

- Diluted Earnings Per Common Share \$1.12
- Net Income \$46.1 Million
- Total Deposits Up 0.1% Linked Quarter
- Immediately Available Liquidity Increased to \$8.5 Billion
- Board of Directors Declares Dividend of \$0.70 Per Common Share

FOR IMMEDIATE RELEASE

HONOLULU, HI (July 24, 2023) -- Bank of Hawai'i Corporation (NYSE: BOH) today reported diluted earnings per common share of \$1.12 for the second quarter of 2023, compared with diluted earnings per common share of \$1.14 in the previous quarter and \$1.38 in the same quarter of 2022. Net income for the second quarter of 2023 was \$46.1 million, down 1.7% from the previous quarter and down 19.0% from the same quarter of 2022. The return on average common equity for the second quarter of 2023 was 14.95% compared with 15.79% in the previous quarter and 18.19% in the same quarter of 2022.

"Bank of Hawai'i delivered solid financial results in the second quarter of 2023," said Peter Ho, Chairman, President, and CEO. "Our brand strength, built through 125 years of building lasting and longstanding relationships with the consumers, businesses and municipalities of Hawai'i, helped us deliver yet another quarter of stable deposit performance. Total deposits were up modestly from a quarter ago. We also added additional liquidity to the balance sheet with cash and other immediately available borrowing lines growing to \$8.5 billion at quarter end. Loans grew 0.7% with growth coming from both our consumer and commercial businesses. Credit quality remained pristine with non-performing assets of 0.08% at quarter end and net charge offs of 0.04% in the quarter. CRE loans and office CRE loans were 27.3% and 2.7% of total loans at quarter end with both categories having weighted average LTVs of 56%. Scheduled maturities for CRE loans and office CRE loans total 10% and 3% respectively through 2024. Finally, our capital position improved in the quarter, as measured by CET 1, Tier 1 Capital, Total Capital and Tier 1 Leverage."

Financial Highlights

Net interest income for the second quarter of 2023 was \$124.3 million, a decrease of 8.5% from the previous quarter and a decrease of 6.4% from the same quarter of 2022. The decrease in net interest income in the second quarter of 2023 was primarily due to higher funding costs, partially offset by higher earning asset yields.

Net interest margin was 2.22% in the second quarter of 2023, a decrease of 25 basis points from the previous quarter and from the same quarter of 2022. The decrease in net interest margin was due to higher funding costs and increased liquidity, partially offset by higher earning asset yields.

The average yield on loans and leases was 4.19% in the second quarter of 2023, up 16 basis points from the prior quarter and up 98 basis points from the same quarter of 2022. The average yield on total earning assets was 3.56% in the second quarter of 2023, up 14 basis points from the prior quarter and up 96 basis points from the same quarter of 2022. The average cost of interest-bearing deposits was 1.54% in the second quarter of 2023, up 45 basis points from the prior quarter and up 143 basis points from the same quarter of 2022. The average cost of total deposits, including noninterest-bearing deposits, was 1.08%, up 33 basis points from the prior quarter and up 101 basis points from the same quarter of 2022. The changes in yields and rates over the linked quarter and year over year period reflected the higher rate environment, including higher benchmark interest rates.

Noninterest income was \$43.3 million in the second quarter of 2023, an increase of 6.2% from the previous quarter and an increase of 2.6% from the same period in 2022. Noninterest income in the second quarter of 2023 included \$1.5 million from the sale of a low-income housing tax credit investment, while noninterest income in the first quarter of 2023 included a negative adjustment of \$0.6 million related to a change in the Visa Class B conversion ratio. Adjusted noninterest income in the second quarter of 2023 was \$41.7 million, up 1.0% from adjusted noninterest income in the prior quarter and down 1.0% from the same period in 2022.

Noninterest expense was \$104.0 million in the second quarter of 2023, a decrease of 7.0% from the previous quarter and an increase of 1.1% from the same quarter of 2022. Noninterest expense in the first quarter of 2023 included seasonal payroll expenses of approximately \$4.0 million and separation expenses of \$3.1 million. Adjusted for these items in the prior quarter, noninterest expense decreased by 0.8% quarter over quarter.

The effective tax rate for the second quarter of 2023 was 24.57% compared with 25.38% in the previous quarter and 23.80% during the same quarter of 2022. The decrease in the effective tax rate on a linked quarter basis was mainly due to an unfavorable discrete tax item in the first quarter and an increase in benefits from tax credit investments in the current quarter. The year over year increase was primarily due to lower benefits from tax credit investments and benefits from leveraged leases that have since been terminated which were included in the effective tax rate for the second quarter of 2022.

Asset Quality

The Company's overall asset quality remained strong during the second quarter of 2023. Provision for credit losses for the second quarter of 2023 was \$2.5 million compared with \$2.0 million in the previous quarter and a net benefit of \$2.5 million in the same quarter of 2022.

Total non-performing assets were \$11.5 million at June 30, 2023, down \$0.6 million from March 31, 2023 and down \$4.0 million from June 30, 2022. Non-performing assets as a percentage of total loans and leases and foreclosed real estate were 0.08% at the end of the quarter, a decrease of 1 basis point from the end of the prior quarter and a decrease of 4 basis points from the same quarter of 2022.

Net loan and lease charge-offs during the second quarter of 2023 were \$1.4 million or 4 basis points annualized of total average loans and leases outstanding. Net loan and lease charge-offs for the second quarter of 2023 were comprised of charge-offs of \$3.5 million partially offset by recoveries of \$2.1 million. Compared to the prior quarter, net loan and lease charge-offs decreased by \$1.3 million or 4 basis points annualized on total average loans and leases outstanding. Compared to the same quarter of 2022, net loan and lease charge-offs increased by \$0.7 million or 2 basis points annualized on total average loans and leases outstanding.

The allowance for credit losses on loans and leases was \$145.4 million at June 30, 2023, an increase of \$1.8 million from March 31, 2023 and a decrease of \$3.1 million from June 30, 2022. The ratio of the allowance for credit losses to total loans and leases outstanding was 1.04% at the end of the quarter, flat from the end of the prior quarter and down 10 basis points from the end of the same quarter of 2022.

Balance Sheet

Total assets were \$24.9 billion at June 30, 2023, an increase of 4.2% from March 31, 2023 and an increase of 7.4% from June 30, 2022, primarily due to growth in our earning assets.

Total funds sold and cash and due from banks was \$1.7 billion at June 30, 2023, an increase of \$1.1 billion from March 31, 2023 and \$0.8 billion from June 30, 2022 and represented 6.7% of total assets. The growth was due to an increase in short-duration term funding of \$1.3 billion that enhanced on balance sheet liquidity and provides a hedge against rising short-term rates.

The investment securities portfolio was \$7.9 billion at June 30, 2023, a decrease of 3.2% from March 31, 2023 and a decrease of 4.9% from June 30, 2022. These decreases were due to cashflows from the portfolio not being reinvested into securities. The investment portfolio remains largely comprised of securities issued by U.S. government agencies and U.S. government-sponsored enterprises.

Total loans and leases were \$13.9 billion at June 30, 2023, an increase of 0.7% from March 31, 2023 and an increase of 7.4% from June 30, 2022. Total commercial loans were \$5.6 billion at June 30, 2023, an increase of 0.8% from the prior quarter and an increase of 8.9% from the same quarter of 2022. The increase from the same period in 2022 was primarily due to an increase in our commercial mortgage and commercial and industrial portfolios. Total consumer loans were \$8.3 billion as of June 30, 2023, an increase of 0.5% from the prior quarter and 6.5% from the same period in 2022, primarily driven by increases in our residential mortgage and home equity portfolios.

Total deposits were \$20.5 billion at June 30, 2023, an increase of 0.1% from March 31, 2023 and a decrease of 2.5% from June 30, 2022. Noninterest-bearing deposits made up 29% of total deposit balances as of June 30, 2023, down from 31% as of March 31, 2023 and 35% as of June 30, 2022. Average deposits were \$20.0 billion for the second quarter of 2023, down 2.0% from \$20.4 billion in the prior quarter, and down 2.7% from the second quarter of 2022. As of June 30, 2023 insured and collateralized deposits represent 61% of total deposit balances, up from 58% as of March 31, 2023 and 57% as of June 30, 2022.

Capital and Dividends

The Company's capital levels remain well above regulatory well-capitalized minimums.

The Tier 1 Capital Ratio was 12.21% at June 30, 2023 compared with 12.10% at March 31, 2023 and 13.01% at June 30, 2022. The Tier 1 Leverage Ratio was 7.21% at June 30, 2023 compared with 7.19% at March 31, 2023 and 7.29% at June 30, 2022. The increase from the prior quarter was due to an increase in Tier 1 capital as a result of retained earnings growth partially offset by an increase in risk-weighted and average total assets, as a result of loan growth and increased liquidity over the period. The decrease from the same period in 2022 in the Tier 1 Capital Ratio was due to an increase in risk-weighted assets, and the decline in the Tier 1 Leverage Ratio was due to an increase in average total assets, both as a result of increased liquidity and loan growth over the period.

No shares of common stock were repurchased under the share repurchase program in the second quarter of 2023. Total remaining buyback authority under the share repurchase program was \$126.0 million at June 30, 2023.

The Company's Board of Directors declared a quarterly cash dividend of \$0.70 per share on the Company's outstanding common shares. The dividend will be payable on September 15, 2023 to shareholders of record at the close of business on August 31, 2023.

On July 7, 2023, the Board of Directors declared the quarterly dividend payment of \$10.94 per share, equivalent to \$0.2735 per depositary share, on its preferred stock. The depositary shares representing the Series A Preferred Stock are traded on the NYSE under the symbol "BOH.PRA." The dividend will be payable on August 1, 2023 to shareholders of record of the preferred stock as of the close of business on July 17, 2023.

Conference Call Information

The Company will review its second quarter financial results today at 8:00 a.m. Hawaii Time (2:00 p.m. Eastern Time). The live call, including a slide presentation, will be accessible on the investor relations link of Bank of Hawai'i Corporation's website, <u>www.boh.com</u>. The webcast can be accessed via the link: <u>https://register.vevent.com/register/BIa86de171556d47818c0a5a7106c5f8bd</u>. A replay of the conference call will be available for one year beginning approximately 11:00 a.m. Hawaii Time on Monday, July 24, 2023. The replay will be accessible via the same link. In addition, the replay will be available on the Company's website, <u>www.boh.com</u>.

Forward-Looking Statements

This news release, and other statements made by the Company in connection with it may contain "forward-looking statements" (as defined in the Private Securities Litigation Reform Act of 1995) that involve risks and uncertainties that could cause results to be materially different from expectations. Forecasts of our financial results and condition, expectations for our operations and business prospects, and our assumptions used in those forecasts and expectations are examples of certain of these forward-looking statements. Do not unduly rely on forward-looking statements. Actual results might differ significantly from our forecasts and expectations because of a variety of factors. More information about these factors is contained in Bank of Hawai'i Corporation's Annual Report on Form 10-K for the year ended December 31, 2022 and its Form 10-Q for the fiscal quarter ended March 31, 2023, which were filed with the U.S. Securities and Exchange Commission. These forward-looking statements are not guarantees of future performance and speak only as of the date made, and, except as required by law, the Company undertakes no obligation to update or revise any forward-looking statements to reflect subsequent events, new information or future circumstances.

Bank of Hawai'i Corporation is an independent regional financial services company serving businesses, consumers, and governments in Hawaii and the West Pacific. The Company's principal subsidiary, Bank of Hawai'i, was founded in 1897. For more information about Bank of Hawai'i Corporation, see the Company's web site, <u>www.boh.com</u>. Bank of Hawai'i Corporation is a trade name of Bank of Hawaii Corporation.

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		Thre	e Months End	led					Ended
	June 30,		March 31,		June 30,			ne 30,	
dollars in thousands, except per share amounts)	 2023		2023		2022		2023		2022
For the Period:									
Operating Results									
Net Interest Income	\$ 124,348	\$	135,955		\$ 132,902	\$	260,303	\$	258,165
Provision for Credit Losses	2,500		2,000		(2,500)		4,500		(8,000)
Fotal Noninterest Income	43,255		40,737		42,158		83,992		85,709
Fotal Noninterest Expense	104,036		111,919		102,939		215,955		206,813
Pre-Provision Net Revenue	63,567		64,773		72,121		128,340		137,061
Net Income	46,061		46,842		56,862		92,903		111,696
Net Income Available to Common Shareholders	44.092		44,873		54,893		88,965		107,758
Basic Earnings Per Common Share	1.12		1.14		1.38		2.27		2.71
Diluted Earnings Per Common Share	1.12		1.14		1.38		2.26		2.70
Dividends Declared Per Common Share	0.70		0.70		0.70		1.40		1.40
Performance Ratios									
Return on Average Assets	0.77	%	0.80	%	1.00	%	0.78	%	0.98
Return on Average Shareholders' Equity	13.55	/0	14.25	/0	16.40	70	13.90	/0	15.23
Return on Average Common Equity	14.95		15.79		18.19		15.36		16.73
Efficiency Ratio 1	62.07		63.34		58.80		62.72		60.14
Net Interest Margin ²	2.22		2.47		2.47		2.34		2.41
Dividend Payout Ratio ³	62.50		61.40		50.72		61.67		51.66
Average Shareholders' Equity to Average Assets	5.65		5.59		6.08		5.62		6.47
Average Balances									
Average Loans and Leases	\$ 13,876,754	\$	13,717,483		\$ 12,700,825	\$	13,797,559	\$	12,496,747
Average Assets	24,114,443		23,865,478		22,891,262		23,990,649		22,869,496
Average Deposits	20,018,601		20,430,882		20,569,363		20,223,603		20,498,115
Average Shareholders' Equity	1,363,059		1,332,889		1,390,653		1,348,057		1,479,197
Per Share of Common Stock									
Book Value	\$ 29.66	\$	29.62		\$ 29.09	\$	29.66	\$	29.09
Fangible Book Value	28.87		28.83		28.30		28.87		28.30
Market Value									
Closing	41.23		52.08		74.40		41.23		74.40
High	52.37		81.73		84.93		81.73		92.38
Low	30.83		34.71		70.97		30.83		70.97
2011	50.05					_			
			June 30, 2023		March 31, 2023	Ľ	ecember 31, 2022		June 30, 2022
As of Period End:									
Balance Sheet Totals									
Balance Sheet Totals		\$	13,914,889		\$ 13,824,522	\$	13,646,420	\$	12,951,573
Balance Sheet Totals .oans and Leases		\$	13,914,889 24,947,936		\$ 13,824,522 23,931,977	\$	13,646,420 23,606,877	\$	12,951,573 23,232,699
Balance Sheet Totals Loans and Leases Fotal Assets		\$				\$		\$	
Balance Sheet Totals Loans and Leases Fotal Assets Fotal Deposits		\$	24,947,936		23,931,977	\$	23,606,877	\$	23,232,699
Balance Sheet Totals Loans and Leases Fotal Assets Fotal Deposits Dther Debt		\$	24,947,936 20,508,615		23,931,977 20,491,300	\$	23,606,877 20,615,696	\$	23,232,699 21,025,681
Balance Sheet Totals Loans and Leases Fotal Assets Fotal Deposits Other Debt Fotal Shareholders' Equity		\$	24,947,936 20,508,615 1,760,243		23,931,977 20,491,300 510,269	\$	23,606,877 20,615,696 410,294	\$	23,232,699 21,025,681 10,343
As of Period End: Balance Sheet Totals Loans and Leases Total Assets Total Deposits Dther Debt Total Shareholders' Equity Asset Quality Non-Performing Assets			24,947,936 20,508,615 1,760,243 1,358,279		23,931,977 20,491,300 510,269 1,354,430		23,606,877 20,615,696 410,294 1,316,995		23,232,699 21,025,681 10,343 1,348,746
Balance Sheet Totals Loans and Leases Fotal Assets Fotal Deposits Other Debt Fotal Shareholders' Equity Asset Quality Non-Performing Assets		\$	24,947,936 20,508,615 1,760,243 1,358,279 11,477		23,931,977 20,491,300 510,269 1,354,430 \$ 12,124	\$	23,606,877 20,615,696 410,294 1,316,995 12,647	\$	23,232,699 21,025,681 10,343 1,348,746 15,493
Balance Sheet Totals Loans and Leases Fotal Assets Fotal Deposits Other Debt Fotal Shareholders' Equity Asset Quality			24,947,936 20,508,615 1,760,243 1,358,279		23,931,977 20,491,300 510,269 1,354,430	\$	23,606,877 20,615,696 410,294 1,316,995	\$	23,232,699 21,025,681 10,343 1,348,746 15,493 148,512
Balance Sheet Totals Loans and Leases Fotal Assets Fotal Deposits Other Debt Fotal Shareholders' Equity Asset Quality Non-Performing Assets Nllowance for Credit Losses - Loans and Leases Allowance to Loans and Leases Outstanding ⁴			24,947,936 20,508,615 1,760,243 1,358,279 11,477 145,367		23,931,977 20,491,300 510,269 1,354,430 \$ 12,124 143,577	\$	23,606,877 20,615,696 410,294 1,316,995 12,647 144,439	\$	23,232,699 21,025,681 10,343 1,348,746 15,493 148,512
Balance Sheet Totals Loans and Leases Fotal Assets Fotal Deposits Dther Debt Fotal Shareholders' Equity Asset Quality Non-Performing Assets Nllowance for Credit Losses - Loans and Leases Allowance to Loans and Leases Outstanding ⁴ Capital Ratios ⁵			24,947,936 20,508,615 1,760,243 1,358,279 11,477 145,367	%	23,931,977 20,491,300 510,269 1,354,430 \$ 12,124 143,577	\$	23,606,877 20,615,696 410,294 1,316,995 12,647 144,439	\$	23,232,699 21,025,681 10,343 1,348,746 15,493 148,512 1.15
Balance Sheet Totals Loans and Leases Fotal Assets Fotal Deposits Vither Debt Fotal Shareholders' Equity Asset Quality Non-Performing Assets Nllowance for Credit Losses - Loans and Leases Allowance to Loans and Leases Outstanding ⁴ Capital Ratios ⁵ Common Equity Tier 1 Capital Ratio			24,947,936 20,508,615 1,760,243 1,358,279 11,477 145,367 1.04	%	23,931,977 20,491,300 510,269 1,354,430 \$ 12,124 143,577 1.04	\$	23,606,877 20,615,696 410,294 1,316,995 12,647 144,439 1.06	\$	23,232,699 21,025,681 10,343 1,348,746 15,493
Balance Sheet Totals Loans and Leases Fotal Assets Fotal Deposits Other Debt Fotal Shareholders' Equity Asset Quality Non-Performing Assets Allowance for Credit Losses - Loans and Leases Nolwance to Loans and Leases Outstanding ⁴ Capital Ratios ⁵ Common Equity Tier 1 Capital Ratio Fire 1 Capital Ratio			24,947,936 20,508,615 1,760,243 1,358,279 11,477 145,367 1.04 11.00 12.21	%	23,931,977 20,491,300 510,269 1,354,430 \$ 12,124 143,577 1.04 10.88 12.10	\$	23,606,877 20,615,696 410,294 1,316,995 12,647 144,439 1.06 10,92 12,15	\$	23,232,699 21,025,681 10,343 1,348,746 15,493 148,512 1.15 11.66 13.01
Balance Sheet Totals Joans and Leases Total Assets Total Deposits Total Deposits Total Deposits Total Deposits Total Deposits Total Deposits State Apple State Total Shareholders' Equity Asset Quality Non-Performing Assets Nowance for Credit Losses - Loans and Leases Nulowance to Loans and Leases Outstanding ⁴ Capital Ratios ⁵ Common Equity Tier 1 Capital Ratio Tier 1 Capital Ratio Total Capital Ratio			24,947,936 20,508,615 1,760,243 1,358,279 11,477 145,367 1.04 11.00 12.21 13.24	%	23,931,977 20,491,300 510,269 1,354,430 \$ 12,124 143,577 1.04 \$ 10.88 12,10 13,13	\$	23,606,877 20,615,696 410,294 1,316,995 12,647 144,439 1.06 	\$	23,232,699 21,025,681 10,343 1,348,746 15,493 148,512 1.15 11.66 13.01 14.14
Balance Sheet Totals Joans and Leases Total Assets Total Deposits Total Deposits Total Deposits Total Shareholders' Equity Asset Quality Non-Performing Assets Vilowance for Credit Losses - Loans and Leases Vilowance to Loans and Leases Outstanding ⁴ Capital Ratios ⁵ Common Equity Tier 1 Capital Ratio Total Capital Ratio Total Capital Ratio Total Capital Ratio			24,947,936 20,508,615 1,760,243 1,358,279 11,477 145,367 1.04 11.00 12.21 13.24 7.21	%	23,931,977 20,491,300 510,269 1,354,430 \$ 12,124 143,577 1.04 10.88 12.10 13.13 7.19	\$	23,606,877 20,615,696 410,294 1,316,995 12,647 144,439 1.06 10,92 12,15 13,17 7,37	\$	23,232,699 21,025,681 10,343 1,348,746 15,493 148,512 1.15 111.66 13.01 14.14 7.29
Balance Sheet Totals Loans and Leases 'otal Assets 'otal Deposits 'otal Deposits 'otal Deposits 'otal Shareholders' Equity Asset Quality Non-Performing Assets Nowance for Credit Losses - Loans and Leases Vilowance to Loans and Leases Outstanding ⁴ Capital Ratios ⁵ Common Equity Tier 1 Capital Ratio 'ier 1 Capital Ratio 'otal Capital Ratio 'ier 1 Leverage Ratio 'otal Shareholders' Equity to Total Assets			24,947,936 20,508,615 1,760,243 1,358,279 11,477 145,367 1.04 11.00 12.21 13.24 7.21 5.44	%	23,931,977 20,491,300 510,269 1,354,430 \$ 12,124 143,577 1.04 10.88 12.10 13.13 7.19 5.66	\$	23,606,877 20,615,696 410,294 1,316,995 12,647 144,439 1.06 10,92 12,15 13,17 7,37 5,58	\$	23,232,699 21,025,681 10,343 1,348,746 15,493 148,512 1.15 111.66 13.01 14.14 7.29 5.81
Balance Sheet Totals Loans and Leases Fotal Assets Fotal Deposits Other Debt Fotal Shareholders' Equity Asset Quality Non-Performing Assets Allowance for Credit Losses - Loans and Leases Allowance to Loans and Leases Outstanding ⁴ Capital Ratios ⁵ Common Equity Tier 1 Capital Ratio Fotal Shareholders' Equity to Total Assets Fangible Common Equity to Tangible Assets ⁶			24,947,936 20,508,615 1,760,243 1,358,279 11,477 145,367 1.04 11.00 12.21 13.24 7.21 5.44 4.60	%	23,931,977 20,491,300 510,269 1,354,430 \$ 12,124 143,577 1.04 10.88 12.10 13.13 7.19 5.66 4.78	\$	23,606,877 20,615,696 410,294 1,316,995 12,647 144,439 1.06 10,92 12,15 13,17 7,37 5,58 4,69	\$	23,232,699 21,025,681 10,343 1,348,746 15,493 148,512 1.15 11.66 13.01 14.14 7.29 5.81 4.90
Balance Sheet Totals Joans and Leases Total Assets Total Deposits Total Deposits Total Deposits Total Deposits Total Deposits Total Deposits Total Shareholders' Equity Asset Quality Non-Performing Assets Non-Performing Assets Nowance for Credit Losses - Loans and Leases Nowance to Loans and Leases Outstanding ⁴ Capital Ratios ⁵ Common Equity Tier 1 Capital Ratio Tier 1 Capital Ratio Total Capital Ratio Total Capital Ratio Total Assets Total Assets Total Shareholders' Equity to Total Assets Toragible Common Equity to Risk-Weighted Assets ⁶ Toragible Common Equity to Risk-Weighted Assets ⁶			24,947,936 20,508,615 1,760,243 1,358,279 11,477 145,367 1.04 11.00 12.21 13.24 7.21 5.44	%	23,931,977 20,491,300 510,269 1,354,430 \$ 12,124 143,577 1.04 10.88 12.10 13.13 7.19 5.66	\$	23,606,877 20,615,696 410,294 1,316,995 12,647 144,439 1.06 10,92 12,15 13,17 7,37 5,58	\$	23,232,699 21,025,681 10,343 1,348,746 15,493 148,512 1.15 111.66 13.01 14.14 7.29 5.81
Balance Sheet Totals Joans and Leases Total Assets Total Deposits Total Deposits Total Deposits Total Shareholders' Equity Asset Quality Non-Performing Assets Non-Performing Assets Non-Performing Assets Nowance for Credit Losses - Loans and Leases Nowance to Loans and Leases Outstanding ⁴ Capital Ratios ⁵ Common Equity Tier 1 Capital Ratio Tier 1 Capital Ratio Total Capital Ratio Total Capital Ratio Total Shareholders' Equity to Total Assets Cangible Common Equity to Tangible Assets ⁶ Tangible Common Equity to Risk-Weighted Assets ⁶ Ston-Financial Data			24,947,936 20,508,615 1,760,243 1,358,279 11,477 145,367 1.04 11.00 12.21 13.24 7.21 5.44 4.60 7.97	%	23,931,977 20,491,300 510,269 1,354,430 \$ 12,124 143,577 1.04 \$ 10.88 12.10 13.13 7.19 5.66 4.78 7.97	\$	23,606,877 20,615,696 410,294 1,316,995 12,647 144,439 1.06 10,92 12,15 13,17 7,37 5,58 4,69 7,76	\$	23,232,699 21,025,681 10,343 1,348,746 15,493 148,512 1.15 111.66 13.01 14.14 7.29 5.81 4.90 8.72
Balance Sheet Totals Loans and Leases Fotal Assets Fotal Deposits Other Debt Fotal Shareholders' Equity Asset Quality Non-Performing Assets Allowance for Credit Losses - Loans and Leases			24,947,936 20,508,615 1,760,243 1,358,279 11,477 145,367 1.04 11.00 12.21 13.24 7.21 5.44 4.60	%	23,931,977 20,491,300 510,269 1,354,430 \$ 12,124 143,577 1.04 10.88 12.10 13.13 7.19 5.66 4.78	\$	23,606,877 20,615,696 410,294 1,316,995 12,647 144,439 1.06 10,92 12,15 13,17 7,37 5,58 4,69	\$	23,232,699 21,025,681 10,343 1,348,746 15,493 148,512 1.15 11,66 13,01 14,14 7,29 5,81 4,90

¹ Efficiency ratio is defined as noninterest expense divided by total revenue (net interest income and total noninterest income).

² Net interest margin is defined as net interest income, on a taxable-equivalent basis, as a percentage of average earning assets.

³ Dividend payout ratio is defined as dividends declared per common share divided by basic earnings per common share.

 $^{\rm 4}\,$ The numerator comprises the Allowance for Credit Losses - Loans and Leases.

⁵ Regulatory capital ratios as of June 30, 2023 are preliminary.

⁶ Tangible common equity to tangible assets and tangible common equity to risk-weighted assets are Non-GAAP financial measures.

Tangible common equity is defined by the Company as common shareholders' equity minus goodwill. See Table 2 "Reconciliation of Non-GAAP Financial Measures".

Reconciliation of Non-GAAP Financial Measures

Reconciliation of Non-GAAP Financial Measures					Table 2
	June 30,	March 31,	D	ecember 31,	June 30,
(dollars in thousands)	2023	2023		2022	2022
Total Shareholders' Equity	\$ 1,358,279	\$ 1,354,430	\$	1,316,995	\$ 1,348,746
Less: Preferred Stock	180,000	180,000		180,000	180,000
Goodwill	31,517	31,517		31,517	31,517
Tangible Common Equity	\$ 1,146,762	\$ 1,142,913	\$	1,105,478	\$ 1,137,229
Total Assets	\$ 24,947,936	\$ 23,931,977	\$	23,606,877	\$ 23,232,699
Less: Goodwill	31,517	31,517		31,517	31,517
Tangible Assets	\$ 24,916,419	\$ 23,900,460	\$	23,575,360	\$ 23,201,182
Risk-Weighted Assets, determined in accordance					
with prescribed regulatory requirements ¹	\$ 14,391,943	\$ 14,341,397	\$	14,238,798	\$ 13,035,674
Total Shareholders' Equity to Total Assets	5.44%	5.66%		5.58%	5.81%
Tangible Common Equity to Tangible Assets (Non-GAAP)	4.60%	4.78%		4.69%	4.90%
Tier 1 Capital Ratio ¹	12.21%	12.10%		12.15%	13.01%
Tangible Common Equity to Risk-Weighted Assets (Non-GAAP) ¹	7.97%	7.97%		7.76%	8.72%

¹ Regulatory capital ratios as of June 30, 2023 are preliminary.

Consolidated Statements of Income	7	hree	e Months Ende	d		 Six Mont	he F	Table 3
	 June 30,		March 31,	u	June 30,	 Jun		
(dollars in thousands, except per share amounts)	2023		2023		2022	2023	. 50,	2022
Interest Income								
Interest and Fees on Loans and Leases	\$ 144,541	\$	136,501	\$	101,663	\$ 281,042	\$	196,102
Income on Investment Securities								
Available-for-Sale	23,301		23,893		17,984	47,194		35,084
Held-to-Maturity	23,375		23,948		18,838	47.323		37,539
Deposits	18		27		5	45		9
Funds Sold	6,395		3,366		719	9,761		846
Other	2,121		597		353	2,718		555
Total Interest Income	199,751		188,332		139,562	388,083		270,135
Interest Expense	177,751		100,552		159,502	500,005		270,135
Deposits	53,779		37,794		3,535	91,573		5,888
Securities Sold Under Agreements to Repurchase	5,436		5,377		2,794	10,813		5,566
Funds Purchased	184		704		57	888		5,500
Short-Term Borrowings	2,510		3,203		92	5,713		92
Other Debt	13,494		5,203		182	18,793		365
Total Interest Expense	75,403		52,377		6,660	127,780		11,970
Net Interest Income	124,348		135,955		132,902	260,303		258,165
Provision for Credit Losses	2,500		2,000		(2,500)	4,500		(8,000)
	121,848					-		
Net Interest Income After Provision for Credit Losses Noninterest Income	121,040		133,955		135,402	255,803		266,165
	11,215		10,690		11 457	21.005		22,733
Trust and Asset Management			,		11,457	21,905		
Mortgage Banking	1,176		1,004		1,247	2,180		3,987
Service Charges on Deposit Accounts	7,587		7,737		7,309	15,324		14,581
Fees, Exchange, and Other Service Charges	14,150		13,808		14,193	27,958		27,145
Investment Securities Losses, Net	(1,310)		(1,792)		(1,295)	(3,102)		(2,840)
Annuity and Insurance	1,038		1,271		870	2,309		1,661
Bank-Owned Life Insurance	2,876		2,842		2,658	5,718		5,007
Other	6,523		5,177		5,719	11,700		13,435
Total Noninterest Income	43,255		40,737		42,158	83,992		85,709
Noninterest Expense								
Salaries and Benefits	56,175		65,088		57,769	121,263		117,693
Net Occupancy	9,991		9,872		9,930	19,863		19,756
Net Equipment	10,573		10,375		9,543	20,948		18,696
Data Processing	4,599		4,583		4,607	9,182		9,167
Professional Fees	4,651		3,883		3,542	8,534		6,800
FDIC Insurance	3,173		3,234		1,590	6,407		3,092
Other	14,874		14,884		15,958	29,758		31,609
Total Noninterest Expense	104,036		111,919		102,939	 215,955		206,813
Income Before Provision for Income Taxes	61,067		62,773		74,621	123,840		145,061
Provision for Income Taxes	15,006		15,931		17,759	30,937		33,365
Net Income	\$ 46,061	\$	46,842	\$	56,862	\$ 92,903	\$	111,696
Preferred Stock Dividends	1,969		1,969		1,969	3,938		3,938
Net Income Available to Common Shareholders	\$ 44,092	\$	44,873	\$	54,893	\$ 88,965	\$	107,758
Basic Earnings Per Common Share	\$ 1.12	\$	1.14	\$	1.38	\$ 2.27	\$	2.71
Diluted Earnings Per Common Share	\$ 1.12	\$	1.14	\$	1.38	\$ 2.26	\$	2.70
Dividends Declared Per Common Share	\$ 0.70	\$	0.70	\$	0.70	\$ 1.40	\$	1.40
Basic Weighted Average Common Shares	39,241,559		39,276,833		39,693,593	39,259,279		39,722,985
Diluted Weighted Average Common Shares	 39,317,521		39,465,889		39,842,608	 39,382,359		39,896,700

Consolidated Statements of Comprehensive Income (Loss)

	 Th	ree I	Months End	ded		 Six Mont	ths E	nded
	June 30,	Μ	larch 31,		June 30,	Jun	e 30,	
(dollars in thousands)	2023		2023		2022	2023		2022
Net Income	\$ 46,061	\$	46,842	\$	56,862	\$ 92,903	\$	111,696
Other Comprehensive Income (Loss), Net of Tax:								
Net Unrealized Gains (Losses) on Investment Securities	(18,217)		29,276		(122,647)	11,059		(302,771)
Defined Benefit Plans	84		84		352	168		705
Other Comprehensive Income (Loss)	(18,133)		29,360		(122,295)	11,227		(302,066)
Comprehensive Income (Loss)	\$ 27,928	\$	76,202	\$	(65,433)	\$ 104,130	\$	(190,370)

Table 4

Consolidated Statements of Condition Table 5 June 30, March 31, December 31, June 30, 2023 2023 2022 2022 (dollars in thousands) Assets Interest-Bearing Deposits in Other Banks \$ 2,261 \$ 2,554 \$ 3,724 \$ 2,264 Funds Sold 1,273,109 272,018 81,364 576,430 Investment Securities Available-for-Sale 2,666,723 2,815,083 2,844,823 3,955,476 4,321,693 Held-to-Maturity (Fair Value of \$4,411,003; \$4,601,876; \$4,615,393; and \$3,823,739) 5,202,698 5,312,815 5,414,139 Loans Held for Sale 4,514 3,359 2,149 1,035 Loans and Leases 13,914,889 13,824,522 13,646,420 12,951,573 Allowance for Credit Losses (145,367) (143,577) (148,512) (144,439) Net Loans and Leases 13,769,522 13,680,945 13,501,981 12,803,061 Total Earning Assets 22,917,672 22,085,564 21,847,066 21,663,438 Cash and Due from Banks 398,072 337,413 316,679 260,672 Premises and Equipment, Net 200,297 203,131 206,777 202,063 Operating Lease Right-of-Use Assets 89,286 91,387 92,307 91,901 Accrued Interest Receivable 64,720 63,175 61,002 47,141 Foreclosed Real Estate 1,040 1,040 1,040 2,332 Mortgage Servicing Rights 21,626 22,102 22,619 23,540 Goodwill 31,517 31,517 31,517 31,517 Bank-Owned Life Insurance 448,925 456,889 455,602 453,882 Other Assets 573,988 461,170 766,817 641,046 **Total Assets** \$ 24,947,936 \$ 23,931,977 23,606,877 23,232,699 \$

Deposits				
Noninterest-Bearing Demand	\$ 5,968,344	\$ 6,385,872	\$ 6,714,982	\$ 7,374,055
Interest-Bearing Demand	4,119,166	4,283,801	4,232,567	4,339,520
Savings	7,756,426	7,898,874	7,962,410	8,054,899
Time	2,664,679	1,922,753	1,705,737	1,257,207
Total Deposits	20,508,615	20,491,300	20,615,696	21,025,681
Short-Term Borrowings	-	325,000	-	-
Securities Sold Under Agreements to Repurchase	725,490	725,490	725,490	425,490
Other Debt	1,760,243	510,269	410,294	10,343
Operating Lease Liabilities	97,768	99,746	100,526	99,722
Retirement Benefits Payable	26,434	26,768	26,991	37,532
Accrued Interest Payable	26,737	13,061	9,698	2,545
Taxes Payable	132	11,039	7,104	10,607
Other Liabilities	444,238	374,874	394,083	272,033
Total Liabilities	23,589,657	22,577,547	22,289,882	21,883,953

Shareholders' Equity

Liabilities

Preferred Stock (\$.01 par value; authorized 180,000 shares;

Total Liabilities and Shareholders' Equity	\$ 24,947,936 \$	23,931,977	\$ 23,606,877 \$	23,232,699
Total Shareholders' Equity	1,358,279	1,354,430	1,316,995	1,348,746
December 31, 2022 - 18,897,875; and June 30, 2022 - 18,545,250)	(1,118,364)	(1,119,409)	(1,105,419)	(1,077,087)
Treasury Stock, at Cost (Shares: June 30, 2023 - 19,045,688; March 31, 2023 - 19,076,423;				
Retained Earnings	2,091,289	2,074,428	2,055,912	2,002,005
Accumulated Other Comprehensive Loss	(423,431)	(405,298)	(434,658)	(368,448)
Capital Surplus	628,202	624,126	620,578	611,694
and June 30, 2022 - 58,727,909 / 40,182,659)	583	583	582	582
March 31, 2023 - 58,722,929 / 39,646,506; December 31, 2022 - 58,733,625 / 39,835,750;				
issued / outstanding: June 30, 2023 - 58,771,036 / 39,725,348;				
Common Stock (\$.01 par value; authorized 500,000,000 shares;				
and June 30, 2022 - 180,000)	180,000	180,000	180,000	180,000
issued / outstanding: June 30, 2023; March 31, 2023; December 31, 2022;				

Bank of Hawai'i Corporation and Subsidiaries Consolidated Statements of Shareholders' Equity

						Accumulated			
						Other			
	Preferred		Common		Co	omprehensive			
	Shares	Preferred	Shares	Common	Capital	Income	Retained	Treasury	
(dollars in thousands)	Outstanding	Stock	Outstanding	Stock	Surplus	(Loss)	Earnings	Stock	Total
Balance as of December 31, 2022	180,000 \$	180,000	39,835,750 \$	582 \$	620,578 \$	(434,658) \$	2,055,912 \$	(1,105,419) \$	1,316,995
Net Income	-	-	-	-	-	-	92,903	-	92,903
Other Comprehensive Income	-	-	-	-	-	11,227	-	-	11,227
Share-Based Compensation	-	-	-	-	7,672	-	-	-	7,672
Common Stock Issued under Purchase and									
Equity Compensation Plans	-	-	94,765	1	(48)	-	2,286	986	3,225
Common Stock Repurchased	-	-	(205,167)	-	-	-	-	(13,931)	(13,931)
Cash Dividends Declared Common Stock (\$1.40 per share)	-	-	-	-	-	-	(55,874)	-	(55,874)
Cash Dividends Declared Preferred Stock	-	-	-	-	-	-	(3,938)	-	(3,938)
Balance as of June 30, 2023	180,000 \$	180,000	39,725,348 \$	583 \$	628,202 \$	(423,431) \$	2,091,289 \$	(1,118,364) \$	1,358,279
Balance as of December 31, 2021	180,000 \$	180,000	40,253,193 \$	581 \$	602,508 \$	(66,382) \$	1,950,375 \$	(1,055,471) \$	1,611,611
Net Income	-	-	-	-	-	-	111,696	-	111,696
Other Comprehensive Loss	-	-	-	-	-	(302,066)	-	-	(302,066)
Share-Based Compensation	-	-	-	-	8,172	-	-	-	8,172
Common Stock Issued under Purchase and									
Equity Compensation Plans	-		228,225	1	1,014	-	346	2,697	4,058
Common Stock Repurchased	-	-	(298,759)	-	-	-	-	(24,313)	(24,313)
Cash Dividends Declared Common Stock (\$1.40 per share)	-	-	-	-	-	-	(56,474)	-	(56,474)
Cash Dividends Declared Preferred Stock	-	-	-	-	-	-	(3,938)	-	(3,938)
Balance as of June 30, 2022	180,000 \$	180,000	40,182,659 \$	582 \$	611,694 \$	(368,448) \$	2,002,005 \$	(1,077,087) \$	1,348,746

Average Balances and Interest Rates - Taxable-Equivalent Basis¹

Table 7a

catas Balance Fxpense ² Rate Balance Fxpense ² Rate Balance Fxpense ³ Rate Earning Deposits in Other Banks \$ 5 5 1 \$ 1.48 % \$ 1.7 \$ - 6.25 % \$ 3.5 \$ 0.7 1.04 Investment Securities - 1.25.2 3.39 2.220.3 2.38 3.40 4.123.1 1.80 1.74 Non-Taxable 9.6 0.1 4.00 9.6 0.1 4.38 2.29 - 1.80 Total horizonci 9.6 0.1 4.01 9.6 0.1 4.38 2.29 - 1.80 Total horizonci 9.6 0.1 4.01 9.6 0.1 4.33 2.210 3.35 2.218 3.36 2.02 1.01 1.30 0.0 1.85 1.75 1.82 1.141 1.62 4.67 1.330.0 9.0 2.92 1.41 1.43 1.30<			Months Ende	ed		Months Ende rch 31, 2023	d		Months Ende	ed
	(dollars in millions)	-			-			-		Yield / Rate
Funds Sol 500.1 6.4 5.06 295.9 3.4 4.55 273.5 0.7 1.04 Investment Securities	Earning Assets									
Invasible-for-SateAvailable-for-Sate2,741.123.23.392,820.32.383.404,123.11.8.01.74Non-Taxable9.60.14.409.60.04.382.9209.9Taxable5.231.32.221.785.336.22.387.084.70.71.8.71.71Non-Taxable5.232.202.005.350.22.105.350.22.405.370.22.10Total Investment Scourities8.017.24.672.338.201.44.792.448.538.70.892.99Paycheck Protection Program14.51.754.921.4141.624.671.30.09.922.92Commercial Industrial1.456.11.754.921.401.396.562.222.243.372.2623.372.2623.372.2623.372.2623.382.2622.263.382.2622.263.353.244.4453.643.443.553.224.643.263.2621.683.263.2621.683.263.2621.683.203.70	Interest-Bearing Deposits in Other Banks	\$ 5.1	\$ -	1.48 %	\$ 1.7	\$ -	6.25 %	6 \$ 3.5	\$ -	0.59
Available-for-Safe 2,741.1 23.2 3.39 2,820.3 23.8 3.40 4,123.1 18.0 1.74 Non-Taxable 2,94 0.1 4.40 9.6 0.1 4.38 2.9 . 1.80 1.74 Taxable 5.231.3 23.2 1.78 5.336 2.2 2.10 3.53 0.2 2.10 3.53 0.2 2.10 3.53 0.2 2.10 3.53 0.2 2.10 1.55 0.6 3 0.0 4.00 <td>Funds Sold</td> <td>500.1</td> <td>6.4</td> <td>5.06</td> <td>295.9</td> <td>3.4</td> <td>4.55</td> <td>273.5</td> <td>0.7</td> <td>1.04</td>	Funds Sold	500.1	6.4	5.06	295.9	3.4	4.55	273.5	0.7	1.04
Trankle 2,741.1 23.2 3.39 2,820.3 2.38 3.40 4,123.1 1.80 1.74 Non-Taxable 9.6 0.1 4.40 9.6 0.1 4.38 2.9 . 1.90 Taxable 5,231.3 23.2 1.78 5,336.2 2.38 1.78 4.77.7 0.2 2.10 Total Answerment Securities 8.017.2 4.67 2.33 8.201.4 4.79 2.34 8.538.7 0.50 1.75 Loss Hold for Sale 2.7 - 5.50 1.5 - 5.30 6.3 0.1 4.00 Loss Hold for Sale 2.7 - 5.50 1.5 - 5.30 6.5 2.02 2.33 2.02 2.33 2.02 3.34 9.05 5.22 2.23 3.37 0.05 5.22 2.24 4.33 2.03 2.03 2.03 1.44 4.33 0.03 3.03 2.03 2.03 4.24 3.33 2.02 3.43	Investment Securities									
Non-Taxable 9.6 0.1 4.40 9.6 0.1 4.38 2.9 - 1.99 Helde-Maturity Taxable 5.231.3 23.2 1.78 5.336.2 23.8 1.78 4.377.0 1.87 1.71 Non-Taxable 35.2 0.2 2.10 35.3 0.2 2.10 35.7 0.2 2.10 Taxable 55.0 1.5 - 5.30 6.3 0.1 4.00 Loans and Leases - 1.30 16.9 0.1 2.25 3.87 0.5 2.22 0.1 5.5 2.26 2.14 4.30 5.70 2.20 0.387 0.5 5.22 3.81 9.43 5.19 3.73.69 4.51 4.00 3.37 2.05 3.43 4.04 3.51 4.00 3.37 2.26 3.13 2.03 4.66.0 3.99 3.42 4.44.57 3.64 3.64 3.66 3.90 3.42 4.44.57 3.64 3.20 2.03.37	Available-for-Sale									
Hild-to-Mauriny Taxable \$,231.3 23.2 1.78 \$,336.2 23.8 1.78 \$,4377.0 1.87 1.71 Non-Taxable 35.2 2.2.0 3.5.3 0.2.2 2.10 3.5.7 0.2 2.10 Total Investment Securicies 8.017.2 44.7 2.33 8.201.4 47.9 2.34 8.58.7 0.8.9 1.70 Lams Hold for Stale 2.7 5.50 1.5 5.30 6.3 0.01 4.50 Lams Hold for Stale 2.7 5.50 1.5 5.30 6.3 0.01 4.50 Commercial and Industrial 1.456.1 1.75 4.82 1.411.4 1.62 4.67 1.330.0 9.9 9.9 2.90 Paycheck Protection Program 1.45 .175 4.80 1.397.0 3.37 0.55 2.226 2.14 4.33 Commercial Lase Financing 65.4 0.3 1.67 6.69 - 0.014 9.42 0.3 1.44 2.83 Commercial Lase Financing 65.4 0.35 2.23.94 1.82 3.30 <	Taxable	2,741.1	23.2	3.39	2,820.3	23.8	3.40	4,123.1	18.0	1.74
Trankle 5,231,3 23.2 1.78 5,336.2 2.38 1.78 4,377.0 18.7 1.71 Non-Taxable 35.2 0.2 2.10 35.3 0.2 2.10 35.7 0.2 2.10 Total Investment Securities 8.017.2 4.67 2.33 8.201.4 47.9 2.34 8.5357 3.00 1.7 Lenas Held for Sale 2.7 - 5.50 1.5 - 5.30 6.3 0.1 4.63 Lenas and Lenxes ³ - 1.49 1.57 4.82 1.411.4 16.2 4.67 1.330.0 9.9 2.99 Payeheck Protection Program 1.455 - 1.30 1.69 0.1 2.35 3.8.7 0.5 5.22.6 2.1 1.33 Commercial Lass Financing 6.54 0.3 1.69 0.1 2.3 3.67 7.51 5.65 2.22.6 2.4 4.35 Commercial Lass Financing 6.54 0.31 2.050 4.666.0	Non-Taxable	9.6	0.1	4.40	9.6	0.1	4.38	2.9	-	1.99
Trankle 5,231,3 23.2 1.78 5,336.2 2.38 1.78 4,377.0 18.7 1.71 Non-Taxable 35.2 0.2 2.10 35.3 0.2 2.10 35.7 0.2 2.10 Total Investment Securities 8.017.2 4.67 2.33 8.201.4 47.9 2.34 8.5357 3.00 1.7 Lenas Held for Sale 2.7 - 5.50 1.5 - 5.30 6.3 0.1 4.63 Lenas and Lenxes ³ - 1.49 1.57 4.82 1.411.4 16.2 4.67 1.330.0 9.9 2.99 Payeheck Protection Program 1.455 - 1.30 1.69 0.1 2.35 3.8.7 0.5 5.22.6 2.1 1.33 Commercial Lass Financing 6.54 0.3 1.69 0.1 2.3 3.67 7.51 5.65 2.22.6 2.4 4.35 Commercial Lass Financing 6.54 0.31 2.050 4.666.0	Held-to-Maturity									
Non-Taxable 35.2 0.2 2.10 35.3 0.2 2.10 35.7 0.2 2.10 Total avestment Securities 8.017.2 46.7 2.33 8.201.4 47.9 2.34 8.338.7 36.9 1.73 Lons Held for Sale 2.7 - 5.50 1.5 - 5.30 6.5 0.1 4.65 1.410.4 16.2 4.67 1.330.0 9.9 2.99 Commercial Monthal Industrial 1.456 1.7.5 4.82 1.411.4 16.2 4.67 1.330.0 9.9 2.99 Construction 246.8 3.5 5.70 2.804 3.9 5.65 2.22.6 2.4 4.39 Construction 2.472.3 3.01 2.073 3.167 6.69 - 0.149 9.42 4.43 3.02 2.02.9 3.14 4.82 2.29.4 4.30 2.02.9 1.44 2.83 Commercial Montholito 879.3 7.7 3.53 8.71.8 7.3 3.37 <td>•</td> <td>5.231.3</td> <td>23.2</td> <td>1.78</td> <td>5,336.2</td> <td>23.8</td> <td>1.78</td> <td>4,377.0</td> <td>18.7</td> <td>1.71</td>	•	5.231.3	23.2	1.78	5,336.2	23.8	1.78	4,377.0	18.7	1.71
Total Investment Securities 8,017.2 46.7 2.33 8,201.4 47.9 2.34 8,538.7 36.9 1.73 Loans Held for Sale 2.7 - 5.50 1.5 - 5.30 6.3 0.1 406 Loans and Lenses 3 - 5.30 1.6 0.1 2.35 38.7 0.5 2.60 2.35 38.7 0.5 2.62 2.31 2.35 38.7 0.5 2.62 2.31 3.814 49.3 5.19 3.736.9 45.1 4.90 3.357.2 2.62 2.31 3.87 0.5 2.22.6 2.4 4.39 Commercial Lense Financing 65.4 0.3 1.67 66.9 - 0.14 9.42 4.445.7 3.64 3.26 Home Equity 2.272.3 19.0 3.35 2.239.4 1.82 3.30 2.002.9 1.44 2.83 Automobile 879.3 7.7 3.53 871.8 7.3 3.77 750.1 1.82 3.30 2.										
Leans Held for Sale 2.7 - 5.50 1.5 - 5.30 6.3 0.1 4.06 Commercial and Industrial 1.456.1 17.5 4.82 1.411.4 16.2 4.67 1.330.0 9.9 2.99 Paycheck Protection Program 14.5 - 1.30 16.9 0.1 2.35 3.87 0.5 5.26 Commercial Lease Financing 65.4 0.3 1.67 66.60 3.99 3.42 4.445.7 3.63 3.64.3 3.64.3 3.64.3 3.0 2.032.9 1.44 2.85 Automobile 879.3 7.7 3.53 8.71.8 7.3 3.37 759.1 6.1 3.20 2.032.9 1.44 2.85 Automobile 879.3 7.7 3.53 8.71.8 7.3 3.37 759.1 6.1 3.20 2.03.3 3.70 Other 423.5 6.4 4.94 4.19 1.3/17.5 13.69 4.03 1.2/00.8 10.18 3.20										
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Total Interest-Bearing Deposits 14,001.1 53.8 1.54 14,014.8 37.8 1.09 13,085.4 3.5 0.11 Funds Purchased 14.6 0.2 5.00 60.4 0.7 4.66 25.3 - 0.89 Short-Term Borrowings 195.2 2.5 5.09 265.0 3.2 4.84 34.5 0.1 1.06 Securities Sold Under Agreements to Repurchase 725.5 5.4 2.96 725.5 5.4 2.96 447.7 2.8 2.47 Other Debt 1,255.8 13.5 4.31 499.6 5.3 4.30 10.4 0.3 7.05 Total Interest-Bearing Liabilities 16,192.2 75.4 1.87 15,565.3 52.4 1.36 13,603.3 6.7 0.20 Net Interest Income \$ 124.8 \$ 169 % 2.06 % 2.47 Noninterest-Bearing Demand Deposits 6,017.5 6,416.1 7,484.0 2.47 2.47 % 2.47 Shareholders' Equity 1,363.1 1,332.9 1,330.7 2.47 3.430 </td <td>Savings</td> <td>7,667.6</td> <td>26.6</td> <td>1.39</td> <td>8,009.0</td> <td>20.6</td> <td>1.05</td> <td>7,692.8</td> <td>1.9</td> <td>0.10</td>	Savings	7,667.6	26.6	1.39	8,009.0	20.6	1.05	7,692.8	1.9	0.10
Funds Purchased 14.6 0.2 5.00 60.4 0.7 4.66 25.3 - 0.89 Short-Term Borrowings 195.2 2.5 5.09 265.0 3.2 4.84 34.5 0.1 1.06 Securities Sold Under Agreements to Repurchase 725.5 5.4 2.96 725.5 5.4 2.96 447.7 2.8 2.47 Other Debt 1,255.8 13.5 4.31 499.6 5.3 4.30 10.4 0.3 7.05 Total Interest-Bearing Liabilities 16,192.2 75.4 1.87 15,565.3 52.4 1.36 13,603.3 6.7 0.20 Net Interest Income \$ 124.8 \$ 1.69 % 2.06 % 2.47 Net Interest Margin 2.02 % 2.06 % 2.47 % 2.44 Noninterest-Bearing Demand Deposits 6,017.5 6,416.1 7,484.0 2.47 Other Liabilities 541.6 551.2 413.3 413.3 413.3 413.3 Shareholders' Equity 1,363.1 1,332.9	Time	2,296.1	19.7	3.44	1,789.9	12.0	2.71	950.4	0.9	0.40
Short-Tern Borrowings 195.2 2.5 5.09 265.0 3.2 4.84 34.5 0.1 1.06 Securities Sold Under Agreements to Repurchase 725.5 5.4 2.96 725.5 5.4 2.96 447.7 2.8 2.47 Other Debt 1,255.8 13.5 4.31 499.6 5.3 4.30 10.4 0.3 7.05 Fotal Interest-Bearing Liabilities 16,192.2 75.4 1.87 15,565.3 52.4 1.36 13,603.3 6.7 0.20 Net Interest Income \$ 124.8 \$ \$ 136.4 \$ 2.47 \$ 2.40 Net Interest Margin 2.02 % 2.06 % 2.47 \$ 2.47 Noninterest-Bearing Demand Deposits 6,017.5 6,416.1 7,484.0 2.41 2.41 3.41 443.3 443.3 443.3 443.3 443.3 444 444.0 444.0 444.0 444.0 444.0 444.0 444.0 444.0 444.0 444.0 444.0 444.0 444.0 444.0 444.0 444.0 </td <td>Fotal Interest-Bearing Deposits</td> <td>14,001.1</td> <td>53.8</td> <td>1.54</td> <td>14,014.8</td> <td>37.8</td> <td>1.09</td> <td>13,085.4</td> <td>3.5</td> <td>0.11</td>	Fotal Interest-Bearing Deposits	14,001.1	53.8	1.54	14,014.8	37.8	1.09	13,085.4	3.5	0.11
Securities Sold Under Agreements to Repurchase 725.5 5.4 2.96 725.5 5.4 2.96 447.7 2.8 2.47 Other Debt 1,255.8 13.5 4.31 499.6 5.3 4.30 10.4 0.3 7.05 Total Interest-Bearing Liabilities 16,192.2 75.4 1.87 15,565.3 52.4 1.36 13,603.3 6.7 0.20 Net Interest Income \$ 124.8 \$ 136.4 \$ 136.4 \$ 13.0 13.0 2.40 Net Interest Margin 2.22 % 2.06 % 2.47 % 2.47 Noninterest-Bearing Demand Deposits 6,017.5 6,416.1 7,484.0 2.47 Other Liabilities 541.6 551.2 413.3 Shareholders' Equity 1,363.1 1,332.9 1,390.7	Funds Purchased	14.6	0.2	5.00	60.4	0.7	4.66	25.3	-	0.89
Dther Debt 1,255.8 13.5 4.31 499.6 5.3 4.30 10.4 0.3 7.05 Total Interest-Bearing Liabilities 16,192.2 75.4 1.87 15,565.3 52.4 1.36 13,603.3 6.7 0.20 Net Interest Income \$ 124.8 \$ 136.4 \$ 133.1 Interest Rate Spread 2.06 % 2.06 % 2.40 2.40 2.40 2.40 2.40 2.40 2.40 2.40 2.40 2.41 3.40 1.41.31 2.41 3.41 4.40 3.41 4.40 3.41 4.40 3.41 4.40 4.41 4.4	Short-Term Borrowings	195.2	2.5	5.09	265.0	3.2	4.84	34.5	0.1	1.06
Dther Debt 1,255.8 13.5 4.31 499.6 5.3 4.30 10.4 0.3 7.05 Total Interest-Bearing Liabilities 16,192.2 75.4 1.87 15,565.3 52.4 1.36 13,603.3 6.7 0.20 Net Interest Income \$ 124.8 \$ 136.4 \$ 133.1 Interest Rate Spread 1.69 % 2.06 % 2.40 % 2.47 % 2.47 2.47 % 2.47 Net Interest Margin 2.22 % 6,416.1 7,484.0 2.413.3 41.33 41.3 41.3	Securities Sold Under Agreements to Repurchase	725.5	5.4	2.96	725.5	5.4	2.96	447.7	2.8	2.47
Total Interest-Bearing Liabilities 16,192.2 75.4 1.87 15,565.3 52.4 1.36 13,603.3 6.7 0.20 Net Interest Income \$ 124.8 \$ 136.4 \$ 133.1 Interest Rate Spread 1.69 % 2.06 % 2.40 Net Interest Margin 2.22 % 2.47 % 2.40 Noninterest-Bearing Demand Deposits 6,017.5 6,416.1 7,484.0 2.41 Other Liabilities 541.6 551.2 413.3 413.3 413.3 Shareholders' Equity 1,363.1 1,332.9 1,390.7 413.3	0 1					5.3				7.05
Net Interest Income \$ 124.8 \$ 136.4 \$ 133.1 Interest Rate Spread 1.69 % 2.06 % 2.40 Net Interest Margin 2.22 % 2.47 % 2.47 Noninterest-Bearing Demand Deposits 6,017.5 6,416.1 7,484.0 Other Liabilities 541.6 551.2 413.3 Shareholders' Equity 1,363.1 1,332.9 1,390.7										0.20
Interest Rate Spread 1.69 % 2.06 % 2.40 Net Interest Margin 2.22 % 2.47 % 3.41 3.41 3.41 3.41 3.41					,			. ,		
Net Interest Margin 2.22 % 2.47 % 2.47 Noninterest-Bearing Demand Deposits 6,017.5 6,416.1 7,484.0 Other Liabilities 541.6 551.2 413.3 Shareholders' Equity 1,363.1 1,332.9 1,390.7				1.69 %			2.06	%		2.40
Noninterest-Bearing Demand Deposits 6,017.5 6,416.1 7,484.0 Other Liabilities 541.6 551.2 413.3 Shareholders' Equity 1,363.1 1,332.9 1,390.7	*									2.40
Other Liabilities 541.6 551.2 413.3 Shareholders' Equity 1,363.1 1,332.9 1,390.7	5	6.017.5		2.22 /0			2.7/			2.7/
Shareholders' Equity 1,363.1 1,332.9 1,390.7										
Lotal Liabilities and Shaveholders' Kaufry V 14 114 4	Fotal Liabilities and Shareholders' Equity	\$ 24,114.4			\$ 23,865.5			\$ 22,891.3		

¹ Due to rounding, the amounts presented in this table may not tie to other amounts presented elsewhere in this report.

² Interest income includes taxable-equivalent basis adjustments, based upon a federal statutory tax rate of 21%, of \$471,000, \$495,000, and \$221,000

for the three months ended June 30, 2023, March 31, 2023, and June 30, 2022, respectively.

³ Non-performing loans and leases are included in the respective average loan and lease balances. Income, if any, on such loans and leases is recognized on a cash basis.

⁴ Comprised of other consumer revolving credit, installment, and consumer lease financing.

Average Balances and Interest Rates - Taxable-Equivalent Basis¹

Six Months Ended Six Months Ended June 30, 2023 June 30, 2022 Average Income / Yield / Average Income / Yield / Expense² Expense² (dollars in millions) Balance Rate Balance Rate Earning Assets \$ 3.4 \$ 2.68 % \$ 3.5 \$ Interest-Bearing Deposits in Other Banks _ _ 0.52 % Funds Sold 398.6 9.8 4.87 256.1 0.8 0.66 Investment Securities Available-for-Sale 47.0 Taxable 2,780.4 3.40 4,260.6 35.1 1.65 0.2 Non-Taxable 9.6 4.39 3.0 1.96 Held-to-Maturity Taxable 5,283.6 47.0 1.78 4,471.7 37.2 1.67 Non-Taxable 35.2 0.4 2.10 35.8 0.4 2.10 Total Investment Securities 8,108.8 94.6 2.34 8,771.1 72.7 1.66 Loans Held for Sale 2.1 0.1 5.42 10.0 0.2 3.19 Loans and Leases 3 Commercial and Industrial 1,433.8 33.8 1,331.5 18.9 2.86 4.75 Paycheck Protection Program 15.7 0.1 1.86 63.7 2.3 7.39 Commercial Mortgage 3,776.2 94.5 5.04 3,258.5 48.0 2.97 263.5 225.1 4.5 Construction 7.4 5.68 4.03 Commercial Lease Financing 66.1 0.3 0.76 0.7 1.44 96.5 Residential Mortgage 4,685.2 4,394.8 71.2 3.24 81.0 3.46 Home Equity 2.255.9 37.2 3.33 1.966.3 27.7 2.84 Automobile 875.6 15.0 3.45 748.3 11.9 3.22 Other⁴ 425.6 12.5 5.94 412.1 5.42 11.1 Total Loans and Leases 13,797.6 281.8 4.11 12,496.8 196.3 3.16 81.0 2.7 6.70 37.3 0.6 2.97 **Total Earning Assets** 22,391.5 389.0 3.49 21,574.8 270.6 2.52 Cash and Due from Banks 317.8 235.8 Other Assets 1.058.9 1.281.3 23,990.6 \$ 22.869.5 **Total Assets** s **Interest-Bearing Liabilities** Interest-Bearing Deposits Demand \$ 4.126.2 12.7 0.62 \$ 4.548.2 1.2 0.05 Savings 7,837.3 47.2 1.21 7,617.1 2.9 0.08 Time 2,044.4 31.7 3.12 960.9 1.8 0.37 Total Interest-Bearing Deposits 14,007.9 5.9 0.09 91.6 1.32 13,126.2 Funds Purchased 37.4 0.9 4.72 16.2 0.1 0.72 Short-Term Borrowings 229.9 5.7 4.94 17.3 0.1 1.06 Securities Sold Under Agreements to Repurchase 725.5 10.8 2.96 449.1 5.6 2.47 879.8 18.7 4.31 10.4 0.3 7.05 Other Debt **Total Interest-Bearing Liabilities** 15,880.5 127.7 1.62 13,619.2 12.0 0.18 261.3 258.6 Net Interest Income \$ \$ Interest Rate Spread 1.87 % 2.34 % 2.34 % 2.41 Net Interest Margin %

7,371.9

399.2

1,479.2

22,869.5

Table 7b

Total Liabilities and Shareholders' Equity 23,990.6 \$

¹ Due to rounding, the amounts presented in this table may not tie to other amounts presented elsewhere in this report.

² Interest income includes taxable-equivalent basis adjustments, based upon a federal statutory tax rate of 21%, of \$966,000 and \$475,000

for the six months ended June 30, 2023 and June 30, 2022, respectively.

Noninterest-Bearing Demand Deposits

Other Liabilities

Shareholders' Equity

Other

³ Non-performing loans and leases are included in the respective average loan and lease balances. Income, if any, on such loans and leases is recognized on a cash basis.

6,215.7

546.3

1,348.1

⁴ Comprised of other consumer revolving credit, installment, and consumer lease financing.

Analysis of Change in Net Interest Income - Ta	xable-Equivalent Basis		Table 8a
	Three Mon	ths Ended June 3(), 2023
		ed to March 31, 2	023
(dollars in millions)	Volume ¹	Rate ¹	Total
Change in Interest Income:			
Funds Sold	\$ 2.6 \$	§ 0.4 \$	3.0
Investment Securities			
Available-for-Sale			
Taxable	(0.6)	-	(0.6)
Held-to-Maturity			
Taxable	(0.5)	(0.1)	(0.6)
Total Investment Securities	(1.1)	(0.1)	(1.2)
Loans and Leases			
Commercial and Industrial	0.7	0.6	1.3
Paycheck Protection Program	(0.1)	-	(0.1)
Commercial Mortgage	1.1	3.1	4.2
Construction	(0.4)	-	(0.4)
Commercial Lease Financing		0.3	0.3
Residential Mortgage	0.3	1.0	1.3
Home Equity	0.4	0.4	0.8
Automobile	0.1	0.3	0.4
Other ²	(0.1)	0.3	0.2
Total Loans and Leases	2.0	6.0	8.0
Other	0.4	1.2	1.6
Total Change in Interest Income	3.9	7.5	11.4
Change in Interest Expense:			
Interest-Bearing Deposits			
Demand	(0.2)	2.5	2.3
Savings	(0.9)	6.9	6.0
Time	3.9	3.8	7.7
Total Interest-Bearing Deposits	2.8	13.2	16.0
Funds Purchased	(0.5)	-	(0.5)
Short-Term Borrowings	(0.9)	0.2	(0.7)
Other Debt	8.2	-	8.2
Total Change in Interest Expense	9.6	13.4	23.0
Change in Net Interest Income	\$ (5.7) \$	\$ (5.9) \$	(11.6)

¹ The change in interest income and expense not solely due to changes in volume or rate has been allocated on a pro-rata basis to the volume and rate columns.

² Comprised of other consumer revolving credit, installment, and consumer lease financing.

Analysis of Change in Net Interest Income - Taxable-E	1	Three Mar	ths Ended Jur		ole 8b
			ared to June 30)
(dellars is willing)	Va	lume ¹	Rate ¹	<u>, 2022</u> Tota	al
(dollars in millions) Change in Interest Income:	¥ U	lume	Nate	100	a1
Funds Sold	\$	1.0	\$ 4.7	\$	5.7
Investment Securities	Φ	1.0	ф т ./	φ	5.7
Available-for-Sale					
Taxable		(7.6)	12.8		5.2
Non-Taxable		0.1	12.0		0.1
Held-to-Maturity		0.1	-		0.1
Taxable		3.7	0.8		4.5
Total Investment Securities		(3.8)	13.6		9.8
Loans Held for Sale		(0.1)			(0.1
Loans and Leases		(0.1)	-		(0.1
Commercial and Industrial		1.0	6.6		7.6
Paycheck Protection Program		(0.2)	(0.3)	L L L L L L L L L L L L L L L L L L L	(0.5
Commercial Mortgage		4.0	19.1		23.1
Construction		0.3	0.8		1.1
Commercial Lease Financing		(0.1)	0.3		-
Residential Mortgage		2.2	2.6		4.8
Home Equity		1.8	2.8		4.6
Automobile		1.0	0.6		1.6
Other ²		1.0	0.0		0.8
Total Loans and Leases		10.0	33.1		43.1
Other		10.0	0.9		1.9
Total Change in Interest Income		8.1	52.3		60.4
Total Change in Interest Income		0.1	52.5		00.4
Change in Interest Expense:					
Interest-Bearing Deposits					
Demand		(0.1)	6.9		6.8
Savings		-	24.7		24.7
Time		2.9	15.9		18.8
Total Interest-Bearing Deposits		2.8	47.5		50.3
Funds Purchased		-	0.2		0.2
Short-Term Borrowings		1.3	1.1		2.4
Securities Sold Under Agreements to Repurchase		2.0	0.6		2.6
Other Debt		13.4	(0.2))	13.2
Total Change in Interest Expense		19.5	49.2		68.7
Change in Net Interest Income	\$	(11.4)	\$ 3.1	\$	(8.3

¹ The change in interest income and expense not solely due to changes in volume or rate has been allocated on a pro-rata basis to the volume and rate columns.

² Comprised of other consumer revolving credit, installment, and consumer lease financing.

Analysis of Change in Net Interest Income - Taxable-Equivalent Basis

Table 8c

	Six Mont	hs Ended June 30,	2023			
	Compa	Compared to June 30, 20				
(dollars in millions)	Volume ¹	Rate ¹	Total			
Change in Interest Income:						
Funds Sold	\$ 0.8	\$ 8.2 \$	9.0			
Investment Securities						
Available-for-Sale						
Taxable	(15.4)	27.3	11.9			
Non-Taxable	0.1	0.1	0.2			
Held-to-Maturity						
Taxable	7.1	2.7	9.8			
Total Investment Securities	(8.2)	30.1	21.9			
Loans Held for Sale	(0.2)	0.1	(0.1			
Loans and Leases						
Commercial and Industrial	1.6	13.3	14.9			
Paycheck Protection Program	(1.1)	(1.1)	(2.2			
Commercial Mortgage	8.6	37.9	46.5			
Construction	0.9	2.0	2.9			
Commercial Lease Financing	(0.3)	(0.1)	(0.4			
Residential Mortgage	4.8	5.0	9.8			
Home Equity	4.4	5.1	9.5			
Automobile	2.2	0.9	3.1			
Other ²	0.3	1.1	1.4			
Total Loans and Leases	21.4	64.1	85.5			
Other	1.0	1.1	2.1			
Total Change in Interest Income	14.8	103.6	118.4			
Change in Interest Expense:						
Interest-Bearing Deposits						
Demand	(0.1)	11.6	11.5			
Savings	0.1	44.2	44.3			
Time	3.9	26.0	29.9			
Total Interest-Bearing Deposits	3.9	81.8	85.7			
Funds Purchased	0.2	0.6	0.8			
Short-Term Borrowings	4.3	1.3	5.6			
Securities Sold Under Agreements to Repurchase	3.9	1.3	5.2			
Other Debt	18.6	(0.2)	18.4			
Total Change in Interest Expense	30.9	84.8	115.7			
Change in Net Interest Income	\$ (16.1)	\$ 18.8 \$	2.7			

¹ The change in interest income and expense not solely due to changes in volume or rate has been allocated on a pro-rata basis to the volume and rate columns.

 $^{2}\,$ Comprised of other consumer revolving credit, installment, and consumer lease financing.

Salaries and Benefits

	 Three Months Ended					Six Months Ended			
	June 30,		March 31,		June 30,	 June 30),		
(dollars in thousands)	2023		2023		2022	2023	2022		
Salaries	\$ 37,962	\$	38,617	\$	36,721	\$ 76,579 \$	71,653		
Incentive Compensation	2,984		3,997		6,073	6,981	12,184		
Share-Based Compensation	4,096		3,159		3,962	7,255	7,761		
Commission Expense	775		647		1,232	1,422	2,873		
Retirement and Other Benefits	3,489		5,888		4,036	9,377	8,729		
Payroll Taxes	3,310		5,848		3,034	9,158	7,978		
Medical, Dental, and Life Insurance	3,568		3,864		2,591	7,432	5,825		
Separation Expense	(9)		3,068		120	3,059	690		
Total Salaries and Benefits	\$ 56,175	\$	65,088	\$	57,769	\$ 121,263 \$	117,693		

Table 9

Loan and Lease Portfolio Balances

Loan and Lease Portfolio Balances								Table 10
(dollars in thousands)	June 30, 2023	March 31, 2023	Ι	December 31, 2022	Se	September 30, 2022		June 30, 2022
Commercial								
Commercial and Industrial	\$ 1,502,676	\$ 1,425,916	\$	1,389,066	\$	1,368,966	\$	1,323,830
Paycheck Protection Program	13,789	15,175		19,579		22,955		31,964
Commercial Mortgage	3,796,769	3,826,283		3,725,542		3,591,943		3,464,126
Construction	236,428	232,903		260,825		236,498		246,177
Lease Financing	62,779	65,611		69,491		73,989		89,535
Total Commercial	5,612,441	5,565,888		5,464,503		5,294,351		5,155,632
Consumer								
Residential Mortgage	4,721,976	4,691,298		4,653,072		4,585,723		4,486,571
Home Equity	2,278,105	2,260,001		2,225,950		2,185,484		2,101,612
Automobile	878,767	877,979		870,396		820,640		775,065
Other ¹	423,600	429,356		432,499		435,408		432,693
Total Consumer	8,302,448	8,258,634		8,181,917		8,027,255		7,795,941
Total Loans and Leases	\$ 13,914,889	\$ 13,824,522	\$	13,646,420	\$	13,321,606	\$	12,951,573

¹ Comprised of other revolving credit, installment, and lease financing.

Deposits

	June 30,		March 31,	D	ecember 31,	Se	eptember 30,	June 30,
(dollars in thousands)	2023		2023		2022		2022	2022
Consumer	\$ 10,018,931	\$	10,158,833	\$	10,304,335	\$	10,507,946	\$ 10,554,121
Commercial	8,019,971		8,594,441		8,569,670		8,841,781	8,824,609
Public and Other	2,469,713		1,738,026		1,741,691		1,539,046	1,646,951
Total Deposits	\$ 20,508,615	\$	20,491,300	\$	20,615,696	\$	20,888,773	\$ 21,025,681

Average Deposits

			1	e Months Ende	ed			
	 June 30,		March 31,	ecember 31,	S	eptember 30,	June 30,	
(dollars in thousands)	2023		2023		2022		2022	2022
Consumer	\$ 9,977,239	\$	10,178,988	\$	10,295,563	\$	10,485,895	\$ 10,617,060
Commercial	8,138,358		8,611,960		8,588,198		9,002,432	8,874,988
Public and Other	1,903,004		1,639,934		1,457,566		1,375,354	1,077,315
Total Deposits	\$ 20,018,601	\$	20,430,882	\$	20,341,327	\$	20,863,681	\$ 20,569,363

Non-Performing Assets and Accruing Loans and Leases	I ast I	•	01				0	(1 20		Table 11
// · · · · · · · · · · · · · · · · · ·		June 30,		March 31,	D	ecember 31,	50	eptember 30,		June 30,
(dollars in thousands)		2023		2023		2022		2022		2022
Non-Performing Assets Non-Accrual Loans and Leases										
Commercial										
	\$	17	¢	21	¢	27	¢	40	¢	05
Commercial and Industrial	\$	17	Э	31	\$	37	Э	49	\$	85
Commercial Mortgage		3,107		3,216		3,309		3,396		3,462
Total Commercial		3,124		3,247		3,346		3,445		3,547
Consumer		2.504		4 100		4.000		4.045		5 1 5 0
Residential Mortgage		3,504		4,199		4,239		4,945		5,179
Home Equity		3,809		3,638		4,022		4,438		4,435
Total Consumer		7,313		7,837		8,261		9,383		9,614
Total Non-Accrual Loans and Leases		10,437		11,084		11,607		12,828		13,161
Foreclosed Real Estate	<u>^</u>	1,040	<i>•</i>	1,040	<u>^</u>	1,040	<u>^</u>	1,040	<u>^</u>	2,332
Total Non-Performing Assets	\$	11,477	\$	12,124	\$	12,647	\$	13,868	\$	15,493
Accruing Loans and Leases Past Due 90 Days or More										
Consumer										
Residential Mortgage	\$	3,560	\$	4,566	\$	2,429	\$	3,279	\$	2,638
Home Equity		2,022		1,723		1,673		1,061		2,029
Automobile		577		598		589		467		359
Other ¹		633		632		683		513		508
Total Consumer		6,792		7,519		5,374		5,320		5,534
Total Accruing Loans and Leases Past Due 90 Days or More	\$	6,792	\$	7,519	\$	5,374	\$	5,320	\$	5,534
Total Loans and Leases	\$	13,914,889	\$	13,824,522	\$	13,646,420	\$	13,321,606	\$	12,951,573
Ratio of Non-Accrual Loans and Leases to Total Loans and Leases		0.08%		0.08%		0.09%		0.10%		0.10%
Ratio of Non-Performing Assets to Total Loans and Leases										
and Foreclosed Real Estate		0.08%		0.09%		0.09%		0.10%		0.12%
and Forceford Rear Estate		0.0870		0.0770		0.0770		0.1070		0.1270
Ratio of Non-Performing Assets to Total Assets		0.04%		0.05%		0.05%		0.06%		0.06%
Ratio of Commercial Non-Performing Assets to Total Commercial Loans	5									
and Leases and Commercial Foreclosed Real Estate		0.06%		0.06%		0.06%		0.07%		0.07%
Ratio of Consumer Non-Performing Assets to Total Consumer Loans										
and Leases and Consumer Foreclosed Real Estate		0.10%		0.11%		0.11%		0.13%		0.15%
		011070		01170		011170		011070		0110,70
Ratio of Non-Performing Assets and Accruing Loans and Leases										
Past Due 90 Days or More to Total Loans and Leases										
and Foreclosed Real Estate		0.13%		0.14%		0.13%		0.14%		0.16%
		0.1370		0.1170		0.1370		0.1170		0.1070
Quarter to Quarter Changes in Non-Performing Assets										
Balance at Beginning of Quarter	\$	12,124	\$		\$	13,868	\$	15,493	\$	19,979
Additions		1,116		552		704		489		2,293
Reductions										
Payments		(226)		(778)		(1,605)		(706)		(5,511)
Return to Accrual Status		(1,527)		(297)		(301)		(116)		(1,267)
Sales of Foreclosed Real Estate		-		-		-		(1,292)		-
Charge-offs / Write-downs		(10)		-		(19)		-		(1)
Total Reductions		(1,763)		(1,075)		(1,925)		(2,114)		(6,779)
Balance at End of Quarter	\$	11,477	\$	12,124	\$	12,647	\$	13,868	\$	15,493

¹ Comprised of other revolving credit, installment, and lease financing.

	Т	hree	Months Ende	d		Six Months Ended					
	 June 30,		March 31,		June 30,			1e 30,			
(dollars in thousands)	2023		2023		2022		2023	,	2022		
Balance at Beginning of Period	\$ 150,579	\$	151,247	\$	157,264	\$	151,247	\$	164,297		
Loans and Leases Charged-Off											
Commercial											
Commercial and Industrial	(203)		(261)		(233)		(464)		(582		
Consumer											
Residential Mortgage	(6)		-		(80)		(6)		(80		
Home Equity	(5)		(50)		(22)		(55)		(90		
Automobile	(1,293)		(1,663)		(1,157)		(2,956)		(2,687		
Other ¹	(2,004)		(2,335)		(1,854)		(4,339)		(3,815		
Total Loans and Leases Charged-Off	(3,511)		(4,309)		(3,346)		(7,820)		(7,254		
Recoveries on Loans and Leases Previously Charged-Off											
Commercial											
Commercial and Industrial	103		50		51		153		420		
Consumer											
Residential Mortgage	58		61		920		119		974		
Home Equity	578		184		416		762		931		
Automobile	777		672		684		1,449		1,423		
Other ¹	618		674		644		1,292		1,389		
Total Recoveries on Loans and Leases Previously Charged-Off	 2,134		1,641		2,715		3,775		5,137		
Net Charged-Off - Loans and Leases	(1,377)		(2,668)		(631)		(4,045)		(2,117		
Net Charged-Off - Accrued Interest Receivable	-		-		-		-		(47		
Provision for Credit Losses:											
Loans and Leases	3,167		1,806		(2,885)		4,973		(7,192		
Accrued Interest Receivable	-		-		-		-		(367		
Unfunded Commitments	(667)		194		350		(473)		(476		
Total Provision for Credit Losses	2,500		2,000		(2,535)		4,500		(8,035		
Balance at End of Period	\$ 151,702	\$	150,579	\$	154,098	\$	151,702	\$	154,098		
Components											
Allowance for Credit Losses - Loans and Leases	\$ 145,367	\$	143,577	\$	148,512	\$	145,367	\$	148,512		
Reserve for Unfunded Commitments	6,335		7,002		5,586		6,335		5,586		
Total Reserve for Credit Losses	\$ 151,702	\$	150,579	\$	154,098	\$	151,702	\$	154,098		
Average Loans and Leases Outstanding	\$ 13,876,754	\$	13,717,483	\$	12,700,825	\$	13,797,559	\$	12,496,747		
Ratio of Net Loans and Leases Charged-Off to											
Average Loans and Leases Outstanding (annualized)	0.04%		0.08%		0.02%		0.06%		0.03%		
There is and is and is a standing the tailing the standing the standin	0.07/0								0.03/		

¹ Comprised of other revolving credit, installment, and lease financing.
 ² The numerator comprises the Allowance for Credit Losses - Loans and Leases.

Business Segments Selected Financial Information

Business Segments Selected Financial Information]	Fable 13a
	Consumer	Commercial	Treasury	Co	onsolidated
(dollars in thousands)	Banking	Banking	and Other		Total
Three Months Ended June 30, 2023					
Net Interest Income (Loss)	\$ 99,814	\$ 53,673	\$ (29,139)	\$	124,348
Provision for Credit Losses	1,392	(15)	1,123		2,500
Net Interest Income (Loss) After Provision for Credit Losses	98,422	53,688	(30,262)		121,848
Noninterest Income	31,944	7,939	3,372		43,255
Noninterest Expense	(81,275)	(19,302)	(3,459)		(104,036)
Income (Loss) Before Income Taxes	49,091	42,325	(30,349)		61,067
Provision for Income Taxes	(12,645)	(10,710)	8,349		(15,006)
Net Income (Loss)	\$ 36,446	\$ 31,615	\$ (22,000)	\$	46,061
Total Assets as of June 30, 2023	\$ 8,739,294	\$ 5,714,929	\$ 10,493,713	\$ 2	24,947,936
Three Months Ended June 30, 2022 ¹					
Net Interest Income	\$ 76,872	\$ 49,791	\$ 6,239	\$	132,902
Provision for Credit Losses	632	(1)	(3,131)		(2,500)
Net Interest Income After Provision for Credit Losses	76,240	49,792	9,370		135,402
Noninterest Income	31,868	8,363	1,927		42,158
Noninterest Expense	(82,856)	(17,014)	(3,069)		(102,939)
Income Before Income Taxes	25,252	41,141	8,228		74,621
Provision for Income Taxes	(6,339)	(10,252)	(1,168)		(17,759)
Net Income	\$ 18,913	\$ 30,889	\$ 7,060	\$	56,862
Total Assets as of June 30, 2022 ¹	\$ 8,205,352	\$ 5,339,224	\$ 9,688,123	\$ 2	23,232,699

¹ Certain prior period information has been reclassified to conform to current presentation.

Business Segments Selected Financial Information				Table 13b
	Consumer	Commercial	Treasury	Consolidated
(dollars in thousands)	Banking	Banking	and Other	Total
Six Months Ended June 30, 2023				
Net Interest Income (Loss)	\$ 197,822 \$	110,378 \$	(47,897) \$	260,303
Provision for Credit Losses	4,061	(16)	455	4,500
Net Interest Income (Loss) After Provision for Credit Losses	193,761	110,394	(48,352)	255,803
Noninterest Income	63,098	16,588	4,306	83,992
Noninterest Expense	(166,348)	(39,591)	(10,016)	(215,955)
Income (Loss) Before Income Taxes	90,511	87,391	(54,062)	123,840
Provision for Income Taxes	(23,268)	(21,503)	13,834	(30,937)
Net Income (Loss)	\$ 67,243 \$	65,888 \$	(40,228) \$	92,903
Total Assets as of June 30, 2023	\$ 8,739,294 \$	5,714,929 \$	10,493,713 \$	24,947,936
Six Months Ended June 30, 2022 ¹				
Net Interest Income	\$ 147,233 \$	96,140 \$	14,792 \$	258,165
Provision for Credit Losses	2,315	(198)	(10,117)	(8,000)
Net Interest Income After Provision for Credit Losses	144,918	96,338	24,909	266,165
Noninterest Income	63,837	18,561	3,311	85,709
Noninterest Expense	(164,666)	(35,683)	(6,464)	(206,813)
Income Before Income Taxes	44,089	79,216	21,756	145,061
Provision for Income Taxes	(11,053)	(19,449)	(2,863)	(33,365)
Net Income	\$ 33,036 \$	59,767 \$	18,893 \$	111,696
Total Assets as of June 30, 2022 ¹	\$ 8,205,352 \$	5,339,224 \$	9,688,123 \$	23,232,699

						e Months En				
		June 30,		March 31,	D	ecember 31,	Se	ptember 30,		
dollars in thousands, except per share amounts) Ouarterly Operating Results		2023		2023		2022		2022		2022
Interest Income										
Interest income Interest and Fees on Loans and Leases	\$	144,541	\$	136,501	\$	128,683	\$	115,013	\$	101,663
Income on Investment Securities	Ф	144,541	э	150,501	¢	120,005	Ф	115,015	Ф	101,005
		22 201		22,002		10 476		16.005		17.004
Available-for-Sale		23,301		23,893		18,476		16,995		17,984
Held-to-Maturity		23,375		23,948		23,708		20,243		18,838
Deposits		18		27		13		10		5
Funds Sold		6,395		3,366		1,093		2,335		719
Other		2,121		597		340		322		353
Total Interest Income		199,751		188,332		172,313		154,918		139,562
interest Expense										
Deposits		53,779		37,794		23,494		10,296		3,535
Securities Sold Under Agreements to Repurchase		5,436		5,377		4,289		2,745		2,794
Funds Purchased		184		704		318		40		57
Short-Term Borrowings		2,510		3,203		1,978		-		92
Other Debt		13,494		5,299		1,496		182		182
Fotal Interest Expense		75,403		52,377		31,575		13,263		6,660
Net Interest Income		124,348		135,955		140,738		141,655		132,902
Provision for Credit Losses		2,500		2,000		200		-		(2,500
Net Interest Income After Provision for Credit Losses		121,848		133,955		140,538		141,655		135,402
Noninterest Income										
Trust and Asset Management		11,215		10,690		10,652		10,418		11,457
Mortgage Banking		1,176		1,004		991		1,002		1,247
Service Charges on Deposit Accounts		7,587		7,737		7,513		7,526		7,309
Fees, Exchange, and Other Service Charges		14,150		13,808		13,906		13,863		14,193
Investment Securities Losses, Net		(1,310)		(1,792)		(1,124)		(2,147)		(1,295
Annuity and Insurance		1,038		1,271		1,087		1,034		870
Bank-Owned Life Insurance				-				-		
		2,876		2,842		2,475		2,486		2,658
Other Charles		6,523		5,177		5,672		(3,522)		5,719
Fotal Noninterest Income		43,255		40,737		41,172		30,660		42,158
Noninterest Expense		56 185		65.000		57 (20		50.020		53 3 ()
Salaries and Benefits		56,175		65,088		57,639		59,938		57,769
Net Occupancy		9,991		9,872		9,499		10,186		9,930
Net Equipment		10,573		10,375		9,942		9,736		9,543
Data Processing		4,599		4,583		4,579		4,616		4,607
Professional Fees		4,651		3,883		3,958		3,799		3,542
FDIC Insurance		3,173		3,234		1,774		1,680		1,590
Other		14,874		14,884		15,312		15,794		15,958
Fotal Noninterest Expense		104,036		111,919		102,703		105,749		102,939
Income Before Provision for Income Taxes		61,067		62,773		79,007		66,566		74,621
Provision for Income Taxes		15,006		15,931		17,700		13,765		17,759
Net Income	\$	46,061	\$	46,842	\$	61,307	\$	52,801	\$	56,862
Preferred Stock Dividends		1,969		1,969		1,969		1,969		1,969
Net Income Available to Common Shareholders	\$	44,092	\$	44,873	\$	59,338	\$	50,832	\$	54,893
	<i>.</i>	1.10	¢	1.14	¢	1.51	¢	1.00	¢	1.00
Basic Earnings Per Common Share Diluted Earnings Per Common Share	\$ \$	1.12 1.12	\$ \$	1.14 1.14	\$ \$		\$ \$	1.28 1.28	\$ \$	
Balance Sheet Totals		10.01.000		10.00.00				10.00.00		10.000
Loans and Leases	\$	13,914,889	\$	13,824,522	\$	13,646,420	\$	13,321,606	\$	12,951,573
Fotal Assets		24,947,936		23,931,977		23,606,877		23,134,040		23,232,699
Total Deposits		20,508,615		20,491,300		20,615,696		20,888,773		21,025,68
Fotal Shareholders' Equity		1,358,279		1,354,430		1,316,995		1,282,384		1,348,746
Performance Ratios										
Return on Average Assets		0.77	%	0.80	%	1.05	%	0.91	%	1.00
Return on Average Shareholders' Equity		13.55		14.25		18.91		15.31		16.40
Return on Average Common Equity		14.95		15.79		21.28		16.98		18.19
Efficiency Ratio ¹		62.07		63.34		56.46		61.37		58.80

¹ Efficiency ratio is defined as noninterest expense divided by total revenue (net interest income and noninterest income).

² Net interest margin is defined as net interest income, on a taxable-equivalent basis, as a percentage of average earning assets.

Hawaji Feonomic Trends

	 Five Months E	nded			Year	Ende	ed			
(dollars in millions; jobs in thousands)	 May 31, 202	23		Decem	ber 31, 2022		Dece	mber	31, 2021	
Hawaii Economic Trends										
State General Fund Revenues ¹	\$ 4,204.9	(3.6)	% \$	9,441.3	16.0	%	\$8,137.9		26.9	%
General Excise and Use Tax Revenue ¹	1,916.0	9.4		4,263.4	18.3		3,604.3		18.6	
Jobs ²	657.4			654.5			642.6			
					June 30,	-	De	cemb	er 31,	
2					2023		2022		2021	
Unemployment, seasonally adjusted ³										
Statewide					3.0	%	3.7	%	3.2	%
Honolulu County					3.1		3.3		3.7	
Hawaii County					3.0		4.7		1.8	
Maui County					2.5		4.5		2.4	
Kauai County					2.6		4.7		2.7	
			J	une 30,		D	ecember 31	,		
(1-year percentage change, except months of inventory)				2023	2022		2021		2020	
Housing Trends (Single Family Oahu) ⁴										
Median Home Price				(5.5) %		%	19.3	%	5.2	%
Home Sales Volume (units)				(34.6) %		%	17.9	%	2.3	%
Months of Inventory				2.6	2.1		0.8		1.4	
				Monthly Vis		Perce	ntage	Change		
(in thousands)				Not Seasona	lly Adjusted		from	Previo	ous Year	
Tourism ⁵										
May 31, 2023					790.5				2.1	%
April 30, 2023					806.2				(0.4))
March 31, 2023					892.2				13.6	
February 28, 2023					733.6				17.6	
January 31, 2023					775.1				36.7	
December 31, 2022					858.1				14.0	
November 30, 2022					725.5				18.2	
October 31, 2022					726.1				31.8	
September 30, 2022					691.8				37.1	
August 31, 2022					829.7				14.8	
July 31, 2022					919.2				4.5	
June 30, 2022					841.8				6.4	
May 31, 2022					774.1				22.9	
April 30, 2022					809.6				67.3	
March 31, 2022					785.7				78.7	
February 28, 2022					623.7				165.1	
January 31, 2022					567.2				229.8	
December 31,2021					752.8				219.3	
November 30, 2021					614.0				234.1	
October 31, 2021					550.8				618.2	
September 30, 2021					504.6				2,641.0	
August 31, 2021					723.0				2,995.6	
July 31, 2021					879.6				3,798.4	
June 30, 2021					791.1				4,534.7	
									T.JJT./	

¹ Source: Hawaii Department of Business, Economic Development & Tourism

² Source: U.S. Bureau of Labor Statistics

³ Source: University of Hawaii Economic Research Organization (UHERO)

⁴ Source: Honolulu Board of Realtors

⁵ Source: Hawaii Tourism Authority

Ah Bank of Hawai'i Corporation

Bank of Hawai'i Corporation Second quarter 2023 financial report

July 24, 2023

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disclosure

Ah Bank of Hawaiʻi Corporation

forward-looking statements

this presentation, and other statements made by the Company in connection with it, may contain forward-looking statements concerning, among other things, forecasts of our financial results and condition, expectations for our operations and business prospects, and our assumptions used in those forecasts and expectations. we have not committed to update forward-looking statements to reflect later events or circumstances

highlights

Ah Bank of Hawai'i

Corporation

quality balance sheet performance

strong liquidity

low risk balance sheet construct

earnings highlights

- total deposits increased 0.1%
- · growth attributed to increase in core customer deposits
- loans and leases increased 0.7%
- \$1.7 billion in cash & cash equivalents
- \$8.5 billion in readily available liquidity
- readily available liquidity exceeds uninsured deposits
- 0.04% net charge-off rate
- 0.08% non-performing assets level
- 79% of loan portfolio real-estate secured with combined wtd avg LTV of 55%
- commercial real estate (CRE) portfolio comprises 27% of total loans with wtd avg LTV of 56%
- \$1.12 earnings per diluted share
- 1.08% total average cost of deposits
- \$104.0 million noninterest expense
- 14.95% return on average common equity

our deposits

A Bank of Hawai'i Corporation

through our 125 year history in the islands, Bank of Hawai'i has developed an exceptionally seasoned deposit base, built one relationship at a time, over many years, and in neighborhoods and communities we understand

- ✓ unique marketplace
- ✓ diversified
- ✓ tenured





Territorial Savings Bank 3.0% Bank of Hawai'i 33.4% Central Pacific Bank 11.2% American Savings Bank 14.0%

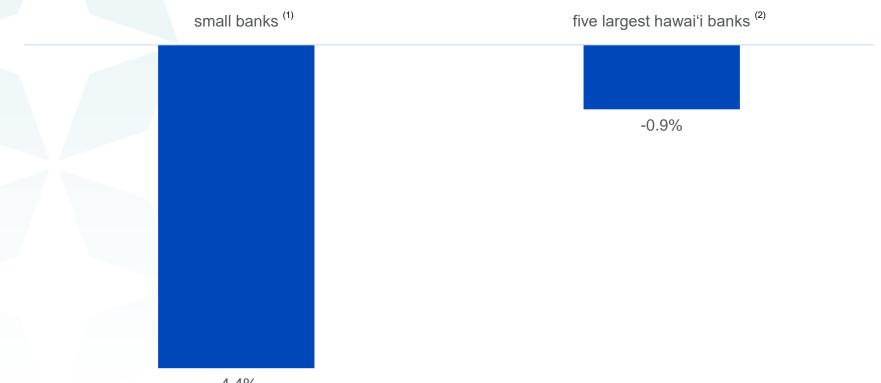
2022

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q1 2023 change in deposit balances

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Corporation



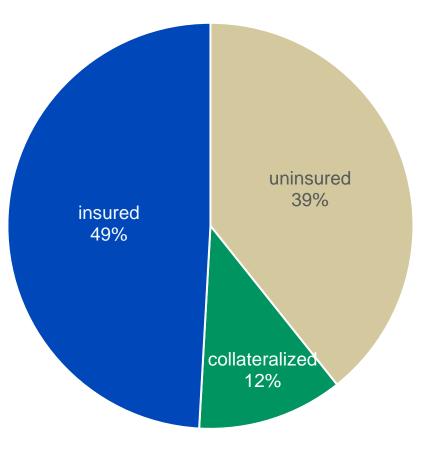
-4.4%

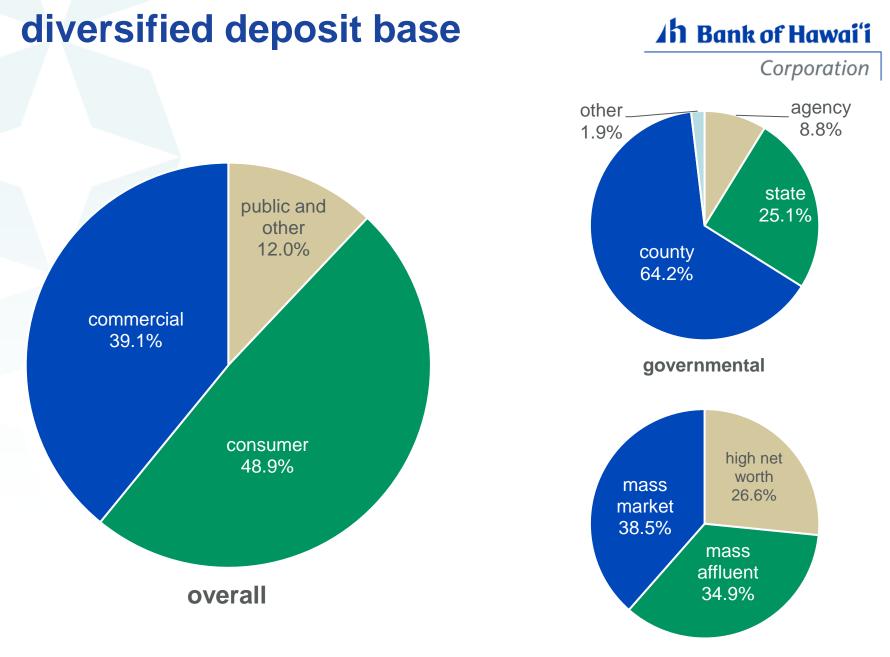
(1) compares 3/29/23 vs. 12/28/22; small banks data derived from H.8 Assets and Liabilities of Commercial Banks in the United States, Table 9 - Assets and Liabilities of Small Domestically Charted Commercial Banks in the United States, not seasonally adjusted

(2) includes: First Hawaiian Bank, Bank of Hawai'i, American Savings Bank, Central Pacific Bank, and Territorial Savings Bank

majority of deposits insured or collateralized

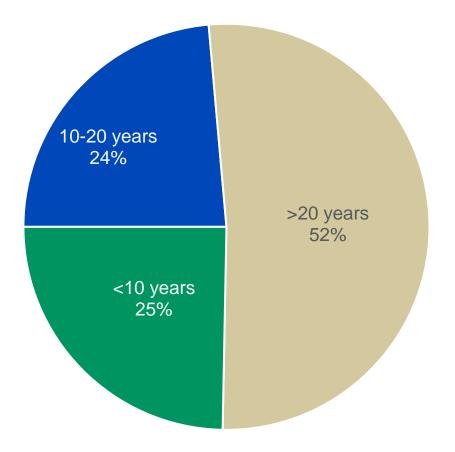
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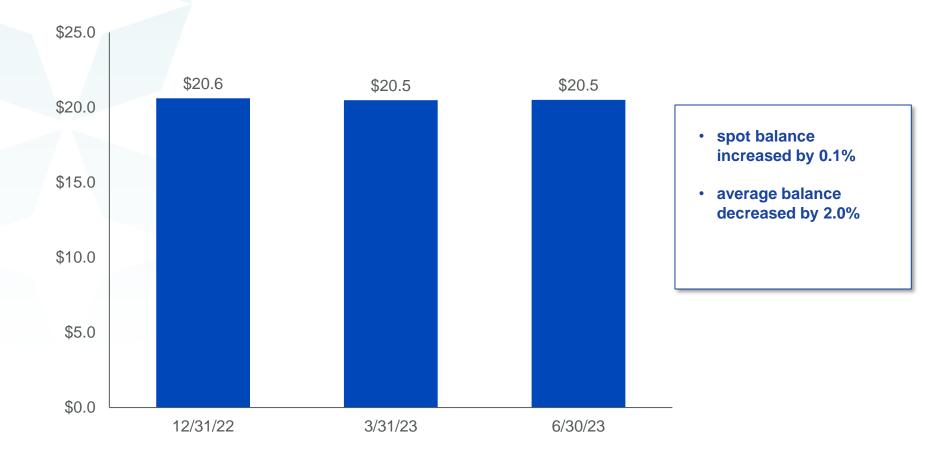
tenured deposit base





deposit balances

\$ in billions

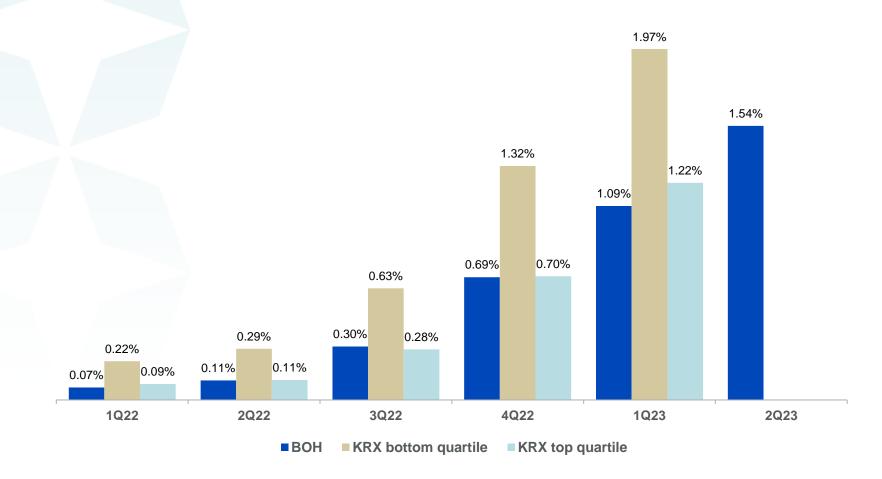


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cost of funds interest-bearing deposits



Corporation



source: S&P Capital IQ; KBW Regional Banking Index (KRX) as of 1/3/23, top quartile represents 25th percentile and bottom quartile represents 75th percentile, when sorted by lowest to highest

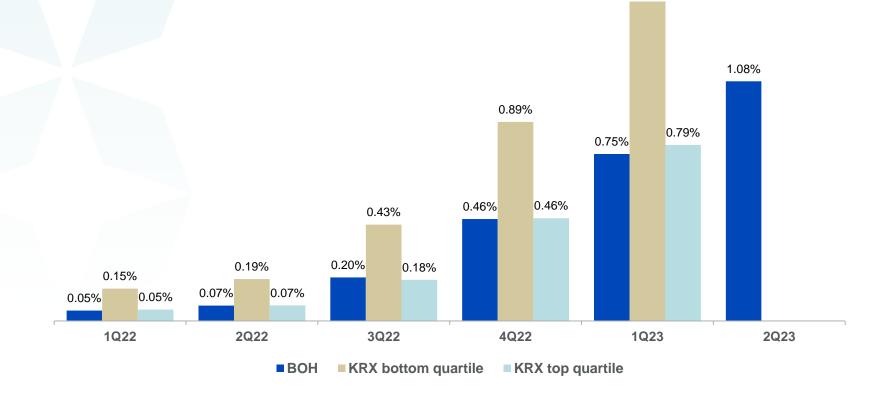
source: S&P Capital IQ; KBW Regional Banking Index (KRX) as of 1/3/23, top quartile represents 25th percentile and bottom quartile represents 75th percentile, when sorted by lowest to highest



Corporation

A Bank of Hawai'i

1.44%

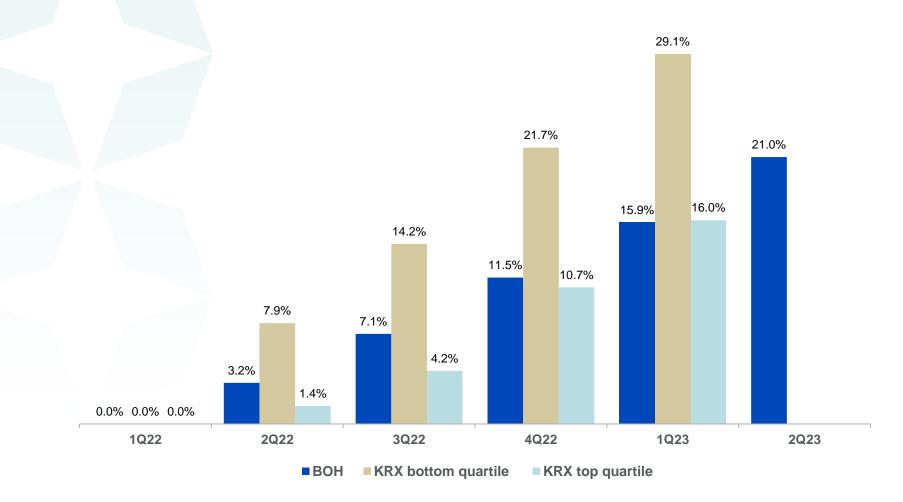


12

deposit beta performance

Ah Bank of Hawai'i

Corporation



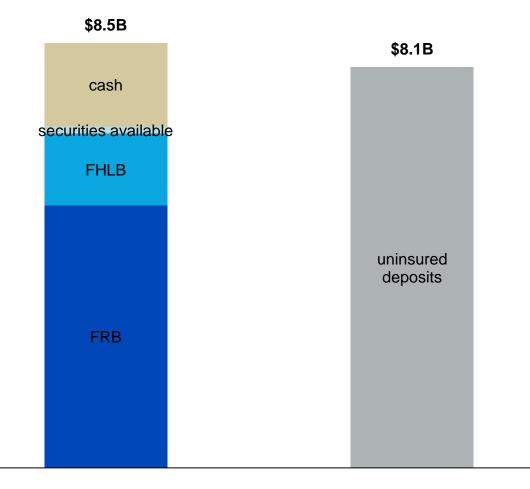
source: S&P Capital IQ; KBW Regional Banking Index (KRX) as of 1/3/23, beta calculated as change in average total deposit rate divided by change in average Fed Funds rate, top quartile represents 25th percentile and bottom quartile represents 75th percentile, when sorted by lowest to highest

readily available liquidity

Ah Bank of Hawai'i

Corporation

Bank of Hawai'i carries substantial liquidity lines and equivalents for both day-to-day operational purposes as well as for liquidity backstop purposes



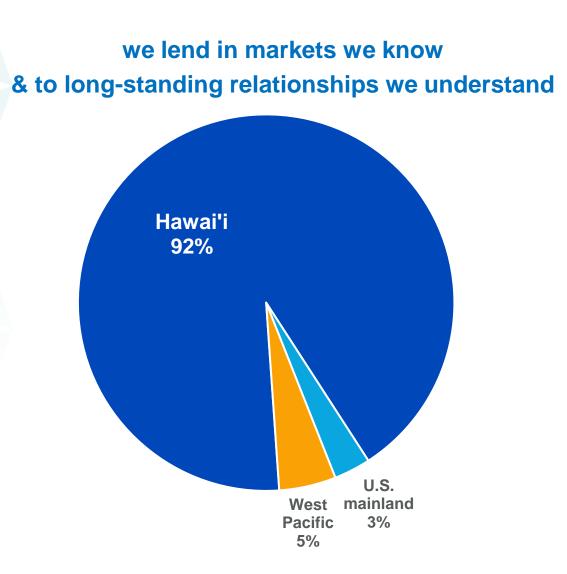


Corporation

credit performance

lending philosophy

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de-risking the balance sheet

Ah Bank of Hawai'i

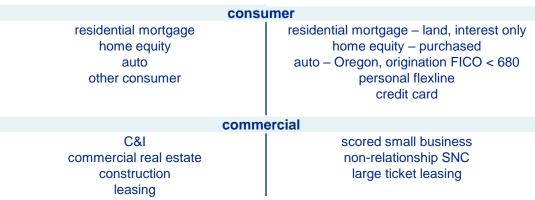
Corporation



loan portfolio balance

core

non-core

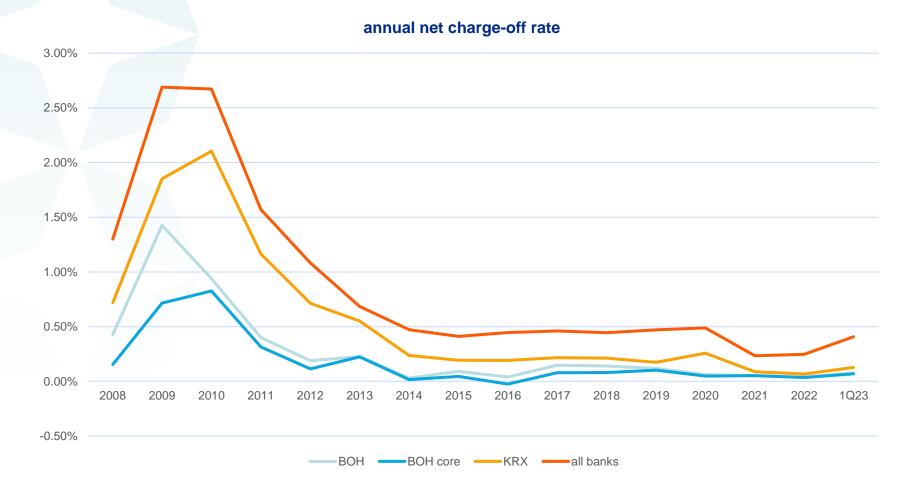


historical net charge-off rates

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lower net charge offs through different economic cycles

Corporation



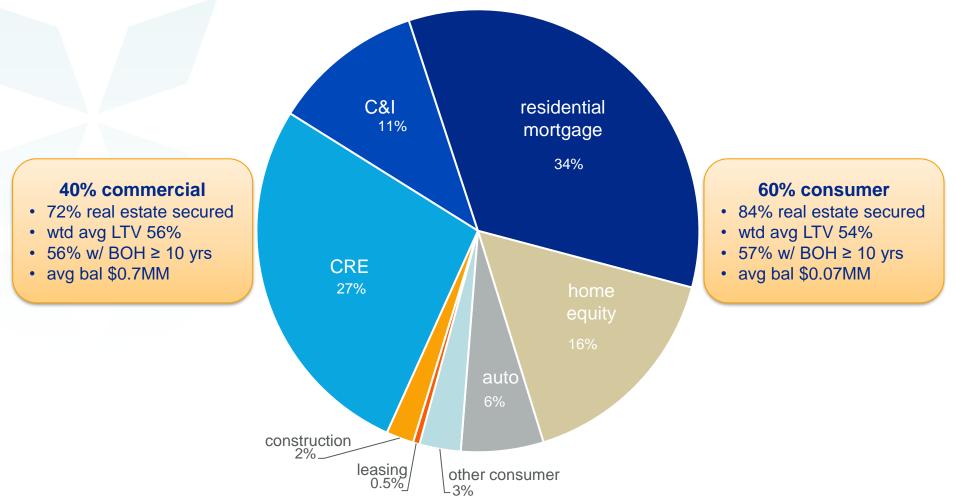
KRX – represents historical average net charge-off rates for banks in the KBW Regional Banking index as of 1/3/23 (source: S&P Capital IQ) all banks – represents historical average net charge-off rates for all FDIC insured banks (source: FDIC)

loan portfolio

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Corporation

79% of portfolio secured with real estate with combined weighted average loan to value of 55%

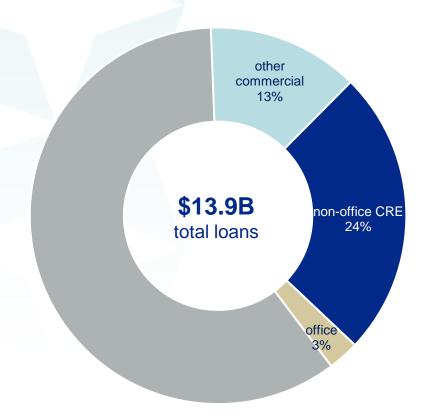


note: excludes \$14MM in PPP loan balances including deferred costs and fees

commercial real estate (CRE)

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27% of total loans

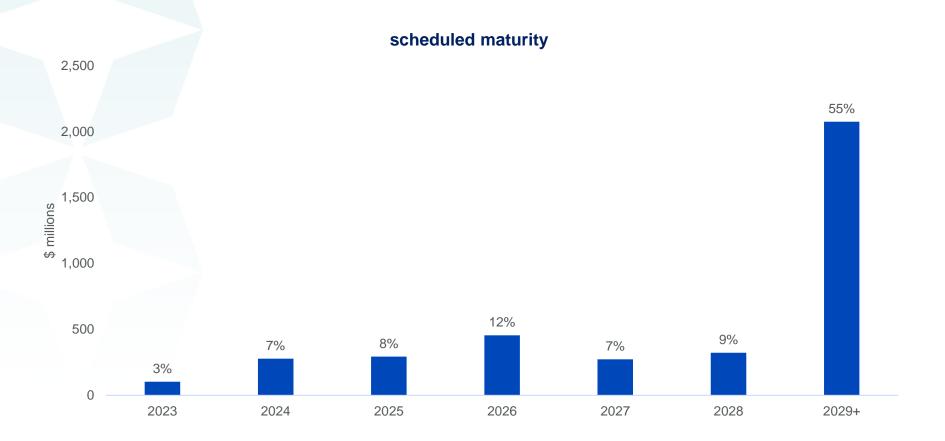


asset type	% total loans	wtd avg LTV
multi-family	6.5%	59%
industrial	5.5%	56%
retail	5.2%	55%
lodging	4.1%	53%
office	2.7%	56%
specialty	2.9%	53%
other	0.6%	48%
total CRE	27.3%	56%

CRE scheduled maturities

10% maturing prior to 2025

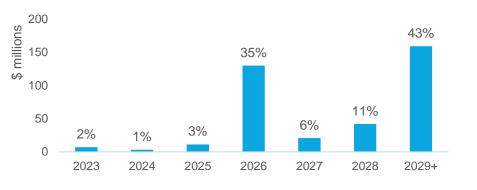




CRE office

3% of total loans

scheduled maturity



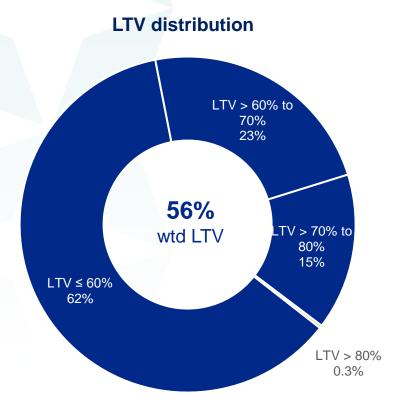
highlights

• 56% wtd avg LTV

300

250

- \$1.7MM average exposure
- 26% CBD (Downtown Honolulu)
 - 63% wtd avg LTV
 - 47% with repayment guaranties
- 3% maturing prior to 2025

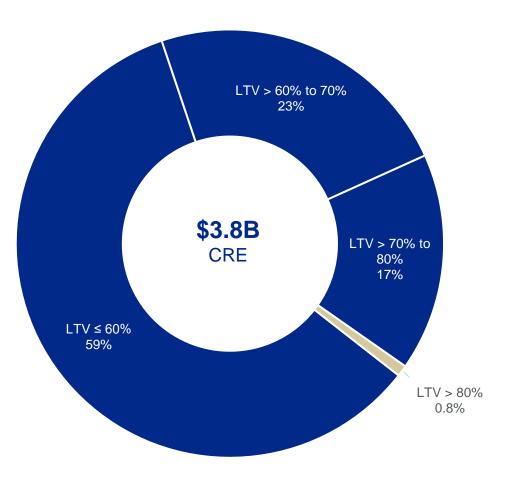


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CRE tail risk

LTV > 80% - 0.8% of CRE, 0.2% of total loans

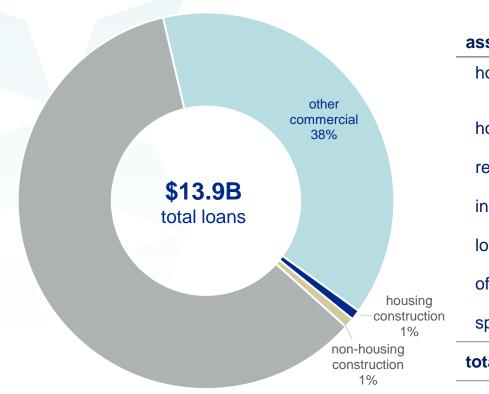
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construction

2% of total loans

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asset type	% total Ioans	wtd avg LTV
housing – low income / affordable	0.8%	63%
housing – other	0.1%	46%
retail	0.4%	64%
industrial	0.2%	67%
lodging	0.2%	49%
office	0.1%	71%
specialty	0.01%	56%
total construction	1.7%	62%

credit quality

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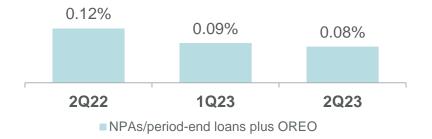
Corporation



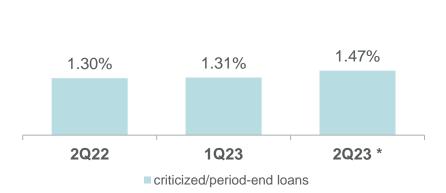
net charge-offs

NCOs/average loans

non-performing assets



criticized



* 75% of total criticized in CRE with 57% wtd avg LTV

delinquencies

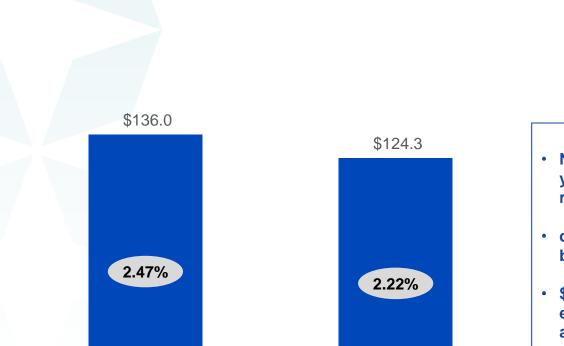




Corporation

financial update

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= NIM

2Q23

NII and NIM

1Q23

\$ in millions





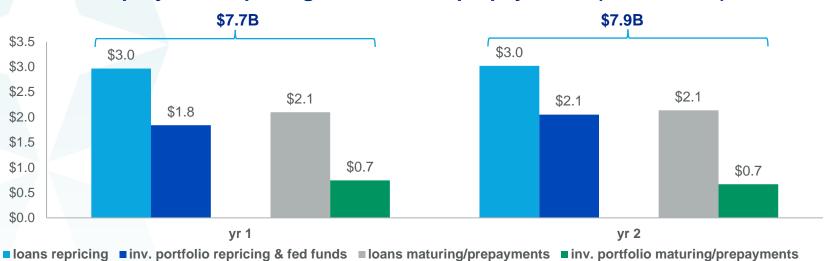
- deposit rates and betas remain well below peers
- \$1.7 billion in cash & cash equivalents reduced NIM by approximately 4 bps

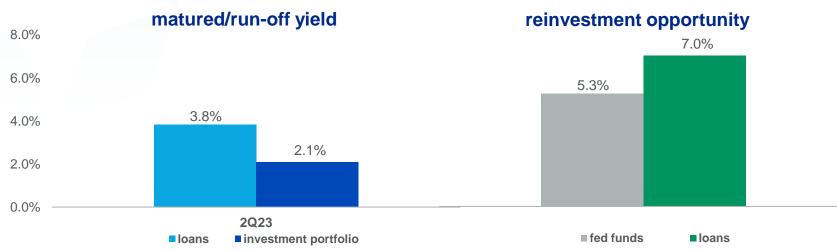
asset repricing

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projected repricing, maturities & prepayments (\$ in billions)





note: numbers may not add up due to rounding, loans repricing includes \$200.0 million of fixed rate loans swapped to floating rate loans, matured/run-off yield for loans includes only fixed-rate loans; matured/run-off yield for investment portfolio excludes security called in 2Q23

noninterest income

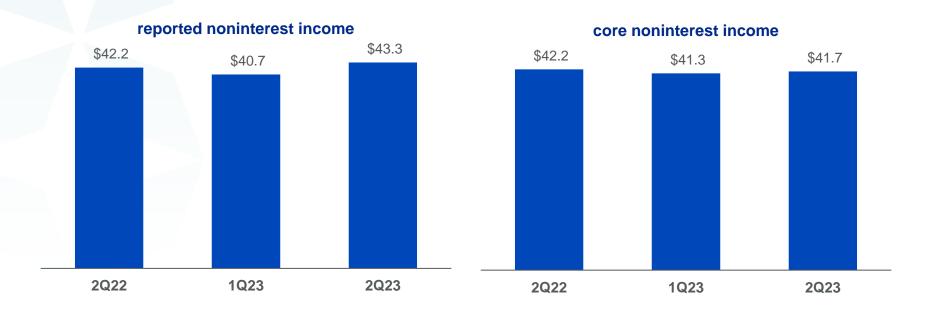
\$ in millions

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stable core noninterest income from diverse sources



note: 1Q23 reported noninterest income included a negative \$0.6 million adjustment related to a change in the Visa Class B conversion ratio, 2Q23 reported noninterest income includes \$1.5 million related to the sale of a low-income housing tax credit investment

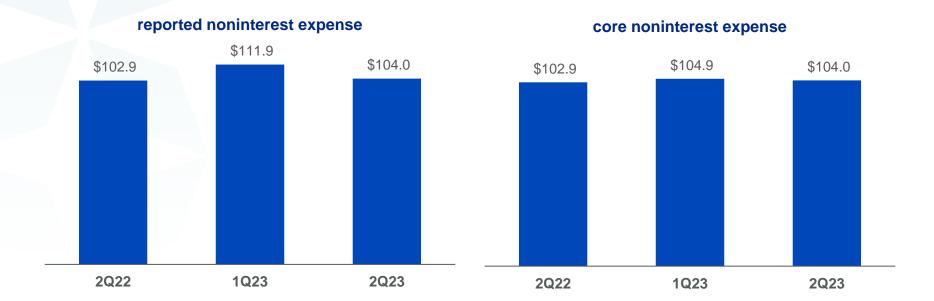
noninterest expense

\$ in millions

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disciplined expense management in challenging operating environment



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financial summary

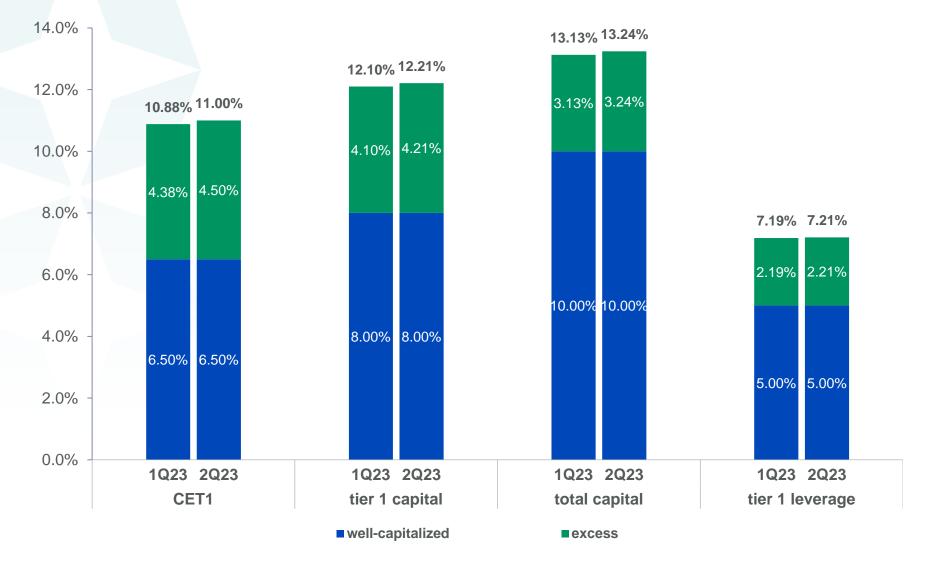
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\$ in millions, except per share amounts

	2	2Q 2023	<u>1</u>	Q 2023	<u>2</u>	Q 2022	Δ 1	Q 2023	<u>∆ 2</u>	Q 2022
net interest income	\$	124.3	\$	136.0	\$	132.9	\$	(11.6)	\$	(8.6)
noninterest income		43.3		40.7		42.2		2.5		1.1
total revenue		167.6		176.7		175.1		(9.1)		(7.5)
noninterest expense		104.0		111.9		102.9		(7.9)		1.1
operating income		63.6		64.8		72.1		(1.2)		(8.6)
credit provision		2.5		2.0		(2.5)		0.5		5.0
income taxes		15.0		15.9		17.8		(0.9)		(2.8)
net income	\$	46.1	\$	46.8	\$	56.9	\$	(0.8)	\$	(10.8)
net income available to common	\$	44.1	\$	44.9		54.9	\$	(0.8)	\$	(10.8)
diluted EPS	\$	1.12	\$	1.14	\$	1.38	\$	(0.02)	\$	(0.26)
return on assets		0.77 %		0.80 %		1.00 %		(0.03) %		(0.23)%
return on common equity		14.95		15.79		18.19		(0.84)		(3.24)
net interest margin		2.22		2.47		2.47		(0.25)		(0.25)
efficiency ratio		62.07		63.34		58.80		(1.27)		3.27
end of period balances										
investment portfolio	\$	7,869	\$	8,128	\$	8,277		(3.2) %		(4.9)%
loans and leases		13,915		13,825		12,952		0.7		7.4
total deposits		20,509		20,491		21,026		0.1		(2.5)
shareholders' equity		1,358		1,354		1,349		0.3		0.7

capital

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- ✓ unique and competitively advantageous deposit market
- ✓ high quality deposit base
- ✓ market leading cost of deposits
- ✓ high quality assets
- ✓ exceptional credit quality
- ✓ strong risk-based capital



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Q & A



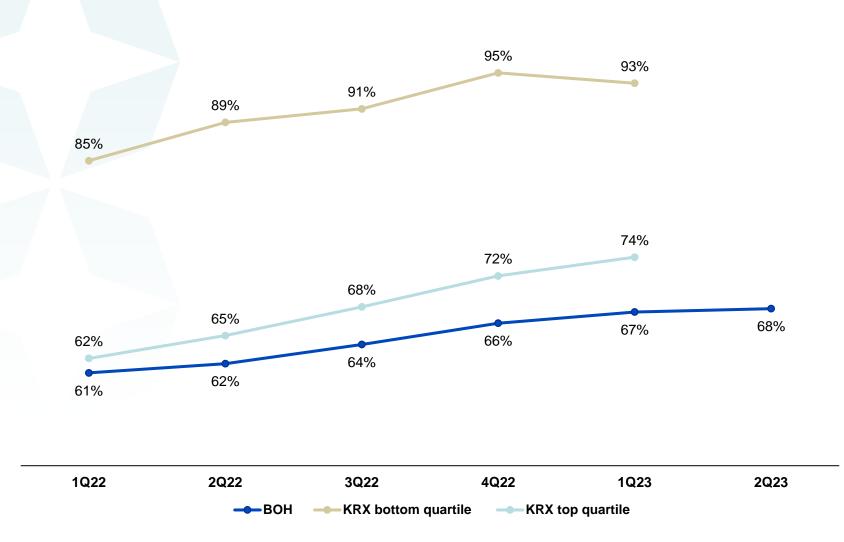
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appendix

loan to deposit ratio

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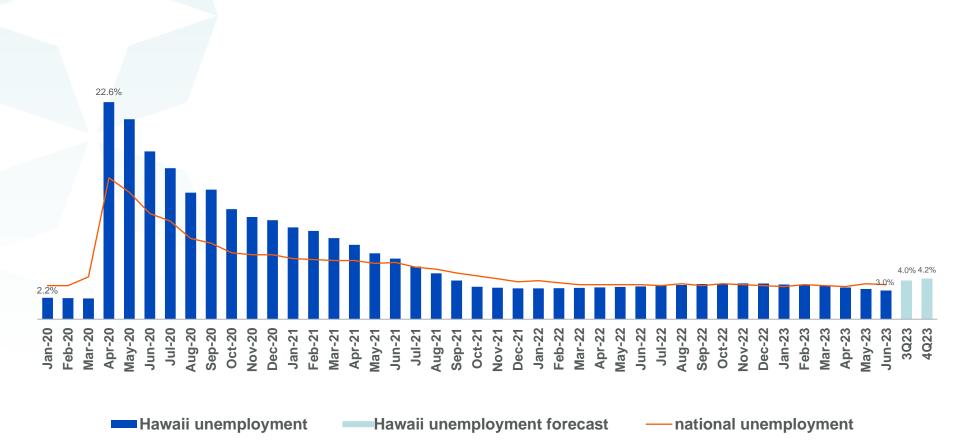
source: S&P Capital IQ; KBW Regional Banking Index (KRX) as of 1/3/23, top quartile represents 25th percentile and bottom quartile represents 75th percentile, when sorted by lowest to highest

unemployment

experience & forecast

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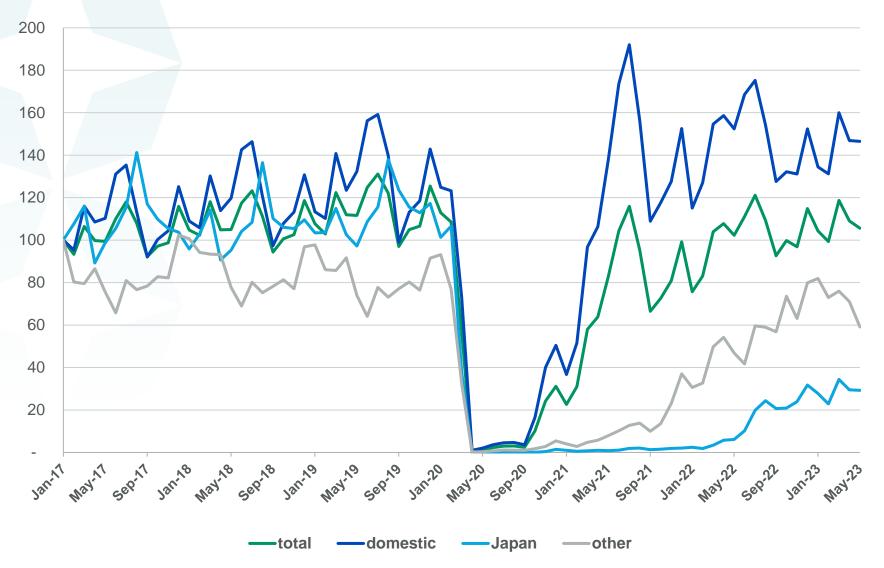
source for Hawaii unemployment: University of Hawaii Economic Research Organization (UHERO), seasonally adjusted source for national unemployment: Bureau of Labor Statistics, seasonally adjusted

visitor arrivals

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monthly by market, indexed to January 2017

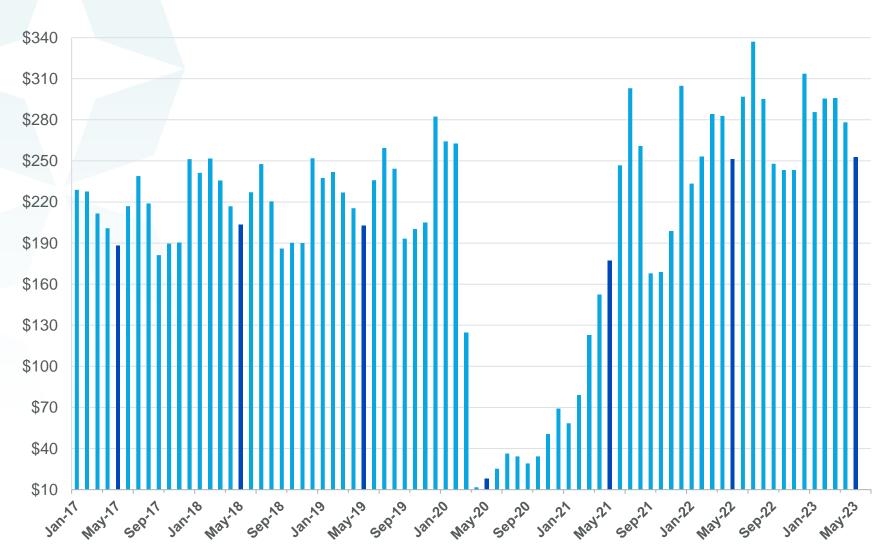


revenue per available room

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revenue per available room (RevPAR)

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source: Hawaii Department of Business, Economic Development, and Tourism (DBEDT)

stable real estate prices

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Oahu market indicators – June 2023

single family homes condominiums <u>June 2023</u> June 2022 June 2019 Δ June 2022 Δ June 2019 June 2023 June 2022 June 2019 Δ June 2022 Δ June 2019</u> 31.3% 17.9% median \$800 \$433 \$510 \$534 sales price \$1,050 \$1,100 (000s) -4.5% -4.5% 1.1 months 1.2 months months of 2.6 1.5 3.6 2.8 1.6 3.9 inventory -1.0 months -1.1 months closed 626 473 248 357 327 470 sales -24.9% -30.5% -24.2% -0.6% 7 days 7 days median days on 17 10 18 18 11 27 market 9 days 1 day