NewsRelease

NYSE: BOH

Ah Bank of Hawaii

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Bank of Hawaii Corporation 2012 Financial Results

- 2012 Diluted Earnings Per Share \$3.67
- 2012 Net Income \$166.1 Million
- Diluted Earnings Per Share for the Fourth Quarter of 2012 \$0.90
- Net Income for the Fourth Quarter of 2012 \$40.3 Million
- Board of Directors Declares Dividend of \$0.45 Per Share

FOR IMMEDIATE RELEASE

HONOLULU, HI (January 30, 2013) -- Bank of Hawaii Corporation (NYSE: BOH) today reported diluted earnings per share of \$0.90 for the fourth quarter of 2012, down from \$0.92 per share in the previous quarter, and up from \$0.85 per share in the same quarter last year. Net income for the fourth quarter of 2012 was \$40.3 million, compared to net income of \$41.2 million in the third quarter of 2012 and \$39.2 million in the same quarter last year.

Loan and lease balances were \$5.9 billion at December 31, 2012, up 5.7 percent compared with December 31, 2011. Deposit growth remained strong during the quarter, increasing 8.8 percent to \$11.5 billion at December 31, 2012. The allowance for loan and lease losses decreased by \$2.1 million from the third quarter to \$128.9 million at December 31, 2012 and represents 2.20 percent of outstanding loans and leases.

"We are very pleased with the continued stability and strength of our earnings," said Peter S. Ho, Chairman, President, and CEO. "During the quarter loan balances increased across most categories and deposits continued to grow. Credit quality remained solid, our balance sheet and capital ratios are strong, and we maintained our focus on disciplined expense management."

The return on average assets for the fourth quarter of 2012 was 1.19 percent, compared with 1.22 percent in the previous quarter and 1.17 percent in the same quarter last year. The return on average equity for the fourth quarter of 2012 was 15.47 percent, compared with 16.02 percent in the previous quarter and 15.23 percent in the same quarter last year. The return on average assets for the full year of 2012 was 1.22 percent, unchanged from 2011. The return on average equity for the full year of 2012 was 16.23 percent, an increase from the return on average equity of 15.69 percent in 2011.

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Financial Highlights

Net interest income, on a taxable-equivalent basis, for the fourth quarter of 2012 was \$92.7 million, down \$3.5 million from net interest income of \$96.2 million in the third quarter of 2012 and down \$4.5 million from net interest income of \$97.2 million in the fourth quarter last year. Net interest income, on a taxable-equivalent basis, for the full year of 2012 was \$386.7 million, a decrease of \$5.6 million from net interest income of \$392.3 million in 2011. Analyses of changes in net interest income are included in Tables 8a, 8b and 8c.

The net interest margin was 2.87 percent for the fourth quarter of 2012, an 11 basis point decrease from the previous quarter and a 17 basis point decrease from the same quarter last year. The net interest margin for the full year of 2012 was 2.97 percent, a 16 basis point decrease from 3.13 percent in 2011. The reduction in the net interest margin was largely the result of lower interest rates which resulted in decreased yields on loans and investments.

During the fourth and third quarters of 2012, the Company did not record a provision for credit losses. Net loans and leases charged-off were \$2.1 million in the fourth quarter of 2012 and \$1.5 million in the third quarter of 2012. During the fourth quarter of 2011 the provision for credit losses was \$2.2 million, or \$4.8 million less than net charge-offs. The provision for credit losses for the full year of 2012 was \$1.0 million compared with \$12.7 million in 2011.

Noninterest income was \$53.0 million for the fourth quarter of 2012, up \$0.6 million or 1.2 percent compared with noninterest income of \$52.4 million in the third quarter of 2012 and up \$9.6 million or 22.1 percent compared with noninterest income of \$43.4 million in the fourth quarter of 2011. The increase compared with the prior year quarter was largely due to strong mortgage banking revenue of \$11.3 million during the fourth quarter of 2012 compared with \$3.4 million in the fourth quarter last year. Noninterest income for the full year of 2012 was \$200.3 million compared with noninterest income of \$197.7 million in 2011.

Noninterest expense was \$83.5 million in the fourth quarter of 2012, down \$1.4 million or 1.7 percent from noninterest expense of \$84.9 million in the third quarter of 2012, and down \$0.9 million or 1.1 percent from noninterest expenses of \$84.4 million in the fourth quarter of 2011. Noninterest expense in the fourth quarter of 2012 included total charges of \$1.5 million related to the Company's previously announced plans to close two branches in American Samoa. Noninterest expense in the third quarter of 2012 included an increase in profit sharing and incentive accruals of \$1.0 million, \$1.0 million related to the launch of a new consumer credit card product, and \$1.0 million in separation expense. There were no significant noninterest expense items in the fourth quarter of 2011. Noninterest expense for the full year of 2012 was \$334.3 million, down \$13.9 million from noninterest expense of \$348.2 million in 2011. Results for 2011 included a second quarter litigation settlement of \$9.0 million.

The efficiency ratio for the fourth quarter of 2012 was 58.24 percent compared with 58.13 percent in the previous quarter and 60.42 percent in the same quarter last year. The efficiency ratio for the full year of 2012 was 57.88 percent compared with 59.23 percent during the full year of 2011.

The effective tax rate for the fourth quarter of 2012 was 32.67 percent compared with 32.55 percent in the previous quarter and 26.06 percent in the same quarter last year. The effective tax rate for the full year of 2012 was 31.46 percent compared with 29.49 percent for the full year of 2011. The effective tax rate for the fourth quarter of 2011 was favorably impacted by the release of tax reserves determined during the quarter.

The Company's business segments are defined as Retail Banking, Commercial Banking, Investment Services, and Treasury & Other. Results are determined based on the Company's internal financial management reporting process and organizational structure. Selected financial information for the business segments is included in Tables 13a and 13b.

Asset Quality

The Company's overall asset quality in the fourth quarter of 2012 reflects the improving Hawaii economy. Total non-performing assets decreased to \$37.1 million at December 31, 2012 compared with \$40.3 million at September 30, 2012 and \$40.8 million at December 31, 2011. As a percentage of total loans and leases, including foreclosed real estate; non-performing assets were 0.63 percent at the end of the fourth quarter of 2012, down from 0.70 percent as of the end of the third quarter and 0.74 percent at the end of the fourth quarter last year.

Accruing loans and leases past due 90 days or more were \$10.4 million at December 31, 2012, up from \$7.5 million at September 30, 2012 and \$9.2 million at December 30, 2011. The increase in accruing loan and leases past due compared with the prior quarter is in residential mortgages and are three loans that are expected to return to current status. Restructured loans not included in non-accrual loans or accruing loans past due 90 days or more were \$31.8 million at December 31, 2012, up slightly from \$31.4 million at September 30, 2012, and down from \$33.7 million at December 31, 2011. Restructured loans are primarily comprised of residential mortgage loans with lowered monthly payments to accommodate the borrowers' financial needs for a period of time. More information on non-performing assets and accruing loans and leases past due 90 days or more is presented in Table 11.

Net charge-offs during the fourth quarter of 2012 were \$2.1 million or 0.15 percent annualized of total average loans and leases outstanding. Loan and lease charge-offs of \$5.4 million during the quarter were partially offset by recoveries of \$3.3 million. Net charge-offs during the third quarter of 2012 were \$1.5 million or 0.10 percent annualized, and were comprised of charge-offs of \$5.0 million and recoveries of \$3.5 million. Net charge-offs during the fourth quarter of 2011 were \$7.0 million, or 0.51 percent annualized, and were comprised of \$9.6 million and recoveries of \$2.6 million. Net charge-offs for the full year of 2012 were \$10.7 million, or 0.19 percent of total average loans and leases, down from \$21.4 million, or 0.40 percent of total average loans and leases in 2011.

The allowance for loan and lease losses was \$128.9 million at December 31, 2012, down \$2.1 million from the allowance for loan and lease losses of \$131.0 million at September 30, 2012 and down \$9.7 million from the allowance for loan and lease losses of \$138.6 million at December 31, 2011. The ratio of the allowance for loan and lease losses to total loans and leases was 2.20 percent at December 31, 2012, a decrease of 7 basis points from the previous quarter and 30 basis points from the same quarter last year. The reserve for unfunded commitments at December 31, 2012 was unchanged from September 30, 2012 and remained at \$5.4 million. Details of loan and lease charge-offs, recoveries, and the components of the total reserve for credit losses are summarized in Table 12.

Other Financial Highlights

Total assets increased to \$13.73 billion at December 31, 2012, up \$345.9 million from total assets of \$13.38 billion at September 30, 2012, and down \$118.0 million from total assets of \$13.85 billion at December 31, 2011. Average total assets were \$13.52 billion during the fourth quarter of 2012, up \$25.7 million from average total assets of \$13.49 billion during the third quarter of 2012, and up \$158.9 million from average total assets of \$13.36 billion during the fourth quarter of 2011.

Total loans and leases grew to \$5.85 billion at December 31, 2012, up \$72.2 million or 1.2 percent from total loans and leases of \$5.78 billion at the end of the previous quarter, and up \$316.2 million or 5.7 percent from total loans and leases of \$5.54 billion at December 31, 2011. Average total loans and leases were \$5.80 billion during the fourth quarter of 2012, up from \$5.72 billion during the previous quarter, and up from \$5.42 billion during the same quarter last year. Loan and lease portfolio balances, including the higher risk loans outstanding, are summarized in Table 10.

Deposit generation continued to remain strong during the fourth quarter of 2012, increasing to \$11.53 billion at December 31, 2012, up \$308.9 million or 2.8 percent from total deposits of \$11.22 billion at September 30, 2012, and up \$936.9 million or 8.8 percent from total deposits of \$10.59 billion at December 31, 2011. Securities sold under agreements to repurchase were \$758.9 million at December 31, 2012, down \$59.1 million from \$818.1 million at September 30, 2012, and down \$1.17 billion from \$1.93 billion at December 31, 2011. Average total deposits were \$11.38 billion in the fourth quarter of 2012, higher than average deposits of \$11.30 billion during the previous quarter, and up from average deposits of \$10.16 billion during the same quarter last year. Deposit balances are summarized in Tables 7a, 7b, and 10.

Long-term debt was \$128.1 million at December 31, 2012, up from \$28.1 million at September 30, 2012 and \$30.7 million at December 31, 2011. The increase in long-term debt was primarily for asset/liability management purposes.

As a result of the strong deposit growth, which exceeded loan growth during the fourth quarter, the investment portfolio increased to \$6.96 billion at December 31, 2012, compared to \$6.60 billion at September 30, 2012, and was down slightly from \$7.11 billion at December 31, 2011. The investment portfolio remains largely comprised of securities issued by U. S. government agencies.

During the fourth quarter of 2012, the Company repurchased 339.0 thousand shares of common stock at a total cost of \$14.9 million under its share repurchase program. The average cost was \$44.06 per share repurchased. From January 2 through January 25, 2013, the Company repurchased an additional 34.0 thousand shares of common stock at an average cost of \$46.60 per share repurchased. From the beginning of the share repurchase program initiated during July 2001 through December 31, 2012, the Company has repurchased 50.3 million shares and returned over \$1.8 billion to shareholders at an average cost of \$36.34 per share. Remaining buyback authority under the share repurchase program was \$67.9 million at January 25, 2013.

Total shareholders' equity was \$1.02 billion at December 31, 2012, down slightly from September 30, 2012, and up from \$1.00 billion at December 31, 2011. The ratio of tangible common equity to risk-weighted assets was 17.24 percent at December 31, 2012 compared with 17.43 percent at September 30, 2012 and 17.93 percent at December 31, 2011. The Tier 1 leverage ratio at December 31, 2012 was 6.83 percent, up from 6.78 percent at September 30, 2012 and 6.73 percent at December 31, 2011.

The Company's Board of Directors declared a quarterly cash dividend of \$0.45 per share on the Company's outstanding shares. The dividend will be payable on March 14, 2013 to shareholders of record at the close of business on February 28, 2013.

Hawaii Economy

Hawaii's economy continued to improve during the fourth quarter of 2012 primarily due to a strong visitor industry. A record 8.0 million total visitors arrived in Hawaii during 2012, up 9.6 percent compared with 2011, and exceeding the previous high of 7.6 million visitors during 2006. Total visitor spending reached a record high of \$14.3 billion in 2012, up 18.7 percent compared with 2011, and was

largely due to strong spending by international visitors. The statewide seasonally-adjusted unemployment rate continued to decline during the fourth quarter of 2012 to 5.2% in December compared with 7.8% nationally. Median sales prices for single-family homes and condominiums as well as closed sales on Oahu increased during 2012 compared with the prior year. Months of inventory at December 31, 2012 for single-family homes on Oahu declined to 2.5 and 3.0 for condominiums. More information on current Hawaii economic trends is presented in Table 15.

Conference Call Information

The Company will review its 2012 financial results today at 8:00 a.m. Hawaii Time (1:00 p.m. Eastern Time). The call will be accessible via teleconference and via the Investor Relations link of Bank of Hawaii Corporation's web site, <u>www.boh.com</u>. The conference call number for participants in the United States is 800-299-9086. International participants should call 617-786-2903. Use the pass code "Bank of Hawaii" to access the call. A replay of the conference call will be available for one week beginning Wednesday, January 30, 2013 by calling 888-286-8010 in the United States or 617-801-6888 internationally and entering the number 46643910 when prompted. A replay will also be available via the Investor Relations link of the Company's web site.

Forward-Looking Statements

This news release, and other statements made by the Company in connection with it may contain "forward-looking statements", such as forecasts of our financial results and condition, expectations for our operations and business prospects, and our assumptions used in those forecasts and expectations. Do not unduly rely on forward-looking statements. Actual results might differ significantly from our forecasts and expectations because of a variety of factors. More information about these factors is contained in Bank of Hawaii Corporation's Annual Report on Form 10-K for the year ended December 31, 2011, which was filed with the U.S. Securities and Exchange Commission. We do not promise to update forward-looking statements to reflect later events or circumstances

Bank of Hawaii Corporation is a regional financial services company serving businesses, consumers and governments in Hawaii, American Samoa, and the West Pacific. The Company's principal subsidiary, Bank of Hawaii, was founded in 1897 and is the largest independent financial institution in Hawaii. For more information about Bank of Hawaii Corporation, see the Company's web site, <u>www.boh.com</u>.

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Financial Highlights

Financial Highlights										Table 1a
			Three	e Months End				Yea	r Ende	ed
	D	ecember 31,	Se	eptember 30,	I	December 31,			mber	,
(dollars in thousands, except per share amounts)		2012		2012		2011		2012		2011
For the Period:										
Operating Results										
Net Interest Income	\$	90,310	\$	93,632	\$			377,271	\$	390,208
Provision for Credit Losses		-		-		2,219		979		12,690
Total Noninterest Income		52,982		52,374		43,407		200,286		197,655
Total Noninterest Expense		83,456		84,878		84,382		334,288		348,193
Net Income		40,287		41,232		39,229		166,076		160,043
Basic Earnings Per Share		0.90		0.92		0.85		3.68		3.40
Diluted Earnings Per Share		0.90		0.92		0.85		3.67		3.39
Dividends Declared Per Share		0.45		0.45		0.45		1.80		1.80
Performance Ratios										
Return on Average Assets		1.19	%	1.22	%	1.17	%	1.22	%	1.22
Return on Average Shareholders' Equity		15.47	70	16.02		15.23		16.23	70	15.69
Efficiency Ratio ¹		58.24		58.13		60.42		57.88		59.23
Net Interest Margin ²		2.87		2.98		3.04		2.97		
										3.13
Dividend Payout Ratio ³		50.00		48.91		52.94		48.91		52.94
Average Shareholders' Equity to Average Assets		7.67		7.59		7.65		7.52		7.78
Average Balances	-						-			
Average Loans and Leases	\$	5,798,057	\$	5,716,421	\$	5,420,352	\$	5,680,279	\$	5,349,938
Average Assets		13,516,519		13,490,835		13,357,646		13,609,188		13,105,029
Average Deposits		11,376,875		11,301,668		10,160,392		10,935,016		9,924,697
Average Shareholders' Equity		1,036,223		1,023,804		1,022,012		1,023,256		1,020,065
Per Share of Common Stock										
Book Value	\$	22.83	\$	22.77	\$	21.82	\$	22.83	\$	21.82
Market Price	•		·				•		•	
Closing		44.05		45.62		44.49		44.05		44.49
High		46.38		48.92		45.13		49.99		49.26
Low		41.41		45.29		34.50		41.41		34.50
Low		41.41		45.25		54.50		71.71		34.30
						December 31 2012		September 30, 2012		December 31, 2011
As of Period End:							_			
Balance Sheet Totals										
Loans and Leases					\$	5,854,521	\$	5,782,304	\$	5,538,304
Total Assets						13,728,372		13,382,425		13,846,391
Total Deposits						11,529,482		11,220,547		10,592,623
Long-Term Debt						128,055		28,065		30,696
Total Shareholders' Equity						1,021,665		1,024,562		1,002,667
Asset Quality										
Allowance for Loan and Lease Losses					\$	128,857	\$	130,971	\$	138,606
Non-Performing Assets					Ŷ	37,083		40,284	Ŷ	40,790
Financial Ratios										
Allowance to Loans and Leases Outstanding						2.20	%	2.27	%	2.50
Tier 1 Capital Ratio						16.13		16.12	/0	16.68
Total Capital Ratio						17.39		17.39		17.95
•										
Tier 1 Leverage Ratio						6.83		6.78		6.73
Total Shareholders' Equity to Total Assets						7.44		7.66		7.24
Tangible Common Equity to Tangible Assets ⁴ Tangible Common Equity to Risk-Weighted Assets ⁴						7.23 17.24		7.44 17.43		7.03 17.93
Non-Financial Data Full-Time Equivalent Employees						2,276		2,304		2,370
Branches and Offices						76		2,001		_,010
ATMs						494		495		506
						494		490		500

¹ Efficiency ratio is defined as noninterest expense divided by total revenue (net interest income and total noninterest income).

² Net interest margin is defined as net interest income, on a taxable-equivalent basis, as a percentage of average earning assets.

 $^{3}\,$ Dividend payout ratio is defined as dividends declared per share divided by basic earnings per share.

⁴ Tangible common equity, a non-GAAP financial measure, is defined by the Company as shareholders' equity minus goodwill and intangible assets. Intangible assets are included as a component of other assets in the Consolidated Statements of Condition.

Reconciliation of Non-GAAP Financial Measures

Reconciliation of Non-GAAP Financial Measures	C	ecember 31,	Se	eptember 30,	D	Table 1b ecember 31,
(dollars in thousands)		2012		2012		2011
Total Shareholders' Equity	\$	1,021,665	\$	1,024,562	\$	1,002,667
Less: Goodwill		31,517		31,517		31,517
Intangible Assets		33		46		83
Tangible Common Equity	\$	990,115	\$	992,999	\$	971,067
Total Assets	\$	13,728,372	\$	13,382,425	\$	13,846,391
Less: Goodwill		31,517		31,517		31,517
Intangible Assets		33		46		83
Tangible Assets	\$	13,696,822	\$	13,350,862	\$	13,814,791
Risk-Weighted Assets, determined in accordance						
with prescribed regulatory requirements	\$	5,744,722	\$	5,697,581	\$	5,414,481
Total Shareholders' Equity to Total Assets		7.44%		7.66%		7.24%
Tangible Common Equity to Tangible Assets (Non-GAAP)		7.23%		7.44%		7.03%
Tier 1 Capital Ratio		16.13%		16.12%		16.68%
Tangible Common Equity to Risk-Weighted Assets (Non-GAAP)		17.24%		17.43%		17.93%

Net Significant Income (Expense) Items

		Tł	nree	Months End	ed		 Year E	Ende	əd
	Dec	ember 31,	Se	eptember 30,	Dec	cember 31,	Decem	ber	31,
(dollars in thousands)		2012		2012		2011	2012		2011
Investment Securities Gains, Net	\$	-	\$	-	\$	-	\$ -	\$	6,366
Gain on Mutual Fund Sale		-		-		-	-		1,956
Gains (Losses) on Disposal of Leased Equipment		-		-		-	2,473		-
Decrease in Allowance for Loan and Lease Losses		2,114		1,472		4,804	9,749		8,752
Planned Branch Closures in American Samoa		(1,465)		-		-	(1,465)		-
Bank of Hawaii Charitable Foundation		-		-		-	-		(2,000)
PC Refresh		-		-		-	(1,163)		-
Settlement Related to Overdraft Claims		-		-		-	-		(9,000)
Significant Income (Expense) Items Before the Provision (Benefit) for Income Taxes		649		1,472		4,804	9,594		6,074
Income Taxes Impact Related to Lease Transactions		-		-		-	(3,083)		-
Income Tax Impact		227		515		1,681	2,492		2,126
Net Significant Income (Expense) Items	\$	422	\$	957	\$	3,123	\$ 10,185	\$	3,948

Consolidated Statements of Income

		Т	hree	Months End	ed			Year I	Ende	əd
	D	ecember 31,	Se	eptember 30,	De	ecember 31,		Decem	ber	31,
(dollars in thousands, except per share amounts)		2012		2012		2011		2012		2011
Interest Income										
Interest and Fees on Loans and Leases	\$	64,627	\$	64,668	\$	64,760	\$	257,896	\$	262,239
Income on Investment Securities										
Available-for-Sale		15,349		15,922		19,107		65,972		103,363
Held-to-Maturity		20,253		23,232		23,608		94,952		72,138
Deposits		3		3		2		9		8
Funds Sold		180		105		120		533		828
Other		283		283		280		1,127		1,117
Total Interest Income		100,695		104,213		107,877		420,489		439,693
Interest Expense										
Deposits		2,753		2,931		3,736		12,376		18,321
Securities Sold Under Agreements to Repurchase		7,158		7,185		7,392		28,897		29,171
Funds Purchased		4		7		5		21		20
Long-Term Debt		470		458		498		1,924		1,973
Total Interest Expense		10,385		10,581		11,631		43,218		49,485
Net Interest Income		90,310		93,632		96,246		377,271		390,208
Provision for Credit Losses		-		-		2,219		979		12,690
Net Interest Income After Provision for Credit Losses		90,310		93,632		94,027		376,292		377,518
Noninterest Income		,		,		- /-		/ -		- ,
Trust and Asset Management		12,066		11,050		11,025		45,229		45,046
Mortgage Banking		11,268		11,745		3,401		35,644		14,664
Service Charges on Deposit Accounts		9,459		9,346		9,606		37,621		38,733
Fees, Exchange, and Other Service Charges		12,333		11,907		12,401		48,965		60,227
Investment Securities Gains (Losses), Net		-		13		282		(77)		6,366
Insurance		2,550		2,326		2,312		9,553		10,957
Other		5,306		5,987		4,380		23,351		21,662
Total Noninterest Income		52,982		52,374		43,407		200,286		197,655
Noninterest Expense		,		,		,				,
Salaries and Benefits		46,116		47,231		44,927		184,408		182,816
Net Occupancy		11,867		10,524		11,253		42,965		43,169
Net Equipment		4,705		4,523		4,748		19,723		18,849
Professional Fees		2,611		2,494		1,926		9,623		8,623
FDIC Insurance		1,892		1,822		2,027		7,873		9,346
Other		16,265		18,284		19,501		69,696		85,390
Total Noninterest Expense		83,456		84,878		84,382		334,288		348,193
Income Before Provision for Income Taxes		59,836		61,128		53,052		242,290		226,980
Provision for Income Taxes		19,549		19,896		13,823		76,214		66,937
Net Income	\$	40,287	\$	41,232	\$	39,229	\$	166,076	\$	160,043
Basic Earnings Per Share	\$	0.90	\$	0.92	\$	0.85	\$	3.68	\$	3.40
Diluted Earnings Per Share	Ψ \$	0.90	Ψ \$	0.92	Ψ \$	0.85	\$	3.67	\$	3.39
Dividends Declared Per Share	ф \$	0.90	φ \$	0.92	ֆ \$	0.85	ֆ \$	1.80	ֆ \$	1.80
Basic Weighted Average Shares	φ	44,623,823	Ψ	44,913,348	Ψ	0.45 46,195,147		1.80		1.00
Diluted Weighted Average Shares		44,023,823		44,913,348		46,195,147 46,324,734		15,249,300		17,224,981

Consolidated Statements of Comprehensive Income

	_	Т	hree	e Months Ende	ed		Year E	End	ed
	Dec	ember 31,	Se	eptember 30,	De	cember 31,	Decem	ber	31,
(dollars in thousands)		2012		2012		2011	2012		2011
Net Income	\$	40,287	\$	41,232	\$	39,229	\$ 166,076	\$	160,043
Other Comprehensive Income (Loss), Net of Tax:									
Net Unrealized Gains (Losses) on Investment Securities		(9,858)		9,770		(1,965)	(3,155)		16,411
Defined Benefit Plans		(3,358)		152		(9,526)	(2,900)		(8,113)
Other Comprehensive Income (Loss)		(13,216)		9,922		(11,491)	(6,055)		8,298
Comprehensive Income	\$	27,071	\$	51,154	\$	27,738	\$ 160,021	\$	168,341

Consolidated Statements of Condition

Consolidated Statements of Condition			I able 5
	December 31,	September 30,	December 31,
(dollars in thousands)	2012	2012	2011
Assets	•	• • • • • •	•
Interest-Bearing Deposits	\$ 3,393	\$ 4,673	\$ 3,036
Funds Sold	185,682	251,664	512,384
Investment Securities			
Available-for-Sale	3,367,557	3,124,209	3,451,885
Held to Maturity (Fair Value of \$3,687,676; \$3,587,997; and \$3,754,206)	3,595,065	3,475,259	3,657,796
Loans Held for Sale	21,374	25,971	18,957
Loans and Leases	5,854,521	5,782,304	5,538,304
Allowance for Loan and Lease Losses	(128,857)	(130,971)	(138,606)
Net Loans and Leases	5,725,664	5,651,333	5,399,698
Total Earning Assets	12,898,735	12,533,109	13,043,756
Cash and Noninterest-Bearing Deposits	163,786	153,599	154,489
Premises and Equipment	105,005	107,144	103,550
Customers' Acceptances	173	242	476
Accrued Interest Receivable	43,077	47,192	43,510
Foreclosed Real Estate	3,887	3,067	3,042
Mortgage Servicing Rights	25,240	23,980	24,279
Goodwill	31,517	31,517	31,517
Other Assets	456,952	482,575	441,772
Total Assets	\$ 13,728,372	\$ 13,382,425	\$ 13,846,391
Deposits Noninterest-Bearing Demand Interest-Bearing Demand	\$ 3,367,185 2,163,473	\$ 2,985,561 2,034,319	\$ 2,850,923 2,005,983
-			
Savings	4,399,316	4,480,733	4,398,638
_ Time	1,599,508	1,719,934	1,337,079
Total Deposits	11,529,482	11,220,547	10,592,623
Funds Purchased	11,296	10,942	10,791
Securities Sold Under Agreements to Repurchase	758,947	818,080	1,925,998
Long-Term Debt	128,055	28,065	30,696
Banker's Acceptances	173	242	476
Retirement Benefits Payable	47,658	41,872	46,949
Accrued Interest Payable	4,776	5,997	5,330
Taxes Payable and Deferred Taxes	88,014	94,369	95,840
Other Liabilities	138,306	137,749	135,021
Total Liabilities	12,706,707	12,357,863	12,843,724
Shareholders' Equity			
Common Stock (\$.01 par value; authorized 500,000,000 shares; issued / outstanding: December 31, 2012 - 57,319,352 / 44,754,835; September 30, 2012 - 57,315,093 / 45,004,813;			
and December 31, 2011 - 57,134,470 / 45,947,116)	571	571	571
Capital Surplus	515,619	513,758	507,558
Accumulated Other Comprehensive Income	29,208	42,424	35,263
Retained Earnings	1,084,477	1,065,245	1,003,938
Treasury Stock, at Cost (Shares: December 31, 2012 - 12,564,517; September 30, 2012 - 12,310,280;	.,001,177	.,000,210	.,
and December 31, 2011 - 11,187,354)	(608,210)	(597,436)	(544,663)
Total Shareholders' Equity	1,021,665	1,024,562	1,002,667
Total Shareholders Equity			

Consolidated Statements of Shareholders' Equity

					Accum.			
					Other			
					Compre-			
	Common Shares	Commor	1	Capital	hensive	Retained	Treasury	
(dollars in thousands)	Outstanding	Stock	(Surplus	Income	Earnings	Stock	Total
Balance as of December 31, 2010	48,097,672	\$ 570	\$	500,888	\$ 26,965	\$ 932,629	\$ (449,919)	\$ 1,011,133
Net Income	-	-		-	-	160,043	-	160,043
Other Comprehensive Income	-	-		-	8,298	-	-	8,298
Share-Based Compensation	-	-		6,216	-	-	-	6,216
Common Stock Issued under Purchase and Equity								
Compensation Plans and Related Tax Benefits	389,470	1		454	-	(3,843)	16,800	13,412
Common Stock Repurchased	(2,540,026)	-		-	-	-	(111,544)	(111,544)
Cash Dividends Paid (\$1.80 per share)	-	-		-	-	(84,891)	-	(84,891)
Balance as of December 31, 2011	45,947,116	\$ 571	\$	507,558	\$ 35,263	\$ 1,003,938	\$ (544,663)	\$ 1,002,667
Net Income	-	-		-	-	166,076	-	166,076
Other Comprehensive Loss	-	-		-	(6,055)	-	-	(6,055)
Share-Based Compensation	-	-		7,537	-	-	-	7,537
Common Stock Issued under Purchase and Equity								
Compensation Plans and Related Tax Benefits	565,956	-		524	-	(3,892)	17,897	14,529
Common Stock Repurchased	(1,758,237)	-		-	-	-	(81,444)	(81,444)
Cash Dividends Paid (\$1.80 per share)	-	-		-	-	(81,645)	-	(81,645)
Balance as of December 31, 2012	44,754,835	\$ 571	\$	515,619	\$ 29,208	\$ 1,084,477	\$ (608,210)	\$ 1,021,665

Average Balances and Interest Rates - Taxable-Equivalent Basis

	Three M	Ionths End	led		Three M	Ionths End	ed		Three M	onths End	ed	
	Decen	nber 31, 20 ⁻	12		Septen	nber 30, 20	12		Decem	ber 31, 201	11	
	Average	Income/	Yield/	-	Average	Income/	Yield/		Average	Income/	Yield/	/
(dollars in millions)	Balance	Expense	Rate		Balance	Expense	Rate		Balance	Expense	Rate	;
Earning Assets												-
Interest-Bearing Deposits	\$ 4.4	\$-	0.29	%	\$ 4.0	\$-	0.33	% \$	3.9	\$-	0.23	%
Funds Sold	332.1	0.2	0.21		221.5	0.1	0.19		239.0	0.1	0.20	
Investment Securities												
Available-for-Sale	3,277.2	17.6	2.15		3,247.8	18.3	2.26		3,763.7	19.9	2.12	
Held-to-Maturity	3,406.3	20.3	2.38		3,617.3	23.2	2.57		3,259.8	23.6	2.90	
Loans Held for Sale	18.9	0.2	4.36		15.8	0.2	4.32		14.7	0.2	4.73	
Loans and Leases ¹												
Commercial and Industrial	811.3	7.8	3.84		797.2	7.7	3.86		798.3	8.0	3.99	
Commercial Mortgage	1,063.6	11.2	4.18		993.2	10.8	4.32		929.0	10.9	4.66	
Construction	104.5	1.2	4.77		100.1	1.3	4.97		85.7	1.1	4.84	
Commercial Lease Financing	275.9	1.7	2.46		278.5	1.7	2.42		311.0	2.1	2.68	
Residential Mortgage	2,369.5	27.5	4.64		2,391.8	28.1	4.70		2,163.1	27.3	5.05	
Home Equity	771.3	8.1	4.18		770.2	8.3	4.28		778.1	9.0	4.57	
Automobile	205.6	3.0	5.73		194.9	2.9	5.90		190.7	3.1	6.40	
Other ²	196.4	4.0	8.15		190.5	3.9	8.09		164.5	3.2	7.76	
Total Loans and Leases	5,798.1	64.5	4.44		5,716.4	64.7	4.51		5,420.4	64.7	4.75	
Other	79.5	0.3	1.43		80.1	0.3	1.41		79.9	0.3	1.40	
Total Earning Assets ³	12,916.5	103.1	3.19		12,902.9	106.8	3.30		12,781.4	108.8	3.40	
Cash and Noninterest-Bearing Deposits	144.8				134.9				142.2			
Other Assets	455.2				453.0				434.0			
Total Assets	\$ 13,516.5	:		:	\$ 13,490.8	:		\$	13,357.6			
Interest-Bearing Liabilities												
Interest-Bearing Deposits												
Demand	2,011.2	0.1	0.03		1,968.8	0.1	0.03		1,799.9	0.1	0.03	
Savings	4,451.4	1.0	0.09		4,456.2	1.0	0.09		4,447.8	1.4	0.13	
Time	1,755.6	1.6	0.36		1,823.2	1.8	0.38		1,145.4	2.2	0.76	_
Total Interest-Bearing Deposits	8,218.2	2.7	0.13		8,248.2	2.9	0.14		7,393.1	3.7	0.20	_
Short-Term Borrowings	11.0	-	0.14		18.5	-	0.15		20.4	-	0.08	
Securities Sold Under Agreements to Repurchase	776.8	7.2	3.61		853.0	7.2	3.30		1,848.9	7.4	1.57	
Long-Term Debt	36.7	0.5	5.12		28.0	0.5	6.52		30.7	0.5	6.49	_
Total Interest-Bearing Liabilities	9,042.7	10.4	0.45		9,147.7	10.6	0.46		9,293.1	11.6	0.49	_
Net Interest Income		\$ 92.7				\$ 96.2			-	\$ 97.2		
Interest Rate Spread			2.74	%			2.84	%			2.91	(
Net Interest Margin			2.87	%			2.98	%			3.04	
Noninterest-Bearing Demand Deposits	3,158.7				3,053.5				2,767.3			
Other Liabilities	278.9				265.8				275.2			
Shareholders' Equity	1,036.2		-		1,023.8				1,022.0			
Total Liabilities and Shareholders' Equity	\$ 13,516.5		-		\$ 13,490.8			\$	13,357.6			

¹ Non-performing loans and leases are included in the respective average loan and lease balances. Income, if any, on such loans and leases is recognized on a cash basis.

 $^{2}\,$ Comprised of other consumer revolving credit, installment, and consumer lease financing.

³ Interest income includes taxable-equivalent basis adjustments, based upon a federal statutory tax rate of 35%, of \$2,394,000, \$2,529,000 and \$938,000 for the three months ended December 31, 2012, September 30, 2012, and December 31, 2011, respectively.

Average Balances and Interest Rates - Taxable-Equivalent Basis

		Yea	ar Ended			Ye	ar Ended			
		Decem	ber 31, 201	2		Decem	nber 31, 201	1		
	Av	verage	Income/	Yield/		Average	Income/	Yield/		
(dollars in millions)	Ba	alance	Expense	Rate		Balance	Expense	Rate		
Earning Assets										
Interest-Bearing Deposits	\$	3.7	\$-	0.26	%	\$ 4.2	\$-	0.19		
Funds Sold		263.5	0.5	0.20		380.2	0.8	0.22		
Investment Securities										
Available-for-Sale	3,	346.3	75.0	2.24		4,439.8	105.4	2.37		
Held-to-Maturity	3,	636.7	95.0	2.61		2,279.6	72.2	3.16		
Loans Held for Sale		14.7	0.6	4.29		11.0	0.5	4.54		
Loans and Leases ¹										
Commercial and Industrial		800.2	31.3	3.91		790.6	31.8	4.02		
Commercial Mortgage		988.2	42.9	4.34		887.1	42.8	4.82		
Construction		101.9	5.1	5.04		80.1	4.0	5.06		
Commercial Lease Financing		283.3	6.8	2.39		322.1	8.7	2.71		
Residential Mortgage	2,	349.6	111.3	4.74		2,126.9	111.5	5.24		
Home Equity		773.2	33.4	4.31		784.9	37.4	4.76		
Automobile		196.8	11.7	5.96		194.4	13.2	6.78		
Other ²		187.1	15.2	8.11		163.8	12.4	7.57		
Total Loans and Leases	5,	680.3	257.7	4.54		5,349.9	261.8	4.89		
Other		79.9	1.1	1.41		79.9	1.1	1.40		
Total Earning Assets ³	13,	025.1	429.9	3.30		12,544.6	441.8	3.52		
Cash and Noninterest-Bearing Deposits		137.2				135.3				
Other Assets		446.9			_	425.1				
Total Assets	\$ 13,	609.2			_	\$ 13,105.0				
Interest-Bearing Liabilities										
Interest-Bearing Deposits										
Demand	1,	938.6	0.5	0.03		1,786.7	0.7	0.04		
Savings	4,	447.8	4.5	0.10		4,501.0	7.3	0.16		
Time	1,	524.6	7.4	0.48		1,067.8	10.3	0.96		
Total Interest-Bearing Deposits	7,	911.0	12.4	0.16		7,355.5	18.3	0.25		
Short-Term Borrowings		15.1	-	0.14		18.2	-	0.11		
Securities Sold Under Agreements to Repurchase	1,	335.7	28.9	2.16		1,845.8	29.2	1.58		
Long-Term Debt		31.5	1.9	6.10		31.6	2.0	6.23		
Total Interest-Bearing Liabilities	9,	293.3	43.2	0.47		9,251.1	49.5	0.53		
Net Interest Income		-	\$ 386.7			-	\$ 392.3			
Interest Rate Spread		-		2.83	%			2.99		
Net Interest Margin				2.97	%			3.13		
Noninterest-Bearing Demand Deposits	3,	024.0				2,569.2				
Other Liabilities		268.6				264.6				
Shareholders' Equity	1,	023.3				1,020.1				
Total Liabilities and Shareholders' Equity	\$ 13.	609.2				\$ 13,105.0				

Table 7b

¹ Non-performing loans and leases are included in the respective average loan and lease balances. Income, if any, on such loans and leases is recognized on a cash basis.

² Comprised of other consumer revolving credit, installment, and consumer lease financing.

³ Interest income includes taxable-equivalent basis adjustments, based upon a federal statutory tax rate of 35%, of \$9,473,000 and \$2,080,000 for the year ended December 31, 2012 and 2011, respectively.

Analysis of Change in Net Interest Income - Taxable-Equivalent Basis

Table 8a

	т	hree Months End	led December 31,	2012
		Compared to S	September 30, 201	2
(dollars in millions)		Volume ¹	Rate ¹	Total
Change in Interest Income:				
Funds Sold	\$	0.1 \$	- \$	0.1
Investment Securities				
Available-for-Sale		0.2	(0.9)	(0.7)
Held-to-Maturity		(1.3)	(1.6)	(2.9)
Loans and Leases				
Commercial and Industrial		0.1	-	0.1
Commercial Mortgage		0.7	(0.3)	0.4
Construction		0.1	(0.2)	(0.1)
Residential Mortgage		(0.3)	(0.3)	(0.6)
Home Equity		-	(0.2)	(0.2)
Automobile		0.2	(0.1)	0.1
Other ²		0.1	-	0.1
Total Loans and Leases		0.9	(1.1)	(0.2)
Total Change in Interest Income		(0.1)	(3.6)	(3.7)
Change in Interest Expense:				
Interest-Bearing Deposits				
Time		(0.1)	(0.1)	(0.2)
Total Interest-Bearing Deposits		(0.1)	(0.1)	(0.2)
Securities Sold Under Agreements to Repurchase		(0.6)	0.6	-
Long-Term Debt		0.1	(0.1)	-
Total Change in Interest Expense		(0.6)	0.4	(0.2)
Change in Net Interest Income	\$	0.5 \$	(4.0) \$	(3.5)

¹ The change in interest income and expense not solely due to changes in volume or rate has been allocated on a pro-rata basis to the volume and rate columns.

² Comprised of other consumer revolving credit, installment, and consumer lease financing.

Analysis of Change in Net Interest Income - Taxable-Equivalent Basis

Table 8b

	т	hree Months End	ded December 31,	2012
		Compared to	December 31, 201	1
(dollars in millions)		Volume ¹	Rate ¹	Total
Change in Interest Income:				
Funds Sold	\$	0.1 \$	- \$	0.1
Investment Securities				
Available-for-Sale		(2.6)	0.3	(2.3)
Held-to-Maturity		1.1	(4.4)	(3.3)
Loans and Leases				
Commercial and Industrial		0.1	(0.3)	(0.2)
Commercial Mortgage		1.5	(1.2)	0.3
Construction		0.2	(0.1)	0.1
Commercial Lease Financing		(0.2)	(0.2)	(0.4)
Residential Mortgage		2.5	(2.3)	0.2
Home Equity		(0.1)	(0.8)	(0.9)
Automobile		0.2	(0.3)	(0.1)
Other ²		0.6	0.2	0.8
Total Loans and Leases		4.8	(5.0)	(0.2)
Total Change in Interest Income		3.4	(9.1)	(5.7)
Change in Interest Expense:				
Interest-Bearing Deposits				
Savings		-	(0.4)	(0.4)
Time		0.9	(1.5)	(0.6)
Total Interest-Bearing Deposits		0.9	(1.9)	(1.0)
Securities Sold Under Agreements to Repurchase		(6.0)	5.8	(0.2)
Long-Term Debt		0.1	(0.1)	-
Total Change in Interest Expense		(5.0)	3.8	(1.2)
Change in Net Interest Income	\$	8.4 \$	(12.9) \$	(4.5)

¹ The change in interest income and expense not solely due to changes in volume or rate has been allocated on a pro-rata basis to the volume and rate columns.

² Comprised of other consumer revolving credit, installment, and consumer lease financing.

Analysis of Change in Net Interest Income - Taxable-Equivalent Basis

Table 8c

	Year Ended D	ecember 31, 2012	2
	 Compared to	December 31, 201	1
(dollars in millions)	Volume ¹	Rate ¹	Total
Change in Interest Income:			
Funds Sold	\$ (0.2) \$	(0.1) \$	(0.3)
Investment Securities			
Available-for-Sale	(24.8)	(5.6)	(30.4)
Held-to-Maturity	37.1	(14.3)	22.8
Loans Held for Sale	0.1	-	0.1
Loans and Leases			
Commercial and Industrial	0.4	(0.9)	(0.5)
Commercial Mortgage	4.6	(4.5)	0.1
Construction	1.1	-	1.1
Commercial Lease Financing	(1.0)	(0.9)	(1.9)
Residential Mortgage	11.1	(11.3)	(0.2)
Home Equity	(0.5)	(3.5)	(4.0)
Automobile	0.1	(1.6)	(1.5)
Other ²	1.9	0.9	2.8
Total Loans and Leases	17.7	(21.8)	(4.1)
Total Change in Interest Income	29.9	(41.8)	(11.9)
Change in Interest Expense:			
Interest-Bearing Deposits			
Demand	0.1	(0.3)	(0.2)
Savings	(0.1)	(2.7)	(2.8)
Time	3.4	(6.3)	(2.9)
Total Interest-Bearing Deposits	3.4	(9.3)	(5.9)
Securities Sold Under Agreements to Repurchase	(9.4)	9.1	(0.3)
Long-Term Debt	_	(0.1)	(0.1)
Total Change in Interest Expense	(6.0)	(0.3)	(6.3)
Change in Net Interest Income	\$ 35.9 \$	(41.5) \$	(5.6)

¹ The change in interest income and expense not solely due to changes in volume or rate has been allocated on a pro-rata basis to the volume and rate columns.

² Comprised of other consumer revolving credit, installment, and consumer lease financing.

Salaries and Benefits

			Three	e Months Ende	d		Year Ended				
	Dec	ember 31,	Se	September 30,		ecember 31,		Decem	1,		
(dollars in thousands)		2012		2012		2011		2012		2011	
Salaries	\$	29,378	\$	29,312	\$	28,330	\$	115,208	\$	115,512	
Incentive Compensation		4,248		4,492		3,881		16,926		16,367	
Share-Based Compensation and Cash Grants											
for the Purchase of Company Stock		1,701		1,817		1,819		6,961		5,720	
Commission Expense		1,953		1,750		1,701		6,993		6,489	
Retirement and Other Benefits		3,821		4,322		4,429		16,014		16,829	
Payroll Taxes		2,071		2,267		2,030		10,593		10,645	
Medical, Dental, and Life Insurance		2,388		2,255		2,322		9,319		9,039	
Separation Expense		556		1,016		415		2,394		2,215	
Total Salaries and Benefits	\$	46,116	\$	47,231	\$	44,927	\$	184,408	\$	182,816	

Loan and Lease Portfolio Balances

Loan and Lease Portfolio Balances							Table 10
	[December 31,	Ş	September 30,	June 30,	March 31,	December 31,
(dollars in thousands)		2012		2012	2012	2012	2011
Commercial							
Commercial and Industrial	\$	829,512	\$	808,621	\$ 781,688	\$ 788,718	\$ 817,170
Commercial Mortgage		1,097,425		1,039,556	961,984	948,196	938,250
Construction		113,987		101,818	97,668	110,184	98,669
Lease Financing		274,969		277,328	281,020	285,860	311,928
Total Commercial		2,315,893		2,227,323	2,122,360	2,132,958	2,166,017
Consumer							
Residential Mortgage		2,349,916		2,392,871	2,401,331	2,319,485	2,215,892
Home Equity		770,376		770,284	766,839	773,643	780,691
Automobile		209,832		200,788	194,339	193,851	192,506
Other ¹		208,504		191,038	186,614	178,995	183,198
Total Consumer		3,538,628		3,554,981	3,549,123	3,465,974	3,372,287
Total Loans and Leases	\$	5,854,521	\$	5,782,304	\$ 5,671,483	\$ 5,598,932	\$ 5,538,304

Higher Risk Loans and Leases Outstanding

	December 31	, s	September 30,		June 30,	March 31,	December 31,
(dollars in thousands)	2012	2	2012		2012	2012	2011
Residential Land Loans ²	\$ 14,984	\$	16,513	\$	16,703 \$	17,602	\$ 18,163
Home Equity Loans ³	19,914		19,774		22,029	21,359	21,413
Air Transportation ⁴	27,782		27,765		27,633	27,548	36,144
Total Higher Risk Loans	\$ 62,680	\$	64,052	\$	66,365 \$	66,509	\$ 75,720

¹ Comprised of other revolving credit, installment, and lease financing.

² We consider all of our residential land loans, which are consumer loans secured by unimproved lots, to be of higher risk due to the volatility in the value of the underlying collateral.

³ Higher risk home equity loans are defined as those loans originated in 2005 or later, with current monitoring credit scores below 600, and with original loan-to-value ratios greater than 70%.

⁴ We consider all of our air transportation leases to be of higher risk due to the weak financial profile of the industry.

Deposits

	I	December 31,		eptember 30,	June 30,	March 31,		December 31,
(dollars in thousands)		2012		2012	2012	2012		2011
Consumer	\$	5,537,624	\$	5,369,724	\$ 5,360,325 \$	5,377,804	\$	5,241,827
Commercial		4,576,410		4,394,745	4,403,095	4,307,931		4,320,712
Public and Other		1,415,448		1,456,078	1,784,573	935,435		1,030,084
Total Deposits	\$	11,529,482	\$	11,220,547	\$ 11,547,993 \$	10,621,170	\$	10,592,623

Non-Performing Assets and Accruing Loans and Leases Past Du	le 90 Days	or more					Table 11
	C	December 31,	\$	September 30,	June 30,	March 31,	December 31,
(dollars in thousands) Non-Performing Assets		2012		2012	2012	2012	2011
Non-Accrual Loans and Leases							
Commercial							
Commercial and Industrial	\$	5,534	¢	5,635 \$	5,778 \$	5,852 \$	6,243
Commercial Mortgage	Ψ	3,030	Ψ	2,671	2,737	2,113	2,140
Construction		833		953	1,182	1,482	2,140
Lease Financing		-		-	1,102	4	2,000
Total Commercial		9,397		9,259	9,697	9,451	10,468
Consumer		5,557		3,233	3,037	3,431	10,400
Residential Mortgage		21,725		25,456	26,803	26,356	25,256
Home Equity		2,074		2,502	2,425	2,069	2,024
Total Consumer		23,799		27,958	29,228	28,425	27,280
Total Non-Accrual Loans and Leases Foreclosed Real Estate		<u>33,196</u> 3,887		37,217 3,067	38,925 2,569	37,876 3,530	37,748 3,042
Total Non-Performing Assets	\$		\$	40,284 \$	41,494 \$	41,406 \$	40,790
		,		· · ·	, .	· · · ·	,
Accruing Loans and Leases Past Due 90 Days or More							
Commercial							
Commercial and Industrial	\$	27	\$	- \$	1 \$	2 \$	1
Total Commercial		27		-	1	2	1
Consumer							
Residential Mortgage		6,908		3,988	4,229	6,590	6,422
Home Equity		2,701		2,755	2,445	2,829	2,194
Automobile		186		154	98	124	170
Other ¹		587		578	395	543	435
Total Consumer		10,382		7,475	7,167	10,086	9,221
Total Accruing Loans and Leases Past Due 90 Days or More	\$	10,409	\$	7,475 \$	7,168 \$	10,088 \$	9,222
Restructured Loans on Accrual Status							
and Not Past Due 90 Days or More	\$	31,844	\$	31,426 \$	31,124 \$	29,539 \$	33,703
Total Loans and Leases	\$	5,854,521	\$	5,782,304 \$	5,671,483 \$	5,598,932 \$	5,538,304
Ratio of Non-Accrual Loans and Leases to Total Loans and Leases		0.57%		0.64%	0.69%	0.68%	0.68%
Ratio of Non-Performing Assets to Total Loans and Leases,							
and Foreclosed Real Estate		0.63%		0.70%	0.73%	0.74%	0.74%
Ratio of Commercial Non-Performing Assets to Total Commercial Loans and							
Leases, and Commercial Foreclosed Real Estate		0.45%		0.46%	0.51%	0.53%	0.56%
Ratio of Consumer Non-Performing Assets to Total Consumer Loans							
and Leases and Consumer Foreclosed Real Estate		0.75%		0.84%	0.87%	0.87%	0.85%
Ratio of Non-Performing Assets and Accruing Loans and Leases							
Past Due 90 Days or More to Total Loans and Leases,							
and Foreclosed Real Estate		0.81%		0.83%	0.86%	0.92%	0.90%
Quarter to Quarter Changes in Non-Performing Access							
Quarter to Quarter Changes in Non-Performing Assets	¢	40,284	¢	41 404 ¢	41 40G C	40 700 *	07 770
Balance at Beginning of Quarter	\$,	Φ	41,494 \$	41,406 \$	40,790 \$	37,770
Additions		3,837		2,878	7,574	5,334	8,653
Reductions				(0.400)	(0.0.10)	(0.50.4)	(4.470)
Payments		(3,994)		(2,408)	(2,942)	(2,524)	(1,173)
Return to Accrual Status		(728)		(1,083)	(2,085)	(535)	(2,421)
Sales of Foreclosed Real Estate		(1,354)		(424)	(2,247)	(1,049)	(1,320)
Charge-offs/Write-downs		(962)		(173)	(212)	(610)	(719)
Total Reductions		(7,038)		(4,088)	(7,486)	(4,718)	(5,633)
Balance at End of Quarter	\$	37,083	\$	40,284 \$	41,494 \$	41,406 \$	40,790

¹ Comprised of other revolving credit, installment, and lease financing.

Reserve for Credit Losses

		т	hree	Months Ende	d		Year Ended			
	De	ecember 31,	Se	ptember 30,	De	ecember 31,	Decem	ber 3	1,	
(dollars in thousands)		2012		2012		2011	2012		2011	
Balance at Beginning of Period	\$	136,390	\$	137,862	\$	148,829	\$ 144,025	\$	152,777	
Loans and Leases Charged-Off										
Commercial										
Commercial and Industrial		(589)		(519)		(733)	(3,617)		(8,112)	
Construction		-		-		-	(330)		-	
Consumer										
Residential Mortgage		(831)		(628)		(2,888)	(4,408)		(8,174)	
Home Equity		(1,558)		(1,061)		(3,714)	(6,717)		(10,853)	
Automobile		(646)		(472)		(688)	(2,082)		(3,229)	
Other ¹		(1,806)		(2,354)		(1,585)	(7,005)		(6,392)	
Total Loans and Leases Charged-Off		(5,430)		(5,034)		(9,608)	(24,159)		(36,760)	
Recoveries on Loans and Leases Previously Charged-Off										
Commercial										
Commercial and Industrial		904		578		469	3,939		2,434	
Commercial Mortgage		19		14		8	67		538	
Construction		5		3		-	8		-	
Lease Financing		11		83		29	177		3,528	
Consumer										
Residential Mortgage		1,039		739		531	2,820		2,152	
Home Equity		342		258		469	1,335		1,695	
Automobile		478		433		528	1,931		2,479	
Other ¹		518		1,454		551	3,154		2,492	
Total Recoveries on Loans and Leases Previously Charged-Off		3,316		3,562		2,585	13,431		15,318	
Net Loans and Leases Charged-Off		(2,114)		(1,472)		(7,023)	(10,728)		(21,442)	
Provision for Credit Losses		-		-		2,219	979		12,690	
Balance at End of Period ²	\$	134,276	\$	136,390	\$	144,025	\$ 134,276	\$	144,025	
Components										
Allowance for Loan and Lease Losses	\$	128,857	\$	130,971	\$	138,606	\$ 128,857	\$	138,606	
Reserve for Unfunded Commitments		5,419		5,419		5,419	5,419		5,419	
Total Reserve for Credit Losses	\$	134,276	\$	136,390	\$	144,025	\$ 134,276	\$	144,025	
Average Loans and Leases Outstanding	\$	5,798,057	\$	5,716,421	\$	5,420,352	\$ 5,680,279	\$	5,349,938	
Datis of Nat Lange and Lange Charged Off to										
Ratio of Net Loans and Leases Charged-Off to		0.45%		0.400/		0 540/	0.40%		0.400	
Average Loans and Leases Outstanding (annualized)		0.15%		0.10%		0.51%	0.19%		0.40%	
Ratio of Allowance for Loan and Lease Losses to Loans and Leases Outstanding		2.20%		2.27%		2.50%	2.20%		2.50%	

Table 12

¹ Comprised of other revolving credit, installment, and lease financing.

² Included in this analysis is activity related to the Company's reserve for unfunded commitments, which is separately recorded in other liabilities in the Consolidated Statements of Condition.

Business Segments Selected Financial Information

	Retail		Commercial		Investment		Treasury	C	consolidated
(dollars in thousands)	Banking		Banking		Services		and Other		Total
Three Months Ended December 31, 2012									
Net Interest Income	\$ 38,487	\$	30,842	\$	2,955	\$	18,026	\$	90,310
Provision for Credit Losses	2,403		(219)		(70)		(2,114)		-
Net Interest Income After Provision for Credit Losses	36,084		31,061		3,025		20,140		90,310
Noninterest Income	25,664		8,764		15,347		3,207		52,982
Noninterest Expense	(44,403)		(22,863)		(13,438)		(2,752)		(83,456)
Income Before Provision for Income Taxes	17,345		16,962		4,934		20,595		59,836
Provision for Income Taxes	(6,418)		(5,838)		(1,825)		(5,468)		(19,549)
Net Income	10,927		11,124		3,109		15,127		40,287
Total Assets as of December 31, 2012	\$ 3,365,123	\$	2,497,642	\$	190,383	\$	7,675,224	\$	13,728,372
Three Months Ended December 31, 2011 ¹									
Net Interest Income	\$ 42,333	\$	33,727	\$	3,784	\$	16,402	\$	96,246
Provision for Credit Losses	7,236		(212)		(1)	1) (4,804)			2,219
Net Interest Income After Provision for Credit Losses	35,097		33,939		3,785		21,206		94,027
Noninterest Income	17,513		8,907		13,636		3,351		43,407

(45,447)

7,163

(2,651)

4,512

3,147,765 \$

\$

(22,572)

20,274

(7,070)

13,204

2,337,214 \$

(14,124)

3,297

(1,219)

2,078

\$

218,088

(2,239)

22,318

(2,883)

19,435

8,143,324

(84,382)

53,052

(13,823)

39,229

\$ 13,846,391

¹ Certain prior period information has been reclassified to conform to current presentation.

Noninterest Expense

Net Income

Provision for Income Taxes

Income Before Provision for Income Taxes

Total Assets as of December 31, 2011 ¹

Business Segments Selected Financial Information

	Retail	Commercial		Investment		Treasury	(Consolidated		
(dollars in thousands)	Banking	Banking		Services		and Other		Total		
Year Ended December 31, 2012										
Net Interest Income	\$ 156,911	\$ 123,911	\$	12,448	\$	84,001	\$	377,271		
Provision for Credit Losses	11,443	(909)		196		(9,751)		979		
Net Interest Income After Provision for Credit Losses	145,468	124,820		12,252		93,752		376,292		
Noninterest Income	93,482	37,580		57,454		11,770		200,286		
Noninterest Expense	(179,580)	(90,110)		(55,543)		(9,055)		(334,288)		
Income Before Provision for Income Taxes	59,370	72,290		14,163	14,163		96,467			242,290
Provision for Income Taxes	(21,967)	(20,941)		(5,240)	(28,066)			(76,214)		
Net Income	37,403	51,349		8,923		68,401		166,076		
Total Assets as of December 31, 2012	\$ 3,365,123	\$ 2,497,642	\$	190,383	\$	7,675,224	\$	13,728,372		
Year Ended December 31, 2011 ¹										
Net Interest Income	\$ 173,979	\$ 137,354	\$	15,137	\$	63,738	\$	390,208		
Provision for Credit Losses	22,341	(938)		64		(8,777)		12,690		
Net Interest Income After Provision for Credit Losses	151,638	138,292		15,073		72,515		377,518		
Noninterest Income	84,008	37,132		59,891		16,624		197,655		
Noninterest Expense	(186,567)	(93,935)		(59,180)		(8,511)		(348,193)		
Income Before Provision for Income Taxes	49,079	81,489		15,784		80,628		226,980		
Provision for Income Taxes	(18,160)	(28,286)		(5,841)		(14,650)		(66,937)		

30,919

3,147,765 \$

\$

53,203

2,337,214 \$

9,943

218,088 \$

65,978

8,143,324 \$ 13,846,391

160,043

¹ Certain prior period information has been reclassified to conform to current presentation.

Net Income

Total Assets as of December 31, 2011 ¹

Selected Quarterly Financial Data

			Three Months En		
	December 31	•••			December 31
dollars in thousands, except per share amounts)	2012	2012	2012	2012	201
Quarterly Operating Results					
nterest Income					
Interest and Fees on Loans and Leases	\$ 64,627	\$ 64,668	\$ 63,910	\$ 64,691	\$ 64,760
Income on Investment Securities					
Available-for-Sale	15,349	15,922	16,988	17,713	19,107
Held-to-Maturity	20,253	23,232	25,054	26,413	23,608
Deposits	3	3	1	2	2
Funds Sold	180	105	119	129	120
Other	283	283	281	280	280
Fotal Interest Income	100,695	104,213	106,353	109,228	107,877
nterest Expense					
Deposits	2,753	2,931	3,219	3,473	3,736
Securities Sold Under Agreements to Repurchase	7,158	7,185	7,250	7,304	7,392
Funds Purchased	4	7	5	5	5
Long-Term Debt	470	458	498	498	498
otal Interest Expense	10,385	10,581	10,972	11,280	11,631
Net Interest Income	90,310	93,632	95,381	97,948	96,246
Provision for Credit Losses		-	628	351	2,219
Net Interest Income After Provision for Credit Losses	90,310	93,632	94,753	97,597	94,027
Noninterest Income		,	,	,	,
Trust and Asset Management	12,066	11,050	11,195	10,918	11,025
Mortgage Banking	11,268	11,745	7,581	5,050	3,401
Service Charges on Deposit Accounts	9,459	9,346	9,225	9,591	9,606
Fees, Exchange, and Other Service Charges	12,333	11,907	12,326	12,399	12,401
Investment Securities Gains (Losses), Net	12,000	13	12,520	(90)	282
Insurance	- 2,550	2,326	2,399	()	
Other	2,550	5,987	4,122	2,278 7,936	2,312 4,380
	5,306	52,374	4,122	48,082	4,300
Total Noninterest Income	52,962	52,574	40,040	40,002	43,407
Voninterest Expense	40.440	47.004	44.007	47.004	44.007
Salaries and Benefits	46,116	47,231	44,037	47,024	44,927
Net Occupancy	11,867	10,524	10,058	10,516	11,253
Net Equipment	4,705	4,523	4,669	5,826	4,748
Professional Fees	2,611	2,494	2,386	2,132	1,926
FDIC Insurance	1,892	1,822	2,088	2,071	2,027
Other	16,265	18,284	17,509	17,638	19,501
Fotal Noninterest Expense	83,456	84,878	80,747	85,207	84,382
ncome Before Provision for Income Taxes	59,836	61,128	60,854	60,472	53,052
Provision for Income Taxes	19,549	19,896	20,107	16,662	13,823
let Income	\$ 40,287	\$ 41,232	\$ 40,747	\$ 43,810	\$ 39,229
	• • • • •	• • • • •			•
Basic Earnings Per Share	\$0.90	\$0.92	\$0.90	\$0.96	\$0.85
Diluted Earnings Per Share	\$0.90	\$0.92	\$0.90	\$0.95	\$0.85
Balance Sheet Totals					
	¢ = 0=4=04	¢ = 700.004	¢ = 674 400		¢ = = = 0 0 0 0
Loans and Leases	\$ 5,854,521	\$ 5,782,304	\$ 5,671,483	\$ 5,598,932	\$ 5,538,304
Fotal Assets	13,728,372		13,915,626	13,759,409	13,846,391
otal Deposits	11,529,482		11,547,993	10,621,170	10,592,623
otal Shareholders' Equity	1,021,665	1,024,562	1,003,825	995,897	1,002,667
Performance Ratios					
	1.19	% 1.22	% 1.19	% 1.29	% 1.17
Peturn on Average Assets	1.19	/0 1.22	/0 1.19	/0 1.29	/0 1.1/
Return on Average Assets		16.00	16 10	17.00	15 00
Return on Average Assets Return on Average Shareholders' Equity Efficiency Ratio ¹	15.47 58.24	16.02 58.13	16.19 56.77	17.26 58.35	15.23 60.42

Table 14

¹ Efficiency ratio is defined as noninterest expense divided by total revenue (net interest income and noninterest income).

² Net interest margin is defined as net interest income, on a taxable-equivalent basis, as a percentage of average earning assets.

Hawaii Economic Trends

	Eleven Months Ended				Year Ended										
(\$ in millions; jobs in thousands)	November 30, 2012				December 31, 2011			December	31, 2010						
Hawaii Economic Trends															
State General Fund Revenues ¹	\$	4,814.8	13.0	%	\$	4,662.5	8.1	%\$	4,314.1	7.4 %					
General Excise and Use Tax Revenue ¹	\$	2,620.0	9.9		\$	2,588.5	8.8	\$	2,379.9	3.6					
Jobs ²		609.6				618.7			614.1						

	December 31,	September 30,	December 31,							
(spot rates)	2012	2012	2011	2010	2009					
Unemployment ³										
Statewide, seasonally adjusted	5.2	% 5.7 %	6.2 %	6.3 %	6.9 %					
Oahu	4.3	5.0	5.4	4.8	5.4					
Island of Hawaii	6.9	7.9	8.9	8.6	9.5					
Maui	5.2	6.0	7.1	7.4	8.8					
Kauai	6.0	6.8	7.8	7.8	8.7					

percentage change, except months of inventory)	December 31,	S	September 30,		December 31,								
	2012		2012		2011		2010		2009				
Housing Trends (Single Family Oahu) ⁴													
Median Home Price	7.8	%	8.8	%	(3.0)	%	3.1	%	(7.3)	%			
Home Sales Volume (units)	6.5	%	3.5	%	(2.7)	%	13.4	%	(1.8)	%			
Months of Inventory	2.5		3.3		4.8		6.0		6.8				

(in thousands)	Monthly Visitor Arrivals, Seasonally Adjusted	Percentage Change from Previous Month
October 31, 2012	648.9	1.3 %
September 30, 2012	640.9	(2.6)
August 31, 2012	657.8	3.6
July 31, 2012	634.9	(1.9)
June 30, 2012	647.2	(0.8)
May 30, 2012	652.4	2.7
April 30, 2012	635.0	(4.8)
March 31, 2012	666.7	4.9
February 29, 2012	635.5	(2.4)
January 31, 2012	651.1	3.1
December 31, 2011	631.3	2.6
November 30, 2011	615.2	1.7
October 31, 2011	604.8	(1.2)
September 30, 2011	612.0	3.8
August 31, 2011	589.8	0.9
July 31, 2011	584.3	1.3
June 30, 2011	577.0	(0.1)
May 31, 2011	577.8	(0.7)
April 30, 2011	581.9	(0.9)
March 31, 2011	587.4	(3.0)
February 28, 2011	605.5	(0.3)
January 31, 2011	607.5	2.5
December 31, 2010	592.6	-
November 30, 2010	592.9	(1.5)

¹ Source: Hawaii Department of Business, Economic Development & Tourism.

² Source: U. S. Bureau of Labor

³ Source: Hawaii Department of Labor and Industrial Relations

⁴ Source: Honolulu Board of REALTORS.

⁵ Source: University of Hawaii Economic Research Organization.

Note: Certain prior period seasonally adjusted information has been revised.