## UNITED STATES <br> SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549
FORM 10-Q
(Mark One)

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Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 for the quarterly period ended March 31, 2006
or
$\square \quad$ Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 for the transition period from to

Commission File Number 1-6887

## BANK OF HAWAII CORPORATION

(Exact name of registrant as specified in its charter)

Delaware
(State of incorporation)
130 Merchant Street, Honolulu, Hawaii
(Address of principal executive offices)

99-0148992
(IRS Employer Identification No.)

96813
(Zip Code)

1-(888)-643-3888
(Registrant's telephone number, including area code)
Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

$$
\text { Yes } \quad \text { No }
$$

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act. (Check one):
Large accelerated filer $\boxtimes \quad$ Accelerated filer $\square \quad$ Non-accelerated filer $\square$

Indicate by check mark whether the registrant is a shell company (as defined in Rule $12 \mathrm{~b}-2$ of the Exchange Act).

$$
\text { Yes No } \boldsymbol{x}
$$

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.
Common Stock, \$. 01 Par Value; outstanding at April 21, 2006 - 50,857,063 shares

## Bank of Hawaii Corporation <br> Form 10-Q <br> INDEX

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## Bank of Hawaii Corporation and Subsidiaries

## Consolidated Statements of Income (Unaudited)

| (dollars in thousands except per share amounts) | Three Months Ended March 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2006 |  | 2005 |  |
| Interest Income |  |  |  |  |
| Interest and Fees on Loans and Leases | \$ | 99,371 | \$ | 86,467 |
| Income on Investment Securities - Available for Sale |  | 30,835 |  | 27,319 |
| Income on Investment Securities - Held to Maturity |  | 4,757 |  | 5,825 |
| Deposits |  | 43 |  | 23 |
| Funds Sold |  | 125 |  | 75 |
| Other |  | 272 |  | 449 |
| Total Interest Income |  | 135,403 |  | 120,158 |
| Interest Expense |  |  |  |  |
| Deposits |  | 19,633 |  | 11,604 |
| Securities Sold Under Agreements to Repurchase |  | 7,890 |  | 3,325 |
| Funds Purchased |  | 1,893 |  | 733 |
| Short-Term Borrowings |  | 57 |  | 32 |
| Long-Term Debt |  | 3,728 |  | 3,806 |
| Total Interest Expense |  | 33,201 |  | 19,500 |
| Net Interest Income |  | 102,202 |  | 100,658 |
| Provision for Credit Losses |  | 2,761 |  | - |
| Net Interest Income After Provision for Credit Losses |  | 99,441 |  | 100,658 |
| Non-Interest Income |  |  |  |  |
| Trust and Asset Management |  | 14,848 |  | 14,622 |
| Mortgage Banking |  | 2,987 |  | 2,590 |
| Service Charges on Deposit Accounts |  | 10,132 |  | 10,179 |
| Fees, Exchange, and Other Service Charges |  | 14,767 |  | 13,836 |
| Insurance |  | 5,019 |  | 5,788 |
| Other |  | 4,819 |  | 5,300 |
| Total Non-Interest Income |  | 52,572 |  | 52,315 |
| Non-Interest Expense |  |  |  |  |
| Salaries and Benefits |  | 45,786 |  | 44,769 |
| Net Occupancy |  | 9,643 |  | 9,545 |
| Net Equipment |  | 5,028 |  | 5,471 |
| Professional Fees |  | 438 |  | 3,051 |
| Other |  | 19,923 |  | 18,027 |
| Total Non-Interest Expense |  | 80,818 |  | 80,863 |
| Income Before Income Taxes |  | 71,195 |  | 72,110 |
| Provision for Income Taxes |  | 25,845 |  | 26,588 |
| Net Income | \$ | 45,350 | \$ | 45,522 |
| Basic Earnings Per Share | \$ | 0.89 | \$ | 0.85 |
| Diluted Earnings Per Share | \$ | 0.87 | \$ | 0.83 |
| Dividends Declared Per Share | \$ | 0.37 | \$ | 0.33 |
| Basic Weighted Average Shares |  | 50,785,244 |  | 53,401,787 |
| Diluted Weighted Average Shares |  | 52,106,954 |  | 55,020,050 |

## Bank of Hawaii Corporation and Subsidiaries

## Consolidated Statements of Condition (Unaudited)

| (dollars in thousands) | $\begin{array}{r} \text { March 31, } \\ 2006 \\ \hline \end{array}$ |  | $\begin{array}{r} \text { December 31, } \\ 2005 \\ \hline \end{array}$ |  | $\begin{array}{r} \text { March 31, } \\ 2005 \\ \hline \end{array}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |  |  |
| Interest-Bearing Deposits | \$ | 5,171 | \$ | 4,893 | \$ | 5,897 |
| Funds Sold |  | 328,000 |  | - |  | 70,000 |
| Investment Securities - Available for Sale |  |  |  |  |  |  |
| Held in Portfolio |  | 2,268,644 |  | 2,333,417 |  | 2,495,447 |
| Pledged as Collateral |  | 280,560 |  | 204,798 |  | - |
| Investment Securities - Held to Maturity |  |  |  |  |  |  |
| Loans Held for Sale |  | 22,754 |  | 17,915 |  | 20,897 |
| Loans and Leases |  | 6,246,125 |  | 6,168,536 |  | 6,015,790 |
| Allowance for Loan and Lease Losses |  | $(91,064)$ |  | $(91,090)$ |  | $(105,006)$ |
| Net Loans and Leases |  | 6,155,061 |  | 6,077,446 |  | 5,910,784 |
| Total Earning Assets |  | 9,493,211 |  | 9,092,709 |  | 9,061,859 |
| Cash and Non-Interest-Bearing Deposits |  | 422,436 |  | 493,825 |  | 306,852 |
| Premises and Equipment |  | 143,392 |  | 133,913 |  | 141,615 |
| Customers' Acceptance Liability |  | 729 |  | 1,056 |  | 1,054 |
| Accrued Interest Receivable |  | 44,149 |  | 43,033 |  | 38,427 |
| Foreclosed Real Estate |  | 358 |  | 358 |  | 183 |
| Mortgage Servicing Rights |  | 18,468 |  | 18,010 |  | 18,510 |
| Goodwill |  | 34,959 |  | 34,959 |  | 34,959 |
| Other Assets |  | 370,347 |  | 369,175 |  | 304,571 |
| Total Assets | \$ | 10,528,049 | \$ | 10,187,038 | \$ | 9,908,030 |
| Liabilities |  |  |  |  |  |  |
| Deposits |  |  |  |  |  |  |
| Non-Interest-Bearing Demand | \$ | 2,377,355 | \$ | 2,134,916 | \$ | 1,943,616 |
| Interest-Bearing Demand |  | 1,674,294 |  | 1,678,454 |  | 1,702,158 |
| Savings |  | 2,716,572 |  | 2,819,258 |  | 2,968,624 |
| Time |  | 1,378,880 |  | 1,274,840 |  | 1,146,264 |
| Total Deposits |  | 8,147,101 |  | 7,907,468 |  | 7,760,662 |
| Funds Purchased |  | 55,930 |  | 268,110 |  | 76,100 |
| Short-Term Borrowings |  | 2,025 |  | 9,447 |  | 8,376 |
| Securities Sold Under Agreements to Repurchase |  | 957,166 |  | 609,380 |  | 664,206 |
| Long-Term Debt |  | 242,730 |  | 242,703 |  | 242,656 |
| Banker's Acceptances Outstanding |  | 729 |  | 1,056 |  | 1,054 |
| Retirement Benefits Payable |  | 71,708 |  | 71,116 |  | 66,233 |
| Accrued Interest Payable |  | 11,882 |  | 10,910 |  | 7,669 |
| Taxes Payable and Deferred Taxes |  | 273,088 |  | 269,094 |  | 274,164 |
| Other Liabilities |  | 84,612 |  | 104,402 |  | 90,254 |
| Total Liabilities |  | 9,846,971 |  | 9,493,686 |  | 9,191,374 |
| Shareholders' Equity |  |  |  |  |  |  |
| Common Stock ( $\$ .01$ par value); authorized $500,000,000$ shares; <br> issued / outstanding: March $2006-56,858,558 / 50,970,829$, <br> December 2005-56,827,483 / 51,276,286, <br> $\begin{array}{ll}\text { March 2005-81,711,752/52,826,818 } & 566 \\ 865\end{array}$ |  |  |  |  |  |  |
| Capital Surplus |  | 467,678 |  | 473,338 |  | 453,227 |
| Accumulated Other Comprehensive Income (Loss) |  | $(65,668)$ |  | $(47,818)$ |  | $(33,469)$ |
| Retained Earnings |  | 565,702 |  | 546,591 |  | 1,310,070 |
| Deferred Stock Grants |  | - |  | $(11,080)$ |  | $(8,145)$ |
| Treasury Stock, at Cost (Shares: March 2006-5,887,729, December 2005-5,551,197, March 2005-28,884,934) |  | $(287,200)$ |  | $(268,244)$ |  | $(1,005,842)$ |
| Total Shareholders' Equity |  | 681,078 |  | 693,352 |  | 716,656 |
| Total Liabilities and Shareholders' Equity | \$ | 10,528,049 | \$ | 10,187,038 | \$ | 9,908,030 |

## Bank of Hawaii Corporation and Subsidiaries

## Consolidated Statements of Shareholders' Equity (Unaudited)



## Bank of Hawaii Corporation and Subsidiaries

Consolidated Statements of Cash Flows (Unaudited)

| (dollars in thousands) | Three Months Ended March 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2006 |  | 2005 |  |
| Operating Activities |  |  |  |  |
| Net Income | \$ | 45,350 | \$ | 45,522 |
| Adjustments to Reconcile Net Income to Net Cash Provided by Operating Activities: |  |  |  |  |
| Provision for Credit Losses |  | 2,761 |  | - |
| Goodwill Impairment |  | - |  | 1,257 |
| Depreciation and Amortization |  | 4,317 |  | 5,153 |
| Amortization of Deferred Loan and Lease Fees |  | (952) |  | (273) |
| Amortization/Accretion of Premiums/Discounts on Investment Securities, Net |  | 1,060 |  | 2,272 |
| Share-Based Compensation |  | 1,355 |  | 1,273 |
| Deferred Income Taxes |  | 3,359 |  | 4,024 |
| Proceeds from Sales of Loans Held for Sale |  | 80,948 |  | 110,673 |
| Originations of Loans Held for Sale |  | $(85,787)$ |  | $(113,928)$ |
| Tax Benefits from Equity Based Compensation |  | $(3,932)$ |  | - |
| Net Change in Other Assets and Other Liabilities |  | $(6,314)$ |  | 43,836 |
| Net Cash Provided by Operating Activities |  | 42,165 |  | 99,809 |
|  |  |  |  |  |
| Investing Activities |  |  |  |  |
| Proceeds from Redemptions of Investment Securities-Available for Sale |  | 100,326 |  | 137,544 |
| Purchases of Investment Securities-Available for Sale |  | $(139,998)$ |  | $(183,233)$ |
| Proceeds from Redemptions of Investment Securities-Held to Maturity |  | 20,956 |  | 30,654 |
| Net Increase in Loans and Leases |  | $(79,450)$ |  | $(28,477)$ |
| Premises and Equipment, Net |  | $(13,796)$ |  | (673) |
| Net Cash Used by Investing Activities |  | $(111,962)$ |  | $(44,185)$ |
|  |  |  |  |  |
| Financing Activities |  |  |  |  |
| Net Increase in Deposits |  | 239,633 |  | 195,995 |
| Net Increase in Borrowings |  | 128,184 |  | 15,066 |
| Repayments of Long-Term Debt |  | - |  | $(9,982)$ |
| Tax Benefits from Share-Based Compensation |  | 3,932 |  | - |
| Proceeds from Issuance of Common Stock |  | 10,725 |  | 7,270 |
| Repurchase of Common Stock |  | $(36,848)$ |  | $(114,580)$ |
| Cash Dividends Paid |  | $(18,940)$ |  | $(17,595)$ |
| Net Cash Provided by Financing Activities |  | 326,686 |  | 76,174 |
|  |  |  |  |  |
| Increase in Cash and Cash Equivalents |  | 256,889 |  | 131,798 |
| Cash and Cash Equivalents at Beginning of Period |  | 498,718 |  | 250,951 |
| Cash and Cash Equivalents at End of Period | \$ | 755,607 | \$ | 382,749 |

## Bank of Hawaii Corporation Notes to Consolidated Financial Statements (Unaudited)

## Note 1. Summary of Significant Accounting Policies

Bank of Hawaii Corporation (the "Company") is a bank holding company providing a broad range of financial products and services to customers in Hawaii and the Pacific Islands (Guam, nearby islands and American Samoa). The Company's principal subsidiary is Bank of Hawaii (the "Bank"). All significant intercompany accounts and transactions have been eliminated in consolidation.

Basis of Presentation
The accompanying unaudited consolidated financial statements of the Company have been prepared in accordance with U.S. generally accepted accounting principles ("GAAP") for interim financial information and with the instructions to Form 10-Q and Rule 10-01 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by GAAP for complete financial statements. In the opinion of management, the consolidated financial statements reflect normal recurring adjustments necessary for a fair presentation of the results for the interim periods.

Certain prior period amounts have been reclassified to conform to current period classifications.

These statements should be read in conjunction with the audited consolidated financial statements and related notes included in the Company's Annual Report on Form 10-K for the year ended December 31, 2005. Operating results for the three months ended March 31,2006 are not necessarily indicative of the results that may be expected for the year ending December 31, 2006

## Recently Issued and Proposed Accounting Pronouncements

In July 2005, the Financial Accounting Standards Board ("FASB") issued an exposure draft, FASB Staff Position ("FSP") No. FAS 13-a " Accounting for a Change or Projected Change in the Timing of Cash Flows Relating to Income Taxes Generated by a Leveraged Lease Transaction " ("FSP 13-a"). Under FSP 13-a, a revision in the timing of expected cash flows of a leveraged lease may require a recalculation of the original lease assumptions. A material change in the net investment in a leveraged lease using different cash flow assumptions would be recognized as a gain or loss in the period in which the assumptions are revised. The Company has entered into one leveraged lease transaction known as Lease In/Lease Out ("LILO") and five Sale In/Lease Out ("SILO") transactions that are currently under various stages of review by the Internal Revenue Service ("IRS"). The outcome of these reviews may change the timing of cash flows from these leases which, under the current draft of FSP 13-a, would result in gain or loss recognition. Under FSP 13-a, a one time implementation gain or loss (net of tax) would be recognized as a cumulative effect of change in accounting principle. The LILO transaction is currently in the IRS appeals process. The range of settlement currently being discussed with the IRS may result in an approximate after-tax expense that could be as much as $\$ 4.0$ million which, under the current draft form of FSP 13-a, would be recorded as a cumulative effect of change in accounting principle (this charge would be recognized back into income over the remaining term of the affected lease). The Company recently entered the IRS appeals process for SILO transactions. Thus, based on the facts known at this time, the Company cannot estimate the potential impact from the SILOs. FSP 13-a is expected to be issued during 2006.

In March 2006, the FASB issued SFAS No. 156, Accounting for Servicing of Financial Assets an amendment of FASB Statement No. 140 , Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities ("SFAS No. 156"). SFAS No. 156 requires all separately recognized servicing assets and liabilities to be initially measured at fair value. In addition, entities are permitted to choose to either subsequently measure servicing rights at fair value and report changes in fair value in earnings, or amortize servicing rights in proportion to and over the estimated net servicing income or loss and assess the rights for impairment. Beginning with the fiscal year in which an entity adopts SFAS No. 156, it may elect to subsequently measure a class of servicing assets and liabilities at fair value. Post adoption, an entity may make this election as of the beginning of any fiscal year. An entity that elects to subsequently measure a class of servicing assets and liabilities at fair value should apply that election to all new and existing recognized servicing assets and liabilities within that class. The effect of remeasuring an existing class of servicing assets and liabilities at fair value is to be reported as a cumulative-effect adjustment to retained earnings as of the beginning of the period of adoption. SFAS No. 156 is effective as of the beginning of an entity's first fiscal year that begins after September 15, 2006. The statement also requires additional disclosures. The Company is currently evaluating the impact of the adoption of SFAS No. 156; however, it is not expected to have a material impact on the Company's financial position or results of operations.

## Note 2. Share-Based Compensation

The Company adopted Statement of Financial Accounting Standards ("SFAS") No. 123(R), Share-Based Payment ("SFAS No. 123 (R)"), on January 1, 2006 using the "modified prospective" method. Under this method, awards that are granted, modified, or settled after December 31, 2005, are measured and accounted for in accordance with SFAS No. 123(R). Also under this method, expense is recognized for unvested awards that were granted prior to January 1 , 2006, based upon the fair value determined at the grant date under SFAS No. 123, Accounting for Stock-Based Compensation ("SFAS No. 123"). Prior to the adoption of SFAS No. $123(\mathrm{R})$, the Company accounted for stock compensation under the intrinsic value method permitted by Accounting Principles Board Opinion No. 25, Accounting for Stock Issued to Employees ("APB No. 25 ") and related interpretations. Accordingly, the Company previously recognized no compensation cost for employee stock options that were granted with an exercise price equal to the market value of the underlying common stock on the date of grant.

The following table illustrates the effect on net income and earnings per share if the Company had applied the fair value recognition provisions of SFAS No. 123 in 2005.

| (dollars in thousands except per share and option data) | Three Months Ended <br> March 31, $2005{ }^{1}$ |  |
| :---: | :---: | :---: |
| Net Income, as reported | \$ | 45,522 |
| Add: Share-Based Employee Compensation Expense Included in Reported Net Income, Net of Related Tax Effects |  | 804 |
| Less: Total Share-Based Employee Compensation Expense Associated with Stock Options Determined Under Fair Value Method for All Option Awards, Net of Related Tax Effects 2 |  | $(1,466)$ |
| Pro Forma Net Income | \$ | 44,860 |
| Earnings Per Share: |  |  |
| Basic-as reported | \$ | 0.85 |
| Basic-pro forma |  | 0.84 |
| Diluted-as reported |  | 0.83 |
| Diluted-pro forma |  | 0.82 |

[^0]There was no material impact to the Company's income before income taxes and net income from the adoption of SFAS No. 123(R). Prior to the adoption of SFAS No. 123(R), the Company presented all tax benefits of deductions resulting from the exercise of stock options and vesting of restricted stock as operating cash flows in the Consolidated Statements of Cash Flows. SFAS No. 123(R) requires the cash flows from the tax benefits resulting from tax deductions in excess of the compensation expense recognized for those options and restricted stock (excess tax benefits) to be classified as financing cash flows. An excess tax benefit totaling $\$ 3.9$ million is classified as a financing cash inflow for the three months ended March 31,2006.

Share-based compensation expense recognized for stock options and restricted stock was $\$ 1.4$ million and $\$ 1.3$ million for the three months ended March 31, 2006 , and 2005 , respectively. The total related income tax benefit recognized was $\$ 0.6$ million and $\$ 0.5$ million for the three months ended March 31, 2006 and 2005 , respectively.

## Director Stock Compensation Program

The Company has a Director Stock Compensation Program that annually grants shares of restricted common stock ("Restricted Shares") and options to purchase common shares to each non-employee director. The exercise price of the options is based on the closing market price of the shares on the date that the options were granted. The Restricted Shares and the options are generally not transferable. Total number of shares authorized for awards under the director stock compensation plan is 471,900 .

No options or restricted shares have been granted to date in 2006.
Options granted in 2005 vest ratably over three years and expire at the earliest of 1) three months after termination of the director's membership on the Board of Directors (the "Board") for any reason other than death or disability; 2) one year after termination of the director's membership on the Board due to death or disability; or 3) ten years after the grant date. The Restricted Shares vest after three years or upon death or disability, if earlier.

Options granted prior to 2005 are immediately exercisable and expire ten years from the date of grant. However, the shares received upon exercise of the options ("Option Shares") are restricted. The restriction period for both Restricted Shares and Option Shares continues as long as the director remains on the Board. If an optionee ceases to serve as a director prior to the end of his or her term, for any reason other than death, disability or change in control of the Company, the Option Shares will be redeemed by the Company at the exercise price and any unexercised options and restricted shares are forfeited.

At March 31, 2006, 219,427 options and 32,205 Restricted Shares were outstanding under this program.

## Employee Stock Option Plan

The Company's Stock Option Plans (the "Plans"), are shareholder approved and administered by the Compensation Committee of the Board. Awards under the Plans may include stock options, stock appreciation rights, restricted stock and restricted stock units. Total number of shares authorized for awards under the 2004 employee stock option plan is 700,000 .

Stock options provide grantees the option to purchase shares of common stock at a specified exercise price and, generally, expire ten years from the date of grant. Stock option grants include incentive and nonqualified stock options whose vesting may be based on a service period and/or Company performance measures. Generally, options granted prior to December 2005 had vesting terms of one or three years. Options granted in December 2005 were vested as of December 31, 2005. The exercise prices are equal to the fair market value of the shares on the dates the options were granted.

The following table presents the activity related to options under all plans for the three months ended March 31, 2006.

|  | Options | Weighted Average Exercise Price |  | Weighted Average Remaining Contractual Term (in years) | AggregateInstrinsic Value$(000)$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Options Outstanding at January 1,2006 | 3,011,653 | \$ | 26.03 |  |  |  |
| Granted |  |  | - |  |  |  |
| Exercised | $(331,634)$ |  | 27.35 |  |  |  |
| Forfeited or Expired | $(3,333)$ |  | 32.89 |  |  |  |
| Options Outstanding at March 31, 2006 | 2,676,686 |  | 29.98 | 6.2 | \$ | 62,460 |
| Options Exercisable at March 31,2006 | 2,655,059 |  | 29.84 | 6.2 |  | 62,325 |

No options were granted during the three months ended March 31, 2006 and 2005. The total intrinsic value (amount by which the fair value of the underlying stock exceeds the exercise price of an option on exercise date) of options exercised during the three months ended March 31, 2006 and 2005 was $\$ 7.0$ million and $\$ 4.9$ million, respectively.

Cash received from option exercises for the three months ended March 31, 2006 and 2005 was $\$ 9.0$ million and $\$ 4.6$ million, respectively. The actual tax benefit realized for the tax deductions from option exercises totaled $\$ 2.7$ million and $\$ 1.5$ million, respectively for the three months ended March 31, 2006 and 2005.

The Company reissues treasury shares to satisfy option exercises.

## Restricted Stock

Restricted Stock provides grantees with rights to shares of common stock upon completion of a service period or achievement of Company performance measures. During the restriction period, all shares are considered outstanding and dividends are paid on the Restricted Stock. The Restricted Stock vests over periods ranging from three to ten years from date of grant, although accelerated vesting was provided in certain grants, based on attainment of defined Company performance measures. The Company recognizes compensation expense, measured as the quoted market price of the Restricted Stock on the grant date, on a straight-line basis over the vesting period for service period vesting, plus additional recognition of the cost associated with accelerated vesting based upon projected attainment of the performance measures. Restricted Stock is cancelled if an employee terminates prior to the vesting of the stock.

As of March 31, 2006, unrecognized compensation cost related to unvested restricted stock totaled $\$ 11.6$ million. The cost is expected to be recognized over a weighted average period of 2.8 years. The total grant date fair value of shares vested during the three months ended March 31,2006 and 2005 was $\$ 4.0$ million and $\$ 5.1$ million, respectively.

The following table presents the activity for Restricted Stock for the three months ended March 31, 2006.

|  | Number of Shares | Weighted Average Grant-Date Fair Value |  |
| :---: | :---: | :---: | :---: |
| Unvested as of December 31, 2005 | 354,247 | \$ | 42.61 |
| Granted | 32,075 |  | 53.27 |
| Vested | $(95,298)$ |  | 41.66 |
| Forfeited | $(1,100)$ |  | 47.86 |
| Unvested as of March 31, 2006 | 289,924 | \$ | 44.51 |

## Restricted Stock Units

Restricted Stock Units ("RSUs") entitle grantees to a cash payment based upon the fair market value of the Company's stock at the time the award vests. During the vesting period, the participant is entitled to dividend equivalent payments equal to dividends declared on the Company's stock. All expense associated with RSUs is considered share-based compensation expense and is recognized over the vesting period. The primary RSU grant was made in 2003. Under this grant, upon the achievement of certain performance objectives, 50\% of the grant vested April 30, 2004 and the remaining $50 \%$ vested March 31 , 2005. For certain grantees the original award entitled them to a supplemental cash payment after the vesting based upon the achievement of certain additional performance objectives. Total expense recognized by the Company for RSUs for the three months ended March 31 , 2006 and 2005 was $\$ 0.1$ million and $\$ 0.4$ million, respectively.

The following table presents the activity for RSUs for the three months ended March 31, 2006 and 2005.

|  | Number of Units |
| :---: | :---: |
| Balance as of December 31, 2005 | 15,000 |
| Vested | $(15,000)$ |
| Balance as of March 31, 2006 | - |
|  |  |
| Balance as of December 31, 2004 | 114,000 |
| Vested | $(97,500)$ |
| Forfeited | $(1,500)$ |
| Balance as of March 31, 2005 | 15,000 |

## Note 3. Business Segments

The Company's business segments are defined as Retail Banking, Commercial Banking, Investment Services Group and Treasury and Other Corporate. The Company's internal management accounting process measures the performance of the business segments based on the management structure of the Company. This process, which is not necessarily comparable with similar information for any other financial institution, uses various techniques to assign balance sheet and income statement amounts to the business segments, including allocations of interest income, expense overhead, the Provision for Credit Losses ("Provision") and capital. This process is dynamic and requires certain allocations based on judgment and subjective factors. Unlike financial accounting, there is no comprehensive, authoritative guidance for management accounting that is equivalent to GAAP. Previously reported results have been reclassified to conform to the current organizational reporting structure.

Financial results for each segment is presented in the table below.

## Business Segment Selected Financial Information

| (dollars in thousands) |  | Retail Banking |  | Commercial Banking |  | Investment Services Group |  | Treasury and Other Corporate |  | Consolidated Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Three Months Ended March 31, 2006 |  |  |  |  |  |  |  |  |  |  |
| Net Interest Income | \$ | 57,659 | \$ | 34,777 | \$ | 3,404 | \$ | 6,362 | \$ | 102,202 |
| Provision for Credit Losses |  | 2,494 |  | 421 |  | - |  | (154) |  | 2,761 |
| Net Interest Income After Provision for Credit Losses |  | 55,165 |  | 34,356 |  | 3,404 |  | 6,516 |  | 99,441 |
| Non-Interest Income |  | 23,038 |  | 9,808 |  | 17,422 |  | 2,304 |  | 52,572 |
|  |  | 78,203 |  | 44,164 |  | 20,826 |  | 8,820 |  | 152,013 |
| Non-Interest Expense |  | $(40,897)$ |  | $(21,894)$ |  | $(16,214)$ |  | $(1,813)$ |  | $(80,818)$ |
| Income Before Income Taxes |  | 37,306 |  | 22,270 |  | 4,612 |  | 7,007 |  | 71,195 |
| Provision for Income Taxes |  | $(13,803)$ |  | $(8,187)$ |  | $(1,706)$ |  | $(2,149)$ |  | $(25,845)$ |
| Allocated Net Income | \$ | 23,503 | \$ | 14,083 | \$ | 2,906 | \$ | 4,858 | \$ | 45,350 |
| Total Assets at March 31, 2006 | \$ | 3,874,845 | \$ | 2,542,730 | \$ | 189,084 | \$ | 3,921,390 | \$ | 10,528,049 |
|  |  |  |  |  |  |  |  |  |  |  |
| Three Months Ended March 31, 2005 |  |  |  |  |  |  |  |  |  |  |
| Net Interest Income | \$ | 52,310 | \$ | 34,562 | \$ | 2,929 | \$ | 10,857 | \$ | 100,658 |
| Provision for Credit Losses |  | 3,485 |  | 416 |  | - |  | $(3,901)$ |  | - |
| Net Interest Income After Provision for Credit Losses |  | 48,825 |  | 34,146 |  | 2,929 |  | 14,758 |  | 100,658 |
| Non-Interest Income |  | 21,528 |  | 11,531 |  | 17,340 |  | 1,916 |  | 52,315 |
|  |  | 70,353 |  | 45,677 |  | 20,269 |  | 16,674 |  | 152,973 |
| Non-Interest Expense |  | $(40,273)$ |  | $(22,560)$ |  | $(15,995)$ |  | $(2,035)$ |  | $(80,863)$ |
| Income Before Income Taxes |  | 30,080 |  | 23,117 |  | 4,274 |  | 14,639 |  | 72,110 |
| Provision for Income Taxes |  | $(11,130)$ |  | $(8,598)$ |  | $(1,582)$ |  | $(5,278)$ |  | $(26,588)$ |
| Allocated Net Income | \$ | 18,950 | \$ | 14,519 | \$ | 2,692 | \$ | 9,361 | \$ | 45,522 |
| Total Assets at March 31, 2005 | \$ | 3,791,538 | \$ | 2,390,204 | \$ | 142,619 | \$ | 3,583,669 | \$ | 9,908,030 |

Note 4. Pension Plans and Postretirement Benefit Plan
Components of net periodic cost for the aggregated pension plans and the postretirement benefit plan are presented in the following table:

| (dollars in thousands) | Pension Benefits |  |  |  | Postretirement Benefits |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2006 |  | Three Months Ended March 31, |  |  |  | 2005 |  |
|  |  |  |  | 2005 |  | 2006 |  |  |
| Service Cost | \$ | - | \$ | - | \$ | 290 | \$ | 255 |
| Interest Cost |  | 1,170 |  | 1,125 |  | 480 |  | 450 |
| Expected Return on Plan Assets |  | $(1,261)$ |  | $(1,185)$ |  | - |  | - |
| Amortization of Unrecognized Net Transition Obligation |  | - |  | - |  | 147 |  | 147 |
| Recognized Net Actuarial Loss (Gain) |  | 469 |  | 420 |  | (36) |  | (42) |
| Total Components of Net Periodic Cost | \$ | 378 | \$ | 360 | \$ | 881 | \$ | 810 |

There were no significant changes from the previously reported $\$ 2.0$ million in contributions expected to be paid during 2006 .

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

## FORWARD-LOOKING STATEMENTS

This report contains, and other statements made by the Company may contain, forward-looking statements concerning, among other things, the economic and business environment in the Company's service area and elsewhere, credit quality, anticipated net income and other financial and business matters in future periods. The Company's forward-looking statements are based on numerous assumptions, any of which could prove to be inaccurate and actual results may differ materially from those projected for a variety of reasons, including, but not limited to: 1) unanticipated changes in business and economic conditions, the competitive environment, taxing authority interpretations, legislation in Hawaii and the other markets the Company serves, or the timing and interpretation of proposed accounting standards; 2) changes in the Company's credit quality or risk profile that may increase or decrease the required level of reserve for credit losses; 3) changes in market interest rates that may affect the Company's credit markets and ability to maintain its net interest margin; 4) unpredictable costs and other consequences of legal, tax or regulatory matters involving the Company; 5) changes to the amount and timing of the Company's proposed equity repurchases; 6) real or threatened acts of war or terrorist activity affecting business conditions; and 7) adverse weather, public health and other natural conditions impacting the Company and its customers' operations. For further discussion of these and other risks and uncertainties that could cause actual results to differ materially from such forward-looking statements, please refer to the risk factors discussed in the Company's Annual Report on Form 10-K for the year ended December 31, 2005 filed with the U.S. Securities and Exchange Commission (the "SEC"). Words such as "believes," "anticipates," "expects," "intends," "targeted" and similar expressions are intended to identify forward-looking statements but are not exclusive means of identifying such statements. The Company does not undertake an obligation to update forward-looking statements to reflect later events or circumstances.

## OVERVIEW

The Company's net income for the first quarter of 2006 was $\$ 45.4$ million and included a provision for credit losses of $\$ 2.8$ million; this was comparable to $\$ 45.5$ million reported in the first quarter of 2005, which did not include a Provision for Credit Losses ("Provision").

The return on average assets for the first quarter of 2006 was $1.82 \%$, compared to $1.88 \%$ for the first quarter of 2005 . The return on average equity for the first quarter of 2006 was $26.13 \%$, up from $23.66 \%$ for the first quarter of 2005 .

For the first quarter of 2006 compared to the same period in 2005, operating leverage, which is defined as the change in income before the Provision and income taxes, was $2.56 \%$.

The efficiency ratio for the first quarter of 2006 was $52.22 \%$ compared to $52.86 \%$ in the same period in 2005 .
As of March 31, 2006 and December 31, 2005, the ratio of the allowance for loan and lease losses to loans and leases outstanding was $1.46 \%$ and $1.48 \%$, respectively. As of the same periods, the leverage capital ratio was $7.19 \%$ and $7.14 \%$, respectively.

The Company's overall financial results are more fully discussed in the following sections of this report.
The Company is in the final year of its 2004-2006 plan (the "Plan"), which continues to build on the objective of maximizing shareholder value over time.
The Plan consists of five key elements:

- Accelerate revenue growth in our island markets
- Better integrate our business segments
- Continue to develop our management teams
- Improve operating efficiency
- Maintain a culture of dependable risk and capital management

During the first two years of the Plan, the Company made significant progress on each element of the Plan. The Company is optimistic about achieving the remaining Plan objectives in 2006.

Table 1 presents the Company's financial highlights and performance ratios for the three months ended March 31, 2006 and 2005.


[^1]
## ANALYSIS OF STATEMENT OF INCOME

Net Interest Income

Net interest income on a taxable equivalent basis for the first quarter of 2006 totaled $\$ 102.2$ million, slightly higher than the comparable period in 2005 . The net interest margin was $4.41 \%$ in the first quarter of 2006 , a one basis point decrease from the same prior year period. Interest income on the investment securities portfolio, which consists primarily of mortgage-backed securities, increased due to higher yields on securities acquired and a reduction in prepayments. Interest income from loans increased as a result of higher yields earned, which were consistent with increases in benchmark interest rates, and an increase in average balances outstanding.

Offsetting these positive increases in interest income was an increase in interest expense primarily due to an increase in selected rates paid on interest-bearing deposits. In addition, the Company entered into certain longer term securities sold under agreements to repurchase ("repos") in June 2005. While these transactions contributed to an increase in interest expense, they mitigated the overall rise in expense as these repos were at lower rates than other short-term funding sources.

Average balances, related income and expenses, and resulting yields and rates are presented in Table 2 . An analysis of the change in net interest income is presented in Table 3.

Table 2

| (dollars in millions) | Three Months Ended March 31, 2006 |  |  |  |  | Three Months Ended <br> March 31, 2005 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average Balance |  |  | Income/ Expense | $\begin{gathered} \hline \text { Yield/ } \\ \text { Rate } \end{gathered}$ | Average Balance |  | Income/ Expense |  | $\begin{gathered} \hline \text { Yield/ } / \\ \text { Rate } \\ \hline \end{gathered}$ |
| Earning Assets |  |  |  |  |  |  |  |  |  |  |
| Interest-Bearing Deposits | \$ | 5.3 | \$ | - | 3.30\% | \$ | 4.8 | \$ | - | 1.93\% |
| Funds Sold |  | 11.0 |  | 0.1 | 4.61 |  | 12.6 |  | 0.1 | 2.40 |
| Investment Securities |  |  |  |  |  |  |  |  |  |  |
| Available for Sale |  | 2,589.4 |  | 30.9 | 4.78 |  | 2,491.1 |  | 27.4 | 4.40 |
| Held to Maturity |  | 443.7 |  | 4.7 | 4.29 |  | 574.6 |  | 5.8 | 4.06 |
| Loans Held for Sale |  | 12.0 |  | 0.2 | 6.02 |  | 13.2 |  | 0.2 | 5.40 |
| Loans and Leases ${ }^{1}$ |  |  |  |  |  |  |  |  |  |  |
| Commercial and Industrial |  | 931.9 |  | 16.2 | 7.05 |  | 918.8 |  | 13.4 | 5.89 |
| Construction |  | 142.6 |  | 2.8 | 8.03 |  | 106.7 |  | 1.4 | 5.38 |
| Commercial Mortgage |  | 571.9 |  | 9.2 | 6.50 |  | 605.9 |  | 8.5 | 5.73 |
| Residential Mortgage |  | 2,436.4 |  | 35.7 | 5.85 |  | 2,333.8 |  | 32.6 | 5.59 |
| Other Revolving Credit and Installment |  | 725.7 |  | 15.9 | 8.89 |  | 738.0 |  | 15.1 | 8.27 |
| Home Equity |  | 880.7 |  | 15.2 | 7.01 |  | 795.6 |  | 10.5 | 5.34 |
| Lease Financing |  | 492.5 |  | 4.2 | 3.42 |  | 501.8 |  | 4.8 | 3.82 |
| Total Loans and Leases |  | 6,181.7 |  | 99.2 | 6.47 |  | 6,000.6 |  | 86.3 | 5.80 |
| Other |  | 79.4 |  | 0.3 | 1.39 |  | 53.9 |  | 0.4 | 3.38 |
| Total Earning Assets ${ }^{2}$ |  | 9,322.5 |  | 135.4 | 5.85 |  | 9,150.8 |  | 120.2 | 5.29 |
| Cash and Non-Interest-Bearing Deposits |  | 331.8 |  |  |  |  | 315.6 |  |  |  |
| Other Assets |  | 437.4 |  |  |  |  | 379.4 |  |  |  |
| Total Assets | \$ | 10,091.7 |  |  |  | \$ | 9,845.8 |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| Interest-Bearing Liabilities |  |  |  |  |  |  |  |  |  |  |
| Interest-Bearing Deposits |  |  |  |  |  |  |  |  |  |  |
| Demand | \$ | 1,654.7 |  | 3.3 | 0.82 | \$ | 1,618.1 |  | 1.7 | 0.42 |
| Savings |  | 2,756.2 |  | 7.2 | 1.06 |  | 2,972.3 |  | 4.4 | 0.60 |
| Time |  | 1,309.7 |  | 9.1 | 2.82 |  | 1,114.7 |  | 5.5 | 2.02 |
| Total Interest-Bearing Deposits |  | 5,720.6 |  | 19.6 | 1.39 |  | 5,705.1 |  | 11.6 | 0.82 |
| Short-Term Borrowings |  | 178.0 |  | 2.0 | 4.44 |  | 128.6 |  | 0.8 | 2.41 |
| Securities Sold Under Agreements to |  |  |  |  |  |  |  |  |  |  |
| Repurchase |  | 772.0 |  | 7.9 | 4.15 |  | 577.6 |  | 3.3 | 2.33 |
| Long-Term Debt |  | 242.7 |  | 3.7 | 6.16 |  | 248.7 |  | 3.8 | 6.14 |
| Total Interest-Bearing Liabilities |  | 6,913.3 |  | 33.2 | 1.95 |  | 6,660.0 |  | 19.5 | 1.19 |
| Net Interest Income |  |  | \$ | 102.2 |  |  |  | \$ | 100.7 |  |
| Interest Rate Spread |  |  |  |  | 3.90\% |  |  |  |  | 4.10\% |
| Net Interest Margin |  |  |  |  | 4.41\% |  |  |  |  | 4.42\% |
| Non-Interest-Bearing Demand Deposits |  | 2,022.0 |  |  |  |  | 1,982.7 |  |  |  |
| Other Liabilities |  | 452.5 |  |  |  |  | 422.8 |  |  |  |
| Shareholders' Equity |  | 703.9 |  |  |  |  | 780.3 |  |  |  |
| Total Liabilities and Shareholders' Equity | \$ | 10,091.7 |  |  |  | \$ | 9,845.8 |  |  |  |

[^2]| (dollars in millions) | Three Months Ended <br> March 31, 2006 compared to March 31, 2005 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Volume ${ }^{1}$ |  | Rate ${ }^{1}$ |  |  | Total |
| Change in Interest Income: |  |  |  |  |  |  |
| Investment Securities |  |  |  |  |  |  |
| Available for Sale | \$ | 1.1 | \$ | 2.4 | \$ | 3.5 |
| Held to Maturity |  | (1.4) |  | 0.3 |  | (1.1) |
| Loans and Leases |  |  |  |  |  |  |
| Commercial and Industrial |  | 0.2 |  | 2.6 |  | 2.8 |
| Construction |  | 0.6 |  | 0.8 |  | 1.4 |
| Commercial Mortgage |  | (0.5) |  | 1.2 |  | 0.7 |
| Residential Mortgage |  | 1.5 |  | 1.6 |  | 3.1 |
| Other Revolving Credit and Installment |  | (0.3) |  | 1.1 |  | 0.8 |
| Home Equity |  | 1.2 |  | 3.5 |  | 4.7 |
| Lease Financing |  | (0.1) |  | (0.5) |  | (0.6) |
| Total Loans and Leases |  | 2.6 |  | 10.3 |  | 12.9 |
| Other Assets |  | 0.2 |  | (0.3) |  | (0.1) |
| Total Change in Interest Income |  | 2.5 |  | 12.7 |  | 15.2 |
|  |  |  |  |  |  |  |
| Change in Interest Expense: |  |  |  |  |  |  |
| Interest-Bearing Deposits |  |  |  |  |  |  |
| Demand |  | 0.1 |  | 1.5 |  | 1.6 |
| Savings |  | (0.4) |  | 3.2 |  | 2.8 |
| Time |  | 1.1 |  | 2.5 |  | 3.6 |
| Total Interest-Bearing Deposits |  | 0.8 |  | 7.2 |  | 8.0 |
| Short-Term Borrowings |  | 0.4 |  | 0.8 |  | 1.2 |
| Securities Sold Under Agreements to Repurchase |  | 1.4 |  | 3.2 |  | 4.6 |
| Long-Term Debt |  | (0.1) |  | - |  | (0.1) |
| Total Change in Interest Expense |  | 2.5 |  | 11.2 |  | 13.7 |
|  |  |  |  |  |  |  |
| Change in Net Interest Income | \$ | - | \$ | 1.5 | \$ | 1.5 |

1 The changes for each category of interest income and expense are divided between the portion of changes attributable to the variance in volume or rate for that category.
Provision for Credit Losses
In the first quarter of 2006, the Company recorded a Provision of $\$ 2.8$ million, which equaled net-charge-offs for the quarter. No Provision was recorded in the first quarter of 2005. For information on the reserve for credit losses, refer to "Corporate Risk Profile - Reserve for Credit Losses" section.

## Non-Interest Income

Non-interest income for the first quarter of 2006 was slightly higher than the same prior year period.
Mortgage banking income increased $\$ 0.4$ million or $15 \%$ for the three months ended March 31,2006 compared to the same period in 2005. The increase was primarily due to a reduction in amortization of mortgage servicing rights as prepayments continued to decline in 2006.

Fees, exchange and other service charges increased $\$ 0.9$ million or $7 \%$ for the three months ended March 31 , 2006 compared to the same prior year period. The increase was primarily due to higher merchant transaction income, resulting from increased sales volume, and higher loan fees.

Insurance income decreased $\$ 0.8$ million or $13 \%$ for the three months ended March 31, 2006 compared to the same prior year period primarily from decreased sales of annuity, life insurance products and lower contingent income.

Other non-interest income declined $\$ 0.5$ million or $9 \%$ for the three months ended March 31, 2006 compared to the same prior year period. The decrease was primarily due to a gain recognized in 2005 from the sale of leased equipment, partially offset by higher brokerage fee income.

## Non-Interest Expense

Non-interest expense for the first quarter of 2006 was slightly lower than the same prior year period.

Salaries and benefits expense increased $2 \%$ for the three months ended March 31, 2006 compared with 2005, the components of which are presented in Table 4 below.

## Salaries and Benefits (Unaudited)

Table 4

| (dollars in thousands) | Three Months Ended March 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2006 |  | 2005 |  |
| Salaries | \$ | 26,724 | \$ | 26,111 |
| Incentive Compensation |  | 4,321 |  | 3,968 |
| Share-Based Compensation |  | 1,481 |  | 1,715 |
| Commission Expense |  | 1,922 |  | 2,252 |
| Retirement and Other Benefits |  | 5,235 |  | 4,768 |
| Payroll Taxes |  | 3,385 |  | 3,453 |
| Medical, Dental and Life Insurance |  | 2,161 |  | 2,231 |
| Separation Expense |  | 557 |  | 271 |
| Total Salaries and Benefits | \$ | 45,786 | \$ | 44,769 |

Professional fees decreased $\$ 2.6$ million or $86 \%$ for the three months ended March 31,2006 compared to the same period in 2005 due to the termination of the SEC investigation in the fourth quarter of 2005 .

Other non-interest expense increased $\$ 1.9$ million or $11 \%$ for the three months ended March 31,2006 compared to the same period in 2005 largely due to an accrual for legal claims.

Provision for Income Taxes
The effective tax rate for the three months ended March 31 , 2006 was $36.30 \%$ compared to $36.87 \%$ for the comparable period of 2005 .

## BALANCE SHEET ANALYSIS

## Short-Term Earning Assets

Short-term earning assets, consisting of interest-bearing deposits and funds sold, totaled $\$ 333.2$ million at March 31, 2006, an increase of $\$ 328.3$ million from December 31, 2005 and $\$ 257.3$ million from March 31, 2005. The increase was mainly due to increased liquidity.

## Investment Securities

Investment securities totaled approximately $\$ 3.0$ billion as of March 31, 2006, December 31, 2005 and March 31, 2005. Investment securities with a book value of $\$ 1.7$ billion at March 31, 2006 and December 31, 2005 and $\$ 1.5$ billion at March 31, 2005 were pledged to secure deposits of government entities and repurchase agreements.

Table 5 presents the details of the investment securities portfolio at March 31, 2006, December 31, 2005 and March 31, 2005.

| Investment Securities (Unaudited) |  |  | Table 5 |  |
| :---: | :---: | :---: | :---: | :---: |
| (dollars in thousands) |  | Amortized Cost |  | $\begin{array}{r} \text { Fair } \\ \text { Value } \end{array}$ |
| At March 31, 2006 |  |  |  |  |
| Securities Available for Sale: |  |  |  |  |
| Debt Securities Issued by the U.S. Treasury and Agencies | \$ | 115,889 | \$ | 114,633 |
| Debt Securities Issued by States and Municipalities |  | 33,204 |  | 32,606 |
| Mortgage-Backed Securities |  | 2,137,303 |  | 2,078,527 |
| Other Debt Securities |  | 333,309 |  | 323,438 |
| Total | \$ | 2,619,705 | \$ | 2,549,204 |
| Securities Held to Maturity: |  |  |  |  |
| Debt Securities Issued by States and Municipalities | \$ | 70 | \$ | 72 |
| Mortgage-Backed Securities |  | 432,951 |  | 417,866 |
| Total | \$ | 433,021 | \$ | 417,938 |
| At December 31, 2005 |  |  |  |  |
| Securities Available for Sale: |  |  |  |  |
| Debt Securities Issued by the U.S. Treasury and Agencies | \$ | 100,558 | \$ | 100,111 |
| Debt Securities Issued by States and Municipalities |  | 33,240 |  | 32,960 |
| Mortgage-Backed Securities |  | 2,113,645 |  | 2,079,852 |
| Other Debt Securities |  | 333,418 |  | 325,292 |
| Total | \$ | 2,580,861 | \$ | 2,538,215 |
| Securities Held to Maturity: |  |  |  |  |
| Debt Securities Issued by States and Municipalities | \$ | 70 | \$ | 72 |
| Mortgage-Backed Securities |  | 454,170 |  | 442,917 |
| Total | \$ | 454,240 | \$ | 442,989 |
| At March 31, 2005 |  |  |  |  |
| Securities Available for Sale: |  |  |  |  |
| Debt Securities Issued by the U.S. Treasury and Agencies | \$ | 35,943 | \$ | 36,148 |
| Debt Securities Issued by States and Municipalities |  | 7,813 |  | 7,833 |
| Mortgage-Backed Securities |  | 2,126,470 |  | 2,109,187 |
| Other Debt Securities |  | 349,099 |  | 342,279 |
| Total | \$ | 2,519,325 | \$ | 2,495,447 |
| Securities Held to Maturity: -2 |  |  |  |  |
| Debt Securities Issued by States and Municipalities | \$ | 90 | \$ | 94 |
| Mortgage-Backed Securities |  | 558,744 |  | 547,670 |
| Total | \$ | 558,834 | \$ | 547,764 |

Table 6 presents temporarily impaired investment securities as of March 31, 2006, December 31, 2005 and March 31, 2005.
Temporarily Impaired Investment Securities (Unaudited)
Table 6


The gross unrealized losses on temporarily impaired investment securities at March 31, 2006 represent $3 \%$ of the total amortized cost of total investment securities. These unrealized losses were primarily attributable to an increase in interest rates during the first quarter of 2006. The Company has both the intent and ability to hold the securities for the time necessary to recover the amortized cost.

## Loans and Leases

As of March 31, 2006, loans and leases outstanding were $\$ 6.2$ billion, an increase of $\$ 77.6$ million from December 31 , 2005 and an increase of $\$ 230.3$ million from March 31, 2005. Commercial loans increased $\$ 72.3$ million or $3 \%$ from March 31, 2005 due to growth in construction loans and increased $\$ 71.1$ million or $3 \%$ from December 31, 2005 due to growth in commercial and industrial loans. Consumer loans increased $\$ 158.0$ million or $4 \%$ from March 31 , 2005 primarily as a result of increases in residential mortgage and home equity loans due to a strong Hawaii residential real estate market. Table 7 presents the composition of the loan portfolio by major categories and Table 8 presents the composition of consumer loans by geographic area.

Loan and Lease Portfolio Balances (Unaudited)
Table 7

| (dollars in thousands) |  | March 31, 2006 | December 31,2005 |  | $\begin{array}{r} \text { March 31, } \\ 2005 \\ \hline \end{array}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial |  |  |  |  |  |  |
| Commercial and Industrial | \$ | 957,893 | \$ | 918,842 | \$ | 932,978 |
| Commercial Mortgage |  | 591,770 |  | 558,346 |  | 609,689 |
| Construction |  | 154,737 |  | 153,682 |  | 88,769 |
| Lease Financing |  | 467,688 |  | 470,155 |  | 468,349 |
| Total Commercial |  | 2,172,088 |  | 2,101,025 |  | 2,099,785 |
| Consumer |  |  |  |  |  |  |
| Residential Mortgage |  | 2,441,664 |  | 2,431,198 |  | 2,345,182 |
| Home Equity |  | 888,528 |  | 874,400 |  | 803,893 |
| Other Revolving Credit and Installment |  | 719,553 |  | 736,364 |  | 736,250 |
| Lease Financing |  | 24,292 |  | 25,549 |  | 30,680 |
| Total Consumer |  | 4,074,037 |  | 4,067,511 |  | 3,916,005 |
| Total Loans and Leases | \$ | 6,246,125 | \$ | 6,168,536 | \$ | 6,015,790 |

Table 8

| (dollars in thousands) | $\begin{array}{r} \text { March 31, } \\ 2006 \\ \hline \end{array}$ |  | December 31,2005 |  | $\begin{array}{r} \text { March 31, } \\ 2005 \\ \hline \end{array}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Hawaii |  |  |  |  |  |  |
| Residential Mortgage | \$ | 2,215,270 | \$ | 2,202,562 | \$ | 2,126,631 |
| Home Equity |  | 807,988 |  | 789,548 |  | 682,351 |
| Other Revolving Credit and Installment |  | 531,113 |  | 548,971 |  | 561,925 |
| Lease Financing |  | 24,292 |  | 25,549 |  | 30,680 |
| Guam |  |  |  |  |  |  |
| Residential Mortgage |  | 219,146 |  | 222,020 |  | 213,387 |
| Home Equity |  | 10,075 |  | 8,871 |  | 8,431 |
| Other Revolving Credit and Installment |  | 122,048 |  | 116,833 |  | 100,732 |
| U.S. Mainland |  |  |  |  |  |  |
| Home Equity |  | 67,320 |  | 72,633 |  | 109,632 |
| Other Pacific Islands |  |  |  |  |  |  |
| Residential Mortgage |  | 7,248 |  | 6,616 |  | 5,164 |
| Home Equity |  | 3,145 |  | 3,348 |  | 3,479 |
| Other Revolving Credit and Installment |  | 66,392 |  | 70,560 |  | 73,593 |
| Total Consumer Loans | \$ | 4,074,037 | \$ | 4,067,511 | \$ | 3,916,005 |

Mortgage Servicing Rights
As of March 31, 2006, the Company's portfolio of residential loans serviced for third parties totaled $\$ 2.5$ billion. The increase in interest rates as of the first quarter of 2006 resulted in higher market value of the mortgage servicing rights. Recent prepayment speeds for Hawaii mortgages were slightly higher than national averages.

Table 9 presents the changes in the carrying value of mortgage servicing rights, net of valuation allowance.
Mortgage Servicing Rights (Unaudited) $\quad$ Table 9

| (dollars in thousands) | Three Months Ended <br> March 31, 2006 |  | Year Ended <br> December 31, 2005 |  | Three Months Ended <br> March 31, 2005 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance at Beginning of Period | \$ | 18,010 | \$ | 18,769 | \$ | 18,769 |
| Originated Mortgage Servicing Rights |  | 939 |  | 4,533 |  | 1,143 |
| Amortization |  | (481) |  | $(5,292)$ |  | $(1,402)$ |
| Balance at End of Period | \$ | 18,468 | \$ | 18,010 | \$ | 18,510 |
| Fair Value at End of Period | \$ | 29,355 | \$ | 25,689 | \$ | 23,197 |

## Other Assets and Other Liabilities

Table 10 presents the major components of other assets and other liabilities.
Other Assets and Other Liabilities (Unaudited) Table 10

| (dollars in thousands) | $\begin{array}{r} \text { March 31, } \\ 2006 \\ \hline \end{array}$ |  | December 31,2005 |  | $\begin{array}{r} \text { March 31, } \\ 2005 \\ \hline \end{array}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Other Assets: |  |  |  |  |  |  |
| Bank-Owned Life Insurance | \$ | 151,859 | \$ | 150,407 | \$ | 145,837 |
| Federal Reserve Bank and Federal Home Loan Bank Stock |  | 79,415 |  | 79,415 |  | 54,021 |
| Low Income Housing Investments |  | 26,650 |  | 28,529 |  | 33,387 |
| Accounts Receivable |  | 19,301 |  | 22,055 |  | 20,724 |
| Federal Tax Deposit |  | 43,000 |  | 43,000 |  | - |
| Other |  | 50,122 |  | 45,769 |  | 50,602 |
| Total Other Assets | \$ | 370,347 | \$ | 369,175 | \$ | 304,571 |
|  |  |  |  |  |  |  |
| Other Liabilities: |  |  |  |  |  |  |
| Incentive Compensation Payable | \$ | 5,243 | \$ | 12,609 | \$ | 4,904 |
| Insurance Premiums Payable |  | 7,454 |  | 8,395 |  | 6,226 |
| Reserve for Unfunded Commitments |  | 5,103 |  | 5,077 |  | 4,900 |
| Accrued Payroll Expenses |  | 4,777 |  | 2,626 |  | 4,288 |
| Self Insurance Reserve |  | 6,558 |  | 6,273 |  | 6,634 |
| Other |  | 55,477 |  | 69,422 |  | 63,302 |
| Total Other Liabilities | \$ | 84,612 | S | 104,402 | \$ | 90,254 |

During the second quarter of 2005, a deposit was placed with the IRS relating to a review by the IRS of the Company's tax positions for certain leveraged lease transactions. The placing of the deposit will reduce additional accrual of interest associated with the potential underpayment of taxes related to these transactions. The Company believes its tax position related to these transactions was proper based on applicable statutes, regulations and case laws at the time the transactions were entered into. The Company believes it has adequate reserves for potential tax exposures as of March 31, 2006. See Note 1 to the Consolidated Financial Statements under the caption "Recently Issued and Proposed Accounting Pronouncements" for further discussion on leveraged lease transactions.

## Deposits

As of March 31, 2006, deposits totaled $\$ 8.1$ billion, an increase of $\$ 239.6$ million and $\$ 386.4$ million from December 31, 2005 and March 31, 2005, respectively. Deposit growth continued primarily in time deposits.

Average time deposits of $\$ 100,000$ or more is presented in Table 11.

## Average Time Deposits of $\mathbf{\$ 1 0 0 , 0 0 0}$ or More (Unaudited)

Table 11

| (dollars in thousands) | Three Months Ended |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | March 31, 2006 |  | December 31, 2005 |  | March 31, 2005 |
| Average Time Deposits | \$ | 710,900 | \$ | 695,559 | \$ | 588,921 |

## Securities Sold Under Agreements to Repurchase

Repos totaled $\$ 957.2$ million at March 31, 2006, an increase of $\$ 347.8$ million from December 31, 2005 and $\$ 293.0$ million from March 31 , 2005. The increases were due to additional placements from government entities and $\$ 75.0$ million in repos placed with private entities in 2006 . Private entity repos are at floating interest rates. Repos totaling $\$ 225.0$ million are indexed to the London Inter Bank Offering Rate ("LIBOR") and $\$ 25.0$ million are indexed to the 10 year Constant Maturity Swap Rate ("CMS"). The average rate for all private entity repos was $4.04 \%$ at March 31 , 2006. The terms of the repos are 10 to 15 years. However, the private entities have the right to terminate repos totaling $\$ 100.0$ million two years from origination, repos totaling $\$ 50.0$ million quarterly after the third year from origination, and the remaining repo totaling $\$ 100.0$ million in five years from origination. If the private entity repo agreements are not terminated, the rates become fixed ranging from $3.85 \%$ to $4.50 \%$ for the respective remaining terms.

Table 12 presents the composition of repos.
Securities Sold Under Agreements to Repurchase (Unaudited)
Table 12

| (dollars in thousands) | $\begin{array}{r} \text { March 31, } \\ 2006 \\ \hline \end{array}$ |  | December 31,2005 |  | $\begin{array}{r} \text { March 31, } \\ 2005 \\ \hline \end{array}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Government Entities | \$ | 707,166 | \$ | 434,380 | \$ | 664,206 |
| Private Entities |  | 250,000 |  | 175,000 |  | - |
| Total Securities Sold Under Agreements to Repurchase | \$ | 957,166 | \$ | 609,380 | \$ | 664,206 |

## Borrowings and Long-Term Debt

Borrowings, including funds purchased and other short-term borrowings, totaled $\$ 58.0$ million at March 31 , 2006, a decrease of $\$ 219.6$ million from December 31, 2005 and $\$ 26.5$ million from March 31, 2005. The decrease in borrowings was due to a reduction in higher rate funds purchased.

Long-term debt was $\$ 242.7$ million at March 31, 2006, December 31, 2005 and March 31, 2005. There was no new debt placed during the first quarter of 2006. Of the total long-term debt, $\$ 2.5$ million of Federal Home Loan Bank of Seattle ("FHLB") advances will mature in less than a year. For additional information, refer to the "Corporate Risk Profile - Liquidity Management" section of this report.

Shareholders' Equity
At March 31, 2006, shareholders' equity totaled $\$ 681.1$ million, a $2 \%$ net decrease from December 31, 2005. The net reduction in capital from December 31 , 2005 to March 31, 2006 is attributable to the Company's continuing common stock repurchase program and to dividends paid, partially offset by net earnings for the first quarter of 2006. A further discussion of the Company's capital is included in the "Corporate Risk Profile - Capital Management" section of this report.

## Guarantees

The Company's standby letters of credit totaled $\$ 94.9$ million at March 31, 2006, an increase of $\$ 1.0$ million from December 31 , 2005 and a decrease of $\$ 12.7$ million from March 31, 2005.

## BUSINESS SEGMENTS

The Company's business segments are defined as Retail Banking, Commercial Banking, Investment Services Group and Treasury and Other Corporate. The Company's internal management accounting process measures the performance of the business segments based on the management structure of the Company. This process, which is not necessarily comparable with similar information for any other financial institution, uses various techniques to assign balance sheet and income statement amounts to the business segments, including allocations of interest income, expense overhead, the Provision and capital. This process is dynamic and requires certain allocations based on judgment and subjective factors. Unlike financial accounting, there is no comprehensive, authoritative guidance for management accounting that is equivalent to U.S. generally accepted accounting principles. Previously reported results have been reclassified to conform to the current organizational reporting structure.

The Company evaluates several performance measures of the business segments, the most important of which are net income after capital charge ("NIACC") and risk adjusted return on capital ("RAROC"). NIACC is economic net income less a charge for the cost of allocated capital. The cost of allocated capital is determined by multiplying management's estimate of a shareholder's minimum required rate of return on the cost of capital invested (currently $11 \%$ ) by the segment's allocated equity. The Company assumes a cost of capital that is equal to a risk-free rate plus a risk premium. RAROC is the ratio of economic net income to risk-adjusted equity. Equity is allocated to each business segment based on an assessment of its inherent risk. The net interest income of the business segments reflects the results of a funds transfer pricing process that matches assets and liabilities with similar interest rate sensitivity and maturity characteristics and reflects the allocation of net interest income related to the Company's overall asset and liability management activities on a proportionate basis. The basis for the allocation of net interest income is a function of management decisions and assumptions that are subject to change based on changes in current interest rate and market conditions. Funds transfer pricing also serves to transfer interest rate risk to the Treasury segment. However, the other business segments have some latitude to retain certain interest rate exposures related to customer pricing decisions within guidelines. The Provision recorded in the Retail Banking, Commercial Banking and Investment Services Group segments represents actual net charge-offs of these segments. The Provision charged to the Treasury and Other Corporate segment represents residual changes in the level of the Reserve. The business segments are charged an economic provision which is a statistically derived estimate of average annual expected credit losses over an economic cycle.

On a consolidated basis, the Company considers NIACC a measure of shareholder value creation. For the three months ended March 31,2006 , consolidated NIACC was $\$ 24.2$ million, compared to $\$ 20.2$ million in the same prior year period, a result of improved performance and more efficient use of capital.

The financial results for the three months ended March 31, 2006 and 2005 are presented in Table 13 and Note 3 of the Consolidated Financial Statements, which is incorporated by reference in this Item.

The following table summarizes NIACC and RAROC results for the Company's business segments:

## Business Segment Selected Financial Information (Unaudited)

Table 13

| (dollars in thousands) | Retail Banking |  | Commercial Banking |  | Investment Services Group |  | Treasury and Other Corporate |  | Consolidated Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Three Months Ended March 31, 2006 |  |  |  |  |  |  |  |  |  |  |
| Allowance Funding Value | \$ | (189) | \$ | (546) | \$ | (8) | \$ | 743 | \$ | - |
| Provision for Credit Losses |  | 2,494 |  | 421 |  | - |  | (154) |  | 2,761 |
| Economic Provision |  | $(3,160)$ |  | $(2,283)$ |  | (102) |  | - |  | $(5,545)$ |
| Tax Effect of Adjustments |  | 316 |  | 891 |  | 41 |  | (218) |  | 1,030 |
| Income Before Capital Charge |  | 22,964 |  | 12,566 |  | 2,837 |  | 5,229 |  | 43,596 |
| Capital Charge |  | $(5,392)$ |  | $(4,415)$ |  | $(1,583)$ |  | $(7,977)$ |  | $(19,367)$ |
| Net Income (Loss) After Capital Charge (NIACC) | \$ | 17,572 | \$ | 8,151 | \$ | 1,254 | \$ | $(2,748)$ | \$ | 24,229 |
| RAROC (ROE for the Company) |  | 48\% |  | 32\% |  | 20\% |  | 17\% |  | 26\% |
|  |  |  |  |  |  |  |  |  |  |  |
| Three Months Ended March 31, 2005 |  |  |  |  |  |  |  |  |  |  |
| Allowance Funding Value | \$ | (162) | \$ | (602) | \$ | (6) | \$ | 770 | \$ | - |
| Provision for Credit Losses |  | 3,485 |  | 416 |  | - |  | $(3,901)$ |  | - |
| Economic Provision |  | $(3,505)$ |  | $(2,458)$ |  | (90) |  | (2) |  | $(6,055)$ |
| Tax Effect of Adjustments |  | 67 |  | 978 |  | 36 |  | 1,159 |  | 2,240 |
| Income Before Capital Charge |  | 18,835 |  | 12,853 |  | 2,632 |  | 7,387 |  | 41,707 |
| Capital Charge |  | $(5,288)$ |  | $(4,636)$ |  | $(1,510)$ |  | $(10,027)$ |  | $(21,461)$ |
| Net Income (Loss) After Capital Charge (NIACC) | \$ | 13,547 | \$ | 8,217 | \$ | 1,122 | \$ | $(2,640)$ | \$ | 20,246 |
| RAROC (ROE for the Company) |  | 40\% |  | 31\% |  | 19\% |  | 20\% |  | 24\% |

Retail Banking
The Company's Retail Banking segment offers a broad range of financial products and services to consumers and small businesses. Loan and lease products include residential mortgage loans, home equity lines of credit, automobile loans and leases and installment loans. Deposit products include checking, savings and time deposit accounts. The Retail Banking segment also provides merchant services to its small business customers. Products and services from the Retail Banking segment are delivered to customers through 72 Hawaii branch locations, approximately 500 ATMs throughout Hawaii and the Pacific Islands, e-Bankoh (on-line banking service) and a 24 -hour telephone banking service.

The improvement in the segment's key financial measures for the three months ended March 31,2006 compared to the same period in 2005 was primarily due to an increase in net interest income. The increase was the result of higher earnings credit on the funds transfer pricing of the segment's deposit portfolio as well as increases in deposit and loan balances. Non-interest expense increased for the three months ended March 31,2006 compared to the same period in 2005 due to greater allocated expenses from the support areas within the Company.

## Commercial Banking

The Commercial Banking segment offers products including corporate banking and commercial real estate loans, lease financing, auto dealer financing, deposit and cash management products and property and casualty insurance products. Lending, deposit and cash management services are offered to middlemarket and large companies in Hawaii. Commercial real estate mortgages are focused on customers that include investors, developers and builders primarily domiciled in Hawaii. The Commercial Banking unit also includes the Company's operations at 12 branches in the Pacific Islands.

The slight decline in the segment's NIACC for the three months ended March 31, 2006 compared to the same period in 2005 was primarily a result of a decrease in non-interest income. This decrease was due to lower account analysis fees resulting from higher earnings credit rates, lower insurance income and a gain on the sale of leased assets recognized in the prior year. Non-interest expense decreased for the three months ended March 31,2006 compared to the same period in 2005 primarily due to a goodwill impairment charge partially offset by a gain on the sale of a foreclosed real estate property, both recognized in the prior year. The improvement in the segment's RAROC for the three months ended March 31, 2006 compared to the same period in 2005 was primarily due to lower credit risk capital allocated on the segment's loan portfolio.

Investment Services Group
The Investment Services Group includes private banking, trust services, asset management, and institutional investment advice. A significant portion of this segment's income is derived from fees, which are generally based on the market values of assets under management. The private banking and personal trust group assists individuals and families in building and preserving their wealth by providing investment, credit and trust services to high-net-worth individuals. The asset management group manages portfolios and creates investment products. Institutional sales and service offers investment advice to corporations, government entities and foundations. Also included in the segment is Bankoh Investment Services, Inc., a full service brokerage offering equities, mutual funds, life insurance and annuity products.

The improvement in the segment's key financial measures for the three months ended March 31,2006 compared to the same period in 2005 was primarily due to increases in both net interest income and non-interest income. The increase in net interest income was the result of an increase in loan balances. Trust and asset management fee income increased largely due to improved market conditions, resulting in increases in both average market values of assets under management and investment advisory fees on money market accounts. Non-interest expense increased for the three months ended March 31,2006 compared to the same period in 2005 primarily due to increased salaries and related benefits expense.

## Treasury and Other Corporate

The primary income earning component of this segment is Treasury, which consists of corporate asset and liability management activities, including interest rate risk management and foreign exchange business. This segment's assets and liabilities (and related interest income and expense) consist of interestbearing deposits, investment securities, federal funds sold and purchased, government deposits and short- and long-term borrowings. The primary source of non-interest income are bank-owned life insurance and foreign exchange income related to customer driven currency requests from merchants and island visitors. The net residual effect of transfer pricing of assets and liabilities is included in Treasury, along with eliminations of inter-company transactions.

This segment also includes divisions (Technology, Operations, Marketing, Human Resources, Finance, Credit and Risk Management and Corporate and Regulatory Administration) that provide a wide-range of support to the other income earning segments. Expenses incurred by these support units are charged to the business segments through an internal cost allocation process.

The decrease in the segment's key financial measures for the three months ended March 31,2006 compared to the same period in 2005 was primarily due to lower net interest income partially offset by a lower capital charge. The decrease in net interest income was due to higher funding costs from an increase in average deposit balances. In addition, the short-term borrowings and repos have experienced interest rate and volume increases over the same prior year period. The capital charge was favorably impacted by a reduction of the Company's excess capital, primarily due to the continuing share repurchase activity.

## CORPORATE RISK PROFILE

## Credit Risk

The Company's credit risk position remained stable and strong during the first quarter of 2006. The Company observed lower levels of internally criticized loans and non-performing assets. The ratio of non-accrual loans and leases to total loans and leases of $0.08 \%$ at March 31 , 2006 was slightly lower than $0.09 \%$ at December 31, 2005. Annualized net loan and lease charge-offs for the first three months of 2006 as a percent of average loans and leases outstanding was $0.18 \%$, a decrease from the same prior year period.

The Company's favorable credit risk profile reflected sustained expansion and strength in the Hawaii and Mainland economies and improving economic conditions in Guam as well as disciplined commercial and retail underwriting and portfolio management. The quality of the Hawaii-based portfolio continued to improve due to the expanding local economy led by construction and real estate industries and record levels of domestic tourism despite sustained higher energy costs and increasing inflationary trends.

Relative to the Company's total portfolio, domestic airline carriers continued to demonstrate a higher risk profile due to sustained high oil prices and marginal pricing power. In the evaluation of the Reserve for Credit Losses (the "Reserve"), the Company considered the current financial strain on airlines, which offset the impact of the improvement in other components of the loan portfolio. Table 14 below summarizes the Company's air transportation credit exposure.

## Air Transportation Credit Exposure ${ }^{\mathbf{1}}$ (Unaudited)

Table 14

| (dollars in thousands) | March 31, 2006 |  |  |  |  |  | Dec. 31, 2005 |  | Mar. 31, 2005 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Outstanding |  | UnusedCommitments |  | Total Exposure |  | $\begin{array}{r} \text { Total } \\ \text { Exposure } \end{array}$ |  | TotalExposure |  |
| Passenger Carriers Based In the United States | \$ | 68,609 | \$ | - | \$ | 68,609 | \$ | 68,829 | \$ | 90,353 |
| Passenger Carriers Based Outside the United States |  | 20,613 |  | - |  | 20,613 |  | 20,678 |  | 24,888 |
| Cargo Carriers |  | 13,240 |  | - |  | 13,240 |  | 13,240 |  | 13,475 |
| Total Air Transportation Credit Exposure | \$ | 102,462 | \$ | - | \$ | 102,462 | \$ | 102,747 | \$ | 128,716 |

[^3]
## Non-Performing Assets

Non-performing assets ("NPAs") consist of non-accrual loans and leases, foreclosed real estate and other non-performing investments. NPAs decreased by $\$ 0.6$ million from December 31, 2005 to $\$ 5.9$ million as of March 31, 2006.

The Company had impaired loans totaling less than \$0.1 million at March 31, 2006, unchanged from December 31, 2005.

## Loans Past Due 90 Days or More and Still Accruing Interest

Consisting primarily of residential mortgages and personal unsecured lines of credit, accruing loans and leases past due 90 days or more were $\$ 2.0$ million at March 31, 2006, a decrease of $\$ 0.8$ million from December 31, 2005. The decrease was due to positive resolutions of credits.

Refer to Table 15 for further information on non-performing assets and accruing loans and leases past due 90 days or more.

| (dollars in thousands) | $\begin{array}{r} \text { March 31, } \\ 2006 \\ \hline \end{array}$ |  | December 31,2005 |  | September 30, 2005 |  | June 30, 2005 |  | March 31,2005 2005 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Non-Performing Assets |  |  |  |  |  |  |  |  |  |  |
| Non-Accrual Loans and Leases |  |  |  |  |  |  |  |  |  |  |
| Commercial |  |  |  |  |  |  |  |  |  |  |
| Commercial and Industrial | \$ | 236 | \$ | 212 | \$ | 471 | \$ | 430 | \$ | 470 |
| Commercial Mortgage |  | 52 |  | 130 |  | 1,617 |  | 1,805 |  | 1,994 |
| Lease Financing |  | - |  | - |  | 4 |  | 1,586 |  | 2,418 |
| Total Commercial |  | 288 |  | 342 |  | 2,092 |  | 3,821 |  | 4,882 |
| Consumer |  |  |  |  |  |  |  |  |  |  |
| Residential Mortgage |  | 4,922 |  | 5,439 |  | 5,021 |  | 5,968 |  | 7,432 |
| Home Equity |  | 38 |  | 39 |  | 41 |  | 156 |  | 185 |
| Total Consumer |  | 4,960 |  | 5,478 |  | 5,062 |  | 6,124 |  | 7,617 |
| Total Non-Accrual Loans and Leases |  | 5,248 |  | 5,820 |  | 7,154 |  | 9,945 |  | 12,499 |
| Foreclosed Real Estate |  | 358 |  | 358 |  | 413 |  | 292 |  | 183 |
| Other Investments |  | 300 |  | 300 |  | 683 |  | 683 |  | 683 |
| Total Non-Performing Assets | \$ | 5,906 | \$ | 6,478 | \$ | 8,250 | \$ | 10,920 | \$ | 13,365 |


| Accruing Loans and Leases Past Due 90 Days or <br> More <br> Commercial <br> $\quad$ Commercial and Industrial <br> $\quad$ Commercial Mortgage <br> Total Commercial <br> Consumer <br> Residential Mortgage <br> $\quad$ Home Equity <br> $\quad$ Other Revolving Credit and Installment <br> $\quad$ Lease Financing |
| :--- |

The Company maintains a Reserve which consists of the Allowance for Loan and Lease Losses ("Allowance") and a Reserve for Unfunded Commitments ("Unfunded Reserve"). The Reserve provides for the risk of credit losses inherent in the credit extension process and is based on a range of loss estimates derived from a comprehensive quarterly evaluation. The evaluation reflects analyses of individual borrowers and historical loss experience, supplemented as necessary by credit judgment to address observed changes in trends, conditions, other relevant environmental and economic factors, plus an amount for imprecision of estimates.

The Allowance and the Unfunded Reserve are both increased and decreased through the provisioning process. After considering net charge-offs, the changes in the Allowance and the Unfunded Reserve resulted in a $\$ 2.8$ million Provision being recorded for the three months ended March 31 , 2006. As a result, the Allowance and the Unfunded Reserve were relatively unchanged from December 31, 2005.

The ratio of the Allowance to total loans and leases outstanding was $1.46 \%$ at March 31, 2006, a decrease of two basis points from December 31 , 2005, primarily due to the increase in loans and leases outstanding.

A summary of the Reserve is presented in Table 16.

| (dollars in thousands) | Months Ended |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{array}{r} \hline \text { March 31, } \\ 2006 \\ \hline \end{array}$ |  | $\begin{array}{r} \hline \text { December 31, } \\ 2005 \end{array}$ |  | $\begin{array}{r} \hline \text { March 31, } \\ 2005 \\ \hline \end{array}$ |  |
| Balance at Beginning of Period | \$ | 96,167 | \$ | 96,167 | \$ | 113,596 |
| Loans and Leases Charged-Off |  |  |  |  |  |  |
| Commercial |  |  |  |  |  |  |
| Commercial and Industrial |  | (382) |  | (732) |  | (574) |
| Consumer |  |  |  |  |  |  |
| Residential Mortgage |  | (10) |  | (134) |  | (315) |
| Home Equity |  | (141) |  | (236) |  | (292) |
| Other Revolving Credit and Installment |  | $(4,254)$ |  | $(5,651)$ |  | $(4,582)$ |
| Lease Financing |  | (12) |  | (35) |  | (34) |
| Total Loans and Leases Charged-Off |  | $(4,799)$ |  | $(6,788)$ |  | $(5,797)$ |
| Recoveries on Loans and Leases Previously Charged-Off |  |  |  |  |  |  |
| Commercial |  |  |  |  |  |  |
| Commercial and Industrial |  | 295 |  | 470 |  | 541 |
| Commercial Mortgage |  | 89 |  | 3,006 |  | 62 |
| Lease Financing |  | - |  | 26 |  | 32 |
| Consumer |  |  |  |  |  |  |
| Residential Mortgage |  | 122 |  | 156 |  | 106 |
| Home Equity |  | 61 |  | 97 |  | 60 |
| Other Revolving Credit and Installment |  | 1,462 |  | 1,440 |  | 1,287 |
| Lease Financing |  | 9 |  | 5 |  | 19 |
| Total Recoveries on Loans and Leases Previously Charged-Off |  | 2,038 |  | 5,200 |  | 2,107 |
| Net Loan and Lease Charge-Offs |  | $(2,761)$ |  | $(1,588)$ |  | $(3,690)$ |
| Provision for Credit Losses |  | 2,761 |  | 1,588 |  | - |
| Balance at End of Period ${ }^{1}$ | \$ | 96,167 | \$ | 96,167 | \$ | 109,906 |
|  |  |  |  |  |  |  |
| Components |  |  |  |  |  |  |
| Allowance for Loan and Lease Losses | \$ | 91,064 | \$ | 91,090 | \$ | 105,006 |
| Reserve for Unfunded Commitments |  | 5,103 |  | 5,077 |  | 4,900 |
| Total Reserve for Credit Losses | \$ | 96,167 | \$ | 96,167 | \$ | 109,906 |
|  |  |  |  |  |  |  |
| Average Loans and Leases Outstanding | \$ | 6,181,697 | \$ | 6,177,424 | \$ | 6,000,572 |
|  |  |  |  |  |  |  |
| Ratio of Net Loan and Lease Charge-Offs to Average Loans and |  |  |  |  |  |  |
| Leases Outstanding (annualized) |  | 0.18\% |  | 0.10\% |  | 0.25\% |
| Ratio of Allowance for Loan and Lease Losses to Loans and Leases Outstanding |  | 1.46\% |  | 1.48\% |  | 1.75\% |

1 Included in this analysis is activity related to the Company's reserve for unfunded commitments, which is separately recorded in other liabilities in the Consolidated Statements of Condition.

## Market Risk

Market risk is the potential of loss arising from adverse changes in interest rates and prices. The Company is exposed to market risk as a consequence of the normal course of conducting its business activities. Financial products that expose the Company to market risk include investment securities, loans, deposits, debt and derivative financial instruments. The Company's market risk management process involves measuring, monitoring, controlling and managing risks that can significantly impact the Company's financial position and operating results. In this management process, market risks are balanced with expected returns in an effort to enhance earnings performance and shareholder value, while limiting the volatility of each. The activities associated with these market risks are categorized into "trading" and "other than trading."

The Company's trading activities include foreign currency and foreign exchange contracts that expose the Company to a minor degree of foreign currency risk. These transactions are primarily executed on behalf of customers and at times for the Company's own account.

The Company's "other than trading" activities include normal business transactions that expose the Company's balance sheet profile to varying degrees of market risk.

## Interest Rate Risk

The Company's balance sheet is sensitive to changes in the general level of interest rates. Interest rate risk arises primarily from the Company's normal business activities of making loans and taking deposits. Many other factors also affect the Company's exposure to changes in interest rates, such as general economic and financial conditions and historical pricing relationships.

The objective of the Company's interest rate risk management is to maximize Net Interest Income ("NII") while operating within acceptable limits established for interest rate risk and maintaining adequate level of funding and liquidity. The Company utilizes various types of financial instruments to manage the extent to which NII may be affected by fluctuations in interest rates.

In managing interest rate risk, the Company, through the Asset/Liability Management Committee ("ALCO"), uses several techniques, which include shifting balance sheet mix or altering the interest rate characteristics of assets and liabilities, changing product pricing strategies, modifying investment portfolio characteristics, or using financial derivative instruments. Expected movements in interest rates are also considered in managing interest rate risk. Thus, as interest rates change, the Company will use different techniques to manage interest rate risk. While available as a tool to manage interest rate risk, the use of financial derivatives has been limited over the past several years.

NII Sensitivity - The Company utilizes NII simulations to analyze short term income sensitivities to changes in interest rates. Table 17 presents, as of March 31, 2006 and 2005, the estimate of the change in NII during a quarterly time frame that would result from a gradual 100 and 200 basis point increase or decrease in interest rates, moving in parallel fashion over the entire yield curve, over the next 12 -month period, relative to the measured base case scenario for NII without any change in strategy. The Company's balance sheet continues to be asset-sensitive based on current assumptions. As a result, NII should generally increase from higher interest rates. To enhance and complement parallel interest rate shifts, additional non-parallel rate scenarios are simulated. These additional tests and analyses indicate that NII may decrease should the yield curve invert and stay inverted for a period of time. Conversely, if the yield curve should become positively sloped from its current relatively flat profile, NII may increase.

| Net Interest Income Sensitivity Profile (Unaudited) | Table 17 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (dollars in thousands) | Change in Net Interest Income Per Quarter |  |  |  |  |  |
|  | March 31, 2006 |  |  | March 31, 2005 |  |  |
| Change in Interest Rates (basis points) |  |  |  |  |  |  |
| +200 | \$ | 2,072 | 2.0 \% | \$ | 1,939 | 1.9 \% |
| +100 |  | 933 | 0.9 |  | 1,123 | 1.1 |
| -100 |  | $(1,451)$ | (1.4) |  | $(2,347)$ | (2.3) |
| -200 |  | $(3,212)$ | (3.1) |  | $(5,409)$ | (5.3) |

Market Value of Equity ("MVE") - The MVE represents the Company's estimate of the discounted present value of net cash flows derived from individual tangible assets and liabilities and off-balance sheet financial arrangements. At March 31, 2006 and 2005, the MVE was approximately $\$ 2.0$ billion. To measure long term exposure to changes in interest rates, the Company analyzes MVE sensitivity. The MVE sensitivity measures the net present value change in the Company's assets and liabilities from changes in interest rates. Table 18 presents, as of March 31, 2006 and 2005, the estimate of the change in MVE that would occur from an instantaneous 100 and 200 basis point increase or decrease in interest rates, moving in a parallel fashion over the entire yield curve. Further enhancing the MVE analysis are value-at-risk ("VAR"), key rate analysis, duration of equity and the exposure to basis risk and nonparallel yield curve shifts. There are inherent limitations to these measures; however, used along with the MVE analysis, the Company obtains better overall insight for managing its exposure to changes in interest rates. Based on the additional analyses, the Company estimates it is most exposed to scenarios where medium term rates rise faster than short or long term rates.

In addition, results of the interest rate risk exposures, particularly NII and MVE sensitivities, duration of equity and VAR are measured against established ALCO guidelines. Within ALCO guidelines, NII and MVE exposures are further managed based on forecasted interest rate changes and certain management targets. ALCO guidelines are determined by the amount of available capital and provide some flexibility in managing exposures to actual and expected changes in rates. Since the results are highly dependent on modeling assumptions, assumptions are reviewed and re-validated regularly.

| Market Value of Equity Sensitivity Profile (Unaudited) | Table 18 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (dollars in thousands) | Change in Market Value of Equity |  |  |  |  |  |
|  | March 31, 2006 |  |  | March 31, 2005 |  |  |
| Change in Interest Rates (basis points) |  |  |  |  |  |  |
| +200 |  | $(96,288)$ | (4.7) \% | \$ | $(106,527)$ | (5.4) \% |
| +100 |  | $(39,172)$ | (1.9) |  | $(39,573)$ | (2.0) |
| -100 |  | $(10,624)$ | (0.5) |  | $(34,555)$ | (1.8) |
| -200 |  | $(116,299)$ | (5.7) |  | $(169,799)$ | (8.6) |

## Liquidity Management

Liquidity is managed in an effort to ensure that the Company has continuous access to sufficient, reasonably priced funding to conduct its business in a normal manner.

The Bank is a member of the FHLB, which provides an additional source of short- and long-term funding. Outstanding borrowings from the FHLB were $\$ 77.5$ million at March 31, 2006, December 31, 2005 and March 31, 2005. A total of $\$ 2.5$ million will mature in less than one year.

Additionally, the Bank maintains a $\$ 1.0$ billion senior and subordinated bank note program. Under this facility, the Bank may issue additional notes provided that the aggregate amount outstanding does not exceed $\$ 1.0$ billion. Subordinated notes outstanding under this bank note program totaled $\$ 124.8$ million at March 31, 2006, December 31, 2005 and March 31, 2005.

## Capital Management

The Company and the Bank are subject to regulatory capital requirements administered by the federal banking agencies. The Company's objective is to hold sufficient capital on a regulatory basis to exceed the minimum guidelines of a "well capitalized" financial institution, while over the long term optimize shareholder value, support asset growth, reflect risks inherent in its markets, provide protection against unforeseen losses and comply with regulatory requirements.

At March 31, 2006, shareholders' equity totaled $\$ 681.1$ million, a $2 \%$ net decrease from December 31, 2005. The decrease in shareholders' equity during the first three months of 2006 was primarily attributable to share repurchases and dividends paid, largely offset by net income.

During the three months ended March 31, 2006, 0.7 million shares of common stock were repurchased under the repurchase program at an average cost of $\$ 53.22$ per share, totaling $\$ 34.7$ million. From the beginning of the share repurchase program in July 2001 through March 31, 2006, the Company repurchased a total of 40.6 million shares and returned nearly $\$ 1.37$ billion to its shareholders at an average cost of $\$ 33.63$ per share. In January 2006 , the Company's Board of Directors increased the authorization under the share repurchase program by an additional $\$ 100.0$ million. This new authorization, combined with the previously announced authorizations of $\$ 1.35$ billion, brings the total repurchase authority to $\$ 1.45$ billion. From April 1,2006 through April 21, 2006, the Company repurchased an additional 129,600 shares of common stock at an average cost of $\$ 53.18$ per share for a total of $\$ 6.9$ million, resulting in remaining buyback authority under the repurchase program of $\$ 76.4$ million.

In April 2006, the Company's Board of Directors declared a quarterly cash dividend of $\$ 0.37$ per share on the Company's outstanding shares. The dividend will be payable on June 14, 2006 to shareholders of record at the close of business on May 31, 2006.

Table 19 presents the regulatory capital and ratios as of March 31, 2006, December 31, 2005 and March 31, 2005.
Regulatory Capital and Ratios (Unaudited)
Table 19

| (dollars in thousands) |  | $\begin{array}{r} \text { March 31, } \\ 2006 \\ \hline \end{array}$ | December 31,2005 |  | March 31, 2005 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Regulatory Capital |  |  |  |  |  |  |
| Shareholders' Equity | \$ | 681,078 | \$ | 693,352 | \$ | 716,656 |
| Add: $8.25 \%$ Capital Securities of Bancorp Hawaii Capital Trust I |  | 31,425 |  | 31,425 |  | 31,425 |
| Less: Goodwill |  | 34,959 |  | 34,959 |  | 34,959 |
| Unrealized Valuation and Other Adjustments |  | $(45,144)$ |  | $(27,281)$ |  | $(15,300)$ |
| Tier 1 Capital |  | 722,688 |  | 717,099 |  | 728,422 |
| Allowable Reserve for Credit Losses |  | 88,459 |  | 86,617 |  | 84,678 |
| Qualifying Subordinated Debt |  | 49,922 |  | 74,883 |  | 74,863 |
| Unrealized Gains on Available for Sale Equity Securities |  | 8 |  | - |  | 32 |
| Total Regulatory Capital | \$ | 861,077 | \$ | 878,599 | S | 887,995 |
|  |  |  |  |  |  |  |
| Risk-Weighted Assets | \$ | 7,068,996 | \$ | 6,919,822 | \$ | 6,749,018 |
|  |  |  |  |  |  |  |
| Key Regulatory Capital Ratios |  |  |  |  |  |  |
| Tier 1 Capital Ratio |  | 10.22\% |  | 10.36\% |  | 10.79\% |
| Total Capital Ratio |  | 12.18 |  | 12.70 |  | 13.16 |
| Leverage Capital Ratio |  | 7.19 |  | 7.14 |  | 7.42 |

## Financial Outlook

The Company's previous earnings estimate of net income for the full year of 2006 remains unchanged at approximately $\$ 187.0$ million, including a $\$ 17.0$ million Provision. An analysis of credit quality is performed quarterly to determine the adequacy of the Reserve. This analysis determines the timing and amount of the Provision.

## Item 3. Quantitative and Qualitative Disclosures About Market Risk

See Management's Discussion and Analysis of Financial Condition and Results of Operations-Market Risk.

## Item 4. Controls and Procedures

The Company's management, including the Chief Executive Officer and Chief Financial Officer, evaluated the effectiveness of the Company's disclosure controls and procedures (as defined in Rule 13a-15(e) under the Securities and Exchange Act of 1934, as amended (the "Exchange Act")) as of March 31, 2006. Based on this evaluation, the Chief Executive Officer and Chief Financial Officer concluded that the Company's disclosure controls and procedures were effective as of March 31, 2006. There were no changes in the Company's internal controls over financial reporting (as defined in Rule 13a-15(f) under the Exchange Act) that occurred during the first quarter of 2006 that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

## Part II. - Other Information

## Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

## Issuer Purchases of Equity Securities (Unaudited)

| Period | Total Number of Shares Purchased ${ }^{1}$ |  | Average Price <br> Paid Per Share | Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs |  | oximate Dollar hares that May rchased Under or Programs ${ }^{2}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| January 1-31, 2006 | 175,459 | \$ | 52.48 | 160,000 | \$ | 109,573,341 |
| February 1-28, 2006 | 311,631 |  | 53.10 | 306,700 |  | 93,286,102 |
| March 1-31, 2006 | 210,884 |  | 53.90 | 185,600 |  | 83,266,780 |
| Total | 697,974 |  | 53.19 | 652,300 |  |  |

The months of January, February and March included $15,459,4,931$ and 25,284 mature shares, respectively, purchased from employees in connection with stock option exercises. These shares were not purchased as part of the publicly announced program. The shares were purchased at the closing price of the Company's common stock on the dates of purchase.
2
The Company repurchased shares during the first quarter of 2006 pursuant to its ongoing share repurchase program that was first announced in July 2001. The Company announced an additional authorization for share repurchases of $\$ 100.0$ million on January 23, 2006. As of April 21, 2006, $\$ 76.4$ million remained of the total $\$ 1.45$ billion total repurchase amount authorized by the Company's Board of Directors under the share repurchase program. The program has no set expiration or termination date.

## Item 6. Exhibits

Exhibit Index
Exhibit Number

| 12 | Statement Regarding Computation of Ratios |
| :--- | :--- |
| 31.1 | Rule 13a-14(a) Certifications |
| 31.2 | Rule 13a-14(a) Certifications |
| 32 | Section 1350 Certification, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 |

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Date: April 26, 2006
Bank of Hawaii Corporation and Subsidiaries

By: /s/ Allan R. Landon
Allan R. Landon
Chairman of the Board,
Chief Executive Officer and President

By: /s/ Richard C. Keene
Richard C. Keene
Chief Financial Officer

## EXHIBIT INDEX

Exhibit Number

12 Statement Regarding Computation of Ratios
31.1 Rule 13a-14(a) Certifications
31.2

32

## Bank of Hawaii Corporation and Subsidiaries <br> Statement Regarding Computation of Ratios

| (dollars in thousands) | Three Months Ended March 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2006 |  | 2005 |  |
| Earnings: |  |  |  |  |
| 1. Income Before Income Taxes | \$ | 71,195 | \$ | 72,110 |
| 2. Plus: Fixed Charges Including Interest on Deposits |  | 33,201 |  | 19,500 |
| 3. Earnings Including Fixed Charges and Including Interest on Deposits |  | 104,396 |  | 91,610 |
| 4. Less: Interest on Deposits |  | 19,633 |  | 11,604 |
| 5. Earnings Excluding Interest on Deposits | \$ | 84,763 | \$ | 80,006 |
|  |  |  |  |  |
| Fixed Charges: |  |  |  |  |
| 6. Fixed Charges Including Interest on Deposits | \$ | 33,201 | \$ | 19,500 |
| 7. Less: Interest on Deposits |  | 19,633 |  | 11,604 |
| 8. Fixed Charges Excluding Interest on Deposits | \$ | 13,568 | \$ | 7,896 |
|  |  |  |  |  |
| Ratio of Earnings to Fixed Charges: |  |  |  |  |
| Including Interest on Deposits (Line 3 divided by Line 6) |  | 3.1x |  | 4.7 x |
| Excluding Interest on Deposits (Line 5 divided by Line 8) |  | 6.2 x |  | 10.1x |

## Bank of Hawaii Corporation and Subsidiaries <br> Rule 13a-14(a) Certifications

I, Allan R. Landon, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Bank of Hawaii Corporation;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and $15 \mathrm{~d}-15(\mathrm{e})$ ) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors:
a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: April 26, 2006

| /s/ Allan R. Landon |
| :--- |
| Allan R. Landon |
| Chairman of the Board, |
| Chief Executive Officer and President |

## Bank of Hawaii Corporation and Subsidiaries <br> Rule 13a-14(a) Certifications

I, Richard C. Keene, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Bank of Hawaii Corporation;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and $15 \mathrm{~d}-15(\mathrm{e})$ ) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors:
a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: April 26, 2006
/s/ Richard C. Keene
Richard C. Keene
Chief Financial Officer

## Bank of Hawaii Corporation and Subsidiaries

Section 1350 Certification,
as Adopted Pursuant to Section 906
of the Sarbanes-Oxley Act of 2002
We hereby certify pursuant to 18 U.S.C. Section 1350 , as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that the Form 10-Q of Bank of Hawaii Corporation (the "Issuer") for the quarterly period ended March 31, 2006 (the "Periodic Report"):

- fully complies with the requirements of Section 13(a) or 15(d), as applicable, of the Securities Exchange Act of 1934; and
- the information contained in the Periodic Report fairly presents, in all material respects, the financial condition and results of operations of the Issuer.

Date: April 26, 2006

| /s/ Allan R. Landon |
| :--- |
| Allan R. Landon |
| Chairman of the Board, |
| Chief Executive Officer and President |
| /s/ Richard C. Keene |
| Richard C. Keene |
| Chief Financial Officer |

The foregoing certification is being furnished solely pursuant to 18 U.S.C. Section 1350 and is not being filed as part of the Periodic Report or as a separate disclosure document.


[^0]:    1 Prior period amount restated to include all share-based compensation expense.
    2 A Black-Scholes option pricing model was used to determine the fair values of the options granted.

[^1]:    1 The net interest margin is defined as net interest income, on a fully-taxable equivalent basis, as a percentage of average earning assets.
    2 The efficiency ratio is defined as non-interest expense divided by total revenue (net interest income and non-interest income).
    3 Dividend payout ratio is defined as dividends declared per share divided by basic earnings per share for the quarter.

[^2]:    1 Non-performing loans and leases are included in the respective average loan and lease balances. Income, if any, on such loans and leases is recognized on a cash basis.
    2 Interest income includes taxable-equivalent basis adjustment based upon a statutory tax rate of $35 \%$.

[^3]:    1 Exposure includes loans, leverage leases and operating leases.

