,323 |  | 37,539 |
| Deposits |  | 18 |  | 27 |  | 5 |  | 45 |  | 9 |
| Funds Sold |  | 6,395 |  | 3,366 |  | 719 |  | 9,761 |  | 846 |
| Other |  | 2,121 |  | 597 |  | 353 |  | 2,718 |  | 555 |
| Total Interest Income |  | 199,751 |  | 188,332 |  | 139,562 |  | 388,083 |  | 270,135 |
| Interest Expense |  |  |  |  |  |  |  |  |  |  |
| Deposits |  | 53,779 |  | 37,794 |  | 3,535 |  | 91,573 |  | 5,888 |
| Securities Sold Under Agreements to Repurchase |  | 5,436 |  | 5,377 |  | 2,794 |  | 10,813 |  | 5,566 |
| Funds Purchased |  | 184 |  | 704 |  | 57 |  | 888 |  | 59 |
| Short-Term Borrowings |  | 2,510 |  | 3,203 |  | 92 |  | 5,713 |  | 92 |
| Other Debt |  | 13,494 |  | 5,299 |  | 182 |  | 18,793 |  | 365 |
| Total Interest Expense |  | 75,403 |  | 52,377 |  | 6,660 |  | 127,780 |  | 11,970 |
| Net Interest Income |  | 124,348 |  | 135,955 |  | 132,902 |  | 260,303 |  | 258,165 |
| Provision for Credit Losses |  | 2,500 |  | 2,000 |  | $(2,500)$ |  | 4,500 |  | $(8,000)$ |
| Net Interest Income After Provision for Credit Losses |  | 121,848 |  | 133,955 |  | 135,402 |  | 255,803 |  | 266,165 |
| Noninterest Income |  |  |  |  |  |  |  |  |  |  |
| Trust and Asset Management |  | 11,215 |  | 10,690 |  | 11,457 |  | 21,905 |  | 22,733 |
| Mortgage Banking |  | 1,176 |  | 1,004 |  | 1,247 |  | 2,180 |  | 3,987 |
| Service Charges on Deposit Accounts |  | 7,587 |  | 7,737 |  | 7,309 |  | 15,324 |  | 14,581 |
| Fees, Exchange, and Other Service Charges |  | 14,150 |  | 13,808 |  | 14,193 |  | 27,958 |  | 27,145 |
| Investment Securities Losses, Net |  | $(1,310)$ |  | $(1,792)$ |  | $(1,295)$ |  | $(3,102)$ |  | $(2,840)$ |
| Annuity and Insurance |  | 1,038 |  | 1,271 |  | 870 |  | 2,309 |  | 1,661 |
| Bank-Owned Life Insurance |  | 2,876 |  | 2,842 |  | 2,658 |  | 5,718 |  | 5,007 |
| Other |  | 6,523 |  | 5,177 |  | 5,719 |  | 11,700 |  | 13,435 |
| Total Noninterest Income |  | 43,255 |  | 40,737 |  | 42,158 |  | 83,992 |  | 85,709 |
| Noninterest Expense |  |  |  |  |  |  |  |  |  |  |
| Salaries and Benefits |  | 56,175 |  | 65,088 |  | 57,769 |  | 121,263 |  | 117,693 |
| Net Occupancy |  | 9,991 |  | 9,872 |  | 9,930 |  | 19,863 |  | 19,756 |
| Net Equipment |  | 10,573 |  | 10,375 |  | 9,543 |  | 20,948 |  | 18,696 |
| Data Processing |  | 4,599 |  | 4,583 |  | 4,607 |  | 9,182 |  | 9,167 |
| Professional Fees |  | 4,651 |  | 3,883 |  | 3,542 |  | 8,534 |  | 6,800 |
| FDIC Insurance |  | 3,173 |  | 3,234 |  | 1,590 |  | 6,407 |  | 3,092 |
| Other |  | 14,874 |  | 14,884 |  | 15,958 |  | 29,758 |  | 31,609 |
| Total Noninterest Expense |  | 104,036 |  | 111,919 |  | 102,939 |  | 215,955 |  | 206,813 |
| Income Before Provision for Income Taxes |  | 61,067 |  | 62,773 |  | 74,621 |  | 123,840 |  | 145,061 |
| Provision for Income Taxes |  | 15,006 |  | 15,931 |  | 17,759 |  | 30,937 |  | 33,365 |
| Net Income | \$ | 46,061 | \$ | 46,842 | \$ | 56,862 | \$ | 92,903 | \$ | 111,696 |
| Preferred Stock Dividends |  | 1,969 |  | 1,969 |  | 1,969 |  | 3,938 |  | 3,938 |
| Net Income Available to Common Shareholders | \$ | 44,092 | \$ | 44,873 | \$ | 54,893 | \$ | 88,965 | \$ | 107,758 |
| Basic Earnings Per Common Share | \$ | 1.12 | \$ | 1.14 | \$ | 1.38 | \$ | 2.27 | \$ | 2.71 |
| Diluted Earnings Per Common Share | \$ | 1.12 | \$ | 1.14 | \$ | 1.38 | \$ | 2.26 | \$ | 2.70 |
| Dividends Declared Per Common Share | \$ | 0.70 | \$ | 0.70 | \$ | 0.70 | \$ | 1.40 | \$ | 1.40 |
| Basic Weighted Average Common Shares |  | 39,241,559 |  | 39,276,833 |  | 39,693,593 |  | 39,259,279 |  | 39,722,985 |
| Diluted Weighted Average Common Shares |  | 39,317,521 |  | 39,465,889 |  | 39,842,608 |  | 39,382,359 |  | 39,896,700 |

## Bank of Hawai‘i Corporation and Subsidiaries

Consolidated Statements of Comprehensive Income (Loss)
Table 4

| (dollars in thousands) | Three Months Ended |  |  |  |  |  | Six Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { June 30, } \\ 2023 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { March 31, } \\ 2023 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { June 30, } \\ 2022 \\ \hline \end{gathered}$ |  | June 30, |  |  |  |
|  |  |  |  | 023 |  |  |  | 2022 |
| Net Income | \$ | 46,061 |  |  | \$ | 46,842 | \$ | 56,862 | \$ | 92,903 | \$ | 111,696 |
| Other Comprehensive Income (Loss), Net of Tax: |  |  |  |  |  |  |  |  |  |  |
| Net Unrealized Gains (Losses) on Investment Securities |  | $(18,217)$ |  | 29,276 |  | $(122,647)$ |  | 11,059 |  | $(302,771)$ |
| Defined Benefit Plans |  | 84 |  | 84 |  | 352 |  | 168 |  | 705 |
| Other Comprehensive Income (Loss) |  | $(18,133)$ |  | 29,360 |  | $(122,295)$ |  | 11,227 |  | $(302,066)$ |
| Comprehensive Income (Loss) | \$ | 27,928 | \$ | 76,202 | \$ | $(65,433)$ | \$ | 104,130 | \$ | $(190,370)$ |

## Bank of Hawai‘i Corporation and Subsidiaries

Consolidated Statements of Condition
Table 5

| (dollars in thousands) | June 30, 2023 |  | $\begin{gathered} \text { March 31, } \\ 2023 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2022 \\ \hline \end{gathered}$ |  | June 30, 2022 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |  |  |  |  |
| Interest-Bearing Deposits in Other Banks | \$ | 2,261 | \$ | 2,554 | \$ | 3,724 | \$ | 2,264 |
| Funds Sold |  | 1,273,109 |  | 272,018 |  | 81,364 |  | 576,430 |
| Investment Securities |  |  |  |  |  |  |  |  |
| Available-for-Sale |  | 2,666,723 |  | 2,815,083 |  | 2,844,823 |  | 3,955,476 |
| Held-to-Maturity (Fair Value of \$4,411,003; \$4,601,876; \$4,615,393; and \$3,823,739) |  | 5,202,698 |  | 5,312,815 |  | 5,414,139 |  | 4,321,693 |
| Loans Held for Sale |  | 3,359 |  | 2,149 |  | 1,035 |  | 4,514 |
| Loans and Leases |  | 13,914,889 |  | 13,824,522 |  | 13,646,420 |  | 12,951,573 |
| Allowance for Credit Losses |  | $(145,367)$ |  | $(143,577)$ |  | $(144,439)$ |  | $(148,512)$ |
| Net Loans and Leases |  | 13,769,522 |  | 13,680,945 |  | 13,501,981 |  | 12,803,061 |
| Total Earning Assets |  | 22,917,672 |  | 22,085,564 |  | 21,847,066 |  | 21,663,438 |
| Cash and Due from Banks |  | 398,072 |  | 337,413 |  | 316,679 |  | 260,672 |
| Premises and Equipment, Net |  | 200,297 |  | 203,131 |  | 206,777 |  | 202,063 |
| Operating Lease Right-of-Use Assets |  | 89,286 |  | 91,387 |  | 92,307 |  | 91,901 |
| Accrued Interest Receivable |  | 64,720 |  | 63,175 |  | 61,002 |  | 47,141 |
| Foreclosed Real Estate |  | 1,040 |  | 1,040 |  | 1,040 |  | 2,332 |
| Mortgage Servicing Rights |  | 21,626 |  | 22,102 |  | 22,619 |  | 23,540 |
| Goodwill |  | 31,517 |  | 31,517 |  | 31,517 |  | 31,517 |
| Bank-Owned Life Insurance |  | 456,889 |  | 455,602 |  | 453,882 |  | 448,925 |
| Other Assets |  | 766,817 |  | 641,046 |  | 573,988 |  | 461,170 |
| Total Assets | \$ | 24,947,936 | \$ | 23,931,977 | \$ | 23,606,877 | \$ | 23,232,699 |

## Liabilities

Deposits

| Noninterest-Bearing Demand | \$ | 5,968,344 | \$ | 6,385,872 | \$ | 6,714,982 | \$ | 7,374,055 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest-Bearing Demand |  | 4,119,166 |  | 4,283,801 |  | 4,232,567 |  | 4,339,520 |
| Savings |  | 7,756,426 |  | 7,898,874 |  | 7,962,410 |  | 8,054,899 |
| Time |  | 2,664,679 |  | 1,922,753 |  | 1,705,737 |  | 1,257,207 |
| Total Deposits |  | 20,508,615 |  | 20,491,300 |  | 20,615,696 |  | 21,025,681 |
| Short-Term Borrowings |  | - |  | 325,000 |  | - |  | - |
| Securities Sold Under Agreements to Repurchase |  | 725,490 |  | 725,490 |  | 725,490 |  | 425,490 |
| Other Debt |  | 1,760,243 |  | 510,269 |  | 410,294 |  | 10,343 |
| Operating Lease Liabilities |  | 97,768 |  | 99,746 |  | 100,526 |  | 99,722 |
| Retirement Benefits Payable |  | 26,434 |  | 26,768 |  | 26,991 |  | 37,532 |
| Accrued Interest Payable |  | 26,737 |  | 13,061 |  | 9,698 |  | 2,545 |
| Taxes Payable |  | 132 |  | 11,039 |  | 7,104 |  | 10,607 |
| Other Liabilities |  | 444,238 |  | 374,874 |  | 394,083 |  | 272,033 |
| Total Liabilities |  | 23,589,657 |  | 22,577,547 |  | 22,289,882 |  | 21,883,953 |

## Shareholders' Equity

Preferred Stock (\$. 01 par value; authorized 180,000 shares;

| and June 30, 2022-180,000) | 180,000 | 180,000 | 180,000 | 180,000 |
| :---: | :---: | :---: | :---: | :---: |
| Common Stock ( $\$ .01$ par value; authorized $500,000,000$ shares; |  |  |  |  |
| issued / outstanding: June 30, 2023-58,771,036 / 39,725,348; |  |  |  |  |
| March 31, 2023-58,722,929 / 39,646,506; December 31, 2022 - 58,733,625 / 39,835,750; |  |  |  |  |
| and June 30, $2022-58,727,909 / 40,182,659)$ | 583 | 583 | 582 | 582 |
| Capital Surplus | 628,202 | 624,126 | 620,578 | 611,694 |
| Accumulated Other Comprehensive Loss | $(423,431)$ | $(405,298)$ | $(434,658)$ | $(368,448)$ |
| Retained Earnings | 2,091,289 | 2,074,428 | 2,055,912 | 2,002,005 |
| Treasury Stock, at Cost (Shares: June 30, 2023-19,045,688; March 31, 2023-19,076,423; |  |  |  |  |
| December 31, 2022-18,897,875; and June 30, 2022-18,545,250) | $(1,118,364)$ | $(1,119,409)$ | $(1,105,419)$ | $(1,077,087)$ |
| Total Shareholders' Equity | 1,358,279 | 1,354,430 | 1,316,995 | 1,348,746 |
| Total Liabilities and Shareholders' Equity | \$ 24,947,936 | \$ 23,931,977 | \$ 23,606,877 | \$ 23,232,699 |

Bank of Hawai‘i Corporation and Subsidiaries


## Bank of Hawai‘i Corporation and Subsidiaries

Average Balances and Interest Rates - Taxable-Equivalent Basis ${ }^{1}$
Table 7a


[^2]Average Balances and Interest Rates - Taxable-Equivalent Basis ${ }^{1}$
Table 7b

| (dollars in millions) | Six Months Ended June 30, 2023 |  |  |  |  | Six Months Ended June 30, 2022 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average <br> Balance |  | Income / <br> Expense ${ }^{2}$ |  | Yield / <br> Rate |  | Average <br> Balance |  | Income / <br> Expense ${ }^{2}$ |  | Yield <br> Rate |  |
| Earning Assets |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest-Bearing Deposits in Other Banks | \$ | 3.4 | \$ | - | 2.68 | \% | \$ | 3.5 | \$ | - | 0.52 | \% |
| Funds Sold |  | 398.6 |  | 9.8 | 4.87 |  |  | 256.1 |  | 0.8 | 0.66 |  |
| Investment Securities |  |  |  |  |  |  |  |  |  |  |  |  |
| Available-for-Sale |  |  |  |  |  |  |  |  |  |  |  |  |
| Taxable |  | 2,780.4 |  | 47.0 | 3.40 |  |  | 4,260.6 |  | 35.1 | 1.65 |  |
| Non-Taxable |  | 9.6 |  | 0.2 | 4.39 |  |  | 3.0 |  | - | 1.96 |  |
| Held-to-Maturity |  |  |  |  |  |  |  |  |  |  |  |  |
| Taxable |  | 5,283.6 |  | 47.0 | 1.78 |  |  | 4,471.7 |  | 37.2 | 1.67 |  |
| Non-Taxable |  | 35.2 |  | 0.4 | 2.10 |  |  | 35.8 |  | 0.4 | 2.10 |  |
| Total Investment Securities |  | 8,108.8 |  | 94.6 | 2.34 |  |  | 8,771.1 |  | 72.7 | 1.66 |  |
| Loans Held for Sale |  | 2.1 |  | 0.1 | 5.42 |  |  | 10.0 |  | 0.2 | 3.19 |  |
| Loans and Leases ${ }^{3}$ |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial and Industrial |  | 1,433.8 |  | 33.8 | 4.75 |  |  | 1,331.5 |  | 18.9 | 2.86 |  |
| Paycheck Protection Program |  | 15.7 |  | 0.1 | 1.86 |  |  | 63.7 |  | 2.3 | 7.39 |  |
| Commercial Mortgage |  | 3,776.2 |  | 94.5 | 5.04 |  |  | 3,258.5 |  | 48.0 | 2.97 |  |
| Construction |  | 263.5 |  | 7.4 | 5.68 |  |  | 225.1 |  | 4.5 | 4.03 |  |
| Commercial Lease Financing |  | 66.1 |  | 0.3 | 0.76 |  |  | 96.5 |  | 0.7 | 1.44 |  |
| Residential Mortgage |  | 4,685.2 |  | 81.0 | 3.46 |  |  | 4,394.8 |  | 71.2 | 3.24 |  |
| Home Equity |  | 2,255.9 |  | 37.2 | 3.33 |  |  | 1,966.3 |  | 27.7 | 2.84 |  |
| Automobile |  | 875.6 |  | 15.0 | 3.45 |  |  | 748.3 |  | 11.9 | 3.22 |  |
| Other ${ }^{4}$ |  | 425.6 |  | 12.5 | 5.94 |  |  | 412.1 |  | 11.1 | 5.42 |  |
| Total Loans and Leases |  | 13,797.6 |  | 281.8 | 4.11 |  |  | 12,496.8 |  | 196.3 | 3.16 |  |
| Other |  | 81.0 |  | 2.7 | 6.70 |  |  | 37.3 |  | 0.6 | 2.97 |  |
| Total Earning Assets |  | 22,391.5 |  | 389.0 | 3.49 |  |  | 21,574.8 |  | 270.6 | 2.52 |  |
| Cash and Due from Banks |  | 317.8 |  |  |  |  |  | 235.8 |  |  |  |  |
| Other Assets |  | 1,281.3 |  |  |  |  |  | 1,058.9 |  |  |  |  |
| Total Assets | \$ | 23,990.6 |  |  |  |  | \$ | 22,869.5 |  |  |  |  |
| Interest-Bearing Liabilities |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest-Bearing Deposits |  |  |  |  |  |  |  |  |  |  |  |  |
| Demand | \$ | 4,126.2 |  | 12.7 | 0.62 |  | \$ | 4,548.2 |  | 1.2 | 0.05 |  |
| Savings |  | 7,837.3 |  | 47.2 | 1.21 |  |  | 7,617.1 |  | 2.9 | 0.08 |  |
| Time |  | 2,044.4 |  | 31.7 | 3.12 |  |  | 960.9 |  | 1.8 | 0.37 |  |
| Total Interest-Bearing Deposits |  | 14,007.9 |  | 91.6 | 1.32 |  |  | 13,126.2 |  | 5.9 | 0.09 |  |
| Funds Purchased |  | 37.4 |  | 0.9 | 4.72 |  |  | 16.2 |  | 0.1 | 0.72 |  |
| Short-Term Borrowings |  | 229.9 |  | 5.7 | 4.94 |  |  | 17.3 |  | 0.1 | 1.06 |  |
| Securities Sold Under Agreements to Repurchase |  | 725.5 |  | 10.8 | 2.96 |  |  | 449.1 |  | 5.6 | 2.47 |  |
| Other Debt |  | 879.8 |  | 18.7 | 4.31 |  |  | 10.4 |  | 0.3 | 7.05 |  |
| Total Interest-Bearing Liabilities |  | 15,880.5 |  | 127.7 | 1.62 |  |  | 13,619.2 |  | 12.0 | 0.18 |  |
| Net Interest Income |  |  | \$ | 261.3 |  |  |  |  | \$ | 258.6 |  |  |
| Interest Rate Spread |  |  |  |  | 1.87 | \% |  |  |  |  | 2.34 | \% |
| Net Interest Margin |  |  |  |  | 2.34 | \% |  |  |  |  | 2.41 | \% |
| Noninterest-Bearing Demand Deposits |  | 6,215.7 |  |  |  |  |  | 7,371.9 |  |  |  |  |
| Other Liabilities |  | 546.3 |  |  |  |  |  | 399.2 |  |  |  |  |
| Shareholders' Equity |  | 1,348.1 |  |  |  |  |  | 1,479.2 |  |  |  |  |
| Total Liabilities and Shareholders' Equity | \$ | 23,990.6 |  |  |  |  | \$ | 22,869.5 |  |  |  |  |

[^3]| (dollars in millions) | Three Months Ended June 30, 2023 Compared to March 31, 2023 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Volume ${ }^{1}$ |  | Rate ${ }^{1}$ |  | Total |  |
| Change in Interest Income: |  |  |  |  |  |  |
| Funds Sold | \$ | 2.6 | \$ | 0.4 | \$ | 3.0 |
| Investment Securities |  |  |  |  |  |  |
| Available-for-Sale |  |  |  |  |  |  |
| Taxable |  | (0.6) |  | - |  | (0.6) |
| Held-to-Maturity |  |  |  |  |  |  |
| Taxable |  | (0.5) |  | (0.1) |  | (0.6) |
| Total Investment Securities |  | (1.1) |  | (0.1) |  | (1.2) |
| Loans and Leases |  |  |  |  |  |  |
| Commercial and Industrial |  | 0.7 |  | 0.6 |  | 1.3 |
| Paycheck Protection Program |  | (0.1) |  | - |  | (0.1) |
| Commercial Mortgage |  | 1.1 |  | 3.1 |  | 4.2 |
| Construction |  | (0.4) |  | - |  | (0.4) |
| Commercial Lease Financing |  | - |  | 0.3 |  | 0.3 |
| Residential Mortgage |  | 0.3 |  | 1.0 |  | 1.3 |
| Home Equity |  | 0.4 |  | 0.4 |  | 0.8 |
| Automobile |  | 0.1 |  | 0.3 |  | 0.4 |
| Other ${ }^{2}$ |  | (0.1) |  | 0.3 |  | 0.2 |
| Total Loans and Leases |  | 2.0 |  | 6.0 |  | 8.0 |
| Other |  | 0.4 |  | 1.2 |  | 1.6 |
| Total Change in Interest Income |  | 3.9 |  | 7.5 |  | 11.4 |
|  |  |  |  |  |  |  |
| Change in Interest Expense: |  |  |  |  |  |  |
| Interest-Bearing Deposits |  |  |  |  |  |  |
| Demand |  | (0.2) |  | 2.5 |  | 2.3 |
| Savings |  | (0.9) |  | 6.9 |  | 6.0 |
| Time |  | 3.9 |  | 3.8 |  | 7.7 |
| Total Interest-Bearing Deposits |  | 2.8 |  | 13.2 |  | 16.0 |
| Funds Purchased |  | (0.5) |  | - |  | (0.5) |
| Short-Term Borrowings |  | (0.9) |  | 0.2 |  | (0.7) |
| Other Debt |  | 8.2 |  | - |  | 8.2 |
| Total Change in Interest Expense |  | 9.6 |  | 13.4 |  | 23.0 |
|  |  |  |  |  |  |  |
| Change in Net Interest Income | S | (5.7) | \$ | (5.9) | S | (11.6) |

[^4]| (dollars in millions) | Three Months Ended June 30, 2023 Compared to June 30, 2022 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Volume ${ }^{1}$ |  | Rate ${ }^{1}$ |  | Total |  |
| Change in Interest Income: |  |  |  |  |  |  |
| Funds Sold | \$ | 1.0 | \$ | 4.7 | \$ | 5.7 |
| Investment Securities |  |  |  |  |  |  |
| Available-for-Sale |  |  |  |  |  |  |
| Taxable |  | (7.6) |  | 12.8 |  | 5.2 |
| Non-Taxable |  | 0.1 |  | - |  | 0.1 |
| Held-to-Maturity |  |  |  |  |  |  |
| Taxable |  | 3.7 |  | 0.8 |  | 4.5 |
| Total Investment Securities |  | (3.8) |  | 13.6 |  | 9.8 |
| Loans Held for Sale |  | (0.1) |  | - |  | (0.1) |
| Loans and Leases |  |  |  |  |  |  |
| Commercial and Industrial |  | 1.0 |  | 6.6 |  | 7.6 |
| Paycheck Protection Program |  | (0.2) |  | (0.3) |  | (0.5) |
| Commercial Mortgage |  | 4.0 |  | 19.1 |  | 23.1 |
| Construction |  | 0.3 |  | 0.8 |  | 1.1 |
| Commercial Lease Financing |  | (0.1) |  | 0.1 |  | - |
| Residential Mortgage |  | 2.2 |  | 2.6 |  | 4.8 |
| Home Equity |  | 1.8 |  | 2.8 |  | 4.6 |
| Automobile |  | 1.0 |  | 0.6 |  | 1.6 |
| Other ${ }^{2}$ |  | - |  | 0.8 |  | 0.8 |
| Total Loans and Leases |  | 10.0 |  | 33.1 |  | 43.1 |
| Other |  | 1.0 |  | 0.9 |  | 1.9 |
| Total Change in Interest Income |  | 8.1 |  | 52.3 |  | 60.4 |
|  |  |  |  |  |  |  |
| Change in Interest Expense: |  |  |  |  |  |  |
| Interest-Bearing Deposits |  |  |  |  |  |  |
| Demand |  | (0.1) |  | 6.9 |  | 6.8 |
| Savings |  | - |  | 24.7 |  | 24.7 |
| Time |  | 2.9 |  | 15.9 |  | 18.8 |
| Total Interest-Bearing Deposits |  | 2.8 |  | 47.5 |  | 50.3 |
| Funds Purchased |  | - |  | 0.2 |  | 0.2 |
| Short-Term Borrowings |  | 1.3 |  | 1.1 |  | 2.4 |
| Securities Sold Under Agreements to Repurchase |  | 2.0 |  | 0.6 |  | 2.6 |
| Other Debt |  | 13.4 |  | (0.2) |  | 13.2 |
| Total Change in Interest Expense |  | 19.5 |  | 49.2 |  | 68.7 |
| Change in Net Interest Income | \$ | (11.4) | \$ | 3.1 | \$ | (8.3) |

[^5]Six Months Ended June 30, 2023
Compared to June 30, 2022

| (dollars in millions) | Compared to June 30, 2022 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Volume ${ }^{1}$ |  | Rate ${ }^{1}$ |  | Total |  |
| Change in Interest Income: |  |  |  |  |  |  |
| Funds Sold | \$ | 0.8 | \$ | 8.2 | \$ | 9.0 |
| Investment Securities |  |  |  |  |  |  |
| Available-for-Sale |  |  |  |  |  |  |
| Taxable |  | (15.4) |  | 27.3 |  | 11.9 |
| Non-Taxable |  | 0.1 |  | 0.1 |  | 0.2 |
| Held-to-Maturity |  |  |  |  |  |  |
| Taxable |  | 7.1 |  | 2.7 |  | 9.8 |
| Total Investment Securities |  | (8.2) |  | 30.1 |  | 21.9 |
| Loans Held for Sale |  | (0.2) |  | 0.1 |  | (0.1) |
| Loans and Leases |  |  |  |  |  |  |
| Commercial and Industrial |  | 1.6 |  | 13.3 |  | 14.9 |
| Paycheck Protection Program |  | (1.1) |  | (1.1) |  | (2.2) |
| Commercial Mortgage |  | 8.6 |  | 37.9 |  | 46.5 |
| Construction |  | 0.9 |  | 2.0 |  | 2.9 |
| Commercial Lease Financing |  | (0.3) |  | (0.1) |  | (0.4) |
| Residential Mortgage |  | 4.8 |  | 5.0 |  | 9.8 |
| Home Equity |  | 4.4 |  | 5.1 |  | 9.5 |
| Automobile |  | 2.2 |  | 0.9 |  | 3.1 |
| Other ${ }^{2}$ |  | 0.3 |  | 1.1 |  | 1.4 |
| Total Loans and Leases |  | 21.4 |  | 64.1 |  | 85.5 |
| Other |  | 1.0 |  | 1.1 |  | 2.1 |
| Total Change in Interest Income |  | 14.8 |  | 103.6 |  | 118.4 |

Change in Interest Expense:
Interest-Bearing Deposits

| Demand | $(0.1)$ | 11.6 | 11.5 |
| :--- | :---: | ---: | ---: |
| Savings | 0.1 | 44.2 | 44.3 |
| Time | 3.9 | 26.0 | 29.9 |
| Total Interest-Bearing Deposits | 3.9 | 81.8 | 85.7 |
| Funds Purchased | 0.2 | 0.6 | 0.8 |
| Short-Term Borrowings | 4.3 | 1.3 | 5.6 |
| Securities Sold Under Agreements to Repurchase | 3.9 | 1.3 | 5.2 |
| Other Debt | 18.6 | $(0.2)$ | 18.4 |
| Total Change in Interest Expense | 30.9 | 84.8 | 115.7 |


| Change in Net Interest Income | $\$$ | $(16.1)$ | $\$$ | 18.8 | $\$$ | 2.7 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |

[^6]
## Bank of Hawai'i Corporation and Subsidiaries

$\underline{\text { Salaries and Benefits }}$
Table 9

| (dollars in thousands) | Three Months Ended |  |  |  |  |  | Six Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { June 30, } \\ 2023 \\ \hline \end{gathered}$ |  | $\begin{gathered} \hline \text { March 31, } \\ 2023 \\ \hline \end{gathered}$ |  | $\begin{gathered} \hline \text { June 30, } \\ 2022 \\ \hline \end{gathered}$ |  | June 30, |  |  |  |
| Salaries | \$ | 37,962 | \$ | 38,617 | \$ | 36,721 | \$ | 76,579 | \$ | 71,653 |
| Incentive Compensation |  | 2,984 |  | 3,997 |  | 6,073 |  | 6,981 |  | 12,184 |
| Share-Based Compensation |  | 4,096 |  | 3,159 |  | 3,962 |  | 7,255 |  | 7,761 |
| Commission Expense |  | 775 |  | 647 |  | 1,232 |  | 1,422 |  | 2,873 |
| Retirement and Other Benefits |  | 3,489 |  | 5,888 |  | 4,036 |  | 9,377 |  | 8,729 |
| Payroll Taxes |  | 3,310 |  | 5,848 |  | 3,034 |  | 9,158 |  | 7,978 |
| Medical, Dental, and Life Insurance |  | 3,568 |  | 3,864 |  | 2,591 |  | 7,432 |  | 5,825 |
| Separation Expense |  | (9) |  | 3,068 |  | 120 |  | 3,059 |  | 690 |
| Total Salaries and Benefits | \$ | 56,175 | \$ | 65,088 | \$ | 57,769 | \$ | 121,263 | \$ | 117,693 |

## Bank of Hawai‘i Corporation and Subsidiaries

Loan and Lease Portfolio Balances
Table 10

| (dollars in thousands) | $\begin{gathered} \text { June 30, } \\ 2023 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { March 31, } \\ 2023 \\ \hline \end{gathered}$ |  | December 31, 2022 |  | September 30, 2022 |  | $\begin{gathered} \text { June 30, } \\ 2022 \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial |  |  |  |  |  |  |  |  |  |  |
| Commercial and Industrial | \$ | 1,502,676 | \$ | 1,425,916 | \$ | 1,389,066 | \$ | 1,368,966 | \$ | 1,323,830 |
| Paycheck Protection Program |  | 13,789 |  | 15,175 |  | 19,579 |  | 22,955 |  | 31,964 |
| Commercial Mortgage |  | 3,796,769 |  | 3,826,283 |  | 3,725,542 |  | 3,591,943 |  | 3,464,126 |
| Construction |  | 236,428 |  | 232,903 |  | 260,825 |  | 236,498 |  | 246,177 |
| Lease Financing |  | 62,779 |  | 65,611 |  | 69,491 |  | 73,989 |  | 89,535 |
| Total Commercial |  | 5,612,441 |  | 5,565,888 |  | 5,464,503 |  | 5,294,351 |  | 5,155,632 |
| Consumer |  |  |  |  |  |  |  |  |  |  |
| Residential Mortgage |  | 4,721,976 |  | 4,691,298 |  | 4,653,072 |  | 4,585,723 |  | 4,486,571 |
| Home Equity |  | 2,278,105 |  | 2,260,001 |  | 2,225,950 |  | 2,185,484 |  | 2,101,612 |
| Automobile |  | 878,767 |  | 877,979 |  | 870,396 |  | 820,640 |  | 775,065 |
| Other ${ }^{1}$ |  | 423,600 |  | 429,356 |  | 432,499 |  | 435,408 |  | 432,693 |
| Total Consumer |  | 8,302,448 |  | 8,258,634 |  | 8,181,917 |  | 8,027,255 |  | 7,795,941 |
| Total Loans and Leases | \$ | 13,914,889 | \$ | 13,824,522 | \$ | 13,646,420 | \$ | 13,321,606 | \$ | 12,951,573 |

${ }^{1}$ Comprised of other revolving credit, installment, and lease financing.

Deposits

| (dollars in thousands) | June 30, 2023 |  | $\begin{gathered} \text { March 31, } \\ 2023 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2022 \end{gathered}$ |  | $\begin{gathered} \hline \text { September 30, } \\ 2022 \\ \hline \end{gathered}$ |  | June 30,$2022$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Consumer | \$ | 10,018,931 | \$ | 10,158,833 | \$ | 10,304,335 | \$ | 10,507,946 | \$ | 10,554,121 |
| Commercial |  | 8,019,971 |  | 8,594,441 |  | 8,569,670 |  | 8,841,781 |  | 8,824,609 |
| Public and Other |  | 2,469,713 |  | 1,738,026 |  | 1,741,691 |  | 1,539,046 |  | 1,646,951 |
| Total Deposits | \$ | 20,508,615 | \$ | 20,491,300 | \$ | 20,615,696 | \$ | 20,888,773 | \$ | 21,025,681 |

Average Deposits

| (dollars in thousands) | Three Months Ended |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | June 30, 2023 |  | $\begin{gathered} \text { March 31, } \\ 2023 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2022 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { September 30, } \\ 2022 \end{gathered}$ |  | June 30,$2022$ |  |
| Consumer | \$ | 9,977,239 | \$ | 10,178,988 | \$ | 10,295,563 | \$ | 10,485,895 | \$ | 10,617,060 |
| Commercial |  | 8,138,358 |  | 8,611,960 |  | 8,588,198 |  | 9,002,432 |  | 8,874,988 |
| Public and Other |  | 1,903,004 |  | 1,639,934 |  | 1,457,566 |  | 1,375,354 |  | 1,077,315 |
| Total Deposits | \$ | 20,018,601 | \$ | 20,430,882 | \$ | 20,341,327 | \$ | 20,863,681 | \$ | 20,569,363 |

## Bank of Hawai‘‘ Corporation and Subsidiaries

Non-Performing Assets and Accruing Loans and Leases Past Due 90 Days or More
Table 11

|  | June 30, | March 31, | December 31, | September 30, | June 30, |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| (dollars in thousands) | 2023 | 2023 | 2022 | 2022 |  |

## Non-Performing Assets

| Non-Accrual Loans and Leases |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial |  |  |  |  |  |  |  |  |  |  |
| Commercial and Industrial | \$ | 17 | \$ | 31 | \$ | 37 | \$ | 49 | \$ | 85 |
| Commercial Mortgage |  | 3,107 |  | 3,216 |  | 3,309 |  | 3,396 |  | 3,462 |
| Total Commercial |  | 3,124 |  | 3,247 |  | 3,346 |  | 3,445 |  | 3,547 |
| Consumer |  |  |  |  |  |  |  |  |  |  |
| Residential Mortgage |  | 3,504 |  | 4,199 |  | 4,239 |  | 4,945 |  | 5,179 |
| Home Equity |  | 3,809 |  | 3,638 |  | 4,022 |  | 4,438 |  | 4,435 |
| Total Consumer |  | 7,313 |  | 7,837 |  | 8,261 |  | 9,383 |  | 9,614 |
| Total Non-Accrual Loans and Leases |  | 10,437 |  | 11,084 |  | 11,607 |  | 12,828 |  | 13,161 |
| Foreclosed Real Estate |  | 1,040 |  | 1,040 |  | 1,040 |  | 1,040 |  | 2,332 |
| Total Non-Performing Assets | \$ | 11,477 | \$ | 12,124 | \$ | 12,647 | \$ | 13,868 | \$ | 15,493 |

## Accruing Loans and Leases Past Due 90 Days or More

Consumer

| Residential Mortgage | \$ | 3,560 | \$ | 4,566 | \$ | 2,429 | \$ | 3,279 | \$ | 2,638 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Home Equity |  | 2,022 |  | 1,723 |  | 1,673 |  | 1,061 |  | 2,029 |
| Automobile |  | 577 |  | 598 |  | 589 |  | 467 |  | 359 |
| Other ${ }^{1}$ |  | 633 |  | 632 |  | 683 |  | 513 |  | 508 |
| Total Consumer |  | 6,792 |  | 7,519 |  | 5,374 |  | 5,320 |  | 5,534 |
| Total Accruing Loans and Leases Past Due 90 Days or More | \$ | 6,792 | \$ | 7,519 | \$ | 5,374 | \$ | 5,320 | \$ | 5,534 |
| Total Loans and Leases | \$ | 13,914,889 | \$ | 13,824,522 | \$ | 13,646,420 | \$ | 13,321,606 | \$ | 12,951,573 |
|  |  |  |  |  |  |  |  |  |  |  |
| Ratio of Non-Accrual Loans and Leases to Total Loans and Leases |  | 0.08\% |  | 0.08\% |  | 0.09\% |  | 0.10\% |  | 0.10\% |
|  |  |  |  |  |  |  |  |  |  |  |
| Ratio of Non-Performing Assets to Total Loans and Leases |  |  |  |  |  |  |  |  |  |  |
| and Foreclosed Real Estate |  | 0.08\% |  | 0.09\% |  | 0.09\% |  | 0.10\% |  | 0.12\% |
|  |  |  |  |  |  |  |  |  |  |  |
| Ratio of Non-Performing Assets to Total Assets |  | 0.04\% |  | 0.05\% |  | 0.05\% |  | 0.06\% |  | 0.06\% |
|  |  |  |  |  |  |  |  |  |  |  |
| Ratio of Commercial Non-Performing Assets to Total Commercial Loans |  |  |  |  |  |  |  |  |  |  |
| and Leases and Commercial Foreclosed Real Estate |  | 0.06\% |  | 0.06\% |  | 0.06\% |  | 0.07\% |  | 0.07\% |
|  |  |  |  |  |  |  |  |  |  |  |
| Ratio of Consumer Non-Performing Assets to Total Consumer Loans |  |  |  |  |  |  |  |  |  |  |
| and Leases and Consumer Foreclosed Real Estate |  | 0.10\% |  | 0.11\% |  | 0.11\% |  | 0.13\% |  | 0.15\% |
|  |  |  |  |  |  |  |  |  |  |  |
| Ratio of Non-Performing Assets and Accruing Loans and Leases |  |  |  |  |  |  |  |  |  |  |
| Past Due 90 Days or More to Total Loans and Leases |  |  |  |  |  |  |  |  |  |  |
| and Foreclosed Real Estate |  | 0.13\% |  | 0.14\% |  | 0.13\% |  | 0.14\% |  | 0.16\% |
|  |  |  |  |  |  |  |  |  |  |  |
| Quarter to Quarter Changes in Non-Performing Assets |  |  |  |  |  |  |  |  |  |  |
| Balance at Beginning of Quarter | \$ | 12,124 | \$ | 12,647 | \$ | 13,868 | \$ | 15,493 | \$ | 19,979 |
| Additions |  | 1,116 |  | 552 |  | 704 |  | 489 |  | 2,293 |
| Reductions |  |  |  |  |  |  |  |  |  |  |
| Payments |  | (226) |  | (778) |  | $(1,605)$ |  | (706) |  | $(5,511)$ |
| Return to Accrual Status |  | $(1,527)$ |  | (297) |  | (301) |  | (116) |  | $(1,267)$ |
| Sales of Foreclosed Real Estate |  | - |  | - |  | - |  | $(1,292)$ |  | - |
| Charge-offs / Write-downs |  | (10) |  | - |  | (19) |  | - |  | (1) |
| Total Reductions |  | $(1,763)$ |  | $(1,075)$ |  | $(1,925)$ |  | $(2,114)$ |  | $(6,779)$ |
| Balance at End of Quarter | \$ | 11,477 | \$ | 12,124 | \$ | 12,647 | \$ | 13,868 | \$ | 15,493 |

[^7]Table 12

| (dollars in thousands) | Three Months Ended |  |  |  |  |  | Six Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { June 30, } \\ 2023 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { March 31, } \\ 2023 \end{gathered}$ |  | $\begin{gathered} \hline \text { June 30, } \\ 2022 \end{gathered}$ |  |  | June 30, |  | 2022 |
| Balance at Beginning of Period | \$ | 150,579 | \$ | 151,247 | \$ | 157,264 | \$ | 151,247 | \$ | 164,297 |
|  |  |  |  |  |  |  |  |  |  |  |
| Loans and Leases Charged-Off |  |  |  |  |  |  |  |  |  |  |
| Commercial |  |  |  |  |  |  |  |  |  |  |
| Commercial and Industrial |  | (203) |  | (261) |  | (233) |  | (464) |  | (582) |
| Consumer |  |  |  |  |  |  |  |  |  |  |
| Residential Mortgage |  | (6) |  | - |  | (80) |  | (6) |  | (80) |
| Home Equity |  | (5) |  | (50) |  | (22) |  | (55) |  | (90) |
| Automobile |  | $(1,293)$ |  | $(1,663)$ |  | $(1,157)$ |  | $(2,956)$ |  | $(2,687)$ |
| Other ${ }^{1}$ |  | $(2,004)$ |  | $(2,335)$ |  | $(1,854)$ |  | $(4,339)$ |  | $(3,815)$ |
| Total Loans and Leases Charged-Off |  | $(3,511)$ |  | $(4,309)$ |  | $(3,346)$ |  | $(7,820)$ |  | $(7,254)$ |
| Recoveries on Loans and Leases Previously Charged-Off |  |  |  |  |  |  |  |  |  |  |
| Commercial |  |  |  |  |  |  |  |  |  |  |
| Commercial and Industrial |  | 103 |  | 50 |  | 51 |  | 153 |  | 420 |
| Consumer |  |  |  |  |  |  |  |  |  |  |
| Residential Mortgage |  | 58 |  | 61 |  | 920 |  | 119 |  | 974 |
| Home Equity |  | 578 |  | 184 |  | 416 |  | 762 |  | 931 |
| Automobile |  | 777 |  | 672 |  | 684 |  | 1,449 |  | 1,423 |
| Other ${ }^{1}$ |  | 618 |  | 674 |  | 644 |  | 1,292 |  | 1,389 |
| Total Recoveries on Loans and Leases Previously Charged-Off |  | 2,134 |  | 1,641 |  | 2,715 |  | 3,775 |  | 5,137 |
| Net Charged-Off - Loans and Leases |  | $(1,377)$ |  | $(2,668)$ |  | (631) |  | $(4,045)$ |  | $(2,117)$ |
| Net Charged-Off - Accrued Interest Receivable |  | - |  | - |  | - |  | - |  | (47) |
| Provision for Credit Losses: |  |  |  |  |  |  |  |  |  |  |
| Loans and Leases |  | 3,167 |  | 1,806 |  | $(2,885)$ |  | 4,973 |  | $(7,192)$ |
| Accrued Interest Receivable |  | - |  | - |  | - |  | - |  | (367) |
| Unfunded Commitments |  | (667) |  | 194 |  | 350 |  | (473) |  | (476) |
| Total Provision for Credit Losses |  | 2,500 |  | 2,000 |  | $(2,535)$ |  | 4,500 |  | $(8,035)$ |
| Balance at End of Period | \$ | 151,702 | \$ | 150,579 | \$ | 154,098 | \$ | 151,702 | \$ | $\underline{\text { 154,098 }}$ |
|  |  |  |  |  |  |  |  |  |  |  |
| Components |  |  |  |  |  |  |  |  |  |  |
| Allowance for Credit Losses - Loans and Leases | \$ | 145,367 | \$ | 143,577 | \$ | 148,512 | \$ | 145,367 | \$ | 148,512 |
| Reserve for Unfunded Commitments |  | 6,335 |  | 7,002 |  | 5,586 |  | 6,335 |  | 5,586 |
| Total Reserve for Credit Losses | \$ | 151,702 | \$ | 150,579 | \$ | 154,098 | \$ | 151,702 | \$ | $\underline{154,098}$ |
|  |  |  |  |  |  |  |  |  |  |  |
| Average Loans and Leases Outstanding | \$ | 13,876,754 | \$ | 13,717,483 | \$ | 12,700,825 | \$ | 13,797,559 | \$ | 12,496,747 |
|  |  |  |  |  |  |  |  |  |  |  |
| Ratio of Net Loans and Leases Charged-Off to |  |  |  |  |  |  |  |  |  |  |
| Average Loans and Leases Outstanding (annualized) |  | 0.04\% |  | 0.08\% |  | 0.02\% |  | 0.06\% |  | 0.03\% |
| Ratio of Allowance for Credit Losses to Loans and Leases Outstanding ${ }^{2}$ |  | 1.04\% |  | 1.04\% |  | 1.15\% |  | 1.04\% |  | 1.15\% |
| ${ }^{1}$ Comprised of other revolving credit, installment, and lease financing. <br> ${ }^{2}$ The numerator comprises the Allowance for Credit Losses - Loans and |  |  |  |  |  |  |  |  |  |  |

## Bank of Hawai‘i Corporation and Subsidiaries

Business Segments Selected Financial Information
Table 13a

| (dollars in thousands) |  | Consumer Banking |  | Commercial Banking |  | Treasury and Other |  | Consolidated Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Three Months Ended June 30, 2023 |  |  |  |  |  |  |  |  |
| Net Interest Income (Loss) | \$ | 99,814 | \$ | 53,673 | \$ | $(29,139)$ | \$ | 124,348 |
| Provision for Credit Losses |  | 1,392 |  | (15) |  | 1,123 |  | 2,500 |
| Net Interest Income (Loss) After Provision for Credit Losses |  | 98,422 |  | 53,688 |  | $(30,262)$ |  | 121,848 |
| Noninterest Income |  | 31,944 |  | 7,939 |  | 3,372 |  | 43,255 |
| Noninterest Expense |  | $(81,275)$ |  | $(19,302)$ |  | $(3,459)$ |  | $(104,036)$ |
| Income (Loss) Before Income Taxes |  | 49,091 |  | 42,325 |  | $(30,349)$ |  | 61,067 |
| Provision for Income Taxes |  | $(12,645)$ |  | $(10,710)$ |  | 8,349 |  | $(15,006)$ |
| Net Income (Loss) | \$ | 36,446 | \$ | 31,615 | \$ | $(22,000)$ | \$ | 46,061 |
| Total Assets as of June 30, 2023 | \$ | 8,739,294 | \$ | 5,714,929 | \$ | 10,493,713 | \$ | 24,947,936 |
|  |  |  |  |  |  |  |  |  |
| Three Months Ended June 30, $2022{ }^{1}$ |  |  |  |  |  |  |  |  |
| Net Interest Income | \$ | 76,872 | \$ | 49,791 | \$ | 6,239 | \$ | 132,902 |
| Provision for Credit Losses |  | 632 |  | (1) |  | $(3,131)$ |  | $(2,500)$ |
| Net Interest Income After Provision for Credit Losses |  | 76,240 |  | 49,792 |  | 9,370 |  | 135,402 |
| Noninterest Income |  | 31,868 |  | 8,363 |  | 1,927 |  | 42,158 |
| Noninterest Expense |  | $(82,856)$ |  | $(17,014)$ |  | $(3,069)$ |  | $(102,939)$ |
| Income Before Income Taxes |  | 25,252 |  | 41,141 |  | 8,228 |  | 74,621 |
| Provision for Income Taxes |  | $(6,339)$ |  | $(10,252)$ |  | $(1,168)$ |  | $(17,759)$ |
| Net Income | \$ | 18,913 | \$ | 30,889 | \$ | 7,060 | \$ | 56,862 |
| Total Assets as of June 30, 2022 ${ }^{1}$ | \$ | 8,205,352 | \$ | 5,339,224 | \$ | 9,688,123 | \$ | 23,232,699 |

[^8]| (dollars in thousands) | Consumer <br> Banking | Commercial <br> Banking | Treasury <br> and Other | Consolidated <br> Total |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Six Months Ended June 30, 2023 | $\$$ | 197,822 | $\$$ | 110,378 | $\$$ |
| Net Interest Income (Loss) | 4,061 | $(47,897)$ | $\$$ | 260,303 |  |
| Provision for Credit Losses | 193,761 | 110,394 | $(48,352)$ | 255,803 |  |
| Net Interest Income (Loss) After Provision for Credit Losses | 63,098 | 16,588 | 4,306 | 83,992 |  |
| Noninterest Income | $(166,348)$ | $(39,591)$ | $(10,016)$ | $(215,955)$ |  |
| Noninterest Expense | 90,511 | 87,391 | $(54,062)$ | 123,840 |  |
| Income (Loss) Before Income Taxes | $(23,268)$ | $(21,503)$ | 13,834 | $(30,937)$ |  |
| Provision for Income Taxes | $\$$ | 67,243 | $\$$ | 65,888 | $\$$ |
| Net Income (Loss) | $\$$ | $8,739,294$ | $\$$ | $5,714,929$ | $\$$ |
| Total Assets as of June 30, 2023 |  | $10,493,228)$ | $\$$ | 92,713 | $\$$ |

Six Months Ended June 30, $2022{ }^{1}$

| Net Interest Income | $\$$ | 147,233 | $\$$ | 96,140 | $\$$ | 14,792 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | $\mathbf{\$}$| 258,165 |
| :--- |
| Provision for Credit Losses |

Selected Quarterly Financial Data
Table 14

| (dollars in thousands, except per share amounts) | Three Months Ended |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | June 30,$2023$ |  | $\begin{gathered} \hline \text { March 31, } \\ 2023 \\ \hline \end{gathered}$ |  | $\begin{gathered} \hline \text { December 31, } \\ 2022 \\ \hline \end{gathered}$ |  | $\begin{gathered} \hline \text { September 30, } \\ 2022 \end{gathered}$ |  | June 30,$2022$ |  |
| Quarterly Operating Results |  |  |  |  |  |  |  |  |  |  |
| Interest Income |  |  |  |  |  |  |  |  |  |  |
| Interest and Fees on Loans and Leases | \$ | 144,541 | \$ | 136,501 | \$ | 128,683 | \$ | 115,013 | \$ | 101,663 |
| Income on Investment Securities |  |  |  |  |  |  |  |  |  |  |
| Available-for-Sale |  | 23,301 |  | 23,893 |  | 18,476 |  | 16,995 |  | 17,984 |
| Held-to-Maturity |  | 23,375 |  | 23,948 |  | 23,708 |  | 20,243 |  | 18,838 |
| Deposits |  | 18 |  | 27 |  | 13 |  | 10 |  | 5 |
| Funds Sold |  | 6,395 |  | 3,366 |  | 1,093 |  | 2,335 |  | 719 |
| Other |  | 2,121 |  | 597 |  | 340 |  | 322 |  | 353 |
| Total Interest Income |  | 199,751 |  | 188,332 |  | 172,313 |  | 154,918 |  | 139,562 |
| Interest Expense |  |  |  |  |  |  |  |  |  |  |
| Deposits |  | 53,779 |  | 37,794 |  | 23,494 |  | 10,296 |  | 3,535 |
| Securities Sold Under Agreements to Repurchase |  | 5,436 |  | 5,377 |  | 4,289 |  | 2,745 |  | 2,794 |
| Funds Purchased |  | 184 |  | 704 |  | 318 |  | 40 |  | 57 |
| Short-Term Borrowings |  | 2,510 |  | 3,203 |  | 1,978 |  | - |  | 92 |
| Other Debt |  | 13,494 |  | 5,299 |  | 1,496 |  | 182 |  | 182 |
| Total Interest Expense |  | 75,403 |  | 52,377 |  | 31,575 |  | 13,263 |  | 6,660 |
| Net Interest Income |  | 124,348 |  | 135,955 |  | 140,738 |  | 141,655 |  | 132,902 |
| Provision for Credit Losses |  | 2,500 |  | 2,000 |  | 200 |  | - |  | $(2,500)$ |
| Net Interest Income After Provision for Credit Losses |  | 121,848 |  | 133,955 |  | 140,538 |  | 141,655 |  | 135,402 |
| Noninterest Income |  |  |  |  |  |  |  |  |  |  |
| Trust and Asset Management |  | 11,215 |  | 10,690 |  | 10,652 |  | 10,418 |  | 11,457 |
| Mortgage Banking |  | 1,176 |  | 1,004 |  | 991 |  | 1,002 |  | 1,247 |
| Service Charges on Deposit Accounts |  | 7,587 |  | 7,737 |  | 7,513 |  | 7,526 |  | 7,309 |
| Fees, Exchange, and Other Service Charges |  | 14,150 |  | 13,808 |  | 13,906 |  | 13,863 |  | 14,193 |
| Investment Securities Losses, Net |  | $(1,310)$ |  | $(1,792)$ |  | $(1,124)$ |  | $(2,147)$ |  | $(1,295)$ |
| Annuity and Insurance |  | 1,038 |  | 1,271 |  | 1,087 |  | 1,034 |  | 870 |
| Bank-Owned Life Insurance |  | 2,876 |  | 2,842 |  | 2,475 |  | 2,486 |  | 2,658 |
| Other |  | 6,523 |  | 5,177 |  | 5,672 |  | $(3,522)$ |  | 5,719 |
| Total Noninterest Income |  | 43,255 |  | 40,737 |  | 41,172 |  | 30,660 |  | 42,158 |
| Noninterest Expense |  |  |  |  |  |  |  |  |  |  |
| Salaries and Benefits |  | 56,175 |  | 65,088 |  | 57,639 |  | 59,938 |  | 57,769 |
| Net Occupancy |  | 9,991 |  | 9,872 |  | 9,499 |  | 10,186 |  | 9,930 |
| Net Equipment |  | 10,573 |  | 10,375 |  | 9,942 |  | 9,736 |  | 9,543 |
| Data Processing |  | 4,599 |  | 4,583 |  | 4,579 |  | 4,616 |  | 4,607 |
| Professional Fees |  | 4,651 |  | 3,883 |  | 3,958 |  | 3,799 |  | 3,542 |
| FDIC Insurance |  | 3,173 |  | 3,234 |  | 1,774 |  | 1,680 |  | 1,590 |
| Other |  | 14,874 |  | 14,884 |  | 15,312 |  | 15,794 |  | 15,958 |
| Total Noninterest Expense |  | 104,036 |  | 111,919 |  | 102,703 |  | 105,749 |  | 102,939 |
| Income Before Provision for Income Taxes |  | 61,067 |  | 62,773 |  | 79,007 |  | 66,566 |  | 74,621 |
| Provision for Income Taxes |  | 15,006 |  | 15,931 |  | 17,700 |  | 13,765 |  | 17,759 |
| Net Income | \$ | 46,061 | \$ | 46,842 | \$ | 61,307 | \$ | 52,801 | \$ | 56,862 |
| Preferred Stock Dividends |  | 1,969 |  | 1,969 |  | 1,969 |  | 1,969 |  | 1,969 |
| Net Income Available to Common Shareholders | \$ | 44,092 | \$ | 44,873 | \$ | 59,338 | \$ | 50,832 | \$ | 54,893 |
| Basic Earnings Per Common Share | \$ | 1.12 | \$ | 1.14 | \$ | 1.51 | \$ | 1.28 | \$ | 1.38 |
| Diluted Earnings Per Common Share | \$ | 1.12 | \$ | 1.14 | \$ | 1.50 | \$ | 1.28 | \$ | 1.38 |

## Balance Sheet Totals



[^9]
## Bank of Hawai‘i Corporation and Subsidiaries

## Hawaii Economic Trends

Table 15

| (dollars in millions; jobs in thousands) | Five Months Ended |  |  | Year Ended |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | May 31, 2023 |  |  | December 31, 2022 |  |  |  | December 31, 2021 |  |  |  |
| Hawaii Economic Trends |  |  |  |  |  |  |  |  |  |  |  |
| State General Fund Revenues ${ }^{1}$ | \$ | 4,204.9 | (3.6) | \% | \$ | 9,441.3 | 16.0 | \% | \$8,137.9 | 26.9 | \% |
| General Excise and Use Tax Revenue ${ }^{1}$ |  | 1,916.0 | 9.4 |  |  | 4,263.4 | 18.3 |  | 3,604.3 | 18.6 |  |
| Jobs ${ }^{2}$ |  | 657.4 |  |  |  | 654.5 |  |  | 642.6 |  |  |


|  | June 30, |  | December 31, |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2023 |  | 2022 |  | 2021 |
| Unemployment, seasonally adjusted ${ }^{3}$ |  |  |  |  |  |
| Statewide | 3.0 | \% | 3.7 | \% | 3.2 |
| Honolulu County | 3.1 |  | 3.3 |  | 3.7 |
| Hawaii County | 3.0 |  | 4.7 |  | 1.8 |
| Maui County | 2.5 |  | 4.5 |  | 2.4 |
| Kauai County | 2.6 |  | 4.7 |  | 2.7 |


|  | June 30, |  | December 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (1-year percentage change, except months of inventory) | 2023 |  | 2022 |  | 2021 |  |  |  |
| Housing Trends (Single Family Oahu) ${ }^{4}$ |  |  |  |  |  |  |  |  |
| Median Home Price | (5.5) | \% | 11.6 | \% | 19.3 | \% | 5.2 | \% |
| Home Sales Volume (units) | (34.6) | \% | (23.2) | \% | 17.9 | \% | 2.3 | \% |
| Months of Inventory | 2.6 |  | 2.1 |  | 0.8 |  | 1.4 |  |


| (in thousands) | Monthly Visitor Arrivals, Not Seasonally Adjusted | Percentage Change from Previous Year |
| :---: | :---: | :---: |
| Tourism ${ }^{5}$ |  |  |
| May 31, 2023 | 790.5 | 2.1 \% |
| April 30, 2023 | 806.2 | (0.4) |
| March 31, 2023 | 892.2 | 13.6 |
| February 28, 2023 | 733.6 | 17.6 |
| January 31, 2023 | 775.1 | 36.7 |
| December 31, 2022 | 858.1 | 14.0 |
| November 30, 2022 | 725.5 | 18.2 |
| October 31, 2022 | 726.1 | 31.8 |
| September 30, 2022 | 691.8 | 37.1 |
| August 31, 2022 | 829.7 | 14.8 |
| July 31, 2022 | 919.2 | 4.5 |
| June 30, 2022 | 841.8 | 6.4 |
| May 31, 2022 | 774.1 | 22.9 |
| April 30, 2022 | 809.6 | 67.3 |
| March 31, 2022 | 785.7 | 78.7 |
| February 28, 2022 | 623.7 | 165.1 |
| January 31, 2022 | 567.2 | 229.8 |
| December 31,2021 | 752.8 | 219.3 |
| November 30, 2021 | 614.0 | 234.1 |
| October 31, 2021 | 550.8 | 618.2 |
| September 30, 2021 | 504.6 | 2,641.0 |
| August 31, 2021 | 723.0 | 2,995.6 |
| July 31, 2021 | 879.6 | 3,798.4 |
| June 30, 2021 | 791.1 | 4,534.7 |
| May 31, 2021 | 629.7 | 6,807.4 |

[^10]
## Bank of Hawai'i Corporation second quarter 2023 financial report

July 24, 2023

## disclosure

## forward-looking statements

this presentation, and other statements made by the Company in connection with it, may contain forward-looking statements concerning, among other things, forecasts of our financial results and condition, expectations for our operations and business prospects, and our assumptions used in those forecasts and expectations. we have
not committed to update forward-looking statements to reflect later events or circumstances

## quality balance sheet performance

## strong liquidity

low risk balance sheet construct

## earnings highlights

- total deposits increased 0.1\%
- growth attributed to increase in core customer deposits
- loans and leases increased $0.7 \%$
- $\quad \$ 1.7$ billion in cash \& cash equivalents
- $\$ 8.5$ billion in readily available liquidity
- readily available liquidity exceeds uninsured deposits
- 0.04\% net charge-off rate
- $0.08 \%$ non-performing assets level
- $79 \%$ of loan portfolio real-estate secured with combined wtd avg LTV of $55 \%$
- commercial real estate (CRE) portfolio comprises $27 \%$ of total loans with wtd avg LTV of $56 \%$
- \$1.12 earnings per diluted share
- $1.08 \%$ total average cost of deposits
- $\$ 104.0$ million noninterest expense
- $14.95 \%$ return on average common equity
through our 125 year history in the islands, Bank of Hawai'i has developed an exceptionally seasoned deposit base, built one relationship at a time, over many years, and in neighborhoods and communities we understand
$\checkmark$ unique marketplace
$\checkmark$ diversified
$\checkmark$ tenured


## unique deposit market



## q1 2023 change in deposit balances


five largest hawai'i banks ${ }^{(2)}$

-0.9\%
(1) compares $3 / 29 / 23$ vs. 12/28/22; small banks data derived from H. 8 Assets and Liabilities of Commercial Banks in the United States, Table 9 Assets and Liabilities of Small Domestically Charted Commercial Banks in the United States, not seasonally adjusted
(2) includes: First Hawaiian Bank, Bank of Hawai'i, American Savings Bank, Central Pacific Bank, and Territorial Savings Bank

# majority of deposits insured or collateralized 



## diversified deposit base

## hh Bank of Hawaií

Corporation


## tenured deposit base



## deposit balances

\$ in billions


## cost of funds interest-bearing deposits



## cost of funds total deposit costs



## deposit beta performance

Corporation


## readily available liquidity

Bank of Hawai'i carries substantial liquidity lines and equivalents for both day-to-day operational purposes as well as for liquidity backstop purposes


## credit performance

## lending philosophy

we lend in markets we know
\& to long-standing relationships we understand


## de-risking the balance sheet



## historical net charge-off rates

lower net charge offs through different economic cycles
annual net charge-off rate


## Ioan portfolio

$79 \%$ of portfolio secured with real estate with combined weighted average loan to value of $55 \%$

## 40\% commercial

- $72 \%$ real estate secured
- wtd avg LTV 56\%
- $56 \%$ w/ BOH $\geq 10$ yrs
- avg bal \$0.7MM



## 60\% consumer

- $84 \%$ real estate secured
- wtd avg LTV 54\%
- $57 \% \mathrm{w} / \mathrm{BOH} \geq 10 \mathrm{yrs}$
- avg bal $\$ 0.07 \mathrm{MM}$


# commercial real estate (CRE) 



| asset type | \% total loans | wtd avg LTV |
| :--- | ---: | ---: |
| multi-family | $6.5 \%$ | $59 \%$ |
| industrial | $5.5 \%$ | $56 \%$ |
| retail | $5.2 \%$ | $55 \%$ |
| lodging | $4.1 \%$ | $53 \%$ |
| office | $2.7 \%$ | $56 \%$ |
| specialty | $2.9 \%$ | $53 \%$ |
| other | $0.6 \%$ | $48 \%$ |
| total CRE | $\mathbf{2 7 . 3} \%$ | $\mathbf{5 6 \%}$ |

## CRE scheduled maturities

10\% maturing prior to 2025

scheduled maturity



## CRE office

$3 \%$ of total loans
scheduled maturity



- $56 \%$ wtd avg LTV
- \$1.7MM average exposure
- $26 \%$ CBD (Downtown Honolulu)
- 63\% wtd avg LTV
- 47\% with repayment guaranties
- 3\% maturing prior to 2025


## CRE tail risk


construction

## $2 \%$ of total loans

## credit quality

net charge-offs

delinquencies


## non-performing assets


criticized


* 75\% of total criticized in CRE with 57\% wtd avg LTV


## financial update

\$ in millions


- NII and NIM challenges from inverted yield curve and higher short term rates
- deposit rates and betas remain well below peers
- \$1.7 billion in cash \& cash equivalents reduced NIM by approximately 4 bps
projected repricing, maturities \& prepayments (\$ in billions)



[^11]
## noninterest income

\$ in millions


## stable core noninterest income from diverse sources

## noninterest expense

\$ in millions

## disciplined expense management in challenging operating environment




## financial summary

\$ in millions, except per share amounts


## capital



## takeaways

$\checkmark$ unique and competitively advantageous deposit market
$\checkmark$ high quality deposit base
$\checkmark$ market leading cost of deposits
$\checkmark$ high quality assets
$\checkmark$ exceptional credit quality
$\checkmark$ strong risk-based capital

Ah Bank of Hawaií
Corporation

Q \& A

Ah Bank of Hawaií
Corporation

## appendix

## Ioan to deposit ratio


experience \& forecast


$\square$ Hawaii unemployment
Hawaii unemployment forecast
_ national unemployment

## visitor arrivals

monthly by market, indexed to January 2017

_total _domestic _Japan -other

## revenue per available room

revenue per available room (RevPAR)


## stable real estate prices

## single family homes

condominiums

June 2023 June 2022 June $2019 \underline{\Delta}$ June $2022 \underline{\Delta}$ June 2019 June 2023 June $2022 \underline{\text { June } 2019 ~ \Delta ~ J u n e ~} 2022$ Dune 2019

| median |
| :--- |
| sales price |
| (000s) |$\$ 1,050$


[^0]:    Efficiency ratio is defined as noninterest expense divided by total revenue (net interest income and total noninterest income).
    ${ }^{2}$ Net interest margin is defined as net interest income, on a taxable-equivalent basis, as a percentage of average earning assets.
    ${ }^{3}$ Dividend payout ratio is defined as dividends declared per common share divided by basic earnings per common share
    ${ }^{4}$ The numerator comprises the Allowance for Credit Losses - Loans and Leases.
    ${ }^{5}$ Regulatory capital ratios as of June 30, 2023 are preliminary.
    ${ }^{6}$ Tangible common equity to tangible assets and tangible common equity to risk-weighted assets are Non-GAAP financial measures
    Tangible common equity is defined by the Company as common shareholders' equity minus goodwill.
    See Table 2 "Reconciliation of Non-GAAP Financial Measures".

[^1]:    ${ }^{1}$ Regulatory capital ratios as of June 30, 2023 are preliminary.

[^2]:    Due to rounding, the amounts presented in this table may not tie to other amounts presented elsewhere in this report
    ${ }^{2}$ Interest income includes taxable-equivalent basis adjustments, based upon a federal statutory tax rate of $21 \%$, of $\$ 471,000, \$ 495,000$, and $\$ 221,000$
    for the three months ended June 30, 2023, March 31, 2023, and June 30, 2022, respectively.
    ${ }^{3}$ Non-performing loans and leases are included in the respective average loan and lease balances. Income, if any, on such loans and leases is recognized on a cash basis
    ${ }^{4}$ Comprised of other consumer revolving credit, installment, and consumer lease financing.

[^3]:    ${ }^{1}$ Due to rounding, the amounts presented in this table may not tie to other amounts presented elsewhere in this report
    ${ }^{2}$ Interest income includes taxable-equivalent basis adjustments, based upon a federal statutory tax rate of $21 \%$, of $\$ 966,000$ and $\$ 475,000$ for the six months ended June 30, 2023 and June 30, 2022, respectively.
    ${ }^{3}$ Non-performing loans and leases are included in the respective average loan and lease balances. Income, if any, on such loans and leases is recognized on a cash basis.
    ${ }^{4}$ Comprised of other consumer revolving credit, installment, and consumer lease financing.

[^4]:    ${ }^{1}$ The change in interest income and expense not solely due to changes in volume or rate has been allocated on a pro-rata basis to the volume and rate columns.
    ${ }^{2}$ Comprised of other consumer revolving credit, installment, and consumer lease financing.

[^5]:    ${ }^{1}$ The change in interest income and expense not solely due to changes in volume or rate has been allocated on a pro-rata basis to the volume and rate columns.
    ${ }^{2}$ Comprised of other consumer revolving credit, installment, and consumer lease financing.

[^6]:    ${ }^{1}$ The change in interest income and expense not solely due to changes in volume or rate has been allocated on a pro-rata basis to the volume and rate columns.
    ${ }^{2}$ Comprised of other consumer revolving credit, installment, and consumer lease financing.

[^7]:    Comprised of other revolving credit, installment, and lease financing.

[^8]:    ${ }^{1}$ Certain prior period information has been reclassified to conform to current presentation.

[^9]:    Efficiency ratio is defined as noninterest expense divided by total revenue (net interest income and noninterest income).
    ${ }^{2}$ Net interest margin is defined as net interest income, on a taxable-equivalent basis, as a percentage of average earning assets.

[^10]:    ${ }^{1}$ Source: Hawaii Department of Business, Economic Development \& Tourism
    ${ }^{2}$ Source: U.S. Bureau of Labor Statistics
    ${ }^{3}$ Source: University of Hawaii Economic Research Organization (UHERO)
    ${ }^{4}$ Source: Honolulu Board of Realtors
    ${ }^{5}$ Source: Hawaii Tourism Authority

[^11]:    note: numbers may not add up due to rounding, loans repricing includes $\$ 200.0$ million of fixed rate loans swapped to floating rate loans,

