# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D. C. 20549

## FORM 8-K

CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported)

April 21, 2008

## **BANK OF HAWAII CORPORATION**

(Exact name of registrant as specified in its charter)

Delaware1-688799-0148992(State of Incorporation)(Commission<br/>File Number)(IRS Employer<br/>Identification No.)

**130 Merchant Street, Honolulu, Hawaii** (Address of principal executive offices)

**96813** (Zip Code)

(Registrant's telephone number, including area code)

(808) 694-8822

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):
☐ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
☐ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
□ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4 (c))

Item 2.02. Results of Operations and Financial Conditions.

On April 21, 2008, Bank of Hawaii Corporation announced its results of operations for the quarter ending March 31, 2008. The public announcement was made by means of a press release, the text of which is furnished as Exhibit 99.1 hereto and is incorporated herein by reference.

Item 5.02. Departure

Departure of Directors or Principal Officers; Election of Directors; Appointment of Principal Officers; Compensatory Arrangements of Certain Officers.

On April 21, 2008, Daniel C. Stevens announced his intention to resign from his position as the Chief Financial Officer of Bank of Hawaii Corporation. The public announcement was made by means of a press release, the text of which is furnished as Exhibit 99.1 hereto and is incorporated herein by reference.

Item 9.01. Financial Statements and Exhibits

(d) Exhibits

Exhibit No.

99.1

April 21, 2008 Press Release

#### **SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: April 21, 2008 BANK OF HAWAII CORPORATION

By: /s/ Mark A. Rossi

Mark A. Rossi

Vice Chairman and Corporate Secretary



NYSE: BOH

**Media Inquiries** 

Stafford Kiguchi Telephone: 808-694-8580 Mobile: 808-265-6367 E-mail: Stafford.Kiguchi@boh.com

#### Investor/Analyst Inquiries

Cindy Wyrick Telephone: 808-694-8430 E-mail: Cindy.Wyrick@boh.com

#### Bank of Hawaii Corporation First Quarter 2008 Financial Results

**Diluted Earnings Per Share \$1.18** 

An Bank of Hawaii

Corporation

- Net Income for the Quarter \$57.2 Million
- Board of Directors Declares Dividend of \$0.44 Per Share
- **Chief Financial Officer Announces Future Plans**

#### FOR IMMEDIATE RELEASE

HONOLULU, HI (April 21, 2008) — Bank of Hawaii Corporation (NYSE: BOH) today reported diluted earnings per share of \$1.18 for the first quarter of 2008, an increase of \$0.24 or 25.5 percent from diluted earnings per share of \$0.94 in the same quarter last year. Net income for the first quarter of 2008 was \$57.2 million, up \$9.9 million or 20.9 percent from net income of \$47.3 million in the first quarter of 2007. Results for the first quarter of 2008 included proceeds from two transactions: \$13.7 million related to the mandatory redemption of a portion of the Company's interest in Visa shares and \$11.6 million related to a lessee's early buy-out of an aircraft lease. Additionally, the Company reversed \$5.6 million of legal expenses related to Visa and released previously accrued income taxes related to the aircraft lease. Partially offsetting these credits were expenses for employee incentives, contingencies, contributions to the Bank of Hawaii Charitable Foundation, and a call premium on the Company's Trust Preferred Securities. The Company also increased the allowance for loan and lease losses. The net effect of these items was an increase in net income for the first quarter of \$9.5 million or \$0.20 per diluted share.

The return on average assets for the first quarter of 2008 was 2.16 percent, up from 1.83 percent during the same quarter last year. The return on average equity for the first quarter of 2008 was 29.88 percent compared to 27.00 percent for the first quarter of 2007. The efficiency ratio for the first quarter of 2008 improved to 49.62 percent compared to 51.62 percent in the same quarter last year.

"Bank of Hawaii Corporation began 2008 with solid financial performance," said Allan R. Landon, Chairman and CEO. "Our margin expanded, net charge-offs were unchanged from the previous quarter, noninterest revenue increased and our core expenses were controlled. Average loans and deposits grew during the quarter and the overall credit quality of our portfolio remained solid. We further strengthened our balance sheet in anticipation of a slowing economy. The special gains will allow us to reward our employees and support our community."

- more -

130 Merchant Street • PO Box 2900 • Honolulu HI 96846-6000 • Fax 808-537-8440 • Website www.boh.com

#### Hawaii Economy

During the first quarter of 2008 Hawaii's economy remained relatively solid when compared to many other states. Visitor levels compared favorably with last year. Home prices and unemployment in Hawaii were stable. Residential construction has slowed gradually and commercial construction has held up well. However, recent airline bankruptcies and cruise ship relocations are likely to constrain future visitor levels. And inflation is expected to be higher than previous estimates, primarily due to energy and food costs. The impact of these adverse factors is likely to further slow the economy in Hawaii.

#### Financial Highlights

Net interest income, on a taxable equivalent basis, for the first quarter of 2008 was \$102.4 million, up \$4.0 million from net interest income of \$98.4 million in the first quarter of 2007 and up \$2.7 million from net interest income of \$99.7 million in the fourth quarter of 2007. The increase compared to the previous quarters was largely due to decreased funding costs. Analyses of the changes in net interest income are included in Tables 7a and 7b.

The net interest margin was 4.17 percent for the first quarter of 2008, a 10 basis point increase from 4.07 percent in the first quarter of 2007 and a 5 basis point increase from 4.12 percent in the fourth quarter of 2007.

Results for the first quarter of 2008 included a provision for credit losses of \$14.4 million compared with \$2.6 million in the first quarter of 2007 and \$5.4 million in the fourth quarter of 2007. The provision for credit losses exceeded net charge-offs of \$5.4 million by \$9 million in the first quarter of 2008. The provision for credit losses equaled net charge-offs in the comparable prior quarters.

Noninterest income was \$86.1 million for the first quarter of 2008, an increase of \$25.2 million compared to \$61.0 million in the first quarter of 2007 and up \$25.9 million from \$60.3 million in the fourth quarter of 2007. Noninterest income in the first quarter of 2008 included gains of \$13.7 million related to the previously mentioned Visa share redemption and \$11.6 million for the disposition of an aircraft lease. Results for the first quarter of 2007 included a gain of \$2.3 million on the disposal of leased equipment. Fourth quarter 2007 noninterest revenue included a gain of \$3.1 million on the sale of unused real estate. Adjusted for these items, noninterest revenue was \$60.8 million in the first quarter of 2008 compared with \$58.7 in the first quarter of 2007 and \$57.2 million in the fourth quarter of 2007.

Noninterest expense was \$93.4 million in the first quarter of 2008, up \$11.3 million from noninterest expense of \$82.1 million in the same quarter last year and up \$1.4 million from \$92.0 million in the previous quarter. Noninterest expense in the first quarter of 2008 included the previously mentioned reversal of \$5.6 million related to Visa litigation and accruals of \$9.0 million for employee incentives, \$3.0 million for legal contingency reserves, \$2.3 million for charitable contributions, \$1.0 million for the call premium, and \$0.6 million for separation costs. The employee incentives include \$4.6 million for grants to purchase Company stock and \$4.4 million for earnings-based incentives. Noninterest expense in the fourth quarter of 2007 included the previously mentioned Visa charge of \$5.6 million and \$1.8 million due to a fraud loss. Adjusted for these items, noninterest expense was \$83.2 million in the first quarter of 2008 compared with \$84.6 million in the fourth quarter of 2007. An analysis of salary and benefit expenses is included in Table 8.

The efficiency ratio for the first quarter of 2008 was 49.62 percent, down from 51.62 percent in the same quarter last year and down from 57.61 percent in the previous quarter. Adjusted for the income and expense items previously discussed, the efficiency ratio for the first quarter of 2008 was 51.04 percent, down from 52.37 percent in the same quarter last year and down from 54.02 percent in the previous quarter. Details of these items are included in Table 2.

The effective tax rate for the first quarter of 2008 was 28.88 percent compared to 36.33 percent during the same quarter last year and 34.37 percent in the previous quarter. The lower effective tax rate in the first quarter of 2008 was primarily due to the disposition of the aircraft lease. Pre-tax gains from this sale would have resulted in an income tax expense of approximately \$4.6 million, based on statutory income tax rates. However, due to the timing and the adjustment of previously recognized income tax liabilities, the transaction resulted in a \$1.4 million income tax benefit. The total income tax benefit from this transaction was approximately \$6.0 million.

The Company's business segments are defined as Retail Banking, Commercial Banking, Investment Services, and Treasury. Results are determined based on the Company's internal financial management reporting process and organizational structure. Selected financial information for the business segments is included in Table 12.

#### **Asset Quality**

The Company's overall asset quality remained solid during the three months ended March 31, 2008 with low, albeit increasing, levels of internally criticized loans and leases and non-performing assets. The Company's credit risk profile reflects the relative strength of the Hawaii economy.

Non-accrual loans and leases were \$5.8 million at March 31, 2008, up from \$5.4 million at March 31, 2007 and up from \$5.1 million at December 31, 2007. The increase was primarily due to residential mortgage loans and purchased equipment. As a percentage of total loans and leases, non-accrual loans at March 31, 2008 of 0.09 percent remain near historic lows.

Total non-performing assets were \$6.0 million at the end of the first quarter of 2008, up slightly from \$5.8 million at the end of the same quarter last year and up from \$5.3 million at the end of the previous quarter due to the increase in non-accrual loans. The ratio of non-performing assets to total loans, and foreclosed real estate at March 31, 2008 was 0.09 percent, unchanged from March 31, 2007 and up slightly from 0.08 percent at December 31, 2007.

Net charge-offs during the first quarter of 2008 were \$5.4 million or 0.33 percent annualized of total average loans and leases. Charge-offs during the quarter of \$8.0 million were partially offset by recoveries of \$2.6 million. Net charge-offs during the first quarter of 2007 were \$2.6 million, or 0.16 percent annualized, and were comprised of charge-offs of \$6.6 million partially offset by recoveries of \$4.0 million, including the partial recovery of \$2.1 million on an aircraft lease charged off during the third quarter of 2005. Net charge-offs in the fourth quarter of 2007 were \$5.4 million, or 0.33 percent annualized, and were comprised of charge-offs of \$7.2 million partially offset by recoveries of \$1.7 million.

The allowance for loan and lease losses was increased by \$9.0 million to \$100.0 million at March 31, 2008, up from \$91.0 million at March 31, 2007 and December 31, 2007. The ratio of the allowance for loan and lease losses to total loans was 1.52 percent at March 31, 2008, an

increase from 1.40 percent at March 31, 2007 and up from 1.38 percent at December 31, 2007. The increase in the allowance for loan and lease losses reflects increased risk in the Company's air transportation exposure, small business and consumer portfolios. The reserve for unfunded commitments at March 31, 2008 was \$5.2 million, unchanged from March 31, 2007 and from December 31, 2007. Details of charge-offs, recoveries and the components of the total reserve for credit losses are summarized in Table 11.

#### Other Financial Highlights

Total assets were \$10.82 billion at March 31, 2008, up \$331 million from \$10.49 billion at March 31, 2007 and up \$350 million from \$10.47 billion at December 31, 2007. The increase compared with the previous quarter was largely due to improved liquidity.

Total loans and leases were \$6.58 billion at March 31, 2008, up \$72 million from \$6.51 billion at March 31, 2007 and essentially flat compared with December 31, 2007. Average loans and leases were \$6.59 billion during the first quarter of 2008, up \$26 million from \$6.56 billion during the first quarter last year and up \$7 million from \$6.58 billion during the previous quarter.

Total commercial loans and were \$2.39 billion at March 31, 2008, up \$26 million from \$2.36 billion at March 31, 2007 and up \$8 million from \$2.38 billion at December 31, 2007. Total consumer loans were \$4.19 billion at March 31, 2008, up \$46 million from \$4.15 billion at March 31, 2007 and down \$9 million from \$4.20 billion at December 31, 2007. The decrease in consumer loan balances compared with the previous quarter is largely due to a reduction in automobile and unsecured consumer installment loans. Loan and lease portfolio balances are summarized in Table 9.

Total deposits were \$8.10 billion at March 31, 2008, up \$150 million from \$7.95 billion at March 31, 2007 and up \$160 million from \$7.94 billion at December 31, 2007. The increase in deposits was largely due to growth in consumer noninterest-bearing demand and savings deposits. Average total deposits were \$7.95 billion during the first quarter of 2008, up \$31 million from \$7.92 billion during the first quarter last year and up \$150 million from \$7.80 billion during the previous quarter.

During the first quarter of 2008, the Company repurchased 652.9 thousand shares of common stock at a total cost of \$31.4 million under its share repurchase program. The average cost was \$48.03 per share repurchased. From the beginning of the share repurchase program in July 2001 through March 31, 2008, the Company has repurchased 45.0 million shares and returned nearly \$1.6 billion to shareholders at an average cost of \$35.27 per share. From April 1, 2008 through April 18, 2008, the Company repurchased an additional 65.0 thousand shares of common stock at an average cost of \$48.90 per share. Remaining buyback authority under the share repurchase program was \$59.8 million at April 18, 2008.

At March 31, 2008, the Tier 1 leverage ratio was 6.99 percent compared to 6.80 percent at March 31, 2007 and 7.04 percent at December 31, 2007.

The Company's Board of Directors has declared a quarterly cash dividend of \$0.44 per share on the Company's outstanding shares. The dividend will be payable on June 13, 2008 to shareholders of record at the close of business on May 30, 2008.

Dan Stevens, Vice Chairman and Chief Financial Officer announced that he intends to resign those positions on April 25, 2008. Dan moved to Hawaii and joined the Company in May 2007. After helping transition to a new Chief Financial Officer, Stevens plans to return to the Mainland where he will be closer to family. CEO Landon said, "We appreciate Dan's contributions and wish him well in the future." The Company expects to announce the new Chief Financial Officer upon election by the Board of Directors in the near future.

#### **Conference Call Information**

The Company will review its first quarter 2008 financial results today at 8:00 a.m. Hawaii Time (2:00 p.m. Eastern Time). The conference call will be accessible via teleconference and via the Investor Relations link of Bank of Hawaii Corporation's web site, www.boh.com. The conference call number for participants in the United States is 888-396-2386. International participants should call 617-847-8712. No pass code is required. A replay of the conference call will be available for one week beginning Monday, April 21, 2008 by calling 888-286-8010 in the United States or 617-801-6888 internationally and entering the pass code number 60965519 when prompted. A replay will also be available via the Investor Relations link of the Company's web site.

#### Forward-Looking Statements

This news release, and other statements made by the Company in connection with it may contain "forward-looking statements", such as forecasts of our financial results and condition, expectations for our operations and business prospects, and our assumptions used in those forecasts and expectations. Do not unduly rely on forward-looking statements. Actual results might differ significantly from our forecasts and expectations because of a variety of factors. More information about these factors is contained in Bank of Hawaii Corporation's Annual Report on Form 10-K for the year ended December 31, 2007, which was filed with the U.S. Securities and Exchange Commission. We have not committed to update forward-looking statements to reflect later events or circumstances.

Bank of Hawaii Corporation is a regional financial services company serving businesses, consumers and governments in Hawaii, American Samoa and the West Pacific. The Company's principal subsidiary, Bank of Hawaii, was founded in 1897 and is the largest independent financial institution in Hawaii. For more information about Bank of Hawaii Corporation, see the Company's web site, www.boh.com.

###

		March 31, 2008	Three Months Ended December 31, 2007	March 31, 2007
(dollars in thousands, except per share amounts)  For the Period:		2008	2007	2007
Net Interest Income		\$102,180	\$99,447	\$98,137
Total Noninterest Income		86,125	60,257	60,960
Total Noninterest Expense		93,432	92,002	82,123
Net Income		57,215	40,860	47,335
Basic Earnings Per Share		1.19	0.84	0.96
Diluted Earnings Per Share		1.18	0.83	0.94
Dividends Declared Per Share		0.44	0.44	0.41
Net Income to Average Total Assets		2.16%	1.55%	1.83%
Net Income to Average Shareholders' Equity		29.88	21.51	27.00
Efficiency Ratio <sup>1</sup>		49.62	57.61	51.62
Operating Leverage <sup>2</sup>		40.13	(13.59)	6.72
Net Interest Margin <sup>3</sup>		4.17	4.12	4.07
Dividend Payout Ratio <sup>4</sup>		36.97	52.38	42.71
Leverage Ratio <sup>5</sup>		6.99	7.04	6.80
Average Loans and Leases		\$6,587,918	\$6,581,183	\$6,561,848
Average Assets		10,643,904	10,446,262	10,481,773
Average Deposits		7,952,546	7,802,750	7,921,463
Average Shareholders' Equity		770,157	753,499	711,118
Average Shareholders' Equity to Average Assets		7.24%	7.21%	6.78%
Market Price Per Share of Common Stock:				
	Closing	\$49.56	\$51.14	\$53.03
	High	52.93	55.94	54.81
	Low	40.95	47.56	50.11
		March 31, 2008	December 31, 2007	March 31, 2007
As of Period End:		¢ ( 570 227	06.500.061	¢ ( 507 152
Loans and Leases Total Assets		\$6,579,337 10,822,801	\$6,580,861 10,472,942	\$6,507,152 10,491,957
Total Deposits		8,102,855	7,942,372	7,952,937
Long-Term Debt		239,389	235,371	260,308
Total Shareholders' Equity		766,747	750,255	711,031
Total Shaleholdels Equity		700,747	730,233	711,031
Non-Performing Assets		\$6,045	\$5,286	\$5,836
Allowance to Loans and Leases Outstanding		1.52%	1.38%	1.40%
Book Value Per Common Share		\$15.98	\$15.44	\$14.32
Full-Time Equivalent Employees Branches and Offices		2,538 83	2,594 83	2,578 83
Dianches and Offices		83	83	83

<sup>1</sup> Efficiency ratio is defined as noninterest expense divided by total revenue (net interest income and total noninterest income).

Operating leverage is defined as the percentage change in income before provision for credit losses and provision for income taxes. Measures are presented on a linked quarter basis.

<sup>3</sup> Net interest margin is defined as net interest income, on a taxable equivalent basis, as a percentage of average earning assets.

<sup>&</sup>lt;sup>4</sup> Dividend payout ratio is defined as dividends declared per share divided by basic earnings per share for the quarter.

<sup>&</sup>lt;sup>5</sup> Tier 1 Capital includes \$26.4 million in Capital Securities of which the call option was exercised, but the liability was not extinguished as of March 31, 2008.

(dollars in thousands)	March 31, 2008	Three Months Ended December 31, 2007	March 31, 2007
Gain on Mandatory Redemption of Visa Shares	\$13,737	\$—	\$
Gain on Disposal of Leased Equipment	11,588	_	2,275
Gain on Sale of Real Estate	_	3,095	_
Increase in Allowance for Loan and Lease Losses	(9,000)	_	_
Cash for Stock Grants	(4,640)	_	_
Employee Incentive Awards	(4,386)	_	_
Legal Contingencies and Fraud Loss	(3,016)	(1,756)	_
Bank of Hawaii Charitable Foundation and Other Contributions	(2,250)	_	_
Call Premium on Capital Securities	(991)	_	_
Separation Expense	(615)	_	_
Reversal (Accrual) of Visa Legal Costs	5,649	(5,649)	_
Significant Income (Expense) Items Before the Provision (Benefit) for Income Taxes	6,076	(4,310)	2,275
Provision (Benefit) for Income Taxes	(3,381)	(1,481)	827
Net Significant Income (Expense) Items	\$9,457	\$(2,829)	\$1,448

(dollars in thousands, except per share amounts)	March 31, 2008	Three Months Ended December 31, 2007	March 31, 2007
Interest Income	2008	2007	2007
Interest and Fees on Loans and Leases	\$104,413	\$111,270	\$110,298
Income on Investment Securities	\$104,415	\$111,270	\$110,270
Trading	1.160	814	1.618
Available-for-Sale	34,251	33,591	30,961
Held-to-Maturity	3,239	3,440	4,052
Deposits	195	309	58
Funds Sold	992	356	1,058
Other	426	395	333
Total Interest Income	144,676	150,175	148,378
Interest Expense			1.0,570
Deposits	27,465	33,158	33,375
Securities Sold Under Agreements to Repurchase	10,617	11,754	11,886
Funds Purchased	633	1,936	923
Short-Term Borrowings	34	91	87
Long-Term Debt	3,747	3,789	3,970
Total Interest Expense	42,496	50,728	50,241
Net Interest Income	102,180	99,447	98,137
Provision for Credit Losses	14,427	5,443	2.631
Net Interest Income After Provision for Credit Losses	87,753	94.004	95,506
Noninterest Income		71,001	73,300
Trust and Asset Management	15,086	15,812	15,833
Mortgage Banking	4,297	2.027	3.371
Service Charges on Deposit Accounts	12,083	12,302	10,967
Fees, Exchange, and Other Service Charges	16,101	16,743	16,061
Investment Securities Gains, Net	130	105	16
Insurance	7,130	4,629	6,215
Other	31,298	8,639	8,497
Total Noninterest Income	86,125	60,257	60,960
Noninterest Expense			
Salaries and Benefits	55,473	45,928	45,406
Net Occupancy	10,443	10,300	9,811
Net Equipment	4,321	4,745	4,787
Professional Fees	2,613	3,695	2,543
Other	20,582	27,334	19,576
Total Noninterest Expense	93,432	92,002	82,123
Income Before Provision for Income Taxes	80,446	62,259	74,343
Provision for Income Taxes	23,231	21,399	27,008
Net Income	\$57.215	\$40,860	\$47,335
Basic Earnings Per Share	\$1.19	\$0.84	\$0.96
Diluted Earnings Per Share	\$1.18	\$0.83	\$0.94
Dividends Declared Per Share	\$0.44	\$0.44	\$0.41
Basic Weighted Average Shares	47,965,722	48,525,708	49,427,933
Diluted Weighted Average Shares	48,628,427	49,301,825	50,263,419

(dollars in thousands)	March 31, 2008	December 31, 2007	March 31, 2007
Assets			
Interest-Bearing Deposits	\$55,916	\$4,870	\$5,594
Funds Sold	240,000	15,000	97,000
Investment Securities			
Trading	99,966	67,286	158,469
Available-for-Sale	2,672,286	2,563,190	2,438,532
Held-to-Maturity (Fair Value of \$277,536; \$287,644; and \$340,636)	277,256	292,577	349,663
Loans Held for Sale	13,096	12,341	19,238
Loans and Leases	6,579,337	6,580,861	6,507,152
Allowance for Loan and Lease Losses	(99,998)	(90,998)	(90,998)
Net Loans and Leases	6,479,339	6,489,863	6,416,154
Total Earning Assets	9,837,859	9,445,127	9,484,650
Cash and Noninterest-Bearing Deposits	314,863	368,402	365,517
Premises and Equipment	116,683	117,177	123,309
Customers' Acceptances	992	1,112	839
Accrued Interest Receivable	46,316	45,261	49,477
Foreclosed Real Estate	294	184	462
Mortgage Servicing Rights	27,149	27,588	27,005
Goodwill	34,959	34,959	34,959
Other Assets	443,686	433,132	405,739
Total Assets	\$10,822,801	\$10,472,942	\$10,491,957
Liabilities Deposits			
Noninterest-Bearing Demand	\$2,000,226	\$1,935,639	\$1,973,631
Interest-Bearing Demand	1,649,705	1,634,675	1,618,615
Savings	2,728,873	2,630,471	2,648,495
Time	1,724,051	1,741,587	1,712,196
Total Deposits	8,102,855	7,942,372	7,952,937
Funds Purchased	23,800	75,400	72,400
Short-Term Borrowings	9,726	10,427	3,462
Securities Sold Under Agreements to Repurchase	1,231,962	1,029,340	1,050,393
Long-Term Debt (includes \$128,932 carried at fair value as of March 31, 2008)	239,389	235,371	260,308
Banker's Acceptances	992	1,112	839
Retirement Benefits Payable	29,755	29,984	48,363
Accrued Interest Payable	18,322	20,476	17,893
Taxes Payable and Deferred Taxes	300,188	278,218	293,326
Other Liabilities	99,065	99,987	81,005
Total Liabilities	10,056,054	9,722,687	9,780,926
Shareholders' Equity			
Common Stock (\$.01 par value; authorized 500,000,000 shares; issued / outstanding: March 2008 - 56,995,352 / 47,990,432; December 2007 - 56,995,447 / 48,589,645; and March 2007 - 56,930,753 / 49,638,731)	568	567	566
	487.139		478.123
Capital Surplus Accumulated Other Comprehensive Income (Loss)	487,139 5,553	484,790	,
1 ,	,	(5,091)	(27,356)
Retained Earnings Traceyum Stock at Coat (Shares March 2008 0 004 020) December 2007	720,540	688,638	620,034
Treasury Stock, at Cost (Shares: March 2008 - 9,004,920; December 2007 -	(447.052)	(410 (40)	(260.226)
8,405,802; and March 2007 - 7,292,022)	(447,053)	(418,649)	(360,336)
Total Shareholders' Equity  Total Liabilities and Shareholders' Equity	766,747	750,255	711,031
Total Liabilities and Shareholders' Equity	\$10,822,801	\$10,472,942	\$10,491,957

(dollars in thousands)	Total	Common Stock	Capital Surplus	Accum. Other Compre- hensive Income (Loss)	Retained Earnings	Treasury Stock	Compre- hensive Income
Balance as of December 31, 2007	\$750,255	\$567	\$484,790	\$(5,091)	\$688,638	\$(418,649)	
Cumulative-Effect Adjustment of a Change in Accounting Principle, Net of Tax:							
SFAS No. 159, "The Fair Value Option for Financial Assets and Financial Liabilities, including an amendment of FASB Statement No. 115"	(2,736)	_	_	_	(2,736)	_	
Comprehensive Income:							
Net Income	57,215	_	_	_	57,215	_	\$57,215
Other Comprehensive Income, Net of Tax:							
Change in Unrealized Gains and Losses on Investment Securities Available-for-Sale	10,595	_	_	10,595	_	_	10,595
Amortization of Net Loss for Pension and							
Postretirement Plans	49	_	_	49	_	_	49
Total Comprehensive Income							\$67,859
Share-Based Compensation	1,751	_	1,751	_	_	_	
Net Tax Benefits related to Share-Based Compensation	583	_	583	_	_	_	
Common Stock Issued under Purchase and Equity							
Compensation Plans (95,360 shares)	3,182	1	15	_	(1,378)	4,544	
Common Stock Repurchased (686,313 shares)	(32,948)	<del>-</del>	_	_	(21.100)	(32,948)	
Cash Dividends Paid  Balance as of March 31, 2008	(21,199)	05(0	<u> </u>	<u> </u>	(21,199)	0(447.052)	
Datance as of Warch 51, 2006	\$766,747	\$568	\$487,139	\$5,553	\$720,540	\$(447,053)	
Balance as of December 31, 2006 Cumulative-Effect Adjustment of a Change in Accounting Principle, Net of Tax:	\$719,420	\$566	\$475,178	\$(39,084)	\$630,660	\$(347,900)	
SFAS No. 156, "Accounting for Servicing of Financial Assets, an amendment of FASB Statement No. 140" FSP No. 13-2, "Accounting for a Change or	5,126	_	_	5,279	(153)	_	
Projected Change in the Timing of Cash Flows Relating to Income Taxes Generated by a Leveraged Lease Transaction"	(27,106)	_	_	_	(27,106)	_	
FIN 48, "Accounting for Uncertainty in Income Taxes, an interpretation of FASB Statement No. 109"	(7,247)				(7,247)		
Comprehensive Income:	(7,247)				(7,247)		
Net Income	47,335	_			47,335	_	\$47,335
Other Comprehensive Income, Net of Tax:	. ,				. ,		, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Change in Unrealized Gains and Losses on Investment Securities Available-for-Sale	6,241	_	_	6,241	_	_	6,241
Amortization of Net Loss for Pension and Postretirement Plans	208	_		208			208
Total Comprehensive Income	208			208			\$53,784
Share-Based Compensation	1,317	_	1,317		_	_	\$33,764
Net Tax Benefits related to Share-Based Compensation	1,491	_	1,491	_	_	_	
Common Stock Issued under Purchase and Equity	1,171		1,171				
Compensation Plans (255,918 shares)	5,352	_	137	_	(3,044)	8,259	
Common Stock Repurchased (394,247 shares)	(20,695)	_	_	_		(20,695)	
Cash Dividends Paid	(20,411)				(20,411)		
Balance as of March 31, 2007	\$711,031	\$566	\$478,123	\$(27,356)	\$620,034	\$(360,336)	

	Thre	e Months Ende	d		ee Months End			ee Months End	
	Ma	arch 31, 2008		Dec	ember 31, 200	7 <sup>1</sup>	M	arch 31, 2007	1
	Average	Income/	Yield/	Average	Income/	Yield/	Average	Income/	Yield/
(dollars in millions)	Balance	Expense	Rate	Balance	Expense	Rate	Balance	Expense	Rate
Earning Assets									
Interest-Bearing Deposits	\$27.5	\$0.2	2.82%	\$24.1	\$0.3	5.03%	\$4.7	\$0.1	4.99%
Funds Sold	138.2	1.0	2.84	33.3	0.4	4.19	81.2	1.1	5.21
Investment Securities					***	,			
Trading	95.7	1.2	4.85	81.0	0.8	4.02	161.9	1.6	4.00
Available-for-Sale	2,631.6	34.5	5.24	2,568.2	33.9	5.27	2,453.2	31.2	5.08
Held-to-Maturity	285.6	3.2	4.54	300.4	3.4	4.58	361.0	4.0	4.49
Loans Held for Sale	10.5	0.1	5.43	8.0	0.1	6.52	7.3	0.1	6.17
Loans and Leases 2									
Commercial and Industrial	1,065.1	16.6	6.26	1,041.2	19.1	7.28	1,076.0	19.8	7.45
Commercial Mortgage	649.1	10.4	6.45	633.4	10.8	6.79	616.5	10.3	6.78
Construction	199.5	3.3	6.73	238.6	4.5	7.50	245.7	4.8	7.97
Commercial Lease									
Financing	477.9	4.0	3.35	478.1	4.0	3.32	462.1	3.1	2.69
Residential Mortgage	2,519.3	38.6	6.13	2,508.8	38.5	6.15	2,496.3	38.2	6.12
Home Equity	970.8	16.0	6.61	961.5	17.8	7.33	942.2	17.7	7.62
Automobile	438.7	8.9	8.18	444.5	9.2	8.23	426.5	8.5	8.08
Other <sup>3</sup>	267.4	6.5	9.73	275.1	7.2	10.33	296.5	7.8	10.67
Total Loans and Leases	6,587.8	104.3	6.35	6,581.2	111.1	6.72	6,561.8	110.2	6.77
Other	79.5	0.4	2.15	79.5	0.4	1.99	79.4	0.3	1.68
Total Earning Assets <sup>4</sup>	9,856.4	144.9	5.89	9,675.7	150.4	6.19	9,710.5	148.6	6.16
Cash and Noninterest-Bearing	9,030.4	144.9	3.69	9,073.7	130.4	0.19	9,710.3	146.0	0.10
Deposits	294.1			284.9			310.5		
Other Assets	493.4			485.7			460.7		
Total Assets	\$10,643.9			\$10,446.3			\$10,481.7		
	\$10,015.5			ψ10,110.5			φ10,101.7		
Interest-Bearing Liabilities									
Interest-Bearing Deposits									
Demand	\$1,614.3	2.3	0.57	\$1,542.5	3.2	0.81	\$1,602.4	4.3	1.08
Savings	2,691.8	9.2	1.38	2,679.7	12.9	1.92	2,640.0	12.5	1.91
Time	1,747.2	16.0	3.67	1,731.7	17.0	3.91	1,732.1	16.6	3.90
Total Interest-Bearing									
Deposits	6,053.3	27.5	1.82	5,953.9	33.1	2.21	5,974.5	33.4	2.27
Short-Term Borrowings	79.7	0.7	3.31	175.2	2.0	4.53	79.7	1.0	5.08
Securities Sold Under									
Agreements to Repurchase	1,164.2	10.6	3.63	1,052.8	11.8	4.40	1,069.7	11.9	4.47
Long-Term Debt	239.8	3.7	6.26	235.4	3.8	6.43	260.3	3.9	6.12
Total Interest-Bearing									
Liabilities	7,537.0	42.5	2.26	7,417.3	50.7	2.71	7,384.2	50.2	2.75
Net Interest Income		\$102.4			\$99.7			\$98.4	
Interest Rate Spread			3.63%			3.48%			3.41%
Net Interest Margin			4.17%			4.12%			4.07%
Noninterest-Bearing Demand									
Deposits	1,899.2			1,848.9			1,947.0		
							420.4		
Other Liabilities	437.5			426.6			439.4		
Shareholders' Equity				426.6 753.5			711.1		
	437.5								

<sup>1</sup> Certain prior period information has been reclassified to conform to current presentation.

<sup>&</sup>lt;sup>2</sup> Non-performing loans and leases are included in the respective average loan and lease balances. Income, if any, on such loans and leases is recognized on a cash basis.

 $<sup>^{3}</sup>$  Comprised of other consumer revolving credit, installment, and consumer lease financing.

<sup>&</sup>lt;sup>4</sup> Interest income includes taxable equivalent basis adjustments, based upon a federal statutory tax rate of 35%, of \$238,000, \$237,000, and \$213,000 for the three months ended March 31, 2008, December 31, 2007, and March 31, 2007, respectively.

## Analysis of Change in Net Interest Income - Taxable Equivalent Basis (Unaudited)

		Three Months Ended March 31, 2008 Compared to December 31, 2007				
(dollars in millions)	Volume <sup>1</sup>	Rate <sup>1</sup>	Time <sup>1</sup>	Total		
Change in Interest Income:						
Interest-Bearing Deposits	\$—	\$(0.1)	<b>\$</b> —	\$(0.1)		
Funds Sold	0.8	(0.2)	_	0.6		
Investment Securities						
Trading	0.2	0.2	_	0.4		
Available-for-Sale	0.8	(0.2)	_	0.6		
Held-to-Maturity	(0.2)	_	_	(0.2)		
Loans and Leases						
Commercial and Industrial	0.4	(2.7)	(0.2)	(2.5)		
Commercial Mortgage	0.3	(0.6)	(0.1)	(0.4)		
Construction	(0.7)	(0.5)	_	(1.2)		
Residential Mortgage	0.2	(0.1)	_	0.1		
Home Equity	0.2	(1.8)	(0.2)	(1.8)		
Automobile	(0.1)	(0.1)	(0.1)	(0.3)		
Other <sup>2</sup>	(0.2)	(0.4)	(0.1)	(0.7)		
Total Loans and Leases	0.1	(6.2)	(0.7)	(6.8)		
Total Change in Interest Income	1.7	(6.5)	(0.7)	(5.5)		
Change in Interest Expense:						
Interest-Bearing Deposits						
Demand	0.1	(1.0)	_	(0.9)		
Savings	0.1	(3.6)	(0.2)	(3.7)		
Time	0.2	(1.0)	(0.2)	(1.0)		
Total Interest-Bearing Deposits	0.4	(5.6)	(0.4)	(5.6)		
Short-Term Borrowings	(0.9)	(0.4)		(1.3)		
Securities Sold Under Agreements to Repurchase	1.2	(2.3)	(0.1)	(1.2)		
Long-Term Debt	_	(0.1)	`—´	(0.1)		
Total Change in Interest Expense	0.7	(8.4)	(0.5)	(8.2)		
Change in Net Interest Income	\$1.0	\$1.9	\$(0.2)	\$2.7		

<sup>&</sup>lt;sup>1</sup> The changes for each category of interest income and expense are allocated between the portion of changes attributable to the variance in volume, rate, and time for that category.

<sup>&</sup>lt;sup>2</sup> Comprised of other consumer revolving credit, installment, and consumer lease financing.

### Analysis of Change in Net Interest Income - Taxable Equivalent Basis (Unaudited)

	Т	Three Months Ended March 31, 2008 Compared to March 31, 2007				
(dollars in millions)	Volume <sup>1</sup>	Rate <sup>1</sup>	Time <sup>1</sup>	Total		
Change in Interest Income:						
Interest-Bearing Deposits	\$0.2	\$(0.1)	<b>\$</b> —	\$0.1		
Funds Sold	0.5	(0.6)	_	(0.1)		
Investment Securities						
Trading	(0.7)	0.3	_	(0.4)		
Available-for-Sale	2.3	1.0	_	3.3		
Held-to-Maturity	(0.9)	0.1	_	(0.8)		
Loans and Leases						
Commercial and Industrial	(0.2)	(3.2)	0.2	(3.2)		
Commercial Mortgage	0.5	(0.5)	0.1	0.1		
Construction	(0.9)	(0.7)	0.1	(1.5)		
Commercial Lease Financing	0.1	0.8	_	0.9		
Residential Mortgage	0.3	0.1	_	0.4		
Home Equity	0.6	(2.5)	0.2	(1.7)		
Automobile	0.2	0.1	0.1	0.4		
Other <sup>2</sup>	(0.7)	(0.7)	0.1	(1.3)		
Total Loans and Leases	(0.1)	(6.6)	0.8	(5.9)		
Other		0.1		0.1		
Total Change in Interest Income	1.3	(5.8)	0.8	(3.7)		
Change in Interest Expense:						
Interest-Bearing Deposits						
Demand	_	(2.1)	0.1	(2.0)		
Savings	0.2	(3.6)	0.1	(3.3)		
Time	0.2	(1.0)	0.2	(0.6)		
Total Interest-Bearing Deposits	0.4	(6.7)	0.4	(5.9)		
Short-Term Borrowings		(0.3)	_	(0.3)		
Securities Sold Under Agreements to Repurchase	1.0	(2.4)	0.1	(1.3)		
Long-Term Debt	(0.3)	0.1	_	(0.2)		
Total Change in Interest Expense	1.1	(9.3)	0.5	(7.7)		
Change in Net Interest Income	\$0.2	\$3.5	\$0.3	\$4.0		

<sup>&</sup>lt;sup>1</sup> The changes for each category of interest income and expense are allocated between the portion of changes attributable to the variance in volume, rate, and time for that category.

 $<sup>^{2}</sup>$  Comprised of other consumer revolving credit, installment, and consumer lease financing.

		Three Months End	ed
	March 31,	December 31,	March 31,
(dollars in thousands)	2008	2007 1	2007
Salaries	\$28,903	\$29,630	\$28,124
Incentive Compensation	6,267	3,728	3,619
Cash for Stock Grants	4,640	_	_
Share-Based Compensation	1,648	2,169	1,227
Commission Expense	1,873	1,744	1,993
Retirement and Other Benefits	5,226	4,132	3,769
Payroll Taxes	3,414	2,025	3,522
Medical, Dental, and Life Insurance	2,499	2,464	2,238
Separation Expense	1,003	36	914
Total Salaries and Benefits	\$55,473	\$45,928	\$45,406

 $<sup>^{</sup>m 1}$  Certain prior period information has been reclassified to conform to current presentation.

Zonn mila Zeuse i ortiono Zuinnees (ematante	<b></b> )				1 4010 /
(dollars in thousands)	March 31, 2008	December 31, 2007 <sup>1</sup>	September 30, 2007 <sup>1</sup>	June 30, 2007 <sup>1</sup>	March 31, 2007 <sup>1</sup>
Commercial					
Commercial and Industrial	\$1,079,772	\$1,054,355	\$1,065,258	\$1,065,155	\$1,042,174
Commercial Mortgage	650,638	634,483	627,329	619,668	611,784
Construction	190,521	208,670	254,062	261,478	245,951
Lease Financing	465,945	481,882	478,988	480,358	460,837
Total Commercial	2,386,876	2,379,390	2,425,637	2,426,659	2,360,746
Consumer	·				
Residential Mortgage	2,530,207	2,508,261	2,510,313	2,505,073	2,495,141
Home Equity	967,146	972,995	953,713	938,261	938,135
Automobile	430,920	443,011	440,525	425,672	424,062
Other <sup>2</sup>	264,188	277,204	269,727	270,461	289,068
Total Consumer	4,192,461	4,201,471	4,174,278	4,139,467	4,146,406
Total Loans and Leases	\$6,579,337	\$6,580,861	\$6,599,915	\$6,566,126	\$6,507,152

Air Transportation Credit Exposure <sup>3</sup> (Unaudited)

	March 31,	December 31,	March 31,
(dollars in thousands)	2008	2007	2007
Passenger Carriers Based In the United States	\$61,190	\$64,947	\$65,731
Passenger Carriers Based Outside the United States	7,258	19,078	19,326
Cargo Carriers	13,472	13,390	13,254
Total Air Transportation Credit Exposure	\$81,920	\$97,415	\$98,311

<sup>1</sup> Certain prior period information has been reclassified to conform to current presentation.

<sup>&</sup>lt;sup>2</sup> Comprised of other revolving credit, installment, and lease financing.

<sup>3</sup> Exposure includes loans, leveraged leases and operating leases.

	Non-Performing Assets and Accruing Loans and Lea	n-Performing Assets and Accruing Loans and Leases Past Due 90 Days or More (Unaudited)						
Non-Performing Assets   Non-Accental Loans and Leases   Commercial of Industrial   \$794   \$598   \$339   \$265   \$273   \$276   \$273   \$276   \$273   \$276   \$273   \$273   \$275   \$273   \$275   \$		March 31,	December 31,	September 30,	June 30,	March 31,		
Non-Accral Loans and Leases   Commercial and Industrial   S794   S598   S159   S265   S273   Commercial Mortgage   S101   S127   S121   S130   S138   Lease Financing   S101   S177   S121   S130   S138   Lease Financing   S101   S177   S121   S130   S138   Lease Financing   S101   S177   S121   S130   S131   Consideration Mortgage   S121   S122   S130   S131   Consideration Mortgage   S122   S131   S123   S134   S134   S135   S136   S137	(dollars in thousands)	2008	2007 1	2007 1	2007 1	2007 1		
Commercial and Industrial   S794   S598   S359   S265   S273   Commercial Mortgage   —   112   123   130   38   126   126   126   127   128   130   38   126   1	Non-Performing Assets							
Commercial and Industrial   S794   S598   S559   S265   S273   Commercial Mortgage   — 112   123   130   38   Lease Financing   504   297   — 914   — 170   Consumer   Consume	Non-Accrual Loans and Leases							
Commercial Mortgage								
Lease Financing		\$794						
Total Commercial Commercial Consumer		_				38		
Consumer   Residential Mortgage   3.235   2.681   3.237   3.844   4.345     Home Equity   1.187   1.414   4.36   899   476     Other   31								
Residential Mortgage   3,235   2,681   3,237   3,844   4,345   1,000   2,000   1,000		1,298	1,007	482	1,309	311		
Home Equity		2.225	2 (01	2.225	2.044	1015		
Other	C C		,					
Total Consumer			1,414	436				
Total Non-Accural Loans and Leases   5,751   5,102   4,155   6,266   5,374     Foreclosed Real Estate   294   184   105   48   402     Total Non-Performing Assets   56,045   55,286   54,260   86,314   55,836     Accuring Loans and Leases Past Due 90 Days or Mure			<u> </u>					
Foreclosed Read Estate 994 184 105 48 462 Total Non-Performing Assets 56,045 \$5,286 \$4,260 \$6,314 \$5,836  Total Non-Performing Assets								
Total Non-Performing Assets   S6,045   S5,286   S4,260   S6,314   S5,836								
Accruing Loans and Leases Past Due 90 Days or More   Commercial and Industrial   S24								
More   Commercial   S24	Total Non-Performing Assets	\$6,045	\$5,286	\$4,260	\$6,314	\$5,836		
Commercial and Industrial   \$24	More							
Lease Financing								
Consumer   Residential Mortgage   3,892   4,884   639   188   706		\$24	<b>\$</b> —	\$—	<b>\$</b> —			
Residential Morgage   3,892   4,884   639   188   706   160   2019   328   413   115   60   219   210   21						4		
Home Equity   328		2.002	4.004	(20)	100	70.6		
Automobile 865 1,174 734 397 533 Other 2 725 1,112 944 761 918 Total Consumer 5,810 7,583 2,432 1,406 2,376  Total Accruing Loans and Leases Past Due 90 Days or More 55,834 \$7,583 \$2,432 \$1,406 \$2,380  Total Loans and Leases \$6,579,337 \$6,580,861 \$6,599,915 \$6,566,126 \$6,507,152  Ratio of Non-Accrual Loans and Leases to Total Loans and Leases to Total Loans and Leases and Foreclosed Real Estate 0.09% 0.08% 0.06% 0.10% 0.08%  Ratio of Non-Performing Assets to Total Loans and Leases to Total Loans and Leases to Total Loans and Leases 0.09% 0.08% 0.06% 0.10% 0.09%  Ratio of Commercial Non-Performing Assets to Total Commercial Loans and Leases 0.09% 0.08% 0.06% 0.00% 0.00% 0.00% 0.00%  Ratio of Consumer Non-Performing Assets to Total Consumer Non-Performing Assets to Total Consumer Non-Performing Assets to Total Consumer Loans and Leases and Foreclosed Real Estate 0.01% 0.00% 0.09% 0.02% 0.05% 0.01%  Ratio of Consumer Non-Performing Assets to Total Consumer Non-Performing Assets and Accruing Loans and Leases Past Due 90 Days or More to Total Loans and Leases Past Due 90 Days or More to Total Loans and Leases Past Due 90 Days or More to Total Loans and Leases Past Due 90 Days or More to Total Loans and Leases Past Due 90 Days or More to Total Loans and Leases Past Due 90 Days or More to Total Loans and Leases Past Due 90 Days or More to Total Loans and Leases Past Due 90 Days or More to Total Loans and Leases Past Due 90 Days or More to Total Loans and Leases Past Due 90 Days or More to Total Loans and Leases Past Due 90 Days or More to Total Loans and Leases Past Due 90 Days or More to Total Loans and Leases Past Due 90 Da								
Other Potal Consumer         725         1,112         944         761         918           Total Accruing Loans and Leases Past Due 90         5,810         7,583         2,432         1,406         2,376           Days or More         \$5,834         \$7,583         \$2,432         \$1,406         \$2,380           Total Loans and Leases         \$6,597,337         \$6,580,861         \$6,599,915         \$6,566,126         \$6,507,152           Ratio of Non-Accrual Loans and Leases to Total Loans and Leases         0.09%         0.08%         0.06%         0.10%         0.08%           Ratio of Non-Performing Assets to Total Loans and Leases and Foreclosed Real Estate         0.09%         0.08%         0.06%         0.10%         0.09%           Ratio of Comsumer Non-Performing Assets to Total Commercial Loans and Leases         0.05%         0.04%         0.02%         0.05%         0.01%           Ratio of Consumer Non-Performing Assets to Total Consumer Loans and Leases and Foreclosed Real Estate         0.11%         0.10%         0.09%         0.12%         0.13%           Ratio of Non-Performing Assets and Accruing Loans and Leases Past Due 90 Days or More to Total Loans and Leases Past Due 90 Days or More to Total Loans and Leases         0.18%         0.20%         0.10%         0.12%         0.13%           Quarter to Quarter Changes in Non-Perfo								
Total Consumer   S,810   7,583   2,432   1,406   2,376   2,376   2,432   1,406   2,376   2,376   2,376   2,380   3,5834   3,7,583   3,2,432   3,1,406   3,2380   3,2380   3,2432   3,1,406   3,2380   3,2380   3,2432   3,1,406   3,2380   3,2380   3,2432   3,1,406   3,2380   3,2380   3,2432   3,1,406   3,2380   3,2380   3,2432   3,1,406   3,2380   3,2380   3,2432   3,1,406   3,2380   3,2380   3,2432   3,1,406   3,2380   3,2380   3,2432   3,1,406   3,2380   3,2380   3,2432   3,1,406   3,2380   3,2380   3,2432   3,1,406   3,2380   3,2380   3,2432   3,1,406   3,2380   3,2380   3,2432   3,1,406   3,2380   3,2380   3,2432   3,1,406   3,2380   3,2380   3,2432   3,1,406   3,2380   3,2380   3,2432   3,1,406   3,2380   3,2380   3,2432   3,1,406   3,2380   3,2380   3,2432   3,1,406   3,2380   3,2380   3,2432   3,1,406   3,2480   3,2482   3,1,406   3,2380   3,2380   3,2432   3,1,406   3,2480   3,2482   3,1,406   3,2480   3,2482   3,2482   3,1,406   3,2480   3,2482   3,2482   3,1,406   3,2480   3,2482								
Total Accruing Loans and Leases Past Due 90   S5,834   S7,583   S2,432   S1,406   S2,380								
Days or More   \$5,834   \$7,583   \$2,432   \$1,406   \$2,380     Total Loans and Leases   \$6,579,337   \$6,580,861   \$6,599,915   \$6,566,126   \$6,507,152     Ratio of Non-Accrual Loans and Leases to Total Loans and Leases   0.09%   0.08%   0.06%   0.10%   0.08%     Ratio of Non-Performing Assets to Total Loans and Leases and Foreclosed Real Estate   0.09%   0.08%   0.06%   0.10%   0.09%     Ratio of Commercial Non-Performing Assets to Total Commercial Loans and Leases   0.05%   0.04%   0.02%   0.05%   0.01%     Ratio of Consumer Non-Performing Assets to Total Consumer Non-Performing Assets to Total Loans and Leases and Foreclosed Real Estate   0.11%   0.10%   0.09%   0.12%   0.13%     Ratio of Non-Performing Assets and Accruing Loans and Leases Past Due 90 Days or More to Total Loans and Leases Past Due 90 Days or More to Total Loans and Leases Past Due 90 Days or More to Total Loans and Leases Past Due 90 Days or More to Total Loans and Leases Past Due 90 Days or More to Total Loans and Leases Past Due 90 Days or More to Total Loans and Leases Past Due 90 Days or More to Total Loans and Leases Past Due 90 Days or More to Total Loans and Leases Past Due 90 Days or More to Total Loans and Leases Past Due 90 Days or More to Total Loans and Leases Past Due 90 Days or More to Total Reductions   0.18%   0.20%   0.10%   0.12%   0.13%		5,810	7,583	2,432	1,406	2,376		
Ratio of Non-Accrual Loans and Leases to Total Loans and Leases	o o	\$5,834	\$7,583	\$2,432	\$1,406	\$2,380		
Loans and Leases	Total Loans and Leases	\$6,579,337	\$6,580,861	\$6,599,915	\$6,566,126	\$6,507,152		
Loans and Leases								
Ratio of Non-Performing Assets to Total Loans and Leases and Foreclosed Real Estate 0.09 % 0.08% 0.06% 0.10% 0.09%  Ratio of Commercial Non-Performing Assets to Total Commercial Loans and Leases 0.05% 0.04% 0.02% 0.05% 0.01%  Ratio of Consumer Non-Performing Assets to Total Consumer Loans and Leases and Foreclosed Real Estate 0.11% 0.10% 0.09% 0.12% 0.13%  Ratio of Non-Performing Assets and Accruing Loans and Leases Past Due 90 Days or More to Total Loans and L		0.000/	0.000/	0.000/	0.100/	0.000/		
Ratio of Commercial Non-Performing Assets to Total Consumer Non-Performing Assets to Total Consumer Loans and Leases   0.05%   0.04%   0.02%   0.05%   0.01%    Ratio of Consumer Non-Performing Assets to Total Consumer Loans and Leases and Foreclosed Real Estate   0.11%   0.10%   0.09%   0.12%   0.13%    Ratio of Non-Performing Assets and Accruing Loans and Leases Past Due 90 Days or More to Total Loans and Leases Past Due 90 Days or More to Total Loans and Leases Past Due 90 Days or More to Total Loans and Leases Past Due 90 Days or More to Total Loans and Leases Past Due 90 Days or More to Total Loans and Leases	Loans and Leases	0.09%	0.08%	0.06%	0.10%	0.08%		
Ratio of Commercial Non-Performing Assets to Total Consumer Non-Performing Assets to Total Consumer Loans and Leases   0.05%   0.04%   0.02%   0.05%   0.01%    Ratio of Consumer Non-Performing Assets to Total Consumer Loans and Leases and Foreclosed Real Estate   0.11%   0.10%   0.09%   0.12%   0.13%    Ratio of Non-Performing Assets and Accruing Loans and Leases Past Due 90 Days or More to Total Loans and Leases Past Due 90 Days or More to Total Loans and Leases Past Due 90 Days or More to Total Loans and Leases Past Due 90 Days or More to Total Loans and Leases Past Due 90 Days or More to Total Loans and Leases	Dating CNI and Date Commission Associated Trade I I associated							
Ratio of Commercial Non-Performing Assets to Total Commercial Loans and Leases 0.05% 0.04% 0.02% 0.05% 0.01%  Ratio of Consumer Non-Performing Assets to Total Consumer Loans and Leases and Foreclosed Real Estate 0.11% 0.10% 0.09% 0.12% 0.13%  Ratio of Non-Performing Assets and Accruing Loans and Leases Past Due 90 Days or More to Total Loans and Leases 0.18% 0.20% 0.10% 0.12% 0.13%  Quarter to Quarter Changes in Non-Performing Assets  Balance at Beginning of Quarter \$5,286 \$4,260 \$6,314 \$5,836 \$6,407 Additions 2,614 1,866 662 2,279 1,548  Reductions Payments (386) (256) (1,741) (804) (1,150 Return to Accrual Status (944) (214) (787) (473) (435) Sales of Foreclosed Real Estate — (161) (48) (326) (56 Charge-offs / Write-downs (525) (209) (140) (198) (478) Total Reductions (1,855) (840) (2,716) (1,801) (2,119)		0.00.0/	0.000/	0.060/	0.100/	0.000/		
Total Commercial Loans and Leases   0.05%   0.04%   0.02%   0.05%   0.01%	Leases and Foreclosed Real Estate	0.09 %	0.08%	0.06%	0.10%	0.09%		
Total Commercial Loans and Leases   0.05%   0.04%   0.02%   0.05%   0.01%	Datia of Communication Designation Accepted							
Ratio of Consumer Non-Performing Assets to Total Consumer Loans and Leases and Foreclosed Real Estate  0.11%  0.10%  0.09%  0.12%  0.13%  Ratio of Non-Performing Assets and Accruing Loans and Leases Past Due 90 Days or More to Total Loans and Leases  0.18%  0.20%  0.10%  0.12%  0.13%  Quarter to Quarter Changes in Non-Performing Assets  Balance at Beginning of Quarter  \$5,286 \$4,260 \$6,314 \$5,836 \$6,407  Additions  2,614 1,866 662 2,279 1,548  Reductions  Payments  (386) (256) (1,741) (804) (1,150  Return to Accrual Status (944) (214) (787) (473) (435 Sales of Foreclosed Real Estate (161) (48) (326) (56 Charge-offs / Write-downs (525) (209) (140) (198) (478 Total Reductions (1,855) (840) (2,716) (1,801)	$\epsilon$	0.050/	0.049/	0.020/	0.059/	0.010/		
Consumer Loans and Leases and Foreclosed Real Estate         0.11%         0.10%         0.09%         0.12%         0.13%           Ratio of Non-Performing Assets and Accruing Loans and Leases Past Due 90 Days or More to Total Loans and Leases         0.18%         0.20%         0.10%         0.12%         0.13%           Quarter to Quarter Changes in Non-Performing Assets         0.18%         0.20%         0.10%         0.12%         0.13%           Balance at Beginning of Quarter         \$5,286         \$4,260         \$6,314         \$5,836         \$6,407           Additions         2,614         1,866         662         2,279         1,548           Reductions         9ayments         (386)         (256)         (1,741)         (804)         (1,150)           Return to Accrual Status         (944)         (214)         (787)         (473)         (435)           Sales of Foreclosed Real Estate         —         (161)         (48)         (326)         (56)           Charge-offs / Write-downs         (525)         (209)         (140)         (198)         (478)           Total Reductions         (1,855)         (840)         (2,716)         (1,801)         (2,119)	Total Commercial Loans and Leases	0.0376	0.0476	0.0276	0.03%	0.0176		
Consumer Loans and Leases and Foreclosed Real Estate         0.11%         0.10%         0.09%         0.12%         0.13%           Ratio of Non-Performing Assets and Accruing Loans and Leases Past Due 90 Days or More to Total Loans and Leases         0.18%         0.20%         0.10%         0.12%         0.13%           Quarter to Quarter Changes in Non-Performing Assets         0.18%         0.20%         0.10%         0.12%         0.13%           Balance at Beginning of Quarter         \$5,286         \$4,260         \$6,314         \$5,836         \$6,407           Additions         2,614         1,866         662         2,279         1,548           Reductions         9ayments         (386)         (256)         (1,741)         (804)         (1,150)           Return to Accrual Status         (944)         (214)         (787)         (473)         (435)           Sales of Foreclosed Real Estate         —         (161)         (48)         (326)         (56)           Charge-offs / Write-downs         (525)         (209)         (140)         (198)         (478)           Total Reductions         (1,855)         (840)         (2,716)         (1,801)         (2,119)	Datic of Canaumar Nan Barfarmina Assats to Total							
Estate       0.11%       0.10%       0.09%       0.12%       0.13%         Ratio of Non-Performing Assets and Accruing Loans and Leases Past Due 90 Days or More to Total Loans and Leases       0.18%       0.20%       0.10%       0.12%       0.13%         Quarter to Quarter Changes in Non-Performing Assets         Balance at Beginning of Quarter       \$5,286       \$4,260       \$6,314       \$5,836       \$6,407         Additions       2,614       1,866       662       2,279       1,548         Reductions         Payments       (386)       (256)       (1,741)       (804)       (1,150         Return to Accrual Status       (944)       (214)       (787)       (473)       (435         Sales of Foreclosed Real Estate       —       (161)       (48)       (326)       (56         Charge-offs / Write-downs       (525)       (209)       (140)       (198)       (478         Total Reductions       (1,855)       (840)       (2,716)       (1,801)       (2,119)								
Ratio of Non-Performing Assets and Accruing Loans and Leases Past Due 90 Days or More to Total Loans and Leases		0.11%	0.10%	0.09%	0.12%	0.13%		
and Leases Past Due 90 Days or More to Total Loans and Leases 0.18% 0.20% 0.10% 0.12% 0.13%  Quarter to Quarter Changes in Non-Performing Assets  Balance at Beginning of Quarter \$5,286 \$4,260 \$6,314 \$5,836 \$6,407  Additions 2,614 1,866 662 2,279 1,548  Reductions Payments (386) (256) (1,741) (804) (1,150  Return to Accrual Status (944) (214) (787) (473) (435) Sales of Foreclosed Real Estate — (161) (48) (326) (56  Charge-offs / Write-downs (525) (209) (140) (198) (478)  Total Reductions (1,855) (840) (2,716) (1,801) (2,119)	Estate	0.11/0	0.1070	0.0970	0.12/0	0.1370		
and Leases Past Due 90 Days or More to Total Loans and Leases 0.18% 0.20% 0.10% 0.12% 0.13%  Quarter to Quarter Changes in Non-Performing Assets  Balance at Beginning of Quarter \$5,286 \$4,260 \$6,314 \$5,836 \$6,407  Additions 2,614 1,866 662 2,279 1,548  Reductions Payments (386) (256) (1,741) (804) (1,150  Return to Accrual Status (944) (214) (787) (473) (435) Sales of Foreclosed Real Estate — (161) (48) (326) (56  Charge-offs / Write-downs (525) (209) (140) (198) (478)  Total Reductions (1,855) (840) (2,716) (1,801) (2,119)	Ratio of Non-Performing Assets and Accruing Loans							
Loans and Leases         0.18%         0.20%         0.10%         0.12%         0.13%           Quarter to Quarter Changes in Non-Performing Assets           Balance at Beginning of Quarter         \$5,286         \$4,260         \$6,314         \$5,836         \$6,407           Additions         2,614         1,866         662         2,279         1,548           Reductions         949         (256)         (1,741)         (804)         (1,150)           Return to Accrual Status         (944)         (214)         (787)         (473)         (435)           Sales of Foreclosed Real Estate         —         (161)         (48)         (326)         (56)           Charge-offs / Write-downs         (525)         (209)         (140)         (198)         (478)           Total Reductions         (1,855)         (840)         (2,716)         (1,801)         (2,119)								
Quarter to Quarter Changes in Non-Performing Assets         Balance at Beginning of Quarter       \$5,286       \$4,260       \$6,314       \$5,836       \$6,407         Additions       2,614       1,866       662       2,279       1,548         Reductions       Payments         Return to Accrual Status       (944)       (256)       (1,741)       (804)       (1,150)         Return to Accrual Status       (944)       (214)       (787)       (473)       (435)         Sales of Foreclosed Real Estate       —       (161)       (48)       (326)       (56)         Charge-offs / Write-downs       (525)       (209)       (140)       (198)       (478)         Total Reductions       (1,855)       (840)       (2,716)       (1,801)       (2,119)		0.18%	0.20%	0.10%	0.12%	0.13%		
Assets         Balance at Beginning of Quarter       \$5,286       \$4,260       \$6,314       \$5,836       \$6,407         Additions       2,614       1,866       662       2,279       1,548         Reductions       Payments         Return to Accrual Status       (944)       (256)       (1,741)       (804)       (1,150         Return to Accrual Status       (944)       (214)       (787)       (473)       (435         Sales of Foreclosed Real Estate       —       (161)       (48)       (326)       (56         Charge-offs / Write-downs       (525)       (209)       (140)       (198)       (478         Total Reductions       (1,855)       (840)       (2,716)       (1,801)       (2,119)	Louis and Louises	0.1070	0.2070	0.1070	0.1270	0.1370		
Balance at Beginning of Quarter         \$5,286         \$4,260         \$6,314         \$5,836         \$6,407           Additions         2,614         1,866         662         2,279         1,548           Reductions         Payments         (386)         (256)         (1,741)         (804)         (1,150)           Return to Accrual Status         (944)         (214)         (787)         (473)         (435)           Sales of Foreclosed Real Estate         —         (161)         (48)         (326)         (56           Charge-offs / Write-downs         (525)         (209)         (140)         (198)         (478)           Total Reductions         (1,855)         (840)         (2,716)         (1,801)         (2,119)								
Additions       2,614       1,866       662       2,279       1,548         Reductions       Payments       (386)       (256)       (1,741)       (804)       (1,150)         Return to Accrual Status       (944)       (214)       (787)       (473)       (435)         Sales of Foreclosed Real Estate       —       (161)       (48)       (326)       (56)         Charge-offs / Write-downs       (525)       (209)       (140)       (198)       (478)         Total Reductions       (1,855)       (840)       (2,716)       (1,801)       (2,119)								
Reductions         Payments       (386)       (256)       (1,741)       (804)       (1,150)         Return to Accrual Status       (944)       (214)       (787)       (473)       (435)         Sales of Foreclosed Real Estate       —       (161)       (48)       (326)       (56)         Charge-offs / Write-downs       (525)       (209)       (140)       (198)       (478)         Total Reductions       (1,855)       (840)       (2,716)       (1,801)       (2,119)								
Payments     (386)     (256)     (1,741)     (804)     (1,150)       Return to Accrual Status     (944)     (214)     (787)     (473)     (435)       Sales of Foreclosed Real Estate     —     (161)     (48)     (326)     (56)       Charge-offs / Write-downs     (525)     (209)     (140)     (198)     (478)       Total Reductions     (1,855)     (840)     (2,716)     (1,801)     (2,119)		2,614	1,866	662	2,279	1,548		
Return to Accrual Status     (944)     (214)     (787)     (473)     (435)       Sales of Foreclosed Real Estate     —     (161)     (48)     (326)     (56       Charge-offs / Write-downs     (525)     (209)     (140)     (198)     (478)       Total Reductions     (1,855)     (840)     (2,716)     (1,801)     (2,119)		(20.0)	(0.5.0)	(1.7741)	(0.0.4)	(1.1.70)		
Sales of Foreclosed Real Estate       —       (161)       (48)       (326)       (56         Charge-offs / Write-downs       (525)       (209)       (140)       (198)       (478         Total Reductions       (1,855)       (840)       (2,716)       (1,801)       (2,119)	· · · · ·	(386)	(256)	(1,741)	(804)	(1,150)		
Sales of Foreclosed Real Estate       —       (161)       (48)       (326)       (56         Charge-offs / Write-downs       (525)       (209)       (140)       (198)       (478         Total Reductions       (1,855)       (840)       (2,716)       (1,801)       (2,119)		(944)	(214)	(787)	(473)	(435)		
Total Reductions (1,855) (840) (2,716) (1,801) (2,119		_			\ /	(56)		
	C .					(478)		
<b>Balance at End of Quarter</b> \$6,045 \$5,286 \$4,260 \$6,314 \$5,836			(840)			(2,119)		
	Balance at End of Quarter	\$6,045	\$5,286	\$4,260	\$6,314	\$5,836		

 $<sup>{\</sup>small 1}\>\>\>\> Certain\ prior\ period\ information\ has\ been\ reclassified\ to\ conform\ to\ current\ presentation.$ 

<sup>&</sup>lt;sup>2</sup> Comprised of other revolving credit, installment, and lease financing.

	Three Months Ended		
	March 31,	December 31,	March 31,
(dollars in thousands)	2008	2007 <sup>1</sup>	2007 1
Balance at Beginning of Period	\$96,167	\$96,167	\$96,167
Loans and Leases Charged-Off			
Commercial			
Commercial and Industrial	(1,389)	(1,008)	(805)
Lease Financing	(134)	<u>—</u>	(22)
Consumer			
Residential Mortgage	_	(122)	_
Home Equity	(806)	(333)	(102)
Automobile	(2,915)	(2,697)	(3,081)
Other <sup>2</sup>	(2,803)	(3,023)	(2,633)
Total Loans and Leases Charged-Off	(8,047)	(7,183)	(6,643)
Recoveries on Loans and Leases Previously Charged-Off			
Commercial			
Commercial and Industrial	986	285	277
Commercial Mortgage	_	_	85
Lease Financing	3	3	2,081
Consumer			
Residential Mortgage	78	18	135
Home Equity	21	170	65
Automobile	796	602	671
Other <sup>2</sup>	736	662	698
Total Recoveries on Loans and Leases Previously Charged-Off	2,620	1,740	4,012
Net Loans and Leases Charged-Off	(5,427)	(5,443)	(2,631)
Provision for Credit Losses	14,427	5,443	2,631
Balance at End of Period <sup>3</sup>	\$105,167	\$96,167	\$96,167
	, ,		
Components			
Allowance for Loan and Lease Losses	\$99,998	\$90,998	\$90,998
Reserve for Unfunded Commitments	5,169	5,169	5,169
Total Reserve for Credit Losses	\$105,167	\$96,167	\$96,167
Average Loans and Leases Outstanding	\$6,587,918	\$6,581,183	\$6,561,848
Ratio of Net Loans and Leases Charged-Off to Average Loans and Leases			
Outstanding (annualized)	0.33%	0.33%	0.16%
Ratio of Allowance for Loan and Lease Losses to Loans and Leases Outstanding	1.52%	1.38%	1.40%

<sup>1</sup> Certain prior period information has been reclassified to conform to current presentation.

<sup>&</sup>lt;sup>2</sup> Comprised of other revolving credit, installment, and lease financing.

<sup>&</sup>lt;sup>3</sup> Included in this analysis is activity related to the Company's reserve for unfunded commitments, which is separately recorded in other liabilities in the Consolidated Statements of Condition (Unaudited).

<b>Business Segments</b>	Selected I	Financial	Information	(Unaudited)

	Retail	Commercial	Investment			Consolidated
(dollars in thousands)	Banking	Banking	Services	Total	Treasury	Total
Three Months Ended March 31,						
2008						
Net Interest Income (Loss)	\$58,423	\$42,835	\$3,870	\$105,128	\$(2,948)	\$102,180
Provision for Credit Losses	2,922	3,256	<u> </u>	6,178	8,249	14,427
Net Interest Income (Loss) After						
Provision for Credit Losses	55,501	39,579	3,870	98,950	(11,197)	87,753
Noninterest Income	28,546	22,249	18,261	69,056	17,069	86,125
Noninterest Expense	(43,769)	(24,721)	(16,863)	(85,353)	(8,079)	(93,432)
Income (Loss) Before Provision for						
Income Taxes	40,278	37,107	5,268	82,653	(2,207)	80,446
Provision for Income Taxes	(14,903)	(13,736)	(1,949)	(30,588)	7,357	(23,231)
Allocated Net Income	25,375	23,371	3,319	52,065	5,150	57,215
Allowance Funding Value	(176)	(845)	(13)	(1,034)	1,034	
Provision for Credit Losses	2,922	3,256	`—	6,178	8,249	14,427
Economic Provision	(2,143)	(3,236)	(83)	(5,462)	(1)	(5,463)
Tax Effect of Adjustments	(223)	305	35	117	(3,434)	(3,317)
Income Before Capital Charge	25,755	22,851	3,258	51,864	10,998	62,862
Capital Charge	(4,778)	(4,097)	(1,475)	(10,350)	(8,955)	(19,305)
Net Income After Capital Charge						
(NIACC)	\$20,977	\$18,754	\$1,783	\$41,514	\$2,043	\$43,557
` '						
RAROC (ROE for the Company)	54%	56%	22%	50%	56%	30%
` '						
Total Assets as of March 31,	#2 CO1 CO2	#2.044. <b>25</b> 5	0000	# C 000 045	#2.041.054	<b>#10.022.00</b>
2008	\$3,681,693	\$3,066,272	\$232,882	\$6,980,847	\$3,841,954	\$10,822,801

	Retail Banking	Commercial Banking	Investment Services	Total	Treasury	Consolidated Total
Three Months Ended March 31,					•	
2007 1						
Net Interest Income	\$54,401	\$39,171	\$3,525	\$97,097	\$1,040	\$98,137
Provision for Credit Losses	1,545	1,098	_	2,643	(12)	2,631
Net Interest Income After Provision				<u> </u>		
for Credit Losses	52,856	38,073	3,525	94,454	1,052	95,506
Noninterest Income	25,580	12,213	19,147	56,940	4,020	60,960
Noninterest Expense	(41,334)	(22,920)	(15,683)	(79,937)	(2,186)	(82,123)
Income Before Provision for Income						
Taxes	37,102	27,366	6,989	71,457	2,886	74,343
Provision for Income Taxes	(13,727)	(9,873)	(2,586)	(26,186)	(822)	(27,008)
Allocated Net Income	23,375	17,493	4,403	45,271	2,064	47,335
Allowance Funding Value	(146)	(757)	(10)	(913)	913	
Provision for Credit Losses	1,545	1,098		2,643	(12)	2,631
Economic Provision	(1,869)	(3,275)	(81)	(5,225)	_	(5,225)
Tax Effect of Adjustments	174	1,085	34	1,293	(333)	960
Income Before Capital Charge	23,079	15,644	4,346	43,069	2,632	45,701
Capital Charge	(5,084)	(4,479)	(1,533)	(11,096)	(8,459)	(19,555)
Net Income (Loss) After Capital						
Charge (NIACC)	\$17,995	\$11,165	\$2,813	\$31,973	\$(5,827)	\$26,146
RAROC (ROE for the Company)	51%	39%	32%	43%	8%	27%
Total Assets as of March 31, 2007 1	\$3,597,814	\$3,039,943	\$211,239	\$6,848,996	\$3,642,961	\$10,491,957

<sup>1</sup> Certain prior period information has been reclassified to conform to the current presentation.

	Three Months Ended					
	March 31,	December 31,	September 30,	June 30,	March 31,	
(dollars in thousands, except per share amounts)	2008	2007	2007	2007	2007	
Quarterly Operating Results						
Interest Income	0101110		****		0110 000	
Interest and Fees on Loans and Leases	\$104,413	\$111,270	\$112,787	\$112,026	\$110,298	
Income on Investment Securities	1.160	014	1 114	1.257	1.610	
Trading Available-for-Sale	1,160 34,251	814 33,591	1,114 33,486	1,357 31,563	1,618 30,961	
Held-to-Maturity	3,239	3,440	3,616	3,827	4,052	
Deposits	195	3,440	1,086	96	58	
Funds Sold	992	356	1,103	533	1,058	
Other	426	395	364	364	333	
Total Interest Income	144,676	150,175	153,556	149,766	148,378	
Interest Expense	111,070	100,170	100,000	115,700	110,570	
Deposits	27,465	33,158	37,613	33,701	33,375	
Securities Sold Under Agreements to Repurchase	10,617	11,754	11,726	11,665	11,886	
Funds Purchased	633	1,936	1,654	1,452	923	
Short-Term Borrowings	34	91	87	91	87	
Long-Term Debt	3,747	3,789	3,920	3,979	3,970	
Total Interest Expense	42,496	50,728	55,000	50,888	50,241	
Net Interest Income	102,180	99,447	98,556	98,878	98,137	
Provision for Credit Losses	14,427	5,443	4,070	3,363	2,631	
Net Interest Income After Provision for Credit Losses	87,753	94,004	94,486	95,515	95,506	
Noninterest Income						
Trust and Asset Management	15,086	15,812	15,146	16,135	15,833	
Mortgage Banking	4,297	2,027	3,848	2,479	3,371	
Service Charges on Deposit Accounts	12,083	12,302	11,919	11,072	10,967	
Fees, Exchange, and Other Service Charges Investment Securities Gains, Net	16,101	16,743	16,465	16,556	16,061	
Insurance	130 7,130	105 4,629	789 7,446	575 4,887	6,215	
Other	31,298	8,639	5,629	6,324	8,497	
Total Noninterest Income	86,125	60,257	61,242	58,028	60,960	
Noninterest Expense	00,123	00,237	01,242	30,020	00,700	
Salaries and Benefits	55,473	45,928	44,944	44,587	45,406	
Net Occupancy	10,443	10,300	10,267	9,695	9,811	
Net Equipment	4,321	4,745	4,871	4,871	4,787	
Professional Fees	2,613	3,695	2,369	2,599	2,543	
Other	20,582	27,334	18,999	18,080	19,576	
Total Noninterest Expense	93,432	92,002	81,450	79,832	82,123	
Income Before Provision for Income Taxes	80,446	62,259	74,278	73,711	74,343	
Provision for Income Taxes	23,231	21,399	26,499	25,982	27,008	
Net Income	\$57,215	\$40,860	\$47,779	\$47,729	\$47,335	
Basic Earnings Per Share	\$1.19	\$0.84	\$0.98	\$0.97	\$0.96	
Diluted Earnings Per Share	\$1.18	\$0.83	\$0.96	\$0.95	\$0.94	
Balance Sheet Totals	#10 0 <b>22</b> 001	010 472 042	010 540 505	010 722 560	#10.401.057	
Total Assets	\$10,822,801	\$10,472,942	\$10,549,595	\$10,722,568	\$10,491,957	
Loans and Leases Total Deposits	6,579,337 8,102,855	6,580,861 7,942,372	6,599,915 7,875,166	6,566,126 8,314,404	6,507,152	
Total Shareholders' Equity	766,747	7,942,372	731,697	708,806	7,952,937 711,031	
Total Shaleholders Equity	700,747	750,255	751,097	700,000	/11,031	
Performance Ratios						
Net Income to Average Total Assets	2.16%	1.55%	1.79%	1.84%	1.83%	
Net Income to Average Shareholders' Equity	29.88	21.51	26.02	26.30	27.00	
Efficiency Ratio <sup>1</sup>	49.62	57.61	50.97	50.88	51.62	
Net Interest Margin <sup>2</sup>						
rot morest margin	4.17	4.12	4.03	4.12	4.07	

<sup>1</sup> Efficiency ratio is defined as noninterest expense divided by total revenue (net interest income and total noninterest income).

Net interest margin is defined as net interest income, on a taxable equivalent basis, as a percentage of average earning assets.